

EPSILON NET: Strategic partnership with NBG Group

EPSILON NET (the "Company") informs the investment community, in accordance with the Regulation of the Athens Stock Exchange, that it has entered into a **strategic cooperation agreement** with the **National Bank Group** ("NBG").

The Company and NBG signed a Memorandum of Understanding (MoU) that provides for the conclusion of a long-term, exclusive cooperation between EPSILON NET and NBG for the joint development of technological applications & products in the fields of Business Software, **fintech**, automation of **electronic payments** as well as the wider exploitation of the possibilities arising in the context of the digital transformation of the Greek economy. Among other solutions, the direct interconnection of EPSILON NET's **ERP** applications with NBG's systems is foreseen, utilizing its advanced **Open Banking** platform in the area of **Embedded Finance**.

The distribution of banking services and products will be addressed to the 125,000 businesses and freelancers who currently use EPSILON NET's systems, to NBG's small and medium-sized business clients and to any other Greek company.

The conclusion of the final contracts is subject to the completion of the negotiation and agreement on the terms of the final contractual texts.

The CEO of NBG, **Mr. Pavlos Mylonas** said: "We are excited about this new strategic partnership that brings banking more in line with the current and international standards of the digital world. I firmly believe that growth comes through the synergies resulting from collaborations between partners who have common goals and vision to upgrade the services they offer to their clients. Our strategic partnership with EPSILON NET is yet another move in this direction."

The CEO and main shareholder of EPSILON NET, **Mr. Ioannis Michos**, stated: "We are very pleased with our strategic partnership with NBG. A collaboration that aims to enable us to offer complete solutions (all in one solution) to our business clients by combining our company's business information systems with payment automation & transaction execution solutions and modern banking systems. I personally thank the management and executives of NBG for their trust".