



## **ANNOUNCEMENT OF FINANCIAL RESULTS 2022**

21 April 2023

The company under the name "AS COMMERCIAL AND INDUSTRIAL COMPUTER AND TOY COMPANY S.A." and the distinctive title "AS COMPANY S.A.", with General Commercial Registry number 057546304000, announces that in 2022 the upward trend in sales continued in all three countries where the Group operates, with an increase of 26.27% compared to the previous fiscal year.

The further increase in market share in the children's toy sector was confirmed by historically high sales, which amounted to € 28,7 million in 2022, with innovative products combining quality and price.

The Group's EBIDTA amounted to € 4,659 million compared to € 3,882 million, an increase of 20.00% compared to the same period last year. It should be noted that the gross profit rate decreased due to the negative impact of the dollar/euro exchange rate. Consolidated profit before tax amounted to € 3,284 million, compared to € 3,977 million in the same period last year, a decrease of 17.43%, due to the effect of the negative valuation of the securities held by the Company. Consolidated profit after tax amounted to € 2,594 million, compared to € 3,184 million in the same period last year, a decrease of 18.53%.

The Group's subsidiaries presented overall improved figures compared to the corresponding period of 2021, both in terms of sales growth by 25.25% and in terms of overall profitability by 13.88%.

### Annual Consolidated Financial Statements Summary

in € 000	2022	2021	%
Turnover	28.658	22.696	26,27%
Gross Profit	12.259	10.593	15,73%
Profits before interest, amortizations and taxes	4.659	3.882	20,00%
Profits before tax	3.284	3.977	-17,43%
Profits after tax	2.594	3.184	-18,53%

The Group continues its organisational and digital restructuring activities, paying particular attention to the digital footprint in all its activities. The Group's strategy is focused on providing the necessary digital tools to its customers and consumers, with an emphasis on e-commerce.

The Company's Management, realizing the great opportunities presented in the rapidly changing business environment, as well as the challenges created by demographics, climate change, digitalization of trade, geopolitical developments, etc., has deemed it necessary to balance the Company's prospects and risks with its future activities in the development of luxury tourist accommodation. In this context, it proceeded to acquire land in the Elounda area of Lassithi, Crete. The amount of the investment amounted to € 2,262 million.

Shielding liquidity, achieving profitable results and maintaining a strong competitive position are the key objectives of the Management for the financial year 2023.

The Management of the Company intends to distribute a net dividend (after deduction of withheld tax) of € 0,11 per share. The proposed distribution is subject to the approval of the Annual General Meeting of Shareholders.

The financial data for the financial year 2022 are posted on the Company's website <https://ir.ascompany.gr> and on the website of the Athens Stock Exchange.