



PRESS RELEASE

FINANCIAL RESULTS 2023

INCREASED FIGURES- DIVIDEND PROPOSAL €0.55/share

"ALPHA TRUST HOLDINGS" announced the financial results for the fiscal year 2023.

In 2023, "ALPHA TRUST HOLDINGS" showed an increase in all Key Figures as follows:

- ✓ The turnover for the year 2023 amounted to € **8.47 million** compared to € **7.03 million** for the previous year, **showing an increase of 20.48%**.
- ✓ EBITDA for the year 2023 amounted to € **2.15 million** compared to € **1.15 million** for the previous year, **showing an increase of 86.02%**.
- ✓ Profits after tax from continuing operations for the year 2023 amounted to € **1.34 million** compared to € **0.51 million** of the previous year, **showing an increase of 161.55%**.

The key indicators for the Group are as follows:

- Gross Profits Margin 64.83%
- Margin EBITDA 25.43%
- Profit margin before taxes 21.22%
- Net Profit Margin 15.90%
- Return on Assets 12.47%
- Return on Equity 18.65%

2023 Group Results Summary

Amounts to € 000	2023	2022	D%
Turnover	8.476	7.035	20,48%
Gross profits	5.495	4.142	32,66%
Gross Profit Margin	64,83%	58,89%	+594bps
Earnings before Interest, Tax, Depreciation and Amortization (EBITDA)	2.156	1.159	86,02%
EBITDA margin	25,43%	16,48%	+895bps
Earnings Before Taxes (EBT)	1.798	759	136,89%
EBT margin	21,22%	10,79%	+1.043bps
Profits after Taxes	1.347	515	161,55%

Commenting on the financial results for the fiscal year 2023, the Chairman of "ALPHA TRUST HOLDINGS", Mr. Phaedon Tamvakakis noted: "The year has been positive for our clients, staff and shareholders. The transformation of the Company with the spin-off of the funds management business



was successfully completed, offering the opportunity to expand the activities and strengthen the core business thanks to the flexibility provided by such new structure. At the same time, the renewal of the workforce as well as the significant technological upgrade that affected the results over the last five years were completed. The proposal for an increased dividend reflects the management's view on the further development of the Group."

The Board of Directors will propose to the upcoming Ordinary General Shareholders Meeting the distribution of a dividend of €0.55 per share.

The Annual Financial Report is available on the Company's website <https://atrust.gr/> as well as on the website of the Athens Stock Exchange www.athexgroup.gr.

Kifissia, April 23rd 2024