

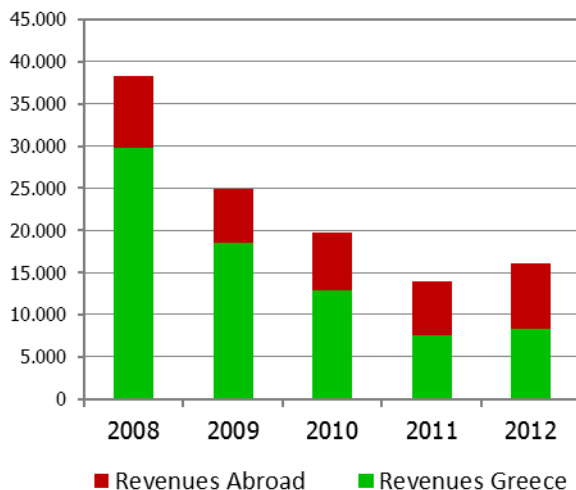


Website:	http://www.mouzakis.gr
Bloomberg code:	MOUZK:GA
Reuters code:	MZK.AT
ISIN code:	GRS054061007

COMPANY PROFILE

EL D Mouzakis SA, a Greece-based industrial enterprise and a member of the Mouzakis Group of Companies, is mainly engaged in the production and trade of textile threads. The Company owns two industrial units in Athens that produce sewing threads and knitting yarns for industrial and household use, made of 100% cotton, 100% spun polyester, poly-cotton, poly-poly, texturized polyester and polyamide, and dyed cotton yarns meant for fabric knitting, weaving, socks, laces and hand-knitting. In addition, the Company owns a ginning factory in central Greece with a total processing capacity of 60,000 tons of long and short fiber cotton such as Pima and American Acala type cotton. It exports about 50% of its production to more than 35 countries worldwide, including countries in North America, Europe, North Africa, Middle East and South-East Asia. In Greece, the branded products of the Company are distributed by Butterfly Threads SA.

REVENUES ANALYSIS (in € 000)



- Nearly 30% of the Company's revenue comes from abroad. In the last five years the Company's main concern is to increase this percentage, as an effort to deal with the crisis in the local market. Despite the major decrease of the total revenue the percentage of revenues abroad is showing a slight increase.
- Revenues abroad consist mainly from sales towards EU countries at a percentage of 85% and other countries at a percentage of 15%.

The company is cooperating with the following companies with specific agreements and ensures the best possible service to its customers and the company's dominant position in the market. These companies are:

- Petalouda Threads in Greece
- D.M.C. in France
- Madeira in Germany
- Gütermann in Germany

Note: the major decrease of the total revenue between the years 2008 and 2009 due to the sale of three affiliates of the Company in July 2009, in which the company had the following Capital Share:

"Helios Knitting Company S.A" with 50% participation in its Share Capital

"Robert Matra S.A" with 60% participation in its Share Capital and

"Macoplex S.A" with 65.2% participation in its Share Capital.

If this had not happened the total revenues of 2009 would have been 6.8 million higher.

KEY INVESTMENT HIGHLIGHTS

Central point of the development strategy of the company since its inception was the foundation and consolidation of technological infrastructure that makes it comparable to or greater than similar enterprises worldwide.

The objectives were achieved by implementing investment projects and modernization construction of new buildings (two gins) acquisitions and investments in other companies and continuous renewal of its equipment.

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2012 - 28/03/2013)			
Symbol:	MOYZK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 March 2013)	6,0		
Shares Outstanding (number): (28 March 2013)	32.188.050		
Average Spread (%):	9,51%		
Market Liquidity (%):	0,223%		
Average Trading volume (no of shares):	1.501		
Total Value of transactions (€):	90.770		
Days to trade (1% of outstanding amount):	216,2		
Free Float (28 March 2013):	19,48%		
Turnover Velocity (F.F. Weighted):	5,1%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	83,91%	83,99%	71,18%

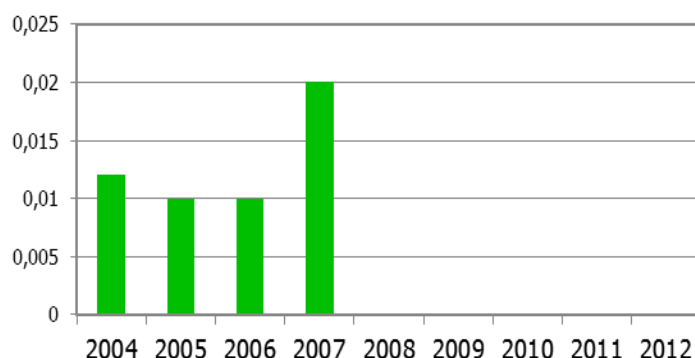
GROUP STRUCTURE

The group structure at 31/12/2012 was:

EL. D. MOUZAKIS S.A.

EL. D. MOYZAKIS SERRES GINNING S.A	51%
ELVIP SRO	35%

DIVIDEND POLICY - DPS (in €)



CURRENT PROJECTS

The Company operates in a highly competitive environment, which is characterized by a decrease in demand for our products and price depression due to intense competition from low-cost countries. This difficult situation is compounded by the great economic crisis that is ongoing.

Within this framework the Company is pursuing:

- Maintaining market share and preventing the import of products from low-cost countries.
- Reduction of production costs. This will be achieved by streamlining the production process and making investments to modernize production equipment where necessary.

FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS

The future plans of the Company is to further reduce the cost of production mainly by further reducing the cost of raw materials and labor costs without affecting the quality of the final product.

Also stepping up efforts to develop markets in countries outside the EU and especially in Southern and Eastern Mediterranean countries, America and Asia.

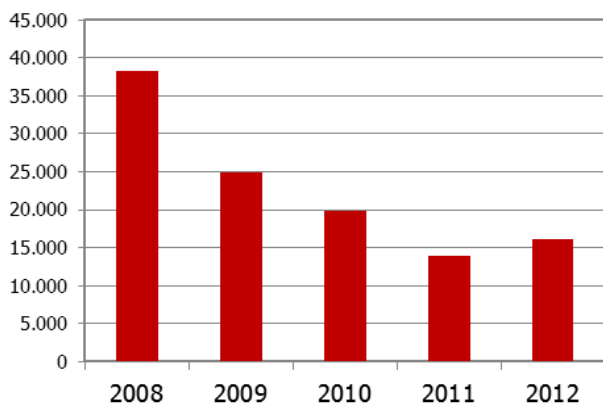
RECENT DEALS

General agreements with banks to continue to finance the Company with the favourable conditions that applied the previous years.

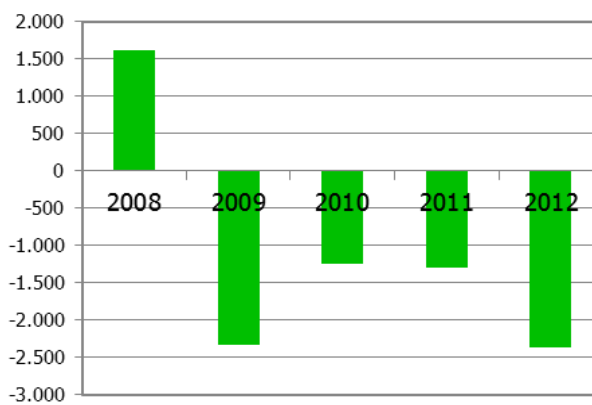
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated) (in € 000)	2009	2010	2011	2012
Sales	24.980	19.766	13.898	16.046
Gross profit	-2.336	-1.246	-1.302	-2.363
EBIT	-7.788	-5.731	-5.544	-5.590
EBITDA	-4.938	-3.630	-3.509	-3.988
Earnings before tax	-7.967	-5.668	-5.725	-4.878
Earnings after tax	-11.289	-5.734	-5.810	-4.950
E.P.S.	-0,26	-0,18	-0,18	-0,15
Total Equity	58.862	53.141	47.323	47.139
ROE	-19,18%	-10,79%	-12,28%	-10,50%

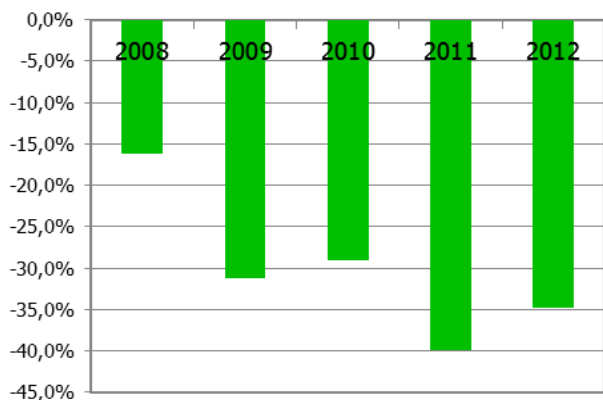
Revenues (in € 000)



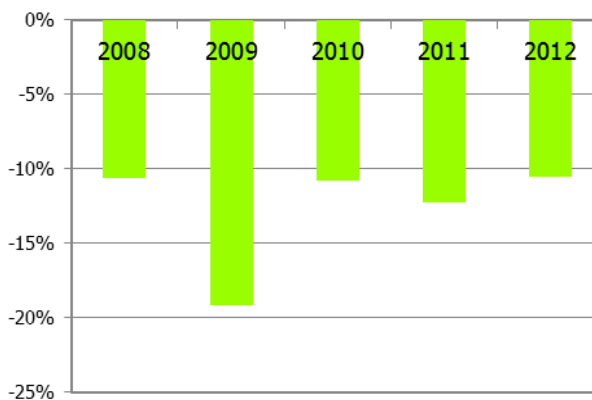
Gross profit (in € 000)



Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)	
Name	%
MOUZAKI PARASKEVI	14,16%
MOUZAKI MARIA - DIONYSIA	14,16%
MOUZAKI STYLIANI - LIANA	14,16%
MOUZAKI EKATERINI	14,16%
TSOUKALA - MOYZAKI ELEFThERIA	14,16%
Total*	70,80%
BOARD OF DIRECTORS	
Name	Qualification
SARAFIS T NIKOLAOS	PRESIDENT/EXECUTIVE MEMBER
TSOUKALA - MOUZAKI D ELEFThERIA	VICE PRESIDENT/EXECUTIVE MEMBER
KOURIS K STEFANOS	CEO/EXECUTIVE MEMBER
SARAFIS T DIONYSIOS	EXECUTIVE MEMBER
CHATZIMICHELAKIS C STYLIANOS	EXECUTIVE MEMBER

*NOTE: In the will of the founder, the late Eleftherios Mouzakis, there is a clause that forbids his five major heirs (the shareholders mentioned above) from voting at the company's annual general meeting until the 31st December of 2021. In the meantime, the will executors vote in their place.

MANAGEMENT TEAM PROFILE

Nikolaos T. Sarafis: TECHNICAL DIRECTOR. Textiles diploma from Bolton College.

Eleftheria D. Mouzaki – Tsoukala: CREATIVE DIRECTOR

Stefanos K. Kouris: CEO & CFO. School of Industrial Studies (now University of Pireaus) diploma

Dionysios T. Sarafis: COMMERCIAL DIRECTOR. Athens School of Economics and Business (now Athens University of Economics and Business) diploma.

Stylianios Ch. Chatzimichelakis: PRODUCTION MANAGER. Chemical Engineering diploma from National Technical University of Athens.

Georgios E. Manioudakis: BOARD MEMBER. Retired Lieutenant General

Spyridon P. Ladas: INDEPENDENT NON EXECUTIVE MEMBER

Vasilios I. Kolovos: INDEPENDENT NON EXECUTIVE MEMBER

Nikitas A. Niarxos: NON EXECUTIVE MEMBER

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