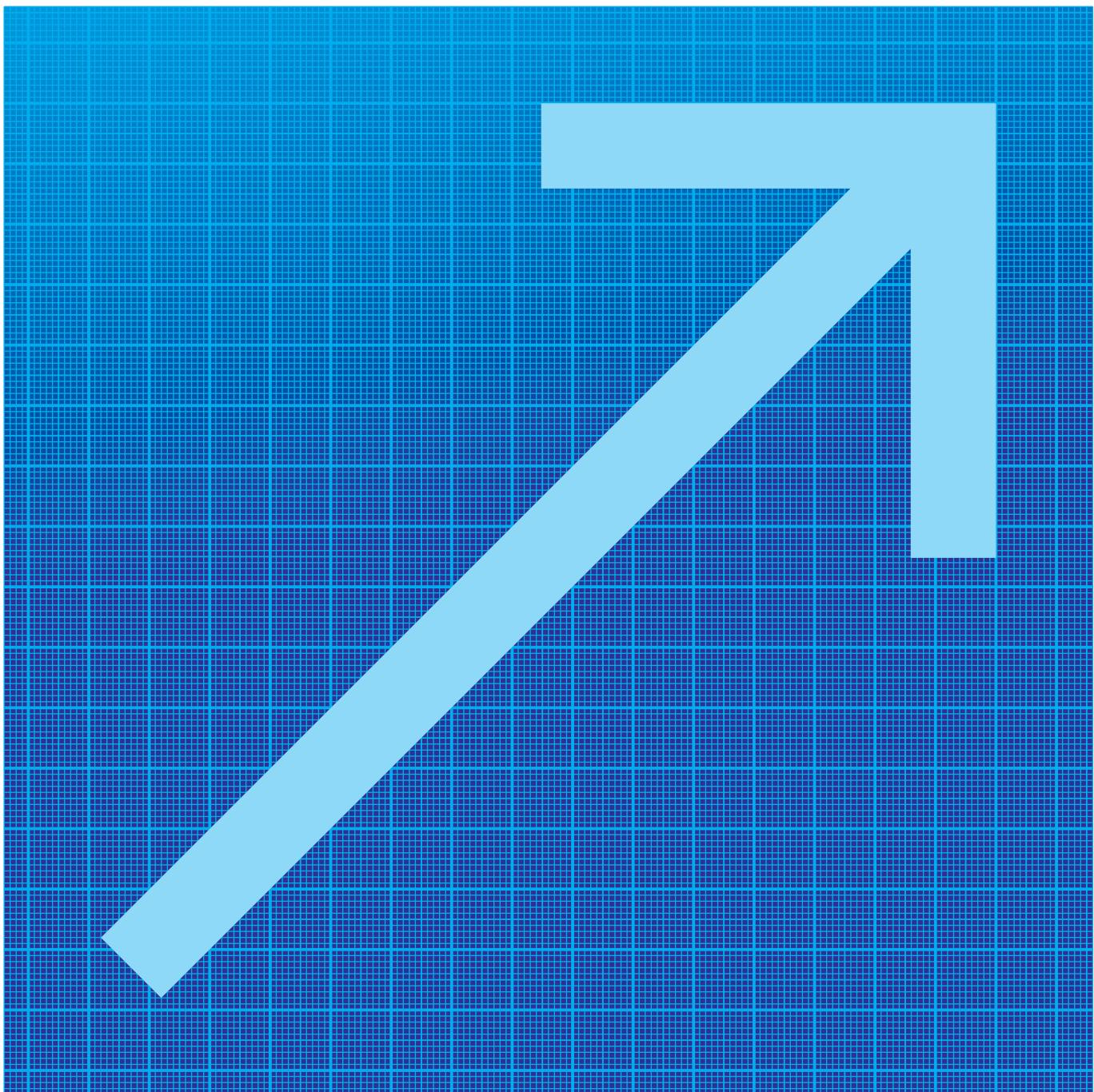




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## TABLE OF CONTENTS

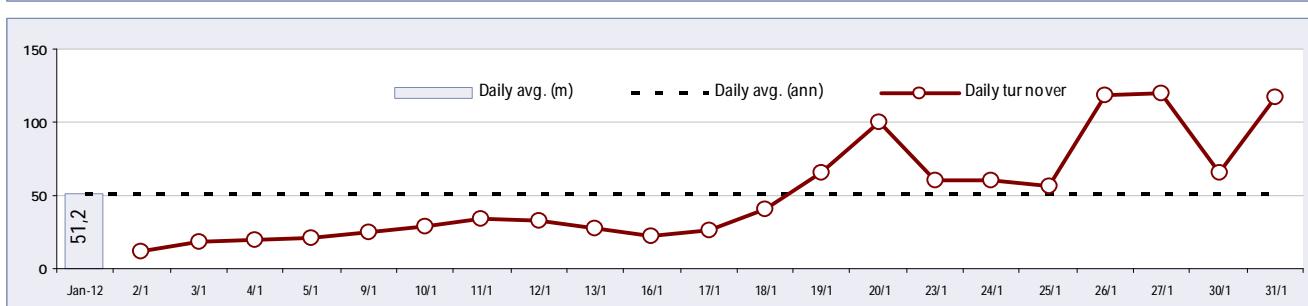
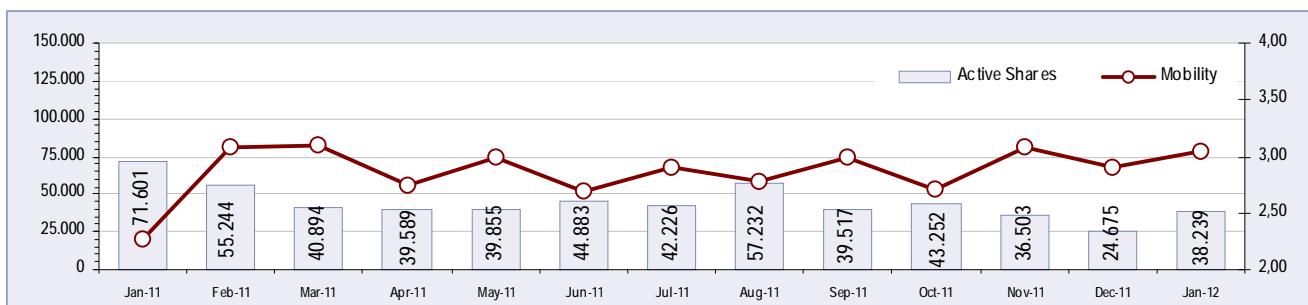
<b>1 INVESTORS' ACTIVITY.....</b>	<b>5</b>
1.1 New Investor Shares.....	5
1.2 Shares' Statistics.....	5
1.3 Active Investors' Mobility .....	6
1.3.1 Analysis of the Monthly Investor's Mobility in Athex Market based on Investor Type.....	7
1.3.2 Analysis of the Monthly Investors' Mobility in Big Capitalization Category of Athex Market based on Investor Type.....	7
1.3.3 Analysis of the Monthly Investors' Mobility in Medium & Small Capitalization Category of Athex Market based on Investor Type.....	8
1.3.4 Analysis of the Monthly Investors' Mobility in FTSE / Athex 20 based on Investor Type.....	8
1.3.5 Analysis of the Monthly Investors' Mobility in FTSE / Athex Liquid Mid based on Investor Type.....	9
1.3.6 Analysis of the Monthly Investors' Mobility in FTSE / Athex Small Cap based on Investor Type.....	9
1.3.7 Analysis of the Monthly Investors' Mobility in FTSE / Athex Market Index based on Investor Type.....	10
1.3.8 Analysis of the Monthly Investors' Mobility in Medium & Small Ca Price Index based on Investor Type .....	10
1.3.9 Analysis upon trades based on Geographical Allocation in Greece.....	11
1.3.10 Analysis upon trades based on Investors without Identified Nationality .....	11
1.3.11 Analysis upon trades based on Foreign Investors' Geographical Allocation .....	12
<b>2 INVESTORS' PARTICIPATION IN ATHENS EXCHANGE .....</b>	<b>13</b>
2.1 Equities – Data of January 2012.....	13
2.1.1 Total Listed Equities and Main Categories.....	13
2.1.2 FTSE / Athex Indices .....	14
2.1.3 Various Athex Indices .....	15
2.1.4 Investors Portfolio Value Allocation in Stocks Groups (Indices and ATHEX Categories) .....	16
2.1.5 Equities – Historical Data.....	17
2.1.6 Investors' Participation in Athens Exchange – Graphs .....	24
2.2 Investors' Geographical Allocation in Greece .....	25
2.2.1 Investors Without Identified Nationality .....	25
2.3 Foreign Investors' Geographical Allocation .....	26
2.3.1 Foreign Investors' Geographical Allocation Charts .....	27
2.4 Investors' Participation in Greek Government Bonds / Corporate Bonds – Data of January 2012 .....	27
<b>3 OTHER INVESTORS' ALLOCATIONS .....</b>	<b>28</b>
3.1 Investors' Allocation Based on the number of their Operators .....	28
3.2 Investors' Allocation based on the number of securities composing their portfolios.....	28
3.3 Investors' Allocation based on Portfolio Value.....	28
<b>4 SETTLEMENT OF STOCK EXCHANGE TRANSACTIONS .....</b>	<b>29</b>
<b>ANNEX 1 NOTES – CLARIFICATIONS.....</b>	<b>30</b>





### 1.3 Active Investors' Mobility

	Active Investors' Mobility				
	Total	Daily Avg	Mobility	Daily avg. (m)	Daily avg. (ann)
Jan-11	71.601	8.084	2,26	112,3	112,3
Feb-11	55.244	8.514	3,08	147,9	130,1
Mar-11	40.894	6.042	3,10	124,9	128,3
Apr-11	39.589	5.717	2,74	86,3	118,3
May-11	39.855	5.408	2,99	85,3	111,2
Jun-11	44.883	5.767	2,70	86,6	107,0
Jul-11	42.226	5.831	2,90	98,4	108,5
Aug-11	57.232	7.230	2,78	67,1	100,6
Sep-11	39.517	5.384	3,00	59,4	97,9
Oct-11	43.252	5.873	2,72	49,9	93,3
Nov-11	36.503	5.123	3,09	49,9	89,1
Dec-11	24.675	3.406	2,90	28,4	84,0
Jan-12	38.239	5.550	3,05	51,2	51,2
Feb-12					
Mar-12					
Apr-12					
May-12					
Jun-12					
Jul-12					
Aug-12					
Sep-12					
Oct-12					
Nov-12					
Dec-12					



Notes: Mobility of active Investor Shares indicate the average number of days during which an investor purchased equities or bonds in the ATHEX minimum once.

For calculation of Daily Average packages without revenues are included











### 1.3.9 Analysis upon trades based on Geographical Allocation in Greece

Greek investors (01/01/2012-31/01/2012)	Buys				Sells				net	
	Active Shares		Transactions Value		Active Shares		Transactions Value			
Regions	number	%	(mil. €)	%	number	%	(mil. €)	%	(mil. €)	
Attica	13.394	49,87	548,39	76,73	11.625	50,98	509,39	75,15	39,00	B
Central Macedonia	3.587	13,36	46,56	6,51	2.963	12,99	50,73	7,48	-4,17	S
Thessaly	1.309	4,87	15,24	2,13	1.181	5,18	15,33	2,26	-0,09	S
Crete	1.082	4,03	14,81	2,07	971	4,26	14,78	2,18	0,04	B
West Greece	1.066	3,97	14,50	2,03	850	3,73	13,48	1,99	1,02	B
Peloponnese	1.293	4,81	13,78	1,93	1.067	4,68	13,53	2,00	0,25	B
East Macedonia - Thrace	983	3,66	10,49	1,47	796	3,49	9,13	1,35	1,36	B
Stereia Ellada	675	2,51	8,92	1,25	547	2,40	8,40	1,24	0,52	B
Epirus	541	2,01	5,70	0,80	413	1,81	5,36	0,79	0,34	B
West Macedonia	566	2,11	5,39	0,75	491	2,15	5,59	0,82	-0,20	S
South Aegean	462	1,72	5,07	0,71	406	1,78	4,99	0,74	0,08	B
North Aegean	298	1,11	4,48	0,63	230	1,01	4,60	0,68	-0,11	S
Ionian Islands	376	1,40	4,03	0,56	286	1,25	4,22	0,62	-0,20	S
Invalid Postal Codes	1.226	4,56	17,39	2,43	977	4,28	18,31	2,70	-0,92	S
Total	26.858	100,00	714,73	100,00	22.803	100,00	677,83	100,00	36,90	B

#### Notes:

1. Geographical allocation of Investor Shares is based upon segregation of Greece in districts, according to the Ministry of Internal Affairs data.
2. The above clarification concerns Investor Shares belonging to Greek nationals, according to their relevant statement and is based on the postal codes mentioned in the Investor Shares.
3. Valid postal codes are those with 5 digits: the 1st digit takes figures from 1-8 while the rest 4 digits take figures from 0-9.
4. Any differences appeared in relation to other tables are petty and abound to acceptable statistical divergence
5. Districts appear in declining ordering upon transactions value.

### 1.3.10 Analysis upon trades based on Investors without Identified Nationality

Other (not identified) (01/01/2012-31/01/2012)	Buys				Sells				net	
	Active Shares		Transactions Value		Active Shares		Transactions Value			
Countries	number	%	(mil. €)	%	number	%	(mil. €)	%	(mil. €)	
Other not Identified	716	-	11,01	-	580	-	12,92	-	-1,91	S

#### Notes:

1. The above classification concerns Investor Shares of non declared tax nationality
2. The above data coincide with category III Other Investors of paragraph 1.3.1 Analysis of the Monthly Investor's Mobility in ATHEX based on Investor Type.



### 1.3.11 Analysis upon trades based on Foreign Investors' Geographical Allocation

Foreign Countries (01/01/2012-31/01/2012)	Buys				Sells				net (mil. €)
	Active Shares number	Active Shares %	Transactions Value (mil. €)	Transactions Value %	Active Shares number	Active Shares %	Transactions Value (mil. €)	Transactions Value %	
Total EU without Greece	1.178	90,20	299,19	85,70	1.415	92,67	323,90	84,33	-24,71 S
United Kingdom	41	3,14	189,38	54,25	41	2,69	196,73	51,22	-7,35 S
Cyprus	1.070	81,93	42,77	12,25	1.307	85,59	56,03	14,59	-13,27 S
France	13	1,00	36,24	10,38	17	1,11	39,02	10,16	-2,78 S
Germany	8	0,61	15,10	4,33	8	0,52	13,21	3,44	1,89 B
Ireland	4	0,31	5,62	1,61	4	0,26	5,53	1,44	0,09 B
Holland	4	0,31	2,21	0,63	8	0,52	6,90	1,80	-4,68 S
Luxembourg	15	1,15	5,47	1,57	10	0,65	3,01	0,78	2,46 B
Belgium	5	0,38	0,61	0,17	4	0,26	2,61	0,68	-2,00 S
Denmark	1	0,08	1,13	0,32	0	0,00	0,00	0,00	1,13 B
Austria	3	0,23	0,13	0,04	4	0,26	0,67	0,17	-0,54 S
Italy	8	0,61	0,37	0,11	6	0,39	0,05	0,01	0,33 B
Sweden	2	0,15	0,03	0,01	2	0,13	0,11	0,03	-0,09 S
Romania	1	0,08	0,10	0,03	1	0,07	0,00	0,00	0,10 B
Poland	1	0,08	0,01	0,00	1	0,07	0,01	0,00	0,00 S
Czech Republic	0	0,00	0,00	0,00	1	0,07	0,02	0,00	-0,02 S
Spain	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Malta	1	0,08	0,02	0,00	0	0,00	0,00	0,00	0,02 B
Slovenia	0	0,00	0,00	0,00	1	0,07	0,00	0,00	0,00 S
Bulgary	1	0,08	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Latvia	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Estonia	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Hungary	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Portugal	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Lithuania	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Finland	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Slovakia	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0,00 B
Non EU Countries	128	9,80	49,91	14,30	112	7,33	60,19	15,67	-10,28 S
Switzerland	10	0,77	22,35	6,40	11	0,72	33,06	8,61	-10,71 S
United States	27	2,07	17,92	5,13	23	1,51	13,53	3,52	4,39 B
Bermuda Islands	1	0,08	4,65	1,33	3	0,20	10,40	2,71	-5,75 S
Cayman Islands	9	0,69	3,15	0,90	2	0,13	0,16	0,04	2,99 B
Panama	4	0,31	0,56	0,16	3	0,20	0,77	0,20	-0,21 S
Liberia	9	0,69	0,16	0,05	9	0,59	0,99	0,26	-0,83 S
Marshall Islands	6	0,46	0,16	0,05	4	0,26	0,09	0,02	0,07 B
Canada	8	0,61	0,07	0,02	7	0,46	0,14	0,04	-0,07 S
British Virgin Islands	1	0,08	0,03	0,01	2	0,13	0,05	0,01	-0,02 S
Australia	6	0,46	0,01	0,00	3	0,20	0,01	0,00	0,01 B
Japan	1	0,08	0,00	0,00	1	0,07	0,00	0,00	0,00 S
Total	1.306	100,00	349,10	100,00	1.527	100,00	384,09	100,00	-34,99 S

#### Notes:

1. The above clarification concerns Investor Shares with other nationalities excluding Greek.
2. The above clarification is done according to the countries' codes in ISO 3166-1:1997.
3. Non E.U. countries have been chosen because their current value is beyond € 10 mil.
4. Countries appear in declining ordering upon transactions value.



## 2 Investors' Participation in Athens Exchange

### 2.1 Equities – Data of January 2012

#### 2.1.1 Total Listed Equities and Main Categories

Capitalization (Data of: 31/01/2012) Investors' categories	Total of Listed Equities				Main Market			
	Shares balanced		Capitalization		Shares balanced		Capitalization	
	number	%	(mil. €)	%	number	%	(mil. €)	%
I. Domestic Investors	890.049	96,82	15.261,55	48,79	808.749	96,71	13.815,45	48,29
Physical persons	886.765	96,46	6.853,21	21,91	805.841	96,36	6.137,38	21,45
Private Financial Companies	436	0,05	1.952,90	6,24	383	0,05	1.751,16	6,12
Insurance & Pension Funds	56	0,01	102,06	0,33	52	0,01	96,07	0,34
Investment Companies	4	0,00	14,11	0,05	4	0,00	13,78	0,05
Mutual Funds	113	0,01	890,33	2,85	103	0,01	864,25	3,02
Banks and Investment Companies	131	0,01	865,41	2,77	119	0,01	697,54	2,44
Other Private Financial Companies	132	0,01	80,99	0,26	105	0,01	79,52	0,28
Private Non-Financial Companies	2.233	0,24	2.470,18	7,90	1.946	0,23	1.945,77	6,80
Companies (SA, Ltd, etc)	1.570	0,17	2.219,01	7,09	1.322	0,16	1.717,49	6,00
Other Private Non-Financial Companies	663	0,07	251,17	0,80	624	0,07	228,27	0,80
Public Sector	614	0,07	3.985,24	12,74	578	0,07	3.981,13	13,92
Other Domestic Investors	1	0,00	0,02	0,00	1	0,00	0,01	0,00
II. Foreign Investors	17.125	1,86	15.544,13	49,69	15.720	1,88	14.324,33	50,07
Physical persons	12.514	1,36	181,18	0,58	11.348	1,36	177,99	0,62
Legal entities	1.282	0,14	3.838,22	12,27	1.143	0,14	3.267,11	11,42
Institutional Investors	3.071	0,33	10.461,36	33,44	3.000	0,36	9.929,52	34,71
Other Legal entities	252	0,03	1.063,32	3,40	223	0,03	949,66	3,32
Other Foreign Investors	6	0,00	0,05	0,00	6	0,00	0,05	0,00
III. Other Not Identified	12.108	1,32	475,35	1,52	11.788	1,41	468,82	1,64
Total (I+II+III)	919.282	100,00	31.281,03	100,00	836.257	100,00	28.608,60	100,00



## 2.1.2 FTSE / Athex Indices

Capitalization (Data of: 31/01/2012)	FTSE/Athex 20				FTSE/Athex Liquid Mid				FTSE/Athex Small Cap				FTSE/Athex Market Index			
	Shares balanced		Capitalization		Shares balanced		Capitalization		Shares balanced		Capitalization		Shares balanced		Capitalization	
	number	%	(mil. €)	%	number	%	(mil. €)	%	number	%	(mil. €)	%	number	%	(mil. €)	%
Investors' categories																
I. Domestic Investors	617.455	96,23	8.736,43	39,35	131.315	96,71	1.747,46	71,31	82.251	97,47	164,60	89,50	695.259	96,41	11.068,10	43,63
Physical persons	615.453	95,92	3.971,21	17,89	130.813	96,34	532,82	21,74	82.009	97,18	119,48	64,96	692.988	96,10	4.886,57	19,26
Private Financial Companies	284	0,04	1.117,95	5,03	182	0,13	281,76	11,50	59	0,07	3,58	1,95	330	0,05	1.451,69	5,72
Insurance & Pension Funds	47	0,01	80,25	0,36	24	0,02	4,00	0,16	4	0,00	0,05	0,03	48	0,01	84,83	0,33
Investment Companies	3	0,00	4,80	0,02	3	0,00	1,72	0,07	2	0,00	2,19	1,19	4	0,00	9,07	0,04
Mutual Funds	94	0,01	644,23	2,90	79	0,06	140,62	5,74	9	0,01	0,42	0,23	96	0,01	788,70	3,11
Banks and Investment Companies	86	0,01	317,04	1,43	52	0,04	130,26	5,32	31	0,04	0,88	0,48	104	0,01	491,91	1,94
Other Private Financial Companies	54	0,01	71,63	0,32	24	0,02	5,16	0,21	13	0,02	0,04	0,02	78	0,01	77,18	0,30
Private Non-Financial Companies	1.233	0,19	861,24	3,88	275	0,20	658,09	26,85	174	0,21	41,19	22,40	1.452	0,20	1.668,03	6,58
Companies (SA, Ltd, etc)	874	0,14	653,42	2,94	243	0,18	657,66	26,84	165	0,20	41,19	22,40	1.076	0,15	1.459,77	5,75
Other Private Non-Financial Companies	359	0,06	207,83	0,94	32	0,02	0,43	0,02	9	0,01	0,00	0,00	376	0,05	208,26	0,82
Public Sector	484	0,08	2.786,01	12,55	44	0,03	274,79	11,21	9	0,01	0,36	0,19	488	0,07	3.061,80	12,07
Other Domestic Investors	1	0,00	0,01	0,00	1	0,00	0,00	0,00	0	0,00	0,00	0,00	1	0,00	0,01	0,00
II. Foreign Investors	13.087	2,04	13.077,62	58,90	1.945	1,43	661,08	26,98	1.055	1,25	15,96	8,68	14.517	2,01	13.855,81	54,62
Physical persons	9.272	1,45	154,21	0,69	1.165	0,86	15,38	0,63	888	1,05	1,22	0,66	10.351	1,44	172,82	0,68
Legal entities	927	0,14	2.879,46	12,97	163	0,12	172,32	7,03	44	0,05	6,90	3,75	1.048	0,15	3.100,20	12,22
Institutional Investors	2.701	0,42	9.202,83	41,45	582	0,43	443,56	18,10	113	0,13	5,91	3,22	2.907	0,40	9.695,17	38,22
Other Legal entities	181	0,03	841,07	3,79	35	0,03	29,81	1,22	10	0,01	1,93	1,05	205	0,03	887,57	3,50
Other Foreign Investors	6	0,00	0,05	0,00	0	0,00	0,00	0,00	0	0,00	0,00	0,00	6	0,00	0,05	0,00
III. Other Not Identified	11.091	1,73	389,55	1,75	2.525	1,86	42,13	1,72	1.080	1,28	3,35	1,82	11.365	1,58	443,43	1,75
Total (I+II+III)	641.633	100,00	22.203,59	100,00	135.785	100,00	2.450,67	100,00	84.386	100,00	183,91	100,00	721.141	100,00	25.367,34	100,00



### 2.1.3 Various Athex Indices

Capitalization (Data of: 31/01/2012)	Medium & Small Cap Price Index			
	Shares balanced		Capitalization	
	number	%	(mil. €)	%
I. Domestic Investors	86.770	97,61	288,52	88,42
Physical persons	86.464	97,27	224,17	68,70
Private Financial Companies	75	0,08	13,57	4,16
Insurance & Pension Funds	4	0,00	0,08	0,02
Investment Companies	1	0,00	1,34	0,41
Mutual Funds	26	0,03	7,61	2,33
Banks and Investment Companies	30	0,03	4,53	1,39
Other Private Financial Companies	14	0,02	0,01	0,00
Private Non-Financial Companies	185	0,21	50,75	15,55
Companies (SA, Ltd, etc)	139	0,16	50,60	15,51
Other Private Non-Financial Companies	46	0,05	0,15	0,05
Public Sector	46	0,05	0,03	0,01
Other Domestic Investors	0	0,00	0,00	0,00
II. Foreign Investors	943	1,06	35,62	10,92
Physical persons	749	0,84	1,17	0,36
Legal entities	63	0,07	25,07	7,68
Institutional Investors	120	0,13	7,35	2,25
Other Legal entities	11	0,01	2,04	0,63
Other Foreign Investors	0	0,00	0,00	0,00
III. Other Not Identified	1.182	1,33	2,18	0,67
Total (I+II+III)	88.895	100,00	326,32	100,00

#### Notes:

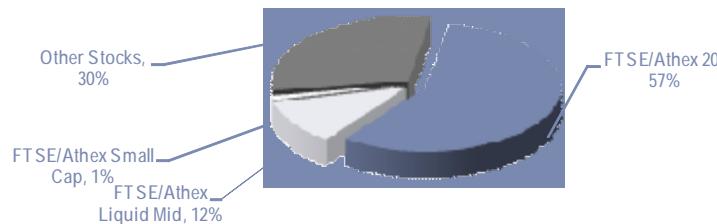
1. Off-Shore companies are included in Foreign Other Legal Entities
2. The data processing for the participation of investors in equities forming indices does not take under consideration the fixed participation of the share in each separate Index.
3. Shares under suspension are also included
4. Any differences appeared in relation to other tables are petty and abound to acceptable statistical divergence



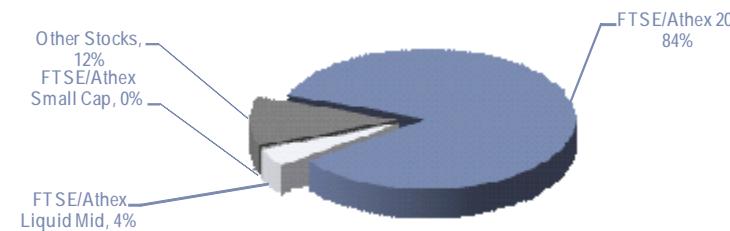
#### 2.1.4 Investors Portfolio Value Allocation in Stocks Groups (Indices and ATHEX Categories)

Portfolio Value Allocation (Data of: 31/01/2012)	Total of Listed Equities	FTSE/Athex 20		FTSE/Athex Liquid Mid		FTSE/Athex Small Cap		Other Stocks	
	Value (millions €)	Value (millions €)	%	Value (millions €)	%	Value (millions €)	%	Value (millions €)	%
Greek investors	15.261,55	8.736,43	57,24	1.747,46	11,45	164,60	1,08	4.613,06	30,23
Foreign investors	15.544,13	13.077,62	84,13	661,08	4,25	15,96	0,10	1.789,47	11,51
Other (not identified)	475,35	389,55	81,95	42,13	8,86	3,35	0,70	40,33	8,48

Portfolio Value Allocation - Greek investors



Portfolio Value Allocation - Foreign investors



Portfolio Value Allocation (Data of: 31/01/2012)
Greek investors
Foreign investors
Other (not identified)

Main Market	Other Stocks	
	Value (millions €)	%
Greek investors	13.815,45	90,52
Foreign investors	14.324,33	92,15
Other (not identified)	468,82	98,62
Main Market	Value (millions €)	%
	1.446,10	9,48
	1.219,80	7,85
	6,54	1,38

Portfolio Value Allocation - Greek investors



Portfolio Value Allocation - Foreign investors





## 2.1.5 Equities – Historical Data

Dates of Data	Total Capitalization (in millions €)	Percentage Upon Capitalization With Positive Balance for the total of Listed Equities													Other									
		Domestic Investors						Foreign Investors																
		Physical persons		Insurance & Pension Funds		Investment Companies		Banks and Investment Companies		Other Private Financial Companies		Private Non-Financial Companies		Public Sector		Physical persons		Legal entities		Institutional Investors		Other Legalentities		Other Foreign Investors
Dec-2005	123.208,52	24,47	0,60	0,18	4,28	4,01	0,34	7,57	17,98	0,00	59,43	0,43	9,19	27,96	2,74	0,00	40,32	0,24						
Dec-2006	158.009,05	22,64	0,40	0,15	3,40	3,34	0,31	8,18	14,65	0,00	53,07	0,42	8,81	35,07	2,34	0,00	46,64	0,29						
Dec-2007	196.390,07	19,35	0,32	0,12	2,35	2,54	0,29	9,98	12,79	0,00	47,73	0,44	8,45	39,71	3,18	0,00	51,78	0,49						
Dec-2008	68.985,30	21,09	0,37	0,11	2,42	3,20	0,48	8,30	15,08	0,00	51,07	0,45	11,72	32,39	3,28	0,00	47,85	1,08						
Dec-2009	84.050,69	21,84	0,37	0,12	2,86	2,62	0,47	8,21	13,73	0,00	50,22	0,55	11,33	33,53	3,04	0,00	48,46	1,32						
Dec-2010	54.296,00	20,82	0,39	0,10	2,80	2,53	0,24	7,43	13,92	0,00	48,22	0,67	11,83	34,80	3,14	0,00	50,45	1,34						
Jan-2011	59.471,48	20,99	0,40	0,10	2,88	2,65	0,20	5,64	14,37	0,00	47,24	0,66	11,97	35,80	3,18	0,00	51,62	1,15						
Feb-2011	60.973,34	21,20	0,39	0,12	2,83	2,86	0,21	5,74	14,15	0,00	47,49	0,64	12,14	34,97	3,49	0,00	51,24	1,27						
Mar-2011	58.997,77	21,09	0,40	0,12	2,87	2,86	0,24	6,14	14,78	0,00	48,49	0,64	11,93	34,59	3,08	0,00	50,24	1,27						
Apr-2011	54.745,25	20,75	0,38	0,12	2,91	2,79	0,23	6,28	14,47	0,00	47,93	0,65	12,14	35,00	3,01	0,00	50,81	1,26						
May-2011	50.134,38	20,63	0,38	0,12	2,91	2,93	0,29	6,43	13,76	0,00	47,46	0,65	12,10	35,35	3,08	0,00	51,18	1,36						
Jun-2011	49.227,67	21,03	0,37	0,07	2,88	2,88	0,33	6,51	13,53	0,00	47,61	0,65	12,21	34,79	3,33	0,00	50,99	1,40						
Jul-2011	47.505,99	20,88	0,37	0,08	2,86	2,91	0,32	6,77	14,42	0,00	48,61	0,59	12,37	33,77	3,30	0,00	50,03	1,37						
Aug-2011	36.884,51	21,03	0,34	0,06	2,83	2,85	0,29	7,26	13,79	0,00	48,45	0,59	12,45	33,72	3,45	0,00	50,21	1,34						
Sep-2011	32.288,72	20,65	0,33	0,06	2,79	2,69	0,26	7,70	13,53	0,00	48,00	0,64	12,27	34,50	3,35	0,00	50,76	1,24						
Oct-2011	30.691,66	20,34	0,30	0,06	3,04	2,79	0,22	7,02	13,69	0,00	47,47	0,60	13,48	34,03	3,31	0,00	51,41	1,12						
Nov-2011	26.815,03	21,87	0,32	0,05	2,93	2,85	0,21	7,40	14,06	0,00	49,69	0,53	13,64	31,50	3,38	0,00	49,05	1,26						
Dec-2011	26.636,54	21,11	0,29	0,04	2,90	2,81	0,21	7,02	13,50	0,00	47,89	0,57	13,50	33,37	3,48	0,00	50,92	1,19						
Jan-2012	31.281,03	21,91	0,33	0,05	2,85	2,77	0,26	7,90	12,74	0,00	48,79	0,58	12,27	33,44	3,40	0,00	49,69	1,52						



Percentage Upon Capitalization With Positive Balance for Equities Forming Main Market

Dates of Data	Capitalization (in millions €)	Domestic Investors												Foreign Investors					Other
		Private Financial Companies						Other Domestic Investors						Total of Foreign Investors					
		Physical persons	Insurance & Pension Funds	Investment Companies	Mutual Funds	Banks and Investment Companies	Other Private Financial Companies	Private Non-Financial Companies	Public Sector	Total of Domestic Investors	Physical persons	Legal entities	Institutional Investors	Other Legal entities	Other Foreign Investors	Total			
Dec-2005																			
Dec-2006																			
Dec-2007																			
Dec-2008																			
Dec-2009																			
Dec-2010																			
Jan-2011																			
Feb-2011																			
Mar-2011																			
Apr-2011																			
May-2011																			
Jun-2011																			
Jul-2011																			
Aug-2011																			
Sep-2011																			
Oct-2011	28.478,35	19,67	0,30	0,07	3,18	2,49	0,23	5,69	14,74	0,00	46,37	0,64	12,40	36,22	3,18	0,00	52,45	1,18	
Nov-2011	24.611,34	21,15	0,32	0,05	3,09	2,57	0,22	5,85	15,30	0,00	48,57	0,57	12,40	33,86	3,25	0,00	50,08	1,35	
Dec-2011	24.440,85	20,12	0,30	0,05	3,07	2,57	0,22	5,63	14,70	0,00	46,64	0,61	12,26	35,90	3,32	0,00	52,09	1,27	
Jan-2012	28.608,60	21,45	0,34	0,05	3,02	2,44	0,28	6,80	13,92	0,00	48,29	0,62	11,42	34,71	3,32	0,00	50,07	1,64	



Percentage Upon Capitalization With Positive Balance For Equities Forming Index FTSE/Athex 20																		
Dates of Data	Capitalization (in millions €)	Physical persons	Domestic Investors								Foreign Investors				Other			
			Private Financial Companies					Private Non-Financial Companies	Public Sector	Other Domestic Investors	Total of Domestic Investors	Physical persons	Legal entities	Institutional Investors	Other Legal entities			
			Insurance & Pension Funds	Investment Companies	Mutual Funds	Banks and Investment Companies	Other Private Financial Companies											
Dec-2005	88.820,66	18,81	0,59	0,11	4,25	1,88	0,33	6,50	22,79	0,00	55,28	0,37	8,12	33,18	2,83	0,00	44,51	0,21
Dec-2006	113.071,18	17,36	0,36	0,08	3,03	1,69	0,38	5,86	18,60	0,00	47,36	0,37	7,90	41,82	2,21	0,00	52,31	0,33
Dec-2007	134.078,35	15,91	0,32	0,07	2,17	1,28	0,38	2,75	16,46	0,00	39,34	0,47	9,02	47,22	3,37	0,00	60,08	0,58
Dec-2008	46.790,79	17,20	0,38	0,08	2,33	2,14	0,61	1,90	19,42	0,00	44,06	0,54	11,98	39,59	2,58	0,00	54,70	1,24
Dec-2009	58.607,83	18,82	0,41	0,09	2,75	1,54	0,64	2,27	17,10	0,00	43,63	0,67	12,01	39,47	2,62	0,00	54,78	1,59
Dec-2010	39.695,54	17,87	0,43	0,06	2,76	1,44	0,30	2,75	16,34	0,00	41,95	0,79	11,71	40,72	3,34	0,00	56,56	1,50
Jan-2011	44.080,87	17,25	0,44	0,07	2,76	1,46	0,24	2,61	16,62	0,00	41,43	0,75	12,01	41,30	3,27	0,00	57,34	1,23
Feb-2011	45.325,93	17,80	0,43	0,08	2,70	1,62	0,25	2,84	16,27	0,00	41,99	0,74	12,21	40,01	3,66	0,00	56,62	1,38
Mar-2011	43.973,88	17,50	0,44	0,08	2,75	1,64	0,28	2,79	16,80	0,00	42,26	0,73	12,30	40,26	3,08	0,00	56,37	1,37
Apr-2011	40.779,22	17,06	0,42	0,08	2,79	1,57	0,27	2,83	16,37	0,00	41,40	0,74	12,51	41,00	3,00	0,00	57,26	1,35
May-2011	36.740,80	17,09	0,42	0,09	2,86	1,63	0,35	2,84	15,45	0,00	40,73	0,75	12,47	41,43	3,12	0,00	57,76	1,51
Jun-2011	35.999,07	17,49	0,42	0,05	2,85	1,70	0,41	2,85	15,15	0,00	40,92	0,75	12,55	40,89	3,31	0,00	57,50	1,58
Jul-2011	34.166,35	17,99	0,42	0,05	2,95	1,83	0,41	2,75	14,37	0,00	40,77	0,69	12,93	40,57	3,49	0,00	57,68	1,55
Aug-2011	25.482,96	17,80	0,39	0,03	3,00	1,61	0,38	2,78	13,85	0,00	39,84	0,71	13,03	41,18	3,71	0,00	58,63	1,54
Sep-2011	22.147,92	16,68	0,37	0,03	2,93	1,47	0,33	2,83	14,55	0,00	39,20	0,78	12,87	42,12	3,63	0,00	59,40	1,40
Oct-2011	21.936,30	15,04	0,32	0,03	3,04	1,41	0,26	2,78	14,49	0,00	37,36	0,69	14,04	43,15	3,59	0,00	61,46	1,18
Nov-2011	18.754,37	16,42	0,34	0,02	3,02	1,55	0,26	2,97	14,65	0,00	39,22	0,62	14,28	40,77	3,73	0,00	59,40	1,38
Dec-2011	18.776,29	15,31	0,31	0,02	2,96	1,43	0,25	2,97	13,82	0,00	37,06	0,68	14,00	43,18	3,81	0,00	61,67	1,28
Jan-2012	22.203,59	17,89	0,36	0,02	2,90	1,43	0,32	3,88	12,55	0,00	39,35	0,69	12,97	41,45	3,79	0,00	58,90	1,75



Percentage Upon Capitalization With Positive Balance For Equities Forming FTSE/Athex Liquid Mid																			
Dates of Data	Capitalization (in millions €)	Physical persons	Domestic Investors							Foreign Investors							Other		
			Private Financial Companies				Other Domestic Investors			Total of Domestic Investors	Physical persons			Legal entities			Institutional Investors	Other Legal entities	Other Foreign Investors
			Insurance & Pension Funds	Investment Companies	Mutual Funds	Banks and Investment Companies	Other Private Financial Companies	Private Non-Financial Companies	Public Sector		Physical persons	Legal entities	Institutional Investors	Other Legal entities	Other Foreign Investors				
Dec-2005																			
Dec-2006																			
Dec-2007																			
Dec-2008																			
Dec-2009	7.972,89	24,22	0,10	0,17	6,13	3,28	0,17	19,99	5,24	0,00	59,31	0,50	8,02	29,87	1,22	0,00	39,61	1,09	
Dec-2010	5.224,71	17,72	0,19	0,24	6,09	9,91	0,21	15,37	13,05	0,00	62,80	0,69	8,49	26,34	1,26	0,00	36,79	0,41	
Jan-2011	6.342,72	21,96	0,16	0,24	5,85	7,80	0,19	14,61	11,58	0,00	62,37	0,62	7,68	26,88	1,42	0,00	36,60	1,03	
Feb-2011	6.424,36	21,67	0,16	0,25	5,76	8,11	0,17	14,22	11,97	0,00	62,31	0,60	7,27	27,29	1,46	0,00	36,62	1,07	
Mar-2011	6.117,37	21,19	0,17	0,26	5,84	8,14	0,20	14,06	13,51	0,00	63,37	0,62	7,25	25,88	1,70	0,00	35,45	1,17	
Apr-2011	5.750,91	21,15	0,17	0,27	5,83	8,10	0,22	13,92	13,79	0,00	63,44	0,65	7,52	25,54	1,62	0,00	35,33	1,23	
May-2011	4.127,67	23,36	0,15	0,18	6,11	9,01	0,28	17,06	6,94	0,00	63,09	0,77	8,27	25,69	1,75	0,00	36,48	0,43	
Jun-2011	3.940,82	22,83	0,15	0,14	5,99	9,10	0,28	17,57	6,47	0,00	62,54	0,79	8,40	24,68	3,18	0,00	37,04	0,42	
Jul-2011	3.224,95	18,60	0,18	0,16	6,01	9,43	0,30	22,25	7,31	0,00	64,23	0,88	9,47	23,77	1,19	0,00	35,31	0,45	
Aug-2011	2.538,89	17,90	0,18	0,15	5,99	10,07	0,31	22,01	7,85	0,00	64,45	0,86	9,46	23,57	1,21	0,00	35,09	0,46	
Sep-2011	2.224,09	18,78	0,18	0,14	5,99	9,33	0,27	22,02	8,03	0,00	64,75	0,92	9,93	22,74	1,20	0,00	34,79	0,46	
Oct-2011	2.367,33	18,41	0,18	0,13	6,08	9,30	0,29	21,69	7,55	0,00	63,63	0,91	9,90	23,89	1,19	0,00	35,89	0,48	
Nov-2011	2.281,09	23,60	0,16	0,08	5,34	4,71	0,18	21,26	15,80	0,00	71,12	0,65	6,97	18,25	1,37	0,00	27,24	1,63	
Dec-2011	2.187,55	22,26	0,17	0,08	5,53	5,32	0,20	19,44	18,46	0,00	71,45	0,62	7,01	17,99	1,19	0,00	26,81	1,73	
Jan-2012	2.450,67	21,74	0,16	0,07	5,74	5,32	0,21	26,85	11,21	0,00	71,31	0,63	7,03	18,10	1,22	0,00	26,98	1,72	



Percentage Upon Capitalization With Positive Balance For Equities Forming Index FTSE/Athex Small Cap																		
Dates of Data	Capitalization (in millions €)	Domestic Investors										Foreign Investors						Other
		Private Financial Companies					Other Domestic Investors					Physical persons			Legal entities			
		Physical persons	Insurance & Pension Funds	Investment Companies	Mutual Funds	Banks and Investment Companies	Other Private Financial Companies	Private Non-Financial Companies	Public Sector	Total of Domestic Investors	Physical persons	Legal entities	Institutional Investors	Other Legal entities	Other Foreign Investors	Total of Foreign Investors		
Dec-2005	4.440,75	61,76	0,88	0,46	2,77	4,91	0,20	9,68	3,98	0,00	84,65	0,92	5,85	5,08	3,50	0,00	15,35	0,00
Dec-2006	6.857,47	54,99	0,44	0,46	2,47	7,92	0,12	8,86	9,04	0,00	84,30	0,42	5,66	7,95	1,60	0,00	15,63	0,07
Dec-2007	11.552,04	34,80	0,40	0,31	1,85	6,28	0,16	6,47	9,21	0,00	59,47	0,20	11,79	23,43	4,78	0,00	40,20	0,33
Dec-2008	4.219,36	35,83	0,31	0,16	1,72	12,75	0,02	16,18	10,25	0,00	77,22	0,14	2,77	19,07	0,57	0,00	22,54	0,55
Dec-2009	3.143,38	57,80	0,88	0,21	1,65	10,36	0,02	10,09	5,86	0,00	86,86	0,28	3,99	5,96	2,13	0,00	12,36	0,85
Dec-2010	1.713,94	54,82	0,16	0,16	0,63	7,83	0,05	14,25	6,00	0,00	83,91	0,33	5,38	7,94	1,22	0,00	14,87	1,21
Jan-2011	1.893,31	54,10	0,15	0,16	0,63	7,56	0,05	15,71	5,61	0,00	83,99	0,39	5,38	7,70	1,37	0,00	14,83	1,23
Feb-2011	1.856,91	53,87	0,15	0,17	0,59	9,00	0,05	14,86	6,36	0,00	85,05	0,34	4,88	7,22	1,31	0,00	13,75	1,27
Mar-2011	1.809,15	54,33	0,15	0,17	0,60	8,33	0,05	15,15	6,06	0,00	84,83	0,35	6,31	5,80	1,45	0,00	13,91	1,31
Apr-2011	1.598,44	53,03	0,15	0,18	0,66	8,71	0,05	16,08	5,99	0,00	84,84	0,31	6,21	5,76	1,61	0,00	13,89	1,35
May-2011	1.564,86	48,02	0,14	0,20	0,62	9,53	0,05	17,44	6,07	0,00	82,08	0,45	6,83	7,36	2,09	0,00	16,73	1,44
Jun-2011	1.604,48	47,89	0,14	0,16	0,58	8,94	0,05	17,44	5,60	0,00	80,80	0,44	7,96	7,67	2,03	0,00	18,10	1,45
Jul-2011	1.644,96	46,78	0,13	0,15	0,61	8,16	0,05	20,27	5,05	0,00	81,21	0,40	7,37	7,82	2,15	0,00	17,74	1,47
Aug-2011	1.296,53	47,71	0,12	0,18	0,62	8,65	0,06	19,58	4,60	0,00	81,52	0,39	7,21	7,61	2,15	0,00	17,36	1,49
Sep-2011	1.170,64	49,01	0,14	0,16	0,64	8,24	0,06	20,23	3,81	0,00	82,28	0,38	6,83	7,51	1,81	0,00	16,53	1,51
Oct-2011	1.116,83	50,69	0,13	0,15	0,67	7,11	0,06	20,41	2,58	0,00	81,80	0,32	7,00	7,86	1,84	0,00	17,01	1,54
Nov-2011	178,94	62,57	0,62	0,52	0,59	1,91	0,03	22,00	0,20	0,00	88,43	0,78	4,41	3,56	1,07	0,00	9,82	1,53
Dec-2011	163,11	64,11	0,03	0,75	0,22	0,43	0,03	23,12	0,25	0,00	88,93	0,73	3,79	3,60	1,04	0,00	9,16	1,56
Jan-2012	183,91	64,96	0,03	1,19	0,23	0,48	0,02	22,40	0,19	0,00	89,50	0,66	3,75	3,22	1,05	0,00	8,68	1,58



Percentage Upon Capitalization With Positive Balance For Equities Forming FTSE/Athex Market Index																		
Dates of Data	Capitalization (in millions €)	Physical persons	Domestic Investors								Foreign Investors						Other	
			Private Financial Companies				Other Domestic Investors				Physical persons			Legal entities				
			Insurance & Pension Funds	Investment Companies	Mutual Funds	Banks and Investment Companies	Other Private Financial Companies	Private Non-Financial Companies	Public Sector	Total of Domestic Investors	Physical persons	Legal entities	Institutional Investors	Other Legal entities	Other Foreign Investors	Total of Foreign Investors		
Dec-2005	113.009,28	23,34	0,60	0,18	4,57	3,52	0,36	7,26	19,10	0,00	58,93	0,40	7,84	29,83	2,82	0,00	40,89	0,18
Dec-2006	148.614,58	21,72	0,39	0,14	3,56	3,08	0,33	7,82	15,19	0,00	52,24	0,39	7,87	36,96	2,27	0,00	47,49	0,27
Dec-2007	176.530,38	19,54	0,33	0,12	2,55	2,15	0,32	4,70	13,90	0,00	43,60	0,48	9,19	42,79	3,41	0,00	55,88	0,52
Dec-2008	59.353,28	20,12	0,38	0,11	2,65	3,31	0,56	4,31	17,03	0,00	48,47	0,50	11,11	36,14	2,58	0,00	50,33	1,21
Dec-2009	72.762,40	21,21	0,39	0,11	3,11	2,59	0,54	5,37	15,15	0,00	48,47	0,62	11,06	36,00	2,41	0,00	50,08	1,45
Dec-2010	47.459,96	19,62	0,39	0,09	3,10	2,60	0,27	4,52	15,49	0,00	46,07	0,75	10,95	37,76	3,03	0,00	52,49	1,43
Jan-2011	52.454,29	19,13	0,39	0,09	3,05	2,45	0,22	4,53	15,77	0,00	45,63	0,72	11,22	38,25	2,98	0,00	53,17	1,20
Feb-2011	53.751,55	19,49	0,39	0,10	2,99	2,65	0,24	4,61	15,57	0,00	46,04	0,70	11,34	37,26	3,32	0,00	52,62	1,34
Mar-2011	52.059,66	19,19	0,39	0,10	3,04	2,64	0,26	4,54	16,22	0,00	46,38	0,70	11,47	37,26	2,86	0,00	52,29	1,34
Apr-2011	48.271,09	18,72	0,38	0,11	3,08	2,59	0,26	4,58	15,90	0,00	45,61	0,71	11,68	37,88	2,79	0,00	53,06	1,33
May-2011	42.433,33	18,84	0,38	0,10	3,09	2,64	0,33	4,76	14,28	0,00	44,43	0,74	11,86	38,64	2,95	0,00	54,18	1,39
Jun-2011	41.544,37	19,17	0,38	0,06	3,06	2,69	0,39	4,81	13,95	0,00	44,51	0,74	11,98	38,07	3,25	0,00	54,04	1,45
Jul-2011	39.036,26	19,25	0,38	0,07	3,11	2,72	0,39	5,10	13,39	0,00	44,41	0,69	12,41	37,81	3,25	0,00	54,15	1,43
Aug-2011	29.318,37	19,13	0,36	0,05	3,15	2,66	0,36	5,19	12,93	0,00	43,81	0,71	12,47	38,17	3,42	0,00	54,76	1,42
Sep-2011	25.542,64	18,34	0,34	0,05	3,09	2,47	0,31	5,30	13,49	0,00	43,40	0,77	12,34	38,85	3,33	0,00	55,29	1,31
Oct-2011	25.420,46	16,92	0,30	0,04	3,22	2,39	0,26	5,31	13,32	0,00	41,76	0,69	13,35	39,81	3,29	0,00	57,13	1,11
Nov-2011	21.711,88	18,32	0,32	0,03	3,19	2,05	0,24	5,41	14,32	0,00	43,88	0,62	13,29	37,38	3,41	0,00	54,70	1,42
Dec-2011	21.605,47	17,17	0,29	0,03	3,15	1,98	0,24	5,13	13,88	0,00	41,87	0,67	13,07	39,55	3,50	0,00	56,79	1,34
Jan-2012	25.367,34	19,26	0,33	0,04	3,11	1,94	0,30	6,58	12,07	0,00	43,63	0,68	12,22	38,22	3,50	0,00	54,62	1,75



Dates of Data	Capitalization (in millions €)	Percentage Upon Capitalization With Positive Balance For Equities Forming medium & Small Cap Price Index													Other						
		Domestic Investors							Foreign Investors												
		Private Financial Companies			Banks and Investment Companies				Other Private Financial Companies			Public Sector		Other Domestic Investors		Total of Domestic Investors	Physical persons	Legal entities	Institutional investors	Other Legal entities	Other Foreign Investors
Dec-2005																					
Dec-2006																					
Dec-2007																					
Dec-2008																					
Dec-2009	1.265,81	59,74	2,01	0,30	2,65	5,07	0,02	12,13	0,06	0,00	81,98	0,40	5,99	6,21	5,09	0,00	17,70	0,32			
Dec-2010	998,70	53,22	0,24	0,30	1,19	5,46	0,03	15,87	0,13	0,00	76,43	0,42	8,17	11,08	2,21	0,00	21,88	1,69			
Jan-2011	1.160,69	50,24	0,24	0,29	1,13	5,36	0,03	19,46	0,13	0,00	76,88	0,51	8,09	10,60	2,43	0,00	21,62	1,50			
Feb-2011	1.108,84	51,43	0,26	0,34	1,35	5,95	0,03	17,34	0,12	0,00	76,84	0,45	8,26	10,34	2,54	0,00	21,60	1,57			
Mar-2011	1.105,99	51,16	0,32	0,33	1,41	5,91	0,03	17,18	0,12	0,00	76,46	0,44	10,28	8,31	2,90	0,00	21,93	1,61			
Apr-2011	1.019,17	49,81	0,30	0,32	1,53	5,19	0,02	17,17	0,13	0,00	74,48	0,38	9,08	11,08	3,42	0,00	23,97	1,55			
May-2011	976,77	59,34	0,08	0,24	1,47	2,21	0,02	13,13	0,42	0,00	76,90	0,61	9,02	9,59	2,16	0,00	21,39	1,71			
Jun-2011	1.014,41	59,99	0,07	0,16	1,35	2,37	0,02	12,29	0,50	0,00	76,76	0,56	10,12	8,96	2,02	0,00	21,65	1,58			
Jul-2011	1.038,59	58,33	0,08	0,19	1,45	2,31	0,02	14,21	0,44	0,00	77,04	0,50	9,54	9,16	2,21	0,00	21,41	1,55			
Aug-2011	836,88	58,40	0,07	0,20	1,51	2,44	0,02	14,08	0,43	0,00	77,15	0,48	10,17	8,53	1,99	0,00	21,17	1,68			
Sep-2011	741,07	58,98	0,07	0,19	1,55	2,48	0,01	14,34	0,34	0,00	77,97	0,46	9,76	8,64	1,40	0,00	20,26	1,77			
Oct-2011	730,05	59,25	0,07	0,17	1,51	2,49	0,01	13,76	0,33	0,00	77,59	0,37	10,09	8,84	1,38	0,00	20,67	1,73			
Nov-2011	282,34	61,64	0,39	0,38	1,48	2,29	0,01	18,79	0,02	0,00	84,99	0,47	10,63	2,49	0,71	0,00	14,29	0,71			
Dec-2011	330,55	68,13	0,03	0,40	2,50	1,44	0,00	15,77	0,01	0,00	88,27	0,35	8,02	2,23	0,52	0,00	11,12	0,61			
Jan-2012	326,32	68,70	0,02	0,41	2,33	1,39	0,00	15,55	0,01	0,00	88,42	0,36	7,68	2,25	0,63	0,00	10,92	0,67			



## 2.1.6 Investors' Participation in Athens Exchange – Graphs





## 2.2 Investors' Geographical Allocation in Greece

Capitalization (31/01/2012)	Investors Geographical Allocation In Greece							
	Investor Shares				Capitalization			
	positive balance		zero balance		Total		value (millions)	%
Regions	number	%	number	%	number	%		
Attica	413.605	46,47	379.253	43,37	792.858	44,93	12.619,75	82,69
Central Macedonia	130.315	14,64	140.362	16,05	270.677	15,34	682,32	4,47
Crete	47.489	5,34	41.331	4,73	88.820	5,03	282,42	1,85
Thessaly	45.913	5,16	49.727	5,69	95.640	5,42	178,76	1,17
Peloponnese	45.343	5,09	43.131	4,93	88.474	5,01	153,08	1,00
East Macedonia - Thrace	36.153	4,06	40.735	4,66	76.888	4,36	131,40	0,86
West Greece	35.963	4,04	43.122	4,93	79.085	4,48	128,49	0,84
Stereia Ellada	26.849	3,02	29.875	3,42	56.724	3,21	126,54	0,83
Epirus	22.037	2,48	22.283	2,55	44.320	2,51	82,34	0,54
South Aegean	16.960	1,91	17.148	1,96	34.108	1,93	64,21	0,42
West Macedonia	20.099	2,26	22.367	2,56	42.466	2,41	56,76	0,37
North Aegean	13.993	1,57	13.482	1,54	27.475	1,56	50,23	0,33
Ionian Islands	12.714	1,43	11.685	1,34	24.399	1,38	49,53	0,32
Invalid Postal Codes	22.616	2,54	20.041	2,29	42.657	2,42	655,72	4,30
Total	890.049	100,00	874.542	100,00	1.764.591	100,00	15.261,55	100,00

### Notes:

1. Investor Shares with positive balance are those in which at least one security is credited.
2. Investor Shares with zero balance are those with no securities credited.
3. Geographical allocation of Investor Shares is based upon segregation of Greece in districts, according to the Ministry of Internal Affairs data.
4. The above clarification concerns Investor Shares belonging to Greek nationals, according to their relevant statement and is based on the postal codes mentioned in the Investor Shares.
5. Valid postal codes are those with 5 digits: the 1st digit takes figures from 1-8 while the rest 4 digits take figures from 0-9.
6. Any differences appeared in relation to other tables are petty and abound to acceptable statistical divergence
7. Districts appear in declining ordering upon capitalization.

## 2.2.1 Investors Without Identified Nationality

Capitalization (31/01/2012)	Investors Without Identified Nationality							
	Investor Shares				Capitalization			
	positive balance		zero balance		Total		value (millions)	%
Countries	number	%	number	%	number	%		
Other not Identified	12.108	-	9.090	-	21.198	-	475,35	-

### Notes:

1. The above classification concerns Investor Shares with non declared tax nationality
2. The above data coincide with category III Other Investors of paragraph 2.1 Total Listed Equities.



## 2.3 Foreign Investors' Geographical Allocation

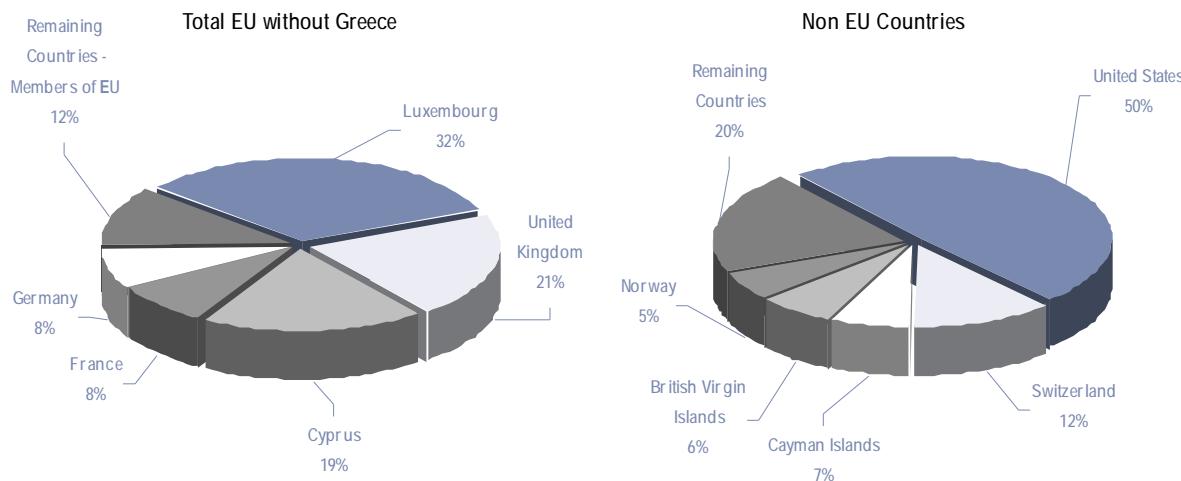
Capitalization (31/01/2012)	Foreign Investors' Geographical Allocation							
	Investor Shares				Capitalization			
	positive balance		zero balance		Total		value (millions)	%
Countries	number	%	number	%	number	%		
Total EU without Greece	10.466	61,12	29.833	49,94	40.299	49,94	8.748,33	56,28
Luxembourg	299	1,75	3.077	5,15	3.376	5,15	2.856,90	18,38
United Kingdom	1.079	6,30	5.123	8,58	6.202	8,58	1.816,76	11,69
Cyprus	6.739	39,35	10.610	17,76	17.349	17,76	1.646,13	10,59
France	446	2,60	2.728	4,57	3.174	4,57	721,10	4,64
Germany	527	3,08	2.797	4,68	3.324	4,68	698,47	4,49
Holland	113	0,66	534	0,89	647	0,89	203,25	1,31
Ireland	145	0,85	1.526	2,55	1.671	2,55	197,32	1,27
Italy	385	2,25	822	1,38	1.207	1,38	181,14	1,17
Belgium	72	0,42	195	0,33	267	0,33	143,22	0,92
Spain	106	0,62	678	1,14	784	1,14	125,25	0,81
Sweden	125	0,73	292	0,49	417	0,49	65,50	0,42
Czech Republic	9	0,05	21	0,04	30	0,04	44,50	0,29
Denmark	82	0,48	262	0,44	344	0,44	20,37	0,13
Austria	81	0,47	203	0,34	284	0,34	15,29	0,10
Finland	19	0,11	114	0,19	133	0,19	4,84	0,03
Poland	64	0,37	166	0,28	230	0,28	2,65	0,02
Slovenia	10	0,06	113	0,19	123	0,19	2,07	0,01
Portugal	13	0,08	56	0,09	69	0,09	1,54	0,01
Hungary	16	0,09	63	0,11	79	0,11	0,61	0,00
Lithuania	3	0,02	5	0,01	8	0,01	0,53	0,00
Bulgaria	88	0,51	195	0,33	283	0,33	0,40	0,00
Romania	37	0,22	157	0,26	194	0,26	0,36	0,00
Malta	4	0,02	73	0,12	77	0,12	0,10	0,00
Estonia	2	0,01	6	0,01	8	0,01	0,01	0,00
Latvia	1	0,01	11	0,02	12	0,02	0,00	0,00
Slovakia	1	0,01	6	0,01	7	0,01	0,00	0,00
Non EU Countries	6.659	38,88	29.900	50,06	36.559	50,06	6.795,80	43,72
United States	2.159	12,61	14.128	23,65	16.287	23,65	3.358,36	21,61
Switzerland	206	1,20	510	0,85	716	0,85	811,08	5,22
Cayman Islands	82	0,48	2.117	3,54	2.199	3,54	463,44	2,98
British Virgin Islands	90	0,53	533	0,89	623	0,89	434,90	2,80
Norway	34	0,20	133	0,22	167	0,22	368,27	2,37
Canada	544	3,18	2.300	3,85	2.844	3,85	190,39	1,22
United Arab Emirates	13	0,08	34	0,06	47	0,06	176,11	1,13
Liberia	206	1,20	611	1,02	817	1,02	164,37	1,06
Japan	207	1,21	2.200	3,68	2.407	3,68	129,49	0,83
Panama	104	0,61	194	0,32	298	0,32	115,01	0,74
Australia	440	2,57	1.484	2,48	1.924	2,48	80,36	0,52
Marshall Islands	60	0,35	140	0,23	200	0,23	76,54	0,49
Other Countries	2.514	14,68	5.516	9,23	8.030	9,23	427,48	2,75
Total	17.125	100,00	59.733	100,00	76.858	100,00	15.544,13	100,00

### Notes:

1. The above clarification concerns Investor Shares with other nationalities excluding Greek.
2. Non E.U. countries have been chosen because their current value is beyond € 100 mil.



### 2.3.1 Foreign Investors' Geographical Allocation Charts



### 2.4 Investors' Participation in Greek Government Bonds / Corporate Bonds – Data of January 2012

Capitalization (Data of: 31/01/2012) Investors' categories	Other Greek Government Bonds				Corporate Bonds			
	Shares balanced		Capitalization		Shares balanced		Capitalization	
	number	%	value (millions)	%	number	%	value (millions)	%
I. Domestic Investors	14.584	99,31	1.665,40	99,17	6.996	89,87	274,79	20,77
Physical persons	14.583	99,31	1.272,95	75,80	6.932	89,04	216,66	16,38
Private Financial Companies	0	0,00	0,00	0,00	25	0,32	27,74	2,10
Insurance & Pension Funds	0	0,00	0,00	0,00	5	0,06	5,62	0,42
Investment Companies	0	0,00	0,00	0,00	0	0,00	0,00	0,00
Mutual Funds	0	0,00	0,00	0,00	12	0,15	2,37	0,18
Banks and Investment Companies	0	0,00	0,00	0,00	7	0,09	19,38	1,47
Other Private Financial Companies	0	0,00	0,00	0,00	1	0,01	0,38	0,03
Private Non-Financial Companies	0	0,00	0,00	0,00	39	0,50	30,39	2,30
Companies (SA, Ltd, etc)	0	0,00	0,00	0,00	38	0,49	30,38	2,30
Other Private Non-Financial Companies	0	0,00	0,00	0,00	1	0,01	0,00	0,00
Public Sector	1	0,01	392,46	23,37	0	0,00	0,00	0,00
Other Domestic Investors	0	0,00	0,00	0,00	0	0,00	0,00	0,00
II. Foreign Investors	45	0,31	5,76	0,34	600	7,71	1.009,58	76,33
Physical persons	45	0,31	5,76	0,34	453	5,82	28,75	2,17
Legal entities	0	0,00	0,00	0,00	49	0,63	63,61	4,81
Institutional Investors	0	0,00	0,00	0,00	85	1,09	839,13	63,44
Other Legal entities	0	0,00	0,00	0,00	13	0,17	78,09	5,90
Other Foreign Investors	0	0,00	0,00	0,00	0	0,00	0,00	0,00
III. Other Not Identified	56	0,38	8,17	0,49	189	2,43	38,36	2,90
Total (I+II+III)	14.685	100,00	1.679,33	100,00	7.785	100,00	1.322,73	100,00

#### Notes:

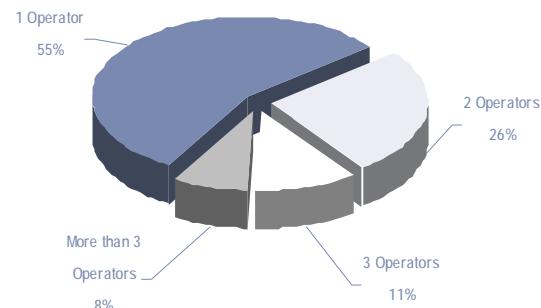
1. Bonds refer to listed and dematerialized Bonds
2. Data concerning Greek Government Bonds refer only to those registered in Investor Shares in the D.S.S. of Hellenic Exchanges Holding s.a.



### 3 Other Investors' Allocations

#### 3.1 Investors' Allocation Based on the number of their Operators

(Data of: 31/01/2012)		Investor Shares	
		number	%
1 Operator		1.006.562	55,80
2 Operators		465.274	25,79
3 Operators		190.239	10,55
More than 3 Operators		141.909	7,87
Total		1.803.984	100,00

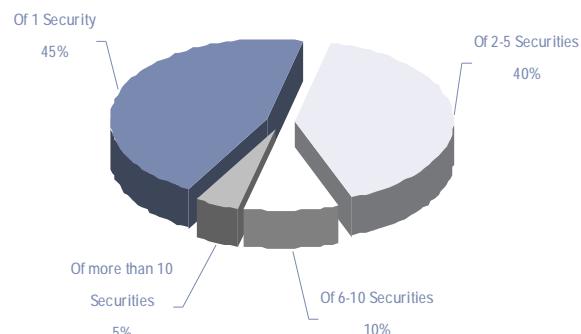


#### Notes:

1. D.S.S. Operators are the Brokerage Firms and Banks – Custodians.
2. Investor Shares excluded from the total are those with no Active Usage Authorization and possible positive balance is held in the Special Account, due to investor's selection or pledging or because these securities have not been dematerialized (during the time period of the dematerialization of registered shares - non appeared Investor Shares), and their total number is 58,663.

#### 3.2 Investors' Allocation based on the number of securities composing their portfolios

(Data of: 31/01/2012)		Investor Shares	
		number	%
Of 1 Security		417.204	45,38
Of 2-5 Securities		371.933	40,46
Of 6-10 Securities		88.670	9,65
Of more than 10 Securities		41.475	4,51
Total		919.282	100,00



#### 3.3 Investors' Allocation based on Portfolio Value

(Data of: 31/01/2012)		Investor Shares	
Portfolios		number	%
Value up to	3.000,0 €	721.722	78,51
-//-	9.000,0 €	102.253	11,12
-//-	15.000,0 €	33.129	3,60
-//-	30.000,0 €	29.950	3,26
-//-	50.000,0 €	13.044	1,42
-//-	70.000,0 €	5.545	0,60
-//-	100.000,0 €	3.931	0,43
-//-	200.000,0 €	4.307	0,47
-//-	300.000,0 €	1.430	0,16
-//-	500.000,0 €	1.182	0,13
-//-	1.000.000,0 €	987	0,11
-//-	3.000.000,0 €	920	0,10
Value more than	3.000.000,0 €	882	0,10
Total Active Investors' Shares:		919.282	100,00



## 4 Settlement of Stock Exchange Transactions

"Transaction" means the transactions settled in the D.S.S. of Hellenic Exchanges Holding s.a. calculated by single count (BUYS only).

	Number Of Settled Transactions										
	Equities		Pref. Rights		Corporate Bonds		ETFs		Government Dept		Total
	number	%	number	%	number	%	number	%	number	%	number
January	526.906	99,89	0	0,00	355	0,07	228	0,04	0	0,00	527.489
February											
March											
April											
May											
June											
July											
August											
September											
October											
November											
December											
<b>Total</b>	<b>526.906</b>	<b>99,89</b>	<b>0</b>	<b>0,00</b>	<b>355</b>	<b>0,07</b>	<b>228</b>	<b>0,04</b>	<b>0</b>	<b>0,00</b>	<b>527.489</b>
<b>Daily Avg</b>	<b>25.091</b>		<b>0</b>		<b>17</b>		<b>11</b>		<b>0</b>		<b>25.119</b>
Number Of Securities Transferred Due To Settlement Of Stock Exchange Transactions											
	Equities		Pref. Rights		Corporate Bonds		ETFs		Government Dept		Total
	number	%	number	%	number	%	number	%	number	%	number
January	847.827.645	99,71	0	0,00	1.798.278	0,21	691.999	0,08	0	0,00	850.317.922
February											
March											
April											
May											
June											
July											
August											
September											
October											
November											
December											
<b>Total</b>	<b>847.827.645</b>	<b>99,71</b>	<b>0</b>	<b>0,00</b>	<b>1.798.278</b>	<b>0,21</b>	<b>691.999</b>	<b>0,08</b>	<b>0</b>	<b>0,00</b>	<b>850.317.922</b>
<b>Daily Avg</b>	<b>40.372.745</b>		<b>0</b>		<b>85.632</b>		<b>32.952</b>		<b>0</b>		<b>40.491.330</b>
Cash Value In € Of Settled Transactions											
	Equities (value in €)		Pref. Rights (value in €)		Corporate Bonds (value in €)		ETFs (value in €)		Government Dept (value in €)		Total (value in €)
	number	%	number	%	number	%	number	%	number	%	number
January	1.071.072.633,61	99,65	0,00	0,00	1.225.828,99	0,11	2.542.199,67	0,24	0,00	0,00	1.074.840.662,27
February											
March											
April											
May											
June											
July											
August											
September											
October											
November											
December											
<b>Total</b>	<b>1.071.072.633,61</b>	<b>99,65</b>	<b>0,00</b>	<b>0,00</b>	<b>1.225.828,99</b>	<b>0,11</b>	<b>2.542.199,67</b>	<b>0,24</b>	<b>0,00</b>	<b>0,00</b>	<b>1.074.840.662,27</b>
<b>Daily Avg</b>	<b>51.003.458,74</b>		<b>0,00</b>		<b>58.372,81</b>		<b>121.057,13</b>		<b>0,00</b>		<b>51.182.888,68</b>

## ANNEX 1 Notes – Clarifications

### Investors' Codification

Domestic Investors	
Physical Persons	Physical Persons Joint Holders with Physical Persons (GR) as Members
Private Financial Companies	
Collective Investment	
Insurance and Pension Funds	
Investment Companies	
Mutual Funds	Mutual Funds Mutual Funds Management Companies
Banks and Investment Firms	Banks and Investment Firms Investment Services Companies, Financial / Credit Houses, Factoring Companies, Leasing Companies, Brokerage Firms.
Other Private Financial Companies	Fund Transfer Investment Services Companies Broker Agents, Exchange Bureaus, Insurance Agencies, Venture Capital Companies
Private Non Financial Companies	
Companies (S.A, Ltd, etc)	Companies (S.A. Ltd, etc)
Other Private Non Financial Companies	Organizations, Associations etc Non- Profitable Funds Joint Holders with Companies as Members GR
Public Sector	All Ministries, Municipalities, Communities, Municipality Unions, Prefectures, Prefectural Districts, Prefectural Government. Public and Municipal Non Profitable Businesses Social Insurance Organizations Sub-sector and Public Hospitals. Other Public Organizations Non Profitable Institutions (General Government)
Other Domestic Investors	Joint Holders with Companies and Physical Persons as Members (GR)
Foreign Investors	
Physical Persons	
Legal Entities	
Institutional Investors	
Other Legal Entities	Offshore Companies
Other Foreign Investors	Joint Holders with Companies and Physical Persons as Members (Foreign)
Other Not Identified	
	Investor Shares of non declared tax nationality Joint Holders with Greek and Foreign Members



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