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Monthly Statistics Bulletin  
November 2011



## TABLE OF CONTENTS

|  |           |
|--|-----------|
| <b>1 INVESTORS' ACTIVITY.....</b>  | <b>6</b>  |
| 1.1 New Investor Shares.....   | 6         |
| 1.2 Shares' Statistics.....  | 6         |
| 1.3 Active Investors' Mobility .....   | 7         |
| 1.3.1 Analysis of the Monthly Investor's Mobility in Athex Market based on Investor Type.....                          | 8         |
| 1.3.2 Analysis of the Monthly Investors' Mobility in Main Market Category of Athex Market based on Investor Type ..... | 8         |
| 1.3.3 Analysis of the Monthly Investors' Mobility in FTSE / Athex 20 based on Investor Type.....                       | 9         |
| 1.3.4 Analysis of the Monthly Investors' Mobility in FTSE / Athex Liquid Mid based on Investor Type.....               | 9         |
| 1.3.5 Analysis of the Monthly Investors' Mobility in FTSE / Athex Small Cap based on Investor Type.....                | 10        |
| 1.3.6 Analysis of the Monthly Investors' Mobility in FTSE / Athex Market Index based on Investor Type.....             | 10        |
| 1.3.7 Analysis of the Monthly Investors' Mobility in Medium & Small Ca Price Index based on Investor Type .....        | 11        |
| 1.3.8 Analysis upon trades based on Geographical Allocation in Greece.....   | 12        |
| 1.3.9 Analysis upon trades based on Investors without Identified Nationality .....                                     | 12        |
| 1.3.10 Analysis upon trades based on Foreign Investors' Geographical Allocation .....                                  | 13        |
| <b>2 INVESTORS' PARTICIPATION IN ATHENS EXCHANGE .....</b>   | <b>14</b> |
| 2.1 Equities – Data of November 2011 .....   | 14        |
| 2.1.1 Total Listed Equities and Main Categories.....   | 14        |
| 2.1.2 FTSE / Athex Indices .....   | 15        |
| 2.1.3 Various Athex Indices .....  | 16        |
| 2.1.4 Investors Portfolio Value Allocation in Stocks Groups (Indices and ATHEX Categories).....                        | 17        |
| 2.1.5 Equities – Historical Data.....  | 18        |
| 2.1.6 Investors' Participation in Athens Exchange – Graphs .....   | 25        |
| 2.2 Investors' Geographical Allocation in Greece .....   | 26        |
| 2.2.1 Investors Without Identified Nationality .....   | 26        |
| 2.3 Foreign Investors' Geographical Allocation .....   | 27        |
| 2.3.1 Foreign Investors' Geographical Allocation Charts .....  | 28        |
| 2.4 Investors' Participation in Greek Government Bonds / Corporate Bonds – Data of November 2011 .....                 | 28        |
| <b>3 OTHER INVESTORS' ALLOCATIONS .....</b>  | <b>29</b> |
| 3.1 Investors' Allocation Based on the number of their Operators.....  | 29        |
| 3.2 Investors' Allocation based on the number of securities composing their portfolios.....                            | 29        |
| 3.3 Investors' Allocation based on Portfolio Value.....  | 29        |
| <b>4 SETTLEMENT OF STOCK EXCHANGE TRANSACTIONS .....</b>   | <b>30</b> |
| <b>ANNEX 1 NOTES – CLARIFICATIONS .....</b>  | <b>31</b> |



## 1 Investors' Activity

### 1.1 New Investor Shares

| Investors' categories   | Number Of New Investor Shares |                   |
|-------------------------|-------------------------------|-------------------|
|                         | Greek investors               | Foreign investors |
| Physical persons        | 1.812                         | 119               |
| Legal entities          | 24                            | 501               |
| Total / tax nationality | 1.836                         | 620               |
| Total                   | 2.456                         |                   |

### 1.2 Shares' Statistics

|           | Number Of New Investor Shares |           |         |        |        |         |        |        |        |        |        |        |        |           |
|-----------|-------------------------------|-----------|---------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|-----------|
|           | 1998                          | 1999      | 2000    | 2001   | 2002   | 2003    | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011      |
| January   | 5                             | 44.580    | 56.803  | 3.330  | 2.156  | 1.663   | 4.427  | 3.661  | 3.223  | 4.013  | 3.052  | 4.101  | 2.861  | 3.497     |
| February  | 302                           | 58.113    | 64.840  | 4.604  | 2.243  | 36.441  | 18.352 | 1.459  | 2.564  | 2.297  | 2.522  | 4.018  | 5.027  | 3.071     |
| March     | 357                           | 89.850    | 78.891  | 4.245  | 2.776  | 2.503   | 1.861  | 1.526  | 3.229  | 3.685  | 1.858  | 4.450  | 3.062  | 2.415     |
| April     | 26.578                        | 129.473   | 142.986 | 2.954  | 1.942  | 2.390   | 2.372  | 3.836  | 3.260  | 2.974  | 2.304  | 3.542  | 5.646  | 1.881     |
| May       | 10.528                        | 116.017   | 98.502  | 4.129  | 1.408  | 16.728  | 1.961  | 1.108  | 9.892  | 2.122  | 2.073  | 3.644  | 3.043  | 2.371     |
| June      | 71.973                        | 118.216   | 132.234 | 2.829  | 1.489  | 3.659   | 1.322  | 1.873  | 14.662 | 9.153  | 1.710  | 3.231  | 2.373  | 2.296     |
| July      | 101.517                       | 73.341    | 8.118   | 3.146  | 1.826  | 4.744   | 1.784  | 7.146  | 5.027  | 3.605  | 2.621  | 3.144  | 3.393  | 1.764     |
| August    | 30.890                        | 74.532    | 5.070   | 2.116  | 1.131  | 2.573   | 1.066  | 2.362  | 2.208  | 3.331  | 1.488  | 2.348  | 1.467  | 2.467     |
| September | 39.167                        | 145.817   | 10.949  | 2.898  | 1.342  | 15.330  | 1.611  | 1.511  | 2.869  | 1.939  | 1.873  | 2.599  | 3.460  | 2.423     |
| October   | 21.691                        | 99.149    | 7.670   | 2.151  | 1.604  | 3.446   | 5.230  | 2.623  | 4.709  | 3.031  | 6.505  | 2.932  | 3.697  | 2.318     |
| November  | 40.674                        | 81.956    | 10.402  | 6.758  | 1.739  | 10.207  | 1.473  | 1.600  | 2.982  | 2.847  | 6.465  | 2.674  | 2.810  | 2.456     |
| December  | 46.130                        | 83.317    | 34.006  | 3.620  | 2.476  | 1.399   | 1.409  | 2.107  | 2.042  | 2.221  | 3.022  | 2.922  | 1.872  |           |
| Year Sum  | 389.812                       | 1.114.361 | 650.471 | 42.780 | 22.132 | 101.083 | 42.868 | 30.812 | 56.667 | 41.218 | 35.493 | 39.605 | 38.711 | 26.959    |
| Total     |                               |           |         |        |        |         |        |        |        |        |        |        |        | 2.632.972 |

|           | Number Of Deactivated Investor Shares |        |        |       |       |       |       |       |         |       |       |       |       |         |
|-----------|---------------------------------------|--------|--------|-------|-------|-------|-------|-------|---------|-------|-------|-------|-------|---------|
|           | 1998                                  | 1999   | 2000   | 2001  | 2002  | 2003  | 2004  | 2005  | 2006    | 2007  | 2008  | 2009  | 2010  | 2011    |
| January   | 0                                     | 0      | 1.397  | 617   | 311   | 244   | 135   | 244   | 725     | 630   | 269   | 301   | 237   | 375     |
| February  | 0                                     | 0      | 1.714  | 1.048 | 394   | 328   | 473   | 332   | 838     | 272   | 238   | 452   | 95    | 159     |
| March     | 0                                     | 2.535  | 2.160  | 764   | 528   | 302   | 221   | 1.447 | 841     | 559   | 288   | 203   | 212   | 214     |
| April     | 0                                     | 6      | 1.776  | 570   | 833   | 256   | 323   | 574   | 510     | 207   | 296   | 298   | 168   | 350.093 |
| May       | 0                                     | 96     | 1.779  | 588   | 539   | 224   | 503   | 431   | 748     | 260   | 140   | 268   | 65    | 5.722   |
| June      | 2.640                                 | 542    | 1.791  | 484   | 284   | 265   | 424   | 650   | 1.334   | 205   | 316   | 194   | 237   | 176     |
| July      | 1                                     | 988    | 1.075  | 478   | 273   | 309   | 188   | 334   | 2.098   | 279   | 303   | 257   | 186   | 68      |
| August    | 1                                     | 1.079  | 837    | 384   | 328   | 221   | 356   | 380   | 88.775  | 464   | 205   | 258   | 103   | 104     |
| September | 2                                     | 1.315  | 798    | 338   | 228   | 212   | 291   | 389   | 147.995 | 226   | 178   | 122   | 69    | 266     |
| October   | 19.519                                | 1.281  | 738    | 363   | 325   | 348   | 211   | 365   | 87.071  | 278   | 253   | 84    | 118   | 96      |
| November  | 0                                     | 1.533  | 708    | 410   | 234   | 296   | 289   | 668   | 237     | 296   | 135   | 78    | 239   | 392     |
| December  | 0                                     | 1.446  | 539    | 423   | 218   | 137   | 329   | 812   | 194     | 253   | 259   | 364   | 231   |         |
| Year Sum  | 22.163                                | 10.821 | 15.312 | 6.467 | 4.495 | 3.142 | 3.743 | 6.626 | 331.366 | 3.929 | 2.880 | 2.879 | 1.960 | 357.665 |
| Total     |                                       |        |        |       |       |       |       |       |         |       |       |       |       | 773.448 |

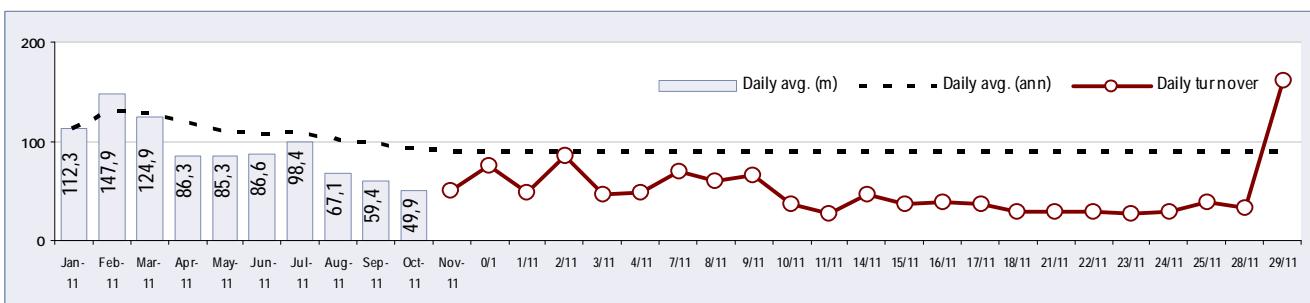
#### Notes:

- New Investor Shares include also the Non-appeared Investor Shares (October 2004- Non-appeared Investor Shares 2.549) i.e. the Investor Shares that have been opened from the issuers concerning those shareholders that did not dematerialized their shares according to the registration of data held at that time.
- The category Physical persons includes co-owners and joint investors shares.
- Deactivated Investor Shares are those that have been closed the specific period of time. The actual total number of Investor Shares in DSS, equals the total number of the new Investors' Shares (table 1.1) minus the total number of deactivated Investor Shares (table 1.2).
- The increased number of Investor Shares in 2003 results from the issuance and registration of Special Saving Bonds held in DSS. The relevant figures are shown in table 1.1.1.
- The increased number of Deactivated Investor Shares from August to October 2006 as well as in April & May 2011 derives from the gradual application of article 18.1.aa, Dematerialised Securities Stock Exchange Transactions Clearing and Settlement Regulation and the decision 243/15-09-2004 of CSD's Board of Directors, which states that any Investor Share without positive balance and no transaction of any kind within a period of three (3) years, shall be deactivated.



### 1.3 Active Investors' Mobility

|        | Active Shares |           | Mobility | Daily avg. (m) | Daily avg. (ann) |
|--------|---------------|-----------|----------|----------------|------------------|
|        | Total         | Daily Avg |          | (mil. €)       | (mil. €)         |
| Jan-10 | 63.340        | 9.722     | 2,92     | 230,4          | 230,4            |
| Feb-10 | 66.040        | 9.560     | 2,75     | 207,1          | 218,7            |
| Mar-10 | 52.839        | 7.676     | 3,20     | 175,9          | 203,0            |
| Apr-10 | 76.753        | 11.258    | 2,93     | 235,1          | 211,0            |
| May-10 | 63.871        | 8.911     | 2,79     | 160,0          | 200,8            |
| Jun-10 | 50.574        | 6.737     | 2,93     | 100,8          | 182,8            |
| Jul-10 | 48.415        | 6.595     | 3,00     | 104,0          | 170,8            |
| Aug-10 | 41.616        | 6.012     | 3,18     | 78,1           | 158,5            |
| Sep-10 | 68.786        | 7.640     | 2,44     | 109,4          | 152,7            |
| Oct-10 | 64.051        | 7.452     | 2,33     | 129,5          | 150,5            |
| Nov-10 | 45.638        | 5.946     | 2,87     | 98,7           | 145,5            |
| Dec-10 | 34.994        | 4.850     | 3,05     | 75,4           | 139,4            |
| Jan-11 | 71.601        | 8.084     | 2,26     | 112,3          | 112,3            |
| Feb-11 | 55.244        | 8.514     | 3,08     | 147,9          | 130,1            |
| Mar-11 | 40.894        | 6.042     | 3,10     | 124,9          | 128,3            |
| Apr-11 | 39.589        | 5.717     | 2,74     | 86,3           | 118,3            |
| May-11 | 39.855        | 5.408     | 2,99     | 85,3           | 111,2            |
| Jun-11 | 44.883        | 5.767     | 2,70     | 86,6           | 107,0            |
| Jul-11 | 42.226        | 5.831     | 2,90     | 98,4           | 108,5            |
| Aug-11 | 57.232        | 7.230     | 2,78     | 67,1           | 100,6            |
| Sep-11 | 39.517        | 5.384     | 3,00     | 59,4           | 97,9             |
| Oct-11 | 43.252        | 5.873     | 2,72     | 49,9           | 93,3             |
| Nov-11 | 36.503        | 5.123     | 3,09     | 49,9           | 89,1             |
| Dec-11 |               |           |          |                |                  |



Note: Mobility of active Investor Shares indicate the average number of days during which an investor purchased equities or bonds in the ATHEX minimum once.



### 1.3.1 Analysis of the Monthly Investor's Mobility in Athex Market based on Investor Type

| Total of Listed Equities<br>(01/11/2011-30/11/2011) | Buys          |        |          |        |                    |        |          |        | Sells         |   |          |   |                    |   |          |   | net<br>(2011)<br>(mil. €) |  |
|---|---------------|--------|----------|--------|--------------------|--------|----------|--------|---------------|---|----------|---|--------------------|---|----------|---|---------------------------|--|
|   | Active Shares |        |          |        | Transactions Value |        |          |        | Active Shares |   |          |   | Transactions Value |   |          |   |                           |  |
|   | number        | %      | (mil. €) | %      | number             | %      | (mil. €) | %      | number        | % | (mil. €) | % | number             | % | (mil. €) | % |                           |  |
| Investors' categories                               |               |        |          |        |                    |        |          |        |               |   |          |   |                    |   |          |   |                           |  |
| I. Domestic Investors                               | 28.861        | 92,20  | 665,27   | 60,57  | 17.745             | 90,73  | 599,26   | 54,56  | 66,01         | B | 239,71   | B |                    |   |          |   |                           |  |
| Physical persons                                    | 28.662        | 91,56  | 394,42   | 35,91  | 17.524             | 89,60  | 331,39   | 30,17  | 63,04         | B | 342,91   | B |                    |   |          |   |                           |  |
| Private Financial Companies                         | 117           | 0,37   | 263,47   | 23,99  | 157                | 0,80   | 262,17   | 23,87  | 1,31          | B | 0,02     | B |                    |   |          |   |                           |  |
| Insurance & Pension Funds                           | 3             | 0,01   | 0,35     | 0,03   | 4                  | 0,02   | 0,56     | 0,05   | -0,22         | S | -        |   |                    |   |          |   |                           |  |
| Investment Companies                                | 2             | 0,01   | 0,72     | 0,07   | 1                  | 0,01   | 4,11     | 0,37   | -3,39         | S | -        |   |                    |   |          |   |                           |  |
| Mutual Funds  | 52            | 0,17   | 47,98    | 4,37   | 73                 | 0,37   | 41,02    | 3,73   | 6,96          | B | -        |   |                    |   |          |   |                           |  |
| Banks and Investment Companies                      | 55            | 0,18   | 213,81   | 19,47  | 63                 | 0,32   | 215,58   | 19,63  | -1,77         | S | -        |   |                    |   |          |   |                           |  |
| Other Private Financial Companies                   | 5             | 0,02   | 0,62     | 0,06   | 16                 | 0,08   | 0,89     | 0,08   | -0,27         | S | -        |   |                    |   |          |   |                           |  |
| Private Non-Financial Companies                     | 80            | 0,26   | 6,69     | 0,61   | 62                 | 0,32   | 4,89     | 0,45   | 1,80          | B | 293,34   | B |                    |   |          |   |                           |  |
| Companies (SA, Ltd, etc)                            | 73            | 0,23   | 6,44     | 0,59   | 61                 | 0,31   | 4,89     | 0,45   | 1,56          | B | -        |   |                    |   |          |   |                           |  |
| Other Private Non-Financial Companies               | 7             | 0,02   | 0,25     | 0,02   | 1                  | 0,01   | 0,00     | 0,00   | 0,25          | B | -        |   |                    |   |          |   |                           |  |
| Public Sector                                       | 2             | 0,01   | 0,68     | 0,06   | 2                  | 0,01   | 0,82     | 0,07   | -0,14         | S | -396,56  | S |                    |   |          |   |                           |  |
| Other Domestic Investors                            | 0             | 0,00   | 0,00     | 0,00   | 0                  | 0,00   | 0,00     | 0,00   | 0,00          | - | 0,00     | B |                    |   |          |   |                           |  |
| II. Foreign Investors                               | 1.685         | 5,38   | 423,50   | 38,56  | 1.369              | 7,00   | 490,14   | 44,63  | -66,64        | S | -268,49  | S |                    |   |          |   |                           |  |
| Physical persons                                    | 1.412         | 4,51   | 37,72    | 3,43   | 1.086              | 5,55   | 32,85    | 2,99   | 4,87          | B | -        |   |                    |   |          |   |                           |  |
| Legal entities                                      | 115           | 0,37   | 38,54    | 3,51   | 106                | 0,54   | 55,33    | 5,04   | -16,79        | S | -        |   |                    |   |          |   |                           |  |
| Institutional Investors                             | 139           | 0,44   | 343,16   | 31,24  | 159                | 0,81   | 399,43   | 36,37  | -56,27        | S | -        |   |                    |   |          |   |                           |  |
| Other Legal entities                                | 15            | 0,05   | 3,88     | 0,35   | 17                 | 0,09   | 2,35     | 0,21   | 1,53          | B | -        |   |                    |   |          |   |                           |  |
| Other Foreign Investors                             | 4             | 0,01   | 0,19     | 0,02   | 1                  | 0,01   | 0,18     | 0,02   | 0,01          | B | -        |   |                    |   |          |   |                           |  |
| III. Other Not Identified                           | 758           | 2,42   | 9,58     | 0,87   | 444                | 2,27   | 8,95     | 0,81   | 0,63          | B | 28,78    | B |                    |   |          |   |                           |  |
| Total (I+II+III)                                    | 31.304        | 100,00 | 1.098,36 | 100,00 | 19.558             | 100,00 | 1.098,36 | 100,00 |               |   |          |   |                    |   |          |   |                           |  |

### 1.3.2 Analysis of the Monthly Investors' Mobility in Main Market Category of Athex Market based on Investor Type

| Main Market<br>(01/11/2011-30/11/2011) | Buys          |        |          |        |                    |        |          |        | Sells         |   |          |   |                    |   |          |   | net<br>(mil. €) |  |
|--|---------------|--------|----------|--------|--------------------|--------|----------|--------|---------------|---|----------|---|--------------------|---|----------|---|-----------------|--|
|  | Active Shares |        |          |        | Transactions Value |        |          |        | Active Shares |   |          |   | Transactions Value |   |          |   |                 |  |
|  | number        | %      | (mil. €) | %      | number             | %      | (mil. €) | %      | number        | % | (mil. €) | % | number             | % | (mil. €) | % |                 |  |
| Investors' categories                  |               |        |          |        |                    |        |          |        |               |   |          |   |                    |   |          |   |                 |  |
| I. Domestic Investors                  | 28.691        | 92,33  | 662,78   | 60,62  | 17.387             | 90,70  | 596,56   | 54,56  | 66,22         | B |          |   |                    |   |          |   |                 |  |
| Physical persons                       | 28.497        | 91,71  | 393,00   | 35,94  | 17.175             | 89,59  | 329,78   | 30,16  | 63,22         | B |          |   |                    |   |          |   |                 |  |
| Private Financial Companies            | 115           | 0,37   | 262,66   | 24,02  | 150                | 0,78   | 261,07   | 23,88  | 1,59          | B |          |   |                    |   |          |   |                 |  |
| Insurance & Pension Funds              | 3             | 0,01   | 0,35     | 0,03   | 4                  | 0,02   | 0,56     | 0,05   | -0,22         | S |          |   |                    |   |          |   |                 |  |
| Investment Companies                   | 2             | 0,01   | 0,72     | 0,07   | 1                  | 0,01   | 4,11     | 0,38   | -3,39         | S |          |   |                    |   |          |   |                 |  |
| Mutual Funds                           | 51            | 0,16   | 47,28    | 4,32   | 68                 | 0,35   | 40,15    | 3,67   | 7,12          | B |          |   |                    |   |          |   |                 |  |
| Banks and Investment Companies         | 54            | 0,17   | 213,70   | 19,54  | 61                 | 0,32   | 215,35   | 19,70  | -1,65         | S |          |   |                    |   |          |   |                 |  |
| Other Private Financial Companies      | 5             | 0,02   | 0,62     | 0,06   | 16                 | 0,08   | 0,89     | 0,08   | -0,27         | S |          |   |                    |   |          |   |                 |  |
| Private Non-Financial Companies        | 77            | 0,25   | 6,44     | 0,59   | 60                 | 0,31   | 4,88     | 0,45   | 1,56          | B |          |   |                    |   |          |   |                 |  |
| Companies (SA, Ltd, etc)               | 70            | 0,23   | 6,19     | 0,57   | 59                 | 0,31   | 4,88     | 0,45   | 1,31          | B |          |   |                    |   |          |   |                 |  |
| Other Private Non-Financial Companies  | 7             | 0,02   | 0,25     | 0,02   | 1                  | 0,01   | 0,00     | 0,00   | 0,25          | B |          |   |                    |   |          |   |                 |  |
| Public Sector                          | 2             | 0,01   | 0,68     | 0,06   | 2                  | 0,01   | 0,82     | 0,08   | -0,14         | S |          |   |                    |   |          |   |                 |  |
| Other Domestic Investors               | 0             | 0,00   | 0,00     | 0,00   | 0                  | 0,00   | 0,00     | 0,00   | 0,00          | - |          |   |                    |   |          |   |                 |  |
| II. Foreign Investors                  | 1.637         | 5,27   | 421,19   | 38,52  | 1.343              | 7,01   | 487,99   | 44,63  | -66,80        | S |          |   |                    |   |          |   |                 |  |
| Physical persons                       | 1.373         | 4,42   | 35,84    | 3,28   | 1.066              | 5,56   | 31,22    | 2,85   | 4,62          | B |          |   |                    |   |          |   |                 |  |
| Legal entities                         | 107           | 0,34   | 38,30    | 3,50   | 103                | 0,54   | 55,13    | 5,04   | -16,83        | S |          |   |                    |   |          |   |                 |  |
| Institutional Investors                | 138           | 0,44   | 342,98   | 31,37  | 156                | 0,81   | 399,12   | 36,50  | -56,14        | S |          |   |                    |   |          |   |                 |  |
| Other Legal entities                   | 15            | 0,05   | 3,88     | 0,35   | 17                 | 0,09   | 2,35     | 0,21   | 1,53          | B |          |   |                    |   |          |   |                 |  |
| Other Foreign Investors                | 4             | 0,01   | 0,19     | 0,02   | 1                  | 0,01   | 0,18     | 0,02   | 0,01          | - |          |   |                    |   |          |   |                 |  |
| III. Other Not Identified              | 746           | 2,40   | 9,44     | 0,86   | 440                | 2,30   | 8,87     | 0,81   | 0,58          | B |          |   |                    |   |          |   |                 |  |
| Total (I+II+III)                       | 31.074        | 100,00 | 1.093,41 | 100,00 | 19.170             | 100,00 | 1.093,41 | 100,00 |               |   |          |   |                    |   |          |   |                 |  |

**Note :** As of 10/10/2011, according to the ATHEX Rulebook and the relevant decisions of the ATHEX Board of Directors in force, the following current share trading categories of ATHEX are abolished: BIG CAPITALISATION & MEDIUM & SMALL CAPITALISATION and the shares are transferred to the following trading category – MAINMARKET



### 1.3.3 Analysis of the Monthly Investors' Mobility in FTSE / Athex 20 based on Investor Type

| FTSE/Athex 20<br>(01/11/2011-30/11/2011) | Buys          |        |                    |        | Sells         |        |                    |        | net<br>(2011)<br>(mil. €) |  |
|--|---------------|--------|--------------------|--------|---------------|--------|--------------------|--------|---------------------------|--|
|  | Active Shares |        | Transactions Value |        | Active Shares |        | Transactions Value |        |                           |  |
|  | number        | %      | (mil. €)           | %      | number        | %      | (mil. €)           | %      |                           |  |
| I. Domestic Investors                    | 26.208        | 92,03  | 608,83             | 59,67  | 14.828        | 89,93  | 548,65             | 53,77  | 60,17 B 25,44 B           |  |
| Physical persons                         | 26.046        | 91,46  | 349,87             | 34,29  | 14.644        | 88,81  | 293,04             | 28,72  | 56,83 B 361,35 B          |  |
| Private Financial Companies              | 106           | 0,37   | 252,66             | 24,76  | 132           | 0,80   | 251,65             | 24,66  | 1,01 B -                  |  |
| Insurance & Pension Funds                | 3             | 0,01   | 0,20               | 0,02   | 4             | 0,02   | 0,50               | 0,05   | -0,29 S -                 |  |
| Investment Companies                     | 1             | 0,00   | 0,61               | 0,06   | 1             | 0,01   | 2,67               | 0,26   | -2,07 S -                 |  |
| Mutual Funds                             | 50            | 0,18   | 40,94              | 4,01   | 64            | 0,39   | 37,47              | 3,67   | 3,47 B -                  |  |
| Banks and Investment Companies           | 47            | 0,17   | 210,33             | 20,61  | 51            | 0,31   | 210,32             | 20,61  | 0,01 B -                  |  |
| Other Private Financial Companies        | 5             | 0,02   | 0,58               | 0,06   | 12            | 0,07   | 0,68               | 0,07   | -0,10 S -                 |  |
| Private Non-Financial Companies          | 54            | 0,19   | 5,73               | 0,56   | 50            | 0,30   | 3,26               | 0,32   | 2,47 B 32,41 B            |  |
| Companies (SA, Ltd, etc)                 | 49            | 0,17   | 5,48               | 0,54   | 49            | 0,30   | 3,26               | 0,32   | 2,22 B -                  |  |
| Other Private Non-Financial Companies    | 5             | 0,02   | 0,25               | 0,02   | 1             | 0,01   | 0,00               | 0,00   | 0,25 B -                  |  |
| Public Sector                            | 2             | 0,01   | 0,57               | 0,06   | 2             | 0,01   | 0,71               | 0,07   | -0,14 S -381,72 S         |  |
| Other Domestic Investors                 | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 -                    |  |
| II. Foreign Investors                    | 1.565         | 5,50   | 402,85             | 39,48  | 1.261         | 7,65   | 463,18             | 45,39  | -60,33 S -62,90 S         |  |
| Physical persons                         | 1.328         | 4,66   | 34,79              | 3,41   | 1.013         | 6,14   | 30,11              | 2,95   | 4,69 B -                  |  |
| Legal entities                           | 92            | 0,32   | 35,80              | 3,51   | 90            | 0,55   | 52,06              | 5,10   | -16,26 S -                |  |
| Institutional Investors                  | 128           | 0,45   | 328,34             | 32,18  | 143           | 0,87   | 378,68             | 37,11  | -50,34 S -                |  |
| Other Legal entities                     | 13            | 0,05   | 3,72               | 0,36   | 14            | 0,08   | 2,15               | 0,21   | 1,57 B -                  |  |
| Other Foreign Investors                  | 4             | 0,01   | 0,19               | 0,02   | 1             | 0,01   | 0,18               | 0,02   | 0,01 B -                  |  |
| III. Other Not Identified                | 706           | 2,48   | 8,68               | 0,85   | 400           | 2,43   | 8,52               | 0,84   | 0,16 B 37,46 B            |  |
| Total (I+II+III)                         | 28.479        | 100,00 | 1.020,35           | 100,00 | 16.489        | 100,00 | 1.020,35           | 100,00 |                           |  |

### 1.3.4 Analysis of the Monthly Investors' Mobility in FTSE / Athex Liquid Mid based on Investor Type

| FTSE/Athex Liquid Mid<br>(01/11/2011-30/11/2011) | Buys          |        |                    |        | Sells         |        |                    |        | net<br>(2011)<br>(mil. €) |  |
|--|---------------|--------|--------------------|--------|---------------|--------|--------------------|--------|---------------------------|--|
|  | Active Shares |        | Transactions Value |        | Active Shares |        | Transactions Value |        |                           |  |
|  | number        | %      | (mil. €)           | %      | number        | %      | (mil. €)           | %      |                           |  |
| I. Domestic Investors                            | 2.983         | 93,75  | 24,03              | 64,82  | 2.056         | 93,80  | 18,71              | 50,48  | 5,31 B 11,02 B            |  |
| Physical persons                                 | 2.924         | 91,89  | 16,68              | 45,00  | 2.000         | 91,24  | 12,23              | 32,98  | 4,45 B 29,98 B            |  |
| Private Financial Companies                      | 45            | 1,41   | 6,87               | 18,55  | 51            | 2,33   | 6,11               | 16,48  | 0,76 B -12,33 S           |  |
| Insurance & Pension Funds                        | 2             | 0,06   | 0,02               | 0,06   | 1             | 0,05   | 0,06               | 0,17   | -0,04 S -                 |  |
| Investment Companies                             | 1             | 0,03   | 0,05               | 0,14   | 1             | 0,05   | 0,61               | 1,63   | -0,55 S -                 |  |
| Mutual Funds                                     | 21            | 0,66   | 3,79               | 10,23  | 23            | 1,05   | 1,95               | 5,26   | 1,84 B -                  |  |
| Banks and Investment Companies                   | 19            | 0,60   | 2,99               | 8,08   | 24            | 1,09   | 3,48               | 9,38   | -0,48 S -                 |  |
| Other Private Financial Companies                | 2             | 0,06   | 0,01               | 0,04   | 2             | 0,09   | 0,01               | 0,04   | 0,00 B -                  |  |
| Private Non-Financial Companies                  | 13            | 0,41   | 0,36               | 0,97   | 4             | 0,18   | 0,34               | 0,91   | 0,02 B -8,00 S            |  |
| Companies (SA, Ltd, etc)                         | 13            | 0,41   | 0,36               | 0,97   | 4             | 0,18   | 0,34               | 0,91   | 0,02 B -                  |  |
| Other Private Non-Financial Companies            | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 -                    |  |
| Public Sector                                    | 1             | 0,03   | 0,11               | 0,30   | 1             | 0,05   | 0,04               | 0,10   | 0,07 B 1,37 B             |  |
| Other Domestic Investors                         | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 -                    |  |
| II. Foreign Investors                            | 120           | 3,77   | 12,63              | 34,08  | 105           | 4,79   | 18,27              | 49,28  | -5,63 S -12,76 S          |  |
| Physical persons                                 | 57            | 1,79   | 0,34               | 0,92   | 40            | 1,82   | 0,29               | 0,80   | 0,05 B -                  |  |
| Legal entities                                   | 17            | 0,53   | 0,85               | 2,30   | 18            | 0,82   | 0,92               | 2,48   | -0,07 S -                 |  |
| Institutional Investors                          | 43            | 1,35   | 11,29              | 30,45  | 45            | 2,05   | 16,93              | 45,68  | -5,64 S -                 |  |
| Other Legal entities                             | 3             | 0,09   | 0,15               | 0,40   | 2             | 0,09   | 0,12               | 0,33   | 0,03 B -                  |  |
| Other Foreign Investors                          | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 -                    |  |
| III. Other Not Identified                        | 79            | 2,48   | 0,41               | 1,10   | 31            | 1,41   | 0,09               | 0,24   | 0,32 B 1,73 B             |  |
| Total (I+II+III)                                 | 3.182         | 100,00 | 37,07              | 100,00 | 2.192         | 100,00 | 37,07              | 100,00 |                           |  |



### 1.3.5 Analysis of the Monthly Investors' Mobility in FTSE / Athex Small Cap based on Investor Type

| FTSE/Athex Small Cap<br>(01/11/2011-30/11/2011) | Buys          |        |                    |        | Sells         |        |                    |        | net<br>(2011)<br>(mil. €) |  |
|---|---------------|--------|--------------------|--------|---------------|--------|--------------------|--------|---------------------------|--|
|   | Active Shares |        | Transactions Value |        | Active Shares |        | Transactions Value |        |                           |  |
|   | number        | %      | (mil. €)           | %      | number        | %      | (mil. €)           | %      |                           |  |
| Investors' categories                           |               |        |                    |        |               |        |                    |        |                           |  |
| I. Domestic Investors                           | 2.866         | 94,53  | 17,11              | 86,38  | 2.620         | 93,94  | 16,89              | 85,30  | 0,21 B 2,98 B             |  |
| Physical persons                                | 2.833         | 93,44  | 16,57              | 83,66  | 2.585         | 92,69  | 15,24              | 76,95  | 1,33 B -0,47 S            |  |
| Private Financial Companies                     | 23            | 0,76   | 0,48               | 2,44   | 24            | 0,86   | 0,41               | 2,09   | 0,07 B -0,58 S            |  |
| Insurance & Pension Funds                       | 1             | 0,03   | 0,11               | 0,55   | 0             | 0,00   | 0,00               | 0,00   | 0,11 B -                  |  |
| Investment Companies                            | 0             | 0,00   | 0,00               | 0,00   | 1             | 0,04   | 0,04               | 0,19   | -0,04 S -                 |  |
| Mutual Funds                                    | 6             | 0,20   | 0,24               | 1,19   | 3             | 0,11   | 0,04               | 0,18   | 0,20 B -                  |  |
| Banks and Investment Companies                  | 13            | 0,43   | 0,13               | 0,66   | 14            | 0,50   | 0,18               | 0,92   | -0,05 S -                 |  |
| Other Private Financial Companies               | 3             | 0,10   | 0,01               | 0,05   | 6             | 0,22   | 0,16               | 0,79   | -0,15 S -                 |  |
| Private Non-Financial Companies                 | 10            | 0,33   | 0,06               | 0,28   | 11            | 0,39   | 1,24               | 6,25   | -1,18 S 4,04 B            |  |
| Companies (SA, Ltd, etc)                        | 9             | 0,30   | 0,05               | 0,28   | 11            | 0,39   | 1,24               | 6,25   | -1,18 S -                 |  |
| Other Private Non-Financial Companies           | 1             | 0,03   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 B -                  |  |
| Public Sector                                   | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 - 0,00 S             |  |
| Other Domestic Investors                        | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 - 0,00 -             |  |
| II. Foreign Investors                           | 109           | 3,59   | 2,53               | 12,76  | 125           | 4,48   | 2,79               | 14,09  | -0,26 S -3,38 S           |  |
| Physical persons                                | 82            | 2,70   | 0,43               | 2,17   | 89            | 3,19   | 0,49               | 2,46   | -0,06 S -                 |  |
| Legal entities                                  | 10            | 0,33   | 0,39               | 1,95   | 13            | 0,47   | 0,58               | 2,94   | -0,19 S -                 |  |
| Institutional Investors                         | 15            | 0,49   | 1,70               | 8,59   | 21            | 0,75   | 1,67               | 8,45   | 0,03 B -                  |  |
| Other Legal entities                            | 2             | 0,07   | 0,01               | 0,04   | 2             | 0,07   | 0,05               | 0,24   | -0,04 S -                 |  |
| Other Foreign Investors                         | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 - -                  |  |
| III. Other Not Identified                       | 57            | 1,88   | 0,17               | 0,86   | 44            | 1,58   | 0,12               | 0,61   | 0,05 B 0,40 B             |  |
| Total (I+II+III)                                | 3.032         | 100,00 | 19,80              | 100,00 | 2.789         | 100,00 | 19,80              | 100,00 |                           |  |

### 1.3.6 Analysis of the Monthly Investors' Mobility in FTSE / Athex Market Index based on Investor Type

| FTSE/Athex Market Index<br>(01/11/2011-30/11/2011) | Buys          |        |                    |        | Sells         |        |                    |        | net<br>(2011)<br>(mil. €) |  |
|--|---------------|--------|--------------------|--------|---------------|--------|--------------------|--------|---------------------------|--|
|  | Active Shares |        | Transactions Value |        | Active Shares |        | Transactions Value |        |                           |  |
|  | number        | %      | (mil. €)           | %      | number        | %      | (mil. €)           | %      |                           |  |
| Investors' categories                              |               |        |                    |        |               |        |                    |        |                           |  |
| I. Domestic Investors                              | 27.613        | 92,18  | 650,33             | 60,35  | 16.104        | 90,27  | 584,59             | 54,25  | 65,74 B 39,02 B           |  |
| Physical persons                                   | 27.432        | 91,58  | 383,47             | 35,58  | 15.902        | 89,14  | 320,80             | 29,77  | 62,67 B 389,85 B          |  |
| Private Financial Companies                        | 113           | 0,38   | 260,03             | 24,13  | 143           | 0,80   | 258,18             | 23,96  | 1,85 B 1,07 B             |  |
| Insurance & Pension Funds                          | 3             | 0,01   | 0,34               | 0,03   | 4             | 0,02   | 0,56               | 0,05   | -0,23 S -                 |  |
| Investment Companies                               | 2             | 0,01   | 0,66               | 0,06   | 1             | 0,01   | 3,32               | 0,31   | -2,66 S -                 |  |
| Mutual Funds                                       | 51            | 0,17   | 44,97              | 4,17   | 65            | 0,36   | 39,46              | 3,66   | 5,51 B -                  |  |
| Banks and Investment Companies                     | 52            | 0,17   | 213,46             | 19,81  | 58            | 0,33   | 213,99             | 19,86  | -0,53 S -                 |  |
| Other Private Financial Companies                  | 5             | 0,02   | 0,60               | 0,06   | 15            | 0,08   | 0,85               | 0,08   | -0,25 S -                 |  |
| Private Non-Financial Companies                    | 66            | 0,22   | 6,14               | 0,57   | 57            | 0,32   | 4,86               | 0,45   | 1,28 B 28,45 B            |  |
| Companies (SA, Ltd, etc)                           | 60            | 0,20   | 5,89               | 0,55   | 56            | 0,31   | 4,85               | 0,45   | 1,04 B -                  |  |
| Other Private Non-Financial Companies              | 6             | 0,02   | 0,25               | 0,02   | 1             | 0,01   | 0,00               | 0,00   | 0,25 B -                  |  |
| Public Sector                                      | 2             | 0,01   | 0,68               | 0,06   | 2             | 0,01   | 0,75               | 0,07   | -0,07 S -380,35 S         |  |
| Other Domestic Investors                           | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00 - -                  |  |
| II. Foreign Investors                              | 1.610         | 5,37   | 418,04             | 38,79  | 1.312         | 7,35   | 484,32             | 44,94  | -66,28 S -78,61 S         |  |
| Physical persons                                   | 1.353         | 4,52   | 35,59              | 3,30   | 1.043         | 5,85   | 30,92              | 2,87   | 4,68 B -                  |  |
| Legal entities                                     | 101           | 0,34   | 37,05              | 3,44   | 100           | 0,56   | 53,56              | 4,97   | -16,51 S -                |  |
| Institutional Investors                            | 137           | 0,46   | 341,33             | 31,67  | 152           | 0,85   | 397,34             | 36,87  | -56,01 S -                |  |
| Other Legal entities                               | 15            | 0,05   | 3,88               | 0,36   | 16            | 0,09   | 2,32               | 0,22   | 1,55 B -                  |  |
| Other Foreign Investors                            | 4             | 0,01   | 0,19               | 0,02   | 1             | 0,01   | 0,18               | 0,02   | 0,01 B -                  |  |
| III. Other Not Identified                          | 732           | 2,44   | 9,27               | 0,86   | 423           | 2,37   | 8,73               | 0,81   | 0,54 B 39,59 B            |  |
| Total (I+II+III)                                   | 29.955        | 100,00 | 1.077,64           | 100,00 | 17.839        | 100,00 | 1.077,64           | 100,00 |                           |  |



### 1.3.7 Analysis of the Monthly Investors' Mobility in Medium & Small Ca Price Index based on Investor Type

| Medium & Small Cap Price Index<br>(01/11/2011-30/11/2011) | Buys          |        |                    |        |               |        |                    |        | Sells           |   |       |   |      |   |      |   | net<br>(2011)<br>(mil. €) |
|---|---------------|--------|--------------------|--------|---------------|--------|--------------------|--------|-----------------|---|-------|---|------|---|------|---|---------------------------|
|   | Active Shares |        | Transactions Value |        | Active Shares |        | Transactions Value |        | net<br>(mil. €) |   |       |   |      |   |      |   |                           |
|   | number        | %      | (mil. €)           | %      | number        | %      | (mil. €)           | %      |                 |   |       |   |      |   |      |   |                           |
| Investors' categories                                     |               |        |                    |        |               |        |                    |        |                 |   |       |   |      |   |      |   |                           |
| I. Domestic Investors                                     | 1.809         | 93,63  | 5,25               | 82,39  | 1.751         | 93,19  | 5,00               | 78,47  | 0,25            | B | 0,57  | B | 0,28 | B | 0,81 | B |                           |
| Physical persons  | 1.788         | 92,55  | 4,89               | 76,68  | 1.732         | 92,18  | 4,60               | 72,22  | -0,02           | S | 2,74  | B | -    | - | -    | - |                           |
| Private Financial Companies                               | 16            | 0,83   | 0,34               | 5,34   | 14            | 0,75   | 0,36               | 5,66   | -0,26           | S | -     | - | -    | - | -    | - |                           |
| Insurance & Pension Funds                                 | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00            | - | 0,00  | - | 0,00 | - | 0,00 | - |                           |
| Investment Companies                                      | 0             | 0,00   | 0,00               | 0,00   | 1             | 0,05   | 0,26               | 4,11   | -0,26           | S | -     | - | -    | - | -    | - |                           |
| Mutual Funds  | 7             | 0,36   | 0,30               | 4,74   | 3             | 0,16   | 0,07               | 1,16   | 0,23            | B | -     | - | -    | - | -    | - |                           |
| Banks and Investment Companies                            | 8             | 0,41   | 0,03               | 0,51   | 9             | 0,48   | 0,01               | 0,23   | 0,02            | B | -     | - | -    | - | -    | - |                           |
| Other Private Financial Companies                         | 1             | 0,05   | 0,01               | 0,09   | 1             | 0,05   | 0,01               | 0,16   | 0,00            | B | -     | - | -    | - | -    | - |                           |
| Private Non-Financial Companies                           | 5             | 0,26   | 0,02               | 0,37   | 5             | 0,27   | 0,04               | 0,59   | -0,01           | S | -2,96 | S | -    | - | -    | - |                           |
| Companies (SA, Ltd, etc)                                  | 4             | 0,21   | 0,02               | 0,37   | 5             | 0,27   | 0,04               | 0,59   | -0,01           | S | -     | - | -    | - | -    | - |                           |
| Other Private Non-Financial Companies                     | 1             | 0,05   | 0,00               | 0,01   | 0             | 0,00   | 0,00               | 0,00   | 0,00            | B | -     | - | -    | - | -    | - |                           |
| Public Sector   | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00            | - | -0,02 | S | -    | - | -    | - |                           |
| Other Domestic Investors                                  | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00            | - | 0,00  | - | -    | - | -    | - |                           |
| II. Foreign Investors                                     | 89            | 4,61   | 1,02               | 15,99  | 100           | 5,32   | 1,30               | 20,40  | -0,28           | S | -1,02 | S | -    | - | -    | - |                           |
| Physical persons  | 70            | 3,62   | 0,38               | 5,97   | 75            | 3,99   | 0,41               | 6,46   | -0,03           | S | -     | - | -    | - | -    | - |                           |
| Legal entities  | 6             | 0,31   | 0,24               | 3,70   | 10            | 0,53   | 0,46               | 7,26   | -0,23           | S | -     | - | -    | - | -    | - |                           |
| Institutional Investors                                   | 12            | 0,62   | 0,40               | 6,32   | 15            | 0,80   | 0,43               | 6,67   | -0,02           | S | -     | - | -    | - | -    | - |                           |
| Other Legal entities                                      | 1             | 0,05   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00            | B | -     | - | -    | - | -    | - |                           |
| Other Foreign Investors                                   | 0             | 0,00   | 0,00               | 0,00   | 0             | 0,00   | 0,00               | 0,00   | 0,00            | - | -     | - | -    | - | -    | - |                           |
| III. Other Not Identified                                 | 34            | 1,76   | 0,10               | 1,62   | 28            | 1,49   | 0,07               | 1,13   | 0,03            | B | 0,45  | B | -    | - | -    | - |                           |
| Total (I+II+III)  | 1.932         | 100,00 | 6,38               | 100,00 | 1.879         | 100,00 | 6,38               | 100,00 |                 |   |       |   |      |   |      |   |                           |

Note for section tables:

Data processing for indices does not take under consideration transactions of rights arising from the securities.



### 1.3.8 Analysis upon trades based on Geographical Allocation in Greece

| Greek investors<br>(01/11/2011-30/11/2011) | Buys          |        |                    |        | Sells         |        |                    |        | net<br>(mil. €) |
|--|---------------|--------|--------------------|--------|---------------|--------|--------------------|--------|-----------------|
|  | Active Shares |        | Transactions Value |        | Active Shares |        | Transactions Value |        |                 |
| Regions                                    | number        | %      | (mil. €)           | %      | number        | %      | (mil. €)           | %      |                 |
| Attica                                     | 14.197        | 49,19  | 513,32             | 77,16  | 9.287         | 52,34  | 477,95             | 79,76  | 35,37 B         |
| Central Macedonia                          | 3.891         | 13,48  | 39,93              | 6,00   | 2.208         | 12,44  | 32,87              | 5,48   | 7,06 B          |
| Thessaly                                   | 1.438         | 4,98   | 16,22              | 2,44   | 907           | 5,11   | 13,95              | 2,33   | 2,27 B          |
| Peloponnese                                | 1.447         | 5,01   | 14,85              | 2,23   | 805           | 4,54   | 11,67              | 1,95   | 3,17 B          |
| Crete                                      | 1.243         | 4,31   | 12,78              | 1,92   | 810           | 4,56   | 11,40              | 1,90   | 1,37 B          |
| Stereia Ellada                             | 760           | 2,63   | 9,74               | 1,46   | 433           | 2,44   | 7,82               | 1,30   | 1,92 B          |
| West Greece                                | 1.136         | 3,94   | 9,77               | 1,47   | 651           | 3,67   | 7,75               | 1,29   | 2,01 B          |
| East Macedonia - Thrace                    | 1.028         | 3,56   | 7,80               | 1,17   | 584           | 3,29   | 6,43               | 1,07   | 1,37 B          |
| South Aegean                               | 575           | 1,99   | 5,42               | 0,81   | 302           | 1,70   | 3,81               | 0,64   | 1,60 B          |
| West Macedonia                             | 603           | 2,09   | 4,36               | 0,66   | 338           | 1,90   | 3,24               | 0,54   | 1,12 B          |
| Epirus                                     | 586           | 2,03   | 4,34               | 0,65   | 377           | 2,12   | 3,15               | 0,53   | 1,18 B          |
| North Aegean                               | 294           | 1,02   | 4,08               | 0,61   | 154           | 0,87   | 3,35               | 0,56   | 0,73 B          |
| Ionian Islands                             | 397           | 1,38   | 3,86               | 0,58   | 223           | 1,26   | 2,79               | 0,47   | 1,07 B          |
| Invalid Postal Codes                       | 1.266         | 4,39   | 18,83              | 2,83   | 666           | 3,75   | 13,09              | 2,18   | 5,74 B          |
| Total                                      | 28.861        | 100,00 | 665,27             | 100,00 | 17.745        | 100,00 | 599,26             | 100,00 | 66,01 B         |

#### Notes:

- Geographical allocation of Investor Shares is based upon segregation of Greece in districts, according to the Ministry of Internal Affairs data.
- The above clarification concerns Investor Shares belonging to Greek nationals, according to their relevant statement and is based on the postal codes mentioned in the Investor Shares.
- Valid postal codes are those with 5 digits: the 1st digit takes figures from 1-8 while the rest 4 digits take figures from 0-9.
- Any differences appeared in relation to other tables are petty and abound to acceptable statistical divergence
- Districts appear in declining ordering upon transactions value.

### 1.3.9 Analysis upon trades based on Investors without Identified Nationality

| Other (not identified)<br>(01/11/2011-30/11/2011) | Buys          |   |                    |   | Sells         |   |                    |   | net<br>(mil. €) |
|---|---------------|---|--------------------|---|---------------|---|--------------------|---|-----------------|
|   | Active Shares |   | Transactions Value |   | Active Shares |   | Transactions Value |   |                 |
| Countries   | number        | % | (mil. €)           | % | number        | % | (mil. €)           | % |                 |
| Other not Identified                              | 758           | - | 9,58               | - | 444           | - | 8,95               | - | 0,63 B          |

#### Notes:

- The above classification concerns Investor Shares of non declared tax nationality
- The above data coincide with category III Other Investors of paragraph 1.3.1 Analysis of the Monthly Investor's Mobility in ATHEX based on Investor Type.



### 1.3.10 Analysis upon trades based on Foreign Investors' Geographical Allocation

| Foreign Countries<br>(01/11/2011-30/11/2011) | Buys          |          |                       |         | Sells         |          |                       |         | net<br>(mil. €) |
|--|---------------|----------|-----------------------|---------|---------------|----------|-----------------------|---------|-----------------|
|  | Active number | Shares % | Transactions (mil. €) | Value % | Active number | Shares % | Transactions (mil. €) | Value % |                 |
| Total EU without Greece                      | 1.545         | 91,69    | 367,42                | 86,76   | 1.266         | 92,48    | 424,46                | 86,60   | -57,04 S        |
| United Kingdom                               | 49            | 2,91     | 231,92                | 54,76   | 51            | 3,73     | 291,87                | 59,55   | -59,95 S        |
| France                                       | 14            | 0,83     | 59,54                 | 14,06   | 14            | 1,02     | 58,95                 | 12,03   | 0,59 B          |
| Cyprus                                       | 1.423         | 84,45    | 51,32                 | 12,12   | 1.139         | 83,20    | 42,64                 | 8,70    | 8,68 B          |
| Ireland                                      | 2             | 0,12     | 8,48                  | 2,00    | 5             | 0,37     | 10,48                 | 2,14    | -2,01 S         |
| Germany                                      | 12            | 0,71     | 7,33                  | 1,73    | 12            | 0,88     | 8,43                  | 1,72    | -1,09 S         |
| Luxembourg                                   | 17            | 1,01     | 4,94                  | 1,17    | 14            | 1,02     | 4,71                  | 0,96    | 0,23 B          |
| Holland                                      | 8             | 0,47     | 3,36                  | 0,79    | 8             | 0,58     | 2,93                  | 0,60    | 0,43 B          |
| Belgium                                      | 2             | 0,12     | 0,17                  | 0,04    | 3             | 0,22     | 1,15                  | 0,24    | -0,99 S         |
| Finland                                      | 0             | 0,00     | 0,00                  | 0,00    | 1             | 0,07     | 1,29                  | 0,26    | -1,29 S         |
| Sweden                                       | 3             | 0,18     | 0,04                  | 0,01    | 4             | 0,29     | 0,86                  | 0,18    | -0,82 S         |
| Czech Republic                               | 0             | 0,00     | 0,00                  | 0,00    | 1             | 0,07     | 0,84                  | 0,17    | -0,84 S         |
| Austria                                      | 3             | 0,18     | 0,25                  | 0,06    | 3             | 0,22     | 0,16                  | 0,03    | 0,08 B          |
| Italy  | 3             | 0,18     | 0,02                  | 0,00    | 7             | 0,51     | 0,10                  | 0,02    | -0,08 S         |
| Denmark                                      | 2             | 0,12     | 0,06                  | 0,01    | 1             | 0,07     | 0,05                  | 0,01    | 0,01 B          |
| Poland                                       | 2             | 0,12     | 0,01                  | 0,00    | 1             | 0,07     | 0,00                  | 0,00    | 0,00 B          |
| Malta  | 0             | 0,00     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Slovenia                                     | 1             | 0,06     | 0,01                  | 0,00    | 1             | 0,07     | 0,00                  | 0,00    | 0,01 B          |
| Bulgaria                                     | 2             | 0,12     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Spain  | 1             | 0,06     | 0,00                  | 0,00    | 1             | 0,07     | 0,00                  | 0,00    | 0,00 B          |
| Latvia                                       | 1             | 0,06     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Estonia                                      | 0             | 0,00     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Hungary                                      | 0             | 0,00     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Portugal                                     | 0             | 0,00     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Lithuania                                    | 0             | 0,00     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Romania                                      | 0             | 0,00     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Slovakia                                     | 0             | 0,00     | 0,00                  | 0,00    | 0             | 0,00     | 0,00                  | 0,00    | 0,00 B          |
| Non EU Countries                             | 140           | 8,31     | 56,08                 | 13,24   | 103           | 7,52     | 65,68                 | 13,40   | -9,60 S         |
| Switzerland                                  | 11            | 0,65     | 35,77                 | 8,45    | 10            | 0,73     | 41,18                 | 8,40    | -5,42 S         |
| United States                                | 32            | 1,90     | 7,25                  | 1,71    | 18            | 1,31     | 11,06                 | 2,26    | -3,81 S         |
| Bermuda Islands                              | 1             | 0,06     | 3,38                  | 0,80    | 7             | 0,51     | 9,08                  | 1,85    | -5,70 S         |
| Cayman Islands                               | 8             | 0,47     | 4,61                  | 1,09    | 5             | 0,37     | 0,37                  | 0,07    | 4,24 B          |
| Liberia                                      | 10            | 0,59     | 2,85                  | 0,67    | 11            | 0,80     | 1,59                  | 0,32    | 1,26 B          |
| British Virgin Islands                       | 4             | 0,24     | 0,82                  | 0,19    | 4             | 0,29     | 0,53                  | 0,11    | 0,28 B          |
| Panama                                       | 5             | 0,30     | 0,43                  | 0,10    | 3             | 0,22     | 0,25                  | 0,05    | 0,17 B          |
| Marshall Islands                             | 3             | 0,18     | 0,02                  | 0,01    | 3             | 0,22     | 0,02                  | 0,00    | 0,01 B          |
| Australia                                    | 3             | 0,18     | 0,02                  | 0,00    | 4             | 0,29     | 0,02                  | 0,00    | 0,00 B          |
| Canada                                       | 3             | 0,18     | 0,00                  | 0,00    | 4             | 0,29     | 0,04                  | 0,01    | -0,03 S         |
| Japan  | 1             | 0,06     | 0,00                  | 0,00    | 1             | 0,07     | 0,00                  | 0,00    | 0,00 B          |
| Other Countries                              | 59            | 3,50     | 0,94                  | 0,22    | 33            | 2,41     | 1,53                  | 0,31    | -0,60 S         |
| Total  | 1.685         | 100,00   | 423,50                | 100,00  | 1.369         | 100,00   | 490,14                | 100,00  | -66,64 S        |

#### Notes:

1. The above clarification concerns Investor Shares with other nationalities excluding Greek.
2. The above clarification is done according to the countries' codes in ISO 3166-1:1997.
3. Non E.U. countries have been chosen because their current value is beyond € 10 mil.
4. Countries appear in declining ordering upon transactions value.



## 2 Investors' Participation in Athens Exchange

### 2.1 Equities – Data of November 2011

#### 2.1.1 Total Listed Equities and Main Categories

| Capitalization<br>(Data of: 30/11/2011)<br>Investors' categories | Total of Listed Equities |               |                            |        | Main Market      |               |                            |        |
|--|--------------------------|---------------|----------------------------|--------|------------------|---------------|----------------------------|--------|
|  | Shares<br>number         | balanced<br>% | Capitalization<br>(mil. €) | %      | Shares<br>number | balanced<br>% | Capitalization<br>(mil. €) | %      |
| I. Domestic Investors  | 891.383                  | 96,81         | 13.323,41                  | 49,69  | 814.128          | 96,69         | 11.953,63                  | 48,57  |
| Physical persons   | 888.087                  | 96,45         | 5.864,72                   | 21,87  | 811.185          | 96,34         | 5.206,08                   | 21,15  |
| Private Financial Companies                                      | 440                      | 0,05          | 1.705,04                   | 6,36   | 392              | 0,05          | 1.541,58                   | 6,26   |
| Insurance & Pension Funds  | 57                       | 0,01          | 84,68                      | 0,32   | 53               | 0,01          | 78,70                      | 0,32   |
| Investment Companies   | 4                        | 0,00          | 13,01                      | 0,05   | 4                | 0,00          | 12,71                      | 0,05   |
| Mutual Funds   | 115                      | 0,01          | 786,16                     | 2,93   | 107              | 0,01          | 761,55                     | 3,09   |
| Banks and Investment Companies                                   | 133                      | 0,01          | 765,49                     | 2,85   | 122              | 0,01          | 633,50                     | 2,57   |
| Other Private Financial Companies                                | 131                      | 0,01          | 55,70                      | 0,21   | 106              | 0,01          | 55,12                      | 0,22   |
| Private Non-Financial Companies                                  | 2.240                    | 0,24          | 1.984,34                   | 7,40   | 1.971            | 0,23          | 1.440,81                   | 5,85   |
| Companies (SA, Ltd, etc)   | 1.575                    | 0,17          | 1.780,88                   | 6,64   | 1.345            | 0,16          | 1.257,42                   | 5,11   |
| Other Private Non-Financial Companies                            | 665                      | 0,07          | 203,46                     | 0,76   | 626              | 0,07          | 183,39                     | 0,75   |
| Public Sector  | 614                      | 0,07          | 3.769,30                   | 14,06  | 578              | 0,07          | 3.765,15                   | 15,30  |
| Other Domestic Investors   | 2                        | 0,00          | 0,01                       | 0,00   | 2                | 0,00          | 0,01                       | 0,00   |
| II. Foreign Investors  | 17.500                   | 1,90          | 13.153,33                  | 49,05  | 16.289           | 1,93          | 12.325,91                  | 50,08  |
| Physical persons   | 12.771                   | 1,39          | 142,53                     | 0,53   | 11.765           | 1,40          | 139,64                     | 0,57   |
| Legal entities   | 1.283                    | 0,14          | 3.658,50                   | 13,64  | 1.169            | 0,14          | 3.051,74                   | 12,40  |
| Institutional Investors  | 3.189                    | 0,35          | 8.445,84                   | 31,50  | 3.125            | 0,37          | 8.333,88                   | 33,86  |
| Other Legal entities   | 249                      | 0,03          | 906,41                     | 3,38   | 222              | 0,03          | 800,61                     | 3,25   |
| Other Foreign Investors  | 8                        | 0,00          | 0,04                       | 0,00   | 8                | 0,00          | 0,04                       | 0,00   |
| III. Other Not Identified  | 11.883                   | 1,29          | 338,29                     | 1,26   | 11.588           | 1,38          | 331,80                     | 1,35   |
| Total (I+II+III)   | 920.766                  | 100,00        | 26.815,03                  | 100,00 | 842.005          | 100,00        | 24.611,34                  | 100,00 |



## 2.1.2 FTSE / Athex Indices

| Capitalization<br>(Data of: 30/11/2011) | FTSE/Athex 20   |                |                 |                | FTSE/Athex Liquid Mid |                |                 |                | FTSE/Athex Small Cap |                |        |        | FTSE/Athex Market Index |        |           |        |          |
|---|-----------------|----------------|-----------------|----------------|-----------------------|----------------|-----------------|----------------|----------------------|----------------|--------|--------|-------------------------|--------|-----------|--------|----------|
|   | Shares balanced | Capitalization | Shares balanced | Capitalization | Shares balanced       | Capitalization | Shares balanced | Capitalization | Shares balanced      | Capitalization | number | %      | (mil. €)                | %      | number    | %      | (mil. €) |
| Investors' categories                   |                 |                |                 |                |                       |                |                 |                |                      |                |        |        |                         |        |           |        |          |
| I. Domestic Investors                   | 619.495         | 96,21          | 7.355,96        | 39,22          | 131.367               | 96,72          | 1.622,42        | 71,12          | 97.593               | 97,46          | 158,23 | 88,43  | 701.678                 | 96,40  | 9.526,95  | 43,88  |          |
| Physical persons                        | 617.474         | 95,90          | 3.078,85        | 16,42          | 130.857               | 96,34          | 538,39          | 23,60          | 97.301               | 97,17          | 111,95 | 62,57  | 699.363                 | 96,09  | 3.976,89  | 18,32  |          |
| Private Financial Companies             | 293             | 0,05           | 972,84          | 5,19           | 187                   | 0,14           | 238,83          | 10,47          | 75                   | 0,07           | 6,55   | 3,66   | 344                     | 0,05   | 1.267,02  | 5,84   |          |
| Insurance & Pension Funds               | 48              | 0,01           | 64,08           | 0,34           | 25                    | 0,02           | 3,76            | 0,16           | 9                    | 0,01           | 1,10   | 0,62   | 49                      | 0,01   | 69,48     | 0,32   |          |
| Investment Companies                    | 3               | 0,00           | 3,66            | 0,02           | 3                     | 0,00           | 1,73            | 0,08           | 2                    | 0,00           | 0,92   | 0,52   | 4                       | 0,00   | 6,66      | 0,03   |          |
| Mutual Funds                            | 98              | 0,02           | 566,89          | 3,02           | 81                    | 0,06           | 121,71          | 5,34           | 15                   | 0,01           | 1,05   | 0,59   | 104                     | 0,01   | 693,17    | 3,19   |          |
| Banks and Investment Companies          | 92              | 0,01           | 289,86          | 1,55           | 54                    | 0,04           | 107,51          | 4,71           | 32                   | 0,03           | 3,42   | 1,91   | 108                     | 0,01   | 444,80    | 2,05   |          |
| Other Private Financial Companies       | 52              | 0,01           | 48,35           | 0,26           | 24                    | 0,02           | 4,12            | 0,18           | 17                   | 0,02           | 0,05   | 0,03   | 79                      | 0,01   | 52,90     | 0,24   |          |
| Private Non-Financial Companies         | 1.242           | 0,19           | 556,31          | 2,97           | 276                   | 0,20           | 484,86          | 21,26          | 206                  | 0,21           | 39,36  | 22,00  | 1.480                   | 0,20   | 1.173,73  | 5,41   |          |
| Companies (SA, Ltd, etc)                | 881             | 0,14           | 391,65          | 2,09           | 243                   | 0,18           | 484,52          | 21,24          | 192                  | 0,19           | 39,36  | 22,00  | 1.100                   | 0,15   | 1.008,72  | 4,65   |          |
| Other Private Non-Financial Companies   | 361             | 0,06           | 164,66          | 0,88           | 33                    | 0,02           | 0,35            | 0,02           | 14                   | 0,01           | 0,00   | 0,00   | 380                     | 0,05   | 165,01    | 0,76   |          |
| Public Sector                           | 484             | 0,08           | 2.747,96        | 14,65          | 45                    | 0,03           | 360,34          | 15,80          | 11                   | 0,01           | 0,37   | 0,20   | 489                     | 0,07   | 3.109,30  | 14,32  |          |
| Other Domestic Investors                | 2               | 0,00           | 0,01            | 0,00           | 2                     | 0,00           | 0,00            | 0,00           | 0                    | 0,00           | 0,00   | 0,00   | 2                       | 0,00   | 0,01      | 0,00   |          |
| II. Foreign Investors                   | 13.516          | 2,10           | 11.139,20       | 59,40          | 1.975                 | 1,45           | 621,44          | 27,24          | 1.240                | 1,24           | 17,57  | 9,82   | 14.998                  | 2,06   | 11.876,75 | 54,70  |          |
| Physical persons                        | 9.603           | 1,49           | 116,23          | 0,62           | 1.165                 | 0,86           | 14,91           | 0,65           | 1.053                | 1,05           | 1,39   | 0,78   | 10.714                  | 1,47   | 134,38    | 0,62   |          |
| Legal entities                          | 933             | 0,14           | 2.677,71        | 14,28          | 162                   | 0,12           | 158,90          | 6,97           | 56                   | 0,06           | 7,90   | 4,41   | 1.056                   | 0,15   | 2.885,99  | 13,29  |          |
| Institutional Investors                 | 2.794           | 0,43           | 7.646,44        | 40,77          | 619                   | 0,46           | 416,30          | 18,25          | 119                  | 0,12           | 6,37   | 3,56   | 3.019                   | 0,41   | 8.114,98  | 37,38  |          |
| Other Legal entities                    | 178             | 0,03           | 698,78          | 3,73           | 29                    | 0,02           | 31,32           | 1,37           | 12                   | 0,01           | 1,91   | 1,07   | 201                     | 0,03   | 741,37    | 3,41   |          |
| Other Foreign Investors                 | 8               | 0,00           | 0,04            | 0,00           | 0                     | 0,00           | 0,00            | 0,00           | 0                    | 0,00           | 0,00   | 0,00   | 8                       | 0,00   | 0,04      | 0,00   |          |
| III. Other Not Identified               | 10.883          | 1,69           | 259,20          | 1,38           | 2.486                 | 1,83           | 37,22           | 1,63           | 1.301                | 1,30           | 3,14   | 1,76   | 11.170                  | 1,53   | 308,18    | 1,42   |          |
| Total (I+II+III)                        | 643.894         | 100,00         | 18.754,37       | 100,00         | 135.828               | 100,00         | 2.281,09        | 100,00         | 100.134              | 100,00         | 178,94 | 100,00 | 727.846                 | 100,00 | 21.711,88 | 100,00 |          |



### 2.1.3 Various Athex Indices

| Capitalization<br>(Data of: 30/11/2011) | Medium & Small Cap Price Index |                                 |                                 |                                 |
|---|--------------------------------|---------------------------------|---------------------------------|---------------------------------|
|   | Shares balanced<br>number      | Capitalization<br>%<br>(mil. €) | Capitalization<br>%<br>(mil. €) | Capitalization<br>%<br>(mil. €) |
| I. Domestic Investors                   | 98.832                         | 97,60                           | 239,97                          | 84,99                           |
| Physical persons                        | 98.487                         | 97,26                           | 174,03                          | 61,64                           |
| Private Financial Companies             | 82                             | 0,08                            | 12,84                           | 4,55                            |
| Insurance & Pension Funds               | 9                              | 0,01                            | 1,09                            | 0,39                            |
| Investment Companies                    | 1                              | 0,00                            | 1,07                            | 0,38                            |
| Mutual Funds                            | 24                             | 0,02                            | 4,18                            | 1,48                            |
| Banks and Investment Companies          | 29                             | 0,03                            | 6,48                            | 2,29                            |
| Other Private Financial Companies       | 19                             | 0,02                            | 0,02                            | 0,01                            |
| Private Non-Financial Companies         | 215                            | 0,21                            | 53,06                           | 18,79                           |
| Companies (SA, Ltd, etc)                | 163                            | 0,16                            | 52,91                           | 18,74                           |
| Other Private Non-Financial Companies   | 52                             | 0,05                            | 0,15                            | 0,05                            |
| Public Sector                           | 48                             | 0,05                            | 0,04                            | 0,02                            |
| Other Domestic Investors                | 0                              | 0,00                            | 0,00                            | 0,00                            |
| II. Foreign Investors                   | 1.080                          | 1,07                            | 40,36                           | 14,29                           |
| Physical persons                        | 882                            | 0,87                            | 1,33                            | 0,47                            |
| Legal entities                          | 60                             | 0,06                            | 30,00                           | 10,63                           |
| Institutional Investors                 | 127                            | 0,13                            | 7,03                            | 2,49                            |
| Other Legal entities                    | 11                             | 0,01                            | 2,01                            | 0,71                            |
| Other Foreign Investors                 | 0                              | 0,00                            | 0,00                            | 0,00                            |
| III. Other Not Identified               | 1.351                          | 1,33                            | 2,01                            | 0,71                            |
| Total (I+II+III)                        | 101.263                        | 100,00                          | 282,34                          | 100,00                          |

#### Notes:

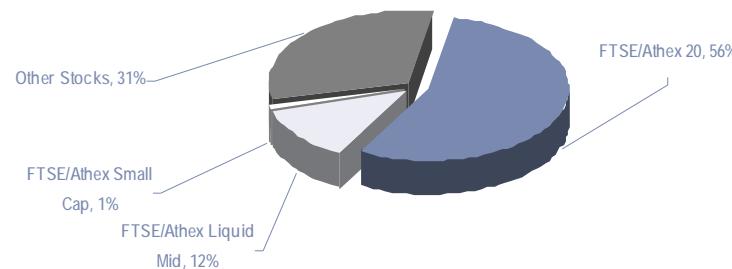
1. Off-Shore companies are included in Foreign Other Legal Entities
2. The data processing for the participation of investors in equities forming indices does not take under consideration the fixed participation of the share in each separate Index.
3. Shares under suspension are also included
4. Any differences appeared in relation to other tables are petty and abound to acceptable statistical divergence



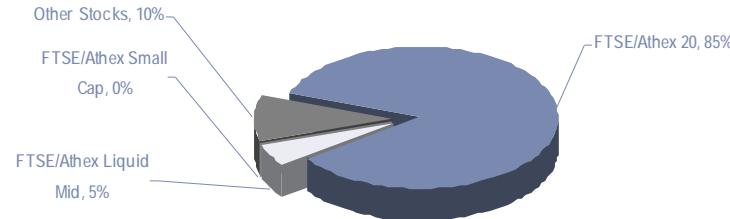
#### 2.1.4 Investors Portfolio Value Allocation in Stocks Groups (Indices and ATHEX Categories)

| Portfolio Value Allocation<br>(Data of: 30/11/2011) | Total of Listed Equities |                    | FTSE/Athex 20 |                    | FTSE/Athex Liquid Mid |                    | FTSE/Athex Small Cap |                    | Other Stocks |                    |
|---|--------------------------|--------------------|---------------|--------------------|-----------------------|--------------------|----------------------|--------------------|--------------|--------------------|
|   | Value (millions €)       | Value (millions €) | %             | Value (millions €) | %                     | Value (millions €) | %                    | Value (millions €) | %            | Value (millions €) |
| Greek investors                                     | 13.323,41                | 7.355,96           | 55,21         | 1.622,42           | 12,18                 | 158,23             | 1,19                 | 4.186,79           | 31,42        |                    |
| Foreign investors                                   | 13.153,33                | 11.139,20          | 84,69         | 621,44             | 4,72                  | 17,57              | 0,13                 | 1.375,12           | 10,45        |                    |
| Other (not identified)                              | 338,29                   | 259,20             | 76,62         | 37,22              | 11,00                 | 3,14               | 0,93                 | 38,72              | 11,45        |                    |

Portfolio Value Allocation - Greek investors



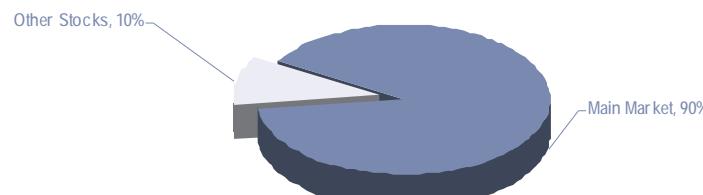
Portfolio Value Allocation - Foreign investors



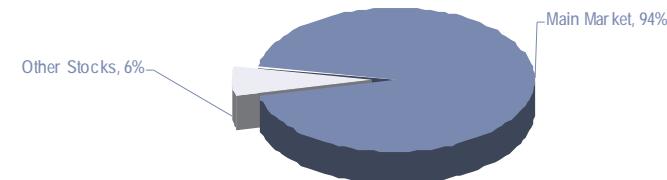
| Portfolio Value Allocation<br>(Data of: 30/11/2011) |
|---|
| Greek investors                                     |
| Foreign investors                                   |
| Other (not identified)                              |

| Main Market        |       | Other Stocks       |       |
|--------------------|-------|--------------------|-------|
| Value (millions €) | %     | Value (millions €) | %     |
| 11.953,63          | 89,72 | 1.369,78           | 10,28 |
| 12.325,91          | 93,71 | 827,42             | 6,29  |
| 331,80             | 98,08 | 6,49               | 1,92  |

Portfolio Value Allocation - Greek investors



Portfolio Value Allocation - Foreign investors





## 2.1.5 Equities – Historical Data

| Dates of Data    | Total Capitalization<br>(in millions €) | Percentage Upon Capitalization With Positive Balance for the total of Listed Equities |              |                                |                                   |                                 |               |                          |                             |                  |                |                         |                      | Other                   |                            |       |       |      |
|------------------|---|---|--------------|--------------------------------|-----------------------------------|---------------------------------|---------------|--------------------------|-----------------------------|------------------|----------------|-------------------------|----------------------|-------------------------|----------------------------|-------|-------|------|
|                  |   | Domestic Investors  |              |                                |                                   |                                 |               | Foreign Investors        |                             |                  |                |                         |                      |                         |                            |       |       |      |
|                  |   | Private Financial Companies   |              |                                |                                   |                                 |               |                          |                             |                  |                |                         |                      |                         |                            |       |       |      |
| Physical persons | Insurance & Pension Funds               | Investment Companies  | Mutual Funds | Banks and Investment Companies | Other Private Financial Companies | Private Non-Financial Companies | Public Sector | Other Domestic Investors | Total of Domestic Investors | Physical persons | Legal entities | Institutional Investors | Other Legal entities | Other Foreign Investors | Total of Foreign Investors | Total |       |      |
| Dec-2004         | 92.204,55                               | 26,31   | 0,00         | 0,00                           | 0,00                              | 0,00                            | 0,00          | 0,00                     | 63,55                       | 0,61             | 9,60           | 23,71                   | 2,52                 | 0,00                    | 36,45                      | 0,00  |       |      |
| Dec-2005         | 123.208,52                              | 24,47   | 0,60         | 0,18                           | 4,28                              | 4,01                            | 0,34          | 7,57                     | 17,98                       | 0,00             | 59,43          | 0,43                    | 9,19                 | 27,96                   | 2,74                       | 0,00  | 40,32 | 0,24 |
| Dec-2006         | 158.009,05                              | 22,64   | 0,40         | 0,15                           | 3,40                              | 3,34                            | 0,31          | 8,18                     | 14,65                       | 0,00             | 53,07          | 0,42                    | 8,81                 | 35,07                   | 2,34                       | 0,00  | 46,64 | 0,29 |
| Dec-2007         | 196.390,07                              | 19,35   | 0,32         | 0,12                           | 2,35                              | 2,54                            | 0,29          | 9,98                     | 12,79                       | 0,00             | 47,73          | 0,44                    | 8,45                 | 39,71                   | 3,18                       | 0,00  | 51,78 | 0,49 |
| Dec-2008         | 68.985,30                               | 21,09   | 0,37         | 0,11                           | 2,42                              | 3,20                            | 0,48          | 8,30                     | 15,08                       | 0,00             | 51,07          | 0,45                    | 11,72                | 32,39                   | 3,28                       | 0,00  | 47,85 | 1,08 |
| Dec-2009         | 84.050,69                               | 21,84   | 0,37         | 0,12                           | 2,86                              | 2,62                            | 0,47          | 8,21                     | 13,73                       | 0,00             | 50,22          | 0,55                    | 11,33                | 33,53                   | 3,04                       | 0,00  | 48,46 | 1,32 |
| Nov-2010         | 54.682,89                               | 21,06   | 0,40         | 0,11                           | 2,89                              | 2,56                            | 0,25          | 7,29                     | 13,69                       | 0,00             | 48,25          | 0,76                    | 11,94                | 34,80                   | 2,94                       | 0,00  | 50,44 | 1,31 |
| Dec-2010         | 54.296,00                               | 20,82   | 0,39         | 0,10                           | 2,80                              | 2,53                            | 0,24          | 7,43                     | 13,92                       | 0,00             | 48,22          | 0,67                    | 11,83                | 34,80                   | 3,14                       | 0,00  | 50,45 | 1,34 |
| Jan-2011         | 59.471,48                               | 20,99   | 0,40         | 0,10                           | 2,88                              | 2,65                            | 0,20          | 5,64                     | 14,37                       | 0,00             | 47,24          | 0,66                    | 11,97                | 35,80                   | 3,18                       | 0,00  | 51,62 | 1,15 |
| Feb-2011         | 60.973,34                               | 21,20   | 0,39         | 0,12                           | 2,83                              | 2,86                            | 0,21          | 5,74                     | 14,15                       | 0,00             | 47,49          | 0,64                    | 12,14                | 34,97                   | 3,49                       | 0,00  | 51,24 | 1,27 |
| Mar-2011         | 58.997,77                               | 21,09   | 0,40         | 0,12                           | 2,87                              | 2,86                            | 0,24          | 6,14                     | 14,78                       | 0,00             | 48,49          | 0,64                    | 11,93                | 34,59                   | 3,08                       | 0,00  | 50,24 | 1,27 |
| Apr-2011         | 54.745,25                               | 20,75   | 0,38         | 0,12                           | 2,91                              | 2,79                            | 0,23          | 6,28                     | 14,47                       | 0,00             | 47,93          | 0,65                    | 12,14                | 35,00                   | 3,01                       | 0,00  | 50,81 | 1,26 |
| May-2011         | 50.134,38                               | 20,63   | 0,38         | 0,12                           | 2,91                              | 2,93                            | 0,29          | 6,43                     | 13,76                       | 0,00             | 47,46          | 0,65                    | 12,10                | 35,35                   | 3,08                       | 0,00  | 51,18 | 1,36 |
| Jun-2011         | 49.227,67                               | 21,03   | 0,37         | 0,07                           | 2,88                              | 2,88                            | 0,33          | 6,51                     | 13,53                       | 0,00             | 47,61          | 0,65                    | 12,21                | 34,79                   | 3,33                       | 0,00  | 50,99 | 1,40 |
| Jul-2011         | 47.505,99                               | 20,88   | 0,37         | 0,08                           | 2,86                              | 2,91                            | 0,32          | 6,77                     | 14,42                       | 0,00             | 48,61          | 0,59                    | 12,37                | 33,77                   | 3,30                       | 0,00  | 50,03 | 1,37 |
| Aug-2011         | 36.884,51                               | 21,03   | 0,34         | 0,06                           | 2,83                              | 2,85                            | 0,29          | 7,26                     | 13,79                       | 0,00             | 48,45          | 0,59                    | 12,45                | 33,72                   | 3,45                       | 0,00  | 50,21 | 1,34 |
| Sep-2011         | 32.288,72                               | 20,65   | 0,33         | 0,06                           | 2,79                              | 2,69                            | 0,26          | 7,70                     | 13,53                       | 0,00             | 48,00          | 0,64                    | 12,27                | 34,50                   | 3,35                       | 0,00  | 50,76 | 1,24 |
| Oct-2011         | 30.691,66                               | 20,34   | 0,30         | 0,06                           | 3,04                              | 2,79                            | 0,22          | 7,02                     | 13,69                       | 0,00             | 47,47          | 0,60                    | 13,48                | 34,03                   | 3,31                       | 0,00  | 51,41 | 1,12 |
| Nov-2011         | 26.815,03                               | 21,87   | 0,32         | 0,05                           | 2,93                              | 2,85                            | 0,21          | 7,40                     | 14,06                       | 0,00             | 49,69          | 0,53                    | 13,64                | 31,50                   | 3,38                       | 0,00  | 49,05 | 1,26 |



| Percentage Upon Capitalization With Positive Balance for Equities Forming Main Market |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
|---|-----------------------------------|--------------------|------|-----------------------------|------|------|------|------|-----------------------------------|------|-------|-------------------|-------|--------------------------|------|------------------|-------|----------------|-------|
| Dates of Data   | Capitalization<br>(in millions €) | Domestic Investors |      |                             |      |      |      |      |                                   |      |       | Foreign Investors |       |                          |      |                  |       |                | Other |
|   |                                   | Physical persons   |      | Private Financial Companies |      |      |      |      | Other Private Financial Companies |      |       | Public Sector     |       | Other Domestic Investors |      | Physical persons |       | Legal entities |       |
| Dec-2004  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Dec-2005  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Dec-2006  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Dec-2007  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Dec-2008  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Dec-2009  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Nov-2010  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Dec-2010  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Jan-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Feb-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Mar-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Apr-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| May-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Jun-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Jul-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Aug-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Sep-2011  |                                   |                    |      |                             |      |      |      |      |                                   |      |       |                   |       |                          |      |                  |       |                |       |
| Oct-2011  | 28.478,35                         | 19,67              | 0,30 | 0,07                        | 3,18 | 2,49 | 0,23 | 5,69 | 14,74                             | 0,00 | 46,37 | 0,64              | 12,40 | 36,22                    | 3,18 | 0,00             | 52,45 | 1,18           |       |
| Nov-2011  | 24.611,34                         | 21,15              | 0,32 | 0,05                        | 3,09 | 2,57 | 0,22 | 5,85 | 15,30                             | 0,00 | 48,57 | 0,57              | 12,40 | 33,86                    | 3,25 | 0,00             | 50,08 | 1,35           |       |

**Note :** As of 10/10/2011, according to the ATHEX Rulebook and the relevant decisions of the ATHEX Board of Directors in force, the following current share trading categories of ATHEX are abolished: BIG CAPITALISATION & MEDIUM & SMALL CAPITALISATION and the shares are transferred to the following trading category – MAINMARKET



| Percentage Upon Capitalization With Positive Balance For Equities Forming Index FTSE/Athex 20 |                                   |                    |      |                           |      |                             |      |                                |       |                                   |       |                                 |       |               |      |                          |       |                             |       |      |      |       |  |
|---|-----------------------------------|--------------------|------|---------------------------|------|-----------------------------|------|--------------------------------|-------|-----------------------------------|-------|---------------------------------|-------|---------------|------|--------------------------|-------|-----------------------------|-------|------|------|-------|--|
| Dates of Data   | Capitalization<br>(in millions €) | Domestic Investors |      |                           |      |                             |      |                                |       |                                   |       | Foreign Investors               |       |               |      |                          |       | Other                       |       |      |      |       |  |
|   |                                   | Physical persons   |      | Insurance & Pension Funds |      | Private Financial Companies |      | Banks and Investment Companies |       | Other Private Financial Companies |       | Private Non-Financial Companies |       | Public Sector |      | Other Domestic Investors |       | Total of Domestic Investors |       |      |      |       |  |
| Dec-2004  | 63.957,24                         | 20,16              |      |                           |      |                             |      |                                |       |                                   |       |                                 |       |               |      | 57,79                    | 0,55  | 8,92                        | 30,32 | 2,42 | 0,00 | 42,21 |  |
| Dec-2005  | 88.820,66                         | 18,81              | 0,59 | 0,11                      | 4,25 | 1,88                        | 0,33 | 6,50                           | 22,79 | 0,00                              | 55,28 | 0,37                            | 8,12  | 33,18         | 2,83 | 0,00                     | 44,51 | 0,21                        |       |      |      |       |  |
| Dec-2006  | 113.071,18                        | 17,36              | 0,36 | 0,08                      | 3,03 | 1,69                        | 0,38 | 5,86                           | 18,60 | 0,00                              | 47,36 | 0,37                            | 7,90  | 41,82         | 2,21 | 0,00                     | 52,31 | 0,33                        |       |      |      |       |  |
| Dec-2007  | 134.078,35                        | 15,91              | 0,32 | 0,07                      | 2,17 | 1,28                        | 0,38 | 2,75                           | 16,46 | 0,00                              | 39,34 | 0,47                            | 9,02  | 47,22         | 3,37 | 0,00                     | 60,08 | 0,58                        |       |      |      |       |  |
| Dec-2008  | 46.790,79                         | 17,20              | 0,38 | 0,08                      | 2,33 | 2,14                        | 0,61 | 1,90                           | 19,42 | 0,00                              | 44,06 | 0,54                            | 11,98 | 39,59         | 2,58 | 0,00                     | 54,70 | 1,24                        |       |      |      |       |  |
| Dec-2009  | 58.607,83                         | 18,82              | 0,41 | 0,09                      | 2,75 | 1,54                        | 0,64 | 2,27                           | 17,10 | 0,00                              | 43,63 | 0,67                            | 12,01 | 39,47         | 2,62 | 0,00                     | 54,78 | 1,59                        |       |      |      |       |  |
| Nov-2010  | 39.944,45                         | 17,79              | 0,44 | 0,08                      | 2,83 | 1,46                        | 0,31 | 2,62                           | 16,18 | 0,00                              | 41,71 | 0,91                            | 11,93 | 40,87         | 3,10 | 0,00                     | 56,81 | 1,48                        |       |      |      |       |  |
| Dec-2010  | 39.695,54                         | 17,87              | 0,43 | 0,06                      | 2,76 | 1,44                        | 0,30 | 2,75                           | 16,34 | 0,00                              | 41,95 | 0,79                            | 11,71 | 40,72         | 3,34 | 0,00                     | 56,56 | 1,50                        |       |      |      |       |  |
| Jan-2011  | 44.080,87                         | 17,25              | 0,44 | 0,07                      | 2,76 | 1,46                        | 0,24 | 2,61                           | 16,62 | 0,00                              | 41,43 | 0,75                            | 12,01 | 41,30         | 3,27 | 0,00                     | 57,34 | 1,23                        |       |      |      |       |  |
| Feb-2011  | 45.325,93                         | 17,80              | 0,43 | 0,08                      | 2,70 | 1,62                        | 0,25 | 2,84                           | 16,27 | 0,00                              | 41,99 | 0,74                            | 12,21 | 40,01         | 3,66 | 0,00                     | 56,62 | 1,38                        |       |      |      |       |  |
| Mar-2011  | 43.973,88                         | 17,50              | 0,44 | 0,08                      | 2,75 | 1,64                        | 0,28 | 2,79                           | 16,80 | 0,00                              | 42,26 | 0,73                            | 12,30 | 40,26         | 3,08 | 0,00                     | 56,37 | 1,37                        |       |      |      |       |  |
| Apr-2011  | 40.779,22                         | 17,06              | 0,42 | 0,08                      | 2,79 | 1,57                        | 0,27 | 2,83                           | 16,37 | 0,00                              | 41,40 | 0,74                            | 12,51 | 41,00         | 3,00 | 0,00                     | 57,26 | 1,35                        |       |      |      |       |  |
| May-2011  | 36.740,80                         | 17,09              | 0,42 | 0,09                      | 2,86 | 1,63                        | 0,35 | 2,84                           | 15,45 | 0,00                              | 40,73 | 0,75                            | 12,47 | 41,43         | 3,12 | 0,00                     | 57,76 | 1,51                        |       |      |      |       |  |
| Jun-2011  | 35.999,07                         | 17,49              | 0,42 | 0,05                      | 2,85 | 1,70                        | 0,41 | 2,85                           | 15,15 | 0,00                              | 40,92 | 0,75                            | 12,55 | 40,89         | 3,31 | 0,00                     | 57,50 | 1,58                        |       |      |      |       |  |
| Jul-2011  | 34.166,35                         | 17,99              | 0,42 | 0,05                      | 2,95 | 1,83                        | 0,41 | 2,75                           | 14,37 | 0,00                              | 40,77 | 0,69                            | 12,93 | 40,57         | 3,49 | 0,00                     | 57,68 | 1,55                        |       |      |      |       |  |
| Aug-2011  | 25.482,96                         | 17,80              | 0,39 | 0,03                      | 3,00 | 1,61                        | 0,38 | 2,78                           | 13,85 | 0,00                              | 39,84 | 0,71                            | 13,03 | 41,18         | 3,71 | 0,00                     | 58,63 | 1,54                        |       |      |      |       |  |
| Sep-2011  | 22.147,92                         | 16,68              | 0,37 | 0,03                      | 2,93 | 1,47                        | 0,33 | 2,83                           | 14,55 | 0,00                              | 39,20 | 0,78                            | 12,87 | 42,12         | 3,63 | 0,00                     | 59,40 | 1,40                        |       |      |      |       |  |
| Oct-2011  | 21.936,30                         | 15,04              | 0,32 | 0,03                      | 3,04 | 1,41                        | 0,26 | 2,78                           | 14,49 | 0,00                              | 37,36 | 0,69                            | 14,04 | 43,15         | 3,59 | 0,00                     | 61,46 | 1,18                        |       |      |      |       |  |
| Nov-2011  | 18.754,37                         | 16,42              | 0,34 | 0,02                      | 3,02 | 1,55                        | 0,26 | 2,97                           | 14,65 | 0,00                              | 39,22 | 0,62                            | 14,28 | 40,77         | 3,73 | 0,00                     | 59,40 | 1,38                        |       |      |      |       |  |



| Percentage Upon Capitalization With Positive Balance For Equities Forming FTSE/Athex Liquid Mid |                                   |                    |      |                           |      |                             |      |                                |       |                                   |       |                                 |      |               |      |                          |       |                             |       |  |                  |                |  |                         |  |                      |  |                         |  |
|---|-----------------------------------|--------------------|------|---------------------------|------|-----------------------------|------|--------------------------------|-------|-----------------------------------|-------|---------------------------------|------|---------------|------|--------------------------|-------|-----------------------------|-------|--|------------------|----------------|--|-------------------------|--|----------------------|--|-------------------------|--|
| Dates of Data   | Capitalization<br>(in millions €) | Domestic Investors |      |                           |      |                             |      |                                |       |                                   |       | Foreign Investors               |      |               |      |                          |       |                             | Other |  |                  |                |  |                         |  |                      |  |                         |  |
|   |                                   | Physical persons   |      | Insurance & Pension Funds |      | Private Financial Companies |      | Banks and Investment Companies |       | Other Private Financial Companies |       | Private Non-Financial Companies |      | Public Sector |      | Other Domestic Investors |       | Total of Domestic Investors |       |  | Physical persons | Legal entities |  | Institutional Investors |  | Other Legal entities |  | Other Foreign Investors |  |
| Dec-2004  |                                   |                    |      |                           |      |                             |      |                                |       |                                   |       |                                 |      |               |      |                          |       |                             |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Dec-2005  |                                   |                    |      |                           |      |                             |      |                                |       |                                   |       |                                 |      |               |      |                          |       |                             |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Dec-2006  |                                   |                    |      |                           |      |                             |      |                                |       |                                   |       |                                 |      |               |      |                          |       |                             |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Dec-2007  |                                   |                    |      |                           |      |                             |      |                                |       |                                   |       |                                 |      |               |      |                          |       |                             |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Dec-2008  |                                   |                    |      |                           |      |                             |      |                                |       |                                   |       |                                 |      |               |      |                          |       |                             |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Dec-2009  | 7.972,89                          | 24,22              | 0,10 | 0,17                      | 6,13 | 3,28                        | 0,17 | 19,99                          | 5,24  | 0,00                              | 59,31 | 0,50                            | 8,02 | 29,87         | 1,22 | 0,00                     | 39,61 | 1,09                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Nov-2010  | 5.273,35                          | 22,34              | 0,18 | 0,24                      | 5,90 | 7,15                        | 0,22 | 13,59                          | 11,65 | 0,00                              | 61,27 | 0,67                            | 8,30 | 28,15         | 1,22 | 0,00                     | 38,34 | 0,39                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Dec-2010  | 5.224,71                          | 17,72              | 0,19 | 0,24                      | 6,09 | 9,91                        | 0,21 | 15,37                          | 13,05 | 0,00                              | 62,80 | 0,69                            | 8,49 | 26,34         | 1,26 | 0,00                     | 36,79 | 0,41                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Jan-2011  | 6.342,72                          | 21,96              | 0,16 | 0,24                      | 5,85 | 7,80                        | 0,19 | 14,61                          | 11,58 | 0,00                              | 62,37 | 0,62                            | 7,68 | 26,88         | 1,42 | 0,00                     | 36,60 | 1,03                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Feb-2011  | 6.424,36                          | 21,67              | 0,16 | 0,25                      | 5,76 | 8,11                        | 0,17 | 14,22                          | 11,97 | 0,00                              | 62,31 | 0,60                            | 7,27 | 27,29         | 1,46 | 0,00                     | 36,62 | 1,07                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Mar-2011  | 6.117,37                          | 21,19              | 0,17 | 0,26                      | 5,84 | 8,14                        | 0,20 | 14,06                          | 13,51 | 0,00                              | 63,37 | 0,62                            | 7,25 | 25,88         | 1,70 | 0,00                     | 35,45 | 1,17                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Apr-2011  | 5.750,91                          | 21,15              | 0,17 | 0,27                      | 5,83 | 8,10                        | 0,22 | 13,92                          | 13,79 | 0,00                              | 63,44 | 0,65                            | 7,52 | 25,54         | 1,62 | 0,00                     | 35,33 | 1,23                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| May-2011  | 4.127,67                          | 23,36              | 0,15 | 0,18                      | 6,11 | 9,01                        | 0,28 | 17,06                          | 6,94  | 0,00                              | 63,09 | 0,77                            | 8,27 | 25,69         | 1,75 | 0,00                     | 36,48 | 0,43                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Jun-2011  | 3.940,82                          | 22,83              | 0,15 | 0,14                      | 5,99 | 9,10                        | 0,28 | 17,57                          | 6,47  | 0,00                              | 62,54 | 0,79                            | 8,40 | 24,68         | 3,18 | 0,00                     | 37,04 | 0,42                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Jul-2011  | 3.224,95                          | 18,60              | 0,18 | 0,16                      | 6,01 | 9,43                        | 0,30 | 22,25                          | 7,31  | 0,00                              | 64,23 | 0,88                            | 9,47 | 23,77         | 1,19 | 0,00                     | 35,31 | 0,45                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Aug-2011  | 2.538,89                          | 17,90              | 0,18 | 0,15                      | 5,99 | 10,07                       | 0,31 | 22,01                          | 7,85  | 0,00                              | 64,45 | 0,86                            | 9,46 | 23,57         | 1,21 | 0,00                     | 35,09 | 0,46                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Sep-2011  | 2.224,09                          | 18,78              | 0,18 | 0,14                      | 5,99 | 9,33                        | 0,27 | 22,02                          | 8,03  | 0,00                              | 64,75 | 0,92                            | 9,93 | 22,74         | 1,20 | 0,00                     | 34,79 | 0,46                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Oct-2011  | 2.367,33                          | 18,41              | 0,18 | 0,13                      | 6,08 | 9,30                        | 0,29 | 21,69                          | 7,55  | 0,00                              | 63,63 | 0,91                            | 9,90 | 23,89         | 1,19 | 0,00                     | 35,89 | 0,48                        |       |  |                  |                |  |                         |  |                      |  |                         |  |
| Nov-2011  | 2.281,09                          | 23,60              | 0,16 | 0,08                      | 5,34 | 4,71                        | 0,18 | 21,26                          | 15,80 | 0,00                              | 71,12 | 0,65                            | 6,97 | 18,25         | 1,37 | 0,00                     | 27,24 | 1,63                        |       |  |                  |                |  |                         |  |                      |  |                         |  |



| Percentage Upon Capitalization With Positive Balance For Equities Forming Index FTSE/Athex Small Cap |                                   |                  |                           |                      |              |                                |                                   |                                 |               |                          |                             |                  |                |                         |                      |                         |                            |      |
|--|-----------------------------------|------------------|---------------------------|----------------------|--------------|--------------------------------|-----------------------------------|---------------------------------|---------------|--------------------------|-----------------------------|------------------|----------------|-------------------------|----------------------|-------------------------|----------------------------|------|
| Dates of Data  | Capitalization<br>(in millions €) | Physical persons | Domestic Investors        |                      |              |                                |                                   |                                 |               | Foreign Investors        |                             |                  |                |                         |                      |                         | Other                      |      |
|  |                                   |                  | Insurance & Pension Funds | Investment Companies | Mutual Funds | Banks and Investment Companies | Other Private Financial Companies | Private Non-Financial Companies | Public Sector | Other Domestic Investors | Total of Domestic Investors | Physical persons | Legal entities | Institutional Investors | Other Legal entities | Other Foreign Investors | Total of Foreign Investors |      |
| Dec-2004   | 6.175,53                          | 55,78            |                           |                      |              |                                |                                   |                                 |               | 81,54                    | 0,63                        | 8,32             | 6,98           | 2,53                    | 0,00                 | 18,46                   |                            |      |
| Dec-2005   | 4.440,75                          | 61,76            | 0,88                      | 0,46                 | 2,77         | 4,91                           | 0,20                              | 9,68                            | 3,98          | 0,00                     | 84,65                       | 0,92             | 5,85           | 5,08                    | 3,50                 | 0,00                    | 15,35                      | 0,00 |
| Dec-2006   | 6.857,47                          | 54,99            | 0,44                      | 0,46                 | 2,47         | 7,92                           | 0,12                              | 8,86                            | 9,04          | 0,00                     | 84,30                       | 0,42             | 5,66           | 7,95                    | 1,60                 | 0,00                    | 15,63                      | 0,07 |
| Dec-2007   | 11.552,04                         | 34,80            | 0,40                      | 0,31                 | 1,85         | 6,28                           | 0,16                              | 6,47                            | 9,21          | 0,00                     | 59,47                       | 0,20             | 11,79          | 23,43                   | 4,78                 | 0,00                    | 40,20                      | 0,33 |
| Dec-2008   | 4.219,36                          | 35,83            | 0,31                      | 0,16                 | 1,72         | 12,75                          | 0,02                              | 16,18                           | 10,25         | 0,00                     | 77,22                       | 0,14             | 2,77           | 19,07                   | 0,57                 | 0,00                    | 22,54                      | 0,55 |
| Dec-2009   | 3.143,38                          | 57,80            | 0,88                      | 0,21                 | 1,65         | 10,36                          | 0,02                              | 10,09                           | 5,86          | 0,00                     | 86,86                       | 0,28             | 3,99           | 5,96                    | 2,13                 | 0,00                    | 12,36                      | 0,85 |
| Nov-2010   | 1.616,95                          | 55,81            | 0,15                      | 0,17                 | 0,66         | 7,73                           | 0,05                              | 14,19                           | 6,02          | 0,00                     | 84,77                       | 0,33             | 4,80           | 7,57                    | 1,29                 | 0,00                    | 13,99                      | 1,18 |
| Dec-2010   | 1.713,94                          | 54,82            | 0,16                      | 0,16                 | 0,63         | 7,83                           | 0,05                              | 14,25                           | 6,00          | 0,00                     | 83,91                       | 0,33             | 5,38           | 7,94                    | 1,22                 | 0,00                    | 14,87                      | 1,21 |
| Jan-2011   | 1.893,31                          | 54,10            | 0,15                      | 0,16                 | 0,63         | 7,56                           | 0,05                              | 15,71                           | 5,61          | 0,00                     | 83,99                       | 0,39             | 5,38           | 7,70                    | 1,37                 | 0,00                    | 14,83                      | 1,23 |
| Feb-2011   | 1.856,91                          | 53,87            | 0,15                      | 0,17                 | 0,59         | 9,00                           | 0,05                              | 14,86                           | 6,36          | 0,00                     | 85,05                       | 0,34             | 4,88           | 7,22                    | 1,31                 | 0,00                    | 13,75                      | 1,27 |
| Mar-2011   | 1.809,15                          | 54,33            | 0,15                      | 0,17                 | 0,60         | 8,33                           | 0,05                              | 15,15                           | 6,06          | 0,00                     | 84,83                       | 0,35             | 6,31           | 5,80                    | 1,45                 | 0,00                    | 13,91                      | 1,31 |
| Apr-2011   | 1.598,44                          | 53,03            | 0,15                      | 0,18                 | 0,66         | 8,71                           | 0,05                              | 16,08                           | 5,99          | 0,00                     | 84,84                       | 0,31             | 6,21           | 5,76                    | 1,61                 | 0,00                    | 13,89                      | 1,35 |
| May-2011   | 1.564,86                          | 48,02            | 0,14                      | 0,20                 | 0,62         | 9,53                           | 0,05                              | 17,44                           | 6,07          | 0,00                     | 82,08                       | 0,45             | 6,83           | 7,36                    | 2,09                 | 0,00                    | 16,73                      | 1,44 |
| Jun-2011   | 1.604,48                          | 47,89            | 0,14                      | 0,16                 | 0,58         | 8,94                           | 0,05                              | 17,44                           | 5,60          | 0,00                     | 80,80                       | 0,44             | 7,96           | 7,67                    | 2,03                 | 0,00                    | 18,10                      | 1,45 |
| Jul-2011   | 1.644,96                          | 46,78            | 0,13                      | 0,15                 | 0,61         | 8,16                           | 0,05                              | 20,27                           | 5,05          | 0,00                     | 81,21                       | 0,40             | 7,37           | 7,82                    | 2,15                 | 0,00                    | 17,74                      | 1,47 |
| Aug-2011   | 1.296,53                          | 47,71            | 0,12                      | 0,18                 | 0,62         | 8,65                           | 0,06                              | 19,58                           | 4,60          | 0,00                     | 81,52                       | 0,39             | 7,21           | 7,61                    | 2,15                 | 0,00                    | 17,36                      | 1,49 |
| Sep-2011   | 1.170,64                          | 49,01            | 0,14                      | 0,16                 | 0,64         | 8,24                           | 0,06                              | 20,23                           | 3,81          | 0,00                     | 82,28                       | 0,38             | 6,83           | 7,51                    | 1,81                 | 0,00                    | 16,53                      | 1,51 |
| Oct-2011   | 1.116,83                          | 50,69            | 0,13                      | 0,15                 | 0,67         | 7,11                           | 0,06                              | 20,41                           | 2,58          | 0,00                     | 81,80                       | 0,32             | 7,00           | 7,86                    | 1,84                 | 0,00                    | 17,01                      | 1,54 |
| Nov-2011   | 178,94                            | 62,57            | 0,62                      | 0,52                 | 0,59         | 1,91                           | 0,03                              | 22,00                           | 0,20          | 0,00                     | 88,43                       | 0,78             | 4,41           | 3,56                    | 1,07                 | 0,00                    | 9,82                       | 1,53 |



Percentage Upon Capitalization With Positive Balance For Equities Forming FTSE/Athex Market Index

| Dates of Data | Capitalization<br>(in millions €) | Physical persons | Domestic Investors        |                      |              |                                |                                   |                                 |               | Foreign Investors        |                             |                  |                |                         | Other                |                         |                            |      |
|---------------|-----------------------------------|------------------|---------------------------|----------------------|--------------|--------------------------------|-----------------------------------|---------------------------------|---------------|--------------------------|-----------------------------|------------------|----------------|-------------------------|----------------------|-------------------------|----------------------------|------|
|               |                                   |                  | Insurance & Pension Funds | Investment Companies | Mutual Funds | Banks and Investment Companies | Other Private Financial Companies | Private Non-Financial Companies | Public Sector | Other Domestic Investors | Total of Domestic Investors | Physical persons | Legal entities | Institutional Investors | Other Legal entities | Other Foreign Investors | Total of Foreign Investors |      |
| Dec-2004      | 82.431,06                         | 24,92            |                           |                      |              |                                |                                   |                                 |               | 62,61                    | 0,58                        | 8,40             | 25,95          | 2,47                    | 0,00                 | 37,39                   |                            |      |
| Dec-2005      | 113.009,28                        | 23,34            | 0,60                      | 0,18                 | 4,57         | 3,52                           | 0,36                              | 7,26                            | 19,10         | 0,00                     | 58,93                       | 0,40             | 7,84           | 29,83                   | 2,82                 | 0,00                    | 40,89                      | 0,18 |
| Dec-2006      | 148.614,58                        | 21,72            | 0,39                      | 0,14                 | 3,56         | 3,08                           | 0,33                              | 7,82                            | 15,19         | 0,00                     | 52,24                       | 0,39             | 7,87           | 36,96                   | 2,27                 | 0,00                    | 47,49                      | 0,27 |
| Dec-2007      | 176.530,38                        | 19,54            | 0,33                      | 0,12                 | 2,55         | 2,15                           | 0,32                              | 4,70                            | 13,90         | 0,00                     | 43,60                       | 0,48             | 9,19           | 42,79                   | 3,41                 | 0,00                    | 55,88                      | 0,52 |
| Dec-2008      | 59.353,28                         | 20,12            | 0,38                      | 0,11                 | 2,65         | 3,31                           | 0,56                              | 4,31                            | 17,03         | 0,00                     | 48,47                       | 0,50             | 11,11          | 36,14                   | 2,58                 | 0,00                    | 50,33                      | 1,21 |
| Dec-2009      | 72.762,40                         | 21,21            | 0,39                      | 0,11                 | 3,11         | 2,59                           | 0,54                              | 5,37                            | 15,15         | 0,00                     | 48,47                       | 0,62             | 11,06          | 36,00                   | 2,41                 | 0,00                    | 50,08                      | 1,45 |
| Nov-2010      | 47.264,51                         | 19,50            | 0,40                      | 0,10                 | 3,12         | 2,40                           | 0,29                              | 4,52                            | 15,37         | 0,00                     | 45,69                       | 0,85             | 11,20          | 38,03                   | 2,80                 | 0,00                    | 52,89                      | 1,42 |
| Dec-2010      | 47.459,96                         | 19,62            | 0,39                      | 0,09                 | 3,10         | 2,60                           | 0,27                              | 4,52                            | 15,49         | 0,00                     | 46,07                       | 0,75             | 10,95          | 37,76                   | 3,03                 | 0,00                    | 52,49                      | 1,43 |
| Jan-2011      | 52.454,29                         | 19,13            | 0,39                      | 0,09                 | 3,05         | 2,45                           | 0,22                              | 4,53                            | 15,77         | 0,00                     | 45,63                       | 0,72             | 11,22          | 38,25                   | 2,98                 | 0,00                    | 53,17                      | 1,20 |
| Feb-2011      | 53.751,55                         | 19,49            | 0,39                      | 0,10                 | 2,99         | 2,65                           | 0,24                              | 4,61                            | 15,57         | 0,00                     | 46,04                       | 0,70             | 11,34          | 37,26                   | 3,32                 | 0,00                    | 52,62                      | 1,34 |
| Mar-2011      | 52.059,66                         | 19,19            | 0,39                      | 0,10                 | 3,04         | 2,64                           | 0,26                              | 4,54                            | 16,22         | 0,00                     | 46,38                       | 0,70             | 11,47          | 37,26                   | 2,86                 | 0,00                    | 52,29                      | 1,34 |
| Apr-2011      | 48.271,09                         | 18,72            | 0,38                      | 0,11                 | 3,08         | 2,59                           | 0,26                              | 4,58                            | 15,90         | 0,00                     | 45,61                       | 0,71             | 11,68          | 37,88                   | 2,79                 | 0,00                    | 53,06                      | 1,33 |
| May-2011      | 42.433,33                         | 18,84            | 0,38                      | 0,10                 | 3,09         | 2,64                           | 0,33                              | 4,76                            | 14,28         | 0,00                     | 44,43                       | 0,74             | 11,86          | 38,64                   | 2,95                 | 0,00                    | 54,18                      | 1,39 |
| Jun-2011      | 41.544,37                         | 19,17            | 0,38                      | 0,06                 | 3,06         | 2,69                           | 0,39                              | 4,81                            | 13,95         | 0,00                     | 44,51                       | 0,74             | 11,98          | 38,07                   | 3,25                 | 0,00                    | 54,04                      | 1,45 |
| Jul-2011      | 39.036,26                         | 19,25            | 0,38                      | 0,07                 | 3,11         | 2,72                           | 0,39                              | 5,10                            | 13,39         | 0,00                     | 44,41                       | 0,69             | 12,41          | 37,81                   | 3,25                 | 0,00                    | 54,15                      | 1,43 |
| Aug-2011      | 29.318,37                         | 19,13            | 0,36                      | 0,05                 | 3,15         | 2,66                           | 0,36                              | 5,19                            | 12,93         | 0,00                     | 43,81                       | 0,71             | 12,47          | 38,17                   | 3,42                 | 0,00                    | 54,76                      | 1,42 |
| Sep-2011      | 25.542,64                         | 18,34            | 0,34                      | 0,05                 | 3,09         | 2,47                           | 0,31                              | 5,30                            | 13,49         | 0,00                     | 43,40                       | 0,77             | 12,34          | 38,85                   | 3,33                 | 0,00                    | 55,29                      | 1,31 |
| Oct-2011      | 25.420,46                         | 16,92            | 0,30                      | 0,04                 | 3,22         | 2,39                           | 0,26                              | 5,31                            | 13,32         | 0,00                     | 41,76                       | 0,69             | 13,35          | 39,81                   | 3,29                 | 0,00                    | 57,13                      | 1,11 |
| Nov-2011      | 21.711,88                         | 18,32            | 0,32                      | 0,03                 | 3,19         | 2,05                           | 0,24                              | 5,41                            | 14,32         | 0,00                     | 43,88                       | 0,62             | 13,29          | 37,38                   | 3,41                 | 0,00                    | 54,70                      | 1,42 |

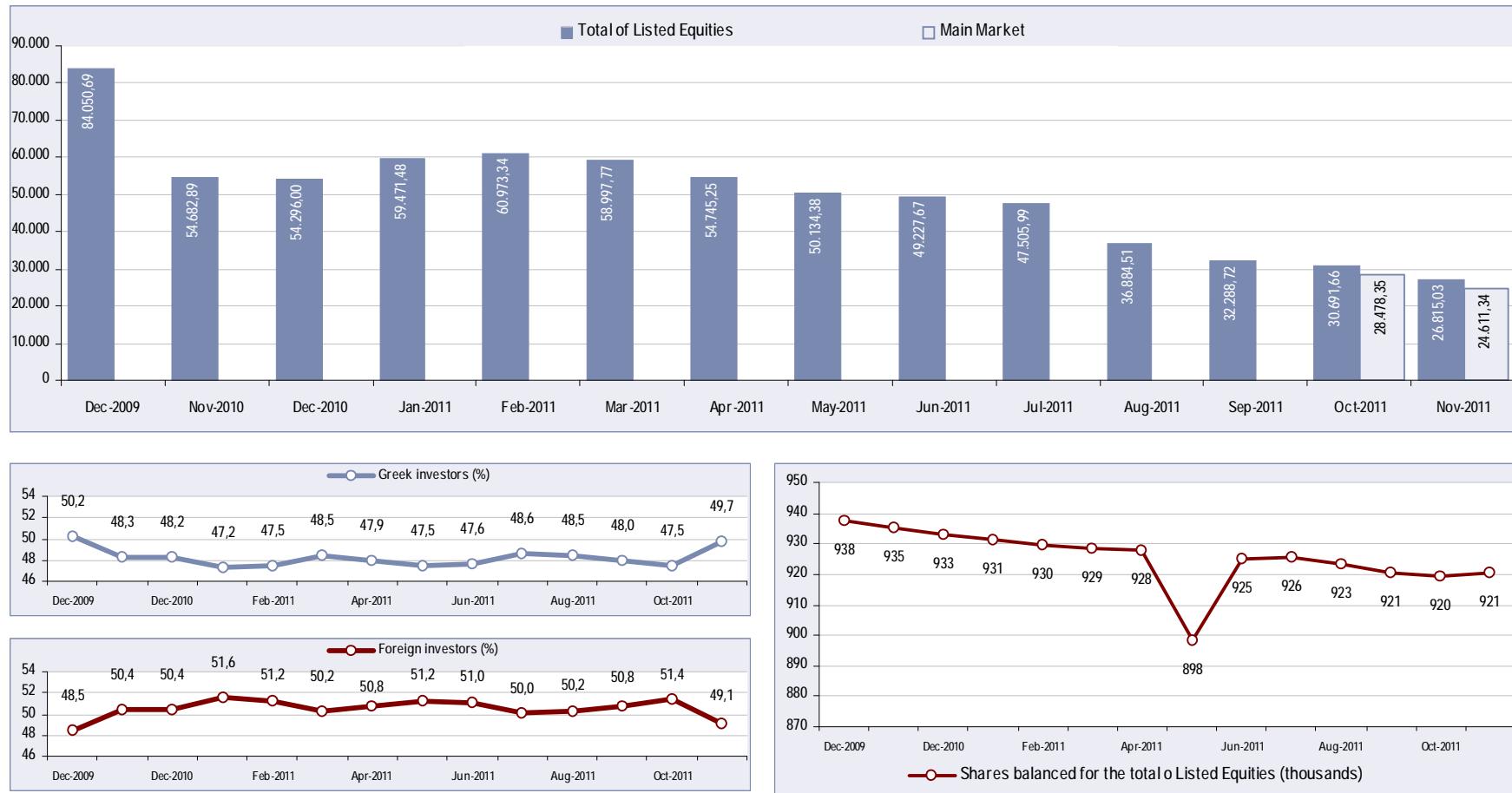


Percentage Upon Capitalization With Positive Balance For Equities Forming medium & Small Cap Price Index

| Dates of Data | Capitalization<br>(in millions €) | Domestic Investors |      |                           |      |                             |      |                                |      |                                   |       | Foreign Investors               |       |               |      |                  | Other |                |  |                         |  |                      |  |                         |
|---------------|-----------------------------------|--------------------|------|---------------------------|------|-----------------------------|------|--------------------------------|------|-----------------------------------|-------|---------------------------------|-------|---------------|------|------------------|-------|----------------|--|-------------------------|--|----------------------|--|-------------------------|
|               |                                   | Physical persons   |      | Insurance & Pension Funds |      | Private Financial Companies |      | Banks and Investment Companies |      | Other Private Financial Companies |       | Private Non-Financial Companies |       | Public Sector |      | Physical persons |       | Legal entities |  | Institutional Investors |  | Other Legal entities |  | Other Foreign Investors |
| Dec-2004      |                                   |                    |      |                           |      |                             |      |                                |      |                                   |       |                                 |       |               |      |                  |       |                |  |                         |  |                      |  |                         |
| Dec-2005      |                                   |                    |      |                           |      |                             |      |                                |      |                                   |       |                                 |       |               |      |                  |       |                |  |                         |  |                      |  |                         |
| Dec-2006      |                                   |                    |      |                           |      |                             |      |                                |      |                                   |       |                                 |       |               |      |                  |       |                |  |                         |  |                      |  |                         |
| Dec-2007      |                                   |                    |      |                           |      |                             |      |                                |      |                                   |       |                                 |       |               |      |                  |       |                |  |                         |  |                      |  |                         |
| Dec-2008      |                                   |                    |      |                           |      |                             |      |                                |      |                                   |       |                                 |       |               |      |                  |       |                |  |                         |  |                      |  |                         |
| Dec-2009      | 1.265,81                          | 59,74              | 2,01 | 0,30                      | 2,65 | 5,07                        | 0,02 | 12,13                          | 0,06 | 0,00                              | 81,98 | 0,40                            | 5,99  | 6,21          | 5,09 | 0,00             | 17,70 | 0,32           |  |                         |  |                      |  |                         |
| Nov-2010      | 967,75                            | 54,88              | 0,24 | 0,30                      | 1,23 | 5,45                        | 0,03 | 15,24                          | 0,12 | 0,00                              | 77,50 | 0,41                            | 8,16  | 9,96          | 2,28 | 0,00             | 20,82 | 1,68           |  |                         |  |                      |  |                         |
| Dec-2010      | 998,70                            | 53,22              | 0,24 | 0,30                      | 1,19 | 5,46                        | 0,03 | 15,87                          | 0,13 | 0,00                              | 76,43 | 0,42                            | 8,17  | 11,08         | 2,21 | 0,00             | 21,88 | 1,69           |  |                         |  |                      |  |                         |
| Jan-2011      | 1.160,69                          | 50,24              | 0,24 | 0,29                      | 1,13 | 5,36                        | 0,03 | 19,46                          | 0,13 | 0,00                              | 76,88 | 0,51                            | 8,09  | 10,60         | 2,43 | 0,00             | 21,62 | 1,50           |  |                         |  |                      |  |                         |
| Feb-2011      | 1.108,84                          | 51,43              | 0,26 | 0,34                      | 1,35 | 5,95                        | 0,03 | 17,34                          | 0,12 | 0,00                              | 76,84 | 0,45                            | 8,26  | 10,34         | 2,54 | 0,00             | 21,60 | 1,57           |  |                         |  |                      |  |                         |
| Mar-2011      | 1.105,99                          | 51,16              | 0,32 | 0,33                      | 1,41 | 5,91                        | 0,03 | 17,18                          | 0,12 | 0,00                              | 76,46 | 0,44                            | 10,28 | 8,31          | 2,90 | 0,00             | 21,93 | 1,61           |  |                         |  |                      |  |                         |
| Apr-2011      | 1.019,17                          | 49,81              | 0,30 | 0,32                      | 1,53 | 5,19                        | 0,02 | 17,17                          | 0,13 | 0,00                              | 74,48 | 0,38                            | 9,08  | 11,08         | 3,42 | 0,00             | 23,97 | 1,55           |  |                         |  |                      |  |                         |
| May-2011      | 976,77                            | 59,34              | 0,08 | 0,24                      | 1,47 | 2,21                        | 0,02 | 13,13                          | 0,42 | 0,00                              | 76,90 | 0,61                            | 9,02  | 9,59          | 2,16 | 0,00             | 21,39 | 1,71           |  |                         |  |                      |  |                         |
| Jun-2011      | 1.014,41                          | 59,99              | 0,07 | 0,16                      | 1,35 | 2,37                        | 0,02 | 12,29                          | 0,50 | 0,00                              | 76,76 | 0,56                            | 10,12 | 8,96          | 2,02 | 0,00             | 21,65 | 1,58           |  |                         |  |                      |  |                         |
| Jul-2011      | 1.038,59                          | 58,33              | 0,08 | 0,19                      | 1,45 | 2,31                        | 0,02 | 14,21                          | 0,44 | 0,00                              | 77,04 | 0,50                            | 9,54  | 9,16          | 2,21 | 0,00             | 21,41 | 1,55           |  |                         |  |                      |  |                         |
| Aug-2011      | 836,88                            | 58,40              | 0,07 | 0,20                      | 1,51 | 2,44                        | 0,02 | 14,08                          | 0,43 | 0,00                              | 77,15 | 0,48                            | 10,17 | 8,53          | 1,99 | 0,00             | 21,17 | 1,68           |  |                         |  |                      |  |                         |
| Sep-2011      | 741,07                            | 58,98              | 0,07 | 0,19                      | 1,55 | 2,48                        | 0,01 | 14,34                          | 0,34 | 0,00                              | 77,97 | 0,46                            | 9,76  | 8,64          | 1,40 | 0,00             | 20,26 | 1,77           |  |                         |  |                      |  |                         |
| Oct-2011      | 730,05                            | 59,25              | 0,07 | 0,17                      | 1,51 | 2,49                        | 0,01 | 13,76                          | 0,33 | 0,00                              | 77,59 | 0,37                            | 10,09 | 8,84          | 1,38 | 0,00             | 20,67 | 1,73           |  |                         |  |                      |  |                         |
| Nov-2011      | 282,34                            | 61,64              | 0,39 | 0,38                      | 1,48 | 2,29                        | 0,01 | 18,79                          | 0,02 | 0,00                              | 84,99 | 0,47                            | 10,63 | 2,49          | 0,71 | 0,00             | 14,29 | 0,71           |  |                         |  |                      |  |                         |



## 2.1.6 Investors' Participation in Athens Exchange – Graphs





## 2.2 Investors' Geographical Allocation in Greece

| Capitalization<br>(30/11/2011) | Investors Geographical Allocation In Greece |        |              |        |                |        |                  |        |
|--------------------------------|---|--------|--------------|--------|----------------|--------|------------------|--------|
|                                | Investor Shares                             |        |              |        | Capitalization |        |                  |        |
|                                | positive balance                            |        | zero balance |        | Total          |        | value (millions) | %      |
| Regions                        | number                                      | %      | number       | %      | number         | %      |                  |        |
| Attica                         | 414.258                                     | 46,47  | 377.762      | 43,37  | 792.020        | 44,94  | 11.126,25        | 83,51  |
| Central Macedonia              | 130.584                                     | 14,65  | 139.791      | 16,05  | 270.375        | 15,34  | 588,96           | 4,42   |
| Crete                          | 47.570                                      | 5,34   | 41.172       | 4,73   | 88.742         | 5,04   | 244,96           | 1,84   |
| Thessaly                       | 46.035                                      | 5,16   | 49.497       | 5,68   | 95.532         | 5,42   | 145,22           | 1,09   |
| Peloponnese                    | 45.421                                      | 5,10   | 42.967       | 4,93   | 88.388         | 5,02   | 118,10           | 0,89   |
| East Macedonia - Thrace        | 36.212                                      | 4,06   | 40.611       | 4,66   | 76.823         | 4,36   | 103,22           | 0,77   |
| West Greece                    | 36.031                                      | 4,04   | 42.966       | 4,93   | 78.997         | 4,48   | 99,15            | 0,74   |
| Stereia Ellada                 | 26.915                                      | 3,02   | 29.741       | 3,41   | 56.656         | 3,21   | 95,03            | 0,71   |
| Epirus                         | 22.070                                      | 2,48   | 22.219       | 2,55   | 44.289         | 2,51   | 61,73            | 0,46   |
| South Aegean                   | 16.988                                      | 1,91   | 17.084       | 1,96   | 34.072         | 1,93   | 48,02            | 0,36   |
| West Macedonia                 | 20.150                                      | 2,26   | 22.260       | 2,56   | 42.410         | 2,41   | 44,16            | 0,33   |
| North Aegean                   | 14.032                                      | 1,57   | 13.443       | 1,54   | 27.475         | 1,56   | 40,68            | 0,31   |
| Ionian Islands                 | 12.723                                      | 1,43   | 11.639       | 1,34   | 24.362         | 1,38   | 38,40            | 0,29   |
| Invalid Postal Codes           | 22.394                                      | 2,51   | 19.861       | 2,28   | 42.255         | 2,40   | 569,54           | 4,27   |
| Total                          | 891.383                                     | 100,00 | 871.013      | 100,00 | 1.762.396      | 100,00 | 13.323,41        | 100,00 |

Notes:

1. Investor Shares with positive balance are those in which at least one security is credited.
2. Investor Shares with zero balance are those with no securities credited.
3. Geographical allocation of Investor Shares is based upon segregation of Greece in districts, according to the Ministry of Internal Affairs data.
4. The above clarification concerns Investor Shares belonging to Greek nationals, according to their relevant statement and is based on the postal codes mentioned in the Investor Shares.
5. Valid postal codes are those with 5 digits: the 1st digit takes figures from 1-8 while the rest 4 digits take figures from 0-9.
6. Any differences appeared in relation to other tables are petty and abound to acceptable statistical divergence
7. Districts appear in declining ordering upon capitalization.

### 2.2.1 Investors Without Identified Nationality

| Capitalization<br>(30/11/2011) | Investors Without Identified Nationality |   |              |   |                |   |                  |   |
|--------------------------------|--|---|--------------|---|----------------|---|------------------|---|
|                                | Investor Shares                          |   |              |   | Capitalization |   |                  |   |
|                                | positive balance                         |   | zero balance |   | Total          |   | value (millions) | % |
| Countries                      | number                                   | % | number       | % | number         | % |                  |   |
| Other not Identified           | 11.883                                   | - | 8.946        | - | 20.829         | - | 338,29           | - |

Notes:

1. The above classification concerns Investor Shares with non declared tax nationality
2. The above data coincide with category III Other Investors of paragraph 2.1 Total Listed Equities.



## 2.3 Foreign Investors' Geographical Allocation

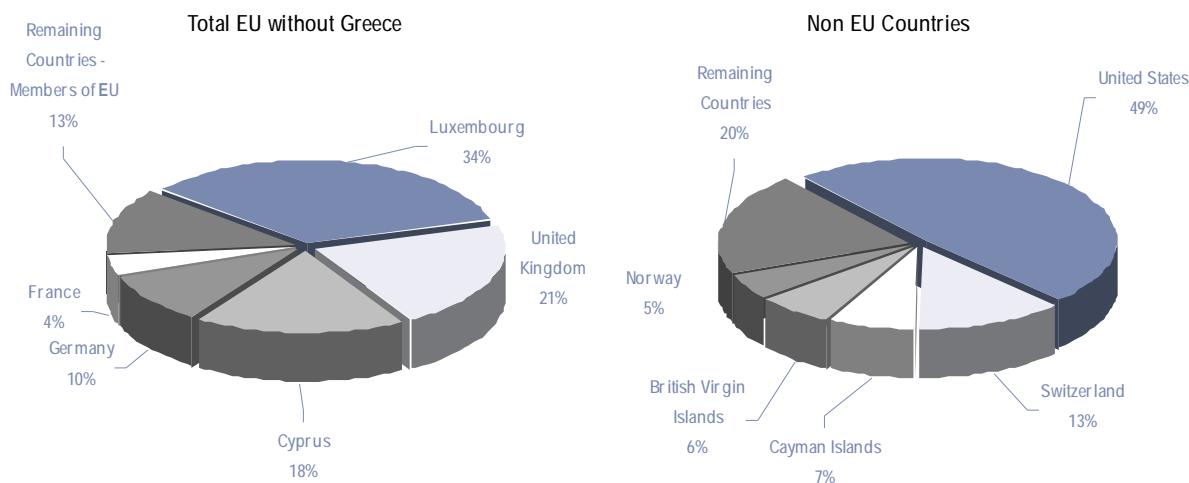
| Capitalization<br>(30/11/2011) | Foreign Investors' Geographical Allocation |        |              |        |                |        |                  |        |
|--------------------------------|--|--------|--------------|--------|----------------|--------|------------------|--------|
|                                | Investor Shares                            |        |              |        | Capitalization |        |                  |        |
|                                | positive balance                           |        | zero balance |        | Total          |        |                  |        |
| Countries                      | number                                     | %      | number       | %      | number         | %      | value (millions) | %      |
| Total EU without Greece        | 10.784                                     | 61,62  | 29.198       | 49,66  | 39.982         | 49,66  | 7.342,79         | 55,82  |
| Luxembourg                     | 313  | 1,79   | 3.017        | 5,13   | 3.330          | 5,13   | 2.525,77         | 19,20  |
| United Kingdom                 | 1.093                                      | 6,25   | 5.088        | 8,65   | 6.181          | 8,65   | 1.549,68         | 11,78  |
| Cyprus                         | 7.011                                      | 40,06  | 10.201       | 17,35  | 17.212         | 17,35  | 1.302,12         | 9,90   |
| Germany                        | 538  | 3,07   | 2.768        | 4,71   | 3.306          | 4,71   | 744,11           | 5,66   |
| France                         | 472  | 2,70   | 2.681        | 4,56   | 3.153          | 4,56   | 286,52           | 2,18   |
| Holland                        | 115  | 0,66   | 528          | 0,90   | 643            | 0,90   | 191,88           | 1,46   |
| Italy                          | 391  | 2,23   | 815          | 1,39   | 1.206          | 1,39   | 181,48           | 1,38   |
| Ireland                        | 142  | 0,81   | 1.499        | 2,55   | 1.641          | 2,55   | 161,90           | 1,23   |
| Spain                          | 80   | 0,46   | 703          | 1,20   | 783            | 1,20   | 149,22           | 1,13   |
| Belgium                        | 72   | 0,41   | 193          | 0,33   | 265            | 0,33   | 125,69           | 0,96   |
| Sweden                         | 127  | 0,73   | 272          | 0,46   | 399            | 0,46   | 59,47            | 0,45   |
| Czech Republic                 | 9  | 0,05   | 21           | 0,04   | 30             | 0,04   | 18,92            | 0,14   |
| Denmark                        | 82   | 0,47   | 253          | 0,43   | 335            | 0,43   | 16,48            | 0,13   |
| Austria                        | 81   | 0,46   | 203          | 0,35   | 284            | 0,35   | 14,25            | 0,11   |
| Finland                        | 20   | 0,11   | 112          | 0,19   | 132            | 0,19   | 6,81             | 0,05   |
| Poland                         | 64   | 0,37   | 166          | 0,28   | 230            | 0,28   | 2,89             | 0,02   |
| Slovenia                       | 10   | 0,06   | 112          | 0,19   | 122            | 0,19   | 2,53             | 0,02   |
| Portugal                       | 13   | 0,07   | 51           | 0,09   | 64             | 0,09   | 1,26             | 0,01   |
| Hungary                        | 16   | 0,09   | 63           | 0,11   | 79             | 0,11   | 0,56             | 0,00   |
| Bulgaria                       | 87   | 0,50   | 197          | 0,34   | 284            | 0,34   | 0,45             | 0,00   |
| Lithuania                      | 3  | 0,02   | 5            | 0,01   | 8              | 0,01   | 0,42             | 0,00   |
| Romania                        | 37   | 0,21   | 156          | 0,27   | 193            | 0,27   | 0,30             | 0,00   |
| Malta                          | 4  | 0,02   | 72           | 0,12   | 76             | 0,12   | 0,09             | 0,00   |
| Estonia                        | 2  | 0,01   | 5            | 0,01   | 7              | 0,01   | 0,00             | 0,00   |
| Latvia                         | 1  | 0,01   | 11           | 0,02   | 12             | 0,02   | 0,00             | 0,00   |
| Slovakia                       | 1  | 0,01   | 6            | 0,01   | 7              | 0,01   | 0,00             | 0,00   |
| Non EU Countries               | 6.716                                      | 38,38  | 29.601       | 50,34  | 36.317         | 50,34  | 5.810,54         | 44,18  |
| United States                  | 2.184                                      | 12,48  | 13.957       | 23,74  | 16.141         | 23,74  | 2.843,23         | 21,62  |
| Switzerland                    | 192  | 1,10   | 506          | 0,86   | 698            | 0,86   | 726,37           | 5,52   |
| Cayman Islands                 | 77   | 0,44   | 2.093        | 3,56   | 2.170          | 3,56   | 415,31           | 3,16   |
| British Virgin Islands         | 94   | 0,54   | 526          | 0,89   | 620            | 0,89   | 369,22           | 2,81   |
| Norway                         | 33   | 0,19   | 134          | 0,23   | 167            | 0,23   | 288,17           | 2,19   |
| Canada                         | 551  | 3,15   | 2.273        | 3,87   | 2.824          | 3,87   | 172,26           | 1,31   |
| Liberia                        | 211  | 1,21   | 605          | 1,03   | 816            | 1,03   | 152,10           | 1,16   |
| United Arab Emirates           | 13   | 0,07   | 34           | 0,06   | 47             | 0,06   | 140,14           | 1,07   |
| Japan                          | 216  | 1,23   | 2.182        | 3,71   | 2.398          | 3,71   | 114,30           | 0,87   |
| Panama                         | 105  | 0,60   | 192          | 0,33   | 297            | 0,33   | 80,16            | 0,61   |
| Australia                      | 446  | 2,55   | 1.469        | 2,50   | 1.915          | 2,50   | 68,86            | 0,52   |
| Marshall Islands               | 58   | 0,33   | 140          | 0,24   | 198            | 0,24   | 58,96            | 0,45   |
| Other Countries                | 2.536                                      | 14,49  | 5.490        | 9,34   | 8.026          | 9,34   | 381,47           | 2,90   |
| Total                          | 17.500                                     | 100,00 | 58.799       | 100,00 | 76.299         | 100,00 | 13.153,33        | 100,00 |

### Notes:

- The above clarification concerns Investor Shares with other nationalities excluding Greek.
- Non E.U. countries have been chosen because their current value is beyond € 100 mil.



### 2.3.1 Foreign Investors' Geographical Allocation Charts



### 2.4 Investors' Participation in Greek Government Bonds / Corporate Bonds – Data of November 2011

| Capitalization<br>(Data of: 30/11/2011)<br>Investors' categories | Other Greek Government Bonds |        |                  |        | Corporate Bonds |        |                  |        |
|--|------------------------------|--------|------------------|--------|-----------------|--------|------------------|--------|
|  | Shares balanced              |        | Capitalization   |        | Shares balanced |        | Capitalization   |        |
|  | number                       | %      | value (millions) | %      | number          | %      | value (millions) | %      |
| I. Domestic Investors  | 15.059                       | 99,31  | 1.679,39         | 99,17  | 7.011           | 89,15  | 277,79           | 20,98  |
| Physical persons   | 15.058                       | 99,31  | 1.287,56         | 76,04  | 6.946           | 88,33  | 218,52           | 16,51  |
| Private Financial Companies                                      | 0                            | 0,00   | 0,00             | 0,00   | 25              | 0,32   | 27,91            | 2,11   |
| Insurance & Pension Funds  | 0                            | 0,00   | 0,00             | 0,00   | 5               | 0,06   | 5,62             | 0,42   |
| Investment Companies   | 0                            | 0,00   | 0,00             | 0,00   | 0               | 0,00   | 0,00             | 0,00   |
| Mutual Funds   | 0                            | 0,00   | 0,00             | 0,00   | 12              | 0,15   | 2,54             | 0,19   |
| Banks and Investment Companies                                   | 0                            | 0,00   | 0,00             | 0,00   | 7               | 0,09   | 19,38            | 1,46   |
| Other Private Financial Companies                                | 0                            | 0,00   | 0,00             | 0,00   | 1               | 0,01   | 0,38             | 0,03   |
| Private Non-Financial Companies                                  | 0                            | 0,00   | 0,00             | 0,00   | 40              | 0,51   | 31,36            | 2,37   |
| Companies (SA, Ltd, etc)   | 0                            | 0,00   | 0,00             | 0,00   | 38              | 0,48   | 30,38            | 2,30   |
| Other Private Non-Financial Companies                            | 0                            | 0,00   | 0,00             | 0,00   | 2               | 0,03   | 0,97             | 0,07   |
| Public Sector  | 1                            | 0,01   | 391,83           | 23,14  | 0               | 0,00   | 0,00             | 0,00   |
| Other Domestic Investors   | 0                            | 0,00   | 0,00             | 0,00   | 0               | 0,00   | 0,00             | 0,00   |
| II. Foreign Investors  | 49                           | 0,32   | 5,83             | 0,34   | 661             | 8,41   | 1.007,61         | 76,11  |
| Physical persons   | 49                           | 0,32   | 5,83             | 0,34   | 503             | 6,40   | 30,95            | 2,34   |
| Legal entities   | 0                            | 0,00   | 0,00             | 0,00   | 56              | 0,71   | 62,86            | 4,75   |
| Institutional Investors  | 0                            | 0,00   | 0,00             | 0,00   | 90              | 1,14   | 837,33           | 63,25  |
| Other Legal entities   | 0                            | 0,00   | 0,00             | 0,00   | 12              | 0,15   | 76,47            | 5,78   |
| Other Foreign Investors  | 0                            | 0,00   | 0,00             | 0,00   | 0               | 0,00   | 0,00             | 0,00   |
| III. Other Not Identified  | 55                           | 0,36   | 8,16             | 0,48   | 192             | 2,44   | 38,50            | 2,91   |
| Total (I+II+III)   | 15.163                       | 100,00 | 1.693,37         | 100,00 | 7.864           | 100,00 | 1.323,90         | 100,00 |

#### Notes:

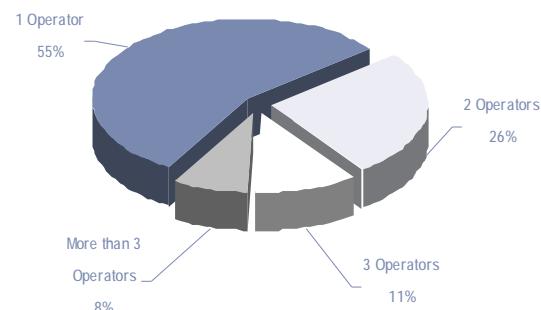
1. Bonds refer to listed and dematerialized Bonds
2. Data concerning Greek Government Bonds refer only to those registered in Investor Shares in the D.S.S. of Hellenic Exchanges Holding s.a.



### 3 Other Investors' Allocations

#### 3.1 Investors' Allocation Based on the number of their Operators

| (Data of: 30/11/2011) |  | Investor Shares |        |
|-----------------------|--|-----------------|--------|
|                       |  | number          | %      |
| 1 Operator            |  | 1.004.391       | 55,77  |
| 2 Operators           |  | 465.043         | 25,82  |
| 3 Operators           |  | 190.105         | 10,55  |
| More than 3 Operators |  | 141.574         | 7,86   |
| Total                 |  | 1.801.113       | 100,00 |

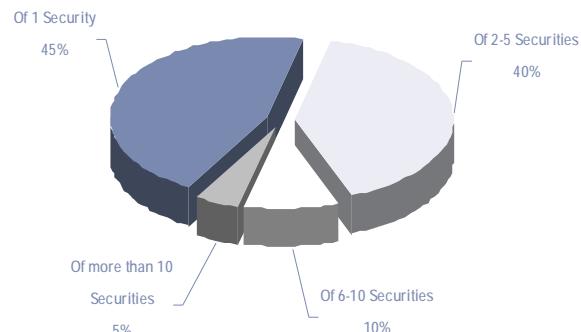


#### Notes:

1. D.S.S. Operators are the Brokerage Firms and Banks – Custodians.
2. Investor Shares excluded from the total are those with no Active Usage Authorization and possible positive balance is held in the Special Account, due to investor's selection or pledging or because these securities have not been dematerialized (during the time period of the dematerialization of registered shares - non appeared Investor Shares), and their total number is 58.411.

#### 3.2 Investors' Allocation based on the number of securities composing their portfolios

| (Data of: 30/11/2011)      |  | Investor Shares |        |
|----------------------------|--|-----------------|--------|
|                            |  | number          | %      |
| Of 1 Security              |  | 417.930         | 45,39  |
| Of 2-5 Securities          |  | 372.387         | 40,44  |
| Of 6-10 Securities         |  | 88.959          | 9,66   |
| Of more than 10 Securities |  | 41.490          | 4,51   |
| Total                      |  | 920.766         | 100,00 |



#### 3.3 Investors' Allocation based on Portfolio Value

| (Data of: 30/11/2011)           |               | Investor Shares |        |
|---------------------------------|---------------|-----------------|--------|
| Portfolios                      |               | number          | %      |
| Value up to                     | 3.000,0 €     | 756.250         | 82,13  |
| -//-                            | 9.000,0 €     | 90.790          | 9,86   |
| -//-                            | 15.000,0 €    | 26.854          | 2,92   |
| -//-                            | 30.000,0 €    | 22.365          | 2,43   |
| -//-                            | 50.000,0 €    | 9.492           | 1,03   |
| -//-                            | 70.000,0 €    | 3.981           | 0,43   |
| -//-                            | 100.000,0 €   | 2.815           | 0,31   |
| -//-                            | 200.000,0 €   | 3.364           | 0,37   |
| -//-                            | 300.000,0 €   | 1.193           | 0,13   |
| -//-                            | 500.000,0 €   | 988             | 0,11   |
| -//-                            | 1.000.000,0 € | 935             | 0,10   |
| -//-                            | 3.000.000,0 € | 901             | 0,10   |
| Value more than                 | 3.000.000,0 € | 838             | 0,09   |
| Total Active Investors' Shares: |               | 920.766         | 100,00 |



## 4 Settlement of Stock Exchange Transactions

"Transaction" means the transactions settled in the D.S.S. of Hellenic Exchanges Holding s.a. calculated by single count (BUYS only).

|           | Number Of Settled Transactions  |       |                |       |                 |      |               |      |                 |      |                   |
|-----------|---|-------|----------------|-------|-----------------|------|---------------|------|-----------------|------|-------------------|
|           | Equities  |       | Pref. Rights   |       | Corporate Bonds |      | ETFs          |      | Government Dept |      | Total             |
|           | number  | %     | number         | %     | number          | %    | number        | %    | number          | %    | number            |
| January   | 580.864   | 93,58 | 39.371         | 6,34  | 207             | 0,03 | 239           | 0,04 | 0               | 0,00 | 620.681           |
| February  | 741.037   | 98,93 | 7.644          | 1,02  | 93              | 0,01 | 287           | 0,04 | 0               | 0,00 | 749.061           |
| March     | 576.526   | 99,93 | 12             | 0,00  | 150             | 0,03 | 247           | 0,04 | 0               | 0,00 | 576.935           |
| April     | 476.817   | 99,94 | 0              | 0,00  | 149             | 0,03 | 160           | 0,03 | 0               | 0,00 | 477.126           |
| May       | 555.443   | 99,92 | 0              | 0,00  | 281             | 0,05 | 158           | 0,03 | 0               | 0,00 | 555.882           |
| June      | 539.953   | 97,29 | 14.690         | 2,65  | 218             | 0,04 | 122           | 0,02 | 0               | 0,00 | 554.983           |
| July      | 517.718   | 99,95 | 0              | 0,00  | 112             | 0,02 | 135           | 0,03 | 0               | 0,00 | 517.965           |
| August    | 635.099   | 99,94 | 3              | 0,00  | 107             | 0,02 | 258           | 0,04 | 0               | 0,00 | 635.467           |
| September | 543.826   | 99,95 | 1              | 0,00  | 147             | 0,03 | 131           | 0,02 | 0               | 0,00 | 544.105           |
| October   | 496.744   | 99,84 | 4              | 0,00  | 642             | 0,13 | 133           | 0,03 | 0               | 0,00 | 497.523           |
| November  | 525.318   | 99,85 | 14             | 0,00  | 580             | 0,11 | 196           | 0,04 | 0               | 0,00 | 526.108           |
| Total     | 6.189.345   | 98,94 | 61.739         | 0,99  | 2.686           | 0,04 | 2.066         | 0,03 | 0               | 0,00 | 6.255.836         |
| Daily Avg | 26.910  |       | 268            |       | 12              |      | 9             |      | 0               |      | 27.199            |
|           | Number Of Securities Transferred Due To Settlement Of Stock Exchange Transactions |       |                |       |                 |      |               |      |                 |      |                   |
|           | Equities  |       | Pref. Rights   |       | Corporate Bonds |      | ETFs          |      | Government Dept |      | Total             |
|           | number  | %     | number         | %     | number          | %    | number        | %    | number          | %    | number            |
| January   | 632.678.495   | 76,94 | 187.842.013    | 22,84 | 1.376.041       | 0,17 | 381.753       | 0,05 | 0               | 0,00 | 822.278.302       |
| February  | 930.253.555   | 87,31 | 134.078.731    | 12,58 | 732.011         | 0,07 | 402.392       | 0,04 | 0               | 0,00 | 1.065.466.689     |
| March     | 669.113.587   | 99,76 | 3.088          | 0,00  | 1.085.746       | 0,16 | 492.990       | 0,07 | 0               | 0,00 | 670.695.411       |
| April     | 505.876.096   | 99,72 | 0              | 0,00  | 1.079.828       | 0,21 | 316.827       | 0,06 | 0               | 0,00 | 507.272.751       |
| May       | 557.648.860   | 99,54 | 0              | 0,00  | 2.504.079       | 0,45 | 71.674        | 0,01 | 0               | 0,00 | 560.224.613       |
| June      | 566.264.574   | 96,44 | 19.907.164     | 3,39  | 880.083         | 0,15 | 143.481       | 0,02 | 0               | 0,00 | 587.195.302       |
| July      | 672.809.478   | 99,87 | 0              | 0,00  | 447.640         | 0,07 | 420.191       | 0,06 | 0               | 0,00 | 673.677.309       |
| August    | 716.989.454   | 99,88 | 18.251         | 0,00  | 345.376         | 0,05 | 508.241       | 0,07 | 0               | 0,00 | 717.861.322       |
| September | 697.802.001   | 99,80 | 2.197          | 0,00  | 680.035         | 0,10 | 708.030       | 0,10 | 0               | 0,00 | 699.192.263       |
| October   | 698.039.503   | 99,48 | 53.500         | 0,01  | 3.382.042       | 0,48 | 237.018       | 0,03 | 0               | 0,00 | 701.712.063       |
| November  | 865.336.701   | 99,52 | 287.911        | 0,03  | 3.672.539       | 0,42 | 226.050       | 0,03 | 0               | 0,00 | 869.523.201       |
| Total     | 7.512.812.304   | 95,40 | 342.192.855    | 4,35  | 16.185.420      | 0,21 | 3.908.647     | 0,05 | 0               | 0,00 | 7.875.099.226     |
| Daily Avg | 32.664.401  |       | 1.487.795      |       | 70.371          |      | 16.994        |      | 0               |      | 34.239.562        |
|           | Cash Value In € Of Settled Transactions   |       |                |       |                 |      |               |      |                 |      |                   |
|           | Equities  |       | Pref. Rights   |       | Corporate Bonds |      | ETFs          |      | Government Dept |      | Total             |
|           | (value in €)  | %     | (value in €)   | %     | (value in €)    | %    | (value in €)  | %    | (value in €)    | %    | (value in €)      |
| January   | 2.116.954.427,30  | 94,27 | 124.768.433,50 | 5,56  | 1.260.134,68    | 0,06 | 2.716.503,31  | 0,12 | 0,00            | 0,00 | 2.245.699.498,79  |
| February  | 2.949.016.322,85  | 99,71 | 4.335.366,31   | 0,15  | 683.354,50      | 0,02 | 3.548.164,62  | 0,12 | 0,00            | 0,00 | 2.957.583.208,28  |
| March     | 2.617.163.110,82  | 99,79 | 30,88          | 0,00  | 1.136.002,36    | 0,04 | 4.244.066,31  | 0,16 | 0,00            | 0,00 | 2.622.543.210,37  |
| April     | 1.636.034.535,85  | 99,80 | 0,00           | 0,00  | 1.033.292,66    | 0,06 | 2.244.748,40  | 0,14 | 0,00            | 0,00 | 1.639.312.576,91  |
| May       | 1.873.976.879,98  | 99,84 | 0,00           | 0,00  | 2.400.542,51    | 0,13 | 554.825,09    | 0,03 | 0,00            | 0,00 | 1.876.932.247,58  |
| June      | 1.814.893.462,53  | 99,79 | 2.249.549,35   | 0,12  | 765.860,71      | 0,04 | 826.167,27    | 0,05 | 0,00            | 0,00 | 1.818.735.039,86  |
| July      | 2.063.108.672,95  | 99,87 | 0,00           | 0,00  | 369.782,67      | 0,02 | 2.326.912,09  | 0,11 | 0,00            | 0,00 | 2.065.805.367,71  |
| August    | 1.472.664.853,66  | 99,83 | 182,51         | 0,00  | 249.117,83      | 0,02 | 2.220.682,25  | 0,15 | 0,00            | 0,00 | 1.475.134.836,25  |
| September | 1.303.086.118,72  | 99,76 | 21,97          | 0,00  | 520.011,26      | 0,04 | 2.624.469,57  | 0,20 | 0,00            | 0,00 | 1.306.230.621,52  |
| October   | 994.588.217,44  | 99,72 | 85,00          | 0,00  | 2.065.755,78    | 0,21 | 735.245,79    | 0,07 | 0,00            | 0,00 | 997.389.304,01    |
| November  | 1.094.713.156,49  | 99,67 | 288,02         | 0,00  | 2.682.119,66    | 0,24 | 961.281,86    | 0,09 | 0,00            | 0,00 | 1.098.356.846,03  |
| Total     | 19.936.199.758,59   | 99,17 | 131.353.957,54 | 0,65  | 13.165.974,62   | 0,07 | 23.003.066,56 | 0,11 | 0,00            | 0,00 | 20.103.722.757,31 |
| Daily Avg | 86.679.129,39   |       | 571.104,16     |       | 57.243,37       |      | 100.013,33    |      | 0,00            |      | 87.407.490,25     |

## ANNEX 1 Notes – Clarifications

### Investors' Codification

| Domestic Investors                    |  |
|---------------------------------------|--|
| Physical Persons                      | Physical Persons<br>Joint Holders with Physical Persons (GR) as Members  |
| Private Financial Companies           |  |
| Collective Investment                 |  |
| Insurance and Pension Funds           |  |
| Investment Companies                  |  |
| Mutual Funds                          | Mutual Funds<br>Mutual Funds Management Companies  |
| Banks and Investment Firms            | Banks and Investment Firms<br>Investment Services Companies,<br>Financial / Credit Houses, Factoring Companies, Leasing Companies, Brokerage Firms.  |
| Other Private Financial Companies     | Fund Transfer Investment Services Companies<br>Broker Agents,<br>Exchange Bureaus,<br>Insurance Agencies,<br>Venture Capital Companies   |
| Private Non Financial Companies       |  |
| Companies (S.A, Ltd, etc)             | Companies (S.A. Ltd, etc)  |
| Other Private Non Financial Companies | Organizations, Associations etc<br>Non- Profitable Funds<br>Joint Holders with Companies as Members GR   |
| Public Sector                         | All Ministries, Municipalities, Communities, Municipality Unions, Prefectures, Prefectural Districts, Prefectural Government.<br>Public and Municipal Non Profitable Businesses<br>Social Insurance Organizations Sub-sector and Public Hospitals.<br>Other Public Organizations<br>Non Profitable Institutions (General Government) |
| Other Domestic Investors              | Joint Holders with Companies and Physical Persons as Members (GR)  |
| Foreign Investors                     |  |
| Physical Persons                      |  |
| Legal Entities                        |  |
| Institutional Investors               |  |
| Other Legal Entities                  | Offshore Companies   |
| Other Foreign Investors               | Joint Holders with Companies and Physical Persons as Members (Foreign)   |
| Other Not Identified                  |  |
|                                       | Investor Shares of non declared tax nationality<br>Joint Holders with Greek and Foreign Members  |



A T H E N S  
E X C H A N G E S . A .

