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|-----------------|---|
| Website: | http://www.fgeurope.gr |
| Bloomberg code: | FGE:GA |
| Reuters code: | ESKr.AT |
| ISIN code: | GRS083003012 |

COMPANY PROFILE

F.G. EUROPE S.A. was founded in 1958 and listed on the Athens stock exchange in 1968. Activates in the import and wholesale of long living consumer goods and especially of consumer electrical appliances like air – conditioners for domestic and professional use, white electrical & electronic appliances, brown goods and small appliances.

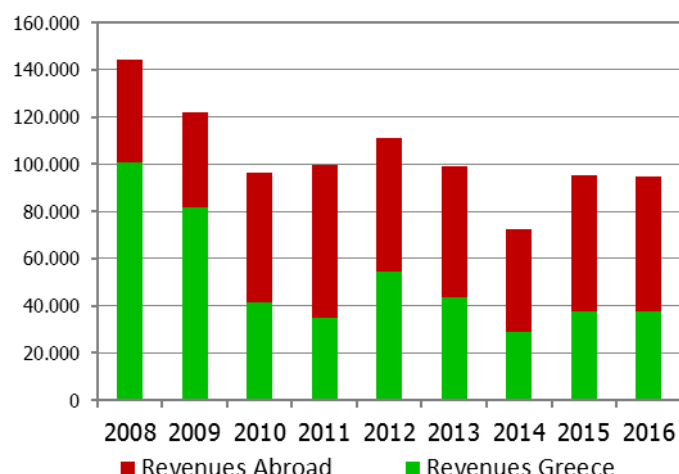
The Company is the exclusive distributor of **FUJITSU GENERAL Ltd** (Fujitsu, General, Fuji Electric) in ten countries of south-eastern Europe (Greece, Bulgaria, Albania, FYROM, Serbia, Montenegro, Bosnia Herzegovina, Romania, Turkey and Italy for the General products). In Greece the company is the market leader on the air – conditioners market.

The Company also distributes a full range of consumer electronic appliances under its own brand name **ESKIMO**. In May 2012, FG Europe announced an exclusive distribution agreement with **MIDEA Group**, a leading manufacturer in air-conditioning systems and home appliances based in China, for the Greek market, in order to provide mainly air conditioners under the brand name Midea and a variety of white electric and electronic appliances under the brand name ESKIMO. In 2016, FG Europe SA undertakes the exclusive distribution of MIDEA air conditioners in Balkans.

The Company is certified according to ISO 9001/ 2008 Standards.

Through its subsidiary **R.F. ENERGY S.A.**, the Company activates in the Energy Production from renewable energy sources since 2006.

REVENUE ANALYSIS (in € 000)



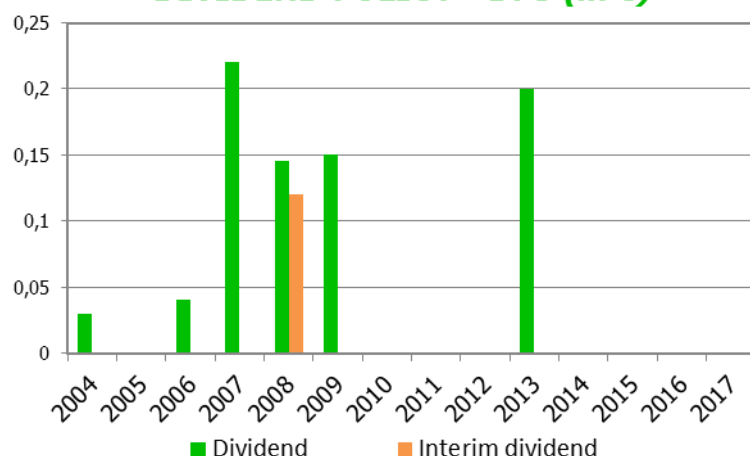
The Company successfully manages the distribution of products (air conditioners) of **FUJITSU GENERAL Ltd** (Fujitsu, General, Fuji Electric), in the abovementioned ten countries of south-eastern Europe. The Company's exports present a constant upward trend, accounting for 60.5% of its total sales in 2016, compared to 60.3%, 60%, 56%, 51%, 65%, 57% and 32.7% of its total sales in the fiscal years 2015, 2014, 2013, 2012, 2011, 2010 and 2009 respectively.

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2016 - 30/04/2017)

| | | | |
|--|----------------|----------------|----------------|
| Symbol: | FGE | | |
| Athex Market: | MAIN MARKET | | |
| Market Cap (Mil. €): (28 April 2017) | 28,0 | | |
| Shares Outstanding (number): (28 April 2017) | 52.800.154 | | |
| Average Spread (%): | 9,93% | | |
| Market Liquidity (%): | 0,056% | | |
| Average Trading volume (no of shares): | 515,7 | | |
| Total Value of transactions (€): | 69.630 | | |
| Days to trade (1% of outstanding amount): | 1094,6 | | |
| Free Float (28 April 2017): | 22,8% | | |
| Turnover Velocity (F.F. Weighted): | 0,9% | | |
| Historic Volatility | 30 days | 60 days | 90 days |
| (annualised %) | 60,12% | 65,61% | 63,12% |

GROUP STRUCTURE**FG EUROPE S.A.**

| | |
|--------------------------------------|------|
| RF ENERGY S.A. | 50% |
| FG EUROPE ITALIA SPA | 100% |
| FG EUROPE KLIMA TEKNOLOJILERI SAN.VE | 55% |

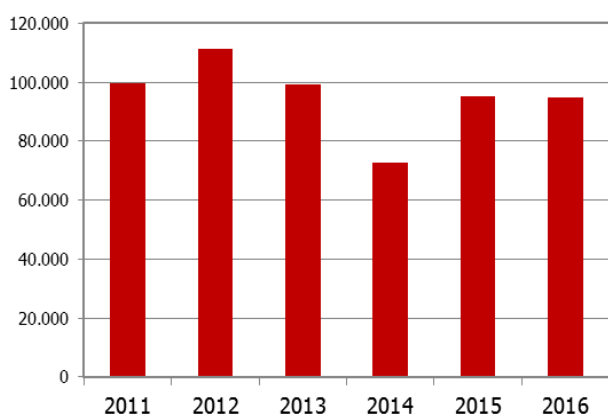
DIVIDEND POLICY - DPS (in €)

COMPANY'S PERFORMANCE

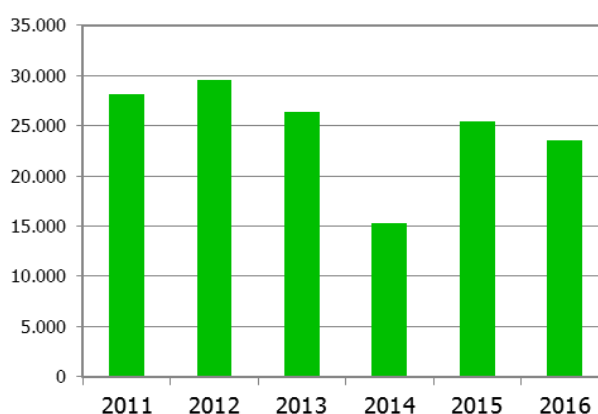
FINANCIAL OVERVIEW (consolidated) (in € 000)

| | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---------------------|--------|---------|--------|---------|--------|--------|
| Revenues | 99.724 | 111.122 | 99.103 | 72.717 | 95.151 | 94.786 |
| Gross profit | 28.121 | 29.569 | 26.417 | 15.258 | 25.475 | 23.556 |
| EBIT | 8.351 | 10.736 | 10.235 | -1.219 | 7.844 | 7.246 |
| EBITDA | 10.400 | 14.419 | 13.817 | 2.363 | 11.745 | 11.057 |
| Earnings before tax | 5.600 | 6.549 | 6.282 | -8.202 | 1.142 | 3.254 |
| Earnings after tax | 4.048 | 4.863 | 4.243 | -4.800 | 201 | 2.488 |
| E.P.S. | 0,08 | 0,09 | 0,07 | -0,07 | 0,00 | 0,03 |
| Total equity | 52.402 | 55.391 | 49.370 | 35.589 | 36.555 | 39.554 |
| ROE | 7,72% | 8,78% | 8,59% | -13,49% | 0,55% | 6,29% |

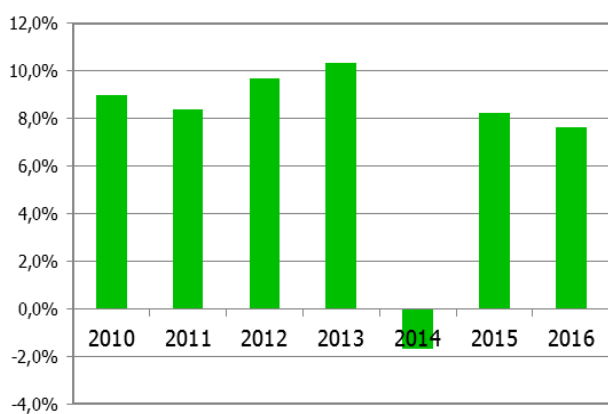
Revenues (in € 000)



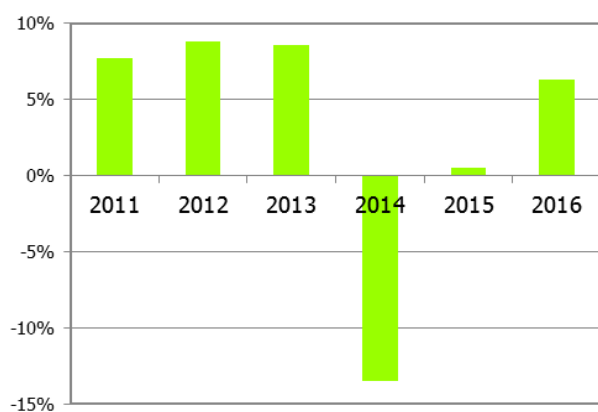
Gross profit (in € 000)



Operating Margin



ROE



| MAJOR SHAREHOLDERS (>5%) | |
|------------------------------------|---|
| Name | % |
| FEIDAKIS GEORGIOS | 55,99% |
| FIRST EUROPEAN RETAIL CORP | 10,99% |
| VALIANATOU VASSILIKI | 5,09% |
| FEIDAKIS PANAGIOTIS | 5,13% |
| Total | 77,20% |
| BOARD OF DIRECTORS | |
| Name | Qualification |
| FEIDAKIS GEORGIOS | PRESIDENT |
| LIOUKAS SPIROS | VICE PRESIDENT/INDEPENDENT NON EXECUTIVE MEMBER |
| PANTOUSIS IOANNIS | CEO/EXECUTIVE MEMBER |
| FEIDAKIS K. ATHANASIOS | EXECUTIVE MEMBER |
| DEMENAGAS KONSTANTINOS | EXECUTIVE MEMBER |
| OIKONOMOPOULOS K. PANAGIOTIS | NON EXECUTIVE MEMBER |
| KATSOULAKOS IOANNIS | INDEPENDENT NON EXECUTIVE MEMBER |
| PIMPLIS NIKOLAOS | INDEPENDENT NON EXECUTIVE MEMBER |

MANAGEMENT TEAM PROFILE

Mr. Georgios Athanasios Feidakis is Executive Chairman of the Board of Directors at FG Europe SA. He holds a degree in Business Administration from the London Morley College. He is a businessman since 1974, initially in the Automobile sector and later in the Air-Conditioners market. He is founder and principle shareholder of the Fidakis Group of Companies, which has now expanded its activities to include Cellular Telephony, Logistics, Real Estate and Power Production. He is principle shareholder of the shipping company Globus Maritime Ltd.

Mr. Spiros Konstantinos Lioukas is Non-Executive Vice Chairman of the Board of Directors at FG Europe SA since May 18, 2011. He previously served as Non-Executive Independent Director. He holds a PhD in Economics from London School of Economics (University of London) and a degree in Civil Engineer from National Technical University of Athens. He is a Professor at Athens University of Economics and Business and has been Greek Ambassador to OECD (Organization for Economic Co-operation and Development) from 1996 to 2002. He has a specialization in Administration Sciences, Economics, Transportation, Industry, Telecommunications and Infrastructure Projects.

Mr. Ioannis Dimitrios Pantousis is Managing Director and Executive Member of the Board of Directors at FG Europe SA since 2006. In July 1, 2002 he was appointed Chief Financial Officer, Managing Director of the Company. He holds a degree in Business Administration and Statistics from the University of Piraeus. He also holds an MBA from the joint program of Manchester Business School (University of Manchester) and INSEAD. Mr. Pantousis held Executive positions in the banking sector, in the areas of management and credit policy issues.

Mr. Athanasios Feidakis has been Sales A/C of Specialized Network and Balkans Director at FG Europe SA since 2003. He holds a degree in Business Administration from City College, London. He has been Executive of the Group since 1997.

Mr. Konstantinos Demenagas is Purchasing-Exports Director at FG Europe SA since October 17, 2007. He graduated from the University of La Verne with specialization in Marketing and holds an MBA from Stirling University on Marketing Techniques. He joined the Company in 1998.

Mr. Panagiotis Oikonomopoulos is Non-Executive Director at FG Europe SA. He joined the force of Greek Gendarmerie in 1970 and retired with the rank of Lieutenant of the Greek Police in 2002.

Prof. Ioannis Sokratis Katsoulakos is Non-Executive Independent Director at FG Europe SA. He is Vice Chancellor of Academic Affairs of the Athens Economic University and he was alternate professor of the same University from 1991 to 1993. He taught in Liverpool University from 1985 to 1992, in Bristol and Southampton University and in London School of Economics (University of London). He holds a Ph.D. in Economics from London School of Economics (University of London).

Mr. Nikolaos Evarestos Pimplis is Independent Non-Executive Director at FG Europe SA. He graduated in Law in Paris. He held the position of Professor in Commercial Law at Gergy University in Paris (1992-1995). He is Partner of Koutalidis Law Firm since 1999, while serving in several committees of the Athens Stock Exchange, the Capital Market Commission and the Legal Committee of Ministerial Council.

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