

Website:	http://www.lykos.gr
Bloomberg code:	LYK:GA
Reuters code:	LYKr.AT
ISIN code:	GRS208303008

COMPANY PROFILE

Inform P. Lykos SA is an international Group with leading presence in the Central and Eastern Europe in the area of Information Management. The Group is active internationally and is leader in the area of printing management, production of secured documents, and business process outsourcing, offering services of printing and posting statements, electronic presentation of statements and printing management for Banks, Telecommunication companies, Public sector and Industrial/Trade companies. The Group is member of the Group AUSTRIACARD AG (former LYKOS AG) headquartered in Austria, which is an international group active in the business areas of "Digital Security" under the brand AUSTRIACARD and "Information Management" under the brand INFORM.



Revenues analysis (in € 000)

The company's exports in 2016 are 56.15% of gross sales

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2016 - 30/04/2017)

Symbol:			LYK
Athex Market:			MAIN MARKET
Market Cap (Mil. €): (28 April 2017)			15,1
Shares Outstanding (number): (28 April 2017)			20.578.374
Average Spread (%):			9,45%
Market Liquidity (%):			0,572%
Average Trading volume (no of shares):			2.275,2
Total Value of transactions (€):			310.797
Days to trade (1% of outstanding amount):			85,8
Free Float (28 April 2017):			20,7%
Turnover Velocity (F.F. Weighted):			8,7%
Historic Volatility	30 days	60 days	90 days
(annualised %)	68,52%	62,36%	74,93%

GROUP STRUCTURE

INFORM P. LYKOS S.A. – Parent

Lykos Paperless Solutions S.A. – Greece	99,91%
Terrane L.T.D Cyprus	100%
Inform Lykos (Romania) L.T.D Cyprus	98,19%
Inform Lykos S.A. –Romania	98,19%
Compaper Converting S.A –Romania	95,68%
Sagime Gmbh -Austria	100%
Albanian Digital Printing Solutions Sh.p.k Albania	51%



* Dividend €0.07 for FY 2016. (Ex-dividend date: June 14^{th} 2017)

COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2011	2012	2013	2014	2015	2016
Revenues	102.799	98.753	116.541	122.334	64.864	62.474
Gross profit	32.852	28.926	32.616	34.221	9.308	8.244
EBIT	2.052	4.164	5.126	4.800	-1.131	729
EBITDA	7.755	9.340	10.650	10.238	2.470	4.538
Earnings before tax	738	3.334	3.672	3.208	-2.300	-535
Earnings after tax	-467	1.741	2.081	1.957	-1.636	-841
E.P.S.	-0,04	0,09	0,10	0,09	-0,08	-0,04
Total equity	77.191	76.209	77.281	78.455	53.133	50.434
ROE	-0,60%	2,28%	2,69%	2,49%	-3,08%	-1,67%



8,0%

7,0%

6,0% 5,0%

4,0%

3,0%

2,0%

1,0%

0,0%

-1,0%

-2,0% -3,0% 2010 2011 2012

2013

2014

Gross profit (in € 000)



ROE



MAJOR SHAREHOLDERS (>5%)	
Name	%
LYKOS NIKOLAOS	70,79%
LYKOU OLGA	8,50%
Total	79,29%
BOARD OF DIRECTORS	
Name	Qualification
LYKOS PANAGIOTIS	PRESIDENT/NON EXECUTIVE MEMBER
SPYROPOULOS PANAGIOTIS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
TRIANTAFYLLIDIS GEORGIOS	NON EXECUTIVE MEMBER

2016

LAGIOS KONSTANTINOS	NON EXECUTIVE MEMBER
KARANTZALIS ILIAS	NON EXECUTIVE MEMBER
MANIAS SPYRIDON	INDEPENDENT NON EXECUTIVE MEMBER
LEKAKIS EMMANUEL - EVAGGELOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Panagiotis Lykos was born in Athens, in 1928 and is a graduate of Varvakeion School and the Merchant Marine Academy of Hydra. He started dealing in printing in 1951 and pioneered the establishment of EDP Printing in Greece.

Mr. Panagiotis Spyropoulos is a graduate of the Athens School of Economics. He holds multiannual experience of over twenty years as Chief Financial Officer and Chief Executive Officer in large ASE listed companies. Mr. Spyropoulos has been employed with the Group since the beginning of 2002.

Mr. Georgios Triantafyllidis is a graduate of the Athens University of Economics and Business. He has worked since 1977 as a sales executive in well-known Greek and multinational companies in Greece and abroad in different sectors in markets B2C and B2B. He has been working in the company since 1987 and has served as CEO and Board member in subsidiaries of the Group.

Mr. Konstantinos Lagios is a graduate of Athens University of Economics and Business and holds MBA from Strathclyde Graduate Business School. He entered the company in 2001 as Investor Relations Manager, in 2003, undertook a position of Marketing & Communications Director, in 2005 – Financial Segment Sales Director and in 2008 – Commercial Director. Mr. Lagios became General Manager of the company in 2011.

Mr. Ilias Karantzalis was elected a member of the Board of Directors of Inform Lykos in 2003 and is responsible for supervision of internal audit procedures in accordance with Article 7 §2 of law 3016/2002. He holds a degree of the Law Department of University of Athens and DEA Droit des Affaires et Droit Economique and DESS Banques et Finances of the University Paris I Pantheon - Sorbonne. He is a lawyer and has been a Legal Consultant since 1984.

Mr. Spyridon Manias has been an independent and non-executive member of Inform Lykos and of Audit Committee since June 2013. He was born in Athens, in 1962, and studied Mechanical Engineering at the University of Newcastle. He holds postgraduate degree in Robotics Engineering from the above university as well as postgraduate degree in Business Administration (MBA) from the University of Surrey. Mr. Manias was a member of the company's personnel from 1986 to 2010.

Mr. Emmanuel – Evaggelos Lekakis has been an independent non-executive member of Inform Lykos since March 2016. He is a graduate of Athens University of Economics and Business. He holds extensive experience as Finance and General Manager in large listed on ASE companies.

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