



Website:	<a href="http://www.metka.gr">http://www.metka.gr</a>
Bloomberg code:	METTK:GA
Reuters code:	MTKr.AT
ISIN code:	GRS091103002

## COMPANY PROFILE

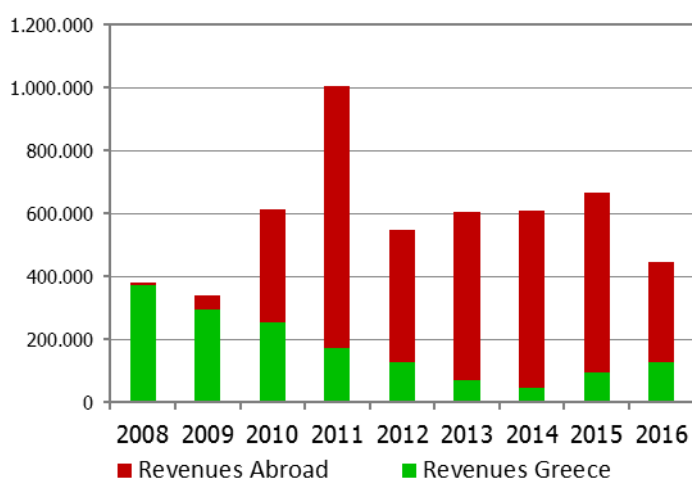
METKA is a leading international EPC (Engineering-Procurement-Construction) contractor of fully integrated turn-key power generation projects throughout Europe, the Middle East and Africa, carrying out complete power plant solutions based on state-of-the-art power generation technologies.

The Company was established in 1962 in Volos (Central Greece) and in 1999, became part of MYTILINEOS Group. METKA has constantly developed its technical know-how and organizational capabilities, allowing it to successfully complete progressively more demanding projects within its selected markets of Energy, Infrastructure and Defense.

In the Energy sector, METKA has built on its considerable background in construction and manufacturing of equipment for power generation plants, to become a specialized EPC Contractor with proven capability in turn-key delivery of energy production projects, whereas its fully owned industrial plants, equipped with state-of-the art machinery, have substantial experience in industrial manufacturing, producing complex high value added equipment and components, in compliance with the most stringent international quality and safety standards. With experience extending across all forms of thermal power (combined cycle, co-generation, simple cycle power plants), as well as solar power, hydro and environmental upgrade of existing units, METKA is well positioned to actively support markets with growing energy demands around the world. METKA's depth of experience, capability and capacity enables the company to undertake large-scale complex projects in the Infrastructure sector, including railways, private concessions and environmentally friendly waste management solutions among others.

METKA has also significantly developed its know-how and capability for advanced manufacturing projects in the Defense sector since 1999, through manufacturing co-production arrangements with leading international defense equipment suppliers. As a responsible corporate citizen, METKA is committed to play a positive role in the broader community, to promote human values and social integration, as well as to follow environmentally responsible practices across all business operations.

## REVENUE ANALYSIS (in € 000)



Company's exports represent 71.22% of total sales in 2016.

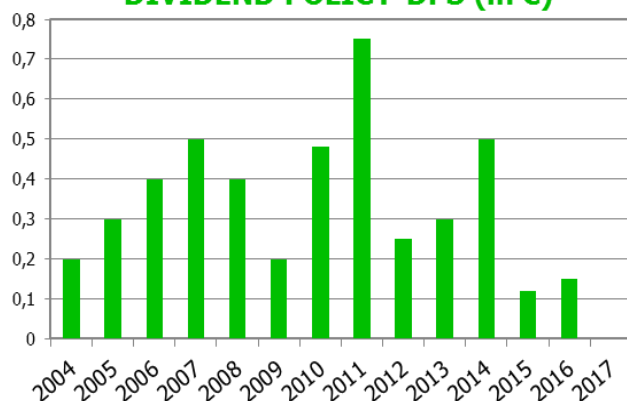
## OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2016 - 30/04/2017)

Symbol:	METKK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 April 2017)	363,7		
Shares Outstanding (number): (28 April 2017)	51.950.600		
Average Spread (%):	0,61%		
Market Liquidity (%):	6,860%		
Average Trading volume (no of shares):	33.317,2		
Total Value of transactions (€):	59.205.362		
Days to trade (1% of outstanding amount):	15,6		
Free Float (28 April 2017):	44,49%		
Turnover Velocity (F.F. Weighted):	12,6%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	18,11%	19,15%	21,24%

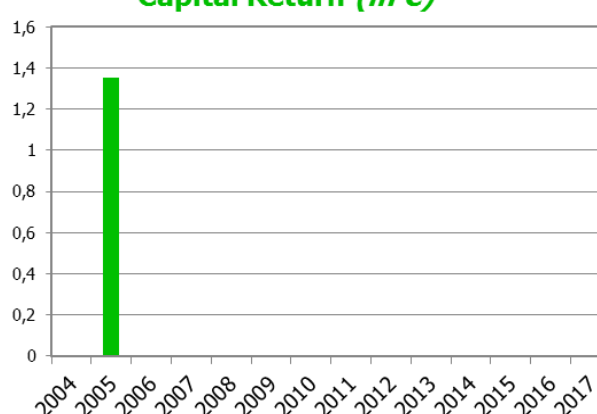
## GROUP STRUCTURE

<b>METKA S.A. Company</b>	<b>Main Operation Activity</b>	<b>Headquarters</b>	<b>Participation Percentage</b>
GREEK STEEL INDUSTRY S.A. (SERVISTEEL)	Metal Constructions	Greece	99.98%
ELEMKA	Constructions	Greece	83.50%
DROSCO HOLDINGS LIMITED	Constructions - Supervision	Cyprus	83.50%
BRIDGE ACCESSORIES &	Constructions	Greece	62.625%
METKA BRAZI SRL	EPC Constructor	Romania	100%
POWER PROJECTS	EPC Constructor	Turkey	100%
METKA RENEWABLES LTD	EPC Constructor of Solar Technologies	Cyprus	
RIVERA DEL RIO		Panama	50%
METKA-ENG LTD		Cyprus	50.1%
METKA-ENG LTD		England	50.1%
METKA-ENG SpA		Chile	50.1%
METKA-ENG USA LLC		Puerto Rico	50.1%
MYTILINEOS FINANCIAL PARTNERS SA	Investments	Luxembourg	25%
Joint Venture METKA-TERNA	Constructions	Greece	10%

### DIVIDEND POLICY-DPS (in €)



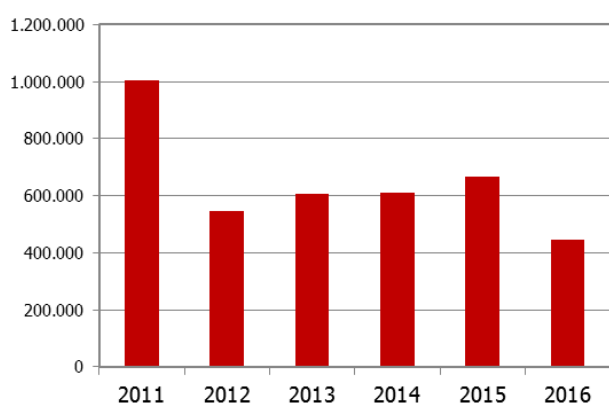
### Capital Return (in €)



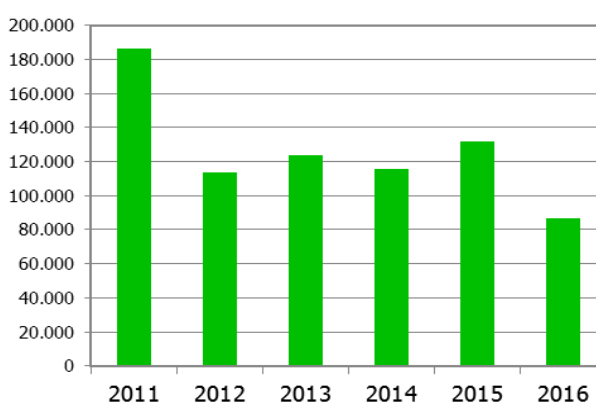
## COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2011	2012	2013	2014	2015	2016
Sales	1.003.700	547.549	606.491	609.271	668.016	445.098
Gross profit	186.397	113.339	123.760	115.898	131.743	86.947
EBIT	156.601	88.093	97.777	100.109	112.677	71.088
EBITDA	161.527	92.773	101.970	103.891	116.375	74.851
Earnings before tax	148.770	84.514	86.527	98.300	100.521	63.392
Earnings after tax	116.332	70.965	91.565	90.319	69.248	56.016
E.P.S.	2,214	1,3495	1,760	1,7362	1,3266	1,0257
Total Equity	339.076	369.983	449.867	507.790	551.014	600.532
ROE	34,31%	19,18%	20,35%	17,79%	12,57%	9,33%

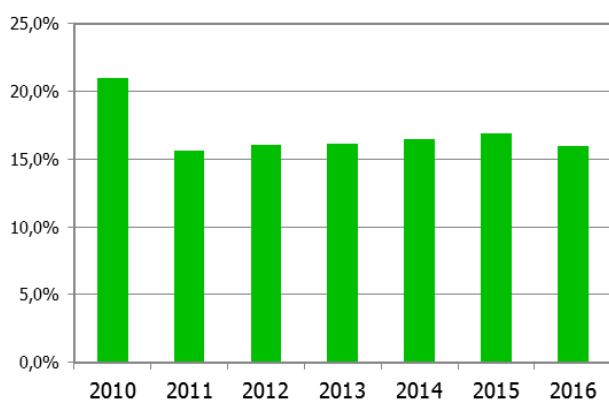
**Revenues (in € 000)**



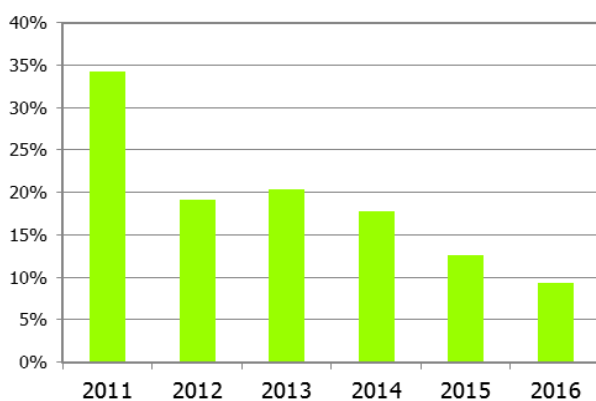
**Gross profit (in € 000)**



**Operating Margin**



**ROE**



<b>MAJOR SHAREHOLDERS (&gt;5%)</b>	
<b>Name</b>	<b>%</b>
MYTILINEOS HOLDINGS S.A.	50,00%
FMR LLC	5,51%
<b>Total</b>	<b>55,51%</b>

<b>BOARD OF DIRECTORS</b>	
<b>Name</b>	<b>Qualification</b>
MYTILINEOS JOHN	PRESIDENT/CEO/EXECUTIVE MEMBER
OIKONOMOU GEORGE	VICE PRESIDENT/EXECUTIVE MEMBER
GARDELINOS PANAGIOTIS	DEPUTY MANAGING DIRECTOR/EXECUTIVE MEMBER
DONTA A. AIKATERINI	EXECUTIVE MEMBER
PANTZIKAS N. XRISTOS	EXECUTIVE MEMBER
PAPANTONIOY N. ANTONIOS	EXECUTIVE MEMBER
SMITH M. PAUL	EXECUTIVE MEMBER
PALLAS N. GEORGE	NON EXECUTIVE MEMBER
ZOTOS FILIPPOS	NON EXECUTIVE MEMBER
BAKIRTZOGLOU NIKOLAOS	INDEPENDENT NON EXECUTIVE MEMBER
AVAGIANOS IOSIF	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**IOANNIS MYTILINEOS:** Chairman & Managing Director (Executive Member). Born in Athens, in 1955. He is a graduate of the School of Engineering of the Aristotle University of Thessaloniki (Department of Civil Engineering). He is Chairman and Managing Director of METKA S.A. He was also a co-founder of MYTILINEOS HOLDINGS S.A., and has been serving as the Company's Vice-Chairman since its establishment.

**GEORGE ECONOMOU:** Vice president Executive Member. Born in Volos, in 1949. Director of the Company's Plant in Volos and executive member of the Board of Directors of the Company. Mechanical Engineer Graduate from the National Technical University of Athens. He has been employed in the Company from 1977.

**GEORGE PALLAS:** Non-executive Member. Born in Salamina, Piraeus, in 1956. He is Vice President (Non-executive Member) of METKA SA. Mechanical – Electrical Engineer Graduate from the National Technical University of Athens. Member of the Technical Chamber of Greece. He has been employed in the Company in 2000.

**FILIPPOS ZOTOS:** Non Executive Member. Born in Athens, in 1953. He is General Manager of Financial and Administrative Services and executive member of the Board of Directors of the Company. Civil Engineer Graduate from the National Technical University of Athens. He has been employed in the Company in 1982.

**PANAGIOTIS GARDELINOS:** Deputy Managing Director and Executive Member. Born in Athens, in 1961. He is General Manager of projects and executive manager of the Board of Directors of the Company. Mechanical Engineer Graduate of the National Technical University of Athens. He has been employed in the Company in 2006.

**NIKOLAOS BAKIRTZOGLOU:** Member (Independent, Non-executive). Born in Nikea, Attiki, in 1945. He is a non-executive Member of the Board of Directors of the Company. Mechanical – Electrical Engineer Graduate from the National Technical University of Athens. He has been employed in the Company in 1972.

**IOSIF AVAGIANOS:** Member (Independent, Non-Executive). Born in Mitilini, Lesvos in 1946. He is an Independent, Non-Executive member of the Board of Directors of the Company. He holds an MSc degree in Metallurgy Engineering and he is a graduate of the National Technical University of Athens. He served for 30 years as a Senior Executive in the Industry being Responsible for the Planning, Installation & Operation of Industrial Units' Production.

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