



One step ahead!

Website: <http://www.stelioskanakis.gr>

Bloomberg code: KANAK:GA

Reuters code: KANr.AT

ISIN code: GRS448003004

COMPANY PROFILE

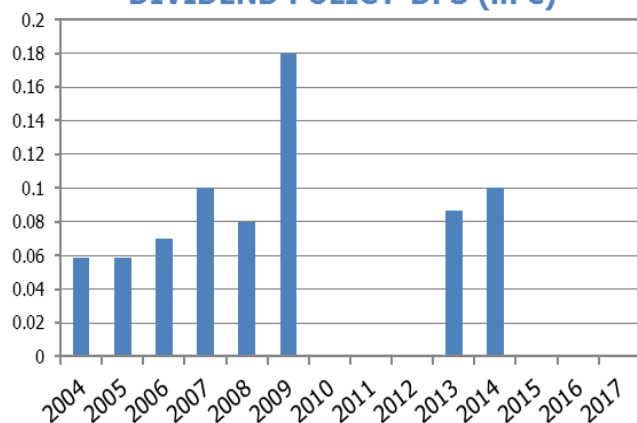
Since 1985, STELIOS KANAKIS S.A. has been offering to the Greek Confectioners and Bakers unique and premium Confectionery, Bakery & Ice-Cream Ingredients and high level services for distinguished creations. All these years, the Company has had a long and steady course of continual growth and rapid evolution and today STELIOS KANAKIS ABEE holds the first place in the confectionery-bakery supply sector in Greece.

OVERVIEW - TRADING DATA

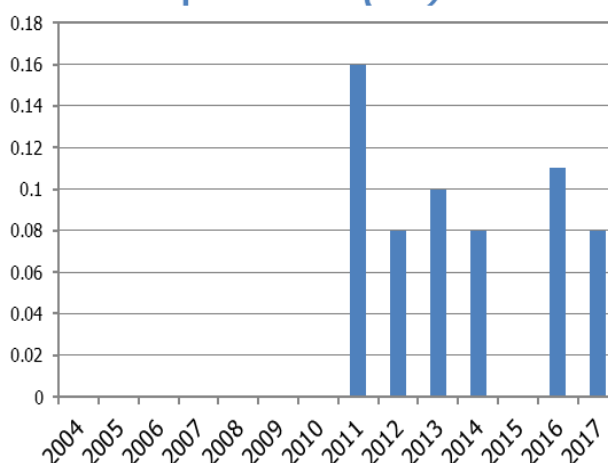
OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2017 - 30/04/2018)

Symbol:	KANAK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (30 April 2018)	27.6		
Shares Outstanding (number): (30 April 2018)	7,500,000		
Average Spread (%):	2.25%		
Market Liquidity (%):	0.699%		
Average Trading volume (no of shares):	1,070.3		
Total Value of transactions (€):	831,987		
Days to trade (1% of outstanding amount):	73.3		
Free Float (30 April 2018):	19.9%		
Turnover Velocity (F.F. Weighted):	20.1%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	30.79%	29.77%	27.52%

DIVIDEND POLICY-DPS (in €)



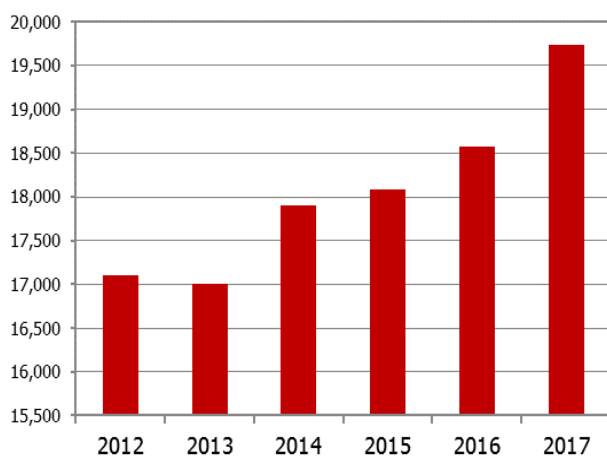
Capital Return (in €)



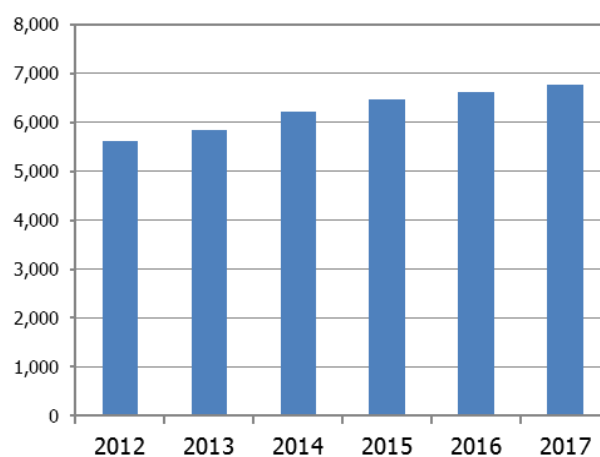
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2012	2013	2014	2015	2016	2017
Sales	17,102	17,010	17,897	18,083	18,577	19,743
Gross profit	5,609	5,833	6,206	6,457	6,616	6,765
EBIT	1,377	2,078	2,297	2,559	2,896	3,006
EBITDA	1,578	2,266	2,482	2,743	3,049	3,127
Earnings before tax	1,375	2,089	2,336	2,616	2,985	3,129
Earnings after tax	1,055	1,457	1,663	1,755	2,092	2,198
E.P.S.	0.14	0.18	0.23	0.23	0.28	0.29
Total equity	16,744	16,777	17,771	17,760	19,027	20,625
ROE	6.30%	8.68%	9.36%	9.88%	10.99%	10.66%
Debt Ratio	-1.67	-1.87	-1.86	-2.40	-2.14	-2.45

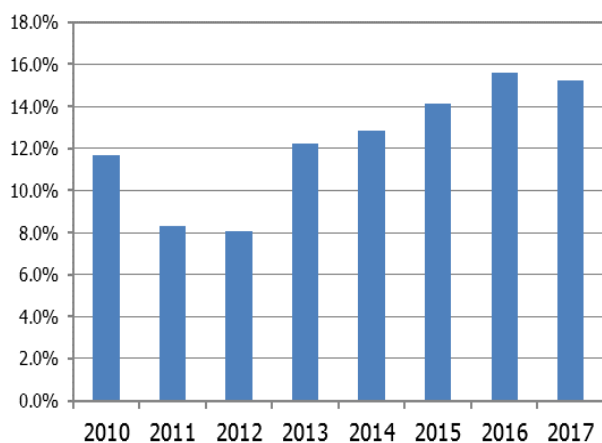
Revenues (in € 000)



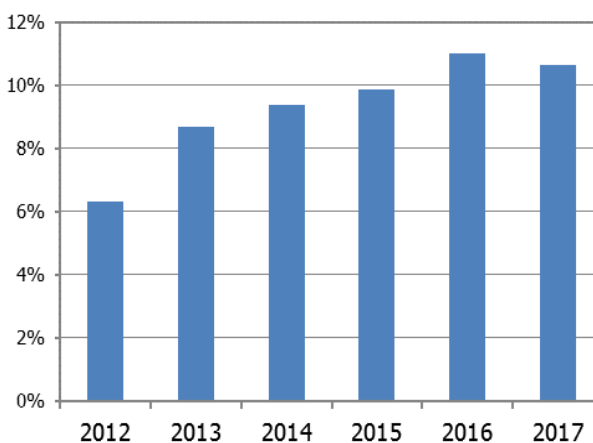
Gross profit (in € 000)



Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)

Name	%
KANAKIS D. STYLIANOS	72.10%
KANAKI S. MARIA	8.00%
Total	80.10%

BOARD OF DIRECTORS

Name	Qualification
KANAKIS D. STYLIANOS	PRESIDENT/CEO/EXECUTIVE MEMBER
KANAKI S. ELEFThERIA	VICE PRESIDENT/DEPUTY CEO/EXECUTIVE MEMBER
KALLIANTASIS G. SERAFEIM	NON EXECUTIVE MEMBER
SIRMOS V. ATHANASSIOS	NON EXECUTIVE MEMBER
VATALIDIS P. CHRISTOS	NON EXECUTIVE MEMBER
KAINOURGIOS ALEXANDROS - NEKTARIOS	INDEPENDENT NON EXECUTIVE MEMBER
PILATOU T. ALEXANDRA	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Stelios Kanakis - President of the Board of Directors & Managing Director has significant experience in the food trade market and is active in the field since 1969, initially within his family business and later in independent business activities. For several years he was member of the board of the Athens Chamber of Small & Medium Sized Industries.

Mrs. Eleftheria Kanaki - Deputy Managing Director, Product Selection & Development Manager, graduate of the Athens University of Economics and Business, with a degree in Business Organization & Administration and postgraduate studies in Business Administration (M.B.A) in the U.S.A, has been with the Company since 1998.

Mr. Serafeim Georgios Kalliantasis, Member of the Board, was appointed Non-Executive Director of Stelios Kanakis SA on June 28, 2012. He is Director of North Greece Branch.

Mr. Athanassios Sirmos - Finance & Admin. Services Director, Member of the Board, graduate of the Athens University of Economics and Business, has extensive experience since he served as Asst. Financial Services Manager of C. Katselis & Sons S.A., a company listed on the Athens Stock Exchange, for 12 years. He was employed with the Company between 1993 and 1997 as a consultant and since 1997 as Financial Director. He supervises the administration support domain of the Company.

Mr. Christos Vatalidis - Purchasing & Logistics Manager, Member of the Board with studies in computers, has been employed with the Company since 1993.

Mrs. Alexandra Pilatou - Member of the Board, graduate of University of Athens Law School, member of the Athens Bar Association since 2006, practices before Athens High Court of First Instance. An Associate at D. I. Paschos Law Firm, acts in all matters arising in the area of company and commercial law, including the conduct of due diligence reviews and advises on corporate governance, company establishment and regulatory issues.

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