

Website: http://www.alumil.com

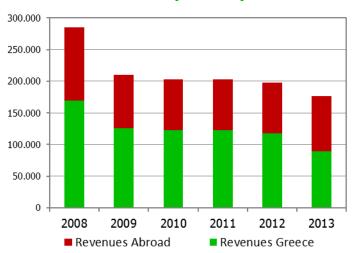
Bloomberg code: ALMY:GA
Reuters code: ALMr.AT

ISIN code: GRS289103004

COMPANY PROFILE

Aluminum extrusion industry.

REVENUES ANALYSIS (in € 000)



OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2013 - 31/03/2014)				
Symbol:			ALMY	
Athex Market:			MAIN MARKET	
Market Cap (Mil. €): (31 March 2014)			8,2	
Shares Outstanding (number): (31 March 2014)			22.016.250	
Average Spread (%):			2,74%	
Market Liquidity (%):			1,506%	
Average Trading volume (no of shares):			4.662	
Total Value of transactions (€):			595.812	
Days to trade (1% of outstanding amount):			47,3	
Free Float (31 March 2014):			28,90%	
Turnover Velocity (F.F. Weighted):			17,3%	
Historic Volatility	30 days	60 days	90 days	
(annualised %)	58,35%	77,16%	66,79%	

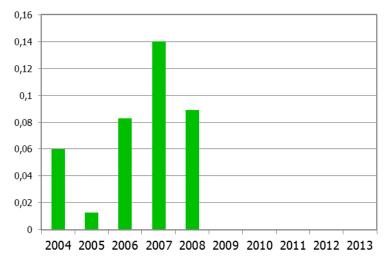
GROUP STRUCTURE

ALUMIL S.A.

G.A PLASTIC FABRICS S.A	50%
METRON AUTOMATIZATIONS S.A	66%

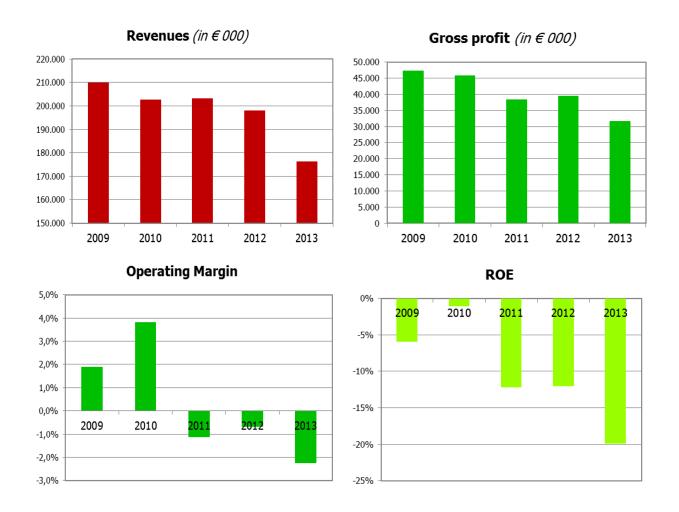
EGYPTIAN FOR ALUMINIUM TRADE S.A.E.	99%
ALUMIL BULGARIA S.R.L.	99.98%
ALUMIL VARNA S.R.L.	72%
ALUMIL FRANCE S.A.S.	97%
ALUMIL DEUTSCHLAND GMBH	100%
ALUMIL ITALY S.R.L.	-
ALUMIL MILONAS CYPRUS L.T.D.	100%
ALUMIL CY L.T.D.	97%
ALUMIL GROUP L.T.D.	100%
ALUMIL MOLDAVIA S.R.L.	70%
ALUMIL HUNGARY K.F.T.	100%
ALUMIL UKRANIA S.R.L.	90%
ALUMIL POLSKA S.R.L.	99.66%
ALUMIL ROM INDUSRTY S.A.	55.90%
ALUMIL YU INDUSTRY S.A.	98.51%
ALUMIL SRB D.O.O.	90%
ALUMIL SKOPJE D.O.O.	99.89%
ALUMIL GULF FZC	99%
ALUMIL FABRICATION INC	100%

DIVIDEND POLICY – DPS (in €)



COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2009	2010	2011	2012	2013
Sales	209.890	202.602	203.372	198.108	176.297
Gross profit	47.436	45.861	38.410	39.549	31.727
EBIT	3.992	7.733	-2.284	-1.320	-3.968
EBITDA	16.885	21.266	10.268	9.550	5.927
Earnings before tax	-5.831	-168	-12.105	-11.724	-14.919
Earnings after tax	-7.833	-1.316	-13.670	-11.858	-16.283
E.P.S.	-0,426	-0,073	-0,606	-0,52	-0,73
Total Equity	131.214	126.561	112.449	98.973	81.859
ROE	-5,97%	-1,04%	-12,16%	-11,98%	-19,89%



MAJOR SHAREHOLDERS (>5%)	
Name	%
George Milonas	48,37%
Evagelia Milona	21,56%
Total	69,93%
BOARD OF DIRECTORS	
Name	Qualification
George Milonas	President/CEO
Evagelia Milona	Vice President/CEO
Eutychia Milona	Executive Member
George Doukidis	Non – Executive Member
Nikolaos Kailakis	Independent Non – Executive Member
Anastasios Alexandridis	Independent Non – Executive Member

MANAGEMENT TEAM PROFILE

Mr. George Milonas, Chairman & Chief Executive Officer (CEO). He has graduated from the Mathematical Department of Aristotle University of Thessaloniki as well as from the Business Administration department of University of Macedonia and holds a postgraduate master's degree in Operational Research (M.Sc) from London School of Economics. He has served as a Research Assistant in System Analysis in Goettingen University, in Germany and as CEO of the "Industry of Aluminium of Northern Greece S.A.". He is Vice President of the Federation of Industries of Northern Greece, Vice President of the Exporter's Association of Northern Greece and Vice President of the Extrusion Industries Association. He speaks English, German, French and Italian.

Ms. Evaggelia Milona, Vice-President and Chief Executive Officer of ALUMIL Group. She has graduated from the Business Department of the Law School of Aristotle University of Thessaloniki. She holds a postgraduate master's degree in Business Administration from Aristotle University of Thessaloniki. From 1981 until 1986 she served as an executive in the Economic Department and the Import-Export Department of the "Industry of Aluminium of Northern Greece S.A". In 1989 she and her brother George Milonas founded ALUMIL S.A. where she serves as a Vice-President until today. From 2002 she also serves as General Manager of ALUMIL GROUP. She is Vice-President of ALUMIL ROM INDUSTRY S.A. which is listed in the Bucharest Stock Exchange. She speaks French and English.

Ms. Eutychia Milona, Alexandros Milonas' widow, Executive member.

Mr. George Doukidis, Non-executive member. He has graduated from the Mathematical Department of Aristotle University of Thessaloniki and holds a postgraduate master's degree in Operational Research (M.Sc) and a PhD in Computer Simulation Science from London School of Economics (LSE). He is a professor of Administrative Science and Technology in the Economic University of Athens. He has been a lecturer in LSE and also a visiting professor in Brunel University, Great Britain. He has served as a consultant to large companies/ organisations in Greece and as Board Chairman of the New Economy Development Fund. Currently he is serving as a member of the Board of the Hellenic Aluminium Association.

Mr. Anastasios Alexandridis, Independent, non-executive member. He has graduated from the Economic Department of the University of Macedonia, Greece. He holds a postgraduate master's degree in Econometrics and Economic Mathematics from AIX Marseille III University and a PhD from the University of Macedonia. Since 2007 until today he serves as a director of SEVE on strategy and growth while since 2010 he also serves as Executive Vice President of SEVE. He is member of the Board of Directors of the companies EVROFARMA SA and COMPUCON COMPUTER APPLICATIONS S.A. as well as professor in the Business Administration Department of the Technological Institution of Western Greece. Additionally, he participates as an expert advisor in industrial development issues for Hellenic industries, committees and a number of workgroups in national and European scale. He speaks English and French.

Mr. Nikolaos Kailakis, Independent, non-executive member. He has graduated from the Mechanical Engineering Department of the University of Padova in Italy and holds a master of the same university. He has served as production manager and technical director of the company "Exalco SA" and as a plant manager for the companies "Aluminium of Macedonia SA" (ALMACO), ALFIN SA and ALUKOM SA (subsidiary of Alumil).

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