

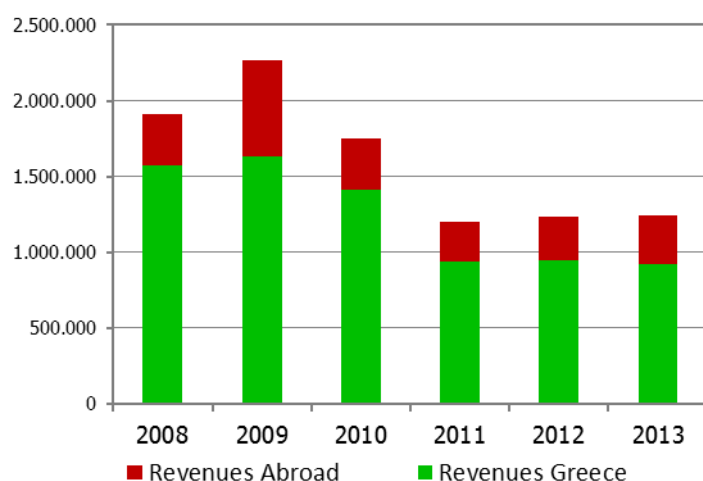


Website:	<a href="http://www.etae.com">http://www.etae.com</a>
Bloomberg code:	ELTEX:GA
Reuters code:	HELR.AT
ISIN code:	GRS191213008

## COMPANY PROFILE

The Ellaktor group is the leading Greek construction / infrastructure player. Through subsidiary holdings it is the leading contractor in the domestic construction market, the leading player in toll-road concession projects (participates in two operating assets : Athens Ring Roads (59%) & Rio-Antirrio Bridge (22%), and in 3 new projects under construction), and the leader in waste management. The group also has a strong presence in renewable energy, is active in real estate in Greece and the Balkans and has some non-core assets such as the Mont Parnes casino (15% stake) and c.1.1% in Eldorado Gold (TSX and NYSE listed) and 5% in Hellas Gold (95% owned by Eldorado Gold).

## REVENUES ANALYSIS (in € 000)



International revenues at a consolidated level for 2013 account for 25.6% with the group being active in the United Arab Emirates, Qatar, Kuwait, Oman and Jordan, as well as in other countries, such as Germany, Italy, Cyprus, Romania, Bulgaria, Albania, Serbia, Cameroon, Turkey, Croatia, Bosnia-Herzegovina, FYROM and the United Kingdom. International expansion is a priority for the group and currently approximately 31% of the construction backlog is international.

## KEY INVESTMENT HIGHLIGHTS

Ellaktor Group, based in Greece with sixty years of experience, it has expanded its production and distribution operations in more than 18 countries, employing almost 4,300 people (excluding Joint Ventures), with a consolidated turnover of € 1.24 bn for 2013. It has been listed in the Athens Exchange since April 1994 and it participates in various indexes including FTSE Large Cap. The Group was ranked 103 amongst the top 225 Global Contractors list by ENR (August 2011) and 138 amongst the top 225 International Contractors list by ENR (August 2011). Also it has received various awards for sustainable construction & development since 2003-2009.

**OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2013 - 31/03/2014)**

Symbol:	ELLAKTOR		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2014)	718,6		
Shares Outstanding (number): (31 March 2014)	177.001.313		
Average Spread (%):	0,50%		
Market Liquidity (%):	30,679%		
Average Trading volume (no of shares):	335.703		
Total Value of transactions (€):	234.812.867		
Days to trade (1% of outstanding amount):	5,1		
Free Float (31 March 2014):	69,63%		
Turnover Velocity (F.F. Weighted):	63,2%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	41,26%	42,44%	53,45%

**GROUP STRUCTURE ELLAKTOR GROUP**

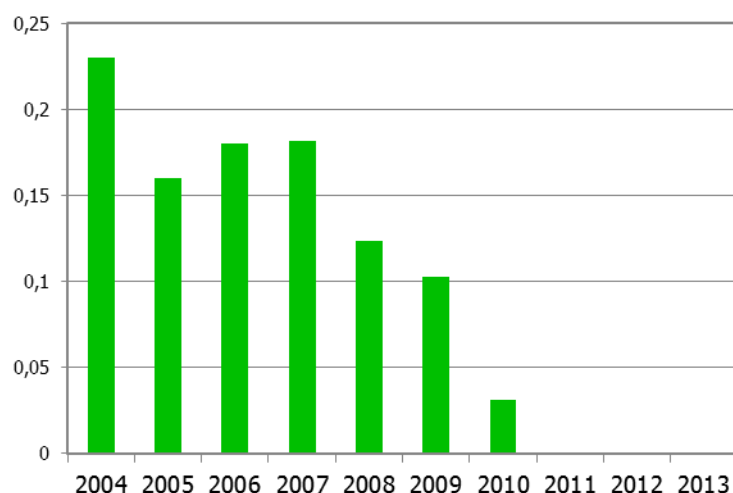
S/N	COMPANY	REGISTERED OFFICE	PARENT %			UNAUDITED YEARS
			DIRECT	INDIRECT	TOTAL	
1	AIFORIKI DODEKANISOU SA	GREECE		94.44	94.44	2010-2013*
2	AIFORIKI KOUNOU SA	GREECE		92.42	92.42	2010-2013*
3	EOLIKA PARKA MALEA SA	GREECE		48.61	48.61	2010-2013*
4	AEOLIKI KANDILIOU SA	GREECE		86.00	86.00	2010-2013*
5	EOLIKI KARPASTONIOU SA	GREECE		43.86	43.86	2010-2013*
6	EOLIKI MOLAON LAKONIAS SA	GREECE		86.00	86.00	2010-2013*
7	EOLIKI OLYMPOU EVIAS SA	GREECE		86.00	86.00	2010-2013*
8	EOLIKI PARNONOS SA	GREECE		68.80	68.80	2010-2013*
9	EOLOS MAKEDONIAS SA	GREECE		86.00	86.00	2010-2013*
10	ALPHA EOLIKI MOLAON LAKONIA S.A.	GREECE		86.00	86.00	2010-2013*
11	AKTOR SA	GREECE	100.00		100.00	2010-2013*
12	AKTOR CONCESSIONS SA	GREECE	100.00		100.00	2010-2013*
13	AKTOR CONCESSIONS SA – ARCHITECH SA	GREECE		70.47	70.47	2010-2013*
14	AKTOR FM SA	GREECE		65.00	65.00	2010-2013*
15	AKTOR-TOMI (former PANTECHNIKI S.A.-D. KOUGIOUMTZOPOULOS SA GP)	GREECE		100.00	100.00	2010-2013
16	ANDROMACHI SA	GREECE	100.00		100.00	2010-2013*
17	ANEMOS ALKYONIS SA	GREECE		49.02	49.02	2010-2013*
18	ANEMOS ATALANTIS SA	GREECE		86.00	86.00	2010-2013*
19	APOTEFROTIRAS SA	GREECE		66.11	66.11	2010-2013*
20	ATTIKA DIODIA SA	GREECE		59.27	59.27	2010-2013*
21	ATTIKES DIADROMES SA	GREECE		47.42	47.42	2011-2013*
22	ATTIKI ODOS SA	GREECE		59.25	59.25	2010-2013*
23	VEAL SA	GREECE		47.22	47.22	2010-2013*
24	VIOTIKOS ANEMOS SA	GREECE		86.00	86.00	2010-2013*
25	YIALOU ANAPTYXIAXI SA	GREECE	100.00		100.00	2010-2013*
26	YIALOU EMPORIKI & TOURISTIKI SA	GREECE		55.46	55.46	2010-2013*
27	PPC RENEWABLES – ELLINIKI TECHNODOMIKI SA	GREECE		43.86	43.86	2010-2013*

28	DIETHNIS ALKI SA	GREECE	100.00		100.00	2011-2013*
29	DOAL SA	GREECE		94.44	94.44	2010-2013*
30	ELIANA MARITIME COMPANY	GREECE		100.00	100.00	2006-2013*
31	HELLENIC QUARRIES SA	GREECE		100.00	100.00	2009-2013*
32	GREEK NURSERIES SA	GREECE		50.00	50.00	2010-2013*
33	HELLENIC ENERGY & DEVELOPMENT SA	GREECE	96.56		96.56	2010-2013*
34	HED - RENEWABLES	GREECE		86.00	86.00	2010-2013*
35	ELLINIKI TECHNODOMIKI ANEMOS S.A.	GREECE	86.00		86.00	2010-2013*
36	ELLINIKI TECHNODOMIKI ANEMOS SA & CO	GREECE		85.14	85.14	2010-2013
37	ELLINIKI TECHNODOMIKI ENERGIAKI SA	GREECE	100.00		100.00	2010-2013*
38	HELECTOR SA	GREECE	80.00	14.44	94.44	2009-2013*
39	HELEKTOR CONSTRUCTIONS SA	GREECE		94.44	94.44	2010-2013*
40	ILIOSAR SA	GREECE		100.00	100.00	2010-2013*
41	ILIOSAR ANDRAVIDAS SA	GREECE		100.00	100.00	2010-2013*
42	KANTZA SA	GREECE	100.00		100.00	2010-2013*
43	KANTZA EMPORIKI SA	GREECE		55.46	55.46	2010-2013*
44	KASTOR SA	GREECE		100.00	100.00	2010-2013*
45	JV ELTECH ANEMOS SA –TH. SIETIS	GREECE		86.00	86.00	2010-2013*
46	JV ELTECH ENERGIAKI - ELECTROMECH	GREECE		100.00	100.00	2010-2013*
47	JV HELECTOR SA-LANDTEK LTD	GREECE		70.83	70.83	2013
48	JV ITHAKI 1 ELTECH ANEMOS SA- ENECO LTD	GREECE		68.80	68.80	2010-2013*
49	J/V ITHAKI 2 ELTECH ANEMOS SA- ENECO LTD	GREECE		68.80	68.80	2010-2013*
50	JV HELECTOR - CYBARCO	CYPRUS		94.44	94.44	2007-2013
51	LAMDA TECHNIKI SA	GREECE		100.00	100.00	2010-2013*
52	LMN SA	GREECE		100.00	100.00	2010-2013*
53	MOREAS SA	GREECE		71.67	71.67	2010-2013*
54	MOREAS SEA SA	GREECE		86.67	86.67	2010-2013*
55	NEMO MARITIME COMPANY	GREECE		100.00	100.00	2006-2013*
56	ROAD TELECOMMUNICATIONS SA	GREECE		100.00	100.00	2010-2013*
57	OLKAS SA	GREECE		100.00	100.00	2011-2013*
58	P&P PARKING SA	GREECE		100.00	100.00	2010-2013*
59	PANTECHNIKI SA (formerly EFA TECHNIKI SA)	GREECE	100.00		100.00	2010-2013*
60	PANTECHNIKI SA –LAMDA TECHNIKI SA –DEPA LTD	GREECE		100.00	100.00	2010-2013
61	PLO –KAT SA	GREECE		100.00	100.00	2010-2013*
62	POUNENTIS ENERGY SA	GREECE		43.00	43.00	2010-2013
63	STATHMOI PANTECHNIKI SA	GREECE		100.00	100.00	2010-2013*
64	TOMI SA	GREECE		100.00	100.00	2008-2013*
65	AECO HOLDING LTD	CYPRUS	100.00		100.00	2008-2013
66	AKTOR BULGARIA SA	BULGARIA		100.00	100.00	2009-2013
67	AKTOR CONCESSIONS (CYPRUS) LIMITED	CYPRUS		100.00	100.00	2011-2013
68	AKTOR CONSTRUCTION INTERNATIONAL LTD	CYPRUS		100.00	100.00	2003-2013
69	AKTOR CONTRACTORS LTD	CYPRUS		100.00	100.00	2009-2013
70	AKTOR D.O.O. BEOGRAD	SERBIA		100.00	100.00	-
71	AKTOR D.O.O. SARAJEVO	BOSNIA-HERZEGOVINA		100.00	100.00	-
72	AKTOR KUWAIT WLL	KUWAIT		100.00	100.00	2008-2013
73	AKTOR QATAR WLL	QATAR		100.00	100.00	2011-2013
74	AKTOR RUSSIA OPERATIONS LTD	CYPRUS		100.00	100.00	2009-2013

75	AKTOR SUDAN LTD	CYPRUS		100.00	100.00	2011-2013
76	AKTOR TECHNICAL CONSTRUCTION LLC	UAE		70.00	70.00	-
77	AL AHMADIAH AKTOR LLC	UAE		100.00	100.00	-
78	ANTOS HOLDINGS LTD	CYPRUS		100.00	100.00	-
79	BAQTOR MINING CO LTD	SUDAN		90.00	90.00	-
80	BIOSAR AMERICA INC	USA		100.00	100.00	-
81	BIOSAR ENERGY (UK) LTD	UNITED KINGDOM		100.00	100.00	-
82	BIOSAR HOLDINGS LTD	CYPRUS		100.00	100.00	2011-2013
83	BIOSAR-PV PROJECT MANAGEMENT LTD	CYPRUS		100.00	100.00	2013
84	BURG MACHINARY	BULGARIA		100.00	100.00	2008-2013
85	CAISSON SA	GREECE		85.00	85.00	2010-2013*
86	COPRI-AKTOR	ALBANIA		100.00	100.00	2013
87	CORREA HOLDING LTD	CYPRUS		55.46	55.46	2007-2013
88	DINTORNI ESTABLISHMENT LTD	CYPRUS		100.00	100.00	2011-2013
89	DUBAI FUJAIRAH FREEWAY JV	UAE		100.00	100.00	-
90	ELLAKTOR VENTURES LTD	CYPRUS		98.61	98.61	2011-2013
91	GENERAL GULF SPC	BAHRAIN		100.00	100.00	2006-2013
92	GULF MILLENNIUM HOLDINGS LTD	CYPRUS		100.00	100.00	2008-2013
93	HELECTOR BULGARIA LTD	BULGARIA		94.44	94.44	2010-2013
94	HELECTOR CYPRUS LTD	CYPRUS		94.44	94.44	2005-2013
95	HELECTOR GERMANY GMBH	GERMANY		94.44	94.44	2007-2013
96	HERHOF GMBH	GERMANY		94.44	94.44	2005-2013
97	HERHOF RECYCLING CENTER OSNABRUCK GMBH	GERMANY		94.44	94.44	2006-2013
98	HERHOF-VERWALTUNGS	GERMANY		94.44	94.44	2006-2013
99	INSCUT BUCURESTI SA	ROMANIA		100.00	100.00	1997-2013
100	JEBEL ALI SEWAGE TREATMENT PLANT JV	UAE		100.00	100.00	-
101	KARTEREDA HOLDING LTD	CYPRUS		55.46	55.46	2006-2013
102	K.G.E GREEN ENERGY LTD	CYPRUS		94.44	94.44	2011-2013
103	LEVASHOVO WASTE MANAGEMENT PROJECT LLC	RUSSIA		98.61	98.61	-
104	MILLENNIUM CONSTRUCTION EQUIPMENT & TRADING	UAE		100.00	100.00	-
105	NEASACO ENTERPRISES LTD	CYPRUS		94.44	94.44	2012-2013
106	PMS PROPERTY MANAGEMENT SERVICES SA	GREECE		55.46	55.46	2010-2013*
107	PROFIT CONSTRUCT SRL	ROMANIA		55.46	55.46	2006-2013
108	PROMAS SA - PROJECT MANAGEMENT CONSULTANTS	GREECE	65.00		65.00	2010-2013*
109	REDS REAL ESTATE DEVELOPMENT SA	GREECE	55.46		55.46	2010-2013*
110	SC AKTOROM SRL	ROMANIA		100.00	100.00	2002-2013
111	SC CLH ESTATE SRL	ROMANIA		55.46	55.46	2006-2013
112	SOLAR OLIVE SA	GREECE		100.00	100.00	2010-2013*
113	STARTMART LMT	CYPRUS	100.00		100.00	2006-2013
114	SVENON INVESTMENTS LTD	CYPRUS		100.00	100.00	2007-2013
115	VAMBA HOLDINGS LTD	CYPRUS		100.00	100.00	2008-2013
116	YLECTOR DOOEL SKOPJE	FYROM		94.44	94.44	2010-2013

\* The Group companies which are domiciled in Greece, are mandatorily audited by audit firms and have obtained a tax compliance certificate for financial years 2011 & 2012, are marked with an asterisk (\*). In accordance with the applicable law, financial year 2012 should be considered as the definitive year for tax audit purposes eighteen months after the "Tax Compliance Report" has been submitted to the Ministry of Finance. Based on decision POL 1236/18.10.2013 of the Ministry of Finance, fiscal year 2011 will be considered final on 30 April 2014 (Note 39).

## DIVIDEND POLICY – DPS (in €)



## RECENT DEALS

**3-1-2014** ELLAKTOR SA informs investors that the AKTOR SA - HELECTOR SA Consortium, the members of which are companies affiliated with it, signed a Contract regarding the project "Integrated System of Municipal Waste Treatment Facilities for Sofia Municipality - Design and Construction of a Facility for Mechanical-Biological Treatment (MBT) and generation of a Refuse Derived Fuel (RDF) (hereinafter "Project"), after a Public International Tender launched by the Municipality of Sofia. The Project is co-financed by the EU Cohesion Fund / Operational Program Environment 2007 – 2013. The Project involves the design, construction, maintenance and operation of the Plant for the Mechanical-Biological Treatment of Waste of the Municipality of Sofia, with a capacity of 410,000 t/year.

**1-10-2013** Subsidiary company HELECTOR S.A., in consortium with the Slovenian RIKO d.o.o., in which HELECTOR is a leader by 54.54%, signed in the city of Novo Mesto, Slovenia, a contract for the construction of the project "Waste Management Centre for the Dolenjska Region - Phase 2". The contractual amount stands at €26 million (excl. VAT). The project involves the construction of a mechanical-biological treatment plant with a total annual capacity of 41,000 tons. The project implementation time shall be 19 months.

**22-04-2013** ELLAKTOR informs the investing community that, a Memorandum of Understanding has been signed on 19.4.2013, between its subsidiary AKTOR S.A., Alpha Bank and Piraeus Bank, which in brief includes the following:

- a) the acquisition of 80% of AECEK CONSTRUCTION SA's share capital by AKTOR, after conversion of the related ordinary shares to preferred shares without voting rights;
- b) the acquisition of 4.992% of listed AECEK SA's share capital by AKTOR, and
- c) the provision of consulting and advising services by AKTOR to AECEK CONSTRUCTION in relation to its projects under construction with the purpose of their smooth, prompt and unhindered completion.

The transaction, together with all relevant documents, is expected to be completed by May 31st, 2013.

**22-03-2012** Ellaktor informed the investing community that a contract has been signed in Sofia between its subsidiary, AKTOR S.A. and the Department of National Infrastructures under the Bulgarian Ministry of Public Works, for the construction of the STRUMA Motorway, LOT-4 part between Sandanski and Kulata. The project budget amounts to 55,980,000 leva excluding VAT (EUR 28,700,000 excluding VAT).

**26-01-2012** ELLAKTOR's management informed the investing community that its subsidiary AKTOR S.A., with a 51% holding as leader, in a Joint Venture with the Romanian company ARCADIA, has undertaken the construction of the Micasasa- Coslariu section of the Brasov – Simeria railway line.

**16-01-2012** ELLAKTOR's management informed the investing community that its subsidiary AKTOR S.A., with a 51% holding as Leader, signed in a Joint Venture with Turkish company ARBIOGAZ, a contract for the construction of project "WASTEWATER TREATMENT PLANT IN THE METROPOLITAN MUNICIPALITY OF IZMIR (TURKEY) – SLUDGE DIGESTION AND DRYING PLANT". The contract value amounts to 25.4 million euro, plus VAT, and the project's construction period is 36 months.

**16-11-2011** The company ELLAKTOR hereby informed investors that its subsidiary AKTOR SA signed a contract concerning the completion of the project «Construction of the National Museum of Modern Art». The value of the Contract is 26.3 million Euros, plus VAT, and the duration of construction is 23 months.

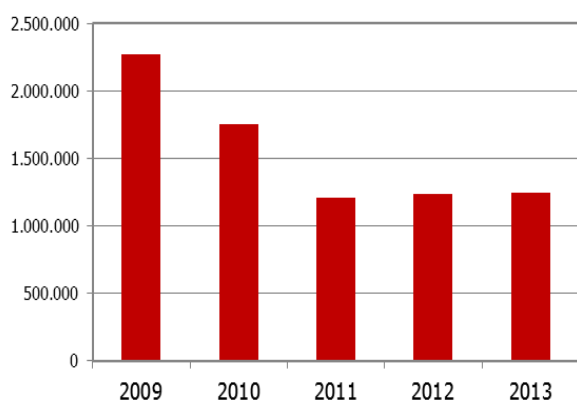
**17-05-2011** ELLAKTOR hereby informed investors that a concession contract was signed today between the Government of Saint Petersburg and AKTOR S.A. - AKTOR CONCESSIONS S.A. - HELECTOR S.A. Joint-Venture for the Design, Construction, Financing, Operation and Maintenance of a waste processing plant in the area of Yanino of the province of Leningrad in Saint Petersburg. The investment was estimated to be worth 300 million Euros and the construction of the plant is expected to be completed in 4 years, including the time required to obtain the license and to perform a trial operation, while the concession shall be for a period of 30 years.

## COMPANY'S PERFORMANCE

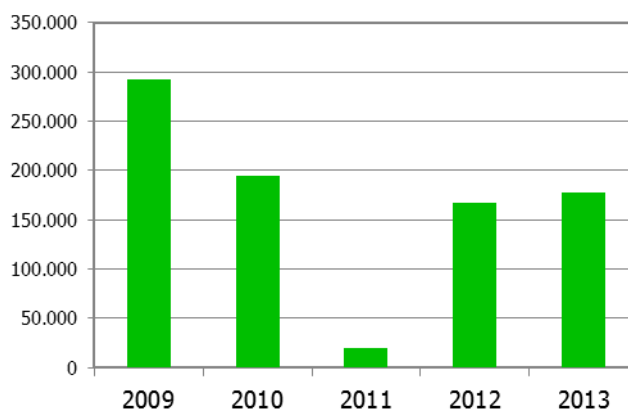
<b>FINANCIAL OVERVIEW (consolidated)</b>					
<b>(in € 000)</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012*</b>	<b>2013</b>
Sales	2.268.551	1.753.119	1.204.319	1.232.817	1.241.826
Gross profit	292.373	194.998	19.842	166.931	176.967
EBIT	232.949	151.390	150.757	114.799	75.988
EBITDA	335.263	263.252	256.782	218.025	183.115
Earnings before tax	172.239	88.755	90.034	58.085	15.644
Earnings after tax	98.816	19.878	72.881	32.405	-48.980
E.P.S.	0,376	0,003	0,4221	0,0691	-0,2782
Total Equity	1.258.927	1.239.713	1.315.013	1.253.714	1.150.376
ROE	7,85%	1,60%	5,54%	2,58%	-4,26%

\*Adjusted amounts due to the amendment to IAS 19 "Employee Benefits"

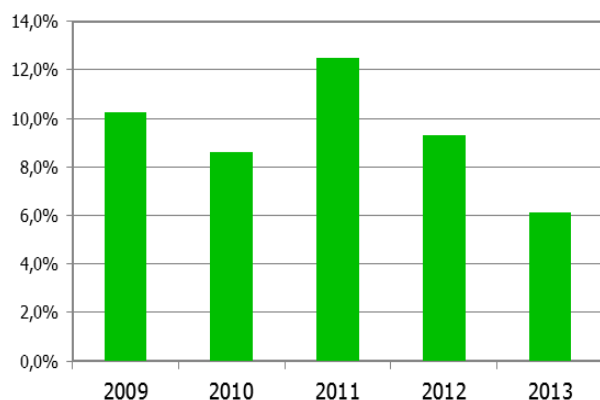
**Revenues (in € 000)**



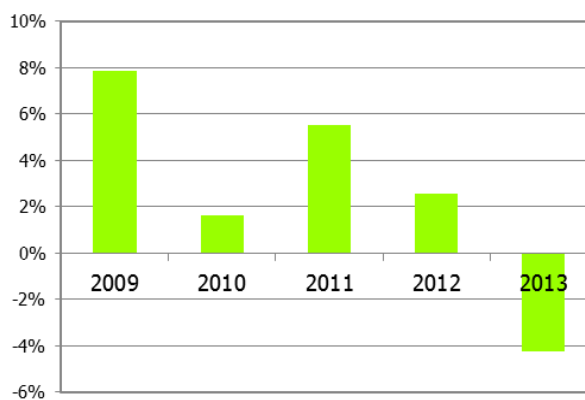
**Gross profit (in € 000)**



**Operating Margin**



**ROE**



<b>MAJOR SHAREHOLDERS (&gt;5%)</b>	
<b>Name</b>	<b>%</b>
LEONIDAS BOBOLAS	15,02%
MITICA LIMITED	5,04%
ANASTASIOS KALLITSANTSIS	5,29%
DIMITRIOS KALLITSANTSIS	5,02%
<b>Total</b>	<b>30,37%</b>

<b>BOARD OF DIRECTORS</b>	
<b>Name</b>	<b>Qualification</b>
KALLITSANTSIS ANASTASIOS	PRESIDENT/EXECUTIVE MEMBER
BOBOLAS LEONIDAS	CEO/EXECUTIVE MEMBER
KALLITSANTSIS DIMITRIOS	VICE PRESIDENT/EXECUTIVE MEMBER
KOUTRAS DIMITRIOS	VICE PRESIDENT/EXECUTIVE MEMBER
GIOKARIS ANGELOS	EXECUTIVE MEMBER
BOBOLA G. MARIA	NON EXECUTIVE MEMBER
SARANTOPOULOS EDWARD	EXECUTIVE MEMBER
TZIVELIS D. IOANNIS	NON EXECUTIVE MEMBER
PANTALAKIS N. THEODOROS	NON EXECUTIVE MEMBER
AIVAZIS S. IORDANIS	INDEPENDENT NON EXECUTIVE MEMBER
CHATZIGRIGORIADIS DIMITRIOS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. Anastasios Kallitsantsis** holds a degree in Civil Engineering from the National Technical University of Athens. He is founding partner and since 2006 Chairman of ELLAKTOR S.A. (previous name ELLINIKI TECHNODOMIKI TEB S.A.) and active member of the construction industry in Greece since 1976. He's Member of AKTOR SA since 2002, Chairman of ELTECH ANEMOS SA, Vice-Chairman of ELPEDISON POWER SA, and Managing Director of REDS SA (members of the ELLAKTOR Group of Companies). AKTOR SA is active in the construction sector, ELTECH ANEMOS is in the development and operation of wind farms, ELPEDISON POWER in the thermal electricity generation sector, and REDS is a real estate development company. He is Member of the Board of Directors and the Executive Committee of the Hellenic Federation of Enterprises (SEV) since 2005, Secretary General for the period 2008-2010 and Vice-President since May 2010. In addition, he is Member of the Board of Directors of SEV Business Council for Sustainable Development since its incorporation (2008).

**Mr. Leonidas Bobolas** is a civil Engineer, National Technical University of Athens (Metsovio Polytechnic), (1988). From 1988 to 1992 he has been appointed Technical Director on major infrastructure projects of AKTOR S.A. In 1992 he was appointed Deputy Managing Director of AKTOR S.A. and in 1994 he took over as Managing Director. Since 1999, following the merger of AKTOR S.A. with ELLINIKI TECHNODOMIKI S.A., and until today, he has been the Managing Director and main shareholder of ELLAKTOR S.A. He has also been the Managing Director of the company ATTIKI ODOS S.A. (since its establishment in 1996), President of the BoD of ATTIKES DIADROMES S.A. (since 1999) and Managing Director of ATTIKA DIODIA S.A. (since 2000). He is also Managing Director of AKTOR CONCESSIONS S.A., President of the BoD of HELECTOR S.A., Managing Director of HERHOF GmbH, Managing Director of MOREAS S.A., Managing Director of AEGEAN MOTORWAY S.A. and Vice Chairman of the BoD of OLYMPIA ODOS S.A.

**Mr. Dimitrios Kallitsantsis** is an Architect, graduated from Aristotelion University of Thessaloniki. He is Founder and an active member of various companies in construction and energy industries. In 1979 he was appointed Vice-president of Elliniki Technodomiki A.E. and in 1999 he was appointed Managing Director of the AKTOR S.A. following the capital stock collaboration agreement between AKTOR S.A. and Elliniki Technodomiki A.E. In May of 2002, with the spin off of Elliniki Technodomiki and TEB construction sectors and their transfer to Aktor, he was appointed Member of the Board of Directors of ELLAKTOR S.A. Currently is Managing Director of AKTOR SA and Vice Chairman of ELLAKTOR SA.

**Mr. Dimitrios Koutras** is a Mineralogist Engineer from the National Technical University of Athens. He is Director of geotechnical projects in EDOK-ETER from 1968 to 1977. In 1978 he was appointed Vice-president and Project Director of AKTOR S.A. and later Vice-Chairman and General Manager of the same company. Over the past seven years he has been the Chairman of AKTOR S.A. Since 1999 he has also been the Chairman of ATTIKI ODOS S.A. In May of 2002, with the spin off of Elliniki Technodomiki and TEB construction sectors and their transfer to Aktor, he was appointed Member of the Board of Directors of ELLAKTOR S.A. Currently is Managing Director of AKTOR SA and Vice Chairman of ELLAKTOR SA.

**Mr. Angelos Giokaris** studied Civil Engineering in the National Technical University of Athens. He works as on site Engineer in several projects of PANTACHNIKI SA. In 1999 he was appointed member of the Management Board and General Manager of "PANTECHNIKI S.A.". At the same time, he participated in the management of affiliate companies. In particular, he assumed office as Chairman for "PROMAS S.A.", Vice Chairman of AKTOR CONCESSIONS S.A., as well as member of the company "ATTIKES DIADROMES S.A." while he acts as Managing Director of the parking construction and management companies "P&P STATHMEFSI S.A." and "STATHMOI PANTECHNIKI S.A.". Since the beginning of 2008, after the merger, is member of ELLAKTOR S.A.

**Mrs Maria Bobola** Architectural Engineer, graduate of the National Technical University of Athens. Maria served as a Member of the Board of Directors of "PEGASUS PUBLISHING SA" in the capacity of Deputy Chief Executive Officer from 1995 until July 2011. She is a founding member and Chairperson of the Board of Directors of the Nonprofit Organisation under the legal name ATHENS FILM STUDIO. As of 19/12/2013, she has been a Non-Executive Member of the Board of Directors of "ELLAKTOR SA".

**Mr Theodoros Pantalakis.** He holds a degree from the University of Piraeus, Department of Business Administration. From 1980 to 1991 he worked at the National Investment Bank for Industrial Development (ETEBA), concurrently during the period 1983 - 1985 he was an Associate of the Deputy Minister of National Economy, Mr. Kostis Vaitsos and during the period 1985-1988 he was Director of the Office of the Deputy Minister of Economy, Mr. Theodoros Karatzas. From 1991 to 1996 he was Assistant General Manager at the Interamerican Group. From March 1996 to April 2004 he held the position of Deputy Governor of the National Bank of Greece, while concurrently he was President, Vice President or Board member of subsidiaries of the National Bank. He has also been Vice Chairman of the Athens Stock Exchange, Chairman of the Central Depository, Chairman of the Executive Committee of the Union of Greek Banks, etc. In May 2004 he became Vice President of Piraeus Bank, and from January 2009 to December 2009 he was Vice President and Deputy CEO of the Group. At the same time he was Chairman or Board member of subsidiaries and affiliates of the Piraeus Bank Group. From December 2009 to July 2012 he served as Chairman of the Board - Director of the Agricultural Bank of Greece (ATE). During the same period he was Chairman or Board member of subsidiary companies of ATE. He was also a member of the Board and of the Presiding Committee of the Union of Greek Banks. Present employment - commitments: Business Consultant - Member of the Board of Attiki Odos SA, the Association of Joint Stock and Limited Liability Companies, Hellenic Petroleum SA, Retail World SA, MAD DOG SA and ELLAKTOR SA. He is also President and CEO of BMC Circle SA.

**Mr. Edward Sarantopoulos** is a Civil Engineer, Graduate of the National Technical University of Athens (1996). From 1995, he works as Project Manager in road works outside the Greek borders. During the period 1997-2000, he was appointed Project Manager for the projects abroad of K. I. SARANTOPOULOS S.A. Between 2000 and 2002 he was Deputy General Manager and member of the Management Board of K.I. SARANTOPOULOS S.A. Since September 2002 (after the merger of K.I. SARANTOPOULOS S.A. with PANTECHNIKI S.A.) was elected member of the B.o.D. and assumed office as General Manager of PANTECHNIKI S.A. Since the beginning of 2008, after the merger of PANTECHNIKI S.A. with ELLINIKI TECHNODOMIKI A.E., is member of the Management Board of ELLAKTOR S.A. He is also Managing Director of the company VIOSAR ENERGY S.A. and a B.o.D. member of ATTIKI ODOS S.A. and other companies

**Mr Ioannis Tzivelis.** Entrepreneur. In 1996 he founded the company Mitica Ltd. based in Cyprus which trades on the Greek stock market by investing in companies in various sectors. Simultaneously he founded Mitica Properties SA, based in Greece, a technical, development and advisory firm and the company Infocasa which operates in real estate. In 1991 he was one of the founding members of Piraeus Bank, member of the Board and during the period 1996 to 1998, he was the largest shareholder.

Since 1986 he has invested in international stock markets through various companies.

In 1970 he founded the company Nuova Toscoemiliana Srl in Italy, which until 2000 was involved in fur trading in Europe, America, Canada, USSR.

**Mr. Ioannis Aivazis** 2/2011-Present: EFG Eurobank. Executive Advisor to the Management Board of the bank. The position carries the responsibility of addressing large accounts in the Corporate Banking area

which indicate potential problems or are already problematic and are in need of financial and operational restructuring.

3/2001-12/2010: Hellenic Telecoms Organization (OTE S.A.)

5/2007-12/2010: Chief Operating Officer (COO). The position was carrying the managerial responsibility for all the major operating divisions of the fixed-line operation (Finance, Commercial-Residential, Commercial-B2B, Commercial-Wholesale, Operations, Technology, and IT), while there was until recently direct responsibility of the Investors Relations function of OTE Group. The position was referring to the Chair and CEO.

Achievements: Bringing together the various divisions to act in unison and not to operate in silos. Establishing the role of the IT as a catalyst and an enabler for the reshaping of processes in the entire organization, mainly Technology and Operations (operation for the first time of an IT Steering Committee for disciplining budgets and for setting priorities). Separating Residential and B2B into two distinct divisions to instill efficiencies into the system. Revamping of the HR function. Initiating a series of projects (SPP) aiming at transforming the fixed-line operation.

4/2003-5/2007: Chief Financial Officer (CFO). The position was carrying the responsibility for the Accounting Dept., Treasury (Group), M&As (Group), Strategy and Planning, Budgeting, Investors Relations (Group). The position referred to the Chair and CEO.

Achievements: Organizing and launching successfully bond issues in a number of instances either for refinancing purposes or for funding of specific transactions. Streamlining of the Group's debt position by eliminating structural subordination and ensuring an evenly distributed debt profile. Managing the cost of debt, through launching of bond exchanges to capitalize on low interest rates prevailing at the time. Also, while holding the position, I was involved in the capacity of Project Leader in the execution of a significant restructuring exercise (VRP) of the Greek fixed-line operation encompassing a massive headcount reduction and an organizational streamlining of the entire operation. (see more at [www.etae.com](http://www.etae.com))

**Mr. Dimitrios Hatzigrigoriadis** studied Law at the Athens Law School and is a member of the Athens Bar Association since 1964. He made postgraduate studies in London. He was Member of the Board of Directors of the Capital Market Commission as a representative of the Association of Greek Institutional Investors (1994-1998). He has been Legal Consultant of the Athens Concert Hall Organisation (1989-2005). In June 2006, he was appointed member of the BoD of ELLAKTOR.

The information contained in this report is supplied by HELEX and by the listed companies. While all reasonable efforts have been taken to ensure the accuracy of the information contained in the report, it cannot be guaranteed. No liability is accepted by HELEX and/or any listed company. This report does not constitute financial or investment advice. The present document is property of Hellenic Exchanges - Athens Stock Exchange S.A (HELEX) and the rights over it are protected under the stipulations about intellectual property rights. Copyright © 2014 Hellenic Exchanges - Athens Stock Exchange S.A.