

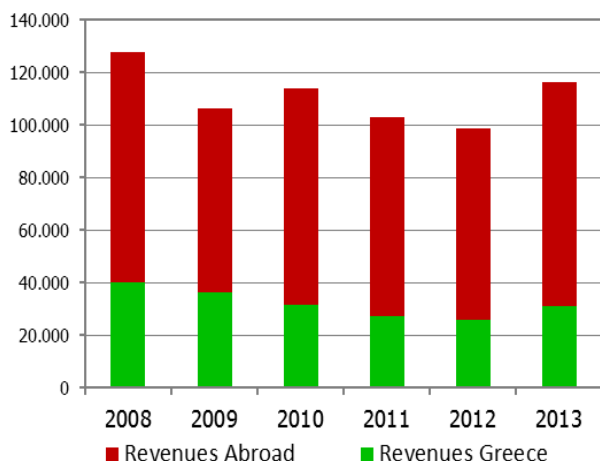


Website: <http://www.lykos.gr>
 Bloomberg code: LYK:GA
 Reuters code: LYKr.AT
 ISIN code: GRS208303008

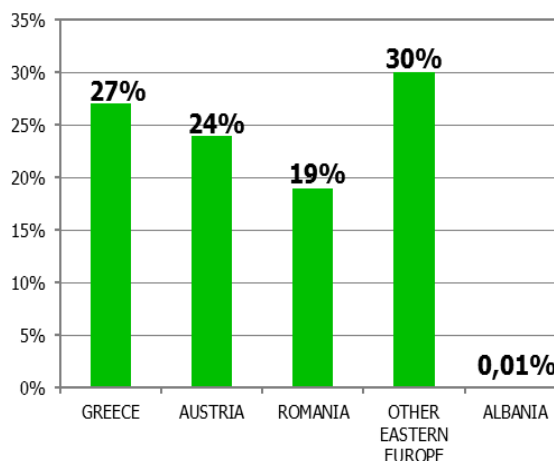
COMPANY PROFILE

Inform P. Lykos SA is an international Group with a leading presence in the Central and Eastern Europe in the area of Information Management & Business Communication. The Group is active internationally in the development, production and personalization of Smart Cards for Banks, Telecommunications, Public Organizations and Retail chains holding international certificates by Visa, MasterCard & Diners. Inform Lykos is a leader in the area of printing management, production of secured documents, production of prepaid cards and Business Process Outsourcing offering services of printing and posting statements, electronic presentation of statements and printing management for Banks, Telecommunication companies, Public sector and Industrial/Trade companies.

REVENUES ANALYSIS (in € 000)



Geographic breakdown (% of 2013)



KEY INVESTMENT HIGHLIGHTS

Inform Lykos S.A. (Bucharest)

In 2001, LYKOS Group took its first steps in Romania by acquiring two printing houses, with the aim to transfer the Lykos successful business model to this fast growing market. Indeed, within the next few years we managed to transfuse to the new company our know-how and experience, while investing significantly in the required infrastructure. Today Inform Lykos S.A. has doubled its productive capacity and prints a significant amount of bills and statements through its state-of-the-art digital printing and fulfilment production lines. The company has become an official supplier of the National Printing Office and took upon outsourcing projects on behalf of the Romanian State. ILR was certified by the Romanian Department of Economics as the largest manufacturer in security printing.

We lead the market of printing products, such as business forms, paper rolls, security and commercial printing, carton and plastic cards. We are also pioneering in the market for Business Process Outsourcing, offering statement and bill digital printing and fulfilment, electronic bill presentment, card personalization, loyalty software applications and print management services. The company operates from its purpose-built premises of offices and production areas, covering 15.000 square meters in the Bucharest region, employing more than 230 employees.

The company successfully delivers products, services and integrated solutions customized to highly sensitive and demanding requirements for Banks, Telecommunications, Governments, Lotteries, Retailers and other organisations. We aim to play a significant role in the development of the Romanian market and support it towards a developed economy in the years to come.

Austria Card GmbH (Vienna)

In September, 2007, Inform P. Lykos S.A. signed an agreement with Oesterreichische Nationalbank (OeNB), the Central Bank of Austria, to acquire 85% of Austria Card. Austria Card was founded in 1981 as a personalization center for eurocheques and eurocheque cards and has developed to a leading European company in the specialized field of secure smart card production and development. More than 70 million cards are produced annually and 60% are exported to Eastern Europe, Scandinavia and the Middle East, employing approximately 300 employees.

Since 2011, Inform P. Lykos S.A. owns 100% of Austria Card.

Thus, Lykos is present in the Finance/Banking, Telecommunications, Industry and Government sectors across a significant part of Central, Eastern and South-East Europe. The Group has the ability to provide integrated solutions that cover efficiently and reliably the needs of major organizations for strategically important services that touch upon information management and dissemination with security and integrity. Lykos boasts some of the most well-known names in the banking sector, as most banks in the area are our customers, Telcos, financial corporations, big retailers and the major public authorities and civil services.

ALBANIAN DIGITAL PRINTING SOLUTIONS Sh.p.k. (Tirana)

Latest June 2012, Inform P. Lykos S.A. acquires the 51% of ADPS (Albania Digital Printing Solutions).

ADPS is now the third Production Site for Lykos in the area of Balkans. ADPS can offer Digital transactional Printing, Information Management and Business Communication Services, for Banks, Telcos, Retailers, Albanian Ministries and Public Organizations.

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2013 - 31/03/2014)

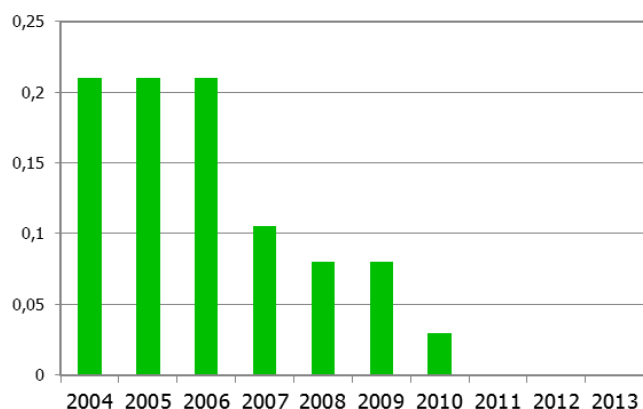
Symbol:	LYK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2014)	30,7		
Shares Outstanding (number): (31 March 2014)	20.578.374		
Average Spread (%):	3,24%		
Market Liquidity (%):	4,567%		
Average Trading volume (no of shares):	18.450		
Total Value of transactions (€):	6.526.131		
Days to trade (1% of outstanding amount):	10,7		
Free Float (31 March 2014):	20,71%		
Turnover Velocity (F.F. Weighted):	106,2%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	6,49%	9,82%	25,84%

GROUP STRUCTURE

INFORM P. LYKOS S.A.

Lykos Paperless Solutions S.A.	99,91%
Terrane L.T.D.	100%
Inform Lykos (Romania) L.T.D.	98,19%
Inform Lykos S.A.	98,19%
Compaper Converting S.A.	95,68%
Sagime Gmbh	100%
Austria Card GmbH	100%
Austria Card Polska Sp.z.o.o.	100%
Austria Card Akilii Kart STI	100%
Austria Card SRL	100%
Albanian Digital Printing Solutions Sh.p.k.	51%

DIVIDEND POLICY-DPS (in €)

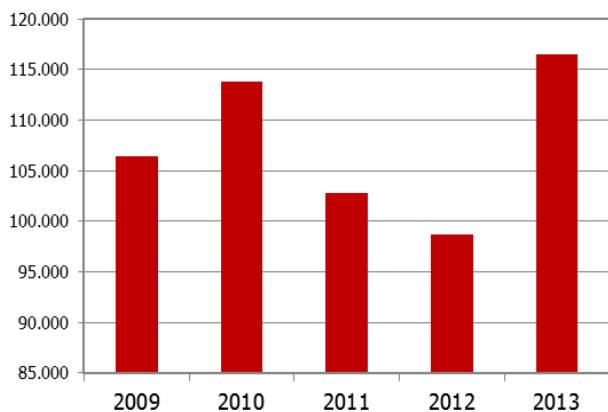


COMPANY'S PERFORMANCE

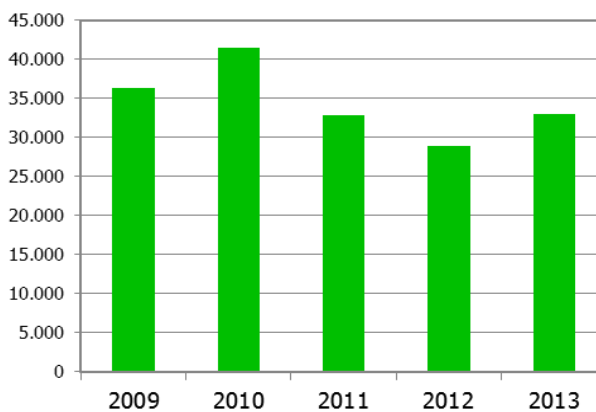
FINANCIAL OVERVIEW (consolidated)

(in € 000)	2009	2010	2011	2012	2013
Sales	106.491	113.859	102.799	98.753	116.541
Gross profit	36.343	41.461	32.852	28.926	32.985
EBIT	7.778	8.061	2.052	4.164	5.127
EBITDA	15.489	15.100	7.755	9.340	10.650
Earnings before tax	5.346	3.614	738	3.334	3.672
Earnings after tax	3.477	1.090	-467	1.741	2.081
E.P.S.	0,131	-0,019	-0,042	0,1	0,1
Total Equity	90.401	88.047	77.191	76.209	77.280
ROE	3,85%	1,24%	-0,60%	2,28%	2,69%

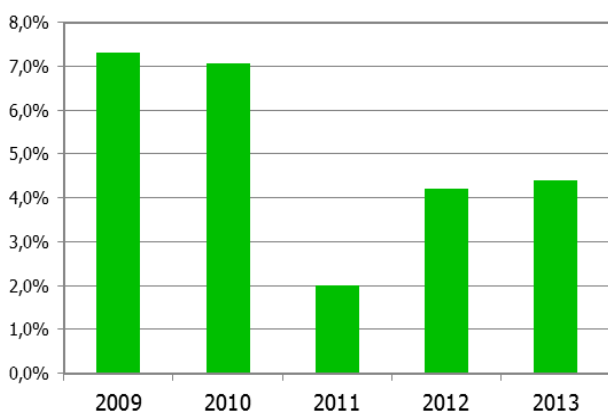
Revenues (in € 000)



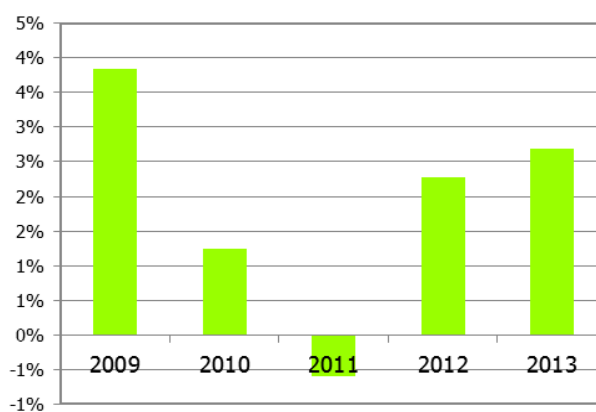
Gross profit (in € 000)



Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)	
Name	%
LYKOS AG	70,79%
LYKOU OLGA	9,42%
Total	80,21%
BOARD OF DIRECTORS	
Name	Qualification
LYKOS NIKOLAOS	PRESIDENT/EXECUTIVE MEMBER
SPYROPOULOS PANAGIOTIS	CEO/EXECUTIVE MEMBER
TRIANTAFYLLIDIS GEORGIOS	VICE PRESIDENT/NON EXECUTIVE MEMBER
LAGIOS KONSTANTINOS	EXECUTIVE MEMBER
KARANTZALIS ILIAS	NON EXECUTIVE MEMBER
LYKOS PANAGIOTIS	NON EXECUTIVE MEMBER
MANIAS SPYRIDON	INDEPENDENT NON EXECUTIVE MEMBER
HILIADAKIS ELEFThERIOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

LYKOS NIKOLAOS:

BoD Chairman

Nikolaos Lykos, who developed Inform Lykos from a printing unit to a group of companies operating in the domain of Information Management and Business Communications Services, has been working in the company since 1980. He studied philosophy at the University of Essex and Business Administration at the University of Oxford (Templeton College). He is also a graduate of the British Institute of Graphic Arts, Harris Corporation School and Heidelberg School. He was President of the Association of International Business Forms Industries – IBFI.

SPYROPOULOS PANAGIOTIS:

Managing Director

Panagiotis Spyropoulos is a graduate of the Athens School of Economics. He holds multiannual experience of over twenty years as Chief Financial Officer and Chief Executive Officer in large ASE listed companies. Mr. Spyropoulos has been employed with the Group since the beginning of 2002.

TRIANTAFYLLIDIS GEORGIOS:

Deputy BoD Chairman

Georgios Triantafyllidis is a graduate of the Athens University of Economics and Business. He has worked since 1977 as a sales executive in well-known Greek and multinational companies in Greece and abroad in different sectors in markets B2C and B2B. He has been working in the company since 1987 and has served as CEO and Board member in subsidiaries of the Group.

LAGIOS KONSTANTINOS:

General Manager

Konstantinos Lagios is a graduate of Athens University of Economics and Business and holds MBA from Strathclyde Graduate Business School. He entered the company in 2001 as Investor Relations Manager, in 2003, undertook a position of Marketing & Communications Director, in 2005 – Financial Segment Sales Director and in 2008 – Commercial Director. Mr. Lagios became General Manager of the company in 2011.

KARANTZALIS ILIAS:

Non-Executive Member

Ilias Karantzalis was elected a member of the Board of Directors of Inform Lykos in 2003 and is responsible for supervision of internal audit procedures in accordance with Article 7 §2 of law 3016/2002. He holds a degree of the Law Department of University of Athens and DEA Droit des Affaires et Droit Economique and DESS Banques et Finances of the University Paris I Pantheon - Sorbonne. He is a lawyer and has been a Legal Consultant since 1984.

LYKOS PANAGIOTIS:

Non-Executive Member.

Panagiotis Lykos was born in Athens, in 1928 and is a graduate of Varvakeion School and the Merchant Marine Academy of Hydra. He started dealing in printing in 1951 and pioneered the establishment of EDP Printing in Greece. He was President and CEO of Inform P. Lykos SA from 1951 to 2000.

MANIAS SPYRIDON:

Independent Non-Executive Member

Spyridon Manias has been an independent and non-executive member of Inform Lykos and of Audit Committee since 2013. He was born in Athens, in 1962, and studied Mechanical Engineering at the University of Newcastle. He holds postgraduate degree in Robotics Engineering from the above university as well as postgraduate degree in Business Administration (MBA) from the University of Surrey. Mr. Manias was a member of the company's personnel from 1986 to 2010.

HILIADAKIS LEFTERIS:

Independent Non-Executive Member

Lefteris Hiliadakis has been an independent non-executive member of Inform Lykos since March 2006. He was born in 1946, studied economics at the University of Montreal, and holds a master's degree in Economics of York University in Toronto. He was a Director at CHASE MANHATTAN and CEO of HSBC in Greece from 1981 to 2003. Since early 2004, he has been a member of the Board of MARFIN FINANCIAL GROUP and CEO of the Group.

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