

Website: http://www.nexans.gr
Bloomberg code: ALKA:GA
Reuters code: ALCr.AT
ISIN code: GRS079103008

COMPANY PROFILE

Nexans Hellas offers its products under four fields: Power Networking Cabling, including power cables and conductors, as well as power accessories, such as joints for cables; Industrial Cabling, including industrial cables and wires, machinery cables, geophysics, oil and gas systems, winding wires as well as cables for the transportation, aerospace, defense and marine fields; Telecom Network Cabling, including outdoor telecom and interconnection cables and components, as well as telecom systems, and Indoor Cabling, which includes low-voltage wires and cables, structured cabling systems, telephone and television cables, among others. Nexans Hellas SA also offers services for project development and has agreements for supplying the Public Power Corporation and the Hellenic Telecommunications Organization in Greece.

REVENUES ANALYSIS (in € 000)



Company's exports represent 51.6% of total sales, to Europe, Middle East and Africa.

KEY INVESTMENT HIGHLIGHTS

Nexans Hellas S.A. is a member of Nexans Group, based in Paris, engaged in the manufacture of a range of cables and related products.

OVERVIEW - TRADING DATA 1 Year (data of pe	riod 01/04/2013	- 31/03/2014)	
Symbol:			ALKA
Athex Market:			MAIN MARKET
Market Cap (Mil. €): (31 March 2014)			13,9
Shares Outstanding (number): (31 March 2014)			6.132.500
Average Spread (%):			8,06%
Market Liquidity (%):			0,447%
Average Trading volume (no of shares):			611
Total Value of transactions (€):			340.731
Days to trade (1% of outstanding amount):			103,9
Free Float (31 March 2014):			18,24%
Turnover Velocity (F.F. Weighted):			11,0%
Historic Volatility	30 days	60 days	90 days
(annualised %)	51,71%	41,06%	37,78%

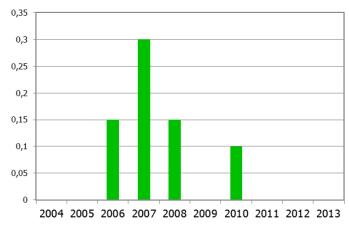
GROUP STRUCTURE

NEXANS HELLAS S.A.

Nexans Hellas has no subsidiaries

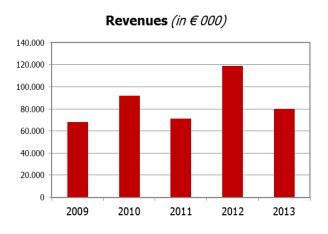
Note: Nexans Hellas is member of Nexans Group, based in Paris.

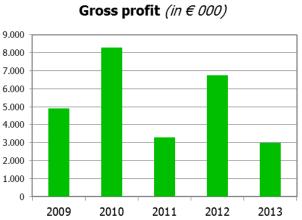
DIVIDEND POLICY- DPS (in €)

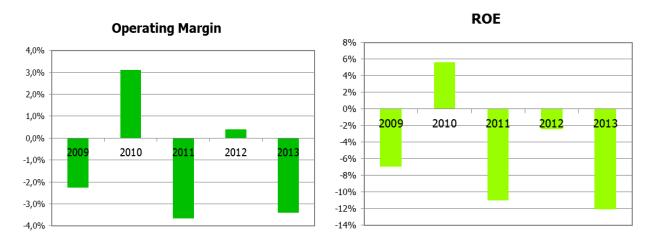


COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)							
(in € 000)	2009	2010	2011	2012	2013		
Sales	68.037	91.747	71.011	118.925	80.099		
Gross profit	4.895	8.297	3.296	6.750	3.005		
EBIT	-1.536	2.842	-2.596	485	-2.720		
EBITDA	25	4.448	-1.090	1.969	-1.299		
Earnings before tax	-1.973	2.448	-3.402	-695	-3.092		
Earnings after tax	-1.999	1.718	-2.962	-627	-2.823		
E.P.S.	-0,326	0,28	-0,49	-0,10	-0,46		
Total Equity	28.755	30.473	26.856	25.865	23.419		
ROE	-6,95%	5,64%	-11,03%	-2,42%	-12,05%		







MAJOR SHAREHOLDERS (>5%)				
Name	%			
NEXANS GROUP	71,75%			
DRAKAKIS SPIRIDON	6,87%			
HMG GLOBETROTTER	5,31%			
Total	83,93%			
BOARD OF DIRECTORS				
Name	Qualification			
BORRELLI C GIUSEPPE	PRESIDENT			
KARAKOSTAS D. GEORGIOS	VICE PRESIDENT/CEO			
KALOGERAS C DEMETRIOS	NON EXECUTIVE MEMBER			
TROUVE P JEAN-MICHEL	NON EXECUTIVE MEMBER			
POLITIS I DEMETRIOS	INDEPENDENT NON EXECUTIVE MEMBER			
CHRYSSOMALLIS K GEORGE	INDEPENDENT NON EXECUTIVE MEMBER			

MANAGEMENT TEAM PROFILE

Mr. Giuseppe Ciro Borelli is Executive Chairman of the Board of Nexans Hellas SA since May 25, 2011. Previously he was appointed Non-Executive Director on October 22, 2009.

Mr. Georgios Karakostas is an electrical engineer, non-independent member or the Board of Nexans Hellas since May 2013 and executive member, Vice Chairman of the Board, Managing Director and General Manager of Nexans Hellas SA since December 2013.

Mr. Dimitrios Kalogeras is an electrical engineer, has resigned from the post of Vice Chairman of the Board and Managing Director of Nexans Hellas SA and is a mere non-executive member since December 2013.

Mr. Athanasios Gavriil is Chief Financial Officer, Chief Accounting Officer, Corporate Announcements and Shareholder Services Officer of Nexans Hellas SA since March 30, 2010.

Mr. Jean-Michel Paul Trouve is Non-Executive Director of Nexans Hellas SA since May 25, 2011.

The information contained in this report is supplied by HELEX and by the listed companies. While all reasonable efforts have been taken to ensure the accuracy of the information contained in the report, it cannot be guaranteed. No liability is accepted by HELEX and/or any listed company. This report does not constitute financial or investment advice. The present document is property of Hellenic Exchanges - Athens Stock Exchange S.A (HELEX) and the rights over it are protected under the stipulations about intellectual property rights. Copyright © 2014 Hellenic Exchanges - Athens Stock Exchange S.A.