



# **ANNUAL REPORT**

**FISCAL YEAR 2005**

*According to the Directive 5/204/14-11-2000, as amended by the 7/372/15.02.2006 decision  
of the BoD of Capital Market Commission*

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**TERNA GROUP**

ANNUAL FINANCIAL STATEMENTS OF THE  
GROUP

AS AT THE 31<sup>ST</sup> OF DECEMBER 2005

IN ACCORDANCE WITH THE  
INTERNATIONAL FINANCIAL REPORTING  
STANDARDS (IFRS)

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## **C o n s o l i d a t e d   M a n a g e m e n t   R e p o r t**

(Consolidated annual report)

**as of 31 December 2005**

From the Board of Directors  
of Societe Technical Anonyme

### **“TERNA SOCIETE TOURIST TECHNICAL AND MARINE COMPANY”**

Dear Shareholders,

2005 was a critical year for Greek construction sector. The completion of the Olympic projects, the delays in tenders concerning new projects resulted into weaker activities for the construction companies.

TERNA Group is perfectly positioned in the Greek market and despite adverse market conditions, the Group managed to boost its backlog of construction projects. At the same time, TERNA intensified its efforts to penetrate foreign markets, which remain under the Company's constant and long-term attention. As a result, until the end of 2005, the Group signed significant contracts in both Greece and abroad, bringing its backlog of construction projects to EUR 400 million.

Our expectations remain strong, since tenders of new public projects, strong construction activity of the private sector, as well as the imminent concession of highways to construction companies continue to boost the prospects of our construction sector. Characteristically, the Group will make a bid for the construction, under the concession scheme, of 4 large highways in the country, with a total construction value of EUR 6 billion.

At the same time, the Group's energy sector enjoyed an especially satisfactory year, with all materialized investment in wind parks and thermoelectric energy generating good results, and with our investment plans for future expansion remaining in positive course.

Specifically, in the renewable energy sector (wind parks and hydroelectric projects), the Group progresses its investment plan. Apart from the 8 wind parks already in operation or under construction, with a total capacity of 125 MW approximately, our Group targets a total installed capacity of 450 MW in renewable sources of energy after a 3-year horizon.

It is noted that TERNA Group possesses licenses for a total capacity of 650 MW in wind parks and more than 125 MW in hydroelectric projects.

At the same time, as it is already known, since 2004 the Group operates successfully the first and as of today unique privately funded thermoelectric plant, utilizing natural gas, with 147 MW capacity in the area of Voiotia. The particular plant operates on open cycle basis, and specially designed to operate at peak time. The Company considers the conversion of the plant to a combined cycle unit with a parallel increase of its capacity by 50 MW reaching 200 MW in total.

Furthermore, the Group has production license for a larger thermoelectric unit of combined natural gas cycle, with a 400 MW capacity. The Group awaits the finalization of the legal framework in the country before proceeding with the implementation of this investment, totaling EUR 220 million approximately. The new legal framework will ensure conditions of fair competition between the public and private sector in the production and distribution of electric energy.

Moreover, TERNA Group possesses a significant real estate portfolio, placing as priority a stronger utilization of this portfolio. The sale of particular investments will boost Group's cash flows, strengthening its ability to finance its investment program in the energy sector.

Furthermore, via its subsidiaries, TERNA possesses significant assets in the industrial sector as well, mainly through its two subsidiaries: BIOMEK, which is a fully integrated company producing special metal constructions – such as pylons for wind generators- and STROTIREs AEBE which is a production unit for ties (sleepers) made of prestressed concrete, on which the rails are seated and consequently the old wooden ties are gradually replaced.

Taking into account, that in 2005, the Company applies the International Financial Reporting Standards for the first time, the consolidated financial accounts are presented below:

Turnover reached EUR 245.2 million posting a drop of 42.7%, as a result of weak construction activity domestically.

Earnings before interest, taxes, depreciation and amortization (EBITDA) reached EUR 42.5 million versus EUR 80.2 million in the previous year, posting a smaller drop, as operating profit from the energy sector demonstrated stronger growth.

Operating results (EBIT) settled at EUR 29.8 million versus EUR 70.4 million in 2004.

Earnings before taxes amounted to EUR 23 million versus EUR 64 million in 2004.

Earnings after taxes and minority rights settled at EUR 13.8 million versus EUR 40.7 million in the previous year.

Earnings per share settled at EUR 0.30 versus EUR 0.89 in 2004.

The Group's cash, amounting to EUR 49 million, is invested in Mutual Funds, Stocks, Sight and Time Deposits.

Group's shareholders' funds, after the deduction of dividends and BoD fees, account for EUR 180.1 million.

The net value of Fixed Assets for the Group settled at EUR 154 million, liabilities contracted to EUR 195 million, whereas receivables and other current assets – apart from securities and cash – amounted to EUR 215.8 million.

Long-term bank debt amounts to EUR 53.9 million, and concerns the financing of energy investments, as well as the financing of DIKEVE's construction (Northern Greece Transfer Center), which is placed in the context of TERNA Group's real estate activity.

Short-term bank debt is mainly used for working capital, as well as for financing of Group's other activities (construction, industrial sector, real estate activities, etc.).

On cash flow basis, 2005 was an especially satisfactory year, with operating cash flows ending at EUR 63.5 million, significantly improved in comparison with 2004.

The Board of Directors proposes the distribution of EUR 10,112,190 as total dividend or EUR 0.22 as dividend per share for financial year 2005, unchanged as compared to the previous year. Group's dividend policy reflects the ability to generate strong cash flows and confidence to the Company's prospects.

Athens, 27 March 2005

THE BOARD OF DIRECTORS

**TERNA GROUP**  
**BALANCE SHEET**

**31st of DECEMBER 2005**

(All amounts in thousands of euros, unless otherwise stated)

		<b>December 31st</b>	<b>December 31st</b>
	<b>Note</b>	<b>2005</b>	<b>2004</b>
<b>ASSETS</b>			
<b>Long-term assets</b>			
Intangible fixed assets	<b>6</b>	5.859	6.169
Tangible fixed assets	<b>7</b>	154.637	149.854
Investment property	<b>9</b>	26.305	29.368
Other long-term assets		256	263
Deferred income tax asset	<b>19</b>	7.092	5.356
<b>Total long-term assets</b>		<b>194.149</b>	<b>191.010</b>
<b>Current assets:</b>			
Inventories	<b>10</b>	14.260	14.528
Trade receivables	<b>11</b>	163.511	220.338
Prepayments and other claims	<b>11</b>	38.030	39.734
Other financial assets	<b>8</b>	9.069	7.174
Cash and cash equivalents	<b>13</b>	49.067	37.013
<b>Total current assets</b>		<b>273.937</b>	<b>318.787</b>
<b>TOTAL ASSETS</b>		<b>468.086</b>	<b>509.797</b>
<b>EQUITY &amp; LIABILITIES</b>			
<b>Equity attributable to the shareholders of the parent</b>			
Share capital	<b>20</b>	53.319	53.319
Share premium account		35.922	35.922
Reserves		21.783	21.483
Profit carried forward		50.500	47.053
<b>Total</b>		<b>161.524</b>	<b>157.777</b>
Minority rights		18.601	17.947
<b>Total equity</b>		<b>180.125</b>	<b>175.724</b>



**Long term liabilities:**

Long-term loans	<b>14</b>	53.994	28.673
Loans from finance leases	<b>14</b>	17.353	22.924
Provisions		2.092	3.059
Provisions for staff indemnities	<b>15</b>	1.277	1.193
Grants	<b>16</b>	14.296	12.822
Deferred tax liabilities	<b>19</b>	3.778	1.421
Other long-term liabilities		31	5.040
<b>Total long term liabilities</b>		<b>92.821</b>	<b>75.132</b>

**Short term liabilities:**

Suppliers	<b>17</b>	87.054	120.584
Short term loans	<b>18</b>	75.267	110.840
Long term loans payable during the next financial year		527	527
Accrued and other short term liabilities	<b>17</b>	32.116	25.319
Income tax payable		176	1.671
<b>Total short term liabilities</b>		<b>195.140</b>	<b>258.941</b>

**TOTAL LIABILITIES & EQUITY**

<b>468.086</b>	<b>509.797</b>
-	-

The accompanying notes are an inseparable part of the consolidated financial statements

**TERNA GROUP**  
**INCOME STATEMENT**  
**FOR THE PERIOD ENDED ON THE**  
**31st of DECEMBER 2005**

(All amounts are in thousands of euros, except the shares figures)

	<b>Note</b>	<b>1.1 - 31.12 2005</b>	<b>1.1 - 31.12 2004</b>
<b>INCOME:</b>			
Net sales	<b>21</b>	245.209	427.986
Cost of sales	<b>22</b>	(198.120)	(340.943)
<b>Gross profit</b>		<b>47.089</b>	<b>87.043</b>
Administration and Distribution expenses	<b>22</b>	(22.099)	(23.431)
Other income / (expenses)	<b>23</b>	4.868	7.066
Net financial income/(expense)	<b>24</b>	(6.846)	(6.587)
<b>PROFIT BEFORE TAX</b>		<b>23.012</b>	<b>64.091</b>
Income tax	<b>19</b>	(7.841)	(18.519)
<b>NET PROFIT</b>		<b>15.171</b>	<b>45.572</b>
<b>Attributable to:</b>			
Shareholders of the parent company		13.859	40.705
Minority rights		1.312	4.867
		<b>15.171</b>	<b>45.572</b>
<b>Earnings per share (in euro)</b>			
Basic		0,30	0,89
Diluted			
<b>Weighted average number of shares (basic and diluted)</b>			
Basic		45.964.500	45.964.500
Diluted			

The accompanying notes are an inseparable part of the consolidated financial statements

**TERNA GROUP**  
**CASH FLOW STATEMENT**  
**FOR THE PERIOD ENDED ON THE 31st of**  
**DECEMBER 2005**

(All amounts in thousands of euros, unless otherwise stated)

	<b>1.1 - 31.12 2005</b>	<b>1.1 - 31.12 2004</b>
<b>Cash flow from operating activities</b>		
Profit before tax	23.012	64.091
Adjustments for the agreement of the net flows from the operating activities		
Depreciation	12.259	9.818
Provisions	(883)	(2.445)
Interest and related revenue	(519)	(717)
Interest and other financial expenses	9.050	7.037
(Profit)/Loss from the sale of tangible fixed assets and investment property	(300)	0
Amortisation of grants	(1.245)	(1.221)
<b>Operating profit before changes in working capital</b>	<b>41.374</b>	<b>76.563</b>
<b>(Increase)/Decrease in:</b>		
Inventories	268	(6.123)
Trade receivables	56.827	(69.863)
Prepayments and other short term receivables	1.704	(1.869)
<b>Increase/(Decrease) in:</b>		
Suppliers	(38.539)	32.253
Accruals and other short term liabilities	7.267	(35.851)
Collection of grants	2.719	1.854
(Increase)/Decrease of other long term claims	7	(33)
Tax payments	(8.436)	(3.593)
<b>Cash inflow from operating activities</b>	<b>63.191</b>	<b>(6.662)</b>
<b>Cash flow from investing activities:</b>		
Purchase of tangible fixed assets	(16.658)	(66.584)
Sale of tangible fixed assets	0	4.029
Purchase of intangible assets	(83)	(48)
Interest and related income received	519	717
Increase in the share capital of a participation	(1.175)	(225)
Investment property	3.390	(1.414)
<b>Cash outflows for investment activities</b>	<b>(14.007)</b>	<b>(63.525)</b>

**Cash flows from financial activities**

Net change of short term loans	(35.573)	63.789
Withdrawals/(Payments) from long term loans	25.321	14.514
Loan payments for finance leases	(5.571)	14.238
Dividends paid to the shareholders of the parent	(10.112)	(7.814)
Dividends paid to minority shareholders	(655)	(323)
Interest paid	(9.050)	(7.037)
Change of other financial receivables	(1.490)	2.136
<b>Cash outflows for financial activities</b>	<b>(37.130)</b>	<b>79.503</b>
<b>Effect of exchange rate movements on cash holdings</b>	<b>0</b>	<b>0</b>
<b>Net increase of cash</b>	<b>12.054</b>	<b>9.316</b>
<b>Cash at the beginning of the period</b>	<b>37.013</b>	<b>27.697</b>
<b>Cash at the end of the period</b>	<b>49.067</b>	<b>37.013</b>
	0	0

The accompanying notes are an inseparable part of the consolidated financial statements

**TERNA GROUP**  
**STATEMENT OF CHANGES IN EQUITY**

**31<sup>st</sup> of December 2005**

(All amounts in thousands of euros, unless otherwise stated)

	<b>Amounts attributable to the Shareholders of the Parent Company</b>					<b>Minority Rights</b>	<b>Total</b>
	<b>Share Capital</b>	<b>Share Premium Account</b>	<b>Reserves</b>	<b>Profits Carried Forward</b>	<b>Sub Total</b>		
<b>January 1st 2004 - Opening Balances</b>	<u>53.319</u>	<u>35.922</u>	<u>15.242</u>	<u>20.018</u>	<u>124.501</u>	<u>13.403</u>	<u>137.904</u>
Net profit for the year	-	-	-	40.705	40.705	4.867	45.572
Payment of parent dividend	-	-	-	(7.814)	(7.814)	-	(7.814)
Dividend paid to minority shareholders	-	-	-	-	0	(323)	(323)
Distribution of Reserves	-	-	6.063	(6.063)	0	-	-
Transfers - Other movements	-	-	178	207	385	-	385
<b>December 31st 2004</b>	<u>53.319</u>	<u>35.922</u>	<u>21.483</u>	<u>47.053</u>	<u>157.777</u>	<u>17.947</u>	<u>175.724</u>
Net profit for the year	-	-	-	13.859	13.859	1.310	15.169
Payment of parent dividend	-	-	-	(10.112)	(10.112)	-	(10.112)
Dividend paid to minority shareholders	-	-	-	-	-	(656)	(656)
Distribution of Reserves	-	-	300	(300)	-	-	-
<b>December 31st 2005</b>	<u>53.319</u>	<u>35.922</u>	<u>21.783</u>	<u>50.500</u>	<u>161.524</u>	<u>18.601</u>	<u>180.125</u>

## 1. ESTABLISHMENT AND ACTIVITY OF THE COMPANY

Terna SA (hereinafter the “Group” or “TERNA”) was founded in 1972 (Govt. Gazette 1338/04.07.72), is based in Athens, 85 Mesogeion Str. and has a duration of 50 years, until 04.07.2022.

The basic sector the Group operates in is the construction sector. TERNA S.A. holds a 7<sup>th</sup> grade construction certificate and its main activity is to undertake and carry out public and private construction projects of any kind. According to the legislation in effect, companies that hold a 7<sup>th</sup> grade construction certificate may undertake public projects with an initial contract value of over 35 million euros. There is no upper limit to the budget of the projects that the Group may independently undertake. Furthermore, TERNA owns and operates a quarry and trades in inert materials.

At the Group level, TERNA is active in the industrial sector with its subsidiary companies «BIOMEK», which undertakes metal constructions and «STROTIRES AEBE», which produces and distributes skids from armed concrete. Also, through «IRON THERMOELEKTRIKI SA» and «TERNA ENERGY ABETE» the Group is active in the energy sector through wind parks with a total installed capacity of 66 M/W as of 31.12.2005. The consolidated financial statements of TERNA are included in the consolidated financial statements of its parent company GEK SA, which on the balance sheet date held (directly and indirectly) 57.79% of its share capital.

## 2. BASIS FOR THE PREPARATION OF THE FINANCIAL STATEMENTS:

*a . Basis for the preparation of the financial statements:* : The attached consolidated financial statements have been prepared according to the historic cost principle, except investment property which is valued at fair value. Moreover some own-used intangible fixed assets on the date of transition (1<sup>st</sup> of January 2004) to the International Financial Reporting Standards (IFRS) were fairly valued, and these values were used as implied cost in accordance with the clauses of IFRS 1 “First-Time adoption of International Financial Reporting Standards”.

The attached consolidated financial statements have been prepared in accordance with the IFRS, as these have been adopted by the European Union. IFRS 1 “First-Time adoption of International Financial Reporting Standards” has been applied for the preparation of the financial statements, with transition date the 1<sup>st</sup> of January 2004. No standards have been applied before their effective date.

*b. Statutory Financial Statements:* Until the 31<sup>st</sup> of December 2004 TERNA SA SA and its Greek subsidiaries kept their accounting books and compiled financial statements according to the provisions of L. 2190/1920 and the tax legislation in effect. From January 1<sup>st</sup>, 2005 they are obliged, according to the legislation in effect, to compile their Statutory Financial Statements according to the IFRS that have been adopted by the European Union. The Company and the Greek companies of the Group continue to keep their accounting books in accordance with the provisions of the tax laws, as they have the right to do so. Out-of-books adjustments are then made in order to compile the attached financial statements in accordance with the IFRS.

The IFRS transition balance sheet of January 1<sup>st</sup> 2004 and the statutory financial statements as at the 31<sup>st</sup> of December 2004 have been adjusted and restated through specific out-of-books adjustments so as to bring them in line with the requirements of the IFRS. The main out-of-books adjustments made are presented in Note 30.

- c. *First-Time adoption of International Financial Reporting Standards:*** According to Regulation 1606/2002 of the European Union and Law 3229/04, as amended by Law 3301/04, Greek companies listed in a Stock Market (in Greece or abroad), are obliged from the 1st of January 2005 to compile their financial statements in accordance with the IFRS.

For the compilation of the attached consolidated financial statements, the Group applied IFRS 1 “First-Time adoption of International Financial Reporting Standards”. In accordance with the relevant provisions of IFRS 1, a company compiling its first financial statements according to the IFRS must use the IFRS in effect at the closing date of the period covered by the first financial statements for all the financial years presented as well as for the transition balance sheet.

As a result, the attached financial statements have been compiled in accordance with the IFRS adopted by the European Union that were in effect on December 31st, 2005.

The attached consolidated financial statements are the first full financial statements in accordance with the IFRS, given that the previously published financial statements were compiled according to IAS 34 and were potentially provisional since the final processing and finalisation of the figures was made in the attached financial statements.

IFRS 1 provides for a few exceptions from the retroactive application of certain standards during the transition to the IFRS. The Company applied the following exceptions:

- The Group decided not to apply IFRS 3 “Business Combinations” retroactively for the combinations that were formed prior to the IFRS transition date (January 1st , 2004).

As a result and based on IFRS 1, regarding prior business combinations, the Group:

- (i) Retained the same classification as in previous financial statements based on Greek Generally Accepted Accounting Principles (G.A.A.P.),
- (ii) Recognized, on the date of transition to IFRS, all assets and liabilities acquired or included in business combinations except:
  - Specific financial assets and financial liabilities that had not been recognized under previous G.A.A.P. and
  - Assets, including goodwill, and liabilities that had not been recognised in the balance sheet of the Company based on previous G.A.A.P. and that also do not meet the recognition criteria according to the IFRS for the balance sheet of the acquired company on a stand-alone basis.
- (iii) Excluded/wrote-off from its opening balance sheet according to the IFRS any item recognized according to the previous G.A.A.P. that does not meet the criteria for recognition as an asset or liability based on IFRS.

- The Group decided to value specific land, buildings and machinery at the date of transition to IFRS at fair values and used these fair values as implied cost at the specified date. The surplus that resulted from the valuation was recorded in the profits carried forward account as of the 1<sup>st</sup> of January 2004.
- Regarding the provision for staff retirement indemnities, the total amount of cumulated actuarial losses and gains was recognized at the date of transition to the IFRS, while for the actuarial losses and gains that arose from 2004 onwards the corridor approach was used.
- The estimates of the Group based on the IFRS at the date of transition to the IFRS were consistent with the estimates made for the same date based on the previous G.A.A.P. (after whatever restatements were made to reflect differences in accounting principles), except the cases where there was clear evidence that these estimates were incorrect.

***(d) Effect of newly issued Accounting Standards (IFRS or IAS) and Interpretations (SIC):***

The International Accounting Standards Board and the Interpretations Committee have issued a series of new Accounting Standards and interpretations. The new IFRS and IFRIC are mandatory for the accounting periods beginning from January 1<sup>st</sup> 2006. The assessment of the Management regarding the impact of the new standards and interpretations is as follows:

- **IAS 19 (amendment): Employee Benefits** (in effect from January 1<sup>st</sup> 2006). This amendment provides companies with the option of an alternative method for the recognition of actuarial gains or losses. It will probably introduce new recognition conditions for multi-employer plans where adequate information for the application of defined benefit accounting is not available. It also adds new disclosure requirements. This amendment is not applicable for the Group.
- **IAS 39 (amendment): Cash Flow Hedge Accounting for Forecast Intragroup Transactions** (in effect from January 1<sup>st</sup> 2006). This amendment allows for the currency risk from an intragroup transaction forecast with high probability to be classified as subject to hedging in the consolidated financial statements if: (a) the transaction is made in a currency other than the operating currency of the company that participates in the transaction and (b) the currency risk will affect the consolidated income statement. This amendment is not relevant to the operations of the Group, as the Group does not carry out any intragroup transactions that could be classified as subject to hedging.
- **IAS 39 (amendment): Fair Value Option** (in effect from January 1<sup>st</sup> 2006). This amendment changes the definition of the financial instruments that have been classified as fair valued through the profit and loss account and limits the possibility of classifying financial instruments in this category. The Group considers that this particular amendment will not have a significant impact on the classification of its financial instruments since the Group has not classified any financial instruments as fair valued through the profit and loss account, other than the instruments that are held for trading purposes. The Group and the Company will apply this amendment from January 1<sup>st</sup>, 2006 onwards.



- **IAS 39 and IFRS 4 (Amendment): Financial Guarantee Contracts** (in effect from January 1<sup>st</sup> 2006). This amendment requires that financial guarantees issued, other than those that the Group has proved that they are insurance contracts, to be initially recognized at fair value and to be subsequently valued at the greatest of (a) the unamortized balance of the relevant fees that have been collected and deferred and (b) the outflow required to settle the commitment at the balance sheet date. The Management has come to the conclusion that this amendment does not apply to the Group.
- **IFRS 6: Exploration and evaluation of mineral resources.** It is applied to financial statements that starting from January 1<sup>st</sup> 2006 onwards and is not expected to affect the financial statements of the Group.
- **IFRS 7: Financial Instruments Disclosures, Disclosures and Additional Amendment to IAS 1, Presentation of Financial Statements, Capital Disclosures.** This standard must be applied in annual financial statements starting from January 1<sup>st</sup>, 2007 onwards. It is not expected to materially affect the financial statements of the Group. IFRS 7 introduces additional disclosures aiming to improve the information provided on financial instruments. It requires the disclosure of quantitative and qualitative information regarding the exposure to risk stemming from financial instruments. More specifically, it sets out minimum required disclosures regarding credit risk, liquidity risk and market risk (it imposes the carrying-out of sensitivity analyses regarding market risk). IFRS 7 replaces IAS 30 (Disclosures In Financial Statements Of Banks And Similar Financial Institutions) and the disclosure requirements of IAS 32 (Financial Instruments: Disclosure And Presentation). It applies to all companies preparing financial statements according to the IFRS. Adaptation to IAS introduces disclosures regarding a company's size of capital as well as the way it is managed. The Group has assessed the impact of IFRS 7 and the amendment to IAS 1 and has come to the conclusion that the additional disclosures required from their application are the market risk sensitivity analysis and the capital disclosures. The Group will apply IFRS 7 and the IAS 1 amendment from January 1<sup>st</sup>, 2007 onwards.
- **IFRIC 3, Gas Emissions Rights:** This Interpretation was later withdrawn by the Interpretations Committee.
- **IFRIC 4. Determining Whether an Arrangement Contains a Lease:** IFRIC 4 is applied to annual periods starting from January 1<sup>st</sup> 2006 onwards. The Group has not decided to apply IFRIC 4 before that date. It will apply IFRIC 4 to the financial statements of 2006, based on the transitional provisions of IFRIC 4. Therefore, the Group will apply IFRIC 4 based on the events and conditions that were in effect on January 1<sup>st</sup> 2005. The implementation of IFRIC 4 is not expected to change the accounting treatment of any of the Group's current contracts.
- **IFRIC 5. Rights to interests arising from decommissioning, restoration and environmental rehabilitation funds.** It is applied to financial statements starting from January 1<sup>st</sup> 2006 onwards and is not expected to affect the financial statements of the Group.
- **IFRIC 6. Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment** (in effect from December 1<sup>st</sup> 2005). Does not apply to the Group.

- **IFRIC 7. Applying the Restatement Approach under IAS 29 - Financial Reporting in Hyperinflationary Economies** (in effect from March 1<sup>st</sup> 2006). Does not apply to the Group and will not affect its financial statements.
- **IFRIC 8. Scope of IFRS 2.** Will not affect the financial statements of the Group.
- **Interpretation 9, Revaluation of embedded derivatives** (in effect from June 1<sup>st</sup> 2006). Does not apply to the Group and will not affect its financial statements.

*(e) Approval of the Financial Statements:* The attached annual consolidated financial statements were approved by the Board of Directors of the Parent Company on March 27<sup>th</sup>, 2006 and are subject to approval at the Shareholders' Annual General Meeting.

*(f) Use of estimates:* The compilation of financial statements based on the IFRS requires that the management proceed in making estimations and assumptions that affect the figures for the assets and liabilities, the disclosure of contingent assets and liabilities at the balance sheet date as well as the figures for the income and expenses during the financial year/period. The actual results may differ from these estimates.

### 3. SUMMARY OF KEY ACCOUNTING PRINCIPLES:

The main accounting principles adopted during the compilation of the attached consolidated financial statements are the following:

*a) Consolidation Basis:* The attached consolidated financial statements comprise the financial statements of TERNA and its subsidiaries. The subsidiary companies in which the Group holds directly or indirectly more than half of the voting rights or has the right to exercise control over their operation have been consolidated. Subsidiaries are consolidated from the date that the Group acquires control over them and cease to be consolidated from the date it no longer has control.

The Group's interests in Joint Ventures, in the cases where they are subject to common control, are consolidated in the consolidated financial statements using the equity consolidation method whereby the Group's share of each of the assets, liabilities, income and expenses of a jointly controlled entity is included in the Group's financial statements.

Intra-group transactions and balances have been cancelled-out in the attached consolidated financial statements. Whenever required the accounting principles of the subsidiaries have been amended in order to ensure consistency with the accounting principles adopted by the Group.

*b) Investments in Associates:* The Group's participating interests in other companies in which TERNA exercises significant influence are accounted for using the equity method. According to this method the participating interest in the associate company is carried at acquisition cost plus any change in the percentage of its equity held by the Group, less any provisions for impairment. The consolidated income statement shows the Group's share in the associate's results.

*c) Investments and other (non-derivative) financial assets:* Financial assets that fall under the provisions of IAS 39 and are governed by them are classified according to their nature and characteristics into one of the following four categories:

- (i) Investments available for sale
- (ii) Receivables and loans
- (iii) Financial assets at fair value through the profit or loss
- (iv) Investments held to maturity

Initially they are recognised at acquisition cost, which represents the fair value plus, in some cases, the direct transaction and acquisition expenses.

The classification of the above financial assets is made upon their initial recognition and wherever permitted it is reviewed and reassessed on a periodic basis.

(i) Investments available for sale

Financial assets (non-derivative) that cannot be classified in any of the above categories are designated and classified as investment available for sale. After the initial recognition, available for sale investments are valued at fair value with the resulting gains or losses being recognized as a separate item in equity. Upon sale or write-off or impairment of the investment the accumulated gains or losses are included in the profit or loss.

(ii) Receivables and loans

Receivables and loans created by the activities of the Group (and which fall outside the usual credit limits), are valued at net amortized cost using the effective interest rate method. Gains or losses are recorded in the profit or loss when the relevant amounts are written-off or suffer impairment as well as through the amortisation process.

(iii) Financial assets at fair value through the profit or loss

This relates to the trading portfolio and comprises investments acquired with a view to liquidate them in the near future. Gains or losses from the valuation of such assets are recorded in the profit or loss.

(iv) Investments held to maturity

Financial assets (non-derivative) with defined flows and defined maturity are classified as held to maturity when the company is willing and able to retain them until their maturity. Investments held indefinitely or for a predetermined period cannot be classified in this category. Held to maturity investments are valued, after the initial recording, at net amortised cost using the effective interest rate method. Gains or losses are recorded in the profit or loss when the relevant amounts are written-off or suffer impairment as well as through the amortisation process.

The current value of such investments that are traded in an organised exchange is derived by the exchange value of the investment at the closing date. As regards investments that are not traded in an active market, their fair value is calculated on the basis of relevant valuation techniques. These techniques are based on recent arm's-length investment transactions, with reference to the exchange value of another investment with characteristics similar to the investment valued, discounted cash-flow analysis and investment valuation models.

**d) Financial Instruments and Risk Management:** Non-derivative financial assets and liabilities in the balance sheet include cash balances, receivables, participations bank loans and other short and long-term liabilities. The Company does not use derivative financial products. The accounting principles for the recognition and measurement of these items are mentioned in the respective accounting principles, which are presented in this Note. Financial instruments are disclosed as receivables, liabilities or equity based on the substance and the contents of the relevant contracts from which they stem. Interest, dividends, gains and losses resulting from the financial instruments that are classified as receivables or liabilities are accounted for as expenses or income respectively. The distribution of dividends to shareholders is accounted for directly through equity. Financial instruments are netted-off when the Company, according to the law, has this legal right and intends to set them off (against each other) on a net basis or to recover the asset and net the liability off at the same time. Financial risk management aims to reduce possible negative consequences. More specifically:

- (i) **Interest rate risk and exchange rate risk:** The Company's bank loans are denominated in euros and are subject to flexible interest rates. The Company does not use derivative instruments in order to reduce its exposure to interest rate risk. The Management of the Company follows the development of interest rates and exchange rates and takes the necessary measures to reduce the risk.
- (ii) **Fair Value:** The amounts appearing in the attached Balance Sheets for cash balances, short-term receivables and other short-term liabilities approximate their respective real values due to their short-term nature. The fair value of short-term bank loans does not differ from their accounting value due to the use of floating interest rates.
- (iii) **Credit Risk Concentration:** A substantial part of trade receivables in general relate to agencies and entities of the Public sector with which there is no credit risk, per se. Regarding receivables from the private sector, the Company policy is to seek business with customers of satisfactory credit standing while the constant aim is to resolve any resulting differences within an amicable settlement context. Moreover the credit risk concentration with respect to receivables from the private sector is limited compared to the total amount of trade receivables due to the great dispersion of the balances.
- (iv) **Market Risk:** The Group has not entered into contracts in order to hedge the market risk arising from its exposure to fluctuations in the prices of raw materials used in the production process.

**e) Operation and Presentation Currency and Foreign Exchange Conversion:** The euro is the currency of operation and presentation of the Group and its Greek subsidiaries. Transactions in other currencies are converted into euros using the exchange rates in effect at the date of the transaction. At the date of compilation of the financial statements the monetary asset and liability items that are denominated in other currencies are adjusted so as to reflect the current exchange rates.

The profits and losses resulting from the end-of-year valuation of monetary items in foreign currencies are reflected in the attached consolidated income statement. The profits or losses resulting from transactions are also reflected in the consolidated income statement.

The currency of operation of the foreign subsidiaries of the Group is the official currency of the country each subsidiary operates in. Accordingly, at each balance sheet date all the balance sheet accounts of the subsidiaries are converted into euros using the exchange rate in effect at the balance sheet date. Income and expenses are converted using the weighted average rate in effect during the year. The resulting exchange differences from the valuation of foreign subsidiaries as described above are booked directly to equity. Upon sale or disposal of a foreign subsidiary the cumulated exchange differences described above are taken to the profit or loss account.

**f) Intangible assets:** Intangible assets consist of quarry use rights, software acquisition costs and all expenses incurred to develop the software in order to bring it to operating condition. Amortisation on the quarry use rights is accounted for using the straight-line method for the duration of the contractual right for the use of the quarries (approximately 30 years) and within their productive use period while amortisation on software is accounted for based on the straight line method for a period of three years.

**g) Income recognition:** Income is recognized to the extent that it is probable that economic benefits will result for the Group and that the relevant amounts can be accurately measured. The following specific recognition criteria must also be met for the recognition of income.

- (i) **Income from construction activities:** Construction subsidiaries and joint-ventures recognise income from construction contracts in their accounting books based on amounts invoiced to customers, which result from the relevant partial certifications of work completed that are issued by the responsible engineers and correspond to the work

completed up to the closing date. For reasons of compliance with the IFRS income from construction activity is accounted for in the attached consolidated financial statements using the percentage-of-completion method in accordance with the provisions of IAS 11 “Construction Contracts”.

According to the percentage-of-completion method the construction costs incurred up to the Balance Sheet date are compared to the total estimated cost of the project in order to determine the percentage of the project that has been completed. This percentage is applied to the total revised contract price in order to determine the cumulated income from the project, based on which the invoiced income to date is revised. The cumulated effect of the revisions of the total estimated construction cost and the total contract price are accounted for during the accounting periods in which they arise. In the cases of contracts where it is forecast that the total estimated cost will exceed the total contract price, the entire loss is recognised in the year during which the loss-making events become probable.

Non-invoiced accrued income relates to income recognized on the basis of the method described above that has not yet been invoiced. Non-accrued income comprises amounts invoiced up to the balance sheet date over and above the income calculated using the percentage-of-completion method.

Project execution down-payments represent amounts received by the Group upon signing the relevant contracts and are proportionally netted-off with the partial invoicings. The remaining amount appears as a liability in the attached financial statements.

- (ii) **Sale of goods:** Revenue from the sale of goods, net of trade discounts, sales incentive discounts and the corresponding VAT, is recognized when the significant risks and benefits from ownership of the goods have been transferred to the buyer.
- (iii) **Revenue from the sale of Electric Energy:** Revenue from the sale of Electric Energy is accounted for in the year in which it accrues. Revenue from sales of electric energy to DESMHE or any other buyer that have not yet been invoiced is recognized as accrued non-invoiced income in the financial statements.
- (iv) **Revenue from the construction and sale of buildings:** Buildings owned by the Group that are under construction, appear as inventories. When the final sale contracts are drawn, by which the risks and benefits of ownership of the building are transferred, and to the extent that after the compilation of these contracts there remains significant construction work to be carried out, the relevant revenue is recognized according to the percentage-of-completion method, as described above.
- (v) **Rent Revenue:** Rent revenue is recognized using the straight-line method, according to the terms of the lease.
- (vi) **Dividends:** Dividends are accounted for when the right to receive them has been finalized by the shareholders by virtue of a General Meeting resolution.
- (vii) **Interest:** Interest income is recognized on an accruals basis.

**h)Tangible Fixed Assets:** As previously mentioned, the Group has valued certain land, buildings, machinery and vehicles at fair value on January 1<sup>st</sup>, 2004 and these fair values have been used as implied cost at the date of transition to IFRS. The resulting surplus was credited to the profits carried forward account. The remaining land, buildings, machinery and vehicles are measured at purchase cost less accumulated depreciation and any provisions for impairment.

Repairs and maintenance are booked as expenses during the year in which they are incurred. Significant improvements are capitalized in the cost of the respective fixed assets provided that they augment the useful economic life, increase the production level or improve the efficiency of the respective fixed assets.

Tangible fixed asset items are eliminated from the balance sheet on disposal or withdrawal or when no further economic benefits are expected from their continued use. Gains or losses resulting from the elimination of an asset from the balance sheet are included in the income statement of the financial year in which the fixed asset in question is eliminated.

Fixed assets under construction include fixed assets that are work in progress and reflect their cost. Fixed assets under construction are not depreciated until the asset is completed and put into operation.

**i) Depreciation:** Depreciation is calculated according to the straight-line method using rates that approximate the relevant useful economic lives of the respective assets. The useful economic lives per fixed asset category are as follows:

	<u>YEARS</u>
Quarries	30
Buildings and Construction projects	8-30
Machinery and Technical Installations	3-12
Vehicles	5-12
Fixtures and Other Equipment	3-12

**j) Impairment of the Value of Fixed Assets:** The book values of long-term asset items are reviewed for impairment purposes when facts or changes in circumstances imply that the book value may not be recoverable. When the book value of an asset exceeds its recoverable amount, the respective impairment loss is registered in the income statement. The recoverable amount is defined as the largest value between the net estimated sales price and the acquisition value. The net sales value is the plausible income from the sale of an asset in the context of an arm's-length transaction, in which all parties have full knowledge and willingness, after the deduction of each additional direct sales cost for the asset. The acquisition cost consists of the net present value of future estimated cash flows expected to occur from the continuous use of the asset and from the income expected to arise from its sale at the end of its estimated useful economic life. In order to determine the impairment, the asset items are grouped at the lowest level for which cash flows can be recognized separately.

A reversal of an impairment loss for the value of assets accounted for in previous years, takes place only when there are sufficient indications that such an impairment no longer exists or it has been reduced. In these cases the above reversal is treated as income.

The Management assesses that there is no case of impairment of the Group's fixed assets and thus a calculation of the assets' recoverable amounts has not been made.

**k) Investment property:** Investments in property are valued at their fair value. Profits or losses that arise from changes in the real value of investments in property are included in the income statement of the period during which they arise. Repairs and maintenance are recorded as expenses in the year in which they are incurred. Material subsequent expenses are capitalised when they augment the useful economic life of the buildings, their productive capacity or reduce their operation cost. Investment properties are eliminated from the accounts upon sale. All gains or losses resulting from the sale of a property are included in the income statement of the year during which it was sold.

**l) Inventories:** Inventories comprise inert materials extracted from quarries, building materials, spare parts and raw and auxiliary materials. Inventories are valued at the lower of cost and net realisable value. The cost of raw materials, semi-finished and finished products is defined based on the weighted average method.

The cost of finished and semi-finished products includes all the realized expenses in order for them to reach the current point of storing and processing and consists of raw materials, labor costs, general industrial expenses and other costs that directly relate to the purchase of materials. The net realisable value of finished products is their estimated selling price during the Group's normal course of business less the estimated costs for their completion and the estimated necessary costs for their sale. The net realisable value of raw materials is their estimated replacement cost during the normal course of business. A provision for impairment is made if it is deemed necessary.

**m) Receivables Accounts:** Short-term receivables are accounted for at their nominal value less the provisions for doubtful receivables, while long-term receivables are valued at net amortised cost based on the effective interest rate method. At each balance sheet date all overdue or doubtful receivables are reviewed in order to determine the necessity for a provision for doubtful receivables. The balance of the specific provision for doubtful receivables is appropriately adjusted at each balance sheet date in order to reflect the estimated relevant risks. Each write-off of customer balances is debited to the existing provision for doubtful receivables.

**n) Cash and Cash Equivalents:** The Group considers time deposits and other highly liquid investments with an initial maturity less than three months, as cash and cash equivalents.

For the compilation of the cash flow statements, cash and cash equivalents consist of cash, deposits in banks and cash and cash equivalents as defined above.

**o) Long-term loan liabilities:** All long-term loan liabilities are initially booked at cost, which is the actual value of the received payment less the issuance expenses related to the loan. After the initial recording, interest-bearing loans are valued at the net book value using the effective interest rate method. The net book value is calculated after taking into account the issuance expenses and the differences between the initial amount and the amount at maturity. Profits and losses are registered in the net profit or loss when the liabilities are written off or impaired and through the amortisation procedure. Interest expenses are recognized on an accruals basis.

**p) Provisions for Staff Retirement Indemnities:** According to the provisions of L2112/20, the Group reimburses its retiring or dismissed employees, and the amount of the relevant indemnities depends on the years of service, the level of wages and the reason for exit from employment (dismissal or retirement). The liabilities for staff retirement indemnities are calculated using the discounted value of future benefits that have accrued at the end of the year, based on the recognition of the employees' benefit rights during the duration of their expected working years. The above liabilities are calculated based on the financial and actuarial assumptions and are defined using the projected unit method of actuarial valuation. Net retirement costs for the period are included in the attached income statement and consist of the present value of benefits that have accrued during the year, the interest on the benefits' liability, the cost of prior service, the actuarial profit or loss and any other additional retirement costs. The prior service costs are recognized on a straight line basis over the average period during which access to the program's benefits is earned. The liabilities for retirement benefits are not financed. As at the 1<sup>st</sup> of January 2004 (transition date to IFRS and compilation of initial Balance Sheet) the Group, applying the exemptions provided for by IFRS 1 for the first-time application of the IFRS, recognized the total actuarial losses that had accumulated as of the 1<sup>st</sup> of January 2004. During the compilation of subsequent financial statements TERNA, applying the general provisions of IAS 19, followed the "margin" method for the recognition of accumulated actuarial losses/profits. Actuarial profits and losses are registered as income or expenses when the accumulated actuarial profit or losses for each program separately exceed 10% of the largest value between the liability of the defined benefit and the actual value of the program's assets. These profits or losses are systematically recorded during the expected average remaining working life of employees participating in the programs.

**q) Government Pension Plans:** The staff of the Group is mainly covered by the main Government Social Security Fund for the private sector (IKA) and which provides pension and medical-pharmaceutical benefits. Each employee is required to contribute part of his/her monthly salary to the fund, while part of the total contribution is covered by the Group. At the time of retirement, the pension fund is responsible for the payment of retirement benefits to the employees. Consequently, the Group has no legal or constructive obligation for the payment of future benefits according to this plan.

**r) Income Tax (Current and Deferred):** Current and deferred taxes are calculated based on the financial statements of each of the companies included in the consolidated financial statements, according to the tax regulation effective in Greece or other tax frameworks under which the foreign subsidiaries operate. Income tax is calculated based on the earnings of each company as such are reformed on the companies' tax reports, on additional income taxes emerging from the Tax Authorities' tax audits and on deferred income taxes based on the enacted tax rates.

Deferred income tax is calculated using the liability method on all temporary differences between the tax base and the book value of assets and liabilities on the balance sheet date. Deferred tax liabilities are recognized for all taxable temporary differences.

Deferred tax assets are recognized for all the exempt temporary differences and transferable tax losses, to the extent that it is likely that there will be available taxable earnings, which will be set against the exempt temporary differences and the transferable unused tax losses.

The deferred tax assets are estimated on each balance sheet date and are reduced to the degree that it is not considered likely that there will be adequate taxable earnings against which part or the total of receivables from deferred income taxes may be used.

Deferred tax assets and liabilities are calculated according to the tax rates that are expected to be in effect during the financial year when the asset will be realised or the liability will be settled, and are based on the tax rates (and tax regulations) that are effective or enacted on the balance sheet date.

Income tax that relates to items, which have been directly recognized in equity, is directly recorded in equity and not in the consolidated income statement.

**s) Finance and Operating Leases:** Finance leases, which essentially transfer to the Group all the risks and returns related to the leased fixed asset, are capitalized during the inception of the lease based on the leased asset's fair value or, if it is lower, on the present value of the minimal leases. Payments for finance leases are allocated between the financial expenses and the reduction of the financing liability, in order to achieve a fixed interest rate on the remaining portion of the liability. The financial expenses are debited directly to the results. Capitalized leased fixed assets are depreciated based on the estimated useful life of the asset.

Leases where the lessor maintains all the risks and returns related to ownership of the fixed asset, are recorded as operating leases. The payments of operating leases are recognized as an expense in the income statement on a constant basis for the duration of the lease.

**t) Government Grants:** Government grants relating to subsidies of tangible fixed assets, are recognized when there is reasonable certainty that the grant will be received and all relevant terms will be met. These government grants are recorded in a deferred income account and are transferred to the income statement in equal annual instalments based on the expected useful life of the asset that was subsidized, as a reduction to the relevant depreciation expense. When the grant relates to an expense it is recognized as income during the period deemed necessary to match the grant on a systematic basis with the expenses it is meant to reimburse.



**u) Provisions, Contingent Liabilities and Contingent Receivables:** Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is possible that a transfer of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The provisions are reviewed on each balance sheet date and are adjusted in order to reflect the present value of expenses that are deemed necessary for the settlement of the liability. If the effect of the time value of money is significant, then provisions are calculated by discounting the expected future cash flows with a pre-tax rate, which reflects the market's current estimations for the time value of money, and wherever considered necessary, the risks related specifically to the obligation. Contingent liabilities are not recognized in the consolidated financial statements but are disclosed, unless the probability of an outflow of economic benefits is small. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of financial benefits is likely.

**v) Earnings per Share:** Basic earnings per share (EPS) are calculated by dividing net earnings with the average weighted number of common shares that are outstanding during each year, with the exception of the average common shares acquired by the Group as own-shares.

Diluted earnings per share are calculated by dividing the net earnings attributable to the shareholders of the parent (after deducting the interest on convertible shares, after taxes) with the weighted average number of shares that are outstanding during the year (adjusted for the effect of the diluted convertible shares).

**w) Information by Business Activity:** The distinction of the Group's activities by sector is represented by the business sectors. Until the full activation of the operations of the subsidiaries abroad the Group considers that all activities take place in one geographical sector. The operating activities are organized and managed separately according to the nature of the products and services they relate to, with each sector constituting a strategic business unit that provides different products and operates in different markets.

The Group presents information by sector of activity for its activities in construction, sale of electricity, property management, industrial production as well as the remaining activities. The basic assumption for the presentation of assets and liabilities as well as income and expenses for each sector, which are not included directly in a specific sector, is their allocation to sectors according to criteria that are applied consistently. Cross-sectoral income is calculated based on real and allocated expenses of each sector plus a margin on its employed capital.

Transactions between business units take place in market terms as occurs in the case for transactions with third parties.

**x) Restatement of previously published accounting figures:** The Company and the Group have decided to proceed in correcting certain figures that relate to the comparative financial statements as at the 31<sup>st</sup> of December 2004, which had been published with the interim financial statements of 2004. This restatement was effected through a retroactive correction of the figures in the financial year they relate to.

As a result, the Balance Sheet as at the 31<sup>st</sup> of December 2004, as well as the pre-tax profit for the 2004 financial year are adjusted compared to those included in the interim financial statements that were published for the quarters of 2005.

The Group discovered during the current financial year an error in the calculation of depreciation which had been under-calculated by €582, after the corresponding tax.

The effect of this adjustment on total equity and on the profit for financial year 2004 is as follows:

	<b>Profits carried forward 31.12.2004</b>	<b>Profit for the year 2004</b>	<b>Profits carried forward 01.01.2004</b>
Balances as published	47,634	46,154	20,018
Restatement:			
- Increase in the depreciation for the year	(582)	(582)	
Restated figures	47,052	45,572	20,018

**y) Reclassification of figures:** Some of the Balance Sheet and Income Statement figures for the previous financial year 2004, have been reclassified for presentation purposes, so as to render them similar and comparable with the respective figures for the current financial year.

#### 4. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The Group makes estimates, assumptions and exercises judgment in order to select the appropriate accounting principles with respect to the future development of events and transactions. These estimates, assumptions and judgments are reviewed periodically so as to ensure that they correspond to current facts and they reflect the current risks and are based on the previous experience of the Management regarding the level/volume of relevant transactions or events.

The main estimates and judgments that relate to data the evolution of which could affect the figures in the financial statements during the next 12 months are as follows:

##### Recognition of income from construction contracts

The Group uses the percentage of completion method to recognize revenue from construction contracts, in accordance with IAS 11. According to this method the construction cost as of each balance sheet date is compared to the budgeted total cost of the project in order to determine the percentage of completion of the project.

The cumulated effect of the restatements/reassessments of the total budgeted cost of the projects and the total contractual payment (recognition of work over and above the contract) is recorded in the financial years during which such restatements arise. The total budgeted cost and the total contractual payment of the projects arise from estimation procedures and are reassessed and reviewed at each balance sheet date.

#### 5. STRUCTURE OF THE GROUP

The structure of the TERNA group as of 31/12/2005 was as follows:

##### **A) Direct Subsidiaries of the Parent:**

<b>COMPANY NAME</b>	<b>COUNTRY OF DOMICILE</b>	<b>PARTICIPATION PERCENTAGE</b>	<b>CONSOLIDATION METHOD</b>
1. BIOMEK ABETE	GREECE	66,50%	FULL
2. TERNA ENERGY ABETE	GREECE	61,75%	FULL
3. STROTIRES AEBE	GREECE	51%	FULL
4. DIKEVE SA	GREECE	100%	FULL
5. ILIOCHORA SA	GREECE	100%	FULL
6. IRON THERMOELECTRIC SA	GREECE	50%	EQUITY

**B) Subsidiaries of TERN A ENERGY SA:**

COMPANY NAME	COUNTRY OF DOMICILE	PARTICIPATION PERCENTAGE	CONSOLIDATION METHOD
1. IWECO CHONOS LASITHI CRETE SA	GREECE	100,00%	FULL
2. TERN A ENERGY ABETE & CO. ENERGI AKI SERVOUNIO SA	GREECE	99,00%	FULL
3. TERN A ENERGY EVROS	GREECE	100,00%	FULL
4. PPC RENEWABLE- TERN A ENERGY SA	GREECE	51,00%	FULL

**C) Joint-Ventures in which TERN A participates and which are consolidated using the proportionate consolidation method:**

- 1 J/V TERN A SA - ATHENA ATE
- 2 J/V PANEPISTIMIOUPOLI HERAKLION
- 3 J/V ARTA PHILIPPIADAS DIVERSION
- 4 J/V TERN A SA - TH. KARAGIANNIS SA MINISTRY FOR THE ENVIRONMENT, PHYSICAL PLANNING AND PUBLIC WORKS CONSTRUCTION PROJECT
- 5 J/V UNDERGROUND CAR PARK THESSALONIKI
- 6 J/V THALES ATM SA - TERN A UPGRADING OF TACAN STATIONS
- 7 J/V TERN A SA - PANTECHNIKI SA
- 8 J/V TERN A SA-THALES SA
- 9 J/V MAIN IRRIGATIVE CANAL D1
- 10 J/V TERN A SA - ATHENA ATE PROJECTS ARAHTHOS PERISTERI
- 11 J/V ANCIENT OLYMPIA DIVERSION (ALPINE MAYREDER BAU GMBH)
- 12 J/V PERISTERI METRO
- 13 J/V ATHENS CONCERT HALL
- 14 J/V TERN A SA AKTOR ATE J&P AVAX
- 15 J/V TRAM CIVIL ENGINEER PROJECTS (IMPREGILO)
- 16 J/V TERN A SA - KARAGIANNIS PROJECT TEFAA KOMOTINI
- 17 J/J EVINOS - AECEK-METON SA-TERN A SA-EYKLEIDIS SA
- 18 J/V DEPA PROJECT
- 19 J/V ATHENS CAR PARKS
- 20 J/V TERN A SA-AKTOR SA – GOUYLANDRI S MUSEUM
- 21 J/V AKTOR, AECEK, EKTER, TERN A, SPATA AIRPORT FACILITIES
- 22 J/V ARCHIRODON HELLAS ATE - TERN A SA
- 23 J/V TERN A SA VIOTER SA
- 24 J/V AVAX-VIOTER (CONSTRUCTION OF OLYMPIC VILLAGE)
- 25 J/V EDRACO ATE - TERN A SA Z. NIKOLOPOULOS
- 26 J/V TERN A SA - EDRACO ATE
- 27 J/V ETETH - TERN A AVAX PANTECHNIKI
- 28 J/V TERN A S.A. J&P AVAX - PANTECHNIKI
- 29 J/V SALONIKA PARK
- 30 J/V TERN A SA-MICHANIKI SA
- 31 J/V SIEMENS –AKTOR-TERN A SA

## 6. INTANGIBLE FIXED ASSETS

The intangible fixed assets account as at December 31<sup>st</sup>, 2005 in the attached financial statements, is analyzed as follows:

	Quarry rights	Software	Total
Net Book value 1.1.2005	5,934	235	6,169
Additions (Write-offs)	(2)	76	74
(Depreciation for the year)	(220)	(164)	(384)
<b>Balance as at 31.12.2005</b>	<b>5,712</b>	<b>147</b>	<b>5,859</b>
Cost 01.01.2005	6,605	681	7,286
Accumulated Depreciation	(671)	(446)	(1,117)
Net Book value 1.1.2005	<b>5,934</b>	<b>235</b>	<b>6,169</b>
Cost 31.12.2005	6,603	757	7,360
Accumulated Depreciation	(891)	(610)	(1,501)
Net Book value 31.12.2005	<b>5,712</b>	<b>147</b>	<b>5,859</b>

## 7. TANGIBLE FIXED ASSETS

The tangible fixed assets account as at December 31<sup>st</sup> 2005, in the attached financial statements, is analyzed as follows:

	Quarries/ Land Plots	Buildings	Machinery	Vehicles	Other	Fix. Assets under construction	Total
Net Book Value							
31.12.2004	4.629	18.828	96.498	5.469	1.865	22.565	149.854
Additions	28	11.057	7.724	407	279	19.464	38.959
(Disposals – Write-offs)	(28)	(564)	(1.030)	(330)	(97)		(2.049)
Cessation of consolidation of a J/V				(12)	(1)	(2.221)	(2.234)
New consolidated companies			73	123	68		264
Transfers						(18.282)	(18.282)
(Depreciation for the year)	-	(1.359)	(8.795)	(1.198)	(523)	0	(11.875)
<b>Balance as at 31.12.2005</b>	<b>4.629</b>	<b>27.962</b>	<b>94.470</b>	<b>4.459</b>	<b>1.591</b>	<b>21.526</b>	<b>154.637</b>
Cost 31.12.2004	4.629	21.680	121.202	8.262	5.331	22.565	183.669
Accumulated depreciation as it was published	-	(2.837)	(24.113)	(2.605)	(3.466)	-	(33.021)
Restatement of depreciation			(606)	(188)			(794)
<b>Revised accumulated depreciation</b>	<b>0</b>	<b>(2.837)</b>	<b>(24.719)</b>	<b>(2.793)</b>	<b>(3.466)</b>	<b>0</b>	<b>(33.815)</b>

<b>Net Book Value</b>							
<b>31.12.2004</b>	<b>4.629</b>	<b>18.843</b>	<b>96.483</b>	<b>5.469</b>	<b>1.865</b>	<b>22.565</b>	<b>149.854</b>
Cost 31.12.2005	4.629	32.173	127.969	8.450	5.580	21.526	200.327
					(3.989		
Accumulated Depreciation	0	(4.196)	(33.514)	(3.991)	)	0	(45.690)
<b>Net Book Value</b>							
<b>31.12.2005</b>	<b>4.629</b>	<b>27.977</b>	<b>94.455</b>	<b>4.459</b>	<b>1.591</b>	<b>21.526</b>	<b>154.637</b>

Of the tangible fixed assets analyzed above, the following have been acquired through finance leases:

	<b>Machinery</b>	<b>Vehicles</b>	<b>Total</b>
<b>Cost 31.12.2005</b>	<b>27.542</b>	<b>975</b>	<b>28.517</b>
Less: Accumulated Depreciation	(3.448)	(217)	(3.665)
<b>Net Book Value 31.12.2005</b>	<b>24.094</b>	<b>758</b>	<b>24.852</b>

The Group has made a provision for the restoration the land on which it has installed the wind parks for the production of electric energy, amounting to € 759. This amount has been recorded as a tangible fixed asset and as a provision in liabilities. The tangible fixed asset is depreciated through the income statement for a period equal to the useful life of the wind park.

## 8. OTHER FINANCIAL ASSETS

Other financial assets in the attached financial statements as at December 31<sup>st</sup> 2005 are analyzed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
<u>SHARES</u>		
PRODEFIN	1,687	1,687
ERMIS SA	10	1,379
ASPIS BANK	-	2,012
DIOLKOS	500	467
NON CONSOLIDATED J/V	1,371	927
OTHER	975	702
<b>TOTAL SHARES</b>	<b>4,543</b>	<b>7,174</b>
OTHER SECURITIES ISSUED BY CONSOLIDATED J/V	3,924	-
EQUITY MUTUAL FUNDS	602	-
<b>TOTAL FINANCIAL ASSETS</b>	<b>9,069</b>	<b>7,174</b>

## 9. INVESTMENT PROPERTY

Investment property as at December 31<sup>st</sup> 2005, in the attached financial statements, is analyzed as follows:

	<b>Land</b>	<b>Buildings</b>	<b>Total</b>
<b>Balance 31.12.2004</b>	18,234	11,134	29,368
Sales	(3,063)		(3,063)
<b>Balance 31.12.2005</b>	15,171	11,134	26,305

The Company used fair values in the first IFRS application balance sheet, as these were defined by independent surveyors on January 1<sup>st</sup>, 2004. This valuation was made by an independent firm of surveyors and was based on appropriate valuation methods depending on the nature and use of the properties valued. The Company considers that the valuation of its property investments at the above values, does not differ significantly from their current values and as such, it did not proceed in undertaking new valuations in this year.

## 10. INVENTORIES

The inventory account as at December 31<sup>st</sup> 2005, in the attached financial statements, is analyzed as follows:

<b>Inventories</b>	<b>31.12.2005</b>	<b>31.12.2004</b>
Raw and Auxiliary Materials	6,815	4,108
Finished and Semi-Finished Products	7,427	10,260
Merchandise	18	160
<b>Total</b>	<b>14,260</b>	<b>14,528</b>

Raw and auxiliary materials mainly relate to materials that will be integrated in technical projects that the Group has undertaken and materials used by the industrial sector of the Group. Finished products mainly relate to the industrial sector and the production of the quarry that the Group owns. As of the 31<sup>st</sup> of December 2004 and 2005 there were no provisions for obsolete or slow-moving inventories.

## 11. TRADE RECEIVABLES, PREPAYMENTS AND OTHER RECEIVABLES

The trade receivables figure reported in the attached financial statements as of the 31<sup>st</sup> of December 2005, is analysed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Customers	160,567	199,440
Customers – Other Companies with a Participating Interest	9,505	28,501
Customers - Doubtful and in Litigation	5,312	4,953
Overdue Notes/Cheques Receivable	1,959	1,074
Checks receivable	4,722	3,222
Less: Provision (specific provision)	(18,554)	(16,852)
<b>Total</b>	<b>163,511</b>	<b>220,338</b>

An amount of € 32 million is included in the trade receivables figure, € 14 million of which stems from previous financial years and relates to the proportion of respective receivables of two Joint Ventures in which the Group participates and which have undertaken the construction of a specific technical project.

The delay is due to the complexity, both from the legal and the technical perspective, of the approval procedure for the certificate needed for the project since the contractual as well as the additional technical part of the project is financed mainly by EU funding.

The project is carried out according to the specific technical plans by the person responsible for the technical aspects of the project –competent officer of the main project- that include both the contractual as well as the additional technical part of the project. For the resolution of the dispute relating to the additional part of the plan beyond the contract, no appeal has been made to the arbitration process provided for by the contract sine the joint-ventures consider that there is still room for consensus to be reached. According to the assessment of the legal representative of the Group, who is handling the matter, in case of legal action for the collection, the outcome will not be adverse, although it is impossible to forejudge this or to estimate any possible loss. Hence, on the basis of the above and according to the assessment of all the persons responsible for the project and taking into consideration the creditworthiness of the commissioning entity, at the present stage no issue of bad debt arises.

The prepayments and other receivables figure in the attached financial statements as of the 31<sup>st</sup> of December 2005, is analysed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Prepayments to suppliers	5,091	6,372
Income tax prepayments	-	1,598
Prepaid withholding tax	-	199
Prepayments and credits controls account	3,922	5,606
Other receivables of the Group's joint ventures	10,397	15,587
Prepaid expenses – Accrued income	3,105	1,281
Other receivables	15,515	9,091
<b>Total</b>	<b>38,030</b>	<b>39,734</b>

## 12. CONSTRUCTION CONTRACTS FOR TECHNICAL PROJECTS

The technical projects under construction by the Group as at the compilation date of the attached financial statements, are analyzed as follows:

<b>Cumulatively from the commencement of the projects until 31.12.2005</b>	
Cumulative income from the commencement of the projects	1,091,809
Cumulative costs from the commencement of the projects	901,030
Cumulative results from the commencement of the projects	190,779
Payments received in advance	40,663
Certified - invoiced receivables	1,066,703
Not invoiced accrued receivables	39,583
Less: Invoiced income not-accrued	(14,477)
Total recognized receivables	1,091,809

### 13. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as at December 31<sup>st</sup> 2005, in the attached financial statements, are analyzed as follows:

	31.12.2005	31.12.2004
Cash in hand	301	378
Sight Deposits	41,550	20,090
Time Deposits	7,216	16,545
<b>Total</b>	<b>49,067</b>	<b>37,013</b>

### 14. LONG-TERM LOANS

The long-term loans figure reported in the attached financial statements as of the 31<sup>st</sup> of December 2005, is analysed as follows:

	31.12.2005	31.12.2004
Liabilities from finance leases	17,353	22,924
Long-term loans	54,521	29,200
Less: short-term part	(527)	(527)
	<b>71,347</b>	<b>51,597</b>

The repayment period of the loans mentioned above is analysed in the following table:

	31.12.2005	31.12.2004
Less than 1 year	527	527
Between 2 and 5 years	64,810	41,348
Over 5 years	6,537	10,249

Long-term loans are for the most part used to cover the financing requirements of the development of wind parks of the energy sector of the Group. Also, part of the long term loans cover the financing requirements of building investment property. The weighted average interest on the above loans is calculated as Euribor plus a spread of 3%.

### 15. PROVISIONS FOR STAFF RETIREMENT INDEMNITIES

According to Greek labor law, each employee is entitled to a lump-sum indemnity in case of dismissal or retirement. The amount of the indemnity depends on the length of service with the company and the employee's wages the day he/she is dismissed or retires. Employees that resign or are justifiably dismissed are not entitled to such an indemnity. The indemnity payable in case of retirement in Greece is equal to 40% of the indemnity calculated in case of dismissal. According to the practices in the countries where the subsidiaries of the Group are operating in, staff indemnity programmes are usually not funded.

The liabilities for staff indemnity liabilities were determined through an actuarial study. The following tables present an analysis of the net expenditure for the relevant provisions recorded in the results for the financial year ended on the 31<sup>st</sup> of December 31, 2005 and the movement of the relevant provision accounts for staff indemnities presented in the attached consolidated Balance Sheet for the year ended on December 31st 2005.



The provision for staff indemnities recognized in the consolidated Income Statement for the financial year is as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Current service cost	159	325
Finance cost	49	60
Write-off of not-recognised actuarial losses	76	-
Additional payments	358	-
	<b>642</b>	<b>385</b>

The movement of the relevant provision account in the consolidated Balance Sheet is as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
<b>Opening balance of the liability</b>	<b>1,193</b>	<b>1,739</b>
Provision recognized in the income statement	642	385
Indemnities paid	(558)	(931)
<b>Closing balance</b>	<b>1,277</b>	<b>1,193</b>

  

	<b>31.12.2005</b>	<b>31.12.2004</b>
Current value of liability for indemnities	1,688	1,680
Cumulative not recognized actuarial loss	(411)	(487)
Provision in the Balance Sheet	<b>1,277</b>	<b>1,193</b>

The main assumptions for financial years 2005 and 2004 are as follows:

Discount rate	3.03%
Future wage increases	2.3%
Average remaining work life (years)	4.81

## 16. GRANTS

The grants figure reported in the attached financial statements as of the 31<sup>st</sup> of December 2005, is analysed as follows:

<b>Net value 31.12.2004</b>	<b>12,822</b>
Collection of Grants during the period	2,719
Transfers to the Profit and Loss for the period	(1,245)
<b>Net value 31.12.2005</b>	<b>14,296</b>

Grants relate to government grants for the development of wind parks and are amortized during the useful life of these parks.

## 17. SUPPLIERS, ACCRUED AND OTHER LIABILITIES

The suppliers account reported in the attached financial statements as of the 31st of December 2005 is analysed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Suppliers- Subcontractors	9,976	35,436
Suppliers-other	23,605	34,059
Notes payable	-	8
Cheques payable	4,672	12,660
Customer prepayments	40,664	8,389
Liabilities towards other companies in which the Group has a participating interest	8,137	30,032
<b>Total</b>	<b>87,054</b>	<b>120,584</b>

The accrued and other short-term liabilities figure reported in the attached financial statements as of the 31<sup>st</sup> of December 2005 is analysed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Liabilities from taxes-duties	8,299	12,031
Insurance organizations	1,980	2,071
Dividends payable	585	571
Guarantors	0	1,900
BoD remuneration	802	701
Prepaid income – accrued expenses	1,900	2,797
Various creditors	18,550	5,248
<b>Total</b>	<b>32,116</b>	<b>25,319</b>

## 18. SHORT-TERM LOANS

The total amount of the Group's short-term loans refers to bank overdrafts that are used for working capital purposes to cover the Company's operating needs. The amounts withdrawn are mainly used to cover the short term liabilities of the construction sector that emerge from the timing difference between the realization of the construction cost and the certification of the work completed, as well as from the large delays in the collection of receivables from the State. The weighted average interest rate for the short-term loans is close to 4%.

## 19. INCOME TAX (CURRENT AND DEFERRED) – NOT AUDITED FISCAL YEARS

According to Greek tax legislation the Company is taxed with a tax rate of 32% for 2005, 29% for 2006 and 25% from 2007 and onwards.

The income tax provision recorded in the income statement is analysed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Current tax	7,220	17,351
Deferred tax (credit)/debit	621	1,168
<b>Total</b>	<b>7,841</b>	<b>18,519</b>

The income tax statement is submitted on an annual basis but the profits or losses declared remain provisional until the tax authorities audit the tax payer's books and records and issue a final audit report.

In this case it is possible that the tax authorities may impose additional tax and penalties, the level of which cannot be determined at the present time. For this reason no relevant provisions have been booked in the attached financial statements.

TERNA SA is currently undergoing a regular tax audit for fiscal years 2002 to 2004 while its subsidiary TERNA ENERGY ABETE is also undergoing a regular tax audit. The non-audited tax years of the companies in the TERNA Group that are consolidated using the method of full and equity are as follows:

<b><u>NAME</u></b>	<b><u>NUMBER OF NON AUDITED FISCAL YEARS</u></b>
1.TERNA ENERGY ABETE	2
2.BIOMEK ABETE	4
3.STROTIRES ABEE	3
4.DIKEBE SA	3
5.ILIOCHORA SA	1

<b><u>NAME</u></b>	<b><u>NUMBER OF NON AUDITED FISCAL YEARS</u></b>
1.IWECO CHONOS LASITHI CRETE SA	3
2.TERNA ENERGY ABETE & CO. ENERGIKI SERVOUNIO SA	3
3. TERNA ENERGY EVROS	3
4. PPC RENEWABLE- TERNA ENERGY SA	3
5.IRON THERMOELECTRICAL SA	3

<b>JOINT VENTURES THAT ARE CONSOLIDATED WITH THE EQUITY METHOD</b>	<b>NON AUDITED FISCAL YEARS</b>
J/V TERNA SA-ATHINA ATE	2
J/V HERACLION UNIVERSITY CITY	2
J/V ARTA DEVIATION - PHIPIADAS	4
J/V TERNA SA – TH. KARAGIANNIS SA PROJECT YPEXODE CONSTRUCTION	5
J/V UNDERGROUND CAR PARK THESSALONIKI	3
J/V THALES ATM SA-TERNA UPGRADE CAR PARK TACAN	5
J/V TERNA SA PANTECHNIKI SA	3
J/V TERNA SA-THALES SA	3
J/V MAIN IRRIGATION CANAL Δ 1	6
J/V TERNA SA – ATHINA ATE PROJECT ARACHTHOU PERIST.	4
J/V DEVIATION ANCIENT OLYMPIA (ALPINE MAYREDER BAU GMBH)	6
J/V PERISTERI UNDERGROUND	4
J/V ATHENS OPERA HOUSE	4
J/V TERNA SA AKTOR ATE. J&P AVAX	4
J/V TRAM CIVIL ENGINEERING PROJECTS (IMPREGILO)	5
J/V TERNA SA – KARAGIANNIS PROJECT TEFAA KOMOTINIS	3
J/V EVINOY – AEFK-METON SA-TERNA SA-EYKLEIDIS ATE	3
J/V DEPA PROJECT	3
J/V ATHENIAN CAR PARKS	3
J/V TERNA SA/AKTOR SA-GOULANDRI MUSEUM	3
J/V AKTOR, AEGEK, EKTER, TERNA, SPATA AIRPORT BUILDINGS	6
J/V ARCHIRODON HELLAS ATE-TERNA SA	4
J/V TERNA SA BIOTER OE	6
JOINT VENTURE ABAX-BIOTER (CONSTRUCTION OF OLYMPIC VILLAGE)	3
J/V EDRACO A.T.E. – TERNA A.E.Z. NIKOLOPOULOS	6
J/V TERNA SA- EDRACO ATE	4
J/V ETETH=TERNA AVAX PANTECHNIKI	3
J/V TERNA SA J&P AVAX-PANTECHNIKI	3
J/V SALONIKA PARK	1
J/V TERNA SA-MICHANIKI SA	1
J/V SIEMENS-AKTOR-TERNA SA	1

An analysis and reconciliation of the nominal tax rate to the actual one follows:

	<u>2005</u>	<u>2004</u>
IAS Profit	23.011	64.091
Corresponding tax	<u>7.364</u>	<u>22.432</u>
Tax-free reserves	(1.216)	(1.750)
Inferred method of taxation	(1.155)	(5.616)
Non-deductible expenses	378	613
Difference between accounting and tax profit		(1.050)
Effect of tax rate change		140
Difference between accounting and tax profit for J/V	1.855	2.477
Additional tax	256	405
Other	359	868
<b>Income tax</b>	<u><b>7.841</b></u>	<u><b>18.519</b></u>

Deferred income tax is calculated on all the temporary tax differences between the book value and the tax value of the assets and liabilities. The deferred income tax is calculated using the expected tax rate of the Company at the time in which the tax receivable/liability matures. The deferred tax receivables and liabilities for the years 2005 and 2004 are analyzed as follows:

	<b>Balance sheet</b>		<b>Profit and loss account</b>
	<b>31.12.2005</b>	<b>31.12.2004</b>	<b>(Debit)/Credit</b>
			<b>01.01 – 31.12.2005</b>
<b>Deferred income tax asset</b>			
Expensed intangible assets	1,673	2,325	(652)
Provisions for doubtful receivables	2,976	1,226	1,750
Provisions for employee indemnities	319	297	22
Recognition of construction project revenue according to IAS 11	2,854	2,080	774
<b>Total</b>	<b>7,822</b>	<b>5,928</b>	<b>1,894</b>
<b>Deferred income tax liability</b>			
Recognition of finance leases, revaluation of fixed assets and depreciation of fixed assets based on their useful life	(2,842)	(1,689)	(1,153)
Other	(1,666)	(304)	(1,362)
<b>Total</b>	<b>(4,508)</b>	<b>(1,993)</b>	<b>(2,515)</b>
<b>Deferred income tax income/expense</b>			<b>(621)</b>
<b>Deferred income tax asset/(liability)</b>	<b>3,314</b>	<b>3,935</b>	

The Company maintains tax exempt reserves of € 14,738 which will be taxed using the current tax rate in the event that they are distributed or capitalized. In the near future the Company does not intend to distribute or capitalize these reserves.

## 20. SHARE CAPITAL

The Share Capital of the Parent Company amounts today to € 53,319, divided in 45,964,500 common nominal voting shares with a nominal value of € 1.16 each.

## 21. INCOME

Sales as of the 31<sup>st</sup> of December 2005, as reported in the attached financial statements are classified as follows:

	<b>1.1-31.12.2005</b>	<b>1.1-31.12.2004</b>
Income from construction projects	185,111	379,818
Sales of electric energy	26,072	10,151
Sales of industrial products and building materials	23,874	26,655
Rent	747	729
Provision of Services	9,387	10,089
<b>Other Sales</b>	18	544
<b>Total</b>	<b>245,209</b>	<b>427,986</b>

## 22. COST OF SALES AND ADMINISTRATION AND DISTRIBUTION EXPENSES

The figures for cost of sales reported in the attached financial are analysed as follows:

Cost of Sales	31.12.2005	31.12.2004
Consumption of material and finished work	47,341	104,034
Staff wages	26,679	55,057
Subcontractors	71,876	122,016
Other third party fees	18,382	13,100
Other third party benefits	16,914	17,398
Tax – duties	445	413
Depreciation	11,918	9,020
Other	4,565	19,905
<b>Total cost of sales</b>	<b>198,120</b>	<b>340,943</b>

The figures for administration and distribution expenses reported in the attached financial are analysed as follows:

Administrative Expenses	31.12.2005	31.12.2004
Consumption of material and finished work	738	231
Staff wages	5,149	4,670
Subcontractors	3,890	4,233
Other third party fees	4,798	635
Other third party benefits	2,341	3,056
Tax – duties	564	980
Depreciation	341	798
Other	4,278	8,828
<b>Total administrative expenses</b>	<b>22,099</b>	<b>23,431</b>

## 23. OTHER OPERATING INCOME / (EXPENSES)

Other operating income /(expenses) as of the 31<sup>st</sup> of December 2005 is analysed as follows:

	1.1-31.12.2005	1.1-31.12.2004
Provision for employee indemnities	(85)	1,488
Provision for doubtful debts	(44)	1,067
Rent revenue	1,215	1,318
Revenue from ensuing activities	653	796
Grant amortization	1,245	1,221
Other revenue	1,884	1,176
<b>Total</b>	<b>4,868</b>	<b>7,066</b>

## 24. FINANCIAL INCOME / (EXPENSES)

Financial income/(expenses) as of the 31<sup>st</sup> of December 2005 in the attached financial statements is analyzed as follows:

	1.1-31.12.2005	1.1-31.12.2004
Credit interest on bank deposits	519	717
Dividends from subsidiaries and other income from securities	2,727	1,104
Profit/(Loss) from the valuation-sale of participations and securities	(1,042)	(1,401)
Interest on loans	(9,050)	(7,007)
Bank commissions		
Other financial income		
<b>Total</b>	<b>(6,846)</b>	<b>(6,587)</b>

## 25. AVERAGE NUMBER OF EMPLOYEES

The average number of employees during the period from January 1<sup>st</sup> – to December 31<sup>st</sup> 2005 is analyzed as follows:

Average number of employees	1.1-31.12.2005
Workers	228
Clerks	381

## 26. RELATED PARTY TRANSACTIONS

The transactions of the Company with related parties during the year and the relevant balances as of the 31<sup>st</sup> of December 2005 are analysed as follows:

**INTRAGROUP TRANSACTIONS**

Revenue from intragroup sales	23,352
Fixed assets under construction	1,497
Cost of intragroup transactions	4,038

**INTRAGROUP ASSET – LIABILITY BALANCES**

Suppliers	2,288
Customers	10,525
Short-term receivables from companies in which the Group has a participating interest	93
Liabilities towards companies in which the Group has a participating interest	11
Supplier prepayments	146
Customer prepayments	1,521

**27. CONTINGENT LIABILITIES**

During the course of conducting its business, the Company may face legal claims from third parties. According to both the Management and the Company's Legal Counsel, any such claims are not expected to have a significant impact on the Company's operation and financial position as of the 31<sup>st</sup> of December 2005.

**28. EVENTS AFTER THE BALANCE SHEET DATE**

The Group during the first quarter of 2006 signed new contracts amounting to 58.1 million euros the most important of which relate to a) extension of a METRO line for a total amount of 164.2 million euros, participating with a 31.5% percentage and b) maintenance of the railroad track between Salonia and Florina for a total amount of 5.2 million.

**29. INFORMATION BY SECTOR OF ACTIVITY**

The following tables present the assets, liabilities and results of the Company by sector of activity as of the 31<sup>st</sup> of December 2004 and 2005:

<b>TERNA GROUP DECEMBER 31<sup>ST</sup> 2004</b>	<b>Constructions Sector</b>	<b>Energy Sector</b>	<b>Real estate Sector</b>	<b>Industry Sector</b>	<b>Other Sectors</b>	<b>All Sectors</b>	<b>Removed from Group</b>	<b>Group Total</b>
<b>INCOME STATEMENT</b>								
Turnover (Sales)	435,402	9,016	821	14,725	6,045	<b>466,009</b>	(38,023)	<b>427,986</b>
Cost of Sales and Services Rendered	(363,221)	(4,650)	(108)	(11,657)	(6,410)	<b>(386,046)</b>	45,103	<b>(340,943)</b>
<b>Gross Operating Results</b>	72,181	4,367	713	3,067	(365)	<b>79,963</b>	7,080	<b>87,043</b>
Other Income / Expenses (net)	(12,714)	(566)	(35 )	(330)	(2,671)	<b>(16,316)</b>	(76)	<b>(16,392)</b>
Financial Income / Expenses (net)	7,388	(627)	(345)	(148)	(132)	<b>6,136</b>	(12,696)	<b>(6,560)</b>
<b>Result before taxes</b>	66,855	3,174	333	2,589	(3,168)	<b>69,783</b>	(5,692)	<b>64,091</b>
<b>TERNA GROUP DECEMBER 31<sup>ST</sup> 2005</b>	<b>Constructions Sector</b>	<b>Energy Sector</b>	<b>Real estate Sector</b>	<b>Industry Sector</b>	<b>Other Sectors</b>	<b>All Sectors</b>	<b>Removed from Group</b>	<b>Group Total</b>
<b>INCOME STATEMENT</b>								
Turnover (Sales)	216,774	26,072	747	8,709	8,398	<b>260,700</b>	(15,491)	<b>245,209</b>
Cost of Sales and Services Rendered	(179,667)	(14,186)	(56)	(6,592)	(7,302)	<b>(207,803)</b>	9,683	<b>(198,120)</b>
<b>Gross Operating Results</b>	37,107	11,886	691	2,117	1,096	<b>52,897</b>	(5,808)	<b>47,089</b>
Other Income / Expenses (net)	(14,410)	(2,767)	(119)	(740)	(1,923)	<b>(19,959)</b>	2,728	<b>(17,231)</b>
Financial Income / Expenses (net)	(980)	(2,751)	(313)	(6)	(1)	<b>(4,051)</b>	(2,795)	<b>(6,846)</b>
<b>Result before taxes</b>	21,717	6,368	259	1,371	(828)	<b>28,887</b>	(5,875)	<b>23,012</b>



<b>TERNA GROUP 31<sup>st</sup> of DECEMBER 2004</b> <b>(in thousand of euros)</b>	<b>Constructions Sector</b>	<b>Energy Sector</b>	<b>Real estate Sector</b>	<b>Industry Sector</b>	<b>Other Sectors</b>	<b>All Sectors</b>	<b>Removed from Group</b>	<b>Group Total</b>
<b>ASSETS</b>								
Intangible assets (net)	215	22	0	0	5,932	<b>6,169</b>	0	<b>6,169</b>
Tangible assets (net)	51,546	98,315	2,268	496	1,021	<b>153,646</b>	(3,792)	<b>149,854</b>
Investment Property	0	0	29,368	0	0	<b>29,368</b>	0	<b>29,368</b>
Other long tem assets	154	411	121	31	4,916	<b>5,633</b>	(14)	<b>5,619</b>
Inventories	6,019	2,151	0	1,869	5,511	<b>15,550</b>	(1,022)	<b>14,528</b>
Trade Receivables – Customers	246,768	1,703	352	3,610	1,136	<b>253,569</b>	(33,231)	<b>220,338</b>
Prepayment and other receivables	55,896	11,242	637	642	3,540	<b>71,957</b>	(32,223)	<b>39,734</b>
Other Financial Assets	41,779	10,106	0	6	0	<b>51,891</b>	(44,717)	<b>7,174</b>
Cash and cash equivalents	33,339	774	357	1,031	1,512	<b>37,013</b>	0	<b>37,013</b>
<b>Total Assets</b>	<b>435,716</b>	<b>124,724</b>	<b>33,103</b>	<b>7,685</b>	<b>23,568</b>	<b>624,796</b>	<b>(114,999)</b>	<b>509,797</b>
<b>LIABILITIES</b>								
Long-term loans – Leases	20,637	22,391	8,570	0	0	<b>51,598</b>	0	<b>51,598</b>
Other long term liabilities	6,461	0	0	0	0	<b>6,461</b>	0	<b>6,461</b>
Provisions	4,132	4	0	115	0	<b>4,251</b>	0	<b>4,251</b>
Short-term loans	83,486	24,307	558	4	2,498	<b>110,853</b>	(13)	<b>110,840</b>
Suppliers – Other Liabilities	165,169	53,059	1,787	4,956	2,995	<b>227,966</b>	(67,043)	<b>160,923</b>
<b>Total Liabilities</b>	<b>279,885</b>	<b>99,761</b>	<b>10,915</b>	<b>5,075</b>	<b>5,493</b>	<b>401,129</b>	<b>(67,056)</b>	<b>334,073</b>

<b>TERNA GROUP 31<sup>st</sup> of DECEMBER 2005</b> <b>(in thousand of euros)</b>	<b>Constructions Sector</b>	<b>Energy Sector</b>	<b>Real estate Sector</b>	<b>Industry Sector</b>	<b>Other Sectors</b>	<b>All Sectors</b>	<b>Removed from Group</b>	<b>Group Total</b>
<b>ASSETS</b>								
Intangible assets (net)	114	33	0	0	5,712	<b>5,859</b>	0	<b>5,859</b>
Tangible assets (net)	45,670	110,108	27	335	1,067	<b>157,207</b>	(2,570)	<b>154,637</b>
Investment Property	0	0	26,305	0	0	<b>26,305</b>	0	<b>26,305</b>
Other long tem assets	379	388	14	33	6,534	<b>7,348</b>		<b>7,348</b>
Inventories	14,245	1,638	0	1,460	55	<b>17,398</b>	(3,138)	<b>14,260</b>
Trade Receivables – Customers	209,221	4,418	0	400	2,916	<b>216,955</b>	(53,444)	<b>163,511</b>
Prepayment and other receivables	32,857	7,375	16	330	192	<b>40,770</b>	(2,740)	<b>38,030</b>
Other Financial Assets	46,137	27,193	0	6	0	<b>73,336</b>	(64,267)	<b>9,069</b>
Cash and cash equivalents	33,066	10,839	33	2,810	2,319	<b>49,067</b>	0	<b>49,067</b>
<b>Total Assets</b>	<b>381,689</b>	<b>161,992</b>	<b>26,395</b>	<b>5,374</b>	<b>18,795</b>	<b>594,245</b>	<b>(126,159)</b>	<b>468,086</b>
<b>LIABILITIES</b>								
Long-term loans – Leases	3,806	60,965	6,537	0	39	<b>71,347</b>	0	<b>71,347</b>
Other long term liabilities	2,613	1,019	178	0	0	<b>3,810</b>	0	<b>3,810</b>
Provisions	2,407	766	0	125	71	<b>3,369</b>	0	<b>3,369</b>
Short-term loans	63,662	11,595	527	10	0	<b>75,794</b>	0	<b>75,794</b>
Suppliers – Other Liabilities	166,289	30,338	674	1,762	1,354	<b>200,417</b>	(66,776)	<b>133,641</b>
<b>Total Liabilities</b>	<b>238,777</b>	<b>104,683</b>	<b>7,916</b>	<b>1,897</b>	<b>1,464</b>	<b>354,737</b>	<b>(66,776)</b>	<b>287,961</b>

### **30. SUMMARY OF THE MOST IMPORTANT DIFFERENCES BETWEEN THE G.A.A.P. AND THE I.F.R.S.**

The following table presents, in summary, the effect of the most important adjustments to equity for 1.1.2004 and 31.12.2004 that were made to the Company's statutory financial statements, in order to adjust them to the I.F.R.S.

**TABLE OF ADJUSTMENTS TO OPENING EQUITY FOR THE PERIOD (1.1.2005 and 1.1.2004)  
BETWEEN THE GREEK GENERALLY ACCEPTED ACCOUNTING PRINCIPLES (G.A.A.P.)  
AND THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (I.F.R.S.)**

	<b>TERNA GROUP</b>	
	<b>31.12.2004</b>	<b>1.1.2004</b>
Opening equity for the period according to G.A.A.P.	189,455	156,234
Recognition of provision for staff indemnities according to IAS 19	201	(1,290)
Valuation of investment property and fixed assets at fair values	12,004	10,884
Write-off of intangible assets	(7,727)	(10,510)
Recognition of long-term contracts for construction projects according to IAS 11	(7,257)	(2,357)
Accounting for deferred taxes	3,705	5,245
Recognition of finance leases	246	(1,949)
Provision for doubtful receivables	(12,270)	(12,972)
Transfer of grants to future period income	(12,822)	(12,165)
Equity consolidation of J/V and other companies	851	(1,030)
Other	(192)	-
Recognition of 2003 dividend according to the IAS	10,112	7,814
Increase of depreciation following restatement (Note 3.x)	(582)	
Opening equity for the period according to I.F.R.S.	<b>175,724</b>	<b>137,904</b>

The following Reconciliation Table presents in summary the most important adjustments to the Company's net results for the period ended on the 31<sup>st</sup> of December 2004 that were made to the Company's statutory financial statements in order to adjust them to the I.F.R.S.:

**RECONCILIATION TABLE FOR THE RESULTS OF THE YEAR (31.12.2004) BETWEEN THE GREEK ACCOUNTING STANDARDS (G.A.S.) AND THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (I.F.R.S.)**

	<b>TERNA GROUP</b>
	<b>31.12.2004</b>
Results for the period according to the G.A.S.	56,345
Recognition of a provision for staff indemnities according to IAS 19	1,491
Valuation of investment property and fixed assets at fair values	327
Write-off of intangible assets	2,784
Recognition of long-term contracts for construction projects according to IAS 11	(4,901)
Incorporation of companies not consolidated under GAS	5,947
Recognition of finance leases	2,195
Provision for doubtful receivables	659
Other	(756)
Results for the period according to the I.F.R.S.	<b>64,091</b>

- a. **Investment Grants:** According to Greek Generally Accepted Accounting Principles, grants that are received for the financing of the acquisition and/ or construction of Company fixed assets, are registered in equity and are depreciated according to the useful economic life of the fixed assets they refer to. According to I.F.R.S., the above grants are registered as deferred income and are depreciated according to the useful economic life of the fixed assets they refer to.
- b. **Recognition of income from technical projects based on the percentage-of-completion method:** For the recognition of income that arises from projects constructed by the Group, the percentage-of-completion method was applied according to IAS 11.. Details on the accounting principle are included in Note 3.
- c. **Intangible Assets:** According to G.A.P., many expense categories related to activities prior to operation, acquisition of tangible assets, foreign exchange differences on loans for the acquisition of fixed assets, construction period interest and research and development, were capitalized and depreciated as a rule within a five-year period. The recording and recognition of expenses in intangible assets (except for the procedure of corporate acquisitions and mergers) is subject to specific and rigorous rules according to IAS 38 and essentially only the recognition of specific research and development expenses are permitted under exceptional conditions. As a result, the majority of expenses that were capitalized according to the previous G.A.P. were written-off on the transition date, by debiting the profits carried forward balance.
- d. **Provisions for Staff Indemnities:** According to Greek Accounting Standards, Companies must make a relevant provision for a percentage of at least 40% of the cumulated liability that would be payable if the entire staff was fired on the 31<sup>st</sup> of December of each year, whereas according to I.F.R.S. such provisions should be made on the basis of the relevant actuarial studies carried out according to IAS 19.
- e. **Deferred Income Taxes:** The Greek accounting standards do not allow for the recognition of deferred income taxes, something which is mandatory according to the provisions of I.F.R.S.
- f. **Finance leases:** The Company recognized the fixed assets acquired through finance leases contracts on its Balance Sheet, whereas according to the previous Accounting Principles finance leases were recognized as operating.
- g. **Dividends:** Proposed dividends after the balance sheet date, which at the time of approval of the financial statements by the Board of Directors were subject to approval by the Company's Shareholders, and which according to the previous Accounting Principles appear as a liability, were reallocated to equity.
- h. **Tangible Fixed Assets, Investment Property:** According to G.A.P., tangible assets (mainly land and buildings, self-used or not) are valued at their readjusted values based on revaluations that take place every four years. Such readjustments were based on general (not specific to sectors) readjustment rates, which were specified by Presidential Decrees and were applied on the acquisition value and cumulative depreciations of the relevant fixed assets, while the resulting revaluation surpluses were capitalized within a two-year period from the readjustment. Based on the I.F.R.S. (and according to the treatment permitted by I.F.R.S. 1) specific land, buildings and machinery items were valued at fair value on the transition date, which was used as implied cost. Furthermore, depreciation according to I.F.R.S. corresponds to the useful economic life of the relevant fixed assets, while depreciation according to G.A.P. was determined by tax regulations.
- i. **Joint Ventures:** According to G.A.P., participations in joint ventures were valued at acquisition costs in the consolidated balance sheet, while the account "Income from Participations" in the profit & loss account included the proportion of net profit or loss of

the joint venture corresponding to the Group according to the relevant participation percentages. According to IAS 31 “Joint Ventures”, joint ventures were mainly consolidated with the equity consolidation method based on which consolidated financial statements include the participation percentage of the Group in the assets, liabilities and profit and loss accounts of the joint ventures, which are consolidated with equity consolidation method.

### **CERTIFICATE**

It is ascertained that the attached financial statements are those approved by the Board of Directors of the Company on the 27th of March, 2006 and have been published by being posted on the internet at the website [www.terna.gr](http://www.terna.gr). It is noted that the summary financial figures that have been published in the press aim at providing the reader with certain general financial information but do not provide a full picture of the financial position and the results of the Group, in accordance with the International Financial Reporting Standards (IFRS). In the summary information published in the press some figures have been abbreviated.

The Chairman of the BoD

The Vice Chairman and Managing Director

Nikolaos Kampas

Georgios Peristeris

The Finance Director

The Head of Accounting

Panagiotis Pothos

Nikolaos Athanasiou

## **AUDITOR'S - CERTIFIED PUBLIC ACCOUNTANT'S REPORT**

To the Shareholders of the Société Anonyme «TERNA TOURIST TECHNICAL AND MARITIME SOCIETE ANONYME»,

We audited the attached consolidated financial statements of the group of companies of the Société Anonyme «TERNA TOURIST TECHNICAL AND MARITIME SOCIETE ANONYME», of the corporate year ending on 31<sup>st</sup> of December 2005. The Company's management bears the responsibility of the financial statements preparation. Our responsibility is limited to the formation and formulation of an opinion on the financial statements, based on the effected audit.

Our audit was effected according to the Greek Auditing Standards, which are in harmony with the International Auditing Standards. These standards require the planning and the performance of the auditing works in a way which ensures with a reasonable certainty that the financial statements are free of inaccuracies and omissions. The audit includes the review of the probative evidence supporting the amounts and the information included in the financial statements, on a sampling basis. The audit also includes the valuation of the accounting principles which were followed, of the Company's management evaluations and, in general, of the data presentation in the financial statements, as well as the agreement of the content of the Board of Director's Report with the financial statements. We believe that the audit which was effected offers an adequate basis for the formation of our opinion.

From our point of view, the afore-mentioned financial statements depict accurately the consolidated financial position of the Group of companies of the Société Anonyme «TERNA TOURIST TECHNICAL AND MARITIME SOCIETE ANONYME» on 31<sup>st</sup> of December 2005 and the results of its works, as well as the equity changes and its cash flows, of the year which ended on this date, according to the International Financial Reporting Standards which have been adopted by the European Union and the content of the Board of Director's Report agrees with the afore-mentioned financial statements.

Without having any reservation concerning the conclusions of the audit :

- A. We draw your attention to the paragraph 18 which is quoted in the notes on the financial statements, where reference is made to the fact that the tax returns for the years 2002 to 2005 inclusive, have not been examined by the tax authorities and, as a consequence, there is a possibility of additional taxes and penalties imposition being assessed at the time when the returns will be examined and will be finalized. The outcome of the tax inspection cannot be predicted at the present stage and, therefore, no provision has been made in these financial statements in this respect.
- B. Also we draw your attention to the paragraph 10 of the notes on the financial statements, where reference is made to the fact that an amount of approximately 32,000 thousand Euro

is included in the claims from customers from which the collection of an amount of approximately 14,000 thousand Euro is overdue from previous years, which concern the proportion of corresponding claims of two Joint-Ventures in which «TEPNA S.A.» participates, having the execution of a technical project as a scope. For the settlement of the dispute, which regards the additional works of the project not foreseen by the contract, none recourse has been made to the arbitration provided by the contract, because the Joint-Ventures consider that the procedure of the consensual (amicable) settlement has not yet been exhausted. According to the Lawyer's estimation who handles this matter, in a case of the legal pursuit of collection there will not be an adverse evolution, without being possible this to be objectively prejudged, nor is (s)he in the position to foresee any eventual damage. From the audit reports of the Auditor - Certified Public Accountant of the above Joint-Ventures dated on 31.12.2005, the following proportionally derive, according to the participation percentages:

- a) The contractual value of the project is less to the executed works to an amount of 11,800 thousand Euro.
- b) In the present year the Joint- Ventures issued works invoices of an amount of 10,600 thousand Euro towards the project owner, for which invoices corresponding certifications were not brought to his notice.
- c) That until the date of the audit reports granting (24.3.2006), responses for the Joint-Ventures' claims confirmation have not been received by the project owner.

Based on the above and because of the legal and technical matters, which must be co-estimated, we are unable to formulate and express an opinion if there are prerequisites for the making of an eventual prediction related to this matter at the present stage.

- C. In the financial statements of the A, B, and C quarters of the year 2005, the amount of depreciations was calculated by error minus 200 thousand Euro per quarter, which are taken into consideration in the final balance sheet dated on 31.12.2005. For this reason the results are charged quarterly with 145 thousand Euro, the deferred taxation taken also into consideration. The corresponding charge from the reformation of the results of the previous year amounts totally to the amount of 582 thousand Euro, as it is analytically described in the paragraph 3.kc of the notes on the financial statements.

Athens, 29<sup>th</sup> of March 2006

**DIMITRIOS E. ZEIS**  
**Auditor - Certified Public Accountant**  
**SOEL Reg. No. 10621**  
**SOL S.A. – Certified Public Accountants Auditors**

## **2. Financial Statements for the Year Ended 31 December 2005**

- Balance Sheet
- Income Statement
- Cash Flow Statement
- Statement of Changes in Equity
- Notes to the Annual Financial Statements
- Auditor's – Certified Public Accountant's Report



**TERNA S.A.**

ANNUAL FINANCIAL STATEMENTS IN  
ACCORDANCE WITH THE INTERNATIONAL  
FINANCIAL REPORTING STANDARDS FOR  
THE PERIOD FROM JANUARY 1<sup>ST</sup> TO  
DECEMBER 31<sup>ST</sup> 2005

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**TERNA SA****BALANCE SHEET****31st of DECEMBER 2005**

(All amounts in thousands of euros, unless otherwise stated)

		<b>December 31st 2005</b>	<b>December 31st 2004</b>
	<b>Note</b>		
<b>ASSETS</b>			
<b>Long-term assets</b>			
Intangible fixed assets	<b>6</b>	5.821	6.142
Tangible fixed assets	<b>7</b>	41.111	43.749
Investment property	<b>8</b>	7.935	10.998
Participations in associates	<b>5</b>	-	-
Participations in related companies and joint ventures		37.111	33.932
Other long-term assets	<b>19</b>	146	144
Deferred tax asset		6.446	4.654
<b>Total long-term assets</b>		<b>98.570</b>	<b>99.619</b>
<b>Current assets:</b>			
	<b>10</b>		
Inventories	<b>11</b>	4.324	6.160
Trade receivables	<b>11</b>	92.726	112.842
Prepayments and other claims	<b>9</b>	15.006	16.239
Other financial assets	<b>13</b>	4.578	9.538
Cash and cash equivalents		12.818	3.918
<b>Total current assets</b>		<b>129.452</b>	<b>148.697</b>
<b>TOTAL ASSETS</b>		<b>228.022</b>	<b>248.316</b>
<b>EQUITY &amp; LIABILITIES</b>			
<b>Equity attributable to the shareholders of the parent</b>			
	<b>20</b>		
Share capital		53.319	53.319
Share premium account		35.922	35.922
Reserves		15.969	15.669
Profit carried forward		28.362	33.879
<b>Total equity</b>		<b>133.572</b>	<b>138.789</b>

<b>Long term liabilities:</b>	<b>14</b>		
Loans from finance leases		3.372	4.985
Other provisions	<b>15</b>	946	2.843
Provisions for staff indemnities		996	951
Other long-term liabilities		31	30
<b>Total long term liabilities</b>		<b>5.345</b>	<b>8.809</b>
<b>Short term liabilities:</b>	<b>16</b>		
Suppliers	<b>18</b>	37.517	50.727
Short term loans	<b>17</b>	26.029	38.697
Accrued and other short term liabilities		25.367	9.768
Income tax payable		192	1.526
<b>Total short term liabilities</b>		<b>89.105</b>	<b>100.718</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>		<b>228.022</b>	<b>248.316</b>
		-	-

The accompanying notes are an inseparable part of the consolidated financial statements

**TERNA SA**  
**INCOME STATEMENT**  
**FOR THE PERIOD ENDED ON THE**  
**31st of DECEMBER 2005**

(All amounts are in thousands of euros, except the shares figures)

	<b>Note</b>	<b>1.1 - 31.12 2005</b>	<b>1.1 - 31.12 2004</b>
<b>INCOME:</b>			
Net sales	<b>21</b>	143.539	240.313
Cost of sales	<b>22</b>	(126.883)	(201.595)
<b>Gross profit</b>		<b>16.656</b>	<b>38.718</b>
Administration and Distribution expenses	<b>22</b>	(15.291)	(15.952)
Other income / (expenses)	<b>23</b>	5.022	5.132
Net financial income/(expense)	<b>24</b>	1.202	8.288
<b>PROFIT BEFORE TAX</b>		<b>7.589</b>	<b>36.186</b>
Income tax	<b>19</b>	(2.694)	(8.691)
<b>NET PROFIT</b>		<b>4.895</b>	<b>27.495</b>
<b>Earnings per share (in euro)</b>			
Basic		0,11	0,60
Diluted			
<b>Weighted average number of shares (basic and diluted)</b>			
Basic		45.964.500	45.964.500
Diluted			

The accompanying notes are an inseparable part of the consolidated financial statements

**TERNA SA****CASH FLOW STATEMENT****FOR THE PERIOD ENDED ON THE 31st of  
DECEMBER 2005**

(All amounts in thousands of euros, unless otherwise stated)

	<b>1.1 - 31.12 2005</b>	<b>1.1 - 31.12 2004</b>
<b>Cash flow from operating activities</b>		
Profit before tax	7.589	36.187
Adjustments for the agreement of the net flows from the operating activities		
Depreciation	5.516	5.318
Changes in provisions	(1.852)	(1.968)
Interest and related revenue	(123)	(263)
Interest and other financial expenses	3.401	3.334
(Profit)/Loss from the sale of tangible fixed assets and investment property	(300)	0
<b>Operating profit before changes in working capital</b>	<b>14.231</b>	<b>42.608</b>
<b>(Increase)/Decrease in:</b>		
Inventories	1.836	(3.755)
Trade receivables	20.116	(23.622)
Prepayments and other short term receivables	1.233	(5.834)
<b>Increase/(Decrease) in:</b>		
Suppliers	(13.209)	(9.342)
Accruals and other short term liabilities	15.571	(3.019)
(Increase)/Decrease of other long term claims	(2)	(1)
Tax payments	(5.819)	(5.734)
<b>Cash inflow from operating activities</b>	<b>33.957</b>	<b>(8.699)</b>
<b>Cash flow from investing activities:</b>		
Purchase of tangible fixed assets	(2.512)	(2.113)
Sale of tangible fixed assets	0	4.029
Purchase of intangible assets	(45)	3
Interest and related income received	123	263
(Purchases) / Income from the sale of participations and securities	(158)	487
Increase in the share capital of participations	(3.021)	(5.000)
Investment property	3.390	0
<b>Cash outflows for investment activities</b>	<b>(2.223)</b>	<b>(2.331)</b>

<b>Cash flows from financial activities</b>		
Net change of short term loans	(12.668)	21.244
Withdrawals/(Payments) from long term loans	0	0
Loan payments for finance leases	(1.613)	(2.963)
Dividends paid	(10.112)	(7.814)
Interest paid	(3.401)	(3.334)
Change of other financial receivables	4.960	(1.327)
<b>Cash outflows for financial activities</b>	<b>(22.834)</b>	<b>5.806</b>
<b>Effect of exchange rate movements on cash holdings</b>	0	0
<b>Net increase of cash</b>	<b>8.900</b>	<b>(5.224)</b>
<b>Cash at the beginning of the period</b>	3.918	9.142
<b>Cash at the end of the period</b>	<b>12.818</b>	<b>3.918</b>
	0	0

The accompanying notes are an inseparable part of the consolidated financial statements

**TERNA SA****STATEMENT OF CHANGES IN EQUITY****31<sup>st</sup> of December 2005**

(All amounts in thousands of euros, unless otherwise stated)

	<u>Share Capital</u>	<u>Share Premium Account</u>	<u>Reserves</u>	<u>Profits Carried Forward</u>	<u>Total</u>
<b>January 1st 2004 - Opening Balances</b>	<u>53.319</u>	<u>35.922</u>	<u>14.300</u>	<u>15.366</u>	<u>118.907</u>
Net profit for the year	-	-	0	27.496	27.496
Payment of parent dividend	-	-	0	(7.814)	(7.814)
Distribution of Reserves	-	-	1.191	(1.191)	0
Transfers - Other movements			178	22	200
<b>January 1st 2005</b>	<u>53.319</u>	<u>35.922</u>	<u>15.669</u>	<u>33.879</u>	<u>138.789</u>
Net profit for the year	-	-	-	4.895	4.895
Payment of parent dividend	-	-	-	(10.112)	(10.112)
Distribution of Reserves	-	-	300	(300)	0
<b>December 31st 2005</b>	<u>53.319</u>	<u>35.922</u>	<u>15.969</u>	<u>28.362</u>	<u>133.572</u>



## **1. ESTABLISHMENT AND ACTIVITY OF THE COMPANY**

Terna SA (hereinafter the Company or TERNA) was founded in 1972 (Govt. Gazette 1338/04.07.72), is domiciled in Athens, 85 Mesogeion Str. and has a duration of 50 years, until 04.07.2022.

TERNA S.A. holds a 7th grade construction certificate and its main activity is to undertake and carry out public and private construction projects of any kind. According to the legislation in effect, companies that hold a 7th grade construction certificate may only undertake public projects of over 35,000 euros. There is no upper limit to the budget of the projects that the Group may independently undertake. Furthermore, TERNA owns and operates a quarry and trades in inert materials.

## **2. BASIS FOR THE PREPARATION OF THE FINANCIAL STATEMENTS:**

*a . Basis for the preparation of the financial statements:* The attached consolidated financial statements have been prepared according to the historic cost principle as this is amended by the readjustment of specific asset and liabilities items to fair values with the exception of the value readjustment of specific fixed assets which on the date of transition (1st of January 2004) to the International Financial Reporting Standards (IFRS) were fairly valued, and these values were used as implied cost in accordance with the clauses of IFRS 1 “First-Time adoption of International Financial Reporting Standards”.

The attached consolidated financial statements have been prepared in accordance with the IFRS as these are published by the International Accounting Standards Committee (IASC), and their interpretations as published by the International Financial Reporting Interpretations Committee (IFRIC) of IASC. IFRS 1 “First-Time adoption of International Financial Reporting Standards” has been applied for the preparation of the financial statements, with transition date the 1st of January 2004. No standards have been applied before their effective date.

*b. Statutory Financial Statements:* Until the 31<sup>st</sup> of December 2004 GEK SA and its Greek subsidiaries kept their accounting books and compiled financial statements according to the provisions of L. 2190/1920 and the tax legislation in effect. From January 1<sup>st</sup>, 2005 they are obliged, according to the legislation in effect, to compile their Statutory Financial Statements according to the IFRS that have been adopted by the European Union. The Company and the Greek companies of the Group continue to keep their accounting books in accordance with the provisions of the tax laws, as they have the right to do so. Out-of-books adjustments are then made in order to compile the attached financial statements in accordance with the IFRS.

The IFRS transition balance sheet of January 1<sup>st</sup> 2004 and the statutory financial statements as at the 31<sup>st</sup> of December 2004 have been adjusted and restated through specific out-of-books adjustments so as to bring them in line with the requirements of the IFRS. The main out-of-books adjustments made are presented in Note 29.

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- c. ***First-Time adoption of International Financial Reporting Standards:*** According to Regulation 1606/2002 of the European Union and Law 3229/04, as amended by Law 3301/04, Greek companies listed in a Stock Market (in Greece or abroad), are obliged from the 1st of January 2005 to compile their financial statements in accordance with the IFRS.

For the compilation of the attached consolidated financial statements, the Group applied IFRS 1 “First-Time adoption of International Financial Reporting Standards”. In accordance with the relevant provisions of IFRS 1, a company compiling its first financial statements according to the IFRS must use the IFRS in effect at the closing date of the period covered by the first financial statements for all the financial years presented as well as for the transition balance sheet.

As a result, the attached financial statements have been compiled in accordance with the IFRS adopted by the European Union that were in effect on December 31st, 2005.

The attached consolidated financial statements are the first full financial statements in accordance with the IFRS, given that the previously published financial statements were compiled according to IAS 34 and were potentially provisional since the final processing and finalisation of the figures was made in the attached financial statements.

IFRS 1 provides for a few exceptions from the retroactive application of certain standards during the transition to the IFRS. The alternative treatments – exceptions that were applied during the transition process are as follows:

- The Group decided not to apply IFRS 3 “Business Combinations” retroactively for the combinations that were formed prior to the IFRS transition date (January 1st, 2004).

As a result and based on IFRS 1, regarding prior business combinations, the Company:

- (i) Retained the same classification as in previous financial statements based on Greek Generally Accepted Accounting Principles (G.A.A.P.),
- (ii) Recognized, on the date of transition to IFRS, all assets and liabilities acquired or included in business combinations except:
  - Specific financial assets and financial liabilities that had not been recognized under previous G.A.A.P. and
  - Assets, including goodwill, and liabilities that had not been recognised in the balance sheet of the Company based on previous G.A.A.P. and that also do not meet the recognition criteria according to the IFRS for the balance sheet of the acquired company on a stand-alone basis.
- (iii) Excluded/wrote-off from its opening balance sheet according to the IFRS any item recognized according to the previous G.A.A.P. that does not meet the criteria for recognition as an asset or liability based on IFRS.
  - The Group decided to value specific land, buildings and machinery at the date of transition to IFRS at fair values and used these fair values as implied cost at the specified date. The surplus value derived from the valuation was recorded in the results carried forward as of 1<sup>st</sup> January 2004.

- Regarding the provision for staff retirement indemnities, the total amount of cumulated actuarial losses and gains was recognized at the date of transition to the IFRS, while for the actuarial losses and gains that arose from 2004 onwards the corridor approach was used.
- The estimates of the Group based on the IFRS at the date of transition to the IFRS were consistent with the estimates made for the same date based on the previous G.A.A.P. (after whatever restatements were made to reflect differences in accounting principles), except the cases where there was clear evidence that these estimates were incorrect.

***(d) Effect of newly issued Accounting Standards (IFRS or IAS) and Interpretations (SIC):***

The International Accounting Standards Board and the Interpretations Committee have issued a series of new Accounting Standards and interpretations. The new IFRS and IFRIC are mandatory for the accounting periods beginning from January 1st 2006. The assessment of the Management regarding the impact of the new standards and interpretations is as follows:

- **IAS 19 (amendment): Employee Benefits** (in effect from January 1st 2006). This amendment provides companies with the option of an alternative method for the recognition of actuarial gains or losses. It will probably introduce new recognition conditions for multi-employer plans where adequate information for the application of defined benefit accounting is not available. It also adds new disclosure requirements. This amendment is not applicable for the Group.
- **IAS 39 (amendment): Cash Flow Hedge Accounting for Forecast Intragroup Transactions** (in effect from January 1st 2006). This amendment allows for the currency risk from an intragroup transaction forecast with high probability to be classified as subject to hedging in the consolidated financial statements if: (a) the transaction is made in a currency other than the operating currency of the company that participates in the transaction and (b) the currency risk will affect the consolidated income statement. This amendment is not relevant to the operations of the Group, as the Group does not carry out any intragroup transactions that could be classified as subject to hedging.
- **IAS 39 (amendment): Fair Value Option** (in effect from January 1st 2006). This amendment changes the definition of the financial instruments that have been classified as fair valued through the profit and loss account and limits the possibility of classifying financial instruments in this category. The Group considers that this particular amendment will not have a significant impact on the classification of its financial instruments since the Group has not classified any financial instruments as fair valued through the profit and loss account, other than the instruments that are held for trading purposes. The Group will apply this amendment from January 1st, 2006 onwards.
- **IAS 39 and IFRS 4 (Amendment): Financial Guarantee Contracts** (in effect from January 1st 2006). This amendment requires that financial

guarantees issued, other than those that the Group has proved that they are insurance contracts, to be initially recognized at fair value and to be subsequently valued at the greatest of (a) the unamortized balance of the relevant fees that have been collected and deferred and (b) the outflow required to settle the commitment at the balance sheet date. The Management has come to the conclusion that this amendment does not apply to the Group.

- **IFRS 6: Exploration and evaluation of mineral resources.** It is applied to financial statements that starting from January 1st 2006 onwards and it is not expected to affect the financial statements of the Group.
- **IFRS 7: Financial Instruments Disclosures, Disclosures and Additional Amendment to IAS 1, Presentation of Financial Statements, Capital Disclosures.** This standard must be applied in annual financial statements starting from January 1st, 2007 onwards. It is not expected to materially affect the financial statements of the Group. IFRS 7 introduces additional disclosures aiming to improve the information provided on financial instruments. It requires the disclosure of quantitative and qualitative information regarding the exposure to risk stemming from financial instruments. More specifically, it sets out minimum required disclosures regarding credit risk, liquidity risk and market risk (it imposes the carrying-out of sensitivity analyses regarding market risk). IFRS 7 replaces IAS 30 (Disclosures In Financial Statements Of Banks And Similar Financial Institutions) and the disclosure requirements of IAS 32 (Financial Instruments: Disclosure And Presentation). It applies to all companies preparing financial statements according to the IFRS. Adaptation to IAS introduces disclosures regarding a company's size of capital as well as the way it is managed. The Group has assessed the impact of IFRS 7 and the amendment to IAS 1 and has come to the conclusion that the additional disclosures required from their application are the market risk sensitivity analysis and the capital disclosures. The Group will apply IFRS 7 and the IAS 1 amendment from January 1st, 2007 onwards.
- **IFRIC 3, Gas Emissions Rights:** This Interpretation was later withdrawn by the Interpretations Committee.
- **IFRIC 4. Determining Whether an Arrangement Contains a Lease:** IFRIC 4 is applied to annual periods starting from January 1st 2006 onwards. The Group has not decided to apply IFRIC 4 before that date. It will apply IFRIC 4 to the financial statements of 2006, based on the transitional provisions of IFRIC 4. Therefore, the Group will apply IFRIC 4 based on the events and conditions that were in effect on January 1st 2005. The implementation of IFRIC 4 is not expected to change the accounting treatment of any of the Group's current contracts.
- **IFRIC 5. Rights to interests arising from decommissioning, restoration and environmental rehabilitation funds.** It is applied to financial statements starting from January 1 st 2006 onwards and is not expected to affect the financial statements of the Group.

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- **IFRIC 6. Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment** (in effect from December 1st 2005). Does not apply to the Group.
  - **IFRIC 7. Applying the Restatement Approach under IAS 29 - Financial Reporting in Hyperinflationary Economies** (in effect from March 1st 2006). Does not apply to the Group and will not affect its financial statements.
  - **IFRIC 8. Scope of IFRS 2.** Will not affect the financial statements of the Group.
  - **Interpretation 9, Revaluation of embedded derivatives** (in effect from June 1st 2006). Does not apply to the Group and will not affect its financial statements.
- e. Approval of the Financial Statements:* The attached annual consolidated financial statements were approved by the Board of Directors of the Parent Company on March 28th, 2006 and are subject to approval at the Shareholders' Annual General Meeting.
- f Use of estimates:* The compilation of financial statements based on the IFRS requires that the management proceed in making estimations and assumptions that affect the figures for the assets and liabilities, the disclosure of contingent assets and liabilities at the balance sheet date as well as the figures for the income and expenses during the financial year/period. The actual results may differ from these estimates.

### **3. SUMMARY OF KEY ACCOUNTING PRINCIPLES:**

The main accounting principles adopted during the compilation of the attached consolidated financial statements are the following:

- a) Investments in Subsidiaries:* Participating interests in subsidiary companies are valued at acquisition cost less any accumulated losses due to impairment of their value.
- b) Investments in Associates:* Participating interests in associates are valued at acquisition cost less any accumulated losses due to impairment of their value.
- c) Investments and other (non-derivative) financial assets:* Financial assets that fall under the provisions of IAS 39 and are governed by them are classified according to their nature and characteristics into one of the following four categories:
- (i) Investments available for sale
  - (ii) Receivables and loans
  - (iii) Financial assets at fair value through the profit or loss
  - (iv) Investments held to maturity

Initially they are recognised at acquisition cost, which represents the fair value plus, in some cases, the direct transaction and acquisition expenses.

The classification of the above financial assets is made upon their initial recognition and wherever permitted it is reviewed and reassessed on a periodic basis.

- (i) Investments available for sale

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Financial assets (non-derivative) that cannot be classified in any of the above categories are designated and classified as investment available for sale. After the initial recognition, available for sale investments are valued at fair value with the resulting gains or losses being recognized as a separate item in equity. Upon sale or write-off or impairment of the investment the accumulated gains or losses are included in the profit or loss.

(ii) Receivables and loans

Receivables and loans created by the activities of the Group (and which fall outside the usual credit limits), are valued at net amortized cost using the effective interest rate method. Gains or losses are recorded in the profit or loss when the relevant amounts are written-off or suffer impairment as well as through the amortisation process.

(iii) Financial assets at fair value through the profit or loss

This relates to the trading portfolio and comprises investments acquired with a view to liquidate them in the near future. Gains or losses from the valuation of such assets are recorded in the profit or loss.

(iv) Investments held to maturity

Financial assets (non-derivative) with defined flows and defined maturity are classified as held to maturity when the company is willing and able to retain them until their maturity. Investments held indefinitely or for a predetermined period cannot be classified in this category. Held to maturity investments are valued, after the initial recording, at net amortised cost using the effective interest rate method. Gains or losses are recorded in the profit or loss when the relevant amounts are written-off or suffer impairment as well as through the amortisation process.

The current value of such investments that are traded in an organised exchange is derived by the exchange value of the investment at the closing date. As regards investments that are not traded in an active market, their fair value is calculated on the basis of relevant valuation techniques. These techniques are based on recent arm's-length investment transactions, with reference to the exchange value of another investment with characteristics similar to the investment valued, discounted cash-flow analysis and investment valuation models.

**d) *Financial Instruments and Risk Management:*** Non-derivative financial assets and liabilities in the balance sheet include cash balances, receivables, participations bank loans and other short and long-term liabilities. The Group does not use derivative financial products. The accounting principles for the recognition and measurement of these items are mentioned in the respective accounting principles, which are presented in this Note. Financial instruments are disclosed as receivables, liabilities or equity based on the substance and the contents of the relevant contracts from which they stem. Interest, dividends, gains and losses resulting from the financial instruments that are classified as receivables or liabilities are accounted for as expenses or income respectively. The distribution of dividends to shareholders is accounted for directly through equity. Financial instruments are netted-off when the Company, according to the law, has this legal right and intends to set them off (against each other) on a net basis or to recover the asset and net the liability off at the same time. Financial risk management aims to reduce possible negative consequences. More specifically:

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- **Interest rate risk and exchange rate risk:** The Company's bank loans are denominated in euros and are subject to flexible interest rates. The Company does not use derivative instruments in order to reduce its exposure to interest rate risk. The Management of the Company follows the development of interest rates and exchange rates and takes the necessary measures to reduce the risk.
- **Real Value:** The amounts appearing in the attached Balance Sheets for the cash balances, short-term receivables and other short-term liabilities approximate their respective real values due to their short-term nature. The real value of the short-term bank loans does not differ from their accounting value due to the use of floating interest rates.
- **Credit Risk Concentration:** A substantial part of trade receivables in general relate to agencies and entities of the Public sector with which there is no credit risk, per se. Regarding receivables from the private sector, the Company policy is to seek business with customers of satisfactory credit standing while the constant aim is to resolve any resulting differences within an amicable settlement context. Moreover the credit risk concentration with respect to receivables from the private sector is limited compared to the total amount of trade receivables due to the great dispersion of the customers.
- **Market Risk:** The Group has not entered into contracts in order to hedge the market risk arising from its exposure to fluctuations in the prices of raw materials used in the production process.

**e) Foreign Exchange Conversion:** The euro is the currency of operation and presentation of the Company. Transactions in other currencies are converted into euros using the exchange rates in effect at the date of the transaction. At the date of compilation of the financial statements the monetary asset and liability items that are denominated in other currencies are adjusted so as to reflect the current exchange rates.

The profits and losses resulting from the end-of-year valuation of monetary items in foreign currencies are reflected in the attached income statement. The profits or losses resulting from transactions are also reflected in the income statement.

**f) Intangible assets:** Intangible assets mainly consist of quarry use rights, software acquisition costs and all expenses incurred to develop the software in order to bring it to operational status. Amortisation on the quarry use rights is accounted for using the straight-line method for the duration of the contractual right for the use of the quarries (approximately 30 years) and within their productive use period while amortisation on software is accounted for based on the straight line method for a period of three years.

**g) Income recognition:** Income is recognized to the extent that it is probable that economic benefits will result for the Company and that the relevant amounts can be accurately measured. The following specific recognition criteria must also be met for the recognition of income.

**Income from construction activities:** Income from construction contracts is recognised in the accounting records based on amounts invoiced to customers, which result from the relevant partial certifications of work completed that are issued by the responsible engineers and correspond to the work completed up to the closing date. For reasons of compliance with the IFRS income from construction activity is accounted for in the attached financial statements using the percentage-of-completion method in accordance with the provisions of IAS 11 "Construction Contracts".

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According to the percentage-of-completion method the construction costs incurred up to the Balance Sheet date are compared to the total estimated cost of the project in order to determine the percentage of the project that has been completed. This percentage is applied to the total revised contract price in order to determine the cumulated income from the project, based on which the invoiced income to date is revised. The cumulated effect of the revisions of the total estimated construction cost and the total contract price are accounted for during the accounting periods in which they arise. In the cases of contracts where it is forecast that the total estimated cost will exceed the total contract price, the entire loss is recognised in the year during which the loss-making events become probable.

Non-invoiced accrued income relates to income recognized on the basis of the method described above that has not yet been invoiced. Non-accrued income comprises amounts invoiced up to the balance sheet date over and above the income calculated using the percentage-of-completion method.

Project execution down-payments represent amounts received by the Company upon signing the relevant contracts and are proportionally netted-off with the partial invoicings. The remaining amount appears as a liability in the attached financial statements.

**Sale of goods:** Revenue from the sale of goods, net of trade discounts, sales incentive discounts and the corresponding VAT, is recognized when the significant risks and benefits from ownership of the goods have been transferred to the buyer.

**Revenue from the construction and sale of buildings:** Buildings owned by the Group that are under construction, appear as inventories. When the final sale contracts are drawn, by which the risks and benefits of ownership of the building are transferred, and to the extent that after the compilation of these contracts there remains significant construction work to be carried out, the relevant revenue is recognized according to the percentage-of-completion method, as described above.

**Rent Revenue:** Rent revenue is recognized using the straight-line method, according to the terms of the lease.

**Dividends:** Dividends are accounted for when the right to receive them has been finalized by the shareholders by virtue of a General Meeting resolution.

**Interest:** Interest income is recognized on an accruals basis.

**h) Tangible Fixed Assets:** As previously mentioned, the Company has valued certain land, buildings, machinery and vehicles at fair value on January 1<sup>st</sup>, 2004 and these fair values have been used as implied cost at the date of transition to IFRS. The resulting surplus was credited to the profits carried forward account. The remaining land, buildings, machinery and vehicles are measured at purchase cost less accumulated depreciation and any provisions for impairment.

Repairs and maintenance are booked as expenses during the year in which they are incurred. Significant improvements are capitalized in the cost of the respective fixed assets provided that they augment the useful economic life, increase the production level or improve the efficiency of the respective fixed assets.

Tangible fixed asset items are eliminated from the balance sheet on disposal or withdrawal or when no further economic benefits are expected from their continued use. Gains or losses resulting from the elimination of an asset from the balance sheet are included in the income statement of the financial year in which the fixed asset in question is eliminated.



Fixed assets under construction include fixed assets that are work in progress and reflect their cost. Fixed assets under construction are not depreciated until the asset is completed and put into operation.

**i) Depreciation:** Depreciation is calculated according to the straight-line method using rates that approximate the relevant useful economic lives of the respective assets. The useful economic lives per fixed asset category are as follows:

	<u>YEARS</u>
Quarries	30
Buildings and Construction projects	8-30
Machinery and Technical Installations	3-12
Vehicles	5-12
Fixtures and Other Equipment	3-12

**j) Impairment of the Value of Fixed Assets:** The book values of long-term asset items are reviewed for impairment purposes when facts or changes in circumstances imply that the book value may not be recoverable. When the book value of an asset exceeds its recoverable amount, the respective impairment loss is registered in the income statement. The recoverable amount is defined as the largest value between the net estimated sales price and the acquisition value. The net sales value is the plausible income from the sale of an asset in the context of a reciprocal transaction, in which all parties have full knowledge and willingness, after the deduction of each additional direct sales cost for the asset. The acquisition cost consists of the net present value of future estimated cash flows expected to occur from the continuous use of the asset and from the income expected to arise from its sale at the end of its estimated useful economic life. In order to determine the impairment, the asset items are grouped at the lowest level for which cash flows can be recognized separately.

A reversal of an impairment loss for the value of assets accounted for in previous years, takes place only when there are sufficient indications that such an impairment no longer exists or it has been reduced. In these cases the above reversal is treated as income.

The Management assesses that there is no case of impairment of the Company's fixed assets and thus a calculation of the assets' recoverable amounts has not been made.

**k) Investment property:** Investments in property are valued at their real value. Profits or losses that arise from changes in the real value of investments in property are included in the income statement of the period during which they arise. Repairs and maintenance are recorded as expenses in the year in which they are incurred. Material subsequent expenses are capitalised when they augment the useful economic life of the buildings, their productive capacity or reduce their operation cost. The acquisition cost and the accumulated depreciation of an investment property are eliminated from the accounts upon sale. All gains or losses resulting from the sale of a property are included in the income statement of the year during which it was sold.

**l) Inventories:** Inventories comprise inert materials extracted from quarries, building materials, spare parts and raw and auxiliary materials. Inventories are valued at the lower of cost and net realisable value. The cost of raw materials, semi-finished and finished products is defined based on the weighted average method.

The cost of finished and semi-finished products includes all the realized expenses in order for them to reach the current point of storing and processing and consists of raw materials, labor

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costs, general industrial expenses and other costs that directly relate to the purchase of materials. The net realisable value of finished products is their estimated selling price during the Group's normal course of business less the estimated costs for their completion and the estimated necessary costs for their sale. The net realisable value of raw materials is their estimated replacement cost during the normal course of business. A provision for impairment is made if it is deemed necessary.

**m) Receivables Accounts:** Short-term receivables are accounted for at their nominal value less the provisions for doubtful receivables. At each balance sheet date all overdue or doubtful receivables are reviewed in order to determine the necessity for a provision for doubtful receivables. The balance of the specific provision for doubtful receivables is appropriately adjusted at each balance sheet date in order to reflect the estimated relevant risks. Each write-off of customer balances is debited to the existing provision for doubtful receivables.

**n) Cash and Cash Equivalents:** The Company considers time deposits and other high liquidity investments with an initial maturity less than three months, as cash and cash equivalents.

For the compilation of the cash flow statements, cash and cash equivalents consist of cash, deposits in banks and cash and cash equivalents as defined above.

**o) Long-term loan liabilities:** All long-term loan liabilities are initially booked at cost, which is the actual value of the received payment less the considerable issuance expenses related to the loan. After the initial recording, interest-bearing loans are valued at the net book value using the real interest rate method. The net book value is calculated after taking into account the issuance expenses and the differences between the initial amount and the maturing amount. Profits and losses are registered in the net profit or loss when the liabilities are written off or impaired and through the amortisation procedure. Interest expenses are recognized on an accruals basis.

**p) Provisions for Staff Retirement Indemnities:** According to the provisions of L2112/20, the Group reimburses its retiring or dismissed employees, and the amount of the relevant indemnities depends on the years of service, the level of wages and the reason for exit from employment (dismissal or retirement). The liabilities for staff retirement indemnities are calculated using the discounted value of future benefits that have accrued at the end of the year, based on the recognition of the employees' benefit rights during the duration of their expected working years. The above liabilities are calculated based on the financial and actuarial assumptions and are defined using the projected unit method of actuarial valuation. Net retirement costs for the period are included in the attached income statement and consist of the present value of benefits that have accrued during the year, the interest on the benefits' liability, the cost of prior service, the actuarial profit or loss and any other additional retirement costs. The prior service costs are recognized on a straight line basis over the average period during which access to the program's benefits is earned. The liabilities for retirement benefits are not financed. As at the 1<sup>st</sup> of January 2004 (transition date to IFRS and compilation of initial Balance Sheet) the Group, applying the exemptions provided for by IFRS 1 for the first-time application of the IFRS, recognized the total actuarial losses that had accumulated as of the 1<sup>st</sup> of January 2004. During the compilation of subsequent financial statements TERNA, applying the general provisions of IAS 19, followed the "margin" method for the recognition of accumulated actuarial losses/profits. Actuarial profits and losses are registered as income or expenses when the accumulated actuarial profit or losses for each program separately exceed 10% of the largest value between the liability of the defined benefit and the actual value of the program's assets. These profits or losses are systematically recorded during the expected average remaining working life of employees participating in the programs.

**q) Government Pension Plans:** The Company's staff is mainly covered by the main Government Social Security Fund for the private sector (IKA) and which provides pension and medical-pharmaceutical benefits. Each employee is required to contribute part of his/her monthly salary to the fund, while part of the total contribution is covered by the Company. At the time of retirement, the pension fund is responsible for the payment of retirement benefits to the employees. Consequently, the Company has no legal or constructive obligation for the payment of future benefits according to this plan.

**r) Income Tax (Current and Deferred):** Current and deferred taxes are calculated based on the financial statements of each of the companies included in the consolidated financial statements, according to the tax regulation effective in Greece or other tax frameworks under which the foreign subsidiaries operate. Income tax is calculated based on the earnings of each company as such are reformed on the companies' tax reports, on additional income taxes emerging from the Tax Authorities' tax audits and on deferred income taxes based on the enacted tax rates.

Deferred income tax is calculated using the liability method on all temporary differences between the tax base and the book value of assets and liabilities on the balance sheet date. Deferred tax liabilities are recognized for all taxable temporary differences.

Deferred tax assets are recognized for all the exempt temporary differences and the transferable tax losses, to the extent that it is likely that there will be available taxable earnings, which will be set against the exempt temporary differences and the transferable unused tax losses.

The deferred tax assets are estimated on each balance sheet date and are reduced to the degree that it is not considered likely that there will be adequate taxable earnings against which part or the total of receivables from deferred income taxes may be used.

Deferred tax assets and liabilities are calculated according to the tax rates that are expected to be in effect during the financial year when the asset will be realised or the liability will be settled, and are based on the tax rates (and tax regulations) that are effective or enacted on the balance sheet date.

Income tax that relates to items, which have been directly recognized in equity, is directly recorded in equity and not in the consolidated income statement.

**s) Finance and Operating Leases:** Finance leases, which essentially transfer to the Group all the risks and returns related to the leased fixed asset, are capitalized during the inception of the lease based on the leased asset's fair value or, if it is lower, on the present value of the minimal leases. Payments for finance leases are allocated between the financial expenses and the reduction of the financing liability, in order to achieve a fixed interest rate on the remaining portion of the liability. The financial expenses are debited directly to the results. Capitalized leased fixed assets are depreciated based on the estimated useful life of the asset.

Leases where the lessor maintains all the risks and returns related to ownership of the fixed asset, are recorded as operating leases. The payments of operating leases are recognized as an expense in the income statement on a constant basis for the duration of the lease.

**t) Government Grants:** Government grants relating to subsidies of tangible fixed assets, are recognized when there is reasonable certainty that the grant will be received and all relevant terms will be met. When government grants relate to an asset, the fair value is credited to a government grant account and transferred to the income statement in equal annual instalments based on the expected useful life of the asset that was subsidized. When the grant relates to an expense it is recognized as income during the period deemed necessary to match the grant on a systematic basis with the expenses it is meant to reimburse.

**u) Provisions, Contingent Liabilities and Contingent Receivables:** Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is possible that a transfer of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The provisions are reviewed at each balance sheet date and are adjusted in order to reflect the present value of expenses that are deemed necessary for the settlement of the liability. If the effect of the time value of money is significant, then provisions are calculated by discounting the expected future cash flows with a pre-tax rate, which reflects the market's current estimations for the time value of money, and wherever considered necessary, the risks related specifically to the obligation. Contingent liabilities are not recognized in the consolidated financial statements but are disclosed, unless the probability of an outflow of economic benefits is small. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of financial benefits is likely.

**v) Earnings per Share:** Basic earnings per share (EPS) are calculated by dividing net earnings with the average weighted number of common shares that are outstanding during each year, with the exception of the average common shares acquired by the Company as own-shares.

Diluted earnings per share are calculated by dividing the net earnings attributed to the shareholders (after deducting the interest on convertible shares, after taxes) with the average weighted number of common shares that are outstanding during each year (adjusted for the effect of the diluted convertible shares).

**w) Information by Business Activity:** The distinction of the Group's activities by sector is represented by the business sectors. The operating activities are organized and managed separately according to the nature of the products and services they relate to, with each sector constituting a strategic business unit that provides different products and operates in different markets. The Parent Company presents information by business activity only in the Consolidated Financial Statements.

**x) Restatement of previously published accounting figures:** The Company and the Group have decided to proceed in correcting certain figures that relate to the comparative financial statements as at the 31<sup>st</sup> of December 2004, which had been published with the interim financial statements of 2004. This restatement was effected through a retroactive correction of the figures in the financial year they relate to.

As a result, the Balance Sheet as at the 31<sup>st</sup> of December 2004, as well as the pre-tax profit for the 2004 financial year are adjusted compared to those included in the interim financial statements that were published for the quarters of 2005.

The Company discovered during the current financial year an error in the calculation of depreciation which had been under-calculated by €582, after the corresponding tax.

The effect of this adjustment on total equity and on the profit for financial year 2004 is as follows:

	Profits carried forward 31.12.2004	Profit for the year 2004	Profits carried forward 01.01.2004
Balances as published	34.461	28.077	15.367
Restatement:			
- Decrease in the depreciation for the year	(582)	(582)	-
Restated figures	33.879	27.495	15.367

y) **Reclassification of figures:** Some of the Balance Sheet and Income Statement figures for the previous financial year 2004, have been reclassified for presentation purposes, so as to render them similar and comparable with the respective figures for the current financial year.

#### **4. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES**

The Group makes estimates, assumptions and exercises judgment either in order to select the appropriate accounting principles or regarding the future development of events and transactions. These estimates, assumptions and judgments are reviewed periodically so as to ensure that they correspond to current facts and they reflect the current risks and are based on the previous experience of the Management regarding the level/volume of relevant transactions or events.

The main estimates and judgments that relate to data the evolution of which could affect the figures in the financial statements during the next 12 months are as follows:

##### Recognition of income from construction contracts

The Group uses the percentage of completion method to recognize revenue from construction contracts, in accordance with IAS 11. According to this method the construction cost as of each balance sheet date is compared to the budgeted total cost of the project in order to determine the percentage of completion of the project.

The cumulated effect of the restatements/reassessments of the total budgeted cost of the projects and the total contractual payment (recognition of work over and above the contract) is recorded in the financial years during which such restatements arise. The total budgeted cost and the total contractual payment of the projects arise from estimation procedures and are reassessed and reviewed at each balance sheet date.

#### **5. GROUP STRUCTURE**

The structure of the TERNA group as of 31/12/2005 was as follows:

A) Direct Subsidiaries of the Parent:

COMPANY NAME	COUNTRY OF DOMICILE	PARTICIPATION PERCENTAGE
1. BIOMEK ABETE	GREECE	66,50%
2. TERNA ENERGY ABETE	GREECE	61,75%
3. STROTIREs AEBE	GREECE	51%
4. DIKEVE SA	GREECE	100%
5. ILIOCHORA SA	GREECE	100%
6. IRON THERMOELECTRIC SA	GREECE	50%

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B) Subsidiaries of TERNA ENERGY SA:

COMPANY NAME	COUNTRY OF DOMICILE	PARTICIPATION PERCENTAGE
1. IWECO CHONOS LASITHI CRETE SA	GREECE	100,00%
2. TERNA ENERGY ABETE & ASS. ENERGIKI SERVOUNIO SA	GREECE	99,00%
3. TERNA ENERGY EVROS	GREECE	100,00%
4. PPC RENEWABLE- TERNA ENERGY SA	GREECE	51,00%

C) Joint-Ventures in which TERNA participates and which are consolidated using the proportionate consolidation method:

1	J/V TERNA SA - ATHENA ATE
2	J/V PANEPISTIMIOUPOLI HERAKLION
3	J/V ARTA PHILIPPIADAS DIVERSION
4	J/V TERNA SA - TH. KARAGIANNIS SA MINISTRY FOR THE ENVIRONMENT, PHYSICAL PLANNING AND PUBLIC WORKS CONSTRUCTION PROJECT
5	J/V UNDERGROUND CAR PARK THESSALONIKI
6	J/V THALES ATM SA - TERNA UPGRADING OF TACAN STATIONS
7	J/V TERNA SA - PANTECHNIKI SA
8	J/V TERNA SA-THALES SA
9	J/V MAIN IRRIGATIVE CANAL D1
10	J/V TERNA SA - ATHENA ATE PROJECTS ARAHTHOS PERISTERI
11	J/V ANCIENT OLYMPIA DIVERSION (ALPINE MAYREDER BAU GMBH)
12	J/V PERISTERI METRO
13	J/V ATHENS CONCERT HALL
14	J/V TERNA SA AKTOR ATE J&P AVAX
15	J/V TRAM CIVIL ENGINEER PROJECTS (IMPREGILO)
16	J/V TERNA SA - KARAGIANNIS PROJECT TEFAA KOMOTINI
17	J/J EVINOS - AEGEK-METON SA-TERNA SA-EYKLEIDIS SA
18	J/V DEPA PROJECT
19	J/V ATHENS CAR PARKS
20	J/V TERNA SA-AKTOR SA – GOUYLANDRI S MUSEUM
21	J/V AKTOR, AEGEK, EKTER, TERNA, SPATA AIRPORT FACILITIES
22	J/V ARCHIRODON HELLAS ATE - TERNA SA
23	J/V TERNA SA VIOTER SA
24	J/V AVAX-VIOTER (CONSTRUCTION OF OLYMPIC VILLAGE)
25	J/V EDRACO ATE - TERNA SA Z. NIKOLOPOULOS
26	J/V TERNA SA - EDRACO ATE
27	J/V ETETH - TERNA AVAX PANTECHNIKI
28	J/V TERNA S.A. J&P AVAX - PANTECHNIKI

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**6. INTANGIBLE FIXED ASSETS**

The intangible fixed assets account as at December 31<sup>st</sup>, 2005 in the attached financial statements, is analyzed as follows:

	<b>Licenses and Rights</b>	<b>Software</b>	<b>Total</b>
Net Book value 1.1.2005	5,932	210	6,142
Additions	-	45	45
(Depreciation for the year)	(220)	(146)	(366)
<b>Balance as at 31.12.2005</b>	<b>5,712</b>	<b>109</b>	<b>5,603</b>
Cost 01.01.2005	6,603	557	7,160
Accumulated Depreciation	(671)	(347)	(1,018)
Net Book value 1.1.2005	<b>5,932</b>	<b>210</b>	<b>6,142</b>
Cost 31.12.2005	6,603	602	7,205
Accumulated Depreciation	(891)	(493)	(1,384)
Net Book value 31.12.2005	<b>5,712</b>	<b>109</b>	<b>5,821</b>

**7. TANGIBLE FIXED ASSETS**

The tangible fixed assets account as at December 31<sup>st</sup> 2005, in the attached financial statements, is analyzed as follows:

	<b>Quarries/ Land Plots</b>	<b>Buildings</b>	<b>Machinery</b>	<b>Vehicles</b>	<b>Other</b>	<b>Fix. Assets under construction</b>	<b>Total</b>
Net Book Value 31.12.2004	3,194	14,100	20,247	4,907	1,289	12	43,749
Additions	-	14	2062	315	121	-	2,512
(Disposals – Write-offs)	-	-	-	-	-	-	0
(Depreciation for the year)	-	(442)	(3,171)	(1,143)	(394)	-	(5150)
<b>Balance as at 31.12.2005</b>	<b>3,194</b>	<b>13,672</b>	<b>19,138</b>	<b>4,079</b>	<b>1,016</b>	<b>12</b>	<b>41,111</b>
<b>Cost 31.12.2004</b>	<b>3194</b>	<b>15,388</b>	<b>28,842</b>	<b>7,216</b>	<b>4,262</b>	<b>12</b>	<b>58,914</b>
Accumulated Depreciation as previously published	-	(1,288)	(7,989)	(2121)	(2,973)	-	(14,371)
Revised depreciation	-	-	(606)	(188)	-	-	(794)
<b>Revised cumulative depreciation</b>	<b>-</b>	<b>(1,288)</b>	<b>(8,595)</b>	<b>(2,309)</b>	<b>(2,973)</b>	<b>-</b>	<b>(15,165)</b>

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<b>Net Book Value 31.12.2004</b>	<b>3,194</b>	<b>14,100</b>	<b>20,247</b>	<b>4,907</b>	<b>1,289</b>	<b>12</b>	<b>43,749</b>
Cost 31.12.2005	3194	15,402	30,904	7,531	4,383	12	61,426
Accumulated Depreciation	-	(1,730)	(11,766)	(3,452)	(3,367 )	-	(20,315)
<b>Net Book Value 31.12.2005</b>	<b>3,194</b>	<b>13,672</b>	<b>19,138</b>	<b>4,079</b>	<b>1,016</b>	<b>12</b>	<b>41,111</b>

From the tangible fixed assets analyzed above, machinery of total net value € 4,876 have been acquired through finance leases.

## **8. INVESTMENT PROPERTY**

Investment property as at December 31<sup>st</sup> 2005, in the attached financial statements, is analyzed as follows:

	<b>Land</b>	<b>Buildings</b>	<b>Total</b>
<b>Balance as of 31.12.2004</b>	9,408	1,590	<b>10,998</b>
Sales	(3,063)	-	(3,063)
<b>Balance as of 31.12.2005</b>	6,345	1,590	7,935

The Company used in its first balance sheet according to IFRS the fair values as they were estimated by independent evaluators on 1 January 2004. An independent valuation firm made the above estimate, which was based on the appropriate valuation methods depending on the nature and use of the relevant real estate assets. The Company considers that the valuation of its property investments at the above values, does not differ significantly from the current values and as such, no readjustments to their values have been made in the period.

## **9. OTHER FINANCIAL ASSETS**

Other financial assets as of 31 December 2005 in the attached financial statements are analysed as follows:



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	<b>31.12.2005</b>	<b>31.12.2004</b>
<b>SHARES</b>		
PRODEFIN	1,687	1,687
ERMIS SA	10	1,379
ASPIS BANK	-	2,012
DIOLKOS	500	467
NON CONSOLIDATED J/V	1,371	927
OTHER	408	1,154
<b>TOTAL</b>	<b>3,976</b>	<b>7,626</b>
 EQUITY MUTUAL FUNDS	 602	 224
BANK BONDS		1,688
 <b>TOTAL FINANCIAL ASSETS</b>	 <b>4,578</b>	 <b>9,538</b>

#### **10. INVENTORIES**

The inventory account as at December 31<sup>st</sup> 2005, in the attached financial statements, is analyzed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Raw and Auxiliary Materials	810	814
Finished Products	3,514	5,346
<b>Total</b>	<b>4,324</b>	<b>6,160</b>

Raw and auxiliary materials mainly relate to materials that will be integrated in technical projects the Company has undertaken. Finished products relate to inert materials. As of December 2004 and 2005, no provisions existed with regard to obsolete or slowly moving inventories.

#### **11. TRADE RECEIVABLES, PREPAYMENTS AND OTHER RECEIVABLES**

Trade receivables as at December 31<sup>st</sup> 2005, in the attached financial statements, are analyzed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Customers	81,715	101,176
Receivables from affiliated companies	17,707	20,266
Customers - Doubtful and in Litigation	5,201	4,842
Overdue Notes Receivable	1,959	1,073
Checks receivable	4,646	2,290
Less: Provision (specific provision)	(18,502)	(16,805)
<b>Total</b>	<b>92,726</b>	<b>112,842</b>

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Prepayments and other receivables as at December 31<sup>st</sup> 2005, in the attached financial statements, are analyzed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Prepayments for the purchase of inventories	3,490	3,609
Other prepayments	2,296	3,891
Receivables from J/V and partnerships	6,923	6,489
Deferred expenses - Accrued Income	1,918	286
Other Receivables	379	1,964
<b>Total</b>	<b>15,006</b>	<b>16,239</b>

## 12. CONTRACTS FOR THE CONSTRUCTION TECHNICAL PROJECTS

The technical projects under construction by the Company as at the compilation date of the attached financial statements, are analyzed as follows:

<b>Cumulatively from the commencement of the projects until 31.12.2005</b>	
Cumulative income from the commencement of the projects	682,748
Cumulative costs from the commencement of the projects	(542,254)
Cumulative results from the commencement of the projects	140,494
Payments received in advance	8,919

Certified - invoiced receivables	683,417
Not invoiced accrued receivables	13,171
Minus: Invoiced income not-accrued	(13,840)
Total recognized receivables	682,748

## 13. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as at December 31<sup>st</sup> 2005, in the attached financial statements, are analyzed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Cash in hand	1	22
Sight Deposits	8,801	3,896
Time Deposits	4,016	-
<b>Total</b>	<b>12,818</b>	<b>3,918</b>

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**14. LONG-TERM LOANS**

The long-term loans as at December 31<sup>st</sup> 2005, in the attached financial statements, are analyzed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Finance Lease Liabilities	3,372	4,985
<b>Total</b>	<b>3,372</b>	<b>4,985</b>

All of the above loans will be paid out in full within the next 5 years. The weighted average interest rate on the above loans is calculated on the basis of the Euribor rate plus a margin of 2%.

**15. PROVISIONS FOR STAFF RETIREMENT INDEMNITIES**

According to Greek labor law, each employee is entitled to a lump-sum indemnity in case of dismissal or retirement. The amount of the indemnity depends on the length of service with the company and the employee's wages the day he/she is dismissed or retires. Employees that resign or are justifiably dismissed are not entitled to such an indemnity. The indemnity payable in case of retirement in Greece is equal to 40% of the indemnity calculated in case of dismissal.

The liabilities for staff indemnity liabilities Were determined through an actuarial study. The following tables present an analysis of the net expenditure for the relevant provisions recorded in the results for the financial year ended on the 31<sup>st</sup> of December 31, 2005 and the movement of the relevant provision accounts for staff indemnities presented in the attached consolidated Balance Sheet for the year ended on December 31st 2005.

Provision for staff retirement indemnities recognized in the profit and loss account:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Current service cost	126	165
Finance cost	45	53
Write-off of not-recognized actuarial losses	75	-
Additional payments	310	
	<b>556</b>	<b>218</b>

The movement of the relevant provision account is as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
<b>Opening balance of the liability</b>	<b>951</b>	<b>1.537</b>
Provision recognized in the income statement	556	218
Indemnities paid	(511)	(804)
<b>Closing balance</b>	<b>996</b>	<b>951</b>
	<b>31.12.2005</b>	<b>31.12.2004</b>
Current value of liability for indemnities	1,406	1,436
Cumulative not recognized actuarial loss	(410)	(485)
Provision in the Balance Sheet	<b>996</b>	<b>951</b>

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The main assumptions for financial years 2004 and 2005 are as follows:

Discount rate	3,03%
Future wage increases	2,30%
Average remaining work life (years)	4,62

## **16. SUPPLIERS AND OTHER LIABILITIES**

The suppliers account reported in the attached financial statements as of the 31st of December 2005 are analysed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Suppliers- Subcontractors	19,747	27,325
Suppliers-other	5,826	14,980
Notes payable	3,024	2,064
Customer prepayments	8,920	6,358
<b>Total</b>	<b>37,517</b>	<b>50,727</b>

## **17. ACCRUED AND OTHER SHORT-TERM LIABILITIES**

The other liabilities reported in the attached financial statements as of 31<sup>st</sup> of December 2005 are analysed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Liabilities from taxes-duties	3,729	1,932
Insurance organizations	1,449	1,389
Dividends payable	585	570
BoD remuneration	657	656
Liabilities to affiliations	15,632	-
Various creditors	3,315	5,211
<b>Total</b>	<b>25,367</b>	<b>9,768</b>

## **18. SHORT-TERM LOANS**

The total amount of the Group's short-term loans refers to bank overdrafts that are used for working capital purposes to cover the Company's operating needs.

The amounts withdrawn are mainly used to cover the short term liabilities of the construction sector that emerge from the timing difference between the realization of the construction cost and the certification of the work completed, as well as from the large delays in the collection of receivables from the State. The weighted average interest rate for the short-term loans is close to 4%.

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**19. INCOME TAX (CURRENT AND DEFERRED) – NOT AUDITED FISCAL YEARS**

According to Greek tax legislation the Company is taxed with a tax rate of 32% for 2005, 29% for 2006 and 25% from 2007 and onwards.

The income tax provision recorded in the income statement is analyzed as follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Current tax	4,486	8,222
Deferred tax (debit/credit)	(1,792)	469
<b>Total</b>	<b>2,694</b>	<b>8,691</b>

The income tax statement is submitted on an annual basis but the profits or losses declared remain provisional until the tax authorities audit the tax payer's books and records and issue a final audit report. In this case, it is likely that tax authorities impose additional taxes to Company, the level of which cannot be estimated at this stage. For this reason, the financial statements do not include any relevant provision.

The Company has not been tax audited from the fiscal year 2002 onwards.

An analysis and reconciliation of the nominal tax rate to the actual one follows:

	<b>31.12.2005</b>	<b>31.12.2004</b>
Earnings before taxes	7,589	36,187
Income tax based on the current tax rate of 32%	2,428	12,665
Tax according to the implied taxation method	(1,123)	(5,466)
Expenses not excluded	378	590
Effect from change in the tax rate	-	140
Other	1,010	762
<b>Income Tax (Credit)</b>	<b>2,694</b>	<b>8,691</b>

Deferred income tax is calculated on all the temporary tax differences between the book value and the tax value of the assets and liabilities. The deferred income tax is calculated using the expected tax rate of the Company at the time in which the tax receivable/liability matures. The deferred tax receivables and liabilities for the years 2005 and 2004 are analyzed as follows:

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	<b>Balance sheet</b>		<b>Profit and loss account</b>
	<b>31.12.2005</b>	<b>31.12.2004</b>	<b>(Debit)/Credit</b>
			<b>01.01 – 31.12.2005</b>
<b>Deferred income tax asset</b>			
Expensed intangible assets	537	906	(369)
Provisions for doubtful receivables	2.964	1.213	1.751
Provision for retirement	249	238	11
Recognition of construction projects according to IAS 11	5.488	4.135	1.353
	<b>9.238</b>	<b>6.492</b>	<b>2.746</b>
<b>Deferred income tax liability</b>			
Recognition of finance leases, revaluation of fixed assets and depreciation of fixed assets based on their useful life	(1.819)	(1.838)	19
Other	(974)	-	(974)
	<b>(2.793)</b>	<b>(1.838)</b>	<b>(955)</b>
<b>Deferred income tax income/expense</b>			
<b>Deferred income tax asset/(liability)</b>	<b>6.446</b>	<b>4.654</b>	

The Company has the legal right to offset the income tax assets and liabilities as they refer to the same tax authority.

The Company maintains tax exempt reserves of € 9,661 which will be taxed using the current tax rate in the event that they are distributed or capitalized. In the foreseeable future the Company does not intend to distribute or capitalize these reserves.

**20. SHARE CAPITAL**

According to the resolution of the Emergency General Meeting of the Shareholders of the Company held on 18.07.2002, the share capital was increased due to merger by the total amount of € 47,602, as follows:

(a) through the adjustment of the nominal value of the existing shares of TERNA SA from € 0.30 to € 1.16, resulting in a total adjustment of € 16,387 (i.e. 19,054,760 shares of the absorbed company TERNA that increased in nominal value by € 0.86 each) and (b) through the issue of 26,909,740 shares of € 1.16 nominal value each, which will be distributed to the shareholders of the absorbed companies and GEK SA that submitted its construction branch, according to the approved exchange ratio, resulting in an increase by € 31,215. After the latest change the Share Capital of the Company amounts today to € 53,319, divided in 45,964,500 common nominal voting shares with a nominal value of € 1.16 each.

## NOTES TO THE ANNUAL FINANCIAL STATEMENTS

31 DECEMBER 2005

(Amounts in thousands of euros, unless otherwise stated)

**21.INCOME**

Sales as of the 31<sup>st</sup> of December 2005, as reported in the attached financial statements are classified as follows:

	<b>1.1- 31.12.2005</b>	<b>1.1-31.12.2004</b>
Income from construction projects	125,567	224,371
Sale of concrete and inert materials	8,643	5,003
Sale of Electric Energy	-	1,135
Rendering of Services	9,329	9,804
<b>Total</b>	<b>143,539</b>	<b>240,313</b>

**22.COST OF SALES AND ADMINISTRATION AND DISTRIBUTION EXPENSES**

The cost of sales and the administration and distribution expenses as of the 31<sup>st</sup> of December 2005 in the attached financial statements are analysed as follows:

	<b>1.1-31.12.2005</b>	<b>1.1-31.12.2004</b>
Materials and ready works	30,801	53,213
Employees' fees	12,216	19,343
Sub-contractors	53,205	96,146
Third party fees	12,531	225
Other third party fees	9,043	12,326
Taxes - dues	189	225
Depreciation	5,034	6,108
Other	3,864	14,009
	<b>126,883</b>	<b>201,595</b>

The administration expenses presented in the attached financial statements are analyzed as follows:

	<b>1.1-31.12.2005</b>	<b>1.1-31.12.2004</b>
Personnel fees	4,324	4,346
Sub-contractors	3,785	3,670
Third party fees	1,954	1,829
Taxes dues	318	329
Depreciation	72	5
Other	4,838	5,773
	<b>15,291</b>	<b>15,952</b>

**23.OTHER OPERATING INCOME / (EXPENSES)**

Other operating income /(expenses) as of the 31<sup>st</sup> of December 2005 are analysed as follows:

	<b>1.1-31.12.2005</b>	<b>1.1-31.12.2004</b>
Rent	1,136	1,172
Rendering of services	1,110	1,803
Other	2,776	2,157
<b>Total income</b>	<b>5,022</b>	<b>5,132</b>

**24.FINANCIAL INCOME / (EXPENSES)**

Financial income/(expenses) as of the 31<sup>st</sup> of December 2005 in the attached financial statements is analyzed as follows:

	<b>1.1-31.12.2005</b>	<b>1.1-31.12.2004</b>
Credit interest on bank deposits	123	263
Results from participations	4,480	11,359
Debit interest	(3,401)	(3,334)
<b>Total income/(expenses)</b>	<b>1,202</b>	<b>8,288</b>

**25.STAFF COSTS**

Staff costs and the total number of employees as of the 31<sup>st</sup> of December 2005 are analyzed as follows:

	<b>1.1- 31.12.2005</b>
Wages and ensuant benefits of wage earners	3,134
Salaries and ensuant benefits of employees	9,259
Insurance and pension fund contributions	3,992
Indemnities	314
Other – BoD remunerations	600
<b>Total</b>	<b>17,299</b>

<b>Average number of employees</b>	<b>1.1- 31.12.2005</b>
Workers	174
Clerks	251

**26.RELATED PARTY TRANSACTIONS**

The transactions of the Company with related parties for the period from 1.1.2005 to 31.12.2005 and the relevant balances as of the 31<sup>st</sup> of December 2005 are analysed as follows:

Turnover (Sales)	18,021
Cost of Sales and Services	2,299

  

Customer receivables (net)	10,619
Liabilities to suppliers	2,525

Related parties to the Company are deemed to be the companies set out in note no. 4 above.



**TERNA S.A.**  
**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
31 DECEMBER 2005  
(Amounts in thousands of euros, unless otherwise stated)

**27. CONTINGENT LIABILITIES**

During the course of conducting its business, the Company may face legal claims from third parties. According to both the Management and the Company's Legal Counsel, any such claims are not expected to have a significant impact on the Company's operation and financial position as of the 31<sup>st</sup> of December 2005.

**28. EVENTS AFTER THE BALANCE SHEET DATE**

The Company signed new contracts amounting to € 58.1 million during the first quarter of 2006. The most significant contracts are the following: a) expansion of METRO railway of total amount € 164.2 million with participation stake 31.5%, b) maintenance of railway Thessalonica – Florina of total amount 5.2 million.

At the same time, TERNA has been appointed as temporary bidder for construction projects totalling € 47 million.

**29. SUMMARY OF THE MOST IMPORTANT DIFFERENCES BETWEEN THE G.A.A.P. AND THE I.F.R.S.**

The following table presents, in summary, the effect of the most important adjustments to equity for 1.1.2004 and 31.12.2004 that were made to the Company's statutory financial statements, in order to adjust them to the I.F.R.S.

**TABLE OF ADJUSTMENTS TO OPENING EQUITY FOR THE PERIOD (1.1.2005 and 1.1.2004) BETWEEN THE GREEK GENERALLY ACCEPTED ACCOUNTING PRINCIPLES (G.A.A.P.) AND THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (I.F.R.S.)**

	<b>GEK GROUP</b>	
	<b>1.1.2005</b>	<b>1.1.2004</b>
Opening equity for the period according to G.A.A.P.	145,232	123,405
Recognition of provision for staff indemnities according to IAS 19	422	(1,116)
Valuation of investment property and fixed assets at fair values	7,874	10,363
Write-off of intangible assets	(3,094)	(4,478)
Recognition of long-term contracts for construction projects according to IAS 11	(12,625)	(7,413)
Accounting for deferred taxes	4,655	5,124
Recognition of finance leases	34	(2,072)
Provision for doubtful receivables	(12,234)	(12,719)
Recognition of 2003 dividend according to the IAS	10,113	7,813
Opening equity for the period according to I.F.R.S.	<b>138,789</b>	<b>118,907</b>

The following Reconciliation Table presents in summary the most important adjustments to the Company's net results for the period ended on the 31<sup>st</sup> of December 2004 that were made to the Company's statutory financial statements in order to adjust them to the I.F.R.S.:

**RECONCILIATION TABLE FOR THE RESULTS OF THE YEAR (31.12.2004)  
BETWEEN THE GREEK ACCOUNTING STANDARDS (G.A.S.) AND THE  
INTERNATIONAL FINANCIAL REPORTING STANDARDS (I.F.R.S.)**

	<u>31.12.2004</u>
Results for the period according to the G.A.S.	<u>43,456</u>
Recognition of a provision for staff indemnities according to IAS 19	1,537
Valuation of investment property and fixed assets at fair values	1,957
Write-off of intangible assets	1,384
Recognition of long-term contracts for construction projects according to IAS 11	(5,211)
Accounting for deferred taxes	
Recognition of finance leases	
Provision for doubtful receivables	485
Provision for period income tax	
Other – Tax of J/V included in the consolidation	(7,422)
Results for the period according to the I.F.R.S.	<u>36,186</u>
<p><b>A. <i>Recognition of income from construction projects based on the percentage-of-completion method:</i></b> For the recognition of income that arises from projects constructed by the Company, the percentage-of-completion method was applied according to IAS 11. Details on the accounting principle are included in Note 3.</p>	
<p><b>B. <i>Intangible Assets:</i></b> According to G.A.P., many expense categories related to activities prior to operation, acquisition of tangible assets, foreign exchange differences on loans for the acquisition of fixed assets, construction period interest and research and development, were capitalized and depreciated as a rule within a five-year period. The recording and recognition of expenses in intangible assets (except for the procedure of corporate acquisitions and mergers) is subject to specific and rigorous rules according to IAS 38 and essentially only the recognition of specific research and development expenses are permitted under exceptional conditions. As a result, the majority of expenses that were capitalized according to the previous G.A.P. were written-off on the transition date, by debiting the profits carried forward balance.</p>	
<p><b>C. <i>Provisions for Staff Indemnities:</i></b> According to Greek Accounting Standards, Companies must make a relevant provision for a percentage of at least 40% of the cumulated liability that would be payable if the entire staff was fired on the 31<sup>st</sup> of December of each year, whereas according to I.F.R.S. such provisions should be made on the basis of the relevant actuarial studies carried out according to IAS 19.</p>	
<p><b>D. <i>Deferred Income Taxes:</i></b> The Greek accounting standards do not allow for the recognition of deferred income taxes, something which is mandatory according to the provisions of I.F.R.S.</p>	

- E. Finance leases:** The Company recognized the fixed assets acquired through finance leases contracts on its Balance Sheet, whereas according to the previous Accounting Principles finance leases were recognized as operating.
- F. Dividends:** Proposed dividends after the balance sheet date, which at the time of approval of the financial statements by the Board of Directors were subject to approval by the Company's Shareholders, and which according to the previous Accounting Principles appear as a liability, were reallocated to equity.
- G. Tangible Fixed Assets, Investment Property:** According to G.A.P., tangible assets (mainly land and buildings, self-used or not) are valued at their readjusted values based on revaluations that take place every four years. Such readjustments were based on general (not specific to sectors) readjustment rates, which were specified by Presidential Decrees and were applied on the acquisition value and cumulative depreciations of the relevant fixed assets, while the resulting revaluation surpluses were capitalized within a two-year period from the readjustment. Based on the I.F.R.S. (and according to the treatment permitted by I.F.R.S. 1) specific land, buildings and machinery items were valued at fair value on the transition date, which was used as implied cost. Furthermore, depreciation according to I.F.R.S. corresponds to the useful economic life of the relevant fixed assets, while depreciation according to G.A.P. was determined by tax regulations.

#### **CERTIFICATION LETTER**

It is confirmed that the attached financial statements are those approved by the Company's Board of Directors as of 27 March 2006 and have been published on the Company's web-site [www.terna.gr](http://www.terna.gr). It is noted that the condensed financial accounts published in the press intend to provide investors with certain general financial elements, however they do not provide a full view of the Company's financial position and financial results, according to International Financial Reporting Standards (IFRS). The published financial statements have been compiled on condensed.

BOD CHAIRMAN

VICE CHAIRMAN OF BOD & CEO

NIKOLAOS. KAMPAS

GEORGIOS. PERISTERIS

THE CHIEF FINANCIAL OFFICER

THE CHIEF ACCOUNTANT

PANAGIOTIS POTHOS

NIKOLAOS ATHANASIOU

## **AUDITOR'S - CERTIFIED PUBLIC ACCOUNTANT'S REPORT**

To the Shareholders of the Société Anonyme «TERNA TOURIST TECHNICAL AND MARITIME SOCIETE ANONYME»,

We audited the attached financial statements of the Société Anonyme «TERNA TOURIST TECHNICAL AND MARITIME SOCIETE ANONYME», of the corporate year ending on 31<sup>st</sup> of December 2005. The Company's management bears the responsibility of the financial statements preparation. Our responsibility is limited to the formation and formulation of an opinion on the financial statements, based on the effected audit.

Our audit was effected according to the Greek Auditing Standards, which are in harmony with the International Auditing Standards. These standards require the planning and the performance of the auditing works in a way which ensures with a reasonable certainty that the financial statements are free of inaccuracies and omissions. The audit includes the review of the probative evidence supporting the amounts and the information included in the financial statements, on a sampling basis. The audit also includes the valuation of the accounting principles which were followed, of the Company's management evaluations and, in general, of the data presentation in the financial statements, as well as the agreement of the content of the Board of Director's Report with the financial statements. We believe that the audit which was effected offers an adequate basis for the formation of our opinion.

From our point of view, the afore-mentioned financial statements depict accurately the financial position of the Company on 31<sup>st</sup> of December 2005 and the results of its works, as well as the equity changes and the cash flows of the Company, of the year which ended on this date, according to the International Financial Reporting Standards, and the content of the Board of Director's Report agrees with the afore-mentioned financial statements.

Without having any reservation concerning the conclusions of the audit :

- A. We draw your attention to the paragraph 18 which is quoted in the notes on the financial statements, where reference is made to the fact that the tax returns for the years 2002 to 2005 inclusive, have not been examined by the tax authorities and, as a consequence, there is a possibility of additional taxes and penalties imposition being assessed at the time when the returns will be examined and will be finalized. The outcome of the tax inspection cannot be predicted at the present stage and, therefore, no provision has been made in these financial statements in this respect.

- B. In the financial statements of the A, B, and C quarters of the year 2005 , the amount of depreciations was calculated by error minus 200 thousand Euro per quarter, which are taken into consideration in the final balance sheet dated on 31.12.2005. For this reason the results are charged quarterly with 145 thousand Euro, the deferred taxation taken also into consideration. The corresponding charge from the reformation of the results of the previous year amounts totally to the amount of 582 thousand Euro , as it is analytically described in the paragraph 3.kd of the notes on the financial statements .

Athens, 29<sup>th</sup> of March 2006

**DIMITRIOS E. ZEIS**

**Auditor - Certified Public Accountant  
SOEL Reg. No. 10621**

**SOL S.A. – Certified Public Accountants Auditors**

**3. Summary Financial (Solo and Consolidated) Data and  
Information for the Year from 1 January to 31 December 2005**



# TERNA S.A.

TOURISM CONSTRUCTIONS AND SHIPPING COMPANY S.A  
REGISTERED OFFICE : ATHENS - S.A. REGISTER No. 1998/06/B/86/10  
Accounts and information for the period from January 1st 2005 to March 31st 2005

The following accounts and information aim at providing general information for the financial position and results of TERNA S.A.. We therefore advise the reader, before making any investment decision or any other transaction with the Company, to visit the company web site (www.terna.gr) where the financial statements in accordance with the International Financial Reporting Standards (IFRS) as well as the auditor's review report, whenever required, are posted.

Certified Auditor: Dimitrios Zeis

Audit Firm : S.O.L. SA

Type of review report: Unaudited

## BALANCE SHEET ACCOUNTS

Amounts in thousands of euros

	CONSOLIDATED ACCOUNTS		COMPANY	
	31.03.2005	31.12.2004	31.03.2005	31.12.2004
<b>ASSETS</b>				
Fixed assets	150.012	156.024	48.630	49.892
Participations and other long-term financial assets	6.992	5.763	44.213	40.206
Inventories	13.978	14.528	3.145	6.160
Real estate investments	31.937	29.368	10.998	10.998
Trade receivables	231.475	220.338	124.348	112.842
Cash and cash equivalents	33.895	37.013	4.829	3.918
Other Assets	55.482	46.763	29.477	24.300
<b>TOTAL ASSETS</b>	<b>523.771</b>	<b>509.797</b>	<b>265.640</b>	<b>248.316</b>
<b>LIABILITIES AND EQUITY</b>				
Long-term liabilities	80.346	75.194	7.176	8.809
Current liabilities to banks	109.363	111.367	48.425	38.697
Other short-term liabilities and deferred income	148.722	147.512	65.726	62.021
<b>Total liabilities (a)</b>	<b>338.431</b>	<b>334.073</b>	<b>121.327</b>	<b>109.527</b>
Shareholders' equity	167.312	157.777	144.313	138.789
Minority interests	18.028	17.947	0	0
<b>Total equity (b)</b>	<b>185.340</b>	<b>175.724</b>	<b>144.313</b>	<b>138.789</b>
<b>TOTAL LIABILITIES AND EQUITY (a) + (b)</b>	<b>523.771</b>	<b>509.797</b>	<b>265.640</b>	<b>248.316</b>

## ACCOUNTS FROM THE INCOME STATEMENT FOR THE PERIOD

Amounts in thousands of euros

	CONSOLIDATED FIGURES		COMPANY	
	31.03.2005	31.03.2004	31.03.2005	31.03.2004
Turnover	60.963	98.590	39.290	61.771
Cost of sales	-45.759	-81.704	-29.573	-46.501
Gross profit	15.204	16.886	9.717	15.270
Profit before tax, financial and investment results and depreciation	14.807	17.081	8.552	14.810
Depreciation	2.628	2.228	1.308	1.272
Profit before tax, financial and investment results	12.179	14.853	7.244	13.538
<b>Profit before tax</b>	<b>10.247</b>	<b>16.517</b>	<b>5.942</b>	<b>17.468</b>
Less (Tax)	-853	-497	-415	-4.885
<b>Profit after tax</b>	<b>9.584</b>	<b>11.520</b>	<b>5.524</b>	<b>12.583</b>
<b>Attributable to:</b>				
Shareholders of the company	8.738	11.254		
Minority interests	846	266		
<b>Basic earnings after tax per share (in euro)</b>	<b>0,19</b>	<b>0,24</b>	<b>0,12</b>	<b>0,28</b>

## ACCOUNTS FROM THE CASH FLOW STATEMENT

Amounts in thousands of euros

	CONSOLIDATED FIGURES		COMPANY	
	31.03.2005	31.03.2004	31.03.2005	31.03.2004
<b>Operating activities</b>				
Profit before tax	10.247	16.517	5.942	17.468
Plus/less adjustments for:				
Depreciation	2.628	2.228	1.308	1.272
Provisions	-1.156	1.334	-1.219	1.048
Interest and related revenue	-82	-12	-1	-25
Interest and other financial expenses	1.751	853	609	351
(Profit)/Loss from the sale and valuation of participations	1.377	1.378	1.439	885
Amortization of grants	-289	-313	0	0
	<b>14.476</b>	<b>21.985</b>	<b>8.078</b>	<b>20.999</b>

Less (plus adjustments for working capital account movements or movements related to operating activities:

Decrease / (increase) in inventories	550	-4.306	3.015	-1.416
Decrease / (increase) in receivables	-16.350	-31.788	-18.450	-11.216
(Decrease) / increase in liabilities (other than to banks)	1.292	-2.936	863	-10.858
(Less):				
Taxes paid				

**Total inflows / (outflows) from operating activities (a)**

**Investing activities**

Purchase of tangible and intangible fixed assets	-18	-16.031	-48	-164
Disposal of tangible fixed assets	3.186	0	0	0
Participations	-657	-640	-3.020	-50
Real estate investments	-2.569	-508	0	0
Interest received	82	11	1	25

**Total inflows / (outflows) from investing activities (b)**

**Financing activities**

Net change in short-term loans	-1.872	30.902	9.728	-359
Receipts from loans issued / assumed	5.420	-1.065		
Net change in loans from finance leases	-1.401	-417	-414	-380
Interest paid	-1.751	-853	-609	-351

Movements in other financial assets

**Total inflows / (outflows) from financing activities (c)**

**Net increase / (decrease) in cash and cash equivalents for the period (a) + (b) + (c)**

**Cash and cash equivalents at the beginning of the period**

**Cash and cash equivalents at the end of the period**

## RECONCILIATION TABLE OF OPENING EQUITY FOR THE PERIOD (1.1.05 and 1.1.2004) BETWEEN GREEK ACCOUNTING STANDARDS (G.A.S.) AND INTERNATIONAL ACCOUNTING STANDARDS (I.A.S.)

Amounts in thousands of euros

	CONSOLIDATED FIGURES		COMPANY	
	1.1.2005	1.1.2004	1.1.2005	1.1.2004
Opening equity balance according to the G.A.S.	189.455	156.234	145.232	123.405
Recognition of provision for indemnities relating to the retirement of employees	201	-1.290	422	-1.116
Valuation of real estate investments and fixed assets at fair value	12.005	10.885	7.080	10.363
Intangible assets write-off	-7.727	-10.510	-3.094	-4.478
Recognition of long-term contracts for construction projects in accordance with IAS11	-7.267	-2.357	-12.625	-7.413
Accounting for deferred tax	3.705	5.245	4.442	5.124
Recognition of finance leases	246	-1.949	35	-2.072
Recognition of provision for doubtful receivables	-12.270	-12.972	-12.234	-12.719
Transfer of grants to deferred income	-12.822	-12.165	0	0
Proportional consolidation of joint ventures and other companies	851	-1.030		
Other	-194			
Recognition of dividend for 2003 according to the I.A.S.	10.113	7.813	10.113	7.813
Increase of depreciation following restatement	-582		-582	
Opening equity balance according to the I.A.S.	<b>175.724</b>	<b>137.904</b>	<b>138.789</b>	<b>118.907</b>

## ADDITIONAL DATA AND INFORMATION

1. The Companies of the group that are included in the consolidated financial statements and their respective addresses and participation percentages are as follows:

Full consolidation method	Percentage	Unaudited financial years
TERNA ENERGY ABETE, Athens	61,75%	1
BIOMEK ABETE, Aliveri Evioias	66,50%	3
STROTRES AEBE, Athens	51,00%	2
DIKEVE SA, Athens	100,00%	2
ILOHORA SA, Athens	100,00%	2
INECO CHONOS LASTITHOU KRITIS SA, Athens	100,00%	2
TERNA ENERGY KRITIS SA, Athens	100,00%	2
TERNA ENERGY ABETE & CO ENERGY SERVOUNIOU SA, Athens	99,00%	2
TERNA ENERGY ABETE & CO EOLIKI DIHALOU SAPPON OE, Athens	99,00%	2
DEH RENEWABLE - TERNA ENERGY SA, Athens	51,00%	2

2. The Basic Accounting Principles of the Balance Sheet as of 31.12.2004 have been followed.

3. The Company has been audited by the tax authorities up to and including the 2001 financial year.

4. Changes have been registered on fixed assets of the subsidiary companies DIKEVE SA and VIOMEK ABETE, to the amount of 17.1 million euros.

5. There are no pending litigations or cases under arbitration by courts or arbitration authorities that may have a significant impact on the financial position of the Company, except for one pending court case with a client, in which a positive outcome may be achieved.

6. Number of employees at the end of the current period: Company 621 persons, Group 776 persons

7. Earnings per share were calculated based on the weighted average number of shares

Proportional consolidation method	Percentage	Unaudited financial years
JV TERNA SA - ATIRNA ATE	62,50%	1
JV IRAKLEION CAMPUS	50,00%	1
JV ARTA-FILIPPIADA BY-PASS	98,00%	3
JV TERNA SA - TH. KARAGIANNIS SA PROJECT CONSTRUCTION MEPW	50,00%	4
JV UNDERGROUND CARS THESSALONIKI	50,00%	2
JV THALES ATM SA-TERNA UPGRADE OF TACAN STATIONS	22,25%	4
JV TERNA S.A. PANTECHNIKI S.A.	83,50%	2
JV TERNA S.A.-THALES S.A.	50,00%	2
JV MAIN ARROGATION CANAL D 1	75,00%	5
JV TERNA S.A. - ATHINA ATE ARAKHOS PERIST. PROJECTS	62,50%	3
JV ANCIENT OLYMPIA BY-PASS/ALPINE MAYREDER BAU GMBH	50,00%	2
JV PERISTERI METRO	50,00%	3
JV ATHENS CONCERT HALL	45,00%	3
JV TERNA S.A. AKTOR A.T.E. J&P AVAX	33,00%	3
JV TRAM CIVIL ENGINEERING PROJECTS (IMPREGIO)	55,00%	4
JV TERNA SA - KARAGIANNIS TEFAA KOMOTINI PROJECT	24,00%	2
JV EVINOS - AEGEK-METON SA-TERNA SA-EUKLEIDES ATE	33,33%	2
JV DEPA PROJECT	10,00%	2
JV ATHENS CAR PARKS	20,00%	2
JV TERNA SA / AKTOR SA - GOULANDRIS MUSEUM	50,00%	2
JV AKTOR, AEGEK, EKTER, TERNA AIRPORT INSTAL. SPATA	20,00%	5
JV ARCHIRODON HELLAS A.T.E. - TERNA S.A.	30,00%	3
JV TERNA AE BIOTER SA O.E.	50,00%	5
JOINT VENTURE AVAX-VIOTER (OLYMPIC VILLAGE CONSTRUCTION)	37,50%	2
JV EDRAKO A.T.E. - TERNA S.A. Z. NIKOLOPOULOS	10,00%	5
JV TERNA SA - EDRAKO ATE	50,00%	3
JV ETETH-TERNA AVAX PANTECHNIKI	35,00%	2
JV TERNA S.A. J&P AVAX - PANTECHNIKI	25,00%	2

Athens, 10.04.2006

THE CHAIRMAN OF THE B.o.D

THE VICE-CHAIRMAN OF THE B.o.D. AND MANAGING DIRECTOR

THE FINANCE DIRECTOR

THE HEAD OF ACCOUNTING

NIKOLAOS D. KAMPAS  
I.D.No.: X 679387

GEORGIOS TH. PERISTERIS  
I.D.No.: T 108485

PANAGIOTIS G.POTHOS  
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**TERNA S.A.**  
TOURISM CONSTRUCTIONS AND SHIPPING COMPANY S.A.  
REGISTERED OFFICE : ATHENS - S.A. REGISTER No. 1990/06/B/8610  
Accounts and information for the period from January 1st 2005 to June 30th 2005

The following accounts and information aim at providing general information for the financial position and results of TERNA S.A.. We therefore advise the reader, before making any investment decision or any other transaction with the Company, to visit the company web site (www.terna.gr) where the financial statements in accordance with the International Financial Reporting Standards (IFRS) as well as the auditor's review report, whenever required, are posted.

Certified Auditor: Dimitrios Zeis

Audit Firm : S.O.L. SA

Type of review report: Audited

BALANCE SHEET ACCOUNTS				ACCOUNTS FROM THE INCOME STATEMENT FOR THE PERIOD									
Amounts in thousands of euros				Amounts in thousands of euros									
CONSOLIDATED ACCOUNTS		COMPANY		CONSOLIDATED ACCOUNTS		COMPANY		CONSOLIDATED ACCOUNTS		COMPANY		CONSOLIDATED ACCOUNTS	
30.06.05	31.12.2004	30.06.05	31.12.2004	01/01/05-30/06/05	01/01/04-30/06/04	01/04/05-30/06/05	01/04/04-30/06/04	01/01/05-30/06/05	01/01/04-30/06/04	01/04/05-30/06/05	01/04/04-30/06/04	01/01/05-30/06/05	01/01/04-30/06/04
<b>ASSETS</b>				<b>Turnover</b>									
Fixed assets	153.270	156.023	49.286	49.892	168.486	257.543	37.523	158.953	81.705	123.471	42.415	61.700	61.700
Participations and other long-term financial assets	208	263	36.634	34.076	48.020	-201.400	-24.891	-121.924	-64.973	-103.034	-36.698	-57.895	-57.895
Inventories	15.107	14.528	3.544	6.160	30.466	56.143	12.632	37.029	16.832	20.437	5.807	3.896	3.896
Real estate investments	29.368	29.368	10.998	10.998	23.367	49.476	10.818	32.197	11.887	17.028	3.137	2.020	2.020
Trade receivables	175.652	220.338	111.323	112.842	4.906	4.827	2.277	2.599	2.266	2.911	958	1.639	1.639
Cash and cash equivalents	31.962	37.013	6.098	3.918	18.461	44.649	8.541	29.598	9.621	14.117	2.179	381	381
Other Assets	50.321	52.264	26.996	30.430	18.820	43.232	5.573	26.715	8.085	28.050	2.143	8.582	8.582
<b>TOTAL ASSETS</b>	<b>455.588</b>	<b>509.797</b>	<b>244.879</b>	<b>248.316</b>	<b>Less (Tax)</b>	<b>1.654</b>	<b>2.326</b>	<b>5.744</b>	<b>1.252</b>	<b>4.656</b>	<b>1.701</b>	<b>-2.200</b>	<b>-2.200</b>
LIABILITIES AND EQUITY					<b>Profit after tax</b>	<b>17.484</b>	<b>32.491</b>	<b>7.961</b>	<b>9.387</b>	<b>19.364</b>	<b>3.844</b>	<b>6.382</b>	<b>6.382</b>
Long-term liabilities	74.250	75.132	6.749	8.809	<b>Attributable to:</b>								
Current liabilities to banks	86.765	110.840	34.708	38.697	Shareholders of the company	16.426	30.336	7.889	19.082	0	0	0	0
Other short-term liabilities and deferred income	112.656	148.101	65.389	82.021	Minority interests	1.058	2.155	212	1.889	0	0	0	0
<b>Total liabilities (a)</b>	<b>273.671</b>	<b>334.073</b>	<b>106.846</b>	<b>106.527</b>	<b>Basic earnings after tax per share (in euro)</b>	<b>8.36</b>	<b>9.66</b>	<b>0.17</b>	<b>0.42</b>	<b>0.20</b>	<b>0.42</b>	<b>0.06</b>	<b>0.14</b>
Shareholders' equity	164.090	157.777	138.033	138.789	<b>ACCOUNTS FROM THE CASH FLOW STATEMENT</b>								
Minority interests	18.127	17.947	0	0	Amounts in thousands of euros				COMPANY				
<b>Total equity (b)</b>	<b>162.217</b>	<b>175.724</b>	<b>138.033</b>	<b>138.789</b>	CONSOLIDATED ACCOUNTS		30.06.2005		30.06.2004		30.06.2005		
<b>TOTAL LIABILITIES AND EQUITY (a) + (b)</b>	<b>455.588</b>	<b>509.797</b>	<b>244.879</b>	<b>248.316</b>	Operating activities		30.06.2005		30.06.2004		30.06.2005		

FIGURES FROM THE STATEMENT OF MOVEMENTS IN EQUITY			
Amounts in thousands of euros			
CONSOLIDATED ACCOUNTS		COMPANY	
30.06.2005	30.06.2004	30.06.2005	30.06.2004
Opening balance (01.01.2005 and 01.01.2004 respectively)	175.724	137.904	138.789
Profit / (loss) for the period, after tax	17.484	32.491	9.367
Others	-10.991	-8.295	-10.123
<b>Closing balance (30.06.2005 and 30.06.2004 respectively)</b>	<b>182.217</b>	<b>162.100</b>	<b>138.789</b>

RECONCILIATION TABLE OF OPENING EQUITY FOR THE PERIOD (1.1.05 and 1.1.2004) BETWEEN GREEK ACCOUNTING STANDARDS (G.A.S.) AND INTERNATIONAL ACCOUNTING STANDARDS (I.A.S.)			
Amounts in thousands of euros			
CONSOLIDATED ACCOUNTS		COMPANY	
1.1.2005	1.1.2004	1.1.2005	1.1.2004
Opening equity balance according to the G.A.S.	189.455	156.234	145.232
Recognition of provision for indemnities relating to the retirement of employees	201	-1.290	422
Valuation of real estate investments and fixed assets at fair value	12.005	-10.885	7.080
Intangible assets write-off	-7.727	-10.510	-3.094
Recognition of long-term contracts for construction projects in accordance with IAS11	-7.257	-2.357	-12.625
Accounting for deferred tax	3.705	5.245	4.442
Recognition of finance leases	246	-1.949	35
Recognition of provision for doubtful receivables	-12.270	-12.972	-12.234
Transfer of grants to deferred income	-12.822	-12.165	0
Proportional consolidation of joint ventures and other companies	851	-1.030	0
Other	-194	0	0
Recognition of dividend for 2003 according to the I.A.S.	10.113	7.813	10.113
Increase of depreciation following restatement	-582	0	-582
Opening equity balance according to the I.A.S.	<b>175.724</b>	<b>137.904</b>	<b>138.789</b>

Less /plus adjustments for working capital account movements or movements related to operating activities:	-579	-3.732	2.616	-1.253
Decrease / (increase) in receivables	56.357	-96.532	6.974	-34.969
(Decrease) / increase in liabilities (other than to banks)	-59.551	20.714	-11.201	-6.850
(Less):				
Taxes paid				
<b>Total inflows / (outflows) from operating activities (a)</b>	<b>20.523</b>	<b>-31.015</b>	<b>10.272</b>	<b>-12.149</b>
<b>Investing activities</b>				
Purchase of tangible and intangible fixed assets	-2.154	-9.817	-1.693	-2.041
Disposal of tangible fixed assets	0	0	33	0
Participations	-621	0	-2.556	591
Real estate investments	0	-1.524	0	0
Interest received	198	263	16	123
<b>Total inflows / (outflows) from investing activities (b)</b>	<b>-2.577</b>	<b>-11.078</b>	<b>-4.200</b>	<b>-1.327</b>
<b>Financing activities</b>				
Net change in short-term loans	-24.075	54.905	-3.988	13.627
Receipts from loans issued / assumed	10.915	-1.129	0	0
Net change in loans from finance leases	-3.668	-1.030	-815	-937
Interest paid	-4.550	-2.462	-1.460	-1.006
Movements in other financial assets	-1.618	203	2.371	981
<b>Total inflows / (outflows) from financing activities (c)</b>	<b>-22.997</b>	<b>50.487</b>	<b>-3.892</b>	<b>12.566</b>
<b>Net increase / (decrease) in cash and cash equivalents for the period (a) + (b) + (c)</b>	<b>-5.051</b>	<b>8.394</b>	<b>2.180</b>	<b>-911</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>37.613</b>	<b>27.698</b>	<b>3.918</b>	<b>9.142</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>31.962</b>	<b>36.092</b>	<b>6.098</b>	<b>8.231</b>

**ADDITIONAL DATA AND INFORMATION**

1. The Companies of the group that are included in the consolidated financial statements and their respective domicile and participation percentages are as follows:

Full consolidation method	Percentage	Unaudited financial years	Proportional consolidation method	Percentage	Unaudited financial years
TERNA ENERGY ABETE, Greece	61,75%	1	J/V TERNA SA - ATHINA ATE	62,50%	1
BIOMEK ABETE, Aliveri Evioias	66,50%	3	J/V IRAKLION CAMPUS	50,00%	1
STROTIREAS AEBE, Greece	51,00%	2	J/V ARTA-FILIPPIADA BY-PASS	98,00%	3
DIKEVE SA, Greece	100,00%	2	J/V TERNA SA - TH. KARAGIANNIS SA PROJECT		
LICHORA SA, Greece	100,00%	2	CONSTRUCTION MEPW	50,00%	4
IWEKO CHONOS LASITHIOU KRITIS SA, Greece	100,00%	2	J/V UNDERGROUND CARS THESSALONIKI	50,00%	2
TERNA ENERGY KRITIS SA, Greece	100,00%	2	J/V THALES ATM SA-TERNA UPGRADE OF TACAN STATIONS	22,25%	4
TERNA ENERGY ABETE & CO ENERGY SERVOUNIOU SA, Greece	96,00%	2	J/V TERNA S.A. PANTECHNIKI S.A.	83,50%	2
TERNA ENERGY EVROU, Greece	100,00%	1	J/V TERNA S.A.-THALES S.A.	50,00%	2
DEH RENEWABLE - TERNA ENERGY SA, Greece	51,00%	2	J/V MAIN ARROGATION CANAL D 1	75,00%	5
			J/V TERNA S.A. - ATHINA ATE ARAHTHOS PERIST. PROJECTS	62,50%	3
			J/V ANCIENT OLYMPIA BY-PASS/ALPINE MAYREDER BAU	50,00%	2
			J/V PERISTERI METRO	50,00%	3
			J/V ATHENS CONCERT HALL	45,00%	3
			J/V TERNA S.A. AKTOR A.T.E. J&P AVAX	33,00%	3
			J/V TRAM CIVIL ENGINEERING PROJECTS (IMPREGILO)	55,00%	4
			J/V TERNA SA - KARAGIANNIS TEFAA KOMOTINI PROJECT	24,00%	2
			J/V EVINOS - AEGEOMETON SA-TERNA SA-EUKLEIDES		
			ATE	33,33%	2
			J/V DEPA PROJECT	10,00%	2
			J/V ATHENS GAR PARKS	20,00%	2
			J/V TERNA SA / AKTOR SA - GOULANDRIS MUSEUM	50,00%	2
			J/V AKTOR, AEGEK, EKTER, TERNA AIRPORT INSTAL.		
			SPATA	20,00%	5
			J/V ARCHIRODON HELLAS A.T.E. - TERNA S.A.	30,00%	3
			J/V TERNA AE BIOTER SA O.E.	50,00%	5
			JOINT VENTURE AVAX-VIOTER (OLYMPIC VILLAGE CONSTRUCTION)	37,50%	2
			J/V EDRAKO A.T.E. - TERNA S.A. Z. NIKOLOPOULOS	10,00%	5
			J/V TERNA SA - EDRAKO ATE	50,00%	3
			J/V ETETH-TERNA AVAX PANTECHNIKI	35,00%	2
			J/V TERNA S.A. - AP AVAX - PANTECHNIKI	25,00%	2
			IRON THERMOELECTRICAL SA, Greece	50,00%	2

Athens, 10.04.2006

THE CHAIRMAN OF THE B.o.D

THE VICE-CHAIRMAN OF THE B.o.D. AND MANAGING DIRECTOR

THE FINANCE DIRECTOR

THE HEAD OF ACCOUNTING

NIKOLAOS D. KAMPAS  
I.D.No.: X 675987

GEORGIOS TH. PERISTERIS  
I.D.No.: T 108485

PANAGIOTIS G.POTHOS  
A.M.A./O.E.E. 0014599

NIKOLAOS G. ATHANASIOU  
A.M.A./O.E.E. 0018084





# TERNA S.A.

TOURISM CONSTRUCTIONS AND SHIPPING PUBLIC LIMITED COMPANY<sup>1</sup>  
REGISTERED OFFICE : ATHENS - S.A. REGISTER No. 1998/06/B/86/10  
Figures and information for the period from January 1st 2005 to September 30th 2005

The following figures and information aim at providing general information for the financial position and results of TERNA S.A.. We therefore advise the reader, before making any investment decision or any other transaction with the Company, to visit the company web site (www.terna.gr) where the financial statements in accordance with the International Financial Reporting Standards (IFRS) as well as the auditor's review report, whenever required, are posted.

Certified Auditor: Dimitrios Zels

Audit Firm : S.O.L.S.A.

Type of review report: Not required

## BALANCE SHEET FIGURES

Amounts in thousands of euros

### CONSOLIDATED FIGURES

### COMPANY

30.09.05 31.12.2004 30.09.05 31.12.2004

<b>ASSETS</b>				
Fixed assets	154.948	156.024	48.367	49.892
Participations and other long-term financial assets	209	263	36.635	34.076
Inventories	17.268	14.528	8.836	6.160
Real estate investments	26.278	29.368	7.908	10.998
Trade receivables	161.712	220.338	103.815	112.842
Cash and cash equivalents	45.645	37.013	11.924	3.918
Other Assets	58.371	52.263	31.195	30.430
<b>TOTAL ASSETS</b>	<b>464.431</b>	<b>509.797</b>	<b>243.680</b>	<b>248.316</b>
<b>LIABILITIES AND EQUITY</b>				
Long-term loans	39.687	28.673	0	0
Loans from finance leases	18.721	22.924	3.771	4.985
Other long-term liabilities	19.838	23.535	2.503	3.824
Short-term liabilities to banks	88.087	110.840	27.087	38.697
Other short-term liabilities and deferred income	116.816	148.101	72.694	62.021
<b>Total liabilities (a)</b>	<b>283.149</b>	<b>334.073</b>	<b>106.655</b>	<b>109.527</b>
Shareholders' equity	162.227	157.777	137.625	138.789
Minority interests	19.855	17.947	0	0
<b>Total equity (b)</b>	<b>181.282</b>	<b>175.724</b>	<b>137.625</b>	<b>138.789</b>
<b>TOTAL LIABILITIES AND EQUITY (a) + (b)</b>	<b>464.431</b>	<b>509.797</b>	<b>243.680</b>	<b>248.316</b>

## FIGURES FROM THE STATEMENT OF MOVEMENTS IN EQUITY

Amounts in thousands of euros

### CONSOLIDATED FIGURES

### COMPANY

30.09.2005 30.09.2004 30.09.2005 30.09.2004

Opening balance (01.01.2005 and 01.01.2004 respectively)	175.724	137.904	138.789	118.907
Profit / (loss) for the period, after tax	16.327	34.830	8.959	28.557
Others	-10.769	-8.144	-10.123	-7.820
<b>Closing balance (30.09.2005 and 30.09.2004 respectively)</b>	<b>181.282</b>	<b>164.590</b>	<b>137.625</b>	<b>139.644</b>

## RECONCILIATION TABLE OF OPENING EQUITY FOR THE PERIOD (1.1.05 and 1.1.2004) BETWEEN GREEK ACCOUNTING STANDARDS (G.A.S.) AND INTERNATIONAL ACCOUNTING STANDARDS (I.A.S.)

Amounts in thousands of euros

### CONSOLIDATED FIGURES

### COMPANY

1.1.2005 1.1.2004 1.1.2005 1.1.2004

Opening equity balance according to the G.A.S.	189.455	156.234	145.232	123.405
Recognition of provision for indemnities relating to the retirement of employees				
	201	-1.290	422	-1.116
Valuation of real estate investments and fixed assets at fair value	12.005	10.885	7.080	10.363
Intangible assets write-off	-7.727	-10.510	-3.094	-4.478
Recognition of long-term contracts for construction projects in accordance with IAS11	-7.257	-2.357	-12.625	-7.413
Accounting for deferred tax	3.705	5.245	4.442	5.124
Recognition of finance leases	246	-1.949	35	-2.072
Recognition of provision for doubtful receivables	-12.270	-12.972	-12.234	-12.719
Transfer of grants to deferred income				
	-12.822	-12.165	0	0
Proportional consolidation of joint ventures and other companies	851	-1.030		
Other	-194			
Recognition of dividend for 2003 according to the I.A.S.	10.113	7.813	10.113	7.813
Increase of depreciation following restatement	-582		-582	
Opening equity balance according to the I.A.S.	<b>175.724</b>	<b>137.904</b>	<b>138.789</b>	<b>118.907</b>

Amounts in thousands of euros

## FIGURES FROM THE INCOME STATEMENT FOR THE PERIOD

Amounts in thousands of euros

### CONSOLIDATED FIGURES

### COMPANY

01/01/05- 01/01/04- 01/07/05- 01/07/04- 01/01/05- 01/01/04- 01/07/05- 01/07/04-  
30/09/05 30/09/04 30/09/05 30/09/04 30/09/05 30/09/04 30/09/05 30/09/04

Turnover	172.825	317.302	74.139	59.759	112.875	186.370	31.170	62.809
Cost of sales	-133.811	-249.021	-65.791	-47.621	-94.542	-147.442	-29.669	-44.408
Gross profit	38.614	68.281	8.348	12.138	18.333	38.928	1.501	18.491
Profit before tax, financial and investment results and depreciation	29.091	55.272	5.724	5.796	12.364	32.314	477	15.286
Depreciation	6.616	7.309	1.710	2.482	3.237	3.109	971	198
Profit before tax, financial and investment results	22.475	47.963	4.014	3.314	9.127	29.205	-404	15.088
<b>Profit before tax</b>	<b>16.509</b>	<b>43.213</b>	<b>689</b>	<b>-19</b>	<b>8.462</b>	<b>35.104</b>	<b>377</b>	<b>9.054</b>
Less (Tax)	-182	-8.383	-1.847	2.358	497	-6.547	-785	139
<b>Profit after tax</b>	<b>16.327</b>	<b>34.830</b>	<b>-1.158</b>	<b>2.339</b>	<b>8.959</b>	<b>28.557</b>	<b>-408</b>	<b>9.193</b>
<b>Attributable to:</b>								
Shareholders of the company	14.563	31.034	-1.864	2.071				
Minority interests	1.764	3.796	706	268				
	16.327	34.830	-1.158	2.339				
<b>Basic earnings after tax per share (in euro)</b>	<b>0.32</b>	<b>0.68</b>	<b>-0.04</b>	<b>0.05</b>	<b>0.19</b>	<b>0.62</b>	<b>-0.01</b>	<b>0.20</b>

## FIGURES FROM THE CASH FLOW STATEMENT

Amounts in thousands of euros

### CONSOLIDATED FIGURES

### COMPANY

30.09.2005 30.09.2004 30.09.2005 30.09.2004

<b>Operating activities</b>				
Profit before tax	16.509	43.213	8.462	35.104
Plus/less adjustments for:				
Depreciation	6.616	7.309	3.237	3.109
Provisions	213	117	184	-1.706
Interest and related revenue	-335	-348	-61	-127
Interest and other financial expenses	5.552	4.058	2.110	1.943
(Profit)/Loss from the sale and valuation of participations	0	0	0	0
Amortization of grants	-864	-626	0	0
	<b>27.691</b>	<b>53.723</b>	<b>13.932</b>	<b>38.323</b>
Less /plus adjustments for working capital account movements or movements related to operating activities:				
Decrease / (increase) in inventories	-2.740	-2.748	2.324	-1.775
Decrease / (increase) in receivables	59.089	-73.400	8.286	-43.354
(Decrease) / increase in liabilities (other than to banks)	-48.489	-21.222	2.984	-19.686
(Less):				
Taxes paid				
<b>Total inflows / (outflows) from operating activities (a)</b>	<b>35.551</b>	<b>-43.287</b>	<b>27.528</b>	<b>-26.492</b>
<b>Investing activities</b>				
Purchase of tangible and intangible fixed assets	-4.572	-13.324	-1.715	-2.041
Disposal of tangible fixed assets	0	20	0	0
Participations	-421	0	-5.577	-3.350
Real estate investments	3.090	-1.524	3.090	0
Interest received	335	348	62	128
<b>Total inflows / (outflows) from investing activities (b)</b>	<b>-1.768</b>	<b>-14.480</b>	<b>-4.140</b>	<b>-5.263</b>
<b>Financing activities</b>				
Net change in short-term loans	-22.753	80.129	-11.610	42.390
Receipts from loans issued / assumed	11.014	13.656	0	0
Net change in loans from finance leases	-4.203	-2.060	-1.214	-1.929
Interest paid	-5.552	-4.058	-2.110	-1.943
Movements in other financial assets	-3.657	-7.680	-446	-6.782
<b>Total inflows / (outflows) from financing activities (c)</b>	<b>-28.151</b>	<b>80.087</b>	<b>-15.390</b>	<b>31.736</b>
<b>Net increase / (decrease) in cash and cash equivalents for the period (a) + (b) + (c)</b>	<b>8.632</b>	<b>22.240</b>	<b>8.096</b>	<b>-19</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>37.013</b>	<b>27.697</b>	<b>3.918</b>	<b>9.142</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>45.645</b>	<b>49.937</b>	<b>11.924</b>	<b>9.123</b>

## ADDITIONAL DATA AND INFORMATION

1. The Companies of the group that are included in the consolidated financial statements and their respective domicile and participation percentages are as follows:

Full consolidation method	Percentage	Unaudited financial years
TERNA ENERGY ABETE, Greece	61.75%	1
BIOMEK ABETE, Aliveri Evloias	66.50%	3
STROTIREAS AEBE, Greece	51.00%	2
DIKEVE SA, Greece	100.00%	2
ILIOHORA SA, Greece	100.00%	2
IWECO CHONOS LASITHIOU KRITIS SA, Greece	100.00%	2
TERNA ENERGY KRITIS SA, Greece	100.00%	2
TERNA ENERGY ABETE & CO ENERGY SERVOUNIOU SA, Greece	99.00%	2
TERNA ENERGY EVROI, Greece	100.00%	1
DEH RENEWABLE - TERNA ENERGY SA, Greece	51.00%	2

2. The Basic Accounting Principles of the Balance Sheet as of 31.12.2004 have been followed.

3. The Company has been audited by the tax authorities up to and including the 2001 financial year.

4. Charges have been registered on fixed assets of the subsidiary companies DIKEVE SA and BIOMEK ABETE, to the amount of 17.1 million euros.

5. There are no pending litigations or cases under arbitration by courts or arbitration authorities that may have a significant impact on the financial position of the Company, except for one pending court case with a client, in which a positive outcome may be achieved.

6. Number of employees at the end of the current period: Company 476 persons, Group 665 persons

7. Earnings per share were calculated based on the weighted average number of shares

8. The above financial statements were approved by the Board of Directors on 10/04/2006

Proportional consolidation method	Percentage	Unaudited financial years
J/V TERNA SA - ATHINA ATE	62.50%	1
J/V IRAKLEION CAMPUS	50.00%	1
J/V ARTA-FILIPPIADA BY-PASS	98.00%	3
J/V TERNA SA - TH. KARAGIANNIS SA PROJECT CONSTRUCTION		
MEPW	50.00%	4
J/V UNDERGROUND CARS THESSALONIKI	50.00%	2
J/V THALES ATM SA-TERNA UPGRADE OF TACAN STATIONS		
	22.25%	4
J/V TERNA S.A. PANTECHNIKI S.A.	83.50%	2
J/V TERNA S.A. - THALES S.A.	50.00%	2
J/V MAIN ARROGATION CANAL D 1	75.00%	5
J/V TERNA S.A. - ATHINA ATE ARANTHOS PERIST. PROJECTS		
	62.50%	3
J/V ANCIENT OLYMPIA BY-PASS(ALPINE MAYREDER BAU GMBH)	50.00%	2
J/V PERISTERI METRO	50.00%	3
J/V ATHENS CONCERT HALL	45.00%	3
J/V TERNA S.A. AKTOR A.T.E. J&P AVAX	33.00%	3
J/V TRAM CIVIL ENGINEERING PROJECTS (IMPREGILO)	55.00%	4
J/V TERNA SA - KARAGIANNIS TEFAA KOMOTINI PROJECT	24.00%	2
J/V EVINOS - AEGEK-METON SA-TERNA SA-EUKLEIDES ATE		
	33.33%	2
J/V DEPA PROJECT	10.00%	2
J/V ATHENS CAR PARKS	20.00%	2
J/V TERNA SA / AKTOR SA - GOULANDRIS MUSEUM	50.00%	2
J/V AKTOR, AEGEK, EKTET, TERNA AIRPORT INSTAL. SPATA		
	20.00%	5
J/V ARCHIRODON HELLAS A.T.E. - TERNA S.A.	30.00%	3
J/V TERNA AE BIOTER SA O.E.	50.00%	5
JOINT VENTURE AVAX-VIOTER (OLYMPIC VILLAGE CONSTRUCTION)		
	37.50%	2
J/V EDRACO A.T.E. - TERNA S.A. Z. NIKOLOPOULOS	10.00%	5
J/V TERNA SA - EDRACO ATE	50.00%	3
J/V ETETH-TERNA AVAX PANTECHNIKI	35.00%	2
J/V TERNA S.A. J&P AVAX - PANTECHNIKI	25.00%	2
J/V SALONIKA PARK	50.00%	2
J/V SIEMENS-AKTOR ATE-TERNA SA	37.50%	-
J/V TERNA-MICHANIKI AGRINIO BY-PASS	65.00%	-
IRON THERMOELECTRICAL SA, Greece	50.00%	2

Athens, 10.04.2006

THE CHAIRMAN OF THE B.o.D

THE VICE-CHAIRMAN OF THE B.o.D. AND MANAGING DIRECTOR

THE FINANCE DIRECTOR

THE HEAD OF ACCOUNTING

NIKOLAOS D. KAMPAS  
I.D.No.: X 679387

GEORGIOIS TH. PERISTERIS  
I.D.No.: T 108485

PANAGIOTIS G.POTHOS  
A.M.A./O.E.E. 0014599

NIKOLAOS G. ATHANASIOU  
A.M.A./O.E.E. 0018084



# T E R N A S. A.

TOURISM CONSTRUCTIONS AND MARINE SOCIETE ANONYME

REGISTERED OFFICE : ATHENS - S.A. REGISTER No. 1998/06/B/86/10

CONDENSED FINANCIAL ACCOUNTS AND DATA FOR THE FINANCIAL YEAR 1 JANUARY 2005 - 31 DECEMBER 2005

(published according to provisions of Law 2190, article 135, for companies that compile annual financial statements, consolidated and non consolidated, according to IAS)

The following figures and information aim at providing general information for the financial position and results of TERN A S.A.. The reader who wishes to have a full view of the Company's financial position and financial results, should have access to the annual financial statements compiled according to the International Accounting Standards, as well as sworn auditor accountant's report. Furthermore, the reader may visit the Company's web-site at [www.terna.gr](http://www.terna.gr), where the relevant information is posted.

## FINANCIAL ACCOUNTS OF THE COMPANY

Address of the company's registered office  
SA Register Number:  
Appropriate Prefecture:  
Board of Directors Composition:

85 Mesogeion Avenue, 11526 Athens  
1998/06/B/86/10  
Ministry of Development, Division of Societe Anonyme and Credit  
Chairman Nikolaos Kampas, Vice Chairman and CEO  
Georgios Peristeris, Executive Members:  
Dimitrios Antonakakos, Konstantinos Vavaletskos,  
Emannouil Vrailas, Michael Gourzis, Aggelos  
Benopoulos, Panagiotis Pothos, Non Executive  
Members: Sofia Dimitrakopoulou, Katsimpokis Dimitrios  
Mercurios Moschovis.

Approval date of the Annual Financial Statements  
(which are the basis of the condensed financial data):  
Sworn Auditor Accountant:  
Auditing Firm:  
Type of Sworn Auditor Accountant Report:  
Web-site Address:

27 March 2006  
Dimitrios Zeis  
SOL SA  
With agreement - With emphasis  
[www.terna.gr](http://www.terna.gr)

## BALANCE SHEET FIGURES

Amounts in thousands of euros

	CONSOLIDATED FIGURES		COMPANY	
	31.12.2005	31.12.2004	31.12.2005	31.12.2004
<b>ASSETS</b>				
Fixed assets	160.496	156.023	46.932	49.891
Participations and other long-term financial asset:	256	263	37.257	34.076
Inventories	14.260	14.528	4.324	6.160
Real estate investments	26.305	29.368	7.935	10.998
Trade receivables	163.511	220.338	92.726	112.842
Cash and cash equivalent	49.067	37.013	12.818	3.918
Other Assets	54.191	52.264	26.030	30.431
<b>TOTAL ASSETS</b>	<b>468.086</b>	<b>509.797</b>	<b>228.022</b>	<b>248.316</b>
<b>LIABILITIES AND EQUITY</b>				
Long-term loans	53.994	28.673	0	0
Loans from finance leaser	17.353	22.924	3.372	4.985
Other long-term liabilities	21.474	23.535	1.973	3.824
Short-term liabilities to banks	75.267	110.840	26.029	38.697
Other short-term liabilities and deferred income	119.873	148.101	63.076	62.021
<b>Total liabilities (a)</b>	<b>287.961</b>	<b>334.073</b>	<b>94.450</b>	<b>109.527</b>
Share capital	53.319	53.319	53.319	53.319
Other equity	108.205	104.458	80.253	85.470
Minority interests	18.601	17.947	0	0
<b>Total equity (b)</b>	<b>180.125</b>	<b>175.724</b>	<b>133.572</b>	<b>138.789</b>
<b>TOTAL LIABILITIES AND EQUITY (a) + (b)</b>	<b>468.086</b>	<b>509.797</b>	<b>228.022</b>	<b>248.316</b>

## FIGURES FROM THE STATEMENT OF MOVEMENTS IN EQUITY

Amounts in thousands of euros

	CONSOLIDATED FIGURES		COMPANY	
	31.12.2005	31.12.2004	31.12.2005	31.12.2004
Opening balance (01.01.2005 and 01.01.2004 respectively)	175.724	137.904	138.789	118.907
Profit / (loss) for the period, after tax	15.169	45.572	4.895	27.496
Others	-10.768	-7.752	-10.112	-7.614
<b>Closing balance (31.12.2005 and 31.12.2004 respectively)</b>	<b>180.125</b>	<b>175.724</b>	<b>133.572</b>	<b>138.789</b>

## ADDITIONAL ELEMENTS AND INFORMATION

1. Issues of special emphasis concerning the type of auditor's report, in agreement with Sworn Auditor's opinion and without stating any reservation with regard to auditor's conclusions, relate to the following:  
A. Tax liabilities of the Group's companies have not been finalized for certain financial years, which are yet to be audited by the tax authorities, as it is analytically mentioned in paragraph 18 of the relevant notes on the financial statements.

B. There is a delayed payment of EUR 14,000 thous. to the Company from previous years, relating to a J/V technical project. It is estimated that the Company will finally receive the above amount, as it is analytically presented in paragraph 9 of the relevant notes on the financial statements.

C. The accounting, to minimum extent, of realized depreciation charges on the provisional financial statements A', B' and C' quarters with a total charge EUR 436 thousand (eur 145 thousand per quarter) against the financial due to the adjustment of previous year's financial results amounts to eur 582 thousand, as it is mentioned in paragraph 3 of the relevant notes on the financial statements

2. The Companies of the group that are included in the consolidated financial statements and their respective domicile and participation percentages are as follows:

Full consolidation method	Percentage	Unaudited financial year
TERN A ENERGY ABETE, Greece	61.75%	2
BIOMEX ABETE, Aliverti Evloias	65.00%	4
STROTRES AEBE, Greece	51.00%	3
DIKVE SA, Greece	100.00%	3
ILIOHORA SA, Greece	100.00%	1
IWECO CHONOS LASITHIOU KRITIS SA, Greece	100.00%	3
TERN A ENERGY ABETE & CO ENERGY SERVOUNIOU SA, Greece	99.00%	1
TERN A ENERGY EVROU, Greece	100.00%	1
DEH RENEWABLE - TERN A ENERGY SA, Greece	51.00%	3

TERN A SA is currently audited for the financial years 2002-2004 for tax purposes.

Proportional consolidation method	Percentage	Unaudited financial year
JIV TERN A SA - ATHINA ATE	62.50%	2
JIV IRAKLEION CAMPUS	50.00%	2
JIV ARTA-FILIPPIADA BY-PASS	98.00%	4
JIV TERN A SA - TH. KARAGIANNIS SA PROJECT CONSTRUCTION MEPV	50.00%	5
JIV UNDERGROUND CARS THESSALONIKI	50.00%	3
JIV THALES ATM SA-TERNA UPGRADE OF TACAN STATIONS	22.25%	5
JIV TERN A S.A. PANTECHNIKI S.A.	83.50%	3
JIV TERN A S.A.-THALES S.A.	50.00%	3
JIV MAIN ARROGATION CANAL D 1	75.00%	6
JIV TERN A S.A. - ATHINA ATE ARAHTHOS PERIST. PROJECTS	62.50%	4
JIV ANCIENT OLYMPIA BY-PASS(ALPINE MAYREDER BAU GMBH)	50.00%	6
JIV PERISTERI METRO	50.00%	4
JIV ATHENS CONCERT HALL	45.00%	4
JIV TERN A S.A. AKTOR A.T.E. J&P AVAX	33.00%	4
JIV TRAM CIVIL ENGINEERING PROJECTS (IMPREGILO)	55.00%	5
JIV TERN A SA - KARAGIANNIS TEFAA KOMOTINI PROJECT	24.00%	3
JIV EVINOS - AEGEK-METON SA-TERN A SA-EUKLEIDES ATE	33.33%	3
JIV DEPA PROJECT	10.00%	3
JIV ATHENS CAR PARKS	20.00%	3
JIV TERN A SA / AKTOR SA - GOULANDRIS MUSEUM	50.00%	3
JIV AKTOR, AEGEK, EKTER, TERN A AIRPORT INSTAL. SPATA	20.00%	6
JIV ARCHIRODON HELLAS A.T.E. - TERN A S.A.	30.00%	4
JIV TERN A AE BIOTER SA O.E.	50.00%	3
JOINT VENTURE AVAX-VIOTER (OLYMPIC VILLAGE CONSTRUCTION)	37.50%	3
JIV EDRACO A.T.E. - TERN A S.A. Z. NIKOLOPOULOS	10.00%	6
JIV TERN A SA - EDRACO ATE	50.00%	4
JIV ETETH-TERN A AVAX PANTECHNIKI	35.00%	3
JIV TERN A S.A. J&P AVAX - PANTECHNIKI	25.00%	3
JIV SALONIKA PARK	50.00%	1
JIV SIEMENS-AKTOR ATE-TERN A SA	37.50%	1
JIV TERN A-MICHANIKI AGRINIO BY-PASS	65.00%	1
IRON THERMOELECTRICAL S.A. Greece	50.00%	3

Athens 27.03.2006

BOD CHAIRMAN

VICE CHAIRMAN OF BOD AND CEO

CHIEF FINANCIAL OFFICER

CHIEF ACCOUNTANT

NIKOLAOS D. KAMPAS  
ID.: X 679387

GEORGIOS TH. PERISTERIS  
ID.: T 106485

PANAGIOTIS G. POTHOS  
ID CPA. 0014599

NIKOLAOS G. ATHANASIOU  
ID CPA. 0018084

- The Basic Accounting Principles of the Balance Sheet as of 31.12.2004 have been followed.
- The Company has been audited by the tax authorities up to and including the financial year 2001.
- Charges have been registered on fixed assets of the subsidiary companies DIKVE SA and VIOMEX ABETE, to the amount of 17.1 million euros.
- There are no pending litigations or cases under arbitration by courts or arbitration authorities that may have a significant impact on the financial position of the Company, except for one pending court case with a client, in which a positive outcome may be achieved.
- Number of employees at the end of the current period: Company 425 persons, Group 609 persons
- Earnings per share were calculated based on the weighted average number of shares
- The above financial statements were approved by the Board of Directors on 27/3/2006.
- The purchases and sales of the Company from and to affiliated companies during the period 1/1-31/12/05 amounts to EUR 18,021 thousand and EUR 2,299 thousand respectively. The balance of the Company's receivables and liabilities with affiliated companies as of the end of the period amounts to EUR 10,619 thousand and EUR 2,525 thousand respectively.
- The purchases and sales of the Group from and to affiliated companies during the period 1/1-31/12/05 amounts to EUR 23,352 thousand and EUR 4,038 thousand respectively. The balance of the Group's receivables and liabilities as of the end of the period amounts to EUR 10,766 thousand and EUR 3,809 thousand respectively.

**4. Management Report of TERN A S.A. for 2005 Intragroup sales**  
(in accordance with Law 3016/2002, article 2, paragraph 4)

**Management Report**  
**for 2005 Intragroup sales (as defined by the article 42<sup>e</sup>**  
**paragr. 5 of C.L. 2190/20)**  
**according to the provisions of the article 2 paragr. 4 of the L. 3016/2002**

Dear Sirs ,

We point you out that the intra-Group transactions for the corporate year 2005 are the following :

**α) Sales of the company TERNA S.A.**

- to “TERNA ENERGY S.A. of an amount of 55.120,00 Euro

for the lease of special machinery for the construction of substations as well as for the execution of works in projects of “TERNA ENERGY S.A.” .

- to “ILIOHORA S.A.” of an amount of 116.480,00 Euro

for the concrete supply and for the lease of machinery

- to “STROTIRES S.A.” of an amount of 33.000,00 Euro

for the accounting and the computerization support of the Company

**b) Invoicing to TERNA S.A.**

- by “BIOMEK ABETE” of an amount of 2.002.661,14 Euro

for the execution of special iron structures at the projects executed by it

- by “STROTIRES S.A.” of an amount of 31.920,00 Euro

for the supply of sleepers constructed by reinforced concrete for the laying of the railway tracks at the railway projects it executes

- by “ILIOHORA S.A.” of an amount of 264.551,21 Euro

for green works , since it possesses the legal contracting diploma (certificate)

**Athens, 27<sup>th</sup> of March of 2006**  
**The Board of Directors**

**5. Reference Table to the Information Requested according to  
Law 3401/2005, article 10**

## Press Releases - Announcement

Date	Title
19/12/2005	Notification of Transaction
19/12/2005	Notification of Transaction
29/11/2005	GEK & TERNAL nine month period of 2005 results
05/10/2005	Notification of Transaction
04/10/2005	Notification of Transaction
29/09/2005	GEK & TERNAL H1 05 results
29/06/2005	GEK & TERNAL Group first quarter 2005 results
28/02/2005	GEK & TERNAL GROUP FY 2004 results
03/02/2005	Announcement of the period TERNAL will trade ex-dividend

The above Press Releases and Announcements are listed in the Company's web site and also in the web site of the Athens Stock Exchange: [www.terna.gr](http://www.terna.gr) & [www.ase.gr](http://www.ase.gr)

**6. Website Address for the Annual Financial Statements  
of the Company and its Subsidiaries**

## Availability of Financial Statements

The Annual Financial Statements, the Management Reports and the Auditor's – Certified Public Accountant's Reports of TERNA S.A. and its Subsidiaries, are listed in the web at the following sites:

COMPANY'S NAME	WEB SITE
TERNA S.A	<a href="http://www.terna.gr">www.terna.gr</a>
TERNA ENERGY A.B.E.T.E.	<a href="http://www.terna-energy.gr">www.terna-energy.gr</a>
VIOMEK A.B.E.T.E.	<a href="http://www.terna.gr">www.terna.gr</a>
STROTIRES A.E.B.E.	<a href="http://www.terna.gr">www.terna.gr</a>
DIKEVE S.A.	<a href="http://www.terna.gr">www.terna.gr</a>
ILIOHORA S.A.	<a href="http://www.terna.gr">www.terna.gr</a>
IWECO CHONOS LASITHIOY KRITIS S.A.	<a href="http://www.terna-energy.gr">www.terna-energy.gr</a>
TERNA ENERGY A.B.E.T.E. & CO ENERGY SERVOUNIOU S.A.	<a href="http://www.terna-energy.gr">www.terna-energy.gr</a>
DEH RENEWABLE – TERNA ENERGY S.A.	<a href="http://www.terna-energy.gr">www.terna-energy.gr</a>
TERNA ENERGY EVROS S.A.	<a href="http://www.terna-energy.gr">www.terna-energy.gr</a>