

## HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A.

AR.MAE 347/06/B86/10

REGISTERED OFFICE: 99 KIFFISIAS AVE - 15124 MAROUSI, ATHENS

FINANCIAL DATA AND INFORMATION FOR THE PERIOD FROM JANUARY 1, 2010 TO MARCH 31, 2010 (In accordance with the Decision 4/507/28.4.2009 of the Hellenic Capital Market Commission)

The purpose of the following information and financial data is to provide users with general financial information about the financial position and the results of operations of HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A ("Company") and the OTE Group ("Group").

Therefore, we recommend the users of the financial data and information, before making any investment decision or proceeding to any transaction with the Group or the Company, to obtain the necessary information from the website, where the consolidated and separate financial statements, prepared in accordance with International Financial Reporting Standards as adopted by the E.U., are available, together with the auditors' report, when required.

Company's Web Site: www.ote.gr

Date of approval of financial statements from the Board of Directors: May 11, 2010

ASSETS Property, plant and equipment Intangible assets Other non current assets Inventories Trade receivables Other current assets Cash and cash equivalents TOTAL ASSETS EQUITY AND LIABILITIES Share capital Other equity items	31.03.2010 5,613.1 1,418.0 712.0 219.3 1,114.8 311.0 878.5 10,266.7	5,625.1 1,434.6 717.5 229.1 1,153.0 291.0	31.03.2010 1,973.6 2.4 5,215.5 34.1 599.2	2,026.7 2.5 5,219.3 31.1		<b>01.01</b> - <b>31.03.2010</b>	<b>01.01- 31.03.2009</b> 371.5	01.01- 31.03.2010	01.01- 31.03.2009
Intangible assets Other non current assets Inventories Trade receivables Other current assets Cash and cash equivalents TOTAL ASSETS EQUITY AND LIABILITIES Share capital	1,418.0 712.0 219.3 1,114.8 311.0 878.5	1,434.6 717.5 229.1 1,153.0 291.0	2.4 5,215.5 34.1 599.2	2.5 5,219.3 31.1	Cash flows from operating activities				31.03.200
other non current assets enventories rade receivables other current assets each and cash equivalents othal ASSETS eQUITY AND LIABILITIES eithere capital	712.0 219.3 1,114.8 311.0 878.5	717.5 229.1 1,153.0 291.0	5,215.5 34.1 599.2	5,219.3 31.1	Cash flows from operating activities	141.2	271.5		
nventories rade receivables ther current assets each and cash equivalents OTAL ASSETS EQUITY AND LIABILITIES thare capital	219.3 1,114.8 311.0 878.5	229.1 1,153.0 291.0	34.1 599.2	31.1	· •	141.2	271 5		
rade receivables Other current assets Eash and cash equivalents OTAL ASSETS EQUITY AND LIABILITIES Ethere capital	1,114.8 311.0 878.5	1,153.0 291.0	599.2		Profit before tax	141.2	271 5	444	
ther current assets ash and cash equivalents  OTAL ASSETS  QUITY AND LIABILITIES hare capital	311.0 878.5	291.0		608.0			311.3	14.4	20
cash and cash equivalents  OTAL ASSETS  EQUITY AND LIABILITIES  Share capital	878.5				Adjustments for:				
OTAL ASSETS QUITY AND LIABILITIES thare capital		969 0	121.5	125.0	Depreciation and amortization	276.9	277.8	95.9	109
QUITY AND LIABILITIES thare capital	10,266.7	0.00.0	160.8	224.0	Share-based payment	1.3	0.6	0.6	C
hare capital		10,319.1	8,107.1	8,236.6	Cost of early retirement program	37.2	(187.6)	31.5	(190
· · · · · · · · · · · · · · · · · · ·					Provisions for staff retirement indemnities and youth account	12.7	11.2	11.9	11
Other equity items	1,171.5	1,171.5	1,171.5	1,171.5	Provisions for doubtful accounts	32.4	26.8	9.0	13
	72.0	(45.1)	2,140.7	2,176.3	Foreign exchange differences, net	(3.0)	(3.4)	0.2	0
quity attributable to shareholders of the parent (a)	1,243.5	1,126.4	3,312.2	3,347.8	Interest income	(9.4)	(25.9)	(4.2)	(7
Von-controlling interests (b )	781.5	757.7			Release of EDEKT fund prepayment	8.8	8.8	8.8	8
otal equity (c) = (a) + (b)	2,025.0	1,884.1	3,312.2	3,347.8	Interest expense	73.0	111.1	47.4	78
ong-term borrowings	3,893.4	5,385.7	1,862.9		Working capital adjustments:				
Provisions / Other non current liabilities	945.6	971.0	778.3		Decrease / (increase) in inventories	9.8	(2.8)	(3.0)	0
Short-term borrowings	1,534.0		1,068.1		Decrease / (increase) in accounts receivables	(6.5)	(40.3)	0.6	(7
Other current liabilities	1,868.7	2,042.1	1,085.6	1.158.1	(Decrease) in liabilities (except borrowings)	(79.4)	(70.7)	(43.2)	(28
Fotal liabilities (d)	8,241.7	8,435.0	4,794.9		Plus/ (Minus):				, -
TOTAL EQUITY AND LIABILITIES (c) + (d)	10,266.7	10,319.1	8,107.1		Payment of early retirement programs	(31.7)	(14.1)	(28.6)	(10
0 11 2 2 <b>(</b> 011 1 1 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1			<u> </u>	5,250.0	Payment of staff retirement indemnities and youth account, net of	(3-11)	(= ::=/	(=0.07)	\
					employees' contributions	(18.6)	(17.0)	(17.8)	(16
DATA FROM STATEMENT OF COMPREHENSIVE INCOME (CONSOLIDATED AND SEPARATE)  Amounts in millions of Euro					Interest and related expenses paid	(118.5)	(130.3)	(93.8)	(113
DATE OF THE PROPERTY OF THE PR	GROUP			PANY	Income taxes paid	(123.3)	(4.9)	(51.6)	(110
	01.01-	01.01-	01.01-	01.01-	Net cash flows from / (used in) operating activities (a)	202.9	310.8	(21.9)	57.
	31.03.2010	31.03.2009	31.03.2010	31.03.2009	not dash nows from / (asca iii) operating activities (a)	202.0	010.0	(21.5)	<b>0</b> 1.
Fotal revenue	1,409.3		560.6	605.0					
Profit before taxes, investment and financial activities	201.8		57.8		Cash flows from investing activities				
Profit before tax	141.2		14.4		Purchase of financial assets	(10.5)	(181.2)		(181
Profit / (loss) after tax (A)	65.7		(24.3)		Sale or maturity of financial assets	2.0	113.5	2.0	108
Attributable to:	05.7	212.4	(24.3)	104.1	Repayments of loans receivable	2.4	2.4	2.4	2
Owners of the parent	65.8		(24.3)	154.1	Purchase of property, plant and equipment and intangible assets	(191.3)	(221.4)	(45.3)	(50
- Non controlling interests	(0.1)	3.9			Interest received	5.7	19.3	0.8	6
Other comprehensive income / (loss) after tax (B)	73.9	(161.6)	(12.6)	(1.9)	Net cash flows (used in) investing activities (b)	(191.7)	(267.4)	(40.1)	(114.
Total comprehensive income / (loss) after tax (A)+(B)	139.6	110.8	(36.9)	152.2					
Attributable to:									
Owners of the parent	115.8		(36.9)	152.2	Cash flows from financing activities				
Non controlling interests	23.8	(45.9)			Proceeds of loans granted and issued		8.3	-	
Hon condoming medicate	0.1342	0.5478			Repayment of loans	(0.3)	(12.1)		
<u> </u>					Dividends paid to Company's owners	(1.2)	(0.2)	(1.2)	(0
Basic earnings per share (in €)			153.7	390.7	Dividends paid to non-controlling interests	-	(1.2)	-	
Basic earnings per share (in ©) Profit before taxes, investment, financial activities and	478.7	731.1	155.7				<b>(5.0)</b>	(4.0)	/^
Basic earnings per share (in ©) Profit before taxes, investment, financial activities and	478.7	731.1	155.7		Net cash flows (used in) financing activities (c)	(1.5)	(5.2)	(1.2)	(0.
Basic earnings per share (in ©) Profit before taxes, investment, financial activities and	478.7	731.1	155.7		Net cash flows (used in) financing activities (c)  Net increase / (decrease) in cash and cash	(1.5)	(5.2)	(1.2)	U)
Basic earnings per share (in ©) Profit before taxes, investment, financial activities and depreciation and amortization		731.1				9.7	38.2	(63.2)	
Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation and amortization	ND SEPARATE)				Net increase / (decrease) in cash and cash				
Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation and amortization	ND SEPARATE) GRO	Amounts in mil	illions of Euro	PANY	Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)	9.7	38.2	(63.2)	(0.
Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation and amortization  DATA FROM STATEMENT OF CHANGES IN EQUITY (CONSOLIDATED AN	ND SEPARATE) GR0 31.03.2010	Amounts in mil OUP 31.03.2009	COMF	PANY 31.03.2009	Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)  Cash and cash equivalents at the beginning of the period		38.2 1,429.7		(57
Basic earnings per share (in ©) Profit before taxes, investment, financial activities and depreciation and amortization  DATA FROM STATEMENT OF CHANGES IN EQUITY (CONSOLIDATED AN Fotal equity at the beginning of the period (01.01.2010 and 01.01.2009)	ND SEPARATE) GRO 31.03.2010 1,884.1	Amounts in mil OUP 31.03.2009 2,081.6	COMP 31.03.2010 3,347.8	PANY 31.03.2009 3,432.1	Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)  Cash and cash equivalents at the beginning of the period  Net foreign exchange differences	9.7	38.2	(63.2)	•
Basic earnings per share (in €)  Profit before taxes, investment, financial activities and depreciation and amortization  DATA FROM STATEMENT OF CHANGES IN EQUITY (CONSOLIDATED AN Fotal equity at the beginning of the period (01.01.2010 and 01.01.2009)  Total comprehensive income / (loss) after tax  Share-based payments	ND SEPARATE) GR0 31.03.2010	Amounts in mil OUP 31.03.2009 2,081.6	COMF	PANY 31.03.2009	Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)  Cash and cash equivalents at the beginning of the period  Net foreign exchange differences  Cash and cash equivalents included in assets	9.7	38.2 1,429.7	(63.2)	(57.

## ADDITIONAL DATA AND INFORMATION

- 1) The companies which are included in the interim condensed financial statements (consolidated and separate), their country, the Group's participating interest (direct and indirect) and the method of consolidation, are presented in Notes 1 and 4 of the financial statements.
- The fiscal years that are unaudited by the tax authorities for the Company and the Group's subsidiaries and the results of the tax audits completed, are
  presented in Note 7 of the financial statements.
- 3) The outcome of pending litigation and claims is not expected to have a material impact on the financial statements. The amount of provisions that have been established as of March 31, 2010 for litigations and other risks, as well as for unaudited tax years are as follows: a) for the Group € 96.1 million and € 33.6 million respectively and b) for the Company € 94.7 million and € 9.6 million respectively.
- 4) Number of employees at the end of the period: Group 32,117 (31.03.2009: 33,646), Company 11,308 (31.03.2009: 12,086).
- 5) Other comprehensive income (after tax) which was recognized directly in equity for the Group, relates to foreign currency translation, actuarial losses due to change in interest cost, fair value difference from the valuation of available for sale investments and the impact of cash flow hedge. As for the Company relates to actuarial losses due to change in interest cost and the fair value difference of available for sale securities.
- 6) Effective February 6, 2009, the financial statements are included in the consolidated financial statements of DEUTSCHE TELEKOM AG (full consolidation method), which has its registered office in Germany and holds a 30.00% plus one share interest in OTE.
- 7) The Company's transactions with its related parties as defined in IAS 24, are analyzed as follows: Sales and purchases of goods and services for the first three months of 2010, amounted to € 46.7 million and € 74.1 million, respectively. Interest expense for the first three months of 2010

amounted to  $\in$  40.1 million. The outstanding balance of receivables and payables from/to related parties as of March 31, 2010 derived from current transactions amounted to  $\in$  97.5 million and  $\in$  133.4 million, respectively. The outstanding balance of payables to related parties from the loans granted amounted to  $\in$  2,984.6 million. Fees paid to the members of the Board of Directors of the Company and the Company's key management personnel compensation charged to the income statement for the first three months for the year 2010, amount to  $\in$  0.8 million. Based on OTE's share option plan, until March 31, 2010, 2,594,968 stock options have been granted to key management personnel. At Group level sales and purchases of goods and services, between related parties which are not eliminated, for the first three months of 2010 amounted to  $\in$  4.6 million and  $\in$  2.7 million, respectively. The outstanding balance of receivables and payables, between related parties which are not eliminated, as of March 31, 2010 derived from operating transactions amounted to  $\in$  8.2 million and  $\in$  11.2 million, respectively.

- 8) Basic earnings per share were calculated based on the weighted average number of shares outstanding.
- 9) Effective January 1, 2010 OTE changed its accounting policy concerning provisions for pensions and other employee benefits and adopted the third option available under IAS 19.93A, which allows for actuarial gains and losses to be recognized directly in equity. The corresponding prior-year comparatives have been adjusted accordingly. The impact of the change in accounting policy is presented in Note 16 of the financial statements.
- 10)The most signicant events that have occurred after March 31, 2010 are presented in the Note 17 of the financial statements.

Athens, May 11, 2010

CHAIRMAN AND MANAGING DIRECTOR VICE CHAIRMAN CHIEF FINANCIAL OFFICER CHIEF ACCOUNTING OFFICER

PANAGIS VOURLOUMIS

CHARALAMBOS DIMITRIOU
GEORGE MAVRAKIS

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