

# INTERIM CONCISE FINANCIAL REPORT ACCORDING TO L.3556/2007 AND THE RELATED DECISIONS OF THE BOARD OF DIRECTORS OF THE CAPITAL MARKET COMMITTEE

OF THE COMPANY AND THE GROUP HERACLES G.C.C. FOR THE PERIOD 1 JANUARY - 31 MARCH 2009

#### **HERACLES G.C.C.**

Companies' Reg. No. : 13576/06/B/86/096 49-51 Sophokli Venizelou str. 141 23 Lycovrissi - Attica

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### INCOME STATEMENT FOR THE PERIOD ENDED 31<sup>ST</sup> OF MARCH 2009

Amounts in Euro thousands	NOTE	GROUP		COM	PANY
		1/1-31/03/2009	1/1-31/03/2008	1/1-31/03/2009	1/1-31/03/2008
Operating results					
Turnover	6,8	120.975	168.358	108.305	152.224
Cost of sales		(82.839)	(139.120)	(77.207)	(122.786)
Gross profit		38.136	29.238	31.098	29.438
Administrative & distribution expenses		(19.516)	(17.584)	(15.139)	(13.883)
Other operating income/(expense)	7	713	(405)	5.101	(3.398)
Operating profit		19.333	11.249	21.060	12.157
Finance income/(expense)		838	546	1.686	1.243
Profit before tax		20.171	11.795	22.746	13.400
Income tax	9	(5.065)	(10.470)	(4.656)	(4.612)
Net profit for the period after tax	6,8	15.106	1.325	18.090	8.788
Number of shares		71.082.707	71.082.707	71.082.707	71.082.707
Earnings per share (in €)	10	0,21	0.02	0,25	0,12

### STATEMENT OF FINANCIAL POSITION AS AT 31<sup>ST</sup> OF MARCH 2009

Amounts in Euro thousands	NOTE GROUP COM			NOTE	E GROUP		TE GROUP COMP			ANY
	_	31/03/2009	31/12/2008	31/03/2009	31/12/2008					
Fixed assets										
Goodwill		30.370	31.871	0	0					
Intangible assets	11	2.506	2.167	681	697					
Tangible assets	11	560.333	566.391	515.332	522.029					
Investments in associates and subsidiaries	13	417	417	55.748	55.748					
Other investments		55	55	55	55					
Derivative financial instruments		7.212	944	7.212	944					
Other non-current receivables		5.119	5.169	29.564	29.681					
Deferred tax asset	_	3.133	3.854	0	0					
Total fixed assets	_	609.145	610.868	608.592	609.154					
•										
Current assets										
Inventories		93.248	81.024	85.788	74.471					
Trade and other receivables		188.659	164.917	155.784	132.676					
Derivative financial instruments		887	687	887	687					
Fixed assets available for sale		11.766	11.961	11.766	11.961					
Cash and cash equivalents		98.349	140.493	80.809	123.359					
Income tax receivable	_	890	986	0	0					
Total current assets	=	393.799	400.068	335.034	343.154					
Total assets	=	1.002.944	1.010.936	943.626	952.308					
Non-current liabilities										
Provision for staff termination indemnity		83.360	81.510	78.090	70.872					
Other non-current provisions		16.206	15.926	25.375	30.140					
Derivative financial instruments		12.674	6.832	12.674	6.832					
Deferred tax liabilities		3.172	5.241	1.661	3.589					
Finance lease liabilities		520	679	84	88					
Bank loans	14	3.420	3.705	0	0					
Total non-current liabilities	• • •	119.352	113.893	117.884	111.521					
Current liabilities	=									
		4.074	4.740	4.000	4.400					
Provision for staff termination indemnity		4.674	4.742	4.339	4.109					
Trade and other payables	•	117.554	126.453	104.916	111.921					
Income tax liability	9	10.204	3.633	9.860	3.401					
Finance lease liabilities		124	143	0	0					
Other current provisions		978	1.413	680	610					
Derivative financial instruments	10	1.526	2.587	1.526	2.587					
Dividends payable Bank loans	12 14	138	30.634	138	30.634					
Total current liabilities	14 _	37.792 <b>172.990</b>	32.645 <b>202.250</b>	0 121.459	2.035 <b>155.297</b>					
Total liabilities	=	292.342	316.143	239.343	266.818					
Total nasimiles	=	292.542	310.143	233.343	200.010					
Equity										
Share capital		142.165	142.165	142.165	142.165					
Share premium		1.279	1.279	1.279	1.279					
Reserves		170.175	170.175	152.683	152.683					
Derivatives valuation reserve		(4.674)	(5.377)	(4.674)	(5.377)					
Retained earnings	_	401.657	386.551	412.830	394.740					
Total equity	=	710.602	694.793	704.283	685.490					
Total liabilities and equity	=	1.002.944	1.010.936	943.626	952.308					

## STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31<sup>ST</sup> OF MARCH 2009

Amounts in Euro thousands	GRO	OUP	COMPANY		
	31/03/2009	31/03/2008	31/03/2009	31/03/2008	
Profit/(loss) from derivative financial instruments	700	(570)	700	(570)	
recognised directly in equity, net of deferred tax	703	(579)	703	(579)	
Net income/(expense) recognised					
directly in equity	703	(579)	703	(579)	
Net profit after tax	15.106	1.325	18.090	8.788	
Total income/(expenses) for the year	15.809	746	18.793	8.209	

## CASH FLOW STATEMENT (Indirect Method) FOR THE PERIOD ENDED 31<sup>ST</sup> OF MARCH 2009

Amounts in Euro thousands	GRO	OUP	COMPANY			
	1/1- 31/03/2009	1/1- 31/03/2008	1/1- 31/03/2009	1/1- 31/03/2008		
Operating activities	-					
Profit before tax	20.171	11.795	22.746	13.400		
Plus / less adjustments for:						
Depreciation	11.598	11.845	10.509	10.852		
Provisions	335	(7.813)	3.668	(3.221)		
Foreign exchange differences	(393)	(339)	(392)	(317)		
Gain / (loss) from derivatives valuation	(749)	(281)	(749)	(281)		
Income / (expenses), profit / (losses) from investing activities	(124)	(1.498)	(490)	(1.394)		
Interest expenses and relevant expenses	1.063	632	161	75		
into out orponess and rolerant orponess	1.000	002	101	75		
Plus/ less adjustments for changes in working capital						
accounts or relevant with operating activities:						
Decrease / (increase) in inventories	(12.225)	(2.300)	(11.316)	(2.262)		
Decrease / (increase) in receivables	(22.165)	(23.623)	(23.637)	(28.720)		
(Decrease) / increase in liabilities (excl. banks)	(49)	16.835	1.357	19.636		
Less:						
Interest expenses and relevant expenses paid	(1.063)	(632)	(161)	(75)		
Taxes paid	(451)	(22)	(28)	0		
Total inflow / (outflow) from operating activities (a)	(4.052)	4.599	1.668	7.693		
Investing activities						
Purchase of tangible and intangible fixed assets	(13.254)	(5.388)	(12.445)	(5.119)		
Proceeds from disposal of tangible and intangible assets	641	0	430	0		
Interest received	333	1.502	293	1.394		
Total inflow / (outflow) from investing activities (b)	(12.280)	(3.886)	(11.722)	(3.725)		
Financing activities		· · · · · ·				
Loan proceeds	7.500	3.900	0	0		
Loan repayments	(2.638)	(3.468)	(2.000)	0		
Payment of obligations under finance leases	(178)	(26)	0	0		
Dividends paid	(30.496)	0	(30.496)	0		
Total inflow / (outflow) from finance	(55. 155)	ŭ	(66.166)	· ·		
activities (c)	(25.812)	406	(32.496)	0		
NET INCREASE/ (DECREASE) IN CASH AND CASH		·				
EQUIVALENTS (a)+(b)+(c)	(42.144)	1.119	(42.550)	3.968		
Cash and cash equivalents at the beginning of the	440.400	140.000	100.050	400 504		
period	140.493	149.926	123.359	132.521		
Cash and cash equivalents at the end of the period	98.349	151.045	80.809	136.489		

#### 1. GENERAL INFORMATION

HERACLES GENERAL CEMENT COMPANY (the Company) has been incorporated in Greece under the Company Law 2190/1920, with its registered office located in the Municipality of Lycovrissi, Attica, 49-51 Sophokli Venizelou str. The majority shareholding (88.99% as at 31/03/2009) in the Company is held by the LAFARGE Group, France.

The HERACLES G.C.C. Group (the Group) operates mainly in the production and trading of cement, concrete and other construction materials. The interim financial statements are presented in Euro thousands, unless otherwise stated, which is the currency of the primary economic environment, in which the Group operates.

#### 2. BASIS OF PREPARATION

The interim financial statements have been prepared in accordance with International Accounting Standard "IAS" 34, Interim Financial Reporting.

## 3. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS OF EXISTING STANDARDS

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current reporting period and subsequent reporting periods. The Group's evaluation of the effect of these new standards, amendments to standards and interpretations is as follows:

#### Standards effective for year ended 31 December 2009

#### IAS 1 (Revised) "Presentation of Financial Statements"

IAS 1 has been revised to enhance the usefulness of information presented in the financial statements. The revised standard prohibits the presentation of items of income and expenses (that is 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All 'non-owner changes in equity' are required to be shown in a performance statement. Entities can choose whether to present one performance statement (the statement of comprehensive income) or two statements (the income statement and statement of comprehensive income). The Group has elected to present two statements. The interim financial statements have been prepared under the revised disclosure requirements.

#### **IFRS 8 "Operating Segments"**

This standard supersedes IAS 14, under which segments were identified and reported based on a risk and return analysis. Under IFRS 8 segments are components of an entity regularly reviewed by the entity's chief operating decision maker and are reported in the financial statements based on this internal component classification. This has resulted in no change in the number of reportable segments presented.

#### IAS 23 (Amendment) "Borrowing Costs"

This standard replaces the previous version of IAS 23. The main change is the removal of the option of immediately recognising as an expense borrowing costs that relate to assets that need a substantial period of time to get ready for use or sale. Amendment to IAS 23 does not apply to the Group.

## 3. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS OF EXISTING STANDARDS- continued

#### IFRS 2 (Amendment) "Share Based Payment" - Vesting Conditions and Cancellations

The amendment clarifies the definition of "vesting condition" by introducing the term "non-vesting condition" for conditions other than service conditions and performance conditions. The amendment also clarifies that the same accounting treatment applies to awards that are effectively cancelled by either the entity or the counterparty. This amendment does not impact the Group's financial statements.

## IAS 32 (Amendment) "Financial Instruments: Presentation" and IAS 1 (Amendment) "Presentation of Financial Statements" – Puttable Financial Instruments

The amendment to IAS 32 requires certain puttable financial instruments and obligations arising on liquidation to be classified as equity if certain criteria are met. The amendment to IAS 1 requires disclosure of certain information relating to puttable instruments classified as equity. This amendment does not impact the Group's financial statements.

## IAS 39 (Amended) "Financial Instruments: Recognition and Measurement" – Eligible Hedged Items

This amendment clarifies how the principles that determine whether a hedged risk or portion of cash flows is eligible for designation should be applied in particular situations.

#### Interpretations effective for year ended 31 December 2009

#### IFRIC 13 - Customer Loyalty Programmes

This interpretation clarifies the treatment of entities that grant loyalty award credits such as "points" and "travel miles" to customers who buy other goods or services. This interpretation is not relevant to the Group's operations.

#### IFRIC 15 - Agreements for the construction of real estate

This interpretation addresses the diversity in accounting for real estate sales. Some entities recognise revenue in accordance with IAS 18 (i.e. when the risks and rewards in the real estate are transferred) and others recognise revenue as the real estate is developed in accordance with IAS 11. The interpretation clarifies which standard should be applied to a particular case. This interpretation is not relevant to the Group's operations.

#### IFRIC 16 - Hedges of a net investment in a foreign operation

This interpretation applies to an entity that hedges the foreign currency risk arising from its net investments in foreign operations and qualifies for hedge accounting in accordance with IAS 39. The interpretation provides guidance on how an entity should determine the amounts to be reclassified from equity to profit or loss for both the hedging instrument and the hedged item. This interpretation is not relevant to the Group as the Group does not apply hedge accounting for any investment in a foreign operation.

#### Standards effective after year ended 31 December 2009

## IFRS 3 (Revised) "Business Combinations" and IAS 27 (Amended) "Consolidated and Separate Financial Statements" (effective for annual periods beginning on or after 1 July 2009)

The revised IFRS 3 introduces a number of changes in the accounting for business combinations which will impact the amount of goodwill recognized, the reported results in the period that an acquisition occurs, and future reported results. Such changes include the expensing of acquisition-related costs and recognizing subsequent changes in fair value of contingent consideration in the profit or loss. The amended IAS 27 requires that a change in ownership interest of a subsidiary to be accounted for as an equity transaction. Furthermore the amended standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary. The changes introduced by these standards must be applied prospectively and will affect future acquisitions and transactions with minority interests. The Group will apply these changes from their effective date.

## 3. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS OF EXISTING STANDARDS- continued

#### Interpretations effective after year ended 31 December 2009

## **IFRIC 17 "Distributions of non-cash assets to owners"** (effective for annual periods beginning on or after 1 July 2009)

This interpretation provides guidance on accounting for the following types of non-reciprocal distributions of assets by an entity to its owners acting in their capacity as owners: (a) distributions of non-cash assets and (b) distributions that give owners a choice of receiving either non-cash assets or a cash alternative. The Group will apply this interpretation from its effective date.

## **IFRIC 18 "Transfers of assets from customers"** (effective for transfers of assets received on or after 1 July 2009)

This interpretation clarifies the requirements of IFRSs for agreements in which an entity receives from a customer an item of property, plant and equipment that the entity must then use to provide the customer with an ongoing supply of goods or services. In some cases, the entity receives cash from a customer which must be used only to acquire or construct the item of property, plant and equipment. The Group will apply this interpretation from its effective date.

#### 4. ACCOUNTING PRINCIPLES

The interim financial statements have been prepared on the historical or deemed cost basis with the exemption of derivatives financial instruments which are presented at their fair value.

The main accounting principles used have not changed in relation to the Group and Company annual financial statements of 31<sup>st</sup> December 2008. However, the interim financial statements should be examined along with the annual financial statements of 31<sup>st</sup> December 2008 which are available at the Company's website <a href="https://www.aget.gr">www.aget.gr</a>.

#### 5. STATEMENT OF CHANGES IN EQUITY

Amounts in Euro thousands

GROUP	Share capital	Share premium	Reserves	Derivatives valuation reserve	Retained earnings	Total
Balance at 01/01/2009	142.165	1.279	170.175	(5.377)	386.551	694.793
Profit for the period	0	0	0	0	15.106	15.106
Profit/(loss) from derivative financial instruments						
recognised directly in equity	0	0	0	703	0	703
Balance at 31/03/2009	142.165	1.279	170.175	(4.674)	401.657	710.602
Balance at 01/01/2008	142.165	1.279	204.245	(633)	410.909	757.965
Profit for the period	0	0	0	0	1.325	1.325
Distribution of profits	0	0	(2.529)	0	2.529	0
Profit/(loss) from derivative financial instruments						
recognised directly in equity	0	0	0	(579)	0	(579)
Balance at 31/03/2008	142.165	1.279	201.716	(1.212)	414.763	758.711

Amounts in Euro thousands

COMPANY	Share capital	Share premium	Reserves	Derivatives valuation reserve	Retained earnings	Total
Balance at 01/01/2009	142.165	1.279	152.683	(5.377)	394.740	685.490
Profit for the period	0	0	0	0	18.090	18.090
Profit/(loss) from derivative financial instruments						
recognised directly in equity	0	0	0	703	0	703
Balance at 31/03/2009	142.165	1.279	152.683	(4.674)	412.830	704.283
Balance at 01/01/2008	142.165	1.279	181.796	(633)	412.027	736.634
Profit for the period	0	0	0	0	8.788	8.788
Profit/(loss) from derivative financial instruments						
recognised directly in equity	0	0	0	(579)	0	(579)
Balance at 31/03/2008	142.165	1.279	181.796	(1.212)	420.815	744.843

#### 6. BUSINESS SEGMENTS

The following information is provided for the reportable segments which are regularly reviewed by the Croup's chief operating decision makers. Segments were determined based on the operating division, since this is the way that the chief operating decision makers review the Group.

Using the quantitative thresholds, the Group reports separately in the present note its three operating segments.

Management evaluates segment performance based on turnover, current operating income, operating income and total assets.

Segment information is presented below:

			31/3/200	9		
Amounts in Euro thousands	Cement Division	Concrete Division		regates /ision	Eliminations	Total Group
Turnover	109.884	14.34	4	4.162	(6.440)	121.950
Current operating income	7.465	(1.174	<b>!</b> )	238	0	6.529
Operating Income	9.173	(1.814	<b>!</b> )	190	0	7.549
	31/3/2008					
	Cement Division	Concrete Division		regates ⁄ision	Eliminations	Total Group
Turnover	154.421	19.59	1	4.315	(8.752)	169.575
Current operating income	16.833	(226	6)	575	0	17.182
Operating Income	9.137	(1.226	5)	575	0	8.486
Amounts in Euro thousands						
Total Assets as per Manageme		Conc		Aggregate		
Reporting	Cement Div	vision Divis	ion	Division	Eliminatio	ns Total Group
31/3/2009	9	59.996	85.437	55.7	42 (114.0	09) <b>987.166</b>
31/12/2008	9	83.800	86.927	59.7	87 (118.0	83) <b>1.012.431</b>

Reconciling items between financial reporting used from Group's Management for decision making and Published Financial Statements of the Group, are presented in the following tables and are mainly due to:

- **a)** Timing difference in the preparation of the reports. As a result, due to subsequent events the recognised amounts in the Income Statement as well as in the Statement of Financial Position of the Group are different.
- **b)** Different deemed cost that was defined for the Group's fixed assets due to the timing difference in the first adoption of International Financial Reporting Standards between financial reporting used by the Management and to the published, according to International Financial Reporting Standards, Financial Statements.

#### 6. BUSINESS SEGMENTS-continued

	31/3/2009	31/3/2008
Turnover per Management Reporting	121.950	169.575
Timing difference on revenue recognition	(975)	(1.217)
Turnover per Income Statement	120.975	168.358
Amounts in Euro thousands		
Reportable Segments	31/3/2009	31/3/2008
Current Operating Income	6.529	17.182
Non-recurring items	1.020	(8.696)
Operating Income	7.549	8.486
Reconciling items		
Timing difference on revenue recognition	12.225	228
Timing difference on provisions' recognition	0	2.665
Difference on amortization	(210)	(210)
Other timing differences	(231)	80
Income Statement		
Operating Income	19.333	11.249
Net financial income/(expense)	838	546
Profit before income tax	20.171	11.795
Income tax	(5.065)	(10.470)
Net profit for the period after tax	15.106	1.325
Amounts in Euro thousands		
	31/3/2009	31/12/2008

_	31/3/2009	31/12/2008
Total Assets per Management Reporting	987.166	1.012.431
Difference on deemed cost of fixed assets	17.544	17.754
Total assets of non consolidated entity Receivables due to timing difference on	(3.994)	(3.994)
revenue recognition	0	(13.200)
Deferred tax asset  Differences due to reclassifications between	(3.042)	(914)
working capital accounts	6.062	(2.473)
Other Total Assets per statement of Financial	(792)	1.332
position	1.002.944	1.010.936

#### 7. OTHER OPERATING INCOME / (EXPENSES)

Other operating income / (expenses) of the Company as at 31/03/2009 includes an income from partial reversal of provision for participation in the accumulated losses of its subsidiaries that exceed the Company's initial investment amounted to 5,101 Euro thousands, while for the period 1/1-31/3/2008 an expense of 3,398 Euro thousands has been recognised.

Amounts in Euro thousands	GRO	OUP	COMP	ANY
	1/1- 31/03/2009	1/1- 31/03/2008	1/1- 31/03/2009	1/1- 31/03/2008
Profit/(loss) from fixed asset disposals	42	0	0	0
Impairment of goodwill	59	0	0	0
Share in losses of subsidiaries	0	0	5.101	(3.398)
Other	612	(405)	0	0
	713	(405)	5.101	(3.398)

#### 8. FINANCIAL RESULTS FOR THE PERIOD ENDED 31 MARCH 2009

The Group's turnover amounting to 120,975 Euro thousands for the first quarter of 2009, decreased by 28.1% as compared to the corresponding period in 2008, while the Company's turnover amounting to 108,305 Euro thousands for the same period in 2009 decreased by 28.9% compared to the corresponding period in 2008.

The decrease in the sales volume of cement and other construction materials, in the domestic as well as in the international market is due to the strong decrease of private construction activity.

The Group's and Company's gross margin for the first quarter of 2009 amount to 31.5% and 28.7%, while in the corresponding period in 2008 amounted to 17.4% and 19.3% respectively.

The positive change in gross margin, is due to series of actions and events like variable and fixed cost savings throughout the supply chain, in the context of the new international programme of LAFARGE Group for cost saving "Excellence 2010", as well as to the significant reduction in international prices of fuel and the stabilisation of electric power cost.

For the first quarter of 2009 the Group's net profit after taxes amounting to 15,106 Euro thousands while in the same period in 2008 amounted to 1,325 Euro thousands. The Company's net profit after taxes for the same period in 2009 amounts to 18,090 Euro thousands while in the corresponding period in 2008 amounted to 8,788 Euro thousands.

Apart from the increase in gross profit, the increase in net profit after taxes of the Group is also due to the fact that during the first quarter of 2008 Group's results have been burdened with previous years' tax audit differences amounted to 5,506 Euro thousands.

#### 9. INCOME TAX

The period's income tax expense represents the sum of current income tax, the provision for tax unaudited periods, previous years' tax audit differences, deferred tax and property tax. The period's current income tax has been calculated based on the applicable tax rate for 2009, namely 25% (2008: 25%).

#### 10. EARNINGS PER SHARE

The calculation of the basic earnings per share is based on the following data:

Amounts in Euro thousands	GRO	OUP	COMPANY		
	1/1- 31/03/2009	1/1- 31/03/2008	1/1- 31/03/2009	1/1- 31/03/2008	
Net profit for the year after tax	15.106	1.325	18.090	8.788	
Weighted average number of common shares for the purpose of calculating basic earnings per share	71.082.707	71.082.707	71.082.707	71.082.707	
Earnings per share in €	0,21	0,02	0,25	0,12	

#### 11. INTANGIBLE & TANGIBLE ASSETS

The Group's capital expenditure for the period 1/1-31/3/2009 amounted to 5,033 Euro thousands, while Company's capital expenditure amounted to 3,834 Euro thousands. While the carrying amount of the fixed assets written off in the period by the Group,, amounted to 791 Euro thousands and for the Company amounted to 233 Euro thousands. In addition, from the temporary estimated goodwill of the Group the value of the operating license of the quarry of LATOMIA MYTILINIS S.A was allocated to tangible assets.

Intangible Assets	GROUP	COMPANY
Opening net book amount as at 31/12/2008	2.167	697
Additions	207	82
Disposals	(7)	0
Amortisation	(251)	(98)
Transfers	390	0
Closing net book amount as at 31/03/ 2009	2.506	681
Tangible Assets	GROUP	COMPANY
Opening net book amount as at 31/12/2008	578.352	533.990
Additions	4.436	3.752
Disposals	(784)	(233)
Depreciation	(11.347)	(10.411)
Goodwill allocation	1.442	0
Closing net book amount as at 31/03/2009	572.099	527.098

#### 12. DIVIDENDS PAYABLE

At the end of each year, the Board of Directors proposes the dividends, which are recognised as a liability at the time of approval by the General Assembly of Shareholders.

#### 13. INVESTMENTS IN ASSOCIATES AND SUBSIDIARIES

The companies included in the consolidated interim financial statements, with their respective registered offices, the Group's interest therein and the main scope of activity, are as follows:

Companies consolidated by full consolidation:

Name of subsidiary	Registered office	Direct participation	Indirect participation	Total	Main scope of activity
HERACLES GCC	Greece, Lycovrissi, Attica			Parent	Cement manufacture & trade
LAFARGE BETON S.A.	Greece, Metamorfossi, Attica	97,58%	2,42%	100,00%	Concrete and aggregates production & trade
ATLAS S.A.	Greece, Kallithea, Thessaloniki		100,00%	100,00%	Aggregates production & trade
EVIESK S.A.	Greece, Lycovrissi, Attica	95,76%	4,24%	100,00%	Metal constructions and mechanical maintenance
HERACLES MARITIME CO.	Greece, Lycovrissi, Attica	99,99%	0,01%	100,00%	Sea transports and ship management
LAVA S.A.	Greece, Lycovrissi, Attica	44,16%	55,84%	100,00%	Building materials and aggregates production & trade
EKET LTD.	Greece, Lycovrissi, Attica	90,00%	10,00%	100,00%	Cement and concrete production technology
AEGEAN TERMINALS S.A.	Greece, Chalandri , Attica	99,78%		99,78%	Dormant
PORT SAID SILO INVESTMENT COMPANY S.A.	Greece, Lycovrissi, Attica	99,97%	0,03%	100,00%	Dormant
G. HATZIKYRIAKOS SOC. NAV.	Greece, Lycovrissi, Attica		100,00%	100,00%	Dormant
A. HATZIKYRIAKOS SOC. NAV.	Greece, Lycovrissi, Attica		100,00%	100,00%	Dormant
DYSTOS SOC. NAV.	Greece, Lycovrissi, Attica		100,00%	100,00%	Dormant
NAFSIKA SOC. NAV.	Greece, Lycovrissi, Attica		100,00%	100,00%	Dormant
HERACLES GLORY SOC. NAV.	Greece, Lycovrissi, Attica		100,00%	100,00%	Dormant
SUPER BETON S.A. I MARKOULAKIS	Greece, Heraclion, Crete		100,00%	100,00%	Concrete production & trade
TRANS BETON S.A.	Greece, Thessaloniki		100,00%	100,00%	Concrete production & trade
MYTILINI QUARRIES S.A.	Greece, Mytilini		100,00%	100,00%	Extraction and processing of aggregates
BETON DOMI S.A.	Greece, Kilkis		100,00%	100,00%	Concrete and aggregates production & trade
MARATHOS QUARRIES S.A.	Greece, Heraclion, Crete		77,00%	77,00%	Dormant
FINDA TRANSPORTS S.A.	Greece, Lycovrissi, Attica	100,00%		100,00%	Dormant
ALEXANDRIA SILO INVESTMENT COMPANY S.A.	Panama	100,00%		100,00%	Dormant
PORT SAID SILO INVESTMENT COMPANY S.A.	Panama		100,00%	100,00%	Dormant
INTERNATIONAL MEDITERRANEAN SHIPPING S.A.	Luxemburg		100,00%	100,00%	Under liquidation

Given that the subsidiaries in which the Group's participation is less than 100% are loss making and have negative net equity, minority interest has not been recognised either in the period losses or in the negative net equity because minority does not have any constructive obligation for these losses.

#### 13. INVESTMENTS IN ASSOCIATES AND SUBSIDIARIES - continued

Companies consolidated using the equity method:

Name of Associate	Registered Office	Direct participation	Indirect participation	Total	Main scope of activity
MIHALIS KATSIMBRIS SA	Greece, Heraclion, Crete		26,50%	26,50%	Building material and quarrying
MIDDLE EAST CEMENT SHIPPING & HANDLING COMPANY S.A.	Greece, Lycovrissi, Attica	1,00%	49,00%	50,00%	(Dormant)

The Group also participates by 40% in ARMSTOCK CORPORATION S.A. with its registered office located in Luxemburg, which is under liquidation and by 0.52% in EKEPY S.A. with its registered office located in Chalkis. These two participations are not consolidated due to the insignificance of their assets and Group's participation value.

#### 14. BANK LOANS

The short term bank loans and overdrafts of the Group as at 31/3/2009 have an average interest rate of 3.1% (31/12/2008: 4.8%). All bank loans are denominated in Euro.

The long-term bank loans of the Group amounts to 3,420 Euro thousands (31/12/2008: 3,705 Euro thousands), concerns the subsidiary BETON DOMH S.A. and its duration is up to 2017, while the relative interest rate is floating (Euribor+2.1%).

As at 31/3/2009 the total short-term bank loans amounted to 37,792 Euro thousands of which 32,499 Euro thousands concern subsidiary LAFARGE BETON S.A., 5,000 Euro thousands concern subsidiary EVIESK S.A., and 293 Euro thousands concern BETON DOMH S.A.

As at 31/12/2008 the total Group's bank loans amounted to 32,645 Euro thousands (of which 5,120 Euro thousands concern subsidiary EVIESK S.A, 25,000 Euro thousands concern subsidiary LAFARGE BETON S.A, 3 Euro thousands concern subsidiary MYTILINI S.A, 487 Euro thousands concern subsidiary BETON DOMI S.A. and 2,035 Euro thousands concern parent company).

#### 15. CONTINGENT LIABILITIES

#### Company disputes under litigation or arbitration

On 31/03/2009, there are pending lawsuits against the Group amounting to 44,063 Euro thousands (31/12/2008: 47,351 Euro thousands), out of which the pending lawsuits against the Company amount to 34,867 Euro thousands (31/12/2008: 34,126 Euro thousands), which are being subject to court proceedings, the outcome of which is uncertain. According to estimates, the maximum risk faced by the Group from the final decisions on the above cases amounts to 24,514 Euro thousands, out of which 20,208 Euro thousands relate to the Company. No provision has been made in the interim financial statements of the period for the said pending cases, as it is unlikely that such risk will eventually occur.

The above lawsuits against the Company concern mainly the following cases:

- a. Lawsuit for loss of vessel and loss of profit up to the amount of 18,492 Euro thousands, with estimated maximum risk of 9,246 Euro thousands.
- b. Lawsuit for counterclaim for environmental cost up to the amount of 4,340 Euro thousands, with estimated maximum risk of 3,472 Euro thousands.

#### 15. CONTINGENT LIABILITIES - Continued

Against some of the Company's and the Group's real property, there are pending cases of designation of such property as forest areas, coastal areas, archaeological sites, etc, and various claims from the Greek State and other third parties. The maximum risk from such claims is estimated to 1,885 Euro thousands and 2,525 Euro thousands respectively. No provision has been made in the interim financial statements of the period for the said claims as it is unlikely that such risk will eventually occur.

#### **Unaudited tax years**

Tax obligations of the Group's companies in Greece will be finalised after completion of the relevant regular tax audits by the competent tax authorities, and/or after finalisation of all pending court cases on existing previous years' differences with tax authorities.

Company	Registered Office	Unaudited tax years
HERACLES GCC	Greece, Lycovrissi, Attica	2007-2008
LAFARGE BETON S.A.	Greece, Metamorfossi, Attica	2006-2008
ATLAS S.A.	Greece, Kallithea, Thessaloniki	2007-2008
EVIESK S.A.	Greece, Lycovrissi, Attica	2005-2008
HERACLES MARITIME CO.	Greece, Lycovrissi, Attica	2005-2008
LAVA S.A.	Greece, Lycovrissi, Attica	2006-2008
AMBER S.A.	Greece, Lycovrissi, Attica	2007-2008
EKET LTD.	Greece, Lycovrissi, Attica	2007-2008
AEGEAN TERMINALS S.A.	Greece, Chalandri, Attica	2007-2008
MIDDLE EAST CEMENT SHIPPING & HANDLING CO. S.A.	Greece, Lycovrissi, Attica	2007-2008
G. HATZIKYRIAKOS SOC. NAV. (dormant)	Greece, Lycovrissi, Attica	1998-2008
A. HATZIKYRIAKOS SOC. NAV. (dormant)	Greece, Lycovrissi, Attica	1998-2008
DYSTOS SOC. NAV. (dormant)	Greece, Lycovrissi, Attica	1996-2008
NAFSIKA SOC. NAV. (dormant)	Greece, Lycovrissi, Attica	1998-2008
HERACLES GLORY SOC. NAV. (dormant)	Greece, Lycovrissi, Attica	1998-2008
SYNERGATIKI BETON S.A. (absorbed by LAFARGE BETON		
S.A.)	Greece, Lamia	2007-2008
TRANS BETON MACEDONIA S.A.	Greece, Arta	2007-2008
SUPER BETON S.A. I MARKOULAKIS	Greece, Heraclion, Crete	2007-2008
SAMARAS QUARRIES	Greece, Athens Attica	2007-2008
MYTILINI QUARRIES S.A.	Greece, Lesvos	2007-2008
BETON DOMI S.A.	Greece, Kilkis	2007-2008
MICHALIS KATSIBRIS	Greece, Heraclion, Crete	2007-2008
INVESTMENT SILO PORT SAID SILO INVESTMENT		
COMPANY S.A.	Greece, Lycovrissi, Attica	1995-2008
HALKIS CEMENT INTERNATIONAL S.A. (absorbed by		
INVESTMENT SILO PORT SAID SILO INVESTMENT	Greece, Lycovrissi, Attica	4007.0007
COMPANY S.A.)		1997-2007
FINDA TRANSPORTS S.A. (under liquidation)	Greece, Lycovrissi, Attica	1993-2008
MARATHOS QUARRIES S.A.	Greece, Heraclion, Crete	2007-2008
ALEXANDRIA SILO INVESTMENT COMPANY S.A. (under liquidation)	Panama	*
PORT SAID SILO INVESTMENT COMPANY S.A. (dormant)	Panama	*
INTERNATIONAL MEDITERRANEAN SHIPPING S.A. (under liquidation)	Luxemburg	*

Tax audit of the liquidated maritime company PONTOPOROS for the years 2000-2004 is in progress.

<sup>\*</sup> Relates to a company established abroad, subject to a special tax status in the country of establishment.

#### 15. CONTINGENT LIABILITIES - Continued

#### **Granted guarantees**

The following letters of guarantee have been provided to secure liabilities of the Group and the Company, and were in force on 31/03/2009 and on 31/12/2008:

GR	OUP	COMPANY		
31/03/2009	31/12/2008	31/03/2009	31/12/2008	
15.988	5.049	14.204	3.564	
0	0	1.923	1.923	
15.988	5.049	16.127	5.487	
	31/03/2009 15.988 0	15.988 5.049 0 0	31/03/2009         31/12/2008         31/03/2009           15.988         5.049         14.204           0         0         1.923	

#### Commitments for purchases and capital expenditure

Commitments for purchases and capital expenditure in force on 31/03/2009 and on 31/12/2008 are as follows:

Amounts in Euro thousands	GR	OUP	COMPANY		
	31/03/2009	31/12/2008	31/03/2009	31/12/2008	
Purchase contracts	65.464	97.145	98.034	132.513	
Capital expenditure contracts	9.351	8.725	7.671	6.856	

#### **Commitments for operating leases**

On the balance sheet date, the Group and the Company have the following liabilities under operating lease agreements without the option or the intention of cancellation, which are payable as follows:

Amounts in Euro thousands	GR	GROUP		PANY
	31/03/2009	31/12/2008	31/03/2009	31/12/2008
AAPSI S		.=		
Within one year	16.077	17.328	232	284
Within two and up to five years	29.609	26.264	1.950	1.950
Over five years	4.275	1.848	319	319
	49.961	45.440	2.501	2.553

#### **16. RELATED PARTY TRANSACTIONS**

#### Trading transactions with related parties

For the Group, related parties are the ultimate parent company LAFARGE S.A. and all other LAFARGE Group companies. Transactions between the Company and its subsidiaries have been eliminated on consolidation and are not disclosed in this note:

Amounts in Euro thousands

GROUP	INC	OME	EXPENSES		RECEIVABLES		LIABILITIES	
	1/1 - 31/03/2009	1/1 - 31/03/2008	1/1 - 31/03/2009	1/1 - 31/03/2008	31/03/2009	31/12/2008	31/03/2009	31/12/2008
Group HERACLES								,
associates	146	174	5	7	196	156	0	0
Parent company								
LAFARGE S.A.	19.456	214	0	0	0	18	1.826	443
Group LAFARGE								
associates	21.496	31.595	586	99	4.111	7.665	1.729	28.344
Franchise rights to								
LAFARGE S.A.	0	0	2.728	2.401	0	0	0	0
Total	41.098	31.983	3.319	2.507	4.307	7.839	3.555	28.787

Transactions between the Company and its subsidiaries, which are related parties, prior to elimination entries, and with the parent company LAFARGE S.A. along with other LAFARGE Group companies, are disclosed below:

Amounts in Euro thousands

COMPANY	INC	ОМЕ	EXPENSES		RECEIVABLES		LIABILITIES	
	1/1 - 31/03/2009	1/1 - 31/03/2008	1/1 - 31/03/2009	1/1 - 31/03/2008	31/03/2009	31/12/2008	31/03/2009	31/12/2008
HERACLES Group		,	`				•	,
Companies	6.326	8.524	5.211	9.182	31.878	35.117	11.144	13.912
Parent company								
LAFARGE S.A.	19.456	214	0	0	0	9	1.796	443
Group LAFARGE								
associates	20.648	30.910	470	73	3.794	7.108	1.228	27.522
Franchise rights to								
LAFARGE S.A.	0	0	2.728	2.401	0	0	0	0
Total	46.429	39.648	8.409	11.656	35.671	42.234	14.168	41.877

All transactions between related parties are based on market prices and terms, which are also used in third party transactions.

#### Remuneration to management and members of the BoD

Remunerations and amounts due to/from executive management, as well as attendance fees to Group and Company BoD members, is analysed as follows:

Amounts in Euro thousands

	GRO	OUP	COMPANY		
	1/1- 31/03/2009	1/1- 31/03/2008	1/1- 31/03/2009	1/1- 31/03/2008	
Current benefits Provision for retirement compensation and paid	600	603	380	368	
compensations	37	30	20	10	
BoD members attendance fees	50	63	48	59	
	687	696	448	437	

#### 17. PERSONNEL

Group and Company employees as at period end are as follows:

	GR	OUP	COMPANY		
	31/03/2009	31/12/2008	31/03/2009	31/12/2008	
Number of personnel	2.158	2.185	1.643	1.512	

#### 18. EVENTS AFTER THE BALANCE SHEET DATE

Up to the date of Board of Directors' approval of Financial Statements as of 31st March 2009, no post balance sheet events exist that may have significant financial impact on the Group.

**THE MANAGING** 

THE CHAIRMAN OF

The Group and Company interim financial statements on page 3 through to page 20 were approved by the Company's Board of Directors on 25 May 2009. The Board of Directors authorised the following directors and officers to sign the interim financial statements on its behalf:

THE BOARD OF DIRECTORS	DIRECTOR	FINANCIAL OFFICER	& FINANCIAL REPORTING MANAGER
MANOLIS CHR.	PIERRE	MICHAIL TH.	KONSTANTINOS A.
KYPRIANIDES	DELEPLANQUE	MICHELIS	MICHAILIDIS
I.D. No. AZ 007012	PASSPORT No.	ECG LIC. No. E29960	ECG LIC. No. E36154
	07CV39073	A' CLASS	A' CLASS

**THE CHIEF** 

THE CONSOLIDATION