

## FINANCIAL DATA AND INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2008 (from 1 January to 31 December 2008)

(Published according to C.L. 2190/1920, article 135 concerning enterprises that prepare ents according to International Financial Reporting Standards IFRS)

The following data and information aim to provide a general briefing for the financial position and the results of operations of "H. BENRUBI AND SON" S.A. and its Group. Therefore, we advise, the reader, before proceeding to any kind of investment decis with the Company, to visit the Company's web site, at the address<u>www.benrubi.gr</u>, where the Financial Statements according to the International Financial Reporting Standards accompanied with the Review Report of the Certified Auditor Accountant (when rec

COMPANY DATA  Registered Office: 27 Ag. Thoma, 151 24 Paradeisos, Maroussi -Company's Registrar No.: 1264/06/B/86/40 - Competent  Prefecture: Ministry of Development - Board of Directors: Sam Benrubi, Chairman, Executive Member - Aliki Benrubi, Vice Chairmar & Managing Director, Executive Member - Dimitris Giannakopoulos, Executive Member - Nora Benrubi, Non-Executive Member - Mari					<u>CASH FLOW STATEMENT FOR THE YEAR</u> Amounts reported in €				
						CONSO	CONSOLIDATED		COMPANY
Papathanasiou, Non-Executive Member - Emmanouel Kritsotakis, Independent Non-Executive Member - Ioannis Olympios, Independent					Indirect Method	01.01-31.12.2008	01.01-31.12.2007	01.01-31.12.2008	01.01-31.12.2007
Non-Executive Member - Date of approval by the Board of Directors of the Annual Financial Statements : 27 March 200:  - Certified Public Accountant Auditor: Dimitrios V. Kouteas, Institute of CPA Reg. No.: 1105.  Audit Firm: Associated Certified Public Accountants - SOL S.A Type of Review Report: Unqualified Opinion - Emphasis of Matter.					Operating Activities				
The emphasis refers to matter relevant to providing for disputed tax liabilities of a subsidiary company Website address					Profit/(loss) before taxes (continued operations)	-1.244.908,19	968.886,85	-2.163.505,82	797.155,16
BALANCE SHEET					Plus/Less adjustments for: Depreciation and Amortisation	864.961.71	871,250,30	813.484.40	844.222.94
Amounts reported in €					B optionation and 7 throntocation	00 1.00 1,1 1	07 7.200,00	0.10.101,10	011.222,01
CONSOLIDATED COMPANY			Provisions	795.109,18	196.727,03	1.142.082,71	10.093,94		
	31.12.2008	31.12.2007	31.12.2008	31.12.2007	Results (revenues, expenses, profit and losses)	456.196,70	-3.880,95	459.780,73	-2.538.80
ASSETS					from investing activities	430.190,70	-3.000,93	459.760,75	-2.536,60
Property, plant and equipment	18.736.146,57	26.552.970,15	18.634.707,90	26.411.667,03		1.967.532,23	1.687.602,89	1.394.102,85	1.154.904,49
Investment property	13.829.144,55	0,00	13.829.144,55	0,00		0,00	0,00	0,00	0,00
Intangible assets	0,00	0,00	0,00	0,00	Plus/Less adjustments from operating activities before				
Other non-current assets	5.921.133,11	4.629.175,17	8.882.607,38	6.471.862,83					
Inventories	14.182.276,50	13.270.314,80	10.386.235,49	9.488.891,56		-971.961,70	-1.677.949,39	-957.343,93	-408.475,91
Trade receivables	24.914.432,05	26.078.299,16	17.827.670,10	18.598.562,07		942.219,28	-2.141.523,95	581.569,90	-2.223.132,93
Other current assets	7.826.749,95	8.416.263,75	5.585.567,35	7.078.058,55	(Decrease)/increase in short term liabilities(loans liabilities not i	nclu 1.156.939,12	1.156,10	1.465.593,02	1.558.609,39
TOTAL ASSETS	85.409.882,73	78.947.023,03	75.145.932,77	68.049.042,04	Less:				
					Interest expense and similar charges paid	-1.967.532,23	-1.687.602,89	-1.394.102,85	-1.154.904,49
EQUITY & LIABILITIES					Income Tax paid	593.946,16	-428.626,60	660.964,46	-98.416,18
Share capital	8.430.420,18	8.657.920,18	8.430.420,18	8.657.920,18	Net cash generated from Operating Activities (a)	2.592.502,26	-2.213.960,61	2.002.625,47	477.517,61
Retained earnings and reserves attributable to the Company's equity holders	28.994.003,99	29.018.715,72	29.016.631,18	29.658.310,61					
Capital and reserves attributable to the Company's equity holders (a)	37.424.424,17	37.676.635,90	37.447.051,36	38.316.230,79	Cash Flows from Investing Activities				
Minority interest (b)	22.963,86	37.676.635,90	0,00 37.447.051,36	0,00 38.316.230,79	Acquisition of subsidiaries, associates, joint-ventures and other investments	-2.415.768,6	6 -6.138.559,20	-3.566.631,66	-6.329.688.66
Total Equity (c) = (a) + (b)	37.447.300,03	37.070.033,90	37.447.031,30	30.310.230,79		-2.413.700,0	-0.130.339,20	-3.300.031,00	-0.329.000,00
Long torm horrowings	16.886.300,00	19.342.100,00	14.459.000,00	16.533.000,00	Purchases of property, plant and equipment	-4.357.798,53	-917.236,42	-4.345.865,56	-853.736,55
Long-term borrowings Provisions/Other long-term liabilities	2.964.895.91	2.139.522.68	2.738.169.13	1.917.280.49	and intangible assets		1.876.087,20	1.888.088.38	1.876.087,20
Short-term borrowings	18.718.021,73	11.928.044,83	12.554.782,39	5.040.812,30	Proceeds from sale of property, plant and equipment and intant Interest received	7.853,77	3.880,95	4.269,74	2.538,80
Other current liabilities	9.393.277,06	7.860.719,62	7.946.929,89	6.241.718,46	Dividends received	0,00	0,00	0,00	0.00
Total Liabilities (d)	47.962.494.70	41.270.387.13	37.698.881,41	29.732.811.25	Net cash used in Investment Activities (b)	-4.877.625,04	-5.175.827,47	-6.020.139,10	-5.304.799,21
					(4)		0.110.02.1,11	0.0201.00,10	0.00 00,21
TOTAL EQUITY AND LIABILITIES (c) + (d)	85.409.882,73	78.947.023,03	75.145.932,77	68.049.042,04	Cash Flows from Financing Activities				
					Cash received from increase of share capital	-11.508,63	0,00	0,00	0,00
					Payments for decrease of share capital	0,00	0,00	0,00	0,00
CHANGES IN EQUITY FOR THE YEAR				Borrowings inflows (bank loans)	4.336.120,45	8.311.424,02	5.439.970,09	5.962.230,41	
Amounts reported in €				Borrowings payback (bank loans)	0,00	108,63	0,00	0,00	
	CONSOL		COMP		Repayments of finance lease obligations				
	31.12.2008	31.12.2007	31.12.2008	31.12.2007	(installments)	0,00	0,00	0,00	0,00
Total Equity	07 070 005 00	07 770 500 10	00 040 000 =0	00 000 400 01	Dividends paid	-837.756,85	-833.296,16	-837.756,85	-833.296,16
(at 01.01.2008 and 01.01.2007 respectively)	37.676.635,90	37.779.506,42	38.316.230,79	38.328.406,01	Net cash used in Financing Activities (c)	3.486.854,97	7.478.236,49	4.602.213,24	5.128.934,25
Profit/(loss) for the period after taxes (continued operations)	-1.360.777,27	695.497,07	-1.945.461,46	783.847,61	Not be seen all decrees the seed one				
Increase/decrease of share capital Dividends paid	-472.900,00 -555.851,88	0,00 -630.993,86	-472.900,00 -555.851,88	0,00 -630.993,86	Net increase/(decrease) in cash and cash equivalents for the year (a) + (b) + (c)	1.201.732.19	88.448,41	584.699,61	301.652,65
Net income recognised directly in equity	-435.590,12	-167.373,73	-490.837,49	-165.028,97	cash equivalents for the year (a) + (b) + (c)	1.201.732,13	00.440,41	364.033,01	301.032,03
Purchase/(sale) of own shares	2.595.871,40	0.00	2.595.871,40	0,00	Cash and cash equivalents at beginning of the year '	945.135,95	856.881,17	641.722,27	340.069,62
Equity Balance	2.595.67 1,40	0,00	2.393.671,40	0,00	Cash and cash equivalents at beginning of the year	343.133,33	030.001,17	041.722,27	340.003,02
(at 31.12.2008 and 31.12.2007 respectively	37.447.388,03	37.676.635,90	37.447.051,36	38.316.230,79	Cash and cash equivalents at end of the year	2.146.868,14	945.329,58	1.226.421,88	641.722,27
					* The difference of € 193,63 in the consolidated cash equivalents at the beginning of the year	ar of the previous period is attributed	to the non cosolidation of the subsi	diary SEKOM S.A. (see note 6 of	the Financial Statements)
	ENT FOR THE YEAR								
Amounts Reported in €				CONSOLIDATED		COMPANY	04 04 24 42 2007		
			01.01-31.12.2008		<del></del>		01.01-31.12.2007		
		(cc	ontinued operations	s) (d	continued operations) (continued operation		(continued operations)	)	
Sales Revenue			50.339.271,94		53.598.080,27 37.345.525		40.065.185,61		
Gross profit			18.439.763,68		18.508.317,90 14.007.972	*-	14.647.450,37		
Profit/(loss) before interest and tax (EBIT)			2.237.845,27		2.135.555,01 877.045		1.304.270,46		
Profit/(loss) before taxes			-1.244.908,19		968.886,85 -2.163.505		797.155,16		
Profit/(loss) for the period after taxes			-1.360.777,27		695.497,07 -1.945.461	,40	783.847,61		

## ADDITIONAL DATA AND INFORMATION

695.497.07

3.006.805,31

0,00 0,0772

0,06

-1.945.461,46

1.690.530,15

-0,2100

0.00

783.847,61 0,00 0,0870

2.148.493,40

0,06

1. The annual financial statements of the Parent and the Group for the year 2008 (01.01.2008 to 31.12.2008) as well as those for the previous year 2007 (01.01.2007 to 31.12.2007) have been prepared in accordance with the International Financial Reporting Standards

-1.347.288.19

3.102.806,98

-0,1454

0,00

- 2. The Companies of the Group with their respective addresses and the percentages of ownership, are as follows: Full consolidation method: a) H. BENRUBI AND SON SA (Parent-Greece/Paradeisos, Maroussi), b) ELECTROLINK SA (100%-Greece/Paradeisos, Maroussi), c) IMAPRO SA (93,20%-Greece/Paradeisos, Maroussi), d) BENRUBI BULGARIA (100% - Sofia Bulgaria) (see Note 6 of the Financial State
- 3. Following the relative decision of the Extraordinary General Meeting od the Shareholders held on 29.08.2008, the Company concluded the sale of its subsidiary (100% participation) SEKOM SA to Mrs Aliki Benrubi and Mrs Nora Benrubi at a sale's price of €22.000. The subsidiary's equity amounted  $\in$  13.661,61 as at 31.12.2007, while the company reported a profit of  $\in$  5.913,86 during the current period against losses after taxes of  $\in$  7.730,17 in year 2007. The sales revenue amounts to  $\in$  61.501,65 against null in 2007. According to IAS 27 the results of SEKOM S.A.have been included in the consolidated Profit & Loss Statement of the current period, while the assets and liabilities have not been consolidated. Finally, IFRS 5 "Non-current Assets Held for Sale and  $\label{thm:prop:continued} \mbox{ Discontinued Operations" has not been applied because of the immateriality of the sold company's financial figures. \\$
- 4. The un-audited tax years (see Note 30 of the Financial Statements) are as follows: a) H. BENRUBI AND SON SA and ELECTROLINK SA, years 2006 to 2008, b) IMAPRO AE, years 2004 to 2008, and c) BENRUBI BULGARIA LTD, years 2007 to 2008.
- 5. The financial statements of the Parent company and its subsidiaries are included only in the consolidated financial statements of the Group, which are prepared by the parent. The consolidated financial statements of the Group, which are prepared by the parent.
- of the company are not included in any other consolidated financial statements prepared by other companies 6. The financial period of the consolidated companies has not changed.

Proposed divident per share (in €)

depreciation and amortisation (EBITDA)

Profit/(loss) before interest, tax

BasicProfit/(Loss) (after taxes) per share - (expressed in€ per share)

Attributable to: Equity holders of the Company

- 7. There are no charges upon the undertaking within the Group
- 8. The subsidiary IMAPRO SA was audited during 2007 by the tax authorities for the fiscal years 2001, 2003 and 2003 and an income tax difference of a total amount of €1.599.840,72 emerged. Appeals were lodged against the relevant audit sheets in schedule. The anticipated in favour of the company outcome of these appeals is based on our perception that the determination of the results for all three years as performed by the audit with the addition of the relevant book differences is arbitrary, since in the the audit rejected the tax deductibility of the related expenses due to the misapplication of the law and bad estimation of the situation. Therefore, the Company did not form a provision for tax liabilities pending the final outcome of the appeals. (see N Except for the above case, there are no other differences in disputes or under arbitration, neither judgement of a court nor other administrative body, which may have any material impact on the financial position or operation of the Company or the Group.
- 9. The employed personnel of the Parent company reads 149 persons as at 31.12.2008 and of the Group 168 persons, while it read 218 and 237 persons as at 31.12.2007 respectively.
- 10. The earnings per share were calculated on the basis of the average weighted number of the total shares.
- 11. According to the amendments to IAS 39, the company reclassified on 01.07.2008 from the category <<Financial Assets recognized at fair value through profit and loss>> to the category <<Financial Assets recognized at fair value through equity>> shares of companies listed in the Athens Stock Exchange purchased at 7.784.186.40 €. The company assessed that the prices of those shares are not reflecting the real value of the companies because of the particular global financial market conditions in the current period. Therefore, the company has the intention to hold these shares and not to dispose those in the near term. The fair value revaluation as at 31.12.2008 led to a negative revaluation difference of 4.453.476,38 €, out of which an amount of 1.343.960,28 € (concerning the period from 01.01.2008 to 30.06.2008) decreased the results as at 31.12.2008 and an amount of 3.109.516,10 € was posted in << Other reserves>>
- 12. The transactions carried out with related parties, as these are defined by IAS 24, are as follows: Company: a) Income € 5.200.774,95b) Expenses € 857.439,56 c) Receivables € 2.457.193,73 d) Transactions and renumeration with Top Management and BOD members € 2.258.096,62 . The amounts concerning the previous year are as follows: a) Income € 4.895.314,73, b) Expenses € 367.394,50,26 c) Receivables € 1.878.457,09 d)Transactions and renumeration with Top Management and BOD members €2.158.486,19. There are no associated companies and other related parties at the Group level, as these are defined by IAS 24, and consequently there have not been carried out sales and/or purchases of goods and services (income or expenses) nor exist any receivables' or payables' balances. Moreover, there are no receivables and payables from or to directors and key management personnel of the Group, while the transactions and renumeration with Top Management and BOD members are the same as those of th Parent company amounting to  $\leqslant$  2.258.096,62 for the year 2008 (01.01.2008 - 31.12.2008) and  $\leqslant$  2.158.486,19 for the respective period of 2007.
- 13. The formation of the provisions for the Group at 31.12.2008 amount to €2.041.907,66 and for the Parent Company to €1.440.136,99 . For the un-audited fiscal years of the companies of the Group the provisions for the Group amount to €374.000,00 and and for the Parent Company to € 200 000(see Note 21 of the Finance
- 14. The amounts of income/expenses, which were recognised in the current period directly in the equity of the Group and the Company are analysed, as follows: Investment property fair value € .736.260,88, Deferred Tax on the Investment property's fair value € .547.252,17, Loss from sale of own shares €-95.435,70, Loss from the cancellation of own shares €-825.035,70, Deferred tax on the loss from sale of own shares €23.858,93, Deferred tax on the loss from the cancellation of own shares €206.258,93, Financial assets recognized at fair value through equity euro -3.109.516,10 and Deffered tax 777.379,03, Evaluation difference of the participation in SEKOM SA 523.615,22€ and Deffered tax on the evaluation of the participation in SEKOM SA € -130.903.81 Deffered tax on the evaluation of the participation in ELECTROLINK S.A. -186.600,81 €. Deffered tax on the evaluation of the participation in IMAPRO S.A 203.289,81 and cost for the share capital increasing €-11508,63. ELECTROLINK S.A 746.403,22 € and Evaluation difference of the participation in IMAPRO -813.159,22€
- 15. The Group does not hold any own shares at the end of the current period
- 16. The Share capital decreased by €227.500,00 due to the cancellation of 250.000 own shares and the "Share premium account" was adjusted accordingly, i.e. it decreased by €245.400,00 (see Note 14 of the Financial Statements).
- 17. The Company proceeded in changes of the annual and the first semester financial statements for the year 2007 due to the correction of an accounting error as per IAS 8. In particular, the year's results after taxes both for the Parent company and the Group by €187.500. (see Note 17A of the financial statements). There were no changes in turnover or equity.
- ded in the reclassification of certain items of its equity, which did not affect the total equity as of 31.12.2007 of the parent company or the Group (see Note 17B of the financial statements).
- 19. The non listed subsidiary IMAPRO S.A. (85,77% participation) proceeded with the increase of its share capital for an amount of 1.150.863,00 Euro through payment in cash followed by a partial relinquishment of the preferred rights of the old shareholders Following the above and since the Mother Company covered the aforementioned share capital increase in total, the participation of the latter in IMAPRO S.A. is reading now 93,20%.
- 20. The Board of Directors of H.BENRUBI AND SON S.A., during its meeting held the 29.12.2008, decided unanimously to start the procedures for the merger by absorption of the 100% subsidiary company "ELECTRIC & HOME APPLIANCES COMMERCIAL S.A. -ELECTROLINK S.A. under the distinctive title "ELECTROLINK S.A.". The date fot the drawing-up of the transformation Balance sheet of the subsidiary company was the 31.12.2008. The merger as described above will be carried out according to the provisions of C.L. 2190/20 and L.2166/93 and is subject to the law defined licences and permissions by the competent authorities.
- 21. The Company being owner of a detached and independent offices and exhibition space building located in Maroussi, Attiki, proceeded to the lease of offices to the company "DIAGEO HELLAS S.A, BEVERAGE TRADE IMPART AND REPRESENTATION" as of 1st May 2009
- 22. The annual financial statements have been approved by the Board of Directors of H. BENRUBI AND SON SA on 27 March 2009 and have been posted in the internet (website address: 'www.benrubi.gr').

Maroussi, 27 March 2009

THE HEAD OF ACCOUNTS DEPT. THE CHAIRMAN OF THE BOARD OF DIRECTORS THE VICE CHAIRMAN THE FINANCE DIRECTOR AND MANAGING DIRECTOR

SAM H. BENRUBI ALIKI S. BENRUBI ILIAS S. CHRISTAKOS ANTONIOS E. ANDROULAKIS ID. No. N 257479 ID. No. AB 340629 ID. No. T 504978 ID. No. AE 538132