



**EGNATIA BANK A.E.**

**INTERIM FINANCIAL STATEMENTS**

**ON A NON-CONSOLIDATED AND CONSOLIDATED BASIS**

**30 September 2005**

**In accordance with International Financial Reporting Standards**

The attached financial statements were approved by the Board of Directors of EGNATIA BANK A.E. on 1 November 2005 and have been posted on the Bank's website [www.egnatiaabank.gr](http://www.egnatiaabank.gr).

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**INCOME STATEMENT**  
*(Amounts expressed in Euro)*

	Note	GROUP			
		1/1 - 30/9/2005	1/1 - 30/9/2004	1/7 - 30/9/2005	1/7 - 30/9/2004
Interest and similar income		122,680,846.40	118,683,703.87	41,647,745.00	39,647,251.31
Interest and similar expense		51,331,699.77	46,233,490.66	18,480,020.30	14,800,606.09
<b>Net interest income</b>	<b>4</b>	<b>71,349,146.63</b>	<b>72,450,213.21</b>	<b>23,167,724.70</b>	<b>24,846,645.22</b>
Commission income		31,727,614.80	28,046,811.84	11,627,455.04	8,672,097.49
Commission expense		5,328,005.74	3,887,928.09	2,435,729.63	1,449,078.41
<b>Net commission income</b>	<b>5</b>	<b>26,399,609.06</b>	<b>24,158,883.75</b>	<b>9,191,725.41</b>	<b>7,223,019.08</b>
Dividend income	<b>6</b>	172,216.88	116,166.73	149,402.81	32,821.95
Gain / (losses) on financial transactions	<b>7</b>	3,772,754.88	1,224,236.63	1,312,644.34	(1,126,595.15)
Other income	<b>8</b>	4,676,295.72	4,043,657.06	3,032,519.51	349,312.35
<b>Operating income</b>		<b>106,370,023.17</b>	<b>101,993,157.38</b>	<b>36,854,016.77</b>	<b>31,325,203.45</b>
Impairment losses on loans and advances	<b>17</b>	10,324,389.52	12,679,766.51	3,652,181.19	4,424,873.00
Staff costs	<b>9,26</b>	46,001,486.60	41,267,710.11	15,526,386.13	14,044,303.08
General administrative expenses	<b>10</b>	20,614,277.09	21,685,623.74	6,891,794.72	6,456,668.26
Depreciation	<b>20,21</b>	5,329,683.85	4,788,561.48	1,844,376.51	1,624,530.20
<b>Profit before tax</b>		<b>24,100,186.11</b>	<b>21,571,495.54</b>	<b>8,939,278.22</b>	<b>4,774,828.91</b>
Less: Tax	<b>11</b>	6,428,968.90	8,449,898.48	2,209,602.58	2,324,453.48
<b>Profit after tax</b>		<b>17,671,217.21</b>	<b>13,121,597.06</b>	<b>6,729,675.64</b>	<b>2,450,375.43</b>
<b>Attributable to :</b>					
Equity holders of the parent		17,126,217.77	12,992,583.45	6,604,522.06	2,788,761.68
Minority interest		544,999.44	129,013.61	125,153.58	(338,386.25)
<b>Earnings per share (in Euro)</b>					
Basic	<b>12</b>	0.20	0.15	0.08	0.03
Diluted		0.19	0.15	0.07	0.04

		<b>BANK</b>			
	<b>Note</b>	<b>1/1 - 30/9/2005</b>	<b>1/1 - 30/9/2004</b>	<b>1/7 - 30/9/2005</b>	<b>1/7 - 30/9/2004</b>
Interest and similar income		117,270,045.62	115,636,540.26	40,416,145.27	38,823,276.58
Interest and similar expense		49,543,369.08	44,900,577.60	18,024,157.28	14,370,224.34
<b>Net interest income</b>	<b>4</b>	<b>67,726,676.54</b>	<b>70,735,962.66</b>	<b>22,391,987.99</b>	<b>24,453,052.24</b>
Commission income		17,658,764.97	17,763,969.58	6,115,855.33	5,697,543.39
Commission expense		553,007.08	651,403.46	202,648.99	224,495.22
<b>Net commission income</b>	<b>5</b>	<b>17,105,757.89</b>	<b>17,112,566.12</b>	<b>5,913,206.34</b>	<b>5,473,048.17</b>
Dividend income	<b>6</b>	339,652.09	540,295.70	181,268.09	92,170.92
Gain / (losses) on financial transactions	<b>7</b>	2,196,327.99	258,246.32	730,506.56	(725,092.79)
Other income	<b>8</b>	4,094,686.31	3,892,863.66	2,665,395.90	269,474.59
<b>Operating income</b>		<b>91,463,100.82</b>	<b>92,539,934.46</b>	<b>31,882,364.88</b>	<b>29,562,653.13</b>
Impairment losses on loans and advances	<b>17</b>	9,871,877.86	12,471,210.00	3,471,960.86	4,330,160.00
Staff costs	<b>9,26</b>	39,843,310.49	36,247,301.54	13,375,290.66	12,430,454.33
General administrative expenses	<b>10</b>	17,970,683.69	19,285,694.04	6,381,606.61	6,032,918.33
Depreciation	<b>20,21</b>	4,482,477.16	4,170,143.52	1,487,744.24	1,431,302.22
<b>Profit before tax</b>		<b>19,294,751.62</b>	<b>20,365,585.36</b>	<b>7,165,762.51</b>	<b>5,337,818.25</b>
Less: Tax	<b>11</b>	5,515,100.58	7,240,862.20	1,751,785.00	1,842,196.25
<b>Profit after tax</b>		<b>13,779,651.04</b>	<b>13,124,723.16</b>	<b>5,413,977.51</b>	<b>3,495,622.00</b>
<b><u>Attributable to :</u></b>					
Equity holders of the parent		13,779,651.04	13,124,723.16	5,413,977.51	3,495,622.00
Minority interest					
<b>Earnings per share (in Euro)</b>	<b>12</b>				
Basic		0.16	0.15	0.06	0.04
Diluted		0.16	0.15	0.07	0.04

 The Chairman  
 of the Board of Directors

 VASSILIOS N THEOCHARAKIS  
 A.D.T. S 231179/98

The Managing Director

 VASSILIS K. KELTSOPOULOS  
 A.D.T. L 069011/79

 The Manager  
 of the Finance Department

 AGGELOS N. SAPRANIDIS  
 ADT. Z 057521/71  
 Permit No.  
 0016834/18-07-2001

**BALANCE SHEET**  
*(Amounts expressed in Euro)*

<b>ASSETS</b>	<b>Note</b>	<b>GROUP</b>		<b>BANK</b>	
		<b>30 Sept 2005</b>	<b>31 Dec 2004</b>	<b>30 Sept 2005</b>	<b>31 Dec 2004</b>
Cash and cash equivalents with Central Banks	13	158,431,173.52	119,019,941.95	123,041,101.07	104,807,499.43
Due from banks	14	540,806,797.65	471,156,908.54	574,961,053.66	467,205,503.48
Securities held for trading	15	10,580,822.68	16,815,598.56	7,999,022.93	7,892,270.52
Derivative financial assets	16	185,561.14	500,327.26	169,361.14	470,830.31
Loans and advances to customers	17	2,273,235,810.26	2,053,822,185.53	2,153,972,351.14	1,982,780,041.25
Investment securities	18	127,972,990.33	97,653,204.83	127,505,742.01	96,919,529.11
Investments in subsidiaries and associates	19	1,546,863.58	1,639,254.34	44,046,234.12	42,977,084.44
Intangible assets	20	7,789,033.84	6,268,035.34	6,773,626.11	5,371,986.39
Property, plant and equipment	21	46,778,070.30	45,798,659.90	40,502,960.95	40,802,816.49
Other assets	22	68,470,866.55	63,818,865.82	49,373,372.52	48,754,862.89
<b>TOTAL ASSETS</b>		<b>3,235,797,989.85</b>	<b>2,876,492,982.07</b>	<b>3,128,344,825.65</b>	<b>2,797,982,424.31</b>
<b>LIABILITIES</b>					
Due to banks	23	20,830,645.25	19,518,579.20	204,501,248.37	8,964,584.92
Due to customers	24	2,545,529,094.84	2,477,440,072.55	2,488,218,154.40	2,439,968,840.52
Derivative financial liabilities	16	1,873,278.67	7,672,390.46	1,619,963.13	7,666,281.48
Debt securities in issue and other borrowed funds	25	347,275,878.34	82,186,510.70	123,304,353.13	57,055,087.09
Employee benefits and provisions	26	10,285,934.83	9,946,731.81	8,234,219.08	7,963,341.00
Other liabilities	27	67,729,822.39	62,280,758.76	61,317,767.54	56,075,650.95
<b>Total liabilities</b>		<b>2,993,524,654.32</b>	<b>2,659,045,043.48</b>	<b>2,887,195,705.65</b>	<b>2,577,693,785.96</b>
Share capital	28	104,843,944.53	99,892,925.73	104,843,944.53	99,892,925.73
Share Premium	28	133,316,500.97	124,785,867.12	133,316,500.97	124,785,867.12
Reserves and Retained Earnings	29	(3,231,695.28)	(14,333,679.11)	2,988,674.50	(4,390,154.50)
<b>Equity attributable to equity holders of the parent</b>		<b>234,928,750.22</b>	<b>210,345,113.74</b>	<b>241,149,120.00</b>	<b>220,288,638.35</b>
Minority Interest	29	7,344,585.31	7,102,824.85	0.00	0.00
<b>Total Equity</b>		<b>242,273,335.53</b>	<b>217,447,938.59</b>	<b>241,149,120.00</b>	<b>220,288,638.35</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>3,235,797,989.85</b>	<b>2,876,492,982.07</b>	<b>3,128,344,825.65</b>	<b>2,797,982,424.31</b>

**STATEMENT OF CHANGES IN EQUITY**  
**from 1 January 2005 to 30 September 2005**  
*(Amounts expressed in Euro)*

**BANK**

Statement of Changes in Equity	Share capital	Share premium	Reserves	Revaluation reserves for shares	Fixed asset revaluation reserve	Retained earnings	Total
<b>Balance 1 January 2004</b>	<b>99,667,583.73</b>	<b>124,396,721.98</b>	<b>16,571,068.16</b>	<b>0.00</b>	<b>6,379,173.17</b>	<b>(26,489,422.06)</b>	<b>220,525,124.98</b>
Profit for the year						12,712,695.11	12,712,695.11
Increase of share capital by converting bonds	225,342.00	389,145.14					614,487.14
Transfer to reserves			1,021,695.33			(1,021,695.33)	0.00
Dividends distributed 2003						(8,518,596.90)	(8,518,596.90)
Dividends distributed to preference shareholders 2004						(813,298.72)	(813,298.72)
Effect from applying IAS 39 to securities as at 1.1.2005				(570,717.78)		(1,272,565.03)	(1,843,282.81)
Distribution to staff						(1,000,000.00)	(1,000,000.00)
Other					(275,051.74)	(1,113,438.71)	(1,388,490.45)
<b>Balance 31 December 2004</b>	<b>99,892,925.73</b>	<b>124,785,867.12</b>	<b>17,592,763.49</b>	<b>(570,717.78)</b>	<b>6,104,121.43</b>	<b>(27,516,321.64)</b>	<b>220,288,638.35</b>
Increase of share capital by converting bonds	4,951,018.80	8,530,633.85					13,481,652.65
Revaluation of available for sale portfolio				429,705.08			429,705.08
Dividends distributed						(6,830,527.12)	(6,830,527.12)
Result for the period						13,779,651.04	13,779,651.04
<b>Balance 30 September 2005</b>	<b>104,843,944.53</b>	<b>133,316,500.97</b>	<b>17,592,763.49</b>	<b>(141,012.70)</b>	<b>6,104,121.43</b>	<b>(20,567,197.72)</b>	<b>241,149,120.00</b>

**GROUP**

Statement of Changes in Equity	Share capital	Share premium	Reserves	Revaluation reserves for shares	Fixed asset revaluation reserve	Retained earnings	Total	Share capital	Share premium
<b>Balance 1 January 2004</b>	99,667,583.73	124,396,721.98	20,344,542.99	0.00	6,491,625.99	(40,291,716.14)	210,608,758.55	7,179,981.80	217,788,740.35
Profit for the year						12,106,973.87	12,106,973.87	234,719.18	12,341,693.05
Consolidated difference						1,482,974.98	1,482,974.98		1,482,974.98
Increase of share capital by converting bonds	225,342.00	389,145.14					614,487.14		614,487.14
Transfer to reserves			(155,456.83)			(1,098,808.64)	(1,254,265.47)		(1,254,265.47)
Dividends distributed						(8,826,764.90)	(8,826,764.90)	(391,832.00)	(9,218,596.90)
Distribution to preference shareholders 2004						(813,298.72)	(813,298.72)		(813,298.72)
Effect from applying IAS 39 to securities as at 1.1.05				(570,717.78)		(1,272,565.03)	(1,843,282.81)		(1,843,282.81)
Distribution to staff						(1,000,000.00)	(1,000,000.00)		(1,000,000.00)
Other					(275,051.74)	(1,113,438.71)	(1,388,490.45)		(1,388,490.45)
Foreign exchange differences and other movements						658,021.55	658,021.55	79,955.87	737,977.42
<b>Balance 31 December 2004</b>	<b>99,892,925.73</b>	<b>124,785,867.12</b>	<b>20,189,086.16</b>	<b>(570,717.78)</b>	<b>6,216,574.25</b>	<b>(40,168,621.74)</b>	<b>210,345,113.74</b>	<b>7,102,824.85</b>	<b>217,447,938.59</b>
Increase of share capital by converting bonds	4,951,018.80	8,530,633.85					13,481,652.65		13,481,652.65
Revaluation of available for sale portfolio				271,998.84			271,998.84		271,998.84
Dividends distributed						(6,830,285.52)	(6,830,285.52)		(6,830,285.52)
Results for period						17,126,217.77	17,126,217.77	544,999.44	17,671,217.21
Foreign exchange differences and other movements						534,052.74	534,052.74	(303,238.98)	230,813.76
<b>Balance 30 September 2005</b>	<b>104,843,944.53</b>	<b>133,316,500.97</b>	<b>20,189,086.16</b>	<b>(298,718.94)</b>	<b>6,216,574.25</b>	<b>(29,338,636.75)</b>	<b>234,928,750.22</b>	<b>7,344,585.31</b>	<b>242,273,335.53</b>

## CASH FLOW STATEMENT

(Amounts expressed in Euro)

	GROUP		BANK	
	1 Jan-30 Sept 2005	1 Jan-30 Sept 2004	1 Jan-30 Sept 2005	1 Jan-30 Sept 2004
<b>Cash flow from operating activities</b>				
Profit before tax	24,100,186.11	21,571,495.54	19,294,751.62	20,365,585.36
<b>Adjustments</b>				
Depreciation	5,329,683.85	4,788,561.48	4,482,477.16	4,170,143.52
Impairment loans and advances	11,041,552.96	13,539,369.26	10,520,716.36	13,266,498.75
(Deduct) gain/loss (add) from investment activities	(182,898.58)	(2,006,297.79)	(548,505.46)	(2,430,426.76)
(Deduct) gain/loss (add) from financial activities	3,997,102.58	860,963.59	2,788,793.81	860,963.58
	<b>44,285,626.92</b>	<b>38,754,092.08</b>	<b>36,538,233.49</b>	<b>36,232,764.45</b>
<b>Net (increase)/decrease in assets for operating activities</b>				
Due to banks	1,328,831.46	(1,690,899.02)	(35,707,822.27)	(1,445,117.02)
Trading securities and derivatives	6,549,542.00	149,346,959.10	194,716.76	146,163,297.77
Loans and advances	(229,738,014.25)	(178,362,959.54)	(181,064,187.75)	(178,433,256.01)
Other assets	(4,652,000.73)	5,580,879.40	(618,509.63)	4,380,446.79
<b>Net (increase)/decrease in liabilities from operating activities</b>				
Due to banks	1,312,283.77	(217,338.32)	(3,844,706.42)	3,368,280.64
Due to customers	68,089,022.29	(135,013,378.90)	48,249,313.88	(118,866,158.16)
Other liabilities	7,575,460.69	29,615,691.57	6,895,944.08	19,131,976.35
<b>Net cash flow from operating activities before taxes</b>	<b>(105,249,247.85)</b>	<b>(91,986,953.63)</b>	<b>(129,357,017.86)</b>	<b>(89,467,765.19)</b>
Tax paid	(15,204,784.96)	(19,354,637.43)	(14,167,840.63)	(18,388,587.47)
<b>Net cash flow from operating activities</b>	<b>(120,454,032.81)</b>	<b>(111,341,591.06)</b>	<b>(143,524,858.49)</b>	<b>(107,856,352.66)</b>
<b>Cash flows from investing activities</b>				
Investments in subsidiaries and associates	92,390.76	(30,289.44)	(1,069,149.68)	(1,785,688.70)
Net (increase)/decrease in investments	(30,319,785.50)	(17,953,346.35)	(30,586,212.90)	(17,953,346.35)
Dividends received	172,216.88	116,166.73	339,652.09	540,295.70
Purchase of assets	(8,069,390.32)	(5,910,051.51)	(5,708,681.55)	(5,342,255.32)
Sale of assets	239,297.57	1,036,550.42	124,420.21	591,220.77
Other flows from investment activities	282,680.54	1,890,131.06	638,558.45	1,890,131.06
<b>Net cash flow from investment activities</b>	<b>(37,602,590.07)</b>	<b>(20,850,839.09)</b>	<b>(36,261,413.38)</b>	<b>(22,059,642.84)</b>
<b>Cash flow from financial activities</b>				
Dividends distributed	(6,830,285.52)	(8,518,596.90)	(6,830,285.52)	(8,518,596.90)
Issue/(payment) of debt	261,092,265.06	(1,462,487.95)	262,842,059.82	(1,462,487.94)
Share capital increase	13,481,652.65	614,232.08	13,481,652.65	614,232.08
Other cash flows from financial activities	230,596.04	(412,333.66)	(459.32)	(217.72)
<b>Net cash flow from financial activities</b>	<b>267,974,228.23</b>	<b>(9,779,186.43)</b>	<b>269,492,967.63</b>	<b>(9,367,070.48)</b>
<b>Total cash flows</b>	<b>109,917,605.35</b>	<b>(141,971,616.58)</b>	<b>89,706,695.76</b>	<b>(139,283,065.98)</b>
Foreign exchange difference	472,346.79	594,500.47	574,633.79	594,500.47
<b>Net cash flow movement</b>	<b>110,389,952.14</b>	<b>(141,377,116.11)</b>	<b>90,281,329.55</b>	<b>(138,688,565.51)</b>
<b>Cash and cash equivalents, opening</b>	<b>584,188,135.81</b>	<b>410,714,373.72</b>	<b>559,351,805.23</b>	<b>401,805,470.25</b>
<b>Cash and cash equivalents, closing</b>	<b>694,578,087.95</b>	<b>269,337,257.61</b>	<b>649,633,134.78</b>	<b>263,116,904.74</b>
Cash and cash equivalents consists of:				
<b>Cash and cash balances with Central Bank</b>	149,793,371.52	117,097,063.13	123,041,101.07	109,982,901.45
<b>Treasury bills</b>	3,995,527.00	1,173,505.29		12,927.29
<b>Due from banks</b>	540,789,189.43	151,066,689.19	526,592,033.71	153,121,076.00
	<b>694,578,087.95</b>	<b>269,337,257.61</b>	<b>649,633,134.78</b>	<b>263,116,904.74</b>

**EFFECT TO EQUITY FROM TRANSITION TO INTERNATIONAL FINANCIAL REPORTING STANDARDS**
*(Amounts expressed in Euro)*

	GROUP		BANK	
	1 Jan 2005	1 Jan 2004	1 Jan 2005	1 Jan 2004
<b>Opening equity (Greek Accounting Practices)</b>	<b>292,979,340.31</b>	<b>282,846,616.61</b>	<b>301,337,112.44</b>	<b>292,237,668.67</b>
Reclassification of preferred shares	(27,843,752.94)	(27,841,248.08)	(27,843,752.94)	(27,841,248.08)
Impairment of subsidiaries	(139,019.44)	0.00	(139,019.44)	0.00
Fair value adjustment on securities held for trading	(797,429.15)	589,427.34	(1,168,300.45)	0.00
Fair value adjustment on available-for-sale assets	(570,717.78)	0.00	(570,717.78)	0.00
Revaluation adjustment and changes in useful life of property	1,413,838.50	7,220,689.42	(397,142.05)	5,529,793.30
Fair value adjustment on investment property	6,321,993.60	6,968,561.70	6,321,993.60	6,968,561.70
Intangible assets write-off	(34,394,846.35)	(37,277,010.27)	(33,989,312.22)	(37,008,856.54)
Transfer of dividends	6,830,285.52	8,518,596.90	6,830,285.52	8,518,596.90
Employee benefit provision	(7,454,915.77)	(6,755,600.60)	(7,214,991.77)	(6,593,401.77)
Impairment loss in accordance with IAS 39	(21,400,000.00)	(22,632,353.66)	(19,499,000.00)	(20,731,353.66)
Effective interest rate on commission from loans in accordance with IAS 18	(877,286.80)	0.00	(877,286.80)	0.00
Deferred tax asset/liability recognition	7,666,236.37	9,738,778.98	7,450,790.43	9,380,396.83
Write off of other assets	(10,353,207.93)	(9,776,300.73)	(9,952,020.19)	(9,935,032.37)
Financial Lease adjustment as per IAS 17	(1,035,404.40)	(991,399.06)	0.00	0.00
<b>Closing equity (IFRS)</b>	<b>210,345,113.74</b>	<b>210,608,758.55</b>	<b>220,288,638.35</b>	<b>220,525,124.98</b>

The attached notes on pages 10 to 54 form part of these financial statements.

## **1. GENERAL INFORMATION OF THE BANK**

Egnatia Bank and its subsidiaries ("the Group") operates as a financial institution and provides primarily financial and banking services to individuals and businesses.

The Group has 1,668 employees that are employed in the financial sector out of which 1,360 are employed in the Bank. The Bank's primary activities are in Greece, but it also has subsidiaries that operate in Romania and Cyprus.

The parent company of the Group is Egnatia Bank, ("the Bank"), which is listed in the Athens Stock Exchange after the merger with Central Bank in accordance with the Ministry of Development decision K2-8832/30.07.99. It operates as a limited by shares company (A.E.) and follows the accounting policies stated in Company Law 2190/1920 and banking regulations 2076/1992.

The Bank's registered office is at 4 Danaidon Str. in the municipality of Thessalonica.

According to article 3 of the Articles of Association the purpose of the Bank is to provide recognised and approved banking services on its own behalf, on behalf of third parties in Greece and abroad.

The interim financial statements (financial statements) for the Group and Bank have been approved for publication by the Board of Directors on 1 November 2005.

## **2. SIGNIFICANT ACCOUNTING POLICIES**

### **2.1 Statement of compliance**

These are the Bank's and Group's first financial statements that have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. The date of transition for the Group to IFRS was 1 January 2004, when the opening balance sheet was prepared in accordance with IFRS 1.

The Bank and Group have prepared the financial statements for the period ending 30 September 2005 applying International Accounting Standard 34 "Interim Financial Reporting" and IFRS 1 "First-time Adoption of International Financial Reporting Standards". These interim financial statements do not include all of the information considered necessary in annual financial statements.

An explanation of how the transition to IFRS has affected the Group's financial position and financial results for the periods up to and including 31 December 2004 is provided in note 36.

### **2.2 Basis of presentation**

The adoption by the European Union, by 31 December 2005, of new standards or interpretations issued by the International Accounting Standards Boars (IASB) and their mandatory or voluntary adoption after 1 January 2005, have retrospectively affect the period that the financial statements present.

The financial statements have been prepared on a historic cost basis except that the following assets and liabilities are stated in fair value: financial instruments classified as available-for-

sale securities; financial assets and financial liabilities for trading purposes; derivatives; and investment property. The figures in the financial statements are presented in euro.

The preparation of the financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the required disclosures for contingent assets and liabilities at the date of preparation of financial statements and the reported amount of income and expenses. The use of available information is an integral part in making the estimates. The actual results may differ from these estimates and it is possible that these differences may have a material effect on the financial statements.

## **2.3 Basis of consolidation**

Subsidiaries and associates are carried at cost less impairment losses where considered necessary in the parent financial statements.

The consolidated financial statements include the financial statements of the Bank and its subsidiaries and hereafter referred to as "Group". The financial statements of the subsidiaries have been prepared according to the parent company's balance sheet date.

### **2.3.1 Subsidiaries**

Subsidiaries are entities, which the Bank has the potential voting rights directly or indirectly to exercise control.

All subsidiaries are fully consolidated. Subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Intragroup transactions and balances are eliminated in preparing consolidated financial statements.

### **2.3.2 Associates**

Associates are those entities for which the Group has significant influence but not control. Associates are included in the consolidated financial statements with the net equity method. Initially associates are recognised at cost.

The Group's share of gains or losses, incurred after the date of acquisition, is recognised in the income statement. In addition, the Group recognises in equity its proportion of changes in reserves after the date of acquisition. The accumulated changes in reserves relate to the transferable cost of the investment less any impairment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognize further losses unless it has incurred obligations or made payments on behalf of an associate.

## **2.4 Foreign currency transactions**

Transactions in foreign currencies are translated at the functional currency, the euro at the foreign exchange rates ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to euro at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in profit or loss.

Non-monetary assets and liabilities denominated in foreign currencies that are stated in fair value are translated to euro at foreign exchange rates ruling at the dates their fair value was

determined. Differences arising from the translation of non-monetary assets, such as trading securities, are reported in the profit and loss.

For the preparation of the financial statements, the assets and liabilities of foreign operations are translated to euro at foreign exchange rates ruling at the balance sheet date.

## **2.5 Financial instruments**

The Group classifies its financial assets as held for trading, held-to-maturity or available-for-sale. The classification is decided upon initial recognition.

Investments are initially measured on trade date at cost which is the fair value of consideration given including transaction costs. Transaction costs for trading investments are recorded directly to the income statement.

*Trading investments:* are those held for the purpose of short-term profit taking and includes investments such as shares and bonds. Subsequent to initial recognition, trading instruments are measured at fair value. Gains or losses arising from a change in the fair value of trading instruments are included in the income statement as “net trading results”. Interest income on trading debt securities is recorded in the income statement as “net interest income”. Dividends received from trading shares are recorded as “dividend income”.

*Held-to-maturity assets:* are financial assets with fixed or determinable payments and fixed maturity that the Group has the intent and ability to hold to maturity. These assets are measured at amortised cost calculated on the effective interest rate method. Amortised cost includes initial transaction costs and any premium or discount on acquisition date less any provision for impairment.

*Available-for-sale assets:* are financial assets that are not included as trading instruments or held-to-maturity assets. After initial recognition, the investments classified as available-for-sale are carried at fair value. Gains and losses arising from a change in the fair value of these investments are recognised directly in equity. When the financial assets are sold or otherwise disposed of the cumulative gain or loss recognised in equity are transferred to the income statement.

### *Fair value measurement*

Investments that are listed in organised exchange markets are valued at fair value, which is determined according to the quoted market price at balance sheet date for assets and offer price for liabilities. Non-listed investments are valued at cost value less impairment.

A regular way purchase or sale of a financial asset shall be recognised at trade date which is the date that the Group commits itself to the purchase or sale of the asset.

## **2.6 Derivative financial instruments and hedging instruments**

Derivative financial instruments include forward foreign exchange contracts, interest rate swaps, foreign exchange swaps and other derivatives.

Derivative financial instruments that do not qualify for hedging purposes are considered trading instruments. Initially, derivative financial instruments are recognised at fair value (which is essentially the transaction cost) on the date on which the contract is entered into. Subsequently they are remeasured at fair value. Fair values are obtained from quoted market prices, discounted cash flow models and options pricing models as appropriate. All

derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative.

A derivative financial instrument may be a component of a financial instrument. The combined financial instrument includes both a host contract and the derivative financial instrument, otherwise known as an embedded derivative. An embedded derivative should be separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract, b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative and c) the hybrid (combined) instrument is not measured at fair value with changes in fair value reported in the income statement.

Changes in the fair value of derivatives are recorded in the income statement.

## 2.7 Repurchase agreements

Investments that are sold subject to a repurchase agreement (Repos) are presented in the financial statements either as available-for-sale investments or held-to maturity investments, as well as the obligation, depending on the counterparty, as amounts due to banks, to customers or other deposits. Securities purchased under agreements to resell (Reverse Repos) are presented in the financial statements as amounts due from banks as the counterparty in such transactions is usually a credit institution. The difference between the sale and repurchase agreement is recognised on an accrual basis over the period of the transaction using the effective interest rate method in interest income.

## 2.8 Property, plant and equipment

Property, plant and equipment include land, buildings, leasehold improvements, vehicles and furniture and other equipment used by the Bank and Group for operational purposes or for administrative purposes. Property, plant and equipment are stated at cost or deemed cost less accumulated depreciation and impairment losses.

*Depreciation:* Land is not depreciated. Depreciation for the remaining fixed assets is measured on a straight-line basis over the estimated useful life, which is reviewed annually, as follows:

Buildings	40	years
Furniture and equipment	6-7	years
Machinery	9	years
Vehicles	6-7	years
Computer hardware	4	years

Leasehold improvements are charged to the income statement on the minimum between the useful life of the improvement and the duration of the lease.

*Impairment:* The Group reviews property, plant and equipment annually to determine whether there is an indication of impairment. If any such indication exists of impairment the carrying value of the asset is reduced to its recoverable amount through the income statement.

*First Time Adoption:* On the date of transition to IFRS, the Bank remeasured their property to fair value as determined by professional valuers. The fair value amount upon transition was considered as deemed cost for land and buildings.

## 2.9 Leases

The Group enters into leases either as a lessee or as a lessor

When the risks and rewards incident to ownership of an asset are transferred to the lessee they are classified as financial leases. All other lease agreements are classified as operating leases.

The Group as a lessee

### *A) Operating Leases*

The Group has entered into operating lease contracts where the risks and rewards of ownership of the assets remain with the lessor. Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. All related expenses are included in the lease agreement.

### *B) Finance Leases*

The Group has entered into finance lease contracts where risks and rewards of ownership of the leased assets have been transferred to the Group.

Financial leases are recognised as property, plant or equipment along with the respected liability. Finance leases are stated at an amount equal to the lower of its fair value of the asset and the present value of the minimum lease payments at the inception of the lease.

Leased assets are depreciated over a shorter period which is equal to the lower of the lease contract and the useful life unless, it is almost certain that the Group will acquire the asset at the end of the contract. If the lease agreement transfers the ownership of the asset at the end of the contract or if there is a purchase option at a lower price, then the asset is depreciated over its useful life.

Lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The distinction is made in order to achieve a fixed repayment schedule. Interest payments are charged to the profit or loss.

The Group as the lessor

### *A) Operating Leases*

The leased assets are carried at the financial statements of the Group and are depreciated over their useful lives.

### *B) Finance Leases*

Financial leases including all lease payments are classified as loans and advances to customers.

Finance leases are stated at the present value of the lease payments. The difference between the gross receivable and the present value of the receivable is recognised over the term of the lease in the income statement as interest income.

Lease rentals are allocated to outstanding capital and unearned finance income. Finance lease loans and advances are subject to the same impairment testing as applied to customer loans and advances as described in note 2.13.

## **2.10 Investment property**

Investment property are properties held by the Group either to earn rental income or for capital gains appreciation. The Group records investment property at fair value as determined by an independent valuation company having an appropriate recognised professional qualification. Some of these assets are leased but the lease contract was signed prior to its acquisition by the Group. Initially investment property is recorded at cost including acquisition expenses. Any gain or loss arising from a change in fair value is recognised in profit or loss.

## **2.11 Intangible assets**

Intangible assets include software which the Group expects to obtain benefits in the future. Software which is acquired separately is measured at cost. They are measured at cost less any accumulated amortisation and any impairment losses. Central applications have an estimated useful life of 8 years. Maintenance expenditure is expensed when incurred. Subsequent expenditure that increases the future economic benefits is embodied in the asset as long as it can be verified.

*First Time Adoption:* On the date of transition to IFRS, the Bank remeasured certain software programs to fair value based on the net selling price. The fair value amount upon transition was considered as deemed cost for intangible assets.

## **2.12 Cash and cash equivalents**

Cash and cash equivalents include monetary assets with an original maturity of three months or less, such as cash balance, placements with the Central Bank and amounts due from financial institutions.

## **2.13 Loans and advances to customers and impairment for loans and advances**

Loans and advances are measured at amortised cost using the effective interest rate method.

Loans and advances are presented net of specific and general allowances for uncollectibility. Impairment loss is defined as the difference between the carrying amount and the estimated recoverable amount.

The recoverability of loans and advances is reviewed on an individual basis for those loans which the Group considers significant. The estimation of recoverability is based on the customer's financial position, the customer's repayment pattern in the past, the realisable value and the credit worthiness of guarantors.

Loans and advances which are not considered significant and those that are considered significant but do not have any indications of are collectively assessed. The factors taken into account when estimating the recoverable amount are the credit behaviour of the clients in each category, the collectibility since they were categorised as doubtful, market conditions and historical losses.

When a loan is considered as doubtful, its carrying value is reduced to its recoverable amount, which is the present value of estimated future cash flows discounted at the original effective interest rate, including the amounts to be received from collaterals and guarantees held.

Subsequent changes in the recoverable amounts and in the estimated period of collection compared to previous calculations are recorded as an increase or decrease in impairment through the profit or loss. A decrease in impairment provision occurs only when the credit rating of a customer has improved to an extent that capital and interest will be collected according to the terms of the loan agreement.

Loans and advances are written off directly, when it is known to be uncollectible.

## **2.14 Government grants**

Government grants that compensate the Bank for the cost of an asset are recognised as a deferred income and are recorded in the income statement on an accrual basis equal to the estimated useful life of the asset.

Government grants for staff training are recorded in the income statement net of the expense.

## **2.15 Financial liabilities**

Financial liabilities are measured at amortized cost using the effective interest rate method. Financial liabilities include amounts due to credit institutions, customers and debt securities issued.

## **2.16 Employee benefits**

### **a Defined contributions plans**

Obligations for contributions to defined contribution pension plans are recognized as an expense in the profit or loss as incurred.

### **b Defined benefit plans**

The Group has a post employment plan where employees are entitled to lump sum payments upon retirement. The amount of payments varies depending upon the employee's salary and length of service on the date of retirement. The Group's net obligation in respect of defined benefit pension plans is measured by estimating the present value amount of future benefit that employees have earned in return for their service in the current and prior periods, less the fair value of any plan assets and adjusted for unrecognised gains or losses and past service costs. The calculation is performed by a qualified actuary using the projected unit credit method. The discount rate is the yield at the balance sheet date on Government bonds that have maturity dates that match the employment term of the pension liability.

All actuarial gains and losses are recognised using the corridor method amortising any amounts based on the term of the pension liability.

## **2.17 Provisions**

The Group recognises a provision loss when, a present legal or constructive present obligation exists as a result of a past event, when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made for the obligation.

## **2.18 Offsetting**

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legal unforceable right to set off recognised amounts or the transactions are intended to be settled on a net basis, or realised simultaneously.

## **2.19 Derecognition of a financial instrument**

A financial instrument is derecognised from the Group financial instruments when the Group loses control on contractual rights that comprise the financial instrument. The Group loses such control if the rights to benefits specified in the contract are settled, expired or surrendered.

## **2.20 Interest income and expense**

Interest income and expense are recognised in the income statement for financial instruments using the effective interest rate method.

The effective interest rate method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or expense over the relevant period.

The effective interest rate is the rate that exactly discounts the future cash payments or receipts through the expected life of the financial instrument.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

## **2.21 Fees and commission income**

Fees and commissions are recognised in the income statement on an accrual basis when the period that the service has been provided. Commission and fees arising from third party transactions, are recognised in the income statement on completion of the underlying transaction. Portfolio management advisory and service fees are recognised in the income statement based on to the applicable service contracts, usually on a time-apportionate basis.

## **2.22 Income tax**

Income tax is calculated on the taxable income for the year and is recognised as an expense to the income statement.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for tax purposes. The major temporary differences are from impairment loss on loans, remeasurement of assets (e.g. investment property) and recognition of the pension employment obligation.

Deferred tax is determined using tax rates enacted or substantially enacted at the balance sheet date.

The Group recognizes deferred tax assets when it is probable that sufficient taxable profit will be available against which the deferred tax asset can be utilised.

## **2.23 Segment reporting**

A business segment is a primary reporting segment. A business segment is a group of assets and operations engaged in providing products or services or a group of related products or services subject to risks and returns that are different from those of other business segments.

A geographical segment is a secondary reporting segment. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and return that are different from those of segments operating in other economic environments.

## **2.24 Related parties**

Related parties include: a) members of the Board of Directors of the Bank, b) their immediate family members, c) companies where the members of the Board of Directors hold over 20% of the voting power in these companies. Transactions with related parties are reported in total. All related party transactions are performed under normal business terms and are subject to the same approval procedures.

### **3 SEGMENT REPORTING**

#### **Geographical segments**

The Group operates mainly in Greece. The parent Bank's has 68 branches and one consumer loan center. Income from operations in Greece amounts to 95.4% of total income and total assets in Greece amounts to 97% of total assets for the Group.

#### **Business segments**

The Bank provides every type of banking service and activity on its own behalf and on behalf of third parties. Through its branch network the Bank is able to provide financial instruments for retail customers and for corporate-legal entities. At the same time the Group operates in the brokerage sector, in the management of mutual funds and as an intermediary in selling insurance contracts.

## SEGMENT REPORTING

Year: 2005

Period: 01/01/2005-30/09/2005

(Amounts expressed in Euro)

	BANKING OPERATIONS		OTHER FINANCIAL SERVICES		Total 30/9/2005	Total 30/9/2004
	1/1 - 30/9/2005	1/1 - 30/9/2004	1/1 - 30/9/2005	1/1 - 30/9/2004		
Interest and similar income	117,965,941.21	116,165,007.13	4,714,905.19	2,518,696.74	122,680,846.40	118,683,703.87
Interest and similar expense	(49,587,634.04)	(45,342,549.83)	(1,744,065.73)	(890,940.83)	(51,331,699.77)	(46,233,490.66)
<b>Net interest income</b>	<b>68,378,307.17</b>	<b>70,822,457.30</b>	<b>2,970,839.46</b>	<b>1,627,755.91</b>	<b>71,349,146.63</b>	<b>72,450,213.21</b>
Commission income	17,705,748.40	17,735,341.39	14,021,866.40	10,311,470.45	31,727,614.80	28,046,811.84
Commission expense	(622,453.75)	(700,739.46)	(4,705,551.99)	(3,187,188.63)	(5,328,005.74)	(3,887,928.09)
<b>Net commission income</b>	<b>17,083,294.65</b>	<b>17,034,601.93</b>	<b>9,316,314.41</b>	<b>7,124,281.82</b>	<b>26,399,609.06</b>	<b>24,158,883.75</b>
Dividend income	108,526.09	83,125.70	63,690.79	33,041.03	172,216.88	116,166.73
Gain / (loss) on financial transactions	2,555,176.99	483,104.32	1,217,577.89	741,132.31	3,772,754.88	1,224,236.63
Other income	4,378,873.70	3,778,435.44	297,422.02	265,221.62	4,676,295.72	4,043,657.06
<b>Operating income</b>	<b>92,504,178.60</b>	<b>92,201,724.69</b>	<b>13,865,844.57</b>	<b>9,791,432.69</b>	<b>106,370,023.17</b>	<b>101,993,157.38</b>
Impairment losses on loans and advances	(9,874,125.86)	(12,468,882.00)	(450,263.66)	(210,884.51)	(10,324,389.52)	(12,679,766.51)
Staff costs	(40,433,430.49)	(36,695,022.54)	(5,568,056.11)	(4,572,687.57)	(46,001,486.60)	(41,267,710.11)
General administrative expenses	(18,199,336.63)	(19,147,932.43)	(2,414,940.46)	(2,537,691.31)	(20,614,277.09)	(21,685,623.74)
Depreciation	(4,616,237.16)	(4,273,493.52)	(713,446.69)	(515,067.96)	(5,329,683.85)	(4,788,561.48)
<b>Profit before tax</b>	<b>19,381,048.46</b>	<b>19,616,394.20</b>	<b>4,719,137.65</b>	<b>1,955,101.34</b>	<b>24,100,186.11</b>	<b>21,571,495.54</b>
Less Tax	(5,515,100.58)	(7,240,862.20)	(913,868.32)	(1,209,036.28)	(6,428,968.90)	(8,449,898.48)
<b>Profit after tax</b>	<b>13,865,947.88</b>	<b>12,375,532.00</b>	<b>3,805,269.33</b>	<b>746,065.06</b>	<b>17,671,217.21</b>	<b>13,121,597.06</b>

	BANKING OPERATIONS		OTHER FINANCIAL SERVICES		Total 30/9/2005	Total 31/12/2004
	1/1 - 30/9/2005	1/1 - 31/12/2004	1/1 - 30/9/2005	1/1 - 31/12/2004		
<b>ASSETS</b>	3,034,285,667.37	2,817,233,784.12	201,512,322.48	59,259,197.95	3,235,797,989.85	2,876,492,982.07
<b>LIABILITIES (WITHOUT EQUITY)</b>	2,610,846,339.62	2,604,420,795.61	382,678,314.70	54,624,247.87	2,993,524,654.32	2,659,045,043.48
<b>CAPITAL EXPENDITURE ADDITIONS</b>	7,004,668.95	9,221,164.36	3,471,068.48	1,560,095.70	10,475,737.43	10,781,260.06

#### 4. NET INTEREST INCOME

(Amounts expressed in Euro)

Caption	GROUP				BANK			
	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004
Securities	5,116,651.44	5,516,477.12	1,579,860.73	2,448,282.25	4,768,369.92	5,242,183.79	1,449,038.45	2,339,871.66
Loans	105,086,026.85	107,444,890.90	34,868,051.77	35,780,829.63	104,187,942.84	106,950,826.67	35,426,228.69	35,627,052.77
Financial leasing	3,806,684.70	1,968,950.99	1,547,165.92	482,884.71	0.00	0.00	0.00	0.00
Other interest income	8,671,483.41	3,753,384.86	3,652,666.58	935,254.72	8,313,732.86	3,443,529.80	3,540,878.13	856,352.15
<b>Interest and similar income</b>	<b>122,680,846.40</b>	<b>118,683,703.87</b>	<b>41,647,745.00</b>	<b>39,647,251.31</b>	<b>117,270,045.62</b>	<b>115,636,540.26</b>	<b>40,416,145.27</b>	<b>38,823,276.58</b>
Customers	48,557,388.76	44,412,677.92	17,520,232.66	14,244,541.05	46,636,408.76	43,930,344.92	16,201,966.43	14,040,597.87
Debt securities	585,070.25	307,643.63	-690,844.45	-876,332.95	2,788,793.81	860,963.58	1,782,673.38	290,730.15
Other interest – expenses	980,931.99	1,513,169.11	442,323.32	1,432,397.99	118,166.51	109,269.10	39,517.47	38,896.32
Debt securities issued	1,208,308.77	0.00	1,208,308.77	0.00				
<b>Interest and similar expense</b>	<b>51,331,699.77</b>	<b>46,233,490.66</b>	<b>18,480,020.30</b>	<b>14,800,606.09</b>	<b>49,543,369.08</b>	<b>44,900,577.60</b>	<b>18,024,157.28</b>	<b>14,370,224.34</b>
<b>Net interest income</b>	<b>71,349,146.63</b>	<b>72,450,213.21</b>	<b>23,167,724.70</b>	<b>24,846,645.22</b>	<b>67,726,676.54</b>	<b>70,735,962.66</b>	<b>22,391,987.99</b>	<b>24,453,052.24</b>

#### 5. NET COMMISSION INCOME

(Amounts expressed in Euro)

Caption	GROUP				BANK			
	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004
Loans	5,940,446.24	5,768,277.79	1,947,338.63	1,915,822.24	5,270,375.70	5,426,518.79	1,723,720.50	1,805,455.24
Letters of guarantees	1,253,773.87	1,318,733.98	445,731.97	408,759.47	1,253,773.87	1,318,733.98	445,731.97	408,759.47
Credit cards	4,952,140.63	4,774,457.67	1,570,265.58	1,453,745.30	4,952,140.63	4,774,457.67	1,570,265.58	1,453,745.30
Consumer	1,120,578.61	1,712,775.10	322,506.48	527,694.26	1,120,578.61	1,712,775.10	322,506.48	527,694.26
Custodian	1,949,374.12	2,111,959.61	752,365.22	459,895.16	568,907.34	487,111.69	350,997.26	124,413.99
Working capital	1,466,169.30	1,271,851.74	510,916.10	432,762.36	1,466,169.30	1,271,851.74	510,916.10	432,762.36
Imports – Exports	807,528.95	1,197,150.68	242,026.30	368,915.55	807,528.95	1,197,150.68	242,026.30	368,915.55
Financial transactions	9,382,018.79	7,264,821.90	3,778,265.50	1,723,837.31	188,084.48	152,240.68	79,397.12	21,812.68
Other	4,855,584.29	2,626,783.37	2,058,039.26	1,380,665.84	2,031,206.09	1,423,129.25	870,294.02	553,984.54
<b>Commission income</b>	<b>31,727,614.80</b>	<b>28,046,811.84</b>	<b>11,627,455.04</b>	<b>8,672,097.49</b>	<b>17,658,764.97</b>	<b>17,763,969.58</b>	<b>6,115,855.33</b>	<b>5,697,543.39</b>
Credit cards	308,651.67	323,324.18	105,167.71	104,392.45	308,651.67	323,324.18	105,167.71	104,392.45
Other	5,019,354.07	3,564,603.91	2,330,561.92	1,344,685.96	244,355.41	328,079.28	97,481.28	120,102.77
<b>Commission expense</b>	<b>5,328,005.74</b>	<b>3,887,928.09</b>	<b>2,435,729.63</b>	<b>1,449,078.41</b>	<b>553,007.08</b>	<b>651,403.46</b>	<b>202,648.99</b>	<b>224,495.22</b>
<b>Net commission income</b>	<b>26,399,609.06</b>	<b>24,158,883.75</b>	<b>9,191,725.41</b>	<b>7,223,019.08</b>	<b>17,105,757.89</b>	<b>17,112,566.12</b>	<b>5,913,206.34</b>	<b>5,473,048.17</b>

## 6. DIVIDEND INCOME

(Amounts expressed in Euro)

Caption	GROUP				BANK			
	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004
Shares	172,216.88	116,166.73	149,402.81	32,821.95	108,526.08	83,125.68	104,226.08	0.90
Subsidiaries	0.00	0.00	0.00	0.00	231,126.01	457,170.02	77,042.01	92,170.02
<b>Dividend income</b>	<b>172,216.88</b>	<b>116,166.73</b>	<b>149,402.81</b>	<b>32,821.95</b>	<b>339,652.09</b>	<b>540,295.70</b>	<b>181,268.09</b>	<b>92,170.92</b>

## 7. GAIN/ (LOSSES) ON FINANCIAL TRANSACTIONS

(Amounts expressed in Euro)

Caption	GROUP				BANK			
	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004
Gains less losses from foreign exchange differences	3,231,740.21	2,489,187.23	1,269,622.94	759,209.51	1,874,364.24	1,720,718.29	664,143.75	603,172.45
Gains less losses from sale and revaluation of securities	1,047,550.62	(1,811,829.29)	501,391.09	(2,055,171.84)	766,140.85	(1,013,864.46)	172,802.13	(1,257,997.41)
Gains less losses from derivative financial instruments	(506,535.95)	546,878.69	(458,369.69)	169,367.18	(444,177.10)	(448,607.51)	(106,439.32)	(70,267.83)
<b>Gain/ (losses) on financial transactions</b>	<b>3,772,754.88</b>	<b>1,224,236.63</b>	<b>1,312,644.34</b>	<b>(1,126,595.15)</b>	<b>2,196,327.99</b>	<b>258,246.32</b>	<b>730,506.56</b>	<b>(725,092.79)</b>

## 8. OTHER INCOME

(Amounts expressed in Euro)

Caption	GROUP				BANK			
	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004
Investment property	82,098.53	2,762,779.43	(37,042.53)	337,414.53	82,098.53	2,762,779.43	(37,042.53)	37,414.53
Other	4,594,197.19	1,280,877.63	3,069,562.04	11,897.82	4,012,587.78	1,130,084.23	2,702,438.43	232,060.06
<b>Other income</b>	<b>4,676,295.72</b>	<b>4,043,657.06</b>	<b>3,032,519.51</b>	<b>349,312.35</b>	<b>4,094,686.31</b>	<b>3,892,863.66</b>	<b>2,665,395.90</b>	<b>269,474.59</b>

## 9. STAFF COSTS

(Amounts expressed in Euro)

Caption	GROUP				BANK			
	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004
Wages and salaries	35,674,611.56	32,005,956.07	12,391,318.97	11,014,665.71	30,795,927.60	28,050,223.72	10,654,609.39	9,736,634.52
Social security contributions	7,820,135.45	6,904,167.00	2,279,823.58	2,111,543.80	6,797,173.72	6,070,987.35	1,916,063.12	1,878,543.67
Expenses of defined benefit plans	648,901.89	530,506.50	237,431.01	212,686.00	580,576.95	466,192.50	219,880.94	155,397.50
Other costs	1,857,837.70	1,827,080.54	617,812.57	705,407.57	1,669,632.22	1,659,897.97	584,737.21	659,878.64
<b>Staff costs</b>	<b>46,001,486.60</b>	<b>41,267,710.11</b>	<b>15,526,386.13</b>	<b>14,044,303.08</b>	<b>39,843,310.49</b>	<b>36,247,301.54</b>	<b>13,375,290.66</b>	<b>12,430,454.33</b>

### Number of employees

The number of staff at  
the end of each period was:

1,668

1,360

## 10. GENERAL ADMINISTRATIVE EXPENSES

(Amounts expressed in Euro)

Caption	GROUP				BANK			
	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004
Rent (operating leases)	6,665,622.09	6,233,291.17	3,124,156.30	2,998,589.25	5,780,184.96	5,247,567.68	2,238,719.17	2,012,865.76
Taxes, stamp and duties	1,222,888.50	1,171,275.78	495,069.26	535,309.24	1,178,969.81	1,135,085.89	451,150.57	499,119.35
Third party fees	7,109,375.01	6,300,953.04	606,056.10	-63,409.31	7,398,328.31	6,939,190.77	2,318,954.05	1,844,085.51
Other expenses	5,616,391.49	7,980,103.75	2,666,513.06	2,986,179.08	3,613,200.61	5,963,849.70	1,372,782.82	1,676,847.71
<b>General administrative expense</b>	<b>20,614,277.09</b>	<b>21,685,623.74</b>	<b>6,891,794.72</b>	<b>6,456,668.26</b>	<b>17,970,683.69</b>	<b>19,285,694.04</b>	<b>6,381,606.61</b>	<b>6,032,918.33</b>

## 11. TAX

(Amounts expressed in Euro)

Caption	GROUP				BANK			
	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004	1/1-30/9/2005	1/1-30/9/2004	1/7-30/9/2005	1/7-30/9/2004
Income tax for the current period	5,800,581.58	8,420,000.11	1,995,965.79	2,302,619.63	4,945,272.36	7,310,972.25	1,557,429.75	1,894,316.44
Write-off of intangible assets	96,868.37	276,767.77	42,690.04	58,112.26	90,662.15	262,687.79	36,483.82	78,785.29
Pension employee benefits	(73,786.47)	(179,942.85)	(32,187.25)	(62,330.24)	(67,719.52)	(163,167.38)	(34,211.40)	(54,389.13)
Impairment loss from loans	695,589.20	53,276.59	245,578.28	53,276.59	629,295.54	0.00	229,045.54	0.00
Impairment of subsidiaries	0.00	0.00			0.00	0.00	0.00	0.00
Recognition of commission income with effective rate	(143,851.03)	(169,096.30)	(72,379.23)	(75,982.19)	(143,851.03)	(169,096.30)	(72,379.23)	75,982.19
Write-off of receivables	0.00				0.00		0.00	0.00
Investment property valuation	(3,103.08)		0.00		(3,103.08)		0.00	0.00
Other temporary differences	262.41	32.45	262.41	(103.28)	0.00	0.00	0.00	0.00
Depreciation fixed assets	35,498.68	48,860.71	8,763.30	48,860.71	43,634.92	(534.16)	14,507.28	(534.16)
Debt securities expenses	20,909.24		20,909.24		20,909.24		20,909.24	0.00
Tax loss	0.00				0.00		0.00	
<b>Deferred tax</b>	<b>628,387.32</b>	<b>29,898.37</b>	<b>213,636.79</b>	<b>21,833.85</b>	<b>569,828.22</b>	<b>(70,110.05)</b>	<b>194,355.25</b>	<b>(52,120.19)</b>
<b>Tax</b>	<b>6,428,968.90</b>	<b>8,449,898.48</b>	<b>2,209,602.58</b>	<b>2,324,453.48</b>	<b>5,515,100.58</b>	<b>7,240,862.20</b>	<b>1,751,785.00</b>	<b>1,842,196.25</b>

The income tax for the period was calculated with the current tax rate of 32% taking into account non-deductible expenses. Income tax for 2004 was based on an allocation of the annual income tax paid. The following companies of the Group have been audited by the tax authorities: a) "EGNATIA BANK AE" up to 1998, b) η "EGNATIA FINANCE" up to 2001, c) "EGNATIA MUTUAL FUNDS AE" and "EGNATIA INSURANCE SERVICES LTD." and "EUROCAMBIO" up to 2002, d) "EGNATIA FIN AE", "EGNATIA LEASING AE" and "EGNATIA BANK TRAVEL A.E." have not been audited upon inception (1999, 2000 and 2005 respectively)

## 12. EARNINGS PER SHARE

(Amounts expressed in Euro)

Basic earnings per share is calculated by dividing the profit after tax that is attributable to the shareholders of the parent company with the weighted average number of ordinary shares outstanding during the period.

Diluted earnings per share is calculated by dividing the profit after tax that is attributable to the shareholders of the parent company after adjusting for the interest expense attributable to the holders of the Bank's convertible bond issue with the weighted average number of ordinary shares adjusted by the number of ordinary shares converted from the convertible bond issue.

### BANK

	30/09/2005	30/09/2004
<b>Basic earnings per share</b>		
Profit attributable to shareholders of the Bank	13,779,651.04	13,124,723.16
Weighted average number of outstanding ordinary shares	85,851,049	85,294,199
<b>Basic earnings per share</b>	<b>0.16</b>	<b>0.15</b>

### Diluted earnings per share

Profit attributable to shareholders of the Bank	14,553,470.93	13,892,603.04
Weighted average number of outstanding ordinary shares	93,558,439	93,474,149
<b>Diluted earnings per share</b>	<b>0.16</b>	<b>0.15</b>

### GROUP

	30/09/2005	30/09/2004
<b>Basic earnings per share</b>		
Profit attributable to shareholders of the Bank	17,126,217.77	12,992,583.45
Weighted average number of outstanding ordinary shares	85,851,049	85,294,199
<b>Basic earnings per share</b>	<b>0.20</b>	<b>0.15</b>

### Diluted earnings per share

Profit attributable to shareholders of the Bank	17,900,037.66	13,760,463.33
Weighted average number of outstanding ordinary shares	93,558,439	93,474,149
<b>Diluted earnings per share</b>	<b>0.19</b>	<b>0.15</b>

### 13. CASH AND BALANCES WITH THE CENTRAL BANK

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Cash	48,179,976.33	27,684,176.52	21,427,705.88	18,858,000.00
Balances with Central Bank (less obligatory reserves)	65,747,997.19	50,586,585.43	57,110,195.19	45,200,319.43
Obligatory reserves with the Central Bank	44,503,200.00	40,749,180.00	44,503,200.00	40,749,180.00
<b>Cash and balances with the Central Bank</b>	<b>158,431,173.52</b>	<b>119,019,941.95</b>	<b>123,041,101.07</b>	<b>104,807,499.43</b>

### 14. DUE FROM BANKS

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Local banks	6,563,417.64	11,839,374.07	459,924.86	789,663.66
Banks abroad	16,273,976.53	17,355,684.58	56,531,725.32	24,453,989.93
Placements with banks	517,969,403.48	441,961,849.89	517,969,403.48	441,961,849.89
<b>Due from banks</b>	<b>540,806,797.65</b>	<b>471,156,908.54</b>	<b>574,961,053.66</b>	<b>467,205,503.48</b>

### 15. SECURITIES HELD FOR TRADING

(Amounts expressed in Euro)

Security	GROUP		BANK	
	30/9/2005 Fair Value	31/12/2004 Fair Value	30/9/2005 Fair Value	31/12/2004 Fair Value
Fixed rate Greek Government bond	0.00	5,213,500.00	0.00	5,213,500.00
Floating rate foreign corporate bond	4,000,000.00	0.00	4,000,000.00	0.00
<b>Bonds</b>	<b>4,000,000.00</b>	<b>5,213,500.00</b>	<b>4,000,000.00</b>	<b>5,213,500.00</b>
Listed in the Athens Stock Exchange	4,228,218.08	8,884,528.07	3,999,022.93	2,678,770.52
<b>Shares</b>	<b>4,228,218.08</b>	<b>8,884,528.07</b>	<b>3,999,022.93</b>	<b>2,678,770.52</b>
Local	2,352,604.60	2,717,570.49	0.00	0.00
<b>Mutual fund units</b>	<b>2,352,604.60</b>	<b>2,717,570.49</b>	<b>0.00</b>	<b>0.00</b>
<b>Securities held for trading</b>	<b>10,580,822.68</b>	<b>16,815,598.56</b>	<b>7,999,022.93</b>	<b>7,892,270.52</b>

## 16. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES

(Amounts expressed in Euro)

<b>BANK</b>			
<b>30/9/2005</b>			
<b>Caption</b>	<b>Notional Amount</b>	<b>Fair Value</b>	
		<b>Assets</b>	<b>Liabilities</b>
Futures	0.00	0.00	0.00
Options	0.00	0.00	0.00
<b>Trading</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Customer deposits with embedded derivatives	185,977.32	2,768.19	2,768.19
<b>Embedded derivative</b>	<b>185,977.32</b>	<b>2,768.19</b>	<b>2,768.19</b>
Swaps	144,147,591.39	158,382.35	1,614,595.13
Forwards	1,644,889.44	8,210.60	2,599.81
<b>Foreign exchange contracts</b>	<b>145,792,480.83</b>	<b>166,592.95</b>	<b>1,617,194.94</b>
<b>Derivative financial assets and liabilities</b>	<b>145,978,458.15</b>	<b>169,361.14</b>	<b>1,619,963.13</b>

Out of the above 145,792,480.83 an amount of 43,120,066.12 expires after 2005

<b>31/12/2004</b>			
<b>Caption</b>	<b>Notional Amount</b>	<b>Fair Value</b>	
		<b>Assets</b>	<b>Liabilities</b>
Customer deposits with embedded derivatives	212,936.00	42,515.36	42,515.36
<b>Embedded derivatives</b>	<b>212,936.00</b>	<b>42,515.36</b>	<b>42,515.36</b>
Swaps	331,455,541.04	85,449.23	7,295,852.66
Forwards	6,505,660.47	342,865.72	327,913.46
<b>Forward foreign exchange contracts</b>	<b>337,961,201.51</b>	<b>428,314.95</b>	<b>7,623,766.12</b>
<b>Derivative assets and liabilities</b>	<b>338,174,137.51</b>	<b>470,830.31</b>	<b>7,666,281.48</b>

<b>GROUP</b>			
<b>30/9/2005</b>			
<b>Caption</b>	<b>Notional Amount</b>	<b>Fair Value</b>	
		<b>Assets</b>	<b>Liabilities</b>
Futures	0.00	0.00	0.00
Options	96,460,471.02	16,200.00	253,315.54
<b>Trading</b>	<b>96,460,471.02</b>	<b>16,200.00</b>	<b>253,315.54</b>
Customer deposits with embedded derivatives	185,977.32	2,768.19	2,768.19
<b>Embedded derivative</b>	<b>185,977.32</b>	<b>2,768.19</b>	<b>2,768.19</b>
Swaps	144,147,591.39	158,382.35	1,614,595.13
Forwards	1,644,889.44	8,210.60	2,599.81
<b>Foreign exchange contracts</b>	<b>145,792,480.83</b>	<b>166,592.95</b>	<b>1,617,194.94</b>
<b>Derivative financial assets and liabilities</b>	<b>242,438,929.17</b>	<b>185,561.14</b>	<b>1,873,278.67</b>

Caption	31/12/2004		
	Notional Amount	Fair Value	
		Assets	Liabilities
Futures			
Options	43,970,813.71	29,496.95	6,108.98
<b>Trading</b>	<b>43,970,813.71</b>	<b>29,496.95</b>	<b>6,108.98</b>
Customer deposits with embedded derivatives	212,936.00	42,515.36	42,515.36
<b>Embedded derivative</b>	<b>212,936.00</b>	<b>42,515.36</b>	<b>42,515.36</b>
Swaps	331,455,541.04	85,449.23	7,295,852.66
Forwards	6,505,660.47	342,865.72	327,913.46
<b>Foreign exchange contracts</b>	<b>337,961,201.51</b>	<b>428,314.95</b>	<b>7,623,766.12</b>
<b>Derivative financial assets and liabilities</b>	<b>382,144,951.22</b>	<b>500,327.26</b>	<b>7,672,390.46</b>

## 17. LOANS AND ADVANCES TO CUSTOMERS

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Consumer	754,678,888.95	860,504,112.08	754,655,030.95	860,466,292.08
Credit cards	117,787,586.21	121,094,375.01	117,787,586.21	119,586,535.01
Housing	145,793,934.23	106,349,562.45	141,797,871.23	106,349,562.45
Other	1,481,031.58	1,199,968.02	1,481,031.58	1,199,968.02
<b>Loans to individuals</b>	<b>1,019,741,440.97</b>	<b>1,089,148,017.56</b>	<b>1,015,721,519.97</b>	<b>1,087,602,357.56</b>
Construction	78,070,256.36	65,946,223.65	76,909,850.36	64,816,003.65
Industrial	121,538,020.13	104,408,157.28	113,606,414.13	96,301,426.28
Commercial	384,105,692.19	346,780,535.64	379,239,468.19	345,193,965.64
Manufacturing	84,925,054.21	90,650,803.40	84,925,054.21	90,650,803.40
Service companies	125,767,925.95	103,040,954.99	209,163,503.38	146,382,936.06
Shipping	257,337,103.34	185,305,413.32	257,337,103.34	185,305,413.32
Other	145,594,278.69	78,842,713.61	124,702,921.69	64,288,741.61
Financial leasing	113,979,872.31	66,954,653.16	0.00	0.00
<b>Loans to companies</b>	<b>1,311,318,203.18</b>	<b>1,041,929,455.05</b>	<b>1,245,884,315.30</b>	<b>992,939,289.96</b>
<b>Advances from Stock Market and Other amounts</b>	<b>52,715,378.04</b>	<b>22,961,992.33</b>		<b>0.00</b>
<b>Total loans and advances (before impairment losses)</b>	<b>2,383,775,022.19</b>	<b>2,154,039,464.94</b>	<b>2,261,605,835.27</b>	<b>2,080,541,647.52</b>
Impairment loss movement for loans and advances to customers				
Opening for the period (01/01/05 & 01/01/04 respectively)	100,217,279.41	83,338,678.24	97,761,606.27	82,048,464.49
Charge for the period	10,324,389.52	17,900,930.39	9,871,877.86	17,000,000.00
Other movements	(2,457.00)	264,529.00	0.00	0.00
Write-offs Law 3259/04 and other	0.00	(1,286,858.22)	0.00	(1,286,858.22)
<b>Closing balance (30/09/05 &amp; 31/12/04 respectively)</b>	<b>110,539,211.93</b>	<b>100,217,279.41</b>	<b>107,633,484.13</b>	<b>97,761,606.27</b>
<b>Loans and advances to customers</b>	<b>2,273,235,810.26</b>	<b>2,053,822,185.53</b>	<b>2,153,972,351.14</b>	<b>1,982,780,041.25</b>

**Net investment in financial leases is analyzed by maturity as follows:**

	<b>30/9/2005</b>	<b>30/12/2004</b>
Up to 1 month	462,255.39	2,377,354.55
1-3 months	1,467,549.28	77,646.00
3-12 months	5,477,669.09	875,822.50
1-5 years	50,812,303.57	38,000,006.86
Over 5 years	55,760,094.98	25,623,823.25
<b>Total</b>	<b>113,979,872.31</b>	<b>66,954,653.16</b>

**18. INVESTMENT SECURITIES**
*(Amounts expressed in Euro)*

<b>Caption</b>	<b>GROUP</b>		<b>BANK</b>	
	<b>30/9/2005 Fair Value</b>	<b>31/12/2004 Fair Value</b>	<b>30/9/2005 Fair Value</b>	<b>31/12/2004 Fair Value</b>
Mutual fund units	5,315,377.57	3,459,530.67	5,315,377.57	3,459,530.67
Listed shares abroad	280,009.22	272,214.66	280,009.22	272,214.66
Fixed rate foreign government bonds	26,153,929.16	10,536,956.12	26,153,929.16	10,536,956.12
Listed shares	1,934,599.75	0.00	1,467,351.43	0.00
Non listed shares	1,150,181.12	3,351,208.27	1,150,181.12	2,617,532.55
<b>Available for sale</b>	<b>34,834,096.82</b>	<b>17,619,909.72</b>	<b>34,366,848.50</b>	<b>16,886,234.00</b>
Fixed rate Greek government bonds	44,569,792.94	39,002,206.14	44,569,792.94	39,002,206.14
Floating rate Greek government bonds	10,000,000.00	10,000,000.00	10,000,000.00	10,000,000.00
Fixed rate foreign corporate bonds	9,013,674.58	11,464,886.39	9,013,674.58	11,464,886.39
Floating rate foreign corporate bonds	29,555,425.99	19,566,202.58	29,555,425.99	19,566,202.58
<b>Held to maturity</b>	<b>93,138,893.51</b>	<b>80,033,295.11</b>	<b>93,138,893.51</b>	<b>80,033,295.11</b>
<b>Investment securities</b>	<b>127,972,990.33</b>	<b>97,653,204.83</b>	<b>127,505,742.01</b>	<b>96,919,529.11</b>

**19. INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES**

(Amounts expressed in Euro)

**BANK - 30/09/2005**

NAME	COUNTRY	% OWNERSHIP INTEREST	COST
EGNATIA BANK (ROMANIA) A.E.	ROMANIA	98.99%	18,316,566.84
EGNATIA LEASING ROMANIA S.A.	ROMANIA	98.99%	110,907.03
EGNATIA FINANCE A.X.E.P.E.Y.	GREECE	70.00%	13,001,760.82
EGNATIA MUTUAL FUNDS S.A.	GREECE	51.00%	307,040.71
EGNATIA LEASING A.E.	GREECE	99.90%	9,000,845.87
EGNATIA FIN A.E.	GREECE	99.00%	290,535.58
EUROCAMBIO FOREIGN EXCHANGE A.E.	GREECE	81.85%	2,659,247.85
EGNATIA INSURANCE BROKERS LTD.	GREECE	60.00%	180,000.00
EGNATIA FINANCIAL SERVICES L.T.D.	CYPRUS	Direct 5.00% Indirect 32.20%	161,000.00
EGNATIA FINANCE PLC	UNITED KINGDOM	99.99%	18,329.42
<b>Investments in subsidiaries and associates</b>			<b>44,046,234.12</b>

**BANK - 31/12/2004**

NAME	COUNTRY	% OWNERSHIP INTEREST	COST
EGNATIA BANK (ROMANIA) A.E.	ROMANIA	98.99%	18,316,566.84
EGNATIA FINANCE A.X.E.Π.E.Y.	GREECE	70.00%	13,001,760.82
EGNATIA MUTUAL FUNDS S.A.	GREECE	44.02%	180,877.48
EGNATIA LEASING A.E.	GREECE	99.90%	9,000,845.87
EGNATIA FIN A.E.	GREECE	99.00%	290,535.58
EUROCAMBIO FOREIGN EXCHANGE A.E.	GREECE	75.68%	1,845,497.85
EGNATIA INSURANCE BROKERS LTD.	GREECE	60.00%	180,000.00
EGNATIA FINANCIAL SERVICES L.T.D.	CYPRUS	Direct 5.00% Indirect 32.20%	161,000.00
<b>Investments in subsidiaries and associates</b>			<b>42,977,084.44</b>

**GROUP 30/9/2005**

NAME	COUNTRY	COST	NET EQUITY	PROFIT BEFORE TAX
EGNATIA FINANCE SERVICES LTD	CYPRUS	1,486,863.58	2,699,703.42	(180,713.03)
EGNATIA CONSUMER SERVICES A.E.	GREECE	60,000.00	60,000.00	0.00
<b>Investments in subsidiaries and associates</b>		<b>1,546,863.58</b>	<b>2,759,703.42</b>	<b>(180,713.03)</b>

**GROUP 31/12/2004**

ΕΠΩΝΥΜΙΑ	COUNTRY	COST
EGNATIA FINANCE SERVICES LTD	CYPRUS	1,540,898.34
EGNATIA LEASING (ROMANIA) S.A.	ROMANIA	98,356.00
<b>Investments in subsidiaries and associates</b>		<b>1,639,254.34</b>

EGNATIA LEASING ROMANIA was not included under Greek GAAP in 2004 for materiality purposes (approximately 0.5% of Group assets).

## 20. INTANGIBLE ASSETS

(Amounts expressed in Euro)

Caption	GROUP	BANK
<b>Opening</b>		
Cost	14,224,517.60	13,950,409.33
Accumulated amortization and impairment loss	(10,554,494.48)	(10,436,324.77)
<b>Net book value opening 01/01/2004</b>	<b>3,670,023.12</b>	<b>3,514,084.56</b>
<b>Plus:</b>		
Additions	3,564,805.41	2,579,805.94
Disposals – transfers	0.00	0.00
<b>Less:</b>		
Amortization	(966,793.19)	(721,904.11)
Deduction	0.00	0.00
<b>Net book value 31/12/2004</b>	<b>6,268,035.34</b>	<b>5,371,986.39</b>
<b>Plus:</b>		
Additions	2,446,047.43	2,206,556.88
Disposals – transfers	(23,269.65)	0.00
<b>Less:</b>		
Amortization	(909,483.71)	(804,917.16)
Deduction	7,704.43	
<b>Net book value 30/09/2005</b>	<b>7,789,033.84</b>	<b>6,773,626.11</b>
Cost	17,789,323.01	16,530,215.27
Accumulated amortization and impairment loss	(11,521,287.67)	(11,158,228.88)
<b>Net book value 31/12/2004</b>	<b>6,268,035.34</b>	<b>5,371,986.39</b>
Cost	20,212,100.79	18,736,772.15
Accumulated amortization and impairment loss	(12,423,066.95)	(11,963,146.04)
<b>Net book value 30/09/2005</b>	<b>7,789,033.84</b>	<b>6,773,626.11</b>

## 21. PROPERTY, PLANT AND EQUIPMENT

(Amounts expressed in Euro)

Caption	BANK						Total
	Land and buildings	Leased buildings	Leasehold improvements	Furniture and equipment	Other	Advances and prepayments	
<b>Opening</b>							
Cost	10,337,749.64	15,937,930.81	19,169,946.16	27,799,239.85	3,876,254.04	325,988.58	77,447,109.08
Accumulated depreciation and impairment loss	0.00	(3,919,081.80)	(11,823,747.82)	(20,409,128.51)	(1,872,346.77)	0.00	(38,024,304.90)
<b>Net book value opening 01/01/2004</b>	<b>10,337,749.64</b>	<b>12,018,849.01</b>	<b>7,346,198.34</b>	<b>7,390,111.34</b>	<b>2,003,907.27</b>	<b>325,988.58</b>	<b>39,422,804.18</b>
<b>Plus:</b>							
Additions	0.00	725,982.96	1,816,264.75	1,772,054.27	551,558.62	1,321,742.82	6,187,603.42
Disposals – transfers	(60,850.06)	(1,025,700.51)	0.00	(930,413.59)	(123,024.86)	(759,946.50)	(2,899,935.52)
<b>Less:</b>							
Depreciation	0.00	(585,108.82)	(862,301.57)	(1,482,103.83)	(499,773.47)	0.00	(3,429,287.69)
Deduction	0.00	497,061.00	0.00	930,126.03	94,445.07	0.00	1,521,632.10
<b>Net book value 31/12/2004</b>	<b>10,276,899.58</b>	<b>11,631,083.64</b>	<b>8,300,161.52</b>	<b>7,679,774.22</b>	<b>2,027,112.63</b>	<b>887,784.90</b>	<b>40,802,816.49</b>
Additions							
Disposals – transfers	1,645,888.88	1,182,561.77	428,338.88	682,891.22	325,616.50	279,438.82	4,544,736.07
<b>Less:</b>	0.00	0.00	0.00	0.00	(149,309.27)	(1,042,611.40)	(1,191,920.67)
Depreciation							
Deduction	0.00	(294,424.26)	(881,786.21)	(2,116,064.24)	(385,285.29)	0.00	(3,677,560.00)
Additions	0.00	0.00	0.00	0.00	24,889.06	0.00	24,889.06
<b>Net book value 30/09/2005</b>	<b>11,922,788.46</b>	<b>12,519,221.15</b>	<b>7,846,714.19</b>	<b>6,246,601.20</b>	<b>1,843,023.63</b>	<b>124,612.32</b>	<b>40,502,960.95</b>
Cost	10,276,899.58	15,638,213.26	20,986,210.91	28,640,880.53	4,304,787.80	887,784.90	80,734,776.98
Accumulated depreciation and impairment loss	0.00	(4,007,129.62)	(12,686,049.39)	(20,961,106.31)	(2,277,675.17)	0.00	(39,931,960.49)
<b>Net book value 31/12/2004</b>	<b>10,276,899.58</b>	<b>11,631,083.64</b>	<b>8,300,161.52</b>	<b>7,679,774.22</b>	<b>2,027,112.63</b>	<b>887,784.90</b>	<b>40,802,816.49</b>
Cost	11,922,788.46	16,820,775.03	21,414,549.79	29,323,771.75	4,481,095.03	124,612.32	84,087,592.38
Accumulated depreciation and impairment loss	0.00	(4,301,553.88)	(13,567,835.60)	(23,077,170.55)	(2,638,071.40)	0.00	(43,584,631.43)
<b>Net book value 30/09/2005</b>	<b>11,922,788.46</b>	<b>12,519,221.15</b>	<b>7,846,714.19</b>	<b>6,246,601.20</b>	<b>1,843,023.63</b>	<b>124,612.32</b>	<b>40,502,960.95</b>

Caption	GROUP						Total
	Land and buildings	Leased buildings	Leasehold improvements	Furniture and equipment	Other	Advances and prepayments	
<b>Opening</b>							
Cost	10,568,824.47	15,937,930.81	23,505,849.09	33,416,380.12	4,041,199.60	767,621.43	88,237,805.52
Accumulated depreciation and impairment loss	0.00	(3,919,081.80)	(14,189,895.48)	(23,208,837.74)	(1,945,581.80)	0.00	(43,263,396.82)
<b>Net book value opening 01/01/2004</b>	<b>10,568,824.47</b>	<b>12,018,849.01</b>	<b>9,315,953.61</b>	<b>10,207,542.38</b>	<b>2,095,617.80</b>	<b>767,621.43</b>	<b>44,974,408.70</b>
<b>Plus:</b>							
Additions	0.00	725,982.96	2,117,340.77	1,983,517.31	591,650.92	1,797,962.69	7,216,454.65
Disposals – transfers	(60,850.06)	(1,025,700.51)	(285,304.80)	(1,906,016.26)	(137,036.89)	(759,946.50)	(4,174,855.02)
<b>Less:</b>							
Depreciation	0.00	(585,108.82)	(1,173,825.39)	(2,011,399.50)	(506,747.67)	0.00	(4,277,081.38)
Deduction	0.00	497,061.00	285,304.80	1,181,707.47	95,659.68	0.00	2,059,732.95
<b>Net book value 31/12/2004</b>	<b>10,507,974.41</b>	<b>11,631,083.64</b>	<b>10,259,468.99</b>	<b>9,455,351.40</b>	<b>2,139,143.84</b>	<b>1,805,637.62</b>	<b>45,798,659.90</b>
<b>Plus:</b>							
Additions	1,645,888.88	1,182,561.77	551,266.74	1,012,137.30	2,828,179.50	809,655.81	8,029,690.00
Disposals – transfers	0.00	0.00	(10,543.77)	(711,059.21)	(164,812.27)	(2,406,347.11)	(3,292,762.36)
<b>Less:</b>							
Depreciation	0.00	(294,424.26)	(1,149,610.82)	(2,442,341.67)	(533,823.39)	0.00	(4,420,200.14)
Deduction	0.00	0.00	10,543.69	625,409.00	26,730.21	0.00	662,682.90
<b>Net book value 30/09/2005</b>	<b>12,153,863.29</b>	<b>12,519,221.15</b>	<b>9,661,124.83</b>	<b>7,939,496.82</b>	<b>4,295,417.89</b>	<b>208,946.32</b>	<b>46,778,070.30</b>
Cost	10,507,974.41	15,638,213.26	25,337,885.06	33,493,881.17	4,495,813.63	1,805,637.62	91,279,405.15
Accumulated depreciation and impairment loss	0.00	(4,007,129.62)	(15,078,416.07)	(24,038,529.77)	(2,356,669.79)	0.00	(45,480,745.25)
<b>Net book value 31/12/2004</b>	<b>10,507,974.41</b>	<b>11,631,083.64</b>	<b>10,259,468.99</b>	<b>9,455,351.40</b>	<b>2,139,143.84</b>	<b>1,805,637.62</b>	<b>45,798,659.90</b>
Cost	12,153,863.29	16,820,775.03	25,878,608.03	33,794,959.26	7,159,180.86	208,946.32	96,016,332.79
Accumulated depreciation and impairment loss	0.00	(4,301,553.88)	(16,217,483.20)	(25,855,462.44)	(2,863,762.97)	0.00	(49,238,262.49)
<b>Net book value 30/09/2005</b>	<b>12,153,863.29</b>	<b>12,519,221.15</b>	<b>9,661,124.83</b>	<b>7,939,496.82</b>	<b>4,295,417.89</b>	<b>208,946.32</b>	<b>46,778,070.30</b>

Total cost of fixed assets fully depreciated as at 30 September 2005 amounts to Bank 23,408,849.37, Group 23,509,881.67.

## 22. OTHER ASSETS

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Investment property	22,300,645.21	21,948,354.88	22,300,645.21	21,948,354.88
Tax advances	5,814,049.76	5,154,683.46	5,576,857.05	5,154,683.46
Prepayments	11,514,646.60	10,130,709.19	10,762,140.99	9,643,480.89
Broker funds	8,679,169.41	10,502,120.52	0.00	0.00
Other	12,157,034.09	7,515,972.29	3,495,402.47	4,261,629.72
	<b>60,465,545.07</b>	<b>55,251,840.34</b>	<b>42,135,045.72</b>	<b>41,008,148.95</b>
<b>Deferred tax assets</b>	<b>8,005,321.48</b>	<b>8,567,025.48</b>	<b>7,238,326.80</b>	<b>7,746,713.94</b>
<b>Other assets</b>	<b>68,470,866.55</b>	<b>63,818,865.82</b>	<b>49,373,372.52</b>	<b>48,754,862.89</b>

### Movement in deferred taxes

Caption	GROUP			BANK		
	31/12/2004	INCOME	30/9/2005	31/12/2004	INCOME	30/9/2005
Intangible assets write-off	208,305.80	(135,890.57)	344,196.37	208,305.80	90,662.15	117,643.65
Employee benefit obligations	1,879,667.43	(95,107.02)	1,974,774.45	1,803,747.94	(67,719.52)	1,871,467.46
Impairment of loans	5,316,124.49	936,552.62	4,379,571.87	4,874,750.00	629,295.54	4,245,454.46
Impairment of participations	34,754.86	0.00	34,754.86	34,754.86	0.00	34,754.86
Commission recognition with the effective rate	219,321.70	(143,851.03)	363,172.73	219,321.70	(143,851.03)	363,172.73
Write-off of receivables	605,833.64	0.00	605,833.64	605,833.64	0.00	605,833.64
Tax loss	303,017.56	0.00	303,017.56	0.00	0.00	0.00
	<b>8,567,025.48</b>	<b>561,704.00</b>	<b>8,005,321.48</b>	<b>7,746,713.94</b>	<b>508,387.14</b>	<b>7,238,326.80</b>

## 23. DUE TO BANKS

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Current deposits	3,379,768.23	1,091,919.77	3,379,768.23	1,091,919.77
Term deposits	3,539,527.30	9,684,347.76	260,957.03	5,654,950.29
Intragroup loan 11/8/2005	0.00	0.00	199,381,587.59	0.00
Other deposits	1,478,935.52	2,217,714.86	1,478,935.52	2,217,714.86
Other borrowings	12,432,414.20	6,524,596.81	0.00	0.00
<b>Due to banks</b>	<b>20,830,645.25</b>	<b>19,518,579.20</b>	<b>204,501,248.37</b>	<b>8,964,584.92</b>

Intragroup loan 11/08/2005 has a 3 year term and has a Euribor 3 month interest plus 0.67% spread until the end of its term.

## 24. DUE TO CUSTOMERS

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Current accounts	77,259,580.85	63,782,543.49	72,901,689.85	63,782,543.49
Saving accounts	447,508,558.69	469,337,708.26	447,508,558.69	467,274,424.26
Term deposits	1,222,557,998.75	1,085,053,717.76	1,218,773,909.75	1,084,257,214.76
<b>Customer deposits</b>	<b>1,747,326,138.29</b>	<b>1,618,173,969.51</b>	<b>1,739,184,158.29</b>	<b>1,615,314,182.51</b>
On demand	195,624,193.12	154,389,067.39	195,230,774.24	151,634,438.03
Term	455,347,116.09	585,051,601.43	444,399,701.09	573,667,712.43
<b>Deposits with companies</b>	<b>650,971,309.21</b>	<b>739,440,668.82</b>	<b>639,630,475.33</b>	<b>725,302,150.46</b>
On demand	7,962,264.42	2,672,499.43	7,962,264.42	2,672,499.43
Term	20,124,588.79	19,076,025.17	20,124,588.79	19,076,025.17
<b>Deposits with government companies</b>	<b>28,086,853.21</b>	<b>21,748,524.60</b>	<b>28,086,853.21</b>	<b>21,748,524.60</b>
Repurchase agreements (Repos) with individuals	36,893,920.61	31,478,099.01	36,893,920.61	31,478,099.01
Repurchase agreements (Repos) with companies	27,724,704.34	25,955,896.62	28,129,847.85	26,265,646.79
<b>Repos</b>	<b>64,618,624.95</b>	<b>57,433,995.63</b>	<b>65,023,768.46</b>	<b>57,743,745.80</b>
Cheques and orders	17,273,913.11	19,860,237.15	16,292,899.11	19,860,237.15
Other amounts	37,252,256.07	20,782,676.84	0.00	0.00
<b>Due to customers</b>	<b>2,545,529,094.84</b>	<b>2,477,440,072.55</b>	<b>2,488,218,154.40</b>	<b>2,439,968,840.52</b>

## 25. DEBT SECURITIES IN ISSUE AND OTHER BORROWED FUNDS

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Preferred shares	12,311,727.48	11,894,493.78	12,311,727.48	11,894,493.78
Share premium on preferred shares	16,671,466.40	15,947,000.00	16,671,466.40	15,947,000.00
Convertible subordinated debt maturity – 2013	14,546,159.25	29,213,593.31	14,546,159.25	29,213,593.31
Subordinated debt maturity 2015	79,775,000.00	0.00	79,775,000.00	0.00
Corporate bond leasing (5 year)	24,578,313.33	25,131,423.61	0.00	0.00
Corporate bond maturity 2008	199,393,211.88	0.00	0.00	0.00
<b>Debt securities in issue and other borrowed funds</b>	<b>347,275,878.34</b>	<b>82,186,510.70</b>	<b>123,304,353.13</b>	<b>57,055,087.09</b>

The convertible bond was issued 21 January 2003 and has a maturity of 10 years with the right of first redemption after 5 years. It has a rate of interest of Euribor plus 1.75% up to the date of the redemption and 3.25% until maturity. Interest accrues every 3 months starting 21 January 2003.

The subordinated debt with maturity 2015 was issued 4 May 2005 and has a 10 year term with the right to fixed indemnity after the end of the fifth year. It has an interest rate of Euribor plus 1.10% up to redemption date and 2.40% up to maturity. It accrued interest quarterly starting 4 August 2005.

Corporate bond with a maturity of 2008 has a 3 year term and in the rest of Euribor plus 0.55% spread until maturity.

The subordinated debt is used as secondary capital (Tier II capital) for capital adequacy purposes.

## 26. EMPLOYEE BENEFITS AND PROVISIONS

(Amounts expressed in Euro)

The Group provides post employee benefits upon retirement according to law (L. 2112/1920) or through separate agreements made with employees who know the details of the plans.

Details of total employee benefits are provided below:

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Present value of unfunded obligations	7,205,563.25	6,869,334.00	7,138,303.25	6,530,360.00
Present value of funded obligations	1,031,797.75	991,615.00	1,031,797.75	991,615.00
Fair value of plan assets	(599,699.00)	(599,699.00)	(599,699.00)	(599,699.00)
Unrecognised actuarial gains and losses	(187,511.61)	(460,001.50)	(526,484.05)	(458,935.00)
<b>Recognized liability for defined benefit obligations</b>	<b>7,450,150.39</b>	<b>6,801,248.50</b>	<b>7,043,917.95</b>	<b>6,463,341.00</b>
Provision for vacation not taken	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00
Release of provision for vacation not taken	(309,698.87)		(309,698.87)	
<b>Total benefits to staff</b>	<b>8,640,451.52</b>	<b>8,301,248.50</b>	<b>8,234,219.08</b>	<b>7,963,341.00</b>
<b>Other provisions</b>	<b>1,645,483.31</b>	<b>1,645,483.31</b>	<b>0.00</b>	<b>0.00</b>
<b>Employee benefits and provisions</b>	<b>10,285,934.83</b>	<b>9,946,731.81</b>	<b>8,234,219.08</b>	<b>7,963,341.00</b>

The expensed recognized in the interim financial statements consists of the current service costs, interest on the obligation for employee benefits amounting for the:

	30/09/2005	30/09/2004
Group	675,203.25	888,867.00
Bank	607,943.25	795,288.75

Principal actuarial assumptions at the date of the most recent actuarial valuations for 2005 and 2004:

Discount rate	4.5%
Expected return on plan assets	4.5%
Future salary increases	4.5%

## 27. OTHER LIABILITIES

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Taxes and duties (without income tax)	1,540,900.90	2,785,488.34	1,260,917.81	2,524,975.87
Income tax	5,643,484.82	8,230,831.24	4,945,272.36	7,388,681.99
Due to social security funds	1,126,515.91	2,087,649.94	984,693.52	1,824,526.51
Suppliers – creditors	2,539,404.09	5,584,176.61	1,080,646.33	3,100,421.00
Bonus due to staff	269,977.80	1,000,596.53	260,750.37	1,000,596.53
Financial leasing obligations	129.34	0.00	2,331,546.78	2,683,954.10
Other liabilities	1,732,501.92	2,419,210.20	1,102,869.80	2,121,639.60
Amounts collected on behalf of third parties	20,127,964.47	10,266,905.99	19,770,985.59	10,266,905.99
Accrued income and accruals	33,781,497.70	29,005,137.79	29,222,720.39	24,868,025.85
	<b>66,762,376.95</b>	<b>61,379,996.64</b>	<b>60,960,402.95</b>	<b>55,779,727.44</b>
<b>Deferred tax liabilities</b>	<b>967,445.44</b>	<b>900,762.12</b>	<b>357,364.59</b>	<b>295,923.51</b>
<b>Other liabilities</b>	<b>67,729,822.39</b>	<b>62,280,758.76</b>	<b>61,317,767.54</b>	<b>56,075,650.95</b>

### Movement in deferred tax liabilities

Caption	GROUP			BANK		
	31/12/2004	INCOME	30/9/2005	31/12/2004	INCOME	30/9/2005
Valuation of investment property	295,923.51	(3,103.08)	292,820.43	295,923.51	(3,103.08)	292,820.43
Change in depreciation rates for fixed assets	604,838.61	48,877.16	653,715.77	0.00	43,634.92	43,634.92
Debt issue expenses	0.00	20,909.24	20,909.24	0.00	20,909.24	20,909.24
	<b>900,762.12</b>	<b>66,683.32</b>	<b>967,445.44</b>	<b>295,923.51</b>	<b>61,441.08</b>	<b>357,364.59</b>

## 28. SHARE CAPITAL, SHARE PREMIUM

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Number of ordinary shares	89,610,209	85,378,569	89,610,209	85,378,569
Share capital paid	104,843,944.53	99,892,925.73	104,843,944.53	99,892,925.73
Share premium	133,316,500.97	124,785,867.12	133,316,500.97	124,785,867.12

In the nine-month period of 2005 4,231,640 debt security notes were converted to ordinary shares.

Share capital is paid in full.

There are two categories of shares: a) ordinary shares with a voting right and b) non-convertible preferred shares without a voting right. Preferred shares have the following benefits: a) to receive the minimum dividend as stated in article 28 paragraph 2 of the article of association before ordinary shareholders and the right to receive any additional benefit that the ordinary shareholders will receive b) to receive a cumulative amount in the future if in any period a dividend is not distributed or if the Bank pays an amount that is less than 6% of the share capital in one or more financial periods c) first right to the net asset amount before the ordinary shareholders in case of liquidation and in any excess of any amount over the share capital.

## 29. RESERVES AND RETAINED EARNINGS

(Amounts expressed in Euro)

Caption	GROUP		BANK	
	30/9/2005	31/12/2004	30/9/2005	31/12/2004
Opening balance	7,759,479.68	7,054,560.78	6,480,780.50	5,789,718.71
Transfer from profits	0.00	704,918.90	0.00	691,061.79
Closing balance	7,759,479.68	7,759,479.68	6,480,780.50	6,480,780.50
<b>Statutory reserve</b>	<b>7,759,479.68</b>	<b>7,759,479.68</b>	<b>6,480,780.50</b>	<b>6,480,780.50</b>
Special and extraordinary reserves	12,429,606.48	12,429,606.48	11,111,982.99	11,111,982.99
Available for sale reserve	(298,718.94)	(570,717.78)	(141,012.70)	(570,717.78)
Revaluation of fixed assets	6,216,574.25	6,216,574.25	6,104,121.43	6,104,121.43
Other reserves	(4,233,925.60)	(5,210,833.96)	0.00	0.00
Accumulated deficit	(42,230,928.92)	(34,957,787.78)	(34,346,848.76)	(27,516,321.64)
<b>Reserves</b>	<b>(20,357,913.05)</b>	<b>(14,333,679.11)</b>	<b>(10,790,976.54)</b>	<b>(4,390,154.50)</b>
<b>Net profit for the period 01/01/05 - 30/09/05</b>	<b>17,126,217.77</b>		<b>13,779,651.04</b>	
<b>Other reserves and retained earnings</b>	<b>(3,231,695.28)</b>	<b>(14,333,679.11)</b>	<b>2,988,674.50</b>	<b>(4,390,154.50)</b>
<b>Net equity attributable to the shareholders of the parent company</b>	<b>234,928,750.22</b>	<b>210,345,113.74</b>	<b>241,149,120.00</b>	<b>220,288,638.35</b>
<b>Minority interests</b>	<b>7,344,585.31</b>	<b>7,102,824.85</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL EQUITY</b>	<b>242,273,335.53</b>	<b>217,447,938.59</b>	<b>241,149,120.00</b>	<b>220,288,638.35</b>

Out of special and extraordinary reserves an amount of EUR 2,706,382.82 are tax free reserves for the Bank and EUR 3,202,020.64 for the Group.

In accordance with article 44 of Company Law 2190/1920 5% of net profit after tax must be distributed to a statutory reserve which is used to offset any accumulated deficits before distributing dividends. The minimum requirement for statutory reserve is 1/3 of the share capital.

## 30. CONTINGENT LIABILITIES

(Amounts expressed in Euro)

	30/09/2005	31/12/2004
Letters of guarantee	185,008,780.16	169,755,277.53
Letters of credit	3,236,303.11	4,792,239.79

### 31. LEGAL ISSUES

According to the Legal Department there are no outstanding legal proceedings that will have a material effect to the financial position of the Group.

### 32. RELATED PARTIES

All transactions are neutral and are performed under the same normal procedures as with the third party.

The total amount of transactions with related parties amounts to:

<b>Member of the Board and Directors' of the Bank</b>	<b>30 September 2005</b>	<b>31 December 2004</b>
Receivables	70,936.06	1,586,428.00
Liabilities	6,006,416.62	4,550,102.49
Income	43,705.68	24,750.89
Expense	35,215.00	21,818.37

#### **Subsidiaries and associates**

<b>Assets</b>	<b>30 September 2005</b>	<b>31 December 2004</b>
Due to banks	48,351,411.73	15,037,750.53
Due to customers (after impairment losses)	89,984,736.45	44,226,393.05
Other assets	96,686.67	78,854.17
<b>Total assets</b>	<b>138,432,834.85</b>	<b>59,342,997.75</b>

#### **Liabilities**

Due to customers	26,664,640.27	18,988,973.50
Due to banks	199,381,587.59	0,00
Debt securities	79,775,000.00	0.00
Other liabilities	2,413,884.44	2,740,896.61
<b>Total liabilities</b>	<b>308,235,112.30</b>	<b>21,729,870.11</b>

<b>Income</b>	<b>1/1 - 30/9/2005</b>	<b>1/1 - 30/9/2004</b>
Interest income	2,836,201.75	948,739.13
Commission income	623,087.11	370,387.19
Dividend income	231,126.00	457,170.00
Other operating income	136,816.30	135,268.22
<b>Total income</b>	<b>3,827,231.16</b>	<b>1,911,564.54</b>

#### **Expenses**

Interest expenses	795,621.17	6,525.85
Commission expense	8,393.33	0,00
General expenses	505,280.52	736,885.61
<b>Total expenses</b>	<b>1,309,295.02</b>	<b>743,411.46</b>

All intragroup loans and deposits have been eliminated upon consolidation.

### **33. SUBSEQUENT EVENT**

Apart from the above there have been no other events subsequent to the interim balance sheet date (30 September 2005) for the Group which must be reported under IFRS.

### **34. FAIR VALUE**

The Group estimates that the book value of financial instruments that are not depicted in the financial statements at fair value is fairly close to fair value as the largest portion of these items are floating with an expected maturity under twelve months.

The fair value of off-balance sheet items such as letters of guarantee, letter of credits do not have a significant effect.

### **35. RISK MANAGEMENT**

The Bank has established a Risk Management Division in order to deduct measure and manage banking and operational risks. The Bank has established a modern risk management process that applies traditional and contemporary risk management methods to meet the needs of the Bank.

#### **35.1 Interest rate risk**

The Bank uses the Static Repricing Gap methodology to measure interest rate risk. Based on this methodology assets and liabilities are grouped in maturity zones for each currency based on their maturity (fixed rate products) or based on the next repricing method (floating).

The Static Repricing Gap methodology is used to measure the level of sensitivity in the Bank's current assets and liabilities to changes in interest.

#### **35.2 Liquidity risk**

Liquidity risk includes the risk of being unable to fund assets at appropriate maturities and rates.

The Group wishes to invest any available funds at such a level that will maintain a satisfactory liquidity risk level. Liquidity risk management is the process to track and quantify liquidity needs and to take steps where necessary to maintain a satisfactory liquidity level.

Assets and liabilities are grouped into time frames based on their maturity which is also known as the Liquidity Gap method and is used for liquidity risk management purposes.

In order to minimise this risk the Group invests in short-term financial instruments and in highly liquid funds, and maintains credit limits with other correspondents and financial institutions.

### 35.3 Market risk

Market risk is the risk of occurring possible losses caused by the fluctuation and volatility of market prices, such as share prices, interest rate and foreign exchange rate fluctuations.

For the Bank market risk is separated into the following risks:

- The risk from changes in the prices of trading instruments.
- The interest risk from transactions in bonds and in forward contracts on bonds.
- The foreign exchange risk from transactions in outright FX forwards.

The Group applies a 'value at risk' methodology (VAR) to estimate the market risk.

The measurement of the value at risk is an estimate of the change in value of the portfolio at a specific confidence level in a specified period of time. The Bank uses the Variance-Covariance methodology in estimating VaR. It is measured with a confidence level of 99% assumes a 10 day horizon and a 250 holding day period. The measurement of the VAR estimate for the trading portfolio has been internally developed and is documented. Management has approved the VAR limits and the VAR manual.

VAR for the trading portfolio as at 30 September 2005 amounted to € 681,116 and is analysed as follows:

- VAR equity risk: € 676,795
- VAR interest risk: € 2,340
- VAR foreign exchange risk: € 19,577

VAR on the trading portfolio is smaller compared to the prices of each component VAR which justifies the diversity of the portfolio.

Apart from VAR, the Bank applies stress testing scenarios in order to measure the risk of possible losses from extreme changes in the economic environment.

Trade limits and counterparty limits exist for each product. For money market deals there are intra-day, overnight and stop loss limits as well as limits on the face value and maturity of the trading and non-trading book. Limits are regularly reviewed and approved by management.

**Foreign Exchange Risk Bank as at 30/09/2005**

<b>Foreign Exchange Risk</b>							
<b>Assets</b>	<b>EUR</b>	<b>USD</b>	<b>GBP</b>	<b>JPY</b>	<b>CHF</b>	<b>Other</b>	<b>Total</b>
Cash and balances with Central Bank	113,622,801.42	6,250,593.56	2,100,488.31	52,800.00	373,484.99	640,932.79	<b>123,041,101.07</b>
Due from banks	403,717,515.68	155,084,742.13	11,157,592.75	1,041,361.59	399,810.38	3,560,031.13	<b>574,961,053.66</b>
Trading securities	7,999,022.93	0.00	0.00	0.00	0.00	0.00	<b>7,999,022.93</b>
Derivatives	169,361.14	0.00	0.00	0.00	0.00	0.00	<b>169,361.14</b>
Due from customers	1,957,213,086.39	188,448,734.44	4,330.90	6,207,301.88	2,097,858.94	1,038.59	<b>2,153,972,351.14</b>
Investment portfolio	100,901,043.18	26,324,689.62	0.00	0.00	280,009.21	0.00	<b>127,505,742.01</b>
Investments subsidiaries and associates	44,027,904.70	0.00	18,329.42	0.00	0.00	0.00	<b>44,046,234.12</b>
Intangible assets	6,773,626.11	0.00	0.00	0.00	0.00	0.00	<b>6,773,626.11</b>
Property, plant and equipment	40,502,960.95	0.00	0.00	0.00	0.00	0.00	<b>40,502,960.95</b>
Other assets	48,227,339.11	1,135,727.49	1,247.42	7,791.55	1,004.88	262.07	<b>49,373,372.52</b>
<b>TOTAL ASSETS</b>	<b>2,723,154,661.61</b>	<b>377,244,487.24</b>	<b>13,281,988.80</b>	<b>7,309,255.02</b>	<b>3,152,168.40</b>	<b>4,202,264.58</b>	<b>3,128,344,825.65</b>

<b>Foreign Exchange Risk</b>							
<b>Liabilities</b>	<b>EUR</b>	<b>USD</b>	<b>GBP</b>	<b>JPY</b>	<b>CHF</b>	<b>Other</b>	<b>Total</b>
Due to banks	203,617,699.89	239,386.93	383,104.76	0.00	0.00	261,056.79	<b>204,501,248.37</b>
Due to customers	1,968,780,009.29	384,509,185.78	12,763,181.30	116,776,114.24	1,589,213.63	3,800,450.16	<b>2,488,218,154.40</b>
Derivatives	1,619,963.13	0.00	0.00	0.00	0.00	0.00	<b>1,619,963.13</b>
Debt securities	123,304,353.13	0.00	0.00	0.00	0.00	0.00	<b>123,304,353.13</b>
Provisions	8,234,219.08	0.00	0.00	0.00	0.00	0.00	<b>8,234,219.08</b>
Other liabilities	59,848,285.68	1,381,190.71	62,055.65	11,422.11	580.39	14,233.00	<b>61,317,767.54</b>
<b>TOTAL LIABILITIES</b>	<b>2,365,404,530.20</b>	<b>386,129,763.42</b>	<b>13,208,341.71</b>	<b>116,787,536.35</b>	<b>1,589,794.02</b>	<b>4,075,739.95</b>	<b>2,887,195,705.65</b>

<b>Net foreign exchange position</b>	<b>357,750,131.41</b>	<b>-8,885,276.18</b>	<b>73,647.09</b>	<b>-109,478,281.33</b>	<b>1,562,374.38</b>	<b>126,524.63</b>	<b>241,149,120.00</b>
Forward contracts and off balance sheets	(117,589,787.54)	8,425,564.04	(42,132.49)	109,479,693.77	(1,851,342.46)	127,407.33	<b>(1,450,597.35)</b>
<b>Net foreign exchange position</b>	<b>240,160,343.87</b>	<b>-459,712.14</b>	<b>31,514.60</b>	<b>1,412.44</b>	<b>-288,968.08</b>	<b>253,931.96</b>	<b>239,698,522.65</b>

**Foreign Exchange Risk Bank as at 31/12/2004**

<b>Foreign Exchange Risk</b>							
<b>Assets</b>	<b>EUR</b>	<b>USD</b>	<b>GBP</b>	<b>JPY</b>	<b>CHF</b>	<b>Other</b>	<b>Total</b>
Cash and balances with Central Bank	99,552,523.68	2,670,424.30	612,488.48	0.00	210,875.62	1,761,187.35	<b>104,807,499.43</b>
Due from banks	285,236,511.58	166,771,178.79	9,794,587.93	742,555.97	759,295.74	3,901,373.47	<b>467,205,503.48</b>
Trading securities	7,892,270.52	0.00	0.00	0.00	0.00	0.00	<b>7,892,270.52</b>
Derivatives	470,830.31	0.00	0.00	0.00	0.00	0.00	<b>470,830.31</b>
Due from customers	1,841,829,064.25	128,658,066.07	4,189.01	9,107,759.28	3,179,990.36	972.28	<b>1,982,780,041.25</b>
Investment portfolio	85,577,448.30	10,745,801.08	0.00	0.00	596,279.73	0.00	<b>96,919,529.11</b>
Investments Subsidiaries and associates	42,977,084.44	0.00	0.00	0.00	0.00	0.00	<b>42,977,084.44</b>
Intangible assets	5,371,986.39	0.00	0.00	0.00	0.00	0.00	<b>5,371,986.39</b>
Property, plant and equipment	40,802,816.49	0.00	0.00	0.00	0.00	0.00	<b>40,802,816.49</b>
Other assets	48,182,836.07	560,139.55	1,091.16	8,733.10	1,140.53	922.48	<b>48,754,862.89</b>
<b>TOTAL ASSETS</b>	<b>2,457,893,372.03</b>	<b>309,405,609.79</b>	<b>10,412,356.58</b>	<b>9,859,048.35</b>	<b>4,747,581.98</b>	<b>5,664,455.58</b>	<b>2,797,982,424.31</b>
<b>Foreign Exchange Risk</b>							
<b>Liabilities</b>	<b>EUR</b>	<b>USD</b>	<b>GBP</b>	<b>JPY</b>	<b>CHF</b>	<b>Other</b>	<b>Total</b>
Due to banks	5,709,229.33	1,972,390.44	114,715.18	0.00	0.00	1,168,249.97	<b>8,964,584.92</b>
Due to customers	1,815,687,925.35	319,761,875.52	9,922,343.99	289,562,062.48	1,020,948.01	4,013,685.17	<b>2,439,968,840.52</b>
Derivatives	7,666,281.48	0.00	0.00	0.00	0.00	0.00	<b>7,666,281.48</b>
Debt securities	57,055,087.09	0.00	0.00	0.00	0.00	0.00	<b>57,055,087.09</b>
Provisions	7,963,341.00	0.00	0.00	0.00	0.00	0.00	<b>7,963,341.00</b>
Other liabilities	55,476,134.61	500,853.32	48,365.92	40,558.59	414.09	9,324.42	<b>56,075,650.95</b>
<b>TOTAL LIABILITIES</b>	<b>1,949,557,998.86</b>	<b>322,235,119.28</b>	<b>10,085,425.09</b>	<b>289,602,621.07</b>	<b>1,021,362.10</b>	<b>5,191,259.56</b>	<b>2,577,693,785.96</b>
<b>Net foreign exchange position</b>	<b>508,335,373.17</b>	<b>(12,829,509.49)</b>	<b>326,931.49</b>	<b>(279,743,572.72)</b>	<b>3,726,219.88</b>	<b>473,196.02</b>	<b>220,288,638.35</b>
Forward contracts and off balance sheets	(295,471,325.70)	12,849,046.16	(386,028.71)	279,754,361.19	(3,713,785.73)	(227,718.31)	<b>(7,195,451.10)</b>
<b>Net foreign exchange position</b>	<b>212,864,047.47</b>	<b>19,536.67</b>	<b>-59,097.22</b>	<b>10,788.47</b>	<b>12,434.15</b>	<b>245,477.71</b>	<b>213,093,187.25</b>

**Foreign Exchange Risk Group as at 30/09/2005**

<b>Foreign Exchange Risk</b>							
<b>Assets</b>	<b>EUR</b>	<b>USD</b>	<b>GBP</b>	<b>JPY</b>	<b>CHF</b>	<b>Other</b>	<b>Total</b>
Cash and balances with Central Bank	136,277,224.87	10,746,790.56	2,208,958.31	77,916.00	393,150.99	8,727,132.79	<b>158,431,173.52</b>
Due from banks	371,243,158.63	145,965,444.32	11,943,444.03	1,041,361.59	823,866.95	9,789,522.13	<b>540,806,797.65</b>
Trading securities	10,580,822.68	0.00	0.00	0.00	0.00	0.00	<b>10,580,822.68</b>
Derivatives	185,561.14	0.00	0.00	0.00	0.00	0.00	<b>185,561.14</b>
Due from customers	2,047,406,467.51	195,968,734.44	7,504,330.90	6,207,301.88	3,590,858.94	12,558,116.59	<b>2,273,235,810.26</b>
Investment portfolio	101,368,291.50	26,324,689.62	0.00	0.00	280,009.21	0.00	<b>127,972,990.33</b>
Investments Subsidiaries and associates	1,546,234.58	0.00	0.00	0.00	0.00	629.00	<b>1,546,863.58</b>
Intangible assets	7,731,426.84	0.00	0.00	0.00	0.00	57,607.00	<b>7,789,033.84</b>
Property, plant and equipment	43,621,091.30	0.00	0.00	0.00	0.00	3,156,979.00	<b>46,778,070.30</b>
Other assets	65,600,928.14	1,219,727.49	1,247.42	7,791.55	1,004.88	1,640,167.07	<b>68,470,866.55</b>
<b>TOTAL ASSETS</b>	<b>2,785,561,207.19</b>	<b>380,225,386.43</b>	<b>21,657,980.66</b>	<b>7,334,371.02</b>	<b>5,088,890.97</b>	<b>35,930,153.58</b>	<b>3,235,797,989.85</b>

<b>Foreign Exchange Risk</b>							
<b>Liabilities</b>	<b>EUR</b>	<b>USD</b>	<b>GBP</b>	<b>JPY</b>	<b>CHF</b>	<b>Other</b>	<b>Total</b>
Due to banks	19,716,046.86	251,957.20	383,104.76	0.00	0.00	479,536.43	<b>20,830,645.25</b>
Due to customers	2,010,866,594.96	386,387,775.70	12,735,032.58	116,776,114.24	1,477,270.20	17,286,307.16	<b>2,545,529,094.84</b>
Derivatives	1,873,278.67	0.00	0.00	0.00	0.00	0.00	<b>1,873,278.67</b>
Debt securities	347,275,878.34	0.00	0.00	0.00	0.00	0.00	<b>347,275,878.34</b>
Provisions	10,285,934.83	0.00	0.00	0.00	0.00	0.00	<b>10,285,934.83</b>
Other liabilities	63,450,531.23	1,389,190.71	62,055.65	11,422.11	580.39	2,816,042.30	<b>67,729,822.39</b>
<b>TOTAL LIABILITIES</b>	<b>2,453,468,264.89</b>	<b>388,028,923.61</b>	<b>13,180,192.99</b>	<b>116,787,536.35</b>	<b>1,477,850.59</b>	<b>20,581,885.89</b>	<b>2,993,524,654.32</b>

<b>Net foreign exchange position</b>	<b>332,092,942.30</b>	<b>(7,803,537.18)</b>	<b>8,477,787.67</b>	<b>(109,453,165.33)</b>	<b>3,611,040.38</b>	<b>15,348,267.69</b>	<b>242,273,335.53</b>
Forward contracts and off balance sheets	(117,589,787.54)	8,411,548.04	(7,057,638.49)	109,479,693.77	(3,758,278.46)	127,407.33	<b>(10,387,055.35)</b>
<b>Net foreign exchange position</b>	<b>214,503,154.76</b>	<b>608,010.86</b>	<b>1,420,149.18</b>	<b>26,528.44</b>	<b>(147,238.08)</b>	<b>15,475,675.02</b>	<b>231,886,280.18</b>

## Foreign Exchange Risk Group as at 31/12/2004

<b>Foreign Exchange Risk</b>							
<b>Assets</b>	<b>EUR</b>	<b>USD</b>	<b>GBP</b>	<b>JPY</b>	<b>CHF</b>	<b>Other</b>	<b>Total</b>
Cash and balances with Central Bank	99,870,245.92	12,023,453.81	663,315.02	9,072.68	222,628.10	6,231,226.42	<b>119,019,941.95</b>
Due from banks	291,247,776.91	157,132,813.52	9,805,587.93	742,555.97	762,295.74	11,465,878.47	<b>471,156,908.54</b>
Trading securities	16,815,598.56	0.00	0.00	0.00	0.00	0.00	<b>16,815,598.56</b>
Derivatives	500,327.26	0.00	0.00	0.00	0.00	0.00	<b>500,327.26</b>
Due from customers	1,905,887,589.53	135,279,066.07	4,189.01	9,107,759.28	3,179,990.36	363,591.28	<b>2,053,822,185.53</b>
Investment portfolio	86,311,124.02	10,745,801.08	0.00	0.00	596,279.73	0.00	<b>97,653,204.83</b>
Investments Subsidiaries and associates	1,540,898.34	0.00	0.00	0.00	0.00	98,356.00	<b>1,639,254.34</b>
Intangible assets	6,232,141.34	0.00	0.00	0.00	0.00	35,894.00	<b>6,268,035.34</b>
Property, plant and equipment	45,169,138.90	0.00	0.00	0.00	0.00	629,521.00	<b>45,798,659.90</b>
Other assets	62,857,445.00	679,139.55	1,091.16	8,733.10	1,140.53	271,316.48	<b>63,818,865.82</b>
<b>TOTAL ASSETS</b>	<b>2,516,432,285.78</b>	<b>315,860,274.03</b>	<b>10,474,183.12</b>	<b>9,868,121.03</b>	<b>4,762,334.46</b>	<b>19,095,783.65</b>	<b>2,876,492,982.07</b>

<b>Foreign Exchange Risk</b>							
<b>Liabilities</b>	<b>EUR</b>	<b>USD</b>	<b>GBP</b>	<b>JPY</b>	<b>CHF</b>	<b>Other</b>	<b>Total</b>
Due to banks	16,280,974.14	1,954,639.91	114,715.18	0.00	0.00	1,168,249.97	<b>19,518,579.20</b>
Due to customers	1,840,777,772.12	320,579,260.78	9,939,343.99	289,562,062.48	1,020,948.01	15,560,685.17	<b>2,477,440,072.55</b>
Derivatives	7,672,390.46	0.00	0.00	0.00	0.00	0.00	<b>7,672,390.46</b>
Debt securities	82,186,510.70	0.00	0.00	0.00	0.00	0.00	<b>82,186,510.70</b>
Provisions	9,946,731.81	0.00	0.00	0.00	0.00	0.00	<b>9,946,731.81</b>
Other liabilities	61,627,242.42	504,853.32	48,365.92	40,558.59	414.09	59,324.42	<b>62,280,758.76</b>
<b>TOTAL LIABILITIES</b>	<b>2,018,491,621.65</b>	<b>323,038,754.01</b>	<b>10,102,425.09</b>	<b>289,602,621.07</b>	<b>1,021,362.10</b>	<b>16,788,259.56</b>	<b>2,659,045,043.48</b>

<b>Net foreign exchange position</b>	<b>497,940,664.13</b>	<b>(7,178,479.98)</b>	<b>371,758.03</b>	<b>(279,734,500.04)</b>	<b>3,740,972.36</b>	<b>2,307,524.09</b>	<b>217,447,938.59</b>
Forward contracts and off balance sheets	(298,971,325.70)	11,049,046.16	(386,028.71)	279,754,361.19	(3,713,785.73)	5,076,281.69	<b>(7,191,451.10)</b>
<b>Net foreign exchange position</b>	<b>198,969,338.43</b>	<b>3,870,566.18</b>	<b>(14,270.68)</b>	<b>19,861.15</b>	<b>27,186.63</b>	<b>7,383,805.78</b>	<b>210,256,487.49</b>

### 35.4 Credit risk

Credit risk is the risk of loss resulting from counterparty default. The Bank considers credit risk for loans as the loss which the Bank would suffer if a client or counterparty fails to meet their contractual obligations.

Credit limits based on the creditworthiness of the counterparty have been developed in order to minimize the credit risk that the Bank undertakes. The creditworthiness analysis for each client is based on the country domicile, the business sector and other qualitative and quantitative characteristics for the client, the nature of the transaction and the collateral.

For credit control purposes, credit exposure is measured by the nature of the client in the following categories: central governments (for purchase and holdings of debt instruments), financial institutions, corporate customers (with reliable financial data), small and medium size entities (SME) and retail customers. The largest credit risk represents the loss from the failure of the counterparty to meet their contractual obligations. The Bank along with specialised consulting firms has developed a series of valuation models to assess the risk for each category.

A financial (quantitative) and business (qualitative) analysis is performed to valuate the credit risk for corporate customers. Financial analysis is based on the published financial statements of the customer. Business analysis depends on the quality characteristics of the business sector where the company operates. For SMEs the valuation model takes into account qualitative characteristics as well as their payment behaviour. Two models exist for retail customers. The first one takes into account the qualitative and financial information of the customer when the customer applies for a loan and the second model depends on evaluating the payment performance and the Bank's relationship with the customer. At the approval stage, the credit risk as a whole is assessed for the counterparty individually or collectively taken into account the credit limits approved by the divisions of the Bank. Collaterals and other securities that mitigate the credit risk are used to determine the credit limits. On a systematic basis, the Bank monitors the counterparty risk and credit exposure along with the credit limits. Off balance sheet items and credit exposures from settlement transactions are also used to develop credit exposures.

In order to assess the country risk the Bank approves limits that depend on credit ratings performed by credit agencies, macroeconomic data of the country as well as international and political developments. For counterparty risks with financial institutions, the Bank places limits for each type of banking transaction based on the risk of the transaction. The credit limit for each financial institution is split into trade limits and money market limits. These limits are based on the credit rating of the bank, their financial data and other qualitative information.

### **36. EXPLANATIONS FOR THE TRANSITION TO INTERNATIONAL FINANCIAL REPORTING STANDARDS**

As stated in note 2.1, the interim financial statements for the period ended 30 September 2005 have been prepared in accordance with International Financial Reporting Standards (IFRS). The standards have been applied in preparing the comparative figures for 31 December 2004 as well as for the opening balance of 1 January 2004.

In preparing the interim financial statements in accordance with IFRS the Bank restated figures and balances reported in financial statements prepared under previous accounting practices.

An explanation for the transition from the previous accounting standards to IFRS is set below:

#### **Intangible assets**

In accordance with IFRS certain expenses (start-up costs, reorganisation) that were capitalized as intangible assets in accordance with Greek Accounting Practices, should be expensed when incurred. In addition the goodwill that arised from the merger with the Central Bank was reduced to zero as the Bank considered that there was that it had fulfilled its useful life. Therefore, the Bank reduced against equity the net book value of intangible assets by € 37 million.

**Employee benefits**

Defined contribution expenses calculated as at 1.1.2004 were recognized in full including actuarial losses that would not be recognized if the Group adopted the alternative method under IAS 19. Actuarial gains or losses in the future will be recognized under the corridor approach of 10% and will be amortized over the employment service life of employees. Total effect to equity is approximately € 7 million.

**Loans and advances**

As a result of adopting IFRS loans and advances were effected as follows:

- Change in the method of evaluating impairment loss under IAS 39.
- Applying the effective interest rate method for commission in accordance with IAS 18. The effect was to reduce net equity by € 1 million.
- Recognition of financial leases under IAS 17.

**Property, plant and equipment**

Property and buildings were revalued in the financial statements as at 31 December 2004 under Greek GAAP in accordance with laws 3229/2004 and 2065/1992 for investment property. The fair values calculated were considered deemed cost on transition date and depreciation is calculated based on the useful life. Total effect was recorded in retained earnings on transition date. Investment property was valued in accordance with fair value estimates by professional valuator.

**Securities**

The Group adopted to apply the exemption of IFRS 1 for comparative figures of financial instruments. Classification of securities was done based on 1 January 2005 and securities were valued at fair value.

**Tax**

The Group recognized deferred taxes on taxable temporary differences which is not accepted under Greek GAAP.

**Dividends**

Dividends are recognized as a liability under IFRS in the period where the Annual Shareholders meeting approves the distribution in contrast to Greek GAAP.

**Reference shares**

Classification is based on nature and non on legal form as under Greek GAAP.

(Amounts expressed in Euro)

**BANK**

	31/12/2003			30/9/2004			31/12/2004		
	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards
<b>ASSETS</b>									
Cash and balances with Central Bank	107,280,766.76	0.00	107,280,766.76	109,995,828.74	0.00	109,995,828.74	104,807,499.43	0.00	104,807,499.43
Due from banks	294,597,194.69	0.00	294,597,194.69	154,638,684.22	0.00	154,638,684.22	467,205,503.48	0.00	467,205,503.48
Trading securities	153,549,710.07	(2,864,091.01)	150,685,619.06	4,948,205.85	0.00	4,948,205.85	9,060,570.97	(1,168,300.45)	7,892,270.52
Derivative financial assets	0.00	626,879.40	626,879.40	0.00	200,994.84	200,994.84	0.00	470,830.31	470,830.31
Loans and advances (net of impairment losses)	1,800,062,385.14	(9,567,408.50)	1,790,494,976.64	1,966,673,703.13	(10,216,680.48)	1,956,457,022.65	1,991,251,521.84	(8,471,480.59)	1,982,780,041.25
Investment securities	70,437,011.73	(13,215.98)	70,423,795.75	88,923,408.89	(546,266.79)	88,377,142.10	97,629,266.32	(709,737.21)	96,919,529.11
Investments in subsidiaries and associates	42,676,395.74	0.00	42,676,395.74	44,462,084.44	0.00	44,462,084.44	42,977,084.44	0.00	42,977,084.44
Intangible assets	44,247,575.80	(40,733,491.24)	3,514,084.56	41,732,018.29	(37,934,777.37)	3,797,240.92	42,368,554.41	(36,996,568.02)	5,371,986.39
Property, plant and equipment	30,248,208.09	9,174,596.09	39,422,804.18	29,717,874.93	10,002,663.92	39,720,538.85	37,035,995.14	3,766,821.35	40,802,816.49
Other assets	58,433,400.21	(1,286,758.77)	57,146,641.44	55,837,297.99	(3,071,103.34)	52,766,194.65	56,336,848.81	(7,581,985.92)	48,754,862.89
<b>TOTAL ASSETS</b>	<b>2,601,532,648.23</b>	<b>(44,663,490.01)</b>	<b>2,556,869,158.22</b>	<b>2,496,929,106.48</b>	<b>(41,565,169.22)</b>	<b>2,455,363,937.26</b>	<b>2,848,672,844.84</b>	<b>(50,690,420.53)</b>	<b>2,797,982,424.31</b>

	31/12/2003			30/9/2004			31/12/2004		
	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards
<b>LIABILITIES</b>									
Due to credit institutions	5,634,769.08	0.00	5,634,769.08	9,002,832.00	0.00	9,002,832.00	8,964,584.92	0.00	8,964,584.92
Due to customers	2,209,632,204.70	0.00	2,209,632,204.70	2,090,806,616.63	(40,570.09)	2,090,766,046.54	2,440,011,355.88	(42,515.36)	2,439,968,840.52
Derivative financial liabilities	0.00	6,110,627.93	6,110,627.93	0.00	4,739,597.32	4,739,597.32	0.00	7,666,281.48	7,666,281.48
Debt securities issued and other borrowings	29,990,240.00	27,661,638.80	57,651,878.80	29,373,504.00	27,676,850.44	57,050,354.44	29,373,248.00	27,681,839.09	57,055,087.09
Provisions	1,436,718.64	5,905,032.36	7,341,751.00	1,436,718.64	6,371,224.86	7,807,943.50	1,436,718.64	6,526,622.36	7,963,341.00
Other liabilities	62,601,047.14	(12,628,245.41)	49,972,801.73	61,874,601.62	(1,622,921.48)	60,251,680.14	67,549,824.96	(11,474,174.01)	56,075,650.95
<b>Total liabilities (a)</b>	<b>2,309,294,979.56</b>	<b>27,049,053.68</b>	<b>2,336,344,033.24</b>	<b>2,192,494,272.89</b>	<b>37,124,181.05</b>	<b>2,229,618,453.94</b>	<b>2,547,335,732.40</b>	<b>30,358,053.56</b>	<b>2,577,693,785.96</b>
Share capital	111,561,831.81	(11,894,248.08)	99,667,583.73	111,787,325.91	(11,894,493.78)	99,892,832.13	111,787,419.51	(11,894,493.78)	99,892,925.73
Share premium	140,343,721.98	(15,947,000.00)	124,396,721.98	140,734,963.88	(15,949,258.22)	124,785,705.66	140,735,126.28	(15,949,259.16)	124,785,867.12
Reserves and retained earnings	40,332,114.88	(43,871,295.61)	(3,539,180.73)	51,912,543.80	(50,845,598.27)	1,066,945.53	48,814,566.65	(53,204,721.15)	(4,390,154.50)
<b>Net equity attributable to shareholders</b>	<b>292,237,668.67</b>	<b>(71,712,543.69)</b>	<b>220,525,124.98</b>	<b>304,434,833.59</b>	<b>(78,689,350.27)</b>	<b>225,745,483.32</b>	<b>301,337,112.44</b>	<b>(81,048,474.09)</b>	<b>220,288,638.35</b>
Minority interests	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total equity (b)</b>	<b>292,237,668.67</b>	<b>(71,712,543.69)</b>	<b>220,525,124.98</b>	<b>304,434,833.59</b>	<b>(78,689,350.27)</b>	<b>225,745,483.32</b>	<b>301,337,112.44</b>	<b>(81,048,474.09)</b>	<b>220,288,638.35</b>
<b>TOTAL LIABILITIES AND EQUITY (a) + (b)</b>	<b>2,601,532,648.23</b>	<b>(44,663,490.01)</b>	<b>2,556,869,158.22</b>	<b>2,496,929,106.48</b>	<b>(41,565,169.22)</b>	<b>2,455,363,937.26</b>	<b>2,848,672,844.84</b>	<b>(50,690,420.53)</b>	<b>2,797,982,424.31</b>

	30/9/2004			31/12/2004		
	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards
<b>INCOME STATEMENT</b>						
Interest and similar income	114,429,837.84	1,206,702.42	115,636,540.26	157,438,127.33	(4,516,505.91)	152,921,621.42
Interest and similar expense	44,907,812.24	(7,234.64)	44,900,577.60	65,870,147.30	(5,639,511.93)	60,230,635.37
<b>Net interest income</b>	<b>69,522,025.60</b>	<b>1,213,937.06</b>	<b>70,735,962.66</b>	<b>91,567,980.03</b>	<b>1,123,006.02</b>	<b>92,690,986.05</b>
Commission income	18,247,101.86	(483,132.28)	17,763,969.58	24,728,318.15	(877,286.80)	23,851,031.35
Commission expense	651,403.46	0.00	651,403.46	885,488.49	0.00	885,488.49
<b>Net commission income</b>	<b>17,595,698.40</b>	<b>(483,132.28)</b>	<b>17,112,566.12</b>	<b>23,842,829.66</b>	<b>(877,286.80)</b>	<b>22,965,542.86</b>
Dividend income	540,295.70	0.00	540,295.70	756,707.68	0.00	756,707.68
Gain / (loss) from financial transactions	1,685,254.93	(1,427,008.61)	258,246.32	2,215,978.58	(1,467,325.51)	748,653.07
Other income	3,892,863.66	0.00	3,892,863.66	4,837,915.16	0.00	4,837,915.16
<b>Other operating income</b>	<b>93,236,138.29</b>	<b>(696,203.83)</b>	<b>92,539,934.46</b>	<b>123,221,411.11</b>	<b>(1,221,606.29)</b>	<b>121,999,804.82</b>
Impairment loss from loans and advances	12,471,210.00	0.00	12,471,210.00	17,000,000.00	0.00	17,000,000.00
Staff costs	35,781,109.04	466,192.50	36,247,301.54	47,533,789.80	621,590.00	48,155,379.80
General administrative expenses	19,509,550.16	(223,856.12)	19,285,694.04	27,046,536.08	655,219.78	27,701,755.86
Depreciation	6,582,867.92	(2,412,724.40)	4,170,143.52	8,878,733.25	(3,223,003.69)	5,655,729.56
<b>Profit before tax</b>	<b>18,891,401.17</b>	<b>1,474,184.19</b>	<b>20,365,585.36</b>	<b>22,762,351.98</b>	<b>724,587.62</b>	<b>23,486,939.60</b>
Less: Tax	7,310,972.25	(70,110.05)	7,240,862.20	8,809,883.23	1,964,361.26	10,774,244.49
<b>Profit after tax</b>	<b>11,580,428.92</b>	<b>1,544,294.24</b>	<b>13,124,723.16</b>	<b>13,952,468.75</b>	<b>(1,239,773.64)</b>	<b>12,712,695.11</b>

**GROUP**

ASSETS	31/12/2003			30/9/2004			31/12/2004		
	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards
Cash and balances with Central Bank	115,375,254.26	0.00	115,375,254.26	122,898,965.42	0.00	122,898,965.42	119,019,941.95	0.00	119,019,941.95
Due from banks	299,794,225.66	0.00	299,794,225.66	152,584,297.41	0.00	152,584,297.41	471,156,908.54	0.00	471,156,908.54
Trading securities	159,668,547.90	(2,283,110.31)	157,385,437.59	9,155,286.34	(690,923.29)	8,464,363.05	18,018,610.36	(1,203,011.80)	16,815,598.56
Derivative financial assets	0.00	626,879.40	626,879.40	0.00	200,994.84	200,994.84	0.00	500,327.26	500,327.26
Loans and advances (net of impairment losses)	1,863,560,997.87	(12,770,712.40)	1,850,790,285.47	2,029,707,314.90	(13,233,836.40)	2,016,473,478.50	2,071,475,127.95	(17,652,942.42)	2,053,822,185.53
Investment securities	71,170,687.45	(13,215.98)	71,157,471.47	89,657,084.61	(546,266.79)	89,110,817.82	106,938,726.11	(9,285,521.28)	97,653,204.83
Investments in subsidiaries and associates	1,760,242.45	0.00	1,760,242.45	1,790,531.89	0.00	1,790,531.89	1,639,254.34	0.00	1,639,254.34
Intangible assets	44,848,157.22	(41,178,134.10)	3,670,023.12	42,282,963.57	(37,580,423.92)	4,702,539.65	43,181,350.59	(36,913,315.25)	6,268,035.34
Property, plant and equipment	33,490,794.51	11,483,614.19	44,974,408.70	32,870,194.30	11,156,637.48	44,026,831.78	39,992,952.81	5,805,707.09	45,798,659.90
Other assets	74,844,691.70	(312,022.29)	74,532,669.41	70,414,453.80	(1,462,663.79)	68,951,790.01	59,898,238.22	3,920,627.60	63,818,865.82
<b>TOTAL ASSETS</b>	<b>2,664,513,599.02</b>	<b>(44,446,701.49)</b>	<b>2,620,066,897.53</b>	<b>2,551,361,092.24</b>	<b>(42,156,481.87)</b>	<b>2,509,204,610.37</b>	<b>2,931,321,110.87</b>	<b>(54,828,128.80)</b>	<b>2,876,492,982.07</b>

LIABILITIES	31/12/2003			30/9/2004			31/12/2004		
	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards
Due to credit institutions	37,457,894.58	(110,985.32)	37,346,909.26	37,129,570.94	0.00	37,129,570.94	19,918,579.20	(400,000.00)	19,518,579.20
Due to customers	2,233,986,166.75	0.00	2,233,986,166.75	2,098,677,005.89	295,781.96	2,098,972,787.85	2,477,482,587.92	(42,515.37)	2,477,440,072.55
Derivative financial liabilities	0.00	6,110,627.93	6,110,627.93	0.00	4,739,597.32	4,739,597.32	0.00	7,672,390.46	7,672,390.46
Debt securities issued and other provisions	29,990,240.00	27,661,638.80	57,651,878.80	29,373,504.00	27,676,850.44	57,050,354.44	54,504,671.61	27,681,839.09	82,186,510.70
Provisions	1,588,574.75	7,650,319.98	9,238,894.73	1,689,587.71	8,134,710.86	9,824,298.57	1,597,364.47	8,349,367.34	9,946,731.81
Other liabilities	71,187,505.44	(13,243,825.73)	57,943,679.71	73,001,970.28	5,892,392.08	78,894,362.36	77,611,392.38	(15,330,633.62)	62,280,758.76
<b>Total liabilities (a)</b>	<b>2,374,210,381.52</b>	<b>28,067,775.66</b>	<b>2,402,278,157.18</b>	<b>2,239,871,638.82</b>	<b>46,739,332.66</b>	<b>2,286,610,971.48</b>	<b>2,631,114,595.58</b>	<b>27,930,447.90</b>	<b>2,659,045,043.48</b>
Share capital	111,561,831.81	(11,894,248.08)	99,667,583.73	111,787,325.91	(11,894,493.78)	99,892,832.13	111,787,419.51	(11,894,493.78)	99,892,925.73
Share premium	140,343,721.98	(15,947,000.00)	124,396,721.98	140,734,963.88	(15,949,258.22)	124,785,705.66	140,735,126.28	(15,949,259.16)	124,785,867.12
Reserves and retained earnings	30,947,308.15	(44,402,855.31)	(13,455,547.16)	50,988,967.52	(60,437,335.35)	(9,448,367.83)	40,472,883.82	(54,806,562.93)	(14,333,679.11)
<b>Net equity attributable to shareholders</b>	<b>282,852,861.94</b>	<b>(72,244,103.39)</b>	<b>210,608,758.55</b>	<b>303,511,257.31</b>	<b>(88,281,087.35)</b>	<b>215,230,169.96</b>	<b>292,995,429.61</b>	<b>(82,650,315.87)</b>	<b>210,345,113.74</b>
Minority interests	7,450,355.56	(270,373.76)	7,179,981.80	7,978,196.11	(614,727.18)	7,363,468.93	7,211,085.68	(108,260.83)	7,102,824.85
<b>Total equity (b)</b>	<b>290,303,217.50</b>	<b>(72,514,477.15)</b>	<b>217,788,740.35</b>	<b>311,489,453.42</b>	<b>(88,895,814.53)</b>	<b>222,593,638.89</b>	<b>300,206,515.29</b>	<b>(82,758,576.70)</b>	<b>217,447,938.59</b>
<b>TOTAL LIABILITIES (a) + (b)</b>	<b>2,664,513,599.02</b>	<b>(44,446,701.49)</b>	<b>2,620,066,897.53</b>	<b>2,551,361,092.24</b>	<b>(42,156,481.87)</b>	<b>2,509,204,610.37</b>	<b>2,931,321,110.87</b>	<b>(54,828,128.80)</b>	<b>2,876,492,982.07</b>

INCOME STATEMENT	30/9/2004			31/12/2004		
	Previous accounting standards	Effect	International Financial Reporting Standards	Previous accounting standards	Effect	International Financial Reporting Standards
Interest and similar income	117,642,674.39	1,041,029.48	118,683,703.87	162,844,037.59	(8,045,383.35)	154,798,654.24
Interest and similar expense	46,240,725.30	(7,234.64)	46,233,490.66	67,732,769.26	(5,539,520.43)	62,193,248.83
<b>Net interest income</b>	<b>71,401,949.09</b>	<b>1,048,264.12</b>	<b>72,450,213.21</b>	<b>95,111,268.33</b>	<b>(2,505,862.92)</b>	<b>92,605,405.41</b>
Commission income	28,157,556.22	(110,744.38)	28,046,811.84	37,786,691.44	2,602,212.32	40,388,903.76
Commission expense	2,101,832.29	1,786,095.80	3,887,928.09	2,953,693.29	1,966,407.50	4,920,100.79
<b>Net commission income</b>	<b>26,055,723.93</b>	<b>(1,896,840.18)</b>	<b>24,158,883.75</b>	<b>34,832,998.15</b>	<b>635,804.82</b>	<b>35,468,802.97</b>
Dividend income	116,166.73	0.00	116,166.73	87,147.68	0.00	87,147.68
Gain / (loss) from financial transactions	3,758,069.23	(2,533,832.60)	1,224,236.63	3,754,845.37	(1,821,219.64)	1,933,625.73
Other income	4,198,417.68	(154,760.62)	4,043,657.06	4,995,247.28	(203,773.06)	4,791,474.22
<b>Other operating income</b>	<b>105,530,326.66</b>	<b>(3,537,169.28)</b>	<b>101,993,157.38</b>	<b>138,781,506.81</b>	<b>(3,895,050.80)</b>	<b>134,886,456.01</b>
Impairment loss from loans and advances	12,885,192.12	(205,425.61)	12,679,766.51	17,948,860.80	(43,121.00)	17,905,739.80
Staff costs	40,665,444.50	602,265.61	41,267,710.11	54,883,012.39	731,086.23	55,614,098.62
General administrative expenses	23,631,989.89	(1,946,366.15)	21,685,623.74	32,251,654.24	(1,344,138.08)	30,907,516.16
Depreciation	7,359,620.20	(2,571,058.72)	4,788,561.48	10,108,954.03	(3,524,276.29)	6,584,677.74
<b>Profit before tax</b>	<b>20,988,079.95</b>	<b>583,415.59</b>	<b>21,571,495.54</b>	<b>23,589,025.35</b>	<b>285,398.34</b>	<b>23,874,423.69</b>
Less: Tax	0.00	8,449,898.48	8,449,898.48	9,536,026.32	1,996,704.32	11,532,730.64
<b>Profit after tax</b>	<b>20,988,079.95</b>	<b>(7,866,482.89)</b>	<b>13,121,597.06</b>	<b>14,052,999.03</b>	<b>(1,711,305.98)</b>	<b>12,341,693.05</b>

**Distributable to:**

Shareholders of the parent company	20,128,077.40	(7,135,493.95)	12,992,583.45	13,687,946.36	(1,580,972.49)	12,106,973.87
Minority interests	860,002.55	(730,988.94)	129,013.61	365,052.67	(130,333.49)	234,719.18