

ELAIS-UNILEVER SOCIETE ANONYME-COMMERCIAL & INDUSTRIAL FOODS COMPANY

SUMMARY FINANCIAL DATA AND INFORMATION FOR THE FINANCIAL YEAR from 1 January 2005 till 31 December 2005
(published according to Law 2190, article 135, on companies preparing annual financial statements ,consolidated or not ,under IFRS)

The following figures and information are intended to offer a general overview on the financial condition and results of "ELAIS-UNILEVER SOCIETE ANONYME-COMMERCIAL & INDUSTRIAL FOODS COMPANY".
Readers that want to have a complete view of the financial position and results should assure that have access to the annual financial statements required according to the International Financial Statements, as well as the auditors report. Indicatively, the reader could visit the Company's website, where the said financial statements can be found.

COMPANY DETAILS

<p>Company Address Number in the Register of Societes Anonymes : Competent Prefecture: BoD composition:</p> <p>Date of approval of the annual financial statements (from which the summary data were drawn) : Audit firm : Chartered Auditor Accountant : Type of audit report: Company website:</p>	<p>Athinon-Pireaus Ave. 74, Postal Code 185 47 N.Faliro - Piraeus 7701/06/B/86/121 Ministry of Development, Department of Societes Anonymes Executive Members: President & Managing Director: Spyridon M. Dessilas Grigorios Th. Antoniadis- Vice President, Anastasios H. Helmis - Executive Director/ General Manager, Argiro Athanassiou, Ivar Jan Blanken, Evgenia Kotsida, Tissizis D. Ioannis Non-Executive Members: Alexandros A. Makris, Charalambos I. Georgantas, Christos Sorotos, Nikolaos P. Fidelis Independent Non-Executive Members: Antonios E. Gortzis, George A. Paspatis 28 March 2006. PricewaterhouseCoopers Antonis Papageorgiou SOEL No 11691 Unqualified opinion www.elais.gr</p>
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BALANCE SHEET amounts in thousand €

	31/12/2005	31/12/2004
ASSETS		
Fixed Assets	19,349	19,892
Inventories	21,399	22,679
Trade receivables	28,600	26,948
Deferred tax receivables	3,025	3,084
Other receivables	3,991	4,377
Cash and cash equivalents	58,410	54,932
TOTAL ASSETS	134,774	131,912
CAPITAL AND LIABILITIES		
Other long term liabilities	11,258	11,374
Other short term liabilities	50,610	51,890
Total liabilities (a)	61,868	63,264
Shareholders Equity	72,906	68,648
Total Equity (b)	72,906	68,648
TOTAL CAPITAL AND LIABILITIES (a) + (b)	134,774	131,912

INCOME STATEMENT amounts in thousand €

	1/1-31/12/2005	1/1-31/12/2004
Sales	226,355	219,015
Cost of sales	-132,972	-124,863
Gross profit	93,383	94,152
Other operating income	-	4,359
Administrative expenses	-10,228	-9,158
Distribution expenses	-47,667	-46,313
EBIT	35,488	43,040
Financial income	615	912
Profit before tax	36,103	43,952
Less taxes	12,674	14,490
Profit after tax	23,429	29,462
Attributable to:		
Company shareholders	23,429	29,462
Earnings after tax per share - basic (in €)	1.73	2.18

STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD amounts in thousand €

	31/12/2005	31/12/2004
Equity balance at the beginning of the period (1/1/2005 and 1/1/2004 respectively)	68,648	51,018
Net income directly recorded to equity	-1,821	185
Personnel remuneration in shares	234	157
Profit after tax	23,429	29,462
Prior year's profit appropriation - Dividends	-17,584	-12,174
Equity balance at the end of the period (31/12/2005 and 31/12/2004 respectively)	72,906	68,648

CASH FLOW STATEMENT amounts in thousand €

	1/1-31/12/2005	1/1-31/12/2004
Cash flows from operating activities		
Profit before tax	36,103	43,952
<i>Profit adjustments for the following transactions:</i>		
Depreciation	2,466	2,427
Provisions	368	106
Loss from the sale/disposal of assets	37	172
Interest income	-892	-1,005
Long term employee benefits	1,194	1,741
Debit interests and related expenses	14	14
Other non cash expenses	234	157
Plus/less adjustments for changes in working capital accounts or accounts related to operating activities		
Decrease/(increase) in inventories	1,280	-4,551
Increase of trade and other receivables	-1,336	-1,411
Increases of current liabilities (except for banks)	2,195	2,747
Less :		
Income tax paid	15,960	14,455
Payments of long term employee benefit obligations	3,637	9,204
Interest paid	14	14
<i>Total cash flows from operating activities.</i>	22,052	20,676
Cash flows from investing activities		
Purchase of tangible and intangible assets	-1,960	-2,644
Proceeds from interests	962	935
Proceeds from sales of tangible and intangible assets	-	7
<i>Total cash flows from investing activities</i>	-998	-1,702
Cash flows from financing activities		
Dividend payments	-17,576	-12,185
<i>Total cash flows from financing activities</i>	-17,576	-12,185
Net increase in cash and cash equivalents	3,478	6,789
Cash and cash equivalents at the beginning of the period	54,932	48,143
Cash and cash equivalents at the end of the period	58,410	54,932

OTHER IMPORTANT DATA AND INFORMATION

- There are no encumbrances against the assets of the company.
- There are no matters disputed by law or under arbitration, neither decisions of judges or arbitrators, which may have significant repercussions on company's financial operation.
- The Company has been audited by the tax authorities through FY 2000.
- The number of people employed at the end of the closing period by the company amount to 348 people out of which 318 salaried employees and 30 seasonal employees. At the end of the previous financial year the number of people employed amounted to 384 people out of which 332 salaried employees and 52 seasonal. The average number of people employed in the closing period is 382 people and of the previous year was 393 people.
- The amounts of purchases and sales of the Company to and from affiliated companies cumulatively from the beginning of the accounting period amount to € 41.1 mil. and € 10.6 mil. respectively. The balances of liabilities and receivables of the Company to and from affiliated companies at the end of the current period amount to € 18.2 mil. and € 1.4 mil respectively.
- As regards the periods compared, the same basic accounting principles have been adopted.
- The amount of € 4.359 presented in the income statement "Other operating income" of the period under comparison 01/01-31/12/2004 corresponds to an indemnity received by ELAIS-UNILEVER S.A. from the parent company «Unilever» due to termination as of 01/01/2004 of the commercial agreement regarding the ready to drink ice tea «Lipton Ice Tea».
- The Company is owned by the international English-Dutch group of companies «Unilever». «Unilever» participates by a 67% share to the share capital of ELAIS-UNILEVER SA and therefore Company's financial figures are taken into account upon preparation of the consolidated financial statements of the group through the full consolidation method.

Piraeus ,28 March 2006

PRESIDENT OF THE BOD & MANAGING DIRECTOR
SPYRIDON M.DESSILAS
ID No M 333166

CFO & BOD MEMBER
IVAR J.BLANKEN
Passport No NB 3149461

ACCOUNTING MANAGER
KERASSIA KOFOU
ID No Σ 557305
License No 21958/ A' CLASS