

"FOLLI - FOLLIE" AE

Companies Register No. 18989/06/B/89/17

CONDENSED FINANCIAL DATA AND INFORMATION FOR THE YEAR FROM 1 JANUARY 2005 TO 31 DECEMBER 2005

(Published according to L. 2190, article 135 for enterprises that prepare annual financial statements, consolidated and unconsolidated, according to International Financial Reporting Standards - IFRS)

Company name: FOLLI-FOLLIE AE
Registered Office: 23rd Km Athens - Lamia National Road - Aa. Stefanos
Supervisory Authority: MINISTRY OF DEVELOPMENT/General Secretariat of Commerce,
Societes Anonymes of the Ministry of Development
Board of Directors: Dimitrios Koutsolioutsos - Georgios Koutsolioutsos
Alkaterini Koutsolioutsou - Zaharias Mantzavinos
Elias Koutoukouris - Haralambos Papadopoulos
31 December 2005
Closing Date of Current Year: SOL S.A. Certified Public Accountants Auditors
Auditing Company: ASSOCIATED CERTIFIED PUBLIC ACCOUNTANTS
Certified Public Accountant Auditor: Dimitrios I. Iakovidis
Type of Auditors' Report: Unqualified
Date of Approval:
of Annual Financial Statements
(from which this data has been extracted): 15 March 2006
Internet address: www.follifollie.com

The following data and information aim at providing a general knowledge for the financial position and the results of operations of "FOLLI - FOLLIE" A.E. Therefore, it is recommended, the reader who seeks to have an overview of the financial position and results of the company, before proceeding to any kind of investment decision or other transaction with the Company, must visit the Company's web site, at the internet address www.follifollie.com where are posted the Annual Financial Statements prepared according to the International Financial Reporting Standards accompanied with the Auditors' Report of the Certified Public Accountant



DATA FROM CASH FLOW STATEMENT					BALANCE SHEET				
Amounts reported in Euro					Amounts reported in Euro				
	THE GROUP		THE COMPANY			THE GROUP		THE COMPANY	
	1/1-31/12/2005	1/1-31/12/2004	1/1-31/12/2005	1/1-31/12/2004		31/12/2005	31/12/2004	31/12/2005	31/12/2004
Cash Flows related to Operating Activities					ASSETS				
Net Profit before taxes	70.054.581,57	66.201.485,91	18.788.999,81	13.950.886,10	Tangible Assets	29.289.571,73	20.297.157,41	17.175.960,39	16.178.310,13
Adjustments in respect of non-cash transactions:					Investments in PPE	15.380.000,00	13.833.101,12	15.380.000,00	13.833.101,12
Depreciation and Amortisation	3.082.378,44	3.392.365,17	949.794,62	982.516,88	Intangible Assets	4.185.089,70	4.842.688,58	750.442,44	873.322,82
Provisions	1.188.610,09	516.389,20	854.320,94	215.416,00	Investments in associates	40.395.445,88	40.296.399,96	159.505.501,95	157.732.962,56
Cash flows from investing activities	-11.528.844,11	-13.060.830,09	-12.083.378,02	-8.132.250,54	Deferred income tax assets	2.660.750,50	2.708.904,28	703.225,42	889.063,28
Debit interest and similar expenses	4.724.103,21	5.175.940,72	4.668.063,61	4.433.504,84	Other long term receivables	6.838.204,67	7.376.012,55	419.574,43	230.891,87
Operating profit before adjustments of working capital	67.520.829,20	62.225.350,91	13.177.800,96	11.450.073,28	Total non-current assets (a)	98.729.062,48	89.534.263,30	193.934.704,63	189.737.651,78
Decrease/(increase) of Inventories	-21.232.011,83	-9.512.471,48	-2.703.139,87	-1.168.287,20	Inventories	71.758.888,21	46.715.326,33	14.134.365,54	11.931.225,67
Decrease/(increase) of Receivables	-28.318.885,55	-15.465.992,28	-5.921.292,33	2.755.388,29	Trade Receivables	121.290.148,36	82.543.781,12	18.872.475,88	12.872.890,96
Increase/(decrease) of payable accounts (except Banks)	2.751.752,10	4.598.435,14	1.573.232,40	-6.122.812,41	Other Receivables	6.199.578,58	4.702.838,51	2.395.951,33	2.473.080,31
Interest paid and similar expenses	-5.148.235,89	-5.462.893,07	-4.950.020,20	-4.641.545,26	Other financial assets at fair value through profit or loss	2.921.508,63	2.764.756,74	2.921.508,63	2.764.756,74
Income Tax paid	-11.332.373,00	-10.028.849,01	-1.950.571,40	-991.294,75	Cash and cash equivalents	33.892.169,63	33.723.558,93	13.247.662,22	14.509.511,69
Net cash inflows/(outflows) from Operating Activities	4.241.075,03	17.156.709,93	-773.990,44	1.281.521,95	Total current assets (b)	236.062.293,41	170.450.271,63	51.571.963,60	44.551.445,37
Cash Flows related to Investing Activities					TOTAL ASSETS (a) + (b)	334.791.355,89	259.804.534,93	245.506.668,23	234.289.097,15
Acquisition of subsidiaries, associates and other investments			-1.772.539,39	-1.555.512,00	LIABILITIES				
Purchases of tangible and intangible assets	-10.272.671,44	-12.238.235,89	-1.982.571,72	-11.845.985,40	Non-current liabilities				
Proceeds from sale of tangible and intangible assets	95.690,76	766.642,72	12.007,22	682.642,72	Long-term borrowings	125.149.592,17	120.135.587,74	119.499.958,91	119.499.958,91
Proceeds from sale of financial assets	643.044,41	13.696,72	643.044,41	13.696,72	Retirement benefit obligations	3.356.944,74	3.068.805,44	540.126,00	482.542,29
Dividends received	9.164.303,46	7.800.000,00	9.735.942,50	8.128.542,08	Deferred income tax liabilities	1.047.943,78	495.035,15	1.035.080,14	486.325,90
Interest received	424.132,68	286.952,35	281.956,59	208.040,42	Provisions for other liabilities and charges	4.054.878,43	3.542.063,70	698.272,82	836.873,79
Decrease/(increase) of other long-term receivables	1.272.691,65	-2.911.833,46	-42.682,56	21.852,98	Total non-current liabilities	133.609.359,12	127.241.492,03	121.773.437,87	121.305.700,89
Net cash inflows/(outflows) from Investing Activities	1.327.191,52	-6.282.777,56	6.875.157,05	-4.346.722,48	Current liabilities				
Cash Flows related to Financing Activities					Trade payables	15.829.100,60	13.252.975,46	3.487.817,55	2.203.405,10
Cash received from issue of share capital				9.301.367,57	Short-term Borrowings	5.047.457,92	5.252.135,03	4.863.495,62	4.891.100,49
Proceeds from borrowings	1.010.172,79	7.122.287,74	-27.604,87	-118.039,99	Other current liabilities	18.332.977,03	18.148.870,12	6.052.479,60	4.539.842,56
Repayment of borrowings			-123.547,81	-4.304.785,55	Total current liabilities	39.209.535,55	36.654.980,61	14.403.792,77	11.634.348,15
Payments for leases	-632.199,66	-852.913,60	-7.211.863,40	-4.878.542,03	Total Liabilities (a)	172.818.894,67	163.896.472,64	136.177.230,64	132.940.049,15
Dividends paid	-8.069.321,96	-4.304.785,55	-7.363.016,08	4.878.542,03	EQUITY				
Net cash inflows/(outflows) from Financing Activities	-7.691.348,83	1.964.588,59	-1.261.849,47	1.813.341,50	Share capital	9.884.062,50	9.884.062,50	9.884.062,50	9.884.062,50
Net increase/(decrease) in cash and cash equivalents	-2.123.082,28	12.838.520,96	14.509.511,69	12.696.170,19	Share premium	62.531.731,47	62.531.731,47	62.531.731,47	62.531.731,47
Cash and cash equivalents at the beginning of the year	33.723.558,93	23.524.369,13			Other reserves	24.513.525,66	23.017.890,72	19.679.018,84	19.679.018,84
Effect of exchange rate changes on cash and cash equivalents	2.291.692,88	-2.639.331,16			Retained earnings	161.106.539,24	115.624.130,22	17.234.624,78	9.254.235,30
Cash and cash equivalents at the end of the year	33.892.169,63	33.723.558,93	13.247.662,22	14.509.511,69	Exchange differences	-12.980.009,96	-30.831.648,26		

ADDITIONAL DATA AND INFORMATION

- The same Accounting Policies have been followed as for the Balance Sheet at 31.12.2004. The Group applies the IFRS from 1 January 2005.
- There are no real liens on non-current assets or property.
- There are no disputed or under arbitration cases of national or administrative courts that may have a material effect on the financial position of the Company.
- The personnel employed in the Group, as at 31.12.2005, amounted to 912 and in the Company to 276 persons.
- The amounts of Purchases and Sales of the Company, to and from the related parties as these are defined in IAS 24, accumulatively from the opening balance of the period 1.1.2005 to 31.12.2005 amount to € 1.414.121,63 and € 12.959.253,70, respectively. The receivables and payables balances of the above Companies, as at 31.12.2005, amount to € 11.658.616,94 and € 7.773,76 respectively.
- The year's consolidation amounted to: a) for the Group, € 9.198.514,84 and b) for the Company, € 84.064,93.
- For the un-audited tax years of the parent company and its subsidiaries where the possibility exists for tax audit differences to arise it has been performed a relative provision.
- The Company at 14.7.2005 acquired the remaining 60% of the company MFK FASHION INV. Ltd. Thus, its financial data has been incorporated as of 31.12.2005 by the full consolidation method for the after the above-mentioned time period. The effect of this change was insignificant.
- In the consolidated financial statements are included the following companies:

COMPANY	REGISTERED OFFICE	% PARTICIPATION	RELATION		UN-AUDITED TAX YEARS
			THE CONSOLIDATION	METHOD	
FOLLI FOLLIE A.E.	ATHENS	-	-		2005
FOLLI FOLLIE HONG KONG LTD	HONG KONG	99,99%	Direct	Full	1999-2005
FOLLI FOLLIE UK LTD	LONDON	99,99%	Direct	Full	2004-2005
FOLLI FOLLIE FRANCE SA	PARIS	99,94%	Direct	Full	2003-2005
FOLLI FOLLIE SPAIN SA	MADRID	100%	Direct	Full	2002-2005
FOLLI FOLLIE CZECH SRO	PRAGUE	100%	Direct	Full	2001-2005
FOLLI FOLLIE POLAND SZOO	WARSAW	100%	Direct	Full	2001-2005
FOLLI FOLLIE SLOVAKIA SRO	BRATISLAVA	100%	Direct	Full	2001-2005
FOLLI FOLLIE GERMANY GmbH	TRAUNSTAIN	100%	Direct	Full	2005
MFK FASHION INV. Ltd.	LIMASSOL	100%	Direct	Full	2002-2005
FOLLI FOLLIE JAPAN LTD	TOKYO	40%	Direct	Full	2001-2005
FOLLI FOLLIE ASIA LTD	HONG KONG	99,99%	Indirect	Full	2001-2005
FOLLI FOLLIE TAIWAN LTD	TAIPEI	99,99%	Indirect	Full	2004-2005
FOLLI FOLLIE KOREA LTD	SEOUL	99,99%	Indirect	Full	2003-2005
FOLLI FOLLIE SINGAPORE LTD	SINGAPORE	99,99%	Indirect	Full	2004-2005
BLUEFOL GUAM LTD	GUAM	99,99%	Indirect	Full	1999-2005
BLUEFOL HAWAII LTD	HAWAII	99,99%	Indirect	Full	2000-2005
BLUEFOL HONG KONG LTD	HONG KONG	99,99%	Indirect	Full	2001-2005
FOLLI FOLLIE MALAYSIA LTD	KUALA LUMPUR	99,99%	Indirect	Full	2004-2005
BLUEFOL THAILAND LTD	BANGKOK	99,99%	Indirect	Full	2001-2005
HELLENIC DUTY FREE SHOPS	ATHENS	24,68%	Direct	Net Equity	

Ag. Stefanos, 16/03/2006

THE CHAIRMAN OF THE BOARD OF DIRECTORS

THE VICE CHAIRMAN OF THE B. OF D.

THE FINANCE - TAX ADVISOR

THE HEAD OF ACCOUNTS DEPT.

DIMITRIOS G. KOUTSOLIOUTSOS
ID.No. H 159150

GEORGIOS D. KOUTSOLIOUTSOS
ID.No. E 433750

IOANNIS D. ZANNOS
ID.No. K 004406

GEORGIOS D. ALAVANOS
ID.No. P 520955
H.E.C. Licence No. 0008211/A' Class

DATA FROM INCOME STATEMENT FOR THE YEAR				
Amounts reported in Euro				
	THE GROUP		THE COMPANY	
	1/1-31/12/2005	1/1-31/12/2004	1/1-31/12/2005	1/1-31/12/2004
Sales Revenue	222.796.934,45	194.626.963,86	36.980.835,86	35.775.815,91
Cost of goods sold	-88.446.212,15	-77.641.874,54	-12.905.798,37	-11.882.386,88
Gross profit	134.350.722,32	116.985.089,32	24.075.037,49	23.893.429,03
Other operating income	6.066.792,76	4.200.812,41	4.643.121,97	1.735.242,46
Administrative expenses	-11.586.965,70	-9.470.922,70	-4.793.128,43	-3.768.089,52
Selling and marketing costs	-61.797.910,10	-50.773.264,46	-10.346.725,55	-9.486.425,95
Other expenses	-2.556.704,96	-2.622.250,46	-792.398,81	-1.624.509,97
Operating profit	64.475.934,32	58.319.464,11	12.785.906,67	10.749.646,05
Finance costs - profit	1.331.144,45	3.534.084,78	1.188.934,36	241.274,85
Finance costs - expenses	-5.148.235,89	-5.462.893,07	-4.857.480,26	-5.169.416,88
Share of profit of associates	9.395.738,69	9.810.830,09	9.671.639,04	8.129.382,08
Profit before taxes (EBT)	70.054.581,57	66.201.485,91	18.788.999,81	13.950.886,10
Income tax expense	-13.391.086,52	-12.004.215,98	-3.360.297,83	-2.220.029,99
Profit for the period (after taxes)	56.663.495,05	54.197.269,93	15.428.701,98	11.730.856,11
Attributable to:				
Equity holders of the Company	55.428.778,38	52.503.238,03	15.428.701,98	11.730.856,11
Minority interest	1.234.716,67	1.694.031,90		0,36
Earnings (after taxes) per share - basic (expressed in €)	1,68	1,59	0,47	0,00
Amortisation - Depreciation	3.082.378,44	3.392.365,17	949.794,62	982.516,88
Earnings (profit) before taxes, financing and investing results and depreciation - amortisation (EBITDA)	67.558.312,76	61.711.829,28	13.735.701,29	11.732.162,93
Earnings (profit) before taxes, financing and investing results (EBIT)	64.475.934,32	58.319.464,11	12.785.906,67	10.749.646,05
Proposed dividend per share (expressed in €)			0,26	0,22
DATA FROM STATEMENT OF CHANGES IN EQUITY FOR THE YEAR				
Amounts reported in Euro				
	THE GROUP		THE COMPANY	
	31/12/2005	31/12/2004	31/12/2005	31/12/2004
Net equity of period				
Opening Balance (1/1/2005 and 1/1/2004 respectively)	95.908.062,29	61.358.862,48	101.349.048,11	95.548.629,50
Issue of share capital	0,00	0,00	0,00	0,00
Distribution of dividend based on resolution of G.M.	-8.125.853,46	-6.854.401,50	-7.248.312,50	-5.930.437,50
Directors' fees	-326.541,80	0,00	-200.000,00	0,00
Change in participation percentage-Change in consolidation method	1.660,89			0,00
Net income recognised directly in equity		0,00		0,00
Profit for the period, after taxes	56.663.495,05	54.197.269,98	15.428.701,98	11.730.856,11
Adjustment in foreign currency translation differences	17.851.638,25	-12.793.668,67		0,00
Net equity of period Closing Balance				
(31/12/2005 and 31/12/2004 respectively)	161.972.461,22	95.908.062,29	109.329.437,59	101.349.048,11