



# GERMANOS S.A.

## GROUP OF COMPANIES

FIGURES AND INFORMATION FOR THE PERIOD FROM JANUARY 1st 2006 TO JUNE 30th 2006

GROUP OF COMPANIES

The following data and information aim at providing a general overview of the financial status and results of GERMANOS SOCIETE ANONYME INDUSTRIAL & COMMERCIAL COMPANY OF ELECTRONIC & TELECOMMUNICATION MATERIAL & TELECOMMUNICATION SERVICE PROVIDER. We therefore advise the reader, before taking any investment decision or entering into any other transaction with the company to visit its website [www.germanos.gr](http://www.germanos.gr) where the relevant financial statements in accordance with the International Accounting Standards as well as the auditor-accountant's review report, whenever required, are posted.

COMPANY INFORMATION					INCOME STATEMENT INFORMATION									
<b>Company Headoffice Address:</b> 23rd km. ATHENS - LAMIA NATIONAL ROAD, 14565, AGIOS STEFANOS - ATTICA <b>Societe Anonyme Reg.No.:</b> 20523/06/B/89/45 <b>Members of the Board of Directors:</b> Panos Germanos, Christos Germanos, Ioannis Karagiannis, Christos Kartalis, Loukas Petkidis, Aggelos Plakopitas, Dimitrios Gkoumas, Theodosios Boudourakis <b>Date of Approval of the Financial Statements for the first half of 2006:</b> 28/8/2006 <b>Company Website:</b> <a href="http://www.germanos.gr">www.germanos.gr</a> <b>Chartered Accountants:</b> Anagnos Th. Limperis, Aristidis Gr. Sfounos <b>Audit Firm:</b> B.K.R Protospos Elegktiki <b>Review Report:</b> With agreement <b>Website Address:</b> <a href="http://www.germanos.gr">www.germanos.gr</a>					Amounts in thousand €									
					THE GROUP				THE COMPANY					
BALANCE SHEET INFORMATION					Amounts in thousand €									
					30/06/06		31/12/05		30/06/06		31/12/05			
<b>ASSETS</b>														
Fixed Assets					229.408	335.652	229.256	436.717						
Inventories					91.607	90.058	59.306	63.516						
Trade receivables					164.448	162.094	129.260	122.003						
Other assets					106.253	69.726	95.896	55.558						
Cash and cash equivalents					117.190	14.941	110.356	8.721						
<b>TOTAL ASSETS</b>					<b>708.906</b>	<b>672.471</b>	<b>624.074</b>	<b>686.515</b>						
<b>LIABILITIES</b>														
Long-term liabilities					19.552	117.006	13.731	127.550						
Short-term liabilities to banks					62.265	56.790	25.016	25.731						
Other short-term liabilities					171.598	167.346	119.332	108.166						
<b>Total liabilities (a)</b>					<b>253.415</b>	<b>341.142</b>	<b>158.079</b>	<b>261.447</b>						
Share capital					26.104	26.104	26.104	26.104						
Other funds of the Shareholders of the Company					427.189	304.106	439.891	398.964						
<b>Total funds of the Shareholders of the Company (b)</b>					<b>453.293</b>	<b>330.210</b>	<b>465.995</b>	<b>425.068</b>						
Minority interests (c)					2.198	1.119	-	-						
<b>Total Equity (d) = (b)+(c)</b>					<b>455.491</b>	<b>331.329</b>	<b>465.995</b>	<b>425.068</b>						
<b>TOTAL LIABILITIES (e) = (a)+(d)</b>					<b>708.906</b>	<b>672.471</b>	<b>624.074</b>	<b>686.515</b>						
INFORMATION FROM THE STATEMENT OF CHANGES TO EQUITY FOR THE PERIOD					Amounts in thousand €									
					1/1-30/06/06		1/1-30/06/05		1/1-30/06/06		1/1-30/06/05			
<b>Opening equity for the period (01/01/2006 and 01/01/2005 respectively)</b>														
					331.329	277.217	425.068	387.930						
Profit/loss transferred directly to Equity from valuation of assets available for sale					0	0	-51.218	-10.140						
Changes recognised directly in Equity					1.101	-2.994	0	0						
Net income recorded directly in Equity					1.191	984	0	0						
Changes in Minority interests					277	0	1.293	0						
Capital increase expenses					0	-6	0	-6						
Effect from acquisition of company					-118	0	0	0						
Recognition of dividends payable					-21.210	-18.219	-21.210	-18.219						
Net results for the period					142.921	27.566	112.062	27.533						
<b>Closing equity for the period (30/06/2006 and 30/06/2005 respectively)</b>					<b>455.491</b>	<b>284.548</b>	<b>465.995</b>	<b>387.098</b>						
ADDITIONAL DATA AND INFORMATION														
1. Companies consolidated in the above financial statements are presented in the following table, along with the respective participating interests.														
COMPANY NAME	DOMICILE - COUNTRY	PARTICIPATION INTEREST	RELATION WITH THE PARENT	TAX UN-AUDITED FISCAL YEARS										
<b>Full consolidation method</b>														
GERMANOS S.A.	GREECE	Parent	Parent	2004-2005										
E-VALUE S.A.	GREECE	70,00%	Direct	2003-2005										
ARION S.A. (ALREADY NAMED SUNLIGHT SYSTEMS S.A.)	GREECE	100,00%	Direct	2003-2005										
GERMANOS TELECOM SKOPIJE SA	FYROM	99,00%	Direct	2003-2005										
GERMANOS TELECOM ROMANIA SA	ROMANIA	98,42%	Direct	2003-2005										
SUNLIGHT ROMANIA S.L.R/FILIALA (Subsidiary of GERMANOS TELECOM ROMANIA S.A.)	ROMANIA	98,42%	Indirect	2001-2005										
GERMANOS TELECOM BULGARIA AD	BULGARIA	100,00%	Direct	2005										
SUNLIGHT UKRAINE	UKRAINE	99,77%	Direct	2001-2005										
GERMANOS TELECOM UKRAINE CJSC	UKRAINE	95,00%	Direct	2004-2005										
GERMANOS POLSKA Sp.Zo.o	POLAND	100,00%	Direct	2001-2005										
GTI POLSKA Sp.Zo.o	POLAND	100,00%	Direct	2004-2005										
T.C.M. Sp. Zo.o (Subsidiary of GERMANOS POLSKA Sp.Zo.o)	POLAND	100,00%	Indirect	2002-2005										
GERMANOS CYPRUS L.T.D.	CYPRUS	94,69%	Direct	1999-2005										
INFOTEL L.T.D.(Subsidiary of GERMANOS CYPRUS L.T.D.)	CYPRUS	46,40%	Indirect	2000-2005										
SUNLIGHT TRADING D.O.O. BEOGRAND	SERBIA	100,00%	Direct	2005										
SUNLIGHT BATTERIES GMBH	GERMANY	100,00%	Direct	2005										
<b>Equity Method</b>														
HELLENIC DUTY FREE SHOPS S.A.	GREECE	24,67%	Direct	2005										
SILKWAY HOLDING B.V.	NETHERLANDS	20%	Direct	2004-2005										
UNITEL L.L.C. (Subsidiary of SILKWAY HOLDING B.V.)	UZBEKISTAN	20%	Indirect	2005										
2. The basic accounting principles of the 31-12-2005 balance sheet have been applied.														
3. There are no charges on the fixed assets.														
					THE GROUP				THE COMPANY					
					01/01-30/06/2006	01/01-30/06/2005	01/01-30/06/2006	01/01-30/06/2005	01/01-30/06/2006	01/01-30/06/2005	01/01-30/06/2006	01/01-30/06/2005		
Turnover					538.847	429.587	291.800	234.460	390.824	326.388	214.122	178.820		
Cost of Sales					-432.441	-337.905	-236.649	-187.404	-306.899	-252.555	-168.832	-141.578		
<b>Gross profit</b>					<b>106.406</b>	<b>91.682</b>	<b>55.151</b>	<b>47.056</b>	<b>83.925</b>	<b>73.833</b>	<b>45.290</b>	<b>37.242</b>		
Other income-expenses (Net)					4.454	5.377	2.128	3.617	3.551	1.860	2.242	923		
Administrative expenses					-15.720	-13.263	-9.403	-9.048	-11.052	-8.402	-6.721	-5.586		
Distribution expenses					-51.660	-42.460	-26.458	-19.634	-33.803	-30.754	-18.256	-14.216		
<b>Earnings before tax, financial and investment income and depreciation</b>					<b>43.480</b>	<b>41.336</b>	<b>21.418</b>	<b>21.991</b>	<b>42.621</b>	<b>36.537</b>	<b>22.555</b>	<b>18.363</b>		
Depreciation					-11.400	-11.054	-5.604	-4.967	-8.854	-8.541	-4.454	-3.460		
<b>Earnings before tax, financial and investment income</b>					<b>32.080</b>	<b>30.282</b>	<b>15.814</b>	<b>17.024</b>	<b>33.767</b>	<b>27.996</b>	<b>18.101</b>	<b>14.903</b>		
Financial income-expenses					125.376	-2.661	111.526	-1.063	98.533	5.908	79.723	7.173		
<b>Earnings before tax and investment income</b>					<b>157.456</b>	<b>27.621</b>	<b>127.340</b>	<b>15.961</b>	<b>132.300</b>	<b>33.904</b>	<b>97.824</b>	<b>22.076</b>		
Share in the profit of affiliates					2.210	5.905	530	4.031	0	0	0	0		
<b>Earnings before tax</b>					<b>159.666</b>	<b>33.526</b>	<b>127.870</b>	<b>19.992</b>	<b>132.300</b>	<b>33.904</b>	<b>97.824</b>	<b>22.076</b>		
Less tax					-16.745	-5.961	-10.448	-2.497	-20.238	-6.371	-15.403	-3.546		
<b>Earnings after tax</b>					<b>142.921</b>	<b>27.565</b>	<b>117.422</b>	<b>17.495</b>	<b>112.062</b>	<b>27.533</b>	<b>82.421</b>	<b>18.530</b>		
<b>Attributable to:</b>														
Shareholders of the Company					143.034	27.683	117.512	17.589	112.062	27.533	82.421	18.530		
Minority Shareholders					-113	-118	-90	-94	0	0	0	0		
<b>Earnings after tax per share in euros</b>					<b>1,75</b>	<b>0,34</b>	<b>1,44</b>	<b>0,22</b>	<b>1,37</b>	<b>0,34</b>	<b>1,01</b>	<b>0,23</b>		
					THE GROUP				THE COMPANY					
					1/1 -30/06/06	1/1 -30/06/05	1/1 -30/06/06	1/1 -30/06/05	1/1 -30/06/06	1/1 -30/06/05	1/1 -30/06/06	1/1 -30/06/05		
<b>Operating Activities</b>														
Earnings before tax					159.666	33.526	132.300	33.904						
Plus /minus adjustments for:					0	0	0	0						
Depreciation					11.400	11.054	8.854	8.541						
Provisions					0	0	0	0						
Foreign currency differences					41	0	0	0						
Results (income, expenses, profit and loss) from investment activities					-130.755	-6.823	-100.538	-9.986						
Interest and related expenses					3.746	3.680	2.709	2.767						
Decrease / (increase) in inventories					-1.803	-19.818	4.209	-16.332						
Decrease / (increase) in receivables					-46.129	-13.208	-43.340	-11.474						
(Decrease) / increase in liabilities (other than to banks)					-17.934	20.065	-20.792	17.752						
Less:														
Interest and related expenses paid					-3.691	-3.680	-2.662	-2.767						
Tax paid					-3.629	-2.629	-3.418	-2.629						
<b>Total inflows / (outflows) from operating activities (a)</b>					<b>-29.088</b>	<b>22.167</b>	<b>-22.678</b>	<b>19.776</b>						
<b>Investment activities</b>														
Purchase of tangible and intangible assets					-14.718	-11.724	-10.562	-7.613						
Receipts from the sale of tangible and intangible fixed assets					2.257	2.266	2.200	865						
Interest received					1.707	0	1.439	0						
Dividends received					274	9.580	274	9.580						
Inflows / outflows from other investment activities					232.749	-1.318	224.677	-40						
<b>Total inflows / (outflows) from investment activities (b)</b>					<b>222.269</b>	<b>-1.196</b>	<b>218.028</b>	<b>2.792</b>						
<b>Financing activities</b>														
Receipts from share capital increase					301	1.904	0	0						
Inflows from loans issued / received					28.917	-15.254	25.000	-17.848						
Loans paid out					-120.149	-1.556	-118.715	0						
Repayment of liabilities related to finance leasing contracts (repayment of principal)					0	0	0	0						
Dividends paid					0	-6	0	-6						
<b>Total inflows / (outflows) from financing activities (c)</b>					<b>-90.931</b>	<b>-14.912</b>	<b>-93.715</b>	<b>-17.854</b>						
<b>Net increase / (decrease) in cash and cash equivalents for the period (a)+(b)+(c)</b>					<b>102.250</b>	<b>6.059</b>	<b>101.635</b>	<b>4.714</b>						
<b>Opening cash and cash equivalents</b>					<b>14.941</b>	<b>12.040</b>	<b>8.721</b>	<b>7.230</b>						
<b>Closing cash and cash equivalents</b>					<b>117.191</b>	<b>18.099</b>	<b>110.356</b>	<b>11.944</b>						
4. There are no pending judicial cases or court decisions, which may have a material impact on the financial operations of the Company.														
5. The total number of employees as at 30/06/2006 was: GROUP 4,077 persons and COMPANY 1,072 persons.														
6. Investments on tangible fixed assets during H1 2006 amounted to € 13,419 thousand for the Group and to € 9,081 thousand for the Company														
7. During the reporting period and more specifically on 9/2/2006, the Company GERMANOS SA proceeded with the sale its entire participating interest in SILKWAY HOLDING B.V. to Vimpel-Communications, for a total consideration of \$40 million.														
8. With the decision of the Company's BoD on 5/5/2006, the sale of the Company's total participation (24.67%) in the Company Hellenic Duty Free Shops S.A. was decided on for a total price of € 202.8 million.														
9. On 27/6/2006 the Board of Directors of the Companies GERMANOS SA and ARION SA (already renamed to SUNLIGHT SYSTEMS SA and 100% subsidiary of GERMANOS SA) decided on the separation of the Industrial sector of GERMANOS SA and its contribution to the Company SUNLIGHT SYSTEMS SA. The above decisions were approved with the decisions on 25/8/2006 of the extraordinary General Shareholders' Meetings of the respective Companies. These decisions have been submitted for approval to the relevant authorities.														
10. On 15/7/2005 the Board of Directors of P.GERMANOS S.A. decided to merge with GERMANOS S.A. through the absorption of the former by the latter, in accordance with L. 2166/93. This decision was ratified by the decisions of the Board of Directors of the absorbing company dated 10/10/2005 and 30/12/2005 and the decisions of the Board of Directors of the absorbed Company dated 30/12/2005. These were then approved by decision no. K2-298/18-1-2006 of the Secretary General of the Ministry of Trade and Development.														
11. With the decision of the extraordinary General Shareholders' Meeting of GERMANOS SA on 11/7/2006, the Board of Directors' proposal of 10/07/06 was approved, which concerned the purchase/sale of sectors, subsidiaries between the company GERMANOS SA and the individuals that fall under the provision of article 23a and C.L. 2190/1920 or those controlled indirectly or directly by the aforementioned individuals. Specifically, the sale of the following subsidiaries and sectors was decided on, at a total price of approximately € 121 million: GTI POLSKA Sp.Zo.o,GERMANOS POLSKA Sp.Zo.o after its subsidiary T.C.M. Sp. Zo.o,GERMANOS TELECOM UKRAINE CJSC ,SUNLIGHT UKRAINE,GERMANOS CYPRUS L.T.D. after its subsidiary INFOTEL L.T.D.,SUNLIGHT TRADING D.O.O. BEOGRAND,SUNLIGHT BATTERIES GMBH, ARION S.A. (already renamed to SUNLIGHT SYSTEMS SA) and of the battery and related items trade sector of Romania and Bulgaria. The aforementioned sales are expected to be concluded within the next quarter and will be presented as suspended operations														