

# FINANCIAL STATEMENTS Q1 - 2007

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The Financial Statements have been approved by Autohellas's 's Board of Directors on 9<sup>rd</sup> of May 2007 and have been published in the company's web address : <u>Http://www.Hertz.gr</u>

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#### Balance Sheet (I)

|   | Note | 31/3/2007      | 31/12/2006     |
|---|------|----------------|----------------|
| ASSETS                                    | Note | 317 37 2007    | 517 127 2000   |
| CURRENT ASSETS                            |      |                |                |
| Non-current assets                        |      |                |                |
| Fixed assets                              | 3    | 230,869,413.02 | 228,679,642.54 |
| Intangibles                               | 4    | 2,435.10       | 1,126.65       |
| Investments in subsidiaries               | 5    | 5,073,846.50   | 5,072,846.50   |
| Investments in participating companies    | 6    | 4,891,221.09   | 4,891,221.09   |
| Financial assets available for sale       | 7    | 10,936,569.73  | 10,936,569.73  |
| Trade & other debtors                     |      | 8,903,260.61   | 7,570,599.50   |
| Other assets                              | -    | 326,359.16     | 322,899.37     |
|   |      | 261,003,105.21 | 257,474,905.38 |
| Current assets                            |      |                |                |
| Inventory                                 |      | 48,478.20      | 37,554.80      |
| Trade debtors                             |      | 14,853,989.40  | 20,403,987.26  |
| Other debtors                             |      | 5,909,788.41   | 5,756,420.13   |
| Advance payments                          |      | 7,418,991.43   | 8,332,766.24   |
| Cash and cash equivalents                 | -    | 36,356,455.46  | 32,229,843.54  |
|   |      | 64,587,702.90  | 66,760,571.97  |
| Total assets                              | -    | 325,590,808.11 | 324,235,477.35 |
| OWNER'S EQUITY                            |      |                |                |
| Share capital                             |      | 11,558,400.00  | 11,558,400.00  |
| Share capital paid in excess of Par value |      | 31,626,186.83  | 31,626,186.83  |
| Own Shares                                |      | 0.00           | 0.00           |
| Other reserves                            |      | 12,184,667.99  | 12,184,667.99  |
| Earnings/Losses carried forward           | -    | 57,542,209.22  | 56,974,670.88  |
|   |      |                |                |
|   |      | 112,911,464.04 | 112,343,925.70 |
| Minority Interest                         |      | 112,911,464.04 | 112,343,925.70 |

# LIABILITIES

| Long term liabilities            |   |                |                |
|----------------------------------|---|----------------|----------------|
| Long term borrowing              |   | 150,066,679.10 | 150,062,279.10 |
| Deferred tax                     | 8 | 11,829,478.33  | 11,640,298.88  |
| Provisions for staff indemnities |   | 1,238,537.95   | 1,208,537.95   |
| Derivatives                      |   | -385,509.53    | 520,961.35     |
|                                  |   | 162,749,185.85 | 163,432,077.28 |
| Short term liabilities           |   |                |                |
| Trade creditors                  |   | 40,798,841.97  | 39,328,158.12  |
| Short term borrowing             |   | 7,336,757.15   | 7,336,757.15   |
| Taxes and duties payable         |   | 1,794,559.10   | 1,794,559.10   |
| Total liabilities                |   | 49,930,158.22  | 48,459,474.37  |
|                                  |   |                |                |
| Total liabilities                |   | 212,679,344.07 | 211,891,551.65 |
| Total equity and liabilities     |   | 325,590,808.11 | 324,235,477.35 |

# Income statement (II)

|   | -    |                |                |
|---|------|----------------|----------------|
|   | Note | 31/03/07       | 31/03/06       |
| Operating Results:  |      |                |                |
| Turnover  | 9    | 22,204,534.52  | 19,907,387.50  |
| Cost of Sales   |      | -20,699,045.15 | -18,495,274.25 |
| Gross Operating Earnings  |      | 1,505,489.37   | 1,412,113.25   |
| Other Operating Income  | 9    | 2,595,509.99   | 2,454,832.11   |
| Administrative expenses   |      | -2,454,126.93  | -2,177,654.10  |
| Distribution expenses   |      | -428,754.74    | -583,144.82    |
| Other expenses  |      | -2,340.80      | -891.11        |
| Gains/losses before tax, financial and investment activities                  |      | 1,215,776.89   | 1,105,255.33   |
| Gains/losses before tax, financial investment activities and<br>depreciations |      | 12,030,034.75  | 10,610,732.19  |
| Net financial cost  | 10   | -459,059.10    | -855,479.02    |
| Gain/(Loss) from affiliated companies   |      |                |                |
| ess:Fixed assets Depreciations  |      | 10,814,257.86  | 9,505,476.86   |
| Less: Depreciation Expenses included in Operating Cost                        |      | 10,814,257.86  | 9,505,476.86   |
| Earnings Before Tax   |      | 756,717.79     | 249,776.31     |
| Tax Payable   | 11 _ | -189,179.45    | -18,238.25     |
|   |      | 567,538.34     | 231,538.06     |

| Shareholders               |    | 567,538.34 | 231,538.06 |
|----------------------------|----|------------|------------|
| Minority Interest          |    |            |            |
|                            |    |            |            |
| Net Earnings per Share (€) | 12 | 0.02       | 0.01       |

# III. Statements of changes in equity

|   | ATTRIBUTED TO THE PARENT'S SHAREHOLDERS |               |               |                |                            |                        |
|---|---|---------------|---------------|----------------|----------------------------|------------------------|
|   |   |               |               |                |                            |                        |
|   | Share capital                           | Above par     | Own Shares    | Other reserves | Results carried<br>forward | Total                  |
| Balance as of 01.01.2006<br>- Change due to recognition of deferred<br>tax            | 11,558,400.00                           | 31,626,186.83 | 7,551,945.74  | 54,824,598.35  | 105,561,130.92             | 105,561,130.92<br>0.00 |
| Net gain/ loss reported on Net equity   |   |               |               |                | 0.00                       | 0.00                   |
| - Net results for the period  |   |               |               | 231,538.06     | 231,538.06                 | 231,538.06             |
| Recognized profit / loss for the<br>period  | 0.00                                    | 0.00          | 0.00          | 231,538.06     | 231,538.06                 | 231,538.06             |
| - Dividends payable   |   |               |               |                | 0.00                       | 0.00                   |
| - Increase in capital   |   |               |               |                | 0.00                       | 0.00                   |
| - Own Shares  |   |               |               |                | 0.00                       | 0.00                   |
| Balance as of 31.03.2006  | 11,558,400.00                           | 31,626,186.83 | 7,551,945.74  | 55,056,136.41  | 105,792,668.98             | 105,792,668.98         |
| Balance as of 01.01.2007<br>- Reserves for provision for staff<br>leaving indemnities | 11,558,400.00                           | 31,626,186.83 | 12,184,667.99 | 56,974,670.88  | 112,343,925.70             | 112,343,925.70<br>0.00 |
| - Exchange rate differences   |   |               |               |                |                            | 0.00                   |
| Total recognized profit / loss for the period   | 0.00                                    | 0.00          | 0.00          | 0.00           | 0.00                       | 0.00                   |
| - Net results for the period  |   |               |               | 567,538.34     | 567,538.34                 | 567,538.34             |
| Recognized profit / I(oss) for the<br>period  | 0.00                                    | 0.00          | 0.00          | 567,538.34     | 567,538.34                 | 567,538.34             |
| - Dividends payable   |   |               |               |                |                            | 0.00                   |
| - Increase in share capital   |   |               |               |                |                            | 0.00                   |
| - Own shares  |   |               |               |                |                            | 0.00                   |
| Balance as of 31.03.2007  | 11,558,400.00                           | 31,626,186.83 | 12,184,667.99 | 57,542,209.22  | 112,911,464.04             | 112,911,464.04         |

## Cash flow statement (IV)

| Values in Euro   | 01.01-31.03.2007   | 01.01-31.03.2006   |
|--|--|--|
| Profits before tax   | 756,717.79   | 249,776.31   |
| Adjustments for:   | 150,111.19   | 249,770.31   |
| Fixed assets   | 10,814,257.86  | 9,505,476.86   |
| Provisions   | 177,870.51   | 159,572.09   |
| Earnings from assets sale  | -1,294,310.93  | -1,540,069.02  |
| Interest   | 459,059.10   | 855,479.02   |
| Results (income. Expenses. Gains and losses) from investment activities  | 107/007110   | 0.00   |
| ······································   | 10,913,594.33  | 9,230,235.26   |
|  |  |  |
| Working capital changes  |  |  |
| Increase/decrease in inventories   | -10,923.40   | 3,308.97   |
| Increase/decrease in receivables   | 5,991,274.28   | 3,699,306.66   |
| Increase/decrease in liabilities   | 1,479,486.32   | 2,143,646.24   |
| Other  |  |  |
|  | 7,459,837.20   | 5,846,261.87   |
|  |  |  |
| Net cash flow from operating activities before Tax and Interest  | 18,373,431.53  | 15,076,497.13  |
| Interest expense paid  | -1,894,878.18  | -1,034,959.15  |
| Tax paid   | 0.00   | 0.00   |
| Net cash flow from operating activities  | 16,478,553.35  | 14,041,537.98  |
|  |  |  |
| Cash flow from investing activities  |  |  |
| Purchase of tangible assets  | -22,444,634.80   | -22,540,407.03   |
| Proceeds from sales of tangible assets   | 9,538,747.64   | 8,254,129.94   |
| Acquisition of affiliated companies  | -1,000.00  | 0.00   |
| Proceeds from sales of financial assets  | 0.00   | 0.00   |
|  |  | 0.00   |
| Proceeds from taxes  | 554,945.73   | 112,542.42   |
| Proceeds from taxes Proceeds from dividends  | 554,945.73<br>0.00   |  |
|  |  | 112,542.42   |
| Proceeds from dividends  | 0.00   | 112,542.42<br>0.00   |
| Proceeds from dividends<br>Net cash flow from investing activities   | 0.00<br>-12,351,941.43   | 112,542.42<br>0.00<br>-14,173,734.67   |
| Proceeds from dividends<br>Net cash flow from investing activities<br>Cash flow from financing activities<br>Proceeds from borrowing   | 0.00<br>-12,351,941.43<br>0.00   | 112,542.42<br>0.00<br>-14,173,734.67<br>0.00   |
| Proceeds from dividends<br>Net cash flow from investing activities<br>Cash flow from financing activities  | 0.00<br>-12,351,941.43   | 112,542.42<br>0.00<br>-14,173,734.67   |
| Proceeds from dividends<br>Net cash flow from investing activities<br>Cash flow from financing activities<br>Proceeds from borrowing<br>Increase in share capital  | 0.00<br>-12,351,941.43<br>0.00<br>0,00   | 112,542.42<br>0.00<br>-14,173,734.67<br>0.00<br>0.00<br>0.00   |
| Proceeds from dividends<br>Net cash flow from investing activities<br>Cash flow from financing activities<br>Proceeds from borrowing<br>Increase in share capital<br>Loan payments   | 0.00<br>-12,351,941.43<br>0.00<br>0,00<br>0,00                                 | 112,542.42<br>0.00<br>-14,173,734.67<br>0.00<br>0.00<br>0.00<br>0.00                                 |
| Proceeds from dividends Net cash flow from investing activities Cash flow from financing activities Proceeds from borrowing Increase in share capital Loan payments Dividend payments  | 0.00<br>-12,351,941.43<br>0.00<br>0,00<br>0,00<br>0,00                         | 112,542.42<br>0.00<br>-14,173,734.67<br>0.00<br>0.00<br>0.00<br>0.00                                 |
| Proceeds from dividends Net cash flow from investing activities Cash flow from financing activities Proceeds from borrowing Increase in share capital Loan payments Dividend payments  | 0.00<br>-12,351,941.43<br>0.00<br>0,00<br>0,00<br>0,00                         | 112,542.42<br>0.00<br>-14,173,734.67<br>0.00<br>0.00   |
| Proceeds from dividends<br>Net cash flow from investing activities<br>Cash flow from financing activities<br>Proceeds from borrowing<br>Increase in share capital<br>Loan payments<br>Dividend payments<br>Cash flow from financing activities   | 0.00<br>-12,351,941.43<br>0.00<br>0,00<br>0,00<br>0,00<br>0.00                 | 112,542.42<br>0.00<br>-14,173,734.67<br>0.00<br>0.00<br>0.00<br>0.00<br>0.00                         |
| Proceeds from dividends<br>Net cash flow from investing activities<br>Cash flow from financing activities<br>Proceeds from borrowing<br>Increase in share capital<br>Loan payments<br>Dividend payments<br>Cash flow from financing activities<br>Net decrease/increase in cash and cash equivalents | 0.00<br>-12,351,941.43<br>0.00<br>0,00<br>0,00<br>0,00<br>0.00<br>4,126,611.92 | 112,542.42<br>0.00<br>-14,173,734.67<br>0.00<br>0.00<br>0.00<br>0.00<br>0.00<br>0.00<br>0.00<br>0.00 |

# B. Consolidated financial statements

## Balance sheet (I)

|  | _    |                |                |
|--|------|----------------|----------------|
| Assets                                 | Note | 31/3/2007      | 31/12/2006     |
| Current Assets                         |      |                |                |
| Non-current assets                     |      |                |                |
| Fixed assets                           | 3    | 240,923,027.77 | 238,073,713.64 |
| Intangibles                            | 4    | 198,486.27     | 209,903.92     |
| Investments in daughter companies      | 5    | 0.00           | 0.00           |
| Investments in participating companies | 6    | 6,956,997.18   | 6,731,004.86   |
| Financial assets available for sale    | 7    | 10,936,569.73  | 10,936,569.73  |
| Trade & other debtors                  |      | 9,268,293.32   | 7,821,447.84   |
| Other assets                           | -    | 326,359.16     | 322,899.37     |
|  | -    | 268,609,733.43 | 264,095,539.36 |
| Current assets                         |      |                |                |
| current assets                         |      |                |                |
| Inventory                              |      | 1,108,460.40   | 936,921.99     |

|                           | 67,189,759.88 | 70,031,889.86 |
|---------------------------|---------------|---------------|
| Cash and cash equivalents | 36,555,854.47 | 32,668,752.16 |
| Advance payments          | 7,793,106.87  | 8,559,360.93  |
| Other debtors             | 5,809,738.18  | 6,097,479.67  |
| Trade debtors             | 15,922,599.96 | 21,769,375.11 |
| Inventory                 | 1,108,460.40  | 936,921.99    |

| Total assets                              | 335,799,493.31 | 334,127,429.22 |
|---|----------------|----------------|
|   |                |                |
| CAPITAL & RESERVES                        |                |                |
|   |                |                |
| Share capital                             | 11,558,400.00  | 11,558,400.00  |
| Share capital paid in excess of Par value | 31,626,186.83  | 31,626,186.83  |
| Exchange differences                      | 4,090.59       | 16,501.66      |
| Other reserves                            | 12,184,667.99  | 12,184,667.99  |
| Earnings/Losses carried forward           | 61,283,878.71  | 60,520,496.08  |
|   | 116,657,224.12 | 115,906,252.56 |
| Minority interest                         | 705,469.10     | 759,840.31     |
| Total capital & reserves                  | 117,362,693.22 | 116,666,092.87 |

#### LIABILITIES

| Long term liabilities            |   |                |                |
|----------------------------------|---|----------------|----------------|
| Long term borrowing              |   | 150,068,187.53 | 150,062,279.10 |
| Deferred tax                     | 8 | 11,829,478.33  | 11,640,298.88  |
| Provisions for staff indemnities |   |                |                |
|                                  |   | 1,238,537.95   | 1,208,537.95   |
| Derivatives                      |   | -385,509.53    | 520,961.35     |
|                                  |   | 162,750,694.28 | 163,432,077.28 |
|                                  |   |                |                |
| Short term liabilities           |   |                |                |
| Trade creditors                  |   | 42,627,239.42  | 41,042,775.27  |
| Short term borrowing             |   | 11,214,614.14  | 11,140,711.66  |
| Taxes and duties payable         |   | 1,844,252.25   | 1,845,772.14   |
| Total liabilities                |   | 55,686,105.81  | 54,029,259.07  |
|                                  |   |                |                |
|                                  |   |                |                |
| Total liabilities                |   | 218,436,800.09 | 217,461,336.35 |
| Total equity and liabilities     |   | 335,799,493.31 | 334,127,429.22 |

# B. Consolidated financial statements

#### Income statement (II)

| Values in Euro   | Σημείωση | 31/3/2007      | 31/3/2006      |
|--|----------|----------------|----------------|
| Operating Results:   |          |                |                |
| Turnover   | 9        | 23,996,646.52  | 21,297,237.72  |
| Cost of Sales  |          | -22,261,049.94 | -19,725,241.32 |
| Gross Operating Earnings   |          | 1,735,596.58   | 1,571,996.40   |
| Other Operating Income   | 9        | 2,737,494.20   | 2,832,454.39   |
| Administrative expenses  |          | -2,636,347.20  | -2,378,424.87  |
| Distribution expenses  |          | -648,499.50    | -792,241.01    |
| Other expenses   |          | -2,340.80      | -1,277.11      |
| Gains/losses before tax, financial and investment activities               |          | 1,185,903.28   | 1,232,507.80   |
| Gains/losses before tax, financial investment activities and depreciations |          | 12,767,392.89  | 11,350,324.50  |
| Net financial cost   | 10       | -498,930.77    | -866,364.77    |
| Gain/(Loss) from affiliated companies                                      |          | 0.00           | 0.00           |
| Income from participations in associated companies                         |          | 225,992.32     | -919,118.11    |
| Less:Fixed assets Depreciations  |          | 11,581,489.61  | 10,117,816.70  |
| Less: Depreciation Expenses included in Operating cost                     |          | 11,581,489.61  | 10,117,816.70  |
| Earnings Before Tax  |          | 912,964.83     | -552,975.08    |
| Tax Payable  | 11       | -203,953.41    | -64,441.30     |
| Earnings After Tax   |          | 709,011.42     | -617,416.38    |
|  |          |                |                |
|  |          |                |                |
|  |          |                |                |

| Attributable to : |            |             |
|-------------------|------------|-------------|
| Shareholders      | 763,382.63 | -569,502.98 |
| Minority interest | -54,371,21 | -47,913.40  |

| Net Earnings per Share (€) | 12 | 0.02 | -0.02 |
|----------------------------|----|------|-------|
|                            |    |      |       |

# B. Consolidated financial statements

# III. Statements of changes in equity

|  | ATTRIBUTED TO THE PARENTS' SHAREHOLDER S |               |                        |                         |                   | Minority                       |                          |                                    |
|--|--|---------------|------------------------|-------------------------|-------------------|--------------------------------|--------------------------|------------------------------------|
|  | Share<br>capital                         | Above par     | Own<br>Shares          | Exchange<br>Differences | Other<br>reserves | Results<br>carrieed<br>forward | Total                    | Minority<br>rights                 |
| Balance as of 01.01.2006<br>- Subsidiary establishment<br>- Reserves for provision for staff leaving indemnities | 11,558,400.00                            | 31,626,186.83 | 41,866.05              | 7,551,945.74            | 58,502,620.71     | 109,281,019.33<br>0.00         | 705,528.65               | 109,986,547.9<br>0.0               |
| - Exchange rate differences  |  |               | -11951,36              |                         |                   |                                | -11,931.36               |                                    |
| Total recognized profit / loss for the period  | -  | 0.00          | -11931,36              | 0,00                    | 0.00              | 0.00                           | -11,931.36               | 0.0                                |
| - Net results for the period   |  |               |                        | 0.00                    | -569,502.98       | -569,502.98                    | -47,913.40               | -617,416.3                         |
| Recognized profit / I(oss) for the period  | 0.00                                     | 0.00          | -11,931.36             | 0.00                    | -569,502.98       | -581,434.34                    | -47,913.40               | -629,347.7                         |
| - Dividends payable  |  |               |                        |                         | 0.00              | 0.00                           |                          | 0.0                                |
| - Increase in share capital  |  |               |                        |                         |                   | 0.00                           |                          | 0.0                                |
| - Own shares   |  |               |                        |                         |                   | 0.00                           |                          | 0.0                                |
| Balance as of 31.03.2006   | 11,558,400.00                            | 31,626,186.83 | 29,934.69              | 7,551,945.74            | 57,933,117.73     | 108,699,584.99                 | 657,615.25               | 109,357,200.24                     |
| Balance as of 01.01.2007 - Subsidiary establishment  | 11,558,400.00                            | 31,626,186.83 | 16,501.66              | 12,184,667.99           | 60,520,496.08     | 115,906,252.56                 | 759,840.31               | 116,666,092.8 <sup>.</sup><br>0.0( |
| - Reserves for provision for staff leaving indemnities   |  |               | 10411.07               |                         |                   |                                | 0.00                     |                                    |
| <ul> <li>Exchange rate differences</li> <li>Total recognized profit / loss for the period</li> </ul>             |  | 0.00          | -12411,07<br>-12411,07 | 0,00                    | 0.00              | 0.00                           | -12,411.07<br>-12,411.07 | 0.0(                               |
| - Net results for the period   | -  | 0.00          | 12411,07               | 0,00                    | 763,382.63        | 763,382.63                     | -54,371.21               | 709,011.4;                         |
| Recognized profit / I(oss) for the period  | 0.00                                     | 0.00          | -12,411.07             | 0.00                    | 763,382.63        | 750,971.56                     | -54,371.21               | 696,600.3                          |
| - Dividends payable  |  |               |                        |                         |                   | 0.00                           |                          | 0.0                                |
| - Increase in share capital  |  |               |                        |                         |                   | 0.00                           |                          | 0.0                                |
| - Own shares   |  |               |                        |                         |                   | 0.00                           |                          | 0.0                                |
| Balance as of 31.03.2007   | 11,558,400.00                            | 31,626,186.83 | 4,090.59               | 12,184,667.99           | 61,283,878.71     | 116,657,224.12                 | 705,469.10               | 117,362,693.2                      |

# Β. Ενοποιημένες Οικονομικές Καταστάσεις

# Cash flow statement (IV)

|   | 31/3/2007      | 31/3/2006      |
|---|----------------|----------------|
| Profits after tax                       | 912,964.83     | -552,975.08    |
| Adjustments for:                        |                |                |
| Fixed assets depreciation               | 11,581,489.61  | 10,117,816.70  |
| Provisions                              | 177,870.51     | 159,572.09     |
| Earnings from tangible assets sale      | -1,452,975.46  | -1,688,679.87  |
| Interest                                | 498,930.77     | 866,364.77     |
| Dividend in participating companies     | -225,992.32    | 919,118.11     |
| Dividends                               | 0.00           | 0.00           |
|   | 11,492,287.94  | 9,821,216.72   |
| Working capital changes                 |                |                |
| Increase/decrease in inventories        | -214,543.80    | 206,400.41     |
| Increase/decrease in receivables        | 6,041,404.23   | 3,772,967.77   |
| Increase/decrease in liabilities        | 2,058,892.15   | 1,803,790.80   |
| Other                                   | 0.00           | 0.00           |
|   | 7,885,752.58   | 5,783,158.98   |
|   |                |                |
| Net cash flow from operating activities | 19,378,040.52  | 15,604,375.70  |
| Interest expense paid                   | -1,944,773.86  | -1,050,950.56  |
| Tax paid                                | 0.00           | 0.00           |
| Net cash flow from operating activities | 17,433,266.66  | 14,553,425.14  |
| Cash flow from investing activities     |                |                |
| Purchase of tangible assets             | -24,086,097.60 | -23,425,495.60 |
| Proceeds from sales of tangible assets  | 9,904,750.38   | 8,857,915.16   |
| Acquisition of affiliated companies     | 0.00           | 0.00           |
| Proceeds from sales of financial assets | 0.00           | 0.00           |
| Proceeds from taxes                     | 564,969.74     | 117,648.08     |
| Proceeds from dividends                 | 0.00           | 0.00           |
| Net cash flow from investing activities | -13,616,377.48 | -14,449,932.36 |
|   |                |                |

#### Cash flow from financing activities

| Proceeds from borrowing                                  | 70,213.13     | 83,385.42    |
|--|---------------|--------------|
| Increase in share capital                                | 0.00          | 0.00         |
| Loan payments  | 0.00          | -224,196.60  |
| Dividend payments  | 0.00          | 0.00         |
| Cash flow from financing activities                      | 70,213.13     | -140,811.18  |
| Net decrease/increase in cash and cash equivalents       | 3,887,102.31  | -37,318.40   |
| Cash and cash equivalents at the beginning of the period | 32,668,752.16 | 3,014,838.93 |
|  |               |              |
| Cash and cash equivalents at the end of the period       | 36,555,854.47 | 2,977,520.53 |

#### C. EVENTS OCCURRED AFTER THE PUBLICATION OF THE BALANCE SHEET

There have been no events after the publication date of the balance sheet that effect in any way the financial statements of the Company or Group.

#### D. Notes to the financial statements.

#### 1. General Information

The company Autohellas Tourist and Trading Anonymous company (the company) is an anonymous company registered in Greece, was established in 1962 and is engaged in the field of vehicle renting and leasing.

The company has its registered office at Viltanioti 31, Kifissia, Attica, it's website is <u>www.hertz.gr</u> and is listed in the Athens Stock Exchange (ASF), sector "Travel & Tourism".

The consolidated financial statements of the company include the company and its subsidiaries (the group). Subsidiary companies are all the entities that are managed and controlled by Autohellas. Subsidiary companies are consolidated by the full consolidation method, as from the date on which control is acquired and are excluded as from the date on which such control ceases no exist.

#### **Group Structure**

| Company  | Registered office | % of ownership |
|--|-------------------|----------------|
| AUTOHELLAS TOURIST & TRADING ANONYMOUS COMPANY | Kifissia, Attica  | Parent Company |
| BEMAL AUTO LTD                                 | Lefkosia, Cyprus  | 100%           |
| AUTOTECHNICA LTD                               | Sofia, Bulgaria   | 99,99%         |
| DEMSTAR RENTALS 2005 LTD                       | Lefkosia, Cyprus  | 75%            |
| AUTOTECHNICA FLEET SERVICES S.R.L.             | Bucharest Romania | 100%           |

The companies that are consolidated with the method of net assets are also :

| Company                      | Registered office | % of ownership                       |
|------------------------------|-------------------|--------------------------------------|
| PIREOS BEST LEASING A.T.E.E. | Athens, Attica    | 48,08%                               |
| ELTREKKA S.A.                | Kifissia, Attica  | 50% (First consolidation 30.09.2005) |

These financial statements have been approved for publication by the Board of Directors on the 09/05/2007.

# 2. Accounting Policies

#### Information per sector.

Parent company's activities are the renting of vehicles and is conducted solely in Greece. Subsidiary's activities include renting of vehicles and vehicle trade and is conducted solely in Bulgaria Cyprus and Romania.

# Automates

# 3. Tangible Fixed Assets

The Company

| The Company                                    |                     |                      |                         |                       | -                                 |                                    |                       |
|--|---------------------|----------------------|-------------------------|-----------------------|-----------------------------------|------------------------------------|-----------------------|
|  | Plots               | Buildings            | Mechanical<br>Equipment | Vehicles              | Furniture &<br>other<br>Equipment | Tangibles<br>under<br>construction | Total                 |
| 01.01.2006                                     | 7,994,819.98        | 18,550,119.46        | 405,394.68              | 173,505,073.07        | 1,288,289.50                      | 107,928.50                         | 201,851,625.19        |
| Cost or Estimation                             | 7,994,819.98        | 19,076,743.46        | 496,242.03              | 176,205,569.44        | 1,699,883.94                      | 107,928.50                         | 205,581,187.35        |
| Accumulated<br>Depreciation                    | 0.00                | -526,624.00          | -90,847.35              | -2,700,496.37         | -411,594.44                       | 0.00                               | -3,729,562.16         |
| Net Book Value                                 | 7,994,819.98        | 18,550,119.46        | 405,394.68              | 173,505,073.07        | 1,288,289.50                      | 107,928.50                         | 201,851,625.19        |
| <u>01.01 – 31.03.2006</u>                      |                     |                      |                         |                       |                                   |                                    |                       |
| Starting Balance                               | 7,994,819.98        | 18,550,119.46        | 405,394.68              | 173,505,073.07        | 1,288,289.50                      | 107,928.50                         | 201,851,625.19        |
| Additions                                      | 0.00                | 17,234.00            | 143,046.93              | 17,605,394.44         | 350,531.21                        | 49,400.33                          | 18,165,606.91         |
| Sales  | 0.00                | 0.00                 | 0.00                    | -13,715,473.11        | 0.00                              | 0.00                               | -13,715,473.11        |
| Depreciations for<br>the period                | 0.00                | -177,923.59          | -35,904.67              | -9,169,483.89         | -122,087.01                       | 0.00                               | -9,505,399.16         |
| Depreciation<br>Reductions                     | 0.00                | 0.00                 | 0.00                    | 7,202,692.75          | 0.00                              | 0.00                               | 7,202,692.75          |
| Net Book Value<br>31.03.2006                   | 7,994,819.98        | 18,389,429.87        | 512,536.94              | 175,428,203.26        | 1,516,733.70                      | 157,328.83                         | 203,999,052.58        |
| Cost or Estimation                             | 7,994,819.98        | 18,567,353.46        | 548,441.61              | 177,394,994.40        | 1,638,820.71                      | 157,328.83                         | 206,301,758.99        |
| Accumulated<br>Depreciation                    | 0.00                | -177,923.59          | -35,904.67              | -1,966,791.14         | -122,087.01                       | 0.00                               | -2,302,706.41         |
| Net Book Value<br>31.03.2006                   | 7,994,819.98        | 18,389,429.87        | 512,536.94              | 175,428,203.26        | 1,516,733.70                      | 157,328.83                         | 203,999,052.58        |
| <u>01.04 – 31.12.2006</u>                      |                     |                      |                         |                       |                                   |                                    |                       |
| Starting Balance                               | 7,994,819.98        | 18,389,429.87        | 512,536.94              | 175,428,203.26        | 1,516,733.70                      | 157,328.83                         | 203,999,052.58        |
| Additions                                      | 995,644.06          | 235,388.53           | 144,953.27              | 86,610,821.57         | 253,553.76                        | 81,490.85                          | 88,321,852.04         |
| Sales  | 0.00                | 0.00                 | 0.00                    | -58,760,766.76        | -3,981.74                         | 0.00                               | -58,764,748.50        |
| Depreciations for the period                   | 0.00                | -546,654.58          | -118,975.86             | -30,739,429.17        | -437,594.73                       | 0.00                               | -31,842,654.34        |
| Depreciation<br>Reductions                     | 0.00                | 0.00                 | 0.00                    | 26,962,159.02         | 3,981.74                          | 0.00                               | 26,966,140.76         |
| Net Book Value<br>31.12.2006                   | <u>8,990,464.04</u> | <u>18,078,163.82</u> | <u>538,514.35</u>       | <u>199,500,987.92</u> | <u>1,332,692.73</u>               | <u>238,819.68</u>                  | <u>228,679,642.54</u> |
| Cost or Estimation<br>Accumulated              | 8,990,464.04        | 18,624,818.40        | 657,490.21              | 203,278,258.07        | 1,766,305.72                      | 238,819.68                         | 233,556,156.12        |
| Depreciation<br>Net Book Value                 | <u>0.00</u>         | -546,654.58          | -118,975.86             | -3,777,270.15         | -433,612.99                       | 0.00                               | -4,876,513.58         |
| <u>31.12.2005</u><br><u>01.01 – 31.03.2007</u> | 8,990,464.04        | <u>18,078,163.82</u> | <u>538,514.35</u>       | <u>199,500,987.92</u> | <u>1,332,692.73</u>               | <u>238,819.68</u>                  | <u>228,679,642.54</u> |
| Starting Balance                               | <u>8,990,464.04</u> | 18,078,163.82        | 538,514.35              | 199,500,987.92        | 1,332,692.73                      | 238,819.68                         | 228,679,642.54        |
| Exvhange<br>differences                        | 308,220.37          | 57,654.22            | 21,641.33               | 20,647,579.41         | 44,373.64                         | 367.77                             | 21,079,836.74         |
| Additions                                      | 0.00                | 0.00                 | 0.00                    | -14,396,149.24        | -3,074.17                         | 0.00                               | -14,399,223.41        |
| Sales  | 0.00                | -184,011.86          | -40,634.68              | -10,470,132.90        | -119,286.87                       | 0.00                               | -10,814,066.31        |
| Depreciations for<br>the period                | 0.00                | 0.00                 | 0.00                    | 6,320,149.29          | 3,074.17                          | 0.00                               | 6,323,223.46          |
| Net Book Value<br>31.03.2007                   | 9,298,684.41        | 17,951,806.18        | 519,521.00              | 201,602,434.48        | 1,257,779.50                      | 239,187.45                         | 230,869,413.02        |
| Cost or Estimation<br>Accumulated              | 9,298,684.41        | 18,135,818.04        | 560,155.68              | 205,752,418.09        | 1,373,992.20                      | 239,187.45                         | 235,360,255.87        |
| Depreciation<br>Net Book Value                 | 0.00                | -184,011.86          | -40,634.68              | -4,149,983.61         | -116,212.70                       | 0.00                               | -4,490,842.85         |
| 31.03.2007                                     | 9,298,684.41        | 17,951,806.18        | 519,521.00              | 201,602,434.48        | 1,257,779.50                      | 239,187.45                         | 230,869,413.02        |

# Automates

|  | Plots        | Buildings     | Mechanical<br>Equipment | Vehicles       | Furniture &<br>other<br>Equipment | Tangibles<br>under<br>construction | Total          |
|--|--------------|---------------|-------------------------|----------------|-----------------------------------|------------------------------------|----------------|
| 01.01.2006   |              |               |                         |                |                                   |                                    |                |
| Cost or Estimation                                 | 8,247,540.20 | 19,250,162.59 | 552,011.66              | 187,462,553.79 | 2,063,738.31                      | 118,713.98                         | 217,694,720.53 |
| Accumulated<br>Depreciation                        | 0.00         | -700,043.13   | -126,321.36             | -6,690,015.26  | -569,985.91                       | 0.00                               | -8,086,365.66  |
| Net Book Value<br>01/01/2006                       | 8,247,540.20 | 18,550,119.46 | 425,690.30              | 180,772,538.53 | 1,493,752.40                      | 118,713.98                         | 209,608,354.87 |
| 01.01 - 31.03.2006                                 |              |               |                         |                |                                   |                                    |                |
| Starting Balance                                   | 8,247,540.20 | 18,550,119.46 | 425,690.30              | 180,772,538.53 | 1,493,752.40                      | 118,713.98                         | 209,608,354.87 |
| Additions  | 0.00         | 0.00          | 0.00                    | -13,379.71     | -17.59                            | 0.00                               | -13,397.30     |
| Sales  | 0.00         | 17,234.00     | 143,046.93              | 18,483,101.92  | 357,912.30                        | 49,400.33                          | 19,050,695.4   |
| Depreciations for<br>he period                     | 0.00         | 0.00          | 0.00                    | -14,428,952.31 | -1,452.08                         | 0.00                               | -14,430,404.3  |
| Depreciation<br>Reductions                         | 0.00         | -177,923.59   | -38,940.41              | -9,753,227.01  | -135,700.07                       | 0.00                               | -10,105,791.0  |
| Starting Balance                                   | 0.00         | 0.00          | 0.00                    | 7,460,997.57   | 1,452.08                          | 0.00                               | 7,462,449.65   |
| Net Book Value<br>31.03.2006                       | 8,247,540.20 | 18,389,429.87 | 529,796.82              | 182,521,078.99 | 1,715,947.04                      | 168,114.31                         | 211,571,907.23 |
| Cost or Estimation                                 | 8,247,540.20 | 18,567,353.46 | 568,737.23              | 184,813,308.43 | 1,850,195.03                      | 168,114.31                         | 214,215,248.66 |
| Accumulated<br>Depreciation                        |              | -177,923.59   | -38,940.41              | -2,292,229.44  | -134,247.99                       | 0.00                               | -2,643,341.43  |
| Net Book Value<br>31.03.2006<br>01.04 – 31.12.2006 | 8,247,540.20 | 18,389,429.87 | 529,796.82              | 182,521,078.99 | 1,715,947.04                      | 168,114.31                         | 211,571,907.23 |
|  |              |               |                         |                |                                   |                                    |                |
| Starting Balance                                   | 8,247,540.20 | 18,389,429.87 | 529,796.82              | 182,521,078.99 | 1,715,947.04                      | 168,114.31                         | 211,571,907.23 |
| Additions  | 0.00         | 0.00          | 0.00                    | -6,940.83      | 6.34                              | 0.00                               | -6,934.49      |
| Sales  | 995,644.06   | 235,388.53    | 144,953.27              | 91,454,276.29  | 312,359.46                        | 82,172.91                          | 93,224,794.52  |
| Depreciations for the period                       | 0.00         | 0.00          | 0.00                    | -60,814,423.13 | -7,300.59                         | 0.00                               | -60,821,723.72 |
| Depreciation<br>Reductions                         | 0.00         | -546,654.58   | -126,708.18             | -32,885,719.69 | -484,948.22                       | 0.00                               | -34,044,030.6  |
| Starting Balance                                   | 0.00         | 0.00          | 0.00                    | 28,143,853.09  | 5,847.68                          | 0.00                               | 28,149,700.7   |
| Net Book Value<br>31.12.2006                       | 9,243,184.26 | 18,078,163.82 | 548,041.91              | 208,412,124.72 | 1,541,911.71                      | 250,287.22                         | 238,073,713.64 |
| Cost or Estimation                                 | 9,243,184.26 | 18,624,818.40 | 674,750.09              | 213,153,991.32 | 2,021,012.25                      | 250,287.22                         | 243,968,043.54 |
| Accumulated<br>Depreciation                        | 0.00         | -546,654.58   | -126,708.18             | -4,741,866.60  | -479,100.54                       | 0.00                               | -5,894,329.90  |
| Net Book Value<br>31.12.2006                       | 9,243,184.26 | 18,078,163.82 | 548,041.91              | 208,412,124.72 | 1,541,911.71                      | 250,287.22                         | 238,073,713.6  |
| 01.01 – 31.03.2007                                 |              |               |                         |                |                                   |                                    |                |
| Starting Balance                                   | 9,243,184.26 | 18,078,163.82 | 548,041.91              | 208,412,124.72 | 1,541,911.71                      | 250,287.22                         | 238,073,713.6  |
| Additions  | 0.00         | 0.00          | 0.00                    | -19,238.52     | -167.19                           | 0.00                               | -19,405.7      |
| Sales<br>Depreciations for                         | 308,220.37   | 57,654.22     | 21,641.33               | 22,280,497.94  | 52,917.91                         | 367.77                             | 22,721,299.5   |
| he period<br>Depreciation                          | 0.00         | 0.00          | 0.00                    | -14,924,652.51 | -31,175.95                        | 0.00                               | -14,955,828.4  |
| Reductions   | 0.00         | -184,011.86   | -43,095.67              | -11,205,295.34 | -136,838.67                       | 0.00                               | -11,569,241.5  |
| Starting Balance                                   | 0.00         | 0.00          | 0.00                    | 6,641,314.35   | 31,175.95                         | 0.00                               | 6,672,490.3    |
| Net Book Value<br>31.03.2007                       | 9,551,404.63 | 17,951,806.18 | 526,587.57              | 211,184,750.64 | 1,457,823.76                      | 250,654.99                         | 240,923,027.7  |
| Cost or Estimation<br>Accumulated                  | 9,551,404.63 | 18,135,818.04 | 569,683.24              | 215,748,731.63 | 1,563,486.48                      | 250,654.99                         | 245,819,779.0  |
| Depreciation                                       | 0.00         | -184,011.86   | -43,095.67              | -4,563,980.99  | -105,662.72                       | 0.00                               | -4,896,751.2   |
| 31.03.2007   | 9,551,404.63 | 17,951,806.18 | 526,587.57              | 211,184,750.64 | 1,457,823.76                      | 250,654.99                         | 240,923,027.7  |

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#### 4. Intangible fixed assets

The Group

|                              | GROUP             | COMPANY        |
|------------------------------|-------------------|----------------|
| Net Book Value 31.12.06      | 209.903,92        | 1.126,65       |
| Additions                    | 1.500,00          | 1.500,00       |
| Exchange differences         | -669,58           | 0,00           |
| Depreciation for the period  | <u>-12.248,07</u> | <u>-191,55</u> |
| Net Book Value<br>31.03.2007 | 198.486,27        | 2.435,10       |

Intangible assets represents rent a car licenses. These licenses were bought from subsidiary company « Demstar Rentals 2005 Ltd » for its operations in accordance to current Cypriot legislation.

#### 5. Investment in Subsidiaries

|   | <u>31.03.2007</u> | <u>31.12.2006</u> |
|---|-------------------|-------------------|
| Investment in Subsidiaries (acquisition cost) | 5.073.846,50      | 5.072.846,50      |

| Company Name                          | Country of<br>Domicile | Participation<br>Percentage | Acquisition Cost |
|---------------------------------------|------------------------|-----------------------------|------------------|
| AUTOTECHNICA LTD                      | Bulgaria               | 99,99%                      | 2.011.842,00     |
| BEMAL AUTO LTD                        | Cyprus                 | 100%                        | 1.000.000,00     |
| DEMSTAR RENTALS 2005 LTD              | Cyprus                 | 75%                         | 2.061.004,50     |
| AUTOTECHNICA FLEET<br>SERVICES S.R.L. | Romania                | 100%                        | 1.000,00         |

BEMAL AUTO LTD, is a company with sole activity the ownership of AUTOTECHNICA LTD, through direct or indirect participation.

In 2005 Autohellas ATEE participated in the establishment of Demstar Rentals 2005 LTD, operating in Cyprus, with an investment of 2.061.004,50€ (participation percentage 75%)

In 2007 Autohellas SA established AUTOTECHNICA FLEET SERVICES S.R.L. , a daughter company operating in Romania, with capital share of 1,000€ (100% participation). In May 2007, Autohellas increased AUTOTECHNICA FLEET SERVICES S.R.L.'s capital by 999,000.00€ (Total share capital 1,000,000.00€)

#### 6. Investment in Associates

|                  | The Group         |                   | The Company       |                   |
|------------------|-------------------|-------------------|-------------------|-------------------|
|                  | <u>31.03.2007</u> | <u>31.12.2006</u> | <u>31.03.2007</u> | <u>31.12.2006</u> |
| Acquisition cost | 6.956.997,18      | 6.731.004,86      | 4.891.221,09      | 4.891.221,09      |

AutoHellas ATEE participates in the company Pireos Best Leasing A.T.E.E. with a participation percentage of 48,08%. Pireos Best Leasing A.T.E.E., is a similar to AUTOHELLAS ATEE Company operating exclusively in the vehicle leasing sector. Acquisition was made in hand with Pireos Best Leasing, which has the management of the company. AutoHellas also participates in the company ELTPEKKA A.E. (50% participation percentage), with ELTRAK A.E. holding the remaining 50%. ELTREKKA's activities are the import, storage, trade and distribution of highly recognizable vehicle spare brands in the Greek Market.

# 7. Other assets available for sale

Assets available for sale are as follows :

| COMPANY                  | Participants Percentage | FAIR VALUE    |               |
|--------------------------|-------------------------|---------------|---------------|
|                          | %                       | 31.03.2007    | 31.12.2006    |
|                          |                         |               |               |
| AEGEAN AIRLINES S.A.     | 9,24                    | 10.218.412,01 | 10.218.412,01 |
| THE CRETE GOLF CLUB S.A. | 5,92                    | 718.157,72    | 718.157,72    |
|                          |                         | 10.936.569,73 | 10.936.569,73 |

#### 8. Deferred Tax

Deferred tax assets are offset with any deferred tax liabilities when such an offset is a lawfull right and when both fall under the same tax authority.

Balance of deferred tax assets or liabilities, during the period, under the same tax authority, without taking into account any offset, is as follows :

## Group - Company

| Deferred tax assets                    | Provisions                     | Borrowing<br>expenses | TAX losses | TOTAL         |
|--|--------------------------------|-----------------------|------------|---------------|
| 01/01/2007                             | 472,434.65                     | 130,240.34            | 0.00       | 602,674.99    |
| Debit / credit in the income statement | 7,500.00                       | -226,617.72           | 718,399.02 | 499,281.30    |
| 31/03/2007                             | 479,934.65                     | -96,377.38            | 718,399.02 | 1,101,956.29  |
| Deferred tax liabilities               | Differences in tangible assets | Income<br>differences | Other      | Total         |
| 01/01/2007                             | 9,174,957.86                   | 3,052,661.09          | 15,354.92  | 12,242,973.87 |
| Debit / credit in the income statement | 609,029.37                     | 82,289.83             | -2,858.45  | 688,460.75    |
| 31/03/2007                             | 9,783,987.23                   | 3,134,950.92          | 12,496.47  | 12,931,434.62 |
| Deferred tax 31/12/2006                | 11,640,298.88                  |                       |            |               |
| Deferred tax 31/03/2007                | 11,829,478.33                  |                       |            |               |

# 9. Sales and other operating income

|   | THE GROUP     |               | THE CO        | MPANY         |
|---|---------------|---------------|---------------|---------------|
|   | 31/03/2007    | 31/03/2006    | 31/03/2007    | 31/03/2006    |
| Sales                                     | 23,996,646.52 | 21,297,237.72 | 22,204,534.52 | 19,907,387.50 |
|   |               |               |               |               |
|   |               |               |               |               |
| Other operating income                    | 1,452,975.46  | 1,637,938.54  | 1,294,310.93  | 1,540,069.02  |
| Earnings from vehicles sold               | 178,931.86    | 132,792.09    | 195,612.18    | 160,492.09    |
| Earnings from commissions and<br>services | 12.50         | 11,287.20     | 12.50         | 11,287.20     |
| Earnings from previous years              | 24,125.59     | 15,672.01     | 24,125.59     | 8,219.25      |
| Extraordinary income                      | 806,784.04    | 781,893.46    | 806,784.04    | 481,893.46    |
| Compensations                             | 274,664.75    | 252,871.09    | 274,664.75    | 252,871.09    |
|   | 2,737,494.20  | 2,832,454.39  | 2,595,509.99  | 2,454,832.11  |

### 10. Net financial cost

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|                                      | THE GROUP    |              | THE CO       | THE COMPANY |  |
|--------------------------------------|--------------|--------------|--------------|-------------|--|
|                                      | 31/03/2007   | 31/03/2006   | 31/03/2007   | 31/03/2006  |  |
| Debit interest from Bank Loans       | 1,908,420.45 | 1,014,741.03 | 1,858,524.77 | 998,749.62  |  |
| Other Financial cost                 | -939,293.27  | -30,728.18   | -939,293.27  | -30,728.18  |  |
| SWAP income                          | -279,887.36  | 0.00         | -279,887.36  | 0.00        |  |
| Interest earnings                    | -190,309.05  | -117,648.08  | -180,285.04  | -112,542.42 |  |
| Loss from sale of part. & securities | 0.00         | 0.00         | 0.00         | 0.00        |  |
|                                      | 498,930.77   | 866,364.77   | 459,059.10   | 855,479.02  |  |

### 11. Income Tax

| INCOME TAX         |              |            |            |              |
|--------------------|--------------|------------|------------|--------------|
|                    | <u>THE G</u> | ROUP       | THE CON    | <u>MPANY</u> |
|                    | 31/03/2007   | 31/03/2006 | 31/03/2007 | 31/03/2006   |
| Current income tax | 14,773.96    | 46,203.05  | 0.00       | 0.00         |
| Deferred tax       | 189,179.45   | 18,238.25  | 189,179.45 | 18,238.25    |
|                    | 203,953.41   | 64,441.30  | 189,179.45 | 18,238.25    |

#### 12. Earnings per share

Basically

Earnings per share are calculated by dividing the profit, by the weighted average number of common shares excluding those acquired by the company..

|                                   | <u>31.03.2007</u> | <u>31.03.2006</u> |
|-----------------------------------|-------------------|-------------------|
| Net profit (Group)                | 709.011,42        | -617.416,38       |
| Attributable to :                 |                   |                   |
| Shareholders                      | 763.382,63        | -569.502,98       |
| Minoring rights                   | -54.371,21        | -47.913,40        |
| Weighted average number of shares | 36,120.000,00     | 36,120.000,00     |
| Earnings per share                | 0,02              | -0,02             |

#### 13. Guarantees

A guarantee of up to  $\notin$  2.000.000 has been given for a loan granted to AUTOTECHNICA LTD. Also a guarantee of up to  $\notin$ 2.500.000 has been given for a loan granted to DEMSTAR RENTALS 2005 LTD.

#### 14. Possibilities

The group has possible liabilities towards Bank, other guarantees and other issues that might arise. No substantial surcharges are expected from these possible liabilities. No further payments are expected after the publication of these statements.

#### 15 EVENTS OCCURRED AFTER THE PUBLICATION OF THE BALANCE SHEET

There have been no events after the publication date of the balance sheet that effect in any way the the financial statements of the Company or Group..

#### 16. Transactions with associated companies.

The following transactions are transactions with associated companies.

i) Sale of goods and services

|  | <u>31.03.2007</u> | <u>31.03.2006</u> |
|--|-------------------|-------------------|
| Sale of services to associated companies | 1.559.429,55      | 2.007.489,53      |
| Other income from subsidiaries           | 40.757,29         | 27.700,00         |
|  | 1.600.186,84      | 2.035.189,53      |

Other income from subsidiaries, refer to management and administration support.

# ii) Purchase of goods and services

|   | <u>31.03.2007</u> | <u>31.03.2006</u> |
|---|-------------------|-------------------|
| Purchase of goods from associated companies | 170.143,32        | 148.565,43        |
|   | 170.143,32        | 148.565,43        |

#### iii) Claims at the end of the period from sale of goods and services.

|      |                              | <u>31.03.2007</u> | <u>31.03.2006</u> |
|------|------------------------------|-------------------|-------------------|
| Clai | ms from associated companies |                   |                   |
| •    | Subsidiaries                 | 476.537,84        | 162.458,54        |
| •    | Associates                   | 22.063,68         | 438.524,39        |
|      |                              | 498.601,52        | 600.982,93        |

# iv) Liabilities towards associated companies

|  | <u>31.03.2007</u> | <u>31.03.2006</u> |
|--|-------------------|-------------------|
| Liabilities towards associated companies |                   |                   |
| Associates                               | 72.949,62         | 169.301,31        |
|  | 72.949,62         | 169.301,31        |