



# **MARFIN EGNATIA BANK**

## **MARFIN EGNATIA BANK S.A.**

### **Consolidated Financial Statements**

**As at 31 December 2007**

**In accordance with the International Financial Reporting Standards**

The attached consolidated financial statements were approved by the Board of Directors of MARFIN EGNATIA BANK S.A. on February 28, 2007 and have been posted on the Bank's website [www.MarfinEgnatiabank.gr](http://www.MarfinEgnatiabank.gr).

These financial statements have been translated from the original statutory financial statements that have been prepared in the Greek language. In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document.



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Consolidated Income Statement  
For the period ended December 31, 2007  
(Amounts in thousand Euro)

	<u>Notes</u>	<u>2007</u>	<u>2006</u>
Interest and similar income		746.829	458.330
Interest and similar expense		(479.476)	(247.482)
<b>Net interest income</b>	<b><u>7</u></b>	<b>267.353</b>	<b>210.848</b>
Fee and commission interest		257.662	139.333
Fee and commission expense		(60.237)	(31.957)
<b>Net fee and commission income</b>	<b><u>8</u></b>	<b>197.425</b>	<b>107.376</b>
Net trading income	<b><u>9</u></b>	37.505	46.152
Net income from financial instruments designated at fair value through profit or loss		455	568
Dividend income	<b><u>10</u></b>	2.059	1.033
Other income	<b><u>11</u></b>	9.605	5.346
<b>Operating income</b>		<b>514.402</b>	<b>371.323</b>
Impairment of loans and advances	<b><u>21</u></b>	(59.846)	(63.629)
Impairment of losses	<b><u>12</u></b>	(744)	-
Staff costs	<b><u>13</u></b>	(156.757)	(119.282)
Depreciation and amortization	<b><u>24, 25</u></b>	(13.141)	(14.045)
Operating expenses	<b><u>14</u></b>	(87.878)	(71.862)
Analogy of profit (Loss) from subsidiaries		193	49
<b>Profit (Loss) before taxes</b>		<b>196.229</b>	<b>102.554</b>
Income tax	<b><u>15</u></b>	(54.883)	(30.495)
<b>Profit (Loss) after taxes</b>		<b>141.346</b>	<b>72.059</b>
<b><u>Distributed to:</u></b>			
Shareholders of the company		135.086	49.296
Minority interests		6.260	22.763
<b><u>Prifit (Loss) per share</u></b>			
Basic	<b><u>16</u></b>	0,48	0,23
Adjusted		0,47	0,23

Athens, 28 February 2008

**The Chairman  
Of the Board of Directors**

Vassilios N. Theocharakis  
I.D. No AB 340063/06

**The Managing Director**

Efthimios T. Bouloutas  
I.D. No X 501092/02

**The Manager of the Finance  
Department**

Aggelos N. Sapranidis  
I.D. No AA 273117/05  
Permit No.  
0016834/18-07-2001

The notes presented in pages 7 to 81 constitute an integral part of the consolidated financial statements for December 31, 2007.



Consolidated Balance Sheet  
 For the period ended December 31, 2007  
 (Amounts in thousand Euro)

<b>Assets</b>	<b>Notes</b>	<b>2007</b>	<b>2006</b>
Cash and balances in Central Bank	<u>17</u>	585.464	363.405
Loans and advances to Banks	<u>18</u>	1.933.596	1.529.478
Trading securities	<u>19</u>	340.274	280.788
Derivative financial instruments – assets	<u>20</u>	10.935	8.064
Loans and advances to customers (net of impairment)	<u>21</u>	9.648.283	6.274.701
Investment securities	<u>22</u>	680.369	506.045
Investment in associates	<u>23</u>	1.988	2.327
Intangible assets	<u>24</u>	62.181	55.473
Property, plant and equipment	<u>25</u>	90.209	89.931
Deferred tax asset	<u>26</u>	34.141	13.646
Investment properties		31.856	26.161
Reinsurance assets	<u>27</u>	628	344
Other assets	<u>28</u>	295.037	147.510
<b>Total assets</b>		<b>13.714.961</b>	<b>9.297.873</b>
<b>Liabilities</b>			
Due to other banks	<u>29</u>	2.415.322	762.773
Due to customers	<u>30</u>	9.300.747	7.185.956
Derivative financial instruments – liabilities	<u>20</u>	33.869	4.058
Debt securities in issue and other borrowed funds	<u>31</u>	530.803	331.389
Employee benefits	<u>32</u>	11.317	10.705
Other provisions	<u>33</u>	16.128	673
Tax payable		41.567	25.823
Deferred tax liability	<u>26</u>	17.023	4.929
Insurance contract liabilities	<u>27</u>	18.557	1.442
Other liabilities	<u>34</u>	501.263	240.659
<b>Total liabilities</b>		<b>12.886.596</b>	<b>8.568.407</b>
Share capital	<u>35</u>	366.556	353.520
Share premium	<u>35</u>	327.261	312.125
Reserves	<u>36</u>	(3.411)	34.705
Retained earnings		122.091	8.114
Capital and reserves attributable to equity holders		<b>812.497</b>	<b>708.464</b>
Minority interest		15.868	21.002
<b>Total equity</b>		<b>828.365</b>	<b>729.466</b>
<b>Total equity and liabilities</b>		<b>13.714.961</b>	<b>9.297.873</b>

The notes presented in pages 7 to 81 constitute an integral part of the consolidated financial statements for December 31, 2007.

Consolidated Statement of Changes in Equity  
For the period ended December 31, 2007  
(Amounts in thousand Euro)

	Share Capital	Share Premium	Reserves	Investment Valuation Differences	Retained earnings	Net Equity of Shareholders of the Company	Minority Interest	Total Net Equity
<b>Balance as at December 31, 2005</b>	107.840	138.479	18.308	(475)	(22,036)	242.116	7.287	249,403
<b>Add adjustments for merger (pulling of interests method)</b>	132.792	76.235	18.445	(1.547)	19.705	245.630	103.177	348.807
<b>Balance as at January 1, 2006</b>	<b>240.632</b>	<b>214.714</b>	<b>36.753</b>	<b>(2.022)</b>	<b>(2.331)</b>	<b>487.746</b>	<b>110.464</b>	<b>598.210</b>
Increase of Share Capital	112.888	121.054				233.942	(22.358)	211.584
Dividends for the fiscal year 2005			1.458		(14.087)	(12.629)	(343)	(12.972)
Revaluation of available for sale portfolio				(1.544)		(1.544)		(1.544)
Results for the period					49.296	49.296	22.763	72.059
Offsetting (capitalization of reserves)		(23.643)			23.643			
Offsetting (preference shares)					2.745	2.745		2.745
Impact through Percentage of participation in subsidiaries and other movements				61	(51.153)	(51.092)	(89.524)	(140.616)
<b>Balance as at December 31, 2006</b>	<b>353.520</b>	<b>312.125</b>	<b>38.211</b>	<b>(3.505)</b>	<b>8.113</b>	<b>708.464</b>	<b>21.002</b>	<b>729.466</b>
<b>Balance as at January 1, 2007</b>	<b>353.520</b>	<b>312.125</b>	<b>38.211</b>	<b>(3.505)</b>	<b>8.113</b>	<b>708.464</b>	<b>21.002</b>	<b>729.466</b>
Share capital increase from conversion of preference to common shares and conversion of bonds	13.036	15.136				28.172		28.172
Dividends for the fiscal year 2006			9.033		(13.697)	(4.664)	(1.323)	(5.987)
Revaluation of available for sale portfolio				(54.684)		(54.684)	82	(54.602)
Results for the period					135.086	135.086	6.260	141.346
Stock option plan reserve			1.599			1.599	31	1.630
Impact through Percentage of participation in subsidiaries and other movements			5.965	(29)	(7.412)	(1.476)	(10.184)	(11.660)
<b>Balance as at December 31, 2007</b>	<b>366.556</b>	<b>327.261</b>	<b>54.808</b>	<b>(58.218)</b>	<b>122.090</b>	<b>812.497</b>	<b>15.868</b>	<b>828.365</b>

The notes presented in pages 7 to 81 constitute an integral part of the consolidated financial statements for December 31, 2007.

Consolidated Cash Flow Statement  
For the period ended December 31, 2007  
(Amounts in thousand Euro)

	<b>2007</b>	<b>2006</b>
<b>Cash flows from operating activities</b>		
Profit/Loss before taxes	196.230	102.554
<b>Adjustments for non-cash items</b>		
Depreciation	13.141	14.045
Impairment loss and advances	59.846	63.629
Other provisions	23.633	0
Employee benefits	1.894	1.600
Valuation trading portfolio	(1.143)	(7.312)
Transfer to investing activities	(38.080)	(1.210)
Transfer to financing activities	14.706	13.086
	<b>270.227</b>	<b>186.392</b>
<b>Changes in operating assets</b>		
Loans and advances to banks	(82.999)	(96.809)
Trading securities and derivatives	(62.356)	64.650
Loans and advances to customers	(3.433.428)	(1.167.921)
Other liabilities	(194.462)	61.816
<b>Changes in operating liabilities</b>		
Deposits from banks	1.652.549	320.010
Deposits from customers	2.114.792	957.437
Other liabilities	338.714	170.493
<b>Net cash flow from operating activities before taxes</b>	<b>603.037</b>	<b>496.068</b>
Tax paid	(33.449)	(19.426)
<b>Net cash flow from operating activities</b>	<b>569.588</b>	<b>476.642</b>
<b>Cash flows from Investing Activities</b>		
Investments in subsidiaries and associates	0	(183.638)
Sale / Liquidation of subsidiaries-associates	(8.508)	0
Net (increase)/decrease in investments	(263.449)	(203.781)
Dividends received	179	73
Purchase of Assets	(30.159)	(21.524)
Sale of assets	7.255	787
Interest from investing activities	35.860	5.490
Other flows from investing activities	1.585	219
<b>Net Cash flows from from Investing Activities</b>	<b>(257.237)</b>	<b>(402.374)</b>
<b>Cash flows from Financing Activities</b>		
Dividends distributed	(5.342)	(12.972)
Issue (payment) of debt	236.205	(21.618)
Increase in share capital	0	187.941
Other flows from financing activities	(7)	27.490
<b>Net Cash flows from financing Activities</b>	<b>230.856</b>	<b>180.841</b>
<b>Total net Cash Flows</b>	<b>543.207</b>	<b>255.109</b>
Effect of exchange rate changes on cash and cash equivalents	(29)	696
<b>Net cash flow increase (decrease)</b>	<b>543.178</b>	<b>255.805</b>
<b>Cash and cash equivalents, opening</b>	<b>1.892.883</b>	<b>1.637.078</b>
<b>Cash and cash equivalents, closing</b>	<b>2.436.061</b>	<b>1.892.883</b>
Cash and Cash equivalents consist of :		
<b>Cash and cash balances with Central Bank</b>	585.464	363.405
<b>Due from Banks</b>	1.850.597	1.529.478
<b>Total net Cash Flows</b>	<b>2.436.061</b>	<b>1.892.883</b>

The notes presented in pages 7 to 81 constitute an integral part of the consolidated financial statements for December 31, 2007.

## 1. General information on the Group

«MARFIN EGNATIA BANK S.A.» (former EGNATIA BANK S.A. and herein after «the Bank»), with its registered office in Greece, whose shares are traded in Athens Stock Exchange, operates as a Societe Anonyme Bank in compliance with Greek legislation, and in particular with the requirements of Company Law 2190/1920 as this is due, the requirements of the Law 3601/2007 on credit institutions as well as the requirements of other similar legislations.

The Group of companies of Marfin Egnatia Bank, “the Group”, operates mainly in the financial sector and provides a broad range of financial and banking services to individuals and businesses.

The Group’s primary activities are in Greece, but it also has subsidiaries that operate in Romania and Cyprus. The Group employs a total of 3.256 persons.

The Bank, (S.A. Records N. 6072/06/B/86/11), which is the group’s parent company, arose following the merger of: α) MARFIN BANK S.A. (R. No. 6079/06/B/86/18) and b) LAIKI BANK (Hellas) S.A. (R. No. 27084/06/B/92/16) with EGNATIA BANK S.A. in accordance with the decision K2 – 9985/29.06.2007 of the Ministry of Development. Furthermore, in accordance with the aforementioned decision of the Ministry of Development, there was also approved the modification of Article 1 of the Bank’s Charter of Incorporation in compliance with which the name and the discreet title of the Bank were changed into «**MARFIN EGNATIA BANK S.A.**», under the discreet title «**MARFIN ΕΓΝΑΤΙΑ ΤΡΑΠΕΖΑ**» and «**MARFIN EGNATIA BANK**».

The merger was completed and is considered valid since June 29, 2007, the date of incorporation into the Registry of Societe Anonyme companies, following K-2 9985/29.06.2007 decision of the Authority in charge, which approved the merger of the above mentioned banks. Following the completion of the aforementioned Merger, in every legal respect and without any further statement, the Bank is in charge of all the rights and liabilities of the Absorbed Companies that are regarded as legally terminated as independent bodies with no independent legal performance without liquidation requirement in due succession (Article 75 of the Law 2190/1920).

The Bank’s Credit Committee approved with N. 245/3/08.06.2007 decision validated the Merger through absorption of “LAIKI BANK (HELLAS) S.A.” and “MARFIN BANK S.A.” by “EGNATIA BANK S.A.”

The corporate registered office of the Bank is in Municipality of Thessalonica and, in particular, at 4 Danaidon Str.

The objective of the Bank, in accordance with Article 3 of its Charter of Incorporation is to operate in Greece or abroad and provide recognized or by the law assigned to Banks services, on its behalf or on behalf of third parties.

### Group’s structure

In the consolidated financial statements, the Group, apart from the partent company also consists of the following companies:

#### Under full consolidation method:

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	31/12/2007	31/12/2006
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	Name	Country of incorporation	Percentage of Direct Participation	Percentage of Indirect Participation	Total Participation percentage	Percentage of Direct Participation	Percentage of Indirect Participation	Total Participation percentage
1.	Marfin Egnatia Bank S.A.	Greece	-	-	-	-	-	-
2.	Egnatia Bank Romania S.A.	Romania	98.98%	-	98.98%	98.98%	-	98.98%
3.	Egnatia Leasing Romania S.A.	Romania	99.00%	-	99.00%	99.00%	-	99.00%
4.	Marfin Leasing S.A. (1)	Greece	100.00%	-	100.00%	-	-	-
5.	Egnatia Leasing S.A. (1)	Greece	-	-	-	99.90%	-	99.90%
6.	Laiki Leasing S.A (1)	Greece	-	-	-	100.00%	-	100.00%
7.	Egnatia Fin S.A.	Greece	99.00%	-	99.00%	99.00%	-	99.00%
8.	EUROCAMBIO Foreign Exchange S.A. (2)	Greece	90.29%	-	90.29%	90.29%	-	90.29%
9.	Marfin Insurance Brokers S.A. (3)	Greece	100.00%	-	100.00%	-	-	-
10.	Egnatia Insurance Brokers S.A. (3)	Greece	-	-	-	60.00%	-	60.00%
11.	Laiki Insurance Brokers S.A.(3)	Greece	-	-	-	100.00%	-	100.00%
12.	Egnatia Finance PLC	United Kingdom/ London	99.998%	0.002%	100.00%	99.998%	0.002%	100.00%
13.	Egnatia Bank Travel S.A.	Greece	-	99.00%	99.00%	-	99.00%	99.00%
14.	Egnatia Consumer Services S..A (4)	Greece	-	-	-	-	99.00%	99.00%
15.	Obafemi Holdings LTD	Κύπρος	100.00%	-	100.00%	100.00%	-	100.00%
16.	Egnatia Properties SRL	Romania	-	100.00%	100.00%	-	100.00%	100.00%
17.	Investment Bank of Greece (5)	Greece	92.04%	-	92.04%	90.99%	-	90.99%
18.	Εγνατία Finance S.A. (5)	Greece	-	-	-	70.00%	-	70.00%
14.	MFG Capital Partners Ltd (6)	United Kingdom/ London	70.00%	-	70.00%	100.00%	-	100.00%
15.	Marfin Global Asset Management S.A. (7)	Greece	94.5148%	4.0504%	98.5652%	-	-	-
	Marfin Global Asset Management S.A. (7)	Greece	-	-	-	100.00%	-	100.00%
	Marfin Mutual Funds Management S.A.(7)	Greece	-	-	-	47.18%	43.42%	90.11%
	Egnatia Mutual Funds Management S.A. (7)	Greece	-	-	-	51.00%	-	51.00%
	Laiki Mutual Funds Management S.A. (7)	Greece	-	-	-	97.62%	-	97.62%
16.	AVC Consulting S.A (8)	Greece	-	-	-	-	59.14%	59.14%
17.	IBG Investments S.A.	British Virgin Island	-	92.04%	92.04%	-	90.99%	90.99%
18.	IBG Mutual Funds Management S.A.	Greece	-	92.04%	92.04%	-	90.99%	90.99%
19.	Marfin Securities (Cyprus) Ltd	Cyprus	-	92.04%	92.04%	-	90.99%	90.99%
20.	IBG Mutual Funds S.A.	Greece	-	92.03%	92.03%	-	90.99%	90.99%
21.	Marfin Life Insurance S.A.	Greece	100.00%	-	100.00%	100.00%	-	100.00%
22.	Laiki ATTALOS S.A.	Greece	97.51%	-	97.51%	97.51%	-	97.51%
23.	Marfin Factors & Forfaiters S.A. (9)	Greece	100.00%	-	100.00%	100.00%	-	100.00%
24.	Egnatia Financial Services Ltd (10)	Cyprus	-	-	-	5.00%	46.00%	51.00%

(1) The company arose following the merger of Egnatia Leasing S.A. and Laiki Leasing S.A. with absorption of the latter by the former in accordance with 22870/07 resolution of Athens Prefecture. Under the 28522/08.08.2007 Resolution of Athens Prefecture, it was approved the company's name change from "Egnatia Leasing Société Anonyme of Financing Leasing" to "Marfin Financing Leasing Société Anonyme" and the discreet name "Marfin Leasing S.A.". On 8.11.07 Marfin Leasing S.A. proceeded with an increase in its share capital by 7.326 thousand Euro through capitalization of an equal amount from its "retained earnings" account.

(2) The company Eurocambio is not included in the consolidation as at 31.12.2007 due to its state of liquidation. In the corresponding period of 31.12.2006 it was consolidated under full consolidation method. The aforementioned change has not caused changes higher than 25% to the turnover or/and earnings after taxes and minority rights of the company and/or the equity of the company's shareholders.

(3) The company arose following the merger of Egnatia Insurance Brokers LTD and Laiki Insurance Brokers LTD, with absorption of the latter by the former in accordance with the K3 – 6176/22.06.2007 of the Ministry of Development. Under the aforementioned resolution, it was approved the company's name change from "Egnatia Insurance Brokers S.A." to "Marfin Insurance Brokers Société Anonyme" and the discreet name "Marfin Insurance S.A."

(4) Egnatia Consumer Services S.A. is not included in the consolidation of 31.12.2007 due to liquidation. In the corresponding period of 31.12.2006 they were consolidated under total consolidation method. The aforementioned change has not caused changes higher than 25% to the turnover or/and earnings after taxes and minority rights of the company and/or the equity of the company's shareholders.

(5) The company arose following the merger of Investment Bank of Greece S.A. and Egnatia Finance S.A., with absorption of the latter by the former in accordance with the K2 – 9485/22.06.2007 of the Ministry of Development.

(6) On July, MFG Capital Partners Ltd issued a split on its shares. During the split, 500.100 shares with nominal value 1 GBP were split into 500.100 ordinary shares (with voting right), with nominal value 0,25 GBP, and 500.100 deferred shares (no voting right) with nominal value 0,75 GBP. During the same period, the company proceeded with an increase in its share capital, where 214.328 new ordinary shares were issued, with nominal value 0,25 GBP per share, and issue price 0,43 GBP per share, and were contracted by "Employee Benefit Trust". As a result, the Bank's percentage on voting rights of ordinary shares was reduced from 100% to 70%.

(7) The Company arose following the merger of "Marfin Mutual Funds Management S.A." and Marfin Global Asset Management Investment Services S.A., Laiki Mutual Funds Management S.A. and Egnatia Mutual Funds Management S.A. with the absorption of the last three companies by the first one in accordance with the K2 – 10866/20.07.2007 resolution of Ministry of Development. Under the aforementioned resolution, it was approved the company's name change from "Marfin Mutual Funds Management S.A." to "Marfin GAM Mutual Funds Management S.A." and the discreet name "Marfin GAM AEDAK".

(8) AVC A.E. is not included in the consolidation of 31.12.2007 due to liquidation. In the corresponding period of 31.12.2006 they were consolidated under total consolidation method. The aforementioned change has not caused changes higher than 25% to the turnover or/and earnings after taxes and minority rights of the company and/or the equity of the company's shareholders.

(9) On 24.12.07 Marfin Factors & Forfaiters S.A. proceeded with an increase in its share capital by 5.010 thousand Euro. The increase was covered in total by the Bank.

(10) Egnatia Financial Services Ltd was consolidated for the first time under the full consolidation method on 31.12.2006, after acquisition of control. The company is not included in the consolidation of 2007, due to disposal of the total holding to the parent company Marfin Popular Bank Public Co Ltd. on 27.06.2007. Consolidated income statement includes profits attributable to the company for the period until the date of disposal.

**Under equity method:**

		31/12/2007			31/12/2006		
Name	Country of Incorporation	Percentage of Direct Participation	Percentage of indirect Participation	Total Participation percentage	Percentage of Direct Participation	Percentage of indirect Participation	Total Participation percentage
1. ARIS Capital Management	H.Π.A.	30,00%	-	30,00%	30,00%	-	30,00%

**Sale / Liquidation of Subsidiaries-Associates**
**Sale of Subsidiary**

On 27.06.2007 the sale of the 5% and the 46% of the share capital of Egnatia Financial Services Ltd respectively owned by Egnatia Bank S.A. and Egnatia Finance S.A. to the parent company Marfin Popular Bank (Cyprus) Public Co Ltd. was completed. The overall amount of the sale totaled EUR 1.859.660,78 and was covered entirely by cash. Consolidated income statement includes profits attributable to the company for the period until the date of disposal. The financial information of the company as at 31/12/2006 was as follows:

<i>Amounts in thousand Euro</i>	31/12/2006
Cash and balances in Central Bank	
Loans and advances to Banks	9.245
Trading securities	83
Derivative financial instruments – assets	
Loans and advances to customers (net of impairment)	419
Investment securities	124
Property, plant, equipment and intangible assets	220
Other assets	1.052
Deposits from banks	
Deposits from customers	
Derivative financial instruments – liabilities	
Other liabilities	(7.235)
Minority interest	-
<b>Total net assets</b>	<b>3.908</b>

**Net Cash Outflows deriving from the sale of the subsidiary are as follows:**

<i>Amounts in thousand Euro</i>	
Sale price	1.860
Less: Cash and Cash equivalents on the sale date	(9.245)
<b>Net Cash Flows (outflow) from sale/liquidation of subsidiaries</b>	<b>(7.386)</b>

**Total Cash Flows from sale/liquidation of subsidiaries are as follows:**

<i>Amounts in thousand Euro</i>	
Net Cash Outflow from the sale of subsidiary	(7.386)
Less: Cash and cash equivalents from companies under liquidation	(1.122)
Disposals/(Purchases) to/(from) minority interest of subsidiaries	-
<b>Total Cash Flows from sale/liquidation of subsidiaries</b>	<b>(8.508)</b>

## **Management**

The Board of Directors at its meeting on 30.10.2007 reorganized its body as follows:

The Chairman (Non executive member) :	Vassilios N. Theocharakis	
The Vice Chairman (Non executive member) :	Alexandros K. Mpakatselos	
The Managing Director (Executive member) :	Efthimios T. Bouloutas	
Deputy Managing Director (Executive member):	Konstantinos I. Vasilakopoulos	As of 30.10.2007
Executive members :	Andreas E. Vgenopoulos	
	Eleftherios A. Chiliadakis	Resigned on 30.10.2007
	Androniki. D. Plakomichelaki	
	Fotios D. Karatzenis	
Non executive members:	Panagiotis I. Theocharakis	
	Despina V. Theocharaki	
Non executive independent members :	Panagiotis K. Throuvalas	
	Markos A. Foros	

The auditors of the annual financial statements are as follows:

Regular :	Sotiris A. Constantinou	SOEL Reg. No. 13671
Deputy :	Vassilis K. Kazas	SOEL Reg. No. 13281
Of the auditing firm:	Grant Thornton S.A.	SOEL Reg. No. 127

## **2. Basis of preparation**

### **2.1 Basis of preparation of consolidated financial statements**

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (I.F.R.S), as these have been adopted by the European Union, including all amendments issued by the International Accounting and Auditing Board (I.A.S.B.).

The current consolidated financial statements were approved by the Board of Directors on February 28, 2008 and are subject to final approval by the General Assembly of the Shareholders.

### **2.2 Basis of presentation**

The consolidated financial statements are prepared in thousand Euro which is the reporting currency and are rounded to the nearest thousand, unless noticed otherwise in the Explanatory Notes.

The consolidated financial statements are prepared on historic cost basis except for:

- Revaluations of available-for-sale securities,
- Revaluations of assets and liabilities that constitute part of trading securities,

- Revaluations of derivative financial instruments and
- Revaluations of investment property.

### **2.3 Adoption of new accounting principles**

The current financial statements have been prepared in accordance with the International Financial Reporting Standards (I.F.R.S.) and all amendments which have been adopted by the European Union and are effective as at January 1<sup>st</sup>, 2007 for the preparation of financial statements. Moreover, the Group proceeded with the adoption of a new accounting policy as that of pooling of interest method. The accounting policies are applied within all the reporting periods.

#### ***(i) Pooling of interests method***

As far as business combinations and acquisition of entities that are under joint control and that are out of the scope of IFRS 3, the Group applies the pooling of interest method, as described below:

The three merged banks, EGNATIA, LAIKI and MARFIN, have no investment relation among each other, they all constitute subsidiaries of Marfin Popular Bank Public Co LTD. Therefore, the three banks as at the date of merger are under joint control as defined in IFRS 3 «Business Combinations par 10. The Management assumes that business combinations under joint control are out of scope of IFRS 3 “Business Combinations” and that no guidance is foreseen concerning such kind of transactions in International Financial Reporting Standards. In accordance with par 10-12 of IAS 8 «Accounting Policies, Changes in Accounting Estimates and Errors» that among others mention that «In the absence of a Standard or an Interpretation that specifically applies to a transaction, other event or condition, management shall use its judgment in developing and applying an accounting policy that results in information that is relevant to the economic decision-making needs of users and reliable», the Management applied the accounting principles that US GAAP (SFAS 141 Business combinations § D11-D18) and UK GAAP accept for business combinations (merger accounting method or pooling of interests method).

In accordance with pooling of interest method, assets and liabilities of the absorbed companies are presented at their book value prior to merger without taking into consideration the acquisition cost of the companies and their equities. Therefore, goodwill from consolidation of the companies included in the merger is not recognized.

Pooling of interests method also requires reformation of the financial statements for the comparative period to be analytically presented so that they can be comparable to the current period's financial statements.

#### ***(ii) Standards, amendments and interpretations effective since January 1<sup>st</sup> 2007***

The Group has adopted for the first time the following standards and amendments which are effective for the preparation and presentation of financial statements in 2007:

##### ***(a) IFRS 7, "Financial Instruments: Disclosures"***

IFRS 7 introduces new disclosures for the improvement of information relating to financial instruments. It has replaced IAS 30 "Disclosures in the Financial Statements of Banks and similar Financial Institutions", as well as, all IAS 32 provisions on disclosures, while IAS 32 has been revised to IAS 32 "Financial Instruments: Presentation". All disclosures concerning financial instruments, as well as, comparative period financial information have been reformulated in order to respond to the requirements of the new standard.

The most significant additional information presented in the consolidated financial statements of the Group is a sensitivity analysis, for the justification of the Group's exposure to market risks in relation to its financial instruments, an analysis of the maturity of financial obligations which identifies conventional remaining debts, as well as qualitative and quantitative analyses of credit risks that the Group is exposed to.

The aforementioned first implementation of the IFRS 7 standard, has not led to adjustments in prior years' entries, as far as, cash flows, net results, or any other entry in the Balance Sheet are concerned.

***(b) IAS 1 Presentation of Financial Statements: "Disclosures in relation to owner changes in equity"***

The amendment to IAS 1 affects the presentation of owner changes in equity and of comprehensive income.

***(c) IFRIC 7, "Applying the Restatement Approach under IAS 29 Financial Reporting in Hyperinflationary Economies"***

IFRIC 7 provides guidance on how to apply the requirements of IAS 29 in a reporting period in which an entity identifies the existence of hyperinflation in the economy of its functional currency, when the economy was not hyperinflationary in the prior period. As none of the group subsidiaries have a currency of a hyperinflationary economy as its functional currency, IFRIC 7 is not relevant to the Group's operations.

***(d) IFRIC 8, "IFRS 2 Share Based Payments"***

IFRIC 8 requires consideration of transactions involving the issuance of equity instruments – where the identifiable consideration received is less than the fair value of the equity instruments issued – to establish whether or not they fall within the scope of IFRS 2. The Group has adopted IFRIC 8 since January 1<sup>st</sup>, 2007, but this does not have any impact on the Group's accounts.

***(e) IFRIC 9, "Reassessment of Embedded Derivatives"***

According to IFRIC 9, an entity, in general, can assess whether an embedded derivative is required to be separated from the host contract and accounted for as a derivative only at first recognition, while a subsequent reassessment is prohibited. The Group has adopted IFRIC 9 since January 1<sup>st</sup>, 2007, but this does not have any impact on the Group's accounts.

***(f) IFRIC 10, "Interim Financial Reporting and Impairment"***

IFRIC 10 prohibits impairment losses to be recognised in an interim period on goodwill, investments in equity instruments as well as investments in financial assets to be carried at cost, and be reversed at a subsequent balance sheet date. The Group applies IFRIC 10 since January 1<sup>st</sup>, 2007, but this does not have any impact on the Group's accounts.

**(iii) Interpretation early adopted by the Group**

**IFRIC 11, "Group and treasury share transactions"**

The Group has already adopted IFRIC 11 since January 1<sup>st</sup>, 2007, while effective from March 1<sup>st</sup>, 2007. IFRIC 11 provides guidance on three cases: a) the accounting of share based payment arrangements involving an entity's own equity instruments, b) the accounting of share based payment arrangements involving equity instruments of a subsidiary and c) the accounting of share based payment arrangements involving options over a parent's equity instruments. The outcome of the adoption of the interpretation by the Group was the recognition in the financial statements of the option premiums that the parent offers to the members of staff of the Group.

**(iv) New standards, amendments and interpretations that are not yet effective and have not been early adopted by the Group**

At the approval date of the consolidated financial statements the following standards, amendments and interpretations were issued and were endorsed by the European Union but have no effect for the current financial statements:

**(a) IFRS 8, "Operating segments" (effective from January 1<sup>st</sup>, 2009).**

IFRS 8 replaces IAS 14 "Segment Reporting". The new IFRS requires a "management approach" to the Group's presentation of financial information under segment reporting. Information disclosed is basically information that the Management uses for internal reporting so as to assess the productivity of segments, as well as the manner in which resources are allocated. Such reporting might differentiate from information used during the preparation of the balance sheet and the income statement. Furthermore, the standard requires that explanatory notes on the basis of preparation of segment reporting, as well as traces to entries in financial statements should also be disclosed.

Moreover, the following standards, amendments and interpretations have been issued and are subject to endorsement by the European Union.

**(b) IFRIC 12, "Service concession arrangements" (effective for annual periods beginning on or after 1 January 2008).**

This interpretation has no application to the Group's activities.

**(c) IFRIC 13, "Customer Loyalty Programmes (effective for annual accounting periods beginning on or after July 1<sup>st</sup>, 2008)"**

IFRIC 13 is applied on customer loyalty programmes. This interpretation is applicable to credit card customer loyalty programmes, nevertheless, its adoption will not have a significant impact on the Group's financial position.

**(d) IFRIC 14: "IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction" (effective from January 1<sup>st</sup>, 2008).**

This interpretation has no application to Group activities.

**(e) IAS 23: (Revised 2007) "Borrowing Costs" (effective from January 1<sup>st</sup>, 2009):**

The revised IAS 23 removes the option of immediately expensing borrowing costs directly attributable to the acquisition, construction, or production of a qualifying asset as part of the cost of that asset. The adoption of the revised IAS will have no significant impact on the Group's financial statements.

**(f) IAS 1: "Presentation of Financial Statements" – revised 2007 (effective from January 1<sup>st</sup>, 2009):**

The fundamental change in IAS 1 is concerned with the segregation of the presentation of owner changes in equity in those which are due to transactions with owners and because of their capacity as owners ( e.g. dividends, capital increase), from those which are due to other changes in equity (e.g. reserves). The revision of the Standard produces changes in both the terminology and the presentation of financial statements.

However, the new terms do not affect the rules of recognition, measurement and disclosure of equity transactions and all other events which are required by other standards. The adoption of the revised standard is expected to transform the structure and description in the presentation of financial statements without, however, causing any alternations to the financial position of an entity.

**(g) IFRS 3: "Business Combinations" – Revised 2007 and subsequent amendments in IAS 27, 28 and 31 (effective the first annual reporting period beginning on or after July 1<sup>st</sup>, 2009):**

The revised standard introduces significant amendments for the application of the acquisition method for business combinations. Among other changes the standard introduces the possibility of minority interests being measured at fair value. Furthermore, the revised standard requires that the acquirer of a subsidiary recognizes the assets acquired and liabilities assumed as a transaction with owners of the business and any difference should be recognized in equity. The revised IFRS 3 applies for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after July 1<sup>st</sup>, 2009, while no consolidation adjustments are required for the period before the revised standard will become effective. Thus, the adoption of the revised standards will have no significant impact on the Group's financial statements.

**(h) IFRS 2: "Share-based Payment" – Amendment 2008: Vesting Conditions and Cancellations (effective from January 1<sup>st</sup>, 2009)**

This amendment clarifies that only service conditions and performance conditions are vesting conditions, while all other features need to be included in the grant date fair value. The Group is currently assessing the implications from the adoption of the aforementioned amendment.

**(i) IAS 32 Financial Instruments: Presentation and IAS 1 Presentation of Financial Statements – Amendment 2008: Puttable Financial Instruments and Obligations Arising on Liquidation (effective from January 1<sup>st</sup>, 2009)**

These amendments address the classifications of some puttable financial instruments as well as instruments or their components that impose to the entity an obligation to deliver to another

party a *pro rata* share of the net assets of the entity only on liquidation. The above mentioned amendments are not applicable at present for Group activities.

## **2.4 Summary of judgements**

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates and requires Management to exercise its judgement in the process of applying the Group's accounting policies. Such policies might affect the balances of Assets and Liabilities, as well as Income and Expense. Actual results might differ from assessments.

Judgements and similar affairs are based on past experience and other factors that are considered reasonable in current circumstances. The outcome of all the above mentioned factors constitutes the basis for decision making on accounting values in assets and liabilities which cannot be traceable otherwise.

Such judgements and assessments are in a constant revision process. Divergence from accounting estimates affects only the revision period and future period if the revision is aimed at present and future accounting periods.

The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

## **2.5 Consolidation**

### **Subsidiaries**

Subsidiaries are all entities over which the Group, directly or indirectly, has the power to govern the financing and operating policies. Usually in these entities there is a shareholding of more than 50% of the voting rights.

Subsidiaries are consolidated under full consolidation method from the date of acquisition, which is, the date on which control is transferred to the Group and cease to be consolidated from the date on which control ceases. The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of an asset given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired, liabilities and contingent liabilities, assumed during a business combination, are measured initially at fair value on the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets of the subsidiary acquired is recorded as goodwill. When the cost of the subsidiary is less than the fair value of the net assets of the subsidiary acquired, then the difference is recognized directly in the consolidated income statement. Goodwill is annually tested for impairment, and the difference between its book and its recoverable value is recognized as impairment loss in the period's results.

Intercompany transactions, balances, and unrealized gains on transactions between group companies are eliminated on consolidation. Unrealized losses are also eliminated but considered an impairment indicator of the asset transferred. Where necessary, the accounting policies of the subsidiaries have been modified to ensure consistency with those adopted by the Group.

**Transactions with minority interests**

The Group treats transactions with minority interests as transactions with parties external to the Group. Disposals to minority rights result in gains and losses for the Group that are recorded in the consolidated income statement. Purchases from minority interests result in goodwill, being the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary.

**Associates**

Associates are all entities over which the Group has significant influence but not control. Usually, in these entities the Group has a shareholding between 20% and 50% of voting rights. Investments in associates are initially recognized at cost and are then accounted for using the equity method of accounting.

The Group's investments in associates include goodwill identified on acquisition, net of any impairment loss. The Group's share of post-acquisition profits or losses of associates is recognized in the income statement and its share of post-acquisition movements in reserves is recognized in reserves. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, then it does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the assets transferred. Where necessary, the accounting policies of associates have been modified to ensure consistency with those adopted by the Group.

**3. Basic Accounting Policies**

The basic accounting principles that were adopted for the preparation of financial statements are as follows:

**3.1 Foreign currency transactions****(a) Foreign currency transactions**

Transactions in foreign currencies are translated to euro the reporting currency at the foreign exchange rate ruling at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies, at the balance sheet date are translated to euro at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognized in the income statement.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated to euro using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to euro at foreign exchange rates ruling at the dates the fair value was determined.

Foreign exchange differences resulting from the changes of non-monetary items are reported as part of the change of their fair value. Translation differences of non-monetary items, such as elements classified in trading security, are recognised in the income statement.

### **(b) Financial Assets of Subsidiaries**

Assets and liabilities including the Goodwill and fair value adjustments on the entities of foreign country are translated to Euro, using the exchange rates ruling at the balance sheet date.

Income and expenses of subsidiaries, none of which has the currency of a hyperinflationary economy, are translated to Euro according to the exchange rates ruling at the dates of the transactions. Any foreign exchange differences are transferred directly to equity.

## **3.2 Investments in Financial Instruments**

### **(a) Classification**

*Financial Instruments at fair value through profit or loss.* This category has two sub categories: financial assets held for trading and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. These include derivative contracts that are not designated and effective hedging instruments.

*Loans and receivables* are loans and receivables created by the Group providing money to a debtor other than those created with the intention of short-term profit taking.

*Held-to-maturity assets* are financial assets with fixed or determinable payments and fixed maturity that the Group has the intent and ability to hold to maturity. These include certain purchased loans and advances to banks and customers, and certain debt investments.

*Available-for-sale assets* are financial assets that are not held for trading purposes, loans and receivables, or held to maturity. Available-for-sale include certain debt and equity investments.

### **(b) Recording**

The Group recognizes financial assets held for trading, available-for-sale and held-to-maturity, on the date it commits to purchase the assets. From this date any gains and losses arising from changes in fair value of the assets are recognized. Loans and receivables are recognized when cash is advanced to the borrowers.

### **(c) Measurement**

Financial instruments are measured initially at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss.

Subsequent to initial recognition all trading instruments and all available-for-sale assets are measured at fair value, except that any instrument that does not have a quoted market price in an active market and whose fair value cannot be reliably measured is started at cost, including transaction costs, less impairment losses.

All non-trading financial liabilities, loans and receivables and held-to-maturity assets are measured at amortized cost less impairment losses. Amortized cost is calculated on the effective interest rate method. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortized based on the effective interest rate of the instrument.

### **(d) Fair Value Measurement**

The fair value of financial instruments is based on their quoted market price at the balance sheet date without any deduction for transaction costs. If a quoted market price is not available, the fair value of the instrument is estimated using valuation models or discounted cash flow techniques.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimate and the discount rate is a market related rate at the balance sheet date for an instrument with similar terms and conditions. Where valuation models are used, inputs are based on market related prices at the balance sheet date.

The fair value of derivatives that are not exchange-traded is estimated as the amount that the Group would receive or pay to terminate (dissolve) the contract at the balance sheet date taking into account current market conditions and current creditworthiness (credit capability) of the counter-parties.

#### **(e) Gains and losses on subsequent measurement**

Gains and losses arising from a change in the fair value of available-for-sale assets are recognized directly in equity. When the financial assets are sold, collected or otherwise disposed of the cumulative gain or loss recognized in equity is transferred to the income statement.

Gains and losses arising from a change in the fair value of instruments at fair value through profit or loss are recognized in the income statement.

#### **(f) Derecognition**

A financial instrument is derecognized when the Bank loses control on contractual rights that comprise the financial instrument. This occurs when the rights are realized, expire or are surrendered. A financial liability is derecognized when it is extinguished.

### **3.3 Hedge accounting**

Where there is a hedging relationship between a derivative instrument and a related item being hedged, the hedging instrument is measured at fair value. The treatment of any resultant gains and losses is set out below:

A hedging relationship exists where:

- at the inception of the hedge there is formal documentation of the hedge;
- the hedge is expected to be highly effective,
- the effectiveness of the hedge can be reliably measured,
- the hedge is highly effective throughout the reporting period; and
- for hedges of a forecasted transaction, the transaction is highly probable and presents an exposure to variations in cash flows that could ultimately affect net profit or loss.

The fair value of derivative hedging instruments is calculated in the same way as the fair value of trading instruments (see accounting principle 3.2d)

When a derivative financial instrument hedges the exposures to changes in the fair value of a recognized asset or liability, the hedged item is at fair value in respect of the risk being hedged. Gains and losses on remeasurement of both the hedging instrument and the hedged items are recognized in the income statement. These amounts are included in gains less

losses from non-trading instrument “income from financial instruments designated at fair value through profit or loss”.

Where a derivative financial instrument hedges the exposure to variability in the cash flow of recognized assets or liabilities or anticipated transactions or firm commitments, the effective part of any gain or loss on remeasurement of the hedging instrument is recognized directly in equity. The ineffective part of any gain or loss is recognized in the income statement.

### **3.4 Sale and repurchase agreements**

The Group enters into agreements for the purchases (sales) of investments and to resell (repurchase) substantially the identical investments at a certain date in the future at a fixed price. Investments purchased subject to commitments to resell them at future dates are not recognized. The amounts paid are recognized in loans and advances to either banks or customers. The receivables are shown as collateralized by the underlying security. Investments sold under repurchase agreements continue to be recognized in the balance sheet and are measured in accordance with the accounting policy for either assets held for trading or available-for-sale as appropriate. The proceeds from the sale of the investments are reported as liabilities to either banks or customers.

The difference between the sale and repurchase consideration is recognized on an accrual basis over the period of the transaction and is included in interest.

The Group enters into purchases of shares under agreement to resell at certain date (stock reverse repos) through Athens Derivative Exchange. Shares purchased are sold at the Athens Stock Exchange. Shares are not recognized as assets, however, the commitment to resell is recognized as liability in the balance sheet and it is valued at the fair value on which the group is committed to rebuy and return them at the Clearing Transactions over Derivatives Company (ETEΣEΠ).

### **3.5 Property, plant and equipment**

Property, plant and equipment are stated at cost or deemed cost less accumulated depreciation and accumulated impairment losses.

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of property, plant and equipment. Land is not depreciated. The estimated useful lives are as follows:

Buildings	40	Years
Furniture and other equipment	6-9	Years
Vehicles	6-7	Years
Computer hardware and software	4	Years

Leasehold improvements are depreciated over the useful life of the improvement or the duration of the lease whichever is lower.

The assets' useful lives are reviewed and adjusted, if appropriate, at each balance sheet.

Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount at cost may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These are included in the income statement.

### **3.6 Investment property**

Investment property are properties held by the Group either to earn rental income or for capital appreciation. The Group records investment property at fair value as determined by an independent valuation company having an appropriate recognised professional qualification. Some of these assets are leased but the lease contract was signed prior to its acquisition by the Group. Initially investment property is recorded at cost including acquisition expenses. Any gain or loss arising from a change in fair value is recognised in profit or loss.

### **3.7 Intangible Assets**

Intangible assets consist of software that has been acquired by the Bank and stated at cost less accumulated amortization and impairment losses.

Amortisation is charged to the income statement on a straight-line basis over the estimated useful life of the software, which is between 4 to 8 years.

### **3.8 Goodwill**

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired undertaking at the date of acquisition. The cost of acquisition is adjusted for changes in the purchase consideration contingent on future events. Goodwill on acquisitions of subsidiaries is included in 'intangible assets'. The carrying amount of goodwill is re-assessed annually and if found to be impaired it is written down to its recoverable amount. Goodwill is allocated to cash generating units for the purpose of impairment testing. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

### **3.9 Impairment of non-financial assets**

The carrying amounts of the Group's non-financial assets, other than investment property and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not



exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### **3.10 Cash and cash equivalents**

Cash and cash equivalents include monetary assets with an original maturity of three months or less, such as cash balance, unrestricted balances held with the Central Bank and amounts due from financial institutions. Cash and cash equivalents are recorded at amortized cost.

### **3.11 Impairment of financial assets**

#### **(a) Assets carried at amortised cost**

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred and only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- i. Significant financial difficulty of the issuer or obligator;
- ii. A breach of contract, such as a default or delinquency in interest or principal payments;
- iii. The Bank granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- iv. It becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- v. The disappearance of an active market for that financial asset because of financial difficulties; or
- vi. Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
  - adverse changes in the payment status of borrowers in the group; or
  - national or local economic conditions that correlate with defaults on the assets in the group.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of



estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the group of historical loss experience for assets with credit risk characteristics similar to those in the group.

Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectable, it is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the provision for loan impairment in the income statement.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

#### **(b) Assets carried at fair value**

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. In case of equity and debt investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement

on equity investments are not reversed through the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the income statement.

### **3.12 Financial Liabilities**

Financial liabilities are stated at amortised cost which occurs using the effective interest method. Deposits from banks, deposits from customers and debt securities in issue are classified in this category.

### **3.13 Financial guarantee contracts**

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument.

Commission from financial guarantee contracts are initially recognized as liability (at fair value) and they are taken to the income statement gradually through contract's duration.

Subsequent to initial recognition, the Group's liabilities under such guarantees are measured at the higher of the initial measurement, less amortisation calculated to recognise in the income statement the fee income earned on a straight line basis over the life of the guarantee and the best estimate of the expenditure required to settle any financial obligation arising at the balance sheet date.

Financial guarantee contracts are included in the entry "Other liabilities".

### **3.14 Employee benefits**

**Short-term benefits:** Short-term benefits to personnel (except for termination of employment benefits) in cash and kind are recognised as an expense when considered accrued. Any unpaid amount is recognised as a liability, whereas in case the amount already paid exceeds the benefits' amount, the entity identifies the excessive amount as an asset (prepaid expense) only to the extent that the prepayment shall lead to a future payments' reduction or refund.

**Retirement Benefits:** Benefits following termination of employment include lump-sum severance grants, pensions and other benefits paid to employees after termination of employment in exchange for their service. The Group's liabilities for retirement benefits cover both defined contribution schemes and defined benefit plans.

#### *i) Defined contribution plans*

For defined contribution plans, the Group pays contributions to publicly administered pension insurance funds (i.e. Social Security Foundation) and therefore the Group has no obligation to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to pension obligations. The regular contributions constitute net periodic costs for the year in which they are due and as such they are included in line 'staff costs' of the Income Statement.

#### *ii) Defined benefit plans*

The Group's defined benefit plan regards the legal commitment to pay lump-sum severance grant, pursuant to L.2112/1920. Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as years of service and compensation. The liability recognized in the balance sheet for defined benefit plans is the present value of the liability for the defined benefit less the plan assets' fair value (reserve from payments to an insurance company), the changes deriving from any actuarial profit or loss and the service cost. The defined benefit commitment is calculated on an annual basis by an independent actuary with the use of the projected unit credit method.

The present value of the liability which incurs from the defined benefit plan is calculated by discounting the future cash outflows with the long-term Greek bonds' rate.

Actuarial profits and losses form part of the Company's commitment to grant the benefit and of the expense which shall be recognized in the income statement. The adjustments' outcome based on historical data, if below or above a 10% accumulated liability margin, is recognized in the income statement within the expected insurance period of the plan's participants. The service cost is directly recognized in the income statement except for the case where plan's changes depend on employees' remaining years of service. In such a case, the service cost is recognized in the income statement using the fixed method during the maturity period.

**Employment Termination Benefits:** Benefits due to employment termination are paid when employees step down prior to the retirement date. The Group recognizes these benefits upon committing itself that it terminates employees' employment according to a detailed plan for which there is no withdrawal possibility.

**Remuneration based on Equity Instruments:** The Group, through the Parent Company Marfin Popular Bank, grants the personnel stock options for the acquisition of Parent Company shares. These benefits are settled by issuing new shares from the Parent Company, on the condition that the employee fulfils certain vesting conditions linked to his/her performance and exercises his/her options.

Services rendered by employees are measured according to the fair value of the options granted on the grant date. Option fair value is calculated by using a widely accepted option-pricing model and taking into account the share's closing price on grant date. Options' fair value, following their issue, is readjusted in case there is a modification in the plan favourable for employees. Employees' services residual value is recognized as an expense in the income statement by an equal credit amount in equity, in the share premium account. The relative amount is divided throughout the vesting period and is calculated on the basis of the number of options set to vest in each year.

During the exercise of stock options, the net collected amount (after subtracting direct costs) is recognized in share capital (new shares nominal value) and in share premium (difference between the stock option exercise price and the share's nominal value).

### 3.15 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and reliable estimates of the amount of the obligation can be made.

If the effect is significant, provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation.

### **3.16 Insurance contracts**

The Group issues life insurance contracts to customers, through its subsidiary which provides such services. As a result, the Group undertake the risk to reimburse the contractor when a particular, probable, future event occurs.

#### **(a) Revenue from insurance contracts**

Revenue from insurance contracts is recognized when it becomes payable.

The result of reinsurance contracts is recognised in the income statement at the same period as the related revenue from insurance contracts.

#### **(b) Claims for reimbursement and recoveries from reinsurers**

The gross claims for reimbursement in relation to life insurance contracts represent the total cost of claims for reimbursement which incur during the accounting period, including expenses realized during the settlement of claims and every surplus which is going to be allocated to the contractors. The benefits of the Group from reinsurance contracts are recognised as assets. The recoverable amounts from or to the reinsurers are calculated based on the terms of the reinsurance contract and the amounts related to the insurance contract which is covered from the reinsurance contract.

#### **(c) Life insurance contracts' liabilities**

The technical reserves for insurance contracts liabilities are based on annual actuarial estimates of liabilities.

### **3.17 Leased Agreements**

**Group Undertaking as the Lessee:** Leases of fixed assets where all the risks and rewards related to the ownership of an asset have been transferred to the Group, irrespective of whether the title of the said asset is finally transferred or not, are classified as finance leases. The said leases are capitalized at inception of the lease at the lowest between the fair value of the fixed asset or the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant fixed rate on the remaining financial liability. The corresponding rental obligations, net of finance charges, are included in liabilities. The part of the finance charge related to financial leases is recognized in the income statement over the lease term. The fixed assets acquired under finance leases are depreciated over the shortest between the useful life of the fixed assets or the lease term thereof.

Leases where the lessor transfers the right to use an asset for an agreed period of time, without transferring the risks and rewards of ownership thereof, are classified as operating leases. Payments made under operating leases (net of any incentives offered by the lessor) are recognized in the income statement proportionally over the lease term.

**Group Undertaking as the Lessor:** When assets are leased out under a capital lease, the present value of the lease payments is recognized as a claim. The difference between the gross amount of the claim and the present value of the claim is recognized as unearned financial income. Lease income is recognized in the income statement over the lease term using the net investment method, which reflects a constant periodic rate of return.

Assets leased out under operating leases are included in property, plant and equipment in the balance sheet. They are depreciated over their anticipated useful lives on a basis consistent with similar owned property. Rental income (net of any incentives offered to lessees) is recognized using the straight-line method over the lease term.

### **3.18 Offsetting financial instruments**

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously. Offsetting income with expenses is allowed only if they are part of the same entry.

### **3.19 Interest income and expenses**

Interest income and expenses are recognized in the income statement for all interest bearing instruments on an accruals basis, using the effective interest method. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

### **3.20 Fees and commissions**

Fee and commission income are recognized on an accrual basis when the relevant service has been provided unless they influence the effective interest rate.

### **3.21 Net trading income**

Net trading income comprises gains less losses related to trading assets and liabilities, and includes all realised and unrealised fair value changes of trading financial assets and liabilities.

### **3.22 Dividend income**

Dividend income is recognized when the right to receive income is established.

### **3.23 Income Tax and Deferred Tax**

The income tax charge involves current taxes, deferred ones and the differences of preceding financial years' tax audit.

Income tax is recognized in the financial year's income statement, except for the tax on transactions recognized directly in equity, in which case it is recognized accordingly to equity. To assess the annual tax charge, all the required adjustments on the accounting result are taken into account in order to establish the final taxable income.

The current income taxes include short-term liabilities or claims vis-à-vis fiscal authorities pertaining to the payable taxes on the year's taxable income and any additional income taxes regarding previous financial years.

Current taxes are measured on the basis of tax rates and fiscal regulations in force during the corresponding financial years, based on the yearly taxable profit.

Deferred taxes are the taxes or the tax relieves from the financial encumbrances or benefits of the financial year in question, which have been allocated or shall be allocated to different financial years by tax authorities. Deferred income tax is provided by using the liability method which is determined by the temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date. In case it is not possible to clearly determine the time needed to invert the temporary differences, the tax rate to be applied is the one in force on the financial year after the balance sheet date.

Deferred income tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Most of the changes in the deferred tax assets or liabilities are identified as a part of tax charges in the income statement

Tax audit differences regard additional income taxes and additional charges on behalf of the fiscal authorities due to the Group taxable income redenomination in the framework of the ordinary or extraordinary tax audit.

### **3.24 Share Capital**

#### **(a) Incremental costs of share capital increase**

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

#### **(b) Dividend**

Dividend distribution on ordinary shares is recognised as a deduction in the Group's equity when approved by the Company's shareholders.

**(c) Equity share capital**

Where any Group company purchases the Company's equity share capital (treasury shares), the consideration paid including any directly attributable incremental costs (net of income taxes), is deducted from shareholders' equity. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.

**3.25 Segment reporting**

A segment is a distinguishable component of the Group that is engaged in providing products or services within a particular economic environment. The definition of business and geographical Group segments is based on the risks and returns which relate to the services and products provided by each segment of the Group.

**4. Critical accounting estimates and judgements**

The preparation of financial statements in accordance with the I.F.R.S. requires estimates and assumptions being made by Management during the implementation of the Group's accounting policies.

The following areas are effected by Management's estimates and assumptions:

*(1) Classification of Financial Instruments*

The Group's accounting policies require classification upon initial recognition of financial assets and liabilities in the following categories:

- Financial instruments held to maturity. Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity.
- Financial instruments held for trading. This category consists of investments and derivatives which are held for achieving profits in the near term.
- Financial assets and liabilities at fair value through profit or loss. The classification of an investment in this category depends on the way Management estimates its profitability and risk. This category also comprises of certain investments, such as equity investments, that are managed and evaluated on a fair value basis in accordance with a documented risk management or investment strategy and which are reported to key management personnel.

*(2) Hedge Accounting*

The Group documents, at the inception of the transaction, the relationship between hedged items and hedging instruments, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the instruments (derivatives) that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

*(3) Impairment of available for sale financial assets*

The Group follows the IAS 39 guidance to determine whether the value of an investment is impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Group evaluates among other factors, the normal volatility in share price. In

addition, impairment may be appropriate when there is evidence of a deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

In the following part the segments in which estimates and assumptions by Management have a significant effect are assessed:

*(1) Credit risk provisions*

The financial assets measured at amortised cost are subject to impairment testing on each balance sheet date, according to section 3.2.7. For the claims examined on a case by case basis the impairment test is based on the Management's assessment for the present value of cash flows set to inflow from the loan servicing by the debtor and from any cover liquidation. Calculating these cash flows, Management makes assessments on the counter-party's financial position, on the possibility of a settlement and on the net value of any guarantees. With regard to loans monitored on a collective basis, the necessary provision depends on assessments regarding each loan group credit risk, the market's economic factors, and the inherent portfolio risks. The parameters required are defined based on historical data and present economic conditions. Provisions' accuracy is determined by how well future cash flows of specific counterparties have been estimated and how well all hypotheses and parameters have been used to define all the provisions.

*(2) Estimates on fair value of financial instruments*

Financial assets and liabilities fair value calculation for which there are no published market prices requires the use of specific measurement techniques. Fair value calculation calls for various kinds of assessments. The most important ones involve assessment of various risks an instrument is subject to, such as business risk, liquidity risk etc. and businesses profitability future perspectives assessment in case of equity instrument measurement.

*(3) Goodwill impairment testing*

The Group tests for impairment of goodwill on acquired subsidiaries on an basis. In order to ascertain whether there is evidence for impairment, the value in use and the fair value of a business unit need to be calculated. Usually the methods used are the cash flows present value method, future dividends present value method and measurement on the basis of similar entity indicators. To apply the specific methods, Management needs to use data, such as the subsidiary's estimated future profitability, business plans and market data, such as interest rates.

*(4) Income tax*

The Group is subject to income tax in various jurisdictions in which it operates. In order to establish the current and deferred tax, as presented in the balance sheet, significant assumptions are required. For specific transactions and calculations the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

*(5) Defined Benefit Plans*

The liability recognized in the balance sheet for defined benefit plans is the present value of the liability for the defined benefit less the plan assets' fair value (reserve from payments to an

insurance company), the changes deriving from any actuarial profit or loss and the service cost. The defined benefit commitment is calculated on an annual basis by an independent actuary with the use of the projected unit credit method. Long-term Greek bonds' rate is used for discounting.

## **5. Restatement of Comparative Period**

Financial Statements of comparative periods, were reformulated in order to, according to the requirements of accounting consolidation of interests, provide information on how the financial figures of the bank would have been modulated if the merger of the three banks had been realized at 1/1/2006, that is during the opening of the first financial year, for which comparative figures are presented. Balance Sheets, Income Statements, Cash flow Statements and Statements of changes in equity, are based upon historical financial figures of the three absorbing banks as well as upon elimination of all transactions and the balances between the three absorbing companies and their subsidiaries.

In the following part, the financial statements of the three banks and the elimination records that have been operated upon them are analytically indicated, in order for the comparative financial statements to be established.

The first three columns concern historical financial statements of the three banks, the next column contains eliminations and the last column includes the published comparative financial statement for the period.

**5.1 Amendments for the Preparation of Financial Statements for the period ended 31/12/2006**

Income Statement for the period ended 31/12/2006 (Amounts in thousand Euro)	Publicized Financial Statements of the Bank	Absorption of Laiki Bank	Absorption of Marfin Bank	Intercompany Adjustments	Marfin Egnatia Bank
Interest and similar income	204.383	180.765	76.594	(3.412)	458.330
Interest and similar expense	(100.946)	(95.705)	(54.243)	3.412	(247.482)
<b>Net interest income</b>	<b>103.437</b>	<b>85.060</b>	<b>22.351</b>	<b>0</b>	<b>210.848</b>
Fee and commission interest	54.598	16.605	68.207	(77)	139.333
Fee and commission expense	(12.277)	(2.752)	(17.005)	77	(31.957)
<b>Net fee and commission income</b>	<b>42.321</b>	<b>13.853</b>	<b>51.202</b>	<b>0</b>	<b>107.376</b>
Profit/(Loss) from Investing Activities	8.580	1.661	35.911		46.152
Net income from financial instruments designated at fair value through profit or loss	568	0	0		568
Income from dividends	166	40	827		1.033
Other income	3.869	940	537		5.346
<b>Operating income</b>	<b>158.941</b>	<b>101.554</b>	<b>110.828</b>	<b>0</b>	<b>371.323</b>
Provisions for credit risks	(19.675)	(36.071)	(7.883)		(63.629)
Staff costs	(70.064)	(28.943)	(20.275)		(119.282)
Depreciation	(8.777)	(4.391)	(877)		(14.045)
Other operating expense	(34.859)	(26.467)	(10.536)		(71.862)
Analogy of profit (Loss) from subsidiaries	0	0	49		49
<b>Profit (Loss) before taxes</b>	<b>25.566</b>	<b>5.682</b>	<b>71.306</b>	<b>0</b>	<b>102.554</b>
Income tax	4.565	2.943	18.018		25.526
Deferred tax	27	(851)	1.847		1.023
Reserve tax	313	1.302	464		2.079
Tax inspection differences	832	(22)	1.057		1.867
<b>Profit (Loss) after taxes</b>	<b>19.829</b>	<b>2.310</b>	<b>49.920</b>	<b>0</b>	<b>72.059</b>
<b>Distributed to:</b>					
Shareholders of the company	18.382	1.731	29.183		49.296
Minority interests	1.447	579	20.737		22.763

Balance Sheet as at 31/12/2006 <i>(Amounts in thousand Euro)</i>	Publicized Financial Statements of the Bank	Absorption of Laiki Bank	Absorption of Marfin Bank	Intercompany Adjustments	Marfin Egnatia Bank
<b>ASSETS</b>					
Cash and balances with Central Bank	183.318	126.655	53.432		363.405
Loans and advances to banks	553.959	595.427	614.158	(234.066)	1.529.478
Trading securities	16.417	39.906	224.465		280.788
Derivative financial instruments – assets	937	3.078	4.049		8.064
Loans and advances to customers (net of provisions)	2.742.114	2.532.026	1.000.561		6.274.701
Investment securities	242.120	8.141	255.784		506.045
Investment in subsidiaries and associates	0	0	2.327		2.327
Intangible assets	7.606	985	46.882		55.473
Tangible assets	56.800	14.995	18.136		89.931
Deferred tax	7.937	3.790	1.919		13.646
Investment properties	19.106	275	6.780		26.161
Other assets	59.171	37.080	52.283	(680)	147.854
<b>TOTAL ASSETS</b>	<b>3.889.485</b>	<b>3.362.358</b>	<b>2.280.776</b>	<b>(234.746)</b>	<b>9.297.873</b>
<b>LIABILITIES</b>					
Deposits from banks	330.654	474.791	191.394	(234.066)	762.773
Deposits from customers	2.829.634	2.592.082	1.764.240		7.185.956
Derivative financial instruments – liabilities	2.332	964	762		4.058
Debt securities in issue and other borrowed funds	331.389	0	0		331.389
Employess benefits	8.213	1.666	826		10.705
Provisions	673	0	0		673
Income tax	2.864	3.260	19.699		25.823
Deferred tax	687	0	4.242		4.929
Other liabilities	111.509	66.234	65.038	(680)	242.101
<b>TOTAL LIABILITIES</b>	<b>3.617.955</b>	<b>3.138.997</b>	<b>2.046.201</b>	<b>(234.746)</b>	<b>8.568.407</b>

Share capital	109.146	99.707	144.667		353.520
Share premium	116.827	86.831	108.467		312.125
Reserves	19.397	12.480	2.828		34.705
Retained earnings	15.995	24.175	(32.056)		8.114
<b>Equity of the Company shareholders</b>	<b>261.365</b>	<b>223.193</b>	<b>223.906</b>	<b>0</b>	<b>708.464</b>
Minority Interest	10.165	169	10.668		21.002
<b>Total Equity (b)</b>	<b>271.530</b>	<b>223.362</b>	<b>234.574</b>	<b>0</b>	<b>729.466</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>3.889.485</b>	<b>3.362.359</b>	<b>2.280.775</b>	<b>(234.746)</b>	<b>9.297.873</b>

Cash Flows Statement as at 31/12/2006 (Amounts in thousand Euro)	Publicized Consolidated Financial Statements	Absorption of LAIKI BANK Group	Absorption of MARFIN BANK Group	Intercompany Adjustments	Marfin Egnatia Bank
<b>Cash flows from operating activities</b>					
Profit/Loss before taxes	25.566	5.682	71.306		102.554
<b>Adjustments for non-cash items</b>					
Depreciation	8.777	4.391	877		14.045
Impairment loss and advances	19.675	36.071	7.883		63.629
Employee benefits	1.178	233	189		1.600
Valuation trading portfolio	(2.932)	(797)	(3.583)		(7.312)
Transfer to investing activities	(5.918)	(264)	4.972		(1.210)
Transfer to financing activities	13.086	0	0		13.086
	<b>59.432</b>	<b>45.316</b>	<b>81.644</b>	<b>0</b>	<b>186.392</b>
<b>Net (increase) decrease in operating assets</b>					
Loans and advances to banks	8.715	0	33.374	(138.898)	(96.809)
Trading securities and derivatives	4.402	(26.138)	86.386		64.650
Loans and advances to customers	(355.614)	(298.166)	(474.482)	(39.659)	(1.167.921)
Other assets	9.287	(5.272)	(6.232)	64.033	61.816
<b>Net (increase) decrease in operating liabilities</b>					
Deposits from banks	306.666	190.434	56.871	(233.961)	320.010
Deposits from customers	173.584	181.673	602.180		957.437
Other liabilities	(33.953)	9.584	25.002	169.860	170.493
<b>Net cash flows from operating activities before taxes</b>	<b>172.519</b>	<b>97.431</b>	<b>404.743</b>	<b>(178.625)</b>	<b>496.068</b>
Income tax paid	(11.123)		(8.303)		(19.426)
<b>Net cash flows from operating activities</b>	<b>161.396</b>	<b>97.431</b>	<b>396.440</b>	<b>(178.625)</b>	<b>476.642</b>

<b>Cash flows from investing activities</b>					
Investments in subsidiaries and associates	1.533	0	(185.171)		(183.638)
Net (increase) decrease in investment securities	(104.919)	(5.820)	(93.042)		(203.781)
Dividends received	73	0	0		73
Purchase of assets	(18.359)	(2.328)	(837)		(21.524)
Sale of assets	784	0	3		787
Other flows from investing activities	5.709	0	0		5.709
<b>Net cash flows from investing activities</b>	<b>(115.179)</b>	<b>(8.148)</b>	<b>(279.047)</b>	<b>0</b>	<b>(402.374)</b>
<b>Cash Flows from Financing activities</b>					
Dividends distributed	(4.805)	0	(8.167)		(12.972)
Issue (payment) of debt	(21.618)	0	0		(21.618)
Increase in share capital	(20.346)	0	208.287		187.941
Other flows from financing activities	27.490	0	0		27.490
<b>Net Cash Flows from Financing activities</b>	<b>(19.279)</b>	<b>0</b>	<b>200.120</b>	<b>0</b>	<b>180.841</b>
<b>Total net Cash Flows</b>	<b>26.938</b>	<b>89.283</b>	<b>317.513</b>	<b>(178.625)</b>	<b>255.109</b>
Foreign exchange difference	700		(4)	0	696
<b>Net cash flows increase (decrease)</b>	<b>27.638</b>	<b>89.283</b>	<b>317.509</b>	<b>(178.625)</b>	<b>255.805</b>
<b>Cash and cash equivalents, opening</b>	<b>704.621</b>	<b>632.799</b>	<b>350.081</b>		<b>1.637.078</b>
<b>Cash and cash equivalents, closing</b>	<b>732.259</b>	<b>722.082</b>	<b>667.590</b>	<b>(178.625)</b>	<b>1.892.883</b>
<b>Cash is distributed to:</b>					
Cash in Central Bank	183.318	126.655	53.432		363.405
Loans and advances to banks	548.941	595.427	614.158	(229.048)	1.529.478

Statement of Changes in Equity as at 31/12/2006 <i>(Amounts in thousand Euro)</i>	Publicized Consolidated Financial Statements	Merger LAIKI BANK Group	Merger MARFIN BANK Group	Intercompany Adjustments	MARFIN EGNATIA BANK
<b>Balance at the beginning of the period (01/01/2006)</b>	<b>249.403</b>	<b>222.425</b>	<b>126.383</b>	<b>(1)</b>	<b>598.210</b>
Profit for the period after tax	19.829	2.310	49.920		72.059
Share capital increase/decrease	(20.346)	(224)	208.287		187.717
Dividends distribution	(4.805)	0	(8.167)		(12.972)
Reserve available for sale of portfolio (at fair value)	(12)	(1.149)	(383)		(1.544)
Other Changes	27.461	0	(141.466)	1	(114.004)
Total Change of Balance of the period	<b>22.127</b>	<b>937</b>	<b>108.191</b>	<b>1</b>	<b>131.256</b>
<b>Balance at the end of the period</b>	<b>271.530</b>	<b>223.362</b>	<b>234.574</b>	<b>0</b>	<b>729.466</b>

**5.2 Amendment for the Preparation of the Statement of Changes in Equity as at 01/01/2006**

	Publicized Consolidated Financial Statements	Merger LAIKI BANK Group	Merger MARFIN BANK Group	Intercompany Adjustments	MARFIN EGNATIA BANK
<i>(Amounts in thousand Euro)</i>					
Share capital	107.840	89.156	43.636		240.632
Share premium	138.479	75.024	1.211		214.714
Reserves	17.833	13.629	3.270		34.732
Retained earnings	(22.036)	20.458	(753)		(2.331)
<b>Capital and reserves attributable to equity holders</b>	<b>242.116</b>	<b>198.267</b>	<b>47.364</b>	<b>0</b>	<b>487.747</b>
Minority interest	7.287	24.158	79.019		110.464
<b>Total Equity</b>	<b>249.403</b>	<b>222.425</b>	<b>126.383</b>	<b>0</b>	<b>598.211</b>

## 6. Segment reporting

### *Geographical segments*

The Group operates mainly in Greece. The bank network of the Group has 179 branches, 160 of which operate in Greece and 19 in Romania. 94% of its operating income are from Greece while the assets constitute 96% of the Group.

### *Business segment*

The Group is organized into the following business segments:

- a) Investment and corporate banking
- b) Retail banking
- c) Asset Management
- d) Treasury
- e) Investments and participations

31 December 2007						
Amounts in thousand Euro	Investment and corporate banking	Retail banking	Asset Management	Treasury	Investments and participations	Total
<b>Operating revenue</b>	148.673	201.076	80.757	81.356	2.540	<b>514.402</b>
<b>Profit before tax</b>	82.259	3.626	48.257	62.375	(288)	<b>196.229</b>
Income tax						<b>(54.883)</b>
<b>Profit after tax</b>						<b>141.346</b>
Total Assets	3.445.251	6.031.046	1.156.946	3.062.742	18.976	13.714.961
Total Liabilities	1.577.863	6.205.635	1.207.015	3.894.914	1.169	12.886.596
Fixed Assets additions	10.300	14.704	1.558	1.383	37	27.982
Depreciation	1.589	9.698	1.083	572	199	13.141
Impairment on loans and investments	16.176	43.311	359		744	60.590

31 December 2006						
Amounts in thousand Euro	Investment and corporate banking	Retail banking	Asset Management	Treasury	Investments and participations	Total
<b>Operating revenue</b>	86.541	159.434	44.947	78.032	2.369	<b>371.323</b>
<b>Profit before tax</b>	33.131	(4.591)	14.825	61.676	(2.487)	<b>102.554</b>
Income tax						<b>(30.495)</b>
<b>Profit after tax</b>						<b>72.059</b>
Total Assets	2.951.447	4.456.638	500.773	1.233.946	155.069	9.297.873
Total Liabilities	2.291.886	4.409.398	553.202	1.165.664	148.257	8.568.407
Fixed Asset additions	3.141	14.114	919	586	7.341	26.100
Depreciation	3.085	7.931	2.335	551	143	14.045
Impairment on loans and investments	21.931	40.633	1.065			63.629

## 7. Net interest income

(Amounts in thousand Euro)

	2007	2006
<b>Interest income</b>		
Interest from bonds	49.036	28.533
Interest from advances to customers	556.004	372.684
Interest from other banks	96.961	40.149
Other interest	44.828	16.964
	<b>746.829</b>	<b>458.330</b>
<b>Interest expense</b>		
Interest on customer deposits	(369.847)	(204.903)
Interest to other banks	(65.885)	(14.522)
Interest on loan capital	(14.511)	(11.525)
Other interest	(29.233)	(16.532)
	<b>(479.476)</b>	<b>(247.482)</b>
<b>Net interest income</b>	<b>267.353</b>	<b>210.848</b>

Trading portfolio bonds equal to € 7.007 (€ 3.484 in 2006 ) and net interest equal to € 9.158 from interest rate derivatives classified as fair value hedging instruments have been included in net interest income.

## 8. Net fee and commission income

(Amounts in thousand Euro)

	2007	2006
<b>Fee and commission income</b>		
Loans	31.930	15.347
Letters of guarantee	3.942	3.491
Consumer	11.995	8.513
Custodians	2.497	1.490
Asset management	5.408	11.720
Import – Export	1.742	1.887
Stock exchange transactions – income	102.891	62.190
Cash management	5.187	5.960
Investment Bank	82.583	18.075
Tourist services rendering	4.957	3.472
Other income	4.530	7.188
	<b>257.662</b>	<b>139.333</b>
<b>Fee and commission expense</b>		
Consumer	(2.825)	(2.636)
Stock exchange transactions – expense	(11.009)	(23.402)
Investment Bank	(34.626)	(64)
Tourist services rendering	(4.193)	(3.021)
Other expense	(7.584)	(2.834)
	<b>(60.237)</b>	<b>(31.957)</b>
<b>Net fee and commission income</b>	<b>197.425</b>	<b>107.376</b>

## 9. Trading income

(Amounts in thousand Euro)

	2007	2006
F/X translation differences	6.633	7.713
Profit / (loss) from sale / valuation of trading portfolio	8.616	37.061
Profit / (loss) from dividends	22.256	1.378
<b>Trading income</b>	<b>37.505</b>	<b>46.152</b>

## 10. Dividend income

(Amounts in thousand Euro)

	2007	2006
Dividends from subsidiaries	-	134
Dividends from securities in available for sale portfolio	124	899
Dividends from trading securities	1,935	-
<b>Dividend income</b>	<b>2,059</b>	<b>1,033</b>

## 11. Other income

(Amounts in thousand Euro)

	2007	2006
Income from investment properties	1.223	78
Insurance services income	2.001	1.736
Other	6.381	3.532
<b>Other income</b>	<b>9.605</b>	<b>5.346</b>

Insurance services income could be analytically presented as follows:

	2007	2006
Insurance contracts and similar income	6,830	3,275
Less: Reinsurance contracts	(1,136)	(619)
Insurance contracts commission	(678)	(120)
Reimbursement provisions	(3,397)	(894)
Add: Reimbursement covered by reinsurance contracts	382	94
<b>Net insurance services income</b>	<b>2,001</b>	<b>1,736</b>

## 12. Impairment losses

(Amounts in thousand Euro)

	2007	2006
Impairment losses on the value of available for sale shares	744	-
	<b>744</b>	

### 13. Staff costs

(Amounts in thousand Euro)

	2007	2006
Wages and salaries	(106.446)	(93.919)
Defined contribution plans	(22.905)	(19.220)
Defined benefit plans (Note 32)	(7.552)	(2.205)
Share-based payment compensation	(1.630)	-
Other staff costs	(18.224)	(3.938)
<b>Staff costs</b>	<b>(156.757)</b>	<b>(119.282)</b>

The number of staff as at the end of period was 3.256 (2006 : 3.012)

### Stock Options Plan

In May 2007, the Extraordinary General Meeting of the shareholders of the parent company Marfin Popular Bank (hereinafter the "parent Bank") approved of the introduction of a Share Options Scheme (the "Scheme") for the members of the Board of Directors of the parent Bank and the Group's employees. Following the aforementioned approval and the ensuing decision of the parent Bank's Board of Directors on May 8, 2007, 70.305.000 Options were granted, from which 33.600.000 were allocated to the Board of Directors and the employees of Marfin Egnatia Bank and its subsidiaries. The Options with an exercise price of € 10 on the parent company's shares and maturity date December 15, 2011 can be exercised by the holders during the years 2007 to 2011 according to the allocation determined by the parent company's Board of Directors, following a recommendation by the Remuneration and Employment Committee, based on the holders performance being up to the Group's expectations.

The fair value of the Options granted was measured using the Black and Scholes model. The significant inputs into the model were: share price of € 8,48 at the grant date, risk-free euro interest rate curve for the duration of the Scheme 4,15% (average), expected share price volatility 12% and dividend yield 3,58%. The weighted average fair value of options granted during the period was € 0,19. The total expense recognised in the income statement for Options granted to employees and directors amounts to € 1.630 thousand.

### 14. Other operating expenses

(Amounts in thousand Euro)

	2007	2006
Rental expense	(20.075)	(19.827)
Expenses for premises	(6.345)	(5.534)
Taxes and Duties (excl. income tax)	(8.411)	(3.059)
Repairs and Maintenance	(3.569)	(4.611)
Fees relating to lawyers, advisory, auditors, etc	(13.976)	(8.200)
Telephone service and Postal expenses	(6.811)	(6.850)
Advertising and promotion expenses	(8.951)	(6.351)
Provisions	(5.339)	(447)
Subscriptions – Contributions	(5.386)	(2.552)
Other expenses	(9.015)	(14.431)
<b>Other operating expenses</b>	<b>(87.878)</b>	<b>(71.862)</b>

## 15. Income tax

(Amounts in thousand Euro)

	2007	2006
Tax for the financial year	42.975	25.526
Deferred tax	10.281	1.023
Reserves tax	-	2.079
Differences of Tax Audit of preceding financial years	1.627	1.867
<b>Income tax</b>	<b>54.883</b>	<b>30.495</b>

Detailed information on deferred tax is available in Note 26. The reconciliation between tax based on the tax rate and income tax recognized in the income statement for the financial year is indicated as follows :

	%	2007	%	2006
<b>Profits before tax</b>		<b>196.229</b>		<b>102.554</b>
Tax calculated at the applicable tax rates	25%	48.540	29%	29.741
Tax effect of expenses not deductible for tax purposes	1%	1.486	5%	5.294
Tax effect of income not subject to tax	(1%)	(1.584)	(6%)	(6.532)
Reserves tax	1%	1.627	2%	1.911
Other tax effects	0%	0	2%	2.079
Tax effect of different tax rates in other countries	2%	3.469	(1%)	(741)
Tax effect of different tax rates in other countries	1%	1.385	(1%)	(1.257)
<b>Income tax</b>	<b>29%</b>	<b>54.883</b>	<b>30%</b>	<b>30.495</b>

In Greece the results disclosed to the tax authorities are considered temporary and can be modified until the accounting books and data are examined by tax authorities and the tax declarations are considered conclusive. Consequently, the companies are subject to probable penalties and taxes which can be imposed during the assessment of the books and data. In calculating the tax expense for the current financial year, the Group took into consideration the additional tax obligations which would occur from a possible tax audit. The relevant provision for contingent additional tax differences is included in the "Deferred tax liabilities" account.

For the tax non-inspected fiscal years 2005-2006 there has been made an application for tax inspection under Prot. No. 2619/26-06-2007 to tax authorities of Thessalonica

As far as the companies of the former group of Egnatia Bank are concerned, applications have been made for tax inspection as follows:

Company	Non tax inspected fiscal years for which application for tax inspection has been made	Responsible Tax Authority	Number of application Protocol
Egnatia Finance S.A.	2002-2007	Athens Tax Authorities	6452/20.09.2006
Egnatia Mutual Funds Management S.A.	2003-2007	Athens Tax Authorities	628/29.05.2007
Egnatia Leasing S.A.	2005-2007	Athens Tax Authorities	4.613/26.06.2007
Egnatia Insurance Brokers S.A.	2005-2007	Piraeus Tax Authorities	16.596/25.06.2007
Eurocambio Foreign Exchange S.A.	2003-2007	Athens Tax Authorities	6.477/31.05.2007
Egnatia Fin S.A. (1)	2000-2007	Piraeus Tax Authorities	16.595/25.06.2007
Egnatia Bank Travel LTD	2005-2007	Athens Tax Authorities	15.527/26.06.2007
Egnatia Consumer Services S.A. (2)	2005-2006	Piraeus Tax Authorities	16.597/25.06.2007

(1) During 2008 the tax inspection for the period 2000-2006 was concluded and total tax differences of € 31.296,03 arose, from tax differences of € 15.539,25 short of surcharges of € 15.756,78. The total amount of € 31.296,03 was paid as lump sum on 10/02/2008 at a discount of € 6.925,39.

(2) The company is in the process of liquidation and no tax was accrued.

### **Tax Inspection of the absorbed company Laiki Bank (Hellas) S.A. and its subsidiaries**

The Bank has been tax inspected until the fiscal year 2006 inclusively by the tax authorities of Athens, and its financial sizes were considered as those exact, fairly presented and finalized.

Following the tax inspection of the fiscal years 2004 – 2005, that was completed in May 2007, there were defined accounting differences of total amount of € 2.403.628,60 and total tax differences amounting to € 449.428,90 apart from increases amounting to € 125.609,03. The total amount of € 575.037,93 was paid as lump sum on 09/05/2007 at a discount of 5%.

The tax inspection of the fiscal year 2006 was completed in June 2007, and there were defined accounting differences totally amounting to € 900.625,00 and total tax differences amounting to € 277.543,02 apart from increases amounting to € 6.194,33 and further advances amounting to € 209.113,00. The total amount of € 492.850,35 was paid as lump sum on 28/06/2007 at a discount of 5%.

Furthermore, within the first nine month period of 2007, the tax inspection of the fiscal years 2000 – 2006 was completed for Laiki Leasing S.A., of the fiscal years 2005 – 2006 for Marfin Factors & Forfaiters S.A., of the fiscal years 2000 – 2006 for Laiki Mutual Funds Management S.A., of the fiscal years 2003 – 2006 for Marfin Life Insurance S.A., of the fiscal years 2000 – 2006 for Laiki Attalos S.A, and of the fiscal years 2002 – 2006 for Laiki Insurance Factoring LTD.

### **Tax Inspection of the absorbed company Marfin Bank S.A. and its subsidiaries**

Marfin Bank has been tax inspected until the fiscal year 2006 inclusively by the Tax Authorities of Athens, and its financial sizes were considered as those exact, fairly presented and finalized.

Following the tax inspection of the fiscal year 2006 that was completed in June 2007, there were defined accounting differences of total amount of € 993.793,35 and further total tax differences amounting to € 280.361,00 and further advance amounting to € 230.560,00 arose. The total amount of taxes of € 510.921,00 was paid as lump sum on 28/06/2007.

Furthermore, within the first nine month period of 2007, the tax inspection of the fiscal year 2006 was completed for Investment Bank of Greece S.A., of the fiscal years 2003 – 2006 for Marfin Mutual Funds Management S.A., of the fiscal years 2003 – 2006 for Marfin Global Asset Management S.A., of the fiscal years 2003 – 2006 for IBG Mutual Funds Management S.A., of the fiscal years 2003 – 2006 for Investments S.A., and of the fiscal years of 2003 – 31.03.2007 for AVC S.A.

## **16. Earnings per share**

Basic earnings per share is calculated through net profits attributable to Shareholders, minority interests and the weighted average number of shares in issue during the year and. Diluted earnings per share is calculated through net profits attributable to Shareholders, minority interests as well as interest accrued from the Convertible Bond Loan (C.B.L.) and the weighted average number of shares in issue during the year, increased by the weighted average number of the convertible bonds.



Notes to the Consolidated Financial Statements of  
December 31<sup>st</sup>, 2007

	2007	2006
<b>Basic earnings per share</b>		
Net Profits attributable to Shareholders	135.086	49.296
Weighted average number of shares	284.349.215	212.599.751
<b>Basic earnings per share</b>	<b>0,48</b>	<b>0,23</b>
<b>Diluted earnings per share</b>		
Net Profits attributable to Shareholders	135.142	49.376
Weighted average number of shares	284.651.197	213.206.749
<b>Diluted earnings per share</b>	<b>0,47</b>	<b>0,23</b>

The financial information of the comparative period has been adjusted to the number of shareholders that resulted from the merger.

## 17. Cash and Balances in Central Banks

(Amounts in thousand Euro)

	2007	2006
Cash	53.586	48.349
Balances with Central Banks	262.437	136.353
Deposits in Central Bank	269.441	178.703
<b>Cash and Balances in Central Banks</b>	<b>585.464</b>	<b>363.405</b>

## 18. Loans and advances to Banks

(Amounts in thousand Euro)

	2007	2006
Sight accounts	80.588	60.126
Loans to other Banks	19.000	13.000
Nostro accounts	1.834.008	1.456.352
<b>Απαιτήσεις κατά Πιστωτικών Ιδρυμάτων</b>	<b>1.933.596</b>	<b>1.529.478</b>

## 19. Trading securities

(Amounts in thousand Euro)

	2007	2006
Greek government treasury bills (fixed interest )	43.412	46.708
Other government treasury bills (fixed interest )	8.667	20.627
Greek government treasury bills (floating interest)	1.009	40.446
Other government treasury bills (floating interest)	1.508	3.589
Corporate entity bonds (fixed interest)	19.716	14.082
Corporate entity bonds (floating interest)	70.258	54.100
<b>Bonds</b>	<b>144.570</b>	<b>179.552</b>
Shares listed in Athens Stock Exchange	86.979	44.358
Shares listed in foreign stock exchanges	190	1.393
Mutual Funds (local)	8.317	16.750
Mutual Funds (abroad)	100.218	38.735
<b>Trading securities</b>	<b>340.274</b>	<b>280.788</b>

## 20. Derivative financial instruments

(Amounts in thousand Euro)

	Nominal value	Fair value	
		Assets	Liabilities
<b>December 31<sup>st</sup>, 2007</b>			
<b><u>Derivatives held for trading</u></b>			
FX Forwards	134.928	822	11.545
Currency swaps	579.870	2.611	10.004
<b><u>Index / Equity Derivatives</u></b>			
Futures	144.682	-	420
Options	244.272	489	272
CDS	93.776	111	1.494
Repos	2.242	12	7
<b><u>Interest rate derivatives</u></b>			
Intrest Rate Swaps	339.895	4.582	1.660
<b><u>Derivatives held for trading</u></b>		<b>8.627</b>	<b>25.402</b>
<b><u>Derivatives designated at fair value hedges</u></b>			
Options	64.759		447
Futures	137.048	13	
Deposits with embedded derivative	70.871	2.295	2.399
Interest Rate Swaps	952.649	-	5.621
<b><u>Derivatives designated at fair value hedges</u></b>		<b>2.308</b>	<b>8.467</b>
<b><u>Derivative financial instruments</u></b>		<b>10.935</b>	<b>33.869</b>

	Nominal value	Fair value	
		Assets	Liabilities
<b>December 31<sup>st</sup>, 2006</b>			
<b><u>Derivatives held for trading</u></b>			
FX Forwards	83.908	152	169
Currency swaps	835.157	1.409	3.312
<b><u>Index / Equity Derivatives</u></b>			
Futures	84.073	497	-
Options	117.157	611	116
CDS	68.797	304	412
<b><u>Interest rate derivatives</u></b>			
Intrest Rate Swaps	486.686	5.042	-
<b><u>Derivatives held for trading</u></b>		<b>8.015</b>	<b>4.009</b>
<b><u>Derivatives designated at fair value hedges</u></b>			
Deposits with embedded derivative	1.223	49	49
<b><u>Derivatives designated at fair value hedges</u></b>		<b>49</b>	<b>49</b>
<b><u>Derivative financial instruments</u></b>		<b>8.064</b>	<b>4.058</b>

## 21. Loans and advances to customers

(Amounts in thousand Euro)

	2007	2006
<b>Retail:</b>		
Consumer	1.457.712	922.244
Credit Cards	162.082	143.615
Housing	1.797.699	1.017.911
Other	25.190	23.450
	<b>3.442.683</b>	<b>2.107.220</b>
<b>Corporate:</b>	<b>6.427.598</b>	<b>4.337.285</b>
<b>Total loans and advances to customers</b>	<b>9.870.281</b>	<b>6.444.505</b>
<b>Less: loans impairment</b>	<b>(221.998)</b>	<b>(169.804)</b>
<b>Loans and advances to customers</b>	<b>9.648.283</b>	<b>6.274.701</b>

### Provisions account movements:

	2007	2006
Balance at the beginning of the year	169.804	171.213
Impairment	59.846	63.629
Loans written-off	(7.652)	(65.038)
<b>Balance at the end of the year</b>	<b>221.998</b>	<b>169.804</b>

### Loans to customers include leasing:

	2007	2006
<b>Gross investment in leasing:</b>		
Less than 1 month	67.273	59.849
Over 1 but less than 3 months	22.231	16.566
Over 3 but less than 12 months	97.420	72.599
Over 1 but less than 5 years	282.951	216.036
Over 5 years	234.783	218.245
<b>Total investment in leasing</b>	<b>704.658</b>	<b>583.295</b>
Unearned leasing income	(138.635)	(121.191)
<b>Investment in leasing at present value:</b>	<b>566.023</b>	<b>462.104</b>

### Net investment in leasing is analysed in maturity dates as follows:

	2007	2006
Less than 1 month	53.964	39.418
Over 1 but less than 3 months	17.473	34.194
Over 3 but less than 12 months	77.481	66.754
Over 1 but less than 5 years	232.848	193.299
Over 5 years	184.257	128.439
<b>Total</b>	<b>566.023</b>	<b>462.104</b>



## 22. Investment securities

(Amounts in thousand Euro)

	2007	2006
<b>Investment securities available for sale</b>		
Mutual funds ( local)	13.462	2.299
Mutual funds (abroad)	-	37.965
Shares listed in Athens Stock Exchange	7.043	3.129
Shares listed in Athens Stock Exchange (pledged)	414	-
Entries to shares currently not issued (local)	31	-
Shares listed in foreign stock exchanges	2.069	1.260
Not-listed shares	1.110	1.090
Greek government treasury bills (fixed interest )	161.528	68.721
Greek government treasury bills (floating interest)	115.553	40.579
Other government treasury bills (fixed interest )	97.559	57.861
Corporate entity bonds(fixed interest)	105.822	98.161
Corporate entity bonds (floating interest)	83.952	85.218
<b>Investment securities available for sale</b>	<b>588.543</b>	<b>396.283</b>
<b>Investments held to maturity</b>		
Greek government treasury bills (fixed interest )	53.314	61.159
Greek government treasury bills (floating interest)	10.000	13.074
Corporate entity bonds(fixed interest)	2.025	5.984
Corporate entity bonds (floating interest)	26.487	29.545
<b>Investments held to maturity</b>	<b>91.826</b>	<b>109.762</b>
<b>Investment securities</b>	<b>680.369</b>	<b>506.045</b>

## 23. Investments in associates

(Amounts in thousand Euro)

	2007	2006
Entity	<b>ARIS Capital Management (H.Π.A.)</b>	
Total participation percentage	30.00%	30.00%
Assets	1.684	1.554
Liabilities	909	1.176
Income	1.671	1.727
Profit /(Loss)	672	643
Share capital	8	8
<b>Investment in associates</b>	<b>1.988</b>	<b>2.327</b>

## 24. Intangible assets

(Amounts in thousand Euro)

	Goodwill	Software	Total
<b>Acquisition</b>			
Balance as at January 1 <sup>st</sup> , 2006	46.667	30.319	76.985
Additions	-	3.306	3.306
Disposals	-	(243)	(243)
<b>Balance as at January 31<sup>st</sup>, 2006</b>	<b>46.667</b>	<b>33.382</b>	<b>80.048</b>
Balance as at January 1 <sup>st</sup> , 2007	46.667	33.382	80.048
Additions	3.602	6.264	9.867
Disposals	-	(261)	(261)
<b>Balance as at January 31<sup>st</sup>, 2007</b>	<b>50.269</b>	<b>39.385</b>	<b>89.654</b>
<b>Accumulated amortization</b>			
Balance as at January 1 <sup>st</sup> , 2006	71	21.739	21.810
Amortization	-	2.773	2.773
Disposals	-	(7)	(7)
<b>Balance as at January 31<sup>st</sup>, 2006</b>	<b>71</b>	<b>24.505</b>	<b>24.576</b>
Balance as at January 1 <sup>st</sup> , 2007	71	24.505	24.576
Amortization	-	2.906	2.906
Disposals	-	(9)	(9)
<b>Balance as at January 31<sup>st</sup>, 2007</b>	<b>71</b>	<b>27.403</b>	<b>27.474</b>
<b>Balance Sheet entries</b>			
As at January 1 <sup>st</sup> , 2006	46.596	8.579	55.175
<b>As at January 31<sup>st</sup>, 2006</b>	<b>46.596</b>	<b>8.877</b>	<b>55.473</b>
As at January 1 <sup>st</sup> , 2007	46.596	8.877	55.473
<b>As at January 31<sup>st</sup>, 2007</b>	<b>50.198</b>	<b>11.983</b>	<b>62.181</b>

### Goodwill

Changes in goodwill book value in relation to the previous period arose from the acquisition of 30% of Egnatia Finance S.A. which was absorbed by Investment Bank of Greece.

### Goodwill impairment testing

Goodwill is allocated to cash-generating units (CGUs) for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The Group allocates goodwill using the country of operation and economic segment as the allocation basis. Goodwill almost in total is allocated to Investment Bank of Greece a subsidiary which operates mainly in the financial sector and provides a broad range of financial and investment services to individuals and businesses.



The recoverable amounts of the subsidiary have been determined based on value in use calculations. These calculations require the use of estimates and assumptions and use calculations use cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using the estimated growth rates stated below. The growth rates do not exceed the long-term average growth rate for the business in which each CGU operates. Estimates and assumptions used for calculating cash flow projections from the Group's participation in the Investment Bank of Greece are as follows:

Average income growth from fees and commissions for the period 2007-2012	16,67%
Group's annual dividend as a percentage in subsidiary's net profits	75%
Average dividend growth (cash flows) for the period 2007-2012	15,29%
Growth rate after 2012	2%
Returns in equity after 2012	25%
Discount rate	14,15%

Due to the significant growth in the subsidiary's activities, the recoverable amounts as at 31/12/2007 exceed its book value inclusive of goodwill (around 300%), thus, any revision in estimates will have no significant impact on goodwill impairment testing.

**25. Property, plant and equipment***(Amounts in thousand Euro)*

	Land	Buildings	Leasehold improvements	Furniture and other equipment	Other	Total
<b>Acquisition Cost</b>						
Balance as at January 1, 2006	23.714	21.576	49.568	63.638	7.216	165.712
Additions	609	7.171	4.113	9.291	1.611	22.795
Disposals	-	-	(2.814)	(2.998)	(547)	(6.359)
<b>Balance as at December 31, 2006</b>	<b>24.323</b>	<b>28.747</b>	<b>50.867</b>	<b>69.931</b>	<b>8.280</b>	<b>182.148</b>
<b>Acquisition Cost</b>						
Balance as at January 1, 2007	24.323	28.747	50.867	69.931	8.280	182.148
Additions	337	663	8.402	7.962	751	18.115
Disposals	(2.294)	(47)	(1.822)	(7.888)	(2.775)	(14.826)
<b>Balance as at December 31, 2006</b>	<b>22.366</b>	<b>29.363</b>	<b>57.447</b>	<b>70.005</b>	<b>6.256</b>	<b>185.437</b>
<b>Depreciation</b>						
Balance as at January 1, 2006	-	4.666	28.515	48.528	3.093	84.802
Annual depreciation	-	579	3.684	5.323	1.686	11.272
Deductions	-	-	(2.708)	(1.025)	(124)	(3.857)
<b>Balance as at December 31, 2006</b>	<b>-</b>	<b>5.245</b>	<b>29.491</b>	<b>52.826</b>	<b>4.655</b>	<b>92.217</b>
<b>Depreciation</b>						
Balance as at January 1, 2007	-	5.245	29.491	52.826	4.655	92.217
Annual depreciation	-	575	3.726	5.138	795	10.234
Deductions	-	(80)	(1.591)	(4.281)	(1.271)	(7.223)
<b>Balance as at December 31, 2007</b>	<b>-</b>	<b>5.740</b>	<b>31.626</b>	<b>53.683</b>	<b>4.179</b>	<b>95.228</b>
<b>Amounts in the Balance Sheet</b>						
As at January 1, 2006	23.714	16.910	21.053	15.110	4.123	80.910
<b>As at December 31, 2006</b>	<b>24.323</b>	<b>23.502</b>	<b>21.376</b>	<b>17.105</b>	<b>3.625</b>	<b>89.931</b>
As at January 1, 2007	24.323	23.502	21.376	17.105	3.625	89.931
<b>As at December 31, 2007</b>	<b>22.366</b>	<b>23.623</b>	<b>25.821</b>	<b>16.322</b>	<b>2.077</b>	<b>90.209</b>

## 26. Deferred tax

(Amounts in thousand Euro)

### Recognised deferred tax asset and liability

Deferred tax asset and liability arise from:

	2007	2006
<b>Deferred Tax Asset</b>		
Intangible assets	319	489
Employee benefits	2.708	2.598
Impairment on loans and advances	3.170	3.985
Impairment on investment securities	20.803	2.051
Accruals	3.199	1.640
Valuation of securities and derivatives	-	245
Preference Shares	-	226
Other	3.942	2.412
	<b>34.141</b>	<b>13.646</b>
<b>Deferred Tax Liability</b>		
Property, plant and equipment	1.572	1.386
Impairment on loans and advances	4.683	
Commissions	5.740	
Valuation of securities and derivatives	2.059	209
Intangible assets	614	303
Other	2.355	3.031
	<b>17.023</b>	<b>4.929</b>

### Change of temporary differences during the accounting period

	Balance as at January 1, 2006	Recognition in the income statement	Recognition in the equity	Balance as at December 31, 2006
Intangible assets	643	(485)	-	158
Employee benefits	2.465	659	-	3.124
Impairment on loans	2.851	1.336	-	4.187
Impairment on investments	35	1.362	-	1.397
Accruals	1.154	201	-	1.355
Preference Shares	-	227	-	227
Property, plant and equipment	(2.315)	110	-	(2.205)
Valuation of derivatives	453	(1.042)	-	(589)
Valuation of trading securities	(385)	283	-	(102)
Available for sale financial instruments	269	405	(21)	653
Other	4.591	(4.079)	-	512
	<b>9.761</b>	<b>(1.023)</b>	<b>(21)</b>	<b>8.717</b>

	Balance as at January 1, 2007	Recognition in the income statement	Recognition in the equity	Balance as at December 31, 2007
Intangible assets	159	(462)	-	(303)
Employee benefits	3.124	125	-	3.249
Impairment on loans	4.187	(5.590)	-	(1.403)
Impairment on investments	1.397	(646)	-	751
Accruals	1.355	1.149	-	2.504
Effective Rate loans	-	(5.740)	-	(5.740)
Preference Shares	227	(227)	-	-
Property, plant and equipment	(2.206)	(200)	-	(2.406)
Finance leases	-	(91)	-	(91)
Valuation of derivatives	(589)	-	-	(589)
Valuation of trading securities	(103)	-	-	(103)
Available for sale financial instruments	654	-	18.682	19.336
Other	512	1.401	-	1.913
	<b>8.717</b>	<b>(10.281)</b>	<b>18.682</b>	<b>17.118</b>

## 27. Insurance Contract Liabilities and Reinsurance Assets

(Amounts in thousand Euro)

	(Liabilities)		Reinsurance (Assets)		Net	
	2007	2006	2007	2006	2007	2006
<b>Short-term Life Insurance Contracts</b>						
Outstanding loss reserves	707	569	352	209	355	360
Un-earned premiums	518	288	188	117	330	171
<b>Long-term Life Insurance Contracts</b>						
Provisions	2.778	97	88	18	2.689	80
<b>Total life insurance contract liabilities</b>	<b>4.003</b>	<b>954</b>	<b>628</b>	<b>344</b>	<b>3.374</b>	<b>611</b>
Reserves for investments held at risk of the company	674	487				
Reserves for investments held on behalf and at risk of policy holders	13.880	1				
<b>Total investment contract liabilities</b>	<b>14.554</b>	<b>489</b>				
<b>Total liabilities from insurance contracts</b>	<b>18.557</b>	<b>1.442</b>				

Insurance provisions are analysed as follows:

	2007			2006		
	Total	Reinsurance	Group	Total	Reinsurance	Group
<b>Outstanding loss provisions</b>						
Balance as at January 1 <sup>st</sup>	569	209	360	330	81	249
Reimbursement	(98)	(39)	(59)	(42)	(14)	(28)
Claims reported	302	182	120	283	143	140
Foreign exchange differences	(67)		(67)	(2)		(2)
<b>Balance as at January 31<sup>st</sup></b>	<b>706</b>	<b>352</b>	<b>354</b>	<b>569</b>	<b>210</b>	<b>359</b>
<b>Provisions for un-earned premiums</b>						
Balance as at January 1 <sup>st</sup>	288	117	171	161	46	115
Provisions used during the period	230	70	160	127	72	55
<b>Balance as at January 31<sup>st</sup></b>	<b>518</b>	<b>187</b>	<b>331</b>	<b>288</b>	<b>118</b>	<b>170</b>
<b>Provisions for long-term life insurance contracts</b>						
Balance as at January 1 <sup>st</sup>	97	17	80	42	11	31
Increase in the year	2.637	46	2.591	53	7	46
Reimbursement	(1)		(1)	(1)		(1)
Other provisions	45	25	20	2		2
<b>Balance as at January 31<sup>st</sup></b>	<b>2.778</b>	<b>88</b>	<b>2.690</b>	<b>96</b>	<b>18</b>	<b>78</b>



## 28. Other assets

(Amounts in thousand Euro)

	2007	2006
Guarantees	37.397	20.195
Prepaid expenses	4.332	3.219
Clearing accounts for securities transactions of ASE, ADEX and foreign stock exchanges	61.592	20.423
Earned income	104.994	42.728
Other	86.722	60.945
<b>Other Assets</b>	<b>295.037</b>	<b>147.510</b>

## 29. Due to other banks

(Amounts in thousand Euro)

	2007	2006
Deposits to Central Banks	180.000	210.000
Sight deposits	13.512	44.523
Time deposits	24.551	19.893
Interbank deposits	1.884.112	452.726
Due to financial institutions	313.148	35.631
<b>Due to Other Banks</b>	<b>2.415.322</b>	<b>762.773</b>

## 30. Due to Customers

(Amounts in thousand Euro)

	2007	2006
<b>Retail:</b>		
Sight deposits	728.612	901.495
Savings account	763.119	810.944
Time deposits	4.095.186	2.640.872
	<b>5.586.918</b>	<b>4.353.311</b>
<b>Corporate:</b>		
Sight deposits	1.179.977	876.617
Time deposits	2.442.817	1.861.738
	<b>3.622.793</b>	<b>2.738.355</b>
<b>Public:</b>		
Sight deposits	77.754	26.570
Time deposits	13.282	67.720
	<b>91.036</b>	<b>94.290</b>
<b>Due to Customers</b>	<b>9.300.747</b>	<b>7.185.956</b>

## 31. Debt securities in issue and other borrowed funds

(Amounts in thousand Euro)

	2007	2006
Preference share	-	13.026
Share premium	-	15.130
Convertible Bond loan of limited collateral maturity 2013	862	852
Bond loan of limited collateral maturity 2015	80.000	80.000
Bond loan of 5 years duration	-	22.537
Bond loan of limited collateral maturity 2017	200.000	-
Bond loan maturity 2010	50.000	-

Intercompany loan maturity 2008	199.941	199.843
<b>Debt securities in issue and other borrowed funds</b>	<b>530.803</b>	<b>331.389</b>

Following the 21-6-2007 decision of the Extraordinary General Assembly of the shareholders of common shares and as of 21-6-2007 decision of the Special General Assembly of shareholders of preferred shares there was made a decision on the cancellation of benefits and the transition of preferred shares without voting rights into ordinary nominal shares with voting rights. The corresponding amendment of Article 7 par.1 of the Charter of Incorporation of the Bank was approved by the Ministry of Development by the Decision No. K2-9985/29.6.2007.

The convertible bond was issued on 21st January 2003 and has a maturity of 10 years with the right of first redemption after 5 years. It has a rate of interest of Euribor plus 1,75% up to the date of redemption and 3,25% until maturity. Interest accrues every 3 months starting 21 January 2003.

The Board of Directors via authorization among other issues discussed at 27.4.2007 Assembly of convertible debt holders of the convertible bond issued by the Bank following the decision of 28.6.2001 of the First Repetitive General Assembly following the postponement of the Ordinary General Assembly of common shares shareholders, the First Repetitive Special General Assembly preferred shares shareholders of 28.6.2001 as well as the decisions of the Board of Directors as of 3.10.2002 and 19.11.2002, at its meeting on 26.7.2007 decided on the adjustment of the aforementioned change as the convertible bond so that after the completion of the merger through absorption by the Bank of "MARFIN BANK S.A." and "LAIKI BANK (HELLAS) S.A", and on the cancellation of benefits and and the transition of preferred shares without voting rights into ordinary nominal shares with voting rights as well as on the amendment of Article 7 par.1 of the Charter of Incorporation of the Bank, ten (10) bonds, convertible into either ordinary or preferred shares should be hereafter the highest time point 1 of convertible into ten (10) new ordinary nominal shares of the Bank of nominal value of one Euro and twenty seven cents (1,27 €). It was also established that following the cancellation of benefits and transition of preferred shares without voting rights into ordinary shares with voting rights the aforementioned convertible bond issued by the Bank will be composed of a number of bonds convertible into new ordinary nominal shares of the Bank.

Convertible subordinated debt holders have the right to exchange ten notes for ten shares. As at 31.12.2007 there were 300.680 ordinary notes whose holders had the right to exchange them for the corresponding number of ordinary shares. The nominal value of the notes is 3.20 Euro per note.

The subordinated debt with maturity 2015 was issued 4 May 2005 and has a 10 year term with the right to fixed redemption after the end of the fifth year. It has an interest rate of Euribor plus 1,10% up to redemption date and 2,40% up to maturity. It accrues interest quarterly starting 4 August 2005.

The subordinated debt with maturity 2017 was issued on 31 December 2007 has a 10 year term with the right to fixed redemption after the end of the fifth year. It has an interest rate of Euribor three months plus 0.95% up to redemption date and 1.95% up to maturity. It accrues interest quarterly starting 31 March 2008. The issues of the bond loan was decided following the approval of the Ordinary General Assembly of the shareholders of the company on 22 June 2006 and was covered in total by the parent «Marfin Popular Bank Public co ltd».

The subordinated debt is used as secondary capital (Tier II capital) for capital adequacy purposes.

Debt security matures in 2008 (3 years) and pays Euribor plus 0,55% until maturity. The interest rate period is 3 months, with the effective date of 11 November 2005.

The bond loan (Schuldschein) with maturity 2010 was issued on 28 December 2007 and has a 3 year term. It has an interest rate of Euribor 1. 3 or 6 months plus 0.25% up to maturity. It accrues interest in 1. 3 or 6 months starting on January 28, 2008.

### 32. Employee benefits

(Amounts in thousand Euro)

	2007	2006
Present value of funded obligations	8.911	12.811
Present value of non-funded obligations		1.751
<b>Total present value</b>	<b>8.911</b>	<b>14.562</b>
Fair value of plan assets		(1.874)
Limitations to plan assets		378
Unrecognized past service costs		(1.029)
Unrecognized actuarial (losses) / gains	2.406	(1.332)
<b>Recognized obligation for defined benefit plan</b>	<b>11.317</b>	<b>10.705</b>
<b>Movement in the value of plan assets are as follows:</b>		
Balance at the beginning of year	1.874	1.682
Expected return on plan assets	49	73
Contributions	-	240
Benefits paid	(1.335)	(257)
Amounts recognized in income statement	-	(2)
Settlement result	(589)	-
Actuarial (losses) / gains	-	139
<b>Balance at the end of year</b>	<b>-</b>	<b>1.874</b>
Net obligation for defined benefit plans as at January 1 <sup>st</sup> , 2007	10.705	9.588
Contributions	-	(223)
Benefits paid	(6.940)	(864)
Expenses recognized in income statement	7.552	2.205
<b>Net obligation for defined benefit plans as at January 31<sup>st</sup>, 2007</b>	<b>11.317</b>	<b>10.705</b>
<b>Expense recognized in income statement</b>		
Current service costs	1.413	1.142
Expected return on plan assets	-	(73)
Actuarial losses		68
Effect from the limitations on recognized assets from insurance contract	-	22
Termination cost - Settlement	5.658	521
Interest on obligation	481	524
	<b>7.552</b>	<b>2.205</b>
<b>Principal actuarial assumptions used for 2007 and 2006 were as follows:</b>		
	<b>2007</b>	<b>2006</b>
Discount rate	5.00%	4.10%-4.20%
Expected return on plan assets	-	4.10%-4.20%
Salary increases	4.50%	4.00%-6.00%

### 33. Other provisions

(amounts in thousand Euro)

	2007	2006
Provisions for risks and liens	5.585	-
Provisions for taxes	800	-
Other personnel provisions	9.744	673
<b>Other provisions</b>	<b>16.128</b>	<b>673</b>

### 34. Other liabilities

(amounts in thousand Euro)

	2007	2006
Taxes and duties (non income tax)	9.586	5.482
Due to social security funds	5.588	4.489
Suppliers and other creditors	24.712	27.192
Third parties participation in SC increases of the companies	189.303	-
Amounts collected on behalf and due to third parties	26.440	13.261
Deferred income	52.239	16.221
Due to customers / ASE for stock exchanges	98.421	55.612
Accrued expenses	15.629	26.493
Cheques and orders payable	63.365	68.370
Other liabilities	15.980	23.538
<b>Other liabilities</b>	<b>501.263</b>	<b>240.659</b>

### 35. Share capital

	31.12.2007	31.12.2006
<b>Number of ordinary shares</b>	<b>288.626.666</b>	<b>277.490.132</b>
<b>Nominal value</b>	<b>1,27</b>	<b>*1,27</b>
<b>Share capital paid</b> (in thousand Euro)	<b>366.556</b>	<b>353.520</b>
<b>Share premium</b> (in thousand Euro)		
<b>Number of ordinary shares</b>	<b>327.261</b>	<b>312.125</b>

\* The nominal value of share of Egnatia Bank as at 31/12/2006 (prior to merger) was 1,17 Euro, the above amount of 1,27 arises following the absorption of Marfin Bank and Laiki Bank.

SHARE CAPITAL OF ABSORBING COMPANY BEFORE AND AFTER THE MERGER (in €)	Number of shares	Share capital
<b>I. Share capital OF EGNATIA BANK S.A. before the merger</b>	<b>93,286,729</b>	<b>109,145,472.93</b>
<b>II. Changes of share capital due to the merger :</b>		
Increase in capital by the arising share capital of LAIKI BANK (HELLAS) S.A. (31/12/2006) (6.796.661 ordinary nominal shares of nominal value € 14,67)	88,635,383	99,707,016.87
Increase in capital by the arising share capital of MARFIN BANK S.A. (31/12/2006) (482.224.763 ordinary nominal shares of nominal value € 0,30)	95,568,020	144,667,428.90

Increase in capital from Reserves account from conversion of share capital into Euro of the absorbing company for approximation purposes of the nominal value of the shares of the absorbing company..		6,042.34
<b>Total increases in capital due to merger</b>		<b>244,380,488.11</b>
<b>Share capital of the new bank after the merger (I+II)</b>		<b>353,525,961.04</b>
Issue of new ordinary shares	2,930	3,588.10
Transformation of preference shares into ordinary shares	11,133,604	13,026,316.68
<b>Share Capital of Marfin Egnatia Bank as at 31.12.2007</b>	<b>288,626,666</b>	<b>366,555,865.82</b>

#### Exchange correlation

For the shareholders of EGNATIA BANK S.A .	<b>One (1) old ordinary or preferred share of EGNATIA BANK S.A. as against 1 new ordinary nominal share of MARFIN EGNATIA BANK S.A.</b>
For the shareholders of LAIKI BANK (HELLAS) S.A.	<b>One (1) share of LAIKI BANK (HELLAS) S.A. as against 13,041018670786 new ordinary nominal shares of MARFIN EGNATIA BANK S.A.</b>
For the shareholders of MARFIN BANK S.A.	<b>One (1) share of MARFIN BANK S.A. as against 0,198181485757 new ordinary nominal shares of MARFIN EGNATIA BANK S.A.</b>
Trading unit at Athens Stock Exchange	Title of 1 share

In compliance with Schedule of Contract Merger, as approved by the Extraordinary General Assemblies of the Merging Companies as at 21/06/2007, the share capital of the Absorbing Company is totally increased by an amount of 244.380.488,11 Euro, that refers, on one hand, to the total share capital of the Absorbed Companies amounting to 244.374.445,77 Euro, and, on the other hand, to the capitalized portion of Reserve Balance Account arising from the transition of share capital of the Absorbing Company to Euro of the amount of 6.042,34 Euro for the new Absorbing Company shares approximation purposes and, at the same time, there is increased the nominal value of the Absorbing Company total shares from 1,17 Euro to 1,27 Euro.

The BoD of the Athens Stock Exchange during its meeting on 23.08.2007 has approved the introduction of 11.133.604 new ordinary shares of the Bank arising from the transformation of the equal number of preference ordinary shares.

August 29, 2007 has been set as the date of suspension for the old preferred shares and convertible bonds, while September 5, 2007 the date of renegotiation of the new ordinary shares and bonds.

At the same date, 05.09.2007, the Bank's 184.203.403 new ordinary shares, which replaced the old shares during the merger with Marfin Bank and Laiki Bank, have also been listed to the stock exchange.

As of September 5, 2007 the total amount of listed shares of the Bank is 288.625.066 ordinary shares with voting rights,

Therefore, following the completion of the merger, the Absorbing Company share capital amounted to **Euro 366.553.833,82** three hundred sixty six million, five hundred fifty three thousand eight hundred thirty three Euro and eighty two cents divided into **288.625.066** two hundred eighty eight million six hundred twenty five thousand and sixty six common nominal shares of each share value amounting to **Euro 1,27** one Euro and twenty seven cents.

Following the merger, 1.600 ordinary bonds were transformed into the corresponding ordinary shares. Following the aforementioned transformation, the share capital of the Company amounted to **Euro 366.555.865,82** three hundred sixty six million, five hundred fifty five thousand eight hundred sixty five Euro and eighty two cents divided into **288.626.666** two hundred eighty eight million six hundred twenty six thousand six hundred sixty six common nominal shares of each share value amounting to **Euro 1,27** one Euro and twenty seven cents.

The shares of the Bank are nominal, indivisible and are traded in Big Capitalization Category of ASE and have been issued based on the requirements of the Law 2190/1920 and the Charter of Incorporation of the Bank.

### 36. Reserves

(amounts in thousand Euro)

	2007	2006
Statutory reserve	19.346	12.819
Untaxed reserves	5.449	3.483
Extraordinary reserves	30.013	21.909
Revaluation reserve available-for-sale securities	(59.848)	(3.505)
Reserves for Stock Options plan	1.630	-
<b>Reserves</b>	<b>(3.411)</b>	<b>34.705</b>

*Statutory reserve:* Under the provisions of corporate law, entities are required to transfer 5% of their annual profits to a statutory reserve until the reserve equals one third of the issued capital. This reserve is not available for distribution but may be applied to cover losses.

*Untaxed reserves:* In the event that the reserves are distributed they will be tax at the rate applicable on the date of distribution.

*Extraordinary reserves:* Include all the other reserves that do not belong to the aforementioned categories.

### 37. Contingent liabilities and Commitments

#### 37.1 Litigation

The Group is a defendant in certain claims and legal actions arising in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the ultimate disposition of these matters is not expected to have a material adverse effect on the financial position of the Group.

#### 37.2 Credit Commitments

The contractual amounts of the Group's off-balance sheet financial instruments that commit to extend credit to customers are as follows (amounts in thousands of Euro):

	2007	2006
Letters of guarantees	499.750	405.859
Letters of credit	5.069	12.886

### 37.3 Operating lease

The Group's liability from operating lease contracts concern buildings used as branches and other operating units. The minimum future lease payments are as follows (in thousand of Euro):

	2007	2006
Up to 1 year:	19.000	17.186
1 to 5 years:	61.408	55.053
Over 5 years:	32.876	19.516

### 38. Related parties transactions

All transactions are neutral and are performed under the same normal procedures as with any third party.

The total amount of transactions with related parties amount to (amounts in thousand Euro):

<b>A) Management and Board of Directors</b>	<b>31 December 2007</b>	<b>31 December 2006</b>
Loans and advances to customers	3.907	7.862
Deposits and similar liabilities	149.565	42.845
<b>Income</b>	<b>1/1 - 31/12/2007</b>	<b>1/1 - 31/12/2006</b>
Interest - Commission	82	126
<b>Expense</b>		
Interest - Commission	2.011	1.516
Wages	6.328	5.903
Employer contributions	384	239
Other employee benefits	435	242
Share based payments	720	0
<b>Total benefits</b>	<b>7.867</b>	<b>6.384</b>
<b>B) Group of the parent Marfin Popular Bank</b>	<b>31 December 2007</b>	<b>31 December 2006</b>
<b>Assets</b>		
Loans and advances to banks	264.458	31.710
Other loans and advances	20.952	0
<b>Total assets</b>	<b>285.410</b>	<b>31.710</b>
<b>Liabilities</b>		
Deposits from customers	18.633	15.006
Deposits from banks	355.944	242.527
Debt securities	200.000	0
Other liabilities	5.421	722
<b>Total liabilities</b>	<b>579.998</b>	<b>258.255</b>
<b>Income</b>	<b>1/1 - 31/12/2007</b>	<b>1/1 - 31/12/2006</b>
Interest and similar income	8.137	539
Commission income	3.826	0
Other income	82	0
<b>Total income</b>	<b>12.045</b>	<b>539</b>
<b>Expenses</b>		



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Interest and similar expense	21.921	3.323
Commission expenses	341	0
Other operating expenses	58	252
<b>Total expenses</b>	<b>22.320</b>	<b>3.575</b>

<b>C) Other related parties</b>	<b>31 December 2007</b>	<b>31 December 2006</b>
<b>Assets</b>		
Loans and advances to customers	37.500	23.441
Other loans and advances	245	28
Property, plant and equipment	1.100	1.552
<b>Total assets</b>	<b>38.845</b>	<b>25.021</b>
<b>Liabilities</b>		
Deposits from customers	19.359	57.106
Deposits from banks	0	91
Other liabilities	0	1.362
<b>Total liabilities</b>	<b>19.359</b>	<b>58.559</b>

<b>Income</b>	<b>1/1 - 31/12/2007</b>	<b>1/1 - 31/12/2006</b>
Interest and similar income	1.105	2.086
Commission income	75	176
<b>Total income</b>	<b>1.180</b>	<b>2.262</b>
<b>Expenses</b>		
Interest and similar expenses	347	899
Other operating expenses	238	958
<b>Total expenses</b>	<b>585</b>	<b>1.857</b>

### 39. Transactions with Marfin Investment Group

(ποσά σε χιλιάδες Ευρώ)

	<b>31 December 2007</b>	<b>31 December 2006</b>
<b>Assets</b>		
Loans and advances to customers	136.122	0
<b>Liabilities</b>		
Deposits from customers	461.787	0
<b>Income</b>		
Interest and similar income	3.076	0
Commission income	86.294	0
<b>Total income</b>	<b>89.370</b>	<b>0</b>
<b>Expenses</b>		
Interest and similar expenses	33.697	0

### 40. Fair value of financial assets and liabilities

The fair value represents the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Differences might arise between the carrying amount and the fair value of financial assets and liabilities.

The items of transaction portfolio, the derivatives and securities available for sale are presented in the financial statements at their fair value. Loans and other advances, securities held to maturity and financial liabilities are presented at amortized cost. The carrying amount

of the aforementioned items, as presented in the financial statements, does not materially differ from their fair value. In particular:

**(a) Loans and advances to banks**

Loans and advances to bank mainly include short term interbank placements and other collectibles. The vast majority of the placements have their maturity date within one month and, therefore, their fair value is quite similar to their carrying amount.

**(b) Loans and advances to customers**

Loans and advances to customers are presented following the deduction of the corresponding provision for their impairment. The vast majority of loans (78%) refer to loans of fluctuating interest that will be re-estimated (or the loan will mature) within three months as from the balance sheet date. Furthermore, the biggest part of the loans with fixed interest for the period over one year have been hedged for changes of the interests. The carrying amount of the aforementioned loans has been adjusted at profit amounting to € 5.621 thousand so that they should reflect fair value changes arising from changes in interest (hedged risk). Thus, the carrying amount of the loans and advances to customers does not materially differ from their fair value as at balance sheet date.

**(c) Held-to-maturity securities**

The fair value of held-to-maturity securities amounts to € 90.890 χιλ. (2006: € 109.401 thousand). The fair value of the aforementioned securities is defined through reference to secondary acquisition or prices provided by brokers/agents. In the event no such information is available, the fair value is calculated using the market price of the securities similar to those in question, maturity period and return characteristics.

**(d) Deposits**

The fair value of deposits without fixed maturity date (saving and current accounts), is the amount that the Bank should pay when demanded by a customer, equal to their carrying amount. Deposits from customers as well as placements from other banks have average maturity period as that lower than three months. Therefore, their estimated fair value does not materially differ from their carrying amount.

**(e) Debt securities**

As described in Note 31, all bonds and loans bear fluctuating interest rate at a re-evaluating period of within three months. Therefore, the fair value of the bonds is quite similar to their carrying amount. The bonds of carrying amount of € 280.803 thousand (2006: € 308.852 thousand) are traded on organized market and their financial value has been defined as that of € 281.472 thousand (2006: 310.868). Furthermore, the remaining borrowed funds amounting to € 250.000 refer to the bonds issued during the last working days of the year. The bonds in question, as well as all the financial liabilities, were initially recognized at their fair value.

## **41. Financial risk management**

As all the other credit institutions, the Group is exposed to risks. Those risks are constantly monitored in various ways in order to avoid undue risk concentrations. The nature of the aforementioned risks as well as the ways of risk management are explained below. There is further presented information on the description of extent and nature of financial risks faced by the Group together with the comparative data concerning the prior period. The comparative reporting is presented in a consolidated way on the three Banks that have merged, while it is to be noted that risk management did not use to be common in the prior period.



## **41.1 Credit risk**

Credit risk is the risk of loss resulting from counter party default. The Group considers credit risk for loans as the loss, which the Group would suffer if a client or counter party fails to meet their contractual obligations. Credit risk management is focused on maintaining a certain disciplined mentality, transparency and conscious risk undertaking based on internationally recognized practice.

### **Credit Risk Management**

Credit risk methodology is defined in order to reflect the economic environment. Various methods that are used, are annually, or whenever considered necessary, revised and adjusted in compliance with the Group's strategy as well as with the Group's short term and long term objectives.

Various segment and domicile analyses of economies, in combination with the economic provisions provide the guidance for definition of the credit policy which is revised at least every six months.

The Group has established credit limits based on the creditworthiness of the counter party in order to minimize the credit risk that the Group undertakes. The creditworthiness analysis for each client is based on the country domicile, the business sector and other qualitative and quantitative characteristics for the client, the nature of the transaction and the collateral.

At the same time, there have been defined the limits of credit facilitation and the duties have been divided as during the crediting process in order to ensure objectivity, independence and control over new and already existing credits

During the credit approval procedure, there is examined the total credit risk for every counterparty or groups of counterparties that are further compared and thus lead to the establishment of the credit limits approved by various subsidiaries of the Group.

The monitoring of credibility of counterparts as well as credit openings in combination with the corresponding limits that have been approved, is carried out on a systematic basis.

At the same time, any concentration is analyzed and monitored on a systematic basis with a view to limiting the contingent bid openings and dangerous concentrations so that they would be within the approved limitations of the credit policy. Credit risk concentration can be created at the levels of economy sector, counterparty or groups of counterparties, country, currency and nature of transaction. In particular, as far as retail clients are concerned, the systematic monitoring of the credit performance is carried out with the assistance of specific analysis. There can be indicatively mentioned vintage analysis and flow rate analysis.

Balancing the relation between profit and risk is a matter of vital importance for the Group's profitability. The aforementioned relation is analyzed at customer and product level through the system of profitability measurement as well as pricing definition that has been developed with the aim of connecting the incurred risk with the expected returns.

At the same time, within the framework of credit risk management policy, there is evaluated the effect that the extreme but feasible scenarios will have on the quality of credit and available funds through conducting the stress testing.

### **Credit rating system**

The methods of evaluation of credibility are modified as depending on the nature of the counterpart in the following categories: central governments (for purchase and holdings of

debt instruments), financial institutions, corporate customers , small and medium size entities (SME) and retail customers.

As far as evaluation of central governments and financial institutions is concerned, it is analyzed below under the titles «Counter party banks risk» και «Country risk».

Retail customers are evaluated based on two different systems of credit rating as concerning the subsidiary to which they belong as well as the information available. The first system (behavioural credit scoring) takes into account the qualitative and financial information of the customer when the customer applies for a loan, while the second system (application credit scoring) depends on evaluating the payment performance and the Group's relationship with the customer (income, assets). As far as the Retail credits are concerned, there are four applications pertaining to Consumer Loans, Credit Cards and Car Loans

As far as the assessment of large, small and medium size entities is concerned, there is used an extended system of risk classification. The first part concerns the classification of creditworthiness of the business into ten levels based on quantitative and qualitative analysis, thus defining the possibility of his not meeting his contractual obligations. The significance of the criteria varies in compliance with the nature and size of the operations conducted by the business. In order to assess large size entities there is additionally used the Moody's Risk Advisor credit rating system.

Another part of transaction risk assessment is a ten level independent system of assessment of quality and sufficiency of collaterals, thus defining the expected loss in case the counter party fails to meet the contractual obligations.

The degree of creditworthiness of a client is used in combination with the degree of sufficiency of collaterals (i.e. unsecured risk) at the credit approval stage as well as for the definition of the corresponding limitations. In particular, the allocation of the degree of creditworthiness of business portfolio is systematically monitored for the purposes of interior calculation of possible failure to meet contractual obligations as well as for the purposes of timely locating unfavorable modifications in various degrees of quality/risk of portfolio aimed as the development of proper strategy of incurred risk hedging.

### Loans and advances to customers credit rating

The table below presents the amounts of loans and advances to customers per customer as well as provision for loans impairment for every category of the Group's credit rating.

(amounts in thousand Euro)

	2007		2006	
	Loans and advances to customers %	Provision for loans impairment %	Loans and advances to customers %	Provision for loans impairment %
Credit rating category:				
Low risk	53,18	0,20	50,74	0,16
Medium risk	42,13	0,40	43,54	0,54
High risk	4,69	42,11	5,72	40,56
<b>Total</b>	<b>100</b>	<b>2,25</b>	<b>100</b>	<b>2,63</b>

### Highest exposure to credit risk prior to calculation of collaterals and other credit risk protection measures

The table below presents the highest exposure of the Group to credit risk arising from financial instruments as presented in the balance sheet without taking into consideration collaterals or

other credit risk revisions made. As far as the financial instruments presented in the balance sheet are concerned, the exposure to credit risk equals their carrying amount.

(amounts in thousand Euro)

	2007	2006
<b>Exposure to credit risk of the Balance Sheet items:</b>		
Loans and advances to banks	1.933.596	1.529.478
Transaction portfolio securities	144.570	179.722
Financial derivatives - assets	10.935	8.064
<b>Loans and advances to customers (after provisions)</b>		
Loans to retail customers	3.365.728	2.062.478
<b>Corporate loans:</b>		
Bid size entities and organizations	3.522.841	2.087.255
Small and medium size entities	2.759.714	2.124.968
<b>Investing portfolio securities:</b>		
Available for sale	564.413	350.539
Held to maturity	91.826	109.761
Other Assets (Clearing accounts for securities transactions of ASE, ADEX and foreign stock exchanges)	61.592	20.423
<b>Total Balance Sheet Items</b>	<b>12.455.215</b>	<b>8.472.688</b>
<b>Exposure to credit risk pertaining to off Balance Sheet items:</b>		
Letters of guarantee	499.750	405.859
Letters of credit	5.069	12.886
<b>Total</b>	<b>12.960.034</b>	<b>8.891.434</b>

## Loans and advances

The table below presents the nature of loans and advances of the Group.

(amounts in thousand Euro)

	2007		2006	
	Loans and advances to customers	Loans and advances to banks	Loans and advances to customers	Loans and advances to banks
Loans without delay and impairment (a)	8.284.296	1.933.596	5.748.740	1.529.478
Delayed but not impaired (b)	1.172.413	0	404.525	0
Impaired (c)	413.572	0	291.240	0
<b>Loans before provisions</b>	<b>9.870.281</b>	<b>1.933.596</b>	<b>6.444.512</b>	<b>1.529.478</b>
<b>Provision for impairment</b>	<b>(221.998)</b>	<b>0</b>	<b>(169.804)</b>	<b>0</b>
<b>Loans after provisions</b>	<b>9.648.283</b>	<b>1.933.596</b>	<b>6.274.701</b>	<b>1.529.478</b>

### (a) Loans and advances without delay and impairment

The table below presents the loans of the Group without delay and impairment for every category of interior credit rating

(amounts in thousand Euro)

	Loans and advances to customers			Total	Loans and advances to banks
	Retail	Large size entities and organizations	Corporate Small and medium size entities		
<b>2007</b>					
Credit rating category:					
Low risk	2.147.384	2.093.985	960.666	<b>5.202.035</b>	1.933.596
Medium risk	678.039	1.149.271	1.254.484	<b>3.081.794</b>	<b>0</b>
High risk	0	467	0	<b>467</b>	<b>0</b>
<b>Total</b>	<b>2.825.423</b>	<b>3.243.723</b>	<b>2.215.150</b>	<b>8.284.296</b>	<b>1.933.596</b>

### 2006

Credit rating category:



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Low risk	932.502	1.250.574	1.061.749	<b>3.244.826</b>	1.529.478
Medium risk	806.364	795.523	897.338	<b>2.499.225</b>	0
High risk	156	1.150	3.384	<b>4.690</b>	0
<b>Total</b>	<b>1.739.022</b>	<b>2.047.247</b>	<b>1.962.472</b>	<b>5.748.741</b>	<b>1.529.478</b>

**(b) Loans and advances delayed but not impaired**

The table below presents the analysis of time delay of the loans that were delayed but not impaired as at the balance sheet date per category as well as the estimated fair value of collaterals received

(amounts in thousand Euro)

	Loans and advances to customers			Corporate
	Retail	Large size entities and organizations	Corporate Large size entities and organizations	
<b>2007</b>				
Delay up to 30 days	278.350	194.703	280.989	<b>754.042</b>
Delay from 31 to 60 days	122.605	9.341	70.805	<b>202.751</b>
Delay from 61 to 90 days	67.423	61.985	86.212	<b>215.620</b>
<b>Total</b>	<b>468.378</b>	<b>266.029</b>	<b>438.006</b>	<b>1.172.413</b>
Fair value of collaterals	<b>261.697</b>	<b>186.153</b>	<b>235.218</b>	<b>683.068</b>
<b>2006</b>				
Delay up to 30 days	200.212	13.505	56.624	<b>270.341</b>
Delay from 31 to 60 days	47.026	519	14.132	<b>61.677</b>
Delay from 61 to 90 days	37.778	2.577	32.151	<b>72.506</b>
<b>Total</b>	<b>285.017</b>	<b>16.602</b>	<b>102.907</b>	<b>404.525</b>
Fair value of collaterals	<b>665</b>	*	*	<b>665</b>

**(c) Impaired loans and advances**

The table below presents impaired loans and advances where estimation of impairment was made on individual basis, as well as the estimated fair value of collaterals per category. The loans included in this table present a delay of over 90 days and are classified as unsettled.

(amounts in thousand Euro)

	Loans and advances to customers			Corporate
	Retail	Large size entities and organizations	Corporate Large size entities and organizations	
<b>2007</b>				
Loans defined on individual basis as impaired	148.882	70.051	194.639	<b>413.572</b>
Fair value of collaterals	36.359	12.118	68.111	<b>116.588</b>
<b>2006</b>				
Loans defined on individual basis as impaired	83.182	77.238	130.820	<b>291.240</b>
Fair value of collaterals	33.761	28.223	63.175	<b>125.159</b>

### Investment in securities, state bonds and bonds accepted as refinancing

The table below analytically presents the credit categories (based on Standard & Poor's rating) of state, corporate and other securities.

(amounts in thousand Euro)

	State bonds and treasury bills	Other transaction portfolio securities	Other investing securities	Total
<b>31 December, 2007</b>				
AAA	15.763	3.699	26.903	<b>46.365</b>
AA- to AA+	0	40.990	23.711	<b>64.701</b>
A- to A+	406.711	31.565	79.665	<b>517.940</b>
Lower than A-	70.074	13.628	81.335	<b>165.037</b>
Non rated	0	93	6.673	<b>6.765</b>
<b>Σύνολο</b>	<b>492.549</b>	<b>89.974</b>	<b>218.286</b>	<b>800.809</b>
<b>31 December, 2007</b>				
AAA	16.942	2.850	29.708	49.500
AA- to AA+	0	8.725	13.579	22.304
A- to A+	270.688	14.329	15.989	301.006
Lower than A-	65.134	37.466	137.049	239.649
Non rated	0	4.812	22.583	27.395
<b>Σύνολο</b>	<b>352.764</b>	<b>68.182</b>	<b>218.908</b>	<b>639.854</b>

### Acquisition of ownership of gained collaterals

The carrying amount of the assets that came to the ownership of the Group during the year, either through acquisition of ownership or through activation of other credit measures that meet the recognition criteria of other standards amount to 4.223 thousand Euro in 2007 and to 705 thousand Euro in 2006.

### Concentration of credit risk

#### (a) Geographical segment

The table below presents the carrying amount of financial assets of the Group exposed to credit risk per geographical segment. For the purposes of the table, the classification of exposure of financial assets per geographical segment has been conducted based on the country of operation of the counter parties.

(amounts in thousand Euro)

	Greece	Other countries	Total
Loans and advances to banks	991.190	942.406	<b>1.933.596</b>
Transaction portfolio securities	64.784	79.786	<b>144.570</b>
Derivative financial instruments - assets	0	10.935	<b>10.935</b>
<b>Loans and advances to customers (after provisions)</b>			
Loans to retail customers	3.317.874	47.854	<b>3.365.728</b>
<b>Corporate loans:</b>			
Big size entities and organizations	2.212.070	1.310.771	<b>3.522.841</b>
Small and medium size entities	2.394.946	364.768	<b>2.759.714</b>
<b>Investing portfolio securities:</b>			
Available for sale	288.057	276.356	<b>564.413</b>
Held to maturity	83.256	8.570	<b>91.826</b>
<b>Other Assets</b>	61.592	0	<b>61.592</b>
<b>31 December, 2007</b>	<b>9.413.769</b>	<b>3.041.446</b>	<b>12.455.215</b>
<b>31 December, 2006</b>	<b>6.608.155</b>	<b>1.864.532</b>	<b>8.472.688</b>

**(b) Business segment**

The table below presents the carrying amount of financial assets of the Group exposed to credit risk per business segment in which the counter parties operate

(amounts in thousand Euro)

	Industry	Tourism	Commerce	Property and Constructio ns	Shipping	Retail customers, professional and self occupancy	Other segments	Total
Loans and advances to banks							1.933.596	<b>1.933.596</b>
Transaction portfolio securities							144.570	<b>144.570</b>
Derivative financial instruments - assets							10.935	<b>10.935</b>
<b>Loans and advances to customers (after provisions):</b>								
Loans to retail customers						3.359.998	5.730	<b>3.365.728</b>
Corporate loans:								
Big size entities and organizations	128.4 62	52.468	137.042	171.332	1.218.675		1.814.861	<b>3.522.841</b>
Small and medium size entities	397.2 08	145.575	949.862	286.289	26.453		954.326	<b>2.759.714</b>
<b>Investing portfolio securities:</b>								
Available for sale							564.412	<b>564.412</b>
Held to maturity							91.827	<b>91.827</b>
Other Assets							61.592	<b>61.592</b>
<b>31 December, 2007</b>	<b>525.6 70</b>	<b>198.043</b>	<b>1.086.904</b>	<b>457.622</b>	<b>1.245.128</b>	<b>3.359.998</b>	<b>5.581.849</b>	<b>12.455.215</b>
<b>31 December, 2006</b>	<b>547.4 31</b>	<b>257.149</b>	<b>1.250.854</b>	<b>493.828</b>	<b>608.132</b>	<b>2.069.210</b>	<b>3.246.083</b>	<b>8.472.688</b>

**Counter party banks risk**

The Group is exposed to the risk of capital losses due to contingent delayed payment of outstanding and contingent obligations of the counter party banks.

On a day-to-day basis of its operations, the Bank conducts transactions with other banks and credit institutions. While conducting such transactions, the Bank is exposed to the risk of capital loss in case the counter party banks delay the payment of their outstanding or contingent obligations

The limits of counter party banks reflect the accepted risk level and are further divided to various Foreign Exchange Services or Foreign Exchange Available or other services facing the aforementioned risk in compliance with the needs and size of operation of each service. Generally, the highest possible limits are defined following the evaluation models of the banks and the directions of supervising authorities.

The counter risk assessment is conducted using a special banks and other credit institutions assessment model (Scoring Model). The model assesses each counter part in compliance with the economic quantitative as well as qualitative criteria. As far as quantitative criteria are concerned (capital adequacy, profitability, liquidity etc), the banks and credit institutions are assessed based on various ratios that are automatically provided by the Bankscope software system. The qualitative criteria (previous positive transaction record, management assessment etc) are provided in compliance with the judgment of risk management.

The credit limit for each counter party is split into sub limits, thus covering placements, investments, foreign currency acquisition as well as defined trade limits. The actual data is examined as against the limits on everyday basis in real time.

## Country risk

The Group is exposed to country risk of capital loss due to international and political developments, as well as other developments in a particular country where the funds or cash and cash available of the Group have been placed or invested in various local banks or credit institutions.

All the countries are assessed in accordance with size, economic data and country's prospects as well as the credibility degree by international appraising organizations (Moody's, Standard & Poor's). The actual data per country is examined as against the limits on everyday basis. The limits are revised at least once annually as concerning the countries with the smaller size and lower solvency ratio while there is conducted a bigger and more frequent analysis and assessment where considered necessary

### 41.2 Market risk

Market risk is the risk of occurring possible losses caused by the fluctuation and volatility of market prices, such as share prices, interest rate and foreign exchange rate fluctuations.

The Group holds open positions and therefore, is exposed to market risk at FX Trading Book, Fixed Income Book and.

The Risk Management Committee (RMC), which is a body responsible for the definition of market risk management policy, has approved the procedures of the market risk management and has defined the corresponding limits of incurring the aforementioned risk per product and portfolio. The limits in question are monitored systematically examined and revised once annually and modified in compliance with the Group's strategy and the existing market conditions.

The Group has established a market risk management policy that applies to the Group and its subsidiaries including financial and credit counterparty risk assessment. The Risk Department is responsible for the development of suitable systems for the evaluation of its customers' credit rating in order to minimise credit risk. It applies modern methods and sensitivity testing for market risk and counterparty risk assessment and uses relevant evaluation procedures for operation monitoring in order to minimise operational risk.

RMC is also responsible for approving the corresponding limits for the counter party risks. Issuer and country following the suggestion of the Market Risk Management unit (MRM) based on internal or/and external economic analysis.

The approved policies are monitored and assessed systematically and are reviewed on an annual basis. They are reformulated whenever the Group's strategy and current market trends stipulate such actions. For evaluating counterparty risk assessment and market risk results in relation to the approved policies, reports are produced on a daily basis from the Risk department with the use of relevant evaluation procedures for operation monitoring in order to minimise operational risk.

Measurement, control and monitoring of market risk is conducted by MRM unit on a daily basis for all the parts of portfolio and for the Bank total. The measurements are conducted using IT systems applying modern methodologies and market risk measurement techniques such as Value At Risk – VAR or Sensitivity Factors. The assessment of VAR defined the biggest possible portfolio loss with a confidence level of 99% and a one holding day period without taking into consideration the modifications of prices that are due to unusual economic reasons and violent events. The VAR module of calculation of the biggest possible loss incurred based on variance-covariance methodology, covers all the trading portfolio and available for sale portfolio of the companies of the Group.

The Group, through its subsidiaries, holds open positions in various financial products and is therefore exposed to income risks (fixed income book), foreign currency risks (FX trading book), as well as fluctuation risks on the value of shares and other securities (Equities/Equity and Index Derivatives book). Market risk, in terms of VaR, for the aforementioned positions as at 31 December 2007, amounted to 1,0 million Euro as analyzed in the table below.

	2007	2006
Currency risk	€ 0,3 εκατ.	€ 0,1 εκατ.
Security portfolio interest risk	€ 0,9 εκατ.	€ 0,1 εκατ.
Financial products portfolio market risk	€ 0,6 εκατ.	€ 4,2 εκατ.
Decreases due to portfolio modification	€ (0,8) εκατ.	€ (0,7) εκατ.
<b>Total (Net Market Risk)</b>	<b>€ 1,0 εκατ.</b>	<b>€ 3,7 εκατ.</b>

Apart from the aforementioned measurements, the market risk of portfolios is monitored by a range of additional limits such as the highest opening position limit for every product and stop-loss limits for every portfolio.

Finally, at regular intervals and by all means in the end of every year, there are conducted, as far as the market risk is concerned, measurements of various scenarios similar to those of critical situations affecting the market risk in order to achieve, on one hand, more effective management of the aforementioned risk and, on the other hand, update the Management and the supervisory bodies. The results of the measurements in question are then presented concerning every kind of risks involved.

### 41.3 Interest Risk Rate

Interest rate risk is the investment risk faced by the Group that arises from the changes in market interest rates. Interest rate risk arises from interest rate fluctuations to the extent that interest-earning assets and interest –bearing liabilities mature or reprice at different times or in different amounts.

The Group mainly applies the method of Static Repricing Gap in order to estimate the exposure to interest rate risk of transaction portfolio and group portfolio. The Static Repricing Gap method is used in order to estimate the sensitivity level of all the current assets and liabilities of the group and the companies of the Group (Balance Sheet and off Balance Sheet items).

The method in question separates products by maturity (fixed) or next repricing (floating) and calculates the gap each period as well as measures sensitivity, thus calculating the interest rate opening, the balance between the assets and liabilities for each period.

Various financial derivative products are used for hedging of interest rate risk that is contingent to arise from the balance sheet management. In particular, there is made use of interest rate swaps in order to hedge cash flows of future interest arising from long term loans or/and deposits.

At the same time, the Group has been provided with Value At Risk – VAR market risk measurement model that through the use of modern methods assesses the extent to which the Bank is exposed to the aforementioned risk. The particular model makes use of variance-covariance methodology for the assessment of VaR with a confidence level of 99% and a one holding day period.

Furthermore, there is estimated at regular intervals the highest possible loss arising from interest rate exposure to various currencies for every period, using similar scenario methods at the Bank as well as at the consolidated level. The scenarios in question examine possible

big modifications in interest rates of all currencies and in all the periods during which there is exposure to the risk.

The procedures of measurement, control and monitoring of interest rate risk have been assigned to the Market Risk Management unit (MRM) at the Group level. The Unit informs the Management on a daily basis through the corresponding reports about the size of the Group's exposure to the risk in question as far as the relevant limits are concerned as well as about the possible violations.

It is to be noted that the particular limits that pertain to interest rate risk are systematically monitored and revised at least once annually and readjusted should it be demanded by the Group's strategy as well as the existing market conditions since they are previously approved by the relevant authorities.

The Tables below present the Group's exposure to interest rate risk. The Tables present assets and liabilities of the Group at their carrying amounts classified based on interest rate revaluation date as far as fluctuating interest rates are or maturity date as far as fixed interest rates are concerned. It is noted that a significant part of open interest rate positions are hedged through the use of interest rate swaps.

#### Interest rate risk

(amounts in thousand Euro)

	Up to 1 month	Up to 3 months	From 3 months to 1 year	From 1 year to 5 years	Over 5 years	Non-interest items	Total
<b>2007</b>							
<b>Assets</b>							
Cash and balances with Central Bank	530.111	0				55.353	<b>585.464</b>
Loans and advances to banks	1.876.081	16.871	13.630	0	0	27.014	<b>1.933.596</b>
Trading securities	147.020	29.362	44.234	18.679	6.038	94.942	<b>340.274</b>
Derivative financial instruments - assets	15					10.920	<b>10.935</b>
Loans and advances to customers	5.747.69	1.742.648	712.407	1.190.333	238.475	17.151	<b>9.648.283</b>
Investment securities	59.125	66.395	282.556	85.913	183.366	3.015	<b>680.369</b>
Other assets					11	516.030	<b>516.040</b>
<b>Total assets</b>	<b>8.359.621</b>	<b>1.855.276</b>	<b>1.052.827</b>	<b>1.294.925</b>	<b>427.889</b>	<b>724.424</b>	<b>13.714.961</b>
<b>Liabilities</b>							
Loans and Advances to banks	1.735.459	671.543	0	0	0	8.320	<b>2.415.322</b>
Loans and advances to customers	6.490.329	1.472.994	1.041.721	123.443	13.288	158.972	<b>9.300.747</b>
Derivative financial instruments - liabilities	447	0	0	0	0	33.422	<b>33.869</b>
Bonds issued and other borrowings	50.862	279.941	200.000	0	0	0	<b>530.803</b>
Other liabilities	0	0	0	0	14.554	591.300	<b>605.855</b>
<b>Total liabilities</b>	<b>8.277.099</b>	<b>2.424.477</b>	<b>1.241.721</b>	<b>123.443</b>	<b>27.843</b>	<b>792.013</b>	<b>12.886.596</b>
Nominal value of swaps and other interest rate	0	343.210	549.102	-36.500	-838.812	-17.000	0
<b>Net interest rate gap</b>	<b>82.523</b>	<b>-569.201</b>	<b>-188.894</b>	<b>1.171.481</b>	<b>400.046</b>	<b>-67.590</b>	<b>828.365</b>
<b>2007</b>							
<b>Assets</b>							
Cash and balances with Central Bank	329.915	1	0	0	0	33.489	<b>363.405</b>
Loans and advances to banks	1.476.478	34.061	12.023	0	0	6.915	<b>1.529.478</b>
Trading securities	7.237	46.831	29.936	61.921	38.258	96.607	<b>280.788</b>
Derivative financial instruments - assets	7.127	0	0	0	0	937	<b>8.064</b>
Loans and advances to customers	3.939.748	1.449.514	438.011	250.743	161.032	35.654	<b>6.274.701</b>
Investment securities	78.083	73.410	69.254	153.142	84.762	47.394	<b>506.045</b>
Other assets	477	0	0	6.550	0	328.366	<b>335.392</b>
<b>Total assets</b>	<b>5.839.064</b>	<b>1.603.816</b>	<b>549.224</b>	<b>472.356</b>	<b>284.051</b>	<b>549.362</b>	<b>9.297.873</b>
<b>Liabilities</b>							
Loans and Advances to banks	163.225	549.616	9.346	37.816	0	2.770	<b>762.773</b>

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Loans and advances to customers	4.834.053	1.422.777	843.310	19.076	223	66.516	<b>7.185.956</b>
Derivative financial instruments - liabilities	0	0	0	0	0	4.058	<b>4.058</b>
Bonds issued and other borrowings	852	279.843	22.537	0	0	28.157	<b>331.389</b>
Other liabilities	6.134	0	0	188	0	277.909	<b>284.231</b>
<b>Total liabilities</b>	<b>5.004.263</b>	<b>2.252.237</b>	<b>875.194</b>	<b>57.081</b>	<b>223</b>	<b>379.409</b>	<b>8.568.407</b>
<b>Net interest rate gap</b>	<b>834.801</b>	<b>-648.421</b>	<b>-325.970</b>	<b>415.275</b>	<b>283.829</b>	<b>169.952</b>	<b>729.466</b>

Furthermore, the Group in the frame of the interest rate risk assessment, estimates the negative effect on the annual interest rate results of a parallel change in the interest rate fluctuation on all the currencies. The aforementioned measurements, conducted on the balances of December 2007 showed that in the event of interest rate increases by 100 units, the Group will incur losses amounting to € 0,3 million.

#### 41.4 Currency Risk

Currency risk is the risk of fluctuating value of financial instruments as well as assets and liabilities caused by changes in currency rates. Foreign currency transactions risk arises from an open position, positive or negative, which exposes the Group to currency exchange risk. Such risk can be created in the event the assets are carried in one currency financed by liabilities in another currency or can arise from forwards and swaps or derivatives including options.

Measurement, control and monitoring of market risk is conducted by MRM unit on a daily basis for all the parts of portfolio and for the Group total. The Group conducts measurements using market risk measurement model (VaR) that in combination with the use of modern methodology assesses the Group's exposure to the aforementioned risk. The particular model uses the methodology of Variance-Covariance with a confidence level of 99% and a one holding day period

Moreover, there is estimated the highest possible loss on the open position in various currencies using similar crisis management scenarios. The scenarios in question examine possible big modifications in all the currencies variation on the way the Group's profitability will be negatively affected.

The particular limits are systematically monitored and controlled and revised at least once annually and readjusted should it be demanded by the Group's strategy as well as the existing market conditions.

The Tables below present the Group's exposure to currency risk. The Tables present assets and liabilities of the group at their carrying amounts classified per currency. The Tables also present per currency the theoretical value of financial instruments used for currency risk hedging. The Tables include net currency position, open currency positions arising from life insurance contracts as well as assets pertaining to life insurance contracts. These currency positions do not constitute the Group's positions but the positions of the contracts holders.

**Currency risk**
*(amounts in thousand Euro)*

	<b>Euro</b>	<b>USD</b>	<b>GBP</b>	<b>CHF</b>	<b>JPY</b>	<b>Other</b>	<b>Total</b>
<b>2007</b>							
<b>Assets</b>							
Cash and balances with Central Bank	556.683	1.239	266	118	4	27.154	<b>585.464</b>
Loans and advances to banks	1.055.772	780.374	36.344	3.075	16.222	41.809	<b>1.933.596</b>
Trading securities	233.170	107.098	0	0	0	6	<b>340.274</b>
Derivative financial instruments - assets	9.410	1.525	0	0	0	0	<b>10.935</b>
Loans and advances to customers	8.510.965	949.612	20.547	79.946	31.986	55.227	<b>9.648.283</b>
Investment securities	594.343	67.498	0	0	0	18.528	<b>680.369</b>
Other assets	476.181	15.021	796	487	91	23.464	<b>516.040</b>
<b>Total assets</b>	<b>11.436.524</b>	<b>1.922.367</b>	<b>57.953</b>	<b>83.626</b>	<b>48.303</b>	<b>166.188</b>	<b>13.714.961</b>
<b>Liabilities</b>							
Loans and Advances to banks	1.754.758	364.546	296	7.823	244.345	43.554	<b>2.415.322</b>
Loans and advances to customers	7.003.364	1.692.757	83.072	4.068	248.919	268.567	<b>9.300.747</b>
Derivative financial instruments - liabilities	31.737	2.132	0	0	0	0	<b>33.869</b>
Bonds issued and other borrowings	530.803	0	0	0	0	0	<b>530.803</b>
Other liabilities	575.933	15.625	1.947	2.230	272	9.848	<b>605.855</b>
<b>Total liabilities</b>	<b>9.896.595</b>	<b>2.075.060</b>	<b>85.315</b>	<b>14.121</b>	<b>493.536</b>	<b>321.969</b>	<b>12.886.596</b>
<b>Net on balance sheet position</b>	<b>1.539.929</b>	<b>-152.693</b>	<b>-27.362</b>	<b>69.505</b>	<b>-445.233</b>	<b>-155.781</b>	<b>828.365</b>
Forwards and other currency derivatives	-749.652	167.282	26.469	-68.740	448.214	176.427	<b>0</b>
<b>Net currency position</b>	<b>790.277</b>	<b>14.589</b>	<b>-893</b>	<b>765</b>	<b>2.981</b>	<b>20.646</b>	<b>828.365</b>
<b>2006</b>							
<b>Total assets</b>	<b>7.872.014</b>	<b>1.158.088</b>	<b>29.978</b>	<b>62.347</b>	<b>29.262</b>	<b>146.184</b>	<b>9.297.873</b>
<b>Total liabilities</b>	<b>6.560.780</b>	<b>1.095.507</b>	<b>110.414</b>	<b>14.301</b>	<b>490.907</b>	<b>296.497</b>	<b>8.568.407</b>
<b>Net on balance sheet position</b>	<b>1.311.235</b>	<b>62.580</b>	<b>-80.436</b>	<b>48.045</b>	<b>-461.645</b>	<b>-150.313</b>	<b>729.466</b>
Forwards and other currency derivatives	-520.344	29.173	83.074	-36.375	290.141	154.331	<b>0</b>
<b>Net currency position</b>	<b>790.890</b>	<b>91.753</b>	<b>2.638</b>	<b>11.670</b>	<b>-171.504</b>	<b>4.018</b>	<b>729.466</b>

Moreover, the Group in the frame of the highest possible currency risk, estimates the negative effect on the annual results of change in the currency variations. The aforementioned measurements, conducted on the balances of December 2007 showed that in the event of changes in the currency market as that by +/- 10% as far as the main currency is concerned and by + / - 20% as far as secondary currency is concerned, the Group will incur losses amounting to € 5,6 million.

#### 41.5 Risk arising from share prices changes

The risk pertaining to shares and other securities held by the Group arises from possible negative changes of the share and other securities prices. The Group invests in shares on Athens Stock Exchange (ASE) and Cyprus Stock Exchange (CSE) and in compliance with the investment objective they are allocated to the relevant portfolio (fair value measurement through profit and loss or available for sale). Investments are also made with the aim of exploitation of short term changes in share/ratios prices or of covering open positions through the use of derivative products on shares or ratios.

The Group is not exposed to risks as far as commodities prices are concerned.

The Group in the frame of the highest possible prices risk, estimates the negative effect on the annual results of change in the share prices. The aforementioned measurements, conducted on the balances of December 2007 showed a decreases of share prices as that by 30% will cause to the Group losses amounting to € 11,2 million.

## 41.6 Liquidity Risk

Liquidity risk is the risk that the Group is unable to fully meet payment obligations and potential payment obligations as and when they fall due because of lack of liquidity. This risk includes the possibility that the Group may have to raise funding at cost or sell assets on a discount.

The aforementioned risk is control through a developed liquidity management structure comprising various types of control, procedures and limits. This way, there is assured the compliance with the regulations on liquidity ratios set by the relative authorities as well as the internal limits.

Control and management of liquidity risk are achieved within the period through the use of the following ratios:

(a) Cash Available Ratio, defined as estimation of «cash available» of the period up to 30 days direct maturity as defined by the corresponding act of Management Committee as far as «borrowed funds» are concerned as defined by the corresponding act of Management Committee.

(b) Maturity Disagreement Ratio defined as estimation of the balance between «assets and liabilities» of the period up to 30 days as defined by the corresponding act of Management Committee as far as «borrowed funds» are concerned as defined by the corresponding act of Management Committee.

A significant part of assets are financed by customers deposits and bonds. Direct cash needs are financed mainly through time and current deposits. Financing of long term investments is mainly covered through bonds and time deposits.

Although the aforementioned deposits can be withdrawn without further notice if demanded, the division of deposits in number and kind assure the absence of significant fluctuations and therefore, as in their majority, constitute a fixed deposit basis.

The Group conducts similar measurements in liquidity.

The Tables below analyze liabilities to other banks, customers' deposits, issued bonds and other borrowed funds as well as other liabilities to the Group's customers in the corresponding periods as from the remaining period as from the balance sheet date to maturity date.

The presented amounts are contractual non-discounted cash flows.

### Liquidity risk

(amounts in thousand Euro)

	Up to 1 month	Up to 3 months	From 3 months to 1 year	From 1 year to 5 years	Over 5 years	Total
<b>2007</b>						
<b>Liabilities</b>						
Deposits from banks	1.569.664	518.396	5.000	333.098	2	<b>2.426.159</b>
Deposits from customers	6.292.045	1.434.892	1.208.973	461.228	235	<b>9.397.374</b>
Issued bonds and other borrowed funds	2.504	6.977	217.521	122.125	362.017	<b>711.144</b>
Other liabilities	377.529					<b>377.529</b>
<b>Total liabilities</b>	<b>8.241.742</b>	<b>1.960.266</b>	<b>1.431.495</b>	<b>916.452</b>	<b>362.254</b>	<b>12.912.207</b>
<b>Total assets</b>	<b>5.521.315</b>	<b>419.573</b>	<b>1.154.861</b>	<b>3.058.318</b>	<b>3.560.894</b>	<b>13.714.961</b>

<b>2006</b>						
<b>Liabilities</b>						
Deposits from banks	375.796	379.995	6.145	3.004	2	<b>764.943</b>
Deposits from customers	3.513.605	2.274.267	697.553	709.920	38.352	<b>7.233.697</b>
Issued bonds and other borrowed funds	1.075	3.885	18.307	325.767	46.909	<b>395.943</b>
Other liabilities	137.243					<b>137.243</b>
<b>Total liabilities</b>	<b>4.027.720</b>	<b>2.658.147</b>	<b>722.005</b>	<b>1.038.691</b>	<b>85.263</b>	<b>8.531.826</b>
<b>Total assets</b>	<b>2.241.182</b>	<b>1.632.535</b>	<b>1.099.430</b>	<b>1.867.172</b>	<b>2.477.555</b>	<b>9.297.873</b>

### Cash flows from derivative financial instruments

The below tables of liquidity risk analyze cash flows from derivative financial instruments of the Group within the periods in compliance with remaining period as from the balance sheet date to maturity date.

#### (a) Derivative financial instruments of offsetting settlement

The derivative products of the Group of offsetting settlement include the contracts of future payment on ratios and interest rate.

(amounts in thousand Euro)

	On first demand	Up to 3 months	From 3 months to 1 year	From 1 year to 5 years	Over 5 years	Total
<b>2007</b>						
Trading derivatives:						
Derivatives on ratios/securities	(865)	0	0	0	0	(865)
<b>Total</b>	<b>(865)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(865)</b>
<b>2006</b>						
	497	0	0	0	0	497
<b>Total</b>	<b>497</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>497</b>

#### (b) Derivative financial instruments of mixed base settlement

The derivative products of the Group that are settled without offsetting include currency time contracts and interest rate swaps.

(amounts in thousand Euro)

	On first demand	Up to 3 months	From 3 months to 1 year	From 1 year to 5 years	Over 5 years	Total
<b>2007</b>						
Trading derivatives:						
Currency derivatives						
Outflow	(510.299)	(924.832)	(41.070)	(18.278)	0	(1.494.477)
Inflow	509.276	905.762	41.413	18.395	0	1.474.848
Interest rate derivatives						
Outflow	(177)	(2.527)	(6.778)	(21.244)	(4.947)	(35.673)
Inflow	177	2.266	7.154	21.978	4.930	36.504
Hedging derivatives:						

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Currency derivatives						
Outflow	(267)	0	0	0	0	(267)
Inflow	269	0	0	0	0	269
Interest rate derivatives						
Outflow	(432)	(11.025)	(33.021)	(78.751)	(1.616)	(124.846)
Inflow	69	11.311	33.027	75.087	1.857	121.351
<b>Total outflows</b>	<b>(511.174)</b>	<b>(938.384)</b>	<b>(80.868)</b>	<b>(118.273)</b>	<b>(6.563)</b>	<b>(1.655.263)</b>
<b>Total inflows</b>	<b>509.791</b>	<b>919.339</b>	<b>81.594</b>	<b>115.460</b>	<b>6.787</b>	<b>1.632.971</b>

## 2006

### Trading derivatives:

Currency derivatives						
Outflow	0	(192.442)	(1.714)	0	0	(194.156)
Inflow	0	193.198	1.739	0	0	194.937
Interest rate derivatives						
Outflow	0	(774)	(2.916)	(13.182)	(2.686)	(19.558)
Inflow	0	817	2.808	12.917	2.686	19.227

### Hedging derivatives:

Currency derivatives						
Outflow	0	(347.571)	(13.619)	(10.497)	0	(371.686)
Inflow	0	343.665	13.785	10.501	0	367.951
Interest rate derivatives						
Outflow	0	(217)	(815)	(2.430)	0	(3.462)
Inflow	0	151	724	2.229	0	3.104

<b>Total outflows</b>	<b>0</b>	<b>(541.004)</b>	<b>(19.064)</b>	<b>(26.109)</b>	<b>(2.686)</b>	<b>(588.862)</b>
<b>Total inflows</b>	<b>0</b>	<b>537.832</b>	<b>19.055</b>	<b>25.647</b>	<b>2.686</b>	<b>585.219</b>

## 42. Managing exposure to insurance risks

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts, the principal risk that the Group faces under its insurance contracts is that the actual claim and benefit payments exceed the carrying amount of the insurance liabilities. The Group has developed its insurance underwriting strategy to diversify the type and geographical location of insurance risks accepted.

### (a) Long-term life insurance contracts

These contracts (individual or/and team contracts) are issued on specified conditions and usually for a long period. The benefits assured are provided for the determined, by the insurance contract, period, without vindicating the notice of termination, unless the insurance rate is paid or there is specific or significant reason for the termination which is determined by the insurance contract.

For contracts where death is the insured risk, the main source of uncertainty is that epidemics such as AIDS and wide-ranging lifestyle changes (eating, smoking and exercise habits), could result in future mortality being significantly worse than in the past.

This risk is taken into account when the periodical adjustment of the mortality risk charges takes place, in accordance with the provisions of the insurance contracts.

The Group manages this risk through reinsurance arrangements and its underwriting strategy. The underwriting strategy is intended to ensure that the risks underwritten are well diversified in terms of type of risk and the level of insured benefits and to reflect the medical history of the applicant.

The table below presents the concentration of insured benefits before reinsurance arrangements across five bands of insured benefits per individual life assured, at the balance sheet date: The majority concerns risk below 200 thousand Euro.

(Amounts in thousand Euros)

	2007		2006	
<b>Benefits assured</b>				
0 – 200	331.676	96,7%	59.440	88,0%
200 – 400	6.536	1,9%	4.192	6,2%
400 – 800	4.835	1,4%	2.775	4,1%
Over 800	-	-	1.150	1,7%
	<b>343.047</b>		<b>67.557</b>	

### (b) Short-term life insurance contracts

These contracts are mainly team contracts for which benefits assured are provided for the period determined by the insurance contract. However, the right of notice of termination is preserved for every reason except the non-payment of the insurance.

The insurance risk is affected by the factors affecting long-term life insurance contracts, as mentioned above. Additionally it depends on the industry in which each insured party operates.

The following tables analyse the aggregated insured benefits for short-term life insurance contracts before and after reinsurance arrangements at the balance sheet date by industry sector (disability benefits under the terms of the insurance contract are equal or smaller than death benefits).

	2007		2006	
	Before reinsurance	After reinsurance	Before reinsurance	After reinsurance
Benefits assured	1.608.498	343.719	1.925.795	440.312

### 43. Capital adequacy

The Group is subject to the supervision of the Bank of Greece that sets and monitors the demands for capital adequacy as far as the banks are concerned. The subsidiary bank in Romania is further subject to the supervision of the local authorities while the Group, as a member of Marfin Popular Bank Group, is subject to indirect supervision of the Central Bank of Cyprus.

The Bank of Greece requires that every Credit Institution should have a minimum ratio arising from the proportion between supervisory equity and the assets as well as off balance sheet items weighed as against the risk involved. The price of this ratio was internationally defined as 8% and it is designed in order to cover the foreseeable risks (counter parties, market, currency).

The capital adequacy of the Bank is monitored at regular intervals by the Economic Department of the Bank and the results are presented every three months to the Bank of Greece.

The supervisory equity of the Bank is divided into two categories:

- Tier I. The category comprises mainly share capital, reserves and retained earnings. They are further adjusted as in compliance with PD 2587/20.08.07.
- Tier II. The category comprises mainly reduced securements of certain duration.

The basic objective of the Bank, as far as supervisory capital management is concerned, is on one hand, the compliance with the capital requirements of the Bank of Greece and, on the other hand, maintenance of strong and stable capital basis that supports the business plans of the Bank's Management.

The Capital Adequacy of the Bank ratio as at 31/12/2007 is as follows:

	2007	2006
Share capital	366.556	109.145
Share premium	327.261	116.827
Other reserves	(4.078)	19.397
Retained earnings	135.326	26.160
Goodwill and other intangible assets	(62.020)	(7.606)
Other supervisory bodies adjustments	39.298	(15.804)
<b>Total Tier I</b>	<b>802.343</b>	<b>248.119</b>
Reduced securement of certain duration obligations	280.862	80.852
Other supervisory bodies adjustments	4.664	37.699
<b>Total Tier I</b>	<b>285.526</b>	<b>118.551</b>
Other capital items		(3.087)
<b>Total supervisory capitals</b>	<b>1.087.869</b>	<b>363.583</b>
<b>Weighed assets</b>		
- balance sheet items	9.409.572	2.855.423
- off balance sheet items	360.787	146.149
<b>- transaction portfolio items</b>	<b>315.974</b>	<b>34.695</b>
<b>Total</b>	<b>10.086.333</b>	<b>3.036.267</b>
<b>Capital Adequacy Ratio</b>	<b>10,79%</b>	<b>11,97%</b>

\* There are no proforma consolidated data of capital adequacy for the three banks together. The figures quoted are those as they were presented from Egnatia Bank S.A. in group level as at 31/12/2006.

## **INDEPENDENT AUDITOR'S REPORT**

To the shareholders of «MARFIN EGNATIA BANK S.A. »

### **Report on Financial Statements**

We have audited the consolidated financial statements of “ MARFIN EGNATIA BANK S.A.” (the Group) which comprise of the balance sheet as at 31 December 2007, and the income statement, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### **Responsibility of the Management for the Financial Statements**

The preparation and fair presentation of the aforementioned financial statement in accordance with International Financial Reporting Standards, as they were adopted by the European Union, burdens the Group's Management. The above responsibility comprises organization, application and maintenance of internal audit systems concerning the preparation and fair presentation of consolidated financial statements free of material misstatement due to fraud or error. The above responsibility also comprises the choice and application of suitable accounting principles and the conduct of accounting assessments that are rendered reasonable concerning the circumstances.

### **Responsibility of the Auditor**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Greek Auditing Standards, which are based on the International Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free of material misstatement.

An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The procedures are selected in accordance with the auditor's judgement and comprise the assessment of material misstatement risk , due to fraud or error. In order to assess the above risk, an auditor takes into consideration the internal audit system concerning the preparation and fair presentation of financial statements, with the objective of designation of auditing procedures on a case basis and not of expressing opinion on the effectiveness of internal audit systems of the Bank. An audit also includes assessing the accounting principles used and significant estimates made by the Bank's management, evaluating the overall financial statement presentation.

We believe that the audit data collected by us is sufficient and provides a reasonable basis for our opinion.

### **Opinion**

In our opinion the attached Consolidated Financial Statements give a true and fair view of the financial position of the Bank as at 31 December 2007, and of the results of its operations as well as of its cash flows for the year then ended in accordance with International Financial Reporting Standards that have been adopted by the European Union

## **Report on Other Legal and Regulatory Requirements**

The information included in the Board of Director's report, contains all information required by article 107, paragraph 3 of Law 2190/20 and article 11a of Law 3371/2005 and is consistent with the consolidated financial statements.

Athens, February 28th, 2008  
The Certified Public Accountant

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