

# "FOLLI - FOLLIE" SA

Societe Anonyme Register No. 18989/06/B/89/17  
23rd Km Athens - Lamia 145 65 Ag.Stefanos  
Financial Data and Information for the period 01/01/2007 - 30/09/2007  
(According to the 2/396/31.08.2006 Hellenic Capital Market decision)



The following condensed Financial Statements, notes and information provide a general view of the financial position and financial results of Folli Follie Group. Therefore we advise the reader who wants to have a complete view of the financial state and making any investment decision or other transaction with the Company, to access the interim financial statements according to the IFRS, as well as the relevant certified auditor's report, whenever required, at the Company's web site ([www.follifollie.com](http://www.follifollie.com))

Internet address: [www.follifollie.com](http://www.follifollie.com)  
Certified Auditor Accountant: Varthalitis Georgios  
Auditing Company: BAKER TILLY HELLAS SA  
Type of Auditors' Report: Not needed  
Approval Date of the Financial Statem. 14/11/2007

CASH FLOW STATEMENT (Amounts in Thousand Euro)	THE GROUP		THE COMPANY	
	1/1-30/9/2007	1/1-30/9/2006	1/1-30/9/2007	1/1-30/9/2006
Cash Flows related to Operating Activities				
Net Profit before taxes	99.968	85.469	13.142	18.186
Adjustments in respect of non-cash transactions:				
Depreciation and Amortisation	9.380	5.197	820	786
Provisions	1.032	855	92	167
Cash flows from investing activities	-4.814	-4.606	-23.159	-21.419
Debit interest and similar expenses	15.491	7.579	13.567	7.989
Other non-cash expense/income				
Operating profit before adjustments of working capital	121.057	94.494	4.462	5.709
Decrease/(increase) of Inventories	-20.766	-8.423	-379	-659
Decrease/(increase) of Receivables	-20.066	-14.676	470	1.198
Increase/(decrease) of payable accounts (except Banks)	11.248	-9.439	-4.168	-2.472
Interest paid and similar expenses	-13.509	-8.670	-10.073	-8.331
Income Tax paid	-13.216	-22.004	-142	-1.146
Net cash inflows/(outflows) from Operating Activities	64.748	31.282	-9.830	-5.701
Cash Flows related to Investing Activities				
Purchases of subsidiaries, associates and other investments	0	-204.465	0	-224.348
Purchases of tangible and intangible assets	-9.521	-4.148	-523	-301
Proceeds from sale of tangible and intangible assets	1.104	1.020	0	21
Proceeds from sale of financial assets	4.762	1.961	4.766	1.961
Dividends received	0	0	18.176	20.990
Interest received	1.868	1.091	356	342
Decrease/(increase) of other long-term receivables	-4.139	-722	-8	-15
Net cash inflows/(outflows) from Investing Activities	-5.926	-205.263	22.767	-201.350
Cash Flows related to Financing Activities				
Cash received from issue of share capital				
Own Stock	-2.658	0	0	0
Proceeds from Loans	0	294.232	0	224.005
Repayment of Loans	-1.117	0	-12.710	0
Payments for leases	-98	-478	-23	-78
Dividends paid	-22.290	-28.401	-5.700	-7.277
Net cash inflows/(outflows) from Financing Activities	-26.163	265.353	-18.433	216.650
Net increase/(decrease) in cash and cash equivalents	32.659	91.372	-5.496	9.599
Cash and cash equivalents at the beginning of the period	109.311	33.892	22.403	13.248
Exchange rate differences from the conversion of cash equivalents	-6.975	-2.860	0	0
Cash and cash equivalents at the end of the period	134.995	122.404	16.907	22.847

BALANCE SHEET (Amounts in Thousand Euro €)	THE GROUP		THE COMPANY	
	30/9/2007	31/12/2006	30/9/2007	31/12/2006
ASSETS				
Tangible Assets	85.233	84.783	32.267	32.542
Intangible Assets	327.753	330.054	603	627
Investments in associates	0	0	387.438	387.438
Deferred income tax assets	2.362	2.109	296	353
Other long term receivables	9.892	6.677	301	293
Total non-current assets (a)	425.240	423.623	420.905	421.253
Inventories	143.434	125.598	13.962	13.583
Trade Receivables and other receivables	177.978	164.693	17.701	18.055
Other financial assets at fair value through profit or loss	0	0	0	0
Cash and cash equivalents	134.995	109.311	16.907	22.403
Total current assets (b)	460.020	403.022	50.252	55.505
TOTAL ASSETS (a) + (b)	885.260	826.645	471.157	476.758
EQUITY & LIABILITIES				
Long-term borrowings	402.756	406.902	334.500	341.000
Retirement benefit obligations	9.095	8.477	700	621
Deferred income tax liabilities	16.604	15.247	1.118	1.251
Provisions for other liabilities and charges	14.373	11.106	474	524
Total non-current liabilities	442.828	441.732	336.792	343.396
Trade payables and short term borrowings	88.428	103.464	4.695	9.546
Other current liabilities	14.528	11.812	6.850	9.210
Total current liabilities	102.956	115.276	11.545	18.756
Total Liabilities (a)	545.784	557.008	348.337	362.152
Share capital	9.884	9.884	9.884	9.884
Share premium	62.532	62.532	62.532	62.532
Other reserves	23.953	8.833	20.756	20.185
Own Stock	-3.998	-1.340	-108	-109
Retained earnings	266.948	207.356	29.756	22.114
Exchange differences of the Company	-49.683	-32.706	0	0
of the Company (b)	220.708	165.631	122.820	114.606
Minority interest (c)	118.768	104.006	0	0
Total Equity (d) = (b)+(c)	339.476	269.637	122.820	114.606
TOTAL EQUITY AND LIABILITIES (e) = (a)+(d)	885.260	826.645	471.157	476.758

ADDITIONAL RECORDS AND INFORMATION 1. The same Accounting Policies have been followed as for the Balance Sheet at 31.12.2006. The Group applies the IFRS from 1 January 2005. 2. There are no real items on non-current assets or property. 3. There are no disputed or under arbitration cases of national or administrative courts that may have a material effect on the financial position of the Company. 4. The un-audited tax years of the parent company and its subsidiaries mentioned at the following table 5. Purchases of tangible and intangible assets for the period 1/1-30/9/2007 (Amount in Thousand Euro): a) Group € 9.520 b) Company € 523.  
6. The personnel employed in the Group, as at 30.09.2007, amounted to 3.415 and in the Company to 279 persons.  
7. The company Hellenic Duty Free Shops and its subsidiary companies, are comprised in the consolidated statements for the current period with the method of full consolidation, however in the same period of 2006 they have been consolidated under the equity method for the first four months and for the last five months with the method of full consolidation. Also the consolidated statements of the 2006 do not include the results of the company Pilon Ltd as it has been acquired in the fourth quarter of the year 2006. 8. The issue of emphasis mentioned at the Auditor's Review Report concerns the absence of provisions for the un-audited tax years 9. In the consolidated financial statements are included the following companies:

COMPANY	REGISTERED OFFICE	% PARTICIPATION	RELATION THAT COMMANDED THE CONSOLIDATION	CONSOLIDATION METHOD	UN-AUDITED TAX YEARS
FOLLI FOLLIE A.B.E.E.	ATHENS	-			2006
FOLLI FOLLIE HONG KONG LTD	HONG KONG	99,99%	Direct	Full	2000-2006
FOLLI FOLLIE UK LTD	LONDON	99,99%	Direct	Full	2005-2006
FOLLI FOLLIE FRANCE SA	PARIS	100,00%	Direct	Full	2006
FOLLI FOLLIE SPAIN SA	MADRID	100,00%	Direct	Full	2002-2006
FOLLI FOLLIE CZECH SRO	PRAGUE	100,00%	Direct	Full	2001-2006
FOLLI FOLLIE POLAND SZOO	WARSAW	100,00%	Direct	Full	2001-2006
FOLLI FOLLIE SLOVAKIA SRO	BRATISLAVA	100,00%	Direct	Full	2001-2006
FOLLI FOLLIE GERMANY GmbH	TRAUNSTAIN	100,00%	Direct	Full	2005-2006
MFK FASHION LTD	NICOSIA	100,00%	Direct	Full	2002-2006
PLANACO SA	ATHENS	76,67%	Direct	Full	2003-2006
HELLENIC DUTY FREE SHOPS	ATHENS	52,28%	Direct	Full	2005-2006
FOLLI FOLLIE JAPAN LTD	TOKYO	40,00%	Direct	Full	2006
FOLLI FOLLIE ASIA LTD	HONG KONG	99,99%	Indirect	Full	2001-2006
FOLLI FOLLIE TAIWAN LTD	TAIPEI	99,99%	Indirect	Full	2006
FOLLI FOLLIE KOREA LTD	SEOUL	99,99%	Indirect	Full	2006
FOLLI FOLLIE SINGAPORE LTD	SINGAPORE	99,99%	Indirect	Full	2004-2006
BLUEFOL GUAM LTD	GUAM	99,99%	Indirect	Full	2000-2006
BLUEFOL HAWAII LTD	HAWAII	99,99%	Indirect	Full	2000-2006
BLUEFOL HONG KONG LTD	HONG KONG	99,99%	Indirect	Full	2001-2006
FOLLI FOLLIE MALAYSIA LTD	KUALA LUMPUR	99,99%	Indirect	Full	2004-2006
BLUEFOL THAILAND LTD	BANGKOK	99,99%	Indirect	Full	2001-2006
FOLLI FOLLIE CHINA (PILON LTD)	SHANGAI	85,00%	Indirect	Full	2006
HELLENIC DISTRIBUTIONS SA	ATHENS	52,27%	Indirect	Full	2003-2006
LINKS (LONDON) LIMITED	LONDON	52,27%	Indirect	Full	2006
LINKS OF LONDON (INTERNATIONAL) LTD	LONDON	52,27%	Indirect	Full	2006
LINKS OF LONDON COM LTD (UK)	LONDON	52,27%	Indirect	Full	2006
LINKS OF LONDON ASIA LTD (HK)	HONG KONG	52,27%	Indirect	Full	2006
LINKS OF LONDON INC (USA)	NEW YORK	52,27%	Indirect	Full	2006
LINKS OF LONDON (FRANCE)	PARIS	52,27%	Indirect	Full	2006
HDFS SKOPJE DOO (F.Y.R.O.M.)	SKOPJE	52,28%	Indirect	Full	2004-2006
HELLENIC TOURIST BUREAU A.E.	ATHENS	52,28%	Indirect	Full	2006
LAPFOL (JOINT VENTURE)	HONG KONG	50,00%	Indirect	Proportionate	-

Parent Company's and Group's transactions with related parties, as set out in IAS 24, accumulated from the beginning of the current period from 01.01.2007 to 30.6.2007 (in 000's), are as follows:

	GROUP	COMPANY
A) Sales of goods and Services	0,00	9.101,00
B) Acquisitions of goods and Services	0,00	691,00
C) Receivables	0,00	7.870,00
D) Payables	0,00	0,00
E) Directors' and members' of the Board of the	2.390,00	446,00
F) Receivables from the Directors' and the members'	4,00	4,00
G) Payables to the Directors' and the members' of the	201,00	201,00

## DATA FROM INCOME STATEMENT OF THE PERIOD (Amounts in Thousand Euro €)

	THE GROUP		THE COMPANY		THE GROUP		THE COMPANY	
	1/1-30/9/2007	1/1-30/9/2006	1/1-30/9/2007	1/1-30/9/2006	1/7-30/9/2007	1/7-30/9/2006	1/7-30/9/2007	1/7-30/9/2006
Sales Revenue	465.604	331.294	24.712	24.386	194.870	164.015	9.352	7.277
Cost of goods sold	-209.022	-156.459	-8.317	-7.746	-95.008	-83.195	-3.052	-2.395
Gross profit	256.582	174.835	16.395	16.640	99.862	80.820	6.300	4.882
Other Operating Income	11.086	13.125	1.491	1.363	3.022	6.587	635	413
Administrative expenses	-30.586	-16.692	-4.084	-3.993	-10.507	-8.009	-1.061	-1.388
Selling and marketing costs	-125.322	-81.914	-9.776	-8.648	-48.712	-39.719	-3.282	-2.764
Other expenses	-1.912	-1.126	-545	-597	-361	-188	-297	-98
Operating profit	109.848	88.228	3.481	4.765	43.304	39.491	2.295	1.045
Finance results	-9.880	-2.759	9.661	13.421	-4.044	-4.625	-3.241	-4.554
Profit before taxes (EBT)	99.968	85.469	13.142	18.186	39.260	34.866	-946	-3.509
Income tax expense	-24.465	-20.582	-724	-1.601	-9.672	-9.179	-385	175
Profit for the period (after taxes)	75.503	64.887	12.418	16.585	29.588	25.687	-1.331	-3.334
Attributable to:								
Equity holders of the Company	60.741	52.063			21.661	17.731		
Minority interest	-14.762	-12.824			-7.927	-7.956		
Earnings (after taxes) per share - basic (expressed in €)	2	2	0	1	1	1	0	0
Amortisation - Depreciation	9.380	5.197	820	786	3.168	2.722	265	266
Earnings (profit) before taxes, financing and investing results and depreciation - amortisation (EBITDA)	119.228	93.425	4.301	5.551	46.472	42.213	2.560	1.311
Earnings (profit) before taxes, financing and investing results (EBIT)	109.848	88.228	3.481	4.765	43.304	39.491	2.295	1.045

## DATA FROM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD (Amounts in Thousand Euro €)

	THE GROUP		THE COMPANY	
	30/9/2007	30/9/2006	30/9/2007	30/9/2006
Net equity of period Open Balance (1/1/2007 and 1/1/2006 respectively)	269.637	161.972	114.605	109.329
Issue of share capital	0	0	0	0
Dividends	-3.954	-8.846	-3.954	-8.566
Directors Fees	-250	-314	-250	-250
Net income recognised directly in Equity	18.176	0	1	0
Minority interest (Due to New Subsidiaries / Increase of participation)	0	81.113	0	0
Net amounts effected directly Equity (Due to New Subsidiaries/Increase of participation)	0	9.440	0	0
Profit for the period, after taxes	75.503	64.887	12.418	16.585
Adjustment in foreign currency translation differences	-16.978	-12.196	0	0
Own Stock	-2.658	-1.234	0	-109
Net equity of period Closing Balance	339.476	294.822	122.820	116.989