

## "FOLLI - FOLLIE" SA

Societe Anonyme Register No. 18989/06/B/89/17 23rd Km Athens - Lamia 145 65 Ag. Stefanos Financial Data and Information for the period 01/01/2007 - 31/12/2007 (Published according to L. 2190, article 135 for enterprises that prepare annual financial state on a consolidated and parent basis, according to International Financial Reporting Standards - IFRS)

The following data and information aim to provide a general briefing for the financial position and the results of operations of \*FOLLI - FOLLIE" S.A. and the Group. Therefore, it is recommended, to any reader, before proceeding to any kind of investment d with the Company, to visit the Company's web site, at the address www.follfiollie.com where are posted the Financial Statements prepared according to the International Financial Reporting Standards as well as the relevant Certified Auditors Report

MINISTRY OF DEVELOPMENT/General Secretariat of Commerce Supervisory Authority:

www.follifollie.com Certified Auditor Accountant: Varthalitis Georgios Auditing Company: BAKER TILLY HELLAS SA Type of Auditors' Report Unqualified opinion with emphasis

Approval Date of the Financial Statem 11/3/2008

E) Directors' and members' of the Board of the Directors

F) Receivables from the Directors' and the members' of the

G) Payables to the Directors' and the members' of the Board

3.973

182

303

51

Board of Directors:

ASSETS

Tangible Assets Intangible Assets

nvestments in associates

Deferred income tax assets

Other long term receivables

through profit or loss Cash and cash equivalents Total current assets (b)

TOTAL ASSETS (a) + (b)

**EQUITY & LIABILITIES** 

Retirement benefit obligations

Deferred income tax liabilities

Total non-current liabilities

Total Liabilities (a)

Share capital Share premium

Other reserves Own Stock

Own Stock

Profit for the period, after taxes

let equity of period Closing Balance

Adjustment in foreign currency translation differences

Provisions for other liabilities and charges

Trade payablesand short term borrowings Other current liabilities Total current liabilities

Total non-current assets (a)

Trade Receivables and other receivables

Other financial assets at fair value

Chairman , Executive Member Vice Chairman ,Executive Member Executive Member

Georgios Koutsolioutsos Aikaterini Koutsolioutsou

BALANCE SHEET (Amounts in Thousand Euro €)

THE GROUP

31/12/2007

460.676

3.703

676.099

209.190

244.508

3.342

91.509

548.549

1.224.648

547.902

10.272

18.092

10.420

122.027

870,899

62.532

-7.899

277.332

89.581

-26.379

81.725

-19.835

-1.340

31/12/2006

330.053

2.109

423.623

125,598

164.693

3.420

109.311

403.022

826.645

406.902

8.477

15.247

11.106

11.812

115.276

557.008

62.532

-1.340

441.732

THE COMPANY

31/12/2006

387.438

294 421.253

13.58

18.055

1.46

22.403

476.758

341.000

1.251 524

9.546

9.210 18.756

362.15

62.532

22.11

114.606

476,758

233

7.952

3.396 551 5.049

-529

-8.433

-3.287

-3.253 -227.789

> 1.96 20.99

481

-205.283

225.845

9.154 13.248

22.402

31/12/2006

109.32

-250

14.20

1/1-31/12/2006

343.390

31/12/2007

727

316

295 421.238

15.573

19.821

1.629

14.443

51.466

472.704

334.500

674

1.168

8.116

16.871

353.652

62.532

-108

29.857

THE COMPANY

THE COMPANY

8.525

336.781

439

Zaharias Mantzavinos - Law Chiu Chuen Non Executive Member dependent Non Executive Member Elias Kouloukountis - Haralambos Papado

	THE G	ROUP	THE COMPANY	
	1/1-31/12/2007	1/1-31/12/2006	1/1-31/12/2007	1/1-31/12/2006
Sales Revenue	706.157	484.399	33.978	35.032
Cost of goods sold	-329.922	-223.689	-10.905	-12.018
Gross profit	376.235	260.710	23.073	23.014
Other Operating income	20.709	16.831	2.093	1.968
Administrative expenses	-51.343	-27.590	-5.654	-5.518
Selling and marketing costs	-197.881	-134.369	-13.706	-12.22
Other expenses	-3.949	-2.304	-970	-1.01
Operating profit	143.771	113.278	4.836	6.22
Finance results	-18.244	-7.251	5.868	9.433
Profit before taxes (EBT)	125.527	106.027	10.704	15.658
Income tax expense	-35.946	-24.302	-2.179	-1.45
Profit for the period (after taxes)	89.581	81.725	8.525	14.20
Attributable to:				
Equity holders of the Company	72.712	65.161		
Minority interest	-16.869	-16.564		
Earnings (after taxes) per share - basic (expressed in €)	2,21	1,98	0,26	0,43
Amortisation - Depreciation	14.137	7.952	1.090	1.054
Earnings (profit) before taxes, financing and investing				
results and depreciation - amortisation (EBITDA)	157.908	121.230	5.926	7.279
Earnings (profit) before taxes, financing and investing				
results (EBIT)	143.771	113.278	4.836	6.22
Proposed Dividend per share - (in €)			0,10	0,12

ADDITIONAL RECORDS AND INFORMATION: The same Accounting Policies have been followed as for the Balance Sheet at 31.12.2006. The Group applies the IFRS from 1 January 2005.2. There are no real liens on non-current assets or properly.3. There are no disputed or under arbitration cases of national or administrative courts that may have a material effect on the financial position of the Company.4. The un-audited tax years of the parent company and its subsidiaries mentioned at the following table 5.The affiliated company Company "HDFS S.A." acquired 51.84% of "ELMEC SPORT S.A." on October 05, 2007, and after submitting a Public Offer, on 31.12.2007 acquired the 91.12%, and thus participates indirectly in ELMEC's subsidiaries as stated in note. The effect of this consolidation in Sales, Profit after taxes and total Equity, is less than 25% 9. Moreover the current period includes the financial results of the group of the companies of "ELMEC SPORT S.A." since 05.10.2007, which were not included in the financial results of the previous fiscal period 6.The issue of emphasis mentioned at the Auditor's Review Report concerns the absence of provisions for the un-audited tax years.7.The personnel employed in the Group, as at 31.12.2007, amounted to 5.310 and in the Company to 285 persons. 8. The company Hellenic Duty Free Shops and its subsidiary companies are comprised in the consolidated taxtements for the current paried with the method of this heads of the consolidation.

personnel employed in the Group, as at 31.12.20						Fushanga differences	-59.102	-32.706	27.037
	mpanies, are comprised in the consolidated statements for the current period with the method of full consolidation, however in the same period of 2006 they have been nsolidated under the equity method for the first four months. 9.In the consolidated financial statements are included the following companies:					Exchange differences Other capital and reserves attributable to equity holders of the Company	-59.102 -88.928	-32.706	0
						Total capital and reserves attributable to equity holders of the Company			•
		%	RELATION	CONSOLIDATI	UN-AUDITED	(h)	219.262	165.631	119.052
COMPANY	REGISTERED OFFICE	PARTICIPATIO	THAT COMMANDED		TAX	Minority interest (c)	134,487	104.006	0
		N	THE CONSOLIDATION		YEARS	Total Equity (d) = (b)+(c)	353.749	269.637	119.052
FOLLI FOLLIE S.A.	GREECE		THE CONSOLIDATION		2006-2007	TOTAL EQUITY AND LIABILITIES (e) = (a)+(d)	1,224,648	826.645	472,704
OLLI FOLLIE HONG KONG LTD	HONG KONG	99,99%	Direct	Full	2000-2007	TOTAL EQUIT MIND EMBLETIES (6) - (a) (a)	1.224.040	020.043	472.704
OLLI FOLLIE UK LTD	GREAT BRITAIN	99.99%	Direct	Full	2005-2007	CASH FLOW STATEMENT (A	mounts in Thousand Eu	iro)	
OLLI FOLLIE FRANCE SA	FRANCE	100,00%			2006-2007	THE GROUP			THE C
OLLI FOLLIE FRANCE SA OLLI FOLLIE SPAIN SA	SPAIN	100,00%	Direct Direct	Full Full	2006-2007	Cash Flows related to Operating Activities	1/1-31/12/2007	1/1-31/12/2006	1/1-31/12/2007
	CZECH REP.			Full		, ,	1/1-31/12/2007		10.704
OLLI FOLLIE CZECH SRO		100,00%	Direct		2001-2007	Net Profit before taxes		106.027	
OLLI FOLLIE POLAND SZOO	POLAND	100,00%	Direct	Full	2001-2007	Adjustments in respect of non-cash transactions:	0	0	0
OLLI FOLLIE SLOVAKIA SRO	SLOVAKIA	100,00%	Direct	Full	2001-2007	Depreciation and Amortisation	14.137	7.952	1.090
OLLI FOLLIE GERMANY Gmbh	GERMANY	100,00%	Direct	Full	2005-2007	Provisions	1.381	1.068	114
MFK FASHION LTD	CYPRUS	100,00%	Direct	Full	2002-2007	Cash flows from investing activities	-10.495	-6.006	-23.524
PLANACO SA	GREECE	76,67%	Direct	Full	2003-2007	Debit interest and similar expenses	28.478	8.030	17.653
HELLENIC DUTY FREE SHOPS	GREECE	52,28%	Direct	Full	2005-2007				
FOLLI FOLLIE JAPAN LTD	Japan	40,00%	Direct	Full	2006-2007	Operating profit before adjustments of working capital	159.028	117.071	6.037
FOLLI FOLLIE ASIA LTD	HONG KONG	99,99%	Indirect	Full	2001-2007	Decrease/(increase) of Inventories	-19.705	5.493	-1.990
OLLI FOLLIE TAIWAN LTD	TAIWAN	99,99%	Indirect	Full	2006-2007	Decrease/(increase) of Receivables	-18.106	-27.213	-1.640
OLLI FOLLIE KOREA LTD	S.KOREA	99,99%	Indirect	Full	2006-2007	Increase/(decrease) of payable accounts (except Banks)	13.691	-30.445	-576
OLLI FOLLIE SINGAPORE LTD	SINGAPORE	99,99%	Indirect	Full	2004-2007	Interest paid and similar expenses	-23.561	-10.648	-12.990
BLUEFOL GUAM LTD	GUAM	99,99%	Indirect	Full	2000-2007	Income Tax paid	-33.474	-29.617	-557
BLUEFOL HAWAII LTD	HAWAII	99.99%	Indirect	Full	2000-2007	Net cash inflows/(outflows) from Operating Activities	77.873	24.641	-11.716
LUEFOL HONG KONG LTD	HONG KONG	99,99%	Indirect	Full	2001-2007	Cash Flows related to Investing Activities			
OLLI FOLLIE MALAYSIA LTD	MALAYSIA	99.99%	Indirect	Full	2004-2007	Purchases of subsidiaries, associates and other investments	-180.737	-209.320	0
OLLI FOLLIE THAILAND LTD	THAILAND	99,99%	Indirect	Full	2001-2007	Purchases of tangible and intangible assets	-25.138	-8.794	-1.112
OLLI FOLLIE CHINA (PILION LTD)	CHINA	85.00%	Indirect	Full	2006-2007	Proceeds from sale of tangible and intangible assets	2.756	1.430	2
HELLENIC DISTRIBUTIONS SA	GREECE	52,27%	Indirect	Full	2006-2007	Proceeds from sale of financial assets	5.180	2.071	5.180
INKS (LONDON) LIMITED	GREAT BRITAIN	52,27%	Indirect	Full	2006-2007	Dividends received	0.100	2.071	18.176
INKS OF LONDON (INTERNATIONAL) LTD	GREAT BRITAIN	52,27%	Indirect	Full	2006-2007	Interest received	4.337	2.618	453
,	GREAT BRITAIN	52,27%		Full	2006-2007		-6.552	3.292	403 -1
LINKS OF LONDON COM LTD (UK)			Indirect			Decrease/(increase) of other long-term receivables			
LINKS OF LONDON ASIA LTD (HK)	HONG KONG	52,27%	Indirect	Full	2006-2007	Net cash inflows/(outflows) from Investing Activities	-200.154	-208.703	22.698
LINKS OF LONDON INC (USA)	U.S.A.	52,27%	Indirect	Full	2006-2007	Cash Flows related to Financing Activities			
INKS OF LONDON (FRANCE)	FRANCE	52,27%	Indirect	Full	2006-2007	Cash received from issue of share capital			
HDFS SKOPJE DOO (F.Y.R.O.M.)	F.Y.R.O.M.	52,28%	Indirect	Full	2004-2007	Own Stock	-6.560	-1.340	0
HELLENIC TOURIST BUREAU A.E.	GREECE	52,28%	Indirect	Full	2006-2007	Proceeds from Loans	141.262	294.234	0
APFOL ( JOINT VENTURE)	HONG KONG	50,00%	Indirect	Proportionate	2007	Repayment of Loans	0	0	-12.710
LMEC SPORT ABETE	GREECE	47,64%	Indirect	Full	2007	Payments for leases	-125	-584	-31
ACTORY OUTLET A.E.E	GREECE	47,64%	Indirect	Full	2007	Dividends paid	-22.791	-29.552	-6.201
FACTORY OUTLET AIRPORT A.E.E	GREECE	47,64%	Indirect	Full	2006-2007	Net cash inflows/(outflows) from Financing Activities	111.786	262.758	-18.942
ELMEC ROMANIA SRL ELMEC SPORT BULGARIA EOOD	Romania Bulgaria	47,64% 47.64%	Indirect Indirect	Full Full	2007 2001-2007	Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the period	-10.495 109.311	78.696 33.892	-7.960 22.403
CHRONOSPORT A.E.	GREECE	23,82%	Indirect	Full	2003-2007	Exchange rate differences from the conversion of cash equivalents	-7.307	-3.277	22.403
MOUSTAKIS S.A.	GREECE	47,64%	Indirect	Full	2002-2007	Cash and cash equivalents at the end of the period	91.509	109.311	14.443
OGISTICS EXPRESS A.E.	GREECE	47,64%	Indirect	Full	2007	Casil and casil equivalents at the end of the period	71.307	107.311	14.443
ATTIKA DEPT.STORES SA	GREECE	23,80%	Indirect	Full	2007	DATA FROM STATEMENT OF CHANGES IN EQUITY	EUD THE DEDIUD ( VM	ounts in Thousa	nd Euro )
	GREECE	23,80% 47.59%		Full	2007	DATA FROM STATEMENT OF CHANGES IN EQUITE	THE G		THE C
PIROTIKI S.A.		,	Indirect		2003-2007				31/12/2007
arent Company's and Group's transactions with rel	iated parties, as set out in IAS 24,	, accumulated from t	tne beginning of the currer	it period irom		Not equity of period Ones Belones (1/1/2007 and 1/1/2007 respectively)	31/12/2007	31/12/2006	
1.01.2007 to 31.12.2007 (in 000's), are as follows:	anorm	GO1 m				Net equity of period Open.Balance (1/1/2007 and 1/1/2006 respectively)	269.637	161.972	114.605
) Calca of another and Consistent	GROUP	COMPANY				Dividends Dividends	-3.954	-43.611	-3.954
) Sales of goods and Services	0	9.236				Directors Fees	-250	-314	-250
Acquisitions of goods and Services	216	1.278				Net income recognised directly in Equity	18.063	0	126
C) Receivables	0	7.081				Minority interest (Due to :New Subsidiaries / Increase of participation )	13.611	81.600	0
D) Payables	201	145				Net amounts effected directly Equity(Due to:New Subsidiaries/Increase of participation)	0	9.440	0