



# MICHANIKI

## GROUP OF COMPANIES

### SUMMARIZED FINANCIAL DATA AND INFORMATION OF FISCAL YEAR-END FROM JANUARY 1ST, 2007 TO DECEMBER 31ST, 2007

(published according to L. 2190/20, article 135 for companies that compile yearly financial statements, consolidated and non consolidated according to the I.A.S.) - (Amounts in € thousand)

The data and information below aim to provide a general briefing for the financial statement and the results of "MICHANIKI S.A." and its GROUP. The reader seeking to derive a complete picture of the financial position and results of the company, must secure access to the yearly financial statements that the International Accounting Standards provide, in addition to the audit report of the certified auditor public accountant. Indicatively he can trace the company's website address, www.michaniki.gr, where the said information is depicted.

Company Headquarters: M.Alexandrou 91 Street - Amarousio Attica  
 "Societe Anonyme" Registered Number: 8440/06/B/86/16  
 Qualified Authority: Ministry of Development  
 Date of approval of the yearly financial statements: 26.03.2008

Board of Directors Composition:  
 Chairman: (Exec. Member) Pr. Emfietzoglou  
 Man. Director: (Exec. Member) M. Emfietzoglou  
 Exec. Members: G. Dimakis, El.Trioulidis

Exec. Members: Ap. Athanasopoulos  
 Non Exec. Members: N. Kambas, El. Vozani  
 Non Exec. Independent Members: Agg. Tsaglakanos, D. Petrotos

Certified Auditor Accountant: Georgios Ath. Skabaviriadis  
 Auditing company: S.O.L. S.A.  
 Type of auditing report of chartered accountants:  
 With agreeable opinion - emphasized matter \*  
 Company Website Address: www.michaniki.gr

#### BALANCE SHEET ITEMS (amounts in € thousand)

	THE GROUP		THE COMPANY	
	31/12/2007	31/12/2006	31/12/2007	31/12/2006
<b>ASSETS</b>				
Asset Tangible Items for own use.....	71.362	68.695	50.481	42.670
Property Investments.....	118.769	42.833	18.952	0
Intangible Asset Items.....	64	88	29	46
Other non current asset items.....	19.231	19.118	161.907	123.818
Inventory.....	106.651	92.677	39.717	37.462
Receivables from clients.....	104.188	88.111	67.185	46.989
Other current asset items.....	110.310	108.545	53.644	58.831
<b>TOTAL ASSETS</b>	<b>530.575</b>	<b>420.068</b>	<b>391.915</b>	<b>309.816</b>
<b>NET EQUITY AND LIABILITIES</b>				
Share capital.....	137.502	137.502	137.502	137.502
Other net equity items.....	110.949	80.068	91.253	69.247
<b>Total Net Equity of Company's Shareholders (a).....</b>	<b>248.451</b>	<b>217.569</b>	<b>228.755</b>	<b>206.748</b>
Minority rights (b).....	33.977	19.609	-	-
<b>Total Net Equity (c) = (a) + (b).....</b>	<b>282.428</b>	<b>237.178</b>	<b>228.755</b>	<b>206.748</b>
Long-term loan liabilities.....	20.470	14.115	0	0
Provisions / Other long-term liabilities.....	40.283	27.232	21.872	10.794
Short-term loan liabilities.....	67.559	38.034	42.002	29.003
Other short-term liabilities.....	119.834	103.509	99.286	63.270
<b>Total liabilities (d).....</b>	<b>248.145</b>	<b>182.889</b>	<b>163.161</b>	<b>103.067</b>
<b>TOTAL NET EQUITY AND LIABILITIES (c) + (d).....</b>	<b>530.575</b>	<b>420.068</b>	<b>391.915</b>	<b>309.816</b>

#### YEAR-END PROFIT AND LOSS STATEMENT (amounts in thousand €)

	THE GROUP		THE COMPANY	
	31/12/2007	31/12/2006	31/12/2007	31/12/2006
<b>Total sales turnover.....</b>	<b>226.142</b>	<b>166.710</b>	<b>145.620</b>	<b>66.072</b>
Gross profits/ (losses).....	39.127	33.887	28.204	13.644
Profits / (losses) before tax, financial and investment results and depreciation.....	78.806	38.235	24.287	11.265
Profits / (losses) before tax, financial and investment results.....	72.290	31.802	20.081	8.036
Profits / (losses) before tax.....	71.616	33.843	31.029	11.793
Less taxes.....	(18.105)	(7.896)	(6.262)	(3.244)
<b>Profits / (losses) after tax.....</b>	<b>53.512</b>	<b>25.947</b>	<b>24.767</b>	<b>8.549</b>
Distributed to:				
Company shareholders.....	47.119	25.287	24.767	8.549
Minority Shareholders.....	6.393	660	-	-
Profits after tax per Share (in €/share).....	0,51	0,27	0,27	0,09
<b>Suggested dividend per Share- (€/share).....</b>	<b>-</b>	<b>-</b>	<b>0,16</b>	<b>0,14</b>
Total shares: 92.906.513 Ordinary: 66.937.526 Preferred: 25.968.987				

#### YEAR-END NET EQUITY CHANGES STATEMENT (amounts in € thousand)

	THE GROUP		THE COMPANY	
	31/12/2007	31/12/2006	31/12/2007	31/12/2006
<b>Total Net equity at beginning of year-end (01.01.2007 and 01.01.2006 respectively).....</b>	<b>237.178</b>	<b>222.529</b>	<b>206.749</b>	<b>194.219</b>
Year-end Profits/(losses) after tax.....	53.512	25.946	24.767	8.549
Cash and cash equivalents for sale financial items.....	0	0	7.775	12.653
Change of foreign exchange differences conversion reserve.....	(4.737)	(157)	0	0
Effect from change of investment percentage to a subsidiary company.....	6.418	(3.077)	0	0
Profits/(losses) from sale of cash and cash equivalents for sale financial items.....	0	0	(1.095)	0
Property Investment valuation differences.....	3.876	0	0	0
Profits/(losses) from Own Shares sales that were transferred to the equity capital.....	1.498	2.287	1.498	2.287
Distributed Dividends (profits).....	(13.007)	(13.007)	(13.007)	(13.007)
Effect from subsidiary merge.....	0	0	4.378	0
Own shares (purchases)/sales.....	(2.309)	2.656	(2.309)	2.048
<b>Net Equity at end of period (31.12.2007 and 31.12.2006 respectively).....</b>	<b>282.428</b>	<b>237.178</b>	<b>228.755</b>	<b>206.748</b>

#### ADDITIONAL DATA AND INFORMATION

- 1) "Emphasized Matter: According to the Auditing Report of the Certified Auditors Public Accountants, "Without stipulating reservation subject to the conclusion of our audit, we call upon your attention that no provisions have been made for potential tax liabilities regarding the un-audited, tax wise, fiscal year ends of the Joint Ventures/Consortiums, as relevantly mentioned in note 8.19 which is cited in the Financial Statements Addendum, regarding the current tax position of the Company and the Group. The outcome of the Joint Venture/Consortiums tax audits can not be forecasted at this current stage and therefore no provision whatsoever has been made upon the Financial Statements relevant to this matter".
- 2) All of the companies of the Group that are included in the table "GROUP STRUCTURE" are consolidated with the full consolidation method, except the joint ventures which are consolidated with the net equity method.
- 3) For the un-audited tax year-ends of the Parent company and the remaining companies of the Group, mentioned in the appendix and the Group structure, sufficient provisions for potential taxes have taken place except for the joint ventures/consortiums. The ordinary tax audit for the un-audited tax year-ends from 2002 up to 2004 of the Parent has been finalized. For the tax audit differences the Company has performed sufficient provisions in previous year-ends. More information is stated within the financial statements in paragraph (8.19).
- 4) The Group's assets are free of mortgages and charging orders in favour of third parties, with the exception of a building of the company THOLOS S.A., upon which a mortgage amounting to € 0,15 million exists for liability guarantees.
- 5) There are no judicial or administrative or under litigation disputes for which, in sum taken into consideration by case, may have a significant impact on the financial position or operation of the company and the group. More information is stated within the financial statements in paragraph (8.31).

#### YEAR-END CASH FLOW STATEMENT INFORMATION (Indirect Method) (amounts in € thousand)

	THE GROUP		THE COMPANY	
	31/12/2007	31/12/2006	31/12/2007	31/12/2006
<b>Operating Activities</b>				
Profit before tax.....	71.617	33.842	31.029	11.793
Plus / less adjustments for:				
Depreciation.....	6.515	6.432	4.205	3.229
(Depreciation of assets grants).....	(71)	(116)	(71)	(66)
Losses / (Profits) from asset sale.....	(836)	(2.112)	17	72
Provisions / (Revenues from unused provisions of previous year-ends).....	936	252	922	219
Losses / (Profits) of fair value Property Investments.....	(48.538)	(7.352)	0	0
Foreign exchange differences.....	(4.737)	(302)	0	0
Results (income, expenses, profits and losses) from investment activity.....	(621)	(3.290)	(13.885)	(3.290)
Credit interest and similar income.....	(630)	(678)	(76)	(148)
Debit interest and similar charges.....	10.746	5.504	7.254	3.188
Plus/ less adjustments for changes of working capital accounts that are related with operating activities:				
Decrease / (increase) of inventories.....	(13.974)	(10.303)	(2.255)	(2.061)
Decrease / (increase) of receivables.....	(26.868)	(50.882)	(17.448)	(11.871)
(Decrease) / Increase of liabilities (except banks).....	19.967	36.226	34.230	5.757
Less:				
Paid up Debit interest and similar charges.....	(10.746)	(5.498)	(7.254)	(3.188)
Paid up income taxes.....	(8.636)	(3.807)	(6.322)	(3.043)
<b>Total inflows / (outflows) from operating activities (a).....</b>	<b>(5.878)</b>	<b>(2.083)</b>	<b>30.346</b>	<b>593</b>
<b>Investment activities</b>				
Disposal/(Acquirement) of subsidiaries, associates and other investments.....	(888)	(10)	(33.373)	(2.037)
Purchases of tangible and intangible assets.....	(16.108)	(10.676)	(14.342)	(9.235)
Disposal/(Acquirement) of property investments.....	(18.974)	11.000	0	0
Collections from sale of tangible and intangible assets.....	2.285	2.309	22	2.223
Loans provided to affiliated parties.....	0	(4.688)	0	(4.602)
Decrease of share capital of subsidiary.....	0	0	0	1.787
Collected dividends.....	0	0	3.141	883
Interest received.....	630	351	76	58
Collections from Government grants.....	369	62	0	0
Settlement of Derivative Financial Items.....	4.760	2.761	4.760	2.761
<b>Total inflows / (outflows) from investment activities (b).....</b>	<b>(27.926)</b>	<b>1.109</b>	<b>(39.715)</b>	<b>(8.162)</b>
<b>Financial Activities</b>				
Collections from issued / undertaken loans.....	70.500	47.408	40.149	29.303
Sales / (Purchases) of own shares.....	(410)	4.334	(410)	4.334
Loan settlements.....	(34.619)	(39.671)	(27.150)	(22.300)
Liability settlements from financial leases (amortization).....	(530)	(1.471)	(74)	(692)
Paid dividends to parent company shareholders.....	(12.908)	(13.126)	(12.908)	(13.126)
<b>Total inflows / (outflows) from financial activities (c).....</b>	<b>22.034</b>	<b>(2.526)</b>	<b>(393)</b>	<b>(2.480)</b>
<b>Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c).....</b>	<b>(11.771)</b>	<b>(3.500)</b>	<b>(9.762)</b>	<b>(10.049)</b>
<b>Cash and cash equivalents at the beginning of year-end.....</b>	<b>34.692</b>	<b>38.192</b>	<b>9.725</b>	<b>19.774</b>
<b>Plus cash and cash equivalents of absorbed company.....</b>	<b>0</b>	<b>0</b>	<b>3.985</b>	<b>0</b>
<b>Cash and cash equivalents at the end of the year-end.....</b>	<b>22.921</b>	<b>34.692</b>	<b>3.949</b>	<b>9.725</b>

#### GROUP STRUCTURE

ΕΠΩΝΥΜΙΑ ΕΤΑΙΡΕΙΑΣ	HEADQUARTERS	% PARTICIPATION	UNAUDITED TAX YEAR-ENDS
MICHANIKI S.A.....	GREECE	PARENT	2005-2007
HELLENIC PIPING S.A.....	GREECE	100,00%	2001-2007
BALKAN EXPORT S.A.....	GREECE	52,52%	2000-2007
MARMARA KAVALAS S.A.....	GREECE	77,07%	2003-2007
THOLOS S.A.....	GREECE	100,00%	2003-2007
HELLENIC WOOD INDUSTRY S.A.....	GREECE	98,62%	2003-2007
MICHANIKI REAL ESTATE S.A.....	GREECE	100,00%	2005-2007
MICHANIKI BULGARIA S.A.....	BULGARIA	100,00%	1995-2007
MICHANIKI UKRAINE.....	UKRAINE	100,00%	1/4/07-2007
MICHANIKI RUSSIA LTD.....	RUSSIA	79,91%	2004-2007
MICHANIKI EGYPT.....	EGYPT	88,13%	2007
MICHANIKI BELARUS.....	BELARUS	88,13%	2007
J/V:"MICHANIKI S.A.-EDISTRA EDILIZIA STRADALE SPA".....	GREECE	99,00%	2003-2007
J/V:"MICHANIKI S.A.-ELLISON CONSTRUCTION INC.".....	GREECE	50,00%	2003-2007
J/V:"MICHANIKI S.A.-EMPEDOS S.A.-AEGEK-ELLINIKI DYNAMIKI".....	GREECE	93,00%	2003-2007
J/V:"MICHANIKI S.A.-ATHINA S.A.".....	GREECE	50,00%	2005-2007
J/V:"MICHANIKI S.A.-TERNA S.A.".....	GREECE	2,00%	2002-2007
J/V:"MICHANIKI S.A.-ATTI-KAT S.A.".....	GREECE	99,80%	2003-2007
J/V:"MICHANIKI S.A.-ATHINAIKI TEHNIKI S.A.-PARNON S.A.".....	GREECE	62,50%	2003-2007
J/V:"AKTOR-PANTEHNIKI-MICHANIKI".....	GREECE	20,00%	2003-2007
J/V:"AKTOR-MICHANIKI-MOHLIS-ALTE".....	GREECE	4,38%	2003-2007
J/V:"AKTOR-MICHANIKI-MOHLIS-ALTE (EGNATIA AVE. - VEROIA)".....	GREECE	20,00%	2003-2007
J/V:"MICHANIKI S.A.-MOHLIS S.A.".....	GREECE	50,00%	2001-2007
J/V:"MICHANIKI S.A.-THEMELI S.A.-PARNON S.A.".....	GREECE	90,00%	2003-2007
J/V:"MICHANIKI S.A.-PANTEHNIKI S.A.".....	GREECE	50,00%	2003-2007
J/V:"MICHANIKI S.A.-CHR. KONSTANDINIDIS S.A.".....	GREECE	50,00%	2000-2007
J/V:"MICHANIKI S.A.-PARNON S.A.".....	GREECE	92,50%	1993-2007
J/V:"MICHANIKI S.A.-PANTEHNIKI S.A. (ALEXANDROUPOLIS)".....	GREECE	50,00%	2003-2007
J/V:"THESSALIKI-ELTER-MICHANIKI-TE CHR. KONDIS".....	GREECE	28,33%	2002-2007
J/V:"THESSALIKI-MICHANIKI-ELTER".....	GREECE	25,00%	2002-2007
J/V:"ATHINA-MICHANIKI".....	GREECE	50,00%	2006-2007
J/V:"TERNA-MICHANIKI".....	GREECE	35,00%	2005-2007
J/V:"THEMELIODOMI-MICHANIKI-MOHLIS".....	GREECE	40,00%	2003-2007

- 6) The Group's employed personnel at 31/12/2007 was 1.176 employees and the company's 921 employees and at 31/12/2006, 858 and 485 respectively.
- 7) The Group & Parent Company's sales turnover (01.01-31.12.07) to associated parties amounted to € 124 thousand and € 776 thousand respectively. The Group & Parent Company's purchases (01.01-31.12.07) from associated parties amounted to € 1.180 thousand & € 4.088 thousand respectively. The purchases and sales (01.01-31.12.2007) between subsidiaries amounted to € 784 thousand. At 31.12.2007 the Group's and the Company's receivables from associated parties amounted to € 36.919 thousand and € 40.492 thousand respectively, and the Group's and Company's liabilities to associated parties amounted to € 23.477 thousand and € 24.169 thousand respectively. Between subsidiary companies at 31.12.2007 there is a remaining balance of receivables- liabilities amounting to € 1.043 thousand. The transactions and fees for executive employees and members of the management of the Group and the Parent Company (01.01.-31.12.2007) amounted to € 9.315 thousand & € 1.606 thousand respectively, receivables to executive employees and members of the management of the Group and the Parent Company amounted to € 0 thousand and € 0 thousand respectively and the liabilities at 31.12.2007, towards executive employees and members of the management of the Group and the Parent Company amounted to € 41 thousand & € 41 thousand respectively. More information is stated within the financial statements in paragraph (8.29).
- 8) The Group publishes financial statements which were compiled according to the IFRS from 01.01.2005. Certain item reclassifications took place regarding the comparative period 01.01.-31.12.2006 of the Group and the Company in the tables "BALANCE SHEET ITEMS" and "CASH FLOW STATEMENT INFORMATION". Further data is stated within the financial statements in paragraph (3).
- 9) The Group's and the Company's total investments in fixed assets for the period 01.01-31.12.2007 amounted to € 14.038 thousand and € 12.259 thousand respectively.
- 10) Possible differences in totals are due to number rounding.

Amarousio, March 26th, 2008

THE CHAIRMAN OF THE BOARD

THE MANAGING DIRECTOR

THE FINANCIAL DIRECTOR

THE CHIEF ACCOUNTING MANAGER

PRODROMOS S. EMFIETZOGLOU  
 ID No: E 498825/86

MELPOMENI PR. EMFIETZOGLOU  
 ID No: AE 034080/06

APOSTOLOS N. ATHANASOPOULOS  
 ID No: E 288898/87

KIKIANTONIS I. CHRISTOS  
 ID No: N 296442/83 License Register No. of the  
 Chartered Auditors Association 13476