

Forthnet

ANNUAL REPORT

For the year

1 January 2020 to 31 December 2020

According to Law 3556/2007

In accordance with the International Financial Reporting
Standards as adopted by the European Union

Forthnet S.A.

Registration No S.A. 34461/06/B/95/94

G.E.M.I. 77127927000

Scientific Technological Park of Crete

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STATEMENTS OF THE MEMBERS OF THE BOARD OF DIRECTORSStatements of the Members of the Boards of Directors(in accordance with article 4 par. 2 of L. 3556/2007)

The following statements, which are effected in accordance with article 4 par. 2 of the L.3556/2007, as applicable, are given by the following Members of the Board of Directors of the Company:

1. Nikolaos Stathopoulos of Panagiotis, resident of United Kingdom, President of the Board of Directors
2. Panagiotis Georgiopoulos of Konstantinos, resident of Greece, Vice-President of the Board of Directors and CEO and
3. Vladislav Ratajac of Miloje, resident of Malta, Member of the Board of Directors

The undersigned, in our above-mentioned capacity, as specifically appointed by the Board of Directors of the society anonyme company under the name "Hellenic Company of Telecommunications and Telematic Applications Societe Anonyme" and trade title "Forthnet S.A." (hereinafter referred to as "Company" or as "Forthnet"), we state and we assert that to the best of our knowledge:

- (a) the financial statements of the Company and the Group of the society anonyme company under the name "Hellenic Company of Telecommunications and Telemetric Applications Societe Anonyme" and trade title "Forthnet S.A." for the period from January 1, 2020 to December 31, 2020, which were compiled according to the applicable International Financial Reporting Standards, as adopted by the European Union, provide a true and fair view of the assets and the liabilities, the equity and the results of the Company, as well as the companies' which are included in the consolidation, according to that stated in paragraph 3 of article 4 of the L.3556/2007 and the relevant executive Decisions of the Board of Directors of the Capital Market Commission.
- (b) the annual Report of the Board of Directors of the Company provides a true and fair view of the evolution, the achievements and the financial position of the Company, as well as the companies which are included in the consolidation, including the description of the main risks and uncertainties they face and relevant information that is required according to paragraphs 6 to 8 of article 4 of the L. 3556/2007, and the relevant executive Decisions of the Board of Directors of the Capital Market Commission.

Iraklio, April 29, 2021

Nikolaos Stathopoulos

Panagiotis Georgiopoulos

Vladislav Ratajac

President
of the Board of Directors

Vice-President
of the Board of Directors and
Chief Executive Officer

Member
Of the Board of Directors

BOARD OF DIRECTORS' REPORT ON THE FINANCIAL STATEMENTS
of
«Hellenic Company for Telecommunications and Telematic Applications S.A. - Forthnet S.A.»
(according to the regulations of par. 6 of article 4 of L. 3556/2007)

Regarding the consolidated and separate Financial Statements
for the year ended December 31, 2020

The report of the Board of Directors of the Hellenic Company for Telecommunications and Telematic Applications S.A. (hereafter refer to as "Forthnet" or the "Company") has been prepared in accordance with the article 4, law 3556/2007 and refers to the Annual Financial Statements (Consolidated and Standalone) for the period January 1, 2020 to December 31, 2020.

The Board of Directors report includes an analysis of the Company's financial performance for the period January 1st, 2020 to December 31, 2020, the significant events that took place in the year 2020, a description of the main risks and uncertainties for the next financial year, as well as the prospects of the Group for the next financial year. The report also includes the corporate governance statement, the non-financial report, the significant transactions of the Group and the Company with their related parties, as well as other data required by the relevant legislation.

1. PERFORMANCE AND KEY FINANCIAL DATA

- Revenue from contracts with customers and leases amounted to € 249.8 million and is decreased by € 10.2 million compared to the previous year (2019: € 260 million) mainly due to the decline in the retail pay tv subscription revenues. Total revenue for the year, including other income, reached € 276.4 million and is significantly increased by € 13.6 million compared to the previous year (2019: € 262.8 million) mainly due to one-off gain that derived from the write -off of previous years' payables balances due to a foreign supplier (amounting to € 24.7 million). Operating results (EBITDA) amounted to € 55.6 million, benefiting from a profit of € 25.3 million, which resulted from the discounts / write-offs of old suppliers' balances. These discounts / write offs were agreed as part of agreements of the subsidiary Forthnet Media S.A. with specific suppliers for settlement of old payable balances. Excluding the aforementioned gain EBITDA amounted to € 30.3 million and is decreased compared to the previous year by 18.4% (2019: €37.1 million) mainly due to the abovementioned decline in revenues.
- Revenue from corporate customers of telco services are marginally increased by 1.3% while advertising revenue are increased by 4.1%. Revenue from corporate customers of pay TV services are decreased by -7.9% mainly due to the negative effect of COVID-19 pandemic.
- The Group has 869 thousand retail subscriptions, serves 653 thousand unique customers, 550 thousand broadband subscribers and 463 thousand retail and wholesale Pay TV subscribers in Greece and Cyprus.
- The Pay TV revenues continue to be affected by the plethora of services from local and international companies, as well as by the ensuing content fragmentation.
- Broadband subscription base remained steady, while a large increase is noted in the subscribers of high speed broadband services.

	12M 2020	12M 2019	Variance
Total Subscriptions	868,823	892,850	-2.7%
Unique Households	653,487	660,623	-1.1%
Households with 3play/Bundled Services	215,336	232,227	-7.3%
Broadband subscribers	550,194	550,967	-0.1%
Pay TV retail subscribers	318,629	341,883	-6.8%
Pay TV wholesale subscribers	144,865	115,422	25.5%

According to **CEO, Mr. Panagiotis Georgiopoulos:**

"2020 it was a landmark year for Forthnet. Through the purchase of the banks' exposures, United Group, the leading Pay-TV and Telco operator in S.E. Europe, acquired control of Forthnet. The process is expected to be completed within May, as a result of the Company restructuring.

Nonetheless, 2020 was a challenging year, as the Covid-19 pandemic-related lockdowns affected the activities of the Company customers, partners and suppliers. Forthnet, with the support of its shareholders, and, most importantly, of its employees, managed to overcome these obstacles, mitigating the impact of the pandemic on its performance.

Personally, I am honoured to join the United Group team and drive Forthnet into this new era. We are confident that our sole focus on improving customer experience, centred around innovative services and technologies, will deliver great value to Greek consumers and businesses."

OPERATING PERFORMANCE

Bundling/3Play

As at December 31, 2020, Forthnet served 215.3 thousands households with Nova 3play/bundled services. The share of Nova 3Play subscriptions in Forthnet's customer base stood at 33 %.

	12M 2020	12M 2019	Variance
Households with 3play/Bundled Services	215,336	232,227	-7.3%
Households with 3play/Bundled Services as % of total	33.0%	35.2%	-2.2 p.u.

Telecommunication services

On December 31, 2020 the active LLU subscribers were 539.4 thousand and included 108.7 thousand total NGA subscriptions.

	12M 2020	12M 2019	Variance
Unique Customers	653,487	660,623	-1.1%
Broadband subscribers ¹	550,194	550,967	-0.1%
Active LLU customers	539,392	538,800	0.1%
From which total NGA subscriptions	108,737	79,005	37.6%

Pay TV services

At the end of December 2020 Pay TV retail and wholesale subscriber base stood at 318.6 and 144.9 thousands respectively.

	12M 2020	12M 2019	Variance
Pay TV subscribers Retail Greece & Cyprus	318,629	341,883	-6.8%
Pay TV subscribers Wholesale Greece & Cyprus ²	144,865	115,422	25.5%
Total Pay TV subscribers	463,494	457,305	1.4%

Financial Highlights for the year ended 2020

The consolidated revenue for the year 2020, amounted to € 276.4 million, and shows an increase of 5.2% compared to the previous year due to the extraordinary income of € 24.7 million which is recorded in " Other income "and which concerns the gain from the write-off of part of the liability to a foreign supplier. This write-off occurred in the context of the renegotiation of the supplier's contract with the subsidiary Forthnet Media SA .

Excluding the above profit, total revenues amount to 251.7 million and are reduced compared to the previous year of 2019 by 4.2%. The decline is noted mainly in the business pay tv customers and is mainly due to the COVID 19 effect which had a significant impact on revenue from bar / café and hotel customers. In addition, there is a decline in Pay-TV retail customers due to the decline in the retail subscription base.

Revenue analysis (€ '000)	12M 2020	12M 2019	Variance
Total Retail	170,878	179,198	-4.6%
Telco Retail	103,464	103,314	0.1%
Pay TV Retail	67,414	75,884	-11.2%
Total Business	56,918	58,419	-2.6%

¹ Active and under activation household and business broadband internet/telephony subscribers

² Total subscriptions of wholesale Pay TV in Greece and Cyprus (Vodafone, Wind, Cyta Cyprus, Cablenet, MTN and Primetel)

Telco Business	34,114	33,672	1.3%
Pay TV Business	22,804	24,747	-7.9%
Advertising	10,257	9,856	4.1%
Other revenues	38,323	15,309	150.3%
Total revenues	276,377	262,782	5.2%

At Group level, the EBITDA for the year 2020 amounted to € 55.6 million, while excluding the gain of 25.3 million from discounts / write-offs of old balances with suppliers in the context of agreements of the subsidiary Forthnet Media A.E. for settlement of liabilities of previous periods, it amounted to € 30.3 million and is reduced compared to the previous year by 18.4% (2019: € 37.1) mainly due to the decline in pay-TV revenues.

EBITDA analysis (€ '000)	12M 2020	12M 2019	Variance
Total Revenues from contracts with customers and leases	249,768	259,971	-3.9%
Other Income	26,609	2,811	846.4%
EBITDA	55,612	37,080	50.0%
EBITDA margin	20.1%	14.1%	6 p.u.

It is noted that EBITDA ratio (operational earnings before interest, taxes, depreciation and amortization), which is a non-IFRS measure, is calculated as follows:

	Group	
	01.01 - 31.12.2020	01.01 - 31.12.2019
Revenue from contracts with customers	249,655,340	259,865,345
Rental income	112,947	105,294
Other income	26,608,641	2,811,433
Operating expenses before depreciation and amortization	(219,912,083)	(224,790,555)
Government grants	(852,738)	(912,001)
EBITDA	55,612,106	37,079,516

It is noted that the Operating expenses before depreciation & amortization is calculated as follows:

	Group	
	01.01. - 31.12.2020	01.01. - 31.12.2019
Telecommunications costs	(77,528,012)	(76,826,785)
Royalties and licenses	(65,269,956)	(65,257,835)
Cost of sales of inventory and consumables	(2,058,279)	(1,755,694)
Advertising and promotion costs	(4,699,221)	(4,391,064)
Payroll and related costs	(30,347,211)	(31,532,447)
Sundry expenses	(40,009,404)	(45,026,729)
Operating costs before depreciation, amortization	(219,912,083)	(224,790,555)

In relation to the loans of the Company and the Group it is noted that as of December 31, 2020 all of them have been transferred in borrowings due to related parties as a consequence of the acquisition of all bank loans of the Company and the Group by the new shareholder «NEWCO UNITED GROUP HELLAS SARL» (with the exception of the convertible bond loan amounted to € 78 thousand which was fully repaid in April 2021). At the same time the loans of the Company and the Group are appearing increased by € 42.9 million due to the new bond loans signed with the new shareholder. More information exist on notes [6](#) and [32](#) of the annual financial statements.

2. SIGNIFICANT EVENTS FOR THE YEAR ENDED 2020

Developments on the shareholders of Forthnet Group

- On September 8, 2020, the transaction was completed between United group, the leading telecommunications and media provider in Southeastern Europe, and the National Bank of Greece, Alpha Bank, Piraeus Bank and Attica Bank, on the basis of which United group agreed to acquire the debt and a significant minority in Forthnet SA. The transaction resulted in the United group assuming all of Forthnet Group's borrowings, the convertible bond loan and an initial 33.2% of the Company's share capital.
- This investment is the third largest transaction since BC Partners acquired United group in March 2019, following the acquisitions of the Croatian Tele2 and the Bulgarian Vivacom in 2020, all of which together increase the size of the United group to € 1.7 billion in revenue. United Group's entry into the Greek market is another milestone in its strategy for growth in the European market, and further strengthens its position as a leading provider in eight countries in the wider region. United group has about 11 million customers and employs more than 12,500 people. The group's media pillar, United Media, operates 45 channels and produces tens of thousands of hours of original content each year, making it one of the largest and most important content producers in Southeast Europe.
- The entry of United group confirms the strategic value of Forthnet Group and gives it new perspectives. The significant growth in the broadband and pay-TV markets, where the Company is already active and the potential entry into new markets, creates a significant investment opportunity for Forthnet Group, which can benefit from the know-how and experience of United Group's management, network and technology. In particular, United group intends to bring to the Greek market more content and options in entertainment as well as sports content, which will lead to the development of pay-TV services. United group's experience in areas such as content and technology, along with offering a wider range of telecommunications services, can provide a superior user experience and achieve United Group's goals for the specific business sector.
- United group announced on 5th of March 2021 that it has completed the Mandatory Public Offering for the shares of Forthnet SA, acquiring 96.83% of the common registered shares of the share capital of the Company. United group started the Mandatory Public Offering for the shares of Forthnet, after first covering the minimum mandatory requirements of Greek Law. According to the announcement of the Company dated 10.03.2021, on March 9, 2021, following the completion of its mandatory Public Offer dated 10.12.2020, NEWCO UNITED GROUP HELLAS S.A.R.L. submitted for approval a written request to the Hellenic Capital Market Commission for the exercise of the right of redemption of the common registered, intangible, after voting shares of the Company, with a nominal value of 0.30 Euros each, according to the provisions of article 27 of Law 3461/2006, and specifically for the approval of the exercise of the right of redemption of the remaining shares of the Company which it does not own and the Coordinated Persons, ie a total of 10,619,224 shares. Subsequently, the Company, according to its announcement of 9.4.2021, announced that the Board of Directors of the Hellenic Capital Market Commission (EC) pursuant to its decision No. 5/909 / 8.4.2021: (a) approved the request of the company under the name "NEWCO UNITED GROUP HELLAS SARL" (the "Offeror") for the exercise of the right of redemption (the "Right of redemption") of all the common shares of the Company not held by the Offeror, according to article 27 of N .3461 / 2006, and (b) set April 23, 2021 as the date for the cessation of trading of the Company 's shares.

Content Rights

During 2020:

Notwithstanding the adverse and unprecedented conditions that Nova had to confront throughout the year, due to the Covid-19 pandemic, it succeeded in providing its subscribers with a broad range of content choices, enhancing on one hand mostly the cinema and entertainment program while in parallel it managed to acquire new, exciting properties and create special sport zones exploiting fully its rich sports library.

With regards to the cinema and entertainment content,

- Nova secured exclusively the live broadcast of the internationally known cinema award shows **Golden Globe Awards, Screen Actor Guild Awards & Bafta Awards**.
- Nova enriched its schedule with several great **tributes**, such as to Joaquin Phoenix for the award-winning film "JOKER", to Tom Hanks, Billy Wilder, Christian Bale, Brad Pitt, Pedro Almadovar, to Quentin Tarantino on the occasion of the award-winning film "ONCE UPON A TIME IN HOLLYWOOD", to Ennio Moriccone for his amazing melodies, to the "Bad Boys" with Will Smith and Martin Lawrence, as well as to Renee Zellweger who won all the awards with her unique performance in "Judy".
- Nova presented a unique special tribute to James Bond, **"It's Bond Time!"**, with all 24 films of the beloved 007 secret agent. In addition, a tribute to Sean Connery, on the occasion of his recent death.
- Easter with **Easter Kids Fantasy**, with more than 50 films and 200 episodes of series and movies from Nova's favorite kids channels, such as Nickelodeon, Nick Jr, Disney Channel, Disney XD & Boomerang.

- Nova extended its multi-year exclusive agreement with one of Hollywood's Major Studios, **Warner Bros.** and closed agreements with important European distributors, for new First Run TV series & box sets.
 - Nova enriched the Nova On Demand & Nova Go services with **box sets** of successful series such as Deadwood, Mad Men, as well as a variety of successful series, such as ELEMENTARY, THE AFFAIR, RAY DONOVAN etc. In addition, Nova brought the well-known "Zouzounia" to the Nova On Demand service for our youngest subscribers to enjoy!
 - Nova launched a new zone "**House of Europe**", which will feature some of the best fresh European series, as well as the new lifestyle show, **My Tay** which is a production of Nova.
 - Another Nova co-production, the film "**Apples**" by Christos Nikos, was officially nominated by Greece and the Ministry of Culture and Sports for the 2021 Oscar Awards, in the category of foreign language film.
 - Nova enriched its content with many Nova branded pop up channels, like the series channel **NovaCinemaExtraHD: A Series Each Day**, for non-stop binge-watching with daily series marathons, the channel **NovaCinemaExtraHD: Earth Day Festival**, on the occasion of the 50th anniversary of Planet Earth, the thematic channel **NovaCinemaExtraHD: Heist Case**, with the smartest, funniest and most dangerous robberies, and finally the channel **NovaSummer Kids** for our young friends, with two well-known movies, dubbed in Greek, every day!
 - Nova added in its bouquet the favorite Greek channel **Mega Channel**
 - Extended its multi-year agreement for the channels **DISNEY, FOX CHANNELS, NAT GEO CHANNELS, BOOMERANG & CNN, MTV EUROPE, NICKELODEON, VHI, MTV HITS, MTV LIVE HD, E! Entertainment, Mad Greekz** as well as **Adult channels**.
 - Nova enriched its bouquet with the **new music channel NR1 HD** with the biggest international and Greek Hits of the most famous artists, as well as, the **Food Network HD channel**, which is dedicated to the art of cooking and pastry making.
- **With respect to the premium sports**
 - Nova materialized a significant investment by acquiring the exclusive broadcasting rights for the home matches of all clubs, which participate in the **Greek Super League 1 Championship**, alongside with all available home qualifier matches of the Greek teams, which participate in the UEFA competitions and the friendly matches of all clubs.
 - In parallel, Nova continued to hold the exclusive media rights for the broadcasting of the leading European basketball teams' competition «**Euroleague Basketball**» (in which there is a secured participation of the basketball teams of Panathinaikos and Olympiacos) and of the "**Eurocup**" competition, which is considered as the second most important basketball competition in Europe and where the Greek team of Promitheus Patras also participates.
 - Furthermore, Nova maintained the exclusive broadcasting rights of international top football properties, such as the famous **Italian football Championship (Serie A)** and the renowned **French Football Championship (Ligue 1)**, the **German National Football Cup ("DFB-Pokal")**, the **Spanish Super Cup**, the **Dutch Football Championship (Eredivisie)**, the **top international summer football tournament "International Champions Cup"**, while at the same time it added in its sports content portfolio two more interesting football championships, i.e. the **Belgian Championship (Jupiler Pro League)** and the **USA soccer championship (MLS)**.
 - Moreover, Nova kept on transmitting, on an exclusive basis, the most iconic grand slam tennis tournament "The Wimbledon Championships" and renewed the agreements for the broadcasting of three of the major golf tournaments (**PGA of America Championship, R & A Open Championships, US Open**).
 - In addition to the above, Nova created a new sports oriented channel called "**Novasports World**", which is designed in such a way, so as to provide Greek ex-patriots ("Greek diaspora") rich sports content from Novasports channels.
 - Finally, given the turbulence that Covid-19 pandemic provoked almost throughout the year, Nova, following the example of all other TV operators, which provide sports content globally, adjusted its programming to the new circumstances, by including in its TV schedule new interesting archive zones, as well as by acquiring and broadcasting several sports documentaries.

Network Development and Investments

During the year 2020, Forthnet:

- Upgraded its international link capacity, reaching a total of 300 Gbps. The capacity for Content Delivery Network (CDN) services in Athens and Thessaloniki (Google, Akamai, Facebook, Netflix) upgraded to 590Gbps.
- Upgraded the capacity of the national DWDM transmission network, that support all broadband services, reaching a total capacity of 1,79Tbps. Furthermore, five new WDM nodes installed and enabled.
- Installed new and upgraded the existing network infrastructure in order to fulfill the particularly increased demand of its subscribers during the reporting period. In this framework, the Company enabled a new 2x100G interconnection

between Athens-Thessaloniki sites, core network nodes in Athens were upgraded by 4x100G and the interconnections of core nodes with the backbone network in Thessaloniki were upgraded to 100G.

- Expanded the provision of VPU/VLU service by 12 additional Local exchanges by implementing the appropriate interconnections.
- Upgraded the optical network infrastructure in Athens Lamda Helix datacenter to expand the available capacity and to support the provision of more reliable high-speed services to enterprise customers.
- Redesigned and upgraded the networking infrastructure of voice services in order to support needs emerged by the mobile services.
- Proceeded to redesign and upgrade by 50G of IP access nodes serving enterprise customers, addressing the cost optimization and the improvement of services availability.
- Upgraded the capacity of MPLS network in Thessaloniki to enable geo-redundancy and proper distribution of resources for enterprise customers services.
- Upgraded the power supply in central Datacenter in Thessaloniki by the construction and activation of a new private substation of medium voltage reduction 800kW. Furthermore, it implemented automatic fire protection plan in the same datacenter, by installing automatic extinguishing systems in critical areas
- Continued the project to increase power availability in major Athens datacenter by activating a 2nd channel for equipment power supply.

Innovation and New Services

During 2020, Forthnet:

- Completed the majority activities for MVNO launch and started pilot operation of the service. Among those activities, the Company:
 - Completed the majority of network equipment configuration and integration
 - Activated new interconnections with all national fixed and mobile operators
 - Completed the deployment of the selected solution for Roaming services
 - Completed the configuration of SIM cards and appropriate management tools according the planned services requirements
- Selected new terminal equipment for business customers services, to cover higher speeds and optimize the relevant costs. At the same time, the new equipment has integrated modern functions (Security, SD-WAN) facilitating future development and availability of specialized modern services.

Participated successfully in a number of European Research Projects, within the HORIZON 2020 framework, in collaboration with prominent EU research institutes. Engaging in these projects helps the Group develop experience in order to provide sophisticated services and improved customer experience. Specifically:

- The implementation of Safe-DEED project continues in 2020. As part of the project, secure data exchange algorithms and processes will be implemented both within the Company and with third parties e.g. specialized data analysis consultants.
- The 5G-SOLUTIONS project continues in 2020. The aim of the project is to measure quality indicators of services available over 5G networks. The service categories that will be tested using the pilot 5G networks available to the project are: Factories of the Future, Smart Energy, Smart Cities & Ports, Media & Entertainment.
- The TRUSTS project commenced in 2020. The project aims at creating a data marketplace able to fulfil business needs of identifying, procuring and analyzing external datasets based on international interoperability and security standards.
- The COPA EUROPE project commenced in 2020. The project aims at developing a platform for the creation and distribution of innovative sports content (XR, ESPORTS, storytelling, etc.) adapted to user preferences.

Additional projects have been awarded which commence within 2021.

3. PROSPECTS FOR THE NEXT FINANCIAL YEAR 2021

For 2021, Management's main priorities and strategic directions will be focused on the reorganization and development of the Company, through the know-how and the synergies that will flow by being a member of United Group. The Group's strategy will be to strengthen its existing position in the telecommunications and pay-TV markets and the diversification through the development of new services. In this framework, priority will be given to attracting higher value customers, following a strategy placing emphasis on the value of services rather than decreased or aggressive pricing.

More specifically:

As regards Residential Services, for the 2021, Forthnet will focus its interest in the enhancement of its customer base through actions that will improve the overall customer experience both in terms of service quality and in terms of support.

At the same time, the improvement of customer experience will be continued by offering high-quality services adapted to the needs of Greek families in terms of communication, home entertainment and economy.

Bundled services will remain the Group's key growth driver in the subscription television market, in accordance with a strategy placing emphasis on enriching the services offered rather than reducing prices. More specifically, the Group will aim at further developing on-demand services in pay TV, fully utilizing new generation decoders.

In accordance with international trends, the strategic positioning of the Company requires further enhancement of its ability to provide content services using other media (e.g. the Internet). In this direction, an enhancement of OTT service is being prepared.

For existing subs, the Nova GO and Nova On Demand service are the key tools for content broadcast services using the Internet (Over the Top); Nova GO and Nova On Demand are being continuously updated to allow for new viewing capabilities, more channels broadcast live and hundreds of titles available on demand via mobile devices.

As regards Services for Business Customers & SMEs, in 2021 emphasis will remain on the further development of the SME market and Advertising. At the same time, efforts to promote bundled services focusing on the particular needs of small and medium-sized enterprises will intensify. Also, Company will focus on public sector market, especially for the development for the segments of SYZEFXIS II project that Company was awarded. A project which upgrades the Public Sector telecom infrastructure.

Investments

Investments planned for year 2021 aim at integrating technologies of the Company with those used in United group and at improving and safeguarding the services offered, as well as creating infrastructure for the provision of new services. More specifically, the following are planned:

- The construction of new fiber optic network to support the physical interconnection with other members of United group
- The upgrade of Internet capacities with activation of new interconnections
- The installation and activation of new Voice and Billing systems
- The replacement of the current IPTV/OTT streaming platform with new solution that is widely used in the members of the Group and it offers a range of new features.
- The detailed design and the launch of development for the segments of SYZEFXIS II project that Company was awarded.
- The upgrade of network infrastructure supporting xDSL/FTTx services (BRAS) to nx100G capacities in order to fulfill the increased demand.
- The expansion of coverage for VDSL and other NGA services (Vectoring & FTTH) provision.
- The redesign and upgrade of network Security in both the Datacenter for enterprise customers (ASE) and the Datacenter hosting the Company's IT infrastructure & services.
- The development and provision of the new Disaster Recovery as a Service, targeting enterprise customers with increased needs for uninterrupted operation of their systems
- The modernization of the infrastructure supporting CloudPBX & Unified communications services

Finally, Company will continue initiatives to reduce operating costs, placing emphasis on digitalizing operations and maximising the efficiency of existing infrastructure and the Company's assets in general.

4. PRINCIPAL RISKS AND UNCERTAINTIES FOR 2021

A. Risks associated with the macroeconomic environment

- The global outbreak of COVID-19 and its serious effect on the international as well as the Greek macroeconomic environment, may adversely affect both the Forthnet Group's (hereinafter "the Group") ability to raise capital and its

borrowing costs, which could have an adverse effect on the Group's business activity, financial situation and prospects.

- Changes in consumer behavior and in unemployment due to the COVID-19 crisis and its multi-level impact on the Greek economy as well as the society as a whole, could adversely affect demand for the Group's products and services, which could have an adverse impact on the Group's business activity, financial situation, results and prospects
- Management continuously estimates the possible impact of any changes in the macroeconomic and financial environment in Greece, in order to ensure that all necessary actions and measures are taken so that the effect on the Group's activities is minimized. Management cannot accurately predict the possible development in Greek economy; however, based on its evaluation, Management has concluded that no additional impairment provisions of financial and non-financial assets of the Group on December 31, 2020 are needed.

B. Risks associated with the business activity of the Group and its area of activity

- The insufficiency of the working capital of Forthnet Group for the next 12 months from the date of this report of the Board of Directors indicates the existence of uncertainty regarding the ability of the Company and the other members of the Group to finance their activities and business operation. It is noted, however, that the developments described below regarding the entry of the new shareholder United Group in the Company have already contributed to reducing the working capital deficit of Forthnet Group while at the same time it is expected from the current from year 2021 to lead to its full normalization.

More specifically and following the gradual completion of the Transaction; according to the announcements of the Company dated 29.05.2020, 02.09.2020, 08.09.2020 and 17.11.2020, based on which the Company announced the acquisition, by United Group, of the Loan Receivables, of the common bonds related to these loan receivables, of the convertible bonds and most of the shares held by the lending banks; the following developments have taken place:

1. The new investor, on 12.11.2020, acquired 61,220,194 Shares which, added to the 85,766,667 Shares already held on the above mentioned date, from previous OTC transactions, made the new investor the owner of a total of 146,986,861 (or 56.8908%) of the Company's existing, on the aforementioned date, total share capital and voting rights, and therefore the obligation to submit a Public Offer was created for the new investor, according to article 7 par. 1 of L.3461 / 2006, as the total voting rights of the Offeror exceeded the limit of 1/3 of the voting rights of the Company. Subsequently, it proceeded to convert all the convertible bonds it had acquired from the lending Banks, so that on 23.12.2020 it held 290,641,659 voting rights, corresponding to 84.60% of the existing number of voting rights Company. After the completion of the public offering, on 3.3.2021 the shareholder held a total of 332,668,582 shares corresponding to approximately 96.83% of the total paid-up share capital and voting rights of the Company at that time, and proceeded with the application. approval of the exercise of the right of redemption of the remaining shares so as to become the sole shareholder of the Company and, subsequently, to initiate the procedures of delisting of the Company's shares from the Athens Stock Exchange. The Board of Directors of the Hellenic Capital Market Commission (EC) pursuant to its decision number 5/909 / 8.4.2021, (a) approved the request of the Offeror to exercise the Redemption Right of all the common shares of the Company that do not is held by the Offeror, in accordance with article 27 of Law 3461/2006, and (b) set as the day of cessation of trading of the Company's shares on April 23, 2021.
2. As of December 31, 2020, the Company had raised through the issuance of a new common revolving bond loan (hereinafter "RBL"), which was fully covered by the shareholder Newco United Group Hellas Sarl, with Forthnet Media SA acting as guarantor of the issuer, a total amount of € 27 million to finance its working capital. The duration of the RBL is 24 months from the date of signing the Bond Loan Program, ie from 13.11.2020, and the interest rate is 4% per year. Then, until December 31, 2020, the shareholder Newco United Group Hellas S.a.r.l., in order to reach an agreement with a foreign supplier, the agreement also being guaranteed by the shareholder, paid on behalf of the subsidiary Forthnet Media SA to the supplier in the amount of € 16 million in order to repay the liabilities of the subsidiary and to achieve a particularly significant write-off of old debts. In this context, within the year 2021 and until the approval of the financial statements for the year 2020 the following have been signed: (a) on 26.2.2021 an amendment of the contract of the RBL (1st amendment) to increase its amount by € 16 million, increasing thus the total nominal value (capital) of the RBL to the amount of € 43 million, (b) contracts with the parent company Newco United Group Hellas SARL to increase the financing of the Company (2nd amendment of the RBL) with an additional amount up to € 20 million and at the same time (c) new financing with a value up to € 40 million, through a new bond

loan program, issued by the subsidiary Forthnet Media SA, guaranteed by Forthnet SA, which will contribute to the full normalization of the working capital of the companies of the Forthnet Group, while at the same time they will finance new investments (Syzefxis II, new pay-TV technologies, upgrade to the telecommunication equipment and network, etc.).

3. In addition, it is noted that at the date of approval of these annual financial statements the Company and the Forthnet Group have received from the parent Adria Midco B.V. letter of support, for a period of at least 12 months from the approval of the annual financial statements, in order to meet their working capital needs.

Based on the above, the Management of the Forthnet Group estimates that the risk that the Company and the Group will not be able to meet their needs for working capital has become, from the year 2020 onwards, very limited.

Regarding the negative net assets of the Company on 31st of December 2020 as well as on 31st of December 2019, and the application of paragraph 4 of article 119 of Law 4548/2018, according to which the Board of Directors is obliged to convene the general meeting of shareholders to take appropriate measures, it is noted that these arose in the past mainly due to the impairment provisions on related party receivables from the subsidiary Forthnet Media SA. In the year 2021 it is estimated that the new business plan for the Company and its subsidiary Forthnet Media SA, which at the date of approval of the 2020 financial report is still being processed, will help to remove those assumptions that led to the need for impairment provisions. At the same time, it is noted that in the year 2020 the share capital of the Company increased by the amount of € 51.3 million due to the conversion by the shareholder company of the convertible bonds acquired through the above mentioned Transaction, reducing at the same time the liability from the convertible bond loan of the Company, dated from 11.10.2016. It is further noted that the Company has decided, till the date of approval of this annual report, the early total repayment of the convertible bond loan on 22.04.2021.

- The financial position, prospects and the possibility of continuing the activity of the Company and the other members of Forthnet Group depends on the completion of any refinancing (if required) of the loan obligations arising from the syndicated bond loans - amounting to € 78.5 million and € 176.5 million issued by the Company and Forthnet Media SA respectively, as well as the relevant accrued interest of value 10.5 million and € 25.5 million respectively, which were transferred from the lending banks to the shareholder company Newco United Group Hellas S.a.r.l. in September 2020 (the "transferred OBLs").

However, it is noted that United Group has publicly announced its commitment to recapitalize and substantially reduce the Company's debt through extensive debt capitalization and new capital inflows, but also the assessment that these actions are expected to eliminate the Company's total debt and to provide it with significant additional capital resources, which will ensure its financial stability, its further profitable growth and the possibility of implementing its strategic plans. The above process is evolving lately at a rapid pace, with key points the capital strengthening of the Company, the restructuring of the strategy and its operational restructuring.

In addition, it is noted that the shareholder company Newco United Group Hellas S.a.r.l. has provided a letter which confirms that it does not intend to terminate or request the immediate repayment of the obligations arising from the transferred OBLs.

- Any early expiration or non-renewal of the content rights expiring or inability to enrich the existing programme of the Group will have a substantially adverse impact on its activity, financial situation, operating results and prospects.

The Group maintains important collaborations for the acquisition of (exclusive and/or non-exclusive) television rights to broadcast attractive audiovisual content. The Group takes the actions necessary for the timely renewal of content rights and their enrichment with new rights over a variety of content in order to remain up to date and competitive. Any early expiration or non-renewal of the Group's important collaborations with producers, beneficiaries or distributors of sports, entertainment, news, educational or other content or inability to enrich the content of its current programming either generally or under commercially reasonable terms could have a substantially adverse impact on the business activity, financial situation, operating results and prospects of the Group.

- The Group does not have significant concentration of credit risk, as its receivables originate from a broad customer base. The Group's exchange rate risk fluctuates during the year, depending on the volume of transactions in foreign

currency. Furthermore, the risk of an increase in loans bearing a floating interest rate could have an adverse effect on the Group's business activity, financial situation and operating results.

- Frequent changes in taxation and insurance legislation increase uncertainty, decrease programming capability and may have a substantially adverse impact on the Group's business activity, financial situation and operating results.
- The Group relies on its executives and its personnel. Its ability to remain competitive and effectively implement its business strategy greatly depends on the services provided by its executives and personnel in general.
- The operation and development of the Group and its ability to provide services to subscribers depends on the provider with Significant Market Power.

The Group utilizes numerous regulated Wholesale Products & Services marketed in Greece by the provider with Significant Market Power appointed by the EETT (in this case, OTE), in order to assemble and provide telecommunications services to its subscribers. These products and services include Unbundled Access to the Local Loop, Wholesale Broadband Access, Wholesale Leasing of Lines, Interconnection, etc. As a result, the provision of the above by the Group is directly dependent on OTE. The improper operation of the processes and wholesale products and services provided by OTE could have a substantially adverse impact on the Group's business activity, financial situation and operating results.

- The Group's ability to maintain its existing customers and to attract new ones depends on its own ability to successfully respond to the requirements of the market and possibly on other factors beyond its control.

The Group's success in maintaining its existing customers and attracting new ones greatly depends on the capability of offering products and services that are attractively priced in relation to the competition and the financial capabilities of Greek households and enterprises, on the ability to invest in the quality of the services offered (including the provision of effective services to its customer base) and on its ability to maintain the level of its technical infrastructure and the appeal of its TV content.

If the Group does not succeed in attracting new customers and/or maintaining its existing ones, does not ensure or renew television programmes with appealing content and cannot respond to support requests from new or existing customers in a timely and consistent manner, its revenue and cash-flow may decrease and this may have a substantially adverse impact on the Group's business activity, financial situation and operating results.

- If the Group does not succeed in cost-efficiently or otherwise interconnecting with other telecommunication service providers, it may not be able to offer its services.

The Group's ability to provide high-quality and cost-efficient services greatly depends on the direct interconnection of its networks to those of third party operators of telecommunications services in Greece - including OTE and alternative providers of broadband services - and internationally. It cannot be ensured that these third-party operators will respond to access requests in an effective or timely manner, or that there will be no further disruptions regarding the Group's interconnection with their networks. The Group's Pay TV programme is broadcasted to its customers via various satellite transmitters. The Group has concluded satellite capacity leasing contracts for the broadcast of its programme. If commercial or technological developments show that the satellite space available for the Group is inadequate, the Group may be forced to incur major expenditure in order to lease additional access to satellite broadcast space. Any inability of, problems with or hindrances to interconnection with the above-mentioned networks or any abnormal development in the contractual relationship for the satellite capacity leasing could affect the Group's ability to provide its services, which could, in turn, have a substantially adverse impact on the Group's business activity, financial situation and operating results.

- The Group depends on the reliability of its own networks or of third-party networks, and any system failure or breach of security and non-authorized access to its programme signals may result in a loss of customers and revenue.

The Group is able to provide services only to the extent to which it can maintain and support its network systems facing failures due to connection problems or blackouts, natural disasters, terrorist actions or sabotage, computer viruses and unauthorized access. Furthermore, to the extent that a disruption or breach of security lead to loss or destruction of data or client applications or to improper disclosure of confidential information, the Group could incur major expenditure, including liability and the cost of restoring the losses caused by the disruptions or security

breaches in question, especially in view of the forthcoming implementation of the General Data Protection Regulation (EU Regulation 2016/679). System failures, accidents, security breaches that cause the Group's work to cease and the loss or destruction of customer data or applications or improper disclosure of confidential information could lead to loss of customers and have a substantially adverse impact on the Group's business activity, financial situation and operating results. Furthermore, the operation of satellite is beyond the Group's control. Satellites are subject to substantial risks, such as defects, incorrect orbital position, destruction and/or damage that could block or hinder proper business activities.

In the case of satellite failure, the Group would be forced to conclude alternative agreements in order to secure transmitters. If the Group is forced to acquire alternative transmitters, customers may have to adjust their satellite antennae anew in order to receive broadcast signals, which could prove difficult and costly to implement. As such, if the Group does not secure adequate satellite transmission capacity in a timely manner and under financially acceptable conditions, this could have a substantially adverse impact on the Group's business activity, financial situation, operating results and prospects.

Any substantial damage, failure or obsolescence of the equipment, blackout, natural disaster, terrorist action or sabotage or breach of the network or security of the computer system affecting the connected systems and networks on which the Group relies and depends, as well as unauthorized access to the Group's programming signals could lead to loss of customers and revenue, having a substantially adverse impact on the Group's business activity, financial situation and operating results.

- Additionally, the Group faces the risk of access to its programming signal by unauthorized users. The provision of a subscription programme requires the use of encryption technology to prevent unauthorized access to the programme, i.e. 'piracy'. The Group uses encryption technology of high specifications for the secure transmission of its Pay TV signal. However, no technology can fully prevent piracy and essentially all Pay TV markets are characterized - each to a varying extent - by piracy, which takes on various forms. Moreover, encryption technology cannot fully block illegal retransmission or joint use of a television signal once it has been decoded. If the Group does not continue to use suitable means and measures to prevent unauthorized access to television broadcasts, the Group's ability to conclude contracts for the provision of programming services could be adversely affected and, in any case, will result in loss of revenue from customers receiving pirated signals.

Furthermore, the Group faces a severe risk of provision of services to the public by third party interference in the satellite frequencies it uses. Although the Group has included relevant provisions in the satellite capacity provision contract, as a result of the above, it could suffer a substantially adverse impact on its business activity, financial situation, operating results and prospects.

- The Group's ability to provide services to its subscribers and maintain the high level of quality of services depends on the ability to maintain and support critical equipment.
- The Group relies on third parties for the sale of its products and services to retail customers. Any failure by the Group to effectively manage the network of its commercial collaborators may have a substantially adverse impact on the Group's business activity, financial situation and operating results.
- The occurrence of non-insured incidents / risks and/or the inability of the Company and/or any insured party of the Group to be immediately and fully indemnified could have an adverse effect on the Group's operation, results and financial situation.
- The telecommunications and subscription television sector in Greece is characterized by intense competition. If the Group does not utilize capabilities in order to successfully compete against other participants in the telecommunications and subscription television market, as well as new and/or existing platforms for the distribution of subscription content (satellite alternatives) such as the Internet (using IPTV, VoD, SVoD, OTT etc) by offering appealing services at favorable prices, it may lose customers and fail in attracting new customers, leading to an adverse impact on the Group's business activity, financial situation and operating results.
- The Group may be adversely affected by the consequences of continuous technology changes. The business sector of provision of telecommunication services and subscription television is of high capital intensity and is subject to rapid and important technology changes. Continuous technological progress could force the Group to engage in extensive

capital investment in order to maintain its competitiveness, either due to the cost of integrating new technologies (e.g. next generation access [NGA] networks) or improving or replacing its systems in order to keep them compatible, or due to the possibility of obsolescence of its infrastructure. Furthermore, the Group's ability to successfully adapt to technology changes and to provide new or improved services in a timely and financially efficient manner, or the ability to successfully predict customer requirements will determine the Group's ability to maintain and improve its market share to a great extent. Any failure by the Group to invest or adequately invest to new technologies (such as new generation network NGAs) and/or to effectively respond to technology changes may have a substantially adverse impact on its business activity, financial situation, operating results and prospects.

- The legislative and regulatory environment is constantly evolving and is uncertain. The regulatory framework in place, as well as future changes in laws, regulations, government policy or the interpretation of the legislation in force may have a substantially adverse impact on the Group's business activity, financial situation and operating results.
- The provision of electronic communications services in Greece is subject to regulatory rules based on the principles established by the regulatory framework of the European Union concerning, among other things, numbering, licensing, competition, prices, local loop and sub-loop unbundling, interconnection and leased lines, next generation access (NGA) networks, protection and security of personal data. Despite the existence of a legislative framework in Greece governing the sector of electronic communications and subscription television, it is hard at times, also due to the rapid evolution of technology, to predict with any certainty the precise manner in which new laws and regulations will be interpreted and/or applied by the regulatory authorities or the Courts, the impact that these new laws and regulations may have on the Group and its business activity, or the specific actions that the Group may have to take or the extent of expenditure and resources that may be required for the Group's compliance. The regulatory framework in place, as well as future changes in laws, regulations, government policy or the interpretation of the legislation in force may have a substantially adverse impact on the Group's business activity, financial situation and operating results.
- Possible breaches of the law on consumer protection and the relevant sanctions may adversely affect the Group's business activity and reputation.

The Group could lose some of its more important programme rights if the European Commission or the national authorities for protection of competition do not allow the acquisition of long-term exclusive broadcasting rights. The enactment of regulatory or legislative measures concerning the provision of sports rights or movies could preclude or limit the Group's acquisition of long-term exclusive broadcasting rights and, therefore, hinder the implementation of its strategy for expanding its customer base; such a development could have an adverse effect on the Group's financial situation, operating results and prospects.

5. COVID-19 – IMPACT ASSESSMENT

The COVID-19 outbreak in Greece in the period of 2020 put the country in a crisis mode, and the Government took immediate measures trying to limit to the extent possible the profound effect on society and the economy, as it affected not only the general population, but a lot of organizations and businesses as well.

The Greek government's efforts from the start of the pandemic but also until the date of approval of the financial report of 2020 aimed at containing the spread of the virus in an efficient manner, while at the same time securing jobs and the economy in general with financial support measures, payments postponement, support of employees and unemployed etc.

At the same time Forthnet Group at the start of pandemic in the first quarter of 2020 acted promptly by taking actions so as to ensure the:

- Health & safety of the employees and partners
- Operational continuity
- Minimization of business and financial effects of COVID-19 to the extent possible

During the first semester of 2020 Forthnet Group proceeded in analyzing the effect on its financial position and results based on the possible scenarios, which differ in terms of degree of effect of the crisis in its operations, and prepared for every possible one.

Below are analysed all the related events, actions taken by the Forthnet Group mainly in the first semester of 2020 and also an estimation of the financial effects of Covid-19 for the period 2020 as well as for the next period of 2021 .

Forthnet Group's first response

Learning from the other Countries' experience and immediately after the first COVID-19 incidents started to spread in Greece, Forthnet Group took immediate actions to:

- Inform employees and partners on the issue and provide guidance on precautionary measures
- Safeguard business continuity & prepare for potential employee infection cases
- Create a mechanism for systematic communication with stakeholders

A "BCP-COVID-19" crisis management team was activated with the task of safeguarding business continuity and handling communications. It proceeded in:

- Identifying the minimum staff required to safeguard the continuity of operations
- Ensuring remote working by providing the infrastructure and access to 90% of the employees, namely all except staff needed on site
- Creating messaging material for all stakeholders, under alternative scenario for communication purposes
- Setting up "emergency work stations" for Customer Care Agents (Internal + External) in case of an employee was infected
- Issuing strict directions restricting travelling, receiving guests and large meetings and ultimately general circulation to and from work
- Procuring and offering personal hygienic items such as antiseptics, gloves, masks, etc

Measures taken by the Government

LOCK DOWN: On Sunday, March 22 2020, a general lock down was imposed in schools, universities, churches, restaurants, cafes, shops and most other areas of the economy, where there people would come in close contact with each other.

Citizens were allowed to circulate only to go to work or for specified personal reasons, by sending an SMS or filling a form. At the same time detailed directives were issued and continue to be issued, regulating employment and all areas of economic and social activity.

During the first lockdown as well as during those that followed from the autumn of 2020 and in the first months of 2021 supermarkets, pharmacies, car repair shops, telco services shops (including NOVA shops) and shops offering vital services to the public remained open. Those measures led to effective control of virus spreading , an index in which Greece presented significantly better performance than other European countries.

FINANCIAL SUPPORT PROGRAM: From the initiation of lock down measures until today, large financial support programs have been announced by the government, including measures to provide relief to businesses that have been ordered to close and their employees, or have been severely affected. At the same time legislative acts have been issued based on which there is delayed payment of obligations toward the state (taxes, social security) and in general to provide the economy with specific tools in order to face the crisis.

Forthnet Group's social & commercial actions

With the aim of providing relief to the Greek population and its clients during these challenging times and at most on the first lockdown, Forthnet Group:

- Supported the Greek Government's "Stay at home" campaign, using famous athletes, coaches and journalists to transmit socially important messages while referring to NOVA services
- Actively supported the #DigitalSolidarityGR campaign of the Ministry of Digital Governance by offering to it's subscribers who did not already have that service, unlimited calls fixed to mobile phones, as well as all the Novacinema channels
- Enhanced the content, also available in Nova On demand, for its Pay-TV customers, adding films and series for adults and kids, new channels and pop-ups relating to e-sports and wellness such as:
 - i. The Novacinema extra HD channel dedicated on series marathons for binge watching
 - ii. The James Bond tribute at Novacinema3HD every night, also available in Nova On Demand
 - iii. Kid's fun zone, with extra material from Disney, Nickelodeon and Boomerang.
 - iv. A Fitness zone including the My ZEN TV channel

- v. The e-playoffs 2020, a series of live e-sports events fully supported by Nova's best journalist, players, distributed through the web and YouTube
- vi. Sports Icons documentary series («Club land», «National Icons», «Dream Teams», «Football's greatest stage»)
- Offered the Novaflix streaming services to tablets, smartphones και laptops, but also to big screens through an Android TV application

Forthnet Group's actions of operating status post measures of COVID-19

Following the imposition of the first lock down measures in March 2020, Forthnet Group proceeded in the adoption of a series of precautionary measures for its employees and partners and more specifically:

- Launched a systematic communication plan including information, hygiene practices, etc.
- Adopted immediately the remote work mode, so currently 90% of employees are working from home (it is noted that there were only 2 employees cases with COVID-19 that were treated immediately, based on guidance of National Health Authorities)
- Reduced opening hours for NOVA shops
- Performed teleconferences with the Nova Franchisees in order to inform them

Forthnet Group during the COVID-19 crisis offers uninterruptedly high quality services to its customers by operating at 100% functionality, albeit working remotely, by enhancing its network by adding new circuits so as to cope with increased traffic and supporting customers remotely, by enhancing features and by using tools such as live chat.

At the same time, Forthnet Group served during these challenging times:

- Approximately 600K households and 40K corporate and SME customers
- Businesses that are essential for the country's supply chain such as pharmaceutical companies and distributors, large supermarket chains, banks, oil companies
- 190 public organizations, including 24 hospitals /health centers and EODY (The national health organization administering the response to COVID-19)
- With a 4-digit line (1135) offering COVID-19 related information to the general public

Areas affected the operational status of Forthnet Group

The COVID-19 crisis had during year 2020 a direct impact on Forthnet Group in the following areas:

- Sports content: The suspension of championships and games from March 2020 until the restart of most of them on May 2020 has made live sports content unavailable
- Corporate/Small and Medium enterprises (SMEs) closures: The mandatory suspension of operations of many businesses has affected mainly the SME segment, most importantly bars/cafes and hotels
- General population curfew: The restrictions in peoples' circulation have affected bill payments made through customers' physical presence in banks and Nova shops
- Fixed network : There has been enhanced demand for network upgrades as internet traffic increased by more than 50% post the virus outbreak, with voice also following
- Commercial operations: The restrictions imposed on Novashops prevented the sales of products and services while there is higher demand for NGA broadband offerings.
- Customer Care : The transition to remote operation in combination with enhanced demands due to the situation made it more difficult to keep customer service to the highest levels.

Impact on the financial operation of Forthnet Group

Referring to the results of year 2020 and considering the action taken for the restriction of implications from COVID-19, Forthnet Group's management concluded that COVID-19 crisis did not significantly affect operating results (EBIDTA) of year 2020, and also, the financial impact was at level initially estimated by Management.

Specifically and related to the impact on financial level in year 2020, COVID-19 had significant effect on revenue streams from advertising and Small and Medium entities (bar and café), which were severely affected by the suspension of sport events, while also the lock down had a significant impact on the revenues related to the tourism sector. Despite that, the actions adopted by Forthnet Group were sufficient to significantly reduce the aforementioned negative impact in result of 2020. Those actions were comprised of:

- Renegotiation of content contracts
- Reductions in capex spending

- Reductions in commercial spending
- Additional operating cost reduction measures

In addition, it is noted that two subsidiaries of Forthnet Group and more specifically Forthnet Media S.A. and Netmed S.A. Operated in an economic sector / code (KAA) which is included in the list of sectors / codes affected by the COVID-19 crisis, as determined by Greek Government. Consequently, those 2 subsidiaries took and will be able to take advantage in the future of the relief measures passed by the Government. Until the publication of Financial Report of 2020, the aforementioned entities mainly took advantage of the measures relating to the postponement of taxes payments and social security contributions.

Forthnet Group's management estimates that the COVID-19 crisis has accelerated significantly the learning curve and transition of Greece towards a digitalized, remotely operated future. Many demographic groups that previously had high percentages of digital illiteracy, have been pushed to enter the world of social media, apps etc.

These trends presents a host of opportunities for Forthnet that relate to:

- Payments: Customers substitute payments with physical presence in Nova shops / Banks with remote electronic payments
- Customer acquisition: Customers are educated to use digital channels, enabling Fortnnet Group to reduce dependence on more expensive distribution channels
- Customer support: The success of the "live chat" function during the crisis, points to acceptance of the digitalization of customer support activities going forward
- Advertising and Promotion: More people and demographics can now be reached through targeted digital marketing campaigns
- Content distribution: More people would be eager to proceed to hybrid solutions with respect to their DTH PAY-TV platform and also the usage of OTT solutions

For the next period of 2021 Forthnet Group estimates that COVID-19 crisis will continue to affect its operations. Despite that the Group anticipates, based also on data available for the evolution of the pandemic until the date of financial report's issuance, that due the actions adopted by the Group as well as its operational readiness the effect will be limited. It is also noted that this estimation is performed on the hypothesis that in the 2nd quarter of 2021 there will be gradual de-escalation of restrictive measures as well as that sport events will take place normally.

COVID-19: Conclusion

The COVID-19 crisis was a sudden, unpredictable event that is putting a tremendous strain on the global and local economies and societies.

The Company and the Forthnet Group have responded immediately to the challenges, safeguarding the safety of their employees, the continuity of operations and the uninterrupted service provision to their clients.

The Company and the Group are continuing to monitor the developments and are taking the necessary measures in order to minimize the effect of COVID-19 on their financial position and general operations.

6. NON-FINANCIAL REPORT

A. Business Model

Forthnet Group provides high-level telecommunications and pay TV services in Greece and Cyprus. The Group's business strategy is inextricably linked to its sustainable development strategy aiming to continually generate value for its customers by offering top-quality services, to its employees by ensuring an exemplary work environment, to its shareholders and to society as a whole by promoting social and environmental actions.

The telecommunications services sector mainly involves the provision of Internet services, fixed telephony services, leased lines (for data transfer) and value-added services. The subscription television sector includes the provision of sports, cinema and entertainment content. Through Nova, the Group offers to its customers more than 60 direct-to-home (DTH) channels with a wide range of content to meet the needs of all age groups.

The Group's services overall are aimed both at private consumers and at small - and medium - sized public and private sector enterprises, thus covering the majority of the market. Its business approach is to provide high-quality telecommunications and pay TV through bundled services (3play and others). Specifically, the Nova 3play services, which are at the forefront of the Group's commercial policy, allow subscribers to combine fixed telephony, broadband Internet access and pay TV services through cross-selling.

Additionally, the Group continues to introduce new value-added (OTT) services to enhance customer experience. By taking full advantage of new technologies and establishing the foundations for the future, Company offers the Nova GO and Nova On Demand services so that subscribers can view the content at their own convenience, from any location, through the Internet. Moreover, the Company developed a new OTT service "Novaflix", that allows subscription and consumption of NOVA content through new applications for Android & iOS terminals and Web portal. The new service targets mainly non-pay tv subs for broadband market.

Also, Forthnet launched Nova Energy in order to cover in an integrated manner the needs of Greek households for communication, entertainment and energy. By further enhancing its bundled services the Company offers a total experience under the strong and recognizable brand Nova.

In this framework, the Company is preparing to enter the mobile market as a MVNO in that way covering the entertainment and communication needs for all members of Greek households.

At the same time, the use of differing technologies and practices (privately owned fixed telephony network, wholesale leased telephony lines, satellite Internet) has expanded its coverage of populations in even the more remote areas. With Nova 3play Sat, Forthnet 2play Sat and Forthnet Sat 20 in particular, it provides 100% geographic coverage with Internet, telephony and television, both autonomously and combined through shared equipment, making the convergence of all of these services throughout the Greek territory a reality.

In this framework, following an auction by NRA, Forthnet was awarded the tender and became the universal service provider for fixed telephony services in Greece. The Company uses satellite broadband technology to offer fixed telephony local network access and voice call services to all the territory of Greece independently from the distance of existing networks.

In addition, as part of its customer-centric approach, the Group has created an online customer self-service system (Nova MyAccount) and launched an online live chat service to improve response times and create new ways of assisting customers.

The Group's priority is to make use of all potential sales mechanisms to reach all market sectors. Aside from the chain of Nova stores, which are the Group's main sales vehicle, focus is also placed on promoting its services through its other sales networks, such as retail chains, resellers through physical points of presence and telesales.

As regards its distribution of services to corporate customers, the Group offers its products and services through the Corporate Sales Department, the Nova stores and door-to-door sales representatives. At the same time, it provides a pre-sales team which works with the sales team to design specialized solutions for telecommunications and pay TV that meet the particular needs of any large Company.

The Group also provides customer service for private and corporate customers via a specialized call centre, with advanced support procedures and mechanisms to ensure the best and fastest resolution of any issues.

At last the Group has a specialized Innovation Department in the field of innovation management within the Group, the elaboration of funded projects, the development of innovative services and the transfer of know-how to its operational units according to the latest international technological and commercial trends in the fields of telecommunications, audiovisual content, data processing, upgrading the subscriber experience, etc. Particular emphasis has been placed on exploiting the potential of the European research framework Horizon 2020.

B. CORPORATE SOCIAL RESPONSIBILITY

B1. SOCIAL SOLIDARITY

Forthnet views its role as a responsible partner in the sustainable development of Greek society as an integral component of its business strategy. As part of this orientation, it has developed a number of Corporate Social Responsibility actions under the following strategic pillars:

B1. SUPPORT TO CHILDREN IN NEED

Forthnet constantly supports through targeted actions children growing up in volunteer and State child care and protection institutions

Action: "Employees voluntary donation in bazaars events"

This action provides financial support to children caring and housing organizations, through the organization of seasonal bazaars (such as the Easter Bazaar) which take place either at Forthnet's administrative facilities around Greece, or at Nova shops chain. The action took place on the Company via online sale on Easter 2020.

Action: "Nova offers to children!"

The action concerns the provision of the pay-TV service "Nova Full pack", including equipment and installation, in the building facilities of organizations and institutions for long-term accommodation of children operating in Greece, in pediatric clinics of hospitals, as well as in juvenile prisons, has quality children's TV entertainment. The subscription to the service is annual and was renewed free of charge in 2020, while it was extended, at the same time, to more protection and long-term child care providers in the context of offering entertainment opportunities prevailing in the Covid-19 pandemic conditions.

Financial support

Forthnet provides financial support of child care and protection organizations, in targeted actions. In 2020, the Company supported through financial sponsorship the Association "Hippocampus for the Disabled", whose mission is to promote the physical, mental and mental development of children with special needs through sports and cultural activities.

B2. SPORTS

Inextricably linked to the Company's business activity, Forthnet's strategic choice is to support Greek sports with actions that it carries out in two directions:

Support to athletes with disabilities

Forthnet is the strategic partner of the Hellenic Paralympic Committee, which is responsible for developing and promoting the Paralympic movement throughout Greece, in addition to selecting members for the national teams that will attend the Paralympic Games.

Specifically, under the brand "Nova" in the role of "Major Communication Sponsor", the Company continued in 2020 the communication promotion of the Hellenic Paralympic Committee and its work in different ways, as due to the Covid-19 pandemic there was a suspension of most sports events.

Indicatively, the creation of a special show for the World Day of Persons with Disabilities is mentioned, while the enrichment of the content of the special section that has been created on the website www.novasports.gr continued, where anyone interested can refer and look for the tributes to the athletes, but and news about the Paralympic events.

Support to amateur sports

In recent years, Forthnet has developed an important activity to support and promote the road movement in our country, with the aim of spreading the message in favor of a healthy and balanced lifestyle. More specifically, the Company has been active in this field in two areas:

A.Promotion of running events

Through Communication Sponsorships, Forthnet supports a significant number of road events throughout the country, in the context of highlighting the importance of simple sports for a better and healthier way of life in the daily lives of citizens. More specifically, in 2020 "Nova", despite the special conditions that prevailed in the road movement due to the pandemic Covid-19, was found as a Communication Sponsor alongside many physical and virtual road events. At the same time, it takes care to communicate this message to its employees and in this context, it is constantly developing the "Novasports Running Team".

B. Novasports Running Team

This is a Social Responsibility action addressed not only to Forthnet employees but also to associates and subscribers. With an ambassadorial personality from the field of sports, the employees and associates of the Company are informed about

the benefits of running and the balance that sport brings to daily life and participate in the team, which is growing in number of members. Sports and health advice, sports equipment, physical and virtual training, free participation in important physical or virtual road events in the country, but also the creation of its own virtual races are some of the benefits of the Company to its employees and partners, in the context of promoting a healthy lifestyle.

In 2020, the large "Novasports Running Team", despite the special conditions that prevailed in the road movement due to the Covid-19 pandemic, participated in dozens of physical and virtual road events held in the country, while the hundreds of team members running in the events they are constantly increasing.

B3. CULTURE

Communication sponsorship of cultural events

Culture has been a key pillar of Forthnet since its inception. Through Communication Sponsorships for theatrical performances, concerts and other cultural events, the Company constantly promotes the value of the arts to its subscriber public, which motivates them to watch and participate in the cultural events of the country.

In 2020, Forthnet, despite the adverse conditions that prevailed in the field of cultural events due to the Covid-19 pandemic, supported with the above mechanism many spectacles and cultural events.

Sponsorship of cultural organizations

This activity concerns the free provision of services of the Company to important cultural organizations of the country.

In this area of supply, after the completion of the expansion of the "Nova HotSpot" service in six buildings of the Benaki Museum, Forthnet continued in 2020 to fully manage and technically support the state-of-the-art wireless broadband internet access network on a 24-hour basis. installed at the Museum.

Forthnet offers the "Nova HotSpot" service with safety and very high speeds, so that the visitor of the Museum, through the free internet navigation, can learn more and quickly find the information that enriches the experience of his visit to it. the only cultural organization of our country.

B4. Protection of the environment

Forthnet considers the protection of the environment to be an inextricable axis of the Social Responsibility action plan it implements.

As part of this, it has developed the following actions:

- Recycling of household batteries
- Recycling of lamps
- Recycling of LEAD-ACID batteries
- Recycling of electronic equipment
- Recycling of used lubricants from generator maintenance
- Recycling of paper, plastic and aluminum in cooperation with the municipalities in which the Company is based

As part of these actions, the following quantities of materials were recycled in 2020:

TYPE OF RECYCLING	QUANTITY
Household batteries	709Kg
Lamps	82.8Kg
LEAD-ACID batteries	22,669Kg
Paper	9,300Kg
Electronic equipment	2,000Kg
Used lubricants from generator maintenance	700 litre

C. Work environment - labor relations

C.1 Employees

The Company and its subsidiaries employ (based on the data of 31.12.2020) 948 employees (headcount), 95.04% of which with indefinite full-time contracts, making it one of the largest employers in Greece. In addition, the Company contributes substantially to the increase of employment, through the NOVA stores, which operate as independent legal entities under the franchise regime (franchise) which employs 355 employees.

A percentage 96.52% of Forthnet employees are employed in Athens, while the Company also has branches in Thessaloniki and Crete. 44% are women, while most employees are graduates of a college or university. In total, employees are employed in over 70 different specialties.

C.2 Human Resource Development Systems & Policies

Recognizing the critical importance of Human Resources in achieving the Company's strategic goals, and with a focus on each employee individually, Management has developed modern human resources development systems and policies. Most of these are applied at all Company organizational levels and are continually modified based on both Company needs and feedback received from employees. Some examples include:

- Succession planning
- Job evaluation system
- Employee evaluation system
- Hiring policy
- Internal transfer/promotion policy
- Training and development policies
- Salary and benefits policies

C.3 Corporate Culture

In Forthnet we have built and sustain a corporate culture of high performance and commitment standards for our employees by creating “ambassadors” in and out of the Company. We encourage initiative, cooperation and flexibility at work, in order to cater to our customers’ needs. Innovation and creativity are the key to face effectively business challenges effectively in a competitive environment.

C.4 Labor Relations

A key priority for Forthnet Management is to regulate labor relations in compliance with current labor legislation which adheres to the principles of equality, diversity and transparency, with the aim of promoting the common interests of the Company and its employees. To that end, the Company cooperates with the primary employee union active since late 2012.

C.5 Additional Benefits

All Company employees become members of the Group Corporate Life and Health Insurance Plan as soon as they start their employment and can enjoy the following benefits at no additional cost to them:

- Life insurance
- Insurance against accidents and loss of income due to illness or accident
- Hospitalization and out of Hospital healthcare

In addition, employees may insure their dependent family members (at a minimum charge) for hospitalization and out of hospital healthcare services.

The Company also offers to its employees significant discounts on its products and services, such as 3play-Staff, which is used by more than 80% of employees. Third-party products and services (from suppliers, etc.) are also offered to Forthnet employees at discounted prices.

C.6 Blood Donation

Since 2007, Forthnet runs a voluntary blood donation programme for its employees and has created a blood bank to cover blood needs of its employees and their first-degree relatives.

C.7 Health and safety at work

Safety at work for both employees and visitors is of great importance to Forthnet.

Company's facilities are regularly inspected to ensure their safety as well as to confirm that employees comply with established health and safety guidelines. Contractors performing work or offering services at Forthnet facilities are also asked to comply with current work health and safety laws.

Moreover, health and safety plans should be submitted before commencing and during the course of technical works.

Forthnet permanently employs a safety technician and occupational doctor who report on health and safety matters for every Company's facility. The safety technician prepares risk assessment reports regarding personnel works performed at each facility.

Emergency response teams have also been formed to handle emergency events and physical disasters that affect the safety of staff and facilities (earthquake, fire, flood, bomb threats, etc.). There are also first aid teams to respond to medical emergencies. The members of these teams are trained by the occupational doctor, the safety technician, and other organizations such as the fire brigade and the Hellenic Red Cross.

Building evacuation drills are regularly conducted aiming at personnel's continuous preparedness in case of emergency situations. In addition, fully equipped first aid kits are available at all Company's facilities. For the main Company's facilities a defibrillator and eye examination equipment are also available.

D. Combating corruption and bribery

Forthnet S.A. operates within a corporate governance framework including the Internal Corporate Regulation and the Corporate Governance Code. It also complies with all applicable legislative and regulatory framework aimed at combating corruption and preventing situations of bribery. Among other things, this framework includes guidelines, mechanisms and procedures for preventing corruption. These include a procedure for monitoring and disclosing financial transactions undertaken by executives of the Company with regard to shares issued by the Company, and a procedure to monitor the financial activities of these individuals with regard to the Company's key customers and suppliers. In addition, the Members of the Board of Directors and management executives are also asked to notify on any conflict of interest situation may arise between their interests and the interests of the Company through a specific statement. As regards combating corruption, the Company also expressly forbids employees from accepting gifts or other benefits from third parties for the purpose of facilitating activities, settling business cases or securing cooperation with the Company. Finally, there is specific internal approval process for concluding and signing the Company's agreements with suppliers or for realizing any transaction with third parties.

E. ISO Certifications

Forthnet applies a Quality Management System in line with the ISO 9001:2015 standard for the following scope:

- Design, development and operation of a telecommunication network for the provision of broadband access, broadband services, Internet services, data connectivity services, leased line services and telephony services.
- Design, implementation and operation of a telecommunication network for the provision of fixed wireless access services
- Design, implementation, Provision, Technical support & Maintenance for Data Centre services
- Analysis, Design, Implementation of Information systems & Internet Applications Development
- Engineering, Development & Maintenance of Network Management Systems Software, Operation Systems Support Software & Billing Software
- Management of Research & Development Projects

The Quality Management System was initially certified in January 2003 by TÜV Hellas, an internationally recognized body (member of the TÜV NORD Group). In March 2018 TÜV Hellas certified the Company's Quality management System in accordance with the new standard ISO 9001:2015 .

The Company also provides data centre hosting and first-level support services to its customers. These services were certified according to the internationally recognized information security standard ISO/IEC 27001:2013 in February 2017.

The certified service includes:

- Physical system installation
- Hosting of systems in protective cage
- Infrastructure of physical access control (24x7x365 supervision, closed-circuit TV, physical access monitoring system, etc.) and environmental protection controls (fire protection, heating/cooling, moisture detection, etc.)

- Infrastructure for uninterruptible power supply (UPS)
- First-level technical support
- Customers' request management

This certification is an indisputable proof of the level of the Company's commitment to ensuring the security of these services.

F. Participation in European and National Research Programmes

In 2020, Forthnet S.A. took part in four European research programmes.

1	5G-SOLUTIONS	Grant Agreement No 856691	• Call identifier: H2020-ICT-2018-3/ ICT-19-2019
2	TRUSTS	Grant Agreement No: 871481	• Call identifier: H2020-ICT-2019-2/ ICT-13-2018-2019
3	Safe-DEED	Grant agreement no: 825225	• Call identifier: H2020-ICT-2018-2020/H2020-ICT-2018-2
4	COPA-EUROPE	Grand agreement no: 9570059	• Call identifier: H2020-ICT-2020-1/ ICT-44-2020

All projects above are in progress in 2021.

During 2020 Forthnet participated as a partner in proposals submitted for funding through HORIZON2020. In this context, three additional projects were approved, the implementation of which will begin in 2021.

7. ALTERNATIVE NON-PERFORMANCE MEASURES ("APMs")

The Group uses Alternative Performance Measures ("APMs") in the context of making decisions concerning its financial, operational and strategic planning, as well as assessing and publishing its performance. These APMs help better understand the Group's financial and operating results, financial position and cash flow statement. Moreover, normalized revenues, and EBITDA figures are used in the evaluation of the Group's financial performance. Alternative performance measures (APMs) must always be taken into account in combination with the financial results prepared in accordance with International Financial Reporting Standards ("IFRS") and will not replace the latter under any circumstances.

EBITDA (ratio of earnings before interest, tax, depreciation and amortization) indicates the Group's current operating profitability and is used by the Group as the basis for calculating and monitoring its operating cash flows. EBITDA is calculated as follows:

	Group	
	01.01 - 31.12.2020	01.01 - 31.12.2019
Revenue from contracts with customers	249,655,340	259,865,345
Rental income	112,947	105,294
Other income	26,608,641	2,811,433
Operating expenses before depreciation and amortization and impairment of investments	(219,912,083)	(224,790,555)
Government grants	(852,738)	(912,001)
EBITDA	55,612,106	37,079,516

(*) It is noted that the item Other income includes in the year 2020 an amount of Euro 24.7 million which relates to a gain from the write-off of part of the liability to a foreign supplier. This write-off occurred in the context of the renegotiation of the supplier's contract with the subsidiary of the Group, Forthnet Media SA. (see also note [33](#))

The following tables present the most important APMs for the Group for the year 2020 and 2019:

Current ratio: This APM demonstrates the Group's ability (liquidity) to service its current liabilities based on current assets and is calculated as follows:

	Group	
	31.12.2020	31.12.2019
Current assets	121,611,371	101,926,789
Current liabilities	458,013,752	482,929,628
Current ratio	0.27	0.21

Interest coverage ratio: This APM reveals the relationship between the net profits of the Group and the interest charged for the use for foreign capital and indicates the ability to service such interest charge. It is calculated as follows:

	Group	
	01.01 - 31.12.2020	01.01 - 31.12.2019
Revenue from contracts with customers	249,655,340	259,865,345
Rental income	112,947	105,294
Other income	26,608,641	2,811,433
Operating expenses before depreciation	(219,912,083)	(224,790,555)
Government grants	(852,738)	(912,001)
EBITDA	55,612,106	37,079,516
Finance costs	(22,539,622)	(15,107,779)
Interest coverage ratio	2.47	2.45

8. CORPORATE GOVERNANCE STATEMENT ON THE BASIS OF ARTICLES 152 & 153 OF L. 4548/2018

A) CORPORATE GOVERNANCE CODE

The Company has resolved voluntarily to apply a Corporate Governance Code, which is available at the main offices of the Company, at the extension of Manis street, location of Kantza, Pallini, P.C. 15351.

B) CORPORATE GOVERNANCE PRACTICES APPLIED BY THE COMPANY IN ADDITION TO THE PROVISIONS OF THE LAW

The Company applies certain corporate governance practices in addition to the provisions of the Law, which concern the operation of the Purchasing Committee, the Strategy Committee, the HR Committee, as these practices are specifically provided for in the Corporate Governance Code.

C. COMPANY'S INTERNAL CONTROL SYSTEM REGARDING THE PREPARATION OF FINANCIAL STATEMENTS AND RISK MANAGEMENT

The Company's internal control system (ICS) includes a set of control mechanisms and procedures, including risk management, internal control and regulatory compliance, which continuously covers every activity of the Company and contributes to its safe and effective operation. Among other things, it aims to ensure the completeness and reliability of the data and information required for the accurate and timely determination of the financial position of the Group and the preparation of reliable financial statements, as well as the non-financial statement, in accordance with Article 151 of Law 4548/2018.

The basic elements of the internal control system are, inter alia, the following:

- the specific detailed procedure describing the preparation of the annual and interim financial statements,
- the recognition and management of the material risks associated with the business activity and operation of the Company,
- the specific organizational structure of the finance department that ensures the segregation of duties between the accounting department and the department of reporting, which is responsible for the preparation of the financial statements, in order to prevent incompatible roles,
- as well as the internal audit department, which examines and evaluates the Company's internal control system in the context of reviewing the implementation of the Internal Corporate regulation and the Articles of Association of the Company, as the law dictates.

The framework of the ICS includes the appropriate communication among the legal department, the finance department and the internal audit department, ensuring the effective supervision and constant compliance with the legal obligations concerning the preparation and presentation of the Company's financial statements.

D) INFORMATIVE DATA OF THE DIRECTIVE 2004/25/EC (art. 10) REGARDING THE TAKE OVER BIDS.

The informative data required according to article 10 par. 1, under c), d), f), h) and i) of Directive 2004/25/EC, as it has been transposed into national legislation with L. 3461/2006, is provided for as information in the Explanatory Report of the B.o.D, according to article 4, par, 7 of Law 3556/2007.

E) INFORMATIVE DATA FOR THE OPERATION OF THE GENERAL ASSEMBLY OF THE SHAREHOLDERS AND THE MAIN AUTHORITIES, AS WELL AS DESCRIPTION OF THE SHAREHOLDERS' RIGHTS AND OF THE WAY OF THEIR EXERCISE.

Operation of the General Assembly

Preamble

According to Article 9 of the Company's Articles of Association, the General Assembly of Shareholders is the Company's supreme body and is entitled to decide on any issue concerning the Company. It is composed and operates in accordance with the law and its Articles of Association, and its decisions are equally binding for all shareholders, even those who are absent or disagree.

Convening the General Assembly

The General Assembly of shareholders, shall meet regularly at the Company's registered office or in the region of another municipality within the prefecture of the registered office or in another municipality neighbouring to the registered office, or in the region of the municipality where the Stock Exchange is located. The General Assembly is convened by the Board of Directors, notwithstanding what is stipulated in article 121 of L. 4548/2018. The General Assembly must be convened at least once on each financial year, latest until the tenth (10th) calendar day of the ninth month after the end of the financial year (ordinary General Assembly). The Ordinary General Assembly may also decide on any other matter of its competence. The Board of Directors may invite extraordinary General Assemblies as many times deemed necessary. (extraordinary General Assembly)

Notice to the General Assembly

The notice to shareholders for the General Assembly shall state the date, time and venue, with a precise address, of the assembly and the items on the agenda clearly, the shareholders entitled to participate, as well as clear instructions concerning the way in which shareholders can participate in the Assembly and exercise their rights in person or by proxy, as well as additional elements provided for by para. 4 article 121 of Law 4548/2018. This invitation, with the exception of repetitive General Assemblies and those assimilated to them, shall be posted on the website of the General Commercial Registry (FEMH) at least twenty (20) full calendar days before the Assembly date, and on the Company's website and it is published, according to the legislation in force. The day of publishing the Assembly's invitation and the day of its convention do not count.

Participation in the General Assembly

1. Each shareholder is entitled to participate and vote in the General Assembly of the Company. The exercise of the specific rights does not presume blocking of shares of the rights holder or observance of any other similar process, which may limit the possibility of sale and transfer of shares during a certain period between the record date, as defined below and the respective General Assembly. The shareholder participates in the General Assembly and votes either in person or through proxy holders.

2. Any person appearing as a shareholder in the records of the entity, in which the movable assets of the Company are kept, is entitled to participate in the General Assembly (initial and repetitive). Proof of qualification as a shareholder may be made with the producing of a relevant written certification of the above entity or, alternatively, through direct electronic connection of the Company with the records of the latter.

3. The qualification as a shareholder must exist in the beginning of the fifth day before the date of the General Assembly (record date). The appointment and revocation or replacement of the representative or shareholder's representative shall be made in writing or by electronic means and notified to the Company in writing or by electronic means, and especially by e-mail or/and facsimile (fax) to the contact information publicized in the Assembly's invitation, at least forty eight (48) hours prior to the scheduled date of the meeting. Each shareholder may appoint up to three (3) representatives. However,

if the shareholder owns shares of a company that appear in more than one securities accounts, this limitation does not prevent the shareholder from appointing different representatives for the shares appearing in each securities account in relation to a specific General Assembly. Proxies are freely revocable.

4. The above registration date also applies in the case of a postponement or a repetitive meeting, provided that the postponement or the repetitive meeting is not more than thirty (30) days from the date of registration. If this is not the case or if in the case of the repetitive General Assembly a new invitation is published, according to the provisions of article 130 of Law 4548/2018, the shareholder who has the shareholding status at the beginning of the third day before the day of the postponement or the repetitive general Assembly. Proof of shareholding status may be evidenced by any legal means and, either way, on the basis of information received by the Company from the CSD, since it provides registry services or through the participants and registered intermediaries in the CSD in any other case.

5. The shareholders that do not comply with the provisions of the Articles of Association, and of the Law on the right of participation and representation may participate in the General Assembly, unless the General Assembly refuses this participation for a significant reason justifying its refusal.

Regular quorum and majority in the General Assembly

1. The General Assembly shall be considered to have a quorum when at least twenty percent (20%) of the paid-up share capital is represented therein.
2. If the quorum of the previous paragraph is not achieved, a repetitive assembly shall be held within twenty (20) days after the cancelled meeting, to be announced at least ten full days (10) in advance, and which shall be considered to have a quorum and convene legally on the items of the initial agenda, irrespective of the percentage of paid-up share capital that is represented in the General Assembly.
3. Decisions in the General Assembly shall be made with an absolute majority of the votes represented at the Assembly.

Extraordinary quorum of the General Assembly

1. The General Assembly shall be considered to have a quorum and convene legally for the items of the agenda, when two thirds (2/3) of the paid-up share capital are attending or represented therein, and the relevant resolutions shall be made with a majority of two thirds (2/3) of the represented votes, in exceptional circumstances and for decisions concerning:
 - a) extension of the term, merger, split, conversion, revival or dissolution of the Company;
 - b) change of the Company's nationality;
 - c) change of the business scope of the Company;
 - d) increases of the share capital, unless the increase is imposed by the law or is implemented with a capitalization of reserves;
 - e) the reduction of the share capital, unless it is carried out in accordance with paragraph 5 of Article 21 or paragraph 6 of article 49 of Law 4548/2018 as currently in force;
 - f) provision or renewal of powers to the Board of Directors for the share capital increase in accordance with par. 1, article 24 of L. 4548/2018, as currently in force;
 - g) alterations to the profit distribution method;
 - h) increase of the shareholders' obligations;
 - i) any other case determined by the law and the Articles of Association;
 - j) amendment of paragraph 24, article 20 of the Company's Articles of Association concerning the competences of the Chief Executive Officer.
2. If the necessary quorum is not achieved in the first meeting, a repetitive assembly shall be held within twenty (20) days, to be announced at least five (5) full days before. The first repetitive assembly shall be considered to have a quorum and convene legally for the items of the initial agenda, when one fifth (1/5) of the paid up share capital is represented therein. No subsequent notice is required if in the initial invitation the place and the time of the repetitive assembly are defined, provided that at least five (5) days have passed between the cancelled and the repetitive assembly.

The majority of the three fourths (3/4) of the paid up share capital is required to take any resolution regarding the amendment of article 32 of the Articles of Association.

Chairman-Secretary of the General Assembly

1. The Chairman of the Board of Directors or his/her substitute, when the former is prevented, shall chair the General Assembly temporarily. If the latter is also prevented, the oldest of the present Directors shall chair the Assembly. A person defined by the Chairman acts temporarily as a Secretary.

2. After the list of shareholders with voting rights has been approved, the Assembly shall elect its Chairman and a Secretary, who shall also act as teller.

Matters discussed – Minutes of the General Assembly

1. The discussions and resolutions of the General Assembly shall be limited to the items set forth in the agenda published as per the provisions of article 11 of the articles of association. No discussions are allowed, except for the items on the business of agenda and amendments to the proposals of the Board of Directors and proposals for convention of another General Assembly as well as the provisions of articles 82 par. 1 and 141 par. 2 of law 4548/2018.
2. With particular regard to the valid General Assembly's resolution on financial statements approved by the Board of Directors, such statements must be signed by three different people and, specifically, the Chairman of the Board of Directors or his/her substitute, by the Chief Executive Officer and by the Chief Financial Officer.
3. Minutes shall be kept for all discussions and resolutions of the General Assembly, signed by the Chairman and the Secretary.
4. Following a request from a shareholder, the Chairman of the General Assembly shall ensure that shareholder's opinion in brief is included in the minutes in detail. The Chairman of the General Assembly is entitled to refuse to register an opinion if it refers to issues apparently out of the agenda or its content is manifestly contrary to morality or law. The list of shareholders attending the General Assembly in person or by proxy shall also be entered in the book of minutes.

Exclusive responsibility of the General Assembly

The General Assembly is the only competent instrument to decide for:

- a) Merger, with the exception of the absorption of a 100% or 90% subsidiary Company (Societe Anonyme) according to articles 35 and 36 of law 4601/2019, - split, conversion, revival, extension of the term or dissolution of the Company, provision or renewal of power to the Board of Directors for the increase of the share capital, b) the issuance of a bond loan with transferable bonds according to article 71 of Law 4548/2018, c) Amendment of the Articles of Association including any increases, regular or extraordinary, and capital reductions, with the exception of the cases a) and b) of paragraph 2 of art. 117 of law 4548/2018, d) Appointment of members of the Board of Directors according to the provisions of articles 19 and 22 of the Articles of Association, e) Appointment of auditors, f) Appointment of liquidators, g) Distribution of the annual profits, with the exception of the distribution of returns or voluntary reserves in the current fiscal year upon resolution of the board of directors, in accordance with article 117 para. 2, case g of law 4548/2018, h) Approval of the balance sheet and any consolidated financial statements, i) Approval of the overall management in line with article 108 L. 4548/2018, j) Approval of the election of temporary members by the Board of Directors in accordance with article 22 of Articles of Association substituting those resigned, deceased or otherwise disqualified from holding their office, k) approval of salary payment or advance payments pursuant to art. 109 of Law 4548/2018, l) approval of the remuneration policy in line with art. 110 and the salary report of art. 112 of Law 4548/2018 m) any other matter expressly stipulated in the Articles or the law.

Description of the rights of the shareholders and the way of their exercise

1. The Articles of Association of the Company are in accordance with the provisions of the Law 4548/2018 "Reform of the Law of Societes Anonymes".

The Company has adjusted its Articles of Association to the provisions of amended Law 4548/2018, as applicable, following a relevant decision of its shareholders' Ordinary General Assembly dated 28.06.2019.

2. The Articles of Association of the Company provide that the shareholder's capacity implies legal, ipso jure and unlimited exercise of all rights and the undertaking of all responsibilities arising from the legislation on Societes Anonymes, the provisions of these Articles of Association, the resolutions of the General Assembly of shareholders and the resolutions of the Board of Directors. In particular: a) The Shareholders shall exercise their rights regarding the management of the Company only through the General Assembly; b) Each share shall provide the right to one (1) vote at the General Assembly; c) Each shareholder, irrespective of place of residence, shall be subject to Greek Legislation and shall be deemed to reside permanently at Company headquarters where the shareholder shall appoint an attorney and shall inform the Company of such appointment and d) shareholders, general successors or their creditors and the legal holders of Company shares (trustees, depositories, pledgers, lenders etc.) shall not be entitled for any reason to cause seizure or sealing of Company books and any other property of the Company or to endeavour to distribute or liquidate the Company.

Minority rights

According to L. 4548/2018 as in force, the minority rights are the following ones:

1. The Board of Directors is obliged, following a request from shareholders representing at least one twentieth (1/20) of the paid-up share capital, to call an extraordinary General Assembly of shareholders on a specific date no later than forty-five (45) days from the date the request was submitted to the Chairman of the Board of Directors. The request includes the

items of the agenda. If the Board of Directors does not convene a General Assembly within twenty (20) days from the delivery of the request, the relevant convocation is made by the shareholders requested the Assembly at the Company's expense, by a decision of the single-member court of first instance of the Company's seat, issued during the interim measures process. The decision shall specify the venue and date of the meeting, as well as the agenda. The decision cannot be challenged by legal remedies. The board of directors shall convene the general Assembly in accordance with the general provisions.

2. The Board of Directors is obliged, following a request from shareholders representing one twentieth (1/20) of the paid-up share capital, to include additional items on the agenda of the General Assembly convened, if the relevant application is received by the Board of Directors at least fifteen (15) days prior to the General Assembly. Any such additional items shall be published or announced, at the Board of Directors' responsibility, according to article 122 or by any other means provided for by the each time current applicable law, at least seven (7) days prior to the General Assembly. The application for the inclusion of additional items in the agenda is accompanied by a justification or by a draft decision for approval by the General Assembly and the revised agenda is published as the last agenda, thirteen (13) days prior to the date of the General Assembly and at the same time becomes available to the shareholders on the webpage of the Company, along with the justification or the draft decision that has been submitted by the shareholders, in line with paragraph 4 of article 123 of L. 4548/2018. If these issues are not published, the requesting shareholders are entitled to request the postponement of the General Assembly in accordance with paragraph 5 of article 141 of Law 4548/2018 (see below under 5) and to publish the above, at the expense of the Company.

3. Shareholders representing one twentieth (1/20) of the paid-up capital have the right to submit draft decisions on issues included in the original or revised General Assembly agenda. The relevant application must reach the Board of Directors at least seven (7) days before the date of the General Assembly, the draft decisions being made available to the shareholders in accordance with the provisions of paragraph 3 of Article 123 of Law 4548/2018, at least six days prior to the date of the General Assembly.

4. The Board of Directors is not obliged to proceed with the inclusion of items in the agenda or their publication or notification along with a justification and draft decisions submitted by the shareholders according to the aforementioned paragraphs 2 and 3 respectively, if their content is obviously against the law and the moral ethics.

5. The Chairman of the General Assembly is obliged, following a request from a shareholder or shareholders representing one twentieth (1/20) of the paid-up share capital, to postpone for only one time the resolution process of the General Assembly, ordinary or extraordinary, on all or certain matters, establishing as resumption day of the meeting the one specified in the shareholders' request, but which may not be more than twenty (20) days from the date of postponement. The postponed General Assembly is a continuation of the previous one and it is not necessary to repeat the publication formalities of the shareholders' invitation. New Shareholders may also participate in this meeting, subject to the relevant participation formalities, including the provisions of paragraph 6 of Article 124 of Law 4548/2018.

6. The Board of Directors is obliged, following a request from any shareholder submitted to the Company five (5) full days prior to the General Assembly, to provide the General Assembly with information on corporate matters as requested, to the extent that such information is useful for the real assessment of the items on the agenda. The Board of Directors may uniformly reply to requests of shareholders with the same content. No obligation for the provision of information exists, when the relevant information is already available on the webpage of the Company, particularly in the form of questions and answers. Furthermore, the Board of Directors is obliged, following a request submitted to the Company five (5) full days prior to the Ordinary General Assembly from shareholders representing one twentieth (1/20) of the paid-up share capital, to disclose only to the shareholders' General Assembly all amounts paid to the members of the Board or the managers of the Company, as well as any other benefit given for any reason or any other contract between the Company and them the last two years. In all the above cases, the Board of Directors may refuse to provide such information on serious, reasonable grounds, which shall be recorded in the minutes. In the cases of this paragraph, the board of directors may use a single reply to shareholders' requests including with the same content.

7. At the request of shareholders, representing one tenth (1/10) of the paid up capital submitted to the Company within the time limit of paragraph 6, the Board of Directors is obliged to provide the General Assembly with information on the course of corporate affairs, and the assets of the Company. The board of directors may refuse to provide said information for substantive reasons, which shall be recorded in the minutes.

8. Following a request from shareholders representing one twentieth (1/20) of the paid-up share capital, the resolution process regarding any item on the General Assembly agenda, is implemented by nominal ballot.

9. In all cases referred to in this Article, the requesting shareholders must prove their shareholder status and, in addition to the above-mentioned indent 6, the number of shares they hold in the exercise of the relevant right. Proof of qualification as a shareholder may be made with the producing of a relevant written certification of the entity keeping the relevant securities or the certification of the shareholder's capacity through direct electronic connection of the Company with the latter. Proof of shareholder status can be carried out by any legal means, however, based on information received by the

Company from the central securities depository, provided it offers registry services, or through the participants and registered intermediaries in the central securities repository in any other case.

10. Shareholders of the Company representing at least one twentieth (1/20) of the paid-up share capital may request the Company's audit by the single-member court of first instance of the prefecture of the Company's seat. Such audit is ordered if actions that violate provisions of the Shareholders' General Assembly's decisions or laws or the Company's Articles of Incorporation are probable, and the transactions in question must have occurred within a period of no more than three years from the approval of the financial statements of the year in which they took place.

11. Shareholders of the Company representing one fifth (1/5) of the paid-up share capital may request for judicial audit if, in the course of corporate affairs and on the basis of specific indications, it is assumed that corporate governance is not exercised in a sound and prudent manner.

12. Ten (10) days prior to the Ordinary General Assembly, the Company makes available to its shareholders its annual financial statements and the relevant reports of the Board of Directors and Auditors, by posting relevant information on its web site.

F) COMPOSITION AND OPERATION OF THE BOARD OF DIRECTORS ANY OTHER BODIES / COMMITTEES OF THE COMPANY

1. Composition of the Board of Directors

The Board of Directors of the Company, according to its Articles of Association, consists of five (5) up to (9) members. The one third of the Board of Directors of the Company shall at least be non-executive members and includes at least two (2) independent non-executive members.

The Board of Directors, as soon as it is elected, convenes and forms a Body, electing the Chairman, the Vice-Chairman, the Chief Executive Officer and the Members. The current Board of Directors of the Company was elected by the General Meeting of December 11, 2020, except for one member who was elected by the Board of Directors on February 12, 2021, to replace a resigned member, and one additional member who was elected by the Board of Directors on April 1, 2021, replacing the resigned. The term of this Board of Directors is five years, ie expires on 11.12.2025 and is extended until the expiration of the term, within which the next Ordinary General Meeting must convene and until taking the relevant decision. The Board of Directors currently consists of:

1. Nikolaos Stathopoulos, President, non-executive member
2. Panagiotis Georgiopoulos, Vice President and Chief Executive Officer, Executive Member
3. Vladislav Ratajac, non-executive member
4. George Doukidis, independent non-executive member
5. Petros Katsoulas, independent non-executive member

The Board of Directors on 31.12.2020 consisted of:

1. Nikolaos Stathopoulos, President, non-executive member
2. Dimitrios Tzelepis, Vice President and Chief Executive Officer, Executive Member
3. Vladislav Ratajac, non-executive member
4. George Doukidis, independent non-executive member
5. Dirk Gergens, independent non-executive member

2. Operation of the Board of Directors

The Chairman of the Board of Directors shall chair the meetings of the Board of Directors and manage its activities. When the Chairman is absent or prevented from attending, he/she shall be substituted, for the entire scope of his/her competences, by the Vice-chairman, who in turn shall be substituted by the Chief Executive Officer.

The executive member of the Board of Directors should deal with the daily management of the Company. Any other member is considered non-executive member. The capacity of a member as an executive or non-executive shall be defined by the Board of Directors and validated by the General Assembly of the shareholders.

The independent members are non-executive members of the B.o.D that meet at least the independency criteria defined by law and are appointed by the General Assembly of the shareholders according to law 3016/2002.

3. Replacement of a member of the Board of Directors

The party that elect the Board of Directors may also elect alternate members of the Board of Directors in the event of resignation or death of the persons elected by them or lost the membership status of the Board of Directors for any other reason.

Furthermore, in the event of resignation or death or for any other reason loss of the qualification of member or members of the board of directors, , the remaining members, who may be no less than three, may appoint a temporary Board Member to replace the departing member for the remainder of their term. Such election is permitted provided that replacement of aforementioned members is not possible by substitute members that may have been appointed by the general assembly, in accordance with article 81, L. 4548/2018.

The appointment decision shall be submitted to the publicity formalities of L. 4548/2018 as valid, and announced by the Board of Directors at the next General Assembly, which may replace the appointed parties, even if the relevant item has not been included in the agenda. However, the actions of the temporary Member, from the time of its appointment up to the time the General Assembly may reject such appointment, are considered valid.

4. Convening the Board of Directors

a) The Board of Directors is convened by the Chairman or his/her substitute, each time it is required by the law or the Articles of Association of the Company. The Board of Directors shall convene at the Company's seat, but it may also meet validly, in any Municipality of the Region of Attica or at any other place in Greece or in other foreign country, provided that all the members are present and no one objects to the realization of meeting or the resolution process.

b) The meeting is announced by the Chairman or his/her substitute, through an invitation submitted to the members at least two (2) working days prior to the meeting and five (5) working days if the meeting is to take place outside the Company seat, on a date, venue and time decided by the Chairman. The invitation shall clearly state the items on the agenda, otherwise decision-making shall be permitted only if all members of the Board of Directors are present or represented, and no member objects.

c) In the event a request (on the basis of a penalty may be imposed if rejected) for discussing specific items is submitted by at least two (2) Members of the Board, the Chairman or his/her substitute is obliged to : a) include the issues mentioned by the request on the agenda of the first meeting of the Board of Directors after submission of the request; b) call a meeting of the Board of Directors, and set the date of this Meeting on a date no later than seven (7) days after submission of the request.

d) In the latter case, if the Chairman or his/her substitute refuses to call the Board of Directors, or calls it out of date, the members requesting the meeting can convoke the Board of Directors by themselves within five (5) days from expiry of the seven-day deadline, sending the relevant invitation to the other members of the Board of Directors.

e) The Board of Directors may also convene by teleconference. In this case, invitations to the members of the Board of directors shall include all necessary information for their participation in the meeting.

5. Board of Directors quorum and decision-making

a) Any member who is absent or prevented from attending may appoint another member as his/her representative in the Board of Directors. Any member attending the meeting may validly represent only one other member. The Board of Directors shall be considered to have a quorum and meet legally if at least half, plus one of the members are present or represented, with at least three (3) Members attending in person.

b) Each Member has one vote.

c) Resolutions of the Board of Directors are made with an absolute majority of the members who are present and represented.

d) Representation in the Board may not be delegated to persons who are not members thereof, unless said delegation is entrusted to any alternate member of the Board of Directors.

6. Minutes of the Board of Directors

Minutes of the discussions and resolutions of the Board of Directors shall be kept in a special book, which is signed by the Chairman or his/her substitute; such minutes may also be kept in electronic form. At the request of a member of the Board of Directors, the Chairman is obliged to enter in the minutes a summary of that member's opinion. The Chairman is entitled to refuse the registration of an opinion, which refers to matters obviously out of the agenda or its content is manifestly contrary to morality or law. This list also includes a list of members of the Board of Directors present or represented at the meeting. The drawing up and signing of minutes by all members of the Board of Directors or their representatives is equivalent to a decision of the Board of Directors, even if no meeting has taken place. This arrangement applies even if all the consultants or their representatives have agreed to make a majority decision in minutes without a meeting. The relevant minutes are signed by all the Board members. Nevertheless, signatures of members or representatives thereof may be replaced via exchange of electronic mails (email). Drafting of minutes in accordance with the present is entered into the minutes' book according to article 93, L. 4548/2018

7. Committees for the support of the Board of Directors

The work of the Board of Directors is supported by three Committees of members of the Board of Directors, the Audit Committee, the Strategy Committee, the Human Resources Committee, as well as the Purchasing Committee.

Audit Committee

Composition of the Audit Committee

The Audit Committee, in accordance with Law 4706/2020 is composed of at least three (3) non-executive members with the majority of them also being independent from the Company. The Chairman of the Committee is appointed by the members of the Committee and should be independent from the Company. All Committee's members should have sufficient knowledge of the Company's activity industry, while at least one from the independent members of the Audit Committee shall have sufficient and relevant knowledge on audit or accounting. The Committee recognizes the member's expertise on financial issues by relevant resolution.

The type, the term of office, the number of members and the qualities of the members of the Audit Committee are decided by the General Meeting of the Company's shareholders. The Audit Committee is a committee of the Board of Directors, thus, its members are appointed by it, otherwise by the General Meeting.

The evaluation of the nominee members of the Audit Committee shall be conducted by the BoD, following the recommendation submitted by the Company's HR Nomination Committee.

The Audit Committee's members are appointed every five years, as per the tenure of the BoD's members. For the replacement of any member of the Audit Committee, the current legislation applies.

Audit Committee's meetings

1. The Audit Committee meets at least four (4) times a year, either in person at the Company's premises or by teleconference at the invitation of the Chairman of the Committee containing all the necessary details. The invitation can be sent by fax or e-mail. The agenda of the Audit Committee meeting is finalized by the Chairman of the Committee
2. A quorum is attained when two (2) or more members are present. Decisions will be taken by majority vote.
3. The preparation and signing of minutes by all of member of the Audit Committee or their representatives is equivalent to a decision of the Audit Committee, even if no previous meeting has taken place. This arrangement also applies if all members or their representatives agree to have their majority decision recorded in minutes, without meeting. The relevant minutes are signed by all members. However, the signatures of members or their representatives can be replaced by exchanging emails. The minutes that are prepared, according to the present are registered in the book of minutes.
4. The Director of Internal Audit participates in the meetings of the Audit Committee by the invitation of the Chairman. The Audit Committee members may request any other person of the Company (employee of the Company or an external consultant / partner) to attend its meetings to assist it with its discussions and considerations on any particular matter, on the Chairman's relevant approval.
5. A member of the Company's Legal Department shall be the Secretary of the Audit Committee, and shall be responsible to keep records of the respective minutes. The minutes of the Audit Committee will be distributed to the Board upon a corresponding request or whenever this is considered as necessary in the process of its decision making.

Audit Committee's Duties and Responsibilities

The Audit Committee serves as an independent and objective body responsible to review and appraise the auditing practices and performance of internal and external auditors. Its primary duty is to assist the Board of Directors in fulfilling its responsibilities by reviewing the Company's financial reporting processes, policies and internal control system.

The Audit Committee, shall inter alia:

- Informs the Board of Directors of the outcome of the statutory audit and explains how the statutory audit contributed to the integrity of the financial information and which was the Audit Committee's role in the process.
- Supervises the financial reporting process and makes recommendations or proposals to ensure its integrity. It contributes to effective communication between the Internal Auditors, the External Auditors, the Senior Management and the Board of Directors. It monitors the statutory audit of the annual and consolidated financial statements and in particular its performance and recommends their approval to the Board of Directors.
- Oversee independence of external auditors. The Audit Committee is responsible for the procedure of the selection of external auditor(s) and recommends the external auditor(s) to the Board of Directors. It reviews the performance and the

independence of external auditors while it monitors the provision of non-audit services to the Company in accordance with Article 5 of the Regulation of the European Parliament and the Council of the European Union (EU) No 537/2014.

- Monitor the effectiveness of internal control, quality assurance and risk management systems. The Audit Committee monitors the processes used to control the operations and finances of the Company. The Audit Committee ensures that the Internal Auditors have the appropriate resources and access to required information to fulfil their duties. The Audit Committee reviews and approves the Internal Audit Charter.
- Oversee performance of Internal Audit. It reviews and approves the Annual Audit plan proposed by the Internal Audit department. The Audit Committee reviews the reports prepared by Internal Audit and authorizes it to investigate any matter brought to its attention within the scope of its duties.
- Review risk management. The Audit Committee reviews the risk management methodology in use at the Company. The Audit Committee reviews the major risks facing the Company, the mitigation plan and progress against the mitigation plan.
- Reviews significant accounting and reporting issues, including complex or unusual transactions and highly judgmental areas, and recent professional and regulatory pronouncements, and understands impact on the financial statements.
- Complies with the relevant recommendations, instructions, decisions and orders of the Hellenic Capital Market Commission or any other competent supervising authority that may be issued from time to time, with relation to the proper implementation and interpretation of the legislation regulating the Audit Committee's operation.
- Evaluates the adequacy of its operating rules, while confirming that all its responsibilities described in it have been performed on an annual basis.
- Performs and fulfills any other task or task provided by applicable law.

Jurisdiction

In carrying out its responsibilities, the Audit Committee derives the respective authority from the Law, the present Audit Committee Charter, the resolutions of the General Assembly and the Board of Directors. In addition, the Audit Committee has unrestricted access to all Company's resources and data needed to fulfill its mission.

Strategy Committee (SC)

Strategy Committee Members

The Board of Directors appoints three (3) Members to sit on the Strategy Committee: two (2) non-executive members of the Board and the Chief Executive Officer. A non-voting Coordinator/Secretary is further being appointed. The Strategy Committee Members may, at their discretion, request additional persons to attend any particular Strategy Committee meeting.

The Strategy Committee has the following responsibilities:

- provides oversight and guidance to the Company within the guidelines and framework set by the Board.
- acts instead of the Board in between regularly scheduled meetings of the Board, when authority in this regard is expressly delegated to it by the Board.
- monitors, reviews and makes recommendations on the strategic, business and financial direction and performance of the Company.
- makes recommendations on and monitors investments, acquisitions and disposals and business development activities of the Company.
- reviews and makes recommendations on the Company's financial reporting processes.
- reviews and makes recommendations on all contracts proposed to be entered into by the Company, as these contracts will be forwarded to it by the Purchasing Committee (in accordance with the Purchasing Committee Terms of Reference), and according to the thresholds defined in the Financial Authority Matrix.
- forwards to the Board of Directors proposed contracts that are referred to it by the Purchasing Committee and which imply financial implications exceeding the Strategy Committee's competence in terms of the Financial Authority Matrix.
- reviews and monitors the materialization of all TV rights agreements, and the agreements that are relevant to the telecommunications services provision, as well as any other agreement that the Board of Directors considers each time appropriate.

Strategy Committee Meetings

The Strategy Committee shall meet at least once a month and may further meet on an ad hoc basis as necessary if a critical operational issue arises. All meetings are convened by invitation of the Chairman. Any other person can participate after Chairman's invitation.

The invitation of each such Strategy Committee meeting, together with the relevant agenda and discussion documents, shall be circulated by the Strategy Committee Coordinator / Secretary to all Strategy Committee Members and any invited persons no less than seven (7) calendar days prior to the date of the meeting.

A quorum shall be achieved with the presence of one non-executive director and the Chief Executive Officer.

The Chief Executive Officer shall, in the course of each Strategy Committee meeting, declare his consent or not with regard to each recommendation made by the Strategy Committee in accordance with its above-indicated role and responsibilities. Such agreement or disagreement shall be duly minuted by the Strategy Committee Coordinator/Secretary in respect of each Strategy Committee recommendation.

In case that the Chief Executive Officer agrees with the Strategy Committee recommendation, a specific timeframe for its implementation shall be specified and duly minuted. An updated report on the implementation status of all such recommendations agreed to by the Managing Director shall be presented at each Strategy Committee meeting subsequent to the one in which the particular recommendation will have been made.

In case that the Chief Executive Officer disagrees with a Strategy Committee recommendation, the matter shall be referred to the Board, for the latter's consideration and resolution during the subsequent Board meeting. The Board's resolution on each such matter shall be final and binding.

The Strategy Committee shall keep minutes of all its meetings, which minutes will, within seven (7) calendar days from the date of each Strategy Committee meeting, be circulated by round robin by the Strategy Committee Coordinator / Secretary to all the Strategy Committee Members. The minutes of the Strategy Committee shall be approved by the Board.

The language of all Strategy Committee meetings shall be English and minutes of all such meetings shall likewise be drafted in the English language.

Subject to the above, the Strategy Committee shall regulate its own procedure for its meetings.

The Human Resources (HR) Committee

Composition of the Human Resources (HR) Committee

The HR Committee is composed of four (4) Board members of which at least two (2) are non-executive and independent members of the Company's Board of Directors. The Board of Directors shall, by a majority vote, appoint the members of the HR Committee ("Member/s") and shall further determine who of such Members shall chair such Committee. The Committee should be chaired by an independent non-executive Board Member.

The Board may, by a majority vote, change the composition of the HR Committee at any time and shall, in any event, review the composition of the HR Committee every three years. If any Member resigns or his appointment is terminated by the Board, the Board shall elect a replacement Member by a majority vote of the then current Board.

The HR Committee is created by the Board of Directors of the Company in order to:

- oversee the Company's compensation and benefits policies generally;
- oversee and set compensation of the Company's CEO and c-level executive officers;
- evaluate performance of the Company's CEO and c-level executives, executive officers and approve changes proposed by the CEO in c-level management;
- propose executive, non-executive and non-executive independent Board Members to the Board after discussion among non-executive members of the Board of Directors that participate in the HR Committee;
- recommend the compensation policy applicable to the members of the Board of Directors, having regard to the Corporate Governance Code, international best practice and the specific circumstances, prior to the recommendation submitted by the Board to the General Assembly of the Company Shareholders on the same issue;
- review the Company's management succession plan;
- oversee the Company's compliance with its Corporate Governance Code regarding the issues of the Committee's responsibility and
- review any other matters as may be requested of it by the Board from time to time.

HR Committee meetings

The HR Committee shall meet as often as it determines is appropriate to carry out its obligations and responsibilities under this charter. The Chairman, in consultation with the other Committee Members, shall determine the frequency of the Committee meetings and shall set meeting agendas consistent with this charter. No executive officer should attend that portion of any meeting where such executive's performance or compensation is discussed, unless specifically invited by the HR Committee.

Whenever it is deemed necessary to discuss and resolve on issues relevant to the nomination of executive, independent non-executive and non-executive Board members, the meetings will be held with the participation of non-executive members only, with a separate agenda. Such meetings will be minuted separately and the resolutions will be forwarded to the Board as defined herein under. A quorum exists only when all members of the HR Committee, excluding the executive members (that may not participate in said meetings) are present and resolve on the items of the agenda. In such instances, the HR Committee will convene under the title HR Nomination Committee. The HR Committee will establish the communication process from and to the Board of Directors that will apply for the purpose of determining the convocation and agenda of the HR Nomination Committee and communicate such process to the Board of Directors, so as to facilitate their cooperation.

The HR Committee may convene through teleconference upon the invitation of the Chairman containing all the necessary details for the realization of the call. The invitation may be sent via fax or e-mail.

The HR Committee may further take decisions by written resolution, in which case such decisions shall be effective as if they were taken at a meeting of the HR Committee provided that such written resolution is signed by all Members of the HR Committee.

A quorum is attained when three (3) Members are present. No business may be transacted at a meeting of this Committee unless a quorum is achieved. Decisions will be taken by majority vote of the Members present. In the event of a tie, the vote of the Chairman shall prevail for the purpose of resolving such tie. Only Members of the Committee, any person invited by them, and the Secretary to the Committee shall have the right to attend meetings of the Committee. Only Members of the Committee shall have voting rights; with all other invitees, including the Secretary, attend on a non-voting basis.

The HR Committee may invite the Company's CEO (in the event that the CEO is not a Committee member) and/or the Head of Human Resources to join its meetings. The Committee may request any other officer of the Company to attend its meetings to assist it with its discussions on any particular matter.

If a matter under consideration is one where a Member of the Committee, either directly or indirectly has a personal interest, that Member shall not be permitted to vote at the meeting.

The recommendations of the HR Committee must be approved by the Board before they can be implemented.

The Secretary to the Committee, who shall be appointed by the HR Committee, shall be responsible for:

- confirming at the beginning of each meeting whether a quorum is present;
- keeping a written record of the minutes of the proceedings, and resolutions at all meetings of the Committee, including recording the names of those present and in attendance;
- circulating draft minutes of meetings of the Committee within seven (7) days of each such meeting to the Members of the Committee;
- circulating approved minutes of every HR Committee meeting to all Board members, at the first Board meeting occurring after the Committee meeting to which such minutes relate.

HR Committee's Duties and Responsibilities:

In addition to any other responsibilities that may be assigned from time to time by the Board, the HR Committee is responsible for the following matters in fulfillment of its purpose as outlined above. In order to fulfill its mission, the HR Committee shall have (i) unrestricted access to all resources and data of the Company; and (ii) the authority to obtain, at the Company's expense, any external professional advice (including the advice of independent remuneration consultants), as the HR Committee may deem necessary, after informing the Chairman of the Board of Directors and subject to regular reporting back to the Board thereon.

Compensation Policies

The HR Committee shall review and approve the Company's compensation and benefits policies generally, including reviewing and approving any incentive- compensation plans and equity-based plans of the Company. In reviewing such compensation and benefits policies, the HR Committee may consider the recruitment, development, promotion, retention and compensation of employees, the financial and operating circumstances of the Company and any other factors that it deems appropriate.

Specifically regarding the remuneration policy of the members of the Board of Directors, the Ordinary General Assembly dated 28.06.2019 has approved of the Remuneration Policy of the Members of the Board of Directors pursuant to articles 110 and 111 of Law 4548/2018. This Remuneration Policy is valid for four (4) years from its approval by the Shareholders' Ordinary General Assembly. It is also noted that as of 2020 onwards the Company drafts an Annual Remuneration Report pursuant to article 112 of Law 4548/2018, providing information for the appliance of the above Remuneration Policy during the immediately preceding fiscal year.

Executive Compensation

The HR Committee shall review and approve for the CEO and each c-level executive (defined as direct reports to the CEO), his or her (i) annual base salary level, (ii) annual incentive compensation, (iii) long-term incentive compensation, (iv) employment, severance and change-in-control agreements, if any, and (v) any other compensation or special benefit items.

Nomination of executive, independent non-executive and non-executive Board Members

The HR Nomination Committee, consisting solely of non-executive officers, shall nominate and present to the Board for approval executive, executive and non-executive independent Board Members at such instances when a nomination is necessary for the appointment or replacement of any individual board member or the Board as a whole, under the policy for nominating candidates for the Board of Directors approved by the Board.

The HR Nomination Committee is responsible to examine the independence status of all the nominated members and report to the Board accordingly. The relevant procedure also includes the completion of the “statement of the independence status of the members of the Board” by the nominated members, in which they verify their independence according to the criteria of the law.

Executive Performance and Changes in Executive Management

The HR Committee shall annually review the performance of the CEO and each c-level executive. In reviewing such executive performance, the HR Committee may consider the identified goals and objectives of the Company and goals and targets set for each executive. Furthermore, the CEO will present any proposed changes to the c-level executive team to the Committee.

Succession Plan

The HR Committee shall, in consultation with the Company's CEO, periodically review the Company's management succession planning, including policies for CEO, CFO and CCO selection and succession in the event of the incapacitation, retirement or removal of said executive.

The Purchasing Committee (PC)**Purchasing Committee Membership**

The Board of Directors shall appoint not less than three (3) Members and not more than four (4) Members to sit on the Purchasing Committee, as well as a non-voting expert advisor. A non-voting Secretary shall further be appointed. The Purchasing Committee Members may, at their discretion, request additional persons to attend any particular Purchasing Committee meeting and assist the Purchasing Committee in the accomplishment of its obligations.

Purchasing Committee Duties and Responsibilities

The Purchasing Committee shall have the following functions:

- To review and approve every purchase and procurement transaction made by the Company according to the financial authority matrix;
- To review existing purchasing and procurement policies and procedures of the Company and ensure consistency in their application;
- To approve major purchasing/partnership decisions in such a way as to ensure a link with the Company's strategic partners and to encourage the creation of synergies in the purchasing decision-making process;
- To review key risks and business implications of key contracts, including framework contracts, renewals, or annual support contracts (that is, all contracts with value over €50,000 excluding VAT) to be entered into by the Company;
- To ensure optimization of capital and operational expenditure;
- To participate in the annual evaluation procedure of all suppliers, to suspend, reinstate and exclude the cooperation with suppliers for performance-related reasons when necessary;
- To serve as the first reference point to which all contract proposals are to be referred and approved, provided that the financial implication in respect thereof is more than €50,000 excluding VAT;
- To review the contract proposals referred to it in terms of the preceding point and to make recommendations in regard to the same, as well as to assign competencies according to the Financial Authority Matrix, on condition that the proposed agreements the value of which is higher than the competency that has been assigned to the Management are referred by the Purchasing Committee to the Strategy Committee and the Strategy Committee, in its turn, will finally refer to the Board of Directors, all those proposed agreements that exceed the limit of its competency;
- To ensure the suitable materialization of all expenses approved according to the following Financial Authority Matrix;

- To approve the initial formation, as well as any change in the formation of the list of the preferable suppliers.

Purchasing Committee Meetings

The Purchasing Committee shall meet at least once a month and may further meet on an ad hoc basis according to the needs or whenever it is considered necessary by the members. The meetings of the Committee may also take place via teleconference.

Any invitation of each such Purchasing Committee meeting, together with the relevant agenda and discussion documents, shall be circulated by the Purchasing Committee Secretary to all Purchasing Committee Members, to the expert advisor and any invited persons no less than two (2) days prior to the date of the meeting.

A quorum shall be achieved with the presence of three (3) members of the Purchasing Committee

All Purchasing Committee approvals and recommendations made at each Purchasing Committee meeting shall be duly minuted by the Purchasing Committee Secretary at each such meeting and will be circulated within seven (7) days from the date of each meeting of the Purchasing Committee to all the members of the Purchasing Committee as well as to the expert advisor (if applicable). In the event that the expert advisor is absent from any meeting of the Purchasing Committee, he should receive in this case too, a copy of the minutes of the said meeting (these minutes should record all approvals, proposals and resolutions that are taken in such meeting). The minutes of each Purchasing Committee meeting shall be approved at the following meeting.

In order the Purchasing Committee to be facilitated so as to accomplish its work, ensuring the proper approval of all the expenses according to the Financial Authority Matrix, an updated report on them should be presented by the Chief Executive Officer (or by any other person to whom he assigns this competency) in each Purchasing Committee meeting.

The language of all Purchasing Committee meetings shall be English and minutes of all such meetings shall likewise be drafted in the English language.

Subject to the above, the Purchasing Committee shall regulate its own procedure for its meetings.

G. DIVERSITY POLICY APPLIED TO THE COMPANY'S ADMINISTRATIVE, MANAGERIAL AND SUPERVISORY BODIES.

Diversity regarding specific characteristics such as age, sex, level of education, personal skills, professional experience and culture is one of the criteria for the candidacy and final selection of the members of the Board of Directors of the Company. The HR Nomination Committee for Board members is composed exclusively of non-executive members and is responsible for assessing the needs and correspondingly implementing a diversity policy in relation to the above characteristics.

As regards the diversity of the Board of Directors on 31 December 2020, the ages of Board members range from 40 to 63. As regards their level of education, all Board members hold at least a University degrees and a post-graduate degree as well as professional certifications in a broad range of subjects, such as business administration, accounting, economics, e-commerce, etc. As regards their professional experience and culture, the Company's Board of Directors is composed of both Greek nationals and third country citizens of various nationalities who have served in various positions of responsibility at companies involved in major sectors of the market (whether in Greece or abroad), such as telecommunications, television, banking, etc., while one member has a distinguished academic and research career.

H. DISCLOSURE OF CONFLICT OF INTEREST REGARDING MEMBERS OF THE BOARD OF DIRECTORS IN ACCORDANCE WITH ARTICLE 97 PAR. 1 SEC. (B), law 4548/2018

The Company notes that it has not received any statement of conflict of interest from the members of its Board of Directors, in accordance with article 97 par. 1 par. B of Law 4548/2018.

9. RELATED PARTIES

The Company and the Group purchase goods and services from and provides services to certain related parties in the normal course of business. These related parties consist of companies that have a significant influence over the Group (shareholders) or are subsidiaries or associates of the Group.

The Group's transactions and account balances with related companies are as follows:

Related Party	Relation with the Group	Year ended at	Sales to related parties	Purchases from related parties	Amounts owed by related parties	Amounts owed to related parties
New related parties in the period						
NewCo United Group Hellas Sarl	Shareholder	31.12.2020	-	2,543,296	-	335,099,753
Solford Trading LTD	Related party	31.12.2020	37,500	-	-	-
Serbia Broadband d.o.o.	Related party	31.12.2020	0	-	-	-
Total		31.12.2020	37,500	2,543,296	-	335,099,753
Already Existing related parties						
Athlonet S.A.	Associate	31.12.2020	-	-	4,239	4,239
		31.12.2019	-	-	4,239	4,239
Lumiere Productions S.A.	Shareholder	31.12.2020	-	-	-	-
		31.12.2019	-	-	-	6,378
Total		31.12.2020	-	-	4,239	4,239
		31.12.2019	-	-	4,239	10,617
Prior periods related parties						
Wind Hellas Telecommunications S.A.	Shareholder	31.12.2019	5,184,814	3,452,142	797,107	1,370,073
Vodafone S.A.	Shareholder	31.12.2019	5,894,473	3,336,759	245,214	769,387
Technology and Research Foundation	Shareholder	31.12.2019	30,273	3,254	24,611	813
ALPHA BANK SA	Shareholder	31.12.2019	230,363	148,939	150,392	15,985
NATIONAL BANK OF GREECE SA	Shareholder	31.12.2019	71,075	139,142	148,133	36,513
PIRAEUS BANK SA	Shareholder	31.12.2019	788,245	86	150,579	2,580
ATTICA BANK SA	Shareholder	31.12.2019	41,154	-	2,932	-
Telemedicine Technologies S.A.	Associate	31.12.2019	-	-	3,734	-
Vodafone Ltd.	Related party	31.12.2019	1,575,673	1,504,726	293,749	348,027
Hellas on line	Related party	31.12.2019	-	-	11	117
Cablenet Ltd	Related party	31.12.2019	10,403	25,543	3,180	-
Total		31.12.2019	13,826,473	8,610,591	1,819,644	2,543,494

- The costs from the shareholder NewCo United Group Hellas Sarl relate to accrued interest on loans from November 1, 2020 to December 31, 2020.
- The balance payable to the shareholder company NewCo United Group Hellas Sarl concerns the liabilities from the bond loans but also the short-term financing that until the previous year was payable to the lending banks and which in the current year were transferred to the shareholder company as a result of the acquisition transaction (see Notes [6](#) and [32](#)) and which as at 31/12/2020 (and also as at 31/12/2019) amounted to € 256.1 million. In addition, the balance includes an amount of € 43 million relating to the funds from new bond loans which were received within the fiscal year 2020 as well as an amount of € 36.0 million relating to an accrued interest liability related to the aforementioned loans.

The Company's transactions and account balances with related companies are as follows:

Related Party	Relation with Forthnet	Year ended at	Sales to related parties	Purchases from related parties	Amounts owed by related parties	Amounts owed to related parties
New related parties in the period						
NewCo United Group Hellas Sarl	Shareholder	31.12.2020	-	777,248	-	131,934,065
Total		31.12.2020	-	777,248	-	131,934,065
Already Existing related parties						
Athlonet S.A.	Associate	31.12.2020	-	-	4,239	4,239
		31.12.2019	-	-	4,239	4,239
Forthnet Media S.A.	Subsidiary	31.12.2020	5,255,985	1,609,430	140,064,081	9,435,372

		31.12.2020 - Provision for expected credit losses	-	-	(104,524,898)	(2,385,781)
		31.12.2019	4,746,059	1,809,636	104,524,898	2,385,781
		31.12.2019 - Provision for expected credit losses	-	-	(104,524,898)	(2,385,781)
NetMed S.A.	Subsidiary	31.12.2020	159,458	-	1,168,671	-
		31.12.2020 - Provision for expected credit losses	-	-	(970,943)	-
		31.12.2019	157,072	-	970,943	-
		31.12.2019 - Provision for expected credit losses	-	-	(970,943)	-
Intervision Services BV	Subsidiary	31.12.2020	1,036	-	419,270	-
		31.12.2020 - Provision for expected credit losses	-	-	(418,935)	-
		31.12.2019	57,887	-	418,935	-
		31.12.2019 - Provision for expected credit losses	-	-	(418,935)	-
Total		31.12.2020	5,416,479	1,609,430	35,741,486	7,053,829
		31.12.2019	4,961,018	1,809,636	4,239	4,239
Prior periods related parties						
Wind Hellas Telecommunications S.A.	Shareholder	31.12.2019	1,398,066	3,404,807	797,107	1,366,335
Vodafone S.A.	Shareholder	31.12.2019	1,267,391	3,334,032	245,214	769,387
Technology and Research Foundation	Shareholder	31.12.2019	30,273	3,254	24,611	813
ALPHA BANK SA	Shareholder	31.12.2019	230,363	148,939	150,392	16,549
NATIONAL BANK OF GREECE SA	Shareholder	31.12.2019	69,850	90,945	146,338	36,514
PIRAEUS BANK SA	Shareholder	31.12.2019	787,649	86	150,810	2,580
ATTICA BANK SA	Shareholder	31.12.2019	41,154	-	2,932	-
Telemedicine Technologies S.A.	Associate	31.12.2019	-	-	3,734	-
Vodafone Ltd.	Related party	31.12.2019	1,575,673	1,504,726	293,749	348,027
Cablenet Ltd	Related party	31.12.2019	10,403	25,543	3,180	-
Total		31.12.2019	5,410,823	8,512,332	1,818,069	2,540,204

- The costs from the shareholder NewCo United Group Hellas Sarl relate to accrued interest on loans from November 1, 2020 to December 31, 2020.
- The balance payable to the shareholder company NewCo United Group Hellas Sarl concerns the liabilities from the bond loans but also the short-term financing that until the previous year was payable to the lending banks and which in the current year were transferred to the shareholder company as a result of the acquisition transaction (see Notes [6](#) and [32](#)) and which as at 31/12/2020 (and also as at 31/12/2019) amounted to € 78.5 million. In addition, the balance includes an amount of € 43 million relating to new funds from the new bond loans which were received within the fiscal year 2020 as well as an amount of € 10.5 million relating to an accrued interest liability related to the aforementioned loans.
- Revenue and Receivable from Forthnet Media A.E. are mainly related to the 3 play commission re-charged to the subsidiary by the Company while the receivable from Forthnet Media also includes recharges that took place in the past for the re-sale of the Super league and UEFA football rights. The increase in the Company's receivable from the subsidiary in the current year is due to the lending of the subsidiary which was realized through the new loan funds received by the Company from the parent company NewCo United Group Hellas Sarl (more information is included in notes [6](#) and [32](#) of the financial statements). The claim related to these loans from the subsidiary Forthnet Media S.A. was classified in the item "Long-term loan receivables from related companies" of the statement of financial position as of December 31, 2020.
- The Company's payable towards Forthnet Media S.A. is mainly related to cash collected by its stores on behalf of Forthnet Media S.A.

On prior periods, the Company assessed the impairment indicators of its receivable from the subsidiary Forthnet Media S.A. and considered that the carrying amount is not recoverable thus proceeded with the full impairment of the receivable. The impairment indicators, included among others, the adverse current economic conditions in the Greek market as well as the uncertainty with respect to the successful outcome of the process that has been initiated for the identification of a prospective investor and the uncertainty about the adequacy and effectiveness of the intended management actions to cover the subsidiary's working capital cash needs and their ability to complete the subsidiary's refinancing of its contractual obligations under its loan agreements were also considered in the assessment.

As at 31 December 2020, and despite the increase in the net receivable from the subsidiary by € 28.5 million in the current year, the Company considered that no further impairment provisions are required. In its assessment, the Company took into account the fact that the increase in the receivable is directly related to the loan funds received from the United Group, a large part of which (€ 34.1 million) was transferred to the subsidiary through a new bond loan between the Company and its subsidiary for the purpose of repaying suppliers. As the new loan funds contributed to the reduction of the working capital deficit of the subsidiary as well as contributed to the receipt of significant discounts from suppliers (with the most important of which being the write-off of debt from a foreign supplier worth € 24.7 million), the Company estimated that its exposure to credit losses from its claim to the subsidiary has not deteriorated but instead has improved significantly. During the next fiscal year and taking into account the new business plan of the United Group group for both the Company and the subsidiary Forthnet Media A.E. but also taking into account the further developments regarding the refinancing of the subsidiary and its operating performance, the Company will re-evaluate its exposure from the subsidiary as a whole and may proceed with a reversal of the accumulated impairment provisions.

Salaries and fees for the members the Board of Directors and the Senior executives of the Group for the years ended 2020 and 2019 are analyzed as follows:

	The Group		The Company	
	01.01- 31.12.2020	01.01 - 31.12.2019	01.01- 31.12.2020	01.01 - 31.12.2019
Salaries and fees for executive members of the BoD	968,583	321,336	968,583	321,336
Salaries and fees for non-executive members of the BoD	199,898	246,019	199,898	246,019
Salaries and fees for senior managers	2,030,561	2,021,215	1,369,682	1,374,165
Total	3,199,043	2,588,570	2,538,164	1,941,519

Furthermore, benefits provided by the Group and the Company for the current fiscal year to members of the Board of Directors and senior executives relating to retirement insurance program amounted to € 144,906 for the Group and € 103,825 for the Company respectively (December 31, 2019: € 153,212 for the Group and € 112,922 for the Company respectively). Also, it is noted that the caption "Salaries and fees for senior managers" also includes benefits relating to leaving indemnities which amounts to € 85,231 for the Group and the Company. (December 31, 2019: € 26,840 for the Group and the Company). Moreover the caption "Salaries and fees for executive members of the BoD" also includes benefits relating to leaving indemnities which amounted to € 679,340 for the Group and the Company.

The amounts owed to the members of the BOD for the Group and the Company as of December 31, 2020 are €133,225. (December 31, 2019: €77,795 for the Group and the Company).

10. BOARD OF DIRECTORS' EXPLANATORY REPORT (according to Article 4(7)&(8) of Law 3556/2007)

The present Explanatory Report of the Board of Directors to the Ordinary General Assembly of the Shareholders includes additional detailed information in accordance with **paragraphs 7 & 8 of Article 4 of Law 3556/2007** and constitutes a unified and integral part of the Annual Board of Directors' Report.

(a) Structure of the Company's share capital

The Company's share capital on 31.12.2020 amounts to one hundred three million and sixty-four thousand three hundred and eighty six euros (€103,064,386) divided into three hundred and forty three million five hundred and forty-seven thousand nine hundred and fifty-three (343,547,953) common registered shares with a nominal value of thirty cents (EUR 0.30) each.

The Company's shares are dematerialised, common, registered, with voting rights, freely negotiable and transferable and listed for trading on the Athens Exchange and as of 25 November 2011 in the "Under Surveillance" segment as, according to the financial statement of 31.12.2010, the loss was larger than 30% of the net worth of the Company whereas there was no provision for the completion of a share capital increase within the term for which the Company was bound.

In the section of the financial statements "Subsequent events" there is a note about the Public Offer submitted by the shareholder "NEWCO UNITED GROUP HELLAS S.A.R.L." (the "Offeror") as well as the request of the Offeror submitted and already approved by the Hellenic Capital Market Commission for the exercise of the right of redemption of all the common shares of the Company not held by the Offeror, as well as for the termination of trading of the Company shares on 23.4.2021

The status of shareholder implies the legal, ipso iure and unlimited exercise of all rights and the undertaking of all responsibilities arising from the legislation on Societes Anonymes, the provisions of the Articles of Association, the decisions of the General Assembly of Shareholders and the resolutions of the Board of Directors. Shareholders exercise their rights as regards to the management of the Company solely through the General Assembly and each share provides the right to one (1) vote at the General Assembly.

Moreover, each share provides:

- The right to a dividend from the Company's annual profits, in accordance with the stipulations of legislation and the Articles of Association;
- the right to withdraw the contribution after the end of liquidation and the balance of the product of liquidation of Company property, in proportion with their participation in the paid-up share capital;
- the pre-emptive right in each increase of the Company's share capital with cash and new shares;
- the right to obtain a copy of the financial statements and the reports issued by the auditors and the Company's Board of Directors;
- the right to participate in the General Assembly, which includes the following rights: legitimacy, presence, participation in discussions, submission of proposals on items on the agenda, recording of opinions in the minutes and voting.

The General Assembly of Company shareholders reserves all its rights during liquidation.

Furthermore, any shareholder or shareholders representing 1/20, 1/10 or 1/5 of the paid-up share capital enjoy minority rights, as stipulated by the Company's Articles of Association and the relevant legislation.

Additionally, it is noted that :

1, The Company, following a relevant approval decision of its Board of Directors of 21.06.2016, pursuant to a relevant authorization granted to it by the Ordinary General Meeting of the Company's shareholders from 28.06.2011, issued a convertible bond loan totaling up to € 99,087,466,50 with a pre-emptive right in favor of its old shareholders, according to article 3a of Codified Law no. 2190/1920, Law 3156/2003 and the other provisions of the applicable legislation (hereinafter the "CBL"). The Company raised through the CBL the total amount of € 70,124,679.90 and certified on 11.10.2016 its partial coverage, with the simultaneous issuance of 233,748,933 convertible bonds, which were given to the beneficiaries. The convertible bonds issued have been admitted to trading on the Stock Exchange, while, as a result of intermediate conversions based on the relevant announcements made by the Company, the remaining convertible bonds amounted as of 31/12/2020 to € 298.165, with a value of 0,30 euro each. The beneficiaries of these were entitled to convert them into new shares, according to the details defined in the Program of CBL which is included in the Company Newsletter from 15.09.2016 that was approved and published in accordance with the law and is valid as codified after its latest amendments and more specifically: a) amendment of term 4.1., pursuant to the decision of the Bondholders' Meeting of 27.05.2020 and of the decision of the Board of Directors of the Company dated 05.06.2020 (ie the announcement of the Company dated 11.06.2020) and b) of term 3.4. , pursuant to the decision of 07.04.2021 of the Bondholders' Meeting and the decision of 08.04.2021 of the Board of Directors of the Company (ie the relevant announcement of 08.04.2021 of the Company).

2. The Company, following its announcements from 08.04.2021 and 15.04.2021, decided to exercise the Right of Early Full Repayment of the Convertible Bond Loan, of its issue, with a total nominal value of € 70,124,679.90 and date of issue 11.10.2016 (hereinafter referred to as "CBL") and informed the investing public about the following:

- The Last Trading Day on the Athens Stock Exchange of MOD Convertible Bonds was set for April 19, 2021, Monday.
- The Exercise Date of the Right of Early Full Repayment was set for April 21, 2021, Wednesday. Therefore, according to the term 3.4 of the CBL Program, as amended, all the Bondholders who are registered in the bond file of EL.K.AT are obligatorily involved in the above early repayment on this date (21.04.2021 - Date of Registration).
- The Early Full Repayment Date was set for April 22, 2021, Thursday.
- The Board of Directors decided in accordance with clause 4.3 of the Convertible Bond Loan, the extension of the suspension of the Conversion Right, until the Exercise Date of the Right of Early Repayment, ie until 21.04.2021, when this right is automatically abolished in accordance with condition 3.4 new circumstance b) of the CBL Program, as amended is in force.

Following the above, the Company duly and on time made an Early Total Repayment of the remaining - as of 15.4.2021 - 263,560 Convertible Bonds, paying a total amount of 87,400.89 euros, according to the 15th and 19th of April 2021 announcement of the Company, and therefore the CBL was fully repaid which ceased to exist as at 22 of April, 2021.

(b) Limitations on the transfer of Company shares

The transfer of Company shares takes place as stipulated by Law and there are no limitations on their transfer imposed by the Articles of Association, given that these are dematerialised shares listed on the Athens Exchange.

(c) Important direct or indirect holdings within the meaning of Law 3556/2007 (Articles 9 to 11)

I. Shareholders (natural or legal persons) who on 31 December 2019 held directly or indirectly more than 5% of the total number of its shares are presented in the following table:

	SHARES	PERCENTAGE
WIND HELLAS TELECOMMUNICATIONS S.A.	36,332,457	21.05%
PIRAEUS BANK S.A.	26,075,808	15.11%
GO PLC	24,887,737	14.42%
MASSAR INVESTMENTS LLC	24,887,736	14.42%
NATIONAL BANK OF GREECE S.A.	20,958,236	12.14%
ALPHA BANK S.A.	14,639,289	8.48%

II. Shareholders (natural or legal persons) who on 31 December 2020 hold directly or indirectly more than 5% of the total number of its shares are mentioned below:

	SHARES	PERCENTAGE
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NEWCO UNITED GROUP HELLAS SARL	290,641,659	84.60%
MASSAR INVESTMENTS LLC	24,887,736	7.24%

According to the notifications dispatched to the Company pursuant to Law 3556/2007, voting rights in the Company as at 31.12.2020 are as follows:

(a) NEWCO UNITED GROUP HELLAS S.A.R.L. is indirectly controlled by BC Partners Holdings Limited through its controlled companies BC Partners Group Holdings Limited, BCEC Management X Limited, BC European Capital X, Summer Invest Sarl, Summer Parent Sarl, Summer MidCo BV, Summer BidCo BV, Adria TopCo BV, Adria MidCo BV, United Group BV, Slovenia Broadband Sarl and Newco United Group Hellas S.a.r.l. It is noted that, according to the notification received by the Company and announced on 28.12.2020 in accordance with Law 3556/2007, the percentage of voting rights directly held by NEWCO UNITED GROUP HELLAS S.A.R.L. in the Company amounted to 84.60% on 24.12.2020. Thereafter:

- according to the notification received on 03.03.2021 by the Company and announced on 05.03.2021 in accordance with Law 3556/2007, the percentage of voting rights directly held by NEWCO UNITED GROUP HELLAS S.A.R.L. in the Company amounted to 96.8332% on 03.03.2021, while

- according to the announcement of the Company dated 10.03.2021, on March 9, 2021, following the completion of its mandatory Public Offer dated 10.12.2020, NEWCO UNITED GROUP HELLAS S.A.R.L. submitted for approval a written request to the Hellenic Capital Market Commission for the exercise of the right of redemption of the common registered, intangible, after voting shares of the Company, with a nominal value of 0.30 Euros each, in accordance with Article 27 of Law 3461/2006, and specifically for the approval of the exercise of the right of redemption of the remaining shares of the Company which is not held by itself and the Coordinated Persons, ie a total of 10,619,224 shares.

- according to the announcement of the Company dated 9.4.2021, the Board of Directors of the Hellenic Capital Market Commission (EC) pursuant to its decision No. 5/909 / 8.4.2021: (a) approved the request of the company under the name "NEWCO UNITED GROUP HELLAS SARL "(the" Offeror ") for the exercise of the right of redemption (the" Right of Redemption ") of all the common shares of the Company not held by the Offeror, according to article 27 of Law 3461/2006, and (b) set April 23, 2021 as the day for the cessation of trading of the Company's shares.

(b) MASSAR INVESTMENTS LLC is directly controlled by Mr. ABDULAZIZ AL GHURAIR. It is noted that, according to the notifications received by the Company on 13.01.2021 and announced on 21.01.2021 in accordance with Law 3556/2007, the percentage of voting rights directly held by MASSAR INVESTMENTS LLC in the Company amounted to 9.63% in 13.10.2020 and at 7.24% on 23.12.2020. Since then, according to the notifications received by the Company on 07.03.2021 and announced on 09.03.2021 according to Law 3556/2007, at the date of the notification, none of them held, directly or indirectly according to the above, voting rights in Company.

(c) WIND HELLAS TELECOMMUNICATIONS SA is indirectly controlled by Crystal Almond Holdings Limited through Crystal Almond Intermediary Holdings Limited and Crystal Almond S.a.r.l. It is noted that, according to the notification received by the Company on 12.11.2020 and announced on 17.11.2020 in accordance with Law 3556/2007, at the date of the notification, none of them owned, directly or indirectly during the above, voting rights in the Company.

(d) GO p.l.c. is indirectly controlled by the Republic of Tunisia through Tunisia Telecom and TT ML Limited. It is noted that, according to the notification received by the Company on 22.10.2020 and announced on 23.10.2020 in accordance with Law 3556/2007, the percentage of voting rights directly held by GO p.l.c. in the Company amounted to 9.63% on 13.10.2020. Then, according to the notification received by the Company on 17.11.2020 from the Republic of Tunisia and announced on the same day according to Law 3556/2007, from 12.11.2020 onwards, none of them owned, directly or indirectly according to the above, voting rights in the Company.

(e) Piraeus Bank SA, following its notification from 14.10.2020, which the Company announced on 16.10.2020, sent to the Company the notification from 16.11.2020 which (the Company) announced on 17.11.2020 according to Law 3556/2007, according to which Piraeus Bank SA transferred to Newco United Group Hellas S.a.r.l. 24,406,237 common registered shares of the Company, which corresponded to 9.45% of the total voting rights.

(f) The National Bank of Greece SA, following its notification of 15.10.2020, which the Company announced on 16.10.2020, sent to the Company the notification of 17.11.2020 which the Company announced on the same day in accordance with N 3556/2007, according to which the National Bank of Greece SA transferred to Newco United Group Hellas S.a.r.l. 19,616,331 common registered shares of the Company. Following this, the occupied voting rights of the National Bank of Greece A.E. was, at the date of notification, below the limit of 5% of the total voting rights of the Company.

(g) The Bank ALPHA BANK SA, in accordance with the notification received from 17.11.2020 received by the Company and announced on the same day in accordance with Law 3556/2007, sold 13,701,971 common registered shares of the Company, which corresponded to 5.30% of the total voting rights of the Company. Following this, Alpha Bank's hold voting rights were, at the reporting date, below 5% of the Company's total voting rights.

(d) Shares providing special control rights

There are no Company shares providing special control rights to their holders. It is noted that as of 31.12.2020 the company NEWCO UNITED GROUP HELLAS S.A.R.L. held voting rights corresponding to 84.60% of the Company's share capital and, therefore, is the controlling shareholder of the Company.

(e) Limitations on voting rights

The Company's Articles of Association do not provide for any limitations on voting rights arising from its shares.

(f) Company shareholders' agreements

There has been no communication to the Company for any agreement in force with its shareholders.

(g) Rules applicable to the appointment and replacement of members of the BoD and amendment of the Articles of Association

The Articles of Association of the Company do not contain provisions on the direct appointment of members of its Board of Directors by a shareholder, according to article 79 of Law 4548/2018 "Reform of the law of public limited companies", whose validity began on 01.01.2019 and replaced Law 2190/1920. In addition, the provisions of the Company's Articles of Association for the appointment and replacement of the members of its Board of Directors as well as for the amendment of the provisions of its Articles of Association do not differ from the provisions of Law 4548/2018 "Reform of the law of public limited companies", whose validity started on 01.01.2019 and replaced Law 2190/1920.

1. **Article 15(6)** of the Company's Articles of Association, regarding the amendment of Article 32 of the Articles of Association, stipulates, by way of exception, that in order for a decision to be made by the General Assembly, a 3/4 majority of the paid-up share capital is required, while in Article 132 of Law 4548/2018 stipulates that such a decision is taken with absolute majority of the votes represented in the General Assembly. It is noted that the increased majority of Article 15(6) of the Articles of Association is legally provided since Article 132 (3), of Law 4548/2018, allow for the Articles of Association to provide for increased percentages of quorum and majority for certain issues. Article 32 of the Articles of Association concerns the power of the Board of Directors to subsidise the Institute of Information of FORTH-ICS in view of the Institute's contribution towards the development of the telecommunications market and the creation of the Company.

2. **Article 15(1)(j)** of the Company's Articles of Association stipulates that the decisions made with an increased quorum and majority include decisions concerning the amendment of Article 20(24) of the Company's Articles of Association, where the powers of the Managing Director are provided for. It is noted that for the abovementioned increased quorum article 130 (3) of Law 4548/2018 is adopted (at least 1/2 of the paid up share capital), while the majority and majority is in accordance with article 130, par. 2 and 5 and article 132, paragraph 3 of Law 4548 / 2018.

3. **Article 15(2)(b)** of the Company's Articles of Association ("Exceptional quorum and majority of the General Assembly) stipulates that "The repetitive General Assembly shall be considered to achieve a quorum and convene validly on the items of the agenda, when at least one fifth (1/5) of the paid-up share capital is represented thereat in accordance with Article 130 (4) of Law 4548/2018. It is noted that Article 130 (5) of Law 4548/2018 allows for the Articles of Association to provide for higher percentages of quorum and majority for all or specific issues than those set out by law.

(h) Responsibilities of the BoD or certain members of the BoD as regards the issuance of new shares or the purchase of own shares in accordance with Article 49 of Law 4548/2018.

In accordance with the provisions of **Article 24 (1) (b) and (c) of Law 4548/2018 (which provision was also made in Article 13(1)(b)&(c) of Codified Law 2190/1920, as in force up until 31.12.2018)** in combination with the provisions of **Article 5 of the Company's Articles of Association**, the Company's Board of Directors has the right, following the relevant decision made by the General Assembly of the shareholders, subject to the disclosure formalities of Article 13 of Law 4548/2018, to increase the Company's share capital in part or in whole by issuing new shares or a bond loan with convertible bonds,

following a resolution adopted by a majority of at least two thirds (2/3) of its total number of members, in line with what is stipulated in above provisions. The above power of the Board of Directors may be renewed by the General Assembly for a period that cannot exceed five years for each renewal, and its validity starts after the termination of each five-year period. This decision of the General Assembly is subject to the disclosure formalities of the Law.

In accordance with the provisions of **Article 113 (4) of Law 4548/2018**, as in force, the General Assembly can decide, with increased quorum and majority and subject to the disclosure formalities, to authorise the Board of Directors to establish a stock option plan in accordance with paragraphs mentioned above by increasing, if necessary, the share capital and by taking all relevant decisions. Such authorisation is valid for five (5) years, unless the General Assembly sets a shorter term of duration, and is independent of the powers of the Board of Directors as set out in Article 24 (par. 1). The resolution of the Board of Directors is adopted under the terms of the above paragraphs.

As at 31 December 2020, no such authorisation was in force.

(i) Important agreements coming into force, being amended or expiring in the case of changes in control following a public offer.

There are no agreements coming into force, being amended or expiring in the case of a change in the control of the Company, following a public offer. However, the Company has concluded agreements that grant the counterparties termination rights in the case of a change in control.

(j) Agreements with members of the Board of Directors or Company's staff foreseeing payment of compensation especially in the case of resignation or dismissal without justified reasons or termination of their term or employment, due to a public offer.

The contracts of the Chief Executive Officer and certain management executives provide for payment of additional compensation in the case of contract termination by the Company, while some of the above contracts especially provide for payment of additional compensation in the case of contract termination by the Company or at the latter's fault, following change of the Company's control or due to an imminent change of control. Other than the above, there are no agreements between the Company and the members of the Board of Directors of the Company or its staff, providing for payment of compensation especially in the case of resignation or dismissal without justified reasons or termination of their term or employment, due to a public offer.

Iraklio, 29/04/2021

Nikolaos Stathopoulos

President of the
Board of Directors



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working world**

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THIS IS A TRANSLATION FROM THE ORIGINAL VERSION IN THE GREEK LANGUAGE

INDEPENDENT AUDITOR'S REPORT

To the Shareholders of the Hellenic Company for Telecommunication and Telematic Applications S.A. ("FORTHNET S.A.")

Report on the Audit of the Separate and Consolidated Financial Statements

Opinion

We have audited the accompanying separate and consolidated financial statements of the Hellenic Company for Telecommunications and Telematic Applications S.A. "Forthnet S.A." (the "Company"), which comprise the separate and consolidated statements of financial position as of December 31, 2020, the separate and consolidated statements of comprehensive income, the statements of changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying separate and consolidated financial statements present fairly in all material respects the financial position of the Hellenic Company for Telecommunications and Telematic Applications S.A. "Forthnet S.A." and its subsidiaries (the "Group") as at December 31, 2020 and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as endorsed by the European Union.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs), as incorporated in Greek Law. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Separate and Consolidated Financial Statements" section of our report. We remained independent of the Company and its subsidiaries throughout the period of our appointment in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), as incorporated in Greek Law, together with the ethical requirements that are relevant to the audit of the separate and consolidated financial statements in Greece, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the separate and consolidated financial statements of the current period. These matters were addressed in the context of our audit of the separate and consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the "Auditor's Responsibilities for the Audit of the Separate and Consolidated Financial Statements" section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the separate and consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying separate and consolidated financial statements.



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Key Audit Matter	How our audit addressed the key audit matter
Debt service, adequacy of liquidity and working capital and going concern implications (separate and consolidated financial statements)	
<p>At December 31, 2020, the total current liabilities of the Company and the Group exceed by approximately € 92.8 million and approximately € 336.4 million, respectively, the total current assets. In the context of the shareholding restructuring, the Company and the Group, in collaboration with the new shareholder "Newco United Group Hellas S.a.r.l." and its parent company "Adria Midco BV", assessed the liquidity and working capital needs and a series of actions, including: debt settlement with a supplier, obtaining new financing, letter from the new shareholder for the extension (waiver) of the repayment of loan liabilities and letter of support from the new shareholder to meet working capital needs.</p> <p>Due to the importance of the above actions in the context of the ability to serve debt, the adequacy of liquidity and working capital and their impact on the going concern, we have identified this issue as a key audit matter.</p> <p>The disclosures of the Company and the Group regarding debt service, the profitability, the liquidity and the adequacy of working capital and their impact on the going concern are included in the notes 5 and 6 to the separate and consolidated financial statements.</p>	<p>The audit procedures that we performed, among others, are as follows:</p> <p>We obtained and reviewed the communication between the banks and the Company regarding the transfer of the loan liabilities from the lending banks to the United Group within September 2020.</p> <p>We assessed the appropriate recognition and presentation of the loan liabilities due to United Group and the accrued interest expenses.</p> <p>We obtained and assessed the working capital needs of the Company and the Group, the estimated future cash flows, the impact of the COVID-19 pandemic, the future business developments in combination with the financial situation as well as the new projects in which the Company and the Group will participate.</p> <p>We reviewed the letter that the Company received from the new shareholder for the extension (waiver) of the repayment of loan liabilities of the Company and the Group arising from the transferred loans.</p> <p>We reviewed the letter of support that the Company received from the new shareholder to meet working capital needs.</p> <p>We evaluated the Company's and Group's management assessments for the use of going concern basis.</p> <p>Also, we assessed the adequacy of the related disclosures in the separate and consolidated financial statements.</p>

Key Audit Matter	How our audit addressed the key audit matter
Revenue Recognition from contracts with customers (separate and consolidated financial statements)	
<p>The Company and the Group recognized revenues from contracts with customers of € 150.7 million and € 249.7 million, respectively during the year ended December 31, 2020, consisting primarily of broadband, fixed line and Pay-TV services contracts.</p> <p>The Company and the Group use various IT Systems and internal controls processes to ensure a robust revenue recognition framework. In addition, certain assumptions and estimates are made by management in applying the requirements of IFRS 15 “Revenue from contracts with customers”.</p> <p>Revenue recognition and especially the recognition of accrued and deferred revenue is a complex process mainly due to the complexity of the revenue contracts. Such complexity derives from the bundling of services, the tariff changes within the year, the variety of services, products and tariffs offered, and the large volume of data handled by the Company and the Group. Taking into account the degree of estimation uncertainty in the Company's and Group's management's judgments exercised in this process and further the inherent complexity of the telecommunications billing systems and processes used, we have identified the revenue recognition and especially the recognition of accrued and deferred revenue as a key audit matter.</p> <p>The Company's and the Group's disclosures relating to the revenue from contracts with customers and the accounting policy for revenue recognition can be found in notes 4 (t) and 8 to the separate and consolidated financial statements.</p>	<p>The audit procedures that we performed, among others, are as follows:</p> <p>We discussed with management and assessed the design of management controls over the process of revenue recognition from contracts with customers and examined the appropriateness of the accounting policy adopted in accordance with IFRS 15 “Revenue from contracts with customers” requirements.</p> <p>Information technology specialists were included in our team to assist us in the testing of the information technology (“IT”) environment of systems supporting material revenue streams, covering the process of subscribers’ activation, provision of services, rating, billing and accounting. Our procedures also covered the assessment of the controls environment and the internal controls relating to change management and restricted access over these IT systems.</p> <p>We obtained an understanding of the IT and manual controls surrounding material revenue streams and we tested those controls in relation to transactions recorded and transferred across systems, from their initial capturing through their recording in the general ledger.</p> <p>We tested internal controls set by the management regarding the calculation and recognition of accrued and deferred revenue.</p> <p>We performed an analysis of accrued and deferred revenue based on our industry knowledge, forming an expectation of revenue based on key performance indicators taking into consideration disconnections, installations, tariff changes and trends in deferred income days.</p> <p>Also, we assessed the adequacy of the related disclosures in the separate and consolidated financial statements.</p>

Key Audit Matter	How our audit addressed the key audit matter
Capitalization of Contract Costs (separate and consolidated financial statements)	
<p>Capitalized contract costs at December 31, 2020, amounted to € 16.8 million for the Company and € 29.0 million for the Group.</p> <p>The Company and the Group capitalize the contract costs relating mainly to costs associated with activation services, one-off dealer commissions and cost of equipment provided to subscribers when they have been committed with a contract usually lasting for 24 months. Contract costs that are capitalized are amortized over the average customer life which ranges from 3 to 5 years depending on the type of the service.</p> <p>We have identified the capitalization of contract costs as a key audit matter due to: a) the degree of estimation uncertainty in the Company's and Group's management's judgments exercised in determining whether capitalized costs meet the recognition criteria set out in IFRS 15 "Revenue from contracts with customers", b) the complexity of the relevant calculations and estimations relating to the duration of the amortization period and the risk that capitalized costs may no longer meet the relevant recognition criteria due to disconnection/cancellation of relevant subscribers.</p> <p>The Company's and the Group's disclosures relating to the amounts capitalized as contract costs, the accounting policy, the judgements, the estimates and the assumptions used during the assessment on whether contract costs have been properly capitalized and impaired can be found in notes 4 (f), 5 and 18 to the separate and consolidated financial statements.</p>	<p>The audit procedures that we performed, among others, are as follows:</p> <p>We obtained an understanding and evaluated the design of controls with respect to the process of capitalization of contract costs.</p> <p>We have evaluated the most significant elements of the capitalized costs by inspecting a sample of supporting evidence, understanding the nature of the capitalized costs and considering whether they meet the recognition criteria set out in IFRS 15 "Revenue from contracts with customers".</p> <p>We recalculated the amortization charge for the year ended December 31, 2020, by taking into consideration the current year subscribers' activations and disconnections as well as the average customer life per type of service.</p> <p>We compared the number of subscriber activations which is considered part of the Company's and Group's key performance indicators and any changes in the costs associated with the activation services with the amount capitalized during the year as contract costs.</p> <p>Also, we assessed the sufficiency of the related disclosures in the separate and consolidated financial statements.</p>

Key Audit Matter	How our audit addressed the key audit matter
Goodwill impairment test (consolidated financial statements)	
<p>At December 31, 2020, the carrying value of the goodwill, in the consolidated statement of financial position amounted to € 83.1 million.</p> <p>Goodwill is tested at least annually for impairment. The management in the impairment test exercise, used the Group's approved business plans and estimates regarding key assumptions such as discount rate, market share during the forecasted period/year, growth rate to perpetuity and margin of earnings before interest, taxes, depreciation and amortization (EBITDA margin).</p> <p>Due to the degree of estimation uncertainty in the management's judgments involved in the preparation of business plans and the aforementioned key assumptions, there are inherent uncertainties in the calculations and the actual results may differ from those forecasted by management.</p> <p>We have identified the process of goodwill impairment test as a key audit matter due to the significance of the account and due to the fact that the process of impairment test involves significant management judgement in determining the cash generating unit ("CGU") at which the recoverable amount was determined, in the preparation of business plans and the selection of key assumptions used for the impairment calculation exercise.</p> <p>The Group's disclosures relevant to the accounting policy, the judgements, the estimates and the assumptions used for the goodwill impairment test are included in notes 4(a), 5 and 19 to the consolidated financial statements.</p>	<p>The audit procedures that we performed, among others, are as follows:</p> <p>We obtained management's goodwill impairment test and assessed the judgements, estimates and assumptions used in this process with respect to future (forecasted) cash flows, the discount rate used, the growth rate to perpetuity, the market share during the forecasted period/year, and the EBITDA margin. In our assessment we also took into account historical information and available industry/market data. In addition, we evaluated whether the Group's process for goodwill impairment test is in line with IFRS.</p> <p>We assessed the consistency between periods by comparing the methods and the assumptions used. Also, we assessed whether events of the period or changes in the environment or in the facts and circumstances have been taken into consideration in the assumptions used.</p> <p>Valuation specialists were included in our team to assist us in evaluating the assumptions and methodologies used by Group's management in the impairment test exercise. In addition, we have verified the mathematical accuracy of calculations of the impairment test.</p> <p>We obtained internal documents of the Company with respect to the current and expected situation of the Group and intended management actions.</p> <p>We reviewed the minutes of the meetings of the Board of Directors and compared their contents in relation to the management's assumptions on the recoverability of the goodwill.</p> <p>In addition, we considered the adequacy of the related disclosures in the consolidated financial statements with respect to the above matters.</p>

Other information

Management is responsible for the other information. The other information includes the Board of Directors' Report, for which reference is also made in section "Report on Other Legal and Regulatory Requirements", the Statements of the Members of the Board of Directors but does not include the separate and consolidated financial statements and our auditor's report thereon.

Our opinion on the separate and consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the separate and consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the separate and consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Management and Those Charged with Governance for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the separate and consolidated financial statements in accordance with International Financial Reporting Standards as endorsed by the European Union, and for such internal control as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate and consolidated financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company and the Group or to cease operations, or has no realistic alternative but to do so.

The Company's Audit Committee (art. 44 L.4449/2017) is responsible for overseeing the Company's and the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Separate and Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the separate and consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs, as incorporated in Greek Law, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate and consolidated financial statements.

As part of an audit in accordance with ISAs, as incorporated in Greek Law, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the separate and consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate and consolidated financial statements, including the disclosures, and whether the separate and consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the separate and consolidated financial statements. We are responsible for the direction, supervision and performance of the Company and its subsidiaries. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the separate and consolidated financial statements of the current period and are therefore the key audit matters.

Report on Other Legal and Regulatory Requirements

1. Board of Directors' Report

Taking into consideration that management is responsible for the preparation of the Board of Directors' Report and Corporate Governance Statement that is included therein, according to the provisions of paragraph 5 article 2 of Law 4336/2015 (part B), we report that:

- a) The Board of Directors' Report includes a Corporate Governance Statement that contains the information required by article 152 of Law 4548/2020.
- b) In our opinion the Board of Directors' Report has been prepared in accordance with the legal requirements of articles 150-151 and 153-154 and paragraph 1 (c and d) of article 152 of Law 4548/2018 and the content of the Board of Directors' report is consistent with the accompanying separate and consolidated financial statements for the year ended December 31, 2020.
- c) Based on the knowledge and understanding concerning Hellenic Company for Telecommunications and Telematic Applications S.A. and its environment, obtained during our audit, we have not identified information included in the Board of Directors' Report that contains a material misstatement.

In Note 6 to the separate and consolidated financial statements it is noted that at December 31, 2020, the Company's total equity was negative and, as a result, the provisions of par. 4 of article 119 of Law 4548/2018 were applicable, according to which the Board of Directors is obliged to call for a General Assembly meeting of Shareholders to decide on the appropriate measures.

2. Additional Report to the Audit Committee

Our opinion on the accompanying separate and consolidated financial statements is consistent with our Additional Report to the Audit Committee of the Company in accordance with Article 11 of the EU Regulation 537/2014.

3. Provision of Non-audit Services

We have not provided any prohibited non-audit services per Article 5 of the EU Regulation 537/2014.

Non-audit services provided by us to the Company and its subsidiaries during the year ended December 31, 2020, are disclosed in note 44 of the separate and consolidated financial statements.

4. Appointment of the Auditor

We were firstly appointed as auditors of the Company by the General Assembly on June 30, 2005. Our appointment has been uninterruptedly renewed annually by virtue of decisions of the annual general meetings of the shareholders for a total period of 15 years.

Athens, April 29, 2021

The Certified Auditor Accountant

Andreas Hadjidamianou
SOEL R.N. 61391
ERNST & YOUNG (HELLAS)
Certified Auditors Accountants S.A.
8B Chimarras, Maroussi,
151 25, Greece
Company SOEL R.N. 107

ANNUAL FINANCIAL STATEMENTS

**for the year ended
December 31, 2020**

**In accordance with the International Financial Reporting
Standards as adopted by the European Union**

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2020

	Notes	The Group		The Company	
		01.01-31.12.2020	01.01-31.12.2019	01.01-31.12.2020	01.01-31.12.2019
Revenue from contracts with customers	8	249,655,340	259,865,345	150,714,266	150,125,037
Rental income		112,947	105,294	112,947	105,294
Other income		26,608,641	2,811,433	1,563,112	2,328,552
Telecommunications costs		(77,528,012)	(76,826,785)	(77,502,812)	(76,826,785)
Royalties and licenses		(65,269,956)	(65,257,835)	-	-
Cost of sales of inventory and consumables		(2,058,279)	(1,755,694)	(1,884,995)	(1,611,171)
Advertising and promotion costs		(4,699,221)	(4,391,064)	(2,357,162)	(1,310,963)
Payroll and related costs	9	(30,347,211)	(31,532,447)	(18,676,956)	(19,121,439)
Sundry expenses	10	(40,009,404)	(45,026,729)	(26,445,292)	(29,734,151)
Impairment of amounts due from related parties	41	-	-	-	(3,411,329)
Depreciation and amortisation	11	(51,023,488)	(54,671,160)	(24,459,870)	(23,421,900)
Financial income	12	7,771,807	538,715	6,792,792	583,293
Financial expenses	12	(22,539,622)	(15,107,779)	(7,856,663)	(5,634,161)
Profit/(Loss) before income taxes		(9,326,458)	(31,248,707)	(633)	(7,929,724)
Income taxes	13	7,983,387	2,726,837	4,286,870	(675,550)
Profit/(Loss) after taxes		(1,343,071)	(28,521,870)	4,286,237	(8,605,274)
Loss for the year attributable to:					
Shareholders of the Parent Company		(1,343,117)	(28,518,485)	4,286,237	(8,605,274)
Non-controlling interests		46	(3,385)	-	-
		(1,343,071)	(28,521,870)	4,286,237	(8,605,274)
Loss per share (Basic and diluted)	14	(0.0064)	(0.1665)	0.0204	(0.0502)
Other comprehensive income/(loss) not to be reclassified to profit or loss in subsequent periods:					
Remeasurement gains/(losses) on defined benefit plans		(688,452)	(227,109)	(449,786)	(208,012)
Income tax effect	13	118,219	51,069	107,949	58,000
Net other comprehensive income/(loss) not to be reclassified to profit or loss in subsequent periods		(570,233)	(176,040)	(341,837)	(150,012)
Net other comprehensive income/(loss) that may be reclassified to profit or loss in subsequent periods		-	-	-	-
Other comprehensive income is attributable to :					
Shareholders of the Parent Company		(570,206)	(176,032)	(341,837)	(150,012)
Non-controlling interests		(27)	(8)	-	-
		(570,233)	(176,040)	(341,837)	(150,012)
Total comprehensive loss for the year		(1,913,304)	(28,697,910)	3,944,400	(8,755,286)
Total comprehensive loss for the year attributable to :					
Shareholders of the Parent Company		(1,913,323)	(28,694,517)	3,944,400	(8,755,286)
Non-controlling interests		18	(3,393)	-	-
		(1,913,304)	(28,697,910)	3,944,400	(8,755,286)

The accompanying notes are an integral part of the Annual Financial Statements.

STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2020

	Notes	The Group		The Company	
		31.12.2020	31.12.2019	31.12.2020	31.12.2019
ASSETS					
Non-current assets					
Property, plant and equipment	15	33,938,555	41,032,067	32,895,157	39,821,226
Right-of-use Assets	16	23,979,693	24,474,816	4,478,653	5,310,789
Intangible assets	17	47,014,180	57,827,010	11,014,280	9,004,419
Contracts cost	18	29,047,868	30,633,989	16,841,092	16,442,711
Goodwill	19	83,144,217	83,144,217	512,569	512,569
Long term loan receivable from related parties	41	-	-	34,131,597	-
Other non-current assets	21	2,091,303	2,494,723	498,424	500,668
Assets from contracts with customers	26	5,350,879	5,498,786	5,350,879	5,498,786
Other financial assets	22	339,389	339,389	248,394	248,394
Deferred tax assets	13	15,642,309	8,036,376	6,901,019	-
Total non-current assets		240,548,393	253,481,373	112,872,064	77,339,562
Current assets					
Inventories	23	2,982,778	2,379,385	730,860	451,692
Programme and film rights	24	43,472,503	34,649,092	-	-
Trade accounts receivable	25	32,744,962	34,049,096	18,824,096	18,427,500
Assets from contracts with customers	26	23,026,840	17,869,314	22,124,676	17,687,245
Prepayments and other receivables	27	4,207,336	4,236,198	2,858,169	2,618,124
Due from related companies	41	4,239	1,823,883	1,609,607	1,822,308
Cash and cash equivalents	28	10,812,801	1,719,299	8,468,138	1,353,967
Restricted cash	28	4,359,911	5,200,522	4,357,235	5,080,050
Total current assets		121,611,371	101,926,789	58,972,781	47,440,886
TOTAL ASSETS		362,159,763	355,408,162	171,844,846	124,780,448
EQUITY AND LIABILITIES					
Equity attributable to equity holders of the parent company					
Share capital	29	103,064,386	51,779,870	103,064,386	51,779,870
Share premium	-	300,499,045	300,499,045	300,499,045	300,499,045
Other reserves	30	180,541,340	191,538,177	180,338,250	191,339,964
Accumulated deficit	-	(772,259,028)	(770,356,837)	(619,034,137)	(622,994,255)
Total		(188,154,257)	(226,539,745)	(35,132,456)	(79,375,376)
Non-controlling interests	-	(43,912)	(44,025)	-	-
Total equity		(188,198,169)	(226,583,769)	(35,132,456)	(79,375,376)
Non current liabilities					
Long-term borrowings	32	78,137	42,825,040	78,137	42,825,040
Long-term borrowings from Related Parties	32, 41	42,928,994	-	42,928,994	-
Long term liabilities from Related Parties	32, 41	64,833	-	64,833	-
Long-term transponder leases	33	21,711,479	14,759,547	-	-
Other long-term leases	34	1,600,529	1,969,104	1,381,522	1,662,135
Other long-term liabilities	35	5,607,287	14,483,556	339,724	1,048,328
Liabilities from contracts with customers	26	5,547,136	6,438,207	5,454,761	6,247,531
Reserve for staff retirement indemnities	36	5,254,588	4,401,177	3,278,425	2,718,343
Government grants	37	1,700,530	2,553,268	1,700,530	2,553,268
Deferred tax liability	13	7,850,667	11,632,404	-	784,917
Total non-current liabilities		92,344,180	99,062,303	55,226,926	57,839,562
Current liabilities					
Trade accounts payable	38	75,071,773	104,057,128	30,850,508	29,787,558
Due to related companies	41	4,239	2,554,111	7,053,830	2,544,443
Short-term borrowings	32	-	1,112,129	-	38,400
Short-term borrowings from Related parties	32, 41	1,112,129	-	38,400	-
Short-term part of long term loans	32	-	255,000,000	-	78,461,538
Short-term part of long term loans from Related parties	32, 41	255,000,000	-	78,461,538	-
Liabilities from contracts with customers	26	20,919,286	20,302,621	11,751,340	12,133,820
Current portion of transponder leases	33	4,783,884	13,721,055	-	-
Current portion of other leases	34	657,858	661,211	564,265	584,417
Current portion of programmes and film rights obligations	39	39,105,781	36,325,689	2,150,000	2,435,192
Income tax payable	-	150,841	874,868	-	-
Accrued interest of Loans from Related Parties	41	35,993,797	-	10,441,188	-
Accrued and other current liabilities	40	25,214,164	48,320,816	10,439,306	20,330,893
Total current liabilities		458,013,752	482,929,628	151,750,375	146,316,262
Total liabilities		550,357,932	581,991,931	206,977,302	204,155,824
TOTAL EQUITY AND LIABILITIES		362,159,763	355,408,162	171,844,846	124,780,448

The accompanying notes are an integral part of the Annual Financial Statements.

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2020

The Group	Attributable to equity holders of the parent company					Non-controlling interests	Total Equity
	Share Capital	Share Premium	Other Reserves	Accumulated deficit	Total		
Total Equity beginning at January 1, 2019	49,156,253	300,499,045	192,292,303	(741,662,288)	(199,714,687)	(40,725)	(199,755,412)
Loss after taxes	-	-	-	(28,518,485)	(28,518,485)	(3,385)	(28,521,870)
Other comprehensive income (net of tax) that will not be reclassified to profit and loss in subsequent periods	-	-	-	(176,032)	(176,032)	(8)	(176,040)
Total comprehensive income	-	-	-	(28,694,517)	(28,694,517)	(3,393)	(28,697,910)
Legal reserve	-	-	-	-	-	-	-
Share capital increase from bonds conversion to equity (Note 30 , 31 , 32)	2,623,617	-	(993,642)	-	1,629,975	-	1,629,975
Other movements	-	-	239,516	(32)	239,484	93	239,577
Total Equity at December 31, 2019	51,779,870	300,499,045	191,538,178	(770,356,837)	(226,539,744)	(44,025)	(226,583,769)
Total Equity beginning at January 1, 2020	51,779,870	300,499,045	191,538,178	(770,356,837)	(226,539,744)	(44,025)	(226,583,769)
Loss after taxes	-	-	-	(1,343,117)	(1,343,117)	46	(1,343,071)
Other comprehensive income (net of tax) that will not be reclassified to profit and loss in subsequent periods	-	-	-	(570,206)	(570,206)	(27)	(570,233)
Total comprehensive income	-	-	-	(1,913,323)	(1,913,323)	18	(1,913,304)
Legal reserve	-	-	4,877	(4,877)	-	-	-
Share capital increase from bonds conversion to equity (Note 30 , 31 , 32)	51,284,516	-	(10,437,584)	-	40,846,931	-	40,846,931
Share capital increase costs	-	-	(564,130)	-	(564,130)	-	(564,130)
Other movements	-	-	-	16,008	16,008	94	16,102
Total Equity at December 31, 2020	103,064,386	300,499,045	180,541,340	(772,259,028)	(188,154,257)	(43,912)	(188,198,170)

The accompanying notes are an integral part of the Annual Financial Statements.

<i>The Company</i>	<i>Share Capital</i>	<i>Share Premium</i>	<i>Other Reserves</i>	<i>Accumulated deficit</i>	<i>Total</i>
Total Equity beginning at January 1, 2019	49,156,253	300,499,045	192,094,093	(614,238,970)	(72,489,579)
Gain/(Loss) after tax	-	-	-	(8,605,274)	(8,605,274)
Other comprehensive income (net of tax) that will not be reclassified to profit and loss in subsequent periods	-	-	-	(150,012)	(150,012)
Total comprehensive income	-	-	-	(8,755,286)	(8,755,286)
Share capital increase from bonds conversion to equity (Note 30 , 31 , 32)	2,623,617	-	(993,642)	-	1,629,975
Other movements	-	-	239,513	-	239,513
Total Equity at December 31, 2019	51,779,870	300,499,045	191,339,965	(622,994,256)	(79,375,376)
Total Equity beginning at January 1, 2020	51,779,870	300,499,045	191,339,965	(622,994,256)	(79,375,376)
Gain/(Loss) after tax	-	-	-	4,286,237	4,286,237
Other comprehensive income (net of tax) that will not be reclassified to profit and loss in subsequent periods	-	-	-	(341,837)	(341,837)
Total comprehensive income	-	-	-	3,944,400	3,944,400
Share capital increase from bonds conversion to equity (Note 30 , 31 , 32)	51,284,516	-	(10,437,584)	-	40,846,931
Share capital increase costs	-	-	(564,130)	-	(564,130)
Other movements	-	-	-	15,719	15,719
Total Equity at December 31, 2020	103,064,386	300,499,045	180,338,250	(619,034,137)	(35,132,455)

The accompanying notes are an integral part of the Annual Financial Statements.

CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2020

	Notes	The Group		The Company	
		01.01- 31.12.2020	01.01- 31.12.2019	01.01- 31.12.2020	01.01- 31.12.2019
Cash flows from Operating Activities					
Loss before income taxes		(9,326,458)	(31,248,707)	(633)	(7,929,724)
Adjustments for:					
Depreciation and amortization	11	51,023,488	54,671,160	24,459,870	23,421,900
Amortization of subsidies	37	(852,738)	(912,002)	(852,738)	(912,002)
Loss/(gain) from the sale of tangible and intangible assets		(6,186)	54,893	(1,229)	52,753
Financial (income)/expenses	12	14,767,815	14,569,064	1,063,870	5,050,868
Impairment of amounts due from related parties	41	-	-	-	3,411,329
Allowance for doubtful accounts receivable	25, 27	2,736,704	2,983,330	1,006,522	1,575,633
Provision for staff retirement indemnities	9	1,205,247	808,303	999,982	522,018
Other provisions		157,258	(654,717)	53,999	(220,211)
Operating profit before working capital changes		59,705,130	40,271,323	26,729,644	24,972,564
(Increase)/Decrease in:					
Inventories		(781,131)	543,916	(353,647)	210,690
Trade accounts receivable & amounts due from related companies & assets from contracts with customers		(4,787,605)	(6,616,088)	(5,645,002)	(8,150,744)
Programme and film rights		(8,823,411)	(1,990,195)	-	-
Prepayments and other receivables		28,862	(271,176)	(240,045)	(82,983)
Decrease in other non-current assets		551,327	398,985	150,151	(42,235)
Increase/(Decrease) in:					
Trade accounts payable and amounts due from related companies		(28,734,655)	11,692,609	5,307,625	(643,795)
Deferred income & liabilities from contracts with customers		616,665	(1,966,214)	(382,480)	(184,157)
Accrued and other current liabilities		(3,602,149)	4,712,857	(4,438,426)	3,568,941
Income taxes paid		-	(93,107)	-	(53,165)
Payment of staff retirement indemnities		(1,040,288)	(684,490)	(889,686)	(455,233)
Decrease in other long-term liabilities		(10,921,410)	(2,712,262)	(1,501,374)	290,645
Net cash from Operating Activities		2,211,335	43,286,158	18,736,759	19,430,527
Cash flow from Investing activities					
Capital expenditure for property, plant and equipment and intangible assets	15, 17	(24,170,348)	(24,404,571)	(18,773,956)	(17,057,173)
Sale of tangible and intangible assets		587,419	-	51,004	-
Interest and related income received		7,778	13,258	7,688	57,836
Restricted cash	28	840,611	276,943	722,815	324,763
Net cash used in Investing Activities		(22,734,543)	(24,114,373)	(17,992,449)	(16,674,574)
Cash flows from financing activities					
Share Capital increase related costs		(564,130)	-	(564,130)	-
Receipts of long-term borrowings		42,928,994	-	42,928,994	-
Repayment of long-term borrowings		-	-	(34,078,994)	-
Interest and other finance costs paid		(1,077,046)	(2,884,650)	(1,077,046)	(1,454,598)
Net change in leases	33, 34	(11,671,107)	(16,100,085)	(838,963)	(848,812)
Net cash used in financing activities		29,616,711	(18,984,735)	6,369,861	(2,303,410)
Net decrease in cash and cash equivalents		9,093,502	187,050	7,114,171	452,544
Cash and cash equivalents at the beginning of the year	28	1,719,299	1,532,249	1,353,967	901,423
Cash and cash equivalents at the end of the year	28	10,812,801	1,719,299	8,468,138	1,353,967

The accompanying notes are an integral part of the Annual Financial Statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020**1. CORPORATE INFORMATION**

HELLENIC COMPANY FOR TELECOMMUNICATIONS AND TELEMATIC APPLICATIONS S.A. (hereinafter referred to as the “Company” or “Forthnet”), was incorporated in Greece in November 1995 (Government Gazette 6718/27.11.1995) as a société anonyme by the “Technology and Research Foundation” and “Minoan Lines S.A.”.

The Company’s registered office is at Vassilika Vouton, Iraklion, Crete, while its administrative headquarters are in Pallini, Attica at Manis Street, 153 51 Kantza. The life of the Company, according to its Articles of Incorporation, has been determined to be 40 years from the date of its incorporation with a possible extension permitted following a decision of the General Meeting of the Company’s Shareholders.

The Company’s principal activities, in accordance with article 3 of its Articles of Incorporation are the provision of telecommunications services and electronic information systems, the development and use of any telecommunications and network technique and infrastructure in Greece and overseas, the provision of digital radio-television and/or audiovisual services, by any technical mean, median or method, the operation of which requires or does not require frequencies and the development of any other associated activity.

The Company is licensed under a regime of general licenses, by the National Telecommunications and Post Commission (EETT), by virtue of the “General Licenses Regulation” (No. 390/3/13.6.2006 EETT Resolution) for the operation of a fixed public telephone network, a fixed network of wireless access, a fixed network of electronic communications consisting of cordless micro-links, a fiber optics network and for the provision of services regarding Broadband Access, Data Transfer, Value Added Data, Telematic /Telemetry-radiolocation, audiotex, voice and data integration for intrabusiness networks and closed user groups, telephone services as well as Voice services through IP Protocol and via the internet.

In October 2000 the shares of Forthnet were listed on Athens Stock Exchange . On 24 November 2011 Board of Directors of Athens Stock Exchange decided to put company’s stock trading under scrutiny, based on the fact that losses of period 2010 exceeded 30% of net assets.

Companies participating directly (by more than 5%) in the share capital of the Company at December 31, 2020 and December 31, 2019 are as follows:

	% Participation 31.12.2020	% Participation 31.12.2019
NEWCO UNITED GROUP HELLAS SARL	84.60%	0.00%
MASSAR INVESTMENTS LLC	7.24%	14.42%
PIRAEUS BANK	0.49%	15.11%
NATIONAL BANK OF GREECE	0.39%	12.14%
ALPHA BANK	0.27%	8.48%
WIND HELLAS TELECOMMUNICATIONS AEBE	0.00%	21.05%
GO PLC	0.00%	14.42%

The Group’s number of employees at December 31, 2020, amounted to 933, while that of the Company to 592. At December 31, 2019, the respective number of employees was 942 for the Group and 601 for the Company. It is clarified that the above figures refer to Full Time Equivalent (FTEs) and not to the absolute number of staff (Head Count) .

The consolidated financial statements for the year 2020, as well as the financial statements for the year 2019, except for Forthnet A.E., include the following subsidiaries and affiliates in which Forthnet directly or indirectly exercises control:

Entity's name	Date of incorporation	Operating activities	Country of incorporation	Participation	
				31.12.2020	31.12.2019
Forthnet Media S.A.	23/4/2008	Pay TV services	Greece	99.99%	99.99%
NetMed N.V.	12/1/1996	Holding company	Netherlands	100%	100%
NetMed A.E.	12/1/1996	Customer support services	Greece	100%	100%
Intervision Services B.V.	12/1/1996	Content acquisition services	Netherlands	100%	100%
Dikomo Investment Sarl	12/1/1996	Holding company	Luxembourg	0%	100%
Tiledrasi S.A.	18/6/2003	Holding company	Luxembourg	0%	100%

Forthnet Media S.A. was incorporated in April 2008. Its principal activities is the acquisition, administration and exploitation of holdings in enterprises of any nature, which are activated in the field of the electronic communications and the media, the provision of administrative, supportive and other services to these enterprises, as well as to other members of the Company's group, the provision of satellite services to any natural or legal person of private or public law, for the transfer of radio and television signals and data or of any combination or texts or/and images or/and sounds or/and data, with the exception of voice telephony services, from ground satellite stations to the space part (uplink) and from the space part to ground satellite stations (downlink) or reception terminal devices of any kind, the production and exploitation in any manner, of codified TV programs that are destined for pay TV operation and the cooperation with legal entities for the broadcast of codified programs, as well as the acquisition and management of investments in other legal entities that are engaged in the electronic communications and media sectors

In 2014 Forthnet Media S.A. received by the Greek authorities authorization for pay television and radio services and signed the Concession Agreement with the Greek State, according to Law 2644/1988. Under this license, and for a period of 15 years, the Company was authorized to provide directly to the subscribers radio and television broadcasting services via satellite, in processing digital TV signal.

The holding subsidiaries Dikomo Investment Sarl and Tiledrasi S.A. which were under liquidation on 31.12.2019, were liquidated in the current year 2020.

The Board of Directors of Forthnet approved the separate and consolidated financial statements for the year ended at December 31, 2020, on 29/04/2021.

2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and adopted by the European Union (E.U.).

These financial statements have been prepared on a historical cost basis except for the valuation of available for sale financial assets and financial assets at fair value through profit or loss (including derivative financial instruments), which are measured at fair value.

3. BASIS OF CONSOLIDATION

The consolidated financial statements comprise the financial statements of Forthnet and all subsidiaries where Forthnet has the power to control. All subsidiaries (companies in which the Group has direct or indirect ownership of 50% or more voting interest or has the power to control the Board of the investees) have been consolidated. At each reporting period, the Group reassesses whether it exercises effective control over the investments, in case there are events and circumstances indicating a change in effective control's indications. Subsidiaries are consolidated from the date on which effective control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company using consistent accounting policies.

Gain or Losses of subsidiaries, along with other income, are attributed to the non-controlling interest even if that results in a deficit balance.

All intra-group balances transactions and unrealized gains and losses resulting from intra-group transactions are eliminated in full in the consolidated financial statements. Where necessary, accounting policies for subsidiaries have been revised to ensure consistency with the policies adopted by the Group change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interest
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parents' share of components previously recognised in other comprehensive income to profit or loss

Investments in subsidiaries in the separate financial statements are accounted for at cost less any accumulated impairment.

Any differences in totals in the financial statements and in the notes as well as between them are due to rounding.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Business Combinations and Goodwill: Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest (previously minority interests) in the acquiree. For each business combination, the Group measures the non-controlling interest in the acquiree at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value as at the acquisition date through profit and loss. Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognised in accordance with IFRS 9 either in profit or loss or as change to other comprehensive income. If the contingent consideration is classified as equity, it shall not be re-measured until it is finally settled within equity. In instances where the contingent consideration does not fall within the scope of IFRS 9, it is measured in accordance with the appropriate IFRS.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquire are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation of this unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

(b) Investments in Associates: The Group's investments in other entities in which it exercises significant influence are accounted for using the equity method. Under this method the investment in associates is recognised at cost and subsequently increased or decreased to recognize the investor's share of the profit or loss of the associate, changes in the investor's share of other changes in the associate's equity, distributions received and any impairment in value. The consolidated statements of comprehensive income reflect the Group's share of the results of operations of the associate. The consolidated statements of other comprehensive income reflect the Group's share of the Company's other comprehensive income. Investments in associates in the separate financial statements are accounted for at cost less any accumulated impairment.

(c) Foreign Currency Translation: The Group's measurement as well as reporting currency is the Euro. Transactions involving other currencies are converted into Euro using the exchange rates, which were in effect at the time of the transactions. At the financial position date, monetary assets and liabilities which are denominated in other currencies are adjusted to reflect the current exchange rates.

Gains or losses of the period ended resulting from foreign currency re-measurements are reflected in the accompanying statement of comprehensive income. Gains or losses resulting from transactions are also reflected in the accompanying statement of comprehensive income.

(d) Property, Plant and Equipment: Property, plant and equipment is stated at cost less accumulated depreciation and any accumulated impairment losses. Repairs and maintenance costs are expensed as incurred. Significant improvements are capitalised to the cost of the related asset if such improvements increase the life of the asset, increase its production capacity or improve its efficiency. The cost and related accumulated depreciation of assets retired or sold are removed from the accounts at the time of sale or retirement and any gain or loss is included in the statement of comprehensive income.

Profit and losses arising from the write-off of assets are included in the statement of comprehensive income this asset is written-off.

(e) Depreciation: Depreciation is computed based on the straight-line method at rates, which approximate average useful lives. The rates used are as follows:

Classification of tangible asset	Annual Rates
Buildings	2.5%
Installations on buildings	11.11%-20%
Network equipment (Internet and Fixed Telephony)	12.5%
Network support equipment (LMDS)	8%-16%
Network equipment LLU	12.5%-33%
Fibre-optic network	7.14%
Transportation assets	10%-20%
Computer hardware	10%-33%
Transmission equipment	6.67% - 20%
Furniture and other equipment	10%-20%

Residual values and useful lives of tangible assets are reviewed and adjusted at each year end, if appropriate. When the net book value of an asset is greater than the recoverable value, then the value of the asset is adjusted up to the amount of the recoverable value.

(f) Intangible Assets: Intangible assets include costs of purchased and internally generated software and various licences. Purchased intangible assets acquired separately are capitalised at cost while those acquired from a business combination are capitalised at fair value at the date of acquisition. Such acquired intangible assets are patents, brand names, trademarks, title rights, concession rights, software and other similar intangible assets. Internally generated software includes costs such as payroll, materials and services used and any other expenditure directly incurred in developing computer software which meets the capitalisation criteria and brings the software into its intended use. No value is attributed to internally developed trademarks or similar rights and assets. The costs incurred to develop these items are charged to the statement of comprehensive income in the period in which they are incurred.

Following initial recognition, intangible assets are carried at cost less any accumulated impairment losses.

Intangible assets with indefinite useful lives are not amortised, but tested annually for impairment and carried at cost less accumulated impairment losses. Such intangible assets are adjusted for impairment when the carrying amount exceeds the recoverable amount. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. Intangible assets with finite useful lives are being amortised using the straight-line method over their estimated useful lives and tested for impairment whenever there is an indication that the intangible asset may be impaired. The useful lives and residual values of intangible assets are reassessed on an annual basis. Amortisation periods for intangible assets with finite useful lives vary in accordance with the conditions in the relevant industries, but are subject to the following maximum limits:

Classification of intangible asset	Years
Software	5
Fixed wireless access license	13
Pay TV license	15
Contract Costs	3-5
Reputation and customer base	2-5
Brand name	15
Customer relationships	15
Intellectual property rights and patents	15

The Group capitalizes in the line of the statement of financial position “Contracts cost” the subscribers’ acquisition cost for services of unbundled access to the local loop and for pay-TV services for which the customer is bound by a contract (usually lasting for 24 months). These costs include, in particular, sales commissions to commercial agents / associates, loop activation fees paid, installation fees and the cost of equipment used to access the pay-TV services. In the event of the termination of the contract before its expiration, the unamortised balance of the acquisition cost of subscribers is recognized as an expense in the statement of comprehensive income.

(g) Programme and Film Rights: Purchased programme and film rights are stated at acquisition costs less the amounts recognised in the statements of comprehensive income (current asset). The Group has certain programme and film rights liabilities that are classified as financial liabilities in terms of IFRS 9, measured at amortised cost using the effective interest method. Licenses are recorded as assets and liabilities for rights acquired, and obligations incurred under license agreements when the license period begins and the cost of each programme is known or reasonably determinable.

Rights for single sporting events are recognised on initial broadcasting of the event whereas sports rights acquired for an entire sporting season are amortised on a straight line basis over the duration of the season.

Rights for general entertainment and films are amortised either on a straight-line basis over the duration of the license or based on broadcasts where the number of screenings are restricted.

The expenses of programme and film rights are included in the cost of providing services and sale of goods. The costs of in house programmes are expensed as incurred.

(h) Research and Development Costs: Research costs are expensed as incurred. Development expenditure is mainly incurred for developing software. Costs incurred for the development of an individual project are recognised as an intangible asset only when the requirements of IAS 38 “Intangible Assets” are met. Following initial recognition, development expenditure is carried at cost until the asset is ready for its intended use at which time all costs incurred for that asset are transferred to intangible assets or machinery and are amortised over their average useful lives.

(i) Impairment of Non-Current Assets: With the exception of goodwill and other intangible assets with indefinite useful life which are tested for impairment on an annual basis, the carrying values of other non-current assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Whenever the carrying value of an asset exceeds its recoverable amount an impairment loss is recognised in the statement of comprehensive income. The recoverable amount is measured as the higher of fair value less cost to sell and value in use. Fair value less cost is the amount for which the asset could be exchanged in an arm’s length transaction between knowledgeable, willing parties, after deducting any direct incremental selling costs, while value in use is the present value of estimated future cash flows expected to arise from continuing use of the asset and from its disposal at the end of its useful life.

For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Impairment losses which were accounted for in prior years are reversed only when there is sufficient evidence that the assumptions used in determining the recoverable amount have changed. In these circumstances, the related reversal is recognised as income. The carrying amount of a non-current asset after the reversal of the impairment loss, cannot exceed the carrying amount of the asset, if the impairment loss had not been recognised. Probable impairment of goodwill is not reversed.

(j) Financial instruments – initial recognition and subsequent measurement

(I) Financial Assets

Initial recognition and measurement

Financial assets are classified at initial recognition and subsequently measured at amortized cost, fair value through other comprehensive income (OCI) and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the contractual characteristics of the cash flows of the financial asset and the Group's business model for management. Except for trade receivables that do not contain a significant financial component or for which the Group has applied the practical expedient, the Group initially assesses the financial assets at their fair value no longer, in the case of one financial asset not measured through profit or loss, transaction costs. Trade receivables that do not have a significant financial component or for which the Group has applied the practical expedient are valued at the transaction price determined in accordance with IFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are ‘solely payments of principal and interest (SPPI)’ on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group’s business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories

- Financial assets at amortised cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

Financial assets at amortised cost (debt instruments)

This category is the most relevant to the Group. The Group measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows,

AND

- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The Group's financial assets at amortised cost mainly include trade receivables and, at Company level, loans to subsidiaries.

Financial assets at fair value through OCI (debt instruments)

The Group measures debt instruments at fair value through OCI if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling,

AND

- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in the statement of profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in OCI. Upon derecognition, the cumulative fair value change recognised in OCI is recycled to profit or loss

As of December 31, 2020 the Group does not have financial assets falling into this category.

Financial assets designated at fair value through OCI (equity instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognised as other income in the statement of profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group elected to classify irrevocably its non-listed equity investments under this category

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value.

Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments.

Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model.

As of December 31, 2020 the Group does not have financial assets falling into this category.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when

- The rights to receive cash flows from the asset have expired

Or

- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Impairment of financial assets

Further disclosures relating to impairment of financial assets are also provided in the following notes:

- Note [5](#) (Significant accounting estimates and judgements)
- Note [25](#) (Trade receivables) & Note [27](#) (Contract balances)
- Note [41](#) (Related parties)

The Group recognises an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For trade receivables and assets from contracts with customers, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

(II) Financial Liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables and loans and borrowings.

Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IFRS 9. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the statement of profit or loss

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied. The Group has not designated any financial liability as at fair value through profit or loss. As of December 31, 2020 the Group does not have financial assets falling into this category.

Loans and borrowings & Trade payables

This is the category most relevant to the Group. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest rate (EIR) method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the effective EIR amortisation process. The same is valid for Trade Payables.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss.

This category generally applies to interest-bearing loans and borrowings as well as trade payables. For more information, refer to Note [32](#) and [38](#).

Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability.

The difference in the respective carrying amounts is recognised in the statement of profit or loss.

(III) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

(k) Derivatives: The Group uses derivative financial instruments, such as forward currency contracts, interest rate swaps and forward commodity contracts, to hedge its foreign currency risks, interest rate risks and commodity price risks, respectively. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

As of December 31, 2020 the Group does not hold any derivatives.

(l) Inventories: Inventories are valued at the lower of cost or net realisable value. Cost is determined based on a first-in, first-out method. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. A reserve is established when such items are determined to be obsolete or slow moving.

(m) Cash and Cash Equivalents: The Group considers time deposits and other highly liquid investments with original maturity of three months or less, to be cash equivalents. For the purpose of the cash flow statement, cash and cash equivalents consist of cash at hand and in banks and of cash and cash equivalents as defined above.

(n) Borrowing Costs: All borrowing costs incurred during the construction period of a qualifying asset are capitalized as part of the cost of these assets. All other borrowing costs are recognised as an expense in the statement of comprehensive income when incurred.

(o) Leases: Lease agreements are classified under IFRS 16. At the first implementation the value of the right-of-use asset recognized in the financial position is based on the present value of the contractual lease payments. Conventional payments are fixed and for this reason the value of the leases payments is measured with relative certainty. The interest rate used is the incremental borrowing rate. The Group applies a single discount rate to each category of leases with similar characteristics (such as leases with a corresponding duration, for similar assets and to a corresponding financial environment). Finance charges are charged directly against income. Capitalised leased assets are depreciated over the estimated useful life of the asset.

Lease modification

A lease modification is defined as change in the scope of a lease (additional asset or change in lease term), or the consideration for a lease, that was not part of the original terms and conditions of the lease.

A lease modification is accounted for as a separate lease if both of the following apply :

The modification increases the scope of the lease by adding the right to use one or more underlying assets and the consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

Lease modifications that are not accounted for as a separate lease

For a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification the lessee :

- a. allocates the consideration in the modified contract applying the requirements of IFRS 16
- b. determines the lease term of the modified lease applying the requirements of IFRS 16
- c. remeasures the lease liability by discounting the revised lease payments using a revised discount rate.

The revised discount rate is determined as:

- i. the interest rate implicit in the lease for the remainder of the lease term or
- ii. if the interest rate implicit in the lease cannot be readily determined, the lessee's incremental borrowing rate at the effective date of the modification.

The lessee accounts for the remeasurement of the lease liability as follows:

- a. for lease modifications that decrease the scope of the lease, by decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease. Any gain or loss relating to the partial or full termination of the lease should be recognised in profit or loss and
- b. for all other lease modifications, making a corresponding adjustment to the right-of-use asset.

Amortization periods for Right-of-use assets varies in accordance with the lease terms of each lease contract, but are subject to the following maximum limits:

Right-of-use asset	The Group	The Company
Buildings	8 years	8 years
Transportation Means	4 years	4 years
Telecommunication Equipment	4 years	4 years
Furniture & Other Equipment	2.17 years	2.17 years
Transmission Equipment	6 years	6 years

(p) Optical fiber IRU / capacity IRU swaps: The Company has entered in the past into contracts with other telecommunications providers in Greece and abroad for the mutual exchange of indefeasible rights of use of fiber optic networks and contracts to the mutual exchange of capacity loops. The exchange agreements concern fiber optic networks and capacities of similar distance and equal commercial value and the price for both counterparties is usually the same. As a regular rule, contracts for the exchange of the right-of-use of fiber optic networks provide an invoicing of the total fee at inception, while the lease lasts for more than one year (usually 15 years). Capacity exchange contracts are invoiced on each year based on the contract period. As neither the IAS 17 nor the new IFRS 16 specify the accounting handling of this type of contracts, the Company and the Group continue to implement the accounting policy they have developed in the past and continue to follow after the first implementation of IFRS 16. The aforementioned policy is in line with the provisions of IFRS 15. More specifically, the Company and the Group, at contract's inception, recognize as "Assets from contracts with customers" and as "Liabilities from contracts with customers" the invoiced one-off initial fees. Then these amounts are transferred to the statement of comprehensive income and specifically to the account balance "Revenues from contracts with customers" and "Telecommunication costs" based on the contract duration. It is noted that the aforementioned accounting treatment has no effect on the net results of the year nor on EBITDA measure.

During the current fiscal year, the amounts recognized from the swap of fiber optic rights in the account balance "Revenue from contracts with customers" and "Telecommunication costs" in the statement of comprehensive income amount to € 1.7 million and € 1.7 million respectively (2019: € 1.6 million and € 1.6 million respectively).

The amounts regarding the exchange of capacity that were recognized in the account balance "Revenues from contracts with customers" and "Telecommunication costs" in the statement of comprehensive income amount to € 0.4 million and € 0.4 million respectively (2019: € 0.5 million and € 0.5 million respectively).

Regarding the statement of financial position, the amounts related to the exchange of fiber optic network swaps amount to € 4.5 million (2019: € 5.2 million) and are included in the account balance "Assets from contracts with customers" and "Liabilities from contracts with customers". in the statement of financial position.

An amount of € 0.7 million relates to the short-term portion of the above network swaps and is recorded in the respective account balances in the statement of financial position. (2019: € 0.7 million) (Note [27](#)).

(q) Government Grants: The Group obtains grants from the European Union (E.U.) in order to fund specific projects for the acquisition of tangible and intangible assets.

Grants, which are related to the subsidization of intangible and tangible fixed assets, are recognised when there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Grants relating to assets are recognised as deferred income and amortised in accordance with the useful life of the related asset. When the grant relates to an expense item, it is recognised as income over the periods necessary to match the grant on a systematic basis to the costs that it is intended to compensate.

(r) Provisions and Contingencies: Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle this obligation and a reliable estimate of the amount of the obligation can be made. Provision and contingencies are depicted in notes [42](#) and [45](#).

Provisions are reviewed at each statement of financial position date and adjusted to reflect the present value of the expenditure expected to be required to settle the obligation. When the effect of time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate the risks specific to the liability.

Contingent liabilities are not recognised in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognised in the financial statements but are disclosed when an inflow of economic benefits is probable.

(s) Income Taxes (Current and Deferred): Current and deferred income taxes are computed based on the separate financial statements of each of the entities included in the consolidated financial statements, in accordance with the tax rules in force in Greece or other tax jurisdictions in which entities operate.

Income tax expense consists of income taxes for the current year based on each entity's profits as adjusted in its tax returns, additional income taxes resulting from the audits of the tax authorities and deferred income taxes, using substantively enacted tax rates.

Deferred income taxes are provided using the liability method for all temporary differences arising between the tax base of assets and liabilities and their carrying values for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences:

- Except where the deferred income tax liability arises from goodwill amortisation or the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interest in joint ventures, except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax losses can be utilized.

- Except where the deferred income tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interest in joint ventures, except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future and there will be available taxable profit which will be used against temporary differences.

Deferred tax assets are reviewed at each financial position date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the financial position date.

For transactions recognised directly in equity, any related tax effects are also recognised directly in equity and not in the statement of comprehensive income.

(t) Revenue Recognition:

Under IFRS 15, the Group considers that there is no contract if each party to the contract retains the unilaterally enforceable right to terminate a fully unperformed contract without compensating the other party(es). The group considers that this right exists in the case of customers who are not bound by a contract (which usually concerns a commitment period of 24 months).

With respect to the determination of performance obligations at the entry into force of the contract, the Group assesses the promised goods or services of a contract with a client and identifies as a performance obligation any transfer of promise to the client either for:

- (a) a good or service (or set of goods or services) that is distinct;
- (b) a series of distinct goods or services which are essentially the same and are transferred in the same way to the customer

The Group has assessed that the majority of its revenue fall under paragraph 23 of IFRS 15 ("A series of distinct goods or services is transferred to the customer in the same pattern").

The Group recognizes revenue when (or over the time) it satisfies its performance obligation by transferring of a promised asset or service to a client. An asset is transferred when (or during the period that) the client acquires control of that asset.

In determining the transaction price, the Group examines the terms of the contract and its usual business practices. The transaction price is equal to the amount of consideration that the Group estimates to be entitled for the transfer of the promised goods or services to a client, excluding the amounts received for third parties (for example, certain sales taxes). The promised consideration provided in a contract with a client may include fixed amounts, variable amounts or both.

With regard to the allocation of the discount, a customer receives a discount on the purchase of a bundle of goods or services if the sum of the standalone selling prices of such promised goods or services exceeds the promised consideration of the contract. If the Group does not have observable evidence that the total discount relates only to one or more contract performance obligations but not all, the Group allocates the discount proportionally to all contract performance obligations. The proportional allocation of the discount in these cases is the result of the allocation of the transaction price to each performance obligation based on the relevant stand along selling prices of the underlying distinct goods or services.

With respect to its revenue disclosures, the Group analyzes the income recognized by contracts with customers in categories that reflect how the nature, quantity, timing and uncertainty of income and cash flows are affected by economic factors.

More specifically, the Group's revenues mainly include fixed telephony services, internet access services, data services and pay-TV services.

Unbilled fixed telephony revenues from the date of the billing cycle to the closing date of the statement of financial position on a monthly basis are estimated based on the telecommunications traffic.

Revenue from Internet access, Internet Leased Lines, Data Connectivity Services, LMDS, etc. are recognized during the period that these services are actually provided to subscribers / customers (i.e. satisfied over time).

Revenue from pay-TV services is recognized during the period in which the services are provided. Revenue from subscriptions comes from the monthly subscription of subscribers to pay-TV services provided by the Group. Any subscription revenue received before the service is provided is recorded in line "Liabilities from contracts with customers" and is recognized in the month in which the service is provided.

The Group's advertising revenue comes from the transmission of advertisements from pay-TV platforms. Pay-TV advertising revenue is recognized by the transmission.

Revenue from services to subscribers provided by the Group for content services on behalf of other providers (mainly premium rate numbers) is recognized as gross revenue or as net revenue deducted from the content providers' fees depending on whether the Group acts as the main provider or intermediary provider based on signed contracts with content providers. The Group acts as an intermediary provider when the other provider is responsible for the content and price of the service to the subscribers of the Group and the Group does not bear the credit risk for collecting the relevant receivables from subscribers.

(u) Earnings/(Loss) per Share: Basic earnings/(loss) per share are computed by dividing net income/(loss) attributable to the shareholders of the parent by the weighted average number of ordinary shares outstanding during each year, excluding the average number of shares purchased as treasury shares.

Diluted earnings/(loss) per share amounts are calculated by dividing the net income/(loss) attributable to shareholders of the parent by the weighted average number of ordinary shares outstanding each year as adjusted for the impact on the convertible redeemable preference shares (i.e. stock option plan).

(v) Reserve for Staff Retirement Indemnities: Staff retirement obligations are calculated at the present value of the future retirement benefits deemed to have accrued, based on the employees earning retirement benefit rights steadily throughout the working period. The reserve for retirement obligations is calculated on the basis of financial and actuarial assumptions and are determined using the projected unit credit actuarial valuation method (Project United Credit Method). Actuarial gains and losses are now recognised in other comprehensive income (OCI) and permanently excluded from profit and loss; expected returns on plan assets are no longer recognised in profit or loss, instead, there is a requirement to recognise interest on the net defined benefit liability (asset) in profit or loss, calculated using the discount rate used to measure the defined benefit obligation, and; unvested past service costs are now recognised in profit or loss at the earlier of when the amendment occurs or when the related restructuring or termination costs are recognised.

(w) Operating Segment Reporting: The Group mainly provides telecommunication services and pay-tv services and operates in Greece. The two segments of telecommunication and pay-tv services are presented as a single reportable segment. This resulted from business changes undertaken to integrate the steering of these services. The previous reported telecommunication and pay-tv operating segments are combined into a single reportable segment because they are steered and monitored together and they relate to one single service provided by the Group to its customers. The Group's new business approach is to review the telecommunication and pay-tv services as a whole considering that the whole business philosophy is focusing on triple play services.

(x) Dividend Distribution: Dividend distribution to the Company's shareholders is recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the General Meeting of the Company's Shareholders.

(y) Share Capital: Share capital represents the value of the Parent company's shares in issue. Any excess of the fair value of the consideration received over the par value of the shares issued is recognised as the "Share premium" in shareholders' equity. Incremental external costs directly attributable to the issue of new shares are shown as a deduction in equity, net of tax, from the proceeds.

(z) Convertible bond loan: Convertible bond loan is separated into liability and equity component based on the terms of the contract. On issuance of the convertible bond loan, the fair value of the liability component is determined by discounting the contractual cash flows with a fair interest market rate for a similar liability. This amount is classified as a financial liability and is subsequently measured at amortised cost (net of the corresponding transaction costs) until it is

extinguished on conversion or redemption. The remainder from the total proceeds is recognised and included in other reserves in equity. Transaction costs corresponding to the amount recorded in equity are deducted from equity, net of associated income tax. The carrying amount of the amount recorded in equity is not remeasured in subsequent years. Transaction costs are apportioned between the liability and equity components of the convertible bond loan, based on the allocation of proceeds to the liability and equity components when the instruments are initially recognised.

(aa) Reclassification of Financial Statement items of the Company and the Group on 31/12/2019:

In the current year for the purposes of comparability of financial information, a reclassification of accounts was made in the statement of financial position of the Company and the Group for the comparable period. Specifically, an amount of € 0.6 million was reclassified to the item " Right-of-use Assets". The effect on the accounts of the Financial position of the Company and the Group as at 31/12/2019 is shown in the table below:

	The Group		
	31.12.2019 (Published)	Reclassification	31.12.2019 (Restated)
Right-of-use Assets	23,852,316	622,500	24,474,816
Property, plant and equipment	41,654,567	(622,500)	41,032,067
Total non-current assets	253,481,373	-	253,481,373

	The Company		
	31.12.2019 (Published)	Reclassification	31.12.2019 (Restated)
Right-of-use Assets	4,688,289	622,500	5,310,789
Property, plant and equipment	40,443,726	(622,500)	39,821,226
Total non-current assets	77,339,562	-	77,339,562

In the current year for the purposes of comparability of financial information, a reclassification of accounts was made in the statement of financial position of the Company and the Group for the comparable period. Specifically, an amount of € 0.5 million was reclassified to the item "Suppliers". The effect on the accounts of the Financial position of the Company and the Group as at 31/12/2019 is shown in the table below:

	The Group		
	31.12.2019 (Published)	Reclassification	31.12.2019 (Restated)
Trade accounts payable	103,534,369	522,760	104,057,128
Accrued and other current liabilities	48,843,576	(522,760)	48,320,816
Total current liabilities	482,929,628	-	482,929,628

	The Company		
	31.12.2019 (Published)	Reclassification	31.12.2019 (Restated)
Trade accounts payable	29,264,799	522,760	29,787,558
Accrued and other current liabilities	20,853,653	(522,760)	20,330,893
Total current liabilities	146,316,262	-	146,316,262

Changes in accounting policies and disclosures: The accounting policies adopted are consistent with those of the previous financial year except for the following amended IFRSs which have been adopted by the Group/Company as of 1 January 2020:

A) Changes in accounting policies and disclosures

Conceptual Framework in IFRS standards

The IASB issued the revised Conceptual Framework for Financial Reporting on 29 March 2018. The Conceptual Framework sets out a comprehensive set of concepts for financial reporting, standard setting, guidance for preparers in developing consistent accounting policies and assistance to others in their efforts to understand and interpret the standards. IASB also issued a separate accompanying document, Amendments to References to the Conceptual Framework in IFRS Standards, which sets out the amendments to affected standards in order to update references to the revised Conceptual Framework. Its objective is to support transition to the revised Conceptual Framework for companies that develop accounting policies

using the Conceptual Framework when no IFRS Standard applies to a particular transaction. For preparers who develop accounting policies based on the Conceptual Framework, it is effective for annual periods beginning on or after 1 January 2020.

IFRS 3: Business Combinations (Amendments)

The IASB issued amendments in Definition of a Business (Amendments to IFRS 3) aimed at resolving the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The Amendments are effective for business combinations for which the acquisition date is in the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period, with earlier application permitted. Management has assessed that the amendments have no material impact on the financial position and / or the financial performance of the Group and the Company.

IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors: Definition of 'material' (Amendments)

The Amendments are effective for annual periods beginning on or after 1 January 2020 with earlier application permitted. The Amendments clarify the definition of material and how it should be applied. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity'. In addition, the explanations accompanying the definition have been improved. The Amendments also ensure that the definition of material is consistent across all IFRS Standards. Management has assessed that the amendments have no material impact on the financial position and / or the financial performance of the Group and the Company.

Interest Rate Benchmark Reform - IFRS 9, IAS 39 and IFRS 7 (Amendments)

In September 2019, the IASB issued amendments to IFRS 9, IAS 39 and IFRS 7, which concludes phase one of its work to respond to the effects of Interbank Offered Rates (IBOR) reform on financial reporting. The amendments published, deal with issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative interest rate and address the implications for specific hedge accounting requirements in IFRS 9 Financial Instruments and IAS 39 Financial Instruments: Recognition and Measurement, which require forward-looking analysis. The amendments provide temporary reliefs, applicable to all hedging relationships that are directly affected by the interest rate benchmark reform, which enable hedge accounting to continue during the period of uncertainty before the replacement of an existing interest rate benchmark with an alternative nearly risk-free interest rate. There are also amendments to IFRS 7 Financial Instruments: Disclosures regarding additional disclosures around uncertainty arising from the interest rate benchmark reform. The amendments are effective for annual periods beginning on or after 1 January 2020 and must be applied retrospectively. Phase two (ED) focuses on issues that could affect financial reporting when an existing interest rate benchmark is replaced with a risk-free interest rate (an RFR). Management has assessed that the amendments have no material impact on the financial position and / or the financial performance of the Group and the Company.

B) Standards issued but not yet effective and not early adopted

Amendment in IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. In December 2015 the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. The amendments have not yet been endorsed by the EU. Management has assessed that the amendments will not have material impact on the financial position and / or the financial performance of the Group and the Company.

IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current (Amendments)

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. However, in response to the covid-19 pandemic, the Board has deferred the effective date by one year, i.e. 1 January 2023, to provide companies with more time to implement any classification changes resulting from the amendments. The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current or non-current. The amendments affect the presentation of liabilities in the statement of financial

position and do not change existing requirements around measurement or timing of recognition of any asset, liability, income or expenses, nor the information that entities disclose about those items. Also, the amendments clarify the classification requirements for debt which may be settled by the company issuing own equity instruments. These Amendments have not yet been endorsed by the EU. Management has assessed that the amendments will not have material impact on the financial position and / or the financial performance of the Group and the Company.

IFRS 3 Business Combinations; IAS 16 Property, Plant and Equipment; IAS 37 Provisions, Contingent Liabilities and Contingent Assets as well as Annual Improvements 2018-2020 (Amendments)

The amendments are effective for annual periods beginning on or after 1 January 2022 with earlier application permitted. The IASB has issued narrow-scope amendments to the IFRS Standards as follows:

- **IFRS 3 Business Combinations (Amendments)** update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.
- **IAS 16 Property, Plant and Equipment (Amendments)** prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.
- **IAS 37 Provisions, Contingent Liabilities and Contingent Assets (Amendments)** specify which costs a company includes in determining the cost of fulfilling a contract for the purpose of assessing whether a contract is onerous.
- **Annual Improvements 2018-2020** make minor amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards, IFRS 9 Financial Instruments, IAS 41 Agriculture and the Illustrative Examples accompanying IFRS 16 Leases

The amendments have not yet been endorsed by the EU. Management has assessed that the amendments will not have material impact on the financial position and / or the financial performance of the Group and the Company.

IFRS 16 Leases-Covid 19 Related Rent Concessions (Amendment)

The amendment applies, retrospectively, to annual reporting periods beginning on or after 1 June 2020. Earlier application is permitted, including in financial statements not yet authorized for issue at 28 May 2020. IASB amended the standard to provide relief to lessees from applying IFRS 16 guidance on lease modification accounting for rent concessions arising as a direct consequence of the covid-19 pandemic. The amendment provides a practical expedient for the lessee to account for any change in lease payments resulting from the covid-19 related rent concession the same way it would account for the change under IFRS 16, if the change was not a lease modification, only if all of the following conditions are met:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change.
- Any reduction in lease payments affects only payments originally due on or before 30 June 2021.
- There is no substantive change to other terms and conditions of the lease.

Management has assessed that the amendments will not have impact on the financial position and / or the financial performance of the Group and the Company.

Interest Rate Benchmark Reform – Phase 2 – IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 (Amendments)

In August 2020, the IASB published Interest Rate Benchmark Reform – Phase 2, Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16, completing its work in response to IBOR reform. The amendments provide temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR). In particular, the amendments provide for a practical expedient when accounting for changes in the basis for determining the contractual cash flows of financial assets and liabilities, to require the effective interest rate to be adjusted, equivalent to a movement in a market rate of interest. Also, the amendments introduce reliefs from discontinuing hedge relationships including a temporary relief from having to meet the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component. Furthermore, the amendments to IFRS 4 are designed to allow insurers who are still applying IAS 39 to obtain the same reliefs as those provided by the amendments made to IFRS 9. There are also amendments to IFRS 7 Financial Instruments: Disclosures to enable users of financial statements to understand the effect of interest rate benchmark reform on an entity's financial instruments and risk management strategy. The amendments are effective for annual periods beginning on or after 1 January 2021 with earlier application permitted. While application is retrospective, an entity is not required to restate prior periods. Management has assessed that the amendments will not have material impact on the financial position and / or the financial performance of the Group and the Company.

5. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of financial statements, in accordance with IFRS, requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, as well as, revenue and expenses as of the reporting period. Actual results may differ from those estimates.

The Group makes accounting estimates, assumptions and judgments in order to apply the most appropriate accounting principles in relation to the future development of events and transactions. These estimates, assumptions and judgments are periodically reviewed to reflect current data and reflect current risks and are based on management's previous experience of the level / volume of related transactions or events. The key estimates and judgments that refer to data the evolution of which could affect the items of the financial statements in the next 12 months are as follows:

(a) Allowance for expected credit losses from accounts receivables and assets from contracts with customers assets: The Group and the Company apply the simplified approach of IFRS 9 for the calculation of expected credit losses according to which the provision for impairment is always measured at the amount of the expected lifetime loss for the receivables from customers and assets from contracts with customers. Group Management periodically reassesses the adequacy of the provision for bad debts from retail customers, taking into account current credit policy, historical statistics as well as prospects for customer collections. For corporate clients such as advertisers, telecommunications providers, etc., the provision for expected credit losses is evaluated for each separately taking into account historical trends as well as data from the Legal Service of the Group resulting from the processing of historical data and recent developments in the affairs it manages (Notes [25](#) and [27](#)).

(b) Provision for income taxes: According to IAS 12, income tax provisions are based on estimations as to the taxes that shall be paid to the tax authorities and includes the current income tax for each fiscal year, the provision for additional taxes which may arise from future tax audits and the recognition of future tax benefits (Note [13](#)). There are many transactions and calculations for which the final tax determination is uncertain. In case tax issues have not been settled with the local authorities, the Management takes into account the experience of the past and the advice of tax and legal experts in order to analyze the specific facts and conditions, to interpret the relevant tax legislation, to assess the position of the tax authorities in similar cases and to decide whether the tax treatment will be accepted by the tax authorities or if it needs to recognize relevant provisions. When the Group has to pay fees in order to appeal against the tax authorities and considers that it is more likely to win in this appeal than the possibility of losing, the relevant payments are recorded as receivables, as these advances will be used to repay it in case of a negative outcome or the amount will be returned to the Group in case of a positive outcome. In the event that the Group considers that a provision on the outcome of an uncertain tax case is required, the amounts already paid shall be deducted from that provision. If the final outcome of the audit is different from the initially assessment, the difference will affect the income tax and the deferred tax asset / liability during the period of finalization of the outcome.

(c) Depreciation: The Group's assets are depreciated over their estimated remaining useful lives. These useful lives are periodically reassessed to determine whether the original period continues to be appropriate. The actual lives of these assets can vary depending on a variety of factors such as technological innovation and maintenance programs (Note [15](#) and [17](#)).

(d) Impairment of property, plant and equipment: Property, plant and equipment are tested for impairment when there are indicators that the carrying amounts may not be recoverable. When value in use calculations are undertaken, management estimates the expected future cash flows from the asset or cash-generating unit and chooses a suitable discount rate in order to calculate the present value of those cash flows.

(e) Impairment of goodwill and intangible assets: The Group tests annually (or more frequently if there are indications of impairment) whether goodwill has been impaired and reviews the events or the circumstances that make probable the existence of impairment, as for example a significant unfavourable change in the corporate atmosphere or a decision for sale or disposal of a unit or an operating segment (Note [19](#)). In case of existence of such impairment indicators, the recoverable amount (which the higher of Fair Value and Value in Use) of the respective cash generating unit to which goodwill has been allocated, needs to be estimated. The Value in Use is assessed by using the discounted projected cash flows. The application of this methodology is based on the actual operating results, future business plans, financial budgets as well as market data (statistic and non) which are estimated by the Group's management. If the recoverable amount is lower than the carrying amount, then the carrying amount needs to be reduced to the recoverable amount and such difference is charged to the statement of comprehensive income.

Moreover, other recognisable intangible assets of infinite useful lives not subject to amortisation are tested annually for any impairment by comparing the carrying amount with the recoverable amount. Intangible assets of finite useful lives are tested for impairment whenever an impairment indicator exists.

(f) Deferred tax assets: Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of estimated future taxable profits together with future tax planning strategies.

(g) Capitalization of subscriber acquisition costs: The Group capitalizes the cost of acquiring subscribers who are bound by a contract (usually lasting for 24 months). The management's judgment is required to conclude that the costs meet the criteria of IFRS 15 (the incremental costs of acquiring a contract relate to those costs which would not have been borne by the Group if it had not acquired the contract). Additionally, due to the application of IFRS 15 and the consequent change in the amortization of such costs from the period of the contractual commitment to the average estimated subscription period of the subscribers, the management's judgment is also required with regard to the subscriber's useful life. It is noted that from year 2018 onwards the average estimated subscription period of the 3play subscribers has been reassessed and harmonized with the other categories of subscriber acquisition costs.

(h) Leases: Lease agreements are classified under IFRS 16. At the first implementation the entity follows the methodology of the 'substance of the transaction'. The value of the right-of-use asset recognized in the financial position is based on the present value of the contractual lease payments. Conventional payments are fixed and for this reason the value of the leases payments is measured with relative certainty. The interest rate used is the incremental borrowing rate, a rate that takes into account the underlying asset and the terms and conditions of each lease category. The incremental borrowing rate is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. Group applies a single discount rate to each category of leases with similar characteristics (such as leases with a corresponding duration, for similar assets and to a corresponding financial environment).

As part of its assessment of the lease term and the length of the non-cancellable period of a lease, the Group considers the definition of a contract as an agreement between two or more parties that creates enforceable rights and obligations and determines the period for which the contract is enforceable. In making these assessments, the Group considers all relevant facts and circumstances that create an economic incentive for the lessee to exercise, or not to exercise, the possible option, including any expected changes in facts and circumstances from the commencement date until the exercise date of the option. Furthermore the Group takes into consideration an extension option that it is considered to be reasonable certain to be exercised or a termination option that it is considered to be reasonably certain not to be exercised.

(i) Going Concern: The Group's management performs its going concern assessment based on the Group's approved business plans covering a five year period (Note 6). The estimates and associated assumptions used for the preparation of such business plans are based on historical experience and various other factors that are believed to be reasonable under the circumstances and are reviewed on an ongoing basis considering the current and expected future market conditions. The preparation of the business plans also involves long-term assumptions for major economic factors and there is a high degree of management estimate involved in establishing these assumptions. Should these judgements be proven through the passage of time to be incorrect management's assessment of going concern may be affected.

6. GOING CONCERN

As of December 31, 2020 and till the date of approval of the annual financial statements, the Company and the Group have not repaid the total of the overdue loan instalments of € 78.5 million and € 255.0 million respectively from the existing ordinary bond loans issued by the Company and Forthnet Media S.A. which were transferred from the lending banks to the United Group in September 2020 (hereinafter the "Transferred OBLs"). In relation to the aforementioned bond loans, there are accrued and unpaid interest amounting to € 10.5 million and € 36.0 million respectively.

As at 31 December 2020, the total current liabilities of the Company and the Group exceed by approximately € 92.8 million and approximately € 336.4 million, respectively, their total current assets, as a result of the presentation of transferred OBLs as short-term in combination with the cash needs for working capital. Also, on December 31, 2020 the Company presents a negative net assets position of € 35.1 million.

Following the gradual completion of the Transaction, according to the announcements of the Company dated 29.05.2020, 02.09.2020, 08.09.2020 and 17.11.2020, which resulted in the acquisition by the United Group, of the Loan Receivables, including the bonds, convertible bonds and most of the shares held by the lending banks, and continuing from the disclosures included in the Going Concern note of the interim financial report, the following important events have taken place from September 2020 till the the date of publication of these annual financial statements:

1. Upon acquisition by Newco United Group Hellas S.a.r.l. of the shares held by the lending banks in the share capital of the Company as well as the subsequent conversions of a total of 170,948,386 convertible bonds into shares of the Company, BC Partners Holdings Limited controlled, as at 31 December 2020, indirectly through its entities BC Partners Group Holdings Limited, BCEC Management X Limited, BC European Capital X, Summer Invest Sarl, Summer Parent Sarl, Summer MidCo BV, Summer BidCo BV, Adria TopCo BV, Adria MidCo BV, United Group BV, Slovenia Broadband Sarl and Newco United Group Hellas S.a.r.l. (the last of which had a direct shareholding) 290,641,659 voting rights corresponding to 84.60% of the total voting rights in the Company.

Also, after the completion on 03.03.2021 of the OTC transfer of the offered shares which took place within the framework of the obligatory public offer dated 10.12.2020 (the "Public Offer") submitted by Newco United Group Hellas S.a.r.l. (the "Offeror"), the Offeror held a total of 332,668,582 shares, corresponding to approximately 96.83% of the total paid-up share capital and voting rights of the Company at that time. After the end of the Acceptance Period of the Public Offer and until 08.03.2021, the Offeror acquired 260,147 additional shares, representing approximately 0.075% of the total paid-up share capital at that time and the Company's voting rights, as a result of the exercise of the Sell-Out Right.

Following the above, the Offeror in his written request to the Hellenic Capital Market Commission requested the approval of the exercise of the right of redemption of the remaining shares of the Company which he did not own and the Coordinated Persons, ie a total of 10,619,224 shares, offering a price equal to the offered consideration of the Public Offer, ie 0.30 Euros per Share (the "Right of Acquisition"). The Board of Directors of the Hellenic Capital Market Commission (EC) pursuant to its decision number 5/909 / 8.4.2021, (a) approved the request of the Offeror to exercise the Redemption Right of all the common shares of the Company that are not held by the Offeror, in accordance with article 27 of Law 3461/2006, and (b) set as the day of cessation of trading of the Company's shares on April 23, 2021. According to section 1.5 of the Approved Prospectus and as repeated in the announcement of the Offeror dated 3.3.2021, after the completion of the redemption right or the Exit Right, the Offeror will request the convening of an extraordinary general meeting of the Company's shareholders regarding the decision to delist the Company from the Athens Stock Exchange. , according to article 17, paragraph 5 of Law 3371/2005, in which (general assembly) the Proposer will vote in favor of the deletion. Following the adoption of this decision by the general meeting of shareholders of the Company, the Company will submit to the Hellenic Capital Market Commission a request for its delisting from the Athens Stock Exchange.

2. As of December 31, 2020, the Company had raised through the issuance of a new common revolving bond loan (hereinafter "new RBL"), which was fully covered by the shareholder Newco United Group Hellas Sarl, and with Forthnet Media S.A. acting as a guarantor, a total amount of € 27 million to finance its working capital. The duration of the new RBL is 24 months from the date of signing the Bond Loan Program, ie from 13.11.2020, and the interest rate is 4% per year. Then, until December 31, 2020, the shareholder of Newco United Group Hellas S.a.r.l., in order to reach an agreement with a foreign supplier - and in this agreement Newco United Group Hellas S.a.r.l. acted as a guarantor - paid on behalf of the subsidiary Forthnet Media SA to the supplier an amount of € 16 million in order to repay the liabilities of the subsidiary and to achieve a particularly significant write-off of old debts. In this context, in the year 2021 and until the approval of the financial statements for the year 2020 the Company has signed: (a) on 26.2.2021 an amendment of the contract of the new RBL (1st amendment) to increase its amount by € 16 million, thus increasing the total nominal value (capital) of the new RBL to the amount of € 43 million, (b) contracts with the parent company Newco United Group Hellas Sarl to increase the financing of the Company (2nd amendment of the new RBL) with an additional amount up to € 20 million and at the same time (c) a new financing with a value up to € 40 million, through a new bond loan program, issued by the subsidiary Forthnet Media SA, with Forthnet SA acting as a guarantor. All of these new bond loan facilities will contribute to the gradual normalization of the working capital of the companies of Forthnet Group, while at the same time they will finance new investments (Syzeftis II, new pay-TV technologies, upgrades to the telecommunication equipment and network, etc.).

3. At the date of approval of these annual financial statements, the Company and the Forthnet Group have received from the ultimate parent Adria Midco B.V. letter of support, for a period of at least 12 months from the approval of the annual financial statements, in order to meet their working capital needs. In addition, the shareholder company NewCo United Group Hellas Sarl has provided a letter which confirms that it does not intend to terminate or request the immediate repayment of the obligations arising from the transferred OBLs.

Taking into account the above important developments, the Management of the Company and the Group assessed that at 31 December 2020 there are no longer reasons for material uncertainty, which could potentially raise significant doubts about the ability of the Company and the Group to continue as a going concern. During its above evaluation, the Management of the Group also took into account the following:

1. The Company's main shareholder United Group has publicly announced its commitment to recapitalize and substantially reduce the Company's debt through extensive debt capitalization and new capital injections, and has also estimate that these actions are expected to eliminate the Company's total debt and provide the Company with significant additional capital resources, which will ensure its financial stability, its further profitable growth and the ability to implement its strategic plans. The above process is evolving lately at a rapid pace, with key points being the capital strengthening of the Company, the restructuring of the strategy and its operational restructuring. In addition, it is noted that the transfer of know-how, experience and practices of United Group, the leading provider of telecommunications services and media in Southeast Europe, will allow the Company to be repositioned in the market in the near future, offering innovative products and services, for the benefit of consumers of the country but also its profitability.

2. The Company's main shareholder United Group has already shown its financial support to the Company and to Forthnet Group through the financing, as detailed above, of both the necessary working capital related to the existing operation of the Forthnet Group companies as well as the financing of their significant new investments in telecommunications equipment but also of new technologies (many of which have been developed internally by the United Group). Specifically, until the approval of the financial report of 2020, United Group has contributed through short-term financing funds totaling € 55.1 million while additional financing up to the amount of € 47.8m has already been approved.

3. The impact of the COVID-19 pandemic on the operating results of the Company and of Forthnet Group for the year 2020 has been limited (see also BoD Report section 5) while at the same time it is not expected to significantly affect the operational results of the next (already current) year 2021 (provided that the operation of the basic sports events will not be suspended). At the same time, the working capital deficit of the Company and the Group have decreased significantly compared to the previous year (31.12.2020: € 336.4 million and € 92.8 million for the group and the company respectively, 31.12.2019 : € 381 million and € 98.9 million for the Group and the Company respectively), mainly through the new financing from the parent company Newco United Group Hellas Sarl, which was used to repay suppliers and also contributed to reaching favorable agreements in relation to their overdue claims from previous years.

4. Regarding the negative equity of the Company and the application of paragraph 4 of article 119 of Law 4548/2018, it is noted that these arose in the past mainly due to the impairment provisions on related party receivables from the subsidiary Forthnet Media SA. In the year 2021 it is estimated that the new business plan for the Company and its subsidiary Forthnet Media SA, which at the date of approval of the 2020 financial report is still being processed, will help to remove those assumptions that led to the recording of the impairment provisions. At the same time, it is noted that in the year 2020 the share capital of the Company increased by the amount of € 51.3 million due to the conversion by the shareholder of the convertible bonds acquired through the above mentioned Transaction, something which also led to the reduction of the unpaid capital of the the Convertible Bond of the Company, dated from 11.10.2016. It is also noted that the Company duly and on time made an Early Total Repayment of the remaining - as of 15.4.2021 - 263,560 Convertible Bonds, paying a total amount of 87,400.89 euros, according to the 15th and 19th of April 2021 announcement of the Company, and therefore the CBL was fully repaid which ceased to exist as at 22 of April, 2021.

7. GROUP SEGMENT INFORMATION

The Group's business approach is to review the telecommunication and pay-tv services as a whole considering that the whole business philosophy is focusing on triple play services. As the financial information obtained by the chief operating decision makers ("CODM") for this single segment is in line with the IFRS figures, no separate disclosures are made in this note. Note 8 discloses the Company's and the Group's revenue from contracts with customers by category / type of service provided as well as revenue from contract with customers per customer category (retail / business).

8. REVENUE FROM CONTRACTS WITH CUSTOMERS

Revenue from contract with customers are analysed as follows:

	The Group		The Company	
	01.01- 31.12.2020	01.01- 31.12.2019	01.01- 31.12.2020	01.01- 31.12.2019
Revenue from contracts with customers				
Direct Retail Services	196,624,928	207,283,747	102,839,290	102,753,685
Bundled services (2play)	52,130,651	47,731,552	52,130,651	47,731,552
Bundled services (3play)	38,714,545	42,323,018	38,356,671	41,706,330
Telephony	1,811,742	2,488,638	1,827,756	2,509,039
ADSL	7,562,497	7,697,229	7,848,341	7,991,958
Pay-TV Revenues	93,685,332	104,228,504	-	-
Other	2,720,160	2,814,806	2,675,871	2,814,806

Indirect Retail Services	886,785	875,243	886,785	875,243
Telephony	58,690	70,183	58,690	70,183
ADSL	451,251	554,859	451,251	554,859
Other	376,844	250,201	376,844	250,201
Direct Business Services	33,093,844	32,683,660	33,093,844	32,683,660
E-business	907,168	883,161	907,168	883,161
Pay-TV Advertising Revenue	10,257,346	9,855,862	-	-
Equipment sales	1,695,653	1,538,786	1,695,653	1,538,786
Other services	6,189,616	6,744,886	11,291,526	11,390,502
Total	249,655,340	259,865,345	150,714,266	150,125,037

Analysis of deferred revenues:

Revenue recognised over time	247,959,687	258,326,559	149,018,613	148,586,251
Revenue recognised at a point in time	1,695,653	1,538,786	1,695,653	1,538,786
	249,655,340	259,865,345	150,714,266	150,125,037

9. PAYROLL AND RELATED COSTS

Payroll and related costs are analysed as follows:

	The Group		The Company	
	01.01- 31.12.2020	01.01- 31.12.2019	01.01- 31.12.2020	01.01- 31.12.2019
Wages & Salaries	24,722,525	25,561,416	15,540,513	15,850,896
Social Security & Provident Fund (Note 40)	5,956,176	6,128,770	3,727,572	3,816,630
Staff retirement indemnities (Note 36)	1,205,247	808,303	999,982	522,018
Other staff costs	591,608	587,683	405,511	401,365
Total	32,475,556	33,086,172	20,673,578	20,590,909
Less: Amounts capitalised for internally generated assets	(2,128,345)	(1,553,725)	(1,996,622)	(1,469,470)
Total	30,347,211	31,532,447	18,676,956	19,121,439

10. SUNDRY EXPENSES

Sundry expenses are analysed as follows:

	The Group		The Company	
	01.01- 31.12.2020	01.01- 31.12.2019	01.01- 31.12.2020	01.01- 31.12.2019
Third party fees and services	16,928,316	16,809,150	12,568,027	12,444,367
Taxes and duties	907,825	977,881	835,794	864,339
Other sundry expenses	5,896,430	8,138,008	2,442,335	3,483,769
Allowance for doubtful accounts receivable (Note 25, 27)	2,960,104	3,394,220	1,134,358	1,845,331
Repairs and maintenance	4,315,490	4,775,840	3,067,043	2,991,880
Rentals	1,486,263	1,707,484	253,801	297,842
Commissions	5,265,966	6,777,016	4,529,301	5,903,673
Office functional costs	2,249,010	2,447,130	1,614,633	1,902,950
Total	40,009,404	45,026,729	26,445,292	29,734,151

Third party fees and services mainly include consultant fees, television program producers' fees, fees to collection companies, and commissions to trading partners.

Other sundry expenses mainly include transportation costs, insurance premiums, postage, travel expenses, consumables and hosting costs.

11. DEPRECIATION AND AMORTISATION

Depreciation and amortisation are analysed as follows:

	The Group		The Company	
	01.01- 31.12.2020	01.01- 31.12.2019	01.01- 31.12.2020	01.01- 31.12.2019
Buildings	774,307	860,248	758,913	844,206
Network & transmission Equipment	11,794,420	10,014,519	11,629,581	10,038,109

Motor vehicles	1,427	3,303	1,140	1,716
Furniture & other equipment	457,787	582,140	182,954	218,400
Amortization ROU IFRS 16	7,941,905	10,317,844	1,218,028	887,883
Depreciation on property, plant & equipment (Notes 15, 16)	20,969,846	21,778,054	13,790,616	11,990,314
Software, contracts cost, and other intangibles	17,786,975	20,626,439	10,669,254	11,431,586
Amortisation of intangibles from PPA exercise	12,266,667	12,266,667	-	-
Amortisation on intangible assets (Note 17)	30,053,642	32,893,106	10,669,254	11,431,586
Total	51,023,488	54,671,160	24,459,870	23,421,900

It is noted that the account Amortization of "Software, contracts cost, and other intangibles" in the current year contains income amounted to €531,506 relating to a credit note on purchased from previous years equipment, issued after the renegotiation of contract terms with the equipment's vendor.

It is noted that in the current year for the purposes of comparability of financial information, a reclassification of accounts was made between the categories of depreciation of tangible assets of the Company and the Group for the comparable period. Specifically, an amount of € 9.7 million for the Group and € 0.3 million for the Company were reclassified to the account "Amortization ROU IFRS 16".

12. FINANCIAL INCOME / (EXPENSES)

Financial income/ (expenses) are analysed as follows:

	The Group		The Company	
	01.01-31.12.2020	01.01-31.12.2019	01.01-31.12.2020	01.01-31.12.2019
Interest on Long-term borrowings (Note 32)	(14,690,436)	(8,650,349)	(4,781,983)	(3,000,790)
Interest due to Related Parties (Note 32)	(2,543,296)	-	(777,248)	-
Leases (Note 33, 34)	(1,887,265)	(2,724,448)	(172,421)	(106,742)
Other financial costs (Note 32)	(3,418,624)	(3,732,982)	(2,125,010)	(2,526,629)
Total financial expenses	(22,539,622)	(15,107,779)	(7,856,663)	(5,634,161)
Interest earned on cash at banks (Note 32)	7,778	13,258	7,688	13,229
Other (Note 32)	7,764,029	525,457	6,785,104	570,064
Total financial income	7,771,807	538,715	6,792,792	583,293
Net finance result	(14,767,815)	(14,569,064)	(1,063,870)	(5,050,868)

It is noted that the interest on the long-term borrowing of the Group and the Company for the year 2020 also includes the interest of the convertible bond loan amounting to € 391,241 (2019: € 527,484).

Other financial costs of the Company and the Group in the current as well as in the prior period mainly concern interest on debt settlements (tax obligations), financial interest arising from the treatment of part of the convertible bond as a financial liability (Note 32), financial interest on the basis of the effective interest rate method (Note 38) as well as exchange differences. Other financial income includes the amount of € 6,702,840 which resulted from the conversion in the current year of the convertible bonds acquired and converted by the shareholder NewCO United Group Hellas S.A.R.L (Note 32) as well as credit exchange differences of € 1,061,189.

13. INCOME TAXES

Income taxes reflected in the accompanying statements of comprehensive income are analysed as follows:

	The Group		The Company	
	01.01-31.12.2020	01.01-31.12.2019	01.01-31.12.2020	01.01-31.12.2019
Current income taxes				
Current income taxes	52,706	(235,933)	-	(355,823)
Income taxes from prior years	(57,761)	(399,710)	-	(200,000)
Deferred income taxes	(7,978,332)	(2,091,194)	(4,286,870)	1,231,373
Income taxes debit/ (credit) reported in the statement of profit and loss	(7,983,387)	(2,726,837)	(4,286,870)	675,550
Other comprehensive income				
Net (loss)/gain on actuarial gains and losses	(118,219)	(51,069)	(107,949)	(58,000)
Total income taxes debit/ (credit) reflected in the statements of income	(8,101,606)	(2,777,906)	(4,394,819)	617,550

The corporate income tax rate in Greece is set at 24% for 2019 and onwards, on the basis of Article 22 of Law 4649/2019.

The reconciliation of income taxes reflected in statements of comprehensive income and the amount of income taxes determined by the application of the Greek statutory tax rate to pre-tax income is summarized as follows:

	The Group		The Company	
	01.01- 31.12.2020	01.01- 31.12.2019	01.01- 31.12.2020	01.01- 31.12.2019
Loss before tax	(9,326,458)	(31,248,707)	(633)	(7,929,724)
Income tax calculated at the nominal applicable tax rate (2020: 24%, 2019: 24%)	(2,238,350)	(7,499,690)	(152)	(1,903,134)
Tax effect of non tax deductible expenses and non-taxable income as well as temporary differences for which no deferred taxes were recognized	(978,671)	3,833,389	430,878	2,085,332
Temporary accounting differences with a tax base for previous years for which a deferred tax asset was recognized in the current year	(6,450,454)	-	(6,450,279)	-
Tax losses as well as other temporary differences for which no deferred tax asset was recognised	1,732,682	2,225,954	1,732,682	545,954
Tax effect of different tax rates applicable to other countries where the Group operates	9,166	(6,750)	-	-
Income taxes from prior years	(57,761)	(400,000)	-	(200,000)
Tax effect of change in tax rates	-	(1,342,636)	-	(315,499)
Tax effect of non-tax deductible impairment of investments in subsidiaries	-	-	-	-
Tax effect of non-tax deductible allowance of expected credit losses on intercompany receivable	-	818,719	-	818,719
Prior years income tax reversal	-	(355,823)	-	(355,823)
Income tax reported in the statements of comprehensive income	(7,983,387)	(2,726,837)	(4,286,870)	675,550

Greek tax laws and regulations are subject to interpretations by the tax authorities. Tax returns are filed annually but the profits or losses declared for tax purposes remain provisional until such time, as the tax authorities examine the returns and the records of the taxpayer and a final assessment is issued. Tax losses, to the extent accepted by the tax authorities, can be used to offset profits of the five fiscal years following the fiscal year to which they relate.

Tax Compliance certificate

From the financial year 2011 and onwards, all Greek Societe Anonyme and Limited Liability Companies that are required to have their statutory financial statements audited must in addition obtain an "Annual Tax Certificate" as provided for by par. 5, article 82 of L.2238/1994 and paragraph 1, article 65^a of L.4174/2013. This "Annual Tax Certificate" must be issued by the same statutory auditor or audit firm that issues the audit opinion on the statutory financial statements. For the years 2011 to 2015, this "Annual Certificate" was mandatory, while from the years 2016 onwards it is optional. The Annual Tax Certificate is notified in writing to the audited company and is finalized by submitting it electronically to the relevant database maintained by the Independent Public Revenue Authority. The above electronic submission is made until the end of the tenth (10th) month from the end of the audited management period.

Unaudited Tax Years

For the years 2011, 2012 and 2013 the Company and its subsidiaries Forthnet Media SA and Netmed SA were audited by their statutory auditors as provided in par. 5 of article 82 of Law 2238/1994, while for the years 2014, 2015, 2016, 2017, 2018 and 2019 were audited by their statutory auditors as provided in article 65A of L. 4174 / 2013, without incurring significant tax liabilities other than those recorded and reflected in the financial statements.

For the Greek companies of the Group, the tax compliance certificate for the financial year 2020 is still in progress based on the provisions of article 65^a of L.4174/2013. No significant additional tax liabilities are expected to arise, in excess of those provided for and disclosed in the financial statements.

For the subsidiaries which are located abroad there is no mandatory tax audit. Tax audits are performed exceptionally, if deemed necessary by the tax authorities based on specific criteria. The tax liabilities of the companies remain open to be audited by the tax authorities for a certain period of time according to each country's applicable tax legislation.

Subsidiaries	Unaudited tax years/periods	
	From	To
Forthnet Media A.E.	1/1/2010	31/12/2010
NetMed A.E.	1/1/2010	31/12/2010
Syned A.E. (absorbed by Forthnet Media)	1/1/2010	30/9/2010
Multichoice Hellas A.E.E. (absorbed by Forthnet Media)	1/1/2010	31/12/2010

Deferred Taxes

Deferred income tax is calculated using the liability method for all temporary differences that arise between the tax base of assets and liabilities and their value for financial reporting purposes. Deferred tax assets and liabilities are valued at the tax rates that are expected to apply to the period in which the asset will be incurred or the liability will be settled and are based on the tax rates that have been enacted or effectively enacted by the date of the financial position.

For the purpose of showing in the statement of financial position, deferred tax is analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Deferred income tax asset	15,642,309	8,036,376	6,901,019	-
Deferred income tax liability	(7,850,667)	(11,632,404)	-	(784,917)
Deferred income tax asset/(liability)	7,791,642	(3,596,028)	6,901,019	(784,917)

The movement of the deferred tax asset/ (liability) is as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Beginning balance	(3,596,026)	(5,976,764)	(784,917)	149,982
Income taxes [(debit)/ credit]	7,978,332	2,091,194	4,286,870	(1,231,373)
Income taxes [(debit)/ credit] through OCI	118,219	51,069	107,949	58,000
Income taxes [(debit)/ credit] through equity	3,291,117	238,473	3,291,117	238,474
Ending balance	7,791,641	(3,596,026)	6,901,018	(784,917)

The movement in deferred tax assets/liabilities as at December 31, 2020 and 2019 of the Group is as follows:

The Group	01.01.2020	(Debit)/ Credit to the statement of comprehensive income	(Debit)/ Credit to the statement of changes in shareholders' equity	31.12.2020
Deferred income tax asset				
Accrued expenses & deferred expenses	7,447,629	(422,967)	-	7,024,661
Staff retirement indemnities	577,397	(43,481)	118,219	652,134
Contract liabilities	1,006,008	(451,574)	-	554,434
Property, plant and equipment/intangible assets & contracts cost	400,867	(407,860)	-	(6,993)
Bad Debt provisions	-	6,605,700	-	6,605,700
Other	1,470,377	1,234,228	-	2,704,605
Total	10,902,278	6,514,045	118,219	17,534,542
Deferred income tax liability				
Property, plant and equipment/intangible assets	(12,439,080)	2,698,892	-	(9,740,188)
Convertible bond loan (Note 32)	(2,059,225)	(1,234,606)	3,291,117	(2,714)
Total	(14,498,306)	1,464,286	3,291,117	(9,742,902)
			0	
Net deferred income tax asset/(liability)	(3,596,026)	7,978,332	3,409,336	7,791,640

The Group	01.01.2019	(Debit)/ Credit to the statement of comprehensive income	(Debit)/ Credit to the statement of changes in shareholders' equity	31.12.2019
Deferred income tax asset				
Accrued expenses & deferred expenses	7,164,457	283,172	-	7,447,629
Staff retirement indemnities	709,960	(183,633)	51,069	577,397
Deferred revenues	880,052	125,956	-	1,006,008
Property, plant and equipment/intangible assets	1,578,935	(1,178,068)	-	400,867
Other	1,626,356	(155,979)	-	1,470,377
Total	11,959,760	(1,108,551)	51,069	10,902,278
Deferred income tax liability				
Property, plant and equipment/intangible assets	(15,047,126)	2,608,046	-	(12,439,080)
Convertible bond loan (Note 32)	(2,889,399)	591,699	238,474	(2,059,225)
Total	(17,936,525)	3,199,745	238,474	(14,498,306)
Net deferred income tax asset/(liability)	(5,976,765)	2,091,194	289,543	(3,596,027)

The movement of the deferred tax asset/ (liability) as at December 31, 2020 and 2019 of the Company is as follows:

The Company	01.01.2020	(Debit)/ Credit to the statement of comprehensive income	(Debit)/ Credit to the statement of changes in shareholders' equity	31.12.2020
Deferred income tax asset				
Accrued expenses & deferred expenses	114,597	(4,321)	-	110,276
Staff retirement indemnities	487,322	(9,496)	107,949	585,775
Contract liabilities	1,006,011	(451,577)	-	554,434
Bad Debt provisions	-	6,605,700	-	6,605,700
Other	902,721	34,345	-	937,067
Total	2,510,652	6,174,652	107,949	8,793,252
Deferred income tax liability				
Convertible bond loan (Note 32)	(2,051,741)	(1,242,090)	3,291,117	(2,714)
Property, plant and equipment/intangible assets & contracts cost	(1,243,829)	(645,693)	-	(1,889,522)
Total	(3,295,570)	(1,887,783)	3,291,117	(1,892,236)
Net deferred income tax asset/(liability)	(784,918)	4,286,870	3,399,065	6,901,016

The Company	01.01.2019	(Debit)/ Credit to the statement of comprehensive income	(Debit)/ Credit to the statement of changes in shareholders' equity	31.12.2019
Deferred income tax asset				
Accrued expenses & deferred expenses	670,562	(555,965)	-	114,597
Staff retirement indemnities	610,884	(181,562)	58,000	487,322
Deferred revenues	880,055	125,956	-	1,006,011
Other	936,157	(33,436)	-	902,721
Total	3,097,658	(645,007)	58,000	2,510,652
Deferred income tax liability				
Convertible bond loan (Note 32)	(2,881,915)	591,699	238,474	(2,051,741)
Property, plant and equipment/intangible assets & contracts cost	(65,761)	(1,178,068)	-	(1,243,829)
Total	(2,947,676)	(586,368)	238,474	(3,295,570)
Net deferred income tax asset/(liability)	149,982	(1,231,375)	296,474	(784,918)

The cumulative amount of tax losses for which no deferred tax was recognised as of December 31, 2020 amounted to € 25.8 million for the Group and 8.9 million for the Company (December 31, 2019: € 45 million for the Group and € 2.5 million

for the Company). The Group has not recognized a deferred tax asset on carried forward tax losses as management has estimated, based on the tax results generated in the previous years, that as of December 31, 2020 there was no reasonable certainty that in the next 5 years there will be adequate tax profits to absorb the carried forward tax losses. Management will reassess the future tax profits generation within the year 2021 based on the new business plan which will reflect the new conditions and prospects of the Company flowing from the entrance of the Company into United Group.

The amount of € 6,605,700 relates to the deferred tax asset recognized in the current year in relation to provisions for doubtful receivables. According to circular E.2205/2020 of the Independent Authority of Public Revenue which was issued on 24.12.2020, companies are given the opportunity to write off receivables from retail customers, which are overdue for more than 12 months on the date of write-off and amount to less than or equal to € 300 per customer, without the prior exercise of legal actions, subject only to a prior notification of the customer. For receivables that meet the above conditions there is the possibility of deducting the tax expenses resulting from the write-off (up to 5% of the total receivables) and therefore it is possible to form a deferred tax asset during the current year for the amounts that will be written off based on the above law in the following years.

14. LOSS PER SHARE

Basic loss per share amounts are calculated by dividing net loss for the year attributable to ordinary equity holders of the Parent by the weighted average number of ordinary shares outstanding during the year.

Diluted loss per share amounts are calculated by dividing the net loss attributable to ordinary shareholders of the Parent by the weighted average number of ordinary shares outstanding during the year, adjusted for the impact on the convertible redeemable preference shares (e.g. stock option plan).

The following reflects the net loss and share data used in the basic and diluted earnings per share computations as at December 31, 2020 and 2019:

	The Group	
	01.01-31.12.2020	01.01-31.12.2019
Net loss attributable to the shareholders of the parent	(1,343,117)	(28,518,485)
Total weighted average number of ordinary shares	210,168,486	171,294,883
Loss per share (basic)	(0.0064)	(0.1665)
Adjusted weighted average number of ordinary shares for diluted loss per share	210,168,486	171,294,883
	(0.0064)	(0.1665)

For the years ended December 31, 2020 and 2019 and given that the Group incurred losses, the effect of including potential common shares in the denomination of diluted per share calculations would have been anti-diluted and therefore, basic and diluted losses per share are the same.

15. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is analysed as follows:

The Group	Land	Buildings	Telecommunication Equipment	Transmission Equipment	Transportation Means	Furniture & Other Equipment	Equipment under construction	Total
COST								
At January 1, 2019	1,672,789	60,241,314	330,626,661	131,743,212	258,855	30,617,240	-	555,160,071
Additions	-	577,908	4,062,331	1,210	4,617	274,096	243,176	5,163,338
Disposals/ Write-offs	-	(1,924,837)	-	-	(28,931)	(112,277)	-	(2,066,045)
Transfers	-	46,087	-	-	-	709	-	46,796
Reclassifications IFRS 16	(535,200)	(2,133,854)	(6,879,000)	(123,739,890)	-	-	-	(133,287,944)
At December 31, 2019	1,137,589	56,806,618	327,809,992	8,004,532	234,541	30,779,768	243,176	425,016,216
Additions	-	172,734	5,392,618	-	-	369,096	1,032	5,935,480
Disposals/ Write-offs	-	-	(20,057,692)	-	(69,892)	(1)	-	(20,127,585)
Transfers	-	-	112,156	-	-	-	(112,156)	-
At December 31, 2020	1,137,589	56,979,352	313,257,074	8,004,532	164,649	31,148,863	132,052	410,824,111
DEPRECIATION								
At January 1, 2019	-	(53,504,820)	(289,996,493)	(103,471,224)	(250,099)	(28,947,447)	-	(476,170,083)
Depreciation expense	-	(913,594)	(10,260,906)	(9,423,589)	(3,303)	(582,140)	-	(21,183,532)
Disposals/ Write-offs	-	1,874,542	-	1,336	26,505	108,769	-	2,011,152
Reclassifications IFRS 16	-	706,839	5,703,672	104,947,802	-	-	-	111,358,313
At December 31, 2019	-	(51,837,033)	(294,553,727)	(7,945,675)	(226,897)	(29,420,818)	-	(383,984,150)

Depreciation expense	-	(774,307)	(9,223,432)	(2,270)	(1,427)	(464,127)	-	(10,465,563)
Disposals/ Write-offs	-	-	17,495,192	-	68,927	-	-	17,564,119
At December 31, 2020	-	(52,611,340)	(286,281,967)	(7,947,945)	(159,397)	(29,884,945)	-	(376,885,594)
NET BOOK VALUE								
At January 1, 2019	1,672,789	6,736,494	40,630,168	28,271,988	8,756	1,669,793	-	78,989,988
At December 31, 2019	1,137,589	4,969,585	33,256,265	58,857	7,644	1,358,950	243,176	41,032,066
At December 31, 2020	1,137,589	4,368,012	26,975,107	56,587	5,252	1,263,918	132,052	33,938,518

Property, plant and equipment of the Company is analysed as follows:

The Company	Land	Buildings	Telecommunication Equipment	Transportation Means	Furniture & Other Equipment	Equipment under construction	Total
COST							
At January 1, 2019	1,672,789	58,292,721	303,745,974	40,602	17,646,436	-	381,398,522
Additions	-	575,408	4,025,808	3,317	232,352	243,176	5,080,061
Disposals/ Write-offs	-	(1,924,837)	(5,016,768)	(4,805)	(110,138)	-	(7,056,547)
Transfers	-	46,087	-	-	709	-	46,796
Reclassifications IFRS 16	(535,200)	(2,133,854)	(6,879,000)	-	-	-	(9,548,054)
At December 31, 2019	1,137,589	54,855,525	295,876,015	39,114	17,769,359	243,176	369,920,778
Additions	-	172,734	5,284,608	-	189,196	1,032	5,647,570
Disposals/ Write-offs	-	-	(20,057,692)	(3,897)	-	-	(20,061,589)
Transfers	-	-	112,156	-	-	(112,156)	-
At December 31, 2020	1,137,589	55,028,259	281,215,087	35,217	17,958,554	132,052	355,506,759
DEPRECIATION							
At January 1, 2019	-	(51,631,376)	(263,316,409)	(33,451)	(17,102,911)	-	(332,084,147)
Depreciation expense	-	(897,552)	(10,312,042)	(1,716)	(218,400)	-	(11,429,709)
Disposals/ Write-offs	-	1,874,542	5,016,738	2,379	110,135	-	7,003,794
Reclassifications IFRS 16	-	706,839	5,703,672	-	-	-	6,410,511
At December 31, 2019	-	(49,947,547)	(262,908,041)	(32,788)	(17,211,176)	-	(330,099,551)
Depreciation expense	-	(758,913)	(9,067,152)	(1,140)	(182,975)	-	(10,010,179)
Disposals/ Write-offs	-	-	17,495,192	2,931	-	-	17,498,123
At December 31, 2020	-	(50,706,460)	(254,480,001)	(30,997)	(17,394,150)	-	(322,611,607)
NET BOOK VALUE							
At January 1, 2019	1,672,789	6,661,345	40,429,565	7,151	543,525	-	49,314,375
At December 31, 2019	1,137,589	4,907,978	32,967,974	6,326	558,183	243,176	39,821,227
At December 31, 2020	1,137,589	4,321,800	26,735,086	4,221	564,404	132,052	32,895,152

The account "Equipment under construction" of the Group and the Company as at 31 December 2020 contains amount €132,052 for equipment related to MVNO, a service the Company intends to launch. This equipment has not been transferred to "Telecommunication Equipment" at 31 December 2020 as the development of all the procedures and configurations (software, equipment, etc.) required for the new product / service to be ready for use, had not been completed.

The account "Disposals / Write-offs" of the category "Telecommunication equipment" of the Group and the Company on December 31, 2020 includes disposals of leased circuits with a total net book value of € 2,562,500 performed in the current year.

In the current year for the purposes of comparability of financial information, a reclassification of accounts was made in the statement of financial position of the Company and the Group for the comparable period. Specifically, an amount of € 0.6 million was reclassified to the item "Right-of-use Assets". Accounts "Reclassifications IFRS 16" of the "Telecommunication Equipment" category of the current note have been adjusted accordingly (Note 4).

It is noted that from previous year there were encumbrances on the privately owned building of the Company in Kallithea, Attica, with a total value of € 6.5 million as collateral to the Banks claims' from corresponding open account credit agreements with Forthnet. Furthermore, the Company has registered a prenotation in the amount of € 2 million in favor of the above banks in order to secure claims of creditor banks arising from the number 9747003854 (29-6-2007) common bond loan program. In the current fiscal year 2020 the above encumbrances have been transferred to the shareholder company NewCO United Group Hellas Sarl as a result of the acquisition by the latter of all the loan liabilities to the creditor banks (Notes 6 and 32).

16. RIGHT OF USE ASSET

Right of Use Asset of the Group is analysed as follows:

The Group	Land	Buildings	Transportation Means	Telecommunication Equipment	Furniture & Other Equipment	Transponders	Total
COST							

At January 1, 2019	-	-	-	-	-	-	-
Reclassifications & transfers	535,200	3,055,251	161,331	6,879,000	24,964	123,739,890	134,395,636
Additions	-	1,202,738	829,276	-	-	-	2,032,014
At December 31, 2019	535,200	4,257,989	990,607	6,879,000	24,964	123,739,890	136,427,650
Lease Modification	-	-	-	-	-	61,932,819	61,932,819
Additions	-	291,232	101,354	-	-	-	392,586
At December 31, 2020	535,200	4,549,221	1,091,961	6,879,000	24,964	185,672,709	198,753,055
DEPRECIATION							
At January 1, 2019	-	-	-	-	-	-	-
Reclassifications & transfers	-	(653,493)	-	(5,429,739)	-	(95,551,758)	(101,634,990)
Depreciation	-	(474,379)	(161,802)	(273,933)	(11,687)	(9,396,044)	(10,317,845)
At December 31, 2019	-	(1,127,872)	(161,802)	(5,703,672)	(11,687)	(104,947,802)	(111,952,835)
Lease Modification	-	-	-	-	-	(54,878,624)	(54,878,624)
Depreciation	-	(566,581)	(284,446)	(458,598)	(11,687)	(6,620,591)	(7,941,903)
At December 31, 2020	-	(1,694,453)	(446,248)	(6,162,270)	(23,374)	(166,447,018)	(174,773,362)
NET BOOK VALUE							
At January 1, 2019	-	-	-	-	-	-	-
At December 31, 2019	535,200	3,130,117	828,805	1,175,328	13,277	18,792,088	24,474,815
At December 31, 2020	535,200	2,850,592	645,714	716,730	1,590	19,225,691	23,979,693

The account "Lease modification" refers to the increase in the cost and depreciation of the Right-of-Use assets as a result of the increase in net book value by 7,054,195 euros provided by the lease modification after the renegotiation of the contract with the transponder supplier (Note 33).

Right of Use Asset of the Company is analysed as follows:

The Group	Land	Buildings	Transportation Means	Telecommunication Equipment	Furniture & Other Equipment	Total
COST						
At January 1, 2019	-	-	-	-	-	-
Reclassifications & transfers	535,200	3,055,251	161,331	6,879,000	24,964	10,655,746
Additions	-	1,202,738	423,420	-	-	1,626,158
At December 31, 2019	535,200	4,257,989	584,751	6,879,000	24,964	12,281,904
Reclassifications & transfers	-	-	-	-	-	-
Lease Modification	-	-	-	-	-	-
Additions	-	291,232	94,659	-	-	385,891
At December 31, 2020	535,200	4,549,221	679,410	6,879,000	24,964	12,667,795
DEPRECIATION						
At January 1, 2019	-	-	-	-	-	-
Reclassifications & transfers	-	(653,493)	-	(5,429,739)	-	(6,083,232)
Depreciation	-	(474,379)	(127,884)	(273,933)	(11,687)	(887,883)
At December 31, 2019	-	(1,127,872)	(127,884)	(5,703,672)	(11,687)	(6,971,115)
Depreciation	-	(566,581)	(181,159)	(458,598)	(11,687)	(1,218,025)
At December 31, 2020	-	(1,694,453)	(309,043)	(6,162,270)	(23,374)	(8,189,140)
NET BOOK VALUE						
At January 1, 2019	-	-	-	-	-	-
At December 31, 2019	535,200	3,130,117	456,867	1,175,328	13,277	5,310,789
At December 31, 2020	535,200	2,850,592	370,367	716,730	1,590	4,478,655

In the current year for the purposes of comparability of financial information, a reclassification of accounts was made in the statement of financial position of the Company and the Group for the comparable period. Specifically, an amount of € 0.6 million was reclassified to the item "Right-of-use Assets". Accounts "Reclassifications & transfers" of the "Telecommunication Equipment" category of the current note have been adjusted accordingly (Note 4).

17. INTANGIBLE ASSETS

Intangible assets of the Group are analysed as follows:

The Group	Software	Licenses & Other Intangibles	Intangibles Under Development	Total
COST				
At January 1, 2019	59,187,851	242,038,087	1,180,851	302,406,789
Additions	2,248,769	5,900	2,593,241	4,847,910
Disposals/ Write-offs	(33,775,218)	-	-	(33,775,218)
Transfers	954,684	25,009,971	(1,001,480)	24,963,175
At December 31, 2019	28,616,086	267,053,958	2,772,612	298,442,655

Additions	1,982,892	1,400	4,245,161	6,229,453
Adjustments	135,706	-	(135,706)	-
Transfers	730,128	-	(778,798)	(48,670)
At December 31, 2020	31,464,812	267,055,358	6,103,269	304,623,438
AMORTIZATION				
At January 1, 2019	(48,956,962)	(182,997,552)	-	(231,954,514)
Amortization expense	(5,062,869)	(96,843)	-	(5,159,712)
Amortization of intangible assets recognized from the acquisition in the past	-	(12,266,667)	-	(12,266,667)
Disposals/ Write-offs	33,775,218	-	-	33,775,218
Transfers	-	(25,009,971)	-	(25,009,971)
At December 31, 2019	(20,244,613)	(220,371,033)	-	(240,615,646)
Amortization expense	(4,418,424)	(145,092)	-	(4,563,516)
Disposals/ Write-offs	1,656	(1,656)	-	-
Amortization of intangible assets recognized from the acquisition in the past	-	(12,266,667)	-	(12,266,667)
Impairments	-	(64,102)	(99,328)	(163,430)
Transfers	-	64,102	(64,102)	-
Other movement	-	-	-	-
At December 31, 2020	(24,661,381)	(232,784,448)	(163,430)	(257,609,259)
NET BOOK VALUE				
At January 1, 2019	10,230,889	59,040,535	1,180,851	70,452,275
At December 31, 2019	8,371,473	46,682,925	2,772,612	57,827,010
At December 31, 2020	6,803,431	34,270,910	5,939,839	47,014,180

Intangible assets of the Company are analysed as follows:

The Company	Software	Licenses & Other Intangibles	Intangibles Under Development	Total
COST				
At January 1, 2019	44,927,599	8,577,410	1,001,477	54,506,486
Additions	1,387,658	-	2,473,486	3,861,144
Disposals/ Write-offs	(33,775,218)	-	-	(33,775,218)
Transfers	954,684	-	(1,001,480)	(46,796)
At December 31, 2019	13,494,723	8,577,410	2,473,483	24,545,616
Additions	1,522,376	-	4,035,984	5,558,360
Transfers & reclassifications	550,758	-	(599,648)	(48,890)
At December 31, 2020	15,567,857	8,577,410	5,909,818	30,055,085
AMORTIZATION				
At January 1, 2019	(36,836,965)	(8,569,833)	-	(45,406,798)
Amortization expense	(3,909,617)	-	-	(3,909,617)
Disposals/ Write-offs	33,775,218	-	-	33,775,218
At December 31, 2019	(6,971,364)	(8,569,833)	-	(15,541,197)
Amortization expense	(3,400,280)	-	-	(3,400,280)
Impairments	-	-	(99,328)	(99,328)
At December 31, 2020	(10,371,644)	(8,569,833)	(99,328)	(19,040,805)
NET BOOK VALUE				
At January 1, 2019	8,090,634	7,577	1,001,477	9,099,688
At December 31, 2019	6,523,359	7,577	2,473,483	9,004,419
At December 31, 2020	5,196,213	7,577	5,810,490	11,014,280

The prior year write-offs presented in the above table, for both the Group and the Company, relate to software which was fully amortized as at 31/12/2019. The write-off did not have an impact on the financial statements except for the presentation of cost and accumulated amortization in the above movement table of intangible assets.

The account "Intangibles under development" of the Group and the Company as at 31 December 2020 contains amount €3,494,889 for acquisition and development costs of software related to MVNO, a service the Company intends to launch. This software has not been transferred to software/ licenses at 31 December 2020 as the development of all the procedures and configurations (software, equipment, etc.) required for the new product / service to be ready for use, had not been completed..

In the current year 2020, total investment in intangible assets mainly concern the upgrading and development of software programs.

18. CONTRACTS COST

Contracts cost of the Company and the Group are analysed as follows:

The Group	Contract Cost
COST	
At January 1, 2019	158,098,780
Additions	14,393,323
At December 31, 2019	172,492,103
Additions	12,005,415
At December 31, 2020	184,497,518
AMORTIZATION	
At January 1, 2019	(126,391,386)
Amortization expense	(15,466,727)
At December 31, 2019	(141,858,114)
Amortization expense	(13,591,536)
At December 31, 2020	(155,449,649)
NET BOOK VALUE	
At January 1, 2019	31,707,393
At December 31, 2019	30,633,989
At December 31, 2020	29,047,869

The Company	Contract Cost
COST	
At January 1, 2019	63,852,692
Additions	8,115,968
At December 31, 2019	71,968,660
Additions	7,568,027
At December 31, 2020	79,536,686
AMORTIZATION	
At January 1, 2019	(48,003,980)
Amortization expense	(7,521,969)
At December 31, 2019	(55,525,949)
Amortization expense	(7,169,646)
At December 31, 2020	(62,695,595)
NET BOOK VALUE	
At January 1, 2019	15,848,712
At December 31, 2019	16,442,710
At December 31, 2020	16,841,092

Contract costs mainly include commission fees to commercial partners, installation fees, activation costs and equipment costs. More information on the Group's accounting policy on Contract Costs is provided in Note [4](#).

19. GOODWILL

Goodwill in the accompanying consolidated financial statements arose from various business combinations as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
MBA S.A.	512,569	512,569	512,569	512,569
NetMed N.V. Group and Intervision B.V.	285,965,176	285,965,176	-	-
	286,477,745	286,477,745	512,569	512,569
Impairment of Goodwill -NetMed N.V. Group and Intervision B.V.	(203,333,528)	(203,333,528)	-	-
Total	83,144,217	83,144,217	512,569	512,569

At December 31, 2020 the Group performed its annual impairment test at Group level (a single cash generating unit "CGU").

The recoverable amount of the single operating segment (the Group) has been determined based on a value in use calculation using cash flow projections from financial forecasts covering an eight-year period, which were based on the five-year financial budget.

The use of more than a five-year period is justified by the fact that the expected normalization of the market and the consumption will take place throughout the eight year period. The pre-tax discount rate applied to cash flow projections is 10.59% (December 31, 2019: 9.01%), while growth rate to perpetuity used (beyond the eight-year period) was 1.5% (December 31, 2019: 1.5%) after taking into account the long-term prospective of the Group.

The carrying value of the net assets of the Group was lower than its recoverable amount and consequently no impairment loss was recognized as at December 31, 2020 (December 31, 2019: no impairment loss was recognized).

It is further noted that the financial budget used was based on the financial plan of the previous year that had been approved by management, but has been amended to largely reflect the new conditions that existed on 31 December 2020. The new financial budget for the year 2021 and beyond which will effect the new conditions and prospects for the Forthnet Group that have been created after its acquisition by the United Group, was at the date of approval of the financial statements in progress and is expected to be completed in May 2021 when it will be approved by the Management of Forthnet Group.

Sensitivity to changes in assumptions

A sensitivity analysis was performed on positive or negative discount rate changes of 0.25%, on positive or negative growth rate to perpetuity changes of 0.25%. The carrying amount of the Group appears much lower than the estimated Value in Use and therefore, it is not probable that impairment issue will arise in case of a reasonably possible change in the above assumptions.

The calculation of value-in-use is most sensitive to the following assumptions:

Margin of earnings before interest, taxes, depreciation and amortization (EBITDA margin)

Margin of earnings before interest, taxes, depreciation and amortization based on past performance and estimations during the four year forecast period and is increased during the forecast period to incorporate future changes in the Group's profitability as anticipated by the management.

Discount rates

Discount rates reflect the current market assessment of the risks specific to the Group. The discount rate was estimated based on the average percentage of a weighted average cost of capital for the industry. This rate was further adjusted to reflect the market assessment of any risk specific to the cash generating unit for which future estimates of cash-flows have not been adjusted.

Market share during the forecast period

These assumptions are important as, except for using industry data for growth rates, management assesses how its market share, relative to its competitors, might change over the forecast period. Management expects pressure in the market it operates, while it expects to maintain its position relative to its competitors by making special offers of combined services in order to attract new customers.

Growth rate to perpetuity

Rates are based on long-term prospective of the Group and in line with industry expectations.

20. INVESTMENTS IN SUBSIDIARIES

Forthnet's subsidiaries which are included in the accompanying consolidated financial statements are as follows:

Entity	Country of Incorporation	Consolidation Method	Participation Relationship	Equity Interest %		Carrying Value	
				31.12.2020	31.12.2019	31.12.2020	31.12.2019
Forthnet Media S.A.	Greece	Full	Direct	99.99%	99.99%	-	-
						-	-

The other affiliate companies that are included in the consolidated financial statements are listed in Note [1](#) "General information about the Company and its investments".

As at December 31, 2020 and December 31, 2019 the investments in subsidiaries account was zero and there were no indications of impairment, hence, the Company did not proceed to any impairment review.

21. OTHER NON CURRENT ASSETS

Other non-current assets are analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Guarantees	1,683,367	2,002,288	153,863	156,107
Prepayments to suppliers	63,376	147,875	-	-
Other long term receivables	344,561	344,560	344,561	344,560
Total	2,091,304	2,494,723	498,424	500,667

22. OTHER FINANCIAL ASSETS

Other financial assets are analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Shares -unlisted	339,388	339,389	248,394	248,394
Total	339,388	339,389	248,394	248,394

Other financial assets consist of investments in ordinary unlisted shares and, therefore, have no fixed maturity or coupon rate.

The above shares are stated at cost less any impairment given than a reliable valuation at fair value is not feasible.

23. INVENTORIES

Inventories are analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Merchandise	3,667,461	2,885,581	1,263,842	909,445
Obsolete & slow moving provision	(684,685)	(506,196)	(532,983)	(457,753)
Total	2,982,776	2,379,385	730,859	451,692

The movement in the provision for obsolete inventories is analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Beginning balance	506,196	1,012,639	457,752	529,689
Provision for the year	174,411	-	75,230	-
Less: Utilisation	4,078	(506,443)	-	(71,937)
Ending balance	684,685	506,196	532,982	457,752

The provision for the year is included in cost of sales of inventory and consumables in the accompanying financial statements.

24. PROGRAMME AND FILM RIGHTS

Programme and film rights receivable are analysed as follows:

	The Group	
	31.12.2020	31.12.2019
Cost		
Sports rights	88,030,121	76,297,654
Licensed film rights	5,893,405	6,482,613
Cost of Sports and Film Rights	93,923,526	82,780,267
Amortisation		
Sports rights	(47,000,038)	(44,614,412)
Licensed film rights	(3,450,985)	(3,516,763)

Sports and Film Rights Amortisation	(50,451,023)	(48,131,175)
Net Value		
Sports rights	41,030,083	31,683,242
Licensed film rights	2,442,420	2,965,850
Sports and Film Rights, net value	43,472,503	34,649,092

It is clarified that the rights to sports programs and films, as well as the respective obligations towards the suppliers, are recognized at the start of the exploitation period which concerns each right to display.

25. TRADE RECEIVABLES

Trade receivables are analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Domestic customers	111,398,464	109,911,263	68,853,826	67,451,275
Foreign customers	1,710,922	1,621,437	712,911	562,991
Receivables from Greek State	1,523,705	1,702,737	1,293,675	1,472,707
Cheques and notes receivable	2,832,724	2,780,655	1,269,227	1,222,394
Total	117,465,815	116,016,092	72,129,639	70,709,367
Less: Allowance for doubtful accounts receivable	(84,720,855)	(81,966,995)	(53,305,545)	(52,281,867)
Total	32,744,960	34,049,097	18,824,094	18,427,500

The movement in the allowance for expected credit losses, which is recognized in the income statement in the line "Sundry expenses" (Note 10), is analyzed as follows

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Opening balance	81,966,996	78,450,760	52,281,866	50,173,329
Provision for the period	2,977,260	3,748,764	1,151,514	2,199,875
Reclassification from receivables from related parties	184,487	(19,481)	184,487	(19,481)
Less: Utilization	(407,887)	(213,047)	(312,323)	(71,857)
Ending balance	84,720,856	81,966,996	53,305,544	52,281,866

The ageing analysis of trade receivables is as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Neither past due nor impaired	24,259,843	26,725,412	15,130,123	15,163,507
Past due not impaired:				
60-90 days	2,772,533	2,710,349	796,851	933,253
90-180 days	2,707,881	1,699,169	1,251,863	868,109
181-365 days	1,462,104	1,877,350	649,642	764,641
>365 days	1,542,601	1,036,817	995,615	697,989
Ending balance	32,744,962	34,049,097	18,824,094	18,427,499

The amount of € 184,487 in the line "Reclassification from related parties" refers to provision for impairment of receivables from companies, which in the previous fiscal years were related parties and were not included in this note in the opening balance.

Receivables from customers are not interest bearing and are usually settled in Group and Company in 30-360 days. The Company's and Group's trade accounts receivable are pledged as collateral for an amount equal to 50% of the outstanding balances of the related bond loans (Note 32).

It is noted that as of 1 January 2018, the Group applies the simplified approach of IFRS 9 and calculates lifetime expected credit losses over the life of its receivables.

At each balance sheet date, the Group records an allowance for expected credit losses using a provision matrix. The maximum exposure to credit risk on the Balance Sheet date is the book value of each class of receivables as stated below. Collaterals include mainly mortgage debentures, personal guarantees and bank guarantees.

The table below presents information on the Company's and Group's exposure to credit risk:

Group	< 30 days	31 - 60 days	61 - 90 days	91 - 360 days	> 360 days	TOTAL
Expected credit losses in %	2%	5%	38%	61% - 84%	100%	-
Total trade receivables	17,960,493	5,443,226	3,063,915	6,464,787	84,533,394	117,465,815
Expected credit loss	357,286	138,281	290,451	2,290,761	81,644,076	84,720,855

Company	< 30 days	31 - 60 days	61 - 90 days	91 - 360 days	> 360 days	TOTAL
Expected credit losses in %	2%	5%	36%	57% - 84%	100%	-
Total trade receivables	12,472,406	3,013,101	894,567	2,722,853	53,026,713	72,129,639
Expected credit loss	258,068	97,316	97,715	821,348	52,031,097	53,305,545

26. CONTRACT ASSETS / LIABILITIES

Assets and liabilities from contracts with customers are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Contract assets (short term)	23,026,840	17,869,314	22,124,676	17,687,245
Contract assets (long term)	5,350,879	5,498,786	5,350,879	5,498,786
Total contract assets	28,377,719	23,368,100	27,475,555	23,186,031
Contract liabilities (short term)	20,919,286	20,302,621	11,751,340	12,133,820
Contract liabilities (long term)	5,547,136	6,438,207	5,454,761	6,247,531
Total contract liabilities	26,466,422	26,740,828	17,206,101	18,381,351

As at December 31, 2020, the account balance "Contract assets (short term)" of the Group and the Company contains accrued income amounting in total to € 18,996,455 relating to telephony services provided to NRA as the Company operates as the universal service provider in Greece. (December 31, 2019: € 14,245,415 for the Group and the Company).

As at December 31, 2020, the un-invoiced (accrued) revenue amounted to € 23,846,015 for the Group and € 22,943,851 for the Company (31 December 2019: €18,163,215 and €17,981,146 respectively) and is included in the caption "Assets from contracts with customers" (short and long term respectively) as presented above.

Furthermore the account balances "Contract assets" and "Contract liabilities" contain prepaid expenses and deferred income respectively, relating to swap contracts for fiber optic networks and capacities, which are accounted under IFRS 15. The abovementioned prepaid expenses and deferred income for the Group and the Company as at December 31, 2020 amount equally for "Contract assets" and "Contract liabilities" to € 4,531,704 of which € 3,858,522 refers to the long-term portion. (December 31, 2019: € 5,204,885 of which € 4,531,704 refers to the long-term portion).

Revenue recognized in the current year that was included in the liabilities from contracts with customers at the beginning of the year amounts to € 20,302,621 and € 12,133,820 respectively for the Group and the Company (December 31, 2019: € 22,268,835 και € 12,317,977 respectively).

The total amount of the transaction price allocated to the performance obligations that has not been (or has been partially fulfilled) at 31 December 2020 amounts to € 26,466,422 and € 17,206,101 respectively for the Group and the Company. These amounts are expected to be recognized as revenue over the next 2 fiscal years (2021 and 2022), with the exception of an amount of € 4,432,946 to be recognized in the Group's and Company's income until the year 2033.

It is noted that as at 31 December 2020, "Assets from contracts with customers" include an allowance for expected credit losses of € 22,023 for the Group and the Company (31.12.2019: € 15,493 for the Group and the Company respectively). This estimate was calculated using the provision matrix indicated in Note 25 (<30 days).

27. PREPAYMENTS AND OTHER RECEIVABLES

Prepayments and other receivables are analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Receivables due from the Greek State	382,487	1,643,052	170,006	500,982
Prepaid expenses	1,641,877	2,184,933	1,136,998	891,691

Value Added Tax	414,846	70,448	-	-
Advances to suppliers	471,327	264,820	289,172	127,404
Other debtors	3,007,658	2,807,491	1,938,593	1,798,334
Total	5,918,195	6,970,744	3,534,769	3,318,411
Less: Allowance for doubtful accounts receivable	(1,710,860)	(2,734,546)	(676,600)	(700,287)
Total	4,207,335	4,236,198	2,858,169	2,618,124

Other debtors mainly include amounts due to the Group from trade partners and other third parties. The movement in the allowance for doubtful other receivables is analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Beginning balance	2,734,547	2,919,464	700,287	885,204
Provision for the period	(23,687)	(6,556)	(23,687)	(6,556)
Less: Utilization	(1,000,000)	(178,361)	-	(178,361)
Ending balance	1,710,860	2,734,547	676,600	700,287

28. CASH AND CASH EQUIVALENTS AND RESTRICTED CASH

Cash and cash equivalents are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Cash in hand	12,118	38,618	8,635	34,330
Cash at banks	10,800,528	1,680,527	8,459,504	1,319,637
Time deposits	153	153	-	-
Total	10,812,799	1,719,298	8,468,139	1,353,967
Restricted cash	4,359,911	5,200,523	4,357,235	5,080,050
Total	15,172,710	6,919,821	12,825,374	6,434,017

Bank deposits are priced at floating rates based on monthly bank rates. Interest income from sight and time deposits with banks was accounted for using the accrual method and amounted to € 7,778 and € 7,688 respectively for the Group and the Company at 31 December 2020 (31 December 2019: € 13,258 and € 13,299 for the Group and the Company respectively) and are included in line "Financial income" in the accompanying financial statements of total comprehensive income (Note [12](#)).

Restricted cash refer to pledge agreements for the issuance of letters of guarantee in favour of third parties (Note [42](#)).

29. SHARE CAPITAL

The share capital of the Company as at 31 December 2020 amounted to € 103,064,386 divided into 343,547,953 common registered shares of nominal value € 0.30 each (31 December 2019: € 51,779,870 divided into 172,599,567 common registered shares of nominal value € 0.30 each).

By the decisions of the Board of Directors dated 9 September 2020 and 16 November 2020 the Company increased its share capital by € 25,730,000 and € 25,554,516 respectively due to the conversion of a total of 170,948,386 convertible bonds with a nominal value of € 0.30 each with a conversion price of € 0.30 per bond, from the existing convertible bond issued by the Company with a total nominal value of € 70,124,680. More information on the bonds converted into share capital are provided in Note [32](#).

Following the above, the share capital of the Company amounted to € 103,064,386 and is divided into 343,547,953 common registered shares of a nominal value of thirty cents (€ 0.30) each. Similarly, the total number of voting rights of the Company amounted to 343,547,953.

30. OTHER RESERVES

Other reserves are analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Legal reserve	78,427	73,550	94,031	94,031
Tax-free reserves	1,777,947	1,777,947	1,690,547	1,690,547
Special reserves	790,979	790,979	122,446	122,446
Other	177,893,986	188,895,701	178,431,226	189,432,941
Total	180,541,339	191,538,177	180,338,250	191,339,965

Legal Reserve: Under Greek corporate law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a legal reserve, until such reserve equals one-third of the paid-in share capital. This reserve cannot be distributed through the life of the corporation.

Tax Free Reserve: Tax-free and specially taxed reserves represent interest income which is either free of tax or a 15% tax has been withheld at source. This income is not taxable, assuming there are adequate profits from which respective tax-free reserves can be established. According to the Greek tax regulations, this reserve is exempt from income tax, provided it is not distributed to shareholders. The Group has no intention of distributing this reserve and, accordingly, has not provided for deferred income tax that would be required in the event the reserve is distributed.

Special Reserve: Under Greek corporate law, corporations may establish a special reserve without a particular purpose after the decision of the shareholders at their Annual General Meeting or if required by its Articles of Association. The special reserve has been created from non-distributed prior year after tax profits.

Other: Relates mainly to the formation of a special reserve of € 179,523,180, in accordance with the decision of the Company's Shareholders' Extraordinary General Assembly held on August 23, 2012, equal to the share capital decrease that took place through the decrease of the nominal value of the Company's existing shares according to art. 4 par.4a of the C.L. 2190/1920. This special reserve may be used in accordance with the provisions of law either for capitalization or for off-set against losses. According to the Greek tax regulations, the future capitalization or the off-set against losses are exempt from income tax.

In addition other reserves include an amount of € 18,175 (31.12.2019: €10,440,044) which relates to the difference of the present value from the issue value of the convertible bond, net of deferred tax (Note [32](#)).

31. DIVIDENDS

No dividends were paid or proposed during the years ended December 31, 2020 and 2019.

32. LONG-TERM AND SHORT-TERM BORROWINGS

Long-term Loans:

Long-term loans for the Group and the Company at December 31, 2020 and 2019, are analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Convertible bond loan	78,137	42,825,040	78,137	42,825,040
Other bond loans	-	255,000,000	-	78,461,538
Other bond loans due to Related parties	255,000,000	-	78,461,538	-
Common revolving bond loan due to related parties	42,928,994	-	42,928,994	-
Total	298,007,131	297,825,040	121,468,669	121,286,578
Less short term portion:				
Other bond loans	-	255,000,000	-	78,461,538
Other bond loans due to Related parties	255,000,000	-	78,461,538	-
Total short term portion	255,000,000	255,000,000	78,461,538	78,461,538
Total Long term portion:				
Long term portion	78,137	42,825,040	78,137	42,825,040
Long term portion from Related Parties	42,928,994	-	42,928,994	-

Convertible bond loan ("CBL"): In the FY 2016 Forthnet issued a convertible bond loan and raised a total amount of € 70,124,680, with the issuance of 233,748,933 convertible bonds (CB) on 11.10.2016 and trading in the Securities Market (Main Market) of the Athens Exchange on 21.10.2016. The duration of the convertible bond is nine years from the date of issue. The interest rate was set at one percent (1%) per annum and the interest payment period is quarterly, starting from the date of issue and payment of 31.03, to 30.06, the 30.09 and 31.12 each year from the date of issue. On the repayment date, Forthnet will pay to each bond holder, upon presentation of this certificate of nominal EL.K.A.T. amount € 0.33 per CB, namely 110% of the issue price and corresponding interest from the last interest payment until the expiration date.

The convertible bond was initially recognized at cost, being the fair value less attributable transaction costs amounting to € 840,267 and was split into two elements: a financial liability and an equity component. The financial liability was initially measured at fair value by discounting the future contractual cash flows with an equivalent market interest rate and subsequently was measured at amortized cost using the effective interest method. At initial recognition, the fair value of

the financial liability of the convertible bond amounted to € 50,536,179 and the difference from the value of the issue, amounting to € 18,748,234, minus the deferred tax amounting to € 5,259,249, i.e € 13,488,985 has been included in other reserves.

During the previous years 2017, 2018 and 2019, the bondholders converted a total of 62,502,382 bonds into shares of the Company, with the result that the remaining bonds of the CBL amounting as of 31/12/2019 to 171.246.551, having a nominal value of € 51,373,965 and a valuation according to IFRS of € 42,825,040. In addition, as a result of the aforementioned conversions, the other reserves and the deferred tax liability related to the convertible bond loan had a balance as at 31/12/2019 of € 13,736,900 and (3,296,856) respectively.

During the current fiscal year 2020, following the acquisition of the Company by United Group, as mentioned in Note 6, the shareholder Newco United Group Hellas S.a.r.l. made two consecutive conversions of a total number of 170,948,386 bonds based on which it acquired a total of 170,948,386 shares of the Company of total amount of €51,284,515.80. Following these conversions, the remaining bonds of CBL amounted as at 31.12.20 to 298.165, and have a nominal value of € 89.450 while its valuation according to IFRS is € 78,137. In addition, as a result of the aforementioned conversions and the consequent increase of the Company's share capital by € 51,284,515.80, the liability from the convertible bond loan decreased by € 44,274,370, the other reserves and the deferred tax liability were reduced by € 13,712,985 and € 3,291,117 respectively while at the same time there was financial income recognized amounting to € 6,702,840.

In addition, it is noted that the Company, following its announcements from 08.04.2021 and 15.04.2021, decided to exercise the Right of Early Full Repayment of the Convertible Bond Loan and informed the investing public about the following:

- The Last Trading Day on the Athens Stock Exchange of Convertible Bonds was set for April 19, 2021, Monday.
- The Exercise Date of the Right of Early Full Repayment was set for April 21, 2021, Wednesday. Therefore, according to the term 3.4 of the CBL Program, as amended, all the Bondholders who are registered in the bond file of EL.K.AT are obligatorily involved in the above early repayment on this date (21.04.2021 - Date of Registration).
- The Early Full Repayment Date was set for April 22, 2021, Thursday.
- The Board of Directors decided in accordance with clause 4.3 of the Convertible Bond Loan, the extension of the suspension of the Conversion Right, until the Exercise Date of the Early Full Repayment Right, ie until 21.04.2021, when this right is automatically abolished in accordance with condition 3.4 new circumstance b) of the CBL Program, as amended.

Following the above, the Company duly and on time made an Early Total Repayment of the remaining - as of 15.4.2021 - 263,560 Convertible Bonds, paying a total amount of 87,400.89 euros, according to the 15th and 19th of April 2021 announcement of the Company, and therefore the CBL was fully repaid which ceased to exist as at 22 of April, 2021.

Bond loans: The Group bonds loans relate to two syndicated bond loans of the Company signed on June 29, 2007 and July 22, 2011 and two syndicated bond loans of Forthnet Media SA (FM), which were signed on 14 May 2008 and 22 July 2011. The terms and obligations under the loan agreements were described in detail in the published financial statements of December 31, 2015.

Until the previous year that ended 31/12/2019, the existing long-term syndicated bond loans of the Forthnet Group had been classified as short-term due to their initial duration having been expired.

During the current year and in the context of the acquisition transaction of the Company by United Group (see Note 6), the aforementioned syndicated bond loans were transferred in September 2020 in accordance with Law 4354/2015 to the shareholder company Newco United Group Hellas S.a.r.l. Until the date of approval of the financial statements for the current year 2020, there has been no change in the terms and obligations arising from these (former) syndicated bond loans.

In addition, Forthnet Group has received from the shareholder company Newco United Group Hellas S.a.r.l. letter of waiver which confirms that it does not intend to terminate or request the immediate repayment of the obligations arising from the transferred OBLs.

Common revolving bond loan

As of December 31, 2020, the Company had raised through the issuance of a new common revolving bond loan (hereinafter "RBL"), which was fully covered by the shareholder NewCO United Group Hellas SARL, with the subsidiary of the issuer Forth Media SA acting as a guarantor, a total amount of € 27 million for the financing of its working capital. The duration of the new RBL will be 24 months from the date of signing of the Bond Loan Program, ie from 13.11.2020, and the interest

rate will be 4% per annum. Then, until December 31, 2020, the shareholder NewCo United Group Hellas S.A.R.L., in order to reach an agreement - which was guaranteed by the shareholder - with a foreign supplier, paid on behalf of the subsidiary Forthnet Media SA. to the supplier the amount of € 16 million in order to repay the liabilities of the subsidiary and to achieve a significant write-off of old debts. In this context, the Company signed on 26.2.2021 an amendment of the initial RBL (1st amendment) in order to increase its amount by € 16 million, thus increasing the total nominal value (capital) of the new RBL to the amount of € 43 million. In addition, it is noted that on March 23, 2021, contracts were signed with the parent company NewCO United Group Hellas S.A.R.L. in order to increase the financing of the Company (2nd amendment of the RBL) with an additional amount up to € 20 million and at the same time provide new financing of a value up to € 40 million, through a new bond loan program, directly to the subsidiary Forthnet Media A.E.

The total interest expenses on long-term loans for the period ended December 31, 2020 amounted to € 17,233,733 for the Group (December 31, 2019: € 8,650,349) and for the Company to € 5,559,232 (December 31, 2019: € 3,000,790) and are included in the financial expenses in the statement of comprehensive income. The aforementioned amounts include interest related to the new RBL amounting to € 64,833 for the Company and the Group. The amount of interest due as at 31/12/2020 amounted to € 35,993,797 for the Group (as at 31 December 2019 amounted to € 19,239,568) and to € 10,441,188 (31 December 2019: € 5,361,460) for the Company and are presented in the item "Accrued interest of Loans from Related parties" of the Statement of Financial Position while as at 31/12/2019 were included in the item "Accrued and other current liabilities".

Short-term borrowings

The following table shows the approved short-term borrowing limits of the Group as well as the amount used.

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Credit lines available	1,112,129	1,112,129	38,400	38,400
Unused portion	-	-	-	-
Used portion	1,112,129	1,112,129	38,400	38,400

On May 2018, the Group received short-term financing with a total value of € 3,000,000 and with a six-month floating interest rate Euribor plus a margin of 3% to cover its liabilities to major suppliers. From the total amount of € 3,000,000 the amounts of € 38,400 and € 1,257,800 for the Company and the subsidiary Forthnet Media A.E. respectively concern the newly raised funds while the amount of € 1,703,800 concerns the release of frozen deposits. For the above short-term financing, the Group has pledged the receivables of the subsidiary Forthnet Media A.E. resulting from the television content concession agreements between the latter and Vodafone - Panafon AEET and Wind Hellas SA.

The above short-term loans expired on 07.09.2020 in parallel with their transfer in September 2020 to the shareholder company NewCO United Group Hellas S.A.R.L. It is also noted that the Forthnet Group has received from the shareholder company Newco United Group Hellas S.a.r.l. letter of waiver which confirms that it does not intend to terminate or request the immediate repayment of the obligations arising from the transferred OBLs.

33. TRANSPONDER LEASE OBLIGATIONS

The Group has been leasing transmission equipment from a foreign supplier for years. In the fiscal year 2020 and after renegotiation of the contract with the supplier, the lease agreement was amended by reducing the annual price to € 6 million (starting from 1.7.2020) and extending the lease term until December 31, 2025. The contract was accounted for as a lease amendment under IFRS 16 whereby the right of use and the related lease liability were recalculated at the date of the amendment using an annual discount rate of 5% which is the incremental borrowing rate of the Group. This amendment did not result in any gain or loss in the income statement. The net book value of the Right-of-Use assets was increased in the current year as a result of this amendment by 7,054,195 euros. (Note [16](#))

Also, in the context of the latter amendment of the contract, it was agreed with the supplier the repayment of all overdue debts and at the same time the write-off of old overdue debts with a total value of € 24.7 million. This amount from the write-off is a gain for the group in accordance with IFRS 9 and was recorded in the item "Other income" of the income statement for the current year.

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Obligation under finance lease	26,495,363	28,480,602	-	-
Less: Current portion	(4,783,884)	(13,721,055)	-	-
Long-term portion	21,711,479	14,759,547	-	-

Future minimum lease payments under the lease of transponders in relation with the present value of the net minimum lease payments for the Group as at December 31, 2020 and 2019, is as follows:

The Group	31.12.2020		31.12.2019	
	Minimum payments	Present value of payments	Minimum payments	Present value of payments
Within one year	6,000,000	4,783,875	15,352,000	13,721,055
After one year but no more than five years	24,000,000	21,711,479	15,352,000	14,759,547
Over five years	-	-	-	-
Total minimum lease payments	30,000,000	26,495,354	30,704,000	28,480,602
Less: amounts representing finance charges	(3,504,647)	-	(2,223,399)	-
Present value of minimum lease payments	26,495,353	26,495,354	28,480,602	28,480,602

34. OTHER LEASE OBLIGATIONS

The other lease obligations comprise of lease of buildings, cars and equipment under IFRS 16. Specifically the account balance contains the lease of Tavros building located on 7, Menemenis str., the lease of Peristeri building located on 58 Antigonis str. and the leased cars pool. Specifically, the aforementioned lease liabilities are presented as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Obligation under lease	2,258,386	2,630,314	1,945,787	2,246,553
Less: Current portion	(657,858)	(661,210)	(564,265)	(584,417)
Long-term portion	1,600,528	1,969,104	1,381,522	1,662,136

Future minimum lease payments under the lease compared to the present value of the net minimum lease payments for the Group and the Company as at December 31, 2020 and 2019 are as follows:

The Group	31.12.2020		31.12.2019	
	Minimum payments	Present value of payments	Minimum payments	Present value of payments
Within one year	857,784	659,793	897,751	661,684
After one year but no more than five years	1,550,309	1,212,125	1,874,839	1,511,440
Over five years	291,845	386,468	484,430	457,190
Total minimum lease payments	2,699,938	2,258,386	3,257,020	2,630,314
Less: amounts representing finance charges	(441,552)	-	(626,707)	-
Present value of minimum lease payments	2,258,386	2,258,386	2,630,314	2,630,314

Company	31.12.2020		31.12.2019	
	Minimum payments	Present value of payments	Minimum payments	Present value of payments
Within one year	704,458	566,125	743,641	584,604
After one year but no more than five years	1,285,166	1,274,560	1,464,176	1,204,760
Over five years	291,845	105,101	484,430	457,190
Total minimum lease payments	2,281,469	1,945,787	2,692,247	2,246,553
Less: amounts representing finance charges	(335,683)	-	(445,694)	-
Present value of minimum lease payments	1,945,786	1,945,787	2,246,553	2,246,553

35. OTHER LONG TERM LIABILITIES

Other long term liabilities are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Long term portion of settled liability relating to duty payable in accordance with Law 2644/1998 (Note 38)	3,561,312	5,605,120	-	-
Long term portion of settled liability to foreign supplier (Note 38)	-	6,795,679	-	-
Settled liability for pay tv tax	1,706,250	702,183	-	702,183
Guarantees of shops	339,724	349,669	339,724	349,669
Duty payable in favour of blinds	-	802,055	-	-
Long term portion of other deferred income	-	228,851	-	(3,524)
Total	5,607,286	14,483,556	339,724	1,048,329

36. RESERVE FOR STAFF RETIREMENT INDEMNITIES

State Pension: The Company's employees are covered by one of several Greek State sponsored pension funds. Each employee is required to contribute a portion of their monthly salary to the fund, with the Company also contributing a portion. Upon retirement, the pension fund is responsible for paying the employees retirement benefits. As such, the Company has no legal or constructive obligation to pay future benefits under this plan. The contributions to the pension funds for the years ended December 31, 2020 and 2019 amounted to € 5,956,176 and € 6,128,770 respectively for the Group and € 3,727,572 and € 3,816,630, for the Company respectively (Note 9).

Staff Retirement Indemnities: Under Greek labour law, employees and workers are entitled to termination payments in the event of dismissal or retirement with the amount of payment varying in relation to the employee's or worker's compensation, length of service and manner of termination (dismissed or retired). Employees or workers who resign or are dismissed with cause are not entitled to termination payments. The indemnity payable in case of retirement is equal to 40% of the amount which would be payable upon dismissal without cause. In Greece, local practice is that those pension plans are not funded.

In accordance with this practice, the Group does not fund these plans. The Group charges income from continuing operations for benefits earned in each period with a corresponding increase in retirement indemnity liability. Benefits payments made each period to retirees are charged against this liability.

An international firm of independent actuaries evaluated the Group's liabilities arising from the obligation to pay retirement indemnities. The details and principal assumptions of the actuarial study as at December 31, 2020 and 2019 are as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Present value of unfunded obligations	5,254,589	4,401,177	3,278,425	2,718,343
Fair value of plan assets	-	-	-	-
Net Liability in statement of financial position	5,254,589	4,401,177	3,278,425	2,718,343
Components of net periodic pension cost				
Service cost	215,790	218,255	148,873	142,497
Interest cost	54,938	80,882	33,979	48,871
Regular charge to operations	270,728	299,137	182,852	191,368
Recognition of past service cost	-	2,996	-	2,106
Additional cost of extra benefits	934,520	479,330	817,130	301,704
Total charge in profit and loss (Note 9)	1,205,248	781,463	999,982	495,178
Reconciliation of benefit obligation				
Present value of liability at start of period	4,401,177	4,050,255	2,718,343	2,443,546
Service cost	215,790	218,255	148,873	142,497
Interest cost	54,938	80,882	33,979	48,871
Benefits paid	(1,040,288)	(657,650)	(889,686)	(428,393)
Extra payments or expenses	934,520	479,330	817,130	301,704
Disposal of subsidiary	-	-	-	-
Recognition of past service cost	-	2,996	-	2,106
Actuarial gains/(loss) in other comprehensive income	688,452	227,109	449,786	208,012
	5,254,589	4,401,177	3,278,425	2,718,343
Assumptions:				
Discount Rate	0.60%	1.25%	0.60%	1.25%
Rate of compensation increase	1.50%	1.50%	1.50%	1.50%
Increase in consumer price index	1.50%	1.50%	1.50%	1.50%

The additional cost of extra benefits relates to benefits paid to employees who became redundant. Most of these benefits were not expected within the terms of this plan and, accordingly, the excess of benefit payments over existing reserves have been treated as an additional charge. The additional charge for the years ended December 31, 2020 and 2019 amounted to € 934,520 and € 479,330 respectively for the Group and € 817,130 and € 301,704 respectively for the Company. Actuarial gain / losses were recognized in other comprehensive income.

A quantitative sensitivity analysis for significant assumption as at 31 December 2020 and 2019 is shown below:

The Group	Discount rate	Future salary increases	Life expectancy of pensioners	Withdrawal rate
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Sensitivity Level		0,5% increase	0,5% decrease	0,5% increase	0,5% decrease	Increase by 1 year	Decrease by 1 year	0%
Impact on defined benefit obligation	31.12.2020	(478,168)	530,713	409,858	(472,913)	52,546	(57,800)	1,418,739
	31.12.2019	(404,908)	453,321	365,298	(404,908)	44,012	(48,413)	1,241,132

The Company		Discount rate		Future salary increases		Life expectancy of pensioners		Withdrawal rate
Sensitivity Level		0,5% increase	0,5% decrease	0,5% increase	0,5% decrease	Increase by 1 year	Decrease by 1 year	0%
Impact on defined benefit obligation	31.12.2020	(298,337)	331,121	255,717	(295,058)	32,784	(36,063)	885,175
	31.12.2019	(250,088)	279,989	225,622	(250,088)	27,183	(29,902)	766,573

With regard to the mortality assumption the table used is called EVK2000 which is based on Swiss mortality. The expected future payments arose from the defined benefit plans are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Within the next 12 months (next annual reporting period)	12,320	12,320	-	-
Between 2 and 5 years	82,386	49,960	11,419	11,268
Between 5 and 10 years	193,402	193,260	103,801	72,528
Beyond 10 years	7,339,269	7,234,892	4,790,860	4,731,415
Total expected payments	7,627,376	7,490,433	4,906,080	4,815,210

The average duration of the defined benefit plan obligation at the end of the reporting period is 21.5 years (2019: 21.5 years).

37. GOVERNMENT GRANTS

Government grants are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Government grant N. 3299/2004	9,567,701	9,567,701	9,000,000	9,000,000
Subprojects 6 & 7 of the Operational Programme "Information Society"	19,532,612	19,532,612	19,532,612	19,532,612
Government Grants	29,100,313	29,100,313	28,532,612	28,532,612
Accumulated amortization	(26,547,046)	(25,635,043)	(25,979,345)	(25,067,343)
Amortization for the period	(852,738)	(912,002)	(852,738)	(912,002)
Ending balance	1,700,529	2,553,269	1,700,530	2,553,268

Subsidies amortization is included in "Other income" in the accompanying statements of comprehensive income.

38. TRADE PAYABLES

Trade payables are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Domestic suppliers	63,007,577	59,416,509	27,887,023	26,435,513
Foreign suppliers	10,942,131	42,269,922	1,850,748	2,494,643
Post-dated cheques payable	1,122,066	2,370,697	1,112,737	857,402
Total	75,071,774	104,057,128	30,850,508	29,787,558

According to L.2644/1998, in order to provide subscription, radio and television services, Forthnet Media S.A. is obliged to pay a duty calculated on its pay tv subscription revenues. The Group, during the second quarter of 2015, received notice from the General Secretariat of Information and Communication for the payment of the part related to years 2011, 2012

and 2013, amounting to € 14,862,734, and which was set to be paid in 100 installments until the year 2023, under the L. 4321/2015. The present value of this obligation at December 31, 2020, amounted to € 5,650,120 (December 31, 2019: € 7,581,979).

The total long-term portion of € 3,561,312 (December 31, 2019: € 5,650,120) of the amount due has been transferred from the Domestic Suppliers in "Other Long-Term Liabilities" line (Note [35](#)). The result from the present value adjustment of € 222,832 (December 31, 2019: € 287,587) was included in "Other financial costs" (Note [12](#)).

The decrease of liabilities to foreign suppliers in the current year is explained partly by the discount/write-off of old debts (total value € 25.3 million) which was achieved after agreements for the settlement of liabilities of previous periods and furthermore in repayment of old debts mainly to rights suppliers which became possible thanks to the new loans received from the parent company (Note [32](#)).

The increase in liabilities to domestic suppliers is due to timing difference in payments in comparison to 31 December 2019.

39. PROGRAMME AND FILM RIGHTS OBLIGATIONS

Programme and film rights obligations are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Programmes and Rights	39,105,781	36,325,689	2,150,000	2,435,192
Less: Current portion	(39,105,781)	(36,325,689)	(2,150,000)	(2,435,192)
Long Term portion	-	-	-	-

The program and film rights obligations relate to the outstanding un-invoiced part of the relevant rights at 31 December 2020 and 31 December 2019.

The above line is also directly related to line of the statement of financial position "Program and film Rights" (Note [24](#)).

40. ACCRUED AND OTHER CURRENT LIABILITIES

Accrued and other current liabilities are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Social security payable	2,188,796	3,144,654	865,557	1,967,703
Value added tax	576,195	532,104	514,193	104,314
Other taxes and duties	15,699,226	16,892,580	7,852,387	11,373,103
Interest Accrued (Note 32)	-	19,239,568	-	5,361,460
Other current liabilities	1,896,383	2,471,189	1,207,167	1,524,313
Liabilities from rights & licences	4,853,563	6,040,721	-	-
Total	25,214,163	48,320,816	10,439,304	20,330,893

Other current liabilities mainly relates to personnel benefits payable (personnel bonus, accrual for untaken leave, payroll which is paid in the first days of the following month and balances payables from termination indemnities)

The decrease in "Other taxes and duties payable" and the "Social security payable" is due to repayments of settled taxes, fees and social security contributions.

The decrease note in the category "Accrued interest" is due to the transfer on December 31, 2020 of the accumulated accrued interest to the item "Accrued interest on loans from Related Parties" of the financial position as a result of the acquisition of the Group's borrowings by the new shareholder NewCo United Group Hellas Sarl in the current year (Note [6](#) and [32](#)).

41. RELATED PARTIES

The Company and the Group purchase goods and services from and provides services to certain related parties in the normal course of business. These related parties consist of companies that have a significant influence over the Group (shareholders) or are subsidiaries or associates of the Group.

The Group's transactions and account balances with related companies are as follows:

<i>Related Party</i>	<i>Relation with the Group</i>	<i>Year ended at</i>	<i>Sales to related parties</i>	<i>Purchases from related parties</i>	<i>Amounts owed by related parties</i>	<i>Amounts owed to related parties</i>
<i>New related parties in the period</i>						
NewCo United Group Hellas Sarl	Shareholder	31.12.2020	-	2,543,296	-	335,099,753
Solford Trading LTD	Related party	31.12.2020	37,500	-	-	-
Serbia Broadband d.o.o.	Related party	31.12.2020	0	-	-	-
Total		31.12.2020	37,500	2,543,296	-	335,099,753
<i>Already Existing related parties</i>						
Athlonet S.A.	Associate	31.12.2020	-	-	4,239	4,239
		31.12.2019	-	-	4,239	4,239
Lumiere Productions S.A.	Shareholder	31.12.2020	-	-	-	-
		31.12.2019	-	-	-	6,378
Total		31.12.2020	-	-	4,239	4,239
		31.12.2019	-	-	4,239	10,617
<i>Prior periods related parties</i>						
Wind Hellas Telecommunications S.A.	Shareholder	31.12.2019	5,184,814	3,452,142	797,107	1,370,073
Vodafone S.A.	Shareholder	31.12.2019	5,894,473	3,336,759	245,214	769,387
Technology and Research Foundation	Shareholder	31.12.2019	30,273	3,254	24,611	813
ALPHA BANK SA	Shareholder	31.12.2019	230,363	148,939	150,392	15,985
NATIONAL BANK OF GREECE SA	Shareholder	31.12.2019	71,075	139,142	148,133	36,513
PIRAEUS BANK SA	Shareholder	31.12.2019	788,245	86	150,579	2,580
ATTICA BANK SA	Shareholder	31.12.2019	41,154	-	2,932	-
Telemedicine Technologies S.A.	Associate	31.12.2019	-	-	3,734	-
Vodafone Ltd.	Related party	31.12.2019	1,575,673	1,504,726	293,749	348,027
Hellas on line	Related party	31.12.2019	-	-	11	117
Cablenet Ltd	Related party	31.12.2019	10,403	25,543	3,180	-
Total		31.12.2019	13,826,473	8,610,591	1,819,644	2,543,494

- The costs from the shareholder NewCo United Group Hellas Sarl relate to accrued interest on loans from November 1, 2020 to December 31, 2020.
- The balance payable to the shareholder company NewCo United Group Hellas Sarl concerns the liabilities from the bond loans but also the short-term financing that until the previous year was payable to the lending banks and which in the current year were transferred to the shareholder company as a result of the acquisition transaction (see Notes [6](#) and [32](#)) and which as at 31/12/2020 (and also as at 31/12/2019) amounted to € 256.1 million. In addition, the balance includes an amount of € 43 million relating to the funds from new bond loans which were received within the fiscal year 2020 as well as an amount of € 36.0 million relating to an accrued interest liability related to the aforementioned loans.

The Company's transactions and account balances with related companies are as follows:

<i>Related Party</i>	<i>Relation with Forthnet</i>	<i>Year ended at</i>	<i>Sales to related parties</i>	<i>Purchases from related parties</i>	<i>Amounts owed by related parties</i>	<i>Amounts owed to related parties</i>
<i>New related parties in the period</i>						
NewCo United Group Hellas Sarl	Shareholder	31.12.2020	-	777,248	-	131,934,065
Total		31.12.2020	-	777,248	-	131,934,065
<i>Already Existing related parties</i>						
Athlonet S.A.	Associate	31.12.2020	-	-	4,239	4,239
		31.12.2019	-	-	4,239	4,239

Forthnet Media S.A.	Subsidiary	31.12.2020	5,255,985	1,609,430	140,064,081	9,435,372
		31.12.2020 - Provision for expected credit losses	-	-	(104,524,898)	(2,385,781)
		31.12.2019	4,746,059	1,809,636	104,524,898	2,385,781
		31.12.2019 - Provision for expected credit losses	-	-	(104,524,898)	(2,385,781)
NetMed S.A.	Subsidiary	31.12.2020	159,458	-	1,168,671	-
		31.12.2020 - Provision for expected credit losses	-	-	(970,943)	-
		31.12.2019	157,072	-	970,943	-
		31.12.2019 - Provision for expected credit losses	-	-	(970,943)	-
Intervision Services BV	Subsidiary	31.12.2020	1,036	-	419,270	-
		31.12.2020 - Provision for expected credit losses	-	-	(418,935)	-
		31.12.2019	57,887	-	418,935	-
		31.12.2019 - Provision for expected credit losses	-	-	(418,935)	-
Total		31.12.2020	5,416,479	1,609,430	35,741,486	7,053,829
		31.12.2019	4,961,018	1,809,636	4,239	4,239
Prior periods related parties						
Wind Hellas Telecommunications S.A.	Shareholder	31.12.2019	1,398,066	3,404,807	797,107	1,366,335
Vodafone S.A.	Shareholder	31.12.2019	1,267,391	3,334,032	245,214	769,387
Technology and Research Foundation	Shareholder	31.12.2019	30,273	3,254	24,611	813
ALPHA BANK SA	Shareholder	31.12.2019	230,363	148,939	150,392	16,549
NATIONAL BANK OF GREECE SA	Shareholder	31.12.2019	69,850	90,945	146,338	36,514
PIRAEUS BANK SA	Shareholder	31.12.2019	787,649	86	150,810	2,580
ATTICA BANK SA	Shareholder	31.12.2019	41,154	-	2,932	-
Telemedicine Technologies S.A.	Associate	31.12.2019	-	-	3,734	-
Vodafone Ltd.	Related party	31.12.2019	1,575,673	1,504,726	293,749	348,027
Cablenet Ltd	Related party	31.12.2019	10,403	25,543	3,180	-
Total		31.12.2019	5,410,823	8,512,332	1,818,069	2,540,204

- The costs from the shareholder NewCo United Group Hellas Sarl relate to accrued interest on loans from November 1, 2020 to December 31, 2020.
- The balance payable to the shareholder company NewCo United Group Hellas Sarl concerns the liabilities from the bond loans but also the short-term financing that until the previous year was payable to the lending banks and which in the current year were transferred to the shareholder company as a result of the acquisition transaction (see Notes [6](#) and [32](#)) and which as at 31/12/2020 (and also as at 31/12/2019) amounted to € 78.5 million. In addition, the balance includes an amount of € 43 million relating to new funds from the new bond loans which were received within the fiscal year 2020 as well as an amount of € 10.5 million relating to an accrued interest liability related to the aforementioned loans.
- Revenue and Receivable from Forthnet Media A.E. are mainly related to the 3 play commission re-charged to the subsidiary by the Company while the receivable from Forthnet Media also includes recharges that took place in the past for the re-sale of the Super league and UEFA football rights. The increase in the Company's receivable from the subsidiary in the current year is due to the lending of the subsidiary which was realized through the new loan funds received by the Company from the parent company NewCo United Group Hellas Sarl (more information is included in notes [6](#) and [32](#) of the financial statements). The claim related to these loans from the subsidiary Forthnet Media S.A. was classified in the item "Long-term loan receivables from related companies" of the statement of financial position as of December 31, 2020.
- The Company's payable towards Forthnet Media S.A. is mainly related to cash collected by its stores on behalf of Forthnet Media S.A.

On prior periods, the Company assessed the impairment indicators of its receivable from the subsidiary Forthnet Media S.A. and considered that the carrying amount is not recoverable thus proceeded with the full impairment of the receivable. The impairment indicators, included among others, the adverse current economic conditions in the Greek market as well as the uncertainty with respect to the successful outcome of the process that has been initiated for the identification of a prospective investor and the uncertainty about the adequacy and effectiveness of the intended management actions to cover the subsidiary's working capital cash needs and their ability to complete the subsidiary's refinancing of its contractual obligations under its loan agreements were also considered in the assessment.

As at 31 December 2020, and despite the increase in the net receivable from the subsidiary by € 28.5 million in the current year, the Company considered that no further impairment provisions are required. In its assessment, the Company took into account the fact that the increase in the receivable is directly related to the loan funds received from the United Group, a large part of which (€ 34.1 million) was transferred to the subsidiary through a new bond loan between the Company and its subsidiary for the purpose of repaying suppliers. As the new loan funds contributed to the reduction of the working capital deficit of the subsidiary as well as contributed to the receipt of significant discounts from suppliers (with the most important of which being the write-off of debt from a foreign supplier worth € 24.7 million), the Company estimated that its exposure to credit losses from its claim to the subsidiary has not deteriorated but instead has improved significantly. During the next fiscal year and taking into account the new business plan of the United Group group for both the Company and the subsidiary Forthnet Media A.E. but also taking into account the further developments regarding the refinancing of the subsidiary and its operating performance, the Company will re-evaluate its exposure from the subsidiary as a whole and may proceed with a reversal of the accumulated impairment provisions.

Salaries and fees for the members the Board of Directors and the Senior executives of the Group for the years ended 2020 and 2019 are analyzed as follows:

	The Group		The Company	
	01.01- 31.12.2020	01.01 - 31.12.2019	01.01- 31.12.2020	01.01 - 31.12.2019
Salaries and fees for executive members of the BoD	968,583	321,336	968,583	321,336
Salaries and fees for non-executive members of the BoD	199,898	246,019	199,898	246,019
Salaries and fees for senior managers	2,030,561	2,021,215	1,369,682	1,374,165
Total	3,199,043	2,588,570	2,538,164	1,941,519

Furthermore, benefits provided by the Group and the Company for the current fiscal year to members of the Board of Directors and senior executives relating to retirement insurance program amounted to € 144,906 for the Group and €

103,825 for the Company respectively (December 31, 2019: € 153,212 for the Group and € 112,922 for the Company respectively). Also, it is noted that the caption "Salaries and fees for senior managers" also includes benefits relating to leaving indemnities which amounts to € 85,231 for the Group and the Company. (December 31, 2019: € 26,840 for the Group and the Company). Moreover the caption "Salaries and fees for executive members of the BoD" also includes benefits relating to leaving indemnities which amounted to € 679,340 for the Group and the Company.

The amounts owed to the members of the BOD for the Group and the Company as of December 31, 2020 are €133,225. (December 31, 2019: €77,795 for the Group and the Company).

42. COMMITMENTS AND CONTINGENCIES

Contingencies

Litigation and Claims: The Group is currently involved in a number of legal proceedings and has various claims pending arising in the ordinary course of business. A provision for open legal claims against the Company and the Group is formed when it is probable that an outflow of economic resources will be necessary in order to settle the obligation and the amount can be determined reliably. Based on currently available information, management and its legal counsel believe that the outcome of these proceedings will not have a significant effect on the Group's and Company's operating results or financial position (refer to Note [45](#)).

Compensation of Senior Executives: The contracts of the Chief Executive Officer and certain management executives provide for payment of additional compensation in the case of contract termination by the Company, while some of the above contracts especially provide for payment of additional compensation in the case of contract termination by the Company or at the latter's fault, following change of the Company's control or due to an imminent change of control. As for the rest, there are no agreements between the Company and the members of the Board of Directors of the Company or its staff, providing for payment of compensation especially in the case of resignation or dismissal without justified reasons, or termination of their term or employment due to a public offer.

The amount of the additional compensation amounted to approximately € 1.4 million for the Group and to approximately € 0.9 million for the Company at December 31, 2020 (approximately € 1.9 million at December 31, 2019 for the Group and approximately € 1.4 million for the Company).

Commitments

Rentals: The Group has entered into contracts for the lease of buildings and offices used as points of presentation for dealers, as well as car rental agreements. The Group is implementing the new IFRS 16 "Leases" and the practical expedient of the standard relating to low-value leases, short-term leases (ie leases lasting less than or equal to 12 months, from the commencement date, where there is no right to buy the asset) and leases of more than one year with the date of termination of the contract in the current year.

Future rentals obligation for the above mentioned leases relating to the practical expedient of the new IFRS 16, as well as contracts that do not fulfil the requirements of IFRS 16 to be classified as leases, as at December 31, 2020 and 2019, are as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Within one year	1,554,247	1,560,933	521,662	531,002
After one year but no more than five years	222,263	187,856	222,263	187,856
Over 5 years	-	3,923	-	3,923
Total	1,776,510	1,752,712	743,925	722,781

Guarantees: Letters of guarantee are issued and received by the Group to and from various beneficiaries and, as at December 31, 2020 and 2019, these are analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Good execution of agreements	2,356,344	2,335,980	2,356,344	2,335,980
Participation in bids	6,677	6,839	6,677	6,839
Guarantees for advance payments received	5,760,000	6,337,892	760,000	1,337,892
Total	8,123,021	8,680,711	3,123,021	3,680,711

Contractual Commitments from supplier contracts: The outstanding balance of the contractual commitments for the Group amounted to approximately € 61.8 million and for the Company amounted to approximately € 8.9 million at December 31, 2020 (December 31, 2019: € 100.2 million and € 8.4 million, respectively).

Included in the aforementioned amounts is the outstanding balance of the contractual commitments relating to the maintenance of international capacity telecommunication lines (OA&M charges), which have been acquired through long-term lease (IRU), and which amounted to approximately € 8.9 million at December 31, 2020 (December 31, 2019: € 8.4 million) both for the Group and the Company.

43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Fair Value: The carrying amounts reflected in the accompanying statements of financial position for cash and cash equivalents, trade and other accounts receivable, prepayments, trade and other accounts payable and accrued and other current liabilities approximate their respective fair values due to the relatively short-term maturity of these financial instruments.

The Group's management believes that the fair value of floating rate loans approximate their carrying amounts reflected in the statements of financial position. The fair values of interest bearing long term borrowings of the Group and the Company that are determined based on the discounted cash flows method by using a discount rate which reflects the interest rate of the issuer at the reporting date and it also takes into account the own non-performance risk as of December 31, 2020, have considered as approximating their carrying values.

The fair values of derivative financial instruments are based on the mark-to-market valuation.

The Group categorised its financial instruments carried at fair value in three categories, defined as follows:

Level 1: Quoted market prices

Level 2: Valuation techniques (market observable)

Level 3: Valuation techniques (non-market observable)

For assets and liabilities recognized in the financial statements on a recurring basis, the Group determines if there have been transfers between hierarchy levels, through the re-evaluation and classification (based on the lower level data that are important for the measurement of fair value as a whole) at the end of each reporting period. The Group establishes policies and procedures for repeated measures (Derivatives).

At each reporting date, the Group analyzes the changes in value of liabilities subject to recalculation and revaluation in accordance with its accounting policies. For this analysis, management verifies the major inputs applied in the later assessment, confirming the data used in the valuation, through contracts and other relevant documents.

During the year ended December 31, 2020, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

As at December 31, 2020 and 2019 the Group held the following financial instruments which are not measured at fair value. The following analysis of financial instruments is made merely for disclosure purposes. Also, it is estimated that the fair value of the below financial instruments approximates their carrying values as most of the financial liabilities are short-term, and as a result, the effect of discounting using the current market rate is not expected to be significant.

Fair Value - 31.12.2020	The Group			
	Level 1	Level 2	Level 3	Total
Long term loans (Note 32)	-	298,007,131	-	298,007,131
Long-term financial liability towards the Greek Government	-	3,561,312	-	3,561,312
Short-term financial liability towards the Greek Government	-	2,043,808	-	2,043,808
Total	-	303,612,251	-	303,612,251
Fair Value - 31.12.2019	The Group			
	Level 1	Level 2	Level 3	Total

Long term loans (Note 32)	-	297,825,040	-	297,825,040
Long-term financial liability towards the Greek Government	-	5,605,120	-	5,605,120
Short-term financial liability towards the Greek Government	-	1,976,860	-	1,976,860
Long-term financial liability towards foreign creditor	-	6,795,679	-	6,795,679
Short-term financial liability towards foreign creditor	-	438,725	-	438,725
Total	-	312,641,423	-	312,641,423

As at December 31, 2020 and 2019 the Company held the following financial instruments which are not measured at fair value (the following analysis is made merely for disclosure purposes). Also, it is estimated that the fair value of the below financial instruments approximates their carrying values as most of the financial liabilities are short-term, and as a result, the effect of discounting using the current market rate is not expected to be significant.

Fair Value - 31.12.2020	The Company			
	Level 1	Level 2	Level 3	Total
Long term loans (Note 32)	-	121,468,669	-	121,468,669
Total	-	121,468,669	-	121,468,669

Fair Value - 31.12.2019	The Company			
	Level 1	Level 2	Level 3	Total
Long term loans (Note 32)	-	121,286,578	-	121,286,578
Total	-	121,286,578	-	121,286,578

FINANCIAL RISKS

Credit Risk: Credit risk means that a counterparty may fail to meet its financial obligations towards the Group. The Group's maximum exposure to credit risk, due to the failure of counter parties to perform their obligations in the current period, in relation to each class of recognised financial assets, is the carrying amount of those assets as indicated in the accompanying statements of financial position. The Group has no significant concentrations of credit risk with any single counter party.

Foreign Currency Risk: Foreign currency risk means that the fair value of the cash flows of a financial instrument may vary due to changes in the exchange rate of foreign currency. The Group is active internationally and is exposed to variations in foreign currency exchange rate which arises mainly from the US Dollar. This type of risk arises mainly from transactions in foreign currency. The financial assets and liabilities in foreign currency translated into Euros using the exchange rate at the financial position date, for the Group and the Company is analysed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Nominal amounts in US\$				
Financial assets	168,252	289	3,989	1,474,643
Financial liabilities	(15,832,629)	(22,806,525)	(101,145)	(108,691)
Short term exposure	(15,664,377)	(22,806,236)	(97,156)	1,365,952

The following table presents the sensitivity of the result for the year in regards to the financial assets and financial liabilities and the Euro/ US Dollar exchange rate. It assumes a 5% (2019: 5%) change of the Euro/US Dollar exchange rate for the year ended December 31, 2020. The sensitivity analysis is based on the Group's foreign currency financial instruments held at year end.

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Sensitivity analysis on f.x rate +5%				
Result for the year	607,874	966,718	3,770	476,895
Sensitivity analysis on f.x rate -5%				
Result for the year	(671,861)	(1,068,478)	(4,167)	(527,094)

The above effect on the results, before tax, is based on the average foreign exchange rates for the related year.

The Group's foreign exchange rates exposure varies within the year depending on the volume of the transactions in foreign exchange. Although the analysis above is considered to be representative of the Group's currency risk exposure.

Interest Rate Risk: Interest rate risk means that the fair value of the future cash flows of a financial instrument may vary due to changes in market interest rates. The Group and the Company are primarily exposed to interest rate risk through its long-term borrowings. With respect to long-term borrowings, Management monitors on a constant basis the interest rate variances and evaluates the need for assuming certain positions for the hedging of such risks.

The following table demonstrates the sensitivity of the Group' profit before tax (through the impact on profits of the outstanding floating rate borrowings at the end of the year) to reasonable changes in interest rates, with all other variables held constant.

The Group	31.12.2020		31.12.2019	
	Interest Rate Variation	Effect on income	Interest Rate Variation	Effect on income
Euro	1.00%	(2,592,500)	1.00%	(3,132,892)
	-1.00%	-	-1.00%	-

The above table does not include the positive impact of interest received on deposits and any effect (positive or negative) on interest rate swaps.

Liquidity Risk: Liquidity risk means that the Group and the Company may not be able to fulfill their financial liabilities when due. The Group in its effort to manage the risks that may arise from the lack of sufficient liquidity has reached an agreement with banks in order to achieve the refinancing of existing loans.

The table below summarizes the maturity profile of the financial liabilities at December 31, 2020 and 2019 that arise from contractual agreements (amounts undiscounted):

The Group	On demand	Less than 6 months	6 to 12 months	2 to 5 years	>5 years	Total
2020						
Borrowings	-	256,112,129	-	43,007,131	-	299,119,260
Leases	-	3,442,024	3,415,760	25,842,153	-	32,699,938
Trade, programme and film rights and other payables (short & long term)	-	105,239,794	70,170,551	-	-	175,410,345
	-	364,793,947	73,586,312	68,849,284	-	507,229,543
2019						
Borrowings	-	255,038,400	-	(30,329,168)	42,825,040	267,534,272
Leases	-	8,799,311	8,799,311	15,352,000	-	32,950,622
Trade, programme and film rights and other payables (short & long term)	-	102,503,207	71,880,246	-	-	174,383,452
	-	366,340,918	80,679,556	(14,977,167)	42,825,040	474,868,347
The Company	On demand	Less than 6 months	6 to 12 months	2 to 5 years	>5 years	Total
2020						
Borrowings	-	121,507,069	-	-	-	121,507,069
Leases	-	364,976	339,483	1,577,010	-	2,281,469
Trade, programme and film rights and other payables (short & long term)	-	27,979,604	27,979,604	-	-	55,959,208
	-	149,851,649	28,319,087	1,577,010	-	179,747,746
2019						
Borrowings	-	78,499,938	-	-	42,825,040	121,324,978
Leases	-	1,123,311	1,123,311	-	-	2,246,622
Trade, programme and film rights and other payables (short & long term)	-	27,333,956	27,333,956	-	-	54,667,912
	-	106,957,205	28,457,267	-	42,825,040	178,239,512

Capital Management: The risk of capital management is to ensure sound capital ratios in order to support business operations and maximize value for the benefit of shareholders. During the current period after the completion of the "Transaction" a share capital increase of total € 51,284,516 took place. It is noted that the United Group Group has publicly announced its commitment to recapitalize and substantially reduce the Company's debt through extensive debt capitalization and new capital injections, but also the assessment that these actions are expected to eliminate the Company's total debt and provide significant additional capital resources, which will ensure the Company's financial stability, its further profitable growth and the possibility of implementing its strategic plans.

44. AUDIT & OTHER FEES

The audit and other fees charged by ERNST & YOUNG are analyzed as follows:

	The Group		The Company	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Audit services	188,000	188,000	130,000	130,000
Tax certificate services	100,000	100,000	55,000	55,000
Fees for other permitted services	565,734	5,000	562,734	1,000
Total	853,734	293,000	747,734	186,000

45. LITIGATION – ARBITRATION

Contingent liabilities arising from open judicial claims

The contingent liabilities of the Group and the Company arising from open judicial claims are mentioned below:

A. JUDICIAL CLAIMS OF THIRD PARTIES AGAINST FORTHNET S.A.

Contingent liabilities (before any provision made) from judicial claims of third parties against Forthnet S.A. are totaling to € 7.8 mil approximately. Major cases are stated below:

i) The case of the inquiry of the Commission for the Protection of Competition of the Republic of Cyprus (C.P.C) against Forthnet Group companies (Forthnet Media Holdings S.A. and Multichoice Hellas S.A) and Cyprus Telecommunication Authority S.A. ("CYTA") for the ascertainment of reported violations of the provisions regarding the protection of the competition (articles 3 or/and 6 of the Cyprus Law no. 13(I) 2008 as well as articles 101 or/and 102 of the Treaty on the Functioning of the European Union [TFEU]), from the terms of the effective content supply agreement between the aforementioned contracting parties, was heard before the C.P.C. during the oral hearing of September 9th, 2014. During the hearing, the Company presented its pleas in law and pieces of evidence for the refutation of the objections set forth in the preliminary conclusion of C.P.C's inquiry, setting forth and extending all the points that had already notified to the C.P.C. through its written pleadings. The C.P.C. notified its opinion, according which the alleged violations were ascertained.

The Company submitted its written pleadings on the sanctions, further to the ascertainments of the C.P.C. CPC issued its no. 13/2015 decision, by which a fine of the amount of 2.25 million Euro was imposed only to Forthnet S.A., as a parent company of Forthnet Media S.A, for reported violations of the free competition in the Republic of Cyprus, which must be paid within nine months from the notification of the decision to the Company (June 2015). FORTHNET S.A. lodged an appeal before the Courts of Cassation of the Republic of Cyprus, aiming at the cassation of the issued decision and its hearing is expected. The outcome of the case cannot be foreseen.

For the above case a relative provision has been recorded in the financial statements of the Company in year 2015.

ii) Furthermore, fines of a total amount of approximately € 440 thousand have been imposed to the Company by the individual competent Independent Administrative Authorities, for several reasons. The Company has appealed before the competent administrative courts for the cancellation or otherwise modification (review) of the above imposed fines.

(iii) No. 653/11/22.05.2012 decision of EETT has been issued, regarding unwarranted charges of electricity on places of Natural Collocation, according to which OTE was obliged to liquidate invoices which have been issued against providers and related to electricity charges on that places for the period from February 2007 to August 2009, using the formula specified on that decision. In December 2012, OTE returned to the Company an amount of € 842 thousand. However, it has recourse to the competent administrative court against the decision of EETT.

The results of the above judicial claims cannot be foreseen, and thus no provision of expense has been made by the Company and the Group in its financial statements, except for case (i) for which the Company and the Group has formed an equal in amount provision of € 2.25 million.

(iv) By virtue of EETT's decisions no 838/18/14.12.2017 & 838/19/14.12.2017 regarding Audit Results concerning OTE's claims for Net Cost of Universal Service (NCUS) calculation for the years 2010 & 2011 respectively, EETT recognized that OTE's NCUS for the said years amount to €46,8m. Furthermore, by EETT's decisions no 844/04/12.03.2018 & 844/05/12.03.2018 regarding the allocation of NCUS for the years 2010 & 2011, EETT calculated the contribution of each company liable for the payment of NCUS, including our Company. Company's contribution to OTE's NCUS for the years 2010 & 2011 amounted to €1,779,561 and was recorded into expenses of the period 2018. The Company has appealed the abovementioned EETT decisions before the competent administrative courts. Courts rejected Company's appeals. The Company examines the possibility to appeal courts decisions before the Courts of Cassation.

Following the above mentioned charge, it is noted that it still pending from EETT the calculations and respective imposition of the NCUS for the years 2012 to 2016 which is anticipated in 2021. Related to the above the Group and the Company have formed in the current period a provision of expense amounting to €1.6 million.

(v) Claims against the Company for regulatory obligations, cases which are pending before the civil courts with a total amount of € 382,471. For all the aforementioned cases, the Company formed provisions of a total value of € 107 thousand (amount of €5 thousand refers to provisions recognized in the current period).

(vi) Claims against the Company by former commercial partners of the total value of € 1.5 million. For all the aforementioned cases, the Company has formed in prior periods a total provision of €50 thousand .

B. JUDICIAL CLAIMS OF THIRD PARTIES AGAINST FORTHNET MEDIA S.A.

The outstanding judicial claims of third parties against the subsidiary, Forthnet Media S.A. (hereinafter FM, which absorbed the companies NetMed Hellas S.A., SYNED S.A. and Multichoice Hellas S.A.) amount to € 5.8. million approximately, plus interest and legal expenses. From the abovementioned amount:

ii) An amount of € 2.94 million approximately concerns a lawsuit filed by an attorney at law, by which it demands payment of the above amount, for legal fees (based on the Greek Code of Legal Practice) arising from the alleged legal handling of the judicial disputes between FM (arising by the absorbed Netmed Hellas S.A.)/Multichoice Hellas S.A.) and against the TV station "ALPHA" (during the period 2002-2006). The First-Instance Court dismissed the lawsuit as unsubstantiated, but the lawyer-plaintiff lodged an appeal, which was heard. The Court of Appeals dismissed the appeal, ratifying the First-Instance Court's judgment.

The lawyer-plaintiff has filed an appeal before the Supreme Court of Cassation (AriosPagos). The scheduling of the hearing date is expected. It is pointed out that the judgment of the Court of Appeals of Athens is sufficiently and properly substantiated (both legally and on its merits) and it does not seem to have been fallen into any substantial error in law.

iii) An amount of € 1.47 million concerns a civil lawsuit of the Greek State (in its capacity as successor of the abolished ERT who has substituted ERT in its rights and obligations as a whole) against the Company by virtue of which it claims the remittance of the above amount as minimum guaranteed financial remittance for the time period November 2011 – April 2012, according to the contract executed between ERT and the Company for the screening through ERT's frequencies of two analogue pay TV channels of the Company. The Company challenges the legality of the claim. The court issued a non-final decision adjourning the case until the issue of the final court judgment concerning the (related case of) the lawsuit filed by the the against the Greek State requesting the readjustment of the agreed minimum guarantee according to the appropriate measures (based on article 288 and 388 of the Greek Civil Code. The Court dismissed this related lawsuit on legal grounds and the Company filed an appeal, the hearing of which is pending.

iv) An action of the company "EPENDITIKI PALLINIS REAL ESTATE S.A." (formerly "EKPEDEFTIRIA O PLATON S.A."), sub-lender of the property where the defendant tenants, Forthnet Media S.A. and Netmed S.A., are seated in Kantza, Attica, claiming the payment of a total amount of € 0.4 million approximately for the property's maintenance works' expenses, to which the sub-lender shall proceed due to non-fulfillment of the relevant maintenance obligation undertaken by the defendant tenants by power of the lease agreement. The Court rejected the lawsuit on first and second instance and "EPENDITIKI PALLINIS REAL ESTATE S.A." filed an appeal before the Supreme Court of Cassation (AriosPagos), the hearing of which has been scheduled for 18.3.2022. The outcome of the case cannot be predicted, since, even if the appeal before the Supreme Court is accepted, it depends on the proof that the Court shall take into consideration with regards to the existence, the extent, the amount and, mainly, the nature of the damages alleged by the sub-lender, since the defendant

companies have already conducted a technical report based on which several of the alleged damages are owed to constructional defects of the property.

For the open legal cases against subsidiary company Forthnet Media S.A. ,the Group has formed a total provision of € 110 thousand which are mainly related to labor legal cases.

For the remaining cases against Forthnet Media S.A. ,the Group's Management estimates that they will not have a material impact on the financial statements or/and that they will have a positive outcome for the subsidiary and therefore has not formed a provision for expense.

Contingent assets from pending judicial cases

The Group and the Company have the following contingent assets arising from open judicial cases:

C. JUDICIAL CLAIMS OF FORTHNET MEDIA AGAINST THIRD PARTIES

i) A lawsuit against the Greek state (as the successor to the abrogated ERT SA) by which it is requested to be recognised that the company does not owe (from 10 November 2008 otherwise from 10 November 2010 until the end of 2011) the minimum guaranteed financial minimum guarantee of € 2.9 million per year provided in the contract between the former ERT and the company for the transmission of the two (terrestrial) analogue subscriptions of the company via the analogue terrestrial frequencies of the former ERT. In the lawsuit, the company seeks to recognize as the fee for the former ERT only the percentage of subscriptions specified in the contract based on the actual number of its terrestrial analog subscribers (instead of the minimum guarantee). The First Instance Court dismissed the lawsuit on legal grounds and the company filed an appeal, the hearing of which is pending.

ii) An amount of totally € 5.57 million plus interest and expenses, concerns a claim of the company (former Multichoice) against ERT S.A., with a lawsuit that has filed before the Multi-Member Court of First Instance of Athens, as a consideration for the provision, by Multichoice, of services related to the distribution and transmission –through satellite- of the signal of three TV (ET1, NET, ET3) and four radio (NET, ERA 2, ERA 3 and ERA SPORT) ERT channels within the entire Greek territory during the years 2008, 2009, 2010, 2011 and 2012. With the abolition of ERT, the Greek State replaced ERT in its rights and obligations; consequently it will be the litigant party in the specific case. The hearing of the lawsuit has been held and the decision of the Multi-Member Court of First Instance rejected the company's claim but on wrong grounds. The company filed an appeal, the hearing of which took place on 19.1.2021, and the decision is expected.

iii) The company has filed a recourse (ΠΠ1702/26.02.2018) before the Athens Administrative Court of First Instance against the decision no. E/105 of the General Secretariat of Information of the Ministry of Digital Policy, Telecommunications and Information, issued on 29/12/2017 regarding the fee that FORTHNET MEDIA is alleged to owe for the year 2016 as per the provisions of the Law 2644/1998 and the Concession Contract that FORTHNET MEDIA has signed with the Hellenic Public. Due to the wrong calculation of the fee owed by FORTHNET MEDIA, the latter is called to pay as an annual fee for 2016 – as per the Administration's wrong calculation – the amount of €1,451,750.34 instead of the correct amount of €1,017,824.47. This means that FORTHNET MEDIA is called to pay without any legal base an additional amount of €433,925.87. The hearing of the case has been set for 21/3/2021 but it was later postponed due to court's suspension because of COVID-19 and new date will be set. For the aforementioned amount the company and the Group have made a provision for expenses for an amount of €433,925.87.

It is noted that the Group has recognized in its annual financial statements the total financial liability arising from the above mentioned employer contribution.

D. JUDICIAL CLAIMS OF FORTHNET S.A. AGAINST THIRD PARTIES

There are pending lawsuits of the Company against OTE SA. of a total value of € 0.7 million for which the Company has been vindicated in the first instance and which relate to OTE charges for unauthorized transportation fees of OTE technical workshops for the repair of local loop. Appeals have been lodged against first instance decisions.

46. SUBSEQUENT EVENTS

NEWCO UNITED GROUP HELLAS S.A.R.L.

On 10.12.2020, NEWCO UNITED GROUP HELLAS S.A.R.L. (the "Offeror") informed the Board of Directors of the Company in accordance with article 10 par. 1 of Law 3461/2006 for the submission of a mandatory public offer ("Public Offer") for the

acquisition of all the common shares of the Company, according to article 7 of Law 3461/2006. The Public Offer was submitted for the acquisition, at a price of 0.30 euros per share, of all the shares of the Company that were not directly or indirectly owned by the Offeror at that date, ie a maximum of 52,906,294 shares, which represented a percentage approximately 15.40% of the then total paid-up share capital and voting rights of the Company, as well as any additional Shares that may be issued as a result of exercising the right to convert all or part of the 298,165 existing convertible bonds issued by the Company up to a maximum of 298,165 additional shares, ie a maximum of 53,204,459 shares. On 27.01.2021, the Board of Directors of the Hellenic Capital Market Commission approved, in accordance with article 11 paragraph 4 of Law 3461/2006, as in force, the Information Bulletin of the mandatory Public Offer, according to which the period during which the Shareholders were able to accept the Public Offer ("Acceptance Period") lasted a total of four (4) weeks, starting on 01.02.2021 at 08:00 am. (Greek time) and expires on 01.03.2021, at the end of the operating hours of banks operating in Greece, according to article 18 paragraph 2 of Law 3461/2006. Subsequently, on 03.03.2021, the results of the Public Offer were published under the supervision of the Offeror. According to the announcement of the Offeror, upon the completion of the OTC transfer of the Offered Shares, the Offeror and the Coordinated Persons will directly and indirectly hold a total of 332,668,582 Shares corresponding to approximately 96.83% of the total paid-up share capital vote of the Company. After the end of the Acceptance Period of the Public Offer and until 08.03.2021, the Offeror acquired 260,147 additional shares, representing approximately 0.075% of the total paid-up share capital and voting rights of the Company, as a result of exercising of the Sell Out right. None of the persons acting in coordination with the Offeror, in accordance with article 2 (e) of the Law (the "Coordinated Persons") acquired additional Shares during the above period.

Then, on March 9, 2021, the Offeror submitted for approval a written request to the Hellenic Capital Market Commission (hereinafter the "EC") for the exercise of the right of redemption of the common registered, intangible and with voting rights shares of the Company, of nominal value 0.30 Euros each, according to the provisions of article 27 of the Law (hereinafter the "Redemption Right"), for the redemption of the remaining shares of the Company which he does not own and the Coordinated Persons, ie a total of 10,619,224 shares, offering a price equal to the offered exchange of the Public Offer, ie 0.30 Euros per Share. The intention of the Offeror to exercise the right of redemption is included in section 1.5 of the Prospectus of the Public Offer, which also includes the intention of the Company to submit to the Hellenic Capital Market Commission a request for delisting of its shares from the Athens Stock Exchange.

According to the announcement of the Company dated 9.4.2021, the Board of Directors of the Hellenic Capital Market Commission (EC) pursuant to its decision No. 5/909/8.4.2021: (a) approved the request of the company under the name "NEWCO UNITED GROUP HELLAS SARL" for the exercise of the redemption right (the "Redemption Right") of all the common shares of the Company not held by the Offeror, in accordance with article 27 of Law 3461/2006, and (b) designated as the day of cessation of trading of the Company' shares the April 23rd, 2021.

SYZEFXIS II

Forthnet was awarded two important islets of the SYZEFXIS II project, in Thessaloniki and Athens, further strengthening its market position and improving its results, and once more leaving its mark by actively participating in the country's digital transformation. The recent signing of the project implementing agreements, for a total of €42M, means that the Company will contribute to a large-scale investment aiming to provide advanced telecommunication services at 3,170 points of presence of the Greek State in the next 3.5 years, confirming and further developing the continuing partnership with the Greek State, which started in 2003 with the SYZEFXIS I project.

With the exception of the above mentioned events, there are no other subsequent events of December 31, 2020 that may significantly affect the financial position of the Group and the Company.

Iraklio, 29/4/2021

President of the Board of Directors

Nikos Stathopoulos
ID Number AK 063992

**Vice President of the Board of
Directors and
Chief Executive Officer**

Panagiotis Georgiopoulos
ID Number AM 602044

Finance Director

Dimitris Tzelepis
ID Number AK 737381

**Accounting, Reporting & Tax Senior
Manager**

Grigoris Sandalidis
ID Number AE 135454
License Number O.E.E. 0117581 A'
Class

47. WEBSITE OF UPLOADED SEPARATE AND CONSOLIDATED FINANCIAL STATEMENTS

The annual separate and consolidated financial statements of the Company, the Auditor's report and the Reports of management are registered on the internet in the address www.nova.gr

The financial statements of the consolidated companies are registered on the internet in the address www.nova.gr