Companies Registration Number 2443/06/B/86/23



# HALF YEARLY FINANCIAL REPORT 30 JUNE 2016

THIS HALF YEARLY REPORT HAS BEEN PREPARED IN ACCORDANCE WITH THE PROVISIONS OF ARTICLE 5, LAW 3556/2007 AND THE CAPITAL MARKET COMMISSION'S DECISION AS REFERRED TO BY THE RELEVANT LAW

Maroussi, August 2016



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# 1. Statements of the Chairman, Managing Director and Member of the Board of Directors on the true and fair representation of the data contained within this report

Pursuant to the provisions of article 5, par. 2c, Law No. 3556/2007, we state that to the best of our knowledge:

The half-yearly interim condensed financial information which has been prepared in accordance with applicable accounting standards (International Financial Reporting Standards), accurately reflects the assets and liabilities, equity and financial results of Hellenic Petroleum S.A. and of the subsidiaries that are included in the interim consolidated financial information of the Hellenic Petroleum Group.

The Board of Directors' half-yearly report accurately represents the information required under paragraph 6, article 5, Law No. 3556/2007.

The Chairman of the Board	The Chief Executive Officer	Executive Member of BoD
of Directors		

Efstathios Tsotsoros Grigorios Stergioulis Ioannis Psichogios



# 2. Board of Directors' Half-Yearly Report



# BOARD OF DIRECTORS' HALF-YEARLY REPORT FOR THE SIX MONTH PERIOD ENDED 30<sup>TH</sup> OF JUNE

### 2016

# (Article 5, Law No. 3556/2007)

#### 2.1. Information required as per par. 6, Article 5 of Law No. 3556/2007

# 2.1.1. Significant Events during the 1<sup>st</sup> half of 2016 and their impact on the Financial Statements

#### a) The Business Environment

#### **Financial Environment**<sup>1</sup>

The global economy growth is expected to continue steadily in 2016 (3.1%), with GDP growth rate of developed economies slowing down by 0.1%, at 1.8%, while the emerging economies growth is anticipated to accelerate from 4.0% to 4.1%. It is worth noting the expected slow-down of United Kingdom's growth from 2.2% last year to 1.7% in 2016, mainly on the back of the increased uncertainty resulted from the referendum of 23 June 2016 regarding the exit of the UK from the European Union. Among the emerging economies, it is also worth noting the estimated deceleration of the recession in Russia from -3.7% to -1.2% mainly driven by the gradual recovery of the crude oil price in the first half of 2016.

The growth of the Eurozone economy is estimated to continue with a marginally slower GDP growth rate (1.6%) versus 2015 (1.7%) mainly due to the uncertainty surrounding the exit of the UK from the EU. The ECB extended the quantitative easing program launched in March 2015, by further dropping the interest rates, increasing liquidity by a further €20 billion per month and including corporate bonds in the program.

In Greece, the economic activity and macro-economic indicators were significantly affected by both the imposition of capital controls and the additional austerity measures, following the agreement for the new bailout package. More specifically, according to the Hellenic Statistical Authority<sup>2</sup>, GDP rate for the first and second quarter 2016 came at -0.8% and -0.1% respectively.

#### Domestic Energy Market

The domestic fuels demand recorded a decline of 4% in the first half of 2016, and amounted to 3.4mbpd, mainly due to the significant drop of the heating gasoil consumption (-20%), on the back of milder weather conditions. According to official ministry data, transport fuels

<sup>&</sup>lt;sup>1</sup> IMF, World Economic Outlook, July 2012016

Bank Of Greece, Monetary Policy 2015-2016, June 2016

<sup>&</sup>lt;sup>2</sup> Quarterly national accounts: 2<sup>nd</sup> quarter 2016 (flash estimates) - Non seasonally adjusted figures, 12-08-2016



demand decreased marginally compared to last year, with auto diesel consumption higher by 2% while gasoline demand recorded a significant drop of 4%.

Regarding the natural gas market, in the first half of 2016, consumption amounted to 19.8 million MWh, 45% higher compared with the first half of 2015 (13.6 million MWh), as demand from independent power producers (+125%) was significantly increased despite the decline in sales to other basic categories of customers (industrial customers:-14%, households: -21%, commercial customers: -10%).

#### **Developments in the Oil Market<sup>3</sup>**

**Global demand for oil** is expected to reach 96.1 mbpd in 2016 versus 94.7 mbpd in 2015, up by 1.5%, with China expected to lead with an increase of 2.6%, reaching 11.7 mbpd. European OECD countries as well as North America are expected to record a demand increase of +0.7% and +0.4% respectively.

**Global oil production** in 2016 is expected to reach 96.1 mbpd versus 96.4 mbpd last year, despite the significant supply disruptions from some non-OPEC countries, such as Canada, and Nigeria. OPEC reiterated in June its decision to maintain its production unchanged. North America production is expected to continue to decrease, estimated to reach 19.4 mbpd versus 19.9mbpd in 2015.

#### b) Business Activities

Hellenic Petroleum Group's main segments of business activity include:

- a) Supply, Refining and Trading of oil products
- b) Fuels Marketing (Domestic and International)
- c) Petrochemicals/Chemicals Production and Trading
- d) Oil & Gas Exploration and Production
- e) Power Generation & Trading
- f) Supply, Transportation and Trading of Natural Gas

The Group's activities during the first half of 2016 and the outlook for the second half are analysed below:

#### Refining, Supply and Trading

Refining, Supply and Trading of petroleum products constitute the core activity of the Hellenic Petroleum Group. The Group operates in the refining sector through the parent company, Hellenic Petroleum S.A.

In Greece, the company operates three refineries: an FCC refinery in Aspropyrgos, a Hydrocracking refinery in Elefsina, both in Attica and a Hydroskimming refinery in Thessaloniki.

<sup>&</sup>lt;sup>3</sup> Data: IEA, Oil Market Report, July 2016.



Refinery	Annual Nominal Capacity (Kbpd)	Crude & Intermediate products processed (MT'000)	Final & Intermediate Products output (MT'000)
Aspropyrgos	148	4,315	4,043
Thessaloniki	93	1,650	1,592
Elefsina	100	2,594	2,291
Inter-refinery		-733	-734
Total		7,826	7,192

During the 1<sup>st</sup> half of 2016, the Group's refining activity is summarised below:

Refining performance was affected by the positive global environment, with international benchmark margins for all types of refineries ranking at satisfactory levels, lower however compared to the corresponding period last year. During the first half 2016, Aspropyrgos refinery production increased on the back of higher availability compared to the same period last year. The performance of the Elefsina refinery was positive, despite the temporary shutdown of the hydrocracker complex for maintenance works in the first quarter. The contribution of the Thessaloniki refinery was substantial in the first half of 2016, on account of good operational performance and improved Hydroskimming benchmark margins.

Total sales of refined and trading petroleum products of the Group's refineries amounted to 7.7 million MT for the first half of 2016, 13% higher versus the first half of 2015, as exports recorded a significant increase that offset the sales drop in the domestic market, as a result of the reduced heating gasoil consumption. Sales breakdown is shown below:

	1 <sup>st</sup> Half of 2016 (MT'000)	1 <sup>st</sup> Half of 2015 (MT'000)
Domestic Market <sup>4</sup>	2,077	2,321
International Sales	1,088	1,092
Exports <sup>5</sup>	4,195	3,096
OKTA Sales	349	277
Total	7,709	6,786

OKTA focused more on logistics activities, with sales at 349k tonnes in the first half of 2016.

Refining, supply and trading results are affected by external factors such as:

- The evolution of crude oil and product prices during the specific period and the corresponding development of refining margins
- EUR/USD exchange rate since refining margins are quoted in USD

During the 1<sup>st</sup> half of 2016, the evolution of the factors outlined above was as follows:

#### Crude Oil Prices

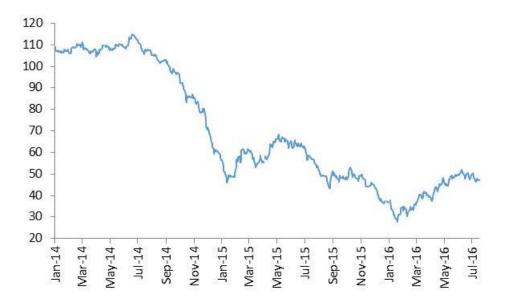
Brent crude oil price for the 1<sup>st</sup> half of 2016 averaged \$41/bbl versus \$59/bbl same period last year, significantly decreased by 31% mainly due to the increased crude oil availability, especially for the heavier types of crudes in the Med.

<sup>&</sup>lt;sup>4</sup> Excluding sales and exchanges to OTSM and competitors

<sup>&</sup>lt;sup>5</sup> Excluding sales of crude oil and petroleum products to OKTA

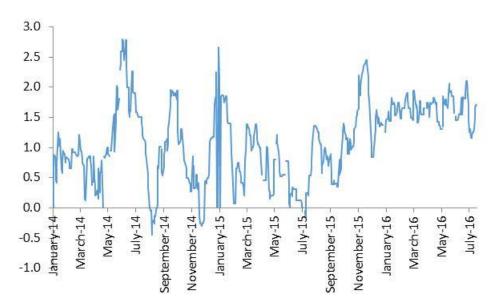


Crude oil price - Brent (\$/bbl)



Brent Urals spread in the first half of 2016, amounted to 5-year high of \$1.7/bbl, compared with \$0.8/bbl same period last year.

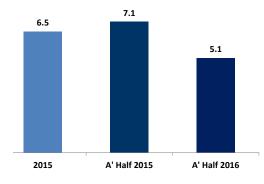




#### **Refining Margins**

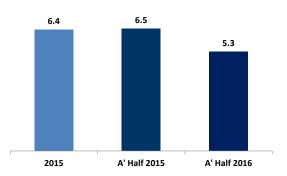
Benchmark refining margins for Mediterranean refineries both for complex FCC and Hydrocracking came weaker compared to the first half in 2015. Med FCC benchmark refining margin averaged \$5.1/bbl in the 1<sup>st</sup> half of 2015 vs \$7.1/bbl last year, while Hydrocracking benchmark margins averaged \$5.3/bbl vs \$6.5/bbl. All individual products cracks came weaker, diesel in particular, mainly on the back of increased global supply.





#### Med FCC benchmark margins (\$/bbl)

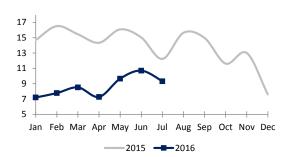




#### International Product Cracks (\$/bbl)<sup>6</sup>

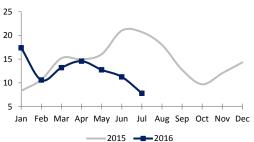






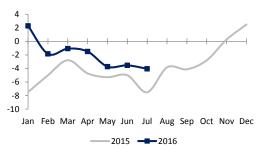
Fuel Oil (HS)











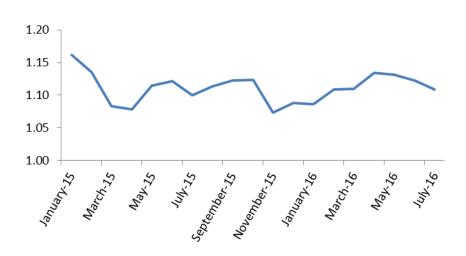
<sup>6</sup> Based on Brent prices



#### Currency Exchange Rates

In 2016, the euro remained flat relative to the dollar, with the relative central banks following divergent monetary policies. The Fed proceeded with the first interest rate hike in December 2015, while ECB expanded further the quantitative easing program in March 2016, by decreasing the interest rates further, increasing the monthly liquidity by €20bn per month and including corporate bonds in the program. In the first half of 2016, the average exchange rate of the euro against dollar (US) amounted to \$1.12, flat versus the first half of 2015.

#### EUR/USD



#### **Domestic and International Marketing**

The Group is active in the marketing of petroleum products through its subsidiary companies EKO and Hellenic Fuels (ex BP) in Greece and through its subsidiary companies in the Balkans and Cyprus.

	1 <sup>st</sup> Half of 2016 (MT'000)	1 <sup>st</sup> Half of 2015 (MT'000)
Domestic Market	1.024	1.127
Bunkering and Aviation, Exports	578	464
Domestic Marketing Sales (EKO & HF)	1.602	1.591
International Marketing Sales	512	522
Total	2.114	2.113

During the 1<sup>st</sup> half of 2016, marketing sales were as follows:

#### Domestic Marketing

In Greece, EKO and Hellenic Fuel (HF) total sales of petroleum products amounted to 1,602 thousand MT, in the 1<sup>st</sup> half of 2016, marginally increased by 1% compared to the same period last year. The number of petrol stations amounted to 1,725 versus 1,702 last year.



The increase in sales came mainly from the bunkering (+39%) and aviation (+10%) offsetting impact from the substantial decrease in consumption of heating gasoil. Transport fuels sales also grew with auto diesel up by 4%, with a strong performance from differentiated diesel of both companies. Fuel oil, LPG as well as Asphalt sales were also higher.

In the first half of the year, Group's marketing companies were able to improve their competitive position, by increasing their market share in key products and by offering highquality products and services to the final consumer.

#### International Marketing

The number of petrol stations in Cyprus, Montenegro, Serbia and Bulgaria amounted to 272 (against a total of 263 in A' half 2015). In the first half of 2016, total sales volumes of International Marketing activities amounted to 511 thousand tonnes versus 509 thousand tonnes.

#### **Petrochemicals/ Chemicals Production and Trading**

The Hellenic Petroleum Group operates in the Petrochemicals sector through a Propylene production unit in the Aspropyrgos refinery, as well as through its Polypropylene (PP) and Solvents production plants in Thessaloniki.

Furthermore, the Group owns a BOPP film production unit (through its subsidiary "DIAXON" located in Komotini) as well as a 2,800 M/T capacity vessel for the transportation of propylene from the Aspropyrgos refinery to Northern Greece.

#### Activities during the first half of 2016

In the first half of 2016, total Petrochemical sales volumes came 21% higher than those of the corresponding period in 2015. Key driver of the low level of sales volumes last year was the shut-down of the polypropylene complex in May 2015 for maintenance and the extended shut-down of the polypropylene production unit in Aspropyrgos refinery.

Product	1 <sup>st</sup> half of 2016 (MT'000)	1 <sup>st</sup> Half of 2015 (MT'000)
Polypropylene	106	84
Solvents	5	4
BOPP film	14	14
Traded goods/Others	5	5
Total Sales	130	107

Petrochemical sales<sup>7</sup> per product are as follows:

International Petrochemicals is a cyclical, capital intensive industry with capacity surplus. Petrochemicals' margins which affect the profitability of the industry are highly volatile and are closely dependent on supply/demand conditions as well as the local environment.

During the first half of 2016, prices and margins of PP, BOPP film and other products were at significantly lower levels versus corresponding period in 2015, mainly due to the weak demand and supply surplus, in contrast with last year where the limited availability of polymer products led prices and margins significantly higher.

#### **Oil & Gas Exploration and Production**

<sup>&</sup>lt;sup>7</sup> Including only sales from continuing operations



HELLENIC PETROLEUM Group is also engaged in the exploration and production of Hydrocarbons. Its main activities in the field are focused in Greece:

#### GREECE

- Participation with a 25% in a Joint Venture with the company Calfrac Well Services Ltd (75%) in the research areas of the Thracian Sea Concession, in the Northern Aegean Sea, an offshore region of approximately 1,600 sq. km. In the first half 2016 geological studies have been conducted.
- Participation as an Operator, through its 100% subsidiary company, HELPE Patraikos (50%), in an international Joint Venture of oil companies, with EDISON International (50%) as a contractor to a Lease Contract with Hellenic Republic in the offshore region of the Patraikos Gulf amounting to 1,892 sq. km. The Lease Agreement was ratified by the Greek parliament and has the force of law (Official Gazette Issue A, 221/03-10-14). The minimum work programme for the first 3-year exploration phase includes among others the recording of 3D seismic studies of a total area of 800 sq. km. and 2D regional lines of 300 km length.

In the first half of 2016, the process of transferring the participation share of Petroceltic Resources Plc (33.3%) has been completed, so that the final participation shares in the consortium are split evenly between HELPE Patraikos (50%) and EDISON International (50%). The respective consent of the Minister for the Environment and Energy for the transfer of rights was granted on 20 January 2016. At the same time, the execution of the program of marine seismic data 3D recordings, of a total area of 1,822 sq. km. and 2D regional lines of 325km length, have also been completed. In the meanwhile, geological and other studies have been prepared for the assessment of the region, as well as environmental studies to meet the obligations arising from the lease contract.

- In February 2016, Hellenic Petroleum in an international competition and following the evaluation of tender offers, the company was selected by the Ministry of Environment & Energy as the Preferred Bidder for the concession rights of exploration and exploitation of hydrocarbons of the onshore block areas of "Arta-Preveza" and "NW Peloponnese".
- The evaluation of the offers that HELLENIC PETROLEUM had submitted for three blocks in Western Greece, in the 2nd International Tender of concession rights of exploration and exploitation of hydrocarbons for 20 offshore blocks in Western Greece and Southern Crete, has been completed in the first half of 2016. More specifically HELLENIC PETROLEUM had submitted offers for the block 2 in a partnership along with Total and Edison International, and for blocks 1 and 10 without the participation of any other parties. In the second half of 2016 the company is expecting to be invited to negotiations in accordance with the tender guidelines.

#### Power Generation & Natural Gas

The Group's power and natural gas activities relate to the Group's participations to ELPEDISSON BV (50% HELLENIC PETROLEUM S.A., 50% EDISON) and DEPA S.A. (35% HELLENIC PETROLEUM S.A., 65% Greek State) respectively.

The negative results of ELPEDISON BV for the first half of 2016, despite the increased participation of the Natural Gas units in the energy mix of the system due to low NG cost and reduction of the excise duty, came mainly from the absence of regulation of remuneration framework of the power producers until April. The market share of the company in retail sales is constantly increased.

In May 2016, the "Temporary Flexibility Remuneration Mechanism" came into force with the aim to ensure the normal transition to a permanent support system of the domestic electricity



production. In particular, under the new mechanism power production plants will be remunerated for their availability to provide the "flexibility services" in the power system.

The contribution of DEPA SA was slightly decreased compared to the first half of 2015, due to the adverse prior year's BOTAS arbitration decision, but was accounted for by the Group in the first quarter results. At operational level, the significant increase in sales towards electricity generators, the low price of natural gas and the foreign exchange rate gains, is leading to higher profitability compared to the first half of 2015.

#### 2.1.2 Major Risks and Uncertainties in the 2<sup>nd</sup> half of 2016

#### Prospects for the 2<sup>nd</sup> half of 2016 for all business units of the Group

#### Refining, Supply and Trading

On a global level, demand for oil is expected to increase further in the second half of 2016, albeit at a slower pace, with oil demand growth reaching 1.4 mbpd, while production is expected to reach 96.1 mbpd compared with 96.4 mbpd in 2015.

In the next few months, pressure on benchmark margins is anticipated due to products oversupply. The Group's refineries are expected to continue their positive contribution, subject to market conditions.

Hellenic Petroleum is conducting studies and implements investments with the objective of safety improvement, energy efficiency and optimisation of its refinery units. In addition, particular attention is paid to the use of all the benefits that could potentially arise from synergies between the Group's refineries, especially with the operation of Elefsina refinery. Therefore, Hellenic Petroleum is constantly seeking to improve safety and the operational performance of its refineries.

#### Domestic Marketing

The significant decrease of heating gasoil sales and the weakening of the margins impacted the profitability of EKO and HF which recorded an EBITDA of €13 million in the first half of 2016 (-26% compared with the first half of 2015). The two companies, despite the adverse conditions of the domestic fuels market will continue to grow in line with the targets set by the Group's business plan, which focus on market share gains with further improvement in operational profitability and liquidity, and the increase of value offered to the consumer with innovative products & high quality services at competitive prices.

#### International Marketing

Regarding International Marketing activities, the 4% drop in the profitability (on an adjusted EBITDA level) in the first half of 2016 compared with the first half of 2015 results mainly from the weaker margins in Bulgaria versus last year.

#### **Petrochemicals/ Chemicals Production and Trading**

During the 2<sup>nd</sup> half of 2016, sales volumes and margins are anticipated to remain within the business plan estimates range.

#### **Oil & Gas Exploration and Production**

In Patraikos Gulf, the reprocessing of the 3D seismic lines of 1,822 sq.km and 2D lines of 325km length is expected to be completed until the end of the year, the recordings of which were completed in February 2016. At the same time, geological and other studies are expected to be completed until the end of the first exploration phase to allow mapping of any



existing oil promising prospects in the area. In the second exploration period which begins on 3 October 2017, the contractor is required to perform an exploration drilling.

In the third quarter, the negotiations with the competent evaluation committee of the ministry of Energy regarding the offers submitted by HELPE for the three offshore areas in Western Greece are expected to initiate.

At the same time, it is anticipated the completion of the negotiations for the two onshore blocks of Arta – Preveza and NW Peloponnese for which HELPE has been selected as the preferred bidder.

#### 2.1.3 Significant Related Party Transactions (Decision No. 1/434/3.7.2007 Article 3)

The condensed interim consolidated statement of comprehensive income includes revenues and expenses resulting from transactions within the Group and between the Group and related parties. These transactions primarily include sales and purchases of goods and services conducted during the ordinary course of business during the period ended 30 June 2016 and in total amounted to:



	Transactions			Balar	Balances		
	Sales of goods	Sales of services	Purchases of goods & services	Receivables	Payables		
Subsidiaries							
VARDAX S.A.	-	-	-	33	-		
OKTA S.A.	117.554	4	-	1.373	-		
EKO BULGARIA	31.649	2	-	56	903		
EKO SERBIA	94	-	-	22	66		
EKO S.A.	400.898	2,145	1.819	60.003	229		
ELPET BALKANIKI S.A.	-		-	23			
HELLENIC FUELS S.A.	153.681	1.134	2.452	18.530	513		
EKO ATHINA MARITIME CO.	-	42	337	-	206		
EKO ARTEMIS MARITIME CO.	-	43	446	-	393		
EKO DIMITRA MARITIME CO.	-	36	305	-	260		
EKO IRA	-	4	-	6	-		
EKO AFRODITI	-	5	-	8	-		
EKO KALYPSO	-	4	6	-	4		
HELPE INTERNATIONAL	-	-	-	327.000	-		
HELPE CYPRUS LTD	68.596	-	-	8.036	-		
JUGOPETROL AD	33.781	-	-	301	12.037		
GLOBAL S.A.	-	-	-	3	100		
POSEIDON MARITIME CO.	-	8	5.462	14	6.383		
APOLLON MARITIME CO.	-	12	4.163	2	5.646		
ASPROFOS S.A.	-	-	3.205	6.295	-		
DIAXON S.A.	-	-	7.825	32	8.431		
HELPE RENEWABLE E.S. S.A.	-	-	-	3	-		
HELPE-LARCO SERVION	-	-	-	1	-		
HELPE-LARCO KOKKINOU	-	-	-	1	-		
HELPE INT. CONSULTING S.A.	-	-	251	1	5		
ENERGIAKI PYLOU METHONIS S.A.	-	-	-	-	-		
ELPE PATRAIKOS S.A.	-	-	-	6	700		
ELPE UPSTREAM S.A.	-	-	1.030	295	801		
	806.252	3.439	27.300	422.044	36.677		
Associates & other related parties							
PPC S.A.	-	-	25.107	218	4.132		
HELLENIC ARMED FORCE	35.395	-	-	11.000	-		
DMEP HOLDCO	339.534	-	328.149	23.433	44.138		
DEPA S.A.	289	-	1.568	244	94		
EAKAA	94	-	594	704	168		
SUPERLUBE	128	-	504	7	402		
ELPEDISON B.V.	67	-	1.547	9	574		
HELPE THRAKI S.A.	2	-	-	7	-		
ROAD TRANSPORT S.A.	12.278	-	-	8.453	-		
TRAINOSE S.A	7.720	-	-	1.852	-		
OTHER	6	-	-	7	-		
	395.513	-	357.469	45.934	49.508		

Transactions with related parties have taken place under the ordinary commercial terms that the Group applies for respective transactions with third parties ('at arm's length'). Transactions and balances with related parties are in regard to the following:

a) Government related entities which are under common control with the Group due to the shareholding and control rights of the Hellenic State:

- Public Power Corporation Hellas S.A.
- Hellenic Armed Forces
- Road Transport S.A.
- Trainose S.A.



During the six month period ended 30 June 2016, sales of goods and services by the Group to government related entities amounted to €55 million (30 June 2015: €123 million) whilst purchases of goods and services by the Group from government related entities amounted to €25 million (30 June 2015: €24 million). As at 30 June 2016, the Group had a total receivable amount of €22 million (31 December 2015: €31 million) from government related entities and a total payable amount of €4 million (31 December 2015: €10 million) to government related entities.

b) The Group participates in the following jointly controlled operations with other third parties relating to exploration and production of hydrocarbons in Greece and abroad:

- Edison International SpA (Greece, Patraikos Gulf).
- Calfrac Well Services Ltd (Greece, Sea of Thrace concession).

c) Associates and joint ventures of the Group which are consolidated under the equity method:

- Athens Airport Fuel Pipeline Company S.A. (EAKAA)
- Public Gas Corporation of Greece S.A. (DEPA)
- Elpedison B.V.
- Spata Aviation Fuel Company S.A. (SAFCO)
- HELPE Thraki S.A.
- Biodiesel S.A.
- Superlube LTD
- D.M.E.P. HOLDCO

	For the six month period ended		
	30 June 2016	30 June 2015	
Sales of goods and services to related parties			
Associates	340.256	432.304	
Joint ventures	67	258	
Total	340.323	432.562	
Purchases of goods and services from related parties			
Associates	330.815	429.135	
Joint ventures	1.547	963	
Total	332.362	430.098	
	Act	at	
	As : 30 June 2016		
Balances due to related parties	As a 30 June 2016	at 31 December 2015	
Balances due to related parties (Trade and other creditors)			
Balances due to related parties (Trade and other creditors) Associates			
(Trade and other creditors)	30 June 2016	31 December 2015	
(Trade and other creditors) Associates	<b>30 June 2016</b> 44.801	<b>31 December 2015</b> 73.348	
(Trade and other creditors) Associates Joint ventures Total	<b>30 June 2016</b> 44.801 574	<b>31 December 2015</b> 73.348 294	
(Trade and other creditors) Associates Joint ventures Total Balances due from related parties	<b>30 June 2016</b> 44.801 574	<b>31 December 2015</b> 73.348 294	
(Trade and other creditors) Associates Joint ventures Total Balances due from related parties (Trade and other debtors)	<b>30 June 2016</b> 44.801 574 <b>45.375</b>	<b>31 December 2015</b> 73.348 294 <b>73.642</b>	
(Trade and other creditors) Associates Joint ventures Total Balances due from related parties (Trade and other debtors) Associates	<b>30 June 2016</b> 44.801 574 <b>45.375</b> 24.402	<b>31 December 2015</b> 73.348 294 <b>73.642</b> 42.062	
(Trade and other creditors) Associates Joint ventures Total Balances due from related parties (Trade and other debtors)	<b>30 June 2016</b> 44.801 574 <b>45.375</b>	<b>31 December 2015</b> 73.348 294 <b>73.642</b>	

The parent company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to Elpedison B.V. The outstanding amount of these as at 30 June 2016 was equivalent to  $\notin$ 99 million (31 December 2015:  $\notin$ 105 million).



# 2.2 Complimentary Information and Data pertaining to the Board of Directors' Half Yearly Financial Report (article 4 of Decision No.7/448/2007)

# 2.2.1 Presentation of the Group's Financial Position and Performance during the 1<sup>st</sup> half of 2015

The following section presents a summary of the Group's consolidated financial statements for the first half of 2016, in accordance with the International Financial Reporting Standards (IFRS).

#### Key elements of the consolidated results

The Group's key financials extracted from the consolidated results, in accordance with the International Financial Reporting Standards, for the first half of 2016 compared to first half of 2015, are presented below:

€ Million	30/06/2016	30/06/2015
Turnover	2,940	3,664
Reported EBITDA	334	299
Adjusted <sup>8</sup> EBITDA	326	335
Reported Net Income	104	66
Adjusted <sup>8</sup> Net Income	108	93

The production and sales increase, mainly on the back of higher mechanical availability, offset the impact of weaker refining benchmark margins, while the supply optimisation and the ability to take advantage of commercial opportunities in crude pricing as well as the further increase of exports had a position contribution.

#### Results per segment

Results per segment of activity in the 1<sup>st</sup> half of 201 were:

	Sales Volumes (MT'000)	Turnover (€ Million)	Adjusted EBITDA (€ Million)
Refining	7.449 <sup>9</sup>	2.529	244
Marketing	2.114	979	37
Exploration and Production	-	-	(4)
Petrochemicals	129	126	50
Engineering Services and Other	-	8	-
Intra-Group	(1.936)	(701)	-
Total	7.756	2.940	326

#### **Financial Position and Cash Flows**

Key data for the Group's Consolidated Balance Sheet and cash flows are presented below:

|--|

<sup>&</sup>lt;sup>8</sup> Adjusted results exclude the impact of crude oil prices and other one-off items (e.g. personnel compensation due to early retirement).

<sup>&</sup>lt;sup>9</sup> Εξαιρουμένων των πωλήσεων προς την OTSM, των ανταλλαγών με τη Motor Oil και των πωλήσεων αργού πετρελαίου και πετρελαιοειδών προϊόντων προς την OKTA.



Total Assets	7.327	8.229
Total Equity	1.915	1.831
Capital Employed	3.607	2.947
Net Debt	1.688	1.115
% of Borrowing on Capital Employed (Debt Gearing)	47%	38%

Cash Items (€ Million)	30/06/2016	30/06/2015
Net Cash Flows	(467)	218
Investments (Capex)	49	79

#### Net Debt

The Group has centralized treasury operations which coordinate and control the funding and cash management activities of all group companies. Within this framework, Hellenic Petroleum Finance plc (HPF) was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

Group's Net debt amounted to €1,688 million as at 30/6/2016 (30 June 2015: €1,115 million). Gearing stood at 47% (30 June 2015: 38%).

Group's borrowings in  $\in$  million, per company, facility and maturity are summarized in the table below:

	Company	Maturity	Balance as at 30 June 2016	Balance as at 31 December 2015
1a. Syndicated credit facility €40 million	HPF plc	Jul 2016	40	40
1b. Syndicated credit facility €10 million	HPF plc	Jul 2018	10	10
<ol> <li>Syndicated bond loan €350 million</li> </ol>	HP SA	Jul 2018	343	341
<ol><li>Bond loan €400 million</li></ol>	HP SA	Oct 2016	284	225
<ol><li>Bond loan €200 million</li></ol>	HP SA	Jan 2018	199	199
<ol> <li>Bond loan SBF €400 million</li> </ol>	HP SA	Nov 2017	198	-
5. European Investment Bank ("EIB")Term loan	HP SA	Jun 2022	267	289
6. Eurobond €500m	HPF plc	May 2017	483	485
7. Eurobond \$400m	HPF plc	May 2016	-	362
8. Eurobond €325m	HPF plc	Jul 2019	312	314
9. Bilateral lines	Various	Various	963	961
10. Finance leases	Various	Various	5	5
Total			3.104	3.231

Borrowings with significant movements during 2016 are described below:

#### Bond loan €400 million

In June 2014, Hellenic Petroleum S.A. extended the maturity date of a €400 million syndicated bond loan agreement from December 2014 to 30 December 2015 with a six month extension option, achieving at the same time improvements in cost and general terms and conditions. In September 2015 Hellenic Petroleum S.A. extended the maturity date to June 2016. In April 2016, Hellenic Petroleum S.A. made an additional drawdown of € 59,5 million under the facility and the balance of the loan as at 30 June 2016 was € 284 million. In June 2016 Hellenic Petroleum S.A. extended the facility maturity date to October 2016.

#### Stand By Facility €400 million



In May 2016 Hellenic Petroleum S.A. concluded a  $\in$  400 million stand-by facility with a tenor of 18 months and an extension option for a further 6 months. The facility has two Tranches, a committed Tranche of  $\in$ 240 million and an uncommitted Tranche of  $\in$ 160 million.

#### EIB Term Loans

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of  $\in$ 400 million ( $\in$ 200 million each). The purpose of the loans was to finance part of the investment program relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of twelve years with amortization beginning in December 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee (see note 15). This is normal practice for EIB lending particularly during the construction phase of large projects. Total repayments on both loans up to 30 June 2016 amounted to  $\in$  133 million.

#### Eurobond \$400m

In May 2014 the Group issued a \$400 million two-year Eurobond, with a 4,625% annual coupon, maturing in May 2016. In May 2016 Hellenic Petroleum Finance repaid the \$400 million Eurobond upon maturity.

#### 2.2.2. Other Financial Information

#### Share Price Evolution

On the 30<sup>th</sup> of June 2016, the company's share price closed at  $\in$ 3.77, a 6.7% decrease compared with the 31<sup>th</sup> of December 2015. The average price for the 1<sup>st</sup> half of 2016 amounted to  $\in$ 3.75, a 14.50% decrease compared to the same period in 2015. The maximum share price was  $\in$ 4.29 on 31.05.2016 whilst the minimum was  $\in$ 2.90 on 11.02.2016.

The average trading volume in the 1<sup>st</sup> half reached 177,223 shares a day, an increase of 19.74% from the respective volume of 2015, while the average daily turnover increased by 5.08% to  $\in 664,172$ .

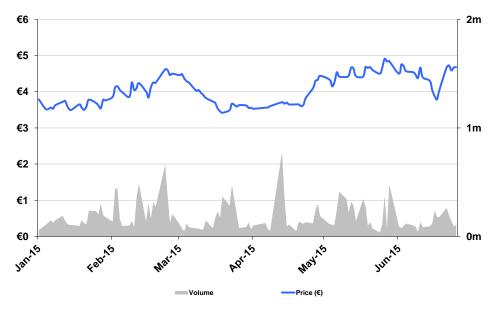
The table below shows the average of the Company's share closing price and the average daily trading volume per month in the 1<sup>st</sup> half of 2016 compared to the same period in 2015.

	Average Closing price (€)		Average Trading Volumes (# shares)		
	2016	2015	2016	2015	
January	3,78	3,76	132.864	153.488	
February	3,42	4,5	193.630	262.964	
March	3,80	3,55	243.335	148.865	
April	3,63	4,44	166.901	175.265	
Мау	4,05	4,84	188.223	214.740	
June	3,84	4,68	137.341	128.318	

#### Share price evolution chart for HELLENIC PETROLEUM S.A.

The following chart shows the share price evolution at the closing of each month and the average trading volume in the Company's shares from 01.01.2015 up until 30.06.2015:





#### Health and Safety

In the context of the Health, Safety, Environment and Sustainable Development Policy and the facilities' Certified Security Management Systems (OSHAS-18001), the inspections were completed and the systems of Aspropyrgos, Elefsina and Thessaloniki refinery were recertified, the security inspections of all sites have continued as well as training of personnel in fire drills, remedial measures to prevent accidents and unsafe conditions, improving instructions and safety procedures and other activities were carried out during the first half of 2016.

Details of the key indices for the first half 2016 are shown in the following table for all the facilities of the ELPE Group in Greece, as well as for its international subsidiaries.

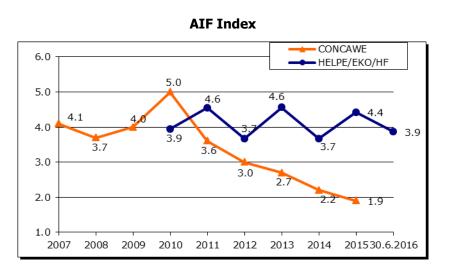
	LWI,	Lost		
	30/6/2016	Work Days	Man Hours	LWIF
Aspropyrgos Refinery	10	298	1.305.265	7,66
Elefsina Refinery	1	5	877.780	1,14
Thessaloniki Refinery	2	97	626.175	3,19
Headquarters	0	0	285.271	0
EKO/HF	0	0	1.041.599	0
ELPE/EKO/HF	13	400	4.136.090	3,14
DIAXON	1	30	118.235	8,46
OKTA <sup>10</sup>	1	126	368.898	2,71
EKO Bulgaria	0	0	973.872	0
JPK MONTENEGRO	0	0	266.015	0
EKO Serbia	0	0	718.298	0

#### Key Indices Breakdown per facility for the 1<sup>st</sup> half of 2016

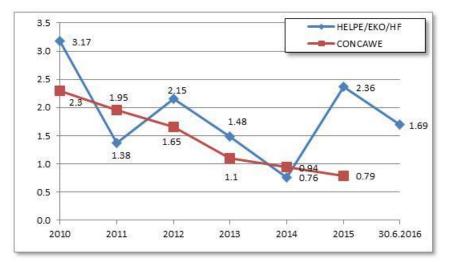
The diagram below shows the trend of AIF and PSER indices in recent years compared to the European average (CONCAWE).

<sup>&</sup>lt;sup>10</sup> OKTA figures refer only to company's staff as contractors' employees data are not available





**PSER Index** 



#### Protecting the Environment

#### **Environmental Management**

In the context of extending the certification of environmental management systems, the Company completed the certification, based on the ISO 14000, during the 1<sup>st</sup> half of the year for Aspropyrgos, Elefsina and Thessaloniki refineries while the system inspection regarding the head office is planned for the 2<sup>nd</sup> half of the year.

#### CO<sub>2</sub> Emissions

In the first half of 2016, all procedures for participation of refineries in the 3<sup>rd</sup> phase of the Emissions Trading Scheme as well as the submission of the improvement Reports in the context of the monitoring plan have been completed successfully (emissions certificates and delivery rights for the year ended 2015), as required by the law.

The carbon dioxide emissions  $(CO_2)$  from the three refineries (Aspropyrgos, Elefsina and Thessaloniki) for the first half of 2016 amounted to 1.79 million tonnes.



#### **Environmental Performance Indicators**

The liquid waste index "gr of hydrocarbons per tn of throughput" for the period January – June 2016 for the Aspropyrgos and Elefsina refineries was 1.59 and 3.95 gr/tn throughput respectively, which are 35% and 23% lower, respectively, than current statutory limit (Saronic Gulf).

For the Thessaloniki refinery, the index of "gr of hydrocarbons per th throughput" in the 1<sup>st</sup> half of 2016 was 0.87 gr/th throughput, which is 80% lower than the current legal limit.



# 3. Certified Auditor – Accountant's Review Report regarding the Half-Yearly Report



#### **Report on Review of Interim Financial Information**

#### To the Shareholders of Hellenic Petroleum S.A.

#### Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of Hellenic Petroleum S.A. (the "Company") and its subsidiaries ("the Group") as of 30 June 2016 and the related condensed consolidated statements of comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, that comprise the interim condensed financial information and which form an integral part of the six-month financial report as required by L.3556/2007. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with International Financial Reporting Standards as they have been adopted by the European Union and applied to interim financial reporting (International Accounting Standard "IAS 34"). Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with IAS 34.

#### **Reference to Other Legal and Regulatory Requirements**

Our review has not revealed any inconsistency or discrepancy of the other information of the sixmonth financial report, as required by article 5 of L.3556/2007, with the accompanying interim condensed financial information.



PricewaterhouseCoopers S.A. Certified Auditors - Accountants 268, Kifissias Avenue 152 32 Halandri SOEL Reg. No 113 Athens, 25 August 2016

Konstantinos Michalatos Certified Auditor – Accountant SOEL Reg. No 17701

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# 4. Half Yearly Financial Information



4.1. Condensed Interim Consolidated Financial Information

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED

30 JUNE 2016



CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

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V.	Condensed Interim Consolidated Statement of Cash Flows	8
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CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# I. Company Information

Directors	Efstathios Tsotsoros - Chairman of the Board Grigorios Stergioulis - Chief Executive Officer Andreas Shiamishis - Member Ioannis Psichogios - Member Georgios Grigoriou - Member Georgios Stampoulis - Member Dimitrios Kontofakas - Member Theodoros-Achilleas Vardas - Member Theodoros Pantalakis - Member Constantinos Papagiannopoulos - Member Panagiotis Ofthalmides - Member Spiridon Pantelias - Member Stratis Zafiris - Member
Other Board Members during the year	Georgios Maloglou (Until 27/04/2016)
Registered Office	8A Chimarras Str GR 151 25 - Marousi
Registration number	2443/06/B/86/23
General Commercial Registry	000296601000
Auditors	PricewaterhouseCoopers S.A. 268 Kifissias Ave. 152 32 Halandri Greece



#### **Report on Review of Interim Financial Information**

#### To the Shareholders of Hellenic Petroleum S.A.

#### Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of Hellenic Petroleum S.A. (the "Company") and its subsidiaries ("the Group") as of 30 June 2016 and the related condensed consolidated statements of comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, that comprise the interim condensed financial information and which form an integral part of the six-month financial report as required by L.3556/2007. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with International Financial Reporting Standards as they have been adopted by the European Union and applied to interim financial reporting (International Accounting Standard "IAS 34"). Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with IAS 34.

#### **Reference to Other Legal and Regulatory Requirements**

Our review has not revealed any inconsistency or discrepancy of the other information of the sixmonth financial report, as required by article 5 of L.3556/2007, with the accompanying interim condensed financial information.



PricewaterhouseCoopers S.A. Certified Auditors - Accountants 268, Kifissias Avenue 152 32 Halandri SOEL Reg. No 113 Athens, 25 August 2016

Konstantinos Michalatos Certified Auditor – Accountant SOEL Reg. No 17701

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#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

#### **Condensed Interim Consolidated Statement of Financial Position** II.

		As at	
ASSETS	Note	30 June 2016	31 December 2015
Non-current assets			
Property, plant and equipment	11	3.327.125	3.385.270
Intangible assets	12	112.620	117.062
Investments in associates and joint ventures	12	674.377	678.637
Deferred income tax assets		191.734	239.538
Available-for-sale financial assets		3.493	523
Loans, advances and other receivables		59.308	85.022
		4.368.657	4.506.052
Current assets			
Inventories	13	748.794	662.02
Trade and other receivables	14	785.352	752.142
Derivative financial instruments		11.540	
Cash, cash equivalents and restricted cash	15	1.412.704	2.108.364
	_	2.958.390	3.522.53
Total assets		7.327.047	8.028.583
EQUITY			
Share capital	16	1.020.081	1.020.08
Reserves	17	465.178	443.72
Retained Earnings		327.371	220.50
Capital and reserves attributable to owners of the parent		1.812.630	1.684.310
Non-controlling interests		102.686	105.954
Total equity		1.915.316	1.790.270
LIABILITIES			
Non-current liabilities			
Borrowings	18	1.287.643	1.597.954
Deferred income tax liabilities		43.167	45.28
Retirement benefit obligations		105.786	95.362
Provisions for other liabilities and charges		6.869	6.405
Other long term liabilities		256.740	22.674
		1.700.205	1.767.682
Current liabilities			
Trade and other payables	19	1.885.488	2.795.378
Derivative financial instruments		-	34.814
Current income tax liabilities		8.777	6.290
Borrowings	18	1.816.596	1.633.033
Dividends payable		665	1.116
יייני וייני ה		3.711.526	4.470.631
Total liabilities		5.411.731	6.238.313
Total equity and liabilities		7.327.047	8.028.583

A. Shiamishis

Chairman of the Board	Chief Executive Officer	Chief Financial Officer

G.Stergioulis

E. Tsotsoros

Accounting Director

S. Papadimitriou

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### III. Condensed Interim Consolidated Statement of Comprehensive Income

	Note	For the six month pe 30 June 2016	eriod ended 30 June 2015	For the three month 30 June 2016 (not reviewed)	n period ended 30 June 2015 (not reviewed)
Sales		2.939.810	3.664.022	1.692.809	1.784.524
Cost of sales		(2.517.486)	(3.250.207)	(1.444.397)	(1.579.993)
Gross profit	-	422.324	413.815	248.412	204.531
Selling and distribution expenses		(143.996)	(161.405)	(74.594)	(85.050)
Administrative expenses		(62.751)	(54.516)	(35.589)	(26.175)
Exploration and development expenses		(2.185)	(674)	(113)	(319)
Other operating income / (expenses) - net	5	17.079	8.190	12.875	3.875
Operating profit / (loss)	-	230.471	205.410	150.991	96.862
Finance (expenses) / income - net	6	(98.251)	(100.440)	(49.822)	(50.570)
Currency exchange gains / (losses)	7	10.871	(20.682)	(585)	18.252
Share of net result of associates	8	2.360	10.962	3.078	2.861
Profit / (loss) before income tax		145.451	95.250	103.662	67.405
Income tax (expense) / credit	9	(41.753)	(29.017)	(31.561)	(18.335)
Profit / (loss) for the period		103.698	66.233	72.101	49.070
Other comprehensive income:					
Items that will not be reclassified to profit or loss:					
Actuarial gains / (losses) on defined benefit pension plans	17	(5.300)	-	(5.300)	-
		(5.300)	-	(5.300)	-
Items that may be reclassified subsequently to profit or loss:					
Fair value gains / (losses) on available-for-sale financial assets		(4.990)	(174)	(60)	(159)
Fair value gains / (losses) on cash flow hedges Derecognition of gains / (losses) on hedges through	17	13.269	8.074	16.425	3.950
comprehensive income	17	19.642	28.609	19.642	28.609
Other movements and currency translation gains / (losses)	_	(1.273)	(479)	(545)	(476)
		26.648	36.030	35.462	31.924
Other comprehensive (loss) / income for the period, net of tax	_	21.348	36.030	30.162	31.924
Total comprehensive (loss) / income for the period	_	125.046	102.263	102.263	80.994
Profit attributable to:					
Owners of the parent		106.865	66.274	74.457	47.985
Non-controlling interests	_	(3.167)	(41)	(2.356)	1.085
		103.698	66.233	72.101	49.070
<u>Total comprehensive income attributable to:</u>		100 214	102 500	104 590	70.052
Owners of the parent Non-controlling interests		128.314 (3.268)	102.500 (237)	104.589 (2.326)	79.952 1.042
Non-condoning interests	_	125.046	102.263	102.263	80.994
Basic and diluted earnings per share					
(expressed in Euro per share)	10	0,35	0,22	0,24	0,16

The notes on pages 9 to 30 are an integral part of this condensed interim consolidated financial information.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## **IV.** Condensed Interim Consolidated Statement of Changes in Equity

	Attributable to owners of the Parent				Non-		
	Note	Share Capital	Reserves	Retained Earnings	Total	Controling interests	Total Equity
Balance at 1 January 2015		1.020.081	435.013	163.048	1.618.142	110.404	1.728.546
Fair value gains/ (losses) on available-for-sale financial assets	17	-	(95)	-	(95)	(79)	(174)
Currency translation gains / (losses) and other movements	17	-	(362)	-	(362)	(117)	(479)
Fair value gains / (losses) on cash flow hedges Derecognition of (gains) / losses on hedges through	17	-	8.074	-	8.074	-	8.074
comprehensive income	17	-	28.609	-	28.609	-	28.609
Other comprehensive income/ (loss)		-	36.226	-	36.226	(196)	36.030
Profit/ (loss) for the period		-	-	66.274	66.274	(41)	66.233
Total comprehensive income/ (loss) for the period	-	-	36.226	66.274	102.500	(237)	102.263
Balance at 30 June 2015		1.020.081	471.239	229.322	1.720.642	110.167	1.830.809
Balance at 31 December 2015 and 1 January 2016	-	1.020.081	443.729	220.506	1.684.316	105.954	1.790.270
Fair value gains/ (losses) on available-for-sale financial assets	17	-	(4.991)	-	(4.991)	1	(4.990)
Currency translation gains / (losses) and other movements	17	-	(1.171)	-	(1.171)	(102)	(1.273)
Actuarial gains/(losses) on defined benefit pension plans	17	-	(5.300)	-	(5.300)	-	(5.300)
Fair value gains / (losses) on cash flow hedges Derecognition of (gains) / losses on hedges through	17	-	13.269	-	13.269	-	13.269
comprehensive income	17	-	19.642	-	19.642	-	19.642
Other comprehensive income/ (loss)		-	21.449	-	21.449	(101)	21.348
Profit / (loss) for the period	-	-	-	106.865	106.865	(3.167)	103.698
Total comprehensive income/ (loss) for the period		-	21.449	106.865	128.314	(3.268)	125.046
Balance at 30 June 2016	-	1.020.081	465.178	327.371	1.812.630	102.686	1.915.316

The notes on pages 9 to 30 are an integral part of this condensed interim consolidated financial information.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### V. Condensed Interim Consolidated Statement of Cash Flows

		For the six month p	eriod ended
	Note	30 June 2016	30 June 2015
Cash flows from operating activities			
Cash generated from operations	20	(419.209)	299.511
Income and other taxes paid		(1.964)	(25.410)
Net cash generated (outflow)/inflow operating activities		(421.173)	274.101
Cash flows from investing activities			
Purchase of property, plant and equipment & intangible assets		(48.986)	(78.856)
Proceeds from disposal of property, plant and equipment & intangible assets		354	198
Interest received		2.411	4.387
Dividends received		1.119	18.277
Proceeds from disposal of available for sale financial assets		-	771
Net cash generated (outflow)/inflow investing activities	_	(45.102)	(55.223)
Cash flows from financing activities			
Interest paid		(95.766)	(103.461)
Dividends paid to shareholders of the Company		(473)	(64.004)
Proceeds from borrowings		272.800	396.023
Repayments of borrowings		(405.658)	(95.151)
Net cash generated (outflow)/inflow financing activities		(229.097)	133.407
Net (decrease) / increase in cash, cash equivalents and restricted cash		(695.372)	352.285
Cash,cash equivalents and restricted cash at the beginning of the period	15	2.108.364	1.847.842
,			
Exchange gains / (losses) on cash, cash equivalents and restricted cash		(288)	9.612
Net (decrease) / increase in cash, cash equivalents and restricted cash		(695.372)	352.285
Cash, cash equivalents and restricted cash at end of the period	15	1.412.704	2.209.739

The notes on pages 9 to 30 are an integral part of this condensed interim consolidated financial information.

CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### VI. Notes to the Condensed Interim Consolidated Financial Information

#### 1. GENERAL INFORMATION

Hellenic Petroleum S.A. and its subsidiaries (together "Hellenic Petroleum" or the "Group") operate in the energy sector predominantly in Greece, South Eastern Europe and the East Mediterranean. The Group's activities include refining and marketing of oil products, production and marketing of petrochemical products and exploration for hydrocarbons. The Group also provides engineering services. Through its investments in DEPA and Elpedison B.V., the Group also operates in the sector of natural gas and in the production and trading of electricity power.

#### 2. BASIS OF PREPARATION, ACCOUNTING POLICIES AND ESTIMATES

#### **Basis of preparation**

The interim consolidated financial information of Hellenic Petroleum and its subsidiaries is prepared in accordance with International Accounting Standard 34 (IAS 34) – *Interim Financial Reporting*, and presents the financial position, results of operations and cash flows of the Group on a going concern basis. In this respect Management has concluded that (a) the going concern basis of preparation of the accounts is appropriate, and (b) all assets and liabilities of the Group are appropriately presented in accordance with the Group's accounting policies.

This interim consolidated financial information should be read in conjunction with the annual consolidated financial statements for the year ended 31 December 2015, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union. These can be found on the Group's website **www.helpe.gr**.

The condensed interim consolidated financial information of the Group for the six month period ended 30 June 2016 has been authorised for issue by the Board of Directors on 25 August 2016.

#### Accounting policies and the use of estimates

The accounting policies used in the preparation of the condensed interim consolidated financial information for the six month period ended 30 June 2016 are consistent with those applied for the preparation of the consolidated financial statements for the year ended 31 December 2015, except as described below. Where necessary, comparative figures have been reclassified to conform to changes in the presentation of the current year.

*New standards, amendments to standards and interpretations:* Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Group's evaluation of the effect of these new standards, amendments to standards and interpretations is set out below.

#### Standards and Interpretations effective for the current financial year:

• Annual Improvements to IFRSs 2012:

The amendments set out below describe the key changes to certain IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project. The adoption of these amendments did not have significant impact for the Group.

- *IFRS 2 "Share-based payment"*. The amendment clarifies the definition of a 'vesting condition' and separately defines 'performance condition' and 'service condition'.
- IFRS 3 "Business combinations". The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 "Financial instruments:

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

Presentation". It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.

- *IFRS* 8 "*Operating segments*". The amendment requires disclosure of the judgments made by management in aggregating operating segments.
- *IFRS 13 "Fair value measurement"*. The amendment clarifies that the standard does not remove the ability to measure short-term receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.
- *IAS 16 "Property, plant and equipment"* and *IAS 38 "Intangible assets"*. Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.
- IAS 24 "Related party disclosures". The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.
- *IAS 19R (Amendment) "Employee Benefits"*. These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The adoption of the amendment did not have significant impact for the Group.
- Annual Improvements to IFRSs 2014:

The amendments set out below describe the key changes to four IFRSs. Their adoption did not have significant impact for the Group.

- *IFRS 5 "Non-current assets held for sale and discontinued operations"*. The amendment clarifies that, when an asset (or disposal group) is reclassified from 'held for sale' to 'held for distribution', or vice versa, this does not constitute a change to a plan of sale or distribution, and does not have to be accounted for as such.
- IFRS 7 "Financial instruments: Disclosures". The amendment adds specific guidance to help management determine whether the terms of an arrangement to service a financial asset which has been transferred constitute continuing involvement and clarifies that the additional disclosure required by the amendments to IFRS 7, "Disclosure Offsetting financial assets and financial liabilities" is not specifically required for all interim periods, unless required by IAS 34.
- IAS 19 "Employee benefits". The amendment clarifies that, when determining the discount rate for
  post-employment benefit obligations, it is the currency that the liabilities are denominated in that
  is important, and not the country where they arise.
- *IAS 34 "Interim financial reporting"*. The amendment clarifies what is meant by the reference in the standard to 'information disclosed elsewhere in the interim financial report'.
- *IFRS 11 (Amendment) "Joint Arrangements"*. This amendment requires an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a 'business'. The adoption of the amendment did not have significant impact for the Group.
- IAS 16 and IAS 38 (Amendments) "Clarification of Acceptable Methods of Depreciation and Amortisation". This amendment clarifies that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate and it also clarifies that revenue is generally presumed to be

## CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. The adoption of the amendment did not have significant impact for the Group.

- *IAS 27 (Amendment) "Separate financial statements"*. This amendment allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements and clarifies the definition of separate financial statements. The adoption of the amendment did not have significant impact for the Group.
- *IAS 1 (Amendment)" Disclosure Initiative"*. These amendments clarify guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The adoption of the amendment did not have significant impact for the Group.

## Standards and Interpretations effective for subsequent periods:

- *IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods beginning on or after* <u>1 January 2018</u>). IFRS 15 has been issued in May 2014. The objective of the standard is to provide a single, comprehensive revenue recognition model for all contracts with customers to improve comparability within industries, across industries, and across capital markets. It contains principles that an entity will apply to determine the measurement of revenue and timing of when it is recognised. The underlying principle is that an entity will recognise revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The Group is currently assessing the impact of the specific standard on its financial statements. The standard has not yet been endorsed by the EU.
- *IFRS 9 "Financial Instruments" and subsequent amendments to IFRS 9 and IFRS 7 (<u>effective for annual periods beginning on or after 1 January 2018</u>). IFRS 9 replaces the guidance in IAS 39 which deals with the classification and measurement of financial assets and financial liabilities and it also includes an expected credit losses model that replaces the incurred loss impairment model used today. IFRS 9 establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model of IAS 39. The Group is currently investigating the impact of IFRS 9 on its financial statements. The Group cannot currently early adopt IFRS 9 as it has not been endorsed by the EU.*
- *IFRS 16 "Leases"* (*effective for annual periods beginning on or after 1 January 2019*). IFRS 16 has been issued in January 2016 and supersedes IAS 17. The objective of the standard is to ensure the lessees and lessors provide relevant information in a manner that faithfully represents those transactions. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently. The Group is currently investigating the impact of IFRS 16 on its financial statements. The standard has not yet been endorsed by the EU.
- *IFRS 10, IFRS 12 and IAS 28 (Amendments) "Investment Entities: Applying the Consolidation Exception" (effective for annual periods beginning on or after 1 January 2016).* These amendments clarify the application of the consolidation exception for investment entities and their subsidiaries. The amendments have not yet been endorsed by the EU.
- IAS 12 (Amendments) "Recognition of Deferred Tax Assets for Unrealised Losses" (effective for annual periods beginning on or after 1 January 2017). These amendments clarify the accounting for deferred tax assets for unrealised losses on debt instruments measured at fair value. The amendments have not yet been endorsed by the EU.
- IAS 7 (Amendments) "Disclosure initiative" (effective for annual periods beginning on or after 1 January 2017). These amendments require entities to provide disclosures that enable users of financial

## CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

statements to evaluate changes in liabilities arising from financing activities. The amendments have not yet been endorsed by the EU.

• *IFRS 2 (Amendments) "Classification and measurement of Shared-based Payment transactions"* (*effective for annual periods beginning on or after 1 January 2018).* The amendment clarifies the measurement basis for cash-settled, share-based payments and the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principles in IFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount for the employee's tax obligation associated with a share-based payment and pay that amount to the tax authority. The amendments have not yet been endorsed by the EU.

## 3. FINANCIAL RISK MANAGEMENT

The Group's activities are primarily centred on Downstream Refining (incl. Petrochemicals) & Marketing of petroleum products; with secondary activities relating to exploration of hydrocarbons and power generation and trading. As such, the Group is exposed to a variety of financial and commodity markets risks including foreign exchange and commodity price risk, credit risk, liquidity risk, cash flow risk and interest-rate risk. In line with international best practices and within the context of local markets and legislative framework, the Group's overall risk management policies aim at reducing possible exposure to market volatility and / or mitigating its adverse effects on the financial position of the Group to the extent possible. In general, the key factors that impact the Group's operations are summarised as follows:

*Macroeconomic Environment:* Following seven years of economic depression and instability up to 2015, the economic and business environment in Greece remains challenging. The Greek economy returned to recession in 2015, following a mild recovery in 2014, mainly due to political and economic uncertainty. The implementation of capital controls on 28 June 2015 led to liquidity shortages while the agreement on a new programme for financial support in August 2015 introduced new fiscal adjustment measures.

The approval of the €86 billion bailout programme in August 2015 and the recapitalisation of the 4 systemic banks during December 2015 were key steps towards the stabilisation of the macroeconomic and financial environment in Greece. Official projections suggest growth in the second half of 2016, as consumer confidence is expected to strengthen and as structural reforms are projected to have a positive effect on investments. Inflation is expected to remain low due to the very depressed state of the economy while unemployment is expected to gradually decline.

While the bailout program has reduced the risk of economic instability in Greece, concerns around its implementation remain, a factor reflected in debt capital and equity markets risk assessment and pricing. The implementation of the program and its effects on the economy are beyond the Group's control. Management continually assesses the situation and its possible future impact to ensure that all necessary actions and measures are taken in order to minimize the impact on the Group's Greek operations.

*Securing continuous crude oil supplies:* Developments in the global and regional crude oil markets in the last 2 years have reduced the cost of raw material for the Group and increased optionality. International crude oil reference prices dropped by more than 70% compared to June 2014 peak. These developments led to lower cost of crude, for both sweet and especially sour grades, which represent the key source of feedstock for complex refiners like Hellenic Petroleum thus, improving the competitive position of Med refiners vs. their global peers. The Group was able to take advantage of this development and diversify its crude basket compared to previous years. On the other hand, the maintenance of high, relative to its monthly throughput, Compulsory Stock Obligation led to inventory losses been recorded during the last two years.

*Financing of operations:* In line with its medium term financing plan, the Group maintains a mix of long term, medium term and short term credit facilities by taking into consideration bank and debt capital markets' credit capacity, as well as cash flow planning and commercial requirements. Approximately 70% of total net borrowings are financed by medium to long term committed credit lines while the rest is financed by short term working capital credit facilities. Further details of the relevant loans and refinancing are provided in note 18, "Borrowings".

## CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

**Capital management:** Overall the Group has around  $\notin$ 3,6 billion of capital employed which is driven by its high capital investment in fixed assets, its 35% holding in DEPA Group as well as working capital. As a result of the Group's investment plan, during the period 2007-2012, net debt level has reached almost 50% of total capital employed while the remaining amount is financed through shareholders equity. The Group has started reducing its net debt levels through utilization of the incremental operating cashflows, from the operation of the new Elefsina refinery, and plans to reduce these even further with the expected sale proceeds of its stake in DESFA. This is expected to lead to lower Debt to Equity ratio, better matched Asset and Liability maturity profiles as well as lower financing costs.

## Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels are defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's assets and liabilities that are measured at fair value at 30 June 2016:

	Level 1	Level 2	Level 3	Total balance
Assets				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	11.540	-	11.540
Available for sale financial assets	3.493	-	-	3.493
	3.493	11.540	-	15.033
Liabilities				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	-	-	-
	-	-	-	-

The following table presents the Group's assets and liabilities that are measured at fair value at 31 December 2015:

	Level 1	Level 2	Level 3	Total balance
Assets				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	-	-	-
Available for sale financial assets	523	-	-	523
	523	-	-	523
Liabilities				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging		34.814	-	34.814
	-	34.814	-	34.814

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry Group, pricing service, or regulatory agency, and those prices represent actual and

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

regularly occurring market transactions on an arm's length basis. These financial instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of commodity swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.

There were no changes in valuation techniques during the period. There were no transfers between levels during the period.

The fair value of Euro denominated Eurobonds as at 30 June 2016 was  $\in$ 800 million, compared to its bookvalue of  $\notin$ 796 million. The fair value of the remaining borrowings approximates their carrying value, as the effect of discounting is insignificant.

The fair value of the following financial assets and liabilities approximate their carrying amount:

- Trade and other receivables
- Cash and cash equivalents
- Trade and other payables

## CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## 4. ANALYSIS BY SEGMENT

Information on the revenue and profit regarding the Group's operating segments is presented below:

			For the period	l ended		
		30 June 2016			30 June 2015	
Sales	Gross	Inter-segment	Net	Gross	Inter-segment	Net
Refining	2.528.689	692.160	1.836.529	3.412.017	1.184.084	2.227.933
Marketing	978.661	3.838	974.823	1.304.860	3.558	1.301.302
Petro-chemicals	126.042	-	126.042	130.517	-	130.517
Gas & Power	901	-	901	941	-	941
Other	6.874	5.359	1.515	7.182	3.853	3.329
Total	3.641.167	701.357	2.939.810	4.855.517	1.191.495	3.664.022

	For the period ended		
I	Note	30 June 2016	30 June 2015
Operating profit / (loss)			
Refining		180.264	153.127
Marketing		14.189	17.123
Exploration & Production		(4.071)	(1.611)
Petro-chemicals		46.530	36.392
Gas & Power		(5.111)	551
Other		(1.330)	(172)
Total	_	230.471	205.410
Currency exchange gains/ (losses)	7	10.871	(20.682)
Share of profit of investments in associates and joint ventures	8	2.360	10.962
Finance (expense)/income - net	6	(98.251)	(100.440)
Profit / (loss) before income tax		145.451	95.250
Income tax (expense) / credit	_	(41.753)	(29.017)
Profit / (loss) for the period		103.698	66.233
(Income) / loss applicable to non-controlling interests		3.167	41
Profit / (loss) for the period attributable to the owners of the parent	_	106.865	66.274

There were no changes in the basis of segmentation or in the basis of measurement of segment profit or loss, comparing to the consolidated financial statements published at 31 December 2015.

Inter-segment sales primarily relate to sales from the refining segment to other operating segments and are carried out at arm's length.

There has been no material change in the definition of segments or the segmental analysis of total assets or total liabilities from the amounts disclosed in the financial statements published at 31 December 2015.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## 5. OTHER OPERATING INCOME / (EXPENSES) AND OTHER GAINS / (LOSSES)

	For the six month period ended		For the three month period	
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)
Income from Grants	703	1.032	350	511
Services to 3rd Parties	2.497	1.385	1.732	714
Rental income	6.588	5.534	3.271	2.629
Profit / (loss) from the sale of PPE - net	75	3	26	39
Insurance compensation	286	705	230	705
Voluntary retirement scheme cost	(309)	(965)	(187)	(965)
Discounting effect of long-term liabilities	13.500	-	13.500	-
Other operating income / (expenses)	(761)	(768)	(547)	(464)
Total other operating income / (expenses)	22.579	6.926	18.375	3.169
Impairment of investment in associates	(5.500)	-	(5.500)	
Other operating gains / (losses)	-	1.264	-	706
Total other operating income / (expenses) - net	17.079	8.190	12.875	3.875

Other operating income / (expenses) – net, include income or expenses which do not relate to the trading activities of the Group.

#### 6. FINANCE (EXPENSES) / INCOME - NET

	For the six month period ended		For the three month	n period ended
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)
Interest income	2.411	4.817	423	2.382
Interest expense and similar charges	(100.662)	(105.257)	(50.245)	(52.952)
Finance (expenses)/income -net	(98.251)	(100.440)	(49.822)	(50.570)

#### 7. CURRENCY EXCHANGE GAINS / (LOSSES)

Foreign currency exchange gains of  $\in 11$  million reported in this period relate mainly to realized gains from the repayment of US\$ denominated borrowings. Operating foreign currency exchange gains and losses on transactions which do not relate to financing are reported under operating results.

## 8. SHARE OF NET RESULTS OF ASSOCIATES

The amounts represent the Group's share of the net profit / (losses) from associated companies accounted for on an equity accounting basis, which are broken down as follows:

	For the six month period ended		For the three month	th period ended	
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)	
Public Natural Gas Corporation of Greece (DEPA)	11.698	12.509	(not reviewed) 7.230	(not reviewed) 2.709	
ELPEDISON B.V.	(4.841)	(11.711)	(1.872)	(4.369)	
Other associates	(4.497)	10.164	(2.280)	4.521	
Total	2.360	10.962	3.078	2.861	

The main financial information of DEPA Group based on not reviewed interim consolidated accounts is presented below:

	For the six month period ended		For the three month period ended		
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)	
EBITDA	121.132	71.591	45.772	26.231	
Income before Tax Income Tax	87.200 (20.627)	39.894 (4.154)	28.782 (8.125)	8.876 (1.135)	
Net income	66.573	35.740	20.657	7.741	
Income accounted in Group	11.698	12.509	7.230	2.709	

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

The Group's share of profit / (loss) arising from its investment in DEPA Group is accounted for based on management accounts which have not been reviewed or audited by an external auditor. Differences which may arise between audited and unaudited results are incorporated in the following year's results.

## Sale of DESFA

On the 16 February 2012, HELPE and the HRADF (jointly the "Sellers") agreed to launch a joint sale process of their shareholding in DEPA Group aiming to sell in total 100% of the supply and trading activities and the shareholding of regional supply companies (DEPA S.A. and EPAs) and 66% of the high pressure transmission network (DESFA). This agreement was approved by HELPE's EGM, dated 30 January 2012.

The sales process resulted in three non-binding offers received on 5 November 2012 and at the final stage, one binding offer for the purchase of 66% of DESFA shares by SOCAR (Azerbaijan's Oil and Gas National Company). SOCAR's final offer is for  $\notin$ 400 million for 66% of DESFA; i.e.  $\notin$ 212,1 million for HELPE's 35% effective shareholding. Given that at present DESFA S.A. is a 100% subsidiary of DEPA, in order to complete the transaction, DESFA will be "unbundled" through a share distribution (treated as capital reduction of DEPA S.A.), to the two existing shareholders/sellers (i.e. HELPE 35% and HRADF 65%). Thus, once all approvals from the competent authorities are received, SOCAR will buy 35% directly from HELPE and 31% from HRADF.

On 2 August 2013 the Board of Directors of HELPE considered the offer for the sale of its 35% effective interest in DESFA as acceptable, and called for an Extraordinary General Meeting of the shareholders of the Company to approve the transaction. The EGM of the shareholders of the Company held on 2 September 2013 approved the transaction.

Prior to the Board of Director's meeting, the previous day, on 1 August 2013 the board of directors of HRADF had unanimously accepted the final offer of SOCAR.

The Share Purchase Agreement (SPA) for the sale of 66% of DESFA's share capital was signed by HRADF, HELPE and SOCAR (Parties to the SPA) on 21<sup>st</sup> December 2013. According to this SPA the rights and obligations of the parties are conditional upon the occurrence of certain events (Conditions) such as the merger clearance of the transaction by the EU or national competition authorities (as applicable) and the certification of DESFA by the Regulatory Authority for Energy of the Hellenic Republic ("RAE") in accordance with article 65 of L. 4001/2011 ("Energy Law"). RAE issued its final certification decision on 29 September 2014. Notification of the transaction to DG for Competition of the European Commission took place on 1<sup>st</sup> October 2014 and on 5<sup>th</sup> November 2014, the European Commission opened an in depth investigation. The extent of commitments which may be required to be undertaken by SOCAR and the exact time required for the European Commission to issue a clearance decision cannot be controlled by the parties. On 27<sup>th</sup> July 2015, the Parties to the SPA executed Addendum No 2, by virtue of which the long stop date of the SPA has been further extended to 21<sup>st</sup> December 2015; while on 16<sup>th</sup> December 2015 Addendum No 3 was executed providing for an additional long stop date extension to 30<sup>th</sup> September 2016. Further to such agreement, the validity of the SOCAR performance guarantee has been extended accordingly.

Although the parties undertake valid commitments upon signing of the SPA, the effectiveness of the totality of the provisions of the SPA (including the transfer of shares and the payment of the consideration) remains subject to conditions, some of which lie beyond the control or diligent behaviour of the parties and, consequently, the completion of the transaction remains suspended and depends on the satisfaction of such conditions.

The Group consolidates DEPA on an equity basis and the carrying value of the investment in the consolidated financial statements reflects HELPE's 35% share of the net asset value of the DEPA group which as at 30<sup>th</sup> June 2016 is €607 million. The cost of investment of the DEPA group in the financial statements of HELPE S.A is €237 million. The impact of the above transaction on the Group financial statements will be determined on the basis of the structure of the transaction (at present a spin-off process is provided for in the SPA) and timing of implementation.

Given that the transaction can only be completed upon receiving the approval of the relevant competent authorities, and given the timing of such approvals and the unbundling process that is still to be concluded, DEPA Group, as it currently stands, continues to be accounted for and included in these consolidated financial statements as an associate.

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016

(All amounts in Euro thousands unless otherwise stated)

## 9. INCOME TAXES

	For the six month period ended		For the three month period end	
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)
Current tax	(5.287)	(3.133)	(4.311)	(1.942)
Deferred tax	(36.466)	(25.884)	(27.249)	(16.393)
Total (Expense) / Credit	(41.753)	(29.017)	(31.560)	(18.335)

The corporate income tax rate of legal entities in Greece for the period ending 30 June 2016 is 29% (31 December 2015: 29%).

Effective for fiscal years ending 31<sup>st</sup> December 2011 up to 31<sup>st</sup> December 2015, Greek companies meeting certain criteria have to be audited on an annual basis by their statutory auditor in respect of compliance with tax law (Tax Certificate Audit). This audit leads to the issuance of a Tax Certificate which under certain conditions, substitutes the full tax audit by the tax authorities, who however retain the right of performing subsequent audit, without finalizing its tax obligations for the respective fiscal year. All relevant Group companies based in Greece have been audited by their respective statutory auditor and have obtained an unqualified Tax Compliance Certificate up to the fiscal year ended 31<sup>st</sup> December 2014.

#### Unaudited income tax years

The unaudited income tax years of the parent company and its most significant subsidiaries are set out below. As a result their income tax obligations are not considered final.

Company Name	Financial years
Company Name	ended
HELLENIC PETROLEUM S.A.	2010
EKO S.A	2008-2010
HELLENIC FUELS S.A.	2010

The Tax Certificate Audits for the financial year 2015 are expected to be completed by September 2016. Management does not expect that significant additional tax liabilities, over and above those provided for and disclosed in the financial information will arise.

## Other Taxes

Provisional VAT audits have been completed for:

- Hellenic Petroleum S.A. for the period up to and including December 2014,
- EKO S.A. up to and including July 2014.

Relevant audits, for subsequent periods and for other Group companies are in progress.

## **10. EARNINGS PER SHARE**

Diluted earnings per ordinary share are not presented because they are not materially different from basic earnings per share. Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the period.

	For the six month period ended		For the three mon	th period ended
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)
Earnings/ (losses) per share attributable to the Company Shareholders (expressed in Euro per share):	0,35	0,22	0,24	0,16
Net income/ (loss) attributable to ordinary shares				
(Euro in thousands)	106.865	66.274	74.457	47.985
Average number of ordinary shares	305.635.185	305.635.185	305.635.185	305.635.185

## CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## 11. PROPERTY, PLANT AND EQUIPMENT

Additions101.1034.7871403.26568.860Capitalised projects-2.93714.3092474(17.722)Disposals(1)(1)(684)(582)(119)-Currency translation effects53(163)(179)(5)(19)(1)Transfers and other movements632(1)(72)(4.320)	
Cost286.280875.7984.349.29489.587151.942102.3725.85Additions101.1034.7871403.26568.860Capitalised projects-2.93714.3092474(17.722)Disposals(1)(1)(684)(582)(119)-Currency translation effects53(163)(179)(5)(19)(1)Transfers and other movements632(1)(72)(4.320)As at 30 June 2015286.342879.6744.368.15989.141155.471149.1895.92	
As at 1 January 2015286.280875.7984.349.29489.587151.942102.3725.85Additions101.1034.7871403.26568.860Capitalised projects-2.93714.3092474(17.722)Disposals(1)(1)(684)(582)(119)-Currency translation effects53(163)(179)(5)(19)(1)Transfers and other movements632(1)(72)(4.320)As at 30 June 2015286.342879.6744.368.15989.141155.471149.1895.92	Total
Additions       10       1.103       4.787       140       3.265       68.860         Capitalised projects       -       2.937       14.309       2       474       (17.722)         Disposals       (1)       (1)       (684)       (582)       (119)       -         Currency translation effects       53       (163)       (179)       (5)       (19)       (1)         Transfers and other movements       -       -       632       (1)       (72)       (4.320)         As at 30 June 2015       286.342       879.674       4.368.159       89.141       155.471       149.189       5.92	
Capitalised projects       -       2.937       14.309       2       474       (17.722)         Disposals       (1)       (1)       (684)       (582)       (119)       -         Currency translation effects       53       (163)       (179)       (5)       (19)       (1)         Transfers and other movements       -       -       632       (1)       (72)       (4.320)         As at 30 June 2015       286.342       879.674       4.368.159       89.141       155.471       149.189       5.92	5.273
Disposals       (1)       (1)       (684)       (582)       (119)       -         Currency translation effects       53       (163)       (179)       (5)       (19)       (1)         Transfers and other movements       -       -       632       (1)       (72)       (4.320)         As at 30 June 2015       286.342       879.674       4.368.159       89.141       155.471       149.189       5.92	78.165
Currency translation effects       53       (163)       (179)       (5)       (19)       (1)         Transfers and other movements       -       -       632       (1)       (72)       (4.320)         As at 30 June 2015       286.342       879.674       4.368.159       89.141       155.471       149.189       5.92	-
Transfers and other movements       -       -       632       (1)       (72)       (4.320)         As at 30 June 2015       286.342       879.674       4.368.159       89.141       155.471       149.189       5.92	1.387)
As at 30 June 2015 286.342 879.674 4.368.159 89.141 155.471 149.189 5.92	(314)
	3.761)
Accumulated Depreciation	7.976
As at 1 January 2015 - 379.129 1.892.498 53.692 131.784 - 2.45	7.103
Charge for the period - 15.187 63.401 2.079 3.463 -	84.130
Disposals (517) (582) (93) -	1.192)
Currency translation effects - (134) (8) (3) (47) -	(192)
Transfers and other movements         -         (19)         396         -         (113)         -	264
As at 30 June 2015 - 394.163 1.955.770 55.186 134.994 - 2.54	0.113
Net Book Value at 30 June 2015         286.342         485.511         2.412.389         33.955         20.477         149.189         3.38	7.863
Cost	
	7.150
	47.617
Capitalised projects 1.606 1.978 25.487 24 105 (29.200)	-
	3.693)
-	1.167)
•	8.788)
As at 30 June 2016 287.961 892.219 4.547.498 91.334 162.700 69.407 6.05	1.119
Accumulated Depreciation	
As at 1 January 2016 - 408.915 2.027.382 57.042 138.541 - 2.63	
Charge for the period - 14.767 75.939 2.154 3.118 -	1.880
Disposals - (12) (2.092) (622) (687) -	<b>1.880</b> 95.978
Currency translation effects - (232) (206) (2) (7) -	
Transfers and other movements (4) -	95.978
As at 30 June 2016 - 423.438 2.101.023 58.572 140.961 - 2.72	95.978 (3.413)
Net Book Value at 30 June 2016         287.961         468.781         2.446.475         32.762         21.739         69.407         3.32	95.978 (3.413) (447)

'Transfers and other movements' in assets under construction include the transfer of computer software development costs to intangible assets.

'Transfers and other movements' in plant and machinery include an impairment of  $\in 8,3m$  which relates to the pipeline between Thessaloniki and Skopje. The pipeline is an asset of the Group's subsidiary Vardax S.A. The impairment is included in the line "Cost of Sales" in the income statement.

## CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# 12. INTANGIBLE ASSETS

Gut	Goodwill	Retail Service Station Usage Rights	Computer software	Licences & Rights	Other	Total
<u>Cost</u>	133.914	51.365	96.582	38.769	74.260	394.890
As at 1 January 2015 Additions	155.914	<b>51.305</b> 102	<b>90.582</b> 520	<b>38.709</b> 7	7 <b>4.200</b> 62	<b>394.890</b> 691
Currency translation effects and other movements	-	(1.382)	2.996	1.232	62 63	2.909
As at 30 June 2015	133.914	50.085	100.098	40.008	74.385	<u>398.490</u>
Accumulated Amortisation						
As at 1 January 2015	71.829	26.138	85.717	27.260	51.968	262.912
Charge for the period	-	1.851	2.391	1.005	3.903	9.150
Currency translation effects and other movements	-	(779)	(97)	779	97	-
As at 30 June 2015	71.829	27.210	88.011	29.044	55.968	272.062
Net Book Value at 30 June 2015	62.085	22.875	12.087	10.964	18.417	126.428
Cost						
As at 1 January 2016	133.914	50.276	100.705	40.016	73.812	398.723
Additions	-	70	1.120	167	12	1.369
Currency translation effects and other movements	-	(156)	1.409	349	(58)	1.544
As at 30 June 2016	133.914	50.190	103.234	40.532	73.766	401.636
Accumulated Amortisation						
As at 1 January 2016	71.829	29.019	91.103	30.060	59.650	281.661
Charge for the period		1.620	2.315	1.047	2.372	7.354
Currency translation effects and other movements	-	-	(51)	52	-	1
As at 30 June 2016	71.829	30.639	93.367	31.159	62.022	289.016
Net Book Value at 30 June 2016	62.085	19.551	9.867	9.373	11.744	112.620

'Currency translation effects and other movements' in computer software include the transfer of computer software development costs from assets under construction to intangible assets.

## CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016

(All amounts in Euro thousands unless otherwise stated)

## **13. INVENTORIES**

	As at		
	30 June 2016	31 December 2015	
Crude oil	272.493	180.149	
Refined products and semi-finished products	403.985	400.301	
Petrochemicals	19.643	22.286	
Consumable materials and other spare parts	83.500	83.705	
- Less: Impairment provision for consumables and spare parts	(30.827)	(24.416)	
Total	748.794	662.025	

The cost of inventories included in "Cost of sales" amounts to  $\notin 2,1$  billion (30 June 2015:  $\notin 2,9$  billi**a**). Cost of sales also include an amount  $\notin 2,9$  million relating to a write-down of inventories remaining unsold to their net realisable value, as at 30 June 2016 ( $\notin 4,5$  millionas at 30 June 2015).

Hellenic Petroleum SA is obliged to keep crude oil and refined products stocks in order to fulfil the EU requirement for compulsory Stock obligations (90 days stock directive), as legislated by Greek Law 3054/2002. Part of this obligation is delegated to OTSM S.A, a subsidiary of an associate company, DMEP Holdco Ltd.

## 14. TRADE AND OTHER RECEIVABLES

	As at		
	30 June 2016	31 December 2015	
Trade receivables	550.667	504.984	
- Less: Provision for impairment of receivables	(227.870)	(211.349)	
Trade receivables net	322.797	293.635	
Other receivables	469.172	471.003	
- Less: Provision for impairment of receivables	(29.667)	(34.005)	
Other receivables net	439.505	436.998	
Deferred charges and prepayments	23.050	21.509	
Total	785.352	752.142	

As part of its working capital management, the Group utilises factoring facilities to accelerate the collection of cash from its customers in Greece. Non-recourse factoring, is excluded from balances shown above.

Other receivables include balances in respect of VAT, income tax prepayment, advances to suppliers and advances to personnel. This balance as at 30 June 2016 includes an amount of  $\notin$ 54m (31 December 2015:  $\notin$ 54m) of WT approved refunds which has been withheld by the customs office due to a dispute relating to stock shortages. The Group has filed a specific legal objection and claims against this action and expects to fully recover this amount following the conclusion of the relevant legal proceedings (Note 23). The fair values of trade and other receivables approximate their carrying amount.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## 15. CASH, CASH EQUIVALENTS AND RESTRICTED CASH

	As at		
	30 June 2016	31 December 2015	
Cash at Bank and in Hand	1.244.066	1.952.808	
Cash and Cash Equivalents	1.244.066	1.952.808	
Restricted Cash	168.638	155.556	
Total Cash, Cash Equivalents and Restricted Cash	1.412.704	2.108.364	

Restricted cash mainly relates to a deposit with Piraeus Bank ( $\in$ 156 million), which is provided as a guarantee to the European Investment Bank in relation to the Company's  $\in$ 200 million Facility Agreement B with the htter. This is also matched by an equal loan facility from Piraeus Bank which is included in the Group's gross debt.

The outstanding balance under the EIB Facility Agreement B as at 30 June 2016 was  $\leq 133$  million, in accordance with the amortization schedule, whilst the outstanding balance of the Piraeus loan as at 30 June 2016 was  $\leq 156$  million. This is expected to be reduced to  $\leq 133$  million in the following months. The guarantee agreement between Piraeus Bank and the European Investment Bank matured on 15 June 2016 and has been renewed for an additional year.

The effect of the loan and the deposit is a grossing up of the Statement of Financial Position with no effect to the Net Debt position and Net Equity of the Group.

The balance of cash at bank denominated in US Dollars as at 30 June 2016 was \$ 427.322 (euro equivalent €374.754). The respective amount as at 31 December 2015 was \$ 920.895 (euro equivalent €845.866). A significant amount of cash held as at  $31^{st}$  December 2015, has been used to repay the \$400 million Eurobond which matured in May 2016.

## **16. SHARE CAPITAL**

	Number of Shares (authorised and issued)	Share Capital	Share premium	Total
As at 1 January & 31 December 2015	305.635.185	666.285	353.796	1.020.081
As at 30 June 2016	305.635.185	666.285	353.796	1.020.081

All ordinary shares were authorised, issued and fully paid. The nominal value of each ordinary share is  $\notin 2,18$  (31 December 2015:  $\notin 2,18$ ).

No vesting of share options took place during the six month period ended 30 June 2016.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## **17. RESERVES**

	Statutory reserve	Special reserves	S Hedging reserve	Share-based payment reserve	Tax-free reserves	Other Reserves	Total
Balance at 1 January 2015	118.668	98.420	(41.982)	3.640	271.845	(15.578)	435.013
Cash flow hedges - Fair value gains / (losses) on cash flow hedges Derecognition of (gains) / losses on hedges through	-		8.074	-	-	-	8.074
comprehensive income	-	-	28.609	-	-	-	28.609
Fair value gains / (losses) on available-for-sale financial assets Currency translation differences and other movements	-	-	-	-	-	(95) (362)	(95) (362)
Balance at 30 June 2015	118.668	98.420	(5.299)	3.640	271.845	(16.035)	471.239
Balance at 31 December 2015 and 1 January 2016	118.668	98.420	(22.236)	747	263.047	(14.917)	443.729
Fair value gains / (losses) on cash flow hedges Derecognition of (gains) / losses on hedges through	-	-	13.269	-	-	-	13.269
comprehensive income	-	-	19.642	-	-	-	19.642
Actuarial gains/(losses) on defined benefit pension plans Fair value gains / (losses) on available-for-sale financial	-	-	-	-	-	(5.300)	(5.300)
assets	-	-	-	-	-	(4.991)	(4.991)
Currency translation differences and other movements		-	-	-	-	(1.171)	(1.171)
As at 30 June 2016	118.668	98.420	10.675	747	263.047	(26.379)	465.178

#### Statutory reserves

Under Greek law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of the outstanding share capital. This reserve cannot be distributed, but can be used to offset accumulated losses.

#### Special reserves

Special reserves primarily relate to reserves arising from tax revaluations in accordance with relevant legislation in prior years. Where considered appropriate deferred tax provisions are booked in respect of these reserves.

#### Tax-free reserves

Tax-free reserves include:

- (i) Retained earnings which have not been taxed with the prevailing corporate income tax rate as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital.
- (ii) Retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## 18. BORROWINGS

	As at		
	30 June 2016	31 December 2015	
Non-current borrowings			
Bank borrowings	971.260	794.634	
Eurobonds	312.330	799.014	
Finance leases	4.053	4.306	
Total non-current borrowings	1.287.643	1.597.954	
Current borrowings			
Short term bank borrowings	1.288.084	1.226.063	
Eurobonds	483.174	361.641	
Current portion of long-term bank borrowings	44.807	44.796	
Finance leases - current portion	531	533	
Total current borrowings	1.816.596	1.633.033	
Total borrowings	3.104.239	3.230.987	

Gross borrowings of the Group by maturity as at 30 June 2016 and 31 December 2015 are summarised in the table below (amounts in  $\in$  million):

			Balance as at	Balance as at
	Company	Maturity	30 June 2016	31 December 2015
<ol> <li>Syndicated credit facility €40 million</li> </ol>	HPF plc	Jul 2016	40	40
<ol> <li>Syndicated credit facility €10 million</li> </ol>	HPF plc	Jul 2018	10	10
<ol> <li>Syndicated bond loan €350 million</li> </ol>	HP SA	Jul 2018	343	341
2. Bond loan €400 million	HP SA	Oct 2016	284	225
<ol><li>Bond loan €200 million</li></ol>	HP SA	Jan 2018	199	199
<ol> <li>Bond loan SBF €400 million</li> </ol>	HP SA	Nov 2017	198	-
5. European Investment Bank ("EIB")Term loan	HP SA	Jun 2022	267	289
6. Eurobond €500 million	HPF plc	May 2017	483	485
7. Eurobond \$400 million	HPF plc	May 2016	-	362
8. Eurobond €325 million	HPF plc	Jul 2019	312	314
9. Bilateral lines	Various	Various	963	961
10. Finance leases	Various	Various	5	5
Total			3.104	3.231

The Group has centralized treasury operations which coordinate and control the funding and cash management activities of all group companies. Within this framework, Hellenic Petroleum Finance plc (HPF) was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

Borrowings with significant movements during 2016 are described below:

## Bond loan €400 million

In June 2014, Hellenic Petroleum S.A. extended the maturity date of a  $\leq 400$  million syndicated bond loan agreement from December 2014 to 30 December 2015 with a six month extension option, achieving at the same time improvements in cost and general terms and conditions. In September 2015 Hellenic Petroleum S.A. extended the maturity date to June 2016. In April 2016, Hellenic Petroleum S.A. made an additional drawdown of  $\leq 60$  million under the facility and the balance of the loan as at 30 June 2016 was  $\leq 284$  million. In June 2016 Hellenic Petroleum S.A. extended the facility maturity date to October 2016.

## Stand By Facility €400 million

In May 2016 Hellenic Petroleum S.A. concluded a  $\notin$  400 million stand-by facility with a tenor of 18 months and an extension option for a further 6 months. The facility has two Tranches, a committed Tranche of  $\notin$ 240 million and an uncommitted Tranche of  $\notin$ 160 million.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## EIB Term Loans

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of  $\notin$ 400 million( $\notin$ 200 million each). The purpose of the loans wasto finance part of the investment program relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of twelve years with amortization beginning in December 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee (see note 15). This is normal practice for EIB lending particularly during the construction phase of large projects. Total repayments on both loans up to 30 June 2016 amounted to  $\notin$  133 million ( $\notin$ 22 million paid during 2016). See also note 15 - Cash and Cash Equivalents.

## Eurobond \$400m

In May 2014 the Group issued a \$400 million two-year Eurobond, with a 4,625% annual coupon, maturing in May 2016. In May 2016 Hellenic Petroleum Finance repaid the \$400 million Eurobond upon maturity.

## **19. TRADE AND OTHER PAYABLES**

	As at			
	30 June 2016	31 December 2015		
Trade payables	1.727.792	2.626.459		
Accrued Expenses & Deferred Income	100.894	73.535		
Other payables	56.802	95.384		
Total	1.885.488	2.795.378		

Trade payables comprise amounts payable or accrued in respect of supplies of crude oil, products, commodity derivative contracts and services. Following the Greek crisis and particularly the imposition of capital controls on 28 June 2015 in Greece, open credit from suppliers has reduced materially. This is gradually being changed as the performance of the Group is positive and its dependence on the Greek economy less profound. It should also be noted that the value of open credit and trade payables is driven by the level of prices and the exchange rate between US\$ and Euro at the balance sheet date as most purchases take place on the basis of US\$.

Trade payables, as at 30 June 2016 and 31 December 2015, include amounts in respect of crude oil imports from Iran which were received between December 2011 and March 2012 as part of a long term contract with NIOC. Despite repeated attempts to settle the payment for these cargoes through the international banking system between January and June 2012, it was not possible to do so. This was due to the fact that payments to Iranian banks and state entities were not accepted for processing by the International banking system due to US and International sanctions. After 30 June 2012, Hellenic Petroleum was prohibited to effect payments to NIOC by virtue of EU sanctions (Council Regulation (EU) No. 267/2012 of 23 March 2012). The Group duly notified its supplier of this restriction on payments and the inability to accept further crude oil cargoes under the contract, which is due to the EU sanctions posing legal constraints outside its control.

On 18 October 2015, by Decision (CFSP) 2015/1863, the Council of the European Union (EU) decided to terminate implementation of all Union economic and financial sanctions against Iran, taking into account UNSCR 2231 (2015) and Annex B to UNSCR 2231 (2015), simultaneously with the IAEA-verified implementation by Iran of agreed nuclear-related measures. On 16 January 2016 ("Implementation Day"), by Decision (CFSP) 2016/37, the Council decided that Decision (CFSP) 2015/1863 shall apply from that date. On the same date U.S and other International Restrictive Measures were also partially lifted. In light of the above developments, Hellenic Petroleum and NIOC executed a Heads of agreement on 22 January 2016 for the recommencement of their commercial relationship for the supply of crude and for the settlement of the overdue amounts. Implementation of the agreement, which commenced during April 2016, is in full compliance with the prevailing EU and international framework as well as applicable sanctions. In accordance with the Heads of agreement, the relevant amount which falls due after twelve months has been transferred from trade payables to other long-term liabilities as at 30 June 2016.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Fune thousands unloss otherwise stated)

(All amounts in Euro thousands unless otherwise stated)

Where deemed beneficial to the Group, in order to achieve better terms (such as better pricing, higher credit limits, longer payment terms), the Group provides short term letters of credit or guarantee for the payment of liabilities arising from trade creditors, making use of its existing credit lines with its banks. To the extent these liabilities materialise before the balance sheet date, they are included in the balance under trade creditors.

Other payables include amounts in respect of payroll and other staff related costs, social security obligations and sundry taxes.

## 20. CASH GENERATED FROM OPERATIONS

	Note	For the six month p 30 June 2016	eriod ended 30 June 2015
Profit / (loss) before tax		145.451	95.250
Adjustments for:			
Depreciation and amortisation of property, plant and equipment and	1		
intangible assets	11, 12	103.332	93.280
Impairment of fixed assets	11	8.314	-
Amortisation of grants	5	(703)	(1.032)
Finance costs - net	6	98.251	100.440
Share of operating profit of associates	8	(2.360)	(10.962)
Provisions for expenses and valuation charges		30.349	21.322
Foreign exchange (gains) / losses	7	(10.871)	20.682
Discounting effect on long term payables	5	(13.500)	-
(Gain) / Loss on sales of property, plant and equipment	5	(75)	(3)
		358.188	318.977
Changes in working capital			
(Increase)/Decrease in inventories		(85.310)	(152.148)
(Increase)/Decrease in trade and other receivables		(55.392)	(68.487)
(Decrease)/Increase in payables		(636.695)	201.169
	_	(777.397)	(19.466)
Net cash (outflow)/inflow from operating activities		(419.209)	299.511

## 21. RELATED PARTY TRANSACTIONS

Included in the condensed interim consolidated statement of comprehensive income are proceeds, costs and expenses, which arise from transactions between the Group and related parties. Such transactions mainly comprise sales and purchases of goods and services in the ordinary course of business and are conducted under normal trading and commercial terms on an arm's length basis.

Transactions have been carried out with the following related parties:

- a) Associates and joint ventures of the Group consolidated under the equity method.
  - Athens Airport Fuel Pipeline Company S.A. (EAKAA)
  - Public Gas Corporation of Greece S.A. (DEPA)
  - Elpedison B.V.
  - Spata Aviation Fuel Company S.A. (SAFCO)
  - HELPE Thraki S.A.
  - Biodiesel S.A.
  - Superlube LTD
  - D.M.E.P. HOLDCO

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016

(All amounts in Euro thousands unless otherwise stated)

	For the six month period ended			
	30 June 2016	30 June 2015		
Sales of goods and services to related parties				
Associates	340.256	432.304		
Joint ventures	67	258		
Total	340.323	432.562		
Purchases of goods and services from related parties				
Associates	330.815	429.135		
Joint ventures	1.547	963		
Total	332.362	430.098		
	As at			
	30 June 2016	31 December 2015		
Balances due to related parties				
(Trade and other creditors)				
Associates	44.801	73.348		
Joint ventures	574	294		
Total	45.375	73.642		
Balances due from related parties				
(Trade and other debtors)				
Associates	24.402	42.062		
Joint ventures	9	101		
Total	24.411	42.163		

The parent company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to Elpedison B.V. The outstanding amount of these as at 30 June 2016 was  $\notin$  99 million  $\beta$ 1 December 2015:  $\notin$ 105 million).

- b) Government related entities which are under common control with the Group due to the shareholding and control rights of the Hellenic State and with which the Group has material transactions or balances:
  - Public Power Corporation Hellas S.A.
  - Hellenic Armed Forces
  - Road Transport S.A.
  - Trainose S.A.

During the six month period ended 30 June 2016, transactions and balances with the above government related entities are as follows:

Sales of goods and services amounted to €55 million(30 June 2015: €123 million);

Purchases of goods and services amounted to €25 milion (30 June 2015: €24 million);

Receivable balances of €22 million (31 December 2015: €31 million);

Payable balances of €4 million (31 December 2015: €0 million).

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

c) Key management includes directors (Executive and Non-Executive Members of the board of Hellenic Petroleum S.A.) and General Managers. The compensation paid or payable to the aforementioned key management amounted as follows:

	For the six month period ended 30 June 2016			For the six month period ended 30 June 2015			
	Short term employee benefits	Termination benefits		Short term employee benefits	Termination benefits	Number of Members/ Managers	
<b>BOD</b> Executive Members	560	-	4	592	512	8	
<b>BOD</b> Non Executive Members	229	-	10	267	-	14	
General Managers	768	523	8	776	906	8	
Total	1.557	523	-	1.635	1.418		

The above table includes benefits paid or payable to Members/Managers for the period during which they held the specific position. In cases where a General Manager is concurrently serving as a BOD Member as well, the respective benefits are included as Board Executive Members remuneration. The Number of Members/Managers refers to Members/Managers who were included in one of the above categories even for part of the period.

- d) The Group participates in the following jointly controlled operations with other third parties relating to exploration and production of hydrocarbons in Greece and abroad:
  - Edison International SpA (Greece, Patraikos Gulf).
  - Calfrac Well Services Ltd (Greece, Sea of Thrace concession).

## 22. COMMITMENTS

Capital expenditure contracted for as of 30 June 2016 amounts to €38 million (31 December 2015: €35 million).

## 23. CONTINGENCIES AND LITIGATION

The Group has contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business. They are as follows:

## (a) Business issues

(i) Unresolved legal claims

The Group is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business. Based on currently available information and the opinion of legal counsel, management believes the final outcome will not have a significant effect on the Group's operating results or financial position, over and above provisions already reflected in the consolidated financial information.

(ii) Guarantees

The parent Company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to subsidiaries and associates of the Group, the outstanding amount of which as at 30 June 2016 was the equivalent of  $\leq 1.051$  million (31 December 2015:  $\leq 1.427$  million). Out of these,  $\leq 952$  million (3 December 2015:  $\leq 1.322$  million) are included in consolidated borrowings of the Group and are presented as such in this financial information.

(iii) International operations

The Group's international operations face a number of legal issues related to changes in local permits and tax regulations, however it is considered that they do not present any material impact on the consolidated financial statements. Such cases include a dispute in connection with the local tank depots of Jugopetrol AD in Montenegro, as well as the re-opening of the Commission for the Protection of Competition in Cyprus' investigation against the

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

Petroleum companies operating there (wholesale), for the period from 1 October 2004 to 22 December 2006, according to which a fine of  $\leq 14$  million against the Company had been imposed in 2011. Management believes that no additional material liabilities will arise as a result of these cases over and above those recognised in the consolidated financial information.

## (b) Taxation and customs

## (i) Open tax years

Income tax audits for the Group's most important Greek legal entities have been completed up to and including the financial year ended 31 December 2009, with the exception of EKO where income tax audits have been concluded up to and including the financial year ended 31 December 2007, while ongoing audits are in place for financial years from 2008 up to and including the year ended 31 December 2010 for EKO, as well as for financial years from 2010 up to and including the years ended 31 December 2012 and 31 December 2014, for HELPE. Furthermore, for these legal entities, provisional tax audits mainly relating to VAT refunds have been concluded up to more recent dates for the same entities. Management believes that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the consolidated financial information.

It is noted that for financial years ending 31 December 2011 up to 31 December 2015, Greek legal entities are subject to annual tax audits from their statutory auditors. All the relevant Group companies were audited for the financial years ended 31 December 2011- 2014 obtaining unqualified tax audit certificates. It is expected that all relevant Group companies will also obtain unqualified tax certificates for the financial year 2015.

## (ii) Assessments of customs and fines

In 2008, Customs authorities assessed additional customs duties and penalties amounting to approximately  $\notin$ 40 million for alleged "stock shortages" during the years 2001-2005. The Company has duly filed contestations before the Administrative Court of First Instance, and Management believes that this case will have a positive outcome when the court hearings take place.

Notwithstanding the filing of the above contestations, the Customs office withheld an amount of €54 mllion (full payment plus surcharges) of established VAT refunds (Note 14), an action against which the Company filed two Contestations before the Administrative Courts of Athens and Piraeus. The Administrative Court of Athens ruled that the withholding effected by the Tax Office was done against the law.

The Company considers that it will be able to recover the above amounts.

## 24. DIVIDENDS

On 2 June 2016, the AGM approved the proposal of the BOD to not distribute a dividend for the year ended 31 December 2015. The Board will re-evaluate distribution and dividend payment during 2016.

## CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# 25. LIST OF PRINCIPAL CONSOLIDATED SUBSIDIARIES AND ASSOCIATES INCLUDED IN THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION

			EFFECTIVE	
		COUNTRY OF	PARTICIPATION	METHOD OF
COMPANY NAME	ACTIVITY	REGISTRATION	PERCENTAGE	CONSOLIDATION
EKO S.A	Marketing	GREECE	100,00%	FULL
HELLENIC FUELS S.A.	Marketing	GREECE	100,00%	FULL
EKOTA KO S.A.	Marketing	GREECE	49,00%	FULL
EKO KALYPSO M.E.P.E.	Marketing	GREECE	100.00%	FULL
EKO ATHINA MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO ARTEMIS MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO DIMITRA MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO IRA MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO AFRODITI MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO BULGARIA EAD	Marketing	BULGARIA	100,00%	FULL
EKO SERBIA AD	Marketing	SERBIA	100,00%	FULL
HELLENIC PETROLEUM INTERNATIONAL S.A.	Holding	AUSTRIA	100,00%	FULL
HELPE CYPRUS LTD	Marketing	U.K	100,00%	FULL
RAMOIL S.A.	Marketing	CYPRUS	100,00%	FULL
HELLENIC PETROLEUM BULGARIA (HOLDINGS) LTD	Holding	CYPRUS	100,00%	FULL
HELLENIC PETROLEUM BULGARIA PROPERTIES LTD	Marketing	BULGARIA	100,00%	FULL
HELLENIC PETROLEUM SERBIA (HOLDINGS) LTD	Holding	CYPRUS	100,00%	FULL
JUGOPETROL AD	Marketing	MONTENEGRO	54,35%	FULL
GLOBAL ALBANIA S.A	Marketing	ALBANIA	99,96%	FULL
ELPET BALKANIKI S.A.	Holding	GREECE	63,00%	FULL
VARDAX S.A	Pipeline	GREECE	50,40%	FULL
OKTA CRUDE OIL REFINERY A.D	Refining	FYROM	51,35%	FULL
A SPROFOS S.A	Engineering	GREECE	100,00%	FULL
DIAXON S.A.	Petrochemicals	GREECE	100,00%	FULL
POSEIDON MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
APOLLON MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
HELLENIC PETROLEUM FINANCE PLC	Treasury services	U.K	100,00%	FULL
HELLENIC PETROLEUM CONSULTING	Consulting services	GREECE	100,00%	FULL
HELLENIC PETROLEUM R.E.S S.A.	Energy	GREECE	100,00%	FULL
HELPE-LARCO ENERGIAKI SERVION S.A.	Energy	GREECE	51,00%	FULL
HELPE-LARCO ENERGIAKI KOKKINOU S.A.	Energy	GREECE	51,00%	FULL
ENERGIA KI PYLOY METHONIS S.A.	Energy	GREECE	100,00%	FULL
HELPE PATRAIKOS S.A.	E&P of hydrocarbons	GREECE	100,00%	FULL
HELPE UPSTREAM S.A	E&P of hydrocarbons	GREECE	100,00%	FULL
ELPEDISON B.V.	Power Generation	NETHERLANDS	50,00%	EQUITY
SAFCO S.A.	Airplane Fuelling	GREECE	33,33%	EQUITY
DEPA S.A.	Natural Gas	GREECE	35,00%	EQUITY
E.A.K.A.A S.A.	Pipeline	GREECE	50,00%	EQUITY
HELPE THRAKI S.A	Pipeline	GREECE	25,00%	EQUITY
BIODIESEL S.A.	Energy	GREECE	25,00%	EQUITY
SUPERLUBE LTD	Lubricants	CYPRUS	65,00%	EQUITY
DMEP HOLDCO LTD	Trade of crude/products	U.K	48,00%	EQUITY
	1			-

## 26. EVENTS OCCURING AFTER THE REPORTING PERIOD

No material events took place after the end of the reporting period and up to the date of publication of the financial statements.



4.2. Condensed Interim Financial Information

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED

**30 JUNE 2016** 



CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

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CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# I. Company Information

Directors	Efstathios Tsotsoros – Chairman of the Board Grigorios Stergioulis – Chief Executive Officer Andreas Shiamishis – Member Ioannis Psichogios – Member Georgios Grigoriou – Member Georgios Stampoulis – Member Dimitrios Kontofakas – Member Theodoros–Achilleas Vardas – Member Theodoros Pantalakis – Member Constantinos Papagiannopoulos – Member Panagiotis Ofthalmides – Member Spiridon Pantelias – Member Stratis Zafiris – Member
Other Board Members during the year	Georgios Maloglou (Until 27/4/2016)
Registered Office:	8A Chimarras Str. GR 15125 Maroussi, Greece
Registration number:	2443/06/B/86/23
General Commercial Registry:	000296601000
Auditors:	PricewaterhouseCoopers S.A. 268 Kifissias Ave. 152 32 Halandri Greece



## **Report on Review of Interim Financial Information**

#### To the Shareholders of Hellenic Petroleum S.A.

#### Introduction

We have reviewed the accompanying condensed statement of financial position of Hellenic Petroleum S.A. ("the Company"), as of 30 June 2016 and the related condensed statements of comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, that comprise the interim condensed financial information and which form an integral part of the six-month financial report as required by L.3556/2007. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with International Financial Reporting Standards as they have been adopted by the European Union and applied to interim financial reporting (International Accounting Standard "IAS 34"). Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with IAS 34.

#### <u>Reference to Other Legal and Regulatory Requirements</u>

Our review has not revealed any inconsistency or discrepancy of the other information of the sixmonth financial report, as required by article 5 of L.3556/2007, with the accompanying interim condensed financial information.



PricewaterhouseCoopers S.A. Certified Auditors - Accountants 268, Kifissias Avenue 152 32 Halandri SOEL Reg. No 113

Konstantinos Michalatos Certified Auditor - Accountant SOEL Reg. No 17701

Athens, 25 August 2016 Certified Auditor – Accountant

PricewaterhouseCoopers SA, 268 Kifissias Avenue, 15232 Halandri, Greece T: +30 210 6874400, F: +30 210 6874444, www.pwc.gr 260 Kifissias Avenue & Kodrou Str., 15232 Halandri, T: +30 210 6874400, F: +30 210 6874444 17 Ethnikis Antistassis Str., 55134 Thessaloniki, T: +30 2310 488880, F: +30 2310 459487

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# II. Condensed Interim Statement of Financial Position

		As at	
	Note	30 June 2016	31 December 2015
ASSETS			
Non-current assets			
Property, plant and equipment	10	2.736.204	2.774.026
Intangible assets	11	8.378	8.371
Investments in subsidiaries, associates and joint ventures		651.626	656.326
Deferred income tax assets		124.157	177.639
Available-for-sale financial assets	3	3.017	50
Loans, advances and long-term assets	12	19.034	16.654
		3.542.416	3.633.066
Current assets			
Inventories	12	673.299	580.747
Trade and other receivables	13	960.980	1.001.818
Derivative financial instruments	3	11.540	-
Cash, cash equivalents and restricted cash	14	1.208.209	1.839.156
······		2.854.028	3.421.721
Total assets		6.396.444	7.054.787
EQUITY			
Share capital	15	1.020.081	1.020.081
Reserves	15	462.822	438.818
Retained Earnings	10	(88.803)	(234.008)
Total equity		1.394.100	1.224.891
LIABILITIES Non- current liabilities			
Borrowings	17	1.312.187	1.536.414
Retirement benefit obligations		85.488	77.500
Provisions for other liabilities and charges		3.336	3.000
Other long term liabilities		246.560	12.400
•		1.647.571	1.629.314
Current liabilities			
Trade and other payables	18	1.810.405	2.744.965
Derivative financial instruments	3	-	34.814
Borrowings	17	1.543.725	1.419.687
Dividends payable		643	1.116
. 1 . 7		3.354.773	4.200.582
Total liabilities		5.002.344	5.829.896
Total equity and liabilities		6.396.444	7.054.787

The notes on pages 9 to 28 are an integral part of this condensed interim financial information.

E. Tsotsoros	G.Stergioulis	A. Shiamishis	S. Papadimitriou

Chairman of the Board

Chief Executive Officer

Chief Financial Officer

Accounting Director

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# III. Condensed Interim Statement of Comprehensive Income

		For the six month period ended		For the three month period ended		
	Note	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)	
Sales		2.641.400	3.357.750	1.531.488	1.658.395	
Cost of sales		(2.348.533)	(3.079.131)	(1.354.112)	(1.534.155)	
Gross profit		292.867	278.619	177.376	124.240	
Selling and distribution expenses		(41.292)	(59.231)	(21.808)	(31.478)	
Administrative expenses		(39.653)	(33.828)	(23.014)	(15.273)	
Exploration and development expenses		(151)	(670)	(73)	(315)	
Other operating income / (expenses) - net	5	8.700	1.921	7.438	1.626	
Dividend income		38.348	32.659	38.348	32.526	
Operating profit / (loss)	_	258.819	219.470	178.266	111.326	
Finance (expenses) / income -net	6	(81.236)	(82.442)	(41.008)	(42.340)	
Currency exchange gains / (losses)	7	11.305	(20.180)	(304)	17.134	
Profit / (loss) before income tax		188.888	116.848	136.954	86.120	
Income tax expense	8	(43.683)	(28.311)	(31.883)	(18.239)	
Profit / (Loss) for the period		145.205	88.537	105.071	67.881	
Other comprehensive income:						
Items that will not be reclassified to profit or loss: Acruarial gains / (losses) on defined benefit pension plans	16	(3.914) ( <b>3.914</b> )	<u> </u>	(3.914) ( <b>3.914</b> )		
Items that may be reclassified subsequently to profit or loss:						
Fair value gains/(losses) on available-for-sale financial assets	16 16	(4.993)	8.073	(70)	- 3.949	
Fair value gains/(losses) on cash flow hedges Derecognition of gains/(losses) on hedges through		13.269		16.425		
comprehensive income	16	19.642 27.918	28.609 36.682	19.642 35.997	28.609 32.558	
Other Comprehensive income/(loss) for the period, net of tax		24.004	36.682	32.083	32.558	
Total comprehensive income/(loss) for the period		169.209	125.219	137.154	100.439	
Basic and diluted earnings per share (expressed in Euro per share)	9	0,48	0,29	0,34	0,22	

The notes on pages 9 to 28 are an integral part of this condensed interim financial information.

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# IV. Condensed Interim Statement of Changes in Equity

	Note	Share Capital	Reserves	Retained Earnings	Total Equity
Balance at 1 January 2015		1.020.081	429.994	(273.388)	1.176.687
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive	16	-	8.073	-	8.073
income	16	-	28.609	-	28.609
Other comprehensive income	-	-	36.682	-	36.682
Profit / (Loss) for the period	-	-	-	88.537	88.537
Total comprehensive income / (loss) for the period	_	-	36.682	88.537	125.219
Balance at 30 June 2015	_	1.020.081	466.676	(184.851)	1.301.906
Balance at 31 December 2015 1 January 2016	-	1.020.081	438.818	(234.008)	1.224.891
Fair value gains/ (losses) on available-for-sale financial assets	16	-	(4.993)	-	(4.993)
Actuarial gains / (losses) on defined benefit pension plans	16	-	(3.914)	-	(3.914)
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive	16	-	13.269	-	13.269
income	16	-	19.642	-	19.642
Other comprehensive income		-	24.004	-	24.004
Profit / (Loss) for the period	_	-	-	145.205	145.205
Total comprehensive income / (loss) for the period	_	-	24.004	145.205	169.209
Balance at 30 June 2016	_	1.020.081	462.822	(88.803)	1.394.100

The notes on pages 9 to 28 are an integral part of this condensed interim financial information.

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# V. Condensed Interim Statement of Cash Flows

		For the six month pe	iod ended	
	Note	30 June 2016	30 June 2015	
Cash flows from operating activities				
Cash inflow / (outflow) from operations	19	(445.237)	272.986	
Income tax paid		-	(15.933)	
Net cash inflow / (outflow) from operating activities		(445.237)	257.053	
Cash flows from investing activities				
Purchase of property, plant and equipment & intangible assets	10,11	(36.800)	(68.470)	
Dividends received		37.684	23.159	
Interest received	6	6.783	10.308	
Participation in share capital increase of affiliated companies		(2.000)	(850)	
Net cash inflow / (outflow) from investing activities	_	5.667	(35.853)	
Cash flows from financing activities				
Interest paid		(90.439)	(69.833)	
Dividends paid		(473)	(64.004)	
Proceeds from borrowings		287.500	354.398	
Repayments of borrowings		(387.689)	(150.252)	
Net cash inflow / (outflow) from financing activities		(191.101)	70.309	
Net (decrease) / increase in cash, cash equivalents and restricted cash		(630.671)	291.509	
Cash, cash equivalents and restricted cash at beginning of the period	14	1.839.156	1.593.262	
Exchange gains / (losses) on cash, cash equivalents and restricted cash		(276)	9.629	
Net (decrease) / increase in cash, cash equivalents and restricted cash		(630.671)	291.509	
Cash, cash equivalents and restricted cash at end of the period	14	1.208.209	1.894.400	

The notes on pages 9 to 28 are an integral part of this condensed interim financial information.

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

# VI. Notes to the Condensed Interim Financial Information

## 1. GENERAL INFORMATION

Hellenic Petroleum S.A. (the "Company") operates in the energy sector in Greece. The Company's activities include refining and marketing of oil products, the production and marketing of petrochemical products and exploration for hydrocarbons.

#### 2. BASIS OF PREPARATION, ACCOUNTING POLICIES AND ESTIMATES

#### **Basis** of preparation

The interim financial information of Hellenic Petroleum S.A is prepared in accordance with International Accounting Standard 34 (IAS 34) – *Interim Financial Reporting*, and presents the financial position, results of operations and cash flows of the Company on a going concern basis. In this respect Management has concluded that (a) the going concern basis of preparation of the accounts is appropriate, and (b) all assets and liabilities are appropriately presented in accordance with the Company's accounting policies.

This interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2015, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union. These can be found on the Company's website **www.helpe.gr**.

The condensed interim financial information for the six month period ended 30 June 2016 has been authorised for issue by the Board of Directors on 25 August 2016.

#### Accounting policies and the use of estimates

The accounting policies used in the preparation of the condensed interim financial information for the six month period ended 30 June 2016 are consistent with those applied for the preparation of the consolidated financial statements for the year ended 31 December 2015, except as described below. Where necessary, comparative figures have been reclassified to conform to changes in the presentation of the current year.

*New standards, amendments to standards and interpretations:* Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Company's evaluation of the effect of these new standards, amendments to standards and interpretations is set out below.

#### Standards and Interpretations effective for the current financial year:

• Annual Improvements to IFRSs 2012:

The amendments set out below describe the key changes to certain IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project. The adoption of these amendments did not have significant impact for the Company.

- *IFRS 2 "Share-based payment"*. The amendment clarifies the definition of a 'vesting condition' and separately defines 'performance condition' and 'service condition'.
- IFRS 3 "Business combinations". The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 "Financial instruments: Presentation". It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.
- *IFRS 8 "Operating segments"*. The amendment requires disclosure of the judgments made by management in aggregating operating segments.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

- *IFRS 13 "Fair value measurement"*. The amendment clarifies that the standard does not remove the ability to measure short-term receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.
- *IAS 16 "Property, plant and equipment"* and *IAS 38 "Intangible assets"*. Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.
- *IAS 24 "Related party disclosures"*. The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.
- *IAS 19R (Amendment) "Employee Benefits"*. These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The adoption of the amendment did not have significant impact for the Company.
- Annual Improvements to IFRSs 2014:

The amendments set out below describe the key changes to four IFRSs. Their adoption did not have significant impact for the Company.

- *IFRS 5 "Non-current assets held for sale and discontinued operations"*. The amendment clarifies that, when an asset (or disposal group) is reclassified from 'held for sale' to 'held for distribution', or vice versa, this does not constitute a change to a plan of sale or distribution, and does not have to be accounted for as such.
- IFRS 7 "Financial instruments: Disclosures". The amendment adds specific guidance to help management determine whether the terms of an arrangement to service a financial asset which has been transferred constitute continuing involvement and clarifies that the additional disclosure required by the amendments to IFRS 7, "Disclosure – Offsetting financial assets and financial liabilities" is not specifically required for all interim periods, unless required by IAS 34.
- IAS 19 "Employee benefits". The amendment clarifies that, when determining the discount rate for
  post-employment benefit obligations, it is the currency that the liabilities are denominated in that is
  important, and not the country where they arise.
- *IAS 34 "Interim financial reporting"*. The amendment clarifies what is meant by the reference in the standard to 'information disclosed elsewhere in the interim financial report'.
- *IFRS 11 (Amendment) "Joint Arrangements"*. This amendment requires an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a "business". The adoption of the amendment did not have significant impact for the Company.
- IAS 16 and IAS 38 (Amendments) "Clarification of Acceptable Methods of Depreciation and Amortisation". This amendment clarifies that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate and it also clarifies that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. The adoption of the amendment did not have significant impact for the Company.
- IAS 27 (Amendment) "Separate financial statements". This amendment allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements and clarifies the definition of separate financial statements. The adoption of the amendment did not have significant impact for the Company.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

• *IAS 1 (Amendment)" Disclosure Initiative"*. These amendments clarify guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The adoption of the amendment did not have significant impact for the Company.

#### Standards and Interpretations effective for subsequent periods:

- *IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods beginning on or after 1 January 2018).* IFRS 15 has been issued in May 2014. The objective of the standard is to provide a single, comprehensive revenue recognition model for all contracts with customers to improve comparability within industries, across industries, and across capital markets. It contains principles that an entity will apply to determine the measurement of revenue and timing of when it is recognised. The underlying principle is that an entity will recognise revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The Company is currently investigating the impact of the specific standard on its financial statements The standard has not yet been endorsed by the EU.
- *IFRS 9 "Financial Instruments" and subsequent amendments to IFRS 9 and IFRS 7 (<u>effective for annual periods beginning on or after 1 January 2018</u>). IFRS 9 replaces the guidance in IAS 39 which deals with the classification and measurement of financial assets and financial liabilities and it also includes an expected credit losses model that replaces the incurred loss impairment model used today. IFRS 9 establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model of IAS 39. The Company is currently investigating the impact of IFRS 9 on its financial statements. The Company cannot currently early adopt IFRS 9 as it has not been endorsed by the EU.*
- *IFRS 16 "Leases"* (*effective for annual periods beginning on or after 1 January 2019*). IFRS 16 has been issued in January 2016 and supersedes IAS 17. The objective of the standard is to ensure the lessees and lessors provide relevant information in a manner that faithfully represents those transactions. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently. The Company is currently investigating the impact of IFRS 16 on its financial statements. The standard has not yet been endorsed by the EU.
- *IFRS 10, IFRS 12 and IAS 28 (Amendments) "Investment Entities: Applying the Consolidation Exception"* (*effective for annual periods beginning on or after 1 January 2016).* These amendments clarify the application of the consolidation exception for investment entities and their subsidiaries. The amendments have not yet been endorsed by the EU.
- IAS 12 (Amendments) "Recognition of Deferred Tax Assets for Unrealised Losses" (<u>effective for annual</u> <u>periods beginning on or after 1 January 2017</u>). These amendments clarify the accounting for deferred tax assets for unrealised losses on debt instruments measured at fair value. The amendments have not yet been endorsed by the EU.
- IAS 7 (Amendments) "Disclosure initiative" (<u>effective for annual periods beginning on or after 1 January</u> 2017). These amendments require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities. The amendments have not yet been endorsed by the EU.
- *IFRS 2 (Amendments) "Classification and measurement of Shared-based Payment transactions" (effective for annual periods beginning on or after 1 January 2018).* The amendment clarifies the measurement basis for cash-settled, share-based payments and the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principles in IFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount

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for the employee's tax obligation associated with a share-based payment and pay that amount to the tax authority. The amendments have not yet been endorsed by the EU.

#### 3. FINANCIAL RISK MANAGEMENT

The Company's activities are primarily centred on its Downstream Refining (incl. Petrochemicals) & Marketing of petroleum products; with secondary activities relating to exploration of hydrocarbons. As such, the Company is exposed to a variety of financial and commodity markets risks including foreign exchange and commodity price risk, credit risk, liquidity risk, cash flow risk and interest-rate risk. In line with international best practices and within the context of local markets and legislative framework, the Company's overall risk management policies aim at reducing possible exposure to market volatility and / or mitigating its adverse effects on the financial position of the Company to the extent possible. In general, the key factors that impact the Company's operations are summarised as follows:

*Macroeconomic Environment:* Following seven years of economic depression and instability up to 2015, the economic and business environment in Greece remains challenging. The Greek economy returned to recession in 2015, following a mild recovery in 2014, mainly due to political and economic uncertainty. The implementation of capital controls on 28 June 2015 led to liquidity shortages while the agreement on a new programme for financial support in August 2015 introduced new fiscal adjustment measures.

The approval of the &6 billion bailout programme in August 2015 and the recapitalisation of the 4 systemic banks during December 2015 were key steps towards the stabilisation of the macroeconomic and financial environment in Greece. Official projections suggest growth in the second half of 2016, as consumer confidence is expected to strengthen and as structural reforms are projected to have a positive effect on investments. Inflation is expected to remain low due to the very depressed state of the economy while unemployment is expected to gradually decline.

While the bailout program has reduced the risk of economic instability in Greece, concerns around its implementation remain, a factor reflected in debt capital and equity markets risk assessment and pricing. The implementation of the program and its effects on the economy are beyond the Company's control. Management continually assesses the situation and its possible future impact to ensure that all necessary actions and measures are taken in order to minimize the impact on the Company's Greek operations.

Securing continuous crude oil supplies: Developments in the global and regional crude oil markets in the last 2 years have reduced the cost of raw material for the Company and increased optionality. International crude oil reference prices dropped by more than 70% compared to June 2014 peak. These developments led to lower cost of crude, for both sweet and especially sour grades, which represent the key source of feedstock for complex refiners like Hellenic Petroleum, thus improving the competitive position of Med refiners vs. their global peers. The Company was able to take advantage of this development and diversify its crude basket compared to previous years. On the other hand, the maintenance of high, relative to its monthly throughput, Compulsory Stock Obligation led to inventory losses been recorded during the last two years.

*Financing of operations:* In line with its medium term financing plan, the Company maintains a mix of long term, medium term and short term credit facilities by taking into consideration bank and debt capital markets' credit capacity, as well as cash flow planning and commercial requirements. Approximately 70% of total net borrowings are financed by medium to long term committed credit lines while the rest is financed by short term working capital credit facilities. Further details of the relevant loans and refinancing are provided in note 17, "Borrowings".

*Capital management:* Overall the Company has around G,0 billion of capital employed which is driven by its high capital investment in fixed assets, its investments in subsidiaries and associates, as well as working capital. As a result of the Company's investment plan, during the period 2007-2012, net debt level has reached 54% of total capital employed while the remaining amount is financed through shareholders equity. The Company has started reducing its net debt levels through utilization of the incremental operating cash flows, from the operation of the new Elefsina refinery, and plans to reduce these even further with the expected sale proceeds of its stake in DESFA. This is expected to lead to lower Debt to Equity ratio, better matched Asset and Liability maturity profiles as well as lower financing costs.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels are defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Company's assets and liabilities that are measured at fair value at 30 June 2016:

	Level 1	Level 2	Level 3	Total balance
Assets				
Derivatives used for hedging	-	11.540	-	11.540
Available for sale financial assets	3.017	-	-	3.017
	3.017	11.540	-	14.557
Liabilities				
Derivatives used for hedging	-	-	-	-
	-	-	-	-

The following table presents the Company's assets and liabilities that are measured at fair value at 31 December 2015:

Assets	Level 1	Level 2	Level 3	Total balance
Available for sale financial assets	50	-	-	50
	50	-	-	50
Liabilities				
Derivatives used for hedging		34.814	-	34.814
		34.814	-	34.814

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry Group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. These financial instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of commodity swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.

There were no changes in valuation techniques during the period.

There were no transfers between levels during the period.

The fair value of the following financial assets and liabilities approximate their carrying amount:

- Trade and other receivables
- Cash and cash equivalents
- Trade and other payables
- Borrowings

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

## 4. ANALYSIS BY SEGMENT

Information on the revenue and profit regarding the Company's operating segments is presented below:

#### For the six month period ended 30 June 2016

	Note	Refining	Petro- chemicals	Exploration & Production	Other	Total
Sales		2.515.358	126.042	-	-	2.641.400
<b>Operating profit</b> / (loss)	_	188.468	41.285	(1.397)	30.463	258.819
Finance income/(expense) - net	6					(81.236)
Currency exchange gains / (losses)	7				_	11.305
<b>Profit/ (Loss) before income tax</b> Income tax credit / (expense)	8				_	<b>188.888</b> (43.683)
Profit/ (Loss) for the period					_	145.205

#### For the six month period ended 30 June 2015

	Note	Refining	Petro- chemicals	Exploration & Production	Other	Total
Sales		3.227.233	130.517	-	-	3.357.750
<b>Operating profit</b> / (loss)	_	155.716	32.978	(1.356)	32.132	219.470
Finance income/(expense) - net	6					(82.442)
Currency exchange gains / (losses)	7				_	(20.180)
<b>Profit/ (Loss) before income tax</b> Income tax expense	8				_	<b>116.848</b> (28.311)
Profit/ (Loss) for the period					_	88.537

There were no changes in the basis of segmentation or in the basis of measurement of segment profit or loss comparing to the financial statements published at 31 December 2015

There has been no material change in the definition of segments or the segmental analysis of total assets or total liabilities from the amounts disclosed in the annual financial statements published at 31 December 2015.

#### 5. OTHER OPERATING INCOME / (EXPENSES) AND OTHER GAINS / (LOSSES)

	For the six month period ended		For the three month period ended	
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)
Income from grants' amortisation	633	642	316	317
Services to third parties	1.636	945	874	599
Rental income	671	810	333	711
Impairment losses from associates	(7.500)	-	(7.500)	-
Discounting effect of long-term liabilitites	13.500	-	13.500	-
Other income / (expense)	(240)	(476)	(85)	(1)
Other operating income / (expenses) - net	8.700	1.921	7.438	1.626

Other operating income / (expenses) – net, include income or expenses which do not relate to the trading activities of the Company.

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### 6. FINANCE (EXPENSES) / INCOME – NET

	For the six month <b>p</b>	For the six month period ended		period ended
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)
Interest income	6.783	11.927	2.531	5.896
Interest expense and similar charges	(88.019)	(94.369)	(43.539)	(48.236)
Finance (expenses)/income -net	(81.236)	(82.442)	(41.008)	(42.340)

#### 7. CURRENCY EXCHANGE GAINS / (LOSSES)

Foreign currency exchange gains of 1 million reported in this period relate mainly to realized gains from the repayment of US\$ denominated borrowings. Operating foreign currency exchange gains and losses on transactions which do not relate to financing are reported under operating results.

#### 8. INCOME TAXES

	For the six month <b>p</b>	eriod ended	For the three month period end		
	30 June 2016	30 June 2015	30 June 2016 (not reviewed)	30 June 2015 (not reviewed)	
Current tax	-	-	-	-	
Deferred tax	(43.683)	(28.311)	(31.883)	(18.239)	
Income tax (expense) / credit	(43.683)	(28.311)	(31.883)	(18.239)	

The corporate income tax rate for the period ending 30 June 2016 is 29% (2015: 29%).

Effective for fiscal years ending 31<sup>st</sup> December 2011 to 31<sup>st</sup> December 2015, Greek companies meeting certain criteria have to be audited on an annual basis by their statutory auditor in respect of compliance with tax law (Tax Certificate Audit). This audit leads to the issuance of a Tax Certificate which, under certain conditions, substitutes the full tax audit by the tax authorities; who however retain the right of performing subsequent audit without finalizing its tax obligations for the respective fiscal year. The Company has been audited by the statutory auditor and has received an unqualified Tax Compliance Certificate up to the fiscal year ended 31<sup>st</sup> December 2014.

#### Unaudited income tax years

The Company has not undergone a full tax audit for the financial year ended 31 December 2010. As a result income tax obligations are not considered final.

The Tax Certificate Audit for the financial year 2015 is expected to be completed by September 2016. Management does not expect that significant additional tax liabilities over and above those provided for and disclosed in the financial information will arise.

#### Other Taxes

Provisional VAT audits have been completed up to and including December 2014.

#### 9. EARNINGS PER SHARE

Diluted earnings per ordinary share are not presented because they are not materially different from basic earnings per share. Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

For the six month period ended For the three month period ended 30 June 2015 30 June 2015 30 June 2016 30 June 2016 (not reviewed) (not reviewed) Earnings per share attributable to the Company Shareholders (expressed in Euro per share): 0,34 0,22 0,48 0,29 Net income attributable to ordinary shares (Euro in thousands) 145.205 88.537 105.071 67.881 Average number of ordinary shares 305.635.185 305.635.185 305.635.185 305.635.185

### 10. PROPERTY, PLANT AND EQUIPMENT

	Land	Buildings	Plant & Machi- nery	Motor vehicles	Furniture and fixtures	Assets Under Cons- truction	Total
Cost							
As at 1 January 2015	115.396	517.883	3.579.933	14.307	82.136	96.445	4.406.100
Additions	-	-	996	28	1.119	66.170	68.313
Capitalised projects	-	2.554	13.276	2	450	(16.282)	-
Disposals	-	-	(1)	(60)	-	(1.252)	(1.313)
Transfers & other movements	-	-	-	-	-	(4.084)	(4.084)
As at 30 June 2015	115.396	520.437	3.594.204	14.277	83.705	140.997	4.469.016
Accumulated Depreciation As at 1 January 2015	_	165.097	1.392.447	9.809	70.873		1.638.226
Charge for the period	-	8.889	48.931	209	1.913	-	59.942
Disposals		0.007	(1)	(60)	1.715		(61)
As at 30 June 2015		173.986	1.441.377	9.958	72.786	-	1.698.107
As at 50 bune 2015		175.700	1.771.077	7.750	12.700		1.090.107
Net Book Value at 30 June 2015	115.396	346.451	2.152.827	4.319	10.919	140.997	2.770.909
Cost							
As at 1 January 2016	115.396	527.747	3.748.398	14.283	84.649	52.813	4.543.286
Additions	-	-	342	107	633	34.723	35.805
Capitalised projects	-	945	24.734	-	16	(25.695)	-
Disposals	-	-	-	-	(211)	(52)	(263)
Transfers and other movements		-	1.029	-	-	(1.483)	(454)
As at 30 June 2016	115.396	528.692	3.774.503	14.390	85.087	60.306	4.578.374
Accumulated Depreciation							
As at 1 January 2016	-	182.950	1.501.991	10.148	74.171	-	1.769.260
Charge for the period	_	8.759	62.911	10.140	1.261	_	73.121
Disposals	-	-	-	-	(211)	-	(211)
As at 30 June 2016	-	191.709	1.564.902	10.338	75.221	-	1.842.170
Net Book Value at 30 June 2016	115.396	336.983	2.209.601	4.052	9.866	60.306	2.736.204

'Transfers and other movements' in assets under construction include the transfer of completed IT projects to intangible assets.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### 11. INTANGIBLE ASSETS

	Computer software	Licences & Rights	Total
Cost			
As at 1 January 2015	83.006	24.667	107.673
Additions	157	-	157
Disposals	-	(391)	(391)
Transfers & other movements	3.044	(29)	3.015
As at 30 June 2015	86.207	24.247	110.454
Accumulated Amortisation			
As at 1 January 2015	74.286	21.910	96.196
Charge for the period	2.153	617	2.770
Disposals	-	(80)	(80)
As at 30 June 2015	76.439	22.447	98.886
Net Book Value at 30 June 2015	9.768	1.800	11.568
Cost			
As at 1 January 2016	86.445	24.299	110.744
Additions	995	-	995
Transfers & other movements	1.743	-	1.743
As at 30 June 2016	89.183	24.299	113.482
Accumulated Amortisation			
As at 1 January 2016	79.271	23.102	102.373
Charge for the period	2.129	602	2.731
As at 30 June 2016	81.400	23.704	105.104
Net Book Value at 30 June 2016	7.783	595	8.378

'Transfers and other movements' in computer software mainly relate to completed IT software projects capitalised during the year and thus transferred from assets under construction.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### **12. INVENTORIES**

	As at		
	30 June 2016	31 December 2015	
Crude oil	272.493	180.149	
Refined products and semi-finished products	339.781	330.240	
Petrochemicals	19.643	22.286	
Consumable materials, spare parts and other	72.179	72.444	
- Less: Impairment provision for Consumables and spare			
parts	(30.797)	(24.372)	
Total	673.299	580.747	

The cost of inventories included in "Cost of sales" amounts to 2,1 billion (30 June 2015: 2,9 billion). Cost of sales also include an amount of 2,9 million relating to a write-down of inventories remaining unsold to their net realisable value, as at 30 June 2016 (30 June 2015: 4,5 million).

The Company is obliged to keep crude oil and refined products stocks in order to fulfil the EU requirement for compulsory Stock obligations (90 days stock directive), as legislated by Greek Law 3054/2002. Part of this obligation is delegated to OTSM S.A, a subsidiary of an associate company, DMEP Holdco Ltd.

#### **13. TRADE AND OTHER RECEIVABLES**

	As at		
	<b>30 June 2016</b>	31 December 2015	
Trade receivables	324.596	387.856	
- Less: Provision for impairment of receivables	(117.391)	(109.391)	
Trade receivables net	207.205	278.465	
Other receivables	760.357	728.945	
- Less: Provision for impairment of receivables	(13.837)	(13.299)	
Other receivables net	746.520	715.646	
Deferred charges and prepayments	7.255	7.707	
Total	960.980	1.001.818	

As part of its working capital management, the Company utilises factoring facilities to accelerate the collection of cash from its customers in Greece. Non-recourse factoring, is excluded from balances shown above.

'Other receivables' include balances in respect of VAT, income tax prepayments, advances to suppliers and advances to personnel. Other receivables also include the following:

- a) Advances of €327 million extended to Hellenic Petroleum International A.G. (a Group company) for the transfer of 100% of the share capital of Hellenic Fuels S.A. (currently a direct subsidiary of Hellenic Petroleum International A.G.) at book value (31 December 2015: €327 million). The conclusion of the transfer is subject to final contract signing.
- b) VAT approved refunds amounting to €54m (31 December 2015: €54 million), withheld by the customs office in respect of a dispute relating to stock shortages (see Note 0). Against this action the Company has filed a specific legal objection claim and expects to fully recover this balance following the conclusion of the relevant legal proceedings.
- c) A one-year bond loan of €138 million extended to EKO S.A., a 100% subsidiary.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

The fair values of trade and other receivables approximate their carrying amount.

### 14. CASH, CASH EQUIVALENTS AND RESTRICTED CASH

	As at			
	<b>30 June 2016</b>	31 December 2015		
Cash at Bank and in Hand	1.039.572	1.683.600		
Cash and cash equivalents	1.039.572	1.683.600		
Restricted cash	168.637	155.556		
Total cash, cash equivalents and restricted cash	1.208.209	1.839.156		

Restricted cash mainly relates to a deposit with Piraeus Bank (€156 million), which is provided as a guarantee to the European Investment Bank in relation to the Company's €200 million Facility Agreement B with the latter. This is also matched by an equal loan facility from Piraeus Bank, which is included in the Company's gross debt.

The outstanding balance under the EIB Facility Agreement B as at 30 June 2016 was  $\bigcirc 33$  million, in accordance with the amortization schedule, whilst the outstanding balance of the Piraeus loan as at 30 June 2016 was  $\bigcirc 156$  million. This is expected to be reduced to  $\bigcirc 133$  million in the following months. The guarantee matured on 15 June 2016 and has been renewed for an additional year. The effect of the loan and the deposit is a grossing up of the Statement of Financial Position, with no effect to the Net Debt and Net Equity position.

The balance of cash at bank denominated in US Dollars as at 30 June 2016 was US\$593 million (Euro equivalent €34 million). The respective amount as at 31 December 2015 was US\$ 813 million (Euro equivalent €747 million). A significant amount of cash held as at 31 December 2015, has been used to repay loans which matured in May 2016 (note 17).

#### **15. SHARE CAPITAL**

	Number of Shares (authorised and issued)	Share Capital	Share premium	Total
As at 1 January 2015 & 31 December 2015	305.635.185	666.285	353.796	1.020.081
As at 30 June 2016	305.635.185	666.285	353.796	1.020.081

All ordinary shares were authorised, issued and fully paid. The nominal value of each ordinary share is 2,18 (31 December 2015: 2,18).

No vesting of share options took place during the six month period ended 30 June 2016.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### 16. RESERVES

	Statutory reserve	Special reserves	Tax free reserves	Hedging reserve	Share-based payment reserve	Actuarial gains/ (losses)	Available- for-sale gains/ (losses)	Total
Balance at 1 January 2015 Cash flow hedges:	118.668	86.495	271.944	(44.464)	3.639	(6.288)	-	429.994
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive income	-	-	-	8.074 28.609	-	-	-	8.074 28.609
		-	-		2 (20		-	
Balance at 30 June 2015	118.668	86.495	271.944	(7.781)	3.639	(6.288)	-	466.677
Cash flow hedges:								
Balance at 31 December 2015 and 1 January 2016	118.668	86.495	263.146	(24.718)	746	(5.519)	-	438.818
Cash flow hedges:								
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through	-	-	-	13.269	-	-	-	13.269
comprehensive income	-	-	-	19.642	-	-	-	19.642
Actuarial gains/(losses) on defined benefit pension plans Fair value gains / (losses) on available-for-sale financial	-	-	-	-	-	(3.914)	-	(3.914)
assets	-	-	-	-	-	-	(4.993)	(4.993)
Balance at 30 June 2016	118.668	86.495	263.146	8.193	746	(9.433)	(4.993)	462.822

#### Statutory reserves

Under Greek law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of the outstanding share capital. This reserve cannot be distributed, but can be used to offset accumulated losses.

#### Special reserves

Special reserves primarily relate to reserves arising from tax revaluations in accordance with relevant legislation in prior years. Where considered appropriate deferred tax provisions are booked in respect of these reserves.

#### Tax-free reserves

Tax-free reserves include:

- (i) Retained earnings which have not been taxed with the prevailing corporate income tax rate as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital.
- (ii) Retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### **17. BORROWINGS**

	As at		
	30 June 2016	31 December 2015	
Non-current borrowings			
Bank borrowings	255.222	277.444	
Bond loans	1.056.965	1.258.970	
Non-current borrowings	1.312.187	1.536.414	
Current borrowings			
Short term bank borrowings	1.499.281	1.375.243	
Current portion of long term bank borrowings	44.444	44.444	
Total current borrowings	1.543.725	1.419.687	
– Total borrowings	2.855.912	2.956.101	

Gross borrowings of the Company by maturity as at 30 June 2016 and 31 December 2015 are summarised in the table below (amounts in €million):

	Balance as at			
		30 June 2016	31 December 2015	
	Maturity	(millions)	(millions)	
Syndicated bond loan €350 million	Jul 2018	343	341	
Bond loan €400 million	Oct 2016	284	225	
Bond loan €200 million	Jan 2018	199	199	
Bond loan SBF €400 million	Nov 2017	198	-	
European Investment Bank ("EIB") Term loan	Jun 2022	267	289	
HPF Loan €488m	May 2017	413	401	
HPF Loan US\$ 397,6m	May 2016	-	364	
HPF Loan €317,6m	Jul 2019	318	318	
Bilateral lines	Various	834	819	
Total		2.856	2.956	

Hellenic Petroleum and its subsidiaries (the "Group") has centralised treasury operations which coordinate and control the funding and cash management activities of all group companies. Within this framework, Hellenic Petroleum Finance plc ("HPF") was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

Borrowings with significant movements during 2016 are described below:

#### Bond Loan €400 million

In June 2014, Hellenic Petroleum S.A. extended the maturity date of a €400 million syndicated bond loan agreement from December 2014 to 30 December 2015 with a six month extension option, achieving at the same time improvements in cost and general terms and conditions. In September 2015 the Company extended the maturity date to June 2016. In April 2016, Hellenic Petroleum S.A. made an additional drawdown of €60 million under the facility and the balance of the loan as at 30 June 2016 was €284 million. In June 2016 Hellenic Petroleum S.A. extended the facility maturity date to October 2016.

#### Stand-by Facility €400 million

In May 2016 Hellenic Petroleum S.A. concluded a  $\leq$ 400 million stand-by facility with a tenor of 18 months and an extension option for a further 6 months. The facility has two Tranches, a committed Tranche of  $\leq$ 240 million and an uncommitted Tranche of  $\leq$ 160 million.

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### <u>EIB Term loans</u>

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of  $\notin$ 400 million ( $\notin$ 200 million each). The purpose of the loans was to finance part of the investment programme relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of twelve years with amortization beginning in December 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee. This is normal practice for EIB lending particularly during the construction phase of large projects. Total repayments on both loans up to 30 June 2016 amounted to  $\notin$ 133 million ( $\notin$ 22 million paid during 2016). See also note 14 on cash and cash equivalents.

#### HPF Loan \$397,6m (Eurobond \$400m)

In May 2014, HPF issued a two-year \$400 million Eurobond with a 4,625% annual coupon, maturing in May 2016. Subsequently the Company concluded a \$397,6 million loan agreement with HPF and the proceeds were used for general corporate purposes. In April 2016 the Company fully repaid the loan.

### **18. TRADE AND OTHER PAYABLES**

	As at			
	<b>30 June 2016</b>	31 December 2015		
Trade payables	1.704.802	2.633.351		
Accrued Expenses & Deferred Income	89.875	73.432		
Other payables	15.728	38.182		
Total	1.810.405	2.744.965		

Trade payables comprise amounts payable or accrued in respect of supplies of crude oil, products, commodity derivative contracts and services. Following the Greek crisis and particularly the imposition of capital controls on 28 June 2015 in Greece, open credit from suppliers has reduced materially. This is gradually being changed as the performance of the Company is positive and its dependence on the Greek economy less profound. It should also be noted that the value of open credit and trade payables is driven by the level of prices and the exchange rate between US\$ and Euro at the balance sheet date as most purchases take place on the basis of US\$.

Trade payables, as at 30 June 2016 and 31 December 2015, include amounts in respect of crude oil imports from Iran which were received between December 2011 and March 2012 as part of a long term contract with NIOC. Despite repeated attempts to settle the payment for these cargoes through the international banking system between January and June 2012, it was not possible to do so. This was due to the fact that payments to Iranian banks and state entities were not accepted for processing by the International banking system due to US and International sanctions. After 30 June 2012, Hellenic Petroleum was prohibited to effect payments to NIOC by virtue of EU sanctions (Council Regulation (EU) No. 267/2012 of 23 March 2012). The Company duly notified its supplier of this restriction on payments and the inability to accept further crude oil cargoes under the contract, which is due to the EU sanctions posing legal constraints outside its control.

On 18 October 2015, by Decision (CFSP) 2015/1863, the Council of the European Union (EU) decided to terminate implementation of all Union economic and financial sanctions against Iran, taking into account UNSCR 2231 (2015) and Annex B to UNSCR 2231 (2015), simultaneously with the IAEA-verified implementation by Iran of agreed nuclear-related measures. On 16 January 2016 ("Implementation Day"), by Decision (CFSP) 2016/37, the Council decided that Decision (CFSP) 2015/1863 shall apply from that date. On the same date U.S and other International Restrictive Measures were also partially lifted. In light of the above developments, Hellenic Petroleum and NIOC executed a Heads of agreement on 22 January 2016 for the recommencement of their commercial relationship for the supply of crude and for the settlement of the overdue amounts. Implementation of the agreement, which commenced during April 2016, is in full compliance with the prevailing EU and international framework as well as applicable sanctions. In accordance with the Heads of agreement, the relevant amount which falls due after twelve months has been transferred from trade payables to other long-term liabilities as at 30 June 2016.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

Where deemed beneficial to the Company, in order to achieve better terms (such as better pricing, higher credit limits, longer payment terms), the Company provides short term letters of credit or guarantee for the payment of liabilities arising from trade creditors, making use of its existing credit lines with its banks. To the extent these liabilities materialise before the balance sheet date, they are included in the balance under trade creditors.

Other payables include amounts in respect of payroll and other staff related costs, social security obligations and sundry taxes.

### **19. CASH GENERATED FROM OPERATIONS**

		For the six month period ended	
	Note	30 June 2016	30 June 2015
Profit before tax		188.888	116.848
Adjustments for:			
Depreciation and amortisation of property, plant and			
equipment and intangible assets	10,11	75.852	62.712
Amortisation of grants		(633)	(642)
Financial expenses / (income) - net	6	81.236	82.442
Provisions for expenses and valuation changes		29.793	19.537
Foreign exchange (gains) / losses	7	(11.305)	20.180
Dividend income		(38.348)	(32.659)
Discounting effect on long term payables	5	(13.500)	-
(Gain)/Loss from disposal of Non Current Assets		52	-
		312.035	268.418
Changes in working capital			
Increase in inventories		(91.107)	(152.049)
Decrease / (Increase) in trade and other receivables		20.584	(10.039)
(Decrease) / Increase in trade and other payables		(686.749)	166.656
	_	(757.272)	4.568
Net cash inflow / (outflow) from operating activities		(445.237)	272.986

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### 20. RELATED PARTY TRANSACTIONS

Included in the condensed interim statement of comprehensive income are proceeds, costs and expenses, which arise from transactions between the Company and related parties. Such transactions mainly comprise sales and purchases of goods and services in the ordinary course of business and are conducted under normal trading and commercial terms on an arm's length basis.

	For the six month period ended		
	30 June 2016	30 June 2015	
Sales of goods and services to related parties			
Group entities	809.691	1.183.981	
Associates	339.785	431.553	
Joint ventures	63	128	
Total	1.149.539	1.615.662	
Purchases of goods and services from related parties			
Group entities	27.300	24.961	
Associates	329.717	428.133	
Joint ventures	760	236	
Total	357.777	453.330	

Included in the statement of financial position are balances which derive from sales/purchases of goods and services in the ordinary course of business.

	As at		
	<b>30 June 2016</b>	31 December 2015	
Balances due to related parties			
(Trade and other creditors)			
Group entities	36.677	84.086	
Associates	44.231	72.961	
Joint ventures	217	266	
Total	81.125	157.313	
Balances due from related parties			
(Trade and other debtors)			
Group entities	422.044	433.088	
Associates	21.631	39.252	
Joint ventures	9	74	
Total	443.684	472.414	

Transactions and balances with related parties are in respect of the following:

a) Hellenic Petroleum Group companies

- b) Associates and joint ventures of the Group consolidated under the equity method.
  - Athens Airport Fuel Pipeline Company S.A. (EAKAA)

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

- Public Gas Corporation of Greece S.A. (DEPA)
- Elpedison B.V.
- Spata Aviation Fuel Company S.A. (SAFCO)
- HELPE Thraki S.A.
- Biodiesel S.A.
- Superlube LTD
- D.M.E.P. HOLDCO
- c) Government related entities which are under common control with the Company due to the shareholding and control rights of the Hellenic State and with which the Company has material transactions or balances:
  - Public Power Corporation Hellas S.A.
  - Hellenic Armed Forces

During the six month period ended 30 June 2016, transactions and balances with the above government related entities are as follows:

Sales of goods and services amounted to S5 million (30 June 2015: A6 million); Purchases of goods and services amounted to S5 million (30 June 2015: A3 million); Receivable balances of A1 million (31 December 2015: A3 million); Payable balances of  $\oiint{A1}$  million (31 December 2015: A0 million).

d) Key management includes directors (Executive and Non-Executive Members of the board of Hellenic Petroleum S.A.) and General Managers. The compensation paid or payable to the aforementioned key management amounted as follows:

	For the six month period ended 30 June 2016		For the si	d ended		
	Short term employee benefits	Termination benefits		Short term employee benefits	Termination benefits	Number of Members/ Managers
<b>BOD</b> Executive Members	560	-	4	592	512	8
BOD Non Executive Members	219	-	10	267	-	14
General Managers	739	523	8	747	906	8
Total	1.518	523	-	1.606	1.418	

The above table includes benefits paid or payable to Members/Managers for the period during which they held the specific position. In cases where a General Manager is concurrently serving as a BOD Member as well, the respective benefits are included as Board Executive Members remuneration. The Number of Members/Managers refers to Members/Managers who were included in one of the above categories even for part of the period.

- e) The Company participates in the following jointly controlled operations with other third parties relating to exploration and production of hydrocarbons in Greece and abroad, either directly or indirectly, through its subsidiaries:
  - Edison International SpA HELPE Patraikos, 100% subsidiary (Greece, Patraikos Gulf).
  - Calfrac Well Services Ltd Hellenic Petroleum S.A. (Greece, Sea of Thrace concession)

### **21. COMMITMENTS**

Capital expenditure contracted for as of 30 June 2016 amounts to €36 million (31 December 2015: €32 million).

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

### 22. CONTINGENCIES AND LITIGATION

The Company has contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business. They are as follows:

#### (a) Business issues

- (i) Unresolved legal claims: The Company is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business. Based on currently available information and the opinion of legal counsel, management believes the final outcome will not have a significant effect on the Company's operating results or financial position, over and above provisions already reflected in the financial information.
- (ii) Guarantees: The Company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to subsidiaries and associates of the Group, the outstanding amount of which as at 30 June 2016 was the equivalent of €1.051 million (31 December 2015: €1.427 million).

#### (b) **Taxation and customs**

(iii) Open tax years: Income tax audits have been completed up to and including the financial year ended 31 December 2009, while there are ongoing audits for financial years 2010, 2011, 2012 and 2014. Furthermore, provisional tax audits mainly for the return of VAT have been concluded up to December 2014. Management estimates that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the financial information.

It is noted that for financial years ending 31 December 2011 up to 31 December 2015, Greek legal entities are subject to annual tax audits from their statutory auditors. The Company was audited for the financial years ended 31 December 2011 - 2014 obtaining unqualified tax audit certificates. It is expected that the Company will also obtain an unqualified tax certificate for the financial year 2015.

(iv) Assessments of customs and fines: In 2008, Customs authorities assessed additional customs duties and penalties amounting to approximately €40 million for alleged "stock shortages" during the years 2001-2005. The Company has duly filed contestations before the Administrative Court of First Instance and management believes that this case will have a positive outcome when the court hearings take place.

However the Customs office withheld an amount of €54 million (full payment plus surcharges) of VAT approved refunds, an action against which the Company filed two Contestations before the Administrative Courts of Athens and Piraeus. The Administrative Court of Athens ruled that the withholding effected by the Tax Office was done against the law. The Company considers that the above amounts will be recovered.

#### 23. DIVIDENDS

On 2 June 2016, the AGM approved the proposal of the BOD to not distribute a dividend for the year ended 31 December 2015. The Board will re-evaluate distribution and dividend payment during 2016.

#### 24. OTHER SIGNIFICANT EVENTS

#### Sale of DESFA

On the 16 February 2012, HELPE and the HRADF (jointly the "Sellers") agreed to launch a joint sale process of their shareholding in DEPA Group aiming to sell in total 100% of the supply and trading activities and the shareholding of regional supply companies (DEPA S.A. and EPAs) and 66% of the high pressure transmission network (DESFA). This agreement was approved by HELPE's EGM, dated 30 January 2012.

The sales process resulted in three non-binding offers received on 5 November 2012 and at the final stage, one binding offer for the purchase of 66% of DESFA shares by SOCAR (Azerbaijan's Oil and Gas National Company). SOCAR's final offer is for  $\notin$ 400 million for 66% of DESFA; i.e.  $\notin$ 212,1 million for HELPE's 35% effective shareholding. Given that at present DESFA S.A. is a 100% subsidiary of DEPA, in order to complete the transaction, DESFA will be "unbundled" through a share distribution (treated as capital reduction of DEPA S.A.), to

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016 (All amounts in Euro thousands unless otherwise stated)

the two existing shareholders/sellers (i.e. HELPE 35% and HRADF 65%). Thus, once all approvals from the competent authorities are received, SOCAR will buy 35% directly from HELPE and 31% from HRADF.

On 2 August 2013 the Board of Directors of HELPE considered the offer for the sale of its 35% effective interest in DESFA as acceptable, and called for an Extraordinary General Meeting of the shareholders of the Company to approve the transaction. The EGM of the shareholders of the Company held on 2 September 2013 approved the transaction.

Prior to the Board of Directors' meeting, the previous day, on 1 August 2013 the board of directors of HRADF had unanimously accepted the final offer of SOCAR.

The Share Purchase Agreement (SPA) for the sale of 66% of DESFA's share capital was signed by HRADF, HELPE and SOCAR (Parties to the SPA) on 21<sup>st</sup> December 2013. According to this SPA the rights and obligations of the parties are conditional upon the occurrence of certain events (Conditions) such as the merger clearance of the transaction by the EU or national competition authorities (as applicable) and the certification of DESFA by the Regulatory Authority for Energy of the Hellenic Republic ("RAE") in accordance with article 65 of L. 4001/2011 ("Energy Law"). RAE issued its final certification decision on 29<sup>th</sup> September 2014. Notification of the transaction to DG for Competition of the European Commission took place on 1<sup>st</sup> October 2014 and on 5<sup>th</sup> November 2014, the European Commission opened an in depth investigation. The extent of commitments which may be required to be undertaken by SOCAR and the exact time required for the European Commission to issue a clearance decision cannot be controlled by the parties. On 27<sup>th</sup> July 2015, the Parties to the SPA executed Addendum No 2, by virtue of which the long stop date of the SPA has been further extended to 21<sup>st</sup> December 2015, while on 16<sup>th</sup> December 2015. Addendum No 3 was executed providing for an additional long stop date extension to 30<sup>th</sup> September 2016. Further to such agreement, the validity of the SOCAR performance guarantee has been extended accordingly.

Although the parties undertake valid commitments upon signing of the SPA, the effectiveness of the totality of the provisions of the SPA (including the transfer of shares and the payment of the consideration) remains subject to conditions, some of which lie beyond the control or diligent behaviour of the parties and, consequently, the completion of the transaction remains suspended and depends on the satisfaction of such conditions.

The cost of investment of the DEPA group in the Company's financial information is €237 million. The impact of the above transaction on the financial statements will be determined on the basis of the structure of the transaction (at present a spin-off process is provided for in the SPA) and timing of implementation.

Given that the transaction can only be completed upon receiving the approval of the relevant competent authorities, and given the timing of such approvals and the unbundling process that is still to be concluded, DEPA Group, as it currently stands, continues to be accounted for and included in the interim financial information as an associate.

### 25. EVENTS OCCURING AFTER THE END OF THE REPORTING PERIOD

No material events took place after the end of the reporting period and up to the date of publication of the interim financial information.



5. Complimentary Information and Data pursuant to the Capital Market Commission's Decision (Government Gazette B/2092/29.10.2007)



5.1. Published summary Financial Statements

General Commercial Registry 000296601000 (A.R.M.A.E. 2443/06/B/86/23)

STATEMENT OF CHANGES IN EQUITY

Total equity at the end of the period

Total comprehensive (loss) / income for the period

Total equity at beginning of the period (1/1/2016 & 1/1/2015)

mounts in thousands€



FINANCIAL DATA AND INFORMATION FOR THE PERIOD FROM 1 JANUARY 2016 TO 30 JUNE 2016 sion of the Board of Directors of the Capital Market Co /507/28.04.2009)

8<sup>A</sup>, CHIMARRAS STR. - 15125 MAROUSI

COMPANY

Head office Address:

The following financial data and information are only for general information purposes with regard to the financial position and results of HELLENIC PETROLEUM Group and the parent company. We, therefore, recommend to the reader, before making any investment decision, or proceeding to any transaction with the company, to refer to the company's internet address, where the financial statements in accordance with International Financial Reporting Standards are available, together with the auditors' review report.

GROUP

30/06/2015

2.497.054

102.263 1.830.809

30/06/2016

1.790.270

125.046 1.915.316

COMPANY

30/06/2015

1.907.073

125.219 1.301.906

30/06/2016

1.907.073

169.209 1.394.100

Website :	http://www.helpe.gr			
Approval date of the six month financial information by the Board of				
Directors				
The Certified Auditor: Auditing Company:				
Type of Auditor's Report				
STATEMENT OF FINANCIAL POSITION				
(Amounts in thousands €)	GROL		COMPA	
	30/06/2016	31/12/2015	30/06/2016	31/12/2015
ASSETS				
Property, plant and equipment	3.327.125	3.385.270	2.736.204	2.774.026
Intangible assets	112.620	117.062	8.378	8.371
Other non-current assets Inventories	925.419	1.003.197	794.817	850.619
Trade and other receivables	748.794 785.352	662.025 752.142	673.299 960.980	580.747 1.001.818
Cash, cash equivalents and restricted cash	1.412.704	2.108.364	1.208.209	1.839.156
Derivative financial instruments	11.540	-	11.540	-
Available-for-sale non-current assets	3.493	523	3.017	50
TOTAL ASSETS	7.327.047	8.028.583	6.396.444	7.054.787
EQUITY AND LIABILITIES	000.005	000.005		
Share capital	666.285 353.796	666.285 353.796	666.285 353.796	666.285 353.796
Share premium Retained earnings and other reserves	792.549	664.235	374.019	204.810
Capital and reserves attributable to Company Shareholders (a)	1.812.630	1.684.316	1.394.100	1.224.891
Non-controlling interests (b)	102.686	105.954		
TOTAL EQUITY (c) = (a) + (b)	1.915.316	1.790.270	1.394.100	1.224.891
Long-term borrowings	1.287.643	1.597.954	1.312.187	1.536.414
Provisions and other long term liabilities	412.562	169.728	335.384	92.900
Short-term borrowings	1.816.596	1.633.033	1.543.725	1.419.687
Other short-term liabilities	1.894.930	2.837.598	1.811.048	2.780.895
Total liabilities (d)	5.411.731	6.238.313	5.002.344	5.829.896
TOTAL EQUITY AND LIABILITIES (c) + (d)	7.327.047	8.028.583	6.396.444	7.054.787
STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD		0.001		
(Amounts in thousands €)	1/1/2016-	GROU 1/1/2015-	01/04/2016	01/04/2015
	30/06/2016	30/06/2015	30/06/2016	30/06/2015
Furnover	2.939.810	3.664.022	1.692.809	1.784.524
Gross profit	422.324	413.815	248.412	204.531
Operating profit / (loss)	230.471	205.410	150.991	96.862
Profit / (loss) before Income Tax	145.451	95.250	103.662	67.405
Less : Taxes	(41.753)	(29.017)	(31.561)	(18.335)
Profit / (loss) for the period	103.698	66.233	72.101	49.070
Attributable to:				
Owners of the parent	106.865	66.274	74.457	47.985
Non-controlling interests	(3.167)	(41)	(2.356)	1.085
	103.698	66.233	72.101	49.070
Other comprehensive (loss)/income for the period, net of tax	21.348	36.030	30.162	31.924
Total comprehensive (loss) / income for the period	125.046	102.263	102.263	80.994
Attributable to:				
Owners of the parent	128.314	102.500	104.589	79.952
Non-controlling interests	(3.268)	(237)	(2.326)	1.042
	125.046	102.263	102.263	80.994
Basic and diluted earnings per share (in Euro per share)	0,35	0,22	0,24	0,16
3.1				
Earnings Before Interest, Taxes, Depreciation and				
Earnings Before Interest, Taxes, Depreciation and	333.100	297.658	204.193	143.131
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA)	333.100		204.193	143.131
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD	333.100	297.658		143.131
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD	1/1/2016-	297.658 <u>COMPA</u> 1/1/2015-	NY 01/04/2016	01/04/2015
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD		297.658 COMPA	NY	01/04/2015
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €)	1/1/2016-	297.658 <u>COMPA</u> 1/1/2015-	NY 01/04/2016	01/04/2015 30/06/2015
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €)	1/1/2016- 30/06/2016	297.658 COMPA 1/1/2015- 30/06/2015	NY 01/04/2016 30/06/2016	01/04/2015 30/06/2015 1.658.395
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit	1/1/2016- 30/06/2016 2.641.400 292.867	297.658 COMPA 1/1/2015- 30/06/2015 3.357.750 278.619	NY 01/04/2016 30/06/2016 1.531.488 177.376	01/04/2015 30/06/2015 1.658.395 124.240
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit Earnings Before Interest & Tax	1/1/2016- 30/06/2016 2.641.400 292.867 258.819	297.658 1///2015- 30/06/2015 3.357.750 278.619 219.470	NY 01/04/2016 30/06/2016 1.531.488 177.376 178.266	01/04/2015 30/06/2015 1.658.395 124.240 111.326
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit Earnings Before Interest & Tax (Loss) / Profit before Tax	1/1/2016- 30/06/2016 2.641.400 292.867	297.658 COMPA 1/1/2015- 30/06/2015 3.357.750 278.619	NY 01/04/2016 30/06/2016 1.531.488 177.376	01/04/2015 30/06/2015 1.658.395 124.240 111.326 86.120
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit Earnings Before Interest & Tax (Loss) / Profit before Tax Less : Taxes	1/1/2016- 30/06/2016 2.641.400 292.867 258.819 188.888	297.658 COMPA 1/1/2015- 30/06/2015 3.357.750 278.619 219.470 116.848	NY 01/04/2016 30/06/2016 1.531.488 177.376 178.266 136.954	01/04/2015 30/06/2015 1.658.395 124.240 111.326 86.120 (18.239)
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit Earnings Before Interest & Tax (Loss) / Profit before Tax Less : Taxes (Loss) / Profit for the period	1/1/2016- 30/06/2016 2.641.400 292.867 258.819 188.888 (43.683) 145.205	297.658 COMPA 1/1/2015- 30/06/2015 3.357.750 278.619 219.470 116.848 (28.311) 88.537	NY 01/04/2016 30/06/2016 1.531.488 177.376 178.266 136.954 (31.883) 105.071	01/04/2015 30/06/2015 1.658.395 124.240 111.326 86.120 (18.239) 67.881
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit Earnings Before Interest & Tax (Loss) / Profit before Tax Less : Taxes (Loss) / Profit for the period Other comprehensive (loss)/income for the period, net of tax	1/1/2016- 30/06/2016 2.641.400 292.867 258.819 188.888 (43.683) 145.205 24.004	297.658 1/1/2015- 30/06/2015 3.357.750 278.619 219.470 116.848 (28.311) 88.537 36.682	NY 01/04/2016 30/06/2016 1.531.488 1.77.376 178.266 136.954 (31.883) 105.071 32.083	01/04/2015 30/06/2015 1.658.395 124.240 111.326 86.120 (18.239) 67.881 32.558
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit Earnings Before Interest & Tax (Loss) / Profit before Tax Less : Taxes (Loss) / Profit for the period Other comprehensive (loss)/income for the period, net of tax	1/1/2016- 30/06/2016 2.641.400 292.867 258.819 188.888 (43.683) 145.205	297.658 COMPA 1/1/2015- 30/06/2015 3.357.750 278.619 219.470 116.848 (28.311) 88.537	NY 01/04/2016 30/06/2016 1.531.488 177.376 178.266 136.954 (31.883) 105.071	01/04/2015 30/06/2015 1.658.395 124.240 111.326 86.120 (18.239) 67.881 32.558
	1/1/2016- 30/06/2016 2.641.400 292.867 258.819 188.888 (43.683) 145.205 24.004	297.658 1/1/2015- 30/06/2015 3.357.750 278.619 219.470 116.848 (28.311) 88.537 36.682	NY 01/04/2016 30/06/2016 1.531.488 1.77.376 178.266 136.954 (31.883) 105.071 32.083	01/04/2015 30/06/2015 1.658.395 124.240 111.326 86.120 (18.239) 67.881 32.558 100.439
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit Earnings Before Interest & Tax (Loss) / Profit before Tax Less : Taxes (Loss) / Profit for the period Other comprehensive (loss)/income for the period, net of tax Total comprehensive (loss) / income for the period Basic and diluted earnings per share (in Euro per share)	1/1/2016- 30/06/2016 2.641.400 292.867 258.819 188.888 (43.683) 145.205 24.004 169.209	297.658 COMPA 1/1/2015- 30/06/2015 3.357.750 278.619 219.470 116.848 (28.311) 88.537 36.682 125.219	NY 01/04/2016 30/06/2016 1.531.488 177.376 178.266 136.954 (31.883) 105.071 32.083 137.154	01/04/2015 30/06/2015 1.658.395 124.240 111.326 86.120 (18.239) 67.881
Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD (Amounts in thousands €) Turnover Gross profit Earnings Before Interest & Tax (Loss) / Profit before Tax Less : Taxes (Loss) / Profit for the period Other comprehensive (loss)/income for the period, net of tax Total comprehensive (loss) / income for the period	1/1/2016- 30/06/2016 2.641.400 292.867 258.819 188.888 (43.683) 145.205 24.004 169.209	297.658 COMPA 1/1/2015- 30/06/2015 3.357.750 278.619 219.470 116.848 (28.311) 88.537 36.682 125.219	NY 01/04/2016 30/06/2016 1.531.488 177.376 178.266 136.954 (31.883) 105.071 32.083 137.154	01/04/2015 30/06/2015 1.658.395 124.240 111.326 86.120 (18.239) 67.881 32.558 100.439

mounts in thousands €)	GROU		COMPANY		
	1/1/2016- 30/06/2016	1/1/2015- 30/06/2015	1/1/2016- 30/06/2016	1/1/2015 30/06/201	
ash flows from operating activities					
rofit / (loss) before Income Tax	145.451	95.250	188.888	116.84	
djustments for:	103.332	93.280	75.852	62.71	
epreciation and amortisation of tangible and intangible assets apairment of fixed assets	8.314	93.260	75.652	02.71	
mortisation of government grants	(703)	(1.032)	(633)	(64	
terest expense and similar charges	100.662	105.257	88.019	94.3	
terest income hare of operating profit of associates and dividend income	(2.411) (2.360)	(4.817) (10.962)	(6.783)	(11.92	
rovisions for expenses and valuation charges	30.349	21.322	29.793	19.5	
oreign exchange (gains) / losses	(10.871)	20.682	(11.305)	20.1	
ividend income	-	-	(38.348)	(32.65	
iscounting effect on long term payables ain on sale of fixed assets	(13.500) (75)	(3)	(13.500) 52		
	358.188	318.977	312.035	268.4	
hanges in working capital ncrease) / decrease in inventories	(95.210)	(152 149)	(01 107)	(152.04	
crease) / decrease in inventories crease) / decrease in trade and other receivables	(85.310) (55.392)	(152.148) (68.487)	(91.107) 20.584	(152.04 (10.03	
crease / (decrease) in payables	(636.695)	201.169	(686.749)	166.6	
SS:					
come tax paid et cash generated from / (used in) operating activities (a)	(1.964) (421.173)	(25.410) 274.101	(445.237)	(15.9)	
t cash generated from / (used in) operating activities (a)	(421.173)	274.101	(445.257)	257.0	
ash flows from investing activities urchase of property, plant and equipment & intangible assets troceeds from disposal of property, plant and equipment tangible assets terest received vidends received articipation in share capital (increase)/decrease of subsidiaries and sociates	(48.986) 354 2.411 1.119	(78.856) 198 4.387 18.277	(36.800) - 6.783 37.684 (2.000)	(68.47 10.30 23.11 (85	
oceeds from disposal of available for sale financial assets	-	771	-	(	
t cash used in investing activities (b)	(45.102)	(55.223)	5.667	(35.8	
ish flows from financing activities erest paid	(95.766)	(103.461)	(90.439)	(69.83	
vidends paid	(473)	(64.004)	(473)	(64.00	
oceeds from borrowings	272.800	396.023	287.500	354.3	
payments of borrowings et cash (used in) / generated from financing activities (c )	(405.658) (229.097)	(95.151) 133.407	(387.689) (191.101)	(150.25 <b>70.3</b>	
a cash (useu in) / generateu nom miancing activities (c.)	(229.097)	133.407	(191.101)	70.3	
t increase / (decrease) in cash & cash equivalents )+(b)+(c)	(695.372)	352.285	(630.671)	291.5	
sh & cash equivalents at the beginning of the period	2.108.364	1.847.842	1.839.156	1.593.2	
change gains / (losses) on cash and cash equivalents et increase / (decrease) in cash & cash equivalents	(288) (695.372)	9.612 352.285	(276) (630.671)	9.6 291.5	
ash & cash equivalents at end of the period	1.412.704	2.209.739	1.208.209	1.894.4	

10. The amount of provisions included in the Statement of Financial Position are as follows:

To. The amount of provisions moladed in the offacement of Finlandian osition are as follows.		01101103.
		GROUP
	a) for pending legal cases	5.035
	b) for tax matters	7.808
	c) for SLI	105.786
	d) for other provisions relating to expenses	21.355

11. Other comprehensive income for the period, net of tax, for the Group and the parent company are as follows

GROUP 30/06/2016 30/06/2015 (4.990) 13.269

COMPANY 3.336 3.733

85.488

21.175



ADDITIONAL INFORMATION

1. Note No. 25 of the condensed interim consolidated financial information includes all subsidiary and associated companies and their related information. 2. No company shares are owned either by the parent company or any of the subsidiaries as at the end of the period. 3. The parent company HELLENIC PETROLEUM S.A. has not been subject to a tax audit for the fiscal year 2010 (Note 9 of the condensed interim consolidated financial information). 4. The accounting policies used in the preparation of the condensed interim consolidated financial information for the period ended 30 June 2016 are consistent with those applied for the preparation of the annual consolidated financial statements for the year ended 31 December 2015, except for versied accounting standards and interpretations that have been implemented in 2016, as outlined in **Note 2** of the condensed interim consolidated financial information of 30 June 2016. Where necessary, comparative figures have been reclassified to conform to changes in the presentation of the current financial period. 5. As mentioned in Note 23 of the condensed interim consolidated financial information, the Group's entities are involved in a number of legal proceedings and have various unresolved claims pending arising in the ordinary course of business. Based on currently available information, management believes the outcome will not have a significant impact on the Group's operating results or financial position. 6. The EGM held on 30 January 2012 approved a Memorandum of Understanding with the Greek State (controlling shareholder of DEPA Group) agreeing to participate in a joint sales process for the Group's 35% shareholding in DEPA. At the final stage of the sales process one binding offer for the purchase of 66% of DESFA shares (100% subsidiary of DEPA SA) was received. The offer is for €400 million for 66% of DESFA, i.e. €212,1 million for HELPE's 35% effective shareholding. The EGM of 2 September 2013 approved the transaction. As at 30 June 2016, DEPA Group's carrying value in the Group's accounts is €607 million. Given that the transaction can only be completed upon receiving the approval of the relevant competent authorities, and given the timing of such approvals and the unbundling process that is still be concluded, management considers it appropriate to maintain the policy of including DEPA Group as an associate at the date of this condensed interim consolidated financial information (Note 8). 7. Number of employees at 30/06/2016 in Greece: Company: 1.937, Group: 2,692 (30/06/2015: Company: 1.851, Group: 2.613).

Fair value gains/(losses) on available-for-sale financial assets Fair value gains/(losses) on cash flow hedges

Fair value gains/(losses) on available-for-sale financial assets	(4.990)	(174)	(4.993)	-
Fair value gains/(losses) on cash flow hedges	13.269	8.074	13.269	8.073
Actuarial gains/(losses) on defined benefit pension plans	(5.300)	-	(3.914)	-
Derecognition of (gains)/ losses on hedges through comprehensive income	19.642	28.609	19.642	28.609
Other movements and currency translation differences	(1.273)	(479)	-	-
Net income/(expense) recognised directly in equity	21.348	36.030	24.004	36.682

12. Transactions and balances with related parties for the Group and the parent company (in thousands of  $\in$ ) are as follows:

	GROUP	COMPANY
Sales of goods and services	395.513	1.184.775
Purchases of goods and services	357.469	382.489
Receivables	45.934	454.544
Payables	49.508	85.293
Board members and senior management remuneration & other benefits	2.080	2.041
Amounts due to/(from) Board members and senior management	0	0

#### Athens, 25th of August 2016

CHAIRMAN OF THE BOARD

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

#### ACCOUNTING DIRECTOR

**EFSTATHIOS N. TSOTSOROS** ID. Number AE 075524

**GRIGORIOS S. STERGIOULIS** ID. Number AM 142474

ANDREAS N. SHIAMISHIS ID. Number AA 010147

STEFANOS I. PAPADIMITRIOU ID. Number AK 553436