

ANNUAL FINANCIAL REPORT

for the year

(January 1st to December 31st 2012)

According to the International Financial Reporting Standards (I.F.R.S.) & Greek Law 3556/2007

> Intracom Constructions Societe Anonyme Technical and Steel Constructions Ledger Number S.A. 16205/06/B/87/37 19th km Peania - Markopoulou Ave. 190 02 Peania, Attika, Greece



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STATEMENTS OF THE BOARD OF DIRECTORS' MEMBERS (pursuant to article 4, par. 2 of Law 3556/2007)

It is hereby declared and certified as far as we know, that the annual separate and consolidated financial statements of «INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS» for the year from January 1st to December 31st 2012, drawn up in accordance with the applicable International Financial Reporting Standards, reflect in a true manner the assets and liabilities, equity and results, of the Group and the Company as well as of the undertakings included in the consolidation taken as a whole, according to par. 3 to 5 of article 5 of Law 3556/2007.

It is also declared and certified as far as we know, that the BoD's annual report reflects in a true manner the information required according to par. 6, article 5 of Law 3556/2007.

Peania, March 27th, 2013

The certifiers

The Chairman of the B.o.D.

The Managing Director

The B.o.D. Member

SOKRATES P. KOKKALIS ID No AI 091040 PETROS K. SOURETIS ID No AB 348882 DIMITRIOS A. PAPPAS ID No X 661414

ANNUAL REVIEW REPORT OF THE BOARD OF DIRECTORS

of

«INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS» on the consolidated and separate financial statements for the year January 1st to December 31st, 2012

To the Company's Shareholders' General Meeting,

Dear Sirs,

We submit to you for approval, the Group's and the Company's financial statements for the financial year from January 1st to December 31st, 2012.

The current year's financial statements, as well as those of the previous year, have been drawn up in accordance with the International Financial Reporting Standards, as they have been adopted by the European Union.

The present Annual Review Report of the Board of Directors was drawn up according to the provisions of article 107 par. 3 of Codified Law 2190/1920, the provisions of article 4 of Law 3556/2007, as well as the by proxy of the same Law decisions of the Board of Directors of the Hellenic Capital Market Commission.

Review of the year 2012 - Progress- Changes in the Company's and Group's financial figures

The Group's sales for the year 2012 amounted \in 124,3 million as opposed to \in 127,0 million during 2011 marking a reduction of 2,1%.

The Group's results before taxes amounted to losses of \in 743,5 thousand for 2012 as opposed to profits of \in 3,4 million for 2011, while net results amounted to losses of \in 1,5 million as opposed to profits of \in 1,0 million for 2011.

Results after taxes and minority interests amounted to losses of \in 1,9 million for 2012 as opposed to profits of \in 558 thousand for 2011.

The Group's results were significantly affected mainly by the additional provisions for doubtful accounts formed within the current year amounting \in 3,2 million, as well as by the impairment of fixed assets incurred and charged on the results, amounting \in 1,76 million.

The Group's results before interest, taxes, depreciation, and amortization (EBITDA) amounted to profits of \in 8,3 million for 2012 as opposed to profits of \notin 10,6 million for 2011.

The Company's sales for the year 2012 amounted \in 66,4 million as opposed to \in 69,4 million recording a reduction of 4,3% in respect to the year 2011.

The Company's results before taxes amounted to losses of \in 6,5 million for 2012 as opposed to profits of \in 2,0 million for 2011, while net results amounted to losses of \in 5,45 million for 2012 as opposed to profits of \in 408 thousand for 2011.

The Company's results were significantly affected mainly by the additional provisions for doubtful accounts formed within the current year amounting \in 2,13 million, as well as by the impairment of fixed assets incurred and charged on the results, amounting \in 1,76 million.

In addition, the results for the year 2012 were burdened by the additional financial cost, which for the Group amounted \in 4,5 million from \in 4,2 million and for the Company \in 3,7 million from \in 3,1 million.

The Company's results before interest, taxes, depreciation, and amortization (EBITDA), amounted to profits of \in 872 thousand for 2012 as opposed to profits of \in 7,5 million for 2011.

The Group's current liabilities appear to be stable at the end of 2012 amounting \in 111,3 million as opposed to \in 111,5 million, while at a Company's level they appear to be reduced by 2% amounting \in 70,2 million as opposed to 71,7 million.

The Group's trade and other receivables were reduced as compared to the previous year amounting \notin 91,7 million as opposed to \notin 91,7 million, while for the Company they were reduced as well amounting \notin 71,2 million from \notin 85,9 million in 2011.

The Group's bank borrowings present an improvement and reached \in 32,9 million as opposed to \in 37,2 million, while for the Company they were improved as well and reached \in 24,4 million from \in 26,9 million in 2011. The equity at the end of 2012 amounted \in 90,0 million for the Group and \in 89,2 million for the Company. The liquidity and leverage ratios for the year 2012 as compared to those of the year 2011 are as follows:

| | GROUP 31.12.2012 31.12.2011 | | COM | PANY |
|----------------------|--------------------------------|------|------------|------------|
| | | | 31.12.2012 | 31.12.2011 |
| LIQUIDITY RATIO | | | | |
| General Liquidity | 1,30 | 1,29 | 1,47 | 1,55 |
| LEVERAGE RATIO | | | | |
| Liabilities / Equity | 1,26 | 1,25 | 0,85 | 0,81 |
| Borrowings / Equity | 0,38 | 0,42 | 0,27 | 0,29 |

Summary figures regarding the cash flow statement for the year 2012 as compared to those of the year 2011 are as follows:

| | GRC | UP | COMP | ANY |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
| | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 |
| Net cash flows from operating activities | 7.875.264 | 14.002.711 | 7.932.022 | 12.499.778 |
| Net cash flows from investing activities | (1.291.522) | 2.398.346 | (1.020.357) | 2.301.324 |
| Net cash flows from financing activities | (4.381.040) | (16.742.573) | (2.336.492) | (13.388.883) |
| Cash and cash equivalents at the end of the year | 14.412.026 | 12.209.324 | 8.772.238 | 4.197.065 |

Main events during the year 2012

The Ordinary General Shareholders' Meeting of INTRAKAT held on 25.06.2012, took the following major decisions:

- Approved the Financial Statements of the Company and the Group for the fiscal year 01.01.2011 31.12.2011, along with the related Reports of the Board of Directors and of the Certified Auditor Accountant Mrs Zoe Sofou.
- Approved the non-distribution of dividends and the carrying forward of profits for the year 2011, for the benefit of the company's capital structure.

Investments in new companies and joint ventures/joint operations

During the current period the following joint-ventures were formed:

- the "J/V J&P AVAX AEGEK CONSTRUCTIONS INTRAKAT" with the distinctive title "J/V KIATO RODODAFNI", for the purpose of executing the works for the project "Construction of New Double Railway Line Infrastructure in the Section Kiato-Rododafni".
- the "J/V AKTOR ATE PORTO KARRAS SA INTRAKAT" with the distinctive title "J/V ESHATIA STREAM", for the purpose of executing the works for the project "Settlement of Eshatia Stream".
- the "J/V INTRAKAT PROTEAS" for the purpose of executing the works for the project "Settlement of Xirias Torrent".

In addition, the business suspension of the joint-venture under the name "J/V ELTER-INTRAKAT-ENERGY" was declared, which was being consolidated according to the equity method.

Furthermore, during the current period the consolidation did not include the joint-ventures J/V ELTER - INTRAKAT (EPA 2), J/V INTRAKAT - ELTER (EPA 3), J/V INTRAKAT - ELTER (EPA 4), J/V INTRAKAT - ELTER (EPA 5) and J/V INTRAKAT - ELTER (EPA 6) due to their dissolution, as well as the company KEPA ATTIKIS S.A. due to its disposal during the previous fiscal year.

On 14.09.2012, the Extraordinary General Shareholders' Meeting of EUROKAT ATE decided to increase the company's share capital by the amount of \in 760.000, with pre-emption rights in favor of existing shareholders. INTRAKAT participated in the increase by the total amount of \in 420.280 through the capitalization of the subsidiary's liabilities of \in 413.136 and through payment in cash of \in 7.144. A part of the minority shareholders did not participate in the increase and as a result INTRAKAT's interest percentage increased by 0,52%. Of the total 3.600.000 common shares of the subsidiary having a par value of \in 0,38 each, INTRAKAT holds 1.976.000 common shares valued at \in 750.880 and an interest percentage of 54,89%.

On 29.10.2012, the Extraordinary General Shareholders' Meeting of PRISMA DOMI ATE decided to increase the company's share capital by the amount of \in 30.000, with pre-emption rights in favor of existing shareholders. INTRAKAT participated in the increase by the total amount of \in 15.000 through payment in cash. Of the total 981.000 common shares of the subsidiary having a par value of \in 5 each, INTRAKAT holds 490.500 common shares valued at \notin 2.452.500 and an interest percentage of 50%.

Within 2012, the parent company acquired 330 shares for the amount of \in 330 (percentage of 33%) of the company "IV DEVELOPMENT FACILITY MANAGEMENT COMPANY LIMITED" having its registered office in Cyprus, and operating in the field of Real Estate.

Prospects and Expected Progress

During 2012 the Greek financial situation continued to remain critical and in an extremely negative financial climate. The main problems were the high rate of recession and the deficits, while the country was seriously threatened wikt the risk of bankruptcy and the possibility of exiting the euro zone.

During the second semester of 2012 after the formation of the coalition government and the progress in reducing the deficits by cutting back public spending, there was a change in the negative climate and a decline in the intense unfavourable predictions.

The risk of bankruptcy receded and the country in consultation with the European partners and the International Monetary Fund managed to secure the necessary financial support.

Along with the recapitalization plan of the Greek banks raised, it succeeded in laying the foundation and creating conditions so as to to gradually restore confidence and to safeguard the stability and sustainability of the Greek banks.

At the beginning of 2013, although the climate appears clearly improved, the severe problem of recession that has exceeded all forecasts as to its size and course, the problem of unemployment that is continually being inflated and the liquidity problem that creates huge problems in the market and businesses, remain as key problems requiring immediate solution.

High priority was given to the problem of tax evasion and drastic measures were initiated to reduce it and to broaden the tax base.

Important factors that will affect such positive developments are eliminating the risk of Greece leaving the euro zone, ensuring the continuous required funding of the country and enhancing the liquidity of the economy, while basic directions for exiting the crisis remain dealing with unemployment, widening the tax base by effectively addressing tax evasion and reducing public spending.

The construction field throughout the crisis has suffered great losses and has found itself in a severe recessional course. The activity of construction companies has fallen at very low levels and has been affected from the successive reductions in public investment programs and by the suspension of major projects, while it has been adversely affected by factors such as delayed payments by the State, high taxation, inefficient management support and bureaucracy, insufficient funding and the huge liquidity problem.

The above developments positively affected the climate both at home and abroad, but it is a general conviction that in order to restore the economy into orbit of balance and stabilization, the country is required to make the necessary structural changes to improve the state's relations with the citizens and enterprises and to implement the necessary modern infrastructure that will bring recovery and will create conditions for development.

The construction field due to the crisis has suffered heavy losses, while the activity of construction enterprises has fallen to low levels. The successive reductions of public investment projects and the suspension of implementing major projects have played an important role in this situation. Factors such as delays in payments from the state, high taxation, ineffective administrative support, insufficient funding and the huge liquidity deficit have a negative impact. The serious problems that the state should immediately manage, are long delays in the signing of contracts for projects tendered, the large good performance guarantees required by law, as well as the lack of the required funding by the competent bodies.

Nevertheless, the important factor determining the prospects of the construction field, is that Greece presents great investment opportunities (ports, marinas, airports, tourist complexes, energy networks and renewable energy sources), along with the fact that there are funds of the National Strategic Reference Framework (NSRF) available of a considerable amount that can be absorbed and allocated to such investments and even with enhansed community participation and significantly reduced national contribution. It is noted that the total funding that will be allocated to Greece from the Structural Funds in the period 2014-2020 will reach \in 18,3 billion, of which \in 14,5 billion will come from the new NSRF.

Furthermore, in the immediate priorities for the economy to enter into conditions of development, is the acceleration and restarting of major projects (such as road, rail and telecommunications projects as well as infrastructure projects for harbours and Metro projects).

Although the overall assessment is that the recession will continue during the first half of 2013, INTRAKAT Group will maintain stable the position it holds among the top five Greek construction companies.

The Group through the 3 contractors degrees it holds (INTRAKAT 7th grade, PRISMA DOMI 5th grade and EUROKAT 3rd grade) participates competitively in the tendering procedures of new construction projects, while it maintains the unexecuted balance of projects to be constructed at a high level (\leq 253 million).

The steel structures field continues to participate in infrastructure projects, whereas it has focused on projects such as power transmission lines on behalf of PPC, projects of the School Buildings Organisation, metal building constructions, steel bridges, metal shelters, mobile telephony masts.

The Group continues to provide services to projects of fiber optic networks and base stations on behalf of major telecom providers such as Vodafone, Cosmote, Huawei and Hellas On Line, although the investment in such projects have been greatly reduced, while it has undertaken the upgrading of retail outlets nationwide for the companies OTE and Germanos.

Significant contribution to the Group's sales has the construction of electricity production units from solar parks. Overall, until the end of 2012, parks of 17 MW have been constructed, whereas for 2013 it is estimated that solar parks of 10 MW will be constructed. The Group has begun the construction works of the Wind Park of 21 MW in Viotia Prefecture, which is expected to be operational in the second semester of 2014.

Finally, INTRAKAT Group in relation to the waste management field participates in tenders for which the procedures are in progress and concern waste treatment units throughout the country. Indicatively mentioned are the waste treatment units in Peloponnese, Western Greece, Aitoloakarnania, Serres and Attica. The Group expects to be able to claim a significant share of the total turnover that will be generated when these projects are implemented.

The Company, at the end of January 2012, renewed its 7th grade contractors degree for another three years.

It is noted that in relation to the current rapid developments and the difficulties experienced in the banking sector and the economy of Cyprus, the Company estimates that it will have no problems since currently there is no activity in Cyprus and its subsidiaries operate as holding companies. In each case, the company believes it can resolve any problem or any malfunction observed in relation to its presence in Cyprus.

The unexecuted balance of signed projects on 31.12.2012 amounted \in 253 million plus \in 174 million new projects, to which up to March 2013 the Group has the lowest tender and for which the procedures for their final signature is expected to be completed.

The most important projects undertaken by INTRAKAT Group are listed in the following table.

| Company | Description | Group's Ratio | | | | |
|-----------------|---|---------------|--|--|--|--|
| | Ministry of Infrastructure, Transport and Networks - Peloponnese Motorway (Corinth-Tripoli-Kalamata) performed by the Joint venture "Moreas" (AKTOR: 71,67%, J&P AVAX: 15%, INTRAKAT: 13,3% - Total budget: € 800 million) | € 107 mil. | | | | |
| | Construction of Road Section Potidea-Kassandria - Prefecture of Chalkidiki | € 42 mil. | | | | |
| | Ministry of Infrastructure, Transport and Networks - Reinforcement of the Reservoir at the Dam Aposelemis from the plateau of Lasithi | € 38 mil. | | | | |
| | Construction of Wind Park 21 MW - Prefecture of Viotia | € 31 mil. | | | | |
| V INTRAKAT | ERGA OSE - Construction of New Railway Line Infrastructure Kiato-Rododafni performed by the Joint venture "J&P AVAX-AEGEK-INTRAKAT" (J&P AVAX: 33%, AEGEK: 33%, INTRAKAT: 33% - Total budget: € 78 million) | | | | | |
| | ⇒ HEDNO S.A (Hellenic Electricity Distribution Network Operator S.A.) Installation of Telemetering System for Major Low Voltage Customer Meters" | € 19,8 mil. | | | | |
| | Construction of the Dam at the Filiatrinou Basin - Prefecture of Messinia | € 17 mil. | | | | |
| | Settlement of Eshatia Stream to be performed by the Joint venture "AKTOR ATE-MOHLOS SA- INTRAKAT" (AKTOR: 50%, MOHLOS: 25%, INTRAKAT: 25% - Total budget: € 59 million) | € 14,8 mil. | | | | |
| | CYTA HELLAS - Construction of Panhellenic Fiber Optic Network | € 8 mil. | | | | |
| | EUROMEDICA - Construction of Rehabilitation-Recovery Center | € 5,2 mil. | | | | |
| | ➢ Integration Centre - Reconstruction of the City Hall building and development of Plac Wolnosci as part of the Project "Revitalisation of the City of Zdunska Wola" in Poland | € 3,7 mil. | | | | |
| | PPC DMAOR-150 - Construction of conveyors | € 2,4 mil. | | | | |
| | Ministry of Infrastructure, Transport and Networks - Improvement of Road Interchange Section Riding Center-Kalivia-Lagonisi-Anavissos | € 14 mil. | | | | |
| | THEMIS CONSTRUCTION S.A General Detainment Facility of Crete II | € 13,1 mil. | | | | |
| 🐓 ΠΡΙΣΜΑ ΔΟΜΗ., | Ministry of Infrastructure, Transport and Networks-EYDE AIRPORTS - New Apron of Paros National Airport | € 12,6 mil. | | | | |
| | Prefecture of Ioannina - Improvement of Road Tiria-Sistrouni | € 7,2 mil. | | | | |
| | EGNATIA - Sewage Projects in Evergetoula's Municipality - Prefecture of Lesvos | € 5,6 mil. | | | | |
| | DEPANOM - New Building Facilities of the Organization of Public Perception of Zakynthos | € 2,8 mil. | | | | |
| EOROKAI | Public Water Supply Sewerage of Thiva - Upgrade to Existing Refineries | € 1,6 mil. | | | | |
| | Various Contracts of Solar Projects | € 7 mil. | | | | |

The most important projects to which the Group has the lowest tender are listed in the following table.

| Company | Description | Budget |
|-------------------|--|-------------|
| | ERGA OSE - Construction of New Double Railway Line Infrastructure in the Section Rododafni- Psathopyrgos to be performed by the Joint venture "AKTOR-J&P AVAX-INTRAKAT" (AKTOR: 42%, J&P AVAX: 33%, INTRAKAT: 25% - Total budget: € 300 million) | € 75 mil. |
| W INTRAKAT | Seguration of Western Internal Peripheral Road of Thessaloniki | € 41,4 mil. |
| | ➡ IBERDROLA ENGINEERING AND CONSTRUCTION - Chirnogeni Wind Farm | € 1,4 mil. |
| | Section 2012 MINISTRY OF AGRICULTURAL DEVELOPMENT - Irrigation projects in Livadia A' Phase Zones B-C-D | € 8,9 mil. |
| | Public Water Supply Sewerage of Nestos Kavala - Internal Sewer Network's Pipes at Chrisohorio, Gravouna, Eratino with Suction System | € 7,5 mil. |
| | ➡ DEPANOM - Addition of Psychiatric Section for Adults and Psychiatric Section for Children/Adolescents in the General Panarcadian Hospital of Tripoli "EVAGELISTRIA" | € 6,9 mil. |

Related Party Transactions

The Group's and Company's transactions with related parties have been carried out under the common market terms.

The Group's and Company's main transactions with related parties in the sense used in IFRS 24 are:

<u>Year 2012</u>

| | GROUP | | | | |
|--|------------|-------------|-----------|-----------|--|
| COMPANY NAME | ASSETS | LIABILITIES | REVENUES | EXPENSES | |
| INTRACOM HOLDINGS | 72.137 | 2.783.884 | 292.812 | 732.682 | |
| INTRACOM TELECOM | 2.119.103 | 1.684.267 | 458.335 | 73.847 | |
| INTRACOM DEFENSE | 74.543 | 5.338 | 610.887 | 315 | |
| INTRASOFT S.A. | 50.136 | 406.359 | 488.570 | 32.064 | |
| INTRASOFT INTERNATIONAL LTD | - | 10.640 | - | 1.690 | |
| INTRALOT S.A. | 20.578 | - | 33.783 | - | |
| INTRALOT CYPRUS Ltd | - | 266.000 | - | - | |
| INTRAROM | 43.399 | 2 | - | - | |
| INTRACOM Ltd SKOPJE | - | 2.400 | - | - | |
| HELLAS ON LINE | 5.703.407 | 10.277 | 1.191.014 | 55.766 | |
| G. KARAISKAKIS STADIUM | 803.499 | 52.734 | 293.064 | 21.437 | |
| ATHENS INFORMATION TECHNOLOGY | 3.894 | - | 339 | - | |
| BETTING COMPANY S.A. | 66.086 | - | - | - | |
| AMYNA INSURANCE BROKERS | 2.595 | 52.973 | - | 25.175 | |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND | | | | | |
| TELECOMMUNICATIONS PROJECTS | 10.600 | 251.997 | 55.858 | 1.783.158 | |
| MOBILE COMPOSTING S.A. | - | - | 45.000 | - | |
| KEKROPS S.A. | 247.641 | - | 11.242 | - | |
| KALLIS CHARALAMPOS | 220.000 | - | 220.000 | - | |
| J/V INTRAKAT - INTRACOM TELECOM (DEPA's | | | | | |
| TELECOMMUNICATION NETWORKS) | 74.926 | - | - | - | |
| J/V ELTER - INTRAKAT (EPA GAS) | - | 107.454 | - | - | |
| J/V PANTHESSALIKO STADIUM | - | 75.353 | - | - | |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS) | 137.728 | 39.441 | - | - | |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL) | 352.359 | 738.000 | - | - | |
| J/V ELTER-INTRAKAT ENERGY | 190 | - | - | - | |
| J/V INTRAKAT- GANTZOULAS | 15.269 | 48.229 | - | - | |
| J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS | | | | | |
| AIRPORT) | 207.672 | - | 213.331 | - | |
| J/V INTRAKAT-ERGAS-ALGAS | 4.208 | - | - | - | |
| | 10.247.121 | 6.535.349 | 3.931.385 | 2.726.134 | |

| | COMPANY | | | | | |
|--|----------------------|--------------|-------------|-------------------|--|--|
| COMPANY NAME | ASSETS | LIABILITIES | REVENUES | EXPENSES | | |
| INTRACOM HOLDINGS | 21.863 | 2.728.309 | KEVENUE3 | 729.324 | | |
| INTRACOM HOLDINGS | 1.809.579 | 1.578.560 | - 42.573 | 729.324 73.847 | | |
| INTRACOM DEFENSE | - | 5.258 | | 315 | | |
| INTRASOFT S.A. | 1.167 | 274.323 | - | 32.064 | | |
| INTRASOFT INTERNATIONAL LTD | - | 10.184 | - | 1.425 | | |
| INTRALOT CYPRUS Ltd | - | 266.000 | - | - | | |
| INTRALBAN | 17.150 | - | 17.150 | - | | |
| INTRAROM | 42.371 | - | - | - | | |
| INTRACOM Ltd SKOPJE | - | 2.400 | - | - | | |
| HELLAS ON LINE | 5.679.885 | 10.221 | 1.074.127 | 55.766 | | |
| G. KARAISKAKIS STADIUM | 10.840 | 52.734 | - | 21.437 | | |
| AMYNA INSURANCE BROKERS | - | 18.868 | - | - | | |
| INTRACOM CONSTRUCT | 1.579.741 | 533.040 | 6.928 | 55.177 | | |
| IN MAINT S.A. | 143.963 | 58.582 | 41.271 | 235.357 | | |
| INTRAKAT INT. Ltd FRACASSO HELLAS S.A. | 28.025 | - | - 584.002 | - 311.736 | | |
| PRISMA DOMI ATE | 124.631 5.328.384 | - 981.348 | 4.772.146 | 53.832 | | |
| INTRAPOWER S.A. | 2.775.803 | 213.537 | 3.541.610 | 313.000 | | |
| INTRA PHOS S.A. | 189.530 | - | 5.732 | - | | |
| INTRADEVELOPMENT | 203.101 | - | 1.941 | 400 | | |
| EUROKAT ATE | 3.458.630 | - | 617.026 | | | |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND | | | | | | |
| TELECOMMUNICATIONS PROJECTS | - | 251.566 | 55.858 | 1.702.902 | | |
| A.KATSELIS ENERGEIAKI S.A. | 948.566 | - | 406.116 | - | | |
| MOBILE COMPOSTING S.A. | - | - | 45.000 | - | | |
| KEKROPS S.A. | 247.641 | - | 11.242 | - | | |
| J/V INTRAKAT - ATTIKAT (EGNATIA ROAD) | 1.928.492 | - | - | 12.063 | | |
| J/V INTRAKAT - ELTER (MAINTENANCE OF NORTH SECTOR) | 63.646 | 59.685 | 8.985 | 4.522 | | |
| J/V INTRAKAT - ELTER (XIRIAS PROJECT) | 476.604 | - | - | - | | |
| J/V INTRAKAT - ELTER (ALEXANDROUPOLI'S PIPE LINE) | 95.952 | - | - | - | | |
| J/V AKTOR ATE - J&P AVAX - INTRAKAT (J/V MOREAS) | 1.176.096 | - | - | - | | |
| J/V INTRAKAT - ELTER (CORFU HOSPITAL) J/V INTRAKAT - ELTER (KATERINI HOSPITAL) | 68.890 - | - 5.565 | - | - | | |
| J/V INTRAKAT - ELTER (RATERINTIOSI ITAL) J/V INTRAKAT - ELTER (ARTA's DETOUR PROJECT) | - 748.355 | 5.565 | - | - | | |
| J/V ELTER - INTRAKAT (BROADBAND NETWORKS) | 10.918 | - | _ | _ | | |
| J/V INTRAKAT - INTRACOM TELECOM (DEPA's | 10.010 | | | | | |
| TELECOMMUNICATION NETWORKS) | 201.038 | - | - | - | | |
| J/V ELTER- INTRAKAT EPA 7 | 1.739.010 | 45.259 | - | - | | |
| J/V INTRAKAT - ELTER (NATURAL GAS DISTRIBUTION NETWORK | | | | | | |
| LAMIA-THIVA-HALKIDA) | 102.814 | - | - | - | | |
| J/V INTRAKAT-ETVO | 4.663 | - | - | - | | |
| J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC) | 3.573.912 | - | 72.738 | - | | |
| J/V ANASTILOTIKI-GETEM-INTRAKAT-ETETH (PATRA MUSEUM) | 31.857 | _ | _ | _ | | |
| J/V ALTEK-INTRAKAT-ANASTILOTIKI (MACEDONIA AIRPORT) | 649.234 | 152.569 | _ | _ | | |
| | 017.201 | 102.009 | | | | |
| J/V INTRAKAT-K. PANAGIOTIDIS (PPC TRANFER LINES PROJECT) | 312.947 | - | 20.581 | 126 | | |
| J/V ELTER-INTRAKAT (FILIATRINOU DAM) | - | 138.762 | - | - | | |
| J/V FILIPPOS S.AINTRAKAT (AMFIPOLIS PROJECT) | 37.929 | - | - | - | | |
| J/V INTRAKAT - G.D.K. TECHNIKI EPE "J/V FOR THE | | | | | | |
| CONSTRUCTION OF THE FILIATRINOU DAM PROJECT" | 657.633 | 2.775.584 | 449.369 | 4.893.903 | | |
| J/V INTRAKAT-MAVRIDIS (CONSTRUCTION OF CARREFOUR SUPERMARKET IN HALKIDIKI) | 75.969 | | | | | |
| J/V EUROKAT ATE-PROTEYS A.T.E.E. | 806 | - | - | - | | |
| J/V ELTER-INTRAKAT (NEW MESIMVRIA PROJECT) | 227 | - | _ | - | | |
| J/V J&P AVAX-AEGEK-INTRAKAT (KIATO-RODODAFNI) | 34.283 | - | 10.576.635 | 55.729 | | |
| J/V AKTOR ATE-PORTO KARRAS SA-INTRAKAT (SETTLEMENT OF | 011200 | | 10107 01000 | 000.2 | | |
| ESHATIA STREAM) | 20.491 | 683.834 | 577.718 | 49.669 | | |
| J/V INTRAKAT-PROTEAS (XIRIAS II) | 188.896 | 70.000 | 119.280 | 606.843 | | |
| J/V ELTER-INTRAKAT EPA GAS | - | 2.858 | - | - | | |
| J/V PANTHESSALIKO STADIUM | - | 75.353 | - | - | | |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS) | 137.728 | 39.441 | - | - | | |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL) | 352.359 | 738.000 | - | - | | |
| J/V ELTER-INTRAKAT-ENERGY | 190 | - | - | - | | |
| J/V INTRAKAT- GANTZOULAS | 15.269 | 48.229 | - | - | | |
| J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT) | 170.093 | | 213.331 | | | |
| J/V INTRAKAT-ERGAS-ALGAS | 4.208 | - | - | - | | |
| | 35.491.381 | 11.820.071 | 23.261.357 | 9.209.437 | | |
| | | | | | | |

Management executives' renumeration and administration members' compensation for the year 2012 amounted € 1.074.684.

These fees concern dependent work fees of the members of the Board of Directors and of management executives.

Personnel

The number of the Group's employed personnel on December 31st, 2012 was 415 people, 115 of which were administrative employees and the other 300 were worker employees.

CORPORATE GOVERNANCE STATEMENT

The present Corporate Governance Statement of the company's Board of Directors constitutes a special section of the Annual Review Report and includes the informative data under article 43a, case 3d' of Codified Law 2190/1920, as amended and in force by Law 3873/2010.

1. Corporate Governance Code

The Company, in compliance with the stipulations of Law 3873/2010 has enacted and follows a Corporate Governance Code which was drawn up after taking into consideration the final draft Corporate Governance Code for Listed Companies, released and posted on the website of SEV (Hellenic Federation of Enterprises) in January 2011, the OECD Corporate Governance Principles published in 2004 and the generally endorsed corporate governance principles applied in EU-member states. The Company's Corporate Governance Code which can be found in its website www.intrakat.gr, is codified and posted on the company's website after any amendment-revision that takes place by decision of the company's Board of Directors.

With the Corporate Governance Code the company records all the principles and practices adopted to ensure its maximum performance, the protection of the general corporate interest, the interests of its shareholders, its sound operation as well as its compliance with the requirements of the existing legislation, culminating in the implementation of Law 3873/2010, which incorporated into the Greek law the Directive No 2006/46/EC of the European Council.

The company may proceed to amendments of the Corporate Governance Code whenever it deems appropriate under decisions of the Board of Directors.

Based on the general principles of operation of the company which are depicted in the Corporate Governance Code, the present Corporate Governance Statement is drawn up by the members of the company's Board of Directors.

2. Corporate Governance principles implemented by the Company that go beyond the provisions of Law

The company is fully compliant with current legislation on corporate governance. The Corporate Governance principles it applies are presented in detail in the Corporate Governance Code.

3. Description of the main features of internal control and risk management system in relation to the procedure for preparing the Separate and Consolidated financial statements

3.1. Internal Control System/ Operating responsibility

The Company's B.o.D. with the assistance of the Audit Committee (article 37 of Law 3693/2008) has the final responsibility for reviewing the effectiveness of the Company's internal control system, including internal financial control for drawing up the financial statements, which is designed to provide reasonable but not absolute assurance regarding the safeguarding of assets: (a) against unauthorized use or disposition (b) the maintenance of proper accounting records and the reliability of financial information used within the business or for publication. These controls are designed to reduce the risk of failure to achieve business objectives due to circumstances which may be foreseen and can only provide reasonable and not absolute assurance against any material misstatement or loss.

3.2. Rules for operating and processing Company's procedures/Code of Business Conduct

The Company has Internal Rules and Regulations which govern the structure and the scope of each company's department, the relationship between departments and with administration, as well as the company's internal operating procedures. It sets the rules for operating and processing company's procedures and incorporates the Code of Conduct under which institutions and company employees must operate.

3.3. Organizational Structure

The Company's organizational structure is reflected in the company's organizational chart and described in detail in its Internal Rules and Regulations. The professionalism and competence of staff is maintained both through the rigorous recruitment policies and performance appraisal system.

3.4. Management of Payments/ Roles and Responsibilities

Specific operating procedures have been established for areas related to transactions with suppliers and partners and all sorts of payments. These procedures describe all stages of approval required to ensure the effective control of transactions.

There are documented approval limits by the Board of Directors for all forms of payments, through bank accounts - bank transfers and / or issuing of checks and other responsibilities relevant to the management of corporate affairs and assets.

3.5. Information Systems

The Company has developed information systems that actively support the long-term corporate objectives. All significant business activities are covered by adequate policies and procedures.

3.6. Planning - Monitoring

Sufficient detailed budgets are drawn up which are subject to constant monitoring.

Comparisons are made between actual, historical and budgeted expense accounts with adequately detailed explanations obtained for all significant variances.

3.7. Management of Systems - infrastructures / Accounting System

The company has placed special emphasis on the procedure for ensuring the smooth and safe operation of its information technology systems and infrastructure.

An adequate accounting system is installed providing Management with financial and operational performance measurement indicators. Analysis of results is prepared on a monthly basis covering all major areas of business activities.

3.8. Organization and operation of Internal control

Ensuring effective corporate governance is considered to be a very important goal for the Company. The company uses internal control as a key tool in implementing risk management rules, which in turn is an important objective in the implementation of effective corporate governance. The internal control system is reviewed on an ongoing basis to ensure the maintenance of a safe and effective control environment.

The organization and operation of internal control is conducted by the company's Internal Audit Committee (art. 7 Law 3016/2002), which monitors the implementation and continued observance of the company's internal operating rules and articles of association, as well as the company's overall compliance with the legislation. In addition, it reports to the Board, if found, any cases of conflict of interests of Board members and managers with the interests of the company, it regularly updates the Board on the audits carried out and the Audit Committee of article 37 Law 3693/2008, if any serious control issues arise and it assists the supervisory authorities in their monitoring and supervisory tasks.

Further, the Audit Committee (article 37 Law 3693/2008) deals with all major control issues raised from both management and internal and external auditors and reports its findings to the Board. It also recommends to the company's governing body the statutory auditor or the audit firm, which will be proposed for appointment to the General Meeting. For all the identified weaknesses in internal control, the Audit Committee ensures that management takes all necessary corrective actions.

3.9. Risk Management

The Company is exposed to various risks which is why through constant monitoring it attempts to predict the likelihood of such risks and act promptly in order to mitigate their effects to the extent possible. It has also created the necessary structures and procedures to help identify, assess and manage risks related to financial reporting. Meetings of the Company's chief executive officers take place on a weekly basis to examine the company's current issues, including issues related to financial reporting as well as issues related to the company's projects.

Such risks are mainly:

a) Risks relevant to the Company's activities

• <u>Course of the construction field - Expansion of Activities</u>

The difficulties faced by the Greek economy due to the economic crisis has greatly affected and the construction industry, thereby adversely affecting sales and results of companies in the field.

The main problems observed are:

- i. The apparent reduction of projects tendered due to the reduction in public expenditure and
- ii. The serious lack of liquidity and the long delays in the state's payments for infrastructure projects carried out within the Greek territory.

In order for the Company to ensure the stability of its financial figures, it is constantly adjusting its overall business planning and strategy in order to be able to expand its activities in other fields where it has the potential to develop outright, such as the field of environmental projects (management of natural resources projects, green development projects), the field of renewable energy sources and the field of solid waste management (waste to energy).

• Dependence on the contractors certificate

Pursuant to the provisions of the current legislation on public projects, in order for a contractor company to be able to participate in tenders for undertaking public project contracts, it must be registered in the Registry of Contractor Enterprises held by the Ministry of Infrastructure, Transport and Networks, while by the time the regular reassessment takes place, it should have the necessary financial data demonstrating compliance with the sustainability indicators designated by the law, experience in project implementation, etc.

A potential weekness in fulfilling the criteria of a future reassessment will affect the Company's financial figures.

It is noted that the Company's 7th grade contractors degree after the reassessment in January 2012 is valid for another three years.

Implementation of projects through joint ventures

Part of the Group's income comes from projects being executed through joint ventures with other construction companies in Greece. Each joint venture/joint operations is formed in order to carry out the implementation of a specific project (public or private). The joint venture members are jointly and severally liable to the owner of the project as well as for any liability of the joint venture/joint operations. For this reason, the Group is constantly monitoring these joint ventures/joint operations at a financial and technical level.

• Damage/harm to persons, equipment and environment (insurance coverage)

The activities of the Group's companies face risks that may result from adverse events, such as among others, accidents of any nature, wounds and injuries to persons (employees and/or other), environmental damages or damages to equipment and third parties' property.

All the above may very well cause delays or, in the worst case, interruption of the execution of works in the involved projects and may draw penal responsibilities to the Company's executives.

In order to reduce related potential risks, the company takes all necessary precautions (hygiene and safety measures), so that such kind of adverse events are avoided while in parallel the proper for each activity insurance contracts, are being concluded.

b) Financial Risks (Foreign exchange risk - Interest rate risk - Credit risk - Liquidity risk - Value risk)

The Company operating through its subsidiaries and branches abroad, faces: a) the foreign exchange risk arising from the difficult international economic situation and the fact that the course of these countries' currencies can not be fairly predicted, which the company tries to reduce through borrowings in local currency (where feasible) as well as through agreements for the collection of receivables in euro, b) the risk of rising interest rates, which it seeks to reduce by entering into borrowing agreements and lease contracts

with floating interest rates, mainly based on a 3-month or 6-month euribor c) the credit risk deriving from its debtors' inability to abide by their contractual obligations and pay off their liabilities, which it seeks to limit by continuously and intensively monitoring its debtors, d) the risk of inadequate liquidity which it attempts to counterbalance through the existence of committed bank credit facilities and e) the value risk, which relates to changes in the value of securities held relating to shares of companies listed on the ASE.

4. Reference to information pursuant to sections (c), (d), (f), (h) and (i) of article 10 par. 1 of the 2004/25/EC Directive, of the European Parliament and the Council of 21.4.2004, on takeover bids.

• With regard to the required information pursuant to section (c) of article 10 par. 1 of the 2004/25/EC Directive, namely significant direct or indirect participations of the company (including indirect participations through pyramid structures or cross shareholdings) in the sense of article 85 of 2001/34/EC Directive, the following are stated:

Dated 31.12.2010, Intracom Holdings S.A. holds 61,76% of the company's share capital. No other natural or legal person holds more than 5% of the share capital.

- With regard to the required information pursuant to section (d) of article 10 par. 1 of the 2004/25/EC Directive, namely holders of any titles conferring special control rights and a description of these rights, it is stated that there is not any kind of titles issued by the Company which confer special control rights to their holders.
- With regard to the required information pursuant to section (f) of article 10 par. 1 of the 2004/25/EC Directive, namely any restrictions on voting rights, such as restrictions on voting rights of holders of a given percentage or number of votes, deadlines for exercising voting rights or systems where, in cooperation with the firm, the financial rights attaching to securities are distinguished from the holding of securities, it is stated that the company's Articles of Association provide for no limitations whatsoever with regard to voting rights.
- With regard to the required information pursuant to section (h) of article 10 par. 1 of the 2004/25/EC Directive, namely to rules regarding the appointment and replacement of board members as well as any amendment of the company's Articles of Association, it is stated that the rules laid down in the company's Articles of Association regarding the above issues do not differ from those stipulated in Codified Law 2190/1920, as applicable today. The harmonization of the company's Articles of Association with the provisions of Codified Law 2190/1920, as applicable today, may be realized in the future by decision of the General Shareholders Meeting.
- With regard to the required information pursuant to section (i) of article 10 par. 1 of the 2004/25/EC Directive, namely the powers of the board members, particularly as regards to the power of issuing or repurchasing shares, no company decision exist on the issue or repurchase of shares.

It is noted, that the above information is already contained in the Explanatory Report of the Company's Board of Directors which contains detailed information on the issues of Article 11a of Law 3371/2005, in conjunction with paragraphs 7 and 8 of Law 3556/2007.

5. Information about the General Shareholders Meeting mode of operation and its main powers as well as a description of shareholders rights and how they are exercised

5.1. Main powers

The General Meeting is the supreme Company body, convened by the Board of Directors and entitled to decide on all corporate affairs. All shareholders are entitled to participate in the General Meeting either in person or by a lawfully authorized proxy, in line with the legal procedure in force. The legal decisions of the General Meeting are binding shareholders who are absent or disagree, as well.

5.2. Mode of operation, description of the shareholders rights and how they are exercised

i. The B.o.D. ensures that the preparation and the conduct of the General Shareholders Meeting facilitate the effective exercise of shareholders' rights, who must be fully informed on all issues pertaining to their participation in the General Meeting, including the items on the agenda and their rights during the General Meeting. As regards to the preparation of the General Shareholders Meeting, the Company implements the provisions of Codified Law 2190/1920 as applicable, and pursuant to the provisions of Law 3884/2010, it posts on its website, from the date the Invitation is published until the date on which the General Shareholders Meeting is held, the invitation which includes information relative to:

- the date, time and location of the General Shareholders Meeting,
- the key attendance rules and practice, including the right to put items on the agenda, the right to ask questions, and deadlines by which those rights may be exercised,
- the voting procedures, proxy procedural terms and the forms to be used for proxy voting,
- the proposed agenda of the meeting, including the drafts of the resolutions for discussion and voting and any accompanying documents,
- the proposed list of candidates for board membership and their resumes (if there is a member election item),
- the registration date of those entitled to participate and vote at the General Meeting as provided for in article 28a of Codified Law 2190/1920 as applicable, with an indication that only persons who are shareholders at that date are entitled to attend and vote at the General Meeting,
- a notice of the place where the full text of documents and drafts of resolutions are available and
- a reference to the Company's website where information of article 27 par. 3 of Codified Law 2190/1920 as applicable, is available.

Furthermore, apart from the invitation for the convocation of the General Meeting, the company posts on its website, from the date the Invitation is published until the date on which the General Shareholder Meeting is held, at least the following information:

- the total number of outstanding shares and voting rights at the date of the invitation,
- the documents to be submitted to the General Meeting,
- a draft resolution for each agenda item proposed, or if no resolution has been recommended for approval, the Board's comment on each agenda item and any draft resolutions proposed by the shareholders, upon receipt by the company,
- the forms to be used for exercising the right of proxy voting.
- ii. The Board Chairman or, when incapacitated, his deputy, is temporarily chairing the General Meeting sessions. One of the shareholders or the authorised representatives of the shareholders which are present at the General Shareholders Meeting is afforded by the Chairman the duties of temporary secretary.
- iii. Following the validation of the list of shareholders with a voting right, the General Meeting immediately elects the final presidium, composed of the Chairman or when he is incapacitated of his deputy and one secretary serving as scrutineer. The General Meeting resolutions must be taken pursuant to the legislation in effect and the provisions of the Company's Articles of Association.
- iv. Under the responsibility of the Board of Directors, the General Meeting's resolutions are published on the company's website within five (5) days the latest from the date of the General Meeting, indicating for each resolution at least the number of shares for which valid votes were issued, the proportion of the share capital represented by those votes, the total number of valid votes as well as the number of votes in favor and against each resolution and the number of abstentions.
- v. Any shareholder appearing under this capacity in the files of the body where Company securities are kept is entitled to attend and vote at the Company's General Meeting. Exercising such rights does not require shareholders to block their shares or comply with any other formalities. The shareholder may appoint a representative if he/she wishes. Other than that, the Company complies with the provisions of Codified Law 2190/1920, as applicable (article 28a).

5.3. Responsibilities of the Company's General Meeting

The General Meeting is the sole body competent to decide on:

- a) The extension of effective term, merger, split, conversion, revival, or winding up of the Company.
- b) Amendments to the Articles of Association.
- c) Increases or reductions in the share capital.
- d) The issuing of bond loans convertible into shares or with the right to participate to profits of articles 3a and 3b of Codified Law 2190/1920, as applicable, subject to article 5 par. 2 hereof.
- e) The election of members of the Board of Directors, apart from the case cited in article 22 hereof.
- f) The election of auditors.
- g) The appointment of liquidators.
- h) The distribution of the annual profits.
- i) The approval of the annual financial statements.

The provisions of the preceding paragraph shall not apply to: a) increases that pursuant to article 5 par. 2 of the company's Articles of Association, and article 13 par. 1 and 13 of Codified Law 2190/1920, as in force, are decided by the Board of Directors, as well as increases imposed by provisions of other laws, b) Amendments to the Articles of Association by the Board in accordance with article 11 par. 5 of Codified Law 2190/1920, as in force, article 13 par. 13 of Codified Law 2190/1920, as in force, article 13 par. 13 of Codified Law 2190/1920, as in force, article 13a par. 2 of Codified Law 2190/1920, as in force, and article 17b par. 4 of Codified Law 2190/1920, as in force, c) the absorption of a societe anonyme under article 78 of Codified Law 2190/1920, of which 100% of the shares is owned by the Company and d) the possibility of distributing profits or optional reserves within the current financial year by decision of the Board, provided there is a related authorization by the Ordinary General Meeting.

5.4. Simple quorum and majority of the General Meeting

The General Meeting has a quorum and is validly met on the items of the agenda, when at least 20% of the paid up share capital is represented at the meeting.

If that quorum is not achieved at the first meeting, the Meeting must reconvene within 20 days from the date on which it was not possible to hold the meeting, and with the invitation at least 10 days prior to the meeting. That meeting has a quorum and is validly met on the items on the initial agenda, irrespective of the percentage of the paid-up share capital represented at that meeting. A newer invitation is not required, if the initial invitation specifies the location and timing of the repeat meetings provided for by law, in case of failure to reach quorum.

Decisions of the General Meeting are taken by absolute majority of the votes represented at it.

5.5. Special quorum and majority of the General Meeting

- i. By way of exception, the General Meeting has a quorum and is validly met on the items of the agenda, when at least 2/3 of the paid up share capital are present or represented at the meeting, in the case of decisions relating to:
 - a) a change in the Company's nationality
 - b) a change in the business object
 - c) an increase in share capital not provided for by the Articles of Association, in line with Article 13 (par. 1 and 2) of Codified Law 2190/1920, as in force, unless required by law or realized by capitalising reserves
 - d) a reduction in share capital, unless realized in accordance with Article 16 par. 6 of Codified Law 2190/1920, as in force
 - e) the issuing of bond loans convertible into shares or with the right to participate to profits
 - f) a change in the profit distribution method
 - g) the enhancement of the shareholders' obligations
 - h) the merger, split, conversion, revival, extension of effective term or winding up of the Company
 - the granting or renewal of powers to the Board of Directors to increase the share capital or to issue a bond loan convertible into shares, in accordance with article 13 par. 1 of Codified Law 2190/1920 as in force
 - j) all other cases, for which by law or by the Articles of Association it is specified that the quorum of this paragraph is required for the General Meeting to take a certain decision.
- ii. If the quorum of the above paragraph is not achieved at the first meeting, a first repeat meeting will be invited to convene anew, that will have a quorum and be validly met on the items of the initial agenda, if at least 1/2 of the paid-up share capital is represented at it.
- iii. If that quorum is not achieved as well, a second repeat meeting will be invited to convene anew, in accordance with article 14 par. 2 of the Company's Articles of Association, that will have a quorum and be validly met on the items of the initial agenda if at least 1/5 of the paid-up share capital is represented at it.
- iv. All decisions of article 15 par. 1 of the company's Articles of Association are taken by 2/3 majority of the votes represented at the Meeting.

6. Information about the composition and mode of operation of the Board of Directors and its Committees

The Board acting collectively undertakes the management, administration and disposal of the company's assets and the representation of the Company, ensuring the implementation of corporate strategy and the equitable treatment of shareholders. It decides on all general issues relating to the Company within the context of its scope, except for those that pursuant to the law or the present Articles of Association fall under the exclusive competence of the General Meeting. The Board of Directors is the trustee of the company's Corporate Governance Principles.

Resumes of board members are posted on the company website, www.intrakat.gr.

6.1. Composition and mode of operation of the B.o.D.

i. The company is run by a B.o.D. that consists from three (3) at the minimum to eleven (11) members of which at least 1/3 are non-executive members, out of which at least two are independent non-executive members in accordance with the requirements of Law 3016/2002. The Executive Board members are employed in the company and provide their services to the company, while non-executive members do not perform administrative tasks in the company. The B.o.D. members are elected by the General Shareholders Meeting for a 5-year term of office, which is automatically extended until the first Ordinary General Meeting following the expiry of office, but can not exceed six years. Members of the Board may be re-elected and withdrawn freely.

The present composition of the B.o.D., whose term of office ends on 12.03.2017, includes the following ten (10) members:

| 1. | Sokrates | Р. | Kokkalis, | Chairman of the B.o.D., non-executive member |
|-----|-------------|----|--------------|---|
| 2. | Dimitrios | Х. | Klonis, | Vice Chairman of the B.o.D., executive member |
| 3. | Petros | К. | Souretis, | Managing Director, executive member |
| 4. | Charalampos | К. | Kallis, | Consultant, executive member |
| 5. | Dimitrios | А. | Pappas, | Consultant, executive member |
| 6. | Sokrates | S. | Kokkalis, | Consultant, non-executive member |
| 7. | Dimitrios | S. | Theodoridis, | Consultant, non-executive member |
| 8. | Alexandros | E. | Mylonakis, | Consultant, independent non-executive member |
| 9. | Sotirios | N. | Filos, | Consultant, independent non-executive member |
| 10. | Anastasios | M. | Tsoufis, | Consultant, independent non-executive member |

ii. The Board immediately after its election meets and forms a body and elects from its members the Chairman and one or two Vice-chairmen.

The Board may elect one or two Managing Directors from its members only, defining at the same time their responsibilities.

- iii. The Chairman of the Board directs the meetings. If the Chairman is absent or unable to perform his duties, he is substituted throughout the extent of his powers by the Vice-chairman. In case the Vice-chairman is absent or unable to perform his duties, he is substituted, pursuant to a decision of the B.o.D., by the Managing Director of the Company and if he is absent, unable to perform his duties or does not exist, he is substituted, pursuant to a decision of the B.o.D., by another board member. In case there are two Vice-chairman and if he is absent or unable to perform his duties, he is substituted by the first in line Vice-chairman. If he is absent or unable to perform his duties, he is substituted, pursuant to a decision of the B.o.D., by another board member. In case there are two Vice-chairman and if he is absent or unable to perform his duties, he is substituted by the next in line Vice-chairman. If he is absent or unable to perform his duties, he is substituted, pursuant to a decision of the B.o.D., by another board member. The substitution of the B.o.D., by the Managing Director and if he is absent, unable to perform his duties or does not exist, he is substituted, pursuant to a decision of the B.o.D., by another board member. The substitution of a Board member takes place as contemplated in the law (Codified Law 2190/1920) and the Company's Articles of Association.
- iv. The Board shall meet at the company's registered seat upon invitation of the Chairman or his deputy, each time the law, the Articles of Association or the company's needs requires it. In exceptional circumstances it may validly meet, apart from its registered seat, at any place where the company holds branches or factory facilities or where its associates/subsidiaries hold offices, either domestically or abroad. The Board validly meets outside its registered seat at another place either domestically or abroad, provided that at this meeting all of its members are present or represented and no one objects to holding the meeting and to decision making. The Board may also meet via teleconference, as long as all of its members agree. In this case, the invitation to the Board members includes all the information required for attending the meeting, in compliance with the minimum technical safety requirements that may be set by a related decision of the Minister of Development or other competent body, in accordance with the law.

The minutes of the meetings are signed by the Chairman, or his deputy, or the Managing Director of the Company. Each of the above persons is entitled to issue certified copies or extracts of the minutes, without the need for further validation.

v. The Board may, exclusively on its decision, confer the total or part of its powers and responsibilities (except for those requiring collective action) as well as the company's representation, to one or more persons, board members or not, determining at the same time the extent of this delegation. These persons may in turn confer the exercise of all or part of the powers delegated to them to other Board members, company employees or third parties, provided it is stated in the related decision of the B.o.D. Nevertheless, the responsibilities of the Board are subject to the provisions of Articles 10 and 23a of Codified Law 2190/1920, as in force.

6.2. Composition and mode of operation of the B.o.D. Committees

Audit Committee of article 37 Law 3693/2008

- The Audit Committee of article 37 Law 3693/2008 is a committee comprised of Board members whose main purpose is to assist in the fulfillment of its supervisory duties and indicatively has the following obligations: monitoring the financial reporting procedures, monitoring the proper and effective implementation of the internal audit system and the risk management system as well as supervising the proper functioning of the company's Internal Audit Division, monitoring the progress of the mandatory audit of separate and consolidated financial statements and reviewing and monitoring issues relating to the existence and retention of the independence and objectivity of certified auditors or audit firms, particularly regarding the rendering of other services by them to the company.
- The members of the Audit Committee are appointed by the General Shareholders Meeting following the proposal of the B.o.D. The Audit Committee is made up of at least two (2) non-executive members and of an independent non-executive member of the Board, who chairs its meetings and has an established experience in accounting and auditing issues.
- The present composition of the Audit Committee includes the following three (3) members:
 - Sotirios Filos, independent non-executive member (with an established adequate knowledge of accounting and auditing issues).
 - Alexandros Mylonakis, independent non-executive member.
 - Anastasios Tsoufis, independent non-executive member.

The present Corporate Governance Statement was drawn up by the company's Board of Directors, in compliance with the stipulations of article 43a case d' of Codified Law 2190/1920, as amended and in force by Law 3873/2010.

EXPLANATORY REPORT OF THE BOARD OF DIRECTORS (pursuant to article 11a of Law 3371/2005 in conjunction to article 4 paragraphs 7 & 8 of Law 3556/2007)

The present explanatory Report of the Board of Directors for the year 2011 contains detailed information regarding the issues of paragraph 1 of article 11a of Law 3371/2005 (in conjunction to paragraphs 7 & 8 of article 4 of Law 3556/2007).

1. Structure of the Company's Share Capital

The Company's Share Capital amounts 31.489.780,00 EURO divided into 23.154.250 Common Registered Shares of 1,36 EURO par value each. All the Company's Shares are common, registered, voting and listed for trading in the Athens Stock Exchange Market and have all the rights and obligations defined by law.

2. Limits on transfer of Company shares

The Company shares are transferred as provided by the Law and the Articles of Association provide no restrictions regarding their transfer.

3. Significant direct or indirect holdings in the sense of articles 9 to 11 of Law 3556/2007

On 31.12.2011, INTRACOM HOLDINGS holds a percentage of 61,76% of the Company's share capital. No other natural or legal person possesses more than 5% of its share capital.

4. Shares conferring special control rights

None of the Company shares carry any special control rights.

5. Limitations on voting rights

The Company's Articles of Association make no provision for any limitations on voting rights.

6. Agreements among Company Shareholders entailing limitations on the transfer of shares or on the exercise of voting rights

The Company is not aware of any agreements among its shareholders, entailing limitations on the transfer of its shares or on the exercise of its voting rights.

7. Rules for the appointment and substitution of members of the Board of Directors and for the amendment of the Company's Articles of Association

The Board of Directors elects its members in substitution of members that resigned, died or lost their status in any other way. This appointment is possible provided that the replacement of these members is not possible by alternate members who may have been elected by the General Meeting. The above election by the Board of Directors shall be taken by the remaining members, if at least three (3), and is valid for the remaining tenure of the member being replaced. The decision of the election is submitted to the publicity of article 7b of Codified Law 2190/1920, as currently in force and notified by the Board of Directors at the immediately next General Meeting, which can replace the elected members, even if no related topic has been written on the agenda.

In case of resignation, death, or loss of status in any other way of a member or members of the Board of Directors, the remaining members may continue to manage and represent the Company without the substitution of missing members in accordance with the preceding paragraph, provided that their number is more than half of the members, as they were before the occurrence of these events. In each case the members may not be less than three (3).

In any case, the remaining Board members, regardless of their number, can proceed to convening the General Meeting for the sole purpose of electing a new Board of Directors.

8. Competence of the Board of Directors or of certain of its members for the purchase of own shares – stock options on shares

The Board of Directors is empowered to make a purchase of own shares of the Company, within the context of the decision of the Annual General Meeting held on 12.03.2012 to purchase own shares up to 10% of the total shares of the Company, pursuant to article 16 of Codified Law 2190/1920, at a maximum purchase price the price of five (5,00) euros per share and a minimum the price of ten (0,10) cents per share.

Purchase will take place within twenty four (24) months from the date of the Extraordinary General Meeting held on 12.03.2012. Up to date there has been no purchase in relation to the above decision.

There is no decision of the Shareholders General Meeting in effect, for offering stock options on Company's shares to persons mentioned in paragraph 13 of article 13 of Codified Law 2190/1920, as in force.

9. Significant Company agreements put in force, amended or terminated in the event of a change in the control of the Company, following a public offer

There are no agreements which are put in force, amended or terminated in the event of a change in the control of the Company, following a public offer.

10. Agreements with members of the Board of Directors or employees of the Company regarding compensation fees

The Company has made no agreements with members of its Board of Directors or its employees providing for the payment of compensation fees, especially in the case of resignation or dismissal without good reason, or termination of their period of office or employment due to a public offer.

Peania, March 27th 2013

The Company's Board of Directors

The declarants

THE CHAIRMAN OF THE B.o.D. S. P. Kokkalis THE VICE CHAIRMAN OF THE B.o.D. D. X. Klonis THE MANAGING DIRECTOR P. K. Souretis

THE MEMBERS

CH. K. Kallis

D. A. Pappas

S. S. Kokkalis

D. S. Theodoridis

A. E. Mylonakis

S. N. Filos

A. M. Tsoufis



INDEPENDENT AUDITOR'S REPORT

To the shareholders of "INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS"

Report on the Separate and Consolidated Financial Statements

We have audited the accompanying separate and consolidated financial statements of "INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS", which comprise the separate and consolidated statement of financial position as of 31 December 2012, the separate and consolidated statement of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union, and for such internal controls as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's system of internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying separate and consolidated financial statements present fairly, in all material respects, the financial position of the Company "INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS" and its subsidiaries, as of 31 December 2012, their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

Report on Other Legal and Regulatory Requirements

- a) The Report of the Board of Directors includes a corporate governance statement, which provides all information set out in paragraph 3d article 43a of Codified Law 2190/1920.
- b) We verified the consistency and the correspondence of the content of the Report of the Board of Directors with the accompanying separate and consolidated financial statements, under the legal frame of the articles 43a, 108 and 37 of Codified Law 2190/1920.

Athens, 28 March 2013

The Certified Public Accountant Auditor



MARIA N. CHARITOU Institute of CPA (SOEL) Reg. No. 15161

Associated Certified Public Accountants s.a. member of Crowe Horwath International 3, Fok. Negri Street - 112 57 Athens, Greece Institute of CPA (SOEL) Reg. No. 125



ANNUAL FINANCIAL STATEMENTS OF THE PARENT COMPANY AND THE GROUP

(FOR THE YEAR JANUARY 1st TO DECEMBER 31st 2012)

These financial statements have been translated from the original statutory financial statements that have been prepared in the Greek language. In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document.



1. Statement of Financial Position

(Amounts in Euro)

| | | GRO | UP | COMPANY | | |
|--|------|----------------------------------|---------------------------|--------------------------|--------------------------|--|
| ASSETS | Note | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | |
| Non-current assets | | | | | | |
| Goodwill | 7.1 | 2.926.597 | 2.926.597 | - | - | |
| Other intangible assets | 7.2 | 482.767 | 584.132 | 478.769 | 562.057 | |
| Property, plant and equipment | 7.3 | 36.225.571 | 36.610.709 | 30.272.570 | 31.554.162 | |
| Investment property | 7.4 | 11.342.712 | 12.750.245 | 6.984.138 | 8.305.226 | |
| Investment in subsidiaries | | - | - | 13.007.253 | 12.571.749 | |
| Investment in associates (consolidated using the equity method) | 7.6 | 931.127 | 970.871 | 483.017 | 491.554 | |
| Available-for-sale financial assets | 7.7 | 6.543.274 | 6.824.256 | 6.543.274 | 6.824.256 | |
| Trade and other receivables | 7.8 | 359.283 | 304.917 | 2.626.250 | 63.174 | |
| Deferred income tax assets | 7.9 | | 115.794 | 883.125 | - | |
| | | 58.811.331 | 61.087.521 | 61.278.396 | 60.372.178 | |
| Current assets | | | | | | |
| Inventories | 7.10 | 12.557.759 | 9.543.136 | 8.358.313 | 8.142.286 | |
| Construction contracts | 7.11 | 22.488.218 | 18.313.071 | 13.030.201 | 10.097.338 | |
| Trade and other receivables | 7.8 | 91.757.060 | 99.900.975 | 71.257.597 | 85.901.700 | |
| Financial assets at fair value through profit and loss | 7.12 | 278.154 | 104.638 | 278.154 | 104.638 | |
| Current income tax assets | | 3.120.933 | 3.924.555 | 1.587.404 | 2.521.417 | |
| Cash and cash equivalents | 7.13 | <u>14.412.026</u> 144.614.150 | 12.209.324 143.995.699 | 8.772.238 103.283.907 | 4.197.065 110.964.444 | |
| | | | | | | |
| Total assets | | 203.425.481 | 205.083.220 | 164.562.303 | 171.336.622 | |
| EQUITY | | | | | | |
| Capital and reserves attributable to the Parent's equity holders | | | | | | |
| Share capital | 7.14 | 65.573.476 | 65.573.476 | 65.573.476 | 65.573.476 | |
| Fair value reserves | 7.15 | (1.911.964) | (1.856.393) | (1.193.695) | (1.241.526) | |
| Other reserves | 7.16 | 18.484.444 | 18.466.422 | 18.440.660 | 18.440.660 | |
| Retained earnings | | 5.524.549 | 7.401.241 | 6.349.649 | 11.794.909 | |
| | | 87.670.505 | 89.584.746 | 89.170.090 | 94.567.519 | |
| Non-controlling interests | | 2.305.309 | 1.630.407 | - | - | |
| Total equity | | 89.975.814 | 91.215.153 | 89.170.090 | 94.567.519 | |
| LIABILITIES | | | | | | |
| Non-current liabilities | | | | | | |
| Borrowings | 7.17 | 1.015.178 | 1.349.071 | 31.732 | 168.930 | |
| Deferred income tax liabilities | 7.9 | 45.607 | - | - | 165.376 | |
| Provisions for retirement benefit obligations | 7.18 | 904.510 | 864.355 | 682.216 | 637.196 | |
| Grants | 7.19 | 76.481 | 85.551 | 76.481 | 85.551 | |
| Long-term provisions for other liabilities and charges | 7.20 | 15.330 | 15.330 | 4.280.349 | 3.997.621 | |
| | | 2.057.106 | 2.314.307 | 5.070.778 | 5.054.675 | |
| Current Liabilities | | | | | | |
| Trade and other payables | 7.21 | 75.245.737 | 70.918.180 | 44.651.493 | 43.935.812 | |
| Borrowings | 7.17 | 32.925.242 | 37.223.157 | 24.355.485 | 26.873.283 | |
| Construction contracts | 7.11 | 2.538.786 | 2.425.730 | 912.070 | 93.265 | |
| Current income tax liabilities | | 279.538 | 446.820 | - | 272.195 | |
| Short-term provisions for other liabilities and charges | 7.20 | 403.258 | 539.873 | 402.387 | 539.873 | |
| | | 111.392.561 | 111.553.760 | 70.321.435 | 71.714.428 | |
| Total liabilities | | 113.449.667 | 113.868.067 | 75.392.213 | 76.769.103 | |
| Total Equity and Liabilities | | 203.425.481 | 205.083.220 | 164.562.303 | 171.336.622 | |
| | | | | | | |



2. Statement of Comprehensive Income

| (Amounts in Euro) | | GRO | UP | COMP | ANY |
|---|------|-----------------------|-----------------------|-----------------------|-----------------------|
| Continuing operations | Note | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 |
| Sales | 7.23 | 124.253.796 | 127.044.283 | 66.389.640 | 69.351.861 |
| Cost of goods sold | 7.24 | (104.314.336) | (105.742.210) | (58.457.409) | (52.977.701) |
| Gross profit | 7.21 | 19.939.460 | 21.302.073 | 7.932.231 | 16.374.160 |
| Administrative expenses | 7.24 | (15.797.511) | (15.246.714) | (11.496.052) | (12.415.209) |
| Other income | 7.25 | 1.559.634 | 1.231.005 | 2.667.065 | 953.629 |
| Other gains/(losses) - net | 7.26 | (243.171) | 263.423 | (243.566) | 131.555 |
| Impairment of PPE | | (1.758.288) | - | (1.758.288) | - |
| Operating profit | | 3.700.124 | 7.549.787 | (2.898.610) | 5.044.135 |
| Finance income | 7.27 | 1.128.517 | 1.631.522 | 652.085 | 1.384.222 |
| Finance expenses | 7.27 | (5.632.939) | (5.810.073) | (4.365.031) | (4.506.049) |
| Finance cost - net | | (4.504.422) | (4.178.551) | (3.712.946) | (3.121.827) |
| Profit from associates | | 60.778 | 54.719 | 115.782 | 84.366 |
| (Losses)/profit before taxes | | (743.520) | 3.425.955 | (6.495.774) | 2.006.674 |
| Income tax expense | 7.28 | (786.636) | (2.407.175) | 1.050.514 | (1.598.129) |
| (Losses)/profit after taxes from continuing operations | | (1.530.156) | 1.018.780 | (5.445.260) | 408.545 |
| Discontinued operations | | | | | |
| (Losses)/profit from discontinued operations (Losses)/profit after taxes for the period (continuing and discontinued | | | (21.288) | | - |
| operations) | | (1.530.156) | 997.492 | (5.445.260) | 408.545 |
| Other comprehensive income after taxes: | | | | | |
| Available-for-sale financial assets - Fair value profit / (losses) | | (280.982) | (217.426) | (280.982) | (217.426) |
| Currency translation differences | | 223.159 | (628.057) | 328.813 | (547.888) |
| Total comprehensive income after taxes | | (1.587.979) | 152.009 | (5.397.429) | (356.769) |
| (Losses)/profit for the period attributable to : Owners of the Parent | | | | | |
| (Losses)/profit for the period from continuing operations | | (1.853.046) | 1.423.080 | (5.445.260) | 408.545 |
| (Losses)/profit for the period from discontinued operations | | | (20.414) | | - |
| (Losses)/profit for the period attributable to owners of the parent Non-controlling interests | | (1.853.046) | 1.402.666 | (5.445.260) | 408.545 |
| (Losses)/profit for the period from continuing operations | | 322.890 | (404.300) | - | - |
| (Losses)/profit for the period from discontinued operations | | - | (874) | - | - |
| (Losses)/profit for the period attributable to non-controlling interests | | 322.890 | (405.174) | - | - |
| | | (1.530.156) | 997.492 | (5.445.260) | 408.545 |
| Total comprehensive income after taxes | | | | | |
| Attributable to: | | | | | |
| Owners of the Parent | | (1.908.617) | 558.002 | (5.397.429) | (356.769) |
| Non-controlling interests | | 320.638 | (405.993) | - | - |
| | | (1.587.979) | 152.009 | (5.397.429) | (356.769) |
| (Losses)/earnings per share Basic: | | | | | |
| From continuing operations | 7.29 | -0,0800 | 0,0619 | -0,2352 | 0,0176 |
| From discontinued operations | 7.29 | 0,0000 | -0,0009 | | - |
| | | -0,0800 | 0,0610 | -0,2352 | 0,0176 |



3.a Statement of Changes in Equity - Group

(Amounts in Euro)

| | | | | GROUP | | | |
|---|------|---------------------------|------------------------|-------------------|----------------------|------------------------------|--------------|
| | Note | Ordinary Share Capital | Fair Value Reserves | Other Reserves | Retained Earnings | Non-controlling interests | Total Equity |
| Balance at 1 January 2011 | | 65.333.096 | (1.011.729) | 17.488.927 | 7.376.592 | 2.139.707 | 91.326.593 |
| Net profit Available-for-sale financial assets - Fair value | | - | - | - | 1.402.666 | (405.174) | 997.492 |
| (losses)/profit | 7.15 | - | (217.426) | - | - | - | (217.426) |
| Currency translation differences | 7.15 | - | (627.238) | - | - | (819) | (628.057) |
| Total comprehensive income | | | (844.664) | - | 1.402.666 | (405.993) | 152.009 |
| Disposal of own shares | | 240.380 | - | - | (296.722) | 127.694 | 71.352 |
| Disposal of subsidiary | | - | - | (10.200) | 10.200 | (224.540) | (224.540) |
| Change of interest held in subsidiary-J/V | | - | - | - | (55.131) | (55.131) | (110.262) |
| Transfer | | - | - | - | (48.670) | 48.670 | - |
| Transfer from other income to retained earnings Tax on technical companies' profits charged in the income | 7.16 | - | - | 993.466 | (993.466) | - | - |
| statement | 7.16 | | - | (5.771) | 5.771 | - | - |
| Balance at 31 December 2011 | | 65.573.476 | (1.856.393) | 18.466.422 | 7.401.241 | 1.630.407 | 91.215.153 |
| Balance at 1 January 2012 | | 65.573.476 | (1.856.393) | 18.466.422 | 7.401.241 | 1.630.407 | 91.215.153 |
| Net (losses)/profit | | | | | (1.853.046) | 322.890 | (1.530.156) |
| Available-for-sale financial assets - Fair value | | | (200,000) | | | | (200.002) |
| (losses)/profit | 7.15 | - | (280.982) | - | - | - | (280.982) |
| Currency translation differences | 7.15 | - | 225.411 | - | - | (2.252) | 223.159 |
| Total comprehensive income | | - | (55.571) | - | (1.853.046) | | (1.587.979) |
| Issuing (increase) of subsidiaries' share capital Expenses of subsidiaries' share capital increase and the | | - | - | - | - | 354.720 | 354.720 |
| imposed deferred tax | | - | - | - | (3.337) | (2.743) | (6.080) |
| Change of interest held in subsidiary | | - | - | 64 | (2.351) | 2.287 | - |
| Transfer from other income to retained earnings | 7.16 | - | - | 17.958 | (17.958) | - | - |
| Balance at 31 December 2012 | | 65.573.476 | (1.911.964) | 18.484.444 | 5.524.549 | 2.305.309 | 89.975.814 |

3.b Statement of Changes in Equity - Company

(Amounts in Euro)

| | | COMPANY | | | | |
|--|------|---------------------------|------------------------|-------------------|----------------------|--------------|
| | Note | Ordinary Share Capital | Fair Value Reserves | Other Reserves | Retained Earnings | Total Equity |
| Balance at 1 January 2011 | | 65.573.476 | (476.212) | 17.453.826 | 12.373.198 | 94.924.288 |
| Net profit Available-for-sale financial assets - Fair value | | - | - | - | 408.545 | 408.545 |
| (losses)/profit | 7.15 | - | (217.426) | - | - | (217.426) |
| Currency translation differences | 7.15 | - | (547.888) | - | - | (547.888) |
| Total comprehensive income | | - | (765.314) | - | 408.545 | (356.769) |
| Transfer from other income to retained earnings Tax on technical companies' profits charged in the income | 7.16 | - | - | 992.605 | (992.605) | - |
| statement | 7.16 | - | - | (5.771) | 5.771 | - |
| Balance at 31 December 2011 | | 65.573.476 | (1.241.526) | 18.440.660 | 11.794.909 | 94.567.519 |
| Balance at 1 January 2012 | | 65.573.476 | (1.241.526) | 18.440.660 | 11.794.909 | 94.567.519 |
| Net (losses)/profit Available-for-sale financial assets - Fair value | | - | - | - | (5.445.260) | (5.445.260) |
| (losses)/profit | 7.15 | | (280.982) | | | (280.982) |
| Currency translation differences | 7.15 | | 328.813 | | | 328.813 |
| Total comprehensive income | | - | 47.831 | - | (5.445.260) | (5.397.429) |
| Balance at 31 December 2012 | | 65.573.476 | (1.193.695) | 18.440.660 | 6.349.649 | 89.170.090 |



4. Statement of Cash Flows

| | | GRO | | COMPA | 1111 |
|---|------|--|---|--|--|
| | Note | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Cash flows from operating activities | | | | | |
| (Losses)/profit for the Period | | (1.530.156) | 997.492 | (5.445.260) | 408.54 |
| Adjustments for: | | 2 07.7 0 7 | | (1.050 E1.0) | |
| Taxes | = - | 786.636 | 2.407.175 | (1.050.514) | 1.598.129 |
| Depreciation of property, plant & equipment | 7.3 | 2.505.218 | 2.998.532 | 1.947.856 | 2.407.509 |
| Amortisation of intangible assets | 7.2 | 126.659 | 135.713 | 107.557 | 111.672 |
| Depreciation of investment property | 7.4 | 4.925 | 7.443 | 4.925 | 7.443 |
| Impairment of assets | | 1.758.288 | - | 1.758.288 | |
| Gains/ (losses) from disposal of PPE | 7.26 | 306.297 | 121.407 | (3.312) | 23.41 |
| Gains/ (losses) from disposal of investment property | 7.26 | - | (278.232) | - | (278.23) |
| Fair value gains/ (losses) of other financial assets at fair value through profit or loss | 7.04 | ((2.12() | 70.000 | ((2.12() | 70.00 |
| Gains/ (losses) from disposal of financial assets at fair value through | 7.26 | (63.126) | 79.029 | (63.126) | 79.029 |
| profit or loss | 7.26 | - | (442) | - | (442 |
| Gains/(losses) from disposal of subsidiary | | - | 19.505 | - | (183.600 |
| Interest income | 7.27 | (1.128.517) | (1.631.522) | (652.085) | (1.384.222 |
| Interest expense | 7.27 | 5.472.799 | 5.704.086 | 4.386.793 | 4.441.560 |
| Currency translation differences of finance cost | 7.27 | 160.140 | 105.986 | (21.762) | 64.488 |
| Dividend income | 7.25 | 100.140 | (1.533) | (442.586) | (173.172 |
| | 7.25 | (0.070) | | | (173.17) |
| Depreciation of grants received | | (9.070) | (9.070) | (9.070) | (9.070 |
| Impairment of doubtful debts | 7.24 | 3.244.608 | 30.000 | 2.129.330 | |
| Devaluation of subsidiaries | _ | - | - | 27.276 | |
| Negative goodwill from subsidiary acquisition | 7.26 | - | (185.185) | - | |
| Currency translation differences | | 89.121 | 37.309 | (21.537) | 35 |
| Share of profit from associates | 7.6 | 54.134 | 83.900 | - | |
| Cash flows from operating activities before changes in the working | | | | | |
| capital | | 11.777.956 | 10.621.593 | 2.652.773 | 7.113.40 |
| Changes in working capital : | | | | | |
| Increase) / decrease in inventories | | (3.306.637) | 2.765.565 | (216.028) | 1.384.06 |
| Increase) / decrease in trade and other receivables | | 669.796 | 30.319.918 | 7.461.421 | 20.139.79 |
| ncrease / (decrease) in trade and other payables | | 4.450.924 | (23.565.572) | 1.544.795 | (13.327.15 |
| increase / (decrease) in provisions | | (136.616) | (158.187) | 145.242 | 112.85 |
| Increase / (decrease) in retirement benefit obligations | | 40.155 | 236.864 | 45.019 | 54.99 |
| nicrease / (decrease) in remement benefit obligations | - | 1.717.622 | 9.598.588 | 8.980.449 | 8.364.55 |
| | | | | | |
| Cash flows from operating activities | | 13.495.578 | 20.220.181 | 11.633.222 | 15.477.960 |
| Interest paid | | (5.632.939) | (5.810.073) | (4.365.031) | (4.506.04 |
| Income tax paid/received | - | 12.625 | (407.397) | 663.831 | 1.527.86 |
| Net cash flows from operating activities | | 7.875.264 | 14.002.711 | 7.932.022 | 12.499.77 |
| Cash flows from investing activities | | | | | |
| Purchase of property, plant and equipment | 7.3 | (2.894.136) | (1.200.510) | (1.157.501) | (1.088.029 |
| | | | | (1107.001) | (1.000.02 |
| | | (25.691) | | (24.269) | (27.92) |
| Purchase of intangible assets | 7.2 | (25.691) | (29.023) | (24.269) 73.961 | (27.92 |
| Purchase of intangible assets Disposal of property, plant & equipment | | (25.691) 315.368 | (29.023) 216.862 | (24.269) 73.961 | 46.97 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property | | 315.368 | (29.023) | 73.961 | 46.97 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss | | · , | (29.023) 216.862 1.691.658 | | 46.97 1.691.65 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss | | 315.368 | (29.023) 216.862 1.691.658 - 4.107 | 73.961 | 46.97 1.691.65 4.10 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries | | 315.368 (110.390) | (29.023) 216.862 1.691.658 | 73.961 (110.390) | 46.97 1.691.65 4.10 214.20 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Dissolution of J/V | | 315.368 | (29.023) 216.862 1.691.658 - 4.107 | 73.961 (110.390) - 8.537 | 46.97 1.691.65 4.10 214.20 2.94 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries | | 315.368 (110.390) | (29.023) 216.862 1.691.658 - 4.107 | 73.961 (110.390) - 8.537 (460.280) | 46.97 1.691.65 4.10 214.20 2.94 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Foundation of new subsidiaries | | 315.368 (110.390) | (29.023) 216.862 1.691.658 - 4.107 | 73.961 (110.390) - 8.537 | 46.97 1.691.65 4.10 214.20 2.94 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Participation in the capital increase of subsidiaries of non-controlling | | 315.368 - (110.390) - - 8.537 - | (29.023) 216.862 1.691.658 - 4.107 | 73.961 (110.390) - 8.537 (460.280) | 46.97 1.691.65 4.10 214.20 2.94 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Dispolution of J/V Contribution to the share capital of subsidiaries Poundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests | | 315.368 - (110.390) - - 8.537 - - 354.720 | (29.023) 216.862 1.691.658 - 4.107 | 73.961 (110.390) - 8.537 (460.280) | 46.97 1.691.65 4.10 214.20 2.94 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Dispolution of J/V Contribution to the share capital of subsidiaries Foundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase | 7.2 | 315.368 - (110.390) - - 8.537 - - 354.720 (7.600) | (29.023) 216.862 1.691.658 4.107 151.371 | 73.961 (110.390) - 8.537 (460.280) | 46.97 1.691.65 4.10 214.20 2.94 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Dispolution of J/V Contribution to the share capital of subsidiaries Foundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates | | 315.368 - (110.390) - - 8.537 - - 354.720 | (29.023) 216.862 1.691.658 - 4.107 151.371 - - - (69.174) | 73.961 (110.390) - 8.537 (460.280) | 46.97 1.691.65 4.10 214.20 2.94 (100.00 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received | 7.2 | (110.390) (110.390) - - 8.537 - - 354.720 (7.600) (60.847) | (29.023) 216.862 1.691.658 4.107 151.371 - - (69.174) 1.533 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Dividends received | 7.2 | 315.368 - (110.390) - - 8.537 - - - 354.720 (7.600) (60.847) - 1.128.517 | (29.023) 216.862 1.691.658 - 4.107 151.371 - - (69.174) 1.533 1.631.522 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 1.384.22 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Dividends received | 7.2 | (110.390) (110.390) - - 8.537 - - 354.720 (7.600) (60.847) | (29.023) 216.862 1.691.658 4.107 151.371 - - (69.174) 1.533 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 1.384.22 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Participation in the capital increase of subsidiaries of non-controlling Interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from investing activities | 7.2 | 315.368 - (110.390) - - 8.537 - - - 354.720 (7.600) (60.847) - 1.128.517 | (29.023) 216.862 1.691.658 - 4.107 151.371 - - (69.174) 1.533 1.631.522 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 1.384.22 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries 'oundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from investing activities | 7.2 | 315.368 - (110.390) - - 8.537 - - - 354.720 (7.600) (60.847) - 1.128.517 | (29.023) 216.862 1.691.658 - 4.107 151.371 - - (69.174) 1.533 1.631.522 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 1.384.22 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries 'oundation of new subsidiaries 'articipation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from investing activities Disposal of own shares | 7.2 | 315.368 (110.390) - 8.537 - 354.720 (7.600) (60.847) - 1.128.517 (1.291.522) | (29.023) 216.862 1.691.658 4.107 151.371 - (69.174) 1.533 <u>1.631.522</u> 2.398.346 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 1.384.22 2.301.32 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Foundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from investing activities Disposal of own shares Proceeds from borrowings | 7.2 | 315.368 (110.390) - 8.537 - 354.720 (7.600) (60.847) - 1.128.517 (1.291.522) - 5.890.209 | (29.023) 216.862 1.691.658 4.107 151.371 - (69.174) 1.533 1.631.522 2.398.346 71.352 4.853.496 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 <u>1.384.22</u> 2.301.32 4.618.00 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Foundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from investing activities Disposal of own shares Proceeds from borrowings Repayment of borrowings | 7.2 | 315.368 (110.390) - - 8.537 - | (29.023) 216.862 1.691.658 - 4.107 151.371 - - (69.174) 1.533 1.631.522 2.398.346 71.352 4.853.496 (20.016.259) | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 <u>1.384.22</u> 2.301.32 4.618.00 (16.422.02 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received interest received Net cash flows from financing activities Disposal of own shares Proceeds from borrowings Repayment of borrowings Repayments of finance leases | 7.2 | 315.368 - (110.390) - - 8.537 - - 354.720 (7.600) (60.847) - 1.128.517 (1.291.522) - 5.890.209 (10.227.090) (305.237) | (29.023) 216.862 1.691.658 4.107 151.371 - - (69.174) 1.533 1.631.522 2.398.346 (20.016.259) (1.079.123) | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 <u>1.384.22</u> 2.301.32 4.618.00 (16.422.02 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of financial assets at fair value through profit or loss Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Foundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling Interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from financing activities Disposal of own shares Proceeds from borrowings Repayment of borrowings Repayments of finance leases Exchange differences of foreign associates | 7.2 | 315.368 - (110.390) - - 8.537 - - 354.720 (7.600) (60.847) - 1.128.517 (1.291.522) - 5.890.209 (10.227.090) (305.237) 37.920 | (29.023) 216.862 1.691.658 - 4.107 151.371 - (69.174) 1.533 1.631.522 2.398.346 (20.016.259) (1.079.123) 56.018 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 <u>1.384.22</u> 2.301.32 4.618.00 (16.422.02 (1.036.96 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries oundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling Interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from investing activities Disposal of own shares Proceeds from borrowings Repayment of borrowings Repayments of finance leases Exchange differences of foreign associates & branches | 7.2 | 315.368 (110.390) - 8.537 - 354.720 (7.600) (60.847) (1.291.522) - 5.890.209 (10.227.090) (305.237) 37.920 223.158 | (29.023) 216.862 1.691.658 - 4.107 151.371 - (69.174) 1.533 1.631.522 2.398.346 71.352 4.853.496 (20.016.259) (1.079.123) 56.018 (628.057) | 73.961 (110.390) - 8.537 (460.280) (2.500) - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 <u>1.384.22</u> 2.301.32 4.618.00 (16.422.02 (1.036.96 (547.88 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries oundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling Interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from investing activities Disposal of own shares Proceeds from borrowings Repayment of borrowings Repayments of finance leases Exchange differences of foreign associates & branches | 7.2 | 315.368 - (110.390) - - 8.537 - - 354.720 (7.600) (60.847) - 1.128.517 (1.291.522) - 5.890.209 (10.227.090) (305.237) 37.920 | (29.023) 216.862 1.691.658 - 4.107 151.371 - (69.174) 1.533 1.631.522 2.398.346 (20.016.259) (1.079.123) 56.018 | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 <u>1.384.22</u> 2.301.32 4.618.00 (16.422.02 (1.036.96 (547.88 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Foundation of new subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from investing activities Disposal of own shares Proceeds from borrowings | 7.2 | 315.368 (110.390) - 8.537 - 354.720 (7.600) (60.847) (1.291.522) - 5.890.209 (10.227.090) (305.237) 37.920 223.158 | (29.023) 216.862 1.691.658 - 4.107 151.371 - (69.174) 1.533 1.631.522 2.398.346 71.352 4.853.496 (20.016.259) (1.079.123) 56.018 (628.057) | 73.961 (110.390) - 8.537 (460.280) (2.500) - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Disposal of subsidiaries Disposal of subsidiaries Disposal of nore subsidiaries Pountibution to the share capital of subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Dividends received Interest received Net cash flows from financing activities Disposal of own shares Proceeds from borrowings Repayment of borrowings Repayments of finance leases Exchange differences of foreign associates Exchange differences of foreign subsidiaries & branches Net cash flows from financing activities Exchange differences of foreign subsidiaries & branches Net cash flows from financing activities Exchange differences of foreign subsidiaries & branches Net cash flows from financing activities Exchange differences of foreign subsidiaries & branches Net cash flows from financing activities Exchange differences of foreign subsidiaries & branches Net cash flows from financing activities Exchange differences of foreign subsidiaries & branches Net cash flows from financing activities | 7.2 | 315.368 (110.390) - - 8.537 - | (29.023) 216.862 1.691.658 - 4.107 151.371 - (69.174) 1.533 1.631.522 2.398.346 (20.016.259) (1.079.123) 56.018 (628.057) (16.742.573) | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 <u>1.384.22</u> 2.301.32 4.618.00 (16.422.02 (1.036.96 (547.88 (13.388.88 |
| Purchase of intangible assets Disposal of property, plant & equipment Disposal of investment property Purchase of financial assets at fair value through profit or loss Disposal of subsidiaries Disposal of subsidiaries Disposal of subsidiaries Dissolution of J/V Contribution to the share capital of subsidiaries Participation in the capital increase of subsidiaries of non-controlling interests Expenses of subsidiaries' share capital increase Share capital increase and foundation of associates Dividends received Interest received Net cash flows from financing activities Cash flows from finance leases Expanyment of borrowings Repayments of finance leases Exchange differences of foreign associates Exchange differences of foreign subsidiaries & branches Net cash flows from financing activities | 7.2 | 315.368 (110.390) - - 8.537 - | (29.023) 216.862 1.691.658 4.107 151.371 - (69.174) 1.533 1.631.522 2.398.346 (20.016.259) (1.079.123) 56.018 (628.057) (16.742.573) (341.516) | 73.961 (110.390) - - 8.537 (460.280) (2.500) - - - - - - - - - - - - - - - - - - | 46.97 1.691.65 4.10 214.20 2.94 (100.00 173.17 <u>1.384.22</u> 2.301.32 4.618.00 (16.422.02 (1.036.96 (547.88 (13.388.88 |



From discontinued operations:

Net cash flows from operating activities Net cash flows from investing activities Net cash flows from financing activities Total cash flows





5. Notes to the Annual Financial Statements as of December 31st 2012 (Parent Company and Group)

5.1. General Information

The annual financial statements consist of the separate financial statements of «INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS» (the "Company") and the consolidated financial statements of the Company and its subsidiaries (the "Group") for the year ended 31 December 2012, prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board (IASB).

«INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS» (d.t. «INTRAKAT») is the parent company of the group domiciled in Greece. Its registered office is at 19 km Markopoulou Ave., Peania Attikis, Greece P.O. 190 02.

The Company's shares are listed on the Athens Stock Exchange.

The annual financial statements for the year ended on December 31^{st} 2012 were approved by the Board of Directors on March 27^{th} , 2013.

5.2. Scope of Activity

INTRAKAT was founded in 1987 and is registered to the Societe Anonyme Registry of the Ministry of Development with ledger No 16205/06/B/87/37.

The Group's activity is focused mainly into two fields: construction (including telecommunications and optical fibre networks) and steel structures.

The construction activity is expanding in all contemporary fields of public and private projects and until today the Parent company as well as the joint-ventures/joint operations in which it participates have materialized significant projects such as office buildings, industrial buildings, hospitals, airport expansions, motorway infrastructures, athletic projects, railway projects, hotels, telecommunication projects and natural gas infrastructure projects.

The Parent company holds the upper (7th) grade Contractors Certificate of the Registry of Contractors' Enterprises (Ministry of Infrastructure, Transport and Networks) for all categories of projects.

Development in the field of steel structures is realized through the Company's factory unit, situated on a privately owned plot in Larissa, Yannouli, measuring 125.000 m² (25.000 m² indoor space), that provides a series of services including the design, study, development, industrialization and installation (erection) of complex steel and electromechanical structures.

At the same time the Group's activity is expanding in the field of self-financed projects through strategic collaborations as well as in the field of developing solar systems.

Among the Group's goals is to become more intensively active in the field of environmental projects (administration of natural resources and green development projects), waste administration (waste to energy), renewable energy sources (integrated solutions of study, installation and maintenance of solar and wind parks), while equally significant is its presence abroad, where through its subsidiaries in Romania and Cyprus and through its branch offices in Albania, Syria, Poland and Bulgaria, it implements various building projects and telecommunication infrastructure projects.

5.3 Basis of preparation of the annual financial statements

The annual separate and consolidated financial statements for the year ended 31 December 2012 (hereinafter the «financial statements») have been prepared under the historical cost convention, except for the available-for-sale financial assets, the financial assets at fair value through profit or loss valuated at fair value, the going concern principle and are in accordance with the International Financial Reporting Standards (IFRS), as those have been issued by the International Accounting Standards Board (IASB), as well as with their Interpretations, as issued by the International Financial Reporting Interpretations Committee (IFRIC) and approved by the European Union.

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates and the exercise of Management's judgement in the process of applying the accounting policies. Moreover, the use of estimates and assumptions is required that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of preparation of the financial statements and the reported income and expense amounts during the reporting period. Although these estimates are based on the best possible knowledge of management with respect to the current conditions and activities, the actual results may eventually differ from these estimates.

The accounting principles applied in the preparation of the financial statements of the subsidiaries and associates, as well as those of the joint ventures/joint operations, are uniform to those adopted by the Company.



The accounting principles used for the preparation of the financial statements are consistent with those used for the preparation of the annual financial statements of the previous year.

Furthermore, all amended standards and interpretations effective from January 1st 2012 have been taken into consideration to the extent they are applicable.

5.4 New standards, amendments and interpretations

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current reporting period and subsequent reporting periods. The Group's evaluation of the effect of these new standards, amendments and interpretations is as follows.

Standards / interpretations mandatory from January 1st 2012

- IAS 12 (Amendment) «Income taxes»

The amendment provides a practical approach for measuring deferred tax liabilities and deferred tax assets when investment property is measured using the fair value model in IAS 40 "Investment Property". According to IAS 12, measurement of the deferred tax relating to an asset depends on whether the entity expects to recover the carrying amount of the asset through use or sale. Because it is difficult and subjective to determine whether recovery will be through use or through sale when the asset is measured using the fair value model in IAS 40, this amendment introduces the presumption that an investment property is recovered entirely through sale. This presumption is vitiated when the investment property is depreciated and constitutes part of an entity model whose intention is to recover the asset's economic benefit through use and not through sale. This presumption is not vitiated for land that is investment property, since its carrying value can be recovered only through sale.

- IFRS 7 (Amendment) «Financial instruments: Disclosures» - transfer transactions of financial assets

The present amendment provides the disclosures for transferred financial assets that are not derecognized in their entirety, as well as for transferred financial assets that are derecognized in their entirety but for which the entity has continuing involvement. It also provides guidance for the implementation of the mandatory disclosures.

Standards/ interpretations mandatory for subsequent periods that have not been early adopted by the Group

IAS 1 (Amendment) « Presentation of Financial Statements »

Effective for annual periods beginning on or after 1 July 2012

This amendment requires entities to separate items presented in the other comprehensive income into two groups, based on whether they are potentially reclassifiable to profit or loss subsequently.

IAS 19 (Amendment) «Employee Benefits»

Effective for annual periods beginning on or after 1 January 2013

This amendment brings about significant changes in the recognition and measurement of the cost of providing defined benefit plans and termination benefits (elimination of the "corridor method"), as well as in disclosures about all employee benefits. The basic changes relate mainly to the recognition of actuarial gains and losses, the recognition of past service/curtailment cost, the measurement of pension cost, the required disclosures, the handling of taxes and expenses related to defined benefit plans, as well as the distinction of short-term and long-term benefits.

IAS 27 (Amendment) «Separate Financial Statements»

Effective for annual periods beginning on or after 1 January 2014

It was published concurrently with IFRS 10 and together, the two standards replace IAS 27 «Consolidated and Separate Financial Statements». The amended IAS 27 defines accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, IASB relocated to IAS 27 requirements of IAS 28 «Investments in Associates» and of IAS 31 «Interests in Joint Ventures» regarding Separate Financial Statements. Earlier application is permitted. The Group is in the process of assessing the impact of this amendment on its financial statements.

IAS 28 (Amendment) «Investments in Associates and Joint Ventures»

Effective for annual periods beginning on or after 1 January 2014

As a result of the new standards IFRS 11 and IFRS 12, this standard was renamed to IAS 28 «Investments in Associates and Joint Ventures» to prescribe the accounting for investments in associates and το set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. Earlier application is permitted. The Group is in the process of assessing the impact of this amendment on its financial statements.



IAS 32 (Amendment) «Financial Instruments: Presentation»

Effective for annual periods beginning on or after 1 January 2014

This amendment to the application instructions of IAS 32 provides clarifications on certain requirements for the offsetting of financial assets and financial liabilities on the statement of financial position.

IFRS 7 (Amendment) «Financial instruments: Disclosures»

Effective for annual periods beginning on or after 1 January 2013

The International Accounting Standards Board (IASB) published this amendment in order to include additional information for helping users of an entity's financial statements, to evaluate the effect or the likely effect that agreements for settling financial assets and liabilities will have, including the right to offset related to recognized financial assets and liabilities, on the financial position of the entity.

- IFRS 9 «Financial Instruments»

Effective for annual periods beginning on or after 1 January 2015

IFRS 9 constitutes the first part of the first phase in the project of the International Accounting Standards Board (IASB) to replace IAS 39 and refers to the classification and measurement of financial assets and financial liabilities. The IASB in the next phases of the project intends to expand IFRS 9, so as to add new requirements for impairment, and hedge accounting. The Group is in the process of assessing the impact of IFRS 9 on its financial statements. IFRS 9 cannot be applied earlier by the Group since it has not yet been adopted by the European Union. Only when being adopted will the Group decide whether it will apply IFRS 9 earlier than 1 January 2015.

IFRS 10 «Consolidated Financial Statements»

Effective for annual periods beginning on or after 1 January 2014

IFRS 10 establishes a single control model that applies to all entities, including special purpose entities. The changes introduced by IFRS 10 require management to exercise significant judgment to determine which entities are controlled and, therefore, are required to be consolidated by the parent. Examples of areas requiring significant judgment include evaluating de facto control, potential voting rights or whether a decision maker is acting as a principal or agent. IFRS 10 replaces the part of IAS 27 «Consolidated and Separate Financial Statements» related to consolidated financial statements and replaces IFRIC 12 «Consolidation – Special Purpose Entities». The Group is in the process of assessing the impact of the new standard on its financial statements.

IFRS 11 «Joint Arrangements/Joint Operations»

Effective for annual periods beginning on or after 1 January 2014

IFRS 11 eliminates proportional consolidation of jointly controlled entities. Under IFRS 11, jointly controlled entities, if classified as «joint ventures» (a newly defined term), must be accounted for using the equity method. Additionally, jointly controlled assets and operations constitute «joint operations» under IFRS 11, and the accounting for those arrangements will generally be consistent with today's accounting. That is, the entity will continue to recognize its relative share of assets, liabilities, revenues and expenses. IFRS 11 replaces IAS 31 «Interests in Joint Ventures» and IFRIC 13 «Jointly Controlled Entities» — Non-Monetary Contributions by Venturers. The Group is in the process of assessing the impact of the new standard on its financial statements.

- IFRS 12 «Disclosure of Interests in Other Entities»

Effective for annual periods beginning on or after 1 January 2014

IFRS 12 combines the disclosure requirements for an entity's interests in subsidiaries, joint arrangements, investments in associates and structured entities into one comprehensive disclosure standard. A number of new disclosures are also required such as disclosing the judgments made to determine control over another entity. IFRS 12 replaces the requirements previously included in IAS 27, IAS 31 and IAS 28. The Group is in the process of assessing the impact of the new standard on its financial statements.

IFRS 10, IFRS 11 και IFRS 12 (Amendment) «Consolidated financial statements, joint arrangements and disclosures of interests in other entities: Transition guidance»
 Effective for annual periods beginning on or after 1 January 2013

The amendment to the transition guidance of IFRS 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information in the disclosures of IFRS 12 only for the comparative period of the annual reporting period in which they are applied for the first time. Comparatives for the disclosures related to unconsolidated structured entities are not required. The amendment has not been yet adopted by the European Union.

IFRS 13 «Fair Value Measurement»

Effective for annual periods beginning on or after 1 January 2013

The main reason for issuing IFRS 13 is to reduce complexity and improve consistency in application when measuring fair value. There is no change as to when an entity is required to use fair value but, rather, provides



guidance on how fair value is to be measured under IFRS, when fair value is required or permitted by IFRS. IFRS 13 consolidates and clarifies the guidance on how to measure fair value and also increases convergence with USGAAP as amended by FASB. This standard should be applied prospectively, while earlier application is permitted. The Group is in the process of assessing the impact of the new standard on its financial statements.

IFRIC 20 «Stripping Costs in the Production Phase of a Surface Mine» Effective for annual periods beginning on or after 1 January 2013

IFRIC 20 considers when and how to account separately for i) the usable ore that can be used to produce inventory and ii) the improved access to additional quantities of material that will be mined in future periods arising from the stripping activity as well as how to measure these benefits both initially and subsequently. The interpretation applies only to waste removal costs incurred in surface mines and not to underground mines or to extraction activities of oil and natural gas.

<u>Amendments to standards that constitute part of the annual improvement program for 2011 of IASB</u> (International Accounting Standards Board) Group of standards on consolidation and joint agreements

The following amendments describe the key changes to IFRSs, as a consequence of the results of the annual improvement program of the International Accounting Standards Board (IASB) published in May 2012. These amendments are effective for annual periods beginning on or after 1 January 2013 and have not been yet adopted by the European Union.

- IAS 1 «Presentation of Financial Statements»

The amendment provides clarification regarding disclosure requirements for comparative information, when an entity prepares an additional financial statement either (a) as required by IAS 8 «Accounting policies, changes in accounting estimates and errors» or (b) voluntarily.

IAS 16 «Property, Plant and Equipment»

The amendment clarifies that servicing equipment and spare parts may be classified as tangible assets and not as inventories, when they meet the definition of property, plant and equipment, that is when they are used for more than one periods.

IAS 32 «Financial Instruments: Presentation»

The amendment clarifies that the income tax related to the distribution is recognized in the income statement and the income tax related to the costs of equity transactions is recognized in equity in accordance with IAS 12.

IAS 34 «Interim Financial Reporting»

The amendment clarifies the required disclosures for the assets and liabilities of reportable segments in interim financial reporting, in accordace with IFRS 8 «Operating segments».

5.5 Segmental Reporting

A business segment is a distinctive part of an entity, engaged in providing an individual product or service or a group of related products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is a distinctive part of an entity engaged in providing products or services within a particular economic environment and is subject to risks and benefits that are different from those of parts operating in different economic environments.

The Group is engaged in the field of Constructions (Civil Engineer Projects and Steel Structures). Geographically the Group operates within the Greek territory, in countries of the European Community, in other European countries and Middle East.

5.6 Consolidation

Subsidiaries: are all entities in which the Group has an interest of more than one half of the voting rights or otherwise has the power to govern their financial and operating policies. The existence and effect of potential voting rights that are presently exercisable or convertible are considered when assessing whether the Parent company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date on which control ceases.



The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the sum of the fair values of the assets given, the equity instruments issued and the liabilities assumed, at the date of exchange, plus any costs directly attributable to the acquisition. The acquired identifiable assets, liabilities and contingent liabilities are measured at their fair values at the acquisition date, irrespective of the interest percentage held. The excess of the acquisition cost over the fair value of the net assets of the subsidiary acquired is recorded as goodwill. Where the total acquisition cost is less than the fair value of the Group's share of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

The subsidiaries' financial statements are properly adjusted, so that they are prepared according to the Group's accounting policies.

The Company accounts for investments in subsidiaries in its separate financial statements at cost less impairment provisions, if any.

Joint ventures/Joint operations: The Group's new investments in joint ventures with other construction companies while expanding its activities in the purely construction sector, are accounted for by proportional consolidation.

The Group combines its share in the joint ventures on a line-by-line basis in the financial statements.

The Group recognises the portion of gains or losses on the sale of assets by the Group to the joint ventures/joint operations that is attributable to the other venturers. The Group does not recognise its share of profits or losses from the joint ventures/joint operations that result from the purchase of assets by the Group from the joint ventures/joint operations until it resells the assets to an independent party. However, if a loss on the transaction provides evidence of a reduction in the net realizable value of current assets or an impairment loss, the loss is recognised immediately.

Accounting policies of joint ventures/joint operations have been changed where necessary to ensure consistency with the policies adopted by the Group.

The Company accounts for investments in joint ventures/joint operations in its separate financial statements at cost less impairment provisions for loss-making construction contracts, if any.

Associates: are legal entities over which the Group generally has between 20% and 50% of the voting rights, or over which the Group has significant influence, but which it does not control. Investments in associates are accounted for by the equity method and are initially recognised at cost. The Group's investment in associates includes goodwill (net of any cumulative impairments losses) identified in acquisition.

Under this method the Group's share of the post-acquisition profits or losses of associates is recognised in the income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. When the Group's share of losses in an associate exceeds the value of the investment in the associate, the Group does not recognise further losses, unless the Group has incurred obligations or made payments on behalf of the associate. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

The Company accounts for investments in associates in its separate financial statements at cost less impairment provisions, if any.



5.7 Group structure and methods of consolidating companies

The Group's structure on December 31^{st} , 2012 is as follows:

| COMPANY NAME | % of interest held | Consolidation method |
|--|-----------------------|------------------------------|
| INTRAKAT, Greece | Parent Company | |
| IN. MAINT S.A., Greece | 62,00% | FULL |
| EUROKAT ATE, Greece | 54,89% | FULL |
| - J/V AKTOR ATE - LOBBE TZILALIS - EUROKAT ATE (TOTAL ADMINISTRATION OF OOZE KEL), Greece | 18,29% | PROPORTIONAL |
| - J/V EUROKAT ATE-PROTEYS A.T.E.E. (PROJECT OF RAINWATER RUNOFF NETWORKS IN PAIANIA'S MUNICIPALITY), Greece | 27,45% | PROPORTIONAL |
| INTRACOM CONSTRUCT SA, Romania | 96,54% | FULL |
| - OIKOS PROPERTIES SRL, Romania | 96,54% 96,54% | FULL * |
| - ROMINFLOT SRL, Romania | 96,54% 0,97% | FULL * FULL * |
| - SC FLURIN TELECOMMUNICATIONS, Romania INTRADEVELOPMENT S.A., Greece | 0,97% | FULL |
| INTRALEVEDSIMENT S.A., Greate INTRAKAT INTERNATIONAL LIMITED, Cyprus | 100,00% | FULL |
| - SC FLURIN TELECOMMUNICATIONS, Romania | 99,00% | FULL * |
| - ALPHA MOGILANY DEVELOPMENT SP. Z.O.O, Poland | 25,00% | EQUITY * |
| - ROMINPLOT SRL, Romania | 0,01% | FULL * |
| - AMBTILA ENTERPRISES LIMITED, Cyprus | 100,00% | FULL * |
| - A KATSELIS ENERGEIAKI S.A., Greece | 50,00% | PROPORTIONAL |
| PRISMA DOMI ATE, Greece | 50,00% | FULL |
| - MOBILE COMPOSTING S.A., Greece | 12,00% | EQUITY * |
| - J/V PRISMA DOMI ATE - "J/V ARHIRODON HELLAS ATE - PRISMA DOMI ATE" (GENERAL DETAINMENT FACILITY OF EASTERN | 40,00% | PROPORTIONAL |
| MACEDONIA & THRACE), Greece - J/V BIOTER SA - PRISMA DOMI ATE (STUDY AND CONSTRUCTION OF THE WASTE TREATMENT PLANTS AND THE UNDERWATER | 10,00% | PROPORTIONAL |
| DISPOSAL PIPELINE OF AG. THEODOROI MUNICIPALITY), Greece - JV NOEL SA - PRISMA DOMI ATE (STUDY AND CONSTRUCTION OF CIVIL ENGINEER PROJECTS AND ELECTROMECHANICAL INSTALLATIONS OF A WIND PARK 11,50 MW, OF THE SUBSTATION 20/150 KV SITUATED IN "DRIOPI" AREA AND THE OVER-HEAD UNIN. | 17,50% | PROPORTIONAL |
| LIND, Greece - J/V PRISMA DOMI-MESOGEIOS E.S. SA (PROJECT OF BIOLOGICAL PURIFICATION OPERATION MAINTENANCE IN OINOFITA SHIMATARIOU), Greece | 25,00% | PROPORTIONAL |
| FRACASSO HELLAS S.A. DESIGN & CONSTRUCTION OF ROAD SAFETY SYSTEMS, Greece | 55,00% | FULL |
| INTRAPOWER SOCIETE ANONYME ENERGY PROJECTS, Greece | 75,00% | FULL |
| INTRA-PHOS SOCIETE ANONYME RENEWABLE ENERGY SOURCES, Greece | 42,00% | FULL |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND TELECOMMUNICATIONS PROJECTS, Greece | 50,00% | EQUITY |
| W DEVELOPMENT FACILITY MANAGEMENT COMPANY LIMITED, Cyprus | 33,00% | EQUITY |
| I/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS), Greece | 50,00% | EQUITY |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL), Greece | 50,00% | EQUITY |
| J/V PANTHESSALIKO STADIUM, Greece | 15,00% | EQUITY |
| J/V ELTER - INTRACOM CONSTRUCTIONS (EPA GAS), Greece | 45,00% | EQUITY |
| J/V INTRACOM CONSTRUCTIONS - GANTZOULAS, Greece | 50,00% | EQUITY |
| J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT, Greece | 57,50% | EQUITY ** |
| J/V INTRAKAT - ERGAS - ALGAS, Greece J/V INTRAKAT - ELTER (MAINTENANCE OF NORTH SECTOR), Greece | 33,33% 50,00% | EQUITY PROPORTIONAL |
| JV INTRARAT - ELTER (MAINTENANCE OF NORTH SECTOR), Greece JV INTRAKAT - ATTIKAT (EGNATIA ROAD), Greece | 50,00% | PROPORTIONAL |
| J/V INTRAKAT - ATTIKAT (BOWATIA KOAD), Greece J/V INTRAKAT - ELTER (ALEXANDROUPOLI'S PIPE LINE), Greece | 50,00% | PROPORTIONAL |
| /// INTRAKAT - ELTER (XIRIAS PROJECT), Greece | 50,00% | PROPORTIONAL |
| // INTRAKAT - ELTER (ARTA'S DETOUR PROJECT), Greece | 30,00% | PROPORTIONAL |
| //V INTRAKAT- ELTER (PROJECT OF NATURAL GAS SCHOOL INSTALLATION), Greece | 30,00% | PROPORTIONAL |
| J/V INTRAKAT - INTRACOM TELECOM (DEPA's TELECOMMUNICATION NETWORKS), Greece | 70,00% | PROPORTIONAL |
| I/V ELTER - INTRAKAT (BROADBAND NETWORKS), Greece | 50,00% | PROPORTIONAL |
| I/V INTRAKAT - ELTER (EXPANSION OF NATURAL GAS DISTRIBUTION NETWORKS XANTHI, SERRES, KOMOTINI), Greece | 50,00% | PROPORTIONAL |
| J/V AKTOR ATE - J&P AVAX - INTRAKAT (J/V MOREAS), Greece | 13,33% | PROPORTIONAL |
| J/V INTRAKAT - ELTER (KATERINI HOSPITAL), Greece | 50,00% | PROPORTIONAL |
| J/V INTRAKAT - ELTER (CORFU HOSPITAL), Greece | 50,00% | PROPORTIONAL |
| J/V INTRAKAT - ELTER (NATURAL GAS PIPELINES DISTRIBUTION AND SUPPLY NETWORK IN SOUTH ATTIKA REGION - EPA 7), Greece | 49,00% | PROPORTIONAL |
| I/V INTRAKAT - ELTER (NATURAL GAS DISTRIBUTION NETWORK LAMIA-THIVA-HALKIDA), Greece | 50,00% | PROPORTIONAL |
| J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC), Greece | | PROPORTIONAL ' |
| J/V INTRAKAT - ETVO (CONSTRUCTION OF THE CENTRAL LIBRARY FACILITIES OF THE ATHENS SCHOOL OF FINE ARTS), Greece | 70,00% | PROPORTIONAL |
| /W ANASTILOTIKI - INTRAKAT - GETEM - ETETH (CIVIL, ELECTROMECHANICAL WORKS & SHAPING OF SURROUNDINGS OF THE NEW MUSEUM IN PATRA), Greece | 25,00% | PROPORTIONAL |
| W ANASTLOTIKI - GETEM - INTRAKAT (CONSTRUCTION OF REFINERY & WATER PIPELINES IN PATRA & ITS INDUSTRIAL DISTRICT FROM PEIROS - PARAPEIROS DAM), Greece INTRAKAT - ANASTLOTIKI ATE (EVENISION OF THE TEDMINAL OF THESSAL ONIXI'S DIDLIC ADDOPT "MACEDONIA | 33,30% | PROPORTIONAL |
| J/V ALTEK SA - INTRAKAT - ANASTILOTIKI ATE (EXPANSION OF THE TERMINAL OF THESSALONIKI'S PUBLIC AIRPORT "MACEDONIA NORTHWEST UNTIL THE CONTROL TOWER), Greece J/V INTRAKAT - ELTER (CONSTRUCTION OF DAM AT THE FILIATRINOU BASIN), Greece | " 46,90% 50,00% | PROPORTIONAL PROPORTIONAL |
| JV INTRAKAT - ELTER (CONSTRUCTION OF DAM AT THE FILM FRINOU BASIN), Greece JV INTRAKAT - K. PANAGIOTIDIS UNLIMITED CO. (PROJECT OF TRANSPORT LINES 'ONE'), Greece | 50,00% 60,00% | PROPORTIONAL |
| W MIRARAT - K. PAWAGIOTIDIS SWIMTED CO. (PROJECT OF TRANSFORT LINES ONE), Greece W ELTER ATE - INTRAKAT (NEW MESIMVRIA PROJECT), Greece | 50,00% | PROPORTIONAL |
| I/V INTRAKAT - FILIPPOS S.A. (AMFIPOLIS PROJECT), Greece | 50,00% | PROPORTIONAL |
| /// EKTER S.A ERTEKA S.A THEMELI S.A INTRAKAT (NETWORKS OF FILOTHEI REGION IN KIFISIA), Greece | 24,00% | PROPORTIONAL |
| // INTRAKAT-MAVRIDIS (CONSTRUCTION OF CARREFOUR SUPERMARKET IN HALKIDIKI), Greece | 24,0070 99,00% | PROPORTIONAL |
| // INTRAKAT - G.D.K. TECHNIKI EPE "J/V FOR THE CONSTRUCTION OF THE FILIATRINOU DAM PROJECT", Greece | 70,00% | PROPORTIONAL |
| //V J&P AVAX-AEGEK-INTRAKAT (INFRASTRUCTURE OF THE DOUBLE RAIL LINE KIATO-RODODAFNI), Greece | 33,33% | PROPORTIONAL |
| J/V AKTOR ATE-PORTO KARRAS SA-INTRAKAT (SETTLEMENT OF ESHATIA STREAM), Greece | 25,00% | PROPORTIONAL |
| | 50,00% | PROPORTIONAL |

*indirect participation, ** direct and indirect participation



During the current period the following joint-ventures were formed:

- the "J/V J&P AVAX AEGEK CONSTRUCTIONS INTRAKAT" with the distinctive title "J/V KIATO -RODODAFNI", for the purpose of executing the works for the project "Construction of New Double Railway Line Infrastructure in the Section Kiato-Rododafni".
- the "J/V AKTOR ATE PORTO KARRAS SA INTRAKAT" with the distinctive title "J/V ESHATIA STREAM", for the purpose of executing the works for the project "Settlement of Eshatia Stream".
- the "J/V INTRAKAT PROTEAS" for the purpose of executing the works for the project "Settlement of Xirias Torrent".

For the Group the cumulative impact on the sales turnover was \in 8.233 thousand, on the results after taxes and non-controlling interests and on the issuer's equity was \in 100 thousand.

In addition, during the current period the business suspension of the joint-venture under the name "J/V ELTER-INTRAKAT-ENERGY" was declared, which was being consolidated according to the equity method.

Furthermore, during the current period the consolidation did not include the joint-ventures J/V ELTER - INTRAKAT (EPA 2), J/V INTRAKAT - ELTER (EPA 3), J/V INTRAKAT - ELTER (EPA 4), J/V INTRAKAT - ELTER (EPA 5) and J/V INTRAKAT - ELTER (EPA 6) due to their dissolution, as well as the company KEPA ATTIKIS S.A. due to its disposal during the previous fiscal year.

On 14.09.2012, the Extraordinary General Shareholders' Meeting of EUROKAT ATE, decided to increase the company's share capital by the amount of \in 760.000, with pre-emption rights in favor of existing shareholders. INTRAKAT participated in the increase by the total amount of \in 420.280 through the capitalization of the subsidiary's liabilities of \in 413.136 and through payment in cash of \in 7.144. A part of the minority shareholders did not participate in the increase and as a result INTRAKAT's interest percentage increased by 0,52%. Of the total 3.600.000 common shares of the subsidiary having a par value of \in 0,38 each, INTRAKAT holds 1.976.000 common shares valued at \in 750.880 and an interest percentage of 54,89%. The event didn't have a significant impact on the Group's financial statements.

On 29.10.2012, the Extraordinary General Shareholders' Meeting of PRISMA DOMI ATE decided to increase the company's share capital by the amount of \in 30.000, with pre-emption rights in favor of existing shareholders. INTRAKAT participated in the increase by the total amount of \in 15.000 through payment in cash. Of the total 981.000 common shares of the subsidiary having a par value of \in 5 each, INTRAKAT holds 490.500 common shares valued at \in 2.452.500 and an interest percentage of 50%. The event didn't have a significant impact on the Group's financial statements.

Within 2012, the parent company acquired 330 shares for the amount of \in 330 (percentage of 33%) of the company "IV DEVELOPMENT FACILITY MANAGEMENT COMPANY LIMITED" having its registered office in Cyprus, and operating in the field of Real Estate. The company is consolidated in the Group's financial statements according to the equity method. The impact on the results after taxes and non-controlling interests and on the issuer's equity was \notin -8,7 thousand.

5.8 Discontinued operations

On 05.01.2011, the percentage of 51% held by INTRAKAT in KEPA S.A. was sold for € 214.200. The data relating to the discontinued operations are analyzed below:

| | 01.01- 31.12.2012 | 01.01- 31.12.2011 |
|--|----------------------|----------------------|
| Sales | | - |
| Cost of goods sold | - | - |
| Gross profit | - | - |
| Administrative expenses | - | (1.783) |
| Operating profit | - | (1.783) |
| Finance cost - net | - | - |
| Losses from disposal of subsidiary after tax | - | (19.505) |
| Losses before taxes from discontinued operations | - | (21.288) |
| Income tax expense | - | - |
| Losses after taxes from discontinued operations | - | (21.288) |

The assets and liabilities of discontinued operations are:

| Tangible and intangible assets | 86.238 |
|---|-----------|
| Other non-current assets | 1.000 |
| Trade and other receivables | 983.145 |
| Cash and cash equivalents | 62.829 |
| Borrowings | (270) |
| Deferred tax liabilities | (5.749) |
| Trade and other payables | (477.387) |
| Current borrowings | (163.504) |
| Current income tax liabilities | (28.057) |
| Non-controlling interests | (224.540) |
| | 233.706 |
| Loss from sale of discontinued operations | (19.506) |
| Revenues from disposal of subsidiary | 214.200 |
| Less: Cash and cash equivalents of discontinued operations | (62.829) |
| Cash flow from investing activities of disposing a subsidiary | |
| less cash and cash equivalents of subsidiary | 151.371 |

5.9 Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Euros, which is the parent company's functional and presentation currency.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. Translation differences on non-monetary items carried at their fair value, are considered as part of fair value and therefore are recorded the same way fair value differences are.

Group entities

The financial statements of all the group entities that have a functional currency different from the Group's presentation currency, are translated as follows:

- Assets and liabilities are translated at the closing rate at the date of the balance sheet.
- Equity is translated at the closing rate at the date they emerged.
- Income and expenses are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rates prevailing on the transaction dates) and
- All resulting exchange differences are recognised as a separate component of equity and are transferred to income statement upon disposal of these entities.

On consolidation, exchange differences arising from the translation of the net investment in a foreign entity as well as of borrowings designated as hedge of such an investment, are taken to shareholders' equity. When a foreign entity is sold, such exchange differences are recognised in the income statement as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate at the date of the balance sheet.

5.10 Property, plant and equipment

All property, plant and equipment ("PPE") are presented in the financial statements at their acquisition cost, less accumulated depreciation and impairment. The acquisition cost includes all the expenses directly assigned to acquiring the elements.



Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and under the assumption that the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Land is not depreciated. Depreciation on the other items of PPE is calculated using the straight-line method to allocate the cost of each asset to its residual value over its estimated useful life. The expected useful life of property, plant and equipment is as follows:

| - Buildings | 33-34 | years |
|--|-------|-------|
| - Machinery, installations and equipment | 10-15 | years |
| - Motor vehicles | 6-15 | years |
| - Other equipment | 5-10 | years |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. When the carrying amount of the asset is higher than its recoverable amount, the resulting difference (impairment loss) is recognized immediately as an expense in the income statement.

In case of sale of property, plant and equipment, the difference between the sale proceeds and the carrying amount is recognized as profit or loss in the income statement.

5.11 Investment property

Investment property is held by the Group either to earn rental income or increase capital value or both.

Investment properties are carried in the financial statements at their acquisition cost, less accumulated depreciation and impairment. The acquisition cost includes all the expenses directly assigned to acquiring the elements.

5.12 Leases

Leases of property, plant and equipment whereby the Group has substantially all the risks and rewards of ownership, are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property, plant and equipment and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the outstanding finance balance. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the income statement over the lease period. The property, plant and equipment acquired under finance leases are depreciated over the useful life of similar property, plant and equipment owned by the Group.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives offered by the lessor) are charged to the income statement proportionately over the lease period.

5.13 Intangible assets

Goodwill: Represents the excess of the cost of an acquisition over the fair value of the Group's share of the net assets of the acquired subsidiary, joint venture/joint operations or associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates.

Goodwill is tested annually for impairment and carried at cost less any impairment losses.

Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the entity sold.

For the purpose of testing the goodwill for impairment, goodwill is allocated to cash generating units, which represent the primary segmental reporting type.

Goodwill resulting from acquisitions or business combinations is allocated and monitored at a Group level over the basic cash generating units designated relative to the provisions of IAS 36 «Impairment of Assets». In order to determine whether an issue of impairment of goodwill exists, the Group carried out the related impairment tests on the cash generating units over which the goodwill has been allocated, at a Group level, and based on these tests no impairment loss emerged.

Negative goodwill is eliminated in the income statement.



Computer software: Software licenses are stated at acquisition cost less subsequent amortisation. Amortisation is calculated using the straight-line method over their useful lives, not exceeding a period of 3 to 8 years.

Costs associated to the maintenance of computer software programmes are recognised as an expense as incurred.

5.14 Impairment of assets

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment and whenever events indicate that the carrying amount may not be recoverable. Assets that are subject to amortization are tested for impairment whenever there is evidence indicating that the carrying amount may not be recoverable. The recoverable amount is greater compared to an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment losses, assets are grouped at the lowest possible cash generating units. Impairment losses are recognised as expenses in the income statements as incurred.

5.15 Investments

The Group classifies its investments in the following categories. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this classification at every reporting date.

• Financial assets at fair value through profit or loss

This category refers to financial assets acquired for the purpose of selling in the short term. Derivatives are categorised as held for trading. In case that these assets are either held for trading or are expected to be realised within 12 months of the balance sheet date, they are are classified as current assets.

• Loans and receivables

These are non-derivative financial assets with fixed or determined payments that are not quoted in an active market and there is no intention of realizing them. They are included in current assets, except for maturities greater than 12 months after the balance sheet date, which are classified as non-current assets.

• Held-to-maturity investments

These are non-derivative financial assets with fixed or determined payments and fixed maturities that the Group has the intention and ability to hold to maturity.

During the year, the Group did not hold any investments of this category.

• Available-for-sale financial assets

These are non-derivatives financial assets that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date.

Purchases and sales of investments are recognized on trade date, which is the date on which the Group commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs. Investments are written-off when the right to receive cash flows from the investments has expired or has been transferred and the Group has transferred substantially all risks and rewards of ownership.

Subsequently, available-for-sale financial assets are valuated at fair value and related gains or losses are recognized in equity until they are sold or impaired. When investments classified as available-for-sale are sold or impaired, the gains or losses are transferred to the income statement. Impairment losses recognized in the income statement cannot be reverted through the results.

Borrowings and receivables are recognized in their unamortized cost using the effective interest rate method.

Realised and unrealized gains or losses arising from changes in the fair value of the "financial assets at fair value through profit or loss" category, are included in the income statement in the period in which they arise.

The fair values of quoted investments are determined based on current market prices. For unlisted securities fair values are determined through the use of valuation techniques such as analysis of recent transactions, of comparable quoted investments and of discounted cash flows.

At each balance sheet date, the Group assesses if there is any objective evidence leading to the conclusion that the financial assets have been impaired. For stocks of companies that have been classified as available-for-sale financial assets, such evidence could be the significant or prolonged reduction of the fair value relatively to the acquisition cost. In case of impairment, the provision in equity, which is the difference between acquisition cost and fair value, is transferred to the income statement. Impairment losses of stocks recognized in the income statement cannot be reverted through the results.



5.16 Inventories

Inventories are stated at the lower of acquisition cost and net realizable value. Cost is determined using the weighted average method. Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

Impairments are recognized in the income statement of the period in which they occur.

5.17 Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at unamortised cost using the effective interest method, less impairment losses. Impairment losses are recognized when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the impairment loss is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the impairment loss is recognised as an expense in the income statement.

5.18 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid and of low risk investments with original maturities of three months or less. The components of cash and cash equivalents have a negligible risk of change in value.

5.19 Non-current assets held for sale and discontinued operations

Non-current assets (or disposal groups) are classified as held for sale and recognized at the lower of the asset's carrying amount and net disposal value, if the carrying amount is recovered principally through a sale transaction rather than through continuing use.

5.20 Share capital

Share capital includes all of the Company's ordinary shares. Ordinary shares are classified as equity. The consideration paid over the par value of each share is recognized as "Share premium" in shareholders' equity.

Expenses directly attributable to the issue of new shares are accounted for after the deduction of the relative income tax, by reducing the product of issue. Expenses directly attributable to the issue of new shares for the acquisition of other entities are included in the acquisition cost of the new company acquired.

The acquisition cost of treasury shares is presented subtractively in the Company's equity, until the shares are cancelled or disposed of. Any gain or loss from disposal of treasury shares, net of any directly attributable to the transaction costs and taxes, is included as a reserve in equity.

5.21 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at unamortized cost using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

5.22 Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax base of assets and liabilities and their carrying amounts in the financial statements. The deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither the accounting nor the taxable profit/loss.

Deferred income tax assets are recognized to the extent that a probable future taxable profit will be available, against which the temporary difference that creates the deferred income tax asset can be utilized.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax is determined using tax rates that have been enacted by the balance sheet date.



5.23 Employee benefits

Pension obligations: The Group contributes to both defined benefit and defined contribution plans.

The regular contributions for defined contribution plans constitute net periodic costs for the year in which they are due.

The liability in respect of defined benefit pension or retirement plans is the present value of the defined benefit obligation at the balance sheet date minus the fair value of plan assets (where funded) together with adjustments for actuarial gains/losses and past service cost. Independent actuaries using the projected unit credit method calculate the defined benefit obligation annually.

Actuarial gains and losses arising from adjustments based on historical data and are over or below the 10% margin of the accumulated obligation are spread to income over the employees' expected average remaining service lives. Past-service costs are recognized immediately in income, unless the changes to the pension plan are conditional to the employees remaining in service for a specified period of time (the vesting period). In this case, the past-service costs are amortised on a straight-line basis over the vesting period.

Termination Benefits: These are payable whenever employment is terminated before the normal retirement date. The Group recognizes termination benefits when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Any such benefits falling due more than 12 months after the balance sheet date are discounted to present value.

Where there is termination of employment or uncertainty about the number of employees who will accept an offer of termination benefits, the Group discloses information about the contingent liability.

5.24 Provisions

Provisions are recognized when:

- There is a present legal or constructive obligation as a result of past years' events
- It is probable that an outflow of resources will be required to settle the obligation
- The amount can be reliably estimated

Onerous Contracts

The Group recognizes a provision for onerous long-term contracts when the expected revenues are lower than the unavoidable expenses which are estimated to arise in order for the contract commitments to be met.

5.25 Recognition of revenues and expenses

Revenues: Revenues comprises the fair value of the sale of goods and services, net of value-added tax, rebates and discounts and after eliminating sales within the Group. Revenues are recognized as follows:

• **Construction Contracts:** Revenues from each construction contract are recognized in the income statement measured by the proportion that costs incurred bear to the estimated total costs for the completion of the contract as designated in IAS 11.

Therefore, the cost of the contract realized but not invoiced to the customer, is recognized in the income statement along with the respective contract revenue.

- Sales of goods: Sales of goods are recognized when a Group entity has delivered products to the customer; the customer has accepted the products; and collectibility of the related receivables is reasonably assured.
- Services rendered: Revenues from services rendered are recognized in the accounting period in which the services are rendered, by reference to the stage of completion of the specific service. The stage of completion is assessed on the basis of the costs of the actual services provided until the balance sheet date, as a proportion of the costs of the total estimated services to be provided under each contract. Cost of services are recognized in the period incurred. When the profitability of a contract cannot be reliably estimated, revenue is recognized only to the extent that costs incurred are possibly recoverable.
- **Interest income:** Interest income is recognized on a time-proportion basis using the effective interest rate method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate. Subsequently, interest is recognized on the impaired value.



• **Dividends:** Dividends are recognized when the right to receive payment is established.

Expenses: They are recognized on an accrued basis.

5.26 *Construction contracts*

Construction contracts refer to the construction of assets or a group of related assets on behalf of customers according to terms laid out in relevant contract agreements, their construction usually spanning more than one reporting period.

Expenses arising from the contract are recognized at the time they are incurred.

In case the profitability of a construction contract cannot be reliably estimated and especially when the project is at an early stage of completion, revenue is recognized only to the extend that the contractual construction costs may be recovered and construction costs are recognized in the income statement of the reporting period in which they came about.

Therefore, the level of revenues recognized from those construction contracts must be set accordingly to yield zero profitability for the project.

When the profitability of a construction contract may be reliably estimated, revenues and expenses arising from that contract are recognized during the term of the contract as revenue and expense, respectively.

The Group uses the percentage completion method to set the revenue and expense to be recognized over each reporting period.

The stage of completion is calculated on the basis of the construction cost realized until the reporting date in relation to the total estimated cost of each project.

If total costs from a construction contract are likely to exceed the relevant total revenues, the expected loss is recognized immediately in the income statement as an expense item.

In calculating the cost realized during a reporting period, expenses linked to future works arising from a construction contract are excluded and entered in the accounts as work-in-progress. Total realized cost and profit / loss recognized on each contract, is compared to the invoiced works till the end of the reporting period.

If realized expenses, plus net realized profit (less realized losses), exceed the progressive invoicing, then the difference is entered as a receivable from contract customers in the assets account «Construction contracts». If progressive invoicing exceed realized expenses, plus net realized profits (less realized losses), the balance is entered as a liability to contract customers in the liability account «Construction contracts».

5.27 Dividend distribution

Dividend distribution to the Company's shareholders is recognized as a liability when approved by the Shareholders General Meeting.

5.28 Financial risk management

Financial Risk Factors

The Group is exposed to a variety of financial risks, including the unforeseeable fluctuation of foreign exchange and interest rates, credit risks and liquidity risks, since it has expanded its operations in foreign markets as well. The Group's effort through constant monitoring is to anticipate such risks so as to act in time and minimize potential adverse effects these risks may have on the Group's financial performance, however and wherever possible.

• Foreign exchange risk

It is the Group's policy to use as natural hedges against underlying investments in foreign subsidiaries, whose net assets are exposed to currency translation risk, borrowings in local currency (where feasible), as well as agreements for the collection of its receivables in euro.

• Cash flow risk and risk of fair value changes due to interest rate changes

In order to maintain the risk of interest rate changes at low levels, the Group enters into borrowing contracts and lease contracts with floating interest rates, mainly based on a 3-month or 6-month euribor. In order to reduce the risk of interest rate changes, it is possible to use financial derivatives, the use of which was not considered necessary up to date.



• Credit risk

The Group is exposed to credit risks deriving from its debtors' inability to abide by their contractual obligations and pay off their liabilities.

Due to the present difficult financial circumstances and in order to repress such risks, monitoring the financial position of debtors has become more intensive and an effort is being made to cover trade receivables with as much guarantee insurance as possible, whereas the case of a necessary impairment of trade receivables is continuously monitored.

• Liquidity risk

The liquidity risk to which the Group is exposed is attempted to be repressed by assuring the necessary cash and approved bank credit facilities, without ruling out the event that there will be such financial conditions resulting to an extra borrowing cost or even to a possible cash outflow risk.

• Value risk

The Group is exposed to the risk of changes in the value of the securities it holds, which have been classified as available-for-sale assets and financial assets at fair value through profit or loss. The above securities concern stocks of companies listed in the Athens Stock Exchange Market.

The following tables summarize the Group's and Company's exposure to the above risks.

Cash flow risk and risk of fair value changes due to interest rate changes

| | | GROUP | |
|------------------|------------|---------------------|---------|
| | | Profit before taxes | |
| 2012 | | 2,0% | -2,0% |
| Total borrowings | 33.940.420 | (678.808) | 678.808 |
| <u>2011</u> | | Profit before taxes | |
| | | 2,0% | -2,0% |
| Total borrowings | 38.572.228 | (771.445) | 771.445 |
| | | COMPANY | |
| | | Profit before taxes | |
| <u>2012</u> | | 0,5% | -0,5% |
| Total borrowings | 24.387.217 | (121.936) | 121.936 |
| <u>2011</u> | | Profit before taxes | |
| | | 0,5% | -0,5% |
| Total borrowings | 27.042.213 | (135.211) | 135.211 |

Foreign exchange risk

The table below presents the impact on the Group's profitability, due to its business in Romania, from the variation in the exchange rate of \notin /Ron + 10%, - 10%, all other variables held constant.

| 2012 | Book value | Profit before taxes | |
|--------------------------|------------|---------------------|-----------------|
| | | €/Ron 10% | €/Ron -10% |
| Trade receivables in Ron | 2.959.112 | (295.911) | 295.911 |
| Trade payables in Ron | 995.020 | 99.502 | (99.502) |
| | Book value | Profit before taxes | |
| | | € / Pln 10% | € / Pln -10% |
| Trade receivables in Pln | 6.489.181 | (648.918) | 648.918 |
| Trade payables in Pln | 702.714 | 70.271 | (70.271) |
| Borrowings in Pln | 2.362.227 | 236.223 | (236.223) |



| <u>2011</u> | Book value | Profit before taxes | |
|--------------------------|------------|---------------------|---------------|
| | | €/Ron 10% | €/Ron -10% |
| Trade receivables in Ron | 4.479.589 | (447.959) | 447.959 |
| Trade payables in Ron | 1.589.128 | 158.913 | (158.913) |
| | Book value | Profit befor | e taxes |
| | | €/Pln 10% | €/Pln -10% |
| Trade receivables in Pln | 6.851.521 | (685.152) | 685.152 |
| Trade payables in Pln | 3.317.278 | 331.728 | (331.728) |
| Borrowings in Pln | 2.603.412 | 260.341 | (260.341) |

Value risk

The Group holds securities valued at fair value through profit or loss and available-for-sale financial assets. The following analysis is based on the typical deviation of the prices of the above asset categories from the Athens Stock Exchange General Price Index. An index variation of + / - 15% will bring about a variation of + / - 13,2% in the financial assets at fair value through profit and loss and a variation of + / - 3,7% in the available-for-sale financial assets.

| <u>2012</u> | | | |
|---|------------|-----------------|----------|
| | Book value | Profit before t | axes |
| | | 13,2% | -13,2% |
| Financial assets at fair value through profit or loss | 278.154 | 36.716 | (36.716) |
| | Book value | Net worth | ı |
| | | 3,7% | -3,7% |
| Available-for-sale financial assets | 343.274 | 12.804 | (12.804) |

| 2011 | Book value | Profit before tax | es |
|---|------------|-------------------|----------|
| Financial assets at fair value through profit | | 13,2% | -13,2% |
| or loss | 104.638 | 13.812 | (13.812) |
| | Book value | Net worth | |
| | | 3,7% | -3,7% |
| Available-for-sale financial assets | 624.256 | 23.285 | (23.285) |

Liquidity risk

2011

The liquidity risk for the Group is maintained at low levels as it keeps adequate cash facilities. The Group manages its liquidity by constantly monitoring its liabilities and payments and by consistently collecting its claims.

The maturity of the Group's and the Company's liabilities for the years 2012 and 2011, is analyzed as follows:

| | | GROU | JP | |
|---------------------------|------------|-------------|-----------|--------------|
| <u>2012</u> | 6 months | 6-12 months | 1-5 years | Over 5 years |
| Borrowings | 32.733.616 | - | 556.500 | - |
| Finance lease liabilities | - | 191.626 | 223.189 | 235.490 |
| | 32.733.616 | 191.626 | 779.689 | 235.490 |
| 2011 | 6 months | 6-12 months | 1-5 years | Over 5 years |
| Borrowings | 36.918.496 | | 708.500 | |
| Finance lease liabilities | - | 304.661 | 349.663 | 290.908 |
| | 36.918.496 | 304.661 | 1.058.163 | 290.908 |



| 2012 | 6 months | 6-12 months | 1-5 years |
|---------------------------|----------------------------|------------------------------------|----------------------------------|
| Borrowings | 24.211.878 | - | - |
| Finance lease liabilities | - | 143.607 | 31.732 |
| | 24.211.878 | 143.607 | 31.732 |
| | | | |
| <u>2011</u> | 6 months | 6-12 months | 1-5 years |
| 2011 Borrowings | 6 months 26.613.673 | 6-12 months | 1-5 years - |
| | | 6-12 months - 259.610 | 1-5 years - 168.930 |

COMPANY

5.29 Capital management

The Group's objectives when managing capital are to safeguard the group's ability to continue as a going concern and to maintain an optimal capital structure thus reducing the cost of capital.

The Group monitors its capital based on the leverage factor. This specific factor is calculated by dividing net borrowings with the total capital employed. Net borrowings are calculated as «Total borrowings» (including «current and long-term borrowings» as they appear on the balance sheet) less «Cash and cash equivalents». The total capital employed is calculated as «Equity attributed to the Company's shareholders» as they appear on the balance sheet plus net borrowings.

| | GRO | GROUP | | ANY |
|---|-------------|-------------|-------------|-------------|
| | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Total borrowings | 33.940.420 | 38.572.228 | 24.387.217 | 27.042.213 |
| Less: Cash and cash equivalents | 14.412.026 | 12.209.324 | 8.772.238 | 4.197.065 |
| Net borrowings | 19.528.394 | 26.362.904 | 15.614.979 | 22.845.148 |
| Equity attributed to the Company's shareholders | 87.670.505 | 89.584.746 | 89.170.090 | 94.567.519 |
| Total capital employed | 107.198.899 | 115.947.650 | 104.785.069 | 117.412.667 |
| Leverage factor | 18,22% | 22,74% | 14,90% | 19,46% |

5.30 Roundings

Differences between amounts presented in the financial statements and corresponding amounts in the notes result from roundings.



6. Segment information

6.1 Operational segments

The Group recognizes two business segments (constructions and steel structures) as operational segments, which the Administration uses for internal information purposes preparative to making strategic decisions.

Results of operational segments

| | 01.01 - 31.12.2011 | | |
|--|--------------------|------------------|-------------|
| | Constructions | Steel structures | Total |
| Sales by segment | 117.942.030 | 9.102.253 | 127.044.283 |
| Sales | 117.942.030 | 9.102.253 | 127.044.283 |
| Operating profit Profit before taxes, financing and investing results and total | 9.803.016 | (2.253.229) | 7.549.787 |
| depreciation (EBITDA) | 11.360.429 | (786.150) | 10.574.279 |
| Finance income | | | 1.631.522 |
| Finance expense | | | (5.810.073) |
| Finance cost - net (Note 7.27) | | | (4.178.551) |
| Profit/(loss) from associates | | | 54.719 |
| Profit before taxes | | | 3.425.955 |
| Income tax | | | (2.407.175) |
| Profit after taxes | | _ | 1.018.780 |

From discontinued operations:

| | Constructions | Steel structures | Total |
|--|---------------|------------------|----------|
| Sales by segment | - | - | - |
| Sales | - | - | - |
| Operating profit Profit before taxes, financing and investing results and total | (1.783) | - | (1.783) |
| depreciation (EBITDA) | (1.783) | - | (1.783) |
| Finance cost - net (Note 7.27) | | | - |
| Losses from associates | | | (19.505) |
| Losses before taxes | | | (21.288) |
| Income tax | | | - |
| Losses after taxes | | | (21.288) |

01.01 - 31.12.2012

| | Constructions | Steel structures | Total |
|--|---------------|------------------|-------------|
| Sales by segment | 114.408.135 | 9.845.661 | 124.253.796 |
| Sales | 114.408.135 | 9.845.661 | 124.253.796 |
| Operating profit Profit before taxes, financing and investing results and total | 5.332.321 | (1.632.197) | 3.700.124 |
| depreciation (EBITDA) | 8.404.248 | (74.931) | 8.329.317 |
| Fianace income | | | 1.128.517 |
| Finance expense | | | (5.632.939) |
| Finance cost - net (Note 7.27) | | | (4.504.422) |
| Profit from associates | | | 60.778 |
| Losses before taxes | | | (743.520) |
| Income tax | | | (786.636) |
| Losses after taxes | | | (1.530.156) |
| | | | |



Other operational segment information

| | | 01.01 - 31.12.2011 | | | | | |
|--|---------------|--------------------|-----------|--|--|--|--|
| | Constructions | Steel structures | Total | | | | |
| Depreciation of PPE (Note 7.3) | 1.558.008 | 1.440.524 | 2.998.532 | | | | |
| Amortization of intangible assets (Note 7.2) | 109.158 | 26.555 | 135.713 | | | | |
| Depreciation of investment property (Note 7.4) | 7.443 | - | 7.443 | | | | |
| Impairment of trade receivables | 30.000 | - | 30.000 | | | | |

01.01 - 31.12.2012

| | Constructions | Steel structures | Total |
|--|---------------|------------------|-----------|
| Depreciation of PPE (Note 7.3) | 1.091.031 | 1.414.187 | 2.505.218 |
| Amortization of intangible assets (Note 7.2) | 105.519 | 21.140 | 126.659 |
| Depreciation of investment property (Note 7.4) | 4.925 | - | 4.925 |
| Impairment of assets | 320.187 | 121.938 | 442.125 |
| Impairment of investment property | 1.316.163 | - | 1.316.163 |
| Impairment of trade receivables | 2.465.173 | 779.435 | 3.244.608 |

| | | 31.12.2011 | | | | |
|--|---------------|------------------|-------------|--|--|--|
| | Constructions | Steel structures | Total | | | |
| Assets | 171.350.238 | 33.732.982 | 205.083.220 | | | |
| Liabilities | 101.385.846 | 12.482.221 | 113.868.067 | | | |
| Capital expenditure (Notes 7.2, 7.3 και 7.4) | 843.033 | 390.526 | 1.233.559 | | | |

| | 31.12.2012 | | | | |
|--|---------------|------------------|-------------|--|--|
| | Constructions | Steel structures | Total | | |
| Assets | 165.805.708 | 37.619.773 | 203.425.481 | | |
| Liabilities | 98.711.009 | 14.738.658 | 113.449.667 | | |
| Capital expenditure (Notes 7.2, 7.3 και 7.4) | 1.460.786 | 1.459.041 | 2.919.827 | | |

6.2 Group's sales, assets and capital expenditure per geographical segment

| | Sal | lles Total A | | Assets | Capital Exp | penditure |
|------------------------------|----------------------|----------------------|-------------|-------------|-------------|------------|
| (Amounts in Euro) | 01.01- 31.12.2012 | 01.01- 31.12.2011 | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Greece | 120.099.182 | 119.476.529 | 178.485.693 | 181.133.703 | 2.887.972 | 992.919 |
| European Community countries | 3.941.339 | 7.271.675 | 24.285.704 | 23.294.953 | 31.855 | 240.640 |
| Other European countries | 213.275 | 296.079 | 123.286 | 139.189 | - | - |
| Third countries | | | 530.798 | 515.376 | - | - |
| Total | 124.253.796 | 127.044.283 | 203.425.481 | 205.083.220 | 2.919.827 | 1.233.559 |



7. Detailed data regarding the Financial Statements

7.1 Goodwill

| | GROUP |
|------------------------------------|-----------|
| (Amounts in Euro) | Goodwill |
| | |
| Balance at 1 January 2011 | 2.926.597 |
| Balance at 31 December 2011 | 2.926.597 |
| | |
| Balance at 1 January 2012 | 2.926.597 |
| Balance at 31 December 2012 | 2.926.597 |
| | |
| Net book value at 31 December 2012 | 2.926.597 |

7.2 Other intangible assets

| | GROU | P | COMPANY | | |
|------------------------------------|----------------|-----------|-----------|-----------|--|
| (Amounts in Euro) | Software Total | | Software | Total | |
| Period until 31 December 2011 | | | | | |
| Balance at 1 January 2011 | 2.240.794 | 2.240.794 | 2.096.393 | 2.096.393 | |
| Exchange differences | (1.742) | (1.742) | (805) | (805) | |
| Additions | 29.023 | 29.023 | 27.923 | 27.923 | |
| Disposals/write-offs | (148.148) | (148.148) | (148.148) | (148.148) | |
| Disposal of subsidiaries | (5.244) | (5.244) | - | - | |
| Balance at 31 December 2011 | 2.114.683 | 2.114.683 | 1.975.363 | 1.975.363 | |
| Accumulated amortization | | | | | |
| Balance at 1 January 2011 | 1.548.763 | 1.548.763 | 1.450.587 | 1.450.587 | |
| Exchange differences | (1.449) | (1.449) | (805) | (805) | |
| Amortization charge | 135.713 | 135.713 | 111.672 | 111.672 | |
| Disposals/write-offs | (148.148) | (148.148) | (148.148) | (148.148) | |
| Disposal of subsidiaries | (4.328) | (4.328) | - | - | |
| Balance at 31 December 2011 | 1.530.551 | 1.530.551 | 1.413.306 | 1.413.306 | |
| Net book value at 31 December 2011 | 584.132 | 584.132 | 562.057 | 562.057 | |
| Period until 31 December 2012 | | | | | |
| Balance at 1 January 2012 | 2.114.683 | 2.114.683 | 1.975.363 | 1.975.363 | |
| Exchange differences | (2.393) | (2.393) | 470 | 470 | |
| Additions | 25.691 | 25.691 | 24.269 | 24.269 | |
| Disposals/write-offs | (3.430) | (3.430) | - | - | |
| Balance at 31 December 2012 | 2.134.551 | 2.134.551 | 2.000.102 | 2.000.102 | |
| Accumulated amortization | | | | | |
| Balance at 1 January 2012 | 1.530.551 | 1.530.551 | 1.413.306 | 1.413.306 | |
| Exchange differences | (1.998) | (1.998) | 470 | 470 | |
| Amortization charge | 126.659 | 126.659 | 107.557 | 107.557 | |
| Disposals/write-offs | (3.428) | (3.428) | - | - | |
| Balance at 31 December 2012 | 1.651.784 | 1.651.784 | 1.521.333 | 1.521.333 | |
| Net book value at 31 December 2012 | 482.767 | 482.767 | 478.769 | 478.769 | |



7.3 Property, plant and equipment

| | | | | GROUP | | | |
|--|-----------|------------|-------------|-----------|--------------------------------|---|-------------|
| (Amounts in Euro) | Land | Buildings | Machinery | Vehicles | Furniture & other equipment | Prepayments and assets under construction | Total |
| Period until 31 December 2011 | | | | | | | |
| Balance at 1 January 2011 | 5.025.136 | 17.455.993 | 21.934.092 | 2.265.642 | 2.218.003 | 3.973.194 | 52.872.061 |
| Exchange differences | (3.734) | (4.799) | (6.588) | (2.354) | (3.076) | (94) | (20.645) |
| Additions | 24.690 | 243.012 | 571.115 | 59.621 | 80.571 | 221.501 | 1.200.510 |
| Disposals/write-offs | - | (6.746) | (1.317.990) | (208.710) | (470.948) | - | (2.004.394) |
| Acquisition of subsidiaries (increase of interest held in J/ | - | - | 859 | - | 3.167 | - | 4.026 |
| Disposal of subsidiaries | - | (24.099) | (102.878) | (15.803) | (38.812) | - | (181.592) |
| Reclassifications | - | 753.457 | 427.519 | - | 8.583 | (1.189.559) | - |
| Balance at 31 December 2011 | 5.046.092 | 18.416.818 | 21.506.129 | 2.098.396 | 1.797.488 | 3.005.042 | 51.869.965 |
| Accumulated depreciation | | | | | | | |
| Balance at 1 January 2011 | - | 3.439.562 | 7.934.568 | 1.201.979 | 1.456.843 | - | 14.032.952 |
| Exchange differences | - | (2.187) | (6.059) | (1.412) | (2.456) | - | (12.114) |
| Depreciation charge | - | 627.138 | 1.891.173 | 272.563 | 207.658 | - | 2.998.532 |
| Disposals/write-offs | - | (3.897) | (1.053.047) | (139.866) | (469.317) | - | (1.666.127) |
| Acquisition of subsidiaries (increase of interest held in J/ | - | - | 520 | - | 1.762 | - | 2.282 |
| Disposal of subsidiaries | - | (6.836) | (42.305) | (14.813) | (32.315) | - | (96.269) |
| Balance at 31 December 2011 | - | 4.053.780 | 8.724.850 | 1.318.451 | 1.162.175 | - | 15.259.256 |
| Net book value at 31 December 2011 | 5.046.092 | 14.363.038 | 12.781.279 | 779.945 | 635.313 | 3.005.042 | 36.610.709 |
| Period until 31 December 2012 | | | | | | | |
| Balance at 1 January 2012 | 5.046.092 | 18.416.818 | 21.506.129 | 2.098.396 | 1.797.488 | 3.005.042 | 51.869.965 |
| Exchange differences | (11.334) | 8.027 | (1.835) | (6.074) | (2.804) | - | (14.020) |
| Additions | 73.031 | 18.235 | 849.874 | 64.005 | 94.964 | 1.794.027 | 2.894.136 |
| Disposals/write-offs | - | - | (690.343) | (160.123) | (6.141) | (307.226) | (1.163.833) |
| Reclassifications | - | 16.206 | 776.802 | - | 45.648 | (838.656) | - |
| Transfer from inventories | - | - | - | - | - | 292.014 | 292.014 |
| Impairment of PPE | (442.125) | - | - | - | - | - | (442.125) |
| Balance at 31 December 2012 | 4.665.664 | 18.459.286 | 22.440.627 | 1.996.204 | 1.929.155 | 3.945.201 | 53.436.137 |
| Accumulated depreciation | | | | | | | |
| Balance at 1 January 2012 | - | 4.053.780 | 8.724.850 | 1.318.451 | 1.162.175 | - | 15.259.256 |
| Exchange differences | - | (4.219) | (841) | (4.389) | (2.291) | - | (11.740) |
| Depreciation charge | - | 689.151 | 1.397.089 | 227.339 | 191.639 | - | 2.505.218 |
| Disposals/write-offs | - | - | (433.259) | (105.821) | (3.088) | - | (542.168) |
| Balance at 31 December 2012 | - | 4.738.712 | 9.687.839 | 1.435.580 | 1.348.435 | - | 17.210.566 |
| Net book value at 31 December 2012 | 4.665.664 | 13.720.574 | 12.752.788 | 560.624 | 580.720 | 3.945.201 | 36.225.571 |

The above table includes assets held under finance lease as follows:

| (Amounts in Euro) | Land | Buildings | Machinery | Vehicles | Furniture & other equipment | Prepayments and assets under construction | Total |
|---|------|-----------|-----------|-----------|--------------------------------|---|-------------|
| <u>31.12.2011</u> | | | | | | | |
| Capitalization of finance lease | - | 600.714 | 2.042.778 | 548.525 | - | - | 3.192.017 |
| Accumulated depreciation | - | (82.857) | (371.327) | (252.262) | - | - | (706.446) |
| Net book value | - | 517.857 | 1.671.451 | 296.263 | - | - | 2.485.571 |
| <u>31.12.2012</u> Capitalization of finance lease Accumulated depreciation Net book value | - | - - | - | - - | | - - - | - - - |

Based on the Valuation Report performed by an independent Valuation House using the Method of Comparative Data or Real Estate Market and the Method of Residual Replacement Cost, it was found that impairment of the Company's and the Group's tangible fixed assets is appropriate by the amount of \notin 442.125 and of investment property by the amount of \notin 1.316.164 (note 7.4).

It is noted, that the total estimated fair value of tangible fixed assets and investment property was greater by the amount of \notin 1.165.568 from the pre impairment total book value thereof. But according to the requirements of IAS 16 (para. 30) impairment of the value of individual items was appropriate.



COMPANY

| (Amounts in Euro) | Land | Buildings | Machinery | Vehicles | Furniture & other equipment | Prepayments and assets under construction | Total |
|------------------------------------|-----------|------------|------------|-----------|--------------------------------|---|-------------|
| Period until 31 December 2011 | | | | | | | |
| Balance at 1 January 2011 | 4.445.766 | 16.183.512 | 16.887.890 | 1.344.317 | 1.598.415 | 2.839.219 | 43.299.119 |
| Exchange differences | - | - | (4.128) | - | (2.793) | (94) | (7.015) |
| Additions | - | 243.012 | 559.250 | 64.265 | 63.164 | 158.338 | 1.088.029 |
| Disposals/write-offs | - | - | (844.454) | (33.947) | (471.883) | - | (1.350.284) |
| Reclassifications | | 803.238 | 427.519 | - | 8.583 | (1.239.339) | - |
| Balance at 31 December 2011 | 4.445.766 | 17.229.762 | 17.026.077 | 1.374.635 | 1.195.486 | 1.758.124 | 43.029.849 |
| Accumulated depreciation | | | | | | | |
| Balance at 1 January 2011 | - | 3.184.249 | 5.650.782 | 604.440 | 915.261 | - | 10.354.732 |
| Exchange differences | - | (366) | (4.048) | - | (2.247) | - | (6.661) |
| Depreciation charge | - | 604.441 | 1.494.574 | 130.690 | 177.804 | - | 2.407.509 |
| Disposals/write-offs | | - | (793.396) | (16.362) | (470.135) | - | (1.279.893) |
| Balance at 31 December 2011 | - | 3.788.324 | 6.347.912 | 718.768 | 620.683 | - | 11.475.687 |
| Net book value at 31 December 2011 | 4.445.766 | 13.441.438 | 10.678.165 | 655.867 | 574.803 | 1.758.124 | 31.554.162 |
| Period until 31 December 2012 | | | | | | | |
| Balance at 1 January 2012 | 4.445.766 | 17.229.762 | 17.026.077 | 1.374.635 | 1.195.486 | 1.758.124 | 43.029.849 |
| Exchange differences | - | 22.486 | 3.202 | - | (1.919) | - | 23.769 |
| Additions | - | 18.235 | 354.698 | 97.545 | 69.122 | 617.901 | 1.157.501 |
| Disposals/write-offs | - | - | (69.800) | (48.318) | (2.709) | - | (120.827) |
| Reclassifications | - | 16.206 | 776.802 | - | 45.648 | (838.656) | - |
| Impairment of PPE | (442.125) | - | - | - | - | - | (442.125) |
| Balance at 31 December 2012 | 4.003.641 | 17.286.689 | 18.090.979 | 1.423.862 | 1.305.628 | 1.537.369 | 43.648.167 |
| Accumulated depreciation | | | | | | | |
| Balance at 1 January 2012 | - | 3.788.324 | 6.347.912 | 718.768 | 620.683 | - | 11.475.687 |
| Exchange differences | - | 605 | 3.202 | 10 | (1.586) | - | 2.231 |
| Depreciation charge | - | 619.114 | 1.043.795 | 127.201 | 157.746 | - | 1.947.856 |
| Disposals/write-offs | | - | (21.922) | (26.251) | (2.004) | | (50.177) |
| Balance at 31 December 2012 | - | 4.408.043 | 7.372.987 | 819.728 | 774.839 | - | 13.375.597 |
| Net book value at 31 December 2012 | 4.003.641 | 12.878.646 | 10.717.992 | 604.134 | 530.789 | 1.537.369 | 30.272.570 |

The above table includes assets held under finance lease as follows:

| (Amounts in Euro) | Land | Buildings | Machinery | Vehicles | Furniture & other equipment | Prepayments and assets under construction | Total |
|---------------------------------|------|-----------|-----------|-----------|--------------------------------|---|-----------|
| <u>31.12.2011</u> | | | | | | | |
| Capitalization of finance lease | - | - | 1.980.488 | 526.252 | - | - | 2.506.740 |
| Accumulated depreciation | - | - | (309.037) | (241.125) | - | - | (550.162) |
| Net book value | - | - | 1.671.451 | 285.127 | - | - | 1.956.578 |
| <u>31.12.2012</u> | | | | | | | |
| Capitalization of finance lease | - | - | 1.463.964 | 30.469 | - | - | 1.494.433 |
| Accumulated depreciation | - | - | (215.443) | (11.596) | - | - | (227.039) |
| Net book value | - | - | 1.248.521 | 18.873 | - | - | 1.267.394 |

There are no mortgages or other collateral securities on fixed assets against borrowings.



7.4 Investment property

The Group's and Company's investment property is analyzed in the following table:

| | GRO | UP | COMPANY | | |
|---------------------------------------|-------------|-------------|-------------|-------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | |
| Balance at the beginning of the year | 12.776.294 | 14.218.203 | 8.331.275 | 9.744.701 | |
| Exchange differences | (86.445) | (28.483) | - | - | |
| Impairment | (1.324.974) | - | (1.324.974) | - | |
| Disposals | - | (1.413.426) | | (1.413.426) | |
| Balance at the end of the year | 11.364.875 | 12.776.294 | 7.006.301 | 8.331.275 | |
| Accumulated depreciation | | | | | |
| Balance at the beginning of the year | 26.049 | 18.606 | 26.049 | 18.606 | |
| Impairment | (8.811) | - | (8.811) | - | |
| Depreciation charge | 4.925 | 7.443 | 4.925 | 7.443 | |
| Balance at the end of the year | 22.163 | 26.049 | 22.163 | 26.049 | |
| Net book value at the end of the year | 11.342.712 | 12.750.245 | 6.984.138 | 8.305.226 | |

Investments in property are valued at the acquisition cost, less accumulated depreciation and accumulated impairment losses.

7.5 Investments in subsidiaries

The Company's investments in subsidiaries are analyzed in the following table:

| | COMPANY | | | |
|--|------------|------------|--|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | | |
| Balance at the beginning of the year | 12.571.749 | 12.505.289 | | |
| Share capital increase | 460.280 | 100.000 | | |
| Additions (Foundation of new subsidiaries) | 2.500 | - | | |
| Devaluation of subsidiaries | (27.276) | - | | |
| Disposals | - | (30.600) | | |
| Dissolution of joint-venture | | (2.940) | | |
| Balance at the end of the year | 13.007.253 | 12.571.749 | | |

Summarized financial information regarding the Company's subsidiaries is given below:

| | 31.12.2012 | 31.12.2011 |
|---------------|------------|------------|
| Assets | 82.162.773 | 69.396.746 |
| Liabilities | 71.506.225 | 64.008.613 |
| Revenues | 68.724.202 | 69.172.195 |
| Profit (Loss) | 3.858.677 | 597.309 |

7.6 Investments in associates

The Group's and Company's investments in associates are analyzed in the following table:



GROUP

| (Amounts in Euro) | 31.12.2012 | 31.12.2011 |
|---|------------|------------|
| Balance at the beginning of the year | 970.871 | 1.041.615 |
| Acquisition of associate | | - |
| Profit / (loss) from associates (after tax and minority interest) | (54.134) | (83.900) |
| Exchange differences | (37.920) | (56.018) |
| Additions | 60.847 | 69.174 |
| Disposals/write-offs | (8.537) | |
| Balance at the end of the year | 931.127 | 970.871 |
| | | |

| | COMP | ANY |
|--------------------------------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 |
| Balance at the beginning of the year | 491.554 | 491.554 |
| Disposals/write-offs | (8.537) | - |
| Balance at the end of the year | 483.017 | 491.554 |

Summarized financial information is presented below regarding:

a. Group's associates

| Company name | Country of incorpopration | Assets | Liabilities | Revenues | Profit (Loss) | % interest held |
|--|------------------------------|-----------|-------------|-----------|---------------|--------------------|
| 31.12.2011 | | | | | | |
| ALPHA MOGILANY DEVELOPMENT SP. Z.O.O | POLAND | 5.812.088 | 3.994.189 | - | (421.724) | 25,00% |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND | | | | | | |
| TELECOMMUNICATIONS PROJECTS | GREECE | 2.696.190 | 2.147.489 | 2.004.983 | 35.994 | 50,00% |
| MOBILE COMPOSTING S.A. | GREECE | 180.494 | 5.788 | - | (5.294) | 24,00% |
| | _ | 8.688.772 | 6.147.467 | 2.004.983 | (391.025) | |
| 31.12.2012 | | | | | | |
| ALPHA MOGILANY DEVELOPMENT SP. Z.O.O | POLAND | 6.367.651 | 4.518.652 | - | (375.554) | 25,00% |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND | | | | | | |
| TELECOMMUNICATIONS PROJECTS | GREECE | 2.301.765 | 1.654.305 | 2.005.979 | 98.759 | 50,00% |
| MOBILE COMPOSTING S.A. | GREECE | 390.306 | 219.415 | 47.952 | (3.815) | 24,00% |
| IV DEVELOPMENT FACILITY MANAGEMENT LTD | CYPRUS | 75.337 | 13.037 | - | (26.420) | 33,00% |
| | | 9.135.059 | 6.405.409 | 2.053.932 | (307.030) | |

b. Joint-ventures

| Company name | Country of incorpopration | Assets | Liabilities | Revenues | Profit (Loss) | % interest held |
|---|---------------------------|-----------|-------------|-----------|---------------|--------------------|
| 31.12.2011 | | | | | | |
| J/V ELTER-INTRACOM CONSTRUCTIONS (EPA GAS) | GREECE | 556.937 | 709.625 | - | (4.245) | 45,00% |
| J/V MOHLOS-INTRACOM CONSTRUCTIONS (SWIMM. POOL- | | | | | | |
| CONTRACTOR) | GREECE | 1.202.369 | 1.878.181 | - | (81.680) | 50,00% |
| J/V PANTHESSALIKO STADIUM | GREECE | 2.656.758 | 1.890.855 | 678.676 | (251.376) | 15,00% |
| J/V INTRACOM CONSTRUCTIONS-GANTZOULAS (DEPA) | GREECE | 181.895 | 48.483 | 14.326 | 9.610 | 50,00% |
| J/V MOHLOS-INTRACOM CONSTRUCTIONS (TENNIS) | GREECE | 107.080 | 159.589 | - | (36.734) | 50,00% |
| J/V ELTER-INTRAKAT-ENERGY | GREECE | 5.317 | 4.036 | - | (1.719) | 40,00% |
| J/V "ATH.TECHNICAL-PRISMA DOMI"-INTRAKAT | GREECE | 650.632 | 632.649 | 3.440.638 | 361.643 | 65,00% |
| J/V INTRAKAT - ERGAS - ALGAS | GREECE | 27.414 | 31.414 | - | (135) | 33,33% |
| | _ | 5.388.402 | 5.354.832 | 4.133.640 | (4.638) | |
| 31.12.2012 | | | | | | |
| I/V ELTER-INTRACOM CONSTRUCTIONS (EPA GAS) | GREECE | 555.806 | 709.582 | - | (1.087) | 45,00% |
| J/V MOHLOS-INTRACOM CONSTRUCTIONS (SWIMM. POOL- | | | | | () | |
| CONTRACTOR) | GREECE | 1.464.915 | 1.878.181 | - | 262.546 | 50,00% |
| J/V PANTHESSALIKO STADIUM | GREECE | 1.409.550 | 1.274.645 | - | (75.466) | 15,00% |
| J/V INTRACOM CONSTRUCTIONS-GANTZOULAS (DEPA) | GREECE | 177.111 | 43.680 | 73 | 19 | 50,00% |
| J/V MOHLOS-INTRACOM CONSTRUCTIONS (TENNIS) | GREECE | 107.080 | 160.192 | - | (603) | 50,00% |
| J/V ELTER-INTRAKAT-ENERGY | GREECE | - | - | - | (1.281) | 40,00% |
| J/V "ATH.TECHNICAL-PRISMA DOMI"-INTRAKAT | GREECE | 319.728 | 307.545 | 618.827 | (5.801) | 65,00% |
| J/V INTRAKAT - ERGAS - ALGAS | GREECE | 27.511 | 31.414 | 97 | 97 | 33,33% |
| | | 4.061.702 | 4.405.240 | 618.997 | 178.425 | |



7.7 Available- for-sale financial assets

| (Amounts in Euro) | Ο ΟΜΙΛΟΣ | | Ο ΟΜΙΛΟΣ Η ΕΤΑΙΡΕ | |
|---|-----------|-----------|-------------------|-----------|
| Balance at 1 January 2012 and 1 January 2011 respectively | 6.824.256 | 841.682 | 6.824.256 | 841.682 |
| Additions | - | 6.200.000 | - | 6.200.000 |
| Fair value adjustment (Note 7.15) | (280.982) | (217.426) | (280.982) | (217.426) |
| Balance at 31 December 2012 and 31 December 2011 respectively | 6.543.274 | 6.824.256 | 6.543.274 | 6.824.256 |
| Non-current assets | 6.543.274 | 6.824.256 | 6.543.274 | 6.824.256 |
| Current assets | | - | - | - |
| | 6.543.274 | 6.824.256 | 6.543.274 | 6.824.256 |

Available-for-sale financial assets include the following:

| 1. Listed equity securities | | | | |
|--------------------------------------|-----------|-----------|-----------|-----------|
| ALPHA GRISSIN - INFOTECH S.A. | 337.847 | 6.818.829 | 337.847 | 6.818.829 |
| 2. Preferred unlisted shares | | | | |
| HELLAS ON LINE | 6.200.000 | 6.200.000 | 6.200.000 | 6.200.000 |
| 3. Unlisted equity securiries | | | | |
| TECHNOLOGICAL PARK OF THESSALIA S.A. | 5.427 | 5.427 | 5.427 | 5.427 |
| | | | | |

Available-for-sale financial assets are denominated in the following currencies:

| | 31.12.2012 31.12.2 | 2011 |
|------|--------------------|------|
| Euro | 6.543.274 6.824. | 256 |
| | 6.543.274 6.824. | 256 |

7.8 Trade and other receivables

Trade and other receivables are analyzed as follows:

| | GRO | UP | COMP | ANY |
|-------------------------------------|-------------|-------------|-------------|-------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Trade receivables | 59.435.271 | 60.498.059 | 32.909.222 | 40.618.156 |
| Trade receivables - Related parties | 8.899.413 | 12.081.185 | 20.104.500 | 19.498.554 |
| Less: Provisions for impairment | (4.319.575) | (3.115.532) | (3.816.948) | (2.303.571) |
| Trade receivables - net | 64.015.109 | 69.463.712 | 49.196.774 | 57.813.139 |
| Prepayments | 2.414.348 | 2.147.659 | 791.647 | 723.673 |
| Prepayments - Related parties | - | 445.620 | 169.011 | 959.921 |
| Borrowings to related parties | 247.641 | - | 247.641 | - |
| Prepaid expenses | 2.058.141 | 1.346.932 | 1.188.591 | 1.073.336 |
| Prepaid expenses - Related parties | 18.129 | - | 15.573 | - |
| Accrued income | 1.912.170 | 1.241.457 | 264.788 | 401.959 |
| Accrued income - Related parties | 10.600 | - | - | - |
| Other receivables | 22.099.941 | 24.564.085 | 7.567.167 | 10.354.861 |
| Other receivables - Related parties | 1.071.338 | 996.427 | 14.954.655 | 14.637.985 |
| Less: Provisions for impairment | (1.731.074) | - | (512.000) | - |
| Total | 92.116.343 | 100.205.892 | 73.883.847 | 85.964.874 |
| | | | | |
| Non-current assets | 359.283 | 304.917 | 2.626.250 | 63.174 |
| Current assets | 91.757.060 | 99.900.975 | 71.257.597 | 85.901.700 |
| | 92.116.343 | 100.205.892 | 73.883.847 | 85.964.874 |



The fair values of receivables are the following:

| | GRO | GROUP | | ANY |
|-------------------------------------|------------|-------------|------------|------------|
| <u>(Ποσά σε Ευρώ)</u> | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Trade receivables (less provisions) | 55.115.696 | 57.382.527 | 29.092.274 | 38.314.585 |
| Trade receivables - Related parties | 8.899.413 | 12.081.185 | 20.104.500 | 19.498.554 |
| Borrowings to related parties | 247.641 | - | 247.641 | - |
| Prepayments | 2.414.348 | 2.593.279 | 960.658 | 1.683.594 |
| Prepaid expenses | 2.076.270 | 1.346.932 | 1.204.164 | 1.073.336 |
| Accrued income | 1.922.770 | 1.241.457 | 264.788 | 401.959 |
| Other receivables | 21.440.205 | 25.560.512 | 22.009.822 | 24.992.846 |
| | 92.116.343 | 100.205.892 | 73.883.847 | 85.964.874 |

<u>The analysis of trade receivables of the Group and the Company at the end of each year is as follows:</u> The average collection period for the Company's trade receivables is 120 days.

| | GROUP | | COMP | ANY |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Total | 64.015.109 | 69.463.712 | 49.196.774 | 57.813.139 |
| Not past due and not impaired at the balance sheet date | 29.016.077 | 24.043.538 | 18.220.989 | 18.705.852 |
| Impaired at the balance sheet date Provision has been made for the amount: | 4.319.575 (4.319.575) | 3.115.532 (3.115.532) | 3.816.948 (3.816.948) | 2.303.571 (2.303.571) |
| | - | - | - | - |

Not impaired at the balance sheet date but past due in the following periods:

| | 64.015 | .109 69.463.712 | 49.196.774 | 57.813.139 |
|----------------|---------|-----------------|------------|------------|
| | 34.999. | .032 45.420.174 | 30.975.785 | 39.107.287 |
| > 365 days | 21.890. | .650 16.976.462 | 20.321.287 | 16.363.231 |
| 120 - 365 days | 5.732. | .678 14.618.960 | 4.234.938 | 9.972.534 |
| 0 - 120 days | 7.375. | .704 13.824.752 | 6.419.560 | 12.771.522 |
| | | | | |

Analysis of past due trade receivables:

| From the Greek state | 4.229.238 | 10.203.450 | 3.466.691 | 8.366.908 |
|----------------------|------------|------------|------------|------------|
| Other | 30.769.794 | 35.216.724 | 27.509.093 | 30.740.379 |
| | 34.999.032 | 45.420.174 | 30.975.784 | 39.107.287 |

Movement in provision for impairment of trade receivables:

| (Amounts in Euro) | Individually impaired | GROUP Collectively impaired | Total |
|---|--------------------------|--|-------------|
| Balance at 1 January 2011 | 10.762.004 | 381.818 | 11.143.822 |
| Provision for impairment | 30.000 | - | 30.000 |
| Receivables written-off during the year | (6.978.381) | - | (6.978.381) |
| Unused amounts reversed | (397.490) | - | (397.490) |
| Reclassification | 381.818 | (381.818) | - |
| Exchange differences | 38.918 | - | 38.918 |
| Disposal of subsidiary | (721.337) | - | (721.337) |
| Balance at 31 December 2011 | 3.115.532 | - | 3.115.532 |
| Provision for impairment | 3.244.608 | - | 3.244.608 |
| Receivables written-off during the year | (301.951) | - | (301.951) |
| Exchange differences | (7.539) | - | (7.539) |
| Balance at 31 December 2012 | 6.050.649 | - | 6.050.649 |



| (Amounts in Euro) | Individually impaired | COMPANY Collectively impaired | Total |
|---|--------------------------|-------------------------------------|-------------|
| Balance at 1 January 2011 | 4.406.676 | 381.818 | 4.788.494 |
| Receivables written-off during the year | (2.484.923) | - | (2.484.923) |
| Reclassification | 381.818 | (381.818) | - |
| Balance at 31 December 2011 | 2.303.571 | - | 2.303.571 |
| Provision for impairment | 2.129.330 | - | 2.129.330 |
| Receivables written-off during the year | (103.953) | - | (103.953) |
| Balance at 31 December 2012 | 4.328.948 | - | 4.328.948 |

Trade and other receivables are denominated in the following currencies:

| | GROUP | | COMPANY | |
|--------------|------------|-------------|------------|------------|
| | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Euro | 82.135.072 | 88.376.244 | 66.861.441 | 78.618.850 |
| Polish zloti | 6.489.181 | 6.851.521 | 6.489.181 | 6.851.521 |
| Romanian RON | 2.959.112 | 4.483.633 | 247 | 9 |
| Albanian Lek | 8.029 | 5.490 | 8.029 | 5.490 |
| Syrian pound | 524.949 | 489.004 | 524.949 | 489.004 |
| | 92.116.343 | 100.205.892 | 73.883.847 | 85.964.874 |

7.9 Deferred income tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same tax authority. The offset amounts are as follows:

| | GRO | UP | COMP | ANY |
|--------------------------------|-------------|-------------|-------------|-------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Deferred tax assets: | | | | |
| Recoverable after 12 months | (4.760.813) | (2.991.611) | (3.587.926) | (2.725.064) |
| Recoverable within 12 months | (148.432) | (1.292.385) | (10.313) | (238.771) |
| | (4.909.246) | (4.283.997) | (3.598.240) | (2.963.835) |
| Deferred tax liabilities: | | | | |
| To be settled after 12 months | 3.412.493 | 1.852.357 | 2.235.752 | 1.803.621 |
| To be settled within 12 months | 1.542.360 | 2.315.846 | 479.363 | 1.325.590 |
| | 4.954.853 | 4.168.203 | 2.715.115 | 3.129.211 |
| | 45.607 | (115.794) | (883.125) | 165.376 |

The gross movement on the deferred income tax account is as follows:

| | GRO | UP | COMP | ANY |
|--------------------------------------|------------|-------------|-------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Balance at the beginning of the year | (115.794) | (1.311.597) | 165.376 | (769.418) |
| Exchange differences | 2.013 | (856) | 2.013 | (856) |
| Disposal of subsidiary | - | (5.749) | - | - |
| Change of interest held in J/Vs | - | (29.840) | - | - |
| Charged to equity | (1.520) | - | - | - |
| Income tax charge (note 7.28) | 160.908 | 1.232.248 | (1.050.514) | 935.650 |
| Balance at the end of year | 45.607 | (115.794) | (883.125) | 165.376 |



The movement in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdictions, is as follows:

Deferred tax liabilities:

| | | GROUP | |
|--|---------------------------------|-----------|-----------|
| (Amounts in Euro) | Accelerated tax depreciation | Other | Total |
| 01.01.2011 | 1.953.621 | 1.136.952 | 3.090.573 |
| Charged / (credited) to the income statement | 310.056 | 707.693 | 1.017.749 |
| Disposal of subsidiary | (8.511) | - | (8.511) |
| Change of interest held in J/Vs | | 68.392 | 68.392 |
| 01.01.2012 | 2.255.166 | 1.913.037 | 4.168.203 |
| Charged / (credited) to the income statement | (278.152) | 1.062.789 | 784.637 |
| Exchange differences | | 2.013 | 2.013 |
| 31.12.2012 | 1.977.014 | 2.977.839 | 4.954.853 |

Deferred tax assets:

| | | GROU | P | |
|--|-------------------------------------|-------------|-------------|-------------|
| (Amounts in Euro) | Provisions/ Impairment losses | Tax losses | Other | Total |
| 01.01.2011 | (1.988.410) | (223.341) | (2.190.418) | (4.402.170) |
| Charged / (credited) to the income statement | 318.530 | (1.331.776) | 1.227.745 | 214.499 |
| Disposal of subsidiary | - | - | 2.762 | 2.762 |
| Change of interest held in J/Vs | - | - | (98.232) | (98.232) |
| Exchange differences | - | - | (856) | (856) |
| 01.01.2012 | (1.669.880) | (1.555.117) | (1.058.999) | (4.283.997) |
| Charged / (credited) to the income statement | (453.501) | (667.532) | 497.304 | (623.729) |
| Charged to equity | - | - | (1.520) | (1.520) |
| 31.12.2012 | (2.123.381) | (2.222.649) | (563.215) | (4.909.246) |

Deferred tax liabilities:

| (Amounts in Euro) | Accelerated tax depreciation | Other | Total |
|--|------------------------------|-----------|-----------|
| 01.01.2011 | 1.822.682 | 976.275 | 2.798.957 |
| Charged / (credited) to the income statement | 280.938 | 49.314 | 330.252 |
| 01.01.2012 | 2.103.621 | 1.025.590 | 3.129.211 |
| Charged / (credited) to the income statement | (308.726) | (107.383) | (416.109) |
| Exchange differences | | 2.013 | 2.013 |
| 31.12.2012 | 1.794.895 | 920.220 | 2.715.115 |

Deferred tax assets:

| | | comi | | |
|--|-------------------------------------|-------------|-------------|-------------|
| (Amounts in Euro) | Provisions/ Impairment losses | Tax losses | Other | Total |
| 01.01.2011 | (1.914.609) | - | (1.653.767) | (3.568.375) |
| Charged / (credited) to the income statement | 389.814 | (1.131.083) | 1.346.666 | 605.397 |
| Exchange differences | - | - | (856) | (856) |
| 01.01.2012 | (1.524.795) | (1.131.083) | (307.958) | (2.963.835) |
| Charged / (credited) to the income statement | (443.128) | (281.623) | 90.346 | (634.405) |
| 31.12.2012 | (1.967.923) | (1.412.706) | (217.612) | (3.598.240) |
| | | | | |

COMPANY

| 2.103.621 | 1.025.590 | 3.129.2 |
|-----------|-----------|---------|
| (308.726) | (107.383) | (416.1 |
| - | 2.013 | 2.0 |
| 1.794.895 | 920.220 | 2.715.1 |
| | | |
| | | |

COMPANY



7.10 Inventories

The Group's and the Company's inventories are analyzed as follows:

| | GRO | GROUP | | ANY |
|---|------------|------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Raw materials | 5.577.634 | 6.077.369 | 5.082.105 | 5.517.669 |
| Merchandise | 336.148 | 589.528 | 117.259 | 153.874 |
| Finished goods | 6.112.166 | 2.657.989 | 2.738.532 | 2.524.198 |
| Work in progress | 703.679 | 390.852 | 566.130 | 92.258 |
| Total | 12.729.627 | 9.715.738 | 8.504.026 | 8.287.999 |
| Less: Provisions for obsolete inventories | | | | |
| Raw materials | 171.868 | 172.602 | 145.713 | 145.713 |
| | 171.868 | 172.602 | 145.713 | 145.713 |
| Total net realizable value | 12.557.759 | 9.543.136 | 8.358.313 | 8.142.286 |
| Analysis of provision | | | | |
| At the beginning of the year | 172.602 | 145.713 | 145.713 | 145.713 |
| Provision for impairment | - | 26.889 | - | - |
| Exchange differences | (734) | - | - | - |
| At the end of the year | 171.868 | 172.602 | 145.713 | 145.713 |
| | | | | |

7.11 Construction contracts

| | GROUP | | COMP | ANY |
|--|---------------|---------------|---------------|---------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Contracts in progress at the balance sheet date: | | | | |
| Receivables from construction contracts | 22.488.218 | 18.313.071 | 13.030.201 | 10.097.338 |
| Total | 22.488.218 | 18.313.071 | 13.030.201 | 10.097.338 |
| Contracts in progress at the balance sheet date: | 2 520 504 | 2 125 530 | 010.050 | 00.045 |
| Liabilities from construction contracts | 2.538.786 | 2.425.730 | 912.070 | 93.265 |
| Total | 2.538.786 | 2.425.730 | 912.070 | 93.265 |
| Accumulated contract costs plus accumulated recognised profits | | | | |
| less accumulated recognised losses | 459.963.079 | 473.771.745 | 273.608.357 | 307.647.394 |
| Less: Progress billings | (440.013.647) | (457.884.404) | (261.490.226) | (297.643.321) |
| Construction contracts | 19.949.432 | 15.887.341 | 12.118.131 | 10.004.073 |

7.12 Other financial assets at fair value through profit or loss

It concerns investments of high liquidation in stocks with a short-term investing horizon.

| | GROUP | COMPANY |
|----------------------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2012 |
| 1 January 2012 | 104.638 | 104.638 |
| Additions | 110.390 | 110.390 |
| Fair value adjustments | 63.126 | 63.126 |
| 31 December 2012 | 278.154 | 278.154 |
| Listed securities: | | |
| Equity securities - Greece | 167.764 | 167.764 |
| Unlisted securities: | | |
| Equity securities - Greece | 110.390 | 110.390 |
| | 278.154 | 278.154 |



The carrying values of the abovementioned financial assets are classified as follows:

| | GROUP | COMPANY |
|------------------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2012 |
| Held for profit making | 278.154 | 278.154 |
| | 278.154 | 278.154 |

Other financial assets at fair value through profit of loss are denominated in the following currencies:

| | GROUP | COMPANY |
|------|------------|------------|
| | 31.12.2012 | 31.12.2012 |
| Euro | 278.154 | 278.154 |
| | 278.154 | 278.154 |

Other financial assets at fair value through profit or loss are presented in the cash flow statement, within the operating activities section, as part of the working capital changes.

Changes in the fair value of other financial assets at fair value through profit or loss are recorded in other gains/ losses (net) in the income statement (note 7.26).

7.13 Cash and cash equivalents

| | GROUP | | COMPANY | |
|--------------------------|------------|------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Cash at bank and in hand | 13.002.605 | 10.010.136 | 8.772.238 | 4.197.065 |
| Short-term bank deposits | 1.409.421 | 2.199.188 | - | - |
| Total | 14.412.026 | 12.209.324 | 8.772.238 | 4.197.065 |

The weighted average effective interest rate was:

| | GROUP | | COMPANY | |
|--------------------------|------------|------------|------------|------------|
| | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Cash at bank and in hand | 0,75% | 2,00% | 0,75% | 2,00% |
| Short-term bank deposits | 1,50% | 4,00% | 1,50% | 4,00% |

Cash and cash equivalents include the following for the purposes of the cash flow statement:

| | GROUP | | COMPANY | |
|---------------------------|------------|------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Cash and cash equivalents | 14.412.026 | 12.209.324 | 8.772.238 | 4.197.065 |
| Total | 14.412.026 | 12.209.324 | 8.772.238 | 4.197.065 |

Cash and cash equivalents are denominated in the following currencies:

| | GROUP | | COMP | ANY |
|--------------|------------|------------|------------|------------|
| | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Euro | 12.050.177 | 9.304.632 | 7.865.649 | 3.537.465 |
| US dollar | 1.251 | 1.320 | - | - |
| Polish zloty | 788.520 | 509.302 | 788.520 | 509.302 |
| Romanian RON | 1.454.027 | 2.243.791 | 18 | 19 |
| Albanian Lek | 112.287 | 126.625 | 112.287 | 126.625 |
| Syrian pound | 5.764 | 23.654 | 5.764 | 23.654 |
| | 14.412.026 | 12.209.324 | 8.772.238 | 4.197.065 |



7.14 Share capital

The Company's shares are intangible and listed for trading on the Athens Stock Exchange Market ("Middle Capitalization" category).

| GROUP | | | |
|---------------------|--|---|---|
| Number of shares | Common shares | Share premium | Total |
| 22.977.500 | 31.249.400 | 34.083.696 | 65.333.096 |
| 176.750 | 240.380 | - | 240.380 |
| 23.154.250 | 31.489.780 | 34.083.696 | 65.573.476 |
| 23.154.250 | 31.489.780 | 34.083.696 | 65.573.476 |
| | shares 22.977.500 176.750 23.154.250 | Number of shares Common shares 22.977.500 31.249.400 176.750 240.380 23.154.250 31.489.780 | Number of shares Common shares Share premium 22.977.500 31.249.400 34.083.696 176.750 240.380 - 23.154.250 31.489.780 34.083.696 |

| | COMPANY | | | |
|-----------------------------|---------------------|---------------|---------------|------------|
| (Amounts in Euro) | Number of shares | Common shares | Share premium | Total |
| Balance at 1 January 2011 | 23.154.250 | 31.489.780 | 34.083.696 | 65.573.476 |
| Balance at 31 December 2011 | 23.154.250 | 31.489.780 | 34.083.696 | 65.573.476 |
| Balance at 31 December 2012 | 23.154.250 | 31.489.780 | 34.083.696 | 65.573.476 |

7.15 Fair value reserves

The fair value reserves of both the Group and the Company are analyzed as follows:

| | GROUP | | | | |
|--|--|----------------------------------|-------------|--|--|
| (Amounts in Euro) | Available-for-sale financial assets | Exchange diferrences reserves | Total | | |
| Balance at 1 January 2011 | (607.137) | (404.592) | (1.011.729) | | |
| Revaluation | (217.426) | - | (217.426) | | |
| Exchange differences of foreign subsidiaries & branch office | - | (571.220) | (571.220) | | |
| Exchange differences of associates | - | (56.018) | (56.018) | | |
| Balance at 31 December 2011 | (824.563) | (1.031.830) | (1.856.393) | | |
| Revaluation | (280.982) | - | (280.982) | | |
| Exchange differences of foreign subsidiaries & branch office | - | 263.331 | 263.331 | | |
| Exchange differences of associates | - | (37.920) | (37.920) | | |
| Balance at 31 December 2012 | (1.105.545) | (806.419) | (1.911.964) | | |

COMPANY

| (Amounts in Euro) | Available-for-sale financial assets | Exchange diferrences reserves | Total |
|--|--|----------------------------------|-------------|
| Balance at 1 January 2011 | (607.137) | 130.925 | (476.212) |
| Revaluation | (217.426) | - | (217.426) |
| Exchange differences of foreign branch offices | - | (547.888) | (547.888) |
| Balance at 31 December 2011 | (824.563) | (416.963) | (1.241.526) |
| Revaluation | (280.982) | - | (280.982) |
| Exchange differences of foreign branch offices | - | 328.813 | 328.813 |
| Balance at 31 December 2012 | (1.105.545) | (88.150) | (1.193.695) |



7.16 Other reserves

The other reserves of both the Group and the Company are analyzed as follows:

| | | GROU | JP | |
|---------------------------------------|-----------------------|----------------------|-------------------|------------|
| (Amounts in Euro) | Statutory reserves | Tax free reserves | Other reserves | Total |
| Balance at 1 January 2011 | 3.631.387 | 13.393.347 | 464.193 | 17.488.927 |
| Transfer from retained earnings | 77.115 | 888.123 | 28.228 | 993.466 |
| Tax on technical companies' reserve | - | (5.771) | - | (5.771) |
| Disposal of subsidiary | (10.200) | - | - | (10.200) |
| Reclassification | | (635.195) | 635.195 | |
| Balance at 31 December 2011 | 3.698.302 | 13.640.504 | 1.127.616 | 18.466.422 |
| Transfer from retained earnings | 17.958 | - | - | 17.958 |
| Reclassification | - | 36.070 | (36.070) | - |
| Change of interest held in subsidiary | 64 | - | - | 64 |
| Balance at 31 December 2012 | 3.716.324 | 13.676.574 | 1.091.546 | 18.484.444 |

| (Amounts in Euro) | Statutory reserves | Tax free reserves | Other reserves | Total |
|-------------------------------------|-----------------------|----------------------|-------------------|------------|
| Balance at 1 January 2011 | 3.596.286 | 13.393.347 | 464.193 | 17.453.826 |
| Transfer from retained earnings | 76.254 | 888.123 | 28.228 | 992.605 |
| Reclassification | - | (635.195) | 635.195 | - |
| Tax on technical companies' reserve | - | (5.771) | - | (5.771) |
| Balance at 31 December 2011 | 3.672.540 | 13.640.504 | 1.127.616 | 18.440.660 |
| Reclassification | - | 36.070 | (36.070) | - |
| Balance at 31 December 2012 | 3.672.540 | 13.676.574 | 1.091.546 | 18.440.660 |

COMPANY

7.17 Borrowings

| | GRO | UP | COMP | ANY |
|------------------------------|------------|------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Non-current borrowings | | | | |
| Bank loans | 556.500 | 708.500 | - | - |
| Finance lease liabilities | 458.678 | 640.571 | 31.732 | 168.930 |
| Total non-current borrowings | 1.015.178 | 1.349.071 | 31.732 | 168.930 |
| Current borrowings | | | | |
| Bank loans | 32.733.616 | 36.918.496 | 24.211.878 | 26.613.673 |
| Finance lease liabilities | 191.626 | 304.661 | 143.607 | 259.610 |
| Total current borrowings | 32.925.242 | 37.223.157 | 24.355.485 | 26.873.283 |
| Total borrowings | 33.940.420 | 38.572.228 | 24.387.217 | 27.042.213 |

Exposure to interest rate changes as well as the contractual re-pricing dates of current borrowings are as follows:

| | GROU | JP | COMPA | NY |
|-------------------|---------------------|------------|---------------------|------------|
| (Amounts in Euro) | 6 months or less | Total | 6 months or less | Total |
| 31 December 2011 | | | | |
| Total borrowings | 36.918.496 | 36.918.496 | 26.613.673 | 26.613.673 |
| - | 36.918.496 | 36.918.496 | 26.613.673 | 26.613.673 |
| 31 December 2012 | | | | |
| Total borrowings | 32.733.616 | 32.733.616 | 24.211.878 | 24.211.878 |
| - | 32.733.616 | 32.733.616 | 24.211.878 | 24.211.878 |



The contractual undiscounted cash flows of the non-current borrowings are as follows:

| | | GROUI | 2 |
|-----------------------|------------|-------|------------|
| (Amounts in Euro) | 31.12.2012 | 2 | 31.12.2011 |
| Between 1 and 2 years | 214. | 500 | 366.500 |
| Over 2 years | 342. | 000 | 342.000 |
| | 556. | 500 | 708.500 |

The weighted average effective interest rates at the balance sheet date are the following:

| | | GROUP | | | |
|---------------------------|-------|-------|------------|-------|--|
| | 31.12 | .2012 | 31.12.2011 | | |
| | € | Other | € | Other | |
| Bank loans (current) | 8,00% | 8,25% | 7,00% | 7,25% | |
| Bank loans (non-current) | - | - | 6,25% | - | |
| Finance lease liabilities | 8,25% | 8,50% | 7,25% | 7,25% | |

| | COMPANY | | | | |
|---------------------------|------------|-------|----------------------|-------|--------|
| | 31.12.2012 | | 31.12.2012 31.12.201 | | 2.2011 |
| | € | Other | € | Other | |
| Bank loans (current) | 7,50% | 8,00% | 6,75% | - | |
| Bank loans (non-current) | - | - | - | - | |
| Finance lease liabilities | 8,00% | 8,25% | 7,25% | - | |

The carrying amounts and fair values of the non-current borrowings are the following:

| | | GROUP | | | |
|---------------------------|-----------------|------------|-----------------|------------|--|
| | 31.12.2 | 2012 | 31.12.2 | 011 | |
| (Amounts in Euro) | Carrying amount | Fair value | Carrying amount | Fair value | |
| Bank loans | 556.500 | 556.500 | 708.500 | 708.500 | |
| Finance lease liabilities | 458.678 | 458.678 | 640.571 | 640.571 | |
| Total | 1.015.178 | 1.015.178 | 1.349.071 | 1.349.071 | |
| | | | | | |

| | | COM | IPANY | |
|---------------------------|-----------------|------------|-----------------|------------|
| | 31.12.2 | 012 | 31.12.2 | 011 |
| (Amounts in Euro) | Carrying amount | Fair value | Carrying amount | Fair value |
| Bank loans | - | - | - | - |
| Finance lease liabilities | 31.732 | 31.732 | 168.930 | 168.930 |
| Total | 31.732 | 31.732 | 168.930 | 168.930 |

The carrying amounts of borrowings are denominated in the following currencies:

| | GROUP | | GROUP COMPANY | | ANY |
|--------------|------------|------------|---------------|------------|-----|
| | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | |
| Euro | 31.578.193 | 35.968.816 | 22.024.990 | 24.438.800 | |
| Polish zloty | 2.362.227 | 2.603.412 | 2.362.227 | 2.603.412 | |
| | 33.940.420 | 38.572.228 | 24.387.217 | 27.042.213 | |



7.18 Retirement benefit obligations

| | GROUP | | |
|-------------------------------------|------------|------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Balance sheet obligations for: | | | |
| Pension benefits | 904.510 | 864.355 | |
| Total | 904.510 | 864.355 | |
| Income statement charge (Note 7.31) | | | |
| Pension benefits | 188.701 | 668.302 | |
| Total | 188.701 | 668.302 | |
| | COMP | ANY | |
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Balance sheet obligations for: | | | |
| Pension benefits | 682.216 | 637.196 | |
| Total | 682.216 | 637.196 | |
| Income statement charge (Note 7.31) | | | |
| Pension benefits | 141.006 | 630.213 | |
| Total | 141.006 | 630.213 | |

The amounts recognized in the balance sheet are the following:

| | GRO | GROUP | |
|---|------------|------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Present value of unfunded obligations | 1.147.085 | 964.690 | |
| Unrecognised actuarial gains / (losses) | (242.575) | (100.335) | |
| Liability on the balance sheet | 904.510 | 864.355 | |
| | | | |

| | COMPANY | |
|---|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 |
| Present value of unfunded obligations | 902.933 | 727.640 |
| Unrecognised actuarial gains / (losses) | (220.717) | (90.444) |
| Liability on the balance sheet | 682.216 | 637.196 |

The amounts recognised in the income statement are the following:

| | GROUP | | |
|---|------------|------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Current service cost | 91.899 | 178.452 | |
| Interest cost | 44.651 | 40.501 | |
| Net actuarial (gains) / losses recognised during the year | 9.564 | 24.885 | |
| Past service costs | (40.321) | 154.498 | |
| Losses on curtailment | 58.688 | 437.706 | |
| | 164.481 | 836.042 | |
| Third party charges | (24.220) | 167.740 | |
| Total, included in employee benefit expenses (Note 7.31) | 188.701 | 668.302 | |

| | COMPANY | | |
|---|------------|------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Current service cost | 71.937 | 150.772 | |
| Interest cost | 33.895 | 31.709 | |
| Net actuarial (gains) / losses recognised during the year | 9.564 | 24.885 | |
| Past service costs | (18.904) | - | |
| Losses on curtailment | 44.514 | 422.847 | |
| Total, included in employee benefit expenses (Note 7.31) | 141.006 | 630.213 | |



Total charge is allocated as follows:

| | GROUP | | |
|-------------------------|------------|------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Cost of goods sold | 101.669 | 412.356 | |
| Administrative expenses | 87.032 | 255.946 | |
| | 188.701 | 668.302 | |
| Third party charges | (24.220) | 167.740 | |
| | 164.481 | 836.042 | |
| | | | |

| | COMPANY | |
|-------------------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 |
| Cost of goods sold | 53.974 | 374.897 |
| Administrative expenses | 87.032 | 255.316 |
| | 141.006 | 630.213 |

The movement in the liability recognised on the balance sheet is as follows:

| | GROUP | |
|---|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 |
| Balance at the beginning of the year | 864.355 | 627.491 |
| Total expense charged in the income statement | 188.701 | 668.302 |
| Total expense charged to third parties | (24.220) | 167.740 |
| Contributions paid | (124.326) | (599.177) |
| Balance at the end of the year | 904.510 | 864.355 |

| | COMP | COMPANY | | |
|---|------------|------------|--|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | | |
| Balance at the beginning of the year | 637.196 | 582.197 | | |
| Total expense charged in the income statement | 141.006 | 630.213 | | |
| Contributions paid | (95.986) | (575.214) | | |
| Balance at the end of the year | 682.216 | 637.196 | | |

The principal actuarial assumptions used for accounting purposes are the following:

| | GR | OUP |
|-------------------------|------------|------------|
| | 31.12.2012 | 31.12.2011 |
| Discount rate | 3,4% | 4,6% |
| Inflation | 2,0% | 2,0% |
| Future salary increases | 0,0% | 3,0% |
| | СОМ | PANY |

| | 31.12.2012 | 31.12.2011 |
|-------------------------|------------|------------|
| Discount rate | 3,4% | 4,6% |
| Inflation | 2,0% | 2,0% |
| Future salary increases | 0,0% | 3,0% |

7.19 Grants

(Amounts in Euro) 31.12.2012 31.12.2011 Balance at the beginning of the year 85.551 94.621 Transfer to the profit or loss (9.070) (9.070) Balance at the end of the year 76.481 85.551

GROUP



7.20 Provisions

Provisions relating to the Group and the Company are recognized when there are present legal or constructive obligations as a result of past events, when there is a chance of settling them through an outflow of resources and when the obligation amount can be reliably estimated. Contingent assets are not recognized in the financial statements but disclosed when there is a potential inflow of economic benefits.

| | | GROUP | | | COMPANY | |
|------------------------------------|--|------------------|-----------|--|------------------|-----------|
| (Amounts in Euro) | Provisions for tax unaudited years | Other provisions | Total | Provisions for tax unaudited years | Other provisions | Total |
| Balance at 1 January 2011 | 90.070 | 623.320 | 713.390 | 74.740 | 4.349.902 | 4.424.642 |
| Additional provisions for the year | - | 120.057 | 120.057 | - | 899.884 | 899.884 |
| Unrealized reversed provisions | - | (203.504) | (203.504) | - | (712.292) | (712.292) |
| Realized provisions for the year | (74.740) | - | (74.740) | (74.740) | - | (74.740) |
| Balance at 31 December 2011 | 15.330 | 539.873 | 555.203 | - | 4.537.494 | 4.537.494 |
| Additional provisions for the year | - | 16.394 | 16.394 | - | 298.288 | 298.288 |
| Unrealized reversed provisions | - | (131.305) | (131.305) | - | (131.342) | (131.342) |
| Realized provisions for the year | | (21.704) | (21.704) | | (21.704) | (21.704) |
| Balance at 31 December 2012 | 15.330 | 403.258 | 418.588 | - | 4.682.736 | 4.682.736 |

Analysis of total provisions

| | O OMI | Ο ΟΜΙΛΟΣ | | IPEIA |
|------------------------|------------|------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Non-current provisions | 15.330 | 15.330 | 4.280.349 | 3.997.621 |
| Current provisions | 403.258 | 539.873 | 402.387 | 539.873 |
| Total | 418.588 | 555.203 | 4.682.736 | 4.537.494 |
| | | | | |

7.21 Trade and other payables

The analysis of the Group's and the Company's trade payables and other liabilities is as follows:

| | GROUP | | COMP | COMPANY | |
|--------------------------------------|------------|------------|------------|------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | |
| Trade payables | 46.341.406 | 42.081.547 | 22.885.499 | 27.122.892 | |
| Trade payables to related parties | 4.756.697 | 4.431.560 | 7.622.062 | 6.462.651 | |
| Accrued expenses | 424.202 | 492.685 | 174.885 | 201.310 | |
| Social security and other fees | 811.277 | 921.313 | 414.595 | 369.662 | |
| Taxes (except from income tax) | 4.992.938 | 3.752.210 | 3.780.131 | 2.894.037 | |
| Prepayments from customers | 9.946.354 | 10.324.972 | 4.555.180 | 4.317.395 | |
| Prepayments from related parties | - | - | 1.665.182 | 4.611 | |
| Other liabilities | 6.194.211 | 8.281.930 | 1.021.132 | 1.031.619 | |
| Other liabilities to related parties | 1.778.652 | 631.963 | 2.532.827 | 1.531.635 | |
| Total | 75.245.737 | 70.918.180 | 44.651.493 | 43.935.812 | |
| Non-current liabilities | - | - | - | - | |
| Current liabilities | 75.245.737 | 70.918.180 | 44.651.493 | 43.935.812 | |
| | 75.245.737 | 70.918.180 | 44.651.493 | 43.935.812 | |

Trade and other payables are denominated in the following currencies:

| | GROUP | | COMPANY | |
|--------------|------------|------------|------------|------------|
| | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Euro | 73.525.530 | 65.972.360 | 43.924.119 | 40.594.820 |
| Polish zloti | 702.714 | 3.317.278 | 702.714 | 3.317.278 |
| Romanian RON | 995.020 | 1.606.923 | 2.187 | 2.095 |
| Albanian Lek | 9.713 | 4.849 | 9.713 | 4.849 |
| Syrian pound | 12.760 | 16.770 | 12.760 | 16.770 |
| | 75.245.737 | 70.918.180 | 44.651.493 | 43.935.812 |



The policy regarding payment of trade payables is 120 days.

The payments' maturity is as follows:

| | 2012 | 2 | 2011 | |
|----------------|------------|------------|------------|------------|
| | GROUP | COMPANY | GROUP | COMPANY |
| 0 - 120 days | 18.708.113 | 9.471.380 | 13.488.800 | 11.907.199 |
| 120 - 365 days | 32.389.991 | 21.036.181 | 33.024.307 | 21.678.344 |

7.22 Finance leases

| | GRO | UP | COMPANY | | |
|--|------------|------------|------------|------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | |
| Finance lease liabilities- minimum lease | | | | | |
| Not later than 1 year | 231.687 | 362.174 | 153.137 | 280.484 | |
| Between 1 and 5 years | 301.654 | 446.222 | 32.341 | 176.909 | |
| More than 5 years | 263.703 | 331.031 | - | - | |
| Total | 797.044 | 1.139.427 | 185.478 | 457.393 | |
| Less: Future finance charges on finance leases | (146.739) | (194.195) | (10.139) | (28.853) | |
| Present value of finance lease liabilities | 650.305 | 945.232 | 175.339 | 428.540 | |

The present value of finance lease liabilities is analyzed below:

| | GROUP | | COMPANY | |
|-----------------------|------------|------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Not later than 1 year | 191.626 | 304.661 | 143.607 | 259.610 |
| Between 1 and 5 years | 223.189 | 349.663 | 31.732 | 168.930 |
| More than 5 years | 235.490 | 290.908 | | |
| Total | 650.305 | 945.232 | 175.339 | 428.540 |

7.23 Sales

The Group's revenues are analyzed as follows:

| | GROUP | | |
|-------------------------------------|-----------------------|-----------------------|--|
| (Amounts in Euro) | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 | |
| Sale of goods | 20.965.750 | 24.375.635 | |
| Revenue from construction contracts | 93.582.103 | 91.360.584 | |
| Revenue from services rendered | 9.705.943 | 11.308.064 | |
| Total | 124.253.796 | 127.044.283 | |

The Company's revenues are analyzed as follows:

| | COMP | ANY |
|-------------------------------------|-----------------------|-----------------------|
| (Amounts in Euro) | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 |
| Sale of goods | 5.546.485 | 15.138.956 |
| Revenue from construction contracts | 57.413.399 | 49.674.421 |
| Revenue from services rendered | 3.429.756 | 4.538.484 |
| Total | 66.389.640 | 69.351.861 |



7.24 Expenses by nature

The Group's expenses by nature are analyzed as follows:

| | | GROUP | | | | | |
|--|------|-----------------------|----------------------------|-------------|-----------------------|----------------------------|-------------|
| (Amounts in Euro) | | | 01.01 - 31.12.2012 | | | 01.01 - 31.12.2011 | |
| | Note | Cost of goods sold | Administrative expenses | Total | Cost of goods sold | Administrative expenses | Total |
| Employee benefit expense | 7.31 | 10.432.850 | 3.574.769 | 14.007.619 | 10.751.393 | 4.926.592 | 15.677.985 |
| Inventory cost recognised as expense | | 37.414.971 | 25.815 | 37.440.786 | 29.380.030 | 90.707 | 29.470.737 |
| Depreciation of PPE | 7.3 | | | | | | |
| - Owned assets | | 1.580.451 | 765.416 | 2.345.867 | 1.457.310 | 1.271.173 | 2.728.483 |
| - Leased assets | | 118.981 | 40.370 | 159.351 | 240.203 | 29.846 | 270.049 |
| Repairs and maintenance of PPE | | 809.872 | 114.309 | 924.181 | 940.914 | 180.728 | 1.121.642 |
| Amortisation of intangible assets | 7.2 | 71.911 | 54.748 | 126.659 | 24.586 | 109.614 | 134.200 |
| Amortisation of leased intangible assets | | - | - | - | 1.513 | - | 1.513 |
| Depreciation of investment property | | - | 4.925 | 4.925 | - | 7.443 | 7.443 |
| Operating lease payments | | | | | | | |
| - Land | | 498.254 | 266.864 | 765.118 | 685.103 | 188.587 | 873.690 |
| - Machinery | | 626.565 | 6.019 | 632.584 | 785.604 | 14.124 | 799.728 |
| - Furniture and other equipment | | 38.659 | 1.849 | 40.508 | 48.030 | 1.803 | 49.833 |
| - Vehicles | | 303.419 | 220.092 | 523.511 | 282.035 | 230.448 | 512.483 |
| Advertisement | | 37.033 | 500.763 | 537.796 | 25.401 | 1.014.109 | 1.039.510 |
| Subcontractors' fees | | 32.054.955 | 23.272 | 32.078.227 | 35.345.093 | 33.071 | 35.378.164 |
| Third parties' fees | | 11.910.910 | 4.292.205 | 16.203.115 | 16.740.364 | 3.928.298 | 20.668.662 |
| Impairment of doubtful debts | | - | 3.244.608 | 3.244.608 | - | 30.000 | 30.000 |
| Other (Third party benefits, various epenses etc.) | | 8.415.505 | 2.661.487 | 11.076.992 | 9.034.631 | 3.190.171 | 12.224.802 |
| Total | | 104.314.336 | 15.797.511 | 120.111.847 | 105.742.210 | 15.246.714 | 120.988.924 |
| | | | | | | | |

From discontinued operations:

| (Amounts in Euro) | | | 01.01 - 31.12.2012 | | | 01.01 - 31.12.2011 | |
|--|------|----------------------|--------------------|--------|----------------------|--------------------|--------|
| | Note | Κόστος Πωληθέντων | Έξοδα διοίκησης | Σύνολο | Κόστος Πωληθέντων | Έξοδα διοίκησης | Σύνολο |
| Other (Third party benefits, various epenses etc.) | | - | · - | - | | 1.783 | 1.783 |
| Total | | - | · - | - | - | 1.783 | 1.783 |

The Company's expenses by nature are analyzed as follows:

| | | COMPANY | | | | | | | |
|--|------|----------------------|--------------------|------------|----------------------|--------------------|------------|--|--|
| (Amounts in Euro) | | | 01.01 - 31.12.2012 | | | 01.01 - 31.12.2011 | | | |
| | Note | Κόστος Πωληθέντων | Έξοδα διοίκησης | Σύνολο | Κόστος Πωληθέντων | Έξοδα διοίκησης | Σύνολο | | |
| Employee benefit expense | 7.31 | 5.105.932 | 3.098.509 | 8.204.441 | 4.401.294 | 4.458.969 | 8.860.263 | | |
| Inventory cost recognised as expense | | 17.785.606 | 18.207 | 17.803.813 | 11.406.373 | 26.270 | 11.432.643 | | |
| Depreciation of PPE | 7.3 | | | | | | | | |
| - Owned assets | | 1.300.168 | 510.858 | 1.811.026 | 1.122.975 | 1.065.066 | 2.188.041 | | |
| - Leased assets | | 117.175 | 19.656 | 136.831 | 219.468 | - | 219.468 | | |
| Repairs and maintenance of PPE | | 359.707 | 142.788 | 502.495 | 321.560 | 186.407 | 507.967 | | |
| Amortisation of intangible assets | 7.2 | 71.911 | 35.646 | 107.557 | 24.340 | 87.332 | 111.672 | | |
| Depreciation of investment property | | - | 4.925 | 4.925 | - | 7.443 | 7.443 | | |
| Operating lease payments | | | | | | | | | |
| - Land | | 156.599 | 265.159 | 421.758 | 206.625 | 167.513 | 374.138 | | |
| - Machinery | | 340.418 | 6.019 | 346.437 | 108.724 | 1.509 | 110.233 | | |
| - Furniture and other equipment | | 34.523 | 1.849 | 36.372 | 45.567 | 1.803 | 47.370 | | |
| - Vehicles | | 229.717 | 196.067 | 425.784 | 180.720 | 221.268 | 401.988 | | |
| Advertisement | | 32.692 | 487.818 | 520.510 | 23.325 | 773.215 | 796.540 | | |
| Impairment of doubtful debts | | - | 2.129.330 | 2.129.330 | - | - | - | | |
| Subcontractors' fees | | 15.027.787 | 18.772 | 15.046.559 | 18.301.155 | 32.900 | 18.334.055 | | |
| Third parties' fees | | 11.927.131 | 2.479.021 | 14.406.152 | 10.422.569 | 3.163.554 | 13.586.123 | | |
| Other (Third party benefits, various epenses etc.) | | 5.968.043 | 2.081.428 | 8.049.471 | 6.193.006 | 2.221.960 | 8.414.966 | | |
| Total | | 58.457.409 | 11.496.052 | 69.953.461 | 52.977.701 | 12.415.209 | 65.392.910 | | |



7.25 Other income

The Group's and the Company's other income is analyzed as follows:

| | GROUP | | |
|--|----------------------|----------------------|--|
| (Amounts in Euro) | 01.01- 31.12.2012 | 01.01- 31.12.2011 | |
| Other financial assets at fair value through profit or loss: | | | |
| - Dividend income | - | 1.533 | |
| Amortization of grants received (Note 7.19) | 9.070 | 9.070 | |
| Income from grants | 10.212 | 104.690 | |
| Rental income | 111.824 | 183.275 | |
| Insurance reimbursement | 32.352 | 34.316 | |
| Forfeiture of guarantees | 357.000 | - | |
| Income from leased equipment | 5.572 | 17.863 | |
| Income from provisions for impairment of doubtful debts | 301.951 | 397.490 | |
| Income from services rendered to third parties | 144.301 | 230.643 | |
| Other income | 587.352 | 252.125 | |
| Total | 1.559.634 | 1.231.005 | |

| | COMPANY | | |
|--|----------------------|----------------------|--|
| (Amounts in Euro) | 01.01- 31.12.2012 | 01.01- 31.12.2011 | |
| Dividend income from subsidiaries | 442.586 | 171.639 | |
| Other financial assets at fair value through profit or loss: | | | |
| - Dividend income | - | 1.533 | |
| Amortization of grants received (Note 7.19) | 9.070 | 9.070 | |
| Income from grants | 9.666 | - | |
| Rental income | 171.561 | 239.650 | |
| Insurance reimbursement | 30.372 | 34.316 | |
| Forfeiture of guarantees | 357.000 | - | |
| Income from provisions for impairment of doubtful debts | 103.954 | - | |
| Income from services rendered to third parties | 1.031.069 | 425.274 | |
| Other income | 511.787 | 72.147 | |
| Total | 2.667.065 | 953.629 | |

7.26 Other gains/ losses (net)

The Group's and Company's other gains / losses are as follows:

| | GROUP | |
|--|----------------------|----------------------|
| (Amounts in Euro) | 01.01- 31.12.2012 | 01.01- 31.12.2011 |
| Other financial assets at fair value through profit or loss (Note 7.12): | | |
| - Fair value gains / (losses) | 63.126 | (79.029) |
| - Gains / (losses) from disposal | - | 442 |
| Gains/ (losses) from disposal of PPE | (306.297) | (121.407) |
| Gains/ (losses) from disposal of investment property | - | 278.232 |
| Negative goodwill from acquired subsidiary | | 185.185 |
| | (243.171) | 263.423 |

| | COMPANY | |
|---|----------------------|----------------------|
| (Amounts in Euro) | 01.01- 31.12.2012 | 01.01- 31.12.2011 |
| Other financial assets at fair value through profit or loss (Note 7.12): | | |
| - Fair value gains / (losses) | 63.126 | (79.029) |
| - Gains / (losses) from disposal | - | 442 |
| Impairment in value of subsidiaries (Note 7.4) | (27.276) | - |
| Share of gains / (losses) from joint ventures consolidated proportionally | (282.728) | (228.275) |
| Gains/ (losses) from disposal of subsidiary | - | 183.600 |
| Gains/ (losses) from disposal of PPE | 3.312 | (23.415) |
| Gains/ (losses) from disposal of investment property | - | 278.232 |
| | (243.566) | 131.555 |



7.27 Finance cost (net)

The Group's finance cost is analyzed below:

| | GROUP | |
|--|----------------------|----------------------|
| (Amounts in Euro) | 01.01- 31.12.2012 | 01.01- 31.12.2011 |
| Finance expenses | | |
| - Bank loans | (3.006.125) | (3.518.615) |
| - Bond loan | - | (245.406) |
| - Finance leases | (48.378) | (89.672) |
| - Letters of credit | (1.838.589) | (1.308.126) |
| - Other | (579.707) | (542.268) |
| - Net gains / (losses) from exchange differences | (160.140) | (105.986) |
| | (5.632.939) | (5.810.073) |
| Interest income | 1.128.517 | 1.631.522 |
| | 1.128.517 | 1.631.522 |
| Total | (4.504.422) | (4.178.551) |

The Company's finance cost is analyzed below:

| | COMPANY | |
|--|----------------------|----------------------|
| (Amounts in Euro) | 01.01- 31.12.2012 | 01.01- 31.12.2011 |
| Finance expenses | | |
| - Bank loans | (2.179.484) | (2.570.583) |
| - Bond loan | - | (245.406) |
| - Finance leases | (20.339) | (62.690) |
| - Letters of credit | (1.692.165) | (1.173.021) |
| - Other | (494.805) | (389.861) |
| - Net gains / (losses) from exchange differences | 21.762 | (64.488) |
| | (4.365.031) | (4.506.049) |
| Interest income | 652.085 | 1.384.222 |
| | 652.085 | 1.384.222 |
| Total | (3.712.946) | (3.121.827) |

7.28 Income tax expense

The Group's income tax expense is as follows:

| | GROUP | |
|-------------------------|--|-------------|
| (Amounts in Euro) | 01.01 - 01.01 - 31.12.2012 31.12.2011 | |
| Current income tax | (625.728) | (1.174.927) |
| Deferred tax (Note 7.9) | (160.908) | (1.232.248) |
| Total | (786.636) | (2.407.175) |

The Company's income tax expense is as follows:

| | COMPANY | |
|-------------------------|-----------------------|-----------------------|
| (Amounts in Euro) | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 |
| Current income tax | - | (662.479) |
| Deferred tax (Note 7.9) | 1.050.514 | (935.650) |
| Total | 1.050.514 | (1.598.129) |

The tax on the Group's profit before tax differs from the amount that would arise using the basic tax rate of the home country of the Company, as follows:



| | GROUP | |
|--|--|-------------|
| (Amounts in Euro) | 01.01 - 01.01 - 31.12.2012 31.12.2011 | |
| Profit before taxes | (743.520) | 3.425.955 |
| Tax calculated based on the tax rate applicable to profits | 148.704 | (685.191) |
| Non taxable income | 201.284 | 387.447 |
| Expenses not deductible for tax purposes | (882.659) | (1.295.440) |
| Differences in tax rates | (253.965) | (135.732) |
| Tax audit charge | - | (672.488) |
| Tax on non taxable profits of technical companies | - | (5.771) |
| Realized tax on inxome | (786.636) | (2.407.175) |

From discontinued operations:

| | GROUP | |
|--|-----------------------|-----------------------|
| (Amounts in Euro) | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 |
| Profit before taxes | - | (21.288) |
| Tax calculated based on the tax rate applicable to profits | - | 4.258 |
| Expenses not deductible for tax purposes | - | (4.258) |
| Realized tax on inxome | - | - |

| | COMP | COMPANY | |
|--|-----------------------|-----------------------|--|
| (Amounts in Euro) | 01.01 - 31.12.2012 | 01.01 - 31.12.2011 | |
| Profit before taxes | (6.495.774) | 2.006.674 | |
| Tax calculated based on the tax rate applicable to profits | 1.299.156 | (401.335) | |
| Non taxable income | 151.646 | 137.443 | |
| Expenses not deductible for tax purposes | (398.854) | (659.561) | |
| Differences in tax rates | (1.434) | (12.195) | |
| Tax audit charge | - | (656.710) | |
| Tax on non taxable profits of technical companies | - | (5.771) | |
| Realized tax on inxome | 1.050.514 | (1.598.129) | |
| | | | |

7.29 (Losses)/earnings per share

Earnings per share were calculated using the weighted average number of shares multiplied by the total number of outstanding common shares.

| | GROUP | |
|---|----------------------|----------------------|
| | 31.12.2012 | 31.12.2011 |
| Weighted average number of shares | 23.154.250 | 22.998.807 |
| | 01.01- 31.12.2012 | 01.01- 31.12.2011 |
| (Losses)/profit before taxes | (743.520) | 3.425.955 |
| Income tax | (786.636) | (2.407.175) |
| (Losses)/profit after tax from continuing operations | (1.530.156) | 1.018.780 |
| (Losses)/profit after tax from discontinued operations | - | (21.288) |
| (Losses)/profit after taxes for the year (continuing and discontinued operations) | (1.530.156) | 997.492 |
| Attributable to: Continuing operations | | |
| Owners of the Parent | (1.853.046) | 1.423.080 |
| Non-controlling interests | 322.890 | (404.300) |
| Discontinued operations Owners of the Parent Non-controlling interests | - | (20.414) (874) |



Basic (losses)/earnings per share

| Continuing operations | -0,0800 | 0,0619 |
|-------------------------|---------|---------|
| Discontinued operations | 0,0000 | -0,0009 |
| | -0,0800 | 0,0610 |

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| | 31.12.2012 | 31.12.2011 |
|-----------------------------------|----------------------|----------------------|
| Weighted average number of shares | 23.154.250 | 23.154.250 |
| | 01.01- 31.12.2012 | 01.01- 31.12.2011 |
| (Losses)/profit before taxes | (6.495.774) | 2.006.674 |
| Income tax | 1.050.514 | (1.598.129) |
| (Losses)/profit after tax | (5.445.260) | 408.545 |
| Attributable to: | | |
| Owners of the Parent | (5.445.260) | 408.545 |
| Basic (losses)/earnings per share | -0,2352 | 0,0176 |

7.30 Joint ventures/joint operations consolidated based on the proportional method

The following figures represent assets, liabilities, revenues and expenses of the joint ventures/joint operations that were consolidated in the financial statements based on the proportional method. These joint ventures/joint operations are presented in details in Note 5.7 «Group Structure».

| (Amounts in Euro) | 31.12.2012 | 31.12.2011 |
|----------------------------|--------------|--------------|
| Assets: | | |
| Non-current assets | 394.048 | 899.911 |
| Current assets | 31.304.880 | 28.330.367 |
| | 31.698.928 | 29.230.278 |
| Liabilities: | | |
| Non-current liabilities | 15.330 | 15.330 |
| Current liabilities | 30.734.491 | 31.513.374 |
| | 30.749.821 | 31.528.704 |
| Net assets | 949.107 | (2.298.426) |
| Revenues | 33.927.926 | 39.386.304 |
| Expenses | (30.242.108) | (37.874.529) |
| Profit/ loss (after taxes) | 3.685.818 | 1.511.775 |

7.31 Employee benefits

The number of employees on December 31st, 2012 and December 31st, 2011 respectively is:

| | GROUP | | COMPANY | |
|-----------------------------|------------|------------|------------|------------|
| Average number of employees | 415 | 399 | 279 | 256 |
| | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| (per category) | | | | |
| Administrative personnel | 115 | 118 | 69 | 72 |
| Workers personnel | 300 | 281 | 210 | 184 |



| | GROUP | | COMPANY | |
|---------------------------------------|------------|------------|------------|------------|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 |
| Wages and salaries | 10.752.352 | 11.712.077 | 6.317.648 | 6.514.373 |
| Social security expenses | 3.066.566 | 3.297.606 | 1.745.787 | 1.715.677 |
| Pension costs - defined benefit plans | 188.701 | 668.302 | 141.006 | 630.213 |
| Total | 14.007.619 | 15.677.985 | 8.204.441 | 8.860.263 |

7.32 Contingencies and commitments

Contingent liabilities

a) Letters of guarantee

| | GROUP | | |
|---|-------------|-------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Good performance guarantees | 99.613.522 | 92.206.005 | |
| Advance payments guarantees | 13.833.246 | 10.060.971 | |
| Good payment guarantees | 7.339.157 | 2.549.882 | |
| Other guarantees | 61.748 | 61.748 | |
| Good operation guarantees | 473.894 | 526.529 | |
| Participation guarantees | 25.086.786 | 18.699.637 | |
| Guarantees to banks on behalf of subsidiaries | 11.729.432 | 4.720.000 | |
| | 158.137.785 | 128.824.772 | |

| | COMPANY | | |
|---|-------------|-------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Good performance guarantees | 92.414.148 | 84.304.543 | |
| Advance payments guarantees | 11.940.813 | 10.060.971 | |
| Good payment guarantees | 7.339.157 | 2.549.882 | |
| Other guarantees | 53.750 | 53.750 | |
| Good operation guarantees | 473.894 | 526.529 | |
| Participation guarantees | 23.783.469 | 17.642.738 | |
| Guarantees to banks on behalf of subsidiaries | 11.729.432 | 4.720.000 | |
| | 147.734.663 | 119.858.413 | |

Contingent assets

a) Letters of guarantee

| | GROUP | | |
|--|------------|------------|--|
| (Amounts in Euro) | 31.12.2012 | 31.12.2011 | |
| Customers' good payment guarantees | 6.104.653 | 164.600 | |
| Suppliers' good performance guarantees | 2.233.750 | 8.636.843 | |
| Advance payments guarantees | 203.850 | 107.850 | |
| | 8.542.253 | 8.909.293 | |

COMPANY

| (Amounts in Euro) | 31.12.2012 | 31.12.2011 |
|--|------------|------------|
| Customers' good payment guarantees | 6.104.653 | 164.600 |
| Suppliers' good performance guarantees | 2.233.750 | 8.636.843 |
| Advance payments guarantees | 203.850 | 107.850 |
| | 8.542.253 | 8.909.293 |



Commitments

Commitments pertain to future lease obligations regarding the operational leasing of machinery, vehicles etc.

| (Amounts in Euro) | 31.12.2012 | 31.12.2011 |
|-----------------------|------------|------------|
| Not later than 1 year | 290.958 | 264.686 |
| Between 1 and 5 years | 510.669 | 339.963 |
| | 801.627 | 604.649 |

7.33 Related party transactions

The following tables present information regarding the Group's and the Company's transactions with related parties. Purchases and sales from and to related parties take place on the basis of market terms. No provisions for doubtful debts have been made, since no problems in collecting receivables have come up.

<u>Year 2012</u>

| | GROUP | | | |
|--|------------|-------------|-----------|-----------|
| COMPANY NAME | ASSETS | LIABILITIES | REVENUES | EXPENSES |
| INTRACOM HOLDINGS | 72.137 | 2.783.884 | 292.812 | 732.682 |
| INTRACOM TELECOM | 2.119.103 | 1.684.267 | 458.335 | 73.847 |
| INTRACOM DEFENSE | 74.543 | 5.338 | 610.887 | 315 |
| INTRASOFT S.A. | 50.136 | 406.359 | 488.570 | 32.064 |
| INTRASOFT INTERNATIONAL LTD | - | 10.640 | - | 1.690 |
| INTRALOT S.A. | 20.578 | - | 33.783 | - |
| INTRALOT CYPRUS Ltd | - | 266.000 | - | - |
| INTRAROM | 43.399 | 2 | - | - |
| INTRACOM Ltd SKOPJE | - | 2.400 | - | - |
| HELLAS ON LINE | 5.703.407 | 10.277 | 1.191.014 | 55.766 |
| G. KARAISKAKIS STADIUM | 803.499 | 52.734 | 293.064 | 21.437 |
| ATHENS INFORMATION TECHNOLOGY | 3.894 | - | 339 | - |
| BETTING COMPANY S.A. | 66.086 | - | - | - |
| AMYNA INSURANCE BROKERS | 2.595 | 52.973 | - | 25.175 |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND | | | | |
| TELECOMMUNICATIONS PROJECTS | 10.600 | 251.997 | 55.858 | 1.783.158 |
| MOBILE COMPOSTING S.A. | - | - | 45.000 | - |
| KEKROPS S.A. | 247.641 | - | 11.242 | - |
| KALLIS CHARALAMPOS | 220.000 | - | 220.000 | - |
| J/V INTRAKAT - INTRACOM TELECOM (DEPA's | | | | |
| TELECOMMUNICATION NETWORKS) | 74.926 | - | - | - |
| J/V ELTER - INTRAKAT (EPA GAS) | - | 107.454 | - | - |
| J/V PANTHESSALIKO STADIUM | - | 75.353 | - | - |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS) | 137.728 | 39.441 | - | - |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL) | 352.359 | 738.000 | - | - |
| J/V ELTER-INTRAKAT ENERGY | 190 | - | - | - |
| J/V INTRAKAT- GANTZOULAS | 15.269 | 48.229 | - | - |
| J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS | | | | |
| AIRPORT) | 207.672 | - | 213.331 | - |
| J/V INTRAKAT-ERGAS-ALGAS | 4.208 | - | - | - |
| | 10.247.121 | 6.535.349 | 3.931.385 | 2.726.134 |

These transactions relate to:

| Income from disposal of assets | 15.725 |
|--|-----------|
| Income from construction contracts | 636.978 |
| Income from sale of goods and services | 2.958.825 |
| Interest income | 319.857 |
| | 3.931.385 |
| | |
| Purchase of tangible and intangible assets | 11.045 |
| Purchase of goods | 18.214 |
| Subcontractors | 1.695.326 |
| Rental expenses | 299.671 |
| Purchase of services | 701.878 |
| | 2.726.134 |



| Receivables from the parent company Intracom Holdings | 72.137 |
|---|------------|
| Receivables from J/Vs | 792.353 |
| Receivables from other related parties | 9.382.631 |
| | 10.247.121 |
| | |
| Payables to the parent company Intracom Holdings | 2.783.884 |
| Payables to J/Vs | 1.008.478 |
| Payables to other related parties | 2.742.987 |
| | 6.535.349 |
| | |

| | | COM | PANY | |
|---|---------------------|-----------------|------------|------------------|
| COMPANY NAME | ASSETS | LIABILITIES | REVENUES | EXPENSES |
| INTRACOM HOLDINGS | 21.863 | 2.728.309 | - | 729.324 |
| INTRACOM TELECOM | 1.809.579 | 1.578.560 | 42.573 | 73.847 |
| INTRACOM DEFENSE | - | 5.258 | - | 315 |
| INTRASOFT S.A. | 1.167 | 274.323 | - | 32.064 |
| INTRASOFT INTERNATIONAL LTD | - | 10.184 | - | 1.425 |
| INTRALOT CYPRUS Ltd | - | 266.000 | - | - |
| INTRALBAN | 17.150 | - | 17.150 | - |
| INTRAROM | 42.371 | - | - | - |
| INTRACOM Ltd SKOPJE | - | 2.400 10.221 | - | - |
| HELLAS ON LINE G. KARAISKAKIS STADIUM | 5.679.885 10.840 | 52.734 | 1.074.127 | 55.766 21.437 |
| AMYNA INSURANCE BROKERS | 10.040 | 18.868 | - | 21.437 |
| INTRACOM CONSTRUCT | 1.579.741 | 533.040 | 6.928 | 55.177 |
| IN MAINT S.A. | 143.963 | 58.582 | 41.271 | 235.357 |
| INTRAKAT INT. Ltd | 28.025 | | - | 200.007 |
| FRACASSO HELLAS S.A. | 124.631 | - | 584.002 | 311.736 |
| PRISMA DOMI ATE | 5.328.384 | 981.348 | 4.772.146 | 53.832 |
| INTRAPOWER S.A. | 2.775.803 | 213.537 | 3.541.610 | 313.000 |
| INTRA PHOS S.A. | 189.530 | - | 5.732 | - |
| INTRADEVELOPMENT | 203.101 | - | 1.941 | 400 |
| EUROKAT ATE | 3.458.630 | - | 617.026 | - |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND | | | | |
| TELECOMMUNICATIONS PROJECTS | - | 251.566 | 55.858 | 1.702.902 |
| A.KATSELIS ENERGEIAKI S.A. | 948.566 | - | 406.116 | - |
| MOBILE COMPOSTING S.A. | - | - | 45.000 | - |
| KEKROPS S.A. | 247.641 | - | 11.242 | - |
| J/V INTRAKAT - ATTIKAT (EGNATIA ROAD) | 1.928.492 | - | - | 12.063 |
| J/V INTRAKAT - ELTER (MAINTENANCE OF NORTH SECTOR) | 63.646 | 59.685 | 8.985 | 4.522 |
| J/V INTRAKAT - ELTER (XIRIAS PROJECT) | 476.604 | - | - | - |
| J/V INTRAKAT - ELTER (ALEXANDROUPOLI'S PIPE LINE) | 95.952 | - | - | - |
| J/V AKTOR ATE - J&P AVAX - INTRAKAT (J/V MOREAS) | 1.176.096 | - | - | - |
| J/V INTRAKAT - ELTER (CORFU HOSPITAL) | 68.890 | - | - | - |
| J/V INTRAKAT - ELTER (KATERINI HOSPITAL) | - | 5.565 | - | - |
| J/V INTRAKAT - ELTER (ARTA's DETOUR PROJECT) J/V ELTER - INTRAKAT (BROADBAND NETWORKS) | 748.355 | - | - | - |
| J/V ELIER - INTRACAT (BROADDAND NETWORKS) J/V INTRAKAT - INTRACOM TELECOM (DEPA'S TELECOM NETWORKS) | 10.918 201.038 | - | - | - |
| J/V ELTER-INTRAKAT EPA 7 | 1.739.010 | - 45.259 | - | - |
| J/V INTRAKAT - ELTER (NATURAL GAS DISTRIBUTION NETWORK LAMIA- | 1.759.010 | 40.207 | - | - |
| THIVA-HALKIDA) | 102.814 | - | - | - |
| J/V INTRAKAT-ETVO | 4.663 | - | - | - |
| J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC) | 3.573.912 | - | 72.738 | - |
| J/V ANASTILOTIKI-GETEM-INTRAKAT-ETETH (PATRA MUSEUM) | 31.857 | - | - | - |
| J/V ALTEK-INTRAKAT-ANASTILOTIKI (MACEDONIA AIRPORT) | 649.234 | 152.569 | - | - |
| J/V INTRAKAT-K. PANAGIOTIDIS (PPC TRANFER LINES PROJECT) | 312.947 | - | 20.581 | 126 |
| J/V ELTER-INTRAKAT (FILIATRINOU DAM) | - | 138.762 | - | - |
| J/V FILIPPOS S.AINTRAKAT (AMFIPOLIS PROJECT) | 37.929 | - | - | - |
| J/V INTRAKAT - G.D.K. TECHNIKI EPE "J/V FOR THE CONSTRUCTION OF | | | | |
| THE FILIATRINOU DAM PROJECT" | 657.633 | 2.775.584 | 449.369 | 4.893.903 |
| J/V INTRAKAT-MAVRIDIS (CONSTRUCTION OF CARREFOUR | | | | |
| SUPERMARKET IN HALKIDIKI) | 75.969 | - | - | - |
| J/V EUROKAT ATE-PROTEYS A.T.E.E. | 806 | - | - | - |
| J/V ELTER-INTRAKAT (NEW MESIMVRIA PROJECT) J/V J&P AVAX-AEGEK-INTRAKAT (KIATO-RODODAFNI) | 227 34.283 | - | - | - EE 720 |
| J/V J&P AVAX-AEGENINTRAKAT (KIATO-KODODAFNI) J/V AKTOR ATE-PORTO KARRAS SA-INTRAKAT (SETTLEMENT OF ESHATIA | 34.283 | - | 10.576.635 | 55.729 |
| STREAM) | 20.491 | 683.834 | 577.718 | 49.669 |
| J/V INTRAKAT-PROTEAS (XIRIAS II) | 188.896 | 70.000 | 119.280 | 606.843 |
| J/V ELTER-INTRAKAT EPA GAS | - | 2.858 | - | - |
| J/V PANTHESSALIKO STADIUM | - | 75.353 | - | - |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS) | 137.728 | 39.441 | - | - |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL) | 352.359 | 738.000 | - | - |
| J/V ELTER-INTRAKAT-ENERGY | 190 | - | - | - |
| J/V INTRAKAT- GANTZOULAS | 15.269 | 48.229 | - | - |
| J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT) | 170.093 | - | 213.331 | - |
| J/V INTRAKAT-ERGAS-ALGAS | 4.208 | | | |
| | 35.491.381 | 11.820.071 | 23.261.357 | 9.209.437 |
| | | | | |



These transactions relate to:

| Income from disposal of assets | 19.047 |
|---|------------|
| Income from construction contracts | 16.197.848 |
| Income from sale of goods and services | 6.139.959 |
| Rental income | 60.336 |
| Income from dividends | 442.586 |
| Interest income | 401.580 |
| | 23.261.357 |
| | |
| Purchase of tangible and intangible assets | 354.858 |
| Purchase of goods | 351.985 |
| Subcontractors | 7.347.991 |
| Rental expenses | 299.158 |
| Purchase of services | 855.445 |
| | 9.209.437 |
| | |
| Receivables from the parent company Intracom Holdings | 21.863 |
| Receivables from subsidiaries | 13.831.808 |
| Receivables from J/Vs | 12.880.512 |
| Receivables from other related parties | 8.757.198 |
| × | 35.491.381 |
| | |
| Payables to the parent company Intracom Holdings | 2.728.309 |
| Payables to subsidiaries | 1.786.507 |
| Payables to J/Vs | 4.835.140 |
| Payables to other related parties | 2.470.115 |
| × • | 11.820.071 |

Transactions and management executives' remuneration and administration members' compensation for the year 2012 amounted \in 1.074.684.

<u>Year 2011</u>

| | GROUP | | | |
|--|------------|-------------|------------|-----------|
| COMPANY NAME | ASSETS | LIABILITIES | REVENUES | EXPENSES |
| INTRACOM HOLDINGS | 115.958 | 1.952.849 | 402.570 | 730.235 |
| INTRACOM IT SERVICES | 683.627 | 334.338 | 1.363.226 | 27.844 |
| INTRACOM TELECOM | 2.027.227 | 1.588.447 | 987.693 | 48.946 |
| INTRACOM DEFENSE | 54.503 | 3.819 | 613.177 | 10.671 |
| INTRASOFT S.A. | 2.800 | 417.096 | - | 7.462 |
| INTRASOFT INTERNATIONAL LTD | - | 8.950 | 33.233 | 3.145 |
| INTRALOT S.A. | 14.918 | - | 38.483 | - |
| INTRALOT CYPRUS Ltd | - | 266.000 | - | - |
| INTRAROM | 43.428 | - | - | 7.237 |
| INTRACOM Ltd SKOPJE | - | 2.400 | - | - |
| HELLAS ON LINE | 8.535.642 | 18.786 | 5.295.589 | 43.071 |
| DB-DATABANK | - | 84 | - | - |
| G. KARAISKAKIS STADIUM | 683.776 | - | 368.604 | 41.512 |
| ATHENS INFORMATION TECHNOLOGY | 3.487 | - | - | 40.000 |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND | | | | |
| TELECOMMUNICATIONS PROJECTS | 455.576 | 272.159 | 7.245 | 1.864.658 |
| J/V INTRAKAT - INTRACOM TELECOM (DEPA's | | | | |
| TELECOMMUNICATION NETWORKS) | 54.048 | 3.007 | 34.753 | - |
| J/V ELTER - INTRAKAT (EPA GAS) | - | 107.455 | - | - |
| J/V PANTHESSALIKO STADIUM | 82.647 | - | - | - |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS) | 137.728 | 39.904 | - | - |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL) | 352.359 | - | - | - |
| J/V ELTER-INTRAKAT ENERGY | 190 | - | - | - |
| J/V INTRAKAT- GANTZOULAS | 14.699 | 48.229 | - | - |
| J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS | | | | |
| AIRPORT) | 256.409 | - | 3.084.119 | - |
| J/V INTRAKAT-ERGAS-ALGAS | 4.208 | | | |
| | 13.523.232 | 5.063.523 | 12.228.693 | 2.824.781 |



These transactions relate to:

| Income from construction contracts Income from sale of goods and services Rental income Dividend income | 7.006.935 5.179.851 7.245 34.662 12.228.693 |
|--|---|
| Purchase of tangible and intangible assets Purchase of goods Subcontractors Rental expenses Purchase of services | 23.857 65.111 1.178.734 295.564 1.261.515 2.824.781 |
| Receivables from the parent company Intracom Holdings | 115.958 |
| Receivables from J/Vs | 902.289 |
| Receivables from other related parties | 12.504.985 13.523.232 |
| Payables to the parent company Intracom Holdings | 1.952.849 |
| Payables to J/Vs | 198.596 |
| Payables to other related parties | 2.912.079 5.063.523 |



| | | COM | PANY | |
|--|----------------------|--------------------|----------------|-----------|
| COMPANY NAME | ASSETS | LIABILITIES | REVENUES | EXPENSES |
| INTRACOM HOLDINGS | 21.863 | 1.901.075 | - | 727.038 |
| INTRACOM IT SERVICES | 645.733 | 202.302 | 930.573 | 27.844 |
| INTRACOM TELECOM | 1.717.858 | 1.483.340 | 392.876 | 48.946 |
| INTRACOM DEFENSE | - | 3.819 | - | 10.671 |
| INTRASOFT S.A. | - | 417.096 | - | 7.462 |
| INTRASOFT INTERNATIONAL LTD | - | 8.759 | - | 3.145 |
| INTRALOT S.A. | - | - | - | - |
| INTRALOT CYPRUS Ltd | - | 266.000 | - | - |
| INTRALBAN | | | | |
| INTRAROM | 42.371 | - | - | - |
| INTRACOM Ltd SKOPJE | - | 2.400 | - | - |
| INTRACOM BULGARIA | - | - | - | - |
| HELLAS ON LINE | 8.442.383 | 18.706 | 5.158.939 | 43.071 |
| ATTIKES TELECOMMUNICATIONS | | 94 | | |
| DB-DATABANK | - | 84 | - | - |
| G. KARAISKAKIS STADIUM | - | - | - | 41.512 |
| ATHENS INFORMATION TECHNOLOGY INTRACOM CONSTRUCT | - | - 477.863 | - 1.356 | 40.000 |
| IN MAINT S.A. | 2.122.812 120.792 | 477.863 296.460 | 41.271 | 10.244 |
| IN MAINT S.A. INTRAKAT INT. Ltd | 25.365 | 290.400 | 41.271 | 655.551 |
| FRACASSO HELLAS S.A. | 52.621 | - | 230.044 | 402.188 |
| PRISMA DOMI ATE | 4.806.886 | - | 230.044 840 | 402.188 |
| INTRAPOWER S.A. | 619.164 | | 868.880 | 67.350 |
| INTRA PHOS S.A. | 158.549 | | 20.580 | 07.550 |
| INTRADEVELOPMENT | 151.269 | | 1.896 | |
| EUROKAT ATE | 3.387.612 | | 1.181.097 | 180.000 |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND | 0.007.012 | | 1.101.077 | 100.000 |
| TELECOMMUNICATIONS PROJECTS | 445.620 | 272.159 | 7.245 | 1.864.658 |
| A.KATSELIS ENERGEIAKI S.A. | 326.812 | - | 1.200 | - |
| J/V INTRAKAT - ATTIKAT (EGNATIA ROAD) | 1.940.279 | - | - | - |
| J/V INTRAKAT - ELTER (MAINTENANCE OF NORTH SECTOR) | 140.723 | 80.926 | - | 34.209 |
| J/V INTRAKAT - ELTER (XIRIAS PROJECT) | 423.639 | - | - | - |
| J/V INTRAKAT - ELTER (ALEXANDROUPOLI'S PIPE LINE) | 95.952 | - | - | - |
| J/V AKTOR ATE - J&P AVAX - INTRAKAT (J/V MOREAS) | 1.176.096 | - | 24.636 | - |
| J/V INTRAKAT - ELTER (CORFU HOSPITAL) | 68.890 | - | - | - |
| J/V INTRAKAT - ELTER (KATERINI HOSPITAL) | - | 5.565 | - | - |
| J/V INTRAKAT - ELTER (ARTA's DETOUR PROJECT) | 726.544 | - | - | - |
| J/V ELTER - INTRAKAT (BROADBAND NETWORKS) | 10.918 | - | - | - |
| J/V INTRAKAT - INTRACOM TELECOM (DEPA's | | | | |
| TELECOMMUNICATION NETWORKS) | 180.160 | 10.022 | 115.844 | - |
| J/V ELTER- INTRAKAT EPA 7 | 1.386.493 | 45.259 | - | - |
| J/V INTRAKAT - ELTER (NATURAL GAS DISTRIBUTION NETWORK LAMIA-THIVA-HALKIDA) | 100.897 | | | |
| J/V INTRAKAT-ETVO | 4.663 | - | - | - |
| J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC) | 2.838.045 | | - | - |
| J/V ANASTILOTIKI-GETEM-INTRAKAT-ETETH (PATRA MUSEUM) | 31.857 | | - | |
| J/V ALTEK-INTRAKAT-ANASTILOTIKI (MACEDONIA AIRPORT) | 649.234 | 152.569 | - | - |
| J/V INTRAKAT-K. PANAGIOTIDIS (PPC TRANFER LINES PROJECT) | 667.565 | 4.611 | 706.431 | 4.055 |
| J/V ELTER-INTRAKAT (FILIATRINOU DAM) | - | 138.762 | 1.668.383 | 8.067 |
| J/V FILIPPOS S.AINTRAKAT (AMFIPOLIS PROJECT) | - | 150.000 | - | - |
| J/V INTRAKAT - G.D.K. TECHNIKI EPE "J/V FOR THE | | | | |
| CONSTRUCTION OF THE FILIATRINOU DAM PROJECT" | 636.507 | 1.970.128 | 189.216 | 4.643.179 |
| J/V INTRAKAT-MAVRIDIS (CONSTRUCTION OF CARREFOUR | | | | |
| SUPERMARKET IN HALKIDIKI) | 170.969 | - | 718.209 | 6.377 |
| J/V EUROKAT ATE-PROTEYS A.T.E.E. | - | - | 19.009 | - |
| J/V ELTER-INTRAKAT EPA GAS | - | 2.858 | - | - |
| J/V PANTHESSALIKO STADIUM | 82.647 | - | - | - |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS) | 137.728 | 39.904 | - | - |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL) | 352.359 | - | - | - |
| J/V ELTER-INTRAKAT-ENERGY | 190 | - | - | - |
| J/V INTRAKAT- GANTZOULAS | 14.699 | 48.229 | - | - |
| J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT) | 167.486 | | 3.072.637 | |
| J/V INTRAKAT-ERGAS-ALGAS | 4.208 | - | 5.072.037 | - |
| JI , ANNARIT ENGLOTEDID | 35.096.460 | 7.998.897 | 15.351.161 | 8.825.569 |
| | | | | |



These transactions relate to:

| Income from disposal of assets | 16.947 |
|---|------------|
| Income from construction contracts | 10.630.429 |
| Income from sale of goods and services | 4.443.879 |
| Rental income | 65.087 |
| Income from dividends | 194.819 |
| | 15.351.161 |
| | |
| Purchase of tangible and intangible assets | 104.492 |
| Purchase of goods | 465.499 |
| Subcontractors | 2.928.403 |
| Rental expenses | 294.288 |
| Purchase of services | 5.032.887 |
| | 8.825.569 |
| | |
| Receivables from the parent company Intracom Holdings | 21.863 |
| Receivables from subsidiaries | 11.445.071 |
| Receivables from J/Vs | 12.008.751 |
| Receivables from other related parties | 11.620.775 |
| • | 35.096.460 |
| | |
| Payables to the parent company Intracom Holdings | 1.901.075 |
| Payables to subsidiaries | 774.323 |
| Payables to J/Vs | 2.648.834 |
| Payables to other related parties | 2.674.666 |
| · · | 7.998.897 |
| | |

Transactions and management executives' remuneration and administration members' compensation for the year 2011 amounted € 1.082.658.

7.34 Litigious or under arbitration differences

Information regarding contingent liabilities

For the presently pending legal cases in favor or against the Company according to the opinion of the Company's Law Consultant, it is assessed that no significant liability will arise from the final outcome of these cases and for this reason no provision has been formed for these cases. It is noted that pending legal cases include the Company's appeal against the Greek State for an imposed tax on goodwill plus increments f a total amount of \in 1,28 million.



7.35 Tax unaudited years

Tax unaudited years are presented for each company and joint venture/joint operations in the following table:

| COMPANY NAME | Tax unaudited years |
|--|---------------------------|
| INTRAKAT, Greece | 1 |
| IN. MAINT S.A, Greece | 3 |
| EUROKAT ATE, Greece | 3 |
| - J/V AKTOR ATE - LOBBE TZILALIS - EUROKAT ATE (TOTAL ADMINISTRATION OF OOZE KEL), Greece | 3 |
| - J/V EUROKAT ATE - PROTEYS A.T.E.E. (PROJECT OF RAINWATER RUNOFF NETWORKS IN PAIANIA'S MUNICIPALITY), Greece | 2 |
| INTRACOM CONSTRUCT SA, Romania | 4 |
| - OIKOS PROPERTIES SRL, Romania | 6 |
| - ROMINPLOT SRL, Romania | 3 |
| - SC PLURIN TELECOMMUNICATIONS, Romania | 5 |
| INTRADEVELOPMENT S.A., Greece | 3 |
| INTRAKAT INTERNATIONAL LIMITED, Cyprus | 5 |
| - SC PLURIN TELECOMMUNICATIONS, Romania | 5 |
| - ALPHA MOGILANY DEVELOPMENT SP. Z.O.O, Poland | 5 |
| - ROMINPLOT SRL, Romania | 3 |
| - AMBTILA ENTERPRISES LIMITED, Cyprus | 6 |
| - A KATSELIS ENERGEIAKI S.A., Greece | 4 |
| PRISMA DOMI ATE, Greece | 2 |
| - MOBILE COMPOSTING S.A., Greece | 1 |
| - J/V PRISMA DOMI ATE - "J/V ARHIRODON HELLAS ATE - PRISMA DOMI ATE" (GENERAL DETAINMENT FACILITY OF EASTERN MACEDONIA & THRACE), Greece | 3 |
| - J/V BIOTER SA - PRISMA DOMI ATE (STUDY AND CONSTRUCTION OF THE WASTE TREATMENT PLANTS AND THE UNDERWATER DISPOSAL PIPELINE OF AG. THEODOROI MUNICIPALITY), Greece | 3 |
| JV NOEL SA. PRISMA DOMI ATE (STUDY AND CONSTRUCTION OF CIVIL ENGINEER PROJECTS AND ELECTROMECHANICAL INSTALLATIONS OF A WIND PARK 11,50 MW, OF THE SUBSTATION 20/150 KV SITUATED IN "DRIOPI" AREA AND THE OVER- HEAD LINE,, Greece | 3 |
| - J/V PRISMA DOMI-MESOGEIOS ES SA (PROJECT OF BIOLOGICAL PURIFICATION OPERATION MAINTENANCE IN OINOFITA SHIMATARIOU), Greece | 3 |
| FRACASSO HELLAS S.A. DESIGN & CONSTRUCTION OF ROAD SAFETY SYSTEMS, Greece | 3 |
| INTRAPOWER SOCIETE ANONYME ENERGY PROJECTS, Greece | 3 |
| INTRA-PHOS SOCIETE ANONYME RENEWABLE ENERGY SOURCES, Greece | 2 |
| I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND TELECOMMUNICATIONS PROJECTS, Greece | 3 |
| IV DEVELOPMENT FACILITY MANAGEMENT COMPANY LIMITED, Cyprus | 1 |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS), Greece | 3 |
| J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL), Greece | 3 |
| J/V PANTHESSALIKO STADIUM, Greece | б |
| J/V ELTER - INTRACOM CONSTRUCTIONS (EPA GAS), Greece | 3 |
| J/V INTRACOM CONSTRUCTIONS - GANTZOULAS, Greece | 9 |
| J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT, Greece | 8 |
| J/V INTRAKAT - ERGAS - ALGAS, Greece | б |
| J/V INTRAKAT - ELTER (MAINTENANCE OF NORTH SECTOR), Greece | 7 |
| J/V INTRAKAT - ATTIKAT (EGNATIA ROAD), Greece | 3 |
| J/V INTRAKAT - ELTER (ALEXANDROUPOLI'S PIPE LINE), Greece | 3 |
| J/V INTRAKAT - ELTER (XIRIAS PROJECT), Greece | 3 |
| J/V INTRAKAT - ELTER (ARTA's DETOUR PROJECT), Greece | 3 |
| J/V INTRAKAT- ELTER (PROJECT OF NATURAL GAS SCHOOL INSTALLATION), Greece | 3 |
| J/V INTRAKAT - INTRACOM TELECOM (DEPA'S TELECOMMUNICATION NETWORKS), Greece | 6 |
| J/V ELTER - INTRAKAT (BROADBAND NETWORKS), Greece | 6 |
| J/V INTRAKAT - ELTER (EXPANSION OF NATURAL GAS DISTRIBUTION NETWORKS XANTHI, SERRES, KOMOTINI), Greece | 6 |
| J/V AKTOR ATE - J&P AVAX - INTRAKAT (J/V MOREAS), Greece | 5 |
| J/V INTRAKAT - ELTER (KATERINI HOSPITAL), Greece | 5 |
| J/V INTRAKAT - ELTER (CORFU HOSPITAL), Greece | 5 |
| J/V INTRAKAT - ELTER (NATURAL GAS PIPELINES DISTRIBUTION AND SUPPLY NETWORK IN SOUTH ATTIKA REGION - EPA 7), Greece | 3 |
| J/V INTRAKAT - ELTER (NATURAL GAS DISTRIBUTION NETWORK LAMIA-THIVA-HALKIDA), Greece | 3 |
| J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC), Greece | 3 |
| J/V INTRAKAT - ETVO (CONSTRUCTION OF THE CENTRAL LIBRARY FACILITIES OF THE ATHENS SCHOOL OF FINE ARTS), Greece J/V ANASTILOTIL - INTRAKAT - GETEM - ETETH (CIVIL, ELECTROMECHANICAL WORKS & SHAPING OF SURROUNDINGS OF THE | 5 3 |
| NEW MUSEUM IN PATRA), Greece J/V ANASTILOTIKI - GETEM - INTRAKAT (CONSTRUCTION OF REFINERY & WATER PIPELINES IN PATRA & ITS INDUSTRIAL DISTRICT FROM PEIROS - PARAPEIROS DAM), Greece | 6 |
| INVALTERS A - INTRAKAT - ANASTILOTIKI ATE (EXPANSION OF THE TERMINAL OF THESSALONIKI'S PUBLIC AIRPORT "MACEDONIA" NORTHWEST UNTIL THE CONTROL TOWER), Greece | 3 |
| J/V INTRAKAT - ELTER (CONSTRUCTION OF DAM AT THE FILIATRINOU BASIN), Greece | 3 |
| J/V INTRAKAT - K. PANAGIOTIDIS UNLIMITED CO. (PROJECT OF TRANSPORT LINES 'ONE'), Greece | 3 |
| J/V ELTER ATE - INTRAKAT (NEW MESIMVRIA PROJECT), Greece | 3 |
| J/V INTRAKAT - FILIPPOS S.A. (AMFIPOLIS PROJECT), Greece | 2 |
| J/V EKTER S.A ERTEKA S.A THEMELI S.A INTRAKAT (NETWORKS OF FILOTHEI REGION IN KIFISIA), Greece | 2 |
| J/V INTRAKAT-MAVRIDIS (CONSTRUCTION OF CARREFOUR SUPERMARKET IN HALKIDIKI), Greece | 2 |
| J/V INTRAKAT - G.D.K. TECHNIKI EPE "J/V FOR THE CONSTRUCTION OF THE FILIATRINOU DAM PROJECT", Greece | 2 |
| J/V J&P AVAX-AEGEK-INTRAKAT (INFRASTRUCTURE OF THE DOUBLE RAIL LINE KIATO-RODODAFNI), Greece | 1 |
| J/V AKTOR ATE-PORTO KARRAS SA-INTRAKAT (SETTLEMENT OF ESHATIA STREAM), Greece | 1 |
| J/V INTRAKAT-PROTEAS (SETTLEMENT OF XIRIAS TORRENT), Greece | 1 |



The cumulative provision for tax unaudited years for the Group amount € 15,33 thousand.

For the year 2012 the Group's companies, which are subject to a tax audit by Certified Auditors in accordance with the provisions of article 82 paragraph 5 of Law 2238/1994, will receive a Certificate of Tax Compliance after the publication of the financial statements for the year 2012. If at the completion of the tax audit, additional tax liabilities arise, it is estimated that they will not have a material effect on the financial statements.

7.36 Dividend

For the year 2012, due to the negative result, the Company's Board of Directors decided to propose to the Shareholders General Meeting not to distribute any dividend.

7.37 Significant events after the balance sheet date

According to the new tax law 4110/2013 for the year 2013 and subsequently, the income tax on legal persons amounts to \notin 26% and on dividends to 10%

Peania, March 27th 2013

The Chairman of the B.o.D.

SOKRATES P. KOKKALIS ID No. / AI 091040 The Managing Director

PETROS K. SOYRETIS ID No. / AB 348882

The Financial Director

The Chief Accountant

SOTIRIOS K. KARAMAGIOLIS ID No. / AI 059874

HELEN A. SALATA Licence No A/30440 Economic Chamber of Greece



FINANCIAL DATA AND INFORMATION

from 1st January 2012 to 31st December 2012

| | | INTRA | COM CONST | | OCIETE ANO | NYME TECHNIC S.A. 16205/06/B | AL AND STE | EL CONSTRUCI | IONS | | | | |
|---|--|-----------------------------|---------------------------|---------------------------|---------------------------------|--|---------------------------|---|---------------------------------------|-----------------------------|---------------------------|------------------------|---------------------|
| | | | | PEANIA - MA | RKOPOULO A | AVE., 190 02 PE | ANIA ATTIKA, | | | | | | |
| (published und | ler the provisions o | | | • | • | cal year from Ja paring annual fir | | | | d alone. in acc | ordance with | IFRS) | |
| he figures and information set out below res | | | | | | • | | | | | | | KAT |
| roup. We therefore suggest to the reader, b | - | | - | | | | | | | | | | |
| | COMPANY INF | FORMATION | | | | | | | | | | | |
| Competent Prefecture : | Ministry of Development | - | | | | Date of the Finan | | | | | | | |
| Composition of the Board of Directors : | Sokrates P. Kokkalis, Ch Dimitrios X. Klonis, Vice | | | | | by the Board of D Auditing Firm : | irectors: | | rch 27th, 2013 D.L. S.A. Certified | d Public Accountants | Auditors | | |
| | Petros K. Souretis, Mana | | | | | Certified Auditor | | | | nstitute of CPA (SO | EL) Reg. No. 1516 | 51 | |
| | Charalampos K. Kallis, C Dimitrios A. Pappas, Co | | | | | Type of auditor's Company's web s | | | th concensus w.intrakat.gr | | | | |
| | Sokrates S. Kokkalis, Co | | | | | | | | | | | | |
| | Dimitrios S. Theodoridis Alexandros E. Mylonakis | | | | | | | | | | | | |
| | Sotirios N. Filos, Consult | | | | | | | | | | | | |
| STATEME | Anastasios M. Tsoufis, C | | | tive Member | | 1 | | | | | | | |
| STATEMEN | NT OF FINANCIAL POSIT | THE GR | | THE CO | MPANY | | | STATEMENT OF | F CASH FLOWS | (Figures expresse THE GR | | THE CON | |
| | _ | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | | | | | 01.0131.12.2012 | | 01.0131.12.2012 | |
| ASSETS Self-used tangible fixed assets | | 36.225.571 | 36.610.709 | 30.272.570 | 31.554.162 | Operating activiti Losses/profit bef | | | | -743.520 | 3.404.667 | -6.495.774 | 2.006.67 |
| nvestment property | | 11.342.712 | 12.750.245 | 6.984.138 | 8.305.226 | Plus / less adjustm | | | | -140.020 | 0.404.007 | -0.400.174 | 2.000.01 |
| Goodwill Dther intangible assets | | 2.926.597 | 2.926.597 584.132 | 478.769 | 562.057 | Depreciation Provisions | | | | 2.636.802 -96.461 | 3.141.688 78.677 | 2.060.338 190.261 | 2.526.62 167.85 |
| Other intangible assets Other non-current assets | | 482.767 7.833.684 | 584.132 8.215.838 | 478.769 23.542.919 | 562.057 19.950.733 | | expenses, profit & | & losses) from investi | ng activity | -96.461 4.411.875 | 78.677 -1.628.848 | 190.261 2.701.416 | 167.85 -1.861.45 |
| nventories | | 12.557.759 | 9.543.136 | 8.358.313 | 8.142.286 | Interest and other | elevant expenses | | | 5.472.799 | 5.704.086 | 4.386.793 | 4.441.5 |
| Trade debtors Other current assets | | 114.245.278 17.811.113 | 118.214.046 16.238.517 | 84.287.798 10.637.796 | 95.999.038 6.823.120 | Plus / less adjustm or related to opera | - | n working capital acc | ounts | | | | |
| TOTAL ASSETS | | 203.425.481 | 205.083.220 | 164.562.303 | 171.336.622 | Decrease / (increa | J | | | -3.306.637 | 2.765.565 | -216.028 | 1.384.0 |
| SHAREHOLDERS' EQUITY AND LIABILITIE | -s | _ | | | _ | Decrease / (increa (Decrease) / increa | | her receivables r payables (except fo | r borrowinge) | 669.797 4.450.924 | 30.319.918 -23.565.572 | 7.461.421 1.544.795 | 20.139.7 |
| Share capital | <u></u> | 31.489.780 | 31.489.780 | 31.489.780 | 31.489.780 | Less: Interest and | | | i borrowings) | 5.632.939 | 5.810.073 | 4.365.031 | 4.506.0 |
| Other equity items | _ | 56.180.725 | 58.094.966 | 57.680.310 89.170.090 | 63.077.739 94.567.519 | Less: Income tax p | | | | -12.624 | 407.397 | -663.831 | -1.527.8 |
| Fotal equity of Company's Shareholders (a) Non-controlling interests (b) | | 87.670.505 2.305.309 | 89.584.746 1.630.407 | 69.170.090 | 94.507.519 | Investing activitie | | rating activities (a) | | 7.875.264 | 14.002.711 | 7.932.022 | 12.499.7 |
| Total Equity (c) = (a) + (b) | _ | 89.975.814 | 91.215.153 | 89.170.090 | 94.567.519 | Subsidiary's share | _ | | | 347.120 | | -460.280 | -100.00 |
| ong-term borrowings Provisions/Other long-term liabilities | | 556.500 1.500.606 | 708.500 1.605.807 | 5.070.778 | 5.054.675 | | | s, J/Vs & other invest & other investments | ments | -60.847 8.537 | -69.174 151.371 | -2.500 8.537 | 217.14 |
| Current borrowings | | 32.733.616 | 36.918.496 | 24.211.878 | 26.613.673 | | | alue through profit or | oss | -110.390 | | -110.390 | 217.1 |
| Other current liabilities | _ | 78.658.945 113.449.667 | 74.635.264 113.868.067 | 46.109.557 75.392.213 | 45.100.755 76.769.103 | - | - | assets & investment | | -2.919.827 | -1.229.533 | -1.181.770 | -1.115.9 |
| Total Liabilities (d) TOTAL EQUITY & LIABILITIES (c) + (d) | _ | 203.425.481 | 205.083.220 | 164.562.303 | 171.336.622 | | | nd intangible fixed as lue through profit or k | | 315.368 | 1.908.520 4.107 | 73.961 | 1.738.63 4.10 |
| | | | | | | Interest received | | | | 1.128.517 | 1.631.522 | 652.085 | 1.384.22 |
| STATEMEI | NT OF CHANGES IN EQU | JITY (Figures exp THE GR | | THE CO | MPANY | Dividends received Total inflows / (or | | esting activities (b) | | -1.291.522 | 1.533 2.398.346 | -1.020.357 | 173.17 2.301.32 |
| | _ | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | Financing activiti | es | | | | i | | |
| Total equity at the beginning of the year (01.01.2012 and 01.01.2011 respectively) | | 91.215.153 | 91.326.593 | 94.567.519 | 94.924.288 | Disposal of own sh Proceeds from bor | | | | 5.890.209 | 71.351 4.853.496 | 3.123.389 | 4.618.00 |
| Total comprehensive income after taxes | | -1.587.979 | 152.009 | -5.397.429 | -356.769 | Repayment of born | - | | | -10.227.090 | -20.016.259 | -5.525.184 | -16.422.02 |
| Disposal of own shares Increase of subsidiaries' share capital | | 348.640 | 71.352 | | | Repayment of fina Currency translation | | | | -305.237 | -1.079.123 | -263.510 | -1.036.96 |
| Change of interest held in subsidiary-J/V | | | -110.261 | | | associates & brand | | reign subsidiaries, | | 261.078 | -572.039 | 328.813 | -547.88 |
| Disposal of subsidiary/reduction of interest he Total equity at the end of the year | eld in subsidiary | | -224.540 | | | Total inflows / (or Net increase / (de | - | ncing activities (c) | | -4.381.040 | -16.742.573 | -2.336.492 | -13.388.88 |
| (31.12.2012 and 31.12.2011 respectively) | | 89.975.814 | 91.215.153 | 89.170.090 | 94.567.519 | cash equivalents | | ar s cash anu | | 2.202.702 | -341.516 | 4.575.173 | 1.412.21 |
| | | | | | | | | beginning of the yea | r | 12.209.324 | 12.445.610 | 4.197.065 | 2.784.84 |
| | | | | | | Cash and cash eo Cash and cash eo | • | | | 14.412.026 | 105.230 | 8.772.238 | 4.197.06 |
| | | | | STATEMENT OF | COMPREHENSI | VE INCOME (Figures | expressed in Eu | ro) | | | | | |
| | | | - | | | THE GR | | | | THE CON | | | |
| | | | - | Continuing | 01.0131.12.2012 Discontinued | | Continuing | 01.0131.12.2011 Discontinued | | 01.0131.12.2012 | 01.0131.12.2011 | | |
| - | | | - | operations | operations | Total | operations | operations | Total | | 60.054.001 | | |
| | ales ross Profit | | | 124.253.796 19.939.460 | | | 127.044.283 21.302.073 | | 127.044.283 21.302.073 | 66.389.640 7.932.231 | 69.351.861 16.374.160 | | |
| Pr | ofit/losses before taxes, | financing and in | vesting results | 5.692.516 | - | 5.692.516 | 7.432.594 | -1.783 | 7.430.811 | -1.188.555 | 4.928.520 | | |
| | osses/profit before taxes oss: Taxes | | | -743.520 -786.636 | | 743.520 -786.636 | 3.425.955 -2.407.175 | -21.288 | 3.404.667 -2.407.175 | -6.495.774 1.050.514 | 2.006.674 -1.598.129 | | |
| Lo | osses/profit after taxes (A | A) | - | -1.530.156 | - | | 1.018.780 | -21.288 | 997.492 | -5.445.260 | 408.545 | | |
| | tributable to: wners of the Parent | | | -1.853.046 | | -1.853.046 | 1.243.080 | -20.414 | 1.222.666 | -5.445.260 | 408.545 | | |
| | on-controlling interests | | | -1.853.046 322.890 | | | -404.300 | -20.414 -874 | -405.174 | -3.443.200 | 400.040 | | |
| | her comprehensive inco | | | -57.823 | | 57.823 | -845.483 | | -845.483 | 47.831 | -765.314 | | |
| | tal comprehensive incor tributable to: | me anter taxes (C | ,-(A)*(D) | -1.587.979 | | 1.587.979 | 173.297 | -21.288 | 152.009 | -5.397.429 | -356.769 | | |
| Ov | wners of the Parent | | | -1.908.617 | | -1.908.617 | 578.416 | -20.414 | 558.002 | -5.397.429 | -356.769 | | |
| | on-controlling interests asic losses/earnings after | r taxes per share | e (in Euro) | 320.638 -0,0800 | | - 320.638 0,0800 | -405.119 0,0619 | -874 -0,0009 | -405.993 0,0610 | -0,2352 | 0,0176 | | |
| Pr | ofit/losses before taxes, | financing, inves | | | - | | | | | | | | |
| res | sults and total depreciati | ion | | 8.329.318 | | 8.329.318 | 10.574.280 | -1.783 | 10.572.497 | 871.783 | 7.455.143 | | |
| | | | | | ADDITIONAL DA | TA AND INFORMATI | <u>ON</u> | | | | | | |
| . The companies and joint-ventures include | | | | | | | | | | ted and the set | | 6-11 | |
| All transactions from the beginning of the Figures in Euro | year, as well as the balance | ues or the receival | ules and liabilities | | pany and the Gro The Company | oup at the end of the c | urrent year, resulti | ng from their transact | ions with the rela | ilied parties, as defin | eu by IAS 24, are | as toliows: | |
| a) Revenues | | | | 3.931.385 | 23.261.357 | | | | | | | | |
| b) Expensesc) Receivables | | | | 2.726.134 10.247.121 | 9.209.437 35.491.381 | | | | | | | | |
| d) Liabilities | | | | 6.535.349 | 11.820.071 | | | | | | | | |
| e) Transactions and fees of managementB. The number of employed personnel at the | | | aonla (preula | 1.074.684 | 1.074.684 | Nious yoor 250 | | | | | | | |
| | , one or the oundlit year W | | Sohie (hievious Ag | a. ooo, oompan | J. LI O PEOPIE (PIE | | | | | | | | |

| 5. Other comprehensive income after taxes pertain to: a) valuation of available | lable-for-sale financial assets amounting € -280,98 thousand (Gre | oup and Company) and b) currency translation differences amounting | € 223,16 thousand (Group) and € 328,81 thousand (Company) |
|--|--|---|--|
| (notes 3.a, 3b & 7.15 of the financial statements). | | | |
| 6. There is no collateral security on the Company's and the Group's fixed | assets. | | |
| 7. The Basic Accounting Principles applied are the same with those applied | d on the Balance Sheet as of 31.12.2011. | | |
| 8. The Group's financial statements are included in the consolidated finan | cial statements of INTRACOM HOLDINGS Group, which is domin | iled in Greece and participates to the issuer's share capital by 61,765 | %. |
| 9. There are no litigious or under arbitration differences of judiciary or adr | inistrative organs that have or may have a significant implication | on the Company's and the Group's financial situation or operations. T | he provisions made for "Other Provisions", amount € 6.625,78 thousand |
| (Group) and € 9.157,40 thousand (Company). Provisions for anaudited | fiscal years for the Group amount € 15,33 thousand. No addition | al provisions have been made neither for the Group nor for the Comp | any, as the already existing ones are considered sufficient (notes 7.20 |
| and 7.35 of the financial statements). | | | |
| 10. In the current period's consolidation, the following joint ventures were c | onsolidated for the first time according to the proportional method | : J/V J&P AVAX-AEGEK-INTRAKAT (INFRASTRUCTURE OF THE I | OOUBLE RAIL LINE KIATO-RODODAFNI) to which INTRAKAT participates |
| by 33,33% (1st consolidation during the 2nd quarter of 2012), J/V AKT | OR ATE-PORTO KARRAS SA-INTRAKAT (SETTLEMENT OF E | SHATIA STREAM) to which INTRAKAT partcipates by 25% (1st const | blidation during the 3rd quarter of 2012), J/V INTRAKAT-PROTEAS (SETTLEMENT |
| OF XIRIAS TORRENT) to which INTRAKAT partcipates by 50% (1st c | onsolidation during the 3rd quarter of 2012). Furthermore, the con | pany IV DEVELOPMENT FACILITY MANAGEMENT COMPANY LIN | IITED was consolidated according to the equity method, of which INTRAKAT |
| acquired 33% during the 4th quarter of 2012. The cumulative impact of | the above events on the sales turnover was € 8.232,58 thousand | , and on losses after taxes and non-controlling interests and on the is | suer's equity was € 91,3 thousand (note 5.7 of the financial statements). |
| 11. According to the decision of the Extraordinary General Shareholders' M | eeting of the subsidiary EUROKAT ATE held on 14.09.2012, the | company's share capital was increased by the amount of € 760 thous | and, with pre-emption rights in favor of existing shareholders. INTRAKAT |
| participated in the increase by the amount of € 420,28 thousand throug | h the capitalization of the subsidiary's liabilities of € 413,13 thous | and and through payment in cash of \in 7,14 thousand, increasing its ir | terest percentage by 0,56%. Of the total 3.600 thousand common shares |
| of the subsidiary having a par value of € 0,38 each, INTRAKAT holds 1 | .976 thousand common shares valued at € 750,88 thousand and | an interest percentage of 54,89%. In addition, according to the decisi | on of the Extraordinary General Shareholders' Meeting of the subsidiary |
| PRISMA DOMI ATE held on 29.10.2012, the company's share capital v | vas increased by the amount of € 30 thousand, with pre-emption r | ights in favor of existing shareholders. INTRAKAT participated in the | increase by the amount of € 15 thousand through payment in cash. Of the |
| total 981 thousand common shares of the subsidiary having a par value | e of € 5 each, INTRAKAT holds 490,5 thousand common shares | valued at € 2.452,50 thousand and an interest percentage of 50%. The | e events didn't have a significant impact on the Group's financial statements |
| (notes 5.7 and 3a of the financial statements). | | | |
| During the current year the consolidation did not include the joint venur statements). | SEPA 2, EPA 3, EPA 4, EPA 5, EPA 6 and INTRAKAT-ENERG | Y due to their dissolution, as well as the company KEPA ATTIKIS S.A | . due to its disposal during the previous fiscal year (note 5.5 & 5.8 of the financial |
| 13. The Board of Directors will propose to the Shareholders General Meeting | ig, not to distribute any dividend. | | |
| 14. Any differences that may arise are due to roundings. | | | |
| | | | |
| | Peania | , March 27th 2013 | |
| THE CHAIRMAN OF THE B.o.D. | THE MANAGING DIRECTOR | THE FINANCIAL DIRECTOR | THE CHIEF ACCOUNTANT |
| S. P. KOKKALIS | P. K. SOURETIS | S. K. KARAMAGIOLIS | H. A. SALATA |
| ID No. / AI 091040 | ID No. / AB 348882 | ID No. / AI 059874 | Licence No A/30440 |

Economic Chamber of Greece



INFORMATION ACCORDING TO ARTICLE 10 OF LAW 3401/2005

Documents to the public's disposal through reference

The Company published and rendered available to the public during fiscal year 2012 by law enforcement the following information, which are posted to the Company's website (<u>www.intrakat.gr</u> in the "Investor Relations" section) as well as to the Athens Stock Exchange Market's site, as they appear in the following table:

| Friday, December 21st 2012 | Notification for the renewal of the market making agreement with MERIT SECURITIES |
|------------------------------|---|
| Friday, November 30th 2012 | Financial Statements in pdf format |
| | |
| Friday, November 30th 2012 | Financial Report Data according to IAS |
| Friday, November 20th 2012 | Einandial Danast Data according to IAC |
| Friday, November 30th 2012 | Financial Report Data according to IAS |
| Friday, November 30th 2012 | Financial Statements in pdf format |
| | |
| Friday, November 30th 2012 | Financial Statements in pdf format |
| Friday, November 30th 2012 | Financial Statements in pdf format |
| | |
| Friday, November 30th 2012 | Financial Statements in pdf format |
| | |
| Friday, November 30th 2012 | Financial Statements in pdf format |
| Friday, November 30th 2012 | PRESS RELEASE: INTRAKAT GROUP - FINANCIAL RESULTS FOR THE 9-MONTH 2012 UNDER I.F.R.S. |
| | Notification of the publication date of the Fnancial Statements of INTRAKAT for the period 01/01/2012 - |
| Thursday, November 29th 2012 | 30/09/2012 |
| Tuesday, November 6th 2012 | ANNOUNCEMENT OF CONTROLLED INFORMATION PURSUANT TO LAW 3556/2007: Disclosure of transactions |
| Tuesday, October 23rd 2012 | Notification for the administrative reorganization of the company under the name INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS with the distinctive title INTRAKAT |
| 1000007/000000.2010.2012 | |
| Monday, October 15th 2012 | Notification of changes in INTRAKAT's details |
| Tuesday, September 11th 2012 | PRESS RELEASE: INTRAKAT GROUP - THE CONTRACT FOR THE NEW AIRPORT IN PAROS WAS SIGNED |
| | |
| Monday, September 3rd 2012 | Financial Statements in pdf format |
| Manday, Cantambar 2rd 2012 | Einandial Chatements in add format |
| Monday, September 3rd 2012 | Financial Statements in pdf format |
| Friday, August 31st 2012 | Financial Report Data according to IAS |
| | |
| Friday, August 31st 2012 | Financial Report Data according to IAS |
| Friday, August 31st 2012 | PRESS RELEASE: INTRAKAT GROUP - FINANCIAL RESULTS FOR THE 1st HALF 2012 UNDER I.F.R.S. |



| Thursday, August 30th 2012 | Financial Statements in pdf format |
|-----------------------------|---|
| Thursday, August 30th 2012 | Financial Statements in pdf format |
| | Announcement of controlled information pursuant to Law 3556/2007 – Notification of the publication date of |
| Wednesday, August 29th 2012 | the financial statements of INTRAKAT for the 1st half 2012 |
| Tuesday, July 31st 2012 | PRESS RELEASE - INTRAKAT signed new contracts |
| Tuesday, July 24th 2012 | ANNOUNCEMENT OF CONTROLLED INFORMATION PURSUANT TO LAW 3556/2007: Disclosure of transactions |
| | Announcement of the resolutions of the Ordinary General Shareholders' Meeting of the company under the name INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS with the |
| Monday, June 25th 2012 | distinctive title INTRAKAT, held on 25th June 2012 |
| Friday, June 1st 2012 | Invitation of the Shareholders to the Ordinary General Meeting on 25/06/2012 |
| | |
| Friday, June 1st 2012 | INTRAKAT Analysts' annual briefing |
| Thursday, May 31st 2012 | Financial Report Data according to IAS |
| | |
| Thursday, May 31st 2012 | Financial Report Data according to IAS |
| Thursday, May 31st 2012 | PRESS RELEASE: INTRAKAT GROUP - FINANCIAL RESULTS FOR THE 1st QUARTER 2012 UNDER I.F.R.S. |
| | · · · · · · |
| Wednesday, May 30th 2012 | Financial Statements in pdf format |
| Wednesday, May 30th 2012 | Financial Statements in pdf format |
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| Wednesday, May 30th 2012 | Financial Statements in pdf format |
| Wednesday, May 30th 2012 | Financial Statements in pdf format |
| | |
| Wednesday, May 30th 2012 | Notification of the publication date of the financial statements of INTRAKAT for the 1st quarter 2012 |
| Wednesday, May 16th 2012 | ANNOUNCEMENT OF CONTROLLED INFORMATION PURSUANT TO LAW 3556/2007: Disclosure of transactions |
| F.: Jan Mar 1111 2012 | |
| Friday, May 11th 2012 | INTRAKAT - Amendment of the Financial Calendar of 2012 PRESS RELEASE - INTRAKAT signed a new contract of total budget € 38.14 million for the project "Water works of the block of the Amendment of the Amendme |
| Tuesday, May 8th 2012 | supply of Heraklion and Agios Nikolaos from the Aposelemis Dam – Reinforcement works in the Aposelemi Dam reservoir from the Lassithi Plateau" |
| Eriday March 20th 2012 | Einaneial Statemante in adf format |
| Friday, March 30th 2012 | Financial Statements in pdf format |
| Friday, March 30th 2012 | Financial Statements in pdf format |
| Friday March 20th 2012 | Einancial Bonort Data according to IAS |
| Friday, March 30th 2012 | Financial Report Data according to IAS |
| Friday, March 30th 2012 | Financial Report Data according to IAS |
| Friday March 20th 2012 | |
| Friday, March 30th 2012 | ANNUAL FINANCIAL RESULTS FOR THE YEAR 2011 UNDER I.F.R.S. |



| Thursday, March 29th 2012 | INTRAKAT – Financial Calendar of 2012 |
|------------------------------|--|
| | |
| | PRESS RELEASE - INTRAKAT signed a new contract in Poland for the construction of the Zduńska Wola Town |
| Monday, March 19th 2012 | Hall Integration Centre, of total budget € 4.65 million |
| | Notification of the company under the name INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL |
| | AND STEEL CONSTRUCTIONS with the distinctive title INTRAKAT, regarding the establishment of its Board of |
| Tuesday, March 13th 2012 | Directors as a corporate body |
| | |
| | Announcement of the resolution of the Extraordinary General Assembly of the shareholders of INTRAKAT, of |
| Monday, March 12th 2012 | March 12, 2012, regarding the purchase of treasury shares |
| | Announcement of the resolutions of the Extraordinary General Shareholders' Meeting of the company under |
| | the name INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS with |
| Monday, March 12th 2012 | the distinctive title INTRAKAT, held on 12th March 2012 |
| | |
| | |
| Friday, February 17th 2012 | INTRAKAT - Invitation of the Shareholders to the Extraordinary General Meeting on 12/03/2012 |
| | |
| | PRESS RELEASE - A NEW CONTRACT WAS SIGNED ERGA-OSE SA AND THE J/V OF THE COMPANIES J&P- |
| Wednesday, February 1st 2012 | AVAX, AEGEK CONSTRUCTION AND INTRAKAT, OF TOTAL BUDGET € 79.1 MILLION |



AVAILABILITY OF FINANCIAL STATEMENTS ONLINE

The Company's annual financial report on a consolidated and stand alone basis, is posted to the web site www.intrakat.gr.

The financial statements along with the Board of Directors reports and the Auditors reports of the companies included in the consolidated financial statements, are available on the parent Company's website www.intrakat.gr.