

#### J&P - AVAX S.A.

#### **Annual Financial Report for the period**

From January 1st, 2011 to December 31st, 2011

J&P - AVAX S.A.

Company Registry # 14303/06/B/86/26

16 Amarousiou-Halandriou Street,

151 25, Marousi, Greece



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The Annual Financial Statements presented through pages 1 to 83 for the Group and the Parent Company, have been approved by the Board of Directors on 29<sup>th</sup> of March, 2012.

Deputy President & Executive Director	Managing Director	Group CFO	Chief Accountant
KONSTANTINOS	KONSTANTINOS	ATHENA	GEORGE
KOUVARAS	MITZALIS	ELIADES	KANTSAS
I.D.No. AI 597426	I.D.No. =547337	I.D.No. 550801	I.D.No. N279385

## WEBSITE WHERE THE COMPANIES AND CONSOLIDATED FINANCIAL STATEMENTS ARE AVAILABLE

We hereby certify that this annual financial report was approved by the Board of Directors of «J&P-AVAX S.A.» on 29 March 2012 and published by means of submission to the Athens Stock Exchange and the Hellenic Capital Markets Commission, as well as their upload to the corporate website (www.jp-avax.gr). It is noted that the financial statements published in the Press aim To provide their readers with a financial overview but do not fully illustrate the financial circumstances of the Company and the Group, in accordance with the International Accounting Standards. It is also noted that some items in the financial statements published in the Press have been aggregated and reclassified to facilitate their ease of use.

#### STATEMENTS OF MEMBERS OF THE BOARD OF DIRECTORS

(in accordance with article 4, paragraph 2c of Law 3556/2007)

In our capacity as executive members of the Board of Directors of J&P-AVAX SA (the «Company»), and according to the best of our knowledge, we,

- 1. Kouvaras Constantinos, Deputy President and Executive Director
- 2. Mitzalis Constantinos, Managing Director,
- 3. Joannou Christos, Executive Director

#### declare the following:

- the financial statements for the period from 01.01.2011 to 31.12.2011, prepared under the
  International Financial Reporting Standards currently in effect, give a true view of the assets,
  liabilities, equity and financial results of the Company, as well as the businesses included in the
  consolidation of the Group,
- the Annual Report of the Board of Directors of the Company gives a true view of the evolution, the performance and the stance of the Company, as well as the businesses included in the consolidation of the Group, including an overview of the main risks and uncertainties they face.

Marousi, March 29, 2012

DEPUTY PRESIDENT CHAIRMAN & EXECUTIVE DIRECTOR MANAGING DIRECTOR

**EXECUTIVE DIRECTOR** 

KOUVARAS CONSTANTINOS ID: AI 597426 MITZALIS CONSTANTINOS ID: = 547337 JOANNOU CHRISTOS

ID: 889746

#### ANNUAL REPORT OF THE BOARD OF DIRECTORS

#### FOR THE PERIOD FROM 01.01.2011 TO 31.12.2011

[in accordance with article 4 of Law 3556/2007, articles 1 & 2 of Decision #7/448/11.10.2007 of Greece's Capital Markets Commission, and article 2 of Law 3873/2010]

Dear Shareholders,

the financial results of J&P-AVAX group (the "Company") were affected in 2011 by the ongoing, deep economic crisis that hit our country, creating a very adverse business environment and low business expectations.

The Company and its subsidiaries are forced to adjust their strategy and objectives to overcome all difficulties on a short- and medium-term horizon and secure as much as possible its long-term prospects.

At the end of 2011, the Group work-in-hand amounted to € 2.0 billion, including both signed and pending projects. The Group has also been declared lowest bidder in a number of tenders for projects of considerable value which are not included in the work-in-hand for reasons of prudence as the tender outcome has not been finalised yet.

The work-in-hand, along with growing international activities, the keen efforts of all staff and officers, and the selective approach to all business ventures, allow the Group to continue its activities even with a marginal profitability for a sufficient period until the local market recovers.

Management will propose to shareholders at the Annual General Meeting to be held on 25.06.2012 that no dividend shall be distributed for fiscal 2011.

#### **SECTION A**

#### **Group Financial Results for 2011**

Consolidated turnover amounted to € 694.8 million in 2011 versus € 790.6 million in 2010, mainly due to the halt in the construction of large domestic concession projects, more specifically Olympia Odos and Aegean Motorway due to the discontinuation of bank financing. At the same time, some of the Company's large projects under construction were completed and private projects have practically stalled due to the overall uncertainty in the Greek economy.

The gross profit margin on a consolidated level shrank to 9.0% in 2012 from 10.1% in 2010, mainly due to the significant slowdown in domestic concession projects which typically exhibit superior returns.

Pre-tax earnings fell 74.4% to € 5.2 million in 2011 from € 20.5 million in 2010, with high taxation charges of € 9.0 million in 2011 driving net after tax results into a € 3.7 million loss in 2011, versus a €

6.3 million profit a year earlier. The net result after tax and minorities fell accordingly, to a  $\in$  1.0 million in 2011 from a  $\in$  5.4 million profit in 2010.

EBIT margin for all activities across the Group was affected be the broader negative economic environment, registering a drop to 5.0% in 2011 from 6.0% in 2010. Construction profit margins narrowed in 2011 relative to 2010, with the construction EBIT profit margin shrinking to 5.3% in 2011 from 7.1% in 2010 and profit on an EBIT level from the construction segment falling to  $\in$  36.1 million in 2011 from  $\in$  54.3 million in 2019.

Net financial expenses reached € 29.8 million in 2011, recording a rise over 2010's € 27.4 million.

Net debt at the end of 2011 grew to  $\in$  452.9 million from  $\in$  366.3 million a year earlier, however it recorded a large drop in the last quarter after rising to around  $\in$  480 million during the second and third quarters of the year. Management is not sparing any effort to restraint net debt through careful financial and cash management, but investments remain very high mainly in concession projects (around  $\in$  31 million in 2011, versus around  $\in$  18 million in both 2009 and 2010) and in specialised technical equipment, primarily boosting the Group's capacity in marine works. The Group's total debt is expected to start easing after 2012 as dividends will start to flow in from concession participations, most notably the Athens Ring Road.

Short-term debt, which effectively finances the Group's construction segment, grew to € 298.4 million at end-2011 versus € 256.9 million a year earlier, stressed by the difficulty in collecting receivables from the Greek State and the need to finance the acquisition of expensive, high-capacity fixed assets.

Current assets contracted € 49.9 million during 2011 with construction contracts registering a € 42.7 million increase to € 254.8 million on the back of difficulties in invoicing considerable amounts on projects delivered in earlier years. The balance sheet item on clients and receivables eased in 2011, amounting to € 333.0 million at the end of the year versus € 388.7 million in 2010, despite the broader economic condition which leads to postponement of payments mostly by clients for public and private works.

Non-bank related short-term liabilities to suppliers and other creditors registered further drop during 2011, reaching € 346.0 million at the end of the year versus € 406.1 million at end-2010.

At the end of 2011, long-term debt for the Group amounted to € 247 million, recording a slight change from year-earlier € 235 million, and was used to finance investments, fixed assets and long-term participations in subsidiaries.

According to a sensitivity analysis of the Group's debt to potential changes in interest rates, as of the end of 2011 the effect of a  $\pm 100$  basis point variation in interest rates amounts to  $\pm \in 4.6$  million in Group profitability, versus  $\pm \in 3.7$  million in the previous year.

The Group's capital structure remained sound in 2011, despite the current drop in total shareholder's funds to  $\in$  323.1 million at the end of the year versus  $\in$  342.7 million at the end of 2011. At the same time, Group participations increased to  $\in$  221.8 million at the end of 2011 from  $\in$  212.4 million a year earlier.

The balance sheet item titled "Other Long-Term Provisions & Liabilities" at consolidated level eased further to €20.1 million at the end of 2011 from €23.1 million in the previous year, mostly due to a drop in other long-term provisions and despite the halt in the execution of concession-related works which interrupted the course of the gradual depreciation of cash advances towards those projects.

The Group's financial results for 2011 are broken down by business segment as follows:

amounts in euro	Construction	Concessions	Real Estate &	Total
			Other Activities	
Total Turnover by Division	677,026,439	2,832,316	25,094,940	704,953,695
Intra-Group	(2,690,546)	0	(7,478,599)	(10,169,145)
Net Sales	674,335,893	2,832,316	17,616,341	694,784,550
Gross Profit	67,757,727	(821,292)	(4,591,105)	62,345,330
Other Net Income (Expenses)	1,058,929	(276,716)	5,074,460	5,856,673
Goodwill Impairment Cost	0	(3,013,000)	0	(3,013,000)
Administrative & Selling				
Expenses	(25,790,855)	(9,451,704)	(4,148,315)	(39,390,873)
Income from Associates	(6,971,472)	16,332,511	(147,098)	9,213,940
Operating Results (EBIT)	36,054,329	2,769,799	(3,812,057)	35,012,071
Financial Results				(29,765,359)
Pre-Tax Profit				5,246,712
Tax				(8,961,777)
Net Profit				(3,715,065)
Depreciation	20,743,735	219,385	1,409,728	22,372,847

At parent company level, turnover fell 19.7% to  $\le 352.9$  million in 2011 from  $\le 439.7$  million in 2010, with gross earnings also recording a drop to  $\le 41.1$  million from  $\le 55.9$  million in the previous year. The drop in the financial results is mostly attributed to the halt in concession-related works, which affected the broader performance of the Company and the Group, given their typically superior returns, driving the Company's gross profit margin to 11.6% in 2011 from 12.7% in 2010.

The parent company's income from participations eased slightly in 2011, reaching € 4.9 million from € 5.1 million in 2010, mainly due to limited activity in construction of projects through joint ventures.

Earnings before interest expenses and taxation of the parent company fell in 2011 to  $\leq$  19.5 million from  $\leq$  27.2 million a year earlier, with the relevant EBIT profit margin easing to 5.5% in 2011 from 6.2% in 2010.

#### **Important Events during 2011**

#### Participation in Moreas Motorway concession

The Company acquired a 15% stake in MOREAS SA, the concessionaire of the Corinth-Tripoli-Kalamata & Lefktro-Sparta Motorway in Greece, and an equal participation in the construction joint-venture for the project, for a total amount of €25.6 million

#### Award of large RES project

The Company won the tender by two 100% subsidiaries of Public Power Corporation Renewables SA for the construction on a "turn-key" basis of two solar parks, with a total output of 50MW and budgeted at €106 million

#### Issue of Syndicated Bond Loan & Intra-group transfer of participations

The Company signed a deal with Alpha Bank and Piraeus Bank for the issue of a syndicated bond loan amounting to €28 million maturing on 31.12.2015 to partially finance the acquisition of equity stakes in concession projects from its subsidiary ATHENA SA. More specifically, the Company has already acquired a 15% stake in Limassol Marina and 6.26% in Zea marina, while the transfer of a 8.4% participation in Rio Bridge is expected to be completed during 2012.

#### Conclusion of tax audit

The tax authorities concluded the auditing of the Company's tax accounts for the five-year period between 2005 and 2009. The additional tax charged by the audit was fully provisioned for in Company accounts.

#### Replacement of Board member

The Board of Directors appointed Mrs Leoni Paraskevaides Mavronikola as new non-executive director, replacing non-executive director Mr Konstantinos Shiacolas who resigned, for the rest of the term of the Board

#### New Project Contracts

The addition of new projects during 2010 was limited to small-scale projects which go un-reported, as per the Group's policy.

#### Main Risks & Uncertainties for 2012

Despite winning important new projects recently, the Group's turnover in 2012 will largely be affected by the course of ongoing negotiations for road concession projects and the timing of re-start of works, given their size and their participations in overall Group sales.

The adverse business environment for the Group is characterised by uncertainty over a series of external factors and continuing fluctuations in the demand for new projects, offered prices, interest rates, labour and input cost inflation, exchange rates and payment terms.

Management is required to be realistic and balance a number of factors and parameters constituting sources of risk and uncertainty for Group business, to set its strategy and take decisions on day-to-day operations.

The most important risks and uncertainties for the Group in the coming period are the following:

- <u>Input Prices:</u> Several materials used by the Group are internationally-priced commodities, including cement, metal rebars and fuel, which exhibit wide price fluctuations in recent years.
  - The Group is centrally purchasing supplies for all its subsidiaries to secure economies of scale. In several cases it pre-orders large quantities of supplies to lock in their purchase price and escape future price shifts. The easing in commodity prices due to the economic crisis is supporting profit margins, but there is no certainty commodity prices will remain at current levels in coming quarters.
- <u>Financial Risk:</u> The Group is financing its operations with working capital and requires performance bonds be issued by banking institutions to participate in public project tenders and guarantee their proper execution. Interest rates on outstanding debt depend on international financial conditions, while the cost of issuing performance bonds is also affected by prevalent liquidity conditions in the economy. Overall financial risk returned to normal levels since 2010 following the concerted action of major central banks which led key interest rates to particularly low levels.
  - The Group maintains a positive business relationship with the Greek and international banking system, thereby securing the best possible terms. Despite receiving several offers from banks to enter contracts for derivate products, it has so far refrained from interest rate hedging. Total interest rates charged on the Group are ranging at precrisis levels despite the considerable increase in interest rate spreads, thereby leading total interest rates for the Group at lower levels relative to those prevailing early in the crisis period.
- <u>Exchange Risks:</u> The Group executes large projects in international markets, but only a small part of those transactions are denominated in currencies other than euro.

- In most cases of operations outside the eurozone, the group makes sure its receivables
  in foreign currency are matched with payables in the same currency, effectively
  hedging the largest part of its exchange risk.
- <u>Liquidity Risk:</u> Even during economic booms, let alone during the ongoing financial crisis, some clients fail to meet the terms agreed upon in project contracts.
  - To protect its cash flow management from liquidity risks, the Group maintains ample credit lines and cash. As regards the accounting treatment of doubtful receivables, the Group follows a policy of provisioning for receivables from private projects which has tax ramifications. The provisions booked in the accounts are considerable adequate for receivables from the private sector, given that the risk of default in payments by the Greek State on public projects is negligible, despite continuing delays in actual payments.
- <u>Country / Geo-Political Risk:</u> Political and social developments in Northern Africa and the Persian Gulf since early 2011 show there is real country risk even in regions rich in natural resources, targeted by Greek businesses.
  - The Group's international activities and expansion in Europe and the Middle East is focused on countries with limited geo-political risk, as evidenced by current developments. Nevertheless, management is re-considering all parameters surrounding its international operations giving priority to the interests of its shareholders and employees in each country where it is present.

Group management cannot remove the afore-mentioned risks and uncertainties, but spares no effort in minimising the risk associated with business decisions. To that direction, and in addition to the measures outlined above, the Company:

- purchases additional insurance in international projects, over and above the Group's policy of extensive insurance in all projects in progress
- has strong partners in Greece and abroad to mitigate business risks and maximise expected returns
- probes new markets through small projects only, to minimise the negative impact of any miscalculation and adverse business conditions,
- does not make transactions in derivative products and other financial instruments which are not linked to its core business, nor does it attempt to speculate on the course of capital markets.

#### **Projections & Prospects for 2011**

The course of the Group's financial results in 2011 does not allow for optimism for a recovery of financial results in 2012, as construction is not expected to resume in the very near term towards the

stalled road concession projects, which represent a large and very profitable part of the group's work-in-hand.

Under the pressure of tight economic conditions in Greece, Group debt is not expected to retreat in 2012 from current levels, and any de-escalation in debt should be expected to come about in coming years when concession dividends start to be received.

Construction profit margins at EBIT level are expected to remain low for as long as works towards road concession projects are stalled.

#### **Important Transactions Between the Company and Related Parties**

The most important transactions of the Company over the 01.01.2011-31.12.2011 period with related parties as per IAS 24, pertain to transactions with subsidiaries (as defined in article 42 of Law 2190/1920), as follows:

(amounts in € '000)

GROUP	Income	Expenses	Receivables	<b>Payables</b>
PYRAMIS SA	1	427	146	108
ELIX SA			7	
ATTIKES DIADROMES SA			81	
OLYMPIA ODOS OPERATION SA	225		45	1
OLYMPIA ODOS SA	64		270	134
GEFYRA OPERATION SA	44		37	
AEGEAN MOTORWAY SA	33		213	27
GEFYRA SA			76	
POLISPARK SA			9	
CYCLADES ENERGY CENTRE			2	
AGIOS NIKOLAOS CAR PARK			14	
RECREATION PARKS (CANOE-KAYAK)			338	
METROPOLITAN ATHENS PARK SA			0	
NEA SMYRNI CAR PARK			0	
5N SA			55	
STARWARE			4,555	
ORIOL			823	
STACY INVESTMENTS SP.ZO.O.			34	
DRAGADOS - J&P-AVAX SA JOINT VENTURE			204	
NATIONAL WHEEL-J&P-AVAX J/V - DUBAI				3,111
J&P-AVAX QATAR WLL			9	
J&P (O) LTD – GUERNSEY				53

	2,980	2,768	13,361	3,984
Management members and Board Directors		2,341	40	528
ATHENA EMIRATES LLC			2,998	
LIMASSOL MARINA	487		487	
BIOENERGY SA	38		7	
ATHENA MICHANIKI LTD	2		434	
VAKON			344	
JOANNOU & PARASKEVAIDES ENERGY			46	
JOANNOU & PARASKEVAIDES (O) LTD	1,391		1,391	
ABU DHABI J&P LLC	696		696	
J&P (UK) LTD LONDON				22

COMPANY	Income	Expenses	Receivables	Payables
ETETH SA	208	440	10,212	2,850
TASK J&P-AVAX SA	292	6,462	546	2,187
J&P-AVAX IKTEO SA			1,254	
PROET SA	102	239	496	
J&P DEVELOPMENT SA	35	24	44	30
ANEMA SA		460	322	
ATHENA SA	417		32,016	501
E-CONSTRUCTION SA	0	60	197	126
ERGONET SA	1			
MONDO TRAVEL	0			
PYRAMIS SA				108
ATHENS MARINA	43		45	
ELIX SA			7	
AGIOS NIKOLAOS CAR PARK			14	
ATTIKES DIADROMES SA			81	
OLYMPIA ODOS OPERATION SA	225		45	1
OLYMPIA ODOS SA			270	118
GEFYRA OPERATION SA			22	
AEGEAN MOTORWAY SA			213	
GEFYRA SA			76	
POLISPARK SA			9	
RECREATION PARKS (CANOE-KAYAK)			338	
METROPOLITAN ATHENS PARK SA			0	
NEA SMYRNI CAR PARK			0	
DRAGADOS - J&P-AVAX SA JOINT VENTURE			204	
NATIONAL WHEEL-J&P-AVAX J/V - DUBAI				3,111
J&P(O) -J&P-AVAX J/V - QATAR			710	

J&P-AVAX QATAR WLL JV J&P-AVAX — JOANNOU & PARASKEVAIDES (Ov) LTD (JORDAN)			9 8,323	
JOANNOU & PARASKEVAIDES ENERGY			46	
J&P-AVAX POLSKA	1,697			
J&P (UK) LTD LONDON				22
J&P (O) LTD – Guernsey				53
ABU DHABI J&P LLC	696		696	
JOANNOU & PARASKEVAIDES (O) LTD	1,391		1,391	
CONSORTIA	1,967		45,038	1,310
Management members and Board Directors		1,055		
	7,076	8,741	102,623	10,417

#### Important Developments past the Balance Sheet Date (31.12.2011)

- The Company participates with a 33.34% stake in the joint venture which signed a contract for the construction of infrastructure and all related works for the new twin railway line in the Kiato -Rododaphni section in Greece, with a total budget of € 79.1 million (excl. revisions and VAT), carrying a 30-month deadline for completion of works.
- The Company signed with Athens Metro a contract for the construction of a new metro line in the Haidari-Piraeus section, worth € 224 million for the Company in the main construction works as well as € 91 million for electromechanical installations. The contract has a 36-month deadline for the main construction works, and an additional 24-month deadline for the electromechanical systems.
- Significant progress has been achieved in the ongoing three-way negotiations between the Greek State, the concessionaires and lender banks regarding the concessions for the Aegean Motorway and Olympia Motorway which the Group participates in, where construction works were stalled after a halt in bank financing. The ongoing negotiations are very near the final long-term solution, which is expected to require approximately 6 months for Parliament approval and restart of construction works, most probably in the last quarter of 2012.
- Greek authorities approved the absorption of PROET SA by ANEMA SA, both 100% subsidiaries
  of the Company, as well as the subsequent renaming of ANEMA SA into PROET SA.

#### **SECTION B**

#### **Detailed Report of the Board of Directors**

[in accordance with article 11a, paragraph 1 of Law 3371/2005, and article 4, paragraph 8 of Law 3556/2007

#### Company share capital structure

The Company's share capital amounts to  $\in$  45,039,813 and is split into 77,654,850 common registered shares of a par value of  $\in$  0.58 each. The Company's shares are common registered with voting rights, listed on the Athens Stock Exchange's Large Capitalisation market in paperless format.

#### Restrictions on the transfer of the Company's shares

The transfer of the Company's shares is governed by Greek Law and the Company Charter does not place any restrictions.

#### Significant direct or indirect participations according to articles 9-11 of Law 3556/2007

According to the Company share register on 28.03.2012, the following shareholders control in excess of 5% of the Company share capital:

Shareholder Name	Participation
Joannou & Paraskevaides (Investments) Ltd	44.18%
Constantine Mitzalis	13.93%
Constantine Kouvaras	5.97%

#### Holders of any type of a share granting special rights of control

No shares of the Company provide special rights of control

#### Restrictions on voting rights

The Company Charter does not provide for any restrictions on voting rights

#### Agreements between Company shareholders

The Company is not aware of any agreements between its shareholders which might result in restrictions on the transfer of its shares or the exercise of voting rights

#### Rules of appointment and replacement of Board members and amendment of Charter

The rules provided for by the Company Charter regarding the appointment and replacement of its Board members as well as the amendment of its Articles do not differ from the provisions of codified law 2190/1920 and its amendments

Authority of the Board of Directors or specific Board members to issue new shares or purchase own shares

According to the provisions of Article 16 of codified law 2190/1920 and its amendments, the Boards of companies listed on the Athens Stock Exchange may only be authorised to increase company capital through the issue of new shares and to acquire up to 10% of their total number of shares through the Athens Stock Exchange for a specific time period following a decision of the General Meeting of their shareholders. The Company Charter does not make any provisions for this matter that differ from

pertinent legislation.

Important agreements entered by the Company, which will come into effect, be amended or expire upon any changes in the Company's control following a public offer and the results of this agreement

There is no such agreement outstanding

Agreements that the Company has entered with its Board members or its personnel, providing for compensation in case of resignation or release from duties without substantiated reason or in case of termination of their term or employment due to a public offer

There are no such agreements outstanding

On behalf of the Board of Directors J&P-AVAX SA

#### **Corporate Governance Statement**

### 1. Code of Corporate Governance observed by the Company and reference to public accessibility to that Code

This Statement concerns the entire set of principles and practices observed by the Company in accordance with Law 3873/2010.

The Company adheres to the corporate governance practices described in its Code of Corporate Governance, accessible at its website <a href="https://www.jp-avax.gr">www.jp-avax.gr</a>

Corporate Governance refers to a set of relations between the Company administration, its Board of Directors, its shareholders and other interested parties. It is the structure used to approach and set corporate targets, identify the main risks to its operations, define the means to achieving corporate targets, set up the risk management system and enable the monitoring of the management's performance and effectiveness in dealing with all the afore-mentioned issues.

The legal framework around J&P-AVAX's Code of Corporate Governance is as follows:

- 1. Law 3016/2002 which introduced:
  - the participation of non-executive as well as independent nonexecutive members to the Boards of Directors of Greek listed companies
  - the operation of an internal auditing unit
  - the adoption of a corporate code of conduct
- 2. Law 3693/2008 which enforced the setup of audit committees and corporate disclosure of sensitive information regarding the ownership status and governance of companies
- 3. Law 3884/2010 on shareholder rights and additional corporate disclosure to shareholders ahead of General Assemblies.

The basic rules of J&P-AVAX's governance adhere to Greece's main Corporate Law (2190/1920) and its amendments as per Law 3604/2007.

Through its Code of Corporate Governance, the Company meets all relevant legal obligations and develops a corporate culture which rests upon the principles of business ethics as well as the protection of the interests of shareholders and all interested parties.

### 2. Corporate Governance practices applied by the Company in excess of legal requirements, and reference to public accessibility to those information

The corporate governance practices applied by the Company are in line with pertinent legislation and outlined in its Code of Corporate Governance. The Company has segregated the duties of its Chairman, who is non-executive, from those of the Managing Director and applies an integrated system of internal auditing in accordance with international standards and the regulatory framework in effect.

It has also introduced a Code of Conduct to apply the standards of modern corporate governance and effective Internal Auditing.

The percentage of non-executive members of the Board of Directors exceeds the minimum 1/3 of total Board members required by legislation.

In line with Law 3016/2002, at least two non-executive Board members need also be "independent". The Company Board includes six non-executive members.

Company Board members are elected for a three-year term, whereas Law 2190/1920 permits a maximum six-year term.

#### The Board of Directors

The Board of Directors, whose term ends 30.06.2012, comprises the following:

1	Leonidas (Dakis) Joannou	Chairman, Non-Executive					
2	Constantine Kouvaras	Alternate Chairman & Executive Member					
3	Nicholas Gerarhakis	Vice Chairman & Executive Member					
4	Constantine Mitzalis	Managing Director					
5	George Demetriou	Executive Member					
6	Constantine Lysaridis	Executive Member					
7	Christos Joannou	Executive Member					
8	Efthyvoulos Paraskevaides	Non-Executive Member					
9	Leoni Paraskevaides Mavronikola	Non-Executive Member					
10	John Pistiolis	Non-Executive Member					
11	John Hastas	Independent, Non-Executive Member					
12	David Watson	Independent, Non-Executive Member					
Brie	Brief CVs of Board members are available at the company website.						

#### Notes to Board member status:

- Members 2 to 7 are Executive
- ❖ Members 1, 8, 9 and 10 are Non-Executive
- ❖ Members 11 and 12 are Independent & Non-Executive
- ❖ Members 1 to 7 comprise the Steering Council
- ❖ Members 9, 11 and 12 comprise the Audit Committee

Out of the total twelve (12) Board members, six (6) are executive, four (4) are non-executive, and two (2) are independent, non-executive.

The following are executive members:

- Alternate Chairman
- Vice Chairman
- Managing Director
- 3 members

The following are non-executive members:

- Chairman
- 3 members

The following are independent, non-executive members:

• 2 members

The authorities of executive Board members are defined and described in relevant official minutes of a Board meeting.

Non-executive and independent Board members are assigned the task of supervising corporate activities. Those Board members are seasoned professionals from the business and academic community with both local and international work experience, selected on the basis of their education and social status. To that extent, those Board members are perfectly suited to have an unbiased and all-round understanding of business affairs and express objective views on those affairs.

Acting collectively, the Board of Directors manages and handles all corporate affairs. It decides on all issues concerning the Company and acts accordingly, except for those issues and actions where jurisdiction rests by Law or by the Company Charter with the General Assembly of Shareholders.

Collective action by the Board of Directors is required in the following cases:

- Collective actions required by Law to be taken by the Board of Directors
- The sale or offer of Company shares, the acquisition of other businesses or proposals for merger with other businesses
- The sale or acquisition by the Company of assets (either current or fixed) worth at least €1,000,000
- Signing contracts or entering obligations worth at least €3,000,000
- The provision of loans, credit or other financial facility, guarantee, compensation or other insurance to third parties, either legal entities or individuals, outside the ordinary course of the Company business worth at least €3,000,000, as well as the provision of trading credit valued at a minimum of €3,000,000 to clients outside the normal Company policy.
- Signing loans worth at least €3,000,000
- The acceptance of encumbrances on Company assets valued at a minimum of €3,000,000
- Changes in accounting policies already adopted by the Company
- Signing contracts or significantly amending signed contracts, or signing contracts with non-commercial terms worth at least €3,000,000

The Board of Directors issues an annual report outlining the Company's transactions with related parties, as per article 42e, paragraph 5 of Corporate Law 2190/1920. This report is filed with the supervising authorities.

The Board of Directors reserves the right to take special decisions on delegating all or part of its authority and powers stated in the Company Charter and the Corporate Law, to grant specific members of the Board of Directors or other Company employees or third persons, acting either on their own or jointly, specific rights of representation of the Company.

All practices governing the role and jurisdiction of the Board of Directors are included in the Company Code of Corporate Governance.

The Board of Directors has set up the following committees:

#### **Corporate Planning and Risk Management Committee**

The Corporate Planning and Risk Management Committee comprises the executive members of the Board of Directors of the Company.

The Board of Directors is empowered to decide on the change in the member total and replacement of the members of the Corporate Planning and Risk Management Committee.

The Corporate Planning and Risk Management Committee convenes at least once per month following invitation by its Chairman or its Vice-Chairman.

The term of the Corporate Planning and Risk Management Committee coincides with the term of the Board of Directors. Therefore, the term of the afore-mentioned members of the Corporate Planning and Risk Management Committee is three-year and ends on 30.06.2012.

The Corporate Planning and Risk Management Committee comprises the following members:

1	Constantine Kouvaras	Chairman
2	Nicholas Gerarhakis	Vice-Chairman
3	Constantine Mitzalis	Member
4	George Demetriou	Member
5	Constantine Lysaridis	Member
6	Christos Joannou	Vice-Chairman

The Corporate Planning and Risk Management Committee is responsible for submitting proposals to the Board of Directors on the following matters:

- Overall Company strategy and business plans
- Coordination, management and control of Company operations
- Expansion into new business areas or countries where the Company has no presence
- Acquisitions and mergers
- Deciding the dividend policy
- Preparation and updating of the Company organisation chart and submission to the Board of Directors for approval
- Changes at senior director level (ie directors directly answerable to the Managing Director) following a proposal by the Managing Director
- Company financial results and presentation by the Finance Department on a quarterly basis prior to their publication
- Sign-up of new projects and monitoring of their performance
- Periodic assessment of Company operations and achievement of targets set through investment and business plans, and implementation of any necessary corrective decisions and actions
- Decision-making on all issues transferred to the Committee by the Board of Directors or the Managing Director or executive Board members
- Any authority transferred specifically through decisions of the Board of Directors

- Submission of proposals for setting the Company's objective targets and business risks towards action plans and performance checks
- Compilation and updating of the Company's Code of Conduct and its submission for approval by the Board of Directors
- The Corporate Planning and Risk Management Committee convenes at least twice per month, upon invitation by its Chairman or Vice-Chairman
- Any changes in the regulation of operations of the Corporate Planning and Risk Management Committee are prepared and approved by decision of the Board of Directors

#### **Audit Committee**

David Watson
 John Hastas
 Independent, Non-Executive Member

3 Leoni Paraskevaides Mavronikola Non-Executive Member

The Audit Committee comprises independent and non-executive members of the Board of Directors with considerable managerial and accounting knowledge and experience. Its wide-ranging auditing authorities cover the supervising of the operation of the Company's Internal Auditing unit, which is hierarchically answerable upon it, and the monitoring of the effective operation of the internal auditing system.

The Audit Committee's duties and jurisdiction, as well as its operation charter are analysed in the Code of Corporate Governance, which may accessed at the Company website <a href="https://www.jp-avax.gr">www.jp-avax.gr</a>

The Audit Committee meets at least four times per annum to monitor the internal auditing systems and the Company's risk management function, also holding extraordinary meetings whenever deemed necessary.

Meetings of the Audit Committee with the Company's Internal Auditor may be jointly attended by the appointed external chartered accountants/auditors.

# 3. Description of the main characteristics of the Company's internal audit and risk management systems in relation with the process of preparing financial accounts

#### Internal Auditing

Internal auditing is performed by the independent Internal Auditing unit, which has a written operations regulation (the Internal Auditing Charter). Internal auditing is currently carried out by three persons with the required skills and expertise for excelling at their work. The prime purpose of Internal Auditing is the evaluation of risk management systems throughout the Company's range of operations in terms of adequacy, performance and efficiency relative to strategic target achievement. The Internal Auditing unit's authority also includes compliance to Internal Regulations and Legislation, at all locations of operations.

During 2011, the Audit Committee received a total of four written reports from the Internal Auditing unit regarding the audits carried out on Company operations. The Audit Committee also submitted an annual report on the operations of the Internal

Auditing unit, with a summary of its main findings and the proposals & actions on improving the examined Company divisions.

The Audit Committee held regular meetings with the head of the Company's Internal Auditing unit throughout 2011, discussing operational and organisational issues and offering all required information and updates regarding the applied controls, their efficiency and the course of various checks.

The Audit Committee of the Board of Directors assesses on an annual basis the Internal Audit system efficiency, based on the relevant information and data provided by the Internal Audit unit as well as the findings and notes of external auditors and the supervising authorities.

Following a report of the Audit Committee, the Board of Directors approved the audits schedule for 2011 and specified the operations and points which internal auditing should be focusing on. The audits schedule for 2012 is also expected to receive approval.

#### **Internal Auditing Systems and Risk Management**

The Company has put in place a clearly defined set of Policies & Procedures regarding the handling of corporate events and the preparation of financial accounts. Its accounting system is supported by specialised information systems adjusted to its operational requirements. Controls and accounting procedures have been specified to secure the correctness and validity of accounting book entries as well as the integrity and reliability of financial accounts. The Audit Committee of the Board of Directors supervises and evaluates the procedures for preparing the Company's interim and annual financial reports, in line with pertinent accounting standards, and examines the reports of external auditors for any divergence from current accounting practices.

#### Risk Management

The Board of Directors is in the process of implementing a Risk Management system to fully comply with the Company's Code of Corporate Governance. The risk management system is expected to be fully deployed during 2012. To this extent, the Company organized training seminars for its personnel regarding the management of operational risks, using models such as COSO-ERM.

# 4. Information on the operation of the General Assembly of Shareholders and its main powers, description of shareholder rights and their exercise

Shareholders exercise their rights to controlling the Company solely through their participation in the General Assemblies of Shareholders. The rights and obligations attached to each share are transferred to its lawful owner, while ownership of shares is proof of the endorsement of the Company Charter and the decisions of the General Assembly of Shareholders and the Board of Directors which are taken within their jurisdiction and according to laws.

The General Assembly of the Company's Shareholders is its supreme body and has the right to decide on any issue concerning the Company. Its lawful decisions are binding for shareholders who abstain or disagree.

The General Assembly of Shareholders has the sole right to decide on the following areas:

- a. Amendment of Corporate Charter
- b. Increase or decrease of share capital
- c. Election of members to the Board of Directors
- d. Election of Auditors
- e. Approval of annual financial accounts
- f. Appropriation of annual profit
- g. Merger, split, conversion, activation, term extension or liquidation of the Company
- h. Appointment of liquidation supervisors

The preceding paragraph excludes the following:

- Increases decided by the Board of Directors in accordance with paragraphs 1 and 14 of article 13 of Corporate Law 2190/1920, as well as increases imposed by other laws
- b. Amendment of the Corporate Charter by the Board of Directors in accordance with paragraph 5 of article 11, paragraph 13 of article 13, paragraph 2 of article 13a and paragraph 4 of article 17b of Corporate Law 2190/1920
- c. The election of new members to the Board of Directors to replace members who resigned, deceased or were deprived of their member status in any way, in accordance with paragraph 7 of article 18 of Corporate Law 2190/1920
- d. The absorption of a 100%-owned societe anonymes in accordance with article 78 of Corporate Law 2190/1920
- e. The distribution of profits or optional capital reserves within the current fiscal year with a Board of Directors decision, provided an earlier General Assembly of Shareholders has granted its permission to do so.

Following a petition by shareholder(s) representing at least 1/20 of the paid-up share capital, the Board of Directors must invite shareholders to an Extraordinary Assembly, setting a meeting date no more than 45 days from the day of delivery of the petition to the Chairman of the Board of Directors. The shareholders' petition must state the agenda of the meeting. Should the Board of Directors fail to invite shareholders to a General Assembly within 20 days from the delivery of the request, the Assembly takes place by the shareholders who requested it after securing an order by the Court of First Instance, with all expenses paid by the Company. The court order sets the date and place of the Shareholders' Assembly, as well as the agenda.

By written petition of shareholder(s) representing at least 1/20 of the paid-up share capital, the Board of Directors must append additional items to the agenda of a General Assembly which has already been invited, provided the petition has been delivered to the Board of Directors a minimum of 15 days prior to the General Assembly date. In accordance with article 26 of Corporate Law 2190/1920, the Board of Directors is required to publish or disclose additional items to the agenda a minimum of 7 days prior to the General Assembly of Shareholders.

Shareholder(s) representing at least 1/20 of the paid-up share capital may enforce only once the postponement by the Chairman of the General Assembly, either Ordinary or Extraordinary, for all or part of the agenda, stating the date on which the

Assembly will be continued. That date may not be more than 30 days later than the date of the enforcement of the postponement of the shareholder meeting.

A General Meeting which has been called following a petition for postponement is deemed continuing from the initial General Meeting, thereby eschewing the need for publishing an invitation to shareholders, with new shareholders entitled to participate in it, in accordance with articles 27 and 28 of Corporate Law 2190/1920.

Any shareholder may send at least 5 days prior to the date of a General Assembly a written petition to the Board of Directors for the provision of additional information on particular issues to facilitate the evaluation of agenda items. Furthermore, shareholder(s) representing at least 1/20 of the Company's paid-up share capital may force the Board of Directors to disclose at the General Assembly, provided it is an annual ordinary meeting, the remuneration in the last two years of each member of the Board of Directors or senior-level employee, as well as any other provisions to those persons, regardless of the existence of a relevant contract. In all aforementioned cases, the Board of Directors may decline the provision of additional information citing reasonable cause, which must be stated in the General Assembly minutes. Such reasonable cause may be the representation of petitioning shareholders to the Board of Directors, in accordance with paragraphs 3 or 6 of article 18 of Corporate Law 2190/1920.

Following a petition by shareholder(s) representing at least 1/5 of the Company's paid-up share capital which is submitted to the Company within the time frame mentioned in the previous paragraph, the Board of Directors is required to provide the General Assembly with information regarding the business and its assets. The Board of Directors may decline to provide this information citing reasonable cause, which must be stated in the General Assembly minutes. Such reasonable causes may include the representation of petitioning shareholders to the Board of Directors, in accordance with paragraphs 3 or 6 of article 18 of Corporate Law 2190/1920, provided those members of the Board of Directors have received adequate information on this matter.

Shareholder(s) representing at least 1/20 of the Company's paid-up share capital may force the decision on any General Assembly agenda item to be taken by a roll call voting procedure.

The right to request an audit of the Company from the local Single-judge Court of First Instance where the Company is headquartered rests with: a. shareholders of the Company representing at least 1/20 of its paid-up share capital, b. the Capital Markets Commission, and c. the Minister of Development or any other supervising body. The audit in question is ordered on suspicion of acts in breach of the law, the Corporate Charter or the General Assembly decisions. In any case, the petition for the audit must be submitted within three years from the date of approval of the financial accounts of the fiscal year in which the alleged breaches took place.

Shareholder(s) representing at least 1/5 of the Company's paid-up share capital may seek the order of an audit of the Company by the local Single-judge Court of First Instance should they believe the Company is not managed properly and prudently.

### Derogations from the Code of Corporate Governance, and justifications to those derogations

The Company has not yet established a formal Remuneration Committee. The remuneration of members of the Board of Directors is proposed by the Board of Directors and approved by the General Meeting.

The report on remuneration of the members of the Board of Directors is not included in this Report on Corporate Governance on the basis of fair treatment and competition. The report on remuneration will start to be published in line with Corporate Governance as soon as this is required by law.

#### **AUDIT REPORT BY INDEPENDENT CERTIFIED AUDITOR**

#### To the Shareholders of "J&P AVAX S.A."

#### **Report on the Financial Statements**

We have audited the accompanying company and consolidated financial statements of "J&P AVAX S.A.", which comprise the company and consolidated Statement of Financial Position as at December 31, 2011, and the company and consolidated Statement of Comprehensive Income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these company and consolidated financial statements in accordance with International Financial Reporting Standards as adopted by European Union, and for such internal control as management determines is necessary to enable the preparation of company and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these company and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the company and consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the company and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the company and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the company and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness

of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the company and consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the accompanying company and consolidated financial statements present fairly, in all material respects, the financial position of the Company "J&P AVAX S.A." and its subsidiaries as at December 31, 2011, and of their financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards that have been adopted by the European Union.

#### **Report on Other Legal and Regulatory Requirements**

- **a)** The Board of Directors' Report includes a statement of corporate governance that provides the information required by Paragraph 3d of Article 43a of Law 2190/1920.
- **b)** We verified the agreement and correspondence of the content of the Board of Directors' Report with the attached company and consolidated Financial Statements, in the scope of the requirements of Articles 43a, 108 and 37 of Law 2190/1920.

Athens, March 30<sup>th</sup>, 2012 The Certified Public Accountant

Antonios I. Anastasopoulos SOEL Reg. No 33821

INTERNATIONAL Certified & Registered Auditors A.E. 81 Patission Street & 8 Heyden Street Athens GR-10434 S.O.E.L. R.N. 111



#### J&P - AVAX S.A.

Annual Financial Report

According to IFRS for the financial year from

January 1st to December 31st 2011

# J&P - AVAX S.A. STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2011 (All amounts in Euros)

		Gro	auo	Company	
	-	31.12.2011	31.12.2010	31.12.2011	31.12.2010
ASSETS					
Non-current Assets					
Property, Plant and Equipment	10	168.424.141	183.966.254	71.894.418	81.166.955
Investment Property	11	22.404.219	21.559.240	1.271.736	1.382.087
Goodwil	12	39.938.249	42.951.249	-	-
Intangible assets	13	6.736.043	7.175.188	239.402	422.247
Investments in other companies	14	221.777.170	212.412.870	160.089.416	156.510.480
Available for sale investments	16	112.913.415	94.199.739	414.188.370	426.814.420
Other non-current assets	17	1.263.967	2.745.360	433.694	416.762
Deferred tax assets Total Non-current Assets	18	5.396.191 578.853.395	7.594.826 <b>572.604.727</b>	5.114.390 <b>653.231.426</b>	4.703.598 <b>671.416.548</b>
Total Non-current Assets		576.653.375	572.004.727	033.231.420	071.410.546
Current Assets					
Inventories	19	32.853.241	36.559.198	8.631.233	6.820.717
Construction contracts	20	254.767.603	212.080.160	139.951.218	102.971.780
Trade and other receivables	21	333.014.477	388.651.502	248.220.620	224.056.764
Cash and cash equivalents	22	92.161.687	125.379.261	27.342.410	55.955.629
Total Current Assets	-	712.797.008	762.670.121	424.145.481	389.804.890
Total Assets		1.291.650.403	1.335.274.848	1.077.376.907	1.061.221.438
	•				
EQUITY AND LIABLITLIES		45 020 012	45 020 012	45 000 010	45 020 012
Share capital	31	45.039.813 146.676.671	45.039.813 146.676.671	45.039.813 146.676.671	45.039.813
Share premium account Revaluation reserves	31 32	15.936.295	15.233.755	4.630.676	146.676.671 4.630.676
Other reserves	33	23.671.012	23.739.078	19.592.071	19.592.071
Reserves for financial instruments available for sales	34	40.931.706	50.392.314	213.491.730	264.543.666
Cash flow hedging reserve	35	(26.882.024)	(17.206.945)	-	-
Translation exchange differences		5.364.713	343.952	5.904.881	1.146.410
Retained earnings	_	59.180.839	63.387.033	3.820.205	7.678.666
Equity attributable to equity holders of the					
parent (a)		309.919.023	327.605.670	439.156.048	489.307.974
Non-controlling interest (b)	36	13.177.426	15.122.980		
Total Equity (c=a+b)		323.096.450	342.728.650	439.156.048	489.307.974
, , ,	=				
Non-Current Liabilities	٠,	246 702 012	224.016.072	210 450 625	172 720 776
Bank Loans Derivative financial instruments	26 27	246.703.913 1.703.469	234.816.873 2.307.796	218.450.635	172.738.776
Deferred tax liabilities	28	34.298.529	35.227.867	57.185.882	70.041.944
Provisions for retirement benefits	29	5.491.576	6.009.775	2.046.974	2.010.045
Other long-term provisions	30	20.077.835	23.110.114	19.081.586	19.598.729
Total Non-Current Liabilities		308.275.322	301.472.425	296.765.077	264.389.494
Current Liabilities					
Trade and other creditors	23	346.008.094	406.092.201	139.043.292	134.155.487
Income and other tax liabilities	24	15.906.048	28.119.755	9.827.790	18.368.698
Bank overdrafts and loans	25	298.364.489	256.861.817	192.584.700	154.999.785
Total Current Liabilities		660.278.631	691.073.773	341.455.782	307.523.970
	•				
Total Liabilities		968.553.953	992.546.198	638.220.859	571.913.464
	-				
Total Equity and Liabilities	=	1.291.650.403	1.335.274.848	1.077.376.907	1.061.221.438

# J&P - AVAX S.A. STATEMENT OF INCOME FOR THE JANUARY 1st, 2010 TO DECEMBER 31st, 2011 PERIOD (All amounts in Euros except per shares' number)

	_	Group		Company		
	-	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010	
Turnover	1	694.784.550	790.640.106	352.927.076	439.709.680	
Cost of sales	2	(632.439.220)	(711.120.278)	(311.843.088)	(383.821.582)	
Gross profit		62.345.330	79.519.828	41.083.988	55.888.098	
Other net operating income/(expenses)	3	5.856.673	(1.203.685)	1.918.422	3.017.487	
Imperment of goodwill		(3.013.000)	(2.940.000)	(3.013.000)	(8.140.000)	
Administrative expenses	4	(33.624.599)	(33.491.442)	(21.044.952)	(20.806.831)	
Selling & Marketing expenses Income/(Losses) from Investments in	5	(5.766.273)	(9.761.719)	(4.411.352)	(7.842.648)	
Associates	6	9.213.940	15.709.167	4.920.562	5.095.532	
Profit before tax, financial and						
investment results		35.012.071	47.832.149	19.453.668	27.211.638	
Net financial income / (loss)	7	(29.765.359)	(27.365.263)	(19.644.491)	(16.978.463)	
Profit before tax	_	5.246.712	20.466.886	(190.823)	10.233.175	
Tax	8_	(8.961.777)	(14.119.937)	(561.446)	(5.221.169)	
Profit after tax	=	(3.715.065)	6.346.949	(752.269)	5.012.006	
Attributable to: Equity shareholders		(982.339)	5.416.939	(752.269)	5.012.006	
Non-controlling interests		(2.732.726)	930.010	·	=	
		(3.715.065)	6.346.949	(752.269)	5.012.006	
Davis Formings now share (in Fures)		(0.0127)	0.0400	(0.0007)	0.0645	
- Basic Earnings per share (in Euros)		(0,0127)	0,0698	(0,0097)	0,0645	
Weighted average # of shares		77.654.850	77.654.850	77.654.850	77.654.850	
Proposed dividend per share (in € cents)					0,0400	
Profit before tax, financial and investments results and depreciation		60.397.918	76.174.357	34.112.653	47.651.203	

# J&P - AVAX S.A. STATEMENT OF COMPREHENSIVE INCOME FOR THE FISCAL YEAR FROM JANUARY 1st, 2010 TO DECEMBER 31st 2011 (All Amounts in Euros)

	GRO	OUP	COMPANY			
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010		
Profit for the Period	(3.715.065)	6.346.949	(752.269)	5.012.006		
Other Comprehensive Income Exchange Differences on translating						
foreign operations	5.020.761	5.269.444	4.758.471	5.215.730		
Cash flow hedges	(12.093.849)	14.254.774	=	-		
Revalutaion reserves for other assets Reserves for financial instruments	878.174	(212.260)	-	-		
available for sale	(11.825.760)	54.884.818	(63.814.920)	11.345.219		
Tax for other comprehensive income	4.608.287	(10.934.512)	12.762.984	(2.269.044)		
Total other comprehensive income	(13.412.386)	63.262.264	(46.293.465)	14.291.905		
Total comprehensive Income	(17.127.451)	69.609.213	(47.045.734)	19.303.911		
Total comprehensive Income attributable to:						
Equity shareholders	(14.382.007)	68.210.418	(47.045.734)	19.303.911		
Non-controlling interests	(2.745.444)	<u>1.398.795</u> 69.609.213	(47.045.724)	19.303.911		
	<u>(17.127.451</u> )	09.009.213	<u>(47.045.734</u> )	19.303.911		

## J&P - AVAX S.A. CASH FLOW STATEMENT AS AT DECEMBER 31, 2011 (All amounts in Euros)

	Gro	oup	Company		
	1.1-31.12.2011 1.1-31.12.2010		1.1-31.12.2011	1.1-31.12.2010	
Operating Activities					
Profit before tax	5.246.712	20.466.886	(190.823)	10.233.175	
Adjustments for:	22 272 047	25 402 200	11.645.005	12 200 555	
Depreciation (Gains) / losses on fair value of investment	22.372.847	25.402.208	11.645.985	12.299.565	
property	253.910	441.876	110.351	202.325	
Provisions Interest income	(3.550.479) (5.833.113)	3.177.036 (1.891.950)	36.929 (4.041.351)	(2.024.336)	
Interest expense	33.739.315	28.103.315	23.685.842	(1.188.104) 18.166.567	
Goodwill impairment loss	3.013.000	2.940.000	3.013.000	8.140.000	
Losses from financial instruments	1.859.157	1.153.898	- (4.020.562)	- (5.005.533)	
Investment (income) / loss Exchange rate differences	(9.213.940) 1.150.656	(15.709.167) 5.167.935	(4.920.563) 704.605	(5.095.532) 4.935.960	
Change in working capital					
(Increase)/decrease in inventories	3.705.957	(6.063.870)	(1.810.515)	(1.960.442)	
(Increase)/decrease in trade and other receivables	16.629.611	124.308.280	(59.107.724)	56.576.548	
Increase/(decrease) in payables Interest paid	(78.934.204) (33.033.630)	(120.746.994) (27.603.315)	1.639.204 (23.263.367)	(78.790.292) (17.724.937)	
Income taxes paid	(5.612.513)	(5.731.447)	(1.605.542)	(1.962.198)	
Cash Flow from Operating Activities (a)	(48.206.714)	33.414.690	(54.103.969)	1.808.299	
Investing Activities					
Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible	(10.014.958)	(15.414.560)	(3.550.371)	(4.339.911)	
assets (Acquisition)/ disposal of, associates, JVs and other	2.929.762	4.053.225	1.357.593	995.933	
investments	(34.156.855)	(22.262.908)	(56.106.694)	(18.359.657)	
Interest received	4.159.001	1.891.950	2.367.239	1.188.104	
Dividends received	3.878.221	4.668.158	2.616.266	2.892.285	
Cash Flow from Investing Activities (b)	(33.204.829)	(27.064.135)	(53.315.967)	(17.623.246)	
Cash Flow from Financing Activities					
Proceeds from loans	52.684.026	(18.488.868)	83.296.774	2.496.174	
Dividends paid	(4.490.057)	(1.745.639)	(4.490.057)	(1.745.639)	
Cash Flow from Financing Activities (c)	48.193.969	(20.234.507)	78.806.717	750.535	
Net increase / (decrease) in cash and cash					
equivalents (a) + (b) + (c) Cash and cash equivalents at the beginning of the	(33.217.574)	(13.883.952)	(28.613.219)	(15.064.412)	
year	125.379.261	139.263.213	55.955.629	71.020.041	
Cash and cash equivalents at the end of the	02.4/4./07	105 070 0/4	27 242 442	FF 055 / 00	
year	92.161.687	125.379.261	27.342.410	55.955.629	

## J&P - AVAX S.A. ANNUAL STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE JANUARY 1st, 2011 TO DECEMBER 31st 2011 PERIOD (All Amounts in Euros)

#### GROUP

_	Share Capital	Share Premium	Revaluation Reserves	Reserves for financial instruments available for sales	Cash flow hedging reserve	Reserves	Translation exchange differences	Retained earnings	Share Capital & Reserves	Non-Controlling Interests	Total Equity
Changes in Total Equity Balance 31.12.2009	45.039.813	146.676.671	15.403.563	6.484.460	(31.461.719)	23.620.332	(4.925.492)	61.102.414	261.940.042	12.765.908	274.705.950
Profit for the period Other comprehensive income		<u> </u>	(169.808)	43.907.854	14.254.774	<u>-</u>	5.269.444	5.416.939	5.416.939 63.262.264	930.010	6.346.949 63.262.264
Total comprehensive income for the period	<u> </u>		(169.808)	43.907.854	14.254.774	<u>-</u> _	5.269.444	5.416.939	68.679.203	930.010	69.609.213
Transfer of reserves Other movements	-	-	-	-	-	118.746	-	(26.126)	92.620		92.620
Dividends Addition of minority intrest	-	<del>_</del>		<del>_</del>	<del>_</del>			(3.106.194)	(3.106.194)	1.427.062	(3.106.194) 1.427.062
Balance 31.12.2010	45.039.813	146.676.671	15.233.755	50.392.314	(17.206.945)	23.739.078	343.952	63.387.033	327.605.670	15.122.980	342.728.650
Changes in Total Equity											
Net profit for the period  Other income for the period		<del>-</del>	702.540	(9.460.608)	(9.675.079)	<del>-</del>	5.020.761	(982.339)	(982.339) (13.412.386)	(2.732.726)	(3.715.064) (13.412.386)
Total comprehensive income for the period			702.540	(9.460.608)	(9.675.079)		5.020.761	(982.339)	(14.394.725)	(2.732.726)	(17.127.451)
Transfer of reserves Dividends								(3.106.192)	(3.106.192)	-	(3.106.192)
Other movements  Addition of non-controlling interests						(68.066)	-	(117.663)	(185.730)	-	(185.730)
Balance 31.12.2011	45.039.813	146.676.671	15.936.295	40.931.706	(26.882.024)	23.671.012	5.364.713	59.180.839	309.919.023	787.172 13.177.426	787.172 323.096.450
COMPANY	Share Capital	Share Premium	Revaluation Reserves	Reserves for financial instruments available for sales	Cash flow hedging reserve	Reserves	Translation exchange differences	Retained earnings	Share Capital & Reserves	Non-Controlling Interests	Total Equity
Changes in Total Equity											
Balance 31.12.2009	45.039.813	146.676.671	4.630.676	255.467.491	-	19.592.071	(4.069.320)	5.772.855	473.110.257	-	473.110.257
Profit for the period  Other comprehensive income				9.076.175	<u> </u>		5.215.730	5.012.006	5.012.006 14.291.905		5.012.006 14.291.905
Total comprehensive income for the period				9.076.175			5.215.730	5.012.006	19.303.911		19.303.911
Transfer of reserves						-		-	-		-
Other movements Dividends	_	_	_	_	_	_	_	(3.106.194)	(3.106.194)	_	(3.106.194)
Balance 31.12.2010	45.039.813	146.676.671	4.630.676	264.543.666		19.592.071	1.146.410	7.678.666	489.307.974		489.307.974
Changes in Total Equity											
Net profit for the period  Other income for the period		<del>-</del>	<del>-</del>	(51.051.936)	<del>-</del>	<del></del>	4.758.471	(752.269) 	(752.269) (46.293.465)	<u>-</u>	(752.269) (46.293.465)
Total comprehensive income for the period				(51.051.936)			4.758.471	(752.269)	(47.045.734)		(47.045.734)
Transfer of reserves											
Dividends  Balance 31.12.2011		<u>-</u>		<del>_</del>	<del></del>			(3.106.192)	(3.106.192)	<del></del>	(3.106.192)
The following notes are integral part of the Financial States	45.039.813	146.676.671	4.630.676	213.491.730	-	19.592.071	5.904.881	3.820.205	439.156.048		439.156.048 31



#### Notes and accounting policies

#### A. ABOUT THE COMPANY

#### A.1 General Information about the Company and the Group

J&P-AVAX S.A. was listed on the Athens Stock Exchange's Main Market in 1994 (then incorporated as AVAX S.A.) and is based in Marousi, in the Attica prefecture. It boasts substantial expertise spanning the entire spectrum of construction activities (infrastructure projects, civil engineering, BOTs, precast works, real estate etc) both in Greece and abroad.

In 2002, former AVAX S.A. merged with its subsidiaries J&P (Hellas) S.A. and ETEK S.A. and was renamed into J&P-AVAX S.A, whereas another 100% subsidiary unit, namely ETETH S.A., merged with its own subsidiary AIXMI S.A. The new business entities which evolved out of these mergers made use of Law 2940/2001 on contractors' certification for public works. The Group's leading company J&P-AVAX S.A. was awarded a  $7^{th}$ -class public works certificate, which is the highest class available, whereas ETETH S.A. acquired a  $6^{th}$ -class certificate and PROET S.A. entered the new public works certification registry with a  $3^{rd}$ -class certificate, which was upgraded to  $4^{th}$ -class towards the end of 2005. In the year 2007 J&P Avax SA acquired the subsidiary Athena SA.

#### A.2 Activities

Group strategy is structured around four main pillars:

#### Concessions

- Intense presence in concession project tenders, to maintain a substantial backlog of projects and secure long-term revenue streams
- Strengthening the project finance business unit and expanding our network of specialized external business partners (design consultants, financial and insurance advisors, legal firms) to enhance the Group's effectiveness in bidding for concession projects and maximize the return from their operation by means of financial risk management

#### Business Activities

- Development along the lines of major international construction groups, diversifying revenue through expansion into related business areas, eg environmental projects, facility maintenance & management, waste management, maintenance of large infrastructure projects, and management of large facilities constructed towards the Athens 2004 Olympic Games
- Pursuit of synergies of various business activities on Group level

#### Real Estate

- Selective investment in quality projects offering high aesthetics and status, focused mainly on the residential and vacation housing sectors, as well as in select commercial and real estate projects
- Advisory services and development of new markets and products, such as retirement villages

#### • Other Activities

- Participation in BOT infrastructure projects for the reconstruction of neighboring counties and regions (Eastern & SE Europe, Middle East, North Africa) in collaboration with J&P Overseas and other international partners with long local presence and expertise
- Promotion of the use of precast technology



#### B. FINANCIAL REPORTING STANDARDS

J&P-AVAX S.A.'s consolidated accounts for the period running from January 1st, 2011 to December 31st, 2011 are prepared in accordance with the 'historic cost' principle, inclusive of adjustments in various items on both sides of the balance sheet, as well as on the 'going-concern' principle and conform to the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the interpretations issued by IASB's International Financial Reporting Interpretation Committee (IFRIC) which have been adopted by the European Union.

IASB has issued a series of standards referred to as «IFRS Stable Platform 2005». The Group applies the IFRS Stable Platform 2005 since January 1, 2005 which includes the following standards:

I.A.S. 1	Presentation of Financial Statements
I.A.S. 2	Inventories
I.A.S. 7	Cash Flow Statements
I.A.S. 8	Accounting Policies, Changes in Accounting Estimates and Errors
I.A.S. 10	Events after the Balance Sheet Day
I.A.S. 11	Construction Contracts
I.A.S. 12	Income Taxes
I.A.S. 14	Segment Reporting
I.A.S. 16	Property, Plant and Equipment
I.A.S. 17	Leases
I.A.S. 18	Revenue
I.A.S. 19	Employee Benefits
I.A.S. 20	Accounting for Government Grants and Disclosure of Government Assistance
I.A.S. 21	The Effects of Changes in Foreign Exchange Rates
I.A.S. 23	Borrowing Costs
I.A.S. 24	Related Party Disclosures
I.A.S. 26	Accounting and Reporting by Retirement Benefit Plans
I.A.S. 27	Consolidated and Separate Financial Statements
I.A.S. 28	Investments in Associates
I.A.S. 31	Interests in Joint Ventures
I.A.S. 32	Financial Instruments: Disclosure and Presentation
I.A.S. 33	Earnings per Share
I.A.S. 34	Interim Financial Reporting
I.A.S. 36	Impairment of Assets
I.A.S. 37	Provisions, Contingent Liabilities and Contingent Assets
I.A.S. 38	Intangible Assets
I.A.S. 39	Financial Instruments: Recognition and Measurement
I.A.S. 40	Investment Property
I.F.R.S. 1	First-Time Adoption of International Financial Reporting Standards
I.F.R.S. 3	Business Combinations
I.F.R.S. 5	Non-Current Assets Held for Sale and Discontinued Operations
I.F.R.S. 7	Financial Instruments: Disclosures
I.F.R.S. 8	Operating segments

The policies referred to hereafter are applied consistently to all time periods covered in the accounts.

Preparing Financial Statements under IFRS requires the use of estimates and opinions while applying Company accounting methods. Any important assumptions made by Company management in applying those accounting methods have been noted when deemed necessary.



#### C. BASIC ACCOUNTING PRINCIPLES

The Group consistently applies the following accounting principles in preparing the attached Financial Statements:

#### C.1. Business Combinations (I.F.R.S. 3)

**Investments in Subsidiaries**: All companies managed and controlled, either directly or indirectly, by another company (parent) through ownership of a majority share in the voting rights of the company in which the investment has been made. Subsidiaries are fully consolidated (full consolidation) with the purchase method starting on the date on which their control is assumed, and are excluded from consolidation as soon as their control is relinquished.

Acquisitions of subsidiaries by the Group are entered according to the purchase method. Subsidiary acquisition cost is the fair value of all assets transferred, of all shares issued and all liabilities at the acquisition date, plus any costs directly related to the transaction. The specific assets, liabilities and contingent liabilities acquired through a business combination are accounted for at their fair values irrespective of the percentage of participation. The acquisition cost in excess of the fair value of the acquired net assets is entered as goodwill. Should the total acquisition cost fall short of the fair value of the acquired net assets, the difference is directly entered in the Income Statement.

Intragroup sales, balances and un-realised profits from transactions among Group companies are omitted. Losses among Group companies (un-realised on a Group level) are also eliminated, except when the transaction provides evidence of impairment of the transferred asset. The accounting principles of subsidiaries have been amended for uniformity purposes relative to those adopted by the Group.

At the Company's balance sheet, investment in subsidiaries is stated at cost less loss from impairment, if any. IAS 36 Impairment of Assets requires an impairment test if there is any indication that an asset is impaired.

**Investments in Associates:** All companies which the Group may influence significantly but do not qualify for subsidiary or Joint Venture status. The Group's assumptions call for ownership between 20% and 50% of a company's voting rights to have significant influence on it. Investments in associates are initially entered in the Company's books at cost and subsequently consolidated using the equity method.

The Group's share into the profit or loss of associates following the acquisition is recognised into the Income Statement, whereas the share into changes in capital reserves following the acquisition is recognised into the reserves. Accumulated changes affect the book value of investments in associates. When the Group's participation into the financial loss of an associate is equal to or exceeds its participation in the associate, inclusive of provisions for bad debts, the Group does not recognise any further losses, except when covering liabilities or making payments on behalf of the associate, or taking other actions as part of its shareholder relationship.

Unrealised profits from transactions between the Group and its associates are omitted according to the participation of the group into those associates. Unrealised gains are omitted, unless the transactions suggest impairment of the transferred assets. Accounting principles of associates have been amended for uniformity purposes relative to those adopted by the Group.

Intragroup balances and transactions, along with Group profits arising from intragroup transactions which have yet to be concluded on a Group level, are eliminated in the consolidated Financial Statements.

#### Investments in Joint Ventures: Joint Venture types:

- 1) Joint Ventures with assets under joint control
- 2) Joint Ventures with activities under joint control

Those joint ventures do no concern the set up of a company, a partnership or other entity which is separate to the joint venture parties.



Separate accounting book-keeping and financial reporting is not required for the joint venture. Therefore, joint ventures maintain tax records and prepare financial reports merely for fiscal purposes.

Assets, liabilities, income and expenses are recognised in the financial reports of the joint venture parties.

3) joint venture as an entity under joint control, in which a company, a partnership or another entity is set up

Joint ventures of this type keep their own accounting books, prepare financial reports and are subject to the following consolidation methods according to the degree of control and influence by the Group. More specifically:

- a) participation in joint ventures with joint control
- b) participation in joint ventures with significant influence
- c) participation in joint ventures without significant influence (there may be scope for significant influence, but the joint venture partner chooses not to use it)

In case (a), the proportionate consolidation method is applied, ie joint ventures' balance sheets and Income Statements are consolidated either on a line-by-line basis.

In case (b), the equity method is applied, the investment being treated as an associate.

In case (c), the investment is booked at acquisition cost.

#### **Group Structure**: J&P-AVAX Group fully consolidates the following subsidiaries:

Company	% of J&P-AVAX's	Fiscal Years
	SA participation	not tax audited
J&P-AVAX, Athens	Parent	2010-2011
ETETH S.A., Salonica	100%	2007-2011
ELVIEX Ltd, Ioannina	60%	2010-2011
PROET S.A., Athens	100%	2010-2011
J&P Development, Athens	100%	2010-2011
TASK J&P-AVAX S.A., Athens	100%	2010-2011
S.C."ISTRIA DEVELOPMENTS" S.R., Romania	98%	2005-2011
CONCURRENT, Romania	95%	2005-2011
SC BUPRA DEVELOPMENT SRL, Romania	99,93%	2005-2011
SOPRA AD, Bulgaria	99,99%	2005-2011
J&P-AVAX IKTEO, Athens	94%	2010-2011
SC FAETHON DEVELOPMENTS SRL, Romania	100%	2006-2011
ATHENA SA, Athens	80,54%	2011
ANEMA S.A., Athens	100%	2010-2011
ANEMA E.E., Athens	100%	2010-2011
SY-PRO S.A., Larissa	60%	2007-2011
E-CONSTRUCTION S.A., Athens	100%	2010-2011
MONDO TRAVEL (ex.TERRA FIRMA S.A.), Athens	99,999%	2010-2011
J&P AVAX CONCESSIONS S.A. (ex. EVIA REAL ESTATE), Athens	99,967%	2008-2011
ATHENS MARINA S.A., Athens	78,2553%	2009-2011
J&P AVAX POLSKA, Poland	100%	2009-2011
JPA TRIKALA, Athens	100%	2010-2011
JPA KORINTH, Athens	100%	2010-2011



Furthermore, in the consolidated financial statements of J&P Avax SA the following subsidiaries of Athena SA are included using the fully consolidation method:

Company	% of Athena's SA participation	Fiscal Years not tax audited
ATHENA LIBYA, Libya	65%	-
ATHENA CONCESSIONS S.A., Athens	99%	2005-2011
ARCAT SA, Egaleo Attiki	100%	2010-2011
ERGONET SA, Athens	51%	2010-2011
ATHENA ROMANIA SRL, Romania	100%	-

The Group consolidates the following associates using the equity method:

5N S.A., Athens	45,00%
Athens Car Parks S.A., Athens	20,00%
Attica Diodia S.A., Athens	30,84%
Attiki Odos S.A., Athens	30,83%
POLISPARK S.A., Athens	22,39%
3G, Athens	50,00%
STACY INVESTMENTS Sp.zo.o. Warsaw Poland	50,00%
CAR PARK N.SMIRNI, Athens	20,00%
LEISURE PARKS S.A.(KANOE-KAYAK), Athens	29,62%
LEISURE PARKS OPERATIONS, Athens	25,00%
CYCLADES ENERGY CENTER, Athens	45,00%
SC ORIOL REAL ESTATES, Romania	50,00%
SALONICA PARK, Athens	24,40%
AEGEAN MOTORWAY S.A., Larissa	21,25%
GEFYRA OPERATION S.A., Athens	21,55%
GEFYRA S.A., Athens	20,53%
PIRAEUS ST.NICOLAS CAR PARK S.A., Athens	45,00%
MARINA LEMESSOU S.A., Lemessos	33,50%
METROPOLITAN ATHENS PARK S.A., Athens	22,91%
VOLTERRA S.A. (ex.ARGESTIS S.A.), Athens	50,00%
STARWARE ENTERPRISES LTD, Cyprus	50,00%
ELIX S.A., Athens	32,67%

Furthermore, in the consolidated financial statements of J&P Avax SA the following associates of Athena SA are included using the equity method:

Company	% of Athena's SA participation
LEFKADAS MARINE PORT SA, Greece	26,64%
VAKON SA, Greece	25,00%
VIOENERGEIA S.A., Greece	45,00%
ATHENA MICHANIKI OE, Greece	50,00%
ATHENA EMIRATES LLC, United Arab Emirates	49,00%
SC ECO S.A., Romania	24,41%



The following are the joint ventures in which the group participates and are consolidated proportionately:

### Proportionate consolidation by 100% (complete consolidation)

1.	J/V J&P - AVAX S.A ETETH S.A., Athens (SMAEK)	100.00%
2.	J/V J&P - AVAX S.A. – ETETH S.A., Athens (Suburban Railway)	100.00%

The Proportionate consolidation by 100% has the same results with the complete consolidation  $\underline{\text{Proportionate consolidation}}$ 

<del>.</del>	ordenate consolidation.	
3.	J/V J&P-AVAX S.A "J/V IMPREGILO SpA -J&P-AVAX S.A EMPEDOS S.A.", Athens	66.50%
4.	J/V AKTOR S.A J&P - AVAX S.A ALTE S.A ATTIKAT S.A ETETH S.A PANTECHNIKI S.A EMPEDOS S.A., Athens	30.84%
5.	J/V J&P-AVAXS.A EKTER A.E - KORONIS S.A., Athens	36.00%
6.	J/V J&P-AVAX S.A VIOTER S.A., Athens	50.00%
7.	J/V J&P AVAX S.A INTL TAPESTRY CENTRE, Athens	99.90%
8.	J/V ETETH S.A J&P-AVAX S.A TERNA S.A PANTECHNIKI S.A., Athens	47.00%
9.	J/V QATAR - J&P – AVAX SA - JOINT VENTURE, Qatar	25.00%
10.	J/V TOMES S.A ETETH S.A., Chania	50.00%
11.	J/V J&P - AND J&P - AVAX GERMASOGEIA, Cyprus	75.00%
12.	J/V AKTOR A.T.E - AEGEK S.A J&P-AVAX S.A SELI S.p.A, Athens	20.00%
13.	J/V J&P AVAX S.A – J&P Ltd, Cyprus	75.00%
14.	J/V "J/V AKTOR SA – DOMOTEXNIKH S.A. THEMELIODOMI S.A." – TERNA S.A – ETETH S.A., Salonica	25.00%
15.	J/V J&P AVAX S.A. – FCC CONSTRUCCION S.A, Athens	49.99%
16.	J/V ETETH SA – GANTZOULAS SA – VIOTER SA, Athens	40.00%
17.	J/V APION KLEOS (ELEFSINA-PATRA), Elefsina	17.00%
18.	J/V J&P AVAX SA – EKTER SA, Athens	50.00%
19.	J/V CONSTRUCTION MALIAKOS – KLEIDI, Larissa	15.70%
20.	J/V MAINTENANCE ATT.ODOS, Athens	30.84%
21.	J/V SUBURBAN RAILWAY, SKA PIRAEUS, PHASE B', Athens	33.33%
22.	J/V QUEEN ALIA AIRPORT, Jordan	50.00%
23.	J/V J&P AVAX -ATHENA(Limassol), Cyprus	60.00%
24.	J/V J&P – EDRACO – SINTEHNIKI (OTE BUILDINGS), Patra	50.00%
25.	J/V ERGOTEM ATEVE – KASTOR S.A. – ETETH S.A., Athens	15.00%
26.	J/V J&P-AVAX - HOCHTIEF FAC.MAN.HELLAS, Athens	50,00%
27.	J/V AKTOR - J&P-AVAX OTE NETWORKS, Athens	50,00%
28.	J/V J&P-AVAX – ATHINA SA (FA-275), Athens	65,00%
29.	J/V AKTOR – J&P-AVAX – INTRAKAT (Road Line Tripoli-Kalamata-Moreas), Athens	15,00%

Furthermore, the following are the joint ventures in which the Athena SA participates and are consolidated proportionately:



### Proportionate consolidation by 100% (complete consolidation)

Propo	ortionate consolidation by 100% (complete consolidation)		0, 6
	Company	HEAD OFFICE	% of Athena's SA participation
30.	J/V ATHENA - SNAMPROGETTI	Athens	100.00%
Propo	ortionate consolidation		
	Company	HEAD OFFICE	% of Athena's SA participation
31.	J/V ATHENA - KONSTADINIDIS	Athens	50.00%
32.	J/V ATHENA - FCC	Athens	50.00%
33.	J/V ATHENA - BARESEL - ATTIKAT	Athens	34.00%
34.	J/V ATHENA - LAND & MARINE	Athens	46.88%
35.	J/V ATHENA - DOMIKI KRITIS	Athens	50.00%
36.	J/V ATHENA – ERGOASFALTIKI	Larissa	50.00%
37.	J/V ATH-THEMEL.TECHKONTSABRAS	Athens	25.00%
38.	J/V ATH-EL.TECHTHEM-PASSPERIBALLON	Thessaloniki	28.00%
39.	J/V ATHTHEMEL.TECH KTIPIO BITIOFOR	Athens	33.33%
40.	J/V PLATAMONA	Athens	19.60%
41.	J/V ATHENA – PROODEFTIKI (CORABIA)	Athens	60.00%
42.	J/V AKTOR - ATHENA - EBEDOS (IBC)	Athens	26.00%
43.	J/V ATHENA - EKAT ETAN AE	Athens	55.00%
44.	J/V BIOTER – ATHENA	Athens	50.00%
45.	J/V GEFIRA	Athens	7.74%
46.	J/V ATHENA - THEM ATTIKAT (ERMIS)	Athens	33.33%
47.	J/V THEMEL.TECHNATHENA -PASS-GIOVANI	Athens	26.67%
48.	J/V AKTOR - THEM/DOMI - ATHENA (A403)	Athens	33.33%
49.	J/V THEM/MI-ATHENA -KOROTZIS (IKAROS)	Athens	33.33%
50.	J/V ATHENA - AKTOR (MAKEDONIA)	Athens	70.00%
51.	J/V ARCHIRODON - ERGONET	Athens	22.95%
52.	J/V TSO-ARCHIRODON - ERGONET	Athens	25.50%
53.	J/V TOURIST PORT OF LEUKADA	Athens	22.50%
54.	J/V MHCHANIKI - ATHENA (MPC)	Athens	50.00%
55.	J/V DODONI MOCHLOS - ATHENA	Athens	50.00%
56.	J/V 6th PROBLITA O.L.TH – A1	Athens	55.56%
57.	J/V POSIDON	Athens	16.50%
58.	J/V PROODEFTIKI - ATHENA (CRAIOVA)	Athens	35.00%
59.	J/V TERNA - ATHENA (ARACH PERISTERI)	Athens	37.50%
60.	J/V AKTOR - ATHENA - THEMEL. (KALATRAVA)	Athens	29.00%
61.	J/V ARCHIRODON - ATHENA (THISIO)	Athens	50.00%
62.	J/V AKTOR - ATHENA THEMEL. (OAKA)	Athens	21.10%
63.	J/V ATTIKAT - ATHENA (AG. KOSMAS)	Athens	40.00%
64.	J/V ERETVO - ATHENA - ROUTSIS	Athens	25.00%



65.	Κ/Ξ ΑΚΤΩΡ - ΑΘΗΝΑ (ΞΗΡΑΝΣΗ ΙΛΥΟΣ)	Athens	50.00%
66.	PSITALIA NAFTIKI ETERIA	Athens	33.33%
67.	J/V AKTOR - THEMELIODOMI - ATHENA (A380)	Athens	33.33%
68.	J/V AKTOR - ATHENA EBEDOS (IBC MAINTEN.)	Athens	26.00%
69.	J/V TERNA - ATHENA (IOANNINA - METSOBO)	Athens	37.50%
70.	J/V ATHENA - MECHANIKI (SKARFEIA)	Athens	50.00%
71.	J/V ATHENA - IMEK HELLAS AE	Athens	99.00%
72.	J/V ATHENA - AKTOR (A425)	Athens	50.00%
73.	J/V MOCHLOS - ATHENA (TUNNEL S2)	Athens	50.00%
74.	J/V ATHENA - AKTOR (B' PHASE)	Athens	50.00%
75.	J/V AKTOR - ATHENA (A-417)	Athens	70.00%
76.	J/V AKTOR - ATHENA (BUCHAREST)	Athens	50.00%
77.	J/V CONSTRUCTION MALIAKOS - KLEIDI	Larissa	5.00%
78.	CONSTRUCTION J/V APION KLEOS	Elefsina	4.00%
79.	J/V ATHENA – AKTOR (A435)	Athens	50.00%
80.	J/V ATHENA – AKTOR (A438)	Athens	50.00%
81.	J/V ATHENA – AKTOR (A437)	Athens	50.00%
82.	J/V AKTOR - ATHENA (F8781)	Athens	50.00%
83.	J/V AKTOR - ATHENA (D8642)	Athens	50.00%
84.	J/V AKTOR - ATHENA - GOLIOPOULOS (A-440)	Athens	48.00%
85.	J/V J&P-AVAX - ATHENA SA (FA-275)	Athens	35,00%
86.	J/V TECHNIKI 2000 - ERGONET	Athens	50,00%
87.	J/V D.SIRDARIS & CO - ERGONET	Athens	15,30%
			-

The following Joint Ventures are not included in current period's financial statements in comparison with those of previous one because the projects are now completed:

1.	J/V ATHENA - GKOYNTAS/SPILIOTOPOULOS	Athens	70.00%
2.	J/V ATHENA-KOSTADINIDIS (FLISVOS)	Athens	66.67%
3.	J/V KONATHEDRASI-DOMIKI (AG.KOSM.)	Athens	25.00%
4.	J/V KONS ATHENA - (AG. KOSMAS A')	Athens	50.00%
5.	J/V ATHENA-AKTOR (LASPI)	Athens	50.00%
6.	J/V ERGONET - ARCHIRODON	Athens	25.50%
7.	J/V PAPADAKIS - ATHENA (VRILISSIA)	Athens	50.00%

The following Joint Ventures whose projects are now completed and which are in the process of dissolution, were not included in the proportional consolidation due to minor materiality effect in the Group's Financial Statement. The financial results (profit/ loss) of those Joint Ventures in the Group's Financial Statements of 2008 were consolidated using the equity method.

J/V J&P - AVAX SA - DRAGADOS Y CONSTRUCTION, Ethiopia 50.00% J/V J&P-AVAX S.A. - ETETH S.A., Athens (Gefyra Staurou) 100.00% J/V J&P-AVAX AE - ETETH S.A., Athens (Podoniftis) 100.00% J/V J&P-AVAX S.A. - ETETH S.A., Athens (S.E.A) 100.00% J/V J&P - AVAX S.A. - ETETH S.A., Athens (Olympic Ring) 100.00% J/V J&P-AVAX S.A.-ETETH S.A. -EMPEDOS S.A. -GENER S.A., Salonica 73.50% J/V J&P - AVAX S.A. - AKTOR S.A. - VIOTER A.E - TERNA S.A., Athens 20.00% J/V ETETH S.A. - J&P-AVAX S.A. - TERNA S.A. - PANTECHNIKI S.A., Athens 47.00% J/V AKTOR S.A. - J&P-AVAX S.A., Athens 44.00% J/V PANTECHNIKI S.A. - AKTOR S.A. - J&P-AVAX S.A., Athens 33.33% J/V J&P-AVAX S.A. -



KL.ROUTSIS S.A., Athens 50.00% J/V AKTOR A.T.E - J&P-AVAX S.A., Athens 50.00% J/V ΕΔΡΑΣΗ ΨΑΛΛΙΔΑΣ S.A. - J&P- AVAX S.A. - EKAT ETAN S.A. - ATOMON S.A. - HELIOHORA S.A. - ATHENA S.A., Athens 20.00% J/V AKTOR S.A. - J&P AVAX S.A., Athens 52.00% J/V J&P-AVAX S.A. - ETETH S.A. -EMPEDOS S.A., Salonica 73.86% J/V ETETH S.A.-TASKOUDIS-POLYMETRIKI Ltd, Athens 44.00% J/V ETETH S.A. - STOYANNOS - POLYMETRIKI Ltd, Athens 44.50% J/V ETETH S.A. - KL.ROUTSIS S.A., Salonica 50.00% J/V AKTOR S.A. - PANTECHNIKI S.A. - J&P - AVAX S.A., Athens 25.00% J/V AKTΩP S.A. - PANTECHNIKI S.A. - J&P-AVAX S.A., Athens 25.00% J/V J&P - AVAX A.E - GENERALE LOCATION, Athens 50.00% J/V J&P - AVAX A.E - GENERALE LOCATION, Athens 50.00% J/V J&P - AVAX SA -NATIONAL WHEEL J&P L.L.C., UAE 20.00% J/V J&P - AVAX SA - AKTOR SA, Athens 70.58% J/V PROET S.A. - KL.ROUTSIS S.A., PEZOGEFYRA HSAP, Athens 50.00% J/V J&P AVAX SA - AKTOR SA -IME B' PHASE (CONTRACTOR), Athens 50.00%, J/V J&P - AVAX S.A. - ETETH S.A., Athens (Subcontractor Suburban Railway), J/V J&P - AVAX S.A. - PROET S.A., Athens (Park of Lavrio), J/V J&P-AVAX - VIOTER S.A. - TERNA S.A. , Athens, J/V AKTOR S.A. - J&P - AVAX S.A. - PANTECHNIKI S.A., Athens, J/V "J/V AEFEK S.A. - AKTOR S.A. -SELI" -J&P-AVAX S.A., Athens, J/V J&P-AVAX S.A. -VIOTER S.A.-HELIOHORA S.A., Athens, J/V PANTECHNIKI S.A. - J&P-AVAX S.A. - VIOTER S.A., Athens, J/V VINCI CONSTRUCTION Grand Projects - ATHENA S.A. - PROODEFTIKI S.A. - AKTOR S.A. - J&P-AVAX S.A. - PANTECHNIKI S.A., Athens, J/V AKTOR S.A. - J&P AVAX S.A. -PANTECHNIKI S.A., Athens, J/V ANASTILOTIKI SA - TH.KARAGIANNIS SA - GETEM SA - ETETH SA, Athens, J/V TOMES S.A. - THEMELI S.A., Chios, J/V J&P - AVAX SA - THEMELIODOMI S.A., Bulgaria, J/V EDRASIS C. PSALLIDAS S.A. - J&P. AVAX S.A., Romania, J/V J&P-AVAX S.A. - TERNA S.A. - ETETH S.A, Athens, J/V ELIASA MICHAIL-GABRYIL-PROET S.A. Athens, J/V ELIASA MICHAIL-GABRYIL- SBERONIS ALEXANDROS -PROET S.A., Salonica, J/V ETETH S.A. - TOMES S.A., J/V AKTOR ATE-J&P AVAX SA-TERNA SA-IME A' PHASE, Athens, J/V AKTOR ATE-J&P AVAX SA-TERNA SA-IME A' PHASE, Athens, J/V PROET SA - PANTEHNIKI SA - VIOTER SA, Athens, J/V J&P AVAX S.A. - ROUTSIS S.A., Athens, J/V 50 PROKAT 2006 B, Athens, J/V ATHENA - ARCHIMIDIS (OLP V), Athens, J/V ATHENA - ARCHIMIDIS (OLP III), Athens, J/V ATHENA - ROUTSIS (CAR TERMINAL), Athens J/V ATTIKAT A.T.E - PANTEXNIKH SA - J&P AVAX SA-EMPEDOS SA, Marousi, 25%, J/V J&P AVAX SA - ATE GNONON, Marousi, 50%, J/V J&P ABAX SA - AKTOR ATE, Athens, 50%, J/V J&P-ABAX SA -AKTOR SA , Marousi, 50%, J/V ATTIKOY AGOGOY KAYSIMON, Xalandri, 26.79%, J/V J&P ABAX SA-ATTIKAT ATE, Marousi, 90%, J/V J&P AVAX SA-GENER SA 65%, J/V AVAX SA 6 AKTOR SA-J&P AVAX SA-EMPEDOS SA -ETETH SA,Athens,50%, J/V AKTOR SA-J&P/ABAE AE ,Athens,50%, J/V J&P ABAE AE -AKTOR SA ,Marousi,50%, J/V J&P AVAX SA-TERNA SA-EUKLEIDHS ATE, Marousi, 35%, J/V AKTOR SA-J&P ABAX SA , Athens, 50%, J/V J&P AVAX SA-AKTOR SA-VAMED ENG.GMBH & KO KG,Athens,33.80%, J/V J&P AVAX SA-EMPEDOS SA ,Kifisia,50%, J/V ELLINIKH TEXNODOMIKH SA-TERNA SA-GNOMON ATE-J&P AVAX SA-IMEC GMBH, Athens, 24%, J/V J&P AVAX SA-EDRASH PSHALLIDAS ATE, Athens,50%, J/V AEGEK-J&P AVAX SA-KL. ROUTSIS SA,Athens,40%, J/V J&P AVAX SA-TEXNODOMH AFOI TRAYLOU ABETTE-KL. ROUTSHS SA,Athens,33.33%, J/V J&P AVAX SA- TEXNODOMH AFOI TRAYLOU ABETTE-KL. ROUTSHS SA, Athens, 33.33%, J/V MICHANIKI SA-J&P AVAX SA-ATHHNA AETB-MOXLOS SA ,Kalamaki,24.50%, J/V J&P AVAX SA-AKTOR SA ,Athens,48%, J/V J&P AVAX SA-ERETBO AE, Athens, 80%, J/V PROODEUTIKH ATE- ATTIKAT ATE-ATEMKE ATE -J&P AVAX SA,Athens,20%, J/V J&P AVAX SA-KL. ROUTSHS SA,Athens,90%, J/V GNOMON ATE-J&P AVAX SA-J/V ATEBE-ARXIMHDHS ATE,Kifisia, 33%, J/V J&P AVAX SA-ATHINAIKH TEXNIKH SA-TH. KARAGIANNHS SA,Athens,33.33%, J/V ABAX SA - TEXNODOMH ATE, Mosxato,50%, J/V ERGOY SKOPEYTIRIOY MARKOPOULOU, Marousi,50%, J/V SIGALAS SA-J&P AVAX SA-ALTE SA -A. XARHS & SIA EE, Psixiko, 22.22%, J/V AKTOR SA -J&P AVAX SA-ETETH SA ,Xalandri, 50%, J/V AKTOR SA-J&P AVAX SA-ETETH SA, Thessaloniki,57%, J/V AKTOR SA -J&P AVAX SA ,Athens,80%, J/V J&P AVAX SA-KL. ROUTSHS SA, Athens, 66.67%, J/V AKTOR SA -J&P ABAX SA -ETETH SA, Xalandri, 49%, J/V J&P AVAX SA-KL. ROUTSHS SA,Athens,66.67%, J/V J&P AVAX SA-EUKLEIDHS - DOMOS SA-PROET SA-BETANET AEBE-J/V J&P AVAX SA-EUKLEIDHS, Athens, 39%, J/V J&P AVAX SA-EDRASH PSALLIDAS ATE, Athens, 50%, J/V J&P AVAX SA-ETANE ATE Athens, 50%, J/V AKTOR SA-J&P AVAX SA-ETETH SA,Xalandri,66.66%, J/V KL.ROUTSHS SA-J&P AVAX SA-KOURTIDHS SA,Athens,33.33%, J/V SYMPAROMARTOYNTA ERGA METRO, Xalandri, 26,7873%, J/V J&P AVAX SA-EKTER SA, Athens, 50%, J/V SIGALAS SA-J&P AVAX SA-ALTE SA,Psixiko,33.33%, J/V "J/V SIGALAS SA-GNOMON ATE-J&P AVAX SA,Psixiko,33.33%, J/V 'J/V PANTEXNIKH SA- EMPEDOS SA-EMPEDOS SA-PANTEXNIKH SA-J&P AVAX SA, Psixiko, 12.50%, J/V J&P AVAX SA - OLYMPIOS ATE - K.KOUBARAS- N. GERARXAKHS - Z.MENELAOS-N.XATZHXALEPLHS, Athens, 15%, J/V **AKTOR** SA-J&P **AVAX** SA-N.GERARXAKHS-K.KOUBARAS, Athens, 48%, J/V AKTOR SA-J&P AVAX SA-EMPEDOS SA -EKTER SA-DIEKAT ATE-ALTE ATE-TERNA SA, Athens, 20%, J/V ATTIKAT ATE-J&P AVAX SA, Amfissa, 25%, J/V J&P AVAX SA-GENER SA,Athens,50%, J/V J&P AVAX SA-AKTOR SA ,Marousi,35%, J/V AKTOR SA-J&P AVAX SA,Athens,50%, J/V J&P AVAX SA-EUKLEIDHS SA,Athens,50%, J/V TERNA SA-AKTOR SA-J&P AVAX SA,Athens,1%, J/V TERNA SA-AKTOR SA-J&P AVAX SA,Athens,1%, J/V J&P ABAX SA -J/V KL. ROUTSHS SA-KLAPADAKHS-POLITHS, Athens, 50%, J/V 'J/V AKTOR SA-ANASTHLOTIKH ATE-AKTOR SA-ANASTHLOTIKH ATE-LAMDA TEXNIKH SA-J&P AVAX SA-INTERTOP SA -KOURTIDHS SA, Xalandri, 28.56%, J/V J&P AVAX SA-N. LIANDRAKHS, Hrakleio ,80%, J/V AKTOR SA -J &P AVAX SA ,Xalandri,40%, J/V J&P AVAX SA-BIOTER



SA-IDEAL MEDICAL PRODUCTS SA, Marousi,35.17%, J/V J&P-AVAX SA -GENERALE LOCATION SA ,Marousi,50%, J/V J&P-ABAX SA-GENERALE LOCATION,Marousi,50%, J/V J&P AVAX SA -BIOTER SA,Thessaloniki,65%, J/V AKTOR SA -J&P AVAX SA ,Xalandri,50%, J/V J&P ABAX SA- ELTER SA -SARANTOPOULOS SA, P. Faliro, 18%, J/V TEXNODOMH ABETE-J& P ABAX SA-EKTER SA-TELAMON SA ,Mosxato,30%, J/V J&P AVAX SA - GNOMON SA,Kifisia,50%, J/V OAKA TENNIS,Xalandri,16.67%, J/V KARAHLIAS -TRAXANAS-TSEPELH-ZAGARH-J&P AVAX SA,Amfissa,10%, J/V ETETH SA - PROET SA, Athens, 100%, J/V KOSYNTHOS SA - PROET SA, Marousi, 50%, J/V THEMELIODOMH SA -PROET SA,Kifisia,30%, J/V PROET SA-M.S. ELIASA -A.PORFYRIDHS-GKORYTSA,Marousi,95%, J/V PROET SA-. ELIASA -A.PORFYRIDHS -NEOKTISTA, Marousi, 95%, J/V PROET SA-MPETANET ABEE, Marousi, 90%, J/V PROET SA-ANAGNOSTOPOULOS BAS. Tou NIK., Marousi, 90%, J/V PROET SA-KL.ROUTSHS SA ,Marousi,90%, J/V'J/V ELIASA MIXAHL GABRIHL SBERONHS ALEXANDROS '-PROET SA,Marousi,90%, J/V " ETETH SA - EKKON AE ",Athens,50%, J/V " TEGK SA - ETETH SA ",Athens,50%, J/V " AKTOR SA -ETETH SA ",Xalandri,50%, J/V " AKTOR SA - ETETH SA - THEMELIODOMH SA " ,Xalandri,30%, J/V "AKTOR SA -PANTEXNIKH SA -ATTIKAT SA -ETETH SA",Xalandri,25%, J/V ETETH SA-PANTEXNIKH SA-THEMELIODOMH SA, Xalandri50%, J/V "ETETH SA-J&P AVAX SA, Athens, 100%, J/V METRIK SA-ETETH SA-MAGIAFAS -XATZHDAKHS- PSATHAKHS OE, Athens, 40%, J/V "KL. G. ROYTSHS -ETETH SA-KL. ROUTSHS SA", Athens, 10%, J/V "ODYSSEYS ATE - ETETH SA, Athens, 16%, J/V "ETETH SA", Marousi, 50%, J/V ETETH SA-GEOMETRIKH SA-EYKLEIDHS **PARAKAMPSH** NAYPAKTOY, Marousi, 50%

### C.2a. Property, Plant & Equipment, Investment Property (I.A.S. 16)

Group management selected the **basic method of valuation of operating fixed assets** inclusive of operating property, according to IAS 16 (at acquisition cost, reduced by accumulated depreciation and accumulated impairment charges), following the initial entry of tangible fixed assets on transition date to I.A.S. (01/01/2004).

However, in 2008 the Management decided to adopt the **revaluation model** for the land and buildings category of assets

### **Revaluation Model**

Upon recognition as an asset, a fixed asset whose fair value may be estimated reliably may be revalued, to reflect the fair value at recognition date less any subsequent accumulated impairment of value.

The fair value of land and buildings is usually appraised by auditor-valuators. The fair value of equipment and fixtures is usually their acquisition price.

When tangible fixed assets are revalued, the entire class of similar assets should be revalued.

When the book value of a fixed asset increases as a result of revaluation, the increase is credited directly into the Equity as a Revaluation Surplus.

Increases in value due to revaluation will be recognised through the Income Statement to the extend it reverses an earlier impairment of the same asset, charged in the Income Statement.

Should the book value of an asset be reduced as a result of a revaluation, the decrease in value should be charged in the Income Statement. If a revaluation surplus for that asset exists in Equity, the decrease will be charged directly into Equity up to the value of that surplus. Revaluation surpluses in Equity are transferred to Retained Earnings as soon as the fixed assets are sold or derecognized. Tax effects on the revaluation of tangible fixed assets are recognised and disclosed according to IAS 12 Income Tax.

The initial implementation of a tangible fixed asset revaluation policy is treated as a revaluation according to IAS 16, not IAS 8.

While applying I.A.S. 36 (on Impairment of Assets), on each reference date Group management effectively estimates whether its asset base shows signs of impairment, comparing the residual value for each asset against its book value.

Subsequent expenditure on fixed assets already appearing on the Company's books are added to that asset's book value only if they increase its future economic benefits. All expenditure (maintenance, survey etc.) for assets not increasing their future economic benefits are realised as expenses in the financial period incurred.

Expenditures incurred for a major repair or survey of a fixed asset are realised as expenses in the financial period in which they are incurred, except when increasing the future economic benefits of the fixed asset, in which case they are added to the book value of the asset.



Depreciation of tangible fixed assets (excluding land which is not depreciated) is calculated on a straight-line basis according to their useful lives. The main depreciation rates are as follows:

Operating Property (buildings) 3%
Investment Property 3%
Machinery 5.3% - 20%
Vehicles 7.5% - 20%
Other equipment 15% - 20%

Residual values and useful lives of tangible fixed assets are subject to revision on balance sheet date. When the book value of fixed tangibles exceeds their recoverable value, the difference (impairment loss) is directly charged as an expense item in the Income Statement.

When disposing of tangible fixed assets, the difference between the revenue from the sale and the book value of the assets is realised as profit or loss in the Income Statement.

Own-produced fixed tangibles constitute an addition to the acquisition cost of the assets in the form of direct cost of personnel participating in their production (including related employer's social security contributions), cost of materials and other general expenses.

### C.2b. Investment Property (IAS 40)

J&P Avax group applies IAS 40 for the property regarded as an investment, using the alternative method of valuation, which is the cost model.

Regarding investment property, management chose the alternative method of valuation at acquisition cost (reduced by accumulated depreciation and accumulated impairment charges) according to IAS 16, following the initial entry of tangible fixed assets on transition date to I.A.S. (01/01/2004).

During 2007 J&P Avax group decided to change the accounting policy, regarding the valuation of investment property, and specifically to apply the fair value model instead of the cost model.

The Management adopts the opinion that the accounting policy of the fair value model for the investment property valuation provides more credible and relevant information because it is based on up-dated values.

According to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors", paragraph 52, the retrospective application of a new accounting policy requires the distinction of the information that: a)Indicate the prevailing facts at the transaction dates.

b)Would be available when the financial statements of these previous periods were approved to be published.

For certain estimations (e.g. fair value estimation not based on an observable price or observable inputs) the distinction of the information is not possible.

When the retrospective application, or the retrospective restatement would require significant estimation, for which the separation of the information is not feasible, then the retrospective application of the new accounting policy is not feasible too.

The Management examined the prospect to recognize both cases of the change in accounting policy. They deduced that the change could not be accounted retrospectively. Therefore, the accounting policy will be applied on a future basis beginning from 2007.

#### C.3. Intangible Assets (I.A.S. 38)

These expenses should be amortised during the financial period in which they are incurred. Only expenses meeting the criteria of I.A.S. 38.18 are capitalized, such as expenses for computer software and licences. Long-term expenses not meeting the criteria of I.A.S. 38.18 are written off in applying IFRS. Intangible assets include software licences.



#### C.4. Impairment of Assets (I.A.S. 36)

### i) Goodwill

Goodwill represents the additional price paid by the Group for the acquisition of new subsidiaries, joint ventures, and associates. It arises from the comparison of the price paid for the acquisition of a new company with the proportion of the group share to the fair value of the net assets, during the acquisition date. The arisen goodwill from the acquisition of the new subsidiaries and joint ventures is recognized to intangible assets. Every year impairment test for the goodwill is conducted, which decreases the original amount as it is recognized in the balance sheet. During the calculation of profit or loss arisen from participation disposal, the relevant (if any) goodwill is taken under consideration of the disposed company.

For an easier processing of impairment tests, goodwill is allocated to Cash Generating Units (CGU's). The CGU is the smallest identifiable unit of assets which creates independent cash flows and represents the level at which the Group collects and presents the financial data for reasons of internal information. The impairment for the goodwill, is determined from the calculation of the recoverable amount of the CGU's with which the goodwill is connected. Impairment loss which is related with goodwill cannot be reversed in future periods. The Group conducts the annual test for goodwill impairment at 31 December of each accounting period.

In case that the fair value of net assets of a company during the acquisition date is higher than the price paid for the acquisition, negative goodwill is recognized (income), which goes directly in the Income Statement.

I.A.S. 36 applies for the impairment of subsidiaries acquisition or I.A.S. 39 for participation to associates, and other participating interest companies.

#### ii) Other Assets

Assets with an infinite useful life are not depreciated and are subject to annual review for impairment, whenever events take place showing their book value is not recoverable. Assets being depreciated are subject to review of their value impairment when there are indications that their book value shall not be recovered.

Net Selling Price (NSP) is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable willing parties, less the costs of disposal. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. At each balance sheet date, management assess whether there is an indication of impairment as required by I.A.S. 36, requiring that the book value of assets does not exceed their recoverable amount. Recoverable amount is the highest between Net Selling Price and Value in Use.

This evaluation also takes into account all available information, either from internal or external sources. Impairment review is applied on all assets except for inventories, construction contracts, deferred tax receivables, financial assets falling under I.A.S. 39, investment property and non-current assets classified as being held for disposal.

Impairment losses are charged in the Income Statement.

### C.5. Inventories (I.A.S. 2)

On Balance Sheet date, inventories are valued at the lowest between cost and Net Realisable Value (NRV). NRV is the estimated selling price in the ordinary course of business, less the estimated cost of completion and the estimated costs necessary to make the sale. Inventory cost does not include financial expenses.

### C.6. Financial Instruments: Recognition and Measurement (I.A.S. 39)

The standard outlines the principles for recognition and measurement of financial instruments, financial liabilities and certain contracts for purchase or sale of non financial instruments. The financial instruments of the Group are classified in the following categories according to the substance of the contract and the purpose for which they were purchased. Purchases and sales of investments are recognised on trade date, which is the date on which the Group commits itself in purchasing or selling



the asset. Investments are initially recognized at fair value plus related transaction expenses, with the exception of transaction expenses for assets which are recognized at fair value and through the income statement. Investments are written off when the right to the related cash flows expires or is transferred and the Group has in substance transferred all risks and rewards relating to ownership.

### i) Financial assets/liabilities valued at fair value through the income statement

These comprise financial assets/liabilities that satisfy any of the following conditions:

- Financial assets/liabilities held for trading purposes (including derivatives, except those designated and effective hedging instruments, those acquired or created for the purpose of sale or repurchase, and those that are part of a portfolio of designated financial instruments).
- Upon initial recognition, it is designated by the company as an instrument valued at fair value, with any changes recognised through the Income Statement.

Realised and unrealised profits or losses arising from changes in the fair value of financial assets valued at their fair value with changes in the income statement, are recognized in the income statement at the period in which they result.

### ii) Loans and receivables

They include non-derivative financial assets with fixed or predefined payments which are not traded in active markets. This category (loans and receivables) does not include:

- receivables from advances for the purchase of goods or services,
- receivables relating to tax transactions, which have been legislatively imposed by the state,
- any receivable not covered by a contract giving the company the right to receive cash or other financial fixed assets.

Loans and receivables are initially recognised at their fair value and then measured at net book cost based upon the real interest rate method.

#### iii) Investments held to maturity

These include non derivative financial assets with fixed or defined payments and specific maturity and which the Group intends and has the ability to hold till maturity. Assets of this category are initially recognised at fair value and then measured at net book cost based upon the real interest rate method.

#### iv) Financial assets available for sale

These include non derivative financial assets either designated in this category or not included in any of the previous ones.

Financial assets available for sale are valued at fair value and the relevant profit or loss is recorded in an equity reserve until such assets are sold or characterized as impaired.

During the sale, or when they are characterized as impaired, the profit or loss is transferred to the income statement. Impairment losses that have been recorded to the income statement cannot be reversed through the income statement.

The fair values of financial assets traded in an active market, are defined by the current ask prices. For non-traded instruments, fair values are defined with the use of valuation techniques such as analysis of recent transactions, comparative items that are traded and discounted cash flows. Securities not traded in an active market that have been classified in the category "financial assets available for sale", whose fair value cannot be determined with credibility, are valued at their acquisition cost. At each balance sheet date the Group assesses whether there are objective indications that lead to the conclusion that financial assets have been impaired. For company shares classified as financial assets available for sale, such an indication is a significant or extended decline in the fair value compared to the acquisition cost. If impairment is established, the accumulated loss in equity, which is the difference between acquisition cost and fair value, is transferred to the results.

### C.7. Financial Instruments: Presentation (IAS 32)

The principles in this Standard complement the principles for recognising and measuring financial assets and financial liabilities in IAS 39 Financial Instruments: Recognition and Measurement.

This Standard is concerned with the classification of financial instruments into financial assets, financial liabilities and equity instruments, as well as the classification of related interest, dividends, losses and gains, and the circumstances in which financial assets and financial liabilities should be offset.

A *financial instrument* is any contract that simultaneously gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.



#### A financial asset is any asset that is:

- (a) cash
- (b) an equity instrument of another entity
- (c) a contractual right:
  - (i) to receive cash or another financial asset from another entity; or
  - (ii) to exchange financial assets or financial liabilities with another entity under conditions that are potentially favourable to the entity; or
- (d) a contract that will or may be settled in the entity's own equity instruments and is:
  - (i) a non-derivative for which the entity is or may be obliged to receive a variable number of the entity's own equity instruments; or
  - (ii) a derivative that will or may be settled other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of the entity's own equity instruments. For this purpose the entity's own equity instruments do not include instruments that are themselves contracts for the future receipt or delivery of the entity's own equity instruments.

### A financial liability is any liability that is:

- (a) a contractual obligation:
  - (i) to deliver cash or another financial asset to another entity; or
  - (ii) to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the entity; or
- (b) a contract that will or may be settled in the entity's own equity instruments and is:
  - (i) a non-derivative for which the entity is or may be obliged to deliver a variable number of the entity's own equity instruments; or
  - (ii) a derivative that will or may be settled other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of the entity's own equity instruments. For this purpose the entity's own equity instruments do not include instruments that are themselves contracts for the future receipt or delivery of the entity's own equity instruments.

An *equity instrument* is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

Fair Value is the amount for which an asset could be exchanged for or a liability be settled with between two parties acting on their own will and in full knowledge of market conditions, as part of a transaction carried out on a pure commercial basis.

### C.8. Financial Instruments: Disclosures (IFRS 7)

IFRS 7 refers to all risks arising from all financial instruments, except those instruments specifically excluded (e.g. interests in subsidiaries, associates and joint ventures, etc.). The objective of the disclosures is to provide an overview of the Group's use of financial instruments and its exposure to risks they create. The extent of the disclosure required depends on the extent of the Company's use of financial instruments and its exposure to risk. The Group and Company apply IFRS 7 from January 1st, 2007.



### C.9. Provisions (I.A.S. 37)

Provisions are recognized when the Group faces legal or substantiated liabilities resulting from past events, their settlement may result in an outflow of resources and the amount of the liability can be reliably estimated. Provisions are reviewed on Balance Sheet date and adjusted to reflect the present value of the expense estimated for settling the liability. Contingent liabilities are not recognized in the financial statements but nevertheless are disclosed in the accompanying notes, except when the probability of an outflow of resources is minimal. Contingent assets are not recognized in the financial statements, but are disclosed in the notes, provided an inflow of economic benefits is probable.

#### C.10. Government Grants (I.A.S. 20)

The Group recognizes government grants (subsidies) only when there is reasonable assurance that:

- a) the enterprise will comply with any conditions attached to the grants,
- b) the grant is likely to be received.

Subsidies are entered in the company's books at their fair value and recognized on a consistent basis as revenue, in accordance with the principle of matching the receipts of subsidies with the related expenses.

Subsidies on assets are included in long-term liabilities as deferred income and recognized on a consistent basis as revenues over the expected useful life of the assets.

### C.11. The effects of changes in Foreign Exchange Rates (I.A.S. 21)

The financial statements of all Group companies are prepared using the currency of the economic area which the Group mainly operates in (operating currency). Consolidated financial reports are denominated in euros, the operating and presentation currency of the parent Company and its subsidiaries.

Transactions in foreign currency are converted in the operating currency according to the going foreign exchange rates on the date on which transactions take place.

Profit and losses from foreign exchange differences arising from settlement of transactions in foreign currency during the financial reporting period and the conversion of monetary items denominated in foreign currency according to the going exchange rates on balance sheet date are recognised in the Income Statement. Foreign exchange adjustments for non-monetary items valued at fair value are considered part of the fair value and are therefore treated as differences in fair value.

#### C.12. Equity Capital (I.A.S. 33)

Expenses incurred due to the issue of new shares appear below the deduction of related income tax, reducing the net proceeds from the issue. Expenses incurred due to the issue of new shares to finance the acquisition of another company are included in the target company's total acquisition cost.

### C.13. Dividends (I.A.S. 18)

Payments of dividends to parent company shareholders are recognized as a liability in the consolidated financial statements on the date on which the General Assembly of the Shareholders grants its approval on the distribution of the dividend.

### C.14. Income Taxes & Deferred Tax (I.A.S. 12)

Income tax expenses appearing in the Income Statement include both tax for the period and deferred tax, which correspond to tax charges or tax returns arising from benefits realized within the reporting period in question but booked by the tax authorities in earlier or later reporting periods. Income tax is recognized in the Income Statement for the reporting period, except for tax relating to transactions directly charged against shareholders' funds; in that case, income tax is similarly charged directly against shareholders' funds.



Current income tax includes short-term liabilities and/or receivables from the tax authorities related to payable tax on the taxable income of the reporting period, as well as any additional income tax from earlier reporting periods.

Current tax is calculated according to the tax rates and fiscal legislation applied on each reporting period involved, based on the taxable income for the year. All changes in short-term tax items listed on either side of the balance sheet are recognized as part of the tax expense in the Income Statement.

Deferred income tax is calculated by means of the liability arising from the temporary difference between book value and the tax base of asset and liabilities. No deferred income tax is entered when arising from the initial recognition of assets or liabilities in a transaction, excluding corporate mergers, which did not affect the reported or taxable profit / loss at that time.

Deferred tax income and liabilities are valued according to the tax rates expected to apply in the reporting period in which the receipt or payment will be settled, taking into account the tax rates (and fiscal laws) introduced or in effect until the reporting date. The tax rate in effect on the day following the reporting date is used whenever the timing of reversal of temporary differences cannot be accurately determined.

Deferred tax receivables are recognized to the extent in which taxable profits will arise in the future while making use of the temporary difference which gives rise to the deferred tax receivable.

Deferred income tax is recognized for the temporary differences arising from investments in subsidiaries and affiliates, excluding those cases where de-recognition of temporary differences is controlled by the Group and temporary differences are not expected to be derecognized in the foreseeable future.

Most changes in deferred tax receivables or liabilities are recognised as tax expenses in the Income Statement. Only changes in assets or liabilities affecting temporary differences (e.g. asset revaluations) which are recognized directly against the Group's shareholders' funds do result in changes in deferred tax receivables or liabilities being charged against the relevant revaluation reserve.

### C.15. Personnel Benefits (I.A.S. 19)

#### Short-term benefits:

Short-term benefits to personnel (excluding termination benefits) in money and in kind are recognized as an expense when deemed payable. Portions of the benefit yet unpaid are classified as a liability, whereas if the amount already paid exceeds the benefit then the company recognizes the excess amount as an asset (prepaid expenses) only to the extent to which the prepayment will result in a reduction in future payments or to a fund return.

### Retirement benefits:

Benefits at retirement from service include a defined contribution plan as well as a defined benefit plan.

#### **Defined Contribution Plan:**

According to the plan, the company's legal liability is limited to the amount agreed for contribution to the institution (social security fund) managing employer contributions and handing out benefits (pensions, medical plans etc).

The accrued cost of defined contribution plans is classified as an expense in the corresponding financial reporting period.

### Defined Benefit Plan:

The Company has legal liability for personnel benefits due to lay-offs ahead of retirement date or benefits upon retirement from service, in accordance with pertinent legislation.

The Projected Unit Credit Method is used to calculate the present value of defined benefit obligations, the related current cost of services and the cost of services rendered which is the accrued services method, according to which benefits are paid at the financial periods in which the retirement benefit liability is founded. Liabilities arise while employees provide services qualifying for retirement benefits.

The Projected Unit Credit Method therefore requires that benefits are paid in both the current reporting period (to calculate the current cost of services) and in the current and past reporting periods (to calculate the present value of defined benefit obligations).



Despite the fact that remaining in service with the Company is a prerequisite for receiving benefits (ie benefits cannot be taken for granted by employees), liabilities are calculated using actuarial methods as follows:

Demographic Assumptions: Personnel Turnover (Staff Resignations / Staff Lay-offs), and

Financial Assumptions: discount rate, future salary levels (calculated using government bond yield of equal maturities) and estimated future changes in state benefits affecting payable benefits.

### C.16. Revenue Recognition (I.A.S. 18)

Revenues include the fair value of works, sales of goods and services, net of VAT, discounts and returns. IntraGroup revenues are completely eliminated. Recognition of revenues is done as follows:

#### **Construction Contracts:**

Revenues from projects towards signed contracts are entered in the reporting period in which the works were carried out, based on their stage of completion

#### Sale of Goods:

Sale of goods are recognized when the Group makes actual delivery of the goods to their buyers who in turn formally accept them, rendering their price secure for receipt.

#### Provision of services:

Revenues from provision of services are entered in the reporting period in which the services were rendered, according to the stage of completion of the services.

### C.17. Leases (I.A.S. 17)

Financial leases are all leases on fixed assets which transfer onto the Group all risks and benefits in relation to those assets' ownership, irrespective of the eventual transfer of ownership of the assets. These leases are capitalized at the start of the lease using the lowest price between the fair value of the fixed asset and the present value of the minimum lease. All leases comprise a liability and a financial expense, securing a fixed interest rate for the balance of the financial liability. Liabilities arising from leases, net of financial expenses, are entered as liabilities in the balance sheet. The portion of financial expenses arising from financial leases is recognized in the Income Statement throughout the term of the lease. Fixed assets acquired via financial leases are depreciated over the lowest term between their useful life and their lease term.

Lease agreements in which the lessee transfers the right of usage of an asset for a fixed time period but not the risks and rewards of the asset's ownership, are classified as operating leases. Payments for operating leases (net of any discounts offered by the lessor) are recognized in the Income Statement proportionately over the term of the lease.

Fixed assets leased as lessor through operating leases are included as tangible assets in the balance sheet and depreciated over their expected useful lives using the same procedure as other fully-owned tangibles. Proceeds from leases (net of any discounts offered to the lessee) are recognized on a straight-line basis over the lease term. The Group does not lease fixed assets using the financial lease method.

### C.18. Construction Contracts (I.A.S. 11)

Construction contracts refer to the construction of assets or a group of related assets on behalf of clients according to terms laid out in relevant contract agreements, their construction usually spanning more than one reporting period.

Expenses arising from the contract are recognized at the time they are incurred.

If the profitability of a construction contract cannot be reliably estimated, and especially when the project is at an early stage of completion, revenues are recognized to the extent that construction costs may be recovered, and construction costs must be recognized in the income statement of the reporting



period in which they came about. Therefore, the level of revenues recognized from those construction contracts must be set accordingly to yield zero profitability for the project.

If the profitability of a construction contract may be reliably estimated, revenues and expenses arising from that contract are recognized during the term of the contract as revenue and expense, respectively. The Group uses the percentage of completion method to set the revenue and expense to be recognized over each reporting period. The stage of completion is calculated on the basis of the construction cost realized until reporting date in relation to the total estimated cost of each project.

If total costs from a construction contract are likely to exceed the relevant total revenues, the expected loss is recognised immediately in the income statement as an expense item.

In calculating the cost realised during a reporting period, expenses linked to future works arising from a construction contract are excluded and entered in the accounts as work-in-progress. Total realised costs and profit / loss recognised on each contract are compared to the invoiced works till the end of the reporting period.

If realised expenses, plus net realised profit and less any realised losses, exceed the invoiced works then the difference is entered as a receivable from clients (Construction Contracts). If invoiced works exceed realised expenses, plus net realised profits and less realised losses, the balance is entered as a liability to contract clients.

### Contract Grouping:

The initial contract for a project, along with any additional works and extensions to the contract, are treated as a single project because new contracts for additions and extensions pertain to works on the same project and their value is related to the value of the initial contract.

A group of projects is treated as a single project if their negotiation is done jointly or the relevant contracts are linked with each other and constitute parts of a broader project with a total profit margin, or each contract is carried out simultaneously or in a certain order.

Project Revenues: Revenues from projects include the following:

- Initial contract value, plus any revisions of the initial contract, extensions and additions
- Claims
- Incentive payments, e.g. for early delivery

Claims and incentive payments are taken into account to the extent that they may be realised with a strong likelihood and be accurately defined and calculated.

Project Cost: The cost of projects includes the following:

- Costs directly related to a project
- Costs attributed to a particular project and can be allocated to the same project
- Other costs billed to a specific client, according to the terms of the contract

The second case includes all general construction expenses. Those expenses are regularly allocated using reasonable and consistent methodologies and allocation practices, across all similar expense items.

General Construction Expenses include costs such as clerical work on staff payroll, and financial expenses related to the projects.

Expenses not allocated or classified to a specific project include sale expenses, R&D expenses, general administrative expenses and depreciation of idle equipment, which are not employed in that project.

#### C.19. Debt and receivables (I.A.S. 23)

Debt and receivables include non-derivative financial assets with fixed or otherwise predefined payments, which are not traded on active markets. They exclude

- a) receivables from prepayments on goods or services,
- b) receivables related to legislation-induced transactions in taxes,
- c) any other items not provided for by contracts offering the Company the right to receive payment of cash or other financial assets.

Debt and receivables are included in current assets, with the exception of those expiring over 12 months after reporting date which are entered as non-current assets.



On every Balance Sheet date, the Group evaluates the existence of objective indications of impairment of its financial assets.

Dent and receivables are recognized at their non-depreciated cost using the real interest rate method. Losses are directly and fully charged against the reporting period's income statement.

Each receivable item of substantial value is evaluated individually for impairment, whereas lower-valued items may be jointly evaluated. When jointly evaluated, lower-valued receivables should be grouped according to their credit risk rating (i.e. the items should be classified according to their risk profile).

Should the value impairment loss be eliminated according to some objective indications in subsequent reporting periods, it should be derecognized and immediately charged in the income statement. The value of derecognition should not result in a non-depreciated cost which is in excess of the value of the receivable at the date of derecognition, provided there was no impairment loss.

### C.20. Borrowing Cost (I.A.S. 23)

Borrowing cost refers to interest charged on debt, as well as other expenses incurred by the company in securing that debt.

Included in borrowing costs are:

- Interest expenses on short-term and long-term bank loans, as well as overdraft interest charges
- Amortisation of par discount arising from bond loan issues
- Amortisation of additional expenses incurred in securing a loan
- Financial expenses from financial leases, as defined in I.A.S. 17
- Foreign exchange adjustments, to the extent that they constitute a financial expense

Borrowing costs that can be allocated directly in acquisition, construction or production of an asset which fulfils the requirements should be capitalized.

#### C.21. Segment reporting (I.A.S. 14)

Business segments are groups of asset items and activities producing products and services which are subject to different risks and returns of the assets and activities of other business segments. Geographic segments are the areas in which the offered products and services differ to those offered in other areas in terms of the risks and return they are subject to.

Every contract being filled by the Group is unique in terms of technical specifications, differentiating it to a small or large extent from other contracts. The projects carried out by the company mainly differ from each other in terms of the intended use by the end-client, nevertheless without differentiating themselves in terms of business risk and return. The Group provides business segment report.

### C.22. Related Party Disclosures (I.A.S. 24)

Related party disclosures are governed by I.A.S. 24 and refer to transactions between a company reporting its financial statements and other related parties. Its application is compulsory for reporting periods starting after 1/1/2005. The main issue is the economic substance of transactions, as opposed to their legal form.

A company is considered a related party to a reporting company if:

- a) It is directly or indirectly via intermediaries in control, or controlled by or under joint control of the reporting company
- b) It controls an equity stake in the reporting company which grants substantial control, or joint control of the reporting company
- c) It is an associate, as defined in IAS 28
- d) It is a joint venture, as defined in IAS 31
- e) It is a key member of the top management team (Board of Directors) of the reporting company or its parent firm
- f) It is closely related family-wise to any person matching the first and fourth case noted above
- g) It is a company controlled (or under joint control or under substantial influence) by a person matching the fourth and fifth case noted above



h) It is has an employee defined benefit plan in place, where those eligible for receiving the benefits are either the reporting company or the employees of the reporting company

Related party transaction is any transfer of resources, services or liabilities between related parties, irrespective of the payment of a price in return.

#### D. RISK MANAGEMENT

The operation of the J&P-AVAX Group of companies and the broader business environment present a number of risks which need be dealt with by the Company's management, weighing with realism the relevant cost against the likely impact of those risks.

#### **D.1 Financial Risk**

The Group's operations require working capital and performance bonds by banks to guarantee our participation in tenders for projects and subsequently our performance in those projects. The interest rate levied on the Company's bank debt is largely dependent on the European Central Bank's interest rate policy, while the fees charged for issuing the performance bonds are generally considered low due to the Company's large volume of banking business, its excellent creditworthiness and intense competition within the banking sector.

The Company's Finance Department works closely with local and international financial institutions to plan our debt requirements and the volume of performance bonds needed to support projects in progress or in tender process with the lowest possible financial cost.

The Group continuously monitors its needs for derivative interest rate hedging instruments. All short-term debt is taken with variable interest rates while bond loans carry an option to convert their rate into fixed.

### D.2 Foreign Exchange Risk

The Group's international business is on an uptrend, hence it is exposed to growing currency risk. The conversion of the Cypriot Pound into euro eliminated the Group's currency risk for that cross-rate given its large work-in-hand in Cyprus.

In Europe, the Group is active in Poland where it bills and receives cash in euro (the projects being funded by the European Union) and about 60% of its expenses are charged and paid in euro. To hedge its risk in expenses denominated in PLN, the Company maintains low levels of debt in PLN as working capital, the bulk of debt being denominated in euro. In Romania the Group is active through its subsidiary ATHENA SA for construction works, and through J&P Development for real estate projects. Real estate property is valued and transactions are done using euro, hence the Group faces no currency risk.

#### D.3 Input Risk

Several of the raw materials used by the Group are internationally-priced commodities, such as cement, metal grids and fuel. Price volatility in those input materials is eased to some extent as a result of particularities in their supply in Greece, while the Group also purchases raw materials and other inputs centrally to take advantage of economies of scale in quoted prices by suppliers.

### **D.4 Liquidity Risk**

The likelihood of failure to meet its obligations against its clients presents a risk to the Group because this eventuality could challenge the Financial Division's planning for cash liquidity.

Despite the substantial diversification of projects to a large number of clients, both in Greece and abroad, the Group's revenues largely source from the Greek State, other public-sector entities and international state organizations enjoying financial backing by the European Union. In this light, the risk



of failure to collect receivables on signed contracts is considered very low, despite occasional delays in collecting payments from even the most reliable clients, such as the Greek State. The Group faces increased credit risk on private projects, which are on the rise relative to the overall level of business. The Group makes a provision on contingent liabilities relating to private projects. The credit risk is monitored by a computer application which analyses the aging breakdown of the receivables. The Group also maintains high credit lines with the banking system to cope with liquidity issues which might arise.

#### E. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED STANDARDS

These financial statements have been prepared by management in accordance with IAS 34 Interim Financial Reporting. The financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2011.

A. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2011, except for the adoption of the new or revised standards, amendments or/and interpretations, mentioned below, for the annual periods beginning on or after 1 January 2011, none of which had effect on the financial statements of the Group and the Company.

- IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments.
- IFRIC 14 Prepayments of a Minimum Funding Requirement (Amended).
- IAS 32 Classification on Rights Issues.
- IAS 24 Related Party Disclosures.

In May 2010 the IASB issued its third omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. Their adoption didn't have any significant effect on the financial statements of the Group.

B. The following new standards, amendments to standards and interpretations have been issued but are not effective for the current period. They have not been early adopted and the Group and the Company are currently assessing possible impacts in the financial statements from their adoption.

IAS 1 Presentation of Financial Statements (amended): The amendment is effective for annual periods beginning on or after 1 July 2012. This amendment changes the grouping of items presented in Other Comprehensive Income. Items that could be reclassified (or "recycled") to profit or loss at a future point in time (for example, upon derecognition or settlement) would be presented separately from items which will never be reclassified. This amendment has not yet been endorsed by the EU.

IFRS 7 Financial Instruments: Disclosures as part of its comprehensive review of off balance sheet activities (Amended). The amendment is effective for annual periods beginning on or after 1 July 2011. The purpose of this amendment is to allow users of financial statements to improve their understanding of transfer transactions of financial assets (e.g. securitisations), including understanding the possible effects of any risks that may remain with the entity which transferred the assets. The amendment also requires additional disclosures if a disproportionate amount of transfer transactions are undertaken around the end of a reporting period. The amendments broadly align the relevant disclosure requirements of IFRSs and US GAAP. This amendment has not yet been endorsed by the EU. The Group does not expect that this amendment will have an impact on the financial position or performance of the Group, however additional disclosures may be required.

IAS 12 Deferred tax: Recovery of Underlying Assets (Amended). The amendment is effective for annual periods beginning on or after 1 January 2012. This amendment concerns the determination of deferred tax on investment property measured at fair value and also incorporates SIC-21 Income Taxes — Recovery of Revalued Non-Depreciable Assets into IAS 12 for non-depreciable assets measured using the revaluation model in IAS 16. The aim of this amendment is to include a) a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale and b) a requirement that deferred tax on non-depreciable assets, measured using the revaluation model in IAS 16, should always be measured on a sale basis. This amendment has not yet been endorsed by the



EU. The Group does not expect that this amendment will have an impact on the financial position or performance of the Group.

#### IFRS 9 Financial Instruments - Phase 1 Classification and Measurement

The new standard is effective for annual periods beginning on or after 1 January 2013. Phase 1 of this new IFRS addresses classification and measurement of financial instruments. Phase 1 of IFRS 9 will have a significant impact on (i) the classification and measurement of financial assets and (ii) a change in reporting for those entities that have designated financial liabilities using the FVO. Early adoption is permitted. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

#### **IFRS 10 Consolidated Financial Statements**

The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 10 establishes a single control model that applies to all entities, including special purpose entities. The changes introduced by IFRS 10 will require management to exercise significant judgment to determine which entities are controlled and, therefore, are required to be consolidated by a parent. Examples of areas of significant judgment include evaluating de facto control, potential voting rights or whether a decision maker is acting as a principal or agent. IFRS 10 replaces the part of IAS 27 Consolidated and Separate Financial Statements related to consolidated financial statements and replaces SIC 12 Consolidation — Special Purpose Entities. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

IFRS 11 Joint Arrangements. The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 11 eliminates proportionate consolidation of jointly controlled entities. Under IFRS 11, jointly controlled entities, if classified as joint ventures (a newly defined term), must be accounted for using the equity method. Additionally, jointly controlled assets and operations are joint operations under IFRS 11, and the accounting for those arrangements will generally be consistent with today's accounting. That is, the entity will continue to recognize its relative share of assets, liabilities, revenues and expenses. IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC 13 Jointly Controlled Entities — Non-Monetary Contributions by Venturers. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

IFRS 12 Disclosures of Interests in Other Entities. The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 12 combines the disclosure requirements for an entity's interests in subsidiaries, joint arrangements, investments in associates and structured entities into one comprehensive disclosure standard. A number of new disclosures also will be required such as disclosing the judgments made to determine control over another entity. IFRS 12 replaces the requirements previously included in IAS 27, IAS 31, and IAS 28 Investments in Associates. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

IFRS 13 Fair Value Measurement. The new standard is effective for annual periods beginning on or after 1 January 2013. The main reason of issuance of IFRS 13 is to reduce complexity and improve consistency in application when measuring fair value. It does not change when an entity is required to use fair value but, rather, provides guidance on how to measure fair value under IFRS when fair value is required or permitted by IFRS. IFRS 13 consolidates and clarifies the guidance on how to measure fair value and also to increase convergence with USGAAP which has also been amended by FAASB. This standard should be applied prospectively and early adoption is permitted. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

IAS 27 Separate Financial Statements (amended). This amendment is effective for annual periods beginning on or after 1 January 2013.As a result of the new standards IFRS 10, IFRS11 and



IFRS 12, this standard was amended to contain accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. IAS 27 Separate Financial Statements requires an entity preparing separate financial statements to account for those investments at cost or in accordance with IFRS 9 Financial Instruments. Earlier application is permitted. This amendment has not yet been endorsed by the EU. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.

IAS 28 Investments in Associates and Joint Ventures (amended). The Standard is effective for annual periods beginning on or after 1 January 2013. As a result of the new standards IFRS 10, IFRS 11 and IFRS12, this standard was amended to prescribe the accounting for investments in associates and set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. Earlier application is permitted. This amendment has not yet been endorsed by the EU. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.

IAS 19 Employee Benefits (amended). The amendment is effective for annual periods beginning on or after 1 January 2013. The amended IAS 19 proposes major changes to the accounting for employee benefits, including the removal of the option for deferred recognition of changes in pension plan assets and liabilities (known as the "corridor approach"). The result is greater balance sheet volatility for those entities currently applying the corridor approach. These amendments will limit the changes in the net pension asset (liability) recognised in profit or loss to net interest income (expense) and service costs. Expected returns on plan assets will be replaced by a credit to income based on the corporate bond yield rate. In addition, the revised standard requires immediate recognition of past service costs as a result of plan amendments (in the income statement) and requires termination benefits to be recognised only when the offer becomes legally binding and cannot be withdrawn. Early application is permitted. This amendment has not yet been endorsed by the EU. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.

### NOTES TO THE ACCOUNTS

### 1. Turnover

	Group		Company	
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010
Turnover	654.665.769	760.119.127	343.878.407	433.058.223
Sale of products	9.114.133	11.080.710	9.780	961.896
Sale of services	31.004.649	19.440.270	9.038.889	5.689.561
	694.784.550	790.640.106	352.927.076	439.709.680

Turnover from Joint Ventures (share of participation) according to IAS 31 (financial presentation of participations in Joint Ventures) is included in the Group's consolidated financial accounts, but not in the solo accounts of the parent entity (J&P-AVAX SA). The share of the Company in Own Projects and Joint Venture is analysed as follows.

	Company	
	1.1-31.12.2011	1.1-31.12.2010
Own Projects Invoiced Turnover	297.263.407	460.317.000
Construction Contracts	46.615.000	(27.258.777)
Total Turnover from Own Projects	343.878.407	433.058.223
Joint Ventures (share of participation)		
Invoiced Turnover	186.078.839	136.441.136
Construction Contracts	2.960.973	(14.012.888)
Total Turnover from Joint		
Ventures	189.039.812	122.428.248
Total Invoiced Turnover	483.342.246	596.758.136
Total Construction Contracts	49.575.973	(41.271.665)
Total Turnover (Own Projects and		
Joint Ventures)	532.918.219	555.486.471

### 2. Cost of sales

2. Cost of sales	Group		Company	
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010
Raw Materials	(192.188.180)	(258.494.418)	(100.105.214)	(158.395.146)
Wages and Salaries	(114.195.468)	(126.042.390)	(48.774.272)	(58.909.838)
Third Party Fees	(228.495.406)	(218.989.020)	(126.799.838)	(126.460.507)
Charges for Outside Services	(56.739.394)	(52.780.456)	(18.710.218)	(18.276.619)
Other Expenses	(20.018.337)	(31.219.086)	(9.445.776)	(10.891.473)
Depreciation	(20.802.435)	(23.594.908)	(8.007.769)	(10.888.000)
TOTAL	(632.439.220)	(711.120.278)	(311.843.088)	(383.821.582)

### 3.Other net operating income/(expense)

	Group		Company	
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010
Other Income Extraordinary Revenues and Profit/	2.758.787	3.651.335	2.705.828	4.698.968
(Expenses & Loss)	4.140.982	321.536	(345.317)	(811.081)
Gains on fair value of investment property Provisions on contingent assets and	(110.351)	(441.876)	(110.351)	(202.325)
investments	(833.921)	(4.484.680)	(331.738)	(668.075)
Distribution of Profit to Personnel/BOD TOTAL	(98.824) 5.856.673	(250.000) (1.203.685)	1.918.422	3.017.487

### 4. Administrative expenses

	Group		Company	
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010
Raw Materials	(32.886)	(66.662)	(31.616)	(65.414)
Wages and Salaries	(15.118.402)	(14.838.529)	(9.996.702)	(10.486.998)
Third Party Fees	(8.190.941)	(8.000.996)	(5.181.243)	(4.543.293)
Charges for Outside Services	(4.830.679)	(5.040.643)	(2.649.621)	(2.557.927)
Other Expenses	(3.575.458)	(4.005.624)	(1.891.695)	(1.950.314)
Depreciation	(1.876.233)	(1.538.989)	(1.294.075)	(1.202.884)
TOTAL	(33.624.599)	(33.491.442)	(21.044.952)	(20.806.831)

### 5. Selling & Marketing expenses

	Group		Company	
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010
Raw Materials	(158)	(240)	(158)	(144)
Wages and Salaries	(1.246.928)	(2.382.356)	(792.862)	(1.715.051)
Third Party Fees	(3.115.420)	(4.767.562)	(2.729.384)	(4.369.262)
Charges for Outside Services	(223.451)	(427.638)	(98.575)	(360.152)
Other Expenses	(1.098.021)	(1.915.612)	(767.957)	(1.189.358)
Depreciation	(82.295)	(268.311)	(22.416)	(208.681)
TOTAL	(5.766.273)	(9.761.719)	(4.411.352)	(7.842.648)

### 6. Income/(Losses) from Associates/Participations

	Group		Company	
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010
Dividends from subsidiaries/ Joint Ventures	-	-	9.159.580	578.253
Dividends from associates	-	-	(4.241.544)	4.391.119
Dividends from other participating companies	-	107.620	2.526	115.768
Profit/(loss) from associates	9.213.940	15.601.547	-	10.392
	9.213.940	15.709.167	4.920.562	5.095.532

### 7. Net finance cost

	Gre	Group		pany
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010
Other financial results	(1.859.157)	(1.153.898)	-	-
Interest income	5.833.113	1.891.950	4.041.351	1.188.104
Interest expense	(33.739.315)	(28.103.315)	(23.685.842)	(18.166.567)
	(29.765.359)	(27.365.263)	(19.644.491)	(16.978.463)

#### 8.Tax

	Group		Company	
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010
Income tax	(3.620.270)	(3.320.289)	(1.065.316)	(1.172.492)
Social responsibility tax N.3845/2009	-	(1.281.530)	-	(560.073)
Deferred Tax	(4.978.511)	(7.585.289)	503.870	(3.395.618)
Tax auditing differences	(362.996)	(1.932.829)		(92.986)
	(8.961.777)	(14.119.937)	(561.446)	(5.221.169)

### Agreement of Accounting Results and Taxes-Expenses

	Gr	oup	Company		
	1.1-31.12.2011	1.1-31.12.2010	1.1-31.12.2011	1.1-31.12.2010	
Earnings before tax	5.426.712	20.466.886	(190.823)	10.233.175	
Tax on accounting earnings	1.049.343	4.912.053	(38.165)	2.455.962	
Social Responsibility Tax N.3845/2010	-	1.281.530	-	560.073	
Plus: Non tax excempt expenses	9.613.122	1.376.185	1.989.198	443.671	
Plus: taxes imputed in previous years	362.996	1.844.802	-	-	
Minus:compensation of loss of previous					
years	(1.221.400)	3.644.231	(1.221.400)	538.535	
Minus:non-taxed earnings	(842.284)	1.061.136	(168.187)	1.222.928	
Expenses of year's expenses	8.961.777	14.119.937	561.446	5.221.169	

### 9. Segment Reporting

### (a) Primary reporting format - business segments

The Group is active in 3 main business segments:

- Construction
- Concessions
- Other activities (Real estate development and other activities)

The figures per business segments for the year ended 31 December 2011 are as follows:

The figures per business segments for the	Construction	Concessions	Real Estate and other activities	Total
Total gross sales per segment	677.026.439	2.832.316	25.094.940	704.953.695
Inter-segment sales	(2.690.546)	-	(7.478.599)	(10.169.145)
Net Sales	674.335.893	2.832.316	17.616.341	694.784.550
Gross Profit	67.757.727	(821.292)	(4.591.105)	62.345.330
Other net operating income/(expenses)	1.058.929	(276.716)	5.074.460	5.856.673
Imperment of goodwill Administrative expenses / Selling &	-	(3.013.000)	-	(3.013.000)
Marketing expenses Income/(Losses) from Investments in	(25.790.855)	(9.451.704)	(4.148.315)	(39.390.873)
Associates	(6.971.472)	16.332.511	(147.098)	9.213.940
Profit from operations	36.054.329	2.769.799	(3.812.057)	35.012.071
Losses of financial instruments Net financial income / (loss)				(1.859.157) (27.906.202)
Profit before tax				5.246.712
Tax				(8.961.777)
Profit after tax			:	(3.715.065)
Depreciation	20.743.735	219.385	1.409.728	22.372.847
			1.409.728	22.372.847
<b>Depreciation</b> The figures per business segments for the			1.409.728  Real Estate and other activities	22.372.847
	year ended 31 December	r 2010 are as follows:	Real Estate and	
The figures per business segments for the Total gross sales per segment Inter-segment sales	year ended 31 December Construction 771.804.713 (3.129.969)	Concessions 3.011.075	Real Estate and other activities 27.205.991 (8.251.704)	<b>Total</b> 802.021.779 (11.381.673)
The figures per business segments for the	year ended 31 December  Construction 771.804.713	r 2010 are as follows:  Concessions	Real Estate and other activities 27.205.991	<b>Total</b> 802.021.779
The figures per business segments for the Total gross sales per segment Inter-segment sales	year ended 31 December Construction 771.804.713 (3.129.969)	Concessions 3.011.075	Real Estate and other activities 27.205.991 (8.251.704)	<b>Total</b> 802.021.779 (11.381.673)
The figures per business segments for the  Total gross sales per segment Inter-segment sales Net Sales  Gross Profit  Other net operating income/(expenses) Imperment of goodwill	year ended 31 December  Construction 771.804.713 (3.129.969) 768.674.744	Concessions 3.011.075 - 3.011.075	Real Estate and other activities 27.205.991 (8.251.704) 18.954.287	Total 802.021.779 (11.381.673) 790.640.106
The figures per business segments for the  Total gross sales per segment Inter-segment sales Net Sales  Gross Profit  Other net operating income/(expenses) Imperment of goodwill Administrative expenses / Selling & Marketing expenses	year ended 31 December  Construction 771.804.713 (3.129.969) 768.674.744 83.045.169	2010 are as follows:  Concessions 3.011.075 - 3.011.075 (995.670)	Real Estate and other activities 27.205.991 (8.251.704) 18.954.287 (2.529.672)	Total 802.021.779 (11.381.673) 790.640.106 79.519.828 (1.203.685)
Total gross sales per segment Inter-segment sales Net Sales Gross Profit  Other net operating income/(expenses) Imperment of goodwill Administrative expenses / Selling & Marketing expenses Income/(Losses) from Investments in Associates	year ended 31 December  Construction 771.804.713 (3.129.969) 768.674.744  83.045.169  (731.209) - (25.136.894) (2.874.608)	7 2010 are as follows:  Concessions 3.011.075 - 3.011.075 (995.670)  (24.105) (2.940.000) (12.718.450) 18.840.766	Real Estate and other activities 27.205.991 (8.251.704) 18.954.287 (2.529.672) (448.371) - (5.397.816) (256.990)	Total 802.021.779 (11.381.673) 790.640.106 79.519.828 (1.203.685) (2.940.000) (43.253.161) 15.709.167
Total gross sales per segment Inter-segment sales Net Sales Gross Profit  Other net operating income/(expenses) Imperment of goodwill Administrative expenses / Selling & Marketing expenses Income/(Losses) from Investments in	year ended 31 December  Construction 771.804.713 (3.129.969) 768.674.744  83.045.169  (731.209) - (25.136.894)	7 2010 are as follows:  Concessions 3.011.075 - 3.011.075 (995.670)  (24.105) (2.940.000) (12.718.450)	Real Estate and other activities 27.205.991 (8.251.704) 18.954.287 (2.529.672) (448.371) - (5.397.816)	Total 802.021.779 (11.381.673) 790.640.106 79.519.828  (1.203.685) (2.940.000) (43.253.161)
Total gross sales per segment Inter-segment sales Net Sales Gross Profit  Other net operating income/(expenses) Imperment of goodwill Administrative expenses / Selling & Marketing expenses Income/(Losses) from Investments in Associates	year ended 31 December  Construction 771.804.713 (3.129.969) 768.674.744  83.045.169  (731.209) - (25.136.894) (2.874.608)	7 2010 are as follows:  Concessions 3.011.075 - 3.011.075 (995.670)  (24.105) (2.940.000) (12.718.450) 18.840.766	Real Estate and other activities 27.205.991 (8.251.704) 18.954.287 (2.529.672) (448.371) - (5.397.816) (256.990)	Total 802.021.779 (11.381.673) 790.640.106 79.519.828 (1.203.685) (2.940.000) (43.253.161) 15.709.167
Total gross sales per segment Inter-segment sales Net Sales Gross Profit  Other net operating income/(expenses) Imperment of goodwill Administrative expenses / Selling & Marketing expenses Income/(Losses) from Investments in Associates Profit from operations Losses of financial instruments	year ended 31 December  Construction 771.804.713 (3.129.969) 768.674.744  83.045.169  (731.209) - (25.136.894) (2.874.608)	7 2010 are as follows:  Concessions 3.011.075 - 3.011.075 (995.670)  (24.105) (2.940.000) (12.718.450) 18.840.766	Real Estate and other activities 27.205.991 (8.251.704) 18.954.287 (2.529.672) (448.371) - (5.397.816) (256.990)	Total 802.021.779 (11.381.673) 790.640.106 79.519.828  (1.203.685) (2.940.000) (43.253.161) 15.709.167 47.832.149 (1.153.898)
Total gross sales per segment Inter-segment sales Net Sales Gross Profit  Other net operating income/(expenses) Imperment of goodwill Administrative expenses / Selling & Marketing expenses Income/(Losses) from Investments in Associates Profit from operations Losses of financial instruments Net financial income / (loss)	year ended 31 December  Construction 771.804.713 (3.129.969) 768.674.744  83.045.169  (731.209) - (25.136.894) (2.874.608)	7 2010 are as follows:  Concessions 3.011.075 - 3.011.075 (995.670)  (24.105) (2.940.000) (12.718.450) 18.840.766	Real Estate and other activities 27.205.991 (8.251.704) 18.954.287 (2.529.672) (448.371) - (5.397.816) (256.990)	Total 802.021.779 (11.381.673) 790.640.106 79.519.828  (1.203.685) (2.940.000) (43.253.161) 15.709.167 47.832.149 (1.153.898) (26.211.364)
Total gross sales per segment Inter-segment sales Net Sales Gross Profit  Other net operating income/(expenses) Imperment of goodwill Administrative expenses / Selling & Marketing expenses Income/(Losses) from Investments in Associates Profit from operations Losses of financial instruments Net financial income / (loss)  Profit before tax	year ended 31 December  Construction 771.804.713 (3.129.969) 768.674.744  83.045.169  (731.209) - (25.136.894) (2.874.608)	7 2010 are as follows:  Concessions 3.011.075 - 3.011.075 (995.670)  (24.105) (2.940.000) (12.718.450) 18.840.766	Real Estate and other activities 27.205.991 (8.251.704) 18.954.287 (2.529.672) (448.371) - (5.397.816) (256.990)	Total 802.021.779 (11.381.673) 790.640.106 79.519.828  (1.203.685) (2.940.000) (43.253.161) 15.709.167 47.832.149 (1.153.898) (26.211.364)  20.466.886

### (b) Secondary reporting format - Geographical segments

The group is active in 2 main Geographical segments

- Greece
- International Markets

The figures per segment for the year ended 31 December 2011 are as follows:

The figures per segment for the year ended 31 December 2011 are as follows:		International	
	Greece	Markets	Total
Total gross sales per segment	274.487.609	430.466.086	704.953.695
Inter-segment sales	(10.169.145)	<u> </u>	(10.169.145)
Net Sales	264.318.465	430.466.086	694.784.550
Gross Profit	41.044.392	21.300.938	62.345.330
Other net operating income/(expenses)	394.324	5.462.349	5.856.673
Imperment of goodwill Administrative expenses / Selling & Marketing	(3.013.000)	0	(3.013.000)
expenses	(29.588.472)	(9.802.401)	(39.390.873)
Income/(Losses) from Investments in Associates	15.500.749	(6.286.809)	9.213.940
Profit from operations	24.337.993	10.674.078	35.012.071
Losses of financial instruments	(1.852.513)	(6.644)	(1.859.157)
Net financial income / (loss)	(19.406.163)	(8.500.039)	(27.906.202)
Profit before tax	3.079.317	2.167.395	5.246.712
Tax	(7.773.097)	(1.188.680)	(8.961.777)
Profit after tax	(4.693.780)	978.715	(3.715.065)
Depreciation	11.270.274	11.102.573	22.372.847

The figures per segment for the year ended 31 December 2010 are as follows:

The figures per segment for the year ended 31 December 2010 are as follows:			
		International	
	Greece	Markets	Total
Total gross sales per segment	404.543.133	397.478.647	802.021.779
Inter-segment sales	(11.381.673)	<u>-</u>	(11.381.673)
Net Sales	393.161.459	397.478.647	790.640.106
Gross Profit	43.290.826	36.229.002	79.519.828
Other net operating income/(expenses)	4.777.143	(5.980.828)	(1.203.685)
Imperment of goodwill Administrative expenses / Selling & Marketing	(2.940.000)	-	(2.940.000)
expenses	(28.285.986)	(14.967.175)	(43.253.161)
Income/(Losses) from Investments in Associates	14.098.447	1.610.720	15.709.167
Profit from operations	30.940.430	16.891.719	47.832.149
Losses of financial instruments	(1.153.898)	-	(1.153.898)
Net financial income / (loss)	(10.799.497)	(15.411.868)	(26.211.364)
Profit before tax	18.987.035	1.479.851	20.466.886
Tax	(13.806.828)	(313.109)	(14.119.937)
Profit after tax	5.180.207	1.166.742	6.346.949
Depreciation	11.714.650	13.687.558	25.402.208

### 9c. Sensitivity Analysis - Foreign Exchange rate Risk

				31/12/2011			
amounts in €		OUP				MPANY	
Financial assets	PLN 02.062.447.16	RON 2 500 252 07	AED 21 047 051 26		PLN 02.062.447.16	RON 2 214 227 22	AED 21.047.051.26
Financial liabilities	93.963.447,16 300.306.846,34	2.600.252,97 <u>8.318.073,02</u>	31.847.851,26 75.430.332,33		93.963.447,16 300.306.846,34	2.314.337,33 8.307.013,62	31.847.851,26 75.430.332,33
Short-term exposure	-206.343.399,18	-5.717.820,05	-43.582.481,07		-206.343.399,18	-5.992.676,29	-43.582.481,07
•	<u> </u>		<u> </u>			<u> </u>	
Financial assets	333.517,02	0,00	373.985,24		333.517,02	0,00	373.985,24
Financial liabilities	18.295.495.00	500.000.00	7.231.074.79		18.295.495.00	500.000.00	7.231.074.79
Long-term exposure	-17.961.977,98	-500.000,00	-6.857.089,55		-17.961.977,98	-500.000,00	-6.857.089,55
amounts in €	GRI	OUP		31/12/2010	co	MPANY	
	PLN	RON	AED	=	PLN	RON	AED
Financial assets	24.953.000,14	3.220.924,01	33.878.627,30		24.953.000,14	2.932.679,58	33.878.627,30
Financial liabilities Short-term exposure	147.629.665,56 -122.676.665,42	7.155.093,06 -3.934.169,05	70.043.061,42 -36.164.434,12		147.629.665,56 -122.676.665,42	7.144.060,28 -4.211.380,70	70.043.061,42 -36.164.434,12
Short-term exposure	-122.070.003,42	-3.934.169,05	-30.104.434,12		-122.076.005,42	-4.211.380,70	-30.104.434,12
Cinemaiol accepts	20 127 207 20	0.00	607.264.22		20 127 207 20	0.00	(07.201.22
Financial assets Financial Liabilities	20.137.397,28 0.00	0,00 500.000.00	607.361,32 10.046.372.91		20.137.397,28 0.00	0,00 500.000.00	607.361,32 10.046.372.91
Long-term exposure	20.137.397,28	-500.000,00	<u>-9.439.011,59</u>		20.137.397,28	-500.000,00	-9.439.011,59
The sensitivity analysis to excha	ange rate flactuations for the pe	eriod of 2011 are:					
		GROUE	•			COMPA	ıy
	<del></del>	<u>PLN</u>	<u>PLN</u>		_	<u>PLN</u>	<u>PLN</u>
amounts in €		1,56%	-1,56%			1,56%	-1,56%
Income statement		3.499.163,88	-3.508.136,10			3.499.163,88	-3.508.136,10
Shareholders equity		3.499.163,88	-3.508.136,10			3.499.163,88	-3.508.136,10
		RON	RON			RON	RON
amounts in €		0,81%	-0,81%			0,81%	-0,81%
Income statement		85.295,39	-19.938,90			85.295,39	-19.938,90
Shareholders equity		83.074,75	-17.681,79			85.295,39	-19.938,90
		<u>AED</u>	<u>AED</u>			<u>AED</u>	<u>AED</u>
amounts in €		3,18%	-3,18%			3,18%	-3,18%
Income statement		1.556.704,08	-1.659.113,72			1.556.704,08	-1.659.113,72
Shareholders equity		1.556.704,08	-1.659.113,72			1.556.704,08	-1.659.113,72
The sensitivity analysis to excha	ange rate flactuations for the pe	eriod of 2010 are:					
		GROUP			_	COMPA	NY
		PLN	PLN			PLN	PLN
amounts in €		1,56%	-1,56%			1,56%	-1,56%
Income statement Shareholders equity		1.599.612,58 1.599.612,58	-1.603.714,15 -1.603.714,15			1.599.612,58 1.599.612,58	-1.603.714,15 -1.603.714,15
Shareholders equity		1.399.012,30	-1.003./14,13			1.599.012,50	-1.003./14,13
		<u>RON</u>	<u>RON</u>			<u>RON</u>	<u>RON</u>
amounts in €		1,34%	-1,34%			1,34%	-1,34%
Income statement		62.234,91	-63.923,71			62.234,91	-63.923,71
Shareholders equity		58.573,09	-60.162,52			62.234,91	-63.923,71
		<u>AED</u>	<u>AED</u>			<u>AED</u>	<u>AED</u>
amounts in €		1,26%	-1,26%			1,26%	-1,26%
Income statement		3.833.152,20	2.765.999,26			3.833.152,20	2.765.999,26
Shareholders equity		3.833.152,20	2.765.999,26			3.833.152,20	2.765.999,26

### 10. Property, Plant and Equipment

### GROUP

Cost	Land	Buildings	Machinery & Equipment	Vehicles	Furniture & Fittings	Assets under construction	Total Tangible Assets
Balance 31.12.2010	33.443.512	54.319.237	147.366.727	70.921.120	11.173.216	1.212.009	318.435.822
Acquisitions during the 1.1-31.12.2011 period  Net foreign currency exchange	1.050	1.227.107	5.665.022	1.317.261	573.038	74.132	8.857.610
differences	<del>-</del>	75.416	1.306.109	601.136	77.406	-	2.060.067
Disposals during the 1.1-31.12.2011 period		152.935	3.876.714	1.540.569	637.602	977.355	7.185.175
Balance 31.12.2011	33.444.562	55.468.825	150.461.144	71.298.948	11.186.058	308.786	322.168.324
Accumulated Depreciation							
Balance 31.12.2010  Depreciation charge for the 1.1-	-	11.857.155	77.021.546	37.100.405	8.487.837	2.625	134.469.568
31.12.2011 period	-	2.530.660	12.263.577	5.922.649	1.166.324		21.883.210
Net foreign currency exchange differences Disposals during the 1.1-31.12.2011	-	72.671	1.092.536	394.889	96.057		1.656.153
period	_	77.008	2.712.550	910.920	564.270	_	4.264.748
Balance 31.12.2011	-	14.383.478	87.665.109	42.507.023	9.185.948	2.625	153.744.183
Net Book Value							
Balance 31.12.2011	33.444.562	41.085.347	62.796.036	28.791.926	2.000.110	306.161	168.424.141
Balance 31.12.2010	33.443.512	42.462.082	70.345.182	33.820.716	2.685.379	1.209.384	183.966.254

COMPANY			Marchines o		F	0 1 1	T-4-1 T
Cost	Land	Buildings	Machinery & Equipment	Vehicles	Furniture & Fittings	Assets under construction	Total Tangible Assets
Balance 31.12.2010	13.200.307	26.797.257	73.769.155	23.086.747	4.594.666	534.519	141.982.651
Acquisitions during the 1.1-31.12.2011 period		680.086	2.128.245	454.416	253.469	(2.352)	3.513.864
Net foreign currency exchange differences				(77)	(133)		(210)
Disposals during the 1.1-31.12.2011				( )	( /		( -,
period		80.387	1.370.681	203.581	416.386	532.167	2.603.202
Balance 31.12.2011	13.200.307	27.396.956	74.526.719	23.337.505	4.431.616	-	142.893.103
Accumulated Depreciation							
Balance 31.12.2010	-	4.305.160	38.328.278	14.509.575	3.672.682	-	60.815.697
Depreciation charge for the 1.1-31.12.2011 period	-	921.505	6.835.828	3.220.152	458.083		11.435.568
Net foreign currency exchange differences	-			(77)	2.035	-	1.958
Disposals during the 1.1-31.12.2011							
period		44.744	685.283	160.649	363.862		1.254.538
Balance 31.12.2011	-	5.181.921	44.478.823	17.569.001	3.768.938	-	70.998.685
Net Book Value							
Balance 31.12.2011	13.200.307	22.215.035	30.047.896	5.768.504	662.677	-	71.894.418
Balance 31.12.2010	13.200.307	22.492.097	35.440.877	8.577.172	921.983	534.519	81.166.955

The Group and the Company apply the revaluation model.

Fixed assets are valued at the fair value. Fair value has has been estimated by the management. There are no impairement losses in the value of the fixes assets.

### 11. Investment Property

		GROUP		COMPANY		
	Land	Buildings	Total	Land	Buildings	Total
Cost						
Balance 31.12.2010	21.010.568	548.672	21.559.240	1.127.635	254.451	1.382.087
Acquisitions during the 1.1-31.12.2011 period	446.295	652.594	1.098.889	-	-	-
Appropriations(note 11a)	(143.559)	(110.351)	(253.910)	-	(110.351)	(110.351)
Disposals during the 1.1- 31.12.2011 period	<u> </u>	<u> </u>			<del>_</del>	<u> </u>
Balance 31.12.2011	21.313.304	1.090.915	22.404.219	1.127.635	144.100	1.271.736
Accumulated Depreciation						
Balance 31.12.2010	-	-	-	-	-	-
Depreciation charge for the 1.1-31.12.2011 period	-	-	-			-
Appropriations			-			-
Transfers			-			-
Disposals during the 1.1- 31.12.2011 period		<u>-</u>	<del>-</del>			
Balance 31.12.2011	-	-	-	-	-	-
Net Book Value						
Balance 31.12.2011	21.313.304	1.090.915	22.404.219	1.127.635	144.100	1.271.736
Balance 31.12.2010	21.010.568	548.672	21.559.240	1.127.635	254.451	1.382.087

#### 11a. Net Profit or Loss from Fair Value adjustments for investment properties

- 1) With reporting date of 31/12/10, in the context of the annual regular check of fair values of investment properties, the management hired again independent Chartered Surveyors to appraise the majority of the reported real estate of the Group's companies. These investment properties have been valued to the amount of 16.721.993 euro (78% of the total amount of Investment Properties). For the rest of the properties the valuation has been done by the Management. Those investment properties have been revalued to the amount of 4.837.247 euro (22% of the total amount of Investment Properties). The new appraisals, compared to the previous, show relatively small changes of the fair values of real estate. After this, the Group accounted the relevant revaluations.
- 2) With reporting date of 31/12/11, in the context of the annual regular check of fair values of investment properties, the management hired again independent Chartered Surveyors to appraise the majority of the reported real estate of the Group's companies in abroad. Those investment properties have been valued to the amount of 12.103.323 euro (54% of the total amount of Investment Properties. For the rest Fair Value adjustments have been done by the Management. For these Investment Properties the valuation amounted to 10.300.897 euro (46% of the total value of Investment Properties). The new appraisals, compared to the previous, show relatively small changes of the fair values of real estate. After this, the Group accounted the relevant revaluations. The fair values in 31/12/11, based on applying IAS 40, are:

A/N_	Real Estate	Revaluation based on Fair Values in 31/12/2011 (€)	Revaluation based on Fair Values in 31/12/2010 (€)	Change (€) during 1/1- 31/12/11	Period additions/ (disposals)	Recognition to Income Statement
1)	Real estate property of Concurrent company (Romania)	914.000	914.000	0	0	0
2)	Real estate property of Bupra company (Romania)	3.030.750	3.030.750	0	0	0
3)	Real estate property of Faethon company (from the 49.557 s.m. of real estate, the 35388 s.m. were purchased during 2007) (Romania)	411.520	411.520	0	0	0
4)	Real estate property of Istria company (Romania)	7.747.053	7.734.723	12.330	0	12.330
5)	Real estate ETETH	272.165	272.165	0	0	0
6)	J&P Development	5.674.000	4.631.000	1.043.000	-1.098.890	-55.890
7)	J&P – AVAX SA	1.271.736	1.382.087	-110.351	0	-110.351
8)	ATHENA ATE	3.082.995	3.182.995	-100.000	0	-100.000
	Total	22.404.219	21.559.240	844.980	-1.098.890	-253.910
A/N	Real Estate	Revaluation based on Fair Values in 31/12/2010 (€)	Revaluation based on Fair Values in 31/12/2009 (€)	Change (€) during 1/1- 31/12/10	Period additions/ (disposals)	Recognition to Income Statement
1)	Real estate property of Concurrent company (Romania)	914.000	1.212.000	-298.000	0	-298.000
2)	Real estate property of Bupra company (Romania)	3.030.750	2.480.000	550.750	0	550.750
3)	Real estate property of Faethon company (from the 49.557 s.m. of real estate, the 35388 s.m. were purchased during 2007) (Romania)	411.520	557.011	-145.491	-6.509	-152.000
4)	Real estate property of Istria company (Romania)	7.734.723	8.185.134	-450.411	-60.890	-511.301
5)	Real estate ETETH	272.165	272.165	0	0	0
6)	J&P Development	4.631.000	4.360.000	271.000	0	271.000
7)	J&P – AVAX SA	1.382.087	1.584.412	-202.325	0	-202.325
8)	ATHENA ATE	3.182.995	3.282.995	-100.000	0	-100.000
	Total	21.559.240	21.933.717	-374.477	-67.399	-441.876

#### 12. Goodwill

Group (amounts in '000 €)	Initial Goodwill	Goodwill Impairment	Total of Goodwill
Balance 01/01/10	45.891	0	45.891
Additions	0	0	0
Impairments	0	-2.940	-2.940
Balance 31/12/10	45.891	-2.940	42.951
Changes 01/01 - 31/12/11			
Additions	0	0	0
Impairments	0	-3.013	-3.013
Balance 31/12/11	45.891	-5.953	39.938

### **Check for Goodwill Impairment**

For consolidation purposes, goodwill from acquisitions has been allocated to the following cost generating units (CGU's) by geographical and business segments.

Goodwill balance (by geographical segment:)	31/12/2011	31/12/2010
Greece	23.230	23.975
Other Countries	16.708	18.976
Total	39.938	42.951

The recoverable value of a CGU is determined with the calculation of the value in use. This utilizes cash flows predictions which come from financial budgets approved by the management.

The assumptions adopted by the management for the calculation of future cash flows are reported below, for a goodwill impairment test to be carried out for the CGU's. The budgeted gross profit is calculated based on budgeted average gross profit of the work in hand. The main assumptions for the calculation of the value in use are:

Discount factor: 8.0%-10% for the year 2012, 7.0% for the years 2013 and on

Work in hand gross contribution: '5.0%

Work in hand under consideration: 70.0% of signed contracts

With reporting date 31/12/11, an impairment test has been conducted for the above goodwill, and impairment of 3,013 mil. Euro has been concluded.

### 13. Intangible Assets

### GROUP

<u>Cost</u>	Software	Other intangible Assets	TOTAL
Balance 31.12.2010 Acquisitions during the 1.1-31.12.2011	2.715.035	7.000.000	9.715.035
period	58.459	-	58.459
Net foreign currency exchange differences	4.703	-	4.703
Disposals during the 1.1-31.12.2011 period	46.779		46.779
Balance 31.12.2011	2.731.418	7.000.000	9.731.418
Accumulated Depreciation			
Balance 31.12.2010	2.139.847	400.000	2.539.847
Amortisation charge for the 1.1-31.12 2011 period	289.638	200.000	489.638
Net foreign currency exchange differences	3.335	-	3.335
Disposals during the 1.1-31.12.2011 period	37.445		37.445
Balance 31.12.2011	2.395.375	600.000	2.995.375
Net Book Value			
Balance 31.12.2011	336.043	6.400.000	6.736.043
Balance 31.12.2010	575.188	6.600.000	7.175.188
COMPANY			
Cost _	Software	Other intangible Assets	TOTAL
Balance 31.12.2010	2.131.184	-	2.131.184
Acquisitions during the 1.1-31.12.2011 period	36.508	-	36.508
Net foreign currency exchange differences	(43)	-	(43)
Disposals during the 1.1-31.12.2011 period	43.955		43.955
Balance 31.12.2011	2.123.694	-	2.123.694
Accumulated Depreciation			
Balance 31.12.2010	1.708.937	-	1.708.937
Amortisation charge for the 1.1-31.12.2011 period	240 447		210.417
	210.417	-	210.417
Net foreign currency exchange differences	(35)	-	(35)
Net foreign currency exchange differences  Disposals during the 1.1-31.12.2011 period		- - 	
	(35)	- - -	(35)
Disposals during the 1.1-31.12.2011 period	(35) 35.027	- - - -	(35) <u>35.027</u>
Disposals during the 1.1-31.12.2011 period  Balance 31.12.2011	(35) 35.027	- - -	(35) <u>35.027</u>

### 14. Investments in Subsidiaries/Associates and other companies

	GR	GROUP		PANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Investments in subsidiaries	-	-	159.162.629	156.078.784
Investments in associates	220.614.294	211.756.708		-
Other participating companies				
	1.162.876	656.162	926.787	431.696
	221.777.170	212.412.870	160.089.416	156.510.480

### **Investments in Associates**

In the following table, a brief Financial Information is indicated for the total of the associate companies

Subsidiary	ASSETS	LIABILITIES	Turnover	Profit/(Loss) after tax
1 ATTIKI ODOS SA	1,275,345	780.116	203.428	48,717
2 GEFYRA SA	395.974	327.437	41.951	7,764
3 AEGEAN MOTORWAY SA	610.872	683.918	162,688	-
4 ATTIKES DIADROMES SA	22.291	6.484	53.902	8.701
5 ATHENS CAR PARKS SA	26.395	17.476	3.295	479
6 ENERGY CENTRE R.E.S. CYCLADES SA	148	2	-	-
7 ENTERTAINMENT & SPORTS PARK SA (KANOE-KAYAK)	18.507	12.066	-	-
8 HELLENIC PARK LEITOURGIA COMPANY SA	65	5	-	-
9 MARINE LEFKADAS SA	12.186	5.541	2.234	(118)
10 CAR PARKS N.SMYRNI	11.014	361	503	(328)
11 ATTICA DIODIA SA	11.646	45	-	9.458
12 AG.NIKOLAOS CAR PARKS SA	6.974	5.113	1.087	23
13 METROPOLITAN ATHENS PARK	9.209	4.161	-	36
14 SALONICA PARK	5.735	4.692	281	(465)
15 GEFYRA OPERATIONS SA	4.625	2.541	5.180	828
16 VAKON A.K.T.KT. & T.E.	5.203	592	-	(16)
17 ATHENA EMIRATES LLC	12.681	7.789	11.660	13
18 VOLTERRA AE	5.147	964	774	(440)
19 VIOENERGIA SA EXPLOITATION OF ENERGY RESOURCES	2.408	582	733	263
20 SC ORIOL REAL ESTATE	1.799	1.930	-	(27)
21 LIMASSOL MARINA LIMITED	69.839	65.955	24.923	(2.350)
22 POLISPARK	1.012	316	2.142	17
TOTAL	2.509.075	1.928.087	514.782	72.555

### 15. Joint Ventures

The following amounts represent the Company's share in assets and liabilities in Joint Ventures which were consolidated by the method of proportionate consolidation and they are included in the balance sheet:

	31.12.2011	31.12.2010
Assets		
Non-current assets	3.919.687	4.418.905
Current assets	263.154.883	308.784.044
	267.074.570	313.202.949
Liabilities		
Long-term liabilities	2.630.228	3.306.113
Short-term liabilities	221.935.249	275.189.766
	224.565.477	278.495.880
Net Worth	42.509.094	34.707.069
Turnover	235.502.002	185.353.170
Cost of sales	(226.702.295)	(196.404.538)
Profit/ (loss) after tax	8.799.706	(11.051.368)

### 16. Available for sale Investments

	GRO	OUP	COMP	OMPANY	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010	
Investments in J&P - AVAX S.A Investments in ATHENA S.A	107.880.388 5.033.027	86.142.100 8.057.639	414.188.370 -	426.814.420 -	
	112.913.415	94.199.739	414.188.370	426.814.420	

J&P AVAX participates to various concession companies, which accounts them depending on the intentions or the potentiality of the Group and each company of the Group seperately in relation to: a) the holding of the investment as it participates to the business plans of the Group (sales, synergies, profitability), and hence its treatement as long-term investment, b) the incorporation of the investment to the Group's investment portfolio as part of its strategic planning. These investments are treated as available-for-sale financial assets. This recognition is conducted at the initial recognition date of the investment, and each subsequent balance sheet date.

The management of the Group, with reporting date of 31/12/08, after it took into consideration the Group's strategy, the international Economic Environment, the market risks, the interests rate changes, the financing terms and cost of capital changes, and mainly the substantial increase of the Group's capital needs based on its investment program, the participations with a percentage of <50% (subsidiaries and Joint-ventures excluded), which are reported below, are reclassified as available-for-sale and therefore will be measured (at financial statements of company level) at fair value according to IAS 39. The difference between cost and fair value will be recognized directly to Equity, through the statement of changes in equity, except from impairment loss and exchange profit/loss (through P&L), until the financial asset is written off, and then the cumulative profit/loss which has been recognized to Equity will be transfered to P&L.

The dividends of the available-for-sale participating interests are recognized to P&L when the claim of the Group to receive payment is assured.

When a reduction of the fair value of an available-for-sale financial asset has been recognized directly to Equity and there is material proof that the financial asset has been impaired, the cumulative loss recognized directly to Equity will be removed from Equity and it will be transferred to P&L even though the financial asset has not been written-off. These impairment losses recognized to P&L and regard available-for-sale participating interests, will not be reversed through P&L.

At the consolidated level of the financial statements, the participations with relation of subsidiary or participating interest are accounted based on IAS 27 (full method consolidation) and IAS 28 (equity method) correspondingly, whereas the participations in other participating interests (with a percentage of <20%) are accounted based on IAS 39.

The available-for-sale financial assets regard the following investments:

#### 1. Company

	Participation in Investments (%)	Available-for-Sale Financial Assets (%)
Attiki Odos (Athens Ring Road)		21,00%
Attika Diodia		21,01%
Gefyra SA (Rio - Antirrio)		12,14%
Gefyra Leitourgia SA (Rio - Antirrio)		12,75%
Aegean Motorway (Maliakos - Kleidi)		16,25%
Olympia Odos Parahorisi (Patra - Corinth)		17,00%
Olympia Odos Leitourgia (Patra - Corinth)		17,00%
Queen Alia Airport		9,50%
Marina Limassol		30,50%
Marina Zea		10,42%
Moreas SA		15,00%
ELIX		21,67%
Polis Park		22,39%
Athinaikoi Stathmoi		20,00%
Salonika Park		12,20%
Smyrni Park		20,00%
Metropolitan Athens Park SA		22,91%
Athens Metropolitan		11,67%
Greco International Real Estate		50,00%
Entertainment & Sports Park SA		29,62%
Metropolitan Centre of Piraeus SA		19,50%
OLP Park Station SA		15,00%
Hellenic Park Leitourgia Company SA		25,00%
Volterra SA (ex. Argestis)		50,00%

## 16a2. Available-for-Sale Financial Assets (cont.)

## 2. Group

	Participation in Investments (%)	Available-for-Sale Financial Assets (%)
Attiki Odos (Athens Ring Road)	30,83%	
Attika Diodia	30,84%	
Gefyra SA (Rio - Antirrio)	20,53%	
Gefyra Leitourgia SA (Rio - Antirrio)	21,55%	
Aegean Motorway (Maliakos - Kleidi)	21,25%	
Olympia Odos Parahorisi (Patra - Corinth)		19,10%
Olympia Odos Leitourgia (Patra - Corinth)		19,10%
Queen Alia Airport		9,50%
Marina Limassol	33,50%	
Marina Zea		10,42%
Moreas SA	15,00%	
ELIX	32,67%	
Polis Park	22,39%	
Athinaikoi Stathmoi	20,00%	
Salonika Park	24,40%	
Smyrni Park	20,00%	
Metropolitan Athens Park SA	22,91%	
Athens Metropolitan		11,67%
Greco International Real Estate	50,00%	
Entertainment & Sports Park SA	29,62%	
Metropolitan Centre of Piraeus SA		19,50%
OLP Park Station SA	45,00%	
Hellenic Park Leitourgia Company SA	25,00%	
Volterra SA	50,00%	
Marina Lefkada	26,64%	
International Commercial Black Sea		0,76%
Vakon AKTKT & TE	25,00%	
Bioenergeia SA	45,00%	
Athena Michaniki O.P.	50,00%	
Energy Centre R.E.S. Cyclades SA	45,00%	

16b Change of Accounting Policy for the reclassification of investments (except subsidiaries) as available-for-sale financial assets measured at fair values (cont.)

Company

Table 2: Analysis of the Account "Available-for-Sale Financial Assets"

According to IFRS 7 the following financial instruments are recognized as Available-for-Sale Financial Assets, and measured to Fair Value (level 3). Groun

		Group		company
(amounts in €)	31/12/11	31/12/10	31/12/11	31/12/10
Opening period balance 01/01/11	04 100 730	10.606.000	426 914 420	402.271.862
01/01/11	94.199.739	18.696.098	426.814.420	402.2/1.802
Additions				
Reclassifications (and				
measurement at fair values)	-	43.802.853	-	2.499.042
2. Participations/increase of investments	40.794.211	32.553.288	64.053.731	45.414.297
3. Adjustments to fair values	-	-	-	-
Reductions				
Sales/write-offs	_	-	-	(2.483.491)
2. Adjustment to fair values				,
(impairments through equity)	(22.080.535)	-	(76.800.281)	(20.887.290)
3. Impairments (through P&L)	-	-	-	-
4. Other changes	<u> </u>	(852.500)	120.500	-
Ending period balance				
31/12/11	112.913.415	94.199.739	414.188.370	426.814.420

The change in Additions - Increase of investments of the Available-for-Sale Financial Assets of 26,422,402 euros, refers to the share acquisition of MOREAS SA. The Group's participation is now 15,0%, and therefore is classified to Available-for-Sale Financial Assets, to fair value according to IAS 39. Also, the change in Additions - Increase of investments of the Available-for-Sale Financial Assets at a company level of 24,970,880 euros, refers to the aquisition of the participation in Marina Limassol by 15%, from the subsidiary ATHENA SA. The company's participation is now 30,5%. The remaining amount mainly regards the increase in the participation of Queen Alia Airport and Marina Zea.

Table	20.	Differences	hotwoon	fair values	and cost	21/12/1	1
Lable	за:	Differences	s petween	tair values	and cost	31/12/1	1

Table 3a: Differences between fair values and cost 31	/12/11		Revaluation Surplus Credited to Fair Values Revaluation	Revaluation Surplus Credited to Minority	Deferred Tax
(amounts in €)	Cost	Fair Value	Reserve	Interest	Liability
Group					
Participations <20%	62.062.243	112.913.415	50.851.173	467.789	10.170.235
Ending period balance	62.062.243	112.913.415	50.851.173	467.789	10.170.235
<u>Company</u>					
Participations <20%	73.091.695	145.706.146	72.614.451		14.522.890
Participations from 20% to 50%	74.232.012	268.482.224	194.250.212		38.850.042
Participations >50%	-	-			-
Total	147.323.707	414.188.370	266.864.663		53.372.933
Table 3b: Differences between fair values and cost 31.	/12/10		Revaluation Surplus Credited to Fair Values	Revaluation Surplus Credited to	Deferred Toy
Table 3b: Differences between fair values and cost 31.  (amounts in €)  Group	/12/10  Cost	Fair Value	Surplus Credited to Fair	Surplus	Deferred Tax Liability
(amounts in €)		<b>Fair Value</b> 94.199.739	Surplus Credited to Fair Values Revaluation	Surplus Credited to Minority	
(amounts in €) <u>Group</u>	Cost		Surplus Credited to Fair Values Revaluation Reserve	Surplus Credited to Minority Interest	Liability
(amounts in €)  Group  Participations <20%	Cost 30.207.966	94.199.739	Surplus Credited to Fair Values Revaluation Reserve	Surplus Credited to Minority Interest	Liability 12.798.355
(amounts in €)  Group  Participations <20%  Ending period balance	Cost 30.207.966	94.199.739	Surplus Credited to Fair Values Revaluation Reserve	Surplus Credited to Minority Interest	Liability 12.798.355
(amounts in €)  Group  Participations <20% Ending period balance  Company	30.207.966 30.207.966	94.199.739 94.199.739	Surplus Credited to Fair Values Revaluation Reserve  63.991.773 63.991.773	Surplus Credited to Minority Interest	12.798.355 12.798.355
(amounts in €)  Group  Participations <20%  Ending period balance  Company  Participations <20%	30.207.966 30.207.966 49.053.357	94.199.739 94.199.739 175.160.096	Surplus Credited to Fair Values Revaluation Reserve  63.991.773 63.991.773	Surplus Credited to Minority Interest	12.798.355 12.798.355 25.221.348

The valuation of the companies has been conducted by J&P AVAX, based on financial models, approved by the concession companies and the financing banks. The cost of capital discount factor used is 8% to 10% for the year 2012, and 7% for the years 2013 and on.

# 16c. Net Investment in Concession Companies subscribed in the form of Last Priority Financial Assets (Subordinated Debt)

The group participates in some Concession Companies, in two ways: i) participation in the form of Share Capital, and ii) participation in the form of Financial Assets of Last Priority (Subordinated Debt), which are issued by the Concession Companies.

For the date of 31/12/2011, the FA's LP are classified and accounted for according to IAS 39, as Available-for-Sale Financial Assets (Net investment to Concession Companies). The FA's LP along with the participation in the Share Capital of the Concession Company, are measured to Fair Value (method of Present Value). The difference between the cost and fair value is recognized directly to Other Comprehensive Income (namely, to Equity).

The main characteristics of the above Last Priority FA's are the following:

- a) The participation in the form of FA's LP is issued contractually with specific and fixed analogy to the Share Capital (pro rata),
- b) The subscription of FA's LP is maintained steadily throughout the lifetime of the concession proportionally to the participation in the Share Capital,
- c) The transfer of the FA's LP contractually is carrying out along with the corresponding transfer of an equal percentage of Share Capital,
- d) The FA's LP do not contractually have a fixed terminated date, and the Group cannot demand for their future repayment,
- e) The FA's are of Last Priority; they have last priority against all other claims of the Assets of the Concession Company in case of liquidation (subordinated debt last in line). They are treated as equity equivalent to the Share Capital, bearing the same risk,
- f) The capital structure of the Concession Companies Equity, contractually does not distinguish the subscription in the form of Share Capital with the subscription in the form of the FA's LP (equity equivalent).

The following table provides analytically the financial data of the Concessions Companies, whereas the Company participates both to Share Capital and to Last Priorities FA's.

(amounts in euros)	Participation Type	Cost 31/12/2011	Fair Value 31/12/2011	Surplus Credited to Fair Values Revaluation Reserve
Group				
1) Olympia Odos (Participation < 20%)	Share Capital FA's	5.730.000 10.913.688	36.751.407 7.222.001	31.021.407 (3.691.686)
Total		16.643.688	43.973.409	27.329.721
2) Airport Queen Alia (Participation < 20%)	Share Capital FA's	703.128 14.581.522	26.786.124 6.119.711	26.082.995 (8.461.811)
Total		15.284.650	32.905.834	17.621.184
3) Marina Limassol (Participation > 20%)	Share Capital FA's	5.088.625 21.990.766	24.921.662 10.848.802	<u> </u>
Total		27.079.391	35.770.465	
4) Moreas (Participation < 20%)	Share Capital FA's	15.828.227 11.280.710	16.334.442 14.703.451	506.215 <u>3.422.741</u>
Total		27.108.937	31.037.894	3.928.957
Total of Participations	Share Capital FA's	27.349.980 58.766.685	104.793.636 38.893.965	57.610.618 (8.730.756)
Ending period balance		86.116.666	143.687.601	48.879.862
<u>Company</u>				
1) Olympia Odos (Participation < 20%)	Share Capital FA's	5.100.000 9.713.727	32.710.677 6.427.959	27.610.677 (3.285.768)
Total		14.813.727	39.138.636	24.324.909
2) Airport Queen Alia (Participation < 20%)	Share Capital FA's	703.128 14.581.522	26.786.124 6.119.710	26.082.995 (8.461.812)
Total		15.284.650	32.905.834	17.621.184
3) Marina Limassol (Participation > 20%)	Share Capital FA's	4.832.125 20.745.766	22.689.872 9.877.268	17.857.747 (10.868.498)
Total		25.577.891	32.567.139	6.989.248
4) Moreas (Participation < 20%)	Share Capital FA's	15.828.227 11.280.710	16.334.442 14.703.451	506.215 3.422.741
Total		27.108.937	31.037.894	3.928.957
Total of Participations	Share Capital FA's	26.463.480 56.321.725	98.521.114 37.128.388	72.057.633 (19.193.336)
Ending period balance		82.785.205	135.649.503	52.864.297

Revaluation

17. Other non-current assets	GROUP		COMPANY		
•	31.12.2011	31.12.2010	31.12.2011	31.12.2010	
Other non-current assets	1.263.967	2.745.360	433.694	416.762	
18. Deferred tax assets	GROUP		COMPANY		
<u> </u>	31.12.2011	31.12.2010	31.12.2011	31.12.2010	
Deferred tax assets	5.396.191	7.594.826	5.114.390	4.703.598	
	5.396.191	7.594.826	5.114.390	4.703.598	
Analysis of Deferred tax assets  GROUP COMPANY					
·	31.12.2011	31.12.2010	31.12.2011	31.12.2010	
Development on of start up and other lang					
Derecognition of start-up and other long- term expenses	10.385	9.272	10.385	9.272	
Adjustment to Fair Value due to Acquisition of Subsidiary	-	2.404.581	-	-	
Derecognition of receivables and investments in participations Provision for employee termination	4.022.208	3.581.750	4.502.966	4.060.472	
compensation	513.194	566.369	409.395	442.210	
Cash-flow hedging	-	230.780	-	-	
Taxable Losses not used Adjustment to Fair Value due to	-	-	-	-	
revaluation of fixed assets	850.404	802.075	191.643	191.644	
	5.396.191	7.594.826	5.114.390	4.703.598	
Changes in "Deferred Income Tax Ass	ets" account				
changes in Deferred income rax Ass	GRO		COMPANY		
	31.12.2011	31.12.2010	31.12.2011	31.12.2010	
Balance 1.1	7.594.826	14.781.283	4.703.598	5.979.756	
Adjustment, in accordance with IAS					
Direct credit (debit) in Reserves	(231.058)	231.058	-	-	
Credit (debit) in Income Statement Plus: Deductible temporary					
adjustments	(1.775.770)	(4.550.160)	602.599	1.591.195	
Less: Decrease in Income Tax Rate Less: Taxable temporary	(153.820)	(35.158)	(153.820)	(35.158)	
differences	(37.987)	(432.197)	(37.987)	(432.196)	
Taxable Losses not used		(2.400.000)	<u> </u>	(2.400.000)	
Balance 31.12.2011	5.396.191	7.594.826	5.114.390	4.703.598	

#### 19. Inventories

	GRO	GROUP		PANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Finished & semi-finished goods	11.313.939	12.575.551	-	-
Merchandise	1.838.177	-	-	-
Work in progress	4.091.392	4.177.778	-	-
Raw materials	15.609.733	19.805.869	8.631.233	6.820.717
	32.853.241	36.559.198	8.631.233	6.820.717

### **Work in Progress**

	GROUP	GROUP
	31.12.2011	31.12.2010
Buildings for disposal after construction Expenses incurred concerning future works (work in progress)	2.817.431	3.741.708
	1.273.961	436.070
	4.091.392	4.177.778
		•

#### 20. Construction contracts **GROUP GROUP COMPANY COMPANY** 31.12.2011 Receivable from Construction contracts 254.767.603 212.080.160 139.951.218 102.971.780 Payables to Construction contracts 7.336.074 2.706.582 159.000 Net receivables from Construction contracts 247.431.529 209.373.578 139.792.218 102.971.780 Accumulated expenses 6.392.824.101 5.799.040.567 2.751.976.566 2.448.288.685 plus: Recognised profit (cumulatively) 866.737.934 790.056.310 388.748.860 342.877.648 less: Recognised loss (cumulatively) 156.022.217 140.222.828 117.569.349 111.888.663 less: Invoices up to 31/12 2.576.305.890 6.856.108.289 6.239.500.471 2.883.363.859 247.431.529 209.373.578 139.792.218 102.971.780 Turnover Contracts expenses recognized in the repording period 593.783.534 688.315.637 303.687.881 381.156.695 plus: Recognized profit for the reporting period 60.882.235 71.803.490 40.190.526 51.901.528 **Revenues from Construction contracts** recognized during the reporting period 654.665.769 760.119.127 343.878.407 433.058.223

Revenues and expenses relating to each construction contract are recognised in the income statement, depending on the percentage of completion on reporting date. Expenses which have incurred but the relative construction work has not yet been invoiced to clients are recognised in the income statement, along with the proportional profit or loss provided for in the contract. According to GR GAAP, these expenses were recognised as work in progress, and their relative profit or loss was instead recognised in the reporting period in which the works were invoiced rather than carried out. Moreover, for any project with an estimated loss, that loss is recognised immediatelly in the income statement.

17.448.098

89.346.773

15.809.884

61.156.249

The Group uses the **Percentage of Completion Method**, whereby the percentage of completion is calculated using the following ratio: Realised Cost / Total Estimated Contract Cost

The Group uses an integrated Management Information System which produces the following information to draw consistent and reliable estimates of the percentage of completion of contracts:

1) Total Revised Contract Revenue

Total advances received

2) Contract Cost to complete the contract

According to the Budgetary Control System applied by the Group, revisions and re-evaluations are carried out on a semi-annual basis.

#### 21. Clients and other receivables

	GROL	GROUP		PANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Clients	211.651.137	240.642.593	104.567.642	108.665.406
Receivables from subsidiaries	-	-	102.833.634	58.451.009
Receivables from associates	25.157.341	28.712.753	17.384.170	21.596.582
Other receivables	96.205.999	119.296.156	23.435.174	35.343.767
	333.014.477	388.651.502	248.220.620	224.056.764

#### 21a. Time Breakdown of Receivables

The breakdown of receivables across time, as at 31/12/2011, is as follows:

	GRO	GROUP		ANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Not in arrears and not impaired In arrears but not impaired	113.577.163	165.257.719	52.864.395	74.281.785
0-3 months	28.281.601	10.710.496	13.429.097	1.732.249
>3 months	<u>69.792.373</u>	64.674.379	38.274.150	32.651.372
	<u>211.651.137</u>	240.642.593	104.567.642	<u>108.665.406</u>

Relative to the proceeds of Group's receivables from the Greek State (even for Olympic Projects), there is substantial delay. The management of the Group considering, among others, the negative economic environment, cannot appreciate their proceeding time, however these receivables are not considered doubtful, regarding the following:

- During 2011 and despite of the long delay, nearly 3.9 mil € has been collected for Group's fulfilled projects by the Greek State, concerning Olympic Projects. There has been reassurance by the relevant Ministries that the settlement of these receivables will continue normally.
- Greek State continues to auction new projects and considering that the biggest part will be financed by the NSRF (ESPA), is expected to properly be carried out. In these auctions the participating companies are from the biggest worldwide (VINCI, HOCHTIEF etc.) which their origin are from countries with strong influence about the decisions for the course of the Greek Economy (Germany, France). This clearly shows that despite of the financial problems, the Greek State will continue to pay its obligations and for this reason, the Group and other Greek and big multinational companies are participating in new auctions.
- For the participation in new project auctions, as well as for the execution of current projects, Letters of Guarantees must be issued by the banks. The Greek and the foreign companies which participate in auctions for new projects and in the finacing of current ones, continue to bring Letters of Guarantees form Greek and foreign banks, which they continue to issue.A29
- The Group, who thinks that the Greek State is financially reriable, signed a total of 32 new contracts which amount to 524 mil €, for the 2011-12 period.
- in March 2012 PSI+ has been conducted with great success, reducing by far the possibility of the Greek State uncontrolled default on its debt.

The Management of J&P AVAX, considering the above points, believes that the Greek State is reliable for the receivables wich come from projects execution, and for this it continues to Greek State auctions. For these reasons no impairment from Greek States receivables is necessary for 2011.

#### 21b. Analysis of other receivables

	GROUP		COMPANY	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Other Debtors	49.834.182	56.362.924	13.654.868	23.308.814
Advances and credit accounts	31.809.400	47.722.766	1.468.113	4.601.334
Prepaid expenses	14.562.417	15.210.466	8.312.193	7.433.619
	96.205.999	119.296.156	23.435.174	35.343.767

The account «Various Debtors» of ATHENA SA includes the following:

a) The amount of €16,470 thousand relates to a claim against the shareholders of TECHNIKI ENOSI SA, which was absorbed by ATHENA SA at an earlier period, and was ordered as per decision #21/2005 of the Court of Arbitration on 10.06.2005. Following the issue of that decision, the shareholders of TECHNIKI ENOSI SA appealed on 30.08.2005 to the Athens Court of Appeal against decision #21/2005 on grounds of non-substanciation, and the appeal was presented to court on 19.01.2006. The Athens Court of Appeal issued decision #2471/2006 which dismissed the appeal submitted by the shareholders of TECHNIKI ENOSI SA and ratified decision #21/2005 of the Court of Arbitration. A new appeal was placed by the shareholders of TECHNIKI ENOSI SA and presented as case #31 on 15.10.2007 to Section A1 of the Supreme Court, which was dismissed.

A 2nd degree Court of Athens also dismissed with its decision #985/2007 a separate appeal submitted on 15.02.2006 by the shareholders of TECHNIKI ENOSI SA against decision #21/2005 of the Court of Arbitration. The shareholders of TECHNIKI ENOSI SA filed to the Athens Court of Appeal a third appeal against decision #21/2005 of the Court of Arbitration, which was also dismissed with decision #6879/2010. Another appeal has been filed against that latest decision, to be presented to Court in December 2012 and expected to dismiss the appeal. To secure its claim, the Company foreclosed every asset of the shareholders who guaranteed their balance sheet of TECHNIKI ENOSI SA at the time of its absorption by ATHENA SA, up to a value of €21,900 thousand.

The Company is in the process of execution of its claim against all property items of the shareholders of TECHNIKI ENOSI SA. With its decision #5752/2010, the Athens Single-Judge Court of First Instance imposed a halt in the execution of the court order, according to article 938 of the Criminal Law Code, until the final decision is issued on the appeal against the execution process, to be presented to court in March 2013. The decision is erroneous because it accepts the claim that Company makes unlawful use of its right to execute the order, an issue which has been raised repeatedly in the past and has always been rejected. On 30.03.2011, the Company intends to ask the Athens Single-Judge Court of First Instance to revoke its decision, thereby opening the way to continue the execution of the order.

b) The amount of €4,376 thousand concerns a claim against the shareholders of METTEM SA, which was absorbed by ATHENA SA at an earlier period, as part of their liabilities as guarantors. To secure those claims, a first-degree Court of Athens ruled with decision #7945/10.10.2003 the foreclosure of all mobile assets and property to a maximum value of €8,000 thousand. On 27.02.2008, a suit for financial compensation was debated at a different Court of Athens against those shareholders and decision #4335/2008 was issued in favour of ATHENA SA. The shareholders of METTEM S.A submitted an appeal against that decision, to be debated at the Athens Court of Appeal at end-2012.

In the event of a positive outcome of this litigation case for the Company, management intends to proceed immediately with the impounding of all assets (valuables, property, securities, or in custody of third parties) of the shareholders, whether they have been foreclosed or not. The management of the Company estimates that the value of the approved claims may be fully recovered.

Management cannot assess the timing of collection of claims under litigation, nevertheless those claims are included in the accounts at impaired valued as per the International Accounting Standards.

#### 22. Cash and cash equivalent

·	GRO	UP	COMF	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Cash in hand	403.681	585.078	29.134	37.174
Cash at bank	91.758.006	124.794.183	27.313.276	55.918.455
	92.161.687	125.379.261	27.342.410	55.955.629
23. Trade and other payables				
20aas ana sinsi pajawiss	GRO	UP	COMP	ANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Trade payables	240.092.397	279.678.364	83.137.246	89.407.507
Advances from clients	61.156.249	89.346.773	17.448.098	15.809.884
Other current payables	44.759.447	37.067.064	38.457.948	28.938.096
	346.008.094	406.092.201	139.043.292	134.155.487
Other current payables				
• •	GRC		COMP	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Social security funds	6.234.819	7.066.722	4.042.944	2.945.498
Dividends payable	58.255	1.412.091	28.226	1.412.091
Payables to subsidiaries	-	-	13.003.705	8.331.532
Payables to Associates	6.600.976	7.523.317	3.663.286	4.854.867
Payables to construction contracts	7.336.074	2.706.582	159.000	-
Payables to other participating companies	6.188.404	5.052.668	-	-
Other payables	18.340.920	13.305.684	17.560.787	11.394.108
	44.759.447	37.067.064	38.457.948	28.938.096

#### 24. Income tax and other tax liabilities

	GROUP		COMPANY	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Income tax payable	1.832.364	3.461.613	37.375	577.601
Other taxes payable	14.073.684	24.658.142	9.790.415	17.791.097
	15.906.048	28.119.755	9.827.790	18.368.698

#### 25. Bank overdrafts and loans

	GRO	GROUP		COMPANY	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010	
Loans	298.364.489	256.861.817	192.584.700	154.999.785	
	298.364.489	256.861.817	192.584.700	154.999.785	

#### 26. Debenture Long - term Payables

20. Dependie Long - term rayables	GROUP		COMPANY	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Debenture Long-term Payables Long - Term Loans	233.450.635 13.253.277	224.091.171 10.725.702	218.450.635 	172.738.776
	246.703.913	234.816.873	218.450.635	172.738.776

#### Sensitivity analysis in interest rates

A sensitivity analysis of the loans of the Group to exchange rate fluctuations, shows that if loan interest rates change by  $\pm 100$  basis points, the borrowing cost which affect the P&L, will change by  $\pm 4$ ,6 mil.  $\in$  for the year of 2011 (3.7mil.  $\in$  for 2010)

	GROUP		COMP	PANY
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Short-term Loans	298.364.489	256.861.817	192.584.700	154.999.785
Debenture Long-term Payables/ Long-term Loans Cash and cash equivalents	246.703.913 92.161.687	234.816.873 125.379.261	218.450.635 27.342.409	172.738.776 55.955.629
Net loans	452.906.715	366.299.429	383.692.926	271.782.932
Change effect by ±1% in EURIBOR Income Statement Shareholders Equity	-1% -4.529.067 -4.529.067	1% 3.662.994 3.662.994	-1% -3.836.929 -3.836.929	1% 2.717.829 2.717.829

#### 27. Derivative financial instruments

	GRO	UP	COMF	PANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Derivative financial instruments	1.703.469	2.307.796		
	1.703.469	2.307.796		

#### 28. Deferred tax liabilities

20. Deferred tax habilities	GRO	OUP	COMP	PANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Deferred tax liabilities	34.298.529	35.227.867	57.185.882	70.041.944
-	34.298.529	35.227.867	57.185.882	70.041.944

#### Analysis of Deferred income tax liabilities

Analysis of Deferred income tax habilities	GROUP		COMP	ANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Tax exempt Reserves	1.829.247	1.976.884	-	-
Operating fixed assets (Machinery and Vehicles)	1.990.062	2.256.201	(119.391)	(25.953)
Fair value adjustment due to acquisition of subsidiary	1.761.652	7.274.657	-	-
Deffered Tax Liabilities	13.957.394	6.557.183	2.370.481	2.370.483
Fair Value adjustment to Invetstments in other companies	10.849.756	12.892.562	55.245.870	68.008.854
Fair Value adjustment due to revaluation of fixed assets	3.910.417	4.270.380	(311.078)	(311.440)
-	34.298.529	35.227.867	57.185.882	70.041.944

#### Change in "Deferred Tax Liabilities" account

	GROUP		GROUP COMPAN	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Balance 31.12.2010	35.227.867	21.377.692	70.041.944	65.653.441
Adjustments, according to I.A.S.				
Direct debit (credit) in Shareholder Funds	(2.079.126)	10.379.825	(12.762.984)	2.269.044
Debit (credit) in Income Statement	(48.363)	(64.378)	-	-
Decrease in Income Tax Rate	(510.920)	(566.232)	-	-
Fair value adjustment due to acquisition of subsidiary	-	-	-	-
Acquisition of subsidiary	(59.527)	6.053.769	(93.438)	2.300.360
Taxable temporary differences	1.768.598	(1.952.809)	360	(180.901)
Balance 31.12.2011	34.298.529	35.227.867	57.185.882	70.041.944

#### 29. Provisions for retirement benefits

Liabilities from retirement benefits for the Group and the Company are as follows:

	GROUP		COMPANY	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Provision at beginning of period	6.009.775	8.087.740	2.010.045	4.134.381
Amounts paid	312.538	(3.000.432)	788.083	(2.733.021)
Expense recognised in the reporting period	(830.737)	922.467	(751.154)	608.685
Provision at end of period	5.491.576	6.009.775	2.046.974	2.010.045

For employee benefit liability purposes, the Group and the Company recognise the present value of legally-induced obligations for termination or retirement of personnel from service. The liability is calculated with the use of an actuarial study.

The main actuarial assumptions made are the following:

Discount rate ranging from 10,72% to 26,18%, which are the yield to maturity for Greek government bonds with maturities matching the relevant retirement years

Salary growth rate 0,00%

Probability of voluntary termination

O% to 20%, depending on retirement year

Probability of termination

O% to 20%, depending on retirement year

Probability of retirement

60% to 100%, depending on retirement year

Retirement Year

Wage Earners 65, Daily paid 62, Workers 60

The number of employees at the end of the reporting period at Group level is 2.093 persons (instead of 2.532 on 31/12/2010) and at Company's level is 1.606 (instead of 1.833 on 31/12/2010).

#### 30. Other provisions and non-current liabilities

	GROUP		COMP	ANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Other provisions	1.915.087	3.780.058	922.316	604.201
Non-current liabilities - Prepayments	18.162.748	19.330.056	18.159.270	18.994.528
	20.077.835	23.110.114	19.081.586	19.598.729

Advances from clients mostly relate to Concession Projects (Malliakos Kleidi, Korinthos Patras). Advances were received during 2008. The amount to be amortized based on budgeted works from 2012 onwards have been reclassified as long term liabilities.

A number of litigation claims against the Group are pending and their final outcome cannot be foreseen at this point. Therefore no provision was made for the Group. It is our view that any claims collected following a Court Order will not change appreciably the Groups Equity.

#### 31. Share capital

31. Share capital	GROUP		COMPANY	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Paid up share capital (77.654.850 Shares				
of € 0.58)	45.039.813	45.039.813	45.039.813	45.039.813
Share premium account	146.676.671	146.676.671	146.676.671	146.676.671
	191.716.484	191.716.484	191.716.484	191.716.484

#### 32. Revaluation reserves

32. Revaluation reserves	GROUP		COMPANY	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Revaluation of participations and securities	15.026.205	15 222 755	4 620 676	4.620.676
& of other assets	15.936.295	15.233.755	4.630.676	4.630.676
	15.936.295	15.233.755	4.630.676	4.630.676

#### 33. Reserves

	GROUP		COMP	ANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Statutory reserve	7.878.218	7.870.335	7.876.819	7.876.820
Special reserves	5.019.148	5.019.148	5.018.342	5.018.342
Extraordinary reserves	2.901.705	2.977.655	1.601.055	1.601.055
Tax-exempt reserves	7.871.940	7.871.940	5.095.855	5.095.855
	23.671.011	23.739.078	19.592.071	19.592.071

#### 34. Reserves for financial instruments available for sales

	GRO	UP	COME	PANY
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Reserves for financial instruments				
available for sales	40.931.706	50.392.314	213.491.730	264.543.666
	40.931.706	50.392.314	213.491.730	264.543.666

#### 35. Cash flow hedging reserve

	GRO	GROUP		
	31.12.2011	31.12.2010		
Cash flow hedging reserve	(26.882.024)	(17.206.945)		
	(26.882.024)	(17.206.945)		

The Cashflow hedging reserves are about the following:

	Proportion of the group	Proportion of the group
Aegean Motorway S.A.	(26.204.630)	(16.529.551)
Other	(677.394)	(677.394)
	(26.882.024)	(17.206.945)

The companies have entered interest rate swap deals. The effective portion of the cash flow hedging process was recorded directly into their Equity through their Table of Changes in Equity (as per IAS). The ineffective portion of the profit/loss was recorded in their income statement. Therefore, the Group consolidates its proportion directly into its Equity, in accordance with IAS 28.

#### 36. Non-controlling interest

GROUP	GROUP
31.12.2011	31.12.2010
15.122.980	12.765.908
787.172	1.427.062
(2.732.726)	930.010
13.177.426	15.122.980
	15.122.980 787.172 (2.732.726)

#### 37. Memorandum accounts - Contingent liabilities

	GROUP	COMPANY
	31.12.2011	31.12.2011
Letters of Guarantee	695.683.670	380.551.293
Other memorandum accounts	14.529.008	13.614.554
	710.212.678	394.165.847

#### 38. Encumbrances - Concessions of Receivables

On 31/12/2011 encumbrances valued at  $\in$ 14.596 thousands on the property of subsidiaries of the Group were outstanding to secure bank loans.

#### 39. Transactions with related parties

The Group is controlled by J&P-AVAX. Members of the Board of Directors and related legal entities collectively own 72,0% of the Company's common shares (2010: 69,5%), while the balance of 28,0% (2010 30,5%) is controlled by the broad investment public. Transactions with related parties are booked by the Company and its subsidiaries throughout the year. Sales to and purchases from related parties are carried out at going market prices.

Year-end account balances are not covered with guarantees and their settlement is done on cash terms. The Group did not book any provisions for doubtful receivables from related parties during 2011 and 2010, because payments on those transactions have proceeded smoothly so far. Intra-Group transactions are netted off at consolidation of their financial accounts.

The following table provides a brief overview of transactions with related parties during the year:

#### Year ended 31 December 2011

(all amounts in € thousands)

Group

	Income	Expenses	Receivables	Payables
PYRAMIS ELIX	1	427	146	108
ATTIKES DIADROMES SA			7 81	
OLYMPIA ODOS OPERATIONS SA	225		45	1
OLYMPIA ODOS SA GEFYRA OPERATIONS SA	64 44		270 37	134
AEGEAN MOTORWAY SA	33		213	27
GEFYRA SA			76	
POLISPARK			9	
CYCLADES ENERGY CENTER SA AG.NIKOLAOS CAR PARK			2 14	
HELLINIKON ENTERTAINMENT AND SPORT			-11	
PARKS SA (KANOE - KAJAK)			338	
METROPOLITAN ATHENS PARK NEA SMYRNI CAR PARK			-	
VOLTERRA A.E.			-	
5N			55	
3G				
STARWARE			4.555	
ORIOL STACY INVESTMENTS SP.ZO.O.			823 34	
DRAGADOS - J&P-AVAX S.A. JOINT VENTURE			204	
J&P (O) LTD-GUERNSEY			20.	53
J&P (UK) LTD LONDON				22
ABU DHABI J&P LLC	696		696	2 111
NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P-AVAX QATAR WLL			9	3.111
ATHENA EMIRATES LLC			2.998	
JOANNOU PARASKEVAIDES (O) LTD	1.391		1.391	
JOANNOU PARASKEVAIDES ENERGIAKI VAKON SA			46 344	
ATHENA MICHANIKI OE	2		434	
VIOENERGEIA SA	38		7	
LIMASSOL MARINA LTD	487	2 241	487	F20
Executives and members of the Board	2.980	2.341 2.768	40 13.361	528 3.984
Company ETETH SA	Income 208	Expenses 440	Receivables 10.212	Payables 2.850
TASK J&P AVAX SA	292	6.462	546	2.187
J&P-AVAX IKTEO			1.254	
PROET	102	239	496	20
J&P DEVELOPMENT ANEMA	35	24 460	44 322	30
ATHENA	417		32.016	501
E-CONSTRUCTION	-	60	197	126
ERGONET MONDO TRAVEL	1 0			
PYRAMIS	ŭ			108
ATHENS MARINA	43		45	
ELIX ATTIKES DIADROMES SA			7 81	
AG.NIKOLAOS CAR PARK			14	
OLYMPIA ODOS OPERATIONS SA	225		45	1
OLYMPIA ODOS GEFYRA SA			270 76	118
GEFYRA OPERATIONS SA			22	
AEGEAN MOTORWAY SA			213	
POLISPARK HELLINIKON ENTERTAINMENT AND SPORT			9	
PARKS SA (KANOE - KAJAK)			338	
DRAGADOS - J&P-AVAX S.A. JOINT VENTURE			204	
NATIONAL WHEEL-J&P-AVAX J/V - DUBAI			710	3.111
J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL			710 9	
J/V J&P-AVAX - J&PARASKEVAIDES OV.LTD			,	
(JORDAN)			8.323	
JOANNOU PARASKEVAIDES ENERGIAKI			46	
JOANNOY & PARASKEYAIDES LTD	1.391		1.391	25
J&P (UK) LTD LONDON J&P (O) LTD - GUERNSEY				22 53
J&P-AVAX POLSKA	1.697			53
ABU DHABI J&P LLC	696		696	
JOINT VENTURES  Executives and members of the Board	1.967	1 055	45.038	1.310
Executives and members of the Board	7.076	1.055 <b>8.741</b>	102.623	10.417

#### Transactions with related parties

## Year ended 31 December 2010 (all amounts in € thousands)

Group		F	Danahashlas	Davablas
PYRAMIS ELIX	Income 1	Expenses 164	Receivables 359 7	Payables 282
ATTIKES DIADROMES SA			81	
OLYMPIA ODOS OPERATIONS SA	16			
OLYMPIA ODOS SA	62		19	
GEFYRA OPERATIONS SA GEFYRA SA	43		66	
AEGEAN MOTORWAY SA	47		247	
AG.NIKOLAOS CAR PARK			14	
VOLTERRA A.E. 5N			14 44	
3G			15	
STARWARE			4.470	
ORIOL			775	
POLISPARK			5	
CYCLADES ENERGY CENTER SA DRAGADOS - J&P-AVAX S.A. JOINT VENTURE			6 204	
J&P (O) LTD-GUERNSEY			201	51
J&P (UK) LTD LONDON				21
J&P (UK) LTD CYPRUS			2.004	1
NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P-AVAX QATAR WLL			3.00 <del>4</del> 9	
ATHENA EMIRATES LLC			23	
J&P LTD				116
VAKON SA			337	
MARINA ZEAS	244		44	
ATHENA MICHANIKI OE	2		460	
VIOENERGEIA SA Executives and members of the Board	30	2.687	20 79	732
Executives and members of the board	444	2.851	10.300	1.203
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		_		
Company FTETH SA	Income	Expenses	Receivables	Payables
Company ETETH SA TASK J&P AVAX SA	Income 964 316	Expenses 1.282 5.620	Receivables 10.939 409	<b>Payables</b> 2.335 1.454
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO	964 316	1.282 5.620	10.939 409 1.254	2.335
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET	964	1.282 5.620 1.610	10.939 409 1.254 1.025	2.335 1.454
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO	964 316	1.282 5.620	10.939 409 1.254	2.335
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA	964 316 56	1.282 5.620 1.610 44	10.939 409 1.254 1.025 2 7 2.339	2.335 1.454 114 683
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION	964 316 56 24 5	1.282 5.620 1.610 44	10.939 409 1.254 1.025 2 7	2.335 1.454 114
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA	964 316 56 24	1.282 5.620 1.610 44	10.939 409 1.254 1.025 2 7 2.339	2.335 1.454 114 683
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E.	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197 19 7 81 14	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E.	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197 19 7 81 14	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204 3.004	2.335 1.454 114 683 129
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL (JORDAN)	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204 3.004 1.719	2.335 1.454 114 683 129 282
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL (JORDAN) JOANNOY & PARASKEYAIDES LTD	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204 3.004 1.719 9	2.335 1.454 114 683 129 282
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL (JORDAN) JOANNOY & PARASKEYAIDES LTD J&P (UK) LTD LONDON	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204 3.004 1.719 9	2.335 1.454 114 683 129 282
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL (JORDAN) JOANNOY & PARASKEYAIDES LTD	964 316 56 24 5	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204 3.004 1.719 9	2.335 1.454 114 683 129 282
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL (JORDAN) JOANNOY & PARASKEYAIDES LTD J&P (UK) LTD LONDON J&P (O) LTD - GUERNSEY J&P-AVAX POLSKA J&P (UK) LTD CYPRUS	964 316 56 24 5 2 40	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204 3.004 1.719 9 2.478	2.335 1.454 114 683 129 282
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL (JORDAN) JOANNOY & PARASKEYAIDES LTD J&P (UK) LTD LONDON J&P (O) LTD - GUERNSEY J&P-AVAX POLSKA J&P (UK) LTD CYPRUS JOINT VENTURES	964 316 56 24 5	1.282 5.620 1.610 44 477 64	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204 3.004 1.719 9	2.335 1.454 114 683 129 282
ETETH SA TASK J&P AVAX SA J&P-AVAX IKTEO PROET J&P DEVELOPMENT ANEMA ATHENA E-CONSTRUCTION ERGONET PYRAMIS MARINA FALIROY ELIX ATTIKES DIADROMES SA AG.NIKOLAOS CAR PARK OLYMPIA ODOS OPERATIONS SA GEFYRA SA GEFYRA OPERATIONS SA AEGEAN MOTORWAY SA POLISPARK VOLTERRA A.E. DRAGADOS - J&P-AVAX S.A. JOINT VENTURE NATIONAL WHEEL-J&P-AVAX J/V - DUBAI J&P(O) -J&P-AVAX J/V - QATAR J&P-AVAX QATAR WLL (JORDAN) JOANNOY & PARASKEYAIDES LTD J&P (UK) LTD LONDON J&P (O) LTD - GUERNSEY J&P-AVAX POLSKA J&P (UK) LTD CYPRUS	964 316 56 24 5 2 40	1.282 5.620 1.610 44 477	10.939 409 1.254 1.025 2 7 2.339 197  19 7 81 14 51 193 5 14 204 3.004 1.719 9 2.478	2.335 1.454 114 683 129 282

#### 40. Important Developments past the Balance Sheet Date

- The Company acquired a 15% shareholding in MOREAS SA, the concessionaire of the Corinth-Tripoli-Kalamata & Lefktro-Sparta Motorway in Greece, as well as in the construction joint-venture for the project, for a total amount of €25.6 million.
- Negotiations are currently proceeding among the concessionaries, the lending bank syndicate and the Greek State over two large concession projects (Olympia Odos and Aegean Motorway) the Group participates in. The talks are aimed at renegotiating the contract terms to remove problems relating to land appropriation and project studies causing delays in works that have triggered a temporary halt in bank financing. The Greek State has exhibited its intention to structure the renegotiation of the contracts to allow flexibility in setting toll rates at road sections under construction, without affecting the overall financial return of the concessionaires throughout the full life of the contracts.
- The group has full insurance cover for damage caused to the unit V of the energy plant in Vassilikos area at Cyprus, from the eruption of 11.07.2011 on the adjacent Naval Base "Evangelos Florakis". This unit is manufactured by J&P-AVAX since November 2009. Acceptance of the insurance coverage of the Group for the damage to this unit of energy, has been certified by official letters from the insurance company to J&P-AVAX, as well as by entries in the Cypriot press.
- During 2011 MARINA FALIROU S.A. was renamed to ATHENS MARINA S.A. (Protocol Number 10315TT/22-12-2011, Piraeus Management Development).
- During 2011,J&P -AVAX SA acquired a 15% equity stake in MOREAS SA, concessionaire of the Corinth-Tripoli-Kalamata & Lefktro-Sparta Motorway.It also acquired a 6,26% participation in Zea Marina and 15% in Limassol Marina from its subsidiary ATHENA SA.
- The Generale Directorate of Development approved on 12.03.2012 with its EM-3313/12 decision the merger of PROET SA by ANEMA SA.The same authority also approved on 22.03.2012 the renaming of ANEMA SA into PROET SA
- The Company signed a deal with Alpha Bank and Piraeus Bank for the issue of a syndicated bond loan amounting to €28 million maturing on 31.12.2015 to partially finance the acquisition of equity stakes in concession projects from its subsidiary ATHENA SA. More specifically, the Company has already acquired a 15% stake in Limassol Marina and 6.26% in Zea marina, while the transfer of a 8.4% participation in Rio Bridge is expected to be completed during 2012.
- On February 2012 the Company has paid the amount of 7.437.500,00 € for its participation in the share capital increase of the company AEGEAN MOTORWAY S.A., as decided in the General Meeting of the shareholders on 30/1/2012.
- There are no other post balance sheets events, which concern either the Group or the Company where reference, by International Accounting Standards, has to be reported.

	Maro	usi, 29 March 2012	
DEPUTY PRESIDENT & EXECUTIVE DIRECTOR	MANAGING DIRECTOR	GROUP CFO	CHIEF ACCOUNTANT
KONSTANTINOS KOUVARAS	KONSTANTINOS MITZALIS	ATHENA ELIADES	GEORGE KANTSAS
I.D. No. AI 597426	I.D. No. Ξ 547337	I.D. No. 550801	I.D. No. N 279385

# Information disclosed under Article 10 of Law 3401/2005, in accordance with decisions # 7/372/15.2.2006 and # 7/448/11.10.2007 of the Board of Directors of Greece's Capital Market Commission

During 2011, the Company published and made available to the investment public using the official means of broadcasting the following information, which were posted on the Athens Stock Exchange's website www.ase.gr and the corporate website www.jp-avax.gr in the respective sections:

#### **News & Press Releases**

21/02/2011 J&P-AVAX was tax audited for fiscal years up to 2009
28/02/2011 Acquisition of 15% stake in MOREAS motorway concession
31/03/2011 Financial Results and Proposed Dividend for 2010
05/04/2011 Analysts' Briefing on 2010 Annual Accounts
07/06/2011 Annual General Meeting 2011
29/06/2011 Ex-dividend date and distribution of 2010 dividend

News & Press Releases may be accessed at the corporate website www.jp-avax.gr in the *News > Press Releases* and the *News > Latest News* sections

#### Stock Exchange Announcements

	9-1
21/02/2011	J&P-AVAX was tax audited for fiscal years up to 2009
23/03/2011	2011 Corporate Calendar
05/04/2011	Analysts' Briefing on 2010 Annual Accounts
06/04/2011	Important Trade Announcement (Law 3556/2007)
07/04/2011	Important Trade Announcement (Law 3556/2007)
08/04/2011	Important Trade Announcement (Law 3556/2007)
11/04/2011	Important Trade Announcement (Law 3556/2007)
12/04/2011	Important Trade Announcement (Law 3556/2007)
14/04/2011	Important Trade Announcement (Law 3556/2007)
18/04/2011	Important Trade Announcement (Law 3556/2007)
21/04/2011	Important Trade Announcement (Law 3556/2007)
13/05/2011	Important Trade Announcement (Law 3556/2007)
16/05/2011	Important Trade Announcement (Law 3556/2007)
17/05/2011	Important Trade Announcement (Law 3556/2007)
18/05/2011	Important Trade Announcement (Law 3556/2007)
19/05/2011	Important Trade Announcement (Law 3556/2007)
20/05/2011	Important Trade Announcement (Law 3556/2007)
23/05/2011	Important Trade Announcement (Law 3556/2007)
24/05/2011	Important Trade Announcement (Law 3556/2007)
25/05/2011	Important Trade Announcement (Law 3556/2007)
30/05/2011	Important Trade Announcement (Law 3556/2007)
03/06/2011	Important Trade Announcement (Law 3556/2007)
07/06/2011	Important Trade Announcement (Law 3556/2007)
08/06/2011	Important Trade Announcement (Law 3556/2007)
09/06/2011	Important Trade Announcement (Law 3556/2007)
10/06/2011	Important Trade Announcement (Law 3556/2007)
14/06/2011	Important Trade Announcement (Law 3556/2007)
15/06/2011	Important Trade Announcement (Law 3556/2007)

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16/06/2011
              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
20/06/2011
21/06/2011
              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
29/06/2011
              Important Trade Announcement (Law 3556/2007)
30/06/2011
              Important Trade Announcement (Law 3556/2007)
              Decisions of AGM held on 29.06.2011
30/06/2011
01/07/2011
              Important Trade Announcement (Law 3556/2007)
04/07/2011
              Important Trade Announcement (Law 3556/2007)
05/07/2011
              Important Trade Announcement (Law 3556/2007)
06/07/2011
              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
13/07/2011
              Important Trade Announcement (Law 3556/2007)
14/07/2011
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
25/08/2011
              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
26/08/2011
29/08/2011
              Important Trade Announcement (Law 3556/2007)
31/08/2011
              Important Trade Announcement (Law 3556/2007)
01/09/2011
              Important Trade Announcement (Law 3556/2007)
01/09/2011
              Election of new Board Director
              Important Trade Announcement (Law 3556/2007)
02/09/2011
05/09/2011
              Important Trade Announcement (Law 3556/2007)
06/09/2011
              Important Trade Announcement (Law 3556/2007)
08/09/2011
              Important Trade Announcement (Law 3556/2007)
12/09/2011
              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
13/09/2011
14/09/2011
              Important Trade Announcement (Law 3556/2007)
15/09/2011
              Important Trade Announcement (Law 3556/2007)
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16/09/2011
              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
03/10/2011
              Important Trade Announcement (Law 3556/2007)
04/10/2011
              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
05/10/2011
              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
27/10/2011
              Important Trade Announcement (Law 3556/2007)
31/10/2011
              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
              Important Trade Announcement (Law 3556/2007)
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01/12/2011
              Important Trade Announcement (Law 3556/2007)
02/12/2011
              Important Trade Announcement (Law 3556/2007)
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Important Trade Announcement (Law 3556/2007)
05/12/2011
06/12/2011
             Important Trade Announcement (Law 3556/2007)
             Important Trade Announcement (Law 3556/2007)
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08/12/2011
             Important Trade Announcement (Law 3556/2007)
09/12/2011
             Important Trade Announcement (Law 3556/2007)
12/12/2011
             Important Trade Announcement (Law 3556/2007)
12/12/2011
             Response to question by Greece's Capital Markets Commission
13/12/2011
              Important Trade Announcement (Law 3556/2007)
             Important Trade Announcement (Law 3556/2007)
14/12/2011
16/12/2011
             Important Trade Announcement (Law 3556/2007)
19/12/2011
             Important Trade Announcement (Law 3556/2007)
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             Important Trade Announcement (Law 3556/2007)
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              Important Trade Announcement (Law 3556/2007)
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             Important Trade Announcement (Law 3556/2007)
             Important Trade Announcement (Law 3556/2007)
28/12/2011
29/12/2011
             Important Trade Announcement (Law 3556/2007)
30/12/2011 Important Trade Announcement (Law 3556/2007)
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Stock Exchange Announcements may be accessed at the corporate website www.jp-avax.gr in the News > Stock Exchange Announcements section

The following information was also added to the corporate website during 2011:

#### **Presentations**

31/03/2011	Presentation on Group Results 12M & Q4 2010
05/04/2011	Presentation on Analysts' Briefing on 2010 Annual Accounts
30/05/2011	Presentation on Group Results Q1 2011
31/08/2011	Presentation on Group Results H1 & Q2 2011
30/11/2011	Presentation on Group Results 9M & Q3 2011
Presentations m	nay be accessed at the corporate website www.jp-avax.gr in the News >

#### Financial Statements

Presentations section

31/03/2011	Annual Accounts 2010, Notes to the Accounts, Auditor's Review Report
30/05/2011	Interim Accounts Q1 2011
31/08/2011	Interim Accounts 6M & Q2 2011, Notes to the Accounts, Auditor's Review Report
30/11/2011	Interim Accounts 9M & Q3 2011
Cinomoial Ctatana	anto may be accessed at the corporate website ways in every artin the Financials

Financial Statements may be accessed at the corporate website www.jp-avax.gr in the *Financials* section

#### Other Information

- Annual Financial Report 2010
   [available at the corporate website www.jp-avax.gr in the News > Annual Reports section]
- Table of Insider Trades, as per Law 3340/2005
   [available at the corporate website www.jp-avax.gr in the News > Insider Trades Law 3340 section]

- Table of Important Trades, as per Law 3556/2007
   [available at the corporate website www.jp-avax.gr in the News > Important Trade Information Law 3556 section]
- Broker Research for the Company [available at the corporate website www.jp-avax.gr in the *Investor Relations > Broker Reports* section]



## J&P - AVAX S.A.

Number 14303/06/B/86/26 in the register of Societes Anonymes

16 Amarousiou-Halandriou Street, Marousi 151 25, Greece
Figures and Information for the period of 1 January 2011 until 31 December 2011

(published in accordance with Law 2190/20, article 135 on companies preparing annual financial accounts, both consolidated and non-consolidated, under IAS & IFRS)

The figures and information illustrated below aim to provide a summary view of the financial position and results of J&P-AVAX S.A. and its subsidiaries. Before making any investment decision or any other transaction concerning the company, we advise the reader to visit the company's web site (www.jp-avax.gr) which presents the detailed financial statements according to International Financial Reporting Standards, along with the auditor's report.

Ministry of Development - General Secretariate of Societes Anonymes & Trust www.jp-avax.gt President: Leonidas (Dakis) Joannou  $Supervising\ Authority:$ 

Web Site: Board of Directors:

President: Leonidas (Dakis) Joannou
Deputy President & Executive Director: Konstantinos Kouvaras
Vice President & Executive Director: Nicholaos Gerarhakis
Managing Director: Konstantinos Mitzalis
Executive Directors: George Demetriou, Konstantinos Lysaridis, Christos Joannou
Non-Executive Members: Efthivoulos Paraskevaides, Leoni Paraskevaidou-Mavronikola "John Pistiolis
Independent & Non-Executive Members: John Hastas, David Watson
29 March 2012

Board of Directors approval date: Public Certified Accountant:

29 March 2012
Antonios I. Anastasopoulos (S.O.E.L. R.N. 33821)
International Certified & Registered Auditors A.E. (S.O.E.L. R.N. 111)
Unqualified Opinion Auditing Firm: Type of Auditor's Review Report:

	EMENT OF FINANCIAL PO: ounts in € thousand	SITION				CONDENSED S		OTAL COMPREHEI	NSIVE INCOME
	GROU	P	COME	PANY					
	31/12/2011	31/12/2010	31/12/2011	31/12/2010		1/1-31/12/2011	1/1-31/12/2010	1/1-31/12/2011	1/1-31/12/2010
ASSETS									
Tangible assets Investment properties	168.424 22.404	183.966 21.559	71.894 1.272	81.167 1.382	Turnover	694.785	790.640	352.927	439.710
ntangible assets Available for sale investments	46.674 112.913	50.126 94.200	239 414.188	422 426.814	Cost of sales Gross profit	(632.439) <b>62.345</b>	(711.120) 79.520	(311.843) 41.084	(383.822) 55.888
Other non current assets nventories	228.437 32.853	222.753 36.559	165.638 8.631	161.631 6.821	Other net operating income/(expense)	2.844	(4.144)	(1.095)	(5.123)
Frade receivables Other current assets	466.419 121.363	452.723 148.009	244.519 143.653	211.637 115.391	Administrative expenses Selling & Marketing expenses	(33.625) (5.766)	(33.491) (9.762)	(21.045) (4.411)	(20.807) (7.843)
Cash and cash equivalents  TOTAL ASSETS	92.162 1.291.650	125.379 1.335.275	27.342 1.077.377	55.956 1.061.221	Income/(Losses) from Associates/Participations Profit before tax, financial & investment results	9.214 35.012	15.709 47.832	4.921 19.454	5.096 27.212
		,			Net finance costs	(29.765)	(27.365)	(19.644)	(16.978)
SHAREHOLDERS EQUITY AND LIABILITIES Share Capital	45.040	45.040	45.040	45.040	Profit before tax	5.247	20.467	(191)	10.233
Share Premium Account	146.677	146.677	146.677	146.677					
Other equity items  Share capital and reserves (a)	118.203 309.919	135.890 327.606	247.440 439.156	297.591 489.308	Tax Profit after tax (a)	(8.962) (3.715)	(14.120) 6.347	(561) (752)	(5.221) 5.012
Ion-controlling interests (b)	13.177 323.096	15.123 342.729	439.156	489.308	Attributable to:				
Total Equity (c)=(a)+(b)	323.096	342.729	439.156	409.300	Equity holders of the parent Non-controlling interests	(982) (2.733)	5.417 930	(752)	5.012
ong-term loans Provisions and other long-term liabilities	246.704 61.571	234.817 66.656	218.451 78.314	172.739 91.651	Other comprehensive income net of tax (b)	(3.715) (13.412)	<b>6.347</b> 63.262	(752) (46.293)	<b>5.012</b> 14.292
Short-term borrowings	298.364	256.862	192.585	155.000	Total comprehensive income net of tax (a)+(b)	(17.127)	69.609	(47.045)	19.304
Other short-term liabilities Fotal liabilities (d)	361.914 968.554	434.212 992.546	148.871 <b>638.221</b>	152.524 <b>571.913</b>	Attributable to: Equity owners of the parent	(14.382)	68.210	(47.045)	19.304
TOTAL SHAREHOLDERS EQUITY AND LIABILITIES (c)+(d)	1.291.650	1.335.275	1.077.377	1.061.221	Non-controlling interests	(2.745)	1.399		
					Proposed dividend per share (in €) Net profit per share - basic (in €)	(0,0127)	0,0698	(0,0097)	0,04 0,0645
CONDENSED STATEMENT OF CHANGES IN EQUITY						, ,		, ,	
					Profit before tax, financial and investment results and depreciation	60.398	76.174	34.113	47.651
Amounts in € thousand									
	31/12/2011	P 31/12/2010	31/12/2011	31/12/2010					
Equity balance at the beginning of fiscal year (1/1/11 and 1/1/10 respectively)  Total comprehensive income after tax	342.729 (17.127)	274.706 69.609	489.308 (47.045)	473.110 19.304			CASH FLOW	STATEMENT	
Other appropriations	(186)	-	-	-				€ thousand	
Reserves reclasification Dividends paid	(3.106)	93 (3.106)	(3.106)	(3.106)					
Addition/(deduction) of minority interests	787	1.427	(3.100)	(3.100)		GRO	OUP	COMP	PANY
Equity balance at the end of fiscal year (31/12/11 and 31/12/10 respectively)	323.096	342.729	439.156	489.308		1/1-31/12/2011	1/1-31/12/2010	1/1-31/12/2011	1/1-31/12/2010
					Operating Activities				
					Profit before tax	5.247	20.467	(191)	10.233
TRANSACTIONS WITH RELATED P.	ARTIES (amounts in € thousan	d)				5.247	20.467	(191)	10.233
TRANSACTIONS WITH RELATED PA	ARTIES (amounts in € thousan	d)			Adjustments for: Depreciation	5.247 22.373	20.467 25.402	(191) 11.646	10.233
TRANSACTIONS WITH RELATED PA					Adjustments for:				
TRANSACTIONS WITH RELATED PA	GROUP	COMPANY			Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchage differences	22.373 254 1.151	25.402 442 5.168	11.646 110 705	12.300 202 4.936
a) Income	GROUP 1.1-31.12.2011 2.980	COMPANY 1.1-31.12.2011 7.076			Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income	22.373 254 1.151 (3.550) (5.833)	25.402 442 5.168 3.177 (1.892)	11.646 110 705 37 (4.041)	12.300 202 4.936 (2.024) (1.188)
a) Income b) Expenses c) Receivables	GROUP 1.1-31.12.2011	COMPANY 1.1-31.12.2011			Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions	22.373 254 1.151 (3.550)	25.402 442 5.168 3.177	11.646 110 705 37	12.300 202 4.936 (2.024)
a) Income b) Expenses c) Receivables d) Payables	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417			Adjustments for: Depreciation Loss/(Profit) from fair value adjustments in investment properties/ Tangible assets Exchuage differences Provisions interest income Interest expense Investment results Goodwill impairment loss	22.373 254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940	11.646 110 705 37 (4.041) 23.686	12.300 202 4.936 (2.024) (1.188) 18.167
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342	COMPANY 1.1-31.12.2011 7.076 7.686 102.623			Adjustments for: Depreciation Loss/(Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income interest expense Investment results Goodwill impairment loss Losse from financial instruments	22.373 254 1.151 (3.550) (5.833) 33.739 (9.214)	25.402 442 5.188 3.177 (1.892) 28.103 (15.709)	11.646 110 705 37 (4.041) 23.686 (4.921)	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096)
a) Income b) Expenses c) Receivables d) Payables	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417			Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income Interest expense Investment results Goodwill impairment toss Losse from financial instruments Change in working capital (Increase) videorease in inventories	22.373 254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154	11.646 110 705 37 (4.041) 23.686 (4.921) 3.013	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management	GROUP 1.1-31.12.2011 2.980 427 13.3457 2.342 40	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417			Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income Interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital	22.373 254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154	11.646 110 705 37 (4.041) 23.686 (4.921) 3.013	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management	GROUP 1.1-31.12.2011 2.980 427 13.3457 2.342 40	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417			Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties? Tangible assets Exchnage differences Provisions Interest income Interest expense Investment results Goodwill impairment loss Losse from financial instruments  Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories	22.373 254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064)	11.646 110 705 37 (4.041) 23.686 (4.921) 3.013	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417			Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in trade and other receivables increase/(decrease) in payables Interest paid Interest paid Income taxes paid	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613)	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606)	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (17.725) (1.962)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management	GROUP 1.1-31.12.2011 2.980 427 13.3457 2.342 40	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417			Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income Interest expense investment results Goodwill impairment loss Losse from financial instruments  Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034)	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603)	11.646 110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management  MOTES.  1. The accounting policies applied in preparing these Financial Statements are consist	GROUP  1.1-31.12.2011 2.980 4.27 13.321 3.457 2.342 40 528  TO THE ACCOUNTS	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3	1.12.2010.		Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income Interest expense Investment results Goodwill impairment loss Losse from financial instruments  Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories Increase/(decrease) in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613)	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606)	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (17.725) (1.962)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management	GROUP  1.1-31.12.2011 2.980 4.27 13.321 3.457 2.342 40 528  TO THE ACCOUNTS	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3	1.12.2010.		Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in trade and other receivables increase/(decrease) in payables Interest paid Interest paid Income taxes paid	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613)	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606)	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (17.725) (1.962)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management  NOTES  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are n	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  ent with those applied for the Fire c1 of the Annual Financial Repot expected to have a significant	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3 ort.	I stance of the Group ar		Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchange differences Provisions interest income interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in payables interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)	25,402  442 5,168 3,177 (1,892) 28,103 (15,709) 2,940 1,154  (6,064) 124,308 (120,747) (27,603) (5,731) 33,415	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (17.725) (1.962) 1.808
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management  NOTES  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are n estimated amount for the fiscal years not tax audited as of 31.12.2011 ise 882 thousal f. 7.888 thousand for the Group and 61 2.075 thousand for the Company.	GROUP  1.1-31.12.2011 2.880 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  tent with those applied for the Fire c1 of the Annual Financial Report expected to have a significant nd for the Group and € 353 thous	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055	I stance of the Group ar Other provisions as of	31.12.2011 amount to	Adjustments for: Depreciation Loss/(Profit) from fair value adjustments in investment properties/ Tangible assets Exchange differences Provisions Interest income Interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in rade and other receivables Increase/(decrease) in payables Increase/(decrease) in payables Increase/(decrease) Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition) Sale of associates, JVs and other investments Interest receivables	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (5.613) (48.207)	25,402  442 5,168 3,177 (1,892) 28,103 (15,709) 2,940 1,154  (6,064) 124,308 (120,747) (27,603) (5,731) 33,415	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (17.725) (1.962) 1.808
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payables to key management  **Motes**  **Notes**	GROUP  1.1-31.12.2011 2.9800 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant differ the Group and 6 353 thous expeltal, as well as the consolides expital, as well as the consolides	COMPANY 1.1-31.12.2011 7.076 7.886 102.623 10.417 1.055 ancial Statements at 3 ort. impact on the financia and for the Company.	I stance of the Group ar Other provisions as of e financial statements of	31.12.2011 amount to	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income Interest income Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (5.613) (48.207)	25,402  442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154  (6.064) 124.308 (120.747) (27.603) (5.731) 33.415	11.646 110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payables to key management  MOTES.  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are nestimated amount for the fiscal years not tax auditide as of 31.12.201 is e8 62 thousa f 7.888 thousand for the Group and € 12.075 thousand for the Company. 4. The companies of the Group, the percentages the Group participates in their share 2011, are mentioned analytically in note C1 of the Annual Financial Report. 5. The number of employees at the end of the reporting period at Group level is 2.093 1/11/21/10).	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  Lent with those applied for the Fire C of the Annual Financial Rep of expected to have a significant not for the Group and € 353 thous expiral, as well as the consolide persons (versus of 2.532 on 31)	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3 ort. impact on the financia sand for the Company. tion method used in th /12/2010) and at Comp	I stance of the Group ar Other provisions as of e financial statements of pany level is1.606 (vers	31.12.2011 amount to of the fiscal period of us of 1.833 on	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income Interest expense Interest income Interest expense Codwill impairment loss Losse from financial instruments  Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Dividends received	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.367 2.616	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payables to key management  MOTES.  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in not 3. There are ongoing litigation cases with judicial or administrative bodies which are n estimated amount for the fiscal years not tax audited as of 31.12.2011 is 682 thousan for the Group and e 12.075 thousand for the Company. 4. The companies of the Group, the percentages the Group participates in their share 2011, are mentioned analytically in note C1 of the Annual Financial Report. 5. The number of employees at the end of the reporting period at Group level is 2.093 31/12/10). 6. Joint Ventures for projects completed and in process of dissolution are not consolid Joint Ventures are recorded in the Group financial statements through Equity consolid	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  Lent with those applied for the Fire a C1 of the Annual Financial Rep of expected to have a significant nd for the Group and 6 353 thouse capital, as well as the consolide persons (versus of 2.532 on 31 lated due to minor materiality effeated on welbod.	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3 ort. impact on the financia sand for the Company. tion method used in th /12/2010) and at Comp	I stance of the Group ar Other provisions as of e financial statements of pany level is1.606 (vers	31.12.2011 amount to of the fiscal period of us of 1.833 on	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income Interest expense Interest income Interest expense Codwill impairment loss Losse from financial instruments  Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Dividends received	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.367 2.616	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payables to key management  MOTES.  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are nestimated amount for the fiscal years not tax audited as of 31.12.2011 is 682 thousa f 7.888 thousand for the Group and 6.12.075 thousand for the Company. The companies of the Group and 6.12.075 thousand for the Company. The companies of the Group in one C1 of the Annual Financial Report. S. The number of employees at the end of the reporting period at Group level is 2.093 1/12/10). S. Joint Ventures for projects completed and in process of dissolution are not consolid boilt Ventures are recorded in the Group financial statements through Equity consolid. T. Earnings per share are calculated using the weighted average number of shares for	GROUP  1.1-31.12.2011 2.880 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  The Annual Financial Report expected to have a significant and for the Group and 6 353 thous experted as well as the consolide persons (versus of 2.532 on 31 stated due to minor materiality efficiation method. The period.	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3 ort. impact on the financia sand for the Company. tion method used in th /12/2010) and at Comp	I stance of the Group ar Other provisions as of e financial statements of pany level is1.606 (vers	31.12.2011 amount to of the fiscal period of us of 1.833 on	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions Interest income Interest expense Interest income Interest expense Codwill impairment loss Losse from financial instruments  Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets Dividends received	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.367 2.616 (53.316)	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payables to key management  MOTES.  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in not 3. There are ongoing litigation cases with judicial or administrative bodies which are n estimated amount for the fiscal years not tax audited as of 31.12.2011 is 682 thousan for the Group and e 12.075 thousand for the Company. 4. The companies of the Group, the percentages the Group participates in their share 2011, are mentioned analytically in note C1 of the Annual Financial Report. 5. The number of employees at the end of the reporting period at Group level is 2.093 31/12/10). 6. Joint Ventures for projects completed and in process of dissolution are not consolid Joint Ventures are recorded in the Group financial statements through Equity consolid	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant not for the Group and € 353 thous experience of expected to have a significant not for the Group and € 353 thous expected to have a significant not for the Group and € 353 thous expected to have a significant not for the Group and € 353 thous expected to have a significant not for the Group and € 353 thous expected to have a significant not for the Group and € 353 thous expected to have a significant not for the Group and € 353 thous expected to have a significant not for the Group and € 353 thous expected to the period.  It is a full consolidation.	COMPANY 1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3 ort. impact on the financia sand for the Company. tion method used in th /12/2010) and at Comp	I stance of the Group ar Other provisions as of e financial statements of pany level is1.606 (vers	31.12.2011 amount to of the fiscal period of us of 1.833 on	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchange differences Provisions Interest income Interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in rade and other receivables Increase/(decrease) in payables Increase/ (decrease) in payables Increase/ (decrease) in payables Increase paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets (Acquisition) Sale of associates, JVs and other investments Interest received Dividends received Dividends received Dividends received Financing Activities Proceeds (Payments) from loans	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.367 2.616	12.300 202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payables to key management g) Payables to key management more services applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are nestimated amount for the fiscal years not tax audited as of 31.12.2011 is 682 thousa f 7.888 thousand for the Group and ef 12.075 thousand for the Company. 4. The companies of the Group, the percentages the Group participates in their share 2011, are mentioned analytically in note C1 of the Annual Financial Report. 5. The number of employees at the end of the reporting period at Group level is 2.093 31/12/10). 6. Joint Ventures for projects completed and in process of dissolution are not consolidation Ventures are recorded in the Group financial statements through Equity consolid. 7. Earnings per share are calculated using the weighted average number of shares for 8. The proportional consolidation of Joint Ventures by 100% is effectively the same as 9. The Board of Directors approved the above financial statements on March 29, 2012 10. Minor differences in sums are due to rounding.	GROUP  1.1-31.12.2011 2.9800 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant difference of expected to the formula of the fo	COMPANY  1.1-31.12.2011 7.076 7.886 102.623 10.417 1.055 ancial Statements at 3 ort. impact on the financia and for the Company. tion method used in th /12/2010) and at Comp	I stance of the Group ar Other provisions as of e financial statements of pany level is1.606 (vers	31.12.2011 amount to of the fiscal period of us of 1.833 on	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchange differences Provisions Interest income Interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Increase/(decrease) in payables Interest paid Increase/ (decrease) in payables Interest paid Investing Activities: Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments Interest received Dividends received Dividends received Dividends received Financing Activities Proceeds (Payments) from loans Dividends paid	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)	25,402  442 5,168 3,177 (1,892) 28,103 (15,709) 2,940 1,154  (6,064) 124,308 (120,747) (5,731) 33,415  (15,415) 4,053 (22,263) 1,892 4,688 (27,064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.283) (1.606) (54.104)  (3.550) 1.388 (56.107) 2.367 2.616 (53.316)	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payables to key management g) Payables to key management  **MoTES**  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are n estimated amount for the fiscal years not tax audited as of 3.1.12.2011 is 6.82 thousan 7.888 thousand for the Group and 6.12.075 thousand for the Company. 4. The companies of the Group, the percentages the Group participates in their share 2011, are mentioned analytically in note C1 of the Annual Financial Report. 5. The number of employees at the end of the reporting period at Group level is 2.093 3/11/21/0). 6. Joint Ventures for projects completed and in process of dissolution are not consolidation for the Group financial statements through Equity consolid. 7. Earnings per share are calculated using the weighted average number of shares fo 8. The proportional consolidation of Joint Ventures by 100% is effectively the same as 9. The Board of Directors approved the above financial statements on March 29, 2012. 10. Minor differences in sums are due to rounding. 11. Due to completion of the projects and minor materiality, the Joint Ventures refered are consolidated in the Group financial statements with the Equity method, having bear consolidated in the Group financial statements with the Equity method, having bear consolidated in the Group financial statements with the Equity method, having bear consolidated in the Group financial statements with the Equity method, having bear consolidated in the Group financial statements with the Equity method, having bear consolidated in the Group financial statements with the Equity method, having bear consolidated in the Group financial statements with the Equity method, having bear consolidated in the	GROUP  1.1-31.12.2011 2.880 4.27 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  To the Annual Financial Repot expected to have a significant nd for the Group and € 353 thous expected to have a significant did for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant did for the Group and € 353 thous expected to have a significant did for the Group and € 353 thous expected to have a significant did for the Group and € 353 thous expected to have a significant did for the Group and € 353 thous expected to the group and € 353 thous exp	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3 ort. impact on the financia and for the Company. tion method used in th /12/2010) and at Compiect in the Group Finance in the Group F	I stance of the Group ar Other provisions as of e financial statements of pany level is1.606 (vers	31.12.2011 amount to of the fiscal period of us of 1.833 on	Adjustments for: Depreciation Loss/(Profit) from fair value adjustments in investment properties/ Tangible assets Exchange differences Provisions Interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in rade and other receivables Increase/(decrease) in payables Interest paid Cash Flow from Operating Activities (a)  Investing Activities: Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments interest received Dividends received Dividends received Einancing Activities Proceeds (Payments) from loans Dividends paid Cash Flow from Financing Activities (c) Net Increase in cash and cash equivalents (a)+(b)+(c)	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)	25.402  442 5.168 3.177 (1.892) 28.103 (15.708) 2.940 1.154 (6.064) 124.308 (120.747) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) (69.108) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.367 2.616 (53.316)	12.300  202 4.936 (2.024) (1.188) 13.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (1.7725) (1.962) 1.808  (4.340) 996 (13.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management  **NOTES**  I. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are nestimated amount for the fiscal years not tax auditide as of 31.12.011 is 68.26 thousa f 7.868 thousand for the Group and € 12.075 thousand for the Company. I. The companies of the Group, the percentages the Group participates in their share foll, are mentioned analytically in note C1 of the Annual Financial Report. S. The number of employees at the end of the reporting period at Group level is 2.093 1172/10). Joint Ventures for projects completed and in process of dissolution are not consolid toll Ventures are recorded in the Group financial statements through Equity consolid. T. Earnings per share are calculated using the weighted average number of shares fo 3. The proportional consolidation of Joint Ventures by 100% is effectively the same as 9. The Board of Directors approved the above financial statements on March 29, 2012. In Minor differences in sums are due to rounding. II. Due to completion of the projects and minor materiality, the Joint Ventures refered reconsolidated in the Group financial statements with the Equity method, having bet 12. Capital expenditure extuding acquisitions for the fiscal year of 111-31/12/2011 are consolidated in the Group financial statements with the Equity method, having bet 12. Capital expenditure extuding acquisitions for the fiscal year of 111-31/12/2011 are and	GROUP  1.1-31.12.2011 2.800 4.207 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant off or the Group and € 353 thous persons (versus of 2.532 on 31 tasted due to minor materiality efficiation method.  It to in note C1 of the Financial step reviously consolidated propounted to: Group£ 10 man Corol 3015TT/221-225-2011, Pirasus Mail 3015T/221-225-2011, Pirasus Mail 301	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055 ancial Statements at 3 ort. impact on the financial and for the Company. tion method used in the http://linearchy.	I stance of the Group ar Other provisions as of e financial statements of pany level is 1.606 (vers cial Statements. The fini	31.12.2011 amount to of the fiscal period of us of 1.833 on ancial results of these	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income Interest expense Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in trade and other receivables increase/(decrease) in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition) Sale of associates, JVs and other investments interest received Dividends received Cash Flow from Investing Activities (b)  Financing Activities Financing Activities Proceeds from Sale of Activities (c)	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)	25,402 442 5,168 3,177 (1,892) 28,103 (15,709) 2,940 1,154 (6,064) 124,308 (120,747) (27,603) (5,731) 33,415  (15,415) 4,053 (22,263) 1,892 4,668 (27,064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.367 2.616 (53.316)	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management  NOTES  I. The accounting policies applied in preparing these Financial Statements are consist g. Tax auditing for the Company and the companies of the Group are analysed in note g. Tax auditing for the Company and the companies of the Group are analysed in note g. Tax auditing for the fiscal years not tax audited as of 31.12.2011 ise 682 thousa f 7.888 thousand for the Group and e1 2.075 thousand for the Company. I. The companies of the Group , the percentages the Group participates in their share got, and the first of the Group in the percentages of Group level is 2.093 g) Joint Ventures for projects completed and in process of dissolution are not consolid bint Ventures are recorded in the Group financial statements through Equity consolid g). Examings per share are calculated using the weighted average number of shares for gother than the group financial statements on March 29, 2012 g). Minor differences in sums are due to rounding. I. Due to completion of the projects and minor materiality, the Joint Ventures refered reconsolidated in the Group financial statements with the Equity method, having be the Capital expenditure extuding acquisitions for the fiscal year of 11/1-31/12/2011 and g). Fallron Marina was renamed into Athens Marina during 2011 (Protocol Number) La During 2011 July PayAVAX SA acquired a 15% equity stake in MOREAS SA, acquired a 15% equity stake in MOREAS SA, acquired a 15% equity stake in MOREAS SA.	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to financial step and the finan	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055	I stance of the Group ar Other provisions as of e financial statements of pany level is 1.606 (vers cial Statements. The final statements. The final thickness of the final cial Statements. The final statements of the final thickness of the final statements of the final	31.12.2011 amount to ff the fiscal period of us of 1.833 on ancial results of these quired a 6,26%	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income Interest expense Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments Interest received Cash Flow from Investing Activities (b)  Financing Activities Proceeds (Payments) from loans Dividends received Cash Flow from Investing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash Flow from Financing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash and cash equivalents at the beginning of fiscal year	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)  52.684 (4.490) 48.194 (33.218) 125.379	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.967 2.616 (53.316)  83.297 (4.490) 78.807 (28.613) 55.956	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Receivables from key management g) Payables to key management g) Payables to key management g) Payables to key management  **NoTES**  I. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are nestimated amount for the fiscal years not tax audited as of 31.12.2011 ise f82 thousar 7.886 thousand for the Group and e12.075 thousand for the Company. 1. The companies of the Group, the percentages the Group participates in their share off1, are mentioned analytically in note C1 of the Annual Financial Report. 5.The number of employees at the end of the reporting period at Group level is 2.093 31/12/10). 3. Joint Ventures for projects completed and in process of dissolution are not consolid bint Ventures are recorded in the Group financial statements through Equity consolid. 7. Earnings per share are calculated using the weighted average number of shares fo 8. The proportional consolidation of Joint Ventures by 100% is effectively the same as 9. The Board of Directors approved the above financial statements on March 29, 2012 (0. Minor differences in sums are due to rounding. 11. Due to completion of the projects and minor materialty, the Joint Ventures refered consolidated in the Group financial statements with the Equity method, having bet 12. Capital expenditure extuding acquisitions for the fiscal year of 111-311/2/2011 and 13. Faliron Marina was renamed into Athens Marina during 2011 (Prototool Numbra 14. During 2011,J&PAVAX SA acquired a 15% equity stake in MOREAS SA, conce- participation in Zea Marina and 15% in Limassol Marina from its subsidiary ATHENA X. 15. The Cenerale Directorate of Development approved on 12.03.2012 with its EM-33	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to financial step and the finan	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055	I stance of the Group ar Other provisions as of e financial statements of pany level is 1.606 (vers cial Statements. The final statements. The final thickness of the final cial Statements. The final statements of the final thickness of the final statements of the final	31.12.2011 amount to ff the fiscal period of us of 1.833 on ancial results of these quired a 6,26%	Adjustments for: Depreciation Loss/(Profit) from fair value adjustments in investment properties/ Tangible assets Exchange differences Provisions Interest expense Investment results Goodwill impairment loss Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in rade and other receivables Increase/(decrease) in payables Interest paid Cash Flow from Operating Activities (a)  Investing Activities: Proceeds from disposal of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments interest received Dividends received Dividends received Einancing Activities Proceeds (Payments) from loans Dividends paid Cash Flow from Financing Activities (c) Net Increase in cash and cash equivalents (a)+(b)+(c)	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)	25.402  442 5.168 3.177 (1.892) 28.103 (15.708) 2.940 1.154 (6.064) 124.308 (120.747) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) (69.108) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.367 2.616 (53.316)	12.300  202 4.936 (2.024) (1.188) 13.167 (5.096) 8.140 - (1.960) 56.577 (78.790) (1.7725) (1.962) 1.808  (4.340) 996 (13.360) 1.188 2.892 (17.623)
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a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management  **NoTES**  I. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in not 3. There are ongoing litigation cases with judicial or administrative bodies which are n estimated amount for the fiscal years not tax auditide as of 311.2011 ise 862 thousa f 7.868 thousand for the Group and € 12.075 thousand for the Company. I. The companies of the Group, the percentages the Group participates in their share foll, are membrode analytically in note C1 of the Annual Financial Report. S. The number of employees at the end of the reporting period at Group level is 2.093 1/12/10/1. Joint Ventures for projects completed and in process of dissolution are not consolid toll Ventures are recorded in the Group financial statements through Equity consolid. T. Earnings per share are calculated using the weighted average number of shares fo 3. The proportional consolidation of Joint Ventures by 100% is effectively the same as 2. The Board of Directors approved the above financial statements on March 29, 2012. 10. Minor differences in sums are due to rounding. 11. Due to completion of the projects and minor materiality, the Joint Ventures refered are consolidated in the Group financial statements with the Equity method, having bet 12. Capital expenditure extuding acquisitions for the fiscal year of 1/1-31/12/2011 ame 14. During 2011,J&P -AVAX SA acquired a 15% equity stake in MOREAS SA, concertatiopation in Zea Marina and risk marina during 2011 its protectors and the Companie's shares are held by the Company itself or any of its ground the Companie's assets. On 31/12/2011 encumbranches'	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant difference of the Group and € 353 thous expected to have a significant difference of the Group and € 353 thous expected to have a significant difference of the Group and € 353 thous expected to have a significant difference of the Group and € 353 thous expected to financial step and the Group and € 353 thous expected to financial step and the Group and € 353 thous expected to financial step and the Group and € 353 thous expected to financial step and € 353 thous exp	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055	I stance of the Group ar Other provisions as of e financial statements of pany level is 1.606 (vers cial Statements. The final http://www.intenses.com/ tratements. The final http://www.intenses.com/ http://www.intenses.co	31.12.2011 amount to ff the fiscal period of us of 1.833 on ancial results of these quired a 6,26%	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income Interest expense Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments Interest received Cash Flow from Investing Activities (b)  Financing Activities Proceeds (Payments) from loans Dividends received Cash Flow from Investing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash Flow from Financing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash and cash equivalents at the beginning of fiscal year	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)  52.684 (4.490) 48.194 (33.218) 125.379	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.967 2.616 (53.316)  83.297 (4.490) 78.807 (28.613) 55.956	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payables to key management g) Payables to key management  **NOTES**  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are nestimated amount for the fiscal years not tax audited as of 31.12.2011 is 682 thousae 7.888 thousand for the Company and 612.075 thousand for the Company. 4. The companies of the Group , the percentages the Group participates in their share 2011, are mentioned analytically in note C1 of the Annual Financial Report. 5. The number of employees at the end of the reporting period at Group level is 2.093 31/12/10). 6. Joint Ventures for projects completed and in process of dissolution are not consolidated for thousand for the Group periodinal statements through Equity consolid. Tearnings per share are calculated using the weighted average number of shares for 1. Earnings per share are calculated using the weighted average number of shares for 8. The proportional consolidation of Joint Ventures by 100% is effectively the same as 9. The Board of Directors approved the above financial statements on March 29, 2012 10. Minor differences in sums are due to rounding. 10. Minor differences in sums are due to rounding. 11. Due to completion of the projects and minor materiality, the Joint Ventures refered are consolidated in the Group financial statements with the Equity method, having be 12. Capital expeditive exhuling acquisitions for the fiscal year of 11/1-31/12/2011 am 13. Fallron Marina was renamed into Athens Marina during 2011 (Protocol Number 11. During 2011, J&P -AVAX SA acquired a 15% equity stake in MOREAS SA, conce participation in Zea Marina and 15% in Limassol Marina from its subsidiary ATHENA its. The Generale Directorate of Development appr	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to have a significant and for the Group and € 353 thous expected to financial Report the Group and € 353 thous expected to financial standard due to minor materiality effection in the top of the Group and € 353 thous expected to financial standard due to minor materiality effective the financial standard due to minor materiali	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055	I stance of the Group an Other provisions as of e financial statements of pany level is 1.606 (versical Statements. The final Statements. The final Statements. The final Statements. The final Statements of the Group is so of the Group	31.12.2011 amount to ff the fiscal period of us of 1.833 on ancial results of these quired a 6,26% so approved on were	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income Interest expense Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments Interest received Cash Flow from Investing Activities (b)  Financing Activities Proceeds (Payments) from loans Dividends received Cash Flow from Investing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash Flow from Financing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash and cash equivalents at the beginning of fiscal year	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)  52.684 (4.490) 48.194 (33.218) 125.379	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.967 2.616 (53.316)  83.297 (4.490) 78.807 (28.613) 55.956	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
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a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payable	GROUP  1.1-31.12.2011 2.980 4.27 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant and for the Group and € 353 thouse capital, as well as the consolidation persons (versus of 2.532 on 31 lated due to minor materiality effection with the first expected to the Financial stem of the Financial Report of the Financial Repor	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055	I stance of the Group an Other provisions as of e financial statements of pany level is 1.606 (versical Statements. The final Statements. The final Statements. The final Statements. The final Statements of the Group sing from law 3845/2010 ANY  1.1-31.12.2010	31.12.2011 amount to ff the fiscal period of us of 1.833 on ancial results of these quired a 6,26% so approved on were	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income Interest expense Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments Interest received Cash Flow from Investing Activities (b)  Financing Activities Proceeds (Payments) from loans Dividends received Cash Flow from Investing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash Flow from Financing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash and cash equivalents at the beginning of fiscal year	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)  52.684 (4.490) 48.194 (33.218) 125.379	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.967 2.616 (53.316)  83.297 (4.490) 78.807 (28.613) 55.956	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management  **NoTES**  1. The accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are n estimated amount for the fiscal years not tax auditied as of 31.12.2011 is 68.62 thousa f 7.888 thousand for the Group and € 12.075 thousand for the Company. 4. The companies of the Group, the percentages the Group participates in their share 1011, are mentioned analytically in note C1 of the Annual Financial Report. 5. The number of employees at the end of the reporting period at Group level is 2.093 31/12/10). 6. Joint Ventures for projects completed and in process of dissolution are not consolidation Ventures are recorded in the Group financial statements through Equity consolid. 7. Earnings per share are calculated using the weighted average number of shares fo 8. The proportional consolidation of Joint Ventures by 100% is effectively the same as 9. The Board of Directors approved the above financial statements on March 29, 2012 10. Minor differences in sums are due to rounding. 11. Due to completion of the projects and minor materiality, the Joint Ventures refered are consolidated in the Group financial statements with the Equity method, having bet 12. Capital expenditure extuding acquisitions for the fiscal year of 1/1-31/12/2011 ame 13. Faliron Marina was renamed into Athens Marina during 2011 (Protocol Number 14. During 2011,J&P -AVAX SA acquired a 15% equity stake in MOREAS SA, concer are consolidated in the Group financial statements with the Equity method, having bet 12. Capital expenditure extuding acquisitions for the fiscal year of 1/1-31/12/2011 and 13. Faliron Marina	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  TO THE ACCOUNTS	ancial Statements at 3 ort.  ancial Statements at 3 ort.  impact on the financia and for the Company.  tion method used in the (12/2010) and at Company.  attements of 2011 ritionately.  pany 6 3,5 m.  nagement Developme alamata & Lefktro-Spa DET SA by ANEMA S/  of the current period.  the property of subdiaries  ge on 2009 income aris  company.	I stance of the Group ar Other provisions as of e financial statements of pany level is 1.606 (versical Statements. The final Statements. The final Statements. The final Statements. The final Statements are determined by the final Statements of the Group sing from law 3845/2010  ANY  1.1-31.12.2010  5.216	31.12.2011 amount to ff the fiscal period of us of 1.833 on ancial results of these quired a 6,26% so approved on were	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income Interest expense Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments Interest received Cash Flow from Investing Activities (b)  Financing Activities Proceeds (Payments) from loans Dividends received Cash Flow from Investing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash Flow from Financing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash and cash equivalents at the beginning of fiscal year	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)  52.684 (4.490) 48.194 (33.218) 125.379	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.967 2.616 (53.316)  83.297 (4.490) 78.807 (28.613) 55.956	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management size the accounting policies applied in preparing these Financial Statements are consist 2. Tax auditing for the Company and the companies of the Group are analysed in note 3. There are ongoing litigation cases with judicial or administrative bodies which are nestimated amount for the fiscal years not tax audited as of 31.12.2011 ise 862 thousa f 7.888 thousand for the Group and 61.2075 thousand for the Company. 4. The companies of the Group, the percentages the Group participates in their share 2011, are mentioned analytically in note C1 of the Annual Financial Report. 5.The number of employees at the end of the reporting pend at Group level is 2.093 31/12/10). 5.The number of employees at the end of the reporting pend at Group level is 2.093 31/12/10). 6. Joint Ventures for projects completed and in process of dissolution are not consolid Joint Ventures are recorded in the Group financial statements through Equity consolid. 7. Earnings per share are calculated using the weighted average number of shares for 8. The proportional consolidation of Joint Ventures by 100% is effectively the same as 9. The Board of Directors approved the above financial statements on March 29, 2012 11. Due to completion of the projects and minor materiality, the Joint Ventures refered are consolidated in the Group financial statements with the Equity method, having be 12. Capital expenditure extuding acquisitions for the fiscal year of 11/1-31/12/2011 am 13. Failron Marina was renamed into Athens Marina during 2011 (Protocol Number 12. Capital expenditure extuding acquisitions for the fiscal year film MOREAS SA, acquired a 15% equity stake in MOREAS SA, acquired a 15% equity stake in MOREAS SA, acquired a 15% equity stake in MOREAS SA, and provide and the Company itself or any of its grounds and the	GROUP  1.1-31.12.2011 2.980 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  TO THE ACCOUNT	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055	I stance of the Group an Other provisions as of e financial statements of pany level is 1.606 (versical Statements. The final Statements. The final Statements. The final Statements. The final Statements and Motorway. It also accomplished from law 3845/2010  ANY  1.1-31.12.2010  5.216 11.345	31.12.2011 amount to ff the fiscal period of us of 1.833 on ancial results of these quired a 6,26% so approved on were	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income Interest expense Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments Interest received Cash Flow from Investing Activities (b)  Financing Activities Proceeds (Payments) from loans Dividends received Cash Flow from Investing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash Flow from Financing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash and cash equivalents at the beginning of fiscal year	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)  52.684 (4.490) 48.194 (33.218) 125.379	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.967 2.616 (53.316)  83.297 (4.490) 78.807 (28.613) 55.956	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)
a) Income b) Expenses c) Receivables d) Payables e) Key management compensations f) Receivables from key management g) Payables to key management g) Payable	GROUP  1.1-31.12.2011 2.880 427 13.321 3.457 2.342 40 528  TO THE ACCOUNTS  TO THE ACCOUNTS  To the Annual Financial Report expected to have a significant not for the Group and € 353 thous expected to have a significant not for the Group and € 353 thous expected to have a significant not for the Group and € 353 thous expected to have a significant of the Group and € 353 thous expected to have a significant of the Group and € 353 thous expected to have a significant of the Group and € 353 thous expected to the Group and € 353 thous expected to the Group and € 353 thous expected to 1.5 and 1.5	COMPANY  1.1-31.12.2011 7.076 7.686 102.623 10.417 1.055	I stance of the Group ar Other provisions as of e financial statements of pany level is 1.606 (versical Statements. The final Statements. The final Statements. The final Statements. The final Statements are determined by the final Statements of the Group sing from law 3845/2010  ANY  1.1-31.12.2010  5.216	31.12.2011 amount to ff the fiscal period of us of 1.833 on ancial results of these quired a 6,26% so approved on were	Adjustments for: Depreciation Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets Exchnage differences Provisions interest income Interest expense Interest expense Losse from financial instruments Change in working capital (Increase)/decrease in inventories (Increase)/decrease in inventories (Increase)/decrease in payables Interest paid Income taxes paid Cash Flow from Operating Activities (a)  Investing Activities: Purchase of tangible and intangible assets Proceeds from disposal of tangible and intangible assets (Acquisition)/ Sale of associates, JVs and other investments Interest received Cash Flow from Investing Activities (b)  Financing Activities Proceeds (Payments) from loans Dividends received Cash Flow from Investing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash Flow from Financing Activities (c) Net increase in cash and cash equivalents (a)+(b)+(c) Cash and cash equivalents at the beginning of fiscal year	22.373  254 1.151 (3.550) (5.833) 33.739 (9.214) 3.013 1.859  3.706 16.630 (78.934) (33.034) (5.613) (48.207)  (10.015) 2.930 (34.157) 4.159 3.878 (33.205)  52.684 (4.490) 48.194 (33.218) 125.379	25.402 442 5.168 3.177 (1.892) 28.103 (15.709) 2.940 1.154 (6.064) 124.308 (120.747) (27.603) (5.731) 33.415  (15.415) 4.053 (22.263) 1.892 4.668 (27.064)	11.646  110 705 37 (4.041) 23.686 (4.921) 3.013 - (1.811) (59.108) 1.639 (23.263) (1.606) (54.104)  (3.550) 1.358 (56.107) 2.967 2.616 (53.316)  83.297 (4.490) 78.807 (28.613) 55.956	12.300  202 4.936 (2.024) (1.188) 18.167 (5.096) 8.140 - (1.960) 55.577 (78.790) (17.725) (1.962) 1.808  (4.340) 996 (18.360) 1.188 2.892 (17.623)

MAROUSI, MARCH 29 2012

GROUP CFO MANAGING DIRECTOR DEPUTY PRESIDENT & EXECUTIVE DIRECTOR

KONSTANTINOS KOUVARAS I.D. No Al 597426 ATHENA ELIADES I.D. No. 550801 GEORGE KANTSAS I.D. No. N 279385 KONSTANTINOS MITZALIS I.D. No. <u>=</u>547337

CHIEF ACCOUNTANT