



**KLEEMANN™**

**KLEEMANN HELLAS  
MECHANICAL CONSTRUCTIONS SOCIETE ANONYME  
INDUSTRIAL TRADING COMPANY S.A.**

**ANNUAL FINANCIAL REPORT  
FOR THE FISCAL YEAR FROM 1 JANUARY TO 31 DECEMBER 2014  
ACCORDING TO THE ARTICLE 4 OF L.3556/2007**

KLEEMANN HELLAS S.A.  
Registration No 10920/06/B/86/40  
G.E.MI. No 14486435000  
Head Offices: Industrial Area of Stavrochori, Kilkis

## CONTENTS

<b>DECLARATIONS OF THE MEMBERS OF THE BOARD OF DIRECTORS .....</b>	<b>3</b>
<b>ANNUAL REPORT OF THE BOARD OF DIRECTORS FOR THE PERIOD .....</b>	<b>4</b>
<b>ANNUAL FINANCIAL STATEMENTS .....</b>	<b>31</b>
<b>STATEMENT OF FINANCIAL POSITION 31 DECEMBER.....</b>	<b>32</b>
<b>STATEMENT OF INCOME FOR THE PERIOD 1 JANUARY TO 31 DECEMBER .....</b>	<b>33</b>
<b>STATEMENT OF OTHER COMPREHENSIVE INCOME .....</b>	<b>34</b>
<b>STATEMENT OF CHANGES IN EQUITY .....</b>	<b>35</b>
<b>STATEMENT OF CHANGES IN EQUITY .....</b>	<b>36</b>
<b>STATEMENT OF CASH FLOWS 31 DECEMBER.....</b>	<b>37</b>
<b>NOTES ON FINANCIAL STATEMENTS.....</b>	<b>38</b>
<b>FINANCIAL FIGURES AND INFORMATION FROM 1ST JANUARY TO 31ST DECEMBER 2014.....</b>	<b>81</b>
<b>INFORMATION ACCORDING TO ARTICLE 10 OF LAW 3401/2005.....</b>	<b>87</b>
<b>WEBSITE WHERE THE FINANCIAL STATEMENTS ARE DISCLOSED .....</b>	<b>87</b>

## **DECLARATIONS OF THE MEMBERS OF THE BOARD OF DIRECTORS (ACCORDING TO THE ARTICLE 4, PAR.2 OF THE LAW 3556/2007)**

The following undersigned, with the present Report, we responsibly declare that as far as we know:

- the attached annual Financial Statements Separate and Consolidated of KLEEMANN HELLAS S.A., for the period of 1 January to 31 December 2014, which have been prepared according to the International Financial Reporting Standards as they have been adopted by the European Union, depict in a truthful way the figures of the assets, equity and liabilities as well as the Statement of Income of "KLEEMANN HELLAS S.A.", and also of the companies which are included in the consolidation taken as total,
- The Annual Report of the Board of Directors depicts in a truthful way the progress, the performance and the financial position of "KLEEMANN HELLAS S.A.", as well as of the companies which are included in the consolidation taken as total. Furthermore, it includes a description of the main risks and uncertainties that they confront.
- The attached annual Financial Statements are those approved by the Board of Directors of KLEEMANN HELLAS - "KLEEMANN HELLAS MECHANICAL CONSTRUCTIONS SOCIETE ANONYME INDUSTRIAL TRADING COMPANY S.A." on 27/03/2015 and will be fully disclosed on the internet, at [www.kleemann.gr](http://www.kleemann.gr).

**Kilkis 27 March 2015**

THE CHAIRMAN  
OF THE BOARD  
OF DIRECTORS

Nikolaos K.  
Koukountzos  
I.D.No: AB 454713

THE VICE  
PRESIDENT OF  
THE BOARD OF  
DIRECTORS

Menelaos K.  
Koukountzos  
I.D.No: AB 454710

THE MANAGING  
DIRECTOR

Konstantinos N.  
Koukountzos  
I.D.No: AE 171629

# ANNUAL REPORT OF THE BOARD OF DIRECTORS FOR THE PERIOD FROM 1 JANUARY TO 31 DECEMBER 2014

## TO THE ANNUAL ORDINARY GENERAL MEETING OF SHAREHOLDERS

The present annual Report of the Board of Directors (the "Report") of "KLEEMANN HELLAS MECHANICAL CONSTRUCTIONS SOCIETE ANONYME INDUSTRIAL TRADING COMPANY S.A." and also of the Group, concerns the fiscal year 2014 (1 January to 31 December 2014), has been edited and harmonized according to the relevant provisions of the L.3556/2007 (Government Paper 91A/30.4.2007) and with the corresponding executive rules issued by the Capital Market Commission, included all the necessary thematic units according to the above mentioned legislative framework.

The Report represents truly and includes all the information that is necessary according to the above mentioned legislation, in order for someone to have a substantial and thorough understanding of the activity of the Company «KLEEMANN HELLAS S.A.», and of the Group of KLEEMANN as well, during the specific fiscal year, together with the annual Financial Statements and the declarations of the B.o.D.'s members.

The readers, who are interested in more information, can visit the website of the Parent Company [www.kleemann.gr](http://www.kleemann.gr) or contact during the working days and hours the head offices of the Company.

### General Information

"KLEEMANN HELLAS MECHANICAL CONSTRUCTIONS SOCIETE ANONYME INDUSTRIAL TRADING COMPANY S.A." with distinctive title "KLEEMANN HELLAS S.A." (the "Parent" or the "Company") was lawfully established in June 1983 (Government Paper 2308/27.7.1983) and its S.A. registration number is 10920/06/B/86/40. Its operating duration has been defined until 31.12.2050 and its head offices are located in the Industrial area of Stavrochori, Kilkis.

### Group Structure

The subsidiaries, which are consolidated according to the method of the total consolidation, are the following:

COMPANY	HEAD OFFICES	Participation	
		31.12.14	31.12.13
KLEFER A.E.	Industr. area of Kilkis, Greece	50%	50%
KLEEMANN ASANSOR San. Ve Tic. A.S.	Istanbul, Turkey	70%	70%
KLEEMANN LIFTOVI D.o.o.	Belgrade, Serbia	100%	100%
KLEEMANN LIFT RO S.R.L.	Bucharest, Romania	100%	100%
MODA LIFT A.B.E.E.	Industr. area of Kilkis, Greece	100%	100%
HONG KONG ELEVATOR SYSTEMS LIMITED	Hong-Kong	100%	100%
KLEEMANN LIFTS U.K. LTD (*)	Oxford, UK	100%	100%
KLEEMANN LIFTS RUS (*)	Moscow, Russia	99,5%	99,5%
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	Nicosia, Cyprus	100%	100%
KUNSHAN HK ELEVATOR SYSTEMS LTD (**)	Kunshan, China	100%	100%

*\*It is a subsidiary company of KLEEMANN INTERNATIONAL HOLDINGS LIMITED*

*\*\*It is a subsidiary company of HONG KONG ELEVATOR SYSTEMS LIMITED*

### Description of Activity

The main activity of the Group is the manufacturing and trading of elevator systems, such as: hydraulic elevating mechanisms (piston, power unit, car frame), electromechanical elevating mechanisms (machine, car frame, counterweights), cabins (passenger, cargo, panoramic), electronic controllers, electronic systems and compact type elevators for elevating cargos. The urge for immediate adaptation to customer needs and market trends, has led the Group to create a new business activity, which is the "complete elevator package".

The new products cover all possible requirements of every construction such as: hydraulic elevator without machine room (ARION Hydro MRL), electromechanical elevator without machine room (APOLLO Traction MRL, ATLAS Traction MRL), hydraulic elevator Maison Lift, elevator for smaller cargos DUMBWAITER and antiseismic elevator.

The main trading components that the Group and the Company uses for elevators of houses and offices, panoramic elevators of malls and hotels and elevators of cargos of industrial places are the following: electromechanical motors guide rails, oils, wires, buffers, ropes and other mechanical components.

The products and commodities are meant for elevators of houses, offices, malls, hotels, industrial areas, airports etc. The objective of KLEEMANN is to satisfy the particular needs of each client while simultaneously increasing its market share and its international brand awareness.

## Tangible Fixed Assets of the Group

Land	Buildings
<b>KLEEMANN HELLAS S.A.</b>	
Sites in the Industrial area of Kilkis, of 53.632 m <sup>2</sup> total surface.	Manufacturing and storage building, of 21.242 m <sup>2</sup> total coverage.
	Testing tower building for high speed elevators with offices of 5.274 m <sup>2</sup> total coverage.
	Manufacturing building (Electronics) and offices, opposite the main facilities of the Company, 2.301 m <sup>2</sup> .
	Manufacturing and storage building (Cabins) close to the main Group of buildings, of 9.329 m <sup>2</sup> total surface, together with an administration building, with a surface of 1.000 m <sup>2</sup> .
Plots of 99.840 m <sup>2</sup> total surface, abutted on the border of the industrial area of Kilkis and the Land owned by the Company.	Logistics building and offices, with a surface of 15.511 m <sup>2</sup> .
	Manufacturing and storage building, of 3.952 m <sup>2</sup> total coverage, leased to the Company MODA LIFT S.A.
	Storage building for recycling purposes, of 485,05 m <sup>2</sup> total surface.
	Manufacturing and storage building, of 3.431 m <sup>2</sup> total coverage, extension of the Company MODA LIFT S.A.
Plots of 12.882 m <sup>2</sup> total surface in Aspropyrgos, Attica, next to Attica Highway.	Logistics centre, of 3.642 m <sup>2</sup> total surface in the plot. Including a warehouse building with a surface of 217,5 m <sup>2</sup> leased to the company MODA LIFT S.A.
Site-Plot in Polichni of 2.483 m <sup>2</sup> total surface	Buildings with offices, with a surface of 1.160 m <sup>2</sup> . (basement 435 m <sup>2</sup> , storage 435 m <sup>2</sup> , ground floor 145 m <sup>2</sup> , and 1 <sup>st</sup> floor 145 m <sup>2</sup> )
Apartments	Ground floor store of 122 m <sup>2</sup> , which remains unoccupied, in 23 Nestoros Str. and 52 Akropoleos Str., in Nikaia, Piraeus.
	Semi – underground warehouse 174 m <sup>2</sup> , in 13 Lesvou street, in Galatsi, Athens, which is currently leased.
	The 5/8 of a 81 m <sup>2</sup> apartment, in Kilkis, 19 P. Mela Str., which remains unoccupied.
	Apartment in Kilkis in 21 Iouniou & Grevenon Str., with a surface of 93 m <sup>2</sup> , is provided to employees for accommodation
	Four storey building with office & branches in 2 Dimokratias Street (formerly Likovrisis), Athens, of 1.015,05 m <sup>2</sup> (262,60 m <sup>2</sup> basement, ground floor 197,54 m <sup>2</sup> , first floor 197,54 m <sup>2</sup> , 2nd floor 181,09 m <sup>2</sup> , 3rd floor 153,52 m <sup>2</sup> , loft & auxiliary 22,76 m <sup>2</sup> ). From the whole building, its basement and ground floor are leased while the rest remains empty.

<b>KLEFER S.A.</b>	
Plots in the Industrial area of Kilkis, of 19.561 m <sup>2</sup> total surface.	Manufacturing and storage building (Doors), with a total surface of 11.731 m <sup>2</sup> (1.736 m <sup>2</sup> of which include administration buildings).
<b>KLEEMANN LIFTOVI D.o.o.</b>	
A plot in Simanovci of Pecinci Municipality, in Belgrade, Serbia, with a total surface of 16.351 m <sup>2</sup> .	Manufacturing, warehouse and office buildings, with a total surface of 3.104 m <sup>2</sup>

### ***Machinery equipment***

Companies of the Group are equipped with machinery of latest technology, with high grade of automation and production capacity.

### ***Means of transportation***

The privately owned transportation fleet of the Group, consists of forty six trucks for transportation of cargo, of various capability, and professional cars – vans used at service operation, six buses, sixteen privately owned cars, ten motorcycles for personnel transportation and fifty nine internal transportation forklift trucks (automatically or manually operated).

### ***Furniture & other equipment***

Furniture & other equipment include the equipment with all the necessary furniture, office devices and machines, computers and computer systems, telecommunication systems equipment and all manufactured showroom exhibits located both in Company and third parties-customers' premises.

## **Insurance Contracts – Guarantees**

The Group Companies have contracted a range of insurance contracts, such as for fire protection, profit-loss, credit policy, civil responsibility on products and transferred freights. Also, the Parent Company has given guaranties amounting to 1.320.000 euros and 3.000.000 euros, for loans taken by its subsidiaries "MODA LIFT S.A." and "KLEEMANN ASANSOR", respectively, of which they have made use of the amounts 800.000 euros and 2.800.000 euros respectively.

## **Personnel**

The Group executives are highly educated and qualified. More specifically, the Company insists on continuous training of its personnel, in order to successfully meet with the increasing market requirements. Moreover, the Management makes efforts and has managed to retain intact relations with its personnel, a fact that contributes to the harmonic operation of the Group. The evolution of the average personnel of the Group and of the total number of personnel of the Company and the Group respectively is presented in the following table:

<b>Average</b>	<b>2014</b>	<b>2013</b>		<b>31/12/2014</b>	<b>31/12/2013</b>
Salaried	620	563	Parent Company	725	678
Day Labourers	378	363	Group	1.032	955
<b>TOTAL</b>	<b>998</b>	<b>929</b>			

## **INFORMATION ABOUT THE ELEVATOR MARKET**

### ***General Information About The Market***

The Group is activated in the industrial field that is referred to manufacturing and trading lift components. The demand of these products is related directly with the building activity, as well as the number and the type of buildings that are constructed. The market is also influenced by general trends as the saving of energy, new technologies, need for better services and more severe safety regulations.

Based on their business operation, companies of the field may be separated in four categories:

- Companies producing components. This category refers to a number of small companies, which produce lift components.
- Companies of lift installation and maintenance. These Companies supply the building contractor with the elevator and they undertake its installation as well as its maintenance.
- Commercial companies of lift components. These companies are activated between companies that produce lift components and those that do the installation of the lift systems.
- Companies-Suppliers of complete lift systems. This is an advanced type of companies that trade components. They can supply the installation companies with a complete package of components.

The limits among the above mentioned categories are not well defined, as a consequence there are companies that combine some of the above activities. For example in elevator sector in Europe, are activated many multinational companies which apart from production of elevator parts they proceed to installation and maintenance. The specific companies have given during the last years great emphasis in the market of installation, where Kleemann Group is not activated. They are also companies that produce components. In this category belong companies of Kleemann Group (such as KLEFER S.A., KLEEMANN LIFTOVI D.o.o and KUNSHAN HK ELEVATOR SYSTEMS LTD) and commercial companies of elevator parts among them there are companies of Kleemann Group such as (KLEEMANN ASANSOR S.A., KLEEMANN LIFT RO S.R.L., MODA LIFT S.A., KLEEMANN LIFTS U.K. LTD and KLEEMANN LIFTS RUS). Finally there are companies that produce and trade all elevator parts, providing complete lift solutions and one of them is the Parent Company KLEEMANN HELLAS S.A.. The competition against Kleemann Group is coming mainly from small-medium production companies of lift compartments, from similar companies and from other competitors who are able to produce the main lift compartments and additionally they involve in installation and maintenance of the elevators. These kind of companies a lot of times are functioning as customers to Kleemann Group when there is no potentiality to be provided through their Group for their own various reasons all the lift compartments.

### ***Prospects of the global market***

The growth prospects presented in the elevator international market seem promising. An increase in sales is expected for the industry, which is based on the recovery of developing countries such as India and China. It should be noted that China is expected to create approximately half of the global demand, due to its urban and economic development.

Based on recent calculations, the wave of urbanism in general is as follows: in a year and for the first time in the history of humanity more than half the Earth's population will live in cities. It is characteristic that the population in the Mediterranean region has increased within a decade from 130,000 in 1991 to 190,000 in 2001 and it is estimated that in 2015 will reach 250,000. This means that over 3 billion people will be living in an area equal to 4% of the planet's surface.

In addition it is estimated that by 2030 the 2/3 of the Earth's population will live in cities, a remarkable percentage and promising for the lift sector. But even in the markets of Europe, the United States and Japan where a significant increase in demand for new products isn't expected, it is estimated that an increase in demand for renovation products will be strong because of the need to comply to the new safety regulations. The renovation market is another great opportunity for the lift sector because it constitutes more than 35% of the total lift global market.

Also, it is worth noting that currently, there is a trend in the global market for products that are energy-efficient, environmentally friendly and have enhanced security, comfort and efficiency features, which is estimated that it will increase their demand.

Based on the above, the lift trade is determined by an upward trend and taking into consideration earlier measurements, the increase in sales is guaranteed.

### **Significant events of the fiscal year 2014**

The most significant events which have took place during the fiscal year 2014, as well as their impact to the Financial Report are the following:

#### ***SHARE CAPITAL INCREASE IN SUBSIDIARIES IN HONG KONG AND CHINA***

On January 27, 2014, the parent company proceeded to a share capital increase of 500 thous euros in its subsidiary HONG KONG ELEVATOR SYSTEMS LIMITED and it in turn, proceeded in the last days of March 2014,

to a share capital increase of 700 thous euros in its subsidiary company KUNSHAN HK ELEVATOR SYSTEMS LTD in China.

#### ***ANNUAL ORDINARY GENERAL MEETING***

On June 11, 2014, the Annual Ordinary General Meeting decided among others to increase the share capital through capitalization of part of the share premium amounting to approximately 3,1 million euros, with an increase of the nominal value of each share by 0,13 euros. At the same time, it was decided to reduce the share capital and return to shareholders cash of approximately 2,6 million euros by reducing the nominal value at 0,11 euros.

#### ***SHARE CAPITAL INCREASE IN THE SUBSIDIARY IN CYPRUS***

On June 16, 2014, the parent company proceeded to a share capital increase of 40 thous euros in its subsidiary KLEEMANN INTERNATIONAL HOLDINGS LIMITED.

#### ***SHARE CAPITAL INCREASE IN THE SUBSIDIARY IN SERBIA***

On January 30, 2014, the Parent Company proceeded to a share capital increase of 200 thous euros in its subsidiary KLEEMANN LIFTOVI D.o.o.. Moreover, on December 23, 2014, the Parent Company proceeded to a share capital increase of 1 mln euros in its subsidiary company KLEEMANN LIFTOVI D.o.o..

#### ***KLEEMANN AWARD – HEALTH AND SAFETY AWARDS***

On September 30, 2014, Kleemann Hellas was awarded with the second prize "Health and Safety Awards", concerning issues health and safety at the industrial area.

#### ***KLEEMANN AWARD - TRUE LEADER 2013***

On October 23, 2014, Kleemann Hellas became "True Leader 2013" as a "true leader" according to the criteria that ICAP set, and won the prize "True Leader 2013" between 20,500 businesses.

#### ***KLEEMANN AWARD – GREEK VALUE***

On November 14, 2014, Kleemann Hellas was awarded with the Honor of Excellence "Greek Value" among the category of big companies, at the awards that had been organized by F.I.N.G. and the Kathimerini newspaper.

#### ***KLEEMANN AWARD – BEST INDUSTRY & EXPORT LISTED COMPANY AWARD***

On November 28, 2014, Kleemann Hellas was awarded the first "Industrial prize" and the first prize "Best Export Listed Company" under the Export Awards "Greek Exports Awards 2014".

#### ***FOUNDATION OF NEW REPRESENTATIVE OFFICES IN FRANCE & AZERBAIJAN***

Within the third quarter of 2014, the parent company proceeded to the foundation of two new representative offices in Paris (France), and in Baku (Azerbaijan) with the aim to expand its activities in these markets.

#### ***EVENTS AFTER 31 DECEMBER 2014***

On January 09, 2015 the parent company decided to transfer the amount of 3.000.000,00 euros and 1.000.000,00 euros to its subsidiaries in England and Hong Kong, KLEEMANN LIFTS UK LTD and HONG KONG ELEVATOR SYSTEMS LIMITED respectively, to be used in the future for a share capital increase in order to fund new investments.

On January 30, 2015, as part of the Group's restructuring, Kleemann International Holdings transferred 100% of its shareholding of Kleemann Lifts UK to Kleemann Hellas SA.

On February 04, 2015, the Extraordinary General Meeting was held, where it was decided among others to increase the share capital through capitalization of part of the share premium amounting to approximately 4,0 million euros, with an increase of the nominal value of each share by 0,17 euros. At the same time, it was decided to reduce the share capital and return to shareholders cash of approximately 4,0 million euros by reducing the nominal value by 0,17 euros.

On March 11, 2015, the parent company decided to transfer the amount of 1.500.000,00 euros to the subsidiary company of Hong Kong, HONG KONG ELEVATOR SYSTEMS LIMITED, to be used in the future for a share capital increase in order to fund new investments.

On March 17, 2015, the parent company decided a merger with its 100% subsidiary MODA LIFT ABEE, which will be absorbed by the parent company.

There are no other significant events that took place after the end of the financial year and up to the date of writing of the report which deserve special notice.

### ***PROGRESS AND PERFORMANCE***

KLEEMANN Group in 2014 increased its profit before tax, which amounted to 6.3 mln euros, from 5.6 mln euros in 2013, and also achieved improved performance both in terms of margins and turnover.

The Group's globalization strategy and extraversion by the end of 2014 resulted in the Group being present in more than 98 countries and its international sales amount to 89% of its consolidated turnover.

More specifically, the consolidated turnover amounted to 98.0 mln euros from 94.8 mln euros in 2013, increased by 3.3%. The gross profit margin amounted to 35.0% from 34.4% the previous year, while the Group EBITDA amounted to 9.5 mln euros from 9.0 mln euros in 2013. It should be noted that the additional provisions for doubtful debts amounting to 3.3 million euros, have been included in the results of the Group. These provisions are based upon the prudent policy of the Group and mainly are due to the old customers of the Greek market which were affected by the financial crisis. As a result, the profit margin before tax is 6.5% increased from 5.9% in the previous year, while the profit after tax and non-controlling interest amounted to 0.9 mln euros from -78 thousand euros in the previous year, while its profit after tax and non-controlling interest amounted to 3.7 mln euros from 9.0 mln euros in the previous year.

Furthermore, the Group has an excellent capital structure, with cash flow from operating activities being positive and amounting to 19.5 mln euros. As a result, cash available are higher than loans by 10 mln euros from 5 mln euros in the previous year, an achievement which highlights the Group's financial self-reliance. Moreover, total bank loans are reduced by 4.1 mln euros compared to the end of 2013. The Group's equity is nearly double compared to its liabilities with the equity to debt ratio amounting to 2.03, which reflects the Group's limited exposure, its healthy financial state and ensures its unhindered operational growth in the future.

Finally, it is noted that the recent Extraordinary General Meeting of 4 February 2015 decided the return of capital to its shareholders of 4.020.279,00 euros (0,17 € per share) with simultaneous capitalization of share premium for the same amount. The payment will take place on 7 April 2015.

The Management expects to continue in 2015 improving the group's performance and maintaining its healthy liquidity, while having as a key pillar the ongoing effort to expand its activities internationally and the penetration of markets which present growth prospects.

### **Comment on figures**

The positive progress of the Group, considering the new facts which arise from the financial crisis that affects the whole world, is imprinted on the financial results of the fiscal year.

***Turnover:*** The Group's turnover amounted to 98.0 million euros (an increase of 3.3%), while for the Company to 78.2 million euros (an increase of 3.1%) compared with the same period of last year. The Group's internationalization strategy and extraversion enabled it to enter new markets and thus be present in 98 countries, while it also increased its international sales to 89% of the total turnover from 82% in the previous year.

***Gross profit:*** Gross margin of the Group (35.0% versus 34.4% in 2013) as well as of the Company (30.8% versus 30.4% in 2013) has increased.

***Earnings Before Interest Tax Depreciation and Amortization (EBITDA):*** The Group's earnings before interest and tax depreciation and amortization was 9.5 million euros (2013: 9.0 million euros). EBITDA for the Group was 9.7% (2013: 9.5%), while for the Company was 5.7 million euros (2013: 5.3 million euros) and EBITDA margin was 7.3% (2013: 7.0%). It should be noted that the Group's financial results include a provision of 3.3 mln euros for doubtful debtors. Such a high provision was made in context with the Group's prudent policy and concern mostly clients in the Greek market, who were affected from the economic crisis.

**Net Earnings after tax:** The result after tax of the Group amounted to 4.6 million euros (2013: 2.0 million euros), while for the Company to 5.9 million euros (2013: 0.7 million euros).

**Cash flow:** Net cash flows from operating activities amounted for the Group to an inflow of 19.9 million euros (2013: inflow of 11.9 million euros) and for the Company to an inflow of 11.3 million euros (2013: inflow of 9.1 million euros). The strong liquidity of both the Group and the Company in the current economic environment is a competitive advantage over its competitors as it allows for seamless operational growth.

**Inventories:** The Group's inventory amounted to 22.8 million euros or 17.0% of total assets (2013: 0.3 million euros or 14.7% of total assets) and for the Company to 17.3 million euros against 15.4 million euros in 2013 (or 15.0% and 13.4% of the total assets respectively).

**Receivables from customers:** Receivables from customers for the Group amounted to 30.3 million euros (2013: 41.2 million euros) or 22.6% of total assets (2013: 29.8%) and for the Company to 27.9 million euros (2013: 34.2 million euros) or 24.3% of total assets (2013: 29.9%) Receivables showed an improvement due to better terms of payment and effective credit control.

**Suppliers:** The rest of the suppliers of the Group amounted to 12.8 million euros (2013: 11.9 million euros) or 28.8% (2013: 25.5%) of total liabilities, while for the Company to 16.0 million euros (2013: 15.5 million euros) or 40.7% (2013: 37.3%) of all obligations.

**Long-term bank liabilities:** Long-term loans for the Group amounted to 9.1 million euros (2013: 13.2 million euros) and for the Company to 8.1 million euros (2013: 12.9 million euros).

**Short-term bank liabilities:** Short-term loans for the Group amounted to 8.1 million euros (2013: 8.1 million euros) and for the Company to 4.4 million euros (2013: 3.4 million euros).

The following tables provide information on changes in percentage terms of the accounts of the situation result and financial position.

<b>Assets</b>	<b>Group</b>		<b>Company</b>	
	<b>31.12.2014</b>	<b>31.12.2013</b>	<b>31.12.2014</b>	<b>31.12.2013</b>
Tangible assets for own use	(2,2%)	(5,1%)	(3,7%)	(4,8%)
Inventory	12,0%	5,4%	12,4%	4,7%
Receivables	(26,3%)	(9,7%)	(18,3%)	(6,9%)
Participations in Subsidiaries	-	-	18,1%	9,2%
Other long-term Receivables	(2,3%)	(18,3%)	(0,7%)	(23,8%)
Deferred tax Receivables	(34,7%)	(5,9%)	(34,9%)	(8,9%)
Cash and cash equivalents	4,1%	4,3%	7,8%	(8,0%)
<b>Capital and Liabilities</b>				
Suppliers	7,2%	(10,8%)	3,3%	(6,1%)
Bank Liabilities	(19,4%)	(23,7%)	(18,2%)	(30,2%)
Deferred tax Liabilities	7,0%	102,0%	-	-
Equity Capital	(1,7%)	0,3%	3,8%	0,8%

For the Income Statement, it is presented the following table (amounts in mln. euros).

<b>(Amounts in mln. euros)</b>	<b>Group</b>			<b>Company</b>		
	<b>From 1 January to</b>			<b>From 1 January to</b>		
	<b>31.12.2014</b>	<b>31.12.2013</b>	<b>%</b>	<b>31.12.2014</b>	<b>31.12.2013</b>	<b>%</b>
<b>Sales</b>	<b>97,96</b>	<b>94,82</b>	<b>3,3%</b>	<b>78,20</b>	<b>75,86</b>	<b>3,1%</b>
Cost of sales	(63,72)	(62,24)	2,4%	(54,15)	(52,78)	2,6%
<b>Gross Profit</b>	<b>34,24</b>	<b>32,58</b>	<b>5,1%</b>	<b>24,05</b>	<b>23,08</b>	<b>4,2%</b>
Other operating income	1,70	1,91	(11,0%)	2,03	1,34	51,5%
Administrative expenses	(8,65)	(8,49)	1,9%	(6,29)	(5,87)	7,2%
Research & development expenses	(1,29)	(1,30)	(0,8%)	(1,15)	(1,16)	(0,9%)
Selling expenses	(18,85)	(18,05)	4,4%	(14,54)	(13,66)	6,4%
Income from Dividends	-	-	-	3,35	0,28	1.096,4%
Income from securities and participations	-	-	-	-	-	-
Interests and relevant expenses	(0,83)	(1,08)	(23,1%)	(0,68)	(0,74)	(8,1%)
<b>Profit/(loss) before tax</b>	<b>6,34</b>	<b>5,57</b>	<b>13,8%</b>	<b>6,77</b>	<b>3,27</b>	<b>107,0%</b>
Income tax	(1,76)	(3,54)	(50,3%)	(0,89)	(2,60)	(65,8%)
<b>Profit/(loss) after tax</b>	<b>4,58</b>	<b>2,03</b>	<b>125,6%</b>	<b>5,88</b>	<b>0,67</b>	<b>777,6%</b>

For the better comprehension of the Financial Statements, are presented the following financial ratios for the Group and the Company.

<b>RATIOS</b>	<b>Group</b>		<b>Company</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
<b>DEVELOPMENT (%)</b>				
Changes in Sales	3,31%	2,69%	3,08%	2,86%
Changes in Net Profit after Tax	125,11%	(41,17%)	778,04%	448,51%
Changes in Fixed Assets	1,91%	(5,61%)	1,78%	(5,31%)
Changes in total Equity	(1,67%)	0,35%	3,84%	0,80%
<b>PROFITABILITY (in thous. Euros)</b>				
Earnings after Tax (EAT)	4.578	2.034	5.875	669
Earnings before Tax (EBT)	6.336	5.571	6.770	3.275
Earnings before Interest, Tax, Depreciation and Amortization(EBITDA)	9.519	8.987	5.679	5.293
<b>ACTIVITY (days)</b>				
Receivables turnover Ratio (Clients+Notes+Checks)	129	162	146	165
Liabilities turnover Ratio (Suppliers+ Notes + Checks.)	68	73	106	109
Inventory turnover Ratio (in days)	124	116	110	104
Operating turnover average duration	253	279	256	268
Commercial turnover average duration	184	206	149	159
<b>CAPITAL STRUCTURE</b>				
Ratio of Equity Capital to Total Capital	0,67	0,66	0,66	0,64
Equity to Debt Ratio	2,03	1,96	1,92	1,75
Banking Loans to Equity capital	0,19	0,23	0,18	0,22
<b>LIQUIDITY</b>				
Total Liquidity	2,90	3,13	2,44	2,59
Short-term Liabilities to Net Profits	8,46	33,96	4,71	39,45
Short-term Liabilities to Equity Capital	0,35	0,33	0,37	0,36
<b>INVESTING</b>				
Working Capital per Share	2,51	2,71	1,68	1,78
Book Value per Share (BVPS)	3,81	3,87	3,19	3,08
Share Price per Share (P/E)	6,61	23,49	5,15	71,39

During the year, both the Company and the subsidiaries which are included in the consolidation did not hold shares of the listed Parent Company.

After the date of the Statement of Financial Position and until the date of the submission of this Report, there are no events that took place, to affect the financial statement of the Company and the Group Kleemann or to require their disclosure at the Financial Statements of the period. During this fiscal year, the activity of the Company was according the current legislation and its targets, as they are defined at its memorandum.

Regarding the distribution of dividend, the Management of the Company refers that its dividend policy is directly connected with its capital structure, its efficiency, its earnings and self-financing of its investments, with main target the long-term benefit of the Company and of its shareholders.

## Expected progress and development

The penetration into even more new markets abroad will continue to be a key objective for the Group in 2015. In this context, the strategic plan contains promotional activities, such as the establishment of new representative offices abroad as well as the development of new products and services. Particular emphasis is given to projects that are based on finding and implementing further cost reduction actions to adapt to the new economic environment and on improving the efficiency of processes, particularly in production and administration. The management, judging by the Group's growth ability, which in a few years managed to

successfully change its field of activity from the local to the global market, expects a continuation of its successful course in 2015.

At the same time, liquidity is expected to continue to be kept at high levels and gives the Group the required flexibility and the ability to move ahead with new investments. The Group is able to meet its operating needs and additionally to finance its geographical and product development.

It is noted that estimates for the development of activities are based on parameters whose positive or negative changes cannot be forecasted with accuracy by the management, such as the development of the market of raw materials, energy costs, the trend in the construction activity, the interest rate levels, credit expansion of banks, the current state of the Greek economy, inflation and the purchasing power of consumers.

## **Major Risks and uncertainties – Management of Financial Risk**

The Company and the Group proceed to the required actions in order to limit the negative influence to their financial results, which is derived by the fluctuations of cost and sales variables as well as by the inherent disability to predict the financial markets. Specifically, the Company and the Group face the following risks:

### ***Credit Risk***

There are no significant credit risk concentrations for the Group. Sales mainly are realized to low-credit risk clients, there is credit insurance for the overseas sales and there is a great dispersion of balances, as there is no client of the Group with a percentage higher than 5% of total sales. Moreover, geographically there is no concentration of credit risk, with the exception of Greece which is created due to provisions for doubtful receivables.

The provision for bad debt presents the estimation of the Company for losses in relation to its customers and is composed of impairment losses of specific receivables of significant risk as well as of collective losses for groups of similar receivables that they are estimated to have been incurred but not yet identified. There is a continuous control of the creditworthiness of large customers and in this way the exposure to risk is limited, with sufficient secure limits concerning the large customers.

At the end of the fiscal year it is estimated that there is no essential credit risk, which is not covered by an insurance as a credit guarantee or by a provision for uncertain receivables.

### ***Liquidity Risk***

The approach of the Group about the liquidity management is to secure that in any case it will retain enough liquidity in order to meet its liabilities when they end, under ordinary or difficult conditions, without incurring non-acceptable losses or putting in danger its reputation. Prudent liquidity management is achieved by the appropriate combination of liquid assets and approved bank credits, while the unused approved bank credits, are adequate to encounter any potential shortage in cash.

The Group ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 30 days at least, including the servicing of financial obligations. This policy excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. For the minimization of risk in cash and cash equivalents, the Group transacts only with established financial institutes, of high credit level.

In addition, on December 31, 2014 the Group maintains approved bank credit limits up to 37.5 million euros. The Company's target is to have approved credit limit significantly greater than the size of its borrowing, a condition that is currently achieved. Concerning its investment policy, the Group limits its exposure to risks, by investing, at the time, only in directly cashable securities.

On December 31, 2014 it is estimated that there is no material liquidity risk which is not covered either by the Group's cash or by approved bank credits.

### ***Market risk***

Market risk is defined as the risk associated with changes in the rate of growth of construction activities as well as with changes in market prices of materials, in foreign exchange rates, interest rates and equity prices, to affect the Group's financial results or the value of its financial assets. It also includes the price of steel which is the main raw material (commodity). Its price is affected by the supply, the demand and the level of reserves in a global perspective. The objective of market risk management is to manage and control market risk exposures within acceptable limits, while optimizing the return. The exposure of economic results of the Group to the above risks is low.

### ***Foreign exchange risk***

The exposure of the Group in foreign exchange risks mainly derives from existing or expected cash flows in foreign currency (imports/exports), as well as investments abroad. This risk is confronted in the framework of approved policies. The Group operates mainly in Europe and, therefore, the majority of its transactions is based on Euros, while the operation that takes place apart from Europe is based on Euro clause, and therefore the exchange rate risk is minimized. The majority of the Group's foreign exchange differences originated in Turkey, due to the strong activity of the Group and the volatility of the exchange rate Euro - Turkish lira. To further decrease the currency risk, the Group signed hedging contracts (hedging currency) with forward contracts, thus ensuring a stable exchange rate between Euro - Turkish Lira.

### **Interest rate risk**

The loan liabilities of the Group are based on pre-agreed and pre-set margins of interest, which according to the market conditions, may be changed into fixed. Group's policy is to observe the trends of the interests and the duration of the financial needs and according to the existing conditions, the Group determines the relation between long-term and short-term bank loans.

The group does not enter into contracts for goods (commodity contracts), other than those required to cover the estimated usage and sales needs.

The Company is activated in a corporate environment which is characterized by variability at interest rates, prices of raw materials and energy. The sensitivity analysis of the above, indicates the following:

Amounts in thous euros	Earnings before tax	Change to Income Statement (thous €)	Change to Equity (thous €)
Published Earnings for 2014	6.770	0	0
+5% interest rates	6.051	-719	-719
-0,5% interest rates	6.842	72	72
Increase 5% in prices of raw materials	4.519	-2.251	-2.251
Decrease 5% in prices of raw materials	9.020	2.251	2.251
Increase 10% in prices of energy	6.405	-365	-365
Decrease 10% in prices of energy	7.135	365	365

### **Vision and long-term targets**

The vision of the Management is for Kleemann to be the Company of first choice for the international elevator market, due to the fact that it constitutes a modern industry, with strong capital structure, close co-operation with its clients, great reputation and strong market position. To achieve the Group vision, specific strategic objectives have been set which are:

- **High quality:** The Group's objective is for quality to be the key feature of its products and services. Product quality must exceed customer expectations, while at the same time the existing processes must ensure its continuous improvement.
- **Consistency - helpfulness:** The consistency and helpfulness towards the customer is of key strategic objectives of the Group. Delivery time of products and customer service constitute critical success factors of the objectives of the Group.
- **Economy - Efficiency:** Maximum results must be achieved by using the least possible resources. The benefits may be significant and disseminate both within the Group (shareholders, management, employees, etc.) and outside (customers, suppliers, community, etc.)
- **Development:** The continuous growth in business activity primarily ensures the viability of the Company and then ensures its leading market position. Conversely, stagnation in a rapidly evolving business environment ultimately leads to shrinkage of operations and the Group's figures.

For the realization of this vision and strategic objectives, the comparative advantages of the Group are the following:

- **Reliability** – The Group has succeeded to connect its name with the reliability, as its main target is to react directly at the expectations and the requirements of the clients, concerning the product, the quality, the speediness and the price. The presence of the Group at important international exhibitions and the records at international branch papers, contribute the brand "KLEEMANN" to be very known and recognizable to the global

elevator market. The negotiating power, concerning the suppliers, and the vertical structure of the Group, result the complete control of the quality and cost of production of the final product.

- **Technology** – Based on the investments of the last five-year period, which amounted to 10.8 mln. euros, the Group constitutes an industry of capital tension and the one of the most technologically modern in Europe. With a peak the investment in mechanical equipment, the strategy has based on the quality, innovation, speediness and flexibility.

- **Complete elevator system** – Holding the position of «leader», the Group is the only one in Greece which has the capability to offer complete solutions of elevators which assure compatibility of all the materials, absolute secure to the final user and maintainer, cover of specialized solutions (e.g. innovation), complete and continuous technical customer support.

- **Know-how** – the Group has the requisite know-how for the development of innovating and diversified products which is based on the 20-year presence in the international market, on the long-term co-operations with clients-installers, on the 1.032 employees (372 with University education, of which 235 are mechanical engineers) and on its people-centered culture. The Research and Development department support the development of new products of high technology, which they meet the trends of the global market as well as the new legal requirements, while in addition they are designed and imported in the market innovative products, such as the antiseismic elevator, the hydraulic elevator without engine-room, innovative solutions for the refurbishment of elevators, elevation systems, regulations of reduction of energy consumption etc, for which the Group has recorded 21 applications, both in Greece and internationally, for the safeguard of the industrial literary property and it has received the corresponding patents.

The strategic targets of the management are the enforcement of the leading position of the Group, both in the Greek and European market, as well as its further expansion and the improvement of products and services offered. The strategy to accomplish these targets is defined by the cooperation agreements both in the home country and abroad, the update of the information systems of the Company and the restructuring of its organization, the expansion of its international presence aiming at taking advantage of opportunities that arise abroad, the improvement of the training systems of both the personnel and the Company's co-operators, the evolution of new executives, the fulfilment of its significant investment plan and the extensive investment program in Research and Development and the corresponding continuous development of the know-how.

The direct targets of Group's management include:

- **Evolution in home market.** The Group always aims at the expansion of the market share of the domestic market., which is based on the strategy of penetration in the Greek elevator market and the promotion of the complete elevator package, the strengthening of the network of collaborators, the promotion of new proposals such as "Kleemann Design", the communication with the public, engineers and architects and finally in the development of new markets such as parking system, stair lifts and escalators.

- **Increase in exports.** Having the above mentioned comparative advantages, the Group develops its strategy with the enlarge of its client base and the expansion to new demanding markets, as for instance the technologically developing countries of Europe with the strictest specifications in the quality, materials and services. At the same time, it achieves the decrease of dependence from existing markets. In addition, the Group tries to promote its new products and apply a more competitive pricing policy in order to strengthen its presence in the international market.

- **Penetration in the market of upgrading of old elevator systems.** In Greece today there are approximately 300.000 elevators, more than 30 years old, a significant part of which requires partial or total replacement. Although the official Ministry decision, which refers to security of elevators and published at the end of 2008, transferring replacement at the next years, this specific postponement neither improves the operation of the Group, nor it affects significantly the financial figures. The daily reality indicates that there is a sufficient mobility regarding the repair and maintenance services because of the fact that existing elevators become older and need to be modernized.

## **Important transactions with Affiliated Entities**

The most important transactions of the Company with affiliated entities, according the IFRS 24, concern transactions with its subsidiaries, with affiliated entities and with members of the Board of Directors and highest officials.

The transactions with the affiliated entities are summarily presented at the following table.

2014	Group		Company	
	Revenues / Sales	Expenses / Purchases	Revenues / Sales	Expenses / Purchases
Consolidated subsidiary companies	-	-	17.893.295,73	11.344.641,10
Affiliated Companies	1.392.254,56	2.836.925,68	557.948,44	811.191,76
B.o.D. Members and highest officials	6.501,90	1.301.345,23	6.501,90	779.682,55
<b>Total</b>	<b>1.398.756,46</b>	<b>4.138.270,91</b>	<b>18.457.746,07</b>	<b>12.935.515,41</b>
	Receivables	Liabilities	Receivables	Liabilities
Consolidated subsidiary companies	-	-	9.047.389,03	5.869.818,34
Affiliated Companies	870.911,85	144.423,83	462.366,16	(112.262,93)
B.o.D. Members and highest officials	4.373,81	-	4.373,81	-
<b>Total</b>	<b>875.285,66</b>	<b>144.423,83</b>	<b>9.514.129,00</b>	<b>5.757.555,41</b>

2013	Group		Company	
	Revenues / Sales	Expenses / Purchases	Revenues / Sales	Expenses / Purchases
Consolidated subsidiary companies	-	-	13.089.298,04	10.998.890,44
Affiliated Companies	1.201.146,12	4.037.019,24	455.912,67	858.035,73
B.o.D. Members and highest officials	5.058,70	1.580.054,09	4.739,19	1.027.245,39
<b>Total</b>	<b>1.206.204,82</b>	<b>5.617.073,33</b>	<b>13.549.949,90</b>	<b>12.884.171,56</b>
	Receivables	Liabilities	Receivables	Liabilities
Consolidated subsidiary companies	-	-	8.646.906,43	6.691.062,47
Affiliated Companies	1.499.053,07	630.693,49	883.364,81	149.603,52
B.o.D. Members and highest officials	3.996,80	-	3.996,80	-
<b>Total</b>	<b>1.503.049,87</b>	<b>630.693,49</b>	<b>9.534.268,04</b>	<b>6.840.665,99</b>

Analytically, the sales of the Company to the subsidiary companies, for the fiscal years 2014 and 2013 respectively, are analyzed as follows:

#### Sales 1 January to 31 December

2014	Commodities	Products	Other inventory and useless material	Services	Other	Total
KLEFER S.A.	-	32.206,11	11.622,52	6.622,78	68.911,05	<b>119.362,46</b>
KLEEMANN ASANSOR S.A.	-	4.629.172,29	1.478.475,66	1.761,00	57.732,21	<b>6.167.141,16</b>
KLEEMANN LIFTOVI D.o.o.	1.539,81	1.243.202,00	451.253,27	285,75	19.010,00	<b>1.715.290,83</b>
KLEEMANN LIFT RO SRL	71.002,60	1.691.613,64	46.804,34	3.139,00	79.242,00	<b>1.891.801,58</b>
MODA LIFT S.A.	492.227,52	996.944,18	65.192,09	789,33	16.800,00	<b>1.571.953,12</b>
KUNSHAN HK ELEVATOR SYSTEMS	-	57.693,94	28.734,06	9.812,78	12.302,00	<b>108.542,78</b>
KLEEMANN LIFTS U.K. LTD	-	3.306.866,13	121.089,05	14.303,53	251.197,00	<b>3.693.455,71</b>
KLEEMANN LIFT RUS	754.158,85	1.550.298,79	133.707,61	1.644,84	185.938,00	<b>2.625.748,09</b>
<b>Total</b>	<b>1.318.928,78</b>	<b>13.507.997,08</b>	<b>2.336.878,60</b>	<b>38.359,01</b>	<b>691.132,26</b>	<b>17.893.295,73</b>

#### Sales 1 January to 31 December

2013	Commodities	Products	Other inventory and useless material	Services	Other	Total
KLEFER S.A.	27,00	22.221,73	4.277,54	14.175,89	58.128,44	<b>98.830,60</b>
KLEEMANN ASANSOR S.A.	323.206,65	3.993.251,06	152.736,57	5.815,57	84,00	<b>4.475.093,85</b>
KLEEMANN LIFTOVI D.o.o.	379.238,14	1.047.546,17	119.557,79	40,00	300,00	<b>1.546.682,10</b>
KLEEMANN LIFT RO SRL	697.837,93	1.103.425,00	55.363,83	1.407,51	56.658,00	<b>1.914.692,27</b>
MODA LIFT S.A.	332.759,46	1.464.784,21	33.025,41	1.430,00	39.217,08	<b>1.871.216,16</b>
KUNSHAN HK ELEVATOR SYSTEMS	11.425,57	5.623,83	29.768,96	6.796,02	4.657,00	<b>58.271,38</b>

KLEEMANN LIFTS U.K. LTD	579.974,15	1.414.153,91	88.702,70	230,00	141.015,00	<b>2.224.075,76</b>
KLEEMANN LIFTS RUS	390.983,08	462.567,32	42.773,52	4.112,00	-	<b>900.435,92</b>
<b>Total</b>	<b>2.715.451,98</b>	<b>9.513.573,23</b>	<b>526.206,32</b>	<b>34.006,99</b>	<b>300.059,52</b>	<b>13.089.298,04</b>

**Purchases 1 January to 31 December**

2014	Commodities	Products	Other inventory and useless material	Services	Other	Total
KLEFER S.A.	10.533,83	8.173.704,07	374.473,68	120.405,85	-	<b>8.679.117,43</b>
KLEEMANN ASANSOR S.A.	700,00	-	-	-	-	<b>700,00</b>
KLEEMANN LIFTOVI D.o.o.	1.126.780,49	-	-	-	-	<b>1.126.780,49</b>
KLEEMANN LIFT RO SRL	47.025,00	-	-	-	-	<b>47.025,00</b>
MODA LIFT S.A.	161.022,03	816,98	10.010,28	-	38.850,65	<b>210.699,94</b>
KUNSHAN HK ELEVATOR SYSTEMS	-	1.120.692,31	-	-	-	<b>1.120.692,31</b>
KLEEMANN LIFTS U.K. LTD	-	-	-	159.625,93	-	<b>159.625,93</b>
<b>Total</b>	<b>1.346.061,35</b>	<b>9.295.213,36</b>	<b>384.483,96</b>	<b>280.031,78</b>	<b>38.850,65</b>	<b>11.344.641,10</b>

**Purchases 1 January to 31 December**

2013	Commodities	Products	Other inventory and useless material	Services	Other	Total
KLEFER S.A.	-	8.218.378,97	532.697,72	119.976,83	-	<b>8.871.053,52</b>
KLEEMANN ASANSOR S.A.	71.908,65	-	-	-	-	<b>71.908,65</b>
KLEEMANN LIFTOVI D.o.o.	285.339,14	-	-	-	42.800,00	<b>328.139,14</b>
KLEEMANN LIFT RO SRL	111.275,00	-	-	-	-	<b>111.275,00</b>
MODA LIFT S.A.	108.473,29	3.197,85	1.339,35	16.523,24	16.260,16	<b>145.793,89</b>
KUNSHAN HK ELEVATOR SYSTEMS	353.664,17	891.334,41	-	-	48.708,66	<b>1.293.707,24</b>
KLEEMANN LIFTS U.K. LTD	-	-	-	177.013,00	-	<b>177.013,00</b>
<b>Total</b>	<b>930.660,25</b>	<b>9.112.911,23</b>	<b>534.037,07</b>	<b>313.513,07</b>	<b>107.768,82</b>	<b>10.998.890,44</b>

Excluding the above, there are no other transactions between the Company and its subsidiaries. Concerning the Receivables and Liabilities of the Company against its subsidiaries, the information is as follows:

	Liabilities		Receivables	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
KLEFER S.A.	5.249.887,94	6.418.684,92	27.864,48	-
KLEEMANN ASANSOR S.A.	-	46.641,53	2.322.799,29	2.472.984,80
KLEEMANN LIFTOVI D.o.o.	402.987,63	164.696,77	1.535.377,03	1.481.667,34
KLEEMANN LIFT RO SRL	7.080,00	64.260,00	828.088,81	905.547,30
MODA LIFT S.A.	48.658,58	-	1.669.087,61	1.106.539,10
KUNSHAN HK ELEVATOR SYSTEMS	4.921,90	-	232.839,14	272.344,32
KLEEMANN INTERNATIONAL HOLDINGS LTD	-	-	-	-
KLEEMANN LIFTS U.K. LTD	156.282,29	(3.220,75)	2.378.530,12	2.066.735,15
KLEEMANN LIFTS RUS	-	-	50.900,84	341.088,42
HONG KONG ELEVATOR SYSTEMS	-	-	1.901,71	1.901,71
<b>Total</b>	<b>5.869.818,34</b>	<b>6.691.062,47</b>	<b>9.047.389,03</b>	<b>8.648.808,14</b>

The other affiliated companies, which are not consolidated in order to accrue the financial results, are the following: AMETAL (ex YAPILIFT) (Turkey), TECHNOLAMA (Spain), SKYLIFT (Greece), and CITYLIFT (Greece). The receivables and liabilities of the Company and the Group with these companies are analyzed as follows:

Company	Liabilities		Receivables	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
AMETAL (ex YAPILIFT)	(112.262,93)	145.047,60	-	-
TECHNOLAMA	-	-	0,04	0,04
CITYLIFT	-	-	952,85	43.048,00
SKYLIFT	-	4.555,92	461.413,27	840.316,77
<b>Total</b>	<b>(112.262,93)</b>	<b>149.603,52</b>	<b>462.366,16</b>	<b>883.364,81</b>

Group	Liabilities		Receivables	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
AMETAL (ex YAPILIFT)	(112.262,93)	145.047,60	408.857,00	614.608,28
TECHNOLAMA	256.686,76	480.253,87	0,37	0,37
CITYLIFT	-	-	952,85	43.048,00
SKYLIFT	-	5.392,02	465.101,63	841.396,42
<b>Total</b>	<b>144.423,83</b>	<b>630.693,49</b>	<b>870.911,85</b>	<b>1.499.053,07</b>

## EXPLANATORY REPORT TO THE ORDINARY GENERAL SHAREHOLDERS' MEETING ACCORDING TO THE ARTICLE 4, par 7 & 8 L. 3556/2007

The present explanatory report of the General Meeting to the Ordinary General Shareholders' Meeting, contains analytical information related with the issues of the paragraph 7, Article 4 of Law N. 3556/2007.

### a) Structure of Share Capital of KLEEMANN HELLAS S.A.

Share Capital of "KLEEMANN HELLAS S.A." comes up to 8.277.045,00 euros, divided by 23.648.700 ordinary registered shares, with one voting right and nominal value of 0,35 euros each, which are listed for negotiation in the Value Market of the Athens Stock Exchange.

Each Share of the Company includes all benefits and obligations defined by the Law and Articles of Association of the Company, which does not include provisions, more restrictive than what the Law defines. The ownership of a share title implies by right its owners' acceptance of the Articles of Association of the Company and all the legal decisions of the General Shareholders' Meetings, even if they have not participated to them. Articles of Association of the Company does not include any special rights in favour of specific shareholders.

Shareholders' responsibility is restricted to the amount of the nominal value of the shares that they hold and they participate proportionally in the management and the profits of the Company, according to the provisions of the Law and the Articles of Association. The benefits and obligations that arise from each share are followed on any, total or particular, shareholders' successor.

Shareholders can exercise their rights regarding the Management of the Company only through General Meetings and they hold the right of preference on any future increase of Share Capital of the Company, depending on their participation in the existing share capital, as this is defined in Article 13, paragraph 5 of the Encoded Law 2190/1920.

Shareholders' borrowers and their total or particular successors, can neither cause, under any condition, any seizure or inactivation of any property or the Company's accounts, nor ask for its settlement and distribution and be involved in any way in its management or its administration.

Each shareholder, wherever he or she may live, concerning his relationship with the Company, is considered to be a permanent resident in its Head Offices and he or she is liable to Greek Legislation. Any disagreement between the Company and the shareholders or any other third party is subject to the exclusive responsibility of Greek Courts, while the Company is subject only to the Courts of its Head Offices.

Common shares provide only one voting right. All co-owners of a share, should present a common representative for that share, literally, to the Company, in order to retain the voting right. This representative will stand for them in the General Meeting. Until the representative is appointed, the execution of their rights is postponed.

Ten (10) days before the Ordinary General Meeting, each shareholder can ask for the annual Financial Statements and the relevant reports of the Board of Directors and the Auditors of the Company.

The dividend of each share is paid to the Shareholders of the Company, within two (2) months from the date of the Ordinary General Meeting, which approved the annual Financial Statements. The payment is held with the presentation of the Guarantee of Dividend Beneficiary of Anonymous Values in the Offices of the Company or wherever else defined. The method of deposit is announced in the Press. Dividends that are not demanded for more than five years, are statute-barred in favour of State.

As far as the procedure of depositing the shares is concerned, the shareholders' participation to the General Shareholders' Meetings of the Company and the process of dividend payment, requires the application of everything that the Regulation for the Operation and Liquidation of Immaterial Titles System of the Central Value Warrant defines, as these are in force on any time.

**b) Restrictions to the transfer of the Company shares.**

The transfer of the Company shares is held as the Law defines, there are no restrictions, impelled by the Articles of Association.

**c) Significant direct or indirect participations as these are defined by Law 3556/2007**

The following shareholders hold significant direct or indirect participations, as these are defined by Articles 9-11 of Law 3556/2007, owning directly or indirectly more than 5% of the total number of Company shares:

<b>SHAREHOLDERS WITH PERCENTAGE <math>\geq</math>5% ON 31/12/2014 WITH TOTAL SHARE CAPITAL 23.648.700</b>			
<b>a/a</b>	<b>NAME</b>	<b>NUMBER</b>	<b>PERCENTAGE %</b>
1	KOUKOUNTZOS M. KONSTANTINOS, KOUKOUNTZOS K. MENELAOS, KOUKOUNTZOU M. EKATERINI (J.I.A.)*	3.958.866	16,740
2	KOUKOUNTZOS N. KONSTANTINOS	2.934.490	12,409
3	KOUKOUNTZOS K. NIKOLAOS	2.722.400	11,512
4	KOUKOUNTZOU N. EKATERINI	2.390.431	10,108
5	KOUKOUNTZOS N. KONΣΤΑΝΤΙΝΟΣ, KOUKOUNTZOS K. NIKOLAOS, KOUKOUNTZOS N. NIKOLAOS, KOUKOUNTZOU N. EKATERINI (J.I.A.) *	2.364.870	10,000
6	KOUKOUNTZOS K. NIKOLAOS	1.499.688	6,342
<b>SUB TOTAL</b>		<b>15.870.745</b>	<b>67,110</b>
REMAINING INVESTORS		7.777.955	32,890
<b>TOTAL NUMBER OF SHARES</b>		<b>23.648.700</b>	<b>100,00</b>

\*Ownership undivided

**d) Shares that provide special auditing rights.**

There are not any Company shares that offer special auditing rights to their owners.

**e) Restriction on voting right.**

The Articles of Association does not inflict any restrictions on the voting right that arises from shares of the Company.

**f) Agreements between Shareholders**

The Company is not aware of the existence of any possible agreements between its shareholders, which imply restrictions in the transfer of its shares or the execution of the voting rights that arise from its shares.

**g) Rules about the appointment and replacement of Board of Directors members and about the Modification of the Articles of Association**

The rules that the Articles of Association of the Company define with respect to the appointment and replacement of Board of Directors members and about the modification of its provisions, are not different from the definitions of K.N.2190/1920.

**h) Authority of the Board of Directors for the issue of new shares or the purchase of owned shares**

a) According to the provisions of Article 13 Par. 1 Elem. B of K.N. 2190/1920 and Article 6 of the Articles of Association of the Company, after a relevant decision by General Meeting, which is subject to the publicity formalities of the 7b Article of K.N. 2190/1920, Board of Directors are entitled to increase the share capital of the Company, by issuing new shares, with a decision that requires the priority of at least two thirds (2/3) of total members.

b) The Board of Directors of the Company have the right to proceed to the purchase of owned shares strictly under a decision of General Shareholders' Meeting, which has been taken according to Article 16 of Law 2190/1920, under the terms and prerequisites mentioned in Law 2190/1920 as is applies modified.

c) There are no shares of the Parent Company that are held by itself or by its subsidiaries at the end of the current period.

**i) Important agreements that come into force, are modified, or expire in the occasion of change of auditing, after public proposal.**

There are no important agreements that come into force, are modified, or expire in the occasion of change of auditing, after public proposal.

**j) Agreements with the members of Board of Directors or the personnel of the Company.**

There are not any special agreements between the Company and the members of its' Board of Directors or its personnel, which define the deposit of any compensation, especially on the occasion of resignation or dismissal, without reasonable cause for termination either of duty or of employment, because of public proposal.

**STATEMENT OF CORPORATE GOVERNANCE**

The Statement covers all of the principles and practices adopted by the Company in order to ensure its efficiency, the interests of its shareholders and of all other interested parties. The Company according to article 2, par. 2 of L. 3873/2010 and par 43a par. 29 of L. 2190/1920 states the following:

**1. Reference on the Corporate Governance code, which the company is coming under and the web site that can be found**

The Company, complying with the requirements of the Law 3873/2010 implements the Corporate Governance Code, introduced by the Hellenic Federation of Enterprises that can be found in the following website:

<http://www.helex.com/documents/10180/2227277/ESED+Kodikas+FEB+2015+--+A4+--+FINAL+--+Internet.pdf/a1b406ab-52e4-4d76-a915-9abefd0a9d09>

**2. Reference to the Corporate Governance practices, which the company has adopted beyond the provisions of the law.**

The Company does not follow any other corporate governance practices additional to the requirements of the law.

**3. Description of the system of Internal Audit and risk management regarding the process of compiling the financial statements.**

The Board of Directors has the responsibility of monitoring and evaluating the adequacy of the Company's and the Group's system of internal audit. This purpose is contributed by the Audit Committee and Internal Audit department - through which is monitoring the Internal Control system compliance. On the aforementioned, the financial information for the preparation of the parent and consolidated financial statements and the Annual Report are also included.

The main characteristics of the internal control and risk management systems employed by the Company in connection with the process of preparation of the financial statements and the Financial Report are the following:

- Creation of automated procedures and coordinated actions of all group companies for the preparation of consolidated financial statements.
- Checks and balances of all transactions affecting the preparation of the consolidated financial statements of the Group (agreement, sales-purchases, receivables-liabilities, and intercompany reserves and other transactions).
- Review of accounting principles and policies, whenever is required.
- Existence of recorded procedures related to the issuance of financial statements.
- Existence of audits and development of audit mechanisms for security and reliability of the information used.
- Development of a common accounting platform and structure for the preparation and issuance of financial statements for all companies of the group.
- Adequate knowledge, skills of personnel involved per areas of responsibility.
- Continuous training and updating on new developments.
- Regular contact of the Audit Committee with independent auditors (certified public accountants)
- Preparation and presentation of risk management procedure.
- Evaluation of internal control and risk management systems by the Board of Directors upon the recommendation of the Audit Committee.
- Creation of corporate contracts with the management of Group companies, where are described and defined jurisdiction for conducting any kind of transactions.

An audit plan prepared by Internal Auditing department based on prior risk assessments, in order to provide assurance over key business processes and financial risks faced by the Company. This plan is approved by the Audit Committee yearly.

The company has established appropriate structures, procedures and controls in order to assess and manage risks that may arise on the preparation of separate and consolidated financial statements.

Specific operating procedures have been established for areas associated with high risk of fraud, which describe all authorization steps that are required in order to ensure effective safe and control of these transactions.

The Audit Committee considers significant audit matters raised by management and both the internal and external auditors and submits its findings to the Board of Directors. Where weaknesses of internal control systems are detected, the Audit Committee ensures that management will take all necessary corrective measures.

The major responsibilities of the committee are the following:

**Regarding the System of Internal Control and the Management Information System, the audit committee:**

- monitors the financial reporting process and the reliability of financial statements. Moreover, it should oversee any formal announcements relating to the financial performance of the company, and examine the key points of the financial statements that involve significant judgments and estimates in terms of management,
- monitors the internal financial controls of the company and monitors the effectiveness of internal control systems and risk management system of the company, unless this responsibility is clearly a duty of the Board or another committee. For this purpose, the audit committee should periodically review the internal control system and risk management system to ensure that the key risks are identified, managed and disclosed correctly;
- examines conflicts of interest between its subsidiaries and the related parties, which are being created while the company operates, and submits relevant reports to the Board,
- supports the Board in order to obtain sufficient information to make decisions relating to the transactions between related parties,
- examines the existence and content of those procedures under which the personnel of the company may confidentially express his concerns about possible illegalities and irregularities in financial reporting

or other matters relating to the operation of the company. The audit committee should ensure the existence of procedures for effective and independent investigation of such matters and for appropriate treatment.

**Regarding the supervision of the internal audit, the audit committee:**

- ensures the operation of the internal audit in accordance with international standards relating to the professional application of internal control,
- identifies and examines the rules of the internal audit unit of the company,
- monitors and supervises the proper functioning of the internal audit , and examines the control unit reports for each quarter,
- ensures the independence of internal audit, by making recommendations to the Board for approving or dismissing the head of internal audit control
- evaluates the Head of Internal Audit Control unit

**Regarding the regular audit, the audit committee:**

- make recommendations through the Board at the General Assembly relating to the appointment , reappointment and withdrawal of the external auditor as well as the approval of the remuneration and the terms of approving the external auditor,
- reviews and monitors the external auditor's independence, objectivity and effectiveness of the audit processes, while taking into account relevant professional and regulatory requirements in Greece,
- examines and monitors the provision of additional services to the company by the auditing company. For this purpose develops and implements policies for the recruitment of the regular auditors providing non-audit services, and oversees the implementation.
- discusses with the auditor the audit essential differences of the internal audit, regardless of whether they subsequently resolved or remained unresolved,
- discusses with the auditor the report indicating the weaknesses of the internal control system , in particular those relating to procedures for financial reporting and the preparation of financial statements.

**4. Additional information pursuant to sections (c), (d), (f), (g) and (h) of article 1 par. 10 of the 2004/25/EK directive**

The required information pursuant to section (c), (d), (f), (g) and (h) of article 10 par. 1 of the 2004/25/EC Directive can be found in the section of Explanatory Report of the Board of Directors in these Financial Statements that presents the additional information pursuant to article 4 par. 7 of Law 3556/2007.

**5. Relations with the Shareholders****Communication with Shareholders**

The company recognizes the importance of effective and timely communication with its shareholders. The interim and annual financial results, the consolidated financial reports and other announcements are available on the company's website. The Company has an Investor Relations Department, which publishes information on its website where shareholders and potential investors can obtain information on the structure of the management, information for shareholders, financial results and press releases. At the website, the company provides contact details to its shareholders and answers to their questions.

**Information on how the General Meeting of Shareholders operates and its key powers, and a description of shareholders' rights and how to exercise them**

The General Shareholder Meeting is the supreme body of the Company, in accordance with the Law 2190/1920, as applicable. The General Shareholder Meeting has the authority to decide for the below:

- Amendment of Articles of association.
- Approval of annual separate and consolidated financial statements.
- Election of members of Board of Directors and Certified public accountants.
- Appropriation of profits.
- Merger, split, conversion, dissolution of the company.
- Appointing of liquidators.

The General Assembly is always convened by the Board of Directors and meets at Company's headquarters at least once a year, within six months from the end of the fiscal year that is designated by the Articles of Associations on 31 December. All shareholders are entitled to the right to participate, either in person or by duly authorized agent, always according to the proposed legislation. Decisions of the General Assembly are also binding shareholders who are absent or disagree at the General Meeting of the Company entitled to participate and vote is any shareholder who appears as such in the records of the institution which complies with the securities of the Company. The exercise of these rights does not require the freezing of shares of the beneficiary or keeping a similar procedure.

The General Assembly ensures that all the shareholders are able to participate in its processes, as well as to exercise effectively their shareholder rights and to be informed of all issues of the General Assembly, including those on the agenda. The Chairman of the Board of Directors, the Managing Director, the General Manager, the Chairmen of the Board of Directors Committees, the chief of the Shareholders' department and the chief of the Corporate Announcement's department attend the General Shareholder Assembly and provide shareholders with all necessary information with regard to of the items of the agenda and to the questions posed by the shareholders. The internal auditor also attends the General Shareholder Assembly. General Shareholders Assembly and pursuant to the provisions of Law 3884/2010, the Company publishes on its website at least 20 days prior to the General Shareholder Assembly, information relating to :

- The date, time and place of the convocation of the General Shareholders Meeting.
- The basic rules and practices regarding the participation of the shareholders, including the right to introduce topics in the agenda, to make enquiries and the deadline for the exercise of these rights.
- The voting procedure, the terms and conditions for proxy voting and the necessary forms and documents for proxy voting.
- The proposed agenda of the General Shareholders Assembly, including draft resolutions and any other accompanying documents.
- In case of election of Board of Directors members, the list of the proposed persons along with their curriculum vitae (in case of electing members).
- The total number of shares and voting rights at the time of the convocation of the General Shareholder Assembly.

Notes / summary of the minutes of the General Shareholders Assembly are made available on the Company's website within five (5) days as of the end of the General Shareholder Assembly in both Greek and English.

## **6. Composition and functioning of the Board of Directors and any other administrative, management or supervisory bodies and committees of the company**

The Board of Directors is the governing body of the Company that mainly shapes the strategy and policy development of the Group, having driven and purpose the effective ensuring of interests of the company (including participations) and all shareholders.

The Board of Directors consists totally of seven (7) members. The executive members of the Board of Directors are four (4) and non-executives ones are three (3). Of the three (3) non-executive members two (2) are independent and one (1) has a dependent relationship under the meaning of Article 4 hereof.

Independent Directors do not hold more than 0.5% of share capital and not being subordinated to the Company or related parties. The independent members are appointed by the General Assembly. The Board of Directors determines whether an applicant meets the conditions of independence, before the election will be proposed by the General Assembly.

The Board of Directors is supported by competent, qualified and experienced corporate secretary. All members of the Board of Directors have access to the corporate secretary, whose role is to provide practical support to the President and other Board members, based on compliance with corporate rules and legal provisions.

The composition of the Board of Directors of the Company as at 31/12/2014 is presented below:

- 1) Nikolaos K. Koukountzos, Chairman, Executive Member.
- 2) Menelaos K. Koukountzos, Vice Chairman &, Executive Member.
- 3) Konstantinos N. Koukountzos, Managing Director & Executive Member

- 4) Nikolaos N. Koukountzos, Deputy Manager Director, General Manager &. Executive Member
- 5) Stergios N. Georgalis, Independent non-Executive Member.
- 6) Vasilios T. Ziogas, Independent non-Executive Member.
- 7) Maria D. Karadedoglou, non-Executive Member.

The duty of the above Board of Directors' is validate for 5 years and expires on 30.06.2019

During 2013, the Board of Directors convened 96 times. The attendance of each member of the Board of Directors during 2014 were: Nikolaos K. Koukountzos (96), Menelaos K. Koukountzos (96), Konstantinos N. Koukountzos (96), Nikolaos N. Koukountzos (91), Stergios N. Georgalis (92)), Vasilios T. Ziogas (22), Maria D. Karadedoglou (40).

The company has adopted a policy of diversity and gender balance both for senior management, and for the members of the Board of Directors. Specifically, the percentage of female representation in senior management is 22% while in the Board Directors is 14%.

### **Board Member's CV's and Corporate Secretary's CV's**

**Nikolaos K. Koukountzos, Chairman & Executive Member.** He was born in 1944 and is the founder and majority holder of the Company. Since the foundation of the Company he serves as Chairman of the Board of Directors. He is engaged with the strategic development of the Company and the supervision of the technological developments of the field, regarding matters of mechanical equipment and manufacturing process. His main target is the preservation and the expansion of the competitive position of the Company in a global level.

**Menelaos K. Koukountzos, Vice Chairman, Executive Member.** He was born in 1942 and is the vice-president of the Board. He has a long experience in the field of the lifts and of financial activities as well. Since 1988 he holds the position of Managing Director and is in charge of the financial administration of the Company and the supervision of the developments in the financial field.

**Konstantinos N. Koukountzos, Managing Director, Executive Member.** He was born in 1973 in Thessaloniki. He holds a degree in Mechanical Engineering from the Polytechnic school of Aristotle University of Thessaloniki. He also holds a Master's Degree in Business Administration (MBA), from Boston University, USA.

**Nikolaos N. Koukountzos, Deputy Manager Director, General Manager, Executive Member, Member of Nomination and Remuneration Committee.** He was born in 1977 in Thessaloniki. He holds a BSc degree in Electronic Engineering, an MSc in Mechanical Engineering from King's College, London and a Masters Degree in Business Administration (MBA), from Boston University, USA.

**Vasilios T. Ziogas, Independent non-Executive Member, (President of Audit Committee).** He was born in 1956 in Fitia, Veria. He graduated from High Industrial School of Thessaloniki at 1979. He is a freelancer in Veria and works as an Economist at Companies. He has an extensive experience in accounting, tax and financial matters as well as in matters of Stock Market (IFRS, Legal Obligations S.A., C.M.C etc).

**Stergios N. Georgalis, Independent non-Executive Member, (President of Nomination and Remuneration Committee, Member of Audit Committee).** He was born in 1960 in Keramidi, Volos. He graduated from the Law School from the Aristotle University of Thessaloniki, and has attended courses to the MA department in Law of the Aristotle University of Thessaloniki. He is a lawyer in Thessaloniki since 1981, handling civil, trading and administrative cases.

**Maria D. Karadedoglou, non-Executive Member, (Member of Audit Committee & Nomination and Remuneration Committee).** Born in 1974 at Thessaloniki. Graduate of the Faculty of Law of the Aristotle University of Thessaloniki, speaks English and French. She is an active lawyer at Kilkis since 1999, handling mainly cases of public, civil and commercial law. She is the Company's legal consultant since 2007.

**Christos N. Petridis, Corporate Secretary.** He was born in 1962 in Kilkis. He graduated from the Economics Department of the Aristotle University of Thessaloniki. He joined the company in 1988. As he has worked in all Economic departments, he is Chief Financial Officer, since 1998. It has extensive experience in tax consulting and accounting matters, as well as financial analysis and management.

The main, responsibilities of the Board of Directors should include:

- approving the overall long-term strategy and operational goals of the company.
- approving the Companies Internal Code of Operations, Corporate Governance code, code of Ethics and their revisions.

- approving annual budgets and business plans, as well as deciding on major capital expenditures, acquisitions and divestitures.
- development of a risk management and internal control systems.
- insurance of reliability and completeness of the published financial statements of the Group, of the financial reporting systems and of the published data and well-functioning control systems.
- create transparency regime on general business activities of the Group.
- insurance of an efficient regulatory compliance process of the Group.
- selecting Candidates as members of the Board of Directors, Managing Director and senior executives
- existence of organizational structure for all group companies (organization chart), where included the basic areas of responsibility and the corresponding reference lines, for all operational activities and business units.
- responsibility for decision making and monitoring the effectiveness of the Company's management, including procedures for decision-making and delegation of powers to other managers.
- performance measure of senior management and the harmonization of remuneration, regarding long-term benefits of the company and its shareholders.

The Board of Directors meets at the Headquarters of the Company regularly at least once a month and extraordinarily whenever the President deems necessary or convergence of the request by letter, at least two of its members.

The remuneration of the Board of Directors is approved by the Annual General Meeting.

The operation of the Board of Directors is supported by two committees, the Audit Committee and Nomination and Remuneration Committee.

The Audit Committee is a committee of the Board of Directors constituted to provide assistance to the Board of Directors with respect to the fulfilment of its supervisory duties regarding the procedures for reviewing the financial statements, the compliance of the Company and its subsidiaries with the legal and regulatory regime, the assessment of the Company's internal control environment and the supervision of the internal and external auditors.

The members of the Audit Committee are appointed by the General Shareholder Assembly following the proposal of the Board of Directors. The Audit Committee is made up of two (2) independent non-executive members and of a non-executive one. The Chairman of the Audit Committee is an independent non-executive member and has an in-depth knowledge of financial reporting and accounting issues.

The present composition of the Audit Committee is as follows:

- Vasilios T. Ziogas - Chairman, Independent non-Executive Member
- Stergios N. Georgalis - Member, Independent non-Executive Member
- Maria D. Karadedoglou – Member, non-Executive Member

During 2014 the Audit Committee convened 8 times during which examined the reports of the Internal Control, adopted the Statute of Internal Audit, proposed regular and alternate auditor for the year 2014 and discussed with the Chartered Accountants of the Company. The attendances of each member of the Audit Committee during 2014 were: Vasilios T. Ziogas (8), Stergios N. Georgalis (8), Maria D. Karadedoglou (8).

The Nomination and Remuneration Committee's mission is initially to support the Board of Directors in planning the succession of its members, the position of Managing Director and the development of senior management personnel. Secondly, the Commission's role is to formulate corporate policies and principles relating to the provision of remuneration of executive Board members and senior executives. Specifically, the Committee controls -for all above persons-, the system of rewards, evaluates their performance and suggests -with proposals to the Board of Directors - measures and rewards for further developments as well as the increase of their efficiency. The Commission consists of three (3) members, an executive, a non-executive and independent non-executive one.

The Nomination and Remuneration Committee meets as necessary but at least twice a year at the invitation of President. The current composition of the Nomination and Remuneration Committee comprises the following three (3) members:

- Stergios N. Georgalis - Chairman, Independent non-Executive Member
- Nikolaos N. Koukountzos – Member, Executive Member
- Maria D. Karadedoglou – Member, non-Executive Member

During the year 2014, the Nomination and Remuneration Committee had one (1) meeting. The attendance of each member of the Nomination and Remuneration Committee in its meeting is as follows: Stergios N. Georgalis (1), Nikolaos N. Koukountzos (1), Maria D. Karadedoglou (1).

## **7. Fees**

The remuneration of the executive members of the Board is based on the corporate strategy, the purpose/mission of the company and their completion, having as a final objective the creation of a long-term value for the company. A part of the remuneration of the executive members of the Board is formed by a fixed amount, while the remaining part is defined by a series of variables associated with the performance, the annual cash bonus, the long term incentives which are linked with the shares, and other conventional settings, such as pensions.

In case of misconduct or inaccurate financial statements from previous years or in general on of incorrect financial data used for the calculation of the bonuses, the Board cannot request for repayment of whole or parts of the bonus that is awarded.

The remuneration of executive and non-executive members of the Board of Directors is approved by the General Meeting of shareholders, which is the supreme body of the Company, upon proposal of the Board of Directors and recommendation of the Nomination & Remuneration Committee.

For the executive members' remuneration are considered the following:

- qualitative and quantitative criteria,
- their duties and responsibilities,
- their performance related to the predetermined quantitative and qualitative goals of the company,
- the financial position, the performance and the prospects of the company,
- the level of remuneration for comparable executive agencies in similar companies,
- the amount of the salaries of employees in the company and the group.

For non-executive members, their remuneration reflects their time of employment with the Company in the performance of their duties as non-executive members.

Is conducted a regular evaluation of the effectiveness of the Board of Directors, the President of this and the relevant Committees in the discharge of their duties, in order to assess their effectiveness, to be found any weaknesses in their operations and improve their efficiency. The evaluation of the Committees and the Chairman of the Board is carried out by the Board every two years. The Board of Director's assessment is conducted by itself in the form of self-control and the results are reported to the General Meeting of Shareholders, which is final power to verify or not the results of self-assessment.

## **8. Adequate/Sufficient Information Policy**

The Board, as part of the internal rules of the company, has adopted a policy to ensure that the Board has sufficient information in order to be able to rely on its decisions with respect to transactions between related parties in accordance with the standard of a prudent businessman. This policy applies to transactions between our subsidiaries with the related parties.

## 9. Conflict of Interest Policy & Privacy Policy

The company has adopted a policy for managing and addressing conflicts of interest among its members or persons to whom the Board has delegated significant power. In the context of corporate practices, the company has adopted data protection processes and policies concerning confidentiality and confidentiality of sensitive company data and information.

These policies, which apply to both the parent company and the subsidiaries include procedures that describe how the Board may communicate with a timely and sufficient conflict of interest and confidentiality.

## 10. Deviation from Corporate Governance code

The Company complies with the Code of Corporate Governance that was drafted at the initiative of Hellenic Federation of enterprises (SEV) for Listed Companies (version October 2013) with minor deviations that are presented and explained in the following table.

The Company is subject to the exceptions for the full implementation of the code, just as described in Annex I of the Code, as small size listed company (because it is not included in the indices FTSE / ATHEX 20 and FTSE / ATHEX MID 40). On this basis, the full implementation of the specific practices of Corporate Governance is not required, but it is possible only for specific articles the adoption of specific practices of Annex I. The deviations from the articles of the code are described below:

§ CODE	CORPORATE GOVERNANCE CODE OF HELLENIC FEDERATION OF ENTERPRISES (SEV) FOR LISTED COMPANIES	JUSTIFICATION FOR DEVIATION FROM SPECIAL PRACTICES OF CORPORATE GOVERNANCE CODE
<b>Part A. The Board of Directors and its members</b>		
<b>2. Size and composition of the Board</b>		
2.2	The Board of Director should comprise a majority of non-executive directors (including independent non-executive members).	This practice cannot be achieved as there is a general avoidance of participation in Board of Directors of quoted Companies, due to the wide range of responsibilities. Members of Company's Board of Directors perform conscientiously and in a legitimate and proper manner their duties and are subjected anytime to control by the General Meeting of Shareholders.
<b>3. Role and profile of the chairman of the Board).</b>		
3.3	The Board of Directors should appoint an independent vice chairman from among its independent Board members where a company chooses a) to combine the roles of Chairman and Chief Executive, b) appoint an executive Chairman. If a former Chief Executive of a company is appointed as Chairman within three (3) years of his retirement as Chief Executive, he should be considered as being an Executive Chairman.	The Company follows the provisions of Law 3016/2002. The Board of Directors has four (4) executive and three (3) non-executive members of which two (2) independent non-executive members. The President of the Board is executive like the vice president. The company is a family company and therefore cannot appoint an independent Vice.
3.4	The Independent Vice Chairman should also coordinate the communication between the executive and non-executive Board members and give voice to their views. He should be responsible for leading the Board's evaluation of the Chairman and the meeting of non-executive Board members (as described in paragraph A.VI. (6.5)). He should also be available to shareholders to discuss issues of corporate governance.	
<b>5. Nomination of board of Director's members</b>		
5.1	Board members should be subject to election by shareholders at intervals of no more than four years. They may be re-elected. Terms should be staggered so as to avoid replacement of the entire body at one	The members of the Board of Directors are elected by the General Assembly for five (5) years - instead of four (4) which are required by the Code Of Governance. The company follows

	general assembly and to favor an orderly succession of board members over time.	the Law No. 2190/1920, which stipulates a maximum of six years. Moreover, long-term strategies of the company benefiting from the corresponding long-term presence and knowledge of the same people- members of the Board of Directors.
5.3	Executive board members should undertake to resign from the board upon the termination (in whatever manner) of their executive duties.	It is a strategic choice of the company, the deviation from this particular practice of the Code of Corporate Governance and in any case, if any attend to this need, it will be examine individually.
<b>6. Functioning of the Board of Directors</b>		
6.1	The formal policy and procedure for the functioning and responsibilities of the board should be clear and well documented.	The company has not adopted this practice, as the conditions of the Board of Directors' Policy and Procedures are documented in the provisions of the Company's articles of Association (Chapter III, Board of Directors).
6.5	The board should ensure introductory information programs for new board members, but also the continuous vocational training for other members.	It has not changed the composition of the Board of Directors, therefore there in not need for this practice
<b>Part C. Remuneration</b>		
1.3	Executive Board members' contracts should provide that the Board may demand full or partial recovery of any bonuses awarded on the basis of restated financial statements of previous years or otherwise erroneous financial data used to calculate such bonuses.	There is no such term in the contracts between the Company and the executive members of the Board which include the referring term to a specific practice.
1.4	Individual remuneration of executive Board members should be approved by the Board, on the proposal of the remuneration committee without the presence of executive board members. When remuneration needs to be approved by the general meeting of shareholders according to the law, the proposal to the general meeting should be developed by the Board according to the above procedure. In determining the remuneration of executive board members, the board should consider: <ul style="list-style-type: none"> <li>• their role and responsibilities</li> <li>• their performance against predetermined quantitative and qualitative objectives</li> <li>• the economic situation, performance and outlook of the company,</li> <li>• the remuneration for similar executive functions in peer companies.</li> </ul>	The Board has a majority of four (4) executive members, so it is not possible to decide only the non-executive Board members.
1.6	The Board should establish a remuneration committee, consisting of non-executive and independent in majority members.	The remuneration committee consists of three members, of which one is executive. Because of the composition of the Board of Directors and the proportion of executive and non-executive members, this particular practice cannot be follow.

For those cases referred to in this Statement as deviations from the Code of Corporate Governance of SEV, and combined with the fact that the Company is monitoring carefully the developments of corporate governance in Greek institutional environment, is intending with appropriate conditions in future to make full adoption of these developments, having always driven to promote transparency and efficiency of operations.

**Kilkis, 27<sup>th</sup> of March 2015**

President  
Of the Board of Directors.

Nikolaos K. Koukountzos

# **Independent Auditor's Report**

## **(Translated from the original in Greek)**

To the Shareholders of the Company KLEEMANN HELLAS- MECHANICAL CONSTRUCTIONS SOCIETE ANONYME INDUSTRIAL TRADING COMPANY S.A.

### **Report on the Individual and Consolidated Financial Statements**

We have audited the accompanying individual and consolidated financial statements of the Company "KLEEMANN HELLAS - MECHANICAL CONSTRUCTIONS SOCIETE ANONYME INDUSTRIAL TRADING COMPANY S.A.", which comprise the individual and consolidated statement of financial position as at December 31, 2014, the individual and consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and methods and other explanatory information.

### **Management's Responsibility for the Individual and Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these individual and consolidated financial statements in accordance with International Financial Reporting Standards as adopted by European Union, and for such internal control as management determines is necessary to enable the preparation of individual and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these individual and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the individual and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the individual and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the individual and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the individual and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the individual and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the accompanying individual and consolidated financial statements present fairly, in all material respects, the financial position of the Company KLEEMANN HELLAS- MECHANICAL CONSTRUCTIONS SOCIETE ANONYME INDUSTRIAL TRADING COMPANY S.A. and its subsidiaries as at December 31, 2014, and their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards that have been adopted by the European Union.

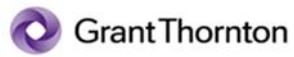
### **Report on Other Legal and Regulatory Requirements**

- a) The Board of Directors' Report includes a statement of corporate governance that provides the information required by Paragraph 3d of Article 43a of CL 2190/1920.

b) We verified the agreement and correspondence of the content of the Board of Directors' Report with the attached financial statements, in the scope of the requirements of Articles 43a and 37 of CL 2190/1920.

Athens, 30th March, 2015  
The Chartered Accountant

Sotiris A. Constantinou  
SOEL Reg. No. 13671



---

Chartered Accountants Management Consultants  
56, Zefirou str., 175 64, Palaio Faliro, Greece  
Registry Number SOEL 127

## **ANNUAL FINANCIAL STATEMENTS**

Financial Statements were approved by the Board of «KLEEMANN HELLAS S.A» on 27/03/2015 and published by posting them on the company's website <http://www.kleemann.gr> and on Greek Stock Exchange website, where it will remain available to the investing public for at least five (5) years from the date of its publication.

## STATEMENT OF FINANCIAL POSITION 31 DECEMBER

*(amounts in euros, unless it is mentioned differently)*

	NOTE	COMPANY			
		2014	2013	2014	2013
<b>ASSETS</b>					
<b>Non-current Assets</b>					
Tangible Assets for own use	5	31.885.284,07	32.586.707,03	24.826.963,24	25.785.983,80
Investment Property	6	1.594.654,41	378.366,00	1.519.043,91	296.950,50
Intangible Assets	7	1.021.770,94	890.301,66	962.143,63	748.938,25
Participations in Subsidiaries	8	-	-	11.370.769,00	9.627.948,87
Other long-term receivables	9	7.856.613,69	8.039.218,24	7.396.548,90	7.447.629,23
Deferred tax receivables	10	1.429.272,91	2.188.764,09	1.283.046,06	1.972.131,42
		<b>43.787.596,02</b>	<b>44.083.357,02</b>	<b>47.358.514,74</b>	<b>45.879.582,07</b>
<b>Current Assets</b>					
Inventory	11	22.798.244,83	20.348.147,32	17.269.839,23	15.359.443,60
Trade Receivables	12	30.339.304,48	41.190.712,00	27.908.348,36	34.152.908,02
Other receivables	13	9.511.484,57	6.235.726,60	4.936.781,34	2.757.033,86
Short-term investments and securities	14	18.745,68	18.745,68	18.745,68	18.745,68
Cash and cash equivalents	15	27.431.169,16	26.348.281,19	17.342.099,73	16.086.981,66
		<b>90.098.948,72</b>	<b>94.141.612,79</b>	<b>67.475.814,34</b>	<b>68.375.112,82</b>
<b>Total Assets</b>		<b>133.886.544,74</b>	<b>138.224.969,81</b>	<b>114.834.329,08</b>	<b>114.254.694,89</b>
<b>EQUITY AND LIABILITIES</b>					
<b>Equity</b>					
Share Capital	16	8.277.045,00	7.804.071,00	8.277.045,00	7.804.071,00
Share Premium	16	19.196.751,62	22.271.082,62	19.196.751,62	22.271.082,62
Other Reserves	16	42.464.873,02	41.203.898,85	39.720.465,78	38.542.420,35
Profit carried forward		13.596.644,41	11.604.864,43	8.341.027,76	4.125.727,71
Exchange Rate differences from consolidation of foreign Subsidiaries		(2.323.647,78)	(2.522.083,70)	-	-
<b>Equity attributable to Company Shareholders</b>		<b>81.211.666,27</b>	<b>80.361.833,20</b>	<b>75.535.290,16</b>	<b>72.743.301,68</b>
Non-controlling interest		8.817.913,51	11.201.094,57	-	-
<b>Total Equity</b>		<b>90.029.579,78</b>	<b>91.562.927,77</b>	<b>75.535.290,16</b>	<b>72.743.301,68</b>
<b>Long-term Liabilities</b>					
Long-term bank liabilities	17	9.129.014,88	13.217.001,02	8.850.000,00	12.850.000,00
Liabilities from employees' termination benefits	18	1.943.108,78	1.326.715,36	1.656.273,00	1.123.661,00
Provisions	22	326.397,00	326.397,00	-	-
Other long-term liabilities	19	1.569.305,03	1.664.940,64	1.101.405,53	1.142.440,70
Deferred tax liabilities	10	100.173,72	93.622,42	-	-
		<b>13.067.999,41</b>	<b>16.628.676,44</b>	<b>11.607.678,53</b>	<b>15.116.101,70</b>
<b>Short-term Liabilities</b>					
Suppliers	20	12.751.917,61	11.898.328,59	15.982.596,99	15.479.211,67
Current tax liabilities	28	1.086.592,16	3.165.126,50	270.617,82	2.269.110,24
Other liabilities	21	6.893.194,42	5.151.820,89	5.231.282,36	3.839.469,60
Short term Bank Liabilities	17	8.091.398,14	8.135.589,62	4.400.000,00	3.350.000,00
Provisions	22	1.965.863,22	1.682.500,00	1.806.863,22	1.457.500,00
		<b>30.788.965,55</b>	<b>30.033.365,60</b>	<b>27.691.360,39</b>	<b>26.395.291,51</b>
<b>Total Liabilities</b>		<b>43.856.964,96</b>	<b>46.662.042,04</b>	<b>39.299.038,92</b>	<b>41.511.393,21</b>
<b>Total Equity And Liabilities</b>		<b>133.886.544,74</b>	<b>138.224.969,81</b>	<b>114.834.329,08</b>	<b>114.254.694,89</b>

The attached notes, included in pages 38 to 79 consist an inextricable part of these Financial Statements.

## STATEMENT OF INCOME FOR THE PERIOD 1 JANUARY TO 31 DECEMBER

*(amounts in euros, unless it is mentioned differently)*

	NOTE	GROUP		COMPANY	
		From 1 January to 31.12.2014	From 1 January to 31.12.2013	From 1 January to 31.12.2014	From 1 January to 31.12.2013
<b>Sales</b>	<b>23</b>	<b>97.964.157,29</b>	<b>94.824.973,14</b>	<b>78.200.546,82</b>	<b>75.862.159,68</b>
Cost of Sales	<b>24</b>	(63.721.238,00)	(62.241.409,15)	(54.146.424,91)	(52.782.651,35)
<b>Gross Profit</b>		<b>34.242.919,29</b>	<b>32.583.563,99</b>	<b>24.054.121,91</b>	<b>23.079.508,33</b>
Other income / (expenses)	<b>26</b>	1.701.986,74	1.910.982,65	2.032.151,10	1.344.371,10
Selling Expenses	<b>24</b>	(18.845.318,93)	(18.050.474,67)	(14.539.026,44)	(13.663.366,26)
Administrative Expenses	<b>24</b>	(8.647.235,62)	(8.486.009,82)	(6.292.751,60)	(5.861.873,94)
Research and Development Expenses	<b>24</b>	(1.290.737,45)	(1.303.145,99)	(1.153.402,78)	(1.162.663,24)
<b>Operating Income / ( loss )</b>		<b>7.161.614,03</b>	<b>6.654.916,16</b>	<b>4.101.092,19</b>	<b>3.735.975,99</b>
Financial income	<b>27</b>	553.045,51	554.956,93	245.840,46	331.976,31
Financial expenses	<b>27</b>	(1.378.196,39)	(1.639.121,66)	(927.292,88)	(1.068.094,58)
Income from Dividends	<b>27</b>	-	-	3.350.000,00	275.014,47
Increase (decrease) of investments value in participations and securities		-	-	-	-
<b>Profit / (loss) before tax</b>		<b>6.336.463,15</b>	<b>5.570.751,43</b>	<b>6.769.639,77</b>	<b>3.274.872,19</b>
Income Tax	<b>28</b>	(1.758.643,22)	(3.537.195,25)	(894.473,67)	(2.605.752,68)
<b>Profit / (loss) after tax</b>		<b>4.577.819,93</b>	<b>2.033.556,18</b>	<b>5.875.166,10</b>	<b>669.119,51</b>
Attributable to:					
-Equity holders of the Parent	<b>30</b>	3.688.332,01	884.354,31	5.875.166,10	669.119,51
-Non-controlling interest		889.487,92	1.149.201,87	-	-
		<b>4.577.819,93</b>	<b>2.033.556,18</b>	<b>5.875.166,10</b>	<b>669.119,51</b>
<b>Earnings / (loss) per share attributed to the shareholders of the Parent Company for the period, basic (in absolute amounts)</b>	<b>31</b>	0,1560	0,0374	0,2484	0,0283
<b>Earnings before Interest, Taxes, Depreciation and Amortization</b>		<b>9.518.781,46</b>	<b>8.986.631,64</b>	<b>5.679.164,62</b>	<b>5.293.298,31</b>

The attached notes, included in pages 38 to 79 consist an inextricable part of these Financial Statements.

## STATEMENT OF OTHER COMPREHENSIVE INCOME

FOR THE PERIOD 1 JANUARY TO 31 DECEMBER

*(Amounts in Euros, unless it is mentioned differently)*

	GROUP		COMPANY	
	From 1 January to		From 1 January to	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
<b>Profit/(loss)after tax</b>	<b>4.577.819,93</b>	<b>2.033.556,18</b>	<b>5.875.166,10</b>	<b>669.119,51</b>
<b>Items that will not be classified in the income statement later:</b>				
Actuarial gain / (losses)	(342.717,41)	164.405,27	(307.394,52)	153.206,85
Revaluation of assets	(16.328,13)	(244.236,02)	(119.669,53)	(244.236,02)
<b>Items that might be classified in the income statement later:</b>				
Exchange rate Differences	333.710,98	(1.606.250,39)	-	-
<b>Other comprehensive income after tax</b>	<b>(25.334,56)</b>	<b>(1.686.081,14)</b>	<b>(427.064,05)</b>	<b>(91.029,17)</b>
<b>Total comprehensive income after tax</b>	<b>4.552.485,37</b>	<b>347.475,04</b>	<b>5.448.102,05</b>	<b>578.090,34</b>
Attributable to:				
-Equity holders of the Parent	3.551.820,74	(336.287,32)	5.448.102,05	578.090,34
-Non-controlling interest	1.000.664,63	683.762,36	-	-
	<b>4.552.485,37</b>	<b>347.475,04</b>	<b>5.448.102,05</b>	<b>578.090,34</b>

The attached notes, included in pages 38 to 79 consist an inextricable part of these Financial Statements.

## STATEMENT OF CHANGES IN EQUITY

*(amounts in euros, unless it is mentioned differently)*

	GROUP							
	Share capital	Share premium	Regular Reserve	Other Reserves	Profit carried forward	Equity attributable to Company Shareholders	Non-controlling interest	Total Equity
<b>Balance 1 January 2013, as published</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>2.616.007,49</b>	<b>38.080.314,03</b>	<b>9.861.632,45</b>	<b>80.633.107,59</b>	<b>10.612.970,15</b>	<b>91.246.077,74</b>
Total comprehensive income after tax	-	-	-	(1.379.447,70)	1.048.759,58	<b>(330.688,12)</b>	<b>678.163,16</b>	<b>347.475,04</b>
Creation of dividends	-	-	-	-	-	-	(15.715,11)	<b>(15.715,11)</b>
Share capital Increase	-	-	-	-	-	-	-	-
Creation of Reserves and other movements	-	-	164.521,61	(799.580,28)	694.472,40	<b>59.413,73</b>	(74.323,63)	<b>(14.909,90)</b>
<b>Balance 31 December 2013</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>2.780.529,10</b>	<b>35.901.286,05</b>	<b>11.604.864,43</b>	<b>80.361.833,20</b>	<b>11.201.094,57</b>	<b>91.562.927,77</b>
<b>Balance 1 January 2014</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>2.780.529,10</b>	<b>35.901.286,05</b>	<b>11.604.864,43</b>	<b>80.361.833,20</b>	<b>11.201.094,57</b>	<b>91.562.927,77</b>
Total comprehensive income after tax	-	-	-	188.583,31	3.345.255,71	3.533.839,02	1.018.646,35	4.552.485,37
Creation of dividends	-	-	-	-	-	-	(3.350.000,00)	(3.350.000,00)
Share capital Increase	472.974,00	(3.074.331,00)	-	-	-	(2.601.357,00)	-	(2.601.357,00)
Creation of Reserves and other movements	-	-	(54.918,58)	1.325.745,36	(1.353.475,73)	(82.648,95)	(51.827,41)	(134.476,36)
<b>Balance 31 December 2014</b>	<b>8.277.045,00</b>	<b>19.196.751,62</b>	<b>2.725.610,52</b>	<b>37.415.614,72</b>	<b>13.596.644,41</b>	<b>81.211.666,27</b>	<b>8.817.913,51</b>	<b>90.029.579,78</b>

The attached notes, included in pages 38 to 79 consist an inextricable part of these Financial Statements.

## STATEMENT OF CHANGES IN EQUITY

*(amounts in euros, unless it is mentioned differently)*

	COMPANY					
	Share capital	Share premium	Regular Reserve	Other Reserves	Profit carried forward	Total Equity
<b>Balance 1 January 2013, as published</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>1.971.503,97</b>	<b>37.533.479,80</b>	<b>2.585.073,95</b>	<b>72.165.211,34</b>
Total comprehensive income after tax	-	-	-	(244.236,02)	822.326,36	<b>578.090,34</b>
Creation of Reserves and other movements	-	-	97.704,88	(816.032,28)	718.327,40	-
<b>Balance 31 December 2013</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>2.069.208,85</b>	<b>36.473.211,50</b>	<b>4.125.727,71</b>	<b>72.743.301,68</b>
<b>Balance 1 January 2014</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>2.069.208,85</b>	<b>36.473.211,50</b>	<b>4.125.727,71</b>	<b>72.743.301,68</b>
Total comprehensive income after tax	-	-	-	(119.669,53)	5.567.771,58	5.448.102,05
Share capital increase	472.974,00	(3.074.331,00)	-	-	-	(2.601.357,00)
Creation of Reserves and other movements	-	-	(10.351,82)	1.308.066,78	(1.352.471,53)	(54.756,57)
<b>Balance 31 December 2014</b>	<b>8.277.045,00</b>	<b>19.196.751,62</b>	<b>2.058.857,03</b>	<b>37.661.608,75</b>	<b>8.341.027,76</b>	<b>75.535.290,16</b>

The attached notes, included in pages 38 to 79 consist an inextricable part of these Financial Statements.

## STATEMENT OF CASH FLOWS 31 DECEMBER

*(amounts in euros, unless it is mentioned differently)*

	NOTE	GROUP		COMPANY	
		From 1 January to		From 1 January to	
		31.12.2014	31.12.2013	31.12.2014	31.12.2013
<b>Cash Flows from operating activities</b>					
Cash generated from operations	29	19.497.949,21	11.912.348,24	11.269.377,60	9.065.149,16
Interests paid		(978.111,70)	(1.277.172,51)	(755.870,04)	(1.002.067,76)
Income tax paid		(3.881.404,40)	(2.171.198,90)	(2.918.564,92)	(1.435.119,27)
<b>Net cash flows from operating activities</b>		<b>14.638.433,11</b>	<b>8.463.976,83</b>	<b>7.594.942,64</b>	<b>6.627.962,13</b>
<b>Cash Flows from investing activities</b>					
Acquisition of subsidiaries, related companies, joint ventures and other investments		-	-	(1.742.820,13)	(808.717,31)
Purchases of Tangible and Intangible Assets		(3.271.237,41)	(753.356,93)	(2.314.763,00)	(469.466,23)
Sales of Tangible and Intangible Assets		41.570,83	18.840,97	31.020,00	2.580,81
Interests received		271.892,82	364.033,75	245.840,46	331.976,31
Dividends received		-	(102.030,37)	3.350.000,00	172.984,10
		<b>(2.957.773,76)</b>	<b>(472.512,58)</b>	<b>(430.722,67)</b>	<b>(770.642,32)</b>
<b>Cash Flows from financing activities</b>					
Share capital increase		-	-	-	-
Share Capital decrease		(2.601.357,00)	-	(2.601.357,00)	-
Increase of Bank Loans		100.000,00	21.942.668,09	-	21.500.000,00
Repayment of Bank Loans		(4.232.177,62)	(28.580.793,00)	(2.950.000,00)	(28.500.000,00)
Settlement (payment) of financial leasing liabilities		(8.338,37)	(8.470,10)	-	-
Government grants		(54.756,57)	-	(54.756,57)	-
Dividends paid and rewards of B.o.D.		(3.801.141,82)	(264.742,11)	(302.988,33)	(249.027,00)
		<b>(10.597.771,38)</b>	<b>(6.911.337,12)</b>	<b>(5.909.101,90)</b>	<b>(7.249.027,00)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>1.082.887,97</b>	<b>1.080.127,13</b>	<b>1.255.118,07</b>	<b>(1.391.707,19)</b>
Cash and cash equivalents in the beginning of the fiscal year		26.348.281,19	25.268.154,06	16.086.981,66	17.478.688,85
<b>Cash and cash equivalents in the end of the of the fiscal year</b>		<b>27.431.169,16</b>	<b>26.348.281,19</b>	<b>17.342.099,73</b>	<b>16.086.981,66</b>

The attached notes, included in pages 38 to 79 consist an inextricable part of these Financial Statements.

## **NOTES ON FINANCIAL STATEMENTS**

### **1. COMPANY ESTABLISHMENT AND ACTIVITIES**

KLEEMANN HELLAS S.A., a Mechanical Constructions Societe Anonyme Industrial Trading Company, with descriptive title KLEEMANN HELLAS S.A. («The Company») was incorporated in 1983 and is registered in the Register of Societes Anonymes under No. 10920/06/B/86/40. Its duration is set up to 31 December 2050, even though it is possible to be extended, under a General Meeting decision.

Main activity of the Company is the manufacturing and trading of complete elevating systems, maintaining a leading position in its sector. Its Head Offices and its contact address are located in the Industrial Area of Stavrochori, Kilkis, while its web site address is [www.kleemann.gr](http://www.kleemann.gr).

The Company's share has been listed on the Athens Stock Exchange since April 1999. The total number of traded shares, on 31 December 2014, comes up to 23.648.700 and they are all common registered shares.

### **2. FINANCIAL STATEMENTS' BASIS OF PREPARATION**

#### **2.1. NOTE OF COMPLIANCE**

The attached individual and consolidated Financial Statements have been prepared in accordance with the International Financial Reporting Standards (I.F.R.S.) as they have been adopted by the European Union, under the rule of the European parliament and Council of the European union in 19<sup>th</sup> July of 2002.

#### **2.2. BASIS OF VALUATION**

The Financial Statements were prepared on the basis of the historical cost principle with the exception of Land and Securities that are recorded at their fair value.

#### **2.3. OPERATING EXCHANGE RATE AND PRESENTATION**

The financial statements and all the financial information are expressed in Euros (unless it is mentioned differently), which constitutes the Company's operating currency.

#### **2.4. APPLICATION OF EVALUATIONS AND JUDGMENTS**

For the preparation of financial statements it is required from the management to take decisions and make and judgments that affect the application of accounting policies, as well as the recorded figures regarding assets, liabilities, income and expenses. Actual results may differ from those calculations.

The revisions of evaluations and the relative assumptions are revised on a continuous basis and recognized in the period in which they were made and in future periods if there are any. Special information, in the areas where there is uncertainty regarding the evaluations and the crucial judgments concerning the application of accounting policies, with significant impact on the figures recorded in the financial statements, is given in the following notes:

- Tangible Assets (Note 5)
- Intangible Assets (Note 7)
- Inventories (Note 11)
- Trade receivables (Note 12)
- Provisions (Note 22)
- Commitments, contingent liabilities and receivables (Note 32)

The accounting policies that are presented below have been consistently applied in all the periods that are presented in these Financial Statements and have been consistently adopted by all of the Group's companies.

### **3. BASIC ACCOUNTING POLICIES**

#### **3.1 CONSOLIDATION BASIS**

##### **3.1.1 SUBSIDIARIES**

Subsidiaries are the companies controlled by the Parent Company. Control is exercised when the Parent Company has the power to reach decisions, directly or indirectly, that concern the subsidiaries' principles of financial management with the beneficiary purposes. The existence of any potential voting rights which may be exercised at the time of preparation of the financial statements is taken into account in order to ascertain whether the Parent Company controls the subsidiaries.

The subsidiaries are consolidated in full (integrated consolidation) from the date that control over them is acquired and cease to be consolidated from the date that such control ceases to exist. The accounting policies of subsidiaries have been changed where needed to align with the ones of the Group.

The Company records the investments in subsidiaries in the Individual Financial Statements at their acquisition cost less any possible impairment of their value.

##### **3.1.2 TRANSACTIONS ELIMINATED DURING CONSOLIDATION**

Inter-Group balances and transactions, as well as profits and losses which occurred from inter-Group transactions are written off during the preparation of the consolidated financial statements. Non-realized profits and non-realized losses from transactions between the companies of the Group, in case there is no indications of impairment of the value are written off by the percentage of the Group's holding in them.

#### **3.2 INFORMATION BY SECTOR**

As a business sector is defined a Group of assets and operations providing goods and services which are under various risks and yields from those of other business sectors. A geographic sector is defined as a geographical area where goods and services are under various risks and yields from other areas.

IFRS 8 "Operating Segments" set standards for the determination of distinguished activity sectors of entities, which defined according to the structure of the entity. The segments of the entity that have to be disclosed separately are defined according to the quantitative criteria which sets out Standard 8.

#### **3.3 FOREIGN CURRENCY**

##### **3.3.1 TRANSACTIONS IN FOREIGN CURRENCY**

The Company keeps the accounting books in euro. Transactions in foreign currency are converted into euro under the official spot exchange rate. Profits and losses from exchange rate differences accrued from the settlement of such transactions during the fiscal year and from the conversion of currency items expressed in foreign currency with the prevailing rate on the date of the balance sheet are recorded in the Profit and Loss Statement.

##### **3.3.2 TRANSACTIONS WITH FOREIGN COMPANIES**

The conversion of the financial statements of the companies of the Group that are in a different operational currency than the Group's presentation currency (none of which is operating under a status of a hyperinflationary economy), are converted as follows:

Assets and liabilities of activities that are carried out abroad, including the goodwill and readjustment of fair value, during consolidation, are converted to Euro under the base of the foreign currency's official prevailing rate on the date of the Statement of Financial Position.

Income and expenses are converted to Euro under the base of the average exchange rate during the fiscal year, which approaches the spot exchange rate.

Foreign exchange differences arising from the conversion of the net investment in a foreign business unit and of the relative offsets are recognized in statement of other Comprehensive income and in a separate line in the Equity account.

### **3.4 TANGIBLE ASSETS FOR OWN USE**

Tangible fixed assets are shown at acquisition cost, plus all the relative expenditures that are directly associated with them, less accumulated depreciation and any potential impairment of their value, except for Land which is evaluated in fair value.

Later expenditures are recorded as an increase in the accounting value of the tangible fixed assets or as a separate fixed asset only where there is a possibility that the future financial benefits shall flow into the Group and the Company and their cost could be reliably measured. Repairs and maintenance costs are recorded in the Profits and Loss Statement when they are realized.

The acquisition cost and the accumulated depreciation on tangible fixed assets which are sold or withdrew, are transferred from the specific accounts at the moment of sale or withdrawal and the difference between the selling price and the accounting value are recorded as profit or loss in the Profit & Loss account.

According to the clauses of I.F.R.S. 16, the cost that related with the obligations for withdrawal tangible fixed assets are recognized in the period when it appeared and in degree that it could be a logical estimation of its fair value. The aforementioned cost are capitalized as a part of the value of the acquired tangible fixed assets and depreciated respectively.

Land is not depreciated. Depreciation on the rest tangible fixed asset items is calculated by the straight line method during the estimated useful life of these assets and of their sections thereof. Useful life range is estimated as follows:

Buildings	8-50 years
Mechanical equipment	1-20 years
Transportation	5-25 years
Other equipment	1-20 years

The residual values and the useful life of tangible fixed assets are subject to review on every Statement of Financial Position date, if it is necessary, whereas the accounting values are investigated for impairment when there are such indications (see note 3.6).

In such cases the recoverable value is calculated and if the accounting value exceed them, the difference is recognized as impairment loss in the Profit & Loss account and the value of tangible fixed assets are decreased in their recoverable value that is higher among the fair value minus the required cost for sale and the value in use of them that estimated through the estimated future cash flows discounted in their present value with a discounted rate that reflects the current estimation of the market for the perpetual value of money and the related risks with these assets.

### **3.5 INTANGIBLE ASSETS**

Intangible Fixed Assets concern software licenses. They are evaluated at acquisition cost less accumulated depreciation, less any accumulated impairment. They are depreciated by the straight line method over their useful life, which up to 15 years.

Expenditure necessary for the development and maintenance of software is recognized as an expense in the Profit and Loss Statement for the year in which it occurs.

Costs and expenses concerning the internal creation and development of software are capitalized, in the extent that requirements of the related Standard are fulfilled.

### **3.6 IMPAIRMENT IN VALUE OF ASSETS**

The book value of the Group's assets is checked for impairment when there are indications that their book value will not be recovered. In this case, the asset's recoverable amount is determined and if the book value thereof exceeds the estimated recoverable value, an impairment loss is recognized, which is recorded directly in the Profit and Loss Statement. The recoverable value is the greater amount between an asset's fair value, less the cost that is required for the sale thereof, and the value of the use thereof. In order to estimate the use value, the estimated future cash flows are discounted to the asset's present value with the use of a discount rate that reflects the market's current estimations for the cash's temporal value and for the risks that are associated with these assets. If an asset does not bring significant independent cash flows, the recoverable amount is determined for the cash flow production unit to which the asset belongs.

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

If an impairment loss is recognized, on each Statement of Financial Position of the Group examines if the conditions that led to the recognition thereof continue to exist. In this case, the asset's recoverable value is re-determined and the impairment loss is offset restoring the asset's book value to its recoverable amount to the extent that this does not exceed its book value (net of depreciation) that would have been determined if an impairment loss had not been recorded.

**3.7 INVESTMENTS**

Investments are classified according to the purpose for which they were acquired. Management decides on the appropriate classification of the investment when the investment is acquired and reviews the classification at every presentation date.

**3.7.1 FINANCIAL ASSETS AT A REASONABLE VALUE THROUGH THE PROFIT AND LOSS STATEMENT**

This category includes financial assets acquired for the purpose of being resold soon. Assets in this category are classified as Current Assets if they are held to be traded or if it is expected that they shall be sold within 12 months from the Statement of Financial Position.

**3.7.2 INVESTMENTS HELD TILL EXPIRY**

This category includes investments with fixed or pre-determined payments and a specific expiry date which the Group and the Company are intending as far as possible to hold onto until their expiry.

**3.7.3 FINANCIAL ASSETS AVAILABLE FOR SALE**

This category includes assets which are either designated for this category or cannot be classified in one of the above categories. They are included in non-Current Assets provided Management does not intent to liquidate them within 12 months from the Statement of Financial Position.

Purchases and sales of investments are recognized on the date of the transaction which is the date the Group commits itself to buy or sell the item. Investments are initially recognized at their fair value plus transaction costs. Investments are eliminated when the rights to collect cash flows from the investments expire or are transferred and the Group has materially transferred all risks and benefits inherent in their ownership.

**3.7.4 INVESTMENTS IN EQUITY**

Investment in equity are properties which are held either for rental yields or for capital appreciation or both. As investment properties are considered only land and buildings and are initially measured at cost. Initial cost includes transaction costs: professional and legal fees, transfer taxes and other expenses.

Depreciation of investment assets is calculated using the straight-line method over the estimated useful life and their parts, which are 25 to 42 years.

**3.8 INVENTORIES**

Inventories are evaluated at the lower, per item, price between the acquisition cost or production cost and net liquidation value. Acquisition cost is designated by the FIFO method. Net liquidation value is evaluated on the basis of current stock sale prices in the context of usual business after subtracting any cost of completion and sale where there is such a case. Cost production includes direct materials, direct labour and the corresponding General Industrial Expenses which are incurred in order to transform inventory in their present situation. Eliminations are recognized in the Profit and Loss Statement of the year in which they occur.

**3.9 CUSTOMERS AND OTHER CURRENT RECEIVABLES**

Short-term receivables from customers are recorded initially at fair value and are controlled on an annual basis for impairment. Impairment losses are recorded when there is an objective indication that the Group is not in a position to collect all the sums owed on the basis of contractual terms. The provision figure is recorded as an expense in the Profit and Loss Statement. Possible deletions of receivables from accounts receivables are effected through the provision that has been formed. Receivables that are deemed as doubtful are deleted.

Long-term receivables from customers are recorded initially at fair value and subsequently carried at amortized cost using the effective interest rate method, less provision for value decline. In case residual

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

value or the cost of a financial asset exceeds that value, then this item is valued in the recoverable amount, which is the present value of future flows of the assets, calculated on the basis of the average borrowing rate of the company.

**3.10 CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include cash balance and bank deposits.

**3.11 BANK LOANS**

Loans are initially recorded at their fair value. Following their initial recording they are monitored at their outstanding balance. Loans are classified as Current Liabilities unless the Group has the right to postpone final settlement of the liability for at least 12 months from the date of the Statement of Financial Position. In this case they are classified as Long-term Liabilities.

**3.12 INCOME TAX AND DEFERRED TAX**

Income tax of the fiscal year is comprised of both current and deferred tax. Income tax is recorded in the Profit and Loss Statement unless it concerns amounts that are directly recorded in Equity, in which case it is recorded in Equity.

Current income tax is the expected payable tax against taxable income of the fiscal year, based on the instituted tax rates on the Statement of Financial Position date, as well as any readjustment to the payable tax of previous fiscal years.

Deferred income tax is calculated by the balance sheet method, based on the balance sheet, which derives from the provisional differences between the accounting value and the tax base of assets and liabilities. Deferred income tax is not accounted for if it derives from the initial recognition of an asset or liability item in a transaction, apart from a business merger, which when the transaction took place, affected neither the accounting nor the taxation profit or loss. Deferred tax is calculated using the tax rates which are expected to be in force in the period when the asset shall be liquidated or the liability settled. The usage of future tax rates is based on laws which have been passed at the date of drawing up the financial statements.

Deferred tax claims are recognized in the extent to which there shall be a future tax profit for the use of the provisional difference establishing the deferred tax claim. Deferred tax claims are reduced when the respective tax benefit is materialized.

As concerns additional tax, which are possible to arise from the tax audits, the Company and its domestic subsidiaries use historical statistic figures from tax audits of previous tax audited fiscal years and through them, they make a provision of future tax differences which will arise from tax audits of the tax unaudited fiscal years.

Additional income taxes which emerge from the distribution of dividends are set in the same time with the obligatory payment of the relevant dividend.

**3.13 PERSONNEL FRINGE BENEFITS****3.13.1 DEFINED CONTRIBUTION PLAN**

The duties towards benefits in Defined Contribution Plan are registered as an expense in the profits and loss statement during their year of realization.

**3.13.2 LIABILITIES ARISING FROM THE PROVISIONS OF THE LAW 2112/1920, ACCORDING TO IAS 19.**

The liability recorded in financial statements with regard to established benefit plans is the present value of the accrued benefits, taking any adjustments for potential actuarial results (profits/losses) and the cost of previous maintenance into consideration.

The sum of the liability is calculated annually by an actuarial project, which is executed by independent actuarial company, applying the projected unit credit method.

The present value is defined by discounting the estimated future cash flows with the rate for bond credit rating AA, which is issued in the same currency as the one of the benefit and its remaining duration approaches the duration of the relevant liability.

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

Accumulated actuarial profits / losses that arise from the deviation between estimations and experience and from the alteration in the actuarial assumptions applied, are depreciated in a period equal to the employees' average remaining working life, to the extent that they exceed 10% of the higher between accrued liabilities and the fair value of the fixed assets of the plan.

The cost of previous maintenance is recorded directly in the Profit and Loss Statement with the exception of the case where variations in the plan depend on the remaining time of maintenance of employees. In this case the cost of previous maintenance is recorded in the Profit and Loss Statement by the straight line method over the maturity period.

**3.14 STATE SUBSIDIES**

The Group recognizes state subsidies that meet the following criteria: a) there is reasonable certainty that the company has complied or will comply with the terms of the subsidy and b) it is probable that the amount of the subsidy will be received. Subsidies are recorded at fair value and recognized systematically as revenue, based on the principle of matching subsidies, with the related costs which they subsidize.

State subsidies regarding expenses, are deferred and recognized in the Profit and Loss Statement so as to correspond to the expenses they are designated to indemnify. State subsidies related to the purchase of tangible fixed assets are included in Long-term Liabilities as deferred state subsidies and are transferred as gains to the Profit and Loss Statement by the straight line method over the expected useful life of the relative assets.

**3.15 PROVISIONS**

Provisions are recognized when the Group has a present commitment (legal or justified) for which a cash outflow may arise for its settlement. Moreover, the amount of this commitment must be able to be determined with a significant degree of reliability. Provisions are re-examined on each Statement of Financial Position date and if it is deemed that no cash outflow shall arise for the commitment's settlement, a reverse entry must be made for these provisions. Provisions are used solely for the purposes for which they were initially formed.

Provisions for future losses are not recognized. Possible liabilities are not recognized in the Financial Statements but are disclosed, unless the possibility of an outflow of resources generating significant economic benefit is limited. Possible receivables are not recognized in the financial statements but are disclosed when an inflow of economic benefits is possible.

Provisions for restructuring are recognized when the Group has approved a detailed and official restructuring plan, which has commenced or been announced publicly. Future operating costs are not included in the provision.

**3.16 INCOME**

Income includes the fair value of sales of goods and maintenances, net of Value Added Tax, discounts and returns. The Group's inter-Company income are fully removed. Income is recognized as follows:

**3.16.1 SALE OF GOODS**

The sale of goods is recognized when the significant risks and property benefits have been transferred to the buyer, the collection of the amount to be received is deemed reasonably ensured, the relevant expenses and possible returns of goods can be reliably evaluated and there is no continuing involvement in the management of goods.

**3.16.2 SERVICES**

Income from services is recognized in the period in which these maintenances are rendered, on the basis of the completion stage of the service provided with relation to services provided overall.

**3.16.3 INCOME FROM DIVIDENDS**

Dividends are accounted as income upon the approval of their distribution by the General Shareholders' Meeting.

### **3.17 FINANCIAL INCOME-EXPENSES (NET)**

Net financial expenditures are comprised of debit interest on loans as well as foreign exchange profits/losses that arise from the companies' lending. In addition, they also include income from accrued credit interest from invested cash and interest on current accounts of customers.

### **3.18 LEASES**

Criterion to designate if a lease is finance or operational is the substance of the transaction and not the type of the contract.

Specific cases where the contract consider as finance and recorded as acquisition of fixed asset and generated a liability is described as follows:

- Transfer of the property of the leased asset to the lessee at the end of the leased period
- Purchase option of the leased asset from the part of lessee at the end of the leased period in a favorable terms.
- Duration of the lease greater or equal than 75% of the accounting life of the leased asset.
- Present value of the minimum payments of the lease, greater or equal than 90% of the real value of the leased asset

In all the above cases the paid rents separate into finance expenses (interests) which are recorded directly in Profit & Loss account and into decrease of the obligation.

All the rest contracts are designated as operational. In this case the rents are recorded directly in the in Profit & Loss account at the time they realized.

### **3.19 DIVIDENDS**

Dividends that are distributed to the Group's shareholders are recognized as a Liability in the Financial Statements when the distribution is approved by the General Shareholders' Meeting. According to the Greek Legislation, companies are required to distribute to their shareholders as a dividend a percentage of 35% of profits that arise from the published financial statements, after the deduction of the income tax and the regular reserve or they may not distribute any dividend with the consistent opinion of the total shareholders.

Dividend which is lower than the 35% of the earnings after taxes and the regular reserve can be announced and paid with the approval of the 70% of the shareholders. However, with an unanimous approval of all the shareholders, the Company may not announce a dividend.

Shareholders collect dividends, distributed at any time, and they have a right for one vote, per share, at Company shareholders' meeting.

### **3.20 EARNINGS PER SHARE**

The basic earnings per share are estimated by dividing the earnings or losses, which correspond to the common shares holders, with the weighted average number of common shares that stand over during the period.

### **3.21 NEW STANDARDS AND INTERPRETATIONS WHICH HAVE BEEN ADOPTED FROM 01 JANUARY 2014**

#### **A. New Standards, Interpretations, Revisions and Amendments to existing Standards that are effective and have been adopted by the European Union**

The following amendments and interpretations of the IFRS have been issued by IASB and their application is mandatory from or after 01/01/2014. The most significant Standards and Interpretations are as follows:

- **IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosure of Interests in Other Entities", IAS 27 "Separate Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" (effective for annual periods beginning on or after 01/01/2014)**

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

In May 2011, IASB issued three new Standards, namely IFRS 10, IFRS 11 and IFRS 12. IFRS 10 "Consolidated Financial Statements" sets out a new consolidation method, defining control as the basis under consolidation of all types of entities. IFRS 10 supersedes IAS 27 "Consolidated and Separate Financial Statements" and SIC 12 "Consolidation — Special Purpose Entities". IFRS 11 "Joint Arrangements" sets out the principles regarding financial reporting of joint arrangements participants. IFRS 11 supersedes IAS 31 "Interests in Joint Ventures" and SIC 13 "Jointly Controlled Entities – Non-Monetary Contributions by Venturers". IFRS 12 "Disclosure of Interests in Other Entities" unites, improves and supersedes disclosure requirements for all forms of interests in subsidiaries, under common audit, associates and non-consolidated entities. As a result of these new standards, IASB has also issued the revised IAS 27 entitled IAS 27 "Separate Financial Statements" and revised IAS 28 entitled IAS 28 "Investments in Associates and Joint Ventures". The Group is in the process of assessing the impact of this standard on its financial statements.

- **Transition Guidance: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities (Amendments to IFRS 10, IFRS 11 and IFRS 12) (effective for annual periods beginning on or after 01/01/2013)**

In June 2012, IASB issued Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12) to clarify the transition guidance in IFRS 10 Consolidated Financial Statements. The amendments also provide additional transition relief in IFRS 10, IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities, limiting the requirement to provide adjusted comparative information to only the preceding comparative period. Furthermore, for disclosures related to unconsolidated structured entities, the amendments will remove the requirement to present comparative information for periods before IFRS 12 is first applied. The Transition Guidance is effective for annual periods beginning on or after 01 January 2013, but in practice is effective for annual periods beginning on or after 01 January 2014 when the relevant Standards will be effective. The Group is in the process of assessing the impact of this standard on its financial statements.

- **Investment Entities (Amendments to IFRS 10, IFRS 12 and IAS 27) (effective for annual periods beginning on or after 01/01/2014)**

In October 2012, IASB issued Investment Entities (Amendments to IFRS 10, IFRS 12 and IAS 27). The amendments apply to a particular class of business that qualifies as investment entities. The IASB uses the term 'investment entity' to refer to an entity whose business purpose is to invest funds solely for returns from capital appreciation, investment income or both. An investment entity must also evaluate the performance of its investments on a fair value basis. Such entities could include private equity organizations, venture capital organizations, pension funds, sovereign wealth funds and other investment funds. The Investment Entities amendments provide an exception to the consolidation requirements in IFRS 10 and require investment entities to measure particular subsidiaries at fair value through profit or loss, rather than consolidate them. The amendments also set out disclosure requirements for investment entities. The Group is in the process of assessing the impact of this standard on its financial statements.

- **Amendments to IAS 32 "Financial Instruments: Presentation" – Offsetting financial assets and financial liabilities (effective for annual periods beginning on or after 01/01/2014)**

In December 2011, IASB issued amendments to IAS 32 "Financial Instruments: Presentation", which provides clarification on some requirements for offsetting financial assets and liabilities in the statement of financial position. The Group is in the process of assessing the impact of this standard on its financial statements.

- **Amendments to IAS 36 "Impairment of Assets" - Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after 01/01/2014)**

In May 2013, IASB issued amendments to IAS 36 "Impairment of Assets". These narrow-scope amendments address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. Earlier application is permitted for periods when the entity has already applied IFRS 13. The Group is in the process of assessing the impact of this standard on its financial statements.

- **Amendments to IAS 39 "Financial Instruments: Recognition and Measurement" - Novation of Derivatives and Continuation of Hedge Accounting (effective for annual periods beginning on or after 01/01/2014)**

In June 2013, IASB issued amendments to IAS 39 "Financial Instruments: Recognition and Measurement". The narrow-scope amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met. Similar relief will be included in IFRS 9 Financial Instruments. The Group is in the process of assessing the impact of this standard on its financial statements.

- **Interpretation 21: Levies (effective for annual periods beginning on or after 01/01/2014)**

In May 2013, IASB issued Interpretation 21 that is an interpretation of IAS 37 Provisions "Contingent Liabilities and Contingent Assets". IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy. The Group is in the process of assessing the impact of this standard on its financial statements.

## **B. New Standards, Interpretations and amendments to existing Standards which have not taken effect yet or have not been adopted by the European Union**

- **IFRS 9 "Financial Instruments" (effective for annual periods starting on or after 01/01/2018)**

In July 2014, the IAB issued the final version of IFRS 9. This version brings together the classification and measurement, impairment and hedge accounting models and presents a new expected loss impairment model and limited amendments to classification and measurement for financial assets. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact on the consolidated financial statements. The above have not been adopted by the European Union.

- **IFRS 14 "Regulatory Deferral Accounts" (effective from 01/01/2016)**

In January 2014, IASB issued a new Standard, IFRS 14 Regulatory Deferral Accounts. The aim of this interim Standard is to enhance the comparability of financial reporting by entities that are engaged in rate-regulated activities. Many countries have industry sectors that are subject to rate regulation, whereby governments regulate the supply and pricing of particular types of activity by private entities. The Group is in the process of assessing the impact of this standard on its financial statements, though it is not expected to have a significant impact on the consolidated financial statements. This Standard has not been adopted by the European Union yet.

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

- **IFRS 15 “Revenue from Contracts with Customers” (effective for annual periods starting on or after 01/01/2017)**

In May 2014, the IASB issued a new standard, IFRS 15. The Standard fully converges with the requirements for the recognition of revenue in both IFRS and US GAAP. The new standard will supersede IAS 11 “Construction Contracts”, IAS 18 “Revenue” and several revenue related interpretations. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact on the consolidated financial statements. The above have not been adopted by the European Union.

- **Annual improvements to IFRSs 2010-2012 Cycle (effective from 01/07/2014)**

In December 2013, the IASB issued Annual Improvements to IFRSs 2010-2012 Cycle, a collection of amendments to IFRSs, in response to eight issues addressed during the 2010-2012 cycle. The amendments are effective for annual periods beginning on or after 1 July 2014, although entities are permitted to apply them earlier.. The issues included in this cycle are the following: IFRS 2: Definition of 'vesting condition', IFRS 3: Accounting for contingent consideration in a business combination, IFRS 8: Aggregation of operating segments, IFRS 8: Reconciliation of the total of the reportable segments' assets to the entity's assets, IFRS 13: Short-term receivables and payables, IAS 7: Interest paid that is capitalised, IAS 16/IAS 38: Revaluation method—proportionate restatement of accumulated depreciation. The Group will examine the impact of the above on its Financial Statements. The above have not been adopted by the European Union in December, 2014.

- **Annual improvements to IFRSs 2011-2013 Cycle (effective from 01/07/2014)**

In December 2013, the IASB issued Annual Improvements to IFRSs 2011-2013 Cycle, a collection of amendments to IFRSs, in response to four issues addressed during the 2011-2013 cycle. The amendments are effective for annual periods beginning on or after 1 July 2014, although entities are permitted to apply them earlier. The issues included in this cycle are the following: IFRS 1: Meaning of effective IFRSs, IFRS 3: Scope exceptions for joint ventures; IFRS 13: Scope of paragraph 52 (portfolio exception); and IAS 40: Clarifying the interrelationship of IFRS 3 Business Combinations and IAS 40 Investment Property when classifying property as investment property or owner-occupied property. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact to the consolidated financial statements. The above have not been adopted by the European Union in December, 2014.

- **Annual improvements to IFRSs 2012-2014 Cycle (effective from 01/07/2016)**

In September 2014, the IASB issued Annual Improvements to IFRSs 2012-2014 Cycle, a collection of amendments to IFRSs, in response to four issues addressed during the 2012-2014 cycle. The amendments are effective for annual periods beginning on or after 1 January 2016, although entities are permitted to apply them earlier. The issues included in this cycle are the following: IFRS 5: Changes in methods of disposal, IFRS 7: Servicing Contracts and Applicability of the amendments to IFRS 7 to Condensed Interim Financial Statements, IAS 19: Discount rate: regional market, and IAS 34: Disclosure of information elsewhere in the interim financial report. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact to the consolidated financial statements. The above have not been adopted by the European Union.

- **Defined Benefit Plans: Employee Contributions (Amendments to IAS 19) (effective for annual periods starting on or after 01/07/2014)**

In November 2013, the IASB published narrow scope amendments to IAS 19 “Employee Benefits” entitled Defined Benefit Plans: Employee Contributions (Amendments to IAS 19). The narrow scope amendments apply to contributions from employees or third parties to defined benefit plans. The

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any impact to the consolidated and separate financial statements. The above have been adopted by the European Union in December, 2014.

- **Amendment to IAS 27: "Equity Method in Separate Financial Statements» (effective for annual periods starting on or after 01/01/2016)**

In August 2014, the IASB published narrow scope amendments to IAS 27 "Equity Method in Separate Financial Statements ". Under the amendments, entities are permitted to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate Financial Statements – an option that was not effective prior to the issuance of the current amendments. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact on the consolidated and separate financial statements. The above have not been adopted by the European Union.

- **Amendments to IFRS 10 and IAS 28: "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture" (effective for annual periods starting on or after 01/01/2016)**

In September 2014, the IASB published narrow scope amendments to IFRS 10 and IAS 28 "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture". The amendments will be applied by entities prospectively in respect of sales or contribution of assets performed in the annual periods starting on or after 01/01/2016. Earlier application is permitted, given that this fact is relatively disclosed in the financial Statements. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact on the consolidated financial statements. The above have not been adopted by the European Union.

- **Amendments to IAS 16 and IAS 41: «Agriculture: Bearer Plants" (effective for annual periods starting on or after 01/01/2016)**

In June 2014, the IASB published amendments that change the financial reporting for bearer plants. The IASB decided that bearer plants should be accounted for in the same way as property, plant and equipment in IAS 16. Consequently, the amendments include bearer plants within the scope of IAS 16, instead of IAS 41. The produce growing on bearer plants will remain within the scope of IAS 41. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact on the consolidated and separate financial statements. The above have not been adopted by the European Union.

- **Τροποποιήσεις στο ΔΛΠ 16 και στο ΔΛΠ 38: «Διευκρινήσεις αναφορικά με Αποδεκτές Μεθόδους Αποσβέσεων» (εφαρμόζεται για ετήσιες περιόδους που ξεκινούν την ή μετά την 01/01/2016)**

In May 2014, the IASB published amendments to IAS 16 and IAS 38. IAS 16 and IAS 38 both establish the principle for the basis of depreciation and amortisation as being the expected pattern of consumption of the future economic benefits of an asset. The IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact on the consolidated financial statements. The above have not been adopted by the European Union.

- **Amendments to IFRS 11: Accounting for Acquisitions of Interests in Joint Operations (effective for annual periods starting on or after 01/01/2016)**

In May 2014, the IASB issued amendments to IFRS 11. The amendments add new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business and specify the appropriate accounting treatment for such acquisitions. The Group will examine the impact of the above on its Financial Statements, , though it is not expected to have a significant impact on the consolidated and separate financial statement. The above have not been adopted by the European Union.

- **Amendments to IAS 1: « Disclosures Initiative»(effective for annual periods starting on or after 01/01/2016)**

In December 2014, the IASB issued the amendment to IAS 1 The aforementioned amendments address settling the issues pertaining to the effective presentation and disclosure requirements as well as the potential of entities to exercise judgment under the preparation of financial statements. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact to the consolidated and separate financial statements. The above have not been adopted by the European Union yet.

- **Amendments to IFRS 10, IFRS 12 and IAS 28: "Investment Entities: Applying the Consolidated Exception" (effective for annual periods starting on or after 01/01/2016)**

In December 2014, the IASB published narrow scope amendments to IFRS 10, IFRS 11 and IAS 28. The aforementioned amendments introduce explanation regarding accounting requirements for investment entities, while providing exemptions in particular cases, which decrease the costs related to the implementation of the Standards. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have a significant impact on the consolidated and separate financial statements. The above have not been adopted by the European Union.

### 3.22 CONSOLIDATION PRINCIPLE

The Financial Report includes the Parent Company and the subsidiaries that it controls. Control is considered to exist, when the Parent Company has the possibility to define the decisions that deal with the financial and operational administration of the subsidiaries, aiming to gain profits through them.

The financial statements of the subsidiaries are prepared at the same date and using the same accounting policies, as the Parent Company does wherever is required, the necessary readjustments are recorded for the security of the consistence in the adopted of accounting policies. The subsidiaries are consolidated from the date that control is gained and cease to consolidate from the date that control is transferred outside of the Group. The subsidiaries that consolidated with the full method are the follow:

<b>Name of Subsidiary</b>	<b>Activity</b>	<b>Head Offices</b>	<b>Participation 31.12.2014</b>	<b>Unaudited Fiscal Years (*)</b>
KLEFER A.E.	Company that manufactures and trades automatic elevator doors	Industrial area of Kilkis, Greece	50%	2010
KLEEMANN ASANSOR San. Ve Tic. A.S.	Company that trades complete elevator systems	Istanbul, Turkey	70%	-
KLEEMANN LIFTOVI D.O.O	Company that trades complete elevator systems	Belgrade, Serbia	100%	2007-2014
KLEEMANN LIFT RO S.R.L.	Company that trades complete elevator systems	Bucharest, Romania	100%	-

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

<b>Name of Subsidiary</b>	<b>Activity</b>	<b>Head Offices</b>	<b>Participation 31.12.2014</b>	<b>Unaudited Fiscal Years (*)</b>
MODA LIFT A.B.E.E.	Company that manufactures and trades elevator components	Industrial area of Kilkis, Greece	100%	2007-2010
HONG KONG ELEVATOR SYSTEMS LIMITED	Holding Company	Hong-Kong	100%	-
KLEEMANN LIFTS U.K. LTD (***)	Company that trades complete elevator systems	Oxford, UK	100%	-
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	Holding Company	Nicosia, Cyprus	100%	-
KUNSHAN HK ELEVATOR SYSTEMS LTD (**)	Company that manufactures and trades elevator components	Kunshan, China	100%	-
KLEEMANN LIFTS RUS (***)	Company that trades complete elevator systems	Moscow, Russia	99,5%	-

(\*) For the periods that there was not any supervisory audit control, there are analysed below at notes 28.1 and 28.2

(\*\*) It is a Subsidiary company of HONG KONG ELEVATOR SYSTEMS LIMITED

(\*\*\*) It is a Subsidiary company of KLEEMANN INTERNATIONAL HOLDINGS LIMITED

Inter-Group balances and transactions, as well as profits and losses which occurred from inter-Group transactions are written off during the preparation of the consolidated financial statements while non-realized profits from transactions between the Group and its affiliated companies, are written off by the percentage of the Group's holding in the affiliated companies.

### **Subsidiaries with a significant percentage of non-controlling interests**

The following table summarizes the financial information of the subsidiaries in which their non-controlling interests hold a significant percentage.

<b>Brief Financial Statement</b>	<b>KLEFER A.E. (*)</b>		<b>KLEEMANN ASANSOR A.S. (*)</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
Non-Current Assets	3.698.460	4.015.767	1.023.735	730.928
Current Assets	13.258.558	18.284.635	12.457.518	14.373.044
<b>Total Assets</b>	<b>16.957.018</b>	<b>22.300.402</b>	<b>13.481.253</b>	<b>15.103.972</b>
Long-Term Liabilities	748.970	728.519	81.697	64.530
Short-Term Liabilities	2.709.805	2.946.109	6.261.418	8.480.119
<b>Total Liabilities</b>	<b>3.458.775</b>	<b>3.674.628</b>	<b>6.343.115</b>	<b>8.544.649</b>
<b>Equity</b>	<b>13.498.243</b>	<b>18.625.774</b>	<b>7.138.138</b>	<b>6.559.323</b>
<b>Attributed to:</b>				
Equity holders of the Parent	6.749.122	9.312.887	4.996.697	4.591.526
Non-Controlling Interests	6.749.122	9.312.887	2.141.441	1.967.797

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

<b>Brief</b>				
<b>Income Statement</b>	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
Turnover	15.633.804	16.378.129	14.423.054	16.801.499
Profit/(Loss) after Tax	1.667.115	1.578.322	163.086	1.105.147
Other Income After Tax	-94.083	11.198	415.730	-2.834
<b>Total Income</b>	<b>1.573.032</b>	<b>1.589.521</b>	<b>578.816</b>	<b>1.102.313</b>
<b><u>Contributed to:</u></b>				
Equity holders of the Parent	786.516	794.760	405.171	771.619
Non-Controlling Interests	786.516	794.760	173.645	330.694
<b>Brief</b>				
<b>Cash Flow Statement</b>	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
Cash Flow from Operating Activities	3.644.507	1.915.576	1.538.490	1.361.768
Cash Flow from Investing Activities	-32.742	-59.163	-454.818	-12.220
Cash Flow from Financial Activities	-6.848.153	0	-196.588	-371.523
<b>Net Change in Cash &amp; Cash Equivelant</b>	<b>-3.236.388</b>	<b>1.856.414</b>	<b>887.084</b>	<b>978.025</b>
Cash Equivelant at the beginning of the period	4.935.163	3.078.750	1.573.801	595.776
<b>Cash Equivelant at the end of the period</b>	<b>1.698.776</b>	<b>4.935.163</b>	<b>2.460.885</b>	<b>1.573.801</b>

(\*) Figures before consolidation eliminations

#### 4. SEGMENT REPORTING

The following information refers to the activity sectors of the Group Companies, which have to be presented separately at the financial statements.

Management appraises the segmental influence, based on operating and net profits. Applying the quantitative criteria that the relevant accounting standard establishes, the activities in Greece, European Union, Turkey, and other countries were defined as geographical sectors. Geographic sectors of the Group are defined by the location of the assets and the activity of its operation, as well as by the commercial, technician and political-economic environment. The turnover of the geographic sector is presented in the geographic area that the client is located and includes the sale of both products and commodities.



Annual Financial Report for the year 01/01/2014 - 31/12/2014

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

OPERATING ACTIVITY SECTORS OF GROUP	1 January to 31 December 2014						1 January to 31 December 2013					
	Greece	E.U.	Other countries	Turkey	Other	Total	Greece	E.U.	Other countries	Turkey	Other	Total
Revenues from Group clients	24.473.309,19	36.010.235,67	47.239.999,79	23.801.512,09	-	<b>131.525.056,74</b>	22.135.613,85	31.529.203,56	43.643.136,75	26.246.836,94	-	<b>123.554.791,10</b>
Intra-Group sales	(13.432.997,92)	(5.420.207,55)	(6.266.809,84)	(8.440.884,14)	-	<b>(33.560.899,45)</b>	(5.147.126,64)	(7.331.389,34)	(10.148.205,20)	(6.103.096,78)	-	<b>(28.729.817,96)</b>
<b>Total sales</b>	<b>11.040.311,27</b>	<b>30.590.028,12</b>	<b>40.973.189,95</b>	<b>15.360.627,95</b>	-	<b>97.964.157,29</b>	<b>16.988.487,21</b>	<b>24.197.814,22</b>	<b>33.494.931,55</b>	<b>20.143.740,16</b>	-	<b>94.824.973,14</b>
Cost of sales	(18.432.815,65)	(26.276.194,26)	(34.109.608,41)	(18.467.336,33)	-	<b>(97.285.954,65)</b>	(16.379.597,53)	(22.833.617,58)	(31.321.607,62)	(20.434.027,64)	-	<b>(90.968.850,37)</b>
Intra-Group cost of sales	11.251.594,26	6.378.769,36	7.458.408,01	8.475.945,02	-	<b>33.564.716,65</b>	5.146.700,83	7.330.782,83	10.147.365,67	6.102.591,89	-	<b>28.727.441,22</b>
<b>Gross Profit</b>	<b>3.859.089,88</b>	<b>10.692.603,22</b>	<b>14.321.989,55</b>	<b>5.369.236,64</b>	-	<b>34.242.919,29</b>	<b>5.755.590,51</b>	<b>8.694.979,47</b>	<b>12.320.689,60</b>	<b>5.812.304,41</b>	-	<b>32.583.563,99</b>
Other income / (expenses)	35.379,94	-	8.080,37	(28.821,80)	2.455.245,14	<b>2.469.883,65</b>	42.800,00	-	7.601,38	798.861,98	1.504.125,36	<b>2.353.388,72</b>
Other intra-Group income / (expenses)	-	-	-	-	(767.896,91)	<b>(767.896,91)</b>	-	-	-	-	(442.406,07)	<b>(442.406,07)</b>
Selling Expenses	(3.201.812,73)	(5.303.677,29)	(7.234.716,52)	(3.105.112,39)	-	<b>(18.845.318,93)</b>	(2.954.118,72)	(4.545.272,42)	(7.317.875,59)	(3.233.207,94)	-	<b>(18.050.474,67)</b>
Administrative Expenses	-	-	-	-	(9.415.132,53)	<b>(9.415.132,53)</b>	-	-	-	-	(8.928.415,89)	<b>(8.928.415,89)</b>
Intra-Group Administrative Expenses	-	-	-	-	767.896,91	<b>767.896,91</b>	-	-	-	-	442.406,07	<b>442.406,07</b>
Research and Development Expenses	(263.024,62)	(392.522,28)	(515.467,35)	(119.723,20)	-	<b>(1.290.737,45)</b>	(261.002,98)	(374.874,16)	(559.524,02)	(107.744,83)	-	<b>(1.303.145,99)</b>
<b>Operating Income</b>	<b>429.632,47</b>	<b>4.996.403,65</b>	<b>6.579.886,05</b>	<b>2.115.579,25</b>	<b>(6.959.887,39)</b>	<b>7.161.614,03</b>	<b>2.583.268,81</b>	<b>3.774.832,89</b>	<b>4.450.891,37</b>	<b>3.270.213,62</b>	<b>(7.424.290,53)</b>	<b>6.654.916,16</b>
Financial income	-	-	-	-	553.045,51	<b>553.045,51</b>	-	-	-	-	554.956,93	<b>554.956,93</b>
Financial expense	-	-	-	-	(1.378.196,39)	<b>(1.378.196,39)</b>	-	-	-	-	(1.639.121,66)	<b>(1.639.121,66)</b>
Income from Dividends	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) in value of securities	-	-	-	-	-	-	-	-	-	-	-	-
<b>Profit before tax</b>	<b>429.632,47</b>	<b>4.996.403,65</b>	<b>6.579.886,05</b>	<b>2.115.579,25</b>	<b>(7.785.038,27)</b>	<b>6.336.463,15</b>	<b>2.583.268,81</b>	<b>3.774.832,89</b>	<b>4.450.891,37</b>	<b>3.270.213,62</b>	<b>(8.508.455,26)</b>	<b>5.570.751,43</b>
Income Tax	-	-	-	-	(1.758.643,22)	(1.758.643,22)	-	-	-	-	(3.537.195,25)	<b>(3.537.195,25)</b>
<b>Profit after tax</b>	<b>429.632,47</b>	<b>4.996.403,65</b>	<b>6.579.886,05</b>	<b>2.115.579,25</b>	<b>(9.543.681,49)</b>	<b>4.577.819,93</b>	<b>2.583.268,81</b>	<b>3.774.832,89</b>	<b>4.450.891,37</b>	<b>3.270.213,62</b>	<b>(12.045.650,51)</b>	<b>2.033.556,18</b>
Non-controlling interest	-	-	-	-	(889.487,92)	<b>(889.487,92)</b>	-	-	-	-	(1.149.201,87)	<b>(1.149.201,87)</b>
<b>Parent Company Shareholders' Profit</b>	<b>429.632,47</b>	<b>4.996.403,65</b>	<b>6.579.886,05</b>	<b>2.115.579,25</b>	<b>(10.433.169,41)</b>	<b>3.688.332,01</b>	<b>2.583.268,81</b>	<b>3.774.832,89</b>	<b>4.450.891,37</b>	<b>3.270.213,62</b>	<b>(13.194.852,38)</b>	<b>884.354,31</b>

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

OPERATING ACTIVITY SECTORS OF GROUP	1 January to 31 December 2014						1 January to 31 December 2013					
	Greece	E.U.	Other countries	Turkey	Other	Total	Greece	E.U.	Other countries	Turkey	Other	Total
<b>ASSETS</b>												
Tangible Assets for own use	29.252.022,12	40.724,25	2.174.726,17	417.811,53	-	<b>31.885.284,07</b>	30.612.714,03	53.366,40	1.885.386,69	35.239,91	-	<b>32.586.707,03</b>
Intangible Assets	971.391,35	277,53	35.771,56	14.330,50	-	<b>1.021.770,94</b>	757.203,38	269,29	125.666,39	7.162,60	-	<b>890.301,66</b>
Investment Property	1.519.043,91	-	75.610,50	-	-	<b>1.594.654,41</b>	296.950,50	-	81.415,50	-	-	<b>378.366,00</b>
Inventory	-	-	-	-	23.169.020,74	<b>23.169.020,74</b>	-	-	-	-	20.722.740,43	<b>20.722.740,43</b>
Intra-Group Inventory	-	-	-	-	(370.775,91)	<b>(370.775,91)</b>	-	-	-	-	(374.593,11)	<b>(374.593,11)</b>
Receivables	19.216.337,03	7.924.517,03	9.356.437,84	10.377.640,64	(39.689,67)	<b>46.835.242,87</b>	23.997.761,25	9.003.886,93	10.792.616,29	14.963.948,13	-	<b>58.758.212,60</b>
Intra-Group Receivables	-	-	-	-	(16.495.938,39)	<b>(16.495.938,39)</b>	-	-	-	-	(17.567.500,60)	<b>(17.567.500,60)</b>
Investments	18.745,68	-	-	-	-	<b>18.745,68</b>	18.745,68	-	-	-	-	<b>18.745,68</b>
Other elements of Assets	-	-	-	-	46.228.540,33	<b>46.228.540,33</b>	-	-	-	-	42.811.990,12	<b>42.811.990,12</b>
<b>Total Assets</b>	<b>50.977.540,09</b>	<b>7.965.518,81</b>	<b>11.642.546,07</b>	<b>10.809.782,67</b>	<b>52.491.157,10</b>	<b>133.886.544,74</b>	<b>55.683.374,84</b>	<b>9.057.522,62</b>	<b>12.885.084,87</b>	<b>15.006.350,64</b>	<b>45.592.636,84</b>	<b>138.224.969,81</b>
<b>EQUITY AND LIABILITIES</b>												
Suppliers	19.920.573,73	2.694.431,61	3.399.176,34	3.062.752,58	170.921,74	<b>29.247.856,00</b>	19.158.071,67	2.333.386,81	3.039.509,75	4.785.583,19	149.277,77	<b>29.465.829,19</b>
Intra-Group Suppliers	(11.235.304,12)	(1.519.673,03)	(1.917.152,61)	(1.727.407,91)	(96.400,72)	<b>(16.495.938,39)</b>	(11.422.024,93)	(1.391.163,10)	(1.812.152,95)	(2.853.160,35)	(88.999,27)	<b>(17.567.500,60)</b>
Profit carried forward	-	-	-	-	7.925.452,43	<b>7.925.452,43</b>	-	-	-	-	2.297.589,81	<b>2.297.589,81</b>
Intra-Group Profit carried forward	-	-	-	-	(4.237.120,42)	<b>(4.237.120,42)</b>	-	-	-	-	(1.426.593,08)	<b>(1.426.593,08)</b>
Profit of previous periods	-	-	-	-	11.639.625,89	<b>11.639.625,89</b>	-	-	-	-	17.783.719,07	<b>17.783.719,07</b>
Intra-Group Profit of previous periods	-	-	-	-	(1.731.313,49)	<b>(1.731.313,49)</b>	-	-	-	-	(7.049.851,37)	<b>(7.049.851,37)</b>
Other elements of Equity and Liabilities	-	-	-	-	117.087.300,28	<b>117.087.300,28</b>	-	-	-	-	116.827.065,13	<b>116.827.065,13</b>
Other intra-Group elements of Equity and Liabilities	-	-	-	-	(9.549.317,56)	<b>(9.549.317,56)</b>	-	-	-	-	(2.105.288,34)	<b>(2.105.288,34)</b>
<b>Total Equity and Liabilities</b>	<b>8.685.269,61</b>	<b>1.174.758,58</b>	<b>1.482.023,73</b>	<b>1.335.344,67</b>	<b>121.209.148,15</b>	<b>133.886.544,74</b>	<b>7.736.046,74</b>	<b>942.223,71</b>	<b>1.227.356,80</b>	<b>1.932.422,84</b>	<b>126.386.919,72</b>	<b>138.224.969,81</b>

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

## 5. TANGIBLE ASSETS FOR OWN USE

Land and plots of the Group were valued at the date of transition to IFRS (01/01/2004) at fair value (fair value). The group periodically makes reassessments of the value of land and building plots. The latest revaluation is done on the 31<sup>st</sup> of December 2014.

The valuation at fair value resulting a impairment of land and plots of 184.024,07 Euros. The result was affected by 66.966,85 Euros and the rest amount of 117.057,22 Euros affected the equity. Other property, land and plots of the Group are measured at historical cost.

Tangible assets for own use are as follow:

GROUP	Land	Buildings	Mechanical equipment	Means of transportation	Furniture and Fixtures	Fixed Assets in course of construction	TOTAL
<b>Acquisition cost 1 January 2013</b>	<b>5.001.860,46</b>	<b>23.706.082,60</b>	<b>15.941.627,32</b>	<b>2.528.739,33</b>	<b>5.112.750,72</b>	<b>1.175.003,10</b>	<b>53.466.063,53</b>
Additions	-	23.637,26	98.478,39	107.068,57	232.496,99	186.705,66	<b>648.386,87</b>
Revaluation	(324.344,20)	-	-	-	-	-	<b>(324.344,20)</b>
Transfers	-	882.466,76	365.425,98	-	76.832,34	(1.324.725,08)	-
Sales	-	-	(7.566,50)	(32.736,06)	(21.342,88)	-	<b>(61.645,44)</b>
Disposals	-	(1.521,02)	(61.800,39)	-	(31.110,52)	-	<b>(94.431,93)</b>
Exchange Rate differences	(1.027,47)	(24.957,45)	(17.415,10)	(1.821,91)	(20.530,97)	12.029,07	<b>(53.723,83)</b>
<b>Acquisition cost 31 December 2013</b>	<b>4.676.488,79</b>	<b>24.585.708,15</b>	<b>16.318.749,70</b>	<b>2.601.249,93</b>	<b>5.349.095,68</b>	<b>49.012,75</b>	<b>53.580.305,00</b>
<b>Accumulated Depreciation 1 January 2013</b>	-	<b>3.955.049,20</b>	<b>10.025.937,85</b>	<b>1.333.704,94</b>	<b>3.818.988,76</b>	-	<b>19.133.680,75</b>
Depreciation of the year	-	551.479,35	895.907,34	168.875,26	399.345,77	-	<b>2.015.607,72</b>
Depreciation of Sales	-	-	(4.794,37)	(10.917,85)	(20.775,95)	-	<b>(36.488,17)</b>
Depreciation of Disposals	-	(887,26)	(61.230,18)	-	(29.513,10)	-	<b>(91.630,54)</b>
Exchange Rate differences	-	(750,62)	(8.533,71)	(1.141,38)	(17.146,08)	-	<b>(27.571,79)</b>
<b>Accumulated Depreciation 31 December 2013</b>	-	<b>4.504.890,67</b>	<b>10.847.286,93</b>	<b>1.490.520,97</b>	<b>4.150.899,40</b>	-	<b>20.993.597,97</b>
<b>Net Book Value as of 31 December 2013</b>	<b>4.676.488,79</b>	<b>20.080.817,48</b>	<b>5.471.462,77</b>	<b>1.110.728,96</b>	<b>1.198.196,28</b>	<b>49.012,75</b>	<b>32.586.707,03</b>
<b>Acquisition cost 1 January 2014</b>	<b>4.676.488,79</b>	<b>24.585.708,15</b>	<b>16.318.749,70</b>	<b>2.601.249,93</b>	<b>5.349.095,68</b>	<b>49.012,75</b>	<b>53.580.305,00</b>
Additions	-	34.634,94	174.998,19	265.458,80	679.366,93	521.416,90	<b>1.675.875,76</b>
Revaluation	(184.024,07)	-	-	-	-	-	<b>(184.024,07)</b>
Transfers	-	171.020,84	129.487,79	23.347,10	34.826,86	(358.682,59)	-
Sales	-	-	(9.245,43)	(26.158,29)	(27.310,90)	-	<b>(62.714,62)</b>
Disposals	-	(12.689,05)	(165.280,71)	(6.162,88)	(167.604,90)	-	<b>(351.737,54)</b>
Exchange Rate differences	(6.604,57)	(64.890,66)	(15.199,79)	(6.766,55)	(5.400,31)	(4.117,80)	<b>(102.979,68)</b>
<b>Acquisition cost 31 December 2014</b>	<b>4.485.860,15</b>	<b>24.713.784,22</b>	<b>16.433.509,75</b>	<b>2.850.968,11</b>	<b>5.862.973,36</b>	<b>207.629,26</b>	<b>54.554.724,85</b>
<b>Accumulated Depreciation 1 January 2014</b>	-	<b>4.504.890,67</b>	<b>10.847.286,93</b>	<b>1.490.520,97</b>	<b>4.150.899,40</b>	-	<b>20.993.597,97</b>
Depreciation of the period	-	558.259,66	861.030,19	192.817,65	425.244,18	-	<b>2.037.351,68</b>
Depreciation of Sales	-	-	(8.295,02)	(402,72)	(13.804,23)	-	<b>(22.501,97)</b>
Depreciation of Disposals	-	(7.056,02)	(154.848,42)	(5.460,31)	(160.877,06)	-	<b>(328.241,81)</b>
Exchange Rate differences	-	(4.849,71)	(687,03)	(3.053,59)	(2.174,76)	-	<b>(10.765,09)</b>
<b>Accumulated Depreciation 31 December 2014</b>	-	<b>5.051.244,60</b>	<b>11.544.486,65</b>	<b>1.674.422,00</b>	<b>4.399.287,53</b>	-	<b>22.669.440,78</b>
<b>Net Book Value as of 31 December 2014</b>	<b>4.485.860,15</b>	<b>19.662.539,62</b>	<b>4.889.023,10</b>	<b>1.176.546,11</b>	<b>1.463.685,83</b>	<b>207.629,26</b>	<b>31.885.284,07</b>

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

COMPANY	Land	Buildings	Mechanical equipment	Means of transportation	Furniture and Fixtures	Fixed Assets in course of construction	TOTAL
<b>Acquisition cost 1 January 2013</b>	<b>4.287.522,40</b>	<b>20.544.574,59</b>	<b>10.997.885,31</b>	<b>2.038.922,71</b>	<b>4.048.859,69</b>	<b>50.732,84</b>	<b>41.968.497,54</b>
Additions	-	19.489,76	67.585,79	46.760,16	186.096,25	125.519,67	<b>445.451,63</b>
Readjustments / Revaluation	(324.344,20)	-	-	-	-	-	<b>(324.344,20)</b>
Transfers	-	144.829,65	2.094,48	-	1.877,07	(148.801,20)	-
Sales	-	-	(3.136,93)	-	(20.614,58)	-	<b>(23.751,51)</b>
Disposals	-	-	(59.787,09)	-	(11.394,48)	-	<b>(71.181,57)</b>
<b>Acquisition cost 31 December 2013</b>	<b>3.963.178,20</b>	<b>20.708.894,00</b>	<b>11.004.641,56</b>	<b>2.085.682,87</b>	<b>4.204.823,95</b>	<b>27.451,31</b>	<b>41.994.671,89</b>
<b>Accumulated Depreciation 1 January 2013</b>	-	<b>3.345.890,54</b>	<b>7.360.490,37</b>	<b>1.135.724,34</b>	<b>3.049.716,38</b>	-	<b>14.891.821,63</b>
Depreciation of the year	-	469.683,60	541.320,30	112.882,95	286.154,00	-	<b>1.410.040,85</b>
Depreciation of Sales	-	-	(2.903,80)	-	(20.184,99)	-	<b>(23.088,79)</b>
Depreciation of Disposals	-	-	(59.216,88)	-	(10.868,72)	-	<b>(70.085,60)</b>
<b>Accumulated Depreciation 31 December 2013</b>	-	<b>3.815.574,14</b>	<b>7.839.689,99</b>	<b>1.248.607,29</b>	<b>3.304.816,67</b>	-	<b>16.208.688,09</b>
<b>Net Book Value as of 31 December 2013</b>	<b>3.963.178,20</b>	<b>16.893.319,86</b>	<b>3.164.951,57</b>	<b>837.075,58</b>	<b>900.007,28</b>	<b>27.451,31</b>	<b>25.785.983,80</b>
<b>Acquisition cost 1 January 2014</b>	<b>3.963.178,20</b>	<b>20.708.894,00</b>	<b>11.004.641,56</b>	<b>2.085.682,87</b>	<b>4.204.823,95</b>	<b>27.451,31</b>	<b>41.994.671,89</b>
Additions	-	27.610,87	79.990,76	265.342,87	163.837,20	130.840,96	<b>667.622,66</b>
Readjustments / Revaluation	(228.682,47)	-	-	-	-	-	<b>(228.682,47)</b>
Transfers	-	89.544,69	4.130,76	-	20.877,39	(114.552,84)	-
Sales	-	-	(9.245,43)	(26.158,29)	(19.540,90)	-	<b>(54.944,62)</b>
Disposals	-	(6.420,22)	(70.468,44)	-	(98.684,07)	-	<b>(175.572,73)</b>
<b>Acquisition cost 31 December 2014</b>	<b>3.734.495,73</b>	<b>20.819.629,34</b>	<b>11.009.049,21</b>	<b>2.324.867,45</b>	<b>4.271.313,57</b>	<b>43.739,43</b>	<b>42.203.094,73</b>
<b>Accumulated Depreciation 1 January 2014</b>	-	<b>3.815.574,14</b>	<b>7.839.689,99</b>	<b>1.248.607,29</b>	<b>3.304.816,67</b>	-	<b>16.208.688,09</b>
Depreciation of the year	-	473.821,08	501.050,46	128.365,63	262.993,71	-	<b>1.366.230,88</b>
Depreciation of Sales	-	-	(8.295,02)	(402,72)	(18.135,67)	-	<b>(26.833,41)</b>
Depreciation of Disposals	-	(4.676,97)	(70.468,43)	(0,11)	(96.808,56)	-	<b>(171.954,07)</b>
<b>Accumulated Depreciation 31 December 2014</b>	-	<b>4.284.718,25</b>	<b>8.261.977,00</b>	<b>1.376.570,09</b>	<b>3.452.866,15</b>	-	<b>17.376.131,49</b>
<b>Net Book Value as of 31 December 2014</b>	<b>3.734.495,73</b>	<b>16.534.911,09</b>	<b>2.747.072,21</b>	<b>948.297,36</b>	<b>818.447,42</b>	<b>43.739,43</b>	<b>24.826.963,24</b>

Land and buildings are not subject to mortgages and encumbrances on 31.12. 2014 for both the Group and the Company.

## 6. INVESTMENT PROPERTY

The Group's investment property is analysed as follows:

	<b>GROUP</b>	<b>COMPANY</b>
<b>Acquisition cost 1 January 2013</b>	<b>444.777,56</b>	<b>444.777,56</b>
Additions / Sales	82.117,05	0,00
Readjustments	(89.288,38)	-89.288,38
Exchange Rate differences	(2.940,80)	-
<b>Acquisition cost 31 December 2013</b>	<b>434.665,43</b>	<b>355.489,18</b>
<b>Accumulated Depreciation 1 January 2013</b>	<b>48.636,50</b>	<b>48.636,50</b>
Depreciation of the year	10.448,60	9.902,18
Exchange Rate differences	(2.785,67)	-
<b>Accumulated Depreciation 31 December 2013</b>	<b>56.299,43</b>	<b>58.538,68</b>
<b>Net Book Value as of 31 December 2013</b>	<b>378.366,00</b>	<b>296.950,50</b>
<b>Acquisition cost 1 January 2014</b>	<b>434.665,43</b>	<b>355.489,18</b>
Additions / Sales	1.251.442,43	1.251.442,43
Transfers	2.785,67	-
Exchange Rate differences	(4.279,90)	-
<b>Acquisition cost 31 December 2014</b>	<b>1.684.613,63</b>	<b>1.606.931,61</b>
<b>Accumulated Depreciation 1 January 2014</b>	<b>56.299,43</b>	<b>58.538,68</b>
Depreciation of the year	33.736,31	29.349,02
Exchange Rate differences	(76,52)	-
<b>Accumulated Depreciation 31 December 2014</b>	<b>89.959,22</b>	<b>87.887,70</b>
<b>Net Book Value as of 31 December 2014</b>	<b>1.594.654,41</b>	<b>1.519.043,91</b>

The Group applies the cost model for the measurement of the investment property. It concerns property that it owns and doesn't use them in their traditional line of business, but leases them to third parties. Rental income derived from investment properties and for the year is 12.564,68 Euros (2013: 12.720,00 euros).

The above properties are not pledged. Also, during the year there were expenses for investment properties and there are no other liabilities arising from rental contracts.

The fair value of investment property of the parent company on 31/12/2014 is not significantly refrained from their fair value. The determination of the value held by an independent external auditor, a member of the body of chartered appraisers and certified TEGoVA (The European Group of Valuers' Associations). Other investment properties of subsidiaries relating to property acquired the current fiscal year and the fair value is almost equal to the value shown in the financial statements of the group.

Depreciation on investment property is calculated using the straight line method during the estimated useful lives of these assets, which is estimated to last between 20 to 50 years.

## 7. INTANGIBLE ASSETS

They concern licenses of software programs and costs and expenses concerning the in-house creation and development of software.

	<b>GROUP</b>	<b>COMPANY</b>
<b>Acquisition cost 1 January 2013</b>	<b>2.088.708,82</b>	<b>1.599.410,09</b>
Additions	59.045,64	24.014,59
Sales	-	-
Exchange Rate differences	(10.853,67)	-
<b>Acquisition cost 31 December 2013</b>	<b>2.136.900,79</b>	<b>1.623.424,68</b>
<b>Accumulated Depreciation 1 January 2013</b>	<b>949.184,90</b>	<b>735.682,24</b>
Depreciation of the year	306.553,99	138.804,19

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

Depreciation of Sales	-	-
Exchange Rate differences	(9.139,76)	-
<b>Accumulated Depreciation 31 December 2013</b>	<b>1.246.599,13</b>	<b>874.486,43</b>
<b>Net Book Value as of 31 December 2013</b>	<b>890.301,66</b>	<b>748.938,25</b>
<b>Acquisition cost 1 January 2014</b>	<b>2.136.900,79</b>	<b>1.623.424,68</b>
Additions	428.606,75	395.697,91
Transfers	(2.785,67)	-
Exchange Rate differences	(5.050,91)	-
<b>Acquisition cost 31 December 2014</b>	<b>2.557.670,96</b>	<b>2.019.122,59</b>
<b>Accumulated Depreciation 1 January 2014</b>	<b>1.246.599,13</b>	<b>874.486,43</b>
Depreciation of the year	295.076,21	182.492,53
Depreciation of Sales	(2.785,67)	-
Exchange Rate differences	(2.989,65)	-
<b>Accumulated Depreciation 31 December 2014</b>	<b>1.535.900,02</b>	<b>1.056.978,96</b>
<b>Net Book Value as of 31 December 2014</b>	<b>1.021.770,94</b>	<b>962.143,63</b>

Internally generated assets that are included in the table above only exist in the parent, and for the development of the software programme DIAS. The data for the fixed asset that is listed below:

	<b>GROUP</b>	<b>COMPANY</b>
<b>Balance at 1 January 2013</b>	<b>410.788,59</b>	<b>410.788,59</b>
Additions	-	-
<b>Balance at December 31, 2013</b>	<b>410.788,59</b>	<b>410.788,59</b>
<b>Accumulated depreciation January 1, 2013</b>	<b>100.764,63</b>	<b>100.764,63</b>
Depreciation	19.384,56	19.384,56
<b>Balance at December 31, 2013</b>	<b>120.149,19</b>	<b>120.149,19</b>
<b>Net book value 31 December 2013</b>	<b>290.639,40</b>	<b>290.639,40</b>
<b>Balance at 1 January 2014</b>	<b>410.788,59</b>	<b>410.788,59</b>
Additions	-	-
<b>Balance at December 31, 2014</b>	<b>410.788,59</b>	<b>410.788,59</b>
<b>Accumulated depreciation January 1, 2014</b>	<b>120.149,19</b>	<b>120.149,19</b>
Depreciation	19.384,56	19.384,56
<b>Balance at December 31, 2014</b>	<b>139.533,75</b>	<b>139.533,75</b>
<b>Net book value 31 December 2014</b>	<b>271.254,84</b>	<b>271.254,84</b>

## 8. PARTICIPATIONS

The Company registers the participations in subsidiaries at its individual Financial Statements at their acquisition cost reduced by potential impairment of their value. Participations are analyzed as following:

<b>Corporate Name</b>	<b>Country</b>	<b>Value at 01.01.13</b>	<b>Additions</b>	<b>Value at 31.12.13</b>	<b>Direct Holding %</b>
KLEFER A.E	GREECE	1.173.881,21	-	1.173.881,21	50%
KLEEMANN ASANSOR San. Ve Tic As	TURKEY	232.206,36	-	232.206,36	70%
KLEEMANN LIFTOVI D.o.o.	SERBIA	1.576.161,93	-	1.576.161,93	100%
KLEEMANN LIFT RO S.R.L.	ROMANIA	300.141,00	-	300.141,00	100%
MODA LIFT A.B.E.E.	GREECE	2.773.002,00	-	2.773.002,00	100%
HONG KONG ELEVATOR SYSTEMS LIMITED	HONG-KONG	2.283.839,06	808.717,31	3.092.556,37	
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	CYPRUS	480.000,00	-	480.000,00	100%
		<b>8.819.231,56</b>	<b>808.717,31</b>	<b>9.627.948,87</b>	

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

Corporate Name	Country	Value at 01.01.14	Additions	Value at 31.12.14	Direct Holding %
KLEFER A.E	GREECE	1.173.881,21	-	1.173.881,21	50%
KLEEMANN ASANSOR San. Ve Tic As	TURKEY	232.206,36	-	232.206,36	70%
KLEEMANN LIFTOVI D.o.o.	SERBIA	1.576.161,93	1.200.000,00	2.776.161,93	100%
KLEEMANN LIFT RO S.R.L.	ROMANIA	300.141,00	-	300.141,00	100%
MODA LIFT A.B.E.E.	GREECE	2.773.002,00	-	2.773.002,00	100%
HONG KONG ELEVATOR SYSTEMS LIMITED	HONG-KONG	3.092.556,37	502.820,13	3.595.376,50	100%
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	CYPRUS	480.000,00	40.000,00	520.000,00	100%
		<b>9.627.948,87</b>	<b>1.742.820,13</b>	<b>11.370.769,00</b>	

KLEEMANN INTERNATIONAL HOLDINGS LIMITED registers the participations in subsidiaries at its individual Financial Statements at their acquisition cost reduced by potential impairment of their value. Participations are analyzed as following:

Corporate Name	Country	Value at 01.01.13	Additions	Value at 31.12.13	Direct Holding %
KLEEMANN LIFTS U.K. LTD	UK	200.002,23	-	200.002,23	100%
KLEEMANN LIFTS RUS	Russia	242.780,00	-	242.780,00	99,5%
		<b>442.782,23</b>	<b>-</b>	<b>442.782,23</b>	

Corporate Name	Country	Value at 01.01.14	Additions	Value at 31.12.14	Direct Holding %
KLEEMANN LIFTS U.K. LTD	UK	200.002,23	-	200.002,23	100,0%
KLEEMANN LIFTS RUS	Russia	242.780,00	-	242.780,00	99,5%
		<b>442.782,23</b>	<b>-</b>	<b>442.782,23</b>	

HONG KONG ELEVATOR SYSTEMS LIMITED registers the participations in subsidiaries at its individual Financial Statements at their acquisition cost reduced by potential impairment of their value. Participations are analysed as following:

Corporate Name	Country	Value at 01.01.13	Additions	Value at 31.12.13	Direct Holding %
KUNSHAN HK ELEVATOR SYSTEMS LTD	China	2.105.658,82	528.854,81	2.634.513,63	100%
		<b>2.105.658,82</b>	<b>528.854,81</b>	<b>2.634.513,63</b>	

Corporate Name	Country	Value at 01.01.14	Additions	Value at 31.12.14	Direct Holding %
KUNSHAN HK ELEVATOR SYSTEMS LTD	China	2.634.513,63	697.008,99	3.331.522,62	100%
		<b>2.634.513,63</b>	<b>697.008,99</b>	<b>3.331.522,62</b>	

The Management of the Company considers that there are no impairment reasons of the investments' values.

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

*Changes in the composition of the Group*

- a) On January 27, 2014 the parent company proceeded to a share capital increase of 500 thous euros in its subsidiary HONG KONG ELEVATOR SYSTEMS and it in turn at the end of March 2014 has proceeded to a share capital increase of 231 thous euros in its subsidiary company KUNSHAN HK ELEVATOR SYSTEMS LTD in China.
- b) On June 16, 2014 the parent company proceeded to a share capital increase of 40 thous euros in its subsidiary KLEEMANN INTERNATIONAL HOLDINGS LIMITED.
- c) On September 30, 2014 the parent company proceeded to a share capital increase of 200 thous euros in its subsidiary KLEEMANN LIFTOVI D.o.o.. Moreover, on December 23, 2014 the parent company proceeded to a share capital increase of 1 mln euros in KLEEMANN LIFTOVI D.o.o..

## 9. OTHER LONG-TERM RECEIVABLES

Other long-term receivables of the Group and the Company are analyzed below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Notes Receivables of long-term expiry	6.588.690,43	6.622.083,27	6.588.690,43	6.622.083,27
Checks receivables of long-term expiry	555.623,42	755.891,32	555.623,42	755.891,32
Other long-term receivables	712.299,84	661.243,65	252.235,05	69.654,64
	<b>7.856.613,69</b>	<b>8.039.218,24</b>	<b>7.396.548,90</b>	<b>7.447.629,23</b>

The Company has entered into an agreement with some of its customers in the Greek market, based on which the rest of their mature debts get paid on a monthly basis. In the Financial Statements these long-term receivables are amounted as amortized cost. The discount rate that has been used is the average interest rate of the Company's loans. This rate rises to approximately 4.5% and 5.0% for 2014 and 2013 respectively.

## 10. DEFERRED TAX RECEIVABLES AND LIABILITIES

The deferred taxes are calculated on the temporary differences, according the method of liability, with the use of the tax rates which are in force in the countries that the companies of the Group are active in.

The deferred taxation Receivables and Liabilities are set off when there exists an applicable legal right to set off the current taxation demands with the current taxation liabilities when the deferred income taxes concern the same tax authority.

The calculation of deferred tax of the Group is re-examined in every fiscal year, in order for the balance which is presented in the Statement of Financial Position to represent the current tax rates.

The rate at which the deferred tax is calculated, is equal to the one that is estimated to be in force at the time of reversal of temporary tax differences. The Company's deferred tax is calculated by taking into account the tax rate that will be in force on the date of retrieval of the relative values.

According to the Law 4110/2013, tax rate for calculating taxes on profits for companies operating in Greece for the year 2014 and 2013 is 26%, while for the previous years it was 20%, according to the Law 3943/2011.

The deferred tax receivables and liabilities for the Group, of the year 2014 and 2013 are mentioned below:

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

GROUP	Receivables		Liabilities		Net Amount	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Tangible Fixed Assets	(6.842,25)	(4.751,09)	1.724.701,49	1.620.421,59	(1.731.543,74)	(1.625.172,68)
Intangible Fixed Assets	47.561,29	2.045,11	54.031,88	134.851,37	(6.470,59)	(132.806,26)
Provisions for devaluated inventories	343.396,86	142.300,06	-	-	343.396,86	142.300,06
Receivables from clients	1.768.376,36	2.621.333,01	-	-	1.768.376,36	2.621.333,01
Provisions for employees' termination benefits	499.952,89	340.489,12	-	-	499.952,89	340.489,12
Subsidies for Fixed Assets	39.973,49	46.041,50	-	-	39.973,49	46.041,50
Other Provisions	415.614,00	665.127,61	655,27	655,27	414.958,73	664.472,34
Other	27.230,19	50.623,70	26.775,00	12.139,12	455,19	38.484,58
<b>Total deferred tax</b>	<b>3.135.262,83</b>	<b>3.863.209,02</b>	<b>1.806.163,64</b>	<b>1.768.067,35</b>	<b>1.329.099,19</b>	<b>2.095.141,67</b>

Correspondingly, the amounts for the Company are analyzed as follows:

COMPANY	Receivables		Liabilities		Net Amount	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Tangible Fixed Assets	-	-	1.429.428,57	1.391.768,83	(1.429.428,57)	(1.391.768,83)
Intangible Fixed Assets	-	-	53.575,81	133.996,72	(53.575,81)	(133.996,72)
Provisions for devaluated inventories	300.044,58	101.545,09	-	-	300.044,58	101.545,09
Receivables from clients	1.554.167,12	2.595.325,72	-	-	1.554.167,12	2.595.325,72
Provisions for employees' termination benefits	430.630,98	292.151,86	-	-	430.630,98	292.151,86
Subsidies for Fixed Assets	344,52	308,70	-	-	344,52	308,70
Other Provisions	480.863,24	508.565,60	-	-	480.863,24	508.565,60
Other	-	-	-	-	-	-
<b>Total deferred tax</b>	<b>2.766.050,44</b>	<b>3.497.896,97</b>	<b>1.483.004,38</b>	<b>1.525.765,55</b>	<b>1.283.046,06</b>	<b>1.972.131,42</b>

The movements of the year for the Group are analyzed as follows:

GROUP	Balance 1 Jan. 13	Charge in Results	Charge in Equity	Balance 31 Dec. 13
Tangible Fixed Assets	(1.254.158,35)	(329.373,24)	(41.641,09)	(1.625.172,68)
Intangible Fixed Assets	(103.251,75)	(29.552,48)	(2,03)	(132.806,26)
Provisions for devaluated inventories	116.713,48	25.605,99	(19,41)	142.300,06
Receivables from clients	2.626.238,00	(4.904,99)	-	2.621.333,01
Provisions for employees' termination benefits	303.495,56	97.954,80	(60.961,24)	340.489,12
Subsidies for Fixed Assets	81.762,31	(35.720,81)	-	46.041,50
Other provisions	476.537,90	161.032,97	26.901,47	664.472,34
Other	32.046,75	7.341,47	(903,64)	38.484,58
<b>Total deferred tax</b>	<b>2.279.383,90</b>	<b>(107.616,29)</b>	<b>(76.625,95)</b>	<b>2.095.141,67</b>

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

<b>GROUP</b>	<b>Balance 1 Jan. 14</b>	<b>Charge in Results</b>	<b>Charge in Equity</b>	<b>Balance 31 Dec. 14</b>
Tangible Fixed Assets	(1.625.172,68)	(148.397,37)	42.026,31	(1.731.543,74)
Intangible Fixed Assets	(132.806,26)	126.330,09	5,58	(6.470,59)
Provisions for devaluated inventories	142.300,06	201.124,94	(28,14)	343.396,86
Receivables from clients	2.621.333,01	(860.781,52)	7.824,87	1.768.376,36
Provisions for employees' termination benefits	340.489,12	38.556,21	120.907,56	499.952,89
Subsidies for Fixed Assets	46.041,50	(6.068,01)	-	39.973,49
Other provisions	664.472,34	(211.661,78)	(37.851,83)	414.958,73
Other	38.484,58	(33.772,71)	(4.256,68)	455,19
<b>Total deferred tax</b>	<b>2.095.141,67</b>	<b>(894.670,15)</b>	<b>128.627,66</b>	<b>1.329.099,19</b>

The respective amounts for the Company are presented at the following table.

<b>COMPANY</b>	<b>Balance 1 Jan. 13</b>	<b>Charge in Results</b>	<b>Charge in Equity</b>	<b>Balance 31 Dec. 13</b>
Tangible Fixed Assets	(1.095.474,56)	(254.418,09)	(41.876,18)	(1.391.768,83)
Intangible Fixed Assets	(104.565,03)	(29.431,69)	-	(133.996,72)
Provisions for devaluated inventories	91.305,11	10.239,98	-	101.545,09
Receivable from clients	2.596.901,04	(1.575,32)	-	2.595.325,72
Provisions for employees' termination benefits	264.016,30	81.964,99	(53.829,43)	292.151,86
Subsidies for Fixed Assets	209,91	98,79	-	308,70
Other Provisions	413.098,36	95.467,24	-	508.565,60
Others	-	-	-	-
<b>Total deferred tax</b>	<b>2.165.491,13</b>	<b>(97.654,10)</b>	<b>(95.705,61)</b>	<b>1.972.131,42</b>

<b>COMPANY</b>	<b>Balance 1 Jan. 14</b>	<b>Charge in Results</b>	<b>Charge in Equity</b>	<b>Balance 31 Dec. 14</b>
Tangible Fixed Assets	(1.391.768,83)	(79.705,80)	42.046,06	(1.429.428,57)
Intangible Fixed Assets	(133.996,72)	80.420,91	-	(53.575,81)
Provisions for devaluated inventories	101.545,09	198.499,49	-	300.044,58
Receivable from clients	2.595.325,72	(1.041.158,60)	-	1.554.167,12
Provisions for employees' termination benefits	292.151,86	30.475,64	108.003,48	430.630,98
Adjustments of Fixed Assets	-	-	-	-
Subsidies for Fixed Assets	308,70	35,82	-	344,52
Other Provisions	508.565,60	(27.702,36)	-	480.863,24
Others	-	-	-	-
<b>Total deferred tax</b>	<b>1.972.131,42</b>	<b>(839.134,90)</b>	<b>150.049,54</b>	<b>1.283.046,06</b>

## 11. INVENTORY

The inventories are analyzed below:

	<b>GROUP</b>		<b>COMPANY</b>	
	<b>31.12.2014</b>	<b>31.12.2013</b>	<b>31.12.2014</b>	<b>31.12.2013</b>
Finished and semi-finished products	3.724.865,70	2.962.647,33	2.976.584,87	2.459.173,68
Raw material and other production materials	17.705.601,14	12.373.492,76	14.570.051,30	9.076.186,89
Commodities	2.309.976,94	5.936.107,83	127.220,63	4.214.641,06
Minus: Intercompany Inventories	(370.775,91)	(374.593,11)	-	-
Minus: Provision for devaluation of Inventories	(571.423,04)	(549.507,49)	(404.017,57)	(390.558,03)
<b>Total</b>	<b>22.798.244,83</b>	<b>20.348.147,32</b>	<b>17.269.839,23</b>	<b>15.359.443,60</b>

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

The impairment of inventories of the fiscal year increased by 22 thous euros for the Group and by 14 thous euros for the company.

There are no encumbrances on the Group's total Inventories.

## 12. RECEIVABLES CLIENTS

Receivables Clients include the following :

	GROUP		COMPANY	
	31.12.2013	31.12.2012	31.12.2013	31.12.2012
Clients	42.969.693,72	46.842.264,74	31.355.256,65	34.024.402,42
Minus: provision for doubtful clients	(9.594.701,28)	(9.266.257,15)	(8.510.600,04)	(8.440.020,14)
Post-dated Checks Receivables	9.199.800,54	11.341.265,72	4.693.371,89	5.408.339,35
Minus: provision for doubtful	(1.217.985,44)	(1.217.985,44)	(1.217.985,44)	(1.217.985,44)
Notes Receivables	15.723.958,34	19.079.697,35	9.442.939,31	10.533.398,37
Minus: provision for doubtful	(10.245.523,01)	(8.020.772,62)	(7.854.634,01)	(6.155.226,54)
Inter-Company Receivables	(16.495.938,39)	(17.567.500,60)	-	-
<b>TOTAL</b>	<b>30.339.304,48</b>	<b>41.190.712,00</b>	<b>27.908.348,36</b>	<b>34.152.908,02</b>

The Group's Management periodically reassess the adequacy of the provision of doubtful debts in accordance with the credit policy and by taking into consideration elements of its Legal Department, which arise from the process of historical data as well as the recent developments of cases that it handles.

The provision of doubtful debts has been formed the open balance of specific customers, who have exceeded the Group's credit policy, for most of which the Group has taken the case to court.

On the Company's receivables there are no encumbrances.

## 13. OTHER RECEIVABLES

Other Receivables are analyzed below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Various Debtors	2.510.896,71	1.238.323,29	1.659.181,75	630.043,86
Prepayments of suppliers	720.241,84	926.622,86	628.994,75	851.427,89
Accounts for management of prepayments & credits	50.179,26	86.099,26	33.359,60	49.553,48
Expenses of next years	478.043,87	343.918,64	154.841,87	51.417,74
Purchases under delivery	985.987,81	268.684,09	985.301,86	267.128,50
Short-term receivables	4.163.587,44	3.265.439,75	1.475.101,51	907.462,39
Other	602.547,64	106.638,71	-	-
<b>Total</b>	<b>9.511.484,57</b>	<b>6.235.726,60</b>	<b>4.936.781,34</b>	<b>2.757.033,86</b>

## 14. INVESTMENTS

Other investments were attributed as below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Financial Assets in fair values through profit and losses	18.745,68	18.745,68	18.745,68	18.745,68

## 15. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are mentioned below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Cash Balance	1.795.426,00	555.763,38	86.529,05	42.792,64
Bank Deposits	25.635.743,16	25.792.517,81	17.255.570,68	16.044.189,02
<b>Total</b>	<b>27.431.169,16</b>	<b>26.348.281,19</b>	<b>17.342.099,73</b>	<b>16.086.981,66</b>

Cash represents cash held by the Group and the Company and bank deposits available on demand. On the above dates there were no bank overdrafts.

## 16. SHARE CAPITAL

The share Capital of the Company amounts to Euros 7.804.071 and consists of 23.648.700 common registered shares with a nominal value of Euros 0,33 each. There are no shares of the parent company owned either by itself or through subsidiaries and affiliated companies, in the current fiscal year.

At the Annual General Meeting of June 11, 2014, an increase of the share capital was decided by capitalizing part of the dispute in the share premium reserve, by increasing the nominal value of each share by € 0.13 per share. At the same time, the Company decreased its share capital by returning cash to shareholders and reducing the nominal value of each share by € 0.11 per share. The Ministry of Development and Competitiveness has announced on 11/07/14 that the above decision has been adopted and recorded in GCR with code registration number 221 145 decision K2-2639 / 07.10.2014. The share capital amounts to 8.277.045 Euros, divided into 23.648.700 ordinary registered shares with a nominal value of Euro 0.35 each.

Reserves were formed as below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
<b>Share premium</b>	<b>19.196.751,62</b>	<b>22.271.082,62</b>	<b>19.196.751,62</b>	<b>22.271.082,62</b>
<b>Other Reserves</b>				
Regular Reserve	2.756.102,10	2.780.529,07	2.058.857,03	2.069.208,85
Specially taxed Reserves	12.288.047,98	11.663.858,83	11.896.844,98	11.273.858,83
Specially tax-free Reserves	-	-	-	-
Contingency Reserve	65.856,02	65.856,02	65.856,02	65.856,02
Differences from readjustment in the value of other assets	1.188.876,34	1.234.468,74	895.957,63	1.015.627,16
Tax-free Reserves of developmental Laws	26.096.616,31	24.553.184,82	24.734.699,92	23.214.477,37
Reserves free of income taxation	1.124,07	837.751,17	-	835.141,92
Reserves from specially taxed Revenues	68.250,20	68.250,20	68.250,20	68.250,20
<b>Total</b>	<b>42.464.873,02</b>	<b>41.203.898,85</b>	<b>39.720.465,78</b>	<b>38.542.420,35</b>

### Share premium

The share premium accrued from the issue of shares to cash, of value bigger than their nominal value, at the fiscal years 1999 and 2000.

### Regular Reserve

According to the regulations of Greek Business Legislation, at least 5% of net profits is withheld, annually, for the creation of legal reserve, which is exclusively used for equalization of possible debit balance of profit and loss account, before dividend distribution and it is only distributed at the dissolution of the Company. This withholding ceases to be compulsory, when the Legal Reserve balance reaches 1/3 of share capital.

**Specially taxed Reserves**

Specially taxed Reserves refer to undistributed earnings of which an amount of 2.410.000 euros concerns cover of owned participation in a subsidized investment plan as per 3299/04 Law, an amount of 440.000 euros concerns cover of owned participation in a subsidized investing plan of Metro 6.5, an amount of 173.859 euros concerns the proportion of undistributed earnings coming from dividend's withholding taxes of the subsidiary KLEFER SA, 822.986 euros concerns taxed reserve for distribution under the Law 4172/2013 and an amount of 8.050.000 euros which is formed in the fiscal years 2007, 2008 and 2009 concern an optional special Reserve for investment purposes.

**Specially tax-free Reserves**

Specially tax-free Reserves concern undistributed earnings of the Law 3220/03 for investment purposes of at least equal value, within the next three years from the time that it was formed. In the case of distribution, this amount will be taxed at the rate prevailing at the time of distribution.

**Contingency Reserve**

Contingency Reserve concerns undistributed, untaxed earnings and it was formed according to the provisions of the Law 1892/90, for the purpose of covering owned participation in subsidized investing plans, which are included in the provisions of this Law. In the case of distribution, this amount will be taxed at the rate prevailing at the time of distribution.

**Differences from readjustment in the value of other assets**

It concerns a Reserve which aroused from the re-estimation in the value of Real Estate (Land) at fair value, according to IAS 16.

**Tax-free Reserves of developmental Laws**

Tax-free Reserves concern undistributed earnings, which, according to developmental laws, are free of taxation, for investments which have taken place, based on the provisions of the Laws 1828/89, 1892/90, 2601/98 and 3299/04 (on the condition that there are adequate earnings, for the creation of these Reserves, remaining from the earnings balance, after the dividend distribution and their proportionate taxes). In the case of distribution, this amount will be taxed at the rate prevailing at the time of distribution.

**Reserves free of income taxation**

Reserves that are free of income taxation concern revenues from bank interests. In the case of distribution, this amount will be taxed at the rate prevailing at the time of distribution.

**Reserves from specially taxed Revenues**

Reserves from specially taxed Revenues concern revenues from interests and tax withholding has been applied in source. Beyond the prepaid taxes, these Reserves are liable to taxation, according to current tax rate, in case of their distribution.

For the above untaxed Reserves, there are not any deferred taxes to be recorded, in case they are distributed.

**17. LOANS**

The loan liabilities of the Group are based on pre-agreed and pre-set margins of interest rates, which according to the market conditions can be converted to fixed rates. As a result, the consequences of the fluctuations of the interest rates at the Income Statement and the Cash flows from operating activities of the Group are immaterial. The flexible exchange rates are calculated based on Euribor plus spread.

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
<b>Long-term</b>				
Bond loans	9.129.014,88	13.217.001,02	8.850.000,00	12.850.000,00
<b>Short-term</b>				
Short-term bank loans	8.091.398,14	8.135.589,62	4.400.000,00	3.350.000,00
<b>Total</b>	<b>17.220.413,02</b>	<b>21.352.590,64</b>	<b>13.250.000,00</b>	<b>16.200.000,00</b>

The total loans, short-term and long-term, are in euro terms and the duration of bond loans is presented in the Note 34.5.

The real interest rates are as follows:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Long-term loans	4,57%	4,93%	4,62%	4,99%
Short-term loans	4,06%	4,79%	3,67%	4,70%

The Group has approved credit limits up to 37.5 million euros from 34 million euros on December 31, 2013. The parent company on 31/12/14 has bond loans amounting to 17.2 million euros and short-term loans amounting to 0.4 million euros. The company's subsidiaries have short-term loans of 4.0 million euros.

The exposure of debt liabilities of Group to interest rate fluctuations and the conventional date of re-measurement restricts to a maximum period of 180 days for the bond loans and to 30-90 days for the short-term bank loans.

The fair value of these loans approaches their accounting value at the date of Statement of Financial Position, as the impact of discount is not material. The fair value has been estimated using cash flows, which have been discounted using an interest rate relevant to current flexible interest rates.

The interest of loans that credited to Income Statement is as follows:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Long-term loans	(715.233,01)	(624.820,47)	(703.582,15)	(614.897,92)
Short-term loans	(271.125,13)	(630.017,61)	(27.230,27)	(362.526,85)
	<b>(986.358,14)</b>	<b>(1.254.838,08)</b>	<b>(730.812,42)</b>	<b>(977.424,77)</b>

## 18. LIABILITIES FROM EMPLOYEES' TERMINATION BENEFITS

Liabilities that arise from employees' termination benefits are the following:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Present value of non-financed liabilities	1.925.661,78	1.323.172,74	1.656.273,00	1.123.661,00
Non-registered actuarial losses	17.447,00	3.542,61	-	-
<b>Liability in Statement of Financial Position</b>	<b>1.943.108,78</b>	<b>1.326.715,36</b>	<b>1.656.273,00</b>	<b>1.123.661,00</b>
<b>Alterations in net liability recognized in Statement of Financial Position</b>				
Net liability in the beginning of the year	1.326.715,36	1.463.684,19	1.123.661,00	1.247.657,00
Benefits paid	(33.703,73)	(130.563,69)	(15.871,00)	(110.477,00)
Total expense recognized in Results	184.489,81	234.739,40	133.085,00	193.726,00
Exchange rate differences	465.607,33	(241.144,54)	415.398,00	(207.245,00)
<b>Present value of liability in the end of the period</b>	<b>1.943.108,77</b>	<b>1.326.715,36</b>	<b>1.656.273,00</b>	<b>1.123.661,00</b>
Cost of current employment	104.245,60	119.122,61	78.961,00	92.988,00

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

Interest in liability	49.646,71	43.136,18	42.432,00	36.958,00
Expenses & depreciation of actuarial loss	17.447,50	3.542,61	-	-
Loss of settlement/curtailment/cease	13.150,00	68.938,00	11.692,00	63.780,00
<b>Total expense recognized in Results</b>	<b>184.489,81</b>	<b>234.739,40</b>	<b>133.085,00</b>	<b>193.726,00</b>

The assumptions based on which the actuarial plan was based, for the calculation of provision, are mentioned below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Discounting Rate	2,10%	3,83%	2,10%	3,83%
Future increases of salaries	1,50%	1,50%	1,50%	1,50%
Average future duration of working life	18,95	17,93	18,95	17,93

## 19. OTHER LONG-TERM LIABILITIES

Other long-term liabilities are formed as below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Subsidies for investments in Fixed Assets	317.004,19	348.393,47	1.523,82	1.788,90
Long-term leasing	1.099.881,71	1.140.651,80	1.099.881,71	1.140.651,80
Others	152.419,13	175.895,37	-	-
<b>Total</b>	<b>1.569.305,03</b>	<b>1.664.940,64</b>	<b>1.101.405,53</b>	<b>1.142.440,70</b>

## 20. SUPPLIERS

Dues to Suppliers are the following:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Suppliers	19.067.188,20	18.512.589,65	7.338.611,88	5.838.501,07
Checks payables	10.096.359,80	10.869.582,54	8.643.985,11	9.640.710,60
Notes payables	84.308,00	83.657,00	-	-
Inter-Company liabilities	(16.495.938,39)	(17.567.500,60)	-	-
<b>Total</b>	<b>12.751.917,61</b>	<b>11.898.328,59</b>	<b>15.982.596,99</b>	<b>15.479.211,67</b>

## 21. OTHER SHORT-TERM LIABILITIES

Other short-term liabilities are analyzed below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Various Creditors	334.392,44	151.019,68	295.464,40	106.494,80
Prepayments of customers	4.523.470,16	3.041.328,40	3.644.225,35	2.449.610,87
Dividends	10.183,97	15.132,31	10.183,97	15.132,31
Insurance Organizations	935.616,95	983.910,00	780.655,71	777.204,67
Others	612.822,49	594.417,35	86.127,64	42.482,84
Other short-term intra company liabilities	(1.901,71)	(136.408,59)	-	-
Accrued expenses	478.610,12	502.421,74	414.625,29	448.544,11
<b>Total</b>	<b>6.893.194,42</b>	<b>5.151.820,89</b>	<b>5.231.282,36</b>	<b>3.839.469,60</b>

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

## 22. PROVISIONS

The long-term and Short-term provisions are as follow:

	Short Term Provisions		Long Term Provisions	
	GROUP	COMPANY	GROUP	COMPANY
<b>01/01/2013</b>	<b>1.302.900,00</b>	<b>1.028.900,00</b>	<b>326.397,00</b>	-
Additional provisions of the year	1.060.000,00	930.000,00	-	-
Reversed not-used provisions	(41.178,00)	-	-	-
Provisions of the year that are used	(639.222,00)	(501.400,00)	-	-
<b>31/12/2013</b>	<b>1.682.500,00</b>	<b>1.457.500,00</b>	<b>326.397,00</b>	-
Additional provisions of the year	857.627,22	857.627,22	-	-
Reversed non-used provisions	(31.088,85)	-	-	-
Provisions of the year that are used	(543.175,15)	(508.264,00)	-	-
<b>31/12/2014</b>	<b>1.965.863,22</b>	<b>1.806.863,22</b>	<b>326.397,00</b>	-

## 23. SALES

Sales, excluding intercompany amounts, consist of the following figures:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Finished and semi-finished products	59.132.012,54	38.105.862,92	67.260.320,41	43.579.370,33
Commodities	29.645.869,93	52.650.765,02	4.681.981,79	28.457.612,91
Raw materials	4.007.435,79	3.362.674,34	5.938.598,01	3.527.335,86
Services	5.178.839,03	705.670,86	319.646,61	297.840,58
<b>Total</b>	<b>97.964.157,29</b>	<b>94.824.973,14</b>	<b>78.200.546,82</b>	<b>75.862.159,68</b>

## 24. EXPENSES

The expenses that are included in the Financial Statements are as follows:

	Cost of Sales	Selling Expenses	Administration Expenses	Research & Development Expenses	Total
<b>GROUP 2013</b>					
Employees' Benefits	9.517.784,84	5.993.870,38	4.207.360,68	960.576,61	<b>20.679.592,51</b>
Cost of consumption of inventories	77.957.706,77	-	-	-	<b>77.957.706,77</b>
Depreciation	1.021.492,06	606.416,41	507.051,23	196.287,57	<b>2.331.247,27</b>
Other Expenses	2.471.866,70	11.450.187,89	4.214.003,97	146.281,81	<b>18.282.340,37</b>
De-profitization of inventories	2.376,74	-	-	-	<b>2.376,74</b>
Other consolidation registrations	(28.729.817,96)	-	(442.406,07)	-	<b>(29.172.224,03)</b>
<b>Total</b>	<b>62.241.409,15</b>	<b>18.050.474,68</b>	<b>8.486.009,81</b>	<b>1.303.145,99</b>	<b>90.081.039,63</b>
<b>GROUP 2014</b>					
Employees' Benefits	9.650.398,86	7.043.683,16	4.021.247,78	877.532,69	<b>21.592.862,49</b>
Cost of consumption of inventories	83.639.212,64	-	-	-	<b>83.639.212,64</b>
Depreciation	992.165,72	592.001,41	574.996,61	161.729,45	<b>2.320.893,19</b>
Other Expenses	3.004.177,43	11.209.634,36	4.818.888,14	251.475,31	<b>19.284.175,24</b>
De-profitization of inventories	(3.817,20)	-	-	-	<b>(3.817,20)</b>
Other consolidation registrations	(33.560.899,45)	-	(767.896,91)	-	<b>(34.328.796,36)</b>
<b>Total</b>	<b>63.721.238,00</b>	<b>18.845.318,93</b>	<b>8.647.235,62</b>	<b>1.290.737,45</b>	<b>92.504.530,00</b>
<b>COMPANY 2013</b>					
Employees' Benefits	6.906.024,70	4.481.513,54	2.785.301,75	830.972,89	<b>15.003.812,88</b>

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

Cost of consumption of inventories	43.453.992,32				<b>43.453.992,32</b>
Depreciation	634.370,56	498.222,62	229.164,37	195.564,77	<b>1.557.322,32</b>
Other Expenses	1.788.263,77	8.683.630,10	2.847.407,82	136.125,58	<b>13.455.427,27</b>
<b>Total</b>	<b>52.782.651,35</b>	<b>13.663.366,26</b>	<b>5.861.873,94</b>	<b>1.162.663,24</b>	<b>73.470.554,79</b>

**COMPANY 2014**

Employees' Benefits	6.867.619,29	5.382.149,69	2.731.188,93	747.583,38	<b>15.728.541,29</b>
Cost of consumption of inventories	44.478.689,24	-	-	-	<b>44.478.689,24</b>
Depreciation	602.397,10	464.050,59	308.123,37	161.016,03	<b>1.535.587,09</b>
Other Expenses	2.197.719,28	8.692.826,16	3.253.439,30	244.803,37	<b>14.388.788,11</b>
<b>Total</b>	<b>54.146.424,91</b>	<b>14.539.026,44</b>	<b>6.292.751,60</b>	<b>1.153.402,78</b>	<b>76.131.605,73</b>

## 25. PERSONNEL EXPENSES

Payroll Costs included in Financial Statements is analyzed below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Wages and salaries	16.612.762,32	15.567.470,82	11.798.073,20	11.065.795,31
Employers' contributions	4.059.286,88	3.996.182,56	3.187.442,30	3.166.659,06
Other benefits granted to employees	861.241,72	994.680,28	685.203,07	657.127,19
Compensations due to dismissal	59.571,57	121.258,85	57.822,72	114.231,32
<b>Total payment cost</b>	<b>21.592.862,49</b>	<b>20.679.592,51</b>	<b>15.728.541,29</b>	<b>15.003.812,88</b>
Provision for employees' termination benefits	613.002,00	(883.107,40)	532.612,00	(882.581,00)
<b>Total Payment Expenses</b>	<b>22.205.864,49</b>	<b>19.796.485,11</b>	<b>16.261.153,29</b>	<b>14.121.231,88</b>

## 26. OTHER INCOME / (EXPENSES)

Other income / (expenses) are analyzed below :

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Subsidies & Revenues from various sales	385.481,73	296.885,74	165.299,47	174.212,44
Revenues from subsequent activities	2.302.163,10	1.575.106,69	2.020.845,95	1.396.208,24
Revenues from provisions of previous years	367.089,08	599.669,49	201.195,20	263.268,35
Exchange Rate differences	1.861.083,94	2.676.185,48	-	-
Insurance compensations	-	-	-	-
Other Revenues	364.268,90	254.150,16	249.946,00	199.451,42
Revenues & Expenses of previous years	(88.882,78)	(181.912,82)	(92.865,30)	(42.179,63)
<b>Total Income</b>	<b>5.191.203,97</b>	<b>5.220.084,74</b>	<b>2.544.421,32</b>	<b>1.990.960,82</b>
Other Expenses	(755.134,02)	(742.061,71)	(512.270,22)	(646.589,72)
Exchange Rate differences	(1.966.186,30)	(2.124.634,32)	-	-
Intra-Group eliminations	(767.896,91)	(442.406,07)	-	-
<b>Total Expenses</b>	<b>(3.489.217,23)</b>	<b>(3.309.102,10)</b>	<b>(512.270,22)</b>	<b>(646.589,72)</b>
<b>Total Other income</b>	<b>1.701.986,74</b>	<b>1.910.982,64</b>	<b>2.032.151,10</b>	<b>1.344.371,10</b>

## 27. FINANCIAL INCOME / (EXPENSES) (NET)

Financial income / (expenses) were formed as below:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Income from interests	346.999,35	379.680,51	245.840,46	331.976,31

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

Income from Dividends (*)	-	-	3.350.000,00	275.014,47
Other financial income	215.771,96	175.413,00	-	-
Other financial expenses	(401.564,05)	(384.420,16)	(196.480,46)	(90.669,81)
Interest expenses	(986.358,14)	(1.254.838,08)	(730.812,42)	(977.424,77)
<b>Total</b>	<b>(825.150,88)</b>	<b>(1.084.164,73)</b>	<b>2.668.547,58</b>	<b>(462.103,80)</b>

(\*) Income from dividends in 2014 are from subsidiary Klefer SA.

## 28. INCOME TAX

### 28.1 GREEK COMPANIES

According the Law 4110/2013, the income tax rate is 26% for tax years beginning on January 1, 2013 and ahead. For distributed profits, the tax rate is 10%.

For the years 2011, 2012 and 2013, the parent company and the subsidiaries Klefer and Moda Lift are subject to an audit control from Accountants as per the provisions of Article 82, paragraph 5 of Law 2238/1994 and they have received the agreed Tax Compliance Certificate without significant differences.

The parent company has not been audited by the tax authorities for years 2005 through 2010 and for these fiscal years has formed cumulative prediction for tax 957.500 euros differences. It should be noted that the audit of the aforementioned fiscal years is in progress and as a consequence, tax liabilities for unaudited fiscal years have not been finalised.

KLEFER S.A. has not been audited by the tax authorities for the use of 2010, and formed a provision for additional taxes and surcharges 95.000,00 euros, As a result, the tax liabilities for the unaudited fiscal years have not been finalised.

The subsidiary MODA LIFT S.A. has not been audited by the tax authorities, and more specifically for the years 2007 till 2010, for which years there is no provision since the company operated at a loss. Consequently, the tax liabilities for the years have not been finalised.

The Group's management believes that apart from the provisions, additional taxes that may arise will not have a significant effect on the equity, results and cash flows of the Group and the Company.

### 28.2 FOREIGN COMPANIES

The corporate taxes at profits and the taxes at distributed of the subsidiary companies abroad are analyzed as follows:

	<b>Corporate Tax</b>	<b>Tax at distributed</b>
KLEEMANN ASANSOR San. Ve Tic As	20%	15%
KLEEMANN LIFTOVI D.o.o.	15%	5%
KLEEMANN LIFT RO S.R.L.	16%	10%
HONG KONG ELEVATOR SYSTEMS LIMITED	0%	0%
KLEEMANN LIFTS U.K. LTD	Scaling from 20% till 21%	0%
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	12.5%	0%
KUNSHAN HK ELEVATOR SYSTEMS LTD	25%	5%
KLEEMANN LIFTS RUS	20%	Scaling from 0% to 9%

It must be noted, that Turkey and Romania respectively do not carry out regular audits by tax authorities, which have the right to audit the Company's books for a specified period, only where appropriate or at random. On this basis, KLEEMANN ASANSOR SA based in Turkey, has been audited for year 2005 randomly and for tax purposes without no particular violations. Regarding the Romanian company KLEEMANN LIFT RO S.R.L., as noted above there is no regular audit. Therefore, the term "unaudited by tax authorities fiscal year" does not exist. For the Serbian subsidiary KLEEMANN LIFTOVI Doo, the unaudited by tax authorities fiscal years are from 2007 to 2014.

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

### 28.3 PROVISION OF INCOME TAX

The income tax burdened the financial results is as follows:

	GROUP		COMPANY	
	1 January to		1 January to	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Current income Tax	817.130,74	2.750.672,72	8.496,44	1.829.192,34
Tax on previous years	46.842,33	248.906,24	46.842,33	248.906,24
Tax Provisions for unaudited years	-	430.000,00	-	430.000,00
Deferred Tax	894.670,15	107.616,29	839.134,90	97.654,10
<b>Total</b>	<b>1.758.643,22</b>	<b>3.537.195,25</b>	<b>894.473,67</b>	<b>2.605.752,68</b>

The tax basis has been increased by the non-deducted expenses and the presumable accounting differences of tax audit. The tax of profits of the Group and the Company, differs from the notional amount that would have accrued using the weighted average tax rate, on profits. Additionally, the real tax rate for the Group, is formed based on the different tax factors applied at the countries that the Group is activated.

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
<b>Agreement of Real Tax Rate</b>				
<b>Earnings before taxes</b>	6.336.463,15	5.570.751,43	6.769.639,77	3.274.872,19
Tax rate	26,00%	26,00%	26,00%	26,00%
<b>Theoretical Tax based on tax rate in force</b>	<b>1.647.480,42</b>	<b>1.448.395,37</b>	<b>1.760.106,34</b>	<b>851.466,77</b>
Plus/(Minus):				
Impact of foreign tax Rates	937.777,51	266.695,33	-	-
Tax on tax permanent differences	107.258,89	630.855,22	24.929,81	552.546,83
Tax on Loss	13.958,09	(10.333,44)	-	-
Tax on Tax-free Revenues	(759.830,89)	(199.268,65)	(740.512,94)	(187.200,00)
Impact of change of future tax rate and tax readjustment of fixed assets	5.720,57	715.237,55	-	708.816,96
Extraordinary tax contribution on profits	-	1.557,17	-	-
Differences of tax audit	-	248.906,24	-	248.906,24
Provisions of unaudited fiscal years	-	430.000,00	-	430.000,00
Tax on properties	(31.233,95)	-	-	-
Tax corresponding to other adjustments	(162.487,42)	5.150,46	(150.049,54)	1.215,88
<b>Real tax encumbrance</b>	<b>1.758.643,22</b>	<b>3.537.195,25</b>	<b>894.473,67</b>	<b>2.605.752,68</b>
Real tax encumbrance Rate	27,8%	63,5%	13,2%	79,6%

### 28.4 CURRENT TAX LIABILITIES

Current tax liabilities are analysed as following:

	GROUP		COMPANY	
	1 January to		1 January to	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Income tax	718.970,96	2.740.809,59	8.496,44	1.829.192,34
Prepayment of Income tax	(99.176,00)	(206.483,00)	-	-
V.A.T.	545.723,98	280.794,85	-	-
Tax on personnel wages	237.165,45	157.451,55	164.206,88	104.283,51
Other taxes	(316.092,23)	192.553,50	97.914,50	335.634,39
<b>Total</b>	<b>1.086.592,16</b>	<b>3.165.126,49</b>	<b>270.617,82</b>	<b>2.269.110,24</b>

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

## 29. CASH FLOWS FROM OPERATING ACTIVITIES

Cash generated from operations, which is included in cash flows statement, is analyzed in the table below:

	GROUP		COMPANY	
	From 1 January to		From 1 January to	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
<b>Profit/ (loss) of the year</b>	<b>6.336.463,15</b>	<b>5.570.751,43</b>	<b>6.769.639,77</b>	<b>3.274.872,19</b>
<b>Adjustments for:</b>				
Depreciation	2.357.167,43	2.331.715,48	1.578.072,43	1.557.322,32
Impairment of tangible and intangible non-current assets	70.718,16	190.596,58	66.966,88	211.272,73
Increase in provisions	2.494.251,57	4.283.915,48	1.745.723,81	2.638.100,78
Increase / (decrease) in the liability for employees' termination benefits	613.002,00	(124.522,40)	532.612,00	(123.996,00)
Exchange rate differences	530.905,40	(1.601.041,88)	-	-
Tax audit differences	(69.656,37)	8.288,85	-	-
Losses from sale of Fixed Assets	7.808,43	8.079,70	710,78	602,79
(Profits) / losses from sale of Participation & Securities	-	-	-	-
Interest Expenses	1.167.819,29	1.345.507,84	927.292,88	1.068.094,58
Income from Dividends and interest	(318.438,93)	(353.256,15)	(3.595.840,46)	(606.990,78)
Subsidies for Fixed Assets of the period	(31.389,28)	(33.132,93)	(265,08)	(265,08)
	<b>13.158.650,85</b>	<b>11.626.902,00</b>	<b>8.024.913,01</b>	<b>8.019.013,53</b>
<b>Changes in operating items</b>				
(Increase) / Decrease of Inventories	(2.445.036,76)	(1.011.799,22)	(1.923.855,17)	(624.430,49)
(Increase) / Decrease of Receivables	5.531.600,07	2.168.751,63	2.317.593,46	2.709.279,36
Increase / (decrease) of Liabilities	3.252.735,05	(871.506,17)	2.850.726,30	(1.038.713,24)
	<b>6.339.298,36</b>	<b>285.446,24</b>	<b>3.244.464,59</b>	<b>1.046.135,63</b>
<b>Cash flows from operating activities</b>	<b>19.497.949,21</b>	<b>11.912.348,24</b>	<b>11.269.377,60</b>	<b>9.065.149,16</b>

## 30. DIVIDENDS

Pursuant to Greek Legislation, companies are obligated to distribute to their shareholders a dividend equal to 35% of the profits that arise from the published financial statements after the relative income tax and statutory reserve is deducted. In spite of the above, companies may not distribute dividends following the agreement of their shareholders.

A dividend, which is lower than 35% of profit after taxes can be announced and be paid, with the approval of 70% of shareholders. Following the unanimous agreement of its shareholders, it is not necessary for the Company to announce a dividend.

## 31. EARNINGS PER SHARE

Basic Earnings per share are calculated by dividing net profit, attributable to shareholders of the Parent Company, with the weighted average number of common shares, in circulation, during the year, excluding the owned common shares that were purchased by the Company.

Earnings per share are analysed in euros as follows:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Earnings attributed to shareholders of Parent Company	<b>3.688.332,01</b>	<b>884.354,31</b>	<b>5.875.166,10</b>	<b>669.119,51</b>
Weighted average number of shares (in thousands)	23.648.700	23.648.700	23.648.700	23.648.700
<b>Basic Earnings per share</b>	<b>0,1560</b>	<b>0,0374</b>	<b>0,2484</b>	<b>0,0283</b>

## 32. COMMITMENTS, CONTINGENT LIABILITIES AND RECEIVABLES

### 32.1 COMMITMENTS

Operating leases concern building and automobile leases. According to the specific contracts, the Group is obliged to fulfil the duration of the lease, as this is determined by every contract. On a different occasion, it will be encumbered with the relevant clauses for premature cease.

Operating leasing is analysed as follows:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Between 1 to 5 years	535.131,18	488.574,13	369.262,66	389.047,41
5 years +	26.798,37	53.537,11	-	-
	<b>561.929,55</b>	<b>542.111,24</b>	<b>369.262,66</b>	<b>389.047,41</b>

### 32.2 CONTINGENT LIABILITIES / RECEIVABLES

The Group has potential liabilities in relation with banks, other guarantees and other issues that arise in the framework of its ordinary activity. The Group does not expect to be encumbered significantly by the potential liabilities, nor additional payments, after the date of drawing the specific Financial Statements.

There are no licensed securities against the bank loans that have been granted to the Company by credit institutions. The company provides financial guarantees to its subsidiaries for bank loans, which on December 31, 2014 amounted to 0.8 million euros guarantee for MODA LIFT S.A. and 2.8 million euros guarantee for KLEEMANN ASANSOR S.A..

On December 31, 2014 the granted letters of guarantee from the Group amounted to 979.8 thous euros to suppliers, and 469.9 thous euros to the Greek State, whereas on December 31, 2013 was 77.4 thous euros and 489.9 thous euros to suppliers, to the Greek State and 1.4 thous euros to clients.

There are no unsettled judicial and arbitral cases or contingent liabilities, which may cause significant consequences on the financial status of both the Group and Company.

## 33. TRANSACTIONS WITH AFFILIATED ENTITIES

The Company, its subsidiaries, its associate companies, Management with the highest Officials and their direct relatives are considered to be the affiliated parties of the Group. Affiliated parties concern companies with common ownership status and/or Management, with the Company and Companies that are related with it.

The Company purchases goods (mainly elevator doors) and services from affiliated parties, while it offers and sells services and goods (mainly traded commodities and products) to them. All the above transactions are being done on cost basis, plus profit.

The transactions with affiliated entities are presented in the following table:

COMPANY	Purchases - Expenses		Sales - Revenues	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Group Companies	11.344.641,10	10.998.890,44	17.893.295,73	13.089.298,04
B.o.D Members.	304.100,00	410.500,00	1.639,64	1.182,33
Highest Officials	475.582,55	616.745,39	4.862,26	3.556,86
Affiliated Companies	811.191,76	858.035,73	557.948,44	455.912,67
<b>Total</b>	<b>12.935.515,41</b>	<b>12.884.171,56</b>	<b>18.457.746,07</b>	<b>13.549.949,90</b>
<b>GROUP</b>				
B.o.D Members.	378.005,00	437.170,36	1.639,64	1.182,33

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

Highest Officials	923.340,23	1.142.883,73	4.862,26	3.876,37
Affiliated Companies	2.836.925,68	4.037.019,24	1.392.254,56	1.201.146,12
<b>Total</b>	<b>4.138.270,91</b>	<b>5.617.073,33</b>	<b>1.398.756,46</b>	<b>1.206.204,82</b>

COMPANY	Liabilities		Receivables	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
KLEFER S.A.	5.249.887,94	6.418.684,92	27.864,48	-
KLEEMANN ASANSOR San. Ve Tic As	-	46.641,53	2.322.799,29	2.472.984,80
KLEEMANN LIFTOVI D.o.o.	402.987,63	164.696,77	1.535.377,03	1.481.667,34
KLEEMANN LIFT RO SRL	7.080,00	64.260,00	828.088,81	905.547,30
MODA LIFT S.A.	48.658,58	-	1.669.087,61	1.106.539,10
KUNSHAN HK ELEVATOR SYSTEMS	4.921,90	-	232.839,14	272.344,32
KLEEMANN LIFTS U.K. LTD	156.282,29	(3.220,75)	2.378.530,12	2.066.735,15
KLEEMANN INTERNATIONAL HOLDINGS LTD	-	-	-	-
KLEEMANN LIFTS RUS	-	-	50.900,84	341.088,42
HONG KONG ELEVATOR SYSTEMS	-	-	1.901,71	1.901,71
B.o.D Members	-	-	314,46	74,30
Highest Officials	-	-	4.059,35	3.922,50
Affiliated Companies	-	-	-	-
AMETAL (ex YAPILIFT)	(112.262,93)	145.047,60	-	-
TECHNOLAMA	-	-	0,04	0,04
CITY LIFT	-	-	952,85	43.048,00
SKY LIFT	-	4.555,92	461.413,27	840.316,77
<b>Total</b>	<b>5.757.555,41</b>	<b>6.840.665,99</b>	<b>9.514.129,00</b>	<b>9.536.169,75</b>
<b>GROUP</b>				
B.o.D Members	-	-	314,46	74,30
Highest Officials	-	-	4.059,35	3.922,50
Affiliated Companies:	-	-	4.059,35	3.922,50
AMETAL (ex YAPILIFT)	(112.262,93)	145.047,60	404.857,00	614.608,28
TECHNOLAMA	256.686,76	480.253,87	0,37	0,37
CITY LIFT	-	-	952,85	43.048,00
SKY LIFT	-	5.392,02	465.101,63	841.396,42
<b>Total</b>	<b>144.423,83</b>	<b>630.693,49</b>	<b>875.285,66</b>	<b>1.503.049,87</b>

The Board of Directors of the Company is consisted of the following:

1. Nikolaos K. Koukountzos, Chairman & Executive Member
2. Menelaos K. Koukountzos, Vice President & Executive Member
3. Konstantinos N. Koukountzos, Managing Director & Executive Member
4. Nikolaos N. Koukountzos, Deputy Managing Director, General Manager & Executive Member
5. Stergios N. Georgalis, independent, non executive member
6. Maria D. Karadedolgou, non executive member
7. Ziogas T. Vasilios, independent, non executive member

According to the Board of Directors' decision on 11.06.2014, which was validated at the Annual General Meeting, the members of the Board have been re-elected and their term will expire on June 30, 2019.

The total rewards that have been paid to executive and non-executive members of the Board of Directors, during 2014 come up to 281.296,00 euros and 16.744,00 euros, respectively.

## 34. FINANCIAL RISK MANAGEMENT

### 34.1 GENERAL

The Group's activities expose it to a variety of financial risks:

- Credit risk
- Liquidity risk
- Market risk

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these consolidated financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework.

The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group Internal Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Group Audit Committee is assisted in its oversight role by Internal Audit, Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

**34.2 CREDIT RISK**

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment securities.

***Trade and other receivables***

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Group's customer base, including the default risk of the industry and country in which customers operate, have less of an influence on credit risk. The Group has no significant credit risk concentrations, while the sales mainly occur by clients with low receiving risk, it has been contracted a security of credits for sales abroad and there is a huge dispersion of balances, since there is no customer with a percentage highxiler than 5% of the total revenues of the Group. In addition, geographically there is no concentration of credit risk, except from Greece, where in the current unfavourable economic reality liquidity problems are created, affecting our customers fulfilment of receivables.

The Group has an established Finance and Sales Department in order to exercise a credit policy under which each customer, both current customers and new, is analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes the level of receivables and sales, as well as the investigation of bank references, when available.

In monitoring customer credit risk, customers are grouped according to their credit characteristics, geographic location, aging profile, maturity and existence of previous financial difficulties.

The majority of traded goods (90%) are sold subject to retention of title clauses so that in the event of non-payment, the Group may have a secured claim. The Group does not require collateral in respect of trade and other receivables.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables and investments. The main components of this allowance a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. In any case, there is a continuous control of the creditworthiness of the big customers and by this way, the exposure to risk is limited, taking care of existing enough insurance limits at the big customers.

At December 31<sup>st</sup> 2014 it is estimated that there is not an essential credit risk, which is not already covered using insurance terms as a credit guarantee or by a provision of doubtful receivable.

For risk minimization in cash and cash equivalents, the Group transacts only with established financial institutes, of high credit level, of high credit graduation.

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**
**Cash**

Potential credit risk exposure arising from cash and cash equivalents. In such cases, the risk may arise from the counterparty's inability to meet its obligations to the Group. To minimize this credit risk, the Group sets limits on the amount of credit exposure to any one financial institution. Also, regarding deposit products, the Group only transacts with financial institutions of high credit standing.

**Exposure to credit risk**

The book value of the financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Financial assets at fair value through profit or loss	18.745,68	18.745,68	18.745,68	18.745,68
Receivables	30.339.304,48	41.190.712,00	27.908.348,36	34.152.908,02
Other receivables	9.511.484,57	6.235.726,60	4.936.781,34	2.757.033,86
Cash and cash equivalents	27.431.169,16	26.348.281,19	17.342.099,73	16.086.981,66
	<b>67.300.703,89</b>	<b>73.793.465,47</b>	<b>50.205.975,11</b>	<b>53.015.669,22</b>

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Domestic	11.523.795,34	16.036.232,30	13.079.629,53	17.043.103,55
European Union	4.695.130,94	6.006.658,32	5.302.760,30	5.712.641,05
Other countries	14.120.378,20	19.147.821,38	9.525.958,53	11.397.163,42
	<b>30.339.304,48</b>	<b>41.190.712,00</b>	<b>27.908.348,36</b>	<b>34.152.908,02</b>

**Aging of trade receivables**

The aging of trade receivables is calculated by the number of days since the invoice date at the date of the statement of Financial Position

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
0 days	961.974,21	1.011.799,79	-	-
1-45 days	13.347.013,89	18.152.593,79	9.200.052,59	10.346.335,42
45-90 days	5.875.561,45	5.220.056,49	4.512.660,90	4.104.473,82
91-150 days	3.047.700,99	4.427.460,39	3.025.712,14	3.349.105,44
150+ days	7.107.053,94	12.378.801,54	11.169.922,73	16.352.993,34
	<b>30.339.304,48</b>	<b>41.190.712,00</b>	<b>27.908.348,36</b>	<b>34.152.908,02</b>

The movement of the provision for doubtful debtors during the year was as follows.

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Balance at 1 January	18.505.015,21	14.732.697,25	15.813.232,12	12.985.291,72
Minus: Delete of receivables	(1.058.175,84)	(494.840,66)	(739.780,11)	(373.293,54)
Add: Provision of the period	3.611.370,36	4.267.158,62	2.509.767,48	3.201.233,94
Balance at 31 December	<b>21.058.209,73</b>	<b>18.505.015,21</b>	<b>17.583.219,49</b>	<b>15.813.232,12</b>

**34.3 LIQUIDITY RISK**

Liquidity risk is the risk that the Group will not be able to meet its obligations as they fall due. The Group's approach to managing liquidity is to ensure, in any case, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

Prudent liquidity management is achieved by the appropriate combination of liquid assets and approved bank credit limits. The unused but approved bank credit limits of the Group, are adequate to confront any potential shortage in cash equivalents.

Typically, the Group ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 30 days at least, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

On 31.12.2014, it is estimated that there is not any essential liquidity risk, which is not covered by the Group's cash or approved bank credit limits. The long-term loan of the Group and the Company is presented at its fair value, because the interest rates do not differ significantly. The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

<b>GROUP</b>	<b>31 December 2014</b>					
	<b>Contractual cash flows</b>	<b>6 months or less</b>	<b>6-12 months</b>	<b>1-2 years</b>	<b>2-5 years</b>	<b>More than 5 years</b>
Unsecured bank loans	18.304.177,77	1.304.983,14	2.284.350,32	8.550.524,07	6.164.320,23	-
Finance lease liabilities	-	-	-	-	-	-
Trade and other payables	23.718.486,82	23.718.486,82	-	-	-	-
Bank overdraft	6.539.001,62	6.587.621,86	48.620,24	-	-	-
<b>Total</b>	<b>48.561.666,21</b>	<b>31.611.091,82</b>	<b>2.332.970,56</b>	<b>8.550.524,07</b>	<b>6.164.320,23</b>	<b>-</b>

<b>GROUP</b>	<b>31 December 2013</b>					
	<b>Contractual cash flows</b>	<b>6 months or less</b>	<b>6-12 months</b>	<b>1-2 years</b>	<b>2-5 years</b>	<b>More than 5 years</b>
Unsecured bank loans	18.530.357,34	1.388.579,11	2.329.693,44	8.550.524,07	6.261.560,71	-
Finance lease liabilities	-	-	-	-	-	-
Trade and other payables	22.582.745,80	22.582.745,80	-	-	-	-
Bank overdraft	8.050.000,00	8.098.620,24	24.310,12	-	-	-
<b>Total</b>	<b>49.163.103,14</b>	<b>32.069.945,15</b>	<b>2.354.003,56</b>	<b>8.550.524,07</b>	<b>6.261.560,71</b>	<b>-</b>

<b>COMPANY</b>	<b>31 December 2014</b>					
	<b>Contractual cash flows</b>	<b>6 months or less</b>	<b>6-12 months</b>	<b>1-2 years</b>	<b>2-5 years</b>	<b>More than 5 years</b>
Unsecured bank loans	18.012.456,41	1.304.983,14	2.284.350,32	8.356.043,11	6.067.079,83	-
Finance lease liabilities	-	-	-	-	-	-
Trade and other payables	15.982.596,99	15.982.596,99	-	-	-	-
Bank overdraft	2.935.589,62	2.935.589,62	-	-	-	-
<b>Total</b>	<b>36.930.643,02</b>	<b>20.223.169,75</b>	<b>2.284.350,32</b>	<b>8.356.043,11</b>	<b>6.067.079,83</b>	<b>-</b>

<b>COMPANY</b>	<b>31 December 2013</b>					
	<b>Contractual cash flows</b>	<b>6 months or less</b>	<b>6-12 months</b>	<b>1-2 years</b>	<b>2-5 years</b>	<b>More than 5 years</b>
Unsecured bank loans	18.141.395,50	1.388.579,11	2.329.693,44	8.356.043,11	6.067.079,83	-
Finance lease liabilities	-	-	-	-	-	-
Trade and other payables	15.564.476,19	15.564.476,19	-	-	-	-
Bank overdraft	3.350.000,00	3.350.000,00	-	-	-	-
<b>Total</b>	<b>37.055.871,69</b>	<b>20.303.055,30</b>	<b>2.329.693,44</b>	<b>8.356.043,11</b>	<b>6.067.079,83</b>	<b>-</b>

The Management's judgment is that there is no liquidity risk.

### 34.4 MARKET RISK

Market risk is defined as the risk associated with changes in the rate of growth of construction activities as well as with changes in market prices of materials, in foreign exchange rates, interest rates and equity prices, to affect the Group's financial results or the value of its financial assets. It also includes the price of steel which is the main raw material (commodity). Its price is affected by the supply, the demand and the level of reserves in a global perspective. The objective of market risk management is to manage and control market risk exposures within acceptable limits, while optimizing the return. The exposure of economic results of the Group to the above risks is low.

#### ***Currency risk***

The exposure of the Group in foreign exchange risks mainly derives from existing or expected cash flows in foreign currency (imports/exports), as well as investments abroad. This risk is confronted in the framework of approved policies. The Group operates mainly in Europe and, therefore, the majority of its transactions is based on Euros, while the operation that takes place apart from Europe is based on Euro clause, and therefore the exchange rate risk is minimized. Most of the exchange rate differences of the Group accrue from Turkey due to the strong activity of the Group and the high volatility of the exchange rate of Euro - Turkish lira. In order to have a further decrease of the currency risk, the Group has started hedging with forward contracts, ensuring a stable exchange rate between Euros and Turkish Lira.

At the beginning of the hedging transactions the company has stated this as a hedging of cash flow risk and presented its intention for the start of the hedging transaction. The start of contract was done in the current fiscal year and the open position is expected to be in early 2015. The valuation of the open position in 31.12.2014 resulted in a loss of approximately 100 thous. euros, which aggravated the income statement in the account gains / (losses) from foreign exchange rate differences.

The Group operates mainly in Europe and, therefore, the majority of its transactions is based on Euros. In addition, the operation that takes place apart from Europe is based on Euro clause, and therefore the exchange rate risk is minimized.

The following table shows the exchange rates between the euro and the currencies of countries operating subsidiaries.

<b>Exchange rate Euro/</b>	<b>Country</b>	<b>Exchange rate 31.12.2014</b>	<b>Average exchange rate 2014</b>
Serbian Dinar	Serbia	120,9583	118,0061
Turkish Lira	Turkey	2,8320	2,9042
Romanian Lei	Romania	4,4828	4,4385
UK Sterling	England	0,7789	0,8164
Chinese RMB	China	7,5358	8,1543
HK Dollar	Hong Kong	9,4170	10,2462
Ruble	Russia	72,3370	51,9326

All the Group's loans have been made in euros and therefore are not exposed to exchange rate risk.

#### ***Interest rate risk***

The loan liabilities of the Group are based on pre-agreed and pre-set margins of interest, which according to the market conditions, may be changed into fixed. Group's policy is to observe the trends of the interests and the duration of the financial needs and according to the existing conditions, the Group determines the relation between long-term and short-term bank loans.

The Group's policy is to continuously observe the tendency of the interest rates, as well as the duration of the financial needs. According to the current conditions, the Group determines the relation between long-term and short-term bank loans. The loan liabilities of Group are on a flexible rate basis, which can be maintain flexible or convert to fixed rate, according to market conditions. The flexible exchange rates are calculated based on Euribor plus spread.

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

The Group does not maintain commodity contracts, except from those required for the cover of needs using and selling. These contracts are not settled out by netting. Moreover, the Group has no exposure to bonds and treasury bills.

The Parent Company operates in a corporate environment characterized by volatility concerning the interest rates, prices of raw materials and energy, the sensitivity analysis of which shows the following:

Amounts in thous. €	Earnings Before Tax	Change in Profit in thous. €	Change in Equity in thous. €
Reported Earnings 2014	6.770	0	0
+5 % in lending rates	6.051	-719	-719
-0,5% in lending rates	6.842	72	72
5% increase in cost of raw material	4.519	-2.251	-2.251
5% decrease in cost of raw material	9.020	2.251	2.251
10% increase in energy prices	6.405	-365	-365
10% decrease in energy prices	7.135	365	365

**Fair values**
***Fair values versus carrying amounts***

The fair values of financial assets and liabilities, together with the carrying amount shown in the Statement of Financial Position, are as follows:

<b>GROUP</b>	<b>31.12.2014</b>		<b>31.12.2013</b>	
	<b>Carrying amount</b>	<b>Fair value</b>	<b>Carrying amount</b>	<b>Fair value</b>
<b><i>Financial assets</i></b>				
Receivables	30.339.304,48	30.339.304,48	41.190.712,00	41.190.712,00
Other long term receivables	7.856.613,69	7.856.613,69	8.039.218,24	8.039.218,24
Cash and cash equivalents	27.431.169,16	27.431.169,16	26.348.281,19	26.348.281,19
<b><i>Financial liabilities</i></b>				
Long term loans	9.129.014,88	9.129.014,88	13.217.001,02	13.217.001,02
Short term loans	8.091.398,14	8.091.398,14	8.135.589,62	8.135.589,62
Other long term liabilities	1.569.305,03	1.569.305,03	1.664.940,64	1.664.940,64
Suppliers and other liabilities	12.751.917,61	12.751.917,61	11.898.328,59	11.898.328,59
<b>COMPANY</b>				
<b><i>Financial assets</i></b>				
Investments	11.370.769,00	11.370.769,00	9.627.948,87	9.627.948,87
Receivables	27.908.348,36	27.908.348,36	34.152.908,02	34.152.908,02
Other long term receivables	7.396.548,90	7.396.548,90	7.447.629,23	7.447.629,23
Cash and cash equivalents	17.342.099,73	17.342.099,73	16.086.981,66	16.086.981,66
<b><i>Financial liabilities</i></b>				
Long term loans	8.850.000,00	8.850.000,00	12.850.000,00	12.850.000,00
Short term loans	4.400.000,00	4.400.000,00	3.350.000,00	3.350.000,00
Other long term liabilities	1.101.405,53	1.101.405,53	1.142.440,70	1.142.440,70
Suppliers and other liabilities	15.982.596,99	15.982.596,99	15.479.211,67	15.479.211,67

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

The Group adopted the amended IFRS 7 "Financial Instruments: Disclosures". The revised text requires additional disclosures about fair value of financial instruments recorded at fair value in three level hierarchy.

***Fair value hierarchy***

In particular, the Group classifies its financial instruments in the following three levels, depending on the quality of the data used to estimate fair value:

- Level 1: quoted prices in active markets for identical assets or liabilities
- Level 2: these are data that are directly or indirectly identifiable and concern elements to be evaluated (this category excludes items of level 1)
- Level 3: data that is derived from estimates of the business itself as there are no identifiable data in the market

During the year there were no transfers between Level 1 and Level 2 and no transfers into and out of Level 3 for the measurement of fair value.

The amounts disclosed in the financial statements for cash, trade and other receivables, as well as trade and other payables and short term borrowings, approximate their respective fair values due to their short maturity. The fair value of long-term loans is almost the same as the accounting value, as the loans are in local currency and interest at a floating rate.

The financial instruments of the Group and of the Company that are measured at fair value are classified as follows:

	Group		Company		Fair Value hierarchy
	31/12/2014	31/12/2013	31/12/2014	31/12/2013	
<b>Financial Assets</b>					
Investments	18.745,68	18.745,68	18.745,68	18.745,68	Level 2

**34.4 CAPITAL MANAGEMENT**

Regarding the Company's capital management strategy, the Management seeks to ensure its ability to continue its activities (going - concern). This is achieved by maintaining healthy capital ratios in order to support the Group's activities and maximize shareholder value.

For the purpose of capital management, the Group monitors the ratio "Net Debt to Total Equity". As net debt, the Group defines total interest bearing borrowings minus cash and cash equivalents .

For the years 2014 and 2013, this ratio is analysed as follows:

	Group		Company	
	31/12/2014	31/12/2013	31/12/2014	31/12/2013
Long-term debt	9.129.014,88	13.217.001,02	8.850.000,00	12.850.000,00
Short-term debt	8.091.398,14	8.135.589,62	4.400.000,00	3.350.000,00
Minus: Cash and cash equivalents	27.834.739,16	(26.348.281,19)	17.342.099,73	(16.086.981,66)
<b>Net Debt</b>	<b>(10.210.756,14)</b>	<b>(4.995.690,55)</b>	<b>(4.092.099,73)</b>	<b>113.018,34</b>
Equity	90.029.579,78	91.562.927,77	75.535.290,16	72.743.301,68
<b>Net Debt / Equity</b>	<b>(0,11)</b>	<b>(0,05)</b>	<b>(0,05)</b>	<b>0,00</b>

**35. BORROWING COST**

The Group and the Company have adopted and applied the Amendment of IAS 23 according to which, it is mandatory to capitalize the borrowing cost that concerns directly the acquisition, construction or manufacture of a fixed asset.

### 36. EXISTENT REAL ENCUMBRANCES

There are not real or other encumbrances on the Group's Fixed Assets.

### 37. EVENTS AFTER THE BALANCE SHEET DATE

On January 09, 2015 the parent company decided to transfer the amount of 3.000.000,00 euros and 1.000.000,00 euros to its subsidiaries in England and Hong Kong, KLEEMANN LIFTS UK LTD and HONG KONG ELEVATOR SYSTEMS LIMITED respectively, to be used in the future for a share capital increase in order to fund new investments.

On January 30, 2015, as part of the Group's restructuring, Kleemann International Holdings transferred 100% of its shareholding of Kleemann Lifts UK to Kleemann Hellas SA.

On February 04, 2015, the Extraordinary General Meeting was held, where it was decided among others to increase the share capital through capitalization of part of the share premium amounting to approximately 4,0 million euros, with an increase of the nominal value of each share by 0,17 euros. At the same time, it was decided to reduce the share capital and return to shareholders cash of approximately 4,0 million euros by reducing the nominal value by 0,17 euros.

On March 11, 2015, the parent company decided to transfer the amount of 1.500.000,00 euros to the subsidiary company of Hong Kong, HONG KONG ELEVATOR SYSTEMS LIMITED, to be used in the future for a share capital increase in order to fund new investments.

On March 17, 2015, the parent company decided a merger with its 100% subsidiary MODA LIFT ABEE, which will be absorbed by the parent company.

There are no other important events, which affect the financial status and results of the Group and the Company, occurring after 31 December 2014.

#### Kilkis 27<sup>th</sup> of March 2015

President of the Board of Directors	Vice President of the Board of Directors	Managing Director	Deputy Managing Director & General Manager	Group Chief Financial Officer	Parent Company Chief Financial Officer
Nikolaos K. Koukountzos	Menelaos K. Koukountzos	Konstantinos N. Koukountzos	Nikolaos N. Koukountzos	Aristides N. Zervas	Christos N. Petrides

**FINANCIAL FIGURES AND INFORMATION FROM 1st JANUARY TO 31st  
DECEMBER 2014**

**KLEEMANN HELLAS S.A.**

Registration Number: 10920/06/B/86/40

Head Offices: Industrial Area Stavrochori, Kilkis

(published according to L. 2190/20, article 135 for companies that prepare annual financial statements, consolidated and non-consolidated, according to IFRS)

The financial data and information contained below is only for general information purposes regarding the financial position and results of KLEEMANN HELLAS S.A. Therefore, we recommend the users, before making any investment decision or proceeding to any transaction with the Company, to obtain the necessary information from the Company's website, where the financial statements are available in accordance with International Financial Reporting Standards, together with the auditors' report, are presented.

Observing Authority

**Ministry of Finance, Competiveness and Shipping.**

**G.G.E.,S.A., Conviction Department**

Company Web Site:

[www.kleemann.gr](http://www.kleemann.gr)

Board of Directors Composition

**President:** Nikolaos K. Koukountzos, **Vice-President:** Menelaos K. Koukountzos, **Managing Director:** Konstantinos N. Koukountzos, Deputy Managing Director, **General Manager:** Nikolaos N. Koukountzos, **Non – executive member:** Maria D Karadedoglou, **Independent non – executive members:** Stergios N. Georgalis, Vasilios T. Ziogas

Date of approval of annual  
Financial Statements

**27<sup>th</sup> of March 2015**

Certified Auditor Accountant:

**Sotiris A. Konstantinou (AM SOEL 13671)**

Certified Auditors' Company

**Grant Thornton (AM SOEL 127)**

Type of Auditing Report:

**Unqualified opinion**

**1.1 STATEMENT OF FINANCIAL POSITION (consolidated and non-consolidated)**

*Amounts expressed in thousands Euros*

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
<b>ASSETS</b>				
Tangible Assets for own use	31.885	32.587	24.827	25.786
Investment Property	1.595	378	1.519	297
Intangible Assets	1.022	890	962	749
Other Non -Current Assets	9.286	10.228	20.050	19.048
Inventories	22.798	20.348	17.270	15.359
Trade Receivables	30.339	41.191	27.908	34.153
Other Current Assets	36.962	32.603	22.298	18.863
<b>TOTAL ASSETS</b>	<b>133.887</b>	<b>138.225</b>	<b>114.834</b>	<b>114.255</b>
<b>EQUITY AND LIABILITIES</b>				
Share Capital	8.277	7.804	8.277	7.804
Other Equity	72.935	72.558	67.258	64.939
Equity attributable to the equity holders of the Parent (a)	81.212	80.362	75.535	72.743
Non-controlling Interest (b)	8.818	11.201	-	-
Total Equity (c) = (a) + (b)	90.030	91.563	75.535	72.743
Long-term borrowings	9.129	13.217	8.850	12.850
Provisions / Other Long – Term Liabilities	3.939	3.412	2.758	2.266
Short term liabilities	8.091	8.136	4.400	3.350
Other short - term Liabilities	22.698	21.897	23.291	23.046
Total Liabilities (d)	43.857	46.662	39.299	41.512
<b>TOTAL EQUITY &amp; LIABILITIES (c) + (d)</b>	<b>133.887</b>	<b>138.225</b>	<b>114.834</b>	<b>114.255</b>

(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)

**1.2 STATEMENT OF TOTAL COMPREHENSIVE INCOME (consolidated and non-consolidated)**

Amounts expressed in thousands Euros.

	GROUP Continuing operation		COMPANY Continuing operation	
	01.01- 31.12.2014	01.01- 31.12.2013	01.01- 31.12. 2014	01.01- 31.12.2013
<b>Revenues</b>	<b>97.964</b>	<b>94.825</b>	<b>78.201</b>	<b>75.862</b>
<b>Gross Profit</b>	<b>34.243</b>	<b>32.584</b>	<b>24.054</b>	<b>23.080</b>
<b>Profit before tax, financial and investing results</b>	<b>7.162</b>	<b>6.655</b>	<b>4.101</b>	<b>3.736</b>
<b>Profit (losses) before tax</b>	<b>6.336</b>	<b>5.571</b>	<b>6.770</b>	<b>3.275</b>
<b>Profit (losses) after tax (A)</b>	<b>4.578</b>	<b>2.034</b>	<b>5.875</b>	<b>669</b>
Equity holders of the Parent Company	3.688	884	-	-
Non-controlling Interest	890	1.150	-	-
<b>Other comprehensive income after tax (B)</b>	<b>(26)</b>	<b>(1.687)</b>	<b>(427)</b>	<b>(91)</b>
<b>Total comprehensive income after tax (A+B)</b>	<b>4.552</b>	<b>347</b>	<b>5.448</b>	<b>578</b>
Equity holders of the Parent	3.552	(336)	-	-
Non-controlling Interest	1.000	683	-	-
<b>Earnings (losses) per share after tax –Basic (in Euros)</b>	<b>0,1560</b>	<b>0,0374</b>	<b>0,2484</b>	<b>0,0283</b>
Proposed dividend per share (in €)	-	-	-	-
<b>Profit before interest, tax, depreciation and amortization (EBITDA)</b>	<b>9.519</b>	<b>8.987</b>	<b>5.679</b>	<b>5.293</b>

**1.3 STATEMENT OF CHANGES IN EQUITY FIGURES OF THE YEAR (consolidated and non-consolidated)**

Amounts expressed in thousands Euros

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12. 2014	31.12.2013
Equity Capital in the beginning of the period (01.01.2014 and 01.01.2013, correspondingly)	91.563	91.246	72.743	72.165
Total comprehensive income, after tax (continuing and discontinued operations)	4.552	347	5.448	578
Increase of Share Capital	(2.601)	-	(2.601)	-
Distributed Dividend	(3.350)	(16)	-	-
Purchases / (sales) of own shares	-	-	-	-
Other movements	(134)	(14)	(55)	-
Equity Capital in the end of the period (31.12. 2014 and 31.12.2013 correspondingly)	<b>90.030</b>	<b>91.563</b>	<b>75.535</b>	<b>72.743</b>

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**
**1.4 CASH FLOW STATEMENT FIGURES OF THE YEAR (consolidated and non-consolidated)** Amounts expressed in thousands Euros

	<b>GROUP</b>		<b>COMPANY</b>	
	<b>01.01- 31.12.2014</b>	<b>01.01- 31.12.2013</b>	<b>01.01- 31.12.2014</b>	<b>01.01- 31.12.2013</b>
<b>Operating Activities</b>				
Profit (loss) before Tax (continuing operations)	6.336	5.571	6.770	3.275
<b>Plus / minus adjustments for:</b>				
Depreciation	2.357	2.332	1.578	1.557
Impairment of tangible and intangible non-current assets	71	191	67	211
Provisions	3.107	4.159	2.278	2.514
Exchange Rate differences	531	(1.601)	-	-
Results (revenues, expenses, profits and losses) from Investing Activities	(412)	(370)	(3.595)	(607)
Interest charged and relevant expenses	1.168	1.346	927	1.068
Plus / minus adjustments for alterations in working capital accounts or related with operating activities:				
Decrease / (increase) of Inventories	(2.445)	(1.012)	(1.924)	(624)
Decrease / (increase) of Receivables	5.532	2.169	2.318	2.709
(Decrease) / increase of Liabilities (except for bank Liabilities)	3.253	(872)	2.851	(1.039)
<b>Minus:</b>				
Interest payable and relevant expenses paid	(979)	(1.278)	(756)	(1.002)
Taxes paid	(3.881)	(2.171)	(2.919)	(1.435)
<b>Total inflows / (outflows) from operating activities (a)</b>	<b>14.638</b>	<b>8.464</b>	<b>7.595</b>	<b>6.627</b>
<b>Investing activities</b>				
Acquisition of subsidiaries, affiliated companies, joint – ventures and other investments	-	-	(1.743)	(809)
Purchase of tangible and intangible fixed assets	(3.271)	(753)	(2.315)	(469)
Receipts from sales of tangible and intangible fixed assets	42	19	31	3
Interests received	271	363	246	332
Dividends received	-	(102)	3.350	173
<b>Total inflows / (outflows) from investing activities (b)</b>	<b>(2.958)</b>	<b>(473)</b>	<b>(431)</b>	<b>(770)</b>
<b>Financing Activities</b>				
Share capital increase	-	-	-	-
Receipts from loans issued / undertaken	(2.601)	-	(2.601)	-
Share capital decrease	100	21.943	-	21.500
Payment of loans	(4.232)	(28.581)	(2.950)	(28.500)
Settlement (payment) of financial leasing liabilities	(8)	(8)	-	-
Repayment of loans	(55)	-	(55)	-
Dividends paid	(3.801)	(265)	(303)	(249)
<b>Total Inflows / (outflows) from Financing Activities (c)</b>	<b>(10.597)</b>	<b>(6.911)</b>	<b>(5.909)</b>	<b>(7.249)</b>
<b>Net increase in cash and cash equivalents of the period (a) + (b) + (c)</b>	<b>1.083</b>	<b>1.080</b>	<b>1.255</b>	<b>(1.392)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>26.348</b>	<b>25.268</b>	<b>16.087</b>	<b>17.479</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>27.431</b>	<b>26.348</b>	<b>17.342</b>	<b>16.087</b>

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

**Additional Information** (Listed distinctively in consolidated and unconsolidated basis)

1. Note 3.22 of the Group Financial Statements contains the names of all subsidiary companies and their related information (locations, participation percentage and consolidation method).
2. The Annual Financial Statements December 31, 2014, have been prepared under the accounting policies followed in preparing the Annual Financial Statements for the year ended December 31, 2013.
3. The fiscal years that are unaudited by the tax authorities for the Parent Company and the Group's subsidiaries are presented in detail in note 28 in the Financial Statements.
4. In note 8, the following changes are mentioned which concern the company's participations
  - a. On January 27, 2014 the parent company proceeded to a share capital increase of 500 thousand euros in its subsidiary HONG KONG ELEVATOR SYSTEMS and it in turn at the end of March 2014 has proceeded to a share capital increase of 231 thousand euros in its subsidiary company KUNSHAN HK ELEVATOR SYSTEMS LTD in China..
  - b. On June 16, 2014 the parent company proceeded to a share capital increase of 40 thousand euros in its subsidiary KLEEMANN INTERNATIONAL HOLDINGS LIMITED.
  - c. On September 30, 2014 the parent company proceeded to a share capital increase of 200 thousand euros in its subsidiary KLEEMANN LIFTOVI D.o.o.. Moreover, on December 23, 2014 the parent company proceeded to a share capital increase of 1 million euros in KLEEMANN LIFTOVI D.o.o..
5. There are no encumbrances on the tangible assets of both Parent Company and subsidiaries, included in the above consolidation.
6. There are neither any judicial or arbitral differences of both the Company and the Group, nor any decisions of judicial or arbitral authorities to cause any significant consequence on the financial position of the Company and of the Group.
7. The amount of cumulative provisions which have been realized until 31.12.2014 are:

(amounts in thousand euros)	<u>Group</u>	<u>Company</u>
a) for fiscal years unaudited by tax authorities	1.053	958
b) for other provisions (depreciation of assets, provision for retirement benefits etc)	24.621	20.615

8. Number of personnel at the end of the reporting fiscal year: Parent Company 725 (31.12.2013: 678), Group 1.032 (31.12.2013: 955).

9. The amounts of revenues and expenses accumulatively from the beginning of the fiscal year and the outstanding balances of receivables and payables of the Company to and from its related parties at the end of the current period (according to the provisions of IAS 24) were as follows:

(amounts in thousand euros)	<u>Group</u>	<u>Company</u>
a) Sales of goods and services	1.399	18.458
b) Purchases of goods and services	4.138	12.936
c) Receivables	875	9.514
d) Liabilities	144	5.758
e) Transactions and rewards of Highest Officials and members of the Management	1.308	786
f) Receivables from Highest Officials and members of the Management	4	4

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)**

g) Liabilities to Highest Officials and members of the Management 0 0

**10.** Profit per share, are calculated, by dividing net profit, attributable to Parent Company shareholders, with the number of outstanding shares.

**11.** No shares are owned either by the statutory Parent Company or any subsidiary of the Group at 31.12.2014.

**12.** Any differences in the adding up of figures is due to rounding

**13.** There are no changes concerning the consolidation method of the companies being consolidated at the consolidated Annual Financial Statements and also, there are no companies or/and partnerships that the Company participates in and they are not included at the consolidated Annual Financial Statements of the Group. There are no companies or/and partnerships that:

- a) Have been included in the consolidated Annual Financial Statements of the Group at the current fiscal year, while not being included at the previous one,
- b) Have been included in the consolidated Annual Financial Statements of the Group at the current fiscal year, while being included at the previous one.

**14.** Other comprehensive income (after tax), which is recognized directly in Group's Equity is analyzed below (amounts in th. Euros):

	<b>GROUP</b>		<b>COMPANY</b>	
	<b>01.01- 31.12.14</b>	<b>01.01- 31.12.13</b>	<b>01.01- 31.12.14</b>	<b>01.01- 31.12.13</b>
Exchange rate differences from the conversion of foreign subsidiaries	334	(1.606)	-	-
B.o.D. rewards	(343)	164	(307)	153
Revaluation of assets	(16)	(244)	(120)	(244)
Other comprehensive income	<b>(25)</b>	<b>(1.686)</b>	<b>(427)</b>	<b>(91)</b>

**15.** Investments for the fiscal year 2014 for the Group amounted to 3.356 thous euros (790 thous euros in 2013) and 2.315 thous euros in 2014 (469 thous euros in 2013), for the Company, respectively.

**16.** Income Tax, included in the income statement, is analyzed, as follows (amounts in thous euros):

	<b>GROUP</b>		<b>COMPANY</b>	
	<b>01.01- 31.12.14</b>	<b>01.01- 31.12.13</b>	<b>01.01- 31.12.14</b>	<b>01.01- 31.12.13</b>
Current Income Tax	817	2.751	8	1.829
Tax of previous fiscal year	47	249	47	249
Tax provisions of tax audit	-	430	-	430
Deferred Tax	895	107	839	98
<b>Total</b>	<b>1.759</b>	<b>3.537</b>	<b>894</b>	<b>2.606</b>

**(AMOUNTS IN EUROS UNLESS IT IS MENTIONED DIFFERENTLY)****17.** Any differences in the adding up of figures is due to rounding.

## Industrial Area of Stavrochori, Kilkis 27 March 2015

CHAIRMAN OF THE B.O.D.	VICE PRESIDENT OF THE B.O.D.	MANAGING DIRECTOR	DEPUTY MANAGING DIRECTOR & GENERAL MANAGER	GROUP CHIEF FINANCIAL OFFICER	PARENT COMPANY CHIEF FINANCIAL OFFICER
Nikolaos K. Koukountzos	Menelaos K. Koukountzos	Konstantinos N. Koukountzos	Nikolaos N. Koukountzos	Aristides N. Zervas	Christos N. Petridis
I.D. Number: AB 454713	I.D. Number: AB 454710	I.D. Number: AE 171629	I.D. Number: T 230395	N. Of 1st Class License: 37232	N. Of 1st Class License: 20384

## **INFORMATION ACCORDING TO ARTICLE 10 OF LAW 3401/2005**

The following Announcements/Notifications have been sent to the Daily Official List Announcements and are posted to the Athens Exchange website as well as to our Company's website [www.kleemann.gr](http://www.kleemann.gr).

<b>Date</b>	<b>Subject</b>
27/03/2014	Announcement of Financial Calendar 2014
28/03/2014	Announcement regarding the Annual Financial Statements (12M 2013)
15/05/2014	Announcement of Regulated Information of Law 3556/2007 – Notification of Transactions
19/05/2014	Announcement of Invitation to the Annual General Meeting of the shareholders
28/05/2014	Announcement of publication date of the Financial Results (3M 2013)
30/05/2014	Announcement regarding the Financial Statements (3M 2013)
12/06/2014	Announcement of Financial Calendar 2014 (Updated with the Share Capital Decrease)
12/06/2014	Announcement regarding the decisions of the Annual Regular General Meeting
12/06/2014	Announcement regarding the Press Release for the Annual Regular General Meeting
12/06/2014	Announcement of Financial Calendar 2014 (Amended)
25/07/2014	Announcement of share capital decrease ex-right date and cash payment to beneficiaries
28/07/2014	Announcement regarding the decisions of the General Meeting
29/08/2014	Announcement regarding the Financial Statements (6M 2014)
02/10/2014	Announcement of Regulated Information of Law 3556/2007 – Notification of Transactions
23/10/2014	Announcement of Regulated Information of Law 3556/2007 – Notification of Transactions
18/11/2014	Announcement regarding the Honor of Excellence for Big Companies at the awards "Greek Value of Northern Greece"
18/11/2014	Announcement for the Collection of the year 2008 dividend
28/11/2014	Announcement regarding the Financial Statements (9M 2014)

## **WEBSITE WHERE THE FINANCIAL STATEMENTS ARE DISCLOSED**

For the continuous and timely information of its investors and shareholders, the Company has a website in the internet, at the address [www.kleemann.gr](http://www.kleemann.gr).

At the website of the Company, and more specifically under the section "Investor Relations", all Annual Financial Statements, the Independent Auditor's Report and the Report of the Board of Directors of the companies that are incorporated in the Consolidated Financial Statements of the Company are fully disclosed.