



KRI-KRI MILK INDUSTRY S.A.
General Commercial Registry No.: 113772252000

INTERIM FINANCIAL REPORT
FOR THE PERIOD
1.1.2019 – 30.6.2019

IN ACCORDANCE WITH ARTICLE 5 OF CODIFIED GREEK LAW 3556/2007

(TRANSLATION FROM THE GREEK ORIGINAL)

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DECLARATIONS OF THE MEMBERS OF THE BOARD OF DIRECTORS

(in accordance with article 5 (2) of Law 3556/2007)

Hereby we declare, that to the best of our knowledge:

The Interim Financial Statements for the period ended 30 June 2019, which were drawn up in accordance with IFRS (IAS 34), give a true and fair view of the assets, liabilities, shareholders' equity and the financial results of "KRI-KRI Milk Industry S.A.", in accordance with §3-5 of article 5 of Law 3556/2007.

The Report of the Board of Directors for the period ended 30 June 2019 depicts in a true and fair manner the information that is required according to §6 of article 5 of Law 3556/2007.

Serres, 10 September 2019

Confirmed by

Chairman
& Managing Director

Vice-Chairman

Member of the B.o.D.

PANAGIOTIS TSINAVOS
ID AE373539

GEORGIOS KOTSAMBASIS
ID AE376847

THEODOROS XENTES
ID AZ159117

KRI KRI MILK INDUSTRY S.A.

REPORT OF THE BOARD OF DIRECTORS

FOR THE PERIOD OF 1 JANUARY 2019 UNTIL 30 JUNE 2019

Dear shareholders,

the present report aims to provide a concise description of the financial information of the Company "KRI-KRI MILK INDUSTRY S.A." for the first half of the financial year, the major events that took place during the period under examination and their impact on the interim financial statements, the main risks and uncertainties to which the Company may be exposed to in the second half of the financial year and the transactions concluded between the Company and related parties.

Company's profit before tax amounted €10.503k against €10.171k of 2018 (+3,3% increase). The net profit after tax amounted €7.638k against €7.360k of 2018. EBITDA amounted €12.230k against €11.708k of 2018 (+4,5% increase).

LOANS

Management seeks to maintain a small exposure to debt. At 30/6/2019, the balance of Company's loans amounts to €12.820k, while net debt is zero.

GENERAL INFORMATION

KRI-KRI MILK INDUSTRY S.A. operates in the dairy industry. Our main business activities is the production of ice-cream and yogurt. Our distribution network is spread across the whole country and comprises of super market chains and small points of sale. We export our products to more than 24 countries abroad. The headquarters and the production facilities are located in Serres, Northern Greece and a secondary distribution Centre is located in Aspropirgos region of Attica, Greece.

I. PERFORMANCE AND FINANCIAL POSITION

SALES

Company's turnover amounted €57.402k at first half of 2019, against €50.999k at first half of 2018 (increased by +12,6%).

Ice-cream sales present a decrease of -1,5% amounting €16.209k against €16.456k of H1 2018.

Yogurt sales present an increase of +19,1% amounting €40.978k against €34.421k of H1 2018.

Finally, exports were 39,3% of total sales, presenting an increase of +32,7%.

PROFITABILITY

Gross profit margin was calculated to 39,0% (2018: 42,0%) and specifically a) 51,1% in Ice-cream (2018:52,0%) and b) 34,7% in Yogurt (2018:37,7%).

BASIC FINANCIAL RATIOS

		30/6/2019	31/12/2018
Debt to capital=	$\frac{\text{Debt}}{\text{Total equity + Debt}}$	16,8%	14,1%
Debt to equity=	$\frac{\text{Debt}}{\text{Total Equity}}$	20,2%	16,5%
ROA=	$\frac{\text{Profit after Tax}}{\text{Total Assets}}$	6,8%	7,4%
ROE=	$\frac{\text{Profit after Tax}}{\text{Total Equity}}$	12,0%	12,9%

II. IMPORTANT EVENTS OF CURRENT FINANCIAL YEAR

OUR POSITION IN THE MARKET

In the domestic market, in the ice cream sector, we dynamically promoted the growth of our arithmetic distribution. We added more than 950 new points of sale to our network. Also, new ice cream products, which were launched this year, have been a major success. However, sales were strongly adversely affected by bad weather conditions from mid-March, till mid-May, and were down -5,6% compared to the first half of 2018. This was reversed over the coming months, June to August, and the domestic ice cream sales are now higher about +6% year on year.

In yogurt, we continue focusing on the large category of strained yogurt. With intense advertising and targeted promotions, we managed to strengthen our market share, with a significant increase in our sales. At the same time, we are expanding our product range to address wider consumer base. In this context, we have recently entered the category of infant yogurt.

Overseas, yogurt sales are increased significantly. This result comes from expanding current collaborations, but also from the utilization of the Greek yogurt dynamics in the large markets of western Europe where we have a presence.

INVESTMENTS

Investment in fixed assets and buildings amounted to € 3.8 million in the first half of 2019. They aim primarily at enhancing the yogurt plant's production capacity. These projects are eligible for state subsidy of 35%, as a tax deduction.

DIVIDEND

The Annual General Meeting decided the distribution of dividend for the financial year 2018 of gross value €0.15 per share (2017: €0.115).

SAFETY, ENVIRONMENT, CORPORATE SOCIAL RESPONSIBILITY

Safety in the workplace, environmental protection, harmonious co-existence with the local community and ongoing staff training continue to be non-negotiable goals, linked to the operation of the company. Also, specific actions are carried out within the framework of the Corporate Social Responsibility program.

III. MAJOR RISKS & UNCERTAINTIES

Due to the nature of its operations, the Company is exposed to various financial risks such as, market risk (fluctuations of exchange rates, interest rates and of production costs), credit risk and liquidity risk. The Company's overall risk management program focuses on financial market unpredictability and aims to minimize the potential negative impact on the Company's financial performance.

Risk management is carried out by the Company's financial department, which operates under certain rules approved by the Board. The Board of Directors provides instructions and guidelines on general risk management and special instructions on managing specific risks such as currency risk, interest rate risk and credit risk.

MARKET RISK

Foreign currency risk

The main bulk of the Company's operations are conducted within the Euro zone. Company exposure to exchange

rate (FX) risk derives from existing or expected cash flows in foreign currency (GBP). Part of the exposure to exchange rate risk is hedged using futures and options.

Interest rate risk

The Company has not capitalized significant interest-related assets, therefore operating income and operating cash flows are substantially independent of changes in market interest rates.

The loans of the Company are related to either floating rates or fixed rates. The company does not use financial derivatives. The interest rate risk relates primarily to long-term loans. Loans with variable interest rates expose the Company to cash flow risk. Loans issued at fixed rates expose the Company to risk of changes in fair value.

A policy of retaining loans with variable interest rate is beneficial in cases of declining interest rates. On the other hand, a liquidity risk appears when the interest rates rise.

From the total loans of the Company at 30.6.2019, the amount of € 5.000.000 is related to a fixed interest rate and the amount of €7.819.630 is related to a floating rate.

Banking system's financing products are being systematically considered to minimize financing costs.

Risk of fluctuation of raw material prices

The Company is exposed to risk of loss of income in case of sudden changes in prices of raw materials. This is a result of the inability to roll these costs to sales prices in a timely manner.

CREDIT RISK

The Company has established and applies credit control procedures in order to minimize credit risk. Generally, sales are distributed to a large number of customers, resulting in an efficient dispersion of the commercial risk, except maybe the large super market chains in Greece.

Wholesale sales are made to customers with appropriate credit history. The credit control department defines credit limit per customer that is continuously monitored and reviewed. Also, where possible, the Company is ensured by collateral or other security. Thus, for example from the company domestic customers-distributors, the Company receives personal guarantees amounting the double of two months turnover, hence steadily applying its credit policy.

For commercial credits of foreign customers, the Company follows a credit insurance covering that returns any customer losses due to insolvency of up to 80% of their total debts. Limits per customer are established by the insurance company. Therefore, if there is any credit risk, the risk to the company from any doubtful receivables is limited to 20% of the coverage of the insurance company.

The company's management emphasizes on reducing working capital needs. It promotes the reduction of credit limits and reduce the credit period to its customers, to enhance free cash flow.

LIQUIDITY RISK

The Company manages liquidity risk by maintaining adequate cash reserves and credit lines from banks. At present, available overdraft can adequately cover any immediate cash requirement.

OPERATING RISKS

Suppliers - stock

The Company has no significant dependence on certain suppliers given that no supplier holds more than 10% of total purchases.

The company's management promotes the management of total stock so as to meet the needs of the market and the production process, without the need for excessive liquidity reservation.

Staff

The company's management is based on a team of experienced and qualified personnel, who have full knowledge of their subject and industry market conditions. This contributes significantly to the proper functioning of the company's processes and the further development of its activities.

Company executives are working harmoniously with each other and with the company's management. Potential disruption of this relationship may affect, temporarily, its proper functioning. However, the existing staffing infrastructure company enabling the direct replenishment executives, with no significant impact on the progress of its work.

IV. Macroeconomic risks in Greece

The macroeconomic and financial environment in the country remains fragile, although it is now showing stabilization. The Management has identified the areas affected by developments in the macroeconomic environment in Greece and has taken the necessary measures to minimize the effects of the risks and uncertainties faced by the Company from its exposure in Greece.

In June 2016, the United Kingdom decided to leave the European Union ("Brexit") after a referendum. The negotiations of the two sides have not yet reached an agreement on their relationship, after Brexit. Possible customs controls or import duties after Brexit would worsen our competitive position in the United Kingdom market, negatively impacting on our sales and profitability. Brexit's final effects will depend on the specific terms that will apply if an agreement is reached between the United Kingdom and the European Union. It is noted that sales to the United Kingdom for the current period amount to

approximately €11.300k, ie 19% of the Company's total turnover.

A similar trend is expected to be presented in the fourth quarter of 2019, subject to any unexpected economic or political developments.

V. Prospects for the second half of financial Year 2019

In the third quarter 2019, the downward trend of ice cream sales on the domestic market was reversed. Thus, the domestic sales of ice cream year to date are up by about +6%. In other segments, sales follow a trend similar to this of the first half. Operating profit margins show improvement.

VI. Related party transactions

The Company maintains an obligation to related parties (its key shareholders) arising from the coverage of a bond loan of € 5.000.000. This loan is for 5 years, without collaterals and according to the usual terms of the banking market.

Related party transactions are analyzed as follows:

	<u>1/1-30/6/2019</u>	<u>1/1-30/6/2018</u>
Payment of interest on a bond loan*	64.458	90.242

Outstanding receivables from and payables to related parties are analyzed as follows:

	<u>30/6/2019</u>	<u>31/12/2018</u>
Payables to related parties*	5.000.000	5.000.000

Directors' compensation and other transactions with key management personnel are analyzed as follows:

<u>COMPENSATION OF DIRECTORS</u>	<u>1/1-30/6/2019</u>	<u>1/1-30/6/2018</u>
Remuneration of the members of the Board of Directors**	0	0
Salaries of the members of the Board of Directors	54.291	50.091
Total	54.291	50.091

OTHER TRANSACTIONS WITH THE MEMBERS OF THE B.O.D. AND KEY MANAGEMENT PERSONNEL

	<u>30/6/2019</u>	<u>30/6/2018</u>
Transactions with the members of the B.O.D and key management personnel	32.229	45.121
Liabilities to the members of the B.O.D and key management personnel*	2.500.000	2.500.000

* Bond loan covered by major shareholders

** The Annual General Meeting of Shareholders of 9.7.2019 decided to distribute, from the profits of 2018, the remuneration of BoD members, totaling €366.602. This cost will be charged in the second half of the current year.

Serres, 10 September 2019

THE CHAIRMAN OF THE BOD

THE MEMBERS

Exact quote from the Board of Directors' book of proceeding

The Chairman & CEO

Panagiotis Tsinavos

REVIEW REPORT ON INTERIM FINANCIAL INFORMATION

To the Shareholders of the Company "KRI – KRI MILK INDUSTRY AE"

Introduction

We have reviewed the accompanying condensed statement of financial position of KRI-KRI MILK INDUSTRY S.A. as at 30 June 2019 and the relative condensed statements of comprehensive income, changes in equity and cash flows for the six-month period then ended, as well as the selected explanatory notes, that constitute the condensed interim financial information, which is an integral part of the six-month financial report under the L. 3556/2007.

Management is responsible for the preparation and presentation of this condensed interim financial information, in accordance with International Financial Reporting Standards, as adopted by the European Union (EU) and which apply to Interim Financial Reporting (International Accounting Standard "IAS 34"). Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that have been incorporated into the Greek Legislation and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard "IAS 34".

Report on other Legal and Regulatory Requirements

Our review did not identify material inconsistency or error in the statements of the members of the Board of Directors and the information of the six-month Financial Report of the Board of Directors as these are defined in article 5 and 5a of L. 3556/2007, with respect to the condensed interim financial information.

Athens, 11 September 2019

Stylios M. Xenakis

Certified Public Accountant Auditor

Institute of CPA (SOEL) Reg. No. 11541

SOL S.A.

Member of Crowe Global

3, Fok. Negri Str., 112 57 Athens, Greece

Institute of CPA (SOEL) Reg. No. 125



KRI-KRI MILK INDUSTRY S.A.
General Commercial Registry No.: 113772252000

INTERIM FINANCIAL STATEMENTS
FOR THE PERIOD
1.1.2019 – 30.6.2019

IN ACCORDANCE WITH IFRS (IAS 34)

Statement of Comprehensive Income

	Note	1/1-30/6/2019	1/1-30/6/2018
Sales	C.18	57.401.669	50.999.465
Cost of sales	C.18	(34.998.150)	(29.567.602)
Gross profit		22.403.519	21.431.864
Distribution & selling expenses	C.18	(10.899.111)	(10.208.340)
Administration expenses		(1.162.755)	(1.202.404)
Research and development expenses		(120.485)	(108.198)
Other income	C.12	395.845	347.720
Other (loss) / gain net	C.13	3.109	32.856
Profit before taxes, financial and investment income	C.18	10.620.122	10.293.498
Financial income	C.14	97.207	72.226
Financial expenses	C.14	(196.021)	(194.771)
Financial cost of leasing	C.14	(17.823)	0
Financial income (net)		(116.636)	(122.545)
Profit before taxes		10.503.485	10.170.953
Income tax	C.15	(2.865.580)	(2.811.307)
Net profit for the period (A)		7.637.905	7.359.645
Other comprehensive income			
OCI recycled to P&L			
Cash flow hedges		(11.775)	(13.865)
Other comprehensive income after tax (B)		(11.775)	(13.865)
Total comprehensive income after tax (A) + (B)		7.626.130	7.345.780
Net profit per share from continuous operations			
- Basic and diluted (in €)	C.16	0,2310	0,2226

The accompanying notes are an integral part of these financial statements.

Statement of Financial Position

	Note	30/6/2019	31/12/2018
ASSETS			
Non-current assets			
Tangible assets	C.1	47.183.113	45.224.285
Rights of use of assets	C.2	674.773	0
Investment in properties	C.3	10.082	10.082
Intangible assets	C.4	514.947	552.324
Non-current assets held for sale		0	52.000
Other non current assets		350.246	197.346
		48.733.161	46.036.037
Current assets			
Inventories		12.050.504	8.764.680
Trade and other receivables	C.5	37.792.986	20.934.450
Cash and cash equivalents	C.6	13.371.977	14.278.310
		63.215.467	43.977.440
Total assets		111.948.628	90.013.477
EQUITY AND LIABILITIES			
Equity			
Share capital	C.7	12.564.752	12.564.752
Reserves		19.840.072	19.851.847
Retained earnings		31.052.343	23.414.438
Total equity		63.457.166	55.831.036
Liabilities			
Non-current liabilities			
Long-term borrowings	C.8	10.630.000	8.000.000
Long term portion of leasing	C.9	435.410	0
Accrued pension and retirement obligations		825.427	805.155
Deferred income tax liabilities		2.585.245	2.671.403
Government grants	C.10	7.021.132	7.268.843
		21.497.214	18.745.401
Current liabilities			
Short-term borrowings	C.8	2.189.630	1.200.061
Short term portion of leasing	C.9	247.056	0
Trade and other payables	C.11	19.192.960	11.848.831
Liabilities from derivatives financial instruments		28.442	0
Current income tax liabilities		5.336.158	2.388.148
		26.994.247	15.437.040
Total liabilities		48.491.462	34.182.441
Total equity and liabilities		111.948.628	90.013.477

The accompanying notes are an integral part of these financial statements.

Statement of changes in equity

	Share capital	General reserve	Reserve of Tax Law	Other reserves	Actuarial gains-losses reserve	Cash flow hedging reserve	Retained earnings	Total Equity
Balance at 31.12.2017	12.564.752	2.199.320	17.295.670	38.275	(33.762)	0	17.447.418	49.511.671
Profit for the period							7.359.645	7.359.645
Reserves increase						(13.865)		(13.865)
Total comprehensive income for the period						(13.865)	7.359.645	7.359.645
Balance at 30.6.2018	12.564.752	2.199.320	17.295.670	38.275	(33.762)	(13.865)	24.807.063	56.857.450
Balance at 31.12.2018	12.564.752	2.550.434	17.295.670	38.275	(32.531)	0	23.414.437	55.831.036
Profit for the period							7.637.905	7.637.905
Reserves increase						(11.775)		(11.775)
Total comprehensive income for the period						(11.775)	7.637.905	7.626.130
Balance at 30.6.2019	12.564.752	2.550.434	17.295.670	38.275	(32.531)	(11.775)	31.052.343	63.457.166

The accompanying notes are an integral part of these financial statements.

Cash flow statement

<i>Indirect method</i>	1/1-30/6/2019	1/1-30/6/2018
OPERATING ACTIVITIES		
Profit before taxes	10.503.485	10.170.953
Adjustments for:		
Depreciation	1.857.690	1.685.375
Provisions	549.204	460.155
Foreign exchange differences, net	33.121	2.570
Amortization of government grants relating to capital expenses	(247.711)	(270.808)
Other non-cash items	(11.775)	0
Investment income	(172.328)	(3.787)
Interest and related expenses	179.438	189.970
	<u>12.691.124</u>	<u>12.234.428</u>
Changes in working capital:		
Decrease / (Increase) in inventories	(3.313.317)	(2.269.592)
Decrease / (Increase) in receivables	(13.739.360)	(11.142.371)
Decrease / (Increase) in other long-term receivables	(152.900)	0
(Decrease) / Increase in payables (except banks)	6.806.740	7.298.937
Less:		
Interest and related expenses paid	(179.438)	(195.229)
Cash flow from operating activities (a)	2.112.850	5.926.173
INVESTING ACTIVITIES		
Purchase of tangible and intangible assets	(6.708.983)	(4.519.550)
Proceeds from sales of intangibles and property, plant and equipment	88.545	3.500
Interest received	97.207	39.305
Purchase of financial instruments	(750.000)	0
Sale of financial instruments	764.572	(4.078)
Cash flow from investing activities (b)	(6.508.658)	(4.480.824)
FINANCING ACTIVITIES		
Proceeds from borrowings	4.230.000	0
Repayments of loans	(600.000)	(600.000)
Repayments of financial leases	(139.284)	0
Dividends paid to company's shareholders	(1.241)	0
Cash flow from financing activities (c)	3.489.475	(600.000)
Change in cash and equivalents (a+b+c)	(906.333)	845.349
Cash and equivalents at beginning of period	14.278.310	10.141.839
Cash and equivalents at end of period	13.371.977	10.987.188

The accompanying notes are an integral part of these financial statements.

A. General information

KRI-KRI MILK INDUSTRY S.A. operates in the dairy industry. Its main business activities are the production of ice-cream, yogurt and milk.

The headquarters are located in 3rd km Serres-Drama, 62125, Serres, Greece, its website is www.krikri.gr and its shares are listed on Athens Stock Exchange (Food sector).

These financial statements have been approved by the Board of Directors at 10 September 2019.

The interim condensed financial statements have not been audited but reviewed.

B. Significant accounting policies

B.1 Basis of preparation

These financial statements covering the period from 1.1.2019 to 30.6.2019 and have been prepared according to IAS 34.

The interim financial statements for the six-month period have been prepared on the basis of the same accounting principles followed for the preparation and presentation of the financial statements for the year 2018, except for the new standards and interpretations adopted, the implementation of which was compulsory for periods after 1 January 2019.

Any differences that arise between the amounts in these interim financial statements and the corresponding amounts in the selected explanatory notes as well as in sums are due to rounding.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended December 31, 2018, which have been posted on the Company's website and have been prepared in accordance with IFRSs.

The earnings tax in the interim financial statements is calculated using the tax rate applicable to annual profits.

New standards, amendments to standards and interpretations:

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning on or after 1.1.2019. The Company's evaluation of the effect of these new standards, amendments to standards and interpretations is as follows:

Standards and Interpretations effective for the current financial year

IFRS 9 (Amendments) "Prepayment Features with Negative Compensation"

The amendments allow companies to measure particular prepayable financial assets with so-called negative compensation at amortized cost or at fair value through other comprehensive income if a specified condition is met instead of at fair value through profit or loss.

IFRS 16 "Leases"

IFRS 16 has been issued in January 2016 and supersedes IAS 17. The objective of the standard is to ensure the lessees and lessors provide relevant information in a manner that faithfully represents those transactions. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

In summary, the estimated impact on the financial statements of the company, since the adoption of IFRS 16 are:

Statement of Financial Position	31.12.2018
Non-current assets	
Tangible assets	767.767
Liabilities	
Liabilities from leases	767.767
Statement of Comprehensive Income	1.1-31.12.2019
Operating leases	(139.284)
Depreciation	129.154
Financial expenses	17.823
Profit before tax	7.693
Net Profit	5.539
EBITDA (see note C24)	139.284

IFRIC 23 "Uncertainty over income tax treatments"

The interpretation explains how to recognise and measure deferred and current income tax assets and liabilities where there is uncertainty over a tax treatment. IFRIC 23 applies to all aspects of income tax accounting where there is such uncertainty, including taxable profit or loss, the tax bases of assets and liabilities, tax losses and credits and tax rates.

Annual Improvements to IFRS (2015 – 2017 Cycle)

The amendments set out below include changes to four IFRSs.

IFRS 3 "Business combinations"

The amendments clarify that a company remeasures its previously held interest in a joint operation when it obtains control of the business.

IFRS 11 "Joint arrangements"

The amendments clarify that a company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.

IAS 12 "Income taxes"

The amendments clarify that a company accounts for all income tax consequences of dividend payments in the same way.

IAS 23 "Borrowing costs"

The amendments clarify that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

Standards and Interpretations effective for subsequent periodsIAS 1 and IAS 8 (Amendments) "Definition of a material" (effective for annual periods beginning on or after 1 January 2020)

The amendments clarify the definition of material and how it should be applied by including in the definition guidance which until now was featured elsewhere in IFRS. In addition, the explanations accompanying the definition have been improved. Finally, the amendments ensure that the definition of material is consistent across all IFRS. The amendments have not yet been endorsed by the EU.

B.2 Financial risk management

The interim financial statements do not include disclosure of all risks required in the preparation of the annual financial statements and should be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2018.

Due to the nature of its operations, the Company is exposed to various financial risks such as, market risk (fluctuations of exchange rates, interest rates and of production costs), credit risk and liquidity risk. The Company's overall risk management program focuses on financial market unpredictability and aims to minimize

the potential negative impact on the Company's financial performance.

Risk management is carried out by the Company's main financial department, which operates under certain rules approved by the Board. The Board of Directors provides instructions and guidelines on general risk management and special instructions on managing specific risks such as currency risk, interest rate risk and credit risk.

(a) Market riskForeign currency risk

The main bulk of the Company's operations are conducted within the Euro zone. Company exposure to exchange rate (FX) risk derives from existing or expected cash flows in foreign currency (GBP). Part of the exposure to exchange rate risk is hedged using futures and options.

Cash flow sensitivity analysis to EUR/GBP changes

	GBP/EUR	Profit before Taxes effect
1/1-30/6/2019	+5%	85.175
	-5%	(85.175)
1/1-30/6/2018	+5%	36.727
	-5%	36.727

Interest rate risk

The Company has not capitalized significant interest-related assets, therefore operating income and operating cash flows are substantially independent of changes in market interest rates.

The loans of the Company are related to either floating rates or fixed rates. The company does not use financial derivatives. The interest rate risk relates primarily to long-term loans. Loans with variable interest rates expose the Company to cash flow risk. Loans issued at fixed rates expose the Company to risk of changes in fair value.

A policy of retaining loans with variable interest rate is beneficial in cases of declining interest rates. On the other hand a liquidity risk appears when the interest rates rise.

From the total loans of the Company at 30.6.2019, the amount of €5.000.000 is related to a fixed interest rate and the amount of €7.819.630 is related to a floating rate.

Banking system's financing products are being systematically considered to minimize financing costs.

Loans sensitivity analysis on interest change

	Interest variability	Profit before taxes effect
1.1-30.6.2019	+1%	(52.575)
	-1%	52.575
1.1-30.6.2018	+1%	(48.000)
	-1%	48.000

Note: The above table does not include the positive effect of interest received from bank deposits.

The Management estimates that there is no material risk related to interest rates on bank deposits.

Risk of fluctuation of raw material prices

The Company is exposed to risk of loss of income in case of sudden changes in prices of raw materials. This is a result of the inability to roll these costs to sales prices in a timely manner.

(b) Credit risk

Also, insurance contracts are made to cover sales per customer, while collateral is not required on the assets of customers. During the preparation date of the financial statements, provisions were made for doubtful debts and the Management considers that there is no other substantial credit risk that is not covered by insurance coverage or provisions, unless maybe the big Greek supermarket chains.

Wholesale sales are made to customers with appropriate credit history. The credit control department defines credit limit per customer that is continuously monitored and reviewed. Also, where possible, the Company is ensured by collateral or other security. Thus, for example from the company domestic customers-distributors, the Company receives personal guarantees amounting the double of two months turnover, hence steadily applying its credit policy.

For commercial credits of foreign customers, the Company follows a credit insurance covering that returns any customer losses due to insolvency of up to 80% of their total debts. Limits per customer are established by the insurance company. Therefore, if there is any credit risk, the risk to the company from any doubtful receivables is limited to 20% of the coverage of the insurance company.

The company's management emphasizes on reducing working capital needs. It promotes the reduction of credit limits and reduce the credit period to its customers, to enhance free cash flow.

(c) Liquidity risk

The Company manages liquidity risk by maintaining adequate cash reserves and credit lines from banks. At present, available overdraft can adequately cover any immediate cash requirement.

(d) Operating risks

Suppliers - stock

The Company has no significant dependence on certain suppliers given that no supplier holds more than 10% of total purchases.

The company's management promotes the management of total stock so as to meet the needs of the market and the production process, without the need for excessive liquidity reservation.

Staff

The company's management is based on a team of experienced and qualified personnel, who have full knowledge of their subject and industry market conditions. This contributes significantly to the proper functioning of the company's processes and the further development of its activities.

Company executives are working harmoniously with each other and with the company's management. Potential disruption of this relationship may affect, temporarily, its proper functioning. However, the existing staffing infrastructure company enabling the direct replenishment executives, with no significant impact on the progress of its work.

B.3 Fair value measurement

The Company acknowledges fair value measurement through a 3 levels hierarchy.

1) Quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date. («Level 1»).

2) Other than quoted market prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. («Level 2»).

3) Unobservable inputs for the asset or liability. An entity develops unobservable inputs using the best information available in the circumstances, which might include the entity's own data, taking into account all information about market participant assumptions that is reasonably available. («Level 3»).

Fair value of financial assets and liabilities

	Level 3
Long-term loans	11.150.675

The fair value of long-term loans was measured based on discounted cashflows.

The carrying value of loans approximates fair value as the impact of discounting is not significant.

The fair value of the following financial assets and liabilities approximate their carrying amounts:

- Trade and other receivables
- Cash and cash equivalents
- Trade and other payables

Fair value of investment property

	Level 3
Investment property	10.000

The fair value of investment property is based on Management's estimations ("Level 3"), after examining the value of the properties in the area

B.4 Significant accounting estimations and judgments of the management

The preparation of the interim financial statements requires the Company's management to make estimations, judgments and assumptions that affect the application of the accounting principles and the asset/liability income/expense accounting values. The results are maybe different that these estimations.

For the preparation of the interim financial statements the significant judgments and estimates of the Management regarding the application of the Company's accounting principles are the same as those used for the preparation and presentation of the Company's annual financial statements for the year 2018.

Also, the main sources of uncertainty that existed in the preparation of the annual financial statements of 31 December 2018 remained the same for the interim financial statements as at 30 June 2019.

B.5 Comparative information

Comparative information is disclosed in respect of the previous period for all amounts reported in the financial statements, both face of financial statements and notes. Differences may arise between the amounts stated in the financial statements and the amounts stated in the notes, as a result of numbers rounding.

C. Notes to the financial statements**C1. Property, plant and equipment**

Property, plant and equipment are analyzed as follows:

	Land	Buildings	Plant & equipment	Motor vehicles	Furniture & other Equipment	Total
<u>COST</u>						
Balance at 1 January 2018	1.326.703	12.192.192	51.334.382	1.345.790	2.240.987	68.440.055
Additions	0	289.842	5.552.967	26.751	158.334	6.027.895
Disposals	0	0	(50.089)	0	0	(50.089)
Write-offs	0	0	(52.962)	0	(570)	(53.532)
Balance at 30 June 2018	1.326.703	12.482.034	56.784.298	1.372.542	2.398.751	74.364.329
<u>ACCUMULATED DEPRECIATION</u>						
Balance at 1 January 2018		(3.150.980)	(22.515.394)	(958.035)	(1.560.385)	(28.184.794)
Depreciation expense		(183.090)	(1.258.728)	(43.941)	(80.482)	(1.566.241)
Disposals		0	50.088	0	0	50.088
Write-offs		0	52.961	0	389	53.350
Balance at 30 June 2018		(3.334.070)	(23.671.073)	(1.001.976)	(1.640.478)	(29.647.597)
Net book value at 30 June 2018	1.326.703	9.147.964	33.113.226	370.566	758.274	44.716.733
<u>COST</u>						
Balance at 1 January 2019	1.509.927	12.675.863	58.343.466	1.355.291	2.437.948	76.322.495
Additions	0	456.129	3.186.298	4.560	92.614	3.739.601
Disposals	0	0	(97.478)	(47.065)	0	(144.543)
Write-offs	0	0	(146.395)	0	(195)	(146.590)
Balance at 30 June 2019	1.509.927	13.131.991	61.285.891	1.312.786	2.530.367	79.770.963
<u>ACCUMULATED DEPRECIATION</u>						
Balance at 1 January 2019		(3.522.739)	(24.824.044)	(1.028.529)	(1.722.898)	(31.098.211)
Depreciation expense		(190.394)	(1.356.213)	(40.809)	(70.101)	(1.657.517)
Disposals		0	93.504	22.803	0	116.308
Write-offs		0	51.570	0	0	51.570
Balance at 30 June 2019		(3.713.133)	(26.035.183)	(1.046.535)	(1.793.000)	(32.587.851)
Net book value at 30 June 2019	1.509.927	9.418.858	35.250.709	266.251	737.367	47.183.113

There are no pledges on fixed assets.

C2. Rights of use of assets

Right of use of assets are analyzed as follows:

	Rights of use of buildings	Rights of use of motor vehicles	Total
<u>COST</u>			
Balance at 1 January 2019	0	0	0
Recognitions/ Additions	218.496	585.431	803.927
Balance at 30 June 2019	218.496	585.431	803.927
<u>ACCUMULATED DEPRECIATION</u>			
Balance at 1 January 2019	0	0	0
Depreciation expense	(13.202)	(115.952)	(129.154)
Balance at 30 June 2019	13.202	115.952	129.154
Net book value at 30 June 2019	205.294	469.479	674.773

C3. Investment properties

Investment properties are analyzed as follows:

	Land	Buildings	Total
<u>COST</u>			
Balance at 1 January 2018	66.643	76.629	143.272
Balance at 30 June 2019	66.643	76.629	143.272
<u>ACCUMULATED DEPRECIATION</u>			
Balance at 1 January 2018	0	(22.516)	(22.516)
Depreciation expense	0	(1.344)	(1.344)
Balance at 30 June 2019	0	(23.860)	(23.860)
Net book value at 30 June 2019	66.643	52.769	119.412
<u>COST</u>			
Balance at 1 January 2019	10.082	0	10.082
Balance at 30 June 2019	10.082	0	10.082
<u>ACCUMULATED DEPRECIATION</u>			
Balance at 1 January 2019	0	0	0
Balance at 30 June 2019	0	0	0
Net book value at 30 June 2019	10.082	0	10.082

The investment properties of the Company did not produce any revenue from rents. There were not any operating expenses related to the investment properties. The fair value of investment properties is estimated to €15.000. The value is based on Management's estimations ("Level 3"), after examining the value of the properties in the area.

C4. Intangible assets

Intangible assets are analyzed as follows:

	Software licenses	Trademarks	Total
<u>COST</u>			
Balance at 1 January 2018	1.203.256	38.405	1.241.661
Additions	43.906	0	43.906
Balance at 30 June 2018	1.247.162	38.405	1.285.567

ACCUMULATED DEPRECIATION

Balance at 1 January 2018	(593.512)	(30.084)	(623.596)
Depreciation expense	(61.265)	(2.080)	(63.345)
Balance at 30 June 2018	(654.777)	(32.164)	(686.941)

Net book value at 30 June 2018

592.385	6.241	598.626
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COST

Balance at 1 January 2019	1.268.630	38.405	1.307.036
Additions	32.960	0	32.960
Balance at 30 June 2019	1.301.591	38.405	1.339.996

ACCUMULATED DEPRECIATION

Balance at 1 January 2019	(720.467)	(34.245)	(623.596)
Depreciation expense	(68.257)	(2.080)	(70.337)
Balance at 30 June 2019	(788.723)	(36.325)	(825.048)

Net book value at 30 June 2019

512.867	2.080	514.947
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C5. Trade and other receivables

Trade and other receivables are analyzed as follows:

	30/6/2019	31/12/2018
Trade receivables	38.716.646	21.402.038
Less: Allowance for bad debts	(3.239.444)	(2.784.524)
	35.477.203	18.617.514
Creditors advances	1.738.484	74.128
VAT Receivables	452.431	2.087.490
Greek state -others	79.970	79.970
Other receivables	44.898	75.348
Total	37.792.986	20.934.450

The most significant changes in the line "Trade and other receivables" are found in the line "Trade receivables" linked to the increase in sales and the high seasonality of the ice cream sector (see also note C20).

The amounts in "Trade receivables" are non-interest related and are normally settled on 0-150 days.

For applying IFRS 9, the company uses a model to calculate expected credit losses. This model groups receivables according to the credit rating of each customer, links the rating to the probability of default and calculates the expected credit losses.

Company recognized increased doubtful receivables of €454.920. At 30.06.2019 the Trade receivables totaling €3.239.444 appear impaired. It is estimated that a part of the provision for doubtful debts will be recovered in future time.

Analysis of provision for doubtful debts:

	1/1-30/6/2019	1/1-31/12/2018
Opening balance	2.784.524	2.015.184
Additions	454.920	777.577
Reversals	0	(8.236)
Ending balance	3.239.444	2.784.524

C6. Cash and cash equivalents

Cash and cash equivalents are analyzed as follows:

	30/6/2019	31/12/2018
Cash at bank and in hand	8.371.977	9.778.310
Short-term bank deposits	5.000.000	4.500.000
Total	13.371.977	14.278.310

Cash and cash equivalents refer to bank deposits and cash in the Company's treasury and can be converted into cash immediately.

Part of the bank deposits, amount €3,6mil, is pledged as collateral for an existing bank loan.

C7. Issued capital

Issued capital at 30.6.2019 amounts €12.564.751,68 and comprises of 33.065.136 fully paid ordinary shares, which have a par value of €0,38.

	Number of shares	Pair Value	Share Capital	Total
31-Dec-18	33.065.136	0,38 €	12.564.752	12.564.752
30-Jun-19	33.065.136	0,38 €	12.564.752	12.564.752

C8. Borrowings

Borrowings are analyzed as follows:

	30/6/2019	31/12/2018
<u>NON-CURRENT BORROWINGS</u>		
Bond loans	8.230.000	5.000.000
Long-term loans	2.400.000	3.000.000
Total non-current borrowings	10.630.000	8.000.000
<u>CURRENT BORROWINGS</u>		
Current liability of non-current loans	2.189.630	1.200.061
Total current borrowings	2.189.630	1.200.061
Total borrowings	12.819.630	9.200.061

Maturity of non-current bank borrowings:

	30/6/2019	31/12/2018
Between 1-2 years	2.200.000	1.200.000
Between 2-5 years	8.430.000	6.800.000
Total non-current borrowings	10.630.000	8.000.000

Changes on loans balances are analyzed as follows:

Balance at 1 January 2018	10.400.061
Loans paid	(600.000)
Financial instruments valuation	(25)
Balance at 30 June 2018	9.800.036

Balance at 1 January 2019	9.200.061
Loans received	4.230.000
Loans paid	(600.000)
Financial instruments valuation	(10.431)
Balance at 30 June 2019	12.819.630

Analysis of current long-term loans:

Loaner	Type of loan	Date of agreement	Initial value	Balance at 30/6/2019
Major shareholders	Bonds / 5year / fixed interest rate	18/12/2013 Amended 16/11/2018	5.000.000	5.000.000
Alpha Bank SA	Long-term / 5year / floating interest rate	7/4/2017 Amended 31/5/2019	6.000.000	4.800.036
Bank of Piraeus	Bonds / 5year / floating interest rate	10/4/2019	4.230.000	4.229.690

The fair value of long-term loans is calculated to €11.150.675 («Level 3»).

Effective interest rate of borrowings:

	1/1-30/6/2019	1/1-31/12/2018
Effective interest rate	2,67%	2,72%

C9. Financial leasing

	Rights of use of buildings	Rights of use of motor vehicles	Total
<u>Long term portion of leasing</u>			
Balance at 1 January 2019	0	0	0
Recognitions/ Additions	218.496	585.431	803.927
Financial cost of leasing	5.262	12.561	17.823
Payment of leasing	(16.108)	(123.176)	(139.284)
Transfer to short term portion of leasing	(26.249)	(220.807)	(247.056)
Balance at 30 June 2019	181.401	254.009	435.410
<u>Short term portion of leasing</u>			
Balance at 1 January 2019	0	0	0
Current liabilities	26.249	220.807	247.056
Balance at 30 June 2019	26.249	220.807	247.056

C10. Government grants

Movement of government grants relating to capital expenses:

	30/6/2019	31/12/2018
Opening balance	7.268.843	7.802.690
Charge in income statement	(247.711)	(533.847)
Ending balance	7.021.132	7.268.843

For the government grants recognized by the Company there are no unfulfilled conditions or contingent liabilities linked to them.

C11. Trade and other payables

Trade and other payables are analyzed as follows:

	30/6/2019	31/12/2018
Trade payables	16.477.192	9.755.800
Cheques payables	666.043	317.974
Social security	226.971	378.939
Other Taxes and duties	191.834	230.537
Dividends payables	9.746	10.987
Customers' advances	275.049	445.414
Other payables	1.346.125	709.181
Total	19.192.960	11.848.831

The most important changes in "Trade and other payables" are found in the line "Trade payables" and "Cheques payables", regarding to the increase in sales, new investments and the seasonality in the ice cream sector (see also note C20). Also, the change in the line "Other payables" is mainly related to accruals and periodic distribution accounts.

C12. Other income

Other income is analyzed by type as follows:

	1/1-30/6/2019	1/1-30/6/2018
Income from subsidies	1.595	0
Income from services	141.441	73.858
Rental income	5.098	3.054
Amortization of government grants relating to capital expenses	247.711	270.808
Total	395.845	347.720

C13. Other (loss) / gain net

Other (loss) / gain are analyzed by type as follows:

	1/1-30/6/2019	1/1-30/6/2018
Gains on disposal of property, plant and equipment	18.244	3.969
Other income	34.318	44.002
Losses on disposal of property, plant and equipment	(11.833)	(182)
Tax related fines and penalties	(1.226)	(1.444)
Foreign currency exchange differences	(33.121)	(2.570)
Other expenses	(3.272)	(10.918)
Total	3.109	32.856

C14. Financial income - expenses

Financial income-expenses are analyzed by type as follows:

<u>FINANCIAL INCOME</u>	1/1-30/6/2019	1/1-30/6/2018
Interest income	38.208	37.481
Other capital gains	34.169	34.745
Gains from financial instruments	24.830	0
Total financial income	97.207	72.226
<u>FINANCIAL EXPENSES</u>		
Interest expense	144.326	172.768
Bank fees and charges	3.517	2.863
Losses from derivatives	13.363	4.078
Other financial expenses	34.815	15.062
Total financial expenses	196.021	194.771

FINANCIAL COST OF LEASING

Financial cost of leasing

Financial income - expenses (net)

	17.823	0
	(116.636)	(122.545)

C15. Income tax expense

Income tax expense is analyzed as follows:

	1/1-30/6/2019	1/1-30/6/2018
Current tax	2.951.737	2.843.296
Deferred tax	(86.157)	(31.988)
Total	2.865.580	2.811.307

The income tax was calculated at a 28% tax rate over taxable profits for the period.

C16. Net profit per share

Basic and diluted earnings per share are calculated by dividing profit or loss attributable to ordinary equity holders by the weighted average number of ordinary shares outstanding, excluding any holding of own shares.

	1/1-30/6/2019	1/1-30/6/2018
Net profit attributable to parent's shareholders	7.637.905	7.359.645
Weighted average number of ordinary shares	33.065.136	33.065.136
Basic and diluted earnings per share (€ per share)	0,2310	0,2226

C17. Earnings before interest, taxes, depreciation and amortization

Earnings before interest, taxes, depreciations and amortizations are analyzed as follows:

	1/1-30/6/2019	1/1-30/6/2018
Net profit for the period	7.637.905	7.359.645
Adjustments for:		
Income tax	2.865.580	2.811.307
Financial income (net)	116.636	122.545
Depreciation and amortization	1.857.690	1.685.375
EBITDA before government grants	12.477.811	11.978.872
Amortization of government grants relating to capital expenses	(247.711)	(270.808)
EBITDA	12.230.100	11.708.064

EBITDA serves as an additional indicator of our operating performance and not as a replacement for measures such as cash flows from operating activities and operating income. We believe that EBITDA is useful to investors as a measure of operating performance because it eliminates variances caused by the amounts and types of capital employed and amortization policies and helps investors evaluate the performance of our underlying business. In addition, we believe that EBITDA is a measure commonly used by analysts and investors in our industry. Accordingly, we have disclosed this information to permit a more complete analysis of our operating performance. Other companies may calculate EBITDA in a different way. EBITDA is not a measurement of financial performance under IFRS and should not be considered an alternative to net profit/(loss), as an indicator of our operating performance or any other measure of performance derived in accordance with IFRS.

C18. Operating segment information

The chief operating decision maker, in the case of KRI-KRI the CEO, receives internal financial reports to measure the performance of the operating segments and to distribute the resources between them.

Under the operating distinction the Company's reportable segments are identified as follows:

♦ **Ice-cream– Greece and other Countries.** The segment refers to the production and distribution of ice-cream. There is distinctive performance measurement for Greece and other countries.

♦ **Dairy-Yogurt– Greece and other Countries.** The segment refers to the production and distribution mainly of yogurt and milk in a limited scale (Serres municipality). There is distinctive performance measurement for Greece and other countries.

The segments results for the periods ended 30.6.2019 and 30.6.2018 are analyzed as follows:

1/1-30/6/2019	Sales	Cost of Sales	Distribution & selling expenses	Operating profits	EBIT
Ice Cream	16.208.584	(7.933.825)	(4.488.284)	3.786.475	3.396.671
Greece	12.821.641	(5.610.482)	(4.029.906)	3.181.253	2.896.460
Other Countries	3.386.942	(2.323.343)	(458.378)	605.222	500.211
Dairy - Yogurt	40.978.352	(26.759.428)	(6.368.995)	7.849.929	6.956.492
Greece	21.804.304	(13.507.058)	(4.379.864)	3.917.381	3.461.995
Other Countries	19.174.049	(13.252.370)	(1.989.131)	3.932.548	3.635.938
Rest	214.733	(304.897)	(41.832)	(131.996)	125.518
Total	57.401.669	(34.998.150)	(10.899.111)	11.504.408	10.620.122
1/1-30/6/2018	Sales	Cost of Sales	Distribution & selling expenses	Operating profits	EBIT
Ice Cream	16.456.484	(7.896.110)	(4.583.338)	3.977.036	3.534.016
Greece	13.576.170	(5.756.531)	(4.260.491)	3.559.148	3.216.659
Other Countries	2.880.314	(2.139.578)	(322.847)	417.889	317.358
Dairy - Yogurt	34.421.083	(21.447.693)	(5.598.901)	7.374.489	6.506.907
Greece	20.306.031	(12.137.274)	(3.992.839)	4.175.919	3.685.201
Other Countries	14.115.052	(9.310.419)	(1.606.062)	3.198.571	2.894.736
Rest	121.898	(223.799)	(26.102)	(128.003)	179.544
Total	50.999.465	(29.567.602)	(10.208.340)	11.223.523	10.293.498

The "Operating profits" index is an Alternative Performance Measures (APM) and is calculated as follows: Sales minus Cost of sales minus Distribution & selling expenses.

C19. Dividends

The Annual General Meeting of 9.7.2019 decided the distribution of dividend for the financial year 2018 of gross value €0.15 per share (2017: €0.115). The total amount has been settled at 28.8.2019.

C20. Seasonality

The high seasonality of the ice cream sector is having an impact on April-August, which is characterized by particularly high sales and operating profits.

In the yogurt sector, sales and operating profits are almost evenly distributed in months.

C21. Contingent assets – liabilities

The Company has contingent liabilities (in relation with bank and other guarantees) arisen in the ordinary course of business. These contingent liabilities are not expected to generate any material fund outflows. No additional payments are expected at the date of preparation of these financial statements.

Any disputes under litigation or arbitration, court or arbitration decisions may not have an impact on the Company's financial position or operation.

C22. Related party transactions

Related party transactions are analyzed as follows:

	<u>1/1-30/6/2019</u>	<u>1/1-30/6/2018</u>
Payment of interest on a bond loan*	64.458	90.242

Outstanding receivables from and payables to related parties are analyzed as follows:

	<u>30/6/2019</u>	<u>31/12/2018</u>
Payables to related parties*	5.000.000	5.000.000

Directors' compensation and other transactions with key management personnel are analyzed as follows:

<u>COMPENSATION OF DIRECTORS</u>	<u>1/1-30/6/2019</u>	<u>1/1-30/6/2018</u>
Remuneration of the members of the Board of Directors**	0	0
Salaries of the members of the Board of Directors	54.291	50.091
Total	54.291	50.091

OTHER TRANSACTIONS WITH THE MEMBERS OF THE B.O.D. AND KEY MANAGEMENT PERSONNEL

	<u>30/6/2019</u>	<u>30/6/2018</u>
Transactions with the members of the B.O.D and key management personnel	32.229	45.121
Liabilities to the members of the B.O.D and key management personnel*	2.500.000	2.500.000

* Bond loan covered by major shareholders

** The Annual General Meeting of Shareholders of 9.7.2019 decided to distribute, from the profits of 2018, the remuneration of BoD members, totaling €366.602. This cost will be charged in the second half of the current year.

C23. Post balance sheet events

There are no other important post-balance sheet events that should modify the reported statements.

Serres, 10 September 2019

Chairman
& Managing Director

Vice-Chairman

Financial Director

Chief Accountant

Panagiotis Tsinavos
ID AE373539

Georgios Kotsambasis
ID AE376847

Konstantinos Sarmadakis
ID AN389135

Evangelos Karagiannis
ID AM894228