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## **Statement of Representatives of the Board of Directors**

(Pursuant to article 4, par. 2 of Law 3556/2007)

The herein below members of the Board of Directors of LOULIS MILLS SA:

- 1. Mr Nikolaos K. Loulis Chairman of the Board of Directors
- **2.** Mr Nikolaos S. Fotopoulos Chief Executive Officer,
- **3.** Mr Georgios A. Mourelatos Member of the Board of Directors, specifically appointed as per today's decision of the Company's Board of Directors (27 September 2021),

#### DO HEREBY DECLARE THAT

To the best of our knowledge:

- **a.** The attached Interim Financial Statements for the Company and the Group, which have been prepared in accordance with the applicable Accounting Standards, fairly represent the information in the assets and liabilities, the equity and operating results for LOULIS MILLS SA, as well as the companies included in the consolidation as a whole and
- **b.** the Interim Report of the Board of Directors fairly represents the development, performance and position of LOULIS MILLS SA, as well as of the consolidated companies as a whole, including of the description of the main risks and uncertainties that they face.

The Chairman of the BoD The Chief Executive Officer The BoD Member

NIKOLAOS K.LOULIS NIKOLAOS S.FOTOPOULOS GEORGIOS A.MOURELATOS



#### **Interim Report of the Board of Directors**

# of the company LOULIS MILLS SA. of the Financial Statements for the period from 01.01.2021 to 30.06.2021

This report of the Board of Directors of LOULIS MILLS SA (hereinafter referred to as the "Company") has been prepared in accordance with current legislation and applicable Hellenic Capital Market Commission provisions and is referred to the Interim Condensed Financial Statements (Consolidated and Separate) of June 30, 2021 and for the six-month period then ended. The LOULIS MILLS Group (hereinafter the "Group"), beyond the Company includes subsidiaries which the Company controls directly or indirectly. Consolidated and Separate Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU).

This report contains the financial review from January 01, 2021 to June 30, 2021, the important events that took place in the first six months of 2021, the estimated growth and development for the second half of 2021, the description of the significant risks and uncertainties for the second half of the fiscal year, the Group's and Company's significant transactions with their related parties, the most important facts that have been occurred until the date of the preparation of the Financial Statements and any other additional information required by legislation.

#### A. Financial Review for 01.01.2021 to 30.06.2021

The Group's **Sales** for the first half of 2021 amounted to  $\in$  60,97 million compared to  $\in$  54,52 million for the corresponding period of 2020, increased by 11,83%. At the same time, the Company's Sales amounted to  $\in$  54,25 million compared to  $\in$  48,01 million for the corresponding period of 2020, having increased by 13,00%.

Regarding the Sales per segment, a significant decrease was observed in the sold quantities of "Consumer Mill's Products & Mixtures for Bakery and Pastry" for the Group and the Company, since in the first half of 2021 they amounted to 10,1 thousand tones compared to 14,3 thousand tones in the previous period. That decrease affected correspondingly the sales of that product category, since they decreased significantly by 21,50% in the first half of 2021 compared to the corresponding period of 2020. The sold quantities of "Business Mill's Products" for the first half of 2021 for the Group, after the start of operation of the new Mill in Bulgaria in early 2020 and the continuous sales growth of the Group in Bulgaria, amounted to 116,4 thousand tones, having increased by 1,93% compared to the corresponding period of 2020, whereas the corresponding sold quantities of "Business Mill's Products" for the Company amounted to 102,6 thousand tones having decreased by 1,69% compared to the corresponding period of 2020. Accordingly, the sales of that product category in the first half of 2021 for the Group and the Company amounted to 41,20 million and 40,200 million respectively, having increased by 40,200 million respectively compared to the first half of the previous year. The sold quantities of "Mixtures & Raw Materials for Bakery and Pastry" in the first half of 2021, amounted to 40,200 million from 40,200 million compared to the corresponding period of 2020,



having decreased by 19,19%. Finally, the sales of "Cereals, for the Group and the Company amounted to € 10,15 million, having increased significantly, compared to € 3,45 million for the corresponding period of 2020.

The Group's **Cost of Sales** for the first half of 2021 amounted to  $\in$  51,05 million, increased by 17,63% compared to  $\in$  43,40 million in the first half of 2020. At the same time, the cost of sales for the Company amounted  $\in$  45,56 million compared to  $\in$  38,26 million in the previous period, having increased by 19,09%. This increase of the Cost of Sales for the Group and the Company is mainly due to the increase of the acquisition cost of raw materials and auxiliary materials in the domestic and the global market as well as to the overall increase of production costs.

Accordingly, the **Gross Profit** for the first half of 2021 amounted to  $\in$  9,92 million for the Group and  $\in$  8,69 million for the Company, decreased by 10,82% compared to  $\in$  11,13 million in the previous period for the Group and decreased by 10,88% compared to  $\in$  9,76 million in the previous period for the Company. Further as percentage of sales from 20,41% and 20,32% in the first half of 2020 for the Group and the Company respectively, decreased to 16,27% for the Group and 16,03% for the Company for the first half of 2021. The decrease in the gross profit of the Group and the Company is due to the overall increase of the cost of production materials and the sales price maintenance at the same level.

The Group's **Administrative Expenses and Distribution Costs** for the first half of 2021 amounted to  $\in$  9,76 million, increased by 1,24% compared to the corresponding period of the previous year that amounted to  $\in$  9,64 million, while on the other hand as a percentage to sales decreased because in the first half of 2020 represented 17,69% of sales compared to the first half of 2021 when they represented 16,01%. Respectively, the administrative expenses and the distribution costs for the Company amounted to  $\in$  8,48 million for the first half of 2021, increased by 1,56% compared to  $\in$  8,35 million for the previous period, while the ratio of administrative expenses and distribution costs to sales decreased to 15,63% % for the current period, compared to 17,39% for the first half of 2020. In particular, the Group's Distribution Costs, as a percentage to total sales, decreased, since in the first half of 2020 they represented 12,67% of sales compared to 11,37% for the current period, whereas the Administrative Expenses amounted to  $\in$  2,83 million in the first half of 2021, having increased by 3,42% compared to the previous period. Similarly, the Distribution Costs for the Company, as a percentage to total sales, decreased, since in the first half of 2020 they represented 12,27% of sales compared to 10,86% for the current period, whereas the Administrative Expenses amounted to  $\in$  2,59 million in the first half of 2021, having increased by 5,38% compared to the previous period.

The Group's **Financial Expenses** amounted to  $\in$  0,81 million for the first half of 2021, having decreased by 40,16% compared to the previous period when they amounted to  $\in$  1,35 million, and similarly as a percentage to sales they decreased from 2,48% to 1,33%. Correspondingly, the Financial Expenses for the Company for the first half of 2021 amounted to  $\in$  0,68 million, having decreased by 40,65% compared to the respective period of 2020 when they amounted to  $\in$  1,15 million, while as a percentage to sales they decreased from 2,39% to 1,25%. The decrease in the financial expenses for the Group and the Company in the first half of 2021 is mainly due to the reduced borrowing costs along with the reduced borrowing level as recorded at 31 December

The **Total Depreciation** for the first half of 2021 amounted to € 2,56 million for the Group and € 2,32



million for the Company, compared to  $\in$  2,44 million for the Group and  $\in$  2,22 million for the Company in the previous period, presenting an increase of 4,66% for the Group and 4,36% for the Company. As a percentage to sales they decreased for the Group, while in the first half of 2020 they represented 4,48% of sales compared to the first half of 2021 when they represented 4,19%. Similarly, they decreased for the Company, while in the first half of 2020 they represented 4,63% of sales compared to the first half of 2021 when they represented 4,27%.

The **Group's Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA)**<sup>1</sup> for the first half of 2021 amounted to  $\in$  4,21 million for the Group and  $\in$  3,77 million for the Company, having decreased by 18,29% from  $\in$  5,15 million in the previous year of 2020 for the Group and decreased by 22,06% from  $\in$  4,84 million in the corresponding period of 2020. Whereas, as a percentage to sales for the Group it decreased from 9,45% in the first half of 2020 to 6,90% and for the Company it decreased from 10,08% to 6,95% in the first half of 2021.

In the light of the above, the Group's **Net Profit before Tax** for the first half of 2021 amounted to  $\in$  0,77 million compared to  $\in$  1,29 million in the previous period, representing a decrease of 40,33%. As a percentage to sales it decreased from 2,36% in the first half of 2020 to 1,26% in the first half of 2021.

Respectively, for the Company the **Net Profit before Tax** amounted to  $\in$  0,70 million for the first half of 2021 compare to  $\in$  1,46 million in the previous period, representing a decrease of 51,72%, while as a percentage to sales it also decreased from 3,04% in the first half of 2020 to 1,30% in the first half of 2021.

The **Income Tax** for the Group after the effect of the reduction of the Income Tax rate in Greece from 24% to 22% to the basis of Deferred Tax Receivables and Liabilities, amounted to  $\in$  0,67 million for the first half of 2021 from  $\in$  -0,34 million in the corresponding period of 2020 and respectively for the Company amounted to  $\in$  0,65 million from  $\in$  -0,34 million.

Following the above, the Group's **Net Income after Tax** for the first half of 2021 (distributed to the Company's shareholders) amounted to  $\in$  1,44 million from  $\in$  0,95 million for the previous year and as percentage to sales it increased from 1,74% in the first half of 2020 to 2,36% in the first half of 2021. Similarly, the Company's net profit after tax for the first half of 2021 amounted to  $\in$  1,35 million from  $\in$  1,12 million in the corresponding period of 2020, while as a percentage to sales it increased from 2,33% in the first half of 2020 to 2,50% in the current period.

For the first half of 2021, the **operating cash flows** for the Group and the Company amounted to  $\leq$  5,46 million and to  $\leq$  3,91 million respectively, while in the previous period it amounted to  $\leq$  3,48 million for the Group and 4,06 million for the Company.

The **Purchases of Tangible and Intangible Assets** for the Group for the current period amounted to  $\in$  1,28 million compared to  $\in$  2,30 million for the prior period.

The Group's **Total Net Borrowing¹** at June 30, 2021 amounted to € 42,61 million compared to € 39,18 million at June 30, 2020, representing an increase of 8,75% while the Company's Total Net Borrowing at



June 30, 2021 amounted to  $\in$  37,41 million compared to  $\in$  30,08 million at June 30, 2020, increased by 24,39%.

In summary, the financial results of the Group and the Company are reflected through some key financial ratios and are compared against objectives set by the Company's management, based on the size of the company, the sector in which it operates, the conditions prevailing in the market and the average figures of the sector where data are available, as follows:

#### **Group's Basic Ratios**

		01.07.2020 - 30.00	01.07.2020 - 30.06.2021		01.07.2019 - 30.06.2020	
1	Total Net Borrowing <sup>1</sup> EBITDA <sup>1</sup>	<u>42.606.659</u> 8.330.813	5,11	39.178.139 11.170.567	3,51	(≤5,50)
2	EBITDA¹ Interest Paid	8.330.813 1.830.947	4,55	11.170.567 2.402.902	_ 4,65	(≥4,00)
3	Non-Current Assets Total Net Borrowing <sup>1</sup>	104.898.614 42.606.659	2,46	105.608.911 39.178.139	2,70	(≥2,50)
4	Total Net Borrowing <sup>1</sup> Total Equity	42.606.659 91.421.822	0,47	39.178.139 90.368.594	0,43	(≤0,60)
5	Total Current Assets Total Current Liabilities	73.009.499 23.380.961	3,12	65.191.977 28.642.583	2,28	(≥1,10)
6	Total Liabilities Total Equity	86.486.291 91.421.822	0,95	80.432.294 90.368.594	0,89	(≤1,00)

#### **Company's Basic Ratios**

		01.07.2020 - 30.06	01.07.2020 - 30.06.2021		01.07.2019 - 30.06.2020	
1	Total Net Borrowing <sup>1</sup> EBITDA <sup>1</sup>	37.413.257 7.919.822	4,72	30.078.109 11.073.200	2,72	(≤5,50)
2	EBITDA¹ Interest Paid	7.919.822 1.444.986	5,48	11.073.200 2.022.455	5,48	(≥4,00)
3	Non-Current Assets Total Net Borrowing <sup>1</sup>	105.715.520 37.413.257	2,83	100.300.176 30.078.109	_ 3,33	(≥2,50)
4	Total Net Borrowing <sup>1</sup> Total Equity	37.413.257 92.845.720	0,40	30.078.109 91.537.798	0,33	(≤0,60)
5	Total Current Assets Total Current Liabilities	61.662.127 18.027.025	3,42 _	57.154.083 25.149.647	2,27	(≥1,10)
6	Total Liabilities Total Eqyity		0,80	65.916.461 91.537.798	0,72	(≤1,00)

<sup>&</sup>lt;sup>1</sup> For explanations and the calculation of the indicators see section "Alternative Performance Measures (APMs)"

#### **B. Group's Companies and Branches**

The Group and the Company own the following branches:



Name	Head Office	Branches	% Parent's participation	Basis for the consolidation
LOULIS MILLS SA	Sourpi, Magnesia, Greece	Keratsini Attikis, Mandra Attikis, Podochori Kavalas,	-	Parent
KENFOOD SA	Keratsini, Attiki, Greece	Ampelochori Viotitas, Mandra Attikis, Podochori Kavalas, Sourpi Magnesis	99,99%	Direct
GREEK BAKING SCHOOL SA	Keratsini, Attiki, Greece	-	99,70%	Direct
LOULIS LOGISTICS SERVICES SA	Sourpi, Magnesia, Greece	-	99,68%	Direct
LOULIS INTERNATIONAL FOODS ENTERPRISES BULGARIA LTD	Nicosia, Cyprus	-	100,00%	Direct
LOULIS MEL-BULGARIA EAD	General Toshevo, Bulgaria	-	100,00%	Indirect

#### C. Significant events that took place during the first half of 2021

The most significant events that took place during the first half of 2021 are as follows:

#### **Manufacture of Cereal Silos in Bulgaria**

On April 12, 2021, the Company's 100% indirect subsidiary under the name "LOULIS MEL-BULGARIA EAD" started building cereal silos with a capacity of 7.000 tons, on a privately owned plot located in the industrial zone of Bozhurishte in Sofia, Bulgaria. The cost of the investment has been budgeted at € 2,8 million.

#### Decisions of the Ordinary General Meeting of the Shareholders of the Company

On June 1, 2021 the Annual General Meeting of Shareholders took place where 76,91% of the share capital was represented, i.e. the shareholders and the shareholders' representatives who attended and voted represented 13.166.371 shares and 13.166.371 votes.

The Annual General Meeting of Shareholders of the Company made the following decisions on the agenda items, as those are being presented according to the vote results, which have been published also on the legally registered site of the Company to the General Commercial Registry (G.E.MI.) (www.loulismills.gr):

- 1. The Annual Financial Statements for the Company and the Group in accordance with the International Financial Reporting Standards, for the fiscal year 01.01.2020 to 31.12.2020 have been approved unanimously by 13.166.371 votes, i.e. 76,91% of the share capital after the hearing and approval of the relative Reports of the Board of Directors and the Certified Auditor. At the same General Meeting it was decided unanimously by 13.166.371 votes, i.e. 76,91% of the share capital the dividend distribution to the shareholders of a total amount of € 1.027.216,80 corresponding to gross dividend of € 0,06 per share. The cut-off date of the right to receive the dividend has been set 3<sup>rd</sup> of June 2021 and the payment date has been set 10<sup>th</sup> of June 2021. The Chairman of the Audit Committee submitted and presented to the shareholders the Activity Report of the Audit Committee for 2020.
- 2. The overall management that took place during the fiscal year ended 31.12.2020 has been unanimously approved by 13.166.371 votes, i.e. 76,91% of the share capital and the Certified Auditors were discharged unanimously by 13.166.371, i.e. 76,91% of the share capital from any liability for indemnity for the fiscal period 01.01.2020- 31.12.2020 and for the Annual Financial Statements of that year.



- 3. The company "BDO Auditors Accountants SA" with registration number ELTE 173, which shall nominate from its members the regular Auditor Accountant and the alternate Auditor Accountant for the audit of the Annual Financial Statements of the Company and the Consolidated Financial Statements in accordance with International Financial Reporting Standards for the fiscal period 01.01.2021 to 31.12.2021, was unanimously elected by 13.166.371 votes, i.e. 76,91% of the share capital.
- 4. The Remuneration Report of the Company for 2020 has been discussed and approved, on an advisory basis, unanimously by 13.166.371 votes, i.e. 76,91% of the share capital.
- 5. The payment in advance of remuneration to the Members of the Board of Directors for the next fiscal year 2021 was approved unanimously by 13.166.371votes, i.e. 76,91% of the share capital in total up to the amount of  $\in$  200.000.
- 6. The Suitability Policy of the members of the Board of Directors of the Company has been unanimously approved, with 13.166.371 votes, ie 76,91% of the share capital.
- 7. The new Board of Directors was elected unanimously with 13.166.371 votes, ie 76,91% of the share capital, with a four-year term, ie until 01.06.2025, which will be extended until the expiration of the period within which the next Ordinary General Meeting must be convened and until the relevant decision is made, which consists of the following members and the independent non-executive members of the new Board of Directors have been appointed pursuant to Law 4706/2020, as follows:
  - 1. Nikolaos Loulis of Constantinos, Executive Member
  - 2. Nikolaos Fotopoulos of Spyridon, Executive Member
  - 3. Georgios Mourelatos of Apostolos, Executive Member
  - 4. Khedaim Abdulla Saeed Faris Alderei of Abdulla, Non-Executive Member
  - 5. Andreas Koutoupis of George, Independent Non-Executive Member
  - 6. Elisavet Kapelanou-Alexandri of Spyridon, Independent Non-Executive Member
  - 7. Georgios Tansikidis of Ioannis, Independent Non-Executive Member

The above independent non-executive members fully meet the requirements of article 9 of Law 4706/2020 and, thus, do not have a dependence relationship with the Company or persons related to it.

- 8. It was decided unanimously, with 13.166.371 votes, ie 76,91% of the share capital, that the Company's Audit Committee shall be a three-member, independent joint committee, within the meaning of a. 44 par. 1 (a) (ab) Law 4449/2017, consisting of two (2) independent non-executive members of the Board of Directors and one (1) independent third, non-member of the Board of Directors and its term of office shall be four years, ie until 01.06.2025, as it is the term of the Board of Directors. The following natural persons were unanimously elected with 13.166.371 votes, ie 76.91% of the share capital, as members of the Audit Committee, which is determined to be an independent joint committee, ie consisting of two independent non-executive members of the Board of Directors and an independent third person, as follows:
  - 1. Andreas Koutoupis of George, Independent Non-Executive Member of the BoD



- 2. Elisavet Kapelanou-Alexandri of Spyridon, Independent Non-Executive Member of the BoD
- 3. Constantinos Kontochristopoulos of Anastasios, Third person, Non Member of the BoD

The members of the Audit Committee have sufficient knowledge in the field of which the Company operates, and they are independent of the Company within the meaning of the provisions of Law 4706/2020. The criterion of sufficient knowledge and experience in auditing and accounting is provably met by the majority of the members of the Audit Committee.

- 9. The remuneration policy for the members of the Board of Directors of the Company was amended unanimously, with 13.166.371 votes, ie 76,91% of the share capital, by introducing the criteria that define the meaning of significant remuneration or benefit, according to a. 9 par. 2 (a) of Law 4706/2020.
- 10. Pursuant to Article 98 par. 1 of L.4548/2018, the authorization to participate in the Board of Directors or in the Management of other related companies as those companies are defined in article 32 of Law 4308/2014 and, therefore, to conduct on behalf of the related companies acts falling within the Company's purposes has been provided to both the Board of Directors' members and the Company's Directors by 13.166.371 votes, i.e. 76,91% of the share capital.
- 11. Article 15 of the Articles of Association has been unanimously amended by 13.166.371 votes, ie 76,91% of the share capital, regarding the possibility of participation in the voting procedure remotely, via mail or via electronic means, conducted before the general meeting according to art. 126 of Law 4548/2018.
- 12. Article 21 of the Articles of Association has been unanimously amended by 13.166.371 votes, ie 76.91% of the share capital, regarding the authority determination to officially issue copies of minutes of the Board of Directors.

#### Composition of the Board of Directors in a body

Following the election of the new Board of Directors of the Company by the above Ordinary General Meeting of Shareholders, on June 1, 2021, by its decision, it was formed into a body as follows:

- 1. Mr. Nikolaos Loulis of Konstantinos, Chairman of the Board Executive Member
- 2. Ms. Elisavet Kapelanou Alexandri of Spyridonos, Vice Chairman of the Board Independent Non-Executive Member
- 3. Mr. Nikolaos Fotopoulos of Spyridon, Chief Executive Officer Executive Member
- 4. Mr. George Mourelatos of Apostolos, Member of the Board of Directors Executive Member
- 5. Mr. Khedaim Abdulla Saeed Faris Alderei of Abdulla, Member of the Board Non-Executive Member
- 6. Mr. Andreas Koutoupis, of Georgios, Member of the Board of Directors Independent Non-Executive Member
- 7. Mr. George Taniskidis of Ioannis, Member of the Board of Directors Independent Non-Executive Member



The term of the above Board of Directors is four years, ie until 01.06.2025, which will be extended until the expiration of the period within which the next Ordinary General Meeting must be convened and until the relevant decision is made.

#### Establishment of the Audit Committee in a body and appointment of its Chairman

Following the election of the new three-member Audit Committee of the Company by the above Ordinary General Meeting of Shareholders and its appointment as independent committee within the meaning of article 44 par. 1 (a) (ab) Law 4449/2017, consisting of non-executive members of the Board of Directors and third parties, by its 01.06.2021 decision, was formed into a body as follows:

- 1. Mr. Andreas Koutoupis, of Georgios, Chairman of the Audit Committee Independent Non-Executive Member of the BoD
- 2. Ms. Elisavet Kapelanou Alexandri of Spyridon, Member of the Audit Committee Independent Non-Executive Member of the BoD
- 3. Mr. Konstantinos Kontochristopoulos of Anastasios, Member of the Audit Committee Third party, non-member of the BoD

The term of office of the Audit Committee, which is the same with the term of the Board of Directors, is four years, ie until 01.06.2025.

#### **Dividend Distribution of the year 2020**

On June 1, 2021 the Ordinary General Meeting of the Shareholders of the Company decided dividend distribution of total amount  $\in$  1.027.216,80 ( $\in$ 0,06 per share) from the profits of 2020.

The dividend is subject to withholding tax 5% (i.e  $\in$  0,003 per share) and as a result the shareholders shall receive a net amount of  $\in$  0,057 per share.

The cut-off date of the right to receive the dividend for the year 2020 has been set 3<sup>rd</sup> June 2021.

Shareholders entitled to receive dividend are those registered in the electronic registry of the Dematerialized Securities System (DSS), as operated by the "Greek Central Securities Depository SA", on June 04, 2021 (Record Date). The payment date of the capital return has been set June 10, 2021 through «Alpha Bank SA».

#### Participation in the share capital increase of the subsidiary "LOULIS LOGISTICS SERVICES SA"

On June 4, 2021 the Company decided to participate in the share capital increase of its 99,67% subsidiary under the name «LOULIS LOGISTICS SERVICES SA», through the full payment of the total amount of the share capital increase € 15.000,00 , in order to continue its operation.

In particular on May 31, 2021 the Ordinary General Meeting of the company "LOULIS LOGISTICS SERVICES SA" decided, by 3.000 votes i.e 100% of its share capital, the share capital increase by € 1.000,00 by issuing 100 new common registered shares of value of € 10,00 per each and of selling value of € 150,00 per each. The funds raised in cash through the share capital increase amounted to € 15.000,00 and allocated as follows: € 1.000,00 (i.e 100 shares x € 10,00 each) for the share capital increase and € 14.000,00 (i.e 100 shares x € 140,00 each) credited the "Share Premium Reserve" account.



Therefore, the share capital of "LOULIS LOGISTICS SERVICES SA", after the aforementioned capital increase, amounts to  $\leqslant$  31.000,00 divided into 3.100 common registered shares with a nominal value of  $\leqslant$  10,00 per each and the Company now holds 99,68% of the share capital of "LOULIS LOGISTICS SERVICES SA" instead of the 99,67% previously held.

#### **D. Estimated Performance and Development**

The estimated course for the second half of 2021 depends to a large extent on the continuing uncertainty in the domestic market as well as on the duration and intensity of the "Covid-19" pandemic, which, however, gradually began to decline after the lockdown was lifted, easing travel restrictions and speeding up the vaccination of the population. The possibility of adopting new, stricter restrictive measures in travel could affect negatively the financial performance of the Group, by reducing the turnover, limiting temporarily the ability to recover receivables and affecting the supply chain.

In any case and based on the current data, the prospects remain positive and management estimates that the second half of 2021 will show improved operating profitability compared to the first half of 2021 and the corresponding second half of last year.

#### E. Main Risks and Uncertainties for the second half of the year

The main risks that the Group is exposed to and is likely to face during the second half of 2021 are as follows:

#### **Credit Risk**

The Group does not have significant concentration of credit risk in any of its contracting parties, mainly due to the large number of customers and the great dispersion of the Group's customer base.

The Management of the Group has adopted and applies credit control procedures to minimize its doubtful receivables through the evaluation of the credit ability of its customers and the effective management of the receivables before they become overdue. For the monitoring of credit risk, customers are classified according to their credit profile, the maturity of their receivables and the historical background of their collection.

Additionally, the Group's companies have an insurance contract that covers most of their claims. This contract cannot be sold or transferred. Customers considered to be unreliable are reevaluated at every reporting date and when a likelihood of non-recovery of these receivables occurs, a provision for doubtful debts is formed.

#### **Liquidity Risk**

The Group keeps its liquidity risk at low levels through the availability of adequate cash or/and approved bank credit limits ensuring the fulfillment of the Group's short-term financial liabilities. The Group's liquidity ratio (current assets to current liabilities) amounted to 3,12 at June 30, 2021 towards 2,28 at June 30, 2020.

For the monitoring and management of liquidity risk the Group forms cash flow projections on a regular basis.

#### **Interest Rate Risk**



The Group's exposure to the risk of changes in the interest rates relates to its short-term and long-term loans. The Group manages Interest Rate Risk through keeping the total of its loans at variable interest rates. Since the Company's loans are linked with the Euribor index, the maintenance of the latter at low levels has a direct positive impact on the financial cost of the Group.

The table below presents the sensitivity of the Earnings Before Tax of the Group and the Company if the interest rates change by a percentage point:

#### Sensitivity analysis on interest rate changes

	Interest Rate Volatility	Impact on Company's EBT	Impact on Group's EBT
01.07.2020	1,00%	-488.012	-579.160
30.06.2021	-1,00%	488.012	579.160
01.07.2019	1,00%	-346.107	-469.013
30.06.2020	-1,00%	346.107	469.013

#### **Exchange Rate Risk**

The Group operates in Southeast Europe and as a result any change in the operating currencies of those countries towards other currencies exposes the Group to risk of exchange rate. The main currencies involved in the Group's transactions are Euro and Bulgarian Lev.

The Group's Management continuously monitors the foreign exchange risks that may arise and assesses the need for action, yet at the moment there is no such risk since the exchange rate between the two currencies is stable from 1 January 1999 (BGN 1.95583 = EUR 1).

#### **Risk of Inventory Loss**

The Management of the Group takes all the necessary measures (insurance, storage) in order to minimize the risk and the contingent loss due to inventory loss from natural disasters, thefts, etc. Moreover, due to the inventory's high turnover ratio and the simultaneous inventory's long duration (expiry date), the risk of their obsolescence is very limited.

#### Risk of price variation of raw materials

The Group is exposed to risk derived from the variation in prices of the used raw materials for its products. The fluctuation in prices of the raw materials during the recent years as well as the general economic crisis lead us to the conclusion that this fluctuation will continue to exist. Therefore, exposure to that risk is considered high and for that reason the Group's Management takes all the necessary measures in order, firstly, to eliminate the Group's exposure to that risk through achieving special agreements with its suppliers and using derivative financial instruments and secondly, to quickly adjust its pricing and commercial policy.

#### **Other Operating Risks**



Management has installed a reliable system of internal control in order to detect malfunctions and exceptions in its commercial operations. Property insurance and other risks are adequate.

#### The pandemic "Covid-19"

The spreading of the new coronavirus "Covid-19" and its declaration by WHO in March 2020 as a pandemic as well as the imposition of emergency measures for its tackling by each government have affected negatively the global economy, Greece included.

Since the start of this crisis, the Group's priorities were the ensuring of its smooth business operation and the safety of its employees. In order to face effectively the impact of the pandemic and to ensure its properfunctioning the Group: a) offered remote working (teleconferencing), b) suspended the business meetings in person and other business events c) restricted commuting and travelling and d) disinfected the working areas. Furthermore, the Group ensured the daily support and guidance of the employees in respect of their most effective adjustment to the new conditions, while also strengthening the National Health System through the donation of medical equipment to support the government's work in combating the pandemic.

The extent of the impact of the pandemic on the Group's activities in the coming period will largely depend on future developments and government measures. The possibility of adopting new more stringent restrictive measures on travel could adversely affect the financial performance of the Group, reducing turnover, temporarily limiting the collectability of receivables and affecting the supply chain.

The management continuously monitors the developments, evaluates the risks and takes the necessary actions in order to minimize the effects of the pandemic on the financial results of the Group, to continue the smooth implementation of the strategic plan - and to ensure the business continuity of the Group. Management believes that in any case, said health event, will not affect the continuation of the Company's and the Group's activity.

#### F. Information about Labour and Environmental Policy

#### **Human resources**

The most crucial factor of the Group's success is its people. In particular, a strong family culture has been established which is based on the values of the Group and the mutual respect, trust, cooperation and team spirit. Through investing in the applied training methods the Group intends to achieve a variety of business advantages such as increase in productivity, employees' satisfaction, involvement and sustenance of the manpower as well as attracting young and qualified people. In the long term, maintaining the interest of the employees and the support provided for their development are crucial for the way the Group creates value. Discriminations are excluded from the Group's practices and human rights and equal opportunities are supported in every way according to the international standards.

Our key priority and vision is to create, develop, evolve and take care of the leading team.

#### **Health and Safety**



Within the Louli's Group, the protection of the employees and all of those involved in the Group's chain value represent an integral part of the Group's policy, philosophy, work and daily life. Nothing can be more important than the people and their safety who contribute every day to the development of the Group. Health and safety are not a typical procedure yet a basic ingredient of the Group's philosophy. Specifically the Group:

- makes continuous efforts for the improvement of the working conditions for each position through
  conducting daily inspections in the working areas and trains the employees about the practices they have
  to follow in order to remain safe within a healthy working environment (supply and mandatory use of
  Personal Protective Equipment, information provided about the safe working procedures etc.),
- provides a safe and healthy working environment consistent with the applied legislation, regulations and the internal health and safety requirements,
- conducts seminars, on an annual basis, of health and safety so as to provide employees a general training as well as to inform them about any potential hazards may be involved in their job,
- commits itself for the interest of its employees, to the continuous improvement of health and safety in the
  working areas, though, among other things, identifying safety hazards and addressing health and safety
  issues,
- provides medical surveillance of all of our employees through the appointment of an Occupational Doctor,
- applies strict prevention procedures in order to eliminate accidents and minimize days of absence from work due to working accident,
- aims to the reduction of noise and dust levels of the production facilities to the lowest possible levels in order to protect our employees from occupational diseases resulted from the exposure to those factors.

#### Relations between Management and employees

Loulis Group traditionally operates like a big family. This has formed a common culture and a common vision based on its tradition, principles, values and the love for its products. Particularly:

- the applied policy of the "open door" the Group ensures conditions of mutual trust and understanding since all the employees are able to communicate directly with the Management regarding the solution of any working problem or other,
- the signed contracts with the employees do not include any provision for any change of the terms or any predetermined notice for change. However, the Group has chosen to inform employees before any significant change occurs.

#### Development and training of employees

Development and training of the employees is a key priority within Loulis Group. The Group aims to the employees' personal development and evolution as well as the development of their skills. That is valuable to each of our employees individually because it enhances their confidence and simultaneously it prepares them to meet the high standards of the products and services provided to the customers and consumers. The training of an employee begins from the first working day when an adapted reception and integration program exists according to the requirements of each post.



#### Human rights policy

The respect of human rights is fundamental principle for the sustainable development of Loulis Group and of its social partners. The Group commits itself to ensuring that its people are treated with the appropriate dignity and respect and acknowledges that the manpower consists of different people each one has its own personality. For that reason the Group:

- provides security assurance to the employees, as considered necessary, with respect to the employees' confidentiality and dignity,
- applies Human Rights Policy which is based on the human rights international principles as included in the
  Universal Declaration of Human Rights, the Declaration of the International Labour Organization on
  Fundamental Principles and Rights at Work, the UN Global Compact and the UN Guidelines for Labour,
- commits itself to keep the working environment free of violence, bullying, intimidation or any other inappropriate or disturbing conditions caused by internal or external threats,
- encourages a safe and healthy environment without discriminations and reprisals. All decisions regarding employment are based on personal skills, performance and behavior.

#### Benefits to employees

The contribution of the people to the Group's development is continuously recognized through providing the employees several benefits. In particular the Group:

- provides competitive salaries so as to attract qualified staff and securing a decent standard of living for all employees,
- wishes to contribute effectively to the strengthening of the employees' work-life balance,
- applies benefit policy that supports effectively the employees and their families (liquidity assistance to
  meet any special need, medical insurance for all the employees and provision for insurance for the
  members of their families at low cost, providing products (flour) free of charge and reduced prices for the
  purchase of extra products).

#### **Environmental issues**

The efforts of Loulis Group for the protection of the environment is not limited to the implementation of the legislation and requirements and adoption of the appropriate measures for each case. Yet, it is expressed through its continuous efforts for reducing the environmental impact of the Group's operations, focusing on achieving efficient energy consumption within the production process, reducing the disturbance caused to the local areas and the implementation of an Environmental Management System. Furthermore, the Group applies specific Environmental Policy which sets the conditions for the integrated management of the environmental impacts caused by its operations and adopts and applies practices that ensure the best environmental protection and management. Namely the Group:

- fully complies with the environmental legislation and regulations,
- manages the applied programs for the reduction of the environmental impact through the certified Environmental Management Systems (ISO 14001:2015),



- continuously trains the employees involved in the production process regarding environmental protection issues,
- uses the most optimistic practices within the production units regarding the water consumption and the
  waste management having achieved almost zero water consumption, zero liquid waste, zero waste of any
  type while at the same time recycles the various materials arising through contracting the process of
  waste management with verified providers of waste recycling,
- aims to the efficient energy consumption within the production process through the adoption of technologies with high energy efficiency and with reduced energy consumption required per every tonne of obtained product,
- minimizes as much as possible the transfer of raw materials, products and employees in order to achieve reduction of gas emissions to the environment.

#### **G.** Alternative Performance Measures (APMs)

According to the ESMA/2015/1415en Guidelines on Alternative Performance Measures (APMs) of the European Securities and Markets Authority, an Alternative Performance Measure (APM) is a financial measure of historical or future financial performance, financial position or cash flows, which is not defined or provided in the current Financial Reporting Framework (IFRS). APMs typically arise from or are based on financial statements prepared in accordance with the current Financial Reporting Framework (IFRS), primarily with the addition or deduction of amounts from the figures presented in the financial statements.

The Group uses to a limited extent Alternative Performance Measures (APMs) when publishing its financial performance, in order to better understand the Group's operating results and financial position.

#### Earnings before Interest, Tax, Depreciation and Amortization (EBITDA)

The indicator Earnings before Interest, Tax, Depreciation and Amortization (EBITDA), which aims to a better analysis of the Group's and Company's results, is estimated as follows: Profit/(Loss) before tax, as adjusted by the addition of "Financial Expenses" and "Depreciation", without including the items "Financial Income", "Fair Value valuation of bonds and participations", "Other Expenses" and "Other Income" (excluding "Other Operating Income"). The margin of this indicator is calculated as the ratio of the "Earnings before Interest, Tax, Depreciation and Amortization (EBITDA)" with the total of "Sales".

	Grou	ıp	Compa	any
	01.07.2020 30.06.2021	01.07.2019 30.06.2020	01.07.2020 30.06.2021	01.07.2019 30.06.2020
Sales	117.511.000	111.742.597	104,162,116	102.004.452
Profit/(Loss) Before Tax	771.139	3.287.291	1.488.934	4.053.651
Other Income (excluding Other Operating Income)	(977.582)	(719.878)	(118.840)	(449.588)
Other Expenses	1.675.610	1.605.488	568.747	1.304.215
Fair Value valuation of bonds and participatios	(73.110)	(152.807)	(73.110)	(152.807)
Financial Income	(6.001)	(27.796)	(33.884)	(96.907)
Financial Expenses	1.830.947	2.402.902	1.444.986	2.022.455



Depreciation	5.109.810	4.775.367	4.642.989	4.392.181
Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)	8.330.813	11.170.567	7.919.822	11.073.200
Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA) margin	7,09%	10,00%	7,60%	10,86%
	Grou	p	Compa	ny
	30.06.2021	30.06.2020	30.06.2021	30.06.2020
Sales	60.972.138	54.524.016	54.251.750	48.011.513
Profit/(Loss) Before Tax	767.058	1.285.488	703.617	1.457.518
Other Income (excluding Other Operating Income)	(48.753)	(17.093)	(34.627)	(7.058)
Other expenses	124.614	197.872	102.208	168.561
Fair Value valuation of bonds and participations	0	(96.030)	0	(96.030)
Financial Income	(716)	(16.204)	0	(53.689)
Financial Expenses	810.252	1.354.106	680.385	1.146.446
Depreciation	2.555.992	2.442.105	2.319.087	2.222.218
Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)	4.208.447	5.150.244	3.770.670	4.837.966
Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA) margin	6,90%	9,45%	6,95%	10,08%

#### **Earnings before Interest and Tax (EBIT)**

The indicator Earnings before Interest and Tax (EBIT), which serves the better analysis of the Group's and Company's operating results, is estimated as follows: Profit/(Loss) before tax, as adjusted by the inclusion of "Financial Expenses", without taking into account the items "Financial Income", "Fair Value valuation of bonds and participations", "Other Expenses" and "Other Income" (excluding "Other Operating Income"). The margin of this indicator is calculated as the ratio of the "Earnings before Interest and Tax (EBIT)" with the total of "Sales".

	Group Company		any	
	01.07.2020 30.06.2021	01.07.2019 30.06.2020	01.07.2020 30.06.2021	01.07.2019 30.06.2020
Sales	117.511.000	111.742.597	104.162.116	102.004.452
Profit/(Loss) Before Tax	771.139	3.287.291	1.488.934	4.053.651
Other Income (excluding Other Operating Income)	(977.582)	(719.878)	(118.840)	(449.588)
Other Expenses	1.675.610	1.605.488	568.747	1.304.215
Fair Value valuation of bonds and participations	(73.110)	(152.807)	(73.110)	(152.807)
Financial Income	(6.001)	(27.796)	(33.884)	(96.907)
Financial Expenses	1.830.947	2.402.902	1.444.986	2.022.455
Earnings Before Interest and Tax (EBIT)	3.221.003	6.395.200	3.276.833	6.681.019



Earnings Before Interest and Tax (EBIT) margin	2,74%	5,72%	3,15%	6,55%
	Grou	<b>)</b>	Compa	ny
	30.06.2021	30.06.2020	30.06.2021	30.06.2020
Sales	60.972.138	54.524.016	54.251.750	48.011.513
Profit/(Loss) Before Tax	767.058	1.285.488	703.617	1.457.518
Other Income (excluding Other Operating Income)	(48.753)	(17.093)	(34.627)	(7.058)
Other expenses	124.614	197.872	102.208	168.561
Fair Value valuation of bonds and participations	0	(96.030)	0	(96.030)
Financial Income	(716)	(16.204)	0	(53.689)
Financial Expenses	810.252	1.354.106	680.385	1.146.446

**Total Net Borrowing** 

Earnings Before Interest and Tax (EBIT) margin

**Earnings Before Interest and Tax (EBIT)** 

The "Total Net Borrowing" is one ESMA that the Management uses to evaluate the capital structure of the Group and the Company. It is estimated as the sum of the items "Long-term Borrowing Liabilities" and "Short-term Borrowing Liabilities", net of the item "Cash and cash equivalents".

1.652.455

2,71%

2.708.139

4,97%

1.451.583

5,45%

	Grou	Group		iny
	30.06.2021	30.06.2020	30.06.2021	30.06.2020
Long-term Borrowing Liabilities	48.656.261	36.297.829	42.350.000	25.400.000
Long-term Borrowing Liabilities	9.259.698	10.603.511	6.451.202	9.210.650
Cash and cash equivalents	(15.309.300)	(7.723.201)	(11.387.945)	(4.532.541)
Total Net Borrowing	42.606.659	39.178.139	37.413.257	30.078.109

#### H. Significant transactions between the Company and Related Parties

The cumulative amounts for sales and purchases from the beginning of the current period and the balances of the Company's receivables and liabilities accounts at the end of the current period, which have resulted from its transactions with related parties, as per IAS 24, are as follows:

#### Significant transactions with related parties

Group	01.01.2021 -	30.06.2021	01.01.2020 -	30.06.2020
	Sales of Good & Services	Purchases of Goods and Services	Sales of Goods & Services	Purchases of Goods and Services
Associates	0	0	0	0
Executives and Members of the Management	0	0	0	0
Total:	0	0	0	0



	30.06	.2021	31.12	.2020
	Receivables	Liabilities	Receivables	Liabilities
Associates	0	0	0	0
Executives and Members of the Management	196.840	828	136.600	734
Total:	196.840	828	136.600	734

· · · · · · · · · · · · · · · · · · ·	01.01.2021 -	30.06.2021	01.01.2020 -	30.06.2020
	Sales of Good and Services	Purchases of Goods and Services	Sales of Good and Services	Purchases of Goods and Services
Kenfood SA	340.799	484.963	242.384	639.330
Greek Baking School SA	4.200	15.000	4.200	22.400
Loulis Logistics Services SA	240	0	240	0
Loulis International Foods Enterprises Bulgaria Ltd	0	0	0	0
Loulis Mel-Bulgaria EAD	16.192	1.032.072	117.013	424.951
Associates	0	0	0	0
Executives and Members of the Management	0	0	0	0
Total:	361.431	1.532.035	363.837	1.086.681

	30.06.2	021	31.12.2	.2020	
	Receivables	Liabilities	Receivables	Liabilities	
Kenfood SA	0	19.609	59.539	373.577	
Greek Baking School SA	0	0	0	0	
Loulis Logistics Services SA	0	0	0	0	
Loulis International Foods Enterprises Bulgaria Ltd	0	0	0	0	
Loulis Mel-Bulgaria EAD	13.356	7.781	695.853	0	
Associates	0	0	0	0	
Executives and Members of the Management	0	207	0	734	
Total:	13.356	27.597	755.392	374.311	

#### Fees of Executives and Members of the Management

	Grou	р	Compan	у
	30.06.2021	30.06.2020	30.06.2021	30.06.2020
Salaries and Other Fees	525.777	524.798	348.777	304.494
Total:	525.777	524.798	348.777	304.494

There are no other significant transactions with related parties for the first half of 2021.

#### I. Significant Events occurred after the first half of 2021

There are no significant events after June 30, 2021 and until the date of preparation of the Financial Statements.

## J. Information pursuant to Article 50 § 2 of Law 4548/2018 for acquired own shares (treasury shares)



The Company, at the balance-sheet preparation date, did not possess any own shares.

The Chairman of the Board of Directors
Nikolaos Loulis

Sourpi Magnesias, September 27, 2021

The Board of Directors



### **Independent Auditor's Report on Review**

To the Board of Directors of the Company "LOULIS MILLS S.A."

#### **Report on Review of Interim Financial Information**

#### Introduction

We have reviewed the accompanying interim condensed separate and consolidated statement of financial position of **LOULIS MILLS S.A.**» as of June 30, 2021 and the related condensed separate and consolidated statements of comprehensive income, changes in equity and cash flows for the six-month period then ended, as well as the selected explanatory notes that comprise the interim condensed financial information, which is an integral part of the six-month financial report as provided by Law. 3556/2007.

Management is responsible for the preparation and presentation of this interim financial information in accordance with International Financial Reporting Standards as adopted by the European Union and applied to interim Financial Reporting (International Accounting Standard "IAS" 34). Our responsibility is to express a conclusion on this interim condensed financial information, based on our review.

#### **Scope of Review**

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, mainly of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, as incorporated into the Greek Legislation and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Consequently, we do not express an audit opinion.

#### **Conclusion**

Based on the review conducted, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial information is not prepared, in all material respects, in accordance with IAS 34.

#### Report on other legal and regulatory requirements

Our review has not revealed any material inconsistency or misstatement in the statements of the members of the Board of Directors and the information of the six-month Board of Directors Report, as defined in articles 5 and 5a of Law 3556/2007, in relation to the accompanying interim condensed financial information.



BDO Certified Public Accountants SA 449, Mesogion Ave. 153 43 Agia Paraskevi Athens Greece

Agia raiaskevi Atilelis dieece

Reg.SOEL: 173

Agia Paraskevi, 27/09/2021
The Certified Public Accountant

Dimitrios V. Spyrakis Reg.SOEL: 34191



## **Interim Financial Statements**

## 1. Interim Statement of Financial Position

(Amounts in €)		GRO	UP	COMP	ANY
		30/6/2021	31/12/2020	30/6/2021	31/12/2020
ASSETS	Note				
Non-Current Assets					
Property, Plant and Equipment	7.1	100.666.096	101.320.038	89.311.481	90.516.419
Investment Property	7.1	355.992	355.992	336.000	336.000
Right of Use Assets	7.2	741.765	985.238	552.979	839.478
Other Intangible Assets	7.3	2.091.592	2.279.414	1.330.328	1.505.626
Goodwill		1.000.000	1.000.000	0	0
Investments in Subsidiaries		0	0	14.174.033	14.159.033
Other Non-Current Receivables		39.949	79.297	10.699	12.521
Deferred Tax Assets	-	3.220	0	0	0
	_	104.898.614	106.019.979	105.715.520	107.369.077
Current Assets					
Inventories		21.622.467	22.499.105	17.854.737	16.705.167
Trade Receivables	7.4	31.242.450	31.848.818	28.546.034	29.717.674
Derivative Financial Assets		0	0	0	0
Cash and Cash Equivalents		15.309.300	14.886.801	11.387.945	11.600.271
Other Current Assets	7.5	4.835.282	2.964.541	3.873.411	3.210.295
	-	73.009.499	72.199.265	61.662.127	61.233.407
TOTAL ASSETS	_	177.908.113	178.219.244	167.377.647	168.602.484
EQUITY AND LIABILITIES Equity attributable to equity holders of the parent					
Share Capital		16.093.063	16.093.063	16.093.063	16.093.063
Share Premium account		31.602.358	31.602.358	31.602.358	31.602.358
Own Shares purchased		0	0	0	0
Other Reserves	_	43.725.977	43.396.038	45.150.299	44.908.264
Equity attributable to equity holders of the parent	_	91.421.398	91.091.459	92.845.720	92.603.685
Non-Controlling interest		424	401	0	0
Total Equity	-	91.421.822	91.091.860	92.845.720	92.603.685
Non-Current Liabilites					
Non-Current Loans and Borrowings	7.6	48.656.261	54.319.165	42.350.000	45.575.000
Deferred Tax Liabilities		10.240.272	11.277.124	10.159.824	11.148.530
Provisions for Retirement Benefits		903.382	870.140	805.390	782.537
Non-Current Lease Liabilities	7.2	374.132	323.374	258.405	241.177
Other Non-Current Liabilities	7.12	2.931.283	3.001.352	2.931.283	3.001.352
Other Non Current Elabilities	-			'	
	-	63.105.330	69.791.155	56.504.902	60.748.596
Current Liabilities					
Trade Payables	7.7	11.227.372	8.627.153	8.989.040	7.317.978
Loans and Borrowings	7.6	9.259.698	5.957.363	6.451.202	5.442.134
Derivative Financial Liabilities		0	0	0	0
Tax Liabilities		1.025.645	870.694	963.334	806.130
Current Lease Liabilities	7.2	302.944	350.177	226.319	283.353
Other Current & Accrued Liabilities	7.8	1.565.302	1.530.842	1.397.130	1.400.608
	-	23.380.961	17.336.229	18.027.025	15.250.203
TOTAL EQUITY AND LIABILITIES	=	177.908.113	178.219.244	167.377.647	168.602.484



## 2. Interim Statement of Comprehensive Income

(Amounts in €)

(Amounts in E)		GR	OUP	COM	1PANY
	Note	1/1-30/06/2021	1/1-30/06/2020	1/1-30/06/2021	1/1-30/06/2020
Revenue		60.972.138	54.524.016	54.251.750	48.011.513
Cost of sales		(51.048.990)	(43.396.310)	(45.557.810)	(38.256.068)
Gross Profit		9.923.148	11.127.706	8.693.940	9.755.445
Other Income		1.541.786	1.241.430	1.271.931	1.216.925
Distribution Expenses		(6.934.693)	(6.908.427)	(5.891.130)	(5.893.274)
Administrative Expenses		(2.829.033)	(2.735.477)	(2.588.531)	(2.456.290)
Other Expenses		(124.614)	(197.872)	(102.208)	(168.561)
air value valuation of bonds and participations		0	96.030	0	96.030
inancial Income		716	16.204	0	53.689
inancial Expenses		(810.252)	(1.354.106)	(680.385)	(1.146.446)
Profits/(Losses) Before taxes		767.058	1.285.488	703.617	1.457.518
ax Expense		674.496	(335.057)	650.012	(338.006)
rofit for the period		1.441.554	950.431	1.353.629	1.119.512
wners of the Parent Company		1.441.578	950.405	1.353.629	1.119.512
lon-Controlling Interests		(24)	26	0	0
Other Comprehensive Income					
tems that will be Reclassified to Profit of Loss		0	0	0	0
rofit/Loss on Revaluation of property		0	0	0	0
ubsidies		0	0	0	0
ctuarial Proftis/Losses		0	0	0	0
ncome Tax that relates to other comprehensive income		97.925	0	97.925	0
tems that will not be Reclassified to Profit of Loss		97.925	0	97.925	0
otal Comprehensive Income For the period		1.539.479	950.431	1.451.554	1.119.512
rofit Attributable to:					
Owners of the Parent Company		1.539.503	950.405	1.451.554	1.119.512
Non-Controlling Interests		(24)	26	0	0



#### Earnings per share for Profits Attributable to the Owners of the Parent

Basics	7.9	0,0842	0,0555	0,0791	0,0654
Diluted	7.9	0,0842	0,0555	0,0791	0,0654
Depreciation		2.555.992	2.442.105	2.319.087	2.222.218
Earnings Before Interest and Tax		1.652.455	2.708.139	1.451.583	2.615.748
Earnings Before Interest, Tax, Depreciation and Amortization		4.208.447	5.150.244	3.770.670	4.837.966



## 3. Interim Statement of Changes in Equity

## 3.1 Group

(Amounts in €)

Amounts in €)	Share Capital	Share Premium	Statutory Reserves	Extraordinary Reserves	Non Taxable Reserves	Reserve for Entity's Own Shares	Reserve from the Revaluation of Assets	Reserve from Foreign Exchange Differences	Other Reserves	Profits/(lo sses) for the period after taxes	Equity before non- controlling interest	Non- Controlling Interests	Equity after Non- Controling Interests
Balance at January 1st 2020	16.093.063	31.602.358	1.821.187	103.990	3.420.457	0	3.308.033	1.061.889	7.651.779	25.745.554	90.808.310	170	90.808.480
Profits/(losses) for the period after taxes	0	0	0	0	0	0	0	0	0	950.405	950.405	26	950.431
Net Revenue directly recognized in Equity	0	0	0	0	0	0	0	0	0	0	0	0	0
Actuarial Profits/(losses)	0	0	0	0	0	0	0	0	0	0	0	0	0
Dividends	0	0	0	0	0	0	0	0	0	(1.390.317)	(1.390.317)	0	(1.390.317 )
Share Capital Increase	0	0	0	0	0	0	0	0	0	0	0	0	0
Return of Capital to Shareholders	0	0	0	0	0	0	0	0	0	0	0	0	0
Sales/(Purchases) of Own Shares	0	0	0	0	0	0	0	0	0	0	0	0	0
Change in reserves	0	0	154.496	0	0	0	0	0	0	(154.496)	0	0	0
Minorities	0	0	0	0	0	0	0	0	0	0	0	0	0
Equity at June 30, 2020	16.093.063	31.602.358	1.975.683	103.990	3.420.457	0	3.308.033	1.061.889	7.651.779	25.151.146	90.368.398	196	90.368.594
Balance at January 1st 2021	16.093.063	31.602.358	1.975.683	103.990	3.420.457	0	4.276.771	1.061.889	7.651.779	24.905.469	91.091.459	401	91.091.860
Profits/(losses) for the period after taxes	0	0	0	0	0	0	97.925	0	0	1.441.578	1.539.503	(24)	1.539.479
Net Revenue directly recognized in Equity	0	0	0	0	0	0	0	0	0	0	0	0	0
Actuarial Profits/(losses)	0	0	0	0	0	0	0	0	0	0	0	0	0
Dividends	0	0	0	0	0	0	0	0	0	(1.209.519)	(1.209.519)	0	(1.209.519 )
Share Capital Increase	0	0	0	0	0	0	0	0	0	0	0	0	0
Return of Capital to Shareholders	0	0	0	0	0	0	0	0	0	0	0	0	0
Sales/(purchases_ of Own Shares	0	0	0	0	0	0	0	0	0	0	0	0	0
Change in Reserves	0	0	100.723	0	0	0	0	0	0	(100.723)	0	0	0
Minorities	0	0	0	0	0	0	0	0	0	(45)	(45)	47	2
Equity at June 30,						0				(13)	(+3)	- 7/	



## 3.2 Company

(Amounts in €)

	Share Capital	Share Premium	Statutory Reserve	Extraordinary Reserves	Non Taxable Reserves	Reserve for Entity's Own Shares	Reserve from Foreign Exchange Differences	Other Reserves	Profits/(losses) for the period after taxes	Total	Total Equity
Balance at January 1 <sup>st</sup> 2020	16.093.063	31.602.358	1.718.444	103.990	3.208.286	0	3.308.033	6.592.716	29.181.713	91.808.603	91.808.603
Profts/(losses) for the period after taxes Net Revenue/Expenses	0	0	0	0	0	0	0	0	1.119.512	1.119.512	1.119.512
directly recognized in Equity Actuarial	0	0	0	0	0	0	0	0	0	0	0
Profits/(losses) Profit/(losses) from Revaluation of	0	0	0	0	0	0	0	0	0	0	0
Property	0	0	0	0	0	0	0	0	0	0	0
Dividends Share Capital	0	0	0	0	0	0	0	0	(1.390.317)	(1.390.317)	(1.390.317)
Increase Return of Capital to	0	0	0	0	0	0	0	0	0	0	0
Shareholders Sales/(purchases)	0	0	0	0	0	0	0	0	0	0	0
of Own Shares Capital Amount Returned relating	0	0	0	0	0	0	0	0	0	0	0
to Own Shares	0	0	0	0	0	0	0	0	0	0	0
Change in Reserves	0	0	154.496	0	0	0	0	0	(154.496)	0	0
Equity at June 30,2020	16.093.063	31.602.358	1.872.940	103.990	3.208.286	0	3.308.033	6.592.716	28.756.412	91.537.798	91.537.798
Balance at January 1st 2021	16.093.063	31.602.358	1.872.940	103.990	3.208.286	0	3.721.156	6.592.716	29.409.176	92.603.685	92.603.685
Profits/(losses) for the period after taxes Net	0	0	0	0	0	0	0	0	1.353.629	1.353.629	1.353.629
Revenue/Expenses directly recognized in Equity	0	0	0	0	0	0	0	0	0	0	0
Actuarial Profits/(losses) Profit/(losses) from Revaluation of	0	0	0	0	0	0	0	0	0	0	0
Property	0	0	0	0	0	0	97.925	0	0	97.925	97.925
Dividends Share Capital	0	0	0	0	0	0	0	0	(1.209.519)	(1.209.519)	(1.209.519)
Increase Return of Capital to	0	0	0	0	0	0	0	0	0	0	0
Shareholders Sales/(purchases)	0	0	0	0	0	0	0	0	0	0	0
of Own Shares Capital Amount Returned relating	0	0	0	0	0	0	0	0	0	0	0
to Own Shares	0	0	0	0	0	0	0	0	0	0	0
Change in Reserves	0	0	100.723	0	0	0	0	0	(100.723)	0	0
Equity at June 30, 2021	16.093.063	31.602.358	1.973.663	103.990	3.208.286	0	3.819.081	6.592.716	29.452.563	92.845.720	92.845.720



## 4. Interim Cash Flow Statement

	GROUP		сомі	PANY
	<u>30.06.2021</u>	30.06.2020	30.06.2021	30.06.2020
Cash Flow from Operating Activities				
Profit/(Loss) Before Tax	767.058	1.285.488	703.617	1.457.518
Adjustments for:				
Depreciation	2.555.992	2.442.105	2.319.087	2.222.218
Provisions	20.061	45.987	10.777	28.895
(Profit)/Loss from Sales of Tangible & Intangible Assets	26.072	137.382	19.968	137.382
Interest expenses	810.252	1.354.106	680.385	1.146.446
Interest Income	(716)	(16.204)	0	(53.689)
	(/10)	(10.20.)	· ·	(55.555)
Adjustments for change in working capital or relating Operating Activities::				
(Increase)/Decrease In Inventories	890.024	1.316.289	(1.149.570)	(339.256)
(Increase)/Decrease In Receivables	(99.180)	3.887.947	522.422	2.672.774
(Decrease) / Increase In Payables (Excluding Loans)	1.320.536	(5.895.500)	1.516.021	(2.322.915)
Less:				
Interest & related expenses paid	(834.737)	(1.078.360)	(712.268)	(888.944)
Tax paid	0	0	0	0
Net Cash from Operating Activities (a)	5.455.362	3.479.240	3.910.439	4.060.429
Cash Flow from Investing Activities				
Acquisition of Associates, Jvs and other Investments	0	0	(15.000)	(2.000.000)
Purchase of Tangible and Intangible Assets	(1.279.019)	(2.303.373)	(544.394)	(903.942)
Proceeds from Disposal of Tangible and Intangible Assets	8.700	7.825	7.500	7.825
Interest Received	716	9.237	0	53.689
Net Cash from Investing Activities (b)	(1.269.603)	(2.286.311)	(551.894)	(2.842.428)
Cash Flow from Financing Activities				
Proceeds from Bank Borrowings	(14.702)	1.817.606	(15.932)	(493.552)
Payment of Bank Borrowings	(2.345.867)	(2.905.000)	(2.200.000)	(2.850.000)
Payment of Lease Liabilities	(222.984)	(192.149)	(175.232)	(150.328)
Dividends/Fees paid to members of the BoD	(1.179.707)	(1.352.243)	(1.179.707)	(1.352.243)
Net Cash used in Financing Activities (c)	(3.763.260)	(2.631.786)	(3.570.871)	(4.846.123)
Net Increase / (Decrease) in the Cash and Cash Equivalents (a+b+c)	422.499	(1.438.857)	(212.326)	(3.628.122)
Cash and Cash equivalents at beginning of the period	14.886.801	9.162.058	11.600.271	8.160.663
Cash and Cash equivalents at the end of the period	15.309.300	7.723.201	11.387.945	4.532.541



#### 5. Segment Reporting

#### **5.1 Product segments**

The Group divides its operations into three main segments based on product category:

- a) "Business Mill's Products",
- b) "Consumer Mill's Products & Mixtures for Bakery and Pastry",
- c) "Mixtures & Raw Materials for Bakery and Pastry".

#### In particular:

- a) "Business Mill's Products" include Flour, Semolina and Flour by-products, are available in bulk and in business packages and are addressed to food industries and small craft food industries, bakers and livestock breeders for business use.
- b) "Consumer Mill's Products & Mixtures for Bakery and Pastry" include Flour, Semolina and Mixtures for Bakery and Pastry, are available in packages up to 5kg and are addressed to individual consumers for domestic use.
- c) "Mixtures & Raw Materials for Bakery and Pastry are available in business packages and are addressed to food industries and small craft food industries, bakers for business use.

Management monitors the total sales, operating results as well as profit/(loss) before tax separately in respect of taking decisions regarding the allocation of resources and performance assessment of each segment.

The information regarding segments of operation is as follows:

#### **Group**

Profit/(Loss) Before Interest and
Revenue from Sales (Net)
Revenue from Intra-Company Sales
Total Revenue From Gross Sales Per Segment

Business Mill's Products	Cor		ss Mill's Products & Mixtures Materials for Cereals ducts for Bakery and Bakery		Cereals	Other Products & Services	Total	
41.385.410	6.444.825	3.569.792	11.176.922	246.075	62.823.02			
(187.044)	(17.739)	(451.963)	(1.022.892)	(171.248)	(1.850.886			
41.198.366	6.427.086	3.117.829	10.154.030	74.827	60.972.13			
759.778	284.268	75.654	225.931	306.824	1.652.45			
250.609	22.480	(28.424)	225.931	296.462	767.05			

Profit/(loss) Before Tax
Profit/(Loss) Before Interest and Tax
Revenue from Sales (Net)
Revenue from Intra-Company Sales
Total Revenue From Gross Sales Per Segment

01.01.2020 - 30.06.2020					
Business Mill's Products	Consumer Mill's Products & Mixtures for Bakery and Pastry	Mixtures & Raw Materials for Bakery and Pastry	Cereals	Other Products & Services	Total
39.288.806	8.187.346	4.497.608	3.828.711	109.084	55.911.556
(281.856)	0	(639.330)	(380.619)	(85.735)	(1.387.540)
39.006.950	8.187.346	3.858.278	3.448.092	23.349	54.524.016
1.332.279	876.005	368.180	99.141	32.534	2.708.139
495.093	470.625	199.803	99.141	20.827	1.285.488



#### Company

	01.01.2021 - 30.06.2021					
	Business Mill's Products	Consumer Mill's Products & Mixtures for Bakery and Pastry	Cereals	Other Products & Services	Total	
Total Revenue From Gross Sales Per Segment	37.428.524	6.444.825	10.152.947	225.454	54.251.750	
Revenue from Sales (Net)	37.428.524	6.444.825	10.152.947	225.454	54.251.750	
Profit/(Loss) Before Interest and Tax	859.016	284.268	225.620	82.679	1.451.583	
Profit/(Loss) Before Tax	380.317	22.480	225.620	75.200	703.617	

- -	01.01.2020 - 30.06.2020					
	Business Mill's Products	Consumer Mill's Products & Mixtures for Bakery and Pastry	Cereals	Other Products & Services	Total	
Total Revenue From Gross Sales Per Segment	36.294.525	8.187.346	3.448.091	81.550	48.011.513	
Revenue from Sales (Net)	36,294,525	8.187.346	3.448.091	81.550	48.011.513	
Profit/(Loss) Before Interest and Tax	1.619.175	876.005	90.496	30.072	2.615.748	
Profit/(Loss) Before Tax	877.908	470.625	90.496	18.490	1.457.518	



#### 6. Notes on the Financial Statements

#### **6.1 General Information**

#### **6.1.1 Country of Incorporation**

The Company LOULIS MILLS SA (hereinafter referred to as "Company" or "Parent") is a Greek Societe Anonyme listed in the Athens Stock Exchange and is subject to the Codified Law 2190/1920. Founded on February 22, 1927 and is registered in the General Registry of Commerce No. 50675444000 (ex RN 10344/06 / B / 86/131). The Company's head office is located at Municipality of Almiros, Municipal District Sourpi, Magnesia (Loulis Port), and the web address is: <a href="https://www.loulismills.gr">www.loulismills.gr</a> where the Company's and the Group's Interim And Annual Financial Statements are published as well as the Annual Financial Statements of its non-listed subsidiaries are available

#### 6.1.2 Main Activities

The Company's objectives are to:

- Operate Flour Mill and generally to carry out industrial and commercial business regarding the flour industry, cereals, the production of animal feed, agricultural products and food products in general, as well as agricultural supplies, fertilisers, etc.
- b) Produce, purchase and resale, import, export and general handling and trade cereal products or other land products, agricultural products in general, and food and agricultural supplies, fertilizers, etc.

#### 6.2 Group's Structure

The Group's companies, their addresses and participation percentages as included in the consolidated financial statements, are the following:

Name	Head Office	% participation of the parent	Basis for the consolidation	Consolidation method	Tax -un- audited fiscal years
LOULIS MILLS SA	Sourpi Magnesias, Greece	-	Parent	-	2020 – 2021
KENFOOD SA	Keratsini Attikis, Greece	99,99%	Direct	Full	2020 – 2021
GREEK BAKING SCHOOL SA	Keratsini Attikis, Greece	99,70%	Direct	Full	2015 - 2021
LOULIS LOGISTICS SERVICES SA	Sourpi Magnesias, Attikis	99,68%	Direct	Full	2016 - 2021
LOULIS INTERNATIONAL FOODS ENTERPRISES BULGARIA LTD	Nicosia, Cyprus	100,00%	Direct	Full	2012 - 2021
LOULIS MEL- BULGARIA EAD	General Toshevo, Bulgaria	100,00%	Indirect	Full	2016 - 2021

#### LOULIS LOGISTICS SERVICES SA

On May 31, 2021 the Ordinary General Meeting of the company "LOULIS LOGISTICS SERVICES SA" decided, by 3.000 votes i.e 100% of its share capital, the share capital increase by € 1.000,00 by issuing 100 new common registered shares of value of € 10,00 per each and of selling value of € 150,00 per each. The funds raised in cash through the share capital increase amounted to € 15.000,00 and allocated as follows: € 1.000,00 (i.e 100 shares x € 10,00 each) for the share capital increase and € 14.000,00 (i.e 100 shares x € 140,00 each) credited the "Share Premium Reserve" account. On June 04, 2021 "LOULIS MILLS SA" participated in the capital increase through cash payment representing 100% of the aforementioned capital increase. Therefore the Company now holds 99,68% of the share capital of "LOULIS LOGISTICS SERVICES SA" instead of the 99,67% previously held.

#### **6.3 Context of Preparation of The Financial Statements**



## 6.3.1 Compliance with International Accounting Standards (IAS)/ International Financial Reporting Standards (IFRS)

The financial statements of "LOULIS MILLS SA" are in accordance with the International Accounting Standards (IAS)/International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB) and have been adopted by the European Union.

#### 6.3.2 Basis for the Preparation of the Financial Statements

The Interim Condensed Financial Statements for the period ended June 30, 2021 have been prepared in accordance to IAS 34 "Interim Financial Reporting". These Financial Statements do not include all disclosures that would otherwise be required in a complete set of Annual Financial Statements and should be read in conjunction with the Financial Statements of the Company and the Group as of 31st December 2020.

#### 6.3.3 Reporting Period

The current interim consolidated Financial Statements include the Financial Statements of LOULIS MILLS SA and the Company's subsidiaries (Group) and refer to the period from January 1<sup>st</sup>, 2021 to December 31<sup>st</sup> 2021.

#### **6.3.4 Presentation of Financial Statements**

The Financial Statements of the Group and the Company are presented in euro which is the operating currecy of both the Group and the Company.

#### **6.3.5 Significant Accounting Policies**

The accounting policies applied in the preparation of the Interim Condensed Financial Statements are consistent with those applied in the preparation of the Annual Financial Statements of the Group as of 31<sup>st</sup> December 2020 (note 6.4), except for the new standard and interpretations applied to accounting periods beginning on January 1, 2021 (note 6.3.7).

Nevertheless, the Financial Statements include selected explanatory notes regarding facts and transactions important for understanding of the change of the financial position of the Group and the Company in relation to the published Annual Financial Statements as of 31st December 2020.

#### **6.3.6 Significant Accounting Estimations**

The preparation of the Interim Financial Statements according to IFRS involves the adoption of significant assumptions, judgments and estimations that are likely to affect the accounting balances of the assets and liabilities and the required disclosures for contingent receivables and liabilities as well as the recognized amount of revenue and expenses.

In the preparation of these Interim Condensed Financial Statements, the significant assumptions, judgments and estimations adopted by the Management in the course of applying the accounting policies of the Group, as well as the main sources of uncertainty assessment remained the same with hose applied in the Annual Financial Statements as of 31st December 2020, except for those referring to new IFRS applied to accounting periods beginning on January 1, 2021.

#### 6.3.7 Change in Accounting Policies

## a) New standards, interpretations and amendments of the existing standards applied in the Financial Statements

Title	They apply to annual accounting periods beginning on
Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 & IFRS 16: IBOR Reform – Stage 2	1 January 2021

The amendments applied mandatorily did not have a significant impact on the Financial Statements of the Company and the Group.

In addition to the above amendments, the IFRS Interpretations Committee has published some final agenda decisions that reflect the Commission 's rationale for applying IFRSs in specific cases. The following Commission decisions have been finalized as of 30 June 2020:



Standard	Subject
IAS 1	Financing Agreements of the supply chain – Reverse assignment of claims
IAS 38	Cost of configuring or adapting to Cloud Computing contracts
IFRS 9	Hedging of cash flow volatility due to real interest rate
IAS 19	Distribution of benefits in periods of service
IAS 10	Preparation of Financial Statements when the principle of continuation of the activity does not apply
IAS 2	Necessary expenses for the sale of stocks

#### IAS 19 Distribution of benefits over periods of service

The IFRS Interpretations Committee issued in May 2021 the final decision of the agenda entitled "Distribution of benefits in periods of service (IAS 19)" which includes explanatory material on how to distribute benefits in periods of service on a specific defined benefit plan analogous to that which is defined in article 8 of L.3198 / 1955 regarding the provision of compensation due to retirement.

This explanatory material differs from the way in which the basic principles and rules of IAS 19 have been applied in Greece in the past and consequently, the entities that prepare their financial statements in accordance with IFRSs are required to amend their Accounting Policy accordingly.

The validity of the above final decision of the Commission is immediate, however it has not been possible to apply it to the interim condensed financial statements for the period ended 30 June 2021.

The changes resulting from the above decision will be applied to the annual financial statements ending December 31, 2021 and will be treated as a Change in Accounting Policy. The application will be made retroactively with a corresponding adjustment of the opening balance of each affected equity item for the older of the presented periods and the other comparative amounts for each previous period presented as if the new accounting policy had always been in use.

The Group and the Company are investigating the effect of the change in accounting on the calculation method for the provision of retirement benefit, however the expected effect cannot be reasonably estimated, as the actuarial study is pending.

## b) New Accounting Standards, amendments of standards and Interpretations that are mandatorily applied in subsequent periods

Title	They apply to annual accounting periods begging on
Amendment to IFRS 16: Covid19 – Related Rent Concessions on June 30, 2021 – Extension of application	1 April 2021
Annual Improvements to IFRS: 2018-2020 Cycle	1 January 2022
IAS 16 Property, Plant and Equipment (Amendment – Proceeds before Intended Use)	1 January 2022
Amendments to IAS 37: Onerous Contracts / Contract cost	1 January 2022
Amendments to IFRS 3: References to the Financial Statements Framework	1 January 2022
IFRS 17 "Insurance Contracts"	1 January 2023
Amendments to IAS 1 and IAS 8: Classification of Liabilities as Long-Term or Short-Term	1 January 2023



Title	They apply to annual accounting periods begging on
Amendments to IAS 1 and 2 <sup>nd</sup> IFRS Practice Statement: Disclosure of accounting policies	1 January 2023
Amendments to IAS 8: Definition of accounting estimates	1 January 2023
Amendments to IAS 12: Deferred tax related to assets and liabilities arising from a single transaction	1 January 2023

The Company and the Group examines the impact of the new standards and amendments on its financial statements. It is not expected that those amendments mandatorily effective in subsequent periods will have a significant impact on the financial statements of the Company and the Group

#### 6.3.8 Significant assumptions and estimations

No Significant change in the nature and amount of the estimates and judgements required in previous periods has been occurred.

However, the impact of COVID-19 pandemic led to new sources of uncertainties referring to significant assumptions regarding the following:

- Assessing whether the entity has reasonable assurance as to whether it will comply with the conditions attached to government grants.
- Determining the net realizable value of inventory that has become slow moving or impaired due to the effects of COVID-19.
- The calculation of the recoverable amount of cash-generating units and any goodwill for which there is evidence of impairment due to the pandemic.
- Determining which information obtained subsequent to period end provides evidence of conditions that existed as at the end of the reporting period ('adjusting events after the reporting period') and which do not ('non-adjusting events after the reporting period').
- Estimates regarding unexpected customers' inventory-returns due to the pandemic and the impact on revenue recognition .
- Estimates of expected credit losses attributable to accounts receivable arising from sales to customers on credit terms.
- The methodology used to estimate the fair value of equity instruments classified as level 3 according to IFRS 13.

#### 6.4 Accounting Principles Applied

The Group consistently applies the following accounting principles in the preparation of the attached Financial Statements:

#### 6.4.1 Subsidiaries

The Group's subsidiaries are legal entities on which the Group has the ability to set the operational and financial policies, by participating directly or indirectly in their share capital with a voting right over 50%.

Subsidiaries are fully consolidated from the date that control is transferred to the Group and cease to be consolidated from the date that this control no longer exists. The accounting method of the acquisition is used for the accounting entries of the subsidiaries' acquisition by the Group. The acquisition cost is calculated as the sum of the present value of the acquired assets, the issued shares and the existing or undertaken liabilities plus any costs that are directly related to the acquisition, during the transaction date.

The acquired assets, liabilities and contingent liabilities are initially measured at their present value upon the cost acquisition date and the present value of the acquired subsidiary's equity is recorded as goodwill.



The intragroup transactions, the account balances and the profits realized that arose from transactions between the companies of the Group are deleted. The losses realized are deleted but are considered as an impairment indicator for the transferred asset.

#### **6.4.2 Foreign Currency Translation**

#### Operating currency and reporting currency

The Financial Statements of the Group's subsidiaries are presented in the local currency of the country where they operate. The consolidated Financial Statements are presented in euro, which is the operating currency and reference currency for the Company and the Group.

#### Transaction and balances

Transactions in foreign currency are translated to the operating currency using exchange rates in effect during the date of the transactions. Profit and losses from foreign exchange difference, which arise from the settlement of such transactions during the period and from the conversion of monetary items expressed in foreign currency are registered in the results.

#### Companies of the Group

The operating results and the equity of all the companies of the Group (excluding those companies operating in hyper inflationary economies) of which operating currency is different than the reference currency of the Group, are translated into the reference currency of the Group as follows:

- The assets and liabilities are translated to euro according to the closing exchange rate during the balance sheet date.
- Income and expenses of P&L of each company are translated into the Group's reference currency at average exchange rates of each reported period.
- Any differences that arise from this procedure have been transferred to a separate equity reserve account.

#### 6.4.3 Goodwill

Goodwill arisen from merge/acquisition of companies initially is recognized at cost which is the excess amount of the merge cost, over the Group's proportion in the fair value of the acquired net assets.

Following the initial recognition, goodwill is measured at cost less any accumulated impairment loss. The Group conducts impairment tests annually. Impairment loss recorded for goodwill is not reversible in subsequent periods.

#### **6.4.4 Other Intangible Assets**

Intangible assets acquired separately are presented at historical cost. Intangible assets acquired as part of business combinations are recognized at their fair value at the acquisition date.

After initial recognition, intangible assets are measured at historical cost less accumulated depreciation and accumulated impairment losses. Internally generated intangible assets, other than capitalized development costs, are not capitalized and expenses are recognized in the income statement in the period in which they are incurred. Software programs and the relative licenses that are separately acquired are capitalized on the basis of the costs incurred for the acquisition and installation of that software when they are expected to generate financial benefits for the Group beyond an economic year. Expenditure incurred for the maintenance of software programs is recognized as an expense when incurred.

#### 6.4.5 Property, Plant and Equipment

Land-plots and buildings that mainly consist of industrial sites are presented in the financial statements at fair value, based on the evaluation of external independent expert, minus the subsequent accumulated depreciation amount. Depreciation of tangible fixed assets is calculated on a straight-line basis in order to allocate the cost or the fair value of the asset onto their estimated useful lives.

The useful economic lives are as follows:

	years
Buildings	25-40
Facilities and machinery	20-35
Vehicles	5–9
Other equipment	1-10

The residual values and useful lives are subject to reassessment at each Balance Sheet date, if necessary.

Expenses for repairs and maintenance for the fixed assets are charged to the income account statement within the period incurred. The cost of significant renovations and other subsequent expenses is included in the value of the



fixed asset if the possible future financial benefits that shall arise for the Group are higher than those originally expected regarding the initial performance of that fixed asset. Significant renovations are depreciated during the remaining useful life of the relevant fixed asset.

Profit and loss from fixed assets disposals are determined by comparing the cash collections with the book value and is charged in the P&L account.

## **6.4.6 Investment Property**

Investment Property is held to generate rental income or profit from their resale. Property used for the operating activities of the Group is not considered to be investment property but operating property. This is also the criteria that differentiates investment property from operating property.

Investment Property as non-current assets is presented at fair value which is determined in-house annually, based upon similar transactions that have taken place close to the Balance Sheet date. Any change in fair value which represents the free market value is charged in the other operating income account of the income statement.

Following their initial recording, the investments in property is recorded at fair value.

# 6.4.7 Inventory

Inventories are valuated at the lowest price between acquisition cost and net realizable value. The cost of inventories is defined using the weighted average method. The cost price of finished products and semi-finished inventories includes raw materials, direct labour costs, as well as direct expenses and other general expenses related to the production excluding the borrowing cost. Net realizable value is the estimated sale price, during the normal course of the company's activities, minus the estimated cost necessary for the sale.

#### 6.4.8 Financial Instruments

Financial assets are classified at initial recognition and subsequently measured at amortized cost, at fair value through other comprehensive income and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the contractual characteristics of the cash flows of the financial asset and the business model of the Group for their management. With the exception of trade receivables that do not contain a significant financial component, the Group initially measure financial assets at their fair value plus, in the case of a financial asset not valued through profit or loss, transaction costs. Receivables from customers that do not have a significant financial component are valued at the transaction price determined in accordance with IFRS 15.

In order for a financial asset to be classified and measured at amortized cost or at fair value through total income, cash flows that are "exclusive capital and interest payments (SPPIs)" of the original capital must be obtained.

The Group's business model for managing financial assets refers to the way in which it manages its financial capabilities to generate cash flows. The business model determines whether cash flows arise from the collection of contractual cash flows, the sale of financial assets, or both.

The purchase or sale of financial assets that require the delivery of assets within a timeframe specified by a regulation or a contract on the market is recognized on the trade date meaning on the date on which the Group commits to purchase or sell the asset.

For later measurement purposes, financial assets are classified in the following categories:

- (a) Financial assets that are measured at fair value through profit or loss
- (b) Financial assets at amortized cost
- (c) Financial assets measured at fair value through comprehensive income without recycling of cumulative gains and losses on derecognition.

### (a) Financial assets that are measured at fair value through profit or loss

Financial assets valued at fair value through profit or loss include financial assets held for trading, financial assets designated at initial recognition at fair value through profit or loss, or financial assets that are required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for sale or repurchase in the near future. Derivatives, including embedded derivatives, are also classified as held for trading, unless defined as effective hedging instruments. Financial assets with cash flows that are not only capital and interest payments are classified and measured at fair value through profit or loss, irrespective of the business model.



# (b) Financial assets at amortized cost

The Group values its financial assets at amortized cost if both of the following conditions are met:

a) The financial asset is maintained in a business model for the purpose of holding financial assets for the collection of contractual cash flows and b) the contractual clauses of the financial asset create on certain dates cash flows that constitute only payments of capital and interest on the balance of the initial capital.

Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

(c) Financial assets measured at fair value through comprehensive income without recycling of cumulative gains and losses on derecognition.

Upon initial recognition, the Company and the Group may choose to irrevocably classify its equity investments as equity instruments at fair value through total income when they meet the definition of equity in accordance with IAS 32 Financial Instruments: Presentation and not held for trading purposes. Classification is determined by financial instrument.

Profits and losses from these financial assets are never recycled to profits or losses. Dividends are recognized in the income statement when the payment entitlement has been established, unless the Company benefits from such income as a recovery of part of the cost of the financial asset, so that the gains are recognized in the statement of comprehensive income. Equity instruments measured at fair value through total income are not subject to an impairment test.

A financial asset is derecognized primarily when:

- The rights to receive cash flows from the asset have expired, or
- The Group has transferred their rights to receive cash flows from the asset or have undertaken to fully pay
  the cash flows received without significant delay to a third party under a pass-through agreement and
  either (a) the Group has transferred substantially all the risks and rewards of the asset or (b) the Group
  has not transferred or held substantially all the risks and estimates of the asset but have transferred the
  control of the asset.

When the Group has transferred the rights to receive cash flows from an asset or have entered into a transfer agreement, they assess whether and to what extent they own the risks and rewards of ownership.

When the Group has not transferred or hold substantially all the risks and rewards of the asset and have not transferred ownership of the asset, they continue to recognize the transferred asset to the extent of its continued involvement. In this case, the Group also recognize any relevant obligation. The transferred asset and the related liability are valued on the basis of the rights and obligations that the Group hold.

Further disclosures about impairment of financial assets are also provided in the following notes:

- Disclosure of important assumptions
- Customers' receivables

#### 6.4.9 Trade Receivables

Receivables from customers are recognized when there is an unconditional right to receive the consideration for the client's contractual obligations to the entity. A contract asset is recognized when the Group has satisfied its obligations to the customer before the customer pays or before the payment is due, for example when the goods or services are transferred to the customer prior to the Group's right to issue an invoice. Receivables from customers on credit are initially recognized at their fair value, which corresponds to the nominal value, net of impairment losses.

Regarding non-doubtful trade receivables, the Group applies the simplified approach of IFRS 9 and calculates the expected credit losses over the life of the receivables. For this purpose, the Group uses a maturity forecast table based on the historical data for credit losses, adjusted for future factors in relation to borrowers and the economic environment. The bad debts are evaluated one by one for the calculation of the relevant provision. The amount of the provision is recognized in the statement of comprehensive income.



#### 6.4.10 Cash and Cash Equivalents

For the purpose of the cash flow statement, cash and cash equivalents consist of cash in hand and deposits in the bank net of bank overdrafts. In the balance sheet, bank overdrafts are included in the borrowings and in particular within the short-term liabilities.

#### 6.4.11 Share Capital

Expenses incurred for the issuance of shares are presented after the deduction of the relevant income tax decreasing the product of the issuance. Expenses related to the issuance of shares for the acquisition of companies are included in the cost of acquisition of the acquired entities.

#### 6.4.12 Loans

Loans are recognized at the initial granted amount net of any financial cost. Any difference arisen between the received amount (net of relevant expenses) and the repayment value is recognized in the results during the borrowing term according to the actual interest rate method.

#### 6.4.13 Leases

Leases (operating and financial) are recognized in the Statement of Financial Position as a right to use an asset and a lease obligation on the date that the leased asset becomes available for use except for:

- Short-term leases and /
- Leasing of fixed assets with insignificant value

The lease liabilities are initially measured at the present value of leases which were not paid at the commencement of lease. They are discounted with the implied lease rate or, if this particular rate cannot be determined from the agreement, via the interbank rate (IBR). The latter is defined as the cost which the lessor would have to pay in order to borrow the necessary capital and then purchase an asset of similar value with the leased asset in a similar financial environment and with similar terms and conditions.

The lease liabilities include the net present value of the following:

- Fixed leases (including the ones that are essentially fixed leases)
- Variable leases which are dependent on any indicator
- Residual value which is expected to be paid
- Exercise price of a buy option if the lessor is almost certain regarding the exercise of the option
- Charges relating to the termination of a lease if the lessor selects the particular option

The utilization rights relating to assets are initially being measured at cost and then are reduced by the amount of the cumulative amortization and impairment. Finally, they are adjusted after certain re-measurements of the respective lease liability take place.

The initial measurement of the utilization rights for assets consists of the following:

- The amount of the initial measurement of the lease liability
- The payment of leases that occurred at the opening date or prior to this, reduced by the amount of the offered discounts or other incentives
- The initial expenses which are directly linked to the lease payment
- The recovery costs.

Each lease payment is allocated between the lease liability and the interest expense, which is charged against results throughout the entire leasing period, so that a fixed interest rate is achieved with regard to the balance of the financial liability in each period. The utilization right relating to an asset is amortized at the shortest period between the economic life of the asset and the term of its leasing, based on the straight line method.

Lease liabilities are remeasured when there is a change in future lease payments arising from a change in an index or rate or when there is a change in the assessment of the term of any lease.

#### **6.4.14 Personnel Benefits**

<u>Short-term benefits:</u> Short-term employee benefits (other than termination benefits) in cash and in kind are recognized as an expense when they accrue. Any unpaid amount is recognized as a liability, and if the amount already paid exceeds the amount of benefits, the enterprise recognizes the excess amount as an asset (prepaid expense) only to the extent that the prepayment will lead to a reduction in future payments or on return.



<u>Post-employment benefits</u>: Post-employment benefits include a defined contribution scheme as well as a defined benefit plan.

- Defined Contribution Scheme: Based on the defined contribution plan, the enterprise's (legal) liability is limited to the amount agreed to contribute to the body (fund) managing the contributions and providing the benefits (pensions, health care, etc.). The accrued cost of defined contribution plans is recognized as an expense in the period in question.
- Defined Benefit Scheme: The company's liability (legal) relates to termination benefits which are payable
  as a result of a company's decision to terminate the services of an employee before the normal retirement
  date, as well as benefits payable on retirement (Retirement benefits created by legislation). For the purpose
  of calculating the present value of the defined benefit obligation, the current service cost, the cost of
  previous services, the Projected Unit Credit Method is the accrual service accrual service method, in
  accordance with Which benefits are attributable to periods in which the obligation to pay benefits after
  retirement arises. The obligation is created as the employee provides his / her services and gives him / her
  right to benefits during retirement. Therefore, the Unit Credit Projection Method requires that benefits be
  provided both in the current period (to calculate current service cost) and in the current and prior periods
  (to calculate the present value of the defined benefit obligation).

Although the benefits are conditional on future employment (i.e. non-vesting), the liability based on actuarial assumptions is calculated as follows: Demographic Assumptions: "Personnel Movement" (Employee Discontinuation/ Dismissal of Personnel) and Financial Assumptions: Discount, future salary levels (Government bond yield factors with a similar maturity) and estimated future changes at the level of any government benefits that affect the benefits to be paid.

#### 6.4.15 Grants

The Group recognizes state grants that cumulatively meet the following criteria: (a) there is presumed certainty that the company has complied or will comply with the grant terms and (b) it is probable that the amount of the grant will be recovered. They are recorded at fair value and are recognized in a systematic way in the revenue, based on the principle of the correlation of the grants with the corresponding costs they are subsidizing. Grants relating to assets are included in long-term liabilities as deferred income (deferred income) and are recognized as revenue over the useful life of the fixed asset.

### 6.4.16 Revenue Recognition

Under IFRS 15, an entity will recognize revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The standard also defines the accounting for the additional costs of taking out a contract and the direct costs required to complete the contract.

Revenue should be recognized at an amount that reflects the consideration to which the entity expects to be entitled in exchange for transferring goods or services to the customers, except for amounts collected on behalf of third parties (value added tax, other sales tax). Variable amounts are included in the consideration and are estimated using either the expected value method, or the "most likely amount" method.

An entity recognizes revenue when (or as) meets the obligation to execute a contract by transferring the goods or services promised to the customer. The customer acquires control of the good or service if he is able to direct the use and derive virtually all the economic benefits from that good or service. Control is passed over a period or at a specific time.

Revenue from the sale of goods is recognized when the control of the good is transferred to the customer, usually upon delivery, and there is no unfulfilled obligation that could affect the acceptance of the good by the customer. The customer requirement is recognized when there is an unconditional right for the entity to receive the consideration for the contractual obligations performed to the customer. A conventional asset is recognized when the Group and the Company have satisfied its obligations to the customer before the customer pays or before the payment is due, for example when the goods or services are transferred to the customer prior to the Group's right to invoicing.

The contractual obligation is recognized when the Group receives a consideration from the customer (prepayment) or when it retains the right to a price that is unconditional (deferred income) before the performance of the contract's obligations and the transfer of the goods or services. The contractual obligation is de-recognized when the contractual obligations are executed and the income is recorded in the income statement.



- Sales of goods. Sales of goods are recognized when the Group delivers the property and risks associated
  with the ownership of the goods to the customers, the goods are accepted by them and the collection of
  the receivable is reasonably assured.
- Interest Income. Interest income is recognized on a time proportion basis using the effective interest rate.
- Rental income. Receivables from rentals are recognized in the income statement according to the rental amount corresponding to the period under review.
- Income from dividends. Dividends are recognized as income when the right to receive the dividend is established.

#### 6.4.17 Income Tax and Deferred Tax

The income tax of the Group's subsidiaries and associates is calculated in accordance with the relevant legislation applied at the Balance Sheet date within the countries they operate and the taxable income arises. The Management periodically examines the tax calculations and, in cases where the relevant tax legislation is subject to different interpretations, forms a relevant provision for the additional amount expected to be paid to the local tax authorities. Deferred income tax is determined using the liability method that results from the temporary differences between the carrying amount and the tax base of assets and liabilities. Deferred income tax is not calculated if it arises from the initial recognition of an asset or liability in a transaction other than a business combination that, when the transaction took place, did not affect either the accounting or tax profit or loss.

Deferred tax is determined using the tax rates that are expected to apply during the period in which the receivable or liability will be settled, taking into account the tax rates (and tax laws) that have been applied at the balance sheet date Deferred tax assets are recognized to the extent that a future taxable profit is to arise for the use of the temporary difference that creates the deferred tax asset.

Deferred income tax is recognized for the temporary differences arising from investments in subsidiaries and associates, unless the reversal of temporary differences is controlled by the Group and it is probable that temporary differences will not reverse in the near future.

# 6.4.18 Contingent Liabilities and Provisions

Provisions are booked when the Group has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably measured.

Contingent liabilities are not recorded in the financial statements but are disclosed.

#### 6.4.19 Dividend Distribution

Dividend distribution to shareholders of the parent from the period's profit, are recognized as a liability in the consolidated Financial Statements on the date when the distribution is approved by the General Shareholders' Meeting.

### 6.4.20 Related Parties Disclosures

Related party disclosures are covered by IAS 24 which refers to transactions of an entity that prepares Financial Statements with its related parties. Its primary element is the economic substance and not the legal type of the transactions.



# 7. Analysis of the Financial Statements

# 7.1 Property, Plant, Equipment & investment Property

The change in the tangible assets of the Group and the Company is presented to the table below:

<u>Group</u>								
	Land	Buildings	Investment Property	Machinery	Vehicles	Furniture & Fittings	Assets Under Construction	Total
Purchase Cost 31.12.2020	14.842.624	84.149.964	355.992	52.473.917	1.899.456	4.921.826	1.563.904	160.207.683
Accumulated Depreciation 31.12.2020	0	(30.831.077)	0	(23.276.519)	(1.237.668)	(3.186.388)	0	(58.531.652)
Net Book Value 31.12.2020	14.842.624	53.318.887	355.992	29.197.398	661.788	1.735.438	1.563.904	101.676.031
Acquisitions	0	96.424	0	127.640	73.462	106.484	868.059	1.272.069
Disposals & Transfers – Purchase Cost	0	1.299.471	0	286.549	(285.567)	(59.658)	(1.299.472)	(58.677)
Disposals & Transfers – Accumulated Depreciation	0	0	0	(40.936)	276.384	59.421	0	294.869
Revaluations	0	0	0	0	0	0	0	0
Depreciation	0	(1.194.102)	0	(812.668)	(56.416)	(99.018)	0	(2.162.204)
Net Book Value 30.06.2021	14.842.624	53.520.680	355.992	28.757.983	669.651	1.742.667	1.132.491	101.022.088

<u>Company</u>								
	Land	Buildings	Investment Property	Machinery	Vehicles	Furniture & Fittings	Assets Under Construction	Total
Purchase Cost 31.12.2020	13.581.000	80.509.180	336.000	48.154.900	1.360.096	4.024.352	0	147.965.528
Accumulated Depreciation 31.12.2020	0	(30.519.121)	0	(22.661.303)	(1.127.062)	(2.805.623)	0	(57.113.109)
Net Book Value 31.12.2020	13.581.000	49.990.059	336.000	25.493.597	233.034	1.218.729	0	90.852.419
Acquisitions	0	89.321	0	125.356	63.980	93.403	165.384	537.444
Disposals & Transfers – Purchase Cost	0	0	0	286.549	(274.337)	(59.658)	0	(47.446)
Disposals & Transfers – Accumulated Depreciation	0	0	0	(40.936)	272.458	59.421	0	290.943
Revaluations	0	0	0	0	0	0	0	0
Depreciation	0	(1.147.502)	0	(749.563)	(26.701)	(62.113)	0	(1.985.879)
Net Book Value 30.06.2021	13.581.000	48.931.878	336.000	25.115.003	268.434	1.249.782	165.384	89.647.481

It is noted that the latest valuation of the Company's and the Group's main land, buildings and investment property at fair value has been conducted on December  $31^{\rm st}$ , 2020. The valuation has been conducted by a qualified valuator based on the institutional rules. The method used for the measurement of the fair value of those assets is presented in the 2nd level (Note 8.1).



# 7.2 Right of Use Assets and Leases

Right of use assets are analyzed in the followings :

G	ro		n
u	ıv	u	u

Land	Buildings	Machinery	Vehicles	Furniture & Fittings	Total
0	0	381.580	1.297.871	0	1.679.451
0	0	(51.563)	(642.650)	0	(694.213)
0	0	330.017	655.221	0	985.238
0	0	0	226.508	0	226.508
0	0	(286.549)	(118.752)	0	(405.301)
0	0	40.935	93.401	0	134.336
0	0	0	0	0	0
0	0	(2.722)	(196.294)	0	(199.016)
0	0	81.681	660.084	0	741.765
	0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 381.580 0 0 (51.563)  0 0 330.017  0 0 0 0 0 0 (286.549) 0 0 0 40.935 0 0 0 0 0 (2.722)	0       0       381.580       1.297.871         0       0       (51.563)       (642.650)         0       0       330.017       655.221         0       0       0       226.508         0       0       (286.549)       (118.752)         0       0       40.935       93.401         0       0       0       0         0       0       0       (196.294)	Land         Buildings         Machinery         Vehicles         & Fittings           0         0         381.580         1.297.871         0           0         0         (51.563)         (642.650)         0           0         0         330.017         655.221         0           0         0         0         226.508         0           0         0         (286.549)         (118.752)         0           0         0         40.935         93.401         0           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0

# **Compay**

Land Buildings Machinery Vel	Furniture & Fittings	
	1.040.693	0 4 400 070
Purchase Cost 31.12.2020 0 0 381.580		0 1.422.273
Accumulated Depreciation 31.12.2020 0 (51.563)	(531.232)	0 (582.795)
Net Book Value 31.12.2020 0 0 330.017	509.461	0 839.478
Acquisitions 0 0 0	135.426	0 135.426
Disposals & Transfers – Purchase Cost 0 (286.549)	(109.617)	0 (396.166)
Disposals & Transfers – Accumulated 0 40.935  Depreciation	84.266	0 125.201
Revaluations 0 0 0	0	0 0
Depreciation 0 0 (2.722)	(148.238)	0 (150.960)
Net Book Value 30.06.2021 0 0 81.681	471.298	0 552.979

The following amounts relating to lease liabilities are included in the "Interim Statement of Financial Position":

Non-current Lease Liabilities
Current Lease Liabilities

T-4-	

Group					
30.06.2021	31.12.2020				
374.132	323.374				
302.944	350.177				
677.076	673.551				

Company					
30.06.2021	31.12.2020				
258.405	241.177				
226.319	283.353				
484.724	524.530				



# **7.3 Other Intangible Assets**

The change in other intangible assets of the Group and the Company is presented to the table below:

G	r	n		n
v		v	ч	v

	Software	Trademarks	Other	Total
Purchase cost at 31.12.2020	2.260.477	717.206	0	2.977.683
Accumulated Depreciation at 31.12.2020	(683.841)	(14.428)	0	(698.269)
Net Book Value at 31.12.2020	1.576.636	702.778	0	2.279.414
Acquisitions	6.950	0	0	6.950
Disposals & Transfers	0	0	0	0
Disposals & Transfers – Accumulated Depreciation	0	0	0	0
Impairment	0	0	0	0
Depreciation	(194.485)	(287)	0	(194.772)
Net Book Value at 30.06.2021	1.389.101	702.491	0	2.091.592

# **Company**

	Software	Trademarks	Other	Total
Purchase Cost at 31.12.2020	2.125.792	17.206	0	2.142.998
Accumulated Depreciation 31.12.2020	(622.944)	(14.428)	0	(637.372)
Net Book Value at 31.12.2020	1.502.848	2.778		1.505.626
Acquisitions	6.950	0	0	6.950
Disposals & Transfers – Purchase Cost	0	0	0	0
Disposals & Transfers – Accumulated Depreciation	0	0	0	0
Impairment	0	0	0	0
Depreciation	(181.961)	(287)	0	(182.248)
Net Book Value at 30.06.2021	1.327.837	2.491		1.330.328

# 7.4 Trade Receivables

The analysis of trade receivables is as follows:

	Group		Company	
	30.06.2021	31.12.2020	30.06.2021	31.12.2020
Trade receivables/Other Trade receivables	26.228.670	27.471.468	23.592.813	25.114.569
Notes Receivable	6.321	18.121	1.550	13.350
Notes Overdue	436.278	436.278	434.478	434.478
Cheques Receivable	7.913.485	7.268.557	7.647.870	7.155.725
Cheques Receivable Overdue	4.117.300	4.117.300	3.523.596	3.523.596
Receivables from Related Companies	0	0	13.356	156.011
Receivables from Associates	0	0	0	0
Less: Provisions	(7.459.604)	(7.462.906)	(6.667.629)	(6.680.055)
Total:	31.242.450	31.848.818	28.546.034	29.717.674



# **7.5 Other Current Assets**

The table below presents the analysis of other current assets:

	Group		Company	
	30.06.2021	31.12.2020	30.06.2021	31.12.2020
Sundry Debtors	4.158.769	3.353.087	3.387.073	3.125.084
Receivables from the Greek State	671.049	300.495	501.306	183.777
Prepaid Expenses	853.430	155.050	829.841	146.144
Accrued Income Receivable	0	367	0	367
Short-term Receivables from Related Parties	0	0	0	599.381
Less: Provisions	(847.966)	(844.458)	(844.809)	(844.458)
Total:	4.835.282	2.964.541	3.873.411	3.210.295

# 7.6 Long-term and Short-term Borrowings

The analysis of the long-term and short-term borrowings for the Group and the Company is presented in the table below:

	Gro	ир	Company		
Short-term Borrowings	30.06.2021	31.12.2020	30.06.2021	31.12.2020	
Borrowings	16.974	18.354	1.202	3.812	
Bond Loans	9.242.724	5.925.687	6.450.000	5.425.000	
Leasing Liabilities	0	13.322	0	13.322	
Total:	9.259.698	5.957.363	6.451.202	5.442.134	
	Gro	up	Comp	any	
Long-term Borrowings	30.06.2021	31.12.2020	30.06.2021	31.12.2020	
Bond Loans	48.656.261	54.319.165	42.350.000	45.575.000	
Leasing Liabilties	0	0	0	0	
Total:	48.656.261	54.319.165	42.350.000	45.575.000	
Total Borrowings:	 57.915.959	60.276.528	48.801.202	51.017.134	

The changes in the Total Borrowing of the Group and the Company are analyzed as follows:

	Group			
	Short-term Borrowings	Long-term Borrowings	Total	
Balance at 01.01.2021	5.957.363	54.319.165	60.276.528	
Cash Flows:				
- Receipts from Issued / Undertaken Loans	(14.702)	0	(14.702)	
- Loan repayments	(2.345.867)	0	(2.345.867)	
Non-Cash Flows:				
- Reclassification of Long-term to Short-term Liabilities	5.662.904	(5.662.904)	0	
Balance at 30.06.2021	9.259.698	48.656.261	57.915.959	



		Company		
	Short-term Borrowings	Long-term Borrowings	Total	
Balance at 01.01.2021	5.442.134	45.575.000	51.017.134	
Cash Flows:				
- Receipts from Issued / Undertaken Loans	(15.932)	0	(15.932)	
- Loan repayments	(2.200.000)	0	(2.200.000)	
Non-Cash Flows:				
- Reclassification of Long-term to Short-term Liabilities	3.225.000	(3.225.000)	0	
Balance at 30.06.2021	6.451.202	42.350.000	48.801.202	

# 7.7 Trade Payables

The analysis of Trade Payables for the Group and the Company is presented in the table below:

	Gro	Group		oany
	30.06.2021 31.12.2020		30.06.2021	31.12.2020
Suppliers (Third Parties)	8.718.984	6.740.023	7.917.512	5.873.469
Intra-Group	0	0	7.781	373.577
Cheques Payable (Post-Dated)	1.391.400	771.561	0	0
Advances from Customers	1.116.988	1.115.569	1.044.138	1.070.932
Liabilities to Associates	0	0	19.609	0
Total:	11.227.372	8.627.153	8.989.040	7.317.978

# 7.8 Accrued & Other Current Liabilities

The analysis of Accrued & Other Current Liabilities for the Group and the Company is presented in the following table:

	Group		Company	
	30.06.2021	31.12.2020	30.06.2021	31.12.2020
Insurance and Pension Fund Dues	224.808	451.081	166.157	367.855
Dividends Payable	0	0	0	0
Sundry Creditors	331.133	278.417	282.625	255.519
Unearned and Deferred Income	800	1.079	800	1.079
Accrued Expenses	1.008.561	800.265	947.548	776.155
Total:	1.565.302	1.530.842	1.397.130	1.400.608

# 7.9 Earnings per Share (basic & diluted)

Earnings per Share (basic & diluted) of the Group and the Company is presented in the following table :

	Group		Group Company	
	30.06.2021	30.06.2020	30.06.2021	30.06.2020
Net profit/(loss) attributable to the owners of the parent	1.441.578	950.405	1.353.629	1.119.512
Weighted average of shares outstanding (after the deduction of the weighted average of own shares)	17.120.280	17.120.280	17.120.280	17.120.280
Basic profit / (loss) per share	0,0842	0,0555	0,0791	0,0654



# 8. Financial Risk Management – Objectives & Perspectives

#### **8.1 Financial Instruments**

The Company's Financial Instruments consist of Receivables from Customers and Short-term Liabilities with annual maturity and therefore their book value can be considered as reasonable. Regarding the Long-Term Loans, the Company's weighted average cost of capital is very close to the borrowing rate and thus the book value of the item is very close to the fair value. The fair value of the rest Financial Assets and Liabilities is close to their book value.

Regarding the receivables, the Company does not have significant credit risk concentration. A Credit Control system is in place to manage this risk more efficiently and to assess and classify customers according to the level of risk and, where appropriate provisions have been made for impaired receivables. The maximum exposure to credit risk on the Balance Sheet date is the fair value of each class of financial instrument, as shown in the table below:

	Group		Company	
	30.06.2021	31.12.2020	30.06.2021	31.12.2020
Non-Current Assets				
Other Long-term Receivables	39.949	79.297	10.699	12.521
Total	39.949	79.297	10.699	12.521
Current Assets				
Trade Receivables	31.242.450	31.848.818	28.546.034	29.717.674
Cash and Cash Equivalents	15.309.300	14.886.801	11.387.945	11.600.271
Financial Receivables	0	0	0	0
Other Current Assets	4.835.282	2.964.541	3.873.411	3.210.295
Total	51.387.032	49.700.160	43.807.390	44.528.240
Long-term Liabilities				
Long-term Borrowings	48.656.261	54.319.165	42.350.000	45.575.000
Long-term Lease Liabilities	374.132	323.374	258.405	241.177
Total	49.030.393	54.642.539	42.608.405	45.816.177
Short-term Liabilities				
	11.227.372	8.627.153	8.989.040	7.317.978
Trade Liabilities	9.259.698	5.957.363	6.451.202	5.442.134
Short-term Borrowings	302.944	350.177	226.319	283.353
Short-term Lease Liabilities	0	0	0	0
Financial Liabilities	2.590.947	2.401.536	2.360.464	2.206.738
Other Liabilities	23.380.961	17.336.229	18.027.025	15.250.203

#### **Fair Value Hierarchy**

The Group and the Company use the following allocation to determine and disclose the fair value of receivables and liabilities per valuation method:

**Level 1:** based on the negotiable (unadjusted) prices in active markets for similar assets or liabilities.

**Level 2:** based on the valuation methods, in which all data with a significant effect on fair value are either directly or indirectly observable and includes valuation methods with negotiable prices in less active markets for similar or less similar assets or liabilities.

**Level 3:** based on valuation methods using data that have a significant effect on fair value and are not based on apparent market data.

The table below presents the allocation of the fair value of the assets and liabilities of the Group and the Company.



<u>Assets</u>	Gro	oup	Company		
	30.06.2021	31.12.2020	30.06.2021	31.12.2020	Fair Value Hierarchy
Land	14.842.624	14.842.624	13.581.000	13.581.000	Level 2
Buildings	53.520.680	53.318.887	48.931.878	49.990.059	Level 2
Investment Property	355.992	355.992	336.000	336.000	Level 2
Financial Receivables	741.765	985.238	552.979	839.478	Level 2

During the year there were no transfers between the allocation levels.

The following methods and assumptions were used to estimate fair values:

The fair value of the Level 2 Land, Buildings and Investment Properties is valued for the Group and the Company by independent external expert using a combination of a) Comparative Method, b) Residual Approach and c) Depreciated Replacement Cost.

The Group and the Company use various methods and assumptions based on market conditions prevailing at each reporting date

### 8.2 Financial Risk Factors

The Company is exposed to financial risks such as exchange risk, interest rates risk, credit risk and liquidity risk arising from its activities and operation. The Company's policy aims to minimize the impact of those risks when they may arise. The Company uses financial instruments such as long-term and short-term loans, foreign currency transactions, trade receivables accounts, accounts payable, liabilities arising from financial leasing agreements, dividends payable, bank deposits and investments in securities.

Risk management is performed by the Financial Department. However, the BoD of the Company is fully responsible for setting the strategy, performing the overall planning and determining the risk management policies.

#### a) Credit Risk

The Group does not have a significant concentration of credit risk in any of its contracting parties, mainly due to the large number of customers and the great dispersion of the Group's customer base. The Management of the Group has adopted and applies credit control procedures to minimize its doubtful receivables through the evaluation of the credit ability of its customers and the effective management of the receivables before they become overdue. For the monitoring of credit risk, customers are classified according to their credit profile, the maturity of their receivables and the historical background of their collection.

Additionally, the Group's companies have an insurance contract that covers most of their claims. This contract cannot be sold or transferred. Customers considered to be unreliable are reevaluated at every reporting date and when\_a likelihood of non-recovery of these receivables occurs, a provision for doubtful debts is formed.

### b) Liquidity Risk

The Group keeps its liquidity risk at low levels through the availability of adequate cash or/and approved bank credit limits ensuring the fulfillment of the Group's short-term financial liabilities. The Group's liquidity ratio (current assets to current liabilities) amounted to 3,12 at June 30, 2021 towards 2,28 at June 30, 2020. For the monitoring and management of liquidity risk the Group forms cash flow projections on a regular basis.

# c) Risk of Price Increase of Raw Materials

The Group is exposed to risk derived from the variation in prices of the used raw materials for its products. The fluctuation in prices of the raw materials during the recent years as well as the general economic crisis lead us to the conclusion that this fluctuation will continue to exist. Therefore, exposure to that risk is considered high and for that reason the Group's Management takes all the necessary measures in order, firstly, to eliminate the Group's



exposure to that risk through achieving special agreements with its suppliers and using derivative financial instruments and secondly, to timely adjust its pricing and commercial policy.

### d) Interest Rate Risk

The Group's exposure to the risk of changes in the interest rates relates to its short-term and long-term loans. The Group manages Interest Rate Risk through keeping the total of its loans at variable interest rates. Since the Company's loans are linked with the Euribor index, the maintenance of the latter at low levels has a direct positive impact on the financial cost of the Group.

The table below presents the sensitivity of the Earnings Before Tax of the Group and the Company if the interest rates change by a percentage point:

#### Sensitivity analysis on interest rate changes

	Interest Rate Volatility	Impact on Company's EBT	Impact on Group's EBT
01.07.2020	1,00%	-488.012	-579.160
30.06.2021	-1,00%	488.012	579.160
01.07.2019	1,00%	-346.107	-469.013
30.06.2020	-1,00%	346.107	469.013

### e) Exchange Rate Risk

The Group operates in Southeast Europe and as a result any change in the operating currencies of those countries towards other currencies exposes the Group to risk of exchange rate. The main currencies involved in the Group's transactions are Euro and Bulgarian Lev. The Group's Management continuously monitors the foreign exchange risks that may arise and assesses the need for action, yet at the moment there is no such risk since the exchange rate between the two currencies is stable from 1 January 1999 (BGN 1,95583 = EUR 1).

#### f) Other Operating Risks

The Management of the Company has adopted a reliable internal control system for the detection of dysfunctions and exceptions within its business activities. The insurance coverage of the property and of other risks is adequate.



# 9. Other Information

### 9.1 LOULIS MILLS SA Shares

The Company's shares are common and listed on the Athens Stock Exchange's market bearing the symbol LOULI.

The share capital of the Company at 30.06.2021 amounted in € 16.093.063,20 divided into 17.120.280 common registered shares of a par value of € 0,94 each.

# 9.2 Main Exchange Rates for the Balance Sheet and Profit & Loss Account Results

Balance Sheet	30.06.2021	30.06.2020	30.06.2021 vs 30.06.2020
1 Euro (EUR) = Bulgarian Lev (BGN)	1 EUR = 1,9558 BGN	1 EUR = 1,9558 BGN	0,00%

P&L	Average 2021	Average 2020	Average 2021 vs Average 2020
1 Euro (EUR) = Bulgarian Lev (BGN)	1 EUR = 1,9558 BGN	1 EUR = 1,9558 BGN	0,00%

## 9.3 Comparative Information

If necessary, the comparative amounts have been adjusted to comply with the current period's presentation. Differences in totals are due to rounding.

# 9.4 Existing Encumbrances

On the fixed assets of the parent Company, mortgages and footnotes have been subscribed for a total amount of  $\leq$  40,8 million at 31.06.2021 to secure bond loans of an amount of  $\leq$  32,0 million.

# 9.5 Litigation and Arbitration Cases

No litigation and arbitration cases of management bodies exist that may have significant impact on the Company's financial position. Pending litigation cases exist, the final outcome of which will not affect significantly the Company's financial position.

# 9.6 Number of Employed Personnel

Number of staff employed at the end of current period 30.06.2021: Group 341, Company 256, compared with 344 for the Group and 262 for the Company for the previous period.

# 9.7 Transactions with Related Parties

The cumulative sales and purchases from the beginning of the year and the balances of the Company's receivables and payables at the closing of the current period arising from transactions with related parties within the meaning of IAS. 24 are as follows:

# Significant Transactions with related parties

G	r	o	u	р

Associates
Executives and Members of the Management
Total:

Purchase of Goods and Services	
0	
0	
0	

01.01.2020 - 30.06.2020		
Sales of Good and Services	Purchase of Goods and Services	
0	0	
0	0	
0	0	



	30.06.2021		31.12.2020			
	Receivables	Liabilities	Receivables	Liabilities		
Associates	0	0	0	0		
Executives and Members of the Management	196.840	828	136.600	734		
Total:	196.840	828	136.600	734		
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Co	m	pa	nv

	01.01.2021	30.06.2021	01.01.2020 - 30.06.2020		
	Sales of Good and Services	Purchases of Goods and Services	Sales of Good and Services	Purchases of Goods and Services	
Kenfood SA	340.799	484.963	242.384	639.330	
Greek Baking School S.A	4.200	15.000	4.200	22.400	
Loulis Logistics Services S.A	240	0	240	0	
Loulis International Foods Enterprises Bulgaria Ltd	0	0	0	0	
Loulis Mel-Bulgaria EAD	16.192	1.032.072	117.013	424.951	
Associates	0	0	0	0	
Executives and Members of the Management	0	0	0	0	
Total:	361.431	1.532.035	363.837	1.086.681	

	30.06.2021		31.12.	2020
	Receivables	Liabilities	Receivables	Liabilities
Kenfood SA	0	19.609	59.539	373.577
Greek Baking School S.A	0	0	0	0
Loulis Logistics Services S.A	0	0	0	0
Loulis International Foods Enterprises Bulgaria Ltd	0	0	0	0
Loulis Mel-Bulgaria EAD	13.356	7.781	695.853	0
Associates	0	0	0	0
Executives and Members of the Management	0	207	0	734
Total:	13.356	27.597	755.392	374.311

## Fees of Executives and Members of the Management

	Gro	Group		pany
	30.06.2021	30.06.2020	30.06.2021	30.06.2020
Salaries and Other Fees	525.777	524.798	348.777	304.494
Total:	525.777	524.798	348.777	304.494

There are no other significant transactions with related parties for the first half of 2021.

#### 9.8 Income Tax

According to Law 4799/2021 the Corporate Income Tax of Legal Entities in Greece has been decreased from 24% to 22% from the year 2021 onwards.

The Corporate Income Tax Rate of Legal Entities in Bulgaria has been set to 10%, while in Cyprus it has been set to 12,5%.

Income Tax in the "Other Comprehensive Income" includes income of € 0,92 million for the Group and the Company, which results from the revaluation of Deferred Tax Receivables and Liabilities due to the above reduction of the Income Tax Rate in Greece.



### 9.9 Capital Expenditure

Investments in fixed assets for the first half of 2021 amount to  $\in$  1.279 thousand for the Group and  $\in$  544 thousand for the Company.

# 9.10 Contingent Liabilities/Receivables

The Group's contingent liabilities relate to the Banks, other guarantees and other issues arising from the Group's usual operations and they are not expected to have significant additional burden to the Group. In addition, the Company has provided guarantees for the loans of its subsidiaries.

In September 2011, the Ministry of Competitiveness and Shipping issued a decision to submit a series of investments to Sourpi Industrial Unit in Development Law 3299/2004. The Company has already completed the investment, but due to the pending completion of the final audit by the Operator, a liability may arise towards the State in the future.

On May 11, 2017 the Group's subsidiary "LOULIS MEL-BULGARIA EAD" came to an agreement with the company "National Company Industrial Zones", which is under the supervision of the Ministry of Finance of Bulgaria for the planning, development and management of the free industrial areas of the country in order to acquire a plot of land in the industrial zone of Bozhurishte in Sofia, Bulgaria in order to make a similar investment until November 9, 2021. The subsidiary of the Group on April 12, 2021 began the construction of a cereal silo with a capacity of 7.000 tones in the aforementioned plot, with the cost of the investment having been budgeted at € 2,8 million. The Group's subsidiary expects to complete the above investment on time in accordance with the terms of the contract and according to the applicable law. The Group's management estimates that there will be no additional obligations to the Bulgarian state in the future as a result of this case.

#### **Unaudited Tax Years**

The tax audits of the years 2014 to 2019 of the parent company and the subsidiary KENFOOD SA, have been conducted by a Certified Auditor - Accountant based on the provisions of article 65A par. 1 Law 4174 / 2013 and received an unqualified "Tax Compliance Certificate". For the fiscal years 2016 and onwards the tax audit and issuing "Tax Compliance Certificate" is optional.

The Group has chosen to continue being tax audited by the Auditors, which is now optional for the Group's most significant subsidiaries. It is noted that according to the tax legislation up to 2020, the fiscal years up to 2014 are considered to be written off.

For the fiscal year 2020, the parent Company and the subsidiary of KENFOOD SA have been subjected to tax auditing from an auditor in accordance with Law 4174/2013 article 65A as currently in effect. That audit for the year 2020 is in progress and the related tax certificate is expected to be provided after the publication of the Interim Financial Statements of the first half of 2021. If upon completion of the tax audit additional tax liabilities occur, we consider that they will not have substantial impact on the Financial Statements.

### 9.11 Approval of Financial Statements

The date of the approval of the Interim Financial Statements by the Board of Directors is September 27<sup>th</sup>, 2021.

### **9.12 Notes on Future Events**

The Financial Statements, as well as the accompanying notes and disclosures, may contain particular assumptions and calculations concerning future events in relation to the operations, development and the financial performance of the Company and the Group.

No significant events have occurred after June 30, 2021 that may have a material impact on the Group's and Company's Financial Statements.



# Sourpi, September 27, 2021

The Chairman of the Board of Directors	The CEO	The Chief Accountant
Nikolaos K. Loulis	Nikolaos S. Fotopoulos	Georgios K. Karpouzas

