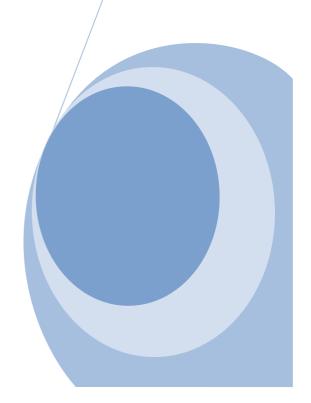




For the fiscal period from the 1st of January 2012 – 31st of December 2012 (In accordance with article 4 L.3556/2007)

Joint Stock Companies Registration Number: 41913/06/B/98/32 127 Egnatias Street - 54635 Thessaloniki





For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

# Yearly Financial Report For the fiscal period from the 1<sup>st</sup> of January 2012 until the 31<sup>st</sup> of December 2012 In accordance with the International Standards of Financial Informing

It is certified that the attached Brief Intermediate Financial Report is that approved by the Board of Directors of the "WATER SUPPLY AND SEWERAGE SYSTEMS COMPANY OF THESSALONIKI SA" on the 29<sup>th</sup> of March 2013 and has been posted on the internet at <a href="www.eyath.gr">www.eyath.gr</a>. It is noted that the published in the press brief financial data aim to offer the reader some general financial data but they do not provide a complete picture of the financial state and results of the Group and the Company, according to the International Standards of Financial Informing. It is also noted that, for simplification's sake, in the published to the press brief financial data, there have been certain consolidations of funds.

For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

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For the fiscal year 1 January 2012 – 31 December 2012 (*Amounts in thousands Euro*)

## Statements from the members of the Board of Directors

(In accordance with article 4 par. 2 of L. 3556/2007)

We, the members of the Board of Directors of the S.A Company **WATER SUPPLY AND SEWERAGE SYSTEMS COMPANY OF THESSALONIKI S.A.** under the trade name EYATH S.A, based at 127 Egnatias Street, in Thessaloniki (P.C 54 635):

- 1. Nikolaos Papadakis, President & BoD Chairman,
- 2. Penelope Ralli, Vice Chairman of the Board of Directors,
- 3. Konstantinos Koutroukis, Vice Chairman of the Board of Directors

In accordance with the provisions of article 4, par. 2 of L.3556/2007, state and certify that, to the best of our knowledge:

- (a) the attached yearly, company and consolidated financial statements of EYATH S.A for the fiscal period 01.01.2012-31.12.2012, drawn up according the current International Standards for Financial Informing, truthfully show the assets and liabilities data, the net worth and the results for the fiscal period of EYATH S.A, as well as of the companies included in the integration as a total
- (b) The yearly report of the Board of Directors of EYATH S.A truthfully shows the development, results and financial state of EYATH S.A as well as of the companies included in the integration as a total, including the description of the risks and uncertainties they face

Thessaloniki, 29th of March 2013

#### The Certifying Members

Nikolaos Papadakis	Penelope Ralli	Konstantinos Koutroukis
President &Managing Director of the BoD I.D Card No: AK 869759	Vice Chairman of the BoD  I.D Card No: AK 255987	Vice Chairman of the BoD.  I.D Card No: Π 804011

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

# ANNUAL MANAGEMENT REPORT OF THE BOARD OF DIRECTORS OF EYATH SA

(in accordance with the provisions of article 4 L.3556/2007 and the respective decisions of the Bod of the Capital Market Committee for the fiscal period from the 1st of January 2012 - 31<sup>st</sup> of December 2012)

Dear Shareholders,

According to the provisions of L.3556/2007 and the respective decisions of the Capital Market Committee, we submit the present Yearly Report of the BoD for the current fiscal period (1/1/2012-31/12/2012).

The present report offers brief financial information on the financial state and the results of the Company EYATH S.A and the Group of companies EYATH S.A, a description of the most important facts that took place during the closing fiscal period, a description of the important facts that took place after the balance sheet date, a description of the expected development of Group and Company activities, information regarding the management of significant financial risks which the Group and the Company are called to face, a list of the important transactions drawn up between Company and the Group and associated persons as well as other information regarding stocks, equity capital and important agreements valid on the ending of the closing fiscal period.

#### BRIEF FINANCIAL INFORMATION ON THE GROUP AND THE COMPANY

The Group includes a) the Company «WATER SUPPLY AND SEWERAGE SYSTEMS COMPANY OF THESSALONIKI S.A. », under the trade name EYATH (hereafter "COMPANY" or "EYATH S.A") was founded in 1998 ( Law no. 2651/3-11-1998 (GN. A' 248/2-11-1998) deriving from the merging of the S.A "Thessaloniki Water Supply Organization S.A"(OYTH S.A.) and b) the «Thessaloniki Sewerage Systems Company S.A" (OATH S.A) which had been turned into S.A's in 1997, and the subsidiary company EYATH Services S.A aiming to supply water supply and sewerage services of any type, telecommunication services as well as the production and sale of electricity.

#### FINANCIAL INFORMATION – WORK IN PROGRESS

The financial data shown below regard the EYATH S.A Group.

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)



The Group's turnover for the closing fiscal period reached € 73,851 as opposed to € 75,400 during the respective fiscal period last year thus a decrease of € 1,549 or 2.05%. Cost of sales amounted to € 43,284 against € 42,876 in 2011, thus a change of € 408 or 0.95%. Earnings before taxes for the Group amounted to € 21,477 against € 26,008 in the previous fiscal year, thus a decrease of € 4,531 or 17.42%. Finally, earnings after taxes for 2012 amounted to € 17,780 against € 20,595 in 2011, thus a decrease of € 2,825 or 13, 67%.

The company turnover resulted from sales of water supply and sewerage systems services. The decrease in turnover is due to the decrease of water consumption and the corresponding sewerage fees due to the decrease of the building activity as a result of the economic sentiment.

Gross profit in 2012 amounted to € 30,566 against € 30,566 in the previous year, a decrease of € 4,396 or 6,02%.

Earnings before interest, taxes and depreciations (EBITDA), of EYATH S.A. for the current fiscal period amounted to €24,396 against € 28,792 an increase of € 4,396 or 15,3%.

Finally, cash reserves and equivalents for the ending of the fiscal period on the 31/12/2012, amounted to € 32,976 against € 23,159 on the 31/12/2011 an increase of € 9,817 or 42%.

#### **GROUP FINANCIAL INDICATORS**

	01/01/2012-31/12/2012	01/01/2011-31/12/2011	Difference
	PRODUCTIVITY	RATIOS	
GROSS PROFIT MARGIN	41.39%	43.14%	-1.75%
EBITDA margin	33.03%	38.18%	-5.14%
EBIT margin	25.25%	31.08%	-5.81%
EBT margin	29.06%	34.49%	-5.41%
EAT margin	24.08%	27.31%	-3.24%
	Investment	Ratio	
EPS after tax	0.4898	0.5674	-7.75%
	CAPITAL RETUR	N RATIOS	
ROE	15.84%	2.09%	-5.02%
ROA	11.22%	14.33%	-3.11%
	LIQUIDITY R	ATIOS	
	30/6/2012	31/12/2011	Difference
1 i i -lita (O	3.39%	2.76%	62.53%
Liquidity (Current Assets	3.39%	2.70%	02.53%
	CAPITAL STRUCTURE & SUS	TAINABILITY RATIO	<u> </u>
Equity / Debt	242.95%	219.11%	23.84%

#### INVOICING POLICY

The Company's Board of Directors with the number 517/2006 decision has approved the new invoicing policy for the five year period 2007 – 2011, validated by the number 11741/29-12-2006 JMD of the Minister of Economy and Finance and Minister of Macedonia Thrace, (G.N 202, Issue B' 16-2-2007) applied since May 2007, regarding water consumptions from the 1/1/2007 providing for a yearly re adjustment of the cost of any kind of water supply and sewerage systems services.

On the 18.11.2008 the Board of Directors decide to freeze water invoices (price of water) and sewerage services (sewerage percentage) for 2009 to the 2008 prices for the first three grades of consumption (low and middle incomes) and to further decrease by 20% for 2009 invoices for families with more than three children.

For the fiscal year 1 January 2012 – 31 December 2012

(Amounts in thousands Euro)



On the 30.06.2010 the Regular General Stockholders Meeting decided to maintain the same prices regarding household invoices for a further 4 months, that is, until the 31st of August of the current year and to apply the JMD11741/2006 (G.N.202 issue B'16-2-2007), starting September of the current year to prices current in 2010.

Under the 128/2011 Governmental decision which was approved by the Board of Directors in the ordinary General Meeting of the Shareholders on the 4<sup>th</sup> of August 2011, under application for all 2011 will be all prices that the decision of 11741/2006 approves for 2010.

Under the 419/2011 decision by the Board of Directors the new invoicing policy of the company was approved for the period 2012 - 2013, validated by the number 4799/19-12-2012 (3450/B/27-12-2012) JMD of the Minister of Economy and Finance and Minister of Macedonia Thrace, which provides for 2012, price stabilisation in the current levels, special water levy at €0.07/sq.m. as well as the integration of fixed charges at a flat fee and from 2013, the weighted average price increase for water and sewerage by 1%.

#### **IMPORTANT FACTS FOR 2012**

In a period where the main objective is the sustainability in growth as well as many humanitarian choices, EYATH SA combines the entrepreneurial activity with the social responsibility, providing highly targeted eater and sewerage services under the minimum possible cost. The protection of the water sources and the provision of excellent quality drinking water takes place aside the interest for the protection of the environment mostly the zero pollution of the Thermaikos Bay.

Within this frame the following are planned and set in motion:

- The upgrading of the Sewage Processing Unit in co operation with E.T.V.A as the agent responsible for the management of the Industrial Area of Sindos.
- The electronic monitoring of the Water Supply and Sewerage systems networks so as to have a detailed image regarding the operation and maintenance of the networks.
- The gradual replacement of conventional water meters with electronic ones which will ensure a faster and more precise recording of water consumption.
- The partial replacement of the old network in order to minimise leaks and the minimisation of the water cuts.

In the framework of NSRF two more works were announced by the relevant Ministry. The plants concern the 'Construction of Section B of the Central Sewerage Pipe of Thessaloniki' under budget of €44 mil. and the 'Construction of Extension of Water Treatment of Thessaloniki Phase 2' budget of €36.5 mil.

In the same direction are also manufactured and delivered projects of biological wastewater treatment sludge such as drying and other similar projects costing € 17.5 mil and are under the construction phase projects of € 4.5 mil

The Company has undertaken the operation and maintenance of the Wastewater Treatment Plant of Thessaloniki (hereinafter "W.T.P.") located on the eastern shore of the French River, approximately 12 km from the city of Thessaloniki. The area of the plant is about 400 sq.m.. The W.T.P. receives through the Central Sewerage Pipe the largest part of the urban sewage of Thessaloniki.

Up to 2006 the product of biological purification of W.P.T. (hereinafter "dried sludge") was transferred to HYTA in Tagarades. Since 2006, the year in which the operation of the landfill in Tagarades stoped and the Management of Landfill in Mavrorachi refused to accept the product of sewage treatment, the

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)



dried sludge up until 2011 was transported in a specially designed area near W.P.T., and mixed with asvestos and deposited in accordance with the provitions of JMD 106129/25.10.2006.

The largest amount of sludge is placed in drying beds, which are lined at the bottom and the slopes under specific material (geotextile) for environmental protection. During the period 2010-2012, were removed from the premises of W.P.T. about 28,000 tons for the production of biological fertilizer, but also for direct use in agriculture as a fertilizer material. The satisfactory performance results in agriculture, have resulted in a progressive increase in the demand for this sludge. Under new estimates the residual current quantity of dewatered sludge calcined with 10% Ca (OH), amounted to 208,000 tonnes aprox.

The company in the effort to find suitable methods of exploitation of the above stated product, or removal, prepared a premeditation in order to explore possible ways of utilization and identify possible actions that can be taken in conjunction with the products of thermal drying unit already operational since March 2012 and simultaneously cease to burden the company with the cost of calcification and deposition.

Resulting from premeditation there are different ways of addressing the issue, but the most appropriate method of disposal of sewage product is the deposit in agricultural land. The Company management in evaluating the current data and pending the new National Plan for the management of sludge and the new Joint Ministerial Decision (JMD), focuses on the implementation of the method of disposal of the product of sewage treatment in agricultural land. The expectation of the administrative costs of this method amounts to € 3.7 million, which is budgeted in the financial statements in accordance with IAS 37 (note 18). Each year, the company reserves the right to reassess the effectiveness of the chosen method, so if it becomes non operative, the company will immediately adopt alternative methods to address the above issues.

Finally, the company's management continues to examine the use of alternatives possibilities that may arise, as described in the above paragraphs, with the objective of minimizing the expected costs.

In 2012 the gradual transfer of all 28,686,000 shares (74.02%) of EYATH was completed without consideration from the Greek Government "Fund for the Development of Public Private Wealth SA" according to the Law 3556 / 2007 after executing OTC transaction in accordance with the provisions of paragraphs 4 and 5 of Article 2 of N.3986/2011 "Urgent Measures Implementation Medium Term Fiscal Strategy 2012-2015" (Government Gazette 152 / A) and no. 195/2011 (Official Gazette 2501 / B) decision of the Interministerial Committee on Restructuring and Privatization. The Greek government controls the Fund for the Development of Public Private Wealth SA 100% and therefore indirectly controls the voting rights.

#### Specifically:

A. On January 27th, 2012, the Fund for the Development of Public Private Wealth SA according to the Law 3556/2007 discloses that there was a percentage change in the share capital of "WATER AND SEWERAGE COMPANY THESSALONIKI SA". Specifically, the change is due to a transfer without consideration by the Greek State EYATH 14,520,000 shares (40.00% share) to the Fund for the Development of Private Property Bills (TAIPED SA) upon execution of OTC transaction in accordance with the provisions of paragraphs 4 and 5 Article 2 of Law 3986/2011 "Urgent Measures Implementation Medium Term Fiscal Strategy 2012-2015" (Government Gazette 152 / A) and no. 195/2011 (Official Gazette 2501 / B) decision of the Interministerial Committee on Restructuring and Privatization.

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B. On May 11th, 2012, EYATh SA according to Law 3556/2007 announced the transfer from the Greek State 12,348,000 shares of EYATh, and equal voting rights, ie 34.017% of the share capital of the Company in the "Fund for the Development of Private Wealth SA government." The result of this act was the change of the participation of TAIPED to the share capital of the Company from 40% to 74.017%. The transfer took place OTC transaction pursuant to paragraphs 4 and 5 of Article 2 of Law 3986/2011 (Government Gazette 152 / A) and No. 206/2012 (GG 1363) decision of the Interministerial Committee on Restructuring and Privatization.

#### **PROSPECTS – RISKS FOR 2013**

#### **PROSPECTS**

The Company Strategy aims to fulfill its obligations as a Public Utility Company in combination with the increase of the stockholders wealth. For this reason it always seeks to improve the quality of the supplied services through its investment program, through the improvement of infrastructure, the expansion of Technological infrastructure and the use of sophisticated software and development of specialized computer applications. The company's driving force is the staff of EYATH S.A.

According to article 26 of L. 2937/2001, the Company's territorial jurisdiction, within which it can supply its services and perform activities are the following:

REGARDING WATER SUPPLY: the Municipalities of Thessaloniki, Ampelokipoi, Kalamaria, Neapoli, Sikies, Agios Pavlos, Menemeni, Polichni, Efkarpia, Triandria, Eleftherio Kordelio, Evosmos, Stavroupoli, Panorama, Pylea, Oreokastro, Pefka as well as the Thessaloniki industrial zone.

REGARDING SEWERAGE SYSTEMS: EYATH S.A 's territorial jurisdiction is divided in five areas:

«Area A» includes the Municipalities of Thessaloniki, Ampelokipoi, Kalamaria, Neapoli, Sikies, Agios Pavlos, Menemeni, Polichni, Triandria, Diavata, Eleftherio Kordelio, Evosmos, Stavroupoli, Pilea, Panorama, Oreokastro in the districts of Ionia and Kalochori of the Municipality of Echedoros and the Community of Efkarpia.

«Area B» includes the area between the Gallikos and Axios rivers until the sea, in which the industrial zone of the wider Thessaloniki region is included, the district of Sindos of the Municipality of Echedoros, the districts of Agios Athanassios, Agchialos, Gefira of the Municipality of Agios Athanassios and the districts of Chalastra and Anatoliko of the Municipality of Chalastra.

«Area C» includes the zone of the high ground of the city complex of Thessaloniki and includes the Community of Pefka and the Districts of Asvestochori, Exochi, Filiro of the Municipality of Chortiatis.

«Area D» extends from the Municipalities of Kalamaria and Panorama to the municipal baths of Sedes and to the Mikra airport and includes the industrial area and Districts of Thermi, Nea

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Raidestos, Neo Risio and Tagarades of the Municipality of Thermi and the Agia Paraskevi district of the Municipality of Vassilika.

«Area E» extends from the Mikra airport and the districts of Neo Risio and Tagarades, Agia Paraskevi until the sea and includes the Districts of Agia Triada, Perea, Neoi Epivates of the Municipality of Thermaikos and the districts of Nea Michaniona, Emvolo, Aggelochori of the Municipality of Michaniona.

The Company, by signing a contract with the relevant Municipality and EYATH Fixed Assets, can undertake the existing network of the L.A.O in any one of the above mentioned areas and the obligation to supply water supply and sewerage systems services to the Municipality they signed with.

By a contract signed by the relevant municipality and EYATH Fixed Assets and approved by the joint decision of the Ministers for Decentralization and Electronic Governing, of Finance and Financial Affairs, Development, Infrastructure-Transportation & Networks, the Company can extend its activities in areas of a Local Authority Organization outside the above mentioned areas.

Also, the completion of operations is expected, as far as the extension of the Company activities are concerned in cooperation with the Kallikratis Municipalities of Delta, Pylaia, - panorama, Chortatis, Thermaikos as well as their addition to the network of EYATH SA of the Nikopolis area.

For the short term the Company Management has settled the following priorities:

With the aim of investigating the business operations an expressions of interest for the business development was published, both for the filled as well as the daily received sludge, in order to cooperate with other companies to produce compost of energy after combustion. From the overwhelming response of interested companies and as more than ten (10) bids were received from relatively large companies with similar expertise in business use of sludge, it seems that this product presents significant investment interest.

Moreover, the acquisition of adjacent land plot for the extension of the deposition basins of calcined sludge in accordance with the environmental standards of JMD 106129/2006, is in satisfactory stage, given that the Region of Central Macedonia, has expressed a positive opinion in order to proceed with the installation procedures.

#### COMPANY AND GROUP OPERATIONS IN THE FIELD OF RESEARCH AND **DEVELOPMENT**

The Group in the current fiscal period realized research and development expenses of € 484 in total, which regarded the development of new products.

#### SAFETY, ENVIRONMENT AND STAFF TRAINING

Workplace safety, the protection of the environment, the peaceful co existence with the local community and the continual training of staff, remain as primary goals of the Company, directly related to the Company operation.

31st December 2011

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#### **COMPANY BRANCHES**

The Company in the current fiscal period, just as in the previous one, did not keep any branches through which to perform its business activity.

#### OWN STOCKS OWNED BY THE GROUP AND THE COMPANY

At the ending of the current fiscal period there were no shares of the parent company owned by the Company itself or by any other company included in the integration.

#### **RISKS**

#### Risks regarding the field the Group is active in

With regard to the possibility of a future free market, in relation to European law and the possible consequences such a thing would have on the company, it is mentioned that due to the nature of the existing infrastructure (mainly underground networks and tanks), the water supply and sewerage systems field is a fine example of a natural monopoly, where it would be extremely difficult to develop alternative networks, and to create competition where consumers could choose their own suppliers of processed water (drinking water).

It is also noted that in the total of European Union countries, as well as in the rest of the world, water supply and sewerage systems services are provided by private or state companies (or Local Authorities) without the possibility of competition within the specific geographical limits where such companies are to provide their services.

The very specific characteristics of the field of water supply and sewerage systems (which distinct the specific field of Public Utility), are recognized by the European Union and up to today there has not been any issue regarding the abolishing of the monopoly of the field and development of competition, as for example there has been in the field of telecommunications services.

Therefore, we consider that there is no such possibility in the foreseeable future at least for the development of competition in the specific field. The only case for which, a possible, future European Union legislation could impose some form of competition is, if it demands, that the selection of a provider of services for water supply and sewerage systems will take place only after an open bid, so that the element of competition can be achieved through these means and not to a level of service supply but to a level of selecting the legal entity who would manage the existing water supply and sewerage systems networks to supply services to consumers.

#### **Factors of financing risks**

The main financing tools of the Group are cash, bank deposits, commercial and other claims and liabilities and bank loans. The Group's Management regularly examines and reviews the relevant policies and procedures regarding the management of the financial risks, such as the credit risk and the flow risk, which are described below:

For the fiscal year 1 January 2012 – 31 December 2012

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#### **Market Risk**

#### (i) Exchange Risk

The Group does not face any exchange risks as during the ending fiscal period it had not performed any transactions in foreign currency and the total of its assets and liabilities was in Euros.

#### (ii) Price Risk

Regarding the price risk the Group is not exposed to a significant risk of fluctuation of the variables which determine revenues and cost. The invoicing policy of EYATH S.A has been determined for the time period from the 1/1/2012 until the 31/12/2013 for water supply and sewerage services, providing for an annual average increase of approximately 1% from 2013.

(iii) Cash flows and risk of reasonable value interest

The Group faces no interest risk as its loans are on fixed interest rate.

On the contrary, the Group faces limited interest rate risk in the sigh deposits and therefore, income and operational cash flows are up to a point dependent on the changes in the interest rate market.

The Management continually monitors the fluctuations in interest rates and evaluates the duration and type of sight deposits accordingly per case.

#### **Credit Risk**

Credit risk is managed on Group basis. Credit risk derives from cash flows and bank deposits, as well as from credit reports to clients including important claims and performed transactions.

The Group has a clear credit policy which is thoroughly applied. Moreover, it has a large number of clients and therefore the wide disperse of its customer base contributes to a low credit risk in relation to the claims. The Group's management continuously tracks the financing state of its customers, the size and the limits of the given credit. At the end of the fiscal period, the Management deemed that there is no significant credit risk that would not be covered by a provision of doubtful debt. The maximum exposure to credit risk can be reflected by the height of each element of the assets.

#### Liquidity Risk

Liquidity risk is kept at low levels through the availability of adequate cash flow.

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## IMPORTANT TRANSACTIONS BETWEEN THE COMPANY AND ASSOCIATED **PERSONS**

The Group and the Company consider as associated persons the members of the Board of Directors, the Executive Members and the stockholders holding a percentage larger than the 5% of its capital stock (including their associated persons). The transactions and the balances of the associated persons of the Group and the Company, for the fiscal period 1/1/2012 -31/12/2012 and the 31st of December 2012 respectively, are analyzed in the below board (also note 28 of the financial statements):

	GRO	OUP	COMI	PANY
	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Income	=	-	23	14
Expenses	=	-	1.155	1.111
Transactions & salaries of managerial and administrative				
staff	767	864	766	862
	CDI	OUD.	COM	DANIV
	GRO	DUP	СОМІ	PANY
	GR0 31/12/2012	OUP 31/12/2011	COMI 31/12/2012	PANY 31/12/2011
Claims				
	31/12/2012		31/12/2012	31/12/2011
Claims Obligations Claims from managerial staff and	31/12/2012		<b>31/12/2012</b> 116	<b>31/12/2011</b> 99
Obligations	31/12/2012		<b>31/12/2012</b> 116	<b>31/12/2011</b> 99
Obligations Claims from managerial staff and	31/12/2012 - -	31/12/2011 - -	31/12/2012 116 166	<b>31/12/2011</b> 99 144

#### COMPANY CAPITAL STOCK STRUCTURE

The Company capital stock is forty million six hundred fifty six thousand Euros (€ 40.656.000) divided into thirty six million three hundred thousand (36.300.000) common bearer shares with a voting right, of nominal value one Euro twelve cents (€ 1,12) each.

The Company shares are introduced for negotiation in the Athens Stock Exchange (Category: High Capitalization). Shareholder rights deriving from shares depend on the percentage of the capital to which the paid share value responds.

Each share offers all rights in accordance with relative Laws and the Company statute, in particular:

The right to a dividend cut on Company yearly earnings.

A percentage of 35% on the net earnings after deducting the regular reserves only is distributed each fiscal year to the shareholders as first dividend unless otherwise directed by the General Meeting, while an additional dividend is also decided on likewise by the General Meeting. For the 2010 dividend a 0,114 €/share is suggested so as to avoid likely cash flow issues due to the large investment program the Company is currently employing. Every shareholder is entitled to a dividend cut on the date of dividend beneficiary determination. The dividend cut for each share is paid to the shareholder within two (2) months from the date the Regular General Meeting approved the Yearly Financial Statements. The when and how the dividend is paid is announced in the press. The right to the dividend is erased and the respective amount is transferred to the Greek state after five years from the ending of the fiscal year in which the dividend cut was approved by the General Meeting.

The right to withdraw the contribution during the settlement or respectively the amortization of the capital that responds to the share if so decided by the General Meeting.

31st December 2011

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- The preference right in each capital stock increase by the Company in cash payment and the acquisition of new shares.
- The right to receive a copy of the Financial Statements and the Chartered Auditors' Reports and the Board of Directors' Report.
- The right to participate in the General Meeting, in particular in the following rights: legalization, presence, participation in discussions, suggestion submissions on daily agenda issues, registration of views in the records and voting rights.
- The General Meeting of Company Shareholders maintains all its rights during the settlement.

Shareholders accountability is limited to the Nominal value of the owned shares.

#### LIMITATIONS ON TRANSFER OF COMPANY SHARES

The transfer of shares is carried out in accordance with Law 2190/1920 article 8b and there are no limitations regarding the transfer of shares in the statute. The shares are bearer shares introduced in the Athens Stock Exchange. In addition, article 18, par.8, L. 2937/2001 (GN 169/26-7-2001) provides that *«the Greek State may make shares available to investors up to a percentage of 49% of the occasional capital stock of the Company»*. This paragraph was cancelled by the Article 2 of N.4092/2012 which ratified the Legal Act of 07/09/2012. Following that the Extraordinary General Meeting of 21/02/2013 also cancelled the corresponding provision of Article 5 of the Articles of Association.

# IMPORTANT DIRECT OR INDIRECT PARTICIPATIONS, UNDER THE PROVISIONS OF ARTICLE 9 TO 11, L.3556/2007.

Stockholders with a percentage larger than 2 % on the 31/12/2012 were the following:

SHAREHOLDER	NUMBER OF SHARES	% PARTICIPATION 31/12/2011	
Greek State	26,868,000	74.02%	
SUEZ ENVIRONNEMENT COMPANY Other shareholders with participation less to	1,982,870	5.46%	
2.0 %	7,449,130	20.52%	
TOTAL	<u>36,300,000</u>	<u>100.00%</u>	

#### OWNERS OF ANY KIND OF SHARES OFFER SPECIAL CONTROL RIGHTS

There are no Company shares that offer owners any special control rights.

# LIMITATIONS ON VOTING RIGHTS – DEADLINE FOR PRACTISING THE RELEVANT RIGHTS

The Company statute does not provide limitations on the voting rights that derive from its shares.

#### AGREEMENTS AMONG COMPANY SHAREHOLDERS

The Company is not aware of the existence of agreements between shareholders, which would conclude in limitations in the transfer of shares or the practicing of voting rights which derive from the shares.

RULES REGARDING THE APPOINTMENT AND REPLACEMENT OF MEMBERS OF THE BOARD OF DIRECTORS AND STATUTE AMENDMENTS

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The rules provided in the Company statute for the appointment and replacement of members of the Board of Directors and the amendment of the statute provisions do not differ than what is mentioned in E.L. 2190/1920.

# JURISDICTION OF THE BOARD OF DIRECTORS OR OF CERTAIN MEMBERS FOR THE ISSUANCE OF NEW SHARES OR THE PURCHASE OF OWN SHARES

According to article 5 of the Company statute, by a General Meeting decision of a two thirds (2/3) majority at least, subject to article 7b E.L. 2190/1920 as valid, may give the BoD the right to increase capital stock fully or partially, by issuing new stocks up until the amount of capital paid at the date the BoD received the respective competency. For the purchase of own shares, the Board of Directors competency does not differ than what is mentioned in article 16 E.L.2190/1920. There is no opposing provision in the Company statute.

# EACH IMPORTANT AGREEMENT THE COMPANY HAS SIGNED, THAT COMES INTO EFFECT, IS AMENDED OR EXPIRES IN CASE OF CHANGE IN COMPANY CONTROL FOLLOWING A PUBLIC MOTION

There are no agreements that become valid, are amended or expire in the case of a change in the control of the Company following a public motion.

EACH AGREEMENT THE COMPANY HAS SIGNED WITH MEMBERS OF THE BOARD OF DIRECTORS OR ITS STAFF, WHICH PROVIDES FOR COMPENSATION IN CASE OF RESIGNATION, REDUNDANCY WITHOUT PLAUSIBLE CAUSE OR EXPIRATION OF TERM OR EMPLOYMENT DUE TO A PUBLIC MOTION

There are no Company agreements with members of the Board of Directors or its staff, which provide for the payment of compensation particularly in case of resignation or redundancy without plausible cause or termination of term or employment due to a public motion.

#### DIVIDEND POLICY

Given the prosperity of the Company, the Company Management has suggested a dividend cut of  $\[ \in \]$  0,162 per share. In particular, the Dividend is suggested at  $\[ \in \]$  5,881 for the fiscal year 2012, which regards a percentage of 35% of net earnings after deducting only the regular reserves in accordance with the current law, against  $\[ \in \]$  6,824 in the previous fiscal year 2011, for the total of the 36,300,000 bearer shares.

#### CORPORATE GOVERNANCE STATEMENT

#### I. Company Management Principles

With the present statement, the Company, following the provisions of paragraph 3d, article 43a of E.L. 2190/20, announces that the Company Management Code is applied for the introduced companies of the Association of Business and Industries (SEV), as published in January 2011 which can be found in the respective SEV webpage www.sev.org.gr.

The Company Management Principles followed have been incorporated in the Company's Internal Regulation of Operation, which is available to the public in written form at the company main offices.

The Company generally applies the company management principles in accordance with the Company Management Code of SEV and has not proceeded with any company management practices besides those provided for by relevant laws. Any likely deviations from the code, whose applications are currently examined, are explained below.

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# II. Main characteristics of the Internal Control and Risk Management in relation to the procedure for drawing up the financial statements

The Company has adopted and applies procedures and policies in the total of its Managements, which are described in the Company Regulation of Operation, which are in essence safety valves, so as to ensure the correct depiction of the financial state and performance by the yearly report and the intermediate financial statements regarding:

- The identification and evaluation of existing risks with regards to the credibility of the financial statements.
- The managerial planning and monitoring with regards to financial figures.
- The prevention and disclosure of fraud.
- The determined responsibilities of members with regards to payment, collection and safety of Company assets procedures.
- The closing of the fiscal year procedures as well as those of drawing up the company and consolidated financial statements.
- The assurance of integrity and precision of the offered financial data from Company computer systems.

In particular, regarding risk management, a detailed report is included in the main body of the Board of Directors' Report.

# III. Manner of Operation and General Shareholders Meeting, basic authorities, as well as description of shareholder rights and the way in which these rights can be practiced.

#### a) Manner of operation and General Shareholders Meeting authorities

The manner of operation of the General Shareholders Meeting and their authorities, as well as the shareholders rights and the way in which these rights can be practiced, are included in detail in articles 27 to 38 of the Company statute, which is available to the public in written form at the Company main offices.

The General Shareholders Meeting according to the statute is the highest instrument of management, that decides on every Company case and the General Meeting's legal decisions bind all shareholders.

The General Shareholders Meeting is assembled by the Board of Directors regularly at a time and place determined by the Board of Directors, within the first semester since the ending of each fiscal year.

The assembly of the General Meeting is called at least 20 days prior to the actual realization, by invitation which clearly mentions the time and place of the meeting, the daily agenda and the procedure required so that shareholders can have participation and voting rights.

The General Meeting assembles and is considered in quorum if 1/5 of the total capital stock is represented except for cases where an increased quorum of 2/3 of the total capital stock is required in accordance with the statute.

Shareholders, who participate in the General Meeting and have voting rights, elect a Chairman and Secretary. Daily agenda issues are then discussed and decisions are made on these issues by absolute majority.

Records are kept on the issues discussed and decided on, signed by the Chairman and the Secretary of the meeting.

For the fiscal year 1 January 2012 – 31 December 2012

(Amounts in thousands Euro)



The General Meeting is solely competent to decide on the below issues:

- a) The extension, change, merging or dissolution of the company
- b) The amendment of the statute after the permission of the Capital Market Committee
- c) The increase or decrease of capital stock
- d) The election of members of the BoD, the chartered auditors and evaluators
- e) The approval of the yearly financial statements
- f) The distribution of earnings

#### b) SHAREHOLDERS' RIGHTS

Shareholders rights as well as the rights of holders of minority shares are mentioned in the aforementioned articles of the statute.

Company shareholders rights which derive from company shares are in proportion with the percentage of capital to which the paid value of the share responds. Each share offers all rights in accordance with E.L.2190/1920, as current and amended, and the company statute. In particular:

- The right to a dividend cut on Company yearly earnings. A percentage of 35% on the net earnings after deducting the regular reserves only is distributed each fiscal year to the shareholders as a dividend cut, while an additional cut is decided on in the General Meeting. Every shareholder, who is registered in the Company shareholder records, is entitled to a dividend cut on the date of dividend beneficiary determination. The dividend cut for each share is paid to the shareholder within two (2) months from the date the Regular General Meeting approved the Yearly Financial Statements. The when and how the dividend is paid are announced in the press. The right to the dividend is erased and the respective amount is transferred to the Greek state after five years from the ending of the fiscal year in which the dividend cut was approved by the General Meeting
- The preference right in each capital stock increase by the Company in cash payment and the acquisition of new shares
- The right to receive a copy of the Financial Statements and the Chartered Auditors' Reports and the Board of Directors' Report.
- The right to participate in the General Meeting, in particular in the following rights: legalization, presence, participation in discussions, suggestion submissions on daily agenda issues, registration of views in the records and voting rights
- The right to withdraw the contribution during the settlement or respectively the amortization of the capital that responds to the share if so decided by the General Meeting
- The General Meeting of Company Shareholders maintains all its rights during the settlement

Shareholders accountability is limited to the Nominal value of the owned shares.

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

# IV. Composition and operation of the Board of Directors and other managerial, administrative or supervising bodies or committees.

#### a) Composition and operation of the Board of Directors

The Composition and operation of the Company Board of Directors are included in detail in articles 12 to 25 of the statute, as well as the internal regulation of the Company which is available to the public in printed form a the Company main offices. Up until the drawing up of the present statement, there is no committee for the selection of candidacy.

The Board of Directors which governs the Company today was elected by the Special General Meeting of shareholders on the 10<sup>th</sup> of December 2009, for a five year term, and is composed of the following 11 members:

- 1. Konstantinos Kamakas, Chairman of the BoD, executive member
- 2. Nikolaos Papadakis, Managing Director, executive member
- 3. Dimitrios Asvestas, Vice Chairman, executive member
- 4. Apostolos Tsolakis, Vice Chairman, executive member
- 5. Dimitrios Zakalkas, non executive member
- 6. Thomas Algianakoglou, non executive member
- 7. Christos Koutrakis, non executive member
- 8. Savvas Ladopoulos, Independent non executive member
- 9. Thomas Siampiris, Independent non executive member
- 10. Georgios Archontopoulos, non executive member
- 11. Dimitrios Vassiliadis, non executive member

The Extraordinary General Meeting of the shareholders at 13<sup>th</sup> of December 2012 elected a new Board of Directors under a five year term expiring at 13<sup>th</sup> of December 2017 and is composed of the following 11 members:

- 1. Nikolaos Papadakis, President & Chairman of the BoD, executive member
- 2. Penelope Ralli, Vice Chairman, executive member
- 3. Apostolos Koutroukis, Vice Chairman, executive member
- 4. Apostolos Apostolou, independent non executive member
- 5. Dimitrios Zakalkas, non executive member
- 6. Elefteria Karahaliou, non executive member
- 7. Sotiris Karahalios, independent, non executive member
- 8. Markos Tsafis, non executive member
- 9. Nokos Hadjiantoniou, non executive member
- 10. Georgios Archontopoulos, non executive member
- 11. Konstantinos Marioglou, non executive member

#### b) Independence of the BoD members

The two independent members of the Board of Directors meet all the requirements of the Code regarding dependence relationships.

#### c) Board of Directors Meetings

For the fiscal year 1 January 2012 – 31 December 2012

(Amounts in thousands Euro)



During the fiscal year, 1.1. – 31.12.2012, the Board of Directors assembled in 31 meetings in which all the above mentioned members of the Board of Directors participated either in person or by a legal representative.

#### d) **Committees of the Board of Directors**

#### **Control Committee**

According to the internal regulation of the Company, a Control Committee operates in the Board of Directors, composed of the non executive members of the BoD, Dimitrios Zakalkas and the independent non executive member of the BoD Apostolos Apostolou and Soterios Karahalios.

On the regular meetings of the above mentioned committee, realized during the fiscal period 1.1.2011 - 31.12.2011, in which all above mentioned members participated in person, and during which they dealt with the following issues: i) the monitoring of the financial informing process for the fiscal year 2012 and of the 1<sup>st</sup> and 3<sup>rd</sup> quarters and 1<sup>st</sup> semester of 2012, ii) the monitoring of the effective operation of the internal control system and the risk management system, as well as the monitoring of the proper operation of the Director of the company Internal Control Service, Mr. Ioannis Kasioulas, iii) the monitoring of the course of mandatory audits of the respective financial statements by the chartered auditors Soterios Konstantinou (C.A Reg. No. 13671) and Konstantinos Koutroulos (C.A Reg. No. 25701) iv) the review and monitoring of issues regarding the presence and maintenance of the objectivity and independence of the above mentioned Chartered Auditors and the familiar auditing company GRANT THORTON HELLAS, regarding in particular the supply of other services as well to the Company.

#### e) **Evaluation and payment of the members of the Board of Directors**

Up until the drawing up of the present statement there is no payment committee and no evaluation procedures for the Board of Directors and its Committees.

The evaluation of the members of the BoD and the determination of their salaries as well as the salary of the Managing Director is performed by the General Meeting.

The members of the Board of Directors do not receive additional payment from the Company, with the exception of the Managing Director and the two non executive members of the BoD who represent employees.

#### Management and Company members' behavior f)

All Management and Company members are obliged to fully abide by the Ethics and Professional Behavior Regulation of the Company, which is included in the Company Internal Regulation of Operation.

### Thessaloniki, 29th of March 2013

#### For the Board of Directors

Nikolaos Papadakis	Penelope Ralli	Konstantinos Koutroukis
President & Chairman of the BoD  I.D Card No: AK 869759	Vice Chairman of the BoD  I.D Card No: AK 255987	Vice Chairman of the BoD.  I.D Card No: Π 804011

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of WATER SUPPLY & SEWERAGE SYSTEMS COMPANY OF THESSALONIKI S.A

#### Report on the Financial Statements

We have audited the accompanying separate and consolidated financial statements of WATER SUPPLY & SEWERAGE SYSTEMS COMPANY OF THESSALONIKI S.A. and its subsidiaries, which comprise the separate and consolidated Statement of Financial Position as at December 31, 2012, and the separate and consolidated Statement of Comprehensive Income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards as adopted by European Union, and for such internal control as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements.

For the fiscal year 1 January 2012 – 31 December 2012

(Amounts in thousands Euro)

31st December 2011

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the accompanying separate and consolidated financial statements present fairly, in all material respects, the financial position of the Company WATER SUPPLY & SEWERAGE SYSTEMS COMPANY OF THESSALONIKI S.A. and its subsidiaries as at December 31, 2012, and of their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards that have been adopted by the European Union.

#### **Emphasis**

Without expressing any opinion on the audit opinion, we draw attention to Note 31 of the accompanying financial statements, which refers to the administration of the accumulated amount of 208,000 tonnes of sewage treatment product, which resulted from the wastewater treatment for the years between 2006-2011 and remains at the company land plots. The final amount of the contingent liability of the company, in addition to the existing provision, can not be determined at this stage. It is noted that we do not suggest reservation in our opinion, in relation to this matter.

#### Report on Other Legal and Regulatory Requirements

a) The Board of Directors' Report includes a statement of corporate governance that provides the information required by Paragraph 3d of Article 43a of Law 2190/1920.

b) We verified the agreement and correspondence of the content of the Board of Directors' Report with the attached separate and consolidated Financial Statements, in the scope of the requirements of Articles 43a and 37 of Law 2190/1920.

Athens, 28th March, 2013

The Chartered Accountant

The Chartered Accountant

Sotiris Constantinou Kostas Koutroulos

I.C.P.A. Reg 13671 I.C.P.A. Reg 25701

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 



## **Balance Sheet**

		GROUP		СОМІ	OMPANY
	Note	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Fixed Assets			<u> </u>		
Non Current Assets					
Tangible Assets	7	88.187	90.973	88.187	90.973
Intangible Assets	8	95	111	95	111
Participations in Subsidiary Compa	9		-	60	60
Postponed Tax Claims	26	2.672	1.069	2.672	1.069
Other Long Term Claims	10	654	356	664	356
Total Fixed Assets		91.608	92.509	91.668	92.568
Current Assets					
Inventories	11	1.541	1.787	1.541	1.787
Customers & other Claims	12	65.301	64.033	65.367	64.077
Cash & Cash Equivalent	13	32.976	23.159	32.623	22.898
Total Current Assets	_				
	_	99.818	89.033	99.531	88.761
TOTAL ASSETS		194.426	181.542	191.199	181.329
OWNER'S EQUITY	=				
Equity Capital & Reserves					
Equity Capital	14	40.656	40.656	40.656	40.656
Adjustments from equity issue abo	14	2.830	2.830	2.830	2.830
Reserves	15	28.495	27.604	28.479	27.597
Profit (Loss) carried forward		63.628	53.562	63.454	53.474
Total Group Owner's Equity Capita	ıl	135.608	124.653	135.419	124.555
Minority Rights					
Total Owner's Equity Capital		135.608	124.653	135.419	124.555
LIABILITIES					
Long Term Liabilities					
Long Term Debt	16	-	152	-	152
Provisions for Staff allowances	17	2.836	3.687	2.836	1.687
Risk provisions	18	7.047	4.297	7.047	4.297
State subsidies	19	3.649	3.894	3.649	3.894
Other Long Term Liabilities	20	12.800	12.594	12.800	12.594
Total Long Term Liabilities	_	26.332	24.623	26.332	24.623
Short Term Liabilites					
Suppliers & Other Liabilities	21	24.641	24.510	24.645	24.469
Short Term Debt	16	142	467	142	467
Short Term Tax Liabilities	22	4.703	7.288	4.661	7.214
Total Short Term Liabilities	_	29.486	32.266	29.448	32.151
Total Liabilities	_	55.818	56.890	55.780	56.774
TOTAL OWNER'S EQUITY &	LIAB	191.426	181.542	191.199	181.329
		.,		.,,	.0

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

## **Income Statement**

		GROUP		COMI	PANY
	Note	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Turnover		73.851	75.4	73.851	75.4
Less: Cost of Goods Sold	23	(43.284)	(42.876)	(42,586)	(42.158)
Gross Profit Margin		30.566	32.524	31.265	33.242
Other Operational Income	24	3.133	2.636	3.064	2.579
		33.699	35.159	34.328	35.821
Distribution Expenses	23	(4.789)	(4.365)	(5,573)	(5.091)
Administration Expenses	23	(3.976)	(4.542)	(3.939)	(4.530)
Research & Development Expenses	23	(484)	(446)	(521)	(485)
Operational Expenses	24	(5.803)	(2.389)	(5.791)	(2.385)
Operational Results		18.647	23.416	18.504	23.331
Financial Expenses	25	2.831	2.592	2.827	2.591
Operational Income		21.477	26.008	21.331	25.922
Investment Income		=	-	23	14
Earnings Before tax		21.477	26.008	21.354	25.936
Income Tax	26	(3.697)	(5.413)	(3.666)	(5.395)
Earnings After Tax		17.780	20.595	17.688	20.541
Distributed to:					
Parent Company Owners		17.780	20.595	17.688	20.541
Minority Owners		-	-	-	-
Other Total Income After Tax		-	-	-	-
Total Income After Tax		17.780	20.595	17.688	20.541
Distributed to:					
Parent Company Owners		17.780	20.595	17.688	20.541
Minority Owners					
Earnings Per Share (€)					
Basic	27	0.4898	0.5674	0.4873	0.5659

Notifications in pages 21 to 61 are an indispensable part of the financial statements

December 2011

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

# **Equity Changes**

#### **Group Equity Changes**

Balance carried forward on the 01.01.2012 according to I.F.R.S. Comprehensive Profits for the period after tax 01/01-31/12/2012 Distributed Dividiend
Balance carried forward on the 31.12.2012 according to I.F.R.S.

Balance carried forward on the 01.01.2011 according to I.F.R.S. Comprehensive Profits for the period after tax 01/01-31/12/2011 Distributed Dividend

Balance carried forward on the 31.12.2011 according to I.F.R.S.

Share Capital	Share Premium	Ordinary Reserves	Other Reserves	Profits Carried Forward	Total
40.656	2.830	7.690	19.914	53.563	124.653
	-	890		16.890	17.780
-	-	-		(6.824)	(6.824)
40.656	2.830	8.580	19.914	63.628	135.608
40.656	2.830	6.660	19.914	38.137	108.196
	-	1.030		19.565	20.595
-	-	-		(4,138)	(4,138)
40.656	2.83	7.690	19.914	53.563	124.653

#### **Company Net Worth Changes**

Balance carried forward on the 01.01.2012 according to I.F.R.S. Comprehensive Profits for the period after tax 01/01-31/12/2012 Distributed Dividend Balance carried forward on the 31.12.2012 according to I.F.R.S.

Balance carried forward on the 01.01.2011 according to I.F.R.S. Comprehensive Profits for the period after tax 01/01-31/12/201

Distributed Dividend Balance carried forward on the 31.12.2011 according to I.F.R.S.

Share Capital	Share Premium	Ordinary Reserves	Other Reserves	Profits Carried Forward	Total
40.656	2.830	7.680	19.914	53.475	124.555
-	-	884	-	16.804	17.688
-	-	-	-	(6.824)	(6.824)
40.656	2.830	8.565	19.914	63.454	135.419
40.656	2.830	6.653	19.914	38.099	108.153
-	-	1.027	-	19.514	20.541
-	-	-	-	(4.138)	(4.138)
40.656	2.830	7.680	19.914	53.475	124.555

Notifications in pages 21 to 61 are an indispensable part of the financial statements

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

## **Cash Flow**

### Indirect Method

		GROUP		COM	PANY
	Note	31/12/2012	31/12/2011	31/12/2012	31/12/2011
ash Flows from Operating Activities					
rofit/(Loss) before tax (continued operations)		21.477	26.008	21.354	25.936
lus (minus) adjustments for :					
epreciation	7&8	6.090	6.253	6.039	6.252
epreciations of state subsidies' fixed assets	19	(340)	(877)	(340)	(877)
ovision		5.357	3.907	5.357	3.907
articipation Income		-	-	(23)	(14)
iterest and related (income)/expenses	25	(2,831)	(2.592)	(2,827)	(2.591)
		29.753	32.699	29.610	32.613
ecrease / (increase) of Inventories		172	360	172	360
ecrease / (increase) of customers & claims		(4.771)	(8.242)	(4.789)	(8.311)
crease / (decrease) of customers & liabilities (except bank loans)		338	432	384	543
ecrease / (Increase) of other long term claims		(299)	10	(299)	10
ess):					
terest paid and related expenses paid		(57)	(49)	(57)	(48)
x paid	_	(7.677)	(8.256)	(7.650)	(8.243)
et Cash inflows / (outflows) from operating activities (a)		17.461	16.954	17.372	16.924
sh Flow from Investing Operations	_				
rchase of fixed assets	7	(3.262)	(5.930)	(3.262)	(5.930)
rchase of non fixed assets	8	(23)	(41)	(23)	(41)
vidend received		2.849	2.518	2.846	2517
terest received		(435)	(3.453)	(439)	(3.453)
otal inflow / (outflow) from investment operations (b) ash Flow from Financial Operations	_				
an paid	19	(477)	(621)	(477)	(621)
come from subsidies		95	58	95	58
vidend paid		(6.826)	(4,145)	(6.826)	(4.145)
stal inflow / (outflow) from financing operations (c	_	(7.208)	(4.707)	(7.208)	(4.707)
et increase / (decrease) in cash & cash equivalent of the	_				
eriod (a)+(b)+(c)		9.818	8.795	9.725	8.764
ash & Cash equivalent at the beginning of the period	_	23.159	14.364	22.898	14.134
ash & Cash equivalent at the end of the period	13	32.916	23.159	32.623	22.898

Notifications in pages 21 to 67 are an indispensable part of the financial statements

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

#### NOTES ON THE FINANCIAL STATEMENT

#### 1. GENERAL INFORMATION ON THE GROUP AND THE COMPANY

«THE WATER SUPPLY AND SEWERAGE SYSTEMS COMPANY OF THESSALONIKI S.A. » under the trade name E.Y.A.TH. S.A (or the Company) supplies water supply and sewerage services. Also, the Group, through the subsidiary company «EYATH Services S.A», aims to provide services besides those of the parent company, and any kind of telecommunication services and to become active in the production and sale of electricity.

#### Board of Directors:

- 12. Nikolaos Papadakis, President & Chairman of the BoD, executive member
- 13. Penelope Ralli, Vice Chairman, executive member
- 14. Apostolos Koutroukis, Vice Chairman, executive member
- 15. Apostolos Apostolou, independent non executive member
- 16. Dimitrios Zakalkas, non executive member
- 17. Elefteria Karahaliou, non executive member
- 18. Sotiris Karahalios, independent, non executive member
- 19. Markos Tsafis, non executive member
- 20. Nokos Hadjiantoniou, non executive member
- 21. Georgios Archontopoulos, non executive member
- 22. Konstantinos Marioglou, non executive member

Headquarters: 127 Egnatia Street

54 635, Thessaloniki

Greece

Joint Stock Companies

Reg. No.: 41913/06/B/98/32

Auditing Company: GRANT THORNTON AE

Zefyrou 56

175 64 Palaio Falyro Athens, Greece A.Μ.ΣΟΕΛ 127

The Company shares negotiate in the High Capitalization Category of the Athens Stock Exchange.

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#### 2. BASE FOR DRAWING UP THE FINANCIAL STATEMENTS

#### 2.1 Framework for drafting of the financial statements

The present financial statements have been drafted according to the International Standards for Financial Informing (ISFI), including the International Accounting Standards (IAS) and interpretations as issued by the Board for the International Accounting Standards, adopted by the European Union up until the 31<sup>st</sup> of December 2012. The basic accounting principles applied in drawing up the financial statements for the fiscal year that ended on the 31<sup>st</sup> of December 2012, are the same as those applied in drawing up the financial statements for the fiscal year that ended on the 31<sup>st</sup> of December 2011 and are described in those statements. When deemed necessary, the comparative data have been re classified so as to agree with any likely changes in the presentation of the data of the present fiscal period. Any differences likely to occur between funds in the financial statements and the respective funds in the notes are due to roundings of funds.

The financial statements have been drawn up based on the principle of historical cost as announced in the below accounting principles the company follows and approved by the BoD on the 28.03.2013.

The drawing up of the financial statements in accordance with the ISFI's requires that certain evaluations and acceptances be adopted. It also requires that Management exercises good judgment when applying the accounting principles of the Company. The areas more likely to call for a higher degree of judgment or complexity, or the areas where assessments and evaluations are important in the financial statements, are mentioned below in note 5.

New standards, interpretations and alteration of standards: Particular new standards, alterations thereof and interpretations have been issued, which are mandatory for the accounting fiscal periods beginning during the current fiscal period or later. The group's estimation regarding the effect from the application of these new standards and interpretations are listed below.

#### 2.2 Standards and Interpretations compulsory for the current fiscal period

#### ISFI 7 (Amendment) «Financing Means: Announcements» - transfers of financial assets

This amendment sets out disclosure requirements for transferred financial assets that are not derecognised in their entirety as well as for transferred financial assets derecognised in their entirety but for which the entity has continuing involvement. It also provides guidance on the application of the required disclosures. The amendment has no impact on the financial statements.

Standards and Interpretations effective from periods beginning on or after January 1, 2013

**IFRS 9 «Financial means»** (applied in the yearly accounting periods starting on or after the 1<sup>st</sup> of January 2015).

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The IFRS 9 is the first phase in the International Accounting Standards Council (IASC) effort to replace the IAS 39 and refers to the requirements for the classification and measurement of financial liabilities. Within its next phases the IASC will expand to IFRS 9, in order for new requirements to be added up for devaluation and financial hedging. The group is in the process of evaluating the affect of the IFRS 9 in the financial statements. The IFRS 9 cannot apply the standard earlier as it has not yet been adopted by the European Union. Only when the standard is adopted will the Group decide whether or not to apply the standard earlier than the 1<sup>st</sup> of January 2015.

### IAS 12 (Amendment) «Income Tax» (applied on yearly accounting periods starting on or after the 1st of January 2013).

The alteration of the IAS 12 offers a practical method for measuring the deferred tax liabilities and deferred tax assets when investment property is measured using the reasonable value method in accordance with IAS 40 «Investments on property». This alteration has not yet been adopted by the European Union.

#### IFRS 13 «Fair value measurement» (applicable on the fiscal years starting on or after the 1<sup>st</sup> of January 2013)

IFRS 13 provides new guidance on the fair value measurement and its necessary acknowledgements. The requirements of that standard do not give more room for the use of fair value but provide interpretations for its application in the case of mandatory use from other standards. IFRS 13 provides precise definition of the fair value, as well as directives according to the measurement of fair value and its necessary acknowledgments, regardless from the standard which the fair value measurement is based on. Moreover, the necessary acknowledgments cover all the assets and liabilities measured on the fair value and not only the financial ones. The standard is not adopted from the European Union.

#### IIIFI 20 «Expenses for stripping outdoor mines during the production stage» (applied to the fiscal year financial reports commencing on 1st January 2013 or after)

This amendment provides guidance on the accounting of the expenses for the removal of overburden rocks during the production of a mine. According to this interpretation, the financial mining entities might possibly have to remove in the results carried forward of the beginning of period the capitalized expenses of the mines which cannot be attributed to an identifiable element of an ore body. This interpretation is applicable only to expenses of open cat mines but not to underground mines or to activities of oil mining and natural gas. This interpretation is not yet adopted by the European Union.

#### IAS 1 «Presentation of Financial Statements» applied to the fiscal year financial reports commencing on 1st July 2012 or after)

This amendment requires entities to separate items presented in other comprehensive income into two groups based on whether they are in the future likely to be transferred to the income statement or not.

#### IAS 19 (Amendment) «Employee Benefits» (applicable on the fiscal years commencing on the 1<sup>st</sup> of January 2013 or later)

This amendment makes significant changes to the recognition and measurement of the cost of defined benefit plans and retirement benefit obligations (eliminates the margin), and the disclosures for all employee benefits. The main changes relate to the recognition of actuarial gains and losses, recognition of past service cost / curtailment, measurement of pension expense, the required disclosures, handling charges and taxes associated with defined benefit plans, and distinction between short and long term benefit.

IFRS 7 (Amendment) «Financing Means: Announcements» (to be applied on the accounting periods beginning on or after the 1<sup>st</sup> of January 2013)

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The IASB has published this amendment to include additional information that will help users of the financial statements of an entity to assess the effect or likely effect it will have agreements in settlement of financial assets and liabilities, including the right of set-off associated with recognized financial assets and liabilities, financial position of the entity.

IAS 32 (Amendment) «Financing means: Presentation» (to be applied on the accounting periods beginning on or after the 1<sup>st</sup> of January 2014)

This modification to the application guidance of IAS 32 provide clarification on some requirements for offsetting financial assets and liabilities in the statement of financial position.

Group of Standards according to the consolidation of joint agreements (applied on the fiscal years starting on or after the 1<sup>st</sup> of January 2014)

IFRS published five new standards on the consolidation and joint agreements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (Amendment), IAS 28 (Amendment). These standards do apply on the annual accounts on or after the 1st of January 2014. The earlier application is allowed only if all five are simultaneously applied. These standards have not been adopted yet by the European Union. The Group is in procedure of evaluating the effect of those new standards in the annual consolidated accounts. The main conditions of these standards are the following:

#### IFRS 10 «Consolidated Financial Statements»

IFRS 10 replaces in full the directives concerning the control and the consolidation, arisin from IAS 27 and in SIC 12. The new standard changes the definition of the control as definitive factor in order for the decision to be taken whether an economic entity should be consolidated. The standard provides extensive interpretations on the different ways an economic entity (investor) can control another economic entity (investment). The revised definition of the control focused on the need for a simultaneous right (the ability to define the actions affecting the returns) and the variables (positive, negative or both) for control. The new standard provides interpretations on the collective rights and protective rights, as well as the agent relationships. The Group must apply those alterations on the date specified for application.

#### IFRS 11 «Joint Agreements»

IFRS 11 provides a realistic treatment of the joint agreements focusing on the right and obligations, on their legal form. The types of the agreements are two: the joint agreements and the consortiums. The method of the proportional consolidation is not allowed. The participants do apply the consolidation on the equity basis. The economic entities that participate in the joint controlled activities do apply a similar financial treatment according to the one applied currently by the participant on commonly controlled assets or activities. The standard provides interpretations on the participants of joint agreements, without common control. The group will apply those changes on the day that these changes become applicable.

#### IFRS 12 «Disclosure of interests in other entities»

IFRS 12 refers to the required acknowledgments of an economic entity, including the important judges and assumptions, which allow the readers of the financial statements to evaluate the nature, the risks and the economic consequences regarding the participation of an economic entity to subsidiaries, affiliated, joint agreements and non consolidated structured entities. An economic entity has the ability to come forward with some or all of the above acknowledgements without the obligation to apply IFRS 12 in its full, or the IFRS 10 or 11 or the amended IAS 27 or 28.

#### IAS 27 (Amendment) «Company Financial Statements»

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This Standard was published simultaneously with IFRS 10 and in combination, those two replace the standards IAS 27 «Consolidated and Company Financial Statements». The amended IAS 27 defines the accounting handling and the necessary acknowledgments regarding the participations in subsidiaries, consortiums and affiliated when an economic entity prepares company financial statements. Also, the Board of Directors transferred into IAS 27 the terms of IAS 28 «Investments in Affiliated Companies» and those of IAS 31 «Participations in Consortiums» regarding the company financial statements. The Group will apply those changes on the date that these become applicable.

#### IAS 28 (Amendment) «Investments in Associates»

IAS 28 replaces IAS 28 «Investments in Affiliated Companies». Te aim of this Standard is to define the accounting handling concerning the investments on affiliated companies and to quote the obligations for the application of the equity position and the accounting on investments on affiliated and consortiums, as arising from the publication of IFRS 11.

IFRS 10, IFRS 11 and IFRS 12 (Amendment) "Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Instructions transition '(effective for annual periods beginning on or after 1 January 2013)

H amending Directives transition to IFRS 10, 11 and 12 provide guidance on directions to IFRS 10 and reduces the requirements for providing comparative information for the disclosures of IFRS 12 only for the period immediately preceding the first annual period in which it is applied IFRS 12. Comparative information for disclosures relating to interests in unconsolidated entities (structured entities) is not required. The amendments have not yet been adopted by the European Union.

IFRS 10, IFRS 12 and IAS 27 (Amendment) "Investment Companies" (effective for annual periods beginning on or after 1 January 2014)

The amendment to IFRS 10 defines an investment company and provides an exception from consolidation. Many investment funds and similar companies that meet the definition of investment companies excluded from the consolidation of several subsidiaries, which are accounted for as investments at fair value through profit or loss, although control is exercised. The amendments to IFRS 12 introduces disclosures necessary to provide an investment company. The amendments have not yet been adopted by the European Union.

### Alterations on standards that are part of the yearly improvement program for 2011 of the International Accounting Standards Council

The below stated alterations describe the most important changes in the IFRS as a direct consequence of the yearly improvement program of the IASC published in May 2010. Those alterations are not expected to significantly affect the Group's statements, unless otherwise mentioned.

#### IAS 1 «Presentation of Financial Statements»

The amendment provides guidance on disclosure requirements for comparative information when an entity shall prepare an additional statement either (a) as required by IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" or (b) voluntarily.

## IAS 16 «Tangible Assets»

The amendment clarifies that spare parts and other equipment maintenance are classified as assets rather than as stores where they meet the definition of property, when they are used for more than one period.

### IAS 32 «Financing means: Presentation»

The amendment clarifies that the income tax associated with the distribution to the income and income tax-related transaction expenses recognized directly in equity is recognized in equity in accordance with IAS 12.

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#### IAS 34 «Intermediate Financial Informing»

The amendment clarifies the disclosure requirements for assets and liabilities of segments in interim financial report in accordance with IFRS 8 "Operating Segments".

#### 3. MAIN ACCOUNTING PRINCIPLES

#### 3.1 Investments on subsidiaries

Subsidiaries are the companies on which the Group controls. The parent company acquires control through voting rights. The existence of potential voting rights that can be exercised when financial statements are drawn up is taken into consideration so as to file whether the parent company has control over the subsidiaries. Subsidiaries are fully integrated (full integration) using the method of acquisition from the date control of the subsidiaries is acquired and cease to integrate on the date that such control no longer exists.

The acquisition of a subsidiary from the Group is amortized based on the method of purchase. The acquisition cost of a subsidiary is the reasonable value of the assets given, the issued stocks and the liabilities taken over on the day of transaction, plus any prospective cost directly connected to the transaction. The personalized assets, liabilities and possible liabilities acquired during a business merging, are considered during the acquisition in their reasonable values, regardless of the percentage of participation. The cost of purchase besides the reasonable value of the side elements acquired is registered as goodwill. Should the total purchase cost be lower than the reasonable value of the side elements acquired, the difference is directly registered in the results.

Intra company transactions, balances and non realized profits from transactions between Group companies are erased. The unrealized losses are also erased but are taken into consideration as an indication of the amortization of the transferred asset. The accounting principles of the subsidiaries have been altered, when deemed necessary, so as to be in unison with those adopted by the Group.

Investments on subsidiaries on individual financial statements of the parent company are valuated in the acquisition cost less any probable accumulated compensation losses.

#### 3.2 Base for Integration:

The integrated financial statements are composed of the financial statements of the parent company and the Group's subsidiaries. In the below board, subsidiary companies which were

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included in the integration are presented together with the respective participation percentages, the base country as well as the activity for each subsidiary.

COMPANIES	% GROUP	COUNTRY	OPERATION
EYATH S.A.	PARENT	GREECE	Water Provision & Sewerage Systems
EYATH SERVICES S.A.	100%	GREECE	Provision of Water & Sewerage Services, Telecom Services & Production/Sale of Electric Power

#### 3.3 Tangible fixed assets

Tangible fixed assets are presented in cost of acquisition less the accumulated amortizations and any likely depreciation. The cost of acquisition includes all the directly involved expenses regarding the acquisition of the assets. Later expenses are registered as an additional accounting value of the tangible fixed assets or as a separate fixed amount only if there is the possibility that the future financial benefits flow in the Group and their cost can be accurately be measured. The cost of repairs and maintenance is registered in results when realized.

The fields and lots are not depreciated. The depreciation of other assets of the tangible fixed assets is estimated on the basis of the constant depreciation method, throughout the estimated useful life of assets, so as to diminish cost to its residual value as follows:

Buildings and technical works	40 years
Machinery and installations	5-24 years
Transportation means	5-14 years
Furniture and other equipment	3-14 years

The residual values and the useful lives of the tangible assets are liable to review in every annual balance-sheet. When the book values of the tangible assets exceed their repossession value, the adjustments (depreciation) are registered as expenses in the results.

During the sale of the tangible fixed assets, the balances between the part that is received and the accounting value are registered as earnings or losses in the results. Financial expenses regarding the construction of assets are capitalized for the time period required until the completion of the construction. All other financial expenses are identified in the results for the fiscal period.

#### 3.4 Intangible assets

#### 3.4.1 Software

Software concerns the purchase or cost of privately owner output of software such as payroll, materials, and services as well as every expense that has been realised during the development of software in order the latter to be put in use. The expenses that strengthen or expand the efficacy of software beyond their initial specifications are acknowledged as capital expense and they are added in the initial software cost.

The depreciations of software burden the results account with the method of constant depreciation, throughout their useful life. The estimated duration of their useful life is 6 years.

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#### 3.4.2 Product Research and Development Cost

The product research and development cost is discounted as it takes place. Development expenses mainly regard the development of new products and production methods. The costs regarding the development of a special program are identified as intangible assets only when the requirements of the IAS38 "Intangible assets" are met.

#### 3.5 Depreciation of the value of assets

The intangible and tangible assets and other non current assets are examined for any depreciation loss, whenever facts or change of circumstances show that their book value cannot be repossessed. Whenever the book value of any asset exceeds its sum of repossession, its corresponding depreciation loss is registered in the gain of the fiscal year. The repossession value of an asset is the highest sum between the estimated net price of sale and the value of its use. Net value of sale is considered the feasible revenue from the sale of an asset in the framework of mutual transaction, in which the parties have complete knowledge and act willingly, after the deduction of any additional direct cost of disposal of this asset. Value of use is the current value of the estimated future cash flows that are expected to be realised from the continuous use of the asset and from its disposal at the end of his useful life. If does there is no possibility to estimate the repossession sum of the asset, for which there is evidence of depreciation of its value, then the repossession sum of unit that creates cash flows, in which the asset belongs, is determined.

Cross-entry of the depreciation of the value of an asset that was entered in the previous years, taken place only when there are adequate evidence that this depreciation exists no more or has been decreased. In this case, the above mentioned cross-entry is acknowledged as income.

#### 3.6 Reserves

Reserves are presented in their lowest value between the acquisition or production cost and their liquid value. Cost is determined using the method of monthly weighed average. Financial expenses are not included in the expenses for the acquisition of the reserves. Net liquid value is estimated based on the current price of sale for the reserves, in the frame of usual activity decreased by the sale expenses per case.

In particular, the reserves of stock spare parts, bought during the purchase of machinery stage, are considered an indispensable part of the machinery's value and they are amortized along with the machinery, while the replacements of used spare parts are expended at the time of their purchase. The expendable material for the maintenance of the machinery and the general spare parts are included in the reserves and included in expenses at the time they are consumed.

#### 3.7 Customer and other claims

Customer claims are initially listed in their reasonable value and later assessed in unamortized cost with the use of real interest, minus the impairment damages. The impairment damages (losses from bad claims) are identified only when there is objective proof that the Group and Company are not in a position to collect all amounts that are due according to contract terms. The impairment damage amount is the difference between the accounting values of the claims and the present value of the estimated future cash flows, discounted with real interest. The

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> impairment damage amount is listed as expenses in the results statement in the Total Revenues budget "Distribution Expenses". Any deletion of doubtful claims balance is charged in the existing provision for doubtful claims. To delete doubtful claims balances which exceed the formed provision, the results are burdened. In case of deleted doubtful claim the amount is registered as revenue in the results of the fiscal period during which it was received.

#### 3.8 **Cash Flows**

Reserve assets include the cash flows balances, such as sight deposits and short-term fixed deposits. Bank overdrafts payable on first demand and an indispensable part of the Group and Company's management of available assets and are included for cash flow statements draft purposes as a component of the cash flows.

#### 3.9 **Capital Stock**

Expenses paid to third parties regarding the issuance of new stocks appear in the equity capital less the respective tax, as a decrease in capital above par.

During the acquisition of own stocks, the paid price, including the relative expenses, is depicted less the equity capital.

#### 3.10 Loans

All loans are initially listed in fair value, less the acquisition expenses of the loans. Loans are later amortized in the amortized acquisition value using the method of discount rate. Any difference between the supply (less the acquisition cost) and the payment value is identified in the results statement at the duration of the loans.

#### 3.11 Income tax

Current and deferred income taxes are calculated based on the respective funds of the financial statements in accordance with the tax laws in Greece. The current income tax regards, taxation on the taxed earnings of the Group and the Company as re adjusted according to what the tax law requires and calculated based on the current tax factor.

The deferred taxation is calculated using the liability method in all temporary tax differences at the balance sheet date between the tax base and the accounting value of the assets and the liabilities.

The expected tax impact from the temporary tax differences are determined and appear either as future (deferred) tax liabilities or as deferred tax claims.

Deferred tax claims are registered for all deducted temporary differences and the transferred tax damages, to the extent that they are expected to produce earnings that can be taxed, against which the deducted temporary difference can be exploited.

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The accounting value of the deferred tax claims is revised at each balance sheet date and decreased to the degree where it is no longer expected to produce adequate taxable earnings against which part of or the total of the deferred tax claims can be used.

The current tax claims and liabilities for the current and the previous fiscal periods are amortized to the amount that will be paid to the tax authorities (or acquired by them), with the use of tax rates (and tax laws) that have been established until the Balance Sheet date.

#### 3.12 **Dividends**

Paid dividends are presented as a liability at the time they are approved by the general stockholders meeting.

#### 3.13 **Provisions for benefits to employees**

The Group and Company obligation towards their employees for the future payment of benefits depending on their time of service, is measured and presented based on the right that is expected to be paid at the balance sheet date, discounted at the present value in relation to the estimated time of payment. The discount rate that is used is equal to the performance of the long-term bonds of the Greek state at the balance sheet date.

The relevant liability is calculated based on the financial and actuarial admissions and are determined using the Projected Unit Method. The net retirement cost of the fiscal period are included in the payroll cost in the attached results statement and include the present value of the benefits for the fiscal period, the interests on the benefits liability, the cost of previous service, the actuarial profit or losses and any other additional retirement cost. The previous service cost is identified on a regular basis on the mid term until the benefits of the program are validated. The unidentified actuarial profit and losses are identified on the average residual duration of the service supply period of active employees and are included as part of the net retirement cost of each period if, at the beginning of the period they exceed the 10% of the future estimated liability for benefits. The liabilities for retirement benefits cannot be financed.

#### 3.14 Provisions and probable Claims, Liabilities

Provisions are created when the Group has a legal liability or when there seems to be a liability, as a result of a past event, and it is likely that an outflow of funds will be required in order to settle the liability, and a reliable estimation of the respective amount can be made.

Provisions are re evaluated at the end of each fiscal period and adjusted accordingly so as to present the best possible estimates and, if deemed necessary, they are discounted based on a pre tax discount rate. Probable liabilities are not listed in the financial statements but they are announced, unless the probability for an outflow of funds is minimal. Probable claims are not listed in the financial statements but they are announced if the inflow of financial benefits is likely.

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#### 3.15 Grants

Grants are initially identified in their nominal value when there is reasonable assertion that the grant will be assigned and that the Company will comply with all the required terms. Grants regarding current expenses are identified in the results statement at the time needed to match the expenses they are meant to compensate for. Grants regarding the purchase of tangible assets (fixed) are included in the long term liabilities as revenues of following fiscal periods and they are transferred to the results statement of the fiscal period during the working life of the granted asset.

#### 3.16 Financial tools

The Group's basic financial tools are cash, bank deposits and short term claims and liabilities. Given the short term nature of these tools, the Group's management believes that their reasonable value basically identifies with the value presented in the accounting books. Moreover, management believes that the interest rates paid in relation to the loans, equal the current reasonable market rates and therefore, there are no prerequisites for any adjustment of the value presented for these liabilities. The Group does not use financial derivatives.

#### 3.17 Revenue identification

#### 3.17.1 Sales of products

Revenues from the sale of products are identified when the important risks and benefits of ownership are transferred to the buyer. Revenues from the supply of services are based on the completion stage, determined by the mention until now to the supplied services, as a percentage on the total supplied services.

#### 3.17.2 Revenues from interests

Interest revenues are identified on a base of time relation, considering the balance of the initial amount and the fiscal period rate until the end of the fiscal period, when it is determined that such revenues will be payable to the Group.

#### 3.17.3 Revenues from dividends

Revenues from dividends are identified as revenues on the date of approval of their distribution.

#### 3.18 Expenses

#### 3.18.1 Operational leases

Payments made based on operational leases are listed in the results statement as expenses, for the duration of use of the lease

#### 3.18.2 Financing cost

Net financing cost includes the interests on loans, calculated according the real interest rate method.

#### 3.19 Earnings per stock

Basic earnings per stock are calculated by dividing the net profits of the fiscal period with the average weighted number of common stocks that are in circulation during the specific fiscal

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period, excluding the average common stocks that were acquired by the Company as own stocks.

#### 3.20 Leases

Fixed leases where the Group and the Company basically maintain all risks and benefits of ownership are registered as financing leases. Financing leases are capitalized at the beginning of the lease to the lowest value between the reasonable value of the fixed asset and the present value of few leases. The respective liabilities from leases, net liabilities from financial expenses, are presented in liabilities. The part of the financial expense regarding financing leases is identified in the results of the fiscal period for the duration of the lease.

Leases where basically, risks and benefits of ownership are maintained by the lessor are registered as operational leases. Payments carried out for operational leases are regularly identified in the results of the fiscal period for the duration of the lease.

#### 3.21 In part analysis of Group activities

«Field » or «department» of the Group activities is any distinguished business activity with special features as to the nature of the activity and the business risks that entails (business field). There is a similar distinction based on the business environment in which the activity is taking place (geographic field).

The Group is mainly active in the fields of Water Supply-Sewerage Systems, in the wider Thessaloniki region, with the aim to rationally manage the water resources on one hand and also to collect and process sewage in a way that high quality services can be offered to society in favor of hygiene and a clean environment.

#### 3.22 **Offsetting**

The financing assets of the Assets and Liabilities are offset and the net amount appears in the Balance Sheet when there is applicable legal right for offsetting and the intention to be paid as compensations.

#### **Roundings** 3.23

The amounts of the present financial statements have been rounded in Euros. Certain differences may appear due to this fact.

#### 3.24 Clearings

Financial assets and liabilities are offset and the net amount shown on the balance sheet when there is an applicable legal right to offset and intention to pay net.

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#### 4. FINANCIAL RISK MANAGEMENT

The Group is exposed to all kinds of financial risks, most important of which being the price risk and credit risk. The risk management policies of the Group aim to minimize any negative effects from these risks to the financial position and performance of the Group. The Company's General management is responsible for risk management and the Board of Directors approves the respective policies. The management of financial risks involves the identification, estimation and compensation of financial risks in close co-operation with the Groups operational units.

#### A. Market risk

#### (i) Exchange risk

The Group faces no exchange rate risk as all transactions are in Euros.

#### (ii) Price risk

Regarding price risk the Group is exposed to a fluctuation of the variables that determine mainly the prices for water supply and sewerage services. EYATH S.A's invoicing policy has been determined for the period 1.1.2012 until the 31.12.2013 providing a yearly average increase of approximately 1%, starting at 2013.

#### (iii) Cash flows and fair interest value risk

The Group faces no interest rate risk in the loan liabilities as the loans are in fixed rate only. On the contrary it faces a limited risk of interest rates in the interest-bearing elements of the Assets (deferred deposits) and the revenues from interest are affected by the changes in the interest rates.

The management closely monitors the fluctuations in the interest rates and evaluates per case the duration and kind of sight deposits.

#### B. Credit risk

The Group has a clear credit policy, which is applied with great consistency. Moreover the large number of customers allows the disperse of the customer base and therefore it contributes to low credit risk in relation to such claims. Management constantly monitors the financial state of the customers, the size and limits of the supplied credit. At the end of the fiscal period, the company management maintained there was no significant credit risk that was not covered by a secure or adequate provision for foul claim. The maximum exposure to credit risk is reflected by the height of each element of the assets

# C. Liquidity risk

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Liquidation risk is kept at low levels through the availability of adequate cash flows.

The maturity of the financial liabilities on the 31<sup>st</sup> of December 2010 for the Group is analyzed as follows:

State Liabilities Other LT Obligations Suppliers & Other Obligations ST tax obligations

State Liabilities Other LT Obligations Suppliers & Other Obligations ST tax obligations

•		Maturity table o	f Financial Obligation	ns 31/	12/2012			
	Group	1		7 [		Compa	ny	
SHORT TERM		LONG TERM		7	SHORT TERM		LONG TERM	
Within 1 year	1 to 5 years	Above 5 years	Total		Within 1 year	1 to 5 years	Above 5 years	Total
142	=		142		142	-		142
		12.800	12.800				12.800	12.800
24.641			24.641		24.645			24.645
4.708			4.703		4.681			4.681
29.486	-	12.800	42.286	7	29.448	-	12.800	42.24

		Maturity table	of Financial Obligation	ns 31/	12/2011			
	Group	)		<b>」</b> Ⅱ		Compa	ny	
SHORT TERM		LONG TERM			SHORT TERM		LONG TERM	
Within 1 year	1 to 5 years	Above 5 years	Total	]	Within 1 year	1 to 5 years	Above 5 years	Total
467	152		619		467	152		619
		12.594	12.594				12.594	12.594
24.510			24.510		24.469			24.469
7.285			7.288	1	7.214			7.214
32.266	152	12.594	45.012	1	32.151	152	12.594	44.897

# Capital risk management

The Group goal when managing capital is to ensure the possibility of continuous activity, in order to provide profit to the stockholders and benefits to other interested parties as well as to maintain a capital structure that would decrease the cost of capital

Capital is previewed based on a leverage factor. The factor is calculated as the net debt divided by total capita. Net debt is calculated as the total loans (including short term and long-term loans as presented in the balance sheet) less cash reserves. Total capital is calculated as equity capital appearing in the balance sheet plus net debt. More particularly:

Total Debt Less: Cash Net Debt Equity Total Equity Gearing Factor

THE G	ROUP	THE COMPANY	
31/12/2012	31/12/2011	31/12/2012	31/12/2011
142	619.000	142	619.000
(32.976)	(23.159)	(32.623)	(22.898)
(32.834)	(22.539)	(32.481)	(22.278)
135.608	124.653	135.419	124.555
102.117	102.113	102.938	102.277
-31.95%	-22.07%	-31.55%	-21.78%

# Reasonable value

The amounts by which cash reserves appear in the balance sheet, claims and short-term liabilities approach the respective reasonable values due to the short-term expiration.

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# 5. IMPORTANT ACCOUNTING JUDGMENTS, ASSESSMENTS AND ASSUMPTIONS

The preparation of the financial statements in accordance with the ISFI's requires the use of certain important accounting assessments, which are likely to affect the accounting balances of the Balance Sheet with the required announcements and the use of judgments by the Management in the process of applying the accounting principles. Moreover, the use of calculations and assumptions is required, which affect the mentioned amounts of assets and liabilities, the announcement of potential claims and liabilities on the date of the financial statements and the mentioned revenues and expenses amounts during the year in question. Despite the fact that these calculations are based on the best possible Management knowledge regarding the current conditions and actions, the true future results may differ than these assessments. The management judgments and assessments are under constant re evaluation based on historical facts and expectations for future facts considered reasonable given the current data. The basic assessments and evaluations regarding facts whose development could affect the funds in the financial statements for the next twelve months are the following:

#### 5.1 Bad Claims

The Group and the Company depreciate the value of their commercial claims when there is data or indications that show that the payment of each claim in total or in part is not likely. The Group Management proceeds with a periodic re evaluation of the doubtful claims formed provision adequacy in relation to its credit policy and considering the data of the Legal Department, which derive based on the processing of historical data and recent developments of the cases the department manages.

#### 5.2 Provision for income tax

The provision for the income taxis estimated by an assessment of the taxes to be paid to the tax authorities and includes the current income tax for each fiscal period and a provision for additional taxes likely to derive from future audits. In order to redefine the Group and Company provision for income taxes a substantial understanding of the above is required. The final settlement of taxes is likely to deviate from the respective amounts registered in the Group and Company financial statements and these differences will affect the income tax and provisions for deferred taxes.

# 5.3 Provision for employee benefits

The obligation to pay benefits to employees is determined based on an independent actuarial study. The final obligation may differ than the one of the actuarial calculation due to different

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actual data, regarding the discounted interest, inflation, salaries increase, demographic or other data.

# 5.4 Tangible and intangible depreciation

The Group assesses amortizations on tangible and intangible fixed assets base on the estimate of their useful life. The salvage value and useful life of these fixed assets are re examined and determined on each date of balance sheet drafting, if so deemed necessary.

# 5.5 Litigation Cases

The Group recognizes a provision for pending cases based on data from the Legal Department.

#### 6. BUSINESS FIELD INFORMATION

The Chief Operating Decision Makers are responsible for the decision upon economic issues evaluating the activity characterized as Water Supply Provision and Sewerage Systems Provision. The Analysis per operation segment is analysed below:

# 6.1 Operation field analysis (primary type of information)

# 6.1.1 Distribution of turnover per operational field

Group figures for the period 01.01-31.12.2012

Sales to third party
Less: Cost of Goods Sold
Gross Profit (loss)
Profit / (Loss) before tax & financial expenses
Financial Expenses
Operational Income
Earnings Before tax
Income tax
Earnings After tax
Profit / (Loss) before tax, financial expenses & depreciation

Water Services	Sewerage Services	GROUP TOTAL
50.294	23.557	73.851
(26.717)	(16.567)	(43.284)
23.577	6.990	30.566
15.311	3.336	18.647
1.966	864	2.831
17.278	4.200	21.477
17.278	4.200	21.477
(2.974)	(723)	(3.697)
14.303	3.477	17.780
20.183	4.213	24.396

Group figures for the period 01.01-31.12.2011

Sales to third party
Less: Cost of Goods Sold
Gross Profit (loss)
Profit / (Loss) before tax & financial expenses
Financial Expenses
Operational Income
Earnings Before tax
Income tax
Earnings After tax
Profit / (Loss) before tax, financial expenses & depreciation

Water Services	Sewerage Services	GROUP TOTAL
50.670	24.730	75.400
(26.982)	(15.893)	(42.876)
23.688	8.836	32.524
17.530	5.887	23.416
1.774	817	2.592
19.304	6.704	26.008
19.304	6.704	26.008
(4.018)	(1.395)	(5.413)
15.286	5.309	20.595
22.532	6.260	28.792

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6.1.2 Assets and Liabilities distribution per business sector.

#### Group figures on 31.12.2012

	Water Services	Sewerage Services	GROUP TOTAL
Group Figures			
Fixed Assets	51.633	36.649	88.282
Customers & other claims	44.472	20.830	65.301
Non distributed Fixed Assets elements	<u> </u>	-	37.843
Total Assets	96.104	57.479	191.426
Future Subsidy Income	=	3.649	3.649
Liabilities	19.199	5.442	24.641
Loans	-	142	142
Non Distributed Liability Elements			162.994
Total Liabilities	19.199	9.234	191.426
Additional Fixed & Intangible Assets	1.941	1.343	3.285

#### Group figures on 31.12.2011

Group Figures	Water Services	Sewerage Services	GROUP TOTAL
Fixed Assets	53.077	38.008	91.085
Customers & other claims	43.068	21.020	64.088
Non distributed Fixed Assets elements	-	-	26.370
Total Assets	96.145	59.027	181.542
Future Subsidy Income	-	3.894	3.894
Liabilities	19.492	5.019	24.510
Loans	-	619	619
Non Distributed Liability Elements	-	-	152.518
Total Liabilities	19.492	9.533	181.542
Additional Fixed & Intangible Assets	3.446	2.524	5.971

# 6.2 Analysis per Geographical sector (secondary type of information)

The Group's headquarters are in Greece and all its activities take place in Greece.

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For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

# 7. TANGIBLE FIXED ASSETS

The Group's tangible fixed assets are analyzed below:

Γ	THE GROUP						
	Fields & Lots	Buildings & facilities	Machinery & mechanical installations	Transport means	Furniture & other equipment	Assets under construction or installation	Total
Acquisition or rating value							
Balance on 01.01.2011	18.896	5.826	95.175	1.068	2.614	6.340	129.920
Charges on 01.01-31.12.2012	-	-	311	190	100	2.661	3.262
Reclassifications on 01.01-31.12.2012	-	=	2.552		-	(2.552)	
Disposals on 01.01-31.12.2012	-	-	-	(63)	-	-	(63.069)
Total on 31.12.2012	18.896	5.826	98.038	1.196	2.714	6.449	133.118
Accumulated depreciation							
Balance on 01.01.2012	-	1.165	35.066	939	1.753	-	38.943
Depreciation on 01.01-31.12.2012	-	146	5.607	66	231	-	6.050
Disposals on 01.01-31.12.2012	-	-	-	(63)	-	-	(63)
Total on 31.12.2012	¥	1.311	40.693	942	1.984	-	44.931
Net Non Depreciated amount on 31.12.2011	18.896	4.660	60.069	129	868	6.340	90.973
Net Non Depreciated amount on 31.12.2012	18.896	4.514	57.345	253	730	6.449	88.187
-							
				THE GROUP			
	Fields & Lots	Buildings & facilities	Machinery & mechanical installations	Transport means	Furniture & other equipment	Assets under construction or installation	Total
	40.007	500/	04.000	4.404	0.474	2.042	404.005
Balance on 01.01.2011	18.896	5.826	91.909	1.106	2.474	3.813	124.025
Balance on 01.01.2011 Charges on 01.01-31.12.2011	-	-	3.330	=	137	2.462	5.930
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011			3.330 (65)	-	137	2.462 65	5.930
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011	-	- -	3.330 (65)	- - (38)	137 - -	2.462 65	5.930 - (38)
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011	-	-	3.330 (65)	-	137	2.462 65	5.930
Balance on 01.01.2011 -harges on 01.01.31 12.2011 Reclassifications on 01.01.31.12.2011 Olsposals on 01.01.31.12.2011 Ordal on 31.12.2011 Accumulated depreciation	-	- - - 5.826	3.330 (65) - 95.175	- - (38) 1.068	137 - - 2.611	2.462 65	5.930 - (38) 129.917
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011 Total on 31.12.2011 Accumulated depreciation Balance on 01.01.2011	-	- - - 5.826	3.330 (65) - 95.175 29.308	- (38) 1.068	137 - - 2.611 1.525	2.462 65	5.930 - (38) 129.917
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011 Total on 31.12.2011  Accumulated depreciation Balance on 01.01.2011 Depreciation on 01.01.31.12.2011	- - - - 18.896	- - - 5.826	3.330 (65) - 95.175	- (38) 1.068	137 - - 2.611	2.462 65 - 6.340	5.930 - (38) 129.917 32.770 6.211
Balance on 0.1.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011 Total on 31.12.2011 Accumulated depreciation Balance on 01.01.2011 Depreciation on 01.01.31.12.2011	- - - - 18.896	- - 5.826 1.020 146	3.330 (65) - 95.175 29.308 5.777	- (38) 1.068 917 61 (38)	137 - - 2.611 1.525 228	2.462 65 - 6.340	5.930 - (38) 129.917 32.770 6.211 (38)
Balance on 01.01.2011  Charges on 01.01-31.12.2011  Reclassifications on 01.01-31.12.2011  Disposals on 01.01-31.12.2011  Total on 31.12.2011  Accumulated depreciation  Balance on 01.01.2011  Depreciation on 01.01.31.12.2011	- - 18.896	5.826 1.020	3.330 (65) - 95.175 29.308 5.777	- (38) 1.068	137 - - 2.611 1.525 228	2.462 65 - 6.340	5.930 - (38) 129.917 32.770 6.211
Acquisition or rating value Balance on 0.10.1.20.11 Charges on 0.10.1.3.1.1.2.20.11 Reclassifications on 0.1.01.3.1.1.2.20.11 Disposals on 0.1.01.3.1.1.2.20.11 Total on 3.1.1.2.20.11  Accumulated depreciation Balance on 0.1.01.20.11 Depreciation on 0.1.01.3.1.1.2.20.11 Disposals on 0.1.01.3.1.1.2.20.11 Total on 3.1.1.2.20.11 Total on 3.1.1.2.20.11 Total on 3.1.1.2.20.11 Total on 3.1.1.2.20.11	- - - 18.896 - - -	- - 5.826 1.020 146	3.330 (65) - 95.175 29.308 5.777	- (38) 1.068 917 61 (38)	137 - - 2.611 1.525 228	2.462 65 - 6.340 - -	5.930 - (38) 129.917 32.770 6.211 (38)

The Company's tangible fixed assets are analyzed below:

			T	HE COMPANY			
	Fields & Lots	Buildings & facilities	Machinery & mechanical installations	Transport means	Furniture & other equipment	Assets under construction or installation	Total
Acquisition or rating value		-					
Balance on 01.01.2012	18.896	5.826	95.175	1.088	2.612	6.34	129.917
Charges on 01.01-31.12.2012	-	=	311	190	100	2.661	3.262
Reclassifications on 01.01-31.12.2012	-	≘	2.552	=	-	(2.552)	-
Disposals on 01.01-31.12.2012	-	=	-	(63)	-	-	-
Total on 31.12.2012	18.896	5.826	98.038	1.196	2.712	6.449	133.116
Accumulated depreciation							
Balance on 01.01.2012	-	1.165	35.086	939	1.751	-	38.941
Depreciation on 01.01-31.12.2012	-	146	5.607	66	231	-	6.050
Disposals on 01.01-31.12.2012	-	-	-	(63)	-	-	(63)
Total on 31.12.2012	-	1.311	40.693	942	1.982	-	44.928
Net Non Depreciated amount on 31.12.2011	18.896	4.660	60.089	129	868	6.340	90.973
Net Non Depreciated amount on 31.12.2012	18.896	4.514	57.345	253	730	6.449	88.187
_							
Г				HE COMPANY			
	Fields & Lots	Buildings & facilities	Machinery & mechanical installations	Transport means	Furniture & other equipment	Assets under construction or installation	Total
Acquisition or rating value		Ť	Machinery & mechanical installations	Transport means	equipment	construction or installation	
Balance on 01.01.2011	Fields & Lots	Buildings & facilities 5.826	Machinery & mechanical installations		equipment	construction or installation	124.022
Balance on 01.01.2011 Charges on 01.01-31.12.2011		Ť	Machinery & mechanical installations  91.909 3.330	Transport means	equipment	construction or installation  3.813 2.462	
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011	18.896	5.826	Machinery & mechanical installations	Transport means  1.106	equipment	construction or installation	124.022 5.930
Balance on 01.01.2011 Charges on 01.01.31.12.2011 Reclassifications on 01.01.31.12.2011 Disposals on 01.01-31.12.2011	18.896 - - -	5.826 - - -	Machinery & mechanical installations  91.909 3.330 (65)	1.106 - - (38)	2.472 137 - -	3.813 2.462 65	124.022 5.930 - (38)
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011	18.896	5.826	Machinery & mechanical installations  91.909 3.330	Transport means  1.106	equipment 2.472 137	construction or installation  3.813 2.462	124.022 5.930
Balance on 01.01.2011 Charges on 01.01.31.12.2011 Reclassifications on 01.01.31.12.2011 Disposals on 01.01-31.12.2011	18.896 - - -	5.826 - - -	Machinery & mechanical installations  91.909 3.330 (65)	1.106 - - (38)	2.472 137 - -	3.813 2.462 65	124.022 5.930 - (38)
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Redassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011 Total on 31.12.2011	18.896 - - -	5.826 - - -	Machinery & mechanical installations  91.909 3.330 (65)	1.106 - - (38)	2.472 137 - -	3.813 2.462 65	124.022 5.930 - (38)
Balance on 01.01.2011 Charges on 01.01.31.12.2011 Reclassifications on 01.01.31.12.2011 Disposals on 01.01.31.12.2011 Total on 31.12.2011 Accumulated depreciation	18.896 - - -	5.826 - - - - 5.826	Machinery & mechanical installations  91.909 3.330 (65) - 95.175	1.106 	2.472 137 - - - 2.609	3.813 2.462 65	124.022 5.930 (38) 129.914 32.768 6.211
Balance on 01.01.2011 Charges on 01.01.2011 Reclassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011 Total on 31.12.2011  Accumulated depreciation Balance on 01.01.2011	18.896 - - -	5.826 	Machinery & mechanical installations  91.909  3.330 (65) 95.175  29.308  5.777	1.106	2.472 137 2.609 1.523 228 -	3.813 2.462 65	124.022 5.930 - (38) 129.914 32.768 6.211 (38)
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011 Total on 31.12.2011 Accumulated depreciation Balance on 01.01.2011 Depreciation on 01.01-31.12.2011	18.896 - - -	5.826 	Machinery & mechanical installations  91.909 3.330 (65) - 95.175  29.308 5.777	1.106 	2.472 137 2.609	3.813 2.462 65	124.022 5.930 (38) 129.914 32.768 6.211
Balance on 01.01.2011 Charges on 01.01-31.12.2011 Reclassifications on 01.01-31.12.2011 Disposals on 01.01-31.12.2011 Total on 31.12.2011  Accumulated depreciation Balance on 01.01-30.12.2011 Depreciation on 01.01-31.12.2011 Disposals on 01.01-31.12.2011	18.896 - - -	5.826 	Machinery & mechanical installations  91.909  3.330 (65) 95.175  29.308  5.777	1.106	2.472 137 2.609 1.523 228 -	3.813 2.462 65	124.022 5.930 - (38) 129.914 32.768 6.211 (38)

There are no encumbrances on the Group and Company tangible fixed assets.

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# 8. INTANGIBLE FIXED ASSETS

Г	THE GI	ROUP	THE COM	PANY
	Software	Total	Software	Total
Acquisition or rating value	•	•	-	
Balance on 01.01.2012	576	576	572	572
Charges on 01.01-31.12.2012	23	23	23	23
Total on 31.12.2012	599	599	595	595
Accumulated depreciation				
Balance on 01.01.2012	465	465	461	461
Depreciation on 01.01-31.12.2012	39	39	38	38
Total on 31.12.2012	504	504	500	500
Net Non Depreciated amount on 31.12.2011	111	111	111	111
Net Non Depreciated amount on 31.12.2012	95	95	95	95
Г	THE GI	ROUP	THE COM	PANY
	Software	Total	Software	Total
Acquisition or rating value	•			
Balance on 01.01.2011	535	535	531	531
Charges on 01.01-31.12.2011	41	41	41	41
Fotal on 31.12.2011	576	576	572	572
Accumulated depreciation				
Balance on 01.01.2011	423	423	420	420
Depreciation on 01.01-31.12.2011	41	41	41	41
otal on 31.12.2011	465	465	461	461
let Non Depreciated amount on 31.12.2010	112	112	111	111
Net Non Depreciated amount on 31.12.2011	111	111	111	111

# 9. PARTICIPATION IS SUBSIDIARIES

The Company participation in subsidiary companies and the respective activity for the current fiscal period are analyzed as follows:

	31/12/2012
Balance on 01.01.2012	60
Devaluation Provision	
	60
Disposal of Subsidiary	
Balance on 31.12.2012	60

The Company has registered as revenue in the current fiscal year the approved dividend by the subsidiary of € 22. The dividend has not been received up until the 31.12.2012.

# 10. LONG TERM CLAIMS

Long term claims on the  $31^{st}$  of December 2012 represent mainly given guarantees of the Public Electricity Company of  $\in$  654 (2011:  $\in$ 356).

# 11. INVENTORIES

The Group's inventories are analyzed as follows:



31st December 2011

> Reserves Impairm Total after Impa

For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

	THE GROUP 31/12/2011	
ng materials & spare parts	1.956	2.128
nent	(415)	(341)
nirment	1.541	1.787

THE COMPANY	
31/12/2012	31/12/2011
1.956	2.128
(415)	(341)
1.541	1.787

There is a depreciation provision on Group supplies of €415.

There are no pledges on Group supplies.

#### 12. CUSTOMER AND OTHER CLAIMS

The total claims of the Group and the Company are analyzed as follows:

	THE GROUP		THE COMPANY	
	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Customer Claims	47.737	49.211	47.704	49.174
Short term Claims against participants	-	-	116	99
Doubtfull customer - under litigation & debtors	12.920	9.388	12.920	9.388
Debtors	12.169	9.986	12.156	9.980
Administration Accounts on prepayments & credit	278	279	278	279
Expenses of future fiscal years	118	136	116	135
Income Received	4.998	4.497	4.998	4.431
_	78.221	73.476	78.287	73.464
Less: Provisions on bad claims	(12.920)	(9.388)	(12.920)	(9.388)
Total Customer & Other Claims	65.301	64.088	65.367	64.077
_				

All claims are short term and no discount is required on the date of the Balance Sheet. There is no credit risk concentration regarding customer claims, as the Company has a large number of customers and credit risk is dispersed.

It is noted that the account balance for «Various debts » on the 31/12/2012 of  $\in$  12,169, regards a deposit of income tax and other retained taxes of  $\in$  4,552, claims for works supervision by EYATH Fixed Assets S.A of  $\in$ 4,596, special grants claims from services supplied to the Ministry for the Environment, Planning and Public Works of  $\in$ 1,558 and claims from other debtors of  $\in$  6,015.

Moreover, it is noted that the account balance for «Received fiscal period revenues» on the 31/12/2012 of € 4,998, regards work revenues of EYATH S.A for the fiscal period 1/1/2012-31/12/2012 (in which they were listed) which will be invoiced at a next fiscal period of €3,161, grant revenues by the Ministry for the Environment, Planning and Public Works of €999 and other received revenues of € 838.

The credits and deposits management account on the 31/12/2012 includes mainly claims-accounts for returns by collectors and other company associates.

The change in doubtful claims and the carried out provision is analyzed as follows:



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For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

Balance on 01.01.2012 Increase Decrease Balance on 31.12.2012

THE GROUP		
31/12/2012	31/12/2011	
9.388	6.122	
3.532	3.285	
-	-	
12.920	9.388	

THE COMPANY		
31/12/2012	31/12/2011	
9.388	6.122	
3.532	3.265	
-	-	
12.920	9.388	

# The Majority board of claims is as follows:

#### TABLE OF EXPIRY CUSTOMER CLAIMS 31.12.2012

Customers & Other Claims
Short term Claims against affiliated companies
Bad Customers & Debtors
Less: Provisions
Total

THE GROUP		
Beyond 12 months	Beyond 12 months	
34.531	13.207	
-	-	
-	12.920	
-	(12.920)	
34.531	13.207	

THE COMPANY	
Within 12 months	Beyond 12 months
34.498	13.207
116	-
-	12920
-	(12.920)
34.613	13.207

#### TABLE OF EXPIRY CUSTOMER CLAIMS 31.12.2011

Customers & Other Claims
Short term Claims against affiliated companies
Bad Customers & Debtors
Less: Provisions
Total

THE GROUP	
Beyond 12 months	Beyond 12 months
30.737	18.474
-	-
-	9.388
-	(9.388)
30.737	18.474

THE COMPANY	
Within 12 months Beyond 12 month	
30.700	18.474
99	-
-	9.388
-	(9.388)
30.799	18.474

#### ANALYSIS OF NON BAD CLAIMS BEYOND 12 MONTHS

Claims form Public Sector
Other non bad claims from customers

THE GROUP			
31/12/2012 31/12/2011			
8.895	13.659		
4.311	4.815		
13.207	18.474		

THE COI	MPANY
31/12/2012	31/12/2011
8.895	13.659
4.311	4.815
13.207	18.474

The parent Company invoices clients-water consumers three times a year. Each invoicing regards the water consumption of a four month period. Each client must pay the water consumption invoice within a month. Since 2007 the Company management has decided to charge default interest to those who were at least a month late in paying the invoice.

Customer commercial claims that were receivable within 12 months on the 31.12.2012 amounted to  $\in$ 34,531 (2011:  $\in$ 30,737). Overdue customer claims on the date the fiscal period ended reached  $\in$ 26,127 (2011:  $\in$ 27,862) of which: i) claims of  $\in$ 12,920 (2011:  $\in$ 9,388) have been characterized as doubtful and ii) claims of  $\in$ 13,207 (2010:  $\in$ 18,474) have been rendered overdue but have not been characterized as doubtful. Overdue non doubtful claims include claims from the State and the wider State sector of  $\in$ 8,895 (2011:  $\in$ 13,659) as well as claims from individuals of  $\in$ 4,311 (2011:  $\in$ 4,815), which the Company management credibly believes will be collected.

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

# 13. CASH RESERVES AND EQUIVALENTS

	THE G	THE GROUP		
	31/12/2012	31/12/2011		
Cash	883	444		
Deposits	32.092	22.715		
Total	32.976	23.159		
	021770	20.107		

THE COMPANY			
31/12/2012 31/12/2011			
883	442		
31.740	22.455		
32.623	22.898		

Cash reserves represent the cash in the Company's cash registers and the bank deposits available upon first request. The grading of reserves based on the credit rating by the firm FITCH is as follows:

Credit Worthiness in cash equivalents (Fitch)

	THE GROUP		
	31/12/2012	31/12/2011	
BBB+	164	164	
BB+	1.594	-	
B-	27.148	19.171	
Deposits in banks non i	3.186	3.380	
Total	32.092	22.715	

THE COMPANY				
31/12/2012 31/12/2011				
164	164			
1.594	-			
26.796	18.911			
3.186 3.380				
31 740	22 455			

# 14. SHARE CAPITAL

	31/12/2012	31/12/2011
Number of Nominal Shares	36,300,000	36,300,000
Nominal Value per share (€)	1.12	1.12
Nominal Value	40,656,000	40,656,000
Difference from issue of shares above par	2,829,985	2,829,985

The Company's stocks are introduced in the category High Capitalization of the Athens Stock Exchange. According to the Company's Stockholders Register on the 31/12/2012, stockholders with a percentage larger than 2 % were the following:

SHAREHOLDER	No. of Shares	% of shareholding 31.12.2011
Greek Public	26,868,000	74.02%
Suez Environment Company	1,982,870	5.46%
Other Shareholders with shareholding below 2%	7,449,130	20.65%
Total	36,300,000	100.00%

# 15. RESERVES

	THE G	ROUP	THE COI	MPANY
	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Ordinary Reserve	8.580	7.690	8.565	7.680
Non taxed reserves	3.329	3.329	3.329	3.329
Own shares reserves	1	1	1	1
Other reserves	16.584	16.584	16.584	16.584
Total	28.495	27.604	28.479	27.597

According to the provisions of the Greek corporate law, the creation of a «regular reserve» - with the yearly transfer of an amount equal to the 5 % of the yearly after tax profits-is mandatory until the regular reserve reaches the  $\frac{1}{3}$  of the capital stock. The «regular reserve» is

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)



distributed only upon the Company's liquidation, it can however, be compensated with accumulated loss.

The tax law reserves were created based on the provisions of the tax legislation which either offers the opportunity of transferring the taxation of certain revenues to the time of their distribution to the stockholders, or offer tax relieves as a motive for investment activities

The reserve for own stocks is a stockholders fractional right from an increase in capital stock with the free distribution of stocks on the 17/1/2003.

# 16. LOANS

Loans have been issued by the Greek State, for the financing of investment programs, until 1998 (a date anterior to the establishment of EYATH S.A). All loans are in Euros. The Group provides for accrued interests for the service of loans and burdens the financial statement of the occasional fiscal period. There are no guarantees or ownership bindings or uses on the fixed assets and the other assets of the Group.

#### 17. PROVISIONS FOR BENEFITS TO EMPLOYEES

The Group and the Company's obligation towards their employees in Greece, for the future payment of benefits depending on how long each employee has been employed, is added and depicted based on what is to be rightfully paid for each employee, on the date of the balance sheet, discounted in its present value in relation to the predicted time of payment. The accrued benefits for each fiscal period burden the results of the fiscal period with a respective increase in the retirement liabilities. The payment of benefits to the retiring employees decreases respectively the pension liabilities.

The number of Company employees and the respective salary cost are as follows:

	THE GROUP		THE COL	MPANY
	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Employee Salaries	7.903	10.642	7.903	10.642
Employee Provisions	2.161	2.647	2.161	2.647
Employee Expenses	130	135	130	135
Provisions on staff redundancie	66	163	66	163
Total Cost	10.261	13.586	10.261	13.586
Number of constant staff	258	287	258	287

The liability of the Group and the Company for payment of compensation to employees who retire has been determined based on an actuarial study carried out by an independent company of Chartered Actuaries. The basic financial volumes and suggestions of the actuarial study are as follows:

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

Changes in the net liability registered in the Balance Sheet	THE GR	THE GROUP		THE COMPANY	
	31/12/2012	31/12/2011	31/12/2012	31/12/2011	
Current value of non financed liabilities	2.142	2.705	2.142	2.705	
	2.142	2.705	2.142	2.705	
Non registered actuarial profit / (loss)	694	981	694	981	
Net liability registered on the Balance Sheet	2.836	3.687	2.836	3.687	
Amounts registered in the Income Statement	THE GR	OUP	THE COM	IPANY	
	31/12/2012	31/12/2011	31/12/2012	31/12/2011	
Costs of current fiscal year	70	87	70	87	
Interest on debt	101	151	101	151	
Register of actuarial profit / (loss)	(80)	(76)	(80)	(76)	
Register of work experience	(164)		(104)	-	
Normal expense on the Income Statement	-13	163	163	163	
Costs of redundancies/settlements/terminations	79	-	-	-	
Total expense on the Income Statement	66	163	163	163	
Changes in the net obligations registered in the Balance Sheet	THE GR	OUP	THE COM	IPANY	
	31/12/2012	31/12/2011	31/12/2012	31/12/2011	
Net obligation on the beginning of the year	3.687	5.544	4.573	5.544	
Provisions paid by the employer	(917)	(1.016)	(1.050)	(1.016)	
Total Expenses registered in the income statement	66	45	163	45	
Net obligation on the end of the year	2.896	4.573	3.687	4.573	
Difference in the current value of the obligation					
Current value of obligation at the beginning of the period	2.705	3.618	2.705	3.618	
Cost of current employment	70	87	70	87	
Interest Costs	101	1513	101	151	
Provisions paid by the employer	(917)	(1.050)	(917)	(1.050)	
Extra payments expenses / (income)	79		78		
Costs of redundancies/settlements/terminations	(104)	-	(104)	-	
Actuarial loss / (profit)	203	(101)	203	(101)	
Present value of obligation at the period end	2.142	2.704	2.142	2.705	
Actuarial assumptions					
Discount rate	2.50%	4.52%	2.50%	4.52%	
Future Salary increases	0.00% (2013-2015)	2.50%	0.00% (2013-2015)	2.50%	
	2.5% (after that)		2 5% (after that)		

# 18. PROVISIONS FOR RISKS AND EXPENSES

The amount of  $\in$  2,310 is provided regarding any likely liabilities which might derive during the judicial settlement of litigations with third parties as well as with Group and Company employees.

Provision of €3,700 concerns the sludge as explained in the note 31.

For the fiscal years 2009 and 2010 which remain unaudited the respective formed provision amounted to  $\in$  1,037 (note 29).

Provisions		GROUP A	IND COMPANY		
			Provisions for extraordinary		
Long term provisions	Outstanding Legal Cases	Tax Provisions	risks	Total	
01.01.2012	3.260	1.037	0	4.279	
Additional provisions	760	=.	3.700	4.460	
Provisions used	1.710	-	=	1.710	
31.12.2012	2.310	1.037	3.700	7.047	
Total provisions	2.310	1.037	3.700	7.047	

# 19. GRANTS

	THE G	ROUP	THE	COMPANY
	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Remain at the beginning	3.894	4.713	3.894	4.713
Collection of new grants	95	58	95	58
Depreciation of grants after transfer to Income				
Statement	(340)	(877)	(340)	(877)
Remains at the period end	3.649	3.894	3.649	3.894

# 20. OTHER LONG TERM LIABILITIES

These are received guarantees of new water services customers for water consumption and the installation of water meters.

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

#### 21. SUPPLIERS AND OTHER LIABILITIES

The total Group and Company liabilities towards suppliers and other third parties are analyzed as follows:

	THE GROUP		THE CO	MPANY
	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Suppliers	5.808	6.367	5.802	6.357
Checks payable	122	637	92	622
Other taxes	656	664	656	664
Insurance Organisations	346	474	346	474
Obligations to participated parties	=	=	166	144
Expenses on fiscal year	1.319	1.136	1.304	1.116
Customer Advances	73	144	=	8
Dividends paid	12	14	12	14
Creditors	16.304	15.073	16.267	15.070
Other transitory accounts of Liabilities			=	-
Total	24.641	24.510	24.645	24.469

The balance for the account "Various Creditors" on the 31/12/2012 of  $\in$  16,304, regards liabilities towards the company EYATH Fixed Assets for the purchase of water and cover of various operational needs to the amount of  $\in$  14,692 and liabilities towards other creditors to the amount of  $\in$  1,612.

From the obligation towards EYATH Fixed Assets of a total amount of  $\in$  14,692, an amount of  $\in$  219 sources from the closing fiscal year and amount of  $\in$  14,743 from the previous fiscal years. The delay in repayment of the above obligation is due to the fact that the final amount of debt to the EYATH FIXED resulting post-settlement / transfer to it, works constructed by the EYATh. From the contract, signed by the two companies, no increases and interest charges are expected for late payment of any overdue repayment obligation.

The expiration for Suppliers and Other Liabilities for the Group and the Company is analyzed as follows:

	THE (	GROUP	THE COMPANY			
	Short To	erm 2011	Short Te	erm 2011		
	Within 6 month	From 6 to 12 month	Within 6 month	From 6 to 12 month		
Suppliers	5.808	-	5.802	-		
Checks payable	122	=	92	-		
Insurance Organisations	346	-	346	-		
Customer Advances	73	=	=	-		
Dividends paid	12	=	12	-		
Obligations on affiliated companies	-	=	166	-		
Creditors	1.612	14.692	1.575	14.692		
Expenses	1.319	-	1.304	-		
Other taxes	656	-	656	-		
Total	9.949	14.692	9.953	14.692		
	Short Term 2010		Short Te	erm 2010		
		GROUP erm 2010	THE COMPANY Short Term 2010			
	Within 6 month	From 6 to 12 month	Within 6 month	From 6 to 12 month		
Suppliers	6.367	-	6.357	-		
Checks payable	637	-	622	-		
Insurance Organisations	474	-	474	-		
Customer Advances	144	-	8	-		
Dividends paid	14	-	14	-		
Obligations on affiliated companies	-	-	144	-		
Creditors	601	14.473	598	14.473		
Income of next years	-	-	-	-		
Expenses	1.136	-	1.116	-		
Other taxes	664	-	664	-		
Other transitory accounts of Liabilities	0	-	0	-		
Total	10.038	14.473	9.996	14.473		

For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

# 22. SHORT TERM TAX LIABILITIES

The Group and Company short term tax liabilities are analyzed as follows:

Income tax

THE GROUP					
31/12/2012	31/12/2011				
4.703	7.288				
4.703	7.288				

THE COMPANY					
31/12/2012 31/12/2011					
4.661	7.214				
4.661	7.214				

It is notes that the balance of the account Income Tax concerns obligation from the current Income Tax.

# 23. EXPENSES ANALYSIS PER FIELD

Expenses per category are analyzed as follows for the fiscal year 2012 for the Group and the Company:

for the period ended on 31.12.2012	Production cost	Distribution Expenses	ation	R & D Expenses	Total
Durables Cost	2.066	-	-	-	2.066
Own Production	-286	-	-	=	-286
Salaries & employees expenses	7.883	753	1.52	106	10.261
Salaries & 3rd party expenses	1.251	193	874	93	2.41
Electricity Cost	12.082	15	58	-	12.155
Rents	159	34	217	-	410
Maintenance Costs	12.796	22	64	4	12.886
Other 3rd party provisions	244	91	176	-	511
Taxes and other	398	53	60	48	559
Other Expenses	1.325	22	592	2	1.942
Depreciations of tangibles & intangibles	5.366	74	417	231	6.059
Provisions of bad claims	-	3.532	-	-	3.532
Total	43.284	4.789	3.98	484	52.534

for the period ended on 31.12.2012	Production cost	Distribution Expenses	ation	R & D Expenses	Total
Durables Cost	2.066	-	-	-	2.066
Own Production	-286	-	-	=	-286
Salaries & employees expenses	7.883	753	1.52	106	10.261
Salaries & 3rd party expenses	562	977	840	130	2.508
Electricity Cost	12.082	15	58	-	12.155
Rents	159	34	217	-	410
Maintenance Costs	12.796	22	64	4	12.886
Other 3rd party provisions	244	91	176	-	511
Taxes and other	398	53	60	48	559
Other Expenses	1.316	22	589	2	1.929
Depreciations of tangibles & intangibles	5.366	74	417	231	6.088
Provisions of bad claims	-	3.532	-	-	3.532
Total	42.586	5.573	3.94	521	52.619

For the fiscal year 1 January 2012 – 31 December 2012

(Amounts in thousands Euro)



Expenses per category are analyzed as follows for the fiscal year 2011 for the Group and the Company:

THE GROUP					
for the period ended on 31.12.2012	Production cost	Distribution Expenses	ation	R & D Expenses	Total
Durables Cost	2.098	-	-	-	2.098
Own Production	-418	-	-	-	-418
Salaries & employees expenses	10.759	652	1.98	145	13.536
Salaries & 3rd party expenses	1.193	242	927	66	2.428
Electricity Cost	10.259	12	48	-	10.319
Rents	177	37	238	-	452
Maintenance Costs	11.491	65	212	8	11.777
Other 3rd party provisions	96	85	160	-	341
Taxes and other	373	50	139	45	607
Other Expenses	1.181	25	517	2	1.725
Depreciations of tangibles & intangibles	5.666	132	322	180	6.299
Provisions of bad claims	=	3.064	-	-	3.064
Total	42.876	4.365	4.54	446	52.229

THE COMPANY					
for the period ended on 31.12.2011	Production cost	Distribution Expenses	ation	R & D Expenses	Total
Durables Cost	2.098	=	-	-	2.098
Own Production	-418	-	-	-	-418
Salaries & employees expenses	10.759	652	1.98	145	13.536
Salaries & 3rd party expenses	495	968	918	104	2.485
Electricity Cost	10.259	12	48	=	10.319
Rents	177	37	238	-	452
Maintenance Costs	11.491	65	212	8	11.777
Other 3rd party provisions	96	85	160	=	341
Taxes and other	373	50	139	45	607
Other Expenses	1.161	25	514	2	1.702
Depreciations of tangibles & intangibles	5.666	132	321	180	6.298
Provisions of bad claims	-	3.064	-	-	3.064
Total	42.158	5.091	###	485	52.263

# 24. OTHER ADMINISTRATIVE EXPENSES – OTHER OPERATIONAL **EXPENSES**

Other exploitation revenues as well as other operational expenses are analyzed as follows:

	THE GROUP		THE COMPANY	
	31/12/2012	31/12/2011	31/12/2012	31/12/2011
Other Operational Expenses				
Income from Grants	273	386	273	386
Compensations from damages in the drainage network	1.752	1.631	1.752	1.631
Income for services provision	611	146	611	146
Rents	62	57	4	4
Grant's depreciations	340	340	340	340
Other Income from previous uses	32	20	32	20
Other Income	52	41	52	41
Income for provisions from previous uses	11	14	-	11
Total other income from operations	3.133	2.636	3.064	2.579
OTHER OPERATIONAL EXPENSES				
Tax fines and other increases	16	35	4	31
Compensations from damages on the Water & Sewerage Network	41	52	41	52
Compensations from judicial decisions	417	530	417	530
Other expenses, provisions & losses	3.873	985	3.873	985
Replacement damages expenses	5	20	5	20
Previous years expenses	1.451	767	1.451	767
Total other operational expenses	5.803	2.389	5.791	2.385



For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

# 25. FINANCIAL INCOME / (EXPENSES)

The financial income (expenses) are analyzed as follows:

	THE GROUP	
	31/12/2012	31/12/2011
Financial Interest in bank liabilities	15	33
Other Financial Expenses	42	16
Total financial expenses	57	49
Interest and other income	2.887	2.640
Total financial income	2.887	2.640
Net financial income (costs)	2.831	2.592

THE COMPANY		
31/12/2012	31/12/2011	
15	33	
42	16	
57	48	
2.884	2.639	
2.884	2.639	
2 027	2 501	

It is noted that the account balance « Black interests and relevant revenues» on the 31/12/2012 of  $\in$  2,887 includes default interests for customer accounts of  $\in$  2,039 and deposit interests of  $\in$  848. The policy for charging for default interest for customer accounts has been in use since the BoD decision on the 16-5-2007.

#### 26. INCOME TAX

The taxation on results has been determined as follows:

Income tax
Tax concerning previous fiscal years
Tax provision on unaudited fiscal years
Deferred tax
Total

THE GROUP	
31/12/2012	31/12/2011
5.219	5.696
81	83
-	125
(1.608)	(491)
3.697	5.413

THE COMPANY	
31/12/2012	31/12/2011
5.188	5.678
81	83
	125
(1.603)	(491)
3.666	5.395

The tax amount in "Income Tax" in the results statement differs to the theoretical amount that would derive using the current tax rate, on Company profits. The difference is as follows:

299

Earnings Before Tax
Tax calculated on the Company tax coefficient (2012:20%, 2011:20%)
Expenses non deducted from income tax
Tax provision on tax unaudited fiscal years
Tax on large real estate property
Non taxed income
Effect from tax coefficient change
Total taxation on Income Statement

Total deferred tax on the Income Statement

Deferred tax obligations

3.697	5.413	
THE GROUP		
31/12/2012	31/12/2011	
3.454	2.208	
(782)	(1.140)	
2.672	1.069	

5.202

125 83 (676)

THE COMPANY	
31/12/2012	31/12/2011
21.354	25.936
4.271	5.187
299	784
-	125
81	83
(986)	(676)
-	(108)
3,666	5.395

THE CO	MPANY
31/12/2012	31/12/2011
3.454	2.208
(782)	(1.140)
2.672	1.069

The fact that in certain cases revenues and expenses are identified in accounting at a different time than when income is taxed or expenses deducted, for reasons of determining the taxed income, creates the need for the identification in accounting of deferred tax assets or deferred tax liabilities. The recognized deferred tax liability from the Group and the Company is analyzed as follows:



For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

 THE GNUF

 31/12/2012
 31/12/2011

 Deferred tax claims
 3.454
 2.208

 Deferred tax obligations
 (782)
 (1.140)

 Total deferred tax on the Income Statemen
 2.672
 1.069

THE COMPANY		
31/12/2012	31/12/2011	
3.454	2.208	
(782)	(1.140)	
2.672	1.069	

Balance at the beginning Income tax Balance at the end

THE GROUP		
31/12/2012	31/12/2011	
1.069	577	
1.608	491	
2.672	1.069	

THE COMPANY						
31/12/2012	31/12/2011					
1.069	577					
1.603	491					
2.672	1.069					

		nous.		
	31/12/2012	THE GF Credit (Debit) of Income	Credit (Debit) of Equity	31/12/2011
Deferred tax obligations	31/12/2012	Credit (Debit) of Income	-	31/12/2011
Financial depreciation of tangibles	(1.259)	278	-	(981)
Adjustments of grants on tangibles	119	80		199
,	(1.140)	358		(782)
Deferred tax claims				
Deregister of many years depreciated costs and adjustment of				
depreciated of intangibles	17	(27)	-	(10)
Adjustment of value of bill pain in	1.607	570	-	2.178
Adjustment of inventory valuation	68	(68)	-	0
Provision for extraordinary risks	-	740		740
Provision of staff compensation due to retirement	516	30	-	546
	2.208	1.245		3.454
Net deferred tax obligations in the Income Statement	1.069	1.603	-	2.672
Registry in the Income Statement				
Deferred tax claims	1.069			2.672
	1.069	<del></del>	_	2.672
			_	
	04 /40 /0	THE COM 012 Credit (Debit) of Income		31/12/20
	31/12/2	U121Credit (Debit) of Income I		
Deferred toy obligations			credit (Debit) of Equity	31/12/20
•			credit (Debit) of Equity	
inancial depreciation of tangibles	(1.259)	278	-	(981)
inancial depreciation of tangibles			-	
inancial depreciation of tangibles djustments of grants on tangibles	(1.259) 119	278 80	-	(981) 199
inancial depreciation of tangibles  djustments of grants on tangibles  Deferred tax claims	(1.259) 119	278 80	-	(981) 199
inancial depreciation of tangibles djustments of grants on tangibles  beferred tax claims  eregister of many years depreciated costs and adjustment of	(1.259) 119	278 80	-	(981) 199
inancial depreciation of tangibles djustments of grants on tangibles  Deferred tax claims  Peregister of many years depreciated costs and adjustment of epreciated of intangibles	(1.259) 119 (1.140)	278 80 358	-	(981) 199 (782)
inancial depreciation of tangibles  djustments of grants on tangibles  Deferred tax claims  Deregister of many years depreciated costs and adjustment of lepreciated of intangibles  djustment of value of bill pain in	(1.259) 119 (1.140)	278 80 358		(981) 199 (782)
inancial depreciation of tangibles  djustments of grants on tangibles  Deferred tax claims  Deregister of many years depreciated costs and adjustment of depreciated of intangibles adjustment of value of bill pain in adjustment of inventory valuation	(1.259) 119 (1.140) 17 1.607	278 80 358 (27) 570	-	(981) 199 (782) (10) 2.178
inancial depreciation of tangibles  dijustments of grants on tangibles  Deferred tax claims  Peregister of many years depreciated costs and adjustment of lepreciated of intangibles  dijustment of value of bill pain in dijustment of inventory valuation rovision for extraordinary risks	(1.259) 119 (1.140) 17 1.607 68	278 80 358 (27) 570 (68)	-	(981) 199 (782) (10) 2.178 0
inancial depreciation of tangibles  djustments of grants on tangibles  Deferred tax claims  Deregister of many years depreciated costs and adjustment of depreciated of intangibles  ddjustment of value of bill pain in dadjustment of inventory valuation  rovision for extraordinary risks	(1.259) 119 (1.140) 17 1.607 68	278 80 358 (27) 570 (68) 740	-	(981) 199 (782) (10) 2.178 0 740
inancial depreciation of tangibles  dijustments of grants on tangibles  Deferred tax claims  Deferred tax claims  Deferred tax claims  Deferred tax claims  Defective of many years depreciated costs and adjustment of lepreciated of intangibles  dijustment of value of bill pain in legister of the learner of inventory valuation rovision for extraordinary risks  rovision of staff compensation due to retirement	(1.259) 119 (1.140) 17 1.607 68 - 516	278 80 358 (27) 570 (68) 740 30		(981) 199 (782) (10) 2.178 0 740 546
Einancial depreciation of tangibles Adjustments of grants on tangibles  Deferred tax claims  Deregister of many years depreciated costs and adjustment of depreciated of intangibles Adjustment of value of bill pain in Adjustment of inventory valuation  Provision for extraordinary risks  Provision of staff compensation due to retirement	(1.259) 119 (1.140) 17 1.607 68 - 516 2.203	278 80 358 (27) 570 (68) 740 30	-	(981) 199 (782) (10) 2.178 0 740 546 2.672
Deferred tax obligations Financial depreciation of tangibles Adjustments of grants on tangibles  Deferred tax claims Deregister of many years depreciated costs and adjustment of depreciated of intangibles Adjustment of value of bill pain in Adjustment of inventory valuation Provision for extraordinary risks Provision of staff compensation due to retirement  Net deferred tax obligations in the Income Statement Registry in the Income Statement	(1.259) 119 (1.140) 17 1.607 68 - 516 2.203	278 80 358 (27) 570 (68) 740 30	-	(981) 199 (782) (10) 2.178 0 740 546 2.672



For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

# 27. EARNINGS PER SHARE

The estimate of basic earnings (loss) per stock is as follows:

Net earnings attributed to the Company owners
No. of shares
Less: No of own shares
Total no. of shares in circulation

Basic earning (loss) per share (€)

THE G	ROUP
31/12/2012	31/12/2011
17.780	20.595
36.300.000	36.300.000
36.300.000	36.300.000
0.4898	0.5674

THE CO	THE COMPANY					
31/12/2012 31/12/2011						
17.688	20.541					
36.300.000	36.300.000					
36.300.000	36.300.000					
0.4072	0.5450					

# 28. TRANSACTIONS WITH AFFILIATED PARTIES

The Group and the Company consider as associated persons the members of the Board of Directors, the Executive Members and the stockholders holding a percentage larger than the 5% of its capital stock (including their associated persons). The transactions and the balances of the associated persons of the Group and the Company, for the fiscal period 1/1/2012-31/12/2012 and the 31st of December 2012 respectively, are analyzed in the below board:

	THE GI	ROUP	THE COMPANY					
	31/12/2012	31/12/2011	31/12/2012	31/12/2011				
Income	=	=	23	14				
Expenses	-	=	1.155	1.111				
Management Salaries	767	864	766	862				
	THE GI	ROUP	THE COL	MPANY				
	THE GI 31/12/2012	ROUP 31/12/2011	THE COI	MPANY 31/12/2011				
Claims								
	31/12/2012	31/12/2011	31/12/2012	31/12/2011				
Claims Liabilities Claims from Managerial Staff	31/12/2012	31/12/2011	<b>31/12/2012</b> 116	<b>31/12/2011</b> 99				

The company expenses of €1,155 regard water meter measurement services supplied by the subsidiary company «EYATH SERVICES S.A.». The company claim of €23 regards the dividend approved by the subsidiary company «EYATH SERVICES S.A». The company claim for €116 mainly regards the claim against the approved dividend. The Company liability of €166 regards services of distribution of receipts and water meter measurements towards the subsidiary « EYATH SERVICES S.A».

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For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

#### 29. COMMITMENTS AND POTENTIAL LIABILITIES

#### 29.1 Potential liabilities from litigations or disputes under arbitration

On the 31/12/2012 there are legal actions, solicitor's letters and in general future claims against the Group and for these cases, there has been a provision for  $\in 2,310$ , which is included in the long term liabilities account «Provisions for potential risks and expenses» (note 18).

The Group's legal department estimates that the judicial outcome of the above cases cannot significantly affect the operation and financial state of the Group.

#### 29.2 Commitments from operational leases

The Company on the 31/12/2012 had signed contracts regarding the operational lease of property and means of transport which expire partially until 2014. The lease expenses for the operational leases included in the results statement of the current fiscal period amount to  $\le 410$  ( $31/12/2011: \le 452$ ).

The future minimum lease payments for operational leases based on the non voidable contract of operational lease, are as follows:

	31/12/2012	31/12/2011
0-1 Years	194	429
1-5 Years	74	695
Beyond 5 Years	-	-
Total	268	1.124

#### 29.3 Other Potential liabilities

The Group on the 31/12/2012 had issued good performance contract guarantees of  $\epsilon$ 711 (31/12/2011:  $\epsilon$ 305) in total.

# 29.4 Anaudited fiscal years

# **Tax Compliance Report**

From the fiscal year 2011 and onwards, the Greek Limited Companies and Limited Liability Companies whose annual financial statements that are audited by auditors, registered in the public Register of Law 3693/2008, are required to take "Annual Certificate" as provided in paragraph 5 of Article 82 of N.2238/1994. The certificate shall be issued following a tax audit conducted by the same auditor or audit firm that controls the annual financial statements. Following the completion of tax audit, the statutory auditor or audit firm issued to the company "Fair Tax Compliance," accompanied by the Appendix detailed information. No later than ten days after the closing date of approval of financial statements in the General Meeting of Shareholders, the Report and the relevant Appendix must be submitted electronically to the Treasury by the statutory auditor or audit firm. The Treasury will then select a sample of at least 9% for tax re-audit by the competent authorities of the Ministry. This check should be completed in no more than eighteen months from the date of the "Fair Tax Compliance" in the Ministry of Finance.

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For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

#### Anaudited fiscal years

The Company has been audited by tax authorities for the years 2009 to 2010. For the possibility of additional taxes and penalties, the Company has made a provision of € 1,037. (See note 18) For the year 2011 the tax audit was completed by grant Thornton SA. Upon completion of a tax audit, the audit report was issued by agreement, while no disclosed tax liabilities appeared beyond those recognized and represented in company and consolidated financial statements.

For fiscal year 2012, the tax audit is already conducted by the auditing firm Grant Thornton SA. The Company's management does not expect that any significant tax liabilities, beyond those recorded and reported in the financial statements.

The subsidiary company has not been audited by the tax authorities for the years 2010 to 2012. Not expected additional taxes and surcharges to be imposed and therefore no provision has been formed.

#### 30. NUMBER OF EMPLOYEES

The Group and the Company's number of employees at the end of the current fiscal period were 258 people, while at the end of the respective previous fiscal period it was 287 people.

#### 31. IMPORTANT FACTS FOR THE FISCAL PERIOD 1/1/2012 - 31/12/2012

In a period where the main objective is the sustainability in growth as well as many humanitarian choices, EYATH SA combines the entrepreneurial activity with the social responsibility, providing highly targeted eater and sewerage services under the minimum possible cost. The protection of the water sources and the provision of excellent quality drinking water takes place aside the interest for the protection of the environment mostly the zero pollution of the Thermaikos Bay.

Within this frame the following are planned and set in motion:

- The upgrading of the Sewage Processing Unit in co operation with E.T.V.A as the agent responsible for the management of the Industrial Area of Sindos.
- The electronic monitoring of the Water Supply and Sewerage systems networks so as to have a detailed image regarding the operation and maintenance of the networks.
- The gradual replacement of conventional water meters with electronic ones which will ensure a faster and more precise recording of water consumption.
- The partial replacement of the old network in order to minimise leaks and the minimisation of the water cuts.

In the framework of NSRF two more works were announced by the relevant Ministry. The plants concern the 'Construction of Section B of the Central Sewerage Pipe of Thessaloniki' under budget of €44 mil. and the 'Construction of Extension of Water Treatment of Thessaloniki Phase 2' budget of €36.5 mil.

In the same direction are also manufactured and delivered projects of biological wastewater treatment sludge such as drying and other similar projects costing  $\in$  17.5 mil and are under the construction phase projects of  $\in$  4.5 mil

The Company has undertaken the operation and maintenance of the Wastewater Treatment Plant of Thessaloniki (hereinafter "W.T.P.") located on the eastern shore of the French River, approximately 12

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December 2011

km from the city of Thessaloniki. The area of the plant is about 400 sq.m.. The W.T.P. receives through the Central Sewerage Pipe the largest part of the urban sewage of Thessaloniki.

Up to 2006 the product of biological purification of W.P.T. (hereinafter "dried sludge") was transferred to HYTA in Tagarades. Since 2006, the year in which the operation of the landfill in Tagarades stopped and the Management of Landfill in Mavrorachi refused to accept the product of sewage treatment, the dried sludge up until 2011 was transported in a specially designed area near W.P.T., and mixed with asvestos and deposited in accordance with the provisions of JMD 106129/25.10.2006.

The largest amount of sludge is placed in drying beds, which are lined at the bottom and the slopes under specific material (geotextile) for environmental protection. During the period 2010-2012, were removed from the premises of W.P.T. about 28,000 tons for the production of biological fertilizer, but also for direct use in agriculture as a fertilizer material. The satisfactory performance results in agriculture have resulted in a progressive increase in the demand for this sludge. Under new estimates the residual current quantity of dewatered sludge calcined with 10% Ca (OH), amounted to 208,000 tonnes aprox.

The company in the effort to find suitable methods of exploitation of the above stated product, or removal, prepared a premeditation in order to explore possible ways of utilization and identify possible actions that can be taken in conjunction with the products of thermal drying unit already operational since March 2012 and simultaneously cease to burden the company with the cost of calcification and deposition.

Resulting from premeditation there are different ways of addressing the issue, but the most appropriate method of disposal of sewage product is the deposit in agricultural land. The Company management in evaluating the current data and pending the new National Plan for the management of sludge and the new Joint Ministerial Decision (JMD), focuses on the implementation of the method of disposal of the product of sewage treatment in agricultural land. The expectation of the administrative costs of this method amounts to € 3.7 million, which is budgeted in the financial statements in accordance with IAS 37 (note 18). Each year, the company reserves the right to reassess the effectiveness of the chosen method, so if it becomes non operative, the company will immediately adopt alternative methods to address the above issues.

Finally, the company's management continues to examine the use of alternatives possibilities that may arise, as described in the above paragraphs, with the objective of minimizing the expected costs.

The Company has undertaken the operation and maintenance of the Thessaloniki Sewerage Treatment Plant which is located in the east side of the Gallikos River and in distance of almost 12Km from the city of Thessaloniki. The plant is almost 40 sqm. and it includes through the Central Sewerage Pipe the largest part of the city's sewerage volume.

Since 2006 the product of the Treatment Plant (hereafter «dried sludge») was transported to the Tsagarades landfill. Since 2006, this landfill stopped operating and the Management of the Mavrorahi landfill refused to accept the product, and the dried sludge is transported to a specially treated area close to the treatment plant where it is treated and buried according to the decision 106129/25.10.2006. In the beginning of 2011, the quantity of this dried sludge which remains at this area is estimated at 250,000 – 270,000 tones almost. The largest part of the amount is located in dried areas which sub-enforced with special material for the protection of the environment. The issue of the sludge treatment is taken into consideration by the Company Management and specifically in the period (2010 - 2011) were removed from the premises almost 17,000 tones towards production of biological fertilizer but also for the immediate use in agriculture and the production of compost.

The issue is quite complex and potentially presents an investment interest. At the same time it requires specialized studies for the appropriate ways to exploit the dried sludge. The Company Management is in the process of finding the suitable methods of operation but also to define the costs if they need to be

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 (Amounts in thousands Euro)

removed. Also, in consideration is the purchase of an adjacent land plot for the extension of the treated land for dried sludge, according to the specifications of 106129/25.10.2006. However it is noted that in the current situation it is not possible the precise and credible estimation of the cost for removing the sludge and as a result of the possible obligations that may arise until the final solution of the issue. The Company Management has commissioned a preliminary study, which will identify all the possible ways of the sludge treatment and possible actions which can be taken into consideration for this matter, in conjunction with the products of the thermal drying plants under operation. The Managements' estimation is that the amount of sludge finally needed to be removed, will not significantly affect the financial position of the company, taking into consideration the possibility for hedging of this removal cost, in fees.

Finally, at the end of 2011, the construction of the sludge thermal drying plant was completed in the facilities of E.E.L.Th. With the launch of the Dried Plant (2012), the produced amount of the sludge has already started to dry out and as a result the costs of treatment and landfill of the dried sludge ceases to exist and to burden the financial position of EYATH SA.

# 32. FACTS POSTERIOR TO THE BALANCE SHEET

Under the new tax law that came into force on 23 January 2013, the Greek corporate tax rate increased to 26% (from 20%) for fiscal years commencing from 1 January 2013 onwards. For the year 2012, the rate used to calculate the income tax and deferred tax is 20%, ie the rate set by the current law on 31.12.2012. If the new tax rate had been used, the deferred tax for the Parent Company and the Group would have been affected positively by  $\in$  801 thousand

On February 21, 2013 the Fund for the Development of Private Property Bills (TAIPED SA) published a call for expressions of interest for the acquisition of 51% of the total share capital of EYATh through an international tendering process with the deadline for expressions of interest on 19 April 2013.

No more after the events of 31 December 2012 which would materially affect the financial position or results of the Company for the year ended on that date, or facts that should be disclosed in the financial statements.

# Thessaloniki, the 29<sup>th</sup> of March 2013

Nikolaos Papadakis	Penelope Ralli	Maria Samara
BoD Chairman	Managing Director	Financial Manager
DOD Chairman	Managing Director	r illaliciai ivialiagei





For the fiscal year 1 January 2012 – 31 December 2012

(Amounts in thousands Euro)

#### TABLE OF RAISED FUNDS

#### WATER SUPPLY AND SEWERAGE SYSTEMS COMPANY OF THESSALONIKI S.A.

#### E.Y.A.TH. S.A.

#### JOINT STOCK COMPANIES REGISTER NUMBER.: 41913/06/B/98/32

Head Quarters: 127 Egnatias Street- 54635 Thessaloniki

It is announced that according to the decision of the Alhens Stock Exchange on the 2.8.2001, from the Share Capital increase of the company in cash on the basis of the Extraordinary General Assembly of the E.Y.A.TH. S.A. shareholders on the 2.7.2001 and the 10237.8.2001 decision of the Board of Directors of the Securities and Exchange Committe, the net amount of £5.430.623.8 (£6,910.00) tess promise 3.76.46). The option execution recording period was from 2.4.8.2001 to 29.8.2001. From which is received a few securities of the Share and Explain from the Board Capital from the Board Capital from the Board Capital from the Share Sh

#### TABLE OF RAISED FUNDS FROM THE SHARE CAPITAL INCREASE IN CASH

	on the pain fr	Plan ba award rom the and SE	ed ASE	the Ex	traordi nbly or	inary the	Completion	the G	nbly on	the	Total amount of cahs	Extraordinary amount of the		General Assembly on the 26.06.2009		he decision of the Toal cash available for building construction in from		available in thousands € in	available for building construction from 1.1.2010 to	cash to be	Total cash available for building construction from 1.1.2011 to 31.12.2011	amount of cash to be available in thousand € in	available for building constructio	available in thousand € in		
	2002		Total in '000 €	2003		Total in '000 €		2005	2006	Total in '000 €		2007		Total in '000 €		2009	2010	Total in '000 €								
Buildings - Land	2.348	2.348	4.696	2.348	2.348	4.696	0	2.348	2.348	4.696	127	2.284	2.285	4.569	801	1.256	2.513	3.769	55	3.714	C	3.714	6	3.708	0	3.708
Transportation	440	294	734	440	294	734	734																			
Total Amount	2.788	2.642	5.430	2.788	2.642	5.430	734	2.348	2.348	4.696	127	2.284	2.285	4.569	801	1.256	2.513	3.769	55	3.714	C	3.714	6	3.708	0	3.708

Notes: 1) The remaining amount of £3.708 on the 30.12.2012 is attributed on short term deposits and on the Balance Sheet is included on the amount "Cash & Cash Equivalent". 2) Under a BoD decision on the 29th of November 2012, the completion of the schedule of the raised funds towards the construction of the building is transfered in the years 2013-2014. It is noted that this decision is under the final approval of the Shareholder's AGM

#### Thessaloniki, 28 of March 2013

THE CHAIRMAN OF THE BOD THE MANAGING DIRECTOR THE FINANCIAL MANAGER

Nikolaos Papadakis Penelope Ralli Maria Samara
ID Card Number AZ 187068 I.D Card No. AK 255987 Hellenic Financial Chamber License No. 71414 A' grade
I.D Card No. S 342116

According to the order we received from the Board of Directors of the 'Water Supply and Sewerage Systems SA' (the 'Company') we completed the following pre agreed procedures in the framework of those explained in the rule book of the ASE as well as the letevant regulatory framework of the SEC according to the Statement of Raised Funds of the Company has been supply and the same capital increased in the Company in cash that took place on the 13 September 2001. The management of the Company has the responsibility of the above amounted statement. We responsibly of the International Standard of Services 4400, "Assignments on Preagred procedures on Financial International Internationa

#### Procedure

1) We compared the amounts stated as payments in the 'Statement of Raised Funds from the Share Capital Increase with Cash' to the respective amounts recognised to the books during the period state

2) We seamined the completeness of the statement and the consistency of the amount to the ones recorded in the Annual Export, published by the Company for that particular reason, as well as to the relevant decisions, and announcements of the research of the formation in the first particular reason.

#### Findings

1) The per segment of use amounts appearing in payments in the attached 'Report of Raised Capital from the Share capital Increase with cash' arrive from the Company books in the period in question.

2) The statement includes all the information expected for this reason according to the rule book of ASE and the relevant regulatory framework of the SEC and is consistent to the Annual Report and the relevant announcements of the relevant company officers, including the decisions of the General Assemblies of the Shareholders under which the timeline of the raise funds is altered. Taking into consideration that the procedure is not an overview according to the IFFS we do not express any other continuation beyond those expressed above. Had we operated additional procedures or executed overview according to the IFFS more is uses may had been our overview beyond those referred to the previous paragraphs.

The present report is directly addressed towards the Board of Directors of the Company within the framework of the rule book of the ASE and the relevant regulatory framework of the SEC. As such this Report is not allowed to be used for any another reasons as it is limited only to the figures examined above and does not expand in the financial statements of the company as at 31/12/2012 for which we published a separate audit report on the 28th of march 2013.

Thessaloniki, 28th March 2013

Grant Thornton Konstantikou Sotiris Koutroulos Konstantinos

Chartered Auditors Reg. No: Chartered Auditors Reg. No: 25701

For the fiscal year 1 January 2012 – 31 December 2012

(Amounts in thousands Euro)



# FIGURES AND INFORMATION

#### WATER SUPPLY AND SEWERAGE SYSTEMS COMPANY OF THESSALONIKI S.A. WATER SUFFLY AND SEWERAGE STOLENS COMPANY OF THE SALUNIKY S.A. JOINT STOCK COMPANIES REGISTER NUMBER: 41913/06/E/98/82 Headquarters: 127 Egnatias Street- 54635 Thessaloniki DATA AND INFORMATION OF THE FISCAL PERIOD from the 154 January 2012 until the 31st of December 2012 (published based on EL 2190/1920, article 135 for businesses who draw up yearly financial statements, consolidated or not, in accordance with the IAS.) The following data and information deriving from the financial statement he financial statements are results of the Corpus vi WATER SUPPLY AND SEWERAGE SYSTEMS COMPANY OF HESSALONIKI S.A.». We therefore recommend to all our readers, prior to any investment activity or any other transaction with the Company, to refer to the Company website where the periodic financial statements are posted as well as the review proof of the chatered auditor when required. review report of the chartered auditor when required. THE GROUP 1/1-31/12/2012 1/1-31/12/2011 73,851 30,566 I revenues after taxes (A)+(B) 45,542 191,426 33,539 181,542 45,288 191,199 33,369 181,329 83,997 124,653 67,540 108,196 83,899 124,555 40,656 67,497 108,153 cal Net Worth (c) = (a) + (b) 0 124,555 108,153 124,653 108,196 THE GROUP 1/1-31/12/2012 1/1-31/12/2011 THE COMPA 1/1-31/12/2012 1/ 31/12/2011 124,555 17,688 0 (6,824) 108,15 20,54 (4,138 31,683 56,774 181,329 (6,824) 0 (4,138) 0 135,608 124,653 135,419 124,55 EYATH S.A. TH SERVICES S.A. periods for the or THE GROUP THE COMPANY 1/1-31/12/2012 1/1-31/12/2011 1/1-31/12/2012 1/1-31/12/2011 UNAUDITED FISCAL PERIODS 6,253 3,907 6,090 5,357 6,089 5,357 6,252 3,907 32,61 32,699 29.610 17,372 labilities towards executive members and management members. The Group owns no own shares. There are no other total revenues after taxes on the current fiscal period. (7,208) (4,707) (7,208) (4,70 The emphasis of matter from the chartered auditors refers to the note 31 of the final biological treatment product remaining in the company's plant. 9.818 23,159 32,976 8,795 14,364 23,159 9,725 22,898 32,623 THE PRESIDENT AND CHAIRMAN OF THE BOD THE MANAGING DIRECTOR THE FINANCIAL MANAGER Nikolaos Papadakis ID Card Number AK 869759 Penelope Ralli I.D Card No. AK 255987



For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

# **INFORMATION UPON ARTICLE 10 L.3401/2005**

EYATH SA made public to the investment community during the fiscal year 1/1/2012-31/12/2012, according to the regulation the following announcements uploaded in the company site (www.eyath.gr) and the ASE site (www.ase.gr).

27/12/2012	Amendment of the raised capital schedule
17/12/2012	Announcement of the BoD change(correction)
13/12/2012	Announcement of the BoD change, Announcement of the Extraordinary BoD decisions
30/11/2012	Announcement of the 9m 2012 financial results
	Announcement of the publication of the 9m 2012 financial results
15/11/2012	Announcement for the Invitation of EGM
27/09/2012	Company Announcement
30/08/2012	Announcement of financial results
	Announcement of tax certificate
	Announcement and publication of financial results
02/07/2012	Announcement of dividend cut/payment
	Announcement of AGM decisions
07/06/2012	Announcement of AGM Invitation
05/06/2012	Annual presentation to the Analysts for 2012
29/05/2012	Announcement and Publication of financial results 3m 2012
25/05/2012	Date and place of Analysts presentation
15/05/2012	Announcement according to L.3556/2007: Announcement for voting rights change
29/03/2012	Announcement and publication of financial results Announcement of financial calendar
30/01/2012	Announcement of information according to L.3556/2007: Announcement of
	voting rights change

31st December 2011

For the fiscal year 1 January 2012 – 31 December 2012 *(Amounts in thousands Euro)* 

# AVAILABILITY OF THE ANNUAL FINANCIAL STATEMENTS

The annual and interim financial statements of the Group and the Company, the Auditor's Statements and the Management Report of the Board of Directors for the Annual General Meeting are all uploaded in the Company website (<a href="www.eyath.gr">www.eyath.gr</a>).