

HELLENIC PETROLEUM S.A.

**CONDENSED INTERIM
FINANCIAL INFORMATION
FOR THE NINE MONTH PERIOD ENDED**

30 SEPTEMBER 2013



HELLENIC PETROLEUM S.A.
CONDENSED INTERIM FINANCIAL INFORMATION
FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2013
(All amounts in Euro thousands unless otherwise stated)

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I. Company Information

Directors	Christos-Alexis Komninos – Chairman of the Board John Costopoulos – Chief Executive Officer, Executive Member Theodoros-Achilleas Vardas – Executive Member Andreas Shiamishis – Executive Member (since 30/5/2013) Vassilios Nikolettopoulos – Non executive Member (since 30/5/2013) Panagiotis Ofthalmides – Non executive Member Theodoros Pantalakakis – Non executive Member Spyridon Pantelias – Non executive Member Konstantinos Papagiannopoulos – Non executive Member (since 27/06/2013) Christos Razelos, Non-Executive Member (since 30/5/2013) Ioannis Raptis, Non-Executive Member (since 27/6/2013) Ioannis Sergopoulos – Non executive Member (since 27/6/2013) Aggelos Chatzidimitriou, Non-Executive Member (since 30/5/2013)
Other Board Members during the previous year	Dimokritos Amallos – Non executive Member (28/12/2009 – 14/5/2013) Alexios Athanasopoulos – Non executive Member (14/5/2008 – 26/6/2013) Georgios Kallimopoulos – Non executive Member (11/12/2007 – 14/5/2013) Alexandros Katsiotis – Non executive Member (28/12/2009 – 14/5/2013) Gerassimos Lachanas – Non executive Member (28/12/2009 – 14/5/2013) Dimitrios Lalas – Non executive Member (28/12/2009 – 26/6/2013)
Registered Office:	8A Chimarras Str. 15125 Maroussi, Greece
Registration number:	2443/06/B/86/23
General Commercial Registry	000269901000
Auditors:	PricewaterhouseCoopers S.A. 268 Kifissias Ave. 152 32 Halandri Athens, Greece

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II. Condensed Interim Statement of Financial Position

		As at	
	Note	30 September 2013	31 December 2012 ¹
ASSETS			
Non-current assets			
Property, plant and equipment	11	2.787.361	2.859.376
Intangible assets	12	10.440	11.113
Investments in subsidiaries, associates and joint ventures		653.068	660.389
Deferred income tax assets		9.144	-
Available-for-sale financial assets		45	41
Loans, advances and other receivables	13	142.569	5.384
		3.602.627	3.536.303
Current assets			
Inventories	14	951.217	1.038.763
Trade and other receivables	15	1.010.597	651.557
Derivative financial instruments	21	7.197	840
Cash, cash equivalents and restricted cash	16	395.158	627.738
		2.364.169	2.318.898
Total assets		5.966.796	5.855.201
EQUITY			
Share capital	17	1.020.081	1.020.081
Reserves	18	560.314	523.400
Retained Earnings		114.279	363.592
Total equity		1.694.674	1.907.073
LIABILITIES			
Non-current liabilities			
Borrowings	19	1.251.148	410.778
Deferred income tax liabilities		-	40.870
Retirement benefit obligations	20	84.003	81.124
Provisions and other long term liabilities	22	16.142	18.248
		1.351.293	551.020
Current liabilities			
Trade and other payables	23	1.697.191	1.811.750
Derivative financial instruments	21	7.275	47.055
Borrowings	19	1.215.053	1.536.627
Dividends payable		1.310	1.676
		2.920.829	3.397.108
Total liabilities		4.272.122	3.948.128
Total equity and liabilities		5.966.796	5.855.201

The notes on pages 8 to 31 are an integral part of this condensed interim financial information.

¹ Comparative amounts have been adjusted where necessary to reflect the adoption of revised IAS 19, as detailed in Note 20.

Chief Executive Officer

Chief Financial Officer

Accounting Director

John Costopoulos

Andreas Shiamishis

Stefanos Papadimitriou

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III. Condensed Interim Statement of Comprehensive Income

		For the nine month period ended		For the three month period ended	
	Note	30 September 2013	30 September 2012 ¹	30 September 2013	30 September 2012 ¹
Sales		6.906.069	7.179.171	2.442.930	2.389.369
Cost of sales		(6.881.783)	(6.890.386)	(2.378.808)	(2.251.499)
Gross profit		24.286	288.785	64.122	137.870
Selling, distribution and administrative expenses	5	(146.756)	(126.111)	(51.032)	(48.555)
Exploration and development expenses		(2.117)	(2.371)	(269)	(1.048)
Other operating (expenses)/income - net	6	(31.941)	(4.242)	(5.894)	(3.632)
Dividend income		17.122	15.818	-	-
Operating profit / (loss)		(139.406)	171.879	6.927	84.635
Finance (expenses)/income -net	7	(124.186)	(10.130)	(43.182)	(4.745)
Currency exchange gains/(losses)	8	2.925	(6.326)	(269)	17.310
Profit / (loss) before income tax		(260.667)	155.423	(36.524)	97.200
Income tax credit/ (expense)	9	57.199	(32.857)	13.336	(19.939)
Profit / (Loss) for the period		(203.468)	122.566	(23.188)	77.261
Other comprehensive income:					
Items that will not be reclassified to profit or loss:					
Actuarial gains / (losses) on defined benefit pension plans	20	-	10.023	-	3.341
		-	10.023	-	3.341
Items that may be reclassified subsequently to profit or loss:					
Fair value gains/(losses) on cash flow hedges	21	7.276	(5.047)	4.683	(16.383)
Derecognition of gains/(losses) on hedges through comprehensive income	21	29.638	17.838	5.611	15.413
		36.914	12.791	10.294	(970)
Other Comprehensive income/(loss) for the period, net of tax		36.914	22.814	10.294	2.371
Total comprehensive (loss)/income for the period		(166.554)	145.380	(12.894)	79.632
Basic and diluted earnings per share (expressed in Euro per share)	10	(0,67)	0,40	(0,08)	0,25

The notes on pages 8 to 31 are an integral part of this condensed interim financial information.

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IV. Condensed Interim Statement of Changes in Equity

	Note	Share Capital	Reserves	Retained Earnings ¹	Total Equity ¹
Balance at 1 January 2012		1.020.081	488.096	395.135	1.903.312
Fair value gains / (losses) on cash flow hedges	21	-	(5.047)	-	(5.047)
Derecognition of gains/(losses) on hedges through comprehensive income	21	-	17.838	-	17.838
Actuarial gains / (losses) on defined benefit pension plans	20	-	-	10.023	10.023
Other comprehensive income		-	12.791	10.023	22.814
Profit for the period		-	-	122.566	122.566
Total comprehensive income for the period		-	12.791	132.589	145.380
Dividends relating to 2011	28	-	-	(137.536)	(137.536)
Balance at 30 September 2012		1.020.081	500.887	390.188	1.911.156
Movement - 1 October 2012 to 31 December 2012					
Fair value gains / (losses) on cash flow hedges		-	8.198	-	8.198
Derecognition of gains/(losses) on hedges through comprehensive income		-	9.187	-	9.187
Actuarial gains / (losses) on defined benefit pension plans	20	-	-	3.341	3.341
Other comprehensive income		-	17.385	3.341	20.726
Profit for the period		-	-	(25.061)	(25.061)
Total comprehensive (loss) / income for the period		-	17.385	(21.720)	(4.335)
Share based payments	17	-	252	-	252
Transfers to statutory and tax reserves	18	-	4.876	(4.876)	-
Balance at 31 December 2012		1.020.081	523.400	363.592	1.907.073
Movement - 1 January 2013 to 30 September 2013					
Fair value gains / (losses) on cash flow hedges	21	-	7.276	-	7.276
Derecognition of gains/(losses) on hedges through comprehensive income	21	-	29.638	-	29.638
Other comprehensive income		-	36.914	-	36.914
Profit / (Loss) for the period		-	-	(203.468)	(203.468)
Total comprehensive income / (loss) for the period		-	36.914	(203.468)	(166.554)
Dividends relating to 2012	28	-	-	(45.845)	(45.845)
Balance at 30 September 2013		1.020.081	560.314	114.279	1.694.674

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V. Condensed Interim Statement of Cash Flows

		For the nine month period ended	
	Note	30 September 2013	30 September 2012
Cash flows from operating activities			
Cash used in operations	24	(441.072)	(38.456)
Income and other taxes paid		-	(500)
Net cash used in operating activities		(441.072)	(38.956)
Cash flows from investing activities			
Purchase of property, plant and equipment & intangible assets	11,12	(46.757)	(341.979)
Proceeds from disposal of property, plant and equipment & intangible assets		2	761
Dividends received		13.748	12.799
Interest received	7	10.904	3.846
Participation in share capital increase of affiliated companies		(2.504)	(500)
Net cash used in investing activities		(24.607)	(325.073)
Cash flows from financing activities			
Interest paid		(102.105)	(11.569)
Dividends paid		(43.703)	(130.754)
Loans to affiliated companies		(137.900)	-
Repayments of borrowings		(632.374)	(492.432)
Proceeds from borrowings		1.151.170	484.908
Net cash generated from / (used in) financing activities		235.088	(149.847)
Net decrease in cash, cash equivalents and restricted cash		(230.591)	(513.876)
Cash, cash equivalents and restricted cash at beginning of the period	16	627.738	563.282
Exchange gains on cash & cash equivalents		(1.989)	2.927
Net decrease in cash, cash equivalents and restricted cash		(230.591)	(513.876)
Cash, cash equivalents and restricted cash at end of the period	16	395.158	52.333

The notes on pages 8 to 31 are an integral part of this condensed interim financial information.

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VI. Notes to the Condensed Interim Financial Information

1. GENERAL INFORMATION

Hellenic Petroleum S.A. (the “Company”) operates in the energy sector in Greece. The Company’s activities include refining and marketing of oil products, the production and marketing of petrochemical products and exploration for hydrocarbons.

2. BASIS OF PREPARATION AND ACCOUNTING POLICIES AND ESTIMATES

Basis of preparation

The interim financial information of Hellenic Petroleum S.A is prepared in accordance with International Accounting Standard 34 (IAS 34) ‘*Interim Financial Reporting*’.

This interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2012, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union. These can be found on the Company’s website www.helpe.gr.

The interim financial information of the Company for the nine month period ended 30 September 2013 was authorised for issue by the Board of Directors on 14 November 2013.

Going concern

The condensed interim financial information of the Company for the nine month period ended 30 September 2013 presents the financial position, results of operations and cash flows of the Company on a going concern basis. In making their going concern assessment, management has considered the following matters.

Greek Macros: During the previous year the Company faced exceptional challenges and increased cost of doing business (higher cost of funding, increased supply costs) as a result of the economic crisis in Greece and the political uncertainty. This was more apparent during the pre-election period in the second quarter of 2012 and the last quarter prior to the release of the payment by the three party group comprising the European Commission (EC), the International Monetary Fund (IMF), and the European Central Bank (ECB). While the economic situation in Greece remains difficult perceived political and economic risk has notably improved in 2013 as the requirements and milestones of the country’s lenders are met and funds are disbursed. Furthermore the ability of certain Greek corporates including Hellenic Petroleum to raise financing in the capital markets as well as the recapitalization of the Greek banking system which has been successfully completed are expected to gradually alleviate the liquidity conditions as well as the risk profile of the Greek economy.

Currency: In terms of currency, the Company’s business is naturally hedged against the risk of having a different functional currency. All petroleum industry transactions are referenced to international benchmark quotes for crude oil and oil products in USD. All international purchases and sales of crude oil and products are done in USD and all sales into local markets are either in USD prices or converted to local currency for accounting and settlement reasons using the USD reference on the date of the transaction.

Refinancing: The Hellenic Petroleum S.A. and its subsidiaries (together the “Group”) successfully refinanced borrowings of €0,9 billion, which matured in January 2013 with the repayment of the maturing facilities partly out of operating cash flows and available cash reserves and partly through new loans. The refinancing is detailed in note 3 below. Furthermore on 10 May 2013 the Group issued a 4-year €500 million Eurobond (note 19) that completed the refinancing process extending the Group’s maturity profile and de-risking its liquidity and funding profile.

Securing continuous crude oil supplies: Interim financial results were impacted by the coincidence of exceptional circumstances affecting the Company’s trading and working capital credit capacity and consequently its cost of supply. These factors related to the political developments in the Middle East region which continue to restrict access to some of the traditional crude oil suppliers of the European market, particularly for Mediterranean refiners. On top of the EU/US sanctions on Iranian crude imposed in 2012, which affected profitability in 2012, the disruption of Iraqi crude supplies with exports to the Med at 2-year lows in September 2013, as well as the reduced supply of Urals (Russian export crude) to the Med, with loadings reaching historical lows in July 2013, have led to a

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significant increase in the cost of supply for heavy/sour crudes. These types of crudes typically represent 80%-90% of the crude feed for complex refiners such as Hellenic Petroleum. Furthermore, political tension in Libya resulted to a significant decline of the country's crude exports reaching 2-year lows with a negative effect on light-sweet grades pricing. Adjusting to these challenges, the Company changed its working capital supply chain allowing uninterrupted operations and supply of the Greek market, albeit with an increase in the cost of supply.

In conclusion, for the reasons explained above the Company considers that: (a) the going concern basis of preparation of the accounts is appropriate, (b) all assets and liabilities of the Company are appropriately presented in accordance with the Company's accounting policies and (c) plans are in place to avoid material disruptions in the operations of the Company should these arise as a result of the current uncertain environment.

Accounting policies and the use of estimates

The accounting policies used in the preparation of the condensed interim financial information for the nine month period ended 30 September 2013 are consistent with those applied for the preparation of the published financial statements of the company for the year ended 31 December 2012, except as described below. Where necessary, comparative figures have been reclassified to conform to the changes in the presentation of the current period. Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

In preparing this condensed interim financial information, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those applied to the financial statements for the year ended 31 December 2012, with the exception of changes in estimates that are required in determining the provision for income taxes, useful economic life of fixed assets and the change in IAS 19, which is fully disclosed in Note 20.

New standards, amendments to standards and interpretations: Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current reporting period and subsequent reporting periods. The Company's evaluation of the effect of new standards, amendments to standards and interpretations that are relevant to its operations is set out below.

a) The following standards, amendments to standards and interpretations to existing standards are applicable to the Company for periods on or after 1 January 2013:

- *IAS 1 (Amendment) 'Presentation of Financial Statements'* The amendment requires entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future. The Company has applied the amendments from 1 January 2013.
- *IAS 19 (Amendment) 'Employee Benefits'* This amendment makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits (eliminates the corridor approach) and to the disclosures for all employee benefits. The key changes relate mainly to recognition of actuarial gains and losses, recognition of past service cost / curtailment, measurement of pension expense, disclosure requirements, treatment of expenses and taxes relating to employee benefit plans and distinction between "short-term" and "other long-term" benefits. The Company has applied the changes from 1 January 2013, and has also restated the comparative figures for 2012.
- *IAS 32 (Amendment) "Financial Instruments: Presentation" (effective for annual periods beginning on or after 1 January 2014).* This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. The Company is currently evaluating the impact the amendment will have on its financial statements.
- *IAS 36 (Amendment) "Recoverable amount disclosures for non-financial assets" (effective for annual periods beginning on or after 1 January 2014).* This amendment requires: a) disclosure of the recoverable amount of an asset or cash generating unit (CGU) when an impairment loss has been recognised or reversed and b) detailed disclosure of how the fair value less costs of disposal has been measured when an impairment loss has been recognised or reversed. Also, it removes the requirement to disclose recoverable amount when a CGU contains goodwill or indefinite lived intangible assets but there has been no impairment. This amendment has not yet been endorsed by the EU.

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- *IAS 39 (Amendment) “Financial Instruments: Recognition and Measurement” (effective for annual periods beginning on or after 1 January 2014).* This amendment will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulations, if specific conditions are met. This amendment has not yet been endorsed by the EU.
 - *IFRS 7 (Amendment) “Financial Instruments: Disclosures”* The IASB has published this amendment to include information that will enable users of an entity’s financial statements to evaluate the effect or potential effect of netting arrangements, including rights of set-off associated with the entity’s recognised financial assets and recognised financial liabilities, on the entity’s financial position. This amendment does not impact significantly on the financial statements of the Company.
 - *IFRS 7 (Amendment) “Financial Instruments: Disclosures” (effective for annual periods beginning on or after 1 January 2015):* The amendment requires additional disclosures on transition from IAS 39 to IFRS 9. The amendment has not yet been endorsed by the EU.
 - *IFRS 9 ‘Financial Instruments’ (effective for annual periods beginning on or after 1 January 2015).* IFRS 9 is the first Phase of the Board’s project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment and hedge accounting. The Company is currently investigating the impact of IFRS 9 on its financial statements. The Company cannot currently early adopt IFRS 9 as it has not been endorsed by the EU.
 - *IFRS 13 ‘Fair value measurement’* IFRS 13 provides new guidance on fair value measurement and disclosure requirements. These requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. IFRS 13 provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. Disclosure requirements are enhanced and apply to all assets and liabilities measured at fair value, not just financial ones. This amendment does not impact significantly on the financial statements of the Company.
 - *IFRIC 21 “Levies” (effective for annual periods beginning on or after 1 January 2014).* This interpretation sets out the accounting for an obligation to pay a levy imposed by government that is not income tax. The interpretation clarifies that the obligating event that gives rise to a liability to pay a levy (one of the criteria for the recognition of a liability according to IAS 37) is the activity described in the relevant legislation that triggers the payment of the levy. The interpretation could result in recognition of a liability later than today, particularly in connection with levies that are triggered by circumstances on a specific date. This interpretation has not yet been endorsed by the EU.
 - *Group of standards on consolidation and joint arrangements (effective for annual periods beginning on or after 1 January 2014):*

The IASB has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment). These standards are effective for annual periods beginning on or after 1 January 2014. Earlier application is permitted only if the entire “package” of five standards is adopted at the same time. These standards have not yet been endorsed by the EU. The Company is in the process of assessing the impact of the new standards on its financial statements. The main provisions are as follows:

- *IFRS 10 “Consolidated Financial Statements”.* IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new

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standard also includes guidance on participating and protective rights, as well as on agency/principal relationships.

- *IFRS 11 “Joint Arrangements”*. IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.
 - *IFRS 12 “Disclosure of Interests in Other Entities”*. IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity’s interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.
 - *IFRS 10, IFRS 11 and IFRS 12 (Amendment) “Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance”*. The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.
 - *IFRS 10, IFRS 12 and IAS 27 (Amendment) “Investment entities”*. The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many funds and similar entities that qualify as investment entities will be exempt from consolidating most of their subsidiaries, which will be accounted for at fair value through profit or loss, although controlled. The amendments to IFRS 12 introduce disclosures that an investment entity needs to make. These amendments have not yet been endorsed by the EU.
 - *IAS 27 (Amendment) “Separate Financial Statements”*. This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 “Consolidated and Separate Financial Statements”. The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 “Investments in Associates” and IAS 31 “Interests in Joint Ventures” regarding separate financial statements.
 - *IAS 28 (Amendment) “Investments in Associates and Joint Ventures”*. IAS 28 “Investments in Associates and Joint Ventures” replaces IAS 28 “Investments in Associates”. The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.
- Amendments to standards that form part of the IASB’s 2011 annual improvements project. The amendments set out below describe the key changes to IFRSs following the publication in May 2012 of the results of the IASB’s annual improvements project. These amendments are effective for annual periods beginning on or after 1 January 2013.
 - *IAS 1 “Presentation of financial statements”*. The amendment clarifies the disclosure requirements for comparative information when an entity provides a third balance sheet either (a) as required by IAS 8 “Accounting policies, changes in accounting estimates and errors” or (b) voluntarily. This amendment is not expected to impact on the Company’s financial statements.

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- IAS 16 “Property, plant and equipment”. The amendment clarifies that spare parts and servicing equipment are classified as property, plant and equipment rather than inventory when they meet the definition of property, plant and equipment, i.e. when they are used for more than one period.
 - IAS 32 “Financial instruments: Presentation”. The amendment clarifies that income tax related to distributions is recognised in the income statement and income tax related to the costs of equity transactions is recognised in equity, in accordance with IAS 12.
 - IAS 34, ‘Interim financial reporting’. The amendment clarifies the disclosure requirements for segment assets and liabilities in interim financial statements, in line with the requirements of IFRS 8 “Operating segments”.
- b) The following amendments to standards and interpretations to existing standards are mandatory for the Company’s accounting periods beginning on or after 1 January 2013 or later periods but are not applicable to the Company:
- IAS 12 (Amendment) ‘Income Taxes’ with regard to Investment Property using the fair value model.
 - IFRIC 20 ‘Stripping Costs in the Production Phase of a Surface Mine’, applicable only to costs incurred in surface mining activity.
 - IFRS 1 (Amendment) ‘Government Loans’. The amendment sets out how a first-time adopter would account for a government loan with a below-market rate of interest during the transition to IFRSs.

3. FINANCIAL RISK MANAGEMENT

The Company’s activities are primarily centred around its Downstream Oil & Gas assets; with secondary or new activities relating to Petrochemicals, exploration of hydrocarbons and power generation and trading. As such, the Company is exposed to a variety of financial and commodity markets risks including foreign exchange and commodity price risk, credit risk, liquidity risk, cash flow risk and fair value interest-rate risk. In line with international best practices and within the context of local markets and legislative framework, the Company’s overall risk management policies aim at reducing possible exposure to market volatility and / or mitigating its adverse effects on the financial position of the Company to the extent possible.

Details of the Company’s risk management policies and assessment of the risks assumed in its business are disclosed in the notes to the annual financial statements for the year ended 31 December 2012. Given market developments since 2011, the key priority of the Company has been the management of Asset and Liabilities maturity profile and funding with respect to the completion of its strategic investment plan and liquidity risk for operations.

Overall the Company and its’ subsidiaries (the “Group”), have c. €4,5 billion of capital employed which is driven from working capital and investment in fixed assets and the Group’s investment in DEPA Group. Current assets have reduced, mainly as a result of the decrease of business in the domestic market – which is the key driver for working capital requirements – and the collection of long overdue receivables from the state. These are mainly funded with current liabilities (excl. bank debt) and short term bank debt which is used to finance working capital (inventories and receivables). As a result of the investment plan, during the last few years, debt levels have increased to 45-50% of total capital employed while the rest is financed through shareholders equity. The Group has started reducing its debt levels through utilization of the incremental operating cashflows, post completion and operation of the new Elefsina refinery, as well as through the expected sale proceeds of its stake in DESFA and DEPA. This will lead to lower Debt to Equity ratio, matched A-L maturity profile as well as lower financing costs over the coming two years.

In line with its medium term financing plan, the Group has maintained a mix of long term and short term facilities which are determined on the basis of bank and debt capital market credit capacity, cash flow plans and commercial considerations. As a result, approximately 48% of total debt is financed through medium to long term committed lines while the rest is financed on a short term working capital type of revolving facilities. As part of the refinancing plan the Group proceeded with the following transactions during 2013:

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- Refinancing of part of the term loan of \$1.160 million (c.€900 million) which matured in January 2013 with new committed 3-year credit facilities totaling €605 million, the balance of c. €300 million was repaid using existing Group own cash reserves.
- Issuance of an unrated Eurobond for €500 million, with annual fixed coupon of 8% and maturity of 4 years. The notes are redeemable at maturity (May 2017) and are listed in the Luxembourg Stock Exchange. The proceeds of Eurobond were used to prepay existing indebtedness of €225 million while the balance is used for general corporate purposes.
- All short term committed or uncommitted facilities that matured in 2012 have been renewed or refinanced by similar credit facilities, provided mostly by Greek systemic banks.

Further details of the relevant loans and refinancing are provided in note 19.

4. ANALYSIS BY SEGMENT

Management has determined the operating segments based on the reports reviewed by the executive committee, which reviews the Company's internal reporting in order to assess performance and allocate resources. The committee considers the business from a number of measures which may vary depending on the nature and evolution of a business segment by taking into account the risk profile, cash flow, product and market considerations.

The Company is organised into three main business segments determined in accordance with the type of business activity:

- Supply, refining and trading of petroleum products (Refining)
- Petrochemicals
- Exploration & production of hydrocarbons (E&P)

Information on revenue and profit regarding the Company's operating segments is presented below:

	Refining	Petro-chemicals	Exploration & Production	Other	Total
For the nine month period ended 30 September 2013					
Sales	6.681.991	223.080	873	125	6.906.069
Other operating income / (expense) - net (Note 6)	(22.504)	(9.459)	-	22	(31.941)
Operating profit / (loss)	(170.720)	18.092	(2.980)	16.202	(139.406)
Currency exchange gains / (losses)	2.925	-	-	-	2.925
Profit/ (Loss) before tax & finance costs	(167.795)	18.092	(2.980)	16.202	(136.481)
Finance income/(expense) - net					(124.186)
Profit/ (Loss) before income tax					(260.667)
Income tax credit / (expense)					57.199
Profit/ (Loss) for the period					(203.468)

	Refining	Petro-chemicals	Exploration & Production	Other	Total
For the nine month period ended 30 September 2012					
Sales	6.923.426	255.590	-	155	7.179.171
Other operating income / (expense) - net (Note 6)	(5.698)	1.538	(82)	-	(4.242)
Operating profit / (loss)	144.723	15.980	(4.193)	15.369	171.879
Currency exchange gains / (losses)	(6.326)	-	-	-	(6.326)
Profit/ (Loss) before tax & finance costs	138.397	15.980	(4.193)	15.369	165.553
Finance income/(expense) - net					(10.130)
Profit/ (Loss) before income tax					155.423
Income tax expense					(32.857)
Profit/ (Loss) for the period					122.566

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The segment assets and liabilities at 30 September 2013 are as follows:

	Refining	Petro-chemicals	Exploration & Production	Other	Total
Total Assets	5.821.915	131.043	13.730	108	5.966.796
Total liabilities	4.191.601	68.155	10.989	1.377	4.272.122
Net Assets	1.630.314	62.888	2.741	(1.269)	1.694.674
Capital Expenditure (9-month period then ended)	46.744	4	9	-	46.757
Depreciation & Amortisation (9-month period then ended)	101.197	8.807	120	19	110.143

The segment assets and liabilities at 31 December 2012 are as follows:

	Refining	Petro-chemicals	Exploration & Production	Other	Total
Total Assets	5.682.345	158.727	12.559	1.570	5.855.201
Total liabilities	3.828.128	109.227	7.613	3.160	3.948.128
Net Assets	1.854.217	49.500	4.946	(1.590)	1.907.073
Capital Expenditure (full year)	492.165	147	-	1.231	493.543
Depreciation & Amortisation (full year)	93.106	12.580	932	42	106.660

5. SELLING, DISTRIBUTION AND ADMINISTRATIVE EXPENSES

	For the nine month period ended		For the three month period ended	
	30 September 2013	30 September 2012	30 September 2013	30 September 2012
Selling and distribution expenses	89.629	73.546	32.133	28.663
Administrative expenses	57.127	52.565	18.899	19.892
	146.756	126.111	51.032	48.555

6. OTHER OPERATING INCOME/(EXPENSES) AND OTHER GAINS/(LOSSES)

	For the nine month period ended		For the three month period ended	
	30 September 2013	30 September 2012	30 September 2013	30 September 2012
Income from grants' amortisation	2.113	2.160	704	720
Services to third parties	1.027	1.163	400	402
Rental income	1.948	1.908	645	625
Voluntary retirement scheme cost	-	(5.775)	-	-
Reversal of provisions for CO2 emission rights	-	9.000	-	-
Reversal of unused provisions	1.302	5.629	-	5.629
Impairment losses from associates	(10.985)	-	-	-
Other income / (expense)	(350)	3.971	(43)	103
Other operating income / (expenses)	(4.945)	18.056	1.706	7.479
Other operating gains/(losses) – net	(26.996)	(22.298)	(7.600)	(11.111)
Other operating income / (expenses) - net	(31.941)	(4.242)	(5.894)	(3.632)

Other operating (expenses)/income – net, include items which do not arise as a result of the trading activities of the Company (e.g. rental income and sales of personnel services to subsidiaries), as well as impairment losses of €11 million relating to the write down of the Company's investment in Artenius Hellas S.A which started liquidation proceedings (see note 29). Other operating (losses)/gains – net, include gains / (losses) from de-designation of cash flow hedges (see note 21).

7. FINANCE (EXPENSES)/INCOME – NET

	For the nine month period ended		For the three month period ended	
	30 September 2013	30 September 2012	30 September 2013	30 September 2012
Interest income	10.904	3.846	4.157	1.056
Interest expense and similar charges	(135.090)	(13.976)	(47.339)	(5.801)
Finance (expenses)/income -net	(124.186)	(10.130)	(43.182)	(4.745)

The increase in interest charges is affected by the following items:

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-
- Comparatives in 2012, until the completion of the Elefsina refinery, include only part of interest payments, as construction period interest is included as part of the total investment costs of the new Elefsina refinery (See also Note 6 – Fixed Assets in 2012 full year financial statements).
 - Following the refinancing of the Group's 2007 RCF facility of \$ 1.160 million, average interest costs for the total borrowings of the Company has risen by c. 2.0%.
 - Maintenance of excess cash balances in line with risk management policy adopted by the Company during the last year carry cost in excess of 5% p.a. Part of this cash is temporarily used as cash collateral in respect of EIB loan facility (see Note 19 on loans).

8. CURRENCY EXCHANGE GAINS / (LOSSES)

Foreign currency exchange gains of €3 million during the 1st half of 2013 are driven by realized gains on settlement of US\$ denominated loans, due to the weakening of the US\$ against Euro at 31 January 2013 (repayment of HPF term loan of US\$364 million, as mentioned in note 19) compared to the beginning of the year.

9. INCOME TAXES

The basic tax rate used for Hellenic Petroleum S.A. was 26% for the nine month period ended 30 September 2013 (30 September 2012: 20%). No provision for special contribution has been included in the results for the nine month period to 30 September 2013, as a relevant tax law has not been enacted. The resulting negative impact on deferred tax charge from the change in tax rate for the nine month period ended 30 September 2013 is approximately €19 million.

Since the year ended 31 December 2011, all Greek companies have to be audited on an annual basis by their statutory auditor in respect of compliance with tax law, correct submission of tax returns and identification of any unrecorded tax liabilities in the accounts. This audit leads to the issuance of a Tax Certificate which under certain conditions, substitutes the full tax audit by the tax authorities and allows the company to treat its tax position as fully compliant and final. The Company has undergone this tax audit for the year ended 31 December 2012 and the auditors issued an unqualified Tax Certificate.

The Company has not undergone a full tax audit for the financial year ended 31 December 2010.

In February 2013 the tax audits for the financial years 2006 to 2009 of Hellenic Petroleum S.A. were finalized, the outcome of which resulted in disallowable expenses of €29 million, against which €14,5 million approximately of additional taxes and surcharges were assessed. Moreover the aforementioned tax audits also resulted in additional property taxes of a total amount of €4 million. The Company intends to accept only a part of the assessed amounts and for these adequate provisions already exist in the accounts. Amounts which are not accepted will be challenged through legal channels.

Provisional VAT audits have been concluded up until December 2012, resulting in the recovery of VAT receivable of €17 million, during the year, which the Company utilizes to net off current tax liabilities.

Management believes that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the interim financial information for the period ended 30 September 2013.

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10. EARNINGS PER SHARE

Diluted earnings per ordinary share are not materially different from basic earnings per share.

Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the period.

	For the nine month period ended		For the three month period ended	
	30 September 2013	30 September 2012	30 September 2013	30 September 2012
Earnings per share attributable to the Company Shareholders (expressed in Euro per share):	(0,67)	0,40	(0,08)	0,25
Net income attributable to ordinary shares (Euro in thousands)	(203.468)	122.566	(23.188)	77.261
Average number of ordinary shares	305.635.185	305.635.185	305.635.185	305.635.185

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11. PROPERTY, PLANT AND EQUIPMENT

	Land	Buildings	Plant & Machinery	Motor vehicles	Furniture and fixtures	Assets Under Construction	Total
Cost							
As at 1 January 2012	115.396	222.532	1.692.743	10.681	74.628	1.625.544	3.741.524
Additions	-	28	258	6	1.564	339.753	341.609
Capitalised projects	-	16.300	102.895	538	542	(120.275)	-
Disposals	-	(185)	-	(127)	(47)	(761)	(1.120)
Transfers & other movements	-	57	(57)	-	-	(2.040)	(2.040)
As at 30 September 2012	115.396	238.732	1.795.839	11.098	76.687	1.842.221	4.079.973
Accumulated Depreciation							
As at 1 January 2012	-	116.923	1.090.268	9.109	53.303	-	1.269.603
Charge for the period	-	7.210	56.046	276	5.425	-	68.957
Disposals	-	(184)	-	(127)	(47)	-	(358)
As at 30 September 2012	-	123.949	1.146.314	9.258	58.681	-	1.338.202
Net Book Value at 30 September 2012	115.396	114.783	649.525	1.840	18.006	1.842.221	2.741.771
Cost							
As at 1 October 2012	115.396	238.732	1.795.839	11.098	76.687	1.842.221	4.079.973
Additions	-	172	24	1	600	150.400	151.197
Capitalised projects	-	253.817	1.587.293	3.583	79	(1.844.772)	-
Disposals	-	-	(3.455)	(54)	(22)	(211)	(3.742)
Transfers & other movements	-	-	-	-	-	(352)	(352)
As at 31 December 2012	115.396	492.721	3.379.701	14.628	77.344	147.286	4.227.076
Accumulated Depreciation							
As at 1 October 2012	-	123.949	1.146.314	9.258	58.681	-	1.338.202
Charge for the period	-	4.880	25.573	127	1.695	-	32.275
Disposals	-	(1)	(2.702)	(53)	(21)	-	(2.777)
As at 31 December 2012	-	128.828	1.169.185	9.332	60.355	-	1.367.700
Net Book Value at 31 December 2012	115.396	363.893	2.210.516	5.296	16.989	147.286	2.859.376
Cost							
As at 1 January 2013	115.396	492.721	3.379.701	14.628	77.344	147.286	4.227.076
Additions	-	20	336	2	1.036	44.860	46.254
Capitalised projects	-	3.834	17.595	-	761	(22.190)	-
Disposals	-	(121)	(11.520)	(397)	(209)	(41)	(12.288)
Transfers and other movements	-	-	-	-	-	(9.664)	(9.664)
As at 30 September 2013	115.396	496.454	3.386.112	14.233	78.932	160.251	4.251.378
Accumulated Depreciation							
As at 1 January 2013	-	128.828	1.169.185	9.332	60.355	-	1.367.700
Charge for the period	-	14.877	87.724	356	4.452	-	107.409
Disposals	-	(5)	(10.514)	(380)	(193)	-	(11.092)
As at 30 September 2013	-	143.700	1.246.395	9.308	64.614	-	1.464.017
Net Book Value at 30 September 2013	115.396	352.754	2.139.717	4.925	14.318	160.251	2.787.361

(1) Capitalised projects in 2012 mainly include amounts relating to the cost of the upgraded Elefsina refinery, moved from commissioning to commercial operation in December 2012.

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- (2) 'Transfers and other movements' in assets under construction mainly relate to the transfer of spare parts for the upgraded Elefsina units within inventories, in line with the Company's accounting policies.

12. INTANGIBLE ASSETS

	Computer software	Licences & Rights	Total
Cost			
As at 1 January 2012	66.261	23.909	90.170
Additions	370	-	370
Transfers & other movements	1.408	632	2.040
As at 30 September 2012	68.039	24.541	92.580
Accumulated Amortisation			
As at 1 January 2012	58.849	17.908	76.757
Charge for the period	2.980	902	3.882
As at 30 September 2012	61.829	18.810	80.639
Net Book Value at 30 September 2012	6.210	5.731	11.941
Cost			
As at 1 October 2012	68.039	24.541	92.580
Additions	367	-	367
Transfers & other movements	983	(632)	351
As at 31 December 2012	69.389	23.909	93.298
Accumulated Amortisation			
As at 1 October 2012	61.829	18.810	80.639
Charge for the period	1.245	301	1.546
As at 31 December 2012	63.074	19.111	82.185
Net Book Value at 31 December 2012	6.315	4.798	11.113
Cost			
As at 1 January 2013	69.389	23.909	93.298
Additions	494	9	503
Transfers & other movements	1.558	-	1.558
As at 30 September 2013	71.441	23.918	95.359
Accumulated Amortisation			
As at 1 January 2013	63.074	19.111	82.185
Charge for the period	1.831	903	2.734
As at 30 September 2013	64.905	20.014	84.919
Net Book Value at 30 September 2013	6.536	3.904	10.440

13. LOANS, ADVANCES AND OTHER RECEIVABLES

	As at	
	30 September 2013	31 December 2012
Loans and advances	137.900	-
Other long term assets	4.669	5.384
Total	142.569	5.384

Loans and advances relate to a three-year bond loan of €138 million extended to EKO S.A., a Group company.

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14. INVENTORIES

	As at	
	30 September 2013	31 December 2012
Crude oil	293.742	339.241
Refined products and semi-finished products	550.202	596.468
Petrochemicals	26.053	31.799
Consumable materials, spare parts and other	88.983	76.993
- Less: Provision for Consumables, spare parts and other	(7.763)	(5.738)
Total	951.217	1.038.763

The amount of the write-down of inventories resulting from the lower of cost and net realizable value measurement (stock devaluation) recognized as an expense as at 30 September 2013 and included in "Cost of sales" is €19 million (nine months to 30 September 2012: €7 million).

The Company keeps crude oil and refined products stocks in excess of its normal operating stock levels in order to fulfill the EU requirement for compulsory Stock obligations (90 days stock directive), as legislated by Greek Law 3054/2002. At the end of 2011, the Company participated in a structure commonly used in other European markets whereby part of the stock obligations are delegated to other companies most commonly established as dedicated finance vehicles. Under this structure, Hellenic Petroleum SA has delegated part of this obligation to OTSM SA reducing its stock holding by approximately 300.000 MT. The Group has a 48% investment in OTSM through DMEP HoldCo.

15. TRADE AND OTHER RECEIVABLES

	As at	
	30 September 2013	31 December 2012
Trade receivables	610.237	589.393
- Less: Provision for impairment of receivables	(92.515)	(92.515)
Trade receivables net	517.722	496.878
Other receivables	495.948	152.582
- Less: Provision for impairment of receivables	(10.283)	(10.283)
Other receivables net	485.665	142.299
Deferred charges and prepayments	7.210	12.380
Total	1.010.597	651.557

As part of its working capital management the Company utilises factoring facilities to accelerate the collection of cash from its customers in Greece. Non-recourse factoring, is excluded from balances shown above.

Other receivables include balances in respect of VAT, income tax prepayment, advances to suppliers and advances to personnel. This balance includes advances of €327 million extended to Hellenic Petroleum International A.G. (a Group company) for the transfer of 100% of the share capital of Hellenic Fuels S.A. (currently a direct subsidiary of Hellenic Petroleum International A.G.) at book value. The conclusion of the transfer is subject to final contract signing.

Other receivables also include an amount of €54 million (31 December 2012: €54 million) of VAT approved refunds, which has been withheld by the customs office in respect of a dispute about stock shortages (see note 27 on litigation). Against this action the Company has filed a specific legal objection claim and expects to fully recover this amount following the conclusion of the relevant legal proceedings.

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16. CASH, CASH EQUIVALENTS AND RESTRICTED CASH

	As at	
	30 September 2013	31 December 2012
Cash at Bank and in Hand	87.158	412.638
Short term bank deposits	108.000	15.100
Cash and cash equivalents	195.158	427.738
Restricted cash	200.000	200.000
Total cash, cash equivalents and restricted cash	395.158	627.738

Restricted cash pertained to the renewal of a cash collateral arrangement to secure a €200 million loan between the Company and Pireaus Bank, in relation to the Company's €200 million Facility Agreement with the European Investment Bank (see Note 19) for which Pireaus Bank has provided a guarantee maturing on 15 June 2014. The effect of the loan and the deposit is a grossing up of the statement of financial position but with no effect to the Net Debt position.

17. SHARE CAPITAL

	Number of Shares (authorised and issued)	Share Capital	Share premium	Total
As at 1 January 2012 & 31 December 2012	305.635.185	666.285	353.796	1.020.081
As at 30 September 2013	305.635.185	666.285	353.796	1.020.081

All ordinary shares were authorised, issued and fully paid. The nominal value of each ordinary share is €2,18 (31 December 2012: €2,18).

Share options

During the Annual General Meeting (AGM) of Hellenic Petroleum S.A. held on 25 May 2005, a new share option scheme was approved, based on years 2005 – 2007, with the intention to link the number of share options granted to employees with the results and performance of the Company and its management. The AGM of Hellenic Petroleum S.A. of 31 May 2006 has approved and granted stock options for the year 2005 of 272.100 shares. The AGM of 17 May 2007 has approved and granted stock options for the year 2006 of 408.015 shares. The AGM of 14 May 2008 has approved and granted stock options for the year 2007 of 385.236 shares and extended the scheme for an additional base year, namely 2008. The AGM of 3 June 2009 has approved and granted stock options for the year 2008 of 1.704.716 shares and extended the scheme for 2009. The vesting period is 1 November to 5 December of the years 2008 – 2012, 2009 – 2013, 2010 – 2014 and 2011 – 2015 for each of the base years 2005, 2006, 2007 and 2008 respectively.

Following the Board Decision of 27 April 2010, the AGM of Hellenic Petroleum held on 2 June 2010 approved the non – granting of any stock options for the year 2009, as a result of the adverse macroeconomic environment and extended the scheme for an additional base year, 2010, for which the vesting period will commence in 2012. Similarly the AGM of Hellenic Petroleum held on 29 June 2011 validated the Board Decision of 7 June 2011 and approved the non – granting of any stock options for the year 2010 and extended the scheme for an additional base year, namely 2011, for which the vesting period will commence in 2012. The total number of stock options approved during the original AGM of 25 May 2005 has not been altered by the subsequent extensions to the scheme.

The AGM of Hellenic Petroleum S.A. of 28 June 2012 approved the completion of the scheme and granted the remaining stock options of 1.479.933 shares for the year 2011. The vesting period is 1 November to 5 December of the years 2014 – 2018.

Since the vesting period is 1 November to 5 December of each respective year, no stock options were exercised during the nine month period ended 30 September 2013, or the comparative period of the previous year. Moreover,

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no stock options have been exercised to date, due to the negative relationship between the exercise price and the share market price during the respective vesting periods. Stock based compensation expense was immaterial for the nine month periods ended 30 September 2013 and 2012.

18. RESERVES

	Statutory reserve	Special reserves	Hedging reserve	Share-based payment reserve	Tax reserves	Total
Balance at 1 January 2012	113.792	86.495	(67.150)	3.637	351.322	488.096
Cash flow hedges (Note 21)						
- Fair value gains / (losses) on cash flow hedges	-	-	(5.047)	-	-	(5.047)
- Derecognition of gains/(losses) on hedges through comprehensive income	-	-	17.838	-	-	17.838
Balance at 30 September 2012	113.792	86.495	(54.359)	3.637	351.322	500.887
Cash flow hedges (Note 21)						
- Fair value gains / (losses) on cash flow hedges	-	-	8.198	-	-	8.198
- Derecognition of gains/(losses) on hedges through comprehensive income	-	-	9.187	-	-	9.187
Share-based payments	-	-	-	252	-	252
Transfer to statutory and tax reserves	4.876	-	-	-	-	4.876
Balance at 31 December 2012 and 1 January 2013	118.668	86.495	(36.974)	3.889	351.322	523.400
Cash flow hedges (Note 21)						
- Fair value gains / (losses) on cash flow hedges	-	-	7.276	-	-	7.276
- Derecognition of gains/(losses) on hedges through comprehensive income	-	-	29.638	-	-	29.638
Balance at 30 September 2013	118.668	86.495	(60)	3.889	351.322	560.314

Statutory reserves

Under Greek law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of outstanding share capital. This reserve cannot be distributed during the existence of the corporation, but can be used to offset accumulated losses.

Special reserves

Special reserves primarily relate to reserves arising from tax revaluations which have been included in the company accounts in accordance with the relevant legislation in prior years. Where considered appropriate deferred tax provisions are booked in respect of these reserves.

Tax reserves

Tax reserves include:

- (i) Tax reserves are retained earnings which have not been taxed with the prevailing corporate income tax rate as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital. Distributions to shareholders and conversions to share capital are not normally anticipated to be made through these reserves.
- (ii) Partially taxed reserves are retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital.

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19. BORROWINGS

	As at	
	30 September 2013	31 December 2012
Non-current borrowings		
Bank borrowings	388.556	410.778
Bond loan	862.592	-
Non-current borrowings	1.251.148	410.778
Current borrowings		
Short term bank borrowings	1.095.922	1.514.405
Current portion of long term bank borrowings	119.131	22.222
Total current borrowings	1.215.053	1.536.627
Total borrowings	2.466.201	1.947.405

Gross borrowings of the Company by maturity as at 30 September 2013 and 31 December 2012 are summarised on the table below:

		Balance as at	
	Maturity	30 September 2013 (millions)	31 December 2012 (millions)
1. HPF Syndicated Loan \$1.180 million (drawn partly in US\$ and partly in Euro)	Jan 2013	-	276
2a. HPF Syndicated Bond Loan \$140 million	Jan 2016	-	-
2b. Syndicated Bond loan €465 million	Jan 2016	449	-
3. Bond loan €400 million	Jun 2014	224	225
4. European Investment Bank ("EIB") Term loan	Jun 2022	400	400
5. Bond loan €225 million	Dec 2013	-	222
6. HPF Bond Loan	May 2017	488	-
7. Bilateral lines	Various	905	824
Total		2.466	1.947

Hellenic Petroleum and its subsidiaries (the "Group") manages its treasury functions in a centralised manner with coordination and control of all subsidiaries' funding and cash management activities by a central Treasury. To this extent, Hellenic Petroleum Finance plc ("HPF") was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

1. HPF Syndicated Loan \$1.180 million

In April 2006, the Company concluded a €400 million multi-currency loan agreement with HPF in order to refinance existing financial indebtedness and for general corporate purposes, which increased to €600 million on 18 October 2006. This was refinanced through a syndicated credit facility agreement of US\$1,18 billion signed on 2 February 2007 by HPF, with the guarantee of Hellenic Petroleum SA and comprised of fixed term borrowings and revolving credit. On 18 October 2007 the loan facility amount increased to €1 billion and in April 2010 to €1.5 billion. As at 31 December 2012, the outstanding loan balance with HPF amounted to the equivalent of €276 million (US\$ 364 million). The facility was repaid on maturity date, (31 January 2013), by using own cash reserves and the proceeds of facilities, as detailed under 2a and 2b below.

2. Term Loans of €605 million (HPF €140 million and Hellenic Petroleum SA €465 million)

As part of the refinancing plan, two credit facilities with identical terms and conditions were concluded with a Group of Greek and international banks:

- A €465 million syndicated bond loan concluded by Hellenic Petroleum S.A. with the guarantee of Hellenic Petroleum Finance plc and a maturity of three years with gradual amortisation. The outstanding balance of the bond loan at 30 September 2013 was €449 million.

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-
- b) A €140 million syndicated credit facility concluded by Hellenic Petroleum Finance plc with the guarantee of Hellenic Petroleum S.A. and a maturity of three years with gradual amortization.

3. Bond Loan of €400 million

In April 2012, Hellenic Petroleum S.A. concluded a €400 million syndicated bond loan agreement maturing on 30 June 2013, with the aim to finance general corporate purposes. The facility was renewed at maturity for an additional year (until 30 June 2014) and has a six-month extension option. The total amount outstanding under the facility at 30 September 2013 was €224 million (31 December 2012: €225 million).

4. EIB Term Loans

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of €400 million (€200 million each). The purpose of the loans was to finance part of the investment programme relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of 12 years with amortization beginning in December 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee. This is normal practice for EIB lending particularly during the construction phase of large projects. As at 30 September 2013, the outstanding loan balance amounted to €400 million (31 December 2012: €400 million).

5. Bond Loan of €225 million

As part of its refinancing plans, Hellenic Petroleum S.A. concluded a one year bond loan facility with Greek relationship banks in December 2012. The facility was repaid before maturity in May 2013, out of the proceeds of the new Eurobond.

6. Eurobond

During the first half of 2013, HPF proceeded with the issuance of a Eurobond of €500 million with an annual coupon of 8% and a maturity of four years. The notes are redeemable at maturity (May 2017) and are listed in the Luxembourg Stock Exchange. Subsequently the Company concluded a €488 million syndicated bond loan agreement with HPF, which matures on the same date and the proceeds were used to prepay existing indebtedness of €225 million (see loan facility 5 above) and for general corporate purposes. As at 30 September 2013 the outstanding loan balance amounted to €488 million.

7. Bilateral lines

Loans with various banks are also utilised to cover the Company's on-going financing needs. As at 30 September 2013, the outstanding balance of such loans amounted to €905 million (31 December 2012: €824 million).

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20. RETIREMENT BENEFITS OBLIGATIONS

Due to the amendment of IAS 19 relating to the recognition and measurement of defined benefit pension liability and termination benefits the Company has restated total comprehensive income, total equity and retirement benefit obligations of prior years as follows:

	As at 30 September 2012
Other comprehensive income	
Total comprehensive income before the application of the amended IAS 19	12.791
Impact due to IAS 19 amendment	13.545
Income Tax adjustment	(3.522)
Total comprehensive income after the application of the amended IAS 19	22.814

	As at 31 December 2012	As at 1 January 2012
Total equity		
Total equity before the application of the amended IAS 19	1.907.222	1.916.825
Impact due to IAS 19 amendment	(202)	(18.262)
Deferred Tax adjustment	53	4.749
Total equity after the application of the amended IAS 19	1.907.073	1.903.312

	As at 31 December 2012
Retirement benefit obligations	
Retirement benefit obligations before the application of the amended IAS 19	80.922
Impact due to IAS 19 amendment	202
Retirement benefit obligations after the application of the amended IAS 19	81.124

21. FAIR VALUES OF DERIVATIVE FINANCIAL INSTRUMENTS

	30 September 2013		31 December 2012	
Derivatives designated as Cash Flow Hedges	Assets	Liabilities	Assets	Liabilities
	€	€	€	€
Commodity Swaps	7.197	7.275	840	47.055
Total Cash Flow hedges	7.197	7.275	840	47.055
Total	7.197	7.275	840	47.055
	30 September 2013		31 December 2012	
	Assets	Liabilities	Assets	Liabilities
Non-current portion				
Commodity swaps	-	-	-	-
Current portion				
Commodity swaps	7.197	7.275	840	47.055
Total	7.197	7.275	840	47.055

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Derivatives held for trading

In the context of managing risk resulting from the volatility in the inventory values of products and crude oil, the Company enters into derivative contracts. To the extent that these contracts are not designated as hedges, they are categorized as derivatives held-for-trading. The fair value of derivatives held-for-trading is recognized on the statement of financial position in "Trade and other receivables" and "Trade and other payables" if the maturity is less than 12 months and in "Loans, advances and other receivables" and "Other long term liabilities" if the maturity is more than 12 months. Changes in the fair value of these derivatives are charged to the Statement of comprehensive income either within "Other operating gains/(losses)" or "Cost of sales".

The instruments used for this risk management include commodity exchange traded contracts (ICE futures), full refinery margin forwards, product price forward contracts or options.

As part of managing operating and price risk, the Company engages in derivative transactions with 3rd parties with the intention of matching physical positions and trades or close proxies thereof and are therefore considered an integral part of "Cost of Sales". For the nine months ended 30 September 2013 the amounts attributable to such derivatives were €7.560 loss (30 September 2012: €14.931 gain) included in "Cost of Sales". "Cost of Sales" also includes losses of €5.495 (€4.066 loss, net of tax) for settlement of cash flow hedges related to the Elefsina Refinery Upgrade (30 September 2012: nil).

In certain cases it may not be possible to achieve a fully matched position, in which case the impact cannot be considered as a "Cost of Sales" component and is shown under "Other operating gains/(losses)". The result from such derivative positions for the nine months ended 30 September 2013 was €26.996 loss (30 September 2012: €22.298 loss).

Derivatives designated as cash flow hedges

The Company uses derivative financial instruments to manage certain exposures to fluctuations in commodity prices. In this framework, the Company has entered into a number of commodity price swaps which have been designated by the Company as cash flow hedges, have been evaluated and proven to be highly effective, and in this respect, any changes in their fair value are recorded within Equity. The fair value of the Commodity swaps at the end of the reporting period was recognised in "Long term derivatives", while changes in their fair value are recorded in reserves as long as the forecasted purchase of inventory is highly probable and the cash flow hedge is effective as defined in IAS 39.

When certain of the forecasted transactions cease to be highly probable, they are de-designated from cash flow hedges at which time amounts charged to reserves are transferred to the statement of comprehensive income within "Other operating gains/(losses)". As at 30 September 2013 amounts transferred to the statement of comprehensive income for de-designated hedges amounted to €19.977 loss, net of tax (30 September 2012: €17.838 loss, net of tax) which related to valuation of projected transactions for the Elefsina upgraded refinery.

Amounts transferred to the statement of comprehensive income relating to commodity price swaps for the Elefsina upgraded refinery that were settled during the period, amounted to €4.066 loss, net of tax (30 September 2012: nil) and are shown within "Cost of Sales", as explained above.

The remaining cash flow hedges are highly effective and the movement in the fair value of these derivatives, amounting to a gain of €7.276 net of tax (30 September 2012: €5.047 loss, net of tax), was transferred to the "Hedging Reserve" (see Note 18).

The maximum exposure to credit risk at the reporting date is the fair value of the derivative assets in the statement of financial position.

22. PROVISIONS AND OTHER LONG TERM LIABILITIES

	As at	
	30 September 2013	31 December 2012
Government grants	12.614	14.727
Litigation provisions	3.000	3.000
Other long term liabilities	528	521
Total	16.142	18.248

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Government grants

Government (Hellenic State) grants received in connection with investments in property, plant and equipment.

Other provisions

Amounts included in other provisions and long term liabilities relate to sundry operating items and risks arising from the Company's ordinary activities.

23. TRADE AND OTHER PAYABLES

	As at	
	30 September 2013	31 December 2012
Trade payables	1.611.394	1.751.006
Accrued Expenses & Deferred Income	75.530	30.316
Other payables	10.267	30.428
Total	1.697.191	1.811.750

Trade creditors as at 30 September 2013 and 31 December 2012 include overdue amounts in respect of crude oil imports from Iran which were received during the period between December 2011 and March 2012 as part of a long term contract with NIOC. Despite repeated attempts to settle the payment for these cargoes during the early part of 2012, through the international banking system, it was not possible to do so. This is due to the fact that payments to Iranian banks and state entities are not accepted for processing by the International banking system due to EU sanctions (Council Regulation (EU) No. 267/2012 of 23 March 2012). The Company has duly notified its supplier of this restriction on payments and the inability to accept further crude oil cargoes under the contract, which is due to the EU sanctions posing legal constraints outside of its control. As a result no deliveries of Iranian crude oil or payments have taken place post June 30th which was the EU imposed deadline.

Other payables include amounts in respect of payroll and other staff related costs, social security obligations and sundry taxes.

24. CASH GENERATED FROM OPERATIONS

		For the nine month period ended	
	Note	30 September 2013	30 September 2012
(Loss) / Profit before tax		(260.667)	155.423
Adjustments for:			
Depreciation and amortisation of property, plant and equipment and intangible assets	11,12	110.143	72.839
Amortisation of grants		(2.113)	(2.160)
Financial expenses / (income) - net	7	124.186	10.130
Provisions for expenses and valuation changes		24.299	560
Foreign exchange (gains) / losses	8	(2.925)	6.326
Dividend income		(17.122)	(15.818)
		(24.199)	227.300
Changes in working capital			
Decrease / (Increase) in inventories		93.627	(223.173)
(Increase) / Decrease in trade and other receivables		(365.644)	62.821
Decrease in trade and other payables		(144.856)	(105.404)
		(416.873)	(265.756)
Net cash used in from operating activities		(441.072)	(38.456)

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Provisions for expenses and valuation changes include impairment losses of €11 million relating to the write down of the Company's investment in Artenius Hellas S.A which started liquidation proceedings (see note 29).

25. RELATED PARTY TRANSACTIONS

Included in the condensed interim statement of comprehensive income are proceeds, costs and expenses, which arise from transactions between the company and related parties. Such transactions mainly comprise of sales and purchases of goods and services in the ordinary course of business.

Sales of goods and services	For the nine month period ended	
	30 September 2013	30 September 2012
Sales of goods		
Group Entities	2.344.459	3.016.125
Other related parties	435.036	434.509
Sales of services		
Group Entities	3.101	3.336
	2.782.596	3.453.970
Purchases of goods and services		
Purchases of goods		
Group Entities	1.036	6.326
Other related parties	373.646	384.987
Purchases of services		
Group Entities	39.227	34.671
	413.909	425.984
Charges for directors remuneration	For the nine month period ended	
	30 September 2013	30 September 2012
Charges for directors remuneration	824	841

Included in the statement of financial position are balances which derive from sales/purchases of goods and services in the ordinary course of business.

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Balances arising from sales / purchases of goods / services	As at	
	30 September 2013	31 December 2012
Receivables from related parties		
<u>Group Entities</u>		
- Receivables	532.128	268.119
<u>Other related parties</u>		
- Receivables	100.837	47.726
	632.965	315.845
Payables to related parties		
<u>Group Entities</u>		
- Payables	76.494	53.913
<u>Other related parties</u>		
- Payables	31.543	26.912
	108.037	80.825
Net balances from related parties	524.928	235.020

All transactions with related parties are effected under normal trading and commercial terms.

Group Entities include all companies consolidated under the full method of consolidation.

Other related parties include non-affiliated or Governmental organisations such as the Hellenic Armed Forces and the Public Power Corporation (Hellas). They are considered related parties due to the shareholding in the Company by the Hellenic State. Also included are Group companies consolidated with the equity method of consolidation.

Transactions and balances with related parties are in respect of the following:

- a) Hellenic Petroleum Group companies.
- b) Parties which are under common control with the Company due to the shareholding and control rights of the Hellenic State:
 - Public Power Corporation Hellas S.A.
 - Hellenic Armed Forces
- c) Financial institutions (including their subsidiaries) which are under common control with the Company due to the shareholding and control rights of the Hellenic State.
 - National Bank of Greece S.A.
 - Eurobank S.A (for part of the period – controlled by HFSF since June 2013)
- d) Joint ventures with other third parties relating to the exploration and production of hydrocarbons in Greece and abroad:
 - STPC Sea of Thrace (Greece, sea of Thrace)
 - Petroceltic International Plc – Kuwait Energy Company Ltd – Beach Energy Ltd (Egypt, Mesaha)
 - VEGAS Oil & Gas (Egypt, West Obayed)
 - Edison (Montenegro, Ulcinj)
 - Edison International SpA – Petroceltic International Plc (Patraikos Gulf and Ioannina area)
- e) Associates of the Hellenic Petroleum Group:
 - Athens Airport Fuel Pipeline Company S.A. (EAKAA)

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-
- Public Gas Corporation of Greece S.A. (DEPA)
 - Artenius S.A.
 - Elpedison B.V.
 - Spata Aviation Fuel Company S.A. (SAFCO)
 - HELPE Thraki
 - Biodiesel
 - Superlube S.A.
 - D.M.E.P. / OTSM

f) Enterprises in which substantial interest is owned by parties which hold significant participation in the share capital of the Company.

- Private Sea Marine Services (ex Lamda Shipyards)

26. COMMITMENTS

Capital expenditure contracted for as of 30 September 2013 amounts to €60 million (31 December 2012: €70 million).

27. CONTINGENCIES AND LITIGATION

The Company has contingent liabilities and litigation in respect of bank and other guarantees and other matters arising in the ordinary course of business. Provisions are set up by the Company against such matters whenever deemed necessary, in accordance with its accounting policies and included in other provisions (Note 22). These are as follows:

Business Issues

- (i) *Unresolved legal claims:* The Company is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business. Based on currently available information, management believes the outcome will not have a significant effect on the company's operating results or financial position, over and above provisions already reflected (Note 22).
- (ii) *Guarantees:* The Company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to subsidiaries and associates of the Group, the outstanding amount of which as at 30 September 2013 was the equivalent of €900 million (31 December 2012: €1.152 million). The Company has also issued letters of credit and guarantees in favour of third parties, including the procurement of crude oil which as at 30 September 2013 amounted to the equivalent of €35 million (31 December 2012: €12 million).

Taxation and Customs

- (iii) *Tax matters:* In June 2011 the tax audits for the financial years 2002 - 2005 of Hellenic Petroleum S.A. were finalized with disallowable expenses of €64 million in total for four years. The Company agreed to disallowable expenses of €32 million, resulting in €18 million of additional taxes and surcharges, all of which were included in Income Tax for the year ended 31 December 2011. The remaining €32 million of disallowable expenses assessed includes, amongst others, the assessment by a customs audit for alleged inventory "shortages" (see note iv below) despite the fact that their tax audit did not reveal such stock differences. The Company has appealed against this assessment on the ground that it has evidence to demonstrate the lack of merit and the inaccuracy of the calculations. The appeal was heard before the Administrative Appellate Court of Athens in January 2013. The decision rendered has sustained the appeal with respect to the issues of "shortages" and "loss from the production of BOPP film" (disallowable expenses of €28 million) and rejected the part of the appeal concerning the issue of "amortization of Mining Rights" (disallowable expenses of €4 million). The Company has appealed against the latter part of the above decision before the Supreme Administrative Court (Conseil d'Etat). Moreover the aforementioned tax audit also resulted in additional property taxes of a total amount of €2,2 million, against which the Company has appealed before the Administrative Courts. The hearing of the appeal has been, after postponements, set for April 2014. No provision has been made in the interim financial information as of 30 September 2013 with respect to the above, as the Company believes that both cases will be finally assessed in its favor.

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The Company has not undergone a tax audit for the financial year 2010. In addition temporary tax audits mainly for the return of VAT have been concluded up to December 2012, as described in Note 9. Management estimates that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognized in the interim financial information.

It is noted, that from 2011 onwards, under certain provisions, all Greek companies are subject to annual tax audit by their statutory auditors. The Company was audited for financial years 2011 and 2012, obtaining unqualified tax audit certificates.

- (iv) *Assessment of customs and fines:* In 2008, Customs authorities issued customs and fines assessments amounting at approximately €40 million for alleged “stock shortages” in the bonded warehouses of Aspropyrgos and Elefsina refineries for certain periods during 2001-2005. The report has been challenged by the Company as the alleged “stock shortages” relate to accounting reconciliation differences caused as a result of early problems during the implementation of the new customs authorities’ electronic- monitoring system (ICIS) in 2001, and not because of physical shortage of products. Both through the Company’s workings, as well as by the work performed by independent auditors, it is confirmed beyond any reasonable doubt that there are no stock shortages and the books of the Company are in complete agreement with official stock counts. Furthermore, all tax audits relating to the same periods come to the same conclusion that no stock deficits were identified. In relation with the above, the Company has duly filed contestations before the Administrative Court of First Instance of Piraeus, for which no dates of hearing have been assigned to date. Given that the management and the legal advisors position is that the case will have a positive outcome when the court hearings take place, no provisions are made for such liabilities.

However, contrary to a specific temporary court order, the Customs office withheld an amount of €54 million (full payment plus surcharges) from VAT that was due for refund to the Company, an action which has also been contested through the filing of two Contestations before the Administrative Courts of Athens and Piraeus, challenging the acts of the Tax Office and Customs Authority respectively. The former Contestation has been heard on 22 May 2013 and Decision No. 3833/2013 has been rendered by the Administrative Court of Athens, sustaining the Company’s opposition by ruling that the withholding effected by the Tax Office was done improperly and against the law.

The Company considers that the latter contestation will be sustained by the Piraeus Court in light of the pertinent substantial reasons including amongst others, the fact that that subsequent customs audits for the same installations have concluded that no stock shortages exist, as well as serious procedural arguments in the second case where Customs abused their authority to withhold refunds to the Company.

28. DIVIDENDS

A proposal to the AGM for € 0,45 per share as dividend for 2011 was approved by the Board of Directors on 23 February 2012 and the final approval was given by the shareholders at the AGM held on 28 June 2012.

The Board of Directors approved the proposal to the AGM for the distribution of a dividend out of 2012 results of €0,15 per share. The final approval was given by the shareholders at the AGM held on 27 June 2013. The dividend payable amounts to €45.845 and is shown within the condensed interim statement of changes in equity.

29. OTHER SIGNIFICANT EVENTS

a) Sale of DESFA

On the 16 February 2012, HELPE and the Hellenic Republic Asset Development Fund (HRADF) (jointly the “Sellers”) agreed to launch a joint sale process of their shareholding in DEPA Group aiming to sell in total 100% of the supply and trading activities and the shareholding of regional supply companies (DEPA SA and EPAs which are 51% subsidiaries of DEPA SA) and 66% of the high pressure transmission network (DESFA - 100% subsidiary of DEPA SA). This agreement was approved by HELPE’s EGM, dated on the 30 January 2012 and the decision specifically requires that any such transaction will be subject to the approval of a new EGM.

The sales process resulted in three non-binding offers received on 5 November 2012 and at the final stage, one binding offer for the purchase of 66% of DESFA shares by SOCAR (Azerbaijan’s Oil and Gas National Company). The offer which was improved following negotiations between the Sellers and the prospective

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buyer, is for €400 million for 66% of DESFA; i.e. €212,1 million for HELPE's 35% effective shareholding. Given that at present DESFA SA is a 100% subsidiary of DEPA, in order to complete the transaction, DESFA will be "unbundled" through a share distribution (treated as capital reduction of DEPA SA), to the two existing shareholders/sellers (i.e. HELPE 35% and HRADF 65%). Thus, once all approvals from the competent authorities are received, SOCAR will buy 35% directly from HELPE and 31% from HRADF.

On 2 August 2013 the Board of Directors of HELPE considered the offer for the sale of its 35% effective interest in DESFA as acceptable, and called for an Extraordinary General Meeting of the shareholders of the Company to approve the transaction. Prior to the Board of Director's meeting, the previous day, on 1 August 2013 the board of directors of HRADF had unanimously accepted the improved offer of SOCAR. The EGM of the shareholders of the Company held on 2 September 2013 approved the transaction.

The Group consolidates DEPA on an equity basis and the carrying value of the investment in the consolidated financial statements reflect HELPE's 35% share of the net asset value of the DEPA group which as at 30 September 2013 is €588 million. Furthermore the carrying value in HELPE SA financial statements for the DEPA group is €237 million. These amounts were assessed for impairment at 30 September 2013, based on the requirements of IAS 36 and no indication of impairment was identified at this point in time. However, the estimated impact from the "unbundling" process of DESFA, which is dependent upon signing the share purchasing agreement, may result in an estimated loss on disposal of c. €80 million.

Given that the transaction can only be completed upon receiving the approval of the relevant competent authorities, and given the timing of such approvals and the unbundling process that is still to be concluded, management considers it appropriate to maintain the policy of including DEPA Group as an associate at the date of this financial information

b) Impairment of investment in Artenius Hellas S.A.

On 8 March 2013 the shareholders of Artenius Hellas S.A., a 35% associate of the Company, approved the liquidation plan of the company's net assets. As a result the Company has written off its investment of €11 million in other operating expenses (see note 6).