# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED

# 31 MARCH 2013



# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

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# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

## I. Company Information

**Directors** Christos-Alexis Komninos – Chairman of the Board

John Costopoulos - Chief Executive Officer, Executive Member

Theodoros-Achilleas Vardas – Executive Member Dimokritos Amallos – Non executive Member Alexios Athanasopoulos – Non executive Member Georgios Kallimopoulos – Non executive Member Alexandros Katsiotis – Non executive Member Gerassimos Lachanas – Non executive Member Dimitrios Lalas – Non executive Member

Panagiotis Ofthalmides – Non executive Member Theodoros Pantalakis – Non executive Member Spyridon Pantelias – Non executive Member Ioannis Sergopoulos – Non executive Member

**Registered Office:** 8A Chimarras Str.

15125 Maroussi, Greece

**Registration number:** 2443/06/B/86/23

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

## II. Condensed Interim Consolidated Statement of Financial Position

	As at				
	Note	31 March 2013	<b>31 December 2012</b>		
ASSETS					
Non-current assets					
Property, plant and equipment	12	3.500.736	3.550.082		
Intangible assets	13	154.608	158.320		
Investments in associates and joint ventures		677.443	645.756		
Deferred income tax assets		27.299	20.437		
Available-for-sale financial assets		1.873	1.891		
Loans, advances and other receivables	14	114.218	115.055		
C		4.476.177	4.491.541		
Current assets Inventories	15	1 245 900	1 220 122		
Trade and other receivables	15 16	1.245.899 979.960	1.220.122 790.460		
Derivative financial instruments	22	10.284	790.460 840		
Cash and cash equivalents	17	411.087	901.061		
Cash and Cash equivalents		2.647.230	2.912.483		
		2,047,230	2,712,403		
Total assets		7.123.407	7.404.024		
EQUITY					
Share capital	18	1.020.081	1.020.081		
Reserves	19	549.283	527.298		
Retained Earnings	17	750.366	828.191		
Capital and reserves attributable to owners of the parent	-	2.319.730	2.375.570		
Non-controlling interests		114.701	121.484		
Total equity	_	2.434.431	2.497.054		
LIABILITIES					
Non-current liabilities					
Borrowings	20	917.301	383.274		
Deferred income tax liabilities		78.141	84.390		
Retirement benefit obligations	21	103.534	102.332		
Provisions and other long term liabilities	23	34.367	35.474		
C		1.133.343	605.470		
Current liabilities					
Trade and other payables	24	1.820.596	1.872.626		
Derivative financial instruments	22	29.292	47.055		
Current income tax liabilities		20.171	5.046		
Borrowings	20	1.683.903	2.375.097		
Dividends payable		1.671	1.676		
		3.555.633	4.301.500		
Total liabilities		4.688.976	4.906.970		
Total equity and liabilities		7.123.407	7.404.024		

The notes on pages 8 to 33 are an integral part of this condensed interim consolidated financial information.

Chief Executive Officer Chief Financial Officer Accounting Director

John Costopoulos Andreas Shiamishis Stefanos Papadimitriou

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

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# III. Condensed Interim Consolidated Statement of Comprehensive Income

	Note	For the three month 31 March 2013	period ended 31 March 2012
Sales		2.241.371	2.716.226
Cost of sales		(2.217.523)	(2.551.281)
Gross profit	_	23.848	164.945
Selling, distribution and administrative expenses	5	(99.935)	(98.571)
Exploration and development expenses		(784)	(223)
Other operating income / (expenses) - net	6	4.506	2.042
Operating profit	_	(72.365)	68.193
Finance (expenses) / income - net	7	(47.331)	(11.424)
Currency exchange gains / (losses)	8	(1.167)	18.322
Share of net result of associates and dividend income	9	31.687	19.890
Profit before income tax	_	(89.176)	94.981
Income tax (expense) / credit	10	6.484	(23.954)
Profit for the period		(82.692)	71.027
Other comprehensive income: Items that will not be reclassified to profit or loss:			
Actuarial gains/(losses) on defined benefit pension plans	21 _	<u>-</u>	3.884 3.884
Items that may be reclassified subsequently to profit or loss:		(17)	
Fair value gains/(losses) on available-for-sale financial assets Fair value gains / (losses) on cash flow hedges	19	(17) 9.286	213 31.001
Derecognition of gains/(losses) on hedges through comprehensive income	19	13.621	(21.898)
Currency translation differences on consolidation of subsidiaries	_	(995) 21.895	(1.149) 8.167
		21.895	8.16/
Other Comprehensive (loss)/income for the period, net of tax		21.895	12.051
Total comprehensive income for the period	_	(60.797)	83.078
Profit attributable to:		(77.925)	71 102
Owners of the parent Non-controlling interests		(77.825) (4.867)	71.102 (75)
Ton volutioning interests	_	(82.692)	71.027
Total comprehensive income attributable to:			
Owners of the parent		(55.840)	83.104
Non-controlling interests	_	(4.957) ( <b>60.797</b> )	(26) <b>83.078</b>
Basic and diluted earnings per share		, ,	
(expressed in Euro per share)	11	(0,25)	0,23

The notes on pages 8 to 33 are an integral part of this condensed interim consolidated financial information.

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

# IV. Condensed Interim Consolidated Statement of Changes in Equity

Raince at Jamany 2012         Result of Capital Paris (Capital Paris Paris)         Result of Earling (Sase)         Result of Earling (Sase)         Result of Earling (Sase)         2.84 (Sase)         Paris (Date Paris P		Attributable to owners of the Parent					Non-	
Pair value gains/(losses) on available-for-sale financial assets   19		Note		Reserves		Total	Controling	
Currency translation differences on consolidation of subsidaries   19	Balance at 1 January 2012		1.020.081	493.142	870.875	2.384.098	132.393	2.516.491
Chier comprehensive income   Comprehensive income   Comprehensive income for the period   Comprehensive in	Currency translation differences on consolidation of subsidaries Actuarial gains/(losses) on defined benefit pension plans	19 21	-	(1.101)	-	(1.101) 3.884	(48)	(1.149) 3.884
Profit for the period	Derecognition of gains/(losses) on hedges through comprehensive income	19	-	(21.898)	-	(21.898)	-	(21.898)
	Other comprehensive income		-	8.118	3.884	12.002	49	12.051
Pair value gains' (losses) on available-for-sale financial assets actuating of gains' (losses) on hedges through comprehensive income for the period   19   18   18   18   18   18   18   18	Profit for the period	-	-	-	71.102	71.102	(75)	71.027
Movement - 1 April 2012 to 31 December 2012           Fair value gains/(losses) on available-for-sale financial assets         19         C16         - C216         (57         (72)         (19)           Fair value gains/ (losses) on cash flow hedges         19         C27.850         - C27.850 <t< td=""><td>Total comprehensive income for the period</td><td>_</td><td>-</td><td>8.118</td><td>74.986</td><td>83.104</td><td>(26)</td><td>83.078</td></t<>	Total comprehensive income for the period	_	-	8.118	74.986	83.104	(26)	83.078
Fair value gains/(losses) on available-for-sale financial assets         19         (216)         - (216)         (97)         (19)           Currency translation differences on consolidation of subsidaries         19         53         - 53         53         (72)         (19)           Fair value gains/ (losses) on cash flow hedges         19         (27,850)         - (21,850)         - (21,850)         - (27,850)         - (21,850)         - (28,90)         - (28,90)	Balance at 31 March 2012	-	1.020.081	501.260	945.861	2.467.202	132.367	2.599.569
Currency translation differences on consolidation of subsidaries   19	Movement - 1 April 2012 to 31 December 2012							
Other comprehensive income         -         20.910         11.653         32.563         (169)         32.394           Profit for the period         -         -         -         13.089         13.089         (2.890)         10.199           Total comprehensive income for the period         -         20.910         24.742         45.652         (3.059)         42.593           Share based payments         -         252         -         252         -         252           Transfers to statutory and tax reserves         19         -         4.876         (4.876)         -         -         252           Participation of minority holding in share capital decrease of subsidiary Dividends to minority shareholders         -	Currency translation differences on consolidation of subsidaries Fair value gains / (losses) on cash flow hedges	19		53	-	53 (27.850)	(72)	(19) (27.850)
Profit for the period   Prof	Derecognition of gains/(losses) on hedges through comprehensive income	19	-	48.923	_	48.923	-	48.923
Total comprehensive income for the period   20,910   24,742   45,652   (3,059)   42,593	Other comprehensive income	_	-	20.910	11.653	32.563	(169)	32.394
Share based payments   19	Profit for the period	_	-	-	13.089	13.089	(2.890)	10.199
Participation of minority holding in share capital decrease of subsidiary Dividends to minority shareholders	Total comprehensive income for the period		-	20.910	24.742	45.652	(3.059)	42.593
Dividends to minority shareholders   29	• •	19	-		(4.876)	252	-	252
Movement - 1 January 2013 to 31 March 2013         Fair value gains/(losses) on available-for-sale financial assets       19       -       (9)       -       (9)       (8)       (17)         Currency translation differences on consolidation of subsidaries       19       -       (913)       -       (913)       (82)       (995)         Fair value gains / (losses) on cash flow hedges       19       -       9.286       -       -       13.621       <	Dividends to minority shareholders	29	-	-	(137.536)	-		(1.369)
Fair value gains/(losses) on available-for-sale financial assets 19 - (9) - (9) (8) (17) Currency translation differences on consolidation of subsidaries 19 - (913) - (913) (82) (995) Fair value gains / (losses) on cash flow hedges 19 - 9.286 - 9.286 - 9.286  Derecognition of gains/(losses) on hedges through comprehensive income 19 - 13.621 - 13.621 - 13.621  Other comprehensive income - 21.985 - 21.985 (90) 21.895  Profit for the period (77.825) (77.825) (4.867) (82.692)  Total comprehensive income for the period - 21.985 (77.825) (55.840) (4.957) (60.797)  Dividends to minority shareholders (1.826) (1.826)	Balance at 31 December 2012	_	1.020.081	527.298	828.191	2.375.570	121.484	2.497.054
Currency translation differences on consolidation of subsidaries         19         -         (913)         -         (913)         (82)         (995)           Fair value gains / (losses) on cash flow hedges         19         -         9.286         -	Movement - 1 January 2013 to 31 March 2013	_						
Other comprehensive income         -         21.985         -         21.985         (90)         21.895           Profit for the period         -         -         (77.825)         (77.825)         (4.867)         (82.692)           Total comprehensive income for the period         -         21.985         (77.825)         (55.840)         (4.957)         (60.797)           Dividends to minority shareholders         -         -         -         -         -         (1.826)         (1.826)	Currency translation differences on consolidation of subsidaries	19	-	(913)	- - -	(913)		(995)
Profit for the period         -         -         (77.825)         (77.825)         (4.867)         (82.692)           Total comprehensive income for the period         -         21.985         (77.825)         (55.840)         (4.957)         (60.797)           Dividends to minority shareholders         -         -         -         -         -         -         (1.826)         (1.826)	Derecognition of gains/(losses) on hedges through comprehensive income	19	-	13.621	-	13.621	-	13.621
Total comprehensive income for the period         -         21.985         (77.825)         (55.840)         (4.957)         (60.797)           Dividends to minority shareholders         -         -         -         -         (1.826)         (1.826)	Other comprehensive income		-	21.985	-	21.985	(90)	21.895
Dividends to minority shareholders   (1.826) (1.826)	Profit for the period	_	-	-	(77.825)	(77.825)	(4.867)	(82.692)
Balance at 31 March 2013 1.020.081 549.283 750.366 2.319.730 114.701 2.434.431	<u>.</u>	_	-	21.985	(77.825)	(55.840)		
	Balance at 31 March 2013	_	1.020.081	549.283	750.366	2.319.730	114.701	2.434.431

The notes on pages 8 to 33 are an integral part of this condensed interim consolidated financial information.

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# V. Condensed Interim Consolidated Statement of Cash Flows

	Note	For the three mont 31 March 2013	h period ended 31 March 2012
Cash flows from operating activities Cash generated from operations Income and other taxes paid	24	(276.227) (683)	(494.786) (1.603)
Net cash used in operating activities	_	(276.910)	(496.389)
Cash flows from investing activities Purchase of property, plant and equipment & intangible assets Proceeds from disposal of property, plant and equipment & intangible assets Interest received Investments in associates - net	12,13	(10.065) 1.395 1.623	(79.684) 311 3.758 (150)
Net cash used in investing activities	_	(7.047)	(75.765)
Cash flows from financing activities Interest paid Dividends paid to shareholders of the Company Dividends paid to non-controlling interests Proceeds from borrowings Repayments of borrowings		(45.109) (5) (1.826) 776.000 (933.167)	(15.267) - - 100.000 (64.700)
Net cash generated from financing activities	_	(204.107)	20.033
Net increase in cash & cash equivalents	-	(488.064)	(552.121)
Cash & cash equivalents at the beginning of the period	17	901.061	985.486
Exchange gains on cash & cash equivalents		(1.910)	(1.914)
Net increase in cash & cash equivalents	_	(488.064)	(552.121)
Cash & cash equivalents at end of the period	17 _	411.087	431.451

The notes on pages 8 to 33 are an integral part of this condensed interim consolidated financial information.

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## VI. Notes to the Condensed Interim Consolidated Financial Information

#### 1. GENERAL INFORMATION

Hellenic Petroleum S.A. and its subsidiaries ("Hellenic Petroleum" or "the Group") operate in the energy sector predominantly in Greece, South Eastern Europe and the East Mediterranean. The Group's activities include refining and marketing of oil products, the production and marketing of petrochemical products and exploration for hydrocarbons. The Group also provides engineering services. Through its investments in DEPA and Elpedison, the Group also operates in the sector of natural gas and in the production and trading of electricity power.

## 2. BASIS OF PREPARATION, ACCOUNTING POLICIES AND ESTIMATES

## **Basis of preparation**

The interim consolidated financial information of Hellenic Petroleum and its subsidiaries is prepared in accordance with International Accounting Standard 34 (IAS 34) – *Interim Financial Reporting*.

This interim consolidated financial information should be read in conjunction with the annual consolidated financial statements for the year ended 31 December 2012, which have been prepared in accordance with International Financial reporting Standards as adopted by the European Union. These can be found on the Group's website **www.helpe.gr**.

The condensed interim consolidated financial information of the Group for the three month period ended 31 March 2013 was authorised for issue by the Board of Directors on 30 May 2013.

#### Going concern

The interim financial information as of 31 March 2013 is prepared in accordance with IFRS and presents the financial position, results of operations and cash flows of the Group on a going concern basis. In making its going concern assessment, management has considered the following matters:

Greek Macros: During last year the Group faced exceptional challenges and increased cost of doing business (higher cost of funding, increased supply costs) as a result of the economic crisis in Greece and the political instability. This was more apparent during the pre-election period in the second quarter of the year and the last quarter prior to the release of the payment by the three party group comprising the European Commission (EC), the International Monetary Fund (IMF), and the European Central Bank (ECB). While the economic situation in Greece remains difficult perceived political and economic risk has notably improved in 2013 as the requirements and milestones of the country's lenders are met and funds are disbursed. Furthermore the ability of certain Greek corporates including Hellenic Petroleum to raise financing in the capital markets as well as the recapitalization of the Greek banking system which is currently in process are expected to gradually alleviate the liquidity conditions as well as the risk profile of the Greek economy.

Currency: In terms of currency, the Group's business is naturally hedged against the risk of having a different functional currency. All petroleum industry transactions are referenced to international benchmark quotes for crude oil and oil products in USD. All international purchases and sales of crude oil and products are done in USD and all sales into local markets are either in USD prices or converted to local currency for accounting and settlement reasons using the USD reference on the date of the transaction.

Refinancing: The Group has successfully refinanced borrowings of €0,9 billion, which matured in January 2013 with the repayment of the maturing facilities partly out of operating cash flows and available cash reserves and partly through new loans. The refinancing is detailed in Note 20 to the condensed interim consolidated financial information. Furthermore on 10 May 2013 Hellenic Petroleum closed a 4-year €500 million Eurobond issue that completes the refinancing process extending the Group's maturity profile and de-risking its liquidity and funding outlook.

Securing continuous crude oil supplies: Interim financial results were impacted by the coincidence of exceptional circumstances affecting the Group's trading and working capital credit capacity and consequently its

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cost of supply. These factors related to (a) the need to switch crude suppliers due to the sanctions on Iran, (b) the adverse economic conditions and risk aversion for Greece which led to very low trading limits extended by international traders, (c) the complete and sudden stop in 2012 of letter of credit lines for the supply of crude oil and oil products by International banks and (d) the tight liquidity position of the Group due to the completion of the Elefsina refinery upgrade.

Adjusting to these challenges, the Group changed its working capital supply chain and its commercial terms for the supply of crude and product as well as the sale of products internationally. This change took place successfully allowing uninterrupted operations and supply of the Greek market, albeit with an increase in the cost of supply. While the increased cost of supply continued to affect the Group in the first quarter of 2013 its effect was less intense as the reduction of the Greek risk and the operation of the Elefsina refinery led to a gradual normalization of the supply chain.

In conclusion, for the reasons explained above, the Group considers that: (a) the going concern basis of preparation of the accounts is appropriate, (b) all assets and liabilities of the Group are appropriately presented in accordance with the Group's accounting policies and (c) plans are in place to avoid material disruptions in the operations of the Group should these arise as a result of the current uncertain environment.

#### Accounting policies and the use of estimates

The accounting policies used in the preparation of the condensed interim consolidated financial information for the three month period ended 31 March 2013 are consistent with those applied for the preparation of the consolidated financial statements for the year ended 31 December 2012, except as described below. Where necessary, comparative figures have been reclassified to conform to changes in the presentation of the current year. Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

In preparing this condensed interim consolidated financial information, the significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those applied to the consolidated financial statements for the year ended 31 December 2012, with the exception of changes in estimates that are required in determining the provision for income taxes, and the change in IAS 19, which is fully disclosed in Note 21.

New standards, amendments to standards and interpretations: Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Group's evaluation of the effect of these new standards, amendments to standards and interpretations is set out below.

The following standards, amendments to standards and interpretations to existing standards may be applicable to the Group for periods on or after 1 January 2013:

- *IAS 1 (Amendment) "Presentation of Financial Statements"*. The amendment requires entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future. The Group has applied the changes from 1 January 2013.
- IAS 19 (Amendment) "Employee Benefits". This amendment makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits (eliminates the corridor approach) and to the disclosures for all employee benefits. The key changes relate mainly to recognition of actuarial gains and losses, recognition of past service cost / curtailment, measurement of pension expense, disclosure requirements, treatment of expenses and taxes relating to employee benefit plans and distinction between "short-term" and "other long-term" benefits. The Group has applied the changes from 1 January 2013, and has also changed the comparative figures for 2012.
- *IAS 12 (Amendment) "Income Taxes"*. The amendment to IAS 12 provides a practical approach for measuring deferred tax liabilities and deferred tax assets when investment property is measured using the fair value model in IAS 40 "Investment Property".

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- *IFRS 13 "Fair Value Measurement"*. IFRS 13 provides new guidance on fair value measurement and disclosure requirements. These requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. IFRS 13 provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. Disclosure requirements are enhanced and apply to all assets and liabilities measured at fair value, not just financial ones.
- *IFRS* 7 (*Amendment*) "*Financial Instruments: Disclosures*". The IASB has published this amendment to include information that will enable users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements, including rights of set-off associated with the entity's recognised financial assets and recognised financial liabilities, on the entity's financial position. This amendment is not expected to have an impact on the Group's financial statements.
- IFRIC 20 "Stripping costs in the production phase of a surface mine". This interpretation sets out the accounting for overburden waste removal (stripping) costs in the production phase of a mine. The interpretation may require mining entities to write off existing stripping assets to opening retained earnings if the assets cannot be attributed to an identifiable component of an ore body. IFRIC 20 applies only to stripping costs that are incurred in surface mining activity during the production phase of the mine, while it does not address underground mining activity or oil and natural gas activity. This interpretation is not expected to have an impact on the Group's financial statements.

## Amendments to standards that form part of the IASB's 2011 annual improvements project

The amendments set out below describe the key changes to IFRSs following the publication in May 2012 of the results of the IASB's annual improvements project.

- *IAS 1 "Presentation of financial statements"*. The amendment clarifies the disclosure requirements for comparative information when an entity provides a third balance sheet either (a) as required by IAS 8 "Accounting policies, changes in accounting estimates and errors" or (b) voluntarily. This amendment is not expected to have an impact on the Group's financial statements.
- *IAS 16 "Property, plant and equipment"*. The amendment clarifies that spare parts and servicing equipment are classified as property, plant and equipment rather than inventory when they meet the definition of property, plant and equipment, i.e. when they are used for more than one period.
- IAS 32 "Financial instruments: Presentation". The amendment clarifies that income tax related to distributions is recognised in the income statement and income tax related to the costs of equity transactions is recognised in equity, in accordance with IAS 12.
- *IAS 34*, 'Interim financial reporting'. The amendment clarifies the disclosure requirements for segment assets and liabilities in interim financial statements, in line with the requirements of IFRS 8 "Operating segments".

## Standards and Interpretations effective from periods beginning on or after 1 January 2014

- IFRS 9 "Financial Instruments" (effective for annual periods beginning on or after 1 January 2015). IFRS 9 is the first Phase of the Board's project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment and hedge accounting. The Group is currently investigating the impact of IFRS 9 on its financial statements. The Group cannot currently early adopt IFRS 9 as it has not been endorsed by the EU. Only once approved will the Group decide if IFRS 9 will be adopted prior to 1 January 2015.
- IAS 32 (Amendment) "Financial Instruments: Presentation" (effective for annual periods beginning on or after 1 January 2014). This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and liabilities on the statement of financial position.

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- Group of standards on consolidation and joint arrangements (effective for annual periods beginning on or after 1 January 2014). The IASB has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment). These standards are effective for annual periods beginning on or after 1 January 2014. Earlier application is permitted only if the entire "package" of five standards is adopted at the same time. The Group is in the process of assessing the impact of the new standards on its consolidated financial statements. The main provisions are as follows:
  - IFRS 10 "Consolidated Financial Statements". IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/ principal relationships.
  - IFRS 11 "Joint Arrangements". IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.
  - IFRS 12 "Disclosure of Interests in Other Entities". IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.
  - IAS 27 (Amendment) "Separate Financial Statements". This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 "Consolidated and Separate Financial Statements". The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 "Investments in Associates" and IAS 31 "Interests in Joint Ventures" regarding separate financial statements.
  - IAS 28 (Amendment) "Investments in Associates and Joint Ventures". IAS 28 "Investments in Associates and Joint Ventures" replaces IAS 28 "Investments in Associates". The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.
  - IFRS 10, IFRS 11 and IFRS 12 (Amendment) "Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance" The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.
  - IFRS 10, IFRS 12 and IAS 27 (Amendment) "Investment entities" The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many funds and similar entities that qualify as investment entities will be exempt from consolidating most of their subsidiaries, which will be accounted for at fair value through profit or loss, although controlled. The amendments to IFRS 12 introduce disclosures that an investment entity needs to make. These amendments have not yet been endorsed by the EU.

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

#### 3. FINANCIAL RISK MANAGEMENT

The Group's activities are primarily centred around its Downstream Oil & Gas assets; secondary or new activities relate to Petrochemicals, exploration of hydrocarbons and power generation and trading. As such, the Group is exposed to a variety of financial and commodity markets risks including foreign exchange and commodity price risk, credit risk, liquidity risk, cash flow risk and fair value interest-rate risk. In line with international best practices and within the context of local markets and legislative framework, the Group's overall risk management policies aim at reducing possible exposure to market volatility and / or mitigating its adverse effects on the financial position of the Group to the extent possible.

Details of the Group's risk management policies and assessment of the risks assumed in its business are disclosed in the notes to the annual consolidated financial statements for the year ended 31/12/2012. Given market developments since 2011, the Group has focused more on liquidity risk and cash flow management. Due to the material amounts of debt that became due in January 2013, the Group worked on an overall refinancing plan to ensure that the required amounts are available to ensure uninterrupted operations. This included inter alia the following:

- (a) A term loan of \$1,160 million which matured in January 2013, was refinanced by new committed credit facilities totaling €605 million. The balance of c. €300 million was repaid using existing Group cash reserves leading to a reduction of Group gross debt.
- (b) On 30 April 2013 the Group successfully priced the issue of a 4-year, €500 million Eurobond, with an annual fixed coupon of 8%. The notes, issued by Hellenic Petroleum Finance Plc, are unsecured and fully guaranteed by Hellenic Petroleum S.A. The settlement of the transaction took place on 10 May 2013 and the notes are listed in the Luxembourg Stock Exchange.
- (c) All short term committed or uncommitted facilities that matured in 2012 were renewed or replaced by similar credit lines most of them provided by Greek systemic banks.
- (d) A term loan of €350 million which matured in December 2012, was repaid through a new credit facility of €225 million and cash reserves available as at the repayment date.

Further details of the relevant loans and refinancing are provided in note 20, "Borrowings".

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

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#### 4. ANALYSIS BY INDUSTRY SEGMENT

All critical operating decisions are made by the Group's Executive Committee, which reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The committee considers the business from a number of measures which may vary depending on the nature and evolution of a business segment by taking into account the risk profile, cash flow, product and market considerations.

Information on the revenue and profit regarding the Group's operating segments is presented below:

For the three month period ended 31 March 2013	Refining	l Marketing	Exploration & Production	Petro- chemicals	Gas & Power	Other In	nter-Segment	Total
Sales Other operating income / (expense) - net	2.096.593 (5.177)	742.031 10.463	-	79.816 991	72 (78)	3.353 (2.343)	(680.494) 650	2.241.371 4.506
Operating profit / (loss) Currency exchange gains/ (losses)	( <b>76.991</b> ) (6.932)	( <b>4.072</b> ) (288)	(1.213)	10.054	(82)	( <b>61</b> ) 6.053	-	( <b>72.365</b> ) (1.167)
Profit before tax, share of net result of associates & finance costs Share of net result of associates and dividend income	( <b>83.923</b> ) 823	( <b>4.360</b> ) (18)	(1.213)	10.054	( <b>82</b> ) 30.882	5.992	-	( <b>73.532</b> ) 31.687
Profit after associates	(83.100)	(4.378)	(1.213)	10.054	30.800	5.992	-	(41.845)
Finance (expense)/income - net							_	(47.331)
Profit before income tax Income tax expense (Income)/Loss applicable to non-controlling interests							_	( <b>89.176</b> ) 6.484 4.867
Profit for the period attributable to the owners of the parent							_	(77.825)

Intersegment sales primarily relate to sales from the refining segment to the marketing segment.

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

For the three month period ended 31 March 2012	Refining	Marketing	Exploration & Production	Petro- chemicals	Gas & Power	Other 1	Inter-Segment	Total
Sales	2.686.858	1.003.259	-	90.759	-	4.062	(1.068.712)	2.716.226
Other operating income / (expense) - net	(2.529)	4.632	(82)	962	-	(941)	-	2.042
Operating profit / (loss)	71.317	(5.176)	(890)	4.073	(56)	(1.075)	-	68.193
Currency exchange gains/ (losses)	17.678	431	-	-	-	213	-	18.322
Profit before tax, share of net result of associates & finance costs Share of net result of associates and dividend income	<b>88.995</b> 2.281	( <b>4.745</b> ) (41)	(890)	<b>4.073</b> (538)	( <b>56</b> ) 18.188	(862)	-	<b>86.515</b> 19.890
Profit after associates	91.276	(4.786)	(890)	3.535	18.132	(862)	-	106.405
Finance (expense)/income - net							_	(11.424)
Profit before income tax								94.981
Income tax expense								(23.954)
(Income)/Loss applicable to non-controlling interests							<del>-</del>	75
Profit for the period attributable to the owners of the parent							_	71.102

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

## The segment assets and liabilities at 31 March 2013 are as follows:

			Exploration &	Petro-	Gas &			
	Refining	Marketing	Production	chemicals	Power	Other I	nter-Segment	Total
Total assets	5.453.219	1.354.646	12.133	225.111	669.676	529.122	(1.120.500)	7.123.407
Investments in associates	11.087	741	-	-	665.615	-	-	677.443
Total liabilities	3.511.328	824.875	8.085	96.777	1.469	150.102	96.340	4.688.976
Net assets	1.941.891	529.771	4.048	128.333	668.208	379.022	(1.216.842)	2.434.431
Capital expenditure (three month period then ended)	8.733	1.255	-	33	19	25	-	10.065
Depreciation & Amortisation (three month period then ended)	42.627	13.189	41	4.226	24	101	-	60.208

## The segment assets and liabilities at 31 December 2012 are as follows:

		E	Exploration &	Petro-	Gas &			
	Refining	Marketing	Production	chemicals	Power	Other 1	nter-Segment	Total
Total assets	5.341.011	1.443.774	12.559	245.059	640.844	1.234.260	(1.513.484)	7.404.024
Investments in associates	9.736	759	-	(451)	635.712	-	-	645.756
Total liabilities	3.310.513	853.595	7.613	118.135	2.383	899.389	(284.658)	4.906.970
Net assets	2.030.499	590.179	4.946	126.923	638.462	334.871	(1.228.826)	2.497.054
Capital expenditure (full year)	493.876	20.655	-	712	2.838	14	-	518.095
Depreciation & Amortisation (full year)	101.138	58.652	932	17.384	54	420	-	178.580

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

## 5. SELLING, DISTRIBUTION AND ADMINISTRATIVE EXPENSES

	For the three month period ended			
	31 March 2013	31 March 2012		
Selling and distribution expenses	70.044	68.928		
Administrative expenses	29.891	29.643		
	99.935	98.571		

#### 6. OTHER OPERATING INCOME / (EXPENSES) – NET

Other operating income / (expenses) – net include amongst other items income or expenses which do not relate to the trading activities of the Group. Included in Other operating income / (expenses) in the interim financial information for the three month period ended 31 March 2013 are  $\epsilon$ 9 million that relate to an indemnity payable by BP Greece Limited to the Group. This indemnity is to compensate for additional income tax liabilities of Hellenic Fuels S.A. relating to periods prior to its acquisition by the Group that were imposed following the completion of a tax audit in 2013. Also included in Other operating income/(expenses) are gains / (losses) from derivative positions (see note 22).

#### 7. FINANCE (EXPENSES)/INCOME – NET

	For the three month period ended			
	31 March 2013	31 March 2012		
Interest income	1.623	3.758		
Interest expense and similar charges	(45.109)	(11.286)		
Accrued Interest	(3.845)	(3.896)		
Finance (expenses)/income -net	(47.331)	(11.424)		

Interest expense is significantly higher in the 1<sup>st</sup> quarter of 2013, mainly because of construction period interest capitalisations which applied in 2012 and do not apply in 2013 as the Elefsina upgrade project has been completed.

## 8. CURRENCY EXCHANGE GAINS / (LOSSES)

Foreign currency exchange losses of €1 million during the 1<sup>st</sup> quarter of 2013 are driven by marked-to-market losses on US\$ denominated liabilities, due to the weakening of the Euro against the US\$ as of 31 March 2013, compared to the beginning of the year.

## 9. SHARE OF NET RESULT OF ASSOCIATES AND DIVIDEND INCOME

The amounts represent the net result from associated companies accounted for on an equity basis as well as dividend income from investments which are not consolidated.

	For the three month period ended		
	31 March 2013	31 March 2012	
Public Natural Gas Corporation of Greece (DEPA)	30.974	18.063	
Other associates and dividend income	713	1.827	
Total	31.687	19.890	

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

An alternative analysis of DEPA Group's key results is presented below:

	For the three me	onth period ended
	31 March 2013	31 March 2012
	(Unaudited Proforma)	(Unaudited Proforma)
EBITDA	70.660	77.859
Income before Tax	58.140	65.234
Income Tax	3.065	(13.626)
Net income	61.205	51.608
Income accounted in Helpe Group	30.974	18.063

Income accounted in Helpe Group from DEPA for the period ended 31 March 2013 is positively affected by an additional €9,5 million as a result of prior year income relating mainly to supply contract retroactive rebates.

#### **Privatisation process for DEPA**

As part of the Greek government privatisation process, the Group participates with the Hellenic Republic Asset Development Fund (HRADF) in a joint sales process for their respective shareholding in DEPA Group. This decision was approved by a Hellenic Petroleum SA Extraordinary General Meeting (EGM) which was held on 31 January 2012. The final decision to sell will be subject to an EGM to be held in the future once final binding bids are available.

Following this agreement, the process for the sale of DEPA was launched, and on 5 November 2012 five non-binding offers were received. The BoD of HRDAF approved and sent the process letter for the binding offers stage to all five bidders who qualified for second round; Virtual Due Diligence room opened on 6 February 2013 and final round bidding process is expected to be completed in June 2013.

Based on the above, and until a final decision to sell is approved by shareholders, the Group presents its investment in DEPA as an Investment In Associated companies and consolidates its financial position and results on an equity basis. As at 31 March 2013 DEPA Group's carrying value in the Group's accounts is €582 million (31 December 2012: €551 million).

#### 10. INCOME TAXES

The basic tax rate used for Hellenic Petroleum S.A. was 26% for the period ending 31 March 2013 (31 March 2012: 20%). No provision for special contribution has been included in the results for the three month period to 31 March 2013, as a relevant tax law has not yet been enacted. The resulting impact on deferred tax charge from the change in tax rate for the period ended 31 March 2013 is approximately  $\in$ 11 million.

Since the year ended 31 December 2011, all Greek companies have to be audited on an annual basis by their statutory auditor in respect of compliance with tax law, correct submission of tax returns and identification of any unrecorded tax liabilities in the accounts. This audit leads to the issuance of a Tax Certificate which under certain conditions, substitutes the full tax audit by the tax authorities and allows the Group to treat its tax position as fully compliant and final. All of the Group's Greek subsidiaries falling under this law have undergone this tax audit for the year ended 31 December 2012 and the auditors have issued an unqualified Tax Certificate.

The parent Company has not undergone a full tax audit for the financial year ended 31 December 2010.

In February 2013 the tax audits for the financial years 2006 to 2009 of Hellenic Petroleum S.A. were finalized, the outcome of which resulted in disallowable expenses of €29 million, against which €14,5 million approximately of

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

additional taxes and surcharges were assessed. Moreover the aforementioned tax audits also resulted in additional property taxes of a total amount of €4 million. The Company intends to accept only a part of the assessed amounts and for that adequate provisions already exist in the accounts. Amounts which are not accepted will be challenged through legal channels.

A full tax audit was also completed for Hellenic Fuels S.A. for the years 2005-2009 (years prior to the acquisition of Hellenic Fuels S.A. by the Group from BP Greece Ltd) which resulted in total additional taxes of €31 million which were accepted. Payments of the relevant instalments have already began. The whole of this amount will be covered by BP Greece Ltd in accordance with the indemnification provisions of the relevant Sales and Purchase Agreement so there is no net impact for the Group.

A full tax audit was also completed for EKO Kalypso for the years 2005-2009 with no major findings.

Furthermore provisional VAT audits have been completed for:

- Hellenic Petroleum S.A. for the period up to and including October 2012,
- EKO S.A. for the years 2008-2011.

In total, amounts of €260 million were audited and confirmed, which were netted off with each Company's tax liabilities.

Management believes that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the condensed interim consolidated financial information for the period ended 31 March 2013.

#### 11. EARNINGS PER SHARE

There are no diluted earnings per ordinary share. Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the period.

	For the three month period ended				
	31 March 2013	31 March 2012			
Earnings per share attributable to the Company Shareholders (expressed in Euro per share):	(0,25)	0,23			
Net income attributable to ordinary shares (Euro in thousands)	(77.825)	71.102			
Average number of ordinary shares outstanding	305.635.185	305.635.185			

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

## 12. PROPERTY, PLANT AND EQUIPMENT

	Land	Buildings	Plant & Machinery	Motor vehicles	Furniture and fixtures	Assets Under Con- struction	Total
Cost							
As at 1 January 2012	290.253	579.804	2.430.937	82.556	136.090	1.633.065	5.152.705
Additions	1.942	330	882	29	389	75.988	79.560
Capitalised projects	-	1.939	20.628	464	85	(23.116)	-
Disposals	-	(42)	(102)	(152)	(123)	(90)	(509)
Currency translation effects	(1.459)	(2.251)	(522)	(1)	(8)	(98)	(4.339)
Transfers and other movements	(13)	10	(99)	(14)	(81)	(209)	(406)
As at 31 March 2012	290.723	579.790	2.451.724	82.882	136.352	1.685.540	5.227.011
Accumulated Depreciation							
As at 1 January 2012	-	301.029	1.497.533	41.643	108.404	-	1.948.609
Charge for the period	-	5.399	25.994	1.209	2.522	-	35.124
Disposals	-	(2)	(36)	(143)	(38)	-	(219)
Currency translation effects	-	(468)	(384)	(1)	(6)	-	(859)
Transfers and other movements	-	109	(150)	(14)	(62)	-	(117)
As at 31 March 2012	-	306.067	1.522.957	42.694	110.820	-	1.982.538
Net Book Value at 31 March 2012	290.723	273.723	928.767	40.188	25.532	1.685.540	3.244.473
Cost							
As at 1 April 2012	290.723	579.790	2.451.724	82.882	136.352	1.685.540	5.227.011
Additions	38	1.954	6.831	830	3.331	423.832	436.816
Capitalised projects	177	270.035	1.674.715	4.174		(1.949.717)	430.010
Disposals	(451)	(1.001)	(7.103)	(539)	(749)	(972)	(10.815)
Currency translation effects	(451)	(667)	(113)	(337)	4	(32)	(1.258)
Transfers and other movements	(1.644)	(2.299)	(578)	(28)	(163)	(2.333)	(7.045)
As at 31 December 2012	288.391	847.812	4.125.476	87.321	139.391	156.318	5.644.709
Accumulated Depreciation							
As at 1 April 2012	-	306.067	1.522.957	42.694	110.820	-	1.982.538
Charge for the period	-	19.613	90.061	3.841	7.486	_	121.001
Disposals	-	(513)	(5.858)	(486)	(811)	_	(7.668)
Currency translation effects	-	(110)	(72)	í	(11)	_	(192)
Transfers and other movements	_	(752)	(176)	(34)	(90)	_	(1.052)
As at 31 December 2012	-	324.305	1.606.912	46.016	117.394	-	2.094.627
Net Book Value at 31 December 2012	288.391	523.507	2.518.564	41.305	21.997	156.318	3.550.082
•							
Cost As at 1 January 2013	288.391	847.812	4.125.476	87.321	139,391	156.318	5.644.709
Additions	10	121	779	27	380	8.486	9.803
Capitalised projects	-	2.047		(1)	710	(6.699)	7.005
Disposals	(222)	(2.346)	(1.942)	(1)	(271)	(0.077)	(4.781)
Currency translation effects	341	427	(81)	(2)	(11)	22	696
Transfers and other movements	124	205	249		(54)	(3.828)	(3.304)
As at 31 March 2013	288.644	848.266	4.128.424	87.345	140.145	154.299	5.647.123
Accumulated Depreciation							
As at 1 January 2013	-	324.305	1.606.912	46.016	117.394	=	2.094.627
Charge for the period	-	8.120	44.628	1.252	2.136	-	56.136
Disposals	-	(1.686)	(1.855)	1.232	(269)	-	(3.810)
Currency translation effects	-	(1.000)	(33)	(1)	(12)	-	(3.810)
Transfers and other movements	-	(4)	(488)	(1)	(57)	-	(549)
As at 31 March 2013	-	330.764	1.649.164	47.267	119.192		2.146.387
_							
Net Book Value at 31 March 2013	288.644	517.502	2.479.260	40.078	20.953	154.299	3.500.736

<sup>(</sup>a) Capitalised projects of 2012 mainly include amounts relating to the cost of the upgraded Elefsina refinery, moved from commissioning to commercial operation in December 2012.

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(All amounts in Euro thousands unless otherwise stated)

(b) 'Transfers and other movements' in assets under construction mainly relate to the transfer of spare parts for the upgraded Elefsina units from fixed assets to inventories, in line with the Group's policies.

## 13. INTANGIBLE ASSETS

		Retail Service Station Usage	-	Licences &		
	Goodwill	Rights	software	Rights	Other	Total
Cost As at 1 January 2012	138.983	49.679	79.182	32.536	80.020	380.400
Additions	130.703	<b>4</b> 2.072	75.162	<b>32.330</b> 49	-	124
Currency translation effects and other movements	_	(7)	102	-	(342)	(247)
As at 31 March 2012	138.983	49.672	79.359	32.585	79.678	380.277
Accumulated Amortisation						
As at 1 January 2012	71.829	15.114	69.369	19.036	27.177	202.525
Charge for the period	-	1.029	603	395	2.825	4.852
Currency translation effects and other movements	-	-	(10)	-	(9)	(19)
As at 31 March 2012	71.829	16.143	69.962	19.431	29.993	207.358
Net Book Value at 31 March 2012	67.154	33.529	9.397	13.154	49.685	172.919
Cost	120.002	40 (50	<b>5</b> 0.250	22 505	<b>5</b> 0 <b>6</b> 50	200 255
As at 1 April 2012	138.983	49.672	79.359		79.678	380.277
Additions Disposals	500	9 (2.207)	872 (52)	38	176	1.595 (2.259)
Currency translation effects and other movements	(112)	(2.207)	2.270	-	6	2.171
As at 31 December 2012	139.371	47.481	82.449	32.623	79.860	381.784
Accumulated Amortisation						
As at 1 April 2012	71.829	16.143	69.962	19.431	29.993	207.358
Charge for the period		3.640	4.237		8.538	17.603
Disposals	_	(1.489)	(2)	-	-	(1.491)
Currency translation effects and other movements	_	-	(3)	_	(3)	(6)
As at 31 December 2012	71.829	18.294	74.194	20.619	38.528	223.464
Net Book Value at 31 December 2012	67.542	29.187	8.255	12.004	41.332	158.320
Net Dook value at 31 December 2012	07.542	27.107	0.233	12.007	71.332	130.320
Cost	120.251	45.401	02.440	22 (22	70.070	201 704
As at 1 January 2013 Additions	139.371	47.481	<b>82.449</b> 258	32.623	<b>79.860</b> 4	<b>381.784</b> 262
Disposals	(30)	(236)	236	<u>-</u>	+	(266)
Currency translation effects and other movements	(30)	(230)	243	21	105	369
As at 31 March 2013	139.341	47.245	82.950	32.644	79.969	382.149
A						
Accumulated Amortisation As at 1 January 2013	71.829	18,294	74.194	20.619	38.528	223.464
Charge for the period	71.029	934	709		2.025	4.072
Currency translation effects and other movements	_	-	3		2.023	4.072
As at 31 March 2013	71.829	19.228	74.906		40.555	227.541
Net Book Value at 31 March 2013	67.512	28.017	8.044	11.621	39.414	154.608

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

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#### 14. LOANS ADVANCES AND OTHER RECEIVABLES

	As	at
	31 March 2013	<b>31 December 2012</b>
Loans and advances	42.337	42.954
Other long term assets	71.881	72.101
Total	114.218	115.055
15. INVENTORIES		
	As	at
	31 March 2013	<b>31 December 2012</b>
Crude oil	353.002	349.802
Refined products and semi-finished products	784.325	757.803
Petrochemicals	25.372	31.799
Consumable materials and other spare parts	83.200	80.718
Total	1.245.899	1,220.122

An amount of €21 million for write-down of inventories (stock devaluation) is included in cost of sales for the three month period ended 31 March 2013 (three months to 31 March 2012: €2 million).

Hellenic Petroleum SA keeps crude oil and refined products stocks in excess of its normal operating stock levels in order to fulfil the EU requirement for compulsory Stock obligations (90 days stock directive), as legislated by Greek Law 3054/2002. At the end of 2011, the Group participated in a structure commonly used in other European markets whereby part of the stock obligations are delegated to other companies most commonly established as dedicated finance vehicles. Under this structure, Hellenic Petroleum SA has delegated part of this obligation to OTSM SA reducing its stock holding by approximately 300.000 MT. The Group retains an interest of 48% in OTSM SA, which is classified in Investments in Associates.

## 16. TRADE AND OTHER RECEIVABLES

	As a	at
	31 March 2013	<b>31 December 2012</b>
Trade receivables	856.470	670.765
- Less: Provision for impairment of receivables	(164.716)	(162.374)
Trade receivables net	691.754	508.391
Other receivables	291.163	281.772
- Less: Provision for impairment of receivables	(28.357)	(28.230)
Other receivables net	262.806	253.542
Deferred charges and prepayments	25.400	28.527
Total	979.960	790.460

As part of its working capital management the Group utilises factoring facilities to accelerate the collection of cash from its customers in Greece. Non-recourse factoring, is excluded from balances shown above.

Other receivables include balances in respect of VAT, income tax prepayment, advances to suppliers and advances to personnel.

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Other receivables also include a balance of €54m (31 December 2012: €54m) of VAT approved refunds which has been withheld by the customs office in respect of a dispute about stock shortages (see note 28). Against this action the Group has filed a specific legal objection and claim and expects to fully recover this amount following the conclusion of the relevant legal proceedings.

## 17. CASH AND CASH EQUIVALENTS

	As at				
	31 March 2013	<b>31 December 2012</b>			
Cash at Bank and in Hand	209.663	679.519			
Short term bank deposits	1.424	21.542			
Cash and Cash Equivalents	211.087	701.061			
Restricted Cash	200.000	200.000			
Total Cash, Cash Equivalents and Restricted Cash	411.087	901.061			

Cash balances as at 31 December 2012, were at the level of €679,5 million in order to partly accommodate the refinancing requirements for the US\$ 1.160 million loan of Hellenic Petroleum Finance plc which matured on 31 January 2013.

Restricted cash pertained to a cash collateral arrangement to secure a  $\in$ 200 million loan between the Company and Bank of Cyprus which was put in place in October 2012 following the downgrade of the credit rating of Bank of Cyprus, in relation to the Company's  $\in$ 200 million Facility Agreement with the European Investment Bank for which Bank of Cyprus has provided a guarantee maturing on 15 June 2013 (Note 20).

The effect of the loan and the deposit is a grossing up of the balance sheet but with no effect to the Net Debt position of the Group.

## 18. SHARE CAPITAL

	Number of			
	Shares			
	(authorised	Share	Share	
	and issued)	Capital	premium	Total
As at 1 January 2012 & 31 December 2012	305.635.185	666.285	353.796	1.020.081
As at 31 March 2013	305.635.185	666.285	353.796	1.020.081

All ordinary shares were authorised, issued and fully paid. The nominal value of each ordinary share is €2,18 (31 December 2012: €2,18).

Share options

During the Annual General Meeting (AGM) of Hellenic Petroleum S.A. held on 25 May 2005, a share option scheme was approved, based on years 2005 – 2007, with the intention to link the number of share options granted to employees with the results and performance of the Company and its management. The AGM of Hellenic Petroleum S.A of 31 May 2006 has approved and granted stock options for the year 2005 of 272.100 shares. The AGM of 17 May 2007 has approved and granted stock options for the year 2006 of 408.015 shares. The AGM of 14 May 2008 has approved and granted stock options for the year 2007 of 385.236 shares and extended the scheme for an additional base year, namely 2008. The AGM of 3 June 2009 has approved and granted stock options for the year 2008 of 1.704.716 shares and extended the scheme for 2009. The vesting period is 1 November to 5 December of the years 2008 – 2012, 2009 – 2013, 2010 – 2014 and 2011 – 2015 for each of the base years 2005, 2006, 2007 and 2008 respectively.

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Following the Board Decision of 27 April 2010, the AGM of Hellenic Petroleum held on 2 June 2010 approved the non – granting of any stock options for the year 2009, as a result of the adverse macroeconomic environment and extended the scheme for an additional base year, 2010, for which the vesting period will commence in 2012. Similarly the AGM of Hellenic Petroleum held on 29 June 2011 validated the Board Decision of 7 June 2011 and approved the non – granting of any stock options for the year 2010 and extended the scheme for an additional base year, namely 2011, for which the vesting period will commence in 2012. The total number of stock options approved during the original AGM of 25 May 2005 has not been altered by the subsequent extensions to the scheme.

The Annual General Meeting of Hellenic Petroleum S.A. of 28 June 2012 approved the completion of the scheme and granted the remaining stock options for 1.479.933 shares for the year 2011. The vesting period is 1 November to 5 December of the years 2014 - 2018.

Since the vesting period is 1 November to 5 December of each respective year, no stock options were exercised during the three month period ended 31 March 2013, or the comparative period of the previous year. Moreover, no stock options have been exercised to date, due to the negative relationship between the exercise price and the share market price during the respective vesting periods. Stock based compensation expense was immaterial for the three month periods ended 31 March 2013 and 2012.

#### 19. RESERVES

			S	Share-based			
	Statutory reserve	Special reserves	Hedging reserve	payment reserve	Tax reserves	Other Reserves	Total
Balance at 1 January 2012	113.792	98.420	(67.150)	3.637	351.322	(6.879)	493.142
Cash Flow hedges (Note 22)							
<ul> <li>Fair value gains / (losses) on cash flow hedges</li> <li>Derecognition of gains/(losses) on hedges through</li> </ul>	-	-	3.151	-	-	-	3.151
comprehensive income	-	-	27.025	-	_	-	27.025
Share-based payments	-	-	-	252	-	-	252
Transfer to statutory reserves	4.876	-	-	-	-	-	4.876
Fair value gains on available-for-sale financial assets	-	-	-	-	-	(100)	(100)
Translation exchange differences		-	-	-	-	(1.048)	(1.048)
Balance at 31 December 2012 and 1 January 2013	118.668	98.420	(36.974)	3.889	351.322	(8.027)	527.298
Cash Flow hedges (Note 22)							
- Fair value gains / (losses) on cash flow hedges - Derecognition of gains/(losses) on hedges through	-	-	9.286	-	-	-	9.286
comprehensive income	-	_	13.621	-	_	_	13.621
Fair value gains on available-for-sale financial assets	-	-	-	-	-	(9)	(9)
Translation exchange differences		-	-	-	-	(913)	(913)
As at 31 March 2013	118.668	98.420	(14.067)	3.889	351.322	(8.949)	549.283

#### Statutory reserves

Under Greek law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of outstanding share capital. This reserve cannot be distributed during the existence of the corporation, but can be used to offset accumulated losses.

#### Special reserves

Special reserves primarily relate to reserves arising from tax revaluations of assets which have been included in the holding company accounts in accordance with the relevant legislation in prior years.

## Tax-free reserves

Tax-free reserves include:

(i) Tax reserves are retained earnings which have not been taxed with the prevailing corporate income tax rate as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital. Distributions to shareholders and conversions to share capital are not normally anticipated to be made through these reserves.

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(ii) Partially taxed reserves are retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital.

## 20. BORROWINGS

	As at				
	31 March 2013	<b>31 December 2012</b>			
Non-current borrowings					
Bank borrowings	911.942	377.778			
Finance leases	5.359	5.496			
Total non-current borrowings	917.301	383.274			
Current borrowings					
Short term bank borrowings	1.626.842	2.352.051			
Current portion of long-term bank borrowings	56.532	22.529			
Finance leases - current portion	529	517			
Total current borrowings	1.683.903	2.375.097			
Total borrowings	2.601.204	2.758.371			

Gross borrowings of the Group by maturity as at 31 March 2013 and December 2012 are summarised on the table below (amounts in € million):

			Balance as at	Balance as at
	Company	Maturity	31 March 2013	31 December 2012
1. Syndicated Loan \$1.180 million (drawn partly in US\$ and partly in Euro)	HPF plc	Jan 2013	-	884
2. Bond loan €400 million	HP SA	Jun 2013	225	225
3. Bond loan €225 million	HP SA	Dec 2013	223	222
4. European Investment Bank ("EIB")Term loan	HP SA	Jun 2022	400	400
<ol><li>Syndicated bond loan €140 million</li></ol>	HPF plc	Jan 2016	134	-
<ol><li>Syndicated bond loan €465 million</li></ol>	HP SA	Jan 2016	447	-
7. Bilateral lines	Various	Various	1.166	1.021
8. Finance leases	Various	Various	6	6
Total	•		2.601	2.758

The Group manages its treasury functions in a centralised manner with coordination and control of all subsidiaries' funding and cash management activities by a central Treasury. To this extent, Hellenic Petroleum Finance plc (HPF) was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

On 18 April 2006 HPF concluded a  $\epsilon$ 300 million syndicated 364-day multi-currency revolving credit facility agreement with the guarantee of the Parent Company. During the last years, the facility had been increased to  $\epsilon$ 400 million and renewed until 10 April 2012. On 10 April 2012 HPF repaid this facility and a bond loan facility of an equal amount was concluded with the Parent Company with maturity as at 30<sup>th</sup> June 2013. The Euro equivalent of the total amount outstanding under the facility at 31 March 2013 was  $\epsilon$ 225 million (31 December 2012:  $\epsilon$ 225 million).

On 2 February 2007 HPF signed a syndicated credit facility agreement of US\$ 1,18 billion with a maturity of five years and extension options exercisable prior to the first and the second anniversary of the facility. A total of fifteen Greek and international financial institutions participated in the facility. The facility was guaranteed by the Parent Company and comprised of fixed term borrowings and revolving credit. In 2007 the Company exercised the first extension option of the facility to mature on 31 January 2013 to which all participating financial institutions consented, except for one bank whose participation amounted to US\$ 20 million hence reducing the facility to US\$ 1,16 billion. The facility could be drawn partly in US\$ and partly in EURO. The facility was repaid on its' maturity date, 31 January 2013 (the Euro equivalent of the total amount outstanding under the facility at 31 December 2012 was €884 million of which short term revolving loans amounted to €508 million whilst the US\$ component of the facility as at 31 December 2012 was €540 million), by using own generated funds and the proceeds of the following facilities, that were arranged by a group of Greek and International banks acting as Coordinators and Mandated Lead Arrangers:

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- (a) A €465 million syndicated bond loan concluded by Hellenic Petroleum S.A. with the guarantee of Hellenic Petroleum Finance plc and a maturity of three years with gradual amortisation. The outstanding balance of the bond loan at 31 March 2013 was €447 million.
- (b) A €140 million syndicated credit facility concluded by Hellenic Petroleum Finance plc with the guarantee of Hellenic Petroleum S.A. and a maturity of three years with gradual amortization. The outstanding balance of the credit facility at 31 March 2013 was €134 million.

The total balance of HPF's bank borrowings as at 31 March 2013 amounted to the equivalent of  $\in 0,13$  billion (31 December 2012:  $\in 0,9$  billion). The proceeds of the aforementioned facilities have been used to provide loans to other Group companies.

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of  $\in$ 400 million ( $\in$ 200 million each). The purpose of the loans was to finance part of the investment programme relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of 12 years with amortization beginning in June 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee, a practice which is normal for EIB lending particularly during the construction phase of large projects. As at 31 March 2013, the outstanding loan balance amounted to  $\in$ 400 million (31 December 2012:  $\in$ 400 million).

The Group companies also have loans with various banks to cover predominantly their working capital financing needs. As at 31 March 2013, the outstanding balance of such loans amounted to approximately  $\in$ 1,2 billion (31 December 2012: approximately  $\in$ 1 billion). Out of these approximately  $\in$ 1,0 billion relate to short-term loans of the parent company Hellenic Petroleum S.A.

On 30 April 2013 the Group successfully priced the issue of a 4-year, €500 million Eurobond, with an annual fixed coupon of 8%. The notes, issued by HELLENIC PETROLEUM FINANCE PLC, are unsecured and fully guaranteed by HELLENIC PETROLEUM SA. The settlement of the transaction took place on 10 May and the notes are listed in the Luxembourg Stock Exchange. The proceeds of the issue will be used to refinance existing facilities and for general corporate purposes.

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## 21. RETIREMENT BENEFITS OBLIGATION

Due to the amendment of IAS19 relating to the recognition and measurement of defined benefit pension expense and termination benefits the Group has restated total comprehensive income, total equity and retirement benefit obligation of prior years as follows:

Other comprehensive income				As 31 Ma	at arch 2012
Total comprehensive income before the application of Impact due to IAS 19 amendment	f the amended IAS	19			8.167 5.249
Income Tax adjustment  Total comprehensive income after the application of	of the amended IA	AS 19			(1.365) <b>12.051</b>
Total equity		As 31 Decen	at ıber 2012	As 1 Janu	at uary 2012
Total equity before the application of the amended IA	S 19		2.495.016		2.529.990
Impact due to IAS 19 amendment			2.754		(18.242)
Deferred Tax adjustment			(716)		4.743
Total equity after the application of the amended I	AS 19		2.497.054		2.516.491
Retirement benefit obligations			31	As Decen	at nber 2012
Retirement benefit obligations before the application of Impact due to IAS 19 amendment  Retirement benefit obligations after the application					105.086 (2.754) <b>102.332</b>
22. FAIR VALUES OF DERIVATIVE FI	NANCIAL INS	FRUMENTS			
	31 Marc	h 2013	31 De	ecemb	er 2012
	Assets	Liabilities	Assets		Liabilities
Derivatives designated as cash flow hedges					
Commodity swaps	10.284	29.292		840	47.055
Total cash flow hedges	10.284	29.292	1	840	47.055
-					
Total	10.284	29.292		840	47.055
Non-current portion					
Commodity swaps	-	-		-	-
_	-	-		-	-
Current portion					
Commodity swaps	10.284	29.292		840	47.055
	10.284	29.292		840	47.055
- Total					

## **Derivatives held for trading**

In the context of managing risk resulting from the volatility in the inventory values of products and crude oil, the Group enters into derivative contracts. To the extent that these contracts are not designated as hedges, they are categorized as

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derivatives held-for-trading. The fair value of derivatives held-for-trading is recognized on the statement of financial position in "Trade and other receivables" and "Trade and other payables" if the maturity is less than 12 months and in "Loans, advances and other receivables" and "Other long term liabilities" if the maturity is more than 12 months. Changes in the fair value of these derivatives are charged to the Statement of comprehensive income either within "Other operating income / (expenses)" or "Cost of sales".

The instruments used for this risk management include commodity exchange traded contracts (ICE futures), full refinery margin forwards, product price forward contracts or options.

As part of managing operating and price risk, the Group engages in derivative transactions with 3<sup>rd</sup> parties with the intention of matching physical positions and trades or close proxies thereof and are therefore considered an integral part of "Cost of Sales". For the three months ended 31 March 2013 the amounts attributable to such derivatives were nil (31 March 2012: €21.064 gain) included in "Cost of Sales". "Cost of Sales" also includes losses of €11.166 (€8.263 net of tax) for settlement of cash flow hedges related to the Elefsina Refinery Upgrade (31 March 2012: nil).

In certain cases it may not be possible to achieve a fully matched position, in which case the impact cannot be considered as a "Cost of Sales" component and is shown under "Other operating income / (expenses)". The result from such derivative positions for the three months ended 31 March 2013 was nil (31 March 2012: €13.612 loss).

#### Derivatives designated as cash flow hedges

The Group uses derivative financial instruments to manage certain exposures to fluctuations in commodity prices. In this framework, the Group has entered into a number of commodity price swaps which have been designated by the Group as cash flow hedges, have been evaluated and proven to be highly effective, and in this respect, any changes in their fair value are recorded within Equity. The fair value of the Commodity swaps at the end of the reporting period was recognised in "Long term derivatives", while changes in their fair value are recorded in reserves as long as the forecasted purchase of inventory is highly probable and the cash flow hedge is effective as defined in IAS 39.

When certain of the forecasted transactions cease to be highly probable, they are de-designated from cash flow hedges at which time amounts charged to reserves are transferred to the statement of comprehensive income within "Other operating income / (expenses)". As at 31 March 2013 amounts transferred to the statement of comprehensive income for de-designated hedges amounted to  $\[mathebox{\ensuremath{\mathfrak{E}}}\]$ 5.358 loss, net of tax (31 March 2012:  $\[mathebox{\ensuremath{\mathfrak{E}}}\]$ 21.898 loss, net of tax) which related to valuation of projected transactions for the Elefsina upgraded refinery.

Amounts transferred to the statement of comprehensive income relating to commodity price swaps for the Elefsina upgraded refinery that were settled during the period, amounted to €8.263 loss, net of tax ((31 March 2012: nil) and are shown within "Cost of Sales", as explained above.

The remaining cash flow hedges are highly effective and the movement in the fair value of these derivatives, amounting to a gain of €9.286 net of tax (31 March 2012: €31.001 gain, net of tax), was transferred to the "Hedging Reserve".

The maximum exposure to credit risk at the reporting date is the fair value of the derivative assets in the statement of financial position.

## 23. PROVISIONS AND OTHER LIABILITIES

	As at		
	31 March 2013	<b>31 December 2012</b>	
Government grants	15.872	16.758	
Litigation provisions	8.093	8.073	
Other provisions and long term liabilities	10.402	10.643	
Total	34.367	35.474	

Government grants

Advances by the Government to the Group's entities relate to property plant and equipment.

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#### Environmental costs

The respective provision relates to the estimated cost of the CO2 emission rights required under the corresponding environmental legislation. No material provision for environmental restitution is included in the accounts as the Group has a policy of immediately addressing identified environmental issues.

#### Other provisions

Amounts included in other provisions and long term liabilities relate to sundry operating items and risks arising from the Group's ordinary activities.

#### 24. TRADE AND OTHER PAYABLES

	As at		
	31 March 2013	<b>31 December 2012</b>	
Trade payables	1.704.065	1.769.908	
Accrued Expenses & Deferred Income	58.107	36.283	
Other payables	58.424	66.435	
Total	1.820.596	1.872.626	

Trade creditors include overdue amounts in respect of crude oil imports from Iran which were received during the period between December 2011 and March 2012 as part of a long term contract with NIOC. Despite repeated attempts to settle the payment for these cargoes during the early part of the year, through the international banking system, it was not possible to do so. This is due to the fact that payments to Iranian banks and state entities are not accepted for processing by the International banking system due to EU sanctions (Council Regulation (EU) No. 267/2012 of 23 March 2012). The Company has dully notified its supplier of this restriction on payments and the inability to accept further crude oil cargoes under the contract, which is due to the EU sanctions posing legal constraints outside of its control. As a result no deliveries of Iranian crude oil or payments have taken place post June 30<sup>th</sup> which was the EU imposed deadline.

Other payables include amounts in respect of payroll and other staff related costs, social security obligations and sundry taxes.

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## 25. CASH GENERATED FROM OPERATIONS

		For the three month period ended		
	Note	31 March 2013	31 March 2012	
Profit before tax		(89.176)	94.981	
Adjustments for:				
Depreciation and amortisation of property, plant and equipment				
and intangible assets	12,13	60.208	39.976	
Amortisation of grants		(886)	(864)	
Finance costs - net	7	47.331	11.424	
Share of operating profit of associates & dividends	9	(31.687)	(19.890)	
Provisions for expenses and valuation charges		9.573	(9.599)	
Foreign exchange (gains) / losses	8	1.167	(18.322)	
Loss / (Gain) on sales of P.P.E.		(158)	(21)	
	_	(3.628)	97.685	
Changes in working capital				
(Increase)/Decrease in inventories		(26.474)	(184.437)	
(Increase)/Decrease in trade and other receivables		(192.200)	(57.814)	
(Decrease)/Increase in payables		(53.925)	(350.220)	
	_	(272.599)	(592.471)	
Net cash used in operating activities	_	(276.227)	(494.786)	

## 26. RELATED PARTY TRANSACTIONS

Included in the statement of comprehensive income are proceeds, costs and expenses, which arise from transactions between the Group and related parties. Such transactions mainly comprise of sales and purchases of goods and services in the ordinary course of business and in total amounted to:

	For the three month period ended		
	31 March 2013	31 March 2012	
Sales of goods and services to related parties	150.522	134.395	
Purchases of goods and services from related parties	108.682	45.978	
	259.204	180.373	
	As at		
	31 March 2013	<b>31 December 2012</b>	
Balances due to related parties	28.664	27.526	
Balances due from related parties	92.510	58.657	
	121.174	86.183	
	For the three month period ended 31 March 2013 31 March 2012		
Charges for directors remuneration	418	478	

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All transactions with related parties are conducted under normal trading and commercial terms on an arm's length basis.

Transactions and balances with related parties are in respect of the following:

- a) Parties which are under common control with the Group due to the shareholding and control rights of the Hellenic State:
  - Public Power Corporation Hellas S.A.
  - Hellenic Armed Forces
- b) Financial institutions which are under common control with the Group due to the shareholding and control rights of the Hellenic State. The Group had loans due to the National Bank of Greece S.A. amounting to the equivalent of €542 million as at 31 March 2013 (31 December 2012: equivalent of €347 million).
- c) Joint ventures with other third parties relating to exploration and production of hydrocarbons in Greece and abroad:
  - STPC Sea of Thrace (Greece, sea of Thrace)
  - Petroceltic International Plc (former Melrose) Kuwait Energy Beach Petroleum (Egypt, Mesaha)
  - VEGAS Oil & Gas (Egypt, West Obayed)
  - Medusa (Montenegro)
  - Edison (Montenegro, Ulcinj)
  - Edison International SpA Petroceltic (Patraikos Gulf and Ioannina area)
- d) Associates of the Group which are consolidated under the equity method:
  - Athens Airport Fuel Pipeline Company S.A. (EAKAA)
  - Public Gas Corporation of Greece S.A. (DEPA)
  - Artenius S.A.
  - Elpedison B.V.
  - Spata Aviation Fuel Company S.A. (SAFCO)
  - HELPE Thraki
  - Biodiesel
  - D.M.E.P. / OTSM
- e) Enterprises in which substantial interest is owned by parties which hold significant participation in the share capital of the Group.
  - Private Sea Marine Services (ex Lamda Shipyards)

#### 27. COMMITMENTS

Capital expenditure contracted for as of 31 March 2013 amounts to €71 million (31 December 2012: €78 million), of which €32 million relates to the Elefsina refinery.

#### 28. CONTINGENCIES AND LITIGATION

The Group has contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business. Provisions are set up by the Group against such matters whenever deemed necessary, in accordance with its accounting policies and included in other provisions (Note 23). They are as follows:

#### (a) Business issues

(i) Unresolved legal claims

The Group is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business. Based on currently available information and the opinion of legal counsel, management believes the final outcome will not have a significant effect on the Group's operating results or financial position, over and above provision already reflected in the consolidated financial statements (Note 23).

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#### (ii) Guarantees

The parent Company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to subsidiaries and associates of the Group, the outstanding amount of which as at 31 March 2012 was the equivalent of €411 million (31 December 2012: €1.152 million). Out of these, €296 million (31 December 2012: €1.033 million) are included in consolidated borrowings of the Group and presented as such in these financial statements. The Group has also issued letters of credit and guarantees in favour of third parties, including for the procurement of crude oil, which as at 31 March 2013 amounted to the equivalent of €55 million (31 December 2012: €46 million).

#### (iii) International operations

Even-though not material to have an impact on this consolidated financial information, the Group's international operations face a number of legal issues related to changes in local permitting and tax regulations. Such cases include a dispute in connection with the local tank depots of Jugopetrol AD Kotor in Montenegro. Specifically, following the completion of the international tender process and the resulting Share Purchase Agreement for the acquisition of Jugopetrol AD Kotor shares in 2002, ownership and use of a part of the company's tank assets came under legal dispute as ex-federation strategic stock terminals. The Group is contesting this case in local courts, while also evaluating appealing to international courts and management believes that no additional material liabilities will arise as a result of this dispute for its local subsidiary over and above those recognised in the consolidated financial information.

#### (b) Taxation and customs

#### (iv) Open tax years

Tax audits for the Group's most important Greek legal entities have been completed up to and including 2009 with the exception of EKO where tax audits have been concluded up to and including 2007. In addition to these tax audits, for these legal entities, temporary tax audits mainly for the return of VAT have been concluded up to more recent dates. Management believes that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the consolidated financial statements.

It is noted that from 2011 onwards Greek legal entities are subject to annual tax audit from their statutory auditors. All the relevant Group companies were audited for both years 2011 and 2012 obtaining unqualified tax audit certificates.

In June 2011 the tax audits for the financial years 2002 - 2005 of Hellenic Petroleum S.A. were finalized with disallowable expenses of 64 million in total for four years. The Company agreed to disallowable expenses of 632 million, resulting in 618 million of additional taxes and surcharges, all of which were included in Income Tax for the year ended 31 December 2011. The remaining 632 million of disallowable expenses assessed includes, amongst others, the assessment by a customs audit for alleged inventory "shortages" (see note v below) despite the fact that their tax audit did not reveal such stock differences. The Company has appealed against this assessment on the ground that it has evidence to demonstrate the lack of merit and the inaccuracy of the calculations. The appeal was heard before the Administrative Appellate Court of Piraeus in January 2013 and the decision is still pending. Moreover the aforementioned tax audit also resulted in additional property taxes of a total amount of 62,2 million, against which the Company has appealed to the relevant authorities and the appeal will be held in September 2013. No provision has been made in the consolidated financial statements as of 31 March 2013 with respect to the above, as the Company believes that both cases will be finally assessed in its favor.

#### (v) Assessments of customs and fines

In 2008, Customs issued customs and fines assessments amounting at approximately €40 million for alleged "stock shortages" in the bonded warehouses of Aspropyrgos and Elefsina refineries for certain periods during 2001-2005. The report has been challenged by the Company as the alleged "stock shortages" relate to accounting reconciliation differences caused as a result of early problems during the implementation of the new customs authorities' electronic monitoring system (ICIS) in 2001, and not because of physical shortage of products. Both through the Company's workings, as well as by the work performed by independent auditors, it is confirmed beyond any reasonable doubt that there are no stock shortages and the books of the Company are in complete agreement with official stock counts. Furthermore, all tax audits relating to the same periods come to the same conclusion that no stock deficits were identified. In relation with the above, the Company has dully filed contestations before the Administrative Court of First Instance of Piraeus, for which no dates of hearing have been assigned to date. Given

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that the management and the legal advisors position is that the case will have a positive outcome when the court hearings take place, no provisions are made for such liabilities.

However, contrary to a specific temporary court order, the Customs office withheld an amount of €54 million (full payment plus surcharges) from VAT that was due for refund to the Company, an action against which has also been contested through the filing of a specific objection and claim.

The Company considers that both of the above contestations will be sustained by the Court in light of the pertinent substantial reasons including amongst others, the fact that that subsequent customs audits for the same installations have concluded that no stock shortages exist, as well as serious procedural arguments in the second case where Customs abused their authority to withhold refunds to the Group.

#### 29. DIVIDENDS

A proposal to the AGM for  $\in$  0,45 per share as final dividend for 2011 (amounting to a total of  $\in$ 137.536) was approved by the Board of Directors on 23 February 2012 and the final approval was given by the shareholders at the AGM held on 28 June 2012.

The BOD approved a proposal to the AGM for the distribution of a dividend out of 2012 results of 0.15 per share. This amounts to 0.15 and is not included in these accounts as it has not yet been approved by the shareholders' AGM. The Board did not approve a change in dividend policy overall, and will re-evaluate the payment of a special dividends or interim dividend for 2013 in the course of the year.

# 30. LIST OF PRINCIPAL CONSOLIDATED SUBSIDIARIES AND ASSOCIATES INCLUDED IN THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION

COMPANY NAME	ACTIVITY	COUNTRY OF REGISTRATION	EFFECTIVE PARTICIPATION PERCENTAGE	METHOD OF CONSOLIDATION
EKO S.A	Marketing	GREECE	100,00%	FULL
HELLENIC FUELS S.A.	Marketing	GREECE	100,00%	FULL
EKOTA KO S.A.	Marketing	GREECE	49,00%	FULL
EKO KALYPSO M.E.P.E.	Marketing	GREECE	100,00%	FULL
EKO ATHINA MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO ARTEMIS MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO DIMITRA MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO IRA MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO AFRODITI MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
EKO BULGARIA EAD	Marketing	BULGARIA	100,00%	FULL
EKO SERBIA AD	Marketing	SERBIA	100,00%	FULL
HELPE INT'L	Holding	AUSTRIA	100,00%	FULL
HELPE CYPRUS LTD	Marketing	U.K	100,00%	FULL
RAMOIL LTD	Marketing	CYPRUS	100,00%	FULL
HELLENIC PETROLEUM BULGARIA (HOLDINGS) LTD	Marketing	CYPRUS	100,00%	FULL
HELLENIC PETROLEUM BULGARIA PROPERTIES LTD	Marketing	CYPRUS	100,00%	FULL
HELLENIC PETROLEUM SERBIA (HOLDINGS) LTD	Marketing	CYPRUS	100,00%	FULL
JUGOPETROL AD KOTOR	Marketing	MONTENEGRO	54,35%	FULL
GLOBAL ALBANIA S.A	Marketing	ALBANIA	99,96%	FULL
ELPET BALKANIKI S.A.	Holding	GREECE	63,00%	FULL
VARDAX S.A	Pipeline	GREECE	50,40%	FULL
OKTA CRUDE OIL REFINERY A.D	Refining	FYROM	51,35%	FULL
ASPROFOS S.A	Engineering	GREECE	100,00%	FULL
DIAXON S.A.	Petrochemicals	GREECE	100,00%	FULL
POSEIDON MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
APOLLON MARITIME COMPANY	Vessel owning	GREECE	100,00%	FULL
HELLENIC PETROLEUM FINANCE PLC	Treasury services	U.K	100,00%	FULL
HELLENIC PETROLEUM CONSULTING	Consulting services	GREECE	100,00%	FULL
HELLENIC PETROLEUM RENEWABLE ENERGY SOURCES	Energy	GREECE	100,00%	FULL
HELPE-LARCO ENERGIAKI SERVION S.A.	Energy	GREECE	51,00%	FULL
HELPE-LARCO ENERGIAKI KOKKINOU S.A.	Energy	GREECE	51,00%	FULL
ELPEDISON B.V.	Power Generation	NETHERLANDS	50,00%	EQUITY
SAFCO S.A.	Airplane Fuelling	GREECE	50,00%	EQUITY
DEPA S.A.	Natural Gas	GREECE	35,00%	EQUITY
ARTENIUS HELLAS S.A.	Petrochemicals	GREECE	35,00%	EQUITY
E.A.K.A.A	Pipeline	GREECE	50,00%	EQUITY
HELPE THRAKI S.A	Pipeline	GREECE	25,00%	EQUITY
BIODIESEL S.A.	Energy	GREECE	25,00%	EQUITY
DMEP HOLDCO	Holding	U.K	48,00%	EQUITY
DMEP (UK) LTD	Trade of crude/products	U.K	48,00%	EQUITY
OTSM	Trade of crude/products	GREECE	48,00%	EQUITY

# CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2013

(All amounts in Euro thousands unless otherwise stated)

## 31. OTHER SIGNIFICANT EVENTS

On 30 April 2013 the Group successfully priced the issue of a 4-year, €500 million Eurobond, with an annual fixed coupon of 8%. The notes, issued by HELLENIC PETROLEUM FINANCE PLC, are unsecured and fully guaranteed by HELLENIC PETROLEUM SA. The settlement of the transaction took place on 10 May and the notes are listed in the Luxembourg Stock Exchange. The proceeds of the issue will be used to refinance existing facilities and for general corporate purposes.