# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED

# 31 MARCH 2014



CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

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CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

# I. Company Information

Directors	Ioannis Papathanasiou – Chairman of the Board
	John Costopoulos - Chief Executive Officer, Member
	Theodoros-Achilleas Vardas –Member
	Andreas Shiamishis –Member
	Vassilios Nikoletopoulos –Member
	Panagiotis Ofthalmides –Member
	Theodoros Pantalakis – Member
	Spyridon Pantelias – Member
	Konstantinos Papagiannopoulos –Member
	Christos Razelos, Member
	Ioannis Raptis, Member
	Ioannis Sergopoulos –Member
	Aggelos Chatzidimitriou, Member
Other Board Members during the year	oros-Achilleas Vardas and Andreas Shiamishis are executive members of the Christos-Alexis Komninos – Chairman of the Board (23/12/2011 - 23/2/2014)
during the year	
<b>Registered Office:</b>	8A Chimarras Str.
	15125 Maroussi, Greece
Registration number:	2443/06/B/86/23
General Commercial Registry	000269901000
Auditors:	PricewaterhouseCoopers S.A. 268 Kifissias Ave. 152 32 Halandri Athens, Greece

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

# II. Condensed Interim Statement of Financial Position

		As	at
	Note	31 March 2014	31 December 2013
ASSETS			
Non-current assets			
Property, plant and equipment	10	2.794.742	2.804.714
Intangible assets	11	11.042	10.776
Investments in subsidiaries, associates and joint ventures		654.068	654.068
Deferred income tax assets		41.655	25.056
Available-for-sale financial assets		45	45
Loans, advances and long-term assets		142.102	142.742
		3.643.654	3.637.401
Current assets			
Inventories	12	766.086	882.040
Trade and other receivables	13	906.076	865.560
Derivative financial instruments		1.970	5.263
Cash, cash equivalents and restricted cash	14	247.459	739.311
-	_	1.921.591	2.492.174
Total assets		5.565.245	6.129.575
EQUITY			
Share capital	15	1.020.081	1.020.081
Reserves	16	559.256	561.694
Retained Earnings	10	(17.656)	24.594
Total equity		1.561.681	1.606.369
LIABILITIES			
LIABILITIES Non- current liabilities			
Borrowings	17	1.186.345	1.226.430
Retirement benefit obligations	- /	70.982	72.527
Provisions for other liabilities and charges		3.000	3.000
Other long term liabilities		13.556	13.895
č		1.273.883	1.315.852
Current liabilities			
Trade and other payables	18	1.491.885	2.053.275
Current income tax liabilities	8	9.900	6.952
Borrowings	17	1.226.600	1.145.820
Dividends payable		1.296	1.307
		2.729.681	3.207.354
Total liabilities		4.003.564	4.523.206
Total equity and liabilities		5.565.245	6.129.575

J. Costopoulos	A. Shiamishis	S. Papadimitriou
Chief Executive Officer	Chief Financial Officer	Accounting Director

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

# III. Condensed Interim Statement of Comprehensive Income

	Note	For the three month p 31 March 2014	eriod ended 31 March 2013
Sales		1.928.825	2.065.786
Cost of sales		(1.904.180)	(2.078.893)
Gross profit		24.645	(13.107)
Selling and distribution expenses		(29.391)	(29.175)
Administrative expenses		(15.210)	(18.536)
Exploration and development expenses		(485)	(784)
Other operating income / (expenses) - net	5	2.158	(13.180)
Operating profit / (loss)		(18.283)	(74.782)
Finance (expenses) / income -net	6	(40.793)	(37.743)
Currency exchange gains / (losses)	7	1.083	(5.530)
Profit / (loss) before income tax		(57.993)	(118.055)
Income tax expense	8	15.743	15.110
Profit / (Loss) for the period		(42.250)	(102.945)
Other comprehensive income:			
Items that may be reclassified subsequently to profit or loss: Fair value gains/(losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive		(2.438)	9.286
income		-	13.621
Other Comprehensive income/(loss) for the period, net of tax	_	(2.438)	22.907
Total comprehensive income/(loss) for the period	_	(44.688)	(80.038)
Basic and diluted earnings per share (expressed in Euro per share)	9	(0,14)	(0,34)

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

# IV. Condensed Interim Statement of Changes in Equity

	Note	Share Capital	Reserves	Retained Earnings	Total Equity
Balance at 1 January 2013		1.020.081	523.400	363.592	1.907.073
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive		-	9.286	-	9.286
income		-	13.621	-	13.621
Other comprehensive income	·	-	22.907	-	22.907
Profit / (Loss) for the period		-	-	(102.945)	(102.945)
Total comprehensive income for the period		-	22.907	(102.945)	(80.038)
Balance at 31 March 2013		1.020.081	546.307	260.647	1.827.035
Movement - 1 April 2013 to 31 December 2013					
Actuarial gains / (losses) on defined benefit pension plans		-	(2.349)	-	(2.349)
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive		-	118	-	118
income		-	17.844	-	17.844
Other comprehensive income	·	-	15.613	-	15.613
Profit / (Loss) for the period		-	-	(190.685)	(190.685)
Total comprehensive (loss) / income for the period		-	15.613	(190.685)	(175.072)
Share based payments		-	(226)	477	251
Dividends	23	-	-	(45.845)	(45.845)
Balance at 31 December 2013		1.020.081	561.694	24.594	1.606.369
Movement - 1 January 2014 to 31 March 2014					
Fair value gains / (losses) on cash flow hedges		-	(2.438)	_	(2.438)
Other comprehensive income		-	(2.438)	-	(2.438)
Profit / (Loss) for the period		-	-	(42.250)	(42.250)
Total comprehensive income / (loss) for the period		-	(2.438)	(42.250)	(44.688)
Balance at 31 March 2014		1.020.081	559.256	(17.656)	1.561.681

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# V. Condensed Interim Statement of Cash Flows

		For the three montl	h period ended
	Note	31 March 2014	31 March 2013
Cash flows from operating activities			
Cash used in operations	19	(485.160)	(506.630)
Income tax paid	_	-	-
Net cash used in operating activities	—	(485.160)	(506.630)
Cash flows from investing activities			
Purchase of property, plant and equipment & intangible assets	10,11	(23.408)	(8.721)
Interest received	6	4.420	2.460
Net cash used in investing activities	_	(18.988)	(6.261)
Cash flows from financing activities			
Interest paid		(29.471)	(36.473)
Dividends paid		(11)	(5)
Loans to affiliated companies		-	(137.900)
Proceeds from borrowings		82.038	649.000
Repayments of borrowings	_	(40.688)	(326.437)
Net cash generated from financing activities	_	11.868	148.185
		(402 280)	(2(4.70()
Net decrease in cash, cash equivalents and restricted cash	-	(492.280)	(364.706)
Cash, cash equivalents and restricted cash at beginning of the period	14	739.311	627.738
Exchange gains / losses) on cash, cash equivalents and restricted cash		428	(1.952)
Net decrease in cash, cash equivalents and restricted cash	_	(492.280)	(364.706)
Cash, cash equivalents and restricted cash at end of the period	14	247.459	261.080

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# VI. Notes to the Condensed Interim Financial Information

## 1. GENERAL INFORMATION

Hellenic Petroleum S.A. (the "Company") operates in the energy sector in Greece. The Company's activities include refining and marketing of oil products, the production and marketing of petrochemical products and exploration for hydrocarbons.

## 2. BASIS OF PREPARATION, ACCOUNTING POLICIES AND ESTIMATES

### **Basis of preparation**

The interim financial information of Hellenic Petroleum S.A is prepared in accordance with International Accounting Standard 34 (IAS 34) – *Interim Financial Reporting*, and presents the financial position, results of operations and cash flows of the Company on a going concern basis which assumes that the Company has plans in place to avoid material disruptions to its operations. In this respect Management has concluded that (a) the going concern basis of preparation of the accounts is appropriate, and (b) all assets and liabilities are appropriately presented in accordance with the Company's accounting policies.

This interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2013, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union. These can be found on the Company's website **www.helpe.gr**.

The interim financial information of the Company for the three month period ended 31 March 2014 was authorised for issue by the Board of Directors on 27 May 2014.

### Accounting policies and the use of estimates

The accounting policies used in the preparation of the condensed interim financial information for the three month period ended 31 March 2014 are consistent with those applied for the preparation of the published financial statements of the company for the year ended 31 December 2013, except as described below. Where necessary, comparative figures have been reclassified to conform to the changes in the presentation of the current period. Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

*New standards, amendments to standards and interpretations:* Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current reporting period and subsequent reporting periods. The Company's evaluation of the effect of new standards, amendments to standards and interpretations that are relevant to its operations is set out below.

- a) The following standards, amendments to standards and interpretations to existing standards are applicable to the Company for periods on or after 1 January 2014:
  - *IAS 19R (Amendment) "Employee Benefits" (effective for annual periods beginning on or after 1 July 2014).* These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. These amendments have not yet been endorsed by the EU.
  - IAS 32 (Amendment) "Financial Instruments: Presentation" (<u>effective for annual periods beginning on or</u> <u>after 1 January 2014</u>). This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. The adoption of the amendment does not have a significant impact for the Company.
  - *IAS 36 (Amendment) "Recoverable amount disclosures for non-financial assets" (<u>effective for annual periods beginning on or after 1 January 2014</u>). This amendment requires: a) disclosure of the recoverable amount of an asset or cash generating unit (CGU) when an impairment loss has been recognised or reversed and b) detailed disclosure of how the fair value less costs of disposal has been measured when an*

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

impairment loss has been recognised or reversed. Also, it removes the requirement to disclose recoverable amount when a CGU contains goodwill or indefinite lived intangible assets but there has been no impairment. The Company is currently evaluating the impact the amendment will have on its financial statements.

- IAS 39 (Amendment) "Financial Instruments: Recognition and Measurement" (<u>effective for annual periods</u> <u>beginning on or after 1 January 2014</u>). This amendment will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulations, if specific conditions are met. The adoption of the amendment does not have a significant impact for the Company.
- *IFRS 7 (Amendment) "Financial Instruments: Disclosures" (effective for annual periods beginning on or after 1 January 2015):* The amendment requires additional disclosures on transition from IAS 39 to IFRS 9. The amendment has not yet been endorsed by the EU.
- *IFRS 9 'Financial Instruments' (effective for annual periods beginning on or after 1 January 2015).* IFRS 9 is the first Phase of the Board's project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment and hedge accounting. The Company is currently investigating the impact of IFRS 9 on its financial statements. The Company cannot currently early adopt IFRS 9 as it has not been endorsed by the EU.
- *IFRS 9 "Financial Instruments: Hedge accounting and amendments to IFRS 9, IFRS7 and IAS 39"* The IASB has published IFRS 9 Hedge Accounting, the third phase of its replacement of IAS 39 which establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39. The second amendment requires changes in the fair value of an entity's debt attributable to changes in an entity's own credit risk to be recognised in other comprehensive income and the third amendment is the removal of the mandatory effective date of IFRS 9. These amendments have not yet been endorsed by the EU.
- *IFRIC 21 "Levies" (effective for annual periods beginning on or after 1 January 2014).* This interpretation sets out the accounting for an obligation to pay a levy imposed by government that is not income tax. The interpretation clarifies that the obligating event that gives rise to a liability to pay a levy (one of the criteria for the recognition of a liability according to IAS 37) is the activity described in the relevant legislation that triggers the payment of the levy. The interpretation could result in recognition of a liability later than today, particularly in connection with levies that are triggered by circumstances on a specific date. This interpretation has not yet been endorsed by the EU.
- Group of standards on consolidation and joint arrangements (effective for annual periods beginning on or after 1 January 2014):

The IASB has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment), which had an impact on its financial statements. The main provisions are as follows:

- IFRS 10 "Consolidated Financial Statements". IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/ principal relationships.

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- IFRS 11 "Joint Arrangements". IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.
- IFRS 12 "Disclosure of Interests in Other Entities". IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.
- IFRS 10, IFRS 11 and IFRS 12 (Amendment) "Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance". The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.
- IFRS 10, IFRS 12 and IAS 27 (Amendment) "Investment entities". The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many funds and similar entities that qualify as investment entities will be exempt from consolidating most of their subsidiaries, which will be accounted for at fair value through profit or loss, although controlled. The amendments to IFRS 12 introduce disclosures that an investment entity needs to make. These amendments have not yet been endorsed by the EU.
- IAS 27 (Amendment) "Separate Financial Statements". This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 "Consolidated and Separate Financial Statements". The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 "Investments in Associates" and IAS 31 "Interests in Joint Ventures" regarding separate financial statements.
- IAS 28 (Amendment) "Investments in Associates and Joint Ventures". IAS 28 "Investments in Associates and Joint Ventures" replaces IAS 28 "Investments in Associates". The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.
- Annual Improvements to IFRSs 2012 (effective for annual periods beginning on or after 1 July 2014. The amendments set out below describe the key changes to seven IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU.
  - *IAS 16 "Property, plant and equipment"* and *IAS 38 "Intangible assets"*. Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.
  - IAS 24 "Related party disclosures". The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.

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- *IFRS 2 "Share-based payment"*. The amendment clarifies the definition of a 'vesting condition' and separately defines 'performance condition' and 'service condition'.
- *IFRS 3 "Business combinations"*. The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 "Financial instruments: Presentation". It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.
- *IFRS 8 "Operating segments"*. The amendment requires disclosure of the judgements made by management in aggregating operating segments.
- *IFRS 13 "Fair value measurement"*. The amendment clarifies that the standard does not remove the ability to measure short-term receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.
- Annual Improvements to IFRSs 2013 (effective for annual periods beginning on or after 1 July 2014): The amendments set out below describe the key changes to four IFRSs following the publication of the results of the IASB's 2011-13 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU.
  - *IFRS 3 "Business combinations"*. This amendment clarifies that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11 in the financial statements of the joint arrangement itself.
  - *IFRS 13 "Fair value measurement"*. The amendment clarifies that the portfolio exception in IFRS 13 applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.
  - *IAS 40 "Investment property*". The standard is amended to clarify that IAS 40 and IFRS 3 are not mutually exclusive.

## 3. FINANCIAL RISK MANAGEMENT

The Company's activities are primarily centred on its Downstream Oil & Gas assets; with secondary or new activities relating to Petrochemicals, exploration of hydrocarbons and power generation and trading. As such, the Company is exposed to a variety of financial and commodity markets risks including foreign exchange and commodity price risk, credit risk, liquidity risk, cash flow risk and fair value interest-rate risk. In line with international best practices and within the context of local markets and legislative framework, the Company's overall risk management policies aim at reducing possible exposure to market volatility and / or mitigating its adverse effects on the financial position of the Company to the extent possible.

Details of the Company's risk management policies and assessment of the risks assumed in its business are disclosed in the notes to the annual financial statements for the year ended 31 December 2013. Given market developments since 2011, the key priority of the Company has been the management of Asset and Liabilities maturity profile and funding with respect to the completion of its strategic investment plan and liquidity risk for operations.

Overall the Company and its' subsidiaries (the "Group"), have c. €4,5 billion of capital employed which is driven from working capital and investment in fixed assets and the Group's investment in DEPA Group. Current assets are mainly funded with current liabilities (excl. bank debt) and short term bank debt which is used to finance working capital (inventories and receivables). As a result of the investment plan, during the last few years, debt level has increased to 40-50% of total capital employed while the rest is financed through shareholders equity. The Group plans to reduce its debt levels through utilization of the incremental operating cashflows, post completion and operation of the new Elefsina refinery, along with the expected sale proceeds of its stake in DESFA, which is expected to lead to lower Debt to Equity ratio, as well as lower financing costs.

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In line with its medium term financing plan, the Group has maintained a mix of long term and short term facilities by taking into consideration bank and debt capital markets' credit capacity and cost as well as cash flow planning and commercial considerations. As a result, approximately 47% of total debt is financed by medium to long term committed credit lines and notes issued in the international debt capital markets, while the rest is financed by short term working capital type revolving facilities. Further details of the relevant loans and refinancing are provided in note 17, "Borrowings".

## Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels are defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Company's assets and liabilities that are measured at fair value at 31 March 2014:

Assets	Level 1	Level 2	Level 3	balance
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	1.970	-	1.970
Available for sale financial assets	45	-	-	45
	45	1.970	-	2.015
Liabilities				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging		-	-	-
		-	-	

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The following table presents the Company's assets and liabilities that are measured at fair value at 31 December 2013:

Assets	Level 1	Level 2	Level 3	Total balance
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	5.263	-	5.263
Available for sale financial assets	45	-	-	45
	45	5.263	-	5.308
Liabilities				
Derivatives held for trading Derivatives used for hedging	-	-	-	-
	-	-	_	_

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry Group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. These instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of commodity swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.

There were no transfers between levels during the period.

The fair value of the following financial assets and liabilities approximate their carrying amount:

- Trade and other receivables
- Cash and cash equivalents
- Trade and other payables

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## 4. ANALYSIS BY SEGMENT

All critical operating decisions are made by the Executive Committee, which reviews the Company's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The committee considers the business from a number of measures which may vary depending on the nature and evolution of a business segment by taking into account the risk profile, cash flow, product and market considerations.

Information on revenue and profit regarding the Company's operating segments is presented below:

For the three month period ended 31 March 2014	Note	Refining	Petro- chemicals	Exploration & Production	Other	Total
Sales		1.855.359	73.466	-	-	1.928.825
Operating profit / (loss)		(29.529)	12.194	(747)	(201)	(18.283)
Currency exchange gains / (losses)	7					1.083
Finance income/(expense) - net	6				_	(40.793)
<b>Profit/ (Loss) before income tax</b> Income tax credit / (expense)	8				_	<b>(57.993)</b> 15.743
Profit/ (Loss) for the period					_	(42.250)
				Evaluation		
For the three month period ended 31 March 2013	Note	Refining	Petro- chemicals	Exploration & Production	Other	Total
For the three month period ended 31 March 2013 Sales	Note	<b>Refining</b> 1.992.554		&	Other 34	<b>Total</b> 2.065.786
·	Note	8	chemicals	&		
Sales	Note 7	1.992.554	chemicals 73.198	& Production	34	2.065.786
Sales Operating profit / (loss)		1.992.554	chemicals 73.198	& Production	34	2.065.786 (74.782)
Sales Operating profit / (loss) Currency exchange gains / (losses)	7	1.992.554	chemicals 73.198	& Production	34	2.065.786 (74.782) (5.530)

There has been no material change in the segmental analysis of total assets or total liabilities from the amounts disclosed in the 2013 annual financial statements of the Company.

### 5. OTHER OPERATING INCOME/(EXPENSES) AND OTHER GAINS/(LOSSES)

	For the three month period ended			
	31 March 2014	31 March 2013		
Income from grants' amortisation	339	704		
Services to third parties	264	270		
Rental income	685	645		
Reversal of unused provisions	760	1.058		
Impairment losses from associates	-	(8.485)		
Other income / (expense)	110	(131)		
Other operating income / (expenses)	2.158	(5.939)		
Other operating gains/(losses)	_	(7.241)		
Other operating income / (expenses) - net	2.158	(13.180)		

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Other operating income / (expenses) – net include income or expenses which do not relate to the trading activities of the Company. Also included in 2013 are impairment losses of B million relating to the write down of the Company's investment in Artenius Hellas S.A. which started liquidation proceedings.

Other operating (losses)/gains in 2013 included losses on derivative financial instruments reclassified from cash flow hedges.

## 6. FINANCE (EXPENSES)/INCOME – NET

	For the three month period ended			
	31 March 2014	31 March 2013		
Interest income	4.420	2.460		
Interest expense and similar charges	(45.213)	(40.203)		
Finance (expenses)/income -net	(40.793)	(37.743)		

## 7. CURRENCY EXCHANGE GAINS / (LOSSES)

Foreign currency exchange gains of 1,1 million relate to marked-to-market gains on US\$ denominated liabilities due to the Euro strengthening against the US\$ as of 31 March 2014, compared to the beginning of the year.

## 8. INCOME TAXES

The basic tax rate used for Hellenic Petroleum S.A. was 26% during 2014 and 2013. No provision for special contribution has been included in the results for the three month period to 31 March 2014, as a relevant tax law has not been enacted.

The Company has not undergone a full tax audit for the financial year ended 31 December 2010.

Since the year ended 31 December 2011, all Greek companies have to be audited on an annual basis by their statutory auditor in respect of compliance with tax law, correct submission of tax returns and identification of any unrecorded tax liabilities in the accounts. This audit leads to the issuance of a Tax Certificate which under certain conditions, substitutes the full tax audit by the tax authorities and allows the company to treat its tax position as fully compliant and final. The Company has undergone this tax audit for 2011 and 2012 and the auditors issued unqualified Tax Certificates.

In February 2013 the tax audits for the financial years 2006 to 2009 of Hellenic Petroleum S.A. were finalized, the outcome of which resulted in disallowable expenses of 29 million, against which 15,2 million approximately of additional taxes and surcharges were assessed. Moreover the aforementioned tax audits also resulted in additional property taxes of a total amount of 6,4 million. The Company has accepted and settled part of the assessed amounts resulting in a payment of 6,4 million. The Company has appealed against the remaining cases which were not accepted, paying 6.4 million (50% advance payment), as it believes that the cases will be finally assessed in its favour.

Management believes that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the interim financial information for the three month period ended 31 March 2014.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

## 9. EARNINGS PER SHARE

Diluted earnings per ordinary share are not materially different from basic earnings per share. Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the period.

	For the three month period ended			
	31 March 2014	31 March 2013		
Earnings per share attributable to the Company				
Shareholders (expressed in Euro per share):	(0,14)	(0,34)		
Net income attributable to ordinary shares				
(Euro in thousands)	(42.250)	(102.945)		
Average number of ordinary shares	305.635.185	305.635.185		

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

## 10. PROPERTY, PLANT AND EQUIPMENT

	Land	Buildings	Plant & Machi- nery	Motor vehicles	Furniture and fixtures	Assets Under Cons- truction	Total
Cost							
As at 1 January 2013	115.396		3.399.176	14.628	77.344	147.286	4.246.551
Additions	-	10	37	-	289	8.136	8.472
Capitalised projects	-	1.801	3.390	-	704	(5.895)	-
Disposals	-	-	(451)	-	(179)	-	(630)
Transfers & other movements	-	-	-	-	-	(3.576)	(3.576)
As at 31 March 2013	115.396	494.532	3.402.152	14.628	78.158	145.951	4.250.817
Accumulated Depreciation							
As at 1 January 2013	-	128.828	1.169.185	9.332	60.355	-	1.367.700
Charge for the period	-	4.946	36.184	120	1.501	-	42.751
Disposals	-	-	(451)	-	(179)	-	(630)
Transfers and other movements	-	1	(367)	-	(3)	-	(369)
As at 31 March 2013	-	133.775	1.204.551	9.452	61.674	-	1.409.452
Net Book Value at 31 March 2013	115.396	360.757	2.197.601	5.176	16.484	145.951	2.841.365
Cost	115.396	404 533	3.402.152	14.628	78.158	145.951	4.250.817
As at 1 April 2013 Additions	115.390	<b>494.552</b> 10	<b>5.402.152</b> 688	14.028 19	7 <b>8.158</b> 1.740	73.521	<b>4.250.81</b> 7 75.978
Capitalised projects	-	17.865	67.993	19 39	1.740	(86.008)	13.918
Disposals	_	(121)	(11.521)	(396)	(81)	(40)	(12.159)
Transfers & other movements	-	(121)	7.008	(5)0)	(01)	(9.604)	(2.596)
As at 31 December 2013	115.396	512.286		14.290	79.928	123.820	4.312.040
A source lated Depuesistion							
Accumulated Depreciation		122 775	1.204.551	9.452	61.674		1.409.452
As at 1 April 2013 Charge for the period	-	133.775	90.296	<b>9.452</b> 353	4.352	-	108.452
Disposals	_	(5)	(10.505)	(380)	(63)	_	(10.953)
Transfers and other movements	-	(1)	(10.505) 367	(500)	3	-	369
As at 31 December 2013	-		1.284.709	9.425	65.966	-	1.507.326
N.4 D. d. V. L. 421 D 4012	11-004				10.070		
Net Book Value at 31 December 2013	115.396	365.060	2.181.611	4.865	13.962	123.820	2.804.714
Cost							
As at 1 January 2014	115.396	512.286	3.466.320	14.290	79.928	123.820	4.312.040
Additions	-	112	-	-	612	22.666	23.390
Capitalised projects	-	683	3.943		15	(4.641)	-
Disposals	-	-	-	-	(24)	-	(24)
Transfers and other movements	-	-	-	-	-	(3.423)	(3.423)
As at 31 March 2014	115.396	513.081	3.470.263	14.290	80.531	138.422	4.331.983
Accumulated Depreciation							
As at 1 January 2014	-	147.226	1.284.709	9.425	65.966	-	1.507.326
Charge for the period	-	4.451	24.025	115	1.348	-	29.939
Disposals	-	-	-	-	(24)	-	(24)
As at 31 March 2014		151.677	1.308.734	9.540	67.290	-	1.537.241
Net Book Value at 31 March 2014	115.396	361.404	2.161.529	4.750	13.241	138.422	2.794.742

'Transfers and other movements' in assets under construction mainly relate to the transfer of spare parts for the upgraded Elefsina units within inventories, in line with the Company's accounting policies.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

## 11. INTANGIBLE ASSETS

	Computer software	Licences & Rights	Total
	Soltware	Rights	1 Utal
Cost			
As at 1 January 2013	69.389	23.909	93.298
Additions	249	-	249
Transfers & other movements	62	-	62
As at 31 March 2013	69.700	23.909	93.609
Accumulated Amortisation			
As at 1 January 2013	63.074	19.111	82.185
Charge for the period	301	569	870
As at 31 March 2013	63.375	19.680	83.055
Net Book Value at 31 March 2013	6.325	4.229	10.554
Cont			
Cost As at 1 April 2013	69.700	23.909	93.609
Additions	393	23.707	402
Transfers & other movements	3.355	-	3.355
As at 31 December 2013	73.448	23.918	97.366
Accumulated Amortisation			
As at 1 April 2013	63.375	19.680	83.055
Charge for the period	2.901	634	3.535
As at 31 December 2013	66.276	20.314	86.590
Net Book Value at 31 December 2013	7.172	3.604	10.776
Cost			
As at 1 January 2014	73.448	23.918	97.366
Additions	18	-	18
Transfers & other movements	1.866	198	2.064
As at 31 March 2014	75.332	24.116	99.448
Accumulated Amortisation			
As at 1 January 2014	66.276	20.314	86.590
Charge for the period	1.317	499	1.816
As at 31 March 2014	67.593	20.813	88.406
Net Book Value at 31 March 2014	7.739	3.303	11.042

## **12. INVENTORIES**

	As at		
	31 March 2014	31 December 2013	
Crude oil	181.186	223.571	
Refined products and semi-finished products	504.315	578.310	
Petrochemicals	24.325	25.500	
Consumable materials, spare parts and other	64.560	62.959	
- Less: Provision for Consumables, spare parts and other	(8.300)	(8.300)	
Total	766.086	882.040	

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

The cost of goods sold included in "Cost of sales" for the three month period to 31 March 2014 is equal to  $\pounds$ ,8 billion (31 March 2013:  $\pounds$ ,9 billion).

The Company keeps crude oil and refined products stocks in excess of its normal operating stock levels in order to fulfill the EU requirement for compulsory Stock obligations (90 days stock directive), as legislated by Greek Law 3054/2002.

## **13. TRADE AND OTHER RECEIVABLES**

	As at			
	31 March 2014	<b>31 December 2013</b>		
Trade receivables	483.516	461.082		
- Less: Provision for impairment of receivables	(94.226)	(93.926)		
Trade receivables net	389.290	367.156		
Other receivables	509.503	496.041		
- Less: Provision for impairment of receivables	(10.283)	(10.283)		
Other receivables net	499.220	485.758		
Deferred charges and prepayments	17.566	12.646		
Total	906.076	865.560		

As part of its working capital management the Company utilises factoring facilities to accelerate the collection of cash from its customers in Greece. Non-recourse factoring, is excluded from balances shown above.

Other receivables include balances in respect of VAT, income tax prepayment, advances to suppliers and advances to personnel. This balance includes advances of €327 million extended to Hellenic Petroleum International A.G. (a Group company) for the transfer of 100% of the share capital of Hellenic Fuels S.A. (currently a direct subsidiary of Hellenic Petroleum International A.G.) at book value. The conclusion of the transfer is subject to final contract signing.

Other receivables also include an amount of 54 million (31 December 2013: 54 million) of VAT approved refunds, which has been withheld by the customs office in respect of a dispute about stock shortages. Against this action the Company has filed a specific legal objection claim and expects to fully recover this amount following the conclusion of the relevant legal proceedings.

## 14. CASH, CASH EQUIVALENTS AND RESTRICTED CASH

	As at			
	31 March 2014	31 December 2013		
Cash at Bank and in Hand	46.459	217.849		
Short term bank deposits	1.000	321.462		
Cash and cash equivalents	47.459	539.311		
Restricted cash	200.000	200.000		
Total cash, cash equivalents and restricted cash	247.459	739.311		

Restricted cash pertained to the renewal of a cash collateral arrangement to secure a  $\leq 200$  million loan between the Company and Pireaus Bank, in relation to the Company's  $\leq 200$  million Facility Agreement with the European Investment Bank for which Pireaus Bank has provided a guarantee maturing on 15 June 2014 and is in the process of being renewed for one additional year (note 17). The effect of the loan and the deposit is a grossing up of the statement of financial position but with no effect to the Net Debt position.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

### 15. SHARE CAPITAL

	Number of Shares (authorised and issued)	Share Capital	Share premium	Total
As at 1 January 2013 & 31 December 2013	305.635.185	666.285	353.796	1.020.081
As at 31 March 2014	305.635.185	666.285	353.796	1.020.081

All ordinary shares were authorised, issued and fully paid. The nominal value of each ordinary share is 2,18 (31 December 2013: 2,18).

#### Share options

During the Annual General Meeting (AGM) of Hellenic Petroleum S.A. held on 25 May 2005, a share option scheme was approved, with the intention to link the number of share options granted to employees with the results and performance of the Company and its management. Subsequent AGMs have approved and granted the share options. The vesting period is 1 November to 5 December of the years 2014 - 2018.

Since the vesting period is 1 November to 5 December of each respective year, no share options were exercised during the three month period ended 31 March 2014, or the comparative period of the previous year. Share based compensation expense was immaterial for the three month periods ended 31 March 2014 and 2013.

#### 16. RESERVES

	Statutory reserve	Special reserves	Hedging reserve	Share-based payment reserve	Tax free reserves	Other reserves	Total
Balance at 1 January 2013 Cash flow hedges	118.668	86.495	(36.974)	3.889	351.322	-	523.400
<ul> <li>Fair value gains / (losses) on cash flow hedges</li> <li>Derecognition of gains/(losses) on hedges through</li> </ul>	-	-	9.286	-	-	-	9.286
comprehensive income		-	13.621	-	-	-	13.621
Balance at 31 March 2013	118.668	86.495	(14.067)	3.889	351.322	-	546.307
Cash flow hedges - Fair value gains / (losses) on cash flow hedges - Derecognition of gains/(losses) on hedges through	-	-	118	-	-	-	118
comprehensive income	-	-	17.844	-	-	-	17.844
Actuarial gains/(losses) on defined benefit pension plans	-	-	-	-	-	(2.349)	(2.349)
Share-based payments	-	-	-	(226)	-	-	(226)
Balance at 31 December 2013 and 1 January 2014	118.668	86.495	3.895	3.663	351.322	(2.349)	561.694
Cash flow hedges							
- Fair value gains / (losses) on cash flow hedges		-	(2.438)	-	-	-	(2.438)
Balance at 31 March 2014	118.668	86.495	1.457	3.663	351.322	(2.349)	559.256

#### Statutory reserves

Under Greek law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of outstanding share capital. This reserve cannot be distributed during the existence of the corporation, but can be used to offset accumulated losses.

#### Special reserves

Special reserves primarily relate to reserves arising from tax revaluations which have been included in the company accounts in accordance with the relevant legislation in prior years. Where considered appropriate deferred tax provisions are booked in respect of these reserves.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

#### Tax-free reserves

Tax-free reserves include:

- (i) Tax deferred reserves are retained earnings which have not been taxed with the prevailing corporate income tax rate as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital. Distributions to shareholders and conversions to share capital are not normally anticipated to be made through these reserves.
- (ii) Partially taxed reserves are retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital.

### **17. BORROWINGS**

	As at		
	31 March 2014	31 December 2013	
Non-current borrowings			
Bank borrowings	366.334	366.334	
Bond loan	820.011	860.096	
Non-current borrowings	1.186.345	1.226.430	
Current borrowings			
Short term bank borrowings	1.103.098	1.022.446	
Current portion of long term bank borrowings	123.502	123.374	
Total current borrowings	1.226.600	1.145.820	
Total borrowings	2.412.945	2.372.250	

Gross borrowings of the Company by maturity as at 31 March 2014 and 31 December 2013 are summarised on the table below (amounts in  $\in$  million):

		Balance as at			
			31 March 2014	31 December 2013	
		Maturity	(millions)	(millions)	
1a.	HPF Syndicated Bond Loan \$140 million	Jan 2016	-	-	
1b.	Syndicated Bond loan €465 million	Jan 2016	411	451	
2.	Bond loan €400 million	Jun 2014	225	225	
3.	European Investment Bank ("EIB") Term loan	Jun 2022	378	378	
4.	HPF Bond Loan	May 2017	488	488	
5.	Bilateral lines	Various	911	830	
	Total		2.413	2.372	

Hellenic Petroleum and its subsidiaries (the "Group") maintains a central treasury which coordinates and controls all subsidiaries' funding and cash management activities. To this extent, Hellenic Petroleum Finance plc ("HPF") was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

1. <u>Term Loans of €605 million (HPF €140 million and Hellenic Petroleum SA €465 million)</u>

As part of the refinancing plan, two credit facilities with identical terms and conditions were concluded with a Group of Greek and international banks:

a) A €140 million syndicated credit facility concluded by Hellenic Petroleum Finance plc with the guarantee of Hellenic Petroleum S.A. and a maturity of three years with gradual amortization.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

b) A €465 million syndicated bond loan concluded by Hellenic Petroleum S.A. with the guarantee of Hellenic Petroleum Finance plc and a maturity of three years with gradual amortisation. The outstanding balance of the bond loan at 31 March 2014 was €411 million (31 December 2013: €451 million).

## 2. <u>Bond Loan of €400 million</u>

In April 2012, Hellenic Petroleum S.A. concluded a  $\notin$ 400 million syndicated bond loan agreement maturing on 30 June 2013, with the aim to finance general corporate purposes. The facility was renewed at maturity for an additional year (until 30 June 2014) and has a six-month extension option. The total amount outstanding under the facility at 31 December 2013 was  $\notin$ 225 million (31 December 2012:  $\notin$ 225 million).

## 3. EIB Term Loans

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of  $\pounds$ 400 million ( $\pounds$ 200 million each). The purpose of the loans was to finance part of the investment programme relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of 12 years with amortization beginning in December 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee (see note 15). This is normal practice for EIB lending particularly during the construction phase of large projects. An amount of  $\pounds$ 22 million was repaid during December 2013. As at 31 March 2014, the outstanding loan balance amounted to  $\oiint$ 78 million. (31 December 2013:  $\oiint$ 78 million).

## 4. <u>Eurobond</u>

During the first half of 2013, HPF proceeded with the issuance of a Eurobond of €500 million with an annual coupon of 8% and a maturity of four years. The notes are redeemable at maturity (May 2017) and are listed in the Luxembourg Stock Exchange. Subsequently the Company concluded a €488 million syndicated bond loan agreement with HPF, which matures on the same date and the proceeds were used to prepay existing indebtedness of €225 million and for general corporate purposes. As at 31 March 2014 the outstanding loan balance amounted to €488 million (31 December 2013: €488 million).

## 5. <u>Bilateral lines</u>

Loans with various banks are also utilised to cover the Company's working capital financing needs. As at 31 March 2014, the outstanding balance of such loans amounted to  $\oplus 11$  million (31 December 2013:  $\oplus 30$  million).

The fair value of the borrowings, including their carrying portion, approximates their carrying value, as the effect of discounting is insignificant. The fair values of borrowings are within level 2 of the fair value hierarchy.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

## **18. TRADE AND OTHER PAYABLES**

	As at		
	31 March 2014	31 December 2013	
Trade payables	1.414.853	1.978.166	
Accrued Expenses & Deferred Income	63.164	39.831	
Other payables	13.868	35.278	
Total	1.491.885	2.053.275	

Trade creditors, as at 31 March 2014 and 31 December 2013 include overdue amounts in respect of crude oil imports from Iran which were received during the period between December 2011 and March 2012 as part of a long term contract with NIOC. Despite repeated attempts to settle the payment for these cargoes during the early part of the year, through the international banking system, it was not possible to do so. This is due to the fact that payments to Iranian banks and state entities are not accepted for processing by the International banking system due to EU sanctions (Council Regulation (EU) No. 267/2012 of 23 March 2012). The Company has duly notified its supplier of this restriction on payments and the inability to accept further crude oil cargoes under the contract, which is due to the EU sanctions posing legal constraints outside of its control. As a result no deliveries of Iranian crude oil or payments have taken place post June 30<sup>th</sup> which was the EU imposed deadline.

Other payables include amounts in respect of payroll and other staff related costs, social security obligations and sundry taxes.

### 19. CASH GENERATED FROM OPERATIONS

		For the three month period ended			
	Note	31 March 2014	31 March 2013		
(Loss) / Profit before tax		(57.993)	(118.055)		
Adjustments for:					
Depreciation and amortisation of property, plant and equipmen	t				
and intangible assets	10,11	31.755	43.621		
Amortisation of grants		(339)	(704)		
Financial expenses / (income) - net	6	40.793	37.743		
Provisions for expenses and valuation changes		2.303	15.792		
Foreign exchange (gains) / losses	7	(1.083)	5.530		
	_	15.436	(16.073)		
Changes in working capital					
Decrease / (Increase) in inventories		117.315	(66.716)		
(Increase) / Decrease in trade and other receivables		(39.281)	(360.035)		
Decrease in trade and other payables		(578.630)	(63.806)		
	_	(500.596)	(490.557)		
Net cash used in operating activities	_	(485.160)	(506.630)		

Provisions for expenses and valuation changes for the comparative period include impairment losses of  $\mathfrak{S}$  million relating to the write down of the Company's investment in Artenius Hellas S.A which started liquidation proceedings in 2013.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

## 20. RELATED PARTY TRANSACTIONS

Included in the statement of comprehensive income are proceeds, costs and expenses, which arise from transactions between the Company and related parties. Such transactions mainly comprise of sales and purchases of goods and services in the ordinary course of business and are conducted under normal trading and commercial terms on an arm's length basis.

	For the three month period ended	
	31 March 2014	31 March 2013
Sales of goods and services to related parties		
Group entities	578.513	665.887
Associates	121.734	84.137
Joint ventures	37	29
Total	700.284	750.053

Total	150.012	108.554
Joint ventures	124	119
Associates	133.177	95.269
Group entities	16.711	13.166
Purchases of goods and services from related parties		

Included in the statement of financial position are balances which derive from sales/purchases of goods and services in the ordinary course of business.

	As at	
	31 March 2014	31 December 2013
Balances due to related parties		
Group entities	84.263	79.049
Associates	36.011	20.608
Joint ventures	126	203
Total	120.400	99.860
Balances due from related parties		
Group entities	492.168	495.443
Associates	49.915	38.079
Joint ventures	19	21
Total	542.102	533.543

Group Entities include all companies consolidated under the full method of consolidation. Also included are Group companies consolidated with the equity method of consolidation.

The Company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to subsidiaries and associates of the Group, the outstanding amount of which as at 31 March 2014 was the equivalent of €371 million (31 December 2013: €885 million)

Transactions and balances with related parties are in respect of the following:

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

- a) Hellenic Petroleum Group companies.
- b) Associates of the Hellenic Petroleum Group:
  - Athens Airport Fuel Pipeline Company S.A. (EAKAA)
  - Public Gas Corporation of Greece S.A. (DEPA)
  - Elpedison B.V.
  - Spata Aviation Fuel Company S.A. (SAFCO)
  - HELPE Thraki S.A.
  - Biodiesel
  - Superlube S.A.
  - D.M.E.P. / OTSM
- c) Parties which are under common control with the Company due to the shareholding and control rights of the Hellenic State:
  - Public Power Corporation Hellas S.A.
  - Hellenic Armed Forces

During the three month period ended 31 March 2014, Company's sales of goods and services to government related entities amounted to 23 million (2013: 30 million) and Company's purchases of goods and services to 9 million (2013: 13 million). As at 31 March 2014, the Company had a total amount due from government related entities of 30 million (31 December 2013: 30 million) and a total amount due to government related entities of 31 million (31 December 2013: 31 million) and a total amount due to government related entities of (31 December 2013: 31 million)

- d) Financial institutions (including their subsidiaries) which are under common control with the Company due to the shareholding and control rights of the Hellenic State.
  - National Bank of Greece S.A.
  - Eurobank S.A
- e) Joint ventures with other third parties relating to the exploration and production of hydrocarbons in Greece and abroad:
  - Petroceltic Resources (former Melrose) Kuwait Energy Company– Beach Petroleum (Egypt, Mesaha)
  - VEGAS Oil & Gas (Egypt, West Obayed)
  - Edison (Montenegro, Ulcinj)
  - Edison Petroceltic Resources (Patraikos Gulf, Ioannina)
- f) Key management includes directors (executive and non- executive members of the board of Hellenic Petroleum S.A.) and members of the Executive Committee. The compensation paid or payable to key management for the three month period ended 31 March 2014 amounted to €0,6 million (2013: €0,7 million)

#### 21. COMMITMENTS

Capital expenditure contracted for as of 31 March 2014 amounts to €58 million (31 December 2013: €64 million).

### 22. CONTINGENCIES AND LITIGATION

The Company has contingent liabilities and litigation in respect of bank and other guarantees and other matters arising in the ordinary course of business. Provisions are set up by the Company against such matters whenever deemed necessary, in accordance with its accounting policies and included in 'Provisions'. There have been no significant changes in contingencies since 31 December 2013 (as described in the 2013 Annual Financial Statements).

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

### 23. DIVIDENDS

A proposal to the AGM for €0,15 per share as dividend for 2012 was approved by the Board of Directors on 28 February 2013 and the final approval was given by the shareholders at the AGM held on 27 June 2013.

The BOD approved a proposal to the AGM for the distribution of no dividend out of 2013 results. The Board did not approve a change in dividend policy overall and will re-evaluate the payment of special dividends or interim dividends for 2014 during the year.

### 24. OTHER SIGNIFICANT EVENTS

#### Sale of DESFA

On the 16 February 2012, HELPE and the Hellenic Republic Asset Development Fund (HRADF) (jointly the "Sellers") agreed to launch a joint sale process of their shareholding in DEPA Group aiming to sell in total 100% of the supply and trading activities and the shareholding of regional supply companies (DEPA SA and EPAs which are 51% subsidiaries of DEPA SA) and 66% of the high pressure transmission network (DESFA - 100% subsidiary of DEPA SA). This agreement was approved by HELPE's EGM, dated on the 30 January 2012 and the decision specifically requires that any such transaction will be subject to the approval of a new EGM.

The sales process resulted in three non-binding offers received on 5 November 2012 and at the final stage, one binding offer for the purchase of 66% of DESFA shares by SOCAR (Azerbaijan's Oil and Gas National Company). The offer which was improved following negotiations between the Sellers and the prospective buyer, is for €400 million for 66% of DESFA; i.e. €212,1 million for HELPE's 35% effective shareholding. Given that at present DESFA SA is a 100% subsidiary of DEPA, in order to complete the transaction, DESFA will be "unbundled" through a share distribution (treated as capital reduction of DEPA SA), to the two existing shareholders/sellers (i.e. HELPE 35% and HRADF 65%). Thus, once all approvals from the competent authorities are received, SOCAR will buy 35% directly from HELPE and 31% from HRADF.

On 2 August 2013 the Board of Directors of HELPE considered the offer for the sale of its 35% effective interest in DESFA as acceptable, and called for an Extraordinary General Meeting of the shareholders of the Company to approve the transaction. The EGM of the shareholders of the Company held on 2 September 2013 approved the transaction.

Prior to the Board of Director's meeting, the previous day, on 1 August 2013 the board of directors of HRADF had unanimously accepted the improved offer of SOCAR.

The Share Purchase Agreement for the sale of 66% of DESFA's share capital was signed by HRADF, HELPE and SOCAR on 21 December 2013. According to this SPA the rights and obligations of the parties are conditional upon the occurrence of certain events (Conditions) such as the merger clearance of the transaction by the EU or national competition authorities (as applicable) and the certification of DESFA by the Regulatory Authority for Energy of the Hellenic Republic ("RAE") in accordance with article 65 of L. 4001/2011 ("Energy Law"). It should be noted that as there is no precedent with respect to the certification of a gas transmission system operator, which is owned/controlled by a non-EU undertaking the process is not pre-defined. Consequently, the parameters and criteria for the assessment to be made by the authorities or the extent of commitments which may be requested by the European Commission to be undertaken by SOCAR cannot be anticipated or, moreover controlled by the parties.

Although the parties undertake valid commitments upon signing of the SPA, the effectiveness of the totality of the provisions of the SPA (including the transfer of shares and the payment of the consideration) remains subject to conditions, some of which lie beyond the control or diligent behavior of the parties and, consequently, the completion of the transaction remains suspended and depends on the satisfaction of such conditions.

The Group consolidates DEPA on an equity basis and the carrying value of the investment in the consolidated financial statements reflect HELPE's 35% share of the net asset value of the DEPA group which as at 31 March 2014 is €611 million. Furthermore the carrying value in HELPE SA financial statements for the DEPA group is €237 million.

Given that the transaction can only be completed upon receiving the approval of the relevant competent authorities, and given the timing of such approvals and the unbundling process that is still to be concluded, management considers it appropriate to maintain the policy of including DEPA Group as an associate at the date of this financial information.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014 (All amounts in Euro thousands unless otherwise stated)

## 25. EVENTS OCCURING AFTER THE END OF THE REPORTING PERIOD

On 16 May 2014 the Group successfully completed the issue of a 2-year, \$400 million Eurobond, with an annual fixed coupon of 4,625%. The notes, issued by Hellenic Petroleum Finance Plc, are unsecured and fully guaranteed by Hellenic Petroleum S.A. The notes are listed in the Luxembourg Stock Exchange. The proceeds of the issue will be used to refinance existing facilities and for general corporate purposes.