# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED

**30 SEPTEMBER 2016** 



CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

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CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

# I. Company Information

Directors	Efstathios Tsotsoros – Chairman of the Board Grigorios Stergioulis – Chief Executive Officer Andreas Shiamishis – Member Ioannis Psichogios – Member Georgios Grigoriou – Member Dimitrios Kontofakas – Member Theodoros–Achilleas Vardas – Member Theodoros Pantalakis – Member Constantinos Papagiannopoulos – Member Panagiotis Ofthalmides – Member Spiridon Pantelias – Member Stratis Zafiris – Member
Other Board Members during the year	Georgios Stampoulis (Until 7/10/2016) Georgios Maloglou (Until 27/4/2016)
Registered Office:	8A Chimarras Str. GR 15125 Maroussi, Greece
<b>Registration number:</b>	2443/06/B/86/23
General Commercial Registry:	000296601000

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

## II. Condensed Interim Statement of Financial Position

		As at	
	Note	30 September 2016	31 December 2015
ASSETS			
Non-current assets			
Property, plant and equipment	10	2.722.781	2.774.026
Intangible assets	11	6.555	8.371
Investments in subsidiaries, associates and joint ventures	24	651.634	656.326
Deferred income tax assets		105.410	177.639
Available-for-sale financial assets	3	1.550	50
Loans, advances and long-term assets	12	19.670	16.654
	_	3.507.600	3.633.066
Current assets			
Inventories	12	647.791	580.747
Trade and other receivables	13	983.200	1.001.818
Derivative financial instruments	3	8.569	-
Cash, cash equivalents and restricted cash	14	913.388	1.839.156
	_	2.552.948	3.421.721
Total assets		6.060.548	7.054.787
EQUITY			
Share capital	15	1.020.081	1.020.081
Reserves	16	459.671	438.818
Retained Earnings	10	(43.932)	(234.008)
Total equity	_	1.435.820	1.224.891
LIABILITIES			
Non- current liabilities			
Borrowings	17	1.312.462	1.536.414
Retirement benefit obligations	17	87.942	77.500
Provisions for other liabilities and charges		3.336	3.000
Other long term liabilities		228.398	12.400
	_	1.632.138	1.629.314
Current liabilities	_		
Trade and other payables	18	1.620.520	2.744.965
Derivative financial instruments	3		34.814
Borrowings	17	1.371.428	1.419.687
Dividends payable		642	1.116
	-	2.992.590	4.200.582
Total liabilities	_	4.624.728	5.829.896
Total equity and liabilities		6.060.548	7.054.787

The notes on pages 8 to 25 are an integral part of this condensed interim financial information.

E. Tsotsoros	G. Stergioulis	A. Shiamishis	S. Papadimitriou

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Chairman of the Board
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Chief Executive Officer

Chief Financial Officer

Accounting Director

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

## III. Condensed Interim Statement of Comprehensive Income

	Note	For the nine mon 30 September 2016	th period ended 30 September 2015	For the three mo 30 September 2016	nth period ended 30 September 2015
Sales		4.296.275	4.953.252	1.654.875	1.595.502
Cost of sales		(3.858.659)	(4.596.231)	(1.510.126)	(1.517.100)
Gross profit		437.616	357.021	144.749	78.402
Selling and distribution expenses		(59.780)	(93.525)	(18.488)	(34.294)
Administrative expenses		(54.972)	(55.273)	(15.319)	(21.445)
Exploration and development expenses		(214)	(1.055)	(63)	(385)
Other operating income / (expenses) - net	5	5.518	2.119	(3.182)	198
Dividend income		38.348	32.659	-	
Operating profit / (loss)		366.516	241.946	107.697	22.476
Finance (expenses) / income -net	6	(124.827)	(125.607)	(43.591)	(43.165)
Currency exchange gains / (losses)	7	13.377	(16.809)	2.072	3.371
Profit / (loss) before income tax		255.066	99.530	66.178	(17.318)
Income tax expense	8	(64.990)	(9.537)	(21.307)	18.774
Profit / (Loss) for the period		190.076	89.993	44.871	1.456
Other comprehensive income:					
<b>Items that will not be reclassified to profit or loss:</b> Acruarial gains / (losses) on defined benefit pension plans	16	(3.914) ( <b>3.914</b> )	<u>261</u> <b>261</b>		<u>261</u> 261
Items that may be reclassified subsequently to profit or loss:					
Fair value gains/(losses) on available-for-sale financial assets Fair value gains/(losses) on cash flow hedges Derecognition of gains/(losses) on hedges through	16 16	(6.035) 11.160	(26.235)	(1.042) (2.109)	(34.309)
comprehensive income	16	19.642 24.767	27.449 <b>1.214</b>	(3.151)	(1.160) (35.469)
Other Comprehensive income/(loss) for the period, net of tax		20.853	1.475	(3.151)	(35.208)
Total comprehensive income/(loss) for the period		210.929	91.468	41.720	(33.752)
Basic and diluted earnings per share (expressed in Euro per share)	9	0,62	0,29	0,15	0,00

The notes on pages 8 to 25 are an integral part of this condensed interim financial information.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

## IV. Condensed Interim Statement of Changes in Equity

	Note	Share Capital	Reserves	Retained Earnings	Total Equity
Balance at 1 January 2015		1.020.081	429.994	(273.388)	1.176.687
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive	16	-	(26.235)	-	(26.235)
income	16	-	27.449	-	27.449
Other comprehensive income	-	-	1.475	-	1.475
Profit / (Loss) for the period	-	-	-	89.993	89.993
Total comprehensive income / (loss) for the period	_	-	1.475	89.993	91.468
Balance at 30 September 2015	_	1.020.081	431.469	(183.395)	1.268.155
Balance at 31 December 2015 1 January 2016	-	1.020.081	438.818	(234.008)	1.224.891
Fair value gains/ (losses) on available-for-sale financial assets	16	-	(6.035)	-	(6.035)
Actuarial gains / (losses) on defined benefit pension plans	16	-	(3.914)	-	(3.914)
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive	16	-	11.160	-	11.160
income	16	-	19.642	-	19.642
Other comprehensive income		-	20.853	-	20.853
Profit / (Loss) for the period	_	-	-	190.076	190.076
Total comprehensive income / (loss) for the period	_	-	20.853	190.076	210.929
Balance at 30 September 2016	_	1.020.081	459.671	(43.932)	1.435.820

The notes on pages 8 to 25 are an integral part of this condensed interim financial information.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

## V. Condensed Interim Statement of Cash Flows

		For the nine mon	th period ended
	Note	30 September 2016	30 September 2015
Cash flows from operating activities			
Cash outflow from operations	19	(502.693)	(837.705)
Income tax paid		(1.279)	(15.933)
Net cash outflow from operating activities		(503.972)	(853.638)
Cash flows from investing activities			
Purchase of property, plant and equipment & intangible assets Proceeds from disposal of property, plant and equipment & intangible	10,11	(60.445)	(115.454)
assets		-	812
Dividends received		37.684	32.659
Interest received	6	10.138	16.252
Participation in share capital increase of affiliated companies		(2.408)	(2.100)
Net cash outflow from investing activities		(15.031)	(67.831)
Cash flows from financing activities			
Interest paid		(135.877)	(134.075)
Dividends paid		(473)	(64.004)
Proceeds from borrowings		275.500	355.232
Repayments of borrowings		(547.711)	(222.521)
Net cash outflow from financing activities		(408.561)	(65.368)
Net decrease in cash, cash equivalents and restricted cash		(927.564)	(986.837)
Cash, cash equivalents and restricted cash at beginning of the period	14	1.839.156	1.593.262
Exchange gains / (losses) on cash, cash equivalents and restricted cash		1.796	1.908
Net decrease in cash, cash equivalents and restricted cash		(927.564)	(986.837)
Cash, cash equivalents and restricted cash at end of the period	14	913.388	608.333

The notes on pages 8 to 25 are an integral part of this condensed interim financial information.

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

## VI. Notes to the Condensed Interim Financial Information

#### 1. GENERAL INFORMATION

Hellenic Petroleum S.A. (the "Company") operates in the energy sector in Greece. The Company's activities include refining and marketing of oil products, the production and marketing of petrochemical products and exploration for hydrocarbons.

#### 2. BASIS OF PREPARATION, ACCOUNTING POLICIES AND ESTIMATES

#### **Basis** of preparation

The interim financial information of Hellenic Petroleum S.A is prepared in accordance with International Accounting Standard 34 (IAS 34) – *Interim Financial Reporting*, and presents the financial position, results of operations and cash flows of the Company on a going concern basis. In this respect Management has concluded that (a) the going concern basis of preparation of the accounts is appropriate, and (b) all assets and liabilities are appropriately presented in accordance with the Company's accounting policies.

This interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2015, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union. These can be found on the Company's website **www.helpe.gr**.

The condensed interim financial information for the nine month period ended 30 September 2016 has been authorised for issue by the Board of Directors on 10 November 2016.

#### Accounting policies and the use of estimates

The accounting policies used in the preparation of the condensed interim financial information for the nine month period ended 30 September 2016 are consistent with those applied for the preparation of the financial statements for the year ended 31 December 2015, except as described below. Where necessary, comparative figures have been reclassified to conform to changes in the presentation of the current year.

*New standards, amendments to standards and interpretations:* Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Company's evaluation of the effect of these new standards, amendments to standards and interpretations is set out below.

#### Standards and Interpretations effective for the current financial year:

• Annual Improvements to IFRSs 2012:

The amendments set out below describe the key changes to certain IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project. The adoption of these amendments did not have significant impact for the Company.

- *IFRS 2 "Share-based payment"*. The amendment clarifies the definition of a 'vesting condition' and separately defines 'performance condition' and 'service condition'.
- IFRS 3 "Business combinations". The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 "Financial instruments: Presentation". It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.
- *IFRS 8 "Operating segments"*. The amendment requires disclosure of the judgments made by management in aggregating operating segments.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

- *IFRS 13 "Fair value measurement"*. The amendment clarifies that the standard does not remove the ability to measure short-term receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.
- IAS 16 "Property, plant and equipment" and IAS 38 "Intangible assets". Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.
- *IAS 24 "Related party disclosures"*. The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.
- *IAS 19R (Amendment) "Employee Benefits"*. These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The adoption of the amendment did not have significant impact for the Company.
- Annual Improvements to IFRSs 2014:

The amendments set out below describe the key changes to four IFRSs. Their adoption did not have significant impact for the Company.

- *IFRS 5 "Non-current assets held for sale and discontinued operations"*. The amendment clarifies that, when an asset (or disposal group) is reclassified from 'held for sale' to 'held for distribution', or vice versa, this does not constitute a change to a plan of sale or distribution, and does not have to be accounted for as such.
- IFRS 7 "Financial instruments: Disclosures". The amendment adds specific guidance to help management determine whether the terms of an arrangement to service a financial asset which has been transferred constitute continuing involvement and clarifies that the additional disclosure required by the amendments to IFRS 7, "Disclosure – Offsetting financial assets and financial liabilities" is not specifically required for all interim periods, unless required by IAS 34.
- IAS 19 "Employee benefits". The amendment clarifies that, when determining the discount rate for
  post-employment benefit obligations, it is the currency that the liabilities are denominated in that is
  important, and not the country where they arise.
- *IAS 34 "Interim financial reporting"*. The amendment clarifies what is meant by the reference in the standard to 'information disclosed elsewhere in the interim financial report'.
- *IFRS 11 (Amendment) "Joint Arrangements"*. This amendment requires an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a 'business'. The adoption of the amendment did not have significant impact for the Company.
- IAS 16 and IAS 38 (Amendments) "Clarification of Acceptable Methods of Depreciation and Amortisation". This amendment clarifies that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate and it also clarifies that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. The adoption of the amendment did not have significant impact for the Company.
- *IAS 27 (Amendment) "Separate financial statements"*. This amendment allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements and clarifies the definition of separate financial statements. The adoption of the amendment did not have significant impact for the Company.

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- *IAS 1 (Amendment)" Disclosure Initiative"*. These amendments clarify guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The adoption of the amendment did not have significant impact for the Company.
- *IFRS 10, IFRS 12 and IAS 28 (Amendments) "Investment Entities: Applying the Consolidation Exception".* These amendments clarify the application of the consolidation exception for investment entities and their subsidiaries. The adoption of these amendments did not have significant impact for the Company.

#### Standards and Interpretations effective for subsequent periods:

- *IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods beginning on or after 1* <u>January 2018).</u> IFRS 15 has been issued in May 2014. The objective of the standard is to provide a single, comprehensive revenue recognition model for all contracts with customers to improve comparability within industries, across industries, and across capital markets. It contains principles that an entity will apply to determine the measurement of revenue and timing of when it is recognised. The underlying principle is that an entity will recognise revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The Company is currently investigating the impact of the specific standard on its financial statements.
- *IFRS 9 "Financial Instruments" and subsequent amendments to IFRS 9 and IFRS 7 (<u>effective for annual periods beginning on or after 1 January 2018</u>). IFRS 9 replaces the guidance in IAS 39 which deals with the classification and measurement of financial assets and financial liabilities and it also includes an expected credit losses model that replaces the incurred loss impairment model used today. IFRS 9 establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39. The Company is currently investigating the impact of IFRS 9 on its financial statements. The Company cannot currently early adopt IFRS 9 as it has not been endorsed by the EU.*
- *IFRS 16 "Leases"* (*effective for annual periods beginning on or after 1 January 2019*). IFRS 16 has been issued in January 2016 and supersedes IAS 17. The objective of the standard is to ensure the lessees and lessors provide relevant information in a manner that faithfully represents those transactions. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently. The Company is currently investigating the impact of IFRS 16 on its financial statements. The standard has not yet been endorsed by the EU.
- IAS 12 (Amendments) "Recognition of Deferred Tax Assets for Unrealised Losses" (<u>effective for annual</u> <u>periods beginning on or after 1 January 2017</u>). These amendments clarify the accounting for deferred tax assets for unrealised losses on debt instruments measured at fair value. The amendments have not yet been endorsed by the EU.
- IAS 7 (Amendments) "Disclosure initiative" (<u>effective for annual periods beginning on or after 1 January</u> 2017). These amendments require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities. The amendments have not yet been endorsed by the EU.
- *IFRS 2 (Amendments) "Classification and measurement of Shared-based Payment transactions" (effective for annual periods beginning on or after 1 January 2018).* The amendment clarifies the measurement basis for cash-settled, share-based payments and the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principles in IFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount for the employee's tax obligation associated with a share-based payment and pay that amount to the tax authority. The amendments have not yet been endorsed by the EU.

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• *IFRS 4 (Amendments) "Applying IFRS 9 Financial instruments with IFRS 4 Insurance contracts" (effective for annual periods beginning on or after 1 January 2018)*. The amendments introduce two approaches. The amended standard will: a) give all companies that issue insurance contracts the option to recognise in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance contracts standard is issued; and b) give companies whose activities are predominantly connected with insurance an optional temporary exemption from applying IFRS 9 until 2021. The entities that defer the application of IFRS 9 will continue to apply the existing financial instruments standard—IAS 39. The amendments have not yet been endorsed by the EU.

#### 3. FINANCIAL RISK MANAGEMENT

The Company's activities are primarily centred on its Downstream Refining (incl. Petrochemicals) & Marketing of petroleum products; with secondary activities relating to exploration of hydrocarbons. As such, the Company is exposed to a variety of financial and commodity markets risks including foreign exchange and commodity price risk, credit risk, liquidity risk, cash flow risk and interest-rate risk. In line with international best practices and within the context of local markets and legislative framework, the Company's overall risk management policies aim at reducing possible exposure to market volatility and / or mitigating its adverse effects on the financial position of the Company to the extent possible. In general, the key factors that impact the Company's operations are summarised as follows:

*Macroeconomic Environment:* Following seven years of economic depression and instability up to 2015, the economic and business environment in Greece remains challenging. The Greek economy returned to recession in 2015, following a mild recovery in 2014, mainly due to political and economic uncertainty. The implementation of capital controls on 28 June 2015 led to liquidity shortages while the agreement on a new programme for financial support in August 2015 introduced new fiscal adjustment measures.

The approval of the 86 billion bailout programme in August 2015 and the recapitalisation of the 4 systemic banks during December 2015 were key steps towards the stabilisation of the macroeconomic and financial environment in Greece. Official projections suggest growth in the second half of 2016, as consumer confidence is expected to strengthen and as structural reforms are projected to have a positive effect on investments. Inflation is expected to remain low due to the very depressed state of the economy while unemployment is expected to gradually decline.

While the bailout program has reduced the risk of economic instability in Greece, concerns around its implementation remain, a factor reflected in debt capital and equity markets risk assessment and pricing. The implementation of the program and its effects on the economy are beyond the Company's control. Management continually assesses the situation and its possible future impact to ensure that all necessary actions and measures are taken in order to minimize the impact on the Company's Greek operations.

Securing continuous crude oil supplies: Developments in the global and regional crude oil markets in the last 2 years have reduced the cost of raw material for the Company and increased optionality. International crude oil reference prices dropped by more than 50% compared to June 2014 peak. These developments led to lower cost of crude, for both sweet and especially sour grades, which represent the key source of feedstock for complex refiners like Hellenic Petroleum, thus improving the competitive position of Med refiners vs. their global peers. The Company was able to take advantage of this development and diversify its crude basket compared to previous years.

*Financing of operations:* In line with its medium term financing plan, the Company maintains a mix of long term, medium term and short term credit facilities by taking into consideration bank and debt capital markets' credit capacity, as well as cash flow planning and commercial requirements. As a result approximately 75% of total debt is financed by medium to long term committed credit lines while the remaining borrowings are financed by short term working capital credit facilities. Further details of the relevant loans and refinancing are provided in note 17, "Borrowings".

*Capital management:* Overall the Company has around 3,2 billion of capital employed which is driven by its high capital investment in fixed assets, its investments in subsidiaries and associates, as well as working capital. As a result of the Company's investment plan, during the period 2007-2012, net debt level has reached 55% of total capital employed while the remaining amount is financed through shareholders equity. The Company has started reducing its net debt levels through utilization of the incremental operating cash flows, from the operation of the new Elefsina refinery, and plans to reduce these even further with the expected sale proceeds of its stake in DESFA.

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This is expected to lead to lower Debt to Equity ratio, better matched Asset and Liability maturity profiles as well as lower financing costs.

#### Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels are defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Company's assets and liabilities that are measured at fair value at 30 September 2016:

	Level 1	Level 2	Level 3	Total balance
Assets Derivatives used for hedging Available for sale financial assets	1.550	8.569	-	8.569 1.550
Available for sale inflaticial assets	1.550	8.569	-	1.550 10.119

The following table presents the Company's assets and liabilities that are measured at fair value at 31 December 2015:

Assets	Level 1	Level 2	Level 3	Total balance
Available for sale financial assets	50	-	-	50
	50	-	-	50
Liabilities				
Derivatives used for hedging		34.814	-	34.814
		34.814	-	34.814

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry Group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. These financial instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3.

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Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of commodity swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.

There were no changes in valuation techniques during the period.

There were no transfers between levels during the period.

The fair value of the following financial assets and liabilities approximate their carrying amount:

- Trade and other receivables
- Cash and cash equivalents
- Trade and other payables
- Borrowings

#### 4. ANALYSIS BY SEGMENT

Information on the revenue and profit regarding the Company's operating segments is presented below:

	Note	Refining	Petro- chemicals	Exploration & Production	Other	Total
Sales		4.108.065	188.210	-	-	4.296.275
<b>Operating profit</b> / (loss)	_	275.979	62.423	(2.132)	30.246	366.516
Finance income/(expense) - net	6					(124.827)
Currency exchange gains / (losses)	7				_	13.377
<b>Profit/ (Loss) before income tax</b> Income tax credit / (expense)	8				_	<b>255.066</b> (64.990)
Profit/ (Loss) for the period					_	190.076

#### For the nine month period ended 30 September 2015

For the mile month period chace 50 september 2012	Note	Refining	Petro- chemicals	Exploration & Production	Other	Total
Sales		4.753.729	199.523	-	-	4.953.252
<b>Operating profit</b> / (loss)	_	157.539	54.624	(2.061)	31.844	241.946
Finance income/(expense) - net	6					(125.607)
Currency exchange gains / (losses)	7				_	(16.809)
<b>Profit/ (Loss) before income tax</b> Income tax expense	8				_	<b>99.530</b> (9.537)
Profit/ (Loss) for the period					_	89.993

There were no changes in the basis of segmentation or in the basis of measurement of segment profit or loss comparing to the financial statements published at 31 December 2015

There has been no material change in the definition of segments or the segmental analysis of total assets or total liabilities from the amounts disclosed in the annual financial statements published at 31 December 2015.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

#### 5. OTHER OPERATING INCOME / (EXPENSES) AND OTHER GAINS / (LOSSES)

	For the nine mon	th period ended	For the three month period ended			
	30 September 2016	30 September 2015	30 September 2016	30 September 2015		
Income from grants' amortisation	940	959	307	317		
Services to third parties	2.398	1.449	762	504		
Rental income	1.001	1.236	330	426		
Discounting effect of long-term liabilitites	13.500	-	-	-		
Credit and structure fees for oil cargoes	(4.955)	-	(4.955)	-		
Other income / (expense)	135	(1.525)	374	(1.049)		
Other operating income / (expenses)	13.018	2.119	(3.183)	198		
Impairment losses from associates	(7.500)					
Other operating income / (expenses) - net	5.518	2.119	(3.182)	198		

Other operating income / (expenses) – net, include income or expenses which do not relate to the trading activities of the Company.

#### 6. FINANCE (EXPENSES) / INCOME - NET

	For the nine mon	th period ended	For the three mor	th period ended
	30 September 2016	30 September 2015	30 September 2016	30 September 2015
Interest income	10.138	16.252	3.355	4.325
Interest expense and similar charges	(134.965)	(141.859)	(46.946)	(47.490)
Finance (expenses)/income -net	(124.827)	(125.607)	(43.591)	(43.165)

#### 7. CURRENCY EXCHANGE GAINS / (LOSSES)

Foreign currency exchange gains of 13 million reported in this period relate mainly to realized gains from the repayment of US\$ denominated borrowings. Foreign currency exchange gains and losses on transactions which do not relate to financing are reported under operating results.

#### 8. INCOME TAXES

	For the nine mon	th period ended	For the three month period ende		
	30 September 2016	30 September 2015	30 September 2016	30 September 2015	
Current tax	(1.279)	(5)	(1.279)	(114)	
Deferred tax	(63.711)	(9.532)	(20.028)	18.888	
Income tax (expense) / credit	(64.990)	(9.537)	(21.307)	18.774	

The corporate income tax rate for the period ending 30 September 2016 is 29% (2015: 29%).

Effective for fiscal years ending 31<sup>st</sup> December 2011 to 31<sup>st</sup> December 2015, Greek companies meeting certain criteria had to be audited on an annual basis by their statutory auditor in respect of compliance with tax law (Tax Certificate Audit). This audit leads to the issuance of a Tax Certificate which, under certain conditions, substitutes the full tax audit by the tax authorities; who however retain the right of performing subsequent audit without finalizing its tax obligations for the respective fiscal year. The Company has been audited by the statutory auditor and has received an unqualified Tax Compliance Certificate up to the fiscal year ended 31<sup>st</sup> December 2015. Following recent tax provisions, companies may obtain a tax certificate for the subsequent years (2016 onwards), on an optional basis.

#### Unaudited income tax years

The Company has not undergone a full tax audit for the financial year ended 31 December 2010. As a result income tax obligations are not considered final.

The Tax Certificate Audit for the financial year 2015 was completed in September 2016 and the Company obtained an unqualified Tax Certificate. Management does not expect that significant additional tax liabilities over and above those provided for and disclosed in the financial information will arise.

#### Other Taxes

Provisional VAT audits have been completed up to and including December 2014.

#### 9. EARNINGS PER SHARE

Diluted earnings per ordinary share are not presented because they are not materially different from basic earnings per share. Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period.

	For the nine mon		For the three month period ended		
	30 September 2016	30 September 2015	30 September 2016	30 September 2015	
Earnings per share attributable to the Company					
Shareholders (expressed in Euro per share):	0,62	0,29	0,15	0,00	
Net income attributable to ordinary shares					
(Euro in thousands)	190.076	89.993	44.871	1.456	
Average number of ordinary shares	305.635.185	305.635.185	305.635.185	305.635.185	

#### 10. PROPERTY, PLANT AND EQUIPMENT

			Plant & Machi-	Motor	Furniture	Assets Under Cons-	
	Land	Buildings	nery	vehicles	and fixtures	truction	Total
Cost							
As at 1 January 2015	115.396	517.883	3.579.933	14.307	82.136	96.445	4.406.100
Additions	-	2	856	29	1.317	112.996	115.200
Capitalised projects	-	3.964	26.945	2	493	(31.404)	-
Disposals	-	-	(1)	(60)	(7)	(1.252)	(1.320)
Transfers & other movements	-	-	(1.544)	(1)	-	(6.363)	(7.908)
As at 30 September 2015	115.396	521.849	3.606.189	14.277	83.939	170.422	4.512.072
Accumulated Depreciation							
As at 1 January 2015	-	165.097	1.392.447	9.809	70.873	-	1.638.226
Charge for the period	-	13.342	77.729	305	2.622	-	93.998
Disposals	-	-	(1)	(60)	(7)	-	(68)
As at 30 September 2015	-	178.439	1.470.175	10.054	73.488	-	1.732.156
Net Book Value at 30 September 2015	115.396	343.410	2.136.014	4.223	10.451	170.422	2.779.916
Cost							
As at 1 January 2016	115.396	527.747	3.748.398	14.283	84.649	52.813	4.543.286
Additions	-	6	408	120	1.208	57.696	59.438
Capitalised projects	-	1.474	29.887	-	16	(31.377)	-
Disposals	-	-	(5)	-	(253)	(52)	(310)
Transfers and other movements	-	-	1.390	-	-	(1.560)	(170)
As at 30 September 2016	115.396	529.227	3.780.078	14.403	85.620	77.520	4.602.244
Accumulated Depreciation							
As at 1 January 2016	-	182.950	1.501.991	10.148	74.171	-	1.769.260
Charge for the period	-	13.122	95.213	278	1.848	-	110.461
Disposals	-		(5)	-	(253)	-	(258)
As at 30 September 2016	-	196.072	1.597.199	10.426	75.766	-	1.879.463
Net Book Value at 30 September 2016	115.396	333.155	2.182.879	3.977	9.854	77.520	2.722.781

'Transfers and other movements' in assets under construction include the transfer of completed IT projects to intangible assets.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

#### 11. INTANGIBLE ASSETS

	Computer software	Licences & Rights	Total
Cost		-	
As at 1 January 2015	83.006	24.667	107.673
Additions	254	24.007	254
Disposals	234	(368)	(368)
Transfers & other movements	3.687	(308)	3.687
As at 30 September 2015	86.947	24.299	111.246
Accumulated Amortisation			
Accumulated Amortisation As at 1 January 2015	74.286	21.910	96.196
Charge for the period	3.549	918	4.467
Disposals	5.549	(27)	(27)
As at 30 September 2015	77.835	22.801	100.636
As at 50 September 2015		22.001	100.050
Net Book Value at 30 September 2015	9.112	1.498	10.610
Cost			
As at 1 January 2016	86.445	24.299	110.744
Additions	1.007	-	1.007
Transfers & other movements	1.314	-	1.314
As at 30 September 2016	88.766	24.299	113.065
Accumulated Amortisation			
Accumulated Amorusation As at 1 January 2016	79.271	23.102	102.373
Charge for the period	3.234	2 <b>3.10</b> 2 903	4.137
As at 30 September 2016	82.505	24.005	106.510
As at 50 September 2010	02.303	24.003	100.310
Net Book Value at 30 September 2016	6.261	294	6.555

'Transfers and other movements' in computer software mainly relate to completed IT software projects capitalised during the year and thus transferred from assets under construction.

#### **12. INVENTORIES**

	As at		
	30 September 2016	31 December 2015	
Crude oil	256.558	180.149	
Refined products and semi-finished products	330.008	330.240	
Petrochemicals	19.699	22.286	
Consumable materials, spare parts and other	73.758	72.444	
- Less: Impairment provision for Consumables and spare			
parts	(32.232)	(24.372)	
Total	647.791	580.747	

The cost of inventories included in "Cost of sales" amounts to 3,5 billion (30 September 2015: 4,3 billion). Cost of sales also include an amount of 0,3 million relating to a write-down of inventories remaining unsold to their net realisable value, as at 30 September 2016 (30 September 2015:  $\oiint{6},4$  million).

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

The Company is obliged to keep crude oil and refined products stocks in order to fulfil the EU requirement for compulsory Stock obligations (90 days stock directive), as legislated by Greek Law 3054/2002. Part of this obligation is delegated to OTSM S.A, a subsidiary of an associate company, DMEP Holdco Ltd.

#### 13. TRADE AND OTHER RECEIVABLES

	As at		
	30 September 2016	31 December 2015	
Trade receivables	353.665	387.856	
- Less: Provision for impairment of receivables	(118.391)	(109.391)	
Trade receivables net	235.274	278.465	
Other receivables	753.689	728.945	
- Less: Provision for impairment of receivables	(13.837)	(13.299)	
Other receivables net	739.852	715.646	
Deferred charges and prepayments	8.074	7.707	
Total	983.200	1.001.818	

As part of its working capital management, the Company utilises factoring facilities to accelerate the collection of cash from its customers in Greece. Non-recourse factoring, is excluded from balances shown above.

'Other receivables' include balances in respect of VAT, income tax prepayments, advances to suppliers and advances to personnel. Other receivables also include the following:

- a) Advances of €327 million extended to Hellenic Petroleum International A.G. (a Group company) for the transfer of 100% of the share capital of Hellenic Fuels S.A. (currently a direct subsidiary of Hellenic Petroleum International A.G.) at book value (31 December 2015: €327 million). The conclusion of the transfer is subject to final contract signing.
- b) VAT approved refunds amounting to €54m (31 December 2015: €54 million), withheld by the customs office in respect of a dispute relating to stock shortages (see Note 22). Against this action the Company has filed a specific legal objection claim and expects to fully recover this balance following the conclusion of the relevant legal proceedings.
- c) A one-year bond loan of €138 million extended to EKO ABEE, a Group company.

The fair values of trade and other receivables approximate their carrying amount.

#### 14. CASH, CASH EQUIVALENTS AND RESTRICTED CASH

	As	As at			
	30 September 2016	31 December 2015			
Cash at Bank and in Hand	755.863	1.683.600			
Cash and cash equivalents	755.863	1.683.600			
Restricted cash	157.525	155.556			
Total cash, cash equivalents and restricted cash	913.388	1.839.156			

Restricted cash mainly relates to a deposit (€144 million) that secures a loan agreement of equal amount with Piraeus Bank, in relation to the Company's Facility Agreement B with the European Investment Bank.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

The outstanding balance under the EIB Facility Agreement B as at 30 September 2016 was  $\bigcirc 133$  million, in accordance with the amortization schedule, whilst the outstanding balance of the Piraeus loan as at 30 September 2016 was  $\bigcirc 144$  million. This is expected to be reduced to  $\bigcirc 133$  million in the following months. The guarantee matured on 15 June 2016 and has been renewed for an additional year. The effect of the loan and the deposit is a grossing up of the Statement of Financial Position, with no effect to the Net Debt and Net Equity position.

The balance of cash at bank denominated in US Dollars as at 30 September 2016 was US\$541 million (Euro equivalent  $\notin$ 485 million). The respective amount as at 31 December 2015 was US\$ 813 million (Euro equivalent  $\notin$ 747 million). A significant amount of cash held as at 31 December 2015, has been used to repay loans which matured in May 2016 (note 17).

#### **15. SHARE CAPITAL**

	Number of Shares (authorised and issued)	Share Capital	Share premium	Total
As at 1 January 2015 & 31 December 2015	305.635.185	666.285	353.796	1.020.081
As at 30 September 2016	305.635.185	666.285	353.796	1.020.081

All ordinary shares were authorised, issued and fully paid. The nominal value of each ordinary share is 2,18 (31 December 2015: 2,18).

#### **16. RESERVES**

	Statutory reserve	Special reserves	Tax free reserves	Hedging reserve	Share-based payment reserve	Actuarial gains/ (losses)	Available- for-sale gains/ (losses)	Total
Balance at 1 January 2015 Cash flow hedges:	118.668	86.495	271.944	(44.464)	3.639	(6.288)	-	429.994
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through	-	-	-	(26.234)	-	-	-	(26.234)
comprehensive income Actuarial gains/(losses) on defined benefit pension plans	-	-	-	27.449	-	260	-	27.449 260
Balance at 30 September 2015	118.668	86.495	271.944	(43.249)	3.639	(6.028)	-	431.469
Cash flow hedges:								
Balance at 31 December 2015 and 1 January 2016	118.668	86.495	263.146	(24.718)	746	(5.519)	-	438.818
Cash flow hedges: Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive income	-	-	-	11.160 19.642	-	-	-	11.160 19.642
Actuarial gains/(losses) on defined benefit pension plans Fair value gains / (losses) on available-for-sale financial assets	-	-	-	-	-	(3.914)	(6.035)	(3.914) (6.035)
Balance at 30 September 2016	118.668	86.495	263.146	6.084	746	(9.433)	(6.035)	459.671

#### Statutory reserves

Under Greek law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of the outstanding share capital. This reserve cannot be distributed, but can be used to offset accumulated losses.

#### Special reserves

Special reserves primarily relate to reserves arising from tax revaluations in accordance with relevant legislation in prior years. Where considered appropriate deferred tax provisions are booked in respect of these reserves.

#### Tax-free reserves

Tax-free reserves include:

- (i) Retained earnings which have not been taxed with the prevailing corporate income tax rate as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital.
- (ii) Retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital.

#### **17. BORROWINGS**

	As at			
	30 September 2016	31 December 2015		
Non-current borrowings				
Bank borrowings	255.222	277.444		
Bond loans	1.057.240	1.258.970		
Non-current borrowings	1.312.462	1.536.414		
Current borrowings				
Short term bank borrowings	1.326.984	1.375.243		
Current portion of long term bank borrowings	44.444	44.444		
Total current borrowings	1.371.428	1.419.687		
Total borrowings	2.683.890	2.956.101		

Gross borrowings of the Company by maturity as at 30 September 2016 and 31 December 2015 are summarised in the table below (amounts in €million):

	Balance as at				
		30 September 2016	31 December 2015		
	Maturity	(millions)	(millions)		
Syndicated bond loan €350 million	Jul 2018	343	341		
Bond loan €400 million	Oct 2016	284	225		
Bond loan €200 million	Jan 2018	199	199		
Bond loan SBF €400 million	Nov 2017	198	-		
European Investment Bank ("EIB") Term loan	Jun 2022	267	289		
HPF Loan €488m	May 2017	397	401		
HPF Loan US\$ 397,6m	May 2016	-	364		
HPF Loan €317,6m	Jul 2019	318	318		
Bilateral lines	Various	678	819		
Total		2.684	2.956		

Hellenic Petroleum and its subsidiaries (the "Group") has centralised treasury operations which coordinate and control the funding and cash management activities of all group companies. Within this framework, Hellenic Petroleum Finance plc ("HPF") was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

Borrowings with significant movements during 2016 are described below:

#### Bond Loan €400 million

In June 2014, Hellenic Petroleum S.A. extended the maturity date of a €400 million syndicated bond loan agreement from December 2014 to 30 December 2015 with a six month extension option, achieving at the same time improvements in cost and general terms and conditions. In September 2015 the Company extended the maturity date

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

to June 2016. In April 2016, Hellenic Petroleum S.A. made an additional drawdown of 60 million under the facility and the balance of the loan as at 30 September 2016 was 0284 million. In June 2016 Hellenic Petroleum S.A. extended the facility maturity date to October 2016. In October 2016 the facility maturity date was extended for an additional year to October 2017, with two six-month extension options.

#### Stand-by Facility €400 million

In May 2016 Hellenic Petroleum S.A. concluded a  $\notin$ 400 million stand-by facility with a tenor of 18 months and an extension option for a further 6 months. The facility has two Tranches, a committed Tranche of  $\notin$ 240 million and an uncommitted Tranche of  $\notin$ 160 million.

#### EIB Term loans

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of  $\notin$ 400 million ( $\notin$ 200 million each). The purpose of the loans was to finance part of the investment programme relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of twelve years with amortization beginning in December 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee. This is normal practice for EIB lending particularly during the construction phase of large projects. Total repayments on both loans up to 30 September 2016 amounted to  $\notin$ 133 million ( $\notin$ 22 million paid during 2016). See also note 14 on cash and cash equivalents.

#### HPF Loan \$397,6m (Eurobond \$400m)

In May 2014, HPF issued a two-year \$400 million Eurobond with a 4,625% annual coupon, maturing in May 2016. Subsequently the Company concluded a \$397,6 million loan agreement with HPF and the proceeds were used for general corporate purposes. In April 2016 the Company fully repaid the loan.

#### **18. TRADE AND OTHER PAYABLES**

	As:	As at		
	30 September 2016	31 December 2015		
Trade payables	1.515.078	2.633.351		
Accrued Expenses & Deferred Income	95.385	73.432		
Other payables	10.057	38.182		
Total	1.620.520	2.744.965		

Trade payables comprise amounts payable or accrued in respect of supplies of crude oil, products, commodity derivative contracts and services. Following the Greek crisis and particularly the imposition of capital controls on 28 June 2015 in Greece, open credit from suppliers has reduced materially. This is gradually being changed as the performance of the Company is positive and its dependence on the Greek economy less profound. It should also be noted that the value of open credit and trade payables is driven by the level of prices and the exchange rate between US\$ and Euro at the balance sheet date as most purchases take place on the basis of US\$.

Trade payables, as at 30 September 2016 and 31 December 2015, include amounts in respect of crude oil imports from Iran which were received between December 2011 and March 2012 as part of a long term contract with NIOC. Despite repeated attempts to settle the payment for these cargoes through the international banking system between January and June 2012, it was not possible to do so. This was due to the fact that payments to Iranian banks and state entities were not accepted for processing by the International banking system due to US and International sanctions. After 30 June 2012, Hellenic Petroleum was prohibited to effect payments to NIOC by virtue of EU sanctions (Council Regulation (EU) No. 267/2012 of 23 March 2012). The Company duly notified its supplier of this restriction on payments and the inability to accept further crude oil cargoes under the contract, which is due to the EU sanctions posing legal constraints outside its control.

On 18 October 2015, by Decision (CFSP) 2015/1863, the Council of the European Union (EU) decided to terminate implementation of all Union economic and financial sanctions against Iran, taking into account UNSCR 2231 (2015) and Annex B to UNSCR 2231 (2015), simultaneously with the IAEA-verified implementation by Iran of agreed

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

nuclear-related measures. On 16 January 2016 ("Implementation Day"), by Decision (CFSP) 2016/37, the Council decided that Decision (CFSP) 2015/1863 shall apply from that date. On the same date U.S and other International Restrictive Measures were also partially lifted. In light of the above developments, Hellenic Petroleum and NIOC executed a Heads of agreement on 22 January 2016 for the recommencement of their commercial relationship for the supply of crude and for the settlement of the overdue amounts. Implementation of the agreement, which commenced during April 2016, is in full compliance with the prevailing EU and international framework as well as applicable sanctions. In accordance with the Heads of agreement, the relevant amount which falls due after twelve months has been transferred from trade payables to other long-term liabilities as at 30 September 2016.

Where deemed beneficial to the Company, in order to achieve better terms (such as better pricing, higher credit limits, longer payment terms), the Company provides short term letters of credit or guarantee for the payment of liabilities arising from trade creditors, making use of its existing credit lines with its banks. To the extent these liabilities materialise before the balance sheet date, they are included in the balance under trade creditors.

Other payables include amounts in respect of payroll and other staff related costs, social security obligations and sundry taxes.

### **19. CASH GENERATED FROM OPERATIONS**

	For the nine month period ended			
	Note	30 September 2016	30 September 2015	
Profit before tax		255.066	99.530	
Adjustments for:				
Depreciation and amortisation of property, plant and				
equipment and intangible assets	10,11	114.598	98.465	
Amortisation of grants		(940)	(959)	
Financial expenses / (income) - net	6	124.827	125.607	
Provisions for expenses and valuation changes		35.919	33.874	
Foreign exchange (gains) / losses	7	(13.377)	16.809	
Dividend income		(38.348)	(32.659)	
Discounting effect on long term payables	5	(13.500)	-	
(Gain)/Loss from disposal of Non Current Assets		52	781	
		464.297	341.448	
Changes in working capital				
Increase in inventories		(67.384)	(132.599)	
(Increase) / Decrease in trade and other receivables		(3.272)	37.682	
Decrease in trade and other payables		(896.334)	(1.084.236)	
		(966.990)	(1.179.153)	
Net cash outflow from operating activities		(502.693)	(837.705)	

#### 20. RELATED PARTY TRANSACTIONS

Included in the condensed interim statement of comprehensive income are proceeds, costs and expenses, which arise from transactions between the Company and related parties. Such transactions mainly comprise sales and purchases of goods and services in the ordinary course of business and are conducted under normal trading and commercial terms on an arm's length basis.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

	For the nine month period ended		
	30 September 2016	30 September 2015	
Sales of goods and services to related parties			
Group entities	1.384.615	1.804.860	
Associates	499.181	591.972	
Joint ventures	92	155	
Total	1.883.888	2.396.987	
Purchases of goods and services from related parties			
Group entities	40.782	37.884	
Associates	489.496	602.735	
Joint ventures	1.260	375	
Total	531.538	640.994	

Included in the statement of financial position are balances which derive from sales/purchases of goods and services in the ordinary course of business.

	As at		
	30 September 2016	31 December 2015	
Balances due to related parties			
(Trade and other creditors)			
Group entities	44.503	84.086	
Associates	39.781	72.961	
Joint ventures	219	266	
Total	84.503	157.313	
Balances due from related parties			
(Trade and other debtors)			
Group entities	418.846	433.088	
Associates	20.949	39.252	
Joint ventures	9	74	
Total	439.804	472.414	

Transactions and balances with related parties are in respect of the following:

- a) Hellenic Petroleum Group companies
- b) Associates and joint ventures of the Group consolidated under the equity method.
  - Athens Airport Fuel Pipeline Company S.A. (EAKAA)
  - Public Gas Corporation of Greece S.A. (DEPA)
  - Elpedison B.V.
  - Spata Aviation Fuel Company S.A. (SAFCO)
  - HELPE Thraki S.A.
  - Biodiesel S.A.
  - Superlube LTD
  - D.M.E.P. HOLDCO

c) Government related entities which are under common control with the Company due to the shareholding and control rights of the Hellenic State and with which the Company has material transactions or balances:

• Public Power Corporation Hellas S.A.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

Hellenic Armed Forces

During the nine month period ended 30 September 2016, transactions and balances with the above government related entities are as follows: Sales of goods and services amounted to 0 million (30 September 2015: 0 2 million); Purchases of goods and services amounted to 38 million (30 September 2015: 38 million); Receivable balances of 15 million (31 December 2015: 13 million); Payable balances of 2 million (31 December 2015: 10 million).

- Very menonement includes directors (Executive and New Executive Members of t
- d) Key management includes directors (Executive and Non-Executive Members of the board of Hellenic Petroleum S.A.) and General Managers. The compensation paid or payable to the aforementioned key management amounted as follows:

	For the nine month period ended 30 September 2016		For the nine month period ended 30 September 2015			
	Short term employee benefits	Termination benefits	Number of Members/ Managers	Short term employee benefits	Termination benefits	Number of Members/ Managers
BOD Executive Members	864	-	4	865	512	7
BOD Non Executive Members	316	-	10	435	-	14
General Managers	1.213	524	8	1.058	906	8
Total	2.393	524	-	2.358	1.418	

The above table includes benefits paid or payable to Members/Managers for the period during which they held the specific position. In cases where a General Manager is concurrently serving as a BOD Member as well, the respective benefits are included as Board Executive Members remuneration. The Number of Members/Managers refers to Members/Managers who were included in one of the above categories even for part of the period.

- e) The Company participates in the following jointly controlled operations with other third parties relating to exploration and production of hydrocarbons in Greece and abroad, either directly or indirectly, through its subsidiaries:
  - Edison International SpA HELPE Patraikos, 100% subsidiary (Greece, Patraikos Gulf).
  - Calfrac Well Services Ltd Hellenic Petroleum S.A. (Greece, Sea of Thrace concession)

#### 21. COMMITMENTS

Capital expenditure contracted for as of 30 September 2016 amounts to €38 million (31 December 2015: €32 million).

#### 22. CONTINGENCIES AND LITIGATION

The Company has contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business. They are as follows:

#### (a) Business issues

- (i) Unresolved legal claims: The Company is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business. Based on currently available information and the opinion of legal counsel, management believes the final outcome will not have a significant effect on the Company's operating results or financial position, over and above provisions already reflected in the financial information.
- (ii) Guarantees: The Company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to subsidiaries and associates of the Group, the outstanding amount of which as at 30 September 2016 was the equivalent of €1.017 million (31 December 2015: €1.427 million).

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

#### (b) Taxation and customs

(iii) Open tax years: Income tax audits have been completed up to and including the financial year ended 31 December 2009, while there are ongoing audits for financial years 2010, 2011 and 2012. Furthermore, provisional tax audits, mainly for the return of VAT have been concluded up to December 2014. Management believes that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the financial information.

It is noted that for financial years ending 31 December 2011 up to 31 December 2015, Greek legal entities are subject to annual tax audits from their statutory auditors. The Company was audited for the financial years ended 31 December 2011 - 2015 obtaining unqualified tax audit certificates.

(iv) Assessments of customs and fines: In 2008, Customs authorities assessed additional customs duties and penalties amounting to approximately €40 million for alleged "stock shortages" during the years 2001-2005. The Company has duly filed contestations before the Administrative Court of First Instance and management believes that this case will have a positive outcome when the court hearings take place.

However the Customs office withheld an amount of €54 million (full payment plus surcharges) of VAT approved refunds, an action against which the Company filed two Contestations before the Administrative Courts of Athens and Piraeus. The Administrative Court of Athens ruled that the withholding effected by the Tax Office was done against the law. The Company considers that the above amounts will be recovered.

#### 23. DIVIDENDS

On 2 June 2016, the AGM approved the proposal of the BOD to not distribute a dividend for the year ended 31 December 2015. The Board will re-evaluate distribution and dividend payment during 2016.

#### 24. OTHER SIGNIFICANT EVENTS

#### a) Merger of EKO ABEE with Hellenic Fuels

On 31 August 2016 the merger of two Group companies ("EKO Industrial and Commercial Company of Petroleum Products", or EKO and "Hellenic Fuels SA", or Hellenic Fuels) was completed, whereby Hellenic Fuels absorbed the net assets of EKO. Thereafter Hellenic Fuels was renamed to "Hellenic Fuels and Lubricants Industrial and Commercial S.A." ("EKO ABEE"). Following the merger Hellenic Petroleum SA now holds 35,6% of the share capital of EKO ABEE, with the rest being held by Hellenic Petroleum International AG, also a group company.

#### b) Sale of DESFA

On 16 February 2012, HELPE and the HRADF (jointly the "Sellers") agreed to launch a joint sale process of their shareholding in DEPA Group aiming to sell in total 100% of the supply and trading activities and the shareholding of regional supply companies (DEPA S.A. and EPAs) and 66% of the high pressure transmission network (DESFA). This agreement was approved by HELPE's EGM, dated 30 January 2012.

The sales process resulted in three non-binding offers received on 5 November 2012 and at the final stage, one binding offer for the purchase of 66% of DESFA shares by SOCAR (Azerbaijan's Oil and Gas National Company). SOCAR's final offer is for €400 million for 66% of DESFA; i.e. €212,1 million for HELPE's 35% effective shareholding. Given that at present DESFA S.A. is a 100% subsidiary of DEPA, in order to complete the transaction, DESFA will be "unbundled" through a share distribution (treated as capital reduction of DEPA S.A.), to the two existing shareholders/sellers (i.e. HELPE 35% and HRADF 65%). Thus, once all approvals from the competent authorities are received, SOCAR will buy 35% directly from HELPE and 31% from HRADF.

On 2 August 2013 the Board of Directors of HELPE considered the offer for the sale of its 35% effective interest in DESFA as acceptable, and called for an Extraordinary General Meeting of the shareholders of the Company to approve the transaction. The EGM of the shareholders of the Company held on 2 September 2013 approved the transaction.

Prior to the Board of Directors' meeting, the previous day, on 1 August 2013 the board of directors of HRADF had unanimously accepted the final offer of SOCAR.

#### CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 (All amounts in Euro thousands unless otherwise stated)

The Share Purchase Agreement (SPA) for the sale of 66% of DESFA's share capital was signed by HRADF, HELPE and SOCAR (Parties to the SPA) on 21<sup>st</sup> December 2013. According to this SPA the rights and obligations of the parties are conditional upon the occurrence of certain events (Conditions) such as the merger clearance of the transaction by the EU or national competition authorities (as applicable) and the certification of DESFA by the Regulatory Authority for Energy of the Hellenic Republic ("RAE") in accordance with article 65 of L. 4001/2011 ("Energy Law"). RAE issued its final certification decision on 29<sup>th</sup> September 2014. Notification of the transaction to DG for Competition of the European Commission took place on 1<sup>st</sup> October 2014 and on 5<sup>th</sup> November 2014, the European Commission opened an in depth investigation. The extent of commitments which may be required to be undertaken by SOCAR and the exact time required for the European Commission to issue a clearance decision cannot be controlled by the parties. On 27<sup>th</sup> July 2015, the Parties to the SPA executed Addendum No 2, by virtue of which the long stop date of the SPA has been further extended to 21<sup>st</sup> December 2015; while on 16<sup>th</sup> December 2015. Addendum No 3 was executed providing for an additional long stop date extension to 30<sup>th</sup> September 2016. Further to such agreement, the validity of the SOCAR performance guarantee has been extended accordingly. On September 21st 2016 the Parties to the SPA agreed to further extend the long stop date of the SPA agreed to further extend the long stop date of the SPA agreed to further extend the long stop date of the SPA and the validity of the SOCAR performance guarantee has been extended accordingly. On September 21st 2016 the Parties to the SPA agreed to further extend the long stop date of the SPA and the validity of the SOCAR performance guarantee until November 30th 2016.

Although the parties undertake valid commitments upon signing of the SPA, the effectiveness of the totality of the provisions of the SPA (including the transfer of shares and the payment of the consideration) remains subject to conditions, some of which lie beyond the control or diligent behaviour of the parties and, consequently, the completion of the transaction remains suspended and depends on the satisfaction of such conditions.

The cost of investment of the DEPA group in the Company's financial information is €237 million. The impact of the above transaction on the financial statements will be determined on the basis of the structure of the transaction (at present a spin-off process is provided for in the SPA) and timing of implementation.

Given that the transaction can only be completed upon receiving the approval of the relevant competent authorities, and given the timing of such approvals and the unbundling process that is still to be concluded, DEPA Group, as it currently stands, continues to be accounted for and included in the interim financial information as an associate.

#### 25. EVENTS OCCURING AFTER THE END OF THE REPORTING PERIOD

On 14 October 2016 the Group issued a 375 million five-year Eurobond, with a 4,875% annual coupon, at an issue price of 99.453% of their principal amount maturing in October 2021. The Notes, which were issued by Hellenic Petroleum Finance Plc and are guaranteed by Hellenic Petroleum S.A., are listed on the Luxembourg Stock Exchange. Subsequently the Company concluded a 367 million loan agreement with HPF. The proceeds were used to refinance part of the 488 million loan with HPF, which matures in May 2017, thus extending debt maturity to October 2021 and for general corporate purposes.