



**HERACLES**  
**GROUP OF COMPANIES**

A member of **LAFARGE**

**CONDENSED INTERIM FINANCIAL STATEMENTS  
FOR THE PERIOD 1 JANUARY – 31 MARCH 2014**

**OF THE GROUP AND THE COMPANY HERACLES G.C.C.**

**IN ACCORDANCE WITH L. 3556/2007 AND THE  
RELATED DECISIONS OF THE BOARD OF DIRECTORS  
OF THE CAPITAL MARKET COMMITTEE**

**HERACLES G.C.C.**  
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## CONDENSED INCOME STATEMENT FOR THE PERIOD ENDED 31 MARCH 2014

Amounts in thousands of Euro

	NOTE	GROUP		COMPANY	
		1/1- 31/3/2014	1/1- 31/3/2013	1/1- 31/3/2014	1/1- 31/3/2013
<b>Operating results</b>					
Turnover	5	58.126	50.531	51.674	46.484
Cost of sales		<u>(60.589)</u>	<u>(60.618)</u>	<u>(54.072)</u>	<u>(56.755)</u>
<b>Gross profit / (loss)</b>		<b>(2.463)</b>	<b>(10.087)</b>	<b>(2.398)</b>	<b>(10.271)</b>
Administrative & distribution expenses		(10.042)	(12.207)	(7.662)	(8.554)
Other operating income / (expenses)	6	<u>(1.160)</u>	<u>(88.613)</u>	<u>(672)</u>	<u>(88.902)</u>
<b>Operating profit / (loss)</b>		<b>(13.665)</b>	<b>(110.907)</b>	<b>(10.732)</b>	<b>(107.727)</b>
Finance income / (expenses)	5	<u>(1.135)</u>	<u>(460)</u>	<u>(73)</u>	<u>336</u>
<b>Profit / (loss) for the period before tax</b>		<b>(14.800)</b>	<b>(111.367)</b>	<b>(10.805)</b>	<b>(107.391)</b>
Income tax	8	<u>2.030</u>	<u>25.195</u>	<u>1.705</u>	<u>25.100</u>
<b>Net profit / (loss) for the period after tax</b>	5,9	<b><u>(12.770)</u></b>	<b><u>(86.172)</u></b>	<b><u>(9.100)</u></b>	<b><u>(82.291)</u></b>
<b>Allocated to:</b>					
Non controlling interest		<b>0</b>	<b>(11)</b>	<b>0</b>	<b>0</b>
Company's Shareholders		<b><u>(12.770)</u></b>	<b><u>(86.161)</u></b>	<b><u>(9.100)</u></b>	<b><u>(82.291)</u></b>
		<b><u>(12.770)</u></b>	<b><u>(86.172)</u></b>	<b><u>(9.100)</u></b>	<b><u>(82.291)</u></b>
<b>Number of shares</b>		71.082.707	71.082.707	71.082.707	71.082.707
<b>Earnings / (losses) per share (in €)</b>	9	(0,18)	(1,21)	(0,13)	(1,16)

The comparative figures of the period ended 31 March 2013 have been reclassified for presentation purposes, as analyzed in Note 17 of the Financial Statements.

Notes from page 8 through page 21 form an integral part of the interim Group and Company Financial Statements.

**CONDENSED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE PERIOD ENDED 31 MARCH 2014**

Amounts in thousands of Euro

	GROUP		COMPANY	
	31/3/2014	31/3/2013	31/3/2014	31/3/2013
<b>Net profit / (loss) for the period after tax</b>	<b>(12.770)</b>	<b>(86.172)</b>	<b>(9.100)</b>	<b>(82.291)</b>
<b><i>Amounts that will not be reclassified to the Income Statement in the future</i></b>				
Actuarial gain / (loss) recognised directly in equity and respective change in rate effect	<u>0</u>	<u>1.362</u>	<u>0</u>	<u>1.362</u>
<b>Total amounts that will not be reclassified to the Income Statement in the future</b>	<u><b>0</b></u>	<u><b>1.362</b></u>	<u><b>0</b></u>	<u><b>1.362</b></u>
<b><i>Amounts that will be possibly reclassified to the Income Statement in the future</i></b>				
Profit / (loss) from derivative financial instruments recognised directly in equity, net of deferred tax	<u>87</u>	<u>(540)</u>	<u>87</u>	<u>(540)</u>
<b>Total amounts that will be possibly reclassified to the Income Statement in the future</b>	<u><b>87</b></u>	<u><b>(540)</b></u>	<u><b>87</b></u>	<u><b>(540)</b></u>
<b>Other comprehensive income for the period, after tax</b>	<u><b>87</b></u>	<u><b>822</b></u>	<u><b>87</b></u>	<u><b>822</b></u>
<b>Total comprehensive income for the period, after tax</b>	<u><u><b>(12.683)</b></u></u>	<u><u><b>(85.350)</b></u></u>	<u><u><b>(9.013)</b></u></u>	<u><u><b>(81.469)</b></u></u>

Notes from page 8 through page 21 form an integral part of the interim Group and Company Financial Statements.

## CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2014

Amounts in thousands of Euro

	NOTE	GROUP		COMPANY	
		31/3/2014	31/12/2013	31/3/2014	31/12/2013
<b>Fixed assets or non-current assets</b>					
Goodwill		29.480	29.480	0	0
Intangible assets	11	2.123	2.267	277	349
Tangible assets	11	320.302	327.336	291.154	296.790
Investments in associates and subsidiaries	12	0	0	45.768	45.768
Other investments	12	57	57	57	57
Other non-current receivables		6.864	6.829	35.036	34.053
Deferred tax assets		47.893	45.624	45.839	44.164
<b>Total fixed assets or non-current assets</b>		<b>406.719</b>	<b>411.593</b>	<b>418.131</b>	<b>421.181</b>
<b>Current assets</b>					
Inventories		40.716	48.810	37.147	45.335
Trade receivables		44.259	45.269	37.935	38.659
Other receivables		13.057	14.639	11.233	11.790
Derivative financial instruments		158	42	158	42
Cash and cash equivalents		22.843	27.792	17.806	22.786
Income tax receivables		1.258	1.191	532	477
<b>Total current assets</b>		<b>122.291</b>	<b>137.743</b>	<b>104.811</b>	<b>119.089</b>
<b>Total assets</b>		<b>529.010</b>	<b>549.336</b>	<b>522.942</b>	<b>540.270</b>
<b>Non-current liabilities</b>					
Provision for staff termination indemnity		24.640	25.438	22.927	23.693
Other non-current provisions		20.093	20.982	39.925	40.472
Finance lease liabilities		45	53	0	0
<b>Total non-current liabilities</b>		<b>44.778</b>	<b>46.473</b>	<b>62.852</b>	<b>64.165</b>
<b>Current liabilities</b>					
Provision for staff termination indemnity		6.966	7.150	6.895	7.079
Trade payables		70.071	78.003	60.067	66.772
Other payables		20.804	20.244	18.491	17.512
Income tax liabilities		492	275	0	0
Finance lease liabilities		86	118	10	24
Other current provisions		6.938	8.017	6.547	7.627
Derivative financial instruments		5	3	5	3
Bank loans	13	78.177	75.677	9.000	9.000
<b>Total current liabilities</b>		<b>183.539</b>	<b>189.487</b>	<b>101.015</b>	<b>108.017</b>
<b>Total liabilities</b>		<b>228.317</b>	<b>235.960</b>	<b>163.867</b>	<b>172.182</b>
<b>Equity</b>					
Share capital		120.841	120.841	120.841	120.841
Share premium		1.279	1.279	1.279	1.279
Reserves		174.696	174.696	162.170	162.170
Derivatives valuation reserve		121	34	121	34
Retained earnings		3.898	16.668	74.664	83.764
<b>Total Shareholders' equity</b>		<b>300.835</b>	<b>313.518</b>	<b>359.075</b>	<b>368.088</b>
Non controlling interest		(142)	(142)	0	0
<b>Total equity</b>		<b>300.693</b>	<b>313.376</b>	<b>359.075</b>	<b>368.088</b>
<b>Total liabilities and equity</b>		<b>529.010</b>	<b>549.336</b>	<b>522.942</b>	<b>540.270</b>

Notes from page 8 through page 21 form an integral part of the interim Group and Company Financial Statements.

## CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MARCH 2014

Amounts in thousands of Euro

GROUP	Share capital	Share premium	Reserves	Derivatives valuation reserve	Retained earnings / (losses)	Non controlling interest	Total
<b>Balance at 1/1/2014</b>	120.841	1.279	174.696	34	16.668	(142)	313.376
Profit / (loss) for the period	0	0	0	0	(12.770)	0	(12.770)
Profit / (loss) from derivative financial instruments recognised directly in equity	0	0	0	87	0	0	87
<b>Balance at 31/3/2014</b>	<b>120.841</b>	<b>1.279</b>	<b>174.696</b>	<b>121</b>	<b>3.898</b>	<b>(142)</b>	<b>300.693</b>
<b>Balance at 1/1/2013</b>	120.841	1.279	174.696	0	150.179	(131)	446.864
Profit / (loss) for the period	0	0	0	0	(86.161)	(11)	(86.172)
Profit / (loss) from derivative financial instruments recognised directly in equity	0	0	0	(540)	0	0	(540)
Actuarial gain / (loss) recognised directly in equity and respective change in rate effect	0	0	0	0	1.362	0	1.362
<b>Balance at 31/3/2013</b>	<b>120.841</b>	<b>1.279</b>	<b>174.696</b>	<b>(540)</b>	<b>65.380</b>	<b>(142)</b>	<b>361.514</b>

Amounts in thousands of Euro

COMPANY	Share capital	Share premium	Reserves	Derivatives valuation reserve	Retained earnings / (losses)	Total
<b>Balance at 1/1/2014</b>	120.841	1.279	162.170	34	83.764	368.088
Profit / (loss) for the period	0	0	0	0	(9.100)	(9.100)
Profit / (loss) from derivative financial instruments recognised directly in equity	0	0	0	87	0	87
<b>Balance at 31/3/2014</b>	<b>120.841</b>	<b>1.279</b>	<b>162.170</b>	<b>121</b>	<b>74.664</b>	<b>359.075</b>
<b>Balance at 1/1/2013</b>	120.841	1.279	162.170	0	199.606	483.896
Profit / (loss) for the period	0	0	0	0	(82.291)	(82.291)
Profit / (loss) from derivative financial instruments recognised directly in equity	0	0	0	(540)	0	(540)
Actuarial gain / (loss) recognised directly in equity and respective change in rate effect	0	0	0	0	1.362	1.362
<b>Balance at 31/3/2013</b>	<b>120.841</b>	<b>1.279</b>	<b>162.170</b>	<b>(540)</b>	<b>118.677</b>	<b>402.427</b>

Notes from page 8 through page 21 form an integral part of the interim Group and Company Financial Statements.

**CONDENSED STATEMENT OF CASH FLOWS  
(INDIRECT METHOD) FOR THE PERIOD ENDED 31  
MARCH 2014**

Amounts in thousands of Euro

	GROUP		COMPANY	
	1/1- 31/3/2014	1/1- 31/3/2013	1/1- 31/3/2014	1/1- 31/3/2013
<b><u>Operating activities</u></b>				
Profit / (loss) of the period before tax	(14.800)	(111.367)	(10.805)	(107.391)
Plus / less adjustments for:				
Depreciation	6.990	9.545	6.292	8.796
Impairment of tangible and intangible fixed assets	800	75.343	0	75.343
Provisions	(1.704)	14.717	(1.237)	14.579
Foreign exchange differences	(34)	114	(34)	90
Gain / (loss) from derivatives valuation	11	56	11	56
Income / (expenses), profit / (loss) from investing activities	(59)	(25)	(318)	(283)
Interest and related expenses	1.212	872	407	320
<b>Plus/ less adjustments for changes in working capital accounts or relevant with operating activities:</b>				
Decrease / (increase) in inventories	8.313	(1.699)	8.407	(1.630)
Decrease / (increase) in receivables	2.726	357	1.111	(1.134)
(Decrease) / increase in liabilities (excl. bank loans)	(7.893)	(8.793)	(6.494)	(7.913)
Less :				
Interest and related expenses paid	(983)	(1.059)	(448)	(305)
Taxes paid	(98)	(31)	(55)	0
<b>Total inflow / (outflow) from operating activities (a)</b>	<b>(5.519)</b>	<b>(21.970)</b>	<b>(3.163)</b>	<b>(19.472)</b>
<b><u>Investing activities</u></b>				
Intercompany loans	0	0	(950)	(1.500)
Purchases of tangible and intangible fixed assets	(2.031)	(991)	(1.219)	(927)
Proceeds from disposals of tangible and intangible assets	128	263	90	153
Interest received	13	6	276	273
<b>Total inflow / (outflow) from investing activities (b)</b>	<b>(1.890)</b>	<b>(722)</b>	<b>(1.803)</b>	<b>(2.001)</b>
<b><u>Financing activities</u></b>				
Loan proceeds	3.147	2.773	0	0
Loan repayments	(647)	(1)	0	0
Payments of obligations under finance leases	(40)	(92)	(14)	(53)
<b>Total inflow / (outflow) from financing activities (c)</b>	<b>2.460</b>	<b>2.680</b>	<b>(14)</b>	<b>(53)</b>
<b>Net increase / (decrease) in cash and cash equivalents (a)+(b)+(c)</b>	<b>(4.949)</b>	<b>(20.012)</b>	<b>(4.980)</b>	<b>(21.526)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>27.792</b>	<b>61.598</b>	<b>22.786</b>	<b>58.130</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>22.843</b>	<b>41.586</b>	<b>17.806</b>	<b>36.604</b>

Notes from page 8 through page 21 form an integral part of the interim Group and Company Financial Statements.

## 1. GENERAL INFORMATION

HERACLES GENERAL CEMENT COMPANY (the Company) has been incorporated in Greece under the Companies Act 2190/1920, with its registered office located in the 19,3 km Markopoulou Avenue, Municipality of Paiania, Attica and the majority shareholding (88,99% as at 31 March 2014) is held by the LAFARGE Group, France.

The HERACLES G.C.C. Group (the Group) operates mainly in the production and trading of cement, concrete and other construction materials. The interim Financial Statements are presented in thousands of Euro which is the currency of the primary economic environment in which the Group operates, unless otherwise stated.

## 2. BASIS OF PREPARATION

The Financial Statements have been prepared in accordance with International Accounting Standard "IAS" 34, Interim Financial Reporting.

## 3. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS TO EXISTING STANDARDS

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Group's evaluation of the effect of these new standards, amendments to standards and interpretations is as follows:

### **Standards and Interpretations effective for the current financial year**

The following standards and amendments are effective for the first time for the current year, however their application does not have a significant impact on the Group's Financial Statements, thus they are not adopted.

#### **IAS 32 (Amendment) "Financial Instruments: Presentation"**

This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position.

#### **Group of standards on consolidation and joint arrangements**

The IASB has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment). The main provisions are as follows:

#### **IFRS 10 "Consolidated Financial Statements"**

IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/ principal relationships.



### **3. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS OF EXISTING STANDARDS – Continued**

#### **IFRS 11 “Joint Arrangements”**

IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.

#### **IFRS 12 “Disclosure of Interests in Other Entities”**

IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of Financial Statements to evaluate the nature, risks and financial effects associated with the entity’s interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.

#### **IAS 27 (Amendment) “Separate Financial Statements”**

This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 “*Consolidated and Separate Financial Statements*”. The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate Financial Statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 “*Investments in Associates*” and IAS 31 “*Interests in Joint Ventures*” regarding separate Financial Statements.

#### **IAS 28 (Amendment) “Investments in Associates and Joint Ventures”**

IAS 28 “*Investments in Associates and Joint Ventures*” replaces IAS 28 “*Investments in Associates*”. The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.

#### **IFRS 10, IFRS 11 and IFRS 12 (Amendment) “Consolidated Financial Statements, joint arrangements and disclosure of interests in other entities: Transition guidance”**

The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.

#### **IFRS 10, IFRS 12 and IAS 27 (Amendment) “Investment entities”**

The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many funds and similar entities that qualify as investment entities will be exempt from consolidating most of their subsidiaries, which will be accounted for at fair value through profit or loss, although controlled. The amendments to IFRS 12 introduce disclosures that an investment entity needs to make.

#### **IAS 36 (Amendment) “Recoverable amount disclosures for non-financial assets”**

This amendment requires: a) disclosure of the recoverable amount of an asset or cash generating unit (CGU) when an impairment loss has been recognised or reversed and b) detailed disclosure of how the fair value less costs of disposal has been measured when an impairment loss has been recognised or reversed. Also, it removes the requirement to disclose recoverable amount when a CGU contains goodwill or indefinite lived intangible assets but there has been no impairment.

### 3. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS OF EXISTING STANDARDS – Continued

#### **IAS 39 (Amendment) “Financial Instruments: Recognition and Measurement”**

This amendment will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulations, if specific conditions are met.

#### **Standards and Interpretations issued but not yet adopted by the European Union at the closing date**

The Group has not adopted the following amendments to standards and interpretations, as they have not yet been endorsed by EU, as at March 31, 2014. Their possible application, however, in the future is not anticipated to have a significant impact on the Group's results.

#### **IFRS 9 “Financial Instruments”** (effective for annual periods beginning on or after 1 January 2015)

IFRS 9 replaces part of IAS 39 which deals with the classification and measurement of financial assets and financial liabilities. The IASB (“International Accounting Standards Board”) intends to expand IFRS 9 in subsequent phases. The Group is currently investigating the impact of IFRS 9 on its Financial Statements.

#### **IFRS 9 “Financial Instruments: Hedge accounting and amendments to IFRS 9, IFRS7 and IAS 39”** (effective for annual periods beginning on or after 1 January 2015)

The IASB has published IFRS 9 Hedge Accounting, the third phase of its replacement of IAS 39 which establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39. The second amendment requires changes in the fair value of an entity's debt attributable to changes in an entity's own credit risk to be recognized in other comprehensive income and the third amendment is the removal of the mandatory effective date of IFRS 9.

#### **IFRS 7 (Amendment) “Financial Instruments: Disclosures”** (effective for annual periods beginning on or after 1 January 2015)

The amendment requires additional disclosures on transition from IAS 39 to IFRS 9.

#### **IFRIC 21 “Levies”** (effective for annual periods beginning on or after 1 January 2014)

This interpretation sets out the accounting for an obligation to pay a levy imposed by government that is not income tax. The interpretation clarifies that the obligating event that gives rise to a liability to pay a levy (one of the criteria for the recognition of a liability according to IAS 37) is the activity described in the relevant legislation that triggers the payment of the levy. The interpretation could result in recognition of a liability later than today, particularly in connection with levies that are triggered by circumstances on a specific date.

#### **IAS 19R (Amendment) “Employee Benefits”** (effective for annual periods beginning on or after 1 July 2014)

These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary.

### **3. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS OF EXISTING STANDARDS – Continued**

**Project of Annual Improvements to IFRSs 2010 - 2012** (effective for annual periods beginning on or after 1 July 2014)

The amendments set out below describe the key changes to seven IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project.

**IFRS 2 “Share-based payment”**

The amendment clarifies the definition of a ‘vesting condition’ and separately defines ‘performance condition’ and ‘service condition’.

**IFRS 3 “Business combinations”**

The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 “Financial instruments: Presentation”. It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.

**IFRS 8 “Operating segments”**

The amendment requires disclosure of the judgments made by management in aggregating operating segments.

**IFRS 13 “Fair value measurement”**

The amendment clarifies that the standard does not remove the ability to measure short-term receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.

**IAS 16 “Property, plant and equipment” and IAS 38 “Intangible assets”**

Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.

**IAS 24 “Related party disclosures”**

The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.

**Project of Annual Improvements to IFRSs 2011 - 2013** (effective for annual periods beginning on or after 1 July 2014)

The amendments set out below describe the key changes to four IFRSs following the publication of the results of the IASB's 2011-13 cycle of the annual improvements project.

**IFRS 3 “Business combinations”**

This amendment clarifies that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11 in the Financial Statements of the joint arrangement itself.

**IFRS 13 “Fair value measurement”**

The amendment clarifies that the portfolio exception in IFRS 13 applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.

**IAS 40 “Investment property”**

The standard is amended to clarify that IAS 40 and IFRS 3 are not mutually exclusive.

#### 4. ACCOUNTING PRINCIPLES

The Financial Statements have been prepared on the historical or deemed cost basis, with the exemption of derivatives financial instruments which are presented at their fair value.

The main accounting principles used have not changed in relation to the Group and Company annual Financial Statements of 31 December 2013. However, the condensed three-month period Financial Statements should be examined along with the annual Financial Statements of 31 December 2013 which are available at the Company's website [www.lafarge.gr](http://www.lafarge.gr).

#### 5. OPERATING SEGMENTS

The following information is provided for the reportable segments which are reviewed by the Group's chief operating decision makers. Segments were determined based on the operating division, since this is the way that the chief operating decision makers review the Group. Using the quantitative thresholds, the Group reports separately in the present note its three operating segments.

Each operating segment derives its revenues from the following products:

- A wide range of cement and hydraulic binders adapted to the needs of the construction industry;
- Aggregates and concrete;
- Other products.

Management evaluates segment performance based on turnover, gross operating income / (loss) before depreciation, operating income / (loss), financial income and expenses and total assets.

"Gross operating income / (loss) before depreciation" is defined by Management as the income of the Company and the Group before taxes, finance income / (expenses), non-recurring income / (expenses) and depreciation. Segment information is presented below:

<b>31/3/2014</b>					
Amounts in thousands of Euro					
	<b>Cement Division</b>	<b>Concrete Division</b>	<b>Aggregates Division</b>	<b>Eliminations</b>	<b>Total Group</b>
<b>Turnover</b>	52.864	7.368	1.749	(3.438)	<b>58.543</b>
<b>Gross operating income / (loss) before depreciation</b>	(3.912)	(853)	(43)	0	<b>(4.808)</b>
<b>Operating income / (loss)</b>	(12.130)	(1.360)	(445)	0	<b>(13.935)</b>

<b>31/3/2013</b>					
Amounts in thousands of Euro					
	<b>Cement Division</b>	<b>Concrete Division</b>	<b>Aggregates Division</b>	<b>Eliminations</b>	<b>Total Group</b>
<b>Turnover</b>	47.329	3.096	1.115	(985)	<b>50.555</b>
<b>Gross operating income / (loss) before depreciation</b>	(9.742)	(1.071)	(656)	0	<b>(11.469)</b>
<b>Operating income / (loss)</b>	(107.431)	(1.939)	(1.120)	0	<b>(110.490)</b>

Amounts in thousands of Euro

<b>Total Assets as per Management Reporting</b>	<b>Cement Division</b>	<b>Concrete Division</b>	<b>Aggregates Division</b>	<b>Eliminations</b>	<b>Total Group</b>
<b>31/3/2014</b>	565.666	62.478	42.959	(141.715)	<b>529.388</b>
<b>31/12/2013</b>	585.417	64.833	42.215	(140.339)	<b>552.126</b>

## 5. OPERATING SEGMENTS – Continued

Reconciling items between financial reporting used from Group's Management for decision making and published Financial Statements of the Group, are presented in the following tables and are mainly due to:

a) Timing difference in the preparation of the reports. As a result, due to subsequent events the recognised amounts in the Income Statement as well as in the Statement of Financial Position of the Group are different.

b) Different deemed cost that was defined for the Group's fixed assets due to the timing difference in the first adoption of International Financial Reporting Standards between financial reporting used by the Management and to the published, according to International Financial Reporting Standards, Financial Statements.

Amounts in thousands of Euro

	<u>31/3/2014</u>	<u>31/3/2013</u>
<b>Turnover per Management Reporting</b>	<b>58.543</b>	<b>50.555</b>
Timing difference on expenses / (revenue) recognition	0	73
Discount and transportation cost reclassification between Turnover and Cost of Sales	(417)	(97)
<b>Turnover per Published Statement of Profit or Loss</b>	<b><u>58.126</u></b>	<b><u>50.531</u></b>

Amounts in thousands of Euro

	<u>31/3/2014</u>	<u>31/3/2013</u>
<b>Management Reporting</b>		
Gross operating income/ (loss) before depreciation	(4.808)	(11.469)
Depreciation	(6.663)	(9.236)
Non-recurring income / (expenses)	(2.464)	(89.785)
<b>Operating Income / (loss) per Management Reporting</b>	<b><u>(13.935)</u></b>	<b><u>(110.490)</u></b>
<b>Reconciliation to Published Statement of Profit or Loss</b>		
Timing difference on expenses / (revenue) recognition	0	73
Provisions and liabilities recognised in different periods	1.086	(308)
Cost allocation between administrative and finance expenses	121	(93)
Difference in fixed assets depreciation	(232)	(214)
Other timing differences	(705)	125
<b>Operating Income / (loss)</b>	<b><u>(13.665)</u></b>	<b><u>(110.907)</u></b>
Net financial income /(expenses)	(1.135)	(460)
<b>Profit / (loss) before tax</b>	<b><u>(14.800)</u></b>	<b><u>(111.367)</u></b>
Income tax	2.030	25.195
<b>Net profit / (loss) for the period after tax</b>	<b><u>(12.770)</u></b>	<b><u>(86.172)</u></b>

Amounts in thousands of Euro

	<u>31/3/2014</u>	<u>31/3/2013</u>
<b>Total Financial Income / (Expenses) per Management Reporting</b>	<b>(986)</b>	<b>(558)</b>
Cost allocation between administrative and finance expenses	(121)	93
Other	(28)	5
<b>Total Financial Income / (Expenses) per Published Statement of Profit or Loss</b>	<b><u>(1.135)</u></b>	<b><u>(460)</u></b>

## 5. OPERATING SEGMENTS – Continued

Amounts in thousands of Euro

	<u>31/3/2014</u>	<u>31/12/2013</u>
<b>Total Assets per Management Reporting</b>	<b>529.388</b>	<b>552.126</b>
Difference in deemed cost of fixed assets	9.635	9.837
Total assets of non consolidated entity	(3.673)	(3.673)
Recognition of provision in different periods	(1.843)	(2.355)
Deferred tax difference	(3.079)	(6.064)
Other	(1.418)	(535)
<b>Total Assets per Published Statement of Financial Position</b>	<u><u>529.010</u></u>	<u><u>549.336</u></u>

## 6. OTHER OPERATING INCOME / (EXPENSES)

Other operating income / (expenses) of the Group and the Company for the three – month period ended 31 March 2014 are analysed as follows:

Amounts in thousands of Euro

	GROUP		COMPANY	
	<u>1/1- 31/3/2014</u>	<u>1/1- 31/3/2013</u>	<u>1/1- 31/3/2014</u>	<u>1/1- 31/3/2013</u>
Profit / (loss) from fixed asset disposals	(30)	8	(32)	12
(Impairment) / Reversal of impairment of fixed assets	(800)	(75.343)	0	(75.343)
(Provision) / Reversal of provision for obsolescence of spare parts	0	(7.988)	0	(7.988)
(Provision) / Reversal of provision for share in losses of subsidiaries	0	0	(351)	(343)
(Provision) / Reversal of provision for staff indemnities due to restructuring	226	(2.538)	226	(2.538)
Other restructuring expenses	(325)	(2.702)	(325)	(2.702)
Other income / (expenses)	(231)	(50)	(190)	0
	<u><u>(1.160)</u></u>	<u><u>(88.613)</u></u>	<u><u>(672)</u></u>	<u><u>(88.902)</u></u>

The comparative figures of the period ended 31 March 2013 have been reclassified for presentation purposes, as analyzed in Note 17 of the Financial Statements.

## 7. FINANCIAL RESULTS OF THE PERIOD

The Group's turnover amounted to €58.126 thousand for the first three-month period of 2014 increased by 15,0% compared to the corresponding period of the prior year. The Company's turnover, for the same period in 2014, amounted to €51.674 thousand, increased by 11,2% compared to the corresponding period of the prior year.

The increase of the turnover in the first three-month period of 2014, compared to the corresponding period of 2013, is attributed to the better export contribution and increase of innovation initiatives, as well as to increased domestic sales, following domestic market improvement, after five years of continuing recession.

The Group presented net loss after taxes of amount €12.770 thousand for the first three-month period of 2014 while in the same period of 2013 it presented net loss after taxes of amount €86.172 thousand. The Company's net loss after taxes for the first three-month period of 2014 amounted to €9.100 thousand while in the corresponding period in 2013 the net loss after taxes amounted to €82.291 thousand.

The Company continues its efforts to reduce operating costs, as well as optimize the production and supply chain processes supporting the improvement of the gross profit.

## 8. INCOME TAX

The income tax benefit of the period represents deferred tax revenue. The deferred tax asset increased in the first three-month period of 2014, compared to the corresponding period of 2013, mainly due to recognition of deferred tax asset on losses for the period ended 31 March 2014.

The current income tax rate for year 2014 is 26% (2013: 26%).

## 9. EARNINGS / (LOSSES) PER SHARE

The calculation of the basic earnings / (losses) per share is based on the following data:

Amounts in thousands of Euro

	GROUP		COMPANY	
	1/1- 31/3/2014	1/1- 31/3/2013	1/1- 31/3/2014	1/1- 31/3/2013
Net profit / (loss) for the period after tax	(12.770)	(86.172)	(9.100)	(82.291)
Weighted average number of common shares for the purpose of calculating basic earnings / (losses) per share	71.082.707	71.082.707	71.082.707	71.082.707
<b>Earnings / (losses) per share in Euro</b>	<b>(0,18)</b>	<b>(1,21)</b>	<b>(0,13)</b>	<b>(1,16)</b>

## 10. DIVIDENDS

At the end of each year, the Board of Directors proposes the dividends, which are recognised as a liability at the time of approval by the General Assembly of Shareholders.

The company has recognised losses, thus no dividends will be distributed for the year 2013.

## 11. INTANGIBLE AND TANGIBLE ASSETS

The Group's capital expenditure for the three-month period ended 31 March 2014 amounted to €795 thousand, while Company's capital expenditure amounted to €677 thousand. The carrying amount of the fixed assets written off or disposed in the period by the Group and the Company amounted to €183 and €92 thousand correspondingly.

Amounts in thousands of Euro

	GROUP	COMPANY
<b>Intangible Assets</b>		
<b>Opening net book value as at 31/12/2013</b>	<b>2.267</b>	<b>349</b>
Amortization	(144)	(72)
<b>Closing net book value as at 31/3/2014</b>	<b>2.123</b>	<b>277</b>

	GROUP	COMPANY
<b>Tangible Assets</b>		
<b>Opening net book value as at 31/12/2013</b>	<b>327.336</b>	<b>296.790</b>
Additions	795	677
Disposals / Write-offs	(183)	(92)
Depreciation	(6.846)	(6.221)
Impairment of tangible assets	(800)	0
<b>Closing net book value as at 31/3/2014</b>	<b>320.302</b>	<b>291.154</b>

## 12. INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES

The following table is a list of the Group's companies included in the consolidated Financial Statements, with their respective registered offices, the Group's holding percentage and their main business activity.

Companies consolidated by full consolidation:

Name of Subsidiary	Registered office	31/03/2014			31/12/2013			Main business activity
		Direct participation	Indirect participation	Total	Direct participation	Indirect participation	Total	
HERACLES G.C.C.	Greece, Paiania, Attica			Parent			Parent	Cement production & trade
LAFARGE BETON S.A.	Greece, Paiania, Attica	98,64%	1,36%	100,00%	98,64%	1,36%	100,00%	Concrete and aggregates production & trade
EVIESK S.A.	Greece, Paiania, Attica	95,76%	4,24%	100,00%	95,76%	4,24%	100,00%	Dormant
HERACLES MARITIME CO.	Greece, Paiania, Attica	99,99%	0,01%	100,00%	99,99%	0,01%	100,00%	Sea transports and ship management
LAVA S.A.	Greece, Paiania, Attica	44,16%	55,84%	100,00%	44,16%	55,84%	100,00%	Building materials and aggregates production & trade
AEGEAN TERMINALS S.A.	Greece, Paiania, Attica	100,00%		100,00%	100,00%		100,00%	Dormant
E.D.A.K.E. S.A.	Greece, Avlida, Evia	100,00%		100,00%	100,00%		100,00%	Dormant
G. HATZIKYRIAKOS SOC. NAV.	Greece, Paiania, Attica		100,00%	100,00%		100,00%	100,00%	Dormant
A. HATZIKYRIAKOS SOC. NAV.	Greece, Paiania, Attica		100,00%	100,00%		100,00%	100,00%	Dormant
DYSTOS SOC. NAV.	Greece, Paiania, Attica		100,00%	100,00%		100,00%	100,00%	Dormant
MARATHOS QUARRIES S.A.	Greece, Heraclion, Crete		99,15%	99,15%		99,15%	99,15%	Dormant
PORT SAID SILO INVESTMENT COMPANY S.A.	Panama		100,00%	100,00%		100,00%	100,00%	Dormant
LEADER BETON S.A.	Tirana, Albania		51,00%	51,00%		51,00%	51,00%	Dormant

For the subsidiary company MARATHOS QUARRIES S.A. in which the Group's participation is 99,15%, non-controlling interest has neither been recognized in the period losses nor in its negative net equity due to its minor significance.

Company consolidated using the equity method:

Name of Associate	Registered Office	31/03/2014			31/12/2013			Main business activity
		Direct participation	Indirect participation	Total	Direct participation	Indirect participation	Total	
MIDDLE EAST CEMENT SHIPPING & HANDLING COMPANY S.A.	Greece, Paiania, Attica	1,00%	49,00%	50,00%	1,00%	49,00%	50,00%	Dormant

The Group has a 0,05% shareholding in the company EKEPY S.A., registered in Halkida of Evia, a 2,95% shareholding in the company STEGI OF THE GREEK INDUSTRY, registered in the Municipality of Athens and a 7,14% shareholding in the company UNICEN, registered in the Municipality of Chalandri. The above mentioned entities are not consolidated because the Group's shareholding and their financial position are of minor significance.

## 13. BANK LOANS

The short term bank loans and overdrafts of the Group during the first three-month period of 2014 have an average interest rate of 4,27% (first three-month period of 2013: 3,05%). All bank loans are denominated in Euro.

As at 31 March 2014 the total short-term bank loans amounted to €78.177 thousand, of which €9.000 thousand concern the Company, €68.950 thousand concern subsidiary LAFARGE BETON S.A. and €227 thousand concern subsidiary LEADER BETON S.A.

As at 31 December 2013, the total short-term bank loans amounted to €75.677 thousand, of which €9.000 thousand concern the Company, €66.450 thousand concern subsidiary LAFARGE BETON S.A. and €227 thousand concern subsidiary LEADER BETON S.A.



## 14. CONTINGENT LIABILITIES AND COMMITMENTS

### *Company disputes under litigation or arbitration*

As at 31 March 2014, there were pending lawsuits against the Group, the outcome of which is uncertain, amounting to €131.961 thousand (31 December 2013: €127.687 thousand), out of which the pending lawsuits against the Company amount to €118.779 thousand (31 December 2013: €117.251 thousand). The maximum risk for the Group from the final decisions on the above cases is estimated at €44.754 thousand, out of which the maximum risk from the final decisions on the cases of the Company is estimated at €38.787 thousand. No provision has been made in the Financial Statements for the pending cases, as it is unlikely that such risk will eventually occur.

Various plots of land of the Group and the Company have been declared as forests, sea shores and archaeological sites and their ownership is disputed by the Greek State and various third parties. The maximum risk from such claims is estimated at €1.747 thousand and €1.724 thousand for the Group and the Company respectively. No provision has been made in the Financial Statements for the said claims, as it is unlikely that such risk will eventually occur.

In 1999, the European Commission (EC) ruled that part of a state aid granted in 1986 to the Company was illegal and ordered the Greek state to recover from the Company the amount of €7.300 thousand, plus interest. By virtue of a subsequent letter in 1999, the EC indicated an amount computed based on 18% compound interest. In 2000, the Company paid the overall amount (€74.000 thousand, including compound interest) and filed a complaint before the First Instance Administrative Court of Athens ("CFI").

In 2001, the CFI ruled that in the absence of compound interest in the EC ruling, the Greek authorities could not execute an amount with such compound interest, and restricted the amount to be recovered to €25.600 thousand (corresponding to an amount calculated with simple interest). In 2005, after the CFI judgment was confirmed on appeal, the Greek authorities repaid to the Company €44.000 thousand. The parties appealed further to the Supreme Administrative Court. Several years later, the Supreme Administrative Court, in 2012, referred the case back for a new appellate judgment to be issued on the merits regarding the amount of €44.000 thousand paid back to the Company. Further to a hearing which took place on February 13, 2014, the Company became aware that a new appellate judgment was issued, which quashed the CFI judgment of 2001 on the basis of which the Greek Authorities had repaid to the Company €44.000 thousand.

This new appellate judgment has not been served to the Company yet. It is noted that no related provision has been recorded until today in the books of the Company, due to the duly established view of the Company that the final outcome of such litigation will be positive further to a relevant legal opinion of the Company's legal advisors. The Company shall challenge vigorously the recent appellate judgment by filling a petition of annulment before the Supreme Administrative Court and will review other actions to challenge the possible execution of this judgment.

**14. CONTINGENT LIABILITIES AND COMMITMENTS - Continued****Unaudited tax years**

Tax obligations of the Group's companies in Greece will be finalised after the completion of the relevant regular tax audits by the competent tax authorities or / and after finalisation of all pending court cases on existing previous years' differences with tax authorities. The current three-month period ended 31 March 2014 is also considered as unaudited. Additional taxes and charges may arise, as a result of such tax audits, which are not estimated to have significant effect in the Group and the Company.

<b>Company</b>	<b>Registered Office</b>	<b>Unaudited tax years</b>
HERACLES GCC	Greece, Paiania, Attica	2013
LAFARGE BETON S.A.	Greece, Paiania, Attica	2009-2010, 2013
EVIESK S.A.	Greece, Paiania, Attica	2010, 2013
HERACLES MARITIME CO.	Greece, Paiania, Attica	2010, 2013
LAVA S.A.	Greece, Paiania, Attica	2010, 2013
AEGEAN TERMINALS S.A.	Greece, Paiania, Attica	2010
INVESTMENT SILO PORT SAID COMPANY S.A. (absorbed by AEGEAN TERMINALS S.A.)	Greece, Paiania, Attica	2010
G. HATZIKYRIAKOS SOC. NAV. (dormant)	Greece, Paiania, Attica	1998-2013
A. HATZIKYRIAKOS SOC. NAV. (dormant)	Greece, Paiania, Attica	1998-2013
DYSTOS SOC. NAV. (dormant)	Greece, Paiania, Attica	1996-2013
NAFSIKA SOC. NAV. (liquidated)	Greece, Paiania, Attica	1998-2011
HERACLES GLORY SOC. NAV. (liquidated)	Greece, Paiania, Attica	1998-2009
SUPER BETON S.A. I MARKOULAKIS (absorbed by LAFARGE BETON S.A.)	Greece, Heraclion, Crete	2010
MIDDLE EAST CEMENT SHIPPING & HANDLING CO. S.A.	Greece, Paiania, Attica	2010-2013
FINDA TRANSPORTS S.A. (absorbed by INVESTMENT SILO PORT SAID SILO INVESTMENT COMPANY S.A.)	Greece, Paiania, Attica	1993-2009
MARATHOS QUARRIES S.A.	Greece, Heraclion, Crete	2010, 2013
PORT SAID SILO INVESTMENT COMPANY S.A. (dormant)	Panama	*
LEADER BETON S.A.	Albania	*
E.D.A.K.E. S.A.	Greece, Avlida, Evia	2013

\* Relates to a company established abroad, subject to a special tax status in the country of establishment.

It is noted that the tax audit for the Group companies HERACLES G.C.C., LAFARGE BETON S.A., HERACLES MARITIME CO., EVIESK S.A., LAVA S.A., EDAKE S.A., MARATHOS QUARRIES S.A. and AEGEAN TERMINALS S.A. by the certified auditors, according to POL.1159/22.7.2011, for the financial year 2013, is in process, however it is estimated that no significant liabilities will occur.

Moreover, a tax audit by the tax authorities is in progress for the Group Company EVIESK S.A. for the years 2010 and 2011.

## 14. CONTINGENT LIABILITIES AND COMMITMENTS - Continued

### *Granted guarantees*

The letters of guarantee that have been provided to secure liabilities of the Group and the Company and were in force as at 31 March 2014 and 31 December 2013 are analysed as follows:

Amounts in thousands of Euro	GROUP		COMPANY	
	<u>31/3/2014</u>	<u>31/12/2013</u>	<u>31/3/2014</u>	<u>31/12/2013</u>
Granted guarantees	6.059	4.364	4.264	3.896
	<u>6.059</u>	<u>4.364</u>	<u>4.264</u>	<u>3.896</u>

### *Commitments for purchases and capital expenditure*

Commitments for purchases and capital expenditure which were in force as at 31 March 2014 and 31 December 2013 are analysed below:

Amounts in thousands of Euro	GROUP		COMPANY	
	<u>31/3/2014</u>	<u>31/12/2013</u>	<u>31/3/2014</u>	<u>31/12/2013</u>
Purchase contracts	8.413	11.398	43.335	48.930
Capital expenditure contracts	860	704	860	704
	<u>9.274</u>	<u>12.102</u>	<u>44.195</u>	<u>49.634</u>

### *Operating leases contracts*

On the reporting date, the Group and the Company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which are due as follows:

Amounts in thousands of Euro	GROUP		COMPANY	
	<u>31/3/2014</u>	<u>31/12/2013</u>	<u>31/3/2014</u>	<u>31/12/2013</u>
Within one year	10.670	10.898	8	10
Within two and up to five years	24.997	27.228	441	441
Over five years	263	226	228	226
	<u>35.929</u>	<u>38.352</u>	<u>677</u>	<u>677</u>

**15. RELATED PARTY TRANSACTIONS*****Transactions with related parties***

The parent company LAFARGE S.A. and all other LAFARGE Group companies are considered related parties for the Group. Transactions between the Company and its subsidiaries have been eliminated on consolidation and are not disclosed in this note:

GROUP	INCOME		EXPENSES		RECEIVABLES		LIABILITIES	
	1/1- 31/3/2014	1/1- 31/3/2013	1/1- 31/3/2014	1/1- 31/3/2013	31/3/2014	31/12/2013	31/3/2014	31/12/2013
Parent company LAFARGE S.A.	137	133	670	1.845	111	0	594	264
LAFARGE Group associates	22.177	25.939	1.003	745	9.418	8.494	58	1.710
Royalties to LAFARGE S.A.	0	0	1.699	1.672	0	0	1.609	3.602
<b>Total</b>	<b>22.314</b>	<b>26.072</b>	<b>3.373</b>	<b>4.262</b>	<b>9.529</b>	<b>8.494</b>	<b>2.261</b>	<b>5.576</b>

Transactions of the Company with its subsidiaries, which are related parties, on the one hand, prior to being eliminated on consolidation and with the parent company LAFARGE S.A. along with other Group LAFARGE companies, on the other, are disclosed below:

Amounts in thousands of Euro

COMPANY	INCOME		EXPENSES		RECEIVABLES		LIABILITIES	
	1/1- 31/3/2014	1/1- 31/3/2013	1/1- 31/3/2014	1/1- 31/3/2013	31/3/2014	31/12/2013	31/3/2014	31/12/2013
HERACLES G.C.C. Group Companies	4.245	1.472	4.271	4.443	33.080	31.781	11.010	10.712
Parent company LAFARGE S.A.	137	133	54	994	111	0	0	0
LAFARGE Group associates	21.394	25.747	1.003	658	8.342	7.655	0	1.653
Royalties to LAFARGE S.A.	0	0	1.582	1.475	0	0	1.325	2.891
<b>Total</b>	<b>25.776</b>	<b>27.352</b>	<b>6.910</b>	<b>7.570</b>	<b>41.533</b>	<b>39.436</b>	<b>12.335</b>	<b>15.256</b>

## 15. RELATED PARTIES TRANSACTIONS - Continued

### *Benefits to BoD Members and Members of the Executive Committee of Heracles G.C.C.*

Transactions and balances of the Company with the Board of Directors members and with the members of the Executive Committee of Heracles G.C.C. are analysed as follows:

Amounts in thousands of Euro

	GROUP		COMPANY	
	1/1- 31/3/2014	1/1- 31/3/2013	1/1- 31/3/2014	1/1- 31/3/2013
Fees and other benefits	966	1.061	658	749
Provision for retirement compensation and paid compensations	17	23	10	13
BoD members attendance fees	52	54	42	42
	<b>1.035</b>	<b>1.138</b>	<b>710</b>	<b>804</b>

Amounts in thousands of Euro

	GROUP		COMPANY	
	1/1- 31/3/2014	1/1- 31/3/2013	1/1- 31/3/2014	1/1- 31/3/2013
Prepayments of expenses to be refunded to Management and BoD members	0	0	0	0
Obligations to Management and BoD members	0	0	0	0
<b>Net receivables / (obligations) to Management and BoD members</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

## 16. PERSONNEL

Group and Company employees as at 31 March 2014 are as follows:

	GROUP		COMPANY	
	31/3/2014	31/3/2013	31/3/2014	31/3/2013
Number of employees	955	1.184	775	978

## 17. RECLASSIFICATIONS

In the condensed Income Statement, for the period ended 31 March 2013, for the Group and the Company, an amount of €378 thousand and €250 thousand was reclassified from "Other operating income/ (expenses)" to the account "Administrative & distribution expenses", for presentation purposes.

## 18. EVENTS AFTER THE REPORTING DATE OF STATEMENT OF FINANCIAL POSITION

According to the Company's Management best knowledge, no subsequent events exist that may have a significant impact on the Group's and the Company's financial position.

The Group and Company interim Financial Statements on page 3 through to page 21 were approved by the Company's Board of Directors on 27 May of 2014. The Board of Directors authorised the following directors and officers to sign the Financial Statements on its behalf:

**THE CHAIRMAN OF  
THE BOARD OF  
DIRECTORS**

**THE MANAGING  
DIRECTOR**

**THE CHIEF  
FINANCIAL OFFICER**

**THE FINANCIAL  
SERVICES MANAGER**

**PANAGIOTIS (TAKIS)  
ATHANASOPOULOS**

**PIERRE  
DELEPLANQUE**

**GREGORY  
LOVICH**

**PANTELIS  
TOURNIS**

**I.D. No. AB 779530**

**PASSPORT No.  
13DA09097**

**PASSPORT No.  
10AT92468**

**ECG LIC. No. 0078930  
A' CLASS**