

### **INTRALOT Group**

INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 September 2017 (based on the Article 5 of L.3556/2007) ACCORDING TO INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)



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### INTERIM FINANCIAL STATEMENTS

#### **INCOME STATEMENT GROUP / COMPANY FOR THE NINE MONTHS OF 2017**

Amounts reported in thousand €	GROUP		COMPANY		
Amounts reported in thousand e		1/1-30/9/2017	1/1-30/9/2016	1/1-30/9/2017	1/1-30/9/2016
Sale Proceeds	<u>2.2</u>	1.085.816	957.492	43.103	47.285
Less: Cost of Sales		-894.985	-789.189	-28.435	-35.043
Gross Profit /(loss)		190.831	168.303	14.668	12.242
Other Operating Income	<u>2.3</u>	13.022	14.340	1.603	14.504
Selling Expenses		-42.712	-39.893	-7.444	-7.565
Administrative Expenses		-68.025	-63.292	-10.307	-9.600
Research and Development Expenses		-4.865	-4.131	-4.865	-4.076
Other Operating Expenses	<u>2.7</u>	-2.212	-1.539	-1.550	-12.355
EBIT	<u>2.1.5</u>	86.039	73.788	-7.895	-6.850
EBITDA	<u>2.1.5</u>	137.295	124.273	3.148	1.725
Income/(expenses) from participations and investments	<u>2.5</u>	1.043	-2.050	13.083	10.829
Gain/(loss) from assets disposal, impairment loss and write-off of assets	<u>2.6</u>	-993	-1.797	-6	5
Interest and similar expenses	2.8	-44.510	-54.847	-12.847	-14.510
Interest and similar income	<u>2.8</u>	5.296	7.944	2.469	2.073
Foreign exchange differences	<u>2.9</u>	-5.957	-1.490	-741	-68
Profit / (loss) from equity method consolidations		-3.358	-2.603	0	0
Operating Profit/(loss) before tax from continuing operations		37.560	18.945	-5.937	-8.521
Tax	<u>2.4</u>	-22.907	-21.667	4.609	1.589
Profit / (loss) after tax from continuing operations (a)		14.653	-2.722	-1.328	-6.932
Profit / (loss) after tax from discontinued operations (b) $^{1}$		-11.868	35.129	0	0
Profit / (loss) after tax (continuing and discontinued operations) (a)+(b)		2.785	32.407	-1.328	-6.932
Attributable to:					
Equity holders of parent					
-Profit/(loss) from continuing operations		-20.140	-33.322	-1.328	-6.932
-Profit/(loss) from discontinued operations <sup>1</sup>	<u>2.20</u>	-11.868	35.129	0	0
		-32.008	1.807	-1.328	-6.932
Non-Controlling Interest					
-Profit/(loss) from continuing operations		34.793	30.600	0	0
-Profit/(loss) from discontinued operations <sup>1</sup>	<u>2.20</u>	0	0	0	0
		34.793	30.600	0	0
Earnings/(loss) after tax per share (in €) from total operations					
-basic	2.20	-0,2034	0,0114	-0,0084	-0,0438
-diluted	2.20	-0,2034	0,0114	-0,0084	-0,0438
Weighted Average number of shares		157.373.690	158.332.823	157.373.690	158.332.823

<sup>1</sup> The activities of Group subsidiaries in Italy and those of Intralot de Peru SAC and Favorit Bookmakers Office OOO are presented as discontinued operations pursuant to IFRS 5 (note 2.20.A.VIII)



#### STATEMENT OF COMPREHENSIVE INCOME GROUP / COMPANY FOR THE NINE MONTHS OF 2017

		GROUP		СОМР	ANY
Amounts reported in thousand €	Note	1/1-30/9/2017	1/1-30/9/2016	1/1-30/9/2017	1/1-30/9/2016
Net Profit / (loss) after tax (continuing and discontinued operations) (a)+(b)		2.785	32.407	-1.328	-6.932
Attributable to:					
Equity holders of parent					
-Profit/(loss) from continuing operations		-20.140	-33.322	-1.328	-6.932
-Profit/(loss) from discontinued operations <sup>1</sup>		-11.868 -32.008	35.129 1.807	-1.328	0 -6.932
Non-Controlling Interest		-32.008	1.807	-1.328	-0.932
-Profit/(loss) from continuing operations		34.793	30,600	0	0
-Profit/(loss) from discontinued operations <sup>1</sup>		0	0	0	0
		34.793	30.600	0	0
Other comprehensive income after tax					
Amounts that may not be reclassified to profit or loss:					
Defined benefit plans revaluation for subsidiaries and parent company		5	410	0	0
Defined benefit plans revaluation for associates and joint ventures		63	0	0	0
Amounts that may be reclassified to profit or loss:					
Valuation of available- for -sale financial assets of parent and subsidiaries	<u>2.12</u>	-172	-428	-254	-2
Valuation share of available-for-sale financial assets of associates and		130	0	0	0
joint ventures			Ŭ	•	-
Derivatives valuation of parent and subsidiaries	2.45	0	28	0	28
Exchange differences on translating foreign operations of subsidiaries Share of exchange differences on translating foreign operations of	<u>2.15</u>	-8.195	-7.718	0	0
associates and joint ventures	<u>2.15</u>	-11.587	-2.942	0	0
Other comprehensive income/ (expenses) after tax		-19.756	-10.650	-254	26
Total comprehensive income / (expenses) after tax		-16.971	21.757	-1.582	-6.906
Attributable to:					
Equity holders of parent		-42.402	-4.407	-1.582	-6.906
Non-Controlling Interest		25.431	26.164	0	0

<sup>1</sup> The activities of Group subsidiaries in Italy and those of Intralot de Peru SAC and Favorit Bookmakers Office OOO are presented as discontinued operations pursuant to IFRS 5 note <u>2.20.A.VIII</u>)



#### INCOME STATEMENT GROUP / COMPANY FOR THE 3RD QUARTER OF 2017

Amounts reported in the wand 6	Amounts reported in thousand € <b>SROUP</b>		UP	COMP	ANY
Amounts reported in thousand e	Note	1/7-30/9/2017	1/7-30/9/2016	1/7-30/9/2017	1/7-30/9/2016
Sale Proceeds	<u>2.2</u>	352.651	320.620	16.077	18.194
Less: Cost of Sales		-288.813	-271.526	-11.329	-15.710
Gross Profit /(loss)		63.838	49.094	4.748	2.484
Other Operating Income	<u>2.3</u>	4.207	4.130	1.486	57
Selling Expenses		-13.289	-12.479	-2.138	-2.301
Administrative Expenses		-22.706	-21.467	-3.467	-3.102
Research and Development Expenses		-2.139	-1.435	-2.139	-1.413
Other Operating Expenses	<u>2.7</u>	-323	-162	-10	-29
EBIT	<u>2.1.5</u>	29.588	17.681	-1.520	-4.304
EBITDA	<u>2.1.5</u>	45.071	35.256	1.743	-1.075
Income/(expenses) from participations and investments	<u>2.5</u>	61	-692	1.626	1.231
Gain/(loss) from assets disposal, impairment loss and write-off of assets	<u>2.6</u>	23	-25	0	0
Interest and similar expenses	2.8	-17.300	-20.736	-4.134	-4.867
Interest and similar income	<u>2.8</u> 2.9	1.673	1.716	864	433
Exchange Differences	<u>2.9</u>	-1.757	1.563	-256	384
Profit / (loss) from equity method consolidations		-1.346	-830	0	0
Operating Profit/(loss) before tax from continuing operations		10.942	-1.323	-3.420	-7.123
Тах	<u>2.4</u>	-5.401	-6.351	2.066	250
Profit / (loss) after tax from continuing operations (a)		5.541	-7.674	-1.354	-6.873
Profit / (loss) after tax from discontinued operations (b) $^{1}$		203	527	0	0
Profit / (loss) after tax (continuing and discontinued operations) (a)+(b)		5.744	-7.147	-1.354	-6.873
Attributable to:					
Equity holders of parent					
-Profit/(loss) from continuing operations		-6.410	-18.114	-1.354	-6.873
-Profit/(loss) from discontinued operations <sup>1</sup>	<u>2.20</u>	203	527	0	0
		-6.207	-17.587	-1.354	-6.873
Non-Controlling Interest					
-Profit/(loss) from continuing operations		11.951	10.440	0	0
-Profit/(loss) from discontinued operations <sup>1</sup>	2.20	0	0	0	0
		11.951	10.440	0	0
Earnings/(loss) after tax per share (in €) from total operations					
-basic	<u>2.20</u>	-0,0394	-0,1111	-0,0086	-0,0434
-diluted	<u>2.20</u>	-0,0394	-0,1111	-0,0086	-0,0434
Weighted Average number of shares		157.373.690	158.332.823	157.373.690	158.332.823

<sup>1</sup> The activities of Group subsidiaries in Italy and those of Intralot de Peru SAC and Favorit Bookmakers Office OOO are presented as discontinued operations pursuant to IFRS 5 note 2.20.A.VIII)

## <u>intralot</u>

#### STATEMENT OF COMPREHENSIVE INCOME GROUP / COMPANY FOR THE 3RD QUARTER OF 2017

Amounts reported in thousand €	Note	GRC	OUP	COMP	ANY
	Note	1/7-30/9/2017	1/7-30/9/2016	1/7-30/9/2017	1/7-30/9/2016
Net Profit / (loss) after tax (continuing and discontinued		5.744	-7.147	-1.354	-6.873
operations) (a)+(b)					
Attributable to:					
Equity holders of parent		C 440	10.111	4 254	6 072
-Profit/(loss) from continuing operations		-6.410	-18.114	-1.354	-6.873
-Profit/(loss) from discontinued operations <sup>1</sup>	_	203	527	1 254	0
Non-Controlling Interest	_	-6.207	-17.587	-1.354	-6.873
-Profit/(loss) from continuing operations		11.951	10.440	0	0
-Profit/(loss) from discontinued operations <sup>1</sup>		11.951	10.440	0	0
		11.951	10.440	0	0
	_	11.951	10.440	0	0
Other comprehensive income after tax					
Amounts that may not be reclassified to profit or loss:					
Defined benefit plans revaluation for subsidiaries and parent company		12	98	0	0
Defined benefit plans revaluation for associates and joint ventures		59	0	0	0
Amounts that may be reclassified to profit or loss:					
Valuation of available- for -sale financial assets of parent and subsidiaries	2.12	-299	851	8	-1
Valuation share of available-for-sale financial assets of associates and joint ventures		140	0	0	0
Derivatives valuation of parent and subsidiaries		-61	95	-61	95
Exchange differences on translating foreign operations of subsidiaries	<u>2.15</u>	-6.782	-6.400	0	0
Share of exchange differences on translating foreign operations of associates and joint ventures	<u>2.15</u>	-3.393	-258	0	0
Other comprehensive income/ (expenses) after tax		-10.324	-5.614	-53	94
Total comprehensive income / (expenses) after tax		-4.580	-12.761	-1.407	-6.779
Attributable to:					
Equity holders of parent		-13.211	-21.581	-1.407	-6.779
Non-Controlling Interest		8.631	8.820	0	0

<sup>1</sup> The activities of Group subsidiaries in Italy and those of Intralot de Peru SAC and Favorit Bookmakers Office OOO are presented as discontinued operations pursuant to IFRS 5 note <u>2.20.A.VIII</u>)



#### STATEMENT OF FINANCIAL POSITION GROUP/COMPANY

		GROUP		СОМІ	PANY
Amounts reported in thousand €	Note	30/9/2017	31/12/2016	30/9/2017	31/12/2016
ASSETS					
Tangible assets	<u>2.10</u>	112.846	126.962	14.873	15.391
Investment property	<u>2.10</u>	5.112	6.038	0	0
Intangible assets	<u>2.10</u>	330.026	329.582	89.175	90.044
Investment in subsidiaries, associates and joint ventures	<u>2.11</u>	165.889	180.807	152.350	155.740
Other financial assets	<u>2.12</u>	22.291	21.910	1.229	1.483
Deferred Tax asset		6.979	6.750	0	0
Other long term receivables		21.946	22.407	144	144
Total Non-Current Assets		665.089	694.456	257.771	262.802
Inventories	<u>2.13</u>	34.447	32.250	19.644	18.888
Trade and other short term receivables		143.551	169.979	102.104	128.010
Other financial assets		0	0	0	0
Cash and cash equivalents	<u>2.14</u>	489.977	164.401	24.846	20.356
Total Current Assets		667.975	366.630	146.594	167.254
TOTAL ASSETS		1.333.064	1.061.086	404.365	430.056
EQUITY AND LIABILITIES					
Share capital	2.15	47.689	47.689	47.689	47.689
Treasury shares	2.15	-1.715	-1.709	-1.715	-1.709
Other reserves	2.15	56.677	56.036	43.682	43.936
Foreign exchange differences	2.15	-71.616	-61.180	0	0
Retained earnings	<u>2.16</u>	54.122	86.706	5.564	6.892
Total equity attributable to shareholders of the		85.157	127.542	95.220	96.808
parent	_	57.624	68,944	0	0
Non-Controlling Interest Total Equity	_	142.781	196.486	95.220	96.808
		142.701	190.400	95.220	90.808
Long term debt	<u>2.17</u>	973.531	643.892	228.204	237.348
Staff retirement indemnities		4.989	5.382	3.195	3.396
Other long term provisions	<u>2.20</u>	8.276	10.891	7.757	10.088
Deferred Tax liabilities		14.994	16.036	5.729	6.548
Other long term liabilities		1.481	17.271	0	0
Finance lease obligation	<u>2.21</u>	2.498	684	0	0
Total Non-Current Liabilities		1.005.769	694.156	244.885	257.380
Trade and other short term liabilities		152.181	128.141	59.591	65.871
Short term debt and finance lease	<u>2.17</u>	10.938	14.733	0	0
Current income tax payable		16.048	17.610	4.578	6.037
Short term provision	<u>2.20</u>	5.347	9.960	91	3.960
Total Current Liabilities		184.514	170.444	64.260	75.868
TOTAL LIABILITIES		1.190.283	864.600	309.145	333.248
TOTAL EQUITY AND LIABILITIES		1.333.064	1.061.086	404.365	430.056



#### STATEMENT OF CHANGES IN EQUITY GROUP

STATEMENT OF CHANGES IN EQUITY INTRALOT GROUP (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Foreign exchange differences	Retained Earnings	Total	Non- Controlling Interest	Grand Total
Opening Balance 1 January 2017	47.689	-1.709	27.076	28.960	-61.180	86.706	127.542	68.944	196.486
Effect on retained earnings from previous years adjustments						13	13	-19	-6
Period's results						-32.008	-32.008	34.793	2.785
Other comprehensive income / (expenses) after tax				-24	-10.436	66	-10.394	-9.362	-19.756
Dividends to equity holders of parent / non-controlling interest							0	-36.707	-36.707
Effect due to change in participation percentage						10	10	-25	-15
Transfer between reserves			663	2		-665	0		0
Repurchase of treasury shares		-6					-6		-6
Balances as at 30 September 2017	47.689	-1.715	27.739	28.938	-71.616	54.122	85.157	57.624	142.781

STATEMENT OF CHANGES IN EQUITY INTRALOT GROUP (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Foreign exchange differences	Retained Earnings	Total	Non- Controlling Interest	Grand Total
Opening Balance 1 January 2016	47.689	-490	30.561	31.650	-59.410	79.563	129.563	77.819	207.382
Effect on retained earnings from previous years adjustments						-13	-13	18	5
Subsidiary share capital return							0	-3.357	-3.357
New consolidated entities							0	2.759	2.759
Period's results						1.807	1.807	30.600	32.407
Other comprehensive income / (expenses) after tax				17	-6.228	-3	-6.214	-4.436	-10.650
Dividends to equity holders of parent / non-controlling interest							0	-38.902	-38.902
Transfer between reserves			-2.052	-74		2.126	0		0
Repurchase of treasury shares		-495					-495		-495
Balances as at 30 September 2016	47.689	-985	28.509	31.593	-65.638	83.480	124.648	64.501	189.149



#### STATEMENT OF CHANGES IN EQUITY COMPANY

STATEMENT OF CHANGES IN EQUITY INTRALOT S.A. (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Retained Earnings	Total
Opening Balance 1 January 2017	47.689	-1.709	15.896	28.040	6.892	96.808
Period's results					-1.328	-1.328
Other comprehensive income /(expenses) after tax				-254		-254
Repurchase of treasury shares		-6				-6
Balances as at 30 September 2017	47.689	-1.715	15.896	27.786	5.564	95.220

STATEMENT OF CHANGES IN EQUITY INTRALOT S.A. (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Retained Earnings	Total
Opening Balance 1 January 2016	47.689	-490	15.896	29.831	7.332	100.258
Period's results					-6.932	-6.932
Other comprehensive income /(expenses) after tax				26		26
Repurchase of treasury shares		-495				-495
Balances as at 30 September 2016	47.689	-985	15.896	29.857	400	92.857



#### CASH FLOW STATEMENT GROUP/COMPANY

		GROUP		СОМР	ANY
Amounts reported in thousand of ${f c}$	Note	1/1-	1/1-	1/1-	1/1-
(total operations)	Note	30/9/2017	30/9/2016	30/9/2017	30/9/2016
Operating activities					
Profit / (loss) before tax from continuing operations		37.560	18.945	-5.937	-8.521
Profit / (loss) before tax from discontinued operations	<u>2.20</u>	-11.868	36.568	0	0
Profit / (loss) before Taxation		25.692	55.513	-5.937	-8.521
Plus / Less adjustments for:					
Depreciation and Amortization		51.271	68.740	11.043	8.575
Provisions	<u>2.6/2.7</u>	2.605	2.913	156	-1.800
Results (income, expenses, gain and loss) from Investing Activities	<u>2.5/2.6</u> <u>2.9/2.11</u>	19.890	-37.332	-12.336	-10.843
Interest and similar expenses	<u>2.8</u>	44.522	55.929	12.847	14.510
Interest and similar Income	<u>2.8</u>	-5.296	-8.105	-2.469	-2.073
Plus / Less adjustments for changes in working capital:					
Decrease / (increase) of Inventories		-3.843	1.602	-756	-860
Decrease / (increase) of Receivable Accounts		711	-3.271	12.425	8.128
(Decrease) / increase of Payable Accounts		9.704	4.566	-4.811	-724
(except Banks) Less: Income Tax Paid		24,781	19.413	3.061	0
Total inflows / (outflows) from	_	-			
operating activities (a)		120.475	121.142	7.101	6.392
Investing Activities					
(Purchases) / Sales of subsidiaries,	2.12	6 4 5 9	22.677	4 4 9 9 9	1.045
associates, joint ventures and other investments	2.20	6.152	-32.677	14.000	1.245
Purchases of tangible and intangible assets	<u>2.10</u>	-59.536	-47.150	-10.664	-9.529
Proceeds from sales of tangible and	<u>2.10</u>	233	2.504	40	7
intangible assets Interest received		3.990	5.930	7	1.165
Dividends received		1.992	1.011	, 15.109	9.272
Total inflows / (outflows) from					
investing activities (b)		-47.169	-70.382	18.492	2.160
Financing Activities					
Return of subsidiary capital		0	-3.357	0	0
Repurchase of treasury shares	<u>2.15</u>	-6	-495	-6	-495
Proceeds from loans	<u>2.17</u>	571.819	287.750	0	10.000
Repayment of loans	2.17	-234.186	-107.142	-18.700	-32.124
Bond buyback	2.17	0 -2.225	-3.742	0	0
Repayments of finance lease obligations	<u>2.17</u>	-2.225 -37.794	-6.294 -53.346	0 -2.127	0 -4.180
Interest and similar expenses paid Dividends paid	<u>2.16</u>	-33.976	-37.498	-2.127	-4.100
Total inflows / (outflows) from	2.10				0
financing activities (c)		263.632	75.876	-20.833	-26.799
Net increase / (decrease) in cash and cash equivalents for the period (a) + (b) + (c)		336.938	126.636	4.760	-18.247
Cash and cash equivalents at the beginning of the period	<u>2.14</u>	164.401	276.609	20.356	35.859
Net foreign exchange difference		-11.362	-4.952	-270	781
		11.502	7.552	270	,01
Cash and cash equivalents at the end of the period from total operations	<u>2.14</u>	489.977	398.293	24.846	18.393

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#### **1. GENERAL INFORMATION**

INTRALOT S.A. – "Integrated Lottery Systems and Gaming Services", with the distinct title «INTRALOT» is a business entity that was established based on the Laws of Hellenic Republic, whose shares are traded in the Athens Stock Exchange. Reference to «INTRALOT» or the «Company» includes INTRALOT S.A. whereas reference to the «Group» includes INTRALOT S.A. and its fully consolidated subsidiaries, unless otherwise stated. The Company was established in 1992 and has its registered office in Maroussi of Attica.

INTRALOT, a public listed company, is the leading supplier of integrated gaming and transaction processing systems, innovative game content, sports betting management and interactive gaming services to statelicensed gaming organizations worldwide. Its broad portfolio of products & services, its know-how of Lottery, Betting, Racing & Video Lottery operations and its leading-edge technology, give INTRALOT a competitive advantage, which contributes directly to customers' efficiency, profitability and growth. With presence in 52 countries and states, with approximately 5.400 employees and revenues from continuing operations of €1,32 billion for 2016, INTRALOT has established its presence on all 5 major continents.

The interim financial statements of the Group and the Company for the period ended 30 September 2017 were approved by the Board of Directors on 24 November 2017.

#### 2. NOTES TO THE INTERIM FINANCIAL STATEMENTS

#### 2.1.1 Basis of preparation of the Financial Statements

The attached financial statements have been prepared on the historical cost basis, except for the available-forsale financial assets and the derivative financial instruments that are measured at fair value, or at cost if the difference is not a significant amount, and on condition that the Company and the Group would continue as a going concern. The attached financial statements are presented in Euros and all values are rounded to the nearest thousand (€000) except if indicated otherwise.

#### 2.1.2 Statement of compliance

These financial statements for the period ended 30 September 2017 have been prepared in accordance with IAS 34 "Interim Financial Reporting". Those interim condensed financial statements do not include all the information and disclosures required by IFRS in the annual financial statements and should be read in conjunction with the Group's and Company's annual financial statements as at <u>31 December 2016</u>.

#### 2.1.3 Financial Statements

INTRALOT keeps its accounting books and records and prepares its financial statements in accordance with the International Financial Reporting Standards (IFRS) Law 4308/2014 chap. 2, 3 & 4 and current tax regulations and issues its financial statements in accordance with the International Financial Reporting Standards (IFRS). INTRALOT's Greek subsidiaries keep their accounting books and records and prepare their financial statements in accordance with GAS (L.4308/2014), the International Financial Reporting Standards (IFRS) and current tax regulations. INTRALOT's foreign subsidiaries keep their accounting books and records and records and prepare their financial statements in accordance with the applicable laws and regulations in their respective countries. For the purpose of the consolidated financial statements, Group entities' financial statements are adjusted and prepared in relation to the requirements of the International Financial Reporting Standards (IFRS).

#### 2.1.4 Changes in accounting policies

For the preparation of the financial statements of period ended September 30, 2017, the accounting policies adopted are consistent with those followed in the preparation of the most recent annual financial statements (<u>31 December 2016</u>), except for the below mentioned adoption of new standards and interpretations applicable for fiscal periods beginning at January 1, 2017.

#### Standards and Interpretations compulsory for the fiscal year 2017

There are no new standards, amendments of published standards and interpretations mandatory for accounting periods beginning on 1 January 2017.

#### Standards and Interpretations compulsory after 31 December 2017

The following new standards, amendments and IFRICs have been published but are in effect for the annual fiscal period beginning the 1st of January 2018 and have not been adopted from the Group earlier.

#### **IFRS 9 "Financial Instruments"**

#### (COMMISSION REGULATION (EU) No. 2016/2067 of 22nd November 2016, L 323/1 - 29/11/2016)

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted. In July 2014, the IASB completed the last phase of IAS 39 replacement by issuing IFRS 9 "Financial Instruments". The package of improvements introduced by IFRS 9 includes a logical model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting.

#### Classification and Measurement

Classification determines how financial assets and financial liabilities are accounted for in financial statements and, in particular, how they are measured on an ongoing basis. IFRS 9 introduces a logical approach for the classification of financial assets, which is driven by cash flow characteristics and the business model in which an asset is held. This single, principle-based approach replaces existing rule-based requirements that are generally considered to be overly complex and difficult to apply. The new model also results in a single impairment model being applied to all financial instruments, thereby removing a source of complexity associated with previous accounting requirements.

#### Impairment

During the financial crisis, the delayed recognition of credit losses on loans (and other financial instruments) was identified as a weakness in existing accounting standards. As part of IFRS 9, the IASB has introduced a new, expected-loss impairment model that will require more timely recognition of expected credit losses. Specifically, the new Standard requires entities to account for expected credit losses from when financial instruments are first recognized and to recognize full lifetime expected losses on a more timely basis.

#### Hedge accounting

IFRS 9 introduces a substantially-reformed model for hedge accounting, with enhanced disclosures about risk management activity. The new model represents a significant overhaul of hedge accounting that aligns the accounting treatment with risk management activities, enabling entities to better reflect these activities in their financial statements. In addition, as a result of these changes, users of the financial statements will be provided with better information about risk management and the effect of hedge accounting on the financial statements.

#### Own credit

IFRS 9 also removes the volatility in profit or loss that was caused by changes in the credit risk of liabilities elected to be measured at fair value. This change in accounting means that gains caused by the deterioration of an entity's own credit risk on such liabilities are no longer recognized in profit or loss. Early application of this improvement to financial reporting, prior to any other changes in the accounting for financial instruments, is permitted by IFRS 9.

The Group is in the process of evaluating the effect of IFRS 9 on its financial statements, without having a final detailed impact assessment. A more detailed assessment of the new standard effects will be carried out during the current year. However the below estimation can be made:

#### Classification and Measurement

As for the financial assets held by the Group on 31/12/2016, is estimated that would likely continue to be measured on the same basis under the new standard and so no significant changes on financial assets classification and measurement are expected.

#### **Impairment**

The assessment made by the Group as for the impact of the new expected-loss impairment model is at early stages. However, application of this model may result in an earlier recognition of expected credit losses.

#### Hedge accounting

The assessment made by the Group as for the impact of the reformed model for hedge accounting is at early stages. However, application of this model is not expected to have a significant impact on the accounting treatment of hedging contracts usually performed by the Group.

#### Own credit

New standard is not expected to have any impact on the accounting treatment of the Group financial liabilities, since the Group does not have any financial liabilities at fair value through profit or loss, but only financial liabilities at amortized cost.

#### IFRS 9 (Amendment) "Financial Instruments"

This applies to annual accounting periods starting on or after 1st January 2019. Earlier application is permitted. In October 2017, the IASB issued amendments in IFRS 9 "Financial Instruments" allowing companies to measure particular prepayable financial assets with so-called negative compensation at amortized cost or at fair value through other comprehensive income if a specified condition is met—instead of at fair value through profit or loss.

The Group will assess the impact of these amendments on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRS 15 "Revenue from Contracts with Customers"

(COMMISSION REGULATION (EU) No. 2016/1905 of 22nd September 2016, L 295/19 - 29/10/2016)

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted. In May 2014, the International Accounting Standards Board (IASB), responsible for International Financial Reporting Standards (IFRS), and the Financial Accounting Standards Board (FASB), responsible for US Generally Accepted Accounting Principles (US GAAP), jointly issued a converged Standard on the recognition of revenue from contracts with customers. The Standard will improve the financial reporting of revenue and improve comparability of the financial statements globally. Revenue is a vital metric for users of financial statements and is used to assess a company's financial performance and prospects. However, the previous requirements of both IFRS and US GAAP were different and often resulted in different accounting for transactions that were economically similar. Furthermore, while revenue recognition requirements of IFRS lacked sufficient detail, the accounting requirements of US GAAP were considered to be overly prescriptive and conflicting in certain areas.

Responding to these challenges, the boards have developed new, fully converged requirements for the recognition of revenue in both IFRS and US GAAP—providing substantial enhancements to the quality and consistency of how revenue is reported while also improving comparability in the financial statements of companies reporting using IFRS and US GAAP.

This new Standard replaces IAS 18, IAS 11 and the Interpretations IFRIC 13, IFRIC 15, IFRIC 18 and SIC 31 that are related to revenue recognition. The core principle of the new Standard is for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the company expects to be entitled in exchange for those goods or services. The new Standard will also result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (for example, service revenue and contract modifications) and improve guidance for multiple-element arrangements.

The Group has made an initial assessment regarding the impact of the application of IFRS 15. Group revenue is classified into the following business activities:

#### a) Licensed operations (Game operation):

During fiscal year 2016 Group revenue from "Licensed operations" was 75% of total revenue from continuing operations. In this category, the Group has the full game operating license in a country. In the case of operating the game the Company undertakes the overall organization of the games provided. Currently, revenue recognition in this category occurs the moment that the player-customer pays the related consideration in order to participate in a game and equals the total amount received from the player-customer. The application of IFRS 15 is not expected to affect the recognition of revenue in this category.

#### b) Management contacts (Game management):

During fiscal year 2016 Group revenue from "Management contracts" was 9% of total revenue from continuing operations. The Group undertakes the provision of value added services, such as the design, organization and/ or management of games, advertising and sales promotion, establishment of sales network, risk management (for fixed odds games) etc. to organizations internationally. Group revenues mainly consist of a percentage of the turnover of the games to which the above services are provided, the size of which is contractually determined based on the market size, the type of services rendered, the duration of the contract and other parameters. Currently, revenue recognition occurs the moment that the player-customer pays the related consideration in order to participate in a game and equals to an amount calculated as a percentage on the total amount received by the lottery games organization from the player-customer. The application of IFRS 15 is not expected to affect the recognition of revenue in this category.

#### c) Technology (hardware and software) and support services (technical):

During fiscal year 2016 Group revenue from "Technology and support services" was 16% of total revenue from continuing operations.

i) <u>Technology (hardware and software)</u>: This category includes the supply of hardware and software (gaming machines, central computer systems, gaming software, communication systems etc.) to Lotteries so that they can operate their on-line games. Revenue is recognized by the Company either as a direct sale of hardware

and software or as operating lease or as finance lease for a predetermined time period according to the contract with the customer.

In the first case, currently the income from the sales of hardware and software (in a determined value) is recognized when the significant risks and rewards arising from the ownership are transferred to the buyer. The application of IFRS 15 is not expected to affect the recognition of revenue in this case, since the revenue recognition will occur at appoint of time when control of the technology (hardware and software) is transferred to the customer, generally on its delivery.

In the second case that consists income from operating lease, currently is defined per case either on straightline basis over the lease term or as a percentage on the Lottery Organization's gross turnover received by the player-customer (in this case income recognition occurs the moment that the player-customer places the related consideration in order to participate in a game). The application of IFRS 15 is not expected to affect the recognition of revenue in this case, since it is subject to the principles of IAS 17.

In the third case that consists income from finance lease, currently is defined using the net investment method (the difference between the gross amount of the receivable and its present value is registered as a deferred financial income). This method represents a constant periodic return, recognizing the revenue from the finance lease in the period's income statement during the lease term. The application of IFRS 15 is not expected to affect the recognition of revenue in this case, since it is subject to the principles of IAS 17.

ii) <u>Support services (technical)</u>: This category includes the rendering of technical support services to Lotteries so that they can operate their on-line games. These services are sold either on their own in separate contracts with the customers or bundled together with the sale of technology (hardware and software) to customers. Currently, the Group accounts for the technology (hardware and software) and support services as separate deliverables of bundled sales and allocates consideration between these deliverables using the relative fair value approach. Revenue recognition related to support services occurs by reference to the stage of completion of the transaction, at the reporting date. Under IFRS 15, allocation will be made based on relative stand-alone selling prices. As a result, the allocation of the consideration and, consequently, the timing of the amount of revenue recognized in relation to these sales may be impacted. The Group has preliminarily assessed that the majority of support services are satisfied over time and consequently the Group would continue to recognize revenue for these service contracts/service components of bundled contracts over time rather than at a point of time.

#### Presentation and disclosure requirements

IFRS 15 provides presentation and disclosure requirements, which are more detailed than under current IFRS. The presentation requirements represent a significant change from current practice and significantly increases the volume of disclosures required in Group's financial statements. Many of the disclosure requirements in IFRS 15 are completely new. In 2016 and nine months of 2017 the Group developed and started testing of appropriate systems, internal controls, policies and procedures necessary to collect and disclose the required information.

The Group will decide within the current year whether to apply the new standard retrospectively to each prior reporting period presented or the cumulative effect at the date of initial application.

#### IFRS 15 (Amendment) "Revenue from Contracts with Customers"

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted. In April 2016, the IASB issued amendments in IFRS 15 "Revenue from Contracts with Customers" including clarifications about how IFRS 15 principles should be applied. They arise as a result of discussions of the Transition Resource Group (TRG). The TRG was set up jointly by the IASB and the US national standard-setter, the Financial Accounting Standards Board (FASB), to assist companies with implementing the new Standard. The amendments clarify how to:

- identify a performance obligation (the promise to transfer a good or a service to a customer) in a contract;
- determine whether a company is a principal (the provider of a good or service) or an agent (responsible for arranging for the good or service to be provided); and
- determine whether the revenue from granting a license should be recognized at a point in time or over time.

In addition to the clarifications, the amendments include two additional reliefs to reduce cost and complexity for a company when it first applies the new Standard.

The Group will assess the impact of these amendments on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRS 16 "Leases"

This applies to annual accounting periods starting on or after 1st January 2019. Earlier application is permitted if IFRS 15 "Revenue from Contracts with Customers" has also been applied.

In January 2016, the IASB issued a new accounting Standard, called IFRS 16 "Leases" that replaces IAS 17 "Leases", and related Interpretations. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor').

As for lessee, IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model. Applying that model, a lessee is required to recognize:

(a) assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value; and

(b) depreciation of lease assets separately from interest on lease liabilities in the income statement.

As for lessor, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

The new accounting standard will affect the accounting treatment of the operating leases of the Group as a lessee. On 30/9/2017 the Group had commitments from non-cancellable operating leases amounting to  $\in 13.654$  thousand (note 2.21.C). However, the Group has not yet determined to what extent these commitments will result in the recognition of liabilities for future payments, and how the new standard application will affect income statement as well as the classification of cash flows of the Group. Some of the above commitments may be exempted from the requirements of the new standard since they not meet criteria to qualify as leases or covered by the exception for short-term or/and low-value leases.

A more detailed assessment of the new standard effects will be carried out during the current year.

The new standard has not yet been endorsed by the European Union.

#### IAS 7 (Amendment) "Statement of Cash Flows"

This applies to annual accounting periods starting on or after 1st January 2017. Earlier application is permitted. In January 2016 the IASB issued amendments in IAS 7 "Statement of Cash Flows" about improvements to disclosures. These disclosures require companies to provide information about changes in their financing liabilities arising from financing activities, including changes from cash flows and non-cash changes (such as foreign exchange gains or losses).

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IAS 12 (Amendment) "Income Taxes"

This applies to annual accounting periods starting on or after 1st January 2017. Earlier application is permitted. In January 2016 the IASB issued amendments in IAS 12 "Income Taxes" about Recognition of Deferred Tax Assets for Unrealized Losses, clarifying how to account for deferred tax assets related to debt instruments measured at fair value to address diversity in practice.

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

## IFRS 10 & IAS 28 (Amendments) "Sale or contribution of Assets between an Investor and its Associate or Joint Venture"

In September 2014, the IASB announced that the amendments apply to annual accounting periods starting on or after 1st January 2016. In December 2015 it was announced that application is indefinitely deferred. Earlier application is permitted.

In September 2014, the IASB published amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures". The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28 (2011), in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IAS 28 (Amendment) "Investments in Associates and Joint Ventures"

This applies to annual accounting periods starting on or after 1st January 2019. Earlier application is permitted. In October 2017 the IASB issued amendments in IAS 28 "Investments in Associates and Joint Ventures" clarifying that companies account for long-term interests in an associate or joint venture—to which the equity method is not applied—using IFRS 9.

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRS 2 (Amendment) "Share-based Payment"

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted. In June 2016 the IASB issued amendments in IFRS 2 "Share-based Payment", clarifying how to account for certain types of share-based payment transactions. The amendments, which were developed through the IFRS Interpretations Committee, provide requirements on the accounting for:

- a. the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments;
- b. share-based payment transactions with a net settlement feature for withholding tax obligations; and

c. a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRS 4 (Amendment) "Insurance Contracts"

This applies to annual accounting periods starting on or after 1st January 2018.

In September 2016 the IASB issued amendments in IFRS 4 "Insurance Contracts", addressing concerns arising from implementing the new financial instruments Standard, IFRS 9, before implementing the replacement Standard that the IASB is developing for IFRS 4. These concerns include temporary volatility in reported results.

The amendments introduce two approaches: an overlay approach and a deferral approach. The amended Standard will:

- give all companies that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance contracts Standard is issued; and
- give companies whose activities are predominantly connected with insurance an optional temporary exemption from applying IFRS 9 until 2021. The entities that defer the application of IFRS 9 will continue to apply the existing financial instruments Standard—IAS 39.

The amendments to IFRS 4 supplement existing options in the Standard that can already be used to address the temporary volatility.

These amendments do not affect Group financial statements. These amendments have not yet been endorsed by the European Union.

#### IAS 40 (Amendment) "Investment Property"

This applies to annual accounting periods starting on or after 1st January 2018.

In December 2016 the IASB issued amendments in IAS 40 "Investment Property", clarifying that an entity shall transfer a property to, or form, investment property when, and only when, there is change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use.

These amendments do not affect Group financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRIC 22 "Foreign Currency Transactions and Advance Consideration"

This applies to annual accounting periods starting on or after 1st January 2018.

In December 2016 the IASB issued the Interpretation IFRIC 22 "Foreign Currency Transactions and Advance Consideration" providing guidance on how to determine the date of the transaction when applying IAS 21 about foreign currency transactions. This Interpretation applies to foreign currency transactions when an entity recognizes a payment or receipt of advance consideration before the entity recognizes the related asset, expense or income.

The Group will assess the impact of the new standard on its financial statements. These amendments have not yet been endorsed by the European Union.



#### IFRIC 23 "Uncertainty over Income Tax Treatments"

This applies to annual accounting periods starting on or after 1st January 2019.

In June 2017 the IASB issued the Interpretation IFRIC 23 "Uncertainty over Income Tax Treatments" to specify how to reflect uncertainty in accounting for income taxes.

The Group will assess the impact of the new standard on its financial statements. These amendments have not yet been endorsed by the European Union.

#### **IFRS 17 "Insurance Contracts"**

This applies to annual accounting periods starting on or after 1st January 2021. Earlier application is permitted. In May 2017, the IASB issued a new accounting Standard, called IFRS 17 "Insurance Contracts" that replaces IFRS 4 "Insurance Contracts", which was brought in as an interim Standard in 2004. IFRS 4 has given companies dispensation to carry on accounting for insurance contracts using national accounting standards, resulting in a multitude of different approaches. As a consequence, it is difficult for investors to compare and contrast the financial performance of otherwise similar companies. IFRS 17 solves the comparison problems created by IFRS 4 by requiring all insurance contracts to be accounted for in a consistent manner, benefiting both investors and insurance companies. Insurance obligations will be accounted for using current values, instead of historical cost. The information will be updated regularly, providing more useful information to users of financial statements.

This new standard does not affect Group financial statements and has not yet been endorsed by the European Union.

#### IFRS 14 "Regulatory Deferral Accounts" (interim Standard)

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted. The European Commission has decided not to launch the endorsement process of this interim standard and to wait for the final standard.

In January 2014, the IASB issued an interim Standard, IFRS 14 "Regulatory Deferral Accounts". The aim of this interim Standard is to enhance the comparability of financial reporting by entities that are engaged in rate-regulated activities. Many countries have industry sectors that are subject to rate regulation, whereby governments regulate the supply and pricing of particular types of activity by private entities. This can include utilities such as gas, electricity and water. Rate regulation can have a significant impact on the timing and amount of an entity's revenue. IFRS does not provide any specific guidance for rate-regulated activities. The IASB has a project to consider the broad issues of rate regulated Activities project, the IASB decided to develop IFRS 14 as an interim measure. IFRS 14 permits first-time adopters to continue to recognize amounts related to rate regulation in accordance with their previous GAAP requirements when they adopt IFRS. However, to enhance comparability with entities that already apply IFRS and do not recognize such amounts, the Standard requires that the effect of rate regulation must be presented separately from other items. An entity that already presents IFRS financial statements is not eligible to apply the Standard. These amendments do not affect Group financial statements and have not yet been endorsed by the European Union.

# Amendments that regard part of the annual improvement program of IASB (International Accounting Standards Board)

IASB in its annual improvement program published in December 2016, a Cycle of minor amendments to existing Standards. The Group will assess the impact of the new standard on its financial statements. These amendments have not yet been endorsed by the European Union.

#### Annual Improvements to IFRSs 2014-2016 Cycle

#### IFRS 1 "First-time Adoption of International Financial Reporting Standards"

The amendment holds for the annual fiscal periods beginning on or after the 1st of January, 2018. The amendment deletes short-term exemptions for first-time adopters.

#### IFRS 12 "Disclosure of Interests in Other entities"

The amendment holds for the annual fiscal periods beginning on or after the 1st of January, 2017.

The amendment clarifies that the disclosure requirements in IFRS 12 apply to interests in entities within the scope of IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations", apart from the requirements to disclose summarized financial information.

#### IAS 28 "Investments in Associates and Joint Ventures"

The amendment holds for the annual fiscal periods beginning on or after the 1st of January, 2018.

The amendment clarifies that when an investment in an associate or a joint venture is held by an entity that is a venture capital organization, or a mutual fund, and similar entities apply the election to measure that investment at fair value through profit or loss in accordance to IFRS 9, this election shall be made separately for each associate or joint venture, at initial recognition.

#### 2.1.5 EBITDA & EBIT

International Financial Reporting Standards (IFRS) do not define the content of the "EBITDA" & "EBIT". The Group taking into account the nature of its activities, as well as the Decision 6/448/11.10.2007 of the BoD of Hellenic Capital Market Commission and the relative Circular no.34 defines "EBITDA" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from equity method consolidations", "Exchange Differences", "Interest and similar income", "Interest and similar expenses", "Income/(expenses) from participations and investments", "Write-off and impairment loss of assets", "Gain/(loss) from assets disposal" and "Assets depreciation and amortization". Also, the Group defines "EBIT" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from participations and similar income", "Interest and similar operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from assets disposal" and "Assets depreciation and amortization". Also, the Group defines "EBIT" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from equity method consolidations", "Exchange Differences", "Interest and similar income", "Interest and similar expenses) from participations and investments and similar expenses", "Income/(expenses) from participations and investments", and similar expenses", "Income/(expenses) from participations and investments", "Write-off and impairment loss of assets" and similar expenses", "Income/(expenses) from participations and investments", "Write-off and impairment loss of assets" and "Gain/(loss) from assets disposal".

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Reconciliation of operating profit before tax to EBIT and	GRC	OUP
EBITDA (continuing operations):	1/1-30/9/2017	1/1-30/9/2016
Operating profit/(loss) before tax	37.560	18.945
Profit/(loss) equity method consolidation	3.358	2.603
Foreign exchange differences	5.957	1.490
Interest and similar income	-5.296	-7.944
Interest and similar expenses	44.510	54.847
Income / (expenses) from participations and investments	-1.043	2.050
Gain / (loss) from assets disposal, impairment losses & write- off of assets	993	1.797
EBIT	86.039	73.788
Depreciation and amortization	51.256	50.485
EBITDA	137.295	124.273
Reconciliation of operating profit before tax to EBIT and	COMF	PANY
EBITDA (continuing operations):	1/1-30/9/2017	1/1-30/9/2016
Operating profit/(loss) before tax	-5.937	-8.521
Foreign exchange differences	741	68
Interest and similar income	-2.469	-2.073
Interest and similar expenses	12.847	14.510
Income / (expenses) from participations and investments	-13.083	-10.829
Gain / (loss) from assets disposal, impairment losses & write-off of assets	6	-5
EBIT	-7.895	-6.850
Depreciation and amortization	11.043	8.575
EBITDA	3.148	1.725

#### Project EBITDA of the Company

For the calculation of the project EBITDA of the Company, the direct costs of the projects are allocated directly to the projects for which they are carried out. Payroll costs related to the Company's production segments are recorded in "Cost of Sales" and are allocated to projects based on man effort at Company level. "Distribution Expenses" and "Administration Expenses" are monitored per project and allocated to them based on man effort at Company level. "Distribution expenses" are allocated to the projects in proportion to the revenues of each project in the total revenue of the Company. Furthermore, for the calculation of the Company's "Gross" results per project, the relevant depreciation of tangible and intangible assets are accounted and the allocated operating "Distribution", "Administration" and "Research and Development" expenses are deducted.

#### 2.1.6 Significant accounting judgements, estimates and assumptions

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the amounts of revenues, expenses, assets liabilities and disclosures of contingent liabilities that included in the financial statements. On an ongoing basis, management evaluates its judgements, estimates and assumptions that mainly refer to goodwill impairment, allowance for doubtful receivables, provision for staff retirement indemnities, provision for impairment of inventories value, impairment of tangible and intangible assets as well as estimation of their useful lives, recognition of revenue and expenses, pending legal cases, provision for income tax and recoverability of deferred tax assets. These judgements, estimates and assumptions are based on historical experience and other factors including expectations of future events that are considered reasonable under the circumstances.

The key judgements, estimates and assumptions concerning the future and other key sources of uncertainty at the reporting date of the interim condensed financial statements for the period ended on 30 September 2017 and have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year, are consistent with those applied and were valid at the reporting date of the annual financial statements of <u>31 December 2016</u>.

#### **INTRALOT Group** Interim Financial Statements for the period 1 January to 30 September 2017



#### **Contract of OPAP technical support**

Intralot Group relationship with Greek Organization of Football Prognostics S.A. (OPAP) began in 1999. Most recently, the Group signed a technology contract with OPAP in June 2014. Under this contract, the Group has undertaken the implementation of new Data Centers and the provision of hardware and system software as well as services for operation, maintenance, technical support and system evolution. On February 1, 2017 OPAP announced that they will not seek to renew their technology contract with the Group, which expires on July 30, 2018, and instead will appoint another technology provider. OPAP contract represented 1,9% of Group revenue for the last twelve months ended 30/9/2017.

#### 2.1.7 Seasonality and cyclicality of operations

The Group revenue can fluctuate due to seasonality in some components of the worldwide operations. In particular, the majority of the Group sports betting revenue is generated from bets placed on European football, which has an off-season in the European summer that typically causes a corresponding periodic decrease in the Group revenue. In addition, Group revenue from lotteries can be somewhat dependent on the size of jackpots of lottery games during the relevant period. The Group revenue may also be affected by the scheduling of major football events that do not occur annually, notably the FIFA World Cup and UEFA European Championships, and by the performance of certain teams within specific tournaments, particularly where the national football teams, in the markets where the Group earns the majority of its revenue, fail to qualify for the World Cup. Furthermore, the cancellation or curtailment of significant sporting events, for example due to adverse weather, traffic or transport disruption or civil disturbances, may also affect Group revenue. This information is provided to allow for a better understanding of the revenue, however, Group management has concluded that this is not "highly seasonal" in accordance with IAS34.

#### 2.2 INFORMATION PER SEGMENT

Intralot Group manages in 52 countries and states an expanded portfolio of contracts and gaming licenses. The grouping of the Group companies is based on the geographical location in which they are established. The financial results of the Group are presented in the following operating geographic segments based on the geographic location of the Group companies:

European Union:	Greece, Italy, Malta, Cyprus, Poland, Luxembourg, Spain, United Kingdom, Nederland,
European omon.	Romania, Bulgaria, Germany, Slovakia, Croatia and Republic of Ireland.
Other Europe:	Russia, Moldova.
America:	USA, Peru, Brazil, Argentina, Mexico, Jamaica, Chile, Colombia, Guatemala, Dominican
America.	Republic, Suriname, Uruguay, Curacao and St. Lucia.
Other Countries:	Australia, New Zealand, China, South Africa, Turkey, South Korea, Lebanon, Azerbaijan,
other countries.	Taiwan and Morocco.

No two operating segments have been added.

The following information is based on the internal financial reports provided to the manager responsible for taking decisions who is the CEO. The performance of the segments is evaluated based on the sales and profit/(loss) before tax. The Group applies the same accounting policies for the financial results of the above segments as those of the consolidated financial statements. The transactions between segments are realized within the natural conditions present in the Group with similar way to that with third parties. The intragroup transactions are eliminated in group level and are included in the column "Eliminations".

**INTRALOT Group** Interim Financial Statements for the period 1 January to 30 September 2017

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#### 1/1-30/9/2017

(in million €)	European Union	Other Europe	America	<b>Other Countries</b>	Eliminations	Total
Sales to third parties	421,16	2,15	453,38	209,13	0,00	1.085,82
Intragroup sales	36,97	0,00	0,63	0,01	-37,61	0,00
Total Sales	458,13	2,15	454,01	209,14	-37,61	1.085,82
Gross Profit	49,65	0,35	48,76	92,16	-0,09	190,83
(Debit)/Credit interest & similar (expenses)/income	-37,58	0,27	-3,97	2,02	0,05	-39,21
Depreciation/Amortization	-28,11	-1,17	-17,76	-7,32	3,10	-51,26
Profit/(loss) consolidated with equity method	-1,23	0,00	0,26	-2,39	0,00	-3,36
Write-off & impairment of assets	-0,01	-1,32	-0,10	0,25	0,00	-1,18
Write-off & impairment of investments	-41,77	0,00	-0,04	0,00	41,81	0,00
Doubtful provisions, write-off & impairment of receivables	-1,37	0,00	-0,14	-0,62	1,13	-1,00
Reversal of doubtful provisions & recovery of written off receivables	1,45	0,04	0,00	0,03	-1,49	0,03
Reversal of provisions for participations impairment	36,21	0,00	0,00	0,00	-36,21	0,00
Profit/(Loss) before tax and continuing operations	-1,09	-1,51	19,25	53,33	-32,42	37,56
Tax	0,99	-0,24	-7,07	-16,59	0,00	-22,91
Profit/(Loss) after tax from continuing operations	-0,10	-1,75	12,18	36,74	-32,42	14,65
Profit/(Loss) after tax from discontinued operations	0,00	-0,35	0,00	0,00	-11,52	-11,87
Profit/(Loss) after tax from total operations	-0,10	-2,10	12,18	36,74	-43,94	2,78

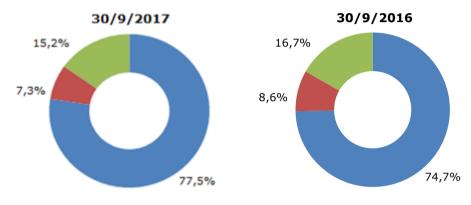
#### 1/1-30/9/2016

(in million €)	European Union	Other Europe	America	<b>Other Countries</b>	Eliminations	Total
Sales to third parties	376,17	3,79	403,32	174,21	0,00	957,49
Intragroup sales	46,46	0,00	0,66	0,02	-47,14	0,00
Total Sales	422,63	3,79	403,98	174,23	-47,14	957,49
Gross profit	43,20	1,60	41,90	82,88	-1,28	168,30
(Debit)/Credit interest & similar (expenses)/income	-49,57	-0,14	-3,15	2,91	3,05	-46,90
Depreciation/Amortization	-26,47	-1,09	-18,07	-7,79	2,93	-50,49
Profit/(loss) consolidated with equity method	-0,30	0,00	0,00	-2,30	0,00	-2,60
Write-off & impairment of assets	-0,21	0,00	0,00	-0,08	0,00	-0,29
Write-off & impairment of investments	-40,29	0,00	-0,01	0,00	40,30	0,00
Doubtful provisions, write-off & impairment of receivables	-19,35	0,00	-1,34	-0,32	20,06	-0,95
Reversal of doubtful provisions & recovery of written off receivables	14,37	0,00	1,60	0,00	-15,67	0,30
Profit/(Loss) before tax and continuing operations	-52,68	0,30	25,44	44,71	1,18	18,95
Tax	-1,99	-0,89	-5,82	-12,97	0,00	-21,67
Profit/(Loss) after tax from continuing operations	-54,67	-0,59	19,62	31,74	1,18	-2,72
Profit/(Loss) after tax from discontinued operations	-4,15	-1,24	2,67	0,00	37,85	35,13
Profit/(Loss) after tax from total operations	-58,82	-1,83	22,29	31,74	39,03	32,41



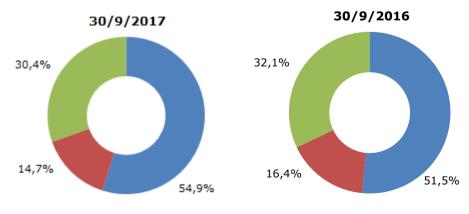
Sales per business activity (continuing operations)							
(in thousand €)	30/9/2017	30/9/2016	Change				
Licensed operations	841.565	715.023	17,70%				
Management contracts	79.560	82.148	-3,15%				
Technology and support services	164.691	160.321	2,73%				
Total	1.085.816	957.492	13,40%				

The sales of the above business activities are coming from all geographical segments



■ Licensed operations ■ Management contracts ■ Technology and support services

Revenue Net of Payout (GGR) per business activity						
(continuing operations) (in thousand €) 30/9/2017 30/9/2016 Change						
Licensed operations	296.895	257.394	15,35%			
Management contracts 79.560 82.148 -3,15%						
Technology and support services 164.691 160.321 2,73%						
Total	541.146	499.863	8,26%			



■ Licensed operations ■ Management contracts ■ Technology and support services

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Sales per product type (continuing operations) 30/9/2017 30/9/2016						
Lottery games	43,1%	42,1%				
Sports Betting	40,1%	40,9%				
IT products & services	10,1%	11,4%				
Racing	4,0%	2,6%				
Video Lottery Terminals	2,7%	3,0%				
Total	100%	100%				

#### 2.3 OTHER OPERATING INCOME

(	GRO	OUP	COMPANY	
(continuing operations)	30/9/2017	30/9/2016	30/9/2017	30/9/2016
Income from rents from third parties	9.615	9.588	0	0
Income from rents from subsidiaries	0	0	111	111
Income from litigation cases	0	1.759	0	0
Income from uncollected winnings	822	790	0	0
Income from reversal of doubtful provisions and proceeds for written off receivables	30	300	0	0
from third parties				
Income from reversal of doubtful provisions and proceeds for written off receivables from subsidiaries	0	0	1.449	14.371
Other income	2.555	1.903	12	22
Other income from affiliates	0	0	31	0
Total	13.022	14.340	1.603	14.504

#### 2.4 INCOME TAX

GROUP (continuing operations)	30/9/2017	30/9/2016
Current income tax	27.585	20.431
Deferred income tax	-1.548	1.345
Tax audit differences and other taxes non-deductible	-3.130	-109
Total income tax expense reported in income statement	22.907	21.667

The income tax expense for the Company was calculated to 29% on the taxable profit of the periods 1/1-30/9/2017 and 1/1-30/9/2016 respectively.

COMPANY	30/9/2017	30/9/2016
Current income tax	0	0
Deferred income tax	-821	-539
Tax audit differences and other taxes non deductible	-3.788	-1.050
Total income tax expense reported in income statement	-4.609	-1.589

#### 2.5 INCOME / (EXPENSES) FROM PARTICIPATIONS AND INVESTMENTS

(continuing operations)	GROUP		COMPANY	
	30/9/2017	30/9/2016	30/9/2017	30/9/2016
Income from dividends	1.840	1.025	16.472	10.909
Gain from sale of participations and investments	119	301	1.055	0
Other income from participations and investments	25	25	0	0
Total income from participations and investments	1.984	1.351	17.527	10.909

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Loss from sale of participations and investments	-941	-3.401	0	-2
Loss from impairment / write-offs of participations and investments	0	0	-4.444	-78
Total expenses from participations and investments	-941	-3.401	-4.444	-80
Net result from participations and investments	1.043	-2.050	13.083	10.829

#### 2.6 GAIN / (LOSS) FROM ASSETS DISPOSAL, IMPAIRMENT LOSS & WRITE OFF OF ASSETS

(continuing operations)	GR	GROUP		PANY
(continuing operations)	30/9/2017	30/9/2016	30/9/2017	30/9/2016
Gain from disposal of tangible and intangible assets	294	136	0	5
Loss from disposal of tangible and intangible assets	-112	-1.643	-6	0
Loss from impairment and write-off of tangible and intangible assets	-1.175	-290	0	0
Net result from tangible and intangible assets	-993	-1.797	-6	5

#### 2.7 IMPAIRMENT, WRITE OFF AND PROVISIONS FOR DOUBTFUL DEBTS

Included in «Other operating expenses»:				
(continuing operations)	GR0 30/9/2017		COMI 30/9/2017	PANY 30/9/2016
Provisions for doubtful receivables from subsidiaries	0	0	1.089	11.938
Provisions for doubtful receivables from debtors	936	793	250	272
Receivables write off from debtors	64	156	0	0
Receivables write off from associates	0	0	0	0
Total	1.000	949	1.339	12.210

#### 2.8 INTEREST AND SIMILAR EXPENSES / INTEREST AND SIMILAR INCOME

(continuing operations)	GRC	OUP	COMPANY	
(continuing operations)	30/9/2017	30/9/2016	30/9/2017	30/9/2016
Interest Expense <sup>1</sup>	-40.584	-49.768	-12.410	-14.232
Loss on derivatives	0	0	0	0
Finance costs	-3.383	-4.410	-437	-278
Discounting	-543	-669	0	0
Total Interest and similar expenses	-44.510	-54.847	-12.847	-14.510
Interest Income	4.731	7.604	2.469	2.073
Gains on derivatives	0	0	0	0
Discounting	565	340	0	0
Total Interest and similar Income	5.296	7.944	2.469	2.073
Net Interest and similar Income / (Expenses)	-39.214	-46.903	-10.378	-12.437

<sup>1</sup> Including the amortized costs, expenses and fees of banking institutions in connection with the issue of bond and syndicated loans, as well as repurchase of bond loans costs.

#### **2.9 FOREIGN EXCHANGE DIFFERENCES**

The Group reported in the Income Statement for the nine months of 2017 losses from «Exchange differences» amounting €5.957 thousand (nine months of 2016: losses €1.490 thousand) coming mainly from valuation of commercial and borrowing liabilities (intercompany and non) in EUR that various subsidiaries abroad, with a different functional currency than the Group, had at 30/9/2017 as well as from valuation of trade receivables (from third parties and associates) in USD of the Company on 30/9/2017.



#### 2.10 TANGIBLE AND INTANGIBLE ASSETS

#### Acquisitions and disposals of tangible and intangible assets:

During the nine months of 2017, the Group acquired tangible (owner occupied) and intangible assets with acquisition cost  $\in$ 55.862 thousand (discontinued operations  $\in$ 13 thousand), (nine months 2016:  $\in$ 51.368 thousand – discontinued operations  $\in$ 3.853 thousand).

Also, during the nine months of 2017, the Group sold tangible (owner occupied) and intangible assets with a net book value of  $\in$  308 thousand (nine months 2016:  $\in$ 4.077 thousand), making a net gain amounting to  $\in$ 182 thousand (nine months 2016: net loss  $\in$ 1.507 thousand), which was recorded in the account "Gain/(loss) from assets disposal, impairment loss & write-off of assets".

#### Write-offs and impairment of tangible and intangible assets:

During the nine months of 2017, the Group proceeded to writes-offs and impairments of tangible (owner-occupied) and intangible assets with a net book value of  $\leq$ 1.175 thousand (nine months 2016:  $\leq$ 986 thousand – discontinued operations  $\leq$ 696 thousand), which were recorded in the account "profit / (loss) from assets disposal, impairment loss & write-off of assets".

Exchange differences on valuation of tangible and intangible assets:

The net book value of tangible (owner-occupied and investment) and intangible assets of the Group decreased in the nine months of 2017 due to foreign exchange valuation differences by  $\leq 17,7$  million.

#### Goodwill and Intangible assets with indefinite useful life impairment test

Management tests goodwill for impairment annually (December 31) or more frequently if events occur or changes in conditions indicate that the carrying value may have been reduced in accordance with accounting practice described in note 2.1.6.a «Business Combination and Goodwill» of the annual Financial Statements of <u>31 December 2016</u>.

The Group tested goodwill for impairment on 31/12/2016 and the key assumptions that are used for the determination of the recoverable amount are disclosed below. The recoverable amounts of cash generating units have been determined based on value in use calculations using appropriate estimates regarding future cash flows and discount rates.

Specifically, goodwill arising on consolidation of acquired subsidiaries and intangible assets with indefinite useful life are allocated to the following cash generating units (CGU) by geographical area, which are the operating segments for impairment testing purposes:

CGU		Goodwill		ets with indefinite ful life
	<b>30/9/2017</b> <sup>1</sup>	31/12/2016	30/9/2017	31/12/2016
European Union	24.294	24.202	2.300	2.331
Other Europe	0	0	0	0
America	17.884	20.434	2.498	2.832
Other countries	35.615	40.357	0	0
Total	77.793	84.993	4.798	5.163

#### Carrying amount:

<sup>1</sup> The net decrease in goodwill during the nine months of 2017 by  $\in$ 7.200 thousand is caused by foreign currency translation differences losses on goodwill valuation from acquisitions of foreign subsidiaries with a different functional currency made by the Group in the past.

#### Key assumptions:

The recoverable amount of each CGU is determined according to the calculations of value in use. The determination is obtained by the present value of estimated future cash flows expected to be generated by each CGU (discounted cash flow method - DCF). The cash flows are derived from the most recent approved by the management budgets for the next three years and do not include estimated future cash inflows or outflows expected to arise from future restructurings or from improving or enhancing the asset's performance which is tested for impairment. The expected cash flow projections beyond the period covered by the most recent budgets is estimated by extrapolating the projections based on the budgets, using a steady or declining growth rate for subsequent years, which does not exceed the longterm average growth rate for products, industries, countries in which the Group operates, or for the market in which the asset is used. The Group makes estimates beyond the period of five years where it has signed revenue contracts beyond five years as well as in cases where management believes that based on market data and renewals track record of the Group, the renewal of the relevant contracts beyond the five year period is very possible. Cash flow projections are based on reasonable and supportable assumptions that represent management's best estimate of the range of economic conditions that will exist over the remaining useful life of the asset, giving greater weight to external evidence. Management assesses the reasonableness of the assumptions underlying the current cash flow projections by examining the causes of differences between past cash flow projections and actual cash flows. Management also ensures that the assumptions on which its current cash flow projections are based are consistent with past actual outcomes, provided that subsequent events or circumstances that did not exist when those actual cash flows were generated make this appropriate. The use value for CGUs affected (has sensitivity) of the following key factors (assumptions):

- Sales
- Growth rate used to extrapolate cash flows beyond the budget period, and
- Discount rates

#### Sales:

Sales projections are derived from estimates of local management of various subsidiaries. These projections are based on careful assessments of various factors, such as past performance, estimates of growth of the local market, competition - if exists, possible changes in the institutional framework governing the gambling market, the economic situation of the gambling industry and the market in general, new opportunities such as lotteries privatizations, etc.

#### Sales growth rate:

CGU	2016	2015
European Union	-1,2% - 25,9%	-0,9% - 5,4%
Other Europe	n/a	n/a
America	0,0% - 3,8%	0,0% - 10,1%
Other countries	0,0% - 16,6%	0,0% - 8,8%

#### Growth rate used to extrapolate cash flows beyond the budget period:

The factors taken into account for the calculation of the growth rate beyond the budgets period derive from external sources and include among others, the level of maturity of each market, the existence of barriers to entry for competitors, the economic situation of the market, existing competition and technology trends.



Growth rate beyond	the budget period:
CGU	2016

CGU	2016	2015
European Union	0,0% - 2,3%	0,0% - 2,7%
Other Europe	n/a	n/a
America	0,0% - 4,6%	0,0% - 6,0%
Other countries	0,0% - 3,6%	0,0% - 3,6%

#### Discount rates:

The discount rates represent the current market assessments of the risks personalized for each CGU, having made the necessary adjustments for the time value of money and possible risks specific to any assets that have not been included in the cash flow projections. The calculation of discount rates based on specific conditions under which the Group and its operating segments operate and calculated through the weighted average cost of capital method (WACC). The WACC takes into account both debt and equity. The cost of equity derives from the expected return that Group investors have for their investment. The Cost of debt is based on the interest rate of the loans that the Group must facilitate. The specific risk of each country is incorporated by implementing individualized sensitivity factors «beta» (beta factors). The sensitivity factors «beta» are evaluated annually based on published market data.

#### Discount rates:

CGU	2016	2015
European Union	6,2% - 8,0%	7,0% - 7,4%
Other Europe	n/a	n/a
America	17,5% - 28,1%	23,1% - 38,3%
Other countries	12,0% - 14,1%	11,9% - 14,0%
Other countries	12,0% - 14,1%	11,9% - 14,0%

#### Recoverable amount sensitivity analysis:

On 31/12/2016, the Group analyzed the sensitivity of the recoverable amounts in a reasonable and possible change of some of the basic assumptions (such as the change of a percentage point to the growth rate beyond the budget period and the discount rates). This analysis does not show a situation in which the carrying amount of the Group's significant CGUs exceeds their recoverable amount.

#### 2.11 INVESTMENT IN SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

GROUP INVESTMENT IN ASSOCIATES AND JOINT VENTURES	% Participation	Country	30/9/2017	31/12/2016
Lotrich Information Co LTD	40%	Taiwan	5.961	6.065
Goreward LTD Group	49,99%	China	56.839	70.501
Bit8 LTD Group	39%	Malta	4.640	5.492
Gamenet Group SpA	20%	Italy	83.345	83.532
Intralot de Peru SAC	20%	Peru	15.103	15.217
Other			1	0
Total			165.889	180.807

GROUP INVESTMENT IN ASSOCIATES AND JOINT VENTURES 30/9/2017 31/12/2016

Opening Balance	180.807	40.863
Participation in net profit / (loss) of associates and joint ventures	-3.358	-4.574
Companies merge ( <u>note 2.20</u> )	0	83.520
Acquisition of additional stake	0	800
Change in consolidation method	0	16.179
Additions/contribution in kind	1	51.104
Foreign exchange differences	-11.587	3.325
Impairment	0	-10.403
Dividends	-166	0
Other	192	-7
Closing Balance	165.889	180.807



COMPANY INVESTMENT IN ASSOCIATES AND JOINT VENTURES	% Participation	Country	30/9/2017	31/12/2016
Lotrich Information Co LTD	40%	Taiwan	5.131	5.131
Intralot De Peru SAC	20%	Peru	5.528	5.528
Total			10.659	10.659
COMPANY INVESTMENT IN SUBSIDIARIES	% Participation	Country	30/9/2017	31/12/2016
Intralot Holdings International LTD	100%	Cyprus	4.464	4.464
Betting Company S.A.	95%	Greece	139	139
Inteltek Internet AS	20%	Turkey	26.081	66.081
Bilyoner Interactif Hizmelter AS	50,01%	Turkey	10.751	10.751
Intralot Global Securities BV	100,00%	Nederland	57.028	57.028
Intralot Global Holdings BV	0,002%	Nederland	37.268	1
Loteria Moldovei SA	47,90%	Moldova	0	656
Intralot Iberia Holdings SA	100%	Spain	5.638	5.638
Other			322	323
Total			141.691	145.081
Grand Total			152.350	155.740
COMPANY INVESTMENT IN SUBSIDIA VENTUR		TES AND JOINT	30/9/2017	31/12/2016
Opening Balance			155.740	172.294
Capitalization of affiliates receivables	;		0	10.550
Disposal of affiliates share			0	-20.781
Provisions / reverse of provisions for		ffiliates	-4.445	-4.078
Provisions for impairment of associa	tes		0	-1.000
Participation fee of affiliate			1.055	0
Return of capital from affiliates			0	-1.245
Closing Balance			152.350	155.740

#### **2.12 OTHER FINANCIAL ASSETS**

Other financial assets which in total have been classified by the Group as "Available for sale" and "Held to maturity" are analyzed as follows:

	GROUP		COMPANY	
	30/9/2017	31/12/2016	30/9/2017	31/12/2016
Opening Balance	21.910	26.085	1.483	3.243
Purchases	1.888	2.453	0	0
Addition due to acquisition	0	90	0	0
Return of Capital	0	-3.292	0	0
Disposals	-921	-421	0	0
Fair value revaluation	-524	-2.974	-254	-1.760
Foreign exchange differences	-62	-31	0	0
Closing balance	22.291	21.910	1.229	1.483
Quoted securities	1.841	1.949	45	24
Unquoted securities	20.450	19.961	1.184	1.459
Total	22.291	21.910	1.229	1.483
Long-term Financial Assets	22.291	21.910	1.229	1.483
Short-term Financial Assets <sup>1</sup>	0	0	0	0
Total	22.291	21.910	1.229	1.483

During the nine months of 2017, the Group losses arising from the valuation at fair value of the above financial assets amounting  $\in$ 524 thousand (nine months 2016: losses  $\in$ 364 thousand) are analyzed in losses amounting  $\in$ 429 thousand (nine months 2016: losses  $\in$ 388 thousand) reported in particular equity reserves (revaluation reserve and hedging reserve) and in losses amounting  $\notin$ 95 thousand (nine months

2016: gain of €24 thousand) reported in the income statement. Respectively for the Company, losses amounting €254 thousand (nine months 2016: gain of €26 thousand) are analyzed in losses amounting €254 thousand (nine months 2016: gain of €26 thousand) that were reported in particular equity reserves (revaluation reserve and hedging reserve).

For investments that are actively traded in organized financial markets, the fair value is determined by reference to the closing price at the reporting date. For investments where there is no corresponding market price, fair value is determined by reference to the current market value of another instrument that is substantially the same or estimated based on expected cash flows of the net assets underlying the investment or acquisition value.

#### 2.13 INVENTORIES

	GRO	GROUP		ANY
	30/9/2017	31/12/2016	30/9/2017	31/12/2016
Merchandise – Equipment	31.284	30.841	19.644	18.888
Other	5.220	3.487	0	0
Total	36.504	34.328	19.644	18.888
Provisions for impairment	-2.057	-2.078	0	0
Total	34.447	32.250	19.644	18.888

The burden on the nine month results of 2017, from disposals/usage and provision of inventories for the Group amounts to  $\leq 2.407$  thousand (nine months of 2016:  $\leq 7.352$  thousand) while for the Company amounts to  $\leq 2.552$  thousand (nine months of 2016:  $\leq 7.993$  thousand) and is included in "Cost of Sales".

Reconciliation of changes in inventories provision for	GR	OUP	COMPANY		
impairment	30/9/2017	31/12/2016	30/9/2017	31/12/2016	
Opening balance for the period	-2.078	-3.336	0	-1.753	
Period provisions*	0	-500	0	0	
Reversed provisions	0	0	0	0	
Used provisions	0	1.753	0	1.753	
Foreign exchange differences	21	5	0	0	
Closing balance for the period	-2.057	-2.078	0	0	

\*Included in «Cost of sales»

There are no liens on inventories.

#### 2.14 CASH AND CASH EQUIVALENTS

Bank current accounts are either non-interest bearing or interest bearing and yield income at the daily bank interest rates. The short term deposits are made for periods from one day to three months depending on the Group's cash requirements and yield income at the applicable prevailing interest rates.

For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of:

	GR	OUP	COMPANY		
	30/9/2017	31/12/2016	30/9/2017	31/12/2016	
Cash and bank current accounts	487.813	163.453	24.846	20.356	
Short term time deposits	2.164	948	0	0	
Total	489.977	164.401	24.846	20.356	

The time deposits denominated in foreign currency relate mainly to currency exchange contracts (which have the nature of a time deposit and not of a derivative financial asset).

#### 2.15 SHARE CAPITAL, TREASURY SHARES AND RESERVES

Share Capital		
Total number of authorized shares Ordinary shares of nominal value €0,30 each	<b>30/9/2017</b> 158.961.721	31/12/2016 158.961.721
Issued and fully paid shares	Number of ordinary shares	€`000
Balance 1 January 2016	158.961.721	47.689
Issue of new shares	0	0
Balance 31 December 2016	158.961.721	47.689
Issue of new shares	0	0
Balance 30 September 2017	158.961.721	47.689

#### **Treasury Shares**

The Company, according to article 16, C.L. 2190/1920, article 4.1.4.2 of the regulation of ATHEX and based on the resolution of the Shareholder's Annual General Meeting which took place on the 11/6/2014, as amended by the resolution of the Shareholder's Annual General Meeting of 19/5/2015 and 18/5/2017, has approved a buy-back program from the Company, of up to 10% of the paid share capital, for the time period of 24 months with effect from 11/06/2014 and until 11/06/2018, with a minimum price of  $\leq 1,00$  and maximum price of  $\leq 12,00$ . It has also approved that the treasury shares which will eventually be acquired may be held for future acquisition of shares of another company or be distributed to the Company's employees or the staff of a company related with it. During the nine months of 2017, the Company purchased 5.400 treasury shares (0,003% of the Company's share capital) at an average price of €1,09 per share, totalling €6 thousand. Until 30/9/2017 the Company has purchased 1.588.169 treasury shares (1,00% of the company's share capital) with average price €1,08 per share, with total price of €1.715 thousand. During the fourth quarter of 2017 and until the date of approval of the financial statements of 30/9/2017, the Company purchased 60.578 treasury shares (0,04% of the Company's share capital) at an average price of €1,01 per share, totalling €59 thousand bringing total repurchases to 1.648.747 treasury shares (1,04% of the Company's share capital) at an average price of €1,08 per share, totalling €1.776 thousand.

	GROUP Number of ordinary shares	€ `000	COMPANY Number of ordinary shares	€ `000
Balance 1 January 2016	470.746	490	470.746	490
Repurchase of treasury shares	1.112.023	1.219	1.112.023	1.219
Balance 31 December 2016	1.582.769	1.709	1.582.769	1.709
Repurchase of treasury shares	5.400	6	5.400	6
Balance 30 September 2017	1.588.169	1.715	1.588.169	1.715

#### Reserves

#### Foreign exchange differences reserve

This reserve is used to report the exchange differences arising from the translation of foreign subsidiaries' financial statements. The balance of this reserve in the Group on 30/9/2017 was  $\in$ -71,6 million (31/12/2016:  $\in$ -61,2 million). The Group had a total net loss which was reported in the statement of comprehensive income from the change in the fair value reserve during the nine months of 2017 amounting to  $\in$ 19,8 million (nine months 2016: loss of  $\in$ 10,7 million), out of which loss of  $\in$ 10,4 million is attributable to the owners of the parent and a loss of  $\in$ 9,4 million to non-controlling interest. The above total net loss for 2017 comes mainly from the fluctuation of the USD, TRY, JMD, ARS and CNY against the EUR.



The main exchange rates of abroad subsidiaries financial statements conversion were:

#### • Statement of Financial Position:

	30/9/2017	31/12/2016	Change
EUR / USD	1,18	1,05	12,4%
EUR / JMD	153,06	135,02	13,4%
EUR / TRY	4,20	3,71	13,2%
EUR / PEN	3,86	3,53	9,3%
EUR / AZN	1,99	1,85	7,6%
EUR / ARS	20,44	16,67	22,6%
EUR / PLN	4,30	4,41	-2,5%
EUR / BRL	3,76	3,43	9,6%

#### • Income Statement:

	Avg. 1/1- 30/9/2017	Avg. 1/1- 30/9/2016	Change
EUR / USD	1,11	1,12	-0,9%
EUR / JMD	143,39	137,84	4,0%
EUR / TRY	4,00	3,28	21,9%
EUR / PEN	3,63	3,75	-3,2%
EUR / AZN	1,92	1,74	10,3%
EUR / ARS	18,12	16,22	11,7%
EUR / PLN	4,27	4,36	-2,1%
EUR / BRL	3,54	3,96	-10,6%

#### **Other Reserves**

	GRO	UP	COMPANY		
	30/9/2017	31/12/2016	30/9/2017	31/12/2016	
Statutory reserve	27.739	27.076	15.896	15.896	
Extraordinary reserves	1.687	1.689	1.456	1.456	
Tax free and specially taxed reserves	31.376	31.245	28.601	28.601	
Actuarial differences reserve	-34	-37	-82	-82	
Hedging reserve	0	0	0	0	
Revaluation reserve	-4.091	-3.937	-2.189	-1.935	
Total	56.677	56.036	43.682	43.936	

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Analysis of changes in other comprehensive income by category of reserves

GROUP 1/1-30/9/2017	Actuarial differences Reserve	Revaluation Reserve	Hedging Reserve	Foreign exchange differences Reserve	Retained Earnings	Total	Non- controlling interest	Grand total
Defined benefit plans revaluation for subsidiaries and parent company	-63	0	0	0	66	3	2	5
Revaluation of defined benefit plans of associates and joint ventures	63	0	0	0	0	63	0	63
Valuation of available for sale financial assets of subsidiaries and parent company	0	-154	0	0	0	-154	-18	-172
Share of valuation of available for sale financial assets of associates and joint ventures	0	130	0	0	0	130	0	130
Valuation of derivatives of subsidiaries and parent company	0	0	0	0	0	0	0	0
Foreign exchange differences on consolidation of subsidiaries	0	0	0	1.151	0	1.151	-9.346	-8.195
Share of foreign exchange differences on consolidation of associates and joint ventures	0	0	0	-11.587	0	-11.587	0	-11.587
Other comprehensive income / (expenses) after tax	0	-24	0	-10.436	66	-10.394	-9.362	-19.756

GROUP 1/1-30/9/2016	Actuarial differences Reserve	Revaluation Reserve	Hedging Reserve	Foreign exchange differences Reserve	Retained Earnings	Total	Non- controlling interest	Grand total
Defined benefit plans revaluation for subsidiaries and parent company	416	0	0	0	-3	413	-3	410
Valuation of available for sale financial assets of subsidiaries and parent company	0	-427	0	0	0	-427	-1	-428
Valuation of derivatives of subsidiaries and parent company	0	0	28	0	0	28	0	28
Foreign exchange differences on consolidation of subsidiaries	0	0	0	-3.286	0	-3.286	-4.432	-7.718
Share of foreign exchange differences on consolidation of associates and joint ventures	0	0	0	-2.942	0	-2.942	0	-2.942
Other comprehensive income / (expenses) after tax	416	-427	28	-6.228	-3	-6.214	-4.436	-10.650

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COMPANY 1/1-30/9/2017	Revaluation Reserve	Hedging reserve		Total
Valuation of available for sale financial assets	-254		0	-254
Valuation of derivatives	0		0	0
Other comprehensive income / (expenses) after tax	-254		0	-254

COMPANY 1/1-30/9/2016	Revaluation Reserve	Hedging reserve	Total
Valuation of available for sale financial assets	-2	0	-2
Valuation of derivatives	0	28	28
Other comprehensive income / (expenses) after tax	-2	28	26

#### 2.16 DIVIDENDS

	GR	OUP	COMPANY		
Declared dividends of ordinary shares:	30/9/2017	31/12/2016	30/9/2017	31/12/2016	
Final dividend of period 2012-2013	0	689	0	0	
Final dividend of 2014	173	32	0	0	
Final dividend of 2015	482	26.572	0	0	
Interim dividend of 2016	0	16.255	0	0	
Final dividend of 2016	24.851	0	0	0	
Interim dividend of 2017	11.201	0	0	0	
Dividend per statement of changes in equity	36.707	43.548	0	0	

#### **Paid Dividends on ordinary shares:**

During the nine months of 2017 dividends paid on ordinary shares, aggregated €33.976 thousand (nine months 2016: €37.498 thousand).

#### 2.17 LONG TERM LOANS

			GROUP		COMPANY	
	Currency	Interest rate	30/9/2017	31/12/2016	30/9/2017	31/12/2016
Facility A (€250,0 million)	EUR	6,00%	250.629	245.998	0	0
Facility B (€250,0 million)	EUR	6,75%	242.908	245.494	0	0
Facility C (€126,1 million)	EUR	1M Euribor + 5,50%	0	156.964	0	0
Facility D (€500,0 million)	EUR	5,25%	483.146	0	0	0
Intercompany Loans			0	0	228.204	237.348
Other			6.914	8.709	0	0
Total Loans			983.597	657.165	228.204	237.348
Less: Payable during the next year			-10.066	-13.273	0	0
Long Term Loans			973.531	643.892	228.204	237.348

Facility A: On May 2014, Intralot Capital Luxembourg issued Senior Notes with a nominal value of €250 million, guaranteed by the parent company and subsidiaries of the Group, due 15 May 2021. The Notes were offered at an issue price of 99,294%. Interest is payable semi-annually at an annual fixed nominal coupon of 6%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants with respect to Net

Debt to EBITDA (Leverage ratio), and financial expenses coverage ratio (Fixed Charge Coverage ratio). The Group was in compliance with the covenants under Notes as at 30/9/2017. The notes were fully redeemed on 11 October 2017 using the proceeds from Facility D.

- Facility B: On September 2016, Intralot Capital Luxembourg, issued Senior Notes with a nominal value of €250 million, guaranteed by the parent company and subsidiaries of the Group, due 15 September 2021. The Notes were offered at an issue price of 100,000%. Interest is payable semi-annually at an annual fixed nominal coupon of 6,75%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants with respect to Net Debt to EBITDA (Leverage ratio), and financial expenses coverage ratio (Fixed Charge Coverage ratio).The Group was in compliance with the covenants under Notes as at 30/9/2017.
- Facility C: On December 2016, Intralot Finance UK Ltd signed a syndicated loan guaranteed by the parent and subsidiaries of the Group amounting €225,0 million (€86,1 million in the form of revolving facility, €98,9 as term loan and €40 million as standby revolving facility). The loan will have three year duration (with an extent option for two additional years), bears a floating rate (Euribor) plus a 5,50% margin and the current limit is set at €126,1 million since the term loan amounting €98,9 million was cancelled after the full repayment of the syndicated loan in September 2017 using the proceeds from Facility D. Under the revolving credit facility the Group has the right to borrow, repay and use the loan limit until maturity. Additionally, voluntary prepayments and commitment reductions under the Credit Agreement are permitted at any time in whole or in part, without premium or penalty (other than break-funding costs). The financial terms of the loan, include minimum ratio requirements of total net debt to EBITDA (Leverage Ratio) and the Interest Coverage ratio. The Group on 30/9/2017 covers the economic clauses of the syndicated loan.
- Facility D: On September 2017, Intralot Capital Luxembourg issued Senior Notes with a nominal value of €500,0 million, guaranteed by the parent company and subsidiaries of the Group, due 15 September 2024. The Notes were offered at an issue price of 100,000%. Interest is payable semi-annually at an annual fixed nominal coupon of 5,25%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants with respect to Net Debt to EBITDA (Leverage ratio), and financial expenses coverage ratio (Fixed Charge Coverage ratio). The Group was in compliance with the covenants under Notes as at 30/9/2017. The net proceeds from the issue were used to fully redeem Facility A on 11 October 2017 (nominal value €250,0 million, redemption costs €7,5 million, and accrued interest €6,1 million), as well as fully repayment of Facility C on September 2017 of nominal value €165,0 million. The remaining amount will be used to finance general corporate purposes including capital expenditure.

The Company, the subsidiaries of the Group or other related parties, or agents on its or their behalf, may from time to time purchase and/or re-sell bonds of the Group (Facility B & D) in one or more series of open-market transactions from time to time. The Group does not intend to disclose the extent of any such purchase or re-sale otherwise than in accordance with any legal or regulatory obligation the Group may have to do so.

Interim Financial Statements for the period 1 January to 30 September 2017

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# Reconciliation of liabilities arising from financing activities:

	Balance	Cash _			Balance		
GROUP	31/12/2016	flows	Accrued interest	Foreign exchange differences	Transfers	Unpaid issue costs	30/9/2017
Long term loans	643.892	341.566	4.278	-122	1.631	-17.714	973.531
Short term loans	13.273	-34.950	34.512	-285	-2.484	0	10.066
Long term finance lease	684	2.003	0	-189	0	0	2.498
Short term finance lease	1.460	-588	68	-68	0	0	872
Total liabilities from financing activities	659.309	308.031	38.858	-664	-853	-17.714	986.967

Non cash adjustments								
GROUP	Balance 31/12/2015	Cash flows	Accrued interest	Foreign exchange differences	New consolidated entities / Companies disposal	Transfers	Loss on bond buy back / Unpaid issuing cost	Balance 31/12/2016
Long term loans	716.094	-100.045	25.791	0	1.994	2.267	-2.209	643.892
Short term loans	29.365	-66.889	52.773	24	267	-2.267	0	13.273
Long term finance lease	1.966	-1.296	0	14	0	0	0	684
Short term finance lease	6.815	-5.662	304	3	0	0	0	1.460
Total liabilities from financing activities	754.240	-173.892	78.868	41	2.261	0	-2.209	659.309



# 2.18 SHARED BASED BENEFITS

The Group had no active option plan during the nine months of 2017.

# 2.19 FINANCIAL ASSETS AND LIABILITIES

The financial assets and liabilities of the Group, excluding cash and cash equivalents are analyzed as follows:

<u>30/9/2017</u>				
Financial assets:	Loans and receivables	Available for sale financial assets	Held to maturity assets	Total
Trade receivables	88.884	0	0	88.884
Receivables from related parties	21.914	0	0	21.914
Prepaid expenses and other receivable	70.239	0	0	70.239
Bad debtors provisions	-15.540	0	0	-15.540
Other quoted financial assets	0	885	956	1.841
Other unquoted financial assets	0	20.450	0	20.450
Total	165.497	21.335	956	187.788
Long term Short term	21.946 143.551	21.335 0	956 0	44.237 143.551
Total	165.497	21.335	956	187.788

<u>31/12/2016</u>			
Financial assets:	Loans and receivables	Available for sale financial assets	Total
Trade receivables	96.794	0	96.794
Receivables from related parties	26.880	0	26.880
Prepaid expenses and other receivable	86.520	0	86.520
Bad debtors provisions	-17.808	0	-17.808
Other quoted financial assets	0	1.949	1.949
Other unquoted financial assets	0	19.961	19.961
Total	192.386	21.910	214.296
Long term	22.407	21.910	44.317
Short term	169.979	0	169.979
Total	192.386	21.910	214.296

# <u>30/9/2017</u>

Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Trade Payables	58.776	0	0	58.776
Payables to related parties	21.859	0	0	21.859
Other liabilities	73.027	0	0	73.027
Derivatives	0	0	0	0
Borrowing and finance lease	986.967	0	0	986.967
Total	1.140.629	0	0	1.140.629
Long term	977.510	0	0	977.510
Short term	163.119	0	0	163.119
Total	1.140.629	0	0	1.140.629



<u>31/12/2016</u> Financial liabilities	Financial liabilities measured at	Financial liabilities at fair value	Financial liabilities at fair value through	Total
	amortized cost	through profit and loss	other comprehensive income	
Trade Payables	48.349	0	0	48.349
Payables to related parties	31.337	0	0	31.337
Other liabilities	65.726	0	0	65.726
Derivatives	0	0	0	0
Borrowing and finance lease	659.309	0	0	659.309
Total	804.721	0	0	804.721
Long term	661.847	0	0	661.847
Short term	142.874	0	0	142.874
Total	804.721	0	0	804.721

Below is the analysis of the financial assets and liabilities of the Company excluding cash and cash equivalents:

<u>30/9/2017</u>			
Financial assets:	Loans and receivables	Available for sale financial assets	Total
Trade receivables	43.291	0	43.291
Receivables from related parties	81.761	0	81.761
Prepaid expenses and other receivable	24.118	0	24.118
Bad debtors provisions	-46.922	0	-46.922
Other quoted financial assets	0	45	45
Other unquoted financial assets	0	1.184	1.184
Total	102.248	1.229	103.477
Long term	144	1.229	1.373
Short term	102.104	0	102.104
Total	102.248	1.229	103.477

<u>31/12/2016</u>			
Financial assets:	Loans and receivables	Available for sale financial assets	Total
Trade receivables	47.542	0	47.542
Receivables from related parties	89.352	0	89.352
Prepaid expenses and other receivable	38.292	0	38.292
Bad debtors provisions	-47.032	0	-47.032
Other quoted financial assets	0	24	24
Other unquoted financial assets	0	1.459	1.459
Total	128.154	1.483	129.637
Long term Short term	144 128.010	1.483 0	1.627 128.010
Total	128.154	1.483	129.637

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<u>30/9/2017</u> Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Trade Payables	10.710	0	0	10.710
Payables to related parties	41.222	0	0	41.222
Other liabilities	7.659	0	0	7.659
Derivatives	0	0	0	0
Borrowing and finance lease	228.204	0	0	228.204
Total	287.795	0	0	287.795
Long term	228.204	0	0	228.204
Short term	59.591	0	0	59.591
Total	287.795	0	0	287.795

# <u>31/12/2016</u>

Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Trade Payables	10.468	0	0	10.468
Payables to related parties	46.432	0	0	46.432
Other liabilities	8.971	0	0	8.971
Derivatives	0	0	0	0
Borrowing and finance lease	237.348	0	0	237.348
Total	303.219	0	0	303.219
Long term	237.348	0	0	237.348
Short term	65.871	0	0	65.871
Total	303.219	0	0	303.219

# **Estimated fair value**

Below is a comparison by category of carrying amounts and fair values of financial assets and liabilities of the Group and the Company as at 30 June 2017 and 31 December 2016:

	GROUP			
		g Amount		Value
Financial Assets	30/9/2017	31/12/2016	30/9/2017	31/12/2016
Other long-term financial assets - classified as "available for sale"	21.335	21.910	21.335	21.910
Other long-term financial assets - classified as "held to maturity"	956	0	943	0
Other long-term receivables	21.946	22.407	21.946	22.407
Trade and other short-term receivables	143.551	169.979	143.551	169.979
Short term derivative financial assets	0	0	0	0
Cash and cash equivalents	489.977	164.401	489.977	164.401
Total	677.765	378.697	677.752	378.697
Financial Liabilities				
Long-term loans	973.531	643.892	1.028.786	656.502
Other long-term liabilities	1.481	17.271	1.481	17.271
Liabilities from finance leases	2.498	684	2.498	684
Trade and other short term payables	152.181	128.141	152.181	128.141
Short-term loans and finance lease	10.938	14.733	11.201	14.791
Total	1.140.629	804.721	1.196.147	817.389



	COMPANY				
Financial Assets		Amount 31/12/2016	Fair \ 30/9/2017	Value 31/12/2016	
Other long-term financial assets - classified as "available for sale"	1.229	1.483	1.229	1.483	
Other long-term receivables	144	144	144	144	
Trade and other short-term receivables	102.104	128.010	102.104	128.010	
Short term derivative financial assets	0	0	0	0	
Cash and cash equivalents	24.846	20.356	24.846	20.356	
Total	128.323	149.993	128.323	149.993	
Financial Liabilities					
Long-term loans	228.204	237.348	228.204	237.348	
Trade and other short term payables	59.591	65.871	59.591	65.871	
Total	287.795	303.219	287.795	303.219	

The management estimated that the carrying value of cash and cash equivalents, trade and other receivables, trade and other payables approximates their fair value, primarily because of their short term maturities.

## Fair value hierarchy

The Group classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making these measurements. The levels of the fair value hierarchy are as follows:

Level 1: official quoted prices (unadjusted) in markets with significant volume of transactions for similar assets or liabilities

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group and the Company held on 30/9/2017 the following assets and liabilities measured at fair value:

GROUP	Fair Value	Fair	value hierar	chy
GROOP	30/9/2017	Level 1	Level 2	Level 3
Financial assets measured at fair value				
Other financial assets classified as "Available for sale"	22.291	885	0	21.406
- Quoted securities	1.841	885	0	956
- Unquoted securities	20.450	0	0	20.450
Derivative financial instruments	0	0	0	0
Financial liabilities measured at fair value				
Derivative financial instruments	0	0	0	0
COMPANY	Fair Value	Fair	value hierar	chy
COMPANY	Fair Value 30/9/2017	Fair Level 1	value hieraro Level 2	chy Level 3
COMPANY Financial assets measured at fair value				
Financial assets measured at fair value Other financial assets classified as	30/9/2017	Level 1	Level 2	Level 3
Financial assets measured at fair value Other financial assets classified as "Available for sale" - Quoted securities - Unquoted securities	30/9/2017 1.229	Level 1 45	Level 2 0	Level 3
Financial assets measured at fair value Other financial assets classified as "Available for sale" - Quoted securities	30/9/2017 1.229 45	Level 1 45 45	Level 2 0 0	Level 3
Financial assets measured at fair value Other financial assets classified as "Available for sale" - Quoted securities - Unquoted securities	30/9/2017 1.229 45 1.184	Level 1 45 45 0	Level 2 0 0 0	Level 3 1.184 0 1.184

During 2017 there were no transfers between Level 1 and Level 2 of the fair value hierarchy, no transfers to and from Level 3.

The Group and the Company held on 31/12/2016 the following assets and liabilities measured at fair value:

GROUP	Fair Value	Fair	value hierard	chy
GROUP	31/12/2016	Level 1	Level 2	Level 3
Financial assets measured at fair value				
Other financial assets classified as "Available for sale"	21.910	1.949	0	19.961
- Quoted securities	1.949	1.949	0	0
- Unquoted securities	19.961	0	0	19.961
Derivative financial instruments	0	0	0	0
Financial liabilities measured at fair value				
Derivative financial instruments	0	0	0	0
COMPANY	Fair Value	Fair	value hierard	chy
COMPANY	Fair Value 31/12/2016	Fair Level 1	value hieraro Level 2	chy Level 3
COMPANY Financial assets measured at fair value				
Financial assets measured at fair value Other financial assets classified as				
Financial assets measured at fair value	31/12/2016	Level 1	Level 2	Level 3
Financial assets measured at fair value Other financial assets classified as "Available for sale"	31/12/2016 1.483	Level 1 24	Level 2 0	Level 3
Financial assets measured at fair value Other financial assets classified as "Available for sale" - Quoted securities	31/12/2016 1.483 24	Level 1 24 24	Level 2 0 0	Level 3 1.459 0
Financial assets measured at fair value Other financial assets classified as "Available for sale" - Quoted securities - Unquoted securities	31/12/2016 1.483 24 1.459	Level 1 24 24 0	Level 2 0 0 0	Level 3 1.459 0 1.459

During 2016 there were no transfers between Level 1 and 2 in the hierarchy of fair value or transfer in and out of Level 3.

Reconciliation for recurring fair value measurements classified in the 3rd level of the fair value hierarchy:

Unquoted securities	GROUP	COMPANY
Balance 1/1/2016	24.273	3.219
Period purchases	1.450	0
Additions due to acquisition	90	0
Return of capital	-3.292	0
Fair value adjustment	-2.439	-1.760
Period sales	-90	0
Foreign exchange differences	-31	0
Balance 31/12/2016	19.961	1.459
Period purchases	900	0
Disposals	-15	0
Fair value adjustment	-385	-275
Foreign exchange differences	-11	0
Balance 30/9/2017	20.450	1.184
Quoted securities	GROUP	COMPANY
Balance 31/12/2016	0	0
Period purchases	988	0
Fair value adjustment	15	0
Foreign exchange differences	-47	0
Balance 30/9/2017	956	0

# Valuation methods and assumptions

The fair value of the financial assets and liabilities is the amount at which the asset could be sold or the liability transferred in a current transaction between market participants, other than in a forced or liquidation sale.



The following methods and assumptions are used to estimate the fair values:

- Fair value of the quoted shares (classified as "Available for sale") derives from quoted market closing prices in active markets at the reporting date.
- Fair value of the unquoted shares (classified as "Available for sale") is estimated by reference to the current market value of another item substantially similar or using a DCF model. The valuation through the DCF model requires management to make certain assumptions about the model inputs, including forecast cash flows, the discount rate, credit risk and volatility. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted equity investments.
- Fair value of the quoted bonds is based on price quotations at the reporting date. The fair value of unquoted instruments, loans from banks and other financial liabilities, obligations under finance leases, as well as other non-current financial liabilities is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.
- The Group uses derivative financial instruments such as forward currency contracts, interest rate swaps, currency swaps and other derivatives in order to hedge risks related to interest rates and foreign currency fluctuations. Such derivative financial instruments are measured at fair value at each reporting date. The fair value of these derivatives is measured mainly by reference of the market value and is verified by the financial institutions.

# Description of significant unobservable inputs to valuation:

The fair value of unquoted shares (classified as "Available for sale") except that it is sensitive to a reasonably possible change in forecasted cash flows and the discount rate, is also sensitive to a reasonably possible change in growth rates. The valuation requires management to use unobservable inputs in the model, of which the most significant are disclosed in the tables below. The management regularly assesses a range of reasonably possible alternatives for those significant unobservable inputs and determines their impact on the total fair value.

Unquoted shares (classified as "Available for sale")

Valuation method	Significant unobservable inputs	Rang (Weighted)	Average)
		31/12/2016	31/12/2015
	Sales growth rate	0.0% - 95.8% (5.3%)	6.0% - 6.0% (6.0%)
DCF	Growth rate beyond budgets period	0.0% - 13.1% (4.1%)	0.0% - 6.0% (5.7%)
	Discount rates (WACC)	6.4% - 18.9% (18.2%)	7.9% - 19.5% (19.0%)

#### Sensitivity analysis of recoverable amounts:

On 31/12/2016, the Group analyzed the sensitivity of recoverable amounts in a reasonable and possible change in any of the above significant unobservable inputs (i.e. the change of one percentage point in the growth rate beyond the budgets period and discount rates). This analysis did not indicate a situation in which the carrying value of the Group's significant investments in unquoted shares exceeds their recoverable amount.



# 2.20 SUPPLEMENTARY INFORMATION

### **A. BUSINESS COMBINATION AND METHOD OF CONSOLIDATION**

The companies included in the consolidation, with the relevant addresses and the relevant participation percentages are the following:

I. Full con	nsolidation	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
	INTRALOT S.A.	Maroussi, Greece	Holding company / Technology and support services	Parent	Parent	-
3.	BETTING COMPANY S.A.	Maroussi, Greece	Technology and support services	95%	5%	100%
23.	BETTING CYPRUS LTD	Nicosia, Cyprus	Technology and support services		100%	100%
	INTRALOT IBERIA HOLDINGS SA	Madrid, Spain	Holding company	100%		100%
27.	INTRALOT JAMAICA LTD	Kingston, Jamaica	Technology and support services		100%	100%
27.	INTRALOT TURKEY A.S.	Istanbul, Turkey	Technology and support services	50%	49,99%	99,99%
27.	INTRALOT DE MEXICO LTD	Mexico City, Mexico	Technology and support services		99,80%	99,80%
27.	INTRALOT CHILE SPA	Santiago, Chile	Technology and support services		100%	100%
27.	INTELTEK INTERNET AS	Istanbul, Turkey	Management contracts	20%	25%	45%
28.	AZERINTELTEK AS	Baku, Azerbaijan	Licensed operations		22,95%	22,95%
	POLDIN LTD	Warsaw, Poland	Technology and support services	100%		100%
	ATROPOS S.A.	Maroussi, Greece	Technology and support services	100%		100%
	INTRALOT SERVICES S.A.	Paiania, Greece	Technology and support services	100%		100%
	INTRALOT ADRIATIC DOO	Zagreb, Croatia	Technology and support services	100%		100%
	BILYONER INTERAKTIF HIZMELTER AS GROUP	Istanbul, Turkey	Management contracts	50,01%		50,01%
	INTRALOT MAROC S.A.	Casablanca, Morocco	Management contracts	99,83%		99,83%
2.	GAMING SOLUTIONS INTERNATIONAL LTDA	Bogota, Colombia	Management contracts	99%	1%	100%
2.	INTRALOT INTERACTIVE S.A.	Maroussi, Greece	Technology and support services	65,24%	34,76%	100%
	INTRALOT GLOBAL SECURITIES B.V.	Amsterdam, Netherlands	Holding company	100%		100%
1.	INTRALOT FINANCE LUXEMBOURG S.A.	Luxembourg, Luxembourg	Financial services		100%	100%
1.	INTRALOT CAPITAL LUXEMBOURG S.A.	Luxembourg, Luxembourg	Financial services		100%	100%
1,2,3,4.	INTRALOT GLOBAL HOLDINGS B.V.	Amsterdam, Netherland	Holding company		100%	100%
5.	INTRALOT INC	Atlanta, USA	Technology and support services		100%	100%

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I. Full con	solidation	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
12.	DC09 LLC	Wilmington, USA	Technology and support services		49%	49%
5.	INTRALOT AUSTRALIA PTY LTD	Melbourne, Australia	Technology and support services		100%	100%
26.	INTRALOT GAMING SERVICES PTY	Melbourne, Australia	Technology and support services		100%	100%
5.	ILOT CAPITAL UK LTD	Hertfordshire, United Kingdom	Financial services	0,02%	99,98%	100%
5.	ILOT INVESTMENT UK LTD	Hertfordshire, United Kingdom	Financial services	0,02%	99,98%	100%
5.	INTRALOT NEDERLAND B.V.	Amsterdam, Netherlands	Technology and support services		100%	100%
5.	LOTROM S.A.	Bucharest, Romania	Management contracts		60%	60%
5.	INTRALOT BEIJING Co LTD	Beijing, China	Technology and support services		100%	100%
5.	TECNO ACCION S.A.	Buenos Aires, Argentina	Technology and support services		50,01%	50,01%
5.	TECNO ACCION SALTA S.A.	Buenos Aires, Argentina	Licensed operations		50,01%	50,01%
5.	MALTCO LOTTERIES LTD	Valetta, Malta	Licensed operations		73%	73%
5.	INTRALOT NEW ZEALAND LTD	Wellington, New Zealand	Technology and support services		100%	100%
5.	INTRALOT DO BRAZIL LTDA	Sao Paulo, Brazil	Licensed operations		80%	80%
14.	OLTP LTDA	Rio de Janeiro, Brazil	Licensed operations		80%	80%
5.	INTRALOT GERMANY GMBH	Munich, Germany	Technology and support services		100%	100%
5.	INTRALOT SOUTH KOREA S.A.	Seoul, S. Korea	Technology and support services		100%	100%
5.	INTRALOT FINANCE UK LTD	London, United Kingdom	Financial services		100%	100%
5.	INTRALOT ASIA PACIFIC LTD	Hong Kong, China	Technology and support services		100%	100%
5.	WHITE EAGLE INVESTMENTS LTD	Hertfordshire, United Kingdom	Holding company		100%	100%
5.	BETA RIAL Sp.Zoo	Warsaw, Poland	Holding company		100%	100%
5.	POLLOT Sp.Zoo	Warsaw, Poland	Holding company		100%	100%
15,16,17	TOTOLOTEK S.A.	Warsaw, Poland	Licensed operations		95,45%	95,45%
5.	INTRALOT SLOVAKIA SPOL. S.R.O.	Bratislava, Slovakia	Technology and support services		100%	100%
5.	SLOVENSKE LOTERIE A.S.	Bratislava, Slovakia	Licensed operations		51%	51%
5.	NIKANTRO HOLDINGS Co LTD	Nicosia, Cyprus	Holding company		100%	100%
19.	LOTERIA MOLDOVEI S.A.	Chisinau, Moldova	Licensed operations	47,90%	32,85%	80,75%
5.	INTRALOT BETTING OPERATIONS (CYPRUS) LTD	Nicosia, Cyprus	Holding company		54,95%	54,95%
5,6.	ROYAL HIGHGATE LTD	Nicosia, Cyprus	Licensed operations		35,08%	35,08%

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I. Full co	nsolidation	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
5.	INTRALOT LEASING NEDERLAND B.V.	Amsterdam, Netherland	Financial services		100%	100%
5.	INTRALOT IRELAND LTD	Dublin, Ireland	Technology and support services		100%	100%
5.	BILOT INVESTMENT LTD	Sofia, Bulgaria	Holding company		100%	100%
34.	EUROBET LTD	Sofia, Bulgaria	Licensed operations		49%	49%
35.	EUROBET TRADING LTD	Sofia, Bulgaria	Trading company		49%	49%
35.	ICS S.A.	Sofia, Bulgaria	Licensed operations		49%	49%
5.	TECNO ACCION URUGUAY S.A. (Pilmery Corporation S.A.)	Montevideo, Uruguay	Technology and support services		50,10%	50,10%
5.	INTRALOT GLOBAL OPERATIONS B.V.	Amsterdam, Netherland	Technology and support services		100%	100%
5,2.	GAMEWAY LTD	Valletta, Malta	Technology and support services		100%	100%
5.	INTRALOT ITALIAN INVESTMENTS B.V.	Amsterdam, Netherlands	Holding company		100%	100%
5.	INTRALOT CYPRUS GLOBAL ASSETS LTD	Nicosia, Cyprus	Holding company		100%	100%
8.	INTRALOT OOO	Moscow, Russia	Management contracts		100%	100%
8.	INTRALOT ST. LUCIA LTD	Castries, Santa Lucia	Holding company		100%	100%
9.	INTRALOT GUATEMALA S.A.	Guatemala City, Guatemala	Holding company		100%	100%
10.	LOTERIAS Y APUESTAS DE GUATEMALA S.A.	Guatemala City, Guatemala	Technology and support services		51%	51%
9.	INTRALOT DOMINICANA S.A.	St. Dominicus, Dominican Republic	Technology and support services		100%	100%
9.	INTRALOT LATIN AMERICA INC	Miami, USA	Technology and support services		100%	100%
9.	CARIBBEAN VLT SERVICES LTD	Castries, Santa Lucia	Technology and support services		50,001%	50,001%
9.	INTRALOT CARIBBEAN VENTURES LTD	Castries, Santa Lucia	Holding company		50,05%	50,05%
11.	SUPREME VENTURES LTD	Kingston, Jamaica	Licensed operations		24,97%	24,97%
	INTRALOT HOLDINGS INTERNATIONAL LTD	Nicosia, Cyprus	Holding company	100%		100%
2.	INTRALOT INTERNATIONAL LTD	Nicosia, Cyprus	Technology and support services		100%	100%
3.	INTRALOT OPERATIONS LTD	Nicosia, Cyprus	Technology and support services		100%	100%
2,4.	NETMAN SRL	Bucharest, Romania	Management contracts		100%	100%
2.	BILOT EOOD	Sofia, Bulgaria	Holding company		100%	100%
20.	EUROFOOTBALL LTD	Sofia, Bulgaria	Licensed operations		49%	49%
21.	EUROFOOTBALL PRINT LTD	Sofia, Bulgaria	Licensed operations		49%	49%
2.	INTRALOT TECHNOLOGIES LTD	Nicosia, Cyprus	Technology and support services		100%	100%
22.	INTRALOT LOTTERIES LTD	Nicosia, Cyprus	Holding company	51%	49%	100%

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I. Full co	nsolidation	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
2.	INTRALOT BUSINESS DEVELOPMENT LTD	Nicosia, Cyprus	Technology and support services		100%	100%
2,4.	GAMING SOLUTIONS INTERNATIONAL SAC	Lima, Peru	Licensed operations		100%	100%
2.	NAFIROL S.A.	Montevideo, Uruguay	Technology and support services		100%	100%
2.	LEBANESE GAMES S.A.L	Beirut, Lebanon	Technology and support services		99,99%	99,99%
2.	INTRALOT HONG KONG HOLDINGS LTD	Hong Kong, China	Holding company		100%	100%
2.	ENTERGAMING LTD	Alderney, Guernsey	Licensed operations		100%	100%
2.	INTRALOT BETTING OPERATIONS RUSSIA LTD	Nicosia, Cyprus	Holding company		100%	100%
24.	FAVORIT BOOKMAKERS OFFICE OOO	Moscow, Russia	Licensed operations		100%	100%
		Domisilo	Noture of husiness	% Direct	% Indirect	% Total
II. Equity	/ method	Domicile	Nature of business	Part'n	Part'n	Part'n
	LOTRICH INFORMATION Co LTD	Taipei, Taiwan	Technology and support services	40%		40%
	INTRALOT SOUTH AFRICA LTD	Johannesburg, S. Africa	Technology and support services	45%		45%
2,3.	GOREWARD LTD	Taipei, Taiwan	Holding company		49,99%	49,99%
29.	GOREWARD INVESTMENTS LTD	Taipei, Taiwan	Holding company		49,99%	49,99%
29.	PRECIOUS SUCCESS LTD GROUP	Hong Kong, China	Licensed operations		24,49%	24,49%
29.	GAIN ADVANCE GROUP LTD	Hong Kong, China	Holding company		49,99%	49,99%
29.	OASIS RICH INTERNATIONAL LTD	Taipei, Taiwan	Technology and support services		49,99%	49,99%
30.	WUSHENG COMPUTER TECHNOLOGY (SHANGHAI) CO LTD	Shanghai, China	Technology and support services		49,99%	49,99%
5.	BIT8 LTD	Valletta, Malta	Technology and support services		39%	39%
18.	SWITCH IT NV	Willemstad, Curacao	Technology and support services		39%	39%
18.	FUTURE PLATFORMS LTD	Valletta, Malta	Technology and support services		39%	39%
2.	UNICLIC LTD	Nicosia, Cyprus	Holding company		50%	50%
25.	DOWA LTD	Nicosia, Cyprus	Holding company		30%	30%
36.	GAMENET GROUP S.p.A. <sup>3</sup>	Rome, Italy	Holding company		20%	20%
31.	GAMENET S.p.A. <sup>2</sup>	Rome, Italy	Licensed operations		20%	20%
32.	INTRALOT HOLDING & SERVICES S.p.A. 1	Rome, Italy	Licensed operations		20%	20%
7.	INTRALOT GAMING MACHINES S.p.A. 1	Rome, Italy	Licensed operations		20%	20%
7.	INTRALOT ITALIA S.p.A 1	Rome, Italy	Licensed operations		20%	20%
13.	VENETA SERVIZI S.R.L. 1	Rome, Italy	Licensed operations		20%	20%

#### **INTRALOT Group**

Interim Financial Statements for the period 1 January to 30 September 2017

# <u>intralot</u>

Equity	method	Domicile	Domicile Nature of business		% Indirect	% Tota
Lquity	method	Domicie	Nature of Dusiness	Part'n	Part'n	Part'n
32.	GAMENET ENTERTAINMENT S.R.L.	Rome, Italy	Licensed operations		20%	20%
33.	GAMECITY S.R.L.	Camaiore, Italy	Licensed operations		20%	20%
33.	LA CHANCE S.R.L.	Rome, Italy	Licensed operations		12%	12%
37.	SLOT PLANET S.R.L.	Milan, Italy	Licensed operations		12%	12%
32.	GAMENET SCOMMESSE S.p.A.	Rome, Italy	Licensed operations		20%	20%
32.	GAMENET RENTING S.R.L.	Rome, Italy	Technology and support services		20%	20%
32.	TOPPLAY S.R.L.	Rome, Italy	Licensed operations		20%	20%
32.	GNETWORK S.R.L.	Rome, Italy	Licensed operations		20%	20%
32.	VERVE S.p.A.	Campione d'Italia, Ital	y Licensed operations		20%	20%
32.	BILLIONS ITALIA S.R.L.	Rome, Italy	Licensed operations		10,20%	10,20%
32.	JOLLY VIDEOGIOCHI S.R.L.	Rome, Italy	Licensed operations		14%	14%
32.	NEW MATIC S.R.L.	Rome, Italy	Licensed operations		10,20%	10,20%
32.	AGESOFT S.R.L.	Rome, Italy	Technology and support services		12%	12%
	INTRALOT DE PERU SAC <sup>2</sup>	Lima, Peru	Licensed operations	20%		20%
Subsid	liary of the company:					
1: Intr	alot Global Securities BV	11: Intralot Caribbean Ventures LTD	21: Eurofootball LTD	31: Gamenet (	Group S.p.A.	
2: Intr	alot Holdings International LTD	12: Intralot Inc	22: Intralot Technologies LTD	32: Gamenet S	5.p.A.	
3: Intr	alot International LTD	13: Intralot Italia S.p.A.	23: Betting Company S.A.	33: Gamenet E	Entertainment S.	R.L.
4: Intr	alot Operations LTD	14: Intralot Do Brazil LTDA	24: Intralot Betting Operations Russia LTD	34: Bilot Inves	tment Ltd	
5: Intr	alot Global Holdings BV	15: Pollot Sp.Zoo	25: Uniclic LTD	35: Eurobet Lt	d	
6. Intr	alot Betting Operations(Cyprus) LTD	16. White Fagle Investments ITD	26. Intralot Australia PTV LTD	36. Intralot Ita	alian Investment	c B V

6: Intralot Betting Operations(Cyprus) LTD	16: White Eagle Investments LTD	26: Intralot Australia PTY LTD	36: Intralot Italian Investments B.V.
7: Intralot Holding & Services S.p.A.	17: Beta Rial Sp.Zoo.	27: Intralot Iberia Holdings S.A.	37: La Chance S.R.L.
8: Intralot Cyprus Global Assets LTD	18: Bit8 LTD	28: Inteltek Internet AS	
9: Intralot St.Lucia LTD	19: Nikantro Holdings Co LTD	29: Goreward LTD	
10: Intralot Guatemala S.A.	20: Bilot EOOD	30: Oasis Rich International LTD	

<sup>1</sup> The companies Intralot Holding & Services S.p.A., Intralot Gaming Machines S.p.A., Intralot Italia S.p.A. and Veneta Servizi Srl were consolidated until 27/6/2016 with the full consolidation method and from 28/6/2016 with the equity method after the contribution from Intralot Global Holdings BV in Gamenet Group S.p.A. under the agreement with Trilantic Capital Partners Europe, the principal shareholder of Gamenet S.p.A. (<u>note 2.20.A.VIII.A</u>). On July 2017 the associate company Gamenet S.p.A. (20%) absorbed the 100% subsidiaries of Intralot Holding & Services S.p.A. and Intralot Gaming Machines S.p.A.

<sup>2</sup> The company Intralot De Peru SAC was consolidated until 24/11/2016 with the full consolidation method and from 25/11/2016 with the equity method following the sale of share 80% in NG Entertainment Peru S.A.C. (note 2.20.A.VIII.B).

<sup>3</sup> The Group consolidated on 30/9/2017 the Group Gamenet Group S.p.A. with the equity method using the financial statements for the period 1/10-30/6/2017 pursuant to IAS 28 para. 34, since the deadlines for the preparation and approval of the financial statements of the Group Gamenet Group S.p.A. are later than those of Intralot Group.



The entities Atropos S.A., Nafirol S.A., Intralot Dominicana S.A., Gaming Solutions International Ltda, Loteria Moldovei S.A., and Gain Advance Group LTD are under liquidation process.

The Group has also a number of shares of non-significant value in subsidiaries and associates to which, in respect to INTRALOT SA, there is no parent- subsidiary relationship in the form of a legal entity.

On 30/9/2017, the Group or its subsidiaries did not have any significant contractual or statutory restrictions on their ability to access or use the assets and settle the liabilities of the Group.

The following United Kingdom subsidiaries are exempt from the requirements of the Companies Act 2006 relating to the statutory audit of individual company accounts by virtue of Section 479A of that Act:

Intralot Finance UK Ltd (company number 6451119)

White Eagle Investments Limited (company number 3450868)

Ilot Capital UK Limited (company number 9614324)

Ilot Investments UK Ltd (company number 9614271)

However, Intralot Finance UK Ltd has been audited in 2016 for IFRS Group reporting purposes.

# III. Acquisitions

# A) <u>Eurobet Ltd Group - Bulgaria</u>

On April 2016, the Group announced the acquisition, through its Bulgarian subsidiary Bilot Investment Ltd, of a strategic stake in Eurobet Ltd a leading gaming company in Bulgaria. The Group acquired a 49% stake in Eurobet Ltd, a company that offers to the Bulgarian market numerical games and scratch tickets through a network of 1.100 points of sales countrywide. The Group already has a strong presence in Bulgaria, holding since 2002 a 49% share of Eurofootball Ltd, a company that offers Fixed Odds and Live Betting through a network of 850 shops.

The cost of the transaction amounts to €19,5 million and will be paid as follows: €5,85 million deposit and the remaining amount in installments over an 18 months period. The EV/EBITDA ratio for the acquisition of the share amounted to approximately 5x. The acquisition was completed in early July 2016, after approval by the Competition Protection Commission. The Eurobet Group (Eurobet Ltd, Eurobet Trading Ltd & ICS SA) is consolidated since July 2016 with the full consolidation method.

The fair values of the identifiable assets and liabilities of Eurobet Ltd Group on the acquisition date were:

	Fair Value
Tangible assets	3.000
Intangible assets	593
Other financial assets	90
Inventories	592
Trade and other short term receivables	5.023
Cash and cash equivalents	104
Long term loans	-2.451
Staff retirement indemnities	-10
Short term loans and finance lease	-1.108
Trade and other short term payables	-3.755
Short term provisions	-23
Total fair value of net identifiable assets	2.055
Fair value of net identifiable assets attributable to non-controlling interests	-1.048
Goodwill recognized on acquisition	18.493
Total acquisition consideration	19.500



Analysis of cash flows on acquisition:	
Cash and cash equivalents acquired	104
Acquisition consideration in cash	-5.850
Net cash flow on acquisition	-5.746
Acquisition consideration in cash paid after the acquisition date and during 2016	-4.816
Acquisition consideration in cash paid after the acquisition date and during 2017	-8.102

During the nine months of 2017, the Eurobet Group contributed revenue (sale proceeds) amounting €43.827 thousand and earnings before taxes from continuing operations amounting to €3.746 thousand (nine months 2016: €12.551 thousand and €1.086 thousand respectively).

# B) Gamenet Group S.p.A. - Italy

During the nine months of 2017 the associate company Gamenet Entertainment S.R.L. (20%) acquired by 60% the Italian company La Chance S.R.L. which owns 100% of the Italian company Slot Planet S.R.L. These companies are active in the segment of VLT gaming halls management. At the same time during the nine months of 2017 the associate company Intralot Holding & Services S.p.A. (20%) acquired 2% of Intralot Gaming Machines S.p.A. previously held by Gamenet S.p.A. In October 2017 the associate company Jolly Videogiochi S.R.L. (14%) acquired by 75% the Italian company RosilSport S.R.L. that is active in AWP rentals segment.

## **IV. New Companies of the Group**

During the nine months of 2017 the Group proceeded to the establishment of the subsidiary company Intralot Italian Investments B.V. (100%).

# V. Changes in ownership percentage during 2017

During the second quarter of 2017, the Group acquired an additional 4.06% of ordinary shares with voting rights of the subsidiary company Intralot Interactive SA, increasing its stake to 100%. The total consideration amounted to €15 thousand. Below are the effects on equity attributable to the equity holders of the Company for the change of ownership rights of Intralot Interactive SA that do not result in the loss of control:

Amounts in thousands of $\in$	
Book value of addition stake in Intralot Interactive SA	-25
Difference recognized in retained earnings attributable to the equity holders of the Company	10

At the same time, during the second quarter of 2017 the associate company Gamenet S.p.A. (20%) increased its stake in Verve S.p.A. to 100% from 51%.

In October 2017, the Group signed a Share Purchase Agreement to acquire, via Intralot Global Holdings BV, the remaining 61% of Bit8, a gaming technology company in Malta, in which the Group first invested in 2015. The consideration of the acquisition of 61% amounts to  $\in$ 6,2 million and shall be paid during 2017, as well as the consideration of  $\notin$ 800 thousand for the buying option of a 4% stake that was exercised in September 2016. Based on the above the total consideration for the acquisition of 100% shares of Bit8 will reach  $\notin$ 12,7 million.

Bit8 is an established gaming company with market-tested, award winning gaming platforms, standalone and hosted solutions and a large portfolio of international clients. In the past two years of the



Group's strategic cooperation with Bit8, the technology teams of the two parties worked closely for the development of the Group's novel CRM (Customer Relationship Management), platform PULSE, available in Retailer and Player versions that work seamlessly to enhance the value delivered to both Operators and Players.

#### VI. Subsidiaries' Share Capital Increase

During the nine months of 2017 the Group completed a share capital increase through payment in cash in Netman SRL amounting €213 thousand, in Intralot Chile S.p.A. amounting €1.044 thousand and in Gameway Ltd amounting €39 thousand.

## VII. Strike off - Disposal of Group Companies

The Group completed the liquidation and strike off of its subsidiary, Intralot Argentina S.A. and its subsidiary Caribbean VLT Services Ltd, in January 2017.

The Group signed in early October 2017 a Share Purchase Agreement (SPA) with Zodiac International Investments Ltd for the sale of its 50,05% stake in subsidiary Intralot Caribbean Ventures Ltd which owns 49,9% of subsidiary Supreme Ventures Limited – a company listed in the Jamaican Stock Exchange (JSE). The transaction amount is agreed at USD 40 million, that corresponds nearly 12 times the annual (reporting period of the twelve months ended June 30, 2017) net profit after tax attributable to the equity holders of the Group. The transaction was concluded on 11 October 2017 and its result will be recognized in the financial statements of the fourth quarter of 2017, applying IFRS 5 regarding discontinued operations.

#### **VIII. Discontinued Operations**

# A) <u>Italy</u>

On 25/6/2016 the Group announced that it has signed an agreement, with Trilantic Capital Partners Europe, the main shareholder of Gamenet S.p.A ("Gamenet") in Italy, concerning the merge of the Group activities in Italy (subsidiaries Intralot Holding & Services S.p.A., Intralot Gaming Machines S.p.A., Intralot Italia S.p.A. and Veneta Servizi Srl) into those of Gamenet, one of the largest network concessionaires of VLT, AWP, betting and online gaming in the country. This announcement was made following the announcement of the signing of a Memorandum of Understanding (MoU) on 21/3/2016. Following the completion of the agreement on 27/6/2016 and the approval of the competent Competition Authority, the Group now participates with 20% in the combined operation (Gamenet Group S.p.A. – note 2.20.A.II), with a network of approximately 750 betting POS, that will continue to use INTRALOT's brand name, approximately 8.200 VLTs, over 50.000 AWPs and more than 60 gaming halls owned by the company. The above subsidiaries are presented in the geographical operating segment "European Union" (note 2.2). Since 31/3/2016 the above activities of the Group subsidiaries in Italy were classified as assets held for sale and discontinued operations.

Below are presented the results of discontinued operations of the Group subsidiaries in Italy for the first half of 2016 (in 2016 they were consolidated with the full consolidation method until 27/6/2016):



	1/1-
	30/6/2016
Sale proceeds	323.256
Expenses	-332.739
Other operating income	394
Other operating expenses	-1.150
EBIT	-10.239
EBITDA	3.923
Gain/(loss) from assets disposal, impairment loss and write-off of assets	-686
Interest and similar expenses	-827
Interest and similar income	3
Profit/(loss) before tax	-11.749
Income tax	0
	-11.749
Gain/(loss) from disposal of discontinued operations	45.185
Corresponding tax	0
Profit/(loss) after tax from discontinued operations	33.436

The net assets held for sale of the Group subsidiaries in Italy amounted to  $\in$ 38.335 thousand on 30/06/2016, while the value of the Group's participation in the combined operation (Gamenet Group SpA) was estimated at  $\in$ 83.520 thousand, forming the gain from disposal (merge) of discontinued operations to  $\in$ 45.185 thousand which are reported in the Group's Income Statement (line "Net Profit / (loss) after tax from discontinued operations")

The net cash outflow of the Group during the transfer of discontinued operations in Italy amounted to  $\notin$ 21.112 thousand, consisting of the cash contribution of the Group in the new combined operation amounting  $\notin$ 13.610 thousand, the derecognition of the cash reserves of the merging subsidiaries of the Group amounting  $\notin$ 7.502 thousand.

Below are presented the net cash flows of the discontinued operations of the Group subsidiaries in Italy for the first half of 2016:

	1/1-30/6/2016
Operating activities	4.443
Investing activities	-22.627
Financing activities	-818
Net increase / (decrease) in cash and cash equivalents for the period	-19.002

Since the end of June, the Group consolidates 20% of the combined operation (Gamenet Group SpA - note <u>2.20.A.III.B</u>) with the equity method, the results of which are presented in the line "Profit / (loss) from equity method consolidations" in the Income statement of the Group.

In the end of August 2017, INTRALOT announced that on 29.08.2017, Gamenet Group S.p.A. ("Gamenet") filed with the Italian Stock Exchange (Borsa Italiana S.p.A.) a request for eligibility to list its shares on the Electronic Stock Exchange (Mercato Telematico Azionario). In cooperation with its shareholders TCP LUX Eurinvest S.à r.l. and INTRALOT Italian Investments B.V., filed with the National Capital Markets Commission the request for approval of the registration document drafted pursuant to Article 113 of the Italian Legislative Decree no. 58 of February 24, 1998 and Article 52 of the rules adopted by Consob with resolution no. 11971 of May 14, 1999. The possible listing of its shares in the electronic stock exchange run and managed by the Italian Stock Exchange will allow Gamenet to have additional access to the capital markets to implement its growth strategies. This potential access to the capital markets would be an opportunity for TCP LUX Eurinvest S.à r.l. and INTRALOT Italian



Investments B.V. to capitalize the value of their participation in Gamenet. INTRALOT Italian Investments B.V. is a subsidiary of INTRALOT S.A. with a 20% stake in Gamenet.

## B) <u>Peru</u>

On 26/5/2016 the Group announced that it has reached an agreement with Nexus Group to sell 80% of Intralot de Peru S.A.C., its 100% owned subsidiary in Peru. After the completion of the transaction on 24/11/2016 the Group will continue to be the company's technological provider and will hold a 20% participation in Intralot de Peru S.A.C.'s share capital while NG Entertainment Peru S.A.C. 80%. Intralot de Peru S.A.C. operates numerical games and sports betting in the country through a network of 3.700 POS and the Internet. The agreement is in line with the Group's strategy to create, in selected countries, strategic partnerships with strong local partners that offer substantial synergies and local market know-how, strengthening the development of the local companies. The above subsidiary is presented in the geographical operating segment "America" (note 2.2). Since 30/6/2016 the above activities of the Group in Peru were classified as assets held for sale and discontinued operations.

Below are presented the results of discontinued operations of the Group in Peru (Intralot de Peru S.A.C.) for the period 1/1-30/9/2016 (in 2016 they were consolidated with the full consolidation method until 24/11/2016):

	1/1-30/9/2016
Sale proceeds	98.714
Expenses	-94.042
Other operating income	21
Other operating expenses	-140
EBIT	4.553
EBITDA	7.919
Gain/(loss) from assets disposal, impairment loss and write-off of	-9
assets	254
Interest and similar expenses	-254
Interest and similar income	146
Foreign exchange differences	-153
Profit/(loss) before tax	4.283
Income tax	-1.393
	2.890
Gain/(loss) from disposal of discontinued operations	0
Corresponding tax	0
Profit/(loss) after tax from discontinued operations	2.890

Below are presented the results of discontinued operations of the Group in Peru (Intralot de Peru S.A.C.) for the third quarter of 2016:

	1/7-30/9/2016
Sale proceeds	36.429
Expenses	-34.932
Other operating income	14
Other operating expenses	-3
EBIT	1.508
EBITDA	2.662
Gain/(loss) from assets disposal, impairment loss and write-off of assets	-10
Interest and similar expenses	-83
Interest and similar income	22



Foreign exchange differences	10
Profit/(loss) before tax	1.447
Income tax	-411
	1.036
Gain/(loss) from disposal of discontinued operations	0
Corresponding tax	0
Profit/(loss) after tax from discontinued operations	1.036

The consideration price for the disposal of Intralot De Peru S.A.C. amounted to €64.716 thousand and was paid in November 2016.

Below are presented the net cash flows of the Group's discontinued operations in Peru (Intralot de Peru S.A.C.):

	1/1-30/9/2016
Operating activities	5.716
Investing activities	-1.841
Financing activities	-379
Net increase / (decrease) in cash and cash equivalents for the period	3.496

## C) <u>Russia</u>

In December 2016, the Group definitively decided to discontinue its activities regarding the betting services provided through its subsidiary Favorit Bookmakers Office OOO in Russia. The above subsidiary is presented in the geographic operating segment "Rest of Europe" (note 2.2). On 31/12/2016 the above Group's activities in Russia were classified as discontinued operations pursuant to IFRS 5 par.13. In June 2017, the Group signed a disposal agreement for the 100% of Favorit Bookmakers Office OOO.

Below are presented the results of discontinued operations of the Group in Russia (Favorit Bookmakers Office OOO) for the first half of 2017 and the nine months of 2016:

	1/1-30/6/2017	1/1-30/9/2016
Sale proceeds	0	0
Expenses	-215	-904
Other operating income	0	0
Other operating expenses	0	-152
EBIT	-215	-1.056
EBITDA	-200	-329
Gain/(loss) from assets disposal, impairment loss and write- off of assets	0	0
Interest and similar expenses	-12	-1
Interest and similar income	0	13
Foreign exchange differences	-19	-107
Profit/(loss) before tax	-246	-1.151
Income tax	0	-45
	-246	-1.196
Gain/(loss) from disposal of discontinued operations	-11.622	0
Relevant tax	0	0
Profit/(loss) after tax from discontinued operations	-11.868	-1.196

Below are presented the results of discontinued operations of the Group in Russia ((Favorit Bookmakers Office OOO) for the third quarter of 2016:



	1/7-30/9/2016
Sale proceeds	0
Expenses	-315
Other operating income	0
Other operating expenses	-152
EBIT	-467
EBITDA	-212
Gain/(loss) from assets disposal, impairment loss and write- off of assets	0
Interest and similar expenses	11
Interest and similar income	4
Foreign exchange differences	-12
Profit/(loss) before tax	-464
Income tax	-46
	-510
Gain/(loss) from disposal of discontinued operations	0
Relevant tax	0
Profit/(loss) after tax from discontinued operations	-510

The final consideration price for Favorit Bookmakers Office OOO amounted to  $\in$ 3.487 thousand. The net assets of Favorit Bookmakers Office OOO at the sale amounted to  $\in$ 584 thousand bringing the gross profits from the sale of discontinued operations at  $\in$ 2.903 thousand. Subtracting the foreign exchange differences reclassified from the foreign exchange reserve to the income statement of the Group, the net loss from the sale of the discontinued operations amounted to  $\in$ 11.622 thousand, which are presented in the Statement Group Results (line "Profit / (loss) after tax from discontinued operations").

The Group's net cash inflow during the transfer of the discontinued operations in Russia (Favorit Bookmakers Office OOO) amounted to €2.901 thousand, consisting of the consideration price and the de-recognition of cash and cash equivalents of Favorit Bookmakers Office OOO.

Below are presented the net cash flows of the Group's discontinued operations in Russia (Favorit Bookmakers Office OOO):

	1/1-30/6/2017	1/1-30/9/2016
Operating activities	-278	-198
Investing activities	-339	0
Financing activities	-1	-1
Net increase / (decrease) in cash and cash equivalents for the period	-618	-199

Below are presented the Profit / (loss) after tax per share of the discontinued operations of the Group subsidiaries in Italy as well as those of Intralot de Peru S.A.C. and Favorit Bookmakers Office OOO:

Earnings / (loss) after tax per share (€) from discontinued operations	1/1-30/9/2017	1/1-30/9/2016
- basic	-0,0754	0,2219
- diluted	-0,0754	0,2219
Weighted Average number of shares	157.373.690	158.332.823

# **IX. Companies merge**

In July 2017 the associate company Gamenet S.p.A. (20%) absorbed its 100% subsidiaries, Intralot Holding & Services S.p.A. and Intralot Gaming Machines, S.p.A.

In November 2017 the associate company Gamenet Entertainment S.R.L. (20%) absorbed its 100% subsidiary Gamecity S.R.L.



In November 2017 the associate company Gamenet Entertainment S.R.L. (20%) absorbed Verve S.p.A. that is 100% subsidiary of the associate company Gamenet S.p.A. (20%).

In November 2017 the associate company Gamenet S.p.A. (20%) a absorbed its 100% subsidiary Gamecity Renting S.R.L.

In July 2017 the shareholder's meeting of the associate company Gamenet S.p.A. (20%) approved the absorption of its 100% subsidiary Gamenet Scommesse S.p.A. that will be finalized on 1/1/2018.

# **B. REAL LIENS**

A Group subsidiary in Malta has banking facility amounting  $\in$ 4,3 million, for issuing bank letters of guarantee. This facility is secured by an initial general mortgage on all the subsidiary's present and future assets (on 30/9/2017 the letters of guarantee used amounted to  $\in$ 4,0 million). Also, a Group subsidiary in Bulgaria has secured a loan of  $\in$ 1,7 million by pledging its total trading activity and fixed assets of its subsidiary.

There are no other restrictions than the above, in the ownership or transfer or other encumbrances on the Group's property.

On 30 September 2017, the Group had no contractual commitments for the purchase of tangible assets.

In the Group Statement of Financial Position (row "Trade and other short term receivables") of 30/9/2017included collateralized bank deposits as security coverage for banking facilities amounting €30 thousand (31/12/2016: €14.030 thousand) and other collateralized bank deposits amounting to €365 thousand (31/12/2016: €370 thousand). Respectively, in Company on 30/9/2017 included collateralized bank deposits as security coverage for banking facilities amounting €30 thousand (31/12/2016: €14.030 thousand) and other collateralized bank deposits amounting to €131 thousand (31/12/2016: €132 thousand). In the Group's and Company's Cash Flow Statement for the nine months of 2017, the line "(Purchases) / Sales of subsidiaries, associates, joint ventures and other investments" includes an inflow of €14.000 thousand from the release of bank deposits. The initial commitment to bank collateral of €14.000 thousand took place in the fourth quarter of 2016.

#### Unaudited fiscal Litigation Other Total GROUP years and tax cases provisions <sup>3</sup> provisions audit expense Period opening balance 5.087 9.329 6.435 20.851 Period additions 69 932 0 1.001 Used provisions 0 -5.753 -1.755 -7.508 Discounting 0 0 11 11 -449 -732 -283 Foreign exchange differences 0 Period closing balance 13.623 4.707 3.576 5.340 4.641 3.186 Long term provisions 449 8.276 Short term provisions 390 4.891 66 5.347 4.707 Total 3.576 5.340 13.623

# C. PROVISIONS

<sup>1</sup> Relate to litigation cases as analyzed in note 2.21.A.

<sup>2</sup> Relate to provisions for the coverage of differences from future audits for income taxes and other taxes. It is expected to be used in the next 1-3 years.

<sup>3</sup> Relate to provisions for risks none of which are individually material to the Group except from provisions for additional fees (bonus) and other employee benefits of the Group amounting to €2.531 thousand as well as provisions for future payments under "onerous contracts" as provided by IAS 37 amounting to €725 thousand. The Other provisions are expected to be used in the next 1-6 years.



COMPANY	Litigation cases <sup>1</sup>	Unaudited fiscal years and tax audit expenses <sup>2</sup>	Other provisions	Total provisions
Period opening balance	5.088	8.869	91	14.048
Used provisions	0	-5.754	0	-5.754
Foreign exchange differences	-446	0	0	-446
Period closing balance	4.642	3.115	91	7.848
Long term provisions	4.642	3.115	0	7.757
Short term provisions	0	0	91	91
Total	4.642	3.115	91	7.848

<sup>1</sup> Relate to litigation cases as analyzed in note 2.21.A.

<sup>2</sup> Relate to provisions for the coverage of differences from future audits for income taxes and other taxes. It is expected to be used in the next 1-3 years.

#### **D. PERSONNEL EMPLOYED**

The number of employees of the Group on 30/9/2017 amounted to 5.368 persons (Company/subsidiaries 3.410 and associates 1.958) and the Company's to 728 persons. Respectively on 30/9/2016 the number of employees of the Group amounted to 5.225 persons (Company/subsidiaries 4.628 and associates 597) and the Company 701 persons. At the end of 2016 fiscal year the number of employees of the Group amounted to 5.293 persons (Company/subsidiaries 3.449 and associates 1.844) and the Company 689 persons.

#### E. RELATED PARTY DISCLOSURES

Intralot SA purchases goods and services and/or provides goods and services to various related companies, in the ordinary course of business. These related companies consisting of subsidiaries, associates or other related companies which have common ownership and / or management with Intralot SA.

Below is a condensed report of the transactions for the nine months of 2017 and the balances on 30/9/2017 of other related parties:

Amounts reported in thousands of €	1/1-30/9/2017		
(total operations)	GROUP	COMPANY	
Income			
-from subsidiaries	0	30.149	
-from associates	3.434	3.141	
-from other related parties	5.111	3.920	
<u>Expenses</u>			
-to subsidiaries	0	14.509	
-to associates	616	616	
-to other related parties	4.648	3.247	
BoD and Key Management Personnel transactions and fees	7.347	3.419	
Amounts reported in thousands of $\in$	30/9	/2017	
	GROUP	COMPANY	
Receivables			
-from subsidiaries	0	68.589	
-from associates	11.084	6.216	
-from other related parties	10.830	6.956	
Payables			
-to subsidiaries	0	251.194	
-to associates	54	8	
-to other related parties	21.934	18.224	
BoD and Key Management Personnel receivables	0	0	
BoD and Key Management Personnel payables	179	0	



Below there is a summary of the transactions for the nine months of 2016 and the balances on 31/12/2016 with related parties:

Amounts reported in thousands of €	1/1-30/9/2016			
(total operations)	GROUP	COMPANY		
<u>Income</u>				
-from subsidiaries	0	31.272		
-from associates	1.820	1.579		
-from other related parties	4.065	3.820		
Expenses				
-to subsidiaries	0	16.005		
-to associates	-207	-302		
-to other related parties	7.124	5.873		
BoD and Key Management Personnel transactions and fees	7.721	3.430		
Amounts reported in thousands of €	31/12/	2016		
	GROUP	COMPANY		
Receivables	GROOP	COMPANY		
-from subsidiaries	0	73.222		
-from associates	10,480	5.788		
-from other related parties	16.102	10.342		
Payables				
-to subsidiaries	0	265.797		
-to associates	562	6		
-to other related parties	30.637	17.737		
	200	0		
BoD and Key Management Personnel receivables	298	0		

Sales and services to related parties are made at normal market prices. Outstanding balances at year end are unsecured and settlement occurs in cash. No guarantees have been provided or received for the above receivables.

In the nine months of 2017, the Company made a provisions concerning an estimate of reduction of the recoverable value of receivables from subsidiaries amounting to  $\leq 1,1$  million that were recorded in the income statement of the period. Alongside the Company made a reversal of provisions regarding an estimate for reduction in the recoverable amount of receivables from subsidiaries amounting  $\leq 1,5$  million, due to realized and expected relevant receipts from these subsidiaries that was recorded in the income statement of the period.

In the nine months of 2016, the Company made a reversal of provisions concerning an estimate of reduction of the recoverable value of receivables from subsidiaries amounting to  $\leq$ 14,4 million due to realized and expected relevant receipts from these subsidiaries and was recorded in the income statement of the period. Alongside in the nine months of 2016, the Company made provisions regarding an estimate for reduction in the recoverable amount of receivables from subsidiaries amounting to  $\leq$ 10,6 million which were recorded in the income statement of the period while an amount of  $\leq$ 0,7 million of provisions made in previous years was definitively used due to the merger of the Group's activities in Italy and the disposal of the Group's subsidiary Intralot Suriname Ltd.

The accumulated relevant provisions on 30/9/2017 amounted to  $\leq 37,1$  million  $(31/12/2016: \leq 37,4$  million).

# 2.21 CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS

# A. LITIGATION CASES

a. On 5th September 2005 a lawsuit was served to the company, filed by the company "IPPOTOUR S.A.", against the company and the company "OPAP S.A.". The plaintiff "IPPOTOUR S.A." requested to



be acknowledged that the contract signed between OPAP S.A. and the Company should not grant to the latter the right to operate any kind of wagering game on Greek or foreign horse racing, that "OPAP S.A." should not have the right to operate any kind of wagering game on horse racing and that "OPAP S.A." and the company should be excluded from the operation and organization of betting games on horse racing. The hearing of the case had been set for 14th February 2008 when the hearing was postponed for 8th October 2009; at that date the hearing was cancelled due to the national elections. No summons for the schedule of a new hearing date has been served to the company until now. By virtue of the above mentioned lawsuit the plaintiff withdrew of the lawsuit filed against the Company and OPAP SA on 10th January 2003 with the same content, which was set to be heard on 18th May 2005, on which date the said hearing was cancelled. The Legal Department of the Company considers that, in case of the hearing of the case, the above-mentioned lawsuit would not be successful.

b. On 4th January 2005 OPAP S.A. submitted a notice of proceedings to "Betting Company S.A." regarding a lawsuit that was filed against OPAP S.A. before the Multi-member Court of First Instance of Athens, with which the plaintiff claims the payment of the amount of €3.668.378,60 plus accrued interests from OPAP S.A., pleading that OPAP S.A. should pay this amount to him as profit, in addition to the amount already paid to him. Since Betting Company S.A. has a legitimate interest in OPAP S.A. winning the lawsuit, Betting Company S.A., the companies INTRALOT S.A. and INTRALOT INTERNATIONAL LTD proceeded to an additional joint intervention in favor of OPAP S.A.; this was scheduled for hearing on 3rd May 2007 but following a petition for precipitation of the plaintiff the case was heard on 1st December 2005. By its decision No 2412/2006 the Multi-member Court of First Instance of Athens ruled in favor of the lawsuit of the plaintiff and, following the restriction by the plaintiff of his petition to a lawsuit for acknowledgement of the debt, the Court acknowledged the obligation of OPAP S.A to pay to the plaintiff the amount of €3.668.378,60. OPAP S.A and the aforementioned companies filed an appeal on 28/6/2006 which had been rejected by the Athens Court of Appeals with its decision no. 6377/2007. The defendants filed an appeal before the Supreme Court which was heard on 9th November 2009 and decision no. 1252/2010 was issued accepting the appeal and referring back the case to the Athens Court of Appeals which vindicated the defendants and dismissed the lawsuit with its decision no. 5189/2012. For the above case a provision had been made which has been reversed. On 23rd July 2014 an application for cassation was served to the company which has been heard, following a postponement, on 2nd February 2015 and the decision no 1062/2015 was issued referring the case for hearing before the plenary session of the Supreme Court. The case was heard before the plenary session of the Supreme Court on the 16th February 2017 and the decision of the plenary session of the Supreme Court was issued which rejected the reasons for cassation that were brought for judgment before the plenary session, while the remaining reasons for cassation were referred for hearing to the competent Supreme Court's department. The date for the hearing is set the 26<sup>th</sup> of February 2018.

c. Against (a) publishing company "I. Sideris – Andreas Sideris Sons O.E.", (b) the Foundation of Economic and Industrial Researches (IOBE), (c) Mr. Theodosios Palaskas, Director of Research of IOBE, (d) the Kokkalis Foundation, and (e) INTRALOT, a lawsuit of Mr. Charalambos Kolymbalis, was filed on 8th March 2007 before the Multi-member Athens Court of First Instance. With his lawsuit, the plaintiff requests to be recognized as the sole creator of the project entitled "The financial consequences of



sports in Greece" and his intellectual property right on this, and that the amount of €300.000 to be paid to him as monetary compensation for moral damages. Date of the hearing was set the 20th February 2008 when it was postponed for 4th March 2009 and then again for 24th February 2010; on that date the hearing of the case was cancelled due to strike of the judicial secretaries. New hearing date was scheduled the 23rd May 2012 when the case was heard and the decision no. 5724/2012 of the Athens Multi-member Court of First Instance was issued which dismissed the lawsuit. On 17 October 2015 an appeal was served to the company against the above decision, which was scheduled to be heard before the Athens Court of Appeals on 11 February 2016; on that date the hearing was postponed for 22 September 2016 due to lawyers strike when it was cancelled, while following a request of the plaintiff a new hearing date is set for 9 March 2017 when the case has been heard and a decision of the Court of Appeals was issued which ordered the repeat of the appeal's hearing. The date for the hearing is set the  $22^{nd}$  of February 2018.

d. On 26th July 2011 a lawsuit was served to INTRALOT SA and the company "Interstar Security LTD" from a former employee of INTRALOT SA claiming the payment of €500.000 as compensation for moral damage. The hearing had been initially set for 6th March 2014 when it was postponed for 10 November 2016. Before the hearing the plaintiff withdrew from the lawsuit. The estimate of the legal advisors of the Company is that in any case the lawsuit, if it will be heard, has no serious chance of success.

e. The Company and its subsidiary "Intralot International Limited" and Mr. Socratis P. Kokkalis, filed before the Athens Multi-member Court of First Instance their lawsuit dated 1st November 2012 against the company "Glory Technology Limited" having its registered offices in Cyprus and Mr. Athanassios K. Ktorides, resident of Cyprus, requesting to compel the defendants to pay, jointly and severally, because of slander and their unfair competitive behavior:

- to the first plaintiff (Intralot) the amount of €72.860.479,78 (including monetary compensation for moral damages amounting to €25.000.000) with the legal interest as from the service of the lawsuit
- to the second plaintiff (Intralot International Limited) the amount of €5.019.081,67 (including monetary compensation for moral damages amounting to €5.000.000) with the legal interest as from the service of the lawsuit; and
- to the third plaintiff (Mr. Socratis P. Kokkalis) the amount of €50.424.019,73 (including monetary compensation for moral damages amounting to €25.000.000) with the legal interest as from the service of the lawsuit.

The Athens Multi-member Court of First Instance issued its decision partially accepting the lawsuit; "Glory Technology Limited" is obliged to pay  $\in$ 50.000 to the first plaintiff,  $\notin$ 25.000 to the second plaintiff and  $\notin$ 25.000 to the third plaintiff. No appeal of the other party has been served to the Company yet. The Company filed an appeal against the decision requesting that the lawsuit to be accepted in total; no hearing date has been set for the appeal.

On the other hand, the company "Glory Technology Limited" and Mr. Athanassios K. Ktorides filed before the same court their lawsuit dated 19 March 2013 claiming that with the filing of the abovementioned lawsuit (from which unfair competitive behaviour results, as they allege) moral damage was caused to them. With their lawsuit, the plaintiffs were requesting from the court to compel the Company, "Intralot International Limited" and Mr. Socratis Kokkalis to pay jointly and severally monetary compensation for



moral damages amounting to €25.000.000 to each of the plaintiffs. The hearing of the case had been scheduled for 16th October 2013. On 23rd September 2013, the plaintiffs withdrew from the lawsuit.

f. In Turkey the companies Teknoloji Holding A.Ş. and Teknoser Bilgisayar Teknik Hizmetler Sanayi ve Dış Ticaret A.Ş have filed a lawsuit against Intralot and Inteltek claiming that due to wrong calculation of the reserves of the years 2005 and 2006, the distributed dividends to the then shareholders of Inteltek should have been higher and for this reason they are requesting that the amount of TL 609.310,40 ( $\in$ 145.029) plus interest to be paid to them. A First Instance Court decision was issued which accepted the lawsuit against Intralot. The Company filed an appeal against this decision which is pending.

g. In Colombia, INTRALOT, on 22nd July 2004, entered into an agreement with an entity called Empresa Territorial para la salud ("Etesa"), under which it was granted with the right to operate games of chance in Colombia. In accordance with terms of the abovementioned agreement, INTRALOT has submitted an application to initiate arbitration proceedings against Etesa requesting to be recognized that there has been a disruption to the economic balance of abovementioned agreement to the detriment of INTRALOT and for reasons not attributable to INTRALOT and that Etesa to be compelled to the modification of the financial terms of the agreement in the manner specified by INTRALOT as well as to pay damages to INTRALOT (including damages for loss of profit) or alternatively to terminate now the agreement with no liability to INTRALOT. The arbitration court adjudicated in favour of Etesa the amount of 23,6 billion Colombian pesos (€6,8m). The application for annulment of the arbitration award filed by INTRALOT before the High Administrative Court was rejected. The Company filed a lawsuit before the Constitutional Court which was rejected. On 31 August 2016 an application was served to the Company requesting to render the abovementioned arbitration decision as executable in Greece; the application was scheduled to be heard before the Athens One-Member First Instance Court on 1 November 2016 when the hearing was postponed for the 16th December 2016 in order to be heard together with an intervention filed by the Company requesting the dismissal of the application. On that date the hearing was postponed for the  $6^{th}$  February 2017 when the case was heard and the issue of the decision is pending. The Company has created relative provision in its financial statements part of which (€2,2m) has already been used for the payment to Etesa of a letter of guarantee amounting to 7.694.081.042 Colombian pesos.

h. Against the subsidiary Intralot Holdings International Ltd., a shareholder of LOTROM SA and against LOTROM SA, another shareholders of LOTROM SA, Mr. Petre Ion filed a lawsuit before the competent court of Bucharest requesting that Intralot Holdings International Ltd to be obliged to purchase his shares in LOTROM SA for €2.500.000 and that LOTROM SA to be obliged to register in the shareholders book such transfer. Following the hearing of 28th September 2010 a decision of the court was issued accepting the lawsuit of the plaintiff. Intralot Holdings International Ltd and LOTROM SA filed an appeal which was rejected. The abovementioned companies further filed a recourse before the Supreme Court which was heard and rejected. Mr. Petre Ion initiated an enforcement procedure of the above decision in Romania. The companies will exercise legal means against the enforcement procedure according to the provisions of the Romanian laws.

i. Mr. Petre Ion filed in Romania a lawsuit against Intralot Holdings International Ltd and LOTROM requesting to issue a decision to replace the share purchase contract of its shares in LOTROM SA for



€2.500.000 (for which he had filed the above lawsuit) in order to oblige Intralot Holdings International Ltd a) to pay the amount of €400.000 as tax on the above price, b) to sign on the shareholders book for the transfer of the shares, c) to pay the price of the transfer and the legal costs. The Court of First Instance rejected Mr. Petre Ion's lawsuit. Mr. Petre Ion filed an appeal which was heard on 4 November 2014 and was partially accepted. The Company filed an appeal against this decision which was rejected. Following postponements, the case was heard on 10 June 2016 and the respective first instance decision was issued on 19 July 2016; the lawsuit against LOTROM was rejected while it was accepted partially in respect to its part filed against Intralot Holdings International Ltd., obligating the latter to pay the amount of the purchase and the legal expenses. Both Intralot Holdings International Ltd. and Mr. Petre Ion filed appeals against this decision which was heard and were rejected. The decision is now final and therefore enforceable however Intralot Holdings International Ltd. filed an application for cassation which is pending.

j. On 24 April 2013 the Company was notified of the existence of a research conducted by the Competition Board of Romania in relation to the contract signed in 2003 with Compania Nationala Loteria Romana regarding the Videolotto program. The Competition Board of Romania imposed a fine to the Company amounting to 5.541.874 ROL (€1.204.939) and to the subsidiary LOTROM to 512.469 ROL (€111.423). The Company and its subsidiary LOTROM filed a lawsuit against the respective decision requesting its annulment and the suspension of its execution. The applications for the suspension of validity of the above decision of the Competition Board were rejected and the Company and its subsidiary LOTROM filed appeals; no hearing date has been scheduled yet. Also, an application for the suspension of execution was filed by Intralot, scheduled to be heard on 13th November 2014, date on which the Court decided to suspend the issue of the decision until the competent court decides on the main recourse filed for annulment of the decision of the Competition Board. Against said decision an appeal was filed which has been rejected. Finally, the applications for the annulment of the decision of the Competition Board filed by LOTROM and INTRALOT were accepted by the court and the respective fines were cancelled. Against LOTROM and the respective abovementioned decision, the Competition Board of Romania filed an appeal which has not been yet scheduled for hearing. The Competition Board filed a separate appeal against the decision which accepted Intralot's application for the annulment which has not been yet scheduled for hearing.

k. In Romania, the subsidiary Lotrom was notified on the beginning of an investigation conducted by the competent authorities against the state lottery CNLR, client of the Group, in relation to alleged occurrence of the crime of conducting games of chance without license and possible complicity to that, in relation to the operation of Video Lottery machines of CNLR; the Group was the technology provider of CNLR from 2003 to 2014. Intralot was notified, through rogatory procedure, that itself along with LOTROM and Intracom, are alleged to be accomplices of the state lottery CNLR to the abovementioned crimes. Intralot refuted with a memo duly submitted within February 2016, the above allegations. Due to the early stage of the procedure and the nature of the case as well as due to the secrecy of the investigation procedures, neither further comments on the issue nor any estimation of any possible negative financial effect on the financials of the group can be provided.



I. In Poland, as a result of bet making points controls conducted by Custom Service bodies in 6 shops, a gambling law breach was claimed to be made by the "E-Promotion" program of the subsidiary "Totolotek Totomix SA" and a relevant administrative procedure was initiated which was concluded with the issue of a second instance decision of the Ministry of Finance for revocation of the six relevant licenses; the company filed a recourse against this decision before the Administrative Courts which was rejected and an appeal was filed against the respective decision which is pending. In relation to all remaining shops a second instance decision of the Ministry of Finance was issued revoking their licenses. The company has filed recourses before Administrative Courts which were rejected at the first and second instance except one case for which the hearing date before the second instance court is pending. "Totolotek Totomix SA" intends to file further legal means against the above decisions. Since December 2012, new licenses have already been issued by virtue of which the subsidiary "Totolotek Totomix SA" operates and, therefore, the abovementioned cases will not affect its activities. Following the abovementioned decisions of the Ministry of Finance regarding the revocation of the licenses, a fine amounting to 480.000 Euro was imposed to the company. The company filed a recourse against this decision and the court issued, on 13 May 2015, its decision vindicating "Totolotek Totomix SA" and cancelled the fine, while the respective appeal filed was rejected by the Warsaw Supreme Court rendering final the decision of the court which cancelled the fine.

m. In Italy, the company Tike Games S.r.l. filed a lawsuit before the civil courts of Rome requesting a compensation in the amount of 378.400 Euro in relation to a contract signed with Intralot Italia S.p.A. which now belongs to the group of Gamenet SpA where Intralot group has 20% participation. Intralot Italia S.p.A. had terminated the above contract due to material breach of an exclusivity undertaking provision when Intralot Italia SpA realized that the plaintiff had installed in its point of sale gaming machines (AWPs and VLTs) of a third party-concessionaire which was not approved by Intralot Italia S.p.A. The plaintiff claims that Intralot Italia S.p.A. is responsible for the compensation since it delayed to install the respective gaming machines. Following the hearing of 6th May 2015, the court set the next hearing date for 13 January 2016 when the case was heard and the decision vindicated Intralot Italia S.p.A.. The opinion of the external legal advisors is that the above lawsuit will not finally succeed.

n. In August 2012, two British Virgin Island companies filed a Complaint in the United States Bankruptcy Court Southern District of Florida, Miami Division, against numerous defendants, including Supreme Ventures Limited ("SVL"), a publicly traded gaming company listed on the Jamaican Stock Exchange in which INTRALOT was holding until 10.10.2017 an indirect shareholding interest. Notably, as per SVL, the lawsuit is based on the same claims (related to demands arose before the acquisition of INTRALOT's participation in SVL), towards third parties, initial shareholders and/or directors of SVL, or not, which were brought in, and were recently rejected by the Jamaican courts, first by the Supreme Court and then again by the Court of Appeals. INTRALOT is named as a «Relief Defendant» which means that INTRALOT is not alleged to have been part - directly or indirectly - of any wrongdoing, since the alleged by the plaintiffs acts are made before the acquisition of SVL's shares by INTRALOT through the Jamaican Stock Exchange. Intralot agrees with SVL's opinion that the Complaint is wholly without merit and expects that it will be successful in the Florida courts, as it was in the Jamaican courts.



o. In Brazil, a former officer of a subsidiary company filed a lawsuit against such subsidiary requesting several amounts to be paid to him as fees resulting from his labour relationship amounting to approx. €240.000 and from a services agreement calculated as a percentage 4% on the turnover of the subsidiary. On August 23rd, 2013, the decision of the local court was issued dismissing the lawsuit. The plaintiff filed an appeal and a decision was issued at the end of July 2014 which refers the case for a new hearing before the Court of First Instance. The court accepted the claim of the plaintiff in relation to the amounts owed due to his labor relationship but rejected the claim for remuneration resulting from a services agreement. The company filed an appeal before the Supreme Labor Court which is pending.

p. On 30 July 2012, Intralot filed before the Athens Multi-member Court of First Instance a lawsuit against the company "Hellenic Organization of Horse Racing S.A." (ODIE) requesting the payment of the amount of €2.781.381,15 relating to system maintenance services provided but not paid. The case was heard on 6th May 2015 and a decision was issued accepting Intralot's lawsuit in full. ODIE filed an appeal against this decision which has been scheduled for hearing on 1 November 2018 before the Athens Court of Appeal.

Moreover, Intralot filed a recourse to the arbitration panel on 13 August 2012 against the same company ODIE requesting the payment of the amount of  $\notin$ 9.551.527,34 relating to operational services of integrated system provided but not paid. The arbitration was concluded on 1st March 2013 and the arbitration decision no 27/2013 was issued vindicating Intralot and compelling ODIE to pay to Intralot the total amount requested ( $\notin$ 9.551.527,34). In order to secure its claims, Intralot:

a) by virtue of the above arbitration decision, has already recorded on the mortgage books of the Land Registry Office of Kropia a mortgage on a land property of ODIE and specifically on the property where the Horse Racetrack of Athens in Markopoulo Attica is operating, and on the buildings thereupon, for an amount of  $\leq 11.440.655,35$ .

b) by virtue of the decision no 2209/2014 of the Athens Single Member Court of First Instance, has already recorded on the mortgage books of the Land Registry Office of Kropia, a note of mortgage on the same real estate of ODIE for an amount of €9.481.486,11.

c) advanced the procedure of compulsory execution against ODIE in order to execute its claims.

Furthermore, on 20 March 2014, Intralot filed before the Athens Multi-member Court of First Instance a lawsuit against ODIE requesting the payment of the amount of €8.043.568,69 which is owed to it pursuant to the "Agreement of Maintenance and Operation of the System of the Mutual Betting on Horse Races of ODIE" dated 6 March 2012. The hearing date was 17th February 2016 but on that date the hearing was postponed for 4 October 2017 due to lawyers' strike, when it was heard and is issue of the decision is pending.

The confiscation on the above land property of ODIE in Markopoulo Attica imposed in the frame of the abovementioned procedure of compulsory execution against ODIE, was reversed with the consent of Intralot on 15 December 2015 in execution of the terms of the agreement dated 24 November 2015 between Intralot and ODIE which settled the payment of all above claims of Intralot. Pursuant to this agreement, ODIE assigned to Intralot 2/3 of the rent which it will receive from the lease agreement relating to that real estate to the company "Ippodromies SA". The payment of the assigned rent amounts has already been started.



q. In Italy, the company Stanley International Betting Ltd filed a recourse before the administrative courts of Lazio against the State Autonomous Administrative Monopolies (AAMS) and eventually against all companies to which licenses for conducting betting activities have been granted, including Intralot Italia SpA, (which now belongs to the group of Gamenet SpA where Intralot group has 20% participation) requesting the annulment of the legislative decree of 2012 which provided for the granting of licenses for betting activities for three years, the annulment of the tenders conducted in 1999 and 2006 and the betting licenses granted pursuant to them for twelve and nine years respectively.

The hearing of the case was made on 5 February 2014 and the court decided to suspend the issue of the decision until the European Court of Justice responds on some preliminary queries which have been set by the court of second instance relating to a recourse of Stanley International Betting Ltd against AAMS and the companies SNAI S.p.A. and Intralot Italia S.p.A. which was rejected at the first instance and was related, among others, to the legality of the participation of Stanley International Betting Ltd to the tenders of 1999 and 2006. The second instance court (Consiglio di Stato) rejected the appeal of Stanley International Betting Ltd following a decision of the European Court which was negative for Stanley International Betting Ltd, while a second recourse of the other party is pending before the court of first instance.

r. In Italy, pursuant to a law passed in December 2014, a decision was issued by the Italian Autonomous Administration of State Monopolies (AAMS) on 15th January 2015, according to which, all companies that operate gaming machines are required to pay to the Italian Autonomous Administration of State Monopolies (AAMS) the amount of 1,2K Euro per gaming machine which was in operation on 31st December 2014. The total balance due by all the industry companies is €500 million. The amount corresponding to Intralot Gaming Machines S.p.A. (which now belongs to the group of Gamenet SpA where Intralot group has 20% participation), is approximately €13 million. Intralot Gaming Machines S.p.A., together with all the industry companies, have appealed to the competent administrative court against both the abovementioned law and the decision of AAMS, requesting the annulment thereof for being unconstitutional as well as the suspension of the execution of the law and of AAMS's decision. The request for the suspension of execution was rejected by the competent court on 1st April 2015. The case regarding the constitutionality was heard on 1st July 2015 and the decision issued requested from the parties to submit additional information. Following a new hearing on 21 October 2015, the court, on 17 November 2015, decided to suspend the issue of the decision and to refer the case before the Constitutional Court and the hearing date is set for 5 December 2017. Intralot Gaming Machines S.p.A. has exercised the right conferred by Law to recharge almost all of that tax to the sales network.

s. A former officer of the Company filed a lawsuit before the Athens First Instance Court requesting the payment of the amount of €121.869,81 as non-paid wages. The hearing had been scheduled for 25 May 2016 when it was postponed for 4 June 2018 due to lawyers' abstention from hearings. The Legal Department of the Company considers that, following the hearing of the case, the above-mentioned lawsuit would not be successful.

t. In Poland a lawsuit was filed against the subsidiary "Totolotek Totomix SA" by a player of betting games; he claims that the amount of 861.895PLN ( $\leq 200.245$ ) which was not paid by the abovementioned subsidiary because of violation of the betting regulations by the plaintiff, is due to him.



"Totolotek Totomix SA" has requested the case to be heard before the Warsaw courts (instead of the courts of the town Torun) and this application was accepted, however the plaintiff has filed a recourse requesting that the case to be heard before the courts of Torun which was rejected by the court and the case will be heard by the Warsaw courts.

u. There is a dispute pending between on the one hand the subsidiary company Intralot Leasing Netherlands B.V. in its capacity as lessee and the Company in its capacity as guarantor and on the other hand the company Econocom Nederland B.V. with respect to a sale and leaseback of equipment agreement dated 28 March 2013 and more specifically in relation to a claim of Econocom Nederland B.V. for further payments to it. As per the agreement's terms, a stand-by letter of credit issued by the French bank Societe Generale in the amount of €5mil. had been delivered to Econocom Nederland B.V. The Company requested from the competent French court in Paris this stand-by letter of credit not to be called and the court issued a temporary decision restricting Societe Generale from paying any amount from the above stand-by letter of credit to Econocom Nederland B.V. until the hearing of the case, following postponement, on 17 January 2017. Additionally, the Company filed injunctions in the Netherlands against Econocom Nederland B.V. and the court accepted the respective application and prohibited Econocom Nederland B.V. to request the payment of the abovementioned letter of guarantee and of the relevant corporate guarantee, until the issue of the final judgement, ordering Econocom Nederland B.V. to pay a penalty of  $\in 10m$  in case of breach of the prohibition. A lawsuit was also filed with a request to be recognized that no further amounts are due to Econocom Nederland B.V. by virtue of the above agreement; the lawsuit which was heard on 15 November 2017 and the issue of the decision is pending. Against the injunctions decision Econocom Nederland B.V. filed an appeal which was heard on 13 November 2017 and the issue of the decision is pending.

v. In Romania, the company "INTRAROM SA" having its registered offices in Romania, requested arbitration against Intralot before the Arbitration Court of the Romanian Chamber of Commerce and Industry claiming the amount of 3.960.649,42 RON ( $\leq 920.182$ ) for unpaid invoices and the amount of 3.210.848,10 RON ( $\leq 745.980$ ) for delay penalties until 11.7.2017 and additional delay penalties from 11.7.2017 until payment. The arbitration procedure is in progress and Intralot reserves the position that it has strong arguments to object the claims of "INTRAROM SA".

Until 22/11/2017, apart from the legal issues for which a provision has been recognised, the Group Management estimates that the rest of the litigations will be finalized without a material effect on the Group's and the Company's financial position and results.



### **B. FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES**

#### **I) SUBSIDIARIES**

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OMPANY	YEARS	COMPANY
NTRALOT S.A.	2013-2016	TOTOLOTEK S.A.
BETTING COMPANY S.A.	2007-2010 &	INTRALOT SLOVAKIA
	2012-2016	
ETTING CYPRUS LTD	2011-2016	SLOVENSKE LOTERIE A.S
NTRALOT IBERIA HOLDINGS SA	2013-2016	TORSYS S.R.O. <sup>2</sup>
ITRALOT JAMAICA LTD	2010-2016	TACTUS S.R.O. <sup>2</sup>
TRALOT TURKEY A.S.	2012-2016	NIKANTRO HOLDINGS Co LI
ITRALOT DE MEXICO LTD	2006-2016	LOTERIA MOLDOVEI S.A.
TRALOT CHILE SPA	-	INTRALOT BETTING OPERAT
ELTEK INTERNET AS	2012-2016	ROYAL HIGHGATE LTD
RINTELTEK AS	-	INTRALOT LEASING NEDERLA
LDIN LTD	2012-2016	INTRALOT IRELAND LTD
ROPOS S.A.	2010-2016	BILOT INVESTMENT LTD
RALOT SERVICES S.A.	2015-2016	EUROBET LTD
RALOT ADRIATIC DOO	2015-2016	EUROBET TRADING LTD
	2012 & 2015-	
YONER INTERAKTIF HIZMELTER AS GROUP	2016	ICS S.A.
	2010	TECNO ACCION URUGUAY S.A
RALOT MAROC S.A.	2016	Corporation S.A.)
AMING SOLUTIONS INTERNATIONAL LTDA	2012-2016	INTRALOT GLOBAL OPERATIO
TRALOT INTERACTIVE S.A.	2012-2016	GAMEWAY LTD
TRALOT GLOBAL SECURITIES B.V.	2013-2016	INTRALOT ITALIAN INVESTME
TRALOT FINANCE LUXEMBOURG S.A.	2013-2016	INTRALOT CYPRUS GLOBAL AS
RALOT CAPITAL LUXEMBOURG S.A.	2014-2016	INTRALOT OOO
FRALOT GLOBAL HOLDINGS B.V.	2013-2016	INTRALOT ST. LUCIA LTD
RALOT INC	2013-2016	INTRALOT GUATEMALA S.A.
09 LLC	2013-2016	LOTERIAS Y APUESTAS DE GU
ALOT AUSTRALIA PTY LTD	2013-2016	INTRALOT DOMINICANA S.A.
RALOT GAMING SERVICES PTY	2013-2016	INTRALOT LATIN AMERICA INC
T CAPITAL UK LTD	2015-2016	INTRALOT CARIBBEAN VENTU
T INVESTMENT UK LTD	2015-2016	SUPREME VENTURES LTD
RALOT NEDERLAND B.V.	2010-2016	INTRALOT HOLDINGS INTERNA
ROM S.A.	2010-2010	INTRALOT INTERNATIONAL LT
ALOT BEIJING Co LTD	2007-2016	INTRALOT OPERATIONS LTD
NO ACCION S.A.	2012-2016	NETMAN SRL
CNO ACCION SALTA S.A.	2012-2010	BILOT EOOD
LTCO LOTTERIES LTD	2013-2016	EUROFOOTBALL LTD
RALOT NEW ZEALAND LTD	2004-2016	EUROFOOTBALL PRINT LTD
TRALOT DO BRAZIL LTDA	2012-2016	INTRALOT TECHNOLOGIES LTD
TRALOT MINAS GERAIS LTDA <sup>1</sup>	2012	INTRALOT LOTTERIES LTD
	2012-2016	INTRALOT BUSINESS DEVELOP
	2012-2016	GAMING SOLUTIONS INTERNA
RALOT SOUTH KOREA S.A.	2007-2016	NAFIROL S.A.
	2015-2016	LEBANESE GAMES S.A.L
TRALOT ASIA PACIFIC LTD	2016	INTRALOT HONG KONG HOLD
TE EAGLE INVESTMENTS LTD	2015-2016	ENTERGAMING LTD
RIAL Sp.Zoo	2012-2016	INTRALOT BETTING OPERATION
TA RIAL Sp.Zoo DLLOT Sp.Zoo		INTRALOT BETTING OPERATION

<sup>1</sup> The subsidiary company Intralot Minas Gerais Ltda has merged with Intralot Do Brazil Ltda

<sup>2</sup> The subsidiary companies Torsys SRO and Tactus SRO have merged with Slovenske Loterie AS

The tax audits were completed in AzerInteltek AS for the period 2012-2016, in Bilyoner Interaktif Hiizmelter AS Group for the period 2013-2014, in Intralot Leasing Nederland B.V. for the year 2013 (regarding VAT), in Intralot Chile SPA for the year 2016 (with the possibility of re-auditing over the next three years), in Intralot Inc for the year 2015 in respect to sales taxes in the Ohio State, where a charge occurred amounting €76 thousand that was paid, in Intralot Jamaica Ltd the tax audit was partly



completed in for the period 2010-2012, while it was completed in Royal Highgate Ltd for the period 2008-2012 where a tax liability plus interests and fines occurred, amounting to  $\leq 129$  thousand. In Lotrom S.A. the audit initiated by the local tax authorities with respect to financial activities for transactions subject to VAT for the period 2004-2014 was completed in the fourth quarter of 2016. So far the conclusion report has not been yet notified to the company. Tax audits are in progress in Tecno Accion S.A., for the period 2014-2015 and in Supreme Ventures Ltd (regarding VAT) for the period 2010-2013. Under the L.2238/94 Art. 82 par.5 of POL.1159/2011, the companies Betting Company S.A. and Intralot Interactive S.A. have received a tax certificate for the period 2011-2016, the company Intralot S.A. for the period 2014-2016 and the company Intralot Services S.A. for the period 2015-2016. In Intralot SA during the tax audit for the year 2011, were imposed taxes on accounting differences plus surcharges amounting to  $\in$ 3,9 million. The Company lodged an administrative appeal against the relevant control sheets resulting in a reduction of taxes of €3,34 million. The Company filed new appeals to the Greek Administrative Courts which did not justify the Company, which filed an appeal before the Council of State. The Company's management and its legal advisors consider that there is a significant probability that the appeal will thrive finally for the most part. The Company has formed sufficient provisions and has paid the whole amount of taxes. Also in Intralot S.A. a partial reaudit was contacted for the years 2007 & 2008 without incurring any tax liability for the Company. Also, the tax audit for the fiscal year 2012 was completed without any tax burden on the Company's results while an audit order has been notified to the Company for the year 2013.

COMPANY	YEARS	COMPANY	YEARS
LOTRICH INFORMATION Co LTD	2016	INTRALOT ITALIA S.p.A	2012-202
INTRALOT SOUTH AFRICA LTD	2016	VENETA SERVIZI S.R.L.	2012-202
GOREWARD LTD	-	GAMENET ENTERTAINMENT S.R.L.	2012-20
GOREWARD INVESTMENTS LTD	-	GAMECITY S.R.L. <sup>3</sup>	2016
PRECIOUS SUCCESS LTD GROUP	2013-2016	LA CHANCE S.R.L.	2016
GAIN ADVANCE GROUP LTD	-	SLOT PLANET S.R.L.	2016
OASIS RICH INTERNATIONAL LTD	-	GAMENET SCOMMESSE S.p.A. <sup>5</sup>	2012-202
WUSHENG COMPUTER TECHNOLOGY (SHANGHAI) CO LTD	-	GAMENET RENTING S.R.L. <sup>4</sup>	2012-202
BIT8 LTD	2016	TOPPLAY S.R.L.	2012-202
SWITCH IT NV	-	GNETWORK S.R.L.	2012-202
FUTURE PLATFORMS LTD	2016	VERVE S.p.A. <sup>3</sup>	2012-202
UNICLIC LTD	2005-2016	BILLIONS ITALIA S.R.L.	2012-202
DOWA LTD	2006-2016	JOLLY VIDEOGIOCHI S.R.L.	2012-202
GAMENET GROUP S.p.A.	2016	NEW MATIC S.R.L.	2012-202
GAMENET S.p.A.	2012-2016	AGESOFT S.R.L.	2016
INTRALOT HOLDING & SERVICES S.p.A. <sup>2</sup>	2012-2016	INTRALOT DE PERU S.A.C.	2015-202
INTRALOT GAMING MACHINES S.p.A. <sup>2</sup>	2012-2016	SERVICIOS TRANSDATA S.A. <sup>1</sup>	2012-202

#### II) ASSOCIATE COMPANIES & JOINT VENTURES

<sup>1</sup> The company Servicios Transdata SA has merged with Intralot De Peru S.A.C.

<sup>2</sup> The companies Intralot Holding & Services S.p.A. and Intralot Gaming Machines S.p.A. have been merged with Gamenet S.p.A.

<sup>3</sup> The companies Gamecity S.R.L. and Verve S.p.A. have been merged with Gamenet Entertainment S.R.L.

<sup>4</sup> The company Gamecity Renting S.R.L. has been merged Gamenet S.p.A.

<sup>5</sup> The company Gamenet Scommesse S.p.A. will merge with Gamenet S.p.A. on 1/1/2018.

The tax audits were completed in New Matic Srl for the year 2011, where a tax charge of  $\notin 0,4$  million was incurred, in Gamenet Entertainment Srl for the year 2014 (regarding VAT and income tax) as well as in Wusheng Computer Technology Co Ltd for the year 2016 and in Dowa Ltd for the period 2004-2005. Also the tax audits for the year 2015 were completed in companies Lotrich Information Co Ltd and Intralot South Africa Ltd without incurring any tax burden. In Servicios Transdata S.A the tax audit



for income tax was completed in 2014, for the year 2008 and VAT for the period 1/1/2008-30/6/2009 imposing additional taxes and fines amounting to  $\in$ 3,4 million. The company has launched an objection procedure in accordance with the relevant legislation to cancel the imposed taxes and fines. The company's legal consultants believe that the most possible outcome of the case will be positive. In Gamenet S.p.A a tax audit begun for the year 2013 and later expanded to 2012 as regards two service providers. The audit of the fiscal year 2013 was suspended and the fiscal authorities completed the tax audit for the fiscal year 2012 and issued the relevant audit report, charging corporate income tax (IRES) of  $\in$ 2,96 million and  $\in$ 0,55 million regional tax (IRAP), as well as charging a withholding tax of  $\in$ 0,33 million. It should also be noted that the link with the disputed suppliers continues to have an effect on taxable income for the years after 2012 and it is therefore possible for the tax authorities to issue similar audit reports in later years. The company's management, as well as the legal and tax advisers of the company believe that the risk of imputing the above taxes is remote and that no provision is required in the financial statements.

# **C. COMMITMENTS**

# I) Operating lease payment commitments

On 30 September 2017 within the Group there have been various operating lease agreements relating to rental of buildings and motor vehicles. Rental costs have been included in the income statement for the period ended 30 September, 2017. Future minimum lease payments of non-cancelable lease contracts as at 30 September, 2017 are as follows:

	GRO	UP	COMPANY				
	30/9/2017	31/12/2016	30/9/2017	31/12/2016			
Within 1 year	6.559	8.084	693	883			
Between 2 and 5 years	6.247	9.840	1.568	1.607			
Over 5 years	848	1.156	654	870			
Total	13.654	19.080	2.915	3.360			

# II) Guarantees

The Company and the Group on 30 September, 2017 had the following contingent liabilities from guarantees for:

	GRC	UP	COMP	ANY		
	30/9/2017	31/12/2016	30/9/2017	31/12/2016		
Bid	8	1.423	8	0		
Performance	180.838	209.743	35.375	55.119		
Financing	28.289	33.889	24.904	33.216		
Total	209.135	245.055	60.287	88.335		
			GROUP			
			30/9/2017	31/12/2016		
Guarantees issued by th	e parent and affiliate	s:				
-to third party			209.111	230.780		
-to third party on behal	f of associates		24	14.275		
Total			209.135	245.055		
	COMPA	NY				
			30/9/2017	31/12/2016		

	30/9/201/	31/12/2016
Guarantees issued by the parent:		
<ul> <li>to third party on behalf of affiliates</li> </ul>	57.071	70.622
<ul> <li>to third party on behalf of associates</li> </ul>	24	14.276
<ul> <li>to third party on behalf of the parent</li> </ul>	3.192	3.437
Total	60.287	88.335



## **III)** Financial lease payment commitments

GROUP	Minimum of the lease payments	Present value of the minimum lease payments	Minimum of the lease payments	Present value of the minimum lease payments
	30/9/2017	30/9/2017	31/12/2016	31/12/2016
Within 1 year	894	872	1.534	1.460
Between 2 and 5 years	1.185	962	709	684
Over 5 years	6.253	1.536	0	0
Minus: Interest	-4.962	0	-99	0
Total	3.370	3.370	2.144	2.144

The Company has no obligations under finance leases.

#### 2.22 COMPARABLE FIGURES

In the data presented in the previous year were limited size adjustments / reclassifications for comparative purposes, without significant impact on equity, turnover and profit after tax for the previous year the Group and the Company.

#### 2.23 SUBSEQUENT EVENTS

In October 2017 INTRALOT has been awarded the World Lottery Association Security Control Standard (WLA SCS:2016) and ISO/IEC 27001:2013 certification for its operations in Chile and in the States of Louisiana and Montana in the US, in line with the Group strategic priority to meet the highest global security standards. The new certifications cover all corporate functions of each operation, formalizing the existing management systems that control the integrity of the games and corporate conduct as a whole and are complementary to the WLA SCS, ISO 27001, ISO 20000, ISO 9001, ISO 29990 and ISO 14001 certificates of INTRALOT Headquarters in Athens, Greece. The certifications cover the complete life cycle of system and service design, development, implementation, support and operation in a particular country. The audits were performed by TUV Nord, one of the world's largest certification bodies which performed on-site inspections, examining the local operations.

#### Maroussi, 24 November 2017

THE CHAIRMAN OF THE BOARD OF DIRECTORS

THE GROUP CEO

S.P. KOKKALIS ID. No. AI 091040

THE GROUP CFO

A.I. KERASTARIS ID. No. AI 682788

# THE GROUP ACCOUNTING DIRECTOR

G. SP. KOLIASTASIS ID No. AN 157931 N. G.PAVLAKIS ID.No. AZ 012557 H.E.C. License No. 15230/ A' Class



# 3. Figures and Information for the period 1 January 2017 until 30 September 2017

Intralot	Company's N	umber in the Genera	Electr	INT INTEGRATED L	RALC OTTERY SYSTI Registry: 81820	DT S.A.	S ipanies (S.A.) Reg. Ne ussi 15125 th September 2017	o.: 27074/06/B/93	2/9)				
The figures presented below aim to	provide summary information about th transaction concerning the company, to	e financial position a visit the company's	nd resu web si	ults of INTRALOT ite where the Fina	S.A. and INTRA ncial Statemen	LOT's Group. Ther ts according to IFR	efore, it is recommen Ss are posted, accom	ided to any reader ipanied by the Audi	who is willing to p tor's Report whe	proceed to any kin re appropriate.	id of investment dec	ision or other	
	Tourism, Department for Companies an	ıd											
Financial Statements approval date: November 24, 2017 Web site: www.intralot.com													
1													
STAT	EMENT OF FINANCIAL POSITION	<u>GROUP / COMP</u> <u>GROUP</u> /9/2017 31/12/2		COMPA 30/9/2017	<u>NY</u> 31/12/2016		CA	SH FLOW STAT		/ COMPANY [1 	total operations UP 1/1-30/9/2016	) <u>COMP</u> 1/1-30/9/2017 1,	
ASSETS Tangible Assets Investment Property		112.846 1 5.112 330.026 3	6.962 6.038 9.582	14.873 0	15.391 0	Operating Activit Profit/(loss) befor Profit/(loss) befor	tics re Taxation (continuing re Taxation (discontinu	g operations) ued operations)		37.560 -11.868	18.945 36.568	-5.937	-8.521
Other Non-Current Assets		34.447	31.874	89.175 153.723 19.644	90.044 157.367 18.888	Plus/Less Depreciation and Provisions	Amortization			51.271 2.605	68.740 2.913	11.043 156	8.575 -1.800
Trade Receivables Other Current Assets TOTAL ASSETS	1	558.520 24	34.792 19.588 1.086	40.928 86.022 404.365	55.007 93.359 430.056	Interest and simi Interest and simi	expenses, gain and los lar expenses llar income			19.890 44.522 -5.296	-37.332 55.929 -8.105	-12.336 12.847 -2.469	-10.843 14.510 -2.073
EOUITY AND LIABILITIES Share Capital Other Equity Elements		47.689 37.468	17.689	47.689 47.531	47.689 49.119	operating activit Decrease/(increase)	tments of working cap ies: se) of Inventories se) of Receivable Accor		related to	-3.843	1.602	-756 12.425	-860 8.128
Shareholders Equity (a) Non-Controlling Interest (b) Total Shareholders Equity (c)=(a)+(b)		85.157 12 57.624	7.542 6.486	95.220 95.220	96.808 96.808	(Decrease)/increa (Decrease)/increa Less: Income Tax Paid	se) of Receivable Account ase of Payable Account	s (except Banks)		711 9.704 24.781	-3.271 4.566 19.413	-4.811 3.061	-724
Long-term Debt		975.029 6	14 576	228.204	237.348	Total inflows / ( Investing Activity	outflows) from Opera			120.475	-32.677	7.101 14.000	<u>6.392</u> 1.245
Provisions / Other Long term Liabilities Short-term Debt Other Short-term Liabilities Total Liabilities (d)		29.740 10.938 173.576 11 190.283 86	9.580 4.733 5.711 <b>4.600</b>	16.681 0 <u>64.260</u> <b>309.145</b>	20.032 0 <u>75.868</u> 333.248	Investments Purchases of tan	s of subsidiaries, asso gible and intangible as les of tannible and int	cate:	s and other	6.152 -59.536 233	-32.677 -47.150 2.504	-10.664 40	1.245 -9.529 7
TOTAL EQUITY AND LIABILITIES (c)+	(d)	.333.064 1.06	1.086	404.365	430.056	Dividends receive	les of tangible and int ad outflows) from Inves			3.990 1.992 -47.169	5.930 1.011 -70.382	7 15.109 18.492	1.165 9.272 <b>2.160</b>
STA	TEMENT OF CHANGES IN EQUITY	GROUP		COMPA		Einancing Activit Subsidiary's capit	ics al return	any rearises (b)		0	-3.357	0	0
Net equity at the beginning of the perio	d (1/1/2017 and 1/1/2016	/9/2017 30/9/2 196.486 20	7.382	30/9/2017 96.808	30/9/2016	Treasury shares r Cash inflows from Repayment of loa Bond huy backs	epurchase n loans ans ance lease obligations			-6 571.819 -234.186	-495 287.750 -107.142 -3.742 -6.294	-6 0 -18.700	-495 10.000 -32.124
Frequencies (Constrained and Constrained and Constrained and Constrained Const	for the year after tax (continuing	-6 -16.971	5 21.757	0 -1.582	0 -6.906	Interest and simi	ilar expenses paid			-2.225 -37.794 -33.976	-53.346	-2.127 0	0 0 -4.180 0
Dividends to equity holders of parent / no Subsidiary share capital return New Consolidated Entities	on-controlling interest	-36.707 -: 0 0	8.902 3.357 2.759	0	0	Total inflows/(o Net increase/(d (a)+(b)+(c)	utflows)from Financi iecrease) in cash and	ng Activities (c) cash equivalents fo	or the period	263.632 336.938	75.876 126.636	<u>-20.833</u> <u>4.760</u>	<u>-26.799</u> <u>-18.247</u>
Effect due to change in partcipation perce Net Equity of the period Closing Balance	entage	-6 -15 <u>142.781 18</u>	-495 <u>0</u> 9.149	-6 0 <u>95.220</u>	-495 <u>0</u> 92.857	Cash and cash o	quivalents at the beg ange difference quivalents at the end	inning of the period		164.401 -11.362	276.609 -4.952	20.356 -270	35.859 781
respectively)						operations		of the period from	total	489.977	398.293	24.846	<u>18.393</u>
		1/1-30/9	2017	1/1-	5TATEMENT   UP 1/7- 30/9/2017	GROUP / COMP/ 1/7- 30/9/2016	ANY 1/1-30/9/2017 1	COMPA		/7-30/9/2016			
	Sale Proceeds Less: Cost of Sales Gross Profit / (Loss)	-8	35.816 04.985 0.831	30/9/2016 957.492 -789.189 168.303	352.651 -288.813 63.838	320.620 -271.526 49.094	43.103 -28.435 14.668	47.285 -35.043 12.242	16.077 -11.329 4.748	18.194 -15.710 2.484	1		
	Other Operating Income Selling Expenses		13.022 12.712	14.340 -39.893 -63.292 -4.131	4.207 -13.289 -22.706	4.130 -12.479 -21.467 -1.435	1.603 -7.444 -10.307 -4.865	14.504 -7.565 -9.600 -4.076	1.486 -2.138 -3.467	57 -2.301 -3.102 -1.413			
	Research and Development Expenses Other Operating Expenses		4.865 2.212 6.039	-4.131 -1.539 73.788	-2.139 -323 29.588	-1.435 -162 17.681	-4.865 -1.550 -7.895	-4.076 -12.355 -6.850	-2.139 -10 -1.520	-1.413 -29 - <b>4.304</b>			
	Income/(expenses) from participations investments Gain/(loss) from assets disposal, impai	and	1.043	-2.050	61	-692	13.083	10.829	1.626	1.231			
	Gain/(loss) from assets disposal, impai loss and write-off of assets Interest and similar expenses Interest and related income	-	-993 4.510 5.296	-1.797 -54.847 7.944	23 -17.300 1.673	-25 -20.736 1.716	-6 -12.847 2.469	-14.510 2.073	0 -4.134 864	0 -4.867 433			
	Exchange differences Profit / (Loss) from equity method cons Profit / (Loss) before tax from contin	olidations	5.957 3.358	-1.490 -2.603	-1.757 -1.346	1.563 -830	-741 0	-68 0	-256 Q	384 0			
	operations Tax Net Profit / (Loss) after tax from con	-	7.560 2.907	18.945 -21.667	-5.401	-1.323 -6.351	-5.937 4.609	-8.521 1.589	-3.420 2.066	- <b>7.123</b> 250			
	operations Net Profit / (Loss) after tax from dis- operations		4.653 1.868	-2.722 35.129	5.541 203	-7.674	-1.328	-6.932	-1.354	-6.873 0			
	Net Profit / (Loss) after tax (continu	ing and	2.785	32.407	5.744	-7.147	-1.328	-6.932	-1.354	-6.873			
	Attributable to: - Equity holders of parent - Non-Controlling Interest Other comprehensive income / (expe after tax (B)		32.008 34.793 9.756	1.807 30.600 <u>-10.650</u>	-6.207 11.951 <u>-10.324</u>	-17.587 10.440 -5.614	-1.328 0 <b>-254</b>	-6.932 0 <b>26</b>	-1.354 0 <u>-53</u>	-6.873 0 <u>94</u>			
	Total comprehensive income / (expe after tax (A) + (B)		<u>9.736</u> 6.971	21.757	-4.580	-12.761	-1.582	<u>-6.906</u>	<u>-33</u> -1.407	<u>-6.779</u>			
	Attributable to: - Equity holders of parent - Non-Controlling Interest		2.402	-4.407 26.164	-13.211 8.631	-21.581 8.820	-1.582	-6.906 0	-1.407	-6.779 0			
	Earnings / (loss) after tax per share - Basic - Diluted		),2034 ),2034	0,0114	-0,0394 -0,0394	-0,1111	-0,0084	-0,0438	-0,0086	-0,0434			
	- Diribled EBITDA Proposed dividend per share (in €)		7.295 0.00	0,0114 124.273 0,00	45.071 0.00	-0,1111 35.256 0.00	-0,0084 3.148 0.00	-0,0438 1.725 0.00	-0,0086 1.743 0.00	-0,0434 -1.075 0,00			
			-		Suppler	mentary informați	on:				]		
<ol> <li>The same accounting policies have been follow standards and interpretations as mentioned in note</li> </ol>	2.1.4 of the interim financial statements.	nts 31/12/2016 except fo	r the cha			or revised accounting		fer to other provisions. 1	The respective amount	s for the Company and		<pre>c periods and tax audit exp issues), €3,1 million (provis</pre>	enses amount to €3,6 ions for unaudited tax
	f 30/9/2017 and not in the consolidation of 30/9 V. (subsidiaries), as well as La Chance S.r.L., Slot I g the second quarter of 2017, the Group acquired a g the second quarter of 2017, the Group acquired a		acquisitio ., Future % of ordi			ray Ltd, Intralot Global Ltd (associates) (note idkary company Intralot	10. The number of emplo persons. At the end of 20	yees of the Group in 3		5.368 persons (Comp Group amounted to 5		d associates 1.958) and 1 subsidiaries 3.449 and asso	
2017 the associate company Gamenet Entertainme	the associate company Gamenet S.p.A. (20%) incre nt S.r.L. (20%) acquired by 60% the Italian compa coursed 2% of Intralot Gaming Machines S.p.A. prev	ny La Chance S.r.L. which	owns 10	00% of the Italian com	pany slot Planet S	.r.t. and the associate	Company 689 persons.						
its 100% subsidiaries, Intratot Holding & Services S. Moldovei S.A. and Gain Advance Group LTD are in Services Ltd.	p.A. and Intralot Gaming Machines, S.p.A The entit the process of liquidation. During 2017, the Group of	ties Atropos S.A., Nafrol 5 completed the liquidation a	i.A., Intri nd strike	alot Dominicana S.A., G off of the subsidiaries	aming Solutions Int Intralot Argentina S	emational Ltda, Loteria 5.A. and Caribbean VLT	group percentage ownersh	ip and consolidation met	hod.				
3. On 25/6/2016 the Group announced that it has	signed an agreement, with Trilantic Capital Partner g & Services S.p.A., Intralot Gaming Machines S.p.	s Europe, the main shareh	older of G	Gamenet S.p.A ("Gamen	et") in Italy, conce	erning the merge of the	financial statements.					d in detail in the note 2.21	
concessionaires of VLT, AWP, betting and online ga Following the completion of the agreement on 27/6	ming in the country. This announcement was made (/2016 and the approval of the competent Competit 0 betting POS, that will continue to use INTRALOT's	following the announceme ion Authority, the Group n	nt of the w contro	a signing of a Memorand ols 20% of the combine	lum of Understandin d operation (Gamen	ig (MoU) on 21/3/2016. iet Group S.p.A note	million) concern: foreign er	schange differences of C	19,8 million (2016 : €-	10,7 million), €0k (2016	i: €28k) concerns the val	t as at 30/9/2017 of €-19, kuation of derivatives, €-42 t plans revaluation. Accord	k (2016: €-0,4 million)
the company. Since 31/3/2016 the above activiti	ies of the Group subsidiaries in Italy were classifie p consolidates 20% of the combined activity (Gamer	d as assets held for sale	and disc	continued operations (r	note 2.20.A.VIII.A	of the interim financial	expense/income recorded sale financial assets C-254	in the comprehensive in	come statement as at	30/9/2017 for the Com	pany, amounted to C-254	ik (2016: €26k) refer to va	luation of available for
on 24/11/2016 the Group will continue to be the	eached an agreement with Nexus Group to sell 80% company's technological provider and will hold a 20	IN participation in Intralo	de Peru	S.A.C.'s share capital	while NG Entertains	ment Peru S.A.C. 80%.	14. On 30/9/2017 the Com						ts).
selected countries, strategic partnerships with stro the above activities of the Group in Peru were clas	and sports betting in the country through a netwo ing local partners that offer substantial synergies a sified as assets held for sale and discontinued opera	nd local market know-how	strength	hening the development	t of the local compa	anies. Since 30/6/2016	<ol> <li>There are no changes equity, turnover and earning</li> </ol>			unts have been reclass	ified for presentation purp	poses with no significant im	pact on the prior year
Intralot De Peru S.A.C. amounted to 664,7 million an	nd paid in November 2016. ntinue its activities regarding the betting services (	newided threads its subsidi	lary Envi	orit Bookmakers Office	000 in Bunit 00	31/12/2016 the above	<ol> <li>Significant events aff statements.</li> </ol>	ter the end of the repo	rting period and up b	the release date of	the financial results are	stated in the note 2.23 c	f the interim financial
Group's activities in Russia were classified as disco	ntinued operations pursuant to UFRS 5 par.13. In 3 The consideration price for the disposal of Favorit E	une 2017, the Group signe	d a dispo	osal agreement for the	100% of Favorit B	ookmakers Office OOO.	17. Transactions (including	g income, espenses, rece	ivables, payables) with	related parties, are as	follows: GROUP	COMPANY	
49% stake in Eurobet Ltd, a company that offers t	ion, through its Bulgarian subsidiary Bilot Investment to the Bulgarian market numerical games and scrato	h tickets through a netwo	rk of 1.1	00 POS countrywide. T	he Group already ha	as a strong presence in	a) Income -from subsidiaries -from associates				0 3.434	30.149 3.141	
will be paid as follows: C5,05 million deposit and th acquisition was completed in early July 2016, after a	Itball Ltd, a company that offers Fixed Odds and Liv remaining amount in installments over an 18 mon approval by the Competition Protection Commission.	the period. The EV/EBETDA	ratio for	r the acquisition of the	share amounted to	approximately 5x. The	-from other related p b) Expenses -to subsidiaries -to associates				5.111 0 616	3.920 14.509 616	
the full consolidation method (note 2.20.A.III.A of	interim financial statements). chase Agreement to acquire, via Intralot Global Mole						-to associates -to other related part c) Receivables -from subsidiaries -from associates	ties			4.648	3.247 68.589	
invested in 2015. The consideration of the acquisition	make Agreement to acquire, via intrast Gooda not on of 61% amounts to 66,2 million and shall be paid over the total consideration for the acquisition of 100	during 2017, as well as the	consider	ration of CDCC thousand	d for the buying opt	tion of a 4% stake that	-from other related p				11.084 10.830 0	6.216 6.956 251.194	
owns 49.9% of subsidiary Supreme Ventures Limited	Purchase Agreement (SPA) with Zodiac Internationa I - a company listed in the Jamaican Stock Exchang	e (JSE). The transaction a	nount is	agreed at USD 40m, th	at corresponds nea	rly 12 times the annual	-to subsidiaries -to associates -to other related part e) BoD and Key Mana	ties agement Personnel F	ransactions and fe	05	0 54 21.934 7.347	251.194 8 18.224 3.419	
(reporting period of the twelve months ended June recognized in the financial statements of the fourth	30, 2017) net profit after tax attributable to the e quarter of 2017, applying IFRS 5 regarding discontin	quity holders of the Group rued operations.	The tra	nsaction was concluded			e) BoD and Key Mana f) BoD and Key Mana g) BoD and Key Mana				0 179	0	
THE CHAIRMAN OF THE BOARD OF DIRECTORS		THE COCH	CHIEF	F EXECUTIVE OFFI		, November 24, 20		CHIEF FINANCIAL C	VEELCER		THE COO	UP ACCOUNTING DI	RECTOR
OF THE BOARD OF DIRECTORS		THE GROUI	CHIEF	-ALCOTIVE OFFI			THE GROUP (				THE GRO		n
S. P. KOKKALIS			. I. KEI	RASTARIS			G. 5	P. KOLIASTASIS				N.G. PAVLAKIS ID. No. AZ 012557 H.E.C. License	
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