

### **INTRALOT Group**

INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 September 2017 (based on the Article 5 of L.3556/2007) ACCORDING TO INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)



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| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Act  | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>SINESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method   | 32<br>35<br>38<br>38<br>44<br>44<br>44<br>47<br>49   |
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| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha  | SHARE CAPITAL, TREASURY SHARES AND RESERVES  | 32<br>35<br>38<br>38<br>44<br>44<br>47<br>49<br>50<br>50   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Ne<br>V. Cha<br>VI. Sul  | SHARE CAPITAL, TREASURY SHARES AND RESERVES  | 32<br>35<br>38<br>38<br>44<br>44<br>47<br>50<br>50<br>51   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Ne<br>V. Cha<br>VI. Sul<br>VII. St   | SHARE CAPITAL, TREASURY SHARES AND RESERVES  | 32<br>35<br>38<br>38<br>44<br>44<br>47<br>49<br>50<br>51<br>51<br>51   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Ne<br>V. Cha<br>VI. St<br>VIII. D  | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>SINESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>bosidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations  | 32<br>35<br>38<br>38<br>44<br>47<br>49<br>50<br>51<br>51<br>51   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. St<br>VIII. D<br>IX. Con  | SHARE CAPITAL, TREASURY SHARES AND RESERVES  | 32<br>35<br>38<br>38<br>44<br>44<br>47<br>50<br>51<br>51<br>51<br>51<br>51<br>55   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. AC<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. St<br>VIII. D<br>IX. COI<br>B. REA  | SHARE CAPITAL, TREASURY SHARES AND RESERVES  | 32<br>35<br>38<br>38<br>44<br>47<br>49<br>50<br>51<br>51<br>51<br>55<br>56   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. AC<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. St<br>VIII. D<br>IX. COI<br>B. REA<br>C. PRC  | SHARE CAPITAL, TREASURY SHARES AND RESERVES  | 32<br>35<br>38<br>38<br>44<br>44<br>47<br>50<br>51<br>51<br>55<br>56<br>56   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Ne<br>V. Cha<br>VI. Sul<br>VII. SU<br>VII. SU<br>VII. D<br>IX. COI<br>B. REA<br>C. PRC<br>D. PER   | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>bidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations<br>mpanies merge<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES.  | 32<br>35<br>38<br>38<br>44<br>47<br>49<br>50<br>51<br>51<br>55<br>56<br>57<br>57   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. AC<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. SU<br>VII. SU<br>VII. SU<br>VII. D<br>IX. COD<br>B. REA<br>C. PRC<br>D. PER<br>E. REL   | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>bidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations<br>mpanies merge<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES.  | 32<br>35<br>38<br>38<br>44<br>47<br>49<br>50<br>51<br>51<br>55<br>56<br>57<br>57   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. SU<br>VII. SU<br>VII. SU<br>VII. D<br>B. REA<br>C. PRC<br>D. PER<br>E. REL<br>2.21  | SHARE CAPITAL, TREASURY SHARES AND RESERVES  | 32<br>35<br>38<br>44<br>47<br>40<br>50<br>51<br>55<br>56<br>57<br>58   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. AC<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. SU<br>VII. SU<br>VII. SU<br>VII. D<br>IX. COD<br>B. REA<br>C. PRC<br>D. PER<br>E. REL   | SHARE CAPITAL, TREASURY SHARES AND RESERVES  | 32<br>35<br>38<br>44<br>44<br>47<br>50<br>51<br>51<br>55<br>56<br>57<br>58<br>58   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Ne<br>V. Cha<br>VI. Sul<br>VII. Sul<br>VIII. Ch<br>IX. Con<br>B. REA<br>C. PRC<br>D. PER<br>E. REL<br>2.21<br>A.<br>B.   | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES.<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>bidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations<br>mpanies merge<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES.<br>CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES   | 32<br>35<br>38<br>44<br>47<br>50<br>51<br>55<br>55<br>55<br>57<br>588<br>67  |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. St<br>VIII. D<br>IX. Col<br>B. REA<br>C. PRC<br>D. PER<br>E. REL<br>2.21<br>A.<br>B.<br>I) SUB  | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>bidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations<br>mpanies merge<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES<br>CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES   | 32<br>35<br>333<br>44<br>447<br>4055<br>51555<br>555555<br>5778<br>5778<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>5776<br>57776<br>57776<br>5776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>57776<br>577776<br>57776<br>57776<br>57776<br>57776<br>57776 |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. St<br>VIII. D<br>IX. Col<br>B. REA<br>C. PRC<br>D. PER<br>E. REL<br>2.21<br>A.<br>B.<br>I) SUB  | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES.<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>bidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations<br>mpanies merge<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES.<br>CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES   | 32<br>35<br>338<br>444<br>479<br>5051<br>515556<br>57788<br>676<br>68  |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. D<br>IX. Col<br>B. REA<br>C. PRC<br>E. REL<br>2.21<br>A.<br>B.<br>I) SUB<br>II) ASS<br>C.   | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>UNESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>osidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations<br>mpanies merge.<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES<br>CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES<br>SIDIARIES<br>SOCIATE COMPANIES & JOINT VENTURES<br>COMMITMENTS   | 32<br>35<br>38<br>34<br>44<br>47<br>50<br>51<br>55<br>56<br>57<br>58<br>67<br>68<br>69   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. D<br>IX. Col<br>B. REA<br>C. PRC<br>D. PER<br>E. REL<br>2.21<br>A.<br>B.<br>I) SUB<br>II) ASS<br>C.<br>I)                             | SHARE CAPITAL, TREASURY SHARES AND RESERVES<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>UNESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>solidaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations<br>mpanies merge<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES.<br>CONTINGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES<br>SIDIARIES<br>GOCIATE COMPANIES & JOINT VENTURES<br>COMMITMENTS.<br>Operating lease payment commitments  | 32<br>35<br>38<br>34<br>44<br>47<br>90<br>50<br>51<br>55<br>56<br>57<br>58<br>87<br>68<br>69<br>69   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. D<br>IX. Col<br>B. REA<br>C. PRC<br>D. PER<br>E. REL<br>2.21<br>A.<br>B.<br>I) SUB<br>II) ASS<br>C.<br>I)<br>II)                      | SHARE CAPITAL, TREASURY SHARES AND RESERVES.<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method.<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>osidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations.<br>mpanies merge<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES.<br>CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES<br>SIDIARIES<br>SOCIATE COMPANIES & JOINT VENTURES<br>COMMITMENTS<br>Operating lease payment commitments.<br>Guarantees.   | 3233384444790511555667788768999  |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. St<br>VIII. D<br>IX. Col<br>B. REA<br>C. PRC<br>D. PER<br>E. REL<br>2.21<br>A.<br>B.<br>I) SUB<br>II) ASS<br>C.<br>I)<br>III)<br>III) | SHARE CAPITAL, TREASURY SHARES AND RESERVES.<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>ity method.<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>bidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations.<br>mpanies merge.<br>L LIENS.<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES<br>CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES<br>SIDIARIES.<br>SOCIATE COMPANIES & JOINT VENTURES<br>COMMITMENTS<br>Operating lease payment commitments.<br>Guarantees.<br>Financial lease payment commitments.                                   | $\begin{array}{c} 32 \\ 35 \\ 38 \\ 44 \\ 47 \\ 90 \\ 55 \\ 51 \\ 55 \\ 55 \\ 55 \\ 57 \\ 58 \\ 87 \\ 68 \\ 99 \\ 90 \\ 70 \\ \end{array}$   |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. Ac<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. D<br>IX. Col<br>B. REA<br>C. PRC<br>D. PER<br>E. REL<br>2.21<br>A.<br>B.<br>I) SUB<br>II) ASS<br>C.<br>I)<br>II)                      | SHARE CAPITAL, TREASURY SHARES AND RESERVES.<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>consolidation<br>ity method<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>osidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations<br>mpanies merge<br>L LIENS<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES<br>CONTIGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES<br>SIDIARIES<br>SOCIATE COMPANIES & JOINT VENTURES<br>COMMITMENTS<br>Operating lease payment commitments.<br>Guarantees<br>Financial lease payment commitments.<br>COMPARABLE FIGURES | $\begin{array}{c} 325\\ 33\\ 34\\ 44\\ 47\\ 90\\ 55\\ 51\\ 55\\ 55\\ 55\\ 55\\ 55\\ 56\\ 66\\ 69\\ 90\\ 70\\ \end{array}$  |
| 2.15<br>2.16<br>2.17<br>2.18<br>2.19<br>2.20<br>A. BUS<br>I. Full<br>II. Equ<br>III. AC<br>IV. Nev<br>V. Cha<br>VI. Sul<br>VII. SU<br>VII. SU<br>VII. SU<br>VII. SU<br>VII. SU<br>VII. SU<br>SUB<br>II) SUB<br>II) ASS<br>C.<br>I)<br>II)<br>III)<br>2.22<br>2.23     | SHARE CAPITAL, TREASURY SHARES AND RESERVES.<br>DIVIDENDS<br>LONG TERM LOANS<br>SHARED BASED BENEFITS<br>FINANCIAL ASSETS AND LIABILITIES<br>SUPPLEMENTARY INFORMATION<br>INESS COMBINATION AND METHOD OF CONSOLIDATION<br>ity method.<br>quisitions<br>w Companies of the Group<br>nges in ownership percentage during 2017<br>bidiaries' Share Capital Increase<br>rike off - Disposal of Group Companies<br>iscontinued Operations.<br>mpanies merge.<br>L LIENS.<br>VISIONS<br>SONNEL EMPLOYED<br>ATED PARTY DISCLOSURES<br>CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS<br>LITIGATION CASES<br>FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES<br>SIDIARIES.<br>SOCIATE COMPANIES & JOINT VENTURES<br>COMMITMENTS<br>Operating lease payment commitments.<br>Guarantees.<br>Financial lease payment commitments.                                   | 3253384444790551555555555667869990700  |



### INTERIM FINANCIAL STATEMENTS

#### **INCOME STATEMENT GROUP / COMPANY FOR THE NINE MONTHS OF 2017**

| Amounts reported in thousand €   | GROUP        |               | COMPANY       |               |               |
|--|--------------|---------------|---------------|---------------|---------------|
| Amounts reported in thousand e   |              | 1/1-30/9/2017 | 1/1-30/9/2016 | 1/1-30/9/2017 | 1/1-30/9/2016 |
| Sale Proceeds  | <u>2.2</u>   | 1.085.816     | 957.492       | 43.103        | 47.285        |
| Less: Cost of Sales  |              | -894.985      | -789.189      | -28.435       | -35.043       |
| Gross Profit /(loss)   |              | 190.831       | 168.303       | 14.668        | 12.242        |
| Other Operating Income   | <u>2.3</u>   | 13.022        | 14.340        | 1.603         | 14.504        |
| Selling Expenses   |              | -42.712       | -39.893       | -7.444        | -7.565        |
| Administrative Expenses  |              | -68.025       | -63.292       | -10.307       | -9.600        |
| Research and Development Expenses  |              | -4.865        | -4.131        | -4.865        | -4.076        |
| Other Operating Expenses   | <u>2.7</u>   | -2.212        | -1.539        | -1.550        | -12.355       |
| EBIT   | <u>2.1.5</u> | 86.039        | 73.788        | -7.895        | -6.850        |
| EBITDA   | <u>2.1.5</u> | 137.295       | 124.273       | 3.148         | 1.725         |
| Income/(expenses) from participations and investments                      | <u>2.5</u>   | 1.043         | -2.050        | 13.083        | 10.829        |
| Gain/(loss) from assets disposal, impairment loss and write-off of assets  | <u>2.6</u>   | -993          | -1.797        | -6            | 5             |
| Interest and similar expenses  | 2.8          | -44.510       | -54.847       | -12.847       | -14.510       |
| Interest and similar income  | <u>2.8</u>   | 5.296         | 7.944         | 2.469         | 2.073         |
| Foreign exchange differences   | <u>2.9</u>   | -5.957        | -1.490        | -741          | -68           |
| Profit / (loss) from equity method consolidations                          |              | -3.358        | -2.603        | 0             | 0             |
| Operating Profit/(loss) before tax from continuing operations              |              | 37.560        | 18.945        | -5.937        | -8.521        |
| Tax  | <u>2.4</u>   | -22.907       | -21.667       | 4.609         | 1.589         |
| Profit / (loss) after tax from continuing operations (a)                   |              | 14.653        | -2.722        | -1.328        | -6.932        |
| Profit / (loss) after tax from discontinued operations (b) $^{1}$          |              | -11.868       | 35.129        | 0             | 0             |
| Profit / (loss) after tax (continuing and discontinued operations) (a)+(b) |              | 2.785         | 32.407        | -1.328        | -6.932        |
| Attributable to:   |              |               |               |               |               |
| Equity holders of parent   |              |               |               |               |               |
| -Profit/(loss) from continuing operations                                  |              | -20.140       | -33.322       | -1.328        | -6.932        |
| -Profit/(loss) from discontinued operations <sup>1</sup>                   | <u>2.20</u>  | -11.868       | 35.129        | 0             | 0             |
|  |              | -32.008       | 1.807         | -1.328        | -6.932        |
| Non-Controlling Interest   |              |               |               |               |               |
| -Profit/(loss) from continuing operations                                  |              | 34.793        | 30.600        | 0             | 0             |
| -Profit/(loss) from discontinued operations <sup>1</sup>                   | <u>2.20</u>  | 0             | 0             | 0             | 0             |
|  |              | 34.793        | 30.600        | 0             | 0             |
| Earnings/(loss) after tax per share (in €) from total operations           |              |               |               |               |               |
| -basic   | 2.20         | -0,2034       | 0,0114        | -0,0084       | -0,0438       |
| -diluted   | 2.20         | -0,2034       | 0,0114        | -0,0084       | -0,0438       |
| Weighted Average number of shares  |              | 157.373.690   | 158.332.823   | 157.373.690   | 158.332.823   |

<sup>1</sup> The activities of Group subsidiaries in Italy and those of Intralot de Peru SAC and Favorit Bookmakers Office OOO are presented as discontinued operations pursuant to IFRS 5 (note 2.20.A.VIII)



#### STATEMENT OF COMPREHENSIVE INCOME GROUP / COMPANY FOR THE NINE MONTHS OF 2017

|  |             | GROUP              |                 | СОМР          | ANY           |
|--|-------------|--------------------|-----------------|---------------|---------------|
| Amounts reported in thousand €   | Note        | 1/1-30/9/2017      | 1/1-30/9/2016   | 1/1-30/9/2017 | 1/1-30/9/2016 |
| Net Profit / (loss) after tax (continuing and discontinued operations) (a)+(b)   |             | 2.785              | 32.407          | -1.328        | -6.932        |
| Attributable to:   |             |                    |                 |               |               |
| Equity holders of parent   |             |                    |                 |               |               |
| -Profit/(loss) from continuing operations  |             | -20.140            | -33.322         | -1.328        | -6.932        |
| -Profit/(loss) from discontinued operations <sup>1</sup>   |             | -11.868<br>-32.008 | 35.129<br>1.807 | -1.328        | 0<br>-6.932   |
| Non-Controlling Interest   |             | -32.008            | 1.807           | -1.328        | -0.932        |
| -Profit/(loss) from continuing operations  |             | 34.793             | 30,600          | 0             | 0             |
| -Profit/(loss) from discontinued operations <sup>1</sup>   |             | 0                  | 0               | 0             | 0             |
|  |             | 34.793             | 30.600          | 0             | 0             |
| Other comprehensive income after tax   |             |                    |                 |               |               |
| Amounts that may not be reclassified to profit or loss:  |             |                    |                 |               |               |
| Defined benefit plans revaluation for subsidiaries and parent company  |             | 5                  | 410             | 0             | 0             |
| Defined benefit plans revaluation for associates and joint ventures  |             | 63                 | 0               | 0             | 0             |
|  |             |                    |                 |               |               |
| Amounts that may be reclassified to profit or loss:  |             |                    |                 |               |               |
| Valuation of available- for -sale financial assets of parent and subsidiaries  | <u>2.12</u> | -172               | -428            | -254          | -2            |
| Valuation share of available-for-sale financial assets of associates and   |             | 130                | 0               | 0             | 0             |
| joint ventures   |             |                    | Ŭ               | •             | -             |
| Derivatives valuation of parent and subsidiaries   | 2.45        | 0                  | 28              | 0             | 28            |
| Exchange differences on translating foreign operations of subsidiaries<br>Share of exchange differences on translating foreign operations of | <u>2.15</u> | -8.195             | -7.718          | 0             | 0             |
| associates and joint ventures  | <u>2.15</u> | -11.587            | -2.942          | 0             | 0             |
| Other comprehensive income/ (expenses) after tax   |             | -19.756            | -10.650         | -254          | 26            |
| Total comprehensive income / (expenses) after tax  |             | -16.971            | 21.757          | -1.582        | -6.906        |
| Attributable to:   |             |                    |                 |               |               |
| Equity holders of parent   |             | -42.402            | -4.407          | -1.582        | -6.906        |
| Non-Controlling Interest   |             | 25.431             | 26.164          | 0             | 0             |

<sup>1</sup> The activities of Group subsidiaries in Italy and those of Intralot de Peru SAC and Favorit Bookmakers Office OOO are presented as discontinued operations pursuant to IFRS 5 note <u>2.20.A.VIII</u>)



#### INCOME STATEMENT GROUP / COMPANY FOR THE 3RD QUARTER OF 2017

| Amounts reported in the wand 6   | Amounts reported in thousand € <b>SROUP</b> |               | UP            | COMP          | ANY           |
|--|---|---------------|---------------|---------------|---------------|
| Amounts reported in thousand e   | Note  | 1/7-30/9/2017 | 1/7-30/9/2016 | 1/7-30/9/2017 | 1/7-30/9/2016 |
| Sale Proceeds  | <u>2.2</u>                                  | 352.651       | 320.620       | 16.077        | 18.194        |
| Less: Cost of Sales  |   | -288.813      | -271.526      | -11.329       | -15.710       |
| Gross Profit /(loss)   |   | 63.838        | 49.094        | 4.748         | 2.484         |
| Other Operating Income   | <u>2.3</u>                                  | 4.207         | 4.130         | 1.486         | 57            |
| Selling Expenses   |   | -13.289       | -12.479       | -2.138        | -2.301        |
| Administrative Expenses  |   | -22.706       | -21.467       | -3.467        | -3.102        |
| Research and Development Expenses  |   | -2.139        | -1.435        | -2.139        | -1.413        |
| Other Operating Expenses   | <u>2.7</u>                                  | -323          | -162          | -10           | -29           |
| EBIT   | <u>2.1.5</u>                                | 29.588        | 17.681        | -1.520        | -4.304        |
| EBITDA   | <u>2.1.5</u>                                | 45.071        | 35.256        | 1.743         | -1.075        |
| Income/(expenses) from participations and investments                      | <u>2.5</u>                                  | 61            | -692          | 1.626         | 1.231         |
| Gain/(loss) from assets disposal, impairment loss and write-off of assets  | <u>2.6</u>                                  | 23            | -25           | 0             | 0             |
| Interest and similar expenses  | 2.8   | -17.300       | -20.736       | -4.134        | -4.867        |
| Interest and similar income  | <u>2.8</u><br>2.9                           | 1.673         | 1.716         | 864           | 433           |
| Exchange Differences   | <u>2.9</u>                                  | -1.757        | 1.563         | -256          | 384           |
| Profit / (loss) from equity method consolidations                          |   | -1.346        | -830          | 0             | 0             |
| Operating Profit/(loss) before tax from continuing operations              |   | 10.942        | -1.323        | -3.420        | -7.123        |
| Тах  | <u>2.4</u>                                  | -5.401        | -6.351        | 2.066         | 250           |
| Profit / (loss) after tax from continuing operations (a)                   |   | 5.541         | -7.674        | -1.354        | -6.873        |
| Profit / (loss) after tax from discontinued operations (b) $^{1}$          |   | 203           | 527           | 0             | 0             |
| Profit / (loss) after tax (continuing and discontinued operations) (a)+(b) |   | 5.744         | -7.147        | -1.354        | -6.873        |
| Attributable to:   |   |               |               |               |               |
| Equity holders of parent   |   |               |               |               |               |
| -Profit/(loss) from continuing operations                                  |   | -6.410        | -18.114       | -1.354        | -6.873        |
| -Profit/(loss) from discontinued operations <sup>1</sup>                   | <u>2.20</u>                                 | 203           | 527           | 0             | 0             |
|  |   | -6.207        | -17.587       | -1.354        | -6.873        |
| Non-Controlling Interest   |   |               |               |               |               |
| -Profit/(loss) from continuing operations                                  |   | 11.951        | 10.440        | 0             | 0             |
| -Profit/(loss) from discontinued operations <sup>1</sup>                   | 2.20  | 0             | 0             | 0             | 0             |
|  |   | 11.951        | 10.440        | 0             | 0             |
| Earnings/(loss) after tax per share (in €) from total operations           |   |               |               |               |               |
| -basic   | <u>2.20</u>                                 | -0,0394       | -0,1111       | -0,0086       | -0,0434       |
| -diluted   | <u>2.20</u>                                 | -0,0394       | -0,1111       | -0,0086       | -0,0434       |
| Weighted Average number of shares  |   | 157.373.690   | 158.332.823   | 157.373.690   | 158.332.823   |

<sup>1</sup> The activities of Group subsidiaries in Italy and those of Intralot de Peru SAC and Favorit Bookmakers Office OOO are presented as discontinued operations pursuant to IFRS 5 note 2.20.A.VIII)

## <u>intralot</u>

#### STATEMENT OF COMPREHENSIVE INCOME GROUP / COMPANY FOR THE 3RD QUARTER OF 2017

| Amounts reported in thousand €  | Note        | GRC           | OUP           | COMP          | ANY           |
|---|-------------|---------------|---------------|---------------|---------------|
|   | Note        | 1/7-30/9/2017 | 1/7-30/9/2016 | 1/7-30/9/2017 | 1/7-30/9/2016 |
| Net Profit / (loss) after tax (continuing and discontinued  |             | 5.744         | -7.147        | -1.354        | -6.873        |
| operations) (a)+(b)   |             |               |               |               |               |
| Attributable to:  |             |               |               |               |               |
| Equity holders of parent  |             | C 440         | 10.111        | 4 254         | 6 072         |
| -Profit/(loss) from continuing operations   |             | -6.410        | -18.114       | -1.354        | -6.873        |
| -Profit/(loss) from discontinued operations <sup>1</sup>  | _           | 203           | 527           | 1 254         | 0             |
| Non-Controlling Interest  | _           | -6.207        | -17.587       | -1.354        | -6.873        |
| -Profit/(loss) from continuing operations   |             | 11.951        | 10.440        | 0             | 0             |
| -Profit/(loss) from discontinued operations <sup>1</sup>  |             | 11.951        | 10.440        | 0             | 0             |
|   |             | 11.951        | 10.440        | 0             | 0             |
|   | _           | 11.951        | 10.440        | 0             | 0             |
| Other comprehensive income after tax  |             |               |               |               |               |
| Amounts that may not be reclassified to profit or loss:   |             |               |               |               |               |
| Defined benefit plans revaluation for subsidiaries and parent company                               |             | 12            | 98            | 0             | 0             |
| Defined benefit plans revaluation for associates and joint ventures                                 |             | 59            | 0             | 0             | 0             |
| Amounts that may be reclassified to profit or loss:   |             |               |               |               |               |
| Valuation of available- for -sale financial assets of parent and subsidiaries                       | 2.12        | -299          | 851           | 8             | -1            |
| Valuation share of available-for-sale financial assets of associates and joint ventures             |             | 140           | 0             | 0             | 0             |
| Derivatives valuation of parent and subsidiaries  |             | -61           | 95            | -61           | 95            |
| Exchange differences on translating foreign operations of subsidiaries                              | <u>2.15</u> | -6.782        | -6.400        | 0             | 0             |
| Share of exchange differences on translating foreign operations of<br>associates and joint ventures | <u>2.15</u> | -3.393        | -258          | 0             | 0             |
| Other comprehensive income/ (expenses) after tax  |             | -10.324       | -5.614        | -53           | 94            |
| Total comprehensive income / (expenses) after tax   |             | -4.580        | -12.761       | -1.407        | -6.779        |
| Attributable to:  |             |               |               |               |               |
| Equity holders of parent  |             | -13.211       | -21.581       | -1.407        | -6.779        |
| Non-Controlling Interest  |             | 8.631         | 8.820         | 0             | 0             |

<sup>1</sup> The activities of Group subsidiaries in Italy and those of Intralot de Peru SAC and Favorit Bookmakers Office OOO are presented as discontinued operations pursuant to IFRS 5 note <u>2.20.A.VIII</u>)



#### STATEMENT OF FINANCIAL POSITION GROUP/COMPANY

|   |             | GROUP     |            | СОМІ      | PANY       |
|---|-------------|-----------|------------|-----------|------------|
| Amounts reported in thousand €                            | Note        | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |
| ASSETS  |             |           |            |           |            |
| Tangible assets   | <u>2.10</u> | 112.846   | 126.962    | 14.873    | 15.391     |
| Investment property                                       | <u>2.10</u> | 5.112     | 6.038      | 0         | 0          |
| Intangible assets   | <u>2.10</u> | 330.026   | 329.582    | 89.175    | 90.044     |
| Investment in subsidiaries, associates and joint ventures | <u>2.11</u> | 165.889   | 180.807    | 152.350   | 155.740    |
| Other financial assets                                    | <u>2.12</u> | 22.291    | 21.910     | 1.229     | 1.483      |
| Deferred Tax asset  |             | 6.979     | 6.750      | 0         | 0          |
| Other long term receivables                               |             | 21.946    | 22.407     | 144       | 144        |
| Total Non-Current Assets                                  |             | 665.089   | 694.456    | 257.771   | 262.802    |
|   |             |           |            |           |            |
| Inventories   | <u>2.13</u> | 34.447    | 32.250     | 19.644    | 18.888     |
| Trade and other short term receivables                    |             | 143.551   | 169.979    | 102.104   | 128.010    |
| Other financial assets                                    |             | 0         | 0          | 0         | 0          |
| Cash and cash equivalents                                 | <u>2.14</u> | 489.977   | 164.401    | 24.846    | 20.356     |
| Total Current Assets                                      |             | 667.975   | 366.630    | 146.594   | 167.254    |
| TOTAL ASSETS  |             | 1.333.064 | 1.061.086  | 404.365   | 430.056    |
| EQUITY AND LIABILITIES                                    |             |           |            |           |            |
| Share capital   | 2.15        | 47.689    | 47.689     | 47.689    | 47.689     |
| Treasury shares   | 2.15        | -1.715    | -1.709     | -1.715    | -1.709     |
| Other reserves  | 2.15        | 56.677    | 56.036     | 43.682    | 43.936     |
| Foreign exchange differences                              | 2.15        | -71.616   | -61.180    | 0         | 0          |
| Retained earnings   | <u>2.16</u> | 54.122    | 86.706     | 5.564     | 6.892      |
| Total equity attributable to shareholders of the          |             | 85.157    | 127.542    | 95.220    | 96.808     |
| parent  | _           | 57.624    | 68,944     | 0         | 0          |
| Non-Controlling Interest<br>Total Equity                  | _           | 142.781   | 196.486    | 95.220    | 96.808     |
|   |             | 142.701   | 190.400    | 95.220    | 90.808     |
| Long term debt  | <u>2.17</u> | 973.531   | 643.892    | 228.204   | 237.348    |
| Staff retirement indemnities                              |             | 4.989     | 5.382      | 3.195     | 3.396      |
| Other long term provisions                                | <u>2.20</u> | 8.276     | 10.891     | 7.757     | 10.088     |
| Deferred Tax liabilities                                  |             | 14.994    | 16.036     | 5.729     | 6.548      |
| Other long term liabilities                               |             | 1.481     | 17.271     | 0         | 0          |
| Finance lease obligation                                  | <u>2.21</u> | 2.498     | 684        | 0         | 0          |
| Total Non-Current Liabilities                             |             | 1.005.769 | 694.156    | 244.885   | 257.380    |
| Trade and other short term liabilities                    |             | 152.181   | 128.141    | 59.591    | 65.871     |
| Short term debt and finance lease                         | <u>2.17</u> | 10.938    | 14.733     | 0         | 0          |
| Current income tax payable                                |             | 16.048    | 17.610     | 4.578     | 6.037      |
| Short term provision                                      | <u>2.20</u> | 5.347     | 9.960      | 91        | 3.960      |
| Total Current Liabilities                                 |             | 184.514   | 170.444    | 64.260    | 75.868     |
| TOTAL LIABILITIES   |             | 1.190.283 | 864.600    | 309.145   | 333.248    |
| TOTAL EQUITY AND LIABILITIES                              |             | 1.333.064 | 1.061.086  | 404.365   | 430.056    |



#### STATEMENT OF CHANGES IN EQUITY GROUP

| STATEMENT OF CHANGES IN EQUITY INTRALOT GROUP<br>(Amounts reported in thousand of €) | Share<br>Capital | Treasury<br>Shares | Legal<br>Reserve | Other<br>Reserves | Foreign<br>exchange<br>differences | Retained<br>Earnings | Total   | Non-<br>Controlling<br>Interest | Grand Total |
|--|------------------|--------------------|------------------|-------------------|------------------------------------|----------------------|---------|---------------------------------|-------------|
| Opening Balance 1 January 2017   | 47.689           | -1.709             | 27.076           | 28.960            | -61.180                            | 86.706               | 127.542 | 68.944                          | 196.486     |
| Effect on retained earnings from previous years adjustments                          |                  |                    |                  |                   |                                    | 13                   | 13      | -19                             | -6          |
| Period's results   |                  |                    |                  |                   |                                    | -32.008              | -32.008 | 34.793                          | 2.785       |
| Other comprehensive income / (expenses) after tax                                    |                  |                    |                  | -24               | -10.436                            | 66                   | -10.394 | -9.362                          | -19.756     |
| Dividends to equity holders of parent / non-controlling interest                     |                  |                    |                  |                   |                                    |                      | 0       | -36.707                         | -36.707     |
| Effect due to change in participation percentage                                     |                  |                    |                  |                   |                                    | 10                   | 10      | -25                             | -15         |
| Transfer between reserves  |                  |                    | 663              | 2                 |                                    | -665                 | 0       |                                 | 0           |
| Repurchase of treasury shares  |                  | -6                 |                  |                   |                                    |                      | -6      |                                 | -6          |
| Balances as at 30 September 2017   | 47.689           | -1.715             | 27.739           | 28.938            | -71.616                            | 54.122               | 85.157  | 57.624                          | 142.781     |

| STATEMENT OF CHANGES IN EQUITY INTRALOT GROUP<br>(Amounts reported in thousand of €) | Share<br>Capital | Treasury<br>Shares | Legal<br>Reserve | Other<br>Reserves | Foreign<br>exchange<br>differences | Retained<br>Earnings | Total   | Non-<br>Controlling<br>Interest | Grand Total |
|--|------------------|--------------------|------------------|-------------------|------------------------------------|----------------------|---------|---------------------------------|-------------|
| Opening Balance 1 January 2016   | 47.689           | -490               | 30.561           | 31.650            | -59.410                            | 79.563               | 129.563 | 77.819                          | 207.382     |
| Effect on retained earnings from previous years adjustments                          |                  |                    |                  |                   |                                    | -13                  | -13     | 18                              | 5           |
| Subsidiary share capital return  |                  |                    |                  |                   |                                    |                      | 0       | -3.357                          | -3.357      |
| New consolidated entities  |                  |                    |                  |                   |                                    |                      | 0       | 2.759                           | 2.759       |
| Period's results   |                  |                    |                  |                   |                                    | 1.807                | 1.807   | 30.600                          | 32.407      |
| Other comprehensive income / (expenses) after tax                                    |                  |                    |                  | 17                | -6.228                             | -3                   | -6.214  | -4.436                          | -10.650     |
| Dividends to equity holders of parent / non-controlling interest                     |                  |                    |                  |                   |                                    |                      | 0       | -38.902                         | -38.902     |
| Transfer between reserves  |                  |                    | -2.052           | -74               |                                    | 2.126                | 0       |                                 | 0           |
| Repurchase of treasury shares  |                  | -495               |                  |                   |                                    |                      | -495    |                                 | -495        |
| Balances as at 30 September 2016   | 47.689           | -985               | 28.509           | 31.593            | -65.638                            | 83.480               | 124.648 | 64.501                          | 189.149     |



#### STATEMENT OF CHANGES IN EQUITY COMPANY

| STATEMENT OF CHANGES IN EQUITY INTRALOT S.A.<br>(Amounts reported in thousand of €) | Share<br>Capital | Treasury<br>Shares | Legal Reserve | Other Reserves | Retained<br>Earnings | Total  |
|---|------------------|--------------------|---------------|----------------|----------------------|--------|
| Opening Balance 1 January 2017  | 47.689           | -1.709             | 15.896        | 28.040         | 6.892                | 96.808 |
| Period's results  |                  |                    |               |                | -1.328               | -1.328 |
| Other comprehensive income /(expenses) after tax                                    |                  |                    |               | -254           |                      | -254   |
| Repurchase of treasury shares   |                  | -6                 |               |                |                      | -6     |
| Balances as at 30 September 2017  | 47.689           | -1.715             | 15.896        | 27.786         | 5.564                | 95.220 |

| STATEMENT OF CHANGES IN EQUITY INTRALOT S.A.<br>(Amounts reported in thousand of €) | Share<br>Capital | Treasury<br>Shares | Legal Reserve | Other Reserves | Retained<br>Earnings | Total   |
|---|------------------|--------------------|---------------|----------------|----------------------|---------|
| Opening Balance 1 January 2016  | 47.689           | -490               | 15.896        | 29.831         | 7.332                | 100.258 |
| Period's results  |                  |                    |               |                | -6.932               | -6.932  |
| Other comprehensive income /(expenses) after tax                                    |                  |                    |               | 26             |                      | 26      |
| Repurchase of treasury shares   |                  | -495               |               |                |                      | -495    |
| Balances as at 30 September 2016  | 47.689           | -985               | 15.896        | 29.857         | 400                  | 92.857  |



#### CASH FLOW STATEMENT GROUP/COMPANY

|   |                                   | GROUP             |                   | СОМР        | ANY         |
|---|-----------------------------------|-------------------|-------------------|-------------|-------------|
| Amounts reported in thousand of ${f c}$   | Note                              | 1/1-              | 1/1-              | 1/1-        | 1/1-        |
| (total operations)  | Note                              | 30/9/2017         | 30/9/2016         | 30/9/2017   | 30/9/2016   |
| Operating activities  |                                   |                   |                   |             |             |
| Profit / (loss) before tax from continuing operations                                       |                                   | 37.560            | 18.945            | -5.937      | -8.521      |
| Profit / (loss) before tax from discontinued operations                                     | <u>2.20</u>                       | -11.868           | 36.568            | 0           | 0           |
| Profit / (loss) before Taxation   |                                   | 25.692            | 55.513            | -5.937      | -8.521      |
| Plus / Less adjustments for:  |                                   |                   |                   |             |             |
| Depreciation and Amortization   |                                   | 51.271            | 68.740            | 11.043      | 8.575       |
| Provisions  | <u>2.6/2.7</u>                    | 2.605             | 2.913             | 156         | -1.800      |
| Results (income, expenses, gain and loss) from Investing Activities                         | <u>2.5/2.6</u><br><u>2.9/2.11</u> | 19.890            | -37.332           | -12.336     | -10.843     |
| Interest and similar expenses   | <u>2.8</u>                        | 44.522            | 55.929            | 12.847      | 14.510      |
| Interest and similar Income   | <u>2.8</u>                        | -5.296            | -8.105            | -2.469      | -2.073      |
| Plus / Less adjustments for changes in working capital:                                     |                                   |                   |                   |             |             |
| Decrease / (increase) of Inventories  |                                   | -3.843            | 1.602             | -756        | -860        |
| Decrease / (increase) of Receivable<br>Accounts   |                                   | 711               | -3.271            | 12.425      | 8.128       |
| (Decrease) / increase of Payable Accounts   |                                   | 9.704             | 4.566             | -4.811      | -724        |
| (except Banks)<br>Less: Income Tax Paid   |                                   | 24,781            | 19.413            | 3.061       | 0           |
| Total inflows / (outflows) from   | _                                 | -                 |                   |             |             |
| operating activities (a)  |                                   | 120.475           | 121.142           | 7.101       | 6.392       |
| Investing Activities  |                                   |                   |                   |             |             |
| (Purchases) / Sales of subsidiaries,  | 2.12                              | 6 4 5 9           | 22.677            | 4 4 9 9 9   | 1.045       |
| associates, joint ventures and other investments  | 2.20                              | 6.152             | -32.677           | 14.000      | 1.245       |
| Purchases of tangible and intangible assets   | <u>2.10</u>                       | -59.536           | -47.150           | -10.664     | -9.529      |
| Proceeds from sales of tangible and   | <u>2.10</u>                       | 233               | 2.504             | 40          | 7           |
| intangible assets<br>Interest received  |                                   | 3.990             | 5.930             | 7           | 1.165       |
| Dividends received  |                                   | 1.992             | 1.011             | , 15.109    | 9.272       |
| Total inflows / (outflows) from   |                                   |                   |                   |             |             |
| investing activities (b)  |                                   | -47.169           | -70.382           | 18.492      | 2.160       |
| Financing Activities  |                                   |                   |                   |             |             |
| Return of subsidiary capital  |                                   | 0                 | -3.357            | 0           | 0           |
| Repurchase of treasury shares   | <u>2.15</u>                       | -6                | -495              | -6          | -495        |
| Proceeds from loans   | <u>2.17</u>                       | 571.819           | 287.750           | 0           | 10.000      |
| Repayment of loans  | 2.17                              | -234.186          | -107.142          | -18.700     | -32.124     |
| Bond buyback  | 2.17                              | 0<br>-2.225       | -3.742            | 0           | 0           |
| Repayments of finance lease obligations   | <u>2.17</u>                       | -2.225<br>-37.794 | -6.294<br>-53.346 | 0<br>-2.127 | 0<br>-4.180 |
| Interest and similar expenses paid<br>Dividends paid  | <u>2.16</u>                       | -33.976           | -37.498           | -2.127      | -4.100      |
| Total inflows / (outflows) from   | 2.10                              |                   |                   |             | 0           |
| financing activities (c)  |                                   | 263.632           | 75.876            | -20.833     | -26.799     |
| Net increase / (decrease) in cash and<br>cash equivalents for the period (a) +<br>(b) + (c) |                                   | 336.938           | 126.636           | 4.760       | -18.247     |
| Cash and cash equivalents at the beginning of the period                                    | <u>2.14</u>                       | 164.401           | 276.609           | 20.356      | 35.859      |
| Net foreign exchange difference   |                                   | -11.362           | -4.952            | -270        | 781         |
|   |                                   | 11.502            | 7.552             | 270         | ,01         |
| Cash and cash equivalents at the end of the period from total operations                    | <u>2.14</u>                       | 489.977           | 398.293           | 24.846      | 18.393      |

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#### **1. GENERAL INFORMATION**

INTRALOT S.A. – "Integrated Lottery Systems and Gaming Services", with the distinct title «INTRALOT» is a business entity that was established based on the Laws of Hellenic Republic, whose shares are traded in the Athens Stock Exchange. Reference to «INTRALOT» or the «Company» includes INTRALOT S.A. whereas reference to the «Group» includes INTRALOT S.A. and its fully consolidated subsidiaries, unless otherwise stated. The Company was established in 1992 and has its registered office in Maroussi of Attica.

INTRALOT, a public listed company, is the leading supplier of integrated gaming and transaction processing systems, innovative game content, sports betting management and interactive gaming services to statelicensed gaming organizations worldwide. Its broad portfolio of products & services, its know-how of Lottery, Betting, Racing & Video Lottery operations and its leading-edge technology, give INTRALOT a competitive advantage, which contributes directly to customers' efficiency, profitability and growth. With presence in 52 countries and states, with approximately 5.400 employees and revenues from continuing operations of €1,32 billion for 2016, INTRALOT has established its presence on all 5 major continents.

The interim financial statements of the Group and the Company for the period ended 30 September 2017 were approved by the Board of Directors on 24 November 2017.

#### 2. NOTES TO THE INTERIM FINANCIAL STATEMENTS

#### 2.1.1 Basis of preparation of the Financial Statements

The attached financial statements have been prepared on the historical cost basis, except for the available-forsale financial assets and the derivative financial instruments that are measured at fair value, or at cost if the difference is not a significant amount, and on condition that the Company and the Group would continue as a going concern. The attached financial statements are presented in Euros and all values are rounded to the nearest thousand (€000) except if indicated otherwise.

#### 2.1.2 Statement of compliance

These financial statements for the period ended 30 September 2017 have been prepared in accordance with IAS 34 "Interim Financial Reporting". Those interim condensed financial statements do not include all the information and disclosures required by IFRS in the annual financial statements and should be read in conjunction with the Group's and Company's annual financial statements as at <u>31 December 2016</u>.

#### 2.1.3 Financial Statements

INTRALOT keeps its accounting books and records and prepares its financial statements in accordance with the International Financial Reporting Standards (IFRS) Law 4308/2014 chap. 2, 3 & 4 and current tax regulations and issues its financial statements in accordance with the International Financial Reporting Standards (IFRS). INTRALOT's Greek subsidiaries keep their accounting books and records and prepare their financial statements in accordance with GAS (L.4308/2014), the International Financial Reporting Standards (IFRS) and current tax regulations. INTRALOT's foreign subsidiaries keep their accounting books and records and records and prepare their financial statements in accordance with the applicable laws and regulations in their respective countries. For the purpose of the consolidated financial statements, Group entities' financial statements are adjusted and prepared in relation to the requirements of the International Financial Reporting Standards (IFRS).

#### 2.1.4 Changes in accounting policies

For the preparation of the financial statements of period ended September 30, 2017, the accounting policies adopted are consistent with those followed in the preparation of the most recent annual financial statements (<u>31 December 2016</u>), except for the below mentioned adoption of new standards and interpretations applicable for fiscal periods beginning at January 1, 2017.

#### Standards and Interpretations compulsory for the fiscal year 2017

There are no new standards, amendments of published standards and interpretations mandatory for accounting periods beginning on 1 January 2017.

#### Standards and Interpretations compulsory after 31 December 2017

The following new standards, amendments and IFRICs have been published but are in effect for the annual fiscal period beginning the 1st of January 2018 and have not been adopted from the Group earlier.

#### **IFRS 9 "Financial Instruments"**

#### (COMMISSION REGULATION (EU) No. 2016/2067 of 22nd November 2016, L 323/1 - 29/11/2016)

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted. In July 2014, the IASB completed the last phase of IAS 39 replacement by issuing IFRS 9 "Financial Instruments". The package of improvements introduced by IFRS 9 includes a logical model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting.

#### Classification and Measurement

Classification determines how financial assets and financial liabilities are accounted for in financial statements and, in particular, how they are measured on an ongoing basis. IFRS 9 introduces a logical approach for the classification of financial assets, which is driven by cash flow characteristics and the business model in which an asset is held. This single, principle-based approach replaces existing rule-based requirements that are generally considered to be overly complex and difficult to apply. The new model also results in a single impairment model being applied to all financial instruments, thereby removing a source of complexity associated with previous accounting requirements.

#### Impairment

During the financial crisis, the delayed recognition of credit losses on loans (and other financial instruments) was identified as a weakness in existing accounting standards. As part of IFRS 9, the IASB has introduced a new, expected-loss impairment model that will require more timely recognition of expected credit losses. Specifically, the new Standard requires entities to account for expected credit losses from when financial instruments are first recognized and to recognize full lifetime expected losses on a more timely basis.

#### Hedge accounting

IFRS 9 introduces a substantially-reformed model for hedge accounting, with enhanced disclosures about risk management activity. The new model represents a significant overhaul of hedge accounting that aligns the accounting treatment with risk management activities, enabling entities to better reflect these activities in their financial statements. In addition, as a result of these changes, users of the financial statements will be provided with better information about risk management and the effect of hedge accounting on the financial statements.

#### Own credit

IFRS 9 also removes the volatility in profit or loss that was caused by changes in the credit risk of liabilities elected to be measured at fair value. This change in accounting means that gains caused by the deterioration of an entity's own credit risk on such liabilities are no longer recognized in profit or loss. Early application of this improvement to financial reporting, prior to any other changes in the accounting for financial instruments, is permitted by IFRS 9.

The Group is in the process of evaluating the effect of IFRS 9 on its financial statements, without having a final detailed impact assessment. A more detailed assessment of the new standard effects will be carried out during the current year. However the below estimation can be made:

#### Classification and Measurement

As for the financial assets held by the Group on 31/12/2016, is estimated that would likely continue to be measured on the same basis under the new standard and so no significant changes on financial assets classification and measurement are expected.

#### **Impairment**

The assessment made by the Group as for the impact of the new expected-loss impairment model is at early stages. However, application of this model may result in an earlier recognition of expected credit losses.

#### Hedge accounting

The assessment made by the Group as for the impact of the reformed model for hedge accounting is at early stages. However, application of this model is not expected to have a significant impact on the accounting treatment of hedging contracts usually performed by the Group.

#### Own credit

New standard is not expected to have any impact on the accounting treatment of the Group financial liabilities, since the Group does not have any financial liabilities at fair value through profit or loss, but only financial liabilities at amortized cost.

#### IFRS 9 (Amendment) "Financial Instruments"

This applies to annual accounting periods starting on or after 1st January 2019. Earlier application is permitted. In October 2017, the IASB issued amendments in IFRS 9 "Financial Instruments" allowing companies to measure particular prepayable financial assets with so-called negative compensation at amortized cost or at fair value through other comprehensive income if a specified condition is met—instead of at fair value through profit or loss.

The Group will assess the impact of these amendments on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRS 15 "Revenue from Contracts with Customers"

(COMMISSION REGULATION (EU) No. 2016/1905 of 22nd September 2016, L 295/19 - 29/10/2016)

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted. In May 2014, the International Accounting Standards Board (IASB), responsible for International Financial Reporting Standards (IFRS), and the Financial Accounting Standards Board (FASB), responsible for US Generally Accepted Accounting Principles (US GAAP), jointly issued a converged Standard on the recognition of revenue from contracts with customers. The Standard will improve the financial reporting of revenue and improve comparability of the financial statements globally. Revenue is a vital metric for users of financial statements and is used to assess a company's financial performance and prospects. However, the previous requirements of both IFRS and US GAAP were different and often resulted in different accounting for transactions that were economically similar. Furthermore, while revenue recognition requirements of IFRS lacked sufficient detail, the accounting requirements of US GAAP were considered to be overly prescriptive and conflicting in certain areas.

Responding to these challenges, the boards have developed new, fully converged requirements for the recognition of revenue in both IFRS and US GAAP—providing substantial enhancements to the quality and consistency of how revenue is reported while also improving comparability in the financial statements of companies reporting using IFRS and US GAAP.

This new Standard replaces IAS 18, IAS 11 and the Interpretations IFRIC 13, IFRIC 15, IFRIC 18 and SIC 31 that are related to revenue recognition. The core principle of the new Standard is for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the company expects to be entitled in exchange for those goods or services. The new Standard will also result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (for example, service revenue and contract modifications) and improve guidance for multiple-element arrangements.

The Group has made an initial assessment regarding the impact of the application of IFRS 15. Group revenue is classified into the following business activities:

#### a) Licensed operations (Game operation):

During fiscal year 2016 Group revenue from "Licensed operations" was 75% of total revenue from continuing operations. In this category, the Group has the full game operating license in a country. In the case of operating the game the Company undertakes the overall organization of the games provided. Currently, revenue recognition in this category occurs the moment that the player-customer pays the related consideration in order to participate in a game and equals the total amount received from the player-customer. The application of IFRS 15 is not expected to affect the recognition of revenue in this category.

#### b) Management contacts (Game management):

During fiscal year 2016 Group revenue from "Management contracts" was 9% of total revenue from continuing operations. The Group undertakes the provision of value added services, such as the design, organization and/ or management of games, advertising and sales promotion, establishment of sales network, risk management (for fixed odds games) etc. to organizations internationally. Group revenues mainly consist of a percentage of the turnover of the games to which the above services are provided, the size of which is contractually determined based on the market size, the type of services rendered, the duration of the contract and other parameters. Currently, revenue recognition occurs the moment that the player-customer pays the related consideration in order to participate in a game and equals to an amount calculated as a percentage on the total amount received by the lottery games organization from the player-customer. The application of IFRS 15 is not expected to affect the recognition of revenue in this category.

#### c) Technology (hardware and software) and support services (technical):

During fiscal year 2016 Group revenue from "Technology and support services" was 16% of total revenue from continuing operations.

i) <u>Technology (hardware and software)</u>: This category includes the supply of hardware and software (gaming machines, central computer systems, gaming software, communication systems etc.) to Lotteries so that they can operate their on-line games. Revenue is recognized by the Company either as a direct sale of hardware

and software or as operating lease or as finance lease for a predetermined time period according to the contract with the customer.

In the first case, currently the income from the sales of hardware and software (in a determined value) is recognized when the significant risks and rewards arising from the ownership are transferred to the buyer. The application of IFRS 15 is not expected to affect the recognition of revenue in this case, since the revenue recognition will occur at appoint of time when control of the technology (hardware and software) is transferred to the customer, generally on its delivery.

In the second case that consists income from operating lease, currently is defined per case either on straightline basis over the lease term or as a percentage on the Lottery Organization's gross turnover received by the player-customer (in this case income recognition occurs the moment that the player-customer places the related consideration in order to participate in a game). The application of IFRS 15 is not expected to affect the recognition of revenue in this case, since it is subject to the principles of IAS 17.

In the third case that consists income from finance lease, currently is defined using the net investment method (the difference between the gross amount of the receivable and its present value is registered as a deferred financial income). This method represents a constant periodic return, recognizing the revenue from the finance lease in the period's income statement during the lease term. The application of IFRS 15 is not expected to affect the recognition of revenue in this case, since it is subject to the principles of IAS 17.

ii) <u>Support services (technical)</u>: This category includes the rendering of technical support services to Lotteries so that they can operate their on-line games. These services are sold either on their own in separate contracts with the customers or bundled together with the sale of technology (hardware and software) to customers. Currently, the Group accounts for the technology (hardware and software) and support services as separate deliverables of bundled sales and allocates consideration between these deliverables using the relative fair value approach. Revenue recognition related to support services occurs by reference to the stage of completion of the transaction, at the reporting date. Under IFRS 15, allocation will be made based on relative stand-alone selling prices. As a result, the allocation of the consideration and, consequently, the timing of the amount of revenue recognized in relation to these sales may be impacted. The Group has preliminarily assessed that the majority of support services are satisfied over time and consequently the Group would continue to recognize revenue for these service contracts/service components of bundled contracts over time rather than at a point of time.

#### Presentation and disclosure requirements

IFRS 15 provides presentation and disclosure requirements, which are more detailed than under current IFRS. The presentation requirements represent a significant change from current practice and significantly increases the volume of disclosures required in Group's financial statements. Many of the disclosure requirements in IFRS 15 are completely new. In 2016 and nine months of 2017 the Group developed and started testing of appropriate systems, internal controls, policies and procedures necessary to collect and disclose the required information.

The Group will decide within the current year whether to apply the new standard retrospectively to each prior reporting period presented or the cumulative effect at the date of initial application.

#### IFRS 15 (Amendment) "Revenue from Contracts with Customers"

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted. In April 2016, the IASB issued amendments in IFRS 15 "Revenue from Contracts with Customers" including clarifications about how IFRS 15 principles should be applied. They arise as a result of discussions of the Transition Resource Group (TRG). The TRG was set up jointly by the IASB and the US national standard-setter, the Financial Accounting Standards Board (FASB), to assist companies with implementing the new Standard. The amendments clarify how to:

- identify a performance obligation (the promise to transfer a good or a service to a customer) in a contract;
- determine whether a company is a principal (the provider of a good or service) or an agent (responsible for arranging for the good or service to be provided); and
- determine whether the revenue from granting a license should be recognized at a point in time or over time.

In addition to the clarifications, the amendments include two additional reliefs to reduce cost and complexity for a company when it first applies the new Standard.

The Group will assess the impact of these amendments on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRS 16 "Leases"

This applies to annual accounting periods starting on or after 1st January 2019. Earlier application is permitted if IFRS 15 "Revenue from Contracts with Customers" has also been applied.

In January 2016, the IASB issued a new accounting Standard, called IFRS 16 "Leases" that replaces IAS 17 "Leases", and related Interpretations. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor').

As for lessee, IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model. Applying that model, a lessee is required to recognize:

(a) assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value; and

(b) depreciation of lease assets separately from interest on lease liabilities in the income statement.

As for lessor, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

The new accounting standard will affect the accounting treatment of the operating leases of the Group as a lessee. On 30/9/2017 the Group had commitments from non-cancellable operating leases amounting to  $\in 13.654$  thousand (note 2.21.C). However, the Group has not yet determined to what extent these commitments will result in the recognition of liabilities for future payments, and how the new standard application will affect income statement as well as the classification of cash flows of the Group. Some of the above commitments may be exempted from the requirements of the new standard since they not meet criteria to qualify as leases or covered by the exception for short-term or/and low-value leases.

A more detailed assessment of the new standard effects will be carried out during the current year.

The new standard has not yet been endorsed by the European Union.

#### IAS 7 (Amendment) "Statement of Cash Flows"

This applies to annual accounting periods starting on or after 1st January 2017. Earlier application is permitted. In January 2016 the IASB issued amendments in IAS 7 "Statement of Cash Flows" about improvements to disclosures. These disclosures require companies to provide information about changes in their financing liabilities arising from financing activities, including changes from cash flows and non-cash changes (such as foreign exchange gains or losses).

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IAS 12 (Amendment) "Income Taxes"

This applies to annual accounting periods starting on or after 1st January 2017. Earlier application is permitted. In January 2016 the IASB issued amendments in IAS 12 "Income Taxes" about Recognition of Deferred Tax Assets for Unrealized Losses, clarifying how to account for deferred tax assets related to debt instruments measured at fair value to address diversity in practice.

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

## IFRS 10 & IAS 28 (Amendments) "Sale or contribution of Assets between an Investor and its Associate or Joint Venture"

In September 2014, the IASB announced that the amendments apply to annual accounting periods starting on or after 1st January 2016. In December 2015 it was announced that application is indefinitely deferred. Earlier application is permitted.

In September 2014, the IASB published amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures". The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28 (2011), in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IAS 28 (Amendment) "Investments in Associates and Joint Ventures"

This applies to annual accounting periods starting on or after 1st January 2019. Earlier application is permitted. In October 2017 the IASB issued amendments in IAS 28 "Investments in Associates and Joint Ventures" clarifying that companies account for long-term interests in an associate or joint venture—to which the equity method is not applied—using IFRS 9.

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRS 2 (Amendment) "Share-based Payment"

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted. In June 2016 the IASB issued amendments in IFRS 2 "Share-based Payment", clarifying how to account for certain types of share-based payment transactions. The amendments, which were developed through the IFRS Interpretations Committee, provide requirements on the accounting for:

- a. the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments;
- b. share-based payment transactions with a net settlement feature for withholding tax obligations; and

c. a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRS 4 (Amendment) "Insurance Contracts"

This applies to annual accounting periods starting on or after 1st January 2018.

In September 2016 the IASB issued amendments in IFRS 4 "Insurance Contracts", addressing concerns arising from implementing the new financial instruments Standard, IFRS 9, before implementing the replacement Standard that the IASB is developing for IFRS 4. These concerns include temporary volatility in reported results.

The amendments introduce two approaches: an overlay approach and a deferral approach. The amended Standard will:

- give all companies that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance contracts Standard is issued; and
- give companies whose activities are predominantly connected with insurance an optional temporary exemption from applying IFRS 9 until 2021. The entities that defer the application of IFRS 9 will continue to apply the existing financial instruments Standard—IAS 39.

The amendments to IFRS 4 supplement existing options in the Standard that can already be used to address the temporary volatility.

These amendments do not affect Group financial statements. These amendments have not yet been endorsed by the European Union.

#### IAS 40 (Amendment) "Investment Property"

This applies to annual accounting periods starting on or after 1st January 2018.

In December 2016 the IASB issued amendments in IAS 40 "Investment Property", clarifying that an entity shall transfer a property to, or form, investment property when, and only when, there is change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use.

These amendments do not affect Group financial statements. These amendments have not yet been endorsed by the European Union.

#### IFRIC 22 "Foreign Currency Transactions and Advance Consideration"

This applies to annual accounting periods starting on or after 1st January 2018.

In December 2016 the IASB issued the Interpretation IFRIC 22 "Foreign Currency Transactions and Advance Consideration" providing guidance on how to determine the date of the transaction when applying IAS 21 about foreign currency transactions. This Interpretation applies to foreign currency transactions when an entity recognizes a payment or receipt of advance consideration before the entity recognizes the related asset, expense or income.

The Group will assess the impact of the new standard on its financial statements. These amendments have not yet been endorsed by the European Union.



#### IFRIC 23 "Uncertainty over Income Tax Treatments"

This applies to annual accounting periods starting on or after 1st January 2019.

In June 2017 the IASB issued the Interpretation IFRIC 23 "Uncertainty over Income Tax Treatments" to specify how to reflect uncertainty in accounting for income taxes.

The Group will assess the impact of the new standard on its financial statements. These amendments have not yet been endorsed by the European Union.

#### **IFRS 17 "Insurance Contracts"**

This applies to annual accounting periods starting on or after 1st January 2021. Earlier application is permitted. In May 2017, the IASB issued a new accounting Standard, called IFRS 17 "Insurance Contracts" that replaces IFRS 4 "Insurance Contracts", which was brought in as an interim Standard in 2004. IFRS 4 has given companies dispensation to carry on accounting for insurance contracts using national accounting standards, resulting in a multitude of different approaches. As a consequence, it is difficult for investors to compare and contrast the financial performance of otherwise similar companies. IFRS 17 solves the comparison problems created by IFRS 4 by requiring all insurance contracts to be accounted for in a consistent manner, benefiting both investors and insurance companies. Insurance obligations will be accounted for using current values, instead of historical cost. The information will be updated regularly, providing more useful information to users of financial statements.

This new standard does not affect Group financial statements and has not yet been endorsed by the European Union.

#### IFRS 14 "Regulatory Deferral Accounts" (interim Standard)

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted. The European Commission has decided not to launch the endorsement process of this interim standard and to wait for the final standard.

In January 2014, the IASB issued an interim Standard, IFRS 14 "Regulatory Deferral Accounts". The aim of this interim Standard is to enhance the comparability of financial reporting by entities that are engaged in rate-regulated activities. Many countries have industry sectors that are subject to rate regulation, whereby governments regulate the supply and pricing of particular types of activity by private entities. This can include utilities such as gas, electricity and water. Rate regulation can have a significant impact on the timing and amount of an entity's revenue. IFRS does not provide any specific guidance for rate-regulated activities. The IASB has a project to consider the broad issues of rate regulated Activities project, the IASB decided to develop IFRS 14 as an interim measure. IFRS 14 permits first-time adopters to continue to recognize amounts related to rate regulation in accordance with their previous GAAP requirements when they adopt IFRS. However, to enhance comparability with entities that already apply IFRS and do not recognize such amounts, the Standard requires that the effect of rate regulation must be presented separately from other items. An entity that already presents IFRS financial statements is not eligible to apply the Standard. These amendments do not affect Group financial statements and have not yet been endorsed by the European Union.

# Amendments that regard part of the annual improvement program of IASB (International Accounting Standards Board)

IASB in its annual improvement program published in December 2016, a Cycle of minor amendments to existing Standards. The Group will assess the impact of the new standard on its financial statements. These amendments have not yet been endorsed by the European Union.

#### Annual Improvements to IFRSs 2014-2016 Cycle

#### IFRS 1 "First-time Adoption of International Financial Reporting Standards"

The amendment holds for the annual fiscal periods beginning on or after the 1st of January, 2018. The amendment deletes short-term exemptions for first-time adopters.

#### IFRS 12 "Disclosure of Interests in Other entities"

The amendment holds for the annual fiscal periods beginning on or after the 1st of January, 2017.

The amendment clarifies that the disclosure requirements in IFRS 12 apply to interests in entities within the scope of IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations", apart from the requirements to disclose summarized financial information.

#### IAS 28 "Investments in Associates and Joint Ventures"

The amendment holds for the annual fiscal periods beginning on or after the 1st of January, 2018.

The amendment clarifies that when an investment in an associate or a joint venture is held by an entity that is a venture capital organization, or a mutual fund, and similar entities apply the election to measure that investment at fair value through profit or loss in accordance to IFRS 9, this election shall be made separately for each associate or joint venture, at initial recognition.

#### 2.1.5 EBITDA & EBIT

International Financial Reporting Standards (IFRS) do not define the content of the "EBITDA" & "EBIT". The Group taking into account the nature of its activities, as well as the Decision 6/448/11.10.2007 of the BoD of Hellenic Capital Market Commission and the relative Circular no.34 defines "EBITDA" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from equity method consolidations", "Exchange Differences", "Interest and similar income", "Interest and similar expenses", "Income/(expenses) from participations and investments", "Write-off and impairment loss of assets", "Gain/(loss) from assets disposal" and "Assets depreciation and amortization". Also, the Group defines "EBIT" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from participations and similar income", "Interest and similar operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from assets disposal" and "Assets depreciation and amortization". Also, the Group defines "EBIT" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from equity method consolidations", "Exchange Differences", "Interest and similar income", "Interest and similar expenses) from participations and investments and similar expenses", "Income/(expenses) from participations and investments", and similar expenses", "Income/(expenses) from participations and investments", "Write-off and impairment loss of assets" and similar expenses", "Income/(expenses) from participations and investments", "Write-off and impairment loss of assets" and "Gain/(loss) from assets disposal".

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| Reconciliation of operating profit before tax to EBIT and                       | GRC           | OUP           |
|---|---------------|---------------|
| EBITDA (continuing operations):   | 1/1-30/9/2017 | 1/1-30/9/2016 |
| Operating profit/(loss) before tax  | 37.560        | 18.945        |
| Profit/(loss) equity method consolidation                                       | 3.358         | 2.603         |
| Foreign exchange differences  | 5.957         | 1.490         |
| Interest and similar income   | -5.296        | -7.944        |
| Interest and similar expenses   | 44.510        | 54.847        |
| Income / (expenses) from participations and investments                         | -1.043        | 2.050         |
| Gain / (loss) from assets disposal, impairment losses & write-<br>off of assets | 993           | 1.797         |
| EBIT  | 86.039        | 73.788        |
| Depreciation and amortization   | 51.256        | 50.485        |
| EBITDA  | 137.295       | 124.273       |
| Reconciliation of operating profit before tax to EBIT and                       | COMF          | PANY          |
| EBITDA (continuing operations):   | 1/1-30/9/2017 | 1/1-30/9/2016 |
| Operating profit/(loss) before tax  | -5.937        | -8.521        |
| Foreign exchange differences  | 741           | 68            |
| Interest and similar income   | -2.469        | -2.073        |
| Interest and similar expenses   | 12.847        | 14.510        |
| Income / (expenses) from participations and investments                         | -13.083       | -10.829       |
| Gain / (loss) from assets disposal, impairment losses & write-off of assets     | 6             | -5            |
| EBIT  | -7.895        | -6.850        |
| Depreciation and amortization   | 11.043        | 8.575         |
| EBITDA  | 3.148         | 1.725         |

#### Project EBITDA of the Company

For the calculation of the project EBITDA of the Company, the direct costs of the projects are allocated directly to the projects for which they are carried out. Payroll costs related to the Company's production segments are recorded in "Cost of Sales" and are allocated to projects based on man effort at Company level. "Distribution Expenses" and "Administration Expenses" are monitored per project and allocated to them based on man effort at Company level. "Distribution expenses" are allocated to the projects in proportion to the revenues of each project in the total revenue of the Company. Furthermore, for the calculation of the Company's "Gross" results per project, the relevant depreciation of tangible and intangible assets are accounted and the allocated operating "Distribution", "Administration" and "Research and Development" expenses are deducted.

#### 2.1.6 Significant accounting judgements, estimates and assumptions

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the amounts of revenues, expenses, assets liabilities and disclosures of contingent liabilities that included in the financial statements. On an ongoing basis, management evaluates its judgements, estimates and assumptions that mainly refer to goodwill impairment, allowance for doubtful receivables, provision for staff retirement indemnities, provision for impairment of inventories value, impairment of tangible and intangible assets as well as estimation of their useful lives, recognition of revenue and expenses, pending legal cases, provision for income tax and recoverability of deferred tax assets. These judgements, estimates and assumptions are based on historical experience and other factors including expectations of future events that are considered reasonable under the circumstances.

The key judgements, estimates and assumptions concerning the future and other key sources of uncertainty at the reporting date of the interim condensed financial statements for the period ended on 30 September 2017 and have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year, are consistent with those applied and were valid at the reporting date of the annual financial statements of <u>31 December 2016</u>.

#### **INTRALOT Group** Interim Financial Statements for the period 1 January to 30 September 2017



#### **Contract of OPAP technical support**

Intralot Group relationship with Greek Organization of Football Prognostics S.A. (OPAP) began in 1999. Most recently, the Group signed a technology contract with OPAP in June 2014. Under this contract, the Group has undertaken the implementation of new Data Centers and the provision of hardware and system software as well as services for operation, maintenance, technical support and system evolution. On February 1, 2017 OPAP announced that they will not seek to renew their technology contract with the Group, which expires on July 30, 2018, and instead will appoint another technology provider. OPAP contract represented 1,9% of Group revenue for the last twelve months ended 30/9/2017.

#### 2.1.7 Seasonality and cyclicality of operations

The Group revenue can fluctuate due to seasonality in some components of the worldwide operations. In particular, the majority of the Group sports betting revenue is generated from bets placed on European football, which has an off-season in the European summer that typically causes a corresponding periodic decrease in the Group revenue. In addition, Group revenue from lotteries can be somewhat dependent on the size of jackpots of lottery games during the relevant period. The Group revenue may also be affected by the scheduling of major football events that do not occur annually, notably the FIFA World Cup and UEFA European Championships, and by the performance of certain teams within specific tournaments, particularly where the national football teams, in the markets where the Group earns the majority of its revenue, fail to qualify for the World Cup. Furthermore, the cancellation or curtailment of significant sporting events, for example due to adverse weather, traffic or transport disruption or civil disturbances, may also affect Group revenue. This information is provided to allow for a better understanding of the revenue, however, Group management has concluded that this is not "highly seasonal" in accordance with IAS34.

#### 2.2 INFORMATION PER SEGMENT

Intralot Group manages in 52 countries and states an expanded portfolio of contracts and gaming licenses. The grouping of the Group companies is based on the geographical location in which they are established. The financial results of the Group are presented in the following operating geographic segments based on the geographic location of the Group companies:

| European Union:  | Greece, Italy, Malta, Cyprus, Poland, Luxembourg, Spain, United Kingdom, Nederland,    |
|------------------|--|
| European omon.   | Romania, Bulgaria, Germany, Slovakia, Croatia and Republic of Ireland.                 |
| Other Europe:    | Russia, Moldova.   |
| America:         | USA, Peru, Brazil, Argentina, Mexico, Jamaica, Chile, Colombia, Guatemala, Dominican   |
| America.         | Republic, Suriname, Uruguay, Curacao and St. Lucia.                                    |
| Other Countries: | Australia, New Zealand, China, South Africa, Turkey, South Korea, Lebanon, Azerbaijan, |
| other countries. | Taiwan and Morocco.  |

No two operating segments have been added.

The following information is based on the internal financial reports provided to the manager responsible for taking decisions who is the CEO. The performance of the segments is evaluated based on the sales and profit/(loss) before tax. The Group applies the same accounting policies for the financial results of the above segments as those of the consolidated financial statements. The transactions between segments are realized within the natural conditions present in the Group with similar way to that with third parties. The intragroup transactions are eliminated in group level and are included in the column "Eliminations".

**INTRALOT Group** Interim Financial Statements for the period 1 January to 30 September 2017

## <u>intralot</u>

#### 1/1-30/9/2017

| (in million €)  | European Union | Other Europe | America | <b>Other Countries</b> | Eliminations | Total    |
|---|----------------|--------------|---------|------------------------|--------------|----------|
| Sales to third parties  | 421,16         | 2,15         | 453,38  | 209,13                 | 0,00         | 1.085,82 |
| Intragroup sales  | 36,97          | 0,00         | 0,63    | 0,01                   | -37,61       | 0,00     |
| Total Sales   | 458,13         | 2,15         | 454,01  | 209,14                 | -37,61       | 1.085,82 |
| Gross Profit  | 49,65          | 0,35         | 48,76   | 92,16                  | -0,09        | 190,83   |
| (Debit)/Credit interest & similar (expenses)/income                   | -37,58         | 0,27         | -3,97   | 2,02                   | 0,05         | -39,21   |
| Depreciation/Amortization   | -28,11         | -1,17        | -17,76  | -7,32                  | 3,10         | -51,26   |
| Profit/(loss) consolidated with equity method                         | -1,23          | 0,00         | 0,26    | -2,39                  | 0,00         | -3,36    |
| Write-off & impairment of assets                                      | -0,01          | -1,32        | -0,10   | 0,25                   | 0,00         | -1,18    |
| Write-off & impairment of investments                                 | -41,77         | 0,00         | -0,04   | 0,00                   | 41,81        | 0,00     |
| Doubtful provisions, write-off & impairment of receivables            | -1,37          | 0,00         | -0,14   | -0,62                  | 1,13         | -1,00    |
| Reversal of doubtful provisions & recovery of written off receivables | 1,45           | 0,04         | 0,00    | 0,03                   | -1,49        | 0,03     |
| Reversal of provisions for participations impairment                  | 36,21          | 0,00         | 0,00    | 0,00                   | -36,21       | 0,00     |
| Profit/(Loss) before tax and continuing operations                    | -1,09          | -1,51        | 19,25   | 53,33                  | -32,42       | 37,56    |
| Tax   | 0,99           | -0,24        | -7,07   | -16,59                 | 0,00         | -22,91   |
| Profit/(Loss) after tax from continuing operations                    | -0,10          | -1,75        | 12,18   | 36,74                  | -32,42       | 14,65    |
| Profit/(Loss) after tax from discontinued operations                  | 0,00           | -0,35        | 0,00    | 0,00                   | -11,52       | -11,87   |
| Profit/(Loss) after tax from total operations                         | -0,10          | -2,10        | 12,18   | 36,74                  | -43,94       | 2,78     |

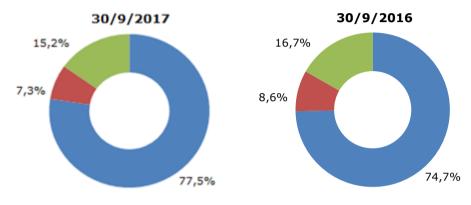
#### 1/1-30/9/2016

| (in million €)  | European Union | Other Europe | America | <b>Other Countries</b> | Eliminations | Total  |
|---|----------------|--------------|---------|------------------------|--------------|--------|
| Sales to third parties  | 376,17         | 3,79         | 403,32  | 174,21                 | 0,00         | 957,49 |
| Intragroup sales  | 46,46          | 0,00         | 0,66    | 0,02                   | -47,14       | 0,00   |
| Total Sales   | 422,63         | 3,79         | 403,98  | 174,23                 | -47,14       | 957,49 |
| Gross profit  | 43,20          | 1,60         | 41,90   | 82,88                  | -1,28        | 168,30 |
| (Debit)/Credit interest & similar (expenses)/income                   | -49,57         | -0,14        | -3,15   | 2,91                   | 3,05         | -46,90 |
| Depreciation/Amortization   | -26,47         | -1,09        | -18,07  | -7,79                  | 2,93         | -50,49 |
| Profit/(loss) consolidated with equity method                         | -0,30          | 0,00         | 0,00    | -2,30                  | 0,00         | -2,60  |
| Write-off & impairment of assets                                      | -0,21          | 0,00         | 0,00    | -0,08                  | 0,00         | -0,29  |
| Write-off & impairment of investments                                 | -40,29         | 0,00         | -0,01   | 0,00                   | 40,30        | 0,00   |
| Doubtful provisions, write-off & impairment of receivables            | -19,35         | 0,00         | -1,34   | -0,32                  | 20,06        | -0,95  |
| Reversal of doubtful provisions & recovery of written off receivables | 14,37          | 0,00         | 1,60    | 0,00                   | -15,67       | 0,30   |
| Profit/(Loss) before tax and continuing operations                    | -52,68         | 0,30         | 25,44   | 44,71                  | 1,18         | 18,95  |
| Tax   | -1,99          | -0,89        | -5,82   | -12,97                 | 0,00         | -21,67 |
| Profit/(Loss) after tax from continuing operations                    | -54,67         | -0,59        | 19,62   | 31,74                  | 1,18         | -2,72  |
| Profit/(Loss) after tax from discontinued operations                  | -4,15          | -1,24        | 2,67    | 0,00                   | 37,85        | 35,13  |
| Profit/(Loss) after tax from total operations                         | -58,82         | -1,83        | 22,29   | 31,74                  | 39,03        | 32,41  |



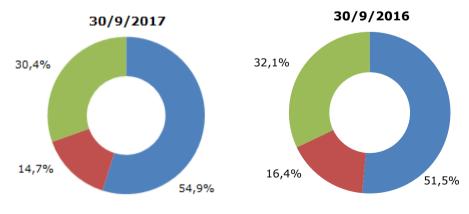
| Sales per business activity<br>(continuing operations) |           |           |        |  |  |  |  |
|--|-----------|-----------|--------|--|--|--|--|
| (in thousand €)  | 30/9/2017 | 30/9/2016 | Change |  |  |  |  |
| Licensed operations                                    | 841.565   | 715.023   | 17,70% |  |  |  |  |
| Management contracts                                   | 79.560    | 82.148    | -3,15% |  |  |  |  |
| Technology and support services                        | 164.691   | 160.321   | 2,73%  |  |  |  |  |
| Total  | 1.085.816 | 957.492   | 13,40% |  |  |  |  |

The sales of the above business activities are coming from all geographical segments



■ Licensed operations ■ Management contracts ■ Technology and support services

| Revenue Net of Payout (GGR)<br>per business activity                  |         |         |        |  |  |  |
|---|---------|---------|--------|--|--|--|
| (continuing operations)<br>(in thousand €) 30/9/2017 30/9/2016 Change |         |         |        |  |  |  |
| Licensed operations   | 296.895 | 257.394 | 15,35% |  |  |  |
| Management contracts 79.560 82.148 -3,15%                             |         |         |        |  |  |  |
| Technology and support services 164.691 160.321 2,73%                 |         |         |        |  |  |  |
| Total   | 541.146 | 499.863 | 8,26%  |  |  |  |



■ Licensed operations ■ Management contracts ■ Technology and support services

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| Sales per product type<br>(continuing operations)<br>30/9/2017 30/9/2016 |       |       |  |  |  |  |
|--|-------|-------|--|--|--|--|
| Lottery games  | 43,1% | 42,1% |  |  |  |  |
| Sports Betting   | 40,1% | 40,9% |  |  |  |  |
| IT products & services   | 10,1% | 11,4% |  |  |  |  |
| Racing   | 4,0%  | 2,6%  |  |  |  |  |
| Video Lottery Terminals  | 2,7%  | 3,0%  |  |  |  |  |
| Total  | 100%  | 100%  |  |  |  |  |

#### 2.3 OTHER OPERATING INCOME

| (  | GRO       | OUP       | COMPANY   |           |
|--|-----------|-----------|-----------|-----------|
| (continuing operations)  | 30/9/2017 | 30/9/2016 | 30/9/2017 | 30/9/2016 |
| Income from rents from third parties   | 9.615     | 9.588     | 0         | 0         |
| Income from rents from subsidiaries  | 0         | 0         | 111       | 111       |
| Income from litigation cases   | 0         | 1.759     | 0         | 0         |
| Income from uncollected winnings   | 822       | 790       | 0         | 0         |
| Income from reversal of doubtful provisions and proceeds for written off receivables                         | 30        | 300       | 0         | 0         |
| from third parties   |           |           |           |           |
| Income from reversal of doubtful provisions<br>and proceeds for written off receivables<br>from subsidiaries | 0         | 0         | 1.449     | 14.371    |
| Other income   | 2.555     | 1.903     | 12        | 22        |
| Other income from affiliates   | 0         | 0         | 31        | 0         |
| Total  | 13.022    | 14.340    | 1.603     | 14.504    |

#### 2.4 INCOME TAX

| GROUP (continuing operations)                            | 30/9/2017 | 30/9/2016 |
|--|-----------|-----------|
| Current income tax                                       | 27.585    | 20.431    |
| Deferred income tax                                      | -1.548    | 1.345     |
| Tax audit differences and other taxes non-deductible     | -3.130    | -109      |
| Total income tax expense reported in income<br>statement | 22.907    | 21.667    |

The income tax expense for the Company was calculated to 29% on the taxable profit of the periods 1/1-30/9/2017 and 1/1-30/9/2016 respectively.

| COMPANY  | 30/9/2017 | 30/9/2016 |
|--|-----------|-----------|
| Current income tax                                       | 0         | 0         |
| Deferred income tax                                      | -821      | -539      |
| Tax audit differences and other taxes non deductible     | -3.788    | -1.050    |
| Total income tax expense reported in income<br>statement | -4.609    | -1.589    |

#### 2.5 INCOME / (EXPENSES) FROM PARTICIPATIONS AND INVESTMENTS

| (continuing operations)                             | GROUP     |           | COMPANY   |           |
|---|-----------|-----------|-----------|-----------|
|   | 30/9/2017 | 30/9/2016 | 30/9/2017 | 30/9/2016 |
| Income from dividends                               | 1.840     | 1.025     | 16.472    | 10.909    |
| Gain from sale of participations and investments    | 119       | 301       | 1.055     | 0         |
| Other income from participations and investments    | 25        | 25        | 0         | 0         |
| Total income from participations<br>and investments | 1.984     | 1.351     | 17.527    | 10.909    |

#### **INTRALOT Group** Interim Financial Statements for the period 1 January to 30 September 2017



| Loss from sale of participations and<br>investments                    | -941  | -3.401 | 0      | -2     |
|--|-------|--------|--------|--------|
| Loss from impairment / write-offs of<br>participations and investments | 0     | 0      | -4.444 | -78    |
| Total expenses from<br>participations and investments                  | -941  | -3.401 | -4.444 | -80    |
| Net result from participations<br>and investments                      | 1.043 | -2.050 | 13.083 | 10.829 |

#### 2.6 GAIN / (LOSS) FROM ASSETS DISPOSAL, IMPAIRMENT LOSS & WRITE OFF OF ASSETS

| (continuing operations)  | GR        | GROUP     |           | PANY      |
|--|-----------|-----------|-----------|-----------|
| (continuing operations)  | 30/9/2017 | 30/9/2016 | 30/9/2017 | 30/9/2016 |
| Gain from disposal of tangible and intangible assets                 | 294       | 136       | 0         | 5         |
| Loss from disposal of tangible and intangible assets                 | -112      | -1.643    | -6        | 0         |
| Loss from impairment and write-off of tangible and intangible assets | -1.175    | -290      | 0         | 0         |
| Net result from tangible and<br>intangible assets                    | -993      | -1.797    | -6        | 5         |

#### 2.7 IMPAIRMENT, WRITE OFF AND PROVISIONS FOR DOUBTFUL DEBTS

| Included in «Other operating expenses»:                  |                  |     |                   |                   |
|--|------------------|-----|-------------------|-------------------|
| (continuing operations)                                  | GR0<br>30/9/2017 |     | COMI<br>30/9/2017 | PANY<br>30/9/2016 |
| Provisions for doubtful receivables from<br>subsidiaries | 0                | 0   | 1.089             | 11.938            |
| Provisions for doubtful receivables from debtors         | 936              | 793 | 250               | 272               |
| Receivables write off from debtors                       | 64               | 156 | 0                 | 0                 |
| Receivables write off from associates                    | 0                | 0   | 0                 | 0                 |
| Total  | 1.000            | 949 | 1.339             | 12.210            |

#### 2.8 INTEREST AND SIMILAR EXPENSES / INTEREST AND SIMILAR INCOME

| (continuing operations)                         | GRC       | OUP       | COMPANY   |           |
|---|-----------|-----------|-----------|-----------|
| (continuing operations)                         | 30/9/2017 | 30/9/2016 | 30/9/2017 | 30/9/2016 |
| Interest Expense <sup>1</sup>                   | -40.584   | -49.768   | -12.410   | -14.232   |
| Loss on derivatives                             | 0         | 0         | 0         | 0         |
| Finance costs                                   | -3.383    | -4.410    | -437      | -278      |
| Discounting                                     | -543      | -669      | 0         | 0         |
| Total Interest and similar expenses             | -44.510   | -54.847   | -12.847   | -14.510   |
| Interest Income                                 | 4.731     | 7.604     | 2.469     | 2.073     |
| Gains on derivatives                            | 0         | 0         | 0         | 0         |
| Discounting                                     | 565       | 340       | 0         | 0         |
| Total Interest and similar Income               | 5.296     | 7.944     | 2.469     | 2.073     |
| Net Interest and similar Income /<br>(Expenses) | -39.214   | -46.903   | -10.378   | -12.437   |

<sup>1</sup> Including the amortized costs, expenses and fees of banking institutions in connection with the issue of bond and syndicated loans, as well as repurchase of bond loans costs.

#### **2.9 FOREIGN EXCHANGE DIFFERENCES**

The Group reported in the Income Statement for the nine months of 2017 losses from «Exchange differences» amounting €5.957 thousand (nine months of 2016: losses €1.490 thousand) coming mainly from valuation of commercial and borrowing liabilities (intercompany and non) in EUR that various subsidiaries abroad, with a different functional currency than the Group, had at 30/9/2017 as well as from valuation of trade receivables (from third parties and associates) in USD of the Company on 30/9/2017.



#### 2.10 TANGIBLE AND INTANGIBLE ASSETS

#### Acquisitions and disposals of tangible and intangible assets:

During the nine months of 2017, the Group acquired tangible (owner occupied) and intangible assets with acquisition cost  $\in$ 55.862 thousand (discontinued operations  $\in$ 13 thousand), (nine months 2016:  $\in$ 51.368 thousand – discontinued operations  $\in$ 3.853 thousand).

Also, during the nine months of 2017, the Group sold tangible (owner occupied) and intangible assets with a net book value of  $\in$  308 thousand (nine months 2016:  $\in$ 4.077 thousand), making a net gain amounting to  $\in$ 182 thousand (nine months 2016: net loss  $\in$ 1.507 thousand), which was recorded in the account "Gain/(loss) from assets disposal, impairment loss & write-off of assets".

#### Write-offs and impairment of tangible and intangible assets:

During the nine months of 2017, the Group proceeded to writes-offs and impairments of tangible (owner-occupied) and intangible assets with a net book value of  $\leq$ 1.175 thousand (nine months 2016:  $\leq$ 986 thousand – discontinued operations  $\leq$ 696 thousand), which were recorded in the account "profit / (loss) from assets disposal, impairment loss & write-off of assets".

Exchange differences on valuation of tangible and intangible assets:

The net book value of tangible (owner-occupied and investment) and intangible assets of the Group decreased in the nine months of 2017 due to foreign exchange valuation differences by  $\leq 17,7$  million.

#### Goodwill and Intangible assets with indefinite useful life impairment test

Management tests goodwill for impairment annually (December 31) or more frequently if events occur or changes in conditions indicate that the carrying value may have been reduced in accordance with accounting practice described in note 2.1.6.a «Business Combination and Goodwill» of the annual Financial Statements of <u>31 December 2016</u>.

The Group tested goodwill for impairment on 31/12/2016 and the key assumptions that are used for the determination of the recoverable amount are disclosed below. The recoverable amounts of cash generating units have been determined based on value in use calculations using appropriate estimates regarding future cash flows and discount rates.

Specifically, goodwill arising on consolidation of acquired subsidiaries and intangible assets with indefinite useful life are allocated to the following cash generating units (CGU) by geographical area, which are the operating segments for impairment testing purposes:

| CGU             |                               | Goodwill   |           | ets with indefinite<br>ful life |
|-----------------|-------------------------------|------------|-----------|---------------------------------|
|                 | <b>30/9/2017</b> <sup>1</sup> | 31/12/2016 | 30/9/2017 | 31/12/2016                      |
| European Union  | 24.294                        | 24.202     | 2.300     | 2.331                           |
| Other Europe    | 0                             | 0          | 0         | 0                               |
| America         | 17.884                        | 20.434     | 2.498     | 2.832                           |
| Other countries | 35.615                        | 40.357     | 0         | 0                               |
| Total           | 77.793                        | 84.993     | 4.798     | 5.163                           |

#### Carrying amount:

<sup>1</sup> The net decrease in goodwill during the nine months of 2017 by  $\in$ 7.200 thousand is caused by foreign currency translation differences losses on goodwill valuation from acquisitions of foreign subsidiaries with a different functional currency made by the Group in the past.

#### Key assumptions:

The recoverable amount of each CGU is determined according to the calculations of value in use. The determination is obtained by the present value of estimated future cash flows expected to be generated by each CGU (discounted cash flow method - DCF). The cash flows are derived from the most recent approved by the management budgets for the next three years and do not include estimated future cash inflows or outflows expected to arise from future restructurings or from improving or enhancing the asset's performance which is tested for impairment. The expected cash flow projections beyond the period covered by the most recent budgets is estimated by extrapolating the projections based on the budgets, using a steady or declining growth rate for subsequent years, which does not exceed the longterm average growth rate for products, industries, countries in which the Group operates, or for the market in which the asset is used. The Group makes estimates beyond the period of five years where it has signed revenue contracts beyond five years as well as in cases where management believes that based on market data and renewals track record of the Group, the renewal of the relevant contracts beyond the five year period is very possible. Cash flow projections are based on reasonable and supportable assumptions that represent management's best estimate of the range of economic conditions that will exist over the remaining useful life of the asset, giving greater weight to external evidence. Management assesses the reasonableness of the assumptions underlying the current cash flow projections by examining the causes of differences between past cash flow projections and actual cash flows. Management also ensures that the assumptions on which its current cash flow projections are based are consistent with past actual outcomes, provided that subsequent events or circumstances that did not exist when those actual cash flows were generated make this appropriate. The use value for CGUs affected (has sensitivity) of the following key factors (assumptions):

- Sales
- Growth rate used to extrapolate cash flows beyond the budget period, and
- Discount rates

#### Sales:

Sales projections are derived from estimates of local management of various subsidiaries. These projections are based on careful assessments of various factors, such as past performance, estimates of growth of the local market, competition - if exists, possible changes in the institutional framework governing the gambling market, the economic situation of the gambling industry and the market in general, new opportunities such as lotteries privatizations, etc.

#### Sales growth rate:

| CGU             | 2016          | 2015         |
|-----------------|---------------|--------------|
| European Union  | -1,2% - 25,9% | -0,9% - 5,4% |
| Other Europe    | n/a           | n/a          |
| America         | 0,0% - 3,8%   | 0,0% - 10,1% |
| Other countries | 0,0% - 16,6%  | 0,0% - 8,8%  |

#### Growth rate used to extrapolate cash flows beyond the budget period:

The factors taken into account for the calculation of the growth rate beyond the budgets period derive from external sources and include among others, the level of maturity of each market, the existence of barriers to entry for competitors, the economic situation of the market, existing competition and technology trends.



| Growth rate beyond | the budget period: |
|--------------------|--------------------|
| CGU                | 2016               |

| CGU             | 2016        | 2015        |
|-----------------|-------------|-------------|
| European Union  | 0,0% - 2,3% | 0,0% - 2,7% |
| Other Europe    | n/a         | n/a         |
| America         | 0,0% - 4,6% | 0,0% - 6,0% |
| Other countries | 0,0% - 3,6% | 0,0% - 3,6% |

#### Discount rates:

The discount rates represent the current market assessments of the risks personalized for each CGU, having made the necessary adjustments for the time value of money and possible risks specific to any assets that have not been included in the cash flow projections. The calculation of discount rates based on specific conditions under which the Group and its operating segments operate and calculated through the weighted average cost of capital method (WACC). The WACC takes into account both debt and equity. The cost of equity derives from the expected return that Group investors have for their investment. The Cost of debt is based on the interest rate of the loans that the Group must facilitate. The specific risk of each country is incorporated by implementing individualized sensitivity factors «beta» (beta factors). The sensitivity factors «beta» are evaluated annually based on published market data.

#### Discount rates:

| CGU             | 2016          | 2015          |
|-----------------|---------------|---------------|
| European Union  | 6,2% - 8,0%   | 7,0% - 7,4%   |
| Other Europe    | n/a           | n/a           |
| America         | 17,5% - 28,1% | 23,1% - 38,3% |
| Other countries | 12,0% - 14,1% | 11,9% - 14,0% |
| Other countries | 12,0% - 14,1% | 11,9% - 14,0% |

#### Recoverable amount sensitivity analysis:

On 31/12/2016, the Group analyzed the sensitivity of the recoverable amounts in a reasonable and possible change of some of the basic assumptions (such as the change of a percentage point to the growth rate beyond the budget period and the discount rates). This analysis does not show a situation in which the carrying amount of the Group's significant CGUs exceeds their recoverable amount.

#### 2.11 INVESTMENT IN SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

| GROUP INVESTMENT IN<br>ASSOCIATES AND JOINT VENTURES | %<br>Participation | Country | 30/9/2017 | 31/12/2016 |
|--|--------------------|---------|-----------|------------|
| Lotrich Information Co LTD                           | 40%                | Taiwan  | 5.961     | 6.065      |
| Goreward LTD Group                                   | 49,99%             | China   | 56.839    | 70.501     |
| Bit8 LTD Group                                       | 39%                | Malta   | 4.640     | 5.492      |
| Gamenet Group SpA                                    | 20%                | Italy   | 83.345    | 83.532     |
| Intralot de Peru SAC                                 | 20%                | Peru    | 15.103    | 15.217     |
| Other  |                    |         | 1         | 0          |
| Total  |                    |         | 165.889   | 180.807    |

GROUP INVESTMENT IN ASSOCIATES AND JOINT VENTURES 30/9/2017 31/12/2016

| Opening Balance   | 180.807 | 40.863  |
|---|---------|---------|
| Participation in net profit / (loss) of associates and joint ventures | -3.358  | -4.574  |
| Companies merge ( <u>note 2.20</u> )                                  | 0       | 83.520  |
| Acquisition of additional stake                                       | 0       | 800     |
| Change in consolidation method  | 0       | 16.179  |
| Additions/contribution in kind  | 1       | 51.104  |
| Foreign exchange differences  | -11.587 | 3.325   |
| Impairment  | 0       | -10.403 |
| Dividends   | -166    | 0       |
| Other   | 192     | -7      |
| Closing Balance   | 165.889 | 180.807 |



| COMPANY INVESTMENT IN<br>ASSOCIATES AND JOINT VENTURES | %<br>Participation | Country       | 30/9/2017 | 31/12/2016 |
|--|--------------------|---------------|-----------|------------|
| Lotrich Information Co LTD                             | 40%                | Taiwan        | 5.131     | 5.131      |
| Intralot De Peru SAC                                   | 20%                | Peru          | 5.528     | 5.528      |
| Total  |                    |               | 10.659    | 10.659     |
|  |                    |               |           |            |
| COMPANY INVESTMENT IN<br>SUBSIDIARIES                  | %<br>Participation | Country       | 30/9/2017 | 31/12/2016 |
| Intralot Holdings International LTD                    | 100%               | Cyprus        | 4.464     | 4.464      |
| Betting Company S.A.                                   | 95%                | Greece        | 139       | 139        |
| Inteltek Internet AS                                   | 20%                | Turkey        | 26.081    | 66.081     |
| Bilyoner Interactif Hizmelter AS                       | 50,01%             | Turkey        | 10.751    | 10.751     |
| Intralot Global Securities BV                          | 100,00%            | Nederland     | 57.028    | 57.028     |
| Intralot Global Holdings BV                            | 0,002%             | Nederland     | 37.268    | 1          |
| Loteria Moldovei SA                                    | 47,90%             | Moldova       | 0         | 656        |
| Intralot Iberia Holdings SA                            | 100%               | Spain         | 5.638     | 5.638      |
| Other  |                    |               | 322       | 323        |
| Total  |                    |               | 141.691   | 145.081    |
| Grand Total  |                    |               | 152.350   | 155.740    |
| COMPANY INVESTMENT IN SUBSIDIA<br>VENTUR               |                    | TES AND JOINT | 30/9/2017 | 31/12/2016 |
| Opening Balance  |                    |               | 155.740   | 172.294    |
| Capitalization of affiliates receivables               | ;                  |               | 0         | 10.550     |
| Disposal of affiliates share                           |                    |               | 0         | -20.781    |
| Provisions / reverse of provisions for                 |                    | ffiliates     | -4.445    | -4.078     |
| Provisions for impairment of associa                   | tes                |               | 0         | -1.000     |
| Participation fee of affiliate                         |                    |               | 1.055     | 0          |
| Return of capital from affiliates                      |                    |               | 0         | -1.245     |
| Closing Balance  |                    |               | 152.350   | 155.740    |

#### **2.12 OTHER FINANCIAL ASSETS**

Other financial assets which in total have been classified by the Group as "Available for sale" and "Held to maturity" are analyzed as follows:

|  | GROUP     |            | COMPANY   |            |
|--|-----------|------------|-----------|------------|
|  | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |
| Opening Balance                          | 21.910    | 26.085     | 1.483     | 3.243      |
| Purchases                                | 1.888     | 2.453      | 0         | 0          |
| Addition due to acquisition              | 0         | 90         | 0         | 0          |
| Return of Capital                        | 0         | -3.292     | 0         | 0          |
| Disposals                                | -921      | -421       | 0         | 0          |
| Fair value revaluation                   | -524      | -2.974     | -254      | -1.760     |
| Foreign exchange differences             | -62       | -31        | 0         | 0          |
| Closing balance                          | 22.291    | 21.910     | 1.229     | 1.483      |
| Quoted securities                        | 1.841     | 1.949      | 45        | 24         |
| Unquoted securities                      | 20.450    | 19.961     | 1.184     | 1.459      |
| Total                                    | 22.291    | 21.910     | 1.229     | 1.483      |
| Long-term Financial Assets               | 22.291    | 21.910     | 1.229     | 1.483      |
| Short-term Financial Assets <sup>1</sup> | 0         | 0          | 0         | 0          |
| Total                                    | 22.291    | 21.910     | 1.229     | 1.483      |

During the nine months of 2017, the Group losses arising from the valuation at fair value of the above financial assets amounting  $\in$ 524 thousand (nine months 2016: losses  $\in$ 364 thousand) are analyzed in losses amounting  $\in$ 429 thousand (nine months 2016: losses  $\in$ 388 thousand) reported in particular equity reserves (revaluation reserve and hedging reserve) and in losses amounting  $\notin$ 95 thousand (nine months

2016: gain of €24 thousand) reported in the income statement. Respectively for the Company, losses amounting €254 thousand (nine months 2016: gain of €26 thousand) are analyzed in losses amounting €254 thousand (nine months 2016: gain of €26 thousand) that were reported in particular equity reserves (revaluation reserve and hedging reserve).

For investments that are actively traded in organized financial markets, the fair value is determined by reference to the closing price at the reporting date. For investments where there is no corresponding market price, fair value is determined by reference to the current market value of another instrument that is substantially the same or estimated based on expected cash flows of the net assets underlying the investment or acquisition value.

#### 2.13 INVENTORIES

|                           | GRO       | GROUP      |           | ANY        |
|---------------------------|-----------|------------|-----------|------------|
|                           | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |
| Merchandise – Equipment   | 31.284    | 30.841     | 19.644    | 18.888     |
| Other                     | 5.220     | 3.487      | 0         | 0          |
| Total                     | 36.504    | 34.328     | 19.644    | 18.888     |
| Provisions for impairment | -2.057    | -2.078     | 0         | 0          |
| Total                     | 34.447    | 32.250     | 19.644    | 18.888     |

The burden on the nine month results of 2017, from disposals/usage and provision of inventories for the Group amounts to  $\leq 2.407$  thousand (nine months of 2016:  $\leq 7.352$  thousand) while for the Company amounts to  $\leq 2.552$  thousand (nine months of 2016:  $\leq 7.993$  thousand) and is included in "Cost of Sales".

| Reconciliation of changes in<br>inventories provision for | GR        | OUP        | COMPANY   |            |  |
|---|-----------|------------|-----------|------------|--|
| impairment  | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |  |
| Opening balance for the period                            | -2.078    | -3.336     | 0         | -1.753     |  |
| Period provisions*  | 0         | -500       | 0         | 0          |  |
| Reversed provisions                                       | 0         | 0          | 0         | 0          |  |
| Used provisions   | 0         | 1.753      | 0         | 1.753      |  |
| Foreign exchange differences                              | 21        | 5          | 0         | 0          |  |
| Closing balance for the period                            | -2.057    | -2.078     | 0         | 0          |  |

\*Included in «Cost of sales»

There are no liens on inventories.

#### 2.14 CASH AND CASH EQUIVALENTS

Bank current accounts are either non-interest bearing or interest bearing and yield income at the daily bank interest rates. The short term deposits are made for periods from one day to three months depending on the Group's cash requirements and yield income at the applicable prevailing interest rates.

For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of:

|                                | GR        | OUP        | COMPANY   |            |  |
|--------------------------------|-----------|------------|-----------|------------|--|
|                                | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |  |
| Cash and bank current accounts | 487.813   | 163.453    | 24.846    | 20.356     |  |
| Short term time deposits       | 2.164     | 948        | 0         | 0          |  |
| Total                          | 489.977   | 164.401    | 24.846    | 20.356     |  |

The time deposits denominated in foreign currency relate mainly to currency exchange contracts (which have the nature of a time deposit and not of a derivative financial asset).

#### 2.15 SHARE CAPITAL, TREASURY SHARES AND RESERVES

| Share Capital  |                                 |                           |
|--|---------------------------------|---------------------------|
| Total number of authorized shares<br>Ordinary shares of nominal value €0,30 each | <b>30/9/2017</b><br>158.961.721 | 31/12/2016<br>158.961.721 |
| Issued and fully paid shares   | Number of ordinary shares       | €`000                     |
| Balance 1 January 2016   | 158.961.721                     | 47.689                    |
| Issue of new shares  | 0                               | 0                         |
| Balance 31 December 2016   | 158.961.721                     | 47.689                    |
| Issue of new shares  | 0                               | 0                         |
| Balance 30 September 2017  | 158.961.721                     | 47.689                    |

#### **Treasury Shares**

The Company, according to article 16, C.L. 2190/1920, article 4.1.4.2 of the regulation of ATHEX and based on the resolution of the Shareholder's Annual General Meeting which took place on the 11/6/2014, as amended by the resolution of the Shareholder's Annual General Meeting of 19/5/2015 and 18/5/2017, has approved a buy-back program from the Company, of up to 10% of the paid share capital, for the time period of 24 months with effect from 11/06/2014 and until 11/06/2018, with a minimum price of  $\leq 1,00$  and maximum price of  $\leq 12,00$ . It has also approved that the treasury shares which will eventually be acquired may be held for future acquisition of shares of another company or be distributed to the Company's employees or the staff of a company related with it. During the nine months of 2017, the Company purchased 5.400 treasury shares (0,003% of the Company's share capital) at an average price of €1,09 per share, totalling €6 thousand. Until 30/9/2017 the Company has purchased 1.588.169 treasury shares (1,00% of the company's share capital) with average price €1,08 per share, with total price of €1.715 thousand. During the fourth quarter of 2017 and until the date of approval of the financial statements of 30/9/2017, the Company purchased 60.578 treasury shares (0,04% of the Company's share capital) at an average price of €1,01 per share, totalling €59 thousand bringing total repurchases to 1.648.747 treasury shares (1,04% of the Company's share capital) at an average price of €1,08 per share, totalling €1.776 thousand.

|                               | GROUP<br>Number of<br>ordinary shares | € `000 | COMPANY<br>Number of<br>ordinary shares | € `000 |
|-------------------------------|---------------------------------------|--------|---|--------|
| Balance 1 January 2016        | 470.746                               | 490    | 470.746                                 | 490    |
| Repurchase of treasury shares | 1.112.023                             | 1.219  | 1.112.023                               | 1.219  |
| Balance 31 December 2016      | 1.582.769                             | 1.709  | 1.582.769                               | 1.709  |
| Repurchase of treasury shares | 5.400                                 | 6      | 5.400                                   | 6      |
| Balance 30 September 2017     | 1.588.169                             | 1.715  | 1.588.169                               | 1.715  |

#### Reserves

#### Foreign exchange differences reserve

This reserve is used to report the exchange differences arising from the translation of foreign subsidiaries' financial statements. The balance of this reserve in the Group on 30/9/2017 was  $\in$ -71,6 million (31/12/2016:  $\in$ -61,2 million). The Group had a total net loss which was reported in the statement of comprehensive income from the change in the fair value reserve during the nine months of 2017 amounting to  $\in$ 19,8 million (nine months 2016: loss of  $\in$ 10,7 million), out of which loss of  $\in$ 10,4 million is attributable to the owners of the parent and a loss of  $\in$ 9,4 million to non-controlling interest. The above total net loss for 2017 comes mainly from the fluctuation of the USD, TRY, JMD, ARS and CNY against the EUR.



The main exchange rates of abroad subsidiaries financial statements conversion were:

#### • Statement of Financial Position:

|           | 30/9/2017 | 31/12/2016 | Change |
|-----------|-----------|------------|--------|
| EUR / USD | 1,18      | 1,05       | 12,4%  |
| EUR / JMD | 153,06    | 135,02     | 13,4%  |
| EUR / TRY | 4,20      | 3,71       | 13,2%  |
| EUR / PEN | 3,86      | 3,53       | 9,3%   |
| EUR / AZN | 1,99      | 1,85       | 7,6%   |
| EUR / ARS | 20,44     | 16,67      | 22,6%  |
| EUR / PLN | 4,30      | 4,41       | -2,5%  |
| EUR / BRL | 3,76      | 3,43       | 9,6%   |

#### • Income Statement:

|           | Avg. 1/1-<br>30/9/2017 | Avg. 1/1-<br>30/9/2016 | Change |
|-----------|------------------------|------------------------|--------|
| EUR / USD | 1,11                   | 1,12                   | -0,9%  |
| EUR / JMD | 143,39                 | 137,84                 | 4,0%   |
| EUR / TRY | 4,00                   | 3,28                   | 21,9%  |
| EUR / PEN | 3,63                   | 3,75                   | -3,2%  |
| EUR / AZN | 1,92                   | 1,74                   | 10,3%  |
| EUR / ARS | 18,12                  | 16,22                  | 11,7%  |
| EUR / PLN | 4,27                   | 4,36                   | -2,1%  |
| EUR / BRL | 3,54                   | 3,96                   | -10,6% |

#### **Other Reserves**

|                                       | GRO       | UP         | COMPANY   |            |  |
|---------------------------------------|-----------|------------|-----------|------------|--|
|                                       | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |  |
| Statutory reserve                     | 27.739    | 27.076     | 15.896    | 15.896     |  |
| Extraordinary reserves                | 1.687     | 1.689      | 1.456     | 1.456      |  |
| Tax free and specially taxed reserves | 31.376    | 31.245     | 28.601    | 28.601     |  |
| Actuarial differences reserve         | -34       | -37        | -82       | -82        |  |
| Hedging reserve                       | 0         | 0          | 0         | 0          |  |
| Revaluation reserve                   | -4.091    | -3.937     | -2.189    | -1.935     |  |
| Total                                 | 56.677    | 56.036     | 43.682    | 43.936     |  |

## <u>intralot</u>

Analysis of changes in other comprehensive income by category of reserves

| GROUP<br>1/1-30/9/2017   | Actuarial<br>differences<br>Reserve | Revaluation<br>Reserve | Hedging<br>Reserve | Foreign exchange<br>differences<br>Reserve | Retained<br>Earnings | Total   | Non-<br>controlling<br>interest | Grand<br>total |
|--|-------------------------------------|------------------------|--------------------|--|----------------------|---------|---------------------------------|----------------|
| Defined benefit plans revaluation for<br>subsidiaries and parent company                         | -63                                 | 0                      | 0                  | 0  | 66                   | 3       | 2                               | 5              |
| Revaluation of defined benefit plans of<br>associates and joint ventures                         | 63                                  | 0                      | 0                  | 0  | 0                    | 63      | 0                               | 63             |
| Valuation of available for sale<br>financial assets of subsidiaries and<br>parent company        | 0                                   | -154                   | 0                  | 0  | 0                    | -154    | -18                             | -172           |
| Share of valuation of available for<br>sale financial assets of associates<br>and joint ventures | 0                                   | 130                    | 0                  | 0  | 0                    | 130     | 0                               | 130            |
| Valuation of derivatives of<br>subsidiaries and parent company                                   | 0                                   | 0                      | 0                  | 0  | 0                    | 0       | 0                               | 0              |
| Foreign exchange differences on consolidation of subsidiaries                                    | 0                                   | 0                      | 0                  | 1.151                                      | 0                    | 1.151   | -9.346                          | -8.195         |
| Share of foreign exchange<br>differences on consolidation of<br>associates and joint ventures    | 0                                   | 0                      | 0                  | -11.587                                    | 0                    | -11.587 | 0                               | -11.587        |
| Other comprehensive income /<br>(expenses) after tax   | 0                                   | -24                    | 0                  | -10.436                                    | 66                   | -10.394 | -9.362                          | -19.756        |

| GROUP<br>1/1-30/9/2016  | Actuarial<br>differences<br>Reserve | Revaluation<br>Reserve | Hedging<br>Reserve | Foreign exchange<br>differences<br>Reserve | Retained<br>Earnings | Total  | Non-<br>controlling<br>interest | Grand<br>total |
|---|-------------------------------------|------------------------|--------------------|--|----------------------|--------|---------------------------------|----------------|
| Defined benefit plans revaluation for<br>subsidiaries and parent company                      | 416                                 | 0                      | 0                  | 0  | -3                   | 413    | -3                              | 410            |
| Valuation of available for sale<br>financial assets of subsidiaries and<br>parent company     | 0                                   | -427                   | 0                  | 0  | 0                    | -427   | -1                              | -428           |
| Valuation of derivatives of subsidiaries and parent company                                   | 0                                   | 0                      | 28                 | 0  | 0                    | 28     | 0                               | 28             |
| Foreign exchange differences on<br>consolidation of subsidiaries                              | 0                                   | 0                      | 0                  | -3.286                                     | 0                    | -3.286 | -4.432                          | -7.718         |
| Share of foreign exchange<br>differences on consolidation of<br>associates and joint ventures | 0                                   | 0                      | 0                  | -2.942                                     | 0                    | -2.942 | 0                               | -2.942         |
| Other comprehensive income /<br>(expenses) after tax  | 416                                 | -427                   | 28                 | -6.228                                     | -3                   | -6.214 | -4.436                          | -10.650        |

#### **INTRALOT Group** Interim Financial Statements for the period 1 January to 30 September 2017



| COMPANY<br>1/1-30/9/2017                          | Revaluation<br>Reserve | Hedging<br>reserve |   | Total |
|---|------------------------|--------------------|---|-------|
| Valuation of available for sale financial assets  | -254                   |                    | 0 | -254  |
| Valuation of derivatives                          | 0                      |                    | 0 | 0     |
| Other comprehensive income / (expenses) after tax | -254                   |                    | 0 | -254  |

| COMPANY<br>1/1-30/9/2016                          | Revaluation<br>Reserve | Hedging<br>reserve | Total |
|---|------------------------|--------------------|-------|
| Valuation of available for sale financial assets  | -2                     | 0                  | -2    |
| Valuation of derivatives                          | 0                      | 28                 | 28    |
| Other comprehensive income / (expenses) after tax | -2                     | 28                 | 26    |

#### 2.16 DIVIDENDS

|  | GR        | OUP        | COMPANY   |            |  |
|--|-----------|------------|-----------|------------|--|
| Declared dividends of ordinary shares:         | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |  |
| Final dividend of period 2012-2013             | 0         | 689        | 0         | 0          |  |
| Final dividend of 2014                         | 173       | 32         | 0         | 0          |  |
| Final dividend of 2015                         | 482       | 26.572     | 0         | 0          |  |
| Interim dividend of 2016                       | 0         | 16.255     | 0         | 0          |  |
| Final dividend of 2016                         | 24.851    | 0          | 0         | 0          |  |
| Interim dividend of 2017                       | 11.201    | 0          | 0         | 0          |  |
| Dividend per statement of changes in<br>equity | 36.707    | 43.548     | 0         | 0          |  |

#### **Paid Dividends on ordinary shares:**

During the nine months of 2017 dividends paid on ordinary shares, aggregated €33.976 thousand (nine months 2016: €37.498 thousand).

#### 2.17 LONG TERM LOANS

|                                    |          |                       | GROUP     |            | COMPANY   |            |
|------------------------------------|----------|-----------------------|-----------|------------|-----------|------------|
|                                    | Currency | Interest rate         | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |
| Facility A<br>(€250,0 million)     | EUR      | 6,00%                 | 250.629   | 245.998    | 0         | 0          |
| Facility B<br>(€250,0 million)     | EUR      | 6,75%                 | 242.908   | 245.494    | 0         | 0          |
| Facility C<br>(€126,1 million)     | EUR      | 1M Euribor +<br>5,50% | 0         | 156.964    | 0         | 0          |
| Facility D<br>(€500,0 million)     | EUR      | 5,25%                 | 483.146   | 0          | 0         | 0          |
| Intercompany Loans                 |          |                       | 0         | 0          | 228.204   | 237.348    |
| Other                              |          |                       | 6.914     | 8.709      | 0         | 0          |
| Total Loans                        |          |                       | 983.597   | 657.165    | 228.204   | 237.348    |
| Less: Payable during the next year |          |                       | -10.066   | -13.273    | 0         | 0          |
| Long Term Loans                    |          |                       | 973.531   | 643.892    | 228.204   | 237.348    |

Facility A: On May 2014, Intralot Capital Luxembourg issued Senior Notes with a nominal value of €250 million, guaranteed by the parent company and subsidiaries of the Group, due 15 May 2021. The Notes were offered at an issue price of 99,294%. Interest is payable semi-annually at an annual fixed nominal coupon of 6%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants with respect to Net

Debt to EBITDA (Leverage ratio), and financial expenses coverage ratio (Fixed Charge Coverage ratio). The Group was in compliance with the covenants under Notes as at 30/9/2017. The notes were fully redeemed on 11 October 2017 using the proceeds from Facility D.

- Facility B: On September 2016, Intralot Capital Luxembourg, issued Senior Notes with a nominal value of €250 million, guaranteed by the parent company and subsidiaries of the Group, due 15 September 2021. The Notes were offered at an issue price of 100,000%. Interest is payable semi-annually at an annual fixed nominal coupon of 6,75%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants with respect to Net Debt to EBITDA (Leverage ratio), and financial expenses coverage ratio (Fixed Charge Coverage ratio).The Group was in compliance with the covenants under Notes as at 30/9/2017.
- Facility C: On December 2016, Intralot Finance UK Ltd signed a syndicated loan guaranteed by the parent and subsidiaries of the Group amounting €225,0 million (€86,1 million in the form of revolving facility, €98,9 as term loan and €40 million as standby revolving facility). The loan will have three year duration (with an extent option for two additional years), bears a floating rate (Euribor) plus a 5,50% margin and the current limit is set at €126,1 million since the term loan amounting €98,9 million was cancelled after the full repayment of the syndicated loan in September 2017 using the proceeds from Facility D. Under the revolving credit facility the Group has the right to borrow, repay and use the loan limit until maturity. Additionally, voluntary prepayments and commitment reductions under the Credit Agreement are permitted at any time in whole or in part, without premium or penalty (other than break-funding costs). The financial terms of the loan, include minimum ratio requirements of total net debt to EBITDA (Leverage Ratio) and the Interest Coverage ratio. The Group on 30/9/2017 covers the economic clauses of the syndicated loan.
- Facility D: On September 2017, Intralot Capital Luxembourg issued Senior Notes with a nominal value of €500,0 million, guaranteed by the parent company and subsidiaries of the Group, due 15 September 2024. The Notes were offered at an issue price of 100,000%. Interest is payable semi-annually at an annual fixed nominal coupon of 5,25%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants with respect to Net Debt to EBITDA (Leverage ratio), and financial expenses coverage ratio (Fixed Charge Coverage ratio). The Group was in compliance with the covenants under Notes as at 30/9/2017. The net proceeds from the issue were used to fully redeem Facility A on 11 October 2017 (nominal value €250,0 million, redemption costs €7,5 million, and accrued interest €6,1 million), as well as fully repayment of Facility C on September 2017 of nominal value €165,0 million. The remaining amount will be used to finance general corporate purposes including capital expenditure.

The Company, the subsidiaries of the Group or other related parties, or agents on its or their behalf, may from time to time purchase and/or re-sell bonds of the Group (Facility B & D) in one or more series of open-market transactions from time to time. The Group does not intend to disclose the extent of any such purchase or re-sale otherwise than in accordance with any legal or regulatory obligation the Group may have to do so.

Interim Financial Statements for the period 1 January to 30 September 2017

# <u>intralot</u>

# Reconciliation of liabilities arising from financing activities:

|  | Balance    | Cash _  |                  |                                 | Balance   |                       |           |
|--|------------|---------|------------------|---------------------------------|-----------|-----------------------|-----------|
| GROUP  | 31/12/2016 | flows   | Accrued interest | Foreign exchange<br>differences | Transfers | Unpaid issue<br>costs | 30/9/2017 |
| Long term loans                                | 643.892    | 341.566 | 4.278            | -122                            | 1.631     | -17.714               | 973.531   |
| Short term loans                               | 13.273     | -34.950 | 34.512           | -285                            | -2.484    | 0                     | 10.066    |
| Long term finance lease                        | 684        | 2.003   | 0                | -189                            | 0         | 0                     | 2.498     |
| Short term finance lease                       | 1.460      | -588    | 68               | -68                             | 0         | 0                     | 872       |
| Total liabilities from<br>financing activities | 659.309    | 308.031 | 38.858           | -664                            | -853      | -17.714               | 986.967   |

| Non cash adjustments                           |                       |               |                     |                                    |  |           |  |                       |
|--|-----------------------|---------------|---------------------|------------------------------------|--|-----------|--|-----------------------|
| GROUP  | Balance<br>31/12/2015 | Cash<br>flows | Accrued<br>interest | Foreign<br>exchange<br>differences | New consolidated<br>entities / Companies<br>disposal | Transfers | Loss on bond<br>buy back /<br>Unpaid<br>issuing cost | Balance<br>31/12/2016 |
| Long term loans                                | 716.094               | -100.045      | 25.791              | 0                                  | 1.994  | 2.267     | -2.209   | 643.892               |
| Short term loans                               | 29.365                | -66.889       | 52.773              | 24                                 | 267  | -2.267    | 0  | 13.273                |
| Long term finance lease                        | 1.966                 | -1.296        | 0                   | 14                                 | 0  | 0         | 0  | 684                   |
| Short term finance lease                       | 6.815                 | -5.662        | 304                 | 3                                  | 0  | 0         | 0  | 1.460                 |
| Total liabilities from<br>financing activities | 754.240               | -173.892      | 78.868              | 41                                 | 2.261  | 0         | -2.209   | 659.309               |



# 2.18 SHARED BASED BENEFITS

The Group had no active option plan during the nine months of 2017.

# 2.19 FINANCIAL ASSETS AND LIABILITIES

The financial assets and liabilities of the Group, excluding cash and cash equivalents are analyzed as follows:

| <u>30/9/2017</u>                      |                       |   |                               |                   |
|---------------------------------------|-----------------------|---|-------------------------------|-------------------|
| Financial assets:                     | Loans and receivables | Available for<br>sale financial<br>assets | Held to<br>maturity<br>assets | Total             |
| Trade receivables                     | 88.884                | 0   | 0                             | 88.884            |
| Receivables from related parties      | 21.914                | 0   | 0                             | 21.914            |
| Prepaid expenses and other receivable | 70.239                | 0   | 0                             | 70.239            |
| Bad debtors provisions                | -15.540               | 0   | 0                             | -15.540           |
| Other quoted financial assets         | 0                     | 885                                       | 956                           | 1.841             |
| Other unquoted financial assets       | 0                     | 20.450                                    | 0                             | 20.450            |
| Total                                 | 165.497               | 21.335                                    | 956                           | 187.788           |
| Long term<br>Short term               | 21.946<br>143.551     | 21.335<br>0                               | 956<br>0                      | 44.237<br>143.551 |
| Total                                 | 165.497               | 21.335                                    | 956                           | 187.788           |

| <u>31/12/2016</u>                     |                       |   |         |
|---------------------------------------|-----------------------|---|---------|
| Financial assets:                     | Loans and receivables | Available for<br>sale financial<br>assets | Total   |
| Trade receivables                     | 96.794                | 0   | 96.794  |
| Receivables from related parties      | 26.880                | 0   | 26.880  |
| Prepaid expenses and other receivable | 86.520                | 0   | 86.520  |
| Bad debtors provisions                | -17.808               | 0   | -17.808 |
| Other quoted financial assets         | 0                     | 1.949                                     | 1.949   |
| Other unquoted financial assets       | 0                     | 19.961                                    | 19.961  |
| Total                                 | 192.386               | 21.910                                    | 214.296 |
| Long term                             | 22.407                | 21.910                                    | 44.317  |
| Short term                            | 169.979               | 0   | 169.979 |
| Total                                 | 192.386               | 21.910                                    | 214.296 |

# <u>30/9/2017</u>

| Financial liabilities       | Financial<br>liabilities<br>measured at<br>amortized<br>cost | Financial<br>liabilities at<br>fair value<br>through profit<br>and loss | Financial<br>liabilities at fair<br>value through<br>other<br>comprehensive<br>income | Total     |
|-----------------------------|--|---|---|-----------|
| Trade Payables              | 58.776   | 0   | 0   | 58.776    |
| Payables to related parties | 21.859   | 0   | 0   | 21.859    |
| Other liabilities           | 73.027   | 0   | 0   | 73.027    |
| Derivatives                 | 0  | 0   | 0   | 0         |
| Borrowing and finance lease | 986.967  | 0   | 0   | 986.967   |
| Total                       | 1.140.629  | 0   | 0   | 1.140.629 |
| Long term                   | 977.510  | 0   | 0   | 977.510   |
| Short term                  | 163.119  | 0   | 0   | 163.119   |
| Total                       | 1.140.629  | 0   | 0   | 1.140.629 |



| <u>31/12/2016</u><br>Financial liabilities | Financial<br>liabilities<br>measured at | Financial<br>liabilities at<br>fair value | Financial<br>liabilities at fair<br>value through | Total   |
|--|---|---|---|---------|
|  | amortized<br>cost                       | through profit<br>and loss                | other<br>comprehensive<br>income                  |         |
| Trade Payables                             | 48.349                                  | 0   | 0   | 48.349  |
| Payables to related parties                | 31.337                                  | 0   | 0   | 31.337  |
| Other liabilities                          | 65.726                                  | 0   | 0   | 65.726  |
| Derivatives                                | 0                                       | 0   | 0   | 0       |
| Borrowing and finance lease                | 659.309                                 | 0   | 0   | 659.309 |
| Total                                      | 804.721                                 | 0   | 0   | 804.721 |
| Long term                                  | 661.847                                 | 0   | 0   | 661.847 |
| Short term                                 | 142.874                                 | 0   | 0   | 142.874 |
| Total                                      | 804.721                                 | 0   | 0   | 804.721 |

Below is the analysis of the financial assets and liabilities of the Company excluding cash and cash equivalents:

| <u>30/9/2017</u>                      |                       |   |         |
|---------------------------------------|-----------------------|---|---------|
| Financial assets:                     | Loans and receivables | Available for<br>sale financial<br>assets | Total   |
| Trade receivables                     | 43.291                | 0   | 43.291  |
| Receivables from related parties      | 81.761                | 0   | 81.761  |
| Prepaid expenses and other receivable | 24.118                | 0   | 24.118  |
| Bad debtors provisions                | -46.922               | 0   | -46.922 |
| Other quoted financial assets         | 0                     | 45  | 45      |
| Other unquoted financial assets       | 0                     | 1.184                                     | 1.184   |
| Total                                 | 102.248               | 1.229                                     | 103.477 |
|                                       |                       |   |         |
| Long term                             | 144                   | 1.229                                     | 1.373   |
| Short term                            | 102.104               | 0   | 102.104 |
| Total                                 | 102.248               | 1.229                                     | 103.477 |

| <u>31/12/2016</u>                     |                       |   |                  |
|---------------------------------------|-----------------------|---|------------------|
| Financial assets:                     | Loans and receivables | Available for<br>sale financial<br>assets | Total            |
| Trade receivables                     | 47.542                | 0   | 47.542           |
| Receivables from related parties      | 89.352                | 0   | 89.352           |
| Prepaid expenses and other receivable | 38.292                | 0   | 38.292           |
| Bad debtors provisions                | -47.032               | 0   | -47.032          |
| Other quoted financial assets         | 0                     | 24  | 24               |
| Other unquoted financial assets       | 0                     | 1.459                                     | 1.459            |
| Total                                 | 128.154               | 1.483                                     | 129.637          |
| Long term<br>Short term               | 144<br>128.010        | 1.483<br>0                                | 1.627<br>128.010 |
| Total                                 | 128.154               | 1.483                                     | 129.637          |

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| <u>30/9/2017</u><br>Financial liabilities | Financial<br>liabilities<br>measured at<br>amortized cost | Financial<br>liabilities at fair<br>value through<br>profit and loss | Financial<br>liabilities at<br>fair value<br>through other<br>comprehensive<br>income | Total   |
|---|---|--|---|---------|
| Trade Payables                            | 10.710  | 0  | 0   | 10.710  |
| Payables to related parties               | 41.222  | 0  | 0   | 41.222  |
| Other liabilities                         | 7.659   | 0  | 0   | 7.659   |
| Derivatives                               | 0   | 0  | 0   | 0       |
| Borrowing and finance lease               | 228.204   | 0  | 0   | 228.204 |
| Total                                     | 287.795   | 0  | 0   | 287.795 |
| Long term                                 | 228.204   | 0  | 0   | 228.204 |
| Short term                                | 59.591  | 0  | 0   | 59.591  |
| Total                                     | 287.795   | 0  | 0   | 287.795 |

# <u>31/12/2016</u>

| Financial liabilities       | Financial<br>liabilities<br>measured at<br>amortized cost | Financial<br>liabilities at fair<br>value through<br>profit and loss | Financial<br>liabilities at fair<br>value through<br>other<br>comprehensive<br>income | Total   |
|-----------------------------|---|--|---|---------|
| Trade Payables              | 10.468  | 0  | 0   | 10.468  |
| Payables to related parties | 46.432  | 0  | 0   | 46.432  |
| Other liabilities           | 8.971   | 0  | 0   | 8.971   |
| Derivatives                 | 0   | 0  | 0   | 0       |
| Borrowing and finance lease | 237.348   | 0  | 0   | 237.348 |
| Total                       | 303.219   | 0  | 0   | 303.219 |
| Long term                   | 237.348   | 0  | 0   | 237.348 |
| Short term                  | 65.871  | 0  | 0   | 65.871  |
| Total                       | 303.219   | 0  | 0   | 303.219 |

# **Estimated fair value**

Below is a comparison by category of carrying amounts and fair values of financial assets and liabilities of the Group and the Company as at 30 June 2017 and 31 December 2016:

|  | GROUP     |            |           |            |
|--|-----------|------------|-----------|------------|
|  |           | g Amount   |           | Value      |
| Financial Assets   | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |
| Other long-term financial assets -<br>classified as "available for sale" | 21.335    | 21.910     | 21.335    | 21.910     |
| Other long-term financial assets -<br>classified as "held to maturity"   | 956       | 0          | 943       | 0          |
| Other long-term receivables  | 21.946    | 22.407     | 21.946    | 22.407     |
| Trade and other short-term<br>receivables                                | 143.551   | 169.979    | 143.551   | 169.979    |
| Short term derivative financial assets                                   | 0         | 0          | 0         | 0          |
| Cash and cash equivalents  | 489.977   | 164.401    | 489.977   | 164.401    |
| Total  | 677.765   | 378.697    | 677.752   | 378.697    |
| Financial Liabilities  |           |            |           |            |
| Long-term loans  | 973.531   | 643.892    | 1.028.786 | 656.502    |
| Other long-term liabilities  | 1.481     | 17.271     | 1.481     | 17.271     |
| Liabilities from finance leases  | 2.498     | 684        | 2.498     | 684        |
| Trade and other short term payables                                      | 152.181   | 128.141    | 152.181   | 128.141    |
| Short-term loans and finance lease                                       | 10.938    | 14.733     | 11.201    | 14.791     |
| Total  | 1.140.629 | 804.721    | 1.196.147 | 817.389    |



|  | COMPANY |                      |                     |                     |  |
|--|---------|----------------------|---------------------|---------------------|--|
| Financial Assets   |         | Amount<br>31/12/2016 | Fair \<br>30/9/2017 | Value<br>31/12/2016 |  |
|  |         |                      |                     |                     |  |
| Other long-term financial assets -<br>classified as "available for sale" | 1.229   | 1.483                | 1.229               | 1.483               |  |
| Other long-term receivables  | 144     | 144                  | 144                 | 144                 |  |
| Trade and other short-term receivables                                   | 102.104 | 128.010              | 102.104             | 128.010             |  |
| Short term derivative financial assets                                   | 0       | 0                    | 0                   | 0                   |  |
| Cash and cash equivalents  | 24.846  | 20.356               | 24.846              | 20.356              |  |
| Total  | 128.323 | 149.993              | 128.323             | 149.993             |  |
| Financial Liabilities  |         |                      |                     |                     |  |
| Long-term loans  | 228.204 | 237.348              | 228.204             | 237.348             |  |
| Trade and other short term payables                                      | 59.591  | 65.871               | 59.591              | 65.871              |  |
| Total  | 287.795 | 303.219              | 287.795             | 303.219             |  |

The management estimated that the carrying value of cash and cash equivalents, trade and other receivables, trade and other payables approximates their fair value, primarily because of their short term maturities.

## Fair value hierarchy

The Group classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making these measurements. The levels of the fair value hierarchy are as follows:

Level 1: official quoted prices (unadjusted) in markets with significant volume of transactions for similar assets or liabilities

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group and the Company held on 30/9/2017 the following assets and liabilities measured at fair value:

| GROUP   | Fair Value                        | Fair                     | value hierar             | chy                            |
|---|-----------------------------------|--------------------------|--------------------------|--------------------------------|
| GROOP   | 30/9/2017                         | Level 1                  | Level 2                  | Level 3                        |
| Financial assets measured at fair value   |                                   |                          |                          |                                |
| Other financial assets classified as<br>"Available for sale"  | 22.291                            | 885                      | 0                        | 21.406                         |
| - Quoted securities   | 1.841                             | 885                      | 0                        | 956                            |
| - Unquoted securities   | 20.450                            | 0                        | 0                        | 20.450                         |
| Derivative financial instruments  | 0                                 | 0                        | 0                        | 0                              |
| Financial liabilities measured at fair value  |                                   |                          |                          |                                |
| Derivative financial instruments  | 0                                 | 0                        | 0                        | 0                              |
|   |                                   |                          |                          |                                |
| COMPANY   | Fair Value                        | Fair                     | value hierar             | chy                            |
| COMPANY   | Fair Value<br>30/9/2017           | Fair<br>Level 1          | value hieraro<br>Level 2 | chy<br>Level 3                 |
| COMPANY<br>Financial assets measured at fair value  |                                   |                          |                          |                                |
|   |                                   |                          |                          |                                |
| Financial assets measured at fair value<br>Other financial assets classified as   | 30/9/2017                         | Level 1                  | Level 2                  | Level 3                        |
| Financial assets measured at fair value<br>Other financial assets classified as<br>"Available for sale"<br>- Quoted securities<br>- Unquoted securities | 30/9/2017<br>1.229                | Level 1<br>45            | Level 2<br>0             | Level 3                        |
| Financial assets measured at fair value<br>Other financial assets classified as<br>"Available for sale"<br>- Quoted securities                          | 30/9/2017<br>1.229<br>45          | Level 1<br>45<br>45      | Level 2<br>0<br>0        | Level 3                        |
| Financial assets measured at fair value<br>Other financial assets classified as<br>"Available for sale"<br>- Quoted securities<br>- Unquoted securities | 30/9/2017<br>1.229<br>45<br>1.184 | Level 1<br>45<br>45<br>0 | Level 2<br>0<br>0<br>0   | Level 3<br>1.184<br>0<br>1.184 |

During 2017 there were no transfers between Level 1 and Level 2 of the fair value hierarchy, no transfers to and from Level 3.

The Group and the Company held on 31/12/2016 the following assets and liabilities measured at fair value:

| GROUP   | Fair Value                         | Fair                     | value hierard            | chy                            |
|---|------------------------------------|--------------------------|--------------------------|--------------------------------|
| GROUP   | 31/12/2016                         | Level 1                  | Level 2                  | Level 3                        |
| Financial assets measured at fair value   |                                    |                          |                          |                                |
| Other financial assets classified as<br>"Available for sale"  | 21.910                             | 1.949                    | 0                        | 19.961                         |
| - Quoted securities   | 1.949                              | 1.949                    | 0                        | 0                              |
| - Unquoted securities   | 19.961                             | 0                        | 0                        | 19.961                         |
| Derivative financial instruments  | 0                                  | 0                        | 0                        | 0                              |
| Financial liabilities measured at fair value  |                                    |                          |                          |                                |
| Derivative financial instruments  | 0                                  | 0                        | 0                        | 0                              |
|   |                                    |                          |                          |                                |
| COMPANY   | Fair Value                         | Fair                     | value hierard            | chy                            |
| COMPANY   | Fair Value<br>31/12/2016           | Fair<br>Level 1          | value hieraro<br>Level 2 | chy<br>Level 3                 |
| COMPANY<br>Financial assets measured at fair value  |                                    |                          |                          |                                |
| Financial assets measured at fair value<br>Other financial assets classified as   |                                    |                          |                          |                                |
| Financial assets measured at fair value   | 31/12/2016                         | Level 1                  | Level 2                  | Level 3                        |
| Financial assets measured at fair value<br>Other financial assets classified as<br>"Available for sale"   | 31/12/2016<br>1.483                | Level 1<br>24            | Level 2<br>0             | Level 3                        |
| Financial assets measured at fair value<br>Other financial assets classified as<br>"Available for sale"<br>- Quoted securities                          | 31/12/2016<br>1.483<br>24          | Level 1<br>24<br>24      | Level 2<br>0<br>0        | Level 3<br>1.459<br>0          |
| Financial assets measured at fair value<br>Other financial assets classified as<br>"Available for sale"<br>- Quoted securities<br>- Unquoted securities | 31/12/2016<br>1.483<br>24<br>1.459 | Level 1<br>24<br>24<br>0 | Level 2<br>0<br>0<br>0   | Level 3<br>1.459<br>0<br>1.459 |

During 2016 there were no transfers between Level 1 and 2 in the hierarchy of fair value or transfer in and out of Level 3.

Reconciliation for recurring fair value measurements classified in the 3rd level of the fair value hierarchy:

| Unquoted securities          | GROUP  | COMPANY |
|------------------------------|--------|---------|
| Balance 1/1/2016             | 24.273 | 3.219   |
| Period purchases             | 1.450  | 0       |
| Additions due to acquisition | 90     | 0       |
| Return of capital            | -3.292 | 0       |
| Fair value adjustment        | -2.439 | -1.760  |
| Period sales                 | -90    | 0       |
| Foreign exchange differences | -31    | 0       |
| Balance 31/12/2016           | 19.961 | 1.459   |
| Period purchases             | 900    | 0       |
| Disposals                    | -15    | 0       |
| Fair value adjustment        | -385   | -275    |
| Foreign exchange differences | -11    | 0       |
| Balance 30/9/2017            | 20.450 | 1.184   |
| Quoted securities            | GROUP  | COMPANY |
| Balance 31/12/2016           | 0      | 0       |
| Period purchases             | 988    | 0       |
| Fair value adjustment        | 15     | 0       |
| Foreign exchange differences | -47    | 0       |
| Balance 30/9/2017            | 956    | 0       |

# Valuation methods and assumptions

The fair value of the financial assets and liabilities is the amount at which the asset could be sold or the liability transferred in a current transaction between market participants, other than in a forced or liquidation sale.



The following methods and assumptions are used to estimate the fair values:

- Fair value of the quoted shares (classified as "Available for sale") derives from quoted market closing prices in active markets at the reporting date.
- Fair value of the unquoted shares (classified as "Available for sale") is estimated by reference to the current market value of another item substantially similar or using a DCF model. The valuation through the DCF model requires management to make certain assumptions about the model inputs, including forecast cash flows, the discount rate, credit risk and volatility. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted equity investments.
- Fair value of the quoted bonds is based on price quotations at the reporting date. The fair value of unquoted instruments, loans from banks and other financial liabilities, obligations under finance leases, as well as other non-current financial liabilities is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.
- The Group uses derivative financial instruments such as forward currency contracts, interest rate swaps, currency swaps and other derivatives in order to hedge risks related to interest rates and foreign currency fluctuations. Such derivative financial instruments are measured at fair value at each reporting date. The fair value of these derivatives is measured mainly by reference of the market value and is verified by the financial institutions.

# Description of significant unobservable inputs to valuation:

The fair value of unquoted shares (classified as "Available for sale") except that it is sensitive to a reasonably possible change in forecasted cash flows and the discount rate, is also sensitive to a reasonably possible change in growth rates. The valuation requires management to use unobservable inputs in the model, of which the most significant are disclosed in the tables below. The management regularly assesses a range of reasonably possible alternatives for those significant unobservable inputs and determines their impact on the total fair value.

Unquoted shares (classified as "Available for sale")

| Valuation<br>method | Significant unobservable inputs   | Rang<br>(Weighted)      | Average)                |
|---------------------|-----------------------------------|-------------------------|-------------------------|
|                     |                                   | 31/12/2016              | 31/12/2015              |
|                     | Sales growth rate                 | 0.0% - 95.8%<br>(5.3%)  | 6.0% - 6.0%<br>(6.0%)   |
| DCF                 | Growth rate beyond budgets period | 0.0% - 13.1%<br>(4.1%)  | 0.0% - 6.0%<br>(5.7%)   |
|                     | Discount rates (WACC)             | 6.4% - 18.9%<br>(18.2%) | 7.9% - 19.5%<br>(19.0%) |

#### Sensitivity analysis of recoverable amounts:

On 31/12/2016, the Group analyzed the sensitivity of recoverable amounts in a reasonable and possible change in any of the above significant unobservable inputs (i.e. the change of one percentage point in the growth rate beyond the budgets period and discount rates). This analysis did not indicate a situation in which the carrying value of the Group's significant investments in unquoted shares exceeds their recoverable amount.



# 2.20 SUPPLEMENTARY INFORMATION

### **A. BUSINESS COMBINATION AND METHOD OF CONSOLIDATION**

The companies included in the consolidation, with the relevant addresses and the relevant participation percentages are the following:

| I. Full con | nsolidation                            | Domicile               | Nature of business                                   | % Direct<br>Part'n | % Indirect<br>Part'n | % Total<br>Part'n |
|-------------|--|------------------------|--|--------------------|----------------------|-------------------|
|             | INTRALOT S.A.                          | Maroussi, Greece       | Holding company / Technology and<br>support services | Parent             | Parent               | -                 |
| 3.          | BETTING COMPANY S.A.                   | Maroussi, Greece       | Technology and support services                      | 95%                | 5%                   | 100%              |
| 23.         | BETTING CYPRUS LTD                     | Nicosia, Cyprus        | Technology and support services                      |                    | 100%                 | 100%              |
|             | INTRALOT IBERIA HOLDINGS SA            | Madrid, Spain          | Holding company                                      | 100%               |                      | 100%              |
| 27.         | INTRALOT JAMAICA LTD                   | Kingston, Jamaica      | Technology and support services                      |                    | 100%                 | 100%              |
| 27.         | INTRALOT TURKEY A.S.                   | Istanbul, Turkey       | Technology and support services                      | 50%                | 49,99%               | 99,99%            |
| 27.         | INTRALOT DE MEXICO LTD                 | Mexico City, Mexico    | Technology and support services                      |                    | 99,80%               | 99,80%            |
| 27.         | INTRALOT CHILE SPA                     | Santiago, Chile        | Technology and support services                      |                    | 100%                 | 100%              |
| 27.         | INTELTEK INTERNET AS                   | Istanbul, Turkey       | Management contracts                                 | 20%                | 25%                  | 45%               |
| 28.         | AZERINTELTEK AS                        | Baku, Azerbaijan       | Licensed operations                                  |                    | 22,95%               | 22,95%            |
|             | POLDIN LTD                             | Warsaw, Poland         | Technology and support services                      | 100%               |                      | 100%              |
|             | ATROPOS S.A.                           | Maroussi, Greece       | Technology and support services                      | 100%               |                      | 100%              |
|             | INTRALOT SERVICES S.A.                 | Paiania, Greece        | Technology and support services                      | 100%               |                      | 100%              |
|             | INTRALOT ADRIATIC DOO                  | Zagreb, Croatia        | Technology and support services                      | 100%               |                      | 100%              |
|             | BILYONER INTERAKTIF HIZMELTER AS GROUP | Istanbul, Turkey       | Management contracts                                 | 50,01%             |                      | 50,01%            |
|             | INTRALOT MAROC S.A.                    | Casablanca, Morocco    | Management contracts                                 | 99,83%             |                      | 99,83%            |
| 2.          | GAMING SOLUTIONS INTERNATIONAL LTDA    | Bogota, Colombia       | Management contracts                                 | 99%                | 1%                   | 100%              |
| 2.          | INTRALOT INTERACTIVE S.A.              | Maroussi, Greece       | Technology and support services                      | 65,24%             | 34,76%               | 100%              |
|             | INTRALOT GLOBAL SECURITIES B.V.        | Amsterdam, Netherlands | Holding company                                      | 100%               |                      | 100%              |
| 1.          | INTRALOT FINANCE LUXEMBOURG S.A.       | Luxembourg, Luxembourg | Financial services                                   |                    | 100%                 | 100%              |
| 1.          | INTRALOT CAPITAL LUXEMBOURG S.A.       | Luxembourg, Luxembourg | Financial services                                   |                    | 100%                 | 100%              |
| 1,2,3,4.    | INTRALOT GLOBAL HOLDINGS B.V.          | Amsterdam, Netherland  | Holding company                                      |                    | 100%                 | 100%              |
| 5.          | INTRALOT INC                           | Atlanta, USA           | Technology and support services                      |                    | 100%                 | 100%              |
|             |  |                        |  |                    |                      |                   |

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| I. Full con | solidation                                  | Domicile                      | Nature of business              | % Direct<br>Part'n | % Indirect<br>Part'n | % Total<br>Part'n |
|-------------|---|-------------------------------|---------------------------------|--------------------|----------------------|-------------------|
| 12.         | DC09 LLC                                    | Wilmington, USA               | Technology and support services |                    | 49%                  | 49%               |
| 5.          | INTRALOT AUSTRALIA PTY LTD                  | Melbourne, Australia          | Technology and support services |                    | 100%                 | 100%              |
| 26.         | INTRALOT GAMING SERVICES PTY                | Melbourne, Australia          | Technology and support services |                    | 100%                 | 100%              |
| 5.          | ILOT CAPITAL UK LTD                         | Hertfordshire, United Kingdom | Financial services              | 0,02%              | 99,98%               | 100%              |
| 5.          | ILOT INVESTMENT UK LTD                      | Hertfordshire, United Kingdom | Financial services              | 0,02%              | 99,98%               | 100%              |
| 5.          | INTRALOT NEDERLAND B.V.                     | Amsterdam, Netherlands        | Technology and support services |                    | 100%                 | 100%              |
| 5.          | LOTROM S.A.                                 | Bucharest, Romania            | Management contracts            |                    | 60%                  | 60%               |
| 5.          | INTRALOT BEIJING Co LTD                     | Beijing, China                | Technology and support services |                    | 100%                 | 100%              |
| 5.          | TECNO ACCION S.A.                           | Buenos Aires, Argentina       | Technology and support services |                    | 50,01%               | 50,01%            |
| 5.          | TECNO ACCION SALTA S.A.                     | Buenos Aires, Argentina       | Licensed operations             |                    | 50,01%               | 50,01%            |
| 5.          | MALTCO LOTTERIES LTD                        | Valetta, Malta                | Licensed operations             |                    | 73%                  | 73%               |
| 5.          | INTRALOT NEW ZEALAND LTD                    | Wellington, New Zealand       | Technology and support services |                    | 100%                 | 100%              |
| 5.          | INTRALOT DO BRAZIL LTDA                     | Sao Paulo, Brazil             | Licensed operations             |                    | 80%                  | 80%               |
| 14.         | OLTP LTDA                                   | Rio de Janeiro, Brazil        | Licensed operations             |                    | 80%                  | 80%               |
| 5.          | INTRALOT GERMANY GMBH                       | Munich, Germany               | Technology and support services |                    | 100%                 | 100%              |
| 5.          | INTRALOT SOUTH KOREA S.A.                   | Seoul, S. Korea               | Technology and support services |                    | 100%                 | 100%              |
| 5.          | INTRALOT FINANCE UK LTD                     | London, United Kingdom        | Financial services              |                    | 100%                 | 100%              |
| 5.          | INTRALOT ASIA PACIFIC LTD                   | Hong Kong, China              | Technology and support services |                    | 100%                 | 100%              |
| 5.          | WHITE EAGLE INVESTMENTS LTD                 | Hertfordshire, United Kingdom | Holding company                 |                    | 100%                 | 100%              |
| 5.          | BETA RIAL Sp.Zoo                            | Warsaw, Poland                | Holding company                 |                    | 100%                 | 100%              |
| 5.          | POLLOT Sp.Zoo                               | Warsaw, Poland                | Holding company                 |                    | 100%                 | 100%              |
| 15,16,17    | TOTOLOTEK S.A.                              | Warsaw, Poland                | Licensed operations             |                    | 95,45%               | 95,45%            |
| 5.          | INTRALOT SLOVAKIA SPOL. S.R.O.              | Bratislava, Slovakia          | Technology and support services |                    | 100%                 | 100%              |
| 5.          | SLOVENSKE LOTERIE A.S.                      | Bratislava, Slovakia          | Licensed operations             |                    | 51%                  | 51%               |
| 5.          | NIKANTRO HOLDINGS Co LTD                    | Nicosia, Cyprus               | Holding company                 |                    | 100%                 | 100%              |
| 19.         | LOTERIA MOLDOVEI S.A.                       | Chisinau, Moldova             | Licensed operations             | 47,90%             | 32,85%               | 80,75%            |
| 5.          | INTRALOT BETTING OPERATIONS (CYPRUS)<br>LTD | Nicosia, Cyprus               | Holding company                 |                    | 54,95%               | 54,95%            |
| 5,6.        | ROYAL HIGHGATE LTD                          | Nicosia, Cyprus               | Licensed operations             |                    | 35,08%               | 35,08%            |

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| I. Full co | nsolidation  | Domicile                          | Nature of business              | % Direct<br>Part'n | % Indirect<br>Part'n | % Total<br>Part'n |
|------------|--|-----------------------------------|---------------------------------|--------------------|----------------------|-------------------|
| 5.         | INTRALOT LEASING NEDERLAND B.V.                      | Amsterdam, Netherland             | Financial services              |                    | 100%                 | 100%              |
| 5.         | INTRALOT IRELAND LTD                                 | Dublin, Ireland                   | Technology and support services |                    | 100%                 | 100%              |
| 5.         | BILOT INVESTMENT LTD                                 | Sofia, Bulgaria                   | Holding company                 |                    | 100%                 | 100%              |
| 34.        | EUROBET LTD  | Sofia, Bulgaria                   | Licensed operations             |                    | 49%                  | 49%               |
| 35.        | EUROBET TRADING LTD                                  | Sofia, Bulgaria                   | Trading company                 |                    | 49%                  | 49%               |
| 35.        | ICS S.A.   | Sofia, Bulgaria                   | Licensed operations             |                    | 49%                  | 49%               |
| 5.         | TECNO ACCION URUGUAY S.A. (Pilmery Corporation S.A.) | Montevideo, Uruguay               | Technology and support services |                    | 50,10%               | 50,10%            |
| 5.         | INTRALOT GLOBAL OPERATIONS B.V.                      | Amsterdam, Netherland             | Technology and support services |                    | 100%                 | 100%              |
| 5,2.       | GAMEWAY LTD  | Valletta, Malta                   | Technology and support services |                    | 100%                 | 100%              |
| 5.         | INTRALOT ITALIAN INVESTMENTS B.V.                    | Amsterdam, Netherlands            | Holding company                 |                    | 100%                 | 100%              |
| 5.         | INTRALOT CYPRUS GLOBAL ASSETS LTD                    | Nicosia, Cyprus                   | Holding company                 |                    | 100%                 | 100%              |
| 8.         | INTRALOT OOO   | Moscow, Russia                    | Management contracts            |                    | 100%                 | 100%              |
| 8.         | INTRALOT ST. LUCIA LTD                               | Castries, Santa Lucia             | Holding company                 |                    | 100%                 | 100%              |
| 9.         | INTRALOT GUATEMALA S.A.                              | Guatemala City, Guatemala         | Holding company                 |                    | 100%                 | 100%              |
| 10.        | LOTERIAS Y APUESTAS DE GUATEMALA S.A.                | Guatemala City, Guatemala         | Technology and support services |                    | 51%                  | 51%               |
| 9.         | INTRALOT DOMINICANA S.A.                             | St. Dominicus, Dominican Republic | Technology and support services |                    | 100%                 | 100%              |
| 9.         | INTRALOT LATIN AMERICA INC                           | Miami, USA                        | Technology and support services |                    | 100%                 | 100%              |
| 9.         | CARIBBEAN VLT SERVICES LTD                           | Castries, Santa Lucia             | Technology and support services |                    | 50,001%              | 50,001%           |
| 9.         | INTRALOT CARIBBEAN VENTURES LTD                      | Castries, Santa Lucia             | Holding company                 |                    | 50,05%               | 50,05%            |
| 11.        | SUPREME VENTURES LTD                                 | Kingston, Jamaica                 | Licensed operations             |                    | 24,97%               | 24,97%            |
|            | INTRALOT HOLDINGS INTERNATIONAL LTD                  | Nicosia, Cyprus                   | Holding company                 | 100%               |                      | 100%              |
| 2.         | INTRALOT INTERNATIONAL LTD                           | Nicosia, Cyprus                   | Technology and support services |                    | 100%                 | 100%              |
| 3.         | INTRALOT OPERATIONS LTD                              | Nicosia, Cyprus                   | Technology and support services |                    | 100%                 | 100%              |
| 2,4.       | NETMAN SRL   | Bucharest, Romania                | Management contracts            |                    | 100%                 | 100%              |
| 2.         | BILOT EOOD   | Sofia, Bulgaria                   | Holding company                 |                    | 100%                 | 100%              |
| 20.        | EUROFOOTBALL LTD                                     | Sofia, Bulgaria                   | Licensed operations             |                    | 49%                  | 49%               |
| 21.        | EUROFOOTBALL PRINT LTD                               | Sofia, Bulgaria                   | Licensed operations             |                    | 49%                  | 49%               |
| 2.         | INTRALOT TECHNOLOGIES LTD                            | Nicosia, Cyprus                   | Technology and support services |                    | 100%                 | 100%              |
| 22.        | INTRALOT LOTTERIES LTD                               | Nicosia, Cyprus                   | Holding company                 | 51%                | 49%                  | 100%              |
|            |  |                                   |                                 |                    |                      |                   |

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| I. Full co | nsolidation                                      | Domicile                | Nature of business              | % Direct<br>Part'n | % Indirect<br>Part'n | % Total<br>Part'n |
|------------|--|-------------------------|---------------------------------|--------------------|----------------------|-------------------|
| 2.         | INTRALOT BUSINESS DEVELOPMENT LTD                | Nicosia, Cyprus         | Technology and support services |                    | 100%                 | 100%              |
| 2,4.       | GAMING SOLUTIONS INTERNATIONAL SAC               | Lima, Peru              | Licensed operations             |                    | 100%                 | 100%              |
| 2.         | NAFIROL S.A.                                     | Montevideo, Uruguay     | Technology and support services |                    | 100%                 | 100%              |
| 2.         | LEBANESE GAMES S.A.L                             | Beirut, Lebanon         | Technology and support services |                    | 99,99%               | 99,99%            |
| 2.         | INTRALOT HONG KONG HOLDINGS LTD                  | Hong Kong, China        | Holding company                 |                    | 100%                 | 100%              |
| 2.         | ENTERGAMING LTD                                  | Alderney, Guernsey      | Licensed operations             |                    | 100%                 | 100%              |
| 2.         | INTRALOT BETTING OPERATIONS RUSSIA LTD           | Nicosia, Cyprus         | Holding company                 |                    | 100%                 | 100%              |
| 24.        | FAVORIT BOOKMAKERS OFFICE OOO                    | Moscow, Russia          | Licensed operations             |                    | 100%                 | 100%              |
|            |  | Domisilo                | Noture of husiness              | % Direct           | % Indirect           | % Total           |
| II. Equity | / method   | Domicile                | Nature of business              | Part'n             | Part'n               | Part'n            |
|            | LOTRICH INFORMATION Co LTD                       | Taipei, Taiwan          | Technology and support services | 40%                |                      | 40%               |
|            | INTRALOT SOUTH AFRICA LTD                        | Johannesburg, S. Africa | Technology and support services | 45%                |                      | 45%               |
| 2,3.       | GOREWARD LTD                                     | Taipei, Taiwan          | Holding company                 |                    | 49,99%               | 49,99%            |
| 29.        | GOREWARD INVESTMENTS LTD                         | Taipei, Taiwan          | Holding company                 |                    | 49,99%               | 49,99%            |
| 29.        | PRECIOUS SUCCESS LTD GROUP                       | Hong Kong, China        | Licensed operations             |                    | 24,49%               | 24,49%            |
| 29.        | GAIN ADVANCE GROUP LTD                           | Hong Kong, China        | Holding company                 |                    | 49,99%               | 49,99%            |
| 29.        | OASIS RICH INTERNATIONAL LTD                     | Taipei, Taiwan          | Technology and support services |                    | 49,99%               | 49,99%            |
| 30.        | WUSHENG COMPUTER TECHNOLOGY<br>(SHANGHAI) CO LTD | Shanghai, China         | Technology and support services |                    | 49,99%               | 49,99%            |
| 5.         | BIT8 LTD   | Valletta, Malta         | Technology and support services |                    | 39%                  | 39%               |
| 18.        | SWITCH IT NV                                     | Willemstad, Curacao     | Technology and support services |                    | 39%                  | 39%               |
| 18.        | FUTURE PLATFORMS LTD                             | Valletta, Malta         | Technology and support services |                    | 39%                  | 39%               |
| 2.         | UNICLIC LTD                                      | Nicosia, Cyprus         | Holding company                 |                    | 50%                  | 50%               |
| 25.        | DOWA LTD   | Nicosia, Cyprus         | Holding company                 |                    | 30%                  | 30%               |
| 36.        | GAMENET GROUP S.p.A. <sup>3</sup>                | Rome, Italy             | Holding company                 |                    | 20%                  | 20%               |
| 31.        | GAMENET S.p.A. <sup>2</sup>                      | Rome, Italy             | Licensed operations             |                    | 20%                  | 20%               |
| 32.        | INTRALOT HOLDING & SERVICES S.p.A. 1             | Rome, Italy             | Licensed operations             |                    | 20%                  | 20%               |
| 7.         | INTRALOT GAMING MACHINES S.p.A. 1                | Rome, Italy             | Licensed operations             |                    | 20%                  | 20%               |
| 7.         | INTRALOT ITALIA S.p.A 1                          | Rome, Italy             | Licensed operations             |                    | 20%                  | 20%               |
| 13.        | VENETA SERVIZI S.R.L. 1                          | Rome, Italy             | Licensed operations             |                    | 20%                  | 20%               |
|            |  |                         |                                 |                    |                      |                   |

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| Equity  | method                              | Domicile                            | Domicile Nature of business                |                  | % Indirect       | % Tota |
|---------|-------------------------------------|-------------------------------------|--|------------------|------------------|--------|
| Lquity  | method                              | Domicie                             | Nature of Dusiness                         | Part'n           | Part'n           | Part'n |
| 32.     | GAMENET ENTERTAINMENT S.R.L.        | Rome, Italy                         | Licensed operations                        |                  | 20%              | 20%    |
| 33.     | GAMECITY S.R.L.                     | Camaiore, Italy                     | Licensed operations                        |                  | 20%              | 20%    |
| 33.     | LA CHANCE S.R.L.                    | Rome, Italy                         | Licensed operations                        |                  | 12%              | 12%    |
| 37.     | SLOT PLANET S.R.L.                  | Milan, Italy                        | Licensed operations                        |                  | 12%              | 12%    |
| 32.     | GAMENET SCOMMESSE S.p.A.            | Rome, Italy                         | Licensed operations                        |                  | 20%              | 20%    |
| 32.     | GAMENET RENTING S.R.L.              | Rome, Italy                         | Technology and support services            |                  | 20%              | 20%    |
| 32.     | TOPPLAY S.R.L.                      | Rome, Italy                         | Licensed operations                        |                  | 20%              | 20%    |
| 32.     | GNETWORK S.R.L.                     | Rome, Italy                         | Licensed operations                        |                  | 20%              | 20%    |
| 32.     | VERVE S.p.A.                        | Campione d'Italia, Ital             | y Licensed operations                      |                  | 20%              | 20%    |
| 32.     | BILLIONS ITALIA S.R.L.              | Rome, Italy                         | Licensed operations                        |                  | 10,20%           | 10,20% |
| 32.     | JOLLY VIDEOGIOCHI S.R.L.            | Rome, Italy                         | Licensed operations                        |                  | 14%              | 14%    |
| 32.     | NEW MATIC S.R.L.                    | Rome, Italy                         | Licensed operations                        |                  | 10,20%           | 10,20% |
| 32.     | AGESOFT S.R.L.                      | Rome, Italy                         | Technology and support services            |                  | 12%              | 12%    |
|         | INTRALOT DE PERU SAC <sup>2</sup>   | Lima, Peru                          | Licensed operations                        | 20%              |                  | 20%    |
| Subsid  | liary of the company:               |                                     |  |                  |                  |        |
| 1: Intr | alot Global Securities BV           | 11: Intralot Caribbean Ventures LTD | 21: Eurofootball LTD                       | 31: Gamenet (    | Group S.p.A.     |        |
| 2: Intr | alot Holdings International LTD     | 12: Intralot Inc                    | 22: Intralot Technologies LTD              | 32: Gamenet S    | 5.p.A.           |        |
| 3: Intr | alot International LTD              | 13: Intralot Italia S.p.A.          | 23: Betting Company S.A.                   | 33: Gamenet E    | Entertainment S. | R.L.   |
| 4: Intr | alot Operations LTD                 | 14: Intralot Do Brazil LTDA         | 24: Intralot Betting Operations Russia LTD | 34: Bilot Inves  | tment Ltd        |        |
| 5: Intr | alot Global Holdings BV             | 15: Pollot Sp.Zoo                   | 25: Uniclic LTD                            | 35: Eurobet Lt   | d                |        |
| 6. Intr | alot Betting Operations(Cyprus) LTD | 16. White Fagle Investments ITD     | 26. Intralot Australia PTV LTD             | 36. Intralot Ita | alian Investment | c B V  |

| 6: Intralot Betting Operations(Cyprus) LTD | 16: White Eagle Investments LTD | 26: Intralot Australia PTY LTD    | 36: Intralot Italian Investments B.V. |
|--|---------------------------------|-----------------------------------|---------------------------------------|
| 7: Intralot Holding & Services S.p.A.      | 17: Beta Rial Sp.Zoo.           | 27: Intralot Iberia Holdings S.A. | 37: La Chance S.R.L.                  |
| 8: Intralot Cyprus Global Assets LTD       | 18: Bit8 LTD                    | 28: Inteltek Internet AS          |                                       |
| 9: Intralot St.Lucia LTD                   | 19: Nikantro Holdings Co LTD    | 29: Goreward LTD                  |                                       |
| 10: Intralot Guatemala S.A.                | 20: Bilot EOOD                  | 30: Oasis Rich International LTD  |                                       |
|  |                                 |                                   |                                       |

<sup>1</sup> The companies Intralot Holding & Services S.p.A., Intralot Gaming Machines S.p.A., Intralot Italia S.p.A. and Veneta Servizi Srl were consolidated until 27/6/2016 with the full consolidation method and from 28/6/2016 with the equity method after the contribution from Intralot Global Holdings BV in Gamenet Group S.p.A. under the agreement with Trilantic Capital Partners Europe, the principal shareholder of Gamenet S.p.A. (<u>note 2.20.A.VIII.A</u>). On July 2017 the associate company Gamenet S.p.A. (20%) absorbed the 100% subsidiaries of Intralot Holding & Services S.p.A. and Intralot Gaming Machines S.p.A.

<sup>2</sup> The company Intralot De Peru SAC was consolidated until 24/11/2016 with the full consolidation method and from 25/11/2016 with the equity method following the sale of share 80% in NG Entertainment Peru S.A.C. (note 2.20.A.VIII.B).

<sup>3</sup> The Group consolidated on 30/9/2017 the Group Gamenet Group S.p.A. with the equity method using the financial statements for the period 1/10-30/6/2017 pursuant to IAS 28 para. 34, since the deadlines for the preparation and approval of the financial statements of the Group Gamenet Group S.p.A. are later than those of Intralot Group.



The entities Atropos S.A., Nafirol S.A., Intralot Dominicana S.A., Gaming Solutions International Ltda, Loteria Moldovei S.A., and Gain Advance Group LTD are under liquidation process.

The Group has also a number of shares of non-significant value in subsidiaries and associates to which, in respect to INTRALOT SA, there is no parent- subsidiary relationship in the form of a legal entity.

On 30/9/2017, the Group or its subsidiaries did not have any significant contractual or statutory restrictions on their ability to access or use the assets and settle the liabilities of the Group.

The following United Kingdom subsidiaries are exempt from the requirements of the Companies Act 2006 relating to the statutory audit of individual company accounts by virtue of Section 479A of that Act:

Intralot Finance UK Ltd (company number 6451119)

White Eagle Investments Limited (company number 3450868)

Ilot Capital UK Limited (company number 9614324)

Ilot Investments UK Ltd (company number 9614271)

However, Intralot Finance UK Ltd has been audited in 2016 for IFRS Group reporting purposes.

# III. Acquisitions

# A) <u>Eurobet Ltd Group - Bulgaria</u>

On April 2016, the Group announced the acquisition, through its Bulgarian subsidiary Bilot Investment Ltd, of a strategic stake in Eurobet Ltd a leading gaming company in Bulgaria. The Group acquired a 49% stake in Eurobet Ltd, a company that offers to the Bulgarian market numerical games and scratch tickets through a network of 1.100 points of sales countrywide. The Group already has a strong presence in Bulgaria, holding since 2002 a 49% share of Eurofootball Ltd, a company that offers Fixed Odds and Live Betting through a network of 850 shops.

The cost of the transaction amounts to €19,5 million and will be paid as follows: €5,85 million deposit and the remaining amount in installments over an 18 months period. The EV/EBITDA ratio for the acquisition of the share amounted to approximately 5x. The acquisition was completed in early July 2016, after approval by the Competition Protection Commission. The Eurobet Group (Eurobet Ltd, Eurobet Trading Ltd & ICS SA) is consolidated since July 2016 with the full consolidation method.

The fair values of the identifiable assets and liabilities of Eurobet Ltd Group on the acquisition date were:

|   | Fair Value |
|---|------------|
| Tangible assets   | 3.000      |
| Intangible assets   | 593        |
| Other financial assets  | 90         |
| Inventories   | 592        |
| Trade and other short term receivables  | 5.023      |
| Cash and cash equivalents   | 104        |
| Long term loans   | -2.451     |
| Staff retirement indemnities  | -10        |
| Short term loans and finance lease  | -1.108     |
| Trade and other short term payables   | -3.755     |
| Short term provisions   | -23        |
| Total fair value of net identifiable assets                                     | 2.055      |
| Fair value of net identifiable assets attributable to non-controlling interests | -1.048     |
| Goodwill recognized on acquisition  | 18.493     |
| Total acquisition consideration   | 19.500     |



| Analysis of cash flows on acquisition:  |        |
|---|--------|
| Cash and cash equivalents acquired  | 104    |
| Acquisition consideration in cash   | -5.850 |
| Net cash flow on acquisition  | -5.746 |
| Acquisition consideration in cash paid after the acquisition date and during 2016 | -4.816 |
| Acquisition consideration in cash paid after the acquisition date and during 2017 | -8.102 |

During the nine months of 2017, the Eurobet Group contributed revenue (sale proceeds) amounting €43.827 thousand and earnings before taxes from continuing operations amounting to €3.746 thousand (nine months 2016: €12.551 thousand and €1.086 thousand respectively).

# B) Gamenet Group S.p.A. - Italy

During the nine months of 2017 the associate company Gamenet Entertainment S.R.L. (20%) acquired by 60% the Italian company La Chance S.R.L. which owns 100% of the Italian company Slot Planet S.R.L. These companies are active in the segment of VLT gaming halls management. At the same time during the nine months of 2017 the associate company Intralot Holding & Services S.p.A. (20%) acquired 2% of Intralot Gaming Machines S.p.A. previously held by Gamenet S.p.A. In October 2017 the associate company Jolly Videogiochi S.R.L. (14%) acquired by 75% the Italian company RosilSport S.R.L. that is active in AWP rentals segment.

## **IV. New Companies of the Group**

During the nine months of 2017 the Group proceeded to the establishment of the subsidiary company Intralot Italian Investments B.V. (100%).

# V. Changes in ownership percentage during 2017

During the second quarter of 2017, the Group acquired an additional 4.06% of ordinary shares with voting rights of the subsidiary company Intralot Interactive SA, increasing its stake to 100%. The total consideration amounted to €15 thousand. Below are the effects on equity attributable to the equity holders of the Company for the change of ownership rights of Intralot Interactive SA that do not result in the loss of control:

| Amounts in thousands of $\in$  |     |
|--|-----|
| Book value of addition stake in Intralot Interactive SA                                      | -25 |
| Difference recognized in retained earnings attributable to the equity holders of the Company | 10  |

At the same time, during the second quarter of 2017 the associate company Gamenet S.p.A. (20%) increased its stake in Verve S.p.A. to 100% from 51%.

In October 2017, the Group signed a Share Purchase Agreement to acquire, via Intralot Global Holdings BV, the remaining 61% of Bit8, a gaming technology company in Malta, in which the Group first invested in 2015. The consideration of the acquisition of 61% amounts to  $\in$ 6,2 million and shall be paid during 2017, as well as the consideration of  $\notin$ 800 thousand for the buying option of a 4% stake that was exercised in September 2016. Based on the above the total consideration for the acquisition of 100% shares of Bit8 will reach  $\notin$ 12,7 million.

Bit8 is an established gaming company with market-tested, award winning gaming platforms, standalone and hosted solutions and a large portfolio of international clients. In the past two years of the



Group's strategic cooperation with Bit8, the technology teams of the two parties worked closely for the development of the Group's novel CRM (Customer Relationship Management), platform PULSE, available in Retailer and Player versions that work seamlessly to enhance the value delivered to both Operators and Players.

#### VI. Subsidiaries' Share Capital Increase

During the nine months of 2017 the Group completed a share capital increase through payment in cash in Netman SRL amounting €213 thousand, in Intralot Chile S.p.A. amounting €1.044 thousand and in Gameway Ltd amounting €39 thousand.

## VII. Strike off - Disposal of Group Companies

The Group completed the liquidation and strike off of its subsidiary, Intralot Argentina S.A. and its subsidiary Caribbean VLT Services Ltd, in January 2017.

The Group signed in early October 2017 a Share Purchase Agreement (SPA) with Zodiac International Investments Ltd for the sale of its 50,05% stake in subsidiary Intralot Caribbean Ventures Ltd which owns 49,9% of subsidiary Supreme Ventures Limited – a company listed in the Jamaican Stock Exchange (JSE). The transaction amount is agreed at USD 40 million, that corresponds nearly 12 times the annual (reporting period of the twelve months ended June 30, 2017) net profit after tax attributable to the equity holders of the Group. The transaction was concluded on 11 October 2017 and its result will be recognized in the financial statements of the fourth quarter of 2017, applying IFRS 5 regarding discontinued operations.

#### **VIII. Discontinued Operations**

# A) <u>Italy</u>

On 25/6/2016 the Group announced that it has signed an agreement, with Trilantic Capital Partners Europe, the main shareholder of Gamenet S.p.A ("Gamenet") in Italy, concerning the merge of the Group activities in Italy (subsidiaries Intralot Holding & Services S.p.A., Intralot Gaming Machines S.p.A., Intralot Italia S.p.A. and Veneta Servizi Srl) into those of Gamenet, one of the largest network concessionaires of VLT, AWP, betting and online gaming in the country. This announcement was made following the announcement of the signing of a Memorandum of Understanding (MoU) on 21/3/2016. Following the completion of the agreement on 27/6/2016 and the approval of the competent Competition Authority, the Group now participates with 20% in the combined operation (Gamenet Group S.p.A. – note 2.20.A.II), with a network of approximately 750 betting POS, that will continue to use INTRALOT's brand name, approximately 8.200 VLTs, over 50.000 AWPs and more than 60 gaming halls owned by the company. The above subsidiaries are presented in the geographical operating segment "European Union" (note 2.2). Since 31/3/2016 the above activities of the Group subsidiaries in Italy were classified as assets held for sale and discontinued operations.

Below are presented the results of discontinued operations of the Group subsidiaries in Italy for the first half of 2016 (in 2016 they were consolidated with the full consolidation method until 27/6/2016):



|   | 1/1-      |
|---|-----------|
|   | 30/6/2016 |
| Sale proceeds   | 323.256   |
| Expenses  | -332.739  |
| Other operating income  | 394       |
| Other operating expenses  | -1.150    |
| EBIT  | -10.239   |
| EBITDA  | 3.923     |
| Gain/(loss) from assets disposal, impairment loss and write-off of assets | -686      |
| Interest and similar expenses   | -827      |
| Interest and similar income   | 3         |
| Profit/(loss) before tax  | -11.749   |
| Income tax  | 0         |
|   | -11.749   |
| Gain/(loss) from disposal of discontinued operations                      | 45.185    |
| Corresponding tax   | 0         |
| Profit/(loss) after tax from discontinued operations                      | 33.436    |

The net assets held for sale of the Group subsidiaries in Italy amounted to  $\in$ 38.335 thousand on 30/06/2016, while the value of the Group's participation in the combined operation (Gamenet Group SpA) was estimated at  $\in$ 83.520 thousand, forming the gain from disposal (merge) of discontinued operations to  $\in$ 45.185 thousand which are reported in the Group's Income Statement (line "Net Profit / (loss) after tax from discontinued operations")

The net cash outflow of the Group during the transfer of discontinued operations in Italy amounted to  $\notin$ 21.112 thousand, consisting of the cash contribution of the Group in the new combined operation amounting  $\notin$ 13.610 thousand, the derecognition of the cash reserves of the merging subsidiaries of the Group amounting  $\notin$ 7.502 thousand.

Below are presented the net cash flows of the discontinued operations of the Group subsidiaries in Italy for the first half of 2016:

|   | 1/1-30/6/2016 |
|---|---------------|
| Operating activities  | 4.443         |
| Investing activities  | -22.627       |
| Financing activities  | -818          |
| Net increase / (decrease) in cash and cash equivalents for the period | -19.002       |

Since the end of June, the Group consolidates 20% of the combined operation (Gamenet Group SpA - note <u>2.20.A.III.B</u>) with the equity method, the results of which are presented in the line "Profit / (loss) from equity method consolidations" in the Income statement of the Group.

In the end of August 2017, INTRALOT announced that on 29.08.2017, Gamenet Group S.p.A. ("Gamenet") filed with the Italian Stock Exchange (Borsa Italiana S.p.A.) a request for eligibility to list its shares on the Electronic Stock Exchange (Mercato Telematico Azionario). In cooperation with its shareholders TCP LUX Eurinvest S.à r.l. and INTRALOT Italian Investments B.V., filed with the National Capital Markets Commission the request for approval of the registration document drafted pursuant to Article 113 of the Italian Legislative Decree no. 58 of February 24, 1998 and Article 52 of the rules adopted by Consob with resolution no. 11971 of May 14, 1999. The possible listing of its shares in the electronic stock exchange run and managed by the Italian Stock Exchange will allow Gamenet to have additional access to the capital markets to implement its growth strategies. This potential access to the capital markets would be an opportunity for TCP LUX Eurinvest S.à r.l. and INTRALOT Italian



Investments B.V. to capitalize the value of their participation in Gamenet. INTRALOT Italian Investments B.V. is a subsidiary of INTRALOT S.A. with a 20% stake in Gamenet.

## B) <u>Peru</u>

On 26/5/2016 the Group announced that it has reached an agreement with Nexus Group to sell 80% of Intralot de Peru S.A.C., its 100% owned subsidiary in Peru. After the completion of the transaction on 24/11/2016 the Group will continue to be the company's technological provider and will hold a 20% participation in Intralot de Peru S.A.C.'s share capital while NG Entertainment Peru S.A.C. 80%. Intralot de Peru S.A.C. operates numerical games and sports betting in the country through a network of 3.700 POS and the Internet. The agreement is in line with the Group's strategy to create, in selected countries, strategic partnerships with strong local partners that offer substantial synergies and local market know-how, strengthening the development of the local companies. The above subsidiary is presented in the geographical operating segment "America" (note 2.2). Since 30/6/2016 the above activities of the Group in Peru were classified as assets held for sale and discontinued operations.

Below are presented the results of discontinued operations of the Group in Peru (Intralot de Peru S.A.C.) for the period 1/1-30/9/2016 (in 2016 they were consolidated with the full consolidation method until 24/11/2016):

|  | 1/1-30/9/2016 |
|--|---------------|
| Sale proceeds  | 98.714        |
| Expenses   | -94.042       |
| Other operating income   | 21            |
| Other operating expenses   | -140          |
| EBIT   | 4.553         |
| EBITDA   | 7.919         |
| Gain/(loss) from assets disposal, impairment loss and write-off of | -9            |
| assets   | 254           |
| Interest and similar expenses                                      | -254          |
| Interest and similar income  | 146           |
| Foreign exchange differences                                       | -153          |
| Profit/(loss) before tax   | 4.283         |
| Income tax   | -1.393        |
|  | 2.890         |
| Gain/(loss) from disposal of discontinued operations               | 0             |
| Corresponding tax  | 0             |
| Profit/(loss) after tax from discontinued operations               | 2.890         |

Below are presented the results of discontinued operations of the Group in Peru (Intralot de Peru S.A.C.) for the third quarter of 2016:

|   | 1/7-30/9/2016 |
|---|---------------|
| Sale proceeds   | 36.429        |
| Expenses  | -34.932       |
| Other operating income  | 14            |
| Other operating expenses  | -3            |
| EBIT  | 1.508         |
| EBITDA  | 2.662         |
| Gain/(loss) from assets disposal, impairment loss and write-off of assets | -10           |
| Interest and similar expenses   | -83           |
| Interest and similar income   | 22            |



| Foreign exchange differences                         | 10    |
|--|-------|
| Profit/(loss) before tax                             | 1.447 |
| Income tax   | -411  |
|  | 1.036 |
| Gain/(loss) from disposal of discontinued operations | 0     |
| Corresponding tax                                    | 0     |
| Profit/(loss) after tax from discontinued operations | 1.036 |

The consideration price for the disposal of Intralot De Peru S.A.C. amounted to €64.716 thousand and was paid in November 2016.

Below are presented the net cash flows of the Group's discontinued operations in Peru (Intralot de Peru S.A.C.):

|   | 1/1-30/9/2016 |
|---|---------------|
| Operating activities  | 5.716         |
| Investing activities  | -1.841        |
| Financing activities  | -379          |
| Net increase / (decrease) in cash and cash equivalents for the period | 3.496         |

## C) <u>Russia</u>

In December 2016, the Group definitively decided to discontinue its activities regarding the betting services provided through its subsidiary Favorit Bookmakers Office OOO in Russia. The above subsidiary is presented in the geographic operating segment "Rest of Europe" (note 2.2). On 31/12/2016 the above Group's activities in Russia were classified as discontinued operations pursuant to IFRS 5 par.13. In June 2017, the Group signed a disposal agreement for the 100% of Favorit Bookmakers Office OOO.

Below are presented the results of discontinued operations of the Group in Russia (Favorit Bookmakers Office OOO) for the first half of 2017 and the nine months of 2016:

|   | 1/1-30/6/2017 | 1/1-30/9/2016 |
|---|---------------|---------------|
| Sale proceeds   | 0             | 0             |
| Expenses  | -215          | -904          |
| Other operating income  | 0             | 0             |
| Other operating expenses  | 0             | -152          |
| EBIT  | -215          | -1.056        |
| EBITDA  | -200          | -329          |
| Gain/(loss) from assets disposal, impairment loss and write-<br>off of assets | 0             | 0             |
| Interest and similar expenses   | -12           | -1            |
| Interest and similar income   | 0             | 13            |
| Foreign exchange differences  | -19           | -107          |
| Profit/(loss) before tax  | -246          | -1.151        |
| Income tax  | 0             | -45           |
|   | -246          | -1.196        |
| Gain/(loss) from disposal of discontinued operations                          | -11.622       | 0             |
| Relevant tax  | 0             | 0             |
| Profit/(loss) after tax from discontinued operations                          | -11.868       | -1.196        |

Below are presented the results of discontinued operations of the Group in Russia ((Favorit Bookmakers Office OOO) for the third quarter of 2016:



|   | 1/7-30/9/2016 |
|---|---------------|
| Sale proceeds   | 0             |
| Expenses  | -315          |
| Other operating income  | 0             |
| Other operating expenses  | -152          |
| EBIT  | -467          |
| EBITDA  | -212          |
| Gain/(loss) from assets disposal, impairment loss and write-<br>off of assets | 0             |
| Interest and similar expenses   | 11            |
| Interest and similar income   | 4             |
| Foreign exchange differences  | -12           |
| Profit/(loss) before tax  | -464          |
| Income tax  | -46           |
|   | -510          |
| Gain/(loss) from disposal of discontinued operations                          | 0             |
| Relevant tax  | 0             |
| Profit/(loss) after tax from discontinued operations                          | -510          |

The final consideration price for Favorit Bookmakers Office OOO amounted to  $\in$ 3.487 thousand. The net assets of Favorit Bookmakers Office OOO at the sale amounted to  $\in$ 584 thousand bringing the gross profits from the sale of discontinued operations at  $\in$ 2.903 thousand. Subtracting the foreign exchange differences reclassified from the foreign exchange reserve to the income statement of the Group, the net loss from the sale of the discontinued operations amounted to  $\in$ 11.622 thousand, which are presented in the Statement Group Results (line "Profit / (loss) after tax from discontinued operations").

The Group's net cash inflow during the transfer of the discontinued operations in Russia (Favorit Bookmakers Office OOO) amounted to €2.901 thousand, consisting of the consideration price and the de-recognition of cash and cash equivalents of Favorit Bookmakers Office OOO.

Below are presented the net cash flows of the Group's discontinued operations in Russia (Favorit Bookmakers Office OOO):

|   | 1/1-30/6/2017 | 1/1-30/9/2016 |
|---|---------------|---------------|
| Operating activities  | -278          | -198          |
| Investing activities  | -339          | 0             |
| Financing activities  | -1            | -1            |
| Net increase / (decrease) in cash and cash equivalents for the period | -618          | -199          |

Below are presented the Profit / (loss) after tax per share of the discontinued operations of the Group subsidiaries in Italy as well as those of Intralot de Peru S.A.C. and Favorit Bookmakers Office OOO:

| Earnings / (loss) after tax per share (€) from discontinued operations | 1/1-30/9/2017 | 1/1-30/9/2016 |
|--|---------------|---------------|
| - basic  | -0,0754       | 0,2219        |
| - diluted  | -0,0754       | 0,2219        |
| Weighted Average number of shares                                      | 157.373.690   | 158.332.823   |

# **IX. Companies merge**

In July 2017 the associate company Gamenet S.p.A. (20%) absorbed its 100% subsidiaries, Intralot Holding & Services S.p.A. and Intralot Gaming Machines, S.p.A.

In November 2017 the associate company Gamenet Entertainment S.R.L. (20%) absorbed its 100% subsidiary Gamecity S.R.L.



In November 2017 the associate company Gamenet Entertainment S.R.L. (20%) absorbed Verve S.p.A. that is 100% subsidiary of the associate company Gamenet S.p.A. (20%).

In November 2017 the associate company Gamenet S.p.A. (20%) a absorbed its 100% subsidiary Gamecity Renting S.R.L.

In July 2017 the shareholder's meeting of the associate company Gamenet S.p.A. (20%) approved the absorption of its 100% subsidiary Gamenet Scommesse S.p.A. that will be finalized on 1/1/2018.

# **B. REAL LIENS**

A Group subsidiary in Malta has banking facility amounting  $\in$ 4,3 million, for issuing bank letters of guarantee. This facility is secured by an initial general mortgage on all the subsidiary's present and future assets (on 30/9/2017 the letters of guarantee used amounted to  $\in$ 4,0 million). Also, a Group subsidiary in Bulgaria has secured a loan of  $\in$ 1,7 million by pledging its total trading activity and fixed assets of its subsidiary.

There are no other restrictions than the above, in the ownership or transfer or other encumbrances on the Group's property.

On 30 September 2017, the Group had no contractual commitments for the purchase of tangible assets.

In the Group Statement of Financial Position (row "Trade and other short term receivables") of 30/9/2017included collateralized bank deposits as security coverage for banking facilities amounting €30 thousand (31/12/2016: €14.030 thousand) and other collateralized bank deposits amounting to €365 thousand (31/12/2016: €370 thousand). Respectively, in Company on 30/9/2017 included collateralized bank deposits as security coverage for banking facilities amounting €30 thousand (31/12/2016: €14.030 thousand) and other collateralized bank deposits amounting to €131 thousand (31/12/2016: €132 thousand). In the Group's and Company's Cash Flow Statement for the nine months of 2017, the line "(Purchases) / Sales of subsidiaries, associates, joint ventures and other investments" includes an inflow of €14.000 thousand from the release of bank deposits. The initial commitment to bank collateral of €14.000 thousand took place in the fourth quarter of 2016.

#### Unaudited fiscal Litigation Other Total GROUP years and tax cases provisions <sup>3</sup> provisions audit expense Period opening balance 5.087 9.329 6.435 20.851 Period additions 69 932 0 1.001 Used provisions 0 -5.753 -1.755 -7.508 Discounting 0 0 11 11 -449 -732 -283 Foreign exchange differences 0 Period closing balance 13.623 4.707 3.576 5.340 4.641 3.186 Long term provisions 449 8.276 Short term provisions 390 4.891 66 5.347 4.707 Total 3.576 5.340 13.623

# C. PROVISIONS

<sup>1</sup> Relate to litigation cases as analyzed in note 2.21.A.

<sup>2</sup> Relate to provisions for the coverage of differences from future audits for income taxes and other taxes. It is expected to be used in the next 1-3 years.

<sup>3</sup> Relate to provisions for risks none of which are individually material to the Group except from provisions for additional fees (bonus) and other employee benefits of the Group amounting to €2.531 thousand as well as provisions for future payments under "onerous contracts" as provided by IAS 37 amounting to €725 thousand. The Other provisions are expected to be used in the next 1-6 years.



| COMPANY                      | Litigation<br>cases <sup>1</sup> | Unaudited fiscal years<br>and tax audit expenses <sup>2</sup> | Other<br>provisions | Total<br>provisions |
|------------------------------|----------------------------------|---|---------------------|---------------------|
| Period opening balance       | 5.088                            | 8.869   | 91                  | 14.048              |
| Used provisions              | 0                                | -5.754  | 0                   | -5.754              |
| Foreign exchange differences | -446                             | 0   | 0                   | -446                |
| Period closing balance       | 4.642                            | 3.115   | 91                  | 7.848               |
| Long term provisions         | 4.642                            | 3.115   | 0                   | 7.757               |
| Short term provisions        | 0                                | 0   | 91                  | 91                  |
| Total                        | 4.642                            | 3.115   | 91                  | 7.848               |

<sup>1</sup> Relate to litigation cases as analyzed in note 2.21.A.

<sup>2</sup> Relate to provisions for the coverage of differences from future audits for income taxes and other taxes. It is expected to be used in the next 1-3 years.

#### **D. PERSONNEL EMPLOYED**

The number of employees of the Group on 30/9/2017 amounted to 5.368 persons (Company/subsidiaries 3.410 and associates 1.958) and the Company's to 728 persons. Respectively on 30/9/2016 the number of employees of the Group amounted to 5.225 persons (Company/subsidiaries 4.628 and associates 597) and the Company 701 persons. At the end of 2016 fiscal year the number of employees of the Group amounted to 5.293 persons (Company/subsidiaries 3.449 and associates 1.844) and the Company 689 persons.

#### E. RELATED PARTY DISCLOSURES

Intralot SA purchases goods and services and/or provides goods and services to various related companies, in the ordinary course of business. These related companies consisting of subsidiaries, associates or other related companies which have common ownership and / or management with Intralot SA.

Below is a condensed report of the transactions for the nine months of 2017 and the balances on 30/9/2017 of other related parties:

| Amounts reported in thousands of €                     | 1/1-30/9/2017 |         |  |
|--|---------------|---------|--|
| (total operations)                                     | GROUP         | COMPANY |  |
| Income   |               |         |  |
| -from subsidiaries                                     | 0             | 30.149  |  |
| -from associates                                       | 3.434         | 3.141   |  |
| -from other related parties                            | 5.111         | 3.920   |  |
| <u>Expenses</u>  |               |         |  |
| -to subsidiaries                                       | 0             | 14.509  |  |
| -to associates   | 616           | 616     |  |
| -to other related parties                              | 4.648         | 3.247   |  |
| BoD and Key Management Personnel transactions and fees | 7.347         | 3.419   |  |
| Amounts reported in thousands of $\in$                 | 30/9          | /2017   |  |
|  | GROUP         | COMPANY |  |
| Receivables  |               |         |  |
| -from subsidiaries                                     | 0             | 68.589  |  |
| -from associates                                       | 11.084        | 6.216   |  |
| -from other related parties                            | 10.830        | 6.956   |  |
| Payables   |               |         |  |
| -to subsidiaries                                       | 0             | 251.194 |  |
| -to associates   | 54            | 8       |  |
| -to other related parties                              | 21.934        | 18.224  |  |
| BoD and Key Management Personnel receivables           | 0             | 0       |  |
| BoD and Key Management Personnel payables              | 179           | 0       |  |



Below there is a summary of the transactions for the nine months of 2016 and the balances on 31/12/2016 with related parties:

| Amounts reported in thousands of €                     | 1/1-30/9/2016 |         |  |  |
|--|---------------|---------|--|--|
| (total operations)                                     | GROUP         | COMPANY |  |  |
| <u>Income</u>  |               |         |  |  |
| -from subsidiaries                                     | 0             | 31.272  |  |  |
| -from associates                                       | 1.820         | 1.579   |  |  |
| -from other related parties                            | 4.065         | 3.820   |  |  |
| Expenses   |               |         |  |  |
| -to subsidiaries                                       | 0             | 16.005  |  |  |
| -to associates   | -207          | -302    |  |  |
| -to other related parties                              | 7.124         | 5.873   |  |  |
| BoD and Key Management Personnel transactions and fees | 7.721         | 3.430   |  |  |
| Amounts reported in thousands of €                     | 31/12/        | 2016    |  |  |
|  | GROUP         | COMPANY |  |  |
| Receivables  | GROOP         | COMPANY |  |  |
| -from subsidiaries                                     | 0             | 73.222  |  |  |
| -from associates                                       | 10,480        | 5.788   |  |  |
| -from other related parties                            | 16.102        | 10.342  |  |  |
| Payables   |               |         |  |  |
| -to subsidiaries                                       | 0             | 265.797 |  |  |
| -to associates   | 562           | 6       |  |  |
| -to other related parties                              | 30.637        | 17.737  |  |  |
|  | 200           | 0       |  |  |
| BoD and Key Management Personnel receivables           | 298           | 0       |  |  |

Sales and services to related parties are made at normal market prices. Outstanding balances at year end are unsecured and settlement occurs in cash. No guarantees have been provided or received for the above receivables.

In the nine months of 2017, the Company made a provisions concerning an estimate of reduction of the recoverable value of receivables from subsidiaries amounting to  $\leq 1,1$  million that were recorded in the income statement of the period. Alongside the Company made a reversal of provisions regarding an estimate for reduction in the recoverable amount of receivables from subsidiaries amounting  $\leq 1,5$  million, due to realized and expected relevant receipts from these subsidiaries that was recorded in the income statement of the period.

In the nine months of 2016, the Company made a reversal of provisions concerning an estimate of reduction of the recoverable value of receivables from subsidiaries amounting to  $\leq$ 14,4 million due to realized and expected relevant receipts from these subsidiaries and was recorded in the income statement of the period. Alongside in the nine months of 2016, the Company made provisions regarding an estimate for reduction in the recoverable amount of receivables from subsidiaries amounting to  $\leq$ 10,6 million which were recorded in the income statement of the period while an amount of  $\leq$ 0,7 million of provisions made in previous years was definitively used due to the merger of the Group's activities in Italy and the disposal of the Group's subsidiary Intralot Suriname Ltd.

The accumulated relevant provisions on 30/9/2017 amounted to  $\leq 37,1$  million  $(31/12/2016: \leq 37,4$  million).

# 2.21 CONTNGENT LIABILITIES, ASSETS AND COMMITMENTS

# A. LITIGATION CASES

a. On 5th September 2005 a lawsuit was served to the company, filed by the company "IPPOTOUR S.A.", against the company and the company "OPAP S.A.". The plaintiff "IPPOTOUR S.A." requested to



be acknowledged that the contract signed between OPAP S.A. and the Company should not grant to the latter the right to operate any kind of wagering game on Greek or foreign horse racing, that "OPAP S.A." should not have the right to operate any kind of wagering game on horse racing and that "OPAP S.A." and the company should be excluded from the operation and organization of betting games on horse racing. The hearing of the case had been set for 14th February 2008 when the hearing was postponed for 8th October 2009; at that date the hearing was cancelled due to the national elections. No summons for the schedule of a new hearing date has been served to the company until now. By virtue of the above mentioned lawsuit the plaintiff withdrew of the lawsuit filed against the Company and OPAP SA on 10th January 2003 with the same content, which was set to be heard on 18th May 2005, on which date the said hearing was cancelled. The Legal Department of the Company considers that, in case of the hearing of the case, the above-mentioned lawsuit would not be successful.

b. On 4th January 2005 OPAP S.A. submitted a notice of proceedings to "Betting Company S.A." regarding a lawsuit that was filed against OPAP S.A. before the Multi-member Court of First Instance of Athens, with which the plaintiff claims the payment of the amount of €3.668.378,60 plus accrued interests from OPAP S.A., pleading that OPAP S.A. should pay this amount to him as profit, in addition to the amount already paid to him. Since Betting Company S.A. has a legitimate interest in OPAP S.A. winning the lawsuit, Betting Company S.A., the companies INTRALOT S.A. and INTRALOT INTERNATIONAL LTD proceeded to an additional joint intervention in favor of OPAP S.A.; this was scheduled for hearing on 3rd May 2007 but following a petition for precipitation of the plaintiff the case was heard on 1st December 2005. By its decision No 2412/2006 the Multi-member Court of First Instance of Athens ruled in favor of the lawsuit of the plaintiff and, following the restriction by the plaintiff of his petition to a lawsuit for acknowledgement of the debt, the Court acknowledged the obligation of OPAP S.A to pay to the plaintiff the amount of €3.668.378,60. OPAP S.A and the aforementioned companies filed an appeal on 28/6/2006 which had been rejected by the Athens Court of Appeals with its decision no. 6377/2007. The defendants filed an appeal before the Supreme Court which was heard on 9th November 2009 and decision no. 1252/2010 was issued accepting the appeal and referring back the case to the Athens Court of Appeals which vindicated the defendants and dismissed the lawsuit with its decision no. 5189/2012. For the above case a provision had been made which has been reversed. On 23rd July 2014 an application for cassation was served to the company which has been heard, following a postponement, on 2nd February 2015 and the decision no 1062/2015 was issued referring the case for hearing before the plenary session of the Supreme Court. The case was heard before the plenary session of the Supreme Court on the 16th February 2017 and the decision of the plenary session of the Supreme Court was issued which rejected the reasons for cassation that were brought for judgment before the plenary session, while the remaining reasons for cassation were referred for hearing to the competent Supreme Court's department. The date for the hearing is set the 26<sup>th</sup> of February 2018.

c. Against (a) publishing company "I. Sideris – Andreas Sideris Sons O.E.", (b) the Foundation of Economic and Industrial Researches (IOBE), (c) Mr. Theodosios Palaskas, Director of Research of IOBE, (d) the Kokkalis Foundation, and (e) INTRALOT, a lawsuit of Mr. Charalambos Kolymbalis, was filed on 8th March 2007 before the Multi-member Athens Court of First Instance. With his lawsuit, the plaintiff requests to be recognized as the sole creator of the project entitled "The financial consequences of



sports in Greece" and his intellectual property right on this, and that the amount of €300.000 to be paid to him as monetary compensation for moral damages. Date of the hearing was set the 20th February 2008 when it was postponed for 4th March 2009 and then again for 24th February 2010; on that date the hearing of the case was cancelled due to strike of the judicial secretaries. New hearing date was scheduled the 23rd May 2012 when the case was heard and the decision no. 5724/2012 of the Athens Multi-member Court of First Instance was issued which dismissed the lawsuit. On 17 October 2015 an appeal was served to the company against the above decision, which was scheduled to be heard before the Athens Court of Appeals on 11 February 2016; on that date the hearing was postponed for 22 September 2016 due to lawyers strike when it was cancelled, while following a request of the plaintiff a new hearing date is set for 9 March 2017 when the case has been heard and a decision of the Court of Appeals was issued which ordered the repeat of the appeal's hearing. The date for the hearing is set the  $22^{nd}$  of February 2018.

d. On 26th July 2011 a lawsuit was served to INTRALOT SA and the company "Interstar Security LTD" from a former employee of INTRALOT SA claiming the payment of €500.000 as compensation for moral damage. The hearing had been initially set for 6th March 2014 when it was postponed for 10 November 2016. Before the hearing the plaintiff withdrew from the lawsuit. The estimate of the legal advisors of the Company is that in any case the lawsuit, if it will be heard, has no serious chance of success.

e. The Company and its subsidiary "Intralot International Limited" and Mr. Socratis P. Kokkalis, filed before the Athens Multi-member Court of First Instance their lawsuit dated 1st November 2012 against the company "Glory Technology Limited" having its registered offices in Cyprus and Mr. Athanassios K. Ktorides, resident of Cyprus, requesting to compel the defendants to pay, jointly and severally, because of slander and their unfair competitive behavior:

- to the first plaintiff (Intralot) the amount of €72.860.479,78 (including monetary compensation for moral damages amounting to €25.000.000) with the legal interest as from the service of the lawsuit
- to the second plaintiff (Intralot International Limited) the amount of €5.019.081,67 (including monetary compensation for moral damages amounting to €5.000.000) with the legal interest as from the service of the lawsuit; and
- to the third plaintiff (Mr. Socratis P. Kokkalis) the amount of €50.424.019,73 (including monetary compensation for moral damages amounting to €25.000.000) with the legal interest as from the service of the lawsuit.

The Athens Multi-member Court of First Instance issued its decision partially accepting the lawsuit; "Glory Technology Limited" is obliged to pay  $\in$ 50.000 to the first plaintiff,  $\notin$ 25.000 to the second plaintiff and  $\notin$ 25.000 to the third plaintiff. No appeal of the other party has been served to the Company yet. The Company filed an appeal against the decision requesting that the lawsuit to be accepted in total; no hearing date has been set for the appeal.

On the other hand, the company "Glory Technology Limited" and Mr. Athanassios K. Ktorides filed before the same court their lawsuit dated 19 March 2013 claiming that with the filing of the abovementioned lawsuit (from which unfair competitive behaviour results, as they allege) moral damage was caused to them. With their lawsuit, the plaintiffs were requesting from the court to compel the Company, "Intralot International Limited" and Mr. Socratis Kokkalis to pay jointly and severally monetary compensation for



moral damages amounting to €25.000.000 to each of the plaintiffs. The hearing of the case had been scheduled for 16th October 2013. On 23rd September 2013, the plaintiffs withdrew from the lawsuit.

f. In Turkey the companies Teknoloji Holding A.Ş. and Teknoser Bilgisayar Teknik Hizmetler Sanayi ve Dış Ticaret A.Ş have filed a lawsuit against Intralot and Inteltek claiming that due to wrong calculation of the reserves of the years 2005 and 2006, the distributed dividends to the then shareholders of Inteltek should have been higher and for this reason they are requesting that the amount of TL 609.310,40 ( $\in$ 145.029) plus interest to be paid to them. A First Instance Court decision was issued which accepted the lawsuit against Intralot. The Company filed an appeal against this decision which is pending.

g. In Colombia, INTRALOT, on 22nd July 2004, entered into an agreement with an entity called Empresa Territorial para la salud ("Etesa"), under which it was granted with the right to operate games of chance in Colombia. In accordance with terms of the abovementioned agreement, INTRALOT has submitted an application to initiate arbitration proceedings against Etesa requesting to be recognized that there has been a disruption to the economic balance of abovementioned agreement to the detriment of INTRALOT and for reasons not attributable to INTRALOT and that Etesa to be compelled to the modification of the financial terms of the agreement in the manner specified by INTRALOT as well as to pay damages to INTRALOT (including damages for loss of profit) or alternatively to terminate now the agreement with no liability to INTRALOT. The arbitration court adjudicated in favour of Etesa the amount of 23,6 billion Colombian pesos (€6,8m). The application for annulment of the arbitration award filed by INTRALOT before the High Administrative Court was rejected. The Company filed a lawsuit before the Constitutional Court which was rejected. On 31 August 2016 an application was served to the Company requesting to render the abovementioned arbitration decision as executable in Greece; the application was scheduled to be heard before the Athens One-Member First Instance Court on 1 November 2016 when the hearing was postponed for the 16th December 2016 in order to be heard together with an intervention filed by the Company requesting the dismissal of the application. On that date the hearing was postponed for the  $6^{th}$  February 2017 when the case was heard and the issue of the decision is pending. The Company has created relative provision in its financial statements part of which (€2,2m) has already been used for the payment to Etesa of a letter of guarantee amounting to 7.694.081.042 Colombian pesos.

h. Against the subsidiary Intralot Holdings International Ltd., a shareholder of LOTROM SA and against LOTROM SA, another shareholders of LOTROM SA, Mr. Petre Ion filed a lawsuit before the competent court of Bucharest requesting that Intralot Holdings International Ltd to be obliged to purchase his shares in LOTROM SA for €2.500.000 and that LOTROM SA to be obliged to register in the shareholders book such transfer. Following the hearing of 28th September 2010 a decision of the court was issued accepting the lawsuit of the plaintiff. Intralot Holdings International Ltd and LOTROM SA filed an appeal which was rejected. The abovementioned companies further filed a recourse before the Supreme Court which was heard and rejected. Mr. Petre Ion initiated an enforcement procedure of the above decision in Romania. The companies will exercise legal means against the enforcement procedure according to the provisions of the Romanian laws.

i. Mr. Petre Ion filed in Romania a lawsuit against Intralot Holdings International Ltd and LOTROM requesting to issue a decision to replace the share purchase contract of its shares in LOTROM SA for



€2.500.000 (for which he had filed the above lawsuit) in order to oblige Intralot Holdings International Ltd a) to pay the amount of €400.000 as tax on the above price, b) to sign on the shareholders book for the transfer of the shares, c) to pay the price of the transfer and the legal costs. The Court of First Instance rejected Mr. Petre Ion's lawsuit. Mr. Petre Ion filed an appeal which was heard on 4 November 2014 and was partially accepted. The Company filed an appeal against this decision which was rejected. Following postponements, the case was heard on 10 June 2016 and the respective first instance decision was issued on 19 July 2016; the lawsuit against LOTROM was rejected while it was accepted partially in respect to its part filed against Intralot Holdings International Ltd., obligating the latter to pay the amount of the purchase and the legal expenses. Both Intralot Holdings International Ltd. and Mr. Petre Ion filed appeals against this decision which was heard and were rejected. The decision is now final and therefore enforceable however Intralot Holdings International Ltd. filed an application for cassation which is pending.

j. On 24 April 2013 the Company was notified of the existence of a research conducted by the Competition Board of Romania in relation to the contract signed in 2003 with Compania Nationala Loteria Romana regarding the Videolotto program. The Competition Board of Romania imposed a fine to the Company amounting to 5.541.874 ROL (€1.204.939) and to the subsidiary LOTROM to 512.469 ROL (€111.423). The Company and its subsidiary LOTROM filed a lawsuit against the respective decision requesting its annulment and the suspension of its execution. The applications for the suspension of validity of the above decision of the Competition Board were rejected and the Company and its subsidiary LOTROM filed appeals; no hearing date has been scheduled yet. Also, an application for the suspension of execution was filed by Intralot, scheduled to be heard on 13th November 2014, date on which the Court decided to suspend the issue of the decision until the competent court decides on the main recourse filed for annulment of the decision of the Competition Board. Against said decision an appeal was filed which has been rejected. Finally, the applications for the annulment of the decision of the Competition Board filed by LOTROM and INTRALOT were accepted by the court and the respective fines were cancelled. Against LOTROM and the respective abovementioned decision, the Competition Board of Romania filed an appeal which has not been yet scheduled for hearing. The Competition Board filed a separate appeal against the decision which accepted Intralot's application for the annulment which has not been yet scheduled for hearing.

k. In Romania, the subsidiary Lotrom was notified on the beginning of an investigation conducted by the competent authorities against the state lottery CNLR, client of the Group, in relation to alleged occurrence of the crime of conducting games of chance without license and possible complicity to that, in relation to the operation of Video Lottery machines of CNLR; the Group was the technology provider of CNLR from 2003 to 2014. Intralot was notified, through rogatory procedure, that itself along with LOTROM and Intracom, are alleged to be accomplices of the state lottery CNLR to the abovementioned crimes. Intralot refuted with a memo duly submitted within February 2016, the above allegations. Due to the early stage of the procedure and the nature of the case as well as due to the secrecy of the investigation procedures, neither further comments on the issue nor any estimation of any possible negative financial effect on the financials of the group can be provided.



I. In Poland, as a result of bet making points controls conducted by Custom Service bodies in 6 shops, a gambling law breach was claimed to be made by the "E-Promotion" program of the subsidiary "Totolotek Totomix SA" and a relevant administrative procedure was initiated which was concluded with the issue of a second instance decision of the Ministry of Finance for revocation of the six relevant licenses; the company filed a recourse against this decision before the Administrative Courts which was rejected and an appeal was filed against the respective decision which is pending. In relation to all remaining shops a second instance decision of the Ministry of Finance was issued revoking their licenses. The company has filed recourses before Administrative Courts which were rejected at the first and second instance except one case for which the hearing date before the second instance court is pending. "Totolotek Totomix SA" intends to file further legal means against the above decisions. Since December 2012, new licenses have already been issued by virtue of which the subsidiary "Totolotek Totomix SA" operates and, therefore, the abovementioned cases will not affect its activities. Following the abovementioned decisions of the Ministry of Finance regarding the revocation of the licenses, a fine amounting to 480.000 Euro was imposed to the company. The company filed a recourse against this decision and the court issued, on 13 May 2015, its decision vindicating "Totolotek Totomix SA" and cancelled the fine, while the respective appeal filed was rejected by the Warsaw Supreme Court rendering final the decision of the court which cancelled the fine.

m. In Italy, the company Tike Games S.r.l. filed a lawsuit before the civil courts of Rome requesting a compensation in the amount of 378.400 Euro in relation to a contract signed with Intralot Italia S.p.A. which now belongs to the group of Gamenet SpA where Intralot group has 20% participation. Intralot Italia S.p.A. had terminated the above contract due to material breach of an exclusivity undertaking provision when Intralot Italia SpA realized that the plaintiff had installed in its point of sale gaming machines (AWPs and VLTs) of a third party-concessionaire which was not approved by Intralot Italia S.p.A. The plaintiff claims that Intralot Italia S.p.A. is responsible for the compensation since it delayed to install the respective gaming machines. Following the hearing of 6th May 2015, the court set the next hearing date for 13 January 2016 when the case was heard and the decision vindicated Intralot Italia S.p.A.. The opinion of the external legal advisors is that the above lawsuit will not finally succeed.

n. In August 2012, two British Virgin Island companies filed a Complaint in the United States Bankruptcy Court Southern District of Florida, Miami Division, against numerous defendants, including Supreme Ventures Limited ("SVL"), a publicly traded gaming company listed on the Jamaican Stock Exchange in which INTRALOT was holding until 10.10.2017 an indirect shareholding interest. Notably, as per SVL, the lawsuit is based on the same claims (related to demands arose before the acquisition of INTRALOT's participation in SVL), towards third parties, initial shareholders and/or directors of SVL, or not, which were brought in, and were recently rejected by the Jamaican courts, first by the Supreme Court and then again by the Court of Appeals. INTRALOT is named as a «Relief Defendant» which means that INTRALOT is not alleged to have been part - directly or indirectly - of any wrongdoing, since the alleged by the plaintiffs acts are made before the acquisition of SVL's shares by INTRALOT through the Jamaican Stock Exchange. Intralot agrees with SVL's opinion that the Complaint is wholly without merit and expects that it will be successful in the Florida courts, as it was in the Jamaican courts.



o. In Brazil, a former officer of a subsidiary company filed a lawsuit against such subsidiary requesting several amounts to be paid to him as fees resulting from his labour relationship amounting to approx. €240.000 and from a services agreement calculated as a percentage 4% on the turnover of the subsidiary. On August 23rd, 2013, the decision of the local court was issued dismissing the lawsuit. The plaintiff filed an appeal and a decision was issued at the end of July 2014 which refers the case for a new hearing before the Court of First Instance. The court accepted the claim of the plaintiff in relation to the amounts owed due to his labor relationship but rejected the claim for remuneration resulting from a services agreement. The company filed an appeal before the Supreme Labor Court which is pending.

p. On 30 July 2012, Intralot filed before the Athens Multi-member Court of First Instance a lawsuit against the company "Hellenic Organization of Horse Racing S.A." (ODIE) requesting the payment of the amount of €2.781.381,15 relating to system maintenance services provided but not paid. The case was heard on 6th May 2015 and a decision was issued accepting Intralot's lawsuit in full. ODIE filed an appeal against this decision which has been scheduled for hearing on 1 November 2018 before the Athens Court of Appeal.

Moreover, Intralot filed a recourse to the arbitration panel on 13 August 2012 against the same company ODIE requesting the payment of the amount of  $\notin$ 9.551.527,34 relating to operational services of integrated system provided but not paid. The arbitration was concluded on 1st March 2013 and the arbitration decision no 27/2013 was issued vindicating Intralot and compelling ODIE to pay to Intralot the total amount requested ( $\notin$ 9.551.527,34). In order to secure its claims, Intralot:

a) by virtue of the above arbitration decision, has already recorded on the mortgage books of the Land Registry Office of Kropia a mortgage on a land property of ODIE and specifically on the property where the Horse Racetrack of Athens in Markopoulo Attica is operating, and on the buildings thereupon, for an amount of  $\leq 11.440.655,35$ .

b) by virtue of the decision no 2209/2014 of the Athens Single Member Court of First Instance, has already recorded on the mortgage books of the Land Registry Office of Kropia, a note of mortgage on the same real estate of ODIE for an amount of €9.481.486,11.

c) advanced the procedure of compulsory execution against ODIE in order to execute its claims.

Furthermore, on 20 March 2014, Intralot filed before the Athens Multi-member Court of First Instance a lawsuit against ODIE requesting the payment of the amount of €8.043.568,69 which is owed to it pursuant to the "Agreement of Maintenance and Operation of the System of the Mutual Betting on Horse Races of ODIE" dated 6 March 2012. The hearing date was 17th February 2016 but on that date the hearing was postponed for 4 October 2017 due to lawyers' strike, when it was heard and is issue of the decision is pending.

The confiscation on the above land property of ODIE in Markopoulo Attica imposed in the frame of the abovementioned procedure of compulsory execution against ODIE, was reversed with the consent of Intralot on 15 December 2015 in execution of the terms of the agreement dated 24 November 2015 between Intralot and ODIE which settled the payment of all above claims of Intralot. Pursuant to this agreement, ODIE assigned to Intralot 2/3 of the rent which it will receive from the lease agreement relating to that real estate to the company "Ippodromies SA". The payment of the assigned rent amounts has already been started.



q. In Italy, the company Stanley International Betting Ltd filed a recourse before the administrative courts of Lazio against the State Autonomous Administrative Monopolies (AAMS) and eventually against all companies to which licenses for conducting betting activities have been granted, including Intralot Italia SpA, (which now belongs to the group of Gamenet SpA where Intralot group has 20% participation) requesting the annulment of the legislative decree of 2012 which provided for the granting of licenses for betting activities for three years, the annulment of the tenders conducted in 1999 and 2006 and the betting licenses granted pursuant to them for twelve and nine years respectively.

The hearing of the case was made on 5 February 2014 and the court decided to suspend the issue of the decision until the European Court of Justice responds on some preliminary queries which have been set by the court of second instance relating to a recourse of Stanley International Betting Ltd against AAMS and the companies SNAI S.p.A. and Intralot Italia S.p.A. which was rejected at the first instance and was related, among others, to the legality of the participation of Stanley International Betting Ltd to the tenders of 1999 and 2006. The second instance court (Consiglio di Stato) rejected the appeal of Stanley International Betting Ltd following a decision of the European Court which was negative for Stanley International Betting Ltd, while a second recourse of the other party is pending before the court of first instance.

r. In Italy, pursuant to a law passed in December 2014, a decision was issued by the Italian Autonomous Administration of State Monopolies (AAMS) on 15th January 2015, according to which, all companies that operate gaming machines are required to pay to the Italian Autonomous Administration of State Monopolies (AAMS) the amount of 1,2K Euro per gaming machine which was in operation on 31st December 2014. The total balance due by all the industry companies is €500 million. The amount corresponding to Intralot Gaming Machines S.p.A. (which now belongs to the group of Gamenet SpA where Intralot group has 20% participation), is approximately €13 million. Intralot Gaming Machines S.p.A., together with all the industry companies, have appealed to the competent administrative court against both the abovementioned law and the decision of AAMS, requesting the annulment thereof for being unconstitutional as well as the suspension of the execution of the law and of AAMS's decision. The request for the suspension of execution was rejected by the competent court on 1st April 2015. The case regarding the constitutionality was heard on 1st July 2015 and the decision issued requested from the parties to submit additional information. Following a new hearing on 21 October 2015, the court, on 17 November 2015, decided to suspend the issue of the decision and to refer the case before the Constitutional Court and the hearing date is set for 5 December 2017. Intralot Gaming Machines S.p.A. has exercised the right conferred by Law to recharge almost all of that tax to the sales network.

s. A former officer of the Company filed a lawsuit before the Athens First Instance Court requesting the payment of the amount of €121.869,81 as non-paid wages. The hearing had been scheduled for 25 May 2016 when it was postponed for 4 June 2018 due to lawyers' abstention from hearings. The Legal Department of the Company considers that, following the hearing of the case, the above-mentioned lawsuit would not be successful.

t. In Poland a lawsuit was filed against the subsidiary "Totolotek Totomix SA" by a player of betting games; he claims that the amount of 861.895PLN ( $\leq 200.245$ ) which was not paid by the abovementioned subsidiary because of violation of the betting regulations by the plaintiff, is due to him.



"Totolotek Totomix SA" has requested the case to be heard before the Warsaw courts (instead of the courts of the town Torun) and this application was accepted, however the plaintiff has filed a recourse requesting that the case to be heard before the courts of Torun which was rejected by the court and the case will be heard by the Warsaw courts.

u. There is a dispute pending between on the one hand the subsidiary company Intralot Leasing Netherlands B.V. in its capacity as lessee and the Company in its capacity as guarantor and on the other hand the company Econocom Nederland B.V. with respect to a sale and leaseback of equipment agreement dated 28 March 2013 and more specifically in relation to a claim of Econocom Nederland B.V. for further payments to it. As per the agreement's terms, a stand-by letter of credit issued by the French bank Societe Generale in the amount of €5mil. had been delivered to Econocom Nederland B.V. The Company requested from the competent French court in Paris this stand-by letter of credit not to be called and the court issued a temporary decision restricting Societe Generale from paying any amount from the above stand-by letter of credit to Econocom Nederland B.V. until the hearing of the case, following postponement, on 17 January 2017. Additionally, the Company filed injunctions in the Netherlands against Econocom Nederland B.V. and the court accepted the respective application and prohibited Econocom Nederland B.V. to request the payment of the abovementioned letter of guarantee and of the relevant corporate guarantee, until the issue of the final judgement, ordering Econocom Nederland B.V. to pay a penalty of  $\in 10m$  in case of breach of the prohibition. A lawsuit was also filed with a request to be recognized that no further amounts are due to Econocom Nederland B.V. by virtue of the above agreement; the lawsuit which was heard on 15 November 2017 and the issue of the decision is pending. Against the injunctions decision Econocom Nederland B.V. filed an appeal which was heard on 13 November 2017 and the issue of the decision is pending.

v. In Romania, the company "INTRAROM SA" having its registered offices in Romania, requested arbitration against Intralot before the Arbitration Court of the Romanian Chamber of Commerce and Industry claiming the amount of 3.960.649,42 RON ( $\leq 920.182$ ) for unpaid invoices and the amount of 3.210.848,10 RON ( $\leq 745.980$ ) for delay penalties until 11.7.2017 and additional delay penalties from 11.7.2017 until payment. The arbitration procedure is in progress and Intralot reserves the position that it has strong arguments to object the claims of "INTRAROM SA".

Until 22/11/2017, apart from the legal issues for which a provision has been recognised, the Group Management estimates that the rest of the litigations will be finalized without a material effect on the Group's and the Company's financial position and results.



### **B. FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES**

#### **I) SUBSIDIARIES**

|                                       |              | _                          |
|---------------------------------------|--------------|----------------------------|
| OMPANY                                | YEARS        | COMPANY                    |
| NTRALOT S.A.                          | 2013-2016    | TOTOLOTEK S.A.             |
| BETTING COMPANY S.A.                  | 2007-2010 &  | INTRALOT SLOVAKIA          |
|                                       | 2012-2016    |                            |
| ETTING CYPRUS LTD                     | 2011-2016    | SLOVENSKE LOTERIE A.S      |
| NTRALOT IBERIA HOLDINGS SA            | 2013-2016    | TORSYS S.R.O. <sup>2</sup> |
| ITRALOT JAMAICA LTD                   | 2010-2016    | TACTUS S.R.O. <sup>2</sup> |
| TRALOT TURKEY A.S.                    | 2012-2016    | NIKANTRO HOLDINGS Co LI    |
| ITRALOT DE MEXICO LTD                 | 2006-2016    | LOTERIA MOLDOVEI S.A.      |
| TRALOT CHILE SPA                      | -            | INTRALOT BETTING OPERAT    |
| ELTEK INTERNET AS                     | 2012-2016    | ROYAL HIGHGATE LTD         |
| RINTELTEK AS                          | -            | INTRALOT LEASING NEDERLA   |
| LDIN LTD                              | 2012-2016    | INTRALOT IRELAND LTD       |
| ROPOS S.A.                            | 2010-2016    | BILOT INVESTMENT LTD       |
| RALOT SERVICES S.A.                   | 2015-2016    | EUROBET LTD                |
| RALOT ADRIATIC DOO                    | 2015-2016    | EUROBET TRADING LTD        |
|                                       | 2012 & 2015- |                            |
| YONER INTERAKTIF HIZMELTER AS GROUP   | 2016         | ICS S.A.                   |
|                                       | 2010         | TECNO ACCION URUGUAY S.A   |
| RALOT MAROC S.A.                      | 2016         | Corporation S.A.)          |
| AMING SOLUTIONS INTERNATIONAL LTDA    | 2012-2016    | INTRALOT GLOBAL OPERATIO   |
| TRALOT INTERACTIVE S.A.               | 2012-2016    | GAMEWAY LTD                |
| TRALOT GLOBAL SECURITIES B.V.         | 2013-2016    | INTRALOT ITALIAN INVESTME  |
| TRALOT FINANCE LUXEMBOURG S.A.        | 2013-2016    | INTRALOT CYPRUS GLOBAL AS  |
| RALOT CAPITAL LUXEMBOURG S.A.         | 2014-2016    | INTRALOT OOO               |
| FRALOT GLOBAL HOLDINGS B.V.           | 2013-2016    | INTRALOT ST. LUCIA LTD     |
| RALOT INC                             | 2013-2016    | INTRALOT GUATEMALA S.A.    |
| 09 LLC                                | 2013-2016    | LOTERIAS Y APUESTAS DE GU  |
| ALOT AUSTRALIA PTY LTD                | 2013-2016    | INTRALOT DOMINICANA S.A.   |
| RALOT GAMING SERVICES PTY             | 2013-2016    | INTRALOT LATIN AMERICA INC |
| T CAPITAL UK LTD                      | 2015-2016    | INTRALOT CARIBBEAN VENTU   |
| T INVESTMENT UK LTD                   | 2015-2016    | SUPREME VENTURES LTD       |
| RALOT NEDERLAND B.V.                  | 2010-2016    | INTRALOT HOLDINGS INTERNA  |
| ROM S.A.                              | 2010-2010    | INTRALOT INTERNATIONAL LT  |
| ALOT BEIJING Co LTD                   | 2007-2016    | INTRALOT OPERATIONS LTD    |
| NO ACCION S.A.                        | 2012-2016    | NETMAN SRL                 |
| CNO ACCION SALTA S.A.                 | 2012-2010    | BILOT EOOD                 |
| LTCO LOTTERIES LTD                    | 2013-2016    | EUROFOOTBALL LTD           |
| RALOT NEW ZEALAND LTD                 | 2004-2016    | EUROFOOTBALL PRINT LTD     |
|                                       |              |                            |
| TRALOT DO BRAZIL LTDA                 | 2012-2016    | INTRALOT TECHNOLOGIES LTD  |
| TRALOT MINAS GERAIS LTDA <sup>1</sup> | 2012         | INTRALOT LOTTERIES LTD     |
|                                       | 2012-2016    | INTRALOT BUSINESS DEVELOP  |
|                                       | 2012-2016    | GAMING SOLUTIONS INTERNA   |
| RALOT SOUTH KOREA S.A.                | 2007-2016    | NAFIROL S.A.               |
|                                       | 2015-2016    | LEBANESE GAMES S.A.L       |
| TRALOT ASIA PACIFIC LTD               | 2016         | INTRALOT HONG KONG HOLD    |
| TE EAGLE INVESTMENTS LTD              | 2015-2016    | ENTERGAMING LTD            |
|                                       |              |                            |
| RIAL Sp.Zoo                           | 2012-2016    | INTRALOT BETTING OPERATION |
| TA RIAL Sp.Zoo<br>DLLOT Sp.Zoo        |              | INTRALOT BETTING OPERATION |

<sup>1</sup> The subsidiary company Intralot Minas Gerais Ltda has merged with Intralot Do Brazil Ltda

<sup>2</sup> The subsidiary companies Torsys SRO and Tactus SRO have merged with Slovenske Loterie AS

The tax audits were completed in AzerInteltek AS for the period 2012-2016, in Bilyoner Interaktif Hiizmelter AS Group for the period 2013-2014, in Intralot Leasing Nederland B.V. for the year 2013 (regarding VAT), in Intralot Chile SPA for the year 2016 (with the possibility of re-auditing over the next three years), in Intralot Inc for the year 2015 in respect to sales taxes in the Ohio State, where a charge occurred amounting €76 thousand that was paid, in Intralot Jamaica Ltd the tax audit was partly



completed in for the period 2010-2012, while it was completed in Royal Highgate Ltd for the period 2008-2012 where a tax liability plus interests and fines occurred, amounting to  $\leq 129$  thousand. In Lotrom S.A. the audit initiated by the local tax authorities with respect to financial activities for transactions subject to VAT for the period 2004-2014 was completed in the fourth quarter of 2016. So far the conclusion report has not been yet notified to the company. Tax audits are in progress in Tecno Accion S.A., for the period 2014-2015 and in Supreme Ventures Ltd (regarding VAT) for the period 2010-2013. Under the L.2238/94 Art. 82 par.5 of POL.1159/2011, the companies Betting Company S.A. and Intralot Interactive S.A. have received a tax certificate for the period 2011-2016, the company Intralot S.A. for the period 2014-2016 and the company Intralot Services S.A. for the period 2015-2016. In Intralot SA during the tax audit for the year 2011, were imposed taxes on accounting differences plus surcharges amounting to  $\in$ 3,9 million. The Company lodged an administrative appeal against the relevant control sheets resulting in a reduction of taxes of €3,34 million. The Company filed new appeals to the Greek Administrative Courts which did not justify the Company, which filed an appeal before the Council of State. The Company's management and its legal advisors consider that there is a significant probability that the appeal will thrive finally for the most part. The Company has formed sufficient provisions and has paid the whole amount of taxes. Also in Intralot S.A. a partial reaudit was contacted for the years 2007 & 2008 without incurring any tax liability for the Company. Also, the tax audit for the fiscal year 2012 was completed without any tax burden on the Company's results while an audit order has been notified to the Company for the year 2013.

| COMPANY   | YEARS     | COMPANY                               | YEARS    |
|---|-----------|---------------------------------------|----------|
| LOTRICH INFORMATION Co LTD                      | 2016      | INTRALOT ITALIA S.p.A                 | 2012-202 |
| INTRALOT SOUTH AFRICA LTD                       | 2016      | VENETA SERVIZI S.R.L.                 | 2012-202 |
| GOREWARD LTD                                    | -         | GAMENET ENTERTAINMENT S.R.L.          | 2012-20  |
| GOREWARD INVESTMENTS LTD                        | -         | GAMECITY S.R.L. <sup>3</sup>          | 2016     |
| PRECIOUS SUCCESS LTD GROUP                      | 2013-2016 | LA CHANCE S.R.L.                      | 2016     |
| GAIN ADVANCE GROUP LTD                          | -         | SLOT PLANET S.R.L.                    | 2016     |
| OASIS RICH INTERNATIONAL LTD                    | -         | GAMENET SCOMMESSE S.p.A. <sup>5</sup> | 2012-202 |
| WUSHENG COMPUTER TECHNOLOGY (SHANGHAI) CO LTD   | -         | GAMENET RENTING S.R.L. <sup>4</sup>   | 2012-202 |
| BIT8 LTD  | 2016      | TOPPLAY S.R.L.                        | 2012-202 |
| SWITCH IT NV                                    | -         | GNETWORK S.R.L.                       | 2012-202 |
| FUTURE PLATFORMS LTD                            | 2016      | VERVE S.p.A. <sup>3</sup>             | 2012-202 |
| UNICLIC LTD                                     | 2005-2016 | BILLIONS ITALIA S.R.L.                | 2012-202 |
| DOWA LTD  | 2006-2016 | JOLLY VIDEOGIOCHI S.R.L.              | 2012-202 |
| GAMENET GROUP S.p.A.                            | 2016      | NEW MATIC S.R.L.                      | 2012-202 |
| GAMENET S.p.A.                                  | 2012-2016 | AGESOFT S.R.L.                        | 2016     |
| INTRALOT HOLDING & SERVICES S.p.A. <sup>2</sup> | 2012-2016 | INTRALOT DE PERU S.A.C.               | 2015-202 |
| INTRALOT GAMING MACHINES S.p.A. <sup>2</sup>    | 2012-2016 | SERVICIOS TRANSDATA S.A. <sup>1</sup> | 2012-202 |
|   |           |                                       |          |

#### II) ASSOCIATE COMPANIES & JOINT VENTURES

<sup>1</sup> The company Servicios Transdata SA has merged with Intralot De Peru S.A.C.

<sup>2</sup> The companies Intralot Holding & Services S.p.A. and Intralot Gaming Machines S.p.A. have been merged with Gamenet S.p.A.

<sup>3</sup> The companies Gamecity S.R.L. and Verve S.p.A. have been merged with Gamenet Entertainment S.R.L.

<sup>4</sup> The company Gamecity Renting S.R.L. has been merged Gamenet S.p.A.

<sup>5</sup> The company Gamenet Scommesse S.p.A. will merge with Gamenet S.p.A. on 1/1/2018.

The tax audits were completed in New Matic Srl for the year 2011, where a tax charge of  $\notin 0,4$  million was incurred, in Gamenet Entertainment Srl for the year 2014 (regarding VAT and income tax) as well as in Wusheng Computer Technology Co Ltd for the year 2016 and in Dowa Ltd for the period 2004-2005. Also the tax audits for the year 2015 were completed in companies Lotrich Information Co Ltd and Intralot South Africa Ltd without incurring any tax burden. In Servicios Transdata S.A the tax audit



for income tax was completed in 2014, for the year 2008 and VAT for the period 1/1/2008-30/6/2009 imposing additional taxes and fines amounting to  $\in$ 3,4 million. The company has launched an objection procedure in accordance with the relevant legislation to cancel the imposed taxes and fines. The company's legal consultants believe that the most possible outcome of the case will be positive. In Gamenet S.p.A a tax audit begun for the year 2013 and later expanded to 2012 as regards two service providers. The audit of the fiscal year 2013 was suspended and the fiscal authorities completed the tax audit for the fiscal year 2012 and issued the relevant audit report, charging corporate income tax (IRES) of  $\in$ 2,96 million and  $\in$ 0,55 million regional tax (IRAP), as well as charging a withholding tax of  $\in$ 0,33 million. It should also be noted that the link with the disputed suppliers continues to have an effect on taxable income for the years after 2012 and it is therefore possible for the tax authorities to issue similar audit reports in later years. The company's management, as well as the legal and tax advisers of the company believe that the risk of imputing the above taxes is remote and that no provision is required in the financial statements.

# **C. COMMITMENTS**

# I) Operating lease payment commitments

On 30 September 2017 within the Group there have been various operating lease agreements relating to rental of buildings and motor vehicles. Rental costs have been included in the income statement for the period ended 30 September, 2017. Future minimum lease payments of non-cancelable lease contracts as at 30 September, 2017 are as follows:

|                       | GRO       | UP         | COMPANY   |            |  |  |  |
|-----------------------|-----------|------------|-----------|------------|--|--|--|
|                       | 30/9/2017 | 31/12/2016 | 30/9/2017 | 31/12/2016 |  |  |  |
| Within 1 year         | 6.559     | 8.084      | 693       | 883        |  |  |  |
| Between 2 and 5 years | 6.247     | 9.840      | 1.568     | 1.607      |  |  |  |
| Over 5 years          | 848       | 1.156      | 654       | 870        |  |  |  |
| Total                 | 13.654    | 19.080     | 2.915     | 3.360      |  |  |  |

# II) Guarantees

The Company and the Group on 30 September, 2017 had the following contingent liabilities from guarantees for:

|                          | GRC                    | UP         | COMP      | ANY        |  |  |
|--------------------------|------------------------|------------|-----------|------------|--|--|
|                          | 30/9/2017              | 31/12/2016 | 30/9/2017 | 31/12/2016 |  |  |
| Bid                      | 8                      | 1.423      | 8         | 0          |  |  |
| Performance              | 180.838                | 209.743    | 35.375    | 55.119     |  |  |
| Financing                | 28.289                 | 33.889     | 24.904    | 33.216     |  |  |
| Total                    | 209.135                | 245.055    | 60.287    | 88.335     |  |  |
|                          |                        |            | GROUP     |            |  |  |
|                          |                        |            | 30/9/2017 | 31/12/2016 |  |  |
| Guarantees issued by th  | e parent and affiliate | s:         |           |            |  |  |
| -to third party          |                        |            | 209.111   | 230.780    |  |  |
| -to third party on behal | f of associates        |            | 24        | 14.275     |  |  |
| Total                    |                        |            | 209.135   | 245.055    |  |  |
|                          | COMPA                  | NY         |           |            |  |  |
|                          |                        |            | 30/9/2017 | 31/12/2016 |  |  |

|  | 30/9/201/ | 31/12/2016 |
|--|-----------|------------|
| Guarantees issued by the parent:                           |           |            |
| <ul> <li>to third party on behalf of affiliates</li> </ul> | 57.071    | 70.622     |
| <ul> <li>to third party on behalf of associates</li> </ul> | 24        | 14.276     |
| <ul> <li>to third party on behalf of the parent</li> </ul> | 3.192     | 3.437      |
| Total  | 60.287    | 88.335     |



## **III)** Financial lease payment commitments

| GROUP                 | Minimum of<br>the lease<br>payments | Present<br>value of the<br>minimum<br>lease<br>payments | Minimum of<br>the lease<br>payments | Present<br>value of the<br>minimum<br>lease<br>payments |
|-----------------------|-------------------------------------|---|-------------------------------------|---|
|                       | 30/9/2017                           | 30/9/2017   | 31/12/2016                          | 31/12/2016  |
| Within 1 year         | 894                                 | 872   | 1.534                               | 1.460   |
| Between 2 and 5 years | 1.185                               | 962   | 709                                 | 684   |
| Over 5 years          | 6.253                               | 1.536   | 0                                   | 0   |
| Minus: Interest       | -4.962                              | 0   | -99                                 | 0   |
| Total                 | 3.370                               | 3.370   | 2.144                               | 2.144   |

The Company has no obligations under finance leases.

#### 2.22 COMPARABLE FIGURES

In the data presented in the previous year were limited size adjustments / reclassifications for comparative purposes, without significant impact on equity, turnover and profit after tax for the previous year the Group and the Company.

#### 2.23 SUBSEQUENT EVENTS

In October 2017 INTRALOT has been awarded the World Lottery Association Security Control Standard (WLA SCS:2016) and ISO/IEC 27001:2013 certification for its operations in Chile and in the States of Louisiana and Montana in the US, in line with the Group strategic priority to meet the highest global security standards. The new certifications cover all corporate functions of each operation, formalizing the existing management systems that control the integrity of the games and corporate conduct as a whole and are complementary to the WLA SCS, ISO 27001, ISO 20000, ISO 9001, ISO 29990 and ISO 14001 certificates of INTRALOT Headquarters in Athens, Greece. The certifications cover the complete life cycle of system and service design, development, implementation, support and operation in a particular country. The audits were performed by TUV Nord, one of the world's largest certification bodies which performed on-site inspections, examining the local operations.

#### Maroussi, 24 November 2017

THE CHAIRMAN OF THE BOARD OF DIRECTORS

THE GROUP CEO

S.P. KOKKALIS ID. No. AI 091040

THE GROUP CFO

A.I. KERASTARIS ID. No. AI 682788

# THE GROUP ACCOUNTING DIRECTOR

G. SP. KOLIASTASIS ID No. AN 157931 N. G.PAVLAKIS ID.No. AZ 012557 H.E.C. License No. 15230/ A' Class



# 3. Figures and Information for the period 1 January 2017 until 30 September 2017

| Intralot   | Company's N  | umber in the Genera  | Electr                                  | INT<br>INTEGRATED L                                | RALC<br>OTTERY SYSTI<br>Registry: 81820     | DT S.A.   | S<br>ipanies (S.A.) Reg. Ne<br>ussi 15125<br>th September 2017                                       | o.: 27074/06/B/93                         | 2/9)                                    |  |   |   |  |
|--|--|--|---|--|---|---|--|---|---|--|---|---|--|
|  |  |  |   |  |   |   |  |   |   |  |   |   |  |
| The figures presented below aim to   | provide summary information about th<br>transaction concerning the company, to   | e financial position a<br>visit the company's              | nd resu<br>web si                       | ults of INTRALOT<br>ite where the Fina             | S.A. and INTRA<br>ncial Statemen            | LOT's Group. Ther<br>ts according to IFR                                      | efore, it is recommen<br>Ss are posted, accom  | ided to any reader<br>ipanied by the Audi | who is willing to p<br>tor's Report whe | proceed to any kin<br>re appropriate.      | id of investment dec                            | ision or other  |  |
|  | Tourism, Department for Companies an   | ıd   |   |  |   |   |  |   |   |  |   |   |  |
| Financial Statements approval date:<br>November 24, 2017<br>Web site:<br>www.intralot.com  |  |  |   |  |   |   |  |   |   |  |   |   |  |
| 1  |  |  |   |  |   |   |  |   |   |  |   |   |  |
| STAT   | EMENT OF FINANCIAL POSITION  | <u>GROUP / COMP</u><br><u>GROUP</u><br>/9/2017 31/12/2     |   | COMPA<br>30/9/2017                                 | <u>NY</u><br>31/12/2016                     |   | CA   | SH FLOW STAT                              |   | / COMPANY [1<br>                           | total operations<br>UP<br>1/1-30/9/2016         | )<br><u>COMP</u><br>1/1-30/9/2017 1,  |  |
| ASSETS<br>Tangible Assets<br>Investment Property   |  | 112.846 1<br>5.112<br>330.026 3                            | 6.962<br>6.038<br>9.582                 | 14.873<br>0  | 15.391<br>0                                 | Operating Activit<br>Profit/(loss) befor<br>Profit/(loss) befor               | tics<br>re Taxation (continuing<br>re Taxation (discontinu   | g operations)<br>ued operations)          |   | 37.560<br>-11.868                          | 18.945<br>36.568                                | -5.937  | -8.521   |
| Other Non-Current Assets   |  | 34.447   | 31.874                                  | 89.175<br>153.723<br>19.644                        | 90.044<br>157.367<br>18.888                 | Plus/Less<br>Depreciation and<br>Provisions                                   | Amortization   |   |   | 51.271<br>2.605                            | 68.740<br>2.913                                 | 11.043<br>156   | 8.575<br>-1.800                                |
| Trade Receivables<br>Other Current Assets<br>TOTAL ASSETS  | 1  | 558.520 24   | 34.792<br>19.588<br>1.086               | 40.928<br>86.022<br>404.365                        | 55.007<br>93.359<br>430.056                 | Interest and simi<br>Interest and simi  | expenses, gain and los<br>lar expenses<br>llar income  |   |   | 19.890<br>44.522<br>-5.296                 | -37.332<br>55.929<br>-8.105                     | -12.336<br>12.847<br>-2.469   | -10.843<br>14.510<br>-2.073                    |
| EOUITY AND LIABILITIES<br>Share Capital<br>Other Equity Elements   |  | 47.689<br>37.468   | 17.689                                  | 47.689<br>47.531                                   | 47.689<br>49.119                            | operating activit<br>Decrease/(increase)                                      | tments of working cap<br>ies:<br>se) of Inventories<br>se) of Receivable Accor                       |   | related to                              | -3.843                                     | 1.602   | -756<br>12.425  | -860<br>8.128                                  |
| Shareholders Equity (a)<br>Non-Controlling Interest (b)<br>Total Shareholders Equity (c)=(a)+(b)   |  | 85.157 12<br>57.624  | 7.542<br>6.486                          | 95.220<br>95.220                                   | 96.808<br>96.808                            | (Decrease)/increa<br>(Decrease)/increa<br>Less:<br>Income Tax Paid            | se) of Receivable Account<br>ase of Payable Account  | s (except Banks)                          |   | 711<br>9.704<br>24.781                     | -3.271<br>4.566<br>19.413                       | -4.811<br>3.061   | -724   |
| Long-term Debt   |  | 975.029 6  | 14 576                                  | 228.204  | 237.348                                     | Total inflows / (<br>Investing Activity                                       | outflows) from Opera   |   |   | 120.475                                    | -32.677   | 7.101<br>14.000   | <u>6.392</u><br>1.245                          |
| Provisions / Other Long term Liabilities<br>Short-term Debt<br>Other Short-term Liabilities<br>Total Liabilities (d)   |  | 29.740<br>10.938<br>173.576<br>11<br>190.283<br>86         | 9.580<br>4.733<br>5.711<br><b>4.600</b> | 16.681<br>0<br><u>64.260</u><br><b>309.145</b>     | 20.032<br>0<br><u>75.868</u><br>333.248     | Investments<br>Purchases of tan   | s of subsidiaries, asso<br>gible and intangible as<br>les of tannible and int                        | cate:                                     | s and other                             | 6.152<br>-59.536<br>233                    | -32.677<br>-47.150<br>2.504                     | -10.664<br>40   | 1.245<br>-9.529<br>7                           |
| TOTAL EQUITY AND LIABILITIES (c)+  | (d)  | .333.064 1.06  | 1.086                                   | 404.365  | 430.056                                     | Dividends receive   | les of tangible and int<br>ad<br>outflows) from Inves  |   |   | 3.990<br>1.992<br>-47.169                  | 5.930<br>1.011<br>-70.382                       | 7<br>15.109<br>18.492   | 1.165<br>9.272<br><b>2.160</b>                 |
| STA  | TEMENT OF CHANGES IN EQUITY  | GROUP  |   | COMPA  |   | Einancing Activit<br>Subsidiary's capit                                       | ics<br>al return   | any rearises (b)                          |   | 0  | -3.357  | 0   | 0  |
| Net equity at the beginning of the perio   | d (1/1/2017 and 1/1/2016   | /9/2017 30/9/2<br>196.486 20                               | 7.382                                   | 30/9/2017<br>96.808                                | 30/9/2016                                   | Treasury shares r<br>Cash inflows from<br>Repayment of loa<br>Bond huy backs  | epurchase<br>n loans<br>ans<br>ance lease obligations  |   |   | -6<br>571.819<br>-234.186                  | -495<br>287.750<br>-107.142<br>-3.742<br>-6.294 | -6<br>0<br>-18.700  | -495<br>10.000<br>-32.124                      |
| Frequencies (Constrained and Constrained and Constrained and Constrained Const | for the year after tax (continuing   | -6<br>-16.971  | 5<br>21.757                             | 0<br>-1.582  | 0<br>-6.906                                 | Interest and simi   | ilar expenses paid   |   |   | -2.225<br>-37.794<br>-33.976               | -53.346   | -2.127<br>0   | 0<br>0<br>-4.180<br>0                          |
| Dividends to equity holders of parent / no<br>Subsidiary share capital return<br>New Consolidated Entities   | on-controlling interest  | -36.707 -:<br>0<br>0                                       | 8.902<br>3.357<br>2.759                 | 0  | 0   | Total inflows/(o<br>Net increase/(d<br>(a)+(b)+(c)                            | utflows)from Financi<br>iecrease) in cash and  | ng Activities (c)<br>cash equivalents fo  | or the period                           | 263.632<br>336.938                         | 75.876<br>126.636                               | <u>-20.833</u><br><u>4.760</u>  | <u>-26.799</u><br><u>-18.247</u>               |
| Effect due to change in partcipation perce<br>Net Equity of the period Closing Balance   | entage   | -6<br>-15<br><u>142.781 18</u>                             | -495<br><u>0</u><br>9.149               | -6<br>0<br><u>95.220</u>                           | -495<br><u>0</u><br>92.857                  | Cash and cash o   | quivalents at the beg<br>ange difference<br>quivalents at the end                                    | inning of the period                      |   | 164.401<br>-11.362                         | 276.609<br>-4.952                               | 20.356<br>-270  | 35.859<br>781                                  |
| respectively)  |  |  |   |  |   | operations  |  | of the period from                        | total                                   | 489.977                                    | 398.293   | 24.846  | <u>18.393</u>                                  |
|  |  | 1/1-30/9   | 2017                                    | 1/1-   | 5TATEMENT  <br>UP<br>1/7-<br>30/9/2017      | GROUP / COMP/<br>1/7-<br>30/9/2016  | ANY<br>1/1-30/9/2017 1   | COMPA                                     |   | /7-30/9/2016                               |   |   |  |
|  | Sale Proceeds<br>Less: Cost of Sales<br>Gross Profit / (Loss)  | -8   | 35.816<br>04.985<br>0.831               | 30/9/2016<br>957.492<br>-789.189<br>168.303        | 352.651<br>-288.813<br>63.838               | 320.620<br>-271.526<br>49.094   | 43.103<br>-28.435<br>14.668  | 47.285<br>-35.043<br>12.242               | 16.077<br>-11.329<br>4.748              | 18.194<br>-15.710<br>2.484                 | 1   |   |  |
|  | Other Operating Income<br>Selling Expenses   |  | 13.022<br>12.712                        | 14.340<br>-39.893<br>-63.292<br>-4.131             | 4.207<br>-13.289<br>-22.706                 | 4.130<br>-12.479<br>-21.467<br>-1.435   | 1.603<br>-7.444<br>-10.307<br>-4.865   | 14.504<br>-7.565<br>-9.600<br>-4.076      | 1.486<br>-2.138<br>-3.467               | 57<br>-2.301<br>-3.102<br>-1.413           |   |   |  |
|  | Research and Development Expenses<br>Other Operating Expenses  |  | 4.865<br>2.212<br>6.039                 | -4.131<br>-1.539<br>73.788                         | -2.139<br>-323<br>29.588                    | -1.435<br>-162<br>17.681  | -4.865<br>-1.550<br>-7.895   | -4.076<br>-12.355<br>-6.850               | -2.139<br>-10<br>-1.520                 | -1.413<br>-29<br>- <b>4.304</b>            |   |   |  |
|  | Income/(expenses) from participations<br>investments<br>Gain/(loss) from assets disposal, impai  | and  | 1.043                                   | -2.050   | 61  | -692  | 13.083   | 10.829                                    | 1.626                                   | 1.231                                      |   |   |  |
|  | Gain/(loss) from assets disposal, impai<br>loss and write-off of assets<br>Interest and similar expenses<br>Interest and related income  | -  | -993<br>4.510<br>5.296                  | -1.797<br>-54.847<br>7.944                         | 23<br>-17.300<br>1.673                      | -25<br>-20.736<br>1.716   | -6<br>-12.847<br>2.469   | -14.510<br>2.073                          | 0<br>-4.134<br>864                      | 0<br>-4.867<br>433                         |   |   |  |
|  | Exchange differences<br>Profit / (Loss) from equity method cons<br>Profit / (Loss) before tax from contin  | olidations   | 5.957<br>3.358                          | -1.490<br>-2.603                                   | -1.757<br>-1.346                            | 1.563<br>-830   | -741<br>0  | -68<br>0                                  | -256<br>Q                               | 384<br>0                                   |   |   |  |
|  | operations<br>Tax<br>Net Profit / (Loss) after tax from con  | -  | 7.560<br>2.907                          | 18.945<br>-21.667                                  | -5.401                                      | -1.323<br>-6.351  | -5.937<br>4.609  | -8.521<br>1.589                           | -3.420<br>2.066                         | - <b>7.123</b><br>250                      |   |   |  |
|  | operations<br>Net Profit / (Loss) after tax from dis-<br>operations  |  | 4.653<br>1.868                          | -2.722<br>35.129                                   | 5.541<br>203                                | -7.674  | -1.328   | -6.932                                    | -1.354                                  | -6.873<br>0                                |   |   |  |
|  | Net Profit / (Loss) after tax (continu   | ing and  | 2.785                                   | 32.407   | 5.744                                       | -7.147  | -1.328   | -6.932                                    | -1.354                                  | -6.873                                     |   |   |  |
|  | Attributable to:<br>- Equity holders of parent<br>- Non-Controlling Interest<br>Other comprehensive income / (expe<br>after tax (B)  |  | 32.008<br>34.793<br>9.756               | 1.807<br>30.600<br><u>-10.650</u>                  | -6.207<br>11.951<br><u>-10.324</u>          | -17.587<br>10.440<br>-5.614   | -1.328<br>0<br><b>-254</b>   | -6.932<br>0<br><b>26</b>                  | -1.354<br>0<br><u>-53</u>               | -6.873<br>0<br><u>94</u>                   |   |   |  |
|  | Total comprehensive income / (expe<br>after tax (A) + (B)  |  | <u>9.736</u><br>6.971                   | 21.757   | -4.580                                      | -12.761   | -1.582   | <u>-6.906</u>                             | <u>-33</u><br>-1.407                    | <u>-6.779</u>                              |   |   |  |
|  | Attributable to:<br>- Equity holders of parent<br>- Non-Controlling Interest   |  | 2.402                                   | -4.407<br>26.164                                   | -13.211<br>8.631                            | -21.581<br>8.820  | -1.582   | -6.906<br>0                               | -1.407                                  | -6.779<br>0                                |   |   |  |
|  | Earnings / (loss) after tax per share<br>- Basic<br>- Diluted  |  | ),2034<br>),2034                        | 0,0114   | -0,0394<br>-0,0394                          | -0,1111   | -0,0084  | -0,0438                                   | -0,0086                                 | -0,0434                                    |   |   |  |
|  | - Diribled<br>EBITDA<br>Proposed dividend per share (in €)   |  | 7.295<br>0.00                           | 0,0114<br>124.273<br>0,00                          | 45.071<br>0.00                              | -0,1111<br>35.256<br>0.00   | -0,0084<br>3.148<br>0.00   | -0,0438<br>1.725<br>0.00                  | -0,0086<br>1.743<br>0.00                | -0,0434<br>-1.075<br>0,00                  |   |   |  |
|  |  |  | -                                       |  | Suppler                                     | mentary informați   | on:  |   |   |  | ]   |   |  |
| <ol> <li>The same accounting policies have been follow<br/>standards and interpretations as mentioned in note</li> </ol>   | 2.1.4 of the interim financial statements.   | nts 31/12/2016 except fo                                   | r the cha                               |  |   | or revised accounting   |  | fer to other provisions. 1                | The respective amount                   | s for the Company and                      |   | <pre>c periods and tax audit exp<br/>issues), €3,1 million (provis</pre>                  | enses amount to €3,6<br>ions for unaudited tax |
|  | f 30/9/2017 and not in the consolidation of 30/9<br>V. (subsidiaries), as well as La Chance S.r.L., Slot I<br>g the second quarter of 2017, the Group acquired a<br>g the second quarter of 2017, the Group acquired a |  | acquisitio<br>., Future<br>% of ordi    |  |   | ray Ltd, Intralot Global<br>Ltd (associates) (note<br>idkary company Intralot | 10. The number of emplo<br>persons. At the end of 20   | yees of the Group in 3                    |   | 5.368 persons (Comp<br>Group amounted to 5 |   | d associates 1.958) and 1<br>subsidiaries 3.449 and asso                                  |  |
| 2017 the associate company Gamenet Entertainme   | the associate company Gamenet S.p.A. (20%) incre<br>nt S.r.L. (20%) acquired by 60% the Italian compa<br>coursed 2% of Intralot Gaming Machines S.p.A. prev  | ny La Chance S.r.L. which                                  | owns 10                                 | 00% of the Italian com                             | pany slot Planet S                          | .r.t. and the associate   | Company 689 persons.   |   |   |  |   |   |  |
| its 100% subsidiaries, Intratot Holding & Services S.<br>Moldovei S.A. and Gain Advance Group LTD are in<br>Services Ltd.  | p.A. and Intralot Gaming Machines, S.p.A The entit<br>the process of liquidation. During 2017, the Group of  | ties Atropos S.A., Nafrol 5<br>completed the liquidation a | i.A., Intri<br>nd strike                | alot Dominicana S.A., G<br>off of the subsidiaries | aming Solutions Int<br>Intralot Argentina S | emational Ltda, Loteria<br>5.A. and Caribbean VLT                             | group percentage ownersh   | ip and consolidation met                  | hod.                                    |  |   |   |  |
| 3. On 25/6/2016 the Group announced that it has  | signed an agreement, with Trilantic Capital Partner<br>g & Services S.p.A., Intralot Gaming Machines S.p.  | s Europe, the main shareh                                  | older of G                              | Gamenet S.p.A ("Gamen                              | et") in Italy, conce                        | erning the merge of the   | financial statements.  |   |   |  |   | d in detail in the note 2.21  |  |
| concessionaires of VLT, AWP, betting and online ga<br>Following the completion of the agreement on 27/6  | ming in the country. This announcement was made<br>(/2016 and the approval of the competent Competit<br>0 betting POS, that will continue to use INTRALOT's  | following the announceme<br>ion Authority, the Group n     | nt of the<br>w contro                   | a signing of a Memorand<br>ols 20% of the combine  | lum of Understandin<br>d operation (Gamen   | ig (MoU) on 21/3/2016.<br>iet Group S.p.A note                                | million) concern: foreign er   | schange differences of C                  | 19,8 million (2016 : €-                 | 10,7 million), €0k (2016                   | i: €28k) concerns the val                       | t as at 30/9/2017 of €-19,<br>kuation of derivatives, €-42<br>t plans revaluation. Accord | k (2016: €-0,4 million)                        |
| the company. Since 31/3/2016 the above activiti  | ies of the Group subsidiaries in Italy were classifie<br>p consolidates 20% of the combined activity (Gamer  | d as assets held for sale                                  | and disc                                | continued operations (r                            | note 2.20.A.VIII.A                          | of the interim financial  | expense/income recorded<br>sale financial assets C-254   | in the comprehensive in                   | come statement as at                    | 30/9/2017 for the Com                      | pany, amounted to C-254                         | ik (2016: €26k) refer to va   | luation of available for                       |
| on 24/11/2016 the Group will continue to be the  | eached an agreement with Nexus Group to sell 80%<br>company's technological provider and will hold a 20  | IN participation in Intralo                                | de Peru                                 | S.A.C.'s share capital                             | while NG Entertains                         | ment Peru S.A.C. 80%.   | 14. On 30/9/2017 the Com   |   |   |  |   |   | ts).   |
| selected countries, strategic partnerships with stro<br>the above activities of the Group in Peru were clas  | and sports betting in the country through a netwo<br>ing local partners that offer substantial synergies a<br>sified as assets held for sale and discontinued opera  | nd local market know-how                                   | strength                                | hening the development                             | t of the local compa                        | anies. Since 30/6/2016  | <ol> <li>There are no changes<br/>equity, turnover and earning</li> </ol>                            |   |   | unts have been reclass                     | ified for presentation purp                     | poses with no significant im  | pact on the prior year                         |
| Intralot De Peru S.A.C. amounted to 664,7 million an   | nd paid in November 2016.<br>ntinue its activities regarding the betting services (  | newided threads its subsidi                                | lary Envi                               | orit Bookmakers Office                             | 000 in Bunit 00                             | 31/12/2016 the above  | <ol> <li>Significant events aff<br/>statements.</li> </ol>   | ter the end of the repo                   | rting period and up b                   | the release date of                        | the financial results are                       | stated in the note 2.23 c   | f the interim financial                        |
| Group's activities in Russia were classified as disco  | ntinued operations pursuant to UFRS 5 par.13. In 3<br>The consideration price for the disposal of Favorit E  | une 2017, the Group signe                                  | d a dispo                               | osal agreement for the                             | 100% of Favorit B                           | ookmakers Office OOO.   | 17. Transactions (including  | g income, espenses, rece                  | ivables, payables) with                 | related parties, are as                    | follows:<br>GROUP                               | COMPANY   |  |
| 49% stake in Eurobet Ltd, a company that offers t  | ion, through its Bulgarian subsidiary Bilot Investment<br>to the Bulgarian market numerical games and scrato   | h tickets through a netwo                                  | rk of 1.1                               | 00 POS countrywide. T                              | he Group already ha                         | as a strong presence in   | a) Income<br>-from subsidiaries<br>-from associates  |   |   |  | 0<br>3.434                                      | 30.149<br>3.141   |  |
| will be paid as follows: C5,05 million deposit and th<br>acquisition was completed in early July 2016, after a   | Itball Ltd, a company that offers Fixed Odds and Liv<br>remaining amount in installments over an 18 mon<br>approval by the Competition Protection Commission.  | the period. The EV/EBETDA                                  | ratio for                               | r the acquisition of the                           | share amounted to                           | approximately 5x. The   | -from other related p<br>b) Expenses<br>-to subsidiaries<br>-to associates                           |   |   |  | 5.111<br>0<br>616                               | 3.920<br>14.509<br>616  |  |
| the full consolidation method (note 2.20.A.III.A of  | interim financial statements).<br>chase Agreement to acquire, via Intralot Global Mole   |  |   |  |   |   | -to associates<br>-to other related part<br>c) Receivables<br>-from subsidiaries<br>-from associates | ties                                      |   |  | 4.648   | 3.247<br>68.589   |  |
| invested in 2015. The consideration of the acquisition   | make Agreement to acquire, via intrast Gooda not<br>on of 61% amounts to 66,2 million and shall be paid<br>over the total consideration for the acquisition of 100   | during 2017, as well as the                                | consider                                | ration of CDCC thousand                            | d for the buying opt                        | tion of a 4% stake that   | -from other related p  |   |   |  | 11.084<br>10.830<br>0                           | 6.216<br>6.956<br>251.194   |  |
| owns 49.9% of subsidiary Supreme Ventures Limited  | Purchase Agreement (SPA) with Zodiac Internationa<br>I - a company listed in the Jamaican Stock Exchang  | e (JSE). The transaction a                                 | nount is                                | agreed at USD 40m, th                              | at corresponds nea                          | rly 12 times the annual   | -to subsidiaries<br>-to associates<br>-to other related part<br>e) BoD and Key Mana                  | ties<br>agement Personnel F               | ransactions and fe                      | 05   | 0<br>54<br>21.934<br>7.347                      | 251.194<br>8<br>18.224<br>3.419   |  |
| (reporting period of the twelve months ended June<br>recognized in the financial statements of the fourth  | 30, 2017) net profit after tax attributable to the e<br>quarter of 2017, applying IFRS 5 regarding discontin   | quity holders of the Group<br>rued operations.             | The tra                                 | nsaction was concluded                             |   |   | e) BoD and Key Mana<br>f) BoD and Key Mana<br>g) BoD and Key Mana                                    |   |   |  | 0 179   | 0   |  |
| THE CHAIRMAN<br>OF THE BOARD OF DIRECTORS  |  | THE COCH   | CHIEF                                   | F EXECUTIVE OFFI                                   |   | , November 24, 20   |  | CHIEF FINANCIAL C                         | VEELCER                                 |  | THE COO   | UP ACCOUNTING DI  | RECTOR   |
| OF THE BOARD OF DIRECTORS  |  | THE GROUI  | CHIEF                                   | -ALCOTIVE OFFI                                     |   |   | THE GROUP (  |   |   |  | THE GRO   |   | n  |
|  |  |  |   |  |   |   |  |   |   |  |   |   |  |
| S. P. KOKKALIS   |  |  | . I. KEI                                | RASTARIS   |   |   | G. 5   | P. KOLIASTASIS                            |   |  |   | N.G. PAVLAKIS<br>ID. No. AZ 012557<br>H.E.C. License                                      |  |
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