

# **INTRALOT Group**

INTERIM FINANCIAL REPORT
FOR THE PERIOD ENDED MARCH 31, 2019
ACCORDING TO
INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)



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# **INTERIM FINANCIAL STATEMENTS INCOME STATEMENT GROUP / COMPANY FOR THE FIRST QUARTER OF 2019**

THEORE STATEMENT GROOF / C			OUP	COMPANY		
Amounts reported in thousand €	Note	1/1-31/3/2019	1/1-31/3/2018 2	1/1-31/3/2019	1/1-31/3/2018	
Sale Proceeds	2.2	192.699	210.722	8.763	14.501	
Less: Cost of Sales	<del></del>	-152.914	-163.905	-10.439	-9.727	
Gross Profit /(loss)		39.785	46.817	-1.676	4.774	
Other Operating Income	<u>2.3</u>	4.901	3.343	261	50	
Selling Expenses		-10.822	-9.265	-2.623	-2.322	
Administrative Expenses		-19.904	-17.170	-3.683	-3.180	
Research and Development Expenses		-1.111	-1.490	-1.111	-1.490	
Other Operating Expenses	<u>2.7</u>	-574	-397	-176	-1.268	
EBIT	<u>2.1.5</u>	12.275	21.838	-9.008	-3.436	
EBITDA	<u>2.1.5</u>	31.795	37.307	-4.176	60	
Income/(expenses) from participations and investments	<u>2.5</u>	8	1.006	3.757	8.470	
Gain/(loss) from assets disposal, impairment loss and write-off of assets	<u>2.6</u>	-2.328	-108	0	0	
Interest and similar expenses	2.8	-13.204	-12.872	-4.832	-3.868	
Interest and similar income	2.8	2.171	1.813	986	620	
Foreign exchange differences	2.9	3.735	-2.526	-97	-975	
Profit / (loss) from equity method consolidations		1.578	-850	0	0	
Gain/(loss) on net monetary position	2.23	230	0	0	0	
Operating Profit/(loss) before tax from continuing operations		4.465	8.301	-9.194	811	
Tax	2.4	-5.925	-6.302	-204	-812	
Profit / (loss) after tax from continuing operations (a)		-1.460	1.999	-9.398	-1	
Profit / (loss) after tax from discontinued operations (b) <sup>1</sup>	<u>2.20</u>	-1.398	2.461	0	0	
Profit / (loss) after tax (continuing and discontinued operations)		-2.858	4.460	-9.398	-1	
(a)+(b)		-2.636	4.400	-9.596	-1	
Attributable to:						
Equity holders of parent		40.700	5.500	0.000		
-Profit/(loss) from continuing operations	2.20	-10.799	-6.690	-9.398	-1	
-Profit/(loss) from discontinued operations <sup>1</sup>	<u>2.20</u>	-1.397	653	0	0 -1	
Non Controlling Interest		-12.196	-6.037	-9.398	-1	
Non-Controlling Interest -Profit/(loss) from continuing operations		9.339	8.689	0	0	
-Profit/(loss) from discontinued operations <sup>1</sup>	2.20	9.539 -1	1.808	0	0	
Trong (1033) from discontinued operations	<u> </u>	9,338	10.497	0	0	
Earnings/(loss) after tax per share (in €) from total operations		9.336	10.497			
-basic	2.20	-0,0825	-0,0385	-0,0636	0,0000	
-diluted	2.20	-0,0825	-0,0385	-0,0636	0,0000	
Weighted Average number of shares	2.20	147.761.688	156.974.455	147.761.688	156.974.455	
Weighted Average number of shares		147.701.000	130.377.433	147.701.000	130.377.433	

<sup>&</sup>lt;sup>1</sup> The activities of Group subsidiaries Azerinteltek AS (Azerbaijan) and Totolotek SA (Poland) are presented as discontinued operations pursuant to IFRS 5 (note <u>2.20.A.VIII</u>) <sup>2</sup> Group's 2018 comparative figures of "Sale Proceeds", "Cost of Sales", "Gross Profit / (Loss)" and "Selling Expenses" are reclassified pursuant to IFRS 15 (note <u>2.22)</u>



# STATEMENT OF COMPREHENSIVE INCOME GROUP / COMPANY FOR THE FIRST QUARTER OF 2019

		GRO	OUP	COMI	PANY
Amounts reported in thousand €	Note		1/1-31/3/2018		
Net Profit / (loss) after tax (continuing and discontinued		-2.858	4.460	-9.398	-1
operations) (a)+(b)		-2.030	7.700	-9.596	-1
Attributable to:					
Equity holders of parent Company					
-Profit/(loss) from continuing operations		-10.799	-6.690	-9.398	-1
-Profit/(loss) from discontinued operations <sup>1</sup>	<u>2.20</u>	-1.397	653	0	0
		-12.196	-6.037	-9.398	-1
Non-Controlling Interest					
-Profit/(loss) from continuing operations		9.339	8.689	0	0
-Profit/(loss) from discontinued operations <sup>1</sup>	<u>2.20</u>	-1	1.808	0	0
		9.338	10.497	0	0
Other comprehensive income after tax					
Amounts that may not be reclassified to profit or loss:					
•					
Defined benefit plans revaluation for subsidiaries and parent company		26	5	0	0
Defined benefit plans revaluation for associates and joint ventures		15	-110	0	0
Valuation of assets measured at fair value through other	2.12	57	3	14	3
comprehensive income of parent and subsidiaries		-			_
Amounts that may be realizabled to much as less.					
Amounts that may be reclassified to profit or loss:		0	18	0	1.0
Derivatives valuation of parent and subsidiaries	2.15		-7.612	0	18
Exchange differences on subsidiaries consolidation	<u>2.15</u>	-1.087	-7.012	0	0
Share of exchange differences on consolidation of associates and joint ventures	<u>2.15</u>	785	-1.671	0	0
Other comprehensive income/ (expenses) after tax		-204	-9.367	14	21
other comprehensive income, (expenses) after tax		-207	-9.307	2.4	21
Total comprehensive income / (expenses) after tax		-3.062	-4.907	-9,384	20
Attributable to:					
Equity holders of parent		-10.529	-13.659	-9.384	20
Non-Controlling Interest		7.467	8.752	0	0

<sup>&</sup>lt;sup>1</sup> The activities of Group subsidiaries Azerinteltek AS (Azerbaijan) and Totolotek SA (Poland) are presented as discontinued operations pursuant to IFRS 5 (note 2.20.A.VIII)

# STATEMENT OF FINANCIAL POSITION GROUP/COMPANY

		GR	OUP	COM	IPANY
Amounts reported in thousand €	Note	31/3/2019	31/12/2018	31/3/2019	31/12/2018
ASSETS					
Tangible assets	2.10	170.043	133.360	26.562	18.890
Investment property	<u>2.10</u>	38	39	0	0
Intangible assets	<u>2.10</u>	288.200	302.332	88.194	90.810
Investment in subsidiaries,	<u>2.11</u>	135.630	133.198	135.908	135.908
associates and joint ventures					
Other financial assets	2.12	16.099	16.042	1.227	1.213
Deferred Tax asset		7.778	7.717	0	0
Other long term receivables		7.746	8.832	141	146
Total Non-Current Assets		625.534	601.520	252.032	246.967
Inventories	<u>2.13</u>	40.360	45.583	18.483	14.831
Trade and other short term	2.19	133.644	133.864	92,231	110.370
receivables		155.011	133.004	32.231	110.570
Other financial assets	<u>2.12</u>	0	637	0	0
Cash and cash equivalents	<u>2.14</u>	133.723	162.461	18.246	33.146
Total Current Assets		307.727	342.545	128.960	158.347
Assets Held for sale <sup>1</sup>	<u>2.20</u>	7.410	0	0	0
TOTAL ASSETS		940.671	944.065	380.992	405.314
<b>EQUITY AND LIABILITIES</b>					
Share capital	<u>2.15</u>	47.089	47.089	47.089	47.089
Treasury shares	<u>2.15</u>	-8.528	-8.528	-8.528	-8.528
Other reserves	2.15	64.348	64.962	53.139	53.125
Foreign exchange differences	2.15	-86.844	-87.955	0	0
Retained earnings	2.16	-20.661	-9.268	-44.202	-34.804
Reserves from profit / (loss)		20.001	7.200		3
recognized directly in other					
comprehensive income and are	<u>2.20</u>	470	0	0	0
related to assets held for sale <sup>1</sup>					
Total equity attributable to		1100	4.000	<b>15.100</b>	74.000
shareholders of the parent		-4.126	6.300	47.498	56.882
Non-Controlling Interest		27.082	28.145	0	0
Total Equity		22.956	34.445	47.498	56.882
Long term debt	2.17	736.368	735.297	278.254	286.380
Staff retirement indemnities	2.17	4.994	5.111	3.081	3.249
Other long term provisions	2.20	7.716	7.560	7.630	7.446
Deferred Tax liabilities	2.20	11.469	11.294	5.860	5.657
Other long term liabilities	<u>2.19</u>	2.180	2.256	251	273
Finance lease obligation	<u>2.21</u>	11.785	1.797	1.731	0
Total Non-Current Liabilities		774.512	763.315	296.807	303.005
		77 11022	7 00.020		505.505
Trade and other short term liabilities	<u>2.19</u>	93.933	96.780	35.974	45.276
Short term debt and finance lease	2.17	33.064	40.655	562	0
Current income tax payable		5.992	3.519	0	0
Short term provision	2.20	4.386	5.351	151	151
Total Current Liabilities		137.375	146.305	36.687	45.427
Liabilities directly related to assets					
held for sale <sup>1</sup>	<u>2.20</u>	5.828	0	0	0
TOTAL LIABILITIES		917.715	909.620	333.494	348.432
TOTAL EQUITY AND		040 674	-044.065	200.002	-405 214
LIABILITIES		940.671	944.065	380.992	405.314

<sup>&</sup>lt;sup>1</sup> The activities of Group in Poland (Totolotek S.A.) are presented as assets held for sale pursuant to IFRS 5 (note <u>2.20.A.VIII</u>)



# **STATEMENT OF CHANGES IN EQUITY GROUP**

STATEMENT OF CHANGES IN EQUITY  INTRALOT GROUP  (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Foreign exchange differences	Retained Earnings	Reserves related to assets held for sale <sup>1</sup>	Total	Non- Controlling Interest	Grand Total
Opening Balance 1 January 2019	47.089	-8.528	24.795	40.167	-87.955	-9.268	0	6.300	28.145	34.445
Effect on retained earnings from previous years adjustments						-20		-20	1	-19
Period's results						-12.196		-12.196	9.338	-2.858
Other comprehensive income / (expenses) after tax				58	1.581	28		1.667	-1.871	-204
Dividends to equity holders of parent / non-controlling interest								0	-8.584	-8.584
Discontinued operations <sup>1</sup>					-470		470	0		0
Associate companies stock options						70		70		70
Adjustment to net monetary position			53					53	53	106
Transfer between reserves			-725			725		0		0
Balances as at March 31, 2019	47.089	-8.528	24.123	40.225	-86.844	-20.661	470	-4.126	27.082	22.956

<sup>&</sup>lt;sup>1</sup>Reserves from profit / (loss) recognized directly in other comprehensive income and are related to assets held for sale (note <u>2.20.A.VIII</u>) and IAS 29 (note 2.<u>23</u>).

STATEMENT OF CHANGES IN EQUITY  INTRALOT GROUP  (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Foreign exchange differences	Retained Earnings	Reserves related to assets held for sale <sup>1</sup>	Total	Non- Controlling Interest	Grand Total
Opening Balance 1 January 2018 prior to the application of IFRS 9 & 15	47.689	-2.149	28.201	28.537	-76.747	32.291	0	57.822	31.966	89.788
Effect from the application of IFRS 15						-937		-937		-937
Effect from the application of IFRS 9						-1.150		-1.150		-1.150
Opening Balance 1 January 2018 after the application of IFRS 9 & 15	47.689	-2.149	28.201	28.537	-76.747	30.204	0	55.735	31.966	87.701
Effect on retained earnings from previous years adjustments						-72		-72	-9	-81
New consolidated associate companies				-10				-10		-10
Period's results						-6.037		-6.037	10.497	4.460
Other comprehensive income / (expenses) after tax				23	-7.537	-108		-7.622	-1.745	-9.367
Dividends to equity holders of parent / non-controlling interest								0	-22.620	-22.620
Transfer between reserves			13			-13		0		0
Repurchase of treasury shares		-7						-7		-7
Balances as at March 31, 2018	47.689	-2.156	28.214	28.550	-84.284	23.974	0	41.987	18.089	60.076



# **STATEMENT OF CHANGES IN EQUITY COMPANY**

STATEMENT OF CHANGES IN EQUITY INTRALOT S.A. (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Retained Earnings	Total
Opening Balance 1 January 2019	47.089	-8.528	15.896	37.229	-34.804	56.882
Period's results					-9.398	-9.398
Other comprehensive income /(expenses) after tax				14		14
Balances as at March 31, 2019	47.089	-8.528	15.896	37.243	-44.202	47.498

STATEMENT OF CHANGES IN EQUITY INTRALOT S.A. (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Retained Earnings	Total
Opening Balance 1 January 2018 prior to the application of IFRS 15	47.689	-2.149	15.896	27.683	-4.558	84.561
Effect from the application of IFRS 15					-333	-333
Opening Balance 1 January 2018 after the application of IFRS 15	47.689	-2.149	15.896	27.683	-4.891	84.228
Period's results					-1	-1
Other comprehensive income /(expenses) after tax				21		21
Repurchase of treasury shares		-7				-7
Balances as at March 31, 2018	47.689	-2.156	15.896	27.704	-4.892	84.241

# CASH FLOW STATEMENT GROUP/COMPANY

CASIT LOW ST	ATEMEN	GROUP/CO		- 6011	DANIV
			OUP		PANY
Amounts reported in thousand of €	Note	1/1-	1/1-	1/1-	1/1-
(total operations)		31/3/2019	31/3/2018	31/3/2019	31/3/2018
Operating activities  Profit / (loss) before toy from continuing operations		4.465	0.201	-9.194	811
Profit / (loss) before tax from continuing operations Profit / (loss) before tax from discontinued		4.465	8.301	-9.194	811
operations	<u>2.20</u>	-1.398	4.912	0	0
Profit / (loss) before Taxation		3.067	13.213	-9.194	811
Plus / Less adjustments for:					
Depreciation and Amortization		19.595	15.684	4.832	3,496
Provisions		2.905	355	35	1.298
Results (income, expenses, gain and loss) from		-5.381	2.524	-3.660	-7.495
Investing Activities		-5.361	2.524	-3.000	
Interest and similar expenses	<u>2.8</u>	13.265	12.961	4.832	3.868
Interest and similar Income	<u>2.8</u>	-2.172	-1.873	-986	-620
(Gain) / loss on net monetary position	<u>2.23</u>	-230	0	0	0
Plus / Less adjustments for changes in working capital:					
Decrease / (increase) of Inventories		844	-4.368	-121	506
Decrease / (increase) of Receivable Accounts		-9.020	6.822	7.467	2.851
(Decrease) / increase of Payable Accounts (except Banks)		-3.226	-4.194	-6.160	-3.695
Less: Income Tax Paid		20	5.261	0	0
Total inflows / (outflows) from operating		19.627	25 962	2.055	1 020
activities (a)		19.627	35.863	-2.955	1.020
<u>Investing Activities</u>					
(Purchases) / Sales of subsidiaries, associates, joint	<u>2.12</u>	655	-6.751	0	0
ventures and other investments	<u>2.20</u>				
Purchases of tangible and intangible assets	2.10	-17.370	-14.771	-2.435	-4.668
Proceeds from sales of tangible and intangible assets	<u>2.10</u>	3 1.870	625 1.635	0 342	0 203
Interest received		1.870	1.035	3,367	5.854
Dividends received  Total inflows / (outflows) from investing	_		-		
activities (b)		-14.842	-19.262	1.274	1.389
Financing Activities					
Repurchase of treasury shares	2.15	0	-7	0	-7
Proceeds from loans	2.17	33.097	26.347	0	0
Repayment of loans	2.17	-28.400	-13.112	-10.100	0
Repayments of finance lease obligations	<u>2.17</u>	-5.602	-614	-119	0
Interest and similar expenses paid		-22.788	-23.485	-2.765	-150
Dividends paid	<u>2.16</u>	-9.170	-15.455	0	0
Total inflows / (outflows) from financing activities (c)		-32.863	-26.326	-12.984	-157
Net increase / (decrease) in cash and cash equivalents for the period (a) + (b) + (c)		-28.078	-9.725	-14.665	2.252
Cash and cash equivalents at the beginning of the period	<u>2.14</u>	162.461	238.041	33.146	20.434
Net foreign exchange difference		260	-4.985	-235	-325
Cash and cash equivalents at the end of the period from total operations	<u>2.14</u>	134.643	223.331	18.246	22.361
Less: Cash and cash equivalents at the end of the period from discontinued operations	<u>2.20</u>	-920	0	0	0
Cash and cash equivalents at the end of the from continuing operations	2.14	133.723	223.331	18.246	22.361



#### 1. GENERAL INFORMATION

INTRALOT S.A. – "Integrated Lottery Systems and Gaming Services", with the distinct title «INTRALOT» is a business entity that was established based on the Laws of Hellenic Republic, whose shares are traded in the Athens Stock Exchange. Reference to «INTRALOT» or the «Company» includes INTRALOT S.A. whereas reference to the «Group» includes INTRALOT S.A. and its fully consolidated subsidiaries, unless otherwise stated. The Company was established in 1992 and has its registered office in Maroussi of Attica.

INTRALOT, a public listed company, is the leading supplier of integrated gaming and transaction processing systems, innovative game content, sports betting management and interactive gaming services to state-licensed gaming organizations worldwide. Its broad portfolio of products & services, its know-how of Lottery, Betting, Racing & Video Lottery operations and its leading-edge technology, give INTRALOT a competitive advantage, which contributes directly to customers' efficiency, profitability and growth. With presence in 48 countries and states, with approximately 5.200 employees and revenues from continuing operations of €0,8 billion for 2018, INTRALOT has established its presence on all 5 major continents.

The interim financial statements of the Group and the Company for the period ended 31 March 2019 were approved by the Board of Directors on March 31, 2019.

#### 2. NOTES TO THE INTERIM FINANCIAL STATEMENTS

#### 2.1.1 Basis of preparation of the Financial Statements

The attached financial statements have been prepared on the historical cost basis, except for the financial assets measured at fair value through other comprehensive income and the derivative financial instruments that are measured at fair value, or at cost if the difference is not a significant amount, and on condition that the Company and the Group would continue as a going concern. The attached financial statements are presented in Euros and all values are rounded to the nearest thousand (€′000) except if indicated otherwise.

#### 2.1.2 Statement of compliance

These financial statements for the period ended March 31, 2019 have been prepared in accordance with IAS 34 "Interim Financial Reporting". Those interim condensed financial statements do not include all the information and disclosures required by IFRS in the annual financial statements and should be read in conjunction with the Group's and Company's annual financial statements as at <u>December 31, 2018</u>.

# 2.1.3 Financial Statements

INTRALOT keeps its accounting books and records and prepares its financial statements in accordance with the International Financial Reporting Standards (IFRS) Law 4308/2014 chap. 2, 3 & 4 and current tax regulations and issues its financial statements in accordance with the International Financial Reporting Standards (IFRS). INTRALOT'S Greek subsidiaries keep their accounting books and records and prepare their financial statements in accordance with GAS (L.4308/2014), the International Financial Reporting Standards (IFRS) and current tax regulations. INTRALOT'S foreign subsidiaries keep their accounting books and records and prepare their financial statements in accordance with the applicable laws and regulations in their respective countries. For the purpose of the consolidated financial statements, Group entities' financial statements are adjusted and prepared in relation to the requirements of the International Financial Reporting Standards (IFRS).



# 2.1.4 Changes in accounting policies

For the preparation of the financial statements of period ended March 31, 2019, the accounting policies adopted are consistent with those followed in the preparation of the most recent annual financial statements (<u>December 31, 2018</u>), except for the below mentioned adoption of new standards and interpretations applicable for fiscal periods beginning at January 1, 2019.

#### Standards and Interpretations compulsory for the fiscal year 2019

New standards, amendments of published standards and interpretations mandatory for accounting periods beginning on January1, 2019. The Group's assessment of the impact of these new and amended standards and interpretations is set out below.

# IFRS 16 "Leases"

(COMMISSION REGULATION (EU) No. 2017/1986 of October 31, 2017, L 291/1 - 9/11/2017)

This applies to annual accounting periods starting on or after January 1, 2019. Earlier application is permitted if IFRS 15 "Revenue from Contracts with Customers" has also been applied.

In January 2016, the IASB issued a new accounting Standard, called IFRS 16 "Leases" that replaces IAS 17 "Leases", and related Interpretations. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor').

As for lessee, IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model. Applying that model, a lessee is required to recognise:

- (a) assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value; and
- (b) depreciation of lease assets separately from interest on lease liabilities in the income statement.

As for lessor, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

The new accounting standard affected the accounting treatment of the operating leases of the Group as a lessee. The Group applied IFRS 16 since 1/1/2019, using the simplified transition method ("modified retrospective approach"), without restatement of comparative figures for prior years.

Based on the previous standard (IAS 17), the Group (as lessee) classified the leases as either financial (where the Group retained virtually all the risks and rewards of ownership) or as operating assets. Finance leases were capitalized at the beginning of the lease at the lower of the fair value of the asset and the present value of the minimum lease payments. Each rental was apportioned between the liability and the financial charges. The portion of the financing cost of the lease that accounted for interest was recognized in the income statement during the lease term, while the corresponding lease obligations were recognized under "Long term finance leases" and "Short term finance leases". Leases where a significant portion of the risks and rewards of ownership were retained by the lessor were classified as operating leases and were not capitalized, while operating leases were recognized in the Income Statement proportionally over the lease term. Any prepaid rentals were included in the "Other long term receivables" and "Trade and other short term receivables" accounts, while accrued rentals were included under "Trade and other short term liabilities".

Following the first application of IFRS 16 on 1/1/2019, the Group applied the following:

# A) Leases previously classified as finance leases:



The Group did not change the pre-existing carrying amounts of tangible assets and finance lease liabilities at the application date of IFRS 16 for leases that were classified as finance leases (right-of-use assets and lease liabilities are equal to leased assets and liabilities under IAS 17). The requirements of IFRS 16 have been applied to these leases since January 1, 2019.

#### B) Leases previously classified as operating leases:

The Group recognized right-of-use assets and liabilities for these agreements that were previously clarified as operating ones, apart from the standard exemptions for leasing contracts with a remaining term less than twelve months at the initial standard application date, for contracts with a low value leased asset, as well as for short term contracts. The Group applied the simplified transition method ("modified retrospective approach"), based on which recognized:

- a) Liability for leasing, which is measured as the present value through discounting of future rentals applying the incremental borrowing rate as of the standard initial application date, and
- b) "right-of-use asset", which is recognised at an amount equal to the relevant liability for leasing, adjusted for prepayments and accrued lease payments that had been recognized in Statement of Financial Position as of 31/12/2018.

For the leases in which the Group's has rights to extend the lease or to terminate the lease, a management assessment was made, whether there is certainty that the rights will be exercised or not based on the previous experience and the business plan of the Group.

The effect (increase / (decrease)) from the application of IFRS 16 on 1/1/2019 was as follows:

		1/1/2019
Tangible assets	Right-of-use Buildings and Installations	19.297
("right-of-use assets")	Right-of-use Transport Equipment	2.424
· -	Right-of-use machinery and equipment	72
Other long term receivables Total Non-Current Assets	Other receivables	(345)
Total Non-Current Assets		
Trade and other short term	Prepaid expenses and other receivables	(329)
receivables	Other receivables from related entities	(6.076)
Total Current Assets	and other related parties	(6.405)
TOTAL ASSETS		15.043
Trade and other short term	Oth an Conditions	(116)
liabilities	Other Creditors	(116)
	Short term finance leases from third parties	220
Short term debt and finance lease	Short term finance leases from other related	260
T-1-10	parties	
Total Current Liabilities		364
Finance lease obligation	Long term finance leases from third parties	11.907
<u> </u>	Long term finance leases from related parties	2.772
Total Non-Current Liabilities		14.679
TOTAL LIABILITIES		15.043

The Group had no impact on equity by the initial application of IFRS 16.

Following the initial recognition, the Group remeasures the right-of-use assets and depreciates them on a straight line basis through the whole leasing term. Respectively, the Group remeasures the above finance lease liabilities and increases/decreases them through the recognition of the relevant interest and the lease payments.

The positive impact on Group EBITDA for the first quarter of 2019, was approximately  $\in$ 1,3 million, since according to IAS 17 payments from operating leases were included in EBITDA, while after the application of



IFRS 16 the right-of-use assets depreciation charges and the liabilities interest charges will not be include in EBITDA calculation. Finally, Group cash flows from operating activities increased in the first quarter of 2019, and respectively cash flows from financing activities decreased for an amount of approximately €1,1 million, since payments for liabilities principal and interest will be classified as cash flows from financing activities.

#### IFRS 9 (Amendment) "Financial Instruments"

(COMMISSION REGULATION (EU) No. 2018/498 of March 22, 2018, L 82/3 -26/3/2018)

This applies to annual accounting periods starting on or after January 1, 2019. Earlier application is permitted. In October 2017, the IASB issued amendments in IFRS 9 "Financial Instruments" allowing companies to measure particular prepayable financial assets with so-called negative compensation at amortized cost or at fair value through other comprehensive income if a specified condition is met—instead of at fair value through profit or loss.

These amendments do not affect Group financial statements.

# IAS 28 (Amendment) "Investments in Associates and Joint Ventures"

(COMMISSION REGULATION (EU) No. 2019/237 of February 8, 2019, L 39/1 - 11/2/2019)

This applies to annual accounting periods starting on or after January 1, 2019. Earlier application is permitted.

In October 2017 the IASB issued amendments in IAS 28 "Investments in Associates and Joint Ventures" clarifying that companies account for long-term interests in an associate or joint venture—to which the equity method is not applied—using IFRS 9.

These amendments do not affect Group financial statements.

# IAS 19 (Amendment) "Employee benefits"

(COMMISSION REGULATION (EU) No. 2019/402 of March 13, 2019, L 72/6 - 14/3/2019)

This applies to annual accounting periods starting on or after January 1, 2019. Earlier application is permitted. In February 2018 the IASB issued amendments in IAS 19 "Employee benefits" that require a company to use the updated assumptions from this remeasurement to determine current service cost and net interest for the remainder of the reporting period after the change to the plan. Until now, IAS 19 did not specify how to determine these expenses for the period after the change to the plan. By requiring the use of updated assumptions, the amendments are expected to provide useful information to users of financial statements.

These amendments do not significantly affect the Group's financial statements.

# **IFRIC 23 "Uncertainty over Income Tax Treatments"**

(COMMISSION REGULATION (EU) No. 2018/1595 of October 23, 2018, L 265/3 -24/10/2018)

This applies to annual accounting periods starting on or after January 1, 2019.

In June 2017 the IASB issued the Interpretation IFRIC 23 "Uncertainty over Income Tax Treatments" to specify how to reflect uncertainty in accounting for income taxes.

These amendments do not significantly affect the Group's financial statements.

# Amendments that regard part of the annual improvement program of IASB (International Accounting Standards Board)

#### **Annual Improvements to IFRSs 2015-2017 Cycle**

(COMMISSION REGULATION (EU) No. 2019/412 of March 14, 2019, L 73/93 - 15/3/2019)

IASB in its annual improvement program, published in December 2017 a Cycle of narrow-scope amendments to existing Standards that apply to annual accounting periods starting on or after January 1, 2019. Earlier application is permitted.

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These amendments do not significantly affect the Group's financial statements.

# IFRS 3 "Business Combinations"

The amendment clarifies that a company remeasures its previously held interest in a joint operation when it obtains control of the business.

#### **IFRS 11 "Joint Arrangements"**

The amendment clarifies that a company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.

#### IAS 12 "Income Taxes"

The amendment clarifies that a company accounts for all income tax consequences of dividend payments in the same way.

# IAS 23 "Borrowing Costs"

The amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

# Standards and Interpretations compulsory after December 31, 2019

The following new standards, amendments and IFRICs have been published but are in effect for the annual fiscal period beginning the January 1, 2020 and have not been adopted from the Group earlier.

#### IFRS 3 (Amendment) "Business Combinations"

This applies to annual accounting periods starting on or after January 1, 2020. Earlier application is permitted. In October 2018 the IASB issued narrow-scope amendments to IFRS 3 "Business Combinations" to improve the definition of a business. The amendments will help companies determine whether an acquisition made is of a business or a group of assets. The amended definition emphasizes that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others. In addition to amending the wording of the definition, the Board has provided supplementary guidance. Distinguishing between a business and a group of assets is important because an acquirer recognizes goodwill only when acquiring a business.

The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

# IAS 1 & IAS 8 (Amendments) "Clarification of "material" definition"

This applies to annual accounting periods starting on or after January 1, 2020. Earlier application is permitted. In October 2018 the IASB issued amendments to IAS 1 "Presentation of Financial Statements" and IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" regarding its definition of material to make it easier for companies to make materiality judgments. The definition of material, an important accounting concept in IFRS Standards, helps companies decide whether information should be included in their financial statements. The amendments are a response to findings that some companies experienced difficulties using the old definition when judging whether information was material for inclusion in the financial statements. The amendments clarify the definition of material and how it should be applied by including in the definition guidance that until now has featured elsewhere in IFRS Standards. In addition, the explanations accompanying the definition have been improved. Finally, the amendments ensure that the definition of material is consistent across all IFRS Standards.

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Old definition: Omissions or misstatements of items are material if they could, individually or collectively, influence the economic decisions that users make on the basis of the financial statements (IAS 1 Presentation of Financial Statements).

New definition: Information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.

These amendments have not yet been endorsed by the European Union.

#### **IFRS 17 "Insurance Contracts"**

This applies to annual accounting periods starting on or after January 1, 2021. Earlier application is permitted. In May 2017, the IASB issued a new accounting Standard, called IFRS 17 "Insurance Contracts" that replaces IFRS 4 "Insurance Contracts", which was brought in as an interim Standard in 2004. IFRS 4 has given companies dispensation to carry on accounting for insurance contracts using national accounting standards, resulting in a multitude of different approaches. As a consequence, it is difficult for investors to compare and contrast the financial performance of otherwise similar companies. IFRS 17 solves the comparison problems created by IFRS 4 by requiring all insurance contracts to be accounted for in a consistent manner, benefiting both investors and insurance companies. Insurance obligations will be accounted for using current values, instead of historical cost. The information will be updated regularly, providing more useful information to users of financial statements.

This new standard does not affect Group financial statements and has not yet been endorsed by the European Union.

#### **Revision of the Conceptual Framework for Financial Reporting**

This applies to annual accounting periods starting on or after January 1, 2020.

In March 2018, the IASB issued the revised Conceptual Framework for Financial Reporting (Conceptual Framework), the objective of which was to incorporate some important issues that were not covered, as well as update and clarify some guidance that was unclear or out of date. The revised Conceptual Framework includes a new chapter on measurement, which analyzes the concept on measurement, including factors to be considered when selecting a measurement basis, concepts on presentation and disclosure, and guidance on derecognition of assets and liabilities from financial statements. In addition, the revised Conceptual Framework includes improved definitions of an asset and a liability, guidance supporting these definitions, update of recognition criteria for assets and liabilities, as well as clarifications in important areas, such as the roles of stewardship, prudence and measurement uncertainty in financial reporting.

The Group will assess the impact of the new framework on its financial statements.

These revisions have not yet been endorsed by the European Union.

#### Amendments to References to the Conceptual Framework in IFRS Standards

This applies to annual accounting periods starting on or after January 1, 2020.

In March 2018, the IASB issued Amendments to References to the Conceptual Framework, following its revision. Some Standards include explicit references to previous versions of the Conceptual Framework. The objective of these amendments is to update those references so that they refer to the revised Conceptual Framework and to support transition to the revised Conceptual Framework.

The Group will assess the impact of the new framework on its financial statements.

These amendments have not yet been endorsed by the European Union.



9.008

4.832

3.496

#### 2.1.5 EBITDA & EBIT

International Financial Reporting Standards (IFRS) do not define the content of the "EBITDA" & "EBIT". The Group taking into account the nature of its activities, as well as the Decision 6/448/11.10.2007 of the BoD of Hellenic Capital Market Commission and the relative Circular no.34 defines "EBITDA" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from equity method consolidations", "Profit/(loss) on net monetary position", "Exchange Differences", "Interest and similar income", "Interest and similar expenses", "Income/(expenses) from participations and investments", "Write-off and impairment loss of assets", "Gain/(loss) from assets disposal" and "Assets depreciation and amortization". Also, the Group defines "EBIT" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from equity method consolidations", "Profit/(loss) on net monetary position", "Exchange Differences", "Interest and similar income", "Interest and similar expenses", "Income/(expenses) from participations and investments", "Write-off and impairment loss of assets" and "Gain/(loss) from assets disposal".

Reconciliation of operating profit before tax to EBIT and	GRO	UP
EBITDA (continuing operations):	1/1-31/3/2019	1/1-31/3/2018
Operating profit/(loss) before tax	4.465	8.301
Profit/(loss) on net monetary position	-230	0
Profit/(loss) equity method consolidation	-1.578	850
Foreign exchange differences	-3.735	2.526
Interest and similar income	-2.171	-1.813
Interest and similar expenses	13.204	12.872
Income / (expenses) from participations and investments	-8	-1.006
Gain / (loss) from assets disposal, impairment losses & write- off of assets	2.328	108
EBIT	12.275	21.838
Depreciation and amortization	19.520	15.469
EBITDA	31.795	37.307
Reconciliation of operating profit before tax to EBIT and	COMF	PANY
EBITDA (continuing operations):	1/1-31/3/2019	1/1-31/3/2018
Operating profit/(loss) before tax	-9.194	811
Foreign exchange differences	97	975
Interest and similar income	-986	-620
Interest and similar expenses	4.832	3.868
Income / (expenses) from participations and investments	-3.757	-8.470
Gain / (loss) from assets disposal, impairment losses & write-off of assets	0	0

# Project EBITDA of the Company

Depreciation and amortization

For the calculation of the project EBITDA of the Company, the direct costs of the projects are allocated directly to the projects for which they are carried out. Payroll costs related to the Company's production segments are recorded in "Cost of Sales" and are allocated to projects based on man effort at Company level. "Distribution Expenses" and "Administration Expenses" are monitored per project and allocated to them based on man effort at Company level. "Research and Development Expenses" are allocated to the projects in proportion to the revenues of each project in the total revenue of the Company. Furthermore, for the calculation of the Company's "Gross" results per project, the relevant depreciation of tangible and intangible assets are accounted and the allocated operating "Distribution", "Administration" and "Research and Development" expenses are deducted. In cases where the hours of work are redistributed from one project to another then the costs of disposal, administration and research and development are calculated accordingly.



#### 2.1.6 Significant accounting judgments estimates and assumptions

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the amounts of revenues, expenses, assets, liabilities and disclosures of contingent liabilities that included in the financial statements. On an ongoing basis, management evaluates its judgements, estimates and assumptions that mainly refer to goodwill impairment, allowance for doubtful receivables, provision for staff retirement indemnities, provision for impairment of inventories value, impairment of tangible and intangible assets as well as estimation of their useful lives, recognition of revenue and expenses, pending legal cases, provision for income tax and recoverability of deferred tax assets. These judgements, estimates and assumptions are based on historical experience and other factors including expectations of future events that are considered reasonable under the circumstances.

The key judgements, estimates and assumptions concerning the future and other key sources of uncertainty at the reporting date of the interim condensed financial statements for the period ended on March 31, 2019 and have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year, are consistent with those applied and were valid at the reporting date of the annual financial statements December 31, 2018.

# 2.1.7 Seasonality and cyclicality of operations

The Group revenue can fluctuate due to seasonality in some components of the worldwide operations. In particular, the majority of the Group sports betting revenue is generated from bets placed on European football, which has an off-season in the European summer that typically causes a corresponding periodic decrease in the Group revenue. In addition, Group revenue from lotteries can be somewhat dependent on the size of jackpots of lottery games during the relevant period. The Group revenue may also be affected by the scheduling of major football events that do not occur annually, notably the FIFA World Cup and UEFA European Championships, and by the performance of certain teams within specific tournaments, particularly where the national football teams, in the markets where the Group earns the majority of its revenue, fail to qualify for the World Cup. Furthermore, the cancellation or curtailment of significant sporting events, for example due to adverse weather, traffic or transport disruption or civil disturbances, may also affect Group revenue. This information is provided to allow for a better understanding of the revenue, however, Group management has concluded that this is not "highly seasonal" in accordance with IAS 34.

# 2.2 INFORMATION PER SEGMENT

Intralot Group manages in 48 countries and states an expanded portfolio of contracts and gaming licenses. The grouping of the Group companies is based on the geographical location in which they are established. The financial results of the Group are presented in the following operating geographic segments based on the geographic location of the Group companies:

Greece, Italy, Malta, Cyprus, Poland, Luxembourg, Spain, United Kingdom, Nederland,
Romania, Bulgaria, Germany, Slovakia, Croatia and Republic of Ireland.
Russia, Moldova.
USA, Peru, Brazil, Argentina, Mexico, Jamaica, Chile, Colombia, Guatemala, Dominican
Republic, Uruguay, and St. Lucia.
Australia, New Zealand, China, South Africa, Turkey, South Korea, Lebanon, Azerbaijan,
Taiwan and Morocco.

No operating segments have been added.

#### **INTRALOT Group**

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The following information is based on the internal financial reports provided to the manager responsible for taking decisions who is the CEO. The performance of the segments is evaluated based on the sales and profit/(loss) before tax. The Group applies the same accounting policies for the financial results of the above segments as those of the consolidated financial statements. The transactions between segments are realized within the natural conditions present in the Group with similar way to that with third parties. The intragroup transactions are eliminated in group level and are included in the column "Eliminations".

# Scheduled United Kingdom leave from the European Union (BREXIT)

The Group expects the final agreement on the leave of the United Kingdom from the European Union (BREXIT) to assess any impact. It is noted that the Group does not have any significant commercial activity in the United Kingdom except for bank facilities agreements through its subsidiary Intralot Finance UK Ltd.

# INTRALOT Group Interim Financial Statements for the period 1 January to 31 March 2019



<b>1/1-31/3/2019</b> (in million €)	European Union	Other Europe	America	Other Countries	Eliminations	Total
Sales to third parties	114,98	0,00	48,37	29,35	0,00	192,70
Intragroup sales	10,34	0,00	0,10	0,03	-10,47	0,00
Total Sales	125,32	0,00	48,47	29,38	-10,47	192,70
Gross Profit	10,99	-0,51	9,53	22,44	-2,67	39,78
(Debit)/Credit interest & similar (expenses)/income	-11,33	0,03	-1,27	1,12	0,42	-11,03
Depreciation/Amortization	-11,44	-0,37	-6,83	-1,42	0,54	-19,52
Profit/(loss) consolidated with equity method	2,45	0,00	0,38	-1,25	0,00	1,58
Write-off & impairment of assets	0,00	-0,05	-0,52	-1,76	0,00	-2,33
Write-off & impairment of investments	-0,34	0,00	0,00	0,00	0,34	0,00
Doubtful provisions, write-off & impairment of receivables	-0,17	0,00	-0,22	-0,32	0,33	-0,38
Reversal of doubtful provisions & recovery of written off receivables	0,20	0,00	0,00	0,00	-0,20	0,00
Reversal of provisions for participations impairment	0,00	0,00	0,00	0,00	0,00	0,00
Profit/(Loss) before tax and continuing operations	1,56	-0,81	3,81	12,45	-12,54	4,47
Tax	-1,14	0,01	-1,13	-3,67	0,00	-5,93
Profit/(Loss) after tax from continuing operations	0,42	-0,80	2,68	8,78	-12,54	-1,46
Profit/(Loss) after tax from discontinued operations	-0,13	0,00	0,00	0,00	-1,27	-1,40
Profit/(Loss) after tax from total operations	0,29	-0,80	2,68	8,78	-13,81	-2,86

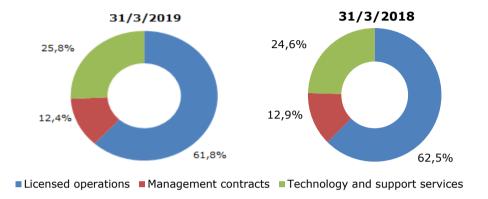
<b>1/1-31/3/2018</b> (in million €)	European Union	Other Europe	America	Other Countries	Eliminations	Total
Sales to third parties	127,97	0,67	50,16	31,92	0,00	210,72
Intragroup sales	12,43	0,00	0,10	0,00	-12,53	0,00
Total Sales	140,40	0,67	50,26	31,92	-12,53	210,72
Gross Profit	18,13	0,39	5,56	23,11	-0,37	46,82
(Debit)/Credit interest & similar (expenses)/income	-11,35	0,07	-0,94	0,95	0,21	-11,06
Depreciation/Amortization	-8,57	-0,08	-5,41	-2,15	0,74	-15,47
Profit/(loss) consolidated with equity method	-0,70	0,00	0,21	-0,36	0,00	-0,85
Write-off & impairment of assets	-0,09	0,00	0,00	0,00	0,00	-0,09
Write-off & impairment of investments	-0,01	0,00	0,00	0,00	0,01	0,00
Doubtful provisions, write-off & impairment of receivables	-1,25	0,00	-0,01	-0,09	1,25	-0,10
Reversal of doubtful provisions & recovery of written off receivables	0,00	0,00	0,00	0,00	0,00	0,00
Reversal of provisions for participations impairment	0,00	0,00	0,00	0,00	0,00	0,00
Profit/(Loss) before tax and continuing operations	13,79	0,25	-1,04	16,10	-20,80	8,30
Tax	-1,43	-0,07	-0,75	-4,05	0,00	-6,30
Profit/(Loss) after tax from continuing operations	12,36	0,18	-1,79	12,05	-20,80	2,00
Profit/(Loss) after tax from discontinued operations	-1,08	0,00	0,00	3,16	0,38	2,46
Profit/(Loss) after tax from total operations	11,28	0,18	-1,79	15,21	-20,42	4,46



Sales per business activity (continuing operations)						
(in thousand €)	31/3/2019	31/3/2018	Change			
Licensed operations 119.116 131.748 -9,59						
Management contracts 23.970 27.205 -11,89%						
Technology and support services	49.613	51.769	-4,16%			
Total	192.699	210.722	-8,55%			

The sales of the above business activities are coming from all geographical segments.

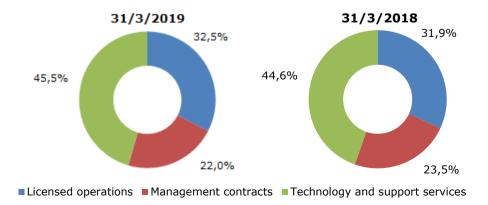
# Sales per business activity



	product type g operations) 31/3/2019	31/3/2018
Lottery games	40,7%	39,1%
Sports Betting	47,6%	47,0%
IT products & services	5,4%	8,3%
Racing	2,2%	2,0%
Video Lottery Terminals	4,1%	3,6%
Total	100%	100%

Revenue Net of Payout (GGR) per business activity						
(continuing operations)						
(in thousand $\epsilon$ ) 31/3/2019 31/3/2018 Change						
Licensed operations	35.490	37.023	-4,14%			
Management contracts 23.970 27.205 -11,89%						
Technology and support services 49.613 51.769 -4,16%						
Total	109.073	115.997	-5,97%			

# Revenue Net of Payout (GGR) per business activity





# 2.3 OTHER OPERATING INCOME

(continuing enerations)	GRO	GROUP CO		
(continuing operations)	31/3/2019	31/3/2018	31/3/2019	31/3/2018
Income from rents from third parties	3.810	2.692	0	0
Income from rents from subsidiaries	0	0	16	37
Income from litigation cases	0	0	0	0
Income from uncollected winnings	118	187	0	0
Income from reversal of doubtful provisions and proceeds for written off receivables from third parties	0	2	0	0
Income from reversal of doubtful provisions and proceeds for written off receivables from subsidiaries	0	0	204	0
Other income	973	462	41	13
Other income from affiliates	0	0	0	0
Total	4.901	3.343	261	50

#### 2.4 INCOME TAX

<b>GROUP</b> (continuing operations)	31/3/2019	31/3/2018
Current income tax	5.694	6.693
Deferred income tax	143	-827
Tax audit differences and other taxes non-deductible	88	436
Total income tax expense reported in income statement	5.925	6.302

The income tax expense for the Company was calculated to 28% and 29% on the taxable profit of the periods 1/1-31/3/2019 and 1/1-31/3/2018 respectively.

The deferred income tax for the Company and its Greek subsidiaries was calculated using the gradually decreasing rates from 28% to 25% for tax years 2019-2022, pursuant to Law 4579/2018.

COMPANY	31/3/2019	31/3/2018
Current income tax	0	856
Deferred income tax	204	-44
Tax audit differences and other taxes non-deductible	0	0
Total income tax expense reported in income statement	204	812

# 2.5 INCOME / (EXPENSES) FROM PARTICIPATIONS AND INVESTMENTS

2.5 INCOME / (EXPENSES) I KOM	T ARTICLI ATL	ONO AND INVE	STITERTIO	
(continuing operations)	GRO	UP	COMP	PANY
	31/3/2019	31/3/2018	31/3/2019	31/3/2018
Income from dividends	0	997	3.961	8.470
Gain from sale of participations and investments	23	48	0	0
Total income from participations and investments	23	1.045	3.961	8.470
Loss from sale of participations and investments	-15	-39	0	0
Loss from impairment / write-offs of participations and investments	0	0	-204	0
Total expenses from participations and investments	-15	-39	-204	8.470
Net result from participations and investments	8	1.006	3.757	8.470

# 2.6 GAIN / (LOSS) FROM ASSETS DISPOSAL, IMPAIRMENT LOSS & WRITE OFF OF ASSETS

(continuing operations)	GROUP		СОМ	
(containing operations)	31/3/2019	31/3/2018	31/3/2019	31/3/2018
Gain from disposal of tangible and intangible assets	2	0	0	0
Loss from disposal of tangible and intangible assets	0	-14	0	0



Loss from impairment and write-off of tangible and intangible assets <sup>1</sup>	-2.330	-94	0	0
Net result from tangible and intangible assets	-2.328	-108	0	0

¹ The Group on 31/3/2019 includes impairment provision of goodwill in subsidiary Inteltek A.S. (note 2.10) of €1.756 million following the award of the competition, that completed in the first quarter of 2019, to another bidder. Inteltek A.S., has been running the Iddaa game since 2004 and continues to manage the current Iddaa betting license with a contract expiring on 28/08/2019.

#### 2.7 OTHER OPERATING EXPENSES

(continuing apparations)	GRO	OUP	COMPANY	
(continuing operations)	31/3/2019	31/3/2018	31/3/2019	31/3/2018
Impairment, write-off and provisions for doubtful debt	376	96	158	1.238
Provisions for contractual fines-penalties	83	144	0	0
Other expense	115	157	18	30
Total	574	397	176	1.268

Analysis of the account "Impairment, write-off and provisions for doubtful debt":

(continuing enerations)	GRO	UP	COMPANY	
(continuing operations)	31/3/2019	31/3/2018	31/3/2019	31/3/2018
Provisions for doubtful receivables from subsidiaries	0	0	158	1.238
Provisions for doubtful receivables from third parties	376	96	0	0
Total	376	96	158	1.238

# 2.8 INTEREST AND SIMILAR EXPENSES / INTEREST AND SIMILAR INCOME

	- /			
(souting in a positions)	GRO	OUP	COMPANY	
(continuing operations)	31/3/2019	31/3/2018	31/3/2019	31/3/2018
Interest Expense <sup>1</sup>	-12.686	-12.133	-4.825	-3.956
Finance costs	-518	-660	-7	88
Discounting	0	-79	0	0
Total Interest and similar expenses	-13.204	-12.872	-4.832	-3.868
Interest Income	2.114	1.682	986	620
Discounting	57	131	0	0
Total Interest and similar Income	2.171	1.813	986	620
Net Interest and similar Income / (Expenses)	-11.033	-11.059	-3.846	-3.248

<sup>&</sup>lt;sup>1</sup> Including the amortized costs, expenses and fees of banking institutions in connection with the issue of bond and syndicated loans, as well as repurchase of bond loans costs.

# 2.9 FOREIGN EXCHANGE DIFFERENCES

The Group reported in the Income Statement of the first quarter of 2019 profit from «Exchange differences» amount to €3.735 thousand (2018: loss €2.526 thousand) mainly from valuation of commercial and borrowing liabilities (intercompany and non) in EUR that various subsidiaries abroad had, as at 31/3/2019, with a different functional currency than the Group, from valuation of cash balances in foreign currency other than the functional currency of each entity, as well as from valuation of trade receivables (from third parties and associates) mainly in USD that held by the Company on 31/3/2019.



#### 2.10 TANGIBLE AND INTANGIBLE ASSETS

# Acquisitions and disposals of tangible and intangible assets:

During the three months of 2019, the Group acquired tangible (owner occupied) and intangible assets with acquisition cost  $\leq$ 12.654 thousand (discontinued operations  $\leq$ 27 thousand), (three months 2018:  $\leq$ 13.293 thousand – discontinued operations  $\leq$ 139 thousand).

Also, during the three months of 2019, the Group disposed tangible (owner occupied) and intangible assets with a net book value of  $\leq$ 15 thousand (three months 2018:  $\leq$ 642 thousand – discontinued operations  $\leq$ 0 thousand), making a net gain amounting to  $\leq$ 2 thousand (three months 2018: net loss  $\leq$ 14 thousand), which was recorded in the account "Gain/(loss) from assets disposal, impairment loss  $\leq$ 2 write-off of assets".

# Right-of-use-Assets pursuant to IFRS 16 first time adoption:

The Group recognized as at 1/1/2019, Right-of-use-Assets (RoU Assets) of amount to €21.793 thousand pursuant to IFRS 16 first time application (note 2.1.4).

#### Write-offs and impairment of tangible and intangible assets:

During the three months of 2019, the Group proceeded to writes-offs and impairments of tangible (owner-occupied) and intangible assets with a net book value of  $\[ \in \] 2.336$  thousand (discontinued operations  $\[ \in \] 6$  thousand) - (three months 2018:  $\[ \in \] 95$  thousand - discontinued operations  $\[ \in \] 1$  thousand), which were recorded in the account "profit / (loss) from assets disposal, impairment loss & write-off of assets".

## Exchange differences on valuation of tangible and intangible assets:

The net book value of tangible (owner-occupied and investment) and intangible assets of the Group increased in the three months of 2019 due to foreign exchange valuation differences by €1,4 million. Restatement of tangible and intangible fixed assets into current measuring units (IAS 29): The net book value of the Group's tangible (own used and investing) and intangible assets increased by €355 thousand in the three months 2019 due to a recalculation in current measuring units pursuant to IAS 29 "Financial Reporting in Hyperinflationary Economies".

Tangible Assets include Right-of-Use-Assets (RoU Assets) through Finance Leases pursuant to IFRS 16:

	RIGHT OF USE ASSETS					
	LAND & BUILDINGS	TRANSPORT EQUIPMENT	MACHINERY & EQUIPMENT	TOTAL		
Opening Balance before IFRS 16 first application	2	48	5.546	5.596		
IFRS 16 first application	19.297	2.424	72	21.793		
Opening Balance after IFRS 16 first application	19.299	2.472	5.618	27.389		
Additions	89	19	0	108		
Foreign Exchange differences	49	19	82	150		
Depreciation	-994	-257	-418	-1.669		
Closing Balance	18.443	2.253	5.282	25.978		

#### Goodwill and Intangible assets with indefinite useful life impairment test

Management tests goodwill for impairment annually (December 31) or more frequently if events occur or changes in conditions indicate that the carrying value may have been reduced in accordance with accounting practice described in note 2.1.6 «Business Combination and Goodwill» of the annual Financial Statements of <u>December 31, 2018</u>.



The Group tested goodwill for impairment on 31/12/2018 and the key assumptions that are used for the determination of the recoverable amount are disclosed below. The recoverable amounts of cash generating units have been determined based on value in use calculations using appropriate estimates regarding future cash flows and discount rates.

The Group, through its Turkish subsidiary Inteltek Internet AS, submitted on 11/2/2019 and 13/2/2019 offers to the Turkish State Organization Spor Toto tender for the management of sports betting for 10 years. Early March 2019, Inteltek internet AS was notified that the tender of Turkish State Organization Spor Toto was concluded and the tender was awarded to the other bidder. Inteltek Internet AS has been active in Turkey's sports betting market since 2004 and manages the current IDDAA betting license with a contract expiring on 28/8/2019. During the subsidiary Inteltek Internet AS acquisition goodwill impairment test as of 31/12/2018, and taking into account the final outcome of the above tender, the Group recognized a relevant provision of impairment of €14.429 thousand, since the recoverable amount of the entity based on the value in use calculations until the expiration of the current contract on 28/8/2019 was less than the carrying amount of the entity. The remaining value of Inteltek Internet A.S. acquisition goodwill as of 31/12/2018 was €3.291 thousand. On 31/3/2019 goodwill was retested for impairment and additional impairment provision of €1.756 thousand recognized, leading to a remaining value of €1.387 thousand, after the relevant valuation in Euro.

The recoverable amounts of cash generating units have been determined based on value in use calculations using appropriate estimates regarding future cash flows and discount rates.

Specifically, goodwill arising on consolidation of acquired subsidiaries and intangible assets with indefinite useful life are allocated to the following cash generating units (CGU) by geographical area. Goodwill impairment testing is performed on subsidiary level.

# <u>Carrying amount:</u>

CGU	Goodwill			ts with indefinite ful life
	31/3/2019 1	31/12/2018	31/3/2019	31/12/2018
European Union	23.438	23.437	2.300	2.300
America	727	820	28	29
Other countries	8.049	10.267	0	0
Total	32.214	34.524	2.328	2.329

 $<sup>^1</sup>$  Net decrease in goodwill during the three months of 2019 by €2.310 thousand is caused by the impairment provision of €1.756 thousand of Inteltek Internet A.S., as well as the foreign currency translation losses of €554 thousand by goodwill valuation from foreign subsidiaries acquisitions, that made by the Group in the past, with a functional currency other than Euro.

# Key assumptions:

The recoverable amount of each CGU is determined according to the calculations of value in use. The determination is obtained by the present value of estimated future cash flows expected to be generated by each CGU (discounted cash flow method - DCF). The cash flows are derived from the most recent approved by the management budgets for the next three years and do not include estimated future cash inflows or outflows expected to arise from future restructurings or from improving or enhancing the asset's performance which is tested for impairment. The expected cash flow projections beyond the period covered by the most recent budgets is estimated by extrapolating the projections based on the budgets, using a steady or declining growth rate for subsequent years, which does not exceed the long-term average growth rate for products, industries, countries in which the Group operates, or for the market in which the asset is used. The Group makes estimates beyond the period of three years where it



has signed revenue contracts beyond three years as well as in cases where management believes that based on market data and renewals track record of the Group, the renewal of the relevant contracts beyond the three year period is very possible. Cash flow projections are based on reasonable and supportable assumptions that represent management's best estimate of the range of economic conditions that will exist over the remaining useful life of the asset, giving greater weight to external evidence. Management assesses the reasonableness of the assumptions underlying the current cash flow projections by examining the causes of differences between past cash flow projections and actual cash flows. Management also ensures that the assumptions on which its current cash flow projections are based are consistent with past actual outcomes, provided that subsequent events or circumstances that did not exist when those actual cash flows were generated make this appropriate.

The value in use for CGUs affected (has sensitivity) of the following key factors (assumptions):

- Sales
- Growth rate in perpetuity (Perpetual Growth Rates), and
- Discount rates

#### Sales:

Sales projections are derived from estimates of local management of various subsidiaries. These projections are based on careful assessments of various factors, such as past performance, estimates of growth of the local market, competition - if exists, possible changes in the institutional framework governing the gambling market, the economic situation of the gambling industry and the market in general, new opportunities such as lotteries privatizations, etc.

#### Sales growth rate:

CGU	2018	2017
European Union	0,0% - 5,2%	-0,9% - 5,4%
Other Europe	n/a	n/a
America	0,0% - 22,6%	0,0% - 33,7%
Other countries	0,0% - 44,5%	0,0% - 3,6%

# Growth rate in perpetuity

The factors taken into account for the calculation of the growth rate in perpetuity derive from external sources and include among others, the level of maturity of each market, the existence of barriers to entry for competitors, the economic situation of the market, existing competition and technology trends.

# Growth rate in perpetuity:

CGU	2018	2017
European Union	0,0% - 2,0%	0,0% - 2,0%
Other Europe	n/a	n/a
America	4,0%	2,0%
Other countries	0,0% - 10,0%	0,0% - 2,0%

#### Discount rates:

The discount rates represent the current market assessments of the risks personalized for each CGU, having made the necessary adjustments for the time value of money and possible risks specific to any assets that have not been included in the cash flow projections. The calculation of discount rates based on specific conditions under which the Group and its operating segments operate and calculated through the weighted average cost of capital method (WACC). The WACC takes into account both debt and equity. The cost of equity derives from the expected return that Group investors have for their investment. The Cost of debt is based on the interest rate of the loans that the Group must facilitate.



The specific risk of each country is incorporated by implementing individualized sensitivity factors «beta» (beta factors). The sensitivity factors «beta» are evaluated annually based on published market data.

#### Discount rates:

CGU	2018	2017
European Union	7,5% - 8,9%	6,6% - 7,3%
Other Europe	n/a	n/a
America	24,8% - 24,8%	21,7% - 21,7%
Other countries	0,0% - 22,5%	14,3% - 15,1%

### Recoverable amount sensitivity analysis:

On 31/12/2018, the Group analyzed the sensitivity of the recoverable amounts in a reasonable and possible change of some of the basic assumptions (such as the change of half (0,5) of a percentage point to the growth rate in perpetuity and the change of the discount rates of a (1,0) percentage point). This analysis does not show a situation in which the carrying amount of the Group's significant CGUs exceeds their recoverable amount. Regarding Inteltek Internet AS, the change of a percentage point to sales growth rate for the period 1/1-28/8/2019 would result in a further reduction of goodwill of amount to €171 thous.. As at March 31, 2019, the Group analyzed the recoverable amount of Inteltek Internet AS and the the change of a percentage point to sales growth rate for the period 1/4-28/8/2019 would result in a further reduction of goodwill of amount to €112 thous..

#### 2.11 INVESTMENT IN SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

	-			
GROUP INVESTMENT IN ASSOCIATES AND JOINT VENTURES	% Participation	Country	31/3/2019	31/12/2018
Lotrich Information Co LTD	40%	Taiwan	6.197	5.836
Goreward LTD Group	38,84%	China	26.383	27.332
Gamenet Group SpA	20%	Italy	80.188	77.652
Intralot de Peru SAC	20%	Peru	16.122	15.635
Karenia Enterprises Co Ltd	50%	Cyprus	6.739	6.742
Other			1	1
Total			135.630	133.198
GROUP INVESTMENT IN ASSOCIA	21/2/2010	21/12/2010		
GROUP INVESTMENT IN ASSOCIA	ATES AND JOINT	VENTURES	31/3/2019	31/12/2018
Opening Balance before the appl			133.198	135.763
Opening Balance before the appl Effect from the application of IFRS 9	ication of IFRS	9	133.198 0	<u> </u>
Opening Balance before the appl	ication of IFRS	9	133.198	135.763
Opening Balance before the appl Effect from the application of IFRS 9	ication of IFRS ation of IFRS 9	9	133.198 0	135.763 -1.150
Opening Balance before the appl Effect from the application of IFRS 9 Opening Balance after the applic	ication of IFRS ation of IFRS 9	9	133.198 0 133.198	135.763 -1.150 134.613
Opening Balance before the appl Effect from the application of IFRS 9 Opening Balance after the applic Participation on net profit / (loss) of a	ication of IFRS ation of IFRS 9	9	133.198 0 133.198 1.578	135.763 -1.150 134.613 -18.309
Opening Balance before the appl Effect from the application of IFRS 9 Opening Balance after the applic Participation on net profit / (loss) of a Additions/contribution in kind	ication of IFRS ation of IFRS 9	9	133.198 0 133.198 1.578 0	135.763 -1.150 134.613 -18.309 6.426
Opening Balance before the appl Effect from the application of IFRS 9 Opening Balance after the applic Participation on net profit / (loss) of a Additions/contribution in kind Foreign exchange differences	ication of IFRS ation of IFRS 9	9	133.198 0 133.198 1.578 0 785	135.763 -1.150 134.613 -18.309 6.426 -265
Opening Balance before the appl Effect from the application of IFRS 9 Opening Balance after the applic Participation on net profit / (loss) of a Additions/contribution in kind Foreign exchange differences Impairment <sup>1</sup>	ication of IFRS ation of IFRS 9	9	133.198 0 133.198 1.578 0 785	135.763 -1.150 134.613 -18.309 6.426 -265 16.000

<sup>1</sup>The Group on 31/12/2018 includes a reversal of a provision of €16.000 thousand which relates to a relative estimation of decrease in the recoverable amount of the participation in the associate entity Gamenet Group S.p.A. which was recognized the previous year. The reversal was made in accordance with IAS 36 para. 110, as following the acquisition of GoldBet (note 2.20.A.III) in October 2018, the value of the participation in the associate entity Gamenet Group S.p.A. increased significantly. The valuation of the participation was carried out by an external independent valuator.

COMPANY INVESTMENT IN ASSOCIATES AND JOINT VENTURES	% Participation	Country	31/3/2019	31/12/2018
Lotrich Information Co LTD	40% 20%	Taiwan	5.131 5.528	5.131 5.528
Intralot De Peru SAC Total	20%	Peru	10.659	10.659
COMPANY INVESTMENT IN SUBSIDIARIES	% Participation	Country	31/3/2019	31/12/2018



Intralot Holdings International LTD	100%	Cyprus	4.464	4.464
Betting Company S.A.	95%	Greece	139	139
Inteltek Internet AS	20%	Turkey	11.031	11.031
Bilyoner Interactif Hizmelter AS	50,01%	Turkey	10.751	10.751
Intralot Global Securities BV	100,00%	Nederland	55.636	55.636
Intralot Global Holdings BV	0,002%	Nederland	37.268	37.268
Intralot Iberia Holdings SA	100%	Spain	5.638	5.638
Other		·	322	322
Total			125.249	125.249
Grand Total			135.908	135.908
COMPANY INVESTMENT IN SUBSIDIA VENTUR		TES AND JOINT	31/3/2019	31/12/2018
Opening Balance			135.908	141.500
Provisions/ reversals of provisions for imp	0	-4.200		
Contribution of investment of subsidiary	0	0		
Reversal of subsidiary capital			0	-1.392
Closing Balance			135.908	135.908

¹ The Group on 31/12/2018 includes impairment provision of goodwill in subsidiary Inteltek A.S. amounts to €4,2 million following the award of the competition, that completed in the first quarter of 2019, to another bidder. Inteltek A.S., has been running the Iddaa game since 2004 and continues to manage the current Iddaa betting license with a contract expiring on 28/08/2019.

#### 2.12 OTHER FINANCIAL ASSETS

The other financial assets that have been classified by the Group as "equity instruments at fair value through other comprehensive income" and as "debt instruments at amortized cost" are analyzed below:

	GRO	UP	COM	COMPANY	
	31/3/2019	31/12/2018	31/3/2019	31/12/2018	
Opening Balance	16.679	22.438	1.213	1.243	
Purchases	0	672	0	0	
Return of capital	0	-3.130	0	0	
Sales	-655	-827	0	0	
Exchange of shares with software	0	-4.400	0	0	
Fair value revaluation	80	2.150	14	-30	
Foreign exchange differences	-5	-224	0	0	
Closing balance	16.099	16.679	1.227	1.213	
Quoted securities	354	770	44	30	
Unquoted securities <sup>1 2</sup>	15.745	15.909	1.183	1.183	
Total	16.099	16.679	1.227	1.213	
Long-term Financial Assets <sup>2</sup>	16.099	16.042	1.227	1.213	
Short-term Financial Assets <sup>1</sup>	0	637	0	0	
Total	16.099	16.679	1.227	1.213	

 $<sup>^1</sup>$  In Group, "Unquoted securities" and "Short-Term Financial Assets" include bank term deposits of €165 thousand with a maturity of more than 3 months, pursuant to IAS 7, paragraph 7 as at 31/12/2018.

During the three months of 2019, the Group gain arising from the valuation at fair value of the above financial assets amount to  $\in$ 80 thousand (2018: gain  $\in$ 31 thousand) are analyzed in gains amount to  $\in$ 57 thousand (2018: gain  $\in$ 3 thousand) reported in particular equity reserves (revaluation reserve and hedging reserve) and in gains amount to  $\in$ 23 thousand (2018: gain  $\in$ 28 thousand) reported in the income statement. Respectively for the Company, gains amount to  $\in$ 14 thousand (2018: gain  $\in$ 3 thousand) are analyzed in gain amount to  $\in$ 14 thousand (2018: gain  $\in$ 3 thousand) that were reported in particular equity reserves (revaluation reserve and hedging reserve).

For investments that are actively traded in organized financial markets, the fair value is determined by reference to the closing price at the reporting date. For investments where there is no corresponding

<sup>&</sup>lt;sup>2</sup> In Group, "Unquoted securities" and "Long-Term Financial Assets" include investment of 16,5% of Hellenic Lotteries SA which is accounted pursuant to IFRS 9. The book value of the investment as at 31/3/2019 was €14.561 thousand (31/12/2018: €14.561 thousand).



market price, fair value is determined by reference to the current market value of another instrument that is substantially the same or estimated based on expected cash flows of the net assets underlying the investment or acquisition value.

# 2.13 INVENTORIES

	GRO	GROUP		ANY
	31/3/2019	31/12/2018	31/3/2019	31/12/2018
Merchandise – Equipment	36.663	32.681	18.483	14.831
Other	5.203	14.438	0	0
Total	41.866	47.119	18.483	14.831
Provisions for impairment	-1.506	-1.536	0	0
Total	40.360	45.583	18.483	14.831

The burden on the three month results of 2019, from disposals/usage and provision of inventories for the Group amounts to 1.020 thousand (three months of 2018: 927 thousand) while for the Company amounts to 113 thousand (three months of 2018: 977 thousand) and is included in "Cost of Sales".

Reconciliation of changes in	GR	OUP	COMPANY		
inventories provision for impairment	31/3/2019	31/12/2018	31/3/2019	31/12/2018	
Opening balance for the period	-1.536	-1.538	0	0	
Foreign exchange differences	30	2	0	0	
Closing balance for the period	-1.506	-1.536	0	0	

There are no liens on inventories.

#### 2.14 CASH AND CASH EQUIVALENTS

Bank current accounts are either non-interest bearing or interest bearing and yield income at the daily bank interest rates. The short term deposits are made for periods from one day to three months depending on the Group's cash requirements and yield income at the applicable prevailing interest rates.

For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of:

	GR	OUP	COMPANY		
	31/3/2019	31/12/2018	31/3/2019	31/12/2018	
Cash and bank current accounts	132.702	161.935	18.246	33.146	
Short term time deposits / investments (cash equivalents)	1.021	526	0	0	
Total	133.723	162.461	18.246	33.146	

# 2.15 SHARE CAPITAL, TREASURY SHARES AND RESERVES

# **Share Capital**

Total number of authorized shares Ordinary shares of nominal value €0,30 each	<b>31/3/2019</b> 156.961.721	<b>31/12/2018</b> 156.961.721
Issued and fully paid shares Balance 1 January 2018	Ordinary Shares 158.961.721	€′000 47.689
Share capital decrease by cancelation of treasury shares	-2.000.000	-600
Balance 31 December 2018	156.961.721	47.089
Issue of new shares	0	0
Balance 31 March 2019	156.961.721	47.089

On 16/5/2018 the Shareholder's Annual General Meeting approved the decrease of the share capital of the Company by 2.000.000 shares (€600 thousand) with corresponding cancellation of 2.000.000 own shares.



# **Treasury Shares**

# Share buyback program 11.6.2014 - 11.6.2018:

The Company, according to article 16, C.L. 2190/1920, article 4.1.4.2 of the regulation of ATHEX and based on the resolution of the Shareholder's Annual General Meeting on 11.6.2014, as amended by the resolution of the Shareholder's Annual General Meeting of 19.5.2015 and 18.5.2017, has approved a treasury shares buy-back program from the Company, of up to 10% of the paid share capital, for the time period of 24 months with effect from 11.06.2014 and until 11.06.2018, with a minimum price of €1,00 and maximum price of €12,00. It has also been approved that the treasury shares which will eventually be acquired may be held for future acquisition of shares of another company or be distributed to the Company's employees or the staff of a company related with it. The above programme was cancelled with a relevant decision of the Shareholder's Annual General Meeting on 16.5.2018.

# Share buyback program 16.5.2018 - 16.5.2020:

The Company, according to article 16, C.L. 2190/1920, article 4.1.4.2 of the regulation of ATHEX and based on the resolution of the Shareholder's Annual General Meeting on 16.5.2018, has approved a treasury shares buy-back program from the Company, of up to 10% of the paid share capital, including treasury shares which might have been acquired and held by the Company (on 16/5/2018 amounted 748.661 treasury shares that is 0,48% of the share capital following the cancelation of 2.000.000 treasury shares and a relevant decrease in the share capital of the Company as approved by the Shareholder's Annual General Meeting for a period of 24 months with effect from 16.5.2018 and until 16.5.2020, with a minimum price of €0,30 and maximum price of €12,00 cancelling the previous programme that was about to end on 11.6.2018. It has also been approved that the treasury shares which will eventually be acquired may be held for future acquisition of shares of another company or be distributed to the Company's employees or the staff of a company related with it. During the first quarter of 2018, the Company purchased 9.218.779 treasury shares (5,87% of the Company's share capital) at an average price of €0,93 per share, totalling €8.589 thousand. Until 31/3/2019 the Company had 9.200.033 treasury shares (5,86% of the company's share capital) with average price €0,93 per share, with total price of €8.528 thousand subtracting 2.000.000 treasury shares (1,27% of the share capital of the Company) at an average purchase price of €1,10, that were cancelled from the Shareholder's Annual General Meeting of 16.05.2018.

	GROUP Number of	Number of £ 1000		€ '000
	ordinary shares		ordinary shares	
Balance 31 December 2017	1.981.254	2.149	1.981.254	2.149
Repurchase of treasury shares	9.218.779	8.589	9.218.779	8.589
Cancellation of treasury shares	-2.000.000	-2.210	-2.000.000	-2.210
Balance 31 December 2018	9.200.033	8.528	9.200.033	8.528
Repurchase of treasury shares	0	0	0	0
Balance 31 March 2019	9.200.033	8.528	9.200.033	8.528

# Reserves

# Foreign exchange differences reserve

This reserve is used to report the exchange differences arising from the translation of foreign subsidiaries' financial statements. The balance of this reserve in the Group on 31/3/2019 was €-86,8 million (31/12/2018: €-88,0 million). The Group had a total net loss which was reported in the



statement of comprehensive income from the change in the fair value reserve during the three months of 2019 amounting to 0.3 million, out of which gain of 1.6 million is attributable to the owners of the parent and a loss of 1.9 million to non-controlling interest. The above total net loss for the three months of 2019 comes mainly from the fluctuation of the TRY, ARS, USD and CNY against the EUR.

Alongside, in 31/3/2019, a cumulative gain of €0,5 million was reclassified / recycled pursuant to IFRS 5 from the "Foreign exchange differences reserve" to "Reserves from profit / (loss) recognized directly in other comprehensive income and are related to assets held for sale" due to the signature of contract for the sale of the subsidiary Totolotek SA.

Respectively, in 2018, a cumulative loss of €1.327 million was reclassified / recycled to the income statement (line "Profit / (loss) after tax from discontinued operations") from the foreign exchange differences reserve due to the sale of the subsidiary Azerinteltek AS.

The main exchange rates of abroad subsidiaries financial statements conversion were:

# • Statement of Financial Position:

	31/3/2019	31/12/2018	Change
EUR / USD	1,12	1,15	-2,6%
EUR / AUD	1,58	1,62	-2,5%
EUR / TRY	6,34	6,06	4,6%
EUR / PEN	3,72	3,86	-3,6%
EUR / ARS	48,61	43,10	12,8%
EUR / PLN	4,30	4,30	-
EUR / BRL	4,39	4,44	-1,1%

# • <u>Income Statement</u>:

	Avg. 1/1- 31/3/2019	Avg. 1/1- 31/3/2018	Change
EUR / USD	1,14	1,23	-7,3%
EUR / AUD	1,59	1,56	1,9%
EUR / TRY	6,11	4,69	30,3%
EUR / PEN	3,78	3,98	-5,0%
EUR / ARS <sup>1</sup>	48,61	24,19	100,9%
EUR / PLN	4,30	4,18	2,9%
EUR / BRL	4,28	3,99	7,3%

<sup>&</sup>lt;sup>1</sup> The Income Statement of the first three months of 2019 of the Group's subsidiaries operating in Argentina was converted at the closing rate of 31/3/2019 instead of the Avg. 1/1-31/3/2019 pursuant to IAS 21, paragraph 42a, for hyperinflationary economies.

#### **Other Reserves**

	GRO	OUP	COMPANY			
	31/3/2019	31/12/2018	31/3/2019	31/12/2018		
Statutory reserve	24.123	24.795	15.896	15.896		
Extraordinary reserves	1.689	1.689	1.456	1.456		
Tax free and specially taxed reserves	40.812	40.813	38.091	38.091		
Treasury shares reserve	5	5	5	5		
Actuarial differences reserve	-145	-145	-119	-119		
Hedging reserve	0	0	0	0		
Revaluation reserve	-2.136	-2.195	-2.190	-2.204		
Total	64.348	64.962	53.139	53.125		



# Analysis of changes in other comprehensive income by category of reserves

COMPANY 1/1-31/3/2019	Revaluation reserve	Hedging reserve		Total
Valuation of assets measured at fair value through other comprehensive income	14		0	14
Other comprehensive income / (expenses) after tax	14		0	14

COMPANY 1/1-31/3/2018	Revaluation reserve	Hedging reserve	Total
Valuation of assets measured at fair value through other comprehensive income	3	0	3
Valuation of derivatives	0	18	18
Other comprehensive income / (expenses) after tax	3	18	21



# Analysis of changes in other comprehensive income by category of reserves

GROUP 1/1-31/3/2019	Revaluation reserve	Hedging reserve	Foreign exchange differences reserve	Retained earnings	Total	Non- controlling interest	Grand total
Defined benefit plans revaluation of subsidiaries and parent company				13	13	13	26
Revaluation of defined benefit plans of associates and joint ventures				15	15		15
Valuation of assets at fair value through other comprehensive income, of subsidiaries and parent company	58				58	-1	57
Foreign exchange differences on consolidation of subsidiaries			796		796	-1.883	-1.087
Share of foreign exchange differences on consolidation of associates and joint ventures			785		785		785
Other comprehensive income / (expenses) after tax	58	0	1.581	28	1.667	-1.871	-204

GROUP 1/1-31/3/2018	Revaluation reserve	Hedging reserve	Foreign exchange differences reserve	Retained Earnings	Total	Non- controlling interest	Grand total
Defined benefit plans revaluation of subsidiaries and parent company				2	2	3	5
Defined benefit plans revaluation of associates and joint ventures				-110	-110		-110
Valuation of assets measured at fair value through other comprehensive income, of subsidiaries and parent company	5				5	-2	3
Share of valuation of assets valued at fair value through other comprehensive income of associates and joint ventures		18			18		18
Foreign exchange differences on consolidation of subsidiaries			-5.866		-5.866	-1.746	-7.612
Share of foreign exchange differences on consolidation of associates and joint ventures			-1.671		-1.671		-1.671
Other comprehensive income / (expenses) after tax	5	18	-7.537	-108	-7.622	-1.745	-9.367



#### 2.16 DIVIDENDS

	GR	OUP	COMPANY		
Declared dividends of ordinary shares:	31/3/2019	31/12/2018	31/3/2019	31/12/2018	
Final dividend of 2012	0	680	0	0	
Final dividend of 2016	0	512	0	0	
Final dividend of 2017	0	24.442	0	0	
Interim dividend of 2018	0	13.580	0	0	
Final dividend of 2018	6.120	0	0	0	
Interim dividend of 2019	2.464	0	0	0	
Dividend per statement of changes in equity	8.584	39.214	0	0	

#### Paid Dividends on ordinary shares:

During the three months of 2019 dividends paid on ordinary shares, aggregated €9.170 thousand (2018: €15.455 thousand).

#### 2.17 **DEBT**

# Long term loans and finance leases:

			GR	GROUP		COMPANY		
	Currency	Interest rate	31/3/2019	31/12/2018	31/3/2019	31/12/2018		
Facility A (€250,0 million)	EUR	6,75%	245.590	249.308	0	0		
Facility B (€500,0 million)	EUR	5,25%	487.371	493.364	0	0		
Intercompany Loans			0	0	278.254	286.380		
Other			35.437	36.488	0	0		
Total Loans (long term and short term) before repurchasing			768.398	779.160	278.254	286.380		
Less: Payable during t	he next year		-27.155	-38.929	0	0		
Repurchase of Facility	В		-4.875	-4.934	0	0		
Long term loans afte	736.368	735.297	278.254	286.380				
Long term finance leas	11.785	1.797	1.731	0				
Total long term debt leases)	l finance	748.153	737.094	279.985	286.380			

<sup>&</sup>lt;sup>1</sup> In the Group and the Company as at 31/3/2019 included Long term finance leases from other related parties amount to €2.438 thousand and €1.457 thousand respectively.

# **Short term loans and finance leases:**

	GR	OUP	COMPANY		
	31/3/2019	31/12/2018	31/3/2019	31/12/2018	
Facility A (€250,0 million)	441	4.652	0	0	
Facility B (€500,0 million)	634	7.235	0	0	
Intercompany loans	0	0	0	0	
Other <sup>2</sup>	26.124	27.135	0	0	
Short term loans before repurchasing	27.199	39.022	0	0	
Repurchasing Facility B	-44	-93	0	0	
Short term loans after repurchasing	27.155	38.929	0	0	
Short term finance leases <sup>1</sup>	5.909	1.726	562	0	
Total short term debt (loans and finance leases)	33.064	40.655	562	0	

<sup>&</sup>lt;sup>1</sup> In the Group and the Company as at 31/3/2019 included Short term finance leases from other related parties amount to €583 thousand and €324 thousand respectively.

<sup>2</sup> In the Group and the Company as at 31/3/2019 included Short term loans from other related parties amount to €310.

	GROUP	COMPANY
	31/3/2019 31/12/20	18 31/3/2019 31/12/2018
Total debt (loans and finance leases)	781.217 777.7	49 280.547 286.380



- Facility A: In September 2016, Intralot Capital Luxembourg, issued Senior Notes with a nominal value of €250 million, guaranteed by the parent company and subsidiaries of the Group, due 15 September 2021. The Notes were offered at an issue price of 100,000%. Interest is payable semi-annually at an annual fixed nominal coupon of 6,75%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants for incurring additional debt with respect to total Net Debt to EBITDA (EBITDA/ "Consolidated Cash Flow") (Senior Leverage ratio <3,75), and financial expenses coverage ratio (Fixed Charge Coverage ratio >2,00).
- Facility B: In September 2017, Intralot Capital Luxembourg issued Senior Notes with a nominal value of €500,0 million, guaranteed by the parent company and subsidiaries of the Group, due 15 September 2024. The Notes were offered at an issue price of 100,000%. Interest is payable semi-annually at an annual fixed nominal coupon of 5,25%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants for incurring additional debt with respect to total Net Debt to EBITDA (EBITDA/ "Consolidated Cash Flow") (Senior Leverage ratio <3,75), and financial expenses coverage ratio (Fixed Charge Coverage ratio >2,00). During 2018 the Group proceeded to the repurchase of bonds with nominal value of €5,0 million, forming the total outstanding nominal amount at €495,0 million.

The Group under the Senior Notes (Facility A & B) terms will be able to incur additional debt so long as on a pro forma basis its consolidated fixed charge coverage ratio is at least 2,00 (31/3/2019: approx. 3,31 in pro forma basis from the application of IFRS 16), and will be able to incur additional senior debt as long as on a pro forma basis its consolidated senior leverage ratio is not more than 3,75 (31/3/2019: approx. 4,83 in pro forma basis from the application of IFRS 16). Furthermore to the above, the Group can incur additional debt from specific baskets.

The Company, the subsidiaries of the Group or other related parties, or agents on its or their behalf, may from time to time purchase and/or re-sell bonds of the Group (Facility A & B) in one or more series of open-market transactions from time to time. The Group does not intend to disclose the extent of any such purchase or re-sale otherwise than in accordance with any legal or regulatory obligation the Group may have to do so.

# Other facilities:

- Facility C: In December 2017 Intralot Finance UK Ltd signed a loan agreement guaranteed by the parent and subsidiaries of the Group amounting to €15 million as term loan. The Group utilised this facility in February 2018. Loan agreement matures on 10/05/2019 and bears a floating rate (Euribor) plus a 2,75% margin. The abovementioned loan as at 31/3/2019 does not have financial covenants and forms a total outstanding nominal amount at €7,5 million.
- Facility D: In December 2017 Intralot Finance UK Ltd signed loan agreement guaranteed by the parent and subsidiaries of the Group amounting €40 million as revolving facility. Loan agreement matures on 30/06/2021 (with an extension option up to 31/12/2022 in case Facility A has been fully repaid until 30/6/2021), and bears a floating rate (Euribor) plus a 4,50% margin. The financial terms of the above loan, include minimum ratio requirements of total net debt to EBITDA (Leverage Ratio<3,75) (31/3/2019: 5,58 in pro forma basis from the application of IFRS 16), and</p>

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the Interest Coverage ratio>3,50 - (31/3/2019: 2,93 in pro forma basis from the application of IFRS 16). On 31/3/2019 the Group had not utilised the above revolving facility. On 31/3/2019 the Group was not in compliance with the financial covenants of the above loan, but is in the process of redefining the relevant terms in the context of the Group's new strategy.

• Facility E: In February 2018 Intralot Finance UK Ltd signed loan agreement guaranteed by the parent and subsidiaries of the Group amounting €40 million as revolving facility. Loan agreement matures on 30/06/2021 (with an extension option up to 31/12/2022 in case Facility A has been fully repaid until 30/6/2021), and bears a floating rate (Euribor) plus a 4,50% margin. The financial terms of the above loan, include minimum ratio requirements of total net debt to EBITDA (Leverage Ratio<3,75) - (31/3/2019: 5,58 in pro forma basis from the application of IFRS 16), and the Interest Coverage ratio>3,00 - (31/3/2019: 2,93 in pro forma basis from the application of IFRS 16). On 31/3/2019 the Group had not utilised the above revolving facility. The Group as at 31/3/2019 was not in compliance with the financial covenants of the above loan, but is in the process of redefining the relevant terms in the context of the Group's new strategy.

Regarding facilities D & E (revolving facilities) the Group has the right to borrow, repay and utilize the loan limit until maturity. Additionally, voluntary prepayments and commitment reductions under the credit agreements are permitted at any time in whole or in part, without premium or penalty (other than break-funding costs).



# Reconciliation of liabilities arising from financing activities:

	Non cash adjustments								
GROUP	Balance 31/12/2018	Cash flows	Effect from IFRS 16 application 1/1/2019	Accrued interest	Foreign exchange differences	Transfers	Purchases of fixed assets under finance leases	Issuing costs/Repurchase results	Balance 31/3/2019
Long term loans	735.297	-61	0	0	152	980	0	0	736.368
Short term loans	38.929	-21.283	0	12.116	268	-980	0	-1.895	27.155
Long term finance lease	1.797	-1.402	14.679	212	113	-3.721	107	0	11.785
Short term finance lease	1.726	-73	480	0	55	3.721	0	0	5.909
Total liabilities from financing activities	777.749	-22.819	15.159	12.328	588	0	107	-1.895	781.217

			Non cash adjustments						
GROUP	Balance 31/12/2017	Cash <sup>-</sup> flows	Accrued interest	Foreign exchange differences	Transfers	Purchases of fixed assets under finance leases	Issuing costs/Repurchase results	Balance 31/12/2018	
Long term loans	727.988	17.631	0	243	-10.687	0	122	735.297	
Short term loans	17.927	-37.566	47.860	242	10.687	0	-221	38.929	
Long term finance lease	1.389	-1.478	0	70	0	1.816	0	1.797	
Short term finance lease	1.418	-711	109	53	0	857	0	1.726	
Total liabilities from financing activities	748.722	-22.124	47.969	608	0	2.673	-99	777.749	



# 2.18 SHARED BASED BENEFITS

The Group had no active option plan during the three months of 2019.

# 2.19 FINANCIAL ASSETS AND LIABILITIES

The financial assets and liabilities of the Group, excluding cash and cash equivalents are analyzed as follows:

31/3/2019		<u>GROUP</u>		
Financial assets:	Debt instruments at amortized cost	Equity instruments at fair value through other comprehensive income	Derivative financial assets at fair value through other comprehensive income	Total
Trade receivables	93.055	0	0	93.055
Provisions for doubtful receivables	-12.762	0	0	-12.762
Receivables from related parties	15.782	0	0	15.782
Provisions for doubtful receivables	-6.744	0	0	-6.744
Pledged bank deposits	404	0	0	404
Tax receivables	17.173	0	0	17.173
Prepaid expenses and other receivable	38.440	0	0	38.440
Provisions for doubtful receivables	-3.958	0	0	-3.958
Other quoted financial assets	0	354	0	354
Other unquoted financial assets	0	15.745	0	15.745
Total	141.390	16.099	0	157.489
Long term Short term	7.746 133.644	16.099 0	0	23.845 133.644
Total	141.390	16.099	0	157.489

31/12/2018		<u>GROUP</u>		
Financial assets:	Debt instruments at amortized cost	Equity instruments at fair value through other comprehensive income	Derivative financial assets at fair value through other comprehensive income	Total
Trade receivables	82.275	0	0	82.275
Provisions for doubtful receivables	-12.420	0	0	-12.420
Receivables from related parties	22.495	0	0	22.495
Provisions for doubtful receivables	-6.736	0	0	-6.736
Pledged bank deposits	389	0	0	389
Tax receivables	18.682	0	0	18.682
Prepaid expenses and other receivable	41.906	0	0	41.906
Provisions for doubtful receivables	-3.895	0	0	-3.895
Other quoted financial assets	472	298	0	770
Other unquoted financial assets	165	15.744	0	15.909
Total	143.333	16.042	0	159.375
Long term	8.832	16.042	0	24.874
Short term	134.501	16.043	0	134.501
Total	143.333	16.042	0	159.375



31/3/2019  Financial liabilities	Financial liabilities measured at amortized cost	GROUP  Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Creditors	40.389	0	0	40.389
Payables to related parties	6.569	0	0	6.569
Other liabilities	49.155	0	0	49.155
Borrowing and finance lease	781.217	0	0	781.217
Total	877.330	0	0	877.330
Long term	750.333	0	0	750.333
Short term	126.997	0	0	126.997
Total	877.330	0	0	877.330

31/12/2018 Financial liabilities	Financial liabilities measured at amortized cost	GROUP  Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Creditors	43.168	0	0	43.168
Payables to related parties	10.480	0	0	10.480
Other liabilities	45.388	0	0	45.388
Borrowing and finance lease	777.749	0	0	777.749
Total	876.785	0	0	876.785
Long term	739.350	0	0	739.350
Short term	137.435	0	0	137.435
Total	876.785	0	0	876.785

Below is the analysis of the financial assets and liabilities of the Company excluding cash and cash equivalents:

31/3/2019	<u>COMPANY</u>			
Financial assets:	Debt instruments at amortized cost	Equity instruments at fair value through other comprehensive income	Derivative financial assets at fair value through other comprehensive income	Total
Trade receivables	40.658	0	0	40.658
Provisions for doubtful receivables	-6.734	0	0	-6.734
Receivables from related parties	75.817	0	0	75.817
Provisions for doubtful receivables	-33.255	0	0	-33.255
Pledged bank deposits	156	0	0	156
Tax receivables	6.933	0	0	6.933
Prepaid expenses and other receivable	9.965	0	0	9.965
Provisions for doubtful receivables	-1.168	0	0	-1.168
Other quoted financial assets	0	44		44
Other unquoted financial assets	0	1.183	0	1.183
Total	92.372	1.227	0	93.599
Long term	141	1.227	0	1.368
Short term	92.231	0	0	92.231
Total	92.372	1.227	0	93.599



31/12/2018	<u>COMPANY</u>			
Financial assets:	Debt instruments at amortized cost	Equity instruments at fair value through other comprehensive income	Derivative financial assets at fair value through other comprehensive income	Total
Trade receivables	40.129	0	0	40.129
Provisions for doubtful receivables	-6.734	0	0	-6.734
Receivables from related parties	92.893	0	0	92.893
Provisions for doubtful receivables	-34.696	0	0	-34.696
Pledged bank deposits	159	0	0	159
Tax receivables	6.232	0	0	6.232
Prepaid expenses and other receivable	13.701	0	0	13.701
Provisions for doubtful receivables	-1.168	0	0	-1.168
Other quoted financial assets	0	30	0	30
Other unquoted financial assets	0	1.183	0	1.183
Total	110.516	1.213	0	111.729
Long term	146	1.213	0	1.359
Short term	110.370	0	0	110.370
Total	110.516	1.213	0	111.729

31/3/2019	<u>COMPANY</u>			
Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Creditors	10.099	0	0	10.099
Payables to related parties	23.442	0	0	23.442
Other liabilities	2.684	0	0	2.684
Borrowing and finance lease	280.547	0	0	280.547
Total	316.772	0	0	316.772
Law with the same	200 226	0	0	200 226
Long term	280.236	0	0	280.236
Short term	36.536	0	0	36.536
Total	316.772	0	0	316.772

31/12/2018	<u>COMPANY</u>			
Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Creditors	13.138	0	0	13.138
Payables to related parties	29.370	0	0	29.370
Other liabilities	3.041	0	0	3.041
Borrowing and finance lease	286.380	0	0	286.380
Total	331.929	0	0	331.929
Lana kama	206 652	0		206 652
Long term	286.653	0	0	286.653
Short term	45.276	0	0	45.276
Total	331.929	0	0	331.929

### **Estimated fair value**

Below is a comparison by category of carrying amounts and fair values of financial assets and liabilities of the Group and the Company as at 31 March 2019 and 31 December 2018:



		<u>G</u> F	<u>ROUP</u>	
Financial Assets	Carrying 31/3/2019	Amount		Value
	31/3/2019	31/12/2018	31/3/2019	31/12/2018
Other long-term financial assets - classified as "equity instruments at fair value through other comprehensive income "	16.099	16.042	16.099	16.042
Other long-term receivables	7.746	8.832	7.746	8.832
Trade and other short-term receivables	133.644	133.864	133.644	133.864
Other short-term financial assets classified as "debt instruments at amortized cost"	0	637	0	634
Cash and cash equivalents Total	133.723 291.212	162.461 321.836	133.723 291.212	162.461 321.833
Financial Liabilities	-		-	
Long-term loans	736.368	735.297	483.315	511.163
Other long-term liabilities	2.180	2.256	2.180	2.256
Liabilities from finance leases	11.785	1.797	11.785	1.797
Trade and other short term payables	93.933	96.780	93.933	96.780
Short-term loans and finance lease Total	33.064 <b>877.330</b>	40.655 <b>876.785</b>	32.720 623.933	37.092 <b>649.088</b>
			<u> </u>	
		Amount	Fair	Value
Financial Assets	31/3/2019	31/12/2018	31/3/2019	31/12/2018
Other long-term financial assets - classified as "equity instruments at fair value through other comprehensive income "	1.227	1.213	1.227	1.213
Other long-term receivables	141	146	141	146
Trade and other short-term receivables	92.231	110.370	92.231	110.370
Cash and cash equivalents	18.246	33.146	18.246	33.146
Total	111.845	144.875	111.845	144.875
Financial Liabilities				
Long-term loans	278.254	286.380 273	278.254	286.380
Other long-term liabilities	251		251	273
Finance lease liabilities	1.731	0 45.276	1.731	0 45 276
Trade and other short term payables Short term loans and finance lease	35.974	45.276	35.974	45.276
liabilities	562	45.276	562	45.276
Total	316.772	331.929	316.772	331.929

The management estimated that the carrying value of cash and cash equivalents, trade and other receivables, trade and other payables approximates their fair value, primarily because of their short term maturities.

#### Fair value hierarchy

The Group classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making these measurements. The levels of the fair value hierarchy are as follows:

Level 1: official quoted prices (unadjusted) in markets with significant volume of transactions for similar assets or liabilities



Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group and the Company held on 31/3/2019 the following assets and liabilities measured at fair value:

GROUP	Fair Value 31/3/2019	Fair Level 1	value hierard Level 2	chy Level 3
Financial assets measured at fair value				
Other financial assets classified as "equity instruments at fair value through other comprehensive income"	16.099	354	0	15.745
- Quoted securities	354	354	0	0
- Unquoted securities	15.745	0	0	15.745
Other financial assets classified as "debt instruments at amortized cost"	0	0	0	0
- Quoted securities	0	0	0	0
- Unquoted securities	0	0	0	0
Derivative financial instruments	0	0	0	0
Financial liabilities measured at fair value				
Derivative financial instruments	0	0	0	0
COMPANY	Fair Value		value hierard	<del>-</del>
	31/3/2019	Level 1	Level 2	Level 3
Financial assets measured at fair value				
Other financial assets classified as "equity instruments at fair value through other comprehensive income"	1.227	44	0	1.183
- Quoted securities	44	44	0	0
- Unquoted securities	1.183	0	0	1.183
Derivative financial instruments	0	0	0	0
Financial liabilities measured at fair value				
Derivative financial instruments	0	0	0	0

During 2019 there were no transfers between Level 1 and Level 2 of the fair value hierarchy, no transfers to and from Level 3.

The Group and the Company held on 31/12/2018 the following assets and liabilities measured at fair value:

GROUP	Fair Value	Fair	value hierar	chy
GROOF	31/12/2018	Level 1	Level 2	Level 3
Financial assets measured at fair value				
Other financial assets classified as				
"equity instruments at fair value through	16.042	298	0	15.744
other comprehensive income"				
- Quoted securities	298	298	0	0
- Unquoted securities	15.744	0	0	15.744
Other financial assets classified as "debt	637	0	0	637
instruments at amortized cost"	037	<u> </u>	U	037
- Quoted securities	472	0	0	472
- Unquoted securities	165	0	0	165
Derivative financial instruments	0	0	0	0
Financial liabilities measured at fair value				
Derivative financial instruments	0	0	0	0



COMPANY	Fair Value	Fair	value hierar	chy
COMPANT	31/12/2018	Level 1	Level 2	Level 3
Financial assets measured at fair value				
Other financial assets classified as				
"equity instruments at fair value through	1.213	30	0	1.183
other comprehensive income"				
- Quoted securities	30	30	0	0
- Unquoted securities	1.183	0	0	1.183
Derivative financial instruments	0	0	0	0
Financial liabilities measured at fair value				
Derivative financial instruments	0	0	0	0

During 2018 there were no transfers between Level 1 and 2 in the hierarchy of fair value or transfer in and out of Level 3.

## Reconciliation for recurring fair value measurements classified in the 3rd level of the fair value hierarchy:

value merarchy:		
Unquoted securities	GROUP	COMPANY
Balance 1/1/2018	20.838	1.183
Period purchases	175	0
Fair value revaluation	2.437	0
Exchange shares with software	-4.400	0
Return of capital	-3.130	0
Foreign exchange differences	-11	0
Balance 31/12/2018	15.909	1.183
Sales	-164	0
Balance 31/3/2019	15.745	1.183
Quoted securities	GROUP	COMPANY
Quoted securities Balance 1/1/2018	GROUP 914	COMPANY 0
Balance 1/1/2018	914	0
Balance 1/1/2018 Fair value revaluation	<b>914</b> 90	0
Balance 1/1/2018 Fair value revaluation Period purchases	<b>914</b> 90 497	0 0 0 0
Balance 1/1/2018 Fair value revaluation Period purchases Sales	<b>914</b> 90 497 -815	0 0 0 0
Balance 1/1/2018 Fair value revaluation Period purchases Sales Foreign exchange differences	914 90 497 -815 -214	0 0 0 0
Balance 1/1/2018 Fair value revaluation Period purchases Sales Foreign exchange differences Balance 31/12/2018	914 90 497 -815 -214 472	0 0 0 0 0
Balance 1/1/2018 Fair value revaluation Period purchases Sales Foreign exchange differences Balance 31/12/2018 Fair value revaluation	914 90 497 -815 -214 472 23	0 0 0 0 0

#### **Valuation methods and assumptions**

The fair value of the financial assets and liabilities is the amount at which the asset could be sold or the liability transferred in a current transaction between market participants, other than in a forced or liquidation sale.

The following methods and assumptions are used to estimate the fair values:

- Fair value of the quoted shares (classified as "equity instruments at fair value through other comprehensive income") derives from quoted market closing prices in active markets at the reporting date.
- Fair value of the unquoted shares (classified as "equity instruments at fair value through other comprehensive income") is estimated by reference to the current market value of another item substantially similar or using a DCF model. The valuation through the DCF model requires management to make certain assumptions about the model inputs, including forecast cash flows, the discount rate, credit risk and volatility. The probabilities of the various



- estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted equity investments.
- Fair value of the quoted bonds is based on price quotations at the reporting date. The fair
  value of unquoted instruments, loans from banks and other financial liabilities, obligations
  under finance leases, as well as other non-current financial liabilities is estimated by
  discounting future cash flows using rates currently available for debt on similar terms, credit
  risk and remaining maturities.
- The Group uses derivative financial instruments such as forward currency contracts, interest rate swaps, currency swaps and other derivatives in order to hedge risks related to interest rates and foreign currency fluctuations. Such derivative financial instruments are measured at fair value at each reporting date. The fair value of these derivatives is measured mainly by reference of the market value and is verified by the financial institutions.

#### **Description of significant unobservable inputs to valuation:**

The fair value of unquoted shares (classified as "equity instruments at fair value through other comprehensive income") except that it is sensitive to a reasonably possible change in forecasted cash flows and the discount rate, is also sensitive to a reasonably possible change in growth rates. The valuation requires management to use unobservable inputs in the model, of which the most significant are disclosed in the tables below. The management regularly assesses a range of reasonably possible alternatives for those significant unobservable inputs and determines their impact on the total fair value.

## <u>Unquoted shares (classified as "equity instruments at fair value through other comprehensive income ")</u>

Valuation method	Significant unobservable inputs		
		31/12/2018	31/12/2017
	Sales growth rate	0.0% - 0.0% (0.0%)	0.0% - 6.0% (1.1%)
DCF	Growth rate beyond budgets period	0.0% - 0.0% (0.0%)	0.0% - 1.0% (0.9%)
	Discount rates (WACC)	10.4% - 10.4% (10.4%)	5.8% - 15.4% (14.9%)

#### Sensitivity analysis of recoverable amounts:

On 31/12/2018, the Group analyzed the sensitivity of recoverable amounts in a reasonable and possible change in any of the above significant unobservable inputs (i.e. the change of one percentage point in the growth rate beyond the budgets period and discount rates). This analysis did not indicate a situation in which the carrying value of the Group's significant investments in unquoted shares exceeds their recoverable amount.



#### 2.20 SUPPLEMENTARY INFORMATION

#### **A. BUSINESS COMBINATION AND METHOD OF CONSOLIDATION**

The companies included in the consolidation, with the relevant addresses and the relevant participation percentages are the following:

I. Full cons	solidation	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
	INTRALOT S.A.	Maroussi, Greece	Holding company / Technology and support services	Parent	Parent	-
3.	BETTING COMPANY S.A.	Maroussi, Greece	Technology and support services	95%	5%	100%
23.	BETTING CYPRUS LTD	Nicosia, Cyprus	Technology and support services		100%	100%
	INTRALOT IBERIA HOLDINGS SA	Madrid, Spain	Holding company	100%		100%
27.	INTRALOT JAMAICA LTD	Kingston, Jamaica	Technology and support services		100%	100%
27.	INTRALOT TURKEY A.S.	Istanbul, Turkey	Technology and support services	50%	49,99%	99,99%
27.	INTRALOT DE MEXICO LTD	Mexico City, Mexico	Technology and support services		99,8%	99,8%
27.	INTRALOT CHILE SPA	Santiago, Chile	Technology and support services		100%	100%
27.	INTELTEK INTERNET AS	Istanbul, Turkey	Management contracts	20%	25%	45%
	POLDIN LTD	Warsaw, Poland	Technology and support services	100%		100%
	ATROPOS S.A.	Maroussi, Greece	Technology and support services	100%		100%
	INTRALOT SERVICES S.A.	Paiania, Greece	Technology and support services	100%		100%
	INTRALOT ADRIATIC DOO	Zagreb, Croatia	Technology and support services	100%		100%
	BILYONER INTERAKTIF HIZMELTER AS GROUP	Istanbul, Turkey	Management contracts	50,01%		50,01%
	INTRALOT MAROC S.A.	Casablanca, Morocco	Management contracts	99,83%		99,83%
2.	GAMING SOLUTIONS INTERNATIONAL LTDA	Bogota, Colombia	Management contracts	99%	1%	100%
2.	INTRALOT INTERACTIVE S.A.	Maroussi, Greece	Technology and support services	65,24%	34,76%	100%
	INTRALOT GLOBAL SECURITIES B.V.	Amsterdam, Netherlands	Holding company	100%		100%
1.	INTRALOT CAPITAL LUXEMBOURG S.A.	Luxembourg, Luxembourg	Financial services		100%	100%
1,2,3,4.	INTRALOT GLOBAL HOLDINGS B.V.	Amsterdam, Netherlands	Holding company		100%	100%
5.	INTRALOT INC	Atlanta, USA	Technology and support services		100%	100%
12.	DC09 LLC	Wilmington, USA	Technology and support services		49%	49%
5.	INTRALOT AUSTRALIA PTY LTD	Melbourne, Australia	Technology and support services		100%	100%
26.	INTRALOT GAMING SERVICES PTY	Melbourne, Australia	Technology and support services		100%	100%
5.	ILOT CAPITAL UK LTD	Hertfordshire, United Kingdom	Financial services	0,02%	99,98%	100%
5.	ILOT INVESTMENT UK LTD	Hertfordshire, United Kingdom	Financial services	0,02%	99,98%	100%
5.	INTRALOT NEDERLAND B.V.	Amsterdam, Netherlands	Technology and support services		100%	100%

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I. Full cons	solidation	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
34.	INTRALOT BENELUX B.V.	Amsterdam, Netherlands	Technology and support services		100%	100%
5.	LOTROM S.A.	Bucharest, Romania	Management contracts		60%	60%
5.	INTRALOT BEIJING Co LTD	Beijing, China	Technology and support services		100%	100%
5.	TECNO ACCION S.A.	Buenos Aires, Argentina	Technology and support services		50,01%	50,01%
5.	TECNO ACCION SALTA S.A.	Buenos Aires, Argentina	Licensed operations		50,01%	50,01%
5.	MALTCO LOTTERIES LTD	Valetta, Malta	Licensed operations		73%	73%
5.	INTRALOT NEW ZEALAND LTD	Wellington, New Zealand	Technology and support services		100%	100%
5.	INTRALOT DO BRAZIL LTDA	Sao Paulo, Brazil	Licensed operations		80%	80%
14.	OLTP LTDA	Rio de Janeiro, Brazil	Licensed operations		80%	80%
5.	INTRALOT GERMANY GMBH	Munich, Germany	Technology and support services		100%	100%
5.	INTRALOT SOUTH KOREA S.A.	Seoul, S. Korea	Technology and support services		100%	100%
5.	INTRALOT FINANCE UK LTD	London, United Kingdom	Financial services		100%	100%
5,3.	INTRALOT ASIA PACIFIC LTD	Hong Kong, China	Technology and support services	31,87%	68,13%	100%
5.	WHITE EAGLE INVESTMENTS LTD	Hertfordshire, United Kingdom	Holding company		100%	100%
5.	BETA RIAL Sp.Zoo	Warsaw, Poland	Holding company		100%	100%
5.	POLLOT Sp.Zoo	Warsaw, Poland	Holding company		100%	100%
15,16,17	TOTOLOTEK S.A.	Warsaw, Poland	Licensed operations		99,27%	99,27%
5.	INTRALOT SLOVAKIA SPOL. S.R.O.	Bratislava, Slovakia	Technology and support services		100%	100%
5.	NIKANTRO HOLDINGS Co LTD	Nicosia, Cyprus	Holding company		100%	100%
19.	LOTERIA MOLDOVEI S.A.	Chisinau, Moldova	Licensed operations	47,90%	32,85%	80,75%
5.	INTRALOT BETTING OPERATIONS (CYPRUS) LTD	Nicosia, Cyprus	Holding company		54,95%	54,95%
5,6.	ROYAL HIGHGATE LTD	Nicosia, Cyprus	Licensed operations		35,08%	35,08%
5.	INTRALOT LEASING NEDERLAND B.V.	Amsterdam, Netherland	Financial services		100%	100%
5.	INTRALOT IRELAND LTD	Dublin, Ireland	Technology and support services		100%	100%
5.	BILOT INVESTMENT LTD	Sofia, Bulgaria	Holding company		100%	100%
11.	EUROBET LTD	Sofia, Bulgaria	Licensed operations		49%	49%
13.	EUROBET TRADING LTD	Sofia, Bulgaria	Trading company		49%	49%
13.	ICS S.A.	Sofia, Bulgaria	Licensed operations		49%	49%
5.	INTRALOT GLOBAL OPERATIONS B.V.	Amsterdam, Netherland	Technology and support services		100%	100%
5.	GARDAN LTD	Majuro, Marshall Islands	Technology and support services		100%	100%
5,2.	GAMEWAY LTD	Valletta, Malta	Technology and support services		100%	100%
5.	INTRALOT ITALIAN INVESTMENTS B.V.	Amsterdam, Netherlands	Holding company		100%	100%

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I. Full con	solidation	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
5.	BIT8 LTD	Valletta, Malta	Technology and support services		100%	100%
5.	INTRALOT CYPRUS GLOBAL ASSETS LTD	Nicosia, Cyprus	Holding company		100%	100%
8.	INTRALOT 000	Moscow, Russia	Management contracts		100%	100%
8.	INTRALOT ST. LUCIA LTD	Castries, Santa Lucia	Holding company		100%	100%
9.	INTRALOT GUATEMALA S.A.	Guatemala City, Guatemala	Holding company		100%	100%
10.	LOTERIAS Y APUESTAS DE GUATEMALA S.A.	Guatemala City, Guatemala	Technology and support services		51%	51%
	INTRALOT HOLDINGS INTERNATIONAL LTD	Nicosia, Cyprus	Holding company	100%		100%
2.	INTRALOT INTERNATIONAL LTD	Nicosia, Cyprus	Technology and support services		100%	100%
3.	INTRALOT OPERATIONS LTD	Nicosia, Cyprus	Technology and support services		100%	100%
2,4.	NETMAN SRL	Bucharest, Romania	Management contracts		100%	100%
2.	BILOT EOOD	Sofia, Bulgaria	Holding company		100%	100%
20.	EUROFOOTBALL LTD	Sofia, Bulgaria	Licensed operations		49%	49%
2.	INTRALOT TECHNOLOGIES LTD	Nicosia, Cyprus	Technology and support services		100%	100%
22.	INTRALOT LOTTERIES LTD	Nicosia, Cyprus	Holding company	51%	49%	100%
2.	INTRALOT BUSINESS DEVELOPMENT LTD	Nicosia, Cyprus	Technology and support services		100%	100%
2,4.	GAMING SOLUTIONS INTERNATIONAL SAC	Lima, Peru	Licensed operations		100%	100%
2.	NAFIROL S.A.	Montevideo, Uruguay	Technology and support services		100%	100%
2.	LEBANESE GAMES S.A.L	Beirut, Lebanon	Technology and support services		99,99%	99,99%
2.	INTRALOT HONG KONG HOLDINGS LTD	Hong Kong, China	Holding company		100%	100%
3.	ENTERGAMING LTD	Alderney, Guernsey	Licensed operations		100%	100%
2.	INTRALOT BETTING OPERATIONS RUSSIA LTD	Nicosia, Cyprus	Holding company		100%	100%

II. Equity	method	Domicile	Nature of business	% Direct	% Indirect	% Total
				Part'n	Part'n	Part'n
	LOTRICH INFORMATION Co LTD	Taipei, Taiwan	Technology and support services	40%		40%
	INTRALOT SOUTH AFRICA LTD	Johannesburg, S. Africa	Technology and support services	45%		45%
2,3.	GOREWARD LTD	Taipei, Taiwan	Holding company		38,84%	38,84%
29.	GOREWARD INVESTMENTS LTD	Taipei, Taiwan	Holding company		38,84%	38,84%
29.	PRECIOUS SUCCESS LTD GROUP	Hong Kong, China	Licensed operations		19,03%	19,03%
29.	GAIN ADVANCE GROUP LTD	Hong Kong, China	Holding company		38,84%	38,84%
29.	OASIS RICH INTERNATIONAL LTD	Taipei, Taiwan	Technology and support services		38,84%	38,84%
30.	WUSHENG COMPUTER TECHNOLOGY (SHANGHAI) CO LTD	Shanghai, China	Technology and support services		38,84%	38,84%

#### **INTRALOT Group**

Interim Financial Statements for the period 1 January to 31 March 2019



. Equity	method	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
2.	UNICLIC LTD	Nicosia, Cyprus	Holding company		50%	50%
25.	DOWA LTD	Nicosia, Cyprus	Holding company		30%	30%
7.	GAMENET GROUP S.p.A. <sup>2</sup>	Rome, Italy	Holding company		20%	20%
24.	GAMENET S.p.A.	Rome, Italy	Licensed operations		20%	20%
31.	INTRALOT ITALIA S.p.A	Rome, Italy	Licensed operations		20%	20%
31.	GAMENET ENTERTAINMENT S.R.L.	Rome, Italy	Licensed operations		20%	20%
32.	EASY PLAY S.R.L.	Rome, Italy	Licensed operations		10,20%	10,20%
32.	LA CHANCE S.R.L.	Rome, Italy	Licensed operations		20%	20%
31.	TOPPLAY S.R.L.	Rome, Italy	Licensed operations		20%	20%
31.	GNETWORK S.R.L.	Rome, Italy	Licensed operations		20%	20%
31.	BILLIONS ITALIA S.R.L.	Rome, Italy	Licensed operations		10,20%	10,20%
31.	JOLLY VIDEOGIOCHI S.R.L.	Rome, Italy	Licensed operations		14%	14%
33.	ROSILSPORT S.R.L.	Milan, Italy	Technology and support services		10,50%	10,50%
31.	NEW MATIC S.R.L.	Rome, Italy	Licensed operations		10,20%	10,20%
31.	AGESOFT S.R.L.	Rome, Italy	Technology and support services		12%	12%
31.	GOLDBET S.p.A. <sup>1</sup>	Rome, Italy	Licensed operations		20%	20%
5.	KARENIA ENTERPRISES COMPANY LTD	Nicosia, Cyprus	Holding company		50%	50%
	INTRALOT DE PERU SAC	Lima, Peru	Licensed operations	20%		20%

### Subsidiary of the company:

Caronalar, or the company.			
1: Intralot Global Securities BV	10: Intralot Guatemala S.A.	19: Nikantro Holdings Co LTD	28: Inteltek Internet AS
2: Intralot Holdings International LTD	11: Bilot Investment Ltd	20: Bilot EOOD	29: Goreward LTD
3: Intralot International LTD	12: Intralot Inc	21: Eurofootball LTD	30: Oasis Rich International LTD
4: Intralot Operations LTD	13: Eurobet Ltd	22: Intralot Technologies LTD	31: Gamenet S.p.A.
5: Intralot Global Holdings BV	14: Intralot Do Brazil LTDA	23: Betting Company S.A.	32: Gamenet Entertainment S.R.L.
6: Intralot Betting Operations(Cyprus) LTD	15: Pollot Sp.Zoo	24: Gamenet Group S.p.A.	33: Jolly Videogiochi S.R.L.
7: Intralot Italian Investments B.V.	16: White Eagle Investments LTD	25: Uniclic LTD	34: Intralot Nederland BV
8: Intralot Cyprus Global Assets LTD	17: Beta Rial Sp.Zoo.	26: Intralot Australia PTY LTD	
9: Intralot St. Lucia LTD	18: Intralot Capital Luxemburg S.A.	27: Intralot Iberia Holdings S.A.	

<sup>&</sup>lt;sup>1</sup> As at 1/1/2019, the associate company Intralot Italia S.p.A. (20%) absorbed GoldBet S.p.A. (100% subsidiary of Gamenet S.p.A.). As at 1/5/2019 the associate company Intralot Italia S.p.A was renamed to GoldBet S.p.A..

<sup>&</sup>lt;sup>2</sup> The Group consolidated on 31/3/2019 the Gamenet Group S.p.A. using the equity method and the financial statements for the period 1/10/2018-31/12/2018 pursuant to IAS 28 paragraph 34, as the preparation and approval deadlines for the financial statements of Gamenet Group S.p.A. are later than those of the Intralot Group. Gamenet Group S.p.A. consolidates for the first time Goldbet S.p.A. as at 1/10/2018 after the completion of the acquisition. Intralot Group consolidates for the first time in the financial statement of the first quarter of 2019 pursuant to IAS 28 paragraph 34.



The standalone annual financial statements of the most important subsidiaries of the Group (not listed on a stock exchange) are posted on the INTRALOT website (<a href="www.intralot.com">www.intralot.com</a>) pursuant to article 1 of the Board of Directors' decision 8/754 / 14.04.2016 of the Hellenic Capital Market Commission.

The entities Nafirol S.A., Loteria Moldovei S.A., Poldin Ltd, Loterias y Apuestas De Guatemala S.A., Gameway Ltd, Intralot Slovakia S.R.O., Intralot De Mexico Ltd, Topplay S.R.L. and Gain Advance Group LTD are under liquidation process.

On 31/03/2019, the Group or its subsidiaries did not have any significant contractual or statutory restrictions on their ability to access or use the assets and settle the liabilities of the Group.

The following United Kingdom subsidiaries are exempt from the requirements of the Companies Act 2006 relating to the statutory audit of individual company accounts by virtue of Section 479A of that Act:

Intralot Finance UK Ltd (company number 6451119)

White Eagle Investments Limited (company number 3450868)

Ilot Capital UK Limited (company number 9614324)

Ilot Investments UK Ltd (company number 9614271)

However, Intralot Finance UK Ltd has been audited in 2018 for IFRS Group reporting purposes.

#### **III. Acquisitions**

#### **Goldbet - Italy**

On July 24, 2018, the associate entity Gamenet Group S.p.A. (20%) announced that signed a binding contract for the acquisition of 100% of the share capital of GoldBet S.r.I. ("GoldBet"), an authorized gaming and betting company in Italy, that operates a retail network of 990 betting shops rights and holds the concession to collect online games and bets, including via mobile platforms. On October 9, 2018, announced that completed the acquisition GoldBet, (which, on the same day, was transformed into GoldBet S.p.A.).

GoldBet ended 2017 with EBITDA of €41 million, EBIT €35 million, Net Income of €23 million and generated an EBITDA for the period of 12 months ended June 30, 2018 of €54 million. The purchase price of the acquisition was equal to approximately €273 million. Of this amount, approximately €242 million, net of certain costs incurred by the seller, was paid in cash on the closing date, with the remaining €31 million to be paid subsequently, as a deferred price component over a medium term period, subject to the fulfillment of certain conditions provided for in the acquisition agreement. The acquisition will allow Gamenet group to assume a leading position in Italy in the multi-concession gaming sector, in particular in the sports betting sector, and to significantly increase the ceodegree of diversification of its product portfolio and profitability, at EBITDA, EBIT and net profit levels. The Closing was subject to the occurrence of the usual conditions precedent for this type of transaction, including the prior approval of the Italian Competition Authority, which was received on September 17, 2018 and the authorization of the Customs and Monopolies Agency, which was received on August 2, 2018. The Group consolidated Goldbet for the first time as at 31/3/2019 in its financial statements pursuant to IAS 28 paragraph 34, as the preparation and approval deadlines for the financial statements of Gamenet Group S.p.A. are later than those of the Intralot Group.



#### IV. New Companies of the Group

The Group did not establish any new entity in the first quarter of 2019.

#### V. Changes in ownership percentage

In January 2019 the associate company Gamenet Entertainment S.R.L. (20%) increased the percentage participation in La Chance S.R.L. to 100% through the acquisition of additional percentage from the non controlling interest.

#### VI. Subsidiaries' Share Capital Increase

During the three months of 2019 the Group completed a share capital increase through payment in cash in Netman SRL amounting €172 thousand.

#### **VII. Strike off - Disposal of Group Companies**

The Group completed the liquidation and strike off of its subsidiaries Intralot Guatemala S.A. (January 2019), Gaming Solutions International Ltda (January 2019), Intralot Hong Kong Holdings Ltd (March 2019), Atropos S.A. (March 2019) and Lebanese Games S.A.L. (May 2019).

#### **VIII. Discontinued Operations**

#### A) Azerbaijan

The management of the subsidiary Inteltek Internet AS (45%), parent of Azerinteltek AS, decided in mid-February 2018 to investigate the possibility of selling its 51% stake in Azerinteltek AS. At the end of October 2018, Inteltek Internet AS's management decided to sell 51% of Azerinteltek AS shares (nominal value AZN51.000) to Baltech Investment LLC, which owns 24,5% of Azerinteltek AS's share capital. On 15/11/2018 the final Share Purchase Agreement (SPA) was signed for a total consideration of approximately  $\in$ 19,5 million. The transfer of these shares was completed at the end of 2018. The aforementioned subsidiary is presented in the geographic operating segment "Other Countries" (Note 2.2). As of 31/12/2018, the Group's above activities in Azerbaijan were classified as discontinued operations.

Below are presented the results of discontinued operations of the Group in Azerbaijan for the period 1/1-31/3/2018 (in 2018 it was consolidated with the full consolidation method until 31/12/2018):

	1/1-
	31/3/2018
Sale proceeds	40.237
Expenses	-34.742
Other operating income	90
Other operating expenses	-13
EBIT	5.572
EBITDA	5.660
Income / (expense) from participations and investments	0
Gain/(loss) from assets disposal, impairment loss and write-off of	0
assets	0
Interest and similar expenses	-11
Interest and similar income	59
Exchange Differences	-3
Profit/(loss) before tax	5.617
Income tax	-2.451
	3.166
Gain/(loss) from disposal of discontinued operations	0
Relevant taxes	0
Gain/(loss) after taxes from discontinued operations	3.166



Attributable to:	
Equity holders of the parent Company	1.308
Non-controlling interest	1.858

The consideration price of Azerinteltek AS amounted to €19.530 thousand and was repaid in December 2018.

Below are presented the net cash flows of the discontinued operations in Azerinteltek AS:

	1/1-31/3/2018
Operating activities	3.435
Investing activities	17
Financing activities	-1.274
Effect from exchange differences	-148
Net increase / (decrease) in cash and cash equivalents for the period	2.030

#### **B)** Poland

On March 26, 2019 INTRALOT Group announced that it has reached an agreement with Merkur Sportwetten GmbH, a subsidiary of the Gauselmann Group based in Espelkamp, Germany to take over the renowned sports betting company Totolotek SA – an INTRALOT subsidiary in Poland. The share purchase agreement has already been concluded and both parties are now awaiting merger clearance. With this acquisition, the German company will enter the Polish market and thus expand its presence in Europe. Soon Polish sports betting fans will be able to place their bets under the sign of the well-known MERKUR sun: Merkur Sportwetten GmbH. Totolotek has been firmly established in the Polish sports betting market for over 27 years and is one of the top three omnichannel betting companies in Poland. It markets its wide range of sports betting products through stationary trade at over 260 distribution points as well as online via its website and mobile app. Totolotek currently has 560 employees. The aforementioned subsidiary is presented in the geographic operating segment "European Union" (Note 2.2). Since, 31/3/2019 the Group's above activities in Poland were classified as assets held for sale and discontinued operations pursuant to IFRS 5. The transfer of Totolotek SA shares was completed at the end of April 2019 and the Group consolidated it by 30/4/2019.

The consideration price of  $\in$ 5,0 million, which is estimated to be increased by  $\in$ 3,0 million in case of renewing the already existing on line licenses during 2019, while it may increase further to  $\in$ 2,0 million in case of meeting certain terms and requirements within 2 years.

Below are presented the results of discontinued operations of the Group in Poland (Totolotek SA) for the period 1/1-31/3/2019 (in 2019 it was consolidated with the full consolidation method until 30/4/2019) and respectively for 2018:

	1/1-31/3/2019	1/1-31/3/2018
Sale proceeds	21.533	22.538
Expenses	-22.898	-23.099
Other operating income	56	88
Other operating expenses	-14	-22
EBIT	-1.323	-495
EBITDA	-1.248	-368
Income / (expense) from participations and investments	0	0
Gain/(loss) from assets disposal, impairment loss and write-off of assets	-6	-1
Interest and similar expenses	-61	-78
Interest and similar income	1	1
Exchange Differences	-9	-132
Profit/(loss) before tax	-1.398	-705
Income tax	0	0



	-1.398	-705
Gain/(loss) from disposal of discontinued operations Relevant taxes	0	0
Gain/(loss) after taxes from discontinued operations	-1.398	-705
Attributable to:		
Equity holders of the parent Company	-1.397	-655
Non-controlling interest	-1	-50

Below are presented the net cash flows of the discontinued operations in Totolotek SA:

	1/1-31/3/2019	1/1-31/3/2018
Operating activities	-1.085	-134
Investing activities	-27	-49
Financing activities	561	-107
Effect from exchange differences	0	-11
Net increase / (decrease) in cash and cash equivalents for the period	-551	-301

Below are presented the Profit / (loss) after tax per share of the discontinued operations of the Group subsidiaries in Azerinteltek AS and Totolotek SA:

Earnings / (loss) after tax per share (€) from discontinued operations	1/1-31/3/2019	1/1-31/3/2018
- basic	-0,0095	0,0042
- diluted	-0,0095	0,0042
Weighted Average number of shares	147.761.688	156.974.455

#### IX. Companies merge

As at 1/1/2019, the associate company Intralot Italia S.p.A. (20%) absorbed GoldBet S.p.A. (100% subsidiary of Gamenet S.p.A.). As at 1/5/2019 the associate company Intralot Italia S.p.A was renamed to GoldBet S.p.A..

#### **B. REAL LIENS**

A Group subsidiary in Malta has banking facility amounting  $\{4,3\}$  million, for issuing bank letters of guarantee. This facility is secured by an initial general mortgage on all the subsidiary's present and future assets (on 31/3/2019 the letters of guarantee used amounted to  $\{4,0\}$  million). Also, a Group subsidiary in Bulgaria has secured a loan of  $\{1,0\}$  million by pledging its total trading activity and fixed assets of its subsidiary.

There are no other restrictions than the above, in the ownership or transfer or other encumbrances on the Group's property.

On 31 March 2019, the Group had no contractual commitments for the purchase of tangible assets.

In the Group Statement of Financial Position (row "Trade and other short term receivables") of 31/3/2019 are included collateralized bank deposits as security coverage for banking facilities amounting €30 thousand (31/12/2018: €30 thousand) and other collateralized bank deposits amounting to €374 thousand (31/12/2018: €359 thousand). Respectively, for the Company on 31/3/2019 are included collateralized bank deposits as security coverage for banking facilities amounting €30 thousand (31/12/2018: €30 thousand) and other collateralized bank deposits amounting to €126 thousand (31/12/2018: €129 thousand).



#### **C. PROVISIONS**

GROUP	Litigation cases <sup>1</sup>	Unaudited fiscal years and tax audit expenses <sup>2</sup>	Other provisions	Total provisions
Period opening balance	4.455	3.572	4.884	12.911
Period additions	4	0	536	540
Used provisions	0	0	-1.075	-1.075
Discontinued Operations	0	0	-426	-426
Foreign exchange differences	181	5	-34	152
Period closing balance	4.640	3.577	3.885	12.102
Long term provisions Short term provisions	4.514 126	3.116 461	86 3.799	7.716 4.386
Total	4.640	3.577	3.885	12.102

<sup>&</sup>lt;sup>1</sup> Relate to litigation cases as analyzed in note 2.21.A.

 $<sup>^3</sup>$  Relate to provisions for risks none of which are individually material to the Group except from provisions for additional fees (bonus) and other employee benefits of the Group amounting to €1.149 thousand as well as provisions amounting to €1.987 for earned winnings which relate to sports betting prices and guaranteed future numerical games jackpots The Other provisions are expected to be used in the next 1-6 years.

COMPANY	Litigation cases <sup>1</sup>	Unaudited fiscal years and tax audit expenses <sup>2</sup>	Other provisions	Total provisions
Period opening balance	4.391	3.115	91	7.597
Foreign exchange differences	184	0	0	184
Period closing balance	4.575	3.115	91	7.781
Long term provisions	4.515	3.115	0	7.630
Short term provisions	60	0	91	151
Total	4.575	3.115	91	7.781

<sup>&</sup>lt;sup>1</sup> Relate to litigation cases as analyzed in note 2.21.A.

#### **D. PERSONNEL EMPLOYED**

The number of employees of the Group on 31/3/2019 amounted to 5.165 persons (Company/subsidiaries 3.000 and associates 2.165) and the Company's to 686 persons. Respectively on 31/3/2018 the number of employees of the Group amounted to 5.107 persons (Company/subsidiaries 3.056 and associates 2.051) and the Company 708 persons. At the end of 2018 fiscal year the number of employees of the Group amounted to 5.187 persons (Company/subsidiaries 3.021 and associates 2.166) and the Company 691 persons.

#### **E. RELATED PARTY DISCLOSURES**

Intralot SA purchases goods and services and/or provides goods and services to various related companies, in the ordinary course of business. These related companies consisting of subsidiaries, associates or other related companies which have common ownership and / or management with Intralot SA.

Below is a condensed report of the transactions for the three months of 2019 and the balances on 31/3/2019 of other related parties:

Amounts reported in thousands of €	1/1-31/3/2019	
(total operations)	GROUP	COMPANY
<u>Income</u>		
-from subsidiaries	0	8.912
-from associates and joint ventures	881	881
-from other related parties	1.220	1.203

<sup>&</sup>lt;sup>2</sup> Relate to provisions for the coverage of differences from future audits for income taxes and other taxes. It is expected to be used in the next 1-3 years.

<sup>&</sup>lt;sup>2</sup> Relate to provisions for the coverage of differences from future audits for income taxes and other taxes. It is expected to be used in the next 1-3 years.



<u>Expenses</u>		
-to subsidiaries	0	-27
-to associates and joint ventures	0	0
-to other related parties	3.909	3.152
BoD and Key Management Personnel transactions and fees	2.333	1.313

Amounts reported in thousands of €	31/3/2019	
	GROUP	COMPANY
Receivables		
-from subsidiaries	0	66.614
-from associates and joint ventures	9.823	6.304
-from other related parties	5.933	2.899
<u>Payables</u>		
-to subsidiaries	0	298.262
-to associates and joint ventures	1	0
-to other related parties	9.603	5.216
BoD and Key Management Personnel receivables	26	0
BoD and Key Management Personnel payables	296	0

Below there is a summary of the transactions for the three months of 2018 and the balances on 31/12/2018 with related parties:

Amounts reported in thousands of €	1/1-31/3/2018	
(total operations)	GROUP	COMPANY
<u>Income</u>		
-from subsidiaries	0	13.238
-from associates and joint ventures	1.445	1.253
-from other related parties	1.365	1.320
<u>Expenses</u>		
-to subsidiaries	0	4.924
-to associates and joint ventures	33	12
-to other related parties	3.781	856
BoD and Key Management Personnel transactions and fees	1.862	1.130

Amounts reported in thousands of €	31/12/2018	
	GROUP	COMPANY
<u>Receivables</u>		
-from subsidiaries	0	76.874
-from associates and joint ventures	10.869	7.350
-from other related parties	11.603	8.669
<u>Payables</u>		
-to subsidiaries	0	308.351
-to associates and joint ventures	1	0
-to other related parties	10.325	7.179
BoD and Key Management Personnel receivables	23	0
BoD and Key Management Personnel payables	456	220

Sales and services to related parties are made at normal market prices. Outstanding balances at year end are unsecured and settlement occurs in cash. No guarantees have been provided or received for the above receivables.

In the three months of 2019, the Company made a provision concerning an estimate of reduction of the recoverable value of receivables from subsidiaries amounting to 0.2 million that were recorded in the income statement of the period while at the same time it used provisions of previous years amounting 1.4 million due to the sale of Totolotek S.A..

Alongside, the Company made a reversal of provisions regarding an estimate for reduction in the recoverable amount of receivables from subsidiaries amounting €0,2 million, due to the capitalization of the relevant receivables from the subsidiaries and was recorded in the income statement of the period. The cumulative provisions of 31/3/2019 was amounted to €27,2 million (31/12/2018: €28,6 million).



#### 2.21 CONTINGENT LIABILITIES, ASSETS AND COMMITMENTS

#### **A. LITIGATION CASES**

a. Against (a) publishing company "I. Sideris - Andreas Sideris Sons O.E.", (b) the Foundation of Economic and Industrial Researches (IOBE), (c) Mr. Theodosios Palaskas, Director of Research of IOBE, (d) the Kokkalis Foundation, and (e) INTRALOT, a lawsuit of Mr. Charalambos Kolymbalis, was filed on 8th March 2007 before the Multi-member Athens Court of First Instance. With his lawsuit, the plaintiff requests to be recognized as the sole creator of the project entitled "The financial consequences of sports in Greece" and his intellectual property right on this, and that the amount of €300.000 to be paid to him as monetary compensation for moral damages. Date of the hearing was set the 20th February 2008 when it was postponed for 4th March 2009 and then again for 24th February 2010; on that date the hearing of the case was cancelled due to strike of the judicial secretaries. New hearing date was scheduled the 23rd May 2012 when the case was heard and the decision no. 5724/2012 of the Athens Multi-member Court of First Instance was issued which dismissed the lawsuit. On 17 October 2015 an appeal was served to the company against the above decision, which was scheduled to be heard before the Athens Court of Appeals on 11 February 2016; on that date the hearing was postponed for 22 September 2016 due to lawyers strike when it was cancelled, while following a request of the plaintiff a new hearing date is set for 9 March 2017 when the case has been heard and a decision of the Court of Appeals was issued which ordered the repeat of the appeal's hearing. The date for the hearing was set for the 22<sup>nd</sup> of February 2018 when the case was heard and decision no. 3253/2018 of the Athens Court of Appeals was issued which rejected the appeal; until now, no application for cassation was has been filed by the opponent.

b. On 26th July 2011 a lawsuit was served to INTRALOT SA and the company "Interstar Security LTD" from a former employee of INTRALOT SA claiming the payment of €500.000 as compensation for moral damage. The hearing had been initially set for 6th March 2014 when it was postponed for 10 November 2016. Before the hearing the plaintiff withdrew from the lawsuit. The estimate of the legal advisors of the Company is that in any case the lawsuit, if it will be heard, has no serious chance of success.

c. In Turkey the companies Teknoloji Holding A.Ş. and Teknoser Bilgisayar Teknik Hizmetler Sanayi ve Dış Ticaret A.Ş have filed a lawsuit against Intralot and Inteltek claiming that due to wrong calculation of the reserves of the years 2005 and 2006, the distributed dividends to the then shareholders of Inteltek should have been higher and for this reason they are requesting that the amount of TL 609.310,40 (€96.036,06) plus interest to be paid to them. A First Instance Court decision was issued which accepted the lawsuit against Intralot. The appeal filed by the Company was accepted only in relation to the amount of the interests while it was rejected with regards to the capital amount. A new appeal was filed by the Company with regards to the capital amount which is pending.

d. In Colombia, INTRALOT, on 22nd July 2004, entered into an agreement with an entity called Empresa Territorial para la salud ("Etesa"), under which it was granted with the right to operate games of chance in Colombia. In accordance with terms of the abovementioned agreement, INTRALOT has submitted an application to initiate arbitration proceedings against Etesa requesting to be recognized that there has been a disruption to the economic balance of abovementioned agreement to the detriment of INTRALOT and for reasons not attributable to INTRALOT and that Etesa to be compelled to the modification of the financial terms of the agreement in the manner specified by INTRALOT as well as to pay damages to INTRALOT (including damages for loss of profit) or alternatively to terminate now the agreement with no



liability to INTRALOT. The arbitration court adjudicated in favour of Etesa the amount of 23,6 billion Colombian pesos (€6,6m). The application for annulment of the arbitration award filed by INTRALOT before the High Administrative Court was rejected. The Company filed a lawsuit before the Constitutional Court which was rejected. On 31 August 2016 an application was served to the Company requesting to render the abovementioned arbitration decision as executable in Greece which was heard before the Athens One-Member First Instance Court and the decision issued accepted it. The Company filed an appeal against this decision which has been heard on 4 October 2018 before the Athens Court of Appeals and the decision is pending. In parallel, the Company filed also an application for suspension of execution which was heard on 24 May 2018 before the Athens Court of Appeals and the decision issued granted a suspension of execution until the issue of the decision in relation to appeal. The Company has created relative provision in its financial statements part of which (€2,2m) has already been used for the payment to Etesa of a letter of guarantee amounting to 7.694.081.042 Colombian pesos.

- e. Against the subsidiary Intralot Holdings International Ltd., a shareholder of LOTROM SA and against LOTROM SA, another shareholders of LOTROM SA, Mr. Petre Ion filed a lawsuit before the competent court of Bucharest requesting that Intralot Holdings International Ltd to be obliged to purchase his shares in LOTROM SA for €2.500.000 and that LOTROM SA to be obliged to register in the shareholders book such transfer. Following the hearing of 28th September 2010 a decision of the court was issued accepting the lawsuit of the plaintiff. Intralot Holdings International Ltd and LOTROM SA filed an appeal which was rejected. The abovementioned companies further filed a recourse before the Supreme Court which was heard and rejected. Mr. Petre Ion initiated an enforcement procedure of the above decision in Romania. The companies will exercise legal means against the enforcement procedure according to the provisions of the Romanian laws.
- f. Mr. Petre Ion filed in Romania a lawsuit against Intralot Holdings International Ltd and LOTROM requesting to issue a decision to replace the share purchase contract of its shares in LOTROM SA for €2.500.000 (for which he had filed the above lawsuit) in order to oblige Intralot Holdings International Ltd a) to pay the amount of €400.000 as tax on the above price, b) to sign on the shareholders book for the transfer of the shares, c) to pay the price of the transfer and the legal costs. The Court of First Instance rejected Mr. Petre Ion's lawsuit. Mr. Petre Ion filed an appeal which was heard on 4 November 2014 and was partially accepted. The Company filed an appeal against this decision which was rejected. Following postponements, the case was heard on 10 June 2016 and the respective first instance decision was issued on 19 July 2016; the lawsuit against LOTROM was rejected while it was accepted partially in respect to its part filed against Intralot Holdings International Ltd., obligating the latter to pay the amount of the purchase and the legal expenses. Both Intralot Holdings International Ltd. and Mr. Petre Ion filed appeals against this decision which was heard and were rejected. The decision became final, while the application for cassation filed by Intralot Holdings International Ltd. was rejected.
- g. On 24 April 2013 the Company was notified of the existence of a research conducted by the Competition Board of Romania in relation to the contract signed in 2003 with Compania Nationala Loteria Romana regarding the Videolotto program. The Competition Board of Romania imposed a fine to the Company amounting to 5.541.874 RON (€1.164.063,60) and to the subsidiary LOTROM to 512.469 RON (€107.643,46). The Company and its subsidiary LOTROM filed a lawsuit against the respective decision requesting its annulment and the suspension of its execution. The applications for the suspension of validity of the above decision of the Competition Board were rejected and the Company and its subsidiary LOTROM filed appeals; no hearing date has been scheduled yet. Also, an application for the



suspension of execution was filed by Intralot, scheduled to be heard on 13th November 2014, date on which the Court decided to suspend the issue of the decision until the competent court decides on the main recourse filed for annulment of the decision of the Competition Board. Against said decision an appeal was filed which has been rejected. Finally, the applications for the annulment of the decision of the Competition Board filed by LOTROM and INTRALOT were accepted by the court and the respective fines were cancelled. Against LOTROM and the respective abovementioned decision, the Competition Board of Romania filed an appeal which has been scheduled for hearing on 6 June 2019. The Competition Board filed a separate appeal against the decision which accepted Intralot's application for the annulment which has been scheduled for hearing on 7 April 2020.

h. In Romania, the subsidiary Lotrom was notified on the beginning of an investigation conducted by the competent authorities against the state lottery CNLR, client of the Group, in relation to alleged occurrence of the crime of conducting games of chance without license and possible complicity to that, in relation to the operation of Video Lottery machines of CNLR; the Group was the technology provider of CNLR from 2003 to 2014. Intralot was notified, through rogatory procedure, that itself along with LOTROM and Intracom, are alleged to be accomplices of the state lottery CNLR to the abovementioned crimes. Intralot refuted with a memo duly submitted within February 2016, the above allegations. Due to the initial stage of the procedure which, for the time, relates to the collection of evidences and the conduct of investigation actions and the nature of the case as well as due to the secrecy of the investigation procedures, neither further comments on the issue nor any estimation of any possible negative financial effect on the financials of the group can be provided.

i. In Poland, as a result of bet making points controls conducted by Custom Service bodies in 6 shops, a gambling law breach was claimed to be made by the "E-Promotion" program of the subsidiary "Totolotek SA" and a relevant administrative procedure was initiated which was concluded with the issue of a second instance decision of the Ministry of Finance for revocation of the six relevant licenses; the company filed a recourse against this decision before the Administrative Courts which was rejected and an appeal filed against the respective decision was also rejected. In relation to all remaining shops a second instance decision of the Ministry of Finance was issued revoking their licenses. The company has filed recourses before Administrative Courts which were rejected. "Totolotek SA" filed recourses before the European Court of Human Rights which are pending. Since December 2012, new licenses have already been issued by virtue of which the subsidiary "Totolotek SA" operates and, therefore, the abovementioned cases will not affect its activities. Following the abovementioned decisions of the Ministry of Finance regarding the revocation of the licenses, a fine amounting to 480.000 Euro was imposed to the company. The company filed a recourse against this decision and the court issued, on 13 May 2015, its decision vindicating "Totolotek SA" and cancelled the fine, while the respective appeal filed was rejected by the Warsaw Supreme Court rendering final the decision of the court which cancelled the fine. At the beginning of May 2019, Intralot Group announced the completion of the sale of "Totolotek SA" to Merkur Sportwetten GmbH, a subsidiary of the Gauselmann Group based in Espelkamp, Germany.

j. In August 2012, two British Virgin Island companies filed a Complaint in the United States Bankruptcy Court Southern District of Florida, Miami Division, against numerous defendants, including Supreme Ventures Limited ("SVL"), a publicly traded gaming company listed on the Jamaican Stock Exchange in which INTRALOT was holding until 10.10.2017 an indirect shareholding interest. Notably, as per SVL, the



lawsuit is based on the same claims (related to demands arose before the acquisition of INTRALOT's participation in SVL), towards third parties, initial shareholders and/or directors of SVL, or not, which were brought in, and were recently rejected by the Jamaican courts, first by the Supreme Court and then again by the Court of Appeals. INTRALOT is named as a «Relief Defendant» which means that INTRALOT is not alleged to have been part - directly or indirectly - of any wrongdoing, since the alleged by the plaintiffs acts are made before the acquisition of SVL's shares by INTRALOT through the Jamaican Stock Exchange. Intralot agrees with SVL's opinion that the Complaint is wholly without merit and expects that it will be successful in the Florida courts, as it was in the Jamaican courts.

k. In Brazil, a former officer of a subsidiary company filed a lawsuit against such subsidiary requesting several amounts to be paid to him as fees resulting from his labour relationship amounting to approx. €240.000 and from a services agreement calculated as a percentage 4% on the turnover of the subsidiary. On 23 August 2013, the decision of the local court was issued dismissing the lawsuit. The plaintiff filed an appeal and a decision was issued at the end of July 2014 which referred the case for a new hearing before the Court of First Instance. The court accepted the claim of the plaintiff in relation to the amounts owed due to his labor relationship but rejected the claim for remuneration resulting from a services agreement. The company filed an appeal before the Supreme Labor Court which is rejected.

I. On 30 July 2012, Intralot filed before the Athens Multi-member Court of First Instance a lawsuit against the company "Hellenic Organization of Horse Racing S.A." (ODIE) requesting the payment of the amount of €2.781.381,15 relating to system maintenance services provided but not paid. The case was heard on 6th May 2015 and a decision was issued accepting Intralot's lawsuit in full. ODIE filed an appeal against this decision which has been heard on 1 November 2018 before the Athens Court of Appeal and the decision is pending.

Moreover, Intralot filed a recourse to the arbitration panel on 13 August 2012 against the same company ODIE requesting the payment of the amount of  $\[ \in \]$ 9.551.527,34 relating to operational services of integrated system provided but not paid. The arbitration was concluded on 1st March 2013 and the arbitration decision no 27/2013 was issued vindicating Intralot and compelling ODIE to pay to Intralot the total amount requested ( $\[ \in \]$ 9.551.527,34). In order to secure its claims, Intralot:

- a) by virtue of the above arbitration decision, has already recorded on the mortgage books of the Land Registry Office of Kropia a mortgage on a land property of ODIE and specifically on the property where the Horse Racetrack of Athens in Markopoulo Attica is operating, and on the buildings thereupon, for an amount of  $\leq 11.440.655,35$ .
- b) by virtue of the decision no 2209/2014 of the Athens Single Member Court of First Instance, has already recorded on the mortgage books of the Land Registry Office of Kropia, a note of mortgage on the same real estate of ODIE for an amount of €9.481.486,11.
- c) advanced the procedure of compulsory execution against ODIE in order to execute its claims.

Furthermore, on 20 March 2014, Intralot filed before the Athens Multi-member Court of First Instance a lawsuit against ODIE requesting the payment of the amount of €8.043.568,69 which is owed to it pursuant to the "Agreement of Maintenance and Operation of the System of the Mutual Betting on Horse Races of ODIE" dated 6 March 2012. The lawsuit was heard on 4 October 2017 and the decision issued accepted the lawsuit. ODIE filed an appeal which has been scheduled for hearing before the Athens Court of Appeal on 24 October 2019.

The confiscation on the above land property of ODIE in Markopoulo Attica imposed in the frame of the abovementioned procedure of compulsory execution against ODIE, was reversed with the consent of



Intralot on 15 December 2015 in execution of the terms of the agreement dated 24 November 2015 between Intralot and ODIE which settled the payment of all above claims of Intralot. Pursuant to this agreement, ODIE assigned to Intralot 2/3 of the rent which it will receive from the lease agreement relating to that real estate to the company "Ippodromies SA". The payment of the assigned rent amounts has already been started.

m. A former officer of the Company filed a lawsuit before the Athens First Instance Court requesting the payment of the amount of €121.869,81 as non-paid wages. The hearing had been scheduled for 25 May 2016 when it was postponed for 4 June 2018 due to lawyers' abstention from hearings; on that day the case was heard and the issue of the decision is pending. The Legal Department of the Company considers that, following the hearing of the case, the above-mentioned lawsuit would not be successful.

n. In Poland a lawsuit was filed against the subsidiary "Totolotek SA" by a player of betting games; he claims that the amount of 861.895PLN (€200.412,73) which was not paid by the abovementioned subsidiary because of violation of the betting regulations by the plaintiff, is due to him. "Totolotek SA" has requested the case to be heard before the Warsaw courts (instead of the courts of the town Torun) and this application was accepted, however the plaintiff has filed a recourse requesting that the case to be heard before the courts of Torun which was rejected by the court and the case will be scheduled for new hearing by the Warsaw courts. At the beginning of May 2019, Intralot Group announced the completion of the sale of "Totolotek SA" to Merkur Sportwetten GmbH, a subsidiary of the Gauselmann Group based in Espelkamp, Germany..

o. There is a dispute pending between on the one hand the subsidiary company Intralot Leasing Netherlands B.V. in its capacity as lessee and the Company in its capacity as guarantor and on the other hand the company Econocom Nederland B.V. with respect to a sale and leaseback of equipment agreement dated 28 March 2013 and more specifically in relation to a claim of Econocom Nederland B.V. for further payments to it. As per the agreement's terms, a stand-by letter of credit issued by the French bank Societe Generale in the amount of €5mil. had been delivered to Econocom Nederland B.V. The Company requested from the competent French court in Paris this stand-by letter of credit not to be called and the court issued a temporary decision restricting Societe Generale from paying any amount from the above stand-by letter of credit to Econocom Nederland B.V. until the hearing of the case, following postponement, on 17 January 2017. Additionally, the Company filed injunctions in the Netherlands against Econocom Nederland B.V. and the court accepted the respective application and prohibited Econocom Nederland B.V. to request the payment of the abovementioned letter of guarantee and of the relevant corporate guarantee, until the issue of the final judgment, ordering Econocom Nederland B.V. to pay a penalty of  $\leq 10$ m in case of breach of the prohibition. Against the injunctions decision Econocom Nederland B.V. filed an appeal which was heard on 13 November 2017 and the decision issued rejected the appeal and upheld the decision on the injunctions. Against this decision Econocom Nederland B.V. filed an appeal for cassation which is pending. A lawsuit was also filed with a request to be recognized that no further amounts are due to Econocom Nederland B.V. by virtue of the above agreement; the lawsuit which was heard and was accepted by the court. Against this decision Econocom Nederland B.V. filed an appeal which is pending.

p. In Romania, the company "INTRAROM SA" having its registered offices in Romania, requested arbitration against Intralot before the Arbitration Court of the Romanian Chamber of Commerce and Industry claiming the amount of 3.960.649,42 RON (€831.929,39) for unpaid invoices and the amount



of 3.210.848,10 RON (€674.434,57) for delay penalties until 11.7.2017 and additional delay penalties from 11.7.2017 until payment. The arbitration procedure is in progress and the decision is expected to be issued. Intralot reserves the position that it has strong arguments to object the claims of "INTRAROM SA".

- q. In Cyprus, the National Betting Authority had suspended the Class A license of the company Royal Highgate Pcl Ltd. in which the Company has an indirect participation of approx. 35,08%, initially for a period of two months, alleging non-compliance of Royal Highgate Pcl Ltd. with specific terms of the license. Royal Highgate Pcl Ltd. considering that those requested by the National Betting Authority are beyond the provisions of the law, filed a recourse before the competent administrative court of Nicosia which was heard on 30 March 2018. The decision issued rejects the recourse for typical reasons. Royal Highgate Pcl Ltd. filed an appeal against this decision which is at the hearing process. In parallel, Royal Highgate Pcl Ltd. has filed three more recourses against decisions of the National Betting Authority relating to the suspension of the license of Royal Highgate Pcl Ltd. which are all pending for hearing on 9 October 2019. National Betting Authority started the procedure for the revocation of the license of Royal Highgate Pcl Ltd. and the latter submitted its arguments on 30 November 2018 without any further actions from the National Betting Authority. On 31 December 2018, the contractual term of the license of Royal Highgate Pcl Ltd. expired.
- r. In USA, in South Carolina State, class actions were filed against the local lottery South Carolina Education Lottery Commission and the subsidiary Intralot, Inc. for breach of contract with the allegation that because of malfunctioning of the system there were winning tickets which were not paid and claiming a total compensation of approx. 35m USD (€31,2m). The local court accepted Intralot, Inc.'s motions to dismiss in two lawsuits, holding that the plaintiffs were required to exhaust administrative remedies and failed to do so. The other side filed appeals against such decisions. The Group's management, relying on local expert legal counsels opinion, considers that the lawsuits have low probability of success. It is noted that with regards to such cases, the Group has a respective insurance coverage.
- s. A former employee of the Company filed two lawsuits before the Athens First Instance Court requesting, with the first one, the payment of the amount of  $\\\in 133.179,47$  for unpaid salaries and epsilon 150.000 as compensation for moral damages and, with the second one, the amount of epsilon 259.050 for overdue salaries calculated until 3 December 2019 and epsilon 150.000 as compensation for moral damages. The first lawsuit was heard on 28 February 2018 and the decision issued partially accepted the lawsuit in relation to the amount of epsilon 46.500,82, while the second one had been scheduled for hearing on 10 May 2018 when it was postponed for 24 January 2019 and on that day for 11 October 2019.
- t. In Morocco, a judgment was notified to the subsidiary company Intralot Maroc deciding the payment of the amount of 3.360.000 MAD (€309.763,07) to a supplier company. The company Intralot Maroc filed an appeal which is was accepted and, therefore, Intralot Maroc does not owe this amount.
- u. On 1 April 2019, the Company filed a Request for Arbitration before the ICC International Court of Arbitration requesting to be declared that the defendant Sisal SpA has breached a contract signed with Intralot by using, in Morocco, terminals and the software embedded therein.



Until May 30, 2019, apart from the legal issues for which a provision has been recognised, the Group Management estimates that the rest of the litigations will be finalized without a material effect on the Group's and the Company's financial position and results.

#### **B. FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES**

#### I) SUBSIDIARIES

COMPANY	YEARS	COMPANY	YEAR
NTRALOT S.A.	2013-2018	WHITE EAGLE INVESTMENTS LTD	2017-2
BETTING COMPANY S.A.	2013-2018	BETA RIAL Sp.Zoo	2014-2
BETTING CYPRUS LTD	2013-2018	POLLOT Sp.Zoo	2014&2
NTRALOT IBERIA HOLDINGS SA	2014-2018	TOTOLOTEK S.A.	2014-2
NTRALOT JAMAICA LTD	2010-2018	INTRALOT SLOVAKIA SPOL. S.R.O.	2014-2
NTRALOT TURKEY A.S.	2014-2018	NIKANTRO HOLDINGS Co LTD	2013-2
NTRALOT DE MEXICO LTD	2009-2018	LOTERIA MOLDOVEI S.A.	2014-2
NTRALOT CHILE SPA	2016-2018	INTRALOT BETTING OPERATIONS (CYPRUS) LTD	2013-2
NTELTEK INTERNET AS	2014-2018	ROYAL HIGHGATE LTD	2013-2
POLDIN LTD	2014-2018	INTRALOT LEASING NEDERLAND B.V.	2013-2
ATROPOS S.A.	2010-2018	INTRALOT IRELAND LTD	2014-2
NTRALOT SERVICES S.A.	2015-2018	BILOT INVESTMENT LTD	2016-2
NTRALOT ADRIATIC DOO	2015-2018	EUROBET LTD	2013-2
BILYONER INTERAKTIF HIZMELTER AS GROUP	2015-2018	EUROBET TRADING LTD	2014-2
NTRALOT MAROC S.A.	2018	ICS S.A.	2013-2
GAMING SOLUTIONS INTERNATIONAL LTDA	2013-2018	INTRALOT GLOBAL OPERATIONS B.V.	2016-2
NTRALOT INTERACTIVE S.A.	2013-2018	GARDAN LTD	_
NTRALOT GLOBAL SECURITIES B.V.	2013-2018	GAMEWAY LTD	2016-
NTRALOT CAPITAL LUXEMBOURG S.A.	2018	INTRALOT ITALIAN INVESTMENTS B.V.	2017-2
NTRALOT FINANCE LUXEMBOURG S.A. 1	2017-2018	BIT8 LTD	2013-2
NTRALOT GLOBAL HOLDINGS B.V.	2013-2018	INTRALOT CYPRUS GLOBAL ASSETS LTD	2013-2
NTRALOT INC	2015-2018	INTRALOT OOO	2016-2
DC09 LLC	2015-2018	INTRALOT ST. LUCIA LTD	2012-2
NTRALOT AUSTRALIA PTY LTD	2014-2018	INTRALOT GUATEMALA S.A.	2009-2
NTRALOT GAMING SERVICES PTY	2014-2018	LOTERIAS Y APUESTAS DE GUATEMALA S.A.	2009-2
LOT CAPITAL UK LTD	2017-2018	INTRALOT HOLDINGS INTERNATIONAL LTD	2013-2
LOT INVESTMENT UK LTD	2017-2018	INTRALOT INTERNATIONAL LTD	2013-2
NTRALOT NEDERLAND B.V.	2010-2018	INTRALOT OPERATIONS LTD	2013-2
NTRALOT NEDERLAND B.V. NTRALOT BENELUX B.V.	2010-2018	NETMAN SRL	2013-2
OTROM S.A.	2013-2018	BILOT EOOD	2013-2
NTRALOT BEIJING Co LTD	2007-2018	EUROFOOTBALL LTD	2013-2
ECNO ACCION S.A.	2013-2018	INTRALOT TECHNOLOGIES LTD	2013-2
ECNO ACCION SALTA S.A.	2015-2018	INTRALOT FECHNOLOGIES ETD	2013-2
MALTCO LOTTERIES LTD	2004-2018	INTRALOT BUSINESS DEVELOPMENT LTD	2013-2
NTRALOT NEW ZEALAND LTD	2013&2017-2018	GAMING SOLUTIONS INTERNATIONAL SAC	2015-2
NTRALOT DO BRAZIL LTDA	2014-2018	NAFIROL S.A.	2020
			-
OLTP LTDA	2014-2018	LEBANESE GAMES S.A.L	-
NTRALOT GERMANY GMBH	2018	ENTERGAMING LTD	2012.1
NTRALOT SOUTH KOREA S.A.	2007-2018	INTRALOT BETTING OPERATIONS RUSSIA LTD	2013-2
NTRALOT FINANCE UK LTD	2017-2018	INTRALOT DE COLOMBIA (BRANCH)	2013-
NTRALOT ASIA PACIFIC LTD	2017-2018		

<sup>&</sup>lt;sup>1</sup>The subsidiary company Intralot Finance Luxembourg S.A. was absorbed by Intralot Capital Luxembourg S.A..

A tax audit is in progress in Inteltek Internet AS for the period 2014-2015 and in Bilyoner İnteraktif Hizmetler A.Ş. for the period 2015-2017. In Intralot Leasing Nederland B.V. is in progress a VAT audit regarding the period 1/1/2013 - 30/06/2014. In Lotrom S.A. the audit initiated by the local tax authorities with respect to financial activities for transactions subject to VAT for the period 2004-2014 was completed in the fourth quarter of 2016. So far the conclusion report has not been yet notified to



the company. In Intralot Maroc SA notification of tax audit and VAT was served in the second semester of 2018 for the years 2016&2017 without the result of the audit having been notified so far. In that content, the company decided to make an income tax provision amount to €450 thousand in the last quarter of 2018. Last, a limited tax review was of the year 2016&2017 was completed in Intralot Iberia Holdings S.A.. Under the L.2238/94 Art. 82 par.5 of POL.1159/2011, the companies Betting Company S.A. and Intralot Interactive S.A. have received a tax certificate for the period 2013-2017, the company Intralot S.A. for the period 2014-2017 and the company Intralot Services S.A. for the period 2015-2017. The abovementioned companies are being under tax audit for getting a tax certificate for 2018. In Intralot SA during the tax audit for the year 2011, were imposed taxes on accounting differences plus surcharges amounting to  $\in 3,9$  million. The Company lodged an administrative appeal against the relevant control sheets resulting in a reduction of taxes of €3,34 million. The Company filed new appeals to the Greek Administrative Courts which did not justify the Company, which filed an appeal before the Council of State. The Company's management and its legal advisors consider that there is a significant probability that the appeal will thrive finally for the most part. The Company has formed sufficient provisions and has paid the whole amount of taxes. In Intralot S.A. an audit order has been notified to the Company for the year 2013 and for a partial audit for the periods 2011 & 2012 as well as a partial audit on VAT for the period 01/02/2010 -31/10/2012 on request for assistance from the Romanian to the Greek tax authorities on transactions with a Romanian company.

#### **II) ASSOCIATE COMPANIES & JOINT VENTURES**

COMPANY	YEARS
LOTRICH INFORMATION Co LTD	2018
INTRALOT SOUTH AFRICA LTD	2017-2018
GOREWARD LTD	-
GOREWARD INVESTMENTS LTD	-
PRECIOUS SUCCESS LTD GROUP	2013-2018
GAIN ADVANCE GROUP LTD	-
OASIS RICH INTERNATIONAL LTD	-
WUSHENG COMPUTER TECHNOLOGY (SHANGHAI) CO LTD	2018
UNICLIC LTD	2005-2018
DOWA LTD	2013-2018
GAMENET GROUP S.p.A.	2016-2018
GAMENET S.p.A.	2014-2018
INTRALOT ITALIA S.p.A	2014-2018
GAMENET ENTERTAINMENT S.R.L.	2014-2018
EASY PLAY S.R.L.	2017-2018

COMPANY	YEARS
LA CHANCE S.R.L.	2016-2018
SLOT PLANET S.R.L. <sup>3</sup>	2016-2017
GAMENET SCOMMESSE S.p.A. <sup>2</sup>	2014-2017
TOPPLAY S.R.L.	2014-2018
GNETWORK S.R.L.	2015-2018
BILLIONS ITALIA S.R.L.	2015-2018
JOLLY VIDEOGIOCHI S.R.L.	2014-2018
ROSILSPORT S.R.L	2014-2018
NEW MATIC S.R.L.	2014-2018
AGESOFT S.R.L.	2016-2018
GOLDBET S.R.L. <sup>4</sup>	2014-2018
KARENIA ENTERPRISES COMPANY LTD	2010-2018
INTRALOT DE PERU SAC	2015-2018
SERVICIOS TRANSDATA S.A. <sup>1</sup>	2012-2013

<sup>&</sup>lt;sup>1</sup> The company Servicios Transdata SA have been merged with Intralot De Peru S.A.C..

In Servicios Transdata S.A the tax audit for income tax was completed in 2014, for the year 2008 and VAT for the period 1/1/2008-30/6/2009 imposing additional taxes and fines amounting to  $\mathfrak{S}_{3}$ 4 million. The company has launched an objection procedure in accordance with the relevant legislation to cancel the imposed taxes and fines. The company's legal consultants believe that the most possible outcome of the case will be positive.

<sup>&</sup>lt;sup>2</sup> The company Gamenet Scommesse S.p.A. was merged with Gamenet S.p.A. on 1/1/2018.

<sup>&</sup>lt;sup>3</sup> The Company Slot Planet S.R.L. have been merged with La Chance S.R.L..

 $<sup>^4</sup>$  The company GoldBet S.p.A. have been merged with Intralot Italia S.p.A. as at 1/1/2019. As at 1/5/2019 Intralot Italia S.p.A was renamed to GoldBet S.p.A..



#### C. COMMITMENTS

#### I) Guarantees

The Company and the Group on March 31, 2019 had the following contingent liabilities from guarantees for:

	GR(	GROUP		ANY
	31/3/2019	31/12/2018	31/3/2019	31/12/2018
Bid	499	8.734	277	0
Performance	148.821	148.565	33.579	33.183
Financing	4.222	4.410	120	120
Other	217	227	217	227
Total	153.759	161.936	34.193	33.530
			GRO	UP
			31/3/2019	31/12/2018
Guarantees issued by	the parent and affiliate	es:		
-to third party			153.759	161.936
-to third party on beh	alf of associates		0	0
Total			153.759	161.936
			СОМР	ANY
			31/3/2019	31/12/2018
Guarantees issued by	the parent:			
- to third party on be			31.769	31.373
- to third party on be	half of associates		0	0
- to third party on be			2.424	2.157
Total			34.193	33.530

#### Beneficiaries of Guarantees:

<u>Bid:</u> Hrvatska Lutrija D.O.O, South Dakota Lottery, Camelot Illinois LLC, La Marocaine des Jeux et des Sports

Performance: Arkansas Lottery Commission, Centre Monetique Interbancaire (CMI), City of Torrington, DC Lottery Board, Georgia Lottery Corporation, GPT Pty Ltd, Hrvatska Lutrija D.O.O., Icra Dairesi Mudurlugu, Idaho State Lottery, Camelot Illinois LLC, La Societe de Gestion de la Loterie National & la Marocaine des Jeux et des Sports, Loteria do Estado de Minas Gerais, Lotteries Commission of Western Australia, Lotto Hamburg, Louisiana Lottery Commission, Lutrija Bosne i Hercegovine D.O.O., Malta Gaming Authority, Milli Piyango Idaresi Genel Mudurlugu, National Betting Authority of Cyprus, New Hampshire Lottery Commission, New Mexico Lottery Authority, Ohio Lottery, Polla Chilena de Beneficencia S.A., South Carolina Education Lottery, South Carolina Education Lottery Systems & Other Services, Spor Toto Teskilat Baskanligi, State of Montana, State of Ohio Department of Administrative Services, State of Vermont - Vermont Lottery Commission, Stichting Exploitatie Nederlandse Staatsloterij, T.C. Basbakanlik Genclik ve Spor Genel Mudurlugu Spor Toto Teskilat Baskanligi, Totalizator Sportowy Sp. Z.o.o., Town of Greybull, Town of Jackson, City of Gillette, Wyoming Lottery Corporation, Information society S.A., OPAP S.A., Airport EL. Venizelos Customs, Eleusis Customs

<u>Financing</u>: Milli Piyango Idaresi Genel Mudurlugu, Bogazici Kurumlar Vergi Dairesi Mudurlugu, Denizli 9.Icra Mudurlugu, State of Ohio - Department of Health, Hanseatische Immobilienfonds Gmbh Other: Teknoloji Holdings

#### II) Financial lease payment commitments

GROUP	Minimum of the lease payments 31/3/2019	Present value of the minimum lease payments 31/3/2019	Minimum of the lease payments 31/12/2018	Present value of the minimum lease payments 31/12/2018
Within 1 year	6.582	5.909	1.828	1.726
Between 2 and 5 years	10.597	9.591	1.844	1.797
Over 5 years	2.510	2.194	0	0
Minus: Interest	-1.995	0	-149	0
Total	17.694	17.694	3.523	3.523



COMPANY	Minimum of the lease payments 31/3/2019	Present value of the minimum lease payments 31/3/2019	Minimum of the lease payments 31/12/2018	Present value of the minimum lease payments 31/12/2018
Within 1 year	684	562	0	0
Between 2 and 5 years	1.564	1.359	0	0
Over 5 years	431	372	0	0
Minus: Interest	-386	0	0	0
Total	2.293	2.293	0	0

#### III) Other commitments

The Group has contractual obligations for the purchase of telecommunication services for the interconnection of points of sale. The minimum future payments for the remaining contract duration on 31 March 2019 were:

GROUP	31/3/2019	31/12/2018
Within 1 year	1.446	2.010
Between 2 and 5 years	1.531	1.800
Over 5 years	175	221
Total	3.152	4.031

#### 2.22 COMPARABLE FIGURES

In the presented data of the previous years, there were limited adjustments/reclassifications for comparability purposes, with no significant impact on "Equity", "Sale Proceeds" and "Profit / (loss) after tax" of the Group and the Company.

In addition, when finalizing the analysis of the impact of the application of IFRS 15 at the end of 2018, the Group has decided to reclassify consideration (bonuses, marketing incentives, etc.) payable to customers, or customers of Group's customers when the Group operates as an agent, from "Cost of Sales" and "Selling Expenses" to be deducted by "Sale Proceeds". Below are the relative reclassifications of comparative periods for 2018.

GROUP 1/1-31/3/2018				
Amounts in thousand €	Initial Publication	Subsequent Discontinued Operations	Consideration Payable to Customers reclassification	Total
Sale Proceeds	280.665	-63.034	-6.909	210.722
Less: Cost of sales	-219.886	55.699	282	-163.905
Gross Profit / (loss)	60.779	-7.335	-6.627	46.817
Selling Expenses	-17.185	1.293	6.627	-9.265
EBIT	26.915	-5.077	0	21.838
EBITDA	42.599	-5.292	0	37.307

### 2.23 APPLICATION OF IAS 29 "FINANCIAL REPORTING IN HYPERINFLATIONARY ECONOMIES"

The Group operates in Argentina through its two subsidiaries Techno Accion SA and Techno Accion Salta SA. Since the third quarter of 2018, the cumulative 3-year inflation index in Argentina has exceeded 100% and the country is now considered as a hyperinflationary economy for accounting purposes under IAS 29. The Group applied, for the first time in the nine months of 2018, IAS 29 and restated to current purchasing power in the financial statements (2018 transactions and non-cash balances) of the above subsidiaries that use ARS as functional currency and present their financial statements at historical cost. The restatement was made using the (IPIM) Internal Index Wholesale Prices and applied pursuant to IAS 29, as if Argentina has always been a hyperinflationary economy.



The cumulative effect of the application of IAS 29 by 31/12/2017 was recorded as an adjustment to the opening balance of equity for the year 2018. In accordance with IAS 21, paragraph 43, the comparable Income Statement of the Group (1 / 1- 31/3/2018) has not been restated since its first application was in the nine months of 2018.

Below is an analysis of the cumulative effect (after the relevant consolidation eliminations) of the non-cash assets, liabilities and equity from the application of IAS 29 by 31/12/2018 (adjustment to the opening balance of equity for the year 2018):

Amounts in thousand €	GROUP 1/1/2018
ASSETS	
Tangible assets	1.800
Intangible assets	42
Trade receivables	98
TOTAL ASSETS	1.940
EQUITY AND LIABILITITES	
Other reserves	626
Retained earnings	5
Total equity attributable to shareholders of the parent	631
Non-controlling interest	631
Total equity	1.262
Deferred tax liabilities	678
Total long term liabilities	678
TOTAL LIABILITIES	678
TOTAL EQUITY AND LIABILITES	1.940

The result (after the relevant consolidation eliminations) from the restatement of the non-cash assets, liabilities and transactions of the first quarter of 2019 following the application of IAS 29 amounted to a profit of  $\ensuremath{\in} 230$  thousand and was recorded in the Income Statement (line "Gain/(loss) on net monetary position").

The conversion FX rates of the financial statements of the above subsidiaries were:

#### **Statement of Financial Position:**

	31/3/2019	31/12/2018	Change
EUR / ARS	48,61	43,10	12,8%

#### **Income statement:**

	AVG 1/1- 31/3/2019	AVG 1/1- 31/3/2018	Change
EUR / ARS <sup>1</sup>	48,61	24,19	100,9%

<sup>&</sup>lt;sup>1</sup> The Income Statement of the first three months of 2019 of the Group's subsidiaries operating in Argentina was converted at the closing rate of 31/3/2019 instead of the Avg. 1/1-31/3/2019 pursuant to IAS 21, paragraph 42a, for hyperinflationary economies.

# 2.24 SIGNIFICANT FLUCTUATIONS, RECLASSIFICATIONS & REVERSALS <a href="Income Statement">Income Statement</a>

Below are the most significant fluctuations in the Group's Income Statement for the period 1/1-31/3/2019 compared to 1/1-31/3/2018:

#### Sale proceeds

Sale proceeds decreased by €18,0 million, or by 8,5%, from €210,7 million in the period 1/1-31/3/2018 to €192,7 million in the period 1/1/-31/3/2019. This decrease was mainly driven by the decreased revenue in the segments "Licensed operations". Particularly, Sale proceeds decreased by €7,9 million in



Argentina (due to the negative FX impact and the application of IAS 29), by  $\in$ 7,4 million in Bulgaria (driven mainly by Virtual Sports performance as a result of the revised payout strategy), by  $\in$ 6,2 million in Greece (primarily driven by the transition to the new OPAP contract), by  $\in$ 2,0 million in Turkey (due to the negative FX impact), by  $\in$ 0,6 million in Russia (due to the discontinued contract) and by  $\in$ 0,6 million in Morocco (performance mainly impacted by the decreased Numerical sales following the discontinuation of the contract with one of the two lotteries (SGLN)).

Sale proceeds increased by €4,8 million in USA (mainly driven by the contribution of our new contract in Illinois (mid-February) and of a Powerball jackpot occurred in the first quarter of 2019) and by €1,5 million in Chile (a result of a significant Lotto jackpot in the first quarter of 2019).

Sale Proceeds for the period 1/1-31/3/2019 on a constant currency basis, net of negative FX impact of €15,7 million, amounted to €208,4 million meaning an decrease by 1,1% compared to the period 1/1-31/3/2018.

#### **Gross Profit**

Gross profit decreased by €7,0 million, or by 15,0%, from €46,8 million in the period 1/1-31/3/2018 to €39,8 million in the period 1/1/-31/3/2019. This decrease is mainly driven from the decrease in Sale proceeds from the negative FX impact as analyzed above as well as the increased Cost of Sales largely by USA operations (Illinois expenses recorded from the beginning of the year through the project launch date in February 2019) and the smaller scope of the OPAP contract with freed resources allocated towards the successful and efficient delivery of Group products under contracts' pipeline.

#### **Other Operating Income**

Other operating income increased by  $\le$ 1,5 million, or 44,1%, from  $\le$ 3,4 million in the three months period ended March 31, 2018 to  $\le$ 4,9 million in the three months period ended March 31, 2019. The major driver of this increase was the higher equipment lease income in USA.

#### **Selling Expenses**

Selling expenses increased by €1,5 million, or 16,1%, from €9,3 million in the three months period ended March 31, 2018 to €10,8 million in the three months period ended March 31, 2019. This increase was primarily due to higher training costs of the retailers' network for the roll out of the Illinois contract in USA, as well as higher advertising costs in Bulgaria.

#### **Administrative Expenses**

Administrative expenses increased by €2,7 million, or 15,7%, from €17,2 million in the three months period ended March 31, 2018 to €19,9 million in the three months period ended March 31, 2019. This increase was primarily due to higher costs in USA because of the Illinois contract launch.

#### Other operating expenses

Other operating expenses increased by  $\le 0.2$  million, or by 50%, from  $\le 0.4$  million in the period 1/1-31/3/2018 to  $\le 0.6$  million in the period 1/1/-31/3/2019. This increase is mainly driven by the increased provisions for doubtful receivables in Morocco.

#### **EBITDA**

EBITDA decreased by €5,5 million, or by 14,7%, from €37,3 million in the period 1/1-31/3/2018 to €31,8 million in the period 1/1/-31/3/2019. This decrease is mainly driven by the decrease in Sale proceeds from the negative FX impact, the decrease in Gross Profit and the increase in operating expenses as analyzed above.



EBITDA for the period 1/1-31/3/2019 on a constant currency basis, net of negative FX impact of €4,4 million, amounted to €36,2 million meaning a decrease by 3,0% compared to the period 1/1-31/3/2018.

#### Income/(expenses) from participations and investments

Income/(expenses) from participations and investments decreased by €1,0 million, from income €1,0 million in the period 1/1-31/3/2018 to income €0,0 million in the period 1/1-31/3/2019. This decrease is mainly driven by the increased dividend income in 2018 from associate entities and other investments.

#### Gain / (losses) from assets disposal, impairment loss and write-off of assets

Gain / (losses) from assets disposal, impairment loss and write-off of assets deteriorated by €2,2 million, from loss €0,1 million in the period 1/1-31/3/2018 to loss €2,3 million in the period 1/1-31/3/2019. This deterioration is mainly driven by the increased impairment provisions of assets, mainly due to the impairment provision of goodwill in subsidiary Inteltek A.S. (note 2.10) of €1,8 million following the award of the competition for Iddaa game, that completed in the first guarter of 2019, to another bidder.

#### **Interest and Similar Expenses**

Interest and similar expenses increased by  $\{0,3\}$  million, or 2,3%, from  $\{12,9\}$  million in the three months period ended March 31, 2018 to  $\{13,2\}$  million in the three months period ended March 31, 2019. This increase was primarily due to the first time application in 2019 of IFRS 16 accounting for lease agreements.

#### **Interest and Related Income**

Interest and related income increased by 0.4 million, or 22,2% from 1.8 million in the three months period ended March 31, 2018 to 2.2 million in the three months period ended March 31, 2019, primarily due to higher interest income on bank deposits and debtors in 2019.

#### **Exchange Differences**

The account "Exchange Differences" in the period 1/1-31/3/2019 of  $\mathfrak{S}_3,7$  million mainly refers to gain of approximately  $\mathfrak{S}_3,5$  million from valuation of cash balances in foreign currency other than the functional currency of each entity, as well as gain of approximately  $\mathfrak{S}_0,2$  million from valuation of commercial and borrowing liabilities (intercompany and non) in EUR that various subsidiaries abroad had as at 31/3/2019, with a different functional currency than the Group.

#### **Profit / (loss) from equity method consolidations**

Profit from equity method consolidations amounted in the period 1/1-31/3/2019 to 1/6 million compared to losses of 0.8 million in the period 1/1-31/3/2018. This is mainly driven by Gamenet's improved outlook following Goldbet's acquisition.

Further analysis for the accounts Group Income Statement for the period 1/1-31/3/2019 compared to 1/1-31/3/2018 is provided in the Group Management report ("INTRALOT Group MANAGEMENT'S DISCUSSION & ANALYSIS") that has been posted in the website <a href="https://www.intralot.com">www.intralot.com</a>.

#### **Statement of Financial Position**

No significant reclassifications were made to the Group's statement of financial position as of 31/3/2019 compared to the 31/12/2018.

#### **Contract of OPAP technical support**

Intralot Group relationship with Greek Organization of Football Prognostics S.A. (OPAP) began in 1999. On June 2014 The Group signed a four year technology contract with OPAP. Under this contract, the Group has undertaken the implementation of new Data Centers and the provision of hardware and



system software as well as services for operation, maintenance, technical support and system development. On February 1, 2017 OPAP announced that they will not seek to renew their technology contract with the Group, which expires on July 30, 2018, and instead will appoint another technology provider. In December 2017, the Group and OPAP agreed the extension of their cooperation, specifically in the field of numerical lotteries that relates to a limited scope compared to the previous contract. New contract, starting on August 1<sup>st</sup>, 2018 has a duration of three years and includes an option for OPAP to renew for an additional two years.

#### 2.25 SUBSEQUENT EVENTS

In May 2019 Intralot S.A. announced the signing of a contract between BCLC, which operates lottery on behalf of the Government of British Columbia of Canada and INTRALOT Inc., its US subsidiary to provide a lottery central system with its novel platform Lotos X, its holistic lottery solution that includes INTRALOT's cutting edge lottery terminals with their innovative camera based technology along with additional software products, and ongoing maintenance services. The contract is for an initial 5-year term that can be extended up to another 6 years.

BCLC completed a public procurement process for new lottery terminals and software in 2017, and entered into a contract with Novomatic Lottery Solutions (NLS). However, in October 2018, BCLC and NLS agreed to use the contract assignment provision to assign the contract to INTRALOT, which was already working on the project as a provider of terminal hardware. In January 2019, BCLC conducted a subsequent public procurement process for Gaming Engine Services with INTRALOT as the successful bidder. Enhancements underway at BCLC include new lottery terminals, stand-alone ticket checkers, printers and display units, as well as the related software systems. Once launched in fiscal year 2021/22, the project will support the evolving needs of retailers and players with a faster purchasing experience, enhanced functionality and a more user-friendly terminal. The upfront value of BCLC's contract with INTRALOT for the implementation of the new lottery terminals and systems, and Gaming Engine Services, is CAD 24.5 million and is included in BCLC's capital budget through to fiscal year 2021/22.

Maroussi, March 31, 2019

THE CHAIRMAN OF THE BOD AND GROUP CEO

THE DEPUTY CHIEF EXECUTIVE OFFICER
AND MEMBER OF THE BOD

S.P. KOKKALIS ID. No. AI 091040 C.D. SFATOS ID. No. AH 641907

THE GROUP CFO

THE GROUP ACCOUNTING DIRECTOR

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