



# **KLEEMANN™**

**KLEEMANN HELLAS S.A.  
MECHANICAL CONSTRUCTIONS SOCIETE  
ANONYME INDUSTRIAL TRADING COMPANY S.A.**

**Interim Financial Statements (Parent and Consolidated)  
of 31<sup>th</sup> March 2013  
According to International Accounting Standard 34**

The attached Financial Statements are the ones approved by the KLEEMANN HELLAS S.A. Board of Directors, on May 27<sup>th</sup>, 2013 and have been announced by their release at the Internet, in the web site address [www.kleemann.gr](http://www.kleemann.gr)

KLEEMANN HELLAS S.A.  
Registration No. 10920/06/B/86/40  
Head Offices: Industrial area of Stavrochori, Kilkis, Greece

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**KLEEMANN HELLAS S.A.****INTERIM STATEMENT OF INCOME FOR THE PERIOD 1 JANUARY – 31 MARCH 2013**

(Amounts in EUROS, unless it is mentioned differently)

	NOTE	GROUP		COMPANY	
		From 1 January to 31.03.2013	From 1 January to 31.03.2012	From 1 January to 31.03.2013	From 1 January to 31.03.2012
<b>Turnover</b>		<b>14.606.039,50</b>	<b>17.004.385,90</b>	<b>11.763.609,22</b>	<b>14.232.590,01</b>
Cost of Sales	7	(10.248.997,44)	(12.042.481,40)	(8.487.944,10)	(10.744.119,24)
<b>Gross Profit</b>		<b>4.357.042,06</b>	<b>4.961.904,50</b>	<b>3.275.665,12</b>	<b>3.488.470,77</b>
Other income / (expenses)		491.255,00	158.613,55	405.116,58	285.001,60
Selling Expenses	7	(3.018.933,07)	(3.877.096,20)	(2.430.686,72)	(3.301.683,03)
Administrative Expenses	7	(1.878.406,04)	(1.581.224,44)	(1.142.475,22)	(1.094.662,79)
Research and Development Expenses	7	(248.425,64)	(281.886,56)	(214.534,98)	(250.001,34)
<b>Operating Income</b>		<b>(297.467,69)</b>	<b>(619.689,15)</b>	<b>(106.915,22)</b>	<b>(872.874,79)</b>
Financial income		281.268,80	78.050,71	99.685,49	62.269,00
Financial expenses		(524.407,72)	(250.949,11)	(293.748,76)	(253.463,03)
Income from Dividends		-	-	-	-
Increase (decrease) in value of investments in participations and securities		-	-	-	-
<b>Profit before Tax</b>		<b>(540.606,61)</b>	<b>(792.587,55)</b>	<b>(300.978,49)</b>	<b>(1.064.068,82)</b>
Income Tax	12	489.845,14	(59.889,08)	656.357,76	74.871,69
<b>Profit after tax</b>		<b>(50.761,47)</b>	<b>(852.476,63)</b>	<b>355.379,27</b>	<b>(989.197,13)</b>
Attributable to:					
-Equity holders of the parent		(120.759,68)	(1.060.514,48)	355.379,27	(989.197,13)
-Non-controlling interest		69.998,21	208.037,85	-	-
		<b>50.761,47</b>	<b>(852.476,63)</b>	<b>355.379,27</b>	<b>(989.197,13)</b>
<b>Earnings per share attributed to the shareholders of the parent company for the period, basic (in Euros)</b>	11	(0,0051)	(0,0448)	0,0150	(0,0418)
<b>Earnings before Interest, Tax, Depreciation and Amortization</b>		<b>257.391,67</b>	<b>(53.204,80)</b>	<b>266.427,56</b>	<b>(453.701,93)</b>

The attached notes, included in pages 9 to 25 consist an inextricable part of these interim Financial Statements.

**KLEEMANN HELLAS S.A.**  
**INTERIM BALANCE SHEET** OF 31 MARCH 2013  
(Amounts in EUROS, unless it is mentioned differently)

NOTE	GROUP		COMPANY	
	From 1 January to		From 1 January to	
	31.03.2013	31.03.2012	31.03.2013	31.03.2012
<b>Profit/ (loss) after tax</b>	<b>(50.761,47)</b>	<b>(852.476,63)</b>	<b>355.379,27</b>	<b>(989.197,13)</b>
Foreign exchange differences	209.333,31	96.140,80	-	-
<b>Other comprehensive income after tax</b>	<b>209.333,31</b>	<b>96.140,80</b>	<b>-</b>	<b>-</b>
<b>Total comprehensive income after tax</b>	<b>158.571,84</b>	<b>(756.335,83)</b>	<b>355.379,27</b>	<b>(989.197,13)</b>
Attributable to:				
-Equity holders of the parent	55.923,40	(1.035.050,00)	355.379,27	(989.197,13)
-Non-controlling interest	102.648,44	278.714,17	-	-
	<b>158.571,84</b>	<b>(756.335,83)</b>	<b>355.379,27</b>	<b>(989.197,13)</b>

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**KLEEMANN HELLAS S.A.**  
**INTERIM BALANCE SHEET OF 31 MARCH 2013**  
(Amounts in EUROS, unless it is mentioned differently)

	NOTE	GROUP		COMPANY	
		31 March 2013	31 December 2012	31 March 2013	31 December 2012
<b>ASSETS</b>					
<b>Non-current Assets</b>					
Tangible Assets for own use	<b>14</b>	34.015.290,39	34.332.382,78	26.839.890,34	27.076.675,91
Investment Property	<b>16</b>	393.665,50	396.141,06	393.665,50	396.141,06
Intangible Assets	<b>15</b>	1.095.495,71	1.139.523,92	837.391,16	863.727,85
Participations in Subsidiaries	<b>17</b>	-	-	8.819.231,56	8.819.231,56
Other long-term receivables		9.271.490,72	9.837.256,83	9.203.916,82	9.769.682,93
Deferred tax receivables		3.177.587,52	2.522.952,30	3.019.080,99	2.362.723,23
		<b>47.953.529,84</b>	<b>48.228.256,89</b>	<b>49.113.176,37</b>	<b>49.288.182,54</b>
<b>Current Assets</b>					
Inventory	<b>18</b>	24.601.927,80	19.309.733,95	18.649.883,70	14.669.045,59
Trade Receivables		41.012.493,91	45.623.509,08	32.098.257,52	36.689.895,64
Other receivables		5.220.243,31	5.638.835,50	3.098.297,06	3.156.880,39
Short-term investments and securities		18.745,68	18.745,68	18.745,68	18.745,68
Cash and cash equivalents		26.207.850,04	25.268.154,06	18.553.224,92	17.478.688,85
		<b>97.061.260,74</b>	<b>95.858.978,27</b>	<b>72.418.408,88</b>	<b>72.013.256,15</b>
<b>Total Assets</b>		<b>145.014.790,58</b>	<b>144.087.235,16</b>	<b>121.531.585,25</b>	<b>121.301.438,69</b>
<b>EQUITY AND LIABILITIES</b>					
<b>Equity</b>					
Share Capital	<b>8</b>	7.804.071,00	7.804.071,00	7.804.071,00	7.804.071,00
Share Premium	<b>8</b>	22.271.082,62	22.271.082,62	22.271.082,62	22.271.082,62
Other Reserves	<b>8</b>	42.071.117,65	42.071.117,65	39.504.983,77	39.504.983,77
Profit carried forward		9.154.182,54	9.286.306,27	2.367.736,27	2.023.721,05
Exchange Rate differences from consolidation of foreign Subsidiaries		(1.198.113,04)	(1.374.796,13)	-	-
<b>Equity attributable to Company Shareholders</b>		<b>80.102.340,77</b>	<b>80.057.781,41</b>	<b>71.947.873,66</b>	<b>71.603.858,44</b>
Non-controlling interest		10.686.507,59	10.583.859,15	-	-
<b>Total Equity</b>		<b>90.788.848,36</b>	<b>90.641.640,56</b>	<b>71.947.873,66</b>	<b>71.603.858,44</b>
<b>Long-term Liabilities</b>					
Long-term bank liabilities		7.743.271,35	7.300.000,00	7.300.000,00	7.300.000,00
Liabilities from employees' termination benefits		2.325.190,37	2.280.491,19	2.038.728,50	2.006.242,00
Other long-term liabilities		1.949.694,20	1.983.542,01	1.184.619,47	1.184.685,74
Deferred tax liabilities		111.813,14	31.198,58	-	-
		<b>12.129.969,06</b>	<b>11.595.231,78</b>	<b>10.523.347,97</b>	<b>10.490.927,74</b>
<b>Short-term liabilities</b>					
Suppliers		11.725.287,21	13.340.036,86	14.896.755,88	16.492.047,32
Current tax liabilities		838.044,83	970.563,13	1.376.199,52	1.396.509,57
Other liabilities		7.641.438,66	5.556.069,83	5.870.205,76	4.389.195,62
Short term Bank Liabilities		20.600.000,00	20.680.793,00	15.900.000,00	15.900.000,00
Provisions		1.291.202,46	1.302.900,00	1.017.202,46	1.028.900,00
		<b>42.095.973,16</b>	<b>41.850.362,82</b>	<b>39.060.363,62</b>	<b>39.206.652,51</b>
<b>Total liabilities</b>		<b>54.225.942,22</b>	<b>53.445.594,60</b>	<b>49.583.711,59</b>	<b>49.697.580,25</b>
<b>Total Equity And Liabilities</b>		<b>145.014.790,58</b>	<b>144.087.235,16</b>	<b>121.531.585,25</b>	<b>121.301.438,69</b>

The attached notes, included in pages 9 to 25 consist an inextricable part of these interim Financial Statements.

**KLEEMANN HELLAS S.A.****INTERIM STATEMENT OF CHANGES IN EQUITY** FOR THE PERIOD 1 JANUARY - 31 MARCH 2013

Amounts in EUROS, unless it is mentioned differently)

**GROUP**

	<b>Share capital</b>	<b>Share premium</b>	<b>Own shares</b>	<b>Regular Reserve</b>	<b>Other Reserves</b>	<b>Profit carried forward</b>	<b>Equity attributable to Company Shareholders</b>	<b>Non-controlling interest</b>	<b>Total Equity</b>
<b>Balance 1 January 2012</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	-	<b>2.535.452,55</b>	<b>38.727.089,89</b>	<b>8.707.589,80</b>	<b>80.045.285,86</b>	<b>9.783.860,71</b>	<b>89.829.146,57</b>
Total comprehensive income after tax	-	-	-	-	25.464,48	(1.060.514,48)	<b>(1.035.050,00)</b>	278.714,17	<b>(756.335,83)</b>
Dividends									
<b>Balance 31 March 2012</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	-	<b>2.535.452,55</b>	<b>38.752.554,37</b>	<b>7.647.075,32</b>	<b>79.010.235,86</b>	<b>10.062.574,88</b>	<b>89.072.810,74</b>
<b>Balance 1 January 2013</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	-	<b>2.616.007,49</b>	<b>38.080.314,03</b>	<b>9.286.306,27</b>	<b>80.057.781,41</b>	<b>10.583.859,15</b>	<b>90.641.640,56</b>
Total comprehensive income after tax	-	-	-	-	176.683,09	(120.759,68)	55.923,41	102.648,44	<b>158.571,85</b>
Creation of Reserves and other movements	-	-	-	-	-	(11.364,05)	(11.364,05)	-	<b>(11.364,05)</b>
<b>Balance 31 March 2013</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	-	<b>2.616.007,49</b>	<b>38.256.997,12</b>	<b>9.154.182,54</b>	<b>80.102.340,77</b>	<b>10.686.507,59</b>	<b>90.788.848,36</b>

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**KLEEMANN HELLAS S.A.****INTERIM STATEMENT OF CHANGES IN EQUITY** FOR THE PERIOD 1 JANUARY - 31 MARCH 2013

Amounts in EUROS, unless it is mentioned differently)

	<b>COMPANY</b>							
	<b>Share capital</b>	<b>Share premium</b>	<b>Regular Reserve</b>	<b>Other Reserves</b>	<b>Profit carried forward</b>	<b>Equity attributable to Company Shareholders</b>	<b>Non-controlling interest</b>	<b>Total Equity</b>
<b>Balance 1 January 2012</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>1.971.503,97</b>	<b>38.140.419,07</b>	<b>2.041.907,69</b>	<b>72.228.984,35</b>	-	<b>72.228.984,35</b>
Total comprehensive income after tax	-	-	-	-	(989.197,13)	<b>(989.197,13)</b>	-	<b>(989.197,13)</b>
<b>Balance 31 March 2012</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>1.971.503,97</b>	<b>38.140.419,07</b>	<b>1.052.710,56</b>	<b>71.239.787,22</b>	-	<b>71.239.787,22</b>
<b>Balance 1 January 2013</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>1.971.503,97</b>	<b>37.533.479,80</b>	<b>2.023.721,05</b>	<b>71.603.858,44</b>	-	<b>71.603.858,44</b>
Total comprehensive income after tax					355.379,27	355.379,27	-	355.379,27
Creation of Reserves and other movements					(11.364,05)	(11.364,05)	-	(11.364,05)
<b>Balance 31 March 2013</b>	<b>7.804.071,00</b>	<b>22.271.082,62</b>	<b>1.971.503,97</b>	<b>37.533.479,80</b>	<b>2.367.736,27</b>	<b>71.947.873,66</b>	-	<b>71.947.873,66</b>

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**KLEEMANN HELLAS S.A.****INTERIM CASH FLOW STATEMENT** FOR THE PERIOD 1 JANUARY – 31 MARCH 2013

(Amounts in EUROS, unless it is mentioned differently)

	<b>GROUP</b>		<b>COMPANY</b>		
	<b>From 1 January to</b>		<b>From 1 January to</b>		
	<b>NOTE</b>	<b>31 March 2013</b>	<b>31 March 2012</b>	<b>31 March 2013</b>	<b>31 March 2012</b>
<b>Cash Flows from operating activities</b>					
Cash generated from operations	<b>19</b>	1.251.525,90	1.474.546,39	1.344.616,92	1.082.993,24
Interests paid		(416.404,06)	(104.110,37)	(377.753,96)	(29.321,56)
Income tax paid		(330.487,27)	(11.247,24)	-	(10.633,34)
		<b>504.634,57</b>	<b>1.359.188,78</b>	<b>966.862,96</b>	<b>1.043.038,34</b>
<b>Cash Flows from investing activities</b>					
Purchases of Tangible and Intangible Assets		(166.822,64)	(203.285,90)	(128.249,42)	(129.608,46)
Sales of Tangible and Intangible Assets		330,00	46.023,92	330,00	-
Interest received		256.180,48	72.897,41	252.639,18	62.269,00
Dividends received		-	-	-	-
		<b>89.687,84</b>	<b>(84.364,57)</b>	<b>124.719,76</b>	<b>(67.339,46)</b>
<b>Cash Flows from financing activities</b>					
Increase of Bank Loans		443.213,22	-	-	-
Repayment of Bank Loans		(80.793,00)	-	-	-
Settlement (payment) of financial leasing liabilities		-	(2.684,26)	-	-
Dividends paid and rewards of B.o.D.		(17.046,65)	(6.391,09)	(17.046,65)	(6.391,09)
		<b>345.373,57</b>	<b>(9.075,35)</b>	<b>(17.046,65)</b>	<b>(6.391,09)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>939.695,98</b>	<b>1.265.748,86</b>	<b>1.074.536,07</b>	<b>969.307,79</b>
Cash and cash equivalents in the beginning of the period		25.268.154,06	18.937.514,00	17.478.688,85	12.273.010,51
<b>Cash and cash equivalents in the end of the period</b>		<b>26.207.850,04</b>	<b>20.203.262,86</b>	<b>18.553.224,92</b>	<b>13.242.318,30</b>

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**KLEEMANN HELLAS S.A.**  
**NOTES ON INTERIM FINANCIAL STATEMENTS**  
**(PARENT AND CONSOLIDATED) OF 31 MARCH 2013**  
(Amounts in EUROS, unless it is mentioned differently)

**1. Group establishment and activities**

KLEEMANN HELLAS S.A., a Mechanical Constructions Societe Anonyme Industrial Trading Company, with descriptive title KLEEMANN HELLAS S.A. («The Company») was incorporated in 1983 and is registered in the Register of Societes Anonymes under No. 10920/06/B/86/40. Its duration is set up to 31 December 2050, even though it is possible to be extended, under a General Meeting decision.

Main activity of the Company is the manufacturing and trading of complete elevating systems, maintaining a leading position in its sector. Its Head Offices and its contact address are located in the Industrial Area of Stavrochori, Kilkis, while its web site address is [www.kleemann.gr](http://www.kleemann.gr).

The Company's share has been listed on the Athens Stock Exchange since April 1999. Total number of shares in circulation, on 31 March 2013, comes up to 23.648.700 and they are all common registered shares.

**2. Statement of compliance**

The Financial Statements of March 31<sup>st</sup>, 2013 have been prepared in accordance with the IAS 34 Interim Financial Reporting. They do not include all the information required for the annual financial statements and they should be studied in combination with the Annual Financial Statements of the Group and the Company for the fiscal year which ended at 31 December 2012.

The three -month Financial Statements have been approved by the Board of Directors on May 27<sup>th</sup>, 2013 and have been uploaded in the internet web address [www.kleemann.gr](http://www.kleemann.gr).

**3. Basic accounting policies**

**3.1 Generally**

The attached interim financial statements should be read in conjunction with the annual financial statements of 31 December 2012, which are available at the company's website [www.kleemann.gr](http://www.kleemann.gr) and include a full analysis of the accounting principles, methods, and estimates applied as wells as analysis of the important elements of the financial statements.

The accounting policies that have been adopted by the Company, for the preparation of the Interim Financial Statements of 31.03.13, are consistent with the ones described at the published parent and consolidated Financial Statements of 31 December 2012.

**3.2 Consolidation principle**

The - three-month consolidated financial statements includes the parent company and its subsidiaries that controls. Control is considered to exist, when the parent company has the ability to define the decisions that deal with the financial and operational administration of the subsidiary companies, aiming to gain profits through them.

The financial statements of the subsidiaries are prepared at the same date and using the same accounting policies, as the parent company does wherever is required, the necessary readjustments are recorded for the security of the consistence in the adopted of accounting principles. The subsidiaries are consolidated from the date that control is gained and cease to consolidate from the date that control is transferred outside of the group. The subsidiaries that consolidated with the full method are the following:

<b>Name of Subsidiary</b>	<b>Activity</b>	<b>Head Offices</b>	<b>Participation Percentages 31.03.2013</b>	
KLEFFER A.E.	Company that manufactures and trades automatic elevator doors	Industrial area of Kilkis, Greece	50%	2010
KLEEMANN ASANSOR San. Ve Tic. A.S.	Company that trades complete elevator systems	Istanbul, Turkey	70%	-
KLEEMANN LIFTOVI D.O.O	Company that trades complete elevator systems	Belgrade, Serbia	100%	2007-2012
KLEEMANN LIFT RO S.R.L.	Company that trades complete elevator systems	Bucharest, Romania	100%	-
MODA LIFT A.B.E.E.	Company that manufactures and trades elevator components	Industrial area of Kilkis, Greece	100%	2007-2012
HONG KONG ELEVATOR SYSTEMS LIMITED	Holding Company	Hong-Kong	100%	2011-2012

**KLEEMANN HELLAS S.A.**  
**NOTES ON INTERIM FINANCIAL STATEMENTS**  
**(PARENT AND CONSOLIDATED) OF 31 MARCH 2013**  
(Amounts in EUROS, unless it is mentioned differently)

<b>Name of Subsidiary</b>	<b>Activity</b>	<b>Head Offices</b>	<b>Participation Percentages 31.03.2013</b>	
KLEEMANN LIFTS U.K. LTD (***)	Company that trades complete elevator systems	Oxford, UK	100%	2011-2012
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	Holding Company	Cyprus	100%	-
KUNSHAN HK ELEVATOR SYSTEMS LTD (**)	Company that manufactures and trades elevator components	Kunshan, China	100%	2011-2012
KLEEMANN LIFTS RUS (***)	Company that trades complete elevator systems	Moscow, Russia	99,5%	-

(\*) For the periods that there was not any supervisory audit control, there are analysed below at notes 8.1 and 8.

(\*\*) It is a Subsidiary company of HONG KONG ELEVATOR SYSTEMS LIMITED

(\*\*\*) It is a Subsidiary company of KLEEMANN INTERNATIONAL HOLDINGS LIMITED

Inter-group balances and transactions, as well as profits and losses which occurred from inter-group transactions are written off during the preparation of the consolidated financial statements.

### **3.3 Accounting appraisals**

During the preparation of financial statements, it is required the use of some significant accounting appraisals by the management, which affect the application of the accounting policies, as well as the amounts of assets and liabilities. In addition, it is required the disclosure of contingent assets and contingent liabilities, at the date of financial statements and the amounts of revenues and expenses of the examined period, as well. The appraisals and judgments of the Management are reexamined constantly, based on historical data and predictions for future incidents, which are considered to be fair according to what occurs currently. In spite of the fact that these calculations are based on the best possible knowledge, by the Directors, concerning current circumstances and activities, real results may eventually differ from these calculations.

## **4. Financial Risk Management**

The Company and the Group proceed to the required actions in order to limit the negative influence on their financial results, which is derived by the fluctuations of cost and sales variables as well as by the inherent inability to predict the financial markets, as they face the following financial risks:

### **Credit Risk**

There are no significant credit risk concentrations for the Group. Sales mainly are realized to low-credit risk clients, there is credit insurance for the overseas sales and there is a great dispersion of balances, as there is no client with a percentage higher than 5% of total sales. In addition, geographically there is no concentration of credit risk, except from Greece, where provisions for doubtful debtors are created and accounted for.

The provision for bad debt presents the estimation of the Company for losses in relation to its customers and is composed of impairment losses of specific receivables of significant risk as well as of collective losses for groups of similar receivables that they are estimated to have been incurred but not yet identified. There is a continuous control of the creditworthiness of large customers and in this way the exposure to risk is limited, with sufficient secure limits concerning the large customers.

At the 31st of March 2013 it is estimated that there is no material credit risk, which is not covered by an insurance as a credit guarantee or by a provision for uncertain receivables.

### **Liquidity Risk**

The approach of the Group about liquidity management is to secure that in any case it will retain it at an appropriate level in order to meet its liabilities when they end, under difficult conditions, without incurring non-acceptable losses or putting in danger its reputation. Prudent liquidity management is achieved by the appropriate combination of liquid assets and approved bank credits, while the unused approved bank credits, are adequate to encounter any potential shortage in cash.

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The Group ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 30 days at least, including the servicing of financial obligations. This policy excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. For the minimization of risk in cash and cash equivalents, the Group transacts only with established financial institutes, of high credit level.

In addition, the Group at the 31st of March 2013 maintains approved bank credits totally valued up to Euro 37,7mln.

The Company's target is to have approved credit limit significantly greater than the size of its borrowing, a condition that is currently achieved. Concerning its investment policy, the Group limits its exposure to risks, by investing, at the time, only in directly cashable securities.

On 31 March 2013 it is estimated that there is no material liquidity risk which is not covered either by the Group's cash or by approved bank credits.

**Market risk**

Market risk is defined as the risk associated with changes in the rate of growth of construction activities as well as with changes in market prices of materials, in foreign exchange rates, interest rates and equity prices, to affect the Group's financial results or the value of its financial assets. It also includes the price of steel (main raw material), the price of which is affected by the supply demand and level of reserves in a global scale. Amongst the activities that the Company undertakes to limit its impact in production cost is the mass purchase of raw materials (economies of scale) when their price is low. The objective of market risk management is to manage and control the Group's market risk exposures within acceptable limits, while optimizing the return.

**Foreign exchange risk**

The exposure of the Group in foreign exchange risks mainly derives from existing or expected cash flows in foreign currency (imports/exports), as well as investments abroad and is confronted in the framework of approved policies. The Group operates mainly in Europe and, therefore, the majority of its transactions is based on Euros, while the operation that takes place apart from Europe is based on Euro clause, and therefore the exchange rate risk is minimized. Most of the exchange rate differences of the Group accrue from Turkey due to the strong activity of the Group and the high volatility of the exchange rate of Euro - Turkish lira.

**Interest rate risk**

The loan liabilities of the Group are based on predefined spreads based on the interbank rate Euribor, which according to the market conditions, may be changed into fixed. As a result, the consequences of the interest fluctuations at the Statement of Income and the Statement of Cash Flows of operating activities of the Group are not important. Group's policy is to observe the trends of the interests and the duration of the financial needs and according to the existing conditions, the Group determines the relation between long-term and short-term bank loans.

The Group does not maintain commodity contracts, except from those required to cover anticipated needs of use and sale.

**5. Seasonality and periodicity of the interim entrepreneurial activities**

During the examined period, there are no revenues which are considered to be seasonal, periodical or occasional and there were not any expenses that may be characterized to be abnormal.

**6. Segment Reporting**

The following information refers to the activity sectors of the Group Companies, which have to be presented separately at the financial statements. Management appraises the segmental influence, based on operating and net profits. Applying the quantitative criteria that the relevant accounting standard establishes, the activities in Greece, European Union, Turkey, and other countries were defined as geographical sectors. Geographic sectors of the group are defined by the location of the assets and the activity of its operation, as well as by the commercial, technical and political-economic environment. The turnover of the geographic sector is presented in the geographic area that the client is located and includes the sale of both products and commodities.

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OPERATING ACTIVITY SECTORS OF GROUP	1 January to 31 March 2013						1 January to 31 March 2012					
	Greece	E.U.	Other countries	Turkey	Other	Total	Greece	E.U.	Other countries	Turkey	Other	Total
Revenues from group clients	4.058.091,23	4.422.070,80	5.607.677,25	4.885.930,84	1.984,72	<b>18.975.754,84</b>	6.460.532,55	5.964.620,54	5.396.914,72	4.151.814,58	-	<b>21.973.882,39</b>
Intra-group sales	(934.492,65)	(1.018.309,46)	(1.291.329,57)	(1.125.126,62)	(457,04)	<b>(4.369.715,34)</b>	(1.461.079,72)	(1.348.926,89)	(1.220.537,55)	(938.952,33)	-	<b>(4.969.496,49)</b>
<b>Total sales</b>	<b>3.123.598,58</b>	<b>3.403.761,34</b>	<b>4.316.347,68</b>	<b>3.760.804,22</b>	<b>1.527,68</b>	<b>14.606.039,50</b>	<b>4.999.452,83</b>	<b>4.615.693,65</b>	<b>4.176.377,17</b>	<b>3.212.862,25</b>	-	<b>17.004.385,90</b>
Cost of sales	(3.129.647,38)	(3.428.727,19)	(4.079.798,47)	(3.906.917,82)	(3.870,97)	<b>(14.548.961,83)</b>	(4.985.621,97)	(4.553.865,47)	(4.132.849,76)	(3.307.749,43)	-	<b>(16.980.086,63)</b>
Intra-group cost of sales	919.575,95	1.002.054,84	1.270.716,91	1.107.166,95	449,74	<b>4.299.964,39</b>	1.451.703,38	1.340.270,28	1.212.704,88	932.926,69	-	<b>4.937.605,23</b>
<b>Gross Profit</b>	<b>913.527,15</b>	<b>977.088,99</b>	<b>1.507.266,12</b>	<b>961.053,35</b>	<b>(1.893,55)</b>	<b>4.357.042,06</b>	<b>1.465.534,24</b>	<b>1.402.098,46</b>	<b>1.256.232,29</b>	<b>838.039,51</b>	-	<b>4.961.904,50</b>
Other income / (expenses)	1.700,00	-	562,70	(17.824,00)	549.099,10	<b>533.537,80</b>	-	-	2.452,21	(127.600,87)	324.609,81	<b>199.461,15</b>
Other intra-group income / (expenses)	-	-	-	-	(42.282,80)	<b>(42.282,80)</b>	-	-	-	-	(40.847,60)	<b>(40.847,60)</b>
Selling Expenses	(607.522,30)	(779.829,60)	(1.102.413,50)	(529.167,67)	-	<b>(3.018.933,07)</b>	(1.159.414,60)	(1.251.775,13)	(1.093.791,67)	(372.114,80)	-	<b>(3.877.096,20)</b>
Administrative Expenses	-	-	-	-	(1.920.688,84)	<b>(1.920.688,84)</b>	-	-	-	-	(1.613.272,04)	<b>(1.613.272,04)</b>
Intra-group Administrative Expenses	-	-	-	-	42.282,80	<b>42.282,80</b>	-	-	-	-	32.047,60	<b>32.047,60</b>
Research and Development Expenses	(61.089,23)	(66.699,79)	(88.861,17)	(31.775,45)	-	<b>(248.425,64)</b>	(92.161,58)	(93.166,45)	(76.861,33)	(19.697,20)	-	<b>(281.886,56)</b>
<b>Operating Income</b>	<b>246.615,62</b>	<b>130.559,60</b>	<b>316.554,15</b>	<b>382.286,23</b>	<b>(1.373.483,29)</b>	<b>(297.467,69)</b>	<b>213.958,06</b>	<b>57.156,88</b>	<b>88.031,50</b>	<b>318.626,64</b>	<b>(1.297.462,23)</b>	<b>(619.689,15)</b>
Financial income	-	-	-	-	281.268,80	<b>281.268,80</b>	-	-	-	-	78.050,71	<b>78.050,71</b>
Financial expense	-	-	-	-	(524.407,72)	<b>(524.407,72)</b>	-	-	-	-	(250.949,11)	<b>(250.949,11)</b>
Increase (decrease) in value of securities	-	-	-	-	-	-	-	-	-	-	-	-
<b>Profit before tax</b>	<b>246.615,62</b>	<b>130.559,60</b>	<b>316.554,15</b>	<b>382.286,23</b>	<b>(1.616.622,21)</b>	<b>(540.606,61)</b>	<b>213.958,06</b>	<b>57.156,88</b>	<b>88.031,50</b>	<b>318.626,64</b>	<b>(1.470.360,63)</b>	<b>213.958,06</b>
Income Tax	-	-	-	-	489.845,14	<b>489.845,14</b>	-	-	-	-	(59.889,08)	<b>(59.889,08)</b>
<b>Profit after taxes</b>	<b>246.615,62</b>	<b>130.559,60</b>	<b>316.554,15</b>	<b>382.286,23</b>	<b>(1.126.777,07)</b>	<b>(50.761,47)</b>	<b>213.958,06</b>	<b>57.156,88</b>	<b>88.031,50</b>	<b>318.626,64</b>	<b>(1.530.249,71)</b>	<b>(852.476,63)</b>
Minority interest	-	-	-	-	(69.998,21)	<b>(69.998,21)</b>	-	-	-	-	(208.037,85)	<b>(208.037,85)</b>
<b>Parent Company Shareholders' Profit</b>	<b>246.615,62</b>	<b>130.559,60</b>	<b>316.554,15</b>	<b>382.286,23</b>	<b>(1.196.775,28)</b>	<b>(120.759,68)</b>	<b>213.958,06</b>	<b>57.156,88</b>	<b>88.031,50</b>	<b>318.626,64</b>	<b>(1.738.287,56)</b>	<b>(1.060.514,48)</b>

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OPERATING ACTIVITY SECTORS OF GROUP	1 January to 31 March 2013						1 January to 31 December 2012					
	Greece	E.U.	Other countries	Turkey	Other	Total	Greece	E.U.	Other countries	Turkey	Other	Total
<b>ASSETS</b>												
Tangible Assets for own use	31.968.673, 48	13.963,82	1.591.443,22	41.467,94	399.741,93	<b>34.015.290,39</b>	32.307.759,53	15.333,49	1.932.733,40	42.057,24	34.499,12	<b>34.332.382,78</b>
Intangible Assets Investment Property	847.484,67	190,82	-	5.951,10	241.869,12	<b>1.095.495,71</b>	873.672,01	150,94	259.661,94	6.039,03	-	<b>1.139.523,92</b>
Inventory	-	-	-	-	25.043.895,12	<b>25.043.895,12</b>	-	-	-	-	19.681.950,32	<b>19.681.950,32</b>
Intra-group Inventory	-	-	-	-	(441.967,32)	<b>(441.967,32)</b>	-	-	-	-	(372.216,37)	<b>(372.216,37)</b>
Receivables	27.228.461, 33	5.175.755,74	7.377.464,66	15.037.938,34	-	<b>54.819.620,07</b>	28.898.026,15	6.896.862,74	9.950.902,26	16.016.649,85	-	<b>61.762.441,00</b>
Intra-group Receivables	-	-	-	-	(13.807.126,16)	<b>(13.807.126,16)</b>	-	-	-	-	(16.138.931,92)	<b>(16.138.931,92)</b>
Investments Other elements of Assets	18.745,68	-	-	-	-	<b>18.745,68</b>	18.745,68	-	-	-	-	<b>18.745,68</b>
	-	-	-	-	43.877.171,59	<b>43.877.171,59</b>	-	-	-	-	43.267.198,69	<b>43.267.198,69</b>
<b>Total Assets</b>	<b>60.457.03 0,66</b>	<b>5.189.910,38</b>	<b>8.968.907,88</b>	<b>15.085.357,38</b>	<b>55.313.584,28</b>	<b>145.014.790,58</b>	<b>62.494.344,43</b>	<b>6.912.347,17</b>	<b>12.143.297,60</b>	<b>16.064.746,12</b>	<b>46.472.499,84</b>	<b>144.087.235,16</b>
<b>EQUITY AND LIABILITIES</b>												
Suppliers	16.226.317, 48	3.162.682,69	2.177.391,20	3.966.022,00	-	<b>25.532.413,37</b>	19.500.249,38	2.626.977,09	2.706.194,58	4.645.547,73	-	<b>29.478.968,78</b>
Intra-group Suppliers	(8.774.682, 18)	(1.710.279,33)	(1.177.464,68)	(2.144.699,97)	-	<b>(13.807.126,16)</b>	(10.675.855,03)	(1.438.198,36)	(1.481.567,77)	(2.543.310,76)	-	<b>(16.138.931,92)</b>
Profit carried forward	-	-	-	-	18.989,48	<b>18.989,48</b>	-	-	-	-	2.108.786,17	<b>2.108.786,17</b>
Intra-group Profit carried forward	-	-	-	-	(139.749,16)	<b>(139.749,16)</b>	-	-	-	-	(2.191.243,63)	<b>(2.191.243,63)</b>
Profit of previous periods	-	-	-	-	16.734.957,75	<b>16.734.957,75</b>	-	-	-	-	14.637.535,63	<b>14.637.535,63</b>
Intra-group Profit of previous periods	-	-	-	-	(7.460.015,53)	<b>(7.460.015,53)</b>	-	-	-	-	(5.268.771,90)	<b>(5.268.771,90)</b>
Other elements of Equity and Liabilities	-	-	-	-	126.540.112,89	<b>126.540.112,89</b>	-	-	-	-	124.135.682,06	<b>124.135.682,06</b>
Other intra-group elements of Equity and Liabilities	-	-	-	-	(2.404.792,06)	<b>(2.404.792,06)</b>	-	-	-	-	(2.674.790,03)	<b>(2.674.790,03)</b>
<b>Total Equity and Liabilities</b>	<b>7.451.635, 30</b>	<b>1.452.403,36</b>	<b>999.926,52</b>	<b>1.821.322,03</b>	<b>133.289.503,37</b>	<b>145.014.790,58</b>	<b>8.824.394,35</b>	<b>1.188.778,73</b>	<b>1.224.626,81</b>	<b>2.102.236,97</b>	<b>130.747.198,30</b>	<b>144.087.235,16</b>

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**7. Expenses analysis**

GROUP	1 January to 31 March 2013					1 January to 31 March 2012				
	Cost of Sales	Selling Expenses	Administrative Expenses	Research & Development Expenses	Total	Cost of Sales	Selling Expenses	Administrative Expenses	Research & Development Expenses	Total
Employees' Benefits	2.362.920,67	1.444.055,12	1.089.560,13	175.657,57	<b>5.072.193,49</b>	2.805.932,17	1.752.445,60	792.914,93	179.083,03	<b>5.530.375,73</b>
Cost of consumption of inventories	11.273.991,74	-	3.145,68	-	<b>11.277.137,42</b>	13.300.435,94	3.510,42	1.504,51	-	<b>13.305.450,87</b>
Depreciation	247.644,83	135.140,37	124.889,42	45.912,62	<b>553.587,24</b>	287.190,68	121.328,47	62.312,65	47.473,01	<b>518.304,81</b>
Other Expenses	664.404,59	1.439.737,58	703.093,61	26.855,45	<b>2.834.091,23</b>	586.527,84	1.999.811,71	756.539,95	55.330,52	<b>3.398.210,02</b>
De-profitization of inventories	69.750,95	-	-	-	<b>69.750,95</b>	40.691,26	-	-	-	<b>40.691,26</b>
Other consolidation registrations	(4.369.715,34)	-	(42.282,80)	-	<b>(4.411.998,14)</b>	(4.978.296,49)	-	(32.047,60)	-	<b>(5.010.344,09)</b>
<b>Total</b>	<b>10.248.997,44</b>	<b>3.018.933,07</b>	<b>1.878.406,04</b>	<b>248.425,64</b>	<b>15.394.762,19</b>	<b>12.042.481,40</b>	<b>3.877.096,20</b>	<b>1.581.224,44</b>	<b>281.886,56</b>	<b>17.782.688,60</b>

COMPANY	1 January to 31 March 2013					1 January to 31 March 2012				
	Employees' Benefits	1.760.290,71	1.164.784,34	724.418,42	144.409,49	<b>3.793.902,96</b>	2.101.065,30	1.416.836,60	515.283,40	151.350,67
Cost of consumption of inventories	6.169.550,32	-	-	-	<b>6.169.550,32</b>	8.013.133,01	-	-	-	<b>8.013.133,01</b>
Depreciation	158.800,30	120.384,52	48.423,43	45.734,53	<b>373.342,78</b>	175.266,45	100.007,33	49.082,21	47.295,09	<b>371.651,08</b>
Other Expenses	399.302,77	1.145.517,86	369.633,37	24.390,96	<b>1.938.844,96</b>	454.654,48	1.784.839,10	530.297,18	51.355,58	<b>2.821.146,34</b>
<b>Total</b>	<b>8.487.944,10</b>	<b>2.430.686,72</b>	<b>1.142.475,22</b>	<b>214.534,98</b>	<b>12.275.641,02</b>	<b>10.744.119,24</b>	<b>3.301.683,03</b>	<b>1.094.662,79</b>	<b>250.001,34</b>	<b>15.390.466,40</b>

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**8. Share Capital and Reserves**

Share Capital of the Company consists of 23.648.700 common registered shares with a nominal value of € 0,33 each, amounts to € 7.804.071 and it is totally paid up.

Reserves are analyzed as follows:

	<b>GROUP</b>		<b>COMPANY</b>	
	<b>31.03.2013</b>	<b>31.12.2012</b>	<b>31.03.2013</b>	<b>31.12.2012</b>
<b>Share premium</b>	<b>22.271.082,62</b>	<b>22.271.082,62</b>	<b>22.271.082,62</b>	<b>22.271.082,62</b>
<b>Other Reserves :</b>				
Regular	2.616.007,48	2.616.007,48	1.971.503,97	1.971.503,97
Specially taxed Reserves	11.463.858,83	11.463.858,83	11.073.858,83	11.073.858,83
Contingency Reserve	65.856,02	65.856,02	65.856,02	65.856,02
Differences from readjustment in the value of other assets	1.478.704,76	1.478.704,76	1.259.863,18	1.259.863,18
Tax-free Reserves of developmental Laws	25.540.689,19	25.540.689,19	24.230.509,65	24.230.509,65
Reserves free of income taxation	837.751,17	837.751,17	835.141,92	835.141,92
Reserves from specially taxed Revenues	68.250,20	68.250,20	68.250,20	68.250,20
<b>Total</b>	<b>42.071.117,65</b>	<b>42.071.117,65</b>	<b>39.504.983,77</b>	<b>39.504.983,77</b>

Share Premium was formed by issuing shares, giving cash, of higher value than the nominal, at the years 1999 and 2000.

According to the regulations of Greek Business Legislation, at least 5% of net profits is withheld, annually, for the creation of Regular Reserve, which is exclusively used for equalization of possible debit balance of profit and loss account, before dividend distribution and it is only distributed at the dissolution of the Company. This withholding ceases to be compulsory, when the Regular Reserve balance reaches 1/3 of Share Capital.

**9. Dividends**

According to Greek Business Legislation, companies are required to distribute to their shareholders as a dividend a percentage of 35% of profits that arise from the published financial statements, after the deduction of the income tax and the regular reserve or they may not distribute any dividend with the consistent opinion of the total shareholders.

Dividend which is lower than the 35% of the earnings after taxes and the regular reserve can be announced and paid with the approval of the 70% of the shareholders. However, with an unanimous approval of all the shareholders, the Company may not announce a dividend.

For the fiscal year 2012, the Board of Directors does not intend to propose the distribution of dividend.

**10. State subsidies**

State subsidies are recognized at their fair value when it is expected with certainty that they shall be collected and the Group shall comply with all terms provided.

State subsidies regarding expenses, are deferred and recognized in the Profit and Loss Statement so as to correspond to the expenses they are designated to indemnify, while subsidies related to the purchase of tangible assets are included in Long-term Liabilities as deferred state subsidies and are transferred as gains to the Profit and Loss Statement by the straight line method over the expected useful life of the relative assets.

**11. Net Earnings per share**

Basic Earnings per share are calculated by dividing net profit, attributable to shareholders of the Parent Company, with the weighted average number of common shares, in circulation, during the year, excluding the owned common shares that were purchased by the Company (owned shares).

Earnings per share, which are presented in absolute amounts of Euros, are analyzed, as follows:

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<b>GROUP</b>	<b>1 January to</b>	
	<b>31.03.2013</b>	<b>31.03.2012</b>
Earnings attributed to shareholders of Parent Company	<b>(120.759,68)</b>	<b>(1.060.514,48)</b>
Weighted average number of shares	23.648.700	23.648.700
<b>Basic Earnings per share</b>	<b>(0,0051)</b>	<b>(0,0448)</b>
<b>COMPANY</b>		
Earnings attributed to shareholders	<b>355.379,27</b>	<b>(989.197,13)</b>
Weighted average number of shares	23.648.700	23.648.700
<b>Basic Earnings per share</b>	<b>0,0150</b>	<b>(0,0418)</b>

## 12. Income Tax

### 12.1 Greek Companies

According to the provisions of the law 3943/2011 the tax rate is 20% for fiscal years starting from the 1st of January 2011 and thereafter. The tax for distributed earnings amounts to 25% for 2012.

For the year 2012, the parent company is subject to an audit control from Chartered Accountants as per the provisions of Article 82 paragraph 5 of Law 2238/1994. This is an on-going control and the related tax certificate is going to be settled after the publication of the financial statements for the year 2012. In case the tax audits generate additional tax liabilities at the end of the audit control, it is estimated that they will not affect the financial statements significantly.

The parent Company, has not been audited by tax authorities, for the fiscal years 2005 to 2010 and has accounted a cumulative provision for tax differences amounting to Euro 527.500. Therefore, tax liabilities are not finalized for the unaudited years.

The subsidiary KLEFER SA, has not been audited by tax authorities, for the fiscal year 2010 for which it made a provision for additional taxes and penalties of Euro 95.000,00, aggravating the results, using data from the last paycheck closing.

The subsidiary company MODA LIFT S.A. has not been audited by tax authorities since its establishment.

### 12.2 Foreign companies

The corporate taxes at profits and the taxes at distributed of the subsidiary companies abroad are analyzed as follows:

	<b>Corporate Tax</b>	<b>Distribution Tax</b>
KLEEMANN ASANSOR SAN. VE TIC. A.S.	20%	15%
KLEEMANN LIFTOVI D.O.O.	10%	5%
KLEEMANN LIFT RO S.R.L.	16%	10%
HONG KONG ELEVATOR SYSTEMS	0%	0%
KLEEMANN LIFTS U.K. LTD	Scaling from 20% to 26%	0%
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	10%	0%
KUNSHAN HK ELEVATOR SYSTEMS LTD	25%	5%
KLEEMANN LIFTS RUS	20%	Scaling from 0% to 15%

It must be noted, that Turkey and Romania respectively do not carry out regular audits by tax authorities, which have the right to audit the Company's books for a specified period, only where appropriate or at random. On this basis, KLEEMANN ASANSOR SAN. VE TIC. A.S. based in Turkey, has been audited for year 2005 randomly and for tax purposes without no particular violations. Regarding the Romanian company KLEEMANN LIFT RO S.R.L., as noted above there is no regular audit. Therefore, the term "unaudited by tax authorities fiscal year" does not exist. For the Serbian subsidiary KLEEMANN LIFTOVI D.o.o., the unaudited by tax authorities fiscal years are from 2007 to 2011. The subsidiary HONG KONG ELEVATOR SYSTEMS LIMITED, which was established on June 2 2010, the subsidiary KUNSHAN HK ELEVATOR SYSTEMS LTD and the subsidiary "KLEEMANN LIFTS U.K. LTD established in 2011 have not been audited. The subsidiary "KLEEMANN INTERNATIONAL HOLDINGS LIMITED" established on May

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23 2012 does not have income yet, and the subsidiary "KLEEMANN LIFTS RUS", which was established on December 3, 2012, did not have any business operation in 2012.

**12.3 Estimation of Income Tax**

The income tax of the interim period was calculated according the income tax rate which will be in force at the end of the fiscal year and which amounts to 20% (in the corresponding period of 2011 it amounted to 20%). Income Tax, which encumbered the results, is analyzed, as follows:

GROUP	GROUP		COMPANY	
	31.03.2013	31.03.2012	31.03.2013	31.03.2012
Current income Tax	89.607,04	110.589,19	-	-
Deferred Tax	(579.452,18)	(50.700,11)	(656.357,76)	(74.871,69)
<b>Total</b>	<b>(489.845,14)</b>	<b>59.889,08</b>	<b>(656.357,76)</b>	<b>(74.871,69)</b>

The tax basis has been increased by the non-deducted expenses and the presumable accounting differences of tax audit. The tax of profits of the Group and the Company differs from the notional amount that would have accrued using the weighted average tax rate, on profits. Additionally, the real tax rate for the Group is formed from the different tax factors applied at the countries that the Group is activated, too.

**13. Transactions and Balances with affiliated parties**

The Company, its subsidiary companies, its associate companies, Management, the highest Officials and their direct relatives are considered to be the affiliated parties of the Group. Affiliated parties concern companies with common ownership status and/or Management, with the Company and Companies that are related with it.

The Company purchases goods (mainly elevator doors) and services from affiliated parties, while additionally it offers and sells maintenances and goods (mainly commodities and products) to them. All the above transactions are transpiring on cost basis, plus profit.

The transactions with affiliated entities are presented in the following table:

COMPANY	Purchases - Expenses		Sales - Revenues	
	31.03.2013	31.03.2012	31.03.2013	31.03.2012
Group Companies	1.683.483,46	2.107.956,42	2.159.002,50	2.365.993,01
B.o.D Members	-	33.536,58	49,21	431,96
Highest Officials	147.200,62	181.891,11	3.938,60	107,29
Affiliated Companies	276.848,69	159.394,87	111.225,22	191.869,08
<b>Total</b>	<b>2.107.532,77</b>	<b>2.482.778,98</b>	<b>2.274.215,53</b>	<b>2.558.401,34</b>

GROUP	31.03.2013	31.03.2012	31.03.2013	31.03.2012
B.o.D Members	-	33.686,52	49,21	431,96
Highest Officials	220.698,33	266.601,38	3.938,60	107,29
Affiliated Companies	1.207.784,15	894.869,50	127.616,38	304.700,65
<b>Total</b>	<b>1.428.482,48</b>	<b>1.195.157,40</b>	<b>131.604,19</b>	<b>305.239,90</b>

COMPANY	Liabilities		Receivables	
	31.03.2013	31.12.2012	31.09.2013	31.12.2012
Group companies: KLEFER S.A.	5.698.577,05	6.814.139,68	8.520,82	-
KLEEMANN ASANSOR SAN. VE TIC. A.S.	2.420,00	-	2.277.963,30	2.237.211,07
KLEEMANN LIFTOVI D.o.o.	32.169,03	19.000,00	1.247.271,07	1.668.409,38
KLEEMANN LIFT RO SRL	259,77	260,00	943.334,72	1.800.053,11
MODA LIFT S.A.	19.463,57	18.971,57	432.543,71	588.911,79
HONG KONG ELEVATOR SYSTEMS	-	(85.818,90)	294.364,73	71.404,28

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LIMITED (*)				
KLEEMANN LIFTS U.K. LTD	169.546,64	175.856,42	885.842,41	752.527,71
B.o.D Members	-	-	49,21	15.677,49
Highest Officials	49,99	-	3.938,60	20.020,47
Affiliated Companies: AMETAL	-	-	-	-
YAPILIFT	114.760,52	178.381,03	-	-
TECHNOLAMA	136.583,76	28.679,07	-	-
CITY LIFT	-	-	37.189,79	80.075,46
SKY LIFT	1.284,48	6.230,21	869.641,14	1.032.387,83
<b>Total</b>	<b>6.175.114,81</b>	<b>7.155.699,08</b>	<b>7.000.659,50</b>	<b>8.266.678,59</b>
<b>GROUP</b>				
B.o.D Members	-	-	49,21	17.410,98
Highest Officials	6.434,89	11.755,73	3.938,60	20.020,47
Affiliated Companies: AMETAL	-	-	140.394,44	197.958,98
YAPILIFT	114.760,52	178.381,03	68.219,51	188.439,98
TECHNOLAMA	1.067.363,22	696.803,44	0,33	0,33
CITY LIFT	-	-	37.189,79	80.075,46
SKY LIFT	1.468,08	6.230,21	968.581,60	1.129.676,75
<b>Total</b>	<b>1.190.026,71</b>	<b>893.170,41</b>	<b>1.218.373,48</b>	<b>1.633.582,95</b>

(\*) The figures of HONG KONG ELEVATOR SYSTEMS LIMITED also contain amounts for KUNSHAN HK ELEVATOR SYSTEMS LTD

The Board of Directors of the Company is consisted of the following:

1. Nikolaos K. Koukountzos, Chairman & Executive Member
2. Menelaos K. Koukountzos, Vice President & Executive Member
3. Konstantinos N. Koukountzos, Managing Director & Executive Member
4. Nikolaos N. Koukountzos, General Manager & Executive Member
5. Stergios N. Georgalis, Independent, Non-executive Member
6. Maria D. Karadedolgou, Non-executive Member
7. Ziogas T. Vasilios, Independent, non-executive Member

The term of the aforementioned members expires at June 30<sup>th</sup> 2014.

For the first quarter of 2013, there were no any reward paid to executive and non-executive members of the Board of Directors.

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**14. Tangible assets for own use**

Tangible assets have been valued at the date of transition to IFRS (01/01/2004) at fair value. The Group every 3-5 years reassess the value of tangible assets. The last revaluation took place on December 31, 2012 using the fair value method. Other property, plant and equipment of the Group are measured at historical cost.

The tangible assets for own use are analysed as follows:

<b>GROUP</b>	<b>Land</b>	<b>Buildings</b>	<b>Mechanical equipment</b>	<b>Means of transportation</b>	<b>Furniture and Fixtures</b>	<b>Fixed Assets in course of construction</b>	<b>TOTAL</b>
<b>Acquisition cost 1 January 2012</b>	<b>5.669.188,24</b>	<b>23.661.228,99</b>	<b>15.947.201,54</b>	<b>2.504.183,40</b>	<b>4.888.991,82</b>	<b>754.964,31</b>	<b>53.425.758,30</b>
Additions	-	84.422,70	227.173,00	53.898,89	238.035,44	560.756,49	<b>1.164.286,52</b>
Revaluation	(658.936,61)	-	-	-	-	-	<b>(658.936,61)</b>
Transfers	-	4.196,09	11.782,57	66.654,76	14.947,73	(97.581,15)	-
Sales	-	-	(93.171,43)	(94.155,00)	(7.001,60)	-	<b>(194.328,03)</b>
Disposals	-	-	(151.900,45)	-	(18.961,98)	-	<b>(170.862,43)</b>
Exchange Rate differences	(8.391,17)	(43.765,18)	542,09	(1.842,72)	(3.260,69)	(43.136,55)	<b>(99.854,22)</b>
<b>Acquisition cost 31 December 2012</b>	<b>5.001.860,46</b>	<b>23.706.082,60</b>	<b>15.941.627,32</b>	<b>2.528.739,33</b>	<b>5.112.750,72</b>	<b>1.175.003,10</b>	<b>53.466.063,53</b>
<b>Accumulated Depreciation 1 January 2012</b>	-	<b>3.420.121,76</b>	<b>9.263.061,02</b>	<b>1.212.730,14</b>	<b>3.437.738,80</b>	-	<b>17.333.651,72</b>
Depreciation of the period	-	539.599,27	955.537,81	163.615,58	404.755,10	-	<b>2.063.507,76</b>
Sales	-	-	(54.961,62)	(40.826,55)	(5.391,70)	-	<b>(101.179,87)</b>
Disposals	-	-	(138.708,27)	-	(16.113,47)	-	<b>(154.821,74)</b>
Exchange Rate differences	-	(4.671,83)	1.008,91	(1.814,23)	(1.999,97)	-	<b>(7.477,12)</b>
<b>Accumulated Depreciation 31 December 2012</b>	-	<b>3.955.049,20</b>	<b>10.025.937,85</b>	<b>1.333.704,94</b>	<b>3.818.988,76</b>	-	<b>19.133.680,75</b>
<b>Net Book Value as of 31 December 2012</b>	<b>5.001.860,46</b>	<b>19.751.033,40</b>	<b>5.915.689,47</b>	<b>1.195.034,39</b>	<b>1.293.761,96</b>	<b>1.175.003,10</b>	<b>34.332.382,78</b>
<b>Acquisition cost 1 January 2013</b>	<b>5.001.860,46</b>	<b>23.706.082,60</b>	<b>15.941.627,32</b>	<b>2.528.739,33</b>	<b>5.112.750,72</b>	<b>1.175.003,10</b>	<b>53.466.063,53</b>
Additions	-	5.050,00	17.102,17	15.000,00	75.253,58	37.869,63	<b>150.275,38</b>
Transfers	-	737.637,11	117.080,30	-	64.159,63	(918.877,04)	-
Sales	-	-	(1.776,99)	-	(812,20)	-	<b>(2.589,19)</b>
Destructions	-	-	-	-	(270,40)	-	<b>(270,40)</b>
Exchange Rate differences	2.005,37	4.302,05	3.131,91	3.925,95	2.240,62	25.621,12	<b>41.227,02</b>
<b>Acquisition cost 31 March 2013</b>	<b>5.003.865,83</b>	<b>24.453.071,76</b>	<b>16.077.164,71</b>	<b>2.547.665,28</b>	<b>5.253.321,95</b>	<b>319.616,81</b>	<b>53.654.706,34</b>
<b>Accumulated Depreciation 1 January 2013</b>	-	<b>3.955.049,20</b>	<b>10.025.937,85</b>	<b>1.333.704,94</b>	<b>3.818.988,76</b>	-	<b>19.133.680,75</b>
Depreciation of the period	-	137.897,71	224.252,96	42.643,30	97.763,06	-	<b>502.557,03</b>
Sales	-	-	(1.776,99)	-	(382,66)	-	<b>(2.159,65)</b>
Destructions	-	-	-	-	(270,40)	-	<b>(270,40)</b>
Exchange Rate differences	-	980,04	1.173,68	1.227,65	2.226,85	-	<b>5.608,22</b>
<b>Balance 31 March 2013</b>	-	<b>4.093.926,95</b>	<b>10.249.587,50</b>	<b>1.377.575,89</b>	<b>3.918.325,61</b>	-	<b>19.639.415,95</b>
<b>Net Book Value as of 31 March 2013</b>	<b>5.003.865,83</b>	<b>20.359.144,81</b>	<b>5.827.577,21</b>	<b>1.170.089,39</b>	<b>1.334.996,34</b>	<b>319.616,81</b>	<b>34.015.290,39</b>

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COMPANY	Land	Buildings	Mechanical equipment	Means of transportation	Furniture and Fixtures	Fixed Assets in course of construction	TOTAL
<b>Acquisition cost 1 January 2012</b>	<b>5.023.340,48</b>	<b>20.469.981,66</b>	<b>10.936.401,13</b>	<b>2.104.846,00</b>	<b>3.915.397,62</b>	<b>5.697,37</b>	<b>42.455.664,26</b>
Additions	-	74.592,93	143.018,27	28.231,71	140.463,67	56.672,81	<b>442.979,39</b>
Readjustments / Revaluation	(735.818,08)	-	-	-	-	-	<b>(735.818,08)</b>
Transfers	-	-	11.637,34	-	-	(11.637,34)	-
Sales	-	-	(93.171,43)	(94.155,00)	(7.001,60)	-	<b>(194.328,03)</b>
<b>Acquisition cost 31 December 2012</b>	<b>4.287.522,40</b>	<b>20.544.574,59</b>	<b>10.997.885,31</b>	<b>2.038.922,71</b>	<b>4.048.859,69</b>	<b>50.732,84</b>	<b>41.968.497,54</b>
<b>Accumulated Depreciation 1 January 2012</b>	-	<b>2.877.022,95</b>	<b>6.825.362,21</b>	<b>1.061.118,71</b>	<b>2.750.413,92</b>	-	<b>13.513.917,79</b>
Depreciation of the year	-	468.867,59	590.089,78	115.432,18	304.694,16	-	<b>1.479.083,71</b>
Sales	-	-	(54.961,62)	(40.826,55)	(5.391,70)	-	<b>(101.179,87)</b>
<b>Accumulated Depreciation 31 December 2012</b>	-	<b>3.345.890,54</b>	<b>7.360.490,37</b>	<b>1.135.724,34</b>	<b>3.049.716,38</b>	-	<b>14.891.821,63</b>
<b>Net Book Value as of 31 December 2012</b>	<b>4.287.522,40</b>	<b>17.198.684,05</b>	<b>3.637.394,94</b>	<b>903.198,37</b>	<b>999.143,31</b>	<b>50.732,84</b>	<b>27.076.675,91</b>
<b>Acquisition cost 1 January 2013</b>	<b>4.287.522,40</b>	<b>20.544.574,59</b>	<b>10.997.885,31</b>	<b>2.038.922,71</b>	<b>4.048.859,69</b>	<b>50.732,84</b>	<b>41.968.497,54</b>
Additions	-	5.050,00	12.476,80	15.000,00	40.232,93	46.911,69	<b>119.671,42</b>
<b>Acquisition cost 31 March 2013</b>	<b>4.287.522,40</b>	<b>20.549.624,59</b>	<b>11.008.585,12</b>	<b>2.053.922,71</b>	<b>4.088.280,42</b>	<b>97.644,53</b>	<b>42.085.579,77</b>
<b>Accumulated Depreciation 1 January 2013</b>	-	<b>3.345.890,54</b>	<b>7.360.490,37</b>	<b>1.135.724,34</b>	<b>3.049.716,38</b>	-	<b>14.891.821,63</b>
Depreciation of the period	-	118.788,50	138.773,72	28.452,94	70.012,29	-	<b>356.027,45</b>
Sales	-	-	(1.776,99)	-	(382,66)	-	<b>(2.159,65)</b>
<b>Accumulated Depreciation 31 March 2013</b>	-	<b>3.464.679,04</b>	<b>7.497.487,10</b>	<b>1.164.177,28</b>	<b>3.119.346,01</b>	-	<b>15.245.689,43</b>
<b>Net Book Value as of 31 March 2013</b>	<b>4.287.522,40</b>	<b>17.084.945,55</b>	<b>3.511.098,02</b>	<b>889.745,43</b>	<b>968.934,41</b>	<b>97.644,53</b>	<b>26.839.890,34</b>

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Land is not depreciated. Depreciation on other tangible asset items is calculated by the straight line method during the estimated useful lives of these assets and of their sections thereof. Useful lives range is estimated as follows:

Buildings	8-50 years
Mechanical equipment	1-20 years
Automobiles	5-25 years
Other equipment	1-20 years

The residual values and the useful life of tangible fixed assets are subject to review on every balance sheet date, if it is necessary, whereas the accounting values are investigated for impairment when there are such indications. In such cases the recoverable value is calculated and if the accounting value exceed them, the difference is recognized as impairment loss in the Profit & Loss account and the value of tangible fixed assets are decreased in their recoverable value that is higher among the fair value minus the required cost for sale and the value in use of them that estimated through the estimated future cash flows discounted in their present value with a discounted rate that reflects the current estimation of the market for the perpetual value of money and the related risks with these assets.

**15. Intangible Assets**

They concern licenses of software programs and costs and expenses concerning the in-house creation and development of software.

	<b>GROUP</b>	<b>COMPANY</b>
<b>Acquisition cost 1 January 2012</b>	<b>1.994.803,99</b>	<b>1.568.651,27</b>
Additions	107.786,01	30.758,82
Sales	(12.597,30)	-
Exchange Rate differences	(1.283,88)	-
<b>Acquisition cost 31 December 2012</b>	<b>2.088.708,82</b>	<b>1.599.410,09</b>
<b>Accumulated Depreciation 1 January 2012</b>	<b>680.127,31</b>	<b>593.767,23</b>
Depreciation of the year	276.725,88	141.915,01
Depreciation of sales	(7.341,16)	-
Exchange Rate differences	(327,13)	-
<b>Accumulated Depreciation 31 December 2012</b>	<b>949.184,90</b>	<b>735.682,24</b>
<b>Net Book Value as of 31 December 2012</b>	<b>1.139.523,92</b>	<b>863.727,85</b>
<b>Acquisition cost 1 January 2013</b>	<b>2.088.708,82</b>	<b>1.599.410,09</b>
Additions	17.120,15	8.578,00
Re-adjustment	-	-
Exchange Rate differences	13.009,90	-
<b>Acquisition cost 31 March 2013</b>	<b>2.118.838,87</b>	<b>1.607.988,09</b>
<b>Accumulated Depreciation 1 January 2013</b>	<b>949.184,90</b>	<b>735.682,24</b>
Depreciation of the period	68.813,84	34.914,69
Exchange Rate differences	5.344,42	-
<b>Accumulated Depreciation 31 March 2013</b>	<b>1.023.343,16</b>	<b>770.596,93</b>
<b>Net Book Value as of 31 March 2013</b>	<b>1.095.495,71</b>	<b>837.391,16</b>

Internally created intangible assets are found only in the parent company and concern the development of ERP software DIAS. These are presented separately below:

	<b>GROUP</b>	<b>COMPANY</b>
<b>Acquisition cost 1 January 2012</b>	<b>407.888,59</b>	<b>407.888,59</b>
Additions	2.900,00	2.900,00
<b>Acquisition cost 31 December 2012</b>	<b>410.788,59</b>	<b>410.788,59</b>
<b>Accumulated Depreciation 1 January 2012</b>	<b>73.470,20</b>	<b>73.470,20</b>
Depreciation of the year	27.294,43	27.294,43
<b>Accumulated Depreciation 31 December 2012</b>	<b>100.764,63</b>	<b>100.764,63</b>
<b>Net Book Value as of 31 December 2012</b>	<b>310.023,96</b>	<b>310.023,96</b>
<b>Acquisition cost 1 January 2013</b>	<b>410.788,59</b>	<b>410.788,59</b>
Additions	-	-

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<b>Acquisition cost 31 March 2013</b>	<b>410.788,59</b>	<b>410.788,59</b>
<b>Accumulated Depreciation 1 January 2013</b>	<b>100.764,63</b>	<b>100.764,63</b>
Depreciation of the period	4.846,14	4.846,14
<b>Accumulated Depreciation 31 March 2013</b>	<b>105.610,77</b>	<b>105.610,77</b>
<b>Net Book Value as of 31 March 2013</b>	<b>305.177,82</b>	<b>305.177,82</b>

## 16. Investment Property

Investment properties are analyzed as follows:

	<b>GROUP</b>	<b>COMPANY</b>
<b>Acquisition cost 1 January 2012</b>	<b>591.720,76</b>	<b>444.777,56</b>
Additions	(152.697,59)	-
Exchange Rate differences	5.754,39	-
<b>Acquisition cost 31 December 2012</b>	<b>444.777,56</b>	<b>444.777,56</b>
<b>Accumulated Depreciation 1 January 2012</b>	<b>45.657,26</b>	<b>38.734,32</b>
Depreciation of the year	10.807,41	9.902,18
Sales	(8.098,92)	-
Exchange Rate differences	270,75	-
<b>Accumulated Depreciation 31 December 2012</b>	<b>48.636,50</b>	<b>48.636,50</b>
<b>Net Book Value as of 31 December 2012</b>	<b>396.141,06</b>	<b>396.141,06</b>
<b>Acquisition cost 1 January 2013</b>	<b>444.777,56</b>	<b>444.777,56</b>
Sales	-	-
<b>Acquisition cost 31 March 2013</b>	<b>444.777,56</b>	<b>444.777,56</b>
<b>Accumulated Depreciation 1 January 2013</b>	<b>48.636,50</b>	<b>48.636,50</b>
Depreciation of the period	2.475,56	2.475,56
Sales	-	-
<b>Accumulated Depreciation 31 March 2013</b>	<b>51.112,06</b>	<b>51.112,06</b>
<b>Net Book Value as of 31 March 2013</b>	<b>393.665,50</b>	<b>393.665,50</b>

The Group applies the cost model for the measurement of investments in owned property that it does not use for the usual productive activity but leases to third parties.

Depreciation on investment property is calculated using the straight line method during the estimated useful lives of these assets, which is estimated to last between 20 to 50 years.

## 17. Participations in Subsidiaries

The Company records its investments in subsidiaries to the standalone financial statements at cost less any impairment of their value. The participations were as follows:

<b>Corporate Name</b>	<b>Country</b>	<b>Value at 01.01.2012</b>	<b>Additions</b>	<b>Value at 31.12.2012</b>	<b>Direct Holding Percentage</b>
KLEFER A.E	GREECE	1.173.881,21	-	1.173.881,21	50%
KLEEMANN ASANSOR San. Ve Tic As	TURKEY	232.206,36	-	232.206,36	70%
KLEEMANN LIFTOVI D.o.o.	SERBIA	1.576.161,93	-	1.576.161,93	100%
KLEEMANN LIFT RO S.R.L.	ROMANIA	300.141,00	-	300.141,00	100%
MODA LIFT A.B.E.E.	GREECE	2.773.002,00	-	2.773.002,00	100%
HONG KONG ELEVATOR SYSTEMS LIMITED	HONG-KONG	1.771.431,84	-	1.771.431,84	100%
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	CYPRUS	-	480.000,00	480.000,00	100%
KLEEMANN LIFTS U.K. LTD*	UNITED KINGDOM	2,23	(2,23)	-	-
		<b>7.826.826,57</b>	<b>992.404,99</b>	<b>8.819.231,56</b>	

**KLEEMANN HELLAS S.A.**  
**NOTES ON INTERIM FINANCIAL STATEMENTS (PARENT AND CONSOLIDATED)**  
OF 31 March 2013

<b>Corporate Name</b>	<b>Country</b>	<b>Value at 01.01.2013</b>	<b>Additions</b>	<b>Value at 31.03.2013</b>	<b>Direct Holding Percentage</b>
KLEFER A.E	GREECE	1.173.881,21	-	1.173.881,21	50%
KLEEMANN ASANSOR San. Ve Tic As	TURKEY	232.206,36	-	232.206,36	70%
KLEEMANN LIFTOVI D.o.o.	SERBIA	1.576.161,93	-	1.576.161,93	100%
KLEEMANN LIFT RO S.R.L.	ROMANIA	300.141,00	-	300.141,00	100%
MODA LIFT A.B.E.E.	GREECE	2.773.002,00	-	2.773.002,00	100%
HONG KONG ELEVATOR SYSTEMS LIMITED	HONG-KONG	1.771.431,84	-	1.771.431,84	100%
KLEEMANN INTERNATIONAL HOLDINGS LIMITED	CYPRUS	480.000,00	-	480.000,00	100%
		<b>8.819.231,56</b>	<b>-</b>	<b>8.819.231,56</b>	

KLEEMANN INTERNATIONAL HOLDINGS LIMITED record investment in subsidiaries in the separate financial statements at cost less any impairment in value. The entries are as follows:

<b>Corporate Name</b>	<b>Country</b>	<b>Value at 01.01.2012</b>	<b>Additions</b>	<b>Value at 31.12.2012</b>	<b>Direct Holding Percentage</b>
KLEEMANN LIFTS U.K. LTD	United Kingdom	-	200.002,23	200.002,23	100%
KLEEMANN LIFTS RUS	Russia	-	242.780,00	242.780,00	99,5%
		<b>-</b>	<b>442.782,23</b>	<b>442.782,23</b>	

<b>Corporate Name</b>	<b>Country</b>	<b>Value at 01.01.2013</b>	<b>Additions</b>	<b>Value at 31.03.2013</b>	<b>Direct Holding Percentage</b>
KLEEMANN LIFTS U.K. LTD	United Kingdom	200.002,23	-	200.002,23	100%
KLEEMANN LIFTS RUS	Russia	242.780,00	-	242.780,00	99,5%
		<b>442.782,23</b>	<b>-</b>	<b>442.782,23</b>	

HONG KONG ELEVATOR SYSTEMS LIMITED record investment in subsidiaries in the separate financial statements at cost less any impairment in value. The entries are as follows:

<b>Corporate Name</b>	<b>Country</b>	<b>Value at 01.01.2012</b>	<b>Additions</b>	<b>Value at 31.12.2012</b>	<b>Direct Holding Percentage</b>
KUNSHAN HK ELEVATOR SYSTEMS LTD	China	1.620.738,82	484.920,00	2.105.658,82	100%
		<b>1.620.738,82</b>	<b>484.920,00</b>	<b>2.105.658,82</b>	

<b>Corporate Name</b>	<b>Country</b>	<b>Value at 01.01.2013</b>	<b>Additions</b>	<b>Value at 31.03.2013</b>	<b>Direct Holding Percentage</b>
KUNSHAN HK ELEVATOR SYSTEMS LTD	China	2.105.658,82	-	2.105.658,82	100%
		<b>2.105.658,82</b>	<b>-</b>	<b>2.105.658,82</b>	

The Management of the Company considers that there are no reasons indicating impairment of value of participations.

**KLEEMANN HELLAS S.A.**  
**NOTES ON INTERIM FINANCIAL STATEMENTS (PARENT AND CONSOLIDATED)**  
OF 31 March 2013

**18. Inventory**

Inventories are as follows:

	GROUP		COMPANY	
	31.03.2013	31.12.2012	31.03.2013	31.12.2012
Finished and semi-finished products	5.153.300,64	3.607.729,36	4.419.819,42	3.104.176,27
Raw materials and other production materials	13.105.136,17	10.761.457,79	9.511.899,96	8.075.345,66
Commodities	7.350.589,99	5.896.330,58	5.162.904,30	3.946.049,21
Minus: Intra-group Inventories	(441.967,32)	(372.216,37)	-	-
Minus: Provision for impaired inventories	(565.131,68)	(583.567,41)	(444.739,98)	(456.525,55)
<b>Total</b>	<b>24.601.927,80</b>	<b>19.309.733,95</b>	<b>8.649.883,70</b>	<b>14.669.045,59</b>

There are no real or other encumbrances on the Group's total inventories.

**19. Cash flows from operating activities**

Cash generated from operations, which is included in cash flows statement, is analyzed in the table below:

	GROUP		COMPANY	
	31.03.2013	31.03.2012	31.03.2013	31.03.2012
<b>Profit / (losses) of the year</b>	<b>(540.606,61)</b>	<b>(792.587,55)</b>	<b>(300.978,49)</b>	<b>(1.064.068,82)</b>
<b>Adjustments for:</b>				
Depreciation	554.859,36	566.484,35	373.342,78	419.172,86
Impairment of tangible and intangible non-current assets	-	26.910,90	-	-
Increase / (decrease) in provisions	(51.796,41)	541.419,83	(19.889,45)	568.875,98
Increase / (decrease) in the liability for employees' termination benefits	43.493,15	48.308,71	32.486,50	36.377,00
Exchange rate differences	176.783,14	172.052,55	-	-
Tax audit differences	-	(10,09)	-	-
(Profits) / losses from sale of Fixed Assets	99,54	(1.706,33)	99,54	-
(Profits) / losses from sale of Participation & Securities	-	-	-	-
Interest Expenses	357.965,45	328.001,50	293.748,76	253.463,04
(Income) from Dividends	(259.553,68)	(71.883,36)	(252.639,18)	(62.269,00)
Subsidies for Fixed Assets of the period	(9.485,95)	(11.360,43)	(66,27)	(66,27)
	<b>271.757,99</b>	<b>805.630,08</b>	<b>126.104,19</b>	<b>151.484,79</b>
<b>Changes in operating items</b>				
(Increase) / Decrease of Inventories	(5.271.061,54)	(2.681.699,88)	(3.969.052,54)	(1.180.015,10)
(Increase) / Decrease of Receivables	5.787.507,59	4.686.645,47	5.212.393,90	3.549.511,72
Increase / (decrease) of Liabilities	463.321,86	(1.336.029,28)	(24.828,63)	(1.437.988,17)
	<b>979.767,91</b>	<b>668.916,31</b>	<b>1.218.512,73</b>	<b>931.508,45</b>
<b>Cash flows from operating activities</b>	<b>1.251.525,90</b>	<b>1.474.546,39</b>	<b>1.344.616,92</b>	<b>1.082.993,24</b>

**20. Commitments, contingent assets and contingent liabilities**

**20.1 Commitments**

Leasing contracts concern car and building rents. According to these contracts, the Group is obliged to fulfil the complete duration of the lease, which is defined in every contract. On any other occasion, it will be encumbered with the relevant clauses of early interruption.

## **20.2 Potential Receivables and Liabilities**

The Group has potential liabilities in relation with banks, other guarantees and other issues that arise in the framework of its ordinary activity. The group does not expect to be encumbered significantly by the potential liabilities, nor additional payments, after the date of drawing the specific Financial Statements.

Against the bank loans that have been granted by the banks to the Company, it has not been granted any tangible security. The Company grants financial guarantees to its subsidiaries for the granting of bank credits and fixed assets purchasing, that up to 31 March 2013, concern guarantees of 1,7 mil. euros to the subsidiary MODA LIFT and 3,0 mil. euros to KLEEMANN ASANSOR SAN. VE TIC. A.S. for loan receiving.

The granted letters of guarantee of the Group at 31 March 2013 to suppliers, and the Greek State amount to 73,9 thous. euros and 454,8 thous. respectively, same as at December 31<sup>st</sup>, 2012.

There are no unsettled judicial and arbitral cases or contingent liabilities, which may cause significant consequences on the financial status of both the Group and Company.

## **21. Existent real encumbrances**

There are not real or other encumbrances on the Group's Fixed Assets.

## **22. Events after the Balance Sheet date**

On May, the parent company increased the share capital of its subsidiary holding company HONG KONG ELEVATOR SYSTEMS LIMITED (100% owned by the parent) by approximately € 500 thousand, which then proceeded to a capital increase of \$ 300 thousand to its subsidiary in China KUNSHAN HK ELEVATOR SYSTEMS LTD, in which it participates 100% to the share capital.

There are no other important events, which affect the financial status and results of the Group and the Company, occurring after 31 March 2013.

### **Kilkis May 27<sup>th</sup>, 2013**

President of the Board of Directors	Vice President of the Board of Directors	Managing Director	General Manager	Financial Manager
Nikolaos K. Koukountzos	Menelaos K. Koukountzos	Konstantinos N. Koukountzos	Nikolaos N. Koukountzos	Christos N. Petrides