

Interim Condensed Financial Statements for the period 1 January – 31 March 2017 of the Group and Titan Cement Company S.A.

These financial statements have been translated from the original Greek version. In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document.

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The Interim Condensed Financial Statements, presented through pages 3 to 23 both for the Group and the Parent Company, have been approved by the Board of Directors on 10th of May 2017.

Chairman of the Board of Directors

EFSTRATIOS -GEORGIOS ATH. ARAPOGLOU ID No AB309500 DIMITRIOS TH. PAPALEXOPOULOS ID No AK031353

Chief Executive Officer

Chief Financial Officer

Finance Director Greece

Financial Consolidation Senior Manager

MICHAEL H. COLAKIDES Passport No K00215552 GRIGORIOS D. DIKAIOS ID No AB291692 ATHANASIOS S. DANAS ID No AN023225

# **Interim Condensed Income Statement**

(all amounts in Euro thousands)	Gro	up	Company			
		For the three months ended 31/3		For the three mor	oths ended 31/3	
	Note	2017	2016	2017	2016	
Sales of goods	5	361,835	337,790	60,742	63,287	
Cost of sales		-275,249	-258,572	-50,469	-48,515	
Gross profit before depreciation, amortization and impairment		86,586	79,218	10,273	14,772	
Other income		3,223	2,238	4,064	3,628	
Administrative expenses		-30,238	-29,549	-10,589	-9,021	
Selling and marketing expenses		-5,495	-5,292	-48	-55	
Other expenses		-2,972	-3,291	-508	-267	
Profit before interest, taxes, depreciation, amortization and impairment		51,104	43,324	3,192	9,057	
Depreciation and amortization related to cost of sales	8,9	-26,794	-26,720	-3,850	-3,147	
Depreciation and amortization related to administrative and selling expenses	8,9	-1,735	-1,570	-318	-285	
Reversal of impairment of tangible and intangible assets related to cost of sales	8,9	-	9	-	-	
Profit/(loss) before interest and taxes		22,575	15,043	-976	5,625	
Income from participations and investments		-	-	-	20,625	
Finance income		198	514	-	1	
Finance costs		-13,997	-15,897	-4,028	-5,268	
Losses from foreign exchange differences	23	-4,980	-25,112	-647	-1,480	
Share of (loss)/profit of associates and joint ventures	10	-4,493	487	-	-	
(Loss)/profit before taxes		-697	-24,965	-5,651	19,503	
Income tax	7	-3,230	4,052	1,392	52	
(Loss)/profit for the period		-3,927	-20,913	-4,259	19,555	
Attributable to:						
Equity holders of the parent		-3,871	-18,594			
Non-controlling interests		-56	-2,319			
		-3,927	-20,913			
Basic losses per share (in €)	17	-0.0480	-0.2271			

-0.0477

-0.2262

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The primary financial statements should be read in conjunction with the accompanying notes.

Diluted losses per share (in €)

# Interim Condensed Statement of Comprehensive Income

(all amounts in Euro thousands)	_	Gro	up	Company			
		For the three m 31/		For the three n 31/			
	Note	2017	2016	2017	2016		
(Loss)/profit for the period		-3,927	-20,913	-4,259	19,555		
Other comprehensive loss:							
Other comprehensive loss to be reclassified to profit or loss in subsequent periods:							
Exchange differences on translation of foreign operations	16	-13,208	-85,312		-		
Net losses on available-for-sale financial assets		-	-469	-	-469		
Income tax effect	7	-	136	-	136		
		-	-333	-	-333		
Currency translation differences on transactions designated as part of net investment in foreign operation		-1,188	_	_	_		
Income tax effect	7	267	-	-	-		
		-921	-	-	-		
Net other comprehensive loss to be reclassified to profit or loss							
in subsequent periods:		-14,129	-85,645		-333		
	-						
Other comprehensive loss for the period, net of tax		-14,129	-85,645	-	-333		
Total comprehensive (loss)/income for the period net of tax		-18,056	-106,558	-4,259	19,222		
······ ·······························		-10,000	-100,550	-4,237	17,222		
Attributable to:							
Equity holders of the parent		-17,260	-92,988				
Non-controlling interests		-796	-13,570				
		-18,056	-106,558				
	-						

# **Interim Condensed Statement of Financial Position**

(all amounts in Euro thousands)		Group	C	Compa	ny
Assets	Note	3/31/2017	12/31/2016	3/31/2017	12/31/2016
Property, plant & equipment	8	1,563,904	1,573,235	242,202	242,777
Investment properties	14	9,811	9,820	9,126	9,126
Intangible assets and goodwill	9	370,004	375,116	4,709	4,458
Investments in subsidiaries	11	-	-	821,615	862,657
Investments in associates & joint ventures	10	178,894	170,803	-	-
Derivative financial instruments	14	765	1,386	-	-
Available-for-sale financial assets	14	1,065	1,065	122	122
Other non-current assets	14, 20	11,167	12,638	2,755	3,219
Deferred tax asset	7	16,689	20,971	-	-
Non-current assets		2,152,299	2,165,034	1,080,529	1,122,359
Inventories	22	270,254	248,924	67,874	57,768
Trade receivables		115,875	123,466	45,853	54,072
Other receivables and prepayments		91,260	72,642	68,137	21,820
Derivative financial instruments	14	-	1	-	-
Cash and cash equivalents		97,981	179,710	4,273	11,218
Current assets		575,370	624,743	186,137	144,878
Total Assets		2,727,669	2,789,777	1,266,666	1,267,237
Equity and Liabilities					
Share Capital (84,632,528 shares of €4.00)	15	338,530	338,530	338,530	338,530
Share premium	15	22,826	22,826	22,826	22,826
Share options	15	3,249	2,978	3,249	2,978
Treasury shares	15	-101,516	-101,453	-101,516	-101,453
Other Reserves	16	840,109	839,364	538,403	538,403
Retained earnings		355,674	374,106	21,726	25,985
Equity attributable to equity holders of the parent		1,458,872	1,476,351	823,218	827,269
Non-controlling interests		76,030	76,465	-	-
Total equity (a)		1,534,902	1,552,816	823,218	827,269
Long-term borrowings	14	683,868	710,965	257,533	310,678
Derivative financial instruments	14	2,229	-	-	-
Deferred tax liability	7	53,797	56,597	11,046	12,438
Retirement benefit obligations		32,883	33,961	15,912	15,870
Provisions	13	22,019	22,498	3,701	4,215
Other non-current liabilities	14	6,102	5,952	3,742	3,788
Non-current liabilities		800,898	829,973	291,934	346,989
Short-term borrowings	14, 24	130,254	129,499	102,902	42,442
Trade and other payables		251,017	266,584	42,440	44,439
		3,439	3,754	-	-
Current income tax payable					
Provisions	13	7,159	7,151	6,172	6,098
	13	7,159 <b>391,869</b>	7,151 <b>406,988</b>	6,172 <b>151,514</b>	6,098 <b>92,979</b>
Provisions	13				

# Interim Condensed Statement of Changes in Equity

(all amounts in Euro thousands)

. ,	Attributable to equity holders of the parent										
Group	Ordinary shares	Share premium	Preferred ordinary shares	Share options	Ordinary treasury shares	Preferred treasury shares	Other reserves (note 16)	Retained earnings	Total	Non- controlling interests	Total equity
Balance at 1 January 2016	308,254	22,826	30,276	1,807	-78,960	-117	1,017,304	285,504	1,586,894	118,391	1,705,285
Loss for the period	-	-	-	-	-	-	-	-18,594	-18,594	-2,319	-20,913
Other comprehensive loss	-	-	-	-	-	-	-74,394	-	-74,394	-11,251	-85,645
Total comprehensive loss for the period	-	-	-	-	-	-	-74,394	-18,594	-92,988	-13,570	-106,558
Non-controlling interest's put option recognition	-	-	-	-	-	-	-992	-	-992	390	-602
Share based payment transactions	-	-	-	306	-	-	-	-	306	-	306
Transfer between reserves	-	-	-	-	-	-	-1,823	1,823	-	-	-
Balance at 31 March 2016	308,254	22,826	30,276	2,113	-78,960	-117	940,095	268,733	1,493,220	105,211	1,598,431
Loss for the period	308,254	22,826	30,276	2,978	-100,408	-1,045	839,364	<b>374,106</b> -3,871	<b>1,476,351</b> -3,871	<b>76,465</b> -56	<b>1,552,816</b> -3,927
Balance at 1 January 2017	308.254	22,826	30,276	2,978	-100,408	-1,045	839,364	374,106	1,476,351	76,465	1.552.816
Other comprehensive loss							-13,389	-3,071	-13,389	-740	-14,129
Total comprehensive loss for the period	-	-	-		-	-	-13,389	-3,871	-17,260	-796	-18,056
Purchase of treasury shares	-	-	-	-	-	-63	-	-	-63	-	-63
Costs for share capital increase in subsidiaries	-	-	-	-	-	-	-	-481	-481	-	-481
Non-controlling interest's participation in share capital increase	-	-	-	-	-	-	-	-		807	807
Acquisition of non-controlling interests	-	-	-	-	-	-	29	515	544	-544	-
Non-controlling interest's put option recognition (note 21)	-	-	-	-	-	-	-490	-	-490	98	-392
Share based payment transactions	-	-	-	271	-	-	-	-	271	-	271
Transfer between reserves	-	-	-	-	-	-	14,595	-14,595	-	-	-

# Interim Condensed Statement of Changes in Equity (continued)

(all amounts in Euro thousands)

Company	Ordinary shares	Share premium	Preferred ordinary shares	Share options	Ordinary treasury shares	Preferred treasury shares	Other reserves (note 16)	Retained earnings	Total equity
Balance at 1 January 2016	308,254	22,826	30,276	1,807	-78,960	-117	519,750	56,708	860,544
Profit for the period	-	-	-	-	-	-	-	19,555	19,555
Other comprehensive loss		-	-	-	-	-	-333	-	-333
Total comprehensive (loss)/income for the period	-	-	-	-	-		-333	19,555	19,222
Share based payment transactions	-	-	-	306	-	-	-	-	306
Balance at 31 March 2016	308,254	22,826	30,276	2,113	-78,960	-117	519,417	76,263	880,072
Balance at 1 January 2017	308,254	22,826	30,276	2,978	-100,408	-1,045	538,403	25,985	827,269
Loss for the period	-	-	-	-	-	-	-	-4,259	-4,259
Total comprehensive loss for the period	-	-	-	-	-	-	-	-4,259	-4,259
Purchase of treasury shares	-	-	-	-	-	-63	-	_	-63
Share based payment transactions	-	-	-	271	-	-	-	-	271
Balance at 31 March 2017	308,254	22,826	30,276	3,249	-100,408	-1,108	538,403	21,726	823,218

# Interim Condensed Cash Flow Statement

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(all amounts in Euro thousands)		Gro	oup	Company			
		For the three mor	nths ended 31/3	For the three months ended 31/3			
	Note	2017	2016	2017	2016		
Cash flows from operating activities							
(Loss)/profit before taxes		-697	-24,965	-5,651	19,503		
Adjustments for:							
Depreciation, amortization and impairment of tangible and intangible assets	8.9	28,529	28,281	4,168	3,432		
Provisions		2,156	2,654	1,400	1,135		
Exchange differences		4,980	25,112	468	926		
Income from participations and investments		-	-	-	-20,625		
Interest expense		13,634	15,208	3,933	5,195		
Other adjustments		4,984	125	194	263		
Adjusted profit before changes in working capital		53,586	46,415	4,512	9,829		
(Increase)/decrease in inventories		-23,861	5,975	-10,106	2,626		
(Increase)/decrease in trade and other receivables		-19,596	-23,878	2,426	-7,671		
Increase in operating long-term payables/receivables		31	3,613	4	-		
Increase/(decrease) in trade and other payables (excluding banks)		4,538	18,547	-2,357	-3,669		
Cash generated from/(used in) operations		14,698	50,672	-5,521	1,115		
Income tax paid		-1,955	-1,717	-117	-78		
Net cash flows from/(used in) operating activities		12,743	48,955	-5,638	1,037		
Cash flows from investing activities							
Share capital increases in subsidiaries, associates and joint ventures		-13,444	-	-	-6,760		
Payments for acquiring additional percentage in associate		-160	-	-	-		
Payments for investing in joint ventures		-14,070	-	-	-		
Purchase of tangible assets and investment properties	8	-32,558	-27,050	-3,578	-4,260		
Purchase of intangible assets		-356	-243	-317	-34		
Proceeds from sale of tangible and intangible assets	8.9	158	201	3	83		
Proceeds from dividends		527	367	792	18,190		
Interest received		198	162	-	1		
Net cash flows (used in)/from investing activities		-59,705	-26,563	-3,100	7,220		
<b>Cash flows from financing activities</b> Proceeds from non-controlling interest's participation in subsidiary's share capital increase		807	_	_	-		
Costs paid for share capital increase in subsidiaries		-481	_				
Interest paid		-17,461	-23,259	-5,200	-7,955		
Payments for purchase of treasury shares (note 15)		-63	-	-63			
Dividends paid to non-controlling interests		-	-3,418	-	-		
Proceeds from borrowings		188,629	80,297	54,523	32,707		
Repayment of borrowings		-206,305	-113,587	-47,448	-35,305		
Net cash flows (used in)/from financing activities		-34,874	-59,967	1,812	-10,553		
Net decrease in cash and cash equivalents		-81,836	-37,575	-6,926	-2,296		
Cash and cash equivalents at start of period		179,710	121,733	11,218	8,626		
Effects of exchange rate changes		107	-5,382	-19	-105		
Cash and cash equivalents at end of period		97,981	78,776	4,273	6,225		

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### **1.General information**

Titan Cement Co. S.A. (the Company) and, its subsidiaries (collectively the Group) are engaged in the production, trade and distribution of a wide range of construction materials, including cement, concrete, aggregates, cement blocks, dry mortars and fly ash. The Group operates primarily in Greece, the Balkans, Egypt, Turkey, the USA and Brazil.

Information on the Group's structure is provided in note 11. Information on other related party relationships of the Group and the Company is provided in note 19.

The Company is a limited liability company incorporated and domiciled in Greece at 22<sup>A</sup> Halkidos Street - 111 43 Athens with the registration number in the General Electronic Commercial Registry: 224301000 (formerly the Register of Sociétés Anonymes Number: 6013/06/B/86/90) and is listed on the Athens Stock Exchange.

These interim condensed financial statements (the financial statements) were approved for issue by the Board of Directors on 10 May 2017.

#### 2.Basis of preparation and summary of significant accounting policies

These financial statements for the three-month period ended 31 March 2017 have been prepared by management in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting".

The financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2016.

However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual group financial statements.

The accounting policies adopted in the preparation of the interim condensed financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2016, except for the new or revised standards, amendments and/or interpretations that are mandatory for the periods beginning on or after 1 January 2017.

There are no new standards, amendments to standards and interpretations that are mandatory for periods beginning on 1 January 2017.

New Standards and Interpretations issued but not yet effective and not early adopted by the Group and the Company. The Group and the Company are currently investigating their impact on the financial statements.

- IFRS 9 "Financial Instruments" and subsequent amendments to IFRS 9 and IFRS 7 (effective for annual periods beginning on or after 1 January 2018)
- IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods beginning on or after 1 January 2018)
- IFRS 16 "Leases" (effective for annual periods beginning on or after 1 January 2019)
- IAS 12 (Amendments) "Recognition of Deferred Tax Assets for Unrealised Losses" (effective for annual periods beginning on or after 1 January 2017 not yet endorsed by the European Union)
- IAS 7 (Amendments) "Disclosure initiative" (effective for annual periods beginning on or after 1 January 2017 not yet endorsed by the European Union)
- IFRS 2 (Amendments) "Classification and measurement of Shared-based Payment transactions" (effective for annual periods beginning on or after 1 January 2018)
- IFRS 4 (Amendments) "Applying IFRS 9 Financial instruments with IFRS 4 Insurance contracts" (effective for annual periods beginning on or after 1 January 2018)



- IAS 40 (Amendments) "Transfers of Investment Property" (effective for annual periods beginning on or after 1 January 2018)
- IFRIC 22 "Foreign currency transactions and advance consideration" (effective for annual periods beginning on or after 1 January 2018)
- Annual Improvements to IFRSs 2014 (2014 2016 Cycle) (effective for annual periods beginning on or after 1 January 2017 not yet endorsed by the European Union)

#### 3.Estimates

The preparation of the interim condensed financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these interim condensed financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2016.

#### 4.Seasonality of operations

The Group is a supplier of cement, concrete, aggregates and other building materials. The demand for these products is seasonal in temperate countries such as in Europe and North America. Therefore, the Group generally records lower revenues and operating profits during the first and fourth quarters when adverse weather conditions are present in the northern hemisphere. In contrast, sales and profitability tend to be higher during the second and third quarters, as favorable weather conditions support construction activity.

#### 5. Segment information

For management information purposes, the Group is structured in four operating segments: Greece and Western Europe, North America, South Eastern Europe and Eastern Mediterranean. Each operating segment is a set of countries. The aggregation of countries is based mostly on geographic position.

Each region has a regional Chief Executive Officer (CEO) who reports to the Group's CEO. In addition, the Group's finance department is organized by region for effective financial control and performance monitoring.

Management monitors the operating results of its business units separately for the purpose of making decisions, allocating resources and assessing performance. Segment performance is evaluated based on Earnings before interest, taxes, depreciation, amortization & impairment.

(all amounts in Euro thousands)	Greece Western		North A	merica	Southe Eurc		East Mediter	tern rranean	Tot	al
Period from 1/1-31/3	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Gross revenue	80,675	76,729	221,265	174,434	39,676	35,800	45,156	65,222	386,772	352,185
Inter-segment revenue	-23,089	-14,339	-58	-56	-1,790	-	-	-	-24,937	-14,395
Revenue from external customers	57,586	62,390	221,207	174,378	37,886	35,800	45,156	65,222	361,835	337,790
Profit before interest, taxes, depreciation, amortization and impairment	4,358	8,330	34,060	17,882	3,775	6,330	8,911	10,782	51,104	43,324
Depreciation, amortization and impairment of tangible and intangible assets	-5,581	-4,657	-14,806	-12,924	-5,425	-5,509	-2,717	-5,191	-28,529	-28,281
(Loss)/profit before interest and taxes	-1,224	3,673	19,254	4,958	-1,650	821	6,195	5,591	22,575	15,043

(all amounts in Euro thousands)		Greece and /estern Europe North America		Southeastern Europe				Total		
	31/3/2017	31/12/2016	31/3/2017	31/12/2016	31/3/2017	31/12/2016	31/3/2017	31/12/2016	31/3/2017	31/12/2016
Total assets	645,897	666,777	1,121,256	1,158,541	488,231	489,049	472,285	475,410	2,727,669	2,789,777
Total liabilities	303,731	316,668	486,521	521,310	144,536	145,188	257,979	253,795	1,192,767	1,236,961

#### Reconciliation of profit

Finance income and costs, and fair value gains and losses on financial assets are not allocated to individual segments as the underlying instruments are managed on a Group basis.

	Group		
	For the three months ended 31/3		
	2017 201		
Profit before interest and taxes	22,575	15,043	
Finance income	198	514	
Finance costs	-13,997	-15,897	
Losses from foreign exchange differences	-4,980	-25,112	
Share of (loss)/profit of associates and joint ventures	-4,493	487	
Loss before taxes	-697	-24,965	

## 6. Number of employees

The number of employees as at the end of the reporting period is: for the Group 5,512 (31.3.2016: 5,558) and the Company 848 (31.3.2016: 837).

## 7. Income tax

The Group and the Company calculate the period income tax using the tax rate that would be applicable to the expected total annual earnings.

The major components of income tax in the interim condensed consolidated income statement and the interim condensed statement of comprehensive income are:

	Gro	qup	Com	oany		
	For the thre ended		For the three months ended 31/3			
(all amounts in Euro thousands)	2017	2016	2017	2016		
Current income tax - expense	-1,138	-903	-	-		
Deferred tax (expense)/benefit	-2,092	4,955	1,392	52		
Income tax recognised in income statement - (expense)/benefit	-3,230	4,052	1,392	52		
Income tax benefit recognised in other comprehensive income	267	136	-	136		
Total income taxes - (expense)/benefit	-2,963	4,188	1,392	188		

The movement of the net deferred tax liabilities is analyzed as follows:

	Gro	Group		oany
(all amounts in Euro thousands)	2017	2016	2017	2016
<b>Opening balance 1/1</b> Tax expense/(income) during the period recognised in the	35,626	162,980	12,438	7,518
income statement	2,092	-4,955	-1,392	-52
Tax income during the period recognised in the other				
comprehensive income	-267	-136	-	-136
Exchange differences	-343	-16,503	-	-
Ending balance 31/3	37,108	141,386	11,046	7,330

Deferred income taxes are calculated in full on temporary differences under the liability method using the principal tax rates that apply to the countries in which the companies of the Group operate.

On 31 March 2017, the net ending balance of deferred liabilities is  $\leq 37.1$  mil. and it consists mainly of: a)  $\leq 260.3$  mil. deferred tax liabilities mainly from property, plant & equipment and intangible assets and b)  $\leq 223.1$  mil. deferred tax assets, comprising mainly from tax loss carried forward ( $\leq 156.2$  mil.), from provisions and accrual expenses ( $\leq 20.7$  mil.), receivables and prepayments ( $\leq 8.7$  mil.), post-employment and termination benefits ( $\leq 10.5$  mil.), intangible assets ( $\leq 8.5$  mil.) and inventories ( $\leq 4.4$  mil.).

## 8. Property, plant and equipment

	Gro	up	Company	
(all amounts in Euro thousands)	2017	2016	2017	2016
Opening balance 1/1	1,573,235	1,805,719	242,777	237,423
Additions/capitalizations	32,558	27,050	3,578	4,260
Disposals (net book value)	-305	-239	-6	-
Additions due to acquisition of subsidiary	978	-	-	-
Depreciation charge & impairments	-27,265	-26,873	-4,147	-3,430
Exchange differences	-15,685	-116,475	-	-
Other	388	127	-	-
Ending balance 31/3	1,563,904	1,689,309	242,202	238,253

The assets of the Company have not been pledged. On the Turkish subsidiary Adocim Marmara Cimento Beton Sanayi ve Ticaret A.S. assets, there is mortgage of €4.6 million, securing its bank credit facilities.

Assets with a net book value of €305 thousand were disposed of by the Group during the three months ended 31 March 2017 (1.1-31.3.2016: €239 thousand) resulting in a net loss of €147 thousand (1.1-31.3.2016: net loss €38 thousand).

## 9. Intangible assets

(all amounts in Euro thousands)

Crown		Other intangible	
Group	Goodwill	assets	Total
Opening balance 1/1/2017	318,936	56,180	375,116
Additions	3	356	359
Depreciation charge & impairments	-	-1,330	-1,330
Exchange differences	-3,665	-476	-4,141
Ending balance 31/3/2017	315,274	54,730	370,004
Opening balance 1/1/2016	376,406	79,936	456,342
Additions	-	243	243
Disposals	-	-80	-80
Depreciation charge & impairments	-	-1,843	-1,843
Exchange differences	-25,716	-7,296	-33,012
Ending balance 31/3/2016	350,690	70,960	421,650

Goodwill is tested for impairment at the end of each fiscal year and when circumstances indicate that the carrying value may be impaired.

Company	Intangible assets			
Company	2017	2016		
Opening balance 1/1	4,458	3,612		
Additions	317	33		
Disposals (net book value)	-	-80		
Depreciation charge & impairments	-66	-57		
Ending balance 31/3	4,709	3,508		

### 10. Investments in associates and joint ventures

The Group interim condensed financial statements incorporate the following companies with the equity method of consolidation:

a) Karieri AD with ownership percentage 48.711% (31.12.2016: 48.711%), Karierni Materiali AD with ownership percentage 48.764% (31.12.2016: 48.764%). The aforementioned companies are based in Bulgaria and operate in the aggregates business.

b) Adocim Cimento Beton Sanayi ve Ticaret A.S. with ownership percentage 50% (31.12.2016: 50%). The Group has joint control over the joint venture and therefore applies the equity method of consolidation. Adocim Cimento Beton Sanayi ve Ticaret A.S. is based in Turkey and operates in the production of cement.

c) ASH Venture LLC with ownership percentage 33% (31.12.2016: 33%) which beneficiates, markets and sells fly ash. ASH Venture LLC is based in USA.

d) Ecorecovery S.A. with ownership percentage 48% (31.12.2016: 40%) that processing, managing and trading solid waste for the production of alternative fuels. The company is based in Greece. On 11 January 2017, the Group acquired an additional 8% in Ecorecovery S.A. by paying consideration amounted to €160 thousand.

e) Companhia Industrial De Cimento Apodi (Apodi) with ownership percentage 47% (31.12.2016: 47%). The Group has joint control over the joint venture and therefore applies the equity method of consolidation. Apodi is based in Brazil and operates in the production of cement.

None of the aforementioned companies is listed on a public exchange market.

The movement of the Group's participation in associates and joint ventures is analysed as follows:

(all amounts in Euro thousands)	3/31/2017	31/12/2016
Opening balance 1/1	170,803	82,508
Share of (loss)/profit of associates and joint ventures	-4,493	492
Dividends received	-527	-4,918
Acquisition of joint venture	-	105,705
Additional costs for the acquisition of joint venture	698	-
Share capital increases	13,445	2,234
Change in ownership interests	160	87
Change in consolidation method	-	-10,222
Exchange differences	-1,192	-5,071
Other comprehensive losses	-	-12
Ending balance	178,894	170,803

# 11. Group composition

During the first quarter of 2017, the Group composition has not been changed, apart from the following developments:

a) the merges of the subsidiaries Balkcem Ltd, Tithys Ltd, Zlatna Panega Beton EOOD and Terret Enterprises Ltd by their parents companies, also Group's subsidiaries,

b) the liquidation of the subsidiary Holtitan BV,

c) the acquisition of the subsidiaries Titan Investment EAD and Arresa Marine Co (note 12) and

d) the increase in percentage ownership of the associate Ecorecovery S.A. from 40% to 48% (note 10).

#### Movement of the Company's participation in subsidiaries

(all amounts in Euro thousands)	3/31/2017	12/31/2016
Participation in subsidiaries on 1 January	862,657	844,762
Share capital (decrease)/increase in subsidiaries	-41,123	17,651
Other	81	244
Participation in subsidiaries	821,615	862,657

# 12. Business combinations

During the first quarter of 2017, the Group acquired all the voting rights of the company Titan Investment EAD, which is based in Bulgaria and operates in the construction and trade of real estate, by derecognising receivables of €978 thousand and recognising goodwill of €2 thousand. On 31 March 2017, the Group holds 99,989% of the aforementioned company and incorporates it in the consolidated financial statements with the full method.

Moreover, the Group acquired 100% of the Arresa Marine CO company by paying consideration of €0,5 thousand and recognising an equal amount of goodwill. The newly acquired company is a shipping company based in the Marshall Islands and it is incorporated in the consolidated financial statements with the full method from the date of acquisition.

## 13. Provisions

#### Group

Group provisions presented in short and long term liabilities as at 31 March 2017 amounted to €29.2 mil. (31.12.2016: €29.6 mil.).

The above amount includes among others, the provision for the rehabilitation of quarries amounting to  $\leq 17.2$  mil. (31.12.2016:  $\leq 17.2$  mil.), the provision for staff costs of  $\leq 7.1$  mil. (31.12.2016:  $\leq 5.8$  mil.) and other provisions for risks none of which are individually material to the Group.

#### Company

Company provisions presented in short and long term liabilities as at 31 March 2017 amounted to €9.8 mil. (31.12.2016: €10.3 mil.). The above amount includes among others, the provision for the rehabilitation of quarries amounting to €2.4 mil. (31.12.2016: €2.4 mil.) and the provision for staff costs of €7.1 mil. (31.12.2016: €5.8 mil.).

## 14. Fair value measurement

Set out below is a comparison by category of carrying amounts and fair values of the Group's and the Company's financial instruments, that are carried in the statement of the financial position:

		Gro	oup		Company			
(all amounts in Euro thousands)	Carrying	amount	Fair value		Fair value Carrying amount		Fair value	
	3/31/2017	12/31/2016	3/31/2017	12/31/2016	3/31/2017	12/31/2016	3/31/2017	12/31/2016
Financial assets								
Available for-sale financial assets	1,065	1,065	1,065	1,065	122	122	122	122
Other non-current assets	6,772	8,274	6,772	8,274	2,727	2,727	2,727	2,727
Derivative financial instruments	765	1,387	765	1,387	-	-	-	-
Financial liabilities								
Long term borrowings	683,868	710,965	710,042	737,873	257,533	310,678	269,239	322,419
Short term borrowings	130,254	129,499	130,254	129,843	102,902	42,442	102,902	42,608
Derivative financial instruments	2,229	-	2,229	-	-	-	-	-
Other non-current liabilities	1,747	1,492	1,747	1,492	142	142	142	-
Put option (note 21)	10,050	9,658	10,050	9,658	-	-	-	-

Note: Derivative financial instruments consist of fx forwards, cross currency interest rate swaps (CCS), interest rate swaps (IRS) and oil swaps.

The management assessed that the cash and short-term deposits, trade receivables, trade payables, bank overdrafts and other current liabilities (excluding the put option) approximate their carrying amounts largely due to the short-term maturities of these instruments.

#### Fair value hierarchy

The Group and the Company use the following hierarchy for determining and disclosing the fair value of the assets and liabilities by valuation method:

Level 1: based on quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: based on valuation techniques whereby all inputs having a significant effect on the fair value are observable, either directly or indirectly and includes quoted prices for identical or similar assets or liabilities in markets that are not so much actively traded.

Level 3: based on valuation techniques whereby all inputs having a significant effect on the fair value are not observable market data.

The following table provides the fair value measurement hierarchy of the Group's and the Company's assets and liabilities at 31 March 2017.

(all amounts in Euro thousands)	<b>Group</b> Fair value		Comp Fair va	Fair value hierarchy	
	3/31/2017	12/31/2016	3/31/2017	12/31/2016	
Assets					
Investment property	9,811	9,820	9,126	9,126	Level 3
Available for-sale financial assets	1,065	1,065	122	122	Level 3
Derivative financial instruments	765	-	-	-	Level 2
Liabilities					
Long-term borrowings	710,042	737,873	269,239	322,419	Level 2
Short-term borrowings	130,254	129,843	102,902	42,608	Level 2
Derivative financial instruments	2,229	-	-	-	Level 2
Put option (note 21)	10,050	9,658	-	-	Level 3

There were no transfers between level 1 and 2 fair value measurements during the period and no transfers into or out of level 3 fair value measurements during the three-month period ended 31 March 2017.

## 14. Fair value measurement (continued)

The fair value of level 3 investment property is estimated by the Group and the Company by external, independent, certified valuators. The fair value of investment property that is located in urban areas is estimated in accordance with the current market values of similar properties. The fair value of land located in rural areas as well as quarries is estimated based on local valuations.

The fair value of the financial assets and liabilities is included in the amount at which the instrument could be exchanged in a current transaction between willing parties, other than a forced liquidation or sale. The following methods and assumptions were used to estimate the fair values:

#### Level 2

Level 2 long and short term borrowings are evaluated by the Group and the Company based on parameters such as interest rates, specific country risk factors, or price quotations at the reporting date. Especially for long-term borrowings, quoted market prices or dealer quotes for the specific or similar instruments are used.

Level 2 derivative financial instruments comprise fx forwards, cross currency interest rate swaps, interest rate swaps and oil swaps.

The Group and the Company use a variety of methods and make assumptions that are based on market conditions existing at each reporting date. The aforementioned contracts have been fair valued using: a) forward exchange rates that are quoted in the active market, b) forward interest rates extracted from observable yield curves, c) oil prices extracted from observable yield curves, which are quoted in the active market.

In March 2017, the Group's subsidiary in USA, Titan America LLC (TALLC), entered into a fx forward agreement in €-dollar until June 2017 in order to hedge relative fx risk. In addition, TALLC entered into an oil swap agreement essentially converting the floating prices of the US oil to fixed oil prices on a monthly basis and up to December 2017, with effective date 3 April 2017 and termination date 8 January 2018. This transaction was undertaken in order to partially hedge the volatile purchased prices of the specific commodity by TALLC.

#### Level 3

Level 3 available-for-sale financial assets refer mainly to investments in foreign property funds in which the Group owns an insignificant percentage. Their valuation is made based on their financial statements, which present the assets at fair value.

Level 3 put option consists of the put option that the Group has granted to non-controlling interest shareholder of its subsidiary in Albania, ANTEA Cement SHA. The put option is valued using a discounted cash flow model. The valuation requires management to make certain assumptions about unobservable inputs to the model. Certain significant unobservable inputs are disclosed in the table below:

	3/31/2017	12/31/2016
Gross margin growth rate	26.0%	26.0%
Discount rate	8.2%	8.2%

In addition to the above, forecast cash flows for the first five years are a significant unobservable input. The management regularly assesses a range of reasonably possible alternatives for those significant unobservable inputs and determines their impact on the total fair value.

An increase in the forecast cash flows or in the gross margin growth rate for cash flows in the subsequent periods would lead to an increase in the fair value of the put option. On the other hand, an increase in the discount rate used to discount the forecast cash flows would lead to a decrease in the fair value of the put option.

The significant unobservable inputs are not interrelated. The fair value of the put option is not significantly sensitive to a reasonable change in the forecast cash flows or the discount rate; however it is sensitive to a reasonable change in the gross margin growth rate, as described in the following table:

#### Sensitivity analysis of Group's gross margin growth changes

(all amounts in Euro thousand)	Effect on the fair value
Increase by 5 percentage points in the gross margin growth rate:	+310
Decrease by 5 percentage points in the gross margin growth rate:	-277

## 15. Share capital and premium

(all amounts are shown in Euro thousands unless otherwise stated)

	Ordinary sha	Ordinary shares		ares	<u>.</u>	Total		
Shares issued and fully paid	Number of shares	€'000	Number of shares	€'000	Share premium €'000	Number of shares	€'000	
Balance at 1 January 2016	77,063,568	308,254	7,568,960	30,276	22,826	84,632,528	361,356	
Balance at 31 March 2016	77,063,568	308,254	7,568,960	30,276	22,826	84,632,528	361,356	
Balance at 1 January 2017	77,063,568	308,254	7,568,960	30,276	22,826	84,632,528	361,356	
Balance at 31 March 2017	77,063,568	308,254	7,568,960	30,276	22,826	84,632,528	361,356	
	Ordinary sha	res	Preference sho	ares	То	tal		
Treasury shares	Number of shares	€'000	Number of shares	€'000	Number of shares	€'000		
Balance at 1 January 2016	2,760,593	78,960	5,919	117	2,766,512	79,077		
Balance at 31 March 2016	2,760,593	78,960	5,919	117	2,766,512	79,077		

balance af of March 2010	2,700,570	70,700	5,717	117	2,700,512	11,011	
Balance at 1 January 2017	3,871,677	100,408	85,514	1,045	3,957,191	101,453	
Treasury shares purchased	-	-	4,388	63	4,388	63	
Balance at 31 March 2017	3,871,677	100,408	89,902	1,108	3,961,579	101,516	

In the first three months of 2017, the average price of Titan Cement Company S.A. ordinary shares was  $\leq 22.41$  (1.1.-31.3.2016:  $\leq 17.39$ ) and the trading price of the ordinary shares as at 31 March 2017 was  $\leq 23.90$  (31.3.2016:  $\leq 18.89$ ).

#### 16. Other reserves

(all amounts in Euro thousands)

Group	Legal reserve	Special reserve	Contingency reserve	Tax exempt reserves under special laws	Revaluation reserve	Actuarial differences reserve	Hedging reserves	Foreign currency translation reserve	Total other reserves
Balance at 1 January 2016	93,112	569,227	301,075	117,563	50,386	1,001	41,115	-156,175	1,017,304
Other comprehensive loss	-	-	-	-	-333	-	-	-74,061	-74,394
Non-controlling interest's put option recognition	-	-	-	-	-992	-	-	-	-992
Transfer from reserves	-	-	-	-	-1,823	-	-	-	-1,823
Balance at 31 March 2016	93,112	569,227	301,075	117,563	47,238	1,001	41,115	-230,236	940,095
Balance at 1 January 2017	96,501	572,870	333,294	93,754	45,545	138	41,115	-343,853	839,364
Other comprehensive loss	-	-	-	-	-	-	-	-13,389	-13,389
Acquisition of non-controlling interests	_	-	-	-	-	-	-	29	29
Non-controlling interest's put option recognition	-	-	-	-	-490	-	-	-	-490
Transfer to/from reserves and retained earnings	-3,566	-	-	2,534	15,788	-	-	-161	14,595
Balance at 31 March 2017	92,935	572,870	333,294	96,288	60,843	138	41,115	-357,374	840,109

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Company	Legal reserve	Special reserve	Contingency reserve	Tax exempt reserves under special laws	Revaluation reserve	Actuarial differences reserve	Hedging reserves	Total other reserves
Balance at 1 January 2016	69,952	3,550	289,182	105,379	2,508	832	48,347	519,750
Other comprehensive loss	-	-	-	-	-333	-	-	-333
Balance at 31 March 2016	69,952	3,550	289,182	105,379	2,175	832	48,347	519,417
Balance at 1 January 2017	72,950	3,550	321,404	90,379	2,409	-636	48,347	538,403
Balance at 31 March 2017	72,950	3,550	321,404	90,379	2,409	-636	48,347	538,403

### 16. Other reserves (continued)

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In the statement of other comprehensive income, the exchange differences resulting from the translation of foreign operations in the first three months of 2017 amounted to a loss of  $\leq$ 13.2 mil., of which  $\leq$ 12.6 mil. are attributable to the shareholders of the Parent Company and  $\leq$ 0.6 mil. to the non-controlling interests. The equivalent amount in the first three months of 2016, was a loss of  $\leq$ 85.3 mil.. The difference of  $\leq$ 72.1 mil. between the two corresponding periods consists mainly of  $\leq$ 60.8 mil. related to the Egyptian pound and  $\leq$ 11.4 mil. to the US dollar.

### 17. Losses per share

Basic losses per share have been calculated on the total weighted average number of common and preferred shares, excluding the average number of treasury shares. The diluted losses per share are calculated adjusting the weighted average number of ordinary shares outstanding to assume conversion of share options. No adjustment is made to net loss (numerator).

### 18. Dividend proposed and distributed

The Annual General Meeting of Shareholders of the Titan Cement Company S.A., which was held on 17 June 2016, approved the distribution of dividend from the profits of the financial year 2015 of a total amount of  $\leq 25,390$  corresponding to  $\leq 0.30$  per share (ordinary or preference). This amount was proportionally increased by the dividend corresponding to the treasury stock held by the Company and became  $\leq 0.30989$  per share. From this amount the Company withheld on behalf of the Shareholder a 10% tax and, therefore, the net amount paid was  $\leq 0.27890$  per share.

The Board of Directors will propose to the Annual General Assembly of Shareholders, scheduled to take place on 12 May 2017 the distribution of dividend of a total amount of  $\notin 8,463,253$  i.e.  $\notin 0.10$  per share and, in addition, a return of capital of a total amount of  $\notin 84,632,528$  i.e.  $\notin 1.0$  per share. Pursuant to article 16 paragraph 8 of L. 2190/1920, the final amounts to be distributed per share will be increased by the amount, corresponding to the treasury shares held by the Company.

## 19. Related party transactions

Transactions with related parties during the three month period ending 31 March 2017 as well as balances with related parties as at 31 March 2017 for the Group and the Company, according to IAS 24 are as follows:

(all amounts in Euro thousands)

Group	Sales of goods & services	Purchases of goods & services	Receivables	Liabilities
Other interrelated parties	-	199	-	359
Executives and members of the Board	-	-	25	5
	-	199	25	364

Company	Sales of goods & services	Purchases of goods & services	Receivables	Liabilities
Aeolian Maritime Company				252
Adocim Marmara Cimento Beton Sanayi ve Ticaret A.S.	621			
Aemos Cement Ltd.	698		692	-
Interbeton Construction Materials S.A.	6,703	1,822	4,225	2,299
Intertitan Trading International S.A.	1,902		2,780	-
Antea Cement SHA	1,013		972	-
Beni Suef Cement Co.S.A.E.	576		4,056	-
Alexandria Portland Cement Co. S.A.E.	377	-	2,397	1
Titan Beton & Aggregate Egypt LLC	-	-	19	-
Cementara Kosjeric AD	222		209	-
Titan Atlantic Cement Industrial and Commercial S.A.	1	-	41,123	-
Essex Cement Company LLC	11,366	-	2,126	50
Titan America LLC	1,209		1,209	9
Titan Florida LLC	4,784	-		3
Roanoke Cement LLC	1,272	-	_	-
Fintitan SRL	294		1,078	-
Sharrcem SH.P.K.	311	-	551	-
T.C.U.K. Ltd	4,299	-	2,529	-
Titan Global Finance PLC	-	3,873	345	363,900
Usje Cementarnica AD	5,274		5,661	-
Zlatna Panega Cement AD	232	-	232	-
Other subsidiaries	8	5	5	2
Other interrelated parties	-	199		359
Executives and members of the Board	-	-	25	5
	41,162	5,899	70,234	366,880

# 19. Related party transactions (continued)

Transactions with related parties during the three month period ending 31 March 2016 as well as balances with related parties as at 31 December 2016 for the Group and the Company, according to IAS 24 are as follows:

Group	Sales of goods & services	Purchases of goods & services	Receivables	Liabilities
Other interrelated parties	-	406	-	344
Executives and members of the Board	-	-	15	-
	-	406	15	344
Company				
Aeolian Maritime Company	-	-	-	252
Interbeton Construction Materials S.A.	4,780	1,525	8,368	4,838
Intertitan Trading International S.A.	1,890		1,265	-
Adocim Cimento Beton Sanayi ve Ticaret A.S.	-		7	-
Antea Cement SHA	260		265	-
Beni Suef Cement Co.S.A.E.	559		3,592	-
Alexandria Portland Cement Co. S.A.E	353	-	2,126	-
Cementara Kosjeric AD	217	-	188	-
Cementi Crotone S.R.L.	42	-	84	-
Essex Cement Company LLC	5,164	18	1,054	12
Titan America LLC	1,077	6	1,499	2
Roanoke Cement LLC	755	-	299	-
Fintitan S.r.I.	2,017	_	2,990	-
Sharrcem SH.P.K	284	-	268	-
Titan Beton & Aggregate Egypt LLC		-	19	-
lapetos Ltd		-	795	-
Titan Cement U.K. Ltd	5,489	6	2,499	-
Titan Global Finance PLC	-	4,923	459	357,996
Usje Cementarnica AD	3,290	-	730	-
Zlatna Panega Cement AD	234	-	143	-
Other subsidiaries	5	-	4	-
Other interrelated parties	-	406	-	344
Executives and members of the Board		-	15	-
	26,416	6,884	26,669	363,444

#### Key management compensation

	Grou	qu	Company		
	For the three mon	ths ended 31/3	For the three months ended 31/3		
	2017	2016	2017	2016	
Salaries and other short-term employee benefits	1,206	1,022	1,206	1,022	

## 20. Other non-current assets

(all amounts in Euro thousand)	Group		Company		
	3/31/2017	12/31/2016	3/31/2017	12/31/2016	
Utility deposits	2,986	2,987	2,582	2,597	
Excess benefit plan assets	4,395	4,364	-	-	
Notes receivable - trade	453	459	-	-	
Other non-current assets	3,333	4,828	173	622	
	11,167	12,638	2,755	3,219	

# 21. Contingencies and Commitments

# **Contingent liabilities**

Grou		oup	Company		
(all amounts in Euro thousands)	3/31/2017	12/31/2016	3/31/2017	12/31/2016	
Guarantees to third parties on behalf of subsidiaries	-	-	840,276	874,835	
Bank guarantee letters	27,953	28,808	4,398	4,499	
Other	2,573	3,512	-	-	
	30,526	32,320	844,674	879,334	

#### Litigation matters in Egypt

There was no significant change in Egyptian litigation matters during the first quarter of 2017.

#### Put option in Antea

The Group had granted to non controlling interest shareholder (International Finance Corporation - IFC) the option to sell its shares in ANTEA Cement SHA (Antea) at predetermined conditions. On 31 March 2017, the option's fair value of €10.1 mil. (31.12.2016: €9.7 mil.) is recognized as a current liability in the statement of financial position.

#### Contingent tax liability

The financial years of the Group that have not been audited by the tax authorities and therefore the tax obligations of the Company and its subsidiaries for those years have not yet been finalized have not been changed significantly during the first quarter of 2017.

Other than the items referred to in the preceding paragraph, it is not anticipated that any material contingent liabilities will arise.

## **Contingent assets**

	Gro	oup	Company	
(all amounts in Euro thousands)	3/31/2017	12/31/2016	3/31/2017	12/31/2016
Bank guarantee letters for securing trade receivables	21,469	20,904	10,450	10,390
Other collaterals against trade receivables	4,990	6,385	354	354
	26,459	27,289	10,804	10,744
Collaterals against other receivables	1,531	1,421	1,531	1,421
	27,990	28,710	12,335	12,165

#### **Capital commitments**

Capital commitments contracted for at the balance sheet date but not recognized in the financial statements are as follows:

	Gro	qup
(all amounts in Euro thousands)	3/31/2017	12/31/2016
Property, plant and equipment	811	702
Purchase commitments		
	Gro	qup
(all amounts in Euro thousands)	Gro 3/31/2017	12/31/2016
(all amounts in Euro thousands) Not later than 1 year		·

In addition to the aforementioned purchase commitments, the Group's US subsidiaries have entered a contract to purchase raw materials and manufacturing supplies as part of their on-going operations in Florida. This includes a contract to buy construction aggregates through a multi-year agreement at prevailing market prices.

# 21. Contingencies and Commitments (continued)

### Operating lease commitments - where a Group company is the lessee

The Group leases motor vehicles, properties and other equipment under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

	Gre	oup	Company	
(all amounts in Euro thousands)	3/31/2017	12/31/2016	3/31/2017	12/31/2016
Not later than 1 year	12,093	9,517	689	672
Later than 1 year and not later than 5 years	33,788	25,040	1,367	1,367
Beyond 5 years	9,748	7,864	-	
	55,629	42,421	2,056	2,039

# 22. Inventories

The increase in Group inventories by €21.3 mil. includes the negative impact of foreign exchange differences amounting to €2.3 mil. The organic change of the €23.6 mil. is mainly due to the increased deliveries of solid fuels.

## 23. Foreign exchange differences

The variance of €20.1 mil. in the account "losses from foreign exchange differences" in the income statement for the period ended 31 March 2017 compared to the first three months of the previous year is mainly due to the valuation of loans and other liabilities (including intercompany loans) in Euro, recorded by the Group's subsidiaries that operate in Egypt and US and have other functional currency. The volatility arising from foreign exchange rate fluctuations will continue to affect the Group's performance until the full repayment of the respective loans.

# 24. Short-term borrowings

On 19 January 2017, Group subsidiary Titan Global Finance PLC repaid at the maturity €88 million of the outstanding 8.75% guaranteed notes.

## 25. Events after the reporting period

The Group subsidiary Titan Global Finance PLC (TGF) entered into a €300 mil. multi-currency revolving credit facility with a syndicate of Greek and international banks. The contract was signed on 10 April 2017, in London. The facility, which is guaranteed by Titan Cement S.A., matures in January 2022 and it was used for refinancing credit facilities and financing general corporate purposes.

There are no other subsequent events to 31 March 2017 which would materially influence the Group's and the Company's financial position.

# 26. Principal exchange rates

Balance sheet	31/03/2017	31/12/2016	31/3/2017 vs 31/12/2016
€1 = USD	1.07	1.05	1.4%
€1 = EGP	19.36	19.07	1.5%
€1 = TRY	3.89	3.71	4.9%
€1 = BRL	3.39	3.44	-1.4%
€1 = RSD	123.97	123.47	0.4%
1USD=EGP	18.11	18.09	0.1%
Profit and loss	Ave 3M 2017	Ave 3M 2016	Ave 3M 2017 vs 3M 2016
€1 = USD	1.07	1.11	-3.7%
€1 = EGP	19.00	9.45	101.0%
€1 = TRY	3.92	3.21	22.3%
€1 = BRL	3.34	4.11	-18.8%
61 000	102.00	123.13	0.6%
€1 = RSD	123.89	120.10	0.070