

ELTON INTERNATIONAL TRADING COMPANY S.A.



Company's No in the Registry of S.A. : 346001000 General Commercial Reg.Number 7951/06/B/86/85
Head Office: Avlonas Attiki , Draseza place (Industrial zone Avlona)

FINANCIAL STATEMENTS AND INFORMATION of period from 1st January 2016 until 31st December 2016

(published according to K.N. 2190/20, article 135 for companies that issue annual financial statements consolidated and non, according to IAS). The following data and information derived from the financial statements aim to provide general information about the financial position and results of ELTON INTERNATIONAL TRADING COMPANY SA. We advise the reader, before making any investment decision or other transaction with the company, to visit the web site where the financial statements and the report of the auditor where required.

COMPANY INFORMATION

Website :	www.elton .gr
Board of Directors :	Nestor D. Papatthanasiou President and CEO Alkisti N. Papatthanasiou and Katy Andreou executive members. Elektra N. Papatthanasiou non executive member Christos Poulis and Michalis Hatzis non executive independent members.
Date of Financial Statements' approval by the Board :	26/04/2017
Certified Auditor	Ioannis Savadis S.O.E.L. 33391
Audit firm :	SOL AE OE
Type of Audit Review :	Unqualified opinion

1.1. STATEMENT OF FINANCIAL POSITION (consolidated and company's) Amounts in euro

ASSETS	GROUP		COMPANY	
	31/12/2016	31/12/2015	31/12/2016	31/12/2015
Fixed Assets	16.179.238	16.476.505	11.255.485	11.398.112
Intangible Assets	2.769.619	2.908.998	2.657.895	2.817.988
Other non current Assets	1.432.840	1.940.497	13.544.885	13.315.263
Inventories	18.504.675	18.648.025	11.517.473	12.276.893
Trade Receivables	40.570.730	40.419.974	29.528.573	28.704.058
Other current Assets	9.138.260	7.863.526	7.465.686	5.743.244
TOTAL ASSETS	88.595.361	88.257.523	75.969.998	74.255.556
EQUITY AND LIABILITIES				
Share Capital	16.038.112	16.038.112	16.038.112	16.038.112
minus : purchase of company's own shares	0	0	0	0
Other net Equity	33.200.712	31.114.128	28.756.850	27.099.426
Equity attributable to the equity holders of the parent (a)	49.238.824	47.152.240	44.794.962	43.137.538
Minority interest (b)	348.549	289.189	0	0
Total Equity (c)=(a) + (b)	49.587.373	47.441.428	44.794.962	43.137.538
Long Term Borrowings	2.663.154	1.666.664	2.262.653	1.666.664
Provisions/Other Long Term Liabilities	2.249.597	2.377.295	2.137.706	2.236.973
Short Term Borrowings	18.128.721	19.587.810	15.251.806	15.028.912
Other Short Term Liabilities	15.966.515	17.184.326	11.522.870	12.185.469
Total Liabilities (d)	39.007.988	40.816.095	31.175.036	31.118.018
TOTAL EQUITY AND LIABILITIES (c) + (d)	88.595.361	88.257.523	75.969.998	74.255.556

1.2. INCOME STATEMENT (consolidated and company's) Amounts in euro

	GROUP		COMPANY	
	1/1 - 31/12/2016	1/1 - 31/12/2015	1/1-31/12/2016	1/1-31/12/2015
Turnover	113.521.403	104.815.712	74.200.098	71.549.840
Gross Profit	18.022.635	16.470.920	11.895.243	11.214.082
Profit/(loss) before taxes, financing & investing results	4.991.188	4.865.034	3.297.787	2.969.514
Profit before taxes	3.605.395	3.616.598	2.379.054	2.150.405
Profit/(loss) after Taxes (A)	2.644.816	2.698.163	1.660.039	1.497.280
Attributable to: Owners of the parent company	2.632.818	2.711.168	1.660.039	1.497.280
Minority interest	11.998	(13.005)	0	0
Other comprehensive Income after tax (B)	-389.946	(102.604)	-2.615	17.648
Total comprehensive Income after tax (A) + (B)	2.254.871	2.595.560	1.657.424	1.514.929
Attributable to: Owners of the parent company	2.314.626	2.605.564	1.657.424	1.514.929
Minority interest	-59.755	(10.004)	0	0
Earnings after taxes per share (€)	0,0985	0,1014	0,0621	0,0560
Profit before taxes, financing & investing results and depreciation (EBITDA)	5.885.698	5.723.901	3.936.544	3.610.947

1.4 STATEMENT OF CHANGES IN EQUITY (Consolidated and company's) Amounts in euro

	GROUP		COMPANY	
	31/12/2016	31/12/2015	31/12/2016	31/12/2015
Equity at the beginning of the period (1/1/2016 and 1/1/2015 respectively)	47.441.428	44.546.677	43.137.538	41.622.609
Total comprehensive income after tax	2.644.816	2.698.163	1.660.039	1.497.280
Exchange differences	-387.331	-120.252	0	0
Actuarially profit/ (loss) on defined benefit pension plans	-2.615	-4.625	-2.615	0
Effect by changing tax rate (from 26% to 29%)	of			
deferred tax	0	22.273	0	17.648
Other	-108.925	299.192	0	0
Equity at the end of the period (31.12.2016 and 31.12.2015 respectively)	49.587.373	47.441.428	44.794.962	43.137.538

Avlonas Attica, 26th April 2017

PRESIDENT & CEO B.O.D. MEMBER FINANCIAL MANAGER GROUP C.F.O.

NESTOR D. PAPATHANASIOU ALK.N.PAPATHANASIOU ST.D.VASILIOU ANTONIS YASSARIS
ID card num. AB 606775 ID card num. AE 105490 ID card num.T 132250 ID card num. AN 061294

1.3 CASH FLOW STATEMENT

Consolidated and Company's (amounts in euro)

	GROUP		COMPANY	
	1/1-31/12/2016	1/1-31/12/2015	1/1-31/12/2016	1/1-31/12/2015
Operating Activities				
Profit before taxes	3.605.395	3.616.598	2.379.054	2.150.405
Adjustments for :				
Depreciation and Amortization	893.260	857.617	638.757	641.433
Amortization of grants	-58.503	(59.089)	-58.503	(59.089)
Provisions	1.495.100	1.182.906	1.133.295	918.413
Exchange Differences	-324.330	121.041	-12.729	2.772
(Gain) or Loss from Investing activities	4.233	110.268	1.229	122.720
Interest and similar charges	1.391.672	1.164.020	918.733	819.109
Working capital changes				
Decrease / (increase) of inventory	294.657	(2.301.415)	759.420	(1.654.776)
Decrease / (increase) of trade receivables	-1.993.595	(2.413.906)	-1.684.531	(381.729)
(Decrease) / increase of liabilities (except loans)	-2.150.812	600.835	-1.637.574	1.010.975
Less :				
Interest and similar charges paid	-1.299.060	(1.020.041)	-918.215	(697.147)
Tax paid	-345.052	(286.284)	0	(2.915)
Total cash/ (used in) generated from operating activities (a)	1.512.967	1.572.551	1.518.937	2.870.171
Investing Activities				
Acquisition of Subsidiary	0	(1.746.353)	-150.000	(2.360.000)
Purchase of Intangible Assets, Property	-538.871	(593.219)	-337.266	(425.926)
Sale of fixed and Intangible assets	9.063	7.426	0	3.600
Interest received	59.098	109.703	522	153
Dividends received	0	0	0	0
Total cash/ (used in) generated from investing activities (b)	-470.710	(2.222.444)	-486.744	(2.782.173)
Financing Activities				
(Buy)/ sale of company's own shares	0	0	0	0
Proceeds from increase of share capital	107.118	0	0	0
Proceeds from Borrowings	31.705.120	9.902.451	26.030.000	6.000.000
Repayment of Borrowings	-32.312.508	(4.925.151)	-25.211.117	(3.068.852)
Repayment of Finance Lease Liabilities	0	0	0	0
Dividends paid	0	0	0	0
Total cash/ (used in) generated from financing activities (c)	-500.271	4.977.300	818.883	2.931.148
Net increase/(decrease) in Cash and Cash equivalents (a) + (b) + (c)	541.985	4.327.408	1.851.076	3.019.147
Cash and Cash Equivalents at the beginning of the period	5.492.326	1.164.918	3.450.156	431.009
Subsidiary Consolidation	6.538	0	0	0
Cash and Cash Equivalents at the end of the period	6.040.849	5.492.326	5.301.231	3.450.156

1.5 ADDITIONAL DATA AND INFORMATION

1. The companies of the Group with their respective countries of residence and percentage holdings, included in the consolidated financial statements

COMPANY	COUNTRY	PERCENTAGE HOLDING	CONSOLIDATION METHOD
ELTON INTERNATIONAL TRADING COMPANY SA	GREECE	PARENT	
ELTON CORPORATION SA	ROMANIA	100%	FULL
ELTON CORPORATION LTD	BULGARIA	100%	FULL
ELTON CORPORATION DOO	SERBIA	100%	FULL
ELTON MARMARA KIMYA SANAYI VE TICARET AS	TURKEY	70%	FULL

2. The Company has been audited by the tax authorities up to and including the financial year 2015 (except 2009-2010). The unaudited tax years for the Group subsidiaries are the following: ELTON CORPORATION SA (2010-2016), ELTON CORPORATION LTD (2010-2016), ELTON CORPORATION DOO (2010-2016), ELTON CORPORATION OOO (2011-2016). The Company and the Group have formed provisions for tax unaudited fiscal years amounting to € 115.496. For the year 2016 the company has benefited from the tax audit of Certified Auditors Accountants provided by the provisions of Article 65 A N.4174/2013. This audit is in progress and the related tax certificate will be granted after the publication of the financial statements of year 2016.

3. There are no encumbrances on the property.

4. There is not any litigation or arbitration or administrative court that may have a material effect on the financial position of the Company and its subsidiaries.

5. Number of employees at the end of the current period : Group 230 Company 117. (31/12/2015: Group 201 , Company113).

6. n the above financial statements complied same basic accounting principles as at the Balance Sheet 31/12/2015.

7. The Group and the Company have made provisions for bad debts up to 31/12/2016 amounting to 5.095.329 and 4.001.235 euros respectively and provisions for discredited inventories amounting to 152.351 euros for the Group and 130.000 euros for the Company. Until 31st December 2016 the provision for staff compensation in the Group and the Company was 479.451 €.

8. Cumulative amounts of sales and purchases, since the beginning of the year and the balances of receivables and payables of the Group and the Company at the end of the year, resulting from its transactions with associated parties, according to the IFRS 24, are as follows :

	GROUP		COMPANY	
	1/1-31/12/2016	1/1-31/12/2015	1/1-31/12/2016	1/1-31/12/2015
Sales	0	959.994		
Purchases	0	615.678		
Receivables from associated parties	0	952.136		
Payables to associated parties	0	1.590.179		
Directors' and Managers' remuneration	1.025.850	705.079		
Receivables from Managers and Directors	0	0		
Payables to Managers and Directors	24.337	24.337		

9. The other comprehensive income after tax are:

	GROUP		COMPANY	
	31/12/2016	31/12/2015	31/12/2016	31/12/2015
Exchange Differences	-387.331	-120.252	0	0
Deferred taxes	1.068	24.162	1.068	24.162
Actuarially profit/loss	-3.683	-6.514	-3.683	-6.514
TOTAL	-389.946	-102.604	-2.615	17.648