



FRIGOGLASS S.A.I.C.

COMMERCIAL REFRIGERATORS

Number in the Register of Societes Anonymes: 29454/06/B/93/32
15, A. Metaxa Street, GR -145 64 Kifissia, Athens
SUMMARY FINANCIAL STATEMENTS for the period: 1 January to 30 September 2012
According to the Resolution 4/507/28.04.2009 of the Capital Market Commission's BoD



The following information aims to provide a broad overview of the financial position and results of FRIGOGLASS S.A.I.C. and its subsidiaries. We advise the reader, before entering into any investment or any other transaction with the company, to visit the company's site where the financial statements and notes according to IFRS are published together with the independent auditor's review report where appropriate.

Company's STATUTORY INFORMATION

Company's Web Address: www.frigoglass.com
Date of Approval of the Financial Statements : November 9, 2012

1.1. BALANCE SHEET

(in € 000's)	CONSOLIDATED		COMPANY	
	30/09/2012	31/12/2011	30/09/2012	31/12/2011
Assets:				
Property, plant and equipment	220.744	219.394	7.162	7.733
Intangible assets	42.046	42.465	6.342	6.429
Investments in subsidiaries	—	—	58.045	58.045
Deferred income tax assets	12.617	12.218	1.069	1.454
Other long term assets	2.076	2.446	247	255
Total Non Current Assets	277.483	276.523	72.865	73.916
Inventories	176.245	180.038	8.246	6.420
Trade debtors	126.264	100.894	18.233	23.874
Other debtors	33.904	34.943	1.476	6.162
Income tax advances	11.153	9.354	3.627	2.605
Intergroup receivables	—	—	42.889	32.849
Cash & cash equivalents	27.548	88.078	1.928	32.032
Derivative financial instruments	811	128	151	15
Total Current Assets	375.925	413.435	76.550	103.957
Total Assets	653.408	689.958	149.415	177.873
Liabilities:				
Long term borrowings	49.047	110.659	—	39.775
Deferred income tax liabilities	13.340	12.921	—	—
Retirement benefit obligations	17.829	17.161	6.873	6.492
Provisions for other liabilities & charges	4.838	5.248	—	1.001
Deferred income from government grants	61	75	61	75
Total Non Current Liabilities	85.115	146.064	6.934	47.343
Trade creditors	82.773	103.779	5.075	7.134
Other creditors	31.974	40.742	3.799	12.929
Current income tax liabilities	2.731	5.023	—	—
Intergroup payables	—	—	22.058	40.733
Short term borrowings	275.681	221.015	78.239	35.034
Derivative financial instruments	411	1.704	171	539
Total Current Liabilities	393.570	372.263	109.342	96.369
Total Liabilities (d)	478.685	518.327	116.276	143.712
Equity:				
Share capital	15.155	15.136	15.155	15.136
Share premium	2.518	2.304	2.518	2.304
Treasury shares	(7.949)	(7.949)	(7.949)	(7.949)
Other reserves	3.637	4.655	17.156	17.068
Retained earnings / <loss>	128.392	122.398	6.259	7.602
Total Shareholders Equity (a)	141.753	136.544	33.139	34.161
Minority Interest (b)	32.970	35.087	—	—
Total Equity (c) = (a) + (b)	174.723	171.631	33.139	34.161
Total Liabilities & Equity (c) + (d)	653.408	689.958	149.415	177.873

1.3. ELEMENTS OF STATEMENT OF CHANGES IN EQUITY

(in € 000's)	CONSOLIDATED		COMPANY	
	30/09/2012	30/09/2011	30/09/2012	30/09/2011
Opening Balance 01/01 2012 & 2011	171.631	143.938	34.161	28.190
Total Comprehensive income / <expenses> net of tax	5.188	12.608	(1.343)	137
Dividends to Company's shareholders & minority interest	(2.417)	(833)	—	—
Shares issued to employees exercising share options	196	916	196	916
Share option reserve	125	248	125	248
Share capital return to shareholders & minority interest	—	(6.336)	—	(6.336)
<Purchases> / Sale of treasury shares	—	12.743	—	12.743
Minority interests from acquisitions	—	950	—	—
Closing Balance 30/9 2012 & 2011	174.723	164.234	33.139	35.898

1.4. CASH FLOW STATEMENT

(in € 000's)	CONSOLIDATED		COMPANY	
	Nine months ended		Nine months ended	
	30/09/2012	30/09/2011	30/09/2012	30/09/2011
Cash Flow from operating activities				
Profit / <Loss> before tax	12.221	30.131	(959)	179
Adjustments for:				
Depreciation	24.822	20.851	1.956	2.085
Finance costs, net	19.329	14.087	4.485	3.446
Provisions	409	1.830	(304)	807
<Profit> / Loss from disposal of PPE & intangible assets	(124)	(58)	—	(2)
Changes in Working Capital:				
Decrease / (increase) of inventories	3.793	(23.481)	(1.826)	(337)
Decrease / (increase) of trade debtors	(25.370)	(39.868)	5.641	(2.059)
Decrease / (increase) of intergroup receivables	—	—	(10.040)	(5.838)
Decrease / (increase) of other receivables	1.039	(4.931)	4.686	(161)
Decrease / (increase) of other long term receivables	370	(283)	8	(7)
(Decrease) / increase of trade creditors	(21.006)	(16.721)	(2.059)	(710)
(Decrease) / increase of Intergroup payables	—	—	(18.675)	(7.018)
(Decrease) / increase of other liabilities (excluding borrowing)	(11.910)	(19.700)	(11.279)	(6.058)
Less:				
Income tax paid	(9.117)	(11.750)	—	(192)
Net cash generated from operating activities (a)	(5.544)	(49.893)	(28.366)	(15.865)
Cash Flow from investing activities				
Purchase of property, plant and equipment	(23.700)	(17.196)	(128)	(265)
Purchase of intangible assets	(3.057)	(3.578)	(1.289)	(1.525)
Proceeds from subsidiaries share capital reduction	—	—	—	19.413
Acquisition of subsidiary net of cash acquired	—	(4.269)	—	—
Proceeds from disposal of PPE & intangible assets	1.987	1.290	—	2
Net cash generated from investing activities (b)	(24.770)	(23.753)	(1.417)	17.625
Net cash generated from operating & investing activities (a) + (b)	(30.314)	(73.646)	(29.783)	1.760
Cash Flow from financing activities				
Proceeds from / <Repayments> of bank loans	(9.811)	58.709	3.193	(17.465)
Interest paid	(16.434)	(12.286)	(3.710)	(3.386)
Dividends paid to Company's shareholders	—	(5)	—	(5)
Dividends paid to Minority	(2.417)	(833)	—	—
Share Capital Increase / <Decrease>	—	(6.336)	—	(6.336)
Treasury shares <purchased> / sold	—	14.686	—	14.686
Proceeds from issue of shares to employees	196	916	196	916
Net cash generated from financing activities (c)	(28.466)	54.851	(321)	(11.590)
Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)	(58.780)	(18.795)	(30.104)	(9.830)
Cash and cash equivalents at the beginning of the period	88.078	79.967	32.032	15.779
Effect of exchange rate changes	(1.750)	(3.243)	—	—
Cash and cash equivalents at the end of the period	27.548	57.929	1.928	5.949

1.2. STATEMENT OF COMPREHENSIVE INCOME

(in € 000's)	SONSOLIDATED		COMPANY		CONSOLIDATED		COMPANY	
	Nine months ended		Three months ended		Three months ended		Three months ended	
	30/09/2012	30/09/2011	30/09/2012	30/09/2011	30/09/2012	30/09/2011	30/09/2012	30/09/2011
Sales	438.894	438.566	45.280	67.239	100.689	116.085	6.134	14.480
Cost of goods sold	(358.800)	(347.939)	(40.153)	(57.940)	(88.814)	(96.141)	(4.886)	(12.659)
Gross Profit / <Loss>	80.094	90.627	5.127	9.299	11.875	19.944	1.248	1.821
Administration Expenses	(20.448)	(21.308)	(12.489)	(14.145)	(5.827)	(6.126)	(3.330)	(4.300)
Selling, Distribution & Marketing expenses	(25.370)	(23.613)	(4.467)	(5.797)	(8.259)	(6.340)	(701)	(1.679)
Research & Development expenses	(3.453)	(3.571)	(1.496)	(2.172)	(1.161)	(929)	(511)	(682)
Other Operating income	603	2.025	16.851	16.415	(338)	1.220	4.284	5.298
Other <Losses> / Gains	124	58	—	25	113	9	—	23
Operating Profit / <Loss>	31.550	44.218	3.526	3.625	(3.597)	7.778	990	481
Finance <costs> / income	(19.329)	(14.087)	(4.485)	(3.446)	(7.587)	(5.866)	(1.734)	(1.435)
Profit / <Loss> before income tax	12.221	30.131	(959)	179	(11.184)	1.912	(744)	(954)
Taxation	(5.305)	(7.550)	(385)	(42)	884	(958)	(334)	194
Profit / <Loss> after income tax expenses (A)	6.916	22.581	(1.344)	137	(10.300)	954	(1.078)	(760)
Attributable to:								
Minority interest	877	3.122	—	—	82	761	—	—
Owners of the Parent	6.039	19.459	(1.344)	137	(10.382)	193	(1.078)	(760)
Other Comprehensive income / <expenses> net of tax (B)	(1.728)	(9.973)	1	—	(4.345)	3.323	—	—
Total Comprehensive income / <expenses> net of tax (A)+(B)	5.188	12.608	(1.343)	137	(14.645)	4.277	(1.078)	(760)
Attributable to:								
Minority interest	300	2.396	—	—	(477)	2.758	—	—
Owners of the Parent	4.888	10.212	(1.343)	137	(14.168)	1.519	(1.078)	(760)
Basic earnings / <losses> per share attributable to the shareholders of the company (in Euro)	0,1240	0,4429	(0,0276)	0,0031	(0,2131)	0,0039	(0,0221)	(0,0155)
Diluted earnings / <losses> per share attributable to the shareholders of the company (in Euro)	0,1238	0,4411	(0,0275)	0,0031	(0,2128)	0,0039	(0,0221)	(0,0155)
Depreciation	24.822	20.851	1.956	2.085	8.484	7.260	679	619
EBITDA	56.372	65.069	5.482	5.710	4.887	15.038	1.669	1.100

ADDITIONAL INFORMATION

- The main accounting principles as of the balance sheet of 31.12.2011 have been applied.
- The group companies that are included in the consolidated financial statements with their respective locations as well as the percentage of ownership are presented in Note 14 of the financial statements.
- There are no pledged assets for the Parent Company and the Group.
- Capital expenditure as at 30/09/2012 amounted to € 26.76 mil. for the Group (31/12/2011: € 42.94 mil) and to € 1.42 mil. for the Parent Company (31/12/2011: € 2.93 mil.).
- There are no litigation matters which have a material impact on the financial position or operation of the Company and the Group.
- The average number of employees for the period is:

	Consolidated	Company
30/09/2012	6.738	253
30/09/2011	6.847	373

- The amounts of income and expenses and outstanding balances of receivables and payables of the Company to and from its related parties (according to the provisions of IAS 24) were as follows:

	30/09/2012	
	Consolidated	Company
a) Income	108.366	25.353
b) Expenses	—	35.288
c) Receivables	7.208	43.810
d) Payables	—	22.058
e) Transactions & Fees of members of Management & Board of Directors	2.013	2.013
f) Receivables from management & BoD members	—	—
g) Payables to management & BoD members	—	—

- The Group and the parent company provisions are analysed below:

	Consolidated		Company	
	30/09/2012	31/12/2011	30/09/2012	31/12/2011
a) Provisions for litigation matters	—	—	—	—
b) Provisions for warranties	4.020	3.398	—	—
c) Other Provisions	818	1.850	—	1.001
Total	4.838	5.248	—	1.001

The category Other provisions includes mainly provisions for discount on sales, for unused paid holidays, provision for taxes on sales and provisions for recycling costs.

- Group companies that are included in the consolidated financial statements with the respective information regarding the fiscal years unaudited by the Tax authorities are presented in detail in Note 18 of the financial statements. The Group provides additional tax in relation to the outcome of such tax assessments, to the extent that a liability is probable and estimable.
- Other Comprehensive income / <expenses> net of tax of the Group for the period 01/01-30/09/2012 include foreign currency translation on consolidation amounting to € -2,316 th. (30/09/2011: € -6,759 th) and cash flow hedging reserve of € 588 th. (30/09/2011: € -3,214 th.). There is no Other Comprehensive income / <expenses> net of tax for the Parent Company for the periods 01/01-30/09/2012 and 01/01-30/09/2011.
- During the period 01/01 - 30/09/2012, FRIGOGLASS Board of Directors resolved to increase the share capital of the Company by 63,958 ordinary shares, following the exercise of share options by option holders pursuant to the Company's share option plan. The proceeds from the share capital increase amounted to € 196 th.

Kifissia, November 9, 2012

THE CHAIRMAN
HARALAMPOS DAVID

THE GROUP CHIEF FINANCIAL OFFICER
PANAGIOTIS TABOURLLOS

THE MANAGING DIRECTOR
TORSTEN TUERLING

THE HEAD OF FINANCE
VASSILIOS STERGIOU