

HELLENIC COMPANY FOR TELECOMMUNICATIONS AND TELEMATIC APPLICATIONS S.A.

Forthnet S.A.

Registration No S.A. 34461/06/B/95/94

Scientific Technological Park of Crete, Vassilika Vouton, Iraklion Crete 71003

FINANCIAL DATA & INFORMATION FOR THE PERIOD JANUARY 1, 2012 TO MARCH 31, 2012

(Published based on Corporate Law 2190, article 135 for corporations that report annual financial statements, consolidated or not, according to IFRS)

The financial data and information provided below, aim to provide a general overview of FORTHNET S.A. financial statements and results and of the Group. As a result of this, we recommend to any potential investor, that before engage in any type of investment activity or any other kind of transaction with the Company, to visit the Company's web site at the electronic address www.forthnetgroup.gr, where all financial statements according to IFRS as well as the Audit Review report, when is required, are posted.
(amounts presented in euro)

GENERAL INFORMATION:

Web Site: www.forthnetgroup.gr
Board of Directors approval date: May 30, 2012
Certified Auditor Accountant: Seferis Christodoulos, Saloustris Stavros
Auditing firm: ERNST & YOUNG S.A., SOL S.A.
Type of auditor's review report: Unqualified opinion (emphasis of matter)

STATEMENT OF FINANCIAL POSITION (consolidated and parent company)

	GROUP		COMPANY	
	31.03.2012	31.12.2011	31.03.2012	31.12.2011
ASSETS				
Tangible assets	272,409,300	281,829,878	148,323,850	154,102,782
Intangible assets	164,390,652	172,554,880	14,261,248	15,837,876
Goodwill	139,482,089	139,482,089	512,569	512,569
Other non current assets	27,256,442	27,009,606	108,125,402	108,633,876
Inventories	7,658,126	6,696,679	1,914,426	2,197,398
Trade receivables	68,688,262	75,208,837	44,741,661	46,343,492
Other current assets	89,548,005	103,557,059	69,863,089	71,364,706
TOTAL ASSETS	769,432,876	806,339,028	387,742,245	398,992,699
EQUITY AND LIABILITIES				
Share Capital (155,431,324 shares € 1.18 each)	183,408,963	183,408,963	183,408,963	183,408,963
Retained earnings and other reserves	(131,853,229)	(121,740,578)	(60,796,927)	(61,594,419)
Total Shareholders equity (a)	51,555,734	61,668,385	122,612,036	121,814,544
Non-controlling interests (b)	2,966,171	3,119,355	-	-
Total Equity (c)=(a)+(b)	54,521,905	64,787,740	122,612,036	121,814,544
Long-term borrowings	135,000	219,039	-	-
Provisions/Other long-term liabilities	172,642,954	179,719,158	25,848,130	27,268,319
Short-term borrowings	333,392,033	332,260,715	109,306,263	109,246,011
Other Current Liabilities	208,740,984	229,352,376	129,975,816	140,663,825
Total Liabilities (d)	714,910,971	741,551,288	265,130,209	277,178,155
TOTAL EQUITY AND LIABILITIES (c)+(d)	769,432,876	806,339,028	387,742,245	398,992,699

CASH FLOW STATEMENT (parent company and consolidated)

	GROUP		COMPANY	
	01.01 - 31.03.2012	01.01 - 31.03.2011	01.01 - 31.03.2012	01.01 - 31.03.2011
Cash flow from Operating Activities				
(Loss)/Gain before income taxes	(11,576,635)	(14,952,703)	978,806	(5,148,880)
Adjustments for:				
Depreciation and amortisation	25,827,451	28,219,944	14,224,653	15,609,781
Amortisation of subsidies	(778,635)	(1,299,918)	(778,635)	(850,469)
Gains on disposal of tangible and intangible assets	(8,013)	(1,156)	(8,013)	(1,159)
Allowance for doubtful accounts receivable	1,853,581	1,017,077	1,733,581	1,012,500
Provision for staff retirement indemnities	178,201	75,560	73,088	34,937
Other provisions	118,430	26,200	93,000	-
Financial (income)/expenses, net	7,480,632	2,517,159	1,513,722	971,777
Add/ less adjustments for changes in working capital related to				
Decrease / (increase) inventories	(983,488)	(3,455,569)	282,972	284,766
Decrease in receivables	21,393,092	22,201,714	3,249,267	690,987
(Decrease) / increase liabilities (other than Bank loans)	(23,806,882)	(22,278,843)	(11,099,942)	(4,285,455)
Minus:				
Income taxes paid	-	(984,033)	-	-
Decrease in other non-current assets	252,665	121,553	234,160	90,346
Decrease in other long-term liabilities	(1,282,198)	(83,409)	(199,720)	(83,408)
Payment of staff retirement indemnities	(496,682)	(614,892)	(310,339)	(362,377)
Net cash from Operating Activities	18,171,519	10,508,683	9,986,600	7,963,346
Cash flow from Investing activities				
Capital expenditure for property, plant and equipment and intangible assets	(8,379,853)	(11,992,192)	(7,006,301)	(10,635,829)
Disposals of property, plant and equipment and intangible assets	15,168	-	15,168	1,709
Interest and related income received	101,672	98,995	108,638	55,298
Restricted cash	1,214,500	-	1,214,500	-
Net cash used in Investing Activities	(7,048,513)	(11,893,197)	(5,667,995)	(10,578,822)
Cash flows from Financing Activities				
Net change in long-term borrowings	(84,039)	-	-	-
Net change in short-term borrowings	867,243	-	-	-
Interest paid	(5,125,808)	(5,098,274)	(1,040,663)	(1,156,146)
Net change in leases	(2,848,858)	(2,832,081)	(184,042)	(39,009)
Net cash used in Financing Activities	(7,191,462)	(7,930,355)	(1,224,705)	(1,195,155)
Net increase/(decrease) in cash and cash equivalents	3,931,544	(9,314,869)	3,093,900	(3,810,631)
Cash and cash equivalents at the beginning of period	27,781,179	36,418,891	17,144,169	18,329,631
Cash and cash equivalents at the end of period	31,712,723	27,104,022	20,238,069	14,519,000

TOTAL COMPREHENSIVE INCOME (consolidated and parent company)

	GROUP		COMPANY	
	01.01 - 31.03.2012	01.01 - 31.03.2011	01.01 - 31.03.2012	01.01 - 31.03.2011
Turnover	104,371,122	102,679,746	59,437,038	55,820,974
Loss before taxes, financing and investing activities	(4,096,003)	(12,435,543)	2,492,528	(4,177,103)
Profit/(Loss) before income taxes	(11,576,635)	(14,952,703)	978,806	(5,148,880)
Profit/(Loss) after income taxes (A)	(10,358,835)	(13,993,621)	704,492	(4,845,545)
- Share holders of the parent company	(10,205,651)	(13,482,152)	704,492	(4,845,545)
- Non-controlling interests	(153,184)	(511,469)	-	-
Other comprehensive income after taxes(B)	-	-	-	-
Total comprehensive income/(loss) after taxes(A)+(B)	(10,358,835)	(13,993,621)	704,492	(4,845,545)
- Share holders of the parent company	(10,205,651)	(13,482,152)	704,492	(4,845,545)
- Non-controlling interests	(153,184)	(511,469)	-	-
Loss after taxes per share - Basic (in €):	(0.0657)	(0.0867)		
Profit/(Loss) before taxes, financing, investing and depreciation	20,952,813	14,484,483	15,938,546	10,582,210

STATEMENT OF CHANGES IN EQUITY (consolidated and parent company)

	GROUP		COMPANY	
	01.01 - 31.03.2012	01.01 - 31.03.2011	01.01 - 31.03.2012	01.01 - 31.03.2011
Total equity balance at the beginning of period (01.01.2012 and 01.01.2011 respectively)	64,787,740	262,801,445	121,814,544	330,124,693
Legal Reserve	-	8,358	-	-
Total comprehensive loss after income taxes of the year (continuing and discontinuing operations)	(10,358,835)	(13,993,621)	704,492	(4,845,545)
Stock Option Plan	93,000	-	93,000	-
Total equity balance of period (31.3.2012 and 31.3.2011 respectively)	54,521,905	248,816,182	122,612,036	325,279,148

ADDITIONAL DATA AND INFORMATION

- The emphasis of matter paragraph in the auditors report relates to uncertainty regarding the successful completion of the negotiation of the Group financial loan covenants of the existing loans, so as to align them with those of the new bond loans, as well as, the outcome of the discussions with the lending syndicates in order to obtain waivers for some of undertakings included in the new bond loan agreements.
- The above financial statements for the period 01/01/2012-31/3/2012 have been approved by the members of the Board of Directors May 30, 2012
- On March 31, 2012 the total number of employees reached 1,357, while those of the Parent Company reached 778. On March 31, 2011 the Group's relative number of employees was 1,463, while that of the parent company was 826.
- There is no burden against title to the Group's real estate.
- The financial statements of the Group are included in the financial statement of Company "FORGENDO LIMITED" (Head Office: Cyprus, Percentage Participation at December 31, 2011: 41.27%) under the equity method.
- The same accounting methods and assessments have been used as in prior fiscal year 2011.
- The unaudited tax years of the Company and of the companies of the Group are stated in Note 9 of the interim condensed financial statements.
- The Company and the Group have made cumulative provisions for additional taxes assessments for the unaudited tax-years amounting to € 0.2m for the Company and € 3.1 m. for the Group, in order to cover any additional taxes which will occur in future tax audit.
- There are no disputes or issues under arbitration, or decisions issued by legal or arbitration bodies affecting the Group's financial status.
- Certain line items of the previous year's/period's financial statements were reclassified in order to conform to the current period's presentation (note 2.1).

- The Group's subsidiaries, their registered offices, the equity interest as well as the participation relationship with the Group which are incorporated at the end of the current period consolidated financial statements, are stated in note 12 of the financial statements as of 31 December 2011.
 - At the end of current year no shares of the parent company are possessed by either the parent company or any subsidiary or associate companies.
 - On November 24, 2011 the Board of Directors of the Athens Exchange decided to place the Company's shares under close monitoring based on the fact that the fiscal year 2010 losses were greater than 30% of its equity and the planned share capital increase was not successfully completed
 - The accumulated income and expenses since the beginning of the current fiscal year as well as the Company's and the Group's trade accounts receivable and liabilities as at the end of the period derived from transactions with related parties as defined by IAS 24 are as follows:
- | (Amounts in euro) | GROUP | COMPANY |
|---|---------|------------|
| a) Income | 17,598 | 1,757,826 |
| b) Expenses | 18,785 | (82,432) |
| c) Receivables | 49,178 | 31,906,611 |
| d) Liabilities | 509,306 | 43,411,533 |
| e) Fees of Managers and members of the Board of Directors | 571,483 | 424,808 |
| f) Amounts owed by Managers and members of the Board of Directors | 0 | 0 |
| g) Amounts to Managers and members of the Board of Directors | 0 | 0 |

Iraklion, May 30, 2012

PRESIDENT OF THE B.o.D.

VICE PRESIDENT OF B.o.D & MANAGING DIRECTOR

CHIEF FINANCIAL OFFICER

GROUP ACCOUNTING REPORTING & TAX DIRECTOR

GROUP FINANCIAL REPORTING MANAGER

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