

KLEEMANN HELLAS S.A.
Registration Number: 10920/06/B/86/40
Head Offices: Industrial Area Stavrochori, Kilkis
FIGURES AND INFORMATION OF THE PERIOD
from 1st January 2013 to 30th September 2013

**According to the 4/507/28.04.2009 Decision of the Board of Directors of the
Capital Market Committee**

The financial data and information contained below is only for general information purposes regarding the financial position and results of KLEEMANN HELLAS S.A. Therefore, we recommend the users, before making any investment decision or proceeding to any transaction with the company, to visit the company's website, where all financial statements are available, together with the auditors' report, whenever this is demanded, are presented.

Web Site address of the Company: www.kleemann.gr

Date of approval of Financial Statements by the Board of Directors: November 27th, 2013

1.1 STATEMENT OF FINANCIAL POSITION (consolidated and non-consolidated)

Amounts expressed in thousands Euro

	GROUP		COMPANY	
	30.09.2013	31.12.2012	30.09.2013	31.12.2012
ASSETS				
Tangible Assets for own use	33.201	34.332	26.314	27.077
Investment Property	471	396	389	396
Intangible Assets	974	1.140	772	864
Other Non -Current Assets	11.403	12.163	20.785	20.754
Inventories	24.955	19.310	18.007	14.669
Trade Receivables	39.380	45.624	31.780	36.690
Other Current Assets	30.033	30.925	18.763	20.654
TOTAL ASSETS	140.417	143.890	116.810	121.104
EQUITY AND LIABILITIES				
Share Capital	7.804	7.804	7.804	7.804
Other Equity	73.827	72.829	66.695	64.361
Equity attributable to the equity holders of the parent (a)	81.631	80.633	74.499	72.165
Non-controlling Interest (b)	11.021	10.613	-	-
Total Equity (c) = (a) + (b)	92.652	91.246	74.499	72.165
Long-term borrowings	17.749	7.300	17.300	7.300
Provisions / Other Long – Term Liabilities	3.594	3.494	2.498	2.432
Short term liabilities	5.100	20.681	400	15.900
Other short - term Liabilities	21.322	21.169	22.113	23.307
Total Liabilities (d)	47.765	52.644	42.311	48.939
TOTAL EQUITY & LIABILITIES (c) + (d)	140.417	143.890	116.810	121.104

1.2 STATEMENT OF TOTAL COMPREHENSIVE INCOME (consolidated and non-consolidated)

Amounts expressed in thousands Euro.

	GROUP				COMPANY			
	<u>Continuing Operations</u>				<u>Continuing Operations</u>			
	<u>01.01- 30.09.2013</u>	<u>01.01- 30.09.2012</u>	<u>01.07- 30.09.2013</u>	<u>01.07- 30.09.2012</u>	<u>01.01- 30.09.2013</u>	<u>01.01- 30.09.2012</u>	<u>01.07- 30.09.2013</u>	<u>01.07- 30.09.2012</u>
Revenues	61.893	60.950	24.338	22.776	50.143	48.635	19.926	17.823
Gross Profit / (losses)	20.643	18.396	7.926	7.163	15.007	12.529	5.874	4.853
Profit / (loss) before tax, financial and investing activities	4.763	1.379	3.161	1.660	3.184	(1.015)	1.988	195
Profit / (loss) before tax	4.011	750	2.939	1.393	2.881	(911)	2.091	469
Profit / (loss) after tax (A)	2.790	102	1.953	1.158	2.334	(835)	1.438	595
Equity holders of the parent	1.901	(988)	1.500	600	-	-	-	-
Non-controlling Interest	889	1.090	453	558	-	-	-	-
Other comprehensive income after tax (B)	(1.368)	237	(755)	(124)	-	-	-	-
Total comprehensive income after tax (A+B)	1.422	339	1.198	1.034	2.334	(835)	1.438	595
Equity holders of the parent	943	(868)	949	510	-	-	-	-
Non-controlling Interest	479	1.207	249	524	-	-	-	-
Earnings per share after tax – Basic (in Euro)	0,0804	(0,0418)	0,0634	0,0254	0,0987	(0,0353)	0,0608	0,0252
Proposed Dividend per share (in Euro)	-	-	-	-	-	-	-	-
Profit / (loss) before interest, tax, depreciation and amortization (EBITDA)	6.478	3.069	3.743	2.260	4.336	194	2.377	610

1.3 STATEMENT OF CHANGES IN EQUITY (consolidated and non-consolidated)

Amounts expressed in thousands Euro

	GROUP		COMPANY	
	30.09.2013	30.09.2012	30.09.2013	30.09.2012
Equity Capital in the beginning of the period (01.01.2013 and 01.01.2012, correspondingly)	91.246	89.829	72.165	72.229
Total comprehensive income, after tax (continuing and discontinued operations)	1.422	339	2.334	(835)
Dividends	(16)	(263)	-	-
Adjustment due to the revision of IAS 19	-	800	-	748
Equity Capital in the end of the period (30.09.2013 and 30.09.2012 correspondingly)	92.652	90.705	74.499	72.142

1.4 STATEMENT OF CASH FLOWS (consolidated and non-consolidated)

Amounts expressed in thousands Euro

	GROUP		COMPANY	
	01.01- 30.09.2013	01.01- 30.09.2012	01.01- 30.09.2013	01.01- 30.09.2012
Operating Activities				
Profits (/losses) before Tax (continuing operations)	4.011	750	2.881	(911)
Plus / minus adjustments for:				
Depreciation	1.715	1.690	1.152	1.209
Impairment of tangible and intangible non-current assets	-	90	-	-
Provisions	1.244	2.280	469	2.259
Exchange Rate differences	(1.335)	360	-	-
Results (revenues, expenses, profits and losses) from Investing Activities	(309)	(203)	(540)	(736)
Interest charged and relevant expenses	987	937	843	724
Plus / minus adjustments for alterations in working capital accounts or related with operating activities:				
Decrease / (increase) of Inventories	(5.592)	(3.920)	(3.292)	(2.753)
Decrease / (increase) of Receivables	6.171	7.806	5.713	7.243
(Decrease) / increase of Liabilities (except for bank Liabilities)	(1.139)	(6)	(1.842)	(6)
Minus:				
Interest payable and relevant expenses paid	(659)	(689)	(540)	(483)
Taxes paid	(912)	(370)	(513)	(51)
Total inflows / (outflows) from operating activities (a)	4.182	8.725	4.331	6.495
Investing activities				
Acquisition of subsidiaries, associates and other investments	-	-	(809)	(512)
Purchase of tangible and intangible fixed assets	(539)	(951)	(314)	(349)
Receipts from sales of tangible and intangible fixed assets	1	178	1	-
Interests received	296	213	265	188
Dividends received	-	-	-	640
Total inflows / (outflows) from investing activities (b)	(242)	(560)	(857)	(33)
Financing Activities				
Receipts from loans issued / undertaken	20.443	-	20.000	-
Repayment of loans	(25.581)	-	(25.500)	-
Settlement (payment) of financial leasing liabilities	-	(5)	-	-
Dividends paid	(137)	(369)	(122)	(106)
Total Inflows / (outflows) from Financing Activities (c)	(5.275)	(374)	(5.622)	(106)
Net increase / (decrease) in cash and cash equivalents of the period (a) + (b) + (c)	(1.335)	7.791	(2.148)	6.356
Cash and cash equivalents at the beginning of the period	25.268	18.938	17.479	12.273
Cash and cash equivalents at the end of the period	23.933	26.729	15.331	18.629

ADDITIONAL DATA AND INFORMATION: (Presented descriptively on parent and consolidated basis)

1. Note 3.2 of the Group Financial Statements contains the names of all subsidiary companies and their related information (locations, participation percentage and consolidation method).

2. The Interim Financial Statements of 30.09.2013 have been prepared in accordance with the accounting principles followed for the preparation of the Annual Financial Statements of the fiscal year ended on 31.12.2012. Moreover, the amendment of IAS 19, which is in effect from 01/01/13 has been applied (detailed analysis in note 22 of the Financial Statements).

3. On May, the parent company increased the share capital of its subsidiary holding company HONG KONG ELEVATOR SYSTEMS LIMITED (100% owned by the parent) by approximately € 500 thousand, which then proceeded to a capital increase of \$ 300 thousand to its subsidiary in China KUNSHAN HK ELEVATOR SYSTEMS LTD, in which it participates 100% to the share capital. On 10 July 2013, the parent company proceeded to a capital increase of 300 thousand Euros in its subsidiary company HONG KONG ELEVATOR SYSTEMS LIMITED and it in turn on the 16th of July 2013 proceeded to a capital increase in the company KUNSHAN HK ELEVATOR SYSTEMS LTD in China amounting to 300 thousand euros.

4. There are no encumbrances on the tangible assets of both Parent Company and subsidiaries, included in the above consolidation.

5. There are neither any judicial nor arbitral differences of both the Company and the Group, nor any decisions of judicial or arbitral authorities to cause any significant consequence on the financial position of the Company and of the Group.

6. The amount of cumulative provisions which have been realized until 30.09.2013 are:

(amounts in th. Euro)	<u>Group</u>	<u>Company</u>
a) For fiscal years unaudited by tax authorities	708	708
b) For other provisions relating to expenses (depreciation of assets, provision for retirement benefits etc)	18.485	15.850

7. Number of employees at the end of the reporting period: Parent Company 669 (30.09.2012: 626), Group 944 (30.09.2012: 853).

8. The amounts of revenues and expenses accumulatively from the beginning of the fiscal year and the outstanding balances of receivables and payables of the Company to and from its related parties at the end of the current period (according to the provisions of IAS 24) were as follows:

(amounts in th. Euro)	<u>Group</u>	<u>Company</u>
a) Sales of goods and services	492	8.888
b) Purchases of goods and services	3.615	7.876
c) Receivables	491	7.615
d) Liabilities	1.036	6.107
e) Transactions and rewards of Highest Officials and members of the Management	896	610
f) Receivables from Highest Officials and members of the Management	4	4
g) Liabilities to Highest Officials and members of the Management	-15	-23

9. Earnings per share, are calculated, by dividing net profit, attributable to parent Company shareholders, with the weighted average number of outstanding shares.

10. The fiscal years that are unaudited by the tax authorities for the Parent Company and the Group's subsidiaries are presented in detail in note 12 in the consolidated financial statements.

11. No shares of the Company are owed either by the company or any subsidiary of the Group at 30.09.2013.

12. Any differences in the adding up of figures is due to them being rounded.

13. There is no change at the consolidation method of the companies which are being consolidated at the consolidated Annual Financial Statements and also, there are no companies or/and partnerships that the Company participates in and they are not included at the consolidated Annual Financial Statements of the Group. There are no other companies or/and partnerships that:

- a. have been included for the first time in the Consolidated Financial Statements during the current period, that had not been consolidated either on the previous period, or the relevant period of the previous fiscal year.
- b. have not been included for the first time in the Consolidated Financial Statements during the current period, that had been consolidated either on the previous period, or the relevant period of the previous fiscal year.

14. Other comprehensive income (after tax), which is recognized directly in Group's Equity is analyzed below (amounts in th. Euro):

	GROUP		COMPANY	
	01.01-30.09.13	01.01-30.09.12	01.01-30.09.13	01.01-30.09.12
Exchange rate differences from the conversion of foreign subsidiaries	(1.368)	237	-	-
Other comprehensive income	(1.368)	237	-	-

15. Investments for the nine-months of 2013 amounted to Euro 538 th. (and Euro 856 th. in the corresponding period of 2012) for the Group and Euro 314 th. in 2013 (and Euro 349 th. in the corresponding period of 2012), for the Company, respectively.

16. Income Tax, included in the Income Statement, is analyzed, as follows (amounts in th. Euro):

	GROUP		COMPANY	
	01.01-30.09.13	01.01-30.09.12	01.01-30.09.13	01.01-30.09.12
Current Income Tax	1.724	678	1.105	-
Tax on previous periods	-	3	-	-
Tax Provisions of tax audit	180	-	180	-
Deferred Tax	(683)	(33)	(738)	(77)
Total	1.221	648	547	(77)

Industrial Area of Stavrochori, Kilkis, November 27th, 2013

CHAIRMAN OF THE B.O.D.	VICE PRESIDENT OF THE B.O.D.	MANAGING DIRECTOR	DEPUTY MANAGING DIRECTOR & GENERAL MANAGER	GROUP FINANCIAL MANAGER	COMPANY FINANCIAL MANAGER
NIKOLAOS K. KOUKOUNTZOS I.D. NUMBER: AB 454713	MENELAOS K. KOUKOUNTZOS I.D. NUMBER: AB 454710	KONSTANTINOS N. KOUKOUNTZOS I.D. NUMBER: AE 171629	NIKOLAOS N. KOUKOUNTZOS I.D. NUMBER: T 230395	ARISTIDES N. ZERVAS N. OF 1ST CLASS LICENCE: 37232	CHRISTOS N. PETRIDES N. OF 1ST CLASS LICENSE: 20384