

## G.E.MI. 272801000

## PREF. REG. No. 1482/06/B/86/26

## HEADQUARTERS: 12A IRODOU ATTIKOU STR., 151 24 MAROUSSI FIGURES AND FINANCIAL INFORMATION FOR THE PERIOD FROM 1 JANUARY 2013 TO 30 SEPTEMBER 2013

According to Decision No 4/507/28.04.2009 by the BoD of the Hellenic Capital Market Commission

The following figures and financial information, deriving from the financial statements, aim to provide a general information for the financial position and results of "MOTOR OIL (HELLAS) CORINTH REFINERIES S.A.". Therefore, we suggest to any reader, before making any investment decision or transaction concerning the Company, to visit its Corporate web site, where the financial statements and the auditor's review report, whenever this is required, are presented.

Company's website: www.moh.gr
Approval date of the financial statements by the Board of Directors: 25 November 2013

TOTAL EQUITY & LIABILITIES (c) + (d)

STATEMENT OF COMPREHENSIVE INCOME

STATEMENT OF FINANCIAL POSITION					
	GROUP		COMPANY		
	Amounts in t	thd Euro_	Amounts in thd Euro		
	30.09.2013	31.12.2012	30.09.2013	31.12.2012	
ASSETS					
Property, plant and equipment	1,086,584	1,104,802	815,700	831,717	
Intangible assets	30,934	53,051	293	265	
Other non-current assets	120,145	98,051	171,067	171,036	
Inventories	660,958	651,633	617,407	609,727	
Trade receivables	311,160	379,405	215,108	253,902	
Other current assets	312,054	282,609	209,962	211,677	
TOTAL ASSETS	2,521,835	2,569,551	2,029,537	2,078,324	
TOTAL EQUITY AND LIABILITIES					
Share capital	83,088	94,166	83,088	94,166	
Other shareholders' equity	442,396	475,429	359,369	385,940	
Total shareholders' equity (a)	525,484	569,595	442,457	480,106	
Non-controlling interest (b)	1,207	1,232	0	0	
Total equity (c) = $(a) + (b)$	526,691	570,827	442,457	480,106	
Long term borrowings	471,401	514,394	318,185	506,013	
Other non-current liabilities	131,961	107,832	92,965	73,554	
Short term borrowings	664,179	669,094	677,722	351,016	
Other current liabilities	727,603	707,404	498,208	667,635	
Total liabilities (d)	1,995,144	1,998,724	1,587,080	1,598,218	

2.569.551

2,029,537

2,078,324

STATEMENT OF COMPREHENSIVE INCOME						
	(	GROUP	COMPANY			
	Amounts in thd Euro		Amounts in thd Euro			
	01.01-30.09.2013	01.01-30.09.2012	01.01-30.09.2013	01.01-30.09.2012		
Turnover	6,983,912	7,248,809	5,918,927	6,168,657		
Gross profit / (loss)	196,509	297,118	75,594	174,348		
Profit / (loss) before tax and interest	76,789	161,246	65,278	152,609		
Profit / (loss) before tax	23,732	104,740	23,119	104,292		
Profit / (loss) after tax (A)	340	81,772	6,664	83,262		
-Shareholders	214	81,609	6,664	83,262		
-Non-controlling interests	126	163	0	0		
Other comprehensive income after tax (B)	(12)	(117)	0	0		
Total comprehensive income after tax (A)+(B)	328	81,655	6,664	83,262		
-Shareholders	202	81,492	6,664	83,262		
-Non-controlling interests	126	163	0	0		
Earnings per share - basic (in Euro)	0.0031	0.7381	0.0602	0.7516		
Profit / (loss) before tax, interest and depreciation	145,083	229,150	117,664	203,818		

	GROUP		COMPANY		
	Amounts in thd Euro		Amounts in thd Euro		
	01.07-30.09.2013	01.07-30.09.2012	01.07-30.09.2013	01.07-30.09.2012	
Turnover	2,552,209	2,462,801	2,177,475	2,091,604	
Gross profit / (loss)	94,757	122,838	47,337	78,878	
Profit / (loss) before tax and interest	61,894	86,585	52,019	80,113	
Profit / (loss) before tax	43,659	68,014	37,812	64,594	
Profit / (loss) after tax (A)	31,977	54,196	27,817	51,549	
-Shareholders	31,888	54,084	27,817	51,549	
-Non-controlling interests	89	112	0	0	
Other comprehensive income after tax (B)	(12)	(14)	0	0	
Total comprehensive income after tax (A)+(B)	31,965	54,182	27,817	51,549	
-Shareholders	31,876	54,070	27,817	51,549	
-Non-controlling interests	89	112	0	0	
Earnings per share - basic (in Euro)	0.2886	0.4892	0.2511	0.4653	
Profit / (loss) before tax, interest and depreciation	84,017	109,374	68,848	97,240	

STATEMENT OF CASH FLOWS				
Indirect Method	GROUP		COMPANY	
	Amounts in thd Euro		Amounts in thd Euro	
Operating activities	01.01-30.09.2013	01.01-30.09.2012	01.01-30.09.2013	01.01-30.09.2012
Profit / (loss) before tax	23,732	104,740	23,119	104,292
Plus / Less adjustments for:				
Depreciation	70,054	68,527	54,145	51,832
Provisions	3,081	2,808	2,008	733
Exchange differences	(10,465)	(15,124)	(6,167)	(16,085)
Investment income (expenses)	(6,290)	(8,569)	(3,152)	(1,981)
Interest and related expenses	58,808	65,836	44,013	49,956
Movements in working capital:				
Decrease / (increase) in inventories	(9,324)	16,292	(7,680)	5,035
Decrease / (increase) in receivables	43,496	40,688	35,602	35,682
(Decrease) / increase in payables (excluding loans)	11,205	30,725	6,733	41,396
Less:				
Interest and related expenses paid	(56,131)	(64,966)	(42,277)	(49,419)
Taxes paid	(12,554)	(26,305)	(11,653)	(24,650)
Net cash (used in) / from operating activities (a)	115,612	214,652	94,691	196,791
Investing activities				
(Increase) / decrease of interest in subsidiaries and associates	(50)	(9,634)	(50)	(19,634)
Purchase of tangible and intangible assets	(49,565)	(40,242)	(38,184)	(27,777)
Proceeds from the sale of tangible and other intangible assets	370	50	3	0
Interest received	615	455	541	386
Dividends received	0	136_	876	983
Net cash (used in) / from investing activities (b)	(48,630)	(49,235)	(36,814)	(46,042)
Financing activities				
Proceeds from loans	144,431	228,822	139,300	199,060
Repayments of loans	(181,689)	(261,428)	(177,418)	(220,053)
Repayments of finance leases	(12)	(8)	(12)	(8)
Dividends paid	(33,386)	(44,459)	(33,235)	(44,313)
Net cash (used in) / from financing activities (c)	(70,656)	(77,073)	(71,365)	(65,314)
Net Increase / (decrease) in cash and cash equivalents (a)+(b)+( c)	(3,674)	88,344	(13,488)	85,435
Cash and cash equivalents at beginning of the period	196,436	126,091	164,881	103,524
Cash and cash equivalents at period end	192,762	214,435	151,393	188,959

STATEMENT OF CHANGES IN EQUITY

	GROUP Amounts in thd Euro		COMPANY Amounts in thd Euro	
_	30.09.2013	30.09.2012	30.09.2013	30.09.2012
Equity opening balance (01.01.2013 and 01.01.2012 respectively)	570,827	548,276	480,106	444,786
Total comprehensive income after tax	328	81,655	6,664	83,262
Share Capital return	(11,078)	(11,078)	(11,078)	(11,078)
Dividends	(33,386)	(44,459)	(33,235)	(44,313)
Equity closing balance (30.09.2013 and 30.09.2012 respectively)	526,691	574,394	442,457	472,657

## FURTHER INFORMATION

- 1. Please refer to note 12 of the financial statements, for the companies included in the consolidation (including their place of incorporation, shareholding percentage and method of consolidation). The companies "BRODERICO LTD", "ELECTROPARAGOGI SOUSSAKI S.A.", "NUR-MOH HELIOTHERMAL S.A." and "MOTOR OIL (CYPRUS) LIMITED" are not consolidated but are stated at cost due to their insignificance or/and because they are dormant (note 12 in the financial statements). The companies "CORAL SHARED SERVICE CENTRE-HELLAS A.E., PROVISION OF FINANCIAL ADVICE AND ACCOUNTING SERVICES" and "AVIN ALBANIA S.A." are not included in the current period consolidation while they were included in the respective prior year's period consolidation, due to their liquidation within December 2012 and February 2013 respectively. Included in the consolidation for the first time is the newly established company "ABIN AKINHTA A.E.".
- 2. There are legal claims by third parties against the Group amounting to approximately Euro 14.8 million (Company: approximately Euro 1.7 million). There are also legal claims of the Group against third parties amounting to approximately Euro 37.3 million (Company: approximately Euro 6.9 million). For all above mentioned cases, the final outcome cannot be currently estimated. In addition, we do not expect material liabilities to arise from the tax unaudited fiscal years. Total provisions accounted for the Group are as follows: a) provision for doubtful debts Euro 900 thousand (Company: Euro 0 thousand), and b) provision for staff leaving indemnities Euro 46,195 thousand (Company: Euro 37,332 thousand).
- 3. The unaudited, by the Tax Authorities, fiscal years of the Group and the Company are mentioned in note 19 of the financial statements.
- 4. As at September 30, 2013 the Group's personnel headcount amounts to 1,767 (30.09.2012: 1,780) and the Company's personnel headcount amounts to 1,216 (30.09.2012: 1,214).
- 5. Other comprehensive income after tax, for the Group concern expenses for the subsidiary's share capital increase of Euro 16 thousand less the respective income tax of Euro 4 thousand.
- 6. Ordinary General Meeting of June 19, 2013 approved the return of share capital of Euro 11,078,298 (Euro 0.10 per share) through the respective decrease of the share nominal value. The share capital return was paid on November 12th 2013.
- 7. Within May 2013 a new company "MOTOR OIL (CYPRUS) LIMITED" was established, where the Group holds 100% (indirectly through AVIN OIL SA) (note 18 in the financial statements).

  8. Transactions and balances of the Group and the Company, with related parties according to IAS 24 in Euro thousand:

325,714 1,213,022 **EXPENSES** 5,969 RECEIVABLES 37,389 77,367 PAYABLES 725 5,568 OTHER BENEFITS & REMUNERATION OF BoD MEMBERS AND TOP MANAGEMENT 3,530 1,521 RECEIVABLES FROM BoD MEMBERS AND TOP MANAGEMENT 0 0 PAYABLES TO BoD MEMBERS AND TOP MANAGEMENT