



Website:	http://www.lykos.gr
Bloomberg code:	LYK:GA
Reuters code:	LYKr.AT
ISIN code:	GRS208303008

COMPANY PROFILE

Inform P. Lykos SA is an international Group with leading presence in the Central and Eastern Europe in the area of Information Management. The Group is active internationally and is leader in the area of printing management, production of secured documents, and business process outsourcing, offering services of printing and posting statements, electronic presentation of statements and printing management for Banks, Telecommunication companies, Public sector and Industrial/Trade companies. The Group is member of the Group AUSTRIACARD AG (former LYKOS AG) headquartered in Austria, which is an international group active in the business areas of "Digital Security" under the brand AUSTRIACARD and "Information Management" under the brand INFORM.

EXPORTS

The company's exports represent the 50.83% of annual turnover in 2015.

KEY INVESTMENT HIGHLIGHTS

Inform Lykos S.A. (Bucharest)

In 2001, LYKOS Group took its first steps in Romania by acquiring two printing houses, with the aim to transfer the Lykos successful business model to this fast growing market. Indeed, within the next few years we managed to transfuse to the new company our know-how and experience, while investing significantly in the required infrastructure. Today Inform Lykos S.A. has doubled its productive capacity and prints a significant amount of bills and statements through its state-of-the-art digital printing and fulfilment production lines. The company has become an official supplier of the National Printing Office and took upon outsourcing projects on behalf of the Romanian State. ILR was certified by the Romanian Department of Economics as the largest manufacturer in security printing.

We lead the market of printing products, such as business forms, paper rolls, security and commercial printing, carton and plastic cards. We are also pioneering in the market for Business Process Outsourcing, offering statement and bill digital printing and fulfilment, electronic bill presentment, card personalization, loyalty software applications and print management services. The company operates from its purpose-built premises of offices and production areas, covering 15.000 square meters in the Bucharest region, employing more than 230 employees.

The company successfully delivers products, services and integrated solutions customized to highly sensitive and demanding requirements for Banks, Telecommunications, Governments, Lotteries, Retailers and other organisations. We aim to play a significant role in the development of the Romanian market and support it towards a developed economy in the years to come.

Austria Card GmbH (Vienna)

In September, 2007, Inform P. Lykos S.A. signed an agreement with Oesterreichische Nationalbank (OeNB), the Central Bank of Austria, to acquire 85% of Austria Card. Austria Card was founded in 1981 as a personalization center for eurocheques and eurocheque cards and has developed to a leading European company in the specialized field of secure smart card production and development. More than 70 million cards are produced annually and 70% are exported to Eastern Europe, Scandinavia and the Middle East, employing approximately 300 employees.

Since 2011, Inform P. Lykos S.A. owns 100% of Austria Card.

Thus, Lykos is present in the Finance/Banking, Telecommunications, Industry and Government sectors across a significant part of Central, Eastern and South-East Europe. The Group has the ability to provide integrated solutions that cover efficiently and reliably the needs of major organizations for strategically

important services that touch upon information management and dissemination with security and integrity. Lykos boasts some of the most well-known names in the banking sector, as most banks in the area are our customers, Telcos, financial corporations, big retailers and the major public authorities and civil services.

ALBANIAN DIGITAL PRINTING SOLUTIONS Sh.p.k. (Tirana)

Latest June 2012, Inform P. Lykos S.A. acquires the 51% of ADPS (Albanian Digital Printing Solutions).

ADPS is now the third Production Site for Lykos in the area of Balkans. ADPS can offer Digital transactional Printing, Information Management and Business Communication Services, for Banks, Telcos, Retailers, Albanian Ministries and Public Organizations.

OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)			
Symbol:	LYK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	10,2		
Shares Outstanding (number): (31 March 2016)	20.578.374		
Average Spread (%):	12,34%		
Market Liquidity (%):	0,555%		
Average Trading volume (no of shares):	2.473		
Total Value of transactions (€):	458.848		
Days to trade (1% of outstanding amount):	67,9		
Free Float (31 March 2016):	20,7%		
Turnover Velocity (F.F. Weighted):	14,5%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	46,06%	41,69%	62,77%

GROUP STRUCTURE

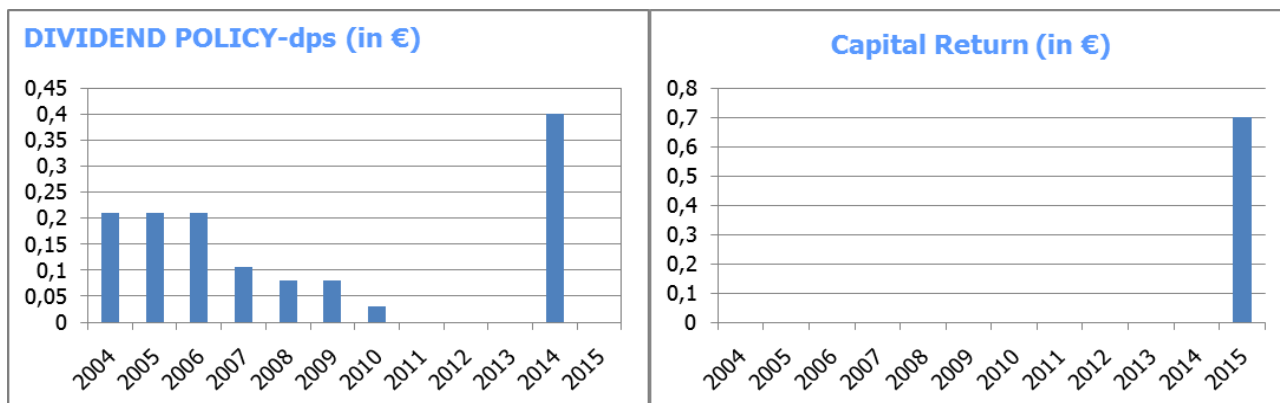
INFORM P. LYKOS S.A.

Lykos Paperless Solutions S.A.	99,91%
Terrane L.T.D.	100%
Inform Lykos (Romania) L.T.D.	98,19%
Inform Lykos S.A.	98,19%
Compaper Converting S.A.	95,68%
Sagime Gmbh	100%
Austria Card GmbH	100%
Austria Card Polska Sp.z.o.o.	100%
Austria Card Akilii Kart STI	100%
Austria Card SRL	100%
Albanian Digital Printing Solutions Sh.p.k.	51%

At 31/12/2014 finalized the sale of the whole shares of the Company AUSTRIA CARD GmbH (cards division), after the approval of extraordinary General Assembly of shareholders of INFORM P. LYKOS S.A., that took place at 15th of December, 2014. With the aforementioned sale, the company aims to the reinforcement of the position of the Group in the intensely competitive international market of printing division.

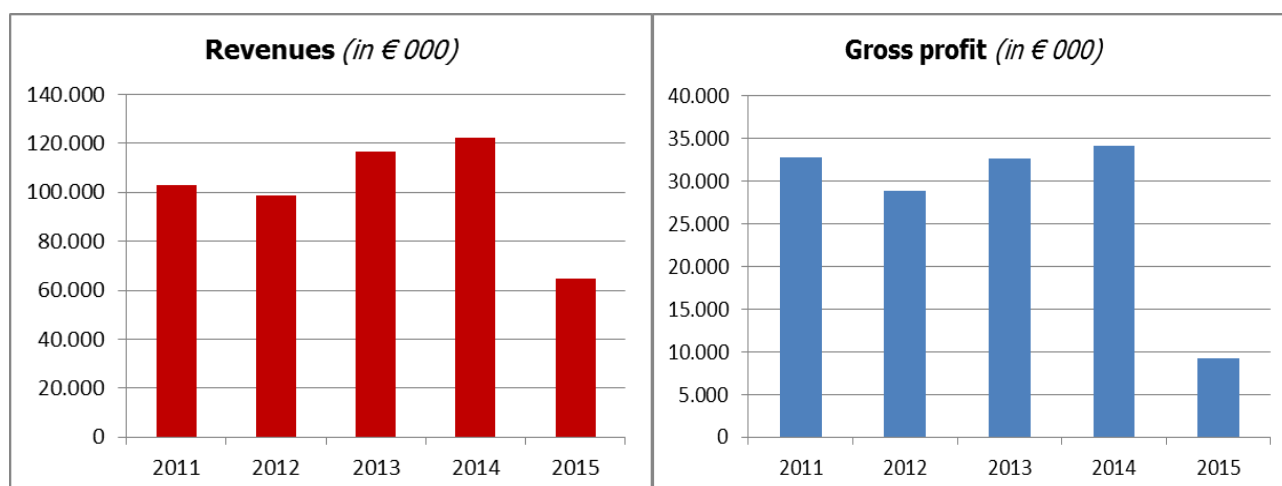
It is noted that cards division is represented by the recently 100% subsidiary company “Austria card GmbH” of Sagime GmbH, located in Vienna of Austria, and also by 100% controlled from this subsidiary companies, which are as following:

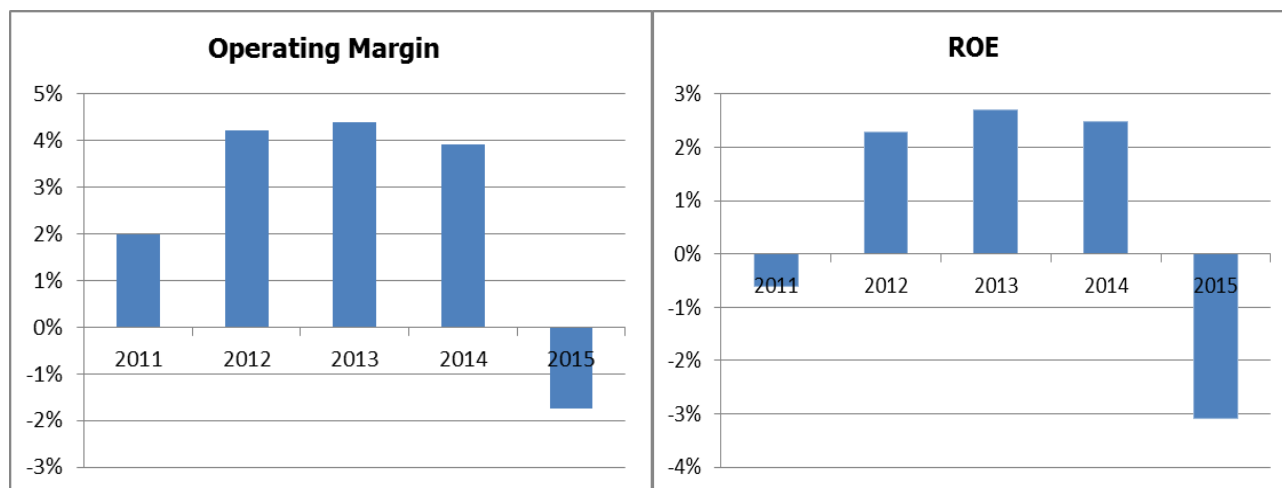
- Austria Card GmbH
- Austria Card Polska Sp.z.o.o.
- Austria Card Akilii Kart STI
- Austria Card SRL
- Austria Card Turkey Kart Operasyonlari A.S.



COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2011	2012	2013	2014	2015
Sales	102.799	98.753	116.541	122.334	64.864
Gross profit	32.852	28.926	32.616	34.221	9.308
EBIT	2.052	4.164	5.126	4.800	-1.131
EBITDA	7.755	9.340	10.650	10.238	2.470
Earnings before tax	738	3.334	3.672	3.208	-2.300
Earnings after tax	-467	1.741	2.081	1.957	-1.636
E.P.S.	-0,04	0,09	0,10	0,09	-0,08
Total equity	77.191	76.209	77.281	78.455	53.133
ROE	-0,60%	2,28%	2,69%	2,49%	-3,08%
Debt Ratio	2,57	2,61	3,36	-1,00	4,38





The big deviation in the figures between 2014 and 2015 relates to the reorganization of the Group after the sale of all shares of Austria Card GmbH (cards division) to Austria Card AG (former LYKOS AG). Thus, the figures in 2015 relate to the Information Management Division only (printing division).

MAJOR SHAREHOLDERS (>5%)

Name	%
LYKOS NIKOLAOS	70,79%
LYKOU OLGA	8,50%
Total	79,29%

BOARD OF DIRECTORS

Name	Qualification
LYKOS PANAGIOTIS	PRESIDENT/NON EXECUTIVE MEMBER
SPYROPOULOS PANAGIOTIS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
TRIANAFYLLIDIS GEORGIOS	NON EXECUTIVE MEMBER
LAGIOS KONSTANTINOS	NON EXECUTIVE MEMBER
KARANTZALIS ILIAS	NON EXECUTIVE MEMBER
MANIAS SPYRIDON	INDEPENDENT NON EXECUTIVE MEMBER
LEKAKIS EMMANUEL - EVAGGELOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Panagiotis Lykos was born in Athens, in 1928 and is a graduate of Varvakeion School and the Merchant Marine Academy of Hydra. He started dealing in printing in 1951 and pioneered the establishment of EDP Printing in Greece.

Mr. Panagiotis Spyropoulos is a graduate of the Athens School of Economics. He holds multiannual experience of over twenty years as Chief Financial Officer and Chief Executive Officer in large ASE listed companies. Mr. Spyropoulos has been employed with the Group since the beginning of 2002.

Mr. Georgios Triantafyllidis is a graduate of the Athens University of Economics and Business. He has worked since 1977 as a sales executive in well-known Greek and multinational companies in Greece and abroad in different sectors in markets B2C and B2B. He has been working in the company since 1987 and has served as CEO and Board member in subsidiaries of the Group.

Mr. Konstantinos Lagios is a graduate of Athens University of Economics and Business and holds MBA from Strathclyde Graduate Business School. He entered the company in 2001 as Investor Relations Manager, in 2003, undertook a position of Marketing & Communications Director, in 2005 – Financial Segment Sales Director and in 2008 – Commercial Director. Mr. Lagios became General Manager of the company in 2011.

Mr. Ilias Karantzalis was elected a member of the Board of Directors of Inform Lykos in 2003 and is responsible for supervision of internal audit procedures in accordance with Article 7 §2 of law 3016/2002. He holds a degree of the Law Department of University of Athens and DEA Droit des Affaires et Droit Economique and DESS Banques et Finances of the University Paris I Pantheon - Sorbonne. He is a lawyer and has been a Legal Consultant since 1984.

Mr. Spyridon Manias has been an independent and non-executive member of Inform Lykos and of Audit Committee since June 2013. He was born in Athens, in 1962, and studied Mechanical Engineering at the University of Newcastle. He holds postgraduate degree in Robotics Engineering from the above university as well as postgraduate degree in Business Administration (MBA) from the University of Surrey. Mr. Manias was a member of the company's personnel from 1986 to 2010.

Mr. Emmanuel – Evaggelos Lekakis has been an independent non-executive member of Inform Lykos since March 2016. He is a graduate of Athens University of Economics and Business. He holds extensive experience as Finance and General Manager in large listed on ASE companies.

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